

BOARD of SUPERVISORS



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MEMORANDUM

HOMELESSNESS AND BEHAVIORAL HEALTH SELECT COMMITTEE

SAN FRANCISCO BOARD OF SUPERVISORS

TO: Supervisor Hillary Ronen, Chair
Homelessness and Behavioral Health Select Committee

FROM: John Carroll, Assistant Clerk

DATE: June 4, 2023

SUBJECT: **COMMITTEE REPORT, BOARD MEETING**
Tuesday, June 6, 2023

The following file should be presented as COMMITTEE REPORT at the regular Board meeting on Tuesday, June 6, 2023. This resolution was acted upon at the Homelessness and Behavioral Health Select Committee meeting on June 2, 2023, at 9:00 a.m., by the votes indicated.

Item No. 33 File No. 230452

Resolution approving the first amendment to the grant agreement between the Tenderloin Housing Clinic, Inc. and the Department of Homelessness and Supportive Housing (“HSH”) for supportive services, property management, and master leasing for 187 units of permanent supportive housing at the Crown, Winton, and National Hotels; extending the grant term by 36 months for a total term of July 1, 2021, through June 30, 2026; increasing the agreement amount by \$24,336,248 for a total amount not to exceed \$34,326,248; and authorizing HSH to enter into any additions, amendments, or other modifications to the agreement that do not materially increase the obligations or liabilities, or materially decrease the benefits to the City.

RECOMMENDED AS A COMMITTEE REPORT

Vote: Supervisor Hillary Ronen - Aye
Supervisor Rafael Mandelman - Aye
Supervisor Shamann Walton - Aye

Cc: Board of Supervisors
Angela Calvillo, Clerk of the Board
Alisa Somera, Legislative Deputy
Anne Pearson, Deputy City Attorney

File No. 230452

Committee Item No. 4

Board Item No. 33

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Homelessness and Behavioral Health Select Date: June 2, 2023

Board of Supervisors Meeting: Date: June 6, 2023

Cmte Board

- Motion
- Resolution
- Ordinance
- Legislative Digest
- Budget and Legislative Analyst Report
- Youth Commission Report
- Introduction Form
- Department/Agency Cover Letter and/or Report
- MOU - FY2023-2026 - Clean
- MOU - FY2023-2026 - Redline
- Grant Information Form
- Grant Budget
- Subcontract Budget
- Contract / DRAFT Mills Act Agreement
- Form 126 – Ethics Commission
- Award Letter
- Application
- Public Correspondence

OTHER

- DSHS Presentation – June 2, 2023
- Committee Report Request Memo – May 24, 2023
- _____
- _____
- _____
- _____
- _____

Prepared by: Stephanie Cabrera

Date: May 26, 2023

Prepared by: John Carroll

Date: June 4, 2023

Prepared by: _____

Date: _____

1 [Grant Agreement Amendment - Tenderloin Housing Clinic, Inc. - Crown, Winton, and
2 National Hotels - Not to Exceed \$34,326,248]

3 **Resolution approving the first amendment to the grant agreement between the**
4 **Tenderloin Housing Clinic, Inc. and the Department of Homelessness and Supportive**
5 **Housing (“HSH”) for supportive services, property management, and master leasing**
6 **for 187 units of permanent supportive housing at the Crown, Winton, and National**
7 **Hotels; extending the grant term by 36 months for a total term of July 1, 2021, through**
8 **June 30, 2026; increasing the agreement amount by \$24,336,248 for a total amount not**
9 **to exceed \$34,326,248; and authorizing HSH to enter into any additions, amendments,**
10 **or other modifications to the agreement that do not materially increase the obligations**
11 **or liabilities, or materially decrease the benefits to the City.**

12
13 WHEREAS, The mission of the Department of Homelessness and Supportive Housing
14 (“HSH”) is to prevent homelessness when possible and make homelessness rare, brief, and
15 one-time in the City and County of San Francisco (“the City”) through the provision of
16 coordinated, compassionate, and high-quality services; and

17 WHEREAS, Permanent supportive housing is the most effective evidence-based
18 solution to chronic homelessness; and

19 WHEREAS, The nonprofit provider Tenderloin Housing Clinic, Inc. (“THC”) has
20 extensive experience operating permanent supportive housing; and

21 WHEREAS, THC is the longtime provider of supportive services, property
22 management, and master leasing at the Crown, Winton, and National Hotels and has held
23 grant agreements with HSH for both locally and federally funded services at these sites since
24 HSH’s founding in 2016; and

1 WHEREAS, HSH entered into a grant agreement (“Agreement”) in 2021 for the term
2 July 1, 2021, through June 30, 2023, in an amount not to exceed \$9,990,000 with THC to
3 provide supportive services, property management, and master leasing for formerly homeless
4 adults in 187 units at the Crown, Winton, and National Hotels, a copy of which is on file with
5 the Clerk of the Board of Supervisors in File No. 230452; and

6 WHEREAS, The proposed first amendment (“Amendment”) to the Agreement would
7 extend the Agreement for THC to continue to provide these services by 36 months to
8 June 30, 2026; and

9 WHEREAS, The Amendment would increase the not to exceed amount
10 by \$24,336,248 for a total amount not to exceed \$34,326,248 to cover the additional three
11 years as well as the enhancements for frontline staff wages and increased case management
12 ratios approved in HSH’s FY 2022-24 budget; and

13 WHEREAS, A copy of the Amendment is on file with the Clerk of the Board of
14 Supervisors in File No. 230452, substantially in final form, with all material terms and
15 conditions included, and only remains to be executed by the parties upon approval of this
16 Resolution; and

17 WHEREAS, The Amendment requires Board of Supervisors approval under
18 Section 9.118 of the Charter; now, therefore, be it

19 RESOLVED, That the Board of Supervisors hereby authorizes the Executive Director
20 of HSH (“Director”) or their designee to execute the Amendment to extend the current term of
21 July 1, 2021, through June 30, 2023, to July 1, 2021, through June 30, 2026, and to increase
22 the not to exceed amount by \$24,336,248 for a total amount not to exceed \$34,326,248; and,
23 be it

24 FURTHER RESOLVED, That the Board of Supervisors authorizes the Director or their
25 designee to enter into any amendments or modifications to the Amendment, prior to its final

1 execution by all parties, that HSH determines, in consultation with the City Attorney, are in the
2 best interest of the City, do not otherwise materially increase the obligations or liabilities of the
3 City, are necessary or advisable to effectuate the purposes of the grant, and are in
4 compliance with all applicable laws; and, be it

5 FURTHER RESOLVED, That within 30 days of the Amendment being executed by all
6 parties, HSH shall submit to the Clerk of the Board of Supervisors a completely executed copy
7 for inclusion in File No. 230452; this requirement and obligation resides with HSH, and is for
8 the purposes of having a complete file only, and in no manner affects the validity of the
9 approved agreement.

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14 Recommended:

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16 _____ /s/

17 Shireen McSpadden

18 Executive Director, HSH

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CITY AND COUNTY OF SAN FRANCISCO

BOARD OF SUPERVISORS

BUDGET AND LEGISLATIVE ANALYST

1390 Market Street, Suite 1150, San Francisco, CA 94102 (415) 552-9292
FAX (415) 252-0461

May 23, 2023


TO: Homelessness & Behavioral Health Select Committee 
FROM: Budget and Legislative Analyst
SUBJECT: June 2, 2023 Homelessness & Behavioral Health Select Committee Meeting

TABLE OF CONTENTS

Item	File	Page
1	23-0485 Contract Amendment - Heluna Health - San Francisco Homeless Outreach Team - Outreach and Case Management Programming - Not to Exceed \$53,208,05	1
2	23-0510 Grant Agreement Amendment - Hamilton Families - 260 Golden Gate Family Shelter - Not to Exceed \$21,064,271.....	9
3	23-0511 Grant Agreement Amendment - Eviction Defense Collaborative - Rental Assistance Disbursement Component - Not to Exceed \$24,792,066.....	15
4	23-0452 Grant Agreement Amendment - Tenderloin Housing Clinic, Inc. - Crown, Winton, and National Hotels - Not to Exceed \$34,326,248.....	22
5	23-0571 Grant Agreement Amendment - Episcopal Community Services - Sanctuary Shelter - Not to Exceed \$25,755,271	29
6	23-0572 Contract Amendment - Community Forward SF Inc. - Substance Use Disorder and Mental Health Services - Not to Exceed \$22,298,042	34
7	23-0476 Contract Amendment - Conard House - Behavioral Health Services - Not to Exceed \$93,255,538.....	38

TABLE OF CONTENTS (continued)

Item	File	Page
8	23-0477 Contract Amendment - Bayview Hunters Point Foundation for Community Improvement - Behavioral Health Services - Not to Exceed \$20,138,218	44
9	23-0478 Contract Amendment - Bayview Hunters Point Foundation for Community Improvement - Substance Use Disorder Services - Not to Exceed \$14,332,498	49
10	23-0479 Contract Amendment - Richmond Area Multi-Services, Inc. - Behavioral Health Services for Children, Youth and Families - Not to Exceed \$31,570,886	54

Item 4 File 23-0452	Department: Homelessness and Supportive Housing (HSH)
EXECUTIVE SUMMARY	
<p>Legislative Objectives</p> <ul style="list-style-type: none"> • The proposed resolution would approve the first amendment to the grant agreement between the City and Tenderloin Housing Clinic. The amendment (1) increases the grant agreement's not to exceed from \$9,990,000 to \$34,326,248; and (2) extends the term of the grant from June 2023 through June 2026. <p>Key Points</p> <ul style="list-style-type: none"> • Tenderloin Housing Clinic provides support services, property management, and master lease services at three supportive housing properties, totaling 236 units. These supportive housing units serve formerly homeless and income-eligible adults, including 18 units for veterans. • HSH completed an initial review of the program's performance, including site visits in April 2023, and provided draft findings to Tenderloin Housing Clinic, which has until June 5, 2023 to respond to HSH's observations and findings. HSH draft findings included: (1) the three sites having higher vacancy rates than contract goals, (2) supportive service outcomes below contract goals, (3) an out of service elevator, which has since been restored to service, and (4) missing administrative documentation. Findings are subject to change, pending additional documentation from Tenderloin Housing Clinic during the program monitoring close out process. <p>Fiscal Impact</p> <ul style="list-style-type: none"> • The annual cost of the program in the extension period is \$9.4 million, of which \$6.6 million is funded by the City. The remaining \$2.7 million of annual expenditures are primarily funded by a Continuum of Care federal grant (\$2.1 million), tenant rents, and U.S. Veterans Affairs Supportive Housing (VASH) vouchers. <p>Policy Consideration</p> <ul style="list-style-type: none"> • Based on the preliminary program monitoring findings and underspending on this year's grant agreement due, in part, to staff vacancies, we recommend the Board approve a one-year extension to the proposed agreement through FY 2023-24. HSH can then return to the Board of Supervisors with evidence of improved performance at these sites. • Over time, if vacancies persist and performance does not improve, the Board should consider requesting that HSH transfer residents to other housing providers and re-purpose these sites as shelter. <p>Recommendations</p> <ul style="list-style-type: none"> • Reduce the not to exceed amount of the proposed resolution from \$34,326,248 to \$17,100,000 and the extension term from three years to one year. • Approve the resolution, as amended. 	

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

BACKGROUND

Procurement

Tenderloin Housing Clinic, a nonprofit organization selected to provide supportive housing under Chapter 21B of the Administrative Code, which allows the Department of Homelessness & Supportive Housing (HSH) to award homeless service contracts without a competitive process to expeditiously address the homelessness crisis. This code section sunsets in March 2024 or if the Point-in-Time Count falls below 5,250. HSH is planning to undergo a procurement process for its permanent supportive housing portfolio, with new agreements expected to be in place by FY 2025-26.

Current Agreement

The Department of Homelessness and Supportive Housing (HSH) entered into a grant agreement with Tenderloin Housing Clinic with a term of July 2021 through June 2023 and with a total not-to-exceed amount of \$9,990,000.

DETAILS OF PROPOSED LEGISLATION

The proposed resolution would approve the first amendment to the grant agreement between the City and Tenderloin Housing Clinic. The amendment (1) increases the grant agreement's not to exceed from \$9,990,000 to \$34,326,248; and (2) extends the term of the grant through June 30, 2026.

Grant Agreement Services

Tenderloin Housing Clinic provides support services, property management, and master lease services at three supportive housing properties, totaling 236 units. These supportive housing units serve formerly homeless and income-eligible adults, including 18 units for veterans. Exhibit 1 below lists the three buildings Tenderloin Housing Clinic oversees under this grant agreement.

Exhibit 1: Tenderloin Housing Clinic Supportive Housing Properties

Program Site	Address	Units
Crown Hotel	528 Valencia	49
Winton Hotel	445 O'Farrell	101
National Hotel	1139 Market	86
Total		236

Source: Appendix B of Proposed Amendment

System of Care

According to HSH, the Department has 11,486 units of permanent supportive housing as reflected in the 2023 Housing Inventory Count. 8,778 of these units are site-based permanent supportive housing units, including the units in these three buildings.

According to the 2022 Point-in-Time count, there were 4,397 unsheltered residents in San Francisco, a 15% decrease from the 5,180 in 2019.

Services Provided*Support Services*

The grant agreement includes voluntary support services that Tenderloin Housing Clinic must make available to all tenants. These services must include but are not limited to: (1) Outreach to tenants about available services; (2) Intake and assessment in coordination with property management; (3) Case management, including referral to resources to ensure they are food secure and can live independently; (4) Housing stability support to help tenants stay securely housed; (5) Facilitate communication and coordination with property management; (6) Wellness and emergency safety checks; (7) Support groups, social events, and organized activities; and (8) Exit planning if a tenant is moving out.

Property Management and Master Lease Services

Property management services include: (1) Selecting program applicants; (2) Executing tenant leases; (3) Re-certifying tenant income annually; (4) Collecting rent and other housing-related payments; (5) Enforcing leases, which includes providing written notices and working to prevent evictions; (6) Payments for building services (i.e. utilities); (7) Building Maintenance, which includes maintaining the facilities in “sanitary and operable condition” and providing janitorial services in common areas, garbage removal, pest control, facility maintenance and repair, building security, and preparing units for move-in and move-out; (8) Coordinating with supportive services to prevent tenant housing loss; (9) Wellness checks and emergency safety checks; (10) Front desk coverage 24 hours a day, seven days a week; and (11) Exit planning, which requires alerting support services staff when tenants give notice to leave and maintaining a forwarding address when possible.

In addition, Tenderloin Housing Clinic is responsible for maintaining stewardship of the master lease and coordinating with the property's owner on regular maintenance; and, coordinating and conducting regular asset management meetings to address ongoing capital needs, property owner's obligations, changes to the approved sublease and any other issues related to the master lease.

Program Monitoring

HSH's FY 2020-21 & FY 2021-22 program monitoring is underway as of this writing. HSH completed its review of the program's performance and outcome objectives, including site visits in April 2023, and provided draft findings to Tenderloin Housing Clinic, which has until June 5, 2023 to respond to HSH's observations and findings. HSH draft findings included: (1) the three sites having higher vacancy rates than contract goals, (2) supportive service outcomes below contract goals, (3) an out of service elevator, which has since been restored to service, and (4) missing administrative documentation. Findings are subject to change, pending additional documentation from Tenderloin Housing Clinic during the program monitoring close out process.

HSH notes that, because the sites are partially funded by federal Continuum of Care monies, the sites were separately monitored to meet federal standards for habitability in 2022 and all findings were closed.

Finally, HSH has created a Housing Placement team in January 2023, which has contributed to a reduction of vacancies across the Department's permanent supportive housing portfolio from 1,350 in October 2022 to 825 in April 2023.

Fiscal Monitoring

HSH completed fiscal and compliance monitoring in April 2023 as part of the Citywide non-profit monitoring process and the review did not have any findings.

FISCAL IMPACT

As shown below in Exhibit 2 below, the annual cost of the program in the extension period is \$9.4 million, of which \$6.6 million is funded by the City. The remaining \$2.7 million of annual expenditures are primarily funded by a Continuum of Care federal grant (\$2.1 million), tenant rents, and U.S. Veterans Affairs Supportive Housing (VASH) vouchers.

Exhibit 2: Annual Program Budget

	Current	Current	Proposed	Change
Funding Sources	FY 2021-22	FY 2022-23	FY 2023-24	Current vs Proposed
<i>City Funding</i>				
General Fund	\$3,399,475	\$5,863,727	\$6,040,681	\$176,954
Homeless Gross Receipts Tax	118,132	608,666	608,666	0
Subtotal, City Funding	\$3,517,607	\$6,472,393	\$6,649,347	\$176,954
<i>Other Funding</i>				
Tenant Rental Income	\$413,061	\$271,496	\$398,346	\$126,849
Veterans Affairs (VA) Grant	420,091	205,000	205,000	0
Continuum of Care (CoC) Grant	710,619	1,347,439	2,103,214	755,775
Subtotal, Other Funding	\$1,543,771	1,823,935	2,706,559	882,624
Total Funding	\$5,061,378	\$8,296,329	\$9,355,906	\$1,059,578
Expenditures				
Salaries & Benefits	\$1,972,299	\$3,260,717	\$3,866,888	\$606,171
Operating Expense	712,901	1,093,517	1,213,590	120,073
Indirect Cost	310,781	500,737	584,255	83,518
Other Expenses	2,014,397	3,441,358	3,691,173	249,815
Total Expenditures	\$5,061,378	\$8,296,326	\$9,355,906	\$1,059,578

Source: Appendix B of Proposed Amendment

Note: Other Expenses include master leasing costs, utilities, and building maintenance.

Changes to Program Budget

Starting in FY 2023-24, the first year of the proposed extension, program costs are increasing by \$1.1 million, primarily due to an increase in provider FTEs from 39.23 to 46.79. These costs are primarily covered by an increase in the Continuum of Care grant. City funding is increasing by \$0.2 million starting in FY 2022-23 to pay for increased property management costs at the National Hotel.

In FY 2022-23, City funding increased by approximately \$3.1 million over the prior year to cover revenue losses resulting from implementing the Board's ordinance to limit tenant rent to 30 percent of tenant income (File 20-1185), increases in master lease costs, increases in provider wages, and an increase in provider FTE from 31.34 to 39.23.

The existing grant funded \$25,000 in capital improvements for bathrooms and \$26,000 for community floor upgrades in FY 2021-22, both in the Winton Hotel.

Not to Exceed Amount

Exhibit 3 below shows the basis for the proposed resolution's not to exceed amount, which is built on the FY 2023-24 program budget shown above plus a 20 percent contingency on remaining spending in FY 2022-23 and the extension period.

Exhibit 3: Not To Exceed Amount

FY 2021-22	\$3,517,607
FY 2022-23	\$6,649,347
FY 2023-24	\$6,649,347
FY 2024-25	\$6,649,347
FY 2025-26	\$6,649,347
Subtotal, Projected HSH Funding	\$30,114,995
Contingency (20%)*	\$4,211,253
Not to Exceed Amount	\$34,326,248

Source: Appendix B of Proposed Amendment

Note: the contingency amount is based on 20 percent of two months of the FY 2022-23 grant budget and subsequent years.

Actual Spending

HSH staff report that THC had spent \$3.7 million of its \$6.6 million FY 2022-23 City-funded grant budget through March 2023.¹ Using a straight-line projection plus a 15 percent contingency, we estimate total spending of \$5.6 million in FY 2022-23, or \$1.0 million below budget. However, HSH expects spending to be closer to the annual grant budget in FY 2023-24 as vacancies are filled and new support services staff are hired across all three sites.

POLICY CONSIDERATION

Reduce Contract Extension

Based on the preliminary program monitoring findings and underspending on this year's grant agreement due, in part, to staff vacancies, we recommend the Board approve a one-year extension to the proposed agreement through FY 2023-24, for a total not to exceed amount of \$17,100,000. HSH can then return to the Board of Supervisors with evidence of improved performance at these sites. We note that the City incurs costs under the proposed grant agreement, whether units are filled or vacant.

¹ According to HSH, underspending was driven by staff vacancies, which are now in recruitment, and because there was no spending at the National Hotel through late 2022 due to a fire and subsequent repairs. The National Hotel began taking some housing referrals in November 2022 and accelerated in April 2023 following the addition of federal funding for that site.

Over time, if vacancies persist and performance does not improve, the Board should consider requesting HSH transfer residents to other housing providers and re-purpose these sites as shelter, as it did with Baldwin Navigation Center (File 23-0415). HSH expects that 151 units of new permanent supportive housing to be available for lease in FY 2024-25. Transferring residents would reduce the City's permanent supportive housing stock by 236 units and potentially result in a loss of \$2.1 million in federal funding currently assigned to these sites until the next annual Continuum of Care funding cycle.

RECOMMENDATIONS

1. Reduce the not to exceed amount of the proposed resolution from \$34,326,248 to \$17,100,000 and the extension term from three years to one year.
2. Approve the resolution, as amended.



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102

Phone: 415.252.3100 . Fax: 415.252.3112

ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 230452

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4

(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <https://sfethics.org/compliance/city-officers/contract-approval-city-officers>

1. FILING INFORMATION

TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
Original	
AMENDMENT DESCRIPTION – Explain reason for amendment	

2. CITY ELECTIVE OFFICE OR BOARD

OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER
Board of Supervisors	Members

3. FILER'S CONTACT

NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
office of the clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT

NAME OF DEPARTMENTAL CONTACT	DEPARTMENT CONTACT TELEPHONE NUMBER
Bryn Miller	978-460-2875
FULL DEPARTMENT NAME	DEPARTMENT CONTACT EMAIL
HOM Homelessness and Supportive Housing	bryn.miller@sfgov.org

5. CONTRACTOR	
NAME OF CONTRACTOR Tenderloin Housing Clinic, Inc.	TELEPHONE NUMBER 415-885-3286
STREET ADDRESS (including City, State and Zip Code) 126 Hyde Street, San Francisco, CA 94102	EMAIL

6. CONTRACT		
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/RFP NUMBER	FILE NUMBER (If applicable) 230452
DESCRIPTION OF AMOUNT OF CONTRACT \$34,326,248		
NATURE OF THE CONTRACT (Please describe) First amendment to the grant agreement between the Tenderloin Housing Clinic, Inc. and the Department of Homelessness and Supportive Housing for supportive services, property management, and master leasing at for 187 units of permanent supportive housing at the Crown, Winton, and National Hotels; extending the grant term by 36 months for a total term of July 1, 2021, through June 30, 2026; and increasing the agreement amount by \$24,336,248 for a total amount not to exceed \$34,326,248.		

7. COMMENTS

8. CONTRACT APPROVAL	
This contract was approved by:	
<input type="checkbox"/>	THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM
<input checked="" type="checkbox"/>	A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES Board of Supervisors
<input type="checkbox"/>	THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
1	Shaw	Randy	CEO
2	Ruiz	Gabriella	Board of Directors
3	Smith	Felecia	Board of Directors
4	Johnson	Brian	Board of Directors
5	wilson	Randy	Board of Directors
6	Brophy	Ken	Board of Directors
7	Pujals	Fernando	Board of Directors
8	Aguilar	Enrique	Board of Directors
9	Tiedemann	Chris	Board of Directors
10	Tang	wynne	CFO
11	Allen	Tabitha	Other Principal Officer
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9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
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9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
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Check this box if you need to include additional names. Please submit a separate form with complete information. Select “Supplemental” for filing type.

10. VERIFICATION

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

<p>SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK</p> <p>BOS Clerk of the Board</p>	<p>DATE SIGNED</p>
---	---------------------------



DEPARTMENT OF
HOMELESSNESS AND
SUPPORTIVE HOUSING

Tenderloin Housing Clinic: Services at the Crown, Winton, & National Hotels Grant Agreement First Amendment

Homelessness and Behavioral Health Select Committee | June 2, 2023



Proposed Amendment Details

- **Resolution:** Approve the **first amendment** to the grant agreement between HSH and **Tenderloin Housing Clinic (THC)** for **services at the Crown, Winton, and National Hotels.**
- **Term:**
 - Current Term: July 1, 2021 – June 30, 2023
 - Amended Term: **July 1, 2021 – June 30, 2026**
- **Amount:** Increases not-to-exceed amount by **\$24,336,248** for a total not-to-exceed amount of **\$34,326,248.**

Grant Agreement Overview

Services for **236 units** at three **adult permanent supportive housing sites**:

- **Crown (528 Valencia Street): 49 units**
- **Winton (445 O'Farrell Street): 101 units**
- **National (1139 Market Street): 86 units**

Supportive Services

- Intake and outreach about services
- Case management (1:25 ratio)
- Housing stability support
- Wellness checks
- Support groups and activities
- Exit planning

Property Management

- Tenant selection and intake
- Lease enforcement
- Eviction prevention
- Building maintenance
- Stewardship of master lease
- Front desk coverage

Program Context & Clients Served

- Three sites with 236 of the units in HSH's site-based PSH inventory of **8,778 units**.
 - Some units are funded through federal **Continuum of Care** funds.
- Part of HSH's push to increase **equity across the PSH portfolio** through capital repair investments.
- Targeted focus from new Housing Placement team on filling vacancies.
- Re-procurement of all supportive housing agreements by FY2025-26.

Tenants Served in Crown & Winton:*
FY 2021 - 22

110 tenants served

45% Black

19% Latine

29% older adults (55+)

**Data not included for the National as it was offline for most of FY2021-22 due to a fire.*



DEPARTMENT OF
HOMELESSNESS AND
SUPPORTIVE HOUSING

Questions?

Thank you!

**CITY AND COUNTY OF SAN FRANCISCO
DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING**

**FIRST AMENDMENT
TO GRANT AGREEMENT
between
CITY AND COUNTY OF SAN FRANCISCO
and
TENDERLOIN HOUSING CLINIC, INC.**

THIS AMENDMENT of the **July 1, 2021** Grant Agreement (the "Agreement") is dated as of **May 1, 2023** and is made in the City and County of San Francisco, State of California, by and between **TENDERLOIN HOUSING CLINIC, INC.** ("Grantee") and the CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation ("City") acting by and through The Department of Homelessness and Supportive Housing ("Department").

RECITALS

WHEREAS, Grantee was selected pursuant to Ordinance No. 61-19, which authorizes the Department to enter into contracts without adhering to the Administrative Code provisions regarding competitive bidding and other requirements for construction work, procurement, and personal services relating to the shelter crisis; and

WHEREAS, the City's Board of Supervisors approved this First Amendment to the Agreement under San Francisco Charter Section 9.118 by Resolution **<insert Resolution number>** on **<Month Date, Year>** to increase the Agreement amount by **up to \$24,336,248** and extend the Agreement term by **three years**; and

WHEREAS, City and Grantee desire to execute this Amendment to update the prior Agreement;

NOW, THEREFORE, City and Grantee agree to amend said Grant Agreement as follows:

1. Definitions. Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Grant Agreement.

- (a) **Agreement.** The term "Agreement" shall mean the Agreement dated **July 1, 2021**.
- (b) "Eligible Expenses" shall have the meaning set forth in Appendix A, Services to be Provided and Appendix B, Budget.
- (c) "Grant Plan" shall have the meaning set forth in Appendix A, Services to be Provided and Appendix B, Budget.

2. Modifications to the Agreement. The Grant Agreement is hereby modified as follows:

2.1 ARTICLE 3 TERM of the Agreement currently reads as follows:

3.1 Effective Date. This Agreement shall become effective when the Controller has certified to the availability of funds as set forth in Section 2.2 and the Department has notified Grantee thereof in writing.

3.2 Duration of Term.

(a) The term of this Agreement shall commence on **July 1, 2021** and expire on **June 30, 2023**, unless earlier terminated as otherwise provided herein. Grantee shall not begin performance of its obligations under this Agreement until it receives written notice from City to proceed.

Such section is hereby deleted and replaced in its entirety to read as follows:

ARTICLE 3 TERM

3.1 Effective Date. This Agreement shall become effective when the Controller has certified to the availability of funds as set forth in Section 2.2 and the Department has notified Grantee thereof in writing.

3.2 Duration of Term.

(a) The term of this Agreement shall commence on **July 1, 2021** and expire on **June 30, 2026**, unless earlier terminated as otherwise provided herein. Grantee shall not begin performance of its obligations under this Agreement until it receives written notice from City to proceed.

(b) The City has options to renew the Agreement. The City may extend this Agreement beyond the expiration date by exercising an option at the City's sole and absolute discretion and by modifying this Agreement as provided in Section 17.2, Modification.

2.2 Section 4.2 Grantee's Personnel of the Agreement is hereby deleted and replaced in its entirety to read as follows:

4.2 Grantee's Personnel.

(a) **Qualified Personnel.** The Grant Plan shall be implemented only by competent personnel under the direction and supervision of Grantee.

(b) Grantor Vaccination Policy.

- (1) Grantee acknowledges that it has read the requirements of the 38th Supplement to Mayoral Proclamation Declaring the Existence of a Local Emergency (“Emergency Declaration”), dated February 25, 2020, and the Contractor Vaccination Policy for City Contractors and Grantees issued by the City Administrator (“Contractor Vaccination Policy”), as those documents may be amended from time to time. A copy of the Contractor Vaccination Policy can be found at: <https://sf.gov/confirm-vaccine-status-your-employees-and-subcontractors>.
- (2) A Contract or Grant subject to the Emergency Declaration is an agreement between the City and any other entity or individual and any subcontract under such agreement, where Covered Employees of the Contractor/Grantee or Subcontractor work in-person with City employees in connection with the work or services performed under the agreement at a City owned, leased, or controlled facility. Such agreements include, but are not limited to, professional services contracts, general services contracts, public works contracts, and grants. Contract or Grant includes such agreements currently in place or entered into during the term of the Emergency Declaration. Contract or Grant does not include an agreement with a state or federal governmental entity or agreements that do not involve the City paying or receiving funds.
- (3) In accordance with the Contractor Vaccination Policy, Grantee agrees that:
 - A. Where applicable, Grantee shall ensure it complies with the requirements of the [Contractor Vaccination Policy](#) pertaining to Covered Employees, as they are defined under the Emergency Declaration and the Contractor Vaccination Policy, and insure such Covered Employees are either fully vaccinated for COVID-19 or obtain from Grantee an exemption based on medical or religious grounds; and
 - B. If Grantee grants Covered Employees an exemption based on medical or religious grounds, Grantee will promptly notify City by completing and submitting the Covered Employees Granted Exemptions Form (“Exemptions Form”), which can be found at <https://sf.gov/confirm-vaccine-status-your-employees-and-subcontractors> (navigate to “Exemptions” to download the form).

2.3 ARTICLE 5 USE AND DISBURSEMENT OF GRANT FUNDS of the Agreement currently reads as follows:

5.1 Maximum Amount of Grant Funds.

- (a) In no event shall the amount of Grant Funds disbursed hereunder exceed **Nine Million Nine Hundred Ninety Thousand Dollars (\$9,990,000)**.
- (b) Grantee understands that, of the Maximum Amount Of Grant Funds listed under Article 5.1 (a) of this Agreement, **Four Million Six Hundred Seventeen Thousand Seven Hundred Eleven Dollars (\$4,617,711)** is included as a contingency amount and is neither to be used in Budget(s) attached to this Agreement or available to Grantee without a modification to the Appendix B, Budget, which has been approved by the Department of Homelessness and Supportive Housing. Grantee further understands that no payment for any portion of this contingency amount will be made unless and until a modification or revision has been fully approved and executed in accordance with applicable City and Department laws, regulations, policies/procedures and certification as to the availability of funds by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.
- (c) **Use of Grant Funds.** Grantee shall use the Grant Funds only for Eligible Expenses as set forth in Appendix A, Services to be Provided; Appendix A-1, Services to be Provided; and Appendix B, Budget.

5.2 Use of Grant Funds. Grantee shall use the Grant Funds only for Eligible Expenses as set forth in Appendix A, Services to be Provided; Appendix A-1, Services to be Provided; and Appendix B, Budget, and for no other purpose. Grantee shall expend the Grant Funds in accordance with the Budget and shall obtain the prior approval of City before transferring expenditures from one line item to another within the Budget.

5.3 Disbursement Procedures. Grant Funds shall be disbursed to Grantee as follows:

- (a) Grantee shall submit to the Department for approval, in the manner specified for notices pursuant to Article 15, a document (a “Funding Request”) substantially in the form attached as Appendix C, Method of Payment. Any unapproved Funding Requests shall be returned by the Department to Grantee with a brief explanation why the Funding Request was rejected. If any such rejection relates only to a portion of Eligible Expenses itemized in a Funding Request, the Department shall have no obligation to disburse any Grant Funds for any other Eligible Expenses

itemized in such Funding Request unless and until Grantee submits a Funding Request that is in all respects acceptable to the Department.

- (b) The Department shall make all disbursements of Grant Funds pursuant to this Section through electronic payment or by check payable to Grantee sent via U.S. mail in accordance with Article 15, unless the Department otherwise agrees in writing, in its sole discretion. For electronic payment, City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through the City's Automated Clearing House (ACH) payments service/provider. Electronic payments are processed every business day and are safe and secure. To sign up for electronic payments, visit www.sfgov.org/ach. The Department shall make disbursements of Grant Funds as set forth in Appendix C, Method of Payment.

5.4 Reserved. (State or Federal Funds).

Such section is hereby deleted and replaced in its entirety to read as follows:

ARTICLE 5 USE AND DISBURSEMENT OF GRANT FUNDS

5.1 Maximum Amount of Grant Funds.

- (a) In no event shall the amount of Grant Funds disbursed hereunder exceed **Thirty Four Million Three Hundred Twenty Six Thousand Two Hundred Forty Eight Dollars (\$34,326,248)**.
- (b) Grantee understands that, of the Maximum Amount of Grant Funds listed under Article 5.1 (a) of this Agreement, **Four Million Two Hundred Eleven Thousand Two Hundred Fifty Three Dollars (\$4,211,253)** is included as a contingency amount and is neither to be used in Budget(s) attached to this Agreement or available to Grantee without a modification to the Appendix B, Budget, which has been approved by the Department of Homelessness and Supportive Housing. Grantee further understands that no payment for any portion of this contingency amount will be made unless and until a modification or revision has been fully approved and executed in accordance with applicable City and Department laws, regulations, policies/procedures and certification as to the availability of funds by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.

5.2 Use of Grant Funds. Grantee shall use the Grant Funds only for Eligible Expenses as set forth in Appendix A, Services to be Provided and Appendix B, Budget and for no other purpose. Grantee shall expend the Grant Funds in accordance with the Budget and shall obtain the prior approval of City before transferring expenditures from one line item to another within the Budget.

5.3 Disbursement Procedures. Grant Funds shall be disbursed to Grantee as follows:

- (a) Grantee shall submit to the Department for approval, in the manner specified for notices pursuant to Article 15, a document (a “Funding Request”) substantially in the form attached as Appendix C, Method of Payment. Any unapproved Funding Requests shall be returned by the Department to Grantee with a brief explanation why the Funding Request was rejected. If any such rejection relates only to a portion of Eligible Expenses itemized in a Funding Request, the Department shall have no obligation to disburse any Grant Funds for any other Eligible Expenses itemized in such Funding Request unless and until Grantee submits a Funding Request that is in all respects acceptable to the Department.
- (b) The Department shall make all disbursements of Grant Funds pursuant to this Section through electronic payment or by check payable to Grantee sent via U.S. mail in accordance with Article 15, unless the Department otherwise agrees in writing, in its sole discretion. For electronic payment, City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through the City's Automated Clearing House (ACH) payments service/provider. Electronic payments are processed every business day and are safe and secure. To sign up for electronic payments, visit www.sfgov.org/ach. The Department shall make disbursements of Grant Funds as set forth in Appendix C, Method of Payment.

5.4 Reserved. (State or Federal Funds).

2.4 Section 6.7 Submitting False Claims of the Agreement hereby deleted and replaced in its entirety with:

6.7 Submitting False Claims. Grantee shall at all times deal in good faith with the City, shall only submit a Funding Request to the City upon a good faith and honest determination that the funds sought are for Eligible Expenses under the Grant, and shall only use Grant Funds for payment of Eligible Expenses as set forth in Appendix A, Services to be Provided. Any Grantee who commits any of the following false acts shall be liable to the City for three times the amount of damages the City sustains because of Grantee's act. A Grantee will be deemed to have submitted a false claim to the City if Grantee: (a) knowingly presents or causes to be presented to an officer or employee of the City a false Funding Request; (b) knowingly disburses Grants Funds for expenses that are not Eligible Expenses; (c) knowingly makes, uses, or causes to be made or used a false record or statement to get a false Funding Request paid or approved by the City; (d) conspires to defraud the City by getting a false Funding Request allowed or paid by the City; or (e) is a

beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

2.5 Section 13.3 Subcontracting of the Agreement is hereby deleted and replaced in its entirety to read as follows:

13.3 Subcontracting. If Appendix B, Budget, lists any permitted subgrantees, then notwithstanding any other provision of this Agreement to the contrary, Grantee shall have the right to subcontract on the terms set forth in this Section. If Appendix B, Budget, is blank or specifies that there are no permitted subgrantees, then Grantee shall have no rights under this Section.

(a) **Limitations.** In no event shall Grantee subcontract or delegate the whole of the Grant Plan. Grantee may subcontract with any of the permitted subgrantees set forth on Appendix B, Budget, without the prior consent of City; provided, however, that Grantee shall not thereby be relieved from any liability or obligation under this Agreement and, as between City and Grantee, Grantee shall be responsible for the acts, defaults and omissions of any subgrantee or its agents or employees as fully as if they were the acts, defaults or omissions of Grantee. Grantee shall ensure that its subgrantees comply with all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. All references herein to duties and obligations of Grantee shall be deemed to pertain also to all subgrantees to the extent applicable. A default by any subgrantee shall be deemed to be an Event of Default hereunder. Nothing contained in this Agreement shall create any contractual relationship between any subgrantee and City.

(b) **Terms of Subcontract.** Each subcontract shall be in form and substance acceptable to City and shall expressly provide that it may be assigned to City without the prior consent of the subgrantee. In addition, each subcontract shall incorporate all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. Without limiting the scope of the foregoing, each subcontract shall provide City, with respect to the subgrantee, the audit and inspection rights set forth in Section 6.6. Upon the request of City, Grantee shall promptly furnish to City true and correct copies of each subcontract permitted hereunder.

2.6 ARTICLE 15 NOTICES AND OTHER COMMUNICATIONS of the Agreement is deleted and replaced by the following:

15.1 Requirements. Unless otherwise specifically provided herein, all notices, consents, directions, approvals, instructions, requests and other communications hereunder shall be in writing, shall be addressed to the

person and address set forth below and may be sent by U.S. mail or email, and shall be addressed as follows:

If to the Department or City: Department of Homelessness and Supportive Housing
Contracts Unit
440 Turk Street
San Francisco, CA 94102
hshcontracts@sfgov.org

If to Grantee: Tenderloin Housing Clinic, Inc.
126 Hyde Street
San Francisco, CA 94102
Attn: Randy Shaw, Executive Director
randy@thclinic.org

Any notice of default must be sent by registered mail.

15.2 Effective Date. All communications sent in accordance with Section 15.1 shall become effective on the date of receipt.

15.3 Change of Address. Any party hereto may designate a new address for purposes of this Article 15 by notice to the other party.

2.7 Section 17.6 Entire Agreement of the Agreement is hereby deleted and replaced with the following:

17.6 Entire Agreement. This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict between the terms of this Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

Appendix A, Services to be Provided (dated May 1, 2023)
Appendix B, Budget (dated May 1, 2023)
Appendix C, Method of Payment (dated May 1, 2023)
Appendix D, Interests in Other City Grants (dated May 1, 2023)

2.8 Section 17.10 Survival of Terms of the Agreement is hereby deleted and replaced with the following:

17.10 Survival of Terms. The obligations of Grantee and the terms of the following provisions of this Agreement shall survive and continue following expiration or termination of this Agreement:

Section 4.3 Ownership of Results.

Section 6.4	Financial Statements.
Section 6.5	Books and Records.
Section 6.6	Inspection and Audit.
Section 6.7	Submitting False Claims.
Article 7	Taxes.
Article 8	Representations and Warranties.
Article 9	Indemnification and General Liability.
Section 10.4	Required Post-Expiration Coverage.
Article 12	Disclosure of Information and Documents.
Section 13.4	Grantee Retains Responsibility.
Section 14.3	Consequences of Recharacterization.
This Article 17	Miscellaneous.

2.9 Section 17.14 Services During a City-Declared Emergency of the Agreement is hereby deleted and replaced with the following:

17.14 Services During a City-Declared Emergency. In case of an emergency as declared by the Mayor under Charter section 3.100, Grantee will make a good faith effort to continue to provide the services set forth in Appendix A, Services to be Provided. Any services provided beyond those listed in Appendix A, Services to be Provided must be approved by the Department.

2.10 Appendix A, Services to be Provided, of the Agreement is hereby replaced in its entirety by **Appendix A, Services to be Provided** (dated May 1, 2023), for the period of July 1, 2021 to June 30, 2026.

2.11 Appendix B, Budget, of the Agreement is hereby replaced in its entirety by the modified **Appendix B, Budget** (dated May 1, 2023) for the period of July 1, 2021 to June 30, 2026.

2.12 Appendix C, Method of Payment, of the Agreement is hereby replaced in its entirety by the modified **Appendix C, Method of Payment** (dated May 1, 2023).

2.13 Appendix D, Interests in Other City Grants, of the Agreement is hereby replaced in its entirety by the modified **Appendix D, Interests in Other City Grants** (dated May 1, 2023).

2.14 Appendix E, Permitted Subgrantees, of the Agreement is hereby deleted.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the date first specified herein. The signatories to this Agreement warrant and represent that they have the authority to enter into this agreement on behalf of the respective parties and to bind them to the terms of this Agreement.

CITY

GRANTEE

**DEPARTMENT OF HOMELESSNESS
AND SUPPORTIVE HOUSING**

**TENDERLOIN HOUSING CLINIC,
INC.**

By: _____
Shireen McSpadden
Executive Director

By: _____
Randy Shaw
Executive Director
City Supplier Number: 0000009870

Approved as to Form:
David Chiu
City Attorney

By: _____
Virginia Dario Elizondo
Deputy City Attorney

Appendix A, Services to be Provided
by
Tenderloin Housing Clinic, Inc.
Support Services, Property Management and Master Leasing at Crown, Winton and
National Hotels

I. Purpose of Grant

The purpose of this grant is to provide Support Services, Property Management and Master Lease Stewardship to the served population. The goals of these services are to help tenants retain their housing or move to other appropriate housing.

II. Served Population

Grantee shall serve formerly homeless and income-eligible adults, including veterans. An adult is defined as an individual or couple 18 years old or older without the custody of minors below 18 years of age. The served population may include pre-existing tenants of the service locations.

III. Referral and Prioritization

All new tenants will be referred by the Department of Homelessness and Supportive Housing (HSH) via the Coordinated Entry System, which organizes the City's Homelessness Response System (HRS) with a common, population-specific assessment, centralized data system, and prioritization method.

Eligibility criteria for Permanent Supportive Housing (PSH) varies upon the subsidy funding source and may include meeting a definition of homelessness at the time of referral and placement, enrollment in specific benefits programs, income criteria and/or the ability to live independently within the structure of the housing program. Tenants who meet eligibility criteria for PSH are prioritized based on various criteria, such as levels of vulnerability, length and history of homelessness, and severity of housing barriers.

IV. Description of Services

Grantee shall provide Support Services, Property Management and Master Lease Stewardship to tenants of the number of units listed in Appendix B, Budget ("Units Served" tab).

A. Support Services

Grantee shall provide Support Services to tenants. Support Services are voluntary and shall be available to all tenants of the building. Support Services shall include, but are not limited to the following:

1. Outreach: Grantee shall engage with tenants to provide information about available Support Services and invite them to participate. Grantee shall contact each tenant at least three times during the first 60 days following placement. Grantee shall document all outreach and attempts.
2. Intake and Assessment: Grantee shall coordinate with Property Management during the initial intake for units and participate in orientation meetings with Property Management. If possible, Grantee shall establish rapport with tenants prior to move-in to support tenants during the application and move-in process.

Grantee shall coordinate with tenant's current support service provider(s) to ensure a successful transition into housing.

Grantee intake of tenants shall include, but is not limited to, a review of the tenant's history in the Online Navigation and Entry (ONE) System, gathering updated information from the tenant, and establishing strengths, skills, needs, plans and goals that are tenant-centered and supportive of housing retention. The intake shall take place at the same time of the interview with Property Management, on a separate date or time coordinated with Support Services during the application period, or within no more than 30 days of move-in.

3. Case Management: Grantee shall provide case management services to tenants with the primary goal of maintaining housing stability, including ongoing meetings and counseling to establish goals, develop services plans that are tenant-driven without predetermined goals, provide referrals and linkages to off-site support services, and track progress toward achieving those goals. Grantee shall document case management meetings, engagement, and progress.
 - a. Grantee shall connect each tenant with resources needed to be food secure as they live independently.
 - b. Grantee shall refer tenants to and coordinate services within the community that support progress toward identified goals. This may include providing information about services, calling to make appointments, assisting with applications, providing appointment reminders, following up/checking in with tenants regarding the process, and, as necessary, re-referral. Grantee shall communicate and coordinate with outside service providers to support housing stability.
 - c. Grantee shall provide benefits advocacy to assist tenants with obtaining and maintaining benefits, including, but not limited to, cash aid, food programs, medical clinics and/or in-home support.
4. Housing Stability Support: Grantee shall outreach to and offer on-site services and/or referrals to all tenants who display indications of housing instability, within a reasonable timeframe. Such indications include, but are not limited to, discontinuance from benefits, non-payment of rent, lease violations or warnings from Property Management, and conflicts with staff or other tenants. Grantee shall work with tenants, in conjunction with Property Management, to resolve issues that put tenants at risk for eviction. Grantee shall assist with the de-escalation and resolution of conflicts, as needed. Grantee shall document Housing Stability outreach and assistance provided.
5. Coordination with Property Management: Grantee shall assist tenants in communicating with, responding to, and meeting with Property Management. This may include helping a tenant to understand the communications from Property Management, helping to write requests, responses, or complaints to Property Management, and attending meetings between the tenant and Property Management to facilitate communication.

- a. If a tenant is facing housing instability, Grantee shall coordinate with Property Management to find creative ways to engage with tenants to prevent housing loss.
 - b. Grantee shall ensure there is a process in place for receiving timely communication from Property Management and copies of correspondence (e.g., notices, warning letters, lease violations, etc.) issued. Grantee shall have a structured written process for engaging tenants who receive such notices.
6. Wellness and Emergency Safety Checks: Grantee shall conduct Wellness and/or Emergency Safety Checks in accordance with HSH policy to assess a tenant's safety when there is a reason to believe there is immediate and substantial risk due to a medical and/or psychiatric emergency.
7. Support Groups, Social Events and Organized Activities:
- a. Grantee shall plan groups, events, and activities with input from tenants to build community engagement, develop peer support, share information, form social connections or to celebrate significant events. Grantee shall post and provide to tenants a monthly calendar of events.
 - b. Grantee shall conduct monthly community meetings for tenants, in coordination with Property Management, during which tenants may discuss building concerns and program ideas with representatives from both Support Services and Property Management staff.
 - c. Grantee shall periodically assess the needs of tenants with Property Management and other teams at the building to develop programming that will help tenants maintain stability and enjoy their housing.
8. Exit Planning: If a tenant is moving out of the building, Grantee shall engage tenant in exit planning to support the tenant's successful transition out of the program. The exit plan shall depend on the tenant's needs and preferences, and may include establishing a link to services in the community.

B. Property Management

Grantee shall provide Property Management to tenants of the service locations. Property Management services shall include, but are not limited to, the following:

1. Program Applicant Selection and Intake: Grantee shall align with Housing First principles and follow the processes agreed upon by Grantee, HSH, property owner, housing subsidy administrators, fair housing laws, and/or other entities involved with referrals.

Under Housing First, tenant screening and selection practices must promote accepting applicants regardless of their sobriety or use of substances, completion of treatment, or participation in services. Applicants must not be rejected on the basis of poor credit or financial history, poor or lack of rental history, criminal

convictions unrelated to tenancy, or behaviors that indicate a lack of “housing readiness.”

Grantee shall adhere to all published HSH policies, including, but not limited to those covering tenant intake, HSH housing documentation, reasonable accommodation, and transfers when accepting referrals and placing tenants into housing.

2. **Tenant Lease Set-Up:** Grantee shall draft, provide, and sign a rental agreement with each tenant at the time of move-in. The lease agreement shall include House Rules and other pertinent Lease Addenda. Grantee shall review its Grievance policies and procedures and HSH policies and procedures with tenants at the time of lease signing.
3. **Annual Tenant Re-certification:** As required by rental subsidy type, Grantee shall re-certify tenant income after each year of residence. This is generally done on the anniversary of a tenant’s move-in date.
4. **Collection of Rents, Security Deposits, and Other Receipts:** Grantee shall collect and process rent and other housing-related payments (e.g., security deposit) made by tenants.
 - a. Grantee shall communicate and coordinate with local, state and/or federal agencies, as needed, to process rental subsidies.
 - b. Grantee shall assist with payment arrangements and comply with HSH and other applicable requirements governing the tenant portion of rent. All PSH tenants will pay no more than 30 percent of their monthly adjusted household income towards rent.
5. **Lease Enforcement, Written Notices and Eviction Prevention:**
 - a. Grantee’s shall take a housing retention approach to lease enforcement, including, but not limited to, proactive engagement in collaboration with Support Services, conversations and meetings with tenants, and mediation strategies.
 - b. Grantee shall provide written notice to tenants regarding issues that may impact housing stability including, but not limited to, discontinuance from benefits, non-payment of rent, lease violations or warnings from Property Management, and conflicts with staff or other tenants.
 - c. When necessary, Grantee shall provide notice to tenants of any actions related to the eviction process in accordance with all applicable laws.
 - d. Grantee shall copy Support Services staff on all communications to tenants.
6. **Building Service Payments:** Grantee shall set up and manage utility accounts and services related to the property, including but not limited to communications, alarms/security, fire alarm monitoring, garbage, water, and pest control. This may include elevator maintenance, as required.

7. **Building Maintenance:** Grantee shall maintain the facility in sanitary and operable condition, post protocol and forms for tenant requests for maintenance or repairs and respond to requests in a timely manner. Building maintenance shall include the following services:
 - a. Janitorial services in common areas, offices, and shared-use restrooms, and shower facilities;
 - b. Regular removal of garbage/trash from designated trash areas and maintenance of these areas as clean and functional;
 - c. Pest control services, as needed;
 - d. Maintenance and repair of facility systems, plumbing, electrical;
 - e. Building security; and
 - f. Preparation of apartments for tenant move-in and move-out.

8. **Coordination with Support Services:** If a tenant is facing housing instability, Grantee shall coordinate with Support Services staff to find creative ways to engage with tenants to prevent housing loss. Grantee shall work with Support Services staff in communicating with and meeting with tenant regarding behaviors and issues that put the tenant at risk for housing instability.

Grantee shall participate in regular coordination meetings with Support Services to review tenants at risk for eviction and strategize on how to support tenants in maintaining their housing.

9. **Wellness Checks and Emergency Safety Checks:** Grantee shall conduct Wellness Checks and/or Emergency Safety Checks in accordance with HSH policy, internal agency policies and tenant laws to assess a tenant's safety when there is a reason to believe the tenant is at immediate and substantial risk due to a medical and/or psychiatric emergency.

10. **Front Desk Coverage:** Grantee shall provide front desk coverage 24 hours per day, seven days per week.

11. **Exit Planning:** Grantee shall alert Support Services staff when tenants give notice to leave housing and shall keep a record of each tenant's forwarding address, whenever possible.

C. Master Lease Stewardship

1. Grantee shall provide HSH with a copy of the master lease agreement and any amendments. Grantee shall obtain HSH approval prior to entering into any agreement that will materially impact the HSH-funded portion of the budget.
2. Grantee shall maintain all Lessee responsibilities and coordinate with the Landlord to meet owner's obligations, including maintenance and capital needs.
3. Grantee shall promptly notify HSH of any default, failure to exercise an option to extend or other situation which could impact the term of the master lease agreement.

V. Location and Time of Services

Grantee shall provide services to the tenants of the number of units listed in Appendix B, Budget (“Units Served” tab) at the locations listed below.

Site Name	Address
Crown Hotel	528 Valencia Street, San Francisco, CA 94110
Winton Hotel	445 O’Farrell Street, San Francisco, CA 94102
National Hotel	1139 Market Street, San Francisco, CA 94103

A. Support Services

Grantee shall serve tenants during regular business hours, but may also provide services evenings, weekends, and at other times when necessary to best serve the needs of tenants.

Grantee’s Support Services staff shall work with Property Management staff to coordinate after-hours emergency backup, which will include the ability to reach Property Management by phone. Grantee shall implement policies and procedures pertaining to emergency backup and will train staff accordingly.

B. Property Management

Grantee shall provide services 24 hours a day, seven days a week, either on-site or on-call. Grantee shall implement policies and procedures pertaining to emergency backup and will train staff accordingly.

VI. Service Requirements

A. Case Management Ratio: Grantee shall maintain a 1:25 ratio of case management staff to units.

B. Supervision: Grantee shall provide Support Services staff with supervision and case conferencing, as needed, to ensure appropriate case management, counseling and referral services are provided to tenants.

C. Housing First: Grantee services and operations shall align with the Core Components of Housing First as defined in California Welfare and Institutions Code, section 8255. This includes integrating policies and procedures to provide tenant-centered, low-barrier access to housing and services.

D. Harm Reduction: Grantee shall integrate harm reduction principles into service delivery and agency structure as well as follow [HSH overdose prevention policy](#). Grantee staff who work directly with tenants will participate in annual trainings on harm reduction, overdose recognition and response.

E. Language and Interpretation Services: Grantee shall ensure that translation and interpreter services are available, as needed.

- F. Case Conferences: Grantee shall initiate and participate in individual case conferences and team coordination meetings with HSH-approved programs, as needed, to coordinate and collaborate regarding tenant's progress.
- G. Admission Policy: Grantee admission policies for services shall be in writing and available to the public. Except to the extent that the services are to be rendered to a specific population as described in the programs listed herein, such policies must include a provision that the served population is accepted for care without discrimination on the basis of race, color, creed, religion, sex, age, national origin, ancestry, sexual orientation, gender identification, disability, or HIV status.
- H. Grievance Procedure:
1. Grantee shall establish and maintain a written Grievance Procedure for tenants, which shall include, at minimum, the following elements:
 - a. The name or title of the person or persons authorized to make a determination regarding the grievance;
 - b. The opportunity for the aggrieved party to discuss the grievance with those who will be making the determination;
 - c. The amount of time required for each step, including when a tenant can expect a response; and
 - d. In accordance with published HSH policies/procedures, the HSH Grievances email address and mailing address for the tenant to contact after the tenant has exhausted Grantee's internal Grievance Procedure.
 2. Grantee shall, at program entry, review and provide a copy of this procedure, and any amendments, to each tenant and obtain a signed copy of the form from the tenant, which must be maintained in the tenant's file. Additionally, Grantee shall post the policy at all times in a location visible to tenants, and provide a copy of the procedure and any amendments to the assigned HSH Program Manager.
- I. Feedback, Complaint and Follow-up Policies:
Grantee shall provide means for the served population to provide input into the program, including the planning, design, and satisfaction. Feedback methods shall include:
1. A complaint process, including a written complaint policy informing the served population on how to report complaints; and
 2. A written annual survey to the served population to gather feedback, measure satisfaction, and assess the effectiveness of services and systems within the program. Grantee shall offer assistance to tenants with survey completion if the written format presents any problem.
- J. City Communications, Trainings and Meetings:
Grantee shall keep HSH informed of program operations and comply with HSH policies, training requirements, and participate in meetings, including, but not limited to:
1. Regular communication to HSH about the implementation of the program;

2. Attendance at all meetings as required by HSH. This shall include quarterly HSH meetings; and
 3. Attendance at trainings (e.g., overdose prevention training), when required by HSH.
- K. Coordination with Other Service Providers: Grantee shall establish written agreements with other service providers that are part of the site care team to formalize collaboration and roles and responsibilities.
- L. Critical Incidents: Grantee shall report critical incidents in accordance with the HSH Program Manager instructions and published HSH policies/procedures.
- M. Disaster and Emergency Response Plan: Grantee shall develop and maintain an Agency Disaster and Emergency Response Plan containing Site Specific Emergency Response Plan(s) for each service site per HSH requirements. The Agency Disaster and Emergency Response Plan shall address disaster coordination between and among service sites. Grantee shall update the Agency/site(s) plan as needed and Grantee shall train all employees regarding the provisions of the plan for their Agency/site(s).
- N. Facilities: Grantee shall maintain clean, safe, and functional facilities in full compliance with requirements of the law and local standards.
1. Grantee shall notify HSH immediately in the event it is given notice of violations by the Department of Building Inspection (DBI), Department of Public Health (DPH), or another City agency.
- O. Good Neighbor Policies: Grantee shall maintain a good relationship with the neighborhood, including:
1. Collaboration with neighbors and relevant city agencies to ensure that neighborhood concerns about the facility are heard and addressed;
 2. That Grantee management staff is available to respond to neighbors within three business days, if reasonable; and
 3. Having a representative of Grantee attend all appropriate neighborhood meetings.
- P. Record Keeping and Files:
1. Support Services. Grantee shall maintain confidential tenant files that document the services and supportive work provided for the purpose of tracking and reporting objectives and outcomes.
 - a. Grantee shall maintain program enrollment, annual status updates and program exit information in the ONE System and maintain hard copy files with eligibility, including homelessness verification documents.
 - b. Grantee shall maintain a program roster of all current tenants in the ONE System.
 - c. Grantee shall maintain confidential files on the served population, including developed plans, notes, and progress.

2. Property Management. Grantee shall update applicant referral status information in the ONE System in accordance with HSH policy and instruction.
 - a. Grantee shall maintain confidential tenant files on the served population, including signed lease agreement and addenda, notices or lease violations issued to the tenant, copies of payment plans or other agreements to support housing stability.
 - b. Grantee shall track receipt and completion of maintenance work orders.
 - c. Grantee shall maintain all eligibility and inspection documentation in the ONE System and maintain hard copy files with eligibility, including homelessness verification documents.

Q. Data Standards:

1. Grantee shall ensure compliance with the Homeless Management Information System (HMIS) Participation Agreement, including but not limited to:
 - a. Entering all tenant data within three working days (unless specifically requested to do so sooner);
 - b. Ensuring accurate dates for tenant enrollment, tenant exit, and tenant move in (if appropriate); and
 - c. Running monthly data quality reports and correcting any errors.
2. Grantee shall enter data into the ONE System, but may be required to report certain measures or conduct interim reporting in CARBON, via secure email, or through uploads to a File Transfer Protocol (FTP) site. When required by HSH, Grantee shall submit the monthly, quarterly and/or annual metrics into the CARBON database. Changes to data collection or reporting requirements shall be communicated to Grantees via written notice at least one month prior to expected implementation.
3. Any information shared between Grantee, HSH, and other providers about the served population shall be communicated in a secure manner, with appropriate release of consent forms and in compliance with 24 C.F.R. Part 578, Continuum of Care; 45 C.F.R. Parts 160 and 164, the Health Insurance Portability and Accountability Act (HIPAA) and federal and state data privacy and security guidelines.

VII. Service Objectives

A. Support Services

Grantee shall achieve the Service Objectives listed below for Support Services:

1. Grantee shall actively engage with 95 percent of tenants once every 30 days.
2. Grantee shall offer assessment to 100 percent of tenants for primary medical care, mental health and substance use treatment needs within 90 days of move-in.
3. Grantee shall offer assessment to 100 percent of tenants for benefits within 90 days of move-in.
4. Grantee shall offer Support Services to 100 percent of all tenants who showed housing instability (e.g., non-payment of rent, lease violations) at least once per incident.
5. Grantee shall outreach to 100 percent of tenants with planned exits from the

program to engage in comprehensive discharge planning, that includes referrals for case management, housing, food, clothing, medical treatment, detox, and/or other services as necessary and appropriate.

6. Grantee shall administer a written anonymous survey of tenants at least once per year to obtain feedback on the type and quality of program services. Grantee shall offer all tenants the opportunity to take this survey.

B. Property Management

Grantee shall achieve the Services Objectives listed below for Property Management:

1. Grantee shall ensure that each unit, upon turnover, is clean and/or repaired within 21 days, on average.
2. Grantee shall maintain an occupancy rate of at least 97 percent.
3. Grantee shall collect at least 90 percent of tenant portions of monthly rent from occupied units.

VIII. Outcome Objectives

Grantee shall achieve the Outcome Objectives listed below.

- A. Ninety percent of tenants will maintain their housing for a minimum of 12 months, move to other permanent housing, or be provided with more appropriate placements.
- B. At least eighty-five percent of tenant lease violations will be resolved without loss of housing to tenants.
- C. At least 65 percent of tenants shall complete an annual Tenant Satisfaction Survey and of those, eighty percent of tenants will be satisfied or very satisfied with Property Management services.
- D. For U.S. Department of Housing and Urban Development (HUD) Continuum of Care (CoC) program tenants, the following Outcome Objectives apply:
 1. At least 80 percent of tenants will achieve housing stability by remaining in permanent housing or exiting to permanent housing;
 2. At least 20 percent of tenants will increase their income between program entry and follow up/exit;
 3. At least 56 percent of tenants will have obtained or maintained mainstream cash income sources at program exit or follow-up;
 4. The program maintained an average unit utilization rate of at least 90 percent; and
 5. Of the tenants who develop a rent payment plan, 80 percent will maintain their housing for at least six months.

IX. Reporting Requirements

Grantee shall input data into systems required by HSH, such as the ONE system and CARBON.

- A. When required by HSH, Grantee shall enter tenant data in the ONE system.

- B. On a monthly basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the month of service.
1. The occupancy rate;
 2. The number of new placements into the program made for the month by Property Management staff;
 3. The number of unduplicated tenants actively outreached to by Support Services staff at least once during the month; and
 4. The number of lease/program rule violations issued for the month and the number of lease/program rule violations for which Support Services staff outreached to tenants to offer support.
- C. On a quarterly basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the end of each quarter:
1. The number and percentage of tenants assessed for primary medical care needs within 90 days of move-in;
 2. The number and percentage of tenants assessed for mental health and substance use treatment needs within 90 days of move-in;
 3. The number and percentage of tenants to whom Grantee outreached to complete a benefits assessment within 90 days of move-in;
 4. The number and percentage of tenants with planned exits to whom Grantee outreached to design an exit plan;
 5. The number and percentage of tenant lease violations resolved without loss of housing to tenants; and
 6. The average number of days to turn over units.
- D. On an annual basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the end of each year:
1. The number and percentage of tenants who maintained their housing for a minimum of 12 months, moved to other permanent housing, or were provided with more appropriate placements;
 2. The number and percentage of tenants who completed a written survey to provide feedback on the type and quality of program services; and
 3. The number and percentage of tenants who completed a written survey to provide feedback and reported being satisfied or very satisfied with program services.
- E. Grantee shall submit Facility Inventory data to HSH during the last week of January. Data will include unit/bed inventory, point in time population count of tenants, and general characteristic data of tenants. Data is used for reporting mandated by the Federal Government under the HUD CoC program.
- F. Grantee shall provide information for an annual report on tenant enrollment in public benefits per the Administrative Code - Permanent Supportive Housing - Rent Contribution Standard

(<https://sfgov.legistar.com/View.ashx?M=F&ID=9074560&GUID=FDA1BCF9-1096-42C8-AD19-9143A348AC07>), as instructed by HSH.

- G. Grantee shall participate, as required by HSH, with City, State and/or Federal government evaluative studies designed to show the effectiveness of Grantee's services. Grantee agrees to meet the requirements of and participate in the evaluation program and management information systems of the City. The City agrees that any final reports generated through the evaluation program shall be made available to Grantee within 30 working days of receipt of any evaluation report and such response will become part of the official report.
- H. Grantee shall provide Ad Hoc reports as required by HSH and respond to requests by HSH in a timely manner.

For assistance with reporting requirements or submission of reports, contact the assigned Contract and Program Managers.

X. Monitoring Activities

- A. Program Monitoring: Grantee is subject to program monitoring and/or audits, which may include review of materials including, but not limited, to the following: tenant files, Grantee's administrative records, staff training documentation, postings, program policies and procedures, Disaster and Emergency Response Plan and training, personnel and activity reports, proper accounting for funds and other operational and administrative activities, and backup documentation for reporting progress towards meeting Service and Outcome Objectives.
 - 1. Monitoring of program participation in the ONE system may include, but not be limited to, data quality reports from the ONE system, records of timeliness of data entry, and attendance records at required trainings and agency lead meetings.
- B. Fiscal Compliance and Contract Monitoring: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

	A	B	C	D	E	H	I	J	M	P	S	AI	AJ	AK
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING													Page 1 of 14
2	APPENDIX B, BUDGET													
3	Document Date	5/1/2023												
4	Contract Term	Begin Date	End Date	Duration (Years)										
5	Current Term	7/1/2021	6/30/2023	2										
6	Amended Term	7/1/2021	6/30/2026	5										
7	Provider Name	Tenderloin Housing Clinic												
8	Program	Crown, Winton & National (SS & PM & ML)												
9	FSP Contract ID#	1000021401												
10	Action (select)	Amendment												
11	Effective Date	5/1/2023												
12	Budget Names	General Fund & Prop C - Support Services, Property Management & Master Leasing (Crown), General Fund & Prop C - Support Services, Property Management & Master Leasing (Winton), General Fund & Prop C - Support Service, Property Management & Master Leasing (National), One-Time - Prop C Bonus Pay												
13		Current	New											
14	Term Budget	\$ 9,990,000	\$ 30,114,995											
15	Contingency	\$ 0	\$ 4,211,253	20%										
16	Not-To-Exceed	\$ 9,990,000	\$ 34,326,248		Year 1	Year 2		Year 3	Year 4	Year 5	All Years			
17		7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2023 - 6/30/2024	7/1/2024 - 6/30/2025	7/1/2025 - 6/30/2026	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2026	7/1/2021 - 6/30/2026			
18		Current	Current	Amendment	New	New	New	New	Current	Amendment	New			
19	Expenditures													
20	Salaries & Benefits	\$ 1,972,299	\$ 3,260,717	\$ -	\$ 3,260,717	\$ 3,866,888	\$ 3,866,888	\$ 3,866,888	\$ 5,233,016	\$ 11,600,663	\$ 16,833,680			
21	Operating Expense	\$ 712,901	\$ 1,093,517	\$ -	\$ 1,093,517	\$ 1,213,590	\$ 1,213,590	\$ 1,213,590	\$ 1,806,418	\$ 3,640,771	\$ 5,447,188			
22	Subtotal	\$ 2,685,200	\$ 4,354,234	\$ -	\$ 4,354,234	\$ 5,080,478	\$ 5,080,478	\$ 5,080,478	\$ 7,039,434	\$ 15,241,434	\$ 22,280,868			
23	Indirect Percentage													
24	Indirect Cost	\$ 310,781	\$ 500,737	\$ -	\$ 500,737	\$ 584,255	\$ 584,255	\$ 584,255	\$ 811,518	\$ 1,752,765	\$ 2,564,283			
25	Other Expenses (Not subject to indirect %)	\$ 2,014,397	\$ 3,441,358	\$ 176,954	\$ 3,618,312	\$ 3,691,173	\$ 3,691,173	\$ 3,691,173	\$ 5,455,755	\$ 11,250,474	\$ 16,706,229			
26	Capital Expenditure	\$ 51,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 51,000	\$ -	\$ 51,000			
28	Total Expenditures	\$ 5,061,378	\$ 8,296,329	\$ 176,954	\$ 8,473,282	\$ 9,355,906	\$ 9,355,906	\$ 9,355,906	\$ 13,357,706	\$ 28,244,673	\$ 41,602,380			
29														
30	HSH Revenues (select)													
31	General Fund - Ongoing	\$ 3,399,475	\$ 5,863,727	\$ 176,954	\$ 6,040,681	\$ 6,040,681	\$ 6,040,681	\$ 6,040,681	\$ 9,263,202	\$ 18,298,997	\$ 27,562,200			
34	Prop C - One-time COVID-19 Bonus Pay	\$ 118,132	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 118,132	\$ -	\$ 118,132			
38	Prop C - Ongoing Support Services Enhancement	\$ -	\$ 608,666	\$ -	\$ 608,666	\$ 608,666	\$ 608,666	\$ 608,666	\$ 608,666	\$ 1,825,998	\$ 2,434,664			
40	Total HSH Revenues	\$ 3,517,607	\$ 6,472,393	\$ 176,954	\$ 6,649,347	\$ 6,649,347	\$ 6,649,347	\$ 6,649,347	\$ 9,990,000	\$ 20,124,995	\$ 30,114,995			
41	Other Revenues (to offset Total Expenditures)													
42	Tenant Rental Income	\$ 413,061	\$ 271,496	\$ -	\$ 271,496	\$ 398,346	\$ 398,346	\$ 398,346	\$ 684,557	\$ 1,195,037	\$ 1,879,594			
43	Veterans Affairs (VA) Grant	\$ 420,091	\$ 205,000	\$ -	\$ 205,000	\$ 205,000	\$ 205,000	\$ 205,000	\$ 625,091	\$ 615,000	\$ 1,240,091			
44	Continuum of Care (CoC) Grant (See Contract IDs# 1000016498; 1000027691)	\$ 710,619	\$ 1,347,439	\$ -	\$ 1,347,439	\$ 2,103,214	\$ 2,103,214	\$ 2,103,214	\$ 2,058,058	\$ 6,309,641	\$ 8,367,699			
47	Total Other Revenues	\$ 1,543,771	\$ 1,823,935	\$ -	\$ 1,823,935	\$ 2,706,559	\$ 2,706,559	\$ 2,706,559	\$ 3,367,706	\$ 8,119,678	\$ 11,487,384			
48														
49	Total HSH + Other Revenues	\$ 5,061,378	\$ 8,296,329	\$ 176,954	\$ 8,473,282	\$ 9,355,906	\$ 9,355,906	\$ 9,355,906	\$ 13,357,706	\$ 28,244,673	\$ 41,602,380			
50	Rev-Exp (Budget Match Check)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
52	Total Adjusted Salary FTE (All Budgets)				39.23	46.79	46.79	46.79	46.79					

	A	F	I	J	K	L	M	V	AC	AJ	BT	BU	BV	
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING													Page 3 of 14
2	SALARY & BENEFIT DETAIL													
3	Document Date	5/1/2023												
4	Provider Name	Tenderloin Housing Clinic												
5	Program	Crown, Winton & National (SS & PM & ML)												
6	FSP Contract ID#	1000021401												
7	Budget Name	General Fund & Prop C - Support Services, Property Management & Master Leasing (Crown) EXTENSION YEAREXTENSION YEAREXTENSION YEAR												
8		Year 1	Year 2				Year 3	Year 4	Year 5	All Years				
9	POSITION TITLE	7/1/2021 - 6/30/2022	Agency Totals		For HSH Funded Program		7/1/2022 - 6/30/2023	7/1/2023 - 6/30/2024	7/1/2024 - 6/30/2025	7/1/2025 - 6/30/2026	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2026	7/1/2021 - 6/30/2026	
10		Current					Current	New	New	New	Current	Amendment	New	
11		Budgeted Salary	Annual Full Time Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary	Change	Budgeted Salary	
12	Director of Property Management	\$ 3,619	\$ 159,532	1.00	3%	0.03	\$ 5,250	\$ 5,250	\$ 5,250	\$ 5,250	\$ 8,869	\$ 15,750	\$ 24,620	
13	Associate Director of Property Management	\$ 35,496	\$ 117,997	1.00	22%	0.22	\$ 25,429	\$ 25,429	\$ 25,429	\$ 25,429	\$ 60,925	\$ 76,287	\$ 137,212	
14	General Manager	\$ 63,587	\$ 80,310	1.00	100%	1.00	\$ 80,310	\$ 80,310	\$ 80,310	\$ 80,310	\$ 143,897	\$ 240,931	\$ 384,828	
15	Desk Clerks	\$ 268,909	\$ 50,681	6.00	89%	5.33	\$ 270,334	\$ 270,334	\$ 270,334	\$ 270,334	\$ 539,243	\$ 811,002	\$ 1,350,244	
16	Janitors	\$ 39,659	\$ 52,621	1.00	56%	0.56	\$ 29,680	\$ 29,680	\$ 29,680	\$ 29,680	\$ 69,340	\$ 89,041	\$ 158,380	
17	Director of Facilities	\$ 3,298	\$ 139,143	1.00	3%	0.03	\$ 4,579	\$ 4,579	\$ 4,579	\$ 4,579	\$ 7,877	\$ 13,737	\$ 21,615	
18	Facilities Manager	\$ 18,393	\$ 91,437	1.00	22%	0.22	\$ 19,705	\$ 19,705	\$ 19,705	\$ 19,705	\$ 38,098	\$ 59,116	\$ 97,214	
19	Maintenance Workers	\$ 79,399	\$ 55,075	1.20	100%	1.20	\$ 66,090	\$ 66,090	\$ 66,090	\$ 66,090	\$ 145,489	\$ 198,269	\$ 343,758	
20	Director of Support Services	\$ -	\$ 132,657	1.00	3%	0.03	\$ 4,366	\$ 4,366	\$ 4,366	\$ 4,366	\$ 4,366	\$ 13,098	\$ 17,464	
21	Associate Director of Support Services	\$ 4,285	\$ 93,933	1.00	22%	0.22	\$ 20,243	\$ 20,243	\$ 20,243	\$ 20,243	\$ 24,528	\$ 60,729	\$ 85,257	
22	Support Services Manager	\$ 4,936	\$ 78,457	1.00	22%	0.22	\$ 16,908	\$ 16,908	\$ 16,908	\$ 16,908	\$ 21,843	\$ 50,724	\$ 72,567	
23	Case Managers	\$ 53,375	\$ 64,559	1.00	100%	1.00	\$ 64,559	\$ 64,559	\$ 64,559	\$ 64,559	\$ 117,934	\$ 193,678	\$ 311,612	
24	Clinical Case Manager	\$ -	\$ 67,355	1.00	100%	1.00	\$ 67,355	\$ 67,355	\$ 67,355	\$ 67,355	\$ 67,355	\$ 202,066	\$ 269,421	
54							\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
55		\$ 574,956	TOTAL SALARIES				\$ 674,809	\$ 674,809	\$ 674,809	\$ 674,809	\$ 1,249,765	\$ 2,024,426	\$ 3,274,192	
56			TOTAL FTE		11.06									
57		39.40%	FRINGE BENEFIT RATE				36.00%	36.00%	36.00%	36.00%				
58		\$ 226,532	EMPLOYEE FRINGE BENEFITS				\$ 242,931	\$ 242,931	\$ 242,931	\$ 242,931	\$ 469,463	\$ 728,793	\$ 1,198,256	
59		\$ 801,488	TOTAL SALARIES & BENEFITS				\$ 917,740	\$ 917,740	\$ 917,740	\$ 917,740	\$ 1,719,228	\$ 2,753,220	\$ 4,472,448	
60														
61														
62														

	A	B	E	J	M	P	AF	AG	AH
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING								
2	OPERATING DETAIL								
3	Document Date	5/1/2023							
4	Provider Name	Tenderloin Housing Clinic							
5	Program	Crown, Winton & National (SS & PM & ML)							
6	FSP Contract ID#	1000021401							
7	Budget Name	General Fund & Prop C - Support Services, Property Management & Master Leasing (Crown)							
8		EXTENSION YEAR EXTENSION YEAR EXTENSION YEAR							
9		Year 1	Year 2	Year 3	Year 4	Year 5	All Years		
10		7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2023 - 6/30/2024	7/1/2024 - 6/30/2025	7/1/2025 - 6/30/2026	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2026	7/1/2021 - 6/30/2026
11		Current	Current	New	New	New	Current	Amendment	New
12	Operating Expenses	Budgeted Expense	Budgeted Expense	Budgeted Expense	Budgeted Expense	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense
14	Utilities(Elec, Water, Gas, Phone, Scavenger)	\$ 60,230	\$ 77,215	\$ 77,215	\$ 77,215	\$ 77,215	\$ 137,445	\$ 231,645	\$ 369,090
15	Office Supplies, Postage	\$ 5,269	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 12,769	\$ 22,500	\$ 35,269
16	Building Maintenance Supplies and Repair	\$ 93,673	\$ 88,000	\$ 88,000	\$ 88,000	\$ 88,000	\$ 181,673	\$ 264,000	\$ 445,673
18	Insurance	\$ 14,527	\$ 13,756	\$ 13,756	\$ 13,756	\$ 13,756	\$ 28,283	\$ 41,268	\$ 69,551
22	Community Events/ Engagement/Tenant Rep Stipends	\$ 3,263	\$ 5,820	\$ 5,820	\$ 5,820	\$ 5,820	\$ 9,083	\$ 17,460	\$ 26,543
23	Welcome Kits	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 1,000	\$ 1,500	\$ 2,500
24	Elevator	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 30,000	\$ 45,000	\$ 75,000
25	Legal costs	\$ 12,900	\$ 32,630	\$ 32,630	\$ 32,630	\$ 32,630	\$ 45,530	\$ 97,891	\$ 143,422
26									
42	Temporary Staffing Agency Expenses								
43	Temp - Prop Mgr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
44	Temp - Desk Clerks	\$ 10,369	\$ 45,900	\$ 45,900	\$ 45,900	\$ 45,900	\$ 56,269	\$ 137,700	\$ 193,969
45	Temp - Janitors	\$ 9,488	\$ 31,200	\$ 31,200	\$ 31,200	\$ 31,200	\$ 40,688	\$ 93,600	\$ 134,288
46	Temp - Maintenance Workers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
47	Temp - Case Managers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
48									
54	Subcontractors (First \$25k Only)								
55									
67									
68	TOTAL OPERATING EXPENSES	\$ 225,219	\$ 317,522	\$ 317,522	\$ 317,522	\$ 317,522	\$ 542,741	\$ 952,565	\$ 1,495,305
69									
70	Other Expenses (not subject to indirect cost %)								
71	Master Lease (Rental of Property)	\$ 552,740	\$ 575,078	\$ 575,078	\$ 575,078	\$ 575,078	\$ 1,127,818	\$ 1,725,234	\$ 2,853,053
72	Property Management Dept Services	\$ 132,215	\$ 130,930	\$ 130,930	\$ 130,930	\$ 130,930	\$ 263,145	\$ 392,790	\$ 655,935
73	Modified Payment Program Services	\$ 58,915	\$ 79,083	\$ 79,083	\$ 79,083	\$ 79,083	\$ 137,998	\$ 237,249	\$ 375,248
74	One-Time Adjustment to Actuals	\$ (273,521)		\$ -	\$ -	\$ -	\$ (273,521)	\$ -	\$ (273,521)
83									
84	TOTAL OTHER EXPENSES	\$ 470,349	\$ 785,091	\$ 785,091	\$ 785,091	\$ 785,091	\$ 1,255,440	\$ 2,355,273	\$ 3,610,713
85									
86	Capital Expenses								
87				\$ -	\$ -		\$ -	\$ -	\$ -
94									
95	TOTAL CAPITAL EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
97	HS#3								

	A	B	E	J	M	P	AF	AG	AH	
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING									
2	OPERATING DETAIL									
3	Document Date	5/1/2023								
4	Provider Name	Tenderloin Housing Clinic								
5	Program	Crown, Winton & National (SS & PM & ML)								
6	F\$P Contract ID#	1000021401								
7	Budget Name	General Fund & Prop C - Support Services, Property Management & Master Leasing (Winton)								
8		EXTENSION YEAR EXTENSION YEAR EXTENSION YEAR								
9		Year 1	Year 2	Year 3	Year 4	Year 5	All Years			
10		7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2023 - 6/30/2024	7/1/2024 - 6/30/2025	7/1/2025 - 6/30/2026	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2026	7/1/2021 - 6/30/2026	
11		Current	Current	New	New	New	Current	Amendment	New	
12	<u>Operating Expenses</u>	Budgeted Expense	Budgeted Expense	Budgeted Expense	Budgeted Expense	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense	
14	Utilities(Elec, Water, Gas, Phone, Scavenger)	\$ 169,685	\$ 180,000	\$ 180,000	\$ 180,000	\$ 180,000	\$ 349,685	\$ 540,000	\$ 889,685	
15	Office Supplies, Postage	\$ 5,366	\$ 5,200	\$ 5,200	\$ 5,200	\$ 5,200	\$ 10,566	\$ 15,600	\$ 26,166	
16	Building Maintenance Supplies and Repair	\$ 114,284	\$ 142,919	\$ 142,919	\$ 142,919	\$ 142,919	\$ 257,203	\$ 428,757	\$ 685,960	
18	Insurance	\$ 29,675	\$ 101,456	\$ 101,456	\$ 101,456	\$ 101,456	\$ 131,131	\$ 304,369	\$ 435,500	
22	Community Events/ Engagement/Tenant Rep Stipends	\$ 5,000	\$ 9,120	\$ 9,120	\$ 9,120	\$ 9,120	\$ 14,120	\$ 27,360	\$ 41,480	
23	Welcome Kits	\$ 1,410	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 2,410	\$ 3,000	\$ 5,410	
24	Elevator	\$ 11,509	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 26,509	\$ 45,000	\$ 71,509	
25	Legal costs	\$ 38,000	\$ 37,353	\$ 37,353	\$ 37,353	\$ 37,353	\$ 75,353	\$ 112,058	\$ 187,411	
26				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
42	<u>Temporary Staffing Agency Expenses</u>		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
43	Temp - Prop Mgr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
44	Temp - Sr. Assist Prop Mgr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
45	Temp - Desk Clerks	\$ 33,000	\$ 32,700	\$ 32,700	\$ 32,700	\$ 32,700	\$ 65,700	\$ 98,100	\$ 163,800	
46	Temp - Janitors	\$ 70,450	\$ 24,750	\$ 24,750	\$ 24,750	\$ 24,750	\$ 95,200	\$ 74,250	\$ 169,450	
47	Temp - Maintenance Workers	\$ 0.45	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 1,100	\$ 3,300	\$ 4,400	
48	Temp - Case Managers	\$ 346	\$ -	\$ -	\$ -	\$ -	\$ 346	\$ -	\$ 346	
49					\$ -	\$ -	\$ -	\$ -	\$ -	
54	<u>Subcontractors (First \$25k Only)</u>				\$ -	\$ -	\$ -	\$ -	\$ -	
55					\$ -	\$ -	\$ -	\$ -	\$ -	
67										
68	TOTAL OPERATING EXPENSES	\$ 478,726	\$ 550,598	\$ 550,598	\$ 550,598	\$ 550,598	\$ 1,029,324	\$ 1,651,794	\$ 2,681,118	
69										
70	<u>Other Expenses (not subject to indirect cost %)</u>									
71	FY 20-21 One-Time CODB (carried forward)	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
72	Master Lease (Rental of Property)	\$ 1,560,678	\$ 1,623,750	\$ 1,623,750	\$ 1,623,750	\$ 1,623,750	\$ 3,184,428	\$ 4,871,250	\$ 8,055,678	
73	Property Management Dept Services	\$ 280,620	\$ 277,740	\$ 277,740	\$ 277,740	\$ 277,740	\$ 558,359	\$ 833,219	\$ 1,391,579	
74	Modified Payment Program Services	\$ 125,040	\$ 167,850	\$ 167,850	\$ 167,850	\$ 167,850	\$ 292,890	\$ 503,550	\$ 796,440	
75	One-Time Adjustment to Actuals	\$ (597,868)		\$ -	\$ -	\$ -	\$ (597,868)	\$ -	\$ (597,868)	
82					\$ -	\$ -	\$ -	\$ -	\$ -	
83										
84	TOTAL OTHER EXPENSES	\$ 1,368,469	\$ 2,069,340	\$ 2,069,340	\$ 2,069,340	\$ 2,069,340	\$ 3,437,809	\$ 6,208,019	\$ 9,645,829	
85										
86	<u>Capital Expenses</u>									
87	One-Time Funding for Bathroom Floor work	\$ 25,000		\$ -	\$ -	\$ -	\$ 25,000	\$ -	\$ 25,000	
88	One-Time Funding for Community Floor work	\$ 26,000		\$ -	\$ -	\$ -	\$ 26,000	\$ -	\$ 26,000	
90							\$ -	\$ -	\$ -	
94										
95	TOTAL CAPITAL EXPENSES	\$ 51,000	\$ -	\$ -	\$ -	\$ -	\$ 51,000	\$ -	\$ 51,000	
97	HSH #3						Template last modified		9/1/2021	

	A	B	C	D	E	H	I	J	M	P	S	AI	AJ	AK
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING													Page 8 of 14
2	APPENDIX B, BUDGET													
3	Document Date	5/1/2023												
4	Contract Term	Begin Date	End Date	Duration (Years)										
5	Current Term	7/1/2021	6/30/2023	2										
6	Amended Term	7/1/2021	6/30/2026	5										
7	Provider Name	Tenderloin Housing Clinic												
8	Program	Crown, Winton & National (SS & PM & ML)												
9	FSP Contract ID#	1000021401												
10	Action (select)	Amendment												
11	Effective Date	5/1/2023												
12	Budget Name	General Fund & Prop C - Support Service, Property Management & Master Leasing (National)												
13		Current	New											
14	Term Budget	\$ 1,719,022	\$ 7,583,904											
16	Not-To-Exceed	\$ 9,990,000	\$ 34,326,248		Year 1	Year 2		Year 3	Year 4	Year 5	All Years			
17		7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2023 - 6/30/2024	7/1/2024 - 6/30/2025	7/1/2025 - 6/30/2026	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2026	7/1/2021 - 6/30/2026			
18		Current	Current	Amendment	New	New	New	New	Current	Amendment	New			
19	Expenditures													
20	Salaries & Benefits	\$ 31,896	\$ 848,639	\$ -	\$ 848,639	\$ 1,454,810	\$ 1,454,810	\$ 1,454,810	\$ 880,536	\$ 4,364,431	\$ 5,244,967			
21	Operating Expense	\$ 8,956	\$ 225,397	\$ -	\$ 225,397	\$ 345,471	\$ 345,471	\$ 345,471	\$ 234,353	\$ 1,036,412	\$ 1,270,766			
22	Subtotal	\$ 40,852	\$ 1,074,037	\$ -	\$ 1,074,037	\$ 1,800,281	\$ 1,800,281	\$ 1,800,281	\$ 1,114,889	\$ 5,400,844	\$ 6,515,733			
23	Indirect Percentage	16.35%	11.50%		11.50%	11.50%	11.50%	11.50%						
24	Indirect Cost (Line 22 X Line 23)	\$ 6,680	\$ 123,514	\$ -	\$ 123,514.25	\$ 207,032	\$ 207,032	\$ 207,032	\$ 130,194	\$ 621,097	\$ 751,291			
25	Other Expenses (Not subject to indirect %)	\$ 57,447	\$ 586,927	\$ 176,954	\$ 763,881	\$ 836,742	\$ 836,742	\$ 836,742	\$ 644,374	\$ 2,687,181	\$ 3,331,555			
26	Capital Expenditure	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
28	Total Expenditures	\$ 104,979	\$ 1,784,478	\$ 176,954	\$ 1,961,432	\$ 2,844,056	\$ 2,844,056	\$ 2,844,056	\$ 1,889,457	\$ 8,709,122	\$ 10,598,579			
29														
30	HSH Revenues (select)													
31	General Fund - Ongoing	\$ -	\$ 1,549,610	\$ 176,954	\$ 1,726,563	\$ 1,726,563	\$ 1,726,563	\$ 1,726,563	\$ 1,549,610	\$ 5,356,644	\$ 6,906,254			
38	Prop C - Ongoing Support Services Enhancement		\$ 169,413	\$ -	\$ 169,413	\$ 169,413	\$ 169,413	\$ 169,413	\$ 169,413	\$ 508,238	\$ 677,650			
40	Total HSH Revenues	\$ -	\$ 1,719,022	\$ 176,954	\$ 1,895,976	\$ 1,895,976	\$ 1,895,976	\$ 1,895,976	\$ 1,719,022	\$ 5,864,882	\$ 7,583,904			
41	Other Revenues (to offset Total Expenditures)													
42	Tenant Rental Income	\$ 6,679		\$ -		\$ 126,849	\$ 126,849	\$ 126,849	\$ 6,679	\$ 380,548	\$ 387,227			
44	Continuum of Care (CoC) Grant (See Contract IDs# 1000016498; 1000027691)	\$ 98,300	\$ 65,456	\$ -	\$ 65,456	\$ 821,231	\$ 821,231	\$ 821,231	\$ 163,756	\$ 2,463,692	\$ 2,627,448			
47	Total Other Revenues	\$ 104,979	\$ 65,456	\$ -	\$ 65,456	\$ 948,080	\$ 948,080	\$ 948,080	\$ 170,435	\$ 2,844,240	\$ 3,014,675			
48														
49	Total HSH + Other Revenues	\$ 104,979	\$ 1,784,478	\$ 176,954	\$ 1,961,432	\$ 2,844,056	\$ 2,844,056	\$ 2,844,056	\$ 1,889,457	\$ 8,709,122	\$ 10,598,579			
50	Rev-Exp (Budget Match Check)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			

	A	F	I	J	K	L	M	R	S	V	AC	AJ	BT	BU	BV	
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING															Page 9 of 14
2	SALARY & BENEFIT DETAIL															
3	Document Date	5/1/2023														
4	Provider Name	Tenderloin Housing Clinic														
5	Program	Crown, Winton & National (SS & PM & ML)														
6	FSP Contract ID#	1000021401														
7	Budget Name	General Fund & Prop C - Support Service, Property Management & Master Leasing (National)					EXTENSION YEAR			EXTENSION YEAR			EXTENSION YEAR			
8		Year 1	Year 2				Year 3			Year 4	Year 5	All Years				
9	POSITION TITLE	7/1/2021 - 6/30/2022	Agency Totals		For HSH Funded Program		7/1/2022 - 6/30/2023	For HSH Funded Program		7/1/2023 - 6/30/2024	7/1/2024 - 6/30/2025	7/1/2025 - 6/30/2026	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2026	7/1/2021 - 6/30/2026	
10		Current					Current			New	New	New	Current	Amendment	New	
11		Budgeted Salary	Annual Full Time Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Budgeted Salary	% FTE funded by this budget	Adjusted Budgeted FTE	Budgeted Salary	Budgeted Salary	Budgeted Salary	Budgeted Salary	Change	Budgeted Salary	
12	Director of Property Management	\$ 719	\$ 159,532	1.00	3%	0.03	\$ 5,335	6%	0.06	\$ 9,145	\$ 9,145	\$ 9,145	\$ 6,054	\$ 27,436	\$ 33,490	
13	Associate Director of Property Management	\$ 3,481	\$ 117,997	1.00	23%	0.23	\$ 27,329	40%	0.40	\$ 46,849	\$ 46,849	\$ 46,849	\$ 30,810	\$ 140,548	\$ 171,357	
14	General Manager	\$ 4,518	\$ 79,518	1.00	58%	0.58	\$ 46,385	100%	1.00	\$ 79,518	\$ 79,518	\$ 79,518	\$ 50,903	\$ 238,553	\$ 289,456	
15	Assistant Manager	\$ -	\$ 68,736	1.00	58%	0.58	\$ 40,096	100%	1.00	\$ 68,736	\$ 68,736	\$ 68,736	\$ 40,096	\$ 206,207	\$ 246,303	
16	Desk Clerks	\$ 350	\$ 45,563	7.00	58%	4.08	\$ 186,049	100%	7.00	\$ 318,942	\$ 318,942	\$ 318,942	\$ 186,399	\$ 956,825	\$ 1,143,224	
17	Janitors	\$ 380	\$ 51,627	2.00	58%	1.17	\$ 60,231	100%	2.00	\$ 103,253	\$ 103,253	\$ 103,253	\$ 60,611	\$ 309,760	\$ 370,371	
18	Director of Facilities	\$ 700	\$ 139,143	1.00	3%	0.03	\$ 4,653	6%	0.06	\$ 7,977	\$ 7,977	\$ 7,977	\$ 5,353	\$ 23,930	\$ 29,283	
19	Facilities Manager	\$ 2,432	\$ 91,437	1.00	23%	0.23	\$ 21,177	40%	0.40	\$ 36,304	\$ 36,304	\$ 36,304	\$ 23,609	\$ 108,912	\$ 132,522	
20	Maintenance Workers	\$ 1,410	\$ 54,938	1.37	58%	0.80	\$ 44,032	100%	1.37	\$ 75,484	\$ 75,484	\$ 75,484	\$ 45,442	\$ 226,452	\$ 271,895	
21	Director of Support Services	\$ -	\$ 132,657	1.00	3%	0.03	\$ 4,436	6%	0.06	\$ 7,605	\$ 7,605	\$ 7,605	\$ 4,436	\$ 22,814	\$ 27,250	
22	Associate Director of Support Services	\$ 2,750	\$ 93,933	1.00	23%	0.23	\$ 21,755	40%	0.40	\$ 37,295	\$ 37,295	\$ 37,295	\$ 24,505	\$ 111,885	\$ 136,390	
23	Support Services Manager	\$ 2,922	\$ 78,457	1.00	23%	0.23	\$ 18,171	40%	0.40	\$ 31,150	\$ 31,150	\$ 31,150	\$ 21,093	\$ 93,451	\$ 114,545	
24	Case Manager	\$ 3,219	\$ 60,033	3.00	58%	1.75	\$ 105,059	100%	3.00	\$ 180,100	\$ 180,100	\$ 180,100	\$ 108,278	\$ 540,301	\$ 648,579	
25	Clinical Case Manager	\$ -	\$ 67,355	1.00	58%	0.58	\$ 39,291	100%	1.00	\$ 67,355	\$ 67,355	\$ 67,355	\$ 39,291	\$ 202,066	\$ 241,357	
26		\$ -	\$ -				\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
55		\$ 22,881	TOTAL SALARIES				\$ 624,000	TOTAL SALARIES			\$ 1,069,714	\$ 1,069,714	\$ 1,069,714	\$ 646,881	\$ 3,209,141	\$ 3,856,021
56			TOTAL FTE				10.58	TOTAL FTE			18.13					
57		39.4%	FRINGE BENEFIT RATE				36.00%	FRINGE BENEFIT RATE			36.00%	36.00%	36.00%			
58		\$ 9,015	EMPLOYEE FRINGE BENEFITS				\$ 224,640	EMPLOYEE FRINGE BENEFITS			\$ 385,097	\$ 385,097	\$ 385,097	\$ 233,655	\$ 1,155,291	\$ 1,388,946
59		\$ 31,896	TOTAL SALARIES & BENEFITS				\$ 848,639	TOTAL SALARIES & BENEFITS			\$ 1,454,810	\$ 1,454,810	\$ 1,454,810	\$ 880,536	\$ 4,364,431	\$ 5,244,967
60																
61																
62																

	A	B	E	F	G	J	M	P	AF	AG	AH
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING										Page 10 of 14
2	OPERATING DETAIL										
3	Document Date	5/1/2023									
4	Provider Name	Tenderloin Housing Clinic									
5	Program	Crown, Winton & National (SS & PM & ML)									
6	FSP Contract ID#	1000021401									
7	Budget Name	General Fund & Prop C - Support Service, Property Management & Master Leasing (National)									
8		EXTENSION YEAR									EXTENSION YEAR
9		Year 1	Year 2		Year 3	Year 4	Year 5	All Years			
10		7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2023 - 6/30/2024	7/1/2024 - 6/30/2025	7/1/2025 - 6/30/2026	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2026	7/1/2021 - 6/30/2026
11		Current	Current	Amendment	New	New	New	New	Current	Amendment	New
12	Operating Expenses	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense	Budgeted Expense	Budgeted Expense	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense
14	Utilities(Elec, Water, Gas, Phone, Scavenger)	\$ -	\$ 77,674	\$ -	\$ 77,674	\$ 133,155	\$ 133,155	\$ 133,155	\$ 77,674	\$ 399,465	\$ 477,139
15	Office Supplies, Postage	\$ -	\$ 10,000	\$ -	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 30,000	\$ 40,000
16	Building Maintenance Supplies and Repair	\$ -	\$ 57,331	\$ -	\$ 57,331	\$ 76,441	\$ 76,441	\$ 76,441	\$ 57,331	\$ 229,323	\$ 286,653
18	Insurance	\$ 1,859	\$ 23,495	\$ -	\$ 23,495	\$ 31,327	\$ 31,327	\$ 31,327	\$ 25,354	\$ 93,980	\$ 119,334
22	Community Events/ Engagement/Tenant Rep Stipends	\$ 160	\$ 6,165	\$ -	\$ 6,165	\$ 8,220	\$ 8,220	\$ 8,220	\$ 6,325	\$ 24,660	\$ 30,985
23	Welcome Kits	\$ -	\$ 900	\$ -	\$ 900	\$ 900	\$ 900	\$ 900	\$ 900	\$ 2,700	\$ 3,600
24	Legal costs	\$ 5,739	\$ 12,208	\$ -	\$ 12,208	\$ 20,928	\$ 20,928	\$ 20,928	\$ 17,947	\$ 62,784	\$ 80,731
25				\$ -				\$ -	\$ -	\$ -	\$ -
42	Temporary Staffing Agency Expenses	\$ -	\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -
43	Temp - Prop Mgr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
44	Temp - Sr. Assist Prop Mgr	\$ 718	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 718	\$ -	\$ 718
45	Temp - Desk Clerks	\$ -	\$ 29,167	\$ -	\$ 29,167	\$ 50,000	\$ 50,000	\$ 50,000	\$ 29,167	\$ 150,000	\$ 179,167
46	Temp - Janitors	\$ 480	\$ 8,458	\$ -	\$ 8,458	\$ 14,500	\$ 14,500	\$ 14,500	\$ 8,938	\$ 43,500	\$ 52,438
47	Temp - Maintenance Workers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
48	Temp - Case Managers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
49				\$ -				\$ -	\$ -	\$ -	\$ -
54	Subcontractors (First \$25k Only)			\$ -				\$ -	\$ -	\$ -	\$ -
55				\$ -				\$ -	\$ -	\$ -	\$ -
68	TOTAL OPERATING EXPENSES	\$ 8,956	\$ 225,397	\$ -	\$ 225,397	\$ 345,471	\$ 345,471	\$ 345,471	\$ 234,353	\$ 1,036,412	\$ 1,270,766
70	Other Expenses (not subject to indirect cost %)										
71	Master Lease (Rental of Property)	\$ 12,240	\$ 479,843	\$ -	\$ 479,843	\$ 822,588	\$ 822,588	\$ 822,588	\$ 492,083	\$ 2,467,765	\$ 2,959,848
72	Property Management Dept Services	\$ -	\$ 176,307	\$ -	\$ 176,307	\$ 237,370	\$ 237,370	\$ 237,370	\$ 176,307	\$ 712,111	\$ 888,419
73	Modified Payment Program Services	\$ -	\$ 107,731	\$ -	\$ 107,731	\$ 143,641	\$ 143,641	\$ 143,641	\$ 107,731	\$ 430,922	\$ 538,653
74	Placeholder: FY 21-22 non-HSH Revenue Offset	\$ 45,207		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 45,207	\$ -	\$ 45,207
75	Above NTE, Withheld pending amendment	\$ -	\$ (176,954)	\$ 176,954	\$ -	\$ -	\$ -	\$ -	\$ (176,954)	\$ 176,954	\$ -
76	Potential expenses offset by Other Revenues following increase in CoC unit referrals			\$ -	\$ -	\$ (366,857)	\$ (366,857)	\$ (366,857)	\$ -	\$ (1,100,571)	\$ (1,100,571)
82				\$ -				\$ -	\$ -	\$ -	\$ -
84	TOTAL OTHER EXPENSES	\$ 57,447	\$ 586,927	\$ 176,954	\$ 763,881	\$ 836,742	\$ 836,742	\$ 836,742	\$ 644,374	\$ 2,687,181	\$ 3,331,555
86	Capital Expenses										
87				\$ -					\$ -	\$ -	\$ -
94											
95	TOTAL CAPITAL EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
97	HSH #3									Template last modified	9/1/2021

	A	B	C	D	E
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING				Page 13 of 14
2	APPENDIX B, BUDGET				
3	Document Date	5/1/2023			
4	Contract Term	Begin Date	End Date	Duration (Years)	
5	Current Term	7/1/2021	6/30/2023	2	
7					
8	Approved Subcontractors				
10	None.				
11					
12					

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING																Page 14 of 14		
2	APPENDIX B, BUDGET																		
3	Document Date	5/1/2023																	
4	Contract Term	Begin Date	End Date	Duration (Years)															
5	Current Term	7/1/2021	6/30/2023	2															
7					Year 1	Year 2	Year 3	Year 4	Year 5										
8	Service Component				7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2023 - 6/30/2024	7/1/2024 - 6/30/2025	7/1/2025 - 6/30/2026										
10	Crown Hotel - Support Services & Property Management; 528 Valencia Street, San Francisco 94110				49	49	49	49	49										
11	Winton Hotel - Support Services & Property Management; 445 O'Farrell Street, San Francisco 94102				101	101	101	101	101										
12	National Hotel - Support Services & Property Management; 1139 Market Street, San Francisco 94103				90	86	86	86	86										
13																			
18	Total				191	187	187	187	187										
19	NOTE 1: National Hotel site was temporarily offline for renovation due to fire damage during FY 21-22 and until December 2022																		
20																			
21	NOTE 2: Effective March 13, 2023, the number of VASH Project Based Voucher (PBV) units will decrease from 36 to 18, impacting the composition of the subsidies that offset operating costs for those units (reflected in "Other Revenues" section of these budgets). This will not impact the total number of units served with Support Services and Property Management.																		

Appendix C, Method of Payment

- I. **Actual Costs:** In accordance with Article 5 Use and Disbursement of Grant Funds of the Grant Agreement, payments shall be made for actual costs incurred and reported for each month within the budget term (e.g., Fiscal Year or Project Term). Under no circumstances shall payment exceed the amount set forth in Appendix B(s), Budget of the Agreement.

- II. **General Instructions for Invoice Submittal:** Grantee invoices shall include actual expenditures for eligible activities incurred during the month.
 - A. **Timelines:** Grantee shall submit all invoices and any related required documentation in the format specified below, after costs have been incurred, and within 15 days after the month the service has occurred. All final invoices must be submitted 15 days after the close of the fiscal year or project period.

Billing Month/Date	Service Begin Date	Service End Date
August 15	July 1	July 31
September 15	August 1	August 31
October 15	September 1	September 30
November 15	October 1	October 31
December 15	November 1	November 30
January 15	December 1	December 31
February 15	January 1	January 31
March 15	February 1	February 28/29
April 15	March 1	March 31
May 15	April 1	April 30
June 15	May 1	May 31
July 15	June 1	June 30

- B. **Invoicing System:**
 1. Grantee shall submit invoices and all required supporting documentation demonstrating evidence of the expenditure through the Department of Homelessness and Supportive Housing (HSH)'s web-based Contracts Administration, Reporting, and Billing Online (CARBON) System at: <https://contracts.sfhsa.org>.
 2. Grantee's Executive Director or Chief Financial Officer shall submit a letter of authorization designating specific users, including their names, emails and phone numbers, who will have access to CARBON to electronically submit and sign for invoices, submit program reports, and view other information that is in CARBON.
 3. Grantee acknowledges that submittal of the invoice by Grantee's designated authorized personnel with proper login credentials constitutes Grantee's electronic

signature and certification of the invoice.

4. Grantee's authorized personnel with CARBON login credentials shall not share or internally reassign logins.
5. Grantee's Executive Director or Chief Financial Officer shall immediately notify the assigned HSH Contract Manager, as listed in CARBON, via email or letter regarding any need for the restriction or termination of previously authorized CARBON users and include the name(s), email(s) and phone number(s) of those previously authorized CARBON users.
6. Grantee may invoice and submit related documentation in the format specified by HSH via paper or email only upon special, written approval from the HSH Contracts Manager.

C. Line Item Variance: There shall be no variance from the line item budget submitted, which adversely affects Grantee's ability to provide services specified in the Appendix A(s), Services to be Provided of the Agreement; however, Grantee may invoice up to 110 percent of an ongoing General Fund or Prop C line item, provided that total expenditures do not exceed the total budget amount, per the HSH Budget Revision Policy and Procedure: <http://hsh.sfgov.org/overview/provider-updates/>.

D. Spend Down

1. Grantee shall direct questions regarding spend down and funding source prioritization to the assigned HSH Contract and Program Managers, as listed in CARBON.
2. Generally, Grantee is expected to spend down ongoing funding proportionally to the fiscal year or project period. Grantee shall report unexpected delays and challenges to spending funds, as well as any lower than expected spending to the assigned Contract and Program Managers, as listed in CARBON prior to, or in conjunction with the invoicing period.
3. Failure to spend significant amounts of funding, especially non-General Fund dollars, may result in reductions to future allocations. HSH may set specific spend down targets and communicate those to Grantees.

E. Documentation and Record Keeping:

1. In accordance with Article 5 Use and Disbursement of Grant Funds; Article 6 Reporting Requirements; Audits; Penalties for False Claims; and the Appendix A(s), Services to be Provided of the Agreement, Grantee shall keep electronic or hard copy records and documentation of all HSH invoiced costs, including, but not limited to, payroll records; paid invoices; receipts; and payments made for a period not fewer than five years after final payment under this Agreement, and shall provide to the City upon request.

- a. HSH reserves the right to modify the terms of this Appendix in cases where Grantee has demonstrated issues with spend down, accuracy, and timeliness of invoices.
 - b. In addition to the instructions below, HSH will request and review supporting documentation on the following occasions without modification to this Appendix:
 - 1) Program Monitoring;
 - 2) Fiscal and Compliance Monitoring;
 - 3) Year End Invoice Review;
 - 4) Monthly Invoice Review;
 - 5) As needed per HSH request; and/or
 - 6) As needed to fulfill audit and other monitoring requirements.
2. All documentation requested by and submitted to HSH must:
- a. Be easily searchable (e.g., PDF) or summarized;
 - b. Clearly match the Appendix B(s), Budget line items and eligible activities;
 - c. Not include identifiable served population information (e.g., tenant, client, Protected Health Information (PHI), Personally Identifiable Information (PII)); and
 - d. Include only subcontracted costs that are reflected in the Appendix B(s), Budget. HSH will not pay for subcontractor costs that are not reflected in the Appendix B(s), Budget. All subcontractors must also be listed in the Approved Subcontractors section.
3. Grantee shall follow HSH instructions per funding source and ensure that all documentation clearly matches the approved Appendix B(s), Budget line items and eligible activities.

General Fund & Prop C	
Type	Instructions and Examples of Documentation
Salaries & Benefits	<p>Grantee shall maintain and provide documentation for all approved payroll expenses paid to any personnel included in the Appendix B(s), Budget covered by the Agreement and invoice period each time an invoice is submitted.</p> <p>Documentation shall include, but is not limited to, historical and current payroll information from a payroll service or a payroll ledger from Grantee's accounting system and must include employee name, title, rate, and hours worked for each pay period.</p>
Operating	<p>Grantee shall maintain documentation for all approved Operating costs included in the Appendix B(s), Budget. Grantee shall provide documentation, as requested by HSH. Each time an invoice is submitted, Grantee shall upload documentation for all Subcontractor and Consultant costs, and documentation for any Operating line items that exceed \$10,000.</p>

General Fund & Prop C	
Type	Instructions and Examples of Documentation
	Documentation may include, but is not limited to, receipts of purchases or paid invoices of recurring expenditures, such as lease payments; copies of current leases; subcontractor payments; equipment lease invoices; and utility payments.
Capital and/or One-Time Funding	Grantee shall maintain and provide documentation for all approved Capital and/or One-Time Funding costs included in the Appendix B(s), Budget each time an invoice is submitted. Documentation may include receipts of purchases or paid invoices of non-recurring expenditures, such as repairs or one-time purchases.
Revenue	Grantee shall maintain and provide documentation for all revenues that offset the costs in the Appendix B(s), Budget covered by the Agreement each time an invoice is submitted.

III. Advances or Prepayments: Advances or prepayments are allowable on certified annual ongoing General Fund or Prop C amounts (i.e., authorized by executed Agreements) in order to meet non-profit Grantee cash flow needs in certain circumstances. Requests for advance payment will be granted by HSH on a case-by-case basis. Advances are not intended to be a regular automatic procedure.

A. Advance Requirements:

Once the Agreement is certified, Grantee, prior to distribution of any advanced payment, must fulfill the following conditions:

1. All Agreement compliance requirements must be currently met (e.g., reports submitted and approved; corrective actions resolved; business tax and insurance certificates in place; prompt and properly documented invoicing; appropriate spend down);
2. The final invoice from the preceding fiscal year must be received prior to advance distribution; and
3. Advances from the preceding fiscal year must be repaid, in full, prior to any additional advance distribution.

B. Advance Request Process:

1. Grantee shall submit a written request via email with a narrative justification that fully describes the unique circumstances to the assigned HSH Contract Manager, as listed in CARBON, for review and approval.
2. HSH, at its sole discretion, may make available to Grantee up to two months of the

total ongoing annualized General Fund or Prop C budget amount, per the Appendix B(s), Budget of this Agreement. Requests for greater than two months of the ongoing annualized budget amount may be considered on a case-by-case basis.

C. Advance Repayment Process:

1. If approved by HSH, the advanced sum will be deducted from the Grantee's monthly invoices at an equal rate each month that will enable repayment before the close of the fiscal year. For example, for a twelve-month grant the rate of repayment of the advance will be 1/10th per month from July to April. An alternative period of repayment may be calculated in order to ensure cash flow and repayment.
2. All advance repayments must be recovered within the fiscal year for which it was made.
3. In the case where advance repayments cannot be fully recovered by deducting from the Grantee's monthly invoices, Grantee shall repay the outstanding balance via check in the amount verified by the assigned HSH Contract Manager, as listed in CARBON. Grantee shall make the repayment after the final invoice of the fiscal year has been approved to the address provided by the assigned HSH Contract Manager, as listed in CARBON.

IV. **Timely Submission of Reports and Compliance:** If a Grantee has outstanding items due to the City (e.g., Corrective Action Plans/report/document/data input), as specified in any written form from HSH (e.g., Letter of Correction, Corrective Action Plan, and/or Appendix A(s), Services to be Provided of the Agreement), Grantee shall submit and comply with such requirements prior to or in conjunction with invoices. Failure to submit required information or comply by specified deadlines may result in HSH withholding of payments.

Appendix D, Interests in Other City Grants

City Department or Commission	Agreement Term	Grant Amount (Not-to-Exceed)
Department of Homelessness and Supportive Housing; Supportive Services Modified Payment Program (MPP)	7/1/21 - 6/30/24	\$3,124,249
Department of Homelessness and Supportive Housing; Property Management, Support Services and Master Leasing at Garland Hotel	4/1/22 – 6/30/24	\$6,940,524
Department of Homelessness and Supportive Housing; Property Management, Support Services and Master Leasing at Master Lease Hotels	7/1/20 – 6/30/24	\$132,903,851
Department of Homelessness and Supportive Housing; Property Management, Support Services and Master Leasing at Crown, National & Winton Hotels	7/1/21 - 6/30/23	\$8,864,747
Department of Homelessness and Supportive Housing; Continuum of Care (CoC) Rental Assistance at Garland Hotel	9/1/22 - 9/30/25	\$8,894,939
Department of Homelessness and Supportive Housing; Property Management, Support Services and Master Leasing at Abigail Hotel	1/1/21 - 2/29/24	\$7,045,244
Department of Homelessness and Supportive Housing; Continuum of Care (CoC) Rental Assistance at Crown, Winton and National Hotels (pending execution)	12/1/22 - 9/30/25	\$8,864,747
Department of Building Inspection; Central City SRO Collaborative	7/1/22 - 6/30/23	\$619,680
Department of Building Inspection; Code Enforcement Outreach Program (CEOP) Outreach	7/1/22 - 6/30/23	\$526,927
Adult Probation Department; Transitional Housing program	3/1/20 – 6/30/23	\$8,706,081
Mayor’s Office of Housing and Community Development; Right to Counsel	7/1/22 - 6/30/23	\$1,589,553
Mayor’s Office of Housing and Community Development; Right to Counsel Expansion	7/1/21 - 6/30/24 (in negotiations)	\$850,000

**CITY AND COUNTY OF SAN FRANCISCO
DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING**

**GRANT AGREEMENT
between
CITY AND COUNTY OF SAN FRANCISCO
and
TENDERLOIN HOUSING CLINIC INC.**

THIS GRANT AGREEMENT (“Agreement”) is made as of **July 1, 2021**, in the City and County of San Francisco, State of California, by and between **TENDERLOIN HOUSING CLINIC INC.** (“Grantee”) and the CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation (“City”) acting by and through The Department of Homelessness and Supportive Housing (“Department”),

RECITALS

WHEREAS, Grantee has applied to the Department to fund the matters set forth in a grant plan; and summarized briefly as follows: provide property management and support services; and

WHEREAS, Ordinance No. 61-19 authorizes the Department to enter into grants and contracts without adhering to the Administrative Code provisions regarding competitive bidding and other requirements for construction work, procurement, and personal services relating to the shelter crisis; and

NOW, THEREFORE, in consideration of the promises and the mutual covenants contained in this Agreement and for other good and valuable consideration, the receipt and adequacy of which is acknowledged, the parties agree as follows:

**ARTICLE 1
DEFINITIONS**

1.1 Specific Terms. Unless the context otherwise requires, the following capitalized terms (whether singular or plural) shall have the meanings set forth below:

- (a) “ADA” shall mean the Americans with Disabilities Act (including all rules and regulations thereunder) and all other applicable federal, state and local disability rights legislation, as the same may be amended, modified or supplemented from time to time.
- (b) “Application Documents” shall mean collectively: (i) the grant application submitted by Grantee, including all exhibits, schedules, appendices and attachments thereto; (ii) all documents, correspondence and other written materials submitted with respect to the grant application; and (iii) all amendments, modifications or

supplements to any of the foregoing approved in writing by City.

- (c) "Budget" shall mean the budget attached hereto as part of Appendix B, Budget.
- (d) "Charter" shall mean the Charter of City.
- (e) "Contractor" shall have the meaning as "Grantee" if used in this Agreement, as certain City contracting requirements also apply to grants of the City of San Francisco.
- (f) "Controller" shall mean the Controller of City.
- (g) "Eligible Expenses" shall have the meaning set forth in Appendix A, Services to be Provided ; Appendix A-1, Services to be Provided ; and Appendix B, Budget.
- (h) "Event of Default" shall have the meaning set forth in Section 11.1.
- (i) "Fiscal Quarter" shall mean each period of three (3) calendar months commencing on July 1, October 1, January 1 and April 1, respectively.
- (j) "Fiscal Year" shall mean each period of twelve (12) calendar months commencing on July 1 and ending on June 30 during which all or any portion of this Agreement is in effect.
- (k) "Funding Request" shall have the meaning set forth in Section 5.3(a).
- (l) "Grant" means this document, including all attached appendices, and all applicable City Ordinances and Mandatory City Requirements specifically incorporated into this Agreement by reference as provided herein.
- (m) "Grant Funds" shall mean any and all funds allocated or disbursed to Grantee under this Agreement.
- (n) "Grant Plan" shall have the meaning set forth in Appendix A, Services to be Provided ; Appendix A-1, Services to be Provided ; and Appendix B, Budget.
- (o) "Indemnified Parties" shall mean: (i) City, including the Department and all commissions, departments, agencies and other subdivisions of City; (ii) City's elected officials, directors, officers, employees, agents, successors and assigns; and (iii) all persons or entities acting on behalf of any of the foregoing.
- (p) "Losses" shall mean any and all liabilities, obligations, losses, damages, penalties, claims, actions, suits, judgments, fees, expenses and costs of whatsoever kind and nature (including legal fees and expenses and costs of investigation, of prosecuting or defending any Loss described above) whether or not such Loss be founded or

unfounded, of whatsoever kind and nature.

- (q) "Publication" shall mean any report, article, educational material, handbook, brochure, pamphlet, press release, public service announcement, web page, audio or visual material or other communication for public dissemination, which relates to all or any portion of the Grant Plan or is paid for in whole or in part using Grant Funds.
- (r) "Subgrantee" shall mean any person or entity expressly permitted under Article 13 that provides services to Grantee in fulfillment of Grantee's obligations arising from this Agreement.

1.2 Additional Terms. The terms "as directed," "as required" or "as permitted" and similar terms shall refer to the direction, requirement, or permission of the Department. The terms "sufficient," "necessary" or "proper" and similar terms shall mean sufficient, necessary or proper in the sole judgment of the Department. The terms "approval," "acceptable" or "satisfactory" or similar terms shall mean approved by, or acceptable to, or satisfactory to the Department. The terms "include," "included" or "including" and similar terms shall be deemed to be followed by the words "without limitation". The use of the term "subcontractor," "successor" or "assign" herein refers only to a subcontractor ("subgrantee"), successor or assign expressly permitted under Article 13.

1.3 References to this Agreement. References to this Agreement include: (a) any and all appendices, exhibits, schedules, attachments hereto; (b) any and all statutes, ordinances, regulations or other documents expressly incorporated by reference herein; and (c) any and all amendments, modifications or supplements hereto made in accordance with Section 17.2. References to articles, sections, subsections or appendices refer to articles, sections or subsections of or appendices to this Agreement, unless otherwise expressly stated. Terms such as "hereunder," "herein" or "hereto" refer to this Agreement as a whole.

ARTICLE 2 APPROPRIATION AND CERTIFICATION OF GRANT FUNDS; LIMITATIONS ON CITY'S OBLIGATIONS

2.1 Risk of Non-Appropriation of Grant Funds. This Agreement is subject to the budget and fiscal provisions of the Charter. City shall have no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. Grantee acknowledges that City budget decisions are subject to the discretion of its Mayor and Board of Supervisors. Grantee assumes all risk of possible non-appropriation or non-certification of funds, and such assumption is part of the consideration for this Agreement.

2.2 Certification of Controller. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation shall not at any time exceed the amount certified for the purpose and period stated in such advance

authorization.

- 2.3 Automatic Termination for Non-Appropriation of Funds.** This Agreement shall automatically terminate, without penalty, liability or expense of any kind to City, at the end of any Fiscal Year if funds are not appropriated for the next succeeding Fiscal Year. If funds are appropriated for a portion of any Fiscal Year, this Agreement shall terminate, without penalty, liability or expense of any kind to City, at the end of such portion of the Fiscal Year.
- 2.4 SUPERSEDURE OF CONFLICTING PROVISIONS.** IN THE EVENT OF ANY CONFLICT BETWEEN ANY OF THE PROVISIONS OF THIS ARTICLE 2 AND ANY OTHER PROVISION OF THIS AGREEMENT, THE APPLICATION DOCUMENTS OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, THE TERMS OF THIS ARTICLE 2 SHALL GOVERN.
- 2.5 Maximum Costs.** Except as may be provided by City ordinances governing emergency conditions, City and its employees and officers are not authorized to request Grantee to perform services or to provide materials, equipment and supplies that would result in Grantee performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies specified in this Agreement unless this Agreement is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. City is not required to pay Grantee for services, materials, equipment or supplies provided by Grantee that are beyond the scope of the services, materials, equipment and supplies agreed upon herein and not approved by a written amendment to this Agreement lawfully executed by City. City and its employees and officers are not authorized to offer or promise to Grantee additional funding for this Agreement that exceeds the maximum amount of funding provided for herein. Additional funding for this Agreement in excess of the maximum provided herein shall require lawful approval and certification by the Controller. City is not required to honor any offered or promised additional funding which exceeds the maximum provided in this Agreement which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained. The Controller is not authorized to make payments on any agreement for which funds have not been certified as available in the budget or by supplemental appropriation.

ARTICLE 3 TERM

- 3.1 Effective Date.** This Agreement shall become effective when the Controller has certified to the availability of funds as set forth in Section 2.2 and the Department has notified Grantee thereof in writing.
- 3.2 Duration of Term.**
- (a) The term of this Agreement shall commence on **July 1, 2021** and expire on **June 30,**

2023, unless earlier terminated as otherwise provided herein. Grantee shall not begin performance of its obligations under this Agreement until it receives written notice from City to proceed.

ARTICLE 4 IMPLEMENTATION OF GRANT PLAN

- 4.1 Implementation of Grant Plan; Cooperation with Monitoring.** Grantee shall diligently and in good faith implement the Grant Plan on the terms and conditions set forth in this Agreement and, to the extent that they do not differ from this Agreement, the Application Documents. Grantee shall not materially change the nature or scope of the Grant Plan during the term of this Agreement without the prior written consent of City. Grantee shall promptly comply with all standards, specifications and formats of City, as they may from time to time exist, related to evaluation, planning and monitoring of the Grant Plan and shall cooperate in good faith with City in any evaluation, planning or monitoring activities conducted or authorized by City.
- 4.2 Grantee's Personnel.** The Grant Plan shall be implemented only by competent personnel under the direction and supervision of Grantee.
- 4.3 Ownership of Results.** Any interest of Grantee or any subgrantee, in drawings, plans, specifications, studies, reports, memoranda, computation sheets, the contents of computer diskettes, or other documents or Publications prepared by Grantee or any subgrantee in connection with this Agreement or the implementation of the Grant Plan or the services to be performed under this Agreement, shall become the property of and be promptly transmitted to City. Notwithstanding the foregoing, Grantee may retain and use copies for reference and as documentation of its experience and capabilities.
- 4.4 Works for Hire.** If, in connection with this Agreement or the implementation of the Grant Plan, Grantee or any subgrantee creates artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, source codes or any other original works of authorship or Publications, such creations shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in such creations shall be the property of City. If it is ever determined that any such creations are not works for hire under applicable law, Grantee hereby assigns all copyrights thereto to City, and agrees to provide any material, execute such documents and take such other actions as may be necessary or desirable to effect such assignment. With the prior written approval of City, Grantee may retain and use copies of such creations for reference and as documentation of its experience and capabilities. Grantee shall obtain all releases, assignments or other agreements from subgrantees or other

persons or entities implementing the Grant Plan to ensure that City obtains the rights set forth in this Grant.

4.5 Publications and Work Product.

- (a) Grantee understands and agrees that City has the right to review, approve, disapprove or conditionally approve, in its sole discretion, the work and property funded in whole or part with the Grant Funds, whether those elements are written, oral or in any other medium. Grantee has the burden of demonstrating to City that each element of work or property funded in whole or part with the Grant Funds is directly and integrally related to the Grant Plan as approved by City. City shall have the sole and final discretion to determine whether Grantee has met this burden.
- (b) Without limiting the obligations of Grantee set forth in subsection (a) above, Grantee shall submit to City for City's prior written approval any Publication, and Grantee shall not disseminate any such Publication unless and until it receives City's consent. In addition, Grantee shall submit to City for approval, if City so requests, any other program material or form that Grantee uses or proposes to use in furtherance of the Grant Plan, and Grantee shall promptly provide to City one copy of all such materials or forms within two (2) days following City's request. The City's approval of any material hereunder shall not be deemed an endorsement of, or agreement with, the contents of such material, and the City shall have no liability or responsibility for any such contents. The City reserves the right to disapprove any material covered by this section at any time, notwithstanding a prior approval by the City of such material. Grantee shall not charge for the use or distribution of any Publication funded all or in part with the Grant Funds, without first obtaining City's written consent, which City may give or withhold in its sole discretion.
- (c) Grantee shall distribute any Publication solely within San Francisco, unless City otherwise gives its prior written consent, which City may give or withhold in its sole discretion. In addition, Grantee shall furnish any services funded in whole or part with the Grant Funds under this Agreement solely within San Francisco, unless City otherwise gives its prior written consent, which City may give or withhold in its sole discretion.
- (d) City may disapprove any element of work or property funded in whole or part by the Grant Funds that City determines, in its sole discretion, has any of the following characteristics: is divisive or discriminatory; undermines the purpose of the Grant Plan; discourages otherwise qualified potential employees or volunteers or any clients from participating in activities covered under the Grant Plan; undermines the effective delivery of services to clients of Grantee; hinders the achievement of any other purpose of City in making the Grant under this Agreement; or violates any other provision of this Agreement or applicable law. If City disapproves any element of the Grant Plan as implemented, or requires any change to it, Grantee shall immediately eliminate the disapproved portions and make the required changes. If City disapproves any materials, activities or services provided by third

parties, Grantee shall immediately cease using the materials and terminate the activities or services and shall, at City's request, require that Grantee obtain the return of materials from recipients or deliver such materials to City or destroy them.

- (e) City has the right to monitor from time to time the administration by Grantee or any of its subcontractors of any programs or other work, including, without limitation, educational programs or trainings, funded in whole or part by the Grant Funds, to ensure that Grantee is performing such element of the Grant Plan, or causing such element of the Grant Plan to be performed, consistent with the terms and conditions of this Agreement.
- (f) Grantee shall acknowledge City's funding under this Agreement in all Publications. Such acknowledgment shall conspicuously state that the activities are sponsored in whole or in part through a grant from the Department. Except as set forth in this subsection, Grantee shall not use the name of the Department or City (as a reference to the municipal corporation as opposed to location) in any Publication without prior written approval of City.

ARTICLE 5 USE AND DISBURSEMENT OF GRANT FUNDS

5.1 Maximum Amount of Grant Funds.

- (a) In no event shall the amount of Grant Funds disbursed hereunder exceed **Nine Million Nine Hundred Ninety Thousand Dollars (\$9,990,00)**.
- (b) Grantee understands that, of the Maximum Amount Of Grant Funds listed under Article 5.1 (a) of this Agreement, **Four Million Six Hundred Seventeen Thousand Seven Hundred Eleven Dollars (\$4,617,711)** is included as a contingency amount and is neither to be used in Budget(s) attached to this Agreement or available to Grantee without a modification to the Appendix B, Budget, which has been approved by the Department of Homelessness and Supportive Housing. Grantee further understands that no payment for any portion of this contingency amount will be made unless and until a modification or revision has been fully approved and executed in accordance with applicable City and Department laws, regulations, policies/procedures and certification as to the availability of funds by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.
- (c) **Use of Grant Funds.** Grantee shall use the Grant Funds only for Eligible Expenses as set forth in Appendix A, Services to be Provided; Appendix A-1, Services to be Provided; and Appendix B, Budget.

5.2 Use of Grant Funds. Grantee shall use the Grant Funds only for Eligible Expenses as set forth in Appendix A, Services to be Provided; Appendix A-1, Services to be Provided; and Appendix B, Budget, and for no other purpose. Grantee shall expend the Grant

Funds in accordance with the Budget and shall obtain the prior approval of City before transferring expenditures from one line item to another within the Budget.

5.3 Disbursement Procedures. Grant Funds shall be disbursed to Grantee as follows:

- (a) Grantee shall submit to the Department for approval, in the manner specified for notices pursuant to Article 15, a document (a "Funding Request") substantially in the form attached as Appendix C, Method of Payment. Any unapproved Funding Requests shall be returned by the Department to Grantee with a brief explanation why the Funding Request was rejected. If any such rejection relates only to a portion of Eligible Expenses itemized in a Funding Request, the Department shall have no obligation to disburse any Grant Funds for any other Eligible Expenses itemized in such Funding Request unless and until Grantee submits a Funding Request that is in all respects acceptable to the Department.
- (b) The Department shall make all disbursements of Grant Funds pursuant to this Section through electronic payment or by check payable to Grantee sent via U.S. mail in accordance with Article 15, unless the Department otherwise agrees in writing, in its sole discretion. For electronic payment, City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through the City's Automated Clearing House (ACH) payments service/provider. Electronic payments are processed every business day and are safe and secure. To sign up for electronic payments, visit www.sfgov.org/ach. The Department shall make disbursements of Grant Funds as set forth in Appendix C, Method of Payment.

5.4 Reserved. (State or Federal Funds).

**ARTICLE 6
REPORTING REQUIREMENTS; AUDITS;
PENALTIES FOR FALSE CLAIMS**

- 6.1 Regular Reports.** Grantee shall provide, in a prompt and timely manner, financial, operational and other reports, as requested by the Department, in form and substance satisfactory to the Department. Such reports, including any copies, shall be submitted on recycled paper and printed on double-sided pages, to the maximum extent possible.
- 6.2 Organizational Documents.** If requested by City, Grantee shall provide to City the names of its current officers and directors and certified copies of its Articles of Incorporation and Bylaws as well as satisfactory evidence of the valid nonprofit status described in Section 8.1.
- 6.3 Notification of Defaults or Changes in Circumstances.** Grantee shall notify City immediately of (a) any Event of Default or event that, with the passage of time, would constitute an Event of Default; and (b) any change of circumstances that would cause any of the representations and warranties contained in Article 8 to be false or misleading at

any time during the term of this Agreement.

- 6.4 Financial Statements.** Pursuant to San Francisco Administrative Code Section 67.32 and Controller requirements, if requested, within sixty (60) days following the end of each Fiscal Year, Grantee shall deliver to City an unaudited balance sheet and the related statement of income and cash flows for such Fiscal Year, all in reasonable detail acceptable to City, certified by an appropriate financial officer of Grantee as accurately presenting the financial position of Grantee. If requested by City, Grantee shall also deliver to City, no later than one hundred twenty (120) days following the end of any Fiscal Year, an audited balance sheet and the related statement of income and cash flows for such Fiscal Year, certified by a reputable accounting firm as accurately presenting the financial position of Grantee.
- 6.5 Books and Records.** Grantee shall establish and maintain accurate files and records of all aspects of the Grant Plan and the matters funded in whole or in part with Grant Funds during the term of this Agreement. Without limiting the scope of the foregoing, Grantee shall establish and maintain accurate financial books and accounting records relating to Eligible Expenses incurred and Grant Funds received and expended under this Agreement, together with all invoices, documents, payrolls, time records and other data related to the matters covered by this Agreement, whether funded in whole or in part with Grant Funds. Grantee shall maintain all of the files, records, books, invoices, documents, payrolls and other data required to be maintained under this Section in a readily accessible location and condition for a period of not less than five (5) years after final payment under this Agreement or until any final audit has been fully completed, whichever is later.
- 6.6 Inspection and Audit.** Grantee shall make available to City, its employees and authorized representatives, during regular business hours all of the files, records, books, invoices, documents, payrolls and other data required to be established and maintained by Grantee under Section 6.5. Grantee shall permit City, its employees and authorized representatives to inspect, audit, examine and make excerpts and transcripts from any of the foregoing. The rights of City pursuant to this Section shall remain in effect so long as Grantee has the obligation to maintain such files, records, books, invoices, documents, payrolls and other data under this Article 6.
- 6.7 Submitting False Claims** Grantee shall always deal in good faith with the City, shall only submit a Funding Request to the City upon a good faith and honest determination that the funds sought are for Eligible Expenses under the Grant, and shall only use Grant Funds for payment of Eligible Expenses as set forth in Appendix A, Services to be Provided; and Appendix A-1, Services to be Provided (General Fund- Property Management). Any Grantee who commits any of the following false acts shall be liable to the City for three times the amount of damages the City sustains because of Grantee's act. A Grantee will be deemed to have submitted a false claim to the City if Grantee: (a) knowingly presents or causes to be presented to an officer or employee of the City a false Funding Request; (b) knowingly disburses Grants Funds for expenses that are not Eligible Expenses; (c) knowingly makes, uses, or causes to be made or used a false

record or statement to get a false Funding Request paid or approved by the City; (d) conspires to defraud the City by getting a false Funding Request allowed or paid by the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

- 6.8 Grantee's Board of Directors.** Grantee shall at all times be governed by a legally constituted and fiscally responsible board of directors. Such board of directors shall meet regularly and maintain appropriate membership, as established in Grantee's bylaws and other governing documents and shall adhere to applicable provisions of federal, state and local laws governing nonprofit corporations. Grantee's board of directors shall exercise such oversight responsibility with regard to this Agreement as is necessary to ensure full and prompt performance by Grantee of its obligations under this Agreement.

ARTICLE 7 TAXES

- 7.1 Grantee to Pay All Taxes.** Grantee shall pay to the appropriate governmental authority, as and when due, any and all taxes, fees, assessments or other governmental charges, including possessory interest taxes and California sales and use taxes, levied upon or in connection with this Agreement, the Grant Plan, the Grant Funds or any of the activities contemplated by this Agreement.
- 7.2 Use of City Real Property.** If at any time this Agreement entitles Grantee to the possession, occupancy or use of City real property for private gain, the following provisions shall apply:
- (a) Grantee, on behalf of itself and any subgrantees, successors and assigns, recognizes and understands that this Agreement may create a possessory interest subject to property taxation and Grantee, and any subgrantee, successor or assign, may be subject to the payment of such taxes.
 - (b) Grantee, on behalf of itself and any subgrantees, successors and assigns, further recognizes and understands that any assignment permitted hereunder and any exercise of any option to renew or other extension of this Agreement may constitute a change in ownership for purposes of property taxation and therefore may result in a revaluation of any possessory interest created hereunder. Grantee shall report any assignment or other transfer of any interest in this Agreement or any renewal or extension thereof to the County Assessor within sixty (60) days after such assignment, transfer, renewal or extension.
 - (c) Grantee shall provide such other information as may be requested by City to enable City to comply with any reporting requirements under applicable law with respect to possessory interests.

- 7.3 Withholding.** Grantee agrees that it is obligated to pay all amounts due to the City under

the San Francisco Business and Tax Regulations Code during the term of this Agreement. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Grantee further acknowledges and agrees that City may withhold any payments due to Grantee under this Agreement if Grantee is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph shall be made to Grantee, without interest, upon Grantee coming back into compliance with its obligations.

ARTICLE 8 REPRESENTATIONS AND WARRANTIES

Grantee represents and warrants each of the following as of the date of this Agreement and at all times throughout the term of this Agreement:

- 8.1 Organization; Authorization.** Grantee is a nonprofit corporation, duly organized and validly existing and in good standing under the laws of the jurisdiction in which it was formed. Grantee has established and maintains valid nonprofit status under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended, and all rules and regulations promulgated under such Section. Grantee has duly authorized by all necessary action the execution, delivery and performance of this Agreement. Grantee has duly executed and delivered this Agreement and this Agreement constitutes a legal, valid and binding obligation of Grantee, enforceable against Grantee in accordance with the terms hereof.
- 8.2 Location.** Grantee's operations, offices and headquarters are located at the address for notices set forth in Section 15. All aspects of the Grant Plan will be implemented at the geographic location(s), if any, specified in the Grant Plan.
- 8.3 No Misstatements.** No document furnished or to be furnished by Grantee to City in connection with the Application Documents, this Agreement, any Funding Request or any other document relating to any of the foregoing, contains or will contain any untrue statement of material fact or omits or will omit a material fact necessary to make the statements contained therein not misleading, under the circumstances under which any such statement shall have been made.
- 8.4 Conflict of Interest.**
- (a) Through its execution of this Agreement, Grantee acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of the City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Agreement.
 - (b) Not more than one member of an immediate family serves or will serve as an officer,

director or employee of Grantee, without the prior written consent of City. For purposes of this subsection, "immediate family" shall include husband, wife, domestic partners, brothers, sisters, children and parents (both legal parents and stepparents).

- 8.5 No Other Agreements with City.** Except as expressly itemized in Appendix D, Interest in Other City Grants, neither Grantee nor any of Grantee's affiliates, officers, directors or employees has any interest, however remote, in any other agreement with City including any commission, department or other subdivision thereof.
- 8.6 Subcontracts.** Except as may be permitted under Section 13.3, Grantee has not entered into any agreement, arrangement or understanding with any other person or entity pursuant to which such person or entity will implement or assist in implementing all or any portion of the Grant Plan.
- 8.7 Eligibility to Receive Federal Funds.** By executing this Agreement, Grantee certifies that Grantee is not suspended, debarred or otherwise excluded from participation in federal assistance programs. Grantee acknowledges that this certification of eligibility to receive federal funds is a material term of the Agreement.

ARTICLE 9 INDEMNIFICATION AND GENERAL LIABILITY

- 9.1 Indemnification.** Grantee shall indemnify, protect, defend and hold harmless each of the Indemnified Parties from and against any and all Losses arising from, in connection with or caused by: (a) a material breach of this Agreement by Grantee; (b) a material breach of any representation or warranty of Grantee contained in this Agreement; (c) any personal injury caused, directly or indirectly, by any act or omission of Grantee or its employees, subgrantees or agents; (d) any property damage caused, directly or indirectly by any act or omission of Grantee or its employees, subgrantees or agents; (e) the use, misuse or failure of any equipment or facility used by Grantee, or by any of its employees, subgrantees or agents, regardless of whether such equipment or facility is furnished, rented or loaned to Grantee by an Indemnified Party; (f) any tax, fee, assessment or other charge for which Grantee is responsible under Article 7; or (g) any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark of any person or entity in consequence of the use by any Indemnified Party of any goods or services furnished to such Indemnified Party in connection with this Agreement. Grantee's obligations under the immediately preceding sentence shall apply to any Loss that is caused in whole or in part by the active or passive negligence of any Indemnified Party, but shall exclude any Loss caused solely by the willful misconduct of the Indemnified Party. The foregoing indemnity shall include, without limitation, consultants and experts and related costs and City's costs of investigating any claims against the City.
- 9.2 Duty to Defend; Notice of Loss.** Grantee acknowledges and agrees that its obligation to defend the Indemnified Parties under Section 9.1: (a) is an immediate obligation,

independent of its other obligations hereunder; (b) applies to any Loss which actually or potentially falls within the scope of Section 9.1, regardless of whether the allegations asserted in connection with such Loss are or may be groundless, false or fraudulent; and (c) arises at the time the Loss is tendered to Grantee by the Indemnified Party and continues at all times thereafter. The Indemnified Party shall give Grantee prompt notice of any Loss under Section 9.1 and Grantee shall have the right to defend, settle and compromise any such Loss; provided, however, that the Indemnified Party shall have the right to retain its own counsel at the expense of Grantee if representation of such Indemnified Party by the counsel retained by Grantee would be inappropriate due to conflicts of interest between such Indemnified Party and Grantee. An Indemnified Party's failure to notify Grantee promptly of any Loss shall not relieve Grantee of any liability to such Indemnified Party pursuant to Section 9.1, unless such failure materially impairs Grantee's ability to defend such Loss. Grantee shall seek the Indemnified Party's prior written consent to settle or compromise any Loss if Grantee contends that such Indemnified Party shares in liability with respect thereto.

9.3 Incidental and Consequential Damages. Losses covered under this Article 9 shall include any and all incidental and consequential damages resulting in whole or in part from Grantee's acts or omissions. Nothing in this Agreement shall constitute a waiver or limitation of any rights that any Indemnified Party may have under applicable law with respect to such damages.

9.4 LIMITATION ON LIABILITY OF CITY. CITY'S OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE AGGREGATE AMOUNT OF GRANT FUNDS ACTUALLY DISBURSED HEREUNDER. NOTWITHSTANDING ANY OTHER PROVISION CONTAINED IN THIS AGREEMENT, THE APPLICATION DOCUMENTS OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, THE GRANT FUNDS, THE GRANT PLAN OR ANY ACTIVITIES PERFORMED IN CONNECTION WITH THIS AGREEMENT.

ARTICLE 10 INSURANCE

10.1 Types and Amounts of Coverage. Without limiting Grantee's liability pursuant to Article 9, Grantee shall maintain in force, during the full term of this Agreement, insurance in the following amounts and coverages:

- (a) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than one million dollars (\$1,000,000) each accident, injury, or illness.
- (b) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence and \$2,000,000 general aggregate for Bodily Injury and Property damage,

including Contractual Liability, Personal Injury, Products and Completed Operations; policy must include Abuse and Molestation Coverage.

- (c) Commercial Automobile Liability Insurance with limits not less than one million dollars (\$1,000,000) each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.
- (d) Professional liability insurance for negligent acts, errors or omission with respect to professional or technical services, if any, required in the performance of this Agreement with limits not less than one million dollars (\$1,000,000) each claim.

10.2 Additional Requirements for General and Automobile Coverage. Commercial General Liability and Commercial Automobile Liability insurance policies shall:

- (a) Name as Additional Insured City and its officers, agents and employees.
- (b) Provide that such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought, except with respect to limits of liability.

10.3 Additional Requirements for All Policies. All policies shall be endorsed to provide at least thirty (30) days' advance written notice to City of cancellation of policy for any reason, nonrenewal or reduction in coverage and specific notice mailed to City's address for notices pursuant to Article 15.

10.4 Required Post-Expiration Coverage. Should any of the insurance required hereunder be provided under a claims-made form, Grantee shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three (3) years beyond the expiration or termination of this Agreement, to the effect that, should occurrences during the term hereof give rise to claims made after expiration or termination of the Agreement, such claims shall be covered by such claims-made policies.

10.5 General Annual Aggregate Limit/Inclusion of Claims Investigation or Legal Defense Costs. Should any of the insurance required hereunder be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

10.6 Evidence of Insurance. Before commencing any operations under this Agreement, Grantee shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in

form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Agreement.

10.7 Effect of Approval. Approval of any insurance by City shall not relieve or decrease the liability of Grantee hereunder.

10.8 Insurance for Subcontractors and Evidence of this Insurance. If a subcontractor will be used to complete any portion of this agreement, Grantee shall ensure that the subcontractor shall provide all necessary insurance and shall name the City and County of San Francisco, its officers, agents, and employees and Grantee listed as additional insureds.

ARTICLE 11 EVENTS OF DEFAULT AND REMEDIES

11.1 Events of Default. The occurrence of any one or more of the following events shall constitute an “Event of Default” under this Agreement:

- (a) **False Statement.** Any statement, representation or warranty contained in this Agreement, in the Application Documents, in any Funding Request or in any other document submitted to City under this Agreement is found by City to be false or misleading.
- (b) **Failure to Provide Insurance.** Grantee fails to provide or maintain in effect any policy of insurance required in Article 10.
- (c) **Failure to Comply with Representations and Warranties or Applicable Laws.** Grantee fails to perform or breaches any of the terms or provisions of Article 8 or 16.
- (d) **Failure to Perform Other Covenants.** Grantee fails to perform or breaches any other agreement or covenant of this Agreement to be performed or observed by Grantee as and when performance or observance is due and such failure or breach continues for a period of ten (10) days after the date on which such performance or observance is due.
- (e) **Cross Default.** Grantee defaults under any other agreement between Grantee and City (after expiration of any grace period expressly stated in such agreement).
- (f) **Voluntary Insolvency.** Grantee (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it of, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Grantee or of any substantial part of Grantee's property or (v) takes action for the purpose of any of the foregoing.

- (g) **Involuntary Insolvency.** Without consent by Grantee, a court or government authority enters an order, and such order is not vacated within ten (10) days, (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Grantee or with respect to any substantial part of Grantee's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Grantee.

11.2 Remedies upon Event of Default. Upon and during the continuance of an Event of Default, City may do any of the following, individually or in combination with any other remedy:

- (a) **Termination.** City may terminate this Agreement by giving a written termination notice to Grantee of the Event of Default and that, on the date specified in the notice, this Agreement shall terminate, and all rights of Grantee hereunder shall be extinguished. In the sole discretion of the City, Grantee may be allowed ten (10) days to cure the default. In the event of termination for default, Grantee will be paid for Eligible Expenses in any Funding Request that was submitted and approved by City prior to the date of termination specified in such notice.
- (b) **Withholding of Grant Funds.** City may withhold all or any portion of Grant Funds not yet disbursed hereunder, regardless of whether Grantee has previously submitted a Funding Request or whether City has approved the disbursement of the Grant Funds requested in any Funding Request. Any Grant Funds withheld pursuant to this Section and subsequently disbursed to Grantee after cure of applicable Events of Default, if granted by the City in its sole discretion, shall be disbursed without interest.
- (c) **Offset.** City may offset against all or any portion of undisbursed Grant Funds hereunder or against any payments due to Grantee under any other agreement between Grantee and City the amount of any outstanding Loss incurred by any Indemnified Party, including any Loss incurred as a result of the Event of Default.
- (d) **Return of Grant Funds.** City may demand the immediate return of any previously disbursed Grant Funds that have been claimed or expended by Grantee in breach of the terms of this Agreement, together with interest thereon from the date of disbursement at the maximum rate permitted under applicable law.

11.3 Termination for Convenience. City shall have the option, in its sole discretion, to terminate this Agreement at any time for convenience and without cause. City shall exercise this option by giving Grantee written notice that specifies the effective date of termination. Upon receipt of the notice of termination, Grantee shall undertake with diligence all necessary actions to effect the termination of this Agreement on the date specified by City and minimize the liability of Grantee and City to third parties. Such

actions shall include, without limitation:

- (a) Halting the performance of all work under this Agreement on the date(s) and in the manner specified by City;
- (b) Terminating all existing orders and subcontracts, and not placing any further orders or subcontracts for materials, services, equipment or other items; and
- (c) Completing performance of any work that City designates to be completed prior to the date of termination specified by City.

In no event shall City be liable for costs incurred by Grantee or any of its subcontractors after the termination date specified by City, except for those costs incurred at the request of City pursuant to this section.

- 11.4 Remedies Nonexclusive.** Each of the remedies provided for in this Agreement may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The remedies contained herein are in addition to all other remedies available to City at law or in equity by statute or otherwise and the exercise of any such remedy shall not preclude or in any way be deemed to waive any other remedy.

ARTICLE 12 DISCLOSURE OF INFORMATION AND DOCUMENTS

- 12.1 Proprietary or Confidential Information of City.** Grantee understands and acknowledges that, in the performance of this Agreement or in contemplation thereof, Grantee may have access to private or confidential information that may be owned or controlled by City and that such information may contain proprietary or confidential information, the disclosure of which to third parties may be damaging to City. Grantee agrees that all information disclosed by City to Grantee shall be held in confidence and used only in the performance of this Agreement. Grantee shall exercise the same standard of care to protect such information as a reasonably prudent nonprofit entity would use to protect its own proprietary or confidential data.
- 12.2 Sunshine Ordinance.** Grantee acknowledges and agrees that this Agreement and the Application Documents are subject to Section 67.24(e) of the San Francisco Administrative Code, which provides that contracts, including this Agreement, grantee's bids, responses to Requests for Proposals and all other records of communications between City and persons or entities seeking contracts, shall be open to inspection immediately after a contract has been awarded. Nothing in Section 67.24(e) (as it exists on the date hereof) requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. All information provided by Grantee covered by Section 67.24(e) (as it may be amended from time to time) will be made available to the public upon request.

12.3 Financial Projections. Pursuant to San Francisco Administrative Code Section 67.32, Grantee agrees upon request to provide City with financial projections (including profit and loss figures) for the activities and/or projects contemplated by this Grant (“Project”) and annual audited financial statements thereafter. Grantee agrees that all such projections and financial statements shall be public records that must be disclosed.

ARTICLE 13 ASSIGNMENTS AND SUBCONTRACTING

13.1 No Assignment by Grantee. Grantee shall not, either directly or indirectly, assign, transfer, hypothecate, subcontract or delegate all or any portion of this Agreement or any rights, duties or obligations of Grantee hereunder without the prior written consent of City. This Agreement shall not, nor shall any interest herein, be assignable as to the interest of Grantee involuntarily or by operation of law without the prior written consent of City. A change of ownership or control of Grantee or a sale or transfer of substantially all of the assets of Grantee shall be deemed an assignment for purposes of this Agreement.

13.2 Agreement Made in Violation of this Article. Any agreement made in violation of Section 13.1 shall confer no rights on any person or entity and shall automatically be null and void.

13.3 Subcontracting. If Appendix E, Permitted Subgrantees, lists any permitted subgrantees, then notwithstanding any other provision of this Agreement to the contrary, Grantee shall have the right to subcontract on the terms set forth in this Section. If Appendix E, Permitted Subgrantees, is blank or specifies that there are no permitted subgrantees, then Grantee shall have no rights under this Section.

(a) **Limitations.** In no event shall Grantee subcontract or delegate the whole of the Grant Plan. Grantee may subcontract with any of the permitted subgrantees set forth on Appendix E, Permitted Subgrantees without the prior consent of City; provided, however, that Grantee shall not thereby be relieved from any liability or obligation under this Agreement and, as between City and Grantee, Grantee shall be responsible for the acts, defaults and omissions of any subgrantee or its agents or employees as fully as if they were the acts, defaults or omissions of Grantee. Grantee shall ensure that its subgrantees comply with all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. All references herein to duties and obligations of Grantee shall be deemed to pertain also to all subgrantees to the extent applicable. A default by any subgrantee shall be deemed to be an Event of Default hereunder. Nothing contained in this Agreement shall create any contractual relationship between any subgrantee and City.

(b) **Terms of Subcontract.** Each subcontract shall be in form and substance acceptable to City and shall expressly provide that it may be assigned to City without the prior consent of the subgrantee. In addition, each subcontract shall incorporate all of the

terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. Without limiting the scope of the foregoing, each subcontract shall provide City, with respect to the subgrantee, the audit and inspection rights set forth in Section 6.6. Upon the request of City, Grantee shall promptly furnish to City true and correct copies of each subcontract permitted hereunder.

- 13.4 Grantee Retains Responsibility.** Grantee shall remain liable for the performance by any assignee or subgrantee of all of the covenants terms and conditions contained in this Agreement.

ARTICLE 14 INDEPENDENT CONTRACTOR STATUS

- 14.1 Nature of Agreement.** Grantee shall be deemed at all times to be an independent contractor and is solely responsible for the manner in which Grantee implements the Grant Plan and uses the Grant Funds. Grantee shall at all times remain solely liable for the acts and omissions of Grantee, its officers and directors, employees and agents. Nothing in this Agreement shall be construed as creating a partnership, joint venture, employment or agency relationship between City and Grantee.
- 14.2 Direction.** Any terms in this Agreement referring to direction or instruction from the Department or City shall be construed as providing for direction as to policy and the result of Grantee's work only, and not as to the means by which such a result is obtained.
- 14.3 Consequences of Recharacterization.**
- (a) Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Grantee is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Grantee which can be applied against this liability). City shall subsequently forward such amounts to the relevant taxing authority.
 - (b) Should a relevant taxing authority determine a liability for past services performed by Grantee for City, upon notification of such fact by City, Grantee shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Grantee under this Agreement (again, offsetting any amounts already paid by Grantee which can be applied as a credit against such liability).
 - (c) A determination of employment status pursuant to either subsection (a) or (b) of this Section 14.3 shall be solely for the purposes of the particular tax in question, and for all other purposes of this Agreement, Grantee shall not be considered an employee of City. Notwithstanding the foregoing, if any court, arbitrator, or administrative authority determine that Grantee is an employee for any other purpose, Grantee agrees to a reduction in City's financial liability hereunder such that the aggregate

amount of Grant Funds under this Agreement does not exceed what would have been the amount of such Grant Funds had the court, arbitrator, or administrative authority had not determined that Grantee was an employee.

ARTICLE 15 NOTICES AND OTHER COMMUNICATIONS

- 15.1 Requirements.** Unless otherwise specifically provided herein, all notices, consents, directions, approvals, instructions, requests and other communications hereunder shall be in writing, shall be addressed to the person and address set forth below and may be sent by U.S. mail or email, and shall be addressed as follows:

If to the Department or City: Department of Homelessness and Supportive Housing
Contracts Unit
P.O. Box 427400
San Francisco, CA 94142-7400
hshcontracts@sfgov.org

If to Grantee: Tenderloin Housing Clinic Inc.
126 Hyde Street
San Francisco, CA 94102
Attn: Randy Shaw
randy@thclinic.org

Any notice of default must be sent by registered mail.

- 15.2 Effective Date.** All communications sent in accordance with Section 15.1 shall become effective on the date of receipt.
- 15.3 Change of Address.** Any party hereto may designate a new address for purposes of this Article 15 by notice to the other party.

ARTICLE 16 COMPLIANCE

16.1 Reserved.

16.2 Nondiscrimination; Penalties.

- (a) **Grantee Shall Not Discriminate.** In the performance of this Agreement, Grantee agrees not to discriminate against any employee, City and County employee working with such grantee or subgrantee, applicant for employment with such grantee or subgrantee, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender

identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.

- (b) **Subcontracts.** Grantee shall incorporate by reference in all subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subgrantees to comply with such provisions. Grantee's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.
- (c) **Non-Discrimination in Benefits.** Grantee does not as of the date of this Agreement and will not during the term of this Agreement, in any of its operations in San Francisco or where the work is being performed for the City or elsewhere within the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law authorizing such registration, subject to the conditions set forth in Section 12B.2(b) of the San Francisco Administrative Code.
- (d) **Condition to Contract.** As a condition to this Agreement, Grantee shall execute the "Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits" form (Form CMD-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Contract Monitoring Division.
- (e) **Incorporation of Administrative Code Provisions by Reference.** The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Grantee shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters of the Administrative Code, including the remedies provided in such Chapters. Without limiting the foregoing, Grantee understands that pursuant to Sections 12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of fifty dollars (\$50) for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Grantee and/or deducted from any payments due Grantee.

16.3 Reserved.

16.4 Tropical Hardwood and Virgin Redwood Ban. Pursuant to § 804(b) of the San Francisco Environment Code, City urges all grantees not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

- 16.5 Drug-Free Workplace Policy.** Grantee acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Grantee and its employees, agents or assigns shall comply with all terms and provisions of such Act and the rules and regulations promulgated thereunder.
- 16.6 Resource Conservation; Liquidated Damages.** Chapter 5 of the San Francisco Environment Code (Resource Conservation) is incorporated herein by reference. Failure by Grantee to comply with any of the applicable requirements of Chapter 5 will be deemed a material breach of contract. If Grantee fails to comply in good faith with any of the provisions of Chapter 5, Grantee shall be liable for liquidated damages in an amount equal to Grantee's net profit under this Agreement, or five percent (5%) of the total contract amount, whichever is greater. Grantee acknowledges and agrees that the liquidated damages assessed shall be payable to City upon demand and may be offset against any monies due to Grantee from any contract with City.
- 16.7 Compliance with ADA.** Grantee acknowledges that, pursuant to the ADA, programs, services and other activities provided by a public entity to the public, whether directly or through a grantee or contractor, must be accessible to the disabled public. Grantee shall not discriminate against any person protected under the ADA in connection with all or any portion of the Grant Plan and shall comply at all times with the provisions of the ADA.
- 16.8 Requiring Minimum Compensation for Employees.** Grantee shall pay covered employees no less than the minimum compensation required by San Francisco Administrative Code Chapter 12P, including a minimum hourly gross compensation, compensated time off, and uncompensated time off. Grantee is subject to the enforcement and penalty provisions in Chapter 12P. Information about and the text of the Chapter 12P is available on the web at <http://sfgov.org/olse/mco>. Grantee is required to comply with all of the applicable provisions of 12P, irrespective of the listing of obligations in this Section. By signing and executing this Agreement, Grantee certifies that it complies with Chapter 12P.
- 16.9 Limitations on Contributions.** By executing this Agreement, Grantee acknowledges its obligations under section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (i) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (ii) a candidate for that City elective office, or (iii) a committee controlled by such elected official or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the

contract. The prohibition on contributions applies to each prospective party to the contract; each member of Grantee's board of directors; Grantee's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10 percent in Grantee; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Grantee. Grantee certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the grant, and has provided the names of the persons required to be informed to the City department with whom it is contracting.

16.10 First Source Hiring Program. Contractor must comply with all of the provisions of the First Source Hiring Program, Chapter 83 of the San Francisco Administrative Code, that apply to this Agreement, and Contractor is subject to the enforcement and penalty provisions in Chapter 83.

16.11 Prohibition on Political Activity with City Funds. In accordance with San Francisco Administrative Code Chapter 12.G, no funds appropriated by the City and County of San Francisco for this Agreement may be expended for organizing, creating, funding, participating in, supporting, or attempting to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity"). The terms of San Francisco Administrative Code Chapter 12.G are incorporated herein by this reference. Accordingly, an employee working in any position funded under this Agreement shall not engage in any Political Activity during the work hours funded hereunder, nor shall any equipment or resource funded by this Agreement be used for any Political Activity. In the event Grantee, or any staff member in association with Grantee, engages in any Political Activity, then (i) Grantee shall keep and maintain appropriate records to evidence compliance with this section, and (ii) Grantee shall have the burden to prove that no funding from this Agreement has been used for such Political Activity. Grantee agrees to cooperate with any audit by the City or its designee in order to ensure compliance with this section. In the event Grantee violates the provisions of this section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this Agreement and any other agreements between Grantee and City, (ii) prohibit Grantee from bidding on or receiving any new City contract for a period of two (2) years, and (iii) obtain reimbursement of all funds previously disbursed to Grantee under this Agreement.

16.12 Preservative-treated Wood Containing Arsenic. Grantee may not purchase preservative-treated wood products containing arsenic in the performance of this Agreement unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic, or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Grantee may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department

of the Environment. This provision does not preclude Grantee from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term “saltwater immersion” shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

16.13 Reserved. (Working with Minors).

16.14 Protection of Private Information. Grantee has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, “Nondisclosure of Private Information,” and 12M.3, “Enforcement” of Administrative Code Chapter 12M, “Protection of Private Information,” which are incorporated herein as if fully set forth. Grantee agrees that any failure of Grantee to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Agreement. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Agreement, bring a false claim action against Grantee pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar Grantee.

16.15 Public Access to Meetings and Records. If Grantee receives a cumulative total per year of at least \$250,000 in City funds or City-administered funds and is a non-profit organization as defined in Chapter 12L of the San Francisco Administrative Code, Grantee shall comply with and be bound by all the applicable provisions of that Chapter. By executing this Agreement, Grantee agrees to open its meetings and records to the public in the manner set forth in Sections 12L.4 and 12L.5 of the Administrative Code. Grantee further agrees to make good-faith efforts to promote community membership on its Board of Directors in the manner set forth in Section 12L.6 of the Administrative Code. Grantee acknowledges that its material failure to comply with any of the provisions of this paragraph shall constitute a material breach of this Agreement. Grantee further acknowledges that such material breach of the Agreement shall be grounds for the City to terminate and/or not renew the Agreement, partially or in its entirety.

16.16 Consideration of Criminal History in Hiring and Employment Decisions.

(a) Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T, “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (“Chapter 12T”), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

(b) The requirements of Chapter 12T shall only apply to a Contractor’s or subcontractor’s

operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, and shall apply when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco. Chapter 12T shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

16.17 Food Service Waste Reduction Requirements. Grantee agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering into this Agreement, Grantee agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Grantee agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Grantee's failure to comply with this provision.

16.18 Reserved. (Slavery Era Disclosure).

16.19 Distribution of Beverages and Water.

(a) **Sugar-Sweetened Beverage Prohibition.** Grantee agrees that it shall not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Agreement.

(b) **Waived pursuant to San Francisco Environment Code Chapter 24, section 2406. (Packaged Water Prohibition).**

16.20 Duty to Collect and Record Client Sexual Orientation and Gender Identity Data. Contractor shall comply with San Francisco Administrative Code Chapter 104 by seeking to collect and record information about clients' sexual orientation and gender identity, and reporting such data to the Department of Homelessness and Supportive Housing at intake and as instructed by the Department. In seeking to collect information about clients' sexual orientation and gender identity, Contractor shall: (1) communicate to clients that the provision of sexual orientation and gender identity information is voluntary, and no direct services shall be denied to clients who decline to provide that information; (2) solicit gender identity and sexual orientation data using questions and approaches consistent with the Department of Public Health's Policies and Procedures

entitled “Sexual Orientation Guidelines: Principles for Collecting, Coding, and Reporting Identity Data,” reissued on September 2, 2014, and “Sex and Gender Guidelines: Principles for Collecting, Coding, and Reporting Identity Data,” reissued on September 2, 2014, or any successor Policies and Procedures; and (3) advise clients that they will protect personally identifiable information regarding clients’ sexual orientation and gender identity from unauthorized disclosure, to the extent permitted by law. The duty to collect information about gender identity and sexual orientation shall not apply to the extent such collection is incompatible with any professionally reasonable clinical judgment that is based on articulable facts of clinical significance. Further, Contractor shall protect personally identifiable information from unauthorized disclosure, to the extent permitted by law and as required by the Health Insurance Portability and Accountability Act, the California Medical Information Act, Article 1 of the California Constitution, the California Health and Safety Code and regulations promulgated thereunder, the California Welfare and Institutions Code and regulations promulgated thereunder, and any other applicable provision of federal or state law.

16.21 Compliance with Other Laws. Without limiting the scope of any of the preceding sections of this Article 16, Grantee shall keep itself fully informed of City’s Charter, codes, ordinances and regulations and all state, and federal laws, rules and regulations affecting the performance of this Agreement and shall at all times comply with such Charter codes, ordinances, and regulations rules and laws.

16.22 Reserved. (Additional Provisions for Shelter and Resource Center Grants – Standard of Care).

16.23 Reserved. (Additional Requirements for Federally-Funded Awards).

ARTICLE 17 MISCELLANEOUS

17.1 No Waiver. No waiver by the Department or City of any default or breach of this Agreement shall be implied from any failure by the Department or City to take action on account of such default if such default persists or is repeated. No express waiver by the Department or City shall affect any default other than the default specified in the waiver and shall be operative only for the time and to the extent therein stated. Waivers by City or the Department of any covenant, term or condition contained herein shall not be construed as a waiver of any subsequent breach of the same covenant, term or condition. The consent or approval by the Department or City of any action requiring further consent or approval shall not be deemed to waive or render unnecessary the consent or approval to or of any subsequent similar act.

17.2 Modification. This Agreement may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Agreement.

17.3 Administrative Remedy for Agreement Interpretation. Should any question arise as

to the meaning or intent of this Agreement, the question shall, prior to any other action or resort to any other legal remedy, be referred to Department Head, as the case may be, of the Department who shall decide the true meaning and intent of the Agreement. Such decision shall be final and conclusive.

17.4 Governing Law; Venue. The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California, without regard to its conflict of laws principles. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

17.5 Headings. All article and section headings and captions contained in this Agreement are for reference only and shall not be considered in construing this Agreement.

17.6 Entire Agreement. This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict between the terms of this Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

Appendix A, Services to be Provided
Appendix B, Budget
Appendix C, Method of Payment
Appendix D, Interests in Other City Contracts
Appendix E, Permitted Subgrantees

17.7 Certified Resolution of Signatory Authority. Upon request of City, Grantee shall deliver to City a copy of the corporate resolution(s) authorizing the execution, delivery and performance of this Agreement, certified as true, accurate and complete by the secretary or assistant secretary of Grantee.

17.8 Severability. Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

17.9 Successors; No Third-Party Beneficiaries. Subject to the terms of Article 13, the terms of this Agreement shall be binding upon, and inure to the benefit of, the parties hereto and their successors and assigns. Nothing in this Agreement, whether express or implied, shall be construed to give any person or entity (other than the parties hereto and their respective successors and assigns and, in the case of Article 9, the Indemnified Parties) any legal or equitable right, remedy or claim under or in respect of this Agreement or any covenants, conditions or provisions contained herein.

17.10 Survival of Terms. The obligations of Grantee and the terms of the following provisions of this Agreement shall survive and continue following expiration or termination of this Agreement:

Section 4.3	Ownership of Results.
Section 6.4	Financial Statements.
Section 6.5	Books and Records.
Section 6.6	Inspection and Audit.
Section 6.7	Submitting False Claims; Monetary Penalties.
Article 7	Taxes.
Article 8	Representations and Warranties.
Article 9	Indemnification and General Liability.
Section 10.4	Required Post-Expiration Coverage.
Article 12	Disclosure of Information and Documents.
Section 13.4	Grantee Retains Responsibility.
Section 14.3	Consequences of Recharacterization.
This Article 17	Miscellaneous.

17.11 Further Assurances. From and after the date of this Agreement, Grantee agrees to do such things, perform such acts, and make, execute, acknowledge and deliver such documents as may be reasonably necessary or proper and usual to complete the transactions contemplated by this Agreement and to carry out the purpose of this Agreement in accordance with this Agreement.

17.12 Dispute Resolution Procedure.

- (a) The City Nonprofit Contracting Task Force submitted its final report to the Board of Supervisors in June 2003. The report contains thirteen recommendations to streamline the City’s contracting and monitoring process with health and human services nonprofits. These recommendations include: (1) consolidate contracts, (2) streamline contract approvals, (3) make timely payment, (4) create review/appellate process, (5) eliminate unnecessary requirements, (6) develop electronic processing, (7) create standardized and simplified forms, (8) establish accounting standards, (9) coordinate joint program monitoring, (10) develop standard monitoring protocols, (11) provide training for personnel, (12) conduct tiered assessments, and (13) fund cost of living increases. The report is available on the Task Force’s website at https://sfgov.org/ccsfgsa/sites/default/files/City%20Nonprofit%20Contracting%20Task%20Force/CNPCTF_BOS_RPT_06-26-03%281%29_3adc.PDF. The Board adopted the recommendations in February 2004. The Office of Contract Administration created a Review/Appellate Panel (“Panel”) to oversee implementation of the report recommendations in January 2005.
- (b) The Board of Supervisors strongly recommends that departments establish a Dispute Resolution Procedure to address issues that have not been resolved administratively by other departmental remedies. The Panel has adopted the following procedure for City departments that have professional service grants and contracts with nonprofit

health and human service providers. The Panel recommends that departments adopt this procedure as written (modified if necessary to reflect each department's structure and titles) and include it or make a reference to it in the contract. The Panel also recommends that departments distribute the finalized procedure to their nonprofit Grantees. Any questions or concerns about this Dispute Resolution Procedure should be addressed to purchasing@sfgov.org.

- (c) The following Dispute Resolution Procedure provides a process to resolve any disputes or concerns relating to the administration of an awarded professional services grant or contract between the City and County of San Francisco and nonprofit health and human services Grantees. Grantees and City staff should first attempt to come to resolution informally through discussion and negotiation with the designated contact person in the department. If informal discussion has failed to resolve the problem, Grantees and departments should employ the following steps:
- (1) Grantee will submit a written statement of the concern or dispute addressed to the Contract/Program Manager who oversees the agreement in question. The writing should describe the nature of the concern or dispute, i.e., program, reporting, monitoring, budget, compliance or other concern. The Contract/Program Manager will investigate the concern with the appropriate department staff that are involved with the nonprofit agency's program, and will either convene a meeting with Grantee or provide a written response to Grantee within 10 working days.
 - (2) Should the dispute or concern remain unresolved after the completion of Step 1, Grantee may request review by the Division or Department Head who supervises the Contract/Program Manager. This request shall be in writing and should describe why the concern is still unresolved and propose a solution that is satisfactory to Grantee. The Division or Department Head will consult with other Department and City staff as appropriate, and will provide a written determination of the resolution to the dispute or concern within 10 working days.
 - (3) Should Steps 1 and 2 above not result in a determination of mutual agreement, Grantee may forward the dispute to the Executive Director of the Department or their designee. This dispute shall be in writing and describe both the nature of the dispute or concern and why the steps taken to date are not satisfactory to Grantee. The Department will respond in writing within 10 working days.
- (d) In addition to the above process, Grantees have an additional forum available only for disputes that concern implementation of the thirteen policies and procedures recommended by the Nonprofit Contracting Task Force and adopted by the Board of Supervisors. These recommendations are designed to improve and streamline contracting, invoicing and monitoring procedures. For more information about the Task Force's recommendations, see the June 2003 report at https://sfgov.org/ccsfgsa/sites/default/files/City%20Nonprofit%20Contracting%20Task%20Force/CNPCTF_BOS_RPT_06-26-03%281%29_3adc.PDF.

(e) The Review/Appellate Panel oversees the implementation of the Task Force report. The Panel is composed of both City and nonprofit representatives. The Panel invites Grantees to submit concerns about a department's implementation of the policies and procedures. Grantees can notify the Panel after Step 2. However, the Panel will not review the request until all three steps are exhausted. This review is limited to a concern regarding a department's implementation of the policies and procedures in a manner which does not improve and streamline the contracting process. This review is not intended to resolve substantive disputes under the contract such as change orders, scope, term, etc. Grantee must submit the request in writing to purchasing@sfgov.org. This request shall describe both the nature of the concern and why the process to date is not satisfactory to Grantee. Once all steps are exhausted and upon receipt of the written request, the Panel will review and make recommendations regarding any necessary changes to the policies and procedures or to a department's administration of policies and procedures.

17.13 Cooperative Drafting. This Agreement has been drafted through a cooperative effort of both parties, and both parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

17.14 Services During a City-Declared Emergency. In case of an emergency as declared by the Mayor under Charter section 3.100, Grantee will make a good faith effort to continue to provide the services set forth in Appendix A, Services to be Provided ; and Appendix A-1, Services to be Provided . Any services provided beyond those listed in Appendix A, Services to be Provided ; and Appendix A-1, Services to be Provided must be approved by the Department.

17.15 MacBride Principles--Northern Ireland. Pursuant to San Francisco Administrative Code Section 12F.5, City urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. City urges San Francisco companies to do business with corporations that abide by the MacBride Principles. By signing below, the person executing this agreement on behalf of Grantee acknowledges and agrees that he or she has read and understood this section.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the date first specified herein. The signatories to this Agreement warrant and represent that they have the authority to enter into this agreement on behalf of the respective parties and to bind them to the terms of this Agreement.

CITY

GRANTEE

**DEPARTMENT OF HOMELESSNESS
AND SUPPORTIVE HOUSING**

TENDERLOIN HOUSING CLINIC INC.

DocuSigned by:
By: *Shirén McSpadden*
Shirén McSpadden
Director

DocuSigned by:
By: *Randy Shaw*
Randy Shaw
Executive Director
City Supplier Number: 0000009870

Approved as to Form:

DocuSigned by:
By: *Virginia Dario Elizondo*
Virginia Dario Elizondo
Deputy City Attorney

**Appendix A, Services to be Provided
by
Tenderloin Housing Clinic Inc.
Crown, Winton, and National Hotels**

I. Purpose of Grant

The purpose of the grant is to provide Support Services, Property Management and Master Lease Stewardship to the served population. The goals of these services are to support tenants in retaining their housing; or moving to other appropriate housing.

II. Served Population

Grantee shall serve formerly homeless and income-eligible adults, including veterans, aged 18 years or older without the custody of minors below 18 years of age. Grantee shall also serve preexisting tenants.

III. Referral and Prioritization

All new tenants will be referred by the Department of Homelessness and Supportive Housing (HSH) via the Coordinated Entry System, which organizes the City's Homelessness Response System (HRS) with a common, population-specific assessment, centralized data system, and prioritization method.

Eligibility criteria for Permanent Supportive Housing (PSH) varies upon the subsidy funding source and may include meeting a definition of homelessness at the time of referral and placement, enrollment in specific benefits programs, income criteria and/or the ability to live independently within the structure of the housing program. Tenants who meet eligibility criteria for PSH are prioritized based on various criteria, such as levels of vulnerability, length and history of homelessness, and severity of housing barriers.

IV. Description of Services

Grantee shall serve program tenants of at least 240 units at the Crown, Winton, and National Hotels. Services shall include, but are not limited to, the following:

A. Support Services

Support Services are voluntary and shall be available to all tenants in the service location(s). Support Services shall include, but are not limited to, the following:

1. Outreach: Grantee shall engage with tenants to provide information about available Support Services and invite them to participate. Grantee shall contact each tenant at least three times during the first 60 days following placement. Grantee shall document all outreach and attempts.
2. Intake and Assessment: Grantee shall coordinate with Property Management during the initial intake for units and participate in orientation meetings with Property Management. If possible, Grantee shall establish rapport with tenants prior to move-in to support tenants during the application and move-in process. Grantee shall coordinate with tenant's current support service provider(s) to ensure a successful transition into housing.

Grantee intake of tenants shall include, but is not limited to, a review of the tenant's history in the Online Navigation and Entry (ONE) system, gathering updated information from the tenant, and establishing strengths, skills, needs, plans and goals that are tenant-centered and supportive of housing retention. The intake shall take place at the same time of the interview with Property Management, on a separate date or time coordinated with Support Services during the application period, or within no more than 30 days of move-in.

3. Case Management: Grantee shall provide case management services to tenants with the primary goal of maintaining housing stability, including ongoing meetings and counseling to establish goals, develop services plans that are tenant-driven without predetermined goals, provide referrals and linkages to off-site support services, and track progress toward achieving those goals. Grantee shall document case management meetings, engagement, and progress.
 - a. Grantee shall connect each tenant with resources needed to be food secure as they live independently.
 - b. Grantee shall refer tenants to and coordinate services within the community that support progress toward identified goals. This may include providing information about services, calling to make appointments, assisting with applications, providing appointment reminders, following up/checking in with tenants regarding the process, and, as necessary, re-referral. Grantee shall communicate and coordinate with outside service providers to support housing stability.
 - c. Grantee shall provide benefits advocacy to assist tenants with obtaining and maintaining benefits, including, but not limited to, cash aid, food programs, medical clinics and/or in-home support.
4. Housing Stability Support: Grantee shall outreach to and offer on-site services and/or referrals to all tenants who display indications of housing instability, within a reasonable timeframe. Such indications include, but are not limited to, discontinuance from benefits, non-payment of rent, lease violations or warnings from Property Management, and conflicts with staff or other tenants. Grantee shall work with tenants, in conjunction with Property Management, to resolve issues that put tenants at risk for eviction. Grantee shall assist with the de-escalation and resolution of conflicts, as needed. Grantee shall document Housing Stability outreach and assistance provided.
5. Coordination with Property Management: Grantee shall assist tenants in communicating with, responding to, and meeting with Property Management. This may include helping a tenant to understand the communications from Property Management, helping to write requests, responses, or complaints to Property Management, and attending meetings between the tenant and Property Management to facilitate communication.

If a tenant is facing housing instability, Grantee shall coordinate with Property Management to find creative ways to engage with tenants to prevent housing loss.

Grantee shall ensure there is a process in place for receiving timely communication from Property Management and copies of correspondence (e.g., notices, warning letters, lease violations, etc.) issued. Grantee shall have a structured written process for engaging tenants who receive such notices.

6. **Wellness and Emergency Safety Checks:** Grantee shall conduct Wellness and/or Emergency Safety Checks in accordance with HSH policy to assess a tenant's safety when there is a reason to believe there is immediate and substantial risk due to a medical and/or psychiatric emergency.
7. **Support Groups, Social Events and Organized Activities:**
 - a. Grantee shall plan groups, events, and activities with input from tenants to build community engagement, develop peer support, share information, form social connections or to celebrate significant events. Grantee shall post and provide to tenants a monthly calendar of events.
 - b. Grantee shall conduct monthly community meetings for tenants, in coordination with Property Management, during which tenants may discuss building concerns and program ideas with representatives from both Support Services and Property Management staff.
 - c. Grantee shall periodically assess the needs of tenants with Property Management and other teams at the building to develop programming that will help tenants maintain stability and enjoy their housing.
8. **Exit Planning:** If a tenant is moving out of the building, Grantee shall engage tenant in exit planning to support the tenant's successful transition out of the program. The exit plan shall depend on the tenant's needs and preferences, and may include establishing a link to services in the community.

B. Property Management

1. **Program Applicant Selection and Intake:** Grantee shall align with Housing First principles and follow the processes agreed upon by Grantee, HSH, property owner, housing subsidy administrators, fair housing laws, and/or other entities involved with referrals.

Under Housing First, tenant screening and selection practices must promote accepting applicants regardless of their sobriety or use of substances, completion of treatment, or participation in services. Applicants must not be rejected on the basis of poor credit or financial history, poor or lack of rental history, criminal convictions unrelated to tenancy, or behaviors that indicate a lack of "housing readiness."

2. **Tenant Lease Set-Up:** Grantee shall draft, provide, and sign a rental agreement with each tenant at the time of move-in. The lease agreement shall include House Rules and other pertinent Lease Addenda. Grantee shall review its Grievance

policies and procedures and HSH policies and procedures with tenants at the time of lease signing.

3. Annual Tenant Re-certification: As required by rental subsidy type, Grantee shall re-certify tenant income annually. This is generally done on the anniversary of a tenant's move-in date.
4. Collection of Rents, Security Deposits, and Other Receipts: Grantee shall collect and process rent and other housing-related payments (e.g. security deposit) made by tenants.
 - a. Grantee shall communicate and coordinate with local, state and/or federal agencies, as needed, to process rental subsidies.
 - b. For tenants paying a portion of their income towards rent, Grantee shall assist with payment arrangements and comply with HSH and other applicable requirements governing the tenant portion of rent.
5. Lease Enforcement, Written Notices and Eviction Prevention:
 - a. Grantee shall provide written notice to tenants regarding issues that may impact housing stability including, but not limited to, discontinuance from benefits, non-payment of rent, lease violations or warnings from Property Management, and conflicts with staff or other tenants.
 - b. When necessary, Grantee shall provide notice to tenants of any actions related to the eviction process in accordance with all applicable laws.
 - c. Grantee shall copy Support Services staff on all communications to tenants.
6. Building Service Payments: Grantee shall set up and manage utility accounts and services related to the property, including but not limited to communications, alarms/security, fire alarm monitoring, garbage, water, and pest control. This may include elevator maintenance, as required.
7. Building Maintenance: Grantee shall maintain the facility in sanitary and operable condition, post protocol and forms for tenant requests for maintenance or repairs and respond to requests in a timely manner. Building maintenance shall include the following services:
 - a. Janitorial services in common areas, offices, and shared-use restrooms, and shower facilities;
 - b. Regular removal of garbage/trash from designated trash areas and maintenance of these areas as clean and functional;
 - c. Pest control services, as needed;
 - d. Maintenance and repair of facility systems, plumbing, electrical;
 - e. Building security; and
 - f. Preparation of apartments for tenant move-in and move-out.
8. Coordination with Support Services: If a tenant is facing housing instability, Grantee shall coordinate with Support Services staff to find creative ways to engage with tenants to prevent housing loss. Grantee shall work with Support

Services staff in communicating with and meeting with tenant regarding behaviors and issues that put the tenant at risk for housing instability.

Grantee shall participate in regular coordination meetings with Support Services to review tenants at risk for eviction and strategize on how to support tenants in maintaining their housing.

9. **Wellness Checks and Emergency Safety Checks:** Grantee shall conduct Wellness Checks and/or Emergency Safety Checks in accordance with HSH policy, internal agency policies and tenant laws to assess a tenant's safety when there is a reason to believe the tenant is at immediate and substantial risk due to a medical and/or psychiatric emergency.
10. **Front Desk Coverage:** Grantee shall provide front desk coverage 24 hours per day, seven days per week.
11. **Exit Planning:** Grantee shall alert Support Services staff when tenants give notice to leave housing and shall keep a record of each tenant's forwarding address, whenever possible.

C. Stewardship of the Master Lease:

1. Grantee shall provide HSH with a copy of the master lease agreement and any amendments. Grantee shall obtain HSH approval prior to entering into any agreement that will materially impact the HSH-funded portion of the budget.
2. Grantee shall maintain all Lessee responsibilities and coordinate with the Landlord to meet owner's obligations, including maintenance and capital needs.
3. Grantee shall promptly notify HSH of any default, failure to exercise an option to extend or other situation which could impact the term of the master lease agreement.

V. Location and Hours of Service

Grantee shall provide services in San Francisco, CA at the location(s) listed in Appendix B, Budget ("service location" tab).

Grantee shall provide Support Services during business hours. Grantee may also provide services evenings and weekends, and at other times when necessary to best serve the needs of tenants.

Grantee shall provide Property Management services 24 hours a day, seven days a week, either on-site or on-call. Grantee shall implement policies and procedures pertaining to emergency backup and will train staff accordingly.

VI. Service Requirements

- A. Case Management Ratio: Grantee shall maintain a 1:25 ratio of case management staff to units.
- B. Supervision: Grantee shall provide Support Services staff with supervision and case conferencing, as needed, to ensure appropriate case management, counseling and referral services are provided to tenants.
- C. Facilities: Grantee shall maintain clean, safe, and functional facilities in full compliance with requirements of the law and local standards.
 - 1. Grantee shall notify HSH immediately in the event it is given notice of violations by the Department of Building Inspection (DBI), the Department of Public Health (DPH), or another City agency.
- D. Admission Policy: Grantee admission policies for services shall be in writing and available to the public. Except to the extent that the services are to be rendered to a specific population as described in the programs listed herein, such policies must include a provision that the served population is accepted for care without discrimination on the basis of race, color, creed, religion, sex, age, national origin, ancestry, sexual orientation, gender identification, disability, or HIV status.
- E. Housing First: Grantee services and operations shall align with the Core Components of Housing First as defined in California Welfare and Institutions Code, section 8255. This includes integrating policies and procedures to provide tenant-centered, low-barrier access to housing and services.
- F. Harm Reduction: Grantee shall integrate harm reduction principles into service delivery and agency structure as well as follow HSH overdose prevention policy. Grantee staff who work directly with tenants will participate in annual trainings on harm reduction, overdose recognition and response.
- G. Language and Interpretation Services: Grantee shall ensure that translation and interpreter services are available, as needed.
- H. Case Conferences: Grantee shall initiate and participate in individual case conferences and team coordination meetings with HSH-approved programs, as needed, to coordinate and collaborate regarding tenant's housing stability.
- I. Grievance Procedure:
 - 1. Grantee shall establish and maintain a written Grievance Procedure for tenants, which shall include, at minimum, the following elements:
 - a. The name or title of the person or persons authorized to make a determination regarding the grievance;
 - b. The opportunity for the aggrieved party to discuss the grievance with those who will be making the determination;
 - c. The amount of time required for each step, including when a tenant can expect a response; and

- d. In accordance with published HSH policies/procedures, the HSH Grievances email address and mailing address for the tenant to contact after the tenant has exhausted Grantee's internal Grievance Procedure.
2. Grantee shall, at program entry, review and provide a copy of this procedure, and any amendments, to each tenant and obtain a signed copy of the form from the tenant, which must be maintained in the tenant's file. Additionally, Grantee shall post the policy at all times in a location visible to tenants and provide a copy of the procedure and any amendments to the assigned HSH Program Manager.
- J. Feedback, Complaint and Follow-up Policies:
Grantee shall provide means for the served population to provide input into the program, including the planning, design, and level of satisfaction with services. Feedback methods shall include:
1. A complaint process, including a written complaint policy informing the served population on how to report complaints; and
 2. A written annual survey to the served population to gather feedback, measure satisfaction, and assess the effectiveness of services and systems within the program. Grantee shall offer assistance to the served population with survey completion if the written format presents any problem.
- K. City Communications, Trainings and Meetings:
Grantee shall keep HSH informed of program operations and comply with HSH policies, training requirements, and participate in meetings, including, but not limited to:
1. Regular communication to HSH about the implementation of the program;
 2. Attendance at all meetings as required by HSH. This shall include quarterly HSH meetings; and
 3. Attendance at trainings (e.g., overdose prevention training), when required by HSH. Ensure all site-based or tenant-facing staff and subcontractors are onboarded and trained to perform the services in accordance with Housing First, Harm Reduction, and Trauma-Informed Principles.
- L. Coordination with Other Service Providers: Grantee shall establish written agreements with Support Services and other service providers that are part of the site team to formalize collaboration and roles and responsibilities.
- M. Critical Incidents: Grantee shall report critical incidents in accordance with the HSH Program Manager instructions and published HSH policies/procedures.
- N. Disaster and Emergency Response Plan: Grantee shall develop and maintain an Agency Disaster and Emergency Response Plan containing Site Specific Emergency Response Plan(s) for each service site per HSH requirements. The Agency Disaster and Emergency Response Plan shall address disaster coordination between and among service sites. Grantee shall update the Agency/site(s) plan as needed and

Grantee shall train all employees regarding the provisions of the plan for their Agency/site(s).

- O. Good Neighbor Policies: Grantee shall maintain a good relationship with the neighborhood, including:
1. Collaboration with neighbors and relevant city agencies to ensure that neighborhood concerns about the facility are heard and addressed;
 2. That Grantee management staff is available to respond to neighbors within three business days, if reasonable; and
 3. Having a representative of the Grantee attend all appropriate neighborhood meetings.
- P. Record Keeping and Files: Grantee shall update applicant referral status information in the ONE System in accordance with HSH policy and instruction.
1. Grantee shall maintain program enrollment, eligibility and inspection documentation, annual status updates, and program exit information in the ONE System and maintain hard copy files with eligibility, including homelessness verification documents.
 2. Grantee shall maintain a program roster of all current tenants in the ONE System.
 3. Grantee shall maintain confidential files on the served population, including developed plans, notes, and progress reports as described in the Service Description and Service Requirements. This shall also include signed lease agreement and addenda, notices or lease violations issued to the tenant, copies of payment plans or other agreements to support housing stability.
 4. Grantee shall track receipt and completion of maintenance work orders.
- Q. Data Standards:
1. Records entered into the HSH Homeless Management Information System (HMIS) ONE System shall meet or exceed the ONE System Continuous Data Quality Improvement Process standards: <https://onesf.clarityhs.help/hc/en-us/articles/360001145547-ONE-System-Continuous-Data-Quality-Improvement-Process>.
 2. Grantee shall maintain updated unit vacancy information on a weekly basis in the data system designated by HSH (Offline Vacancy Tracker and/or ONE System) as required. Changes to vacancy reporting shall be communicated to Grantees in writing from HSH.
 3. Grantee shall enter data into the ONE System, but may be required to report certain measures or conduct interim reporting in CARBON, via secure email, or through uploads to a File Transfer Protocol (FTP) site. When required by HSH, Grantee shall submit the monthly, quarterly and/or annual metrics into the CARBON database. Changes to data collection or reporting requirements shall be communicated to Grantees via written notice at least one month prior to expected implementation.
 4. Any information shared between Grantee, HSH, and other providers about the served population shall be communicated in a secure manner, with appropriate release of consent forms and in compliance with 24 C.F.R. Part 578, Continuum

of Care; 45 C.F.R. Parts 160 and 164, the Health Insurance Portability and Accountability Act (HIPAA) and federal and state data privacy and security guidelines.

VII. Service Objectives

Grantee shall achieve the service objectives listed below:

- A. Grantee shall actively outreach to 100 percent of households at least once every month.
- B. Grantee shall offer assessment to 100 percent of households for primary medical care, mental health and substance use treatment needs within 60 days of move-in.
- C. Grantee shall offer assessment to 100 percent of tenants for benefits within 30 days of move-in, making reasonable efforts to help tenants determine the public benefits for which they may be eligible and helping tenants enroll in all public benefits for which they may be reasonably eligible. Grantee shall also make reasonable efforts to meet with tenants at least once per calendar year thereafter to discuss the public benefits the tenant is receiving; for which the tenant has applied; and for which the tenant may be eligible but for which the tenant has not applied.
- D. Grantee shall offer Support Services to 100 percent of all households who showed housing instability (e.g., non-payment of rent, lease violations) at least once per incident.
- E. Grantee shall outreach to 100 percent of households with planned exits from the program to engage in comprehensive discharge planning, that includes referrals for case management, housing, food, clothing, medical treatment, detox, and/or other services as necessary and appropriate.
- F. Grantee shall outreach to 100 percent of program participants participating in Support Services to create/engage in Service Plans, as needed, on an ongoing basis.
- G. Grantee shall review Service Plans at least once every six months and update as appropriate at this time.
- H. Grantee shall ensure that each unit, upon turnover, is clean and/or repaired within 21 working days, on average.
- I. Grantee shall maintain an occupancy rate of at least 97 percent.
- J. Grantee shall administer an annual written anonymous survey of households to obtain feedback on the type and quality of program services. Grantee shall offer all households the opportunity to take this survey.

VII. Outcome Objectives

Grantee shall achieve the outcome objectives listed below:

- A. Ninety percent of surviving participants will maintain their housing for a minimum of 12 months, move to other permanent housing, or be provided with more appropriate placements.
- B. Eighty percent of individualized service plans will be reviewed at least once every six months and updated as appropriate at this time.
- C. At least eighty percent of tenants completing an annual satisfaction survey will be satisfied or very satisfied with program services.
- D. For U.S. Department of Housing and Urban Development (HUD) Continuum of Care (CoC) program tenants only:
 - 1. At least 80 percent of tenants will achieve housing stability by remaining in permanent housing or exiting to permanent housing;
 - 2. At least 20 percent of tenants will increase their income between program entry and follow up/exit;
 - 3. At least 56 percent of tenants will have obtained or maintained mainstream cash income sources at program exit or follow-up;
 - 4. The program maintained an average unit utilization rate of at least 90 percent; and
 - 5. Of the tenants who develop a rent payment plan, 80 percent will maintain their housing for at least six months.

VIII. Reporting Requirements

Grantee shall input data into systems required by HSH, such as the ONE System and CARBON.

- A. When required by HSH, Grantee shall enter tenant data in the ONE System.
- B. On a monthly basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the month of service.
 - 1. The total number of unduplicated households who resided at the site during the month and the number of unduplicated households actively outreached to at least once during the month; and
 - 2. Occupancy rate
 - 3. The total number of new move-ins during the month.
- C. On a quarterly basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the end of each quarter:
 - 1. The number and percentage of households Grantee outreached to complete an assessment for primary medical care, mental health, and substance use treatment needs within 60 days of move-in;

2. The number and percentage of tenants Grantee offered a benefits assessment to within 30 days of move-in; and the number and percentage of tenants Grantee made reasonable efforts to meet with at least once per year to discuss public benefits.
 3. The number of lease/program rule violations Property Management issued and shared with Support Services for the quarter and the number of outreach attempts related to lease/program rule violations conducted by Support Services; and
 4. The number and percentage of households with planned exits from the program who were outreached to engage in comprehensive discharge planning, that includes referrals for case management, housing, food, clothing, medical treatment, detox, and/or other services as necessary and appropriate.
 5. Average number of days to turn over units
- D. On an annual basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the end of each year:
1. The number and percentage of tenants who maintained their housing for a
 2. The number and percentage of surviving participants who maintained their housing for a minimum of 12 months, moved to other permanent housing, or were provided with more appropriate placements;
 3. A report that includes the following information, as reference in the [Administrative Code](#):
 - a. The percentage of households enrolled in each public benefit;
 - b. The percentage of households who have applied for all of the public benefits for which they may be reasonably eligible;
 - c. A summary of the reasonable efforts made to help households enroll in all public benefits for which they may be reasonably eligible; and
 - d. If all households are not enrolled in the maximum public benefits for which they may be reasonably eligible, an explanation as to why a higher percentage of households are not so enrolled and a description of efforts that will be made to enroll more households in all public benefits for which they may be reasonably eligible.
 4. The number and percentage of program participants participating in Support Services Grantee outreached to create Service Plans, as needed;
 5. The number of program participants who had a Service Plan during the program year; the number and percentage of Services Plans that were reviewed at least once every six months and updated as appropriate; and
 6. The number and percentage of households who completed a written survey to provide feedback on the type and quality of program services. Please include survey results on what tenants reported regarding the quality and satisfaction with services.
- E. Grantee shall participate in annual Eviction Survey reporting, per the 2015 City and County of San Francisco Tenant Eviction Annual Reports Ordinance (<https://sfbos.org/ftp/uploadedfiles/bdsupvrs/ordinances15/o0011-15.pdf>). Grantee shall provide the number of evicted tenants and eviction notices issued to tenants

residing in City-funded housing through the annual HSH administered Eviction Survey. Grantee shall adhere to all deadlines for submission as required by HSH.

- F. Grantee shall submit Facility Inventory data to HSH during the last week of January. Data will include unit/bed inventory, point in time population count of residents, and general characteristic data of residents. Data is used for reporting mandated by the Federal Government under the HUD CoC program.
- G. Grantee shall provide information for an annual report on tenant enrollment in public benefits per the Administrative Code - Permanent Supportive Housing - Rent Contribution Standard (<https://sfgov.legistar.com/View.ashx?M=F&ID=9074560&GUID=FDA1BCF9-1096-42C8-AD19-9143A348AC07>), as instructed by HSH.
- H. Grantee shall participate, as required HSH, with City, State and/or Federal government evaluative studies designed to show the effectiveness of Grantee's services. Grantee agrees to meet the requirements of and participate in the evaluation program and management information systems of the City. The City agrees that any final reports generated through the evaluation program shall be made available to Grantee within 30 working days of receipt of any evaluation report and any Grantee response will become part of the official report.
- I. Grantee shall provide Ad Hoc reports as required by HSH and respond to requests by HSH in a timely manner.

For assistance with reporting requirements or submission of reports, contact the assigned Contract and Program Managers.

VIII. Monitoring Activities

- A. Program Monitoring: Grantee is subject to program monitoring and/or audits, including, but not limited to, review of the following: tenant files, Grantee's administrative records, staff training documentation, postings, program policies and procedures, data submitted in program reports, Disaster and Emergency Response Plan and training, personnel and activity reports, proper accounting for funds and other operational and administrative activities, and back-up documentation for reporting progress towards meeting service and outcome objectives.
- B. Fiscal and Compliance Monitoring: Grantee is subject to fiscal and compliance monitoring, which may include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring may include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act (ADA),

subcontracts and Memoranda of Understanding (MOUs), and the current board roster and selected board m

	A	B	C	D	E	F	G	H	I	J	AI	AJ	AK
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING												
2	APPENDIX B, BUDGET												
3	Document Date	8/25/2021											
4	Contract Term	Begin Date	End Date	Duration (Years)									
5	Current Term	7/1/2021	6/30/2023	2									
6	Amended Term	7/1/2021	6/30/2023	2									
7	Provider Name	Tenderloin Housing Clinic Inc.											
8	Program	Crown, Winton, and National Hotels											
9	FSP Contract ID#	1000021401											
10	Action (select)	New Agreement											
11	Effective Date	7/1/2021											
12	Budget Names	Crown, Winton, National											
13		Current	New										
14	Term Budget	\$ 5,372,289	\$ 5,372,289										
15	Contingency	\$ 4,617,711	\$ 4,617,711	86%									
16	Not-To-Exceed	\$ 9,990,000	\$ 9,990,000										
					Year 1			Year 2			All Years		
		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023			
		Current	Modification	New	Current	Modification	New	Current	Modification	New			
19	Expenditures												
20	Salaries & Benefits	\$ 2,649,347	\$ -	\$ 2,649,347	\$ -	\$ -	\$ -	\$ 2,649,347	\$ -	\$ 2,649,347			
21	Operating Expense	\$ 958,152	\$ -	\$ 958,152	\$ -	\$ -	\$ -	\$ 958,152	\$ -	\$ 958,152			
22	Subtotal	\$ 3,607,499	\$ -	\$ 3,607,499	\$ -	\$ -	\$ -	\$ 3,607,499	\$ -	\$ 3,607,499			
23	Indirect Percentage												
24	Indirect Cost (Line 21 X Line 22)	\$ 414,862	\$ -	\$ 414,862	\$ -	\$ -	\$ -	\$ 414,862	\$ -	\$ 414,862			
25	Other Expenses (Not subject to indirect %)	\$ 4,025,514	\$ -	\$ 4,025,514	\$ -	\$ -	\$ -	\$ 4,025,514	\$ -	\$ 4,025,514			
26	Capital Expenditure	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
27	Admin Cost (HUD Only)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
28	Total Expenditures	\$ 8,047,875	\$ -	\$ 8,047,875	\$ -	\$ -	\$ -	\$ 8,047,875	\$ -	\$ 8,047,875			
29													
30	HSH Revenues (select)												
31	General Fund - Ongoing	\$ 5,056,023	\$ -	\$ 5,056,023	\$ -	\$ -	\$ -	\$ 5,056,023	\$ -	\$ 5,056,023			
33	General Fund - One-Time	\$ 145,862	\$ -	\$ 145,862	\$ -	\$ -	\$ -	\$ 145,862	\$ -	\$ 145,862			
34	Prop C - One-time COVID-19 Bonus Pay	\$ 170,404	\$ -	\$ 170,404	\$ -	\$ -	\$ -	\$ 170,404	\$ -	\$ 170,404			
35		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
36		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
37		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
38		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
39		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
40	Total HSH Revenues	\$ 5,372,289	\$ -	\$ 5,372,289	\$ -	\$ -	\$ -	\$ 5,372,289	\$ -	\$ 5,372,289			
41	Other Revenues (to offset Total Expenditures & Reduce HSH Revenues)												
42		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
43	Rental Income	\$ 471,727	\$ -	\$ 471,727	\$ -	\$ -	\$ -	\$ 471,727	\$ -	\$ 471,727			
44	Veteran's Affairs Grant (VA)	\$ 604,071	\$ -	\$ 604,071	\$ -	\$ -	\$ -	\$ 604,071	\$ -	\$ 604,071			
45	HUD CoC	\$ 1,599,788	\$ -	\$ 1,599,788	\$ -	\$ -	\$ -	\$ 1,599,788	\$ -	\$ 1,599,788			
46		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
47	Total Other Revenues	\$ 2,675,586	\$ -	\$ 2,675,586	\$ -	\$ -	\$ -	\$ 2,675,586	\$ -	\$ 2,675,586			
48													
49	Total HSH + Other Revenues	\$ 8,047,876	\$ -	\$ 8,047,876	\$ -	\$ -	\$ -	\$ 8,047,876	\$ -	\$ 8,047,876			
50	Rev-Exp (Budget Match Check)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
52	Total Adjusted Salary FTE (All Budgets)				44.14								
53													
54	Prepared by	Rachael Hoke McNamara											
55	Phone	628.652.7766											
56	Email	Rachael.Hoke@mcnamara.com											

	A	B	C	D	E	F	G	H	I	J	AI	AJ	AK
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING												
2	APPENDIX B, BUDGET												
3	Document Date	8/25/2021		Duration									
4	Contract Term	Begin Date	End Date	Duration (Years)									
5	Current Term	7/1/2021	6/30/2023	2									
6	Amended Term	7/1/2021	6/30/2023	2									
7	Provider Name	Tenderloin Housing Clinic Inc.											
8	Program	Crown, Winton, and National Hotels											
9	FSP Contract ID#	1000021401											
10	Action (select)	New Agreement											
11	Effective Date	7/1/2021											
12	Budget Name	Crown											
13		Current	New										
14	Term Budget	\$ 1,417,876	\$ 1,417,876										
15	Contingency	\$ 4,617,711	\$ 4,617,711	2%									
16	Not-To-Exceed	\$ -	\$ 9,990,000										
17					Year 1			Year 2			All Years		
18		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023			
19	Expenditures	Current	Modification	New	Current	Modification	New	Current	Modification	New			
20	Salaries & Benefits	\$ 691,377	\$ -	\$ 691,377	\$ -	\$ -	\$ -	\$ 691,377	\$ -	\$ 691,377	\$ -	\$ 691,377	
21	Operating Expense	\$ 175,334	\$ -	\$ 175,334	\$ -	\$ -	\$ -	\$ 175,334	\$ -	\$ 175,334	\$ -	\$ 175,334	
22	Subtotal	\$ 866,711	\$ -	\$ 866,711	\$ -	\$ -	\$ -	\$ 866,711	\$ -	\$ 866,711	\$ -	\$ 866,711	
23	Indirect Percentage	11.50%		11.50%	11.50%		11.50%						
24	Indirect Cost (Line 21 X Line 22)	\$ 99,672	\$ -	\$ 99,672	\$ -	\$ -	\$ -	\$ 99,672	\$ -	\$ 99,672	\$ -	\$ 99,672	
25	Other Expenses (Not subject to indirect %)	\$ 919,454	\$ -	\$ 919,454	\$ -	\$ -	\$ -	\$ 919,454	\$ -	\$ 919,454	\$ -	\$ 919,454	
26	Capital Expenditure	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
28	Total Expenditures	\$ 1,885,837	\$ -	\$ 1,885,837	\$ -	\$ -	\$ -	\$ 1,885,837	\$ -	\$ 1,885,837	\$ -	\$ 1,885,837	
29													
30	SHS Revenues (select)												
31	General Fund - Ongoing	\$ 1,211,078	\$ -	\$ 1,211,078	\$ -	\$ -	\$ -	\$ 1,211,078	\$ -	\$ 1,211,078	\$ -	\$ 1,211,078	
33	General Fund - One-Time	\$ 36,394	\$ -	\$ 36,394	\$ -	\$ -	\$ -	\$ 36,394	\$ -	\$ 36,394	\$ -	\$ 36,394	
34	Prop C - One-time COVID-19 Bonus Pay	\$ 170,404	\$ -	\$ 170,404	\$ -	\$ -	\$ -	\$ 170,404	\$ -	\$ 170,404	\$ -	\$ 170,404	
35													
36			\$ -				\$ -		\$ -		\$ -		
37			\$ -				\$ -		\$ -		\$ -		
38			\$ -				\$ -		\$ -		\$ -		
39			\$ -				\$ -		\$ -		\$ -		
40	Total HSH Revenues	\$ 1,417,876	\$ -	\$ 1,417,876	\$ -	\$ -	\$ -	\$ 1,417,876	\$ -	\$ 1,417,876	\$ -	\$ 1,417,876	
41	Other Revenues (to offset Total Expenditures & Reduce HSH Revenues)												
42				\$ -			\$ -		\$ -		\$ -		
43	Rental Income	\$ 132,980		\$ 132,980	\$ -	\$ -	\$ -	\$ 132,980	\$ -	\$ 132,980	\$ -	\$ 132,980	
44	Veteran's Affairs Grant (VA)	\$ 240,091		\$ 240,091	\$ -	\$ -	\$ -	\$ 240,091	\$ -	\$ 240,091	\$ -	\$ 240,091	
45	HUD CoC	\$ 94,891		\$ 94,891	\$ -	\$ -	\$ -	\$ 94,891	\$ -	\$ 94,891	\$ -	\$ 94,891	
46				\$ -			\$ -		\$ -		\$ -		
47	Total Other Revenues	\$ 467,962	\$ -	\$ 467,962	\$ -	\$ -	\$ -	\$ 467,962	\$ -	\$ 467,962	\$ -	\$ 467,962	
48													
49	Total HSH + Other Revenues	\$ 1,885,838	\$ -	\$ 1,885,838	\$ -	\$ -	\$ -	\$ 1,885,838	\$ -	\$ 1,885,838	\$ -	\$ 1,885,838	
50	Rev-Exp (Budget Match Check)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
52													
53	Prepared by	Rachael Hoke McNamara											
54	Phone	628.652.7766											
55	Email	latasha.bellamy@sfgov.org											

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	BT	BU	BV	
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING																		
2	SALARY & BENEFIT DETAIL																		
3	Document Date	8/25/2021																	
4	Provider Name	Tenderloin Housing Clinic Inc.																	
5	Program	Crown, Winton, and National Hotels																	
6	FSP Contract ID#	1000021401																	
7	Budget Name	Crown																	
8		Year 1						Year 2						All Years					
9	POSITION TITLE	Agency Totals		For HSH Funded Program		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	Agency Totals		For HSH Funded Program		7/1/2022- 6/30/2023	7/1/2022- 6/30/2023	7/1/2022- 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	
10		Annual Full Time Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Current	Modification	New	Annual Full Time Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Current	Modification	New	Current	Modification	New	
11					Budgeted Salary	Change	Budgeted Salary	Budgeted Salary	Change	Budgeted Salary	Budgeted Salary	Change	Budgeted Salary	Budgeted Salary	Change	Budgeted Salary	Budgeted Salary	Budgeted Salary	
12	Director of PropMgmt	\$ 113,300	1.00	3.0%	0.030	\$ 3,410	\$ -	\$ 3,410	\$ -			\$ -	\$ -	\$ -	\$ 3,410	\$ -	\$ 3,410	\$ 3,410	
13	Assoc Dir of PropMgmt	\$ 78,200	1.00	19.7%	0.197	\$ 15,409	\$ -	\$ 15,409	\$ -			\$ -	\$ -	\$ -	\$ 15,409	\$ -	\$ 15,409	\$ 15,409	
14	General Manager	\$ 58,803	1.00	100%	1.00	\$ 58,803	\$ -	\$ 58,803	\$ -			\$ -	\$ -	\$ -	\$ 58,803	\$ -	\$ 58,803	\$ 58,803	
15	Desk Clerks	\$ 36,858	6.00	100%	6.00	\$ 210,576	\$ -	\$ 210,576	\$ -			\$ -	\$ -	\$ -	\$ 210,576	\$ -	\$ 210,576	\$ 210,576	
16	Janitors	\$ 37,873	1.00	100%	1.00	\$ 36,699	\$ -	\$ 36,699	\$ -			\$ -	\$ -	\$ -	\$ 36,699	\$ -	\$ 36,699	\$ 36,699	
17	Director of Facilities	\$ 109,600	1.00	3.0%	0.030	\$ 3,298	\$ -	\$ 3,298	\$ -			\$ -	\$ -	\$ -	\$ 3,298	\$ -	\$ 3,298	\$ 3,298	
18	Facilities Manager	\$ 76,382	1.00	20.3%	0.203	\$ 15,506	\$ -	\$ 15,506	\$ -			\$ -	\$ -	\$ -	\$ 15,506	\$ -	\$ 15,506	\$ 15,506	
19	Maintenance Workers	\$ 52,162	2.00	57%	1.13	\$ 58,948	\$ -	\$ 58,948	\$ -			\$ -	\$ -	\$ -	\$ 58,948	\$ -	\$ 58,948	\$ 58,948	
20	Director of Support Serv	\$ 94,625	1.00	3.0%	0.030	\$ 2,848	\$ -	\$ 2,848	\$ -			\$ -	\$ -	\$ -	\$ 2,848	\$ -	\$ 2,848	\$ 2,848	
21	Assoc Dir of SuppServices	\$ 67,000	1.00	20.3%	0.203	\$ 13,601	\$ -	\$ 13,601	\$ -			\$ -	\$ -	\$ -	\$ 13,601	\$ -	\$ 13,601	\$ 13,601	
22	Support Services Manage	\$ 63,710	1.00	19.1%	0.191	\$ 12,180	\$ -	\$ 12,180	\$ -			\$ -	\$ -	\$ -	\$ 12,180	\$ -	\$ 12,180	\$ 12,180	
23	Case Managers	\$ 48,977	1.00	100%	1.00	\$ 48,977	\$ -	\$ 48,977	\$ -			\$ -	\$ -	\$ -	\$ 48,977	\$ -	\$ 48,977	\$ 48,977	
24	Property Mgmt Lawyer	\$ 92,800	1.00	3.0%	0.030	\$ 2,793	\$ -	\$ 2,793	\$ -			\$ -	\$ -	\$ -	\$ 2,793	\$ -	\$ 2,793	\$ 2,793	
25	Clinical Case Manager	\$ 51,675	1.00	50%	0.50	\$ 12,919	\$ -	\$ 12,919	\$ -			\$ -	\$ -	\$ -	\$ 12,919	\$ -	\$ 12,919	\$ 12,919	
26							\$ -						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
54							\$ -						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
55		TOTAL SALARIES				\$ 495,967	\$ -	\$ 495,967	TOTAL SALARIES				\$ -	\$ -	\$ -	\$ 495,967	\$ -	\$ 495,967	
56		TOTAL FTE				11.54			TOTAL FTE										
57		FRINGE BENEFIT RATE				39.40%		39.40%	FRINGE BENEFIT RATE				39.40%	-1.90%	37.50%				
58		EMPLOYEE FRINGE BENEFITS				\$ 195,411	\$ -	\$ 195,411	EMPLOYEE FRINGE BENEFITS				\$ -	\$ -	\$ -	\$ 195,411	\$ -	\$ 195,411	
59		TOTAL SALARIES & BENEFITS				\$ 691,377	\$ -	\$ 691,377	TOTAL SALARIES & BENEFITS				\$ -	\$ -	\$ -	\$ 691,377	\$ -	\$ 691,377	
60																			
61																			
62																			

	A	B	C	D	E	F	G	AF	AG	AH	
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING										
2	OPERATING DETAIL										
3	Document Date	8/25/2021									
4	Provider Name	Tenderloin Housing Clinic Inc.									
5	Program	Crown, Winton, and National Ho									
6	FSP Contract ID#	1000021401									
7	Budget Name	Crown									
8											
9		Year 1			Year 2			All Years			
10		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	
11		Current	Modification	New	Current	Modification	New	Current	Modification	New	
12	Operating Expenses	Budgeted Expense	Change	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense	
13	Utilities	\$ 63,385	\$ -	\$ 63,385	\$ -	\$ -	\$ -	\$ 63,385	\$ -	\$ 63,385	
14	Office Supplies, travel	\$ 4,881	\$ -	\$ 4,881	\$ -	\$ -	\$ -	\$ 4,881	\$ -	\$ 4,881	
15	Maintenance & Repairs	\$ 60,548	\$ -	\$ 60,548	\$ -	\$ -	\$ -	\$ 60,548	\$ -	\$ 60,548	
16	Insurance	\$ 14,929	\$ -	\$ 14,929	\$ -	\$ -	\$ -	\$ 14,929	\$ -	\$ 14,929	
17	Community Events/ Engagement/Tenant Rep Stipends	\$ 3,000	\$ -	\$ 3,000	\$ -	\$ -	\$ -	\$ 3,000	\$ -	\$ 3,000	
18	Welcome Kits	\$ 500	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ 500	
19	Elevator	\$ 15,000	\$ -	\$ 15,000	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ 15,000	
20	Legal costs	\$ 4,133	\$ -	\$ 4,133	\$ -	\$ -	\$ -	\$ 4,133	\$ -	\$ 4,133	
21		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
22	Temp - Prop Mgr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
23	Temp - Desk Clerks	\$ 7,322	\$ -	\$ 7,322	\$ -	\$ -	\$ -	\$ 7,322	\$ -	\$ 7,322	
24	Temp - Janitors	\$ 1,636	\$ -	\$ 1,636	\$ -	\$ -	\$ -	\$ 1,636	\$ -	\$ 1,636	
25	Temp - Maintenance Workers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
26	Temp - Case Managers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
27		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
67											
68	TOTAL OPERATING EXPENSES	\$ 175,334	\$ -	\$ 175,334	\$ -	\$ -	\$ -	\$ 175,334	\$ -	\$ 175,334	
69											
70	Other Expenses (not subject to indirect cost %)										
71	Prop C Bonus Pay Carried Forward from FY 20-21	\$ 170,404	\$ -	\$ 170,404	\$ -	\$ -	\$ -	\$ 170,404	\$ -	\$ 170,404	
72	CODB One-Time Carried Forward from FY 20-21	\$ 36,394	\$ -	\$ 36,394	\$ -	\$ -	\$ -	\$ 36,394	\$ -	\$ 36,394	
73	Lease / Rent	\$ 552,740	\$ -	\$ 552,740	\$ -	\$ -	\$ -	\$ 552,740	\$ -	\$ 552,740	
74	Property Management Services	\$ 110,624	\$ -	\$ 110,624	\$ -	\$ -	\$ -	\$ 110,624	\$ -	\$ 110,624	
75	Modified Payment Program Services	\$ 49,292	\$ -	\$ 49,292	\$ -	\$ -	\$ -	\$ 49,292	\$ -	\$ 49,292	
76		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
82		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
83											
84	TOTAL OTHER EXPENSES	\$ 919,454	\$ -	\$ 919,454	\$ -	\$ -	\$ -	\$ 919,454	\$ -	\$ 919,454	
85											
86	Capital Expenses		\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
87		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
88		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
89		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
90		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
91		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
92		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
93		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
94		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
95	TOTAL CAPITAL EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
96											
97	HSH #3							Template last modified	1/22/2020		

	A	B	C	D	E	F	G	H	I	J	AI	AJ	AK
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING												
2	APPENDIX B, BUDGET												
3	Document Date	8/25/2021											
4	Contract Term	Begin Date	End Date	Duration (Years)									
5	Current Term	7/1/2021	6/30/2023	2									
6	Amended Term	7/1/2021	6/30/2023	2									
7	Provider Name	Tenderloin Housing Clinic Inc.											
8	Program	Crown, Winton, and National Hotels											
9	FSP Contract ID#	1000021401											
10	Action (select)	New Agreement											
11	Effective Date	7/1/2021											
12	Budget Name	Winton											
13		Current	New										
14	Term Budget	\$ 2,506,550	\$ 2,506,550										
15	Contingency	\$ 4,617,711	\$ 4,617,711	2%									
16	Not-To-Exceed	\$ -	\$ 9,990,000		Year 1			Year 2			All Years		
17		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023		
18		Current	Modification	New	Current	Modification	New	Current	Modification	New			
19	Expenditures												
20	Salaries & Benefits	\$ 998,264	\$ -	\$ 998,264	\$ -	\$ -	\$ -	\$ 998,264	\$ -	\$ 998,264	\$ -	\$ 998,264	
21	Operating Expense	\$ 392,530	\$ -	\$ 392,530	\$ -	\$ -	\$ -	\$ 392,530	\$ -	\$ 392,530	\$ -	\$ 392,530	
22	Subtotal	\$ 1,390,794	\$ -	\$ 1,390,794	\$ -	\$ -	\$ -	\$ 1,390,794	\$ -	\$ 1,390,794	\$ -	\$ 1,390,794	
23	Indirect Percentage	11.50%		11.50%	11.50%		11.50%						
24	Indirect Cost (Line 21 X Line 22)	\$ 159,941	\$ -	\$ 159,941	\$ -	\$ -	\$ -	\$ 159,941	\$ -	\$ 159,941	\$ -	\$ 159,941	
25	Other Expenses (Not subject to indirect %)	\$ 1,970,034	\$ -	\$ 1,970,034	\$ -	\$ -	\$ -	\$ 1,970,034	\$ -	\$ 1,970,034	\$ -	\$ 1,970,034	
26	Capital Expenditure	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
28	Total Expenditures	\$ 3,520,769.62	\$ -	\$ 3,520,769.62	\$ -	\$ -	\$ -	\$ 3,520,769.62	\$ -	\$ 3,520,769.62	\$ -	\$ 3,520,769.62	
29													
30	HSR Revenues (select)												
31	General Fund - Ongoing	\$ 2,436,607	\$ -	\$ 2,436,607				\$ 2,436,607	\$ -	\$ 2,436,607	\$ -	\$ 2,436,607	
33	General Fund - One-Time	\$ 69,943	\$ -	\$ 69,943				\$ 69,943	\$ -	\$ 69,943	\$ -	\$ 69,943	
34	Prop C - One-time COVID-19 Bonus Pay		\$ -	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -	
35			\$ -	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -	
36			\$ -	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -	
37			\$ -	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -	
38			\$ -	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -	
39	Total HSR Revenues	\$ 2,506,550.45	\$ -	\$ 2,506,550.45	\$ -	\$ -	\$ -	\$ 2,506,550.45	\$ -	\$ 2,506,550.45	\$ -	\$ 2,506,550.45	
40	Other Revenues (to offset Total Expenditures & Reduce HSR Revenues)												
41			\$ -	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -	
42	Rental Income	\$ 192,204	\$ -	\$ 192,204	\$ -	\$ -	\$ -	\$ 192,204	\$ -	\$ 192,204	\$ -	\$ 192,204	
43	Veteran's Affairs Grant (VA)	\$ 363,980	\$ -	\$ 363,980	\$ -	\$ -	\$ -	\$ 363,980	\$ -	\$ 363,980	\$ -	\$ 363,980	
44	HUD CoC (CFDA 14.267)	\$ 458,035	\$ -	\$ 458,035	\$ -	\$ -	\$ -	\$ 458,035	\$ -	\$ 458,035	\$ -	\$ 458,035	
45			\$ -	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -	
46	Total Other Revenues	\$ 1,014,219.17	\$ -	\$ 1,014,219.17	\$ -	\$ -	\$ -	\$ 1,014,219.17	\$ -	\$ 1,014,219.17	\$ -	\$ 1,014,219.17	
47													
48	Total HSR + Other Revenues	\$ 3,520,769.62	\$ -	\$ 3,520,769.62	\$ -	\$ -	\$ -	\$ 3,520,769.62	\$ -	\$ 3,520,769.62	\$ -	\$ 3,520,769.62	
49	Rev-Exp (Budget Match Check)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
51													
52	Prepared by	Rachael Hoke McNamara											
53	Phone	628.652.7766											
54	Email	latasha.bellamy@sfgov.org											

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	BT	BU	BV	
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING																		
2	SALARY & BENEFIT DETAIL																		
3	Document Date	8/25/2021																	
4	Provider Name	Tenderloin Housing Clinic Inc.																	
5	Program	Crown, Winton, and National Hotels																	
6	FSP Contract ID#	1000021401																	
7	Budget Name	Winton																	
8		Year 1						Year 2						All Years					
9	POSITION TITLE	Agency Totals		For HSH Funded Program		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	Agency Totals		For HSH Funded Program		7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023
10						Current	Modification	New					Current	Modification	New	Current	Modification	New	
11		Annual Full Time Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Budgeted Salary	Change	Budgeted Salary	Annual Full Time Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Budgeted Salary	Change	Budgeted Salary	Budgeted Salary	Change	Budgeted Salary	
12	Director of PropMgmt	\$ 110,000	1.00	7%	0.07	\$ 7,150	\$ -	\$ 7,150	\$ -			\$ -	\$ -	\$ -	\$ 7,150	\$ -	\$ 7,150		
13	Assoc Dir of PropMgmt	\$ 77,240	1.00	42%	0.42	\$ 32,108	\$ -	\$ 32,108	\$ -			\$ -	\$ -	\$ -	\$ 32,108	\$ -	\$ 32,108		
14	General Manager	\$ 61,734	1.00	100%	1.00	\$ 40,214	\$ -	\$ 40,214	\$ -			\$ -	\$ -	\$ -	\$ 40,214	\$ -	\$ 40,214		
15	Assistant Manager	\$ 52,325	1.00	100%	1.00	\$ 52,325	\$ -	\$ 52,325	\$ -			\$ -	\$ -	\$ -	\$ 52,325	\$ -	\$ 52,325		
16	Desk Clerks	\$ 35,091	7.00	700%	7.00	\$ 204,376	\$ -	\$ 204,376	\$ -			\$ -	\$ -	\$ -	\$ 204,376	\$ -	\$ 204,376		
17	Janitors	\$ 37,630	2.00	200%	2.00	\$ 71,891	\$ -	\$ 71,891	\$ -			\$ -	\$ -	\$ -	\$ 71,891	\$ -	\$ 71,891		
18	Director of Facilities	\$ 106,400	1.00	7%	0.07	\$ 6,916	\$ -	\$ 6,916	\$ -			\$ -	\$ -	\$ -	\$ 6,916	\$ -	\$ 6,916		
19	Facilities Manager	\$ 76,382	1.00	42%	0.42	\$ 32,310	\$ -	\$ 32,310	\$ -			\$ -	\$ -	\$ -	\$ 32,310	\$ -	\$ 32,310		
20	Maintenance Workers	\$ 52,395	2.00	137%	1.37	\$ 71,653	\$ -	\$ 71,653	\$ -			\$ -	\$ -	\$ -	\$ 71,653	\$ -	\$ 71,653		
21	Director of Support Services	\$ 91,865	1.00	7%	0.07	\$ 5,971	\$ -	\$ 5,971	\$ -			\$ -	\$ -	\$ -	\$ 5,971	\$ -	\$ 5,971		
22	Assoc Dir of SuppServices	\$ 67,000	1.00	42%	0.42	\$ 28,341	\$ -	\$ 28,341	\$ -			\$ -	\$ -	\$ -	\$ 28,341	\$ -	\$ 28,341		
23	Support Services Manager	\$ 60,000	1.00	42%	0.42	\$ 25,380	\$ -	\$ 25,380	\$ -			\$ -	\$ -	\$ -	\$ 25,380	\$ -	\$ 25,380		
24	Case Managers	\$ 43,000	3.00	300%	3.00	\$ 125,165	\$ -	\$ 125,165	\$ -			\$ -	\$ -	\$ -	\$ 125,165	\$ -	\$ 125,165		
25	Property Mgmt Lawyer	\$ 90,098	1.00	6%	0.06	\$ 5,856	\$ -	\$ 5,856	\$ -			\$ -	\$ -	\$ -	\$ 5,856	\$ -	\$ 5,856		
26	Clinical Case Manager	\$ 51,675	1.00	13%	0.13	\$ 6,459	\$ -	\$ 6,459	\$ -			\$ -	\$ -	\$ -	\$ 6,459	\$ -	\$ 6,459		
54						\$ -	\$ -	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
55		TOTAL SALARIES				\$ 716,115	\$ -	\$ 716,115	TOTAL SALARIES				\$ -	\$ -	\$ -	\$ 716,115	\$ -	\$ 716,115	
56		TOTAL FTE				17.44			TOTAL FTE										
57		FRINGE BENEFIT RATE				39.40%		39.40%	FRINGE BENEFIT RATE				39.40%		39.4%				
58		EMPLOYEE FRINGE BENEFITS				\$ 282,149	\$ -	\$ 282,149	EMPLOYEE FRINGE BENEFITS				\$ -	\$ -	\$ -	\$ 282,149	\$ -	\$ 282,149	
59		TOTAL SALARIES & BENEFITS				\$ 998,264	\$ -	\$ 998,264	TOTAL SALARIES & BENEFITS				\$ -	\$ -	\$ -	\$ 998,264	\$ -	\$ 998,264	
60																			

	A	B	C	D	E	F	G	AF	AG	AH
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING									
2	OPERATING DETAIL									
3	Document Date	8/25/2021								
4	Provider Name	Tenderloin Housing Clinic Inc.								
5	Program	Crown, Winton, and National Ho								
6	FSP Contract ID#	1000021401								
7	Budget Name	Winton								
8										
9		Year 1			Year 2			All Years		
10		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023
11		Current	Modification	New	Current	Modification	New	Current	Modification	New
12	Operating Expenses	Budgeted Expense	Change	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense
13	Utilities	\$ 143,279	\$ -	\$ 143,279	\$ -	\$ -	\$ -	\$ 143,279	\$ -	\$ 143,279
14	Office Supplies	\$ 7,890	\$ -	\$ 7,890	\$ -	\$ -	\$ -	\$ 7,890	\$ -	\$ 7,890
15	Maintenance & Repairs	\$ 72,720	\$ -	\$ 72,720	\$ -	\$ -	\$ -	\$ 72,720	\$ -	\$ 72,720
16	Insurance	\$ 30,222	\$ -	\$ 30,222	\$ -	\$ -	\$ -	\$ 30,222	\$ -	\$ 30,222
17	Community Events/ Engagement/Tenant Rep Stipends	\$ 5,000	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ 5,000
18	Welcome Kits	\$ 2,993	\$ -	\$ 2,993	\$ -	\$ -	\$ -	\$ 2,993	\$ -	\$ 2,993
19	Elevator	\$ 15,000	\$ -	\$ 15,000	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ 15,000
20	Legal costs	\$ 13,812	\$ -	\$ 13,812	\$ -	\$ -	\$ -	\$ 13,812	\$ -	\$ 13,812
21		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
22	Temp - Prop Mgr	\$ 30,000	\$ -	\$ 30,000	\$ -	\$ -	\$ -	\$ 30,000	\$ -	\$ 30,000
23	Temp - Sr. Assist Prop Mgr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
24	Temp - Desk Clerks	\$ 57,523	\$ -	\$ 57,523	\$ -	\$ -	\$ -	\$ 57,523	\$ -	\$ 57,523
25	Temp - Janitors	\$ 4,695	\$ -	\$ 4,695	\$ -	\$ -	\$ -	\$ 4,695	\$ -	\$ 4,695
26	Temp - Maintenance Workers	\$ 4,049	\$ -	\$ 4,049	\$ -	\$ -	\$ -	\$ 4,049	\$ -	\$ 4,049
27	Temp - Case Managers	\$ 5,346	\$ -	\$ 5,346	\$ -	\$ -	\$ -	\$ 5,346	\$ -	\$ 5,346
28		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
60		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
67										
68	TOTAL OPERATING EXPENSES	\$ 392,530	\$ -	\$ 392,530	\$ -	\$ -	\$ -	\$ 392,530	\$ -	\$ 392,530
69										
70	Other Expenses (not subject to indirect cost %)									
71	Lease / Rent	\$ 1,560,678	\$ -	\$ 1,560,678	\$ -	\$ -	\$ -	\$ 1,560,678	\$ -	\$ 1,560,678
72	Property Management Services	\$ 234,794	\$ -	\$ 234,794	\$ -	\$ -	\$ -	\$ 234,794	\$ -	\$ 234,794
73	Modified Payment Program Services	\$ 104,620	\$ -	\$ 104,620	\$ -	\$ -	\$ -	\$ 104,620	\$ -	\$ 104,620
74	One-Time CODB Carried Forward	\$ 69,943	\$ -	\$ 69,943	\$ -	\$ -	\$ -	\$ 69,943	\$ -	\$ 69,943
82		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
83										
84	TOTAL OTHER EXPENSES	\$ 1,970,034	\$ -	\$ 1,970,034	\$ -	\$ -	\$ -	\$ 1,970,034	\$ -	\$ 1,970,034
85										
86	Capital Expenses									
87		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
88		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
89		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
91		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
92		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
93		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
94		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
95	TOTAL CAPITAL EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
96										
97	HSH #3							Template last modified	1/22/2020	

	A	B	C	D	E	F	G	H	I	J	AI	AJ	AK
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING												
2	APPENDIX B, BUDGET												
3	Document Date	8/25/2021		Duration									
4	Contract Term	Begin Date	End Date	Duration (Years)									
5	Current Term	7/1/2021	6/30/2023	2									
6	Amended Term	7/1/2021	6/30/2023	2									
7	Provider Name	Tenderloin Housing Clinic Inc.											
8	Program	Crown, Winton, and National Hotels											
9	FSP Contract ID#	1000021401											
10	Action (select)	New Agreement											
11	Effective Date	7/1/2021											
12	Budget Name	National											
13		Current	New										
14	Term Budget	\$ 1,447,863	\$ 1,447,863										
15	Contingency	\$ 4,617,711	\$ 4,617,711	2%									
16	Not-To-Exceed	\$ -	\$ 9,990,000										
17		Year 1			Year 2			All Years					
18		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023			
19	Expenditures	Current	Modification	New	Current	Modification	New	Current	Modification	New			
20	Salaries & Benefits	\$ 959,706	\$ -	\$ 959,706	\$ -	\$ -	\$ -	\$ 959,706	\$ -	\$ 959,706			
21	Operating Expense	\$ 390,288	\$ -	\$ 390,288	\$ -	\$ -	\$ -	\$ 390,288	\$ -	\$ 390,288			
22	Subtotal	\$ 1,349,994	\$ -	\$ 1,349,994	\$ -	\$ -	\$ -	\$ 1,349,994	\$ -	\$ 1,349,994			
23	Indirect Percentage	11.50%		11.50%	11.50%		11.50%						
24	Indirect Cost (Line 21 X Line 22)	\$ 155,249	\$ -	\$ 155,249	\$ -	\$ -	\$ -	\$ 155,249	\$ -	\$ 155,249			
25	Other Expenses (Not subject to indirect %)	\$ 1,136,025	\$ -	\$ 1,136,025	\$ -	\$ -	\$ -	\$ 1,136,025	\$ -	\$ 1,136,025			
26	Capital Expenditure	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
28	Total Expenditures	\$ 2,641,268.39	\$ -	\$ 2,641,268.39	\$ -	\$ -	\$ -	\$ 2,641,268.39	\$ -	\$ 2,641,268.39			
29													
30	SHS Revenues (select)												
31	General Fund - Ongoing	\$ 1,408,338	\$ -	\$ 1,408,338			\$ -	\$ 1,408,338	\$ -	\$ 1,408,338			
34	General Fund - One-Time	\$ 39,525	\$ -	\$ -			\$ -	\$ 39,525	\$ -	\$ -			
35	Prop C - One-time COVID-19 Bonus Pay	\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
36		\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
37		\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
38		\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
39		\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
40		\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
41	Total HSH Revenues	\$ 1,447,863.30	\$ -	\$ 1,447,863.30	\$ -	\$ -	\$ -	\$ 1,447,863.30	\$ -	\$ 1,447,863.30			
42	Other Revenues (to offset Total Expenditures & Reduce HSH Revenues)												
43			\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
44	Rental Income	\$ 146,543	\$ -	\$ 146,543			\$ -	\$ 146,543	\$ -	\$ 146,543			
45	Veteran's Affairs Grant (VA)	\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
46	HUD CoC	\$ 1,046,862	\$ -	\$ 1,046,862			\$ -	\$ 1,046,862	\$ -	\$ 1,046,862			
47		\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -			
48	Total Other Revenues	\$ 1,193,405.09	\$ -	\$ 1,193,405.09	\$ -	\$ -	\$ -	\$ 1,193,405.09	\$ -	\$ 1,193,405.09			
49													
50	Total HSH + Other Revenues	\$ 2,641,268.39	\$ -	\$ 2,641,268.39	\$ -	\$ -	\$ -	\$ 2,641,268.39	\$ -	\$ 2,641,268.39			
51	Rev-Exp (Budget Match Check)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
53													
54	Prepared by	Rachael Hoke McNamara											
55	Phone	628.652.7766											
56	Email	latasha.bellamy@sfgov.org											

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	BT	BU	BV	
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING																		
2	SALARY & BENEFIT DETAIL																		
3	Document Date 8/25/2021																		
4	Provider Name Tenderloin Housing Clinic Inc.																		
5	Program Crown, Winton, and National Hotels																		
6	FSP Contract ID# 1000021401																		
7	Budget Name National																		
8		Year 1						Year 2						All Years					
9	POSITION TITLE	Agency Totals		For HSH Funded Program		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	Agency Totals		For HSH Funded Program		7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	
10						Current	Modification	New					Current	Modification	New	Current	Modification	New	
11		Annual Full Time Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Budgeted Salary	Change	Budgeted Salary	Annual Full Time Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Budgeted Salary	Change	Budgeted Salary	Budgeted Salary	Change	Budgeted Salary	
12	Director of PropMgmt	\$ 110,000	1.00	5%	0.05	\$ 5,940	\$ -	\$ 5,940					\$ -	\$ -	\$ 5,940	\$ -	\$ 5,940		
13	Assoc Dir of PropMgmt	\$ 75,905	1.00	37%	0.37	\$ 28,388	\$ -	\$ 28,388					\$ -	\$ -	\$ 28,388	\$ -	\$ 28,388		
14	General Manager	\$ 61,734	1.00	95%	0.95	\$ 58,499	\$ -	\$ 58,499					\$ -	\$ -	\$ 58,499	\$ -	\$ 58,499		
15	Assistant Manager	\$ 53,560	1.00	100%	1.00	\$ 53,560	\$ -	\$ 53,560					\$ -	\$ -	\$ 53,560	\$ -	\$ 53,560		
16	Desk Clerks	\$ 34,479	7.00	608%	6.08	\$ 209,722	\$ -	\$ 209,722					\$ -	\$ -	\$ 209,722	\$ -	\$ 209,722		
17	Janitors	\$ 37,347	2.00	153%	1.53	\$ 57,023	\$ -	\$ 57,023					\$ -	\$ -	\$ 57,023	\$ -	\$ 57,023		
18	Director of Facilities	\$ 106,389	1.00	5%	0.05	\$ 5,745	\$ -	\$ 5,745					\$ -	\$ -	\$ 5,745	\$ -	\$ 5,745		
19	Facilities Manager	\$ 76,382	1.00	37%	0.37	\$ 28,567	\$ -	\$ 28,567					\$ -	\$ -	\$ 28,567	\$ -	\$ 28,567		
20	Maintenance Workers	\$ 45,530	2.00	77%	0.77	\$ 34,838	\$ -	\$ 34,838					\$ -	\$ -	\$ 34,838	\$ -	\$ 34,838		
21	Director of Support Serv	\$ 68,048	1.00	5%	0.05	\$ 3,675	\$ -	\$ 3,675					\$ -	\$ -	\$ 3,675	\$ -	\$ 3,675		
22	Assoc Dir of SuppServices	\$ 67,000	1.00	37%	0.37	\$ 25,058	\$ -	\$ 25,058					\$ -	\$ -	\$ 25,058	\$ -	\$ 25,058		
23	Support Services Manager	\$ 60,000	1.00	37%	0.37	\$ 22,440	\$ -	\$ 22,440					\$ -	\$ -	\$ 22,440	\$ -	\$ 22,440		
24	Case Managers	\$ 47,892	3.00	300%	3.00	\$ 143,675	\$ -	\$ 143,675					\$ -	\$ -	\$ 143,675	\$ -	\$ 143,675		
25	Property Mgmt Lawyer	\$ 90,098	1.00	5%	0.05	\$ 4,865	\$ -	\$ 4,865					\$ -	\$ -	\$ 4,865	\$ -	\$ 4,865		
26	Clinical Case Manager	\$ 51,675	1.00	13%	0.13	\$ 6,459	\$ -	\$ 6,459					\$ -	\$ -	\$ 6,459	\$ -	\$ 6,459		
27	Placeholder staff costs when National comes back online					\$ -	\$ -	\$ -					\$ -	\$ -	\$ -	\$ -	\$ -		
28						\$ -	\$ -	\$ -					\$ -	\$ -	\$ -	\$ -	\$ -		
54						\$ -	\$ -	\$ -					\$ -	\$ -	\$ -	\$ -	\$ -		
55						\$ -	\$ -	\$ -					\$ -	\$ -	\$ -	\$ -	\$ -		
56		TOTAL SALARIES			\$ 688,455	\$ -	\$ 688,455	TOTAL SALARIES		\$ -	\$ -	\$ -	\$ -	\$ 688,455	\$ -	\$ 688,455			
57		TOTAL FTE		15.16	\$ -		TOTAL FTE												
58		FRINGE BENEFIT RATE		39.40%	39.40%	\$ -		FRINGE BENEFIT RATE		30.40%	30.40%	\$ -		\$ -		\$ -			
59		EMPLOYEE FRINGE BENEFITS		\$ 271,251	\$ -	\$ 271,251	EMPLOYEE FRINGE BENEFITS		\$ -	\$ -	\$ -	\$ -	\$ 271,251	\$ -	\$ 271,251				
		TOTAL SALARIES & BENEFITS		\$ 959,706	\$ -	\$ 959,706	TOTAL SALARIES & BENEFITS		\$ -	\$ -	\$ -	\$ -	\$ 959,706	\$ -	\$ 959,706				

	A	B	C	D	E	F	G	AF	AG	AH
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING									
2	OPERATING DETAIL									
3	Document Date	8/25/2021								
4	Provider Name	Tenderloin Housing Clinic Inc.								
5	Program	Crown, Winton, and National Ho								
6	FSP Contract ID#	1000021401								
7	Budget Name	National								
8										
9		Year 1			Year 2			All Years		
10		7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2022 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023	7/1/2021 - 6/30/2023
11		Current	Modification	New	Current	Modification	New	Current	Modification	New
12	Operating Expenses	Budgeted Expense	Change	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense	Budgeted Expense	Change	Budgeted Expense
13	Utilities	\$ 132,612	\$ -	\$ 132,612	\$ -	\$ -	\$ -	\$ 132,612	\$ -	\$ 132,612
14	Office Supplies	\$ 9,854	\$ -	\$ 9,854	\$ -	\$ -	\$ -	\$ 9,854	\$ -	\$ 9,854
15	Maintenance & Repairs	\$ 100,191	\$ -	\$ 100,191	\$ -	\$ -	\$ -	\$ 100,191	\$ -	\$ 100,191
16	Insurance	\$ 26,226	\$ -	\$ 26,226	\$ -	\$ -	\$ -	\$ 26,226	\$ -	\$ 26,226
17	Community Events/ Engagement/Tenant Rep Stipends	\$ 4,800	\$ -	\$ 4,800	\$ -	\$ -	\$ -	\$ 4,800	\$ -	\$ 4,800
18	Welcome Kits	\$ 930	\$ -	\$ 930	\$ -	\$ -	\$ -	\$ 930	\$ -	\$ 930
19	Legal costs	\$ 3,792	\$ -	\$ 3,792	\$ -	\$ -	\$ -	\$ 3,792	\$ -	\$ 3,792
20		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
21	Temp - Prop Mgr	\$ 4,510	\$ -	\$ 4,510	\$ -	\$ -	\$ -	\$ 4,510	\$ -	\$ 4,510
22	Temp - Sr. Assist Prop Mgr	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
23	Temp - Desk Clerks	\$ 44,097	\$ -	\$ 44,097	\$ -	\$ -	\$ -	\$ 44,097	\$ -	\$ 44,097
24	Temp - Janitors	\$ 24,632	\$ -	\$ 24,632	\$ -	\$ -	\$ -	\$ 24,632	\$ -	\$ 24,632
25	Temp - Maintenance Workers	\$ 38,643	\$ -	\$ 38,643	\$ -	\$ -	\$ -	\$ 38,643	\$ -	\$ 38,643
26	Temp - Case Managers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
27		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
67										
68	TOTAL OPERATING EXPENSES	\$ 390,288	\$ -	\$ 390,288	\$ -	\$ -	\$ -	\$ 390,288	\$ -	\$ 390,288
69										
70	Other Expenses (not subject to indirect cost %)									
71	Lease / Rent	\$ 806,040	\$ -	\$ 806,040	\$ -	\$ -	\$ -	\$ 806,040	\$ -	\$ 806,040
72	Property Management Services	\$ 200,929	\$ -	\$ 200,929	\$ -	\$ -	\$ -	\$ 200,929	\$ -	\$ 200,929
73	Modified Payment Program Services	\$ 89,531	\$ -	\$ 89,531	\$ -	\$ -	\$ -	\$ 89,531	\$ -	\$ 89,531
74	CODB One-Time Carried forward from FY 20-21	\$ 39,525	\$ -	\$ 39,525	\$ -	\$ -	\$ -	\$ 39,525	\$ -	\$ 39,525
75	Placeholder for other expenses when National back online	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
76		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
77		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
78		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
79		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
81		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
82		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
83										
84	TOTAL OTHER EXPENSES	\$ 1,136,025	\$ -	\$ 1,136,025	\$ -	\$ -	\$ -	\$ 1,136,025	\$ -	\$ 1,136,025
85										
86	Capital Expenses									
87		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
88		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
89		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
91		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
92		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
93		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
94		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
95	TOTAL CAPITAL EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
96										
97	HS# #3							Template last modified		1/22/2020

Location	Address	Clients Served
Crown	528 Valencia Street, San Francisco 94110	TBD
Winton	445 O'Farrell Street, San Francisco 94109	TBD
National	1139 Market Street, San Francisco 94103	TBD

Appendix C, Method of Payment

- I. Actual Costs:** In accordance with Article 5 Use and Disbursement of Grant Funds of the Grant Agreement, payments shall be made for actual costs incurred and reported for each month within the budget term (e.g., Fiscal Year or Project Term). Under no circumstances shall payment exceed the amount set forth in Appendix B, Budget(s) of the Agreement.
- II. General Instructions for Invoice Submittal:** Grantee invoices shall include actual expenditures for eligible activities incurred during the month.
- A. Timelines: Grantee shall submit all invoices and any related required documentation in the format specified in below, after costs have been incurred, and within 15 days after the month the service has occurred. All final invoices must be submitted 15 days after the close of end of the fiscal year or project period.

Billing Month/Date	Service Begin Date	Service End Date
August 15	July 1	July 31
September 15	August 1	August 31
October 15	September 1	September 30
November 15	October 1	October 31
December 15	November 1	November 30
January 15	December 1	December 31
February 15	January 1	January 31
March 15	February 1	February 28/29
April 15	March 1	March 31
May 15	April 1	April 30
June 15	May 1	May 31
July 15	June 1	June 30

B. Invoicing System:

1. Grantee shall submit invoices and all required supporting documentation demonstrating evidence of the expenditure to the Department of Homelessness and Supportive Housing (HSH)'s web-based Contracts Administration, Reporting, and Billing Online (CARBON) System at: <https://contracts.sfhsa.org>.
2. Grantee's Executive Director or Chief Financial Officer shall submit a letter of authorization designating specific users, including their names, emails and phone numbers, who will have access to CARBON to electronically submit and sign for invoices, submit program reports, and view other information that is in CARBON.
3. Grantee acknowledges that submittal of the invoice by Grantee's designated authorized personnel with proper login credentials constitutes Grantee's electronic

signature and certification of the invoice.

4. Grantee's authorized personnel with CARBON login credentials shall not share or internally reassign logins.
5. Grantee's Executive Director or Chief Financial Officer shall immediately notify the assigned HSH Contract Manager, as listed in CARBON, via email or letter regarding any need for the restriction or termination of previously authorized CARBON users and include the name(s), email(s) and phone number(s) of those previously authorized CARBON users.
6. Grantee may invoice and submit related documentation in the format specified by HSH via paper or email only upon special, written approval from the HSH Contracts Manager.

C. Line Item Variance: There shall be no variance from the line item budget submitted, which adversely affects Grantee's ability to provide services specified in the Appendix A(s), Services to be Provided of the Agreement; however, Grantee may invoice up to 110 percent of an **ongoing General Fund** line item, provided that total expenditures do not exceed the total budget amount, per the HSH Budget Revision Policy and Procedure: <http://hsh.sfgov.org/overview/provider-updates/>.

D. Spend Down

1. Grantee questions regarding spend down funding source prioritization shall be directed to the assigned HSH Contract and Program Managers, as listed in CARBON.
2. Generally, Grantee is expected to spend down ongoing funding proportionally to the fiscal year or project period. Grantee shall report unexpected delays and challenges to spending funds, as well as any lower than expected spending to the assigned Contract and Program Managers, as listed in CARBON prior to, or in conjunction with the invoicing period.
3. Failure to spend significant amounts of funding may result in reductions to future allocations. HSH may set specific spend down targets and communicate those to Grantees.

E. Documentation and Record Keeping:

1. In accordance with Article 5 Use and Disbursement of Grant Funds; Article 6 Reporting Requirements; Audits; Penalties for False Claims; and the Appendix A(s), Services to be Provided of the Agreement, Grantee shall keep electronic or hard copy records and documentation of all HSH invoiced costs, including but not limited to, payroll records; paid invoices; receipts; and payments made for a period not fewer than five years after final payment under this Agreement, and shall provide them to the City upon request.

- a. HSH reserves the right to modify the terms of this Appendix in cases where Grantee has demonstrated issues with spend down, accuracy, and timeliness of invoices.
 - b. In addition to the instructions below, HSH will request and review supporting documentation on the following occasions without modification to this Appendix:
 - 1) Program Monitoring;
 - 2) Fiscal and Compliance Monitoring;
 - 3) Year End Invoice Review;
 - 4) Monthly Invoice Review;
 - 5) As needed per HSH request; and/or
 - 6) As needed to fulfill audit and other monitoring requirements.
2. All documentation requested by and submitted to HSH must:
- a. Be easily searchable (e.g., PDF) or summarized;
 - b. Clearly match the Appendix B, Budget(s) line items and eligible activities;
 - c. Not include identifiable served population information (e.g., tenant, client, Protected Health Information (PHI), Personally Identifiable Information (PII)); and
 - d. Include only subcontracted costs that are reflected in the Appendix B, Budget(s). HSH will not pay for subcontractor costs that are not reflected in the Appendix B, Budget(s). All subcontractors must also be listed in Appendix E, Permitted Subgrantees.
3. Grantee shall follow HSH instructions per funding source and ensure that all documentation clearly matches the approved Appendix B, Budget(s) line items and eligible activities.

General Fund	
Type	Instructions and Examples of Documentation
Salaries & Benefits	<p>Grantee shall maintain and provide documentation for all approved payroll expenses paid to any personnel included in the Appendix B, Budget(s) covered by the Agreement and invoice period each time an invoice is submitted.</p> <p>Documentation may include, but is not limited to, historical and current payroll information from a payroll service or a payroll ledger from Grantee’s accounting system, and must include employee name, title, rate, and hours worked for each pay period.</p>
Operating	<p>Grantee shall maintain documentation for all approved Operating costs included in the Appendix B, Budget(s). Each time an invoice is submitted, Grantee shall upload documentation for all Subcontractor and Consultant costs, and documentation for any Operating line items that exceed \$10,000.</p>

General Fund	
Type	Instructions and Examples of Documentation
	Documentation may include, but is not limited to, receipts of purchases or paid invoices of recurring expenditures, such as lease payments; copies of current leases; subcontractor payments; equipment lease invoices; and utility payments.
Capital and/or One-Time Funding	Grantee shall maintain and provide documentation for all approved Capital and/or One-Time Funding costs included in the Appendix B, Budget(s) each time an invoice is submitted. Documentation may include receipts of purchases or paid invoices of non-recurring expenditures, such as repairs or one-time purchases.
Revenue	Grantee shall maintain and provide documentation for all revenue used to offset expenditures listed in the Appendix B, Budget(s) covered by the Agreement, each time an invoice is submitted.

III. Advances or Prepayments: Advances or prepayments are allowable on certified annual ongoing General Fund amounts (e.g., authorized by executed Agreements) in order to meet non-profit Grantee cash flow needs in certain circumstances. Requests for advance payment will be granted by HSH on a case-by-case basis. Advances are not intended to be a regular automatic procedure.

A. Advance Requirements:

Once the Agreement is certified, Grantee, prior to distribution of any advanced payment, must fulfill the following conditions:

1. All Agreement compliance requirements must be currently met (e.g., reports submitted and approved; corrective actions resolved; business tax and insurance certificates in place; prompt and properly documented invoicing; appropriate spend down);
2. The final invoice from the preceding fiscal year must be received prior to advance distribution; and
3. Advances from the preceding fiscal year must be repaid, in full, prior to any additional advance distribution.

B. Advance Request Process:

1. Grantee shall submit a written request via email with a narrative justification that fully describes the unique circumstances to the assigned HSH Contract Manager, as listed in CARBON, for review and approval.

2. HSH, at its sole discretion, may make available to Grantee up to two months of the total ongoing annualized General Fund budget amount, per the Appendix B, Budget(s) of the Agreement. Requests for greater than two months of the ongoing annualized budget amount may be considered on a case-by-case basis.

C. Advance Repayment Process:

1. If approved by HSH, the advanced sum will be deducted from the Grantee's monthly invoices at an equal rate each month that will enable repayment before the close of the fiscal year. For example, for a twelve-month grant the rate of repayment of the advance will be 1/10th per month from July to April. An alternative period of repayment may be calculated in order to ensure cash flow and repayment.
2. All advance repayments must be recovered within the fiscal year for which they were made.
3. In the case where advance repayments cannot be fully recovered by deducting from the Grantee's monthly invoices, Grantee shall be repay the outstanding balance via check in the amount verified by the assigned HSH Contract Manager, as listed in CARBON. Grantee shall make the repayment after the final invoice of the fiscal year has been approved to the address provided by the assigned HSH Contract Manager, as listed in CARBON.

IV. **Timely Submission of Reports and Compliance:** If a Grantee has outstanding items due to the City (e.g., corrective action plans/reports/documents/data input), as specified in any written form from HSH (e.g., letter of correction, corrective action plan, and/or Appendix A(s), Services to be Provided of the Agreement), Grantee shall submit and comply with such requirements prior to or in conjunction with invoices. Failure to submit required information or comply by specified deadlines may result in HSH withholding of payments.

Appendix D, Interests in Other City Grants

**Subgrantees must also list their interests in other City grants

City Department or Commission	Date of Grant	Amount of Grant
H.S.H. Master Lease Hotels, FY21 – 2/29/24 (NTE)	Jul 1, 2020	\$89,400,486
H.S.H. Baldwin House Hotel, FY20- FY22 (NTE)	May 1, 2019	\$8,900,000
H.S.H. CoC Rental Assistance, Baldwin House Hotel, 8/1/2019 – 8/31/2022 (NTE)	Aug 1, 2019	\$9,338,682
H.S.H. Crown, National & Winton Hotels, 12/1/2019 – 6/30/2021 (NTE)	Nov 1, 2019	\$9,500,000
H.S.H. CoC Rental Assistance, Crown, National & Winton Hotels, 12/1/2019 – 11/30/2022 (NTE)	Aug 1, 2019	\$9,788,192
H.S.H. Abigail Hotel, 10/1/20 – 6/30/25	Oct 1, 2020	\$7,045,244
DBI Central City SRO Collaborative, FY22	Jul 1, 2021, in negotiations	\$619,680
DBI CEOP Outreach – FY22	Jul 1, 2021, in negotiations	\$526,925
Adult Probation -Housing program, 3/1/2020 – 2/28/2022	Mar 1, 2020	\$5,745,022
MOHCD LaVoz, FY22	Jul 1, 2021, in negotiations	\$328,034
MOHCD Right to Counsel, FY22	Jul 1, 2021, in negotiations	\$1,561,615
MOHCD Rental Assistance Outreach, Education & Navigation – 6/1/21-9/30/2022	Jun 1, 2021, in negotiations	\$105,000

Appendix E – Permitted Subgrantees

1.
2.
3.