

1 [Contract - Heluna Health - San Francisco Homeless Outreach Team - Not to Exceed
2 \$36,897,380]

3 **Resolution approving the contract between Heluna Health and the Department of**
4 **Homelessness and Supportive Housing (“HSH”) to provide comprehensive outreach**
5 **and case management through the San Francisco Homeless Outreach Team;**
6 **approving a term of January 1, 2024, through June 30, 2027, and a total amount not to**
7 **exceed \$36,897,380; and authorizing HSH to enter into any amendments or other**
8 **modifications to the contract that do not materially increase the obligations or**
9 **liabilities or materially decrease the benefits to the City, and are necessary or advisable**
10 **to effectuate the purposes of the contract.**

11
12 WHEREAS, The mission of the Department of Homelessness and Supportive Housing
13 (“HSH” or “Department”) is to prevent homelessness when possible and make homelessness
14 rare, brief, and one-time in the City and County of San Francisco (“the City”) through the
15 provision of coordinated, compassionate, and high-quality services; and

16 WHEREAS, The San Francisco Homeless Outreach Team (“SFHOT”) provides
17 comprehensive outreach and case management to unsheltered adults, young adults and
18 families, working to engage and stabilize the most vulnerable individuals by voluntarily
19 connecting them with shelter, housing, and other available resources; and

20 WHEREAS, The 2022 Point-in-Time Count found there were approximately 7,750
21 people experiencing homelessness in San Francisco on any given night, 56% of whom were
22 unsheltered; and

23 WHEREAS, When HSH was created in 2016, the Department inherited a competitively
24 procured contract agreement that the San Francisco Department of Public Health and Heluna
25

1 Health entered into in 2014 to provide outreach services to people experiencing
2 homelessness through SFHOT; and

3 WHEREAS, Since 2014, HSH has executed several amendments to extend the 2014
4 agreement, most recently receiving approval from the Board of Supervisors through
5 Resolution No. 311-23 in June 2023 to enter into an eighth amendment extending the term for
6 a total term of August 1, 2014, through December 31, 2023, and increasing the not-to-exceed
7 amount to \$52,708,056, a copy of which is on file with the Clerk of the Board of Supervisors
8 (“Clerk”) in File No. 230485; and

9 WHEREAS, Between July 1, 2022, through June 30, 2023, SFHOT served 3,650
10 unique clients in over 40,000 encounters; and

11 WHEREAS, Over the last two years, the City has restructured and expanded
12 multidisciplinary outreach and response teams to address the needs of people experiencing
13 unsheltered homelessness; and

14 WHEREAS, HSH issued Request for Proposals #139 (“RFP #139”) on April 7, 2023, to
15 reprocur SFHOT services and align the scope of those services with the City’s current
16 approach and needs related to unsheltered homelessness, a copy of which is on file with the
17 Clerk in File No. 231167; and

18 WHEREAS, HSH selected Heluna Health through RFP #139 to continue to provide
19 outreach and case management through SFHOT; and

20 WHEREAS, The new contract agreement (“Contract”) would have a term of January 1,
21 2024, through June 30, 2027, and a total amount not to exceed \$36,897,380; and

22 WHEREAS, On October 16, 2023, the Civil Service Commission approved these
23 outreach services to be provided by a contractor under PSC #42873 - 23/24, a copy of which
24 is on file with the Clerk in File No. 231167; and

25

1 WHEREAS, The Homelessness Oversight Commission reviewed and approved this
2 Contract on November 2, 2023; and

3 WHEREAS, A copy of the Contract is on file with the Clerk in File No. 231167,
4 substantially in final form, with all material terms and conditions included, and only remains to
5 be executed by the parties upon approval of this Resolution; and

6 WHEREAS, The Contract requires Board of Supervisors approval under Section 9.118
7 of the Charter; now, therefore, be it

8 RESOLVED, That the Board of Supervisors hereby authorizes the Executive Director
9 of HSH (“Director”) or their designee and the Director of the Office of Contract
10 Administration/Purchaser or their designee to execute the Contract with Heluna Health for a
11 term of January 1, 2024, through June 30, 2027, in a total amount not to exceed \$36,897,380;
12 and, be it

13 FURTHER RESOLVED, That the Board of Supervisors authorizes the Director or their
14 designee to enter into any amendments or modifications to the Contract, prior to its final
15 execution by all parties, that HSH determines, in consultation with the City Attorney, do not
16 materially increase the obligations or liabilities of the City or materially decrease the benefits
17 to the City, are necessary or advisable to effectuate the purposes of the Contract, and are in
18 compliance with all applicable laws; and, be it

19 FURTHER RESOLVED, That within 30 days of the Contract being executed by all
20 parties, HSH shall submit to the Clerk a completely executed copy for inclusion in File No.
21 231167; this requirement and obligation resides with HSH, and is for the purposes of having a
22 complete file only, and in no manner affects the validity of the approved agreement.

23
24
25

