

Publicis Sapient Change Request Estimate

Summary	
POD	Cost
POD1	\$1,643,520
POD2	\$1,643,520
POD3	\$2,054,400
POD4	\$2,054,400
Governance and Cross POD	\$7,162,680
Test Case Automation	\$1,167,030
Sub-Total	\$15,725,550
Misc - VISA/ Travel Expenses - @5%	\$786,278
Contingency - People Benefit - @5%	\$786,278
Total Cost (Incl. Misc and Contingency)	\$17,298,105

POD1						
Skill	Role	Location	Allocation	Monthly Cost	No of Months	Total Cost
Dev	Technical Architect	India	1	\$14,896	12	\$178,752
Dev	Sr. Developer	Local	1	\$10,775	12	\$129,300
Dev	Sr. Developer	India	1	\$10,775	12	\$129,300
Dev	Sr. Developer	India	1	\$10,775	12	\$129,300
Dev	Developer	India	1	\$6,443	12	\$77,316
Dev	Developer	India	1	\$6,443	12	\$77,316
Product	Senior Associate	Local	1	\$18,967	12	\$227,604
QE	Senior Associate L2	India	1	\$7,308	12	\$87,696
QE	Senior Associate L2	India	1	\$7,308	12	\$87,696
QE	Senior Associate L2	India	1	\$7,308	12	\$87,696
QE	Associate L2	India	1	\$5,083	12	\$60,996
QE	Associate L2	India	1	\$5,083	12	\$60,996
Data/ Integration	Data Arcitect	Local	1	\$14,896	12	\$178,752
Scrum Master	Project Manager	India	1	\$10,900	12	\$130,800
Total Cost Per Month				\$136,960		\$1,643,520

POD2						
Skill	Role	Location	Allocation	Monthly Cost	No of Months	Total Cost
Dev	Technical Architect	India	1	\$14,896	12	\$178,752
Dev	Sr. Developer	Local	1	\$10,775	12	\$129,300
Dev	Sr. Developer	India	1	\$10,775	12	\$129,300
Dev	Sr. Developer	India	1	\$10,775	12	\$129,300
Dev	Developer	India	1	\$6,443	12	\$77,316
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Product	Senior Associate	Local	1	\$18,967	12	\$227,604
QE	Senior Associate L2	India	1	\$7,308	12	\$87,696
QE	Senior Associate L2	India	1	\$7,308	12	\$87,696
QE	Senior Associate L2	India	1	\$7,308	12	\$87,696
QE	Associate L2	India	1	\$5,083	12	\$60,996
QE	Associate L2	India	1	\$5,083	12	\$60,996
Data/ Integration	Data Arcitect	Local	1	\$14,896	12	\$178,752
Scrum Master	Project Manager	India	1	\$10,900	12	\$130,800
Total Cost Per Month				\$136,960		\$1,643,520

POD3						
Skill	Role	Location	Allocation	Monthly Cost	No of Months	Total Cost
Dev	Technical Architect	India	1	\$14,896	15	\$223,440
Dev	Sr. Developer	Local	1	\$10,775	15	\$161,625
Dev	Sr. Developer	India	1	\$10,775	15	\$161,625
Dev	Sr. Developer	India	1	\$10,775	15	\$161,625
Dev	Developer	India	1	\$6,443	15	\$96,645
Dev	Developer	India	1	\$6,443	15	\$96,645
Product	Senior Associate	Local	1	\$18,967	15	\$284,505
QE	Senior Associate L2	India	1	\$7,308	15	\$109,620
QE	Senior Associate L2	India	1	\$7,308	15	\$109,620
QE	Senior Associate L2	India	1	\$7,308	15	\$109,620
QE	Associate L2	India	1	\$5,083	15	\$76,245
QE	Associate L2	India	1	\$5,083	15	\$76,245
Data/ Integration	Data Arcitect	Local	1	\$14,896	15	\$223,440
Scrum Master	Project Manager	India	1	\$10,900	15	\$163,500
Total Cost Per Month				\$136,960		\$2,054,400

POD4						
Skill	Role	Location	Allocation	Monthly Cost	No of Months	Total Cost
Dev	Technical Architect	India	1	\$14,896	15	\$223,440
Dev	Sr. Developer	Local	1	\$10,775	15	\$161,625
Dev	Sr. Developer	India	1	\$10,775	15	\$161,625
Dev	Sr. Developer	India	1	\$10,775	15	\$161,625
Dev	Developer	India	1	\$6,443	15	\$96,645
Dev	Developer	India	1	\$6,443	15	\$96,645
Product	Senior Associate	Local	1	\$18,967	15	\$284,505
QE	Senior Associate L2	India	1	\$7,308	15	\$109,620
QE	Senior Associate L2	India	1	\$7,308	15	\$109,620
QE	Senior Associate L2	India	1	\$7,308	15	\$109,620
QE	Associate L2	India	1	\$5,083	15	\$76,245
QE	Associate L2	India	1	\$5,083	15	\$76,245
Data/ Integration	Data Arcitect	Local	1	\$14,896	15	\$223,440
Scrum Master	Project Manager	India	1	\$10,900	15	\$163,500
Total Cost Per Month				\$136,960		\$2,054,400

Governance and Cross POD Roles						
Skill	Role	Location	Allocation	Monthly Cost	No of Months	Total Cost
Program	VP	Local	1	\$77,406	15	\$1,161,090
Program	Senior Director	India	1	\$22,847	15	\$342,705
Program	Director	India	1	\$16,089	15	\$241,335
SalesForce	Sr. Director	India	1	\$26,789	15	\$401,835
QE	Sr. Manager	Local	1	\$43,384	15	\$650,760
QE	Sr. Manager	India	1	\$10,900	15	\$163,500
SalesForce	Technical Architect	Local	1	\$43,510	15	\$652,650
Data Migration	Data/ Int. Architect	Local	1	\$33,000	15	\$495,000
Dev	Build & Release Manager	India	1	\$10,775	15	\$161,625
EZAccess SME	Product Manager	Local	1	\$18,967	15	\$284,505
EZAccess SME	Product Manager	Local	1	\$18,967	15	\$284,505
EZAccess SME	Product Manager	Local	1	\$18,967	15	\$284,505
EZAccess SME	Product Manager	Local	1	\$18,967	15	\$284,505
OCM	Product Manager	Local	1	\$18,967	15	\$284,505
OCM	Product Manager	Local	1	\$18,967	15	\$284,505
OCM	Content Writer	India	1	\$9,038	15	\$135,570
OCM	Content Writer	India	1	\$9,038	15	\$135,570
OCM	Content Writer	India	1	\$9,038	15	\$135,570
Data Migration	Technical Architect	India	1	\$14,896	15	\$223,440
Scrum Master	Project Manager	India	1	\$10,900	15	\$163,500
Scrum Master	Project Manager	Local	1	\$26,100	15	\$391,500
Total Cost Per Month				\$477,512		\$7,162,680

Test Cases Automation						
Skill	Role	Location	Allocation	Monthly Cost	No of Months	Total Cost
QE	Senior Associate L2	India	10	\$7,308	11	\$803,880
QE	Associate L2	India	5	\$5,083	10	\$254,150
QE	QE Manager	India	1	\$10,900	10	\$109,000
Total Cost Per Month				\$15,983		\$1,167,030

Publicis Sapient Change Request Proposal

Work Item	Est Story Points	Cost	PS Investment Philosophy	PS Investment	ASR Cost
1 – Roll Adjustment Framework	2,500	\$2,888,875	PS takes 100% accountability for cost of redesign / redevelopment . However, cost of automating these test cases represents ~10% and is net-new work. PS Invests 90% of total cost	\$2,599,988	\$288,888
2 – Original 2.X Scope	2,500	\$2,888,875	This work was already funded in CR-1; therefore PS covers all costs.	\$2,888,875	
3 – Current 2.X Scope	4,000	\$4,622,200	This is net-new expected work to cover full 2.X functionality that has never been estimated before. ASR covers this cost		\$4,622,200
4 – 2.0 Defects	1,500	\$1,733,325	This work was already funded in original SOW; therefore PS covers all costs	\$1,733,325	
5 – Unfunded CR's	1,500	\$1,738,180	This is additional work required after stories were agreed upon between PS and ASR. ASR covers this cost .		\$1,738,180
6 – Improved Requirements Process	1,000	\$1,115,550	This is a risk mitigation / process improvement to reduce subsequent CR's. PS funds 50% of this work.	\$577,775	\$577,775
7 – Automated ASR QA and UAT test cases	2,000	\$2,311,100	This is a process improvement and investment for the future, but PS also stands to gain from this. PS funds 50% of this work.	\$1,115,550	\$1,115,550
Total	15,000	\$17,298,105		\$8,915,513	\$8,342,593