File No	220174	Committee Item No. 2 Board Item No			
COMMITTEE/BOARD OF SUPERVISORS  AGENDA PACKET CONTENTS LIST					
	Budget and Finance Compervisors Meeting	Date May 4, 2022 Date			
Cmte Boar	Motion Resolution Ordinance Legislative Digest Budget and Legislative A Youth Commission Report Introduction Form Department/Agency Cove MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 – Ethics Comm Award Letter Application Public Correspondence	rt er Letter and/or Report			
OTHER	(Use back side if addition				
	Original Contract 7/15/20 Modification No. 1 2/15/20				
	Modification No. 2 8/23/2				
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Completed by:Brent JalipaDateApril 29, 2022Completed by:Brent JalipaDate

Date April 29, 2022

1	[Contract Amendment - W.W. Grainger, Inc Industrial Supplies - Not to Exceed
2	\$12,100,000]
3	Resolution authorizing the Office of Contract Administration to execute
4	Amendment No. 3 to Contract 1000018631 between the City and County of San
5	Francisco and W.W. Grainger, Inc., for the purchase of industrial supplies for City
6	departments; and increasing the contract amount by \$2,200,000 for a total contract
7	amount not to exceed \$12,100,000 with no change to the total term of July 15,
8	2020, through December 31, 2022.
9	
10	WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to
11	approve by Resolution contracts estimated to cost the City \$10,000,000 or more; and
12	WHEREAS, This Agreement was competitively procured as required by
13	Administrative Code, Chapter 21.16(b), through a Request for Proposals (RFP) #192163
14	by the City of Tucson and OMNIA Partners issued on March 8, 2019, in which the City of
15	Tucson selected W.W. Grainger, Inc. (Contractor) in accordance with the evaluation
16	criteria set forth in the RFP; and
17	WHEREAS, The Office of Contract Administration entered into an as-needed term
18	contract with Contractor on July 15, 2020, to allow City departments to purchase as-
19	needed industrial supplies based on their business needs; and
20	WHEREAS, Amendment No. 1, dated February 12, 2021, to the Agreement
21	added one new product category and provided an additional three percent discount on
22	defined categories; and
23	WHEREAS, Amendment No. 2, dated August 23, 2021, to the Agreement,
24	increased the contract not to exceed amount to \$9,900,000; and
25	

1	WHEREAS, Amendment No. 3 will increase the total not to exceed contract
2	amount to \$12,100,000; and
3	WHEREAS, The amendment referenced above is on file with the Clerk of the
4	Board of Supervisors in File No. 220174, which is hereby declared to be part of this
5	resolution as if set forth fully herein; now, therefore, be it
6	RESOLVED, That the Board of Supervisors, under Charter, Section 9.118(b),
7	hereby authorizes the Office of Contract Administration to execute Amendment No. 3
8	to Contract 1000018631 between the City and County of San Francisco and W.W.
9	Grainger, Inc. for the purchase of industrial supplies for City departments; increasing
10	the contract amount by \$2,200,000 for a total contract amount not to exceed
11	\$12,100,000 with no change to the total term of July 15, 2020, through December 31,
12	2022; and, be it
13	FURTHER RESOLVED, That within 30 days of the amendment being fully
14	executed by all parties, the Purchaser shall provide the final copy of the amendment to
15	the Clerk of the Board for inclusion into the official file.
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Item 2	Department:
File 22-0174	Office of Contract Administration (OCA)

# **EXECUTIVE SUMMARY**

# **Legislative Objectives**

• The proposed resolution would approve Amendment No. 3 to the Office of Contract Administration's (OCA) industrial supply purchasing contract with W.W. Grainger, Inc. (Grainger), increasing the not-to-exceed amount by \$2,200,000, for a total not to exceed \$12,100,000, with no change to the contract term.

## **Key Points**

- In March 2019, the City of Tucson, Arizona, in partnership with OMNIA Partners, issued a Request for Proposals (RFP) to award an industrial supply purchasing contract. Grainger was deemed the highest ranking and lowest cost responsive and responsible proposer by the City of Tucson and OCA decided to award a contract using the Tucson RFP under the authority of Administrative Code Section 21.16(b). The contract, which has been amended twice by OCA, has a term of two years and five and a half months from July 15, 2020 through December 31, 2022, with an option to extend through December 31, 2024, and an amount not to exceed \$9,900,000. OCA anticipates that the \$9,900,000 contract expenditure authority is likely to be depleted by August 2022.
- Under the contract, Grainger provides a wide range of industrial supplies that may be purchased by any City department. Products are offered at a discount ranging from five to 43 percent off the list price, varying by category.

## **Fiscal Impact**

- The proposed Amendment No. 3 would increase the not-to-exceed amount of the contract by \$2,200,000, for a total not to exceed amount of \$12,100,000. The proposed not-to-exceed amount of \$12,100,000 was estimated using average actual monthly expenditures through February 25, 2022. OCA included a 10 percent contingency in case expenditures exceed projections.
- The contract is funded by the various City departments that make purchases through the contract.

#### Recommendation

Approve the proposed resolution.

# **MANDATE STATEMENT**

City Charter Section 9.118(b) states that any contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

Administrative Code Section 21.16(b) allows City departments to utilize the competitive procurement process of any other public agency or non-profit made up of multiple public agencies to make purchases of commodities or services for the use of the City under the terms established in that agency's competitive procurement process and as agreed upon by the City and the procuring agency, upon making a determination that (i) the other agency's procurement process was competitive or the result of a sole-source award, and (ii) the use of the other agency's procurement would be in the City's best interests.

# **BACKGROUND**

In March 2019, the City of Tucson, Arizona, in partnership with OMNIA Partners, issued a Request for Proposals (RFP) to award an industrial supply purchasing contract. OMNIA Partners is a national purchasing cooperative, and the RFP anticipated that the contract would be utilized by other public agencies. The City of Tucson received 10 proposals, and a five-member evaluation panel ranked them, as shown in Exhibit 1 below.

Exhibit 1: Proposers and Rankings from RFP<sup>1</sup>

Proposer	<b>Average Ranking</b>	Overall Ranking
W.W. Grainger	1.0	1
Copper State Bolt & Nut	1.8	2
AGS Safety & Supply	4.0	3
Best Plumbing Specialties	4.4	4
Arizona Commercial Lighting	5.6	5
Partsmaster NCH Corporation	5.6	5
United Laboratories	5.6	5
Graybar	6.8	8
Supply One	8.0	9
NCS/Single Source	9.2	10

Source: OCA

W.W. Grainger (Grainger) was deemed the highest ranking and lowest cost responsive and responsible proposer by the City of Tucson and the Office of Contract Administration (OCA) decided to award a contract using the Tucson RFP under the authority of Administrative Code Section 21.16(b). In July 2020, OCA executed a contract with Grainger for a term of approximately

<sup>&</sup>lt;sup>1</sup> Panelists scored each proposal out of a maximum 100 points using the criteria of method of approach (50 points), price proposal (25 points), and qualifications and experience (25 points), then converted the scores into rankings of 1 through 10. Grainger was given the highest score by four panelists and in a tie for the highest score by the fifth panelist.

two years and five and a half months from July 15, 2020 through December 31, 2022, with an amount not to exceed \$5,000,000, and two one-year options to extend through December 31, 2024. In February 2021, OCA executed Amendment No. 1 to the contract, adding a new category of supplies and increasing the product discounts for most categories, with no change to the contract term or not-to-exceed amount. In August 2021, OCA executed Amendment No. 2 to the contract, increasing the not-to-exceed amount by \$4,900,000, for a total not to exceed amount of \$9,900,000, with no change to the contract term. According to OCA, contract expenditures have increased due to the COVID-19 pandemic and the \$9,900,000 contract expenditure authority is likely to be depleted by August 2022.

## **DETAILS OF PROPOSED LEGISLATION**

The proposed resolution would approve Amendment No. 3 to OCA's industrial supplies purchasing contract with Grainger, increasing the contract amount by \$2,200,000, for a total not to exceed amount of \$12,100,000. Other contract terms would not change.

Under the contract, Grainger provides a wide range of industrial supplies, including abrasives, adhesives, sealants, tape, cleaning supplies, electrical supplies, electronics, appliances, batteries, fasteners, fleet and vehicle maintenance supplies, hospitality and food service supplies, hand tools, hardware, HVAC and refrigeration, lab supplies, lighting, lubrication, machining supplies, material handling, motors, outdoor equipment, paint supplies, plumbing supplies, pneumatics, power tools, power transmission, pumps, safety supplies, security, test instruments, HVAC filters, and emergency preparedness supplies. Products are offered at a discount ranging from five to 43 percent off the list price, varying by category. The contract may be used by all City departments, but it is most heavily used by the San Francisco Public Utilities Commission (SFPUC), Airport, City Administrator's Office, Department of Emergency Management (DEM), and San Francisco Fire Department (SFFD).

# **FISCAL IMPACT**

The proposed Amendment No. 3 would increase the not-to-exceed amount of the contract by \$2,200,000, for a total not to exceed amount of \$12,100,000. The proposed not-to-exceed amount of \$12,100,000 was estimated using average actual monthly expenditures through February 25, 2022. Actual and projected expenditures are shown in Exhibit 2 below.

**Exhibit 2: Actual and Projected Expenditures** 

Actual Expenditures (through 2/25/22)	\$7,801,204
Actual Expenditures per Month	390,060
Projected Expenditures (10 Months) <sup>2</sup>	3,900,600
Actual and Projected Expenditures	\$11,701,807
Contingency (10% of Projected Expenditures)	390,060
Total Not-to-Exceed (Rounded)	\$12,100,000

<sup>&</sup>lt;sup>2</sup> OCA approximated that the time period of July 15, 2020 through February 25, 2022 was 20 months and that the remaining term from February 26, 2022 through December 31, 2022 would be 10 months.

OCA included a 10 percent contingency in case expenditures exceed projections. The contract is funded by the various City departments that make purchases through the contract.

# **RECOMMENDATION**

Approve the proposed resolution.

City and County of San Francisco Office of Contract Administration Purchasing Department City Hall, Room 430 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4685



# **Contract Modification 3**

# **Industrial Supplies**

Supplier: W.W. Grainger, Inc.

Quazi Mustahid 100 Grainger Parkway Lake Forest, IL 60045

925-353-8996

mustahid.quazi@grainger.com

Date: February XX, 2022 Buyer Name: Romeo Alberto

Term contract: 74105 Contract ID: 1000018631 Supplier ID: 0000019315 Type: Indefinite Quantity

Not-to-exceed amount: \$12,100,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	07/15/2020	12/31/2022	\$5,000,000	
1	No Change	No Change	No Change	Adds Enhanced Incentive Prog
2	No Change	No Change	\$9,900,000	Increase NTE Amount
3	No Change	No Change	\$12,100,000	Increase NTE Amount

This modification No. 3 changes the contract as follows:

1. Increases the Contract's Not to Exceed Amount by \$2,200,000 from \$9,900,000 to \$12,100,000.

All other terms and conditions remain the same.

CITY	W.W. Grainger, Inc.:
Recommended by:	
Taraneh Moayed	Quazi Mustahid
Supervising Purchaser Office of Contract Administration	Sr Account Manager 100 Grainger Parkway
office of Contract Administration	Lake Forest, IL 60045
	City Supplier Number: 0000019315
Approved:	
Sailaja Kurella	
Acting Director of the Office of Contract	

Administration, and Purchaser

City and County of San Francisco
Office of Contract Administration
Purchasing Department
1 Dr. Carlton B. Goodlett Place, Room 430
San Francisco, CA 94102-4685



# **Contract Award**

# **Industrial Supplies**

W.W. Grainger, Inc. July 15, 2020 Date: Romeo Alberto **Timothy Jones** Buyer Name: 100 Grainger Parkway Term contract: 74105 Lake Forest, IL 60045 Contract ID.: 1000018631 E-mail: Timothy.jones@grainger.com Supplier ID: 0000019315 Type: Commodity Not-to-exceed amount: \$5,000,000

The City and County of San Francisco hereby accepts your offer to provide the following:

# **Industrial Supplies**

Term: **July 15, 2020** through **December 31, 2022** 

Aggregate/Items: 1

Payment Terms: Net 30

In case of any conflict between the City's documents and the Contractor's documents and/or Contract No. 192163, the City's documents shall prevail.

Approved by the City:	Approved by the Contractor:
DocuSigned by:	DocuSigned by:
Stacy lo	tim Jones
Stacey Lo	Tim Jones
Assistant Director	Authorized Representative

TC# 74105

#### AWARD

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022** 

## **COMPANY INFORMATION**

WARNING

Do not use any term contracts to purchase goods and/or services when using Federal, State or Special Funds. Term contracts may contain provisions that conflict with Federal or State provisions.

City departments must contact their assigned City Attorney for applicable provisions, procedures and relevant fund requirements. Name of Company: W.W. Grainger, Inc.

Address: 100 Grainger Parkway

City, State, Zip: Lake Forest, IL 60045

Contact: Timothy Jones

Telephone Number: (800) 472-4643

Fax Number: N/A

24-Hour Emergency Number: (800) 255-994

Email: Timothy.jones@grainger.com

Payment Terms: Net 30

Federal Tax I.D. Number: 36-11502801145543

PeopleSoft Supplier ID: 0000019315

PeopleSoft Contract ID: 1000018631

TC# 74105

# AWARD

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022** 

# **AWARD SHEET**

Item No.	Category	Percentage Discount off list price (%)
1	Abrasives	7%
2	Adhesives, Sealants, and Tape	7%
3	Cleaning	22%
4	Electrical	23%
5	Electronics, Appliances, and Batteries	19%
6	Fasteners	32%
7	Fleet and Vehicle Maintenance	5%
8	Hospitality and Food Service	5%
9	Hand Tools	14%
10	Hardware	5%
11	HVAC and Refrigeration	17%
12	Lab Supplies	7%
13	Lighting	22%
14	Lubrication	7%
15	Material Handling	15%
16	Motors	19%
17	Outdoor Equipment	12%
18	Paint, Equipment and Supplies	10%
19	Plumbing	20%
20	Pneumatics	11%
21	Power Tools	11%
22	Power Transmission	19%
23	Pumps	7%
24	Safety	19%
25	Security (excluding Surveillance	15%
	Technology not in accordance with	
	Administrative Code Chapter 19B)	
26	Test Instruments	7%
27	Welding	10%
28	(Other) HVAC: Filters	40%
29	(Other) Emergency Preparedness	19%
30	Base Discount	5%

TC# 74105

#### AWARD

Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022** 

<u>Prohibited Categories</u>. The following categories are prohibited and items in these categories cannot be purchased through this Contract. They include but are not limited to firearms, ammunition, less-than-lethal munition, non-lethal weapons, vehicles, aviation, clothing and uniforms, surveillance, and information technology equipment and supplies. Contractor's ability to effectively block City prohibited and restricted categories and items addressed and throughout this Contract is predicated on the City's use of www.grainger.com to purchase Contract product.

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Industrial Supplies
For the Term July 15, 2020 through December 31, 2022

#### CONTRACT CONDITIONS

#### Recitals

WHEREAS, the **General Services Agency** ("Department") wishes to retain W.W. Grainger, Inc. ("Contractor") to supply City Departments with industrial supplies; and

WHEREAS, this Contract is being approved by the Office of Contract Administration pursuant to its authority under San Francisco Administrative Code, Section 21.16(b), to utilize the competitive procurement process of any other public agency or non-profit made up of multiple public agencies to make purchases of commodities or services for the use of the City under the terms established in the agency's competitive procurement process; and

WHEREAS, the Office of Contract Administration has selected to use the City of Tucson, Arizona's competitive procurement process (City of Tucson RFP 192163, attached and incorporated herein as though fully set forth as Appendix A) and established terms for provisions of industrial supplies dated June 21, 2019 (Contract Number: 192163) ("Master Agreement"), attached and incorporated into this Contract as Appendix B; and

WHEREAS, Contractor represents and warrants that it is qualified to perform the services required by City as set forth under this Contract.

Now, THEREFORE, the parties agree as follows:

#### Getting paid for goods and/or services from the City:

- 1. All City suppliers receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments.
  - 2. Electronic payments are processed every business day and are safe and secure.
  - 3. To sign up for electronic payments, visit <a href="https://sfcitypartner.sfgov.org/">https://sfcitypartner.sfgov.org/</a>.
  - 4. The following information is required to sign up:
    - a. The enroller must be their company's authorized financial representative,
    - b. The company's legal name, main telephone number and all physical and remittance addresses used by the company,
    - c. The company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor),
    - d. The company's bank account information, including routing and account numbers.

If you have questions, please email: <a href="mailto:sfcitypartner@sfgov.org">sfgov.org</a>

#### TERMS RELATED TO CONTRACT

TC# 74105

Industrial Supplies
For the Term July 15, 2020 through December 31, 2022

#### CONTRACT CONDITIONS

- 1. Not Used (When Bids Are Due; Bid Opening Procedures).
- 2. Not Used (Alternates).
- 3. Articles Furnished. Articles and services must comply with applicable laws, ordinances and other legal requirements, including (among others) the Cal-OSHA regulations in Title 8 of the Code of Regulations and, for electrical products, Sections 110.2 and 110.3 (B) of the S.F. Electrical Code. Information specific to item certification such as ASTM or UL will be conveyed by Contractor via Contractor's online offering at <a href="www.grainger.com">www.grainger.com</a> or via separate correspondence if requested thus providing the City with all necessary item information including an item's certification prior to purchase. If any doubt exists regarding an item's certified or tested status, City will resolve with Contractor prior to purchase. The decision to purchase a certified versus non-certified or non-tested item rests with the City. If the City is not satisfied with the item purchased, the City may return the item in accordance with Contractor's return policy.
- **4. Place of Manufacture**. No article furnished shall have been made in prison or by convict labor, except, for articles purchased for use by City's detention facilities.
- **5. Condition of Article.** Articles offered and furnished must be new and previously unused, and of manufacturer's latest model, unless otherwise specified herein.
- 6. Not Used (Samples).
- **7. FOB Point.** F.O.B. destination in San Francisco, and other location as required by the City, freight prepaid and allowed.
- 8. Not Used (Price List Discounts).
- 9. Not Used (Bidding on Separate Items and in the Aggregate).
- 10. Prices; Pricing Commitment.
- **a. Prices.** Prices are those available to members of OMNIA Partners under Contract #192163 (Appendix B) between OMNIA Partners and Contractor. The pricing, terms and conditions of the Master Agreement (Contract Number: 192163) shall, at all times, be Contractor's primary contractual offering of products to the City.
- **b. Pricing Commitment.** Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.
- 11. Not Used (Awards; Rejection of Bids).

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Industrial Supplies
For the Term July 15, 2020 through December 31, 2022

#### CONTRACT CONDITIONS

- **12.** Cash Discounts; Terms of Payment (Commodities and Equipment only). Cash discount if offered by Contractor (discount for prompt payment) will be taken into consideration under the following conditions:
  - a. Discount period must be at least 30 days. Example: "1%, 30 days. Net 31."
  - b. The discount period will start upon date of completion or delivery of all items on any Purchase Order or other authorization certified by Controller, or upon date of receipt of properly prepared invoices covering such deliveries, whichever is later.
  - c. Payment is deemed to be made, for the purpose of earning the discount, on the date of mailing the City's check or the date of direct deposit into supplier's bank account.

The discount will be deducted from the invoice amount in accordance with the provisions above, unless otherwise provided by contractor. No additional charge shall accrue against City in the event that City does not make payment within any time specified by contractor.

13. Sunshine Ordinance. In accordance with Sec. 67.24(e) of the San Francisco Administrative Code, contracts, contractors' bids, responses to RFPs and all other records of communications between City and persons or firms seeking contracts shall be open to inspection immediately after a contract has been awarded. Nothing in this provision requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. Information provided which is covered by this paragraph will be made available to the public upon request.

#### TERMS RELATED TO THE CONTRACT

- **14. Inspection.** All articles supplied shall be subject to inspection and rejection by Purchasing or any department official responsible for inspection.
- 15. Contract Interpretation; Choice of Law/Venue; Assignment. Should any questions arise as to the meaning and intent of the Contract, the matter shall be referred to Purchasing, who shall decide the true meaning and intent of the Contract. This Contract shall be deemed to be made in, and shall be construed in accordance with the laws of, the State of California; the venue for all claims arising out of this Contract shall be in San Francisco. This Contract may be assigned only with the written approval of Purchasing.
- 16. Hold Harmless and Indemnification. Contractor shall indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all loss, cost, damage, injury, liability, and claims thereof for injury to or death of a person, including employees of Contractor or loss of or damage to property, arising directly or indirectly from Contractor's performance of this Contract, including but not limited to, the use of Contractor's facilities or equipment provided by City or others, regardless of the negligence of, and regardless of whether liability without fault is imposed or sought to be imposed on City, except to the extent that such indemnity is void or otherwise unenforceable under applicable law in effect on or validly retroactive to the date of this Contract, and

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#### CONTRACT CONDITIONS

except where such loss, damage, injury, liability or claim is the result of the active negligence or willful misconduct of City and is not contributed to by any act of, or by any omission to perform some duty imposed by law or agreement on Contractor, its subcontractors or either's agent or employee. The foregoing indemnity shall include, without limitation, reasonable fees of attorneys, consultants and experts and related costs and City's costs of investigating any claims against the City. In addition to Contractor's obligation to indemnify City, Contractor specifically acknowledges and agrees that it has an immediate and independent obligation to defend City from any claim which actually or potentially falls within this indemnification provision, even if the allegations are or may be groundless, false or fraudulent, which obligation arises at the time such claim is tendered to Contractor by City and continues at all times thereafter. Contractor shall indemnify and hold City harmless from all loss and liability, including attorney's fees, court costs and all other litigation expenses for any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark, and all other intellectual property claims of any person or persons in consequences of the use by City, or any of its officers or agents, of articles or services to be supplied in the performance of this Contract.

- 17. Failure to Deliver. If Contractor fails to deliver an article and/or service of the quality, in the manner or within the time called for by this Contract, such article and/or service may be bought from any source by Purchasing and if a greater price than the Contract price be paid, the excess price will be charged to and collected from Contractor or sureties on its bond if bond has been required, or as set forth in Section 19 below.
- 18. Budget and Fiscal Provisions. This Contract is subject to the budget and fiscal provisions of City's Charter. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City's obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Contract will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Contract will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated. City has no obligation to make appropriations for this Contract in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Contract.
- 19. Default; Remedies. On and after any event of default, City shall have the right to exercise its legal and equitable remedies, including, without limitation, the right to terminate this Contract or to seek specific performance of all or any part of this Contract. In addition, City shall have the right (but no obligation) to cure (or cause to be cured) on behalf of Contractor any event of default. Contractor shall pay to City on demand all costs and expenses incurred by City in effecting such cure, with interest thereon from the date of incurrence at the maximum rate then permitted by law. City shall have the right to offset from any amounts due to Contractor under this Contract or any other contract between City and Contractor all damages, losses, costs or expenses incurred by City as a result of such event of default and any liquidated damages due from Contractor pursuant to the terms of this Contract or any other contract. All remedies provided for in this Contract may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The exercise of any remedy

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Industrial Supplies
For the Term July 15, 2020 through December 31, 2022

#### CONTRACT CONDITIONS

shall not preclude or in any way be deemed to waive any other remedy. This Section 19 shall survive the termination of the Contract.

- **20. Termination for Convenience.** City shall have the option, in its sole discretion, to terminate this Contract, at any time during the term hereof, for convenience and without cause. City shall exercise this option by giving Contractor written notice of termination. The notice shall specify the date on which termination shall become effective. In no event shall City be liable for costs incurred by Contractor or any of its subcontractors after the termination date specified by City.
- Guaranteed Maximum Costs. The City's obligation hereunder shall not at any time exceed the amount certified by the Controller for the purpose and period stated in such certification. Except as may be provided by City ordinances governing emergency conditions, the City and its employees and officers are not authorized to request Contractor to perform services or to provide materials, equipment and supplies that would result in Contractor performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies agreed upon in the Contract unless the Contract is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. The City is not required to reimburse Contractor for services, materials, equipment or supplies that are provided by Contractor which are beyond the scope of the services, materials, equipment and supplies agreed upon in the Contract and which were not approved by a written amendment to the Contract having been lawfully executed by the City. The City and its employees and officers are not authorized to offer or promise to Contractor additional funding for the Contract which would exceed the maximum amount of funding provided for in the Contract for Contractor's performance under the Contract. Additional funding for the Contract in excess of the maximum provided in the Contract shall require lawful approval and certification by the Controller of the City. The City is not required to honor any offered or promised additional funding for a contract which exceeds the maximum provided in the contract which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained. Controller is not authorized to make payments on any contract for which funds have not been certified as available in the budget or by supplemental appropriation.
- **22. Taxes.** Payment of any taxes, including possessory interest taxes and California sales and use taxes, levied upon or as a result of this Contract, or the services delivered pursuant hereto, shall be the obligation of Contractor. Contractor recognizes and understands that this Contract may create a "possessory interest" for property tax purposes. Generally, such a possessory interest is not created unless the Contract entitles the Contractor to possession, occupancy, or use of City property for private gain. If such a possessory interest is created, then the following shall apply:
- A. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that Contractor, and any permitted successors and assigns, may be subject to real property tax assessments on the possessory interest.
- B. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that the creation, extensions, renewal, or assignment of this Contract may result in a "change in ownership" for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest by this Contract. Contractor accordingly agrees on behalf of itself and its permitted

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Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022** 

#### CONTRACT CONDITIONS

successors and assigns to report on behalf of the City to the County Assessor the information required by Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.

- C. Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events may cause a change of ownership of the possessory interest and result in the revaluation of the possessory interest. (See, e.g., Rev. & Tax Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership to the County Assessor, the State Board of Equalization or other public agency as required by law.
- D. Contractor further agrees to provide such other information as may be requested by the City to enable the City to comply with any reporting requirements for possessory interests that are imposed by applicable law.
- **23.** Use of City Opinion. Contractor shall not quote, paraphrase, or otherwise refer to or use any opinion of City, its officers or agents, regarding Contractor or Contractor's performance under this Contract without prior written permission of Purchasing.

#### 24. Nondiscrimination; Penalties

- A. Contractor Shall Not Discriminate. In the performance of this Contract, Contractor agrees not to discriminate against any employee, City and County employee working with such Contractor or subcontractor, applicant for employment with such Contractor or subcontractor, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.
- **B.** Subcontracts. Contractor shall incorporate by reference in all subcontracts the provisions of §§12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Contract. The entire San Francisco Administrative Code is available on the web at a site maintained by American Legal Publishing Corporation.
- C. Nondiscrimination in Benefits. Contractor does not as of the date of this Contract and will not during the term of this Contract, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law authorizing such registration, subject to the conditions set forth in §12B.2(b) of the San Francisco Administrative Code.

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- **D.** Condition to Contract. As a condition to this Contract, Contractor shall execute the "Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits" form (form CMD-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Contract Monitoring Division (formerly San Francisco Human Rights Commission).
- E. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Contract as though fully set forth herein. Contractor shall comply fully with and be bound by all of the provisions that apply to this Contract under such Chapters, including but not limited to the remedies provided in such Chapters. Without limiting the foregoing, Contractor understands that pursuant to §§12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of \$50 for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Contract may be assessed against Contractor and/or deducted from any payments due Contractor.
- 25. Not Used (Local Business Enterprise Utilization; Liquidated Damages).
- **26. MacBride Principles Northern Ireland.** Pursuant to San Francisco Administrative Code § 12F.5, the City and County of San Francisco urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. The City and County of San Francisco urges San Francisco companies to do business with corporations that abide by the MacBride Principles.
- 27. Tropical Hardwood and Virgin Redwood Ban. The City and County of San Francisco urges contractors not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood product, virgin redwood or virgin redwood product. If this order is for wood products or a service involving wood products: (a) Chapter 8 of the Environment Code is incorporated herein and by reference made a part hereof as though fully set forth. (b) Except as expressly permitted by the application of Sections 802(B), 803(B), and 804(B) of the Environment Code, Contractor shall not provide any items to the City in performance of this Contract which are tropical hardwoods, tropical hardwood products, virgin redwood or virgin redwood products. (c) Failure of Contractor to comply with any of the requirements of Chapter 8 of the Environment Code shall be deemed a material breach of contract.
- **28. Resource Conservation.** Contractor agrees to comply fully with the provisions of Chapter 5 of the San Francisco Environment Code ("Resource Conservation"), as amended from time to time. Said provisions are incorporated herein by reference
- **29. Submitting False Claims; Monetary Penalties.** Pursuant to San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. The text of Section 21.35, along with the entire San Francisco Administrative Code is available on the web at a site maintained by American Legal Publishing Corporation. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented

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to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

- **30.** Liability of City. CITY'S PAYMENT OBLIGATIONS UNDER THIS CONTRACT SHALL BE LIMITED TO THE PAYMENT OF THE COMPENSATION PROVIDED FOR UNDER THIS CONTRACT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS CONTRACT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS CONTRACT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS CONTRACT.
- **31. Drug-Free Workplace Policy.** Contractor acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Contractor agrees that any violation of this prohibition by Contractor, its employees, agents, or assigns will be deemed a material breach of this Contract.
- **32.** Compliance with Americans with Disabilities Act. Contractor acknowledges that, pursuant to the Americans with Disabilities Act (ADA), programs, services and other activities provided by a public entity to the public, whether directly or through a contractor, must be accessible to the disabled public. Contractor shall provide the services specified in this Contract in a manner that complies with the ADA and any and all other applicable federal, state and local disability rights legislation. Contractor agrees not to discriminate against disabled persons in the provision of services, benefits or activities provided under this Contract and further agrees that any violation of this prohibition on the part of Contractor, its employees, agents or assigns will constitute a material breach of this Contract.
- **33.** Compliance with Laws. Contractor shall keep itself fully informed of the City's Charter, codes, ordinances and regulations of the City and of all state, and federal laws in any manner affecting the performance of this Contract, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.
- 34. Not Used (Bid Protests).
- **35. Food Service Waste Reduction Requirements.** Contractor agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Contract as though fully set forth. This provision is a material term of this Contract. By entering into this Contract, Contractor agrees that if it breaches this provision, City will suffer actual damages that will be

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impractical or extremely difficult to determine; further, Contractor agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Contract was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Contractor's failure to comply with this provision.

#### END OF CONTRACT CONDITIONS

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The following terms and conditions supplement the City's Contract Conditions. In the event of a conflict between these conditions and the preceding Contract Conditions, these conditions take precedence.

- 36. Contract Term. The contract period shall be from July 15, 2020 to December 31, 2022.
- **37. Contract Extension.** This Contract may be renewed for two (2) additional one-year periods or portions thereof. The maximum contract period shall not be more than 4 years and 8 months.
- **38. Toll-Free Telephone Number.** A contractor located outside of San Francisco is encouraged to provide free telephone services for placing orders. This requirement can be met by providing a toll-free telephone number or accepting collect calls.
- 39. Not Used (Cooperative Agreement).
- **40. Withholding**. Contractor agrees that it is obligated to pay all amounts due to the City under the San Francisco Business and Tax Regulations Code during the term of this Contract. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Contractor further acknowledges and agrees that City may withhold any payments due to Contractor under this Contract if Contractor is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph shall be made to Contractor, without interest, upon Contractor coming back into compliance with its obligations.
- 41. Not Used (LBE Ordinance).
- 42. Not Used (Claim for Preference).
- 43. Not Used (LBE Bid Discount; Brokerage Services).
- 44. LBE Subcontracting.
- **A. Subcontracting to LBEs.** Contractor is encouraged to make good faith efforts to award subcontracts to City and County of San Francisco-certified LBEs. This can be achieved through subcontracting, sub-consulting or supply opportunities.
- **B. Examples of Good Faith Efforts.** "Good Faith Efforts" include but are not limited to the following:
- (1) Identifying and selecting specific products or services which can be subcontracted to certified LBEs.
- (2) Providing written notice to potential LBE subcontractors that Contractor has been awarded this Contract and will be seeking subcontractors.

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- (3) Advertising in one or more daily or weekly newspapers, trade association publications, trade-oriented publications, trade journals, or other media specified by the City, for LBEs that are interested in participating in the project.
- (4) Following up on initial notices the Contractor sent to LBEs by contacting the LBEs to determine whether they were interested in performing specific parts of the project.
  - (5) Providing interested LBEs with information about the scope of work.
- (6) Negotiating in good faith with the LBEs, and not unjustifiably rejecting as unsatisfactory proposals prepared by any LBEs, as determined by the City.
- (7) Where applicable, advising and making efforts to assist interested LBEs in obtaining insurance required by the City and the prime contractor.
- (8) Making efforts to obtain LBE participation that the City could reasonably expect would produce a level of participation sufficient to meet the City's goals and requirements.
- **C. Examples of Subcontracting.** The following are examples of products which could be subcontracted under this Contract. The list is not intended to be exhaustive:
- (1) the products or services which the supplier in turn sells to the City, or components of those products;
  - (2) packing containers and materials used to ship the City's order;
  - (3) services of the carrier who delivers the City's orders;
- (4) Pro rata share of LBE spending which is part of the suppliers' general and administrative expenses, if the supplier can show that the pro rata share can be reasonably allocated to this Contract.
- **D.** Reports. On a quarterly (January 1 March 31, April 1 June 30, July 1 September 30, October 1 December 31) basis, the Contractor will provide CMD with reports on LBE subcontracting under this Contract. The report must include a narrative description of the good faith efforts, if any, the Contractor has made during the quarter to provide subcontracting opportunities to LBEs and to meet the percentage goal.
- **E. CMD Data on LBEs.** Contractor will obtain from CMD a copy of CMD's database of LBEs, and this or other information from CMD, shall be the basis for determining whether a LBE is confirmed with CMD. Contractor will obtain an updated copy of CMD's database at least **quarterly**. Please call CMD at (415) 581-2310.
- **45. Audit and Inspection of Records.** Contractor agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to its work under this

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Contract. Contractor will permit City to audit, examine and make excerpts and transcripts from such books and records, and to make audits of all invoices, materials, payrolls, records or personnel and other data related to all other matters covered by this Contract, whether funded in whole or in part under this Contract. Contractor shall maintain such data and records in an accessible location and condition for a period of not less than five years after final payment under this Contract or until after final audit has been resolved, whichever is later. The State of California or any federal agency having an interest in the subject matter of this Contract shall have the same rights conferred upon City by this Section.

- **46. Conflict of Interest.** Through its execution of this Contract, Contractor acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Contract.
- **47. Non-Waiver of Rights.** The omission by either party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall in any way affect the right of the party to enforce such provisions thereafter.
- **48.** Contractor's Default. If Contractor fails to fulfill its obligations under this Contract proposal, whether or not said obligations are specified in this section, Purchasing reserves the right to: (a) terminate this Contract at no cost to the City; (b) take action in accordance with Sections 17 and 19, or (c) exercise any other legal or equitable remedy.
- **49. Bankruptcy.** In the event that either party shall cease conducting business in the normal course, become insolvent, make a general assignment for the benefit of creditors, suffer or permit the appointment of a receiver for its business or assets or shall avail itself of, or become subject to, any proceeding under the Federal Bankruptcy Act or any other statute of any state relating to insolvency or the protection of rights of creditors, then at the option of the other party this Contract shall terminate and be of no further force and effect, and any property or rights of such other party, tangible or intangible, shall forthwith be returned to it.
- **50. Incidental and Consequential Damages.** Contractor shall be responsible for incidental and consequential damages resulting in whole or in part from Contractor's acts or omissions. Nothing in this Contract shall constitute a waiver or limitation of any rights which City may have under applicable law.
- **51. Reports by Contractor.** Each year, no later than February 15; Contractor shall submit a soft copy report of the total items ordered, by month, under this Contract during the preceding calendar year (January 1 December 31). The report must be in a format acceptable to City and must list by department or location the following: (1) all items awarded under this Contract; and (2) total quantity and dollar value of each item ordered, including items for which there were no orders. Contractor must also furnish a separate similar report for the total of all items ordered by City which are not part of this Contract, and any usage reports required prior to the extension of a Contract or Contract Modification. Emailed reports must not be larger than 10MB.

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Contractor shall email reports to:

# OCAVendor.Reports@sfgov.org

Any report files larger than **10MB** must be submitted in electronic format on USB drive and mailed to the address shown below with the term contract number and "Annual Supplier Reporting" clearly marked on the envelope/packaging.

Contractor shall mail the reports to:

OCA Supplier Reporting
Re: Term Contract No. 74105
City and County of San Francisco
Office of Contract Administration – Purchasing
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685

**52. Notice to Parties.** Unless otherwise indicated in this Contract, all written communications sent by the Parties may be by U.S. mail or e-mail, and shall be addressed as follows:

Director of Purchasing
City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4685
oca@sfgov.org

Any notice of default must be sent by registered mail. Either Party may change the address to which notice is to be sent by giving written notice thereof to the other Party. If email notification is used, the sender must specify a receipt notice.

- **53. Subcontracting.** Contractor is prohibited from subcontracting the direct supply of commodities under this Contract unless such subcontracting is agreed to in writing by Purchasing. No party on the basis of this Contract shall in any way contract on behalf of or in the name of the other party of this Contract, and violation of this provision shall confer no rights on any party and any action taken shall be void.
- **54. Independent Contractor.** Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Contract. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable

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for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same. Nothing in this Contract shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in this Contract referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Contract.

- **55. Severability.** Should the application of any provision of this Contract to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Contract shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.
- **56. Emergency Priority 1 Service.** In case of an emergency that affects any part of the San Francisco Bay Area, Contractor will give the City and County of San Francisco Priority 1 service. Contractor will make every good faith effort in attempting to deliver products using all modes of transportation available. Contractor shall provide a 24-hour emergency telephone number of a company representative who is able to receive and process orders for immediate delivery or will call in the event of an emergency. In addition, the Contractor shall charge fair and competitive prices for items and services ordered during an emergency and not covered under the awarded contract.

## 57. Contractors Unable to do Business with the City.

- **A. Generally**. Contractors that do not comply with laws set forth in San Francisco's Municipal Codes may be unable to enter into a contract with the City. Some of the laws are included in this Contract Proposal, or in the sample terms and conditions attached.
- **B.** Companies Headquartered in Certain States. Subject to certain exceptions, Contractors are hereby advised that this Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into a contract with a contractor that has its headquarters in a state that has enacted a law or laws that perpetuate discrimination against LGBT people and/or has enacted a law that prohibits abortion prior to the viability of the fetus, or a contractor that will perform any or all of the work on the contract in such a state. Chapter 12X requires the City Administrator to maintain a list of such states, defined as "Covered States" under Administrative Code Sections 12X.2 and 12X.12. The list of Covered States is available on the website of the City Administrator (https://sfgsa.org/chapter-12x-antilgbt-state-ban-list). Contractors will be required to certify compliance with Chapter 12X as part of its contract, unless the City determines that a statutory exception applies.
- **58. Term Contract Quantities.** This is a term, indefinite quantities contract. Unless otherwise specified herein, deliveries will be required in quantities and at times as ordered during the period of the

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contract. Estimated quantities are approximate only. City, in its sole discretion, may purchase any greater or lesser quantity. Purchasing may make minor purchases of items requested in City's advertisement for bids or contractor's bid from other suppliers when Purchasing determines, in its sole discretion, that the City has an immediate need for such items or that it is not practical to purchase against this Contract.

# 59. First Source Hiring Program

- A. Incorporation of Administrative Code Provisions by Reference. The provisions of Chapter 83 of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Contract as though fully set forth herein. Contractor shall comply fully with, and be bound by, all of the provisions that apply to this Contract under such Chapter, including but not limited to the remedies provided therein. Capitalized terms used in this Section and not defined in this Contract shall have the meanings assigned to such terms in Chapter 83.
- **B.** First Source Hiring Agreement. As an essential term of, and consideration for, any contract or property contract with the City, not exempted by the FSHA, the Contractor shall enter into a first source hiring agreement ("agreement") with the City, on or before the effective date of the contract or property contract. Contractors shall also enter into an agreement with the City for any other work that it performs in the City. Such agreement shall:
- (1) Set appropriate hiring and retention goals for entry level positions. The employer shall agree to achieve these hiring and retention goals, or, if unable to achieve these goals, to establish good faith efforts as to its attempts to do so, as set forth in the agreement. The agreement shall take into consideration the employer's participation in existing job training, referral and/or brokerage programs. Within the discretion of the FSHA, subject to appropriate modifications, participation in such programs may be certified as meeting the requirements of this Chapter. Failure either to achieve the specified goal, or to establish good faith efforts will constitute noncompliance and will subject the employer to the provisions of Section 83.10 of this Chapter.
- (2) Set first source interviewing, recruitment and hiring requirements, which will provide the San Francisco Workforce Development System with the first opportunity to provide qualified economically disadvantaged individuals for consideration for employment for entry level positions. Employers shall consider all applications of qualified economically disadvantaged individuals referred by the System for employment; provided however, if the employer utilizes nondiscriminatory screening criteria, the employer shall have the sole discretion to interview and/or hire individuals referred or certified by the San Francisco Workforce Development System as being qualified economically disadvantaged individuals. The duration of the first source interviewing requirement shall be determined by the FSHA and shall be set forth in each agreement, but shall not exceed 10 days. During that period, the employer may publicize the entry level positions in accordance with the agreement. A need for urgent or temporary hires must be evaluated, and appropriate provisions for such a situation must be made in the agreement.
- (3) Set appropriate requirements for providing notification of available entry level positions to the San Francisco Workforce Development System so that the System may train and refer an

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adequate pool of qualified economically disadvantaged individuals to participating employers. Notification should include such information as employment needs by occupational title, skills, and/or experience required, the hours required, wage scale and duration of employment, identification of entry level and training positions, identification of English language proficiency requirements, or absence thereof, and the projected schedule and procedures for hiring for each occupation. Employers should provide both long-term job need projections and notice before initiating the interviewing and hiring process. These notification requirements will take into consideration any need to protect the employer's proprietary information.

- (4) Set appropriate record keeping and monitoring requirements. The First Source Hiring Administration shall develop easy-to-use forms and record keeping requirements for documenting compliance with the agreement. To the greatest extent possible, these requirements shall utilize the employer's existing record keeping systems, be non-duplicative, and facilitate a coordinated flow of information and referrals.
- (5) Establish guidelines for employer good faith efforts to comply with the first source hiring requirements of this Chapter. The FSHA will work with City departments to develop employer good faith effort requirements appropriate to the types of contracts and property contracts handled by each department. Employers shall appoint a liaison for dealing with the development and implementation of the employer's agreement. In the event that the FSHA finds that the employer under a City contract or property contract has taken actions primarily for the purpose of circumventing the requirements of this Chapter, that employer shall be subject to the sanctions set forth in Section 83.10 of this Chapter.
  - (6) Set the term of the requirements.
  - (7) Set appropriate enforcement and sanctioning standards consistent with this Chapter.
- (8) Set forth the City's obligations to develop training programs, job applicant referrals, technical assistance, and information systems that assist the employer in complying with this Chapter.
- (9) Require the developer to include notice of the requirements of this Chapter in leases, subleases, and other occupancy contracts.
- **C. Hiring Decisions.** Contractor shall make the final determination of whether an Economically Disadvantaged Individual referred by the System is "qualified" for the position.
- **D.** Exceptions. Upon application by Employer, the First Source Hiring Administration may grant an exception to any or all of the requirements of Chapter 83 in any situation where it concludes that compliance with this Chapter would cause economic hardship.
  - **E.** Liquidated Damages. Contractor agrees:
    - (1) To be liable to the City for liquidated damages as provided in this section;

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- (2) To be subject to the procedures governing enforcement of breaches of contracts based on violations of contract provisions required by this Chapter as set forth in this section;
- (3) That the Contractor's commitment to comply with this Chapter is a material element of the City's consideration for this Contract; that the failure of the Contractor to comply with the contract provisions required by this Chapter will cause harm to the City and the public which is significant and substantial but extremely difficult to quantify; that the harm to the City includes not only the financial cost of funding public assistance programs but also the insidious but impossible to quantify harm that this community and its families suffer as a result of unemployment; and that the assessment of liquidated damages of up to \$5,000 for every notice of a new hire for an entry level position improperly withheld by the contractor from the first source hiring process, as determined by the FSHA during its first investigation of a contractor, does not exceed a fair estimate of the financial and other damages that the City suffers as a result of the contractor's failure to comply with its first source referral contractual obligations.
- (4) That the continued failure by a contractor to comply with its first source referral contractual obligations will cause further significant and substantial harm to the City and the public, and that a second assessment of liquidated damages of up to \$10,000 for each entry level position improperly withheld from the FSHA, from the time of the conclusion of the first investigation forward, does not exceed the financial and other damages that the City suffers as a result of the contractor's continued failure to comply with its first source referral contractual obligations;
- (5) That in addition to the cost of investigating alleged violations under this Section, the computation of liquidated damages for purposes of this section is based on the following data:
- a. The average length of stay on public assistance in San Francisco's County Adult Assistance Program is approximately 41 months at an average monthly grant of \$348 per month, totaling approximately \$14,379; and
- b. In 2004, the retention rate of adults placed in employment programs funded under the Workforce Investment Act for at least the first six months of employment was 84.4%. Since qualified individuals under the First Source program face far fewer barriers to employment than their counterparts in programs funded by the Workforce Investment Act, it is reasonable to conclude that the average length of employment for an individual whom the First Source Program refers to an employer and who is hired in an entry level position is at least one year; therefore, liquidated damages that total \$5,000 for first violations and \$10,000 for subsequent violations as determined by FSHA constitute a fair, reasonable, and conservative attempt to quantify the harm caused to the City by the failure of a contractor to comply with its first source referral contractual obligations.
- (6) That the failure of contractors to comply with this Chapter, except property contractors, may be subject to the debarment and monetary penalties set forth in Sections 6.80 et seq. of the San Francisco Administrative Code, as well as any other remedies available under the contract or at law; and violation of the requirements of Chapter 83 is subject to an assessment of liquidated damages in the amount of \$5,000 for every new hire for an Entry Level Position improperly withheld from the first

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source hiring process. The assessment of liquidated damages and the evaluation of any defenses or mitigating factors shall be made by the FSHA.

**F. Subcontracts.** Any subcontract entered into by Contractor shall require the subcontractor to comply with the requirements of Chapter 83 and shall contain contractual obligations substantially the same as those set forth in this Section.

# 60. Consideration of Criminal History in Hiring and Employment Decisions

- A. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T "City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions," of the San Francisco Administrative Code (Chapter 12T), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Contract as though fully set forth herein. The text of the Chapter 12T is available on the web at http://sfgov.org/olse/fco. A partial listing of some of Contractor's obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Contract shall have the meanings assigned to such terms in Chapter 12T.
- B. The requirements of Chapter 12T shall only apply to a Contractor's or Subcontractor's operations to the extent those operations are in furtherance of the performance of this Contract, and shall apply only to applicants and employees who would be or are performing work in furtherance of this Contract.
- C. Contractor shall incorporate by reference in all subcontracts the provisions of Chapter 12T, and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Contract.
- D. Contractor or Subcontractor shall not inquire about, require disclosure of, or if such information is received base an Adverse Action on an applicant's or potential applicant for employment, or employee's: (1) Arrest not leading to a Conviction, unless the Arrest is undergoing an active pending criminal investigation or trial that has not yet been resolved; (2) participation in or completion of a diversion or a deferral of judgment program; (3) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (4) a Conviction or any other adjudication in the juvenile justice system; (5) a Conviction that is more than seven years old, from the date of sentencing; or (6) information pertaining to an offense other than a felony or misdemeanor, such as an infraction.
- E. Contractor or Subcontractor shall not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any conviction history, unresolved arrest, or any matter identified in subsection 60(D), above. Contractor or Subcontractor shall not require such disclosure or make such inquiry until either after the first live interview with the person, or after a conditional offer of employment.

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For the Term July 15, 2020 through December 31, 2022

#### **GENERAL CONDITIONS**

- F. Contractor or Subcontractor shall state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment to be performed under this Contract, that the Contractor or Subcontractor will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.
- G. Contractor and Subcontractors shall post the notice prepared by the Office of Labor Standards Enforcement (OLSE), available on OLSE's website, in a conspicuous place at every workplace, job site, or other location under the Contractor or Subcontractor's control at which work is being done or will be done in furtherance of the performance of this Contract. The notice shall be posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the workplace, job site, or other location at which it is posted.
- H. Contractor understands and agrees that if it fails to comply with the requirements of Chapter 12T, the City shall have the right to pursue any rights or remedies available under Chapter 12T, including but not limited to, a penalty of \$50 for a second violation and \$100 for a subsequent violation for each employee, applicant or other person as to whom a violation occurred or continued, termination or suspension in whole or in part of this Contract.
- **Limitations on Contributions.** Through execution of this Contract, Contractor acknowledges its obligations under Section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (a) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (b) a candidate for that City elective office, or (c) a committee controlled by such elected official, or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the contract. The prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10% in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Contractor certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the contract, and has provided the names of the persons required to be informed to the City department with whom it is contracting.
- **62. Prohibition on Political Activity with City Funds.** In accordance with San Francisco Administrative Code Chapter 12.G, Contractor may not participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity") in the performance of the services provided under this Contract. Contractor agrees to comply with San Francisco Administrative Code Chapter 12.G and any implementing rules and regulations promulgated by the City's Controller. The terms and provisions of Chapter 12.G are incorporated herein by this reference. In the event Contractor violates the provisions of this section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this Contract, and (ii) prohibit Contractor from

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#### **GENERAL CONDITIONS**

bidding on or receiving any new City contract for a period of two (2) years. The Controller will not consider Contractor's use of profit as a violation of this section.

- 63. Preservative-Treated Wood Containing Arsenic. Contractor may not purchase preservative-treated wood products containing arsenic in the performance of this Contract unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term "preservative-treated wood containing arsenic" shall mean wood treated with a preservative that contains arsenic, elemental arsenic or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Contractor may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of the Environment. This provision does not preclude Contractor from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term "saltwater immersion" shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.
- 64. Consideration of Salary History. Contractor shall comply with San Francisco Administrative Code Chapter 12K, the Consideration of Salary History Ordinance or "Pay Parity Act." Contractor is prohibited from considering current or past salary of an applicant in determining whether to hire the applicant or what salary to offer the applicant to the extent that such applicant is applying for employment to be performed on this Contract or in furtherance of this Contract, and whose application, in whole or part, will be solicited, received, processed or considered, whether or not through an interview, in the City or on City property. The ordinance also prohibits employers from (1) asking such applicants about their current or past salary or (2) disclosing a current or former employee's salary history without that employee's authorization unless the salary history is publicly available. Contractor is subject to the enforcement and penalty provisions in Chapter 12K. Information about and the text of Chapter 12K is available on the web at https://sfgov.org/olse/consideration-salary-history. Contractor is required to comply with all of the applicable provisions of 12K, irrespective of the listing of obligations in this Section.
- **65. Protection of Private Information.** Contractor has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, "Nondisclosure of Private Information," and 12M.3, "Enforcement" of Administrative Code Chapter 12M, "Protection of Private Information," which are incorporated herein as if fully set forth. Contractor agrees that any failure of Contactor to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Contract. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Contract, bring a false claim action against the Contractor pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar the Contractor.
- **66. Sugar-Sweetened Beverage Prohibition.** Contractor agrees that it will not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Contract.

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For the Term **July 15, 2020** through **December 31, 2022** 

# **GENERAL CONDITIONS**

**67. Modification of Agreement.** This Contract may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Contract.

# **END OF GENERAL CONDITIONS**

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#### SPECIAL CONDITIONS

The following terms and conditions supplement the City's Contract Conditions and General Conditions. In the event of a conflict between these conditions and the preceding Contract Conditions and General Conditions, these conditions take precedence.

- **68. Purpose.** The purpose of this Contract is to provide industrial supplies for the City.
- 69. Not Used (Pre-Bid Conference; Addenda).
- **70. Specifications.** Items available under this Contract are those available to members of OMNIA Partners under Contract #192163 (Appendix B) between the City of Tucson and Contractor, considering and accounting for the Categories listed on the Award Sheet, the City's Prohibited and Restricted Categories, and the Department of Environment's Requirements. See section 71. Contractor's Qualifications and Requirements.
- 71. Contractor's Qualifications and Requirements.
  - I. Prohibited and Restricted Categories, and Requirements.
- A. **Prohibited Categories.** The following categories are prohibited and items in these categories cannot be purchased through this Contract. They include but are not limited to firearms, ammunition, less-than-lethal munition, non-lethal weapons, vehicles, aviation, clothing and uniforms, and information technology equipment and supplies.
- B. **Facial Recognition Technology Ban.** San Francisco Administrative Code Section 19B forbids most City Departments from obtaining, accessing or using Face Recognition Technology or information obtained from Face Recognition Technology. By executing this Contract, Contractor acknowledges that the subject of this Contract is not an automated or semi-automated process that assists in identifying or verifying an individual based on an individual's face.
- C. **Restricted Categories.** Subject to certain exceptions, Contractor is hereby advised that the acquisition of Surveillance Technology is restricted in accordance with Administrative Code Chapter 19B. Contractor agrees to prohibit the online sales to City Departments of Surveillance Technology as defined by Chapter 19B SEC.19B.1. Definitions. Contractor must notify and obtain approval from OCA prior to delivery of any Surveillance Technology.
- D. **Department of Environment's Requirements.** See attachment A, Environmental Requirements, and Attachment B, Sample of Mandatory Reports.

# II. Additional Contractor's Qualifications and Requirements.

A. Contractor shall have and maintain, throughout the contract term, and any extension thereof, adequate stocking levels of all products and articles required by the City. Failure to maintain adequate stock may result in the Purchaser invoking the Contractor's Default clause (General Condition No. 48) of the Contract.

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#### SPECIAL CONDITIONS

- B. Contractor shall be responsible for providing technical support and assistance to the City through Contractor's own personnel, equipment and facilities as well as through manufacturer's technical representatives. As part of this technical support and assistance, the Contractor shall provide personnel with in-depth technical knowledge of the products the Contractor is providing under this Contract, to answer questions and offer any assistance required by City personnel, during City business hours (8:00 A.M. 5:00 P.M. PT).
- C. Contractor shall have and maintain a comprehensive online catalog and ordering system for the City that will be restricted to products available on this Contract.
- D. Contractor will be required to maintain a 24/7 online catalog based on the master agreement. Prohibited items in Section 71(I) of this Contract must be excluded from the online catalog.
- E. Contractor shall supply, maintain, and replenish "vending machines' if required by the City departments.
- F. Contractor's warehouse facility shall comply with Title III of the Americans with Disabilities Act Regulations (including Title 3 Accessibility Guidelines), and Title 24, State of California Building Code (California Accessibility Regulations) regarding handicapped persons' accessibility.
- G. The City may require Contractor to provide within seven (7) working business days from the date they are requested to do so, information and documentation requested by Purchaser, including but not limited to: sources of supply, distribution, dealership or agency agreements and authorizations from manufacturer(s) they claim to represent, lines of credit with financial institutions for manufacturer(s) they claim to represent, lines of credit with financial institutions and suppliers, numbers of employees, trade references and any other information to determine the Contractor's fitness to supply the contract requirements.
- H. If Contractor is not the manufacturer, Contractor should furnish with its contract a manufacturer's written guarantee (on manufacturer's letterhead addressed to the City) that the manufacturer's warranty and service will be passed on to the City. Failure to provide this document within five (5) business days of notification may result in rejection of the Contractor's contract.
- H. The City reserves the right to inspect Contractor's place of business, including Contractor's existing stock prior to award or during the contract term, to aid Purchaser in determining Contractor's ability to satisfy the terms and conditions of the contract.
- K. Contractor must maintain normal business hours of at least 8:00 A.M. to 5:00 P.M. PT, Monday through Friday throughout the term of the contract, and be open at all times during that period.
- L. Contractor must be capable of producing usage reports required under General Condition No. 51 of this Contract.

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# Industrial Supplies For the Term July 15, 2020 through December 31, 2022

#### SPECIAL CONDITIONS

M. Contractor must provide to the City monthly usage reports of all items ordered under this Contract. Any sale or conveyance of "Prohibited Categories" items to the City, whether requested by the City or not, will be deemed a material breach. In the event of such material breach, the City reserves the right to immediately terminate the Contract.

#### 72. City Department's Responsibilities

- A. Maintain adequate stock of most commonly used items to minimize emergency orders whenever possible and as applicable to the department's operations.
- B. Monitor and document Contractor's performance and furnish Purchaser copies of records, correspondence and all other documentation relevant to Contractor' performance.
- C. Inspect material received from Contractor immediately upon delivery and reject or return damaged or incorrect material for replacement at no extra charge or credit.
- D. Establish quality control measures, as applicable to department's operations, and provide documented reports to Purchaser and Contractor of any product defects or premature failures.
- E. Provide Purchasing with documentation of unsatisfactory performance of the Contractor and receive authorization from Purchasing to place orders with another Contractor.

#### 73. Delivery

Contractor must comply with the following delivery requirements. Failure to comply with any or all requirements may result in Purchasing invoking General Condition 48, Contractor's Default Clause.

- A. Deliveries shall include all associated delivery/freight charges, F.O.B. point of destination.
- B. Prior to all deliveries, Contractor shall provide scheduled delivery dates to the ordering department. Any deliveries made without prior scheduling will be rejected by the department with no additional costs incurred.
- C. All deliveries shall be made and accepted at the City location indicated by the ordering department between the hours of 8:00 A.M. and 2:00 P.M. (adjust hours if needed)
- D. Establish quality control measures, as applicable to department's operations, and provide documented reports to Purchaser and Contractor of any product defects or premature failures.
  - E. No substitutions will be allowed.
- F. Emergency deliveries shall be delivered by best means possible, at no additional cost to the City. Contractor shall notify the department of the estimated time of delivery.

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#### SPECIAL CONDITIONS

- G. Contractor shall notify the ordering department immediately if unable to deliver the items and/or quantity ordered. Contractor must notify and obtain approval from the ordering department prior to delivery of any back-ordered items. Department may reject back-ordered items at no additional costs incurred to the City.
  - H. All deliveries must include a packing slip and must provide the following information:
    - 1. Complete description including manufacturer's name and part number
    - 2. Quantity ordered
    - 3. Contract number and contract item numbers
    - 4. Back-ordered items and amount back-ordered
    - 5. Date back-ordered items will be delivered
- I. In the event that back-ordered items are delayed in excess of five (5) working days, the City reserves the right to reject partial shipment or cancel the item(s) ordered form the Contract, at no additional cost incurred to the City.
- **74. Price.** Prices are those available to members of OMNIA Partners under Contract #192163 (Appendix B) between OMNIA Partners and Contractor. The pricing, terms and conditions of the Master Agreement (Contract Number: 192163) shall, at all times, be Contractor's primary contractual offering of products to the City.
- **75. Price Adjustment.** The City will review fully documented requests for the City's custom **Market Basket product** price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment for the City's custom **Market Basket products** may be made at the end of each Contract year that the contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.
- 76. Not Used (Bid Evaluation).
- 77. Not Used (Adjustment of Bid Price for Sales Tax).
- 78. Not Used (Award).
- **79. Awarded Items.** If during the term of the Contract, a Contract item is determined to be unacceptable for a particular use, and such is documented by a City Department and as determined by Purchasing, it is understood and agreed that the item will be canceled and removed from the Contract without penalty to the City. The City's sole obligation to the supplier is payment of deliveries made prior to the cancellation date. City shall give the supplier ten days' notice prior to any cancellation. The City will purchase the required replacement item from any source and in the manner as determined by Purchasing. If a contracted item has been discontinued by the manufacturer or is deemed temporarily unavailable, it will be the responsibility of the Contractor to search the marketplace and find an acceptable equal substitute in the time required for delivery and at the Contract price. Contractor must notify Purchasing by certified mail, 30 days in advance of any changes in the description of article, brand,

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#### SPECIAL CONDITIONS

product code or packaging. Any changes made without the approval of Purchasing will constitute default and result in the City invoking General Condition No. 19.

- **80. Ordering.** Items to be furnished under this Contract shall be ordered through a release from the appropriate citywide contract by City departments during the effective period of the contract. All invoices for payments shall show the citywide contract number, complete description of item, quantity and contract price.
- **81. Payment.** The City agrees to pay for all products in accordance with the prices quoted in the contract and subject to any applicable discount provisions contained in said contract. Payments shall be made by the City to Contractor in arrears, for **completed orders**, throughout the term of the contract. Invoices submitted by the Contractor must be in a form acceptable to Purchasing and Controller. All amounts paid by the City to the Contractor shall be subject to the audit by the City.
- 82. Additional Items. If, in the satisfaction of governmental interests it is necessary to purchase additional items from Contractor, additional items may be added to this Contract by mutual agreement of the parties. The aggregated cost of all additional items added to the contract, during the contract term, shall not exceed twenty percent (20%) of the total estimated value (cost) of the original contract. All requests to add additional items to the contract must be submitted by City Departments in writing to the Purchasing Division. All requests must include complete specifications, estimated quantities for the remainder of the contract period and a price quotation provided by the contractor, for each service. All additional items or services added to the contract shall be approved through issuance of a contract modification. In the event the aggregated cost of the contract increases by more than 20% of the total estimated value of the original contract, or the increase totals more than the Minimum Competitive Amount, the amount over 20% or the Minimum Competitive Amount, shall be in accordance with Standard Purchasing Procedures. The resulting award shall be added to the contract through a contract modification (same Contractor) or the issuance of a new contract (new Contractor) and include Contractor's name and information, complete service description, delivery information and pricing information.
- 83. Not Used (Environment Code Chapter 5, Resource Conservation Ordinance).
- 84. Not Used (Bid Security).
- 85. Not Used (Performance Bond).
- 86. Not Used (Fidelity Bond).
- **87. Insurance.** Prior to award, the Contractor will be required to furnish evidence of insurance as follows:
- A. Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Contract, Contractor must maintain in force, during the full term of the Contract, insurance in the following amounts and coverages:

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For the Term **July 15, 2020** through **December 31, 2022** 

#### SPECIAL CONDITIONS

- (1) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and
- (2) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence, \$2,000,000 aggregate for bodily injury, property damage, contractual liability, personal injury, products and completed operations.
- (3) Commercial Automobile Liability Insurance with limits not less than \$1,000,000 each occurrence, "Combined Single Limit" for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.
- B. Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:
- (1) Name as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees.
- (2) That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Contract, and that insurance applies separately to each insured against whom claim is made or suit is brought.
- C. Contractor shall provide thirty (30) days' advance written notice to the City of cancellation, intended non-renewal, or reduction in coverages, except for non-payment for which no less than ten (10) days' notice shall be provided to City. Notices shall be sent to:

Director, Office of Contract Administration Purchasing Division City and County of San Francisco City Hall, Room 430 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4685

- D. Contractor hereby agrees to waive Workers' Compensation subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.
- E. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Contract and, without lapse, for a period of three years beyond the expiration of this Contract, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Contract, such claims shall be covered by such claims-made policies.

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# Industrial Supplies For the Term July 15, 2020 through December 31, 2022

#### SPECIAL CONDITIONS

- F. Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.
- G. Should any required insurance lapse during the term of this Contract, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Contract, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Contract effective on the date of such lapse of insurance.
- H. Before commencing any operations under this Contract, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Contract.
- I. Approval of the insurance by City shall not relieve or decrease the liability of Contractor hereunder.
- J. If a subcontractor will be used to complete any portion of this Contract, the Contractor shall ensure that the subcontractor shall provide all necessary insurance and shall name the City and County of San Francisco, its officers, agents and employees and the Contractor listed as additional insured.
- 88. Not Used (Failure to Execute Contract).
- 89. Not Used (Sweatfree Procurement).
- **90. Entire Agreement.** This Contract sets forth the entire agreement between the parties, and supersedes all other oral or written provisions.
- 91. Not Used (Questions).
- 92. Not Used (Bid Submittal Instructions).
- **93. Incorporation of Recitals.** The parties understand and agree that the recitals set forth on page 5 of this Contract are terms of this Contract and are fully incorporated herein by this reference.
- **94. Order of Precedence.** Attached as Appendix B is Master Agreement #192163 between the City of Tucson, Arizona and Contractor, as amended by the First Amendment, attached as Appendix C. In the event of a conflict between the Master Agreement #192163 and the preceding City and County of San Francisco terms and conditions of this Contract, the preceding City and County of San Francisco terms and conditions take precedence.

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Industrial Supplies
For the Term **July 15, 2020** through **December 31, 2022** 

#### **SPECIAL CONDITIONS**

# END OF SPECIAL CONDITIONS

# **Appendices**:

Appendix A – City of Tucson RFP 192163 Appendix B – Executed Contract No. 192163

Appendix C – First Amendment to Contract No. 192163

# **Attachments:**

Attachment A: Environmental Requirements
Attachment B: Sample of Mandatory Reports

# **CITY OF TUCSON**

# REQUEST FOR PROPOSAL

REQUEST FOR PROPOSAL NUMBER: 192163

PROPOSAL DUE DATE: APRIL 11, 2019, AT 4:00 P.M. LOCAL AZ TIME

PROPOSAL SUBMITTAL LOCATION: Department of Procurement

255 W. Alameda, 6th Floor, Tucson, AZ 85701

MATERIAL OR SERVICE: MAINTENANCE, REPAIR AND OPERATIONS (MRO)

SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND

**RELATED SERVICES** 

PRE-PROPOSAL CONFERENCE DATE: MARCH 27, 2019

TIME: 2:00 P.M. LOCAL AZ TIME

LOCATION: CITY HALL, 255 W. ALAMEDA, 1st FLOOR

**CONFERENCE ROOM, TUCSON, AZ 85701** 

PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB

**TELEPHONE NUMBER:** (520) 837-4137

JENN.MYERS@tucsonaz.gov

A copy of this solicitation and possible future amendments may be obtained from our Internet site at: <a href="http://www.tucsonprocurement.com/">http://www.tucsonprocurement.com/</a> by selecting the Bid Opportunities link and the associated solicitation number. The City does not mail out Notices of available solicitations via the U.S. Postal Service. Email notifications are sent to those interested offerors who are registered with us and who have selected email as their preferred delivery method. To register, please visit <a href="https://www.tucsonprocurement.com">www.tucsonprocurement.com</a>, click on Vendors, then click on Vendor Registration. To update an existing record, click on Vendors, click on What's New?, and read the section titled "Notice of Solicitations." You may also call (520) 791-4217 if you have questions.

Competitive sealed proposals for the specified material or service shall be received by the Department of Procurement, 255 W. Alameda, 6th Floor, Tucson, Arizona 85701, until the date and time cited.

Proposals must be in the actual possession of the Department of Procurement at the location indicated, on or prior to the exact date and time indicated above. Late proposals shall not be considered. The prevailing clock shall be the City Department of Procurement clock.

Proposals must be submitted in a sealed envelope. The Request for Proposal number and the offeror's name and address should be clearly indicated **on the outside** of the envelope. All proposals must be completed in ink or typewritten. Questions must be addressed to the Contract Officer listed above.

#### \*\*\*\*ALERT\*\*\*\*

All visitors to City Hall are now required to show picture identification when going through the security checkpoint in the main lobby. Visitors should plan accordingly.

PUBLISH DATE: MARCH 8, 2019

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PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

# INTRODUCTION

The City of Tucson is requesting proposals from qualified and experienced firms to provide MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES. The City of Tucson requires a contractor who provides a diverse and extensive supply of MRO products for delivery to various locations in the Tucson metropolitan area and for pickup at local storefronts.

Requirements and qualifications are defined in detail in the Scope of Services Section of this Request for Proposal (RFP). The City seeks a firm that can supply the specified services, supplies, parts, equipment and materials and related services.

# **National Contract**

The City of Tucson, as the Principal Procurement Agency, defined in Attachment A, has partnered with OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency"). Attachment A contains additional information about OMNIA Partners and the cooperative purchasing agreement.

OMNIA Partners is the largest and most experienced purchasing organization for public and private sector procurement. Through the economies of scale created by OMNIA Partners public sector subsidiaries, National IPA and U.S. Communities, our participants now have access to more competitively solicited and publicly awarded cooperative agreements. The lead agency contracting process continues to be the foundation on which we are founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits.

OMNIA Partners provides shared services and supply chain optimization to government, education and the private sector. As a channel partner with Vizient (formally, Novation), OMNIA Partners leverages over \$100 billion in annual supply spend to command the best prices for products and services. With corporate, pricing and sales commitments from the Contractor, OMNIA Partners provides marketing and administrative support for the Contractor that directly promotes the Contractor's products and services to Participating Public Agencies though multiple channels, each designed to promote specific products and services to Public Agencies on a national basis. Public Agencies benefit from pricing based on aggregate spend and the convenience of a contract that has already been advertised and publicly competed. The Contractor benefits from a contract that allows Participating Public Agencies to directly purchase goods and services without the Contractor's need to respond to additional competitive solicitations. As such, the Contractor must be able to accommodate a nationwide demand for services and to fulfill obligations as a nationwide Contractor and respond to the OMNIA Partners documents (Attachment A).

The City of Tucson anticipates spending approximately \$4 million over the full potential Master Agreement term for MRO Supplies and Related Services. While no minimum volume is guaranteed to the Contractor, the estimated annual volume of MRO Supplies and Related Services purchased under the Master Agreement through OMNIA Partners Public Sector is approximately \$100 million. This projection is based on the current annual volumes among the City of Tucson, other Participating Public Agencies anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between the Contractor and OMNIA Partners.

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PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

# **SCOPE OF SERVICES**

# **A. GENERAL REQUIREMENTS**

- 1. **QUALIFIED FIRMS:** Offerors should meet the minimum qualifications:
  - a. Have a strong national presence in the MRO supply industry.
  - b. Have a distribution model capable of delivering products nationwide.
  - c. Have a demonstrated sales presence.
  - d. Be able to meet the minimum requirements of the cooperative purchasing program detailed herein.
  - e. Be able to provide the full range of products, equipment, parts, materials and services to meet the demands of the City and all agencies that opt to participate in the cooperative purchasing program with the City.
- 2. USAGE REPORT: The Contractor shall provide an electronic copy of a usage report upon request to the Agency Department of Procurement. The report shall provide complete information on the items purchased under this Contract. The Contractor should be able to provide a usage report by department. At a minimum for each item sold, the report should list the manufacturer name, model number, part number, item description, quantity sold, and total spend by department, division, ordering entity, etc.
- 3. **EQUIPMENT/RECALL NOTICES:** In the event of any recall notice, technical service bulletin, or other important notification affecting equipment purchased from this contract, a notice shall be sent to the Contract Representative. It shall be the responsibility of the contractors to assure that all recall notices are sent directly to the agencies Contract Representative.
- **4. WAREHOUSING, DISTRIBUTION AND SALES FACILITIES:** The product specified in this solicitation is dependent upon an extensive manufacturer-to-customer supply chain distribution system. To be considered for award, each potential contractor is required to provide proof of an extensive distribution system.
- **DELIVERY:** For City of Tucson purchases, MRO supplies shall be delivered to various City of Tucson stores locations and non-stores locations. All deliveries shall be made Monday through Friday from 8:00 a.m. to 3:00 p.m., Arizona Standard Time.
- **CATALOGS:** Within 10 days after contract award, Contractor must submit complete price lists and catalogs of their product line in hard copy or on CD. Upon request from a using agency, Contractor shall provide, at no cost, these catalogs and price lists. An accessible public website that contains a downloadable catalog and price list or an interactive web catalog and price list maybe provided in lieu of the above hard copy requirement.
- 7. WARRANTY: Offeror shall warrant that all equipment and parts furnished in their offer are newly manufactured and free from defects in material and workmanship for no less than one (1) year from the date the equipment is delivered or installed. Warranty shall also guarantee accepted trade standards of quality, fitness for the intended uses, and conformance to promises or specified specifications. No other express or implied warranty shall eliminate the vendor's liability as stated herein.

# **B. PRODUCT REQUIREMENTS:**

- 1. **PRODUCTS:** A complete and comprehensive line of quality made MRO supplies to support the daily maintenance, repair and operations functions of the agency. The categories include but are not limited to the following.
  - **a. Motors and Power Transmission-** General, Definite Purpose and HVAC motors, gear motors, bearings, V-belts and accessories.
  - **b. Electrical Supplies –** Distribution, controls, wire, cable, voice & data and supplies.
  - **c. Lighting –** Lamps, ballasts, fixtures, task lighting, flashlights and batteries.
  - **d. Tools** Hand, power, outdoor and automotive tools and tool storage.
  - e. Measuring Tools & Test Instruments Calipers, gauges, inspection, micrometers and multimeters.
  - **f. Pneumatic** Pneumatic tools and system components, air compressors and hydraulics.
  - **g. Machining and Cutting Tools –** Drill bits, taps, dies, blades, counterbores, countersinks and abrasives.
  - **h. Material Handling, Storage and Packaging –** Ladders, hoists, shelving, storage, furniture, packaging, casters, cart, trucks and drums.
  - i. Welding Welding equipment and supplies.
  - **j. Fasteners and Adhesives –** Nuts, bolts, washers, screws, hooks, flat stock, raw materials (metal, rubber, plastic), glue and cement.
  - k. Lubricants. Sealants and Paint Grease, oil, penetrates sealants, caulk and paint.
  - **I. Safety and Security Supplies –** Spill containment, storage, fire protection, person protective equipment, instrumentation, signs, labels, tags and security.
  - **m. Cleaning Equipment and Supplies –** Chemicals, equipment, restroom, paper, waste containers, cleaning.
  - **n. HVAC Supplies** Controls, heaters, air conditioning, air treatment, fans, ventilators and blowers.
  - **o. Pumps and Plumbing** Submersible, centrifugal, water system and positive displacement pumps, pipe, valves, fittings, heaters, coolers, filtration and faucets.
  - **p. Emergency Preparedness –** Sandbags, first-aid supplies, disaster recovery products etc.
  - q. Other Categories
- 2. CURRENT PRODUCTS: All products being offered in response to this solicitation shall be in current and ongoing production; shall be formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth in this solicitation.

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- 3. **DEFECTIVE PRODUCT:** All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification.
- **PRICING:** Prices/discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. Where applicable, pricing shall be determined by applying Offerors discounts to the prices listed on their manufacturer's price lists, retail price sheets, catalogs or by utilizing the reduced net pricing schedule.
- **5. SALES PROMOTIONS:** In addition to decreasing prices for the balance of the Contract term due to a change in market conditions, a Contractor may conduct sales promotions involving price reductions for a specified lesser period.

<u>C. SERVICE REQUIREMENTS:</u> The City is interested in evaluating the following categories of value-add services for inclusion in this contract. The categories include, but are not limited to, the following.

- 1. Sourcing:
  - **1.** from non-catalog suppliers,
  - **2.** of line card extensions of catalog suppliers,
  - **3.** for custom products, and
  - **4.** for OEM repair parts and accessories.
- 2. **Software Punch Out:** The capability of your electronic ordering system to interface with an agencies inventory software system.
- 3. Installation, Repair, Maintenance and Turn-Key Solutions and Services: The ability to provide installation, repair, maintenance and turn-key solutions and services through Contractors business units, authorized manufacturer's facilities or other avenues.
- **4. Inventory Solutions:** Provide inventory management solutions for stock rooms, warehouses, mobile service vehicles, emergency preparedness supplies, and supply vending machines. Consulting and analysis solutions are also desirable.
- **5. Small Business Program:** The ability to incorporate small business enterprises into your distribution, sales and product offerings.
- 6. Green/Sustainability Program:
  - **a. Policies:** Efforts and policies pertaining to green and sustainability.
  - **b. Products:** Impact on product offerings.
  - **c. Distribution:** Impact in distribution.
  - **d. Recycling of Lamps:** The ability to recycle lighting and electronic products.
  - e. Lighting and Energy Audits: The ability to perform lighting and energy audits.
  - **f. Certifications:** The industry recognized certifications and standards obtained.
- **7. Training & Education:** The ability to provide on-site and/or online training and educational programs/seminars.
- **8. Customer Support Services:** The policies on replacements, returns, restocking charges, after hours service, after sales support, out of stock, order tracing, technical feedback, quality assurance for orders and drop shipments.
- **9. Other Services:** Other value-add services not included in above categories.

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# INSTRUCTIONS TO OFFERORS

#### 1. DEFINITION OF KEY WORDS USED IN THE SOLICITATION:

For purposes of this solicitation and subsequent contract, the following definitions shall apply:

City: The City of Tucson, Arizona

**Contract:** The legal agreement executed between the City and the Contractor/Consultant. The Contract shall include this RFP document incorporated herein by reference, all terms, conditions, specifications, scope of work, Amendments, the Contractor's offer and negotiated items as accepted by the City.

**Contractor/Consultant:** The individual, partnership, or corporation who, as a result of the competitive solicitation process, is awarded a contract by the City.

**Contract Representative:** The City employee or employees who have specifically been designated to act as a contact person or persons to the Contractor, and is responsible for monitoring and overseeing the Contractor's performance under this Contract.

**Director of Procurement:** The contracting authority for the City, authorized to sign contracts and amendments thereto on behalf of the City.

May: Indicates something that is not mandatory but permissible.

Offeror: The individual, partnership, or corporation who submits a proposal in response to a solicitation.

**Shall, Will, Must:** Indicates a mandatory requirement. Failure to meet these mandatory requirements, if they constitute a substantive requirement, may, at the City's sole discretion, result in the rejection of a proposal as non-responsive.

**Should:** Indicates something that is recommended but not mandatory. If the Offeror fails to provide recommended information, the City may, at its sole option, ask the Offeror to provide the information or evaluate the proposal without the information.

- 2. PRE-PROPOSAL CONFERENCE: If scheduled, the date and time of a Pre-Proposal conference is indicated on the cover page of this document. Attendance at this conference is not mandatory. Written minutes and/or notes will not be available, therefore attendance is encouraged. If an Offeror is unable to attend the Pre-Proposal Conference questions may be submitted in writing. Offerors are encouraged to submit written questions, via electronic mail at least nine days prior to the Request for Proposal due date to the Contract Officer listed above. The purpose of this conference will be to clarify the contents of this Request for Proposal in order to prevent any misunderstanding of the City's position. Any doubt as to the requirements of this Request for Proposal or any apparent omission or discrepancy should be presented to the City at this conference. The City will then determine the appropriate action necessary, if any, and may issue a written amendment to the Request for Proposal. Oral statements or instructions will not constitute an amendment to this Request for Proposal.
- 3. INQUIRIES: Any question related to the Request for Proposal shall be directed to the Contract Officer whose name appears above. An offeror shall not contact or ask questions of the department for whom the requirement is being procured. The Contract Officer may require any and all questions be submitted in writing. Offerors are encouraged to submit written questions via electronic mail at least nine days prior to the proposal due date. Any correspondence related to a solicitation should refer to the appropriate Request for Proposal number, page and paragraph number. An envelope containing questions should be identified as such, otherwise it may not be opened until after the official proposal due date and time. Oral interpretations or clarifications will be without legal effect. Only questions answered by a formal written amendment to the Request for Proposal will be binding.
- **4. AMENDMENT OF REQUEST FOR PROPOSAL:** The Offeror shall acknowledge receipt of a Request for Proposal Amendment by signing and returning the document by the specified due date and time.
- 5. FAMILIARIZATION OF SCOPE OF WORK: Before submitting a proposal, each offeror shall familiarize itself with the Scope of Work, laws, regulations and other factors affecting contract performance. The Offeror shall be responsible for fully understanding the requirements of the subsequent Contract and otherwise satisfy itself as to the expense and difficulties accompanying the fulfillment of contract requirements. The submission of a proposal will constitute a representation of compliance by the Offeror. There will be no subsequent financial adjustment, other than that provided by the subsequent Contract, for lack of such familiarization.

#### 6. PREPARATION OF PROPOSAL:

- A. All proposals shall be on the forms provided in this Request for Proposal package. It is permissible to copy these forms as required. Facsimiles or electronic mail proposals shall not be considered.
- B. At a minimum, your proposal should include the signed Offer and Acceptance form, signed copies of any solicitation amendments, completed Price Page and your response to all evaluation criteria.
- C. The Offer and Acceptance page shall be signed by a person authorized to submit an offer. An authorized signature on the Offer and Acceptance page, Proposal Amendment(s), or cover letter accompanying the proposal documents shall constitute an irrevocable offer to sell the good and/or service specified herein. Offeror shall submit any additional requested documentation, signifying intent to be bound by the terms of the agreement.
- D. The authorized person signing the proposal shall initial erasure, interlineations or other modifications on the proposal.

# CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

**REQUEST FOR PROPOSAL NO. 192163** 

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- E. In case of error in the extension of prices in the proposal, unit price shall govern when applicable.
- F. Periods of time, stated as a number of days, shall be in calendar days.
- G. It is the responsibility of all offerors to examine the entire Request for Proposal package and seek clarification of any requirement that may not be clear and to check all responses for accuracy before submitting a proposal. Negligence in preparing a proposal confers no right of withdrawal after due date and time.
- H. The City shall not reimburse the cost of developing, presenting, submitting or providing any response to this solicitation.
- I. Offeror must list any subcontractors to be utilized in the performance of the services specified herein. For each subcontractor, details on respective qualifications must be included.
- 7. PAYMENT DISCOUNTS: Payment discount periods shall be computed from the date of receipt of the material/service or correct invoice, whichever is later, to the date City's payment warrant is mailed. Unless freight and other charges are itemized, any discount provided shall be taken on full amount of invoice. Payment discounts of twenty-one calendar days or more shall be deducted from the proposed price in determining the price points. However, the City shall be entitled to take advantage of any payment discount offered by a vendor provided payment is made within the discount period. The payment discount shall apply to all purchases and to all payment methods.
- 8. TAXES: The City of Tucson is exempt from federal excise tax, including the federal transportation tax.
- 9. PROPOSAL/SUBMITTAL FORMAT: An original and 9 copies (10 total) of each proposal should be submitted on the forms and in the format specified in the RFP. Offerors shall also submit one electronic copy of the proposal on cd, disc or zip disc in MS Office 2010 or .pdf format. Any confidential information shall be submitted on a separate cd, disc or zip disc. The original copy of the proposal should be clearly labeled "Original" and shall be single-sided, three hole punched and in a binder. The material should be in sequence and related to the RFP. The sections of the submittal should be tabbed, clearly identifiable and should include a minimum of the following sections: the completed Offer and Acceptance Form, all signed Amendments, a copy of this RFP document and the Offeror's response to the Evaluation Criteria including the completed Price Page. Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.
- 10. EXCEPTIONS TO CONTRACT PROVISIONS: A response to any Request for Proposal is an offer to contract with the City based upon the contract provisions contained in the City's Request for Proposal, including but not limited to, the specifications, scope of work and any terms and conditions. Offerors who wish to propose modifications to the contract provisions must clearly identify the proposed deviations and any proposed substitute language. The provisions of the Request for Proposal cannot be modified without the express written approval of the Director or his designee. If a proposal or offer is returned with modifications to the contract provisions that are not expressly approved in writing by the Director or his designee, the contract provisions contained in the City's Request for Proposal shall prevail.
- 11. PUBLIC RECORD: All proposals submitted in response to this Request for Proposal shall become the property of the City and shall become a matter of public record available for review subsequent to the award notification.
- 12. CONFIDENTIAL INFORMATION: The City of Tucson is obligated to abide by all public information laws. If an Offeror believes that any portion of a proposal, offer, specification, protest or correspondence contains information that should be withheld, a statement advising the Contract Officer of this fact should accompany the submission and the information shall be so identified wherever it appears. The City shall review all requests for confidentiality and may provide a written determination to designate specified documents confidential or the request may be denied. Price is not confidential and will not be withheld. If the confidential request is denied, such information shall be disclosed as public information, unless the offeror submits a formal written objection.
- **13. CERTIFICATION:** By signature on the Offer and Acceptance page, solicitation Amendment(s), or cover letter accompanying the submittal documents, Offeror certifies:
  - A. The submission of the offer did not involve collusion or other anti-competitive practices.
  - B. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal or State
  - C. The Offeror has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, meal or service to a public servant in connection with the submitted offer.
  - D. The Offeror hereby certifies that the individual signing the submittal is an authorized agent for the Offeror and has the authority to bind the Offeror to the Contract.

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- 14. WHERE TO SUBMIT PROPOSALS: In order to be considered, the Offeror must complete and submit its proposal to the City of Tucson Department of Procurement at the location indicated, prior to or at the exact date and time indicated on the Notice of Request for Proposal page. The Offeror's proposal shall be submitted in a sealed envelope. The words "SEALED PROPOSAL" with the REQUEST FOR PROPOSAL TITLE, REQUEST FOR PROPOSAL NUMBER, PROPOSAL DUE DATE AND TIME and OFFEROR'S NAME AND ADDRESS shall be written on the envelope.
- 15. LATE PROPOSALS: Late proposals will be rejected.
- 16. OFFER AND ACCEPTANCE PERIOD: In order to allow for an adequate evaluation, the City requires an offer in response to this solicitation to be valid and irrevocable for ninety (90) days after the proposal due date and time.
- 17. WITHDRAWAL OF PROPOSAL: At any time prior to the specified solicitation due date and time, an offeror may formally withdraw the proposal by a written letter or electronic mail from the Offeror or a designated representative. Telephonic or oral withdrawals shall not be considered.
- 18. DISCUSSIONS: The City reserves the right to conduct discussions with offerors for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal in order to clarify an offer and assure full understanding of, and responsiveness to, solicitation requirements.
- 19. TAX OFFSET POLICY: If applicable, in evaluating price proposals, the City shall include the amount of applicable business privilege tax, except that the amount of the City of Tucson business privilege tax shall not be included in the evaluation.
- 20. CONTRACT NEGOTIATIONS: Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offerors shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offerors. Exclusive or concurrent negotiations shall not constitute a contract award nor shall it confer any property rights to the successful offeror. In the event the City deems that negotiations are not progressing, the City may formally terminate these negotiations and may enter into subsequent concurrent or exclusive negotiations with the next most qualified firm(s).
- 21. VENDOR APPLICATION: Prior to the award of a Contract, the successful offeror shall register with the City's Department of Procurement. Registration can be completed at <a href="http://www.tucsonprocurement.com/">http://www.tucsonprocurement.com/</a> by clicking on Vendor Services. Please note that email notifications of newly published solicitations and amendments will be provided to those vendors that select email as their preferred delivery method in their vendor record.
- 22. CITY OF TUCSON BUSINESS LICENSE: It is the responsibility of the Contractor to have a City of Tucson Business License throughout the life of this contract or a written determination from the City's Business License Section that a license is not required. At any time during the contract, the City may request the Contractor to provide a valid copy of the business license or a written determination that a business license is not required. Application for a City Business License can be completed at http://www.tucsonaz.gov/etax. For questions contact the City's Business License Section at (520) 791-4566 or email at tax-license@tucsonaz.gov.
- 23. UPON NOTICE OF INTENT TO AWARD: The apparent successful offeror shall sign and file with the City, within five (5) days after Notice of Intent to Award, all documents necessary to the successful execution of the Contract.
- 24. AWARD OF CONTRACT: Notwithstanding any other provision of the Request for Proposal, the City reserves the right to:
  - (1) waive any immaterial defect or informality: or
  - (2) reject any or all proposals, or portions thereof; or
  - (3) reissue the Request for Proposal.

A response to this Request for Proposal is an offer to contract with the City based upon the terms, conditions and Scope of Work contained in the City's Request for Proposal. Proposals do not become contracts unless and until they are executed by the City's Director of Procurement and the City Attorney. A contract has its inception in the award, eliminating a formal signing of a separate contract. All of the terms and conditions of the contract are contained in the Request for Proposal, unless any of the terms and conditions are modified by a Request for Proposal amendment, a Contract Amendment, or by mutually agreed terms and conditions in the Contract documents.

25. PROPOSAL RESULTS: The name(s) of the successful offeror(s) will be posted on the Procurement Department's Internet site at http://www.tucsonprocurement.com/ upon issuance of a Notice of Intent to Award or upon final contract execution.

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- 26. PROTESTS: A protest shall be in writing and shall be filed with the Director of Procurement. A protest of a Request for Proposal shall be received at the Department of Procurement not less than five (5) working days before the Request for Proposal due date. A protest of a proposed award or of an award shall be filed within ten (10) days after issuance of notification of award or issuance of a notice of intent to award, as applicable. A protest shall include:
  - A. The name, address, and telephone number of the protestant;
  - B. The signature of the protestant or its representative;
  - C. Identification of the Request for Proposal or Contract number;
  - D. A detailed statement of the legal and factual grounds of protest including copies of relevant documents; and
  - E. The form of relief requested.

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# PROPOSAL EVALUATION REQUIREMENTS

- I. PROPOSAL EVALUATION CRITERIA (listed in relative order of importance)
  - A. Method of Approach
  - B. Price Proposal
  - C. Qualifications & Experience
- II. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:

#### A. Method of Approach

- **1.** Provide a response to the national program.
  - a. Include a detailed response to Attachment A, Exhibit A, OMNIA Partners Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.
  - b. The successful offeror will be required to sign Attachment A, Exhibit B, OMNIA Partners Administration Agreement. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to the OMNIA Partners Administration Agreement.
  - c. The successful offeror will be required to fill out Exhibit F Federal Funds Certification and Exhibit G New Jersey Business Compliance in its entirety.

#### 2. Product

- a. Provide a detailed written response illustrating how the products offered will meet the requirements of this solicitation. Offerors shall provide the proposed product lines that will meet the Product Requirements of this solicitation. Offerors shall identify and describe their MRO categories. For each proposed category, describe in detail and provide at a minimum the following types of information:
  - 1. Identification and description of product categories offered
  - 2. Identification and description of sub categories
  - 3. Identification and description of manufacturers within each sub category
- b. What is the total number of products offered in your catalog? Are all catalog products stocked in your distribution warehouses?
- c. How are green products identified in your catalog? Online ordering?
- d. Do you offer "Private Line" products? Please describe.
- e. Submit all information that will aid the City in evaluating your proposal.

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#### 3. Services

- a. Provide a detailed written response illustrating how the services offered will meet the requirements of this solicitation. Offerors shall provide the proposed services that will meet the Service Requirements of this solicitation. For each proposed category, describe and/or provide details explaining your capabilities. In your response include information such as:
  - 1. Policies and programs detailing your efforts in these areas.
  - 2. Literature explaining your capabilities.
  - 3. Submit all information that will aid the City in evaluating your proposal.
- Describe how you will roll out your program to City of Tucson staff?
   Include in your discussion training, education, meetings, information gathering, annual contract awareness event, etc.
- c. Describe how you will develop and maintain relationships with key department end users to convert sales to this contract, offer relevant solutions, problem solve, introduce new products or services, etc.
- d. Describe your sales and reporting capabilities. What level of detail is available?

# 4. Ordering and Invoices

- a. Describe your ordering capacity (retail locations, telephone, fax, internet, etc.). Provide details of the capabilities of your E Commerce website including ability to display contract pricing, on-line ordering, order tracking, search options, order history, technical assistance, lists, technical data and documentation, identification of alternate green products, etc.
- b. Describe your invoicing process. Is electronic invoicing available? Is summary invoicing available? Are there other options on how an agency receives an invoice? Submit sample invoices.
- c. Describe how problems such as a customer ordering a wrong product; a customer receiving a defective or wrong product; etc. are resolved.
- d. Describe how your firm measures performance including identification, calculation, tracking and reporting of measurements. What is your stock fill percentage rate, by line item, of the orders filled without backorders?
- e. If providing for retail location purchases, describe how agencies choosing to pick up products at a retail location will receive the correct contract pricing.
- f. Describe your process for identifying out of stock items and the options available to ordering agencies, such as: request a back ordered item, requesting a substitute item and cancelling the item from the order.

## 5. Other/Value Add

- a. Describe any government rebate or government incentive programs applicable
- b. Describe how your firm will meet the monthly usage reporting criteria. Submit a sample report.
- c. Please include any value-added services that have not been listed in the scope of work. Services could include, but not limited to, safety shoe program, additional inventory management, emergency preparedness services, safety glove programs etc.

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#### B. Price Proposal

1. Provide a price proposal as requested on the Attachment B – Price Page.

#### Core Lists

- a. Market Basket Provides for the deepest discounts, as listed on the category discount sheet, on a variety of products to agencies nationwide. Products in this list represent the largest annual spend in terms of dollars and/or highest volume in terms of quantity. Pricing for Market Basket items shall be provided to all Participating Agencies.
- b. Functional Alternatives Provide items which can be substitutes for the corresponding items on the Market Basket which might provide better value but meet the same need. Items in the Functional Alternatives section of the price page will be evaluated as value-add items for the National Program. Pricing for Functional Alternatives shall be provided to all participating agencies.
  - i. Using Attachment B, Price Page, complete the columns specified resulting in the proposed discount and net contract price for items offered nationally.
  - ii. Using Attachment B, Price Page, complete the Category Discount page listing the percentage off discount price for each category provided.
  - iii. How often does the Offeror propose to update this list? Are there certain products that should be updated more frequently than others?
- b. Customized Core List by Agency, individual local and state departments, and regional core lists In addition to the National Core List, Offerors may provide customized core lists to agencies.
  - i. Describe Offeror's ability to provide customized core lists to agencies;
  - ii. The number of items Offeror proposes to provide on a customized core list;
  - iii. How often does the Offeror propose to update customized core lists;
  - iv. Describe any agency size or volume limitations.
- c. Catalog Pricing: Provide pricing for products not included in items 1.a. and 1.b. above,
  - i. Describe how you will price catalog items that are not listed on the Market Basked list. That is, by product category, sub-product category, manufacturer, etc.
  - ii. Disclose the number of items in each product category and in the catalog
- d. Seasonal or Special Pricing: Describe any programs offered to promote special pricing to Participating Agencies.
- 2. Describe how services proposed will be priced.
- 3. The City's expectation is that the proposed pricing shall include delivery to Tucson and Participating Public Agencies. Based on your distribution network, explain the impact of such pricing to the City, Participating Public Agencies residing in large metropolitan areas and Participating Public Agencies residing in rural areas. Propose an optimal solution(s) that would provide Participating Public Agencies with the best pricing including freight costs.
- 4. Propose a plan to adjust pricing as market conditions change. The plan must be verifiable and auditable. Identify calculation, formula, components, index, etc.
- 5. State if pricing is most favorable offered to government agencies. Describe how your firm will ensure this contract will continually offer the best pricing available to Participating Public Agencies.

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6. Provide details of and propose additional discounts for volume orders, special manufacturer's offers, minimum order quantity, free goods program, total annual spend, etc.

7.	Provide inforr	nation (	on any o	rdering	method	ds –	such a	s electro	nic	ordering or	payment	via p	Cai	rd
	or EFT - or	· other	criteria	which	entitle	the	using	agency	to	additional	discounts	off	of	а
	manufacturer's price list. If so, please provide the percentage discount.													

ο.	Frovide your payment terms.
9.	As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted I%, if payment is made within days. These payment terms shall apply to a purchases and to all payment methods.
10	<ul> <li>Will payment be accepted via commercial credit card?YesNo</li> <li>a. If yes, can commercial payment(s) be made online?YesNo</li> <li>b. Will a third party be processing the commercial credit card payment(s)?YesNo</li> <li>c. If yes, indicate the flat fee per transaction \$ (as allowable, per Section 4.9 of the MasterCard Transaction Processing Rules).</li> </ul>
	d. If "no" to above, will consideration be given to accept the card?YesNo
11	. Does your firm have a City of Tucson Business License?YesNo If yes, please provide a copy of your City of Tucson Business license.

# C. Qualifications and Experience

Dravida vaur navmant tarma

- 1. Provide a brief history and description of your company.
- 2. Provide a statement of your annual sales for the past 3 years.
- 3. Highlight experience and strong national presence in the MRO industry.
- 4. Provide the total number and location of sales persons employed by your firm.
- 5. Number and location of support centers (if applicable).
- 6. Describe the qualifications of your sales personnel and technicians.
- 7. Provide a listing of key personnel who may be assigned to the City's contract. Include their title within your organization and the description of the type of work they may perform. Please identify an executive corporate sponsor who will be responsible for the overall management of the awarded Master Agreement.
- 8. Summarize your experience in providing product and services similar to that outlined in the Scope of Work. Provide a minimum of three references for which you have provided similar products and services. References from other public agencies, particularly municipal governments, are preferred. Please include company name, address, phone, email, and contact person.
- 9. Please submit any additional information that you feel is applicable to your qualifications and experience.

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#### III. GENERAL

#### A. Shortlist:

The City reserves the right to shortlist the offerors on the stated criteria. However, the City may determine that shortlisting is not necessary.

#### B. Interviews:

The City reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, the City may determine that interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. The City shall not reimburse the offeror for the costs associated with the interview process.

#### C. Additional Investigations:

The City reserves the right to make such additional investigations as it deems necessary to establish the competence and financial stability of any offeror submitting a proposal.

# D. Prior Experience:

Experiences with the City and entities that evaluation committee members represent and that are not specifically mentioned in the solicitation response may be taken into consideration when evaluating offers.

# E. Multiple Awards:

To provide adequate contract coverage, at the City's sole discretion, multiple awards may be made.

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# SPECIAL TERMS AND CONDITIONS

1. COOPERATIVE PURCHASING: Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have registered with OMNIA Partners or entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See <a href="http://www.tucsonprocurement.com/coop\_partners.aspx">http://www.tucsonprocurement.com/coop\_partners.aspx</a> and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <a href="http://www.mesaaz.gov/home/showdocument?id=23638">http://www.mesaaz.gov/home/showdocument?id=23638</a> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

- 2. FEDERAL, STATE AND LOCAL TAXES, LICENSES AND PERMITS: The Supplier shall comply with all Federal, State, and local licenses and permits required for the operation of the business conducted by the Supplier as applicable to this Contract. The Supplier shall, at no expense to the City, OMNIA Partners, or other Participating Public Agencies, procure and keep in force during the entire period of the Agreement all such permits and licenses.
- 3. SUBCONTRACTORS: No subcontract shall be made by the contractor with any other party for furnishing any of the services herein contracted for without the advance written approval of the Department of Procurement. All subcontractors shall comply with Federal and State laws and regulations that are applicable to the services covered by the subcontractor and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. Contractor is responsible for contract performance whether or not subcontractors are used.
- 4. FOB DESTINATION FREIGHT PREPAID: Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.
- **5. PAYMENTS:** All payments made by the City of Tucson for goods or services will be made to the vendor named on the Offer and Acceptance form. If you do not wish payment to be made to that address, you must submit an attached sheet indicating the proper mailing address with this bid.
- 6. RIGHT TO TERMINATE FOR CHANGE IN OWNERSHIP OR MATERIAL RESTRUCTURE OF THE CONTRACTOR: In addition to the Termination of Contract clause in the Standard Terms and Conditions section of this solicitation and resulting contract, the City reserves the right to cancel the whole or part of this contract within 60 days written notice of the completion of any material change of ownership in the Contractor's company, including its sale, merger, consolidation or dissolution.

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- 7. **TERM AND RENEWAL:** The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.
- 8. PRICE ADJUSTMENT: The City will review fully documented requests for price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.
- **9. INSURANCE**: The Contractor agrees to:
  - A. Obtain insurance coverage of the types and amount required in this section and keep such insurance coverage in force throughout the life of this contract. All policies will contain an endorsement providing that written notice be given to the City at least 30 days prior to termination or cancellation in coverage in any policy, and 10 days notice for cancellation due to non-payment in premium.
  - B. The Commercial General Liability Insurance and Commercial Automobile Liability Insurance policies will include the City as an additional insured with respect to liability arising out of the performance of this contract. Such additional insured shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by this Contract. The insurance hereunder will be primary and that any insurance carried by the City will be excess and not contributing.
  - **C.** Provide and maintain minimum insurance limits as applicable:

COVERAGE	LIMITS OF LIABILITY
I. Commercial General Liability:	
Policy shall include Bodily Injury, Property Damage, Personal Injury	
and Broad Form Contractual Liability	
Each Occurrence	\$1,000,000
General Aggregate	\$2,000,000
Products & Completed Operations Aggregate	\$2,000,000
Personal and Advertising Injury	\$1,000,000
Blanket Contractual Liability	\$1,000,000
II. Commercial Automobile Liability	
Policy shall include Bodily Injury and Property Damage, for any owned,	
Hired, and/or Non-owned vehicles used in the operation, installation	
and maintenance of facilities under this agreement.	
Combined Single Limit	\$1,000,000
III. Workers' Compensation (applicable to the State of Arizona)*1	
Per Occurrence	Statutory
Employer's Liability	\$1,000,000
Disease Each Employee	\$1,000,000
Disease Policy Limit	\$1,000,000

Sole Proprietor/Independent Contractor designation is given to those who desire to waive their rights for workers' compensation coverage and benefits as outlined in ARS§ 23-901 and specifically ARS § 23-961 (O). If applicable, please request the Sole Proprietor/Independent Contractor form from the Contract Officer listed in the solicitation.

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- **D. ADDITIONAL INSURANCE REQUIREMENTS:** Policies shall be endorsed to include the following provisions:
  - 1. A waiver of subrogation endorsement in favor of the City of Tucson, for losses arising from work performed by or on behalf of the Contractor (including Worker's Compensation).
  - 2. The insurance afforded the contractor shall be primary insurance and that any insurance carried by the City of Tucson and its agents, officials or employees shall be excess and not contributory.
  - 3. Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.
- E. NOTICE OF COVERAGE MODIFICATIONS: Any changes material to compliance with this contract in the insurance policies above shall require 10 days written notice from the Contractor to the City of Tucson. Such notice shall be sent directly to the Department of Procurement.
- **F. ACCEPTABILITY OF INSURERS:** Contractors insurance shall have an "A.M. Best" rating of not less than A:VII. The City of Tucson in no way warrants that the required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.
- **G. VERIFICATION OF COVERAGE:** Contractor shall furnish the City of Tucson with certificates of insurance (ACORD form or equivalent approved by the City of Tucson) as required by this Contract. The certificates for each insurance policy are to be signed by an authorized representative.

All certificates and endorsements are to be received and approved by the City of Tucson before work commences. Each insurance policy required by this Contract must be in effect at or prior to commencement of work and remain in effect for the duration of the contract and two (2) years after completion. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal upon the City's request, is a material breach of contract.

All certificates required by this Contract shall be sent directly to the Department of Procurement.

The City of Tucson project/contract number and project description shall be noted on the certificate of insurance. The City of Tucson reserves the right to require complete copies of all insurance policies required by this Contract at any time.

- H. SUBCONTRACTORS: Contractors' certificate(s) shall include all subcontractors as insureds under its policies or Contractor shall furnish to the City of Tucson separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.
- I. EXCEPTIONS: In the event the Contractor or sub-contractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance

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# STANDARD TERMS AND CONDITIONS

- 1. **ADVERTISING:** Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement.
- 2. AFFIRMATIVE ACTION: Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
- 3. AMERICANS WITH DISABILITIES ACT: The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
- **4. APPLICABLE LAW:** This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Pima County Superior Court.
- 5. **ASSIGNMENT-DELEGATION:** No right or interest in this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not unreasonably withhold approval and shall notify the Contractor of the City's position by written notice.
- **6. CHILD/SWEAT-FREE LABOR POLICY:** The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are in compliance.
- 7. CLEAN UP: The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the repair, the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
- 8. COMMENCEMENT OF WORK: The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives purchase order or is otherwise directed to do so, in writing, by the City.
- 9. CONFIDENTIALITY OF RECORDS: The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
- 10. CONTRACT AMENDMENTS: The Procurement Department has the sole authority to:
  - A. Amend the contract or enter into supplemental verbal or written agreements;
  - B. Grant time extensions or contract renewals;
  - C. Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

11. CONTRACT: The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substantial non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive and the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.

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12. DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH: Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.

- 13. DUPLEXED/RECYCLED PAPER: In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
- 14. EQUAL PAY: The Contractor shall comply with the applicable provisions of the Equal Pay Act of 1963 (Pub.L. 88-38, 29 U.S.C. section 206(d)); Title VII of the Civil Rights Act of 1964 (Pub.L. 88-352, 42 U.S.C. 2000e et.seq.; and, the Lily Ledbetter Fair Pay Act of 2009 (Pub.L. 111-2).
- 15. EXCLUSIVE POSSESSION: All services, information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
- 16. FEDERAL IMMIGRATION LAWS AND REGULATIONS: Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

17. FORCE MAJEURE: Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 18. GRATUITIES: The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
- 19. HUMAN RELATIONS: Contractor shall abide by the provisions of the Tucson City Code Chapter 28, Article XII.
- 20. INDEMNIFICATION: To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent

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or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractors agrees to waive all rights of subrogation against the City of Tucson, it's agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Contractor is responsible for compliance with the Patient Protection and Affordable Care Act (ACA), for its employees in accordance with 26 CFR §54. 4980H. Additionally, Contractor is responsible for all applicable IRS reporting requirements related to ACA. If Contractor or any of Contractor's employees is certified to the City as having received a premium tax credit or cost sharing reduction which contributes to or triggers an assessed penalty against the City, or Contractor fails to meet reporting requirements pursuant to section 6056 resulting in a penalty to City, Contractor indemnifies City from and shall pay any assessed tax penalty.

21. INDEPENDENT CONTRACTOR: It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venture, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, holidays, paid vacation, sick days, or pension contributions by the City. The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses. Contractor is responsible for compliance with the Affordable Care Act for Contractor and any of Contractor's employees.

- 22. INSPECTION AND ACCEPTANCE: All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.
- 23. INTERPRETATION-PAROL EVIDENCE: This Contract is intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.
- 24. ISRAEL BOYCOTT DIVESTMENTS: Acceptance of the contract warrants that the vendor is in compliance with A.R.S. § 35-393 and does not participate in a boycott of Israel as that term is defined within A.R.S. § 35-393.
- 25. LICENSES: Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.
- 26. LIENS: All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.
- 27. NO REPLACEMENT OF DEFECTIVE TENDER: Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.
- 28. NON-EXCLUSIVE CONTRACT: Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.

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29. OVERCHARGES BY ANTITRUST VIOLATIONS: The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.

**30. PAYMENT:** The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.

Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice. The invoice shall not be dated prior to the receipt of goods or completion of services.

The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.

The Contractor's payment terms shall apply to all purchases and to all payment methods.

- 31. PROTECTION OF GOVERNMENT PROPERTY: The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.
- **32. PROVISIONS REQUIRED BY LAW:** Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.
- **33. RECORDS:** Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.
- **34. RIGHT TO ASSURANCE:** Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.
- **35. RIGHT TO INSPECT:** The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.
- **36. RIGHTS AND REMEDIES:** No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.
- **37. SEVERABILITY:** The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.
- **38. SHIPMENT UNDER RESERVATION PROHIBITED:** No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.
- **39. SUBCONTRACTS:** No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered

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by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.

- 40. SUBSEQUENT EMPLOYMENT: The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.
- 41. TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract:

In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of an unacceptable quality:

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract;

The Contractor gives the City a positive indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

- 42. TITLE AND RISK OF LOSS: The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.
- 43. WARRANTIES: Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in this document.

PAGE 23 OF 25

PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

# **PRICE PAGE**

Fee must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, printing, travel and mileage, postage, etc.

# Please refer to Attachment B

Please complete Attachment B in its entirety. The first sheet has an area that has been added for functional alternatives that can be offered in addition. These will also be reviewed and evaluated. The second sheet has a list of categories. Please list the discount off price for each category. Please submit a copy of the excel document/price page on your electronic copy. **DO NOT** lock or password protect the electronic copy of your price page.

REQUEST FOR PROPOSAL NO. 192163
PAGE 24 OF 25

PRINCIPAL CONTRACT OFFICER:JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

# **OFFER AND ACCEPTANCE**

# **OFFER**

#### TO THE CITY OF TUCSON:

The Undersigned hereby offers and shall furnish the material or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

			For clarification of this offer, contact:				
			Nai	me:			
Company N	Name						
Address			Title	e:			
Address							
City	State	 Zip	Pho	one:			
Oity	Oldic	Σip	_				
Signature o	of Person Authorized to S	ian	Fax	с:			
Oigiliatal o	77 7 010011 7 1011011200 10 0	9.1	_				
Printed Na	me		E-n	nail:			
Title							
		ACCE	PTANCE OF	<u>OFFER</u>			
	is hereby accepted. This Contract shall be				r services specified in the		
CITY OF	TUCSON, a municipa	al corporation					
Approved as to form:			Awarded:				
This	day of	2019	This	day of	2019		
			-				
As Tucso	n City Attorney and n	ot personally	As Director of Business Services and not personally				

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

REQUEST FOR PROPOSAL NO. 192163 PAGE 25 OF 25

PRINCIPAL CONTRACT OFFICER:JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

# **ATTACHMENTS**

Attachment A - OMNIA Partners - Requirements for National Cooperative Contract

Attachment B - Price Page

# City of Tucson Attachment A



# Requirements for National Cooperative Contract To be Administered by OMNIA Partners

The following documents are used in evaluating and administering national cooperative contracts and are included for Supplier's review and response.

OMNIA Partners Exhibit A – RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

OMNIA Partners Exhibit B – ADMINISTRATION AGREEMENT, EXAMPLE

OMNIA Partners Exhibit C – MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT, EXAMPLE

OMNIA Partners Exhibit D – PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

OMNIA Partners Exhibit E – CONTRACT SALES REPORTING TEMPLATE

OMNIA Partners Exhibit F – FEDERAL FUNDS CERTIFICATIONS

OMNIA Partners Exhibit G – NEW JERSEY BUSINESS COMPLIANCE

OMNIA Partners Exhibit H – ADVERTISING COMPLIANCE REQUIREMENT

# OMNIA PARTNERS EXHIBITS EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

# **1.0** Scope of National Cooperative Contract

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Administration Agreement between Supplier and OMNIA Partners.

# 1.1 Requirement

The City of Tucson (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners Public Sector ("OMNIA Partners"), is requesting proposals for Maintenance, Repair, and Operations (MRO) Supplies, Parts, Equipment, Materials, and Related Services. The intent of this Request for Proposal is any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal ("Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with OMNIA Partners, an example of which is included as Exhibit D, and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners as a Participating Public Agency in OMNIA Partners' cooperative purchasing program. Registration with OMNIA Partners as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through OMNIA Partners.

All transactions, purchase orders, invoices, payments etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither OMNIA Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. Supplier is responsible for\_knowing the tax laws in each state.

This Exhibit A defines the expectations for qualifying Suppliers based on OMNIA Partners' requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through OMNIA Partners.

#### OMNIA PARTNERS EXHIBITS

#### EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

These requirements are incorporated into and are considered an integral part of this RFP. OMNIA Partners reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies, in its sole and absolute discretion, and any party submitting a response to this RFP acknowledges that any award by the Principal Procurement Agency does not obligate OMNIA Partners to make the Master Agreement available to Participating Procurement Agencies.

# 1.2 Marketing, Sales and Administrative Support

During the term of the Master Agreement OMNIA Partners intends to provide marketing, sales and administrative support for Supplier pursuant to this section that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The OMNIA Partners marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through channels that may include:

- A. Marketing collateral (print, electronic, email, presentations)
- B. Website
- C. Trade shows/conferences/meetings
- D. Advertising
- E. Social Media

The OMNIA Partners sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through initiatives that may include:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The OMNIA Partners contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success
- E. General contract administration

Suppliers are required to pay an administrative fee of 3.0% of the greater of the Contract Sales under the Master Agreement and Guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the OMNIA Partners Administration Agreement (Exhibit B).

#### **OMNIA PARTNERS EXHIBITS**

#### EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

#### 1.3 Estimated Volume

The dollar volume purchased under the Master Agreement is estimated to be approximately \$100 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and OMNIA Partners.

#### 1.4 Award Basis

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will, at OMNIA Partners option, be the basis of award on a national level through OMNIA Partners. If multiple Suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same Suppliers will be required to extend the Master Agreement to Participating Public Agencies through OMNIA Partners. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and OMNIA Partners shall agree. Participating Agencies may request to enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in the Master Agreement (i.e. invoice requirements, order requirements, specialized delivery, diversity requirements such as minority and woman owned businesses, historically underutilized business, governing law, etc.). It shall be the responsibility of the Supplier to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the Participating Agency. It shall further be the responsibility of the Supplier to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Participating Agency and the Supplier (Contract Sales are reported to OMNIA Partners).

#### 1.5 Objectives of Cooperative Program

This RFP is intended to achieve the following objectives regarding availability through OMNIA Partners' cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations and Public Agencies need to conduct their own solicitation process;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

# OMNIA PARTNERS EXHIBITS EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

#### 2.0 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and OMNIA Partners designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

# 2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with OMNIA Partners and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

#### 2.2 Pricing Commitment

Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

#### 2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

# 3.0 SUPPLIER RESPONSE

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.

#### EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

#### 3.1 Company

- A. Brief history and description of Supplier.
- B. Total number and location of sales persons employed by Supplier.
- C. Number and location of support centers (if applicable) and location of corporate office.
- D. Annual sales for the three previous fiscal years.
- E. Submit FEIN and Dunn & Bradstreet report.
- F. Describe any green or environmental initiatives or policies.
- G. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program.
- H. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprises such as minority and women owned, small or disadvantaged, disable veterans, etc.
- I. Describe how supplier differentiates itself from its competitors.
- J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.
- K. Felony Conviction Notice: Indicate if the supplier
  - a. is a publicly held corporation and this reporting requirement is not applicable;
  - b. is not owned or operated by anyone who has been convicted of a felony; or
  - c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.
- L. Describe any debarment or suspension actions taken against supplier

#### 3.2 Distribution, Logistics

- A. Describe the full line of products and services offered by supplier.
- B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.
- C. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.
- D. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

#### 3.3 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:
  - i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days
  - ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days
- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as

#### EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

- i. Creation and distribution of a co-branded press release to trade publications
- ii. Announcement, contract details and contact information published on the Supplier's website within first 90 days
- iii. Design, publication and distribution of co-branded marketing materials within first 90 days
- iv. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
- v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.
- vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
- vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
- viii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:
  - OMNIA Partners standard logo;
  - Copy of original Request for Proposal;
  - Copy of contract and amendments between Principal Procurement Agency and Supplier;
  - Summary of Products and pricing;
  - Marketing Materials
  - Electronic link to OMNIA Partners' website including the online registration page;
  - A dedicated toll-free number and email address for OMNIA Partners
- C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.
- D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.
- E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA

#### EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii. Best government pricing
- iii. No cost to participate
- iv. Non-exclusive contract
- F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:
  - i. Key features of Master Agreement
  - ii. Working knowledge of the solicitation process
  - iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
  - iv. Knowledge of benefits of the use of cooperative contracts
- G. Provide the name, title, email and phone number for the person(s), who will be responsible for:
  - i. Executive Support
  - ii. Marketing
  - iii. Sales
  - iv. Sales Support
  - v. Financial Reporting
  - vi. Accounts Payable
  - vii. Contracts
- H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.
- I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.
- J. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account setup, timely contract administration, etc.
- K. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.
- L. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.
- M. Does the Supplier propose to guarantee sales? If so, provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

### OMNIA PARTNERS EXHIBITS EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

\$ 00 in year one
\$ 00 in year two
\$ 00 in year three

To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

- N. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.
  - i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
  - ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
  - iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
  - iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

### OMNIA PARTNERS EXHIBITS EXHIBIT B- ADMINISTRATION AGREEMENT, EXAMPLE



### ADMINISTRATION AGREEMENT

20, between National Intergovern corporation d/b/a OMNIA Partners Public Se ("Supplier").	mental Purchasing Alliance Company, a Delaware ector ("OMNIA Partners"), and
RE	CITALS
into a Master Agreement dated Principal Procurement Agency and Supplier, (a with the terms thereof, the "Master Agreement"	(the "Principal Procurement Agency") has entered, Agreement No, by and between the as may be amended from time to time in accordance "), as attached hereto as <u>Exhibit A</u> and incorporated set forth herein, for the purchase of t");
state and local governmental entities, public a entities, non-profit entities, and agencies for that register (either via registration on the Contemporary Intergovernmental Cooperative Purchasing Agencies	provides that any or all public agencies, including nd private primary, secondary and higher education the public benefit (collectively, "Public Agencies"), MNIA Partners website or execution of a Master Agreement, attached hereto as <a href="Exhibit B">Exhibit B</a> ) (each, c Agency") may purchase Product at prices stated in
WHEREAS, Participating Public Age offered through OMNIA Partners to Public Age	encies may access the Master Agreement which is encies;
WHEREAS, OMNIA Partners serves a on behalf of Principal Procurement Agency;	s the contract administrator of the Master Agreement
<b>WHEREAS</b> , Principal Procurement A administration of the Master Agreement; and	Agency desires OMNIA Partners to proceed with
	applier desire to enter into this Agreement to make g Public Agencies and to set forth certain terms and

conditions governing the relationship between OMNIA Partners and Supplier.

**NOW, THEREFORE**, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, OMNIA Partners and Supplier hereby agree as follows:

#### **DEFINITIONS**

1. Capitalized terms used in this Agreement and not otherwise defined herein shall have the meanings given to them in the Master Agreement.

#### **TERMS AND CONDITIONS**

- 2. The Master Agreement and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement. Supplier acknowledges and agrees that the covenants and agreements of Supplier set forth in the solicitation and Supplier's response thereto resulting in the Master Agreement are incorporated herein and are an integral part hereof.
- 3. OMNIA Partners shall be afforded all of the rights, privileges and indemnifications afforded to Principal Procurement Agency by or from Supplier under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to OMNIA Partners, its agents, employees, directors, and representatives under this Agreement including, but not limited to, Supplier's obligation to obtain appropriate insurance.
- 4. OMNIA Partners shall perform all of its duties, responsibilities and obligations as contract administrator of the Master Agreement on behalf of Principal Procurement Agency as set forth herein, and Supplier hereby acknowledges and agrees that all duties, responsibilities and obligations will be undertaken by OMNIA Partners solely in its capacity as the contract administrator under the Master Agreement.
- 5. With respect to any purchases by Principal Procurement Agency or any Participating Public Agency pursuant to the Master Agreement, OMNIA Partners shall not be: (i) construed as a dealer, re-marketer, representative, partner or agent of any type of the Supplier, Principal Procurement Agency or any Participating Public Agency; (ii) obligated, liable or responsible for any order for Product made by Principal Procurement Agency or any Participating Public Agency or any employee thereof under the Master Agreement or for any payment required to be made with respect to such order for Product; and (iii) obligated, liable or responsible for any failure by Principal Procurement Agency or any Participating Public Agency to comply with procedures or requirements of applicable law or the Master Agreement or to obtain the due authorization and approval necessary to purchase under the Master Agreement. OMNIA Partners makes no representation or guaranty with respect to any minimum purchases by Principal Procurement Agency or any Participating Public Agency or any employee thereof under this Agreement or the Master Agreement.
- 6. OMNIA Partners shall not be responsible for Supplier's performance under the Master Agreement, and Supplier shall hold OMNIA Partners harmless from any liability that may arise from the acts or omissions of Supplier in connection with the Master Agreement.
- 7. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, OMNIA PARTNERS EXPRESSLY DISCLAIMS ALL EXPRESS OR IMPLIED REPRESENTATIONS

AND WARRANTIES REGARDING OMNIA PARTNERS' PERFORMANCE AS A CONTRACT ADMINISTRATOR OF THE MASTER AGREEMENT. OMNIA PARTNERS SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF OMNIA PARTNERS IS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

#### TERM OF AGREEMENT; TERMINATION

- 8. This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the provisions of Sections 3-8 and 12-23, hereof and the indemnifications afforded by the Supplier to OMNIA Partners in the Master Agreement, to the extent such provisions survive any expiration or termination of the Master Agreement, shall survive the expiration or termination of this Agreement.
- 9. Supplier's failure to maintain its covenants and commitments contained in this Agreement or any action of the Supplier which gives rise to a right by Principal Procurement Agency to terminate the Master Agreement shall constitute a material breach of this Agreement. If such breach is not cured within thirty (30) days of written notice to Supplier, in addition to any and all remedies available at law or equity, OMNIA Partners shall have the right to terminate this Agreement, at OMNIA Partners' sole discretion. Notwithstanding anything contained herein to the contrary, this Agreement shall terminate on the date of the termination or expiration of the Master Agreement.

#### **NATIONAL PROMOTION**

- OMNIA Partners and Supplier shall publicize and promote the availability of the 10. Master Agreement's products and services to Public Agencies and such agencies' employees. Supplier shall require each Public Agency to register its participation in the OMNIA Partners program registering by either on the **OMNIA** Partners website (www.omniapartners.com/publicsector), or executing a Master Intergovernmental Cooperative Purchasing Agreement prior to processing the Participating Public Agency's first sales order. Upon request, Supplier shall make available to interested Public Agencies a copy of the Master Agreement and such price lists or quotes as may be necessary for such Public Agencies to evaluate potential purchases.
- Supplier shall provide such marketing and administrative support as set forth in the solicitation resulting in the Master Agreement, including assisting in development of marketing materials as reasonably requested by Principal Procurement Agency and OMNIA Partners. Supplier shall be responsible for obtaining permission or license of use and payment of any license fees for all content and images Supplier provides to OMNIA Partners or posts on the OMNIA Partners website. Supplier shall indemnify, defend and hold harmless OMNIA Partners for use of all such content and images including copyright infringement claims. Supplier and OMNIA Partners each hereby grant to the other party a limited, revocable, non-transferable, non-sublicensable right to use such party's logo (each, the "Logo") solely for use in marketing the Master Agreement. Each party shall provide the other party with the standard terms of use of such party's Logo, and such party shall comply with such terms in all material respects. Both parties shall obtain approval from the other party prior to use of such party's Logo. Notwithstanding the foregoing, the parties understand and agree that except as provided herein neither party shall have any right, title or

interest in the other party's Logo. Upon termination of this Agreement, each party shall immediately cease use of the other party's Logo.

#### ADMINISTRATIVE FEE, REPORTING & PAYMENT

- 12. An "Administrative Fee" shall be defined and due to OMNIA Partners from Supplier in the amount of \_\_ percent (\_\_%) ("Administrative Fee Percentage") multiplied by the total purchase amount paid to Supplier, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Principal Procurement Agency and Participating Public Agencies pursuant to the Master Agreement (as amended from time to time and including any renewal thereof) ("Contract Sales"). From time to time the parties may mutually agree in writing to a lower Administrative Fee Percentage for a specifically identified Participating Public Agency's Contract Sales.
- 13. Supplier shall provide OMNIA Partners with an electronic accounting report monthly, in the format prescribed by OMNIA Partners, summarizing all Contract Sales for each calendar month. The Contract Sales reporting format is provided as <a href="Exhibit C">Exhibit C</a> ("Contract Sales Report"), attached hereto and incorporated herein by reference. Contract Sales Reports for each calendar month shall be provided by Supplier to OMNIA Partners by the 10<sup>th</sup> day of the following month. Failure to provide a Contract Sales Report within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion.
- 14. Administrative Fee payments are to be paid by Supplier to OMNIA Partners at the frequency and on the due date stated in Section 13, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion. All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.
- 15. Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, or its designee, in OMNIA Partners' sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA Partners receives such report. In addition, OMNIA Partners may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners at the location designated by OMNIA Partners. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, OMNIA Partners will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners' reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, and reimbursement of OMNIA Partners' costs and expenses related to such audit.

#### **GENERAL PROVISIONS**

- 16. This Agreement, the Master Agreement and the exhibits referenced herein supersede any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereto and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained or incorporated herein shall be valid or binding. In the event of any conflict between the provisions of this Agreement and the Master Agreement, as between OMNIA Partners and Supplier, the provisions of this Agreement shall prevail.
- 17. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any Administrative Fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which it may be entitled.
- 18. This Agreement and OMNIA Partners' rights and obligations hereunder may be assigned at OMNIA Partners' sole discretion to an affiliate of OMNIA Partners, any purchaser of any or all or substantially all of the assets of OMNIA Partners, or the successor entity as a result of a merger, reorganization, consolidation, conversion or change of control, whether by operation of law or otherwise. Supplier may not assign its obligations hereunder without the prior written consent of OMNIA Partners.
- 19. All written communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery on receipt to the addresses as set forth below.

#### A. OMNIA Partners:

OMNIA Partners Attn: President 840 Crescent Centre Drive Suite 600 Franklin, TN 37067

B. Supplier:

[	A	
[		 
		-

- 20. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever, and this Agreement will be construed by limiting or invalidating such provision to the minimum extent necessary to make such provision valid, legal and enforceable.
- 21. This Agreement may not be amended, changed, modified, or altered without the prior written consent of the parties hereto, and no provision of this Agreement may be discharged or waived, except by a writing signed by the parties. A waiver of any particular provision will not be

deemed a waiver of any other provision, nor will a waiver given on one occasion be deemed to apply to any other occasion.

- 22. This Agreement shall inure to the benefit of and shall be binding upon OMNIA Partners, the Supplier and any respective successor and assign thereto; subject, however, to the limitations contained herein.
- 23. This Agreement will be construed under and governed by the laws of the State of Delaware, excluding its conflicts of law provisions and any action arising out of or related to this Agreement shall be commenced solely and exclusively in the state or federal courts in Williamson County Tennessee.
- 24. This Agreement may be executed in counterparts, each of which is an original but all of which, together, shall constitute but one and the same instrument. The exchange of copies of this Agreement and of signature pages by facsimile, or by .pdf or similar electronic transmission, will constitute effective execution and delivery of this Agreement as to the parties and may be used in lieu of the original Agreement for all purposes. Signatures of the parties transmitted by facsimile, or by .pdf or similar electronic transmission, will be deemed to be their original signatures for any purpose whatsoever.

[INSERT SU	J <b>PPLIER</b>	<b>ENTITY</b>	NAME]
------------	-----------------	---------------	-------

NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE COMPANY d/b/a OMNIA Partners Public Sector

		Signature
		Sarah Vavra
		Name
	4	Sr. Vice President, Public Sector Contracting
		Title
		Date

### EXHIBIT C – MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT, EXAMPLE

#### MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Master Intergovernmental Cooperative Purchasing Agreement (this "Agreement") is entered into by and between those certain government agencies that execute a Principal Procurement Agency Certificate ("Principal Procurement Agencies") with National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners Public Sector ("OMNIA Partners") to be appended and made a part hereof and such other public agencies ("Participating Public Agencies") who register to participate in the cooperative purchasing programs administered by OMNIA Partners and its affiliates and subsidiaries (collectively, the "OMNIA Partners Parties") by either registering on a OMNIA Partners Party website (such as www.omniapartners.com/publicsector or www.nationalipa.org or any successor website), or by executing a copy of this Agreement.

#### **RECITALS**

WHEREAS, after a competitive solicitation and selection process by Principal Procurement Agencies, in compliance with their own policies, procedures, rules and regulations, a number of suppliers have entered into "Master Agreements" (herein so called) to provide a variety of goods, products and services ("Products") to the applicable Principal Procurement Agency and the Participating Public Agencies;

WHEREAS, Master Agreements are made available by Principal Procurement Agencies through the OMNIA Partners Parties and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable federal and/or local purchasing ordinances and the laws of the State of purchase; and

WHEREAS, in addition to Master Agreements, the OMNIA Partners Parties may from time to time offer Participating Public Agencies the opportunity to acquire Products through other group purchasing agreements.

NOW, THEREFORE, in consideration of the mutual promises contained in this Agreement, and of the mutual benefits to result, the parties hereby agree as follows:

- 1. Each party will facilitate the cooperative procurement of Products.
- 2. The Participating Public Agencies shall procure Products in accordance with and subject to the relevant federal, state and local statutes, ordinances, rules and regulations that govern Participating Public Agency's procurement practices. The Participating Public Agencies hereby acknowledge and agree that it is the intent of the parties that all provisions of this Agreement and that Principal Procurement Agencies' participation in the program described herein comply with all applicable laws, including but not limited to the requirements of 42 C.F.R. § 1001.952(h), as may be amended from time to time. The Participating Public Agencies further acknowledge and agree that they are solely responsible for their compliance with all applicable

"safe harbor" regulations, including but not limited to any and all obligations to fully and accurately report discounts and incentives.

- 3. The Participating Public Agency represents and warrants that the Participating Public Agency is not a hospital or other healthcare provider and is not purchasing Products on behalf of a hospital or healthcare provider.
- 4. The cooperative use of Master Agreements shall be in accordance with the terms and conditions of the Master Agreements, except as modification of those terms and conditions is otherwise required by applicable federal, state or local law, policies or procedures.
- 5. The Principal Procurement Agencies will make available, upon reasonable request, Master Agreement information which may assist in improving the procurement of Products by the Participating Public Agencies.
- 6. The Participating Public Agency agrees the OMNIA Partners Parties may provide access to group purchasing organization ("GPO") agreements directly or indirectly by enrolling the Participating Public Agency in another GPO's purchasing program, including but not limited to Vizient Source, LLC, Provista, Inc. and other OMNIA Partners affiliates and subsidiaries; provided the purchase of Products through a OMNIA Partners Party or any other GPO shall be at the Participating Public Agency's sole discretion.
- 7. The Participating Public Agencies (each a "Procuring Party") that procure Products through any Master Agreement or GPO Product supply agreement (each a "GPO Contract") will make timely payments to the distributor, manufacturer or other vendor (collectively, "Supplier") for Products received in accordance with the terms and conditions of the Master Agreement or GPO Contract, as applicable. Payment for Products and inspections and acceptance of Products ordered by the Procuring Party shall be the exclusive obligation of such Procuring Party. Disputes between Procuring Party and any Supplier shall be resolved in accordance with the law and venue rules of the State of purchase unless otherwise agreed to by the Procuring Party and Supplier.
- 8. The Procuring Party shall not use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. Master Agreements may be structured with not-to-exceed pricing, in which cases the Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.
- 9. The Procuring Party shall be responsible for the ordering of Products under this Agreement. A non-procuring party shall not be liable in any fashion for any violation by a Procuring Party, and, to the extent permitted by applicable law, the Procuring Party shall hold non-procuring party harmless from any liability that may arise from the acts or omissions of the Procuring Party.
- 10. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE NATIONAL IPA PARTIES EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCT, MASTER AGREEMENT AND GPO CONTRACT. THE NATIONAL IPA PARTIES SHALL NOT BE

LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE NATIONAL IPA PARTIES ARE ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. FURTHER, THE PROCURING PARTY ACKNOWLEDGES AND AGREES THAT THE NATIONAL IPA PARTIES SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

- 11. This Agreement shall remain in effect until termination by either party giving thirty (30) days' written notice to the other party. The provisions of Paragraphs 6 10 hereof shall survive any such termination.
- 12. This Agreement shall take effect upon (i) execution of the Principal Procurement Agency Certificate, or (ii) the registration on a OMNIA Partners Party website or the execution of this Agreement by a Participating Public Agency, as applicable.

### OMNIA PARTNERS EXHIBITS EXHIBIT D – OMNIA PARTNERS PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

### PRINCIPAL PROCUREMENT AGENCY CERTIFICATE

In its capacity a Intergovernmental I Public Sector ("ON Products as specifie	Purchasing Alliand (INIA Partners"),	ce Company, a [City of Tucs	a Delaware co son] agrees to	orporation or pursue N	d/b/a OM Master Ag	NIA Partners reements for
I hereby acknowled ("Principal Procure conditions set forth regulating the use of made available by through OMNIA Pa	ment Agency"), to in the attached M f the Master Agree Principal Procure	hat I have real laster Intergoveements and p	ad and hereby vernmental Courchase of Pr	y agree to coperative coducts that	the gener Purchasin t from tim	ral terms and g Agreement to time are
I understand that t Intergovernmental ( Participating Public	Cooperative Purch					
Authorized Signatur	e, [City of Tucson	1]				
Signature						
Name						
Title						
Date						

## OMNIA PARTNERS EXHIBITS EXHIBIT E – OMNIA PARTNERS CONTRACT SALES REPORTING TEMPLATE

	OMNIA PA								
EX	HIBIT C - CONTRAC				E				
	(to be submitted electro								
	INIA Partners Co	ntract Sa	ales Mo	ntnly Repoi	rt				
Supplier Name:									
Contract Sales Report Month:									
Contract ID:									
Supplier Reporting Contact:									
Title:									
Phone:			_						
Email:									
Participating Agency Name	Address	City	State	Zip Code	Participating Agency # {Assigned by National IPA and provided to Supplier}	Transaction Date (Date of	Contract Sales for Month (\$)	Admin Fee %	Admir Fee \$
+									
		+			F	Report Totals			
					Cumulative Co	•			

## FEDERAL CERTIFICATIONS ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

#### TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned with proposal.

The following certifications and provisions may be required and apply when a Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

#### **APPENDIX II TO 2 CFR PART 200**

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES	Initials of Authorized Representative of offeror
(B) Termination for cause and for convenience by the effected and the basis for settlement. (All contracts in	ne grantee or subgrantee including the manner by which it will be excess of \$10,000)
right to immediately terminate any agreement in excess breach or default of the agreement by Offeror in the ever within the time specified in the procurement solicitation, otherwise perform in accordance with the contract and/or to terminate the contract immediately, with written notice discretion that it is in the best interest of Participating Agaccepted and goods accepted by Participating Agency a Participating Agency. Any award under this procurement	g Agency expends federal funds, the Participating Agency reserves the of \$10,000 resulting from this procurement process in the event of a ent Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates contract, and/or a purchase order; (2) make any payments owed; or (3) the procurement solicitation. Participating Agency also reserves the right to offeror, for convenience, if Participating Agency believes, in its sole Agency to do so. Offeror will be compensated for work performed and soft the termination date if the contract is terminated for convenience of process is not exclusive and Participating Agency thereofferors when it is in Participating Agency's best interest.
Does offeror agree? YES	Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C)	above, whe	n a Participating	Agency	expends	federal	funds (	on any	federally	assisted	construction
contract, the equal opportunity	clause is inc	corporated by refe	erence he	erein.						

Does offeror agree to abide by the above?	YFS	Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted

Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating	Agency expends federal funds during the term of an award for all
	be in compliance with all applicable Davis-Bacon Act provisions.
Does offeror agree? YES	Initials of Authorized Representative of offeror
the non-Federal entity in excess of \$100,000 that involved provision for compliance with 40 U.S.C. 3702 and 3704, Part 5). Under 40 U.S.C. 3702 of the Act, each contractor laborer on the basis of a standard work week of 40 horounded that the worker is compensated at a rate of rhours worked in excess of 40 hours in the work construction work and provide that no laborer or mechal conditions which are unsanitary, hazardous or dangerou	U.S.C. 3701-3708). Where applicable, all contracts awarded by live the employment of mechanics or laborers must include a as supplemented by Department of Labor regulations (29 CFR must be required to compute the wages of every mechanic and ours. Work in excess of the standard work week is permissible not less than one and a half times the basic rate of pay for all a week. The requirements of 40 U.S.C. 3704 are applicable to mic must be required to work in surroundings or under workings. These requirements do not apply to the purchases of supplies en market, or contracts for transportation or transmission of
	Agency expends federal funds, offeror certifies that offeror will be in k Hours and Safety Standards Act during the term of an award for al ent process.
Does offeror agree? YES	Initials of Authorized Representative of offeror
agreement" under 37 CFR §401.2 (a) and the recipient business firm or nonprofit organization regarding the suld developmental, or research work under that "funding a requirements of 37 CFR Part 401, "Rights to Invention	reement. If the Federal award meets the definition of "funding to r subrecipient wishes to enter into a contract with a small estitution of parties, assignment or performance of experimental agreement," the recipient or subrecipient must comply with the is Made by Nonprofit Organizations and Small Business Firms Agreements," and any implementing regulations issued by the
	expended by Participating Agency, the offeror certifies that during the esulting from this procurement process, the offeror agrees to comply (F) above.
Does offeror agree? YES	Initials of Authorized Representative of offeror
amended—Contracts and subgrants of amounts in exce Federal award to agree to comply with all applicable sta Act (42 U.S.C. 7401-7671q) and the Federal Water Pollu	ederal Water Pollution Control Act (33 U.S.C. 1251-1387), as ass of \$150,000 must contain a provision that requires the non- andards, orders or regulations issued pursuant to the Clean Air tion Control Act as amended (33 U.S.C. 1251- 1387). Violations of the Regional Office of the Environmental Protection Agency

(EPA).

	pended by Participating Agency, the offeror certifies that during the mber resulting from this procurement process, the offeror agrees ral Rule (G) above.
Does offeror agree? YES	Initials of Authorized Representative of offeror
made to parties listed on the government wide exclusions with the OMB guidelines at 2 CFR 180 that implement Ex 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and S	In the System for Award Management (SAM), in accordance accutive Orders 12549 (3 CFR part 1986 Comp., p. 189) and Suspension." SAM Exclusions contains the names of parties s, as well as parties declared ineligible under statutory or
term of an award for all contracts by Participating Agency result	bended by Participating Agency, the offeror certifies that during the ing from this procurement process, the offeror certifies that neither d for debarment, declared ineligible, or voluntarily excluded from
Does offeror agree? YES	Initials of Authorized Representative of offeror
must file the required certification. Each tier certifies to appropriated funds to pay any person or organization for in any agency, a member of Congress, officer or employee connection with obtaining any Federal contract, grant or	tractors that apply or bid for an award exceeding \$100,000 the tier above that it will not and has not used Federal fluencing or attempting to influence an officer or employee of of Congress, or an employee of a member of Congress in any other award covered by 31 U.S.C. 1352. Each tier must es place in connection with obtaining any Federal award. Such eral award.
the term and after the awarded term of an award for all contract the offeror certifies that it is in compliance with all applicable promote the undersigned further certifies that:  (1) No Federal appropriated funds have been paid or will be pay attempting to influence an officer or employee of any agency, a semployee of a Member of Congress in connection with the average modification of a Federal loan, the entering into a cooperative agree modification of a Federal contract, grant, loan, or cooperative agree (2) If any funds other than Federal appropriated funds has attempting to influence an officer or employee of any agency an employee of a Member of Congress in connection with this complete and submit Standard Form-LLL, "Disclosure Form to Ref (3) The undersigned shall require that the language of this ce	ve been paid or will be paid to any person for influencing or a Member of Congress, an officer or employee of congress, or s Federal grant or cooperative agreement, the undersigned shall eport Lobbying", in accordance with its instructions. rtification be included in the award documents for all covered subers and that all subrecipients shall certify and disclose accordingly.
RECORD RETENTION REQUIREMENTS FO	R CONTRACTS INVOLVING FEDERAL FUNDS
certifies that it will comply with the record retention requirement	or any contract resulting from this procurement process, offeror ints detailed in 2 CFR § 200.333. The offeror further certifies that for a period of three years after grantees or subgrantees submit as applicable, and all other pending matters are closed.
Does offeror agree? YES	Initials of Authorized Representative of offeror

#### CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

CENTILICATION OF COMPLIANCE WITH THE D	INLING FOLICT AND CONSERVATION ACT
When Participating Agency expends federal funds for any contract will comply with the mandatory standards and policies relating t conservation plan issued in compliance with the Energy Policy and C	to energy efficiency which are contained in the state energy
Does offeror agree? YES	Initials of Authorized Representative of offeror
CERTIFICATION OF COMPLIANCE V	NITH BUY AMERICA PROVISIONS
To the extent purchases are made with Federal Highway Administratic Administration funds, offeror certifies that its products comply with all provide such certification or applicable waiver with respect to specific Purchases made in accordance with the Buy America Act must still for open competition.	applicable provisions of the Buy America Act and agrees to c products to any Participating Agency upon request.
Does offeror agree? YES	Initials of Authorized Representative of offeror
PROCUREMENT OF RECOVERED MATERIA	ALS REQUIREMENTS FOR – 2 C.F.R. §200.322
Participating Agency and its contractors must comply with section Resource Conservation and Recovery Act. The requirements of Sec of the Environmental Protection Agency (EPA) at 40 CFR part 24 practicable, consistent with maintaining a satisfactory level of compete value of the quantity acquired during the preceding fiscal year of in a manner that maximizes energy and resource recovery; and estate recovered materials identified in the EPA guidelines	ction 6002 include procuring only items designated in guidelines 47 that contain the highest percentage of recovered materials etition, where the purchase price of the item exceeds \$10,000 or exceeded \$10,000; procuring solid waste management services
Does Vendor agree? YES	Initials of Authorized Representative of Vendor
CERTIFICATION OF ACCESS TO	RECORDS = 2 C F R \$ 200 336
CERTIFICATION OF ACCESS TO	REGORDS - 2 C.1 .R. 3 200.330
Offeror agrees that the Inspector General of the Agency or any of books, documents, papers and records of offeror that are direct Contract for the purpose of making audits, examinations, excereasonable access to offeror's personnel for the purpose of interview.	ly pertinent to offeror's discharge of its obligations under the erpts, and transcriptions. The right also includes timely and
Does offeror agree? YES	Initials of Authorized Representative of offeror
CERTIFICATION OF AFF	ORDABLE CARE ACT
Offeror understands and agrees that it shall be solely responsible Act, Public Law 111-148 and the Health Care and Education Re "ACA"). The Offeror shall bear sole responsibility for providing he required by Federal law.	econciliation Act 111-152 (collectively the Affordable Care Act
Does offeror agree? YES	Initials of Authorized Representative of offeror
CERTIFICATION OF APPLICABLE	ILITY TO SUBCONTRACTORS
Offeror agrees that all contracts it awards pursuant to the Contract sh	nall be bound by the foregoing terms and conditions.
Does offeror agree? YES	Initials of Authorized Representative of offeror
Offeror agrees to comply with all federal, state, and local laws, r further acknowledged that offeror certifies compliance with all p noted above.  Offeror's Name:	

Address, City, State, and Zip Code:		
Phone Number:	Fax Number:	
Printed Name and Title of Authorized Representative:		
Email Address:		
Signature of Authorized Representative:	Date:	

#### **NEW JERSEY BUSINESS COMPLIANCE**

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statues. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

DOC #1	Ownership Disclosure Form
DOC #2	Non-Collusion Affidavit
DOC #3	Affirmative Action Affidavit
DOC #4	Political Contribution Disclosure Form
DOC #5	Stockholder Disclosure Certification
DOC #6	Certification of Non-Involvement in Prohibited Activities in Iran
DOC #7	New Jersey Business Registration Certificate

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

DOC #1

## OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name:		
Street:	_	
City, State, Zip Code:		
Complete as appropriate:		
<i>I</i>	, certify that I d	am the sole owner of
	, that there are no p	artners and the business is not
incorporated, and the provision.	s of N.J.S. 52:25-24.2 do not app	ly.
•	OR:	
		, do hereby
		wn a 10% or greater interest therein. I rporation or partnership, there is also set
		or more of that corporation's stock or the
	or greater interest in that partne	
man, man par mens e mang 1076	OR:	
<i>I</i>	, an authorizea	l representative of
, a co	orporation, do hereby certify that	t the following is a list of the names and
certify that if one (1) or more of	such stockholders is itself a corp	r more of its stock of any class. I further poration or partnership, that there is also set or more of the corporation's stock or the
	% or greater interest in that part	
		or more interest, indicate none.)
Name	Address	Interest
-	_	•
I further certify that the stateme my knowledge and belief.	nts and information contained he	erein, are complete and correct to the best of
Date	_	Authorized Signature and Title

DOC #2

### NON-COLLUSION AFFIDAVIT

Company Name:			
Street:			
City, State, Zip Code:			
State of			
County of			
I,	of the	City	
Name		City	
in the County of		, State of	
of full age, being du	ly sworn according to la	w on my oath depose and sa	y that:
I am the	of the fi	rm of	
1 6111 1110	Title	rm ofComp	pany Name
with full knowledge tha	t relies upon the truth of	and in this affidavit are tru the statements contained in ag the contract for the said	said proposal and in the
secure such contract up	oon an agreement or und ept bona fide employed	gency has been employed erstanding for a commissions or bona fide established	n, percentage, brokerage
Company Name		Authorized Sign	nature & Title
Subscribed and sworn b	pefore me		
this day of	, 20		
Notary Public of			
	S,	20	

DOC #3

# AFFIRMATIVE ACTION AFFIDAVIT (P.L. 1975, C.127)

Company Nan	ne:
Street:	
City, State, Zij	o Code:
Proposal Certi	fication:
proposal will b	company's compliance with New Jersey Affirmative Action regulations. Company's e accepted even if company is not in compliance at this time. No contract and/or may be issued, however, until all Affirmative Action requirements are met.
Required Affin	mative Action Evidence:
	rofessional & Service Contracts (Exhibit A) submit with proposal:
1.	A photo copy of their Federal Letter of Affirmative Action Plan Approval
	OR
2.	A photo copy of their Certificate of Employee Information Report
	OR
3.	A complete <u>Affirmative Action Employee Information Report (AA302)</u>
<u>Public Work –</u>	Over \$50,000 Total Project Cost:
A. No approve	d Federal or New Jersey Affirmative Action Plan. We will complete Report Form
AA201-A	upon receipt from the
B. Approved F	ederal or New Jersey Plan – certificate enclosed
	that the statements and information contained herein, are complete and correct to nowledge and belief.
	Authorized Signature and Title

DOC #3, continued

#### P.L. 1995, c. 127 (N.J.A.C. 17:27) MANDATORY AFFIRMATIVE ACTION LANGUAGE

### PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to <u>Subchapter 10 of the Administrative Code (NJAC 17:27)</u>.

Signature of Procurement Agent

#### DOC #4

#### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (<a href="http://www.nj.gov/dca/divisions/dlgs/resources/lfns 2006.html">http://www.nj.gov/dca/divisions/dlgs/resources/lfns 2006.html</a>). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

- The disclosure is required for all contracts in excess of \$17,500 that are not awarded pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
- 2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
- 3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
- 4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
  - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at <a href="http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12">http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12</a>. They will be updated from time-to-time as necessary.
  - b. A public agency using these forms should edit them to properly reflect the correct legislative district(s). As the forms are county-based, they list all legislative districts in each county. Districts that do not represent the public agency should be removed from the lists.
  - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
  - d. The form may be used "as-is", subject to edits as described herein.
  - e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
  - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
- 5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at <a href="http://www.nj.gov/dca/divisions/dlgs/resources/lfns 2006.html">http://www.nj.gov/dca/divisions/dlgs/resources/lfns 2006.html</a>). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

### Doc #4, continued C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

#### **Contractor Instructions**

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee\*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
  - o of the public entity awarding the contract
  - o of that county in which that public entity is located
  - o of another public entity within that county
  - o or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See <u>N.J.S.A.</u> 19:44A-8 and 19:44A-16 for more details on reportable contributions.

<u>N.J.S.A.</u> 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.** 

<sup>\*</sup> N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

Doc #4, continued

### OMNIA PARTNERS EXHIBITS EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Vendor Name:				
Address:				
City:	State:	Zip:		
The undersigned being authoricompliance with the provisions accompanying this form.			_	_
Signature	Printed Name	Title		
Part	t II - Contril	oution Di	sclosur	e
Disclosure requirement: Pu political contributions (mon the committees of the gove	re than \$300 per election	n cycle) over t	the 12 months	s prior to submission t
Check here if disclosure i	s provided in electronic f	orm		
Contributor Name	s provided in electronic f		Date	Dollar Amount
			Date	Dollar Amount
			Date	

#### Doc #4, continued

### OMNIA PARTNERS EXHIBITS EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

## List of Agencies with Elected Officials Required for Political Contribution Disclosure N.J.S.A. 19:44A-20.26

**County Name:** 

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders County Clerk Sheriff

{County Executive} Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-BASED, CUSTOMIZABLE FORM.

DOC #5

### STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:	
<del>-</del>	below contains the names and home addresses of all stockholders re of the issued and outstanding stock of the undersigned.  OR
I certify that no one the undersigned.	stockholder owns 10% or more of the issued and outstanding stock of
Check the box that repre	sents the type of business organization:
Partnership	Corporation Sole Proprietorship
Limited Partnership	Limited Liability Corporation Limited Liability Partnership
Subchapter S Corpora	tion
Sign and notarize the form	below, and, if necessary, complete the stockholder list below.
Stockholders:	
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Subscribed and sworn before me this 2	day of,(Affiant)
(Notary Public)	(Driet name 8, title of office)
My Commission expires:	(Print name & title of affiant)
	(Corporate Seal)

**DOC** #6

#### **Certification of Non-Involvement in Prohibited Activities in Iran**

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 - 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 - 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here: http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure\_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

DOC #7

# NEW JERSEY BUSINESS REGISTRATION CERTIFICATE (N.J.S.A. 52:32-44)

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

http://www.state.nj.us/treasury/revenue/forms/njreg.pdf

### OMNIA PARTNERS EXHIBITS EXHIBIT H- OMNIA PARTNERS ADVERTISING COMPLIANCE REQUIREMENT

Pursuant to certain state notice provisions, including but not limited to Oregon Revised Statutes Chapter 279A.220, the following public agencies and political subdivisions of the referenced public agencies are eligible to register with OMNIA Partners and access the Master Agreement contract award made pursuant to this solicitation, and are hereby given notice of the foregoing request for proposals for purposes of complying with the procedural requirements of said statutes:

#### Nationwide:

State of Alabama	State of Hawaii	State of Massachusetts	State of New Mexico	State of South
				Dakota
State of Alaska	State of Idaho	State of Michigan	State of New York	State of Tennessee
State of Arizona	State of Illinois	State of Minnesota	State of North Carolina	State of Texas
State of Arkansas	State of Indiana	State of Mississippi	State of North Dakota	State of Utah
State of California	State of Iowa	State of Missouri	State of Ohio	State of Vermont
State of Colorado	State of Kansas	State of Montana	State of Oklahoma	State of Virginia
State of Connecticut	State of Kentucky	State of Nebraska	State of Oregon	State of Washington
State of Delaware	State of Louisiana	State of Nevada	State of Pennsylvania	State of West
				Virginia
State of Florida	State of Maine	State of New Hampshire	State of Rhode Island	State of Wisconsin
State of Georgia	State of Maryland	State of New Jersey	State of South Carolina	State of Wyoming
District of Columbia				

Lists of political subdivisions and local governments in the above referenced states / districts may be found at <a href="http://www.usa.gov/Agencies/State">http://www.usa.gov/Agencies/State</a> and <a href="http://www.usa.gov/local-governments">Territories.shtml</a> and <a href="https://www.usa.gov/local-governments">https://www.usa.gov/local-governments</a>.

Certain Public Agencies and Political Subdivisions:

CITIES, TOWNS, VILLAGES AND BOROUGHS	CITY OF KENNER, LA
INCLUDING BUT NOT LIMITED TO:	CITY OF LA GRANDE, OR
BAKER CITY GOLF COURSE, OR	CITY OF LAFAYETTE, LA
CITY OF ADAIR VILLAGE, OR	CITY OF LAKE CHARLES, OR
CITY OF ASHLAND, OR	CITY OF LEBANON, OR
CITY OF AUMSVILLE, OR	CITY OF MCMINNVILLE, OR
CITY OF AURORA, OR	CITY OF MEDFORD, OR
CITY OF BAKER, OR	CITY OF METAIRIE, LA
CITY OF BATON ROUGE, LA	CITY OF MILL CITY, OR
CITY OF BEAVERTON, OR	CITY OF MILWAUKIE, OR
CITY OF BEND, OR	CITY OF MONROE, LA
CITY OF BOARDMAN, OR	CITY OF MOSIER, OR
CITY OF BONANAZA, OR	CITY OF NEW ORLEANS, LA
CITY OF BOSSIER CITY, LA	CITY OF NORTH PLAINS, OR
CITY OF BROOKINGS, OR	CITY OF OREGON CITY, OR
CITY OF BURNS, OR	CITY OF PILOT ROCK, OR
CITY OF CANBY, OR	CITY OF PORTLAND, OR
CITY OF CANYONVILLE, OR	CITY OF POWERS, OR
CITY OF CLATSKANIE, OR	CITY OF PRINEVILLE, OR
CITY OF COBURG, OR	CITY OF REDMOND, OR
CITY OF CONDON, OR	CITY OF REEDSPORT, OR
CITY OF COQUILLE, OR	CITY OF RIDDLE, OR
CITY OF CORVALLI, OR	CITY OF ROGUE RIVER, OR
CITY OF CORVALLIS PARKS AND RECREATION	CITY OF ROSEBURG, OR
DEPARTMENT, OR	CITY OF SALEM, OR
CITY OF COTTAGE GROVE, OR	CITY OF SANDY, OR
CITY OF DONALD, OR	CITY OF SCAPPOOSE, OR
CITY OF EUGENE, OR	CITY OF SHADY COVE, OR
CITY OF FOREST GROVE, OR	CITY OF SHERWOOD, OR
CITY OF GOLD HILL, OR	CITY OF SHREVEPORT, LA
CITY OF GRANTS PASS, OR	CITY OF SILVERTON, OR
CITY OF GRESHAM, OR	CITY OF SPRINGFIELD, OR
CITY OF HILLSBORO, OR	CITY OF ST. HELENS, OR
CITY OF INDEPENDENCE, OR	CITY OF ST. PAUL, OR
CITY AND COUNTY OF HONOLULU, HI	CITY OF SULPHUR, LA

CITY OF TIGARD, OR ENOCH, UT CITY OF TROUTDALE, OR ENTERPRISE, UT CITY OF TUALATIN, OR EPHRAIM, UT CITY OF WALKER, LA ESCALANTE, UT CITY OF WARRENTON, OR EUREKA, UT CITY OF WEST LINN, OR FAIRFIELD, UT CITY OF WILSONVILLE, OR FAIRVIEW, UT CITY OF WINSTON, OR FARMINGTON, UT CITY OF WOODBURN, OR FARR WEST, UT LEAGUE OF OREGON CITES FAYETTE, UT THE CITY OF HAPPY VALLEY OREGON FERRON, UT ALPINE, UT FIELDING, UT ALTA, UT FILLMORE, UT ALTAMONT, UT FOUNTAIN GREEN, UT

ALTON, UT FRANCIS, UT AMALGA, UT FRUIT HEIGHTS, UT AMERICAN FORK CITY, UT GARDEN CITY, UT ANNABELLA, UT GARLAND, UT ANTIMONY, UT GENOLA, UT APPLE VALLEY, UT GLENDALE, UT GLENWOOD, UT AURORA, UT BALLARD, UT GOSHEN, UT BEAR RIVER CITY, UT GRANTSVILLE, UT BEAVER, UT GREEN RIVER, UT BICKNELL, UT GUNNISON, UT BIG WATER, UT HANKSVILLE, UT BLANDING, UT HARRISVILLE, UT BLUFFDALE, UT HATCH, UT

HEBER CITY CORPORATION, UT BOULDER, UT CITY OF BOUNTIFUL, UT HELPER, UT

BRIAN HEAD, UT HENEFER, UT BRIGHAM CITY CORPORATION, UT HENRIEVILLE, UT BRYCE CANYON CITY, UT HERRIMAN, UT CANNONVILLE, UT HIDEOUT, UT CASTLE DALE, UT HIGHLAND, UT

CASTLE VALLEY, UT HILDALE, UT CITY OF CEDAR CITY, UT HINCKLEY, UT CEDAR FORT, UT HOLDEN, UT CITY OF CEDAR HILLS, UT HOLLADAY, UT CENTERFIELD, UT HONEYVILLE, UT

CENTERVILLE CITY CORPORATION, UT HOOPER, UT CENTRAL VALLEY, UT HOWELL, UT CHARLESTON, UT HUNTINGTON, UT CIRCLEVILLE, UT HUNTSVILLE, UT CLARKSTON, UT CITY OF HURRICANE, UT

CLAWSON, UT HYDE PARK, UT CLEARFIELD, UT HYRUM, UT CLEVELAND, UT INDEPENDENCE, UT

CLINTON CITY CORPORATION, UT IVINS, UT COALVILLE, UT JOSEPH, UT CORINNE, UT JUNCTION, UT CORNISH, UT KAMAS, UT COTTONWOOD HEIGHTS, UT KANAB, UT

KANARRAVILLE, UT DANIEL, UT DELTA, UT KANOSH, UT DEWEYVILLE, UT KAYSVILLE, UT DRAPER CITY, UT KINGSTON, UT DUCHESNE, UT KOOSHAREM, UT EAGLE MOUNTAIN, UT LAKETOWN, UT EAST CARBON, UT LA VERKIN, UT ELK RIDGE, UT LAYTON, UT LEAMINGTON, UT ELMO, UT

ELSINORE, UT LEEDS, UT ELWOOD, UT LEHI CITY CORPORATION, UT EMERY, UT LEVAN, UT

Requirements for National Cooperative Contract

LEWISTON, UT RIVERTON CITY, UT LINDON, UT ROCKVILLE, UT LOA, UT ROCKY RIDGE, UT LOGAN CITY, UT ROOSEVELT CITY CORPORATION, UT LYMAN, UT ROY, UT LYNNDYL, UT RUSH VALLEY, UT CITY OF ST. GEORGE, UT MANILA, UT MANTI, UT SALEM, UT MANTUA, UT SALINA, UT MAPLETON, UT SALT LAKE CITY CORPORATION, UT MARRIOTT-SLATERVILLE, UT SANDY, UT MARYSVALE, UT SANTA CLARA, UT MAYFIELD, UT SANTAQUIN, UT MEADOW, UT SARATOGA SPRINGS, UT MENDON, UT SCIPIO, UT MIDVALE CITY INC., UT SCOFIELD, UT SIGURD, UT MIDWAY, UT MILFORD, UT SMITHFIELD, UT

MIDVALE CITY INC., UT

MIDWAY, UT

MILFORD, UT

MILLVILLE, UT

MINERSVILLE, UT

MOAB, UT

MONA, UT

SCOFIELD, UT

SIGURD, UT

SMITHFIELD, UT

SNOWVILLE, UT

CITY OF SOUTH JORDAN, UT

SOUTH OGDEN, UT

CITY OF SOUTH SALT LAKE, UT

MONROE, UT
CITY OF MONTICELLO, UT
MORGAN, UT
MORONI, UT
SPRING CITY, UT
SPRINGDALE, UT

MOUNT PLEASANT, UT

MURRAY CITY CORPORATION, UT

MYTON, UT

NAPLES, UT

NEPHI, UT

SPRINGVILLE, UT

STERLING, UT

STOCKTON, UT

SUNNYSIDE, UT

SUNNYSIDE, UT

SUNSET CITY CORP, UT

NAPLES, UT
NEPHI, UT
SUNNYSIDE, UT
SUNSET CITY CORP, UT
SYRACUSE, UT
NEWTON, UT
NEWTON, UT
NIBLEY, UT
STOCKTON, UT
SUNNYSIDE, UT
SUNSET CITY CORP, UT
SYRACUSE, UT
TABIONA, UT
CITY OF TAYLORSVILLE, UT

NORTH LOGAN, UT

NORTH OGDEN, UT

TOOELE CITY CORPORATION, UT

TOQUERVILLE, UT

NORTH SALT LAKE CITY, UT

OAK CITY, UT

TORREY, UT

TREMONTON CITY, UT

OAK CITT, OT

OAKLEY, UT

OGDEN CITY CORPORATION, UT

TRENTON, UT

TROPIC, UT

OPHIR, UT
ORANGEVILLE, UT
ORDERVILLE, UT
ORDERVILLE, UT
OREM, UT
VERNON, UT
VINEYARD, UT
PANGUITCH, UT
VIRGIN, UT
PARADISE, UT
VIRGIN, UT
WALES, UT
PARAGONAH, UT
WALLSBURG, UT

PARK CITY, UT
PAROWAN, UT
PAYSON, UT

WASHINGTON CITY, UT
WASHINGTON TERRACE, UT
WELLINGTON, UT

PERRY, UT
PLAIN CITY, UT
PLEASANT GROVE CITY, UT
PLEASANT VIEW, UT
PLYMOUTH, UT
PORTAGE, UT
PRICE, UT
WELLSVILLE, UT
WENDOVER, UT
WEST BOUNTIFUL, UT
WEST HAVEN, UT
WEST JORDAN, UT
WEST POINT, UT
WEST VALLEY CITY, UT

PRICE, UT
PROVIDENCE, UT
PROVO, UT
RANDOLPH, UT
REDMOND, UT
WEST VALLEY CITY, U'
WILLARD, UT
WOODLAND HILLS, UT
WOODRUFF, UT
WOODS CROSS, UT

RICHFIELD, UT
RICHMOND, UT
RIVERDALE, UT

COUNTIES AND PARISHES INCLUDING BUT NOT
LIMITED TO:

RIVER HEIGHTS, UT

ASCENSION PARISH, LA

ASCENSION PARISH, LA, CLEAR OF COURT WALLOWA COUNTY, OR WASCO COUNTY, OR CADDO PARISH, LA WASHINGTON COUNTY, OR CALCASIEU PARISH, LA CALCASIEU PARISH SHERIFF'S OFFICE, LA WEST BATON ROUGE PARISH, LA CITY AND COUNTY OF HONOLULU, HI WHEELER COUNTY, OR CLACKAMAS COUNTY, OR YAMHILL COUNTY, OR CLACKAMAS COUNTY DEPT OF TRANSPORTATION, COUNTY OF BOX ELDER, UT COUNTY OF CACHE, UT CLATSOP COUNTY, OR COUNTY OF RICH, UT COLUMBIA COUNTY, OR COUNTY OF WEBER, UT COUNTY OF MORGAN, UT COOS COUNTY, OR COOS COUNTY HIGHWAY DEPARTMENT, OR COUNTY OF DAVIS, UT COUNTY OF HAWAII, OR COUNTY OF SUMMIT, UT CROOK COUNTY, OR COUNTY OF DAGGETT, UT CROOK COUNTY ROAD DEPARTMENT, OR COUNTY OF SALT LAKE, UT CURRY COUNTY, OR COUNTY OF TOOELE, UT DESCHUTES COUNTY, OR COUNTY OF UTAH, UT DOUGLAS COUNTY, OR COUNTY OF WASATCH, UT EAST BATON ROUGE PARISH, LA COUNTY OF DUCHESNE, UT GILLIAM COUNTY, OR COUNTY OF UINTAH, UT GRANT COUNTY, OR COUNTY OF CARBON, UT HARNEY COUNTY, OR COUNTY OF SANPETE, UT HARNEY COUNTY SHERIFFS OFFICE, OR COUNTY OF JUAB, UT COUNTY OF MILLARD, UT HAWAII COUNTY, HI COUNTY OF SEVIER, UT HOOD RIVER COUNTY, OR COUNTY OF EMERY, UT JACKSON COUNTY, OR COUNTY OF GRAND, UT JEFFERSON COUNTY, OR COUNTY OF BEVER, UT JEFFERSON PARISH, LA COUNTY OF PIUTE, UT JOSEPHINE COUNTY GOVERNMENT, OR LAFAYETTE CONSOLIDATED GOVERNMENT, LA COUNTY OF WAYNE, UT COUNTY OF SAN JUAN, UT LAFAYETTE PARISH, LA LAFAYETTE PARISH CONVENTION & VISITORS COUNTY OF GARFIELD, UT **COMMISSION** COUNTY OF KANE, UT LAFOURCHE PARISH, LA COUNTY OF IRON, UT KAUAI COUNTY, HI COUNTY OF WASHINGTON, UT KLAMATH COUNTY, OR OTHER AGENCIES INCLUDING ASSOCIATIONS, LAKE COUNTY, OR BOARDS, DISTRICTS, COMMISSIONS, COUNCILS, LANE COUNTY, OR PUBLIC CORPORATIONS, PUBLIC DEVELOPMENT LINCOLN COUNTY, OR AUTHORITIES, RESERVATIONS AND UTILITIES LINN COUNTY, OR **INCLUDING BUT NOT LIMITED TO:** LIVINGSTON PARISH, LA BANKS FIRE DISTRICT, OR MALHEUR COUNTY, OR MAUI COUNTY, HI BATON ROUGE WATER COMPANY MARION COUNTY, SALEM, OR BEND METRO PARK AND RECREATION DISTRICT MORROW COUNTY, OR BIENVILLE PARISH FIRE PROTECTION DISTRICT 6, MULTNOMAH COUNTY, OR MULTNOMAH COUNTY BUSINESS AND BOARDMAN PARK AND RECREATION DISTRICT CENTRAL CITY ECONOMIC OPPORTUNITY CORP, LA COMMUNITY SERVICES, OR MULTNOMAH COUNTY SHERIFFS OFFICE, OR CENTRAL OREGON INTERGOVERNMENTAL MULTNOMAH LAW LIBRARY, OR COUNCIL CITY OF BOGALUSA SCHOOL BOARD, LA ORLEANS PARISH, LA CLACKAMAS RIVER WATER PLAQUEMINES PARISH, LA POLK COUNTY, OR CLATSKANIE PEOPLE'S UTILITY DISTRICT RAPIDES PARISH, LA **CLEAN WATER SERVICES** SAINT CHARLES PARISH, LA CONFEDERATED TRIBES OF THE UMATILLA INDIAN SAINT CHARLES PARISH PUBLIC SCHOOLS, LA RESERVATION COOS FOREST PROTECTIVE ASSOCIATION SAINT LANDRY PARISH, LA SAINT TAMMANY PARISH, LA CHEHALEM PARK AND RECREATION DISTRICT

POLK COUNTY, OR
RAPIDES PARISH, LA
SAINT CHARLES PARISH, LA
SAINT CHARLES PARISH PUBLIC SCHOOLS, LA
SAINT LANDRY PARISH, LA
SAINT TAMMANY PARISH, LA
SHERMAN COUNTY, OR
TERREBONNE PARISH, LA
TILLAMOOK COUNTY, OR
TILLAMOOK COUNTY SHERIFF'S OFFICE, OR
TILLAMOOK COUNTY GENERAL HOSPITAL, OR
UMATILLA COUNTY, OR
UNION COUNTY, OR

CONFEDERATED TRIBES OF THE UMATILLA INDIA RESERVATION
COOS FOREST PROTECTIVE ASSOCIATION
CHEHALEM PARK AND RECREATION DISTRICT
DAVID CROCKETT STEAM FIRE COMPANY #1, LA
EUGENE WATER AND ELECTRIC BOARD
HONOLULU INTERNATIONAL AIRPORT
HOODLAND FIRE DISTRICT #74
HOUSING AUTHORITY OF PORTLAND
ILLINOIS VALLEY FIRE DISTRICT
LAFAYETTE AIRPORT COMMISSION, LA

LAFOURCHE PARISH HEALTH UNIT - DHH-OPH **REGION 3** LOUISIANA PUBLIC SERVICE COMMISSION, LA LOUISIANA WATER WORKS MEDFORD WATER COMMISSION MELHEUR COUNTY JAIL, OR METRO REGIONAL GOVERNMENT METRO REGIONAL PARKS METROPOLITAN EXPOSITION RECREATION COMMISSION METROPOLITAN SERVICE DISTRICT (METRO) MULTNOMAH EDUCATION SERVICE DISTRICT NEW ORLEANS REDEVELOPMENT AUTHORITY, LA NORTHEAST OREGON HOUSING AUTHORITY, OR PORT OF BRANDON, OR PORT OF MORGAN CITY, LA PORTLAND DEVELOPMENT COMMISSION, OR PORTLAND FIRE AND RESCUE PORTLAND HOUSING CENTER, OR OREGON COAST COMMUNITY ACTION OREGON HOUSING AND COMMUNITY SERVICES OREGON LEGISLATIVE ADMINISTRATION ROGUE VALLEY SEWER, OR SAINT LANDRY PARISH TOURIST COMMISSION SAINT MARY PARISH REC DISTRICT 2 SAINT MARY PARISH REC DISTRICT 3 SAINT TAMMANY FIRE DISTRICT 4, LA SALEM MASS TRANSIT DISTRICT SEWERAGE AND WATER BOARD OF NEW ORLEANS, SOUTH LAFOURCHE LEVEE DISTRICT, LA TRI-COUNTY METROPOLITAN TRANSPORTATION DISTRICT OF OREGON TUALATIN HILLS PARK & RECREATION DISTRICT TUALATIN VALLEY FIRE & RESCUE TUALATIN VALLEY WATER DISTRICT WILLAMALANE PARK AND RECREATION DISTRICT WILLAMETTE HUMANE SOCIETY

K-12 INCLUDING BUT NOT LIMITED TO:

ACADIA PARISH SCHOOL BOARD BEAVERTON SCHOOL DISTRICT BEND-LA PINE SCHOOL DISTRICT BOGALUSA HIGH SCHOOL, LA BOSSIER PARISH SCHOOL BOARD BROOKING HARBOR SCHOOL DISTRICT CADDO PARISH SCHOOL DISTRICT CALCASIEU PARISH SCHOOL DISTRICT CANBY SCHOOL DISTRICT CANYONVILLE CHRISTIAN ACADEMY CASCADE SCHOOL DISTRICT CASCADES ACADEMY OF CENTRAL OREGON CENTENNIAL SCHOOL DISTRICT CENTRAL CATHOLIC HIGH SCHOOL CENTRAL POINT SCHOOL DISTRICT NO.6 CENTRAL SCHOOL DISTRICT 13J COOS BAY SCHOOL DISTRICT NO.9 CORVALLIS SCHOOL DISTRICT 509J COUNTY OF YAMHILL SCHOOL DISTRICT 29 CULVER SCHOOL DISTRICT DALLAS SCHOOL DISTRICT NO.2 DAVID DOUGLAS SCHOOL DISTRICT DAYTON SCHOOL DISTRICT NO.8 DE LA SALLE N CATHOLIC HS

**DUFUR SCHOOL DISTRICT NO.29** EAST BATON ROUGE PARISH SCHOOL DISTRICT ESTACADA SCHOOL DISTRICT NO.10B FOREST GROVE SCHOOL DISTRICT GEORGE MIDDLE SCHOOL GLADSTONE SCHOOL DISTRICT GRANTS PASS SCHOOL DISTRICT 7 GREATER ALBANY PUBLIC SCHOOL DISTRICT GRESHAM BARLOW JOINT SCHOOL DISTRICT HEAD START OF LANE COUNTY HIGH DESERT EDUCATION SERVICE DISTRICT HILLSBORO SCHOOL DISTRICT HOOD RIVER COUNTY SCHOOL DISTRICT JACKSON CO SCHOOL DIST NO.9 JEFFERSON COUNTY SCHOOL DISTRICT 509-J JEFFERSON PARISH SCHOOL DISTRICT JEFFERSON SCHOOL DISTRICT JUNCTION CITY SCHOOLS, OR KLAMATH COUNTY SCHOOL DISTRICT KLAMATH FALLS CITY SCHOOLS LAFAYETTE PARISH SCHOOL DISTRICT LAKE OSWEGO SCHOOL DISTRICT 7J LANE COUNTY SCHOOL DISTRICT 4J LINCOLN COUNTY SCHOOL DISTRICT LINN CO. SCHOOL DIST. 95C LIVINGSTON PARISH SCHOOL DISTRICT LOST RIVER JR/SR HIGH SCHOOL LOWELL SCHOOL DISTRICT NO.71 MARION COUNTY SCHOOL DISTRICT MARION COUNTY SCHOOL DISTRICT 103 MARIST HIGH SCHOOL, OR MCMINNVILLE SCHOOL DISTRICT NOAO MEDFORD SCHOOL DISTRICT 549C MITCH CHARTER SCHOOL MONROE SCHOOL DISTRICT NO.1J MORROW COUNTY SCHOOL DIST, OR MULTNOMAH EDUCATION SERVICE DISTRICT MULTISENSORY LEARNING ACADEMY MYRTLE PINT SCHOOL DISTRICT 41 NEAH-KAH-NIE DISTRICT NO.56 NEWBERG PUBLIC SCHOOLS NESTUCCA VALLEY SCHOOL DISTRICT NO.101 NOBEL LEARNING COMMUNITIES NORTH BEND SCHOOL DISTRICT 13 NORTH CLACKAMAS SCHOOL DISTRICT NORTH DOUGLAS SCHOOL DISTRICT NORTH WASCO CITY SCHOOL DISTRICT 21 NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT ONTARIO MIDDLE SCHOOL OREGON TRAIL SCHOOL DISTRICT NOA6 ORLEANS PARISH SCHOOL DISTRICT PHOENIX-TALENT SCHOOL DISTRICT NOA PLEASANT HILL SCHOOL DISTRICT PORTLAND JEWISH ACADEMY PORTLAND PUBLIC SCHOOLS RAPIDES PARISH SCHOOL DISTRICT REDMOND SCHOOL DISTRICT REYNOLDS SCHOOL DISTRICT ROGUE RIVER SCHOOL DISTRICT ROSEBURG PUBLIC SCHOOLS SCAPPOOSE SCHOOL DISTRICT 1J SAINT TAMMANY PARISH SCHOOL BOARD, LA

DESCHUTES COUNTY SCHOOL DISTRICT NO.6 DOUGLAS EDUCATIONAL DISTRICT SERVICE

SEASIDE SCHOOL DISTRICT 10 JUAB SCHOOL DISTRICT, UT SHERWOOD SCHOOL DISTRICT 88J KANE SCHOOL DISTRICT, UT SILVER FALLS SCHOOL DISTRICT 4J KARL G MAESER PREPARATORY ACADEMY, UT SOUTH LANE SCHOOL DISTRICT 45J3 LAKEVIEW ACADEMY, UT SOUTHERN OREGON EDUCATION SERVICE LEGACY PREPARATORY ACADEMY, UT DISTRICT LIBERTY ACADEMY, UT SPRINGFIELD PUBLIC SCHOOLS LINCOLN ACADEMY, UT SUTHERLIN SCHOOL DISTRICT LOGAN SCHOOL DISTRICT, UT SWEET HOME SCHOOL DISTRICT NO.55 MARIA MONTESSORI ACADEMY, UT TERREBONNE PARISH SCHOOL DISTRICT MERIT COLLEGE PREPARATORY ACADEMY, UT THE CATLIN GABEL SCHOOL MILLARD SCHOOL DISTRICT, UT TIGARD-TUALATIN SCHOOL DISTRICT MOAB CHARTER SCHOOL, UT UMATILLA MORROW ESD MONTICELLO ACADEMY, UT WEST LINN WILSONVILLE SCHOOL DISTRICT MORGAN SCHOOL DISTRICT, UT MOUNTAINVILLE ACADEMY, UT WILLAMETTE EDUCATION SERVICE DISTRICT WOODBURN SCHOOL DISTRICT MURRAY SCHOOL DISTRICT, UT YONCALLA SCHOOL DISTRICT NAVIGATOR POINTE ACADEMY, UT ACADEMY FOR MATH ENGINEERING & SCIENCE NEBO SCHOOL DISTRICT, UT NO UT ACAD FOR MATH ENGINEERING & SCIENCE (AMES), UT ALIANZA ACADEMY, UT (NUAMES), UT ALPINE DISTRICT, UT NOAH WEBSTER ACADEMY, UT AMERICAN LEADERSHIP ACADEMY, UT NORTH DAVIS PREPARATORY ACADEMY, UT AMERICAN PREPARATORY ACADEMY, UT NORTH SANPETE SCHOOL DISTRICT, UT BAER CANYON HIGH SCHOOL FOR SPORTS & NORTH STAR ACADEMY, UT NORTH SUMMIT SCHOOL DISTRICT, UT MEDICAL SCIENCES, UT BEAR RIVER CHARTER SCHOOL, UT ODYSSEY CHARTER SCHOOL, UT BEAVER SCHOOL DISTRICT, UT OGDEN PREPARATORY ACADEMY, UT BEEHIVE SCIENCE & TECHNOLOGY ACADEMY OGDEN SCHOOL DISTRICT, UT OPEN CLASSROOM, UT (BSTA), UT BOX ELDER SCHOOL DISTRICT, UT OPEN HIGH SCHOOL OF UTAH, UT OOUIRRH MOUNTAIN CHARTER SCHOOL, UT CBA CENTER. UT CACHE SCHOOL DISTRICT, UT PARADIGM HIGH SCHOOL, UT CANYON RIM ACADEMY, UT PARK CITY SCHOOL DISTRICT, UT CANYONS DISTRICT, UT PINNACLE CANYON ACADEMY, UT CARBON SCHOOL DISTRICT, UT PIUTE SCHOOL DISTRICT, UT CHANNING HALL, UT PROVIDENCE HALL, UT CHARTER SCHOOL LEWIS ACADEMY, UT PROVO SCHOOL DISTRICT, UT QUAIL RUN PRIMARY SCHOOL, UT CITY ACADEMY, UT DAGGETT SCHOOL DISTRICT, UT QUEST ACADEMY, UT RANCHES ACADEMY, UT DAVINCI ACADEMY, UT DAVIS DISTRICT, UT REAGAN ACADEMY, UT DUAL IMMERSION ACADEMY, UT RENAISSANCE ACADEMY, UT DUCHESNE SCHOOL DISTRICT, UT RICH SCHOOL DISTRICT, UT EARLY LIGHT ACADEMY AT DAYBREAK, UT ROCKWELL CHARTER HIGH SCHOOL, UT EAST HOLLYWOOD HIGH, UT SALT LAKE ARTS ACADEMY, UT EDITH BOWEN LABORATORY SCHOOL, UT SALT LAKE CENTER FOR SCIENCE EDUCATION, UT EMERSON ALCOTT ACADEMY, UT SALT LAKE SCHOOL DISTRICT, UT EMERY SCHOOL DISTRICT, UT SALT LAKE SCHOOL FOR THE PERFORMING ARTS, ENTHEOS ACADEMY, UT SAN JUAN SCHOOL DISTRICT, UT EXCELSIOR ACADEMY, UT SEVIER SCHOOL DISTRICT, UT FAST FORWARD HIGH, UT SOLDIER HOLLOW CHARTER SCHOOL, UT FREEDOM ACADEMY, UT GARFIELD SCHOOL DISTRICT, UT SOUTH SANPETE SCHOOL DISTRICT, UT GATEWAY PREPARATORY ACADEMY, UT SOUTH SUMMIT SCHOOL DISTRICT, UT GEORGE WASHINGTON ACADEMY, UT SPECTRUM ACADEMY, UT GOOD FOUNDATION ACADEMY, UT SUCCESS ACADEMY, UT GRAND SCHOOL DISTRICT, UT SUCCESS SCHOOL, UT GRANITE DISTRICT, UT SUMMIT ACADEMY, UT GUADALUPE SCHOOL, UT SUMMIT ACADEMY HIGH SCHOOL, UT HAWTHORN ACADEMY, UT SYRACUSE ARTS ACADEMY, UT INTECH COLLEGIATE HIGH SCHOOL, UT THOMAS EDISON - NORTH, UT IRON SCHOOL DISTRICT, UT TIMPANOGOS ACADEMY, UT ITINERIS EARLY COLLEGE HIGH, UT TINTIC SCHOOL DISTRICT, UT

TOOELE SCHOOL DISTRICT, UT

JOHN HANCOCK CHARTER SCHOOL, UT

JORDAN DISTRICT, UT

TUACAHN HIGH SCHOOL FOR THE PERFORMING ARTS, UT UINTAH RIVER HIGH, UT UINTAH SCHOOL DISTRICT, UT UTAH CONNECTIONS ACADEMY, UT UTAH COUNTY ACADEMY OF SCIENCE, UT UTAH ELECTRONIC HIGH SCHOOL, UT UTAH SCHOOLS FOR DEAF & BLIND, UT UTAH STATE OFFICE OF EDUCATION, UT UTAH VIRTUAL ACADEMY, UT VENTURE ACADEMY, UT VISTA AT ENTRADA SCHOOL OF PERFORMING ARTS AND TECHNOLOGY, UT WALDEN SCHOOL OF LIBERAL ARTS, UT WASATCH PEAK ACADEMY, UT WASATCH SCHOOL DISTRICT, UT WASHINGTON SCHOOL DISTRICT, UT WAYNE SCHOOL DISTRICT, UT WEBER SCHOOL DISTRICT, UT WEILENMANN SCHOOL OF DISCOVERY, UT

## **HIGHER EDUCATION**

ARGOSY UNIVERSITY

BATON ROUGE COMMUNITY COLLEGE, LA
BIRTHINGWAY COLLEGE OF MIDWIFERY
BLUE MOUNTAIN COMMUNITY COLLEGE
BRIGHAM YOUNG UNIVERSITY - HAWAII
CENTRAL OREGON COMMUNITY COLLEGE
CENTENARY COLLEGE OF LOUISIANA
CHEMEKETA COMMUNITY COLLEGE
CLACKAMAS COMMUNITY COLLEGE
COLLEGE OF THE MARSHALL ISLANDS
COLUMBIA GORGE COMMUNITY COLLEGE

CONCORDIA UNIVERSITY GEORGE FOX UNIVERSITY

KLAMATH COMMUNITY COLLEGE DISTRICT

LANE COMMUNITY COLLEGE LEWIS AND CLARK COLLEGE

LINFIELD COLLEGE

LINN-BENTON COMMUNITY COLLEGE

LOUISIANA COLLEGE, LA LOUISIANA STATE UNIVERSITY

LOUISIANA STATE UNIVERSITY HEALTH SERVICES

MARYLHURST UNIVERSITY MT. HOOD COMMUNITY COLLEGE MULTNOMAH BIBLE COLLEGE

NATIONAL COLLEGE OF NATURAL MEDICINE

NORTHWEST CHRISTIAN COLLEGE

OREGON HEALTH AND SCIENCE UNIVERSITY

OREGON INSTITUTE OF TECHNOLOGY

OREGON STATE UNIVERSITY OREGON UNIVERSITY SYSTEM

OREGON UNIVERSITY SYSTEM
PACIFIC UNIVERSITY
PIONEER PACIFIC COLLEGE
PORTLAND COMMUNITY COLLEGE

PORTLAND STATE UNIVERSITY REED COLLEGE

RESEARCH CORPORATION OF THE UNIVERSITY OF

**HAWAII** 

ROGUE COMMUNITY COLLEGE

SOUTHEASTERN LOUISIANA UNIVERSITY

SOUTHERN OREGON UNIVERSITY (OREGON

UNIVERSITY SYSTEM)

SOUTHWESTERN OREGON COMMUNITY COLLEGE

TULANE UNIVERSITY

TILLAMOOK BAY COMMUNITY COLLEGE

UMPQUA COMMUNITY COLLEGE

UNIVERSITY OF HAWAII BOARD OF REGENTS

UNIVERSITY OF HAWAII-HONOLULU COMMUNITY

COLLEGE

UNIVERSITY OF OREGON-GRADUATE SCHOOL

UNIVERSITY OF PORTLAND UNIVERSITY OF NEW ORLEANS WESTERN OREGON UNIVERSITY

WESTERN STATES CHIROPRACTIC COLLEGE

WILLAMETTE UNIVERSITY

XAVIER UNIVERSITY

UTAH SYSTEM OF HIGHER EDUCATION, UT

UNIVERSITY OF UTAH, UT UTAH STATE UNIVERSITY, UT WEBER STATE UNIVERSITY, UT SOUTHERN UTAH UNIVERSITY, UT

SNOW COLLEGE, UT
DIXIE STATE COLLEGE, UT
COLLEGE OF EASTERN UTAH, UT
UTAH VALLEY UNIVERSITY, UT
SALT LAKE COMMUNITY COLLEGE, UT

UTAH COLLEGE OF APPLIED TECHNOLOGY, UT

## STATE AGENCIES

ADMIN. SERVICES OFFICE

**BOARD OF MEDICAL EXAMINERS** 

HAWAII CHILD SUPPORT ENFORCEMENT AGENCY HAWAII DEPARTMENT OF TRANSPORTATION HAWAII HEALTH SYSTEMS CORPORATION OFFICE OF MEDICAL ASSISTANCE PROGRAMS

OFFICE OF THE STATE TREASURER OREGON BOARD OF ARCHITECTS

OREGON CHILD DEVELOPMENT COALITION OREGON DEPARTMENT OF EDUCATION OREGON DEPARTMENT OF FORESTRY OREGON DEPT OF TRANSPORTATION OREGON DEPT. OF EDUCATION

OREGON LOTTERY

OREGON OFFICE OF ENERGY

OREGON STATE BOARD OF NURSING OREGON STATE DEPT OF CORRECTIONS

OREGON STATE POLICE

OREGON TOURISM COMMISSION

OREGON TRAVEL INFORMATION COUNCIL SANTIAM CANYON COMMUNICATION CENTER

SEIU LOCAL 503, OPEU

SOH- JUDICIARY CONTRACTS AND PURCH STATE DEPARTMENT OF DEFENSE, STATE OF

HAWAII

STATE OF HAWAII

STATE OF HAWAII, DEPT. OF EDUCATION

STATE OF LOUISIANA

STATE OF LOUISIANA DEPT. OF EDUCATION STATE OF LOUISIANA,  $26^{TH}$  JUDICIAL DISTRICT

ATTORNEY STATE OF UTAH

## CITY OF TUCSON, RFP# 192163, MAINTENANCE, RE SUPPLIES, PARTS, EQUIPMENT, MATERIALS Attachment B - Price P

Line #         Usage         Product Description         Manufacturer Name           1         484,000 Fluorescent Linear Lamp,T8,Cool,4100K         GE LIGHTING           2         130,000 Fluorescent Linear Lamp,T8,Cool,4100K         GE LIGHTING           3         77,000 Standard Battery,AA,Alkaline,PK24         DURACELL           4         66,000 Fluorescent Linear Lamp,T8,Neutral,3500K         GE LIGHTING           5         62,000 Trash Bags,45 gal,2.00 mil,PK100         TOUGH GUY           6         57,000 Standard Battery,AAA,Alkaline,PK24         DURACELL           7         56,000 Insect Repellent,Aerosol,6 oz.         OFF           8         56,000 Fluorescent Linear Lamp,T12,Cool,4100K         GE LIGHTING           9         55,000 Fluorescent Lamp,T8,Very Cool,5000K         GE LIGHTING           10         44,000 Safety Glasses,Clear,Uncoated         CONDOR           11         43,000 Toilet Bowl Cleaner,32 oz.,Bottle         TOUGH GUY           12         43,000 Toilet Bowl Cleaner,32 oz.,Bottle         TOUGH GUY           13         40,000 Std Cap,Pleated Filter,16x25x2,MERV7         AIR HANDLER           14         38,000 Std Cap,Pleated Filter,16x25x2,MERV7         AIR HANDLER           15         38,000 Std Cap,Pleated Filter,20x20x2,MERV7         AIR HANDLER           16<		Estimated Item		
1         484,000 Fluorescent Linear Lamp,T8,Cool,4100K         GE LIGHTING           2         130,000 Fluorescent Linear Lamp,T8,Cool,4100K         GE LIGHTING           3         77,000 Standard Battery,AA,Alkaline,PK24         DURACELL           4         66,000 Fluorescent Linear Lamp,T8,Neutral,3500K         GE LIGHTING           5         62,000 Trash Bags,45 gal.,2.00 mil,PK100         TOUGH GUY           6         57,000 Standard Battery,AAA,Alkaline,PK24         DURACELL           7         56,000 Insect Repellent,Aerosol,6 oz.         OFF           8         56,000 Fluorescent Linear Lamp,T12,Cool,4100K         GE LIGHTING           9         55,000 Fluorescent Lamp,T8,Very Cool,5000K         GE LIGHTING           10         44,000 Safety Glasses,Clear,Uncoated         CONDOR           11         43,000 Std Cap,Pleated Filter,20x25x2,MERV7         AIR HANDLER           12         43,000 Toilet Bowl Cleaner,32 oz.,Bottle         TOUGH GUY           13         40,000 Std Cap,Pleated Filter,16x25x2,MERV7         AIR HANDLER           14         38,000 Std Cap,Pleated Filter,16x25x2,MERV7         AIR HANDLER           15         38,000 Std Cap,Pleated Filter,16x25x2,MERV7         AIR HANDLER           16         37,000 Knit Gloves,L,Natural,PR         CONDOR           17         33,	Line #		Product Description	Manufacturer Name
3         77,000 Standard Battery,AA,Alkaline,PK24         DURACELL           4         66,000 Fluorescent Linear Lamp,T8,Neutral,3500K         GE LIGHTING           5         62,000 Trash Bags,45 gal.,2.00 mil,PK100         TOUGH GUY           6         57,000 Standard Battery,AAA,Alkaline,PK24         DURACELL           7         56,000 Insect Repellent,Aerosol,6 oz.         OFF           8         56,000 Fluorescent Linear Lamp,T12,Cool,4100K         GE LIGHTING           9         55,000 Fluorescent Lamp,T8,Very Cool,5000K         GE LIGHTING           10         44,000 Safety Glasses,Clear,Uncoated         CONDOR           11         43,000 Std Cap.Pleated Filter,20x25x2,MERV7         AIR HANDLER           12         43,000 Toilet Bowl Cleaner,32 oz.,Bottle         TOUGH GUY           13         40,000 Std Cap.Pleated Filter,16x20x2,MERV7         AIR HANDLER           14         38,000 Std Cap.Pleated Filter,16x25x2,MERV7         AIR HANDLER           15         38,000 Std Cap.Pleated Filter,20x20x2,MERV7         AIR HANDLER           16         37,000 Knit Gloves,L,Natural,PR         CONDOR           17         33,000 Pavement Repair Patch,60 lb.,Bag         PERMA-PATCH           18         33,000 Jersey Gloves,9-1/2",L,Brown,PR         CONDOR           19         33,000 Safety Glass	1	484,000	Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
4 66,000 Fluorescent Linear Lamp,T8,Neutral,3500K 5 62,000 Trash Bags,45 gal.,2.00 mil,PK100 TOUGH GUY 6 57,000 Standard Battery,AAA,Alkaline,PK24 DURACELL 7 56,000 Insect Repellent,Aerosol,6 oz. OFF 8 56,000 Fluorescent Linear Lamp,T12,Cool,4100K GE LIGHTING 9 55,000 Fluorescent Lamp,T8,Very Cool,5000K GE LIGHTING 10 44,000 Safety Glasses,Clear,Uncoated CONDOR 11 43,000 Std Cap.Pleated Filter,20x25x2,MERV7 AIR HANDLER 12 43,000 Toilet Bowl Cleaner,32 oz.,Bottle TOUGH GUY 13 40,000 Std Cap.Pleated Filter,16x20x2,MERV7 AIR HANDLER 14 38,000 Std Cap.Pleated Filter,16x25x2,MERV7 AIR HANDLER 15 38,000 Std Cap.Pleated Filter,16x25x2,MERV7 AIR HANDLER 16 37,000 Knit Gloves,L,Natural,PR CONDOR 17 33,000 Pavement Repair Patch,60 lb,Bag PERMA-PATCH 18 33,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 19 33,000 Safety Glasses,Clear Lens,Clear Frame HONEYWELL UVEX 20 32,000 Duct Tape,48mm x 55m,11 mil,Silver NASHUA 21 30,000 Flat Mop Pad,Microfiber RUBBERMAID 22 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 23 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 21 23,000 Jersey Gloves,9-1/2",L,Brown,PR 22 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	2	130,000	Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
5         62,000 Trash Bags,45 gal.,2.00 mil,PK100         TOUGH GUY           6         57,000 Standard Battery,AAA,Alkaline,PK24         DURACELL           7         56,000 Insect Repellent,Aerosol,6 oz.         OFF           8         56,000 Fluorescent Lamp,T8,Very Cool,5000K         GE LIGHTING           9         55,000 Fluorescent Lamp,T8,Very Cool,5000K         GE LIGHTING           10         44,000 Safety Glasses,Clear,Uncoated         CONDOR           11         43,000 Std Cap.Pleated Filter,20x25x2,MERV7         AIR HANDLER           12         43,000 Toilet Bowl Cleaner,32 oz.,Bottle         TOUGH GUY           13         40,000 Std Cap.Pleated Filter,16x20x2,MERV7         AIR HANDLER           14         38,000 Std Cap.Pleated Filter,16x25x2,MERV7         AIR HANDLER           15         38,000 Std Cap.Pleated Filter,20x20x2,MERV7         AIR HANDLER           16         37,000 Knit Gloves,L,Natural,PR         CONDOR           17         33,000 Jersey Gloves,J-1/2",L,Brown,PR         CONDOR           18         33,000 Jersey Gloses,S-1/2",L,Brown,PR         CONDOR           29         32,000 Duct Tape,48mm x 55m,11 mil,Silver         NASHUA           21         30,000 Fiat Mop Pad,Microfiber         RUBBERMAID           22         29,000 Electronic Ballast,T8 Lamps,120/277V </th <th>3</th> <td>77,000</td> <td>Standard Battery, AA, Alkaline, PK24</td> <td>DURACELL</td>	3	77,000	Standard Battery, AA, Alkaline, PK24	DURACELL
6         57,000 Standard Battery,AAA,Alkaline,PK24         DURACELL           7         56,000 Insect Repellent,Aerosol,6 oz.         OFF           8         56,000 Fluorescent Linear Lamp,T12,Cool,4100K         GE LIGHTING           9         55,000 Fluorescent Lamp,T8,Very Cool,5000K         GE LIGHTING           10         44,000 Safety Glasses,Clear,Uncoated         CONDOR           11         43,000 Std Cap.Pleated Filter,20x25x2,MERV7         AIR HANDLER           12         43,000 Toilet Bowl Cleaner,32 oz.,Bottle         TOUGH GUY           13         40,000 Std Cap.Pleated Filter,16x25x2,MERV7         AIR HANDLER           14         38,000 Std Cap.Pleated Filter,16x25x2,MERV7         AIR HANDLER           15         38,000 Std Cap.Pleated Filter,20x20x2,MERV7         AIR HANDLER           16         37,000 Knit Gloves,L,Natural,PR         CONDOR           17         33,000 Pavement Repair Patch,60 lb.,Bag         PERMA-PATCH           18         33,000 Jersey Gloves,9-1/2",LBrown,PR         CONDOR           19         33,000 Safety Glasses,Clear Lens,Clear Frame         HONEYWELL UVEX           20         32,000 Duct Tape,48mm x 55m,11 mil,Silver         NASHUA           21         30,000 Flat Mop Pad,Microfiber         RUBBERMAID           22         29,000 Electrical Tape,7 mi	4	66,000	Fluorescent Linear Lamp, T8, Neutral, 3500K	GE LIGHTING
7         56,000 Insect Repellent, Aerosol, 6 oz.         OFF           8         56,000 Fluorescent Linear Lamp, T12, Cool, 4100K         GE LIGHTING           9         55,000 Fluorescent Lamp, T8, Very Cool, 5000K         GE LIGHTING           10         44,000 Safety Glasses, Clear, Uncoated         CONDOR           11         43,000 Std Cap. Pleated Filter, 20x25x2, MERV7         AIR HANDLER           12         43,000 Toilet Bowl Cleaner, 32 oz., Bottle         TOUGH GUY           13         40,000 Std Cap. Pleated Filter, 16x20x2, MERV7         AIR HANDLER           14         38,000 Std Cap. Pleated Filter, 16x25x2, MERV7         AIR HANDLER           15         38,000 Std Cap. Pleated Filter, 20x20x2, MERV7         AIR HANDLER           16         37,000 Knit Gloves, L, Natural, PR         CONDOR           17         33,000 Pavement Repair Patch, 60 lb., Bag         PERMA-PATCH           18         33,000 Jersey Gloves, 9-1/2", L, Brown, PR         CONDOR           19         33,000 Safety Glasses, Clear Lens, Clear Frame         HONEYWELL UVEX           20         32,000 Duct Tape, 48mm x 55m, 11 mil, Silver         NASHUA           21         30,000 Flat Mop Pad, Microfiber         RUBBERMAID           22         29,000 Electrical Tape, 7 mil, 3/4" x 66 ft., Blk         SCOTCH	5	62,000	Trash Bags,45 gal.,2.00 mil,PK100	TOUGH GUY
8       56,000 Fluorescent Linear Lamp,T12,Cool,4100K       GE LIGHTING         9       55,000 Fluorescent Lamp,T8,Very Cool,5000K       GE LIGHTING         10       44,000 Safety Glasses,Clear,Uncoated       CONDOR         11       43,000 Std Cap.Pleated Filter,20x25x2,MERV7       AIR HANDLER         12       43,000 Toilet Bowl Cleaner,32 oz.,Bottle       TOUGH GUY         13       40,000 Std Cap.Pleated Filter,16x20x2,MERV7       AIR HANDLER         14       38,000 Std Cap.Pleated Filter,16x25x2,MERV7       AIR HANDLER         15       38,000 Std Cap.Pleated Filter,20x20x2,MERV7       AIR HANDLER         16       37,000 Knit Gloves,L,Natural,PR       CONDOR         17       33,000 Pavement Repair Patch,60 lb.,Bag       PERMA-PATCH         18       33,000 Jersey Gloves,9-1/2",L,Brown,PR       CONDOR         19       33,000 Safety Glasses,Clear Lens,Clear Frame       HONEYWELL UVEX         20       32,000 Duct Tape,48mm x 55m,11 mil,Silver       NASHUA         21       30,000 Flat Mop Pad,Microfiber       RUBBERMAID         22       29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk       SCOTCH         23       29,000 Electronic Ballast,78 Lamps,120/277V       PHILIPS ADVANCE         24       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER <tr< th=""><th>6</th><td>57,000</td><td>Standard Battery, AAA, Alkaline, PK24</td><td>DURACELL</td></tr<>	6	57,000	Standard Battery, AAA, Alkaline, PK24	DURACELL
9 55,000 Fluorescent Lamp,T8,Very Cool,5000K 10 44,000 Safety Glasses,Clear,Uncoated CONDOR 11 43,000 Std Cap.Pleated Filter,20x25x2,MERV7 AIR HANDLER 12 43,000 Toilet Bowl Cleaner,32 oz.,Bottle TOUGH GUY 13 40,000 Std Cap.Pleated Filter,16x20x2,MERV7 AIR HANDLER 14 38,000 Std Cap.Pleated Filter,16x25x2,MERV7 AIR HANDLER 15 38,000 Std Cap.Pleated Filter,20x20x2,MERV7 AIR HANDLER 16 37,000 Knit Gloves,L,Natural,PR CONDOR 17 33,000 Pavement Repair Patch,60 lb.,Bag PERMA-PATCH 18 33,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 19 33,000 Safety Glasses,Clear Lens,Clear Frame HONEYWELL UVEX 20 32,000 Duct Tape,48mm x 55m,11 mil,Silver NASHUA 21 30,000 Flat Mop Pad,Microfiber RUBBERMAID 22 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 23 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,Aglin. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	7	56,000	Insect Repellent, Aerosol, 6 oz.	OFF
10       44,000 Safety Glasses, Clear, Uncoated       CONDOR         11       43,000 Std Cap.Pleated Filter, 20x25x2, MERV7       AIR HANDLER         12       43,000 Toilet Bowl Cleaner, 32 oz., Bottle       TOUGH GUY         13       40,000 Std Cap.Pleated Filter, 16x25x2, MERV7       AIR HANDLER         14       38,000 Std Cap.Pleated Filter, 16x25x2, MERV7       AIR HANDLER         15       38,000 Std Cap.Pleated Filter, 20x20x2, MERV7       AIR HANDLER         16       37,000 Knit Gloves, L, Natural, PR       CONDOR         17       33,000 Pavement Repair Patch, 60 lb., Bag       PERMA-PATCH         18       33,000 Jersey Gloves, 9-1/2", L, Brown, PR       CONDOR         19       33,000 Safety Glasses, Clear Lens, Clear Frame       HONEYWELL UVEX         20       32,000 Duct Tape, 48mm x 55m, 11 mil, Silver       NASHUA         21       30,000 Flat Mop Pad, Microfiber       RUBBERMAID         22       29,000 Electrical Tape, 7 mil, 3/4" x 66 ft., Blk       SCOTCH         23       29,000 Electrical Tape, 7 mil, 3/4" x 66 ft., Blk       SCOTCH         24       27,000 Std Cap.Pleated Filter, 24x24x2, MERV7       AIR HANDLER         25       27,000 Std Cap.Pleated Filter, 24x24x2, MERV7       AIR HANDLER         26       26,000 Fluorescent Limear Lamp, 78, Cool, 4100K <t< th=""><th>8</th><td>56,000</td><td>Fluorescent Linear Lamp,T12,Cool,4100K</td><td>GE LIGHTING</td></t<>	8	56,000	Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
11       43,000 Std Cap.Pleated Filter,20x25x2,MERV7       AIR HANDLER         12       43,000 Toilet Bowl Cleaner,32 oz.,Bottle       TOUGH GUY         13       40,000 Std Cap.Pleated Filter,16x20x2,MERV7       AIR HANDLER         14       38,000 Std Cap.Pleated Filter,16x25x2,MERV7       AIR HANDLER         15       38,000 Std Cap.Pleated Filter,20x20x2,MERV7       AIR HANDLER         16       37,000 Knit Gloves,L,Natural,PR       CONDOR         17       33,000 Pavement Repair Patch,60 lb.,Bag       PERMA-PATCH         18       33,000 Jersey Gloves,9-1/2",L,Brown,PR       CONDOR         19       33,000 Safety Glasses,Clear Lens,Clear Frame       HONEYWELL UVEX         20       32,000 Duct Tape,48mm x 55m,11 mil,Silver       NASHUA         21       30,000 Flat Mop Pad,Microfiber       RUBBERMAID         22       29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk       SCOTCH         23       29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk       SCOTCH         23       29,000 Electronic Ballast,T8 Lamps,120/277V       PHILIPS ADVANCE         24       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER         25       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER         26       26,000 Fluorescent Limear Lamp,T8,Cool,4100K       GE LIGHTING     <	9	55,000	Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
12       43,000 Toilet Bowl Cleaner,32 oz.,Bottle       TOUGH GUY         13       40,000 Std Cap.Pleated Filter,16x20x2,MERV7       AIR HANDLER         14       38,000 Std Cap.Pleated Filter,16x25x2,MERV7       AIR HANDLER         15       38,000 Std Cap.Pleated Filter,20x20x2,MERV7       AIR HANDLER         16       37,000 Knit Gloves,L,Natural,PR       CONDOR         17       33,000 Pavement Repair Patch,60 lb.,Bag       PERMA-PATCH         18       33,000 Jersey Gloves,9-1/2",L,Brown,PR       CONDOR         19       33,000 Safety Glasses,Clear Lens,Clear Frame       HONEYWELL UVEX         20       32,000 Duct Tape,48mm x 55m,11 mil,Silver       NASHUA         21       30,000 Flat Mop Pad,Microfiber       RUBBERMAID         22       29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk       SCOTCH         23       29,000 Electronic Ballast, T8 Lamps,120/277V       PHILIPS ADVANCE         24       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER         25       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER         26       26,000 Fluorescent Linear Lamp,T8,Cool,4100K       GE LIGHTING         27       25,000 Fluorescent Lamp,T8,48In. L,32W,4100K       LUMAPRO         28       24,000 Disposable Gloves,Nitrile,L,Blue,PK100       ANSELL <th>10</th> <td>44,000</td> <td>Safety Glasses, Clear, Uncoated</td> <td>CONDOR</td>	10	44,000	Safety Glasses, Clear, Uncoated	CONDOR
13       40,000 Std Cap.Pleated Filter,16x20x2,MERV7       AIR HANDLER         14       38,000 Std Cap.Pleated Filter,16x25x2,MERV7       AIR HANDLER         15       38,000 Std Cap.Pleated Filter,20x20x2,MERV7       AIR HANDLER         16       37,000 Knit Gloves,L,Natural,PR       CONDOR         17       33,000 Pavement Repair Patch,60 lb.,Bag       PERMA-PATCH         18       33,000 Jersey Gloves,9-1/2",L,Brown,PR       CONDOR         19       33,000 Safety Glasses,Clear Lens,Clear Frame       HONEYWELL UVEX         20       32,000 Duct Tape,48mm x 55m,11 mil,Silver       NASHUA         21       30,000 Flat Mop Pad,Microfiber       RUBBERMAID         22       29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk       SCOTCH         23       29,000 Electronic Ballast,T8 Lamps,120/277V       PHILIPS ADVANCE         24       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER         25       27,000 Standard Battery,D,Alkaline,PK12       DURACELL         26       26,000 Fluorescent Linear Lamp,T8,Cool,4100K       GE LIGHTING         27       25,000 Fluorescent Lamp,T8,48In. L,32W,4100K       LUMAPRO         28       24,000 Disposable Gloves,Nitrile,L,Blue,PK100       ANSELL         29       24,000 Toilet Brush,Fiber,12"       TOUGH GUY <t< th=""><th>11</th><td>43,000</td><td>Std Cap.Pleated Filter,20x25x2,MERV7</td><td>AIR HANDLER</td></t<>	11	43,000	Std Cap.Pleated Filter,20x25x2,MERV7	AIR HANDLER
14       38,000 Std Cap.Pleated Filter,16x25x2,MERV7       AIR HANDLER         15       38,000 Std Cap.Pleated Filter,20x20x2,MERV7       AIR HANDLER         16       37,000 Knit Gloves,L,Natural,PR       CONDOR         17       33,000 Pavement Repair Patch,60 lb.,Bag       PERMA-PATCH         18       33,000 Jersey Gloves,9-1/2",L,Brown,PR       CONDOR         19       33,000 Safety Glasses,Clear Lens,Clear Frame       HONEYWELL UVEX         20       32,000 Duct Tape,48mm x 55m,11 mil,Silver       NASHUA         21       30,000 Flat Mop Pad,Microfiber       RUBBERMAID         22       29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk       SCOTCH         23       29,000 Electronic Ballast,T8 Lamps,120/277V       PHILIPS ADVANCE         24       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER         25       27,000 Standard Battery,D,Alkaline,PK12       DURACELL         26       26,000 Fluorescent Linear Lamp,T8,Cool,4100K       GE LIGHTING         27       25,000 Fluorescent Lamp,T8,48In. L,32W,4100K       LUMAPRO         28       24,000 Disposable Gloves,Nitrile,L,Blue,PK100       ANSELL         29       24,000 Toilet Brush,Fiber,12"       TOUGH GUY         30       23,000 Fluorescent Linear Lamp,T8,Cool,4100K       GE LIGHTING         <	12	43,000	Toilet Bowl Cleaner,32 oz.,Bottle	TOUGH GUY
15 38,000 Std Cap.Pleated Filter,20x20x2,MERV7 AIR HANDLER 16 37,000 Knit Gloves,L,Natural,PR CONDOR 17 33,000 Pavement Repair Patch,60 lb.,Bag PERMA-PATCH 18 33,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 19 33,000 Safety Glasses,Clear Lens,Clear Frame HONEYWELL UVEX 20 32,000 Duct Tape,48mm x 55m,11 mil,Silver NASHUA 21 30,000 Flat Mop Pad,Microfiber RUBBERMAID 22 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 23 29,000 Electronic Ballast,T8 Lamps,120/277V PHILIPS ADVANCE 24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,48In. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	13	40,000	Std Cap.Pleated Filter,16x20x2,MERV7	AIR HANDLER
16       37,000 Knit Gloves,L,Natural,PR       CONDOR         17       33,000 Pavement Repair Patch,60 lb.,Bag       PERMA-PATCH         18       33,000 Jersey Gloves,9-1/2",L,Brown,PR       CONDOR         19       33,000 Safety Glasses,Clear Lens,Clear Frame       HONEYWELL UVEX         20       32,000 Duct Tape,48mm x 55m,11 mil,Silver       NASHUA         21       30,000 Flat Mop Pad,Microfiber       RUBBERMAID         22       29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk       SCOTCH         23       29,000 Electronic Ballast,T8 Lamps,120/277V       PHILIPS ADVANCE         24       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER         25       27,000 Standard Battery,D,Alkaline,PK12       DURACELL         26       26,000 Fluorescent Linear Lamp,T8,Cool,4100K       GE LIGHTING         27       25,000 Fluorescent Lamp,T8,48In. L,32W,4100K       LUMAPRO         28       24,000 Disposable Gloves,Nitrile,L,Blue,PK100       ANSELL         29       24,000 Toilet Brush,Fiber,12"       TOUGH GUY         30       23,000 Fluorescent Linear Lamp,T8,Cool,4100K       GE LIGHTING         31       23,000 Roll,Hardwound,10",800 ft.,White,PK6       GEORGIA-PACIFIC         32       23,000 Jersey Gloves,9-1/2",L,Brown,PR       CONDOR         33<	14	38,000	Std Cap.Pleated Filter,16x25x2,MERV7	AIR HANDLER
33,000 Pavement Repair Patch,60 lb.,Bag PERMA-PATCH 33,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 19 33,000 Safety Glasses,Clear Lens,Clear Frame HONEYWELL UVEX 20 32,000 Duct Tape,48mm x 55m,11 mil,Silver NASHUA 21 30,000 Flat Mop Pad,Microfiber RUBBERMAID 22 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 23 29,000 Electronic Ballast,T8 Lamps,120/277V PHILIPS ADVANCE 24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,48In. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	15	38,000	Std Cap.Pleated Filter,20x20x2,MERV7	AIR HANDLER
33,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33,000 Safety Glasses,Clear Lens,Clear Frame HONEYWELL UVEX 20 32,000 Duct Tape,48mm x 55m,11 mil,Silver NASHUA 21 30,000 Flat Mop Pad,Microfiber RUBBERMAID 22 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 23 29,000 Electronic Ballast,T8 Lamps,120/277V PHILIPS ADVANCE 24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,48ln. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR	16	37,000	Knit Gloves,L,Natural,PR	CONDOR
19       33,000 Safety Glasses, Clear Lens, Clear Frame       HONEYWELL UVEX         20       32,000 Duct Tape, 48mm x 55m, 11 mil, Silver       NASHUA         21       30,000 Flat Mop Pad, Microfiber       RUBBERMAID         22       29,000 Electrical Tape, 7 mil, 3/4" x 66 ft., Blk       SCOTCH         23       29,000 Electronic Ballast, T8 Lamps, 120/277V       PHILIPS ADVANCE         24       27,000 Std Cap. Pleated Filter, 24x24x2, MERV7       AIR HANDLER         25       27,000 Standard Battery, D, Alkaline, PK12       DURACELL         26       26,000 Fluorescent Linear Lamp, T8, Cool, 4100K       GE LIGHTING         27       25,000 Fluorescent Lamp, T8, 48In. L, 32W, 4100K       LUMAPRO         28       24,000 Disposable Gloves, Nitrile, L, Blue, PK100       ANSELL         29       24,000 Toilet Brush, Fiber, 12"       TOUGH GUY         30       23,000 Fluorescent Linear Lamp, T8, Cool, 4100K       GE LIGHTING         31       23,000 Roll, Hardwound, 10", 800 ft., White, PK6       GEORGIA-PACIFIC         32       23,000 Jersey Gloves, 9-1/2", L, Brown, PR       CONDOR         33       23,000 High Cap. Pleated Filter, 16x25x2, MERV8       AIR HANDLER	17	33,000	Pavement Repair Patch,60 lb.,Bag	PERMA-PATCH
20       32,000 Duct Tape,48mm x 55m,11 mil,Silver       NASHUA         21       30,000 Flat Mop Pad,Microfiber       RUBBERMAID         22       29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk       SCOTCH         23       29,000 Electronic Ballast,T8 Lamps,120/277V       PHILIPS ADVANCE         24       27,000 Std Cap.Pleated Filter,24x24x2,MERV7       AIR HANDLER         25       27,000 Standard Battery,D,Alkaline,PK12       DURACELL         26       26,000 Fluorescent Linear Lamp,T8,Cool,4100K       GE LIGHTING         27       25,000 Fluorescent Lamp,T8,48In. L,32W,4100K       LUMAPRO         28       24,000 Disposable Gloves,Nitrile,L,Blue,PK100       ANSELL         29       24,000 Toilet Brush,Fiber,12"       TOUGH GUY         30       23,000 Fluorescent Linear Lamp,T8,Cool,4100K       GE LIGHTING         31       23,000 Roll,Hardwound,10",800 ft.,White,PK6       GEORGIA-PACIFIC         32       23,000 Jersey Gloves,9-1/2",L,Brown,PR       CONDOR         33       23,000 High Cap.Pleated Filter,16x25x2,MERV8       AIR HANDLER	18	33,000	Jersey Gloves,9-1/2",L,Brown,PR	CONDOR
30,000 Flat Mop Pad,Microfiber RUBBERMAID 22 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 23 29,000 Electronic Ballast,T8 Lamps,120/277V PHILIPS ADVANCE 24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,48In. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	19	33,000	Safety Glasses, Clear Lens, Clear Frame	HONEYWELL UVEX
22 29,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blk SCOTCH 23 29,000 Electronic Ballast,T8 Lamps,120/277V PHILIPS ADVANCE 24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,48In. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	20	32,000	Duct Tape,48mm x 55m,11 mil,Silver	NASHUA
23 29,000 Electronic Ballast,T8 Lamps,120/277V PHILIPS ADVANCE 24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,48In. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	21	30,000	Flat Mop Pad, Microfiber	RUBBERMAID
24 27,000 Std Cap.Pleated Filter,24x24x2,MERV7 AIR HANDLER 25 27,000 Standard Battery,D,Alkaline,PK12 DURACELL 26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,48In. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	22	29,000	Electrical Tape,7 mil,3/4" x 66 ft.,Blk	SCOTCH
25 27,000 Standard Battery, D, Alkaline, PK12 DURACELL 26 26,000 Fluorescent Linear Lamp, T8, Cool, 4100K GE LIGHTING 27 25,000 Fluorescent Lamp, T8, 48In. L, 32W, 4100K LUMAPRO 28 24,000 Disposable Gloves, Nitrile, L, Blue, PK100 ANSELL 29 24,000 Toilet Brush, Fiber, 12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp, T8, Cool, 4100K GE LIGHTING 31 23,000 Roll, Hardwound, 10", 800 ft., White, PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves, 9-1/2", L, Brown, PR CONDOR 33 23,000 High Cap. Pleated Filter, 16x25x2, MERV8 AIR HANDLER	23	29,000	Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
26 26,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 27 25,000 Fluorescent Lamp,T8,48In. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	24	27,000	Std Cap.Pleated Filter,24x24x2,MERV7	AIR HANDLER
27 25,000 Fluorescent Lamp,T8,48In. L,32W,4100K LUMAPRO 28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	25	27,000	Standard Battery, D, Alkaline, PK12	DURACELL
28 24,000 Disposable Gloves,Nitrile,L,Blue,PK100 ANSELL 29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	26	26,000	Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
29 24,000 Toilet Brush,Fiber,12" TOUGH GUY 30 23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	27	25,000	Fluorescent Lamp,T8,48In. L,32W,4100K	LUMAPRO
23,000 Fluorescent Linear Lamp,T8,Cool,4100K GE LIGHTING 31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	28		•	ANSELL
31 23,000 Roll,Hardwound,10",800 ft.,White,PK6 GEORGIA-PACIFIC 32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	29	24,000	Toilet Brush, Fiber, 12"	TOUGH GUY
32 23,000 Jersey Gloves,9-1/2",L,Brown,PR CONDOR 33 23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	30	23,000	Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
23,000 High Cap.Pleated Filter,16x25x2,MERV8 AIR HANDLER	31	23,000	Roll, Hardwound, 10", 800 ft., White, PK6	GEORGIA-PACIFIC
	32	23,000	Jersey Gloves,9-1/2",L,Brown,PR	CONDOR
34 23 000 High Can Pleated Filter 16v20v2 MFRV8 AIR HANDLER	33			AIR HANDLER
25,000 Fight capa reactar files, 10x20x2, with vo Ain HANDLEN	34	23,000	High Cap.Pleated Filter,16x20x2,MERV8	AIR HANDLER
35 22,000 String Wet Mop,24 oz., Cotton TOUGH GUY			-	
36 21,000 High Cap.Pleated Filter,20x20x2,MERV8 AIR HANDLER				
37 20,000 Fluorescent Lamp,T8,Daylight,6500K GE LIGHTING	37	20,000	Fluorescent Lamp,T8,Daylight,6500K	GE LIGHTING

38	20,000 Battery,123,Lithium,3V	DURACELL
39	20,000 Disposable Gloves, Nitrile, XL, Blue, PK100	ANSELL
40	20,000 High Cap.Pleated Filter,24x24x2,MERV8	AIR HANDLER
41	19,000 Standard Battery, C, Alkaline, PK12	DURACELL
42	19,000 Barricade Tape, Yellow/Black, 1000ft x 3In	GRAINGER APPROVED
43	18,000 Single Fold Sheets,Brn,Envision(R),PK16	GEORGIA-PACIFIC
44	18,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
45	17,000 High Cap.Pleated Filter,20x25x2,MERV8	AIR HANDLER
46	17,000 Trigger Sprayer,32 oz.,Red/White	TOUGH GUY
47	17,000 Safety Glasses,Smoke Mirror	JACKSON SAFETY
48	16,000 Standard Battery,9V,Alkaline,PK12	DURACELL
49	16,000 Std Cap.Pleated Filter,20x20x1,MERV7	AIR HANDLER
50	15,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
51	15,000 Trash Bags,40 to 45 gal.,16 micron,PK250	TOUGH GUY
52	15,000 Jersey Gloves,9-1/2",L,Brown,PR	CONDOR
53	15,000 Glue Trap,3/16"L x 7-1/2"W x 4"H	CATCHMASTER
54	15,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
55	15,000 Marking Paint,17 oz.,Caution Bl/APWA Bl	RUST-OLEUM
56	15,000 Breaker Kit, Vacuum	SLOAN
57	14,000 CutRes Gloves,XL,Yellow,PR	ANSELL
58	14,000 Leather Gloves,Patch Palm,L,PR	CONDOR
59	14,000 Std Cap.Pleated Filter,20x24x2,MERV7	AIR HANDLER
60	13,000 CutOff Wheel,A60T,4-1/2"x.045"x7/8"	DEWALT
61	13,000 Sand Bag, White,26 in L, 14 in W,PK100	GRAINGER APPROVED
62	13,000 Coated Gloves, Palm and Fingers, XL, PR	CONDOR
63	13,000 Leather Drivers Gloves,Cowhide,L,PR	CONDOR
64	13,000 Leather Drivers Gloves,Cowhide,XL,PR	CONDOR
65	12,000 Std Cap.Pleated Filter,12x24x2,MERV7	AIR HANDLER
66	12,000 Safety Glasses,Gray	CONDOR
67	12,000 Std Cap.Pleated Filter,20x25x1,MERV7	AIR HANDLER
68	12,000 Maintenance Absorbent,40 lb.,Bag	OIL-DRI
69	12,000 Standard Battery,AA,Lithium,PK8	ENERGIZER
70	12,000 Mechanics Glove,XL,Black/Gray,PR	IRONCLAD
71	12,000 Water Diaphragm Assembly	ACORN
72	11,000 Disposable Respirator,N95,Universal,PK10	3M
73	11,000 Hand Cleaning Towels,10" x 12" ,Citrus	SCRUBS
74	11,000 Markng Paint,17 oz.,Cautn Blue/APWA Blue	RUST-OLEUM
75	11,000 Hand Warmer,2-1/4 in. x 3-1/2 in.,PR	HOTHANDS
76	11,000 Disposable Gloves,Nitrile,L,Black,PK100	MICROFLEX
77	11,000 Mechanics Glove, L, Black/Gray, Neoprene, PR	IRONCLAD
78	11,000 Wasp and Hornet Killer, Aerosol, 20 oz.	TOUGH GUY
79	11,000 Roll,Hardwound,7-7/8",800 ft.,Brown,PK6	GEORGIA-PACIFIC
80	11,000 Knit Gloves,XL,Natural,PR	CONDOR
81	11,000 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
82	11,000 Fluorescent Lamp,T12,Daylight,6500K	GE LIGHTING
83	11,000 Coated Gloves,XL,Black/Red,PR	HONEYWELL
84	11,000 Disposable Gloves,Latex,XL,Blue,PK50	MICROFLEX
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85	11,000 Std Cap.Pleated Filter,16x25x1,MERV7	AIR HANDLER
86	10,000 Toilet Paper,Envision(R),Jumbo,2Ply,PK8	GEORGIA-PACIFIC
87	10,000 Fluorescent Linear Lamp,T8,Warm,3000K	GE LIGHTING
88	10,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
89	10,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
90	10,000 High Cap.Pleated Filter,20x20x1,MERV8	AIR HANDLER
91	•	AIR HANDLER
92	10,000 Std Cap.Pleated Filter,16x20x1,MERV7	PURELL
	10,000 Hand Sanitizer, Bottle, Gel	
93	10,000 Bleach,1 gal.,Chlorine,Bottle,PK3	TOUGH GUY
94	10,000 Safety Glasses,Clear	CONDOR
95	10,000 Corrugated Moving/Storage Box,32 ECT	GRAINGER APPROVED
96	10,000 Lantern Battery, Heavy Dty, 6V, Spring Term	RAYOVAC
97	10,000 Disposable Gloves, Nitrile, XL, Black, PK100	MICROFLEX
98	10,000 Disposable Gloves, Nitrile, XL, Black, PK100	MICROFLEX
99	9,000 High Cap.Pleated Filter,20x24x2,MERV8	AIR HANDLER
100	9,000 Athletic Field Striping Paint, White	RUST-OLEUM
101	9,000 Diaphragm,Black Rubber	SLOAN
102	9,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
103	9,000 Fluorescent Lamp,T8,48In. L,32W,5000K	LUMAPRO
104	9,000 Disposable Gloves, Nitrile, M, Blue, PK100	ANSELL
105	9,000 Disposable Wipes,Hydroknit(R)	WYPALL
106	9,000 Coin Cell,2032,Lithium,3V	GRAINGER APPROVED
107	9,000 Toilet Paper, Envision (R), 2Ply, Pk80	GEORGIA-PACIFIC
108	9,000 String Wet Mop,20 oz., Cotton	TOUGH GUY
109	9,000 Plug-In CFL,13W,Non-Dim,4100K,10,000 hr	GE LIGHTING
110	9,000 LED Tube,T8,LED,Cool,1750 lm,12.0W,4000K	GE LIGHTING
111	9,000 Brake Parts Cleaner,20 oz. Aerosol	CRC
112	9,000 Coated Gloves, L, Black/Red, PR	HONEYWELL
113	9,000 Disposable Gloves,Latex,L,Natural,PK100	MICROFLEX
114	9,000 Recycled Trash Bags,60 gal.,Black,PK50	TOUGH GUY
115	8,000 Microfiber Cloth,16" x 16",Blue,1/EA	TOUGH GUY
116	8,000 Leather Gloves, Safety Cuff, XL, PR	CONDOR
117	8,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
118	8,000 Repair Kit,Toilet,3.5 GPF	SLOAN
119	8,000 CutOff Whl,Gemini 4-1/2"x.045"x7/8"	NORTON
120	8,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
121	8,000 Inside Cover,Plastic	SLOAN
122	8,000 Chemical Splash/Impact Resistant Goggles	CONDOR
123	8,000 Wasp and Hornet Killer, Aerosol, 14 oz.	CRC
124	8,000 U-Shaped Fluorescent Lamp,T8,4100K	GE LIGHTING
125	8,000 Leather Gloves,Patch Palm,XL,PR	CONDOR
126	8,000 Glass Cleaner, Aerosol Can, 20 oz.	SPRAYWAY
127	8,000 Trash Bags,40 to 45 gal.,1.10 mil,PK100	TOUGH GUY
128	8,000 Coated Gloves, Palm and Fingers, XL, PR	CONDOR
129	8,000 Mobilgrease XHP 222, Grease, 13.7 oz.	MOBIL
130		
	8.000 Marking Paint.17 ozWhite	RUST-OLEUM
131	8,000 Marking Paint,17 oz.,White 8,000 Toilet Paper,Compact(R),Coreless,PK36	RUST-OLEUM GEORGIA-PACIFIC

132	8,000 Fluorescent Lamp,T8,48In. L,32W,3500K	LUMAPRO
133	8,000 Hvy Dty Penetrating Solvent, Aerosol, 11oz	BLASTER
134	8,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
135	8,000 Coated Gloves, Palm and Fingers, L, 10", PR	CONDOR
136	8,000 Coated Gloves, Palm and Fingers, XL, PR	MCR SAFETY
137	7,000 Disposable Gloves, Nitrile, M, Black, PK100	MICROFLEX
138	7,000 Preprinted Bottle,32 oz.,White/Clear	TOUGH GUY
139	7,000 Shop Towel Roll,Double Re-Creped	SCOTT
140	7,000 Pre-Moistened Cleaning Tissues, PK100	BAUSCH & LOMB
141	7,000 Leather Gloves,Knit Wrist,L,PR	CONDOR
142	7,000 Lubricant,Aerosol Can,16 oz.	WD-40
143	7,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
144	7,000 LED Lamp,4000K,Indoor,15W,Glass	GE LIGHTING
145	7,000 Windshield Wash Cleaner/Delcer,1 Gal	SPLASH
146	7,000 Line Marking Paint,17 oz.,White	RUST-OLEUM
147	7,000 Utility Blade,2 Points,2-7/16" L,PK5	STANLEY
148	7,000 Multifold Sheets,Brown,Envision(R),PK16	GEORGIA-PACIFIC
149	7,000 Sports Drink Mix,Lemon-Lime	GATORADE
150	7,000 Sports Drink Mix,Orange	GATORADE
151	7,000 Mechanics Glove,M,Black/Gray,Neoprene,PR	IRONCLAD
152	7,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
153	7,000 Disposable Gloves, Nitrile, L, Orange, PK100	MICROFLEX
154	7,000 Mechanics Glove,2XL,Black/Gray,PR	IRONCLAD
155	7,000 Sleeve,Safety,48 In, Clear	LUMAPRO
156	7,000 Toilet Paper,Compact,Coreless,2Ply,PK18	GEORGIA-PACIFIC
157	7,000 Leather Gloves,Safety Cuff,L,PR	CONDOR
158	7,000 Safety Glasses,Clear	CONDOR
159	7,000 Lig. Germicidal Bleach,121 oz.Bottle,PK3	CLOROX
160	7,000 Water Softener Pellets,40 lb.	DIAMOND CRYSTAL
161	7,000 Vacuum Breaker Repair Kit	SLOAN
162	7,000 Trash Bags,42 gal.,PK20	TOUGH GUY
163	7,000 LED Tube,T8 Shape,2100 lm,15.0W,5000K	GE LIGHTING
164	7,000 Combination Padlock,Center,Black/Silver	MASTER LOCK
165	7,000 Multifold Sheets, White, Signature (R), PK16	GEORGIA-PACIFIC
166	6,000 LED Lamp,4000K,Indoor,18W,Glass	GE LIGHTING
167	6,000 Lamp Holder,660 Watts	HUBBELL WIRING DEVICE
168	6,000 CompostableTrash Bags,PK5	TOUGH GUY
169	6,000 Disposable Gloves, Nitrile, XL, Blue, PK50	MICROFLEX
170	6,000 Wasp and Hornet Killer,14 oz.	RAID
171	6,000 Plug-In CFL,26W,Dimmable,4100K,17,000 hr	GE LIGHTING
172	6,000 Insect Repellent, Aerosol, 6.5 oz.	REPEL
173	6,000 Safety Glasses,Clear	JACKSON SAFETY
174	6,000 Trash Bags,20 to 30 gal.,10 micron,PK500	TOUGH GUY
175	6,000 Repair Kit, Handle	SLOAN
176	6,000 Std Cap.Pleated Filter,16x24x2,MERV7	AIR HANDLER
177	6,000 Safety Glasses,Smoke	SMITH & WESSON
178	6,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
270	5,555 Hadrestelle Elliedi Edilip, 10,6001,4100K	32 2:3:1:11 <b>4</b> 0

179	6,000 Traffic Cone,36In,Orange	GRAINGER APPROVED
180	6,000 Universal Absorbent,25 lb.,Bag	EP MINERALS
181	6,000 LED Lamp,A19Shape,800 lm,2700K	PHILIPS
182	6,000 Trash Bags,11 to 13 gal.,0.75 mil,PK50	TOUGH GUY
183	6,000 Line Marking Paint,17 oz.,Fl Green	RUST-OLEUM
184	6,000 Dispenser, Hardwound, Push Lever, Plastic	GEORGIA-PACIFIC
185	•	SCOTCH-BRITE
	6,000 Sanding Hand Pad,Alum. Oxide,VF	NIBCO
186	6,000 Elbow,90 Deg,Wrot Copper,3/4" Tube	PHILIPS
187	6,000 LED Lamp,1500 lm,14W,A-Shape,5000K	
188	6,000 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
189	6,000 Repair Kit,Toilet,1.6 GPF	SLOAN
190	6,000 Plug-In CFL,40W,Dimmable,4100K,20,000 hr	GE LIGHTING
191	6,000 Lawn Rake,Steel,54 In,24 Tines	WESTWARD
192	6,000 Plug-In CFL,13W,Non-Dim,2700K,10,000 hr	GE LIGHTING
193	6,000 Microfiber Cloth,16" x 16",Green,1/EA	TOUGH GUY
194	6,000 Ballpoint Pen,Retractable,Med,Blk,PK12	ZEBRA PEN
195	6,000 Ballpoint Pen,Retractable,Med,Blue,PK12	ZEBRA PEN
196	6,000 Fluorescent Linear Lamp,T5,Neutral,3500K	GE LIGHTING
197	6,000 Plug-In CFL,26W,Dimmable,3500K,17,000 hr	GE LIGHTING
198	6,000 Std Cap.Pleated Filter,16x16x2,MERV7	AIR HANDLER
199	6,000 Coated Gloves,Palm and Fingers,9,PR	ANSELL
200	6,000 Lubricant, Aerosol Can, 12 oz.	WD-40
201	6,000 Disposable Gloves, Nitrile, XL, Blue, PK 100	CONDOR
202	6,000 Desk Recycling Container,Blue,7 gal.	RUBBERMAID
203	6,000 Sealant Tape,1/2 In. W,260 In. L	ANTI-SEIZE TECHNOLOG
204	5,000 Sports Drink Mix,Fruit Punch,PK8	GATORADE
205	5,000 Disposable Gloves, Nitrile, L, Blue, PK100	CONDOR
206	5,000 High Cap.Pleated Filter,12x24x2,MERV8	AIR HANDLER
207	5,000 Disposable Gloves, Nitrile, XL, Blue, PK100	CONDOR
208	5,000 Gen Purpose Handheld Light, LED, Yellow	GRAINGER APPROVED
209	5,000 Sports Drink Mix,Fruit Punch	GATORADE
210	5,000 Rubbing Alcohol, Antiseptics, Bottle	MEDIQUE
211	5,000 Elctrical Tape,8.5 mil,3/4" x 66 ft.,Blk	SCOTCH
212	5,000 Disposable Gloves,Nitrile,XL,Blue,PK50	SHOWA
213	5,000 Toilet Seat,Open Front,18-3/8 In	BEMIS
214	5,000 Trim To Fit Foam Filter,15x24x1/4"	AIR HANDLER
215	5,000 Plug,5-15P,15A,125V	HUBBELL WIRING DEVICE
216	5,000 Water Chamber Assembly	ACORN
217	5,000 String Wet Mop,16 oz., Cotton	TOUGH GUY
218	5,000 Sponge,4-3/16"L,6"W,Cellulose,Yw	TOUGH GUY
219	5,000 Scrubber Sponge,9"L,6"W,Nylon,Grn,PK15	TOUGH GUY
220	5,000 Duct Tape,48mm x 55m,9 mil,Silver	NASHUA
221	5,000 Safety Glasses, Clear, Uncoated	CONDOR
222	5,000 Sponge,6"L,4-1/4"W,Cellulose,Yellow	3M
223	5,000 Diesel Exhaust Fluid DEF,2.5 Gal.	VALVOLINE
224	5,000 Toilet Bowl Cleaner,32 oz.,Bottle	TOUGH GUY
225	5,000 Inverted Striping Paint, White	RUST-OLEUM

226	5 000 5l	CE LICUTING
226	5,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
227	5,000 Cleaner/Degreaser,1 gal.,Jug	SIMPLE GREEN
228	5,000 Integrated LED Tube,T8,4000K,Cool	GE LIGHTING
229	5,000 Disc,Molded	SLOAN
230	5,000 Industrial Grade Steel Wool,Coarse,PK16	GRAINGER APPROVED
231	5,000 Coin Cell,2032,Lithium,3V,PK2	DURACELL
232	5,000 LED Lamp,14W,2100 lm,4000K	PHILIPS
233	5,000 Roll,Hardwound,7-7/8",1000 ft.,White,PK6	GEORGIA-PACIFIC
234	5,000 Sports Drink Mix,Glacier Freeze	GATORADE
235	5,000 Leather Drivers Gloves,Cowhide,M,PR	CONDOR
236	5,000 Liquid Disinfectant Cleaner,32 oz.Bottle	DIVERSEY
237	5,000 Duplex Wall Plate,1 Gang,Silver	HUBBELL WIRING DEVI
238	5,000 Standard Battery,AA,Alkaline,PK24	ENERGIZER
239	5,000 Disposable Gloves, Vinyl, L, Clear, PK100	CONDOR
240	5,000 LED Lamp,T8 Bulb Shape,10.0W,1600 lm	PHILIPS
241	5,000 Disposable Gloves,Latex,XL,Natural,PK100	MICROFLEX
242	5,000 Cable Tie,Standard,14.5 in.,Blk,PK100	POWER FIRST
243	5,000 Broom Handle, Wood, Natural Wood, 60"	TOUGH GUY
244	5,000 Sports Drink Mix,Riptide Rush	GATORADE
245	5,000 Paint Brush,Chip,2"	WOOSTER
246	5,000 Paint Brush, Clip, 2 5,000 Disposable Gloves, Nitrile, L, Black, PK100	MICROFLEX
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247	5,000 White Relief Valve, Toilets	SLOAN
248	5,000 Guide Assembly, Toilets and Urinals	SLOAN
249	5,000 Plug-In CFL,7.0W,Non-Dim,4100K,10,000 hr	GE LIGHTING
250	5,000 Paint Brush,Flat Sash,3"	GRAINGER APPROVED
251	5,000 Rust Preventative Spray Paint,Black,15oz	RUST-OLEUM
252	5,000 Emergency Light,3.6W,4-1/4In H,10In L	LITHONIA LIGHTING
253	5,000 Plug-In CFL,40W,Dimmable,3500K,20,000 hr	GE LIGHTING
254	5,000 Multifold Sheets, White, Envision (R), PK16	GEORGIA-PACIFIC
255	5,000 Plug-In CFL,32W,Dimmable,4100K,17,000 hr	GE LIGHTING
256	5,000 Wastebasket,Rectangular,7 gal.,Black	TOUGH GUY
257	5,000 Lubricant, Aerosol Can, 11 oz.	WD-40
258	5,000 Sports Drink Mix,Lemon-Lime,PK8	GATORADE
259	5,000 All Purpose Cleaner,Liquid,1 gal.	TOUGH GUY
260	5,000 Broom Handle, Wood, Tan, 60"	TOUGH GUY
261	5,000 Disposable Gloves, Nitrile, XL, Blue, PK50	MICROFLEX
262	5,000 Smoke Alarm, Photoelectric, 1-9/64 in. H	FIRST ALERT
263	5,000 Hand Sanitizer,Bottle,Liquid,PK24	PURELL
264	4,000 Plug-In CFL,42W,Dimmable,4100K,17,000 hr	GE LIGHTING
265	4,000 Terry Towels,Cotton,PK12	GRAINGER APPROVED
266	4,000 Water Pitcher Cartridge,6In,0.5 Mic	DUPONT
267	4,000 Cut Resistant Gloves,L,Blue/Gray,PR	ANSELL
268	4,000 Sports Drink Mix,Fruit Punch	GATORADE
269	4,000 Coated Gloves, Full, 10,9-1/2", PR	ANSELL
270	4,000 String Wet Mop,22 oz. Cotton	TOUGH GUY
271	4,000 String Wet Mop,22 oz. Cotton 4,000 Trash Grabber,Steel,36" L	UNGER
272	4,000 Disposable Respirator,N95,Universal,PK20	3M
<b>LIL</b>	יייסט טוייסט פון אייסט אייסטט פון אייסטט טוייסטט אייסטט אייסטטטטטטטטטטטטטטטטטטטטטטט	JIVI

272	4 000 Angle Proom Head and Handle 12" Valley	TOUCH CHY
273	4,000 Angle Broom, Head and Handle, 12", Yellow	TOUGH GUY
274	4,000 Utility Knife,6 In.,Gray	STANLEY
275	4,000 Sports Drink Mix,Riptide Rush	GATORADE
276	4,000 High Cap.Pleated Filter,24x24x2,MERV10	AIR HANDLER
277	4,000 String Wet Mop,26 oz. Cotton	TOUGH GUY
278	4,000 Sports Drink Mix,Lemon-Lime	GATORADE
279	4,000 Sports Drink Mix,Orange	GATORADE
280	4,000 Smoke Alarm, Ionization, 3V	KIDDE
281	4,000 Std Cap.Pleated Filter,18x24x2,MERV7	AIR HANDLER
282	4,000 Toilet Seat Cover,15" x 10-1/8",PK20	TOUGH GUY
283	4,000 Cleaner Stick,1-1/4" W	TOUGH GUY
284	4,000 Plug-In CFL,7.0W,Non-Dim,2700K,10,000 hr	GE LIGHTING
285	4,000 Toilet Paper, Preference (R), 2Ply, PK80	GEORGIA-PACIFIC
286	4,000 Hand Sanitizer, Bottle, Gel, PK4	PURELL
287	4,000 Super Penetrant, Aerosol Can, 11 oz.	CRC
288	4,000 U Shaped Lamp,F32T8/SPX41/U6/2	GE LIGHTING
289	4,000 Plug-In CFL,13W,Dimmable,4100K,12,000 hr	GE LIGHTING
290	4,000 Stretch Wrap,Clear,1500 ft. L,18" W	GRAINGER APPROVED
291	4,000 LED Lamp,5000K Color Temp.,2100 lm,17.0W	PHILIPS
292	4,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
293	4,000 Safety Glasses,Clear	CONDOR
294	4,000 Liquid Body Wash,1 gal.,Floral	GOJO
295	4,000 Leather Gloves,Sfty Cuff,Blue/Tan,XL,PR	CONDOR
296	4,000 Plug-In CFL,26W,Non-Dim,4100K,10,000 hr	GE LIGHTING
297		
	4,000 Loose Wheel Nut Indicator,33mm,Plastic	CHECKPOINT
298	4,000 Broom Handle, Wood, Natural Wood, 60"	TOUGH GUY
299	4,000 Recycled Trash Bags,33 gal.,Black,PK125	TOUGH GUY
300	4,000 Abrsv Cut Whl,4-1/2 Dx0.045In T	UNITED ABRASIVES-SAI
301	4,000 High Cap.Pleated Filter,16x30x1,MERV8	AIR HANDLER
302	4,000 Wasp and Hornet Killer,20 oz.,Aerosol	SPECTRACIDE
303	4,000 Std Cap.Pleated Filter,20x30x2,MERV7	AIR HANDLER
304	4,000 Integrated LED Tube,5000K,Very Cool	GE LIGHTING
305	4,000 Battery,123,Lithium,3V,PK2	GRAINGER APPROVED
306	4,000 Lamp,F35/CX41/U6/WM	GE LIGHTING
307	4,000 Mechanics Glove, S, Black/Gray, Neoprene, PR	IRONCLAD
308	4,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
309	4,000 CFL Ballast,Electronic,54W,120/277V	PHILIPS ADVANCE
310	4,000 Air Freshener,20 oz.,Aerosol Can	TOUGH GUY
311	4,000 Brake Parts Cleaner, 20 oz. Aerosol	CRC
312	4,000 Trash Bags,40 to 45 gal.,1.70 mil,PK100	TOUGH GUY
313	4,000 PrecisnLine Markng Paint,17 oz.,Fl Grn	RUST-OLEUM
314	4,000 Trash Grabber, Aluminum, 32" L	TOUGH GUY
315	4,000 LED Lamp,T8,Indoor,12W,3500K	PHILIPS
316	4,000 Leather Gloves,Split/Double,L,PR	CONDOR
317	4,000 Sunscreen,Tottle Bottle,4.000 oz.	CORTEX
318	4,000 Safety Glasses,Clear	CONDOR
319	4,000 U-Shaped Fluorescent Lamp,Cool,4100K	GE LIGHTING
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320	4,000 Metering Servomotor Assembly w/ Seat	ACORN
321	4,000 Leather Gloves, Gaunlet Cuff, XL, PR	CONDOR
322	4,000 Windshield Wash Cleaner,1 Gal,-20 F	SPLASH
323	4,000 Disposable Gloves, Vinyl, XL, Clear, PK100	CONDOR
324	4,000 Angle Broom,Head and Handle,12",Yellow	TOUGH GUY
325	4,000 Corrugated Moving/Storage Box	GRAINGER APPROVED
326	4,000 Fluorescent Lamp,T8,Daylight,6500K	GE LIGHTING
327	4,000 Inverted Striping Paint,Yellow	RUST-OLEUM
328	4,000 LED Lamp,14W,2100 lm,5000K	PHILIPS
329	4,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
330	4,000 Trach Bags,33 gal.,16 micron,PK250	TOUGH GUY
331	3,000 LED Linear Lamp,T8,18.0W,Cool	LUMAPRO
	• • • • • • • • • • • • • • • • • • • •	CONDOR
332	3,000 Disposable Gloves, Nitrile, XL, PK100	
333	3,000 Odor Eliminator,Size 32 oz.,Fresh	DIVERSEY
334	3,000 Liquid Hand Soap,1 gal.,Pleasant	GOJO
335	3,000 Blank Box Mount Wall Plate,1 Gang,Silver	HUBBELL WIRING DEVI
336	3,000 Hand Warmer,2-1/4 In. x 3-1/2 In.,PK10	HOTHANDS
337	3,000 Coated Gloves,XL,10-1/2",PR	MCR SAFETY
338	3,000 Disposable Gloves, Nitrile, L, PK100	CONDOR
339	3,000 Disk Filter,P100,Bayonet,PK2	3M
340	3,000 Replacement Eye Wash Bottle,32 oz.	HONEYWELL
341	3,000 Foam Hand Soap,1250mL,Unscented,PK3	GOJO
342	3,000 Recycled Trsh Bags,40 to 45gal,Blk,PK100	TOUGH GUY
343	3,000 Fast Acting Midget Fuse, Amps 5, KTK	EATON BUSSMANN
344	3,000 Paint Can,1 gal.,Round	POLAR TECH
345	3,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
346	3,000 Hard Hat,4 pt. Pinlock,Bl	CONDOR
347	3,000 Electrical Box,Square,4x4x2,30.3 cu. in.	RACO
348	3,000 Cross Tee,Ceiling Tile,Steel,2 ft. In L	ARMSTRONG
349	3,000 Mobil Polyrex EM, Motor Grease, 13.7 oz.	MOBIL
350	3,000 Pail,5.0 gal.,Open Head,White	GRAINGER APPROVED
351	3,000 Safety Glasses,Clear,Uncoated	CONDOR
352	3,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
353	3,000 High Cap.Pleated Filter,20x30x2,MERV8	AIR HANDLER
354	3,000 Coated Gloves, Palm and Fingers, XL, PR	ANSELL
355	3,000 Std Cap.Pleated Filter,24x24x4,MERV7	AIR HANDLER
356	3,000 LED Lamp,A19,9.5W,800 lm	LUMAPRO
357	3,000 Std Cap.Pleated Filter,24x24x1,MERV7	AIR HANDLER
358	3,000 Architect Bolt,1/4-20	GRAINGER APPROVED
359	3,000 Replacement Eye Wash Bottle,16 oz.	HONEYWELL
360	3,000 Std Cap.Pleated Filter,14x20x1,MERV7	AIR HANDLER
361	3,000 Flow Controls,0.5 GPM	ACORN
362	3,000 Coat and Garment Hook	GRAINGER APPROVED
363	3,000 Disposable Gloves, Nitrile, L, Teal, PK100	ANSELL
364	3,000 Battery,12VDC,7Ah,0.187" Faston	GRAINGER APPROVED
365	3,000 Furniture Polish,Lemon,20 oz.	TOUGH GUY
366	3,000 Foam Hand Soap,1250mL, Botanical,PK3	GOJO
300	5,000 Foam Hand Soap, 1250mL, Dotaincai, 185	3030

367	3,000 Control Stop Repair Kit,1 In	SLOAN
368	3,000 Paint Roller Cover,9 in.,Poly	PREMIER
369	3,000 Germicidal Foaming Cleaner, Aerosol, 20oz.	TOUGH GUY
370	3,000 Disposable Gloves, Nitrile, M, Orange, PK100	MICROFLEX
371	3,000 Window and Door Sealant,10.1 oz.,Clear	GE
372	3,000 Beverage Cooler, Hard Sided, 5.0 gal.	IGLOO
373	3,000 Cable Tie,Standard,7.9 in.,Black,PK100	POWER FIRST
374	3,000 Fuel Cylinder,MAP-Pro,14.1 oz	WORTHINGTON CYLINE
375	3,000 Plug-In CFL,32W,Dimmable,3500K,17,000 hr	GE LIGHTING
376	3,000 Std Cap.Pleated Filter,14x25x1,MERV7	AIR HANDLER
377	3,000 Disposable Gloves, Nitrile, M, Blue, PK100	CONDOR
378	3,000 Bungee Strap,Black,31" L	GOLDLINE
379	3,000 Disposable Gloves, Nitrile, L, Blue, PK100	CONDOR
380	3,000 Toilet Paper,White,2 Ply,PK6	GEORGIA-PACIFIC
381	3,000 Green Pleat,20x20x2,MERV13	AIR HANDLER
382	3,000 Coated Gloves, Palm and Fingers, 10, PR	ANSELL
383	3,000 Disp. Gloves, Nitrile, 2XL, Black, PK100	MICROFLEX
384	3,000 Coated Gloves, Palm and Fingers, M,PR	CONDOR
385	3,000 Repair Kit, Urinal. 1.5 GPF	SLOAN
386	3,000 Packing Tape, Transparent, 2 In. x 800 In.	SCOTCH
387	3,000 Disposable Gloves, Nitrile, Blue, XL, PK100	MICROFLEX
388	3,000 High Cap.Pleated Filter,16x25x1,MERV8	AIR HANDLER
389	3,000 Standard Battery,AAAA,Alkaline,PK2	DURACELL
390	3,000 Rain Poncho, Disposable, Yellow, 50" L	CONDOR
391	3,000 Traffic Cone,28In,Orange	GRAINGER APPROVED
392	3,000 Dishwashing Soap,Liquid,5 gal.	DAWN
393	3,000 Lantern Battery, Alkaline, 6V, Spring Term	DURACELL
394	3,000 Nuisance Dust Mask, Universal, PK50	CONDOR
395	3,000 Leather Gloves,Red Striped,2XL,PR	CONDOR
396	3,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
397	3,000 Air Freshener Refill,118.10g,Cover,PK2	TOUGH GUY
398	3,000 Toilet Bowl Cleaner,32 oz.,Bottle	TOUGH GUY
399	3,000 Glass Scraper, Stiff, 1-1/2", Carbon Steel	PACIFIC HANDY CUTTER
400	3,000 Disp. Gloves, Nitrile, XL, Orange, PK100	MICROFLEX
401	3,000 Sideshield,Clear,Plastic,PR	
402		CONDOR
	3,000 Std Cap.Pleated Filter,15x20x2,MERV7	AIR HANDLER
403	3,000 Quartz Metal Halide Lamp,ED28,175W	GE LIGHTING
404	3,000 Quartz Metal Halide Lamp,ED28,250W	GE LIGHTING
405	3,000 Filter Cartridge, Water Cooler, 1.5 GPM	ELKAY
406	3,000 Safety Glasses,Clear	CONDOR
407	3,000 Disposable Respirator,P100,Universal	3M
408	3,000 Sanitizer Wipes,Canister,6 x 8"	SCRUBS
409	3,000 Safety Glasses,Clear	MCR SAFETY
410	3,000 Flat Mop Pad,Microfiber	RUBBERMAID
411	3,000 First Aid Kit,50 People,Metal,24 Comp.	FIRST AID ONLY
412	3,000 Sanitizer Wipes, Canister, 6 x 7-1/2".	PDI
413	3,000 Fluorescent Lamp,T12,Very Cool,5000K	GE LIGHTING

414	2 000 Hillity Knife Cla Dark Cray	CTANII EV
414	3,000 Utility Knife,6 In.,Dark Gray	STANLEY
415	3,000 Coated Gloves,Palm and Fingers,L,PR	CONDOR
416	3,000 Plug-In CFL,9.0W,Non-Dim,4100K,10,000 hr	GE LIGHTING
417	3,000 Traffic Cone,18In,Orange	GRAINGER APPROVED
418	3,000 Rust Preventative Spray Primer, Gray, 15oz	RUST-OLEUM
419	3,000 Disposable Wipes,Hydroknit(R)	WYPALL
420	3,000 Disposable Gloves,Latex,L,Blue,PK50	MICROFLEX
421	3,000 Foam Hand Soap,2000mL,Cranberry,PK2	GOJO
422	3,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
423	3,000 Disposable Gloves,Latex,L,Natural,PK100	ANSELL
424	3,000 Hang/Stack Bin,10-7/8 x 5-1/2 x 5,Blue	AKRO-MILS
425	3,000 Depressed Ctr Wheel,T27,4.5x0.045x7/8,AO	DEWALT
426	3,000 U.S. Cold Patch,50 lb.,Bag	SAKRETE
427	3,000 SS Cleaner,18 oz. Aerosol Can	TOUGH GUY
428	3,000 Braided Connector,3/8 Comp x 1/2 FIP	GRAINGER APPROVED
429	3,000 Bottled Water,None,PK24	NESTLE
430	3,000 Line Marking Paint,17 oz.,Fl Orng	RUST-OLEUM
431		PHYSICIANSCARE
	3,000 Personal Eye Wash Bottle,1 oz.	
432	3,000 Traffic Cone,18In,Orange	GRAINGER APPROVED
433	3,000 Coated Gloves,Palm and Fingers,L,PR	ANSELL
434	3,000 Long Handled Dust Pan,Black,Plastic	TOUGH GUY
435	3,000 Dust Mop,Blue	TOUGH GUY
436	3,000 Battery,223,Lithium,6V	DURACELL
437	3,000 CutOff Whl,A60S,4-1/2"x.045"x7/8"	DEWALT
438	3,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
439	3,000 Crawling Insect Killer, Aerosol	TOUGH GUY
440	3,000 Spray Paint,Black,12 oz.	RUST-OLEUM
441	3,000 Safety Glasses,Clear	CONDOR
442	3,000 Scouring Pad, Green, 6" L, 9" W, PK 20	3M
443	3,000 Paint Brush,Flat Sash,2"	GRAINGER APPROVED
444	3,000 Repair Kit,Toilet,4.5 GPF	SLOAN
445	3,000 Superior Lubricant, Aerosol Can, 12 oz.	TRI-FLOW
446	3,000 Granular Clay Floor Absorbent,25 lb.,Bag	CONDOR
447	3,000 Door WedgeNo Slip,Gray,4-3/4 In.L,PK2	MASTER
448	3,000 Standard Battery,AA,Alkaline,PK24	DURACELL
449	3,000 Std Cap.Pleated Filter,20x30x1,MERV7	AIR HANDLER
450	2,000 Cleaner/Degreaser,24 oz.,Spray Bottle	SIMPLE GREEN
451	2,000 LED Lamp,10W,800 lm,4000K,Standard Bulb	GE LIGHTING
452	2,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING GE LIGHTING
453	• • • • • • • • • • • • • • • • • • • •	SLOAN
	2,000 Cartridge Kit,Urinals	
454	2,000 Sealant Tape,3/4 In. W,520 In. L	ANTI-SEIZE TECHNOLO(
455	2,000 Pail,5.0 gal.,Open Head,Red,Logo	GRAINGER APPROVED
456	2,000 Standard Battery,AAA,Alkaline,PK24	ENERGIZER
457	2,000 Pro Strip Floor Stripper,5 L	DIVERSEY
458	2,000 High Cap.Pleated Filter,16x24x2,MERV8	AIR HANDLER
459	2,000 Hard Hat,C, E,White,4 pt. Ratchet	MSA
460	2,000 String Wet Mop,24 oz.,Cotton	RUBBERMAID

464	2 000 LED Law (5000K Lada a 400K Class	CE LICUTING
461	2,000 LED Lamp,5000K,Indoor,18W,Glass	GE LIGHTING
462	2,000 Aerosol Dust Remover,10 Oz	ABILITY ONE
463	2,000 Hardi Cube Water Softener Salt,50 Lb	DIAMOND CRYSTAL
464	2,000 Marking Paint,17 oz.,Safety Grn/APWA Grn	RUST-OLEUM
465	2,000 Tape Measure,1 In x 25 ft,Chrome,In/Ft	STANLEY
466	2,000 Screw-In CFL,Non-Dimmable,2700K,23W	LUMAPRO
467	2,000 Masking Tape,Paper,Tan,1"	GRAINGER APPROVED
468	2,000 Combination Padlock,Bottom,Brass	MASTER LOCK
469	2,000 Cooling Towel,Blue,13 x 29 In.	CHILL-ITS BY ERGODYN
470	2,000 Leather Drivers Gloves, Goatskin, XL, PR	CONDOR
471	2,000 Std Cap.Pleated Filter,16x20x4,MERV7	AIR HANDLER
472	2,000 Battery,123,Lithium,3V,PK2	STREAMLIGHT
473	2,000 Canister	MSA
474	2,000 Hinge Eye,8.2mm Hole,M8 Thread	BANSBACH EASYLIFT
475	2,000 Beverage Cooler,Hard Sided,3.0 gal.	IGLOO
476	2,000 Disposable Gloves,Nitrile,XL,Teal,PK100	ANSELL
477	2,000 Safety Glasses,Gray	CONDOR
478	2,000 Combination Padlock,Bottom,Brass	MASTER LOCK
478 479	2,000 Combination Fadiock, Bottom, Brass  2,000 Ztek, Clear Frame, Clear Antifog Lens	PYRAMEX
480	2,000 Toilet Paper,Envision,1Ply,PK80	GEORGIA-PACIFIC
481	2,000 Paint Roller Cover,9 In,Nap 3/8 In	WOOSTER
482	2,000 Rust Preventative Spray Paint, White, 15oz	RUST-OLEUM
483	2,000 Std Cap.Pleated Filter,14x24x1,MERV7	AIR HANDLER
484	2,000 U-Shaped Fluorescent Lamp,T8,4100K,Cool	GE LIGHTING
485	2,000 Halogen Floodlight,PAR38,80W	GE LIGHTING
486	2,000 Multidepth Shipping Carton,16 In. L	GRAINGER APPROVED
487	2,000 Lubricant, Aerosol Can, 8 oz.	WD-40
488	2,000 Diesel Exhaust Fluid DEF,Jug,2.5 gal	PEAK
489	2,000 Coated Gloves,Palm and Fingers,10,PR	ANSELL
490	2,000 Masking Tape,Paper,Tan,2"	GRAINGER APPROVED
491	2,000 High Cap.Pleated Filter,20x25x1,MERV8	AIR HANDLER
492	2,000 Keyed Padlock,Alike,1-1/2"W	MASTER LOCK
493	2,000 Disposable Gloves,Latex,XL,Natural,PK50	MICROFLEX
494	2,000 Safety Glasses,Gray	CONDOR
495	2,000 Roll,Hardwound,10",800 ft.,Brown,PK6	GEORGIA-PACIFIC
496	2,000 Sunscreen,Spray Bottle	SUNX
497	2,000 Exit Sign,Exit,7"x10"	BRADY
498	2,000 Disposable Gloves, Nitrile, 2XL, Blue, PK50	MICROFLEX
499	2,000 Disposable Gloves, Nitrile, L, Blue, PK50	MICROFLEX
500	2,000 Battery,6VDC,4.5Ah,0.187" Faston	GRAINGER APPROVED
501	2,000 Stainless Steel Lens Latch	LITHONIA LIGHTING
502	2,000 Standard Battery,AAA,Alkaline,PK24	DURACELL
503	2,000 Degreaser,1 gal.,Jug	TOUGH GUY
504	2,000 Chemical Resistant Glove,15 mil,Sz 11,PR	SOLVEX ALPHATEC
505	2,000 Std Cap.Pleated Filter,12x16x1,MERV7	AIR HANDLER
506	2,000 Std Cap.Pleated Filter,12x10x1,MERV7	AIR HANDLER
507	2,000 Std Cap.Fleated Filter,12X12X1,MERV7  2,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
307	2,000 Liectroffic Ballast, 10 Lattips, 120/2//V	OL LIGITING

508	2,000 Wastebasket,Rectangular,7 gal.,Black	RUBBERMAID
509	2,000 2-Cycle Engine Oil,Synth Blnd,26oz,PK6	ECHO
510	2,000 Maintenance Absorbent,20 lb.,Pail	OIL-DRI
511	2,000 Disposable Gloves, Nitrile, M, PK100	CONDOR
512	2,000 Std Cap.Pleated Filter,16x16x1,MERV7	AIR HANDLER
513	2,000 Ice Melt 50 lb. Bag, Full TL	PREMIERE
514	2,000 CutOff Wheel,Rightcut,6"x.040"x7/8"	NORTON
515	2,000 Brake Parts Cleaner, 20 oz. Aerosol	CRC
516	2,000 Safety Vest,Lime,Universal	GRAINGER APPROVED
517	2,000 Dust Mop,White, Gray	TOUGH GUY
518	2,000 Cut Resistant Gloves,XL,Blue/Gray,PR	ANSELL
519	2,000 Leather Drivers Gloves,Pigskin,XL,PR	CONDOR
520	2,000 Leather Drivers Gloves, rigskin, AL, rik 2,000 Marking Paint, 17 oz., Safety Red	RUST-OLEUM
521	2,000 Harking Failt,17 02.,3alety Red 2,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
522	2,000 Fidorescent Linear Lamp,18,0001,4100K  2,000 Air Filter,20x20x1",Fiberglass	AIR HANDLER
523	2,000 LED Lamp,A19 Bulb Shape,10.0W	GE LIGHTING
524	2,000 Coated Gloves, Palm and Finger, L, PR	CONDOR
525	2,000 Square Point Shovel,48 In.Handle,14 ga.	WESTWARD
526	2,000 Toilet Paper,Acclaim,Jumbo,1Ply,9In,PK8	GEORGIA-PACIFIC
527	2,000 LED Lamp,4000K Color Temp.,2100 lm,17.0W	PHILIPS
528	2,000 Safety Glasses,Smoke	JACKSON SAFETY
529	2,000 Plug-In CFL,26W,Dimmable,3500K,17,000 hr	GE LIGHTING
530	2,000 LED Lamp,A19 Bulb Shape,9.5W,800 lm	LUMAPRO
531	2,000 Trash Bags,60 gal.,4.00 mil,PK50	TOUGH GUY
532	2,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
533	2,000 Plug-In CFL,9.0W,Non-Dim,2700K,10,000 hr	GE LIGHTING
534	2,000 Flat Mop Pad,Microfiber	RUBBERMAID
535	2,000 Spray Paint, Safety Yellow, 15 oz.	RUST-OLEUM
536	2,000 Shower Curtain, Vinyl, White, 72x42	GRAINGER APPROVED
537	2,000 Disposable Gloves, Nitrile, S, Black, PK100	MICROFLEX
538	2,000 Jersey Gloves,9-3/4",L,Brown,PR	CONDOR
539	2,000 Actuator Cartridge Assembly	SLOAN
540	2,000 Safety Vest,Orng,Univ,Polyster Mesh	GRAINGER APPROVED
541	2,000 Corn Lobby Broom, Head and Handle, 7", Tan	TOUGH GUY
542	2,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
543	2,000 High Cap.Pleated Filter,18x24x2,MERV8	AIR HANDLER
544	2,000 U-Shaped Fluorescent Lamp, Neutral, 3500K	GE LIGHTING
545	2,000 Chemical Resistant Glove,14" L,Sz 10,PR	ALPHATEC
546	2,000 Electrical Tape,7 mil,3/4" x 66 ft.,Blue	SCOTCH
547	2,000 Quartz Metal Halide Lamp,BD17,175W	GE LIGHTING
548	2,000 Trash Bags,55 gal.,1.65 mil,PK20	TOUGH GUY
549	2,000 Perforated Roll,11",63 ft. 9",White,PK30	TOUGH GUY
550	2,000 Trash Bags,7 to 10 gal.,6 micron,PK1000	TOUGH GUY
551	2,000 Spray Bottle,16 oz.,White/Clear	ABILITY ONE
552	2,000 Hand Held Dust Pan,Black,Plastic	TOUGH GUY
553	2,000 Disposable Gloves, Nitrile, L, Blue, PK100	ANSELL
554	2,000 Disposable Gloves, Nitrile, L, Bide, FR100	SCOTCH
33 <del>4</del>	2,000 Electrical Tape, / Illi, 3/4 x 00 it., neu	JCOTCIT

	2 000 Florence to linear Lawre TO Cool 4400V	CE LICUTING
555	2,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
556	2,000 Utility Container,32 gal.,Gray	TOUGH GUY
557	2,000 Leather Gloves, Single Palm, XL, PR	CONDOR
558	2,000 LED Lamp,Globe,G25,5.0W,120V,350 lm	GE LIGHTING
559	2,000 Greaseless Lubricant, Aerosol Can, 11 oz.	LPS
560	2,000 Disposable Respirator,N95,Universal,PK20	3M
561	2,000 High Cap.Pleated Filter,16x16x2,MERV8	AIR HANDLER
562	2,000 Disposable Gloves, Nitrile, XL, Blue, PK50	MICROFLEX
563	2,000 Roll,Hardwound,10",800 ft.,White,PK6	GEORGIA-PACIFIC
564	2,000 LED Lamp,10W,1600 lm,4000K	PHILIPS
565	2,000 Leather Drivers Gloves,Cowhide,2XL,PR	CONDOR
566	2,000 Std Cap.Pleated Filter,18x18x2,MERV7	AIR HANDLER
567	2,000 Bungee Strap,Black,21" L	GOLDLINE
568	2,000 Nuisance Dust Mask,Universal,PK50	HONEYWELL
569	2,000 Button Cell Battery,1/3 N,Lithium,3V	DURACELL
570	2,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
571	2,000 Roll,Hardwound,7-7/8",350 ft.,Brown,PK12	GEORGIA-PACIFIC
572	2,000 High Cap.Pleated Filter,16x20x1,MERV8	AIR HANDLER
573	2,000 Bar/Chain Oil,1 Qt.	ECHO
574	2,000 Container Dolly,250 lb.,Fits 55 gal.	RUBBERMAID
	••	
575	2,000 Disinfectant,20 oz.,Floral,Aerosol Can	TOUGH GUY
576	2,000 Disposable Gloves, Nitrile, XL, Blue, PK100	ANSELL
577	2,000 Oven Cleaner,RTU,20 oz.,Aerosol Can	TOUGH GUY
578	2,000 Plug-In CFL,42W,Dimmable,3500K,17,000 hr	GE LIGHTING
579	2,000 Mechanics Glove,L,Black/White,Leather,PR	IRONCLAD
580	2,000 Disinfecting Wipes,6" x 6-3/4"	PDI
581	2,000 Fuel Cylinder,Propane,14.1 oz	WORTHINGTON CYLINE
582	2,000 LED Lamp,5000K,Indoor,15W,Glass	GE LIGHTING
583	2,000 Smoke Alarm,5-19/32" dia.,1-29/32" H	KIDDE
584	2,000 Receptacle, Duplex, 20A, 5-20R, 125V, Ivory	HUBBELL WIRING DEVICE
585	2,000 Mechanical Pencil,0.7mm,Smoke,PK12	UNIVERSAL
586	2,000 Fluorescent Linear Lamp,T5,Neutral,3500K	GE LIGHTING
587	2,000 Traffic Cone,28In,Orange	<b>GRAINGER APPROVED</b>
588	2,000 Duct Tape,1-7/8" x 35 yd,17 mil,Black	GORILLA TAPE
589	2,000 GFCI Receptacle,20A,125VAC,5-20R,Ivory	HUBBELL WIRING DEVICE
590	2,000 Disposable Gloves, Nitrile, M, Black, PK100	MICROFLEX
591	2,000 Battery,6VDC,4Ah,0.187" Faston	GRAINGER APPROVED
592	2,000 Sanitizer Wipes,Bucket,6 x 6-3/4"	PURELL
593	2,000 Plug-In CFL,13W,Dimmable,3500K	GE LIGHTING
594	2,000 Disposable Gloves,Nitrile,Blue,L,PK100	MICROFLEX
595	2,000 Windshield Delcer,Aerosol,12 oz	CRC
596	2,000 Caulk,10.1 oz,White	DAP
597	2,000 USB 2.0 Cable,6 ft.L,Black	MONOPRICE
598	2,000 Disinfecting Wipes,6" x 6-3/4"	PDI
599	2,000 Dismrecting wipes,0 × 0-3,4  2,000 Disposable Gloves,Latex,L,Natural,PK100	ANSELL
600	•	
	2,000 Inverted Marking Paint, White	RUST-OLEUM
601	2,000 Evaporator Cleaner, Aerosol, 18 fl oz	NU-CALGON

602	2,000 Fluorescent Lamp,T8,48In. L,25W,4100K	LUMAPRO
603	2,000 Quartz Metal Halide Lamp,ED28,400W	GE LIGHTING
604	2,000 Plug-In CFL,26W,Dimmable,4100K,17,000 hr	GE LIGHTING
605	2,000 Air Freshener,20 oz.,Aerosol Can	TOUGH GUY
606	2,000 Pick-Proof Adhesive Sealant,10.3oz,Clear	SUREBOND
607	2,000 Filter,Dry,Cartridge Filter,Paper,6-1/2"	DAYTON
608	2,000 Hand Sani. Refill,Refill Cart.,Foam,PK3	PURELL
609	2,000 Air Filter,16x25x2",Fiberglass	AIR HANDLER
610	2,000 Rush 12 Backpack,18x11x18 In,10 Pkt	5.11 TACTICAL
611	2,000 Disposable Gloves,Latex,L,Natural,PK100	CONDOR
612	2,000 Baton Scabbard,Black,3-3/4 in. L	ASP
613	2,000 Multifold Sheets,Brown,Tough Guy,PK16	TOUGH GUY
614	2,000 Water Key,Four Way,Steel,Vinyl Pouch	GRAINGER APPROVED
615	2,000 Safety Glasses,Clear	CONDOR
616	2,000 Lobby Broom,Synthetic,Black	RUBBERMAID
617	2,000 Toilet Paper,Jumbo,White,9" dia.,PK12	TOUGH GUY
618	2,000 Hand Soap,Liquid,Citrus,0.5 gal.	GOJO
619	2,000 U-Shaped Fluorescent Lamp,T8,4100K,Cool	LUMAPRO
620	2,000 Trash Bags,15 gal.,8 micron,PK1000	TOUGH GUY
621	2,000 Fluorescent Linear Lamp,T5,Neutral,3500K	GE LIGHTING
622	2,000 LED Lamp,A19Shape,14.5W,1500 lm,2700K	PHILIPS
623	2,000 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
624	2,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
625	2,000 Granular Clay Absorbent,50 lb.,Bag	OIL-DRI
626	2,000 Depressed Center Whl,T27,6x0.045x7/8,AO	NORTON
627	2,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
628	2,000 Hand Dishwashing Soap,38oz.Unscented,PK8	DAWN
629	2,000 Spray Paint, Safety Blue, 15 oz.	RUST-OLEUM
630	2,000 Disposable Gloves,Latex,XL,Natural,PK100	ANSELL
631	2,000 Trash Grabber,Aluminum,36" L	UNGER
632	2,000 Mechanics Glove,XL,Black/White,PR	IRONCLAD
633	2,000 Degreaser,20 oz.,Aerosol Can	CRC
634	2,000 Shower Curtain Hooks,Chrome,PK12	GRAINGER APPROVED
635	2,000 Multifold Sheets, White, BigFold (R), PK10	GEORGIA-PACIFIC
636	2,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
637	2,000 CPR Kit, Wter Resist. Case, 4inLx5inWx2inH	EMI
638	2,000 Gas Can,5 Gal.,Red,Self Vent	BRIGGS & STRATTON
639	2,000 Toilet Cleaning Caddy	TOUGH GUY
640	2,000 Disposable Gloves, Nitrile, L, Blue, PK50	MICROFLEX
641	2,000 High Cap.Pleated Filter,24x24x4,MERV8	AIR HANDLER
642	2,000 Long Handled/Lobby,Plastic,11-5/16"	RUBBERMAID
643	2,000 Disposable Gloves,Latex,XL,Blue,PK50	MICROFLEX
644	2,000 LED Lamp,T8 Bulb Shape,14.0W,2100 lm	PHILIPS
645	2,000 Recycling Saddle,Black,1 gal.	RUBBERMAID
646	2,000 Rust Preventative Spray Paint,Black,15oz	RUST-OLEUM
647	2,000 Multifold Sheets, White, Tough Guy, PK16	TOUGH GUY
648	2,000 Clipboard,Letter Size,Hardboard,Brown	GAV
2.0	_,	<b>-</b>

649	2,000 Trash Bags,56 gal.,1.10 mil,PK100	TOUGH GUY
650	2,000 Port. Elec. Heater,1500 W,5118 BtuH	DAYTON
651	2,000 Patch Cord,Cat 5e,Booted,Black,5.0 ft.	MONOPRICE
652	2,000 Blade,Scraper	HYDE
653	2,000 Roll,Hardwound,7-7/8",1000 ft.,Brown,PK6	GEORGIA-PACIFIC
654	2,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
655	2,000 Electronic Ballast,T12 Lamps,120/277V	PHILIPS ADVANCE
656	2,000 Emrgncy Medical Kit,25 Components,Blk	EMI
657	2,000 Roll,Centerpull,7-25/32",700 ft,Whit,PK4	TOUGH GUY
658	2,000 Pail,5.0 gal.,Open Head,Natural	GRAINGER APPROVED
659	2,000 Line Marking Paint,17 oz.,Fl Orng	RUST-OLEUM
660	2,000 Baseboard Stripper,Size 21 oz.	3M
661	2,000 Round Point Shovel,48 In.Handle,14 ga.	WESTWARD
662	2,000 Leather Gloves,Single Palm,L,PR	CONDOR
663	2,000 Rubber Sealant,9.8 oz.,Clear	DAP
664	2,000 Aluminum Cleaner ,16 oz. Aerosol Can	TOUGH GUY
665	2,000 Nesting Conveyor Bin,18 In L,10 In H	NEW ENGLAND PLASTIC
666	2,000 Door Stop Wedge XL,Ylw,6-3/4" L,PK2	MASTER
667	2,000 V-Belt,4L220	DAYTON
668	2,000 V-Beit,41220  2,000 Bath Tissue Dispenser,Width 13-1/2 In	TOUGH GUY
669	2,000 Corn Broom,Head and Handle,7-1/2",Tan	TOUGH GUY
670		GE LIGHTING
671	2,000 Plug-In CFL,18W,Dimmable,3500K	
	2,000 Fluorescent Lamp,T8,48In. L,32W,6500K	LUMAPRO
672	2,000 Extendable Duster,Lambswool,30" to 47"L	TOUGH GUY
673	1,000 Std Cap.Pleated Filter,12x24x1,MERV7	AIR HANDLER
674	1,000 Lever Door Holder,Clear Aluminum,5" H	KABA ILCO
675	1,000 High Pressure Sodium Lamp,ED18,400W	GE LIGHTING
676	1,000 Electrical Tape,7 mil,3/4" x 66 ft.,Wht	SCOTCH
677	1,000 String Correctional Facility Mop,24 oz.	TOUGH GUY
678	1,000 Trash Bags,40 to 45 gal.,22 micron,PK150	TOUGH GUY
679	1,000 Antimicrobial Pleat Filter,20x20x2,MERV8	AIR HANDLER
680	1,000 Disposable Towels,Double Re-Creped	TOUGH GUY
681	1,000 Spray Paint,Gloss White,12 oz.	RUST-OLEUM
682	1,000 High Cap.Pleated Filter,16x20x2,MERV11	AIR HANDLER
683	1,000 Sports Drink Mix,Grape,PK8	GATORADE
684	1,000 Extension Cord,50 ft., 12/3 ga.	POWER FIRST
685	1,000 Std Cap.Pleated Filter,20x25x4,MERV7	AIR HANDLER
686	1,000 U-Shaped Fluorescent Lamp,3500K,Neutral	GE LIGHTING
687	1,000 Trash Bags,45 gal.,1.40 mil,PK100	TOUGH GUY
688	1,000 Enhanced Rating Fitting,1/2",Straight	RACO
689	1,000 String Wet Mop,16 oz., Cotton	TOUGH GUY
690	1,000 Water Nozzle, Twist, Brass, 3-5/8" L	GILMOUR
691	1,000 Sanitary Napkin Bag,3-1/4" W,10" H,PK250	HOSPECO
692	1,000 Fluorescent Linear Lamp,T8,Neutral,3500K	GE LIGHTING
693	1,000 Dust Mop,White, Gray	TOUGH GUY
694	1,000 Keyed Padlock,Alike,1-3/4"W	MASTER LOCK
695	1,000 Toilet Bowl Cleaner,32 oz.,Floral,Green	DIVERSEY

696	1,000 Disposable Gloves, Vinyl, M, Clear, PK100	CONDOR
697	1,000 Beverage Cooler,Hard Sided,2.0 gal.	IGLOO
698	1,000 Toilet Paper,500 Sheets,White,PK96	TOUGH GUY
699	1,000 Disposable Wipes,Double Re-Creped	TOUGH GUY
700	1,000 Safety Glasses,Clear	CONDOR
701	1,000 Disposable Respirator,N95,M/L,PK10	MOLDEX
702	1,000 Std Cap.Pleated Filter,16x30x1,MERV7	AIR HANDLER
703	1,000 Toilet Paper,AngelSoft psUltra(R),PK60	GEORGIA-PACIFIC
704	1,000 Spray Paint,Silver Aluminum,14 oz.	RUST-OLEUM
705	1,000 Standard Battery,AA,Alkaline,PK24	DURACELL
706	1,000 Trash Bags,60 gal.,1.20 mil,PK100	TOUGH GUY
707	1,000 String Wet Mop,16 oz., Cotton	RUBBERMAID
708	1,000 Scrub Brush,Palmyra,Replacement Brush	TOUGH GUY
709	1,000 Safety Glasses,Clear	CONDOR
710	1,000 Disposable Gloves, Nitrile, XL, Blue, PK100	MICROFLEX
711	1,000 Glass Cleaner, Jug, 1 gal.	WINDEX
712	1,000 Elbow,90 Deg,Wrot Copper,1" Tube	NIBCO
713	1,000 Inverted Marking Paint, Caution Blue	RUST-OLEUM
714	1,000 Quartz Metal Halide Lamp,ED37,400W	GE LIGHTING
715	1,000 Smoke Alarm, Ionization, 120VAC, 9V	FIREX
716	1,000 Lubricant/Corrosion Inhibitor,11.75 oz.	FLUID FILM
717	1,000 Mechanics Gloves, Utility, XL, Black, PR	IRONCLAD
718	1,000 Coated Gloves,Palm and Fingers,L,10",PR	MCR SAFETY
719	1,000 Mop Bucket and Wringer,8-3/4 gal.,Yellow	RUBBERMAID
720	1,000 Hand Cleaning Towels,6" x 8",Citrus	D-LEAD
721	1,000 Tongue and Groove Plier,12" L	CHANNELLOCK
722	1,000 Fuse,RK5,Ser FRN-R,30 A,250VAC/125VDC	EATON BUSSMANN
723	1,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
724	1,000 Leather Drivers Gloves, Goatskin, L, PR	CONDOR
725	1,000 LED Lamp,A21 Bulb Shape,17.5W,1600 lm	LUMAPRO
726	1,000 Luncheon Napkin,White,Full Fold,PK6000	GRAINGER APPROVED
727	1,000 Safety Glasses,Blue Mirror	JACKSON SAFETY
728	1,000 Std Cap.Pleated Filter,12x20x1,MERV7	AIR HANDLER
729	1,000 String Wet Mop,16 oz. Cotton	TOUGH GUY
730	1,000 Contact Cleaner,13 oz.,Aerosol Can	CRC
731	1,000 Water Softener Salt,Sodium Chloride	DIAMOND CRYSTAL
732	1,000 Dust Mop Handle,Clip On,60"L	TOUGH GUY
733	1,000 Penetrating Oil, 16 Oz.	LIQUID WRENCH
734	1,000 Trash Bags,60 gal.,22 micron,PK150	TOUGH GUY
735	1,000 LED Lamp,Cylindrical,Polycarbonate,PK2	GE LIGHTING
736	1,000 Drivers Gloves, Split Leather, Gray, XL, PR	CONDOR
737	1,000 Safety Pin,2 Wire Snap	FABORY
738	1,000 Wall Switch Key	HUBBELL WIRING DEVI
739	1,000 Disposable Gloves, Nitrile, M, Blue, PK100	MICROFLEX
740	1,000 Disposable Gloves, Nitrile, L, Blue, PK100	MICROFLEX
741	1,000 Trash Bags,15 gal.,0.35 mil,PK500	TOUGH GUY
742	1,000 Plug-In CFL,26W,Dimmable,2700K,17,000 hr	GE LIGHTING

743	1,000 Scouring Pad,9-1/2"L,6"W,NyIn,Grn,PK10	ABILITY ONE
744	1,000 Extension Cord,50 ft.,PVC,14/3 ga.	POWER FIRST
745	1,000 Line Marking Paint,17 oz.,Fl Pink	RUST-OLEUM
746	1,000 LED Linear Lamp,2100 lm,4000K Color Temp	GE LIGHTING
747	1,000 High Pressure Sodium Lamp,ED23.5,150W	GE LIGHTING
748	1,000 Standard Battery,AA,Alkaline,PK24	DAYTON
749	1,000 Disposable Gloves,Latex,M,Natural,PK100	ANSELL
	•	GE LIGHTING
750	1,000 Screw-In CFL,T3,Non-Dimmable,2700K	
751	1,000 Multi-Bit Screwdriver,11-in-1,7-1/2"	KLEIN TOOLS
752	1,000 ProPress 90 elbow, 1/2" x 1/2"	VIEGA PROPRESS
753	1,000 High Cap.Pleated Filter,24x24x2,MERV11	AIR HANDLER
754	1,000 Razor Blade,1-1/2" W, PK100	STANLEY
755	1,000 Hercules Pro Poxy 20	HERCULES
756	1,000 Plunger, 6.25in., 21in., Rubber, Wood	KORKY
757	1,000 Plug-In CFL,26W,Non-Dim,3500K,10,000 hr	GE LIGHTING
758	1,000 Reclosable Bag,Standard,LDPE,Seal,PK100	GRAINGER APPROVED
759	1,000 Gas Can,2 Gal.,Red,Self Vent,Poly	BRIGGS & STRATTON
760	1,000 Vacuum Breaker,3/4 In.,GHT	ZURN WILKINS
761	1,000 Compressor Oil,1L, All Season Select	INGERSOLL RAND
762	1,000 Antimicrobial Pleat Filter,16x20x2,MERV8	AIR HANDLER
763	1,000 Plug-In CFL,26W,T4 PL,1800 lm,3500K	LUMAPRO
764	1,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
765	1,000 Bolt,Spring,6 In	GRAINGER APPROVED
766	1,000 Gen Purpose Handheld Light,LED,Black	GRAINGER APPROVED
767	1,000 GFCI Receptacle,20A,125VAC,5-20R,White	HUBBELL WIRING DEVI
768	1,000 Masking Tape,Paper,Blue,2"	GRAINGER APPROVED
769	1,000 String Wet Mop,12 oz., Cotton	TOUGH GUY
770	1,000 Plug-In CFL,26W,T4 PL,Cool,1800 lm,4100K	LUMAPRO
771	1,000 Std Cap.Pleated Filter,18x18x1,MERV7	AIR HANDLER
772	1,000 Steno Books,6 x 9 In,PK4	TOPS
773	1,000 LED U-Tube,T8,13W,4000K	GE
774	1,000 Keyed Padlock,Alike,1-9/16"W	MASTER LOCK
775	1,000 Contact Cleaner,11 oz.,Aerosol Can	CRC
776	1,000 Adapter,Male,2 In	GRAINGER APPROVED
777	1,000 Conical Anchor Kit,#10-12	FABORY
778	1,000 Mildew and Mold Remover,32 oz.	MOLD ARMOR
779	1,000 ProPress 90 elbow, 3/4" x 3/4"	VIEGA PROPRESS
780	1,000 Ceiling Tile,24" W,48" L,5/8" Thick,PK12	ARMSTRONG
781	1,000 Disposable Gloves, Nitrile, 2XL, Blue, PK100	CONDOR
782	1,000 Foam Hand Soap,1250mL,Unscented,PK3	GOJO
783	1,000 High Pressure Sodium Lamp,B17,70W	GE LIGHTING
784	1,000 Forced Cup Plunger, Rubber, Cup Size 6In.	GRAINGER APPROVED
785	1,000 Trash Bags,40 to 45 gal.,1.10 mil,PK100	TOUGH GUY
786	1,000 Leather Drivers Gloves, Pigskin, L, PR	CONDOR
787	1,000 Fast Acting Midget Fuse,Amps 10,KTK	EATON BUSSMANN
788	1,000 Screw-In CFL,1600 lm,110-127V,2700K,23W	LUMAPRO
789	1,000 Leather Gloves,Split/Double,XL,PR	CONDOR
703	1,000 Leather Gloves, spirt Double, AL, FR	CONDON

790	1,000 Trash Bags,56 gal.,22 micron,PK150	TOUGH GUY
791	1,000 Cold Galvanizing Compound,20 oz	RUST-OLEUM
792	1,000 LED Tube,T8 Shape,2100 lm,15.0W,4000K	GE LIGHTING
793	1,000 Cable Tie,Standard,11.8 in.,Black,PK100	POWER FIRST
794	1,000 Leather Drivers Gloves,Cowhide,L,PR	CONDOR
795	1,000 Voltage Detector,5 In. L,90 to 1000VAC	FLUKE
796	1,000 Incandescent Light Bulb,A21,100W	GE LIGHTING
797	1,000 Battery,18V,2.2Ah,NiCd,PK2	DEWALT
798	1,000 Hard Hat, E,White,4 pt. Ratchet	MSA
799	1,000 Shipping Carton,Kraft,18 In. L,Single	GRAINGER APPROVED
800	1,000 Perforated Roll,11",230 ft.,White,PK12	GEORGIA-PACIFIC
801	1,000 Air Filter,20x25x2",Fiberglass	AIR HANDLER
802	1,000 Bungee Strap,Black,24" L	THE BETTER BUNGEE
803	1,000 Rubbing Alcohol, Antiseptics, Bottle	MEDIQUE
804	1,000 Facial Tissue,Envison,Flat Box,PK30	GEORGIA-PACIFIC
805	1,000 Std Cap.Pleated Filter,20x24x4,MERV7	AIR HANDLER
806	1,000 Plug-In CFL,18W,Dimmable,4100K	GE LIGHTING
807	1,000 Scraper,Stiff,4",Carbon Steel	UNGER
808	1,000 Shop Towels,Double Re-Creped	SCOTT
809	1,000 Fasguard Synthetic Leather Palm Black,L	MCR SAFETY
810	1,000 LED Lamp, A19, 3000K	PHILIPS
811	1,000 Coated Gloves, Palm and Finger, XL, PR	CONDOR
812	1,000 Standard Battery,AA,Alkaline,PK36	DURACELL
813	1,000 Drivers Gloves, Split Leather, Gray, L, PR	CONDOR
814	1,000 Safety Glasses,Indoor/Outdoor	JACKSON SAFETY
815	1,000 String Wet Mop,34 oz., Cotton	TOUGH GUY
816	1,000 Snow Shovel, Aluminum, Poly Blade, 18" W	TRUE TEMPER
817	1,000 Delineator Post with Base,45 In,Orange	GRAINGER APPROVED
818	1,000 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
819	1,000 Coat and Garment Hook,2 Ends,Aluminum	GRAINGER APPROVED
820	1,000 Water Filter Pitcher System,100 F	DUPONT
821	1,000 Leather Gloves, Gauntlet Cuff, L, PR	CONDOR
822	1,000 Safety Glasses, Silver Mirror	CROSSFIRE
823	1,000 LED Lamp,3500K,Indoor,15W,Glass	GE LIGHTING
824	1,000 Degreaser,20 oz.,Aerosol Can	CRC
825	1,000 Lobby Broom, Synthetic, Black	TOUGH GUY
826	1,000 Cleaner/Degreaser,32 oz.,Spray Bottle	OIL EATER
827	1,000 CPR Filtershield, Universal, Pouch	HONEYWELL NORTH
828	1,000 Face Mask,Orange	REFRIGIWEAR
829	1,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
830	1,000 Disposable Gloves, Nitrile, 9in L, XL, PK100	CONDOR
831	1,000 Body Wash Shampoo Shave,1000mL,PK2	OPS
832	1,000 Tongue and Groove Plier,10" L	CHANNELLOCK
833	1,000 Fluorescent Lamp,T8,Daylight,6500K	GE LIGHTING
834	1,000 String Wet Mop,28 oz., Cotton	TOUGH GUY
835	1,000 High Cap.Pleated Filter,15x20x2,MERV8	AIR HANDLER
836	1,000 Keyed Padlock, Different, 1-1/2" W	MASTER LOCK

837	1,000 Glove Clip,1-1/4 x 5-1/2 In	PROTO
838	1,000 Safety Glasses,Clear	CONDOR
839	1,000 Cap,Low Lead Brass,500 psi,3/4 in.GHT	GRAINGER APPROVED
840	1,000 Coated Gloves, Palm and Fingers, L, 10", PR	MCR SAFETY
841	1,000 Fuse,RK5,Ser FRN-R,20 A,250VAC/125VDC	EATON BUSSMANN
842	1,000 Cleaner/Degreaser,32 oz.,Spray Bottle	SUPERCLEAN
843	1,000 RV/Marine Antifreeze,1 gal.,RTU	SPLASH
844	1,000 Electronic Ballast,T8 Lamps,120V	GE LIGHTING
845	1,000 Paint Roller Cover,9 In,Nap 3/8 In,PK6	PREMIER
846	1,000 Disposable Gloves,Latex,M,Natural,PK100	MICROFLEX
847	1,000 Marking Paint,17 oz.,White	RUST-OLEUM
848	1,000 Dust Mop, White, Gray	TOUGH GUY
849	1,000 LED Lamp,T8-6U,Non-Dimmable,13.0W,4000K	PHILIPS
850	1,000 Paint Marker, Permanent, Yellow	MARKAL
851	1,000 Disposable Respirator,N95,PK10	3M
852	1,000 Spray Paint,OSHA Safety Red,12 oz.	RUST-OLEUM
853	1,000 Car and Truck Wash Conc.,1 gal.,Bottle	GUNK
854	1,000 Paint Tray,2 qt.,Polypropyln,11-19/32inL	GRAINGER APPROVED
855	1,000 Pet Waste Bags,8 oz.,0.80 mil,PK20	DOGIPOT
856	1,000 Protectant, Trigger Spray, 28 oz.	ARMOR ALL
857	1,000 Jack,Black,Cat5e,Rj45	HUBBELL PREMISE WIR
858	1,000 String Wet Mop,22 oz. Cotton	TOUGH GUY
859	1,000 V-Belt,4L240	DAYTON
860	1,000 Pro Gloves, M, TPR Closure, Single Layer, PR	IRONCLAD
861	1,000 Cut Resistant Sleeve w/Thumb,Cut 2,18"	CONDOR
862	1,000 Roll,Hardwound,7-7/8",800 ft.,White,PK6	GEORGIA-PACIFIC
863	1,000 Fill Valve, Anti-Siphon, Adjustable	FLUIDMASTER
864	1,000 Std Cap.Pleated Filter,18x24x1,MERV7	AIR HANDLER
865	1,000 Resp Cartridge and Filter,OV,P100,PR	HONEYWELL NORTH
866	1,000 Personal Eye Wash Bottle,1 oz.	HONEYWELL
867	1,000 Traffic Cone,12In,Orange	GRAINGER APPROVED
868	1,000 Fence Post, Height 60 In	GRAINGER APPROVED
869	1,000 Personal Eye Wash Bottle,4 oz.	HONEYWELL
870	1,000 Inverted Marking Paint,15 oz.,Fl Orng	RUST-OLEUM
871	1,000 V-Belt,4L200	DAYTON
872	1,000 Sports Drink Mix,Orange,PK8	GATORADE
873	1,000 Pump,Sump,1/6 HP	LITTLE GIANT
874	1,000 Toilet Seat,Open Front,18-3/8 In	BEMIS
875	1,000 Handheld Flashlight,LED,130 lm	K&E SAFETY
876	1,000 Spray Paint,Black,12 oz.	RUST-OLEUM
877 979	1,000 Disposable Gloves,Black,XL,PK100	CONDOR TOUGH GUY
878 879	1,000 Push Broom,Head,18",Brown 1,000 Wall Mount Fan,1970/1520/1170 cfm,18 in.	AIR KING
880	1,000 Wall Mount Fan,1970/1520/1170 cfm,18 in. 1,000 Connector,5-15R,15A,125V	HUBBELL WIRING DEVICE
881	1,000 Connector,5-15K,15A,125V 1,000 Cable Tie,Standard,14.5 in.,Blck,PK100	POWER FIRST
882	1,000 Cable He,Standard,14.5 III.,Bick,PK100 1,000 Sun Shade,Nylon,Yellow/Green	MSA
883	1,000 Spray Paint,Safety Red,15 oz.	RUST-OLEUM
003	1,000 spray railit, salety neu, 15 Uz.	NO31-OLEOIVI

004	1 000 Hat Water Hase Hat/Cold Pubber 50 ft	TOUCH CHY
884	1,000 Hot Water Hose, Hot/Cold, Rubber, 50 ft.	TOUGH GUY
885	1,000 Antimicrobial Pleat Filter,20x25x2,MERV8	AIR HANDLER
886	1,000 LED Lamp,A19 Bulb Shape,13.5W,1100 lm	LUMAPRO
887	1,000 String Wet Mop,20 oz.,Rayon	RUBBERMAID
888	1,000 CutOff Wheel,Saitech,4-1/2"x.045"x7/8"	UNITED ABRASIVES-SAI
889	1,000 Toilet Paper,Standard,2 Ply,PK48	TOUGH GUY
890	1,000 Plug-In CFL,40W,Dimmable,3000K,20,000 hr	GE LIGHTING
891	1,000 Lamp,F35/CX41/U3/WM	GE LIGHTING
892	1,000 Masking Tape,Paper,Blue,1"	GRAINGER APPROVED
893	1,000 LED Linear Lamp,T8,18.0W,Very Cool	LUMAPRO
894	1,000 Displacement Connector,26-19AWG,PK100	3M
895	1,000 Coated Gloves, Palm and Fingers, XL, PR	MCR SAFETY
896	1,000 Barricade Tape, Yellow/Black, 1000ft x 3In	GRAINGER APPROVED
897	1,000 Snap Hook,2 1/2in,Brass,Gold	ANNIN FLAGMAKERS
898	1,000 Hacksaw,17-3/4 in L,24 TPI,Rubber Grip	STANLEY
899	1,000 Pre-Moistened Towelette Station,PK100	CONDOR
900	1,000 Masking Tape,Blue,2 In. x 60 Yd.	SCOTCH-BLUE
901	1,000 Fire Extinguisher, Dry Chemical, 3A:40B:C	AMEREX
902	1,000 Seal-Coated Wood Bow Rake, 3 In. Tines	WESTWARD
903	1,000 Std Cap.Pleated Filter,18x20x1,MERV7	AIR HANDLER
904	1,000 Composition Book,9-3/4 x 7-1/2 In.	TOPS
905	1,000 Air Circulator,30",7250 cfm,115V	DAYTON
906	1,000 Chemical Splash/Impact Resistant Goggles	CONDOR
907	1,000 LED Lamp,A21 Shape,15.0W,1600 lm	GE LIGHTING
908	1,000 Floor Safety Sign, Caution Wet Floor,Eng	TOUGH GUY
909	1,000 High Cap.Pleated Filter,16x20x2,MERV10	AIR HANDLER
910	1,000 Hearing Band,Banded,28dB	3M
911	1,000 Key Ring,1 In,Pk25	GRAINGER APPROVED
912	1,000 Coin Cell,2450,Lithium,3V	DURACELL
913	1,000 Sanitry Napkn Rcptcl,11"H,9"W	TOUGH GUY
914	1,000 Trash Bags,33 gal.,0.70 mil,PK250	TOUGH GUY
915	1,000 Plug-In CFL,42W,T4 PL,Cool,3200 lm,4100K	LUMAPRO
916	1,000 Spray Paint,Dark Machine Gray,15 oz.	RUST-OLEUM
917	1,000 Scrubber,SS,Silver	SCOTCH-BRITE
918	1,000 Cable Tie,Standard,7.9 in.,Black,PK100	POWER FIRST
919	1,000 Fire Extinguisher Sign,18 x 4In,ENG,SURF	ACCUFORM
920	1,000 Spring Clamp,2 In,6 In Length	WESTWARD
921	1,000 Fluorescent Linear Lamp,T5,Neutral,3500K	GE LIGHTING
922	1,000 Std Cap.Pleated Filter,20x24x1,MERV7	AIR HANDLER
923	1,000 Coupler,Female,2"	GRAINGER APPROVED
924	1,000 Coupler, remaie,2 1,000 Three Ply Ring Panel Air Filter,24 In. H	AIR HANDLER
925	1,000 C-Fold Sheets, White, Envision (R), PK10	GEORGIA-PACIFIC
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926	1,000 V-Belt,3L190	DAYTON
927	1,000 Hand Towels,10-1/2" x 12-1/4" ,Citrus	GOJO
928	1,000 Watrprf Sealant w/BioSeal,10.1oz,Clear	GE
929	1,000 Spiral CFL,Non-Dimmable,2700K,13W	LUMAPRO
930	1,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING

024	4 000 Ballaciat Bas Ctial Fine Bad BV42	DADED MAATE
931	1,000 Ballpoint Pen,Stick,Fine,Red,PK12	PAPER MATE
932	1,000 Desk Recycling Container,Blue,7 gal.	TOUGH GUY
933	1,000 V-Belt,4L210	DAYTON
934	1,000 Lever Door Holder,Clear Aluminum	KABA ILCO
935	1,000 Disposable Gloves, Nitrile, L, Blue, PK50	MICROFLEX
936	1,000 Wall Mount Fan,1510/1380/1190 cfm,16 in.	AIR KING
937	1,000 Cleaner/Degreaser,1 gal.,Jug	SIMPLE GREEN
938	1,000 Pail,2-1/2 gal.,Gray	TOUGH GUY
939	1,000 Pail,2.0 gal.,Open Head,White	GRAINGER APPROVED
940	1,000 CFL Ballast, Electronic, 93W, 120/277V	PHILIPS ADVANCE
941	1,000 Box Fan,Non-Osc, 20 In, 3-spd,120V	AIR KING
942	1,000 Toilet Brush,Plastic,12"	TOUGH GUY
943	1,000 Gen Purpose Handheld Light,LED,Yellow	GRAINGER APPROVED
944	1,000 Coated Gloves, Palm and Fingers, L, PR	ANSELL
945	1,000 High Cap.Pleated Filter,20x25x2,MERV10	AIR HANDLER
946	1,000 LED Lamp,6619 lm,Overall Bulb 9-19/64" L	LIGHT EFFICIENT DESIG
947	1,000 Disposable Wipes,Airlaid,White,PK5	GEORGIA-PACIFIC
948	1,000 LED Lamp,A19 Bulb Shape,10.0W	GE LIGHTING
949	1,000 Quartz Metal Halide,175W,14000/12600 lm	LUMAPRO
950	1,000 Pipe,Pipe Size 3/4 In.ID 0.804,OD 01.05	GRAINGER APPROVED
951	1,000 Scrubber Sponge,6" L,3-5/8" W,PK20	3M
952	1,000 Trigger Spray Bottle,32 oz.,Clear/Red	IMPACT
953	1,000 Disposable Gloves, Glove Sz XL, Blk, PK100	MCR
954	1,000 Steel Hook,Orange,Steel,5-1/2" L	GRAINGER APPROVED
955	1,000 Disposable Gloves,Latex,L,Natural,PK50	MICROFLEX
956	1,000 Toilet Brush,Coco Fiber,14-5/8"	TOUGH GUY
957	1,000 Dust Mop,Red, Blue	TOUGH GUY
958	1,000 Dust Mop, Red, Blue  1,000 Leather Palm Gloves, Hi-Vis Orange, L, PR	CONDOR
		TOUGH GUY
959 960	1,000 Scratch Brush,Short Handle,7-1/8",PK5	
	1,000 Plug-In CFL,18W,Non-Dim,4100K,10,000 hr	GE LIGHTING
961	1,000 LED Tube,9.0W,T8,4000K,24"	GE LIGHTING
962	1,000 ChmSplsh/ImpctRstnt Gogls,ScrchRstnt,Clr	CONDOR
963	1,000 Pallet Rack Beam,96Lx2-1/2Wx4-1/2H	HUSKY RACK & WIRE
964	1,000 Photocntrl,1/2In Male Pipe Thread,120VAC	INTERMATIC
965	1,000 Soap Dispenser Silver Wall Mount	TOUGH GUY
966	1,000 Electrical Tape,7 mil,3/4" x 66 ft.,Grn	SCOTCH
967	1,000 Water Nozzle, Yellow/Black, 5" L	NELSON
968	1,000 Baseboard Stripper,Size 20 oz.	TOUGH GUY
969	1,000 Paper Clips,No. 1,Silver,Steel,PK1000	OFFICEMATE
970	1,000 V-Belt,4L250	DAYTON
971	1,000 High Cap.Pleated Filter,24x24x4,MERV11	AIR HANDLER
972	1,000 Disposable Gloves, Nitrile, XL, Blue, PK230	MICROFLEX
973	1,000 Black Relief Valve, Urinals	SLOAN
974	1,000 Ceiling Tile,24" W,48" L,5/8" Thick,PK12	ARMSTRONG
975	1,000 Ant and Roach Killer, Aerosol, 17.5 oz.	RAID
976	1,000 Lamp Recycling Kit,48"x12"x12"	RECYCLEPAK
977	1,000 Mechanics Glove, M, Black/White, Leather, PR	IRONCLAD

978	1,000 Extension Cord,25 ft.,14/3 ga.	POWER FIRST
979	1,000 Painters Tool, Stiff, 3", Carbon Steel	WESTWARD
980	1,000 Water Nozzle, Pistol Grip, Metal	GILMOUR
981	1,000 Roll,Centerpull,7-7/8",186 ft.,White,PK6	GEORGIA-PACIFIC
982	1,000 Foam Hand Soap,2000mL,Unscented,PK2	GOJO
983	1,000 Antimicrobial Pleat Filter,24x24x2,MERV8	AIR HANDLER
984	1,000 Foam Hand Soap,1200mL,Cranberry,PK2	GOJO
985	1,000 Duster,Poly Fiber,11"L	UNGER
986	1,000 Emergency Light,1.5W,4-1/4In H	LITHONIA LIGHTING
987	1,000 High Cap.Pleated Filter,16x20x4,MERV8	AIR HANDLER
988		TOUGH GUY
	1,000 Wet Mop Handle, Janitor Wing Nut, 60"L	
989	1,000 Air Freshener,10 oz.,Aerosol Can	TOUGH GUY
990	1,000 Duct Tape,48mm x 55m,10 mil,Silver	NASHUA
991	1,000 Exit Sign w/ Btry Back Up,0.71W,1 or 2	LITHONIA LIGHTING
992	1,000 Spray Paint,Galvanized,12 oz.	RUST-OLEUM
993	1,000 Mobilith SHC 100,Synthetic Grease,13.4oz	MOBIL
994	1,000 LED Lamp,T8 Bulb Shape,7.0W,1150 lm	PHILIPS
995	1,000 String Wet Mop,16 oz., Cotton	TOUGH GUY
996	1,000 Quartz Metal Halide Lamp,BT56,1500W	GE LIGHTING
997	1,000 OTG Goggles,Antfg,Clr	HONEYWELL UVEX
998	1,000 Battery,223,Lithium,6V	GRAINGER APPROVED
999	1,000 Glue Trap,10-1/4 In. L,5-7/32 In. W,PK2	CATCHMASTER
1000	1,000 Sanitizer Wipes,Box,5 x 7"	PURELL
1001	1,000 Masking Tape,Paper,Blue,48mm	SHURTAPE
1002	1,000 Stripping Pad,Black,Size 20",Round,PK5	TOUGH GUY
1003	1,000 Disposable Gloves, Nitrile, Blue, L, PK 100	CONDOR
1004	1,000 Sanitizer Wipes,Box,5 x 8",PK100	PDI
1005	1,000 Plug-In CFL,13W,Non-Dim,4100K,10,000 hr	GE LIGHTING
1006	1,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
1007	1,000 Extension Cord,100 ft.,Orange,16/3 ga.	POWER FIRST
1008	1,000 Standard Battery,D,Alkaline,PK12	ENERGIZER
1009	1,000 Twist On Wire Connector,22-14 AWG,PK100	IDEAL
1010	1,000 High Cap.Pleated Filter,22x22x1,MERV8	AIR HANDLER
1011	1,000 ProPress adapter, 1/2" x 1/2"	VIEGA PROPRESS
1012	1,000 Fuse,RK5,Ser FRS-R,15 A,600VAC/300VDC	EATON BUSSMANN
1013	1,000 LED Linear Lamp,2150 lm,5000K Color Temp	GE LIGHTING
1014	1,000 Graffiti and Paint Remover,20 oz.	TOUGH GUY
1015	1,000 Disposable Gloves,Nitrile,XL,Green,PK50	MICROFLEX
1016	1,000 U Shaped Lamp,F32T8/SPX35/U6/2	GE LIGHTING
1017	1,000 G Shaped Lamp, 13218/34X33/00/2	GATORADE
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1018	1,000 Disposable Gloves, Nitrile, L, Blue, PK50	SHOWA
1019	1,000 Air Freshener,20 oz.,Aerosol Can	TOUGH GUY
1020	1,000 Liq. Disinfect. Cleaner,144oz.Bottle,PK3	PINE-SOL
1021	1,000 Tamperproof Tube Marker, Orange	DYKEM
1022	1,000 Bungee Strap,Black,18" L	THE BETTER BUNGEE
1023	1,000 Round Point Shovel,48 In.Handle,14 ga.	WESTWARD
1024	1,000 Hand Sani. Refill,Refill Cart.,Foam,PK2	PURELL

4025	4 000 Canada Dumana Cartridas 40 2 as White	0.40
1025	1,000 General Purpose,Cartridge,10.3 oz,Whites	DAP
1026	1,000 Ceiling Tile,24" W,24" L,5/8" Thick,PK16	ARMSTRONG
1027	1,000 Spray Paint,Bright Red,15 oz.	RUST-OLEUM
1028	1,000 Fuse,10A,Midget,FNQ,500VAC,Fiberglass	EATON BUSSMANN
1029	1,000 Pilot Orifice Plate Assembly	ACORN
1030	1,000 Disposable Gloves,Latex,XL,Natural,PK100	ANSELL
1031	1,000 Sunscreen,Tottle Bottle,2.000 oz.	CORTEX
1032	1,000 Markng Paint,17 oz.,Alert Orng/APWA Orng	RUST-OLEUM
1033	1,000 Scrubber,3"L,3"W,SS,Silver,PK6	TOUGH GUY
1034	1,000 Antimicrobial Pleat Filter,16x25x2,MERV8	AIR HANDLER
1035	1,000 Disposable Gloves, Nitrile, M, Teal, PK100	ANSELL
1036	1,000 Penetrating Oil, Aerosol Can, 11 oz.	LIQUID WRENCH
1037	1,000 Twist On Wire Connector,22-14 AWG,PK100	IDEAL
1038	1,000 Desk Recycling Container, Green, 7 gal.	RUBBERMAID
1039	1,000 Reciprocating Saw Blade,4 In. L,PK5	MILWAUKEE
1040	1,000 Combination Padlock,Center,Silver	MASTER LOCK
1041	1,000 Recycled Trash Bags,60 gal.,Black,PK100	TOUGH GUY
1042	1,000 Beverage Cooler, Hard Sided, 1.0 gal.	IGLOO
1043	1,000 Floor Safety Sign, English, Spanish	ABILITY ONE
1044	1,000 Keyed Padlock,Alike,1-3/4"W	MASTER LOCK
1045	1,000 Coated Gloves, Palm and Fingers, 9, PR	ANSELL
1046	1,000 Cable Tie, Standard, 11.8 in., Black, PK100	POWER FIRST
1047	1,000 Barricade Tape, Caution, Yellow, 3in	GRAINGER APPROVED
1048	1,000 Fire Ant Killer, Killing insects	CRC
1049	1,000 Compression Connector,1" L,1/2" Conduit	RACO
1050	1,000 Plug-In CFL,13W,Non-Dim,2700K,10,000 hr	GE LIGHTING
1051	1,000 V-Belt,4L230	DAYTON
1052	1,000 Traffic Cone,6 In.Orange	GRAINGER APPROVED
1053	1,000 Safety Glasses,Clear	SMITH & WESSON
1054	1,000 Spray Primer, Gray, 12 oz.	RUST-OLEUM
1055	1,000 Quartz Metal Halide Lamp,BD17,100W	GE LIGHTING
1056	1,000 High Visibility Vest, Class 2, XL, Lime	CONDOR
1057	1,000 Stretch Wrap, Clear, 1500 ft. L, 18" W	GRAINGER APPROVED
1058	1,000 Multi-Bit Screwdriver,15-in-1,8-1/2"	MEGAPRO
1059	1,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
1060	1,000 All Purpose Cleaner,2L,Bottle	3M
1061	1,000 Disposable Gloves, Nitrile, M, Blue, PK100	CONDOR
1062	1,000 Steel Folding Chair, Beige	GRAINGER APPROVED
1063	1,000 Paint Brush, Chip, 2", PK24	GRAINGER APPROVED
1064	1,000 RV/Marine Antifreeze,1 gal.	SPLASH
1065	1,000 Keyed Padlock, Alike, 1-3/4"W	MASTER LOCK
1066	1,000 Std Cap.Pleated Filter,16x24x1,MERV7	AIR HANDLER
1067	1,000 Toilet Paper,Envision(R),Jumbo,2Ply,PK6	GEORGIA-PACIFIC
1068	1,000 Combination Cartridge, Bayonet, PK2	3M
1069	1,000 High Cap.Pleated Filter,20x20x2,MERV10	AIR HANDLER
1070	1,000 High Cap.Pleated Filter,24x24x1,MERV8	AIR HANDLER
1071	1,000 Cleaner/Degreaser,24 oz.,Spray Bottle	SIMPLE GREEN
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1072	1 000 Dani Curan 2 Ft I	CDAINICED ADDDOVED
1072	1,000 Door Sweep,3 Ft L	GRAINGER APPROVED
1073	1,000 Trash Bags,40 to 45 gal.,22 micron,PK150	TOUGH GUY
1074	1,000 Perforated Roll,11",60 ft.,White,PK15	GEORGIA-PACIFIC
1075	1,000 High Cap.Pleated Filter,20x25x4,MERV8	AIR HANDLER
1076	1,000 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1077	1,000 Pull Tight Seal,12 x 43/64 In,HDPE,PK50	TYDENBROOKS
1078	1,000 Sharps Container,1/4 Gal.,Sliding Lid	FIRST AID ONLY
1079	1,000 Insect Repellent,6 oz.,Aerosol	CUTTER
1080	1,000 Wet Mop Handle,Quick Change,60"L	TOUGH GUY
1081	1,000 Striping Paint, White	RUST-OLEUM
1082	1,000 Perforated Roll,11",74 ft.,White,PK30	GEORGIA-PACIFIC
1083	1,000 General Purpose,Tube,300mL,Clears	LOCTITE
1084	1,000 Condenser Cleaner, Liquid, 1 gal, Blue	NU-CALGON
1085	1,000 Relay Socket,Standard,Octal,8 Pin,15A	DAYTON
1086	1,000 Std Cap.Pleated Filter,10x30x1,MERV7	AIR HANDLER
1087	1,000 Multifold Sheets,White,BigFold Z(R),PK10	GEORGIA-PACIFIC
1088	1,000 Standard Battery,D,Alkaline,PK12	DURACELL
1089	1,000 Chock,Wheel,8 In D,Black	GRAINGER APPROVED
1090	1,000 Toilet Paper,Compact,Coreless,1Ply,PK18	GEORGIA-PACIFIC
1091	1,000 Corn Broom,Head and Handle,12",Tan	TOUGH GUY
1091	1,000 Carton Sealing Tape,Clear,48mm x 50m	SCOTCH
1092	- · · · · · · · · · · · · · · · · · · ·	PHILIPS
1093	1,000 LED Lamp, T8,5000K,15W,160 deg.	PHILIPS
	1,000 LED Lamp,A-Shape,9.0W,120V,Daylight,A19	
1095	1,000 Safety Glasses,Clear	HONEYWELL UVEX
1096	1,000 Paint Marker, Permanent, White	MARKAL
1097	1,000 Portable Generator,6875W,389cc	GENERAC
1098	1,000 Disposable Respirator,N100,Universal	3M
1099	1,000 Shower Curtain, Vinyl, White, 72x36	GRAINGER APPROVED
1100	1,000 High Cap.Pleated Filter,20x24x4,MERV8	AIR HANDLER
1101	1,000 Std Cap.Pleated Filter,10x24x1,MERV7	AIR HANDLER
1102	1,000 Foam Hand Soap,2000mL,Orange Blossom,PK2	GOJO
1103	1,000 Cable Tie,Standard,17.7 in.,Black,PK50	POWER FIRST
1104	1,000 Tie Down Strap,Ratchet,Poly,15 ft.	LIFT-ALL
1105	1,000 Hand Dishwashing Soap,28 oz.Orange,PK9	AJAX
1106	1,000 Eye Wash Preservative,8 oz.	HONEYWELL
1107	1,000 Diphrgm Seal Kit,Rbber/Nyln,Coyne/Dlney	KISSLER
1108	1,000 Ceiling Sealing Paint,13 Oz	ZINSSER
1109	1,000 Scratch Brush,Long Handle,13-3/4"	TOUGH GUY
1110	1,000 Wet Mop Handle, Janitor Wing Nut, 60"L	TOUGH GUY
1111	1,000 Cold Protection Gloves,L,Gray,Latex,PR	MCR SAFETY
1112	1,000 Wood Manure Fork,13-3/4 In	WESTWARD
1113	1,000 Wire Rope Stop Sleeve,3/8 In,122 Copper	LOOS
1114	1,000 Clipboard,Letter Size,Hardboard,Brwn,PK2	SAUNDERS
1115	1,000 Concave Door Stop,Wall Mount	ROCKWOOD
1116	1,000 Liquid Disinfectant Cleaner,1 gal.Bottle	TOUGH GUY
1117	1,000 Air Freshener Refill,118.10g,Cover,PK2	TOUGH GUY
1118	1,000 Battery,123,Lithium,3V,PK12	STREAMLIGHT
1110	1,000 Butter y,110,11tmamijo v,1 K12	O. NEZ WILLOTT

1110	1 000 Cable Clares 2/4 in White DV100	DOLDIUM COMPONENT
1119	1,000 Cable Clamp,3/4 In,White,PK100	DOLPHIN COMPONENT DOLPHIN COMPONENT
1120	1,000 Cable Clamp,1/2 In,White,PK100	
1121	1,000 Composition Book,9-3/4 x 7-1/2 In,Black	MEAD
1122	1,000 Metering Air Diaphragm	ACORN
1123	1,000 Sanitizer Wipes,Canister,6 x 7"	PURELL
1124	1,000 Window AC Support,Painted Steel	A/C SAFE
1125	1,000 Toilet Gasket, Neoprene, Black, 4"	ZURN
1126	1,000 Barricade Tape, Yellow/Black, 1000ft x 3In	GRAINGER APPROVED
1127	1,000 Air Circulator,36 In,12,250 cfm,115V	DAYTON
1128	1,000 Raceway, Series 500,10 ft., Ivory	LEGRAND
1129	1,000 Convex Door Stop,Wall Mount	ROCKWOOD
1130	1,000 Quartz Metal Halide Lamp,BT56,1000W	GE LIGHTING
1131	1,000 Traffic Cone,18In,Orange	GRAINGER APPROVED
1132	1,000 Square Point Shovel,47-1/2 In. Handle	WESTWARD
1133	1,000 LED Lamp,PL Horizon,8.5W,4000k,4PinGX24Q	PHILIPS
1134	1,000 Deep Device Box, Ivory, Steel, Boxes	LEGRAND
1135	1,000 Pop-Up Sticky Notes,3x3 In.,Yellow,PK6	POST-IT
1136	1,000 Leather Drivers Gloves, Cowhide, XL, PR	CONDOR
1137	1,000 Leather Drivers Gloves, Goatskin, 2XL, PR	CONDOR
1138	1,000 Extension Cord,25 ft.,Orange,16/3 ga.	POWER FIRST
1139	1,000 Line Marking Paint,17 oz.,Fl Purple	RUST-OLEUM
1140	1,000 Inverted Marking Paint, Safety Red	RUST-OLEUM
1141	1,000 Extension Cord,50 ft.,Orange,16/3 ga.	POWER FIRST
1142	1,000 Bloodborne Pathogen Kit	HONEYWELL NORTH
1143	1,000 Snow Shovel,Polypropylene Blade,18" W	WESTWARD
1144	1,000 Trash Bags,33 gal.,1.10 mil,PK200	TOUGH GUY
1145	1,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
1146	1,000 Utility Knife,6-3/8 In.,Gray	STANLEY
1147	1,000 Disinfecting Wipes,7" x 8"	TOUGH GUY
1148	1,000 Standard Battery,9V,Alkaline,PK12	ENERGIZER
1149	1,000 Spray Paint,Ultra Flat Black,12 oz.	TOUGH GUY
1150	1,000 Half Mask Respirator, Bayonet, L	3M
1151	1,000 Trash Bags,55 gal.,1.65 mil,PK20	TOUGH GUY
1152	1,000 Traffic Cone,28In,Orange	GRAINGER APPROVED
1153	1,000 Bacterial Drain Maintainer,32 oz.,Bottle	TOUGH GUY
1154	1,000 Foam Hand Soap,1000mL, Fresh,PK6	DEB
1155	1,000 Wasp and Hornet Killer,Aerosol,12 oz.	THE END
1156	1,000 Electronic Ballast,T8 Lamps,120/277V	GE LIGHTING
1157	1,000 Water Nozzle,Black/Red/ Maroon,5-1/2In L	WESTWARD
1158	1,000 Deodorizer,1 gal.,Jug	DIVERSEY
1159	1,000 2-Point Utility Blade,3/4 In. W,PK100	STANLEY
1160	1,000 Port. Elec. Heater,1500 W,5118 BtuH	DAYTON
1161	1,000 Connector,5-20R,20A,125V	HUBBELL WIRING DEVICE
1162	1,000 Disposable Gloves, Nitrile, M, Blue, PK100	ANSELL WIKING DEVI
1163	1,000 Std Cap.Pleated Filter,12x24x4,MERV7	AIR HANDLER
1164	1,000 Plug-In CFL,32W,T4 PL,Cool,2400 lm,4100K	LUMAPRO
1165	1,000 Standard Battery,AAA,Lithium,PK4	ENERGIZER
1105	1,000 Standard Battery,Ana,Ettillatili, 134	LINEITOIZEIT

1166	1,000 Paint Can,1 qt.,Round	POLAR TECH
1167	1,000 Wall Base Molding, Black, 48 In. L	GRAINGER APPROVED
1168	1,000 Laboratory Barrier Gown,Universal,Knit	CELLUCAP
1169	1,000 Foam Hand Soap,1000mL,Unscented,PK2	OPS
1170	1,000 Dryer Sheets, Mountain Rain, PK6	ARM AND HAMMER
1171	1,000 File Folders,Letter,Manila,PK100	UNIVERSAL
1172	1,000 Filter Bag,3-Ply,Paper,PK10	TOUGH GUY
1173	1,000 Car Wash Brush,10" L,White	TOUGH GUY
1174	1,000 Standard Battery,AAA,Alkaline,PK24	DAYTON
1175	1,000 Electrical Tape,7 mil,3/4" x 66 ft.,Ylw	SCOTCH
1176	1,000 Surge Protector Outlet Strip, White	POWER FIRST
1177	1,000 LED Tube,T8 Shape,2050 lm,15.0W,3500K	GE LIGHTING
1178	1,000 Disposable Wipes,Hydroknit(R),PK10	WYPALL
1179	1,000 ThermaPlex(R)Multi-Purpose,Grease	LPS
1180	1,000 Disinfecting Wipes,6" x 7",PK12	DIVERSEY
1181	1,000 Wall Clock,Analog,Battery	GRAINGER APPROVED
1182	1,000 Disposable Gloves, Nitrile, M, Blue, PK200	CONDOR
1183	1,000 Std Cap.Pleated Filter,20x20x4,MERV7	AIR HANDLER
1184	1,000 Contact Cleaner,12 oz.,Aerosol Can	LPS
1185	1,000 Galvanize Coating,16 oz	CRC
1186	1,000 Incandescent Light Bulb,A15,40W	SHAT-R-SHIELD
1187	1,000 Safety Glasses,Clear,AntiStatic	PYRAMEX
1188	1,000 Blade Plug,Blk,0.245" to 0655" Cord Size	HUBBELL WIRING DEVI
1189	1,000 Surge Protector Outlet Strip,6 ft.,Black	POWER FIRST
1190	1,000 Car Wash Brush,10" L,Green	TOUGH GUY
1191	1,000 Trash Bags,55 gal.,1.50 mil,PK100	TOUGH GUY
1192	1,000 Sealant, Silicone Base, Clear, Cartridge	DOW CORNING
1193	1,000 Std Cap.Pleated Filter,16x25x4,MERV7	AIR HANDLER
1194	1,000 Green Pleat,24x24x2,MERV13	AIR HANDLER
1195	1,000 Duct Tape,2 In x 60 yd,7 mil,Gray,Cloth	GRAINGER APPROVED
1196	1,000 LED Repl Lamp,70W HPS/MH,18W,5700K,E26	LIGHT EFFICIENT DESIG
1197	1,000 Rain Coat,Unrated,Yellow,XL	CONDOR
1198	1,000 Battery,SLA,DC 6V,4.5Ah	LUMAPRO
1199	1,000 Car Wash,100 oz.,Green,Concentrated	TURTLE WAX
1200	1,000 Graffiti Paint Remover,10-1/2 x 12-1/4"	ITW DYMON
1201	1,000 High Cap.Pleated Filter,16x25x4,MERV8	AIR HANDLER
1202	1,000 Duplex Wall Plate,2 Gang,Silver	HUBBELL WIRING DEVI
1203	1,000 Air Freshener,20 oz.,Aerosol Can	TOUGH GUY
1204	1,000 U-Shaped Fluorescent Lamp,T8,3500K,Nutrl	LUMAPRO
1205	1,000 Hard Hat Sweatband, Tan, Terrycloth	MSA
1206	1,000 Toilet Paper, Angel Soft ps, 2Ply, PK80	GEORGIA-PACIFIC
1207	1,000 Repair Kit,Diaphragm,3.5 GPF	SLOAN
1208	1,000 Utility Container,31 gal.,Silver	TOUGH GUY
1209	1,000 Stapler,20 Sheet,Black	GRAINGER APPROVED
1210	1,000 Trash Bags,60 gal.,16 micron,PK200	TOUGH GUY
1211	1,000 Recycled Trash Bags,10 gal.,Black,PK250	TOUGH GUY
1212	1,000 Push Broom,Head,16",Brown	TOUGH GUY

1212	4 000 Tailat Caud Full On an 4 4/2 v 4 4/2 la	CDAINICED ADDDOVED
1213	1,000 Toilet Spud,Full Open,1-1/2 x 1-1/2 ln	GRAINGER APPROVED
1214	1,000 Motor Run Capacitor,5 MFD,2-3/4 In. H	DAYTON
1215	1,000 Instant Canopy,10 Ft. X 10 Ft.	GRAINGER APPROVED
1216	1,000 Perforated Roll,11",78 ft.,White,PK30	GEORGIA-PACIFIC
1217	1,000 Line Marking Paint,17 oz.,Black	RUST-OLEUM
1218	1,000 Flow Control Plug	ACORN
1219	1,000 Hang/Stack Bin,7 x8 1/4 x14 3/4,Blue	AKRO-MILS
1220	1,000 Corn Broom, Head and Handle, 12", Tan	TOUGH GUY
1221	1,000 Push Broom,Head,16",Brown	TOUGH GUY
1222	1,000 Trigger Spray Bottle, Plastic, 32 oz., PK3	IMPACT
1223	1,000 Plug-In CFL,42W,Dimmable,3000K,17,000 hr	GE LIGHTING
1224	1,000 Braided Connector,3/8 Comp x 1/2 FIP	GRAINGER APPROVED
1225	1,000 Cooling Bandana,Blue,One Size	CHILL-ITS BY ERGODYN
1226	1,000 Trash Can Top,Flat,Snap-On Closure,Gray	TOUGH GUY
1227	1,000 V-Belt,A46	DAYTON
1228	1,000 Melt Blown Cartridge,8 gpm,5 Mic,PK2	AQUA-PURE
1229	1,000 Disposable Gloves, Nitrile, 2XL, Blue, PK50	MICROFLEX
1230	1,000 Inline Filter,Ice Maker,8-3/8x2-1/4In	3M AQUA-PURE
1230	1,000 Duct Tape,48mm x 55m,Silver,6 mil	GRAINGER APPROVED
	1,000 CutOff Wheel,A24R,14"x1/8"x1",5500rpm	
1232	•	DEWALT
1233	1,000 Mobil Rarus 427, Compressor,1 qt.,ISO100	MOBIL
1234	1,000 String Wet Mop,28 oz., Cotton	TOUGH GUY
1235	1,000 Trash Bags,10 gal.,6 micron,PK1000	TOUGH GUY
1236	1,000 Trash Bags,Medium,33 gal,Clear,PK250	TOUGH GUY
1237	1,000 Washer Set Repair Kit,Toilets & Urinals	SLOAN
1238	1,000 Hose Repair Kit,Male/Female,3/4 In Hose	WESTWARD
1239	1,000 Roll,Hardwound,8-1/4",700 ft.,Brown,PK6	GEORGIA-PACIFIC
1240	1,000 Std Cap.Pleated Filter,12x20x2,MERV7	AIR HANDLER
1241	1,000 Chain Saw Case, Use With Echo Chain Saws	ECHO
1242	1,000 Persnl Emrgncy Hygiene Kit,1 People Srvd	READY AMERICA
1243	1,000 Battery,20V,2.0Ah,Li-Ion	DEWALT
1244	1,000 Hand Sanitizer,Bottle,Gel	PURELL
1245	1,000 Coated Gloves,3/4 Dip,10,10-1/4",PR	ANSELL
1246	1,000 LED Lamp,14.0W,1800 lm,Frosted Finish	PHILIPS
1247	1,000 Exit Sign Combo,8-3/16 in.Hx18 in.W,NiCd	FULHAM FIREHORSE EX
1248	1,000 Emergency Light,120/277,1W	HUBBELL LIGHTING - C(
1249	1,000 High Pressure Sodium Lamp,ED18,250W	GE LIGHTING
1250	1,000 Hearing Band,Banded,25dB	HONEYWELL HOWARD
1251	1,000 Winter Liner, Brown, Universal	MAXIT
1252	1,000 Receptacle, Ivory, Nylon, 1.0 HP, 3 Wires	BRYANT
1253	1,000 Battery,Sealed Lead Acid,6V,4A/HR.	LITHONIA LIGHTING
1254	1,000 Surge Protector Outlet Strip,6 ft.,White	POWER FIRST
1255	1,000 Hose Bibb,MPT,3/4 in.,T-Handle	GRAINGER APPROVED
1256	1,000 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
1257	1,000 Pipe Cement,Clear,16 Oz,PVC	WELD-ON
1258	1,000 Safety Glasses,Clear	JACKSON SAFETY
1259	1,000 Tape Measure,1 In x 25 ft,Yellow,In./Ft.	STANLEY

1262	4.000 B	55,4/41.7
1260	1,000 Battery,20V,4.0Ah,Li-lon	DEWALT
1261	1,000 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
1262	1,000 Inverter Generator,2200W,120VAC	BRIGGS & STRATTON
1263	1,000 Key Reel,48 In,Kevlar(R) Cord,Belt Clip	KEY-BAK
1264	1,000 Leather Drivers Gloves,Cowhide,XL,PR	CONDOR
1265	1,000 Trash Bags,7 gal.,0.75 mil,PK100	TOUGH GUY
1266	1,000 Wastebasket,Rectangular,7 gal.,Gray	TOUGH GUY
1267	1,000 Fuse,RK5,Ser FRS-R,20 A,600VAC/300VDC	EATON BUSSMANN
1268	1,000 Disposable Gloves, Nitrile,XL,Blue,PK100	ABILITY ONE
1269	1,000 Dust Mop,Blue	TOUGH GUY
1270	1,000 LED Lamp,6500K,Indoor,18W,Glass	GE LIGHTING
1271	1,000 Retractable Utility Knife,6 In.,Gray	WESTWARD
1272	1,000 Line Marking Paint,17 oz.,Fl Red	RUST-OLEUM
1273	900 Roll,Hardwound,10",800 ft.,White,PK6	GEORGIA-PACIFIC
1274	900 Coin Cell,2032,3V,PK4	ENERGIZER
1275	900 Multipurpose Lubricant, Aerosol, 16 oz.	CRC
1276	900 Fuse,RK5,Ser FRS-R,30 A,600VAC/300VDC	EATON BUSSMANN
1277	900 Traffic Cone,12In,Orange	GRAINGER APPROVED
1278	900 Calcium, Lime Rust Remover, Bottle, 28oz.	CLR
1279	900 Battery,CR2,Lithium,3V,PK2	GRAINGER APPROVED
1280	900 LED Wraparound Fixture,1x4,4000K	LITHONIA LIGHTING
1281	900 Battery,Lithium,9V	ENERGIZER
1282	900 Battery,6VDC,10Ah,0.187" Faston	GRAINGER APPROVED
1283	900 Digital Clamp Meter,400A,600V,TRMS	FLUKE
1284	900 Traffic Cone,28In,Orange	GRAINGER APPROVED
1285	900 Wire Stripper,18 to 10 AWG,7-1/8 In	KLEIN TOOLS
1286	900 Drain Opener,1 qt.,Bottle	ZEP PROFESSIONAL
1287	900 Cleaner and Disinfectant, Aerosol Can	DIVERSEY
	·	3M
1288 1289	900 Spray Glue,13.50 oz.,Less Than 122 deg.F	FIRST AID ONLY
	900 First Aid Kit, White, 6-19/64in. Wx9in. D	
1290	900 Fire Extinguisher, Dry Chemical, 1A:10B:C	AMEREX
1291	900 Std Cap.Pleated Filter,10x36x1,MERV7	AIR HANDLER
1292	900 Industrial Headlamp, LED, Red	ENERGIZER
1293	900 Silicone Lubricant, Aerosol Can, 11 oz.	WD-40 SPECIALIST
1294	900 Leather Palm Gloves, Pigskin Palm, XL, PR	MCR SAFETY
1295	900 LED Lamp,9.0W,Daylight,PK3	GE LIGHTING
1296	900 Liquid Bleach,64 oz.Bottle,PK8	CLOROX
1297	900 Food Grade Silicone, Aerosol Can, 10 oz.	CRC
1298	900 Fluorescent Linear Lamp,T8,V Cool,5000K	GE LIGHTING
1299	900 Rocker Lug Cap with Chain,FNH,1-1/2 In	MOON AMERICAN
1300	900 Duster, Economical, 10oz	CHEMTRONICS
1301	900 Pipe Cleaner,32 Oz,Clear	EZ WELD
1302	900 Liquid Hand Cleaner,1000mL,Cleaner,PK8	GOJO
1303	900 Brake Parts Cleaner, 14 oz. Can	GUNK
1304	900 Liq. Disinfect. Cleaner, 1.50 gal. Jug, PK2	DIVERSEY
1305	900 Disinfecting Wipes,7" x 8",PK6	LYSOL
1306	900 Smoke and Carbon Monoxide Alarm,	KIDDE

1207	900 Fly Trap,24" L,2" W	CATCHNAACTED
1307	, , , , ,	CATCHMASTER
1308	900 V-Belt,4L190	DAYTON
1309	900 Paint Tray,1 qt.,Steel	GRAINGER APPROVED
1310	900 Mildew Remover,32 oz.,PK9	TILEX
1311	900 Corrugated Moving/Storage Box	GRAINGER APPROVED
1312	900 Trash Bags,40 to 45 gal.,1.10 mil,PK100	TOUGH GUY
1313	900 Full Face Respirator, Threaded, M	<b>AVON PROTECTION SYS</b>
1314	900 Tow Strap,3 In x 30 Ft., Yellow	HIGHLAND
1315	900 LED Retrofit Lamp,T8,21W,2850 lm,5000K	GE LIGHTING
1316	900 Painters Tool, Stiff, 3", SS	HYDE
1317	900 Disposable Respirator, P95, Universal, PK10	3M
1318	900 Foam Hand Soap,1250mL,Orange Blossom,PK3	GOJO
1319	900 White Lithium Grease,10 oz	CRC
1320	900 Lobby Dust Pan and Broom Set, Black	RUBBERMAID
1321	900 Cold Protection Gloves, L, Blue/Yellow, PR	CONDOR
1322	900 Grease, Tacky, EP, 14.1 oz, Red	VALVOLINE
1323	900 High Cap.Pleated Filter,20x20x2,MERV11	AIR HANDLER
1324	900 Inverted Marking Paint, Fluorescent Green	RUST-OLEUM
1325	900 Screw-In CFL,Non-Dimmable,6500K,23W	LUMAPRO
1326	900 Trash Bags,40 to 45 gal.,1.50 mil,PK100	TOUGH GUY
1327	900 Rain Coat, Unrated, Yellow, L	CONDOR
1328	900 Air Sanitizer,10 oz.,Aerosol Can,PK12	LYSOL
1329	900 Fire Extinguisher, Dry, ABC, 3A:40B:C	KIDDE
1330	900 Absorbent Pad, Universal, Yellow, PK22	RUBBERMAID
1331		SUNNYSIDE
	900 Muriatic Acid,1 gal.,Hydrogen Chloride	
1332	900 Eye Wash Preservative,8 oz.	GUARDIAN EQUIPMEN <sup>-</sup> ACTIVARMR
1333	900 Winter Glove Liner, White, Universal, PR	-
1334	900 2-Cycle Engine Oil,Full Synthetic,6.4oz	MAKITA
1335	900 High Visibility Vest, Class 2,L,Lime	CONDOR
1336	900 Battery Adapter, 20.0V, Li-lon	DEWALT
1337	900 Ratchet Faceshield Assembly, Clear	CONDOR
1338	900 Disp Glv,Nitrile,6 Mil,XL,12",Black,PK50	CONDOR
1339	900 Disposable Gloves, Nitrile, S, Blue, PK100	CONDOR
1340	900 Antimicrobial Pleat Filter,20x20x1,MERV8	AIR HANDLER
1341	900 Insect Repellent Wipes,25% DEET,PK144	OFF
1342	900 Mechanics Glove,2XL,Black/White,PR	IRONCLAD
1343	900 Roll,Hardwound,8-1/4",700 ft.,White,PK6	GEORGIA-PACIFIC
1344	900 Std Cap.Pleated Filter,14x30x1,MERV7	AIR HANDLER
1345	900 Marking Paint,17 oz.,Blue	RUST-OLEUM
1346	900 Standard Battery,C,Alkaline,PK12	DURACELL
1347	900 Sports Drink Mix, Fruit Punch, PK50	SQWINCHER
1348	900 Plug,5-15P,15A,125VAC	HUBBELL WIRING DEVI
1349	900 Sticky Flags, 1/2x1-3/4 In, Assorted, PK4	POST-IT
1350	900 Electronic Ballast,3 or 4 T8,120/277V	PHILIPS ADVANCE
1351	900 Inspection Flashlight, LED, 6.90" L, 230 Im	GRAINGER APPROVED
1352	900 Extension Cord,25 ft.	POWER FIRST
1353	900 Pick-Proof Adhesive Sealant, 10.3 oz, White	SUREBOND

1354	900 Time Delay Rlay,12 to 240VAC/DC,15A,SPDT	MACROMATIC
1355	900 Hang/Stack Bin,10-7/8 x 4-1/8 x 4,Blue	AKRO-MILS
1356	900 Exit Sign,3.8W,Red,2 Faces	LITHONIA LIGHTING
1357	900 High Cap.Pleated Filter,20x20x4,MERV8	AIR HANDLER
1358	900 Flux Brush,3/8" Brush Width,PK24	TOUGH GUY
1359	900 Trash Bags,60 gal.,14 micron,PK200	TOUGH GUY
1360	900 Spud Coupling Assembly,1-1/2"	SLOAN
1361	900 Raceway, Series Eclipse PN10,8 ft., Ivory	LEGRAND
1362	900 Mechanics Glove, L, Gray/Brown, Neoprene, PR	IRONCLAD
1363	900 Oven & Grill Cleaner,1 gal,Lemon,PK4	MISTY
1364	900 Bathroom Cleaner,21 oz.,Can,PK24	COMET
1365	900 Hand Sanitizer, Bottle, Gel, PK24	PURELL
1366	900 Water Key, Four Way, Steel	GRAINGER APPROVED
1367	900 Washer, Conical Sponge, 3.3 O.D. x2.33 I.D.	AMERICAN STANDARD
1368	900 Crystal Drain Opener,20 oz.	HERCULES
1369	900 Std Cap.Pleated Filter,25x25x2,MERV7	AIR HANDLER
1370	900 Keyed Padlock,Alike,1-3/4"W	MASTER LOCK
1371	900 Fuse,10A,Class CC,FNQ-R,600VAC	EATON BUSSMANN
1372	900 Handle,Retrofit Toilet,ADA	SLOAN
1373	900 V-Belt,3L200	DAYTON
1374	900 Foam Hand Soap,1200mL, Unscented,PK2	TOUGH GUY
1375	900 Hand Held Dust Pan,Black,Metal	TOUGH GUY
1376	·	PELICAN
	900 Industrial Handheld Light, LED, Black	
1377	900 Utility Container,32 gal.,Gray	RUBBERMAID
1378	900 Vehicle Placard, Slow Moving Vehicle Sign	DEFLECTO
1379	900 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
1380	900 Disposable Gloves, Nitrile, XL, Blue, PK50	SHOWA
1381	900 Striping Paint, Athletic Navy	KRYLON INDUSTRIAL
1382	800 Plug-In CFL,40W,T5 PL,3150 lm,3500K	LUMAPRO
1383	800 Pre-Moistened ToweletteStation,PK100	ALLEGRO
1384	800 Inlet Spud,Toilet,1/1/2"	AMERICAN STANDARD
1385	800 O-Ring Connector Assembly	ACORN
1386	800 Coated Gloves, Full, XL, 10-3/4", PR	MCR SAFETY
1387	800 Electronic Ballast, T5 Lamps, 120/277V	PHILIPS ADVANCE
1388	800 Disposable Gloves,PVC,XL,Blue,PK100	ANSELL
1389	800 Neutral Floor Cleaner, 1.5 gal., PK2	DIVERSEY
1390	800 Water Nozzle,Gray/Blue/Silver,5-3/4 In L	WESTWARD
1391	800 Neutral Floor Cleaner,1 gal.,Citrus	DIVERSEY
1392	800 Extreme Duty Silicone Lubricant,10 oz.	CRC
1393	800 Label Tape Cartridge,26 ft.4"L,1/2" W	BROTHER
1394	800 Toilet Spud,1-1/2 In.,Brass,Brass	KISSLER
1395	800 Wasp and Hornet Killer,14 oz.,Aerosol	HOT SHOT
1396	800 Liquid Laundry Detergent 100 oz., Bottle	TOUGH GUY
1397	800 Multi-Bit Screwdriver,10-in-1,7-1/2"	KLEIN TOOLS
1398	800 Trash Bags,60 gal.,1.50 mil,PK100	TOUGH GUY
1399	800 High Pressure Sodium Lamp, ED23.5, 100W	GE LIGHTING
1400	800 Incand Reflector Heat Lamp,R40,250W	GE LIGHTING

1401	800 Vacuum Breaker,3/4 In.,GHT,Brass,125 psi	WATTS
1402	800 Roll,Centerpull,7-7/8",700 ft.,White,PK4	GEORGIA-PACIFIC
1403	800 Electronic Module, Toilets	SLOAN
1404	800 Duct Tape,48mm x 55m,9 mil,Silver	NASHUA
1405	800 Disposable Gloves, Latex, XL, Natural, PK50	MICROFLEX
1406	800 V-Belt,A36	DAYTON
1407	800 ProPress adapter, 3/4" x 3/4"	VIEGA PROPRESS
1408	800 Truck And Trailer Wash,1 gal.,Bottle	ZEP PROFESSIONAL
1409	800 Eyewash Dust Cap,7x.125,1.25 O.D.	BRADLEY
1410	800 Butane Refill Canister,5-1/8 Oz	MASTER APPLIANCE
1411	800 Traffic Cone,36In,Orange	GRAINGER APPROVED
1412	800 Evaporator Cleaner, Liquid, 1 gal, Green	NU-CALGON
1413	800 High Cap.Pleated Filter,20x25x2,MERV11	AIR HANDLER
1414	800 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1415	800 Push Broom, Head, 16", Orange	TOUGH GUY
1416	800 Standard Battery, C, Alkaline, PK12	ENERGIZER
1417	800 Plug-In CFL,40W,T5 PL,Cool,3150 lm,4100K	LUMAPRO
1418	800 Corrugated Moving/Storage Box	GRAINGER APPROVED
1419	800 Safety Glasses, Gray	PYRAMEX
1420	800 Mop Bucket and Wringer,8-3/4 gal., Yellow	RUBBERMAID
1421	800 Fldg Tbl,Rectgl,Polyethylene,72"L,30"W	GRAINGER APPROVED
1422	800 Disposable Gloves, Latex, M, Blue, PK50	MICROFLEX
1423	800 V-Belt,A48	DAYTON
1423		
	800 Sanitary Product Dispenser, Wht, Coin Free	HOSPECO
1425	800 Dishwasher Machine Detergent,20 ct.,PK5	CASCADE
1426	800 Military Cot,76in x 25in x 13in,300 lb.	KAMP-RITE TENT COT II
1427	800 Coated Gloves,3/4 Dip,L,PR	CONDOR
1428	800 Standard Battery,AA,Alkaline,PK4	DURACELL
1429	800 Air Control Diaphragm	ACORN
1430	800 Water Nozzle,Blk,2.5to5.0gpm,5-1/2 in. L	GILMOUR
1431	800 Industrial Headlamp, LED, Yellow	STREAMLIGHT
1432	800 Adapter, Male, 3 In	GRAINGER APPROVED
1433	800 Screwdriver,Phillips,#2x4",Round	KLEIN TOOLS
1434	800 Mobil SHC 630, Circulating, ISO 220, 1qt	MOBIL
1435	800 Plug-In CFL,39W,Dimmable,4100K,12,000 hr	GE LIGHTING
1436	800 Liquid Disinfectant Cleaner,1 gal.Jug	DIVERSEY
1437	800 Standard Battery,AAA,Alkaline,PK24	DURACELL
1438	800 Safety Glasses,Smoke	JACKSON SAFETY
1439	800 Lantern Battery, Alkaline, 7.5V, Screw Term	RAYOVAC
1440	800 Battery,6VDC,12Ah,0.250" Faston	GRAINGER APPROVED
1441	800 Straight Blade Plug,0.5 HP,125VAC	BRYANT
1442	800 High Pressure Sodium Lamp,ED23.5,70W	GE LIGHTING
1443	800 Disposable Gloves, Latex, XL, Natural, PK100	CONDOR
1444	800 Safety Glasses,Smoke	EDGE EYEWEAR
1445	800 LED Tube Installation Kit,120-277V	GE LIGHTING
1446	800 Repair Kit, Urinal, 1.0 GPF	SLOAN
1447	800 Tape Measure,1-1/4 Inx25 ft,Yellow/Black	STANLEY

1110		CONDOD
1448	800 Leather Drivers Gloves, Goatskin, M, PR	CONDOR
1449	800 Engine Oil,10W-30,Conventional,1qt	VALVOLINE
1450	800 High Solids Floor Finish, 30 to 45 min.	DIVERSEY
1451	800 Barrier Post with Belt, Metal, 7-1/2 ft. L	QUEUEWAY
1452	800 Stripping Pad,20 In,Black,PK5	3M
1453	800 Green Pleat,20x25x2,MERV13	AIR HANDLER
1454	800 V-Belt,A38	DAYTON
1455	800 Scrubber Sponge,6" L,3-1/2" W,PK20	TOUGH GUY
1456	800 Resp Cartridge, Threaded, PR	HONEYWELL NORTH
1457	800 Battery,CR2,Lithium,3V	DURACELL
1458	800 Sports Drink Mix,Fruit Punch,PK8	GATORADE
1459	800 Adapter, Male, 2 In, 316 SS	GRAINGER APPROVED
1460	800 Quartz Metal Halide,175W,14000/12600 lm	LUMAPRO
1461	800 High Performance Lubricant, Aerosol, 11 oz	CRC
1462	800 Solenoid Assembly, Toilets and Urinals	SLOAN
1463	800 Replacement Tube Cutting Wheel	RIDGID
1464	800 Electrical Tape,7 mil,3/4" x 66 ft.,Brn	SCOTCH
1465	800 Stretch Wrap,Purple,1000 ft. L,20" W	GRAINGER APPROVED
1466	800 2-Cycle Engine Oil,Conventional,15oz	STALUBE
1467	800 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1468	800 Cartridge,For EV9272-41, EV9272-22	PENTAIR/EVERPURE
1469	800 Brake Cleaner, 20 oz. Aerosol	CRC
1470	800 Drying Cloth, Color May Vary	ABSORBER
1471	800 Universal Television Remote Control	BRIGHTSTAR
1472	800 Fire Extinguisher, Dry Chemical	KIDDE
1473	800 Urinal Screen,Non-Para,Cherry,PK12	TOUGH GUY
1474	800 Trash Bags,60 gal.,0.86 mil,PK150	TOUGH GUY
1475	800 Dust Mop Treatment, 16 oz.	TOUGH GUY
1476	800 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1477	800 Epoxy,25ml Syringe,Amber	DEVCON
1478	800 Tape Measure,1-1/8 Inx25 ft,Yellow/Black	STANLEY
1479	800 Safety Glasses, Clear	HONEYWELL UVEX
1480	800 Trash Bags,7 gal.,0.19 mil,PK250	SANI-LINER
1481		JACKSON SAFETY
	800 Safety Glasses, Bronze	
1482	800 Toilet Paper, Jumbo, 2 Ply, 9", PK8	TOUGH GUY
1483	800 Recycled Trash Bags,56 gal.,Black,PK100	TOUGH GUY
1484	800 Antimicrobial Pleat Filter,20x24x2,MERV8	AIR HANDLER
1485	800 Flow Control Adapter	ACORN
1486	800 Flex Tube Diaphragm Kit, Toilet	SLOAN
1487	800 Disposable Gloves, Nitrile, M, Blue, PK50	MICROFLEX
1488	800 Leather Drivers Gloves, Cowhide, S, PR	CONDOR
1489	800 Diaphragm,Use w/Diaphragm Kit	ZURN
1490	800 Decking, Steel Wire, Galv, 46" W, 48" D	HUSKY RACK & WIRE
1491	800 Liquid Laundry Detergent 210 oz.,Bottle	TOUGH GUY
1492	800 Clamp-On Task Light,75W,Incandescent	BAYCO
1493	800 Ear Plugs, Uncord, 32dB, PK200	CONDOR
1494	800 Water Nozzle, Hot/Cold, 3/4 In.	SANI-LAV

1405	200 Dianasahla Clausa DVC L Dlua DV100	ANCELL
1495	800 Disposable Gloves, PVC, L, Blue, PK100	ANSELL
1496	800 LED Tube,T8,Neutral,1750 lm,12.0W,3500K	GE LIGHTING
1497	800 Hard Hat,4 pt. Ratchet,Wh	CONDOR
1498	800 Marking Paint, Utility White	KRYLON INDUSTRIAL
1499	800 Quartz Metal Halide,100W,9000 lm,4000K	LUMAPRO
1500	800 Flush Type Box Extension Adapter, Ivory	LEGRAND
1501	800 Fuse,15A,Class CC,LPCC,600VAC/150VDC	EATON BUSSMANN
1502	800 High Pressure Sodium Lamp,250W,27000 lm	LUMAPRO
1503	800 Electrical Tape,3/4 x 66 ft,7 mil,Orange	SCOTCH
1504	800 Heavy-Duty Lubricant, Aerosol Can, 16 oz.	LPS
1505	800 Pipe,1 In x 10 Ft,PVC,Gray	GRAINGER APPROVED
1506	800 Smoke Alarm, Ionization, 9V	KIDDE
1507	800 Plug-In CFL,32W,Dimmable,3000K,17,000 hr	GE LIGHTING
1508 1509	800 Ear Plugs,Corded,32dB,PK100 800 Tee,Wrot Copper,1" Tube,CxCxC	HONEYWELL HOWARD NIBCO
1510	• • • •	PHILIPS ADVANCE
	800 Electronic Ballast, CFL Lamps, 120/277V	SCOTCH
1511 1512	800 Elctricl Tape,7 mil,3/4"x20 ft.,Blk,PK10 800 Battery,Lithium2CR5,6V	ENERGIZER
1512	800 Snow Brush, Fixed Head, Plastic, 26 In	MALLORY
1514	800 Trash Bags,50 gal.,2.00 mil,PK50	TOUGH GUY
1515	800 Metal Cleaner Polish, Aerosol Can, 21 oz.	3M
1516	800 Anti-Vibration Gloves, Full, L, PR	IRONCLAD
1517	800 Battery,6VDC,7Ah,0.187" Faston	GRAINGER APPROVED
1517	800 Tongue and Groove Plier,9-1/2" L	CHANNELLOCK
1519	800 Trigger Spray Bottle, Plastic, 24 oz., PK3	IMPACT
1520	800 Hot Water Dispenser, Twst Lever Hndle, SS	IN-SINK-ERATOR
1521	800 Lockout Padlock,KD,Blue,1-3/4"H	MASTER LOCK
1522	800 LED Linear Luminaire, Emergency Backup	CREE
1523	800 Trash Can, Rectangular, 23 gal., Blue	TOUGH GUY
1524	800 Duct Tape,2 in. x 60 yd.,Silver	ABILITY ONE
1525	800 Security Bit Set,Pieces 39	WIHA TOOLS
1526	800 Bench/Counter Brush, Synthetic, 9"	TOUGH GUY
1527	800 Safety Glasses,Smoke	SMITH & WESSON
1528	800 Cleaner/Degreaser,20 oz.,Aerosol Can	SIMPLE GREEN
1529	800 Disinfecting Wipes,7" x 8",PK12	CLOROX
1530	800 Trash Bags,40 to 45 gal.,12 micron,PK250	TOUGH GUY
1531	800 Leather Palm Gloves, Goatskin, L, PR	MCR SAFETY
1532	800 Marking Paint,17 oz.,Black	RUST-OLEUM
1533	800 Shower Curtain, Vinyl, White, 72x72	GRAINGER APPROVED
1534	800 Corn Broom, Head and Handle, 11-1/2", Tan	TOUGH GUY
1535	800 Liq. Disinfect. ,19 oz. Aerosol Can, PK12	LYSOL
1536	800 Thermally Bonded Cartridge,40 gpm,5 Mic	3M
1537	800 Door Sweep,3 Ft L	GRAINGER APPROVED
1538	700 Table Fan,Osc,12 In Dia,3-spd,120V	AIR KING
1539	700 Telescoping Cone Bar, Orange, 60-108 In L	GRAINGER APPROVED
1540	700 V-Belt,A40	DAYTON
1541	700 Urinal Screen, Non-Para, Herbal Mint, PK10	TOUGH GUY

1542	700 CELLama 22W 2LL 4Bin F000V FCO	CELICITING
1542	700 CFL Lamp,32W,3U,4Pin,5000K,ECO	GE LIGHTING
1543	700 Green Pleat,16x25x2,MERV13	AIR HANDLER
1544	700 Highlighter, Tank, Ylw, Chisel, PK12	SHARPIE
1545	700 Pad Holder,Gray, Yellow	RUBBERMAID
1546	700 Pipe, 2" X 10ft ABS DWV Foam Core	GRAINGER APPROVED
1547	700 CO2 Cartridges,PK12	DIVERSITECH
1548	700 Hose Repair Kit,Male/Female,5/8 In Hose	WESTWARD
1549	700 Trash Bags,40 to 45 gal.,1.50 mil,PK100	TOUGH GUY
1550	700 High Visibility Vest, Class 2,L/XL, Lime	VIKING
1551	700 Fire Ant Killer,3.5 lb.,Granules	SPECTRACIDE
1552	700 Maintenance Absorbent,25 lb.,Bag	OIL-DRI
1553	700 String Wet Mop,16 oz., Cotton	RUBBERMAID
1554	700 Hand Warmer, Up to 8 hr., 2" L, PK40	LITTLE HOTTIES
1555	700 Duct Tape,2 x 50 yd,6.5 mil,Gray,Vinyl	3M
1556	700 Fluorescent Linear Lamp,T5,Cool,4100K	GE LIGHTING
1557	700 Safety Glasses, Clear, Anti-Static	HONEYWELL UVEX
1558	700 Frame,Roller Cage,9 In	WOOSTER
1559	700 Floor Maintainer,1 qt.,Mild,White	ZEP PROFESSIONAL
1560	700 Liquid Hand Soap,1 gal.,Floral Balsm,PK4	TOUGH GUY
1561	700 Nonspike Flares,17-1/2 in. L,30 min,PK36	CORTINA
1562	700 C-Fold Sheets, White, Signature (R), PK12	GEORGIA-PACIFIC
1563	700 V-Belt,A45	DAYTON
1564	700 Universal Absorbent,25 lb.,Bag	STARDUST
1565	700 String Wet Mop,16 oz. Rayon	TOUGH GUY
1566	700 SmokeCandles,Dbl Wick,40,000 cu ft,PK12	SUPERIOR SMOKE
1567	700 Car Wash Brush,10" L,Yellow	CARRAND
1568	700 Quartz Metal Halide Lamp,ED37,400W	GE LIGHTING
1569	700 Stretch Wrap,Clear,1000 ft. L,5" W	GRAINGER APPROVED
1570	700 Hand Sanitizer, Bottle, Gel	PURELL
1571	700 Utility Container,44 gal.,Gray	TOUGH GUY
1572	700 Trash Bags,10 gal.,0.35 mil,PK500	TOUGH GUY
1573	700 LED Lamp,GX23 Shape,Non Dimmable	GE LIGHTING
1574	700 Extension Cord,100 ft., 12/3 ga.	POWER FIRST
1575	700 Foam Sealant, Cream, 12 oz, 1" Gaps/Cracks	GREAT STUFF
1576	700 Pro Gloves,XL,General Utility,PR	IRONCLAD
1577	700 Flat Panel, LED, Recessed, 2x4, 4200 lm, 4000 K	PHILIPS DAY-BRITE
1578	700 LED Lamp,T8 Bulb Shape,10.0W,1600 lm	PHILIPS
1579	700 Lithium Grease,10.75 oz.,Aerosol	LOCTITE
1580	700 Scrubber,4-39/64"LFoam,Wh,PK24	MR. CLEAN
1581	700 Reciprocating Saw Blade,6 In. L,PK5	MILWAUKEE
1582	700 Tape Measure,1 In x 25 ft,Green/Black	STANLEY
1583	700 Marking Paint,17 oz.,Orange	RUST-OLEUM
1584	700 V-Belt,3L210	DAYTON
1585	700 Shop Towels,All Purpose,Cotton,PK12	ABILITY ONE
1586	700 While In Use Weatherproof Cover,4 In. W	TAYMAC
1587	700 Duct Tape,Gray,60 yd.L x 1-57/64 in.W	3M
1588	700 Toilet Paper,Envision,1Ply,PK80	GEORGIA-PACIFIC
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1589	700 Disinfecting Wipes,7" x 8",PK6	CLOROX
1590	700 Evaporative Cooling Neck Band, Blue	CHILL-ITS BY ERGODYN
1591	700 Post,U Channel,Green,8 ft.	TAPCO
1592	700 General Purpose Lantern, LED, Yellow	GRAINGER APPROVED
1593	700 Flat Mop Pad, Microfiber	TOUGH GUY
1594	700 String Wet Mop,24 oz., Cotton	TOUGH GUY
1595	700 Cleaner and Disinfect, 2.5L, Bottle, PK2	DIVERSEY
1596	700 Fire Barrier Sealant, 10.1 oz., Red-Brown	3M
1597	700 Fluorescent Linear Lamp, T5, Cool, 4100K	GE LIGHTING
1598	700 Incandescent Light Bulb,A15,40W,PK2	GE LIGHTING
1599	700 Disposable Wipes, Double Re-Creped, PK10	GEORGIA-PACIFIC
1600	700 US Flag,5x8 Ft,Nylon	NYLGLO
1601	700 Trash Bags,56 gal.,16 micron,PK200	TOUGH GUY
1602	700 Attached Lid Container, 2.30 cu ft, Gray	BUCKHORN
1603	700 Roll, Hardwound, 8-1/4", 700 ft., White, PK6	GEORGIA-PACIFIC
1604	700 Foam Disinfect./Sanitizer,20oz.Aerosol	CRC
1605	700 CD-R Disc,700 MB,80 min,52x,PK50	VERBATIM
1606	700 LED Tube,T8 Shape,1000 lm,8.0W,4000K	GE LIGHTING
1607	700 Flat Mop Pad,Microfiber	TOUGH GUY
1608	700 Disposable Respirator,N95,White,PK20	SUNRISE
1609	700 Engine Oil,30,Conventional,1qt	VALVOLINE
1610	700 Sports Drink Mix, Orange, PK50	SQWINCHER
1611	700 Snow Brush, Pivot Head, Alum, 34 to 52 In	MALLORY
1612	700 Green Pleat,12x24x2,MERV13	AIR HANDLER
1613	700 High Pressure Sodium Lamp,400W,50000 lm	LUMAPRO
1614	700 Freezer Pop, Assorted, PK150	SQWINCHER
1615	700 Coffee,Original,DeCaff,Ground	FOLGERS
1616	700 Floor/Baseboard Stripper,20 oz. Can	TOUGH GUY
1617	700 Disposable Gloves,Latex,L,Natural,PK50	MICROFLEX
1618	700 Utility Brush,Nylon,Short Handle	TOUGH GUY
1619	700 Reciprocating Saw Blade,6 In. L,PK5	MILWAUKEE
1620	700 Trash Can,Rectangle,10 gal.,Blk	TOUGH GUY
1621	700 Wire Rope Sleeve,1/8 In,Aluminum,PK25	DAYTON
1622	700 Calcium, Lime, Rust Remover, Jug, 1 gal.	CLR
1623	700 Scrub Brush, Poly, Replacement Brush Head	TOUGH GUY
1624	700 High Cap.Pleated Filter,20x30x1,MERV8	AIR HANDLER
1625	700 Scouring Pad,Green,6" L,3-7/8" W,PK24	SCOTCH-BRITE
1626	700 Corn Broom, Head and Handle, 11", Tan	TOUGH GUY
1627	700 Foam Hand Soap,1000mL,Unscented,PK2	OPS
1628	700 Disposable Gloves, Nitrile, L, Blue, PK250	MICROFLEX
1629	700 Disposable Gloves, Nitrile, S, Blue, PK100	ANSELL
1630	700 Machanias Clava VI. Gray (Brayer BR	MICROFLEX
1631	700 Mechanics Glove,XL,Gray/Brown,PR	IRONCLAD
1632	700 Plug-In CFL,39W,Dimmable,3500K,12,000 hr	GE LIGHTING
1633	700 Sanitary Napkin,4-1/4 In. L,PK250	HOSPECO
1634	700 Pro Gloves,L,TPR Closure,Single Layer,PR	IRONCLAD
1635	700 Window Squeegee, Straight, 8" W	TOUGH GUY

1636	700 Receptacle, Duplex, 20A, 5-20R, 125V, Ivory	HUBBELL WIRING DEVICE
1637	700 Battery,18V,5.0Ah,Li-lon	MILWAUKEE
1638	700 Disposable Respirator, N95, Universal, PK20	3M
1639	700 Cable Tie,Standard,14.5 in.,Ntrl,PK100	POWER FIRST
1640	700 Foam Hand Soap,1250mL,Cranberry,PK3	GOJO
1641	700 Combination Padlock,Bottom,Black/Silver	MASTER LOCK
1642	700 Dry Moly Lubricant, Aerosol Can, 11 oz.	CRC
1643	700 Gloves,XL,Blue,12 in. L,Latex,PR,PK50	MCR SAFETY
1644	700 Trap Insert,Polyethylene	WATERLESS NO-FLUSH
1645	700 Wedge Mop, White	TOUGH GUY
1646	700 Fuse Holder, Midget, 30A, 1 Pole	EATON BUSSMANN
1647	700 Scouring Pad,6"L,9"W,Nylon,Green,PK20	TOUGH GUY
1648	700 Hang and Stack Bin,40 lb. Load Capacity	GRAINGER APPROVED
1649	700 Water Softener Salt, White, 50 lb., Pellets	DIAMOND CRYSTAL
1650	700 Half Mask Respirator, Bayonet, M	3M
1651	700 Wet Mop Handle, Janitor Wing Nut, 60"L	TOUGH GUY
1652	700 Carbon Monoxide Alarm, Electrochemical, 9V	BRK
1653	700 Mechanics Gloves,XL,Black,Neoprene,PR	CONDOR
1654	700 Chain Saw,Gas,20 in. Bar,59.8cc	ECHO
1655	700 Strainer Check Stop Assembly	ACORN
1656	700 Roll, Hardwound, 8-1/4", 700 ft., Brown, PK6	GEORGIA-PACIFIC
1657	700 Marking Wand,34" L	RUST-OLEUM
1658	700 Industrial Penlight,LED,Black	PELICAN
1659	700 Insect Repellent, Pump Spray, 1 oz.	OFF
1660	700 Threadlocker 242,10mL Bottle,Blue	LOCTITE
1661	700 Evaporator Cleaner, Aerosol, 18 fl oz	NU-CALGON
1662	700 Disposable Gloves, Nitrile, M, Blue, PK50	MICROFLEX
1663	700 Pipe, 1-1/2" x 10ft ABS DWV Foam Core	GRAINGER APPROVED
1664	700 Hang/Stack Bin,14-3/4 x 5-1/2 x 5,Blue	AKRO-MILS
1665	700 Receptacle, Ivory, 20A, 1.0 HP, 3 Wires	BRYANT
1666	700 Ear Plugs, Uncord, 33dB, PK200	HONEYWELL HOWARD
1667	700 Gloves,12"L,Nitrile,XL,Black,PR,PK100	MCR SAFETY
1668	700 Spray Paint, Fusion, Flat Black, Gloss	KRYLON
1669	700 Sealant, 9.8 oz, Stainless Steel	DAP
1670	700 LED Lamp,T8 Bulb Shape,7.0W,1150 lm	PHILIPS
1671	700 Center Punch,4 7/8 L x 3/8 In Hex	PROTO
1672	700 Photocontrol,Locking,120 to 277VAC	INTERMATIC
1673	700 Type I Safety Can,5 gal,Red	EAGLE
1674	700 Chain and Wire Rope Lubrcnt, Aerosol, 16oz	CRC
1675	700 Green Pleat,24x24x4,MERV13	AIR HANDLER
1676	700 Splicing Tape,30 mil,3/4" x 30 ft.,Black	SCOTCH
1677	700 Test Strip,Free Chlorine,0to10 PPM,PK25	LAMOTTE
1678	700 Traffic Cone,36In,Orange	GRAINGER APPROVED
1679	700 Lockout Padlock,KD,Red,1-3/4"H	MASTER LOCK
1680	700 LED Lamp,15.0W,Cool White,PK2	GE LIGHTING
1681	700 Leather Drivers Gloves, Cowhide, L, PR	CONDOR
1682	700 Toilet Bowl Cleaner,24 oz.,Bottle,PK12	CLOROX

1602	700 Floor Clooper Liquid 1 gal Oderlass	TOLICILCUIV
1683	700 Floor Cleaner, Liquid, 1 gal., Odorless	TOUGH GUY
1684	700 Knit Cap,Bright Lime,Universal	CARHARTT
1685	700 Hard Hat,C, E,Yellow,4 pt. Pinlock	MSA
1686	700 O-Ring, PK24	SLOAN
1687	700 Tie Down Strap,Ratchet,Poly,27 ft.	LIFT-ALL
1688	700 High Pressure Sodium Lamp,B17,150W	GE LIGHTING
1689	700 Corn Broom,No Handle,Natural	ABILITY ONE
1690	700 Combination Cartridge, OV, P100, Bayont, PK2	3M
1691	700 Fuse,440mA,DMM,1000VAC,F/Multimeter	FLUKE
1692	700 Sticky Flags, Sign Here, Assorted, PK4	POST-IT
1693	700 V-Belt,A26	DAYTON
1694	700 Standard Battery,AA,Lithium,PK24	ENERGIZER
1695	700 Tongue and Groove Plier,6-1/2" L	CHANNELLOCK
1696	700 Reducing Tee, Wrot Copper, 1"x1"x1/2"	NIBCO
1697	700 High Cap.Pleated Filter,16x25x2,MERV11	AIR HANDLER
1698	700 Multifold,Paper Towel Sheets,White,PK32	OPS
1699	700 Dishwasher Machine Detergent,14.4oz.,PK8	FINISH
1700	700 Handle Assembly, Flushometers	SLOAN
1701	700 Dispenser, Hardwound, Automated, Plastic	ENMOTION
1702	700 Hang/Stack Bin,10-7/8 x 11 x 5, Blue	AKRO-MILS
1703	700 Ceiling Tile,24" W,24" L,5/8" Thick,PK16	ARMSTRONG
1704	700 Floor Cleaner,Liquid,1 gal.	TOUGH GUY
1705	700 String Wet Mop,16 oz. Cotton	TOUGH GUY
1706	700 Bouffant Cap,PP,24 In,White,PK100	CONDOR
1707	700 LED Lamp,10W,1600 lm,5000K	PHILIPS
1708	600 Handheld Flashlight, LED, 600 Lumens	LUMAPRO
1709	600 Kneeling Pad, Heavy Duty, 22 Lx12 W, Black	NOTRAX
1710	600 Sports Drink Mix,Orange	GATORADE
1711	600 Facial Tissue,Flat Box,2 Ply,PK30	TOUGH GUY
1712	600 Electronic Ballast,T8 Lamps,120/277V	PHILIPS ADVANCE
1713	600 Engine Degreaser, 20 oz. Aerosol	CRC
1714	600 Foil Roll, Aluminum, Standard, 1000 ft., 12"	REYNOLDS
1715	600 Disposable Towels, Paper/Nylon, PK12	GEORGIA-PACIFIC
1716	600 LED Lamp, BR30, 10W, 3000K, E26	GE LIGHTING
1717	600 Hooded Coverall, Skid-Resist Boot, 3XL, PK6	DUPONT
1718	600 Scoop Shovel,30 in. L Handle,HDPE,Black	WESTWARD
1719	600 Emergency Preparedness Kit	AMERICAN RED CROSS
1720	600 Dust Mop, White	TOUGH GUY
1721	600 Electrodes,33-1/2 In. L	ZOLL
1722	600 Sign Post,8 ft. L,1-1/4,3-1/8 In. W	TAPCO
1723	600 All Purpose Cleaner, Liquid, 1 gal., PK4	TOUGH GUY
1724	600 Ceiling Tile,24" W,48" L,5/8" Thick,PK12	ARMSTRONG
1725	600 Foam Hand Soap,1200mL, Unscented,PK2	GEORGIA-PACIFIC
1726	600 Long Handled Dust Pan, Black, Plastic	TOUGH GUY
1727	600 Snow Pusher,Polycarbonate Blade,30" W	UNION TOOLS
1728	600 Smoke Alarm,Ionization,9V	KIDDE
1729	600 Leather Drivers Gloves, Cowhide, L, PR	CONDOR

1730	600 Disposable Respirator,N95,Universal,PK10	CONDOR
1730	•	FIRST ALERT
	600 Smoke Alarm, Ionization, 9V	
1732	600 Folding Chair, Plastic, Black, PK4	NATIONAL PUBLIC SEAT
1733	600 Polarized Safety Glasses, Smoke	EDGE EYEWEAR
1734	600 Blank Box Mount Wall Plate,2 Gang,Silver	HUBBELL WIRING DEVI
1735	600 Hand-Held Metal Detector, Plastic	GARRETT METAL DETEC
1736	600 Manhole Cover Hook, 36 In	CHERNE
1737	600 Mechanics Gloves,L,Black,Neoprene,PR	CONDOR
1738	600 ProPress coupling No stop, 3/4" x 3/4"	VIEGA PROPRESS
1739	600 LED Repl Lamp,150W HID,24W,5700K,E26	LIGHT EFFICIENT DESIG
1740	600 Decking, Steel Wire, Galv, 46" W, 36" D	HUSKY RACK & WIRE
1741	600 Enhanced Rating Fitting,3/4",Straight	RACO
1742	600 Fluorescent Lamp,T8,Very Cool,5000K	GE LIGHTING
1743	600 Leak Detector,1 qt.,Blue	NU-CALGON
1744	600 Disp. Gloves, Nitrile, 2XL, Black, PK100	MICROFLEX
1745	600 Plug-In CFL,55W,Dimmable,4100K,20,000 hr	GE LIGHTING
1746	600 Foam Hand Soap,1200mL,Tranquil Aloe,PK2	GEORGIA-PACIFIC
1747	600 Saw Blade,9" Lx 1" H,8 Teeth Per In.,PK3	DIABLO
1748	600 LED Lamp,GX23 Shape,Non Dimmable	GE LIGHTING
1749	600 Glass Cleaner, 20 oz., Aerosol Can, PK12	TOUGH GUY
1750	600 Exit Sign with Battery Backup, 1.78W, Red	HUBBELL LIGHTING - CC
1751	600 Fuse,30A,Class CC,LP-CC,600VAC/300VDC	EATON BUSSMANN
1752	600 Air Freshener Refill,7 oz.,Aerosol	TOUGH GUY
1753	600 Disposable Gloves, Nitrile, Blue, M, PK100	MICROFLEX
1754	600 Leather Drivers Gloves, Pigskin, 2XL, PR	CONDOR
1755	600 Pedestal Fan, Wh, 1950/1680/1380 cfm, 18in.	AIR KING
1756	600 Heat Laminating Pouches,9x11-1/2in,PK100	SIRCLE
1757	600 Mobilith SHC 220,Synth Grease,13.4 oz.	MOBIL
1758	600 Gloves,Black,L,Exam,PR,PK100	CONDOR
1759	600 Battery,123,Lithium,3V,PK12	DURACELL
1760	600 Fluorescent Linear Lamp,T12,Cool,4100K	GE LIGHTING
1761	600 Stripping Pad,20 In,Black,PK5	3M
1762	600 LED Lamp,T8 L,3000K,48" L,80 CRI,Warm	GE LIGHTING
1763	600 Scraper,Stiff,4",Carbon Steel	UNGER
1764	600 Rust Preventative Spray Paint,Black,15oz	RUST-OLEUM
1765	600 Standard Battery,D,Alkaline,PK12	DURACELL
1766	600 Condensate Pan Treatment,15t,Light Brown	NU-CALGON
1767	600 Screwdriver, Acetate Handl, 3/8" Tip	STANLEY
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1768	600 Granular Clay Floor Absorbent,40 lb.,Bag	CONDOR
1769	600 Burnishing Pad,20 In,Pink,PK5	3M
1770	600 Non-Mtllc Splice and Tap K,14 to 2/0 AWG	TE CONNECTIVITY
1771	600 Corrosion Inhibitor,16 oz	CORROSIONX
1772	600 Drink Mix,Sugar Free,Fruit Punch,PK10	SQWINCHER
1773	600 Type I Safety Can,5 gal.,Red,13-1/2In H	EAGLE
1774	600 Penetrating Solvent, Aerosol Can, 13 oz.	CRC
1775	600 Angle Broom, Head and Handle, 11", Silver	TOUGH GUY
1776	600 Green Pleat,20x24x2,MERV13	AIR HANDLER

1777	600 Pust Poformor Plack 15 oz	RUST-OLEUM
1777	600 Rust Reformer,Black,15 oz. 600 PVC Cement,Blue,32 oz.	CHRISTY'S
1778	600 Trash Can, Rectangular, 23 gal., Gray	TOUGH GUY
1779		TOUGH GUY
	600 Trash Bags,20 to 30 gal.,0.70 mil,PK250	GRAINGER APPROVED
1781	600 Duct Tape,48mm x 55m,Silver,9 mil	
1782	600 Extension Cord,10 ft.,13A,16/3 ga.	POWER FIRST
1783	600 Carbon Cartridge,3 gpm,5 Mic,PK2	AQUA-PURE
1784	600 Hydration Pack, Black, 70 oz./2.1L	CAMELBAK
1785	600 Fluorescent Linear Lamp,T8,Cool,4100K	GE LIGHTING
1786	600 Extra Heavy Duty Cable Tie,35.4In L,PK50	POWER FIRST
1787	600 ProPress 90 elbow, 1" x 1"	VIEGA PROPRESS
1788	600 Degreaser,20 oz.,Aerosol Can	CRC
1789	600 Pipe,Pipe Size 2 In.ID 2.047,OD 2.375	GRAINGER APPROVED
1790	600 Multipurpose Food Grade Grease,14 oz.	CRC
1791	600 High Visibility Vest, Class 2,2XL, Lime	CONDOR
1792	600 Green Pleat,16x20x2,MERV13	AIR HANDLER
1793	600 Anti Seize, Copper, 16 oz, Brush Top Can	LOCTITE
1794	600 Fuse,10A,Class CC,LPCC,600VAC/150VDC	EATON BUSSMANN
1795	600 Adapter, Wrot Copper, 1-1/2" Tube, CxMNPT	NIBCO
1796	600 Anti-Vibration Gloves,Full,XL,PR	IRONCLAD
1797	600 Schedule 40 Pipe, Size 1 1/2 In, 10ft.L	GRAINGER APPROVED
1798	600 Stair Tread Cover,Brown,24in W,Vinyl	GRAINGER APPROVED
1799	600 V-Belt,A42	DAYTON
1800	600 Spray Paint, Safety Orange, 15 oz.	RUST-OLEUM
1801	600 Standard Battery,9V,Alkaline,PK12	DURACELL
1802	600 Bathroom Cleaner, Canister, PK24	AJAX
1803	600 Handheld Sprayer,Polyethylene,2 gal	CHAPIN
1804	600 2-Cycle Engine Oil, Synthetic Blend, 16oz	ECHO
1805	600 Traffic Cone,28In,Orange	GRAINGER APPROVED
1806	600 Axial Fan,115VAC,4-11/16" H,4-11/16" W	DAYTON
1807	600 LED Driver,36W,27 to 33VDC,9-1/2 in.	GE LIGHTING
1808	600 V-Belt,A39	DAYTON
1809	600 Mop Bucket and Wringer,8-3/4 gal.,Yellow	TOUGH GUY
1810	600 Micro Filter,10 qt., PK10	PROTEAM
1811	600 LED Lamp,T8,35W,Dimmable,4200 lm	PHILIPS
1812	600 Lumber Crayon, Yellow, 1/2" Size, PK12	MARKAL
1813	600 Linear Fluorescent Battery Pk,500 Lumens	LITHONIA LIGHTING
1814	600 Disposable Gloves, Glove Size L, Blk, PK100	MCR
1815	600 Reducing Tee, Wrot Copper, 1"x1"x3/4"	NIBCO
1816	600 Tape Measure, 3/4 In x 16 ft, Chrome, In/Ft	STANLEY
1817	600 Wet Mop Handle, Side Gate, 54"L	TOUGH GUY
1818	600 Snow Shovel, Aluminum Poly Blade, 18" W	WESTWARD
1819	600 Superior Lubricant, Aerosol Can, 6 oz.	TRI-FLOW
1820	600 Cartridge Regulator,For Elkay	ELKAY
1821	600 Disp Healthcare Resp,N95,Universal,PK20	3M
1822	600 LED Lamp,BIAX,17W,4000K	GE
1823	600 Disposable Gloves, Nitrile, L, Teal, PK50	MICROFLEX

1824	600 Safety Glasses, Gray	HONEYWELL UVEX
1825	600 All Purpose Cleaner, Liquid, 144 oz., PK3	PINE-SOL
1826	600 Pad,Brown,10"L,PK5	3M
1827	600 Duct Tape,1-1/2 In x 60 yd,11 mil,Silver	NASHUA
1828	600 Roll,Hardwound,7-7/8",800 ft.,Brown,PK6	TOUGH GUY
1829	600 Trigger Spray Bottle,32 oz.,Wht/Grn,PK3	GRAINGER APPROVED
1830	600 Leather Drivers Gloves, Cowhide, XL, PR	CONDOR
1831	600 Aerosol Duster, 10 oz.	DUST-OFF
1832	600 Recycling Container, Blue, 14 gal.	TOUGH GUY
1833	600 Plastic Caster	RUBBERMAID
1834	600 Handheld Flashlight,Industrial,LED	STREAMLIGHT
1835	600 Tee,Brass,1" x 1" x 3/4" Tube,PEX	ZURN PEX
1836	600 Tee,Brass,1" x 1" x 1/2" Tube,PEX	ZURN PEX
1837	600 Tee,Brass,1" x 3/4" x 3/4" Tube,PEX	ZURN PEX
1838	600 Snow Shovel, Aluminum Poly Blade, 19-17/25"W	WESTWARD
1839	600 Safety Glasses,Clear	HONEYWELL UVEX
1840	600 Structural Fitting, Wall Flange, 1-1/2In	GRAINGER APPROVED
1841	600 Toilet Seat Cover Dispenser, White	TOUGH GUY
1842	600 Masking Tape, Paper, Blue, 2"	ABILITY ONE
1843	600 Chemical Cartridge, OV, Bayonet, PK2	3M
1844	600 Disp Glvs, Nitrile, 6 Mil, L, 12", Black, PK50	CONDOR
1845	600 Extension Cord,25 ft.,Yellow,16/3 ga.	POWER FIRST
1846	600 Air Circulator,20 In,3650 cfm,115V	DAYTON
1847	600 Actuator Cartridge Assembly	SLOAN
1848	600 Face Mask,Black,Universal	CARHARTT
1849	600 Disposable Respirator,N95,Universal,PK10	HONEYWELL
1850	600 Storage Tote,12-1/8" H,16-1/4" L	DURABILT
1851	600 Sanitary Napkin Receptacle,11In.x9In.	TOUGH GUY
1852	600 Sports Drink Mix, Lemon-Lime, PK50	SQWINCHER
1853	600 Toilet Repair Kit,1.6 Gal	ZURN
1854	600 Mobilith SHC PM 460, Paper Machine Grease	MOBIL
1855 1856	600 Disinfecting Wipes,7" x 8",PK12 600 Duct Tape,48mm x 55m,12 mil,Silver	CLOROX NASHUA
1857	600 High Pressure Sodium Lamp,150W,16000 lm	LUMAPRO
1858	600 Electronic Ballast, T5 Lamps, 120/277V	PHILIPS ADVANCE
1859	600 OTG Goggles, Antfg, Clr	HONEYWELL UVEX
1860	600 Graffiti Paint Remover,10-1/2 x 12-1/4"	TOUGH GUY
1861	600 Toilet Bowl Cleaner, 0.50 oz., Pail, PK2	DIVERSEY
1862	600 Duct Tape,48mm x 55m,9 mil,Black	NASHUA
1863	600 Chair Mat,Traditional Lip,45 x 53 In.	GRAINGER APPROVED
1864	600 Sports Drink Mix, Mixed Berry, PK50	SQWINCHER
1865	600 Smoke and Carbon Monoxide Alarm	BRK
1866	600 Slide Latch Use W/Polymer Partition	GLOBAL PARTITIONS
1867	600 Mop Bucket and Wringer,8-3/4 gal., Yellow	TOUGH GUY
1868	600 Trash Bags,60 gal.,0.95 mil,PK100	TOUGH GUY
1869	600 RTV Silicone Sealant, 6.5 oz., Clear	CRC
1870	600 Industrial Spotlight, LED, Black	ENERGIZER

1871	600 Photocontrol, Fixed, 120 VAC	INTERMATIC
1872	600 Filter,P100,Bayonet,PK2	MSA
1873	600 Heavy Duty Water Hose, Cold, PVC, 50 ft.	TOUGH GUY
1874	600 Electronic Ballast,IOPA,T8,120/277V	PHILIPS ADVANCE
1875	600 Keyed Padlock, Alike, 1-9/16"W	GRAINGER APPROVED
1876	600 Carabiner,Steel,3 In. L,Screw Lock	PETZL
1877	600 Utility Container,44 gal.,Gray	RUBBERMAID
1878	600 Broom Handle, Fiberglass, Yellow, 58"	TOUGH GUY
1879	600 Sealant,10.1 oz,Gray	DAP
1880	600 Trash Bags,55 gal.,1.10 mil,PK100	TOUGH GUY
1881	600 Mounting Tape, Black, 5 ft, Continuous Roll	GORILLA GLUE
1882	600 Facial Tissue, Angel Soft ps, Flat, PK30	GEORGIA-PACIFIC
1883	600 Traffic Cone,28In,Orange	GRAINGER APPROVED
1884	600 Dust Mop, White, Gray	TOUGH GUY
1885	600 Toilet Seat, Elong, Open Front, 17-7/8 In	CENTOCO
1886	600 Coated Gloves, Full, L, 10", PR	MCR SAFETY
1887	600 Ear Muffs,Over-the-Head,NRR 30dB	TASCO
1888	600 Tongue and Groove Plier,16-1/2" L	CHANNELLOCK
1889	600 Carbon Monoxide Alarm, Electrochemical	KIDDE
1890	600 Sun Shade,Polycarbonate,Smoke	MSA
1891	600 Toilet Repair Kit,3.5 Gal	ZURN
1892	600 Anti-Seize Compound, Gray, 14 oz., 600F	SPRAYON
1893	600 Glove,Cut Resistant,Light Gray,Sz 10,PR	ANSELL
1894	600 Glass Cleaner, Bottle, 1 gal.	TOUGH GUY
1895	600 Coated Gloves, Full, XL, 10-1/4", PR	MCR SAFETY
1896	600 Electronic Ballast, T8 Lamps, 120/277V	GE LIGHTING
1897	600 Masking Tape, Paper, Blue, 1-1/2"	TAPECASE
1898	600 Electrical Parts Cleaner,19oz. Can	CRC
1899	600 Test Stips,Chlorine,0 to 200 PPM,PK200	LAMOTTE
1900	600 Electronic Ballast,T12 Lamps,120/277V	GE LIGHTING
1901	600 Label Tape Cartridge,26 ft.4"L,1-13/32"W	BROTHER
1902	600 Enhanced Rating Fitting, 1/2", 90 deg.	RACO
1903	600 Structural Fitting, Adjustable Swivel, PK2	GRAINGER APPROVED
1904	600 Coated Gloves,Full,L,10",PR	MCR SAFETY
1905	600 Fence Post, Height 48 In	GRAINGER APPROVED
1906	600 Scratch Brush, Short Handle, 7-7/8", PK5	TOUGH GUY
1907	600 Smoke Alarm, Ionization, Photoelectric, 9V	KIDDE
1908	600 Broom Handle, Wood, Natural Wood, 60"	TOUGH GUY
1909	600 Hard Hat,C, E,White,4 pt. Pinlock	MSA
1910	600 Toilet Seat Cover,15" x 10-1/8",PK25	TOUGH GUY
1911	600 Powder Laundry Detergent 50 lb.,Box	TOUGH GUY
1912	600 Suct Strainer,6 Dia,2 NPT,Side Rnd Perf	DAYTON
1913	600 Quartz Metal Halide Lamp,ED17,100W	GE LIGHTING
1914	600 Toilet Seat, Open Front, 18"	AMERICAN STANDARD
1915	600 Cable Tie, Standard, 23.6 in., Black, PK50	POWER FIRST
1916	600 Keyed Padlock,Alike,1-1/8"W	MASTER LOCK
1917	600 Foam Hand Cleaner,1250mL,Unscented,PK3	PROVON

1918	600 High Pressure Sodium Lamp, B17,50W	GE LIGHTING
1919	600 Foam Sealant, Cream, 12 oz, 3" Gaps/Cracks	GREAT STUFF
1920	600 Screwdriver Set, Slotted/Phillips, 8 Pc	KLEIN TOOLS
1921	600 Handheld Flashlight, LED, 250 Lumens	LUMAPRO
1922	600 Trash Bags,10 gal.,0.35 mil,PK500	TOUGH GUY
1923	600 Pennants, Polyethylene, Multicolor, 100 ft.	GRAINGER APPROVED
1924	600 Industrial Headlamp, LED, Yellow	STREAMLIGHT
1925	600 V-Belt,A37	DAYTON
1926	600 Circuit Breaker,20A,1P,10kA,120VAC	SQUARE D
1927	600 Chemical Resistant Glove,22 mil,Sz 9,PR	SHOWA
1928	600 Tongue and Groove Plier Set, Dipped, 3Pcs.	CHANNELLOCK
1929	600 Bypass Lopper,1-3/4 In,Steel	FISKARS
1930	600 Spray Glue,17.60 oz.,Less Than 122 deg.F	3M
1930	600 ThermaPlex(R) Hi-Load, Grease, Bearing	
1931	. ,	LPS
	600 Cut Resistant Sleeve w/Thumb,Cut A7,9"	HEXARMOR
1933	600 Sharps Container,1/4 Gal.,PK2	COVIDIEN
1934	600 Ice Machine Cleaner,16 oz.,Green	MANITOWOC
1935	600 Tie Down Strap,Ratchet,Poly,16 ft.	KINEDYNE
1936	600 Welding Gloves, MIG, 13-1/4", L, PR	TILLMAN
1937	600 Coated Gloves, Full, 2XL, 10-1/2", PR	MCR SAFETY
1938	600 V-Belt,Cogged,AX26	DAYTON
1939	600 Inverted Striping Paint, Red	RUST-OLEUM
1940	600 Bungee Strap, Black, 36" L	THE BETTER BUNGEE
1941	600 Bloodborne Pathogen Kit	HONEYWELL NORTH
1942	600 Industrial Mini Flashlight, LED, 210 lm	LUMAPRO
1943	600 Depressed Ctr Wheel,T27,4-1/2in,5/8in-11	3M
1944	600 Quartz Metal Halide Lamp,ED28,175W	GE LIGHTING
1945	600 Safety Sign, Asbestos Hazard, 7in. H	LYLE
1946	600 Liquid Detergent 100 oz.,Bottle,PK4	TIDE
1947	600 Foam Hand Soap,1200mL, Unscented,PK2	GOJO
1948	600 Jumbo Tissue Dispenser, 20-1/5 in.	TOUGH GUY
1949	600 Pipe, 3" X 10ft ABS DWV Foam Core	GRAINGER APPROVED
1950	600 Trash Bags,20 to 30 gal.,12 micron,PK500	TOUGH GUY
1951	600 Duct Tape,2 In x 60 yd,12.6 mil,Black	3M
1952	600 Cleaning Wipes, Citrus, 9-1/2 x 12 In.	WYPALL
1953	600 LED Lamp,T8 Bulb Shape,10.0W,1600 lm	PHILIPS
1954	600 Expansion Cement,5 lb.,Box,Gray	ROCKITE
1955	600 Wastebasket, Rectangular, 3 gal., Black	RUBBERMAID
1956	500 Surface Mount Fixture, 4000K, 8000 lm	GE LIGHTING
1957	500 Quartz Metal Halide Lamp,BD17,70W	GE LIGHTING
1958	500 Impct Rstnt Goggls, Antfg, Scrch Rstnt, Clr	DEWALT
1959	500 Rain Coat,Unrated,Yellow,2XL	CONDOR
1960	500 Battery,18V,2.2Ah,NiCd	DEWALT
1961	500 Repair Kit, Diaphragm, 1.6 GPF	SLOAN
1962	500 Fuse,5A,Class CC,KTK-R,600VAC	EATON BUSSMANN
1963	500 Cold Protection Gloves,L/XL,Blk/Gry,PR	MECHANIX WEAR
1964	500 Leather Drivers Gloves, Cowhide, XL, PR	CONDOR
	222 224 Sirvers disvessioninacyneyi ix	

1965	500 Floor Safety Sign, Caution, Eng/Sp/Fr/Grmn	RUBBERMAID
1966	500 V-Belt,A49	DAYTON
1967	500 Cleaner/Degreaser,16 oz.,Aerosol Can	SPRAYON
1968	500 Repl. Scraper Blade,4"L,Carbon,PK100	UNGER
1969	500 Broom Handle, Wood, Brown, 72"	TOUGH GUY
1970	500 Water Pitcher Cartridge,6In,0.5 Mic,PK2	DUPONT
1971	500 Ear Muffs,Over-the-Head,NRR 30dB	3M
1972	500 Lobby Dust Pan w/Lid and Broom Set,Black	TOUGH GUY
1973	500 String Wet Mop,28 oz., Polyester	TOUGH GUY
1974	500 Sump Pump,1/2 HP,1-1/2In NPT,23ft Max,CI	ZOELLER
1975	500 Cartridge,For 3MFF100	AQUA-PURE
1976	500 HID Lamp,BT37,1000W	GE LIGHTING
1977	500 All Purpose Cleaner, Liquid, 144 oz., PK3	PINE-SOL
1978	500 Trash Bags,33 gal.,1.00 mil,PK200	TOUGH GUY
1979	500 Scrubber Sponge, Green/Yellow, 3", PK12	ABILITY ONE
1980	500 Circuit Breaker Lockout, Red, Steel	MASTER LOCK
1981	500 Cable Tie Kit, Standard, Black, PK 650	POWER FIRST
1982	500 Push Broom,Head,24",Brown	TOUGH GUY
1983	500 Cartridge,For AP200,PK2	AQUA-PURE
1984	500 Bib Apron,Yellow,45 In. L	CONDOR
1985	500 Port. Elec. Heater,1500 W,5120 BtuH	DAYTON
1986	500 Recycled Trsh Bags,20 to 30gal,Blk,PK125	TOUGH GUY
1987	500 LED Lamp,T5,24W,3500 lm,48" Bulb L	PHILIPS

## **EPAIR AND OPERATIONS (MRO) AND RELATED SERVICES**

AND	RELATED	<b>SERVICES</b>	
200			

age		
MFG Part #	Category Description	Part #
F32T8/SPX41/ECO2	Lighting	
F28T8/XL/SPX41/ECO	Lighting	
PC1500BKD	Electronics, Appliances, and Batteries	
F32T8/SPX35/ECO2	Lighting	
 29WK94	Cleaning	
PC2400BKD	Electronics, Appliances, and Batteries	
629350	Outdoor Equipment	
F34/CX41/WM/ECO	Lighting	
F32T8/SPX50/ECO2	Lighting	
4EY97	Safety	
2W233	HVAC and Refrigeration	
2LEF8	Cleaning	
2W230	HVAC and Refrigeration	
2W231	HVAC and Refrigeration	
2W232	HVAC and Refrigeration	
5JK50	Safety	
PP-60-C	Adhesives, Sealants and Tape	
5AX05	Safety	
SVP200	Safety	
398	Adhesives, Sealants and Tape	
FGQ41000BL00	Cleaning	
33+ SUPER-3/4X66FT	Adhesives, Sealants and Tape	
ICN-2P32-N	Lighting	
2W235	HVAC and Refrigeration	
PC1300	Electronics, Appliances, and Batteries	
F17T8/SP41/ECO	Lighting	
48GP56	Lighting	
92-675	Safety	
280300	Cleaning	
F32T8/25W/SPX41/ECO	Lighting	
89460	Cleaning	
3ZL57	Safety	
6B950	HVAC and Refrigeration	
6B956	HVAC and Refrigeration	
16W230	Cleaning	
6B937	HVAC and Refrigeration	
F32T8/SPX65/ECO2	Lighting	

DL123ABPK Electronics, Appliances, and Batteries

92-675 Safety

6B924 HVAC and Refrigeration

PC1400 Electronics, Appliances, and Batteries

4A416 Safety
23504 Cleaning
F32T8/SXL/SPX41/ECO Lighting

6B930 HVAC and Refrigeration

110535 Cleaning 25688 Safety

PC1604BKD Electronics, Appliances, and Batteries

5W511 HVAC and Refrigeration

ICN-4P32-N Lighting 4KN40 Cleaning 1AV08 Safety

75M Outdoor Equipment

F34/CW/C/WM/ECO Lighting

203031 Paint, Equipment and Supplies

V551A Plumbing 16-347 Safety 3ZL53 Safety

5W515 HVAC and Refrigeration

DW8062 Abrasives
6FGY1 Safety
19L482 Safety
3ZL50 Safety
3ZL49 Safety

2W234 HVAC and Refrigeration

1FYX8 Safety

5W512 HVAC and Refrigeration

I060-40L50G Safety

L91SBP-8 Electronics, Appliances, and Batteries

EXO-MWR-05-XL Safety
2563-010-001 Plumbing
8511 Safety
42272 Cleaning

203022 Paint, Equipment and Supplies

HH2 Safety
MK-296-L Safety
EXO-MWR-04-L Safety

2DCB5 Outdoor Equipment

26301 Cleaning
2UUJ6 Safety
F54W/T5/841/HO/ECO Lighting
F40DX/ECO Lighting
NF11/10XL Safety
SG-375-XL Safety

5W510 HVAC and Refrigeration

12798 Cleaning F32T8/SPX30/ECO2 Lighting F32T8/XL/SPX41/HL/ECO Lighting F32T8/SPX41/ECO2 Lighting

6B938 HVAC and Refrigeration 5W509 HVAC and Refrigeration

9652-12 Cleaning 33NT68 Cleaning 1FYX6 Safety

1PJZ3 Material Handling

944C Electronics, Appliances, and Batteries

MK-296-XL Safety N644 Safety

6B933 HVAC and Refrigeration

206043 Paint, Equipment and Supplies

A156A Plumbing
GE232MAXP-N-ULTRA Lighting
48GP57 Lighting
92-675 Safety
34790 Cleaning

4LW11 Electronics, Appliances, and Batteries

19880/01 Cleaning 16W229 Cleaning F13BX/841/ECO Lighting LED12ET8/G/4/840 Lighting

05089 Fleet and Vehicle Maintenance

NF11/9L Safety MF-300-L Safety 31DK62 Cleaning 46U234 Cleaning 5AJ39 Safety F32T8/25W/SPP41/ECO Lighting A38A Plumbing 66252823602 **Abrasives** F28T8/XL/SPP41/ECO Lighting A71 Plumbing 1VT70 Safety

14010 Outdoor Equipment

F32T8/SP41/U6/ECO Lighting
5AJ37 Safety
SW050 Cleaning
31DK43 Cleaning
3HB76 Safety
121929 Lubrication

203039 Paint, Equipment and Supplies

19375 Cleaning

48GP55 Lighting 16-PB Lubrication F15T8/CW Lighting 3HB75 Safety N96790XL Safety MK-296-M Safety 130430 Cleaning 75130 Cleaning 8574GM Safety 3ZL54 Safety 490088 Lubrication F17T8/SPX41/ECO Lighting LED15ET8/G/4/840 Lighting

234926 Fleet and Vehicle Maintenance 203030 Paint, Equipment and Supplies

11-921 **Hand Tools** 23304 Cleaning 03956 Safety 3957 Safety EXO-MWR-03-M Safety ICN-3P32-N Lighting N483 Safety EXO-MWR-06-XXL Safety 1E522 Lighting 19378 Cleaning 5JH02 Safety 5JE26 Safety 30966 Cleaning 100012407 Plumbing V651A Plumbing 5AU51 Cleaning LED15BT8/G4/850 Lighting 1525 Security 21000 Cleaning LED18ET8/G/4/840 Lighting HBL2937 Lighting

668006 Outdoor Equipment

Cleaning

Safety

F26DBX/841/ECO4P Lighting

4JMZ4

N864

33801 Outdoor Equipment

25676 Safety 3U870 Cleaning B50A Plumbing

5W979 HVAC and Refrigeration

21303 Safety F32T8/XL/SPX41E2 Lighting

6FHC4 Safety 8925 Safety 455501 Lighting 5WG04 Cleaning

203032 Paint, Equipment and Supplies

54338 Cleaning
61500123239 Abrasives
607 3/4 Plumbing
455717 Lighting
F28WT5/841/ECO Lighting
A41A Plumbing
F40/30BX/SPX41 Lighting

1WG30 Outdoor Equipment

F13BX/827/ECO Lighting
46U235 Cleaning
22210 Office Supplies
22220 Office Supplies

F28WT5/835/ECO Lighting F26DBX/835/ECO4P Lighting

5W978 HVAC and Refrigeration

11-600 Safety 490057 Lubrication 2XLZ9 Safety FG295673BLUE Cleaning

16030A Adhesives, Sealants and Tape

131666 Safety 2VLY4 Safety

6B975 HVAC and Refrigeration

2VLY5 Safety
32ZN12 Lighting
33691 Safety
26811 Safety

88-SUPER-3/4X66FT Adhesives, Sealants and Tape

8005PFXL Safety 1955CT-000 Plumbing

1W755 HVAC and Refrigeration

HBL5266C Electrical
2560-015-001 Plumbing
16W219 Cleaning
2NTH5 Cleaning
Cleaning

394 Adhesives, Sealants and Tape

4VCG3 Safety C31 Cleaning

729566 Fleet and Vehicle Maintenance

2LEF7 Cleaning

2391838 Paint, Equipment and Supplies

F25T8/SP41/ECO Lighting
2710000613005 Cleaning
LED18ET8/4/840 Lighting
A15A Plumbing
2KJL3 Abrasives

DL2032B2PK Electronics, Appliances, and Batteries

470112 Lighting
26470 Cleaning
33677 Safety
3ZL51 Safety
04743. Cleaning
SS8 Electrical

EN91 Electronics, Appliances, and Batteries

3BA44 Safety
469585 Lighting
MF-300-XL Safety
36J166 Electrical
1A839 Cleaning
33665 Safety

1147-2 Paint, Equipment and Supplies

N643 Safety
A19AC Plumbing
A163A Plumbing
F7BX/841/ECO Lighting

1XRJ7 Paint, Equipment and Supplies V2179838 Paint, Equipment and Supplies

Safety

Cleaning

Cleaning

Safety

EU2 LED Lighting F40/30BX/SPX35 Lighting 24590 Cleaning F32TBX/841/A/ECO Lighting 4PGN5 Cleaning 490040 Lubrication 131635 Safety 36XX37 Cleaning 3A326 Cleaning N874 Safety PR710B Safety 9651-24 Cleaning F42TBX/841/A/ECO Lighting 51702 Cleaning WFPTC100N Plumbing 80-100 Safety 03808 Safety

22-515

1TYL7

NN900

8210

1VAC5 Cleaning 10-099 Hand Tools 33673 Safety

4YUY8 HVAC and Refrigeration

1TYN3 Cleaning 03969 Safety 03970 Safety 19010 Safety

5W514 HVAC and Refrigeration

2VEX6 Cleaning 12G797 Cleaning F7BX/827/ECO Lighting 18280/01 Cleaning 9625-04 Cleaning 03060 Lubrication F32T8/SPX41/U6/2 Lighting F13DBX/841/ECO/4P Lighting

15A936 Material Handling

471771 Lighting
F17T8/SP35/ECO Lighting
4VCK9 Safety
1807-04 Cleaning
3AT34 Safety
F26DBX/841/ECO Lighting

CPY33MM Fleet and Vehicle Maintenance

3H384 Cleaning 31DK55 Cleaning 22021 Abrasives

1TBE9 HVAC and Refrigeration HG-95715 Outdoor Equipment 2HYD5 HVAC and Refrigeration

LED18ET8/4/850 Lighting

5PT96 Electronics, Appliances, and Batteries

F35/CX41/U6/WM Lighting
EXO-MWR-02-S Safety
IOPA-2P32-LW-N Lighting
ICF-2S26-H1-LD-K Lighting
2DCA4 Cleaning

05084 Fleet and Vehicle Maintenance

31DK46 Cleaning

203023 Paint, Equipment and Supplies

13R142 Cleaning
464214 Lighting
2AH54 Safety
18-204 Safety
1FYX7 Safety
F31T8/SPX41/U/ECO Lighting

2563-020-002 Plumbing 2MDC1 Safety

234526 Fleet and Vehicle Maintenance

3BA43 Safety 1VAC4 Cleaning

1PJZ4 Material Handling

F28T8/XLSPX65ECO Lighting

2348838 Paint, Equipment and Supplies

470120 Lighting F28T8/XL/SPX50/ECO Lighting 4KN33 Cleaning 49ZC10 Lighting 53CV56 Safety 04437 Cleaning 1845-04 Cleaning **SS13** Electrical HH210PK48 Safety 9669XL Safety 2XMA8 Safety 2091 Safety 320004550000 Safety 5165-03 Cleaning 31DK59 Cleaning

HAZ1026 Material Handling

Electrical

F28T8/XL/SPX35/ECO Lighting
52LC90 Safety
232 Electrical
XL7328RWH Plumbing
124050 Lubrication

KTK-5

ROP2150-WM Material Handling

4JND4 Safety GE432MAXP-N-ULTRA Lighting

2HYD6 HVAC and Refrigeration

11-801 Safety

2W239 HVAC and Refrigeration

44ZX54 Lighting

5W513 HVAC and Refrigeration

Z5215 Fasteners 320004540000 Safety

5W891 HVAC and Refrigeration

0469-005-000 Plumbing 4JG64 Hardware 92-600 Safety

2UKJ4 Electronics, Appliances, and Batteries

2DBY8 Cleaning 8816-03 Cleaning

H541ASD Plumbing

PR115C9 Paint, Equipment and Supplies

24Y904 Cleaning N482 Safety

GE012A Adhesives, Sealants and Tape

48153 Safety
36J150 Electrical
333668 Welding
F32TBX/835/A/ECO Lighting

5W892 HVAC and Refrigeration

2VLY3 Safety

635197742 Material Handling

2XLZ8 Safety 19510 Cleaning

2EKJ5 HVAC and Refrigeration

11-600 SafetyMK-296-XXL Safety3HB74 SafetyA37A Plumbing

142 Adhesives, Sealants and Tape

N214 Safety

6B951 HVAC and Refrigeration

MX2500B2U Electronics, Appliances, and Batteries

1EJY3 Safety
6FHA1 Safety
PGC 02611 Cleaning

MN908 Electronics, Appliances, and Batteries

2KFY4 Safety 2MDC3 Safety F32T8/XL/SPX35/HL/ECO Lighting 11U428 Cleaning 2LEF5 Cleaning **Hand Tools** MS-410 N484 Safety 3BE76 Safety

6C517 HVAC and Refrigeration

Lighting

MVR175/U Lighting MVR250/U Lighting 51300C Plumbing 1VT99 Safety 8293 Safety 90985 Cleaning SS110 Safety FGQ41000GR00 Cleaning 90600 Safety P13472 Cleaning

F40C50/ECO

10-175 Hand Tools 19L483 Safety F9BX/841/ECO Lighting 6FGZ7 Safety

V2182838 Paint, Equipment and Supplies

41455 Cleaning SG-375-L Safety 5261-02 Cleaning F32T8/C50/ECO Lighting 69-318 Safety

30230BLUE Material Handling

DW8424 Abrasives

60450007 Adhesives, Sealants and Tape

24Y898 Cleaning 11K759 Plumbing 16.9 OZ SPRING WATER 24( Safety

203027 Paint, Equipment and Supplies

K708G Safety
6FGZ1 Safety
11-801 Safety
1VAJ6 Cleaning
1TZC5 Cleaning

DL223ABPK Electronics, Appliances, and Batteries

DW8062S Abrasives F32T8/XL/SPX50/HL/ECO Lighting

2DCB3 Outdoor Equipment

1679830 Paint, Equipment and Supplies

4VCK2 Safety 96 Cleaning

1XRJ6 Paint, Equipment and Supplies

A36A Plumbing
TF200271 Lubrication
35UX85 Safety
GD002 Hardware

MN1500BKD Electronics, Appliances, and Batteries

6B992 HVAC and Refrigeration

2710001213012 Cleaning
LED10DA19/840 120 Lighting
F32T8/SXL/SPX50/ECO Lighting
WES150 Plumbing

16050A Adhesives, Sealants and Tape

ROP2150R-M-GRAINGER Material Handling

EN92 Electronics, Appliances, and Batteries

95547312 Cleaning

6B952 HVAC and Refrigeration

475369 Safety FGF11800WH00 Cleaning

LED18ET8/G/4/850 Lighting

7930-01-398-2473 Office Supplies 100012409 Plumbing

1634838 Paint, Equipment and Supplies

33-425 Hand Tools 2CUT9 Lighting

20PJ09 Adhesives, Sealants and Tape

175 Security 6602 Safety 1VT50 Safety

5W516 HVAC and Refrigeration

85175 Electronics, Appliances, and Batteries

10046570 Safety 96102 Hardware 431 Safety 92-600 Safety 5JE25 Safety 175LH Security S2510ST Safety 14580/01 Cleaning

R239-9 Paint, Equipment and Supplies V2192838 Paint, Equipment and Supplies

5W970 HVAC and Refrigeration

F32T8/SPX41/U6/ECO Lighting 80PARH1100FL30TP Lighting

5GMN1 Material Handling

490026 Lubrication

DEF002 Fleet and Vehicle Maintenance

11-840 Safety

20PJ11 Adhesives, Sealants and Tape 6B931 HVAC and Refrigeration

4140KA Security UL-315-XL Safety 4VCL1 Safety 89480 Cleaning 18-304G Safety 73509 Safety N875 Safety N863 Safety

5EFF2 Electronics, Appliances, and Batteries

STSL LATCH J10 Lighting

MN2400BKD Electronics, Appliances, and Batteries

117728 Cleaning 37-155 Safety

5E874 HVAC and Refrigeration 4E505 HVAC and Refrigeration

GE232MAX-G-N Lighting

FG295600BLA Cleaning

6450001E Fleet and Vehicle Maintenance

I05000G-G60 Safety 2XMA7 Safety

5W972 HVAC and Refrigeration PM050BG-FT Outdoor Equipment

07660702757 Abrasives

05050 Fleet and Vehicle Maintenance

1YAC5 Safety
1TZF4 Cleaning
80-100 Safety
1AD52 Safety

203038 Paint, Equipment and Supplies

F32T8SPP41ECO/CVG Lighting

1W097 HVAC and Refrigeration

LED10DA19/827 Lighting 19K977 Safety

1WG32 Outdoor Equipment

13718 Cleaning 471763 Lighting 22475 Safety F26TBX/835/A/ECO Lighting 52XJ21 Lighting 3CCT8 Cleaning F32T8/SXL/SPX35/ECO Lighting F9BX/827/ECO Lighting FGQ41000RD00 Cleaning

V2143838 Paint, Equipment and Supplies

4EEY1 Plumbing
MK-296-S Safety
1AD87 Safety
EL128A Plumbing
2RE20 Safety
34F929 Cleaning
F28T8/SXL/SPX41/ECO Lighting

6B943 HVAC and Refrigeration

F31T8/SPX35/U/ECO Lighting 39-124 Safety

35 3/4X66 BLUE Adhesives, Sealants and Tape

MVR175/U/MED Lighting
5WG01 Cleaning
22UY43 Cleaning
4KN28 Cleaning
8125-00-488-7952 Cleaning
1VAJ7 Cleaning
92-575 Safety

35 3/4X66 RED Adhesives, Sealants and Tape

F17T8/XL/SPX41ECO Lighting
5DMT2 Cleaning
2MDA7 Safety
LED5DG25-W3/827 Lighting
00116 Lubrication
8200 Safety

6B958 HVAC and Refrigeration

SEC-375-XL Safety
89490 Cleaning
473990 Lighting
2MCZ6 Safety

1TBE5 HVAC and Refrigeration 635196942 Material Handling

14110094G Safety

DL1/3NBPK Electronics, Appliances, and Batteries

GE332MAXP-N-ULTRA Lighting 26401 Cleaning

6B957 HVAC and Refrigeration

6459012E Lubrication FG264000BLA Cleaning 53CW04 Cleaning 92-575 Safety 2DBX5 Cleaning F42TBX/835/A/ECO Lighting EXO-MPLW-04-L Safety Q55172 Cleaning 333670 Welding LED15ET8/G/4/850 Lighting P4010ACSCO Safety CR20I Electrical UNV22010 Office Supplies

F24W/T5/835/HO/ECO Lighting 6FGZ2 Safety

6035062 Adhesives, Sealants and Tape

GFRST20I Electrical N642 Safety

2UKJ2 Electronics, Appliances, and Batteries

9113-06 Cleaning F13DBX/835/ECO4P Lighting N213 Safety

05346 Fleet and Vehicle Maintenance 18152 Adhesives, Sealants and Tape

107 Office SuppliesQ89072 Cleaning69-210 Safety

V2392838 Paint, Equipment and Supplies

4171-75 HVAC and Refrigeration

48GP63 Lighting
MVR400/U/ED28 Lighting
F26TBX/841/A/ECO Lighting
2DBY9 Cleaning

SB-190 Adhesives, Sealants and Tape

2W435 Cleaning 8805-03 Cleaning

1W102 HVAC and Refrigeration

56892 Security 2XMC3 Safety 52646 Security 38C403 Cleaning 151-015 **Hand Tools** 4VCD5 Safety FG637400BLA Cleaning 31KY17 Cleaning 0958-04 Cleaning 5NPL6 Lighting 5XL46 Cleaning F54W/T5/835/HO/ECO Lighting 455683 Lighting F14WT5/841/ECO Lighting F25T8/SP35/ECO Lighting 105090-G40 Safety 66252842202 Abrasives F32T8/SPX35/ECO2 Lighting

V2124838 Paint, Equipment and Supplies

Cleaning

69-318 Safety NT090 Cleaning EXO-MPLW-05-XL Safety 03095 Cleaning 01-R9689H Plumbing 33587 Cleaning F32T825W/SXL/SPX41/ECO Lighting 491 Safety 85053G Safety 280376 Cleaning SEC-375-L Safety

45112

6B923 HVAC and Refrigeration

FG253104BLA Cleaning L854 Safety 469627 Lighting FG295073BLA Cleaning

V2178838 Paint, Equipment and Supplies

38C404 Cleaning 49Z238 Office Supplies 31DK44 Cleaning

3VU33 HVAC and Refrigeration

3375 Electrical
11180 Hand Tools
26480 Cleaning
F96T12/CW/C/WM Lighting
ICN-2S40-N Lighting
9140 Safety
22UY42 Cleaning

ROP2150-NM Material Handling

203036 Paint, Equipment and Supplies

14001 Cleaning

1WG31 Outdoor Equipment

2MDA6 Safety

08641 Adhesives, Sealants and Tape

2DBY3 Cleaning

H-1812-10 GRAY Material Handling

GD005 Hardware

4L220 Power Transmission

22LC64 Cleaning
34F931 Cleaning
F18DBX/835/ECO4P Lighting
48GP58 Lighting
1MYH2 Cleaning

4E437 HVAC and Refrigeration

IL-KDDH-5-AL Hardware LU400/H/ECO Lighting

35 3/4X66 WHITE Adhesives, Sealants and Tape

22VA24 Cleaning 5XL50 Cleaning

2EKF7 HVAC and Refrigeration

32RT58 Cleaning

1692830 Paint, Equipment and Supplies

2DYV2 HVAC and Refrigeration

131673 Safety 3EB10 Electrical

2W237 HVAC and Refrigeration

F32T8/SP35/U6/ECO Lighting
15E484 Cleaning
3512RAC Electrical
16W208 Cleaning

852812-1001 Outdoor Equipment

HS-6141 Cleaning F17T8/SPX35/ECO Lighting 1TZF3 Cleaning 1KA Security 04578 Cleaning

3BA45 Safety
421 Safety
31TW73 Cleaning
39M982 Cleaning
5JE24 Safety
2300N95 Safety

1TBE8 HVAC and Refrigeration

16560 Cleaning

V2115838 Paint, Equipment and Supplies

QU1500BKD Electronics, Appliances, and Batteries

31DK84 Cleaning
FGF11600WH00 Cleaning
3H381 Cleaning
23Y617 Safety
N194 Safety
696503 Cleaning
607 1 Plumbing

V2324838 Paint, Equipment and Supplies

MVR400/U Lighting 14618 Safety **AS 11** Lubrication WFG2-05-XL Safety N96790L Safety FG758088YEL Cleaning WT041 Cleaning 440 **Hand Tools** FRN-R-30 Electrical F48T12/CW/HO Lighting 1VT47 Safety 52XJ23 Lighting

409347 Furniture, Hospitality and Food Service

14481 Safety

6C519 HVAC and Refrigeration

1TYL3 Cleaning 03150 Cleaning Plumbing 6141550 1TZG8 Cleaning L116 Lubrication 4CU29 Cleaning LED15LS2/850 Lighting 5PE84 Safety U39684.025.0250 **Fasteners** HBL1209 Electrical N192 Safety N193 Safety 31DK65 Cleaning Lighting F26DBX/827/ECO4P

7920-00-753-5242 Cleaning 1FD55 Electrical

1861838 Paint, Equipment and Supplies

LU150/55/H/ECO Lighting

40KJ60 Electronics, Appliances, and Batteries

69-318 Safety
FLE20HT3/2/827 Lighting
32500 Hand Tools
77317 Plumbing

2DYE2 HVAC and Refrigeration

11-515 Hand Tools

25515C Adhesives, Sealants and Tape

93-8 Cleaning F26DBX/835/ECO Lighting

5ZW35 Material Handling

85023G Safety
BFP-9 Plumbing
38440228 Pneumatics

2EKE9 HVAC and Refrigeration

35ZU35 Lighting
F32T8/25W/SPX50/ECO Lighting
4PE78 Hardware
5RHT3 Lighting
GFRST20W Electrical

20PJ24 Adhesives, Sealants and Tape

Lighting

Safety

16W207 Cleaning 35ZU36 Lighting

5E875 HVAC and Refrigeration

TOP80284 Office Supplies

LED13ET8G/U6/840 Lighting 3KA Security 03130 Cleaning 3LX41 Plumbing U63157.010.0001 **Fasteners** FG502 Cleaning 77022 Plumbing 769A Plumbing 2XMA1 Safety 8811-03 Cleaning LU70/MED/ECO Lighting 1RLV8 Cleaning 5XL58 Cleaning 5AC74 Safety KTK-10 Electrical

452M06

2MDD6

5XL51 Cleaning

V2185838 Paint, Equipment and Supplies

LED15BT8/G4/840 Lighting 36J154 Electrical 1AJ23 Safety

FLUKE-1AC-A1-II Test Instruments

100A/RS/STG-120V Lighting
DC9096-2 Power Tools
475358 Safety

11A777 Material Handling

27700 Cleaning

1W100 HVAC and Refrigeration BBS24GBK Material Handling

26831 Safety 47410 Cleaning

5C437 HVAC and Refrigeration

F18DBX/841/ECO4P Lighting
LH12C Hand Tools
75260 Cleaning
903L Safety
479865 Lighting
19K978 Safety

MN15P36 Electronics, Appliances, and Batteries

5PE83 Safety 25685 Safety 16W220 Cleaning

1638900 Outdoor Equipment

03-747RBCG Safety **F30T8/CW** Lighting 1HHL1 Hardware WFPT100 Plumbing 5AR16 Safety 2123 Safety LED15ET8/G/4/835 Lighting 14170 Cleaning 1VAC2 Cleaning AOD3211902 Cleaning 121065 Safety 0047RORGOSA Safety F72T12/CW Lighting 48UN03 Safety 1405-04G Cleaning 430 **Hand Tools** F32T8/XL/SPX65E2 Lighting

6B963 HVAC and Refrigeration

Cleaning

22 Security

1TYP6

JPPEGLV Safety 1FYY3 Safety

707404-12 Outdoor Equipment

N96797L Safety
FRN-R-20 Electrical
101780 Cleaning

619527-G35 Fleet and Vehicle Maintenance

GE232-120-RES Lighting

6PK38 Paint, Equipment and Supplies

MF-300-M Safety

205237 Paint, Equipment and Supplies

1TZF2 Cleaning 541870 Lighting 96821 Hand Tools 8210V Safety

1660830 Paint, Equipment and SuppliesVW5 Fleet and Vehicle MaintenanceDPT Paint, Equipment and Supplies

1402HP-CASE Cleaning

10228A Fleet and Vehicle Maintenance

HXJ5EBK Electrical 1TYR2 Cleaning

4L240 Power Transmission

G-EXMPG-03-M Safety
3CZK9 Safety
26601 Cleaning
400A Plumbing

5W975 HVAC and Refrigeration

7581P100L Safety 32-000451-0000 Safety 6FGY8 Safety

4LVG5 Outdoor Equipment

32-000452-0000 Safety

V2355838 Paint, Equipment and Supplies

4L200 Power Transmission

131659 Safety 5MSP-18 Pumps 1955CT-047 Plumbing KE-FL40 Lighting

1676830 Paint, Equipment and Supplies

53CV61 Safety 1A842 Cleaning

9018 HVAC and Refrigeration

HBL5269C Electrical 36J158 Electrical 10098032 Safety

V2163838 Paint, Equipment and Supplies

423H83 Outdoor Equipment 2EKF9 HVAC and Refrigeration

52XJ22 Lighting
FGC15306WH00 Cleaning
23174 Abrasives
38C405 Cleaning
F40/30BX/SPX30 Lighting
F35/CX41/U3/WM Lighting

20PJ22 Adhesives, Sealants and Tape

49ZC11 Lighting
UY2 PK100 Electrical
N96797XL Safety
1N956 Safety

802710 Office Supplies
STHT20139L Hand Tools
44X059 Safety

2090-48A Adhesives, Sealants and Tape

B402 Safety

1WG36 Outdoor Equipment5W974 HVAC and Refrigeration

TOP63795 Office Supplies

1RWB4 HVAC and Refrigeration

1VT69 Safety LED15DA21/850 Lighting 6DMH2 Safety

4YUX5 HVAC and Refrigeration

320-1000 Safety 1F098 Security

DL2450BPK Electronics, Appliances, and Batteries

1ECK9 Cleaning 5XL55 Cleaning 35ZU40 Lighting

V2187838 Paint, Equipment and Supplies

84 Cleaning
36J162 Electrical
MFXG584VS Safety
5A318 Hand Tools
F14WT5/835/ECO Lighting

5W976 HVAC and Refrigeration

3LX32 Plumbing

6B791 HVAC and Refrigeration

25190 Cleaning

3L190 Power Transmission

6396-06 Cleaning

GE5000 Adhesives, Sealants and Tape

2CUW2 Lighting F96T12XL/HL41/WM Lighting

3371131 Office Supplies

4UAU5 Cleaning

4L210 Power Transmission

IL-KDDH-4-AL Hardware N873 Safety

9016 HVAC and Refrigeration

0610000619128 Cleaning 1ELJ8 Cleaning

ROP2120-WM Material Handling

ICF-2S42-M2-LD-K Lighting

9723 HVAC and Refrigeration

1NFG8 Cleaning 49C128 Lighting 11-800 Safety

4YUY6 HVAC and Refrigeration

LED-8024E57-A Lighting 29050/03 Cleaning LED10DA19/850 Lighting 54EP62 Lighting H0400075PW1000 Plumbing 74 Cleaning 5032WG/5906DZ-91 Cleaning 6016BXL Safety 4ERV8 Hardware SY-911-L Safety 3A349 Cleaning 1TZB3 Cleaning 4NHE3 Safety 1VAG2 Cleaning F18DBX/841/ECO Lighting LED9ET8/2/840 Lighting

IBX43096-G Material Handling

K4221C Electrical 1DYD1 Cleaning

5JE28

35 3/4X66 GREEN Adhesives, Sealants and Tape

Safety

851022-1001 Outdoor Equipment

6PEC3 Cleaning
99911 Office Supplies
4L250 Power Transmission
2DYJ1 HVAC and Refrigeration

XC-310-XL Safety
A19AU Plumbing
755 Plumbing

697318 Outdoor Equipment

538 Lighting EXO-MPLW-03-M Safety

3EA99 Electrical 4YP28 Hand Tools

857302-1001 Outdoor Equipment

28124 Cleaning 5265-02 Cleaning

2EKG2 HVAC and Refrigeration

5361-02 Cleaning COBWO Cleaning ELM2 LED Lighting

6B955 HVAC and Refrigeration

1TZA7 Cleaning 2DBZ3 Cleaning

396 Adhesives, Sealants and Tape

LQM S W 3 R ELN 120/2771 Lighting

1685830 Paint, Equipment and Supplies

122112 Lubrication
541839 Lighting
1TYN7 Cleaning
MVR1500/U Lighting
S350 Safety

5HXF9 Electronics, Appliances, and Batteries

404SD Outdoor Equipment

9022-10 Cleaning

CP 27 Adhesives, Sealants and Tape

402W04 Cleaning
48UN02 Safety
D43600 Cleaning
F13DBX23/841/ECO Lighting
IOPA-2P32-N Lighting
1FD54 Electrical

EN95 Electronics, Appliances, and Batteries

30-073 Electrical

6B927 HVAC and Refrigeration

79215 Plumbing FRS-R-15 Electrical LED14ET8/G/4/850 Lighting 6KHD7 Cleaning Safety DFK-608-XL F32T8/SPX35/U6/2 Lighting 131604 Safety 8005PFL Safety 2DCA2 Cleaning 35418 Cleaning 83314 **Hand Tools** BBS18GBK **Material Handling** 3YU82 **Outdoor Equipment** 

5392-02 Cleaning

27501 Adhesives, Sealants and Tape

770 Plumbing

V2164838 Paint, Equipment and Supplies

FNQ-10 Electrical 2563-019-001 Plumbing 69-210 Safety 18-202 Safety

203026 Paint, Equipment and Supplies

2NTH9 Cleaning

2EKF2 HVAC and Refrigeration

92-600 Safety L112 Lubrication 30-072 Electrical FG295606GRN Cleaning 48-00-5181 **Power Tools** 1500 Security 31DK58 Cleaning 2204 Safety 9905-01-588-2362 Safety 500KA Security 11-840 Safety 36J164 Electrical 16100 Safety

14037 Outdoor Equipment

2912 Electrical F13DBX23/827/ECO Lighting

4L230 Power Transmission

6FGY7 Safety 21302 Safety

1680830 Paint, Equipment and Supplies

MVR100/U/MED Lighting 11K777 Safety

19R720 Material Handling

151TP-B Hand Tools F17T8/XL/SPX50ECO Lighting 8H Cleaning 2XLZ7 Safety

1W985 Furniture, Hospitality and Food Service

Paint, Equipment and Supplies 619526 Fleet and Vehicle Maintenance

1KALJ Security

5W973 HVAC and Refrigeration

13102 Cleaning 60926 Safety

4YUY4 HVAC and Refrigeration 6B925 HVAC and Refrigeration

0610001219024 Cleaning

2RRG5 Hardware 5BB54 Cleaning 2717714 Cleaning

6B929 HVAC and Refrigeration

F96T12/CW/HO/CT Lighting 1042882 Security M949 Safety

HG-96280 Outdoor Equipment

1TZB1 Cleaning

1691838 Paint, Equipment and Supplies

27300 Cleaning

2137678 Adhesives, Sealants and Tape

4291-08 HVAC and Refrigeration

5X852 Electrical

6U583 HVAC and Refrigeration

20887 Cleaning

MN1300 Electronics, Appliances, and Batteries

2A092 Material Handling

19374 Cleaning 1VAB5 Cleaning

375 Adhesives, Sealants and Tape

 464271
 Lighting

 479451
 Lighting

 11150750
 Safety

 96820
 Hand Tools

5939 Outdoor Equipment

8233 Safety 4EEX9 Plumbing

6B932 HVAC and Refrigeration 5W969 HVAC and Refrigeration

5262-02 Cleaning 36J168 Electrical

6A103 Material Handling

CPC 44678CT Cleaning
32-001100-0000 Safety
F-141-KC Plumbing

3688 Paint, Equipment and Supplies

1VAG6 Cleaning 1TZA9 Cleaning 9690L Safety

2MVR6 Outdoor Equipment
ST2-12 Material Handling
05724 Office Supplies
409.32D Hardware
117718 Cleaning
11U429 Cleaning

85177 Electronics, Appliances, and Batteries

DC-3/4N Fasteners
DC-1/2N Fasteners
MEA09932 Office Supplies
2563-022-000 Plumbing
9031-06 Cleaning

AC-080 HVAC and Refrigeration

Z1200-NEOSEAL-GSKT-4 Plumbing 4ACD4 Safety

1YNW5 HVAC and Refrigeration

V500 Electrical 406.32D Hardware MVR1000/U Lighting 6FGZ4 Safety

3YU83 Outdoor Equipment

458398 Lighting
V5748 Electrical
R330-YW6PK Office Supplies

2ELH3 Safety
2MCZ5 Safety
3EA98 Electrical

1669838 Paint, Equipment and Supplies V2363838 Paint, Equipment and Supplies

1FD53 Electrical 019740-0027L Safety

32KX18 Outdoor Equipment

31DK42 Cleaning
GE232MAXP-L-ULTRA Lighting
10-499 Hand Tools
4AZR9 Cleaning

EN22 Electronics, Appliances, and Batteries

251834 Paint, Equipment and Supplies

6300 Safety
5WG02 Cleaning
6FGZ5 Safety
2CYE8 Cleaning
AZU1L Cleaning

18320 Outdoor Equipment

GE432MAX-G-N Lighting

1HLV3 Outdoor Equipment

94355110 Cleaning 11-921A Hand Tools

1VNW9 HVAC and Refrigeration

HBL5369C Electrical 92-575 Safety

2W238 HVAC and Refrigeration

35ZU38 Lighting

L92SBP-4 Electronics, Appliances, and Batteries

HAZ1025 Material Handling

5MFJ6 Furniture, Hospitality and Food Service

434TKCGRA Safety
1405-02G Cleaning
33200-00102 Cleaning
UNV12113 Office Supplies

3ZJH6 Cleaning

3A338 Fleet and Vehicle Maintenance

40KJ57 Electronics, Appliances, and Batteries

35 3/4X66 YELOW Adhesives, Sealants and Tape

52NY42 Electrical
LED15BT8/G4/835 Lighting
83550 Cleaning
70614 Lubrication
4599516 Cleaning
6NN65 Office Supplies

36VP37 Safety

2W236 HVAC and Refrigeration

04016 Cleaning

18412 Paint, Equipment and Supplies

40A15 IF 130V Lighting
SB8610DT Safety
515P Electrical
52NY56 Electrical

5A171 Fleet and Vehicle Maintenance

4YPA7 Cleaning

1892070 Adhesives, Sealants and Tape
 5W517 HVAC and Refrigeration
 2EKJ8 HVAC and Refrigeration
 3KHL2 Adhesives, Sealants and Tape

LED-8039E57-A Lighting 5AD49 Safety 48H470 Lighting

50597 Fleet and Vehicle Maintenance

9013049490 Cleaning

6B949 HVAC and Refrigeration

**SS82** Electrical 2DBZ5 Cleaning 5NPL5 Lighting 10068890 Safety 16880 Cleaning Plumbing A1038A 2PYW6 Cleaning 2WFT1 Office Supplies

4KN37 Cleaning 31DK53 Cleaning 3A324 Cleaning 22UR67 Plumbing 2MDV4 Motors

5NY99 Outdoor Equipment

27385 Cleaning

1675838 Paint, Equipment and Supplies

2312-003-001 Plumbing

30240BLUE Material Handling

1VAC3 Cleaning
3A325 Cleaning
5032HG/4906-91 Cleaning
F42TBX/830/A/ECO Lighting
11K757 Plumbing
6700CT Safety
5DMW9 Cleaning

3X471 Power Transmission

AP110 Plumbing N865 Safety AP717 Plumbing

26VC84 Adhesives, Sealants and Tape

DW8020 Abrasives
123001 Pneumatics
1TYP8 Cleaning
4KN29 Cleaning
4KN32 Cleaning
A156AA Plumbing

4KG67 Outdoor Equipment

2910P Cleaning

5E878 HVAC and Refrigeration 99988801211 Outdoor Equipment

71502 Safety DCB203 **Power Tools** 3012-12 Cleaning 27-600 Safety 477331 Lighting FHEC30WR Lighting CU<sub>2</sub> Lighting LU250/H/ECO Lighting QB2HYG Safety 101415309 Safety 5362BI Electrical ELB 06042 Lighting 52NY55 Electrical 103-004NL **Plumbing** ICN-1P32-N Lighting 13972 Plumbing 25679 Safety

30-455

**Hand Tools** 

DCB204 Power Tools F25T8/XL/SPX50/ECO Lighting

30651 Outdoor Equipment

0S48-803 Security 5AV28 Safety 5WF98 Cleaning 4PGN7 Cleaning FRS-R-20 Electrical 6515-00-NIB-0239 Safety 1TZC6 Cleaning LED18ET8/G/4/865 Lighting 1YJC8 **Hand Tools** 

203029 Paint, Equipment and Supplies

89470 Cleaning

2032BP-4 Electronics, Appliances, and Batteries

03005 Lubrication
FRS-R-30 Electrical
6FGZ0 Safety
G-CL-12 Cleaning

2HPC7 Electronics, Appliances, and Batteries

LBL4 LP840 Lighting

L522BP Electronics, Appliances, and Batteries 2UKH2 Electronics, Appliances, and Batteries

FLUKE-325 Test Instruments

6FGZ8 Safety
11055 Hand Tools
1041423 Cleaning
04531. Cleaning

SUPER 77 Adhesives, Sealants and Tape

90568 Safety B417T Safety

21C055 HVAC and Refrigeration

HDBIN32E Lighting 300012 Lubrication 3401XL Safety LED9LS3/850 Lighting 30772 Cleaning 03040 Lubrication F32T825W/SXL/SPX50/ECO Lighting 664-152 Safety ES1015 Welding 21404 Plumbing 2165-08 Cleaning

M715 Fleet and Vehicle Maintenance

5283046 Cleaning RAC78849 Cleaning P3010K-CO Safety

8DF85 Outdoor Equipment 4L190 Power Transmission

R402-11 Paint, Equipment and Supplies

35600 Cleaning

1PJZ5 Material Handling

31DK75 Cleaning 70501-556 Safety

2033000 Fleet and Vehicle Maintenance

LED21T8/4/850 Lighting
06988 Hand Tools
8271 Safety
5162-03 Cleaning
03080 Lubrication
59JM15 Cleaning
4NHA7 Safety

VV7012410 Fleet and Vehicle Maintenance

2DYV8 HVAC and Refrigeration

V2333838 Paint, Equipment and Supplies

2CUU2 Lighting
31DK85 Cleaning
5AZ31 Safety
RAC79196 Cleaning
46611220 Safety
FG425400YEL Safety

710G1 Paint, Equipment and Supplies

G1540BA Safety 78-150 Safety

T-00739 Fleet and Vehicle Maintenance

11K776 Safety
DCA1820 Power Tools
4EZC2 Safety
22LD91 Safety
2VLY2 Safety

2EKD3 HVAC and Refrigeration 611072 Outdoor Equipment

EXO-MPLW-06-XXL Safety 89420 Cleaning

6B998 HVAC and Refrigeration

205236 Paint, Equipment and Supplies

MN1400 Electronics, Appliances, and Batteries

060102-FP Safety
HBL8215C Electrical
683-4 Office Supplies
IOPA-4P32-N Lighting

41-2621 Lighting
1XUP6 Electrical

SB-190 T WHITE Adhesives, Sealants and Tape

TE-8816U Electrical

30224BLUE Material Handling

EXR EL Lighting

6B936 HVAC and Refrigeration

1VAH7 Welding 4KN36 Cleaning F5AT Plumbing PN10L08V Electrical EXO-MOL-04-L Safety 1038695 Cleaning PGC32987 Cleaning 9631-24 Cleaning 34A523 **Hand Tools** 034638-0070A Plumbing 20410 Cleaning

6C518 HVAC and Refrigeration

510KAD Security FNQ-R-10 Electrical B73A Plumbing

3L200 Power Transmission

3FPN3 Cleaning
5W639 Cleaning
2360B Lighting
FG263200GRAY Cleaning
70-0110-50 Safety
F28WT5/841/WM/ECO Lighting
8005XL Safety

K08313007 Paint, Equipment and Supplies

35ZU41 Lighting 0350 Safety 047007-0070A Plumbing 2570-028-001 Plumbing N9690FCXL Safety ICN-2S54-T Lighting 34-650 Safety 93323981 Cleaning

1HLV7 Outdoor Equipment

903904 Cleaning 03030 Lubrication TZE231 Safety 57-0520 Plumbing

HG-13415 Outdoor Equipment

5GUU1 Cleaning
32477 Hand Tools
4YPC2 Cleaning
LU100/H/ECO Lighting
250R40/10 Lighting

8BI Plumbing 28143 Cleaning EBV129A-C Plumbing

2280 Adhesives, Sealants and Tape

SY-911-XL Safety

6A144 Power Transmission

79230 Plumbing

1041477 Fleet and Vehicle Maintenance

107-371 Safety 51773 Welding 6FHA2 Safety

4168-08 HVAC and Refrigeration 2DYD7 HVAC and Refrigeration

F34/CX41WMECOCVG Lighting 2PYV7 Cleaning

EN93 Electronics, Appliances, and Batteries

35ZU42 Lighting

1PJZ6 Material Handling

SB5620D Safety FG757900YEL Cleaning

4GE26 Furniture, Hospitality and Food Service

SG-375-M Safety

3X472 Power Transmission

MT1 Cleaning 97716 Cleaning FC211 Safety 19K992 Safety

MN1500B4Z Electronics, Appliances, and Batteries

2566-001-000 Plumbing

805932-1002 Outdoor Equipment

61301 Lighting
3LX56 Plumbing
603-4 Hand Tools
123000 Lubrication
F39BXSPX41RS Lighting
04332. Cleaning

QU2400BBKD Electronics, Appliances, and Batteries

25714 Safety

803 Electronics, Appliances, and Batteries 2UKK6 Electronics, Appliances, and Batteries

5266NP Electrical
LU70/H/ECO Lighting
53CV57 Safety
DZ116-G2 Safety
BT8-2L-KIT/NS Lighting
A42A Plumbing
33-725 Hand Tools

1VT48 Safety

797578 Fleet and Vehicle Maintenance

5104714 Cleaning QWAYPOST-33-B9 Security 7200 Cleaning

2EKJ7 HVAC and Refrigeration 3X545 Power Transmission

2NTH3 Cleaning 75SCP100L Safety

DLCR2BPK Electronics, Appliances, and Batteries

131680 Safety
3LX27 Plumbing
54EP74 Lighting
03045 Lubrication
EBV136A Plumbing
33185 Hand Tools

35 3/4X66 BROWN Adhesives, Sealants and Tape

15A846 Material Handling

SL2261 Fleet and Vehicle Maintenance

F25T12/CW/RS/WM/ECO Lighting EV961227-75 Plumbing

05088 Fleet and Vehicle Maintenance51149 Fleet and Vehicle Maintenance

BR100B Electronics, Appliances, and Batteries

46620420 Safety
2ZXE5 Cleaning
5XL49 Cleaning
2DCC6 Cleaning
F15T12/CW Lighting

14250 Adhesives, Sealants and Tape

33-279 Hand Tools S2500C Safety SLWS1717 Cleaning 19644 Safety 36P067 Cleaning 31DK57 Cleaning

2EKF8 HVAC and Refrigeration

2570-042-000 Plumbing
EBV1020A Plumbing
SEC-375-M Safety
3ZL52 Safety
P6000-ER15 Plumbing

4846A3-G Material Handling

5GUU2 Cleaning SL-201PDQ6 Lighting 22ED83 Safety

N2 Outdoor Equipment

34-650 Safety
LED12ET8/G/4/835 Lighting
52LC92 Safety

A03900007 Paint, Equipment and Supplies

54EP60 Lighting V5751 Electrical LP-CC-15 Electrical 54EP66 Lighting

35 3/4X66 ORNGE Adhesives, Sealants and Tape

00216 Lubrication
H0800100PG1000 Plumbing
19050 Safety
F32TBX/830/A/ECO Lighting
LL-30 Safety
611 1 Plumbing
ICN-2TTP40-SC Lighting

33+ SUPER-3/4X20FT Adhesives, Sealants and Tape

EL2CR5BP Electronics, Appliances, and Batteries

Fleet and Vehicle Maintenance

4YPC7 Cleaning 14002 Cleaning WWI2-04-L Safety

2UKJ6 Electronics, Appliances, and Batteries

420 Hand Tools
5024HG/4806-91 Cleaning
H-CLASSIC-SS Plumbing
410BLU Safety
LS4-25L-35K-10V-EB14 Lighting
4PGU9 Cleaning

5640-00-103-2254 Adhesives, Sealants and Tape

71990 Hand Tools
1NXZ9 Cleaning
19859 Safety
0610001219010 Cleaning
01593 Cleaning
4KN39 Cleaning
3613L Safety

1875838 Paint, Equipment and Supplies

4EEY2 Plumbing
1VAB8 Cleaning
REC 04650 Cleaning
RT40B16G20NN Plumbing
2RRG3 Hardware

9102 HVAC and Refrigeration

9XPY3 Safety

1A109 Power Transmission

3EEF3 Cleaning

F32TBX/850/A/ECO Lighting

2EKJ2 HVAC and Refrigeration

25025 Office Supplies

FGQ56000YL00 Cleaning 80021F Plumbing

GGC-12 HVAC and Refrigeration 4KG68 Outdoor Equipment

4YPA5 Cleaning U6110G-L/XL Safety

96470 Outdoor Equipment

I05025-G70SafetyFGA15106WH00Cleaning07221Safety

3903 Adhesives, Sealants and Tape

F24W/T5/841/HO/ECO Lighting T56505B Safety

R017-9 Paint, Equipment and Supplies

 1041424
 Cleaning

 1887-04
 Cleaning

 95-07-51G
 Safety

 23000
 Cleaning

1A105 Power Transmission

D225 Safety 1TYX6 Cleaning

W3C HVAC and Refrigeration

93086 Fleet and Vehicle Maintenance

MVR400/C/U Lighting

15A909 Material Handling

3691-12 Cleaning
5DMT9 Cleaning
31DK30 Cleaning
LED5GX23/840 Lighting
1FD57 Electrical

157901 Adhesives, Sealants and Tape

G-EXMPG-05-XL Safety
2FXP42B840-4-DS-UNV-DIN Lighting
469593 Lighting
1906122 Lubrication
82027 Cleaning
48-00-5184 Power Tools
30-305 Hand Tools

205233 Paint, Equipment and Supplies

3L210 Power Transmission

7920-01-454-1150 Cleaning MM410C Electrical

2979 Adhesives, Sealants and Tape

19881/01 Cleaning

15949 Cleaning 6603 Safety 054-00014 Safety 4FZK4 Lighting 1TTY6 Cleaning 1TYR5 Cleaning 04329. Cleaning **CP 25WB+** Safety F21WT5/841/ECO Lighting 40A15CF/STG CD2 Lighting 20070/03 Cleaning 2150 Office Supplies

4KN42 Cleaning

39175

**Material Handling** 89430 Cleaning

14430 Cleaning Office Supplies VER94691

LED8BT8/G2/840 Lighting

1TTY8 Cleaning 256 Safety

Fleet and Vehicle Maintenance 822382

060100-OR Safety

Fleet and Vehicle Maintenance 583-EP

2EKH6 **HVAC** and Refrigeration

54EP65 Lighting 159200201 Safety

2550000374 Furniture, Hospitality and Food Service

2DCA6 Cleaning UL-315-L Safety Cleaning 1VAE2 48-00-5182 **Power Tools** 4PGN8 Cleaning

1DLD8 **Material Handling** 

G-CL-4 Cleaning 3H382 Cleaning

6B928 **HVAC** and Refrigeration

220 Cleaning 1VAB7 Cleaning 1405-05G Cleaning XC-310-L Safety 92-675 Safety SEC-375-S Safety EXO-MOL-05-XL Safety F39BXSPX35RS10PK Lighting MT-4 Cleaning G-EXMPG-04-L Safety **1EUB9** Cleaning BR20ITR Electrical 48-11-1850 **Power Tools** 8210PLUS Safety 36J157 Electrical 5161-03 Cleaning 178D Security 03084 Lubrication 5048XL Safety 3001 Plumbing 1TZF7 Cleaning HEB-AA Electrical 2NTG8 Cleaning

HSN240BLUEG Material Handling

100012467 Plumbing 6200 Safety 1TZA8 Cleaning CO250B Safety 42KZ77 Safety

CS-590-20 Outdoor Equipment

2570-000-001 Plumbing 89440 Cleaning

2393000 Paint, Equipment and Supplies

1920 Lighting

611090 Outdoor Equipment

135354 Adhesives, Sealants and Tape 4166-75 HVAC and Refrigeration

N862 Safety 80011F Plumbing

30234BLUE Material Handling

8300HBI Electrical MAX-1 Safety 6062XL Safety

K02519007 Paint, Equipment and Supplies 8660 Adhesives, Sealants and Tape

541847 Lighting
J413/8 Hand Tools
LC4536C Electrical
UI-50-FS Safety
03050 Lubrication

11C889 HVAC and Refrigeration 130C-3/4X30FT Adhesives, Sealants and Tape

2964-G Lab Supplies

6FHC1 Safety
410RED Safety
LED15LS2/827 Lighting
5NGN9 Safety
00031 Cleaning

36MF97 Cleaning
A18-BLM OFA Safety
463944 Safety
H553A Plumbing

61001 Material Handling

LU150/MED/ECO Lighting
7920-00-240-6350 Cleaning
60921 Safety
FLUKE-203411/440MA Electrical
684-SH Office Supplies
3X697 Power Transmission

L91 Electronics, Appliances, and Batteries

426 Hand Tools 611 1X1X1/2 Plumbing

2DYV4 HVAC and Refrigeration

1260-01G Cleaning
REC 77050 Cleaning
B32A Plumbing
59460A Cleaning

30235BLUE Material Handling

1774 **Plumbing** 444N59 Cleaning 1TYT6 Cleaning 23KX18 Safety 474007 Lighting 49XX75 Lighting 951S1222BL Safety 03968 Safety 22UY40 Cleaning IOPA-3P32-N Lighting

05027 Fleet and Vehicle Maintenance

611 Furniture, Hospitality and Food Service

29000 Cleaning LED10DR303/830W Lighting TY122SWH3X0006G1 Safety

45GV20 Outdoor Equipment

RC-562 Safety 1TZE4 Cleaning 8900-0800-01 Safety 054-00002 Safety 45TW63 Cleaning 1729A Plumbing 42711 Cleaning 1VAJ5 Cleaning

1628600GR Outdoor Equipment

I9040 Safety29JV32 Safety

22EL80 Safety FG250B Safety

810 Furniture, Hospitality and Food Service

TXB236 Safety
SS23 Electrical
1165190 Security
251 438 Safety
42KZ76 Safety
78177 Plumbing
LED-8029E57-A Lighting

3646A3-G Material Handling

3513RAC Electrical F32T8/SPX50/ECO/CVG Lighting

4182-24 HVAC and Refrigeration

N645 Safety F55BX/840 Lighting 42712 Cleaning DS0908CF3 **Power Tools** LED5GX23/850 Lighting 41C264 Cleaning CER Lighting LP-CC-30 Electrical 2ZXF4 Cleaning N212 Safety 2MCZ4 Safety

9119 HVAC and Refrigeration

LTR-03 Office Supplies
121952 Lubrication
48UM41 Safety

PL123 Electronics, Appliances, and Batteries

F72T12/CW/HO Lighting
7300 Cleaning
LED18ET8/4/830 Lighting
SH00C Hand Tools

V2177838 Paint, Equipment and Supplies

QU1300 Electronics, Appliances, and Batteries

4296-24 HVAC and Refrigeration

66-162-A **Hand Tools** 35UX86 Safety 3600 Cleaning CPGI-GTAP-2 Electrical 90102 Lubrication 060115-FP Safety **UI-50S** Safety 03020 Lubrication 6MPT9 Cleaning

2EKJ6 HVAC and Refrigeration

215634 Paint, Equipment and Supplies

RH.RHBV.QT6 Plumbing 4PGU8 Cleaning 1YLY9 Cleaning

26VC89 Adhesives, Sealants and Tape

3EA97 Electrical **AP117** Plumbing 713852760007 Safety F96T8/XL/SPX41/2 Lighting Electrical 36J178 77027 Plumbing 02018 Cleaning H0400200PW1000 Plumbing SL35600 Lubrication 11K778 Safety

2EKH9 HVAC and Refrigeration

160796 Lubrication
LP-CC-10 Electrical
604 1 1/2 Plumbing
WWI2-05-XL Safety
H0400150PW1000 Plumbing
2RRX7 Safety

3X621 Power Transmission

V2155838 Paint, Equipment and Supplies

MN1604BKD Electronics, Appliances, and Batteries

AJAX Cleaning

20002 Outdoor Equipment

6450006E Fleet and Vehicle Maintenance

6FHC0 Safety

4WT47 HVAC and Refrigeration

LED21T8/DR/2L Lighting

6A146 Power Transmission

2PYH4 Cleaning 100331 Cleaning 469254 Lighting 80351 **Hand Tools** EI500 M12 Lighting 6016BL Safety 611 1X1X3/4 Plumbing **Hand Tools** 33-116 1TYZ7 Cleaning

21AC99 Outdoor Equipment

TF200251 Lubrication
60290C Plumbing
1860 Safety
LED172G11/840/10 Lighting
N893 Safety

 11150351
 Safety

 35419
 Cleaning

 8541
 Cleaning

398 Adhesives, Sealants and Tape

38X645 Cleaning 130296 Cleaning 5AW69 Safety

DPSXL Office Supplies 4UAU8 Cleaning

GRFG7570L20000 Material Handling

68751 Lighting
QQT554GX Plumbing
QQT553GX Plumbing
QQT544GX Plumbing

21AD03 Outdoor Equipment

S1600X Safety

4UJ22 Material Handling

2VEX8 Cleaning

7510-01-531-4863 Adhesives, Sealants and Tape

6001 Safety
22LD90 Safety
1FD58 Electrical

2LY89 HVAC and Refrigeration

HY83A Plumbing
A202-BLK OFA Safety
14110445 Safety

3430GRPRCL.08 Material Handling

2NXW1 Cleaning
060106-LL Safety
P6000-ECR-WS1 Plumbing
122129 Lubrication
01594 Cleaning

345 Adhesives, Sealants and Tape

54EP73 Lighting
ICN-2S28-T Lighting
S3400X Safety
5EWC2 Cleaning
990652 Cleaning

2280 Adhesives, Sealants and Tape

29PL63 Furniture, Hospitality and Food Service

060101-MB Safety
SCO2B Safety
40-8562899 Plumbing
2PYH5 Cleaning
31DK83 Cleaning

14055 Adhesives, Sealants and Tape

HCSP61E Lighting

K4021C Electrical 815369 Safety

423H87 Outdoor Equipment

IOPA-4P32-LW-N Lighting
1803KALHWWG Security
P15 Safety
FG264360GRAY Cleaning
1NFF5 Cleaning

18814 Adhesives, Sealants and Tape

5XL62 Cleaning

6055002 Adhesives, Sealants and Tape

48580 Cleaning 6FHC3 Safety 3XGA4 Cleaning GR550STSCC-001 Plumbing N96785L Safety 3006 Safety 460 **Hand Tools** C3010-D Safety 697410 Safety P6000-ECR-WS **Plumbing** SC0740000 Lubrication 11-644 Safety 117734 Cleaning N96785XL Safety GE432MAXP-L-ULTRA Lighting

PT14 Adhesives, Sealants and Tape

02180 Cleaning
4250-BJ Lab Supplies
GE240PS-MV-N Lighting
TZE221 Safety
3542 Electrical

4UJ12 Material Handling

N9690FCL Safety

4LVG4 Outdoor Equipment

1VAG1 Cleaning PI 9010 Safety 3U790 Cleaning 463942 Safety 2VEX5 Cleaning 2CXX5 Cleaning 1P690 **Pumps** MXR100/U/MED/O Lighting 5901100.020 Plumbing Electrical 36J172 7KALF Security 8842-03 Cleaning

LU50/MED/ECO Lighting

157906 Adhesives, Sealants and Tape

85078 Hand Tools
49XX76 Lighting
31DK64 Cleaning
PL-2 M/C Office Supplies

61050 Lighting

6A145 Power Transmission

QO120 Electrical 747-09 Safety GS-3 Hand Tools

91686935J Outdoor Equipment

90 Adhesives, Sealants and Tape

70414 Lubrication
AG10009S-M (8) Safety
STSC100303 Safety

5162 HVAC and Refrigeration

711681/45PKGRA Material Handling

1350L Safety N96785XXL Safety

6A115 Power Transmission

2364838 Paint, Equipment and Supplies

BBS36GBK Material Handling

127010 Safety 49XX94 Lighting 60410011617 **Abrasives** MVR175/C/U Lighting U4-1060-RA\_10X7 Safety PGC 08886 Cleaning Cleaning 1911-02 22LC65 Cleaning Plumbing 80031F 4KN31 Cleaning

8979 Adhesives, Sealants and Tape

91371 Cleaning 469577 Lighting

10005 Adhesives, Sealants and Tape

FG295500BLA Cleaning WS4W0A3SVWHTE Lighting MVR70/U/MED Lighting DPG82-11 Safety 6AT78 Safety DC9096 **Power Tools** A1041A **Plumbing** KTK-R-5 Electrical MCW-KD-540 Safety 5NGP0 Safety

FG611200YEL Safety

1A096 Power Transmission

SC0757000 Cleaning **Hand Tools** 14421 32UU95 Cleaning WFPTC102N **Plumbing** H10A Safety 59JM32 Cleaning 16W231 Cleaning M98 **Pumps** 3MFF101 **Plumbing** MVR1000/U/BT37 Lighting 97301 Cleaning 1YLZ1 Cleaning 7920-01-463-2977 Cleaning 493B Safety 40J772 Electrical 1A847 Cleaning

3VU31 HVAC and Refrigeration

Plumbing

Safety

31DK54 Cleaning 467142 Lighting

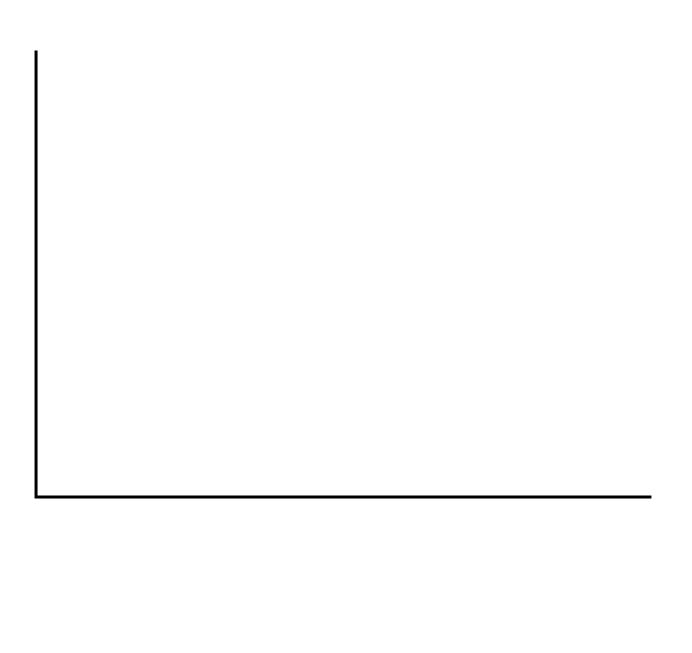
AP217

1N872

	Market Basket			
MOU	UOM Qty	List Price	Category Discount	MB Price

		I

Functional Alternatives						
Part #	UOM	UOM Qty	List Price	Category Discount		



**MB Price** 

# CITY OF TUCSON, RFP# 192163, MAINTENANG SUPPLIES, PARTS, EQUIPMENT, MATEI Attachment B - Catego

	Percentage Discount off list
Category	price (%)
Abrasives	
Adhesives, Sealants, and Tape	
Cleaning	
Electrical	
Electronics, Appliances, and Batteries	
Fasteners	
Fleet and Vehicle Maintenance	
Furniture, Hospitatlity and Food Service	
Hand Tools	
Hardware	
HVAC and Refridgeration	
Lab Supplies	
Lighting	
Lubrication	
Material Handling	
Motors	
Office Supplies	
Outdoor Equipment	
Paint, Equipment and Supplies	
Plumbing	
Pneumatics	
Power Tools	
Power Transmission	
Pumps	
Safety	
Security	
Test Instruments	
Welding	
(Other)	

# CE, REPAIR AND OPERATIONS (MRO) RIALS AND RELATED SERVICES ory Discounts

# **Contract #192163**

# Maintenance Repair and Operations (MRO) Supplies, Parts, Equipment, Materials

# **Grainger**

# **Table of Contents**

- 1. Grainger's Response to Intent to Negotiate
- 2. City's Request for Intent to Negotiate
- 3. Grainger's Response to RFP# 192163
- 4. RFP# 192163

# 1. Grainger's Response to Intent to Negotiate



W.W. Grainger, Inc 160 Grainger Parkway Luke Forest, IL 60045-5201

Ms. Jenn Myers, CPPB Department of Procurement 255 W. Alameda, 6<sup>th</sup> Floor Tucson, AZ 85701

RE: City of Tucson RFP #192163, Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials and Related Services – Intent to Negotiate

Dear Ms. Myers:

W.W. Grainger, Inc. respectfully submits the following items and explanations in relationship to our proposal submitted on 4/11/2019 for RFP#192163. Please find the following response where a request was made for further follow-up. We appreciate the opportunity to respond and negotiate with the City of Tucson. If for any reason you or OMNIA partners needs further clarification or has any concerns feel free to request additional information.

2. The City does not accept the changes to Standard Terms and Conditions, Paragraph 21. Indemnification.

Grainger accepts the original language for Indemnification Standard Terms and Conditions, Paragraph 21 and removes any alterations.

3. The City requests a best and final response to the pricing. Please complete the attached Price Page.

W.W. Grainger submits the following updates in our price offer. We strongly feel this price offer together with the newly revised incentive program, service offer, and other programs proposed in the RFP will deliver the bast overall value in comparison to others. If the proposed offer is accepted Grainger would like to enter the City of Tucson into the newly created plus program which offers additional pricing benefits specific to the City's needs.

Grainger has submitted the requested Price Page (see attached)

4. The City requests additional clarification on the Functional Alternatives. In reviewing some of the items, it seems that the functional alternative was higher priced items, or the items did not match the request of what is being replaced. Please provide additional information to clarify this.

Per the requirements in the RFP, Grainger's intent for the functional alternate items was to provide options and additional breadth and depth for the City Tucson and National members. For some items submitted, there is a different ship pack quantity which will impact the SKU pack sell price. Where there was not an exact match, Grainger offered functional alternate items, or like items to the requested market basket. For functional alternate items, Grainger submitted items where the product serves the same function as the exact match. Knowing customers may want additional options nationally we wanted to offer the broadest assortment possible. Grainger has re-submitted new pricing for the City to



W.W. Grainger, Inc 180 Grainger Parkway Lake Forest, IL 60045-5201

review for some of the alternate items. For item 3EB48 and alternate item 3EB49 Grainger respectfully retracts our original submitted price as both items are eligible for our .01 program on a case by case bases based on customer paper commitments. This still allows the customer to receive the .01 price for the exact and alternate item with the purchase of associated paper products.

- Omnia Partners is unable to accept the following changes.
- a. Marketing and Sales Page 17 of 44 Section 8
- b. Marketing and Sales Page 17 of 44 Section 10

Both sections above are a part of the Master Intergovernmental Cooperative Purchasing Agreement with allows Participating Agencies to sign up with OMNIA Partners to use this contract. This agreement is not between Grainger and OMNIA Partners and was included as an example only.

Grainger removes our provious exceptions for:

- a. Marketing and Sales Page 17 of 44 Section 8
- b. Marketing and Sales Page 17 of 44 Section 10

W.W. Grainger hopes you find the submitted changes meet your needs to move further. However, if for any reason the submitted changes do not meet your desired state for this RFP please reach out to me.

Sincerely,

Ron ₽fice

Sr. Government Sales Manager

W.W. Grainger Inc.

2.	City's	Requ	est fo	r Inte	nt to	Negot	tiate



CITY OF TUCSON BUSINESS

DEPARTMENT

SERVICES

May 21, 2019

Sent this day via email; ron.price@grainger.com

Ron Price Sr. Government Sales Manager W.W. Grainger, Inc. 100 Grainger Parkway Lake Forest, IL 60045

RE: City of Tucson RFP #192163, Maintenance, Repair and Operations (MRO)
Supplies, Parts, Equipment, Materials and Related Services – Intent to Negotiate

Dear Mr. Price:

The City of Tucson has completed the evaluation of submittals received in response to the subject solicitation. Based upon the recommendation of the evaluation committee, the City is inviting your firm to enter negotiations. Specifically, the City requests the following:

- 1. The City accepts the following terms and conditions from your proposal:
  - a. Section B. Product Requirements, Section 3, Defective Product
  - b. Section B. Product Requirements, Section 3, Pricing
  - c. Special Terms and Conditions, Paragraph 8. Price Adjustment
  - d. Standard Terms and Conditions, Paragraph 41. Termination of Contract These changes are all shown on the Attached document, highlighted in bold.
- The City does not accept the changes to Standard Terms and Conditions, Paragraph 21. Indemnification.
- The City requests a best and final response to the pricing. Please complete the attached Price Page.
- 4. The City requests additional clarification on the Functional Alternatives. In reviewing some of the items, it seems that the functional alternative was higher priced items, or the items did not match the request of what is being replaced. Please provide additional information to clarify this.
- 5. Omnia Partners and the City accept the following terms and conditions:
  - a. 2.1 Corporate Commitment
  - b. 2.2 Pricing Commitment
  - c. 2.3 Sales Commitment
  - d. 3.3 Marketing and Sales 44A
  - e. 3.3 Marketing and Sales 44C
  - f. 3.3 Marketing and Sales 44E
  - g. 3.3 Marketing and Sales 44K
  - b. 3.3 Marketing and Sales 44M
  - i. 3.3 Marketing and Sales 44N
  - 3.3 Marketing and Sales Page 13 of 44 Section 14
  - k. 3.3 Marketing and Sales Page 13 of 44 Section 15

BUSINESS SERVICES DEPARTMENT SHARED SERVICES - PROCUREMENT

CTTY HALL • 255 W. ALAMEDA • P.O. BOX 27210 • TUCSON, AZ 85726-7210 (520) 791-4217 • FAX (520) 791-4735 • TTY (520) 791-2639

www,mesonprocurement.com

- 6. Omnia Partners is unable to accept the following changes.
  - a. Marketing and Sales Page 17 of 44 Section 8
  - Marketing and Sales Page 17 of 44 Section 10

Both sections above are a part of the Master Intergovernmental Cooperative Purchasing Agreement with allows Participating Agencies to sign up with OMNIA Partners to use this contract. This agreement is not between Grainger and OMNIA Partners and was included as an example only.

This Notice of Intent to Negotiate is not an intent to award a contract and does not establish a contractual relationship between the firm and the City and Omnia Partners. In the event that the City and Omnia Partners are not able to negotiate a satisfactory contract with the firm, the City will terminate negotiations.

Please submit a written response to my attention via e-mail to Jenn.myers@tuesonaz.gov on or before Friday, May 31, 2019 at 12:00 PM. Please contact me via e-mail or at (520) 837-4137 with questions regarding the items above. Sincerely,

Jenn Myers, CPPB

Principal Contract Officer

Gruffer Myen

Ce: Tomek Kruszec, Omnia Partners tomek kruszec@omniapartners.com

# B. PRODUCT REQUIREMENTS:

- 1. **PRODUCTS:** A complete and comprehensive line of quality made MRO supplies to support the daily maintenance, repair and operations functions of the agency. The categories include but are not limited to the following.
  - **a. Motors and Power Transmission-** General, Definite Purpose and HVAC motors, gear motors, bearings, V-belts and accessories.
  - b. Electrical Supplies Distribution, controls, wire, cable, voice & data and supplies.
  - c. Lighting Lamps, ballasts, fixtures, task lighting, flashlights and batteries.
  - d. Tools Hand, power, outdoor and automotive tools and tool storage.
  - e. **Measuring Tools & Test Instruments** Calipers, gauges, inspection, micrometers and multimeters.
  - **f. Pneumatic** Pneumatic tools and system components, air compressors and hydraulics.
  - **g. Machining and Cutting Tools** Drill bits, taps, dies, blades, counterbores, countersinks and abrasives.
  - **h. Material Handling, Storage and Packaging** Ladders, hoists, shelving, storage, furniture, packaging, casters, cart, trucks and drums.
  - Welding Welding equipment and supplies.
  - **j. Fasteners and Adhesives –** Nuts, bolts, washers, screws, hooks, flat stock, raw materials (metal, rubber, plastic), glue and cement.
  - k. Lubricants, Sealants and Paint Grease, oil, penetrates sealants, caulk and paint.
  - **I. Safety and Security Supplies -** Spill containment, storage, fire protection, person protective equipment, instrumentation, signs, labels, tags and security
  - m. Cleaning Equipment and Supplies Chemicals, equipment, restroom, paper, waste containers, cleaning.
  - n. **HVAC Supplies** Controls, heaters, air conditioning, air treatment, fans, ventilators and blowers.
  - **o. Pumps and Plumbing** Submersible, centrifugal, water system and positive displacement pumps, pipe, valves, fittings, heaters, coolers, filtration and faucets.
  - **p. Emergency Preparedness** Sandbags, first-aid supplies, disaster recovery products etc.
  - q. Other Categories

- 2. CURRENT PRODUCTS: All products being offered in response to this solicitation shall be in current and ongoing production; shall be formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth in this solicitation.
- 3. **DEFECTIVE PRODUCT:** All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification or a mutually agreed upon timeframe.
- 4. PRICING: Market Basket products Prices and base category contract discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. For Catalog Products, Contractor will no longer compute percentage-off discounts from the Contractor "list" price previously set forth on Contract's Website, Contractor's Catalog or any other electronic or published media. All percentage-off discounts for Catalog Products shall be deducted from Contract Reference Price ("CRP")in effect at the time the Catalog Product is purchased by member from Contract. Current Contract Reference Prices for Catalog Products shall be available when the member logs into its account on Contractor's Website.
- 5. **SALES PROMOTIONS:** In addition to decreasing prices for the balance of the Contract term due to a change in market conditions, a Contractor may conduct sales promotions involving price reductions for a specified lesser period.

# SPECIAL TERMS AND CONDITIONS

1. COOPERATIVE PURCHASING: Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have registered with OMNIA Partners or entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See <a href="http://www.tucsonprocurement.com/coop\_partners.aspx">http://www.tucsonprocurement.com/coop\_partners.aspx</a> and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <a href="http://www.mesaaz.gov/home/showdocument?id=23638">http://www.mesaaz.gov/home/showdocument?id=23638</a> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

- 2. FEDERAL, STATE AND LOCAL TAXES, LICENSES AND PERMITS: The Supplier shall comply with all Federal, State, and local licenses and permits required for the operation of the business conducted by the Supplier as applicable to this Contract. The Supplier shall, at no expense to the City, OMNIA Partners, or other Participating Public Agencies, procure and keep in force during the entire period of the Agreement all such permits and licenses.
- 3. SUBCONTRACTORS: No subcontract shall be made by the contractor with any other party for furnishing any of the services herein contracted for without the advance written approval of the Department of Procurement. All subcontractors shall comply with Federal and State laws and regulations that are applicable to the services covered by the subcontractor and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. Contractor is responsible for contract performance whether or not subcontractors are used.
- 4. FOB DESTINATION FREIGHT PREPAID: Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.
- **5. PAYMENTS:** All payments made by the City of Tucson for goods or services will be made to the vendor named on the Offer and Acceptance form. If you do not wish payment to be made to that address, you must submit an attached sheet indicating the proper mailing address with this bid.

- 6. RIGHT TO TERMINATE FOR CHANGE IN OWNERSHIP OR MATERIAL RESTRUCTURE OF THE CONTRACTOR: In addition to the Termination of Contract clause in the Standard Terms and Conditions section of this solicitation and resulting contract, the City reserves the right to cancel the whole or part of this contract within 60 days written notice of the completion of any material change of ownership in the Contractor's company, including its sale, merger, consolidation or dissolution.
- 7. TERM AND RENEWAL: The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.
- 8. PRICE ADJUSTMENT: The City will review fully documented requests for Market Basket product price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment for Market Basket products may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.
- 9. INSURANCE: The Contractor agrees to:
  - A. Obtain insurance coverage of the types and amount required in this section and keep such insurance coverage in force throughout the life of this contract. All policies will contain an endorsement providing that written notice be given to the City at least 30 days prior to termination or cancellation in coverage in any policy, and 10 days notice for cancellation due to non-payment in premium.
  - B. The Commercial General Liability Insurance and Commercial Automobile Liability Insurance policies will include the City as an additional insured with respect to liability arising out of the performance of this contract. Such additional insured shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by this Contract. The insurance hereunder will be primary and that any insurance carried by the City will be excess and not contributing.
  - **C.** Provide and maintain minimum insurance limits as applicable:

COVERAGE	LIMITS OF LIABILITY
I. Commercial General Liability:	
Policy shall include Bodily Injury, Property Damage, Personal Injury	
and Broad Form Contractual Liability	
Each Occurrence	\$1,000,000
General Aggregate	, \$2,000,000
Products & Completed Operations Aggregate	\$2,000,000
Personal and Advertising Injury	\$1,000,000
Blanket Contractual Liability	\$1,000,000

II. Commercial Automobile Liability	
Policy shall include Bodily Injury and Property Damage, for any owned,	
Hired, and/or Non-owned vehicles used in the operation, installation	
and maintenance of facilities under this agreement.	
Combined Single Limit	\$1,000,000
Ill. Workers' Compensation (applicable to the State of Arizona)*1	
Per Occurrence	Statutory
Employer's Liability	\$1,000,000
Disease Each Employee	\$1,000,000
Disease Policy Limit	\$1,000,000

<sup>&</sup>lt;u>Sole Proprietor/Independent Contractor</u> designation is given to those who desire to waive their rights for workers' compensation coverage and benefits as outlined in ARS§ 23-901, and specifically ARS § 23-961 (O). If applicable, please request the Sole Proprietor/Independent Contractor form from the Contract Officer listed in the solicitation.

- D. ADDITIONAL INSURANCE REQUIREMENTS: Policies shall be endorsed to include the following provisions:
  - A waiver of subrogation endorsement in favor of the City of Tucson, for losses arising from work performed by or on behalf of the Contractor (including Worker's Compensation).
  - 2. The insurance afforded the contractor shall be primary insurance and that any insurance carried by the City of Tucson and its agents, officials or employees shall be excess and not contributory.
  - Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.
- E. NOTICE OF COVERAGE MODIFICATIONS: Any changes material to compliance with this contract in the insurance policies above shall require 10 days written notice from the Contractor to the City of Tucson. Such notice shall be sent directly to the Department of Procurement.
- F. ACCEPTABILITY OF INSURERS: Contractors insurance shall have an "A.M. Best" rating of not less than A:VII. The City of Tucson in no way warrants that the required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.
- G. VERIFICATION OF COVERAGE: Contractor shall furnish the City of Tucson with certificates of insurance (ACORD form or equivalent approved by the City of Tucson) as required by this Contract. The certificates for each insurance policy are to be signed by an authorized representative.

All certificates and endorsements are to be received and approved by the City of Tucson before work commences. Each insurance policy required by this Contract must be in effect at or prior to commencement of work and remain in effect for the duration of the contract and two (2) years after completion. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal upon the City's request, is a material breach of contract.

All certificates required by this Contract shall be sent directly to the Department of Procurement.

The City of Tucson project/contract number and project description shall be noted on the certificate of insurance. The City of Tucson reserves the right to require complete copies of all insurance policies required by this Contract at any time.

- H. SUBCONTRACTORS: Contractors' certificate(s) shall include all subcontractors as insureds under its policies or Contractor shall furnish to the City of Tucson separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.
- I. **EXCEPTIONS:** In the event the Contractor or sub-contractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance

# STANDARD TERMS AND CONDITIONS

- 1. **ADVERTISING:** Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement,
- 2. **AFFIRMATIVE ACTION:** Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
- 3. AMERICANS WITH DISABILITIES ACT: The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
- 4. APPLICABLE LAW: This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Pima County Superior Court.
- 5. ASSIGNMENT-DELEGATION: No right or Interest In this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not unreasonably withhold approval and shall notify the Contractor of the City's position by written notice.
- 6. CHILD/SWEAT-FREE LABOR POLICY: The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are Incompliance.
- 7. CLEAN UP: The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the repair, the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
- COMMENCEMENT OF WORK: The Contractor is cautioned not to commence any billable work or
  provide any material or service under this Contract until Contractor receives purchase order or is
  otherwise directed to do so, in writing, by the City.
- 9. CONFIDENTIALITY OF RECORDS: The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
- 10. CONTRACT AMENDMENTS: The Procurement Department has the sole authority to:
  - A. Amend the contract or enter into supplemental verbal or written agreements:
  - B. Grant time extensions or contract renewals:
  - C. Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

- 11. CONTRACT: The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substantial non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive and the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.
- 12. DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH: Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.
- 13. DUPLEXED/RECYCLED PAPER: In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
- **14. EQUAL PAY:** The Contractor shall comply with the applicable provisions of the Equal Pay Act of 1963 (Pub.L. 88-38, 29 U.S.C. section 206(d)); Title VII of the Civil Rights Act of 1964 (Pub.L. 88-352, 42 U.S.C. 2000e *et.seq.*; and, the Lily Ledbetter Fair Pay Act of 2009 (Pub.L. 111-2).
- 15. EXCLUSIVE POSSESSION: All services, Information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
- 16. FEDERAL IMMIGRATION LAWS AND REGULATIONS: Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

17. FORCE MAJEURE: Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall

notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 18. GRATUITIES: The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
- HUMAN RELATIONS: Contractor shall abide by the provisions of the Tucson City Code Chapter 28, Article XII.
- 20. INDEMNIFICATION: To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, Indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, sults, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractors agrees to walve all rights of subrogation against the City of Tucson, it's agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Contractor is responsible for compliance with the Patient Protection and Affordable Care Act (ACA), for its employees in accordance with 26 CFR §54, 4980H. Additionally, Contractor is responsible for all applicable IRS reporting requirements related to ACA. If Contractor or any of Contractor's employees is certified to the City as having received a premium tax credit or cost sharing reduction which contributes to or triggers an assessed penalty against the City, or Contractor fails to meet reporting requirements pursuant to section 6056 resulting in a penalty to City, Contractor indemnifies City from and shall pay any assessed tax penalty.

21. INDEPENDENT CONTRACTOR: It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venture, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, holidays, paid vacation, sick days, or pension contributions by the City. The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses. Contractor is responsible for compliance with the Affordable Care Act for Contractor and any of Contractor's employees.

22. INSPECTION AND ACCEPTANCE: All material or service is subject to final inspection and acceptance by the City. Material or service falling to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are

the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.

- 23. INTERPRETATION-PAROL EVIDENCE: This Contract is Intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.
- **24. ISRAEL BOYCOTT DIVESTMENTS:** Acceptance of the contract warrants that the vendor is in compliance with A.R.S. § 35-393 and does not participate in a boycott of Israel as that term is defined within A.R.S. § 35-393.
- 25. LICENSES: Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.
- **26. LIENS:** All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security Interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.
- 27. NO REPLACEMENT OF DEFECTIVE TENDER: Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.
- 28. NON-EXCLUSIVE CONTRACT: Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.
- 29. OVERCHARGES BY ANTITRUST VIOLATIONS: The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.
- 30. PAYMENT: The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.

Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be Issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice. The invoice shall not be dated prior to the receipt of goods or completion of services.

The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.

The Contractor's payment terms shall apply to all purchases and to all payment methods.

31. PROTECTION OF GOVERNMENT PROPERTY: The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of

Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.

- .32. PROVISIONS REQUIRED BY LAW: Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.
- 33. RECORDS: Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.
- 34. RIGHT TO ASSURANCE: Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.
- **35. RIGHT TO INSPECT:** The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.
- 36. RIGHTS AND REMEDIES: No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.
- 37. SEVERABILITY: The provisions of this Contract are severable to the extent that any provision or application held to be Invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.
- 38. SHIPMENT UNDER RESERVATION PROHIBITED: No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.
- 39. SUBCONTRACTS: No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.
- 40. SUBSEQUENT EMPLOYMENT: The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.

41. TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate, following a written ten (10) business day notice to cure to the Contractor, the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. If the Contract fails to take appropriate action within the period to cure, the City will issue a written notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract;

In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of an unacceptable quality;

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract;

The Contractor gives the City a positive indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

- **42. TITLE AND RISK OF LOSS**: The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.
- 43. WARRANTIES: Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warrantles. Additional warranty requirements may be set forth in this document.

3. Grainger's Response to RFP# 192163

REQUEST FOR PROPOSAL NO. 192163 PAGE 24 OF 25

PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB PH: (620) 837-4137 / FAX: (520) 791-4735

# OFFER AND ACCEPTANCE

# **OFFER**

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The Undersigned hereby offers and shall furnish the material or service in compliance with all tenns, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

	For clarification of this offer, contact:
W.W. Grainger, Inc. Company Name	Name: Ron Price
100 Grainger Parkway Address	Title: Sc. Government Sales Manager
Lake Forest IL 60045 City State Zip	Phone: <u>979-224-6794</u>
Signature of Person Authorized to Sign	Fax: <u>NA</u>
Ron Price Printed Name	E-mail: Ron.Price@grainger.com
Sr. Government Sales Manager Title	•
ACCEPT	ANCE OF OFFER
The Offer is hereby accepted. The Contractor is no Contract. This Contract shall be referred to as Cont	ow bound to sell the materials or services specified in the ract No. <u>1921ほろ</u>
CITY OF TUCSON, a municipal corporation	
Approved as to form:	Awarded: 1/4
This	This day of
My U	Wathan Down
As Tucson City Attorney and not personally	As Director of Business Services and not personally



# **Executive Summary**

On behalf of W.W. Grainger, Inc., it is a privilege to submit our response to the City of Tucson & OMNIA Partners Maintenance, Repair & Operations (MRO), Supplies, Parts, Equipment, Materials & Related Services Request for Proposal # 192163. We value the City of Tucson's and OMNIA's enduring commitment to keep citizens and employees safe and facilities well-maintained. With this our most competitive offer to date, we pledge the broadest and most comprehensive access to MRO product and services, tailored for today's government's requirements while robust and flexible to be relevant in 5 years.

Grainger serves all public sector agencies, small, medium and large across all 50 states and their political subdivisions, the District of Columbia and US Territories. Our breadth is reflected in our \$1.3 billion in US inventory, 1.7 million products, 14 Distribution Centers with 16.5 million square feet and 250 US branch locations, each carrying nearly \$1 million of inventory. Investment in systems is driven by a focus that products are available and delivered when needed. 95% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours. This broad offering is promoted by opportunities for small businesses.

Grainger's distributes the most comprehensive line of MRO products and service categories and anything MRO related. Within each category, our offering is of substantial scale and breadth. We compete emphatically with specialized distributors and manufacturers across all MRO market segments. We continually evaluate products and services to remain relevant to our customers. We add products and suppliers daily; every 18 months we add more than 300,000 products.

Our investment in Grainger Team members and our IT and supply chain systems generate value added opportunities to our product and service offerings. A scamless agreement implementation plan is led by an experienced workforce to support legacy members and ease the transition of new members. Our commitment to sustainability and green initiatives is reflected in access to 114,000 products and expertise assisting in determining the right green substitute. A centralized technical product support team with in-depth product expertise, including sourcing, provides the City of Tucson and OMNIA members access to skills, experience and insight across all product lines and MRO vocations, including Police, Fire, EMS and skilled trades.

Throughout our eight years serving City of Tucson agencies and OMNTA members we have assisted government agencies during critical circumstances, small and large. For Emergency Preparedness needs, Grainger has an extensive offering for products and solutions. Grainger remains a dedicated partner who will deliver the quickest response and reliability in emergencies. Our prices and services remain as provided in the contract,

Our experience under the current agreement shapes much of how we structure offers in the public sector. As evident by its MRO solicitation, Tucson and OMINIA acquisition and operations personnel understand the total cost of acquisition and the meaningful ways to reduce and control costs. Acknowledging that cost is much more than product price, our offer provides meaningful opportunity to reduce costs and save time.

Grainger's innovation in c-commerce and digital solutions are driven by government agency embrace of advanced technology efficiencies. Our e-commerce and digital platforms are easier to search, navigate, check out and access transactional data than when the current agreement was



renewed. Our contract offer provides a relevant e-commerce incentive program enabling agencies to take advantage of advanced technology.

Our technical competency assists agency operations and audit responsibilities via more accessible invoice and spend information. We provide quality MRO product and services at competitive prices while being a meaningful resource to drive agency productivity and integrity strictures. Grainger team member expertise and experience, technical innovation, financial strength, and track record contributes to mission effectiveness and efficiency.

Grainger's pricing offer is our broadest and most competitive proposal. It is available nationwide and encompasses all categories. It presents extensive availability of exact match market basket items and access to Grainger's extensive catalog at competitive pricing. Grainger is offering a unique incentive program that will drive cost savings measures across a customer's entire organization. The offer presented will open expanded opportunities for new members. Grainger pricing is more market based, and lower than prior list prices; a larger category discount percentage offered by a competitor may not yield a lower product price.

We are citizens of the communities where we work and live. Within the City of Tucson metropolitan area we assisted the American Red Cross in installing home fire alarms, supported training initiatives of the Tucson Fire Foundation, provided scholarship opportunities for the Sunnyside School District Foundation and Pima Community College. Through the Grainger Tools for Tomorrow program, we provide support to individual students in their technical training. Grainger employees assist the Boys and Girls Club - Jim and Vicki Club House, the Special Olympics of Tucson, the Community Food Band, Meals for Wheels and Jobpath programs addressing child care and transportation for those in need. Grainger employees volunteer and provide assistance to Treasure for Teachers. We retain Tucson area businesses to meet the current agreement's requirements and to assist us in maintaining Grainger facilities and running our businesses. Our commitment in Tucson is replicated in communities nationwide.

Grainger has been privileged to partner with the City of Tueson and OMNIA in their dedication to keep citizens and employees safe and facilities well-maintained. Our response reflects our commitment to these values.

Respectfully submitted,

Ron Price

Sr. Government Sales Manager

W.W. Grainger, Inc.

Ron.Price@grainger.com

979-224-6794



W.W. Grainger, Inc. 100 Grainger Parkway Lake Forest, IL 60045-5201

TcJ: 847.535.1000 Fax: 847.535.9243 www.grainger.com

April 11, 2019

Ms. Jenn Myers, CPPB Department of Procurement 255 W. Alameda, 6th Floor Tueson, AZ 85701

RE: W.W. Grainger, Inc., Letter of Exceptions to the City of Tucson Request for Proposal No. 192163

Dear Ms. Myers:

W.W. Grainger, Inc. ("Grainger" or "Contractor") appreciates the opportunity to respond to the City of Tucson ("City") Request for Proposal No. 192163 Maintenance, Repair and Operations ("MRO") Supplies, Parts, Equipment, Materials and Related Services. As you know, Grainger's focus on contract compliance and customer satisfaction is second to none. To that end, Grainger respectfully requests the opportunity to incorporate, should we be awarded this contract, our agreed upon clarifications and exceptions into the terms of the contract. Our objective is to earn the privilege of working with both the City of Tucson and OMNIA Partners on this vitally important co-operative opportunity and doing so with an understanding that our collective expectations with respect to operationalization of this contract and its terms are aligned. In accordance with Section 10 of Instruction to Offer of this RFP, your favorable consideration of the following exceptions and clarifications to the proposal is requested:

### REQUEST FOR PROPOSAL NO. 192163

Page 5 of 25, Section B. Product Requirements, Section 3.

Original Language: DEFECTIVE PRODUCT: All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, reshipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification.

Modified Language: DEFECTIVE PRODUCT: All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, reshipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification or a mutually agreed upon timeframe.

Page 5 of 25, Section B. Product Requirements, Section 3.

Original Language: PRICING: Prices/discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. Where applicable, pricing shall be determined by applying Offerors discounts to the prices

listed on their manufacturer's price lists, retail price sheets, catalogs or by utilizing the reduced net pricing schedule.

Modified Language: PRICING: Market Basket product Prices and base category contract Adiscounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twolve-month period following contract award. For Catalog Product. Contractor will no longer compute percentage-off discounts from the Contractor "list" price previously set forth on Contractor's Website, Contractor's Catalog or any other electronic or published media. All percentage-off discounts for Catalog Products shall be deducted from the Contract Reference Price ("CRP") in effect at the time the Catalog Product is purchased by Citymember from Contractor. Current Contract Reference Prices for Catalog Products shall be available when Citythe member logs into its account on Contractor's Website. Where applicable, pricing shall be determined by applying Offerors discounts to the prices listed on their manufacturer's price lists, retail-price sheets, catalogs or by utilizing the reduced net pricing sebedule.

Page 16 of 25, Special Terms and Conditions, 8.

Original Language: PRICE ADJUSTMENT: The City will review fully documented requests for price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.

**Modified Language:** PRICE ADJUSTMENT: The City will review fully documented requests for <u>Market Basket product</u> price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment <u>for Market Basket product</u> may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.

Page 19 of 25, Standard Terms and Conditions, 20,

Original Language: INDEMNIFICATION: To the fullest extent permitted by law, Contractor, its successors, assigns and guaranters, shall pay, defend, indemnify and hold harmless City of Tueson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractors agrees to waive all rights of subrogation against the City of Tucson, it's agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Modified Lauguage: INDEMNIFICATION: To the fullest extent permitted by law, Contractor. its successors, assigns and guaranters, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all third party allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, reasonable expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, to the extent they are related to, arising from or out of or resulting from any negligent actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractors agrees to waive all rights of subrogation against the City of Tucson, it's agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tueson,

Page 22 of 25, Standard Terms and Conditions, 41.

Original Language: TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract, The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

Modified Language: TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate, following a written ten (10) business day notice to cure to the Contractor, the whole or any part of this Contract due to the failure of the Contractor to earry out any term or condition of the Contract, If the Contractor fails to take appropriate action within the period to cure, tThe City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

# CITY OF TUCSON ATTACHMENT A, REQUIREMENTS FOR NATIONAL COOPERATIVE CONTRACT TO BE ADMINISTERED BY OMNIA PARTNERS

2.1 Corporate Commitment Page 5 of 44

Original Language: Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master

Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and

Modified Language: Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is one of Supplier's primary "go to market" strategyies for Public Agencies, (3) the Master Agreement will be promoted as one of Supplier's "go to market" strategies to all-Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and

# 2.2 Pricing Commitment Page S of 44

Original Language: Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

Modified Language: Supplier commits the not to exceed pricing provided under the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement. Supplier's prices for items sold to the City and Participating Public Agencies will not exceed the price for the same or similar items sold to other government customers for the same of similar quantities of product in a similar product mix, under the same or similar terms and conditions. The City acknowledges, that due to the vast numbers of items sold by Supplier and Supplier's extensive customer base, as well as the different ways customers structure requests for proposals and bids, Supplier cannot assure the City or Participating Public Agencies that items sold to other customers for products will not be sold at a better price or discount. For example, within the Master Agreement Supplier provides customized Market Baskets to Participating Public Agencies, wherein these Agencies may receive different pricing and discounts on products. This scenario is also true for other Supplier customers.

# 2.3 Sales Commitment Page 5 of 44

Original Language: Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

Modified Language: Supplier commits to aggressively market the Master Agreement as <u>one of</u> its go to market strategyics in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to

Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

#### 3.3 Marketing and Sales Page 6 of 44 A

Original Language: Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

 Executive leadership endorsement and sponsorship of the award as the public sector go-tomarket strategy within first 10 days

Modified Language: Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as <u>one of</u> supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

 Executive leadership endorsement and sponsorship of the award as <u>one of Suppliers</u> the public sector go-to-market strategyies within first 10 days

# 3.3 Marketing and Sales Page 7 of 44 C

Original Language: Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

Modified Language: Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners, include a list-of current cooperative contracts (regional and national) Supplier holds and describe how-the-Master Agreement will be positioned among the other cooperative agreements.

### 3.3 Marketing and Sales Page 7/8 of 44 E

Original Language: Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii. Best government pricing
- iii, No cost to participate
- iv. Non-exclusive contract

Modified Language: Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners, All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii. <u>Pricing, discounts and incentives tailored to meet Participating Public Agency customer's MRO product and related service needs.</u>Best-government pricing
- iii. No cost to participate
- iv. Non-exclusive contract

# 3.3 Marketing and Sales Page 8 of 44 K

**Original Language:** State the amount of Supplier's Public Agency sales for the previous fiscal year, Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Modified Language: State the amount of Supplier's <u>Participating Public</u> Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 <u>Participating</u> Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

# 3.3 Marketing and Sales Page 8 of 44 M

Original Language: Does the Supplier propose to guarantee sales? If so, provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

Modified Language: Does the Supplier propose to guarantee sales? No. The Supplier does not propose to guarantee sales. If so, provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

### 3.3 Marketing and Sales Page 9 of 44 N

Original Language: Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

**Modified Language:** Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not to exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement,
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master-Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

# 3.3 Marketing and Sales Page 13 of 44 Section 14

Original Language: Administrative Fee payments are to be paid by Supplier to OMNIA Partners at the frequency and on the due date stated in Section 13, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion. All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.

Modified Language: Administrative Fee payments are to be paid by Supplier to OMNIA Partners at the frequency and on the due date stated in Section 13, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion. All-Administrative-Fees-not-paid-when-due shall-bear interest at a rate equal to the leaser of one and one-half-percent (1 1/2%) per-month-or the maximum-rate-permitted by-law-anti-paid in full.

# 3.3 Marketing and Sales Page 13 of 44 Section 15

Original Language: Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, or its designee, in OMNIA Partners' sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA

Partners receives such report. In addition, OMNIA Partners may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners at the location designated by OMNIA Partners. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, OMNIA Partners will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners' reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, and reimbursement of OMNIA Partners' costs and expenses related to such audit.

Modified Language: Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, or its designee, in OMNIA Partners' sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA Partners receives such report. In addition, OMNIA Partners may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners at the glocation mutually agreed upon by the particsdesignated by OMNIA Partners. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, OMNIA Partners will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners' reasonable satisfaction, including payment of any Administrative Fees due-and-owing, together-with interest thereon in accordance-with Section 13, and reimbursement of OMNIA-Partners' costs and expenses-related-to-such audit.

### 3.3 Marketing and Sales Page 17 of 44 Section 8

Original Language: The Procuring Party shall now use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. Master Agreements may be structured with not-to-exceed pricing, in which cases the Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.

Modified Language: The Procuring Party shall notw use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. Master Agreements may be structured with not to exceed pricing, in which cases the Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.

### 3.3 Marketing and Sales Page 17 of 44 Section 10

Original Language: WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE NATIONAL IPA PARTIES EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCTS, MASTER AGREEMENT AND GPO CONTRACT. THE NATIONAL IPA PARTIES SHALL NOT BE LIABLE IN ANY WAY FRO ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE NATIONAL IPA PARTIES SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

Modified Language: WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE OMNIA PARTNERS NATIONALIPA PARTIES EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED RIPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCTS, MASTER AGREEMENT AND GPO CONTRACT. THE OMNIA PARTNERS NATIONAL IPA PARTIES SHALL NOT BE LIABLE IN ANY WAY FRO ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE OMNIA PARTNERS NATIONAL-IPA PARTIES SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

Thank you for your favorable consideration of our clarifications and exceptions. Should you have questions, please contact me.

Sincerely,

Ron Price

Sr. Government Sales Manager

W.W. Grainger, Inc.



### PROPOSAL EVALUATION REQUIREMENTS

- PROPOSAL EVALUATION CRITERIA (listed in relative order of importance)
  - a. Method of Approach
  - b. Price Proposal
  - c. Qualifications & Experience
- II. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:
  - Method of Approach
    - 1. Provide a response to the national program.
      - a. <u>Include a detailed response to Attachment A.</u> Exhibit A. OMNIA Partners Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.

Grainger's completed **Attachment A; Exhibit A** is presented in TAB Exhibit A.

b. The successful offeror will be required to sign Attachment A, Exhibit B, OMNIA Partners Administration Agreement. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to the OMNIA Partners Administration Agreement.

Grainger has reviewed Attachment A; Exhibit B and provided Clarifications in TAB Letter of Clarification.

The successful offeror will be required to fill out Exhibit F – Federal Funds
 Certification and Exhibit G – New Jersey Business Compliance in its entirety.

Please see Grainger's completed Exhibit F and Exhibit G.



### City of Tucson Attachment A



# Requirements for National Cooperative Contract To be Administered by OMNIA Partners

The following documents are used in evaluating and administering national cooperative contracts and are included for Supplier's review and response.

OMNIA Partners Exhibit A - RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

OMNIA Partners Exhibit B - ADMINISTRATION AGREEMENT, EXAMPLE

OMNIA Partners Exhibit C - MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT, EXAMPLE

OMNIA Partners Exhibit D – PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

OMNIA Partners Exhibit I/ - CONTRACT SALES REPORTING TEMPLATE

OMNIA Partners Exhibit I' = FEDERAL FUNDS CERTIFICATIONS

OMNIA Partners Exhibit G - NEW JERSEY BUSINESS COMPLIANCE:

OMNIA Partners Exhibit H - ADVERTISING COMPLIANCE REQUIREMENT

#### 1.0 Scope of National Cooperative Contract

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Administration Agreement between Supplier and OMNIA Partners.

#### 1.1 Requirement

The City of Tucson (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners Public Sector ("OMNIA Partners"), is requesting proposals for Maintenance, Repair, and Operations (MRO) Supplies, Parts, Equipment, Materials, and Related Services. The intent of this Request for Proposal is any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal ("Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with OMNIA Partners, an example of which is included as Exhibit D, and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners as a Participating Public Agency in OMNTA Partners' cooperative purchasing program. Registration with OMNIA Partners as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through OMNIA Partners.

All transactions, purchase orders, invoices, payments etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither OMNIA Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. Supplier is responsible for knowing the tax laws in each state.

This Exhibit A defines the expectations for qualifying Suppliers based on OMNIA Partners' requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through OMNIA Partners.

#### OMNIA PARTNERS EXHIBITS

#### EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

These requirements are incorporated into and are considered an integral part of this RFP. OMNIA Partners reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies, in its sole and absolute discretion, and any party submitting a response to this RFP acknowledges that any award by the Principal Procurement Agency does not obligate OMNIA Partners to make the Master Agreement available to Participating Procurement Agencies.

### 1.2 Marketing, Sales and Administrative Support

During the term of the Master Agreement OMNIA Partners intends to provide marketing, sales and administrative support for Supplier pursuant to this section that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The OMNIA Partners marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through channels that may include:

- A. Marketing collateral (print, electronic, cmail, presentations)
- B. Website
- C. Trade shows/conferences/meetings
- D. Advertising
- E. Social Media

The OMNIA Partners sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through initiatives that may include:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The OMNIA Partners contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success.
- E. General contract administration

Suppliers are required to pay an administrative fee of 3.0% of the greater of the Contract Sales under the Master Agreement and Guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the OMNIA Partners Administration Agreement (Exhibit B).

#### OMNIA PARTNERS EXHIBITS

#### EXITIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

#### 1.3 Estimated Volume

The dollar volume purchased under the Master Agreement is estimated to be approximately \$100 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and OMNIA Partners.

#### 1.4 Award Basis

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will, at OMNIA Partners option, be the basis of award on a national level through OMNIA Partners, If multiple Suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same Suppliers will be required to extend the Master Agreement to Participating Public Agencies through OMNIA Partners. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency, Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and OMNIA Partners shall agree. Participating Agencies may request to enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in the Master Agreement (i.e. invoice requirements, order requirements, specialized delivery, diversity requirements such as minority and woman owned businesses, historically underutilized business, governing law, etc.). It shall be the responsibility of the Supplier to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the Participating Agency. It shall further be the responsibility of the Supplier to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly. Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Participating Agency and the Supplier (Contract Sales are reported to OMNIA Partners).

### 1.5 Objectives of Cooperative Program

This RIP is intended to achieve the following objectives regarding availability through OMNIA Partners' cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations and Public Agencies need to conduct their own solicitation process;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

### 2.1 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and OMNIA Partners designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

2.2 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with OMNIA Partners and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.

### 2.3 Pricing Commitment

Supplier commits the not-to-exceed pricing provided under the Master Agreement pricing is its lowest available (not to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

#### 2.4 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through OMNIA Partners nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to OMNIA Partners in accordance with the OMNIA Partners Administration Agreement. Supplier also commits its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

#### 3.1 SUPPLIER RESPONSE

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.

### 3.2 Company

A. Brief history and description of Supplier.

For over 90 years, Grainger has remained committed to helping professionals keep their operations running and their people safe by staying ahead of customer needs. As North America's leading broad line maintenance, repair and operating (MRO) products distributor, with operations also in Europe, Asia and Latin America, Grainger's advantaged supply chain network supports multichannel offerings including

FORTUNE
WORLD'S MOST
ADMIRED
COMPANIES

branches, eCommerce channels and comprehensive inventory management. With customers the central focus and continued commitment to innovation, Grainger embraces its responsibilities to its customers, members, shareholders and the communities it serves.

W.W. Grainger, Inc., founded in 1927, was incorporated in the State of Illinois in 1928. Grainger is a publicly held 500 company with shares traded on the New York Stock Exchange (NYSE). Grainger's capabilities include:

- A strategic US distribution network of 250 branches and 14 distribution centers supporting the City of Tueson and OMNIA Members
- An extensive product line, now more than 1.7 million products and over \$1.3 billion of on-hand inventory to meet agency requirements
- 95% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours
- Proven experience in negotiating and implementing multi-state, complex, nationwide contracts.
- B. Total number and location of sales persons employed by Supplier.

While Grainger has over 3,800 experienced sales persons, contrary to industry norms, Grainger's 564 Government Inside and Outside Sales Staff are solely dedicated to the public sector market. Through all 50 states, the District of Columbia and US Territories, this government-dedicated sales team understands specific customer challenges and drives overall savings in procuring products.



The following chart represents the Government sellers' locations per state.

Government S	ellers By	State			
State	4	State	#	State	**
Alabama	10	Louisiana	8	Ohto	14
Alaska	2	Maine	£	Oklahoma	_ 7
Arizona	13	Maryland	15	Oregon	4
Arkansas	2	Masaachusetts	£	Pennsylvánia	18
California	71	Michigan	10	Rhode Island	3
Colorado	12	Minnesota	4	South Carolina	: 7.
Connect:cu!	6	Mississippl	2	South Dakots	2
Deleware	3	Missouri	10	Termesse	11
Florida	32	Montana	. 1	Texas	52
Georgia	19	Nebreska	. 2	Utah	7
Hawaii	11	Nevada	4	Vermant	1
ldaho	1	New Hampshire	3	Virginia	25
lilínois	34	New Jersey	15	Washington	15
Indiana	4	New Mexico	5	West Virginia	1
lowa	8	New York	41	Wisconsin	13
Kansas	4	North Carolina	15	Wyoming	.2
Kentucky	4	North Dakota	1	District of Columbia	5

Grainger's Government Sales Staff per State as of March 2019.

C. Number and location of support centers (if applicable) and location of corporate office.

Grainger's corporate headquarters is located in Lake Forest, IL.

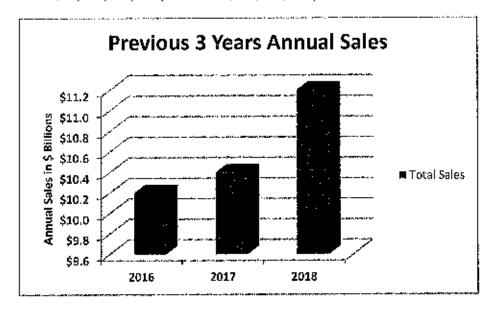
Grainger's strategic branch network includes 250 branches geographically located to provide convenient support to our customers. Each branch carries on average \$1 million in inventory within 23,000 square feet and is managed by an average of 13 employees. Please see *Exhibit I Grainger US Branch Locations* which provides address information.

Additionally, Grainger has three customer contact centers which support over 2,000 Customer Support Associates. These contact centers are located in Janesville, Wisconsin, Waterloo, Iowa and Phoenix, Arizona. Grainger contact centers are available 24 hours a day, 7 days a week to assist our customers through phone, chat and email.



D. Annual sales for the three previous fiscal years.

Grainger's annual sales for the previous three fiscal years: **2016**: \$10,137,204,000 ; **2017**: \$10,424,858,000 | **2018**: \$11,200, 000,000



E. Submit FEIN and Dunn & Bradstreet report.

FEIN: 36-1150280 D&B: 005-10-3494

1/. Describe any green or environmental initiatives or policies.



Grainger works to improve environmental performance across our suppliers operations and customers. We partner with third party sustainability organizations, such as the CDP



(formerly known as the Carbon Disclosure Project), the GreenBiz Executive Network, the U.S. Environmental Protection Agency, SmartWay® Program, UL

Inc. and the U.S. Green Building Council to help us align our environmental investments with stakeholder expectations. Our green and environmental initiatives include:

Operations: We focus efforts where we have the most influence. Grainger's Distribution Centers account for 38 percent of our operations and will increase as we expand service offerings. We monitor energy consumption and improve our green-energy-mix sustainable solutions to

increase efficiency and utilize renewable energy. We invest in onsite renewable



energy, purchase renewable energy credits and green tariffs.

Products: Grainger provides customers with the products they need to keep their businesses running over the long term. We work to understand how these products affect the environment. Customers increasingly request environmentally preferable products (EPP). Our EPP portfolio helps customers maintain sustainable facilities through efficient energy management, water conservation, waste reduction and air-quality improvement. The Grainger EPP portfolio includes more than 114,000 SKUs, 26 EPP product certifications and 46 EPP product attributes. The portfolio spans more than 600 brands across 672 product categories. More than 15% of Grainger suppliers offer products featured within our EPP portfolio.

For a product to be classified as environmentally preferable it must maintain one or more environmentally preferable attributes or third-party certifications such as WaterSense®, ENERGY STAR® or Green Seal. Our suppliers inform Grainger of the product certifications and attributes the products may carry. An independent 3rd Party, Underwriters Laboratory Inc. (UL Environment), verifies the viability of the certification or attribute claims. Grainger works with UL Inc. to ensure that the most current certification and attribute options are identified.

The City of Tucson and OMNIA Members can easily identify environmentally preferable products on Grainger.com by searching for products with the Green Leaf icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.

#### Grainger EPP Portfolio - Product Certifications & Certification Bodies:

CERTIFYING AGENCY			-lindarwitters La	aborniurids, inc.			U:9 Department of Energy
CERTIFICATION	Ecologo	GreenGuard	Greenguard Gold	ECVP 2759 Zaro Vyaste To Landfill Facility	Enykonmeniál Product Deciajation	Environmentat Claims Vandation	Energy Ster
CERTIFYING AGENCY	Scientific Certification Systems	Li,S. Epvj Protp.; de a A	ommental geney (EPA)	Green Yeal	U.S. Dapartmont 61 Apricultura	Cathording	Sustainable Forestry Infiliative
CERTIFICATION	SC9.indeor Advantage	WaterBorse	Soler Choice	Grebh Seal	Certified Biobased	Cemonfree	Sustainable Forestry Initiative (SPI)
CERTIFYING AGENCY	Malkipio	Emst & Young Rodsland	National Sanitation Foundation	Design Consc	Lights orbuin	🖟 . Manulactura	Einetrical rs Association MA)
OTRIBICATION	Forest Stewardship Goundi	SMaRT Certifled	NSF Cerifilod	OLC Quality Picclinds Listing	DLC Prenium	NEMA Fremling	Energy Aware
CERTIFYING AGENCY	Home Ventijátjag jástitule	Blodegradsble Product Institute	Carpet & Rug Institute	Organic Malenals Roviny Institute	South Coast Air Quality MgcM, District		
CERTIFICATION	HVI	Baoregradiable Product Institute Centified	CRI Green Label	risted OWKI	VOC Levels Most SCAOMO Requirements		

Grainger's environmentally preferred product portfolio is featured on the <u>Green Resources</u> landing page on Grainger.com.



**Environmental Services:** Grainger Lighting Solutions (GLS) and Grainger Energy Services (GES) provide a network of qualified, insured and licensed service providers to help identify and facilitate energy savings projects.



Lighting Retroitts & Upgrades



HVAC Maintenance & Upgraces



Motor & D:/ye Upgrades



Water Conservation Upgrates



Steam System Assessments & Unarades



Electric Vehicle Charging Station lastellations



Compressed Air System Studies & Upgrades



Duşi Collectio): System Studies & Uppraties

### Comprehensive Services Include:

- ✓ Multiple Energy and Water Saving solutions
- Audit and Financial Analysis
- ✓ Material, Contractor and Project Management
- Installation by Qualified, Insured and Licensed Serivce Partners
- ✓ Indentification of Applicable Incentives and Rebates
- ✓ Disposal and Recycling

For more information visit the <u>Grainger Energy Services</u> landing page on Grainger.com.

Hazardous Recycling Services: Grainger's recycling services solve the disposal of environmentally hazardous bulbs, dry batteries, and ballasts.

 Recyclable Kits: Specialized recycling kits for fluorescent lamps, ballasts or dry batteries, provides a turnkey service for one all-inclusive price. For larger volume needs, Grainger offers bulk pick-up. We will custom design a program that works for you. This service encompasses lamps, ballasts, batteries, electronics, and mercury.

#### Each kit includes:

- Special UN/DOT approved container
- · Pre-printed label with instructions
- Toll-free number for pickup
- Certificate of reclamation
- Grainger Branch Programs: Grainger offers customers opportunity to deposit recyclable items in collection boxes for no additional charge in Grainger branches through our partnership with <u>EnviroLight</u> specialized recycling services.
- 3. Additional Supplier Based Programs: Grainger works with key suppliers to provide the following no-fee and fee-based programs.
  - Grainger offers recycling kits available for purchase on Grainger.com for many items provided by EVERLIGHTS, RECYCLEPAK, &



SUPPLYPAK. Details and kit specifications can be obtained by entering the search term "recycling kits" on Grainger.com.

- Georgia-Pacific's (GP) Dispenser Refurbish, Recycle, Reuse (RRR)
  Program provides a no-charge end of life solution for old paper towel
  and toilet paper dispensers. GP removes old dispensers and reuses
  components in manufacturing new products. Dispensers are picked up
  at the end user's location.
- Georgia-Pacific provides a no charge service to reduce the number of batteries in landfills in partnership with <u>CALL2RECYCLE</u>. Through this service, boxes are provided to customers for collection of used batteries. Boxes are picked up at the facility and new boxes provided for continued collection and environmental disposition.
- GOJO will coordinate removal, transport and sustainable disposal of old hand soap and sanitizer dispenser materials when completing a GOJO managed dispenser installation project.
- For Members utilizing LOCTITE® Anerobics or Light Cure Technologies, Henkel offers a solution to help meet recycling goals and recycle items that were previously non-recyclable. Through a partnership with TerraCycle®, boxes can be purchased enabling convenient return shipping and recycling.
- Stanley Black & Decker offers a no-charge end of life solution for <u>DEWALT, BLACK&DECKER, STANLEY TOOLS</u> & <u>BOSTITCH</u> brands.
- Tyvek Protective Apparel can be recycled through DuPont's Recycling Program.

Grainger's Mid-Stream Utility Rebate Program: For the City of Tueson and OMNIA Members in eligible zip codes, Grainger identifies utility rebates applicable to LED Lighting and similar projects.

G. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program.

Grainger has two core programs promoting diversity. In both programs, all pricing is accessible and provided in this Master Agreement.



The programs are:

- 1. Tier II: Grainger's Supplier Diversity Program
- 2. Tier I: Distributor Alliance Program



Grainger's Tier II Supplier Diversity Program | Grainger's Tier II Supplier Diversity Program affords the City of Tucson and OMNIA Members access to diverse manufacturers and suppliers through our catalogs and distribution channels. Started in 1999, Grainger's Supplier Diversity Program is designed to grow this sector of the economy while helping customers get their jobs done with quality products from Diverse Business Enterprises (DBFs).

Grainger's Tier II Supplier Diversity program includes over 270 DBEs, and offers more than 91,000 items across 1600÷ product categories. Grainger also offers products from over 2000 Small Business Enterprises (SBEs), offering more than 300,000 products. The model allows DBEs to concentrate on what they do best and leave the logistics and distribution of their products to Grainger.

Grainger's Tier II Supplier Diversity Program provides Members access to DBE products through all of our ordering methods (Grainger.com, Redbook Catalog, phone, fax, walk-in, etc.), and distribution channels. Grainger's customers benefit from one-stop shopping. Registered suppliers are audited monthly to maintain active supplier diversity certificates. Supplier diversity reporting available upon request.

Products from diverse businesses are featured on Grainger.com:

 Products from diverse manufacturers and suppliers are identified on Grainger's website and within our catalog and index with the diversity symbol to the right.



- Customers can locate the offering from diverse suppliers by searching "Supplier Diversity" on Grainger.com.
- Additionally, customers can filter on the left-sidebar by "Supplier Diversity" while searching on Grainger.com.

Supplier recruitment is continuous at Grainger. Our company website includes a link to the supplier diversity registration portal. Certified businesses that register are available for referrals to purchasing officers when product review, RFP, or spot buying opportunities occur. Grainger includes DBEs in meeting unique product requirements through Grainger's Sourcing program, if products are not currently available in Grainger's general catalog. In 2018, 180 DBEs, and 1700 SBEs participated in Grainger's Sourcing program.

Grainger promotes the number of products acquired from diverse companies in several ways. Grainger is a corporate member of the Women's Business Enterprise National Council (WBENC) and has been a member of the National LGBT Chamber of Commerce (NGLCC) since 2014. Grainger participates in numerous conferences and seminars to assist diverse businesses to further



establish or strengthen themselves. Grainger's Portal invites diverse suppliers to consider doing business with Grainger.

Grainger pursues outreach opportunities with diverse organizations to understand their member offerings and to promote opportunities with Grainger. These include the following:

- National Minority Supplier Development Council (NMSDC)
- Women's Business Enterprise National Council (WBENC)
- Small Business Administration (SBA)
- National Gay and Lesbian Chamber of Commerce (NGLCC)
- Veteran Owned Businesses
- Veteran Associations



Grainger's Tier I Distributor Alliance Program | Grainger's Distributor Alliance Program responds to corporate and government regulatory and policy requirements as to buying MRO goods and services from Diverse Business Enterprises (DBEs),

Since 2006, the Distributor Alliance (DA) Program has helped customers support DBEs while consolidating MRO purchases. Over 50 DA DBEs reself the entire 1.7 million products offered by Grainger and provide services to customers with procurement goals to support small businesses and provide employment opportunities to women, minority and veteran-owned businesses. The DA DBE is one of the many points of contact for the customer, including Grainger business managers who mentor DBEs and act as a liaison among Grainger, the end customer and the DA DBE.

We monitor each DBE's performance with a monthly balanced scorecard. We provide feedback and offer assistance in performance areas where improvement is needed. We seek to provide meaningful focus in pragmatic areas where efficiency can be gained and effectiveness can be improved.

Grainger's Distributor Atliance is also a member of the National Minority Supplier Development Council and supports several NMSDC Regional Councils. We are corporate members of the Woman's Business Enterprise National Council. We recruit diverse suppliers for line review and customer proposal opportunities by participating in M/WBE Business Opportunity Fairs and other events that support M/WBE businesses.

H. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprises such as minority and women owned, small or disadvantaged, disable veterans, etc.

Grainger is a large business.



I. Describe how supplier differentiates itself from its competitors.

In addition to Grainger's product broadth and supply chain strength as previously stated, Grainger understands the challenges public sector agencies face in carrying our responsibilities. We comprehend the appropriations and budget cycles that provide agency funding and the procurement procedures agencies must follow for competitive and transparent purchasing. Our own procedures and systems are designed and implemented to fulfill these requirements. Grainger Sales and Team members receive annual ethics and compliance training focused on the government sector.

Grainger Government Sales Team members are dedicated solely to the public sector. Beyond understanding the challenges noted above, the Government Team has insight to government-oriented products and services and bring greater expertise and availability to the customer. The Government Team has deep understanding of government programs addressing small business opportunities and promoting environmental products.

J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

W.W. Grainger. Inc. is a publicly held company with over 25,750 employees, numerous locations, involved in international operations, and is party to thousands of contracts and other relationships. From time to time the Company is involved in various other legal and administrative proceedings that are incidental to its business, including claims related to product liability, general negligence, contract disputes, environmental issues, wage and hour laws, intellectual property, employment practices, regulatory compliance or other matters and actions brought by employees, consumers, competitors, suppliers or governmental entities. As a government contractor selling to federal, state and local governmental entities, the Company is also subject to governmental or regulatory inquiries or audits or other proceedings, including those related to pricing compliance. It is not expected that the ultimate resolution of any of these matters will have, either individually or in the aggregate, a material adverse effect on the Company's consolidated financial position or results of operations. While Grainger cannot provide you with all of the specific information you request with respect to each lawsuit, Grainger can state that, to the best of its knowledge and belief, without conducting exhaustive investigations or inquiries, there are no lawsuits that, if unfavorably concluded against this company would have a material adverse impact on its financial condition or ability to do business.

K. Felony Conviction Notice: Indicate if the supplier

- a, is a publicly held corporation and this reporting requirement is not applicable;
- is not owned or operated by anyone who has been convicted of a felony; or
- c. is owned or operated by and individual(s) who has been convicted of



a felony and provide the names and convictions.

As a publically held corporation, this reporting requirement is not applicable.

L. Describe any debarment or suspension actions taken against supplier

Not applicable as no debarment or suspension has been taken against supplier

#### 3.3 Distribution, Logistics

Describe the full line of products and services offered by supplier.

Grainger's proposal encompasses its entire catalog of 1.7 million MRO products and services covering 32 MRO categories and the expertise of Grainger employees. Our offering captures the routine to specialized MRO product or service; it is supplemented by sourcing proficiency. The portfolio is continually enhanced to meet evolving Member needs.

Products cover the following categories: In addition to the requirements listed in this RFP, Grainger is offering its complete catalog which includes: Abrasives, Adhesives, Sealants and Tape, Cleaning and Janitorial, Electrical, Electronics, Appliances and Batteries, Fasteners, Fleet and Vehicle Maintenance, Furniture, Hospitality and Food Service, HVAC and Refrigeration, Hardware, Hydraulics, Lab Supplies, Lighting, Lubrication, Machining, Material Handling, Motors, Office Supplies, Outdoor Equipment, Paint, Equipment and Supplies, Plumbing, Pneumatics, Power Transmission, Pumps, Raw Materials, Reference and Learning Supplies, Safety, Security, Emergency Preparedness, Test Instruments, Tools, and Welding.

Services include: Grainer's proposed services illustrated below will be made available to the City of Tucson and Participating Agencies, and OMNIA Members include:

- ✓ Competitive Price Offer.
- ✓ Marketing, Administrative, Sales Support
- ✓ Sourcing
- ✓ Software Punch-out Capability
- ✓ Installation, Repair, Maintenance & Turnkey Solutions & Services
- ✓ Inventory Solutions
- ✓ Small Business Program
- ✓ Green / Sustainability Programs
- ✓ Training & Education
- ✓ Customer Support Services

#### Other services offered:

- Safety In-Field Specialist Assessments
- 2. Online Solution Center.



- 3. KeepStock Inventory Management Solutions
  - Vendor-Managed Solutions
  - b. Customer-Managed Solutions
- 4. Consulting Services
- Grainger's Footwear Program.
  - a. Shoemobile Solution
- 6. Emergency Preparedness Services
- KeepStock Fee Based Solutions
  - Managed MRO
  - b. KeepStock Organize
- 8. Safety Services and Technical Training
- 9. Energy Services
- 10. Lighting Services
- 11. Facility Services
- 12. Custom Product Center

As new services become available, Grainger will automatically make them available for all Participating Agencies and OMNIA Members.

B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

Grainger's company owned supply chain makes inventory available to customers on a just-time-time basis. Grainger branches and DCs tailor inventory to Member location demands to ensure product is available for immediate pick-up, same-day shipment or same-day delivery. Products and services are offered throughout the United States, the District of Columbia and US Territories.

Grainger ships in stock items on the same day 96% of the time when the order is received by 4:00 p.m. local time. Using commercial carriers, customers receive most shipments the following business day. Grainger fulfills 95% of orders within 2 service days, and 98% within 3 days. Grainger uses local delivery sources, such as messenger services or common carriers, for emergency deliveries.

As to services, Grainger teams and its suppliers help customers manage inventory, provide safety and onsite training, implement energy efficiencies, sustainable programs and facility improvements by ensuring they are presented the right services to enhance their operations and create efficiencies.

C. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

Grainger team members process all orders for end users, including assistance provided by our contact centers. Grainger engages third party carrier companies to deliver orders to our customers. Some third party suppliers or manufacturers



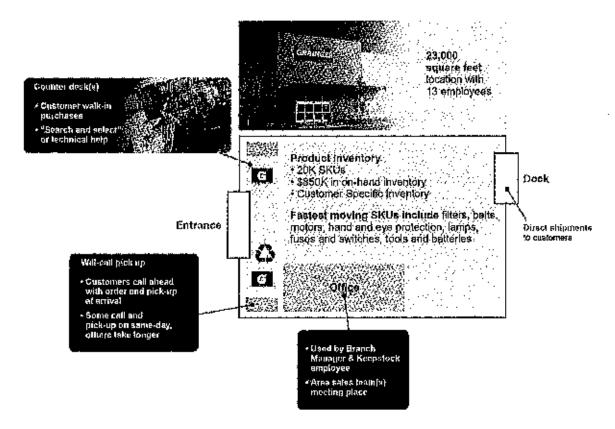
may ship product direct to Grainger customers.

D. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

Grainger's logistic network includes 250 branch locations and 14 distribution centers (DCs), Grainger's over \$1.3 billion in on-hand inventory is supported by a network of over 5,200 Grainger key suppliers and manufacturers.

Branch Network: Each of the 250 branches carries on average \$1 million in inventory within 23,000 square feet and has an average of 13 employees. All branch locations operate Monday – Friday, 8am – 5pm local time. Opening hours may vary. Branch team members will assist the City of Tucson and OMNIA Members with the following services:

- Consult and advise with customers based on needs
- · Search and select products
- Purchase products to acquire goods same day
- Will-Call services for phone or internet order
- Maintaining customer-specific inventory



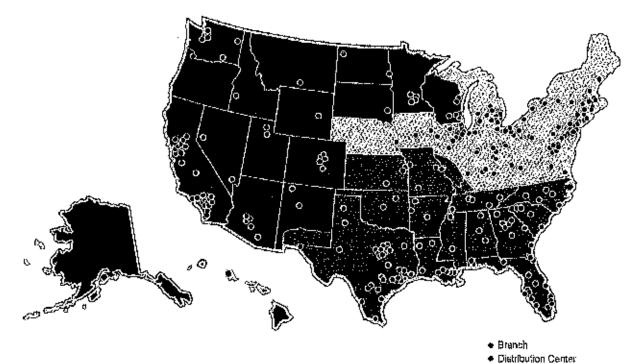
Above is a typical Grainger branch design

Distribution Centers: Grainger DC's range in size from 35,000 to 1,500,000 million square feet; 5 exceed 1,000,000 square feet. Stocking more than 100,000



of the fastest selling products, Grainger's technology systems and equipment enable most customer orders and branch inventory replenishment to be met by the DCs. The DCs ship orders directly to the customer or branch location. The following chart provides details as to each DC:

Grainger US Distrib	ution Centers			
Location	SKU'e	Square Feet	Inventory Value	Employees
Kansas Olly, MO	131,050	1,300,000	\$50,100,000	286
Greenville, SC	365,000	1,480,000	\$119,400,000	492
Patierson, CA	269,000	820,000	\$91,100,000	358
Minobka, IL	464,000	7,100,000	\$174,400,000	632
Bordentown, NJ	283,000	1,300,000	\$115,400,000	574
Danyar, CO	73,000	45,000	\$6,700,000.	30
Plymouth, MN	69,000	35,000	\$8,000,000	34
Soallie, WA	88,000	56,000	\$10,400,000	46
Mira Lome, CA	133,000	345,000	\$46,400,000	161
Cleveland, OH	134,000	395,000	\$44,600,000	218
Dalles, TX	150,000	560,000	\$66,400,000	322
Jacksonville, FL	119,000	239,000	\$35,490,000	145
Southeven, MS	117,000	230,000	832,800,000	144
Louisville, KY	759,000+	1,500,000	Públy operationát im 2020	700



Grainger maintains 250 branch and 14 distribution centers strategically located throughout all three Government regions in the US.



### 3.4 Marketing and Sales

A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

Upon award, Grainger will meet with OMNIA Partners to build a comprehensive 90 day plan to meet the objectives of all involved. Grainger's goal is to execute on all initiatives and strategies successful under our current contract and to enhance efforts. The following plans can be customized to meet individual agency needs as we continue our successful partnership. Our efforts will be based on actual purchase histories under the existing City of Tucson Agreement with a focus on buying patterns and product demand to target needs. Grainger believes that the unique offering this contract provides will meet or exceed the needs of the City of Tucson and Member customers.

i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days

Within the first 10 days, OMNIA and Grainger Executive Leadership will establish initial goals and objectives. Grainger Executive Leadership will circulate e-mail notifications, voice messages and company intranet messages to Grainger team members announcing the new Master Agreement. These messages will endorse the new Master Agreement as a viable option for Participating Public Entities and will highlight its value and benefits. Seilers will be equipped with information to position the new Master Agreement to promote success of our relationship. Scheduling for specific call to actions items will be communicated to the Government team outlining the following next steps.

ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days

In addition to the Project Schedule detailed below, Grainger's 90 day implementation plan includes educating our national Government Sales force and the OMNIA Partners team on the features and benefits of our new Master Agreement. The training plan includes has two main phases.

**Phase 1:** Grainger will work with City of Tucson and OMNIA Partners team to develop training materials to incorporate the benefits, products and services provided under the new Master Agreement. Online training will be prepared for presentation via delivery through a Web-Ex format on a regional basis to the national audience. The training materials will provide an overview of the new Master Agreement and how the Grainger team members will deliver service and solutions.



#### Training Materials include:

- 1. Detailed marketing brochure
- 2. Co-branded one page customer-facing marketing flyer
- 3. Internal Contract Overview PPT Deck for Grainger training
- 4. Update OMNIA Partners Public Sector Landing Page with City of Tueson award details to educate potential customers
- Educating Grainger Government Salesforce as to OMNIA Public Sector values

Phase 2: Training will be rolled out regionally, with endorsement from Grainger and OMNIA Partners' Public Sector executive leadership, to all Grainger and OMNIA Partners' Public Sector customer-facing employees and phone associates. Grainger eCommerce customer service representatives will participate in the training to ensure consistency of experience in delivering the e-Commerce solutions. Other teams trained include: Customer Service (Call Centers and Branches), Inventory Management, and others associated with contract launch.

Training will be tracked to ensure that all national sales employees have successfully completed the training.

B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

#### Grainger's 90 day plan consists of three phases:

#### Phase I: Execute Affiliation Document & Marketing

Goal: Promote and leverage the value of City of Tucson/OMNIA Partners contract, obtain and sign Affiliation documents and activate contract terms.

Through Grainger's dedicated Government Sales force, digital marketing and trade publications, Grainger will target current City of Tucson and OMNIA Partners entities to explain the benefits of the new master agreement so each entity can realize the new contract's value. Grainger's Government Sales Manager's will prioritize Grainger's current City of Tucson and OMNIA Partners Entities. Grainger will also pursue other entities currently not participating under the City of Tucson and OMNIA Partners contract.

#### City of Tucson and OMNIA Partners Implementation Kick-off

Grainger Resources: Grainger Leadership Team, OMNIA Sales Team, Government Sales Managers, Account Managers; Account Relationship Managers, Customer Service, Corporate Communications Team, Marketing Team



#### **Grainger Actions**

- Conduct national and regional conference calls internally with Grainger Executives providing the details of the City of Tucson/OMNIA Partners Public Sector agreement and implementation plan. The agenda includes an overview of the products and services Grainger will provide Members, a list of key Member leaders, and specific assignments for the Grainger Executive team.
- Conduct national and regional conference calls with Grainger Government Sales Force. Training will be rolled out regionally, with endorsement from Grainger and OMNIA Partners executive leadership, to all Grainger and OMNIA Partner team members. Grainger's participants include all sales and operations personnel.
- Execute Co-branded Marketing Plan to educate customers on the benefits of the new Master Agreement through digital marketing and trade publications.
- Develop and distribute the initial co-branded press release to targeted demographics, profiling the Agreement's values. Grainger, City of Tucson and OMNIA Partners will identify a targeted list and publications for the press release and other communications.
- Activate City of Tucson and OMNIA Partners dedicated online portal
  as a tool to educate customers on the benefits of the contract and tools and
  resources to assist in the Affiliation process.

# Execution for City of Tucson and OMNIA Partners Existing and New Participating and Prospective Members

- Grainger will leverage its 500+ strong Government sales force to promote and launch the contract through email and face to face meetings with City of Tucson customers.
- Continue to engage and market to prospective customers to highlight and explain the benefits of the new City of Tucson and OMNIA Partners agreement.
- Co-brand marketing material created and delivered through social media, Grainger website (www.Grainger.com), and other media channels.
- Lead regional calls between Grainger and OMNIA Partners to review affiliation progress, new targets and customer satisfaction.
- Work in coordination with City of Tueson and OMNIA Partners to identify trade shows, conferences or publications to market the new agreement.
- Activate pricing for affiliated customers within 48 hours of affiliation to new contract.



### Phase II: Identify and Execute Cost Savings Solutions

**Goal:** Understand individual customer's goals and initiatives to allow Grainger to leverage the full value of the Tucson/OMNIA agreement.

- Grainger will continue to leverage its 500± strong Government Sales force to understand customer goals and initiatives to align resources to implement cost saving and valued add solutions flowing from the contract.
- Leverage sales tools, resources such as Salesforce (trademark) to ensure Grainger is touching all potential contacts within each customer to explain the benefits of the Master Agreement.
- Begin conducting Quarterly Business Reviews to review cost savings and refine targets to meet objectives.

### Phase III: Continuous Implementation City of Tucson and OMNIA Partners

Goal: Evaluate initial benchmarks and refine based on newly identified opportunities.

- Maintain program marketing, including participating in OMNIA events, trade shows, conferences and other venues to promote the contract.
- Facilitate monthly regional calls between Grainger and OMNIA Partners field sales to review affiliations, new targets and opportunities for improvement.
- Refine the marketing plan between Grainger and OMNLA Partners targeting customers for relevant solutions driving the value outlined in the Master Agreement.

### Marketing and Promotion Plan

- Creation and distribution of a co-branded press release to trade publications
  - Grainger will work with and support City of Tucson and OMNIA Partners in refining and distributing the new co-branded press release. Grainger, City of Tucson and OMNIA Partners will further identify a targeted-list of publications for the press release and other related communications.
- Announcement, contract details and contact information published on the Supplier's website within first 90 days
  - Grainger will publish an announcement to our employees on our dedicated internal corporate website highlighting the features and benefits of the new Master Agreement. (Phase 1) Grainger will update the



dedicated OMNIA Partners page on our internal corporate website to assist in the training of our Sales team on the new features and benefits of the Master Agreement.

Design, publication and distribution of co-branded marketing materials within first 90 days

Grainger will work with City of Tucson and OMNIA Partners marketing team to update and profile the new agreement on the dedicated OMNIA Partners landing page within the first 30 days of award. This dedicated landing page will provide customers with the features, benefits, products and services offered through the new Master Agreement. This portal will allow customers an easy access through the affiliation process.

Grainger will collaborate with the OMNIA Partners to continue and enhance a Go-To-Market plan, including multiple marketing channels encompassing collateral materials, e-mail communications and web content promoting awareness of the new program and usage of the new agreement. (Phase I)

iii. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement

Grainger will exhibit and staff a booth at the NIGP Annual Forum and other national and regional trade shows. Grainger will assist and develop a strategy with City of Tucson/OMNIA Partners marketing efforts at national and regional trade shows.

iv. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.

Grainger will attend, exhibit, and participate. Grainger will exhibit and staff a booth at the NIGP Annual Forum. Additionally, Grainger will continue to work with OMNIA Partners to participate in additional trade shows and assist the overall promotion and marketing efforts for then NIGP Annual Forum.



v. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement

A new joint advertising plan will be developed in collaboration with City of Tueson and OMNIA Partners and implemented, including the design and publication of national and regional advertising in trade publications as mutually agreed-upon by the parties.

vi. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)

Grainger will work in conjunction with OMNIA Partners on marketing and promotional efforts of the Master Agreement. Grainger is committed to working on developing new co-branded material addressing case studies, collateral pieces and presentations. (Phase III)

- vii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:
  - OMNIA Partners standard logo;
  - · Copy of original Request for Proposal;
  - Copy of contract and amendments between Principal Procurement Agency and Supplier;
  - Summary of Products and pricing;
  - Marketing Materials
  - Electronic link to OMNIA Partners' website including the online registration page;
  - A dedicated toll-free number and email address for OMNIA Partners

Grainger will continue to house and develop enhancements to the existing OMNIA Public Sector landing page which can be accessed via the following link: <a href="https://www.grainger.com/onunpartnerspublic">www.grainger.com/onunpartnerspublic</a>

This landing page features the OMNIA Partners standard logo, a copy of the original Request for Proposal, a copy of the contract amendments between principal procuring agency and Grainger, a summary of products and pricing, marketing material, an electronic link to OMNIA Partner's online registration page, and a dedicated toll free number and email address for OMNIA Partners.

The landing page will also provide new products, a contract overview and live links to solutions to assist OMNIA and Participating Public Agencies to reduce facilities costs (i.e. Inventory Solutions, Site Audits). (Phase I)

The City of Tucson/OMNIA Partners contract will be highlighted and



marketed. Affiliation information will be provided in the HOW TO PARTICIPATE section of the landing page.

C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

Upon award, existing Grainger customers that are purchasing products under the existing City of Tueson contract will be approached to transition to the new Master Agreement from the first day it takes effect. New public entity customers seeking to use the City of Tueson and OMNIA Partners Master agreement will execute an affiliation document. Affiliation declaration can be done electronically through:

- Dedicated OMNIA Partners landing page
- Grainger.com
- 3. Hard copy

Grainger will support all customers who choose to access our broad product line through the City of Tucson / OMNLA Partners MRO Supplies contract.

Grainger holds other cooperative contracts. Please see Letter of Clarification.

D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.

The current reciprocal Trademark License Agreement, allowing permission for reproduction consistent with Grainger's and OMNIA Partners guidelines, will be continued.

E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

Grainger will educate its Sales Team on the key features and benefits of the City of Tucson and OMNIA Partners contracting process and the benefits of OMNIA Partners membership. Grainger requires that the Public Sector Sales Team members have knowledge of the following:

- Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii. Best government pricing



Competitive Market pricing – Grainger's prices for items sold to Buyer will not exceed the price for the same or similar items sold to other government customers for the same of similar quantities of product in a similar product mix, under the same or similar terms and conditions. Buyer acknowledges, however, that due to the vast number of items sold by Grainger and Grainger's extensive customer base, as well as the different ways customers structure requests for proposals and bids, Grainger cannot assure any buyer that items sold to other customers for products will not be sold at a better price or discount. Even within the Master Agreement, since Grainger will provide Customized Market Baskets as noted above, OMNTA Partners Participating Agencies will receive different pricing and discounts on products. This is also true for other customers.

iii, No cost to participate

There is no cost to participate in the City of Tueson – OMNIA Partners Master Agreement.

iv. Non-exclusive contract

Grainger confirms understanding of the above statement.

- F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:
  - i. Key features of Master Agreement
  - ii. Working knowledge of the solicitation process
  - Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
  - iv. Knowledge of benefits of the use of cooperative contracts

Grainger's Customer Enablement Managers (CEMs) will educate the sales team on key features and the contract requirements for the City of Tucson and OMNIA Partners Master Agreement. The Sales Team will embrace a working knowledge of the solicitation process, awareness of the range of Public Agencies that can use the City of Tucson and OMNIA Partners Master Agreement and it's henefits.

A national kick off call will be held by the CEM to develop and present the sales team training plan. Grainger's national sales force will be trained through local, regional and national webinar sessions where all aspects of the new City of Tueson / OMNIA Partners Master Agreement will be reviewed and discussed. In addition, Grainger will work with OMNIA to target specific markets for inperson kick off meetings.

Once implementation training is completed, regularly scheduled status meetings will be held throughout the life of the contract to gauge progress and resolve



challenges. New Grainger team members will be provided background on the Master Agreement during these meetings. (Phase II)

- G. Provide the name, title, email and phone number for the person(s), who will be responsible for:
  - i. Executive Support
  - ii. Marketing
  - iii. Sales
  - Sales Support.
  - v. Financial Reporting
  - vi. Accounts Payable
  - vii. Contracts

Ron Price will manage all Grainger resources to support the City of Tucson/OMNIA Partners Master Agreement including marketing, sales, sales support, financial reporting and contracts.

Ron Price Primary POC Sr. Government Sales Manager Email: ron.price@grainger.com Phone: 979-224-6794



Grainger's Government Leadership Team and resources outlined below will support all aspects and requirements for the City of Tucson / OMNIA Master Agreement.

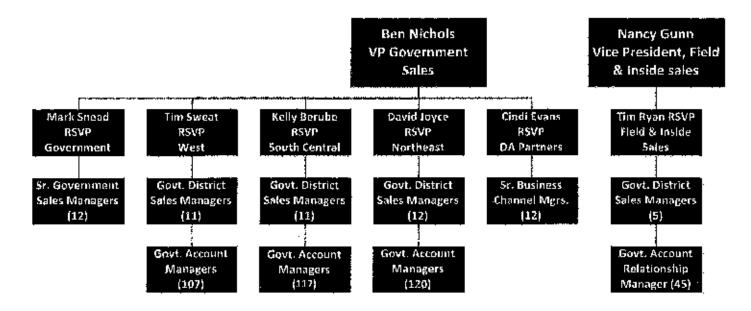
Name	; Title	Email	: Phone
Executive Support			
Ben Michols	VP, Government Sales	Bonjamin.Nichols@grainger.com	847-535-1222
Mark Snead	Regional Sales VP Government Coops	Mark.Snead@grainger.com	804-332-1924
Kejly Berube	Regional Sales VP South	Kelly.Becube@grainager.com	281-650-4906
David Joyce	Regional Sales VP North	<u>David.Joyce@grainger.com</u>	610-383-1264
Tlm Sweat	Regional Sales VP West	Tim.Sweat@grainger.com	214-274-2331
Coleen Marraitt	Director – South Central	Coleen.Marritt@grainger.com	678-551-4719
Tania Figueroa-	Director – North	Tania.Figueroa-	917-523-4836
Godoy		Godoy@grainger.com	
Christopher Bader	Director – West	Christopher.Bader@grainger.com	916-606-8657
Marketing			
Raquel West	Marketing Program Manager	Raquel Case@grainger.com	847-535-5133
Seles			
Ron Price	Sr. Government Sales Manager	Ron.Price@grainger.com	979-224-6794
Muitiple (584)	Government Sales Team	Ron.Price@grainger.com	979-224-6794
Sales Support			
Contact Center	Government Customer Support:	Support@grainger.com	800-GRAINGER
Financial Reporting			
Mark Haubrich	Manager, Reporting & Analytics	Mark.Haubrich@grainger.com	847-559-6352
John Sanecki	Sr. Reporting Analyst	John.Sanecki@grainger.com	847-559-6125
Account Payable			
AP Team	Government Accounts Payable	Support@grainger.com	800-GRAINGER
Contracts	40.400 C-00% S255 Y-0406 H		
Ron Price	Sr. Government Sales Manager	Rog.Price@grainger.com	979-224-6794



H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Part of Grainger's National Sales force includes Grainger's Government-Dedicated Sales Organization divided into 3 regions — West, South Central and Northeast. We have coverage in all time zones including 24/7 online, phone and email support. Government-dedicated Grainger sellers manage and service the contract through an experienced team of over 560 government sellers, throughout all 50 states, the District of Columbia, US Territories and outlying areas. Grainger provides full geographic coverage to all state, local, and education government Members.

Grainger's Government- Dedicated Team's structure is presented below.



Each Government Regional Sales Vice President leads a team of Government District Sales Managers. These District Sales Managers in turn lead a team of highly trained and experienced Account Managers. Together this Government team engages public sector agencies as how best to meet their MRO needs. Below is the Government Team leadership structure with contact information.



Key Regional Lea	dership		
<b>Title</b>	Name	Geography	Email / Phone
VP Government Sales	Ben Nichols 21 Years of Experience with Grainger • VP Government Sales • Rogional Sales Vice President • Government Sales Manager	National	Benjamin.Nichols@grainger.com (847) 535-1222
Regional VP	Mark Snead 15 Years of Experience with Greinger  > St. Director of Government Cooperatives  Regional Vice President, North Region  • Vice President, Government Contracts	National	Mark.Snead@grainger.com (804) 332-1924
Regional VP	Kully Berube 13 Years of Experience with Grainger • Director of Healthcare • District Sales Manager	South Central: NC, 8C, GA, PL, AL, MS, EA, TX, KS, OK, , MO, TN	Kelly.Berube@greinger.com (281) 650-4908
Regional VP	David Joyce 76 Years of Experience with Greinger Regional Sales Mice President Sr, Director of Co-Operatives Director, SE Government	Northeast, ME, NH, VT, MA, RI, CT, NY, NJ, PA, DE, MD, DC, VA, WV, NE, IA, IL, IN, MI, OH, KY	Dayld Joyce@grainger.com (610) 352-1264
Regional VP	Tim Sweat 13 Years of Experience with Grainger • Sr. Director of Sales • Director of Government Sales • West • District Sales Manager	West; AZ, NV, UT, MT, ID, WA, OR, CA, HI, AK, WY, CO, NM, NO, SD, MN, WI	Tim.8weat@grainger.com (214) 274-2331
Regional VP.	Tim Ryan  12 Years of Experience with Grainger  Director of Operations for Inside Sales and Territory Sales  Director of Operations for Manufacturing and Commercial  Area Sales Manager	US Field & Inside Govt. Sales	Timothy.1,Ryan@grainger.com (847) 793-5150
Regional VI <sup>5</sup>	Cindi Evens 6 Years of Experience with Grainger • Regional Sales Vice President, Channel Development • Regional Sales Vice President, South Central • Regional Sales Vice President, West	Distributor Alflance Suppliers	Cindi.Evans@grainger.com (214) 395-6278

Beyond the Account Manager, any customer can contact the local Branch Manager and the branch staff for assistance. If a situation arises outside of normal business hours, the City of Tucson, participating Public Agencies and OMNIA Members have access to the Grainger emergency line, 800-GRAINGER. This line is answered live 24/7 and a local branch manager will be contacted to immediately address the emergent need.

Grainger's Customer Service Representatives are available 24/7 via a toll free number; fax and email in each time zone for the City of Tucson and OMNIA Members.

For Participating Entities with KeepStock® Inventory Management solutions, Grainger Team Members are available during normal business hours at member specific locations to help customers manage their inventory, place orders and provide other assistance as needed.



I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.

Grainger's primary Sr. Government Sales Manager Ron Price, will manage the following efforts:

- Conduct regularly scheduled meetings with City of Tucson and OMNIA Partners team and our account teams to ensure open communication and effective deployment of the strategy and related plans.
- Facilitate monthly regional calls between Grainger and OMNIA
  Partners field sales to review affiliations, new targets and
  opportunities for improvement. Grainger will work with OMNIA to
  share enhanced programs specifically benefiting public sector
  customers.
- 3. Participate, with other Grainger representatives, in mutually agreedupon Business Reviews with City of Tucson and OMNIA Partners Participating Entities to review reports and align objectives.
- 4. Continue to enhance joint-marketing plan between Grainger and OMNIA Partners to target prospective customers.
- 5. Continue program marketing and participation in trade shows, conferences and other events to promote the contract.
- 6. Continue to collaborate and educate OMNIA Partners team members about all Grainger resources, solutions, and capabilities.
- 7. Engage Grainger Leadership and team members in fulfilling the responsibilities for the Master Agreement.
- J. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set- up, timely contract administration, etc.

Grainger will continue to support our successful partnership with one point of contact who will manage the overall national program and all marketing and sales efforts for the term of the Master Agreement. This includes managing any and all resources contributing to the success of our new agreement. Grainger will activate pricing for affiliated customers within 48 hours and pursue all efforts for effective contract administration.

Grainger will continue to collaborate with OMNIA Partners and



Participating Public Agencies on a comprehensive marketing communication plan, including objectives and target goals. The marketing communication plan will promote high awareness and usage of the Master Agreement by Participating Public Agencies in multiple channels such as collateral materials, e-mail communications, participation in trade shows and web content.

K. State the amount of Supplier's Public Agency sales for the previous fiscal year.

Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Grainger's Government and Public Agency business in 2018 totaled \$1.4 billion. Grainger has contracts with 50 States, numerous local governments, as well as in the Federal government.

The Government sales organization, in place since 2005, allows Grainger to focus on the unique needs of the government customer while gaining insight into, and expertise in, government procurement. Grainger's Government team members receive annual compliance training to ensure that they know and understand our customers' requirements and reflect our government sector ethical standards.

Grainger can provide names and addresses of top Government, Healthcare and Education customers upon contract award and permission is received from such customers to release this information, it is proprietary in character, which must be preserved.

L. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Customers may choose to order over the Internet through Grainger.com, place an EDI order or order through a procurement solution such as Ariba, SAP, or Oracle.

**Grainger.com** allows users to find the products they need, compare like items, and purchase products efficiently. Users can access real time availability and track purchase history. This solution is available on a desktop computer and on mobile devices

Advanced Features of Grainger.com provide approval, spend limits, workflow, and reporting features to improve control over spend and enhance contract compliance.



**Grainger Mobile App** for iPhone and Android devices optimized for use on any smartphone. End-users have access to Grainger.com no matter the location: job site, truck, plant floor, and garage or maintenance shop. Using the mobile website or app, employees can log into their account, view pricing, confirm local product availability, approve pending orders, and check out - with the product ready for pickup at a Grainger branch or shipped directly to their office or job site.

eProcurement offers ability to integrate Grainger's General Catalog and buying process with customers' purchasing and ERP systems. Grainger connects to customers through electronic marketplaces, exchanges or enterprise purchasing software systems using universal technology standards such as EDI and eXML. Grainger also offers a shopping solution comprised of Grainger specific data deployed behind the customer's firewall.

**Grainger.com:** The benefits Grainger.com provides include:

- Access to over 1.7 million
   products for each of your USA sites
   Your specific Grainger
   Quick to Call/Chat
   Budgeting per user
   Order Reviews and Ask & Global Safety Data Sheets
   Item Comparison
   Product Availability
   Call Chat
   Matchmaker selection
   Grainger branch locator Signinger branch locator Supplier Diversity Products
   Custom Product Center
   Custom Product Center
   Global Safety Data Sheets
   Item Comparison
   Easy and Secure Ordering
   Product technical support
   Order Status

- Product search capabilities and

Enhanced Features: Grainger.com offers enhanced features for greater purchasing control and a customized experience. Customized spend management and order visibility functionality helps customers manage expenses more efficiently allowing particular order approval workflows and spend limits per user.

Grainger's SAP Enterprise Resource Planning (ERP) platform provides customer driven requirements, assisting internal oversight and supervision. Reporting and compliance structures are described below:

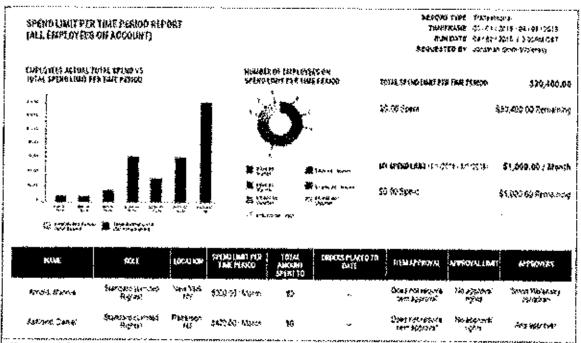
Workflow Management Controls: Customers can control and manage workflow and spend management when registered and logged into Grainger.com. Grainger's order management system allows greater purchasing control and visibility through customized spend management authorizations. Workflow controls are administered by the individual Purchasing Entity, Grainger works during the implementation phase to determine the best way to create the user ids, approvers and workflow that meet your needs including:



- Establish an approval process for orders that exceed Member-specified dollar limits
- Set a budget for individual users on a per week, month or year and then track their spend with reporting
- Designate a specific users as default approvals
- Apply spend limits & default approvers across multiple users or groups of users
- Add notes to the order as it is sent for approval
- Modify delivery and payment information on orders submitted for approval
- Add, remove or change item quantities on orders submitted for approval
- Apply a payment method from your profile to a pending order
- Set order approval rules based on Market Basket items







System Administrators have access to reporting from the OMS Dashboard and from the Order History page: Actual spend per employee, number of employees on spend limit per time, and total spend limit for the time period can be viewed.

### Other enhanced features include:

- Custom Home Page and landing pages: Grainger can customize the user experience by enabling customer specific content on the home page of Grainger.com. Grainger can set pages as the default landing page.
- Personal & Shared Lists: Grainger.com offers customers opportunity to create personalized lists of frequently purchased items and share with others on the account for simple repeat ordering.
- Reporting (Order History Download): Detailed order history information such as Order, Shipping, Payment, Product, Price/Quantity, Account Defaults is readily accessible.

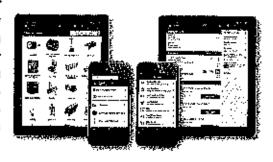
Work Order Integration: Grainger.com can integrate Computerized Maintenance Management Systems (CMMS)/ Work Order systems with the purchasing process for reconciliation of purchases to work orders. This integration aligns work order data to product orders and packing slips for streamlined receiving and assigns product cost to the work order for a full view of project costs.

Integrations in several CMMS/work order systems allow users to click out to a Grainger site for shopping. Other integrations enable flat file



transfers to automate reconciliation of work orders and purchases. Grainger's eCommerce Solutions Managers will assess current work order and purchasing processes to streamline the process.

Mobile Apps: The Grainger mobile app includes many capabilities of Grainger.com and several unique features for a mobile workforce. Customers can use the Grainger app to find product, view and share product details, purchase product, approve requisitions, check order status and history.



chat with an agent for help and much more. Grainger has apps for iphone, iPad and Android devices and a mobile optimized web page.

In addition to the advanced search features of Grainger.com, the Grainger mobile app includes barcode scanning, item number scanning, voice search and location based lists to streamline purchasing of commonly used items. Users can establish KeepStock CMI programs and scan KS barcodes.

eProcurement solutions automate the purchase and invoicing of MRO purchases, eliminating many manual steps involved in processing transactions, and increasing data accuracy. With eProcurement, agencies control spend more effectively, increase the spend being managed, reduce purchasing agent overhead and improve requisition-to-order cost and cycle time. Grainger offers the following eProcurement solutions and services:

Electronic marketplaces: Grainger connects to customers through electronic marketplaces, exchanges, or enterprise purchasing software systems using universal technology standards, such as cXML. Customers can "Punch-Out" to Grainger's online catalog, create a requisition and return the shopping cart back to the marketplace for review and approval.

Direct connections to customers' Enterprise Resource Planning (ERP) systems: Grainger offers ability to integrate its General Catalog and buying process with customers' purchasing and ERP systems. Customers seeking to "Punch-Out" directly from their ERP can access Grainger's online catalog and return the shopping eart back to their purchasing system to manage the order workflow.

Grainger can provide Oracle R12. A scoping call with the Grainger c-business integration team can determine specific need

Requirements for National Cooperative Contract Page 42 of 44

## OMNIA PARTNERS EXHIBITS EXHIBIT A-RESPONSE FOR NATIONAL COOPERATIVE CONTRACT



and customization. Our experience with numerous customer platforms provides end-to-end integration capability to drive streamlined processes to achieve cost savings through productivity enhancements and reducing direct ordering cost.

Some of Grainger's supported ERP and Supply Chain/Procurement Networks include:









**GHX** 



ORACLE'



Supported eProcurement Transactions: Grainger supports custom non-standard transactions on a per request basis, in addition to the following standard transaction sets:

- Invoice 810 ANSIx12, cXML, xCBL
- Payment (CTX Format ONLY) 820 ANSix12
- Remittance Advice 824 ANSIx12
- Purchase Order 850 ANSIx12, cXML, xCBL
- Purchase Order Acknowledgement 855 ANSIx12, eXML, xCBL
- Ship/Bill Notice 856 ANSIx12
- Functional Acknowledgement 997 ANSIx12
- M. Does the Supplier propose to guarantee sales? If so, provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

\$\_.00 in year one \$\_.00 in year two \$\_.00 in year three

To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

Please see Letter of Clarification.

N. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

Requirements for National Cooperative Contract Page 43 of 44

# OMNIA PARTNERS EXHIBITS EXHIBIT A- RESPONSE FOR NATIONAL COOPERATIVE CONTRACT



- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Please see Letter of Clarification.

Detail Supplier's strategies under these options when responding to a solicitation.

#### OMNIA PARTNERS EXHIBITS EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS

#### FEDERAL CERTIFICATIONS ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

#### TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned with proposal.

The following certifications and provisions may be required and apply when a Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

### APPENDIX II TO 2 CFR PART 200 (A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party. Does offeror agree? YES \_\_\_\_\_\_\_Initials of Authorized Representative of offeror (B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000) Pursuant to Federal Rule (8) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating Agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if Participating Agency believes, in its sole discretion that It is in the best interest of Participating Agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by Participating Agency as of the termination date If the contract is terminated for convenience of Participating Agency. Any award under this procurement process is not exclusive and Participating Agency. reserves the right to purchase goods and services from other offerors when it is in Participating Agency's best interest. (C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein. Does offeror agree to abide by the above? YES \_\_\_\_\_\_\_Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted

## OMNIA PARTNERS EXHIBITS EXHIBIT Y- FEDERAL FUNDS CERTIFICATIONS

Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Perticipating Agency expends federal funds during the term of an award for all confirmats and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.
Does offeror agree? YESInitials of Authorized Representative of offeror
(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
Pursuant to Federal Rule (E) above, when a Particlpeting Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.
Does offeror agree? YES
(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Inder Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.
Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the erm of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.
Does offeror agree? YESfnitials of Authorized Representative of offeror
G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as mended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-ederal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations nust be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency

# OMNIA PARTNERS EXHIBITS EXHIBIT F-FEDERAL FUNDS CERTIFICATIONS

Pursuant to Federal Rule (G) above, when federal funds are expended by P term of an award for all contracts by Participating Agency member resulting to comply with all applicable requirements as referenced in Federal Rule (G) a	NO from this procurement omcess, the offeror agrees
Does offeror agree? YES Yes it does.	Initials of Authorized Representative of offeror
(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A made to parties fisted on the government wide exclusions in the Syst with the OMB guidelines at 2 CFR 180 that implement Executive Ord 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension debarred, suspended, or otherwise excluded by agencies, as well a regulatory authority other than Executive Order 12549.	tem for Award Management (SAM), in accordance ders 12549 (3 CFR part 1986 Comp., p. 189) and "SAM Exclusions contains the names of parties
Pursuant to Federal Rule (H) above, when federal funds are expended by Patterm of an award for all contracts by Participating Agency resulting from this it nor its principals is presently debarred, suspended, proposed for debarred participation by any federal department or agency.	Directing that notices the offerer certifies that notices.
Does offeror agree? YES Yes it does.	Initials of Authorized Representative of offeror
(i) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that must file the required certification. Each tier certifies to the tier at appropriated funds to pay any person or organization for influencing or any agency, a member of Congress, officer or employee of Congress connection with obtaining any Federal contract, grant or any other at also disclose any lobbying with non-Federal funds that takes place in or disclosures are forwarded from tier to tier up to the non-Federal award.	bove that it will not and has not used Federal rattempting to influence an officer or employee of its, or an employee of a member of Congress in ward covered by 31 U.S.C. 1352. Each tier must
Pursuant to Federal Rule (I) above, when federal funds are expended by I the term and after the awarded term of an award for all contracts by Participa the offeror certifies that it is In compliance with all applicable provisions of the International further certifies that:  (1) No Federal appropriated funds have been paid or will be paid for on behalf attempting to Influence an officer or employee of any agency, a Member of employee of a Member of Congress in connection with the awarding of a Federal loan, the entering into a cooperative agreement, and the modification of a Federal contract, grant, loan, or cooperative agreement.  (2) If any funds other than Federal appropriated funds have been paid attempting to influence an officer or employee of any agency, a Member of employee of a Member of Congress in connection with this Federal grant employee of a Member of Congress in connection with this Federal grant employee of a Member of Congress in connection with this Federal grant employee of a Member of Congress in connection with this Federal grant employee of a Member of Congress in connection with this Federal grant employee of a Member of Congress in connection with this Federal grant employee of a Member of Congress in connection with this Federal grant employee of a Member of Congress in connection with this federal grant employee of a Member of Congress in connection with this federal grant employee of a Member of Congress in connection with this federal grant employee.	ating Agency resulting from this procurement process, to Byrd Anti-Lobbying Amendment (31 U.S.C. 1352).  alf of the undersigned, to any person for influencing or Congress, an officer or employee of congress, or an Federal contract, the making of a Federal grant, the the extension, continuation, renewal, emendment, or of or will be paid to any person for influencing or of Congress, an officer or employee of congress, or anti-or cooperative agreement, the undersigned shall grant in accordance with its instructions.
RECORD RETENTION REQUIREMENTS FOR CONTRACT	TS INVOLVING FEDERAL FUNDS
When federal funds are expended by Participating Agency for any contract striffes that it will comply with the record retention requirements detailed in afferor will retain all records as required by 2 CFR § 200.333 for a period of nat expenditure reports or quarterly or annual financial reports, as applicable, a	ct resulting from this procurement process, offeror 2 CFR § 200.333. The offeror further certifies that
Does offerar agree? YES yes it does.	Initials of Authorized Representative of offeror

# OMNIA PARTNERS EXHIBITS EXHIBIT F- FEDERAL FUNDS CERTIFICATIONS

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT
When Perticipating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 at seq.; 49 C.F.R. Part 18).
Does offeror agree? YES <u>yes</u> if <u>does</u> Initials of Authorized Representative of offeror
CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS
To the extent purchases are made with Federal Highway Administration, Federal Rallroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.
Does offeror agree? YES No, it does not. Products can only be certified initials of Authorized Representative of offeror on an individual basis, if applicable, once inquiry is made to manufacturer for verification.  PROCUREMENT OF RECOVERED MATERIALS REQUIREMENTS FOR - 2 C.F.R. §200.322
Participating Agency and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the Item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines
Does Vendor agree? YES No. it does not. Products can only be Initials of Authorized Representative of Vendor certified on an individual product basis, if applicable, once Inquiry is made to manufacturer for verification.
CERTIFICATION OF ACCESS TO RECORDS - 2 C.F.R. § 200.336
Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any books, documents, papers and records of offeror that ere directly pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.
Does offeror agree? YES Yes it doesInitials of Authorized Representative of offeror
CERTIFICATION OF AFFORDABLE CARE ACT
Offeror understands and agrees that it shall be sofely responsible for compliance with the patient Protection and Affordable Care Act, Public Law 111-148 and the Health Care and Education Reconcillation Act 111-152 (collectively the Affordable Care Act "ACA"). The Offeror shall bear sole responsibility for providing health care benefits for its employees who provide services as required by Federal law.
Does offeror agree? YES Yes it doesInitlats of Authorized Representative of offeror
CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS
Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.
Does offeror agree? YES No. Contractor only agrees to those clausesInitials of Authorized Representative of offeror to which it has affirmatively responded.
Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable, it is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.  Offeror's Name:

Address, City, State, and Zip Code: 100 Gramger Pankwi	ay, Lake Forest, IL 60045
Phone Number: 800-472-4643	Fax Number: NA
Printed Name and Title of Authorized Representative: $Ron Pr$	ice
Email Address: Ron.Price@grainger.com/	
	<del></del>
Signature of Authorized Representative	Dafe: 4//8//9

# OMNIA PARTNERS EXHIBITS EXHIBIT G-NEW JERSEY BUSINESS COMPLIANCE

#### NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statues. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

DOC #1	Ownership Disclosure Form
DOC #2 .	Non-Collusion Affidavit
DOC #3	Affirmative Action Affidavit
DOC #4	Political Contribution Disclosure Form
DOC #5	Stockholder Disclosure Certification
DOC #6	Certification of Non-Involvement in Prohibited Activities in Iran
DOC #7	New Jersey Business Registration Certificate
New Jersey st	appliers are required to comply with the following New Jersey statutes when

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

## OMNIA PARTNERS EXHIBITS EXHIBIT G-NEW JERSEY BUSINESS COMPLIANCE

DOC #1

#### OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name:	W.W. Grainger, Inc.	<u>,</u>
Street: 100 Grain	iger Parkway	
City, State, Zip Code:	Lake Forest, IL 60045	
Complete as appropri	iate:	
I	certify that La	an the sole owner of
	, that there are no no	ritners and the business is not
incorporated, and the p	provisions of N.J.S. 52:25-24.2 do not appl	'μ.
	OR:	
I	, a partner in_ ng is a list of all individual partners who av	, do hereby
certify that the following	ig is a list of all individual partners who or	vn a 10% or greater interest therein. I
further certify that if on furth the reames and col	se (1) or more of the partners is itself a cor	poration or partnership, there is also set
jorin me names ana aa. italinidaal mattaan oo u	dresses of the stockholders holding 10% of	r more of that carporation's stock or the
matriauat partners owi	ning 10% or greater interest in that partne	rship.
I Ron Price	OR:	
W.W. Grainger, Inc.	, an annoration to have be contifued that	representative of the following is a list of the names and
REPUNTANYA TARAZA SA JOSHYATE PAHATA KATAKA MKKALUKUK PUMUNKAKA	olders in the corporation who own 10% or XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	ŶŶĬĠŶĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸĸ
Name	Address	Interest
The Vanguard Group is	100 Vanguard Blvd. Malvern, PA 19355 see attached page 28 of the W.W. Grainger Pr an investment company and Grainger does no	10.43%* as of December 31, 2018  oxy Statement t certify on its behalf.
The Vanguard Group has to	iled an Schedulo 13 G which certifies that the securi	ties were acquired in the ordinary course of business
and not with the purpos	e or effect of changing or Influencing the contro	of Grainger.
I further certify that the my knowledge and belie		ein, are complete and correct to the best of
	How Price	Sr Government Salves Place
V 444 €		AUIBO21724 Nignature and Tillu( )

# OMNIA PARTNERS EXHIBITS EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #2

### NON-COLLUSION AFFIDAVIT

Company Name: W.W. Grainger, Inc.
Street: 100 Grainger Parkway
City, State, Zip Code: Lake Forest, IL 60045
State of Illinois
County of Lake
1, Ron Price of the College Station
in the County of Brazos State of Texas  of full age, being duly sworn according to law on my oath depose and say that:
I am the Government Sales Manager of the firm of W.W; Grainger, Inc.  Title Company Name
not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.
I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by  W.W. Grainger, Inc.  Company Name  Authorized Signature & Title
Subscribed and sworn before me
this Official SEAL  IRMA MARKOFF  Notary Public of Lave Commission expires 12/20/21  My commission expires 12/20/21

Requirements for National Cooperative Contract Page 28 of 44

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VICARY PUREC STATE OF LINES
MY CHARRONE STATE OF LINES
MY CHARRONOVE STATE OF LINES

# OMNIA PARTNERS EXHIBITS EXHIBIT G-NEW JERSEY BUSINESS COMPLIANCE

DOC #3

### AFFIRMATIVE ACTION AFFIDAVIT (P.L. 1975, C.127)

Company Name: W.W. Grainger, Inc.
Street: 100 Grainger Parkway
City, State, Zip Code: 1.ake Forest, lL 60045
·
Proposal Certification:
Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.
Required Affirmative Action Evidence:
Procurement, Professional & Service Contracts (Exhibit A) <u>Vendors must submit with proposal:</u>
1. A photo copy of their Federal Letter of Affirmative Action Plan Approval
OR
OR  (2) A photo copy of their <u>Certificate of Employee Information Report</u> (Exhibit 6)  OR
3. A complete Affirmative Action Employee Information Report (AA302)
Public Work - Over \$50,000 Total Project Cost:
A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form
AA201-A upon receipt from the
B. Approved Federal or New Jersey Plan – certificate enclosed
I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and helief.
4/8/2019 _ Si Covernment Sutes Majo
Date Authorized Signature and Title

Requirements for National Cooperative Contract Page 29 of 44

#### OMNIA PARTNERS EXHIBITS EXHIBIT G-NEW JERSEY BUSINESS COMPLIANCE

DOC #3, continued

#### P.L. 1995, c. 127 (N.J.A.C. 17:27) MANDATORY AFFIRMATIVE ACTION LANGUAGE

## PROCUREMENT, PROFESSIONAL AND SERVICES CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to ago, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation,

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing comforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, ercod, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent

Requirements for National Cooperative Contract Page 30 of 44

#### OMNIA PARTNERS EXHIBITS EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #4

#### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. It is not intended to be provided to contractors. What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns\_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

- The disclosure is required for all contracts in excess of \$17,500 that are not awarded pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
- 2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. The form is worded to accept this alternate submission. The text should be amended if electronic submission will not be allowed.
- The submission must be received from the contractor and on file at least 10 days prior to award of the contract.
   Resolutions of award should reflect that the disclosure has been received and is on file.
- 4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
  - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at <a href="http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12">http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12</a>. They will be updated from time-to-time as necessary.
  - b. A public agency using these forms should edit them to properly reflect the correct legislative district(s). As the forms are county-based, they list all legislative districts in each county. Districts that do not represent the public agency should be removed from the lists.
  - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
  - d. The form may be used "as-is", subject to edits as described herein,
  - e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the ease, the text should be edited accordingly.
  - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
- 5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Enfity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at <a href="http://www.nj.gov/dea/divisions/dlgs/resources/lfns\_2006.html">http://www.nj.gov/dea/divisions/dlgs/resources/lfns\_2006.html</a>). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions, NOTB: This section is not applicable to Boards of Education.

#### OMNIA PARTNERS EXHIBITS EXHIBIT G-NEW JERSEY BUSINESS COMPLIANCE

# Doc #4, continued C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.J., 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- · any legislative leadership committee
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
  - of the public entity awarding the contract
  - o of that county in which that public entity is located
  - of another public entity within that county
  - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law, NOTE: This section does not apply to Board of Education contracts,

\* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

Requirements for National Cooperative Contract Page 32 of 44

### Doe #4, continued

# OMNIA PARTNERS EXHIBITS EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

	later than 10 days prior t	the award of	the contract.	
Part I – Vendor Informa				
	Grainger, Inc			
Address: 100 Grainger				
lity: Lake Forest	State: IL	Zip: 6004:	5	
The undersigned being author compliance with the provision accompanying this form.	rized to certify, hereby certins of <u>N.J.S.A.</u> 19:44A-20.3	ifics that the sul 26 and as repre	unission provi sented by the I	ided herein represents instructions
11812014	Ron Price	Govern	ment Sales N	/lanager
Signature	Printed Name	Title		
the committees of the government.  Check here if disclosure	is provided in electronic for		nged by the I	ocai unit.
Contributor Name	Recipient Na	ube	Date	Dollar Amount
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Requirements for National Cooperative Contract Page 33 of 44 Doc #4, continued

## OMNIA PARTNERS EXHIBITS EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

# List of Agencies with Elected Officials Required for Political Contribution Disclosure N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

County Clerk

Sheriff(

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title);

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-BASED, CUSTOMIZABLE FORM.

# OMNIA PARTNERS EXHIBITS EXHIBIT G-NEW JERSEY BUSINESS COMPLIANCE

DOC #5

## STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:	
I certify that the list below contains the holding 10% or more of the issued an <b>OR</b>	ne names and home addresses of all stockholders and outstanding stock of the undersigned.
I certify that no one stockholder owns the undersigned.	s 10% or more of the issued and outstanding stock of
Check the box that represents the type of l	business organization:
Partnership Corporation	
Limited Partnership Limited Liab	bility Corporation Limited Liability Partnership
Subchapter S Corporation	
Sign and notarize the form below, and, if no	ecessary, complete the stockholder list below.
Stockholders:	
Name: The Vanguard Group Percent ownership 10,43%*	Name:
HONN Address:	Home Address:
100 Vanguard Blvd. Maivern, PA 19355 - *as of Dec 31, 2018	
Name: Statement	Name:
Home Address:	Home Address:
Name:	Name;
Home Address:	Home Address:
Subscribed and sworn believe me this 2 day of April 2019	(Affiant)
(Notary Public)  My Copyrigory purpling   21 (2)   24	Ron Price, Government Sales Manager (Print name & title of affiant)
My Commission expires: 13/30/31	(Corporate Seql)

Requirements for National Cooperative Contract Page 35 of 44

OFFICIAL SEAL
IRMA MARKOFF
NOTARY PUBLIC - STATE OF ILLINOIS
MY COMMISSION EXPIRES: 12/20/21

## OMNIA PARTNERS EXHIBITS EXHIBIT G- NEW JERSEY BUSINESS COMPLIANCE

DOC #6

## Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here; <a href="http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure\_investmentact.pdf">http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure\_investmentact.pdf</a>.

Offerors should submit the above form completed with their proposal.

THIS FORM COULD NOT BE LOCATED USING THE ABOVE LINK.

# OMNIA PARTNERS EXHIBITS EXHIBIT G-NEW JERSEY BUSINESS COMPLIANCE

DOC #7

# NEW JERSEY BUSINESS REGISTRATION CERTIFICATE (N.J.S.A. 52:32-44)

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

http://www.state.nj.us/treasury/revenue/forms/njreg.pdf

Certification

## CERTIFICATE OF EMPLOYEE INFORMATION REPORT

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of to 15-DEC-2018

W. W. GRAINGER, INC. 100 GRAINGER PARKWAY LAKE FOREST II

60045 5201

Clare M. Meson

ELIZABETH MAHER MUO:O State Treasurer



# STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name:

W. W. GRAINGER, INC.

Trade Name:

Address;

100 GRAINGER PKWY

LAKE FOREST, IL 60045-5201

Certificate Number:

0092081

Effective Date:

August 08, 1946

Date of Issuance:

August 14, 2008

For Office Use Only:

20080814162754681

#### OWNERSHIP OF GRAINGER STOCK

#### Security Ownership of Certain Beneficial Owners

The following table sets forth information, as of December 31, 2018, concerning any person known to Grainger to beneficially own more than 5% of Grainger's common stock, as reported on Schedule 13G or Schedule 13G/A. The information in the table and the related notes is based on statements filed by the respective beneficial owners with the SEC pursuant to Sections 13(d) and 13(g) under the Securities Exchange Act of 1934, as amended.

Name and Address of Beneficial Owner	Amount und Nature of Benedicial Ownership (1)	Percent of Class
The Vinguard Group 100 Vanguard Boulevard Malvern, PA 19355	5,878,935(2)	10.43%
Susan Stavik Williams 4450 MacArthur Bivd., Second Floor Newport Beach, CA 92660	4,808,443(3)	8.5%
James D. Slavík 4459 MacArthur Blyd., Second Floor Newport Beach, CA 92660	3,669,085(4)	6.5%
BlackRock, Inc. 55 East 52nd Street New York, NY 10055	3,372,604(5)	6.0%
Longview Partners (Guernsey) Limited(6) PO Box 559 Mill Court En Charroterie St Peter Port Guernsey GYI 6JG United Kingdom	3,155,394(6)	5.6%

- (1) Unless otherwise indicated, percentages calculated are based upon Grainger common stock outstanding as set forth in the statements on Schedule 13G or 13G/A filed by the respective beneficial owners with the SEC.
- (2) Based on information provided in a Schedule 13G/A filed on February 11, 2019. The Vanguard Group has sole voting power with respect to 57,070 shares, shared voting power with respect to 11,332 shares, sole dispositive power with respect to 67,221 shares. Vanguard Fiduciary Trust Company, a wholly-owned subsidiary of The Vanguard Group, Inc., beneficially owns 42,105 shares or ,07% of the common stock outstanding of the Company as a result of its serving as investment manager of collective trust accounts. Vanguard Investments Australia, Ltd., a wholly-owned subsidiary of The Vanguard Group, Inc., beneficially owns 39,493 shares or ,07% of the common stock outstanding of the Company as a result of its serving as investment manager of Australian investment offerings. The Schedule 13G/A certifies that the securities were acquired in the ordinary course of business and not with the purpose or effect of changing or influencing the control of Grainger.

PRINCIPAL

CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

#### 2. Product

- a. Provide a detailed written response illustrating how the products offered will meet the requirements of this solicitation. Offerors shall provide the proposed product lines that will meet the Product Requirements of this solicitation. Offerors shall identify and describe their MRO categories. For each proposed category, describe in detail and provide at a minimum the following types of information:
  - 1. Identification and description of product categories offered Grainger offers the broadest product breadth in the industry, with over 1.7 million products covering more than 32 MRO categories. Grainger's strategy is to distribute the most comprehensive line of MRO products and service categories and anything related to small, medium and large commercial, government and institutional customers. Critical to our approach is an offering of scale and breadth encompassing each segment noted below. We compete directly and emphatically with specialized distributors and manufacturers across the MRO market. We use a range of specialty suppliers for our sourcing offer including local and national product vendors. We continually evaluate products and services to remain relevant to our customers. We add products and suppliers on a daily basis. During the past 18 months we added more than 300,000 products in top categories such as safety, hardware, electrical, and cleaning.

The following chart
displays the
number of SKUs in
each of the
categories outlined
in the Scope of the
Request for
Proposal with the
additional
categories we are
offering

Product Requirement Category	#SKUs
Motors & Power Transmission	47,640
Electrical Supplies	61,900
Lighting	4 <b>0</b> ,6 <b>6</b> 0
ricols	64,858
Maasuring Tools & Teel Instruments	12,710
Pneumatic	29,568
Machining & Cutting Tools	259,990
Material Handling, Storage & Packing	88.127
Welding	11,394.
Festeriers & Adhosives	\$7,588
Lubricants, Sealente & Pelot	54,85)
Safety & Security Supplies	240,651
Cleaning Equipment & Supplies	13,612
HVAC Supplies	39,436
Pumps & Plumbing	88,832
Emergency Preparedness	2,358
OTHER Categories Offered by Grainger	· · ·
Fleet and Vehicle Maintenance	23,653
l-(ardwere	40,235
Office Supplies	11,400
Leb Supplies	70,035
Ouldoor Equipment	8,168
Electronics and Appliances	5,704
Hospitality and Food Service	19,238

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- Identification and description of sub categories
   Based on Grainger's category hierarchy and subcategory description, presented below are the subcategories for each required category listed in the RFP. Subcategories listed are representative and not all inclusive of available subcategories under each category.
  - Motors & Power Transmission: General, Definite Purpose and HVAC motors, gear motors, bearings, V-belts and accessories.
  - DC Motors
  - Definite Purpose AC Motors
  - General Purpose AC Motors
  - HVAC Motors
  - Motor Supplies
  - Pump Motors
  - Replacement Parts
  - Speed Controls, Encoders and Soft Starts
  - Bearings
  - Brakes and Clutches
  - Bushings
  - Chain and Tools

- Gearing
- Gearmotors
- Linear Motion
- Power Transmission Belts
- Replacement Parts
- Shaft Couplings, Collars, and Universal Joints
- Sheaves and Pulleys
- Speed Reducers
- Sprockets
- Tensioners and Tighteners
- Vibrators
- Electrical Supplies: Distribution, controls, wire, cable, voice & data and supplies.
- Conduit
- Conduit Fittings
- Conduit Mounting
- · Counters and Hour Meters
- Data and Communication
- Distribution
- Electrical Boxes
- Enclosures
- Encoders
- Extension Cords and Outlet Strips
- Fuses
- Ground Fault Protection
- Plugs and Receptacles
- Power Supplies
- Programmable Logic Controllers (PLC)
- Push Buttons

- Raceways
- Relays
- Replacement Parts
- Safety Switches
- · Solar Panels and Accessories
- Solenoids
- Starters and Contactors
- Strain Rellef
- Switches
- · Temperature Controls
- Terminal Blocks
- Timers
- Transformers
- Voltage Regulation
- Wire and Cable
- Wire Connectors
- Wire Management
- Wireways
- Lighting: Lamps, ballasts, fixtures, task lighting, flashlights and batteries.
- Ballests
- Bulb and Lamp Recycling
- Emergency Lighting and Exit
- Lamps
- LED Rope and String Lights
- Lighting Controls and Control

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Signs

- Flashlights
- Hand and Portable Lamps
- Indoor Fixtures
- Indoor HID Fixtures
- Indoor LED Light Fixtures
- Job Site Lighting

Systems

- Outdoor Area Fixtures
- Outdoor LED Light Fixtures
- Replacement Parts
- Task Lights
- Track and Recessed Lighting Fixtures
- Batteries
- d. Tools: Hand, power, outdoor and automotive tools and tool storage
- Benders
- Carpet Tool Kits
- Clamps
- Communications Tools
- Crimping Tools
- Cutting Tools
- Drywall and Plastering Tools
- Electrical Tools
- Files
- Hammers and Striking Tools
- Hand Saws and Sawhorses
- Hand Tool Kits
- Impact Sockets and Bits
- · Inspection and Retrieving Tools
- Marking Tools
- Masonry, Concrete and Tile Tools
- Measuring and Layout Tools
- Pliers
- Plumbing Equipment
- Plumbing Tools
- Prying Tools
- Pullers and Separators
- Punches, Chisels, and Hand Drills

- Cordless Tools
- Demolition Tools and Equipment
- Drain Cleaning Equipment
- Drilling Accessories
- · Fastening Tools and Accessories
- Finishing Tools
- Heat Guns
- Masonry
- Pipe Threading and Grooving Equipment
- Power Drills
- Power Saws and Accessories
- Power Shears
- Replacement Parts
- Routers
- Tool Storage
- Replacement Parts
- Screwdrivers and Nut Drivers
- Sockets and Bits
- Specialty Safety Tools
- Staplers, Tackers, and Accessories
- · Tool Storage and Transfer Tanks
- Vises
- Wrenches
- e. **Measuring Tools & Test Instruments**: Calipers, gauges, inspection, micrometers and multimeters
- Air Movement
- Asphalt Testing
- Automotive Testing
- Combustion Testing
- Concrete Testing
- Data Recording
- Electrical Power Testing
   Electronic County Testing
- Electronic/Bench Testing

- Indoor Air Quality
- Nonelectrical Properties Testing
- Pavement Quality
- Pressure and Vacuum Measuring
- Process Monitoring
- Replacement Parts
- Temperature and Humidity Measuring
- Pneumatic: Pneumatic tools and system components, air compressors and hydraulics.
- Air Compressor Accessories
- Pneumatic Hoses

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- Air Compressors and Vacuum Pumps
- Compressed Air Treatment
- Distribution Equipment
- Hose and Cable Reels
- Hose Clamps

- Pneumatic Motors
- Pneumatic System Components
- Pneumatic Tools
- Pneumatic Tube Fittings
- Pneumatic Valves
- Réplacement Parts
- g. Machine & Cutting Tools: Drill bits, taps, dies, blades, counterbores, countersinks and abrasives.
- Cutting Tool Blanks
- Drilling and Holemaking.
- Drilling Tools
- Finishing Supplies
- Indexable Inserts
- Indexable Tools
- Lathe Tool Posts and Tool Holders
- Machine Tool Accessories
- Machinery
- Machining Supplies
- Metalworking Fluids
- Milling
- Precision Measuring Tools
- Replacement Parts
- · Shop Supplies
- Threading
- Tool Holders and Accessories
- Turning Tools

- Abrasive Blasting
- Abrasive Brushes and Wheel Kits
- Abrasive Dressing Products
- Abrasive Rolls and Kits
- Abrasive Sharpening Stones
- Cut-Off and Grinding Wheels
- Deburring Tools
- Flap Wheels
- Mounted Points and Kits
- Pollshing.
- Replacement Parts
- Sanding Belts and Kits
- Sanding Discs and Kits
- Sanding Hand Pads and Sponges
- Sandpaper and Kits
- Specialty Abrasives and Kits
- Surface Conditioning Wheels
- Tumblers and Media
- Material Handling, Storage & Packing: Ladders, holsts, shelving, storage, furniture, packaging, casters, cart, trucks and drums.
- Bags and Bag Accessories
- Below-the-Hook Lifting Accessories
- · Bicycles and Scooters
- Cabinets
- Cargo Control
- Carton Staplers and Case Sealers
- Cartons and Mailers
- Casters and Wheels
- Chain and Chain Accessories
- Conveyors
- Cranes and Festoon Equipment
- Dock Equipment
- Dollies and Movers
- Drums and Drum Handling Equipment
- · Forklifts and Forklift Attachments

- Furniture
- Office Furniture
- Organization and Storage
- Outdoor Furniture
- Indoor Furnishings
- Library and School Furniture
- Beds, Cribs and Mattresses
- Lifting Equipment
- Lifting Hardware
- Lifting Magnets and Suction Cup Lifters
- Lockers
- Mobile Utility and Tool Carts
- Mounts and Vibration Control
- Moving and Storage Bags
- Office and Medical Carts
- Packaging Tape Dispensers and Equipment



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- Hand Trucks
- Heat Activated Shrink Wrap and Equipment
- · Hoists and Trolleys
- Hoppers and Cube Trucks
- Ladders, Platforms and Scaffolding
- Replacement Parts
- Retail Carts and Trucks
- Rigging and Lifting Slings
- Stretch Wrap and Stretch Wrap Equipment
- Structural Framing Systems
- Structures and Sheds
- Utility Carts
- Winches
- Wire Rope and Fittings.

- Pallet Jacks and Pallet Moving Equipment
- Protective Packaging and Accessories
- Ropes and Rope Supply
- Scales and Scale Accessories
- Shelving and Storage Racks
- Shipping Labels and Accessories
- Shipping Supplies
- Shop Furniture
- Stock Picking and Putaway Carts
- Storage Bins and Containers
- Storage Carts and Transport Trucks
- Strapping and Strapping Equipment
- Workbenches and Accessories

#### Welding: Welding equipment and supplies

- Arc Cutting and Gouging
- Filler Metals
- Fume Extractors and Accessories
- Gas Welding Equipment and Accessories
- MIG Welding and Accessories
- Multiprocess And Engine Driven Welders And Accessories
- Plasma Cutting And Accessories
- Replacement Parts
- Soldering
- Spot Welding And Accessories

- Stud Welding And Accessories
- Submerged Arc Welding
- Thermoplastic Welding
- TIG Welding And Accessories
- Weld Cleaning
- Welding Cables Grounds And Accessories
- Welding Chemicals
- Welding Ovens and Accessories
- · Welding Safety Equipment
- Welding Supplies
- Welding Tables and Accessories
- Stick Welding And Accessories
- j. Fasteners & Adhesives: Nuts, bolts, washers, screws, hooks, flat stock, raw materials (metal, rubber, plastic), glue and cement.
- Anchors
- Bolts
- Hardware
- Hooks
- Key Stock
- Lanyards
- Manuals
- Measuring Equipment
- Nails
- Nuts
- Pins
- Retaining Rings
- Rivets
- Rods and Studs

- Socket Screws and Set Screws
- · Spacers and Standoffs
- Staples
- Thread Insert
- Washers
- Adhesives and Glues
- Caulks, Sealants, and Fillers
- Concrete, Asphalt and Masonry
- Dispensing Guns
- Putties
- Replacement Parts
- Tapes
- Threadlockers and Gasket Sealants

- Screws
  - Lubricants, Sealants & Paint: Grease, oil, penetrates sealants, caulk and paint.
- Automotive Paints and Coatings
- Brushes, Rollers, and Trays
- Exterior Paints and Stains
- Interior Paints and Stains
- Paint and Wallpaper Tools
- Paint Booths and Accessories
- Paint Mixers, Shakers, and Accessories
- Paint Sprayers and Accessories
- Replacement Parts
- Specialty Paints, Coatings, and Additives
- Spray Paints and Primers
- Surface Protection and Dust Barriers
- Safety & Security Supplies: Spllf containment, storage, fire protection, person protective equipment, instrumentation, signs, labels, tags and security
- Arc Flash Protection
- Asbestos Abatement
- Confined Space Equipment
- Disposable and Chemical Resistant Clothing
- Emergency and Exam Room Supplies
- Emergency Eye Wash and Shower Equipment
- EMT and Rescue Supplies
- Ergonomics
- Exam Room Furnishings
- Eye Protection and Accessories
- Face Protection
- Fall Protection
- Fire Fighting Clothing and Accessories
- Fire Protection
- First Aid and Wound Care
- Flame Resistant and Arc Flash Clothing
- Footwear and Footwear Accessories
- Gas Detection
- Gloves and Hand Protection.
- Head Protection
- Hearing Protection
- Identification Products
- IV Supplies
- Lockout Tagout
- Matting
- Medical Diagnostics and Monitoring Equipment

- Access Barriers and Crowd Control
- Detectors, Scanners, and Accessories
- Doors and Windows
- Key Control & Identification
- Mallboxes
- Padlocks
- Police and EMT Uniforms
- Replacement Parts
- Safes
- Security Alarms and Warnings
- Security Management and Law Enforcement
- Self Defense
- Specialty Locks
- Two Way Radios and Accessories
- Video Surveillance
- Portable Coolers and Beverages
- Rainwear
- Rehabilitation and Durable Medical Equipment
- Replacement Parts
- Respiratory
- Safety Alarms and Warnings
- Safety Storage
- Signs
- Spill Control Supplies
- Traffic Safety
- Training
- Water Safety
- Workwear
- Medical Oxygen Delivery and

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#### Equipment

- m. Cleaning Equipment & Supplies: Chemicals, equipment, restroom, paper, waste containers, cleaning.
- Brooms, Brushes, and Dust Pans
- Cleaning Chemicals
- Cleaning Equipment and Vacuum Cleaners
- Dust Mops, Dusters, and Cleaning Pads
- Floor Care
- Furniture Care
- Janitorial Carts and Supply Holders
- Odor Control

- Paper Products and Dispensers
- Personal Care Products
- Rags and Wipes
- Receptacles and Containers
- Recycling Equipment
- Replacement Parts
- Restroom Equipment
- Trash Bags
- Wet Mops, Squeegees, and Buckets
- h. HVAC Supplies: Controls, heaters, air conditioning, air treatment, fans, ventilators and blowers
- A/C Refrigeration and Accessories
- Air Conditioners and Accessories
- Air Filters
- Air Treatment
- Central Equipment
- Cooling Fans and Air Circulators
- Duct Fans and Accessories
- Ductwork, Venting, Fittings and Caps
- Electric Heaters and Accessories
- Electric Process Heaters and Accessories
- Exhaust Fans
- Fan Blades and Propellers
- Gas Heaters and Accessories
- Hot Water Heating and Supplies

- **HVAC Controls and Thermostats**
- **HVAC Test Instruments**
- Industrial Blowers and Accessories:
- Oil and Kerosene Heaters and Accessories
- Oil Burners and Accessories
- Refrigeration Test Equipment
- Replacement Parts
- Roof Ventilators
- Roofing Repair Supplies
- Shutters, Dampers, and Louvers
- Specialty Fans and Accessories
- Specialty Heaters
- Tubeaxial Fans and Accessories
- Ventilation Equipment and Supplies
- Pumps & Plumbing: Submersible, centrifugal, water system. and positive displacement pumps, pipe, valves, fittings, heaters, coolers, filtration and faucets.
- Bathroom Hardware
- Buriable Gas
- Ceiling Tiles and Accessories
- Check Valves and Backflow Preventers
- Drains
- Faucets
- Filtration
- Fixtures:

- Aeration |
- Centrifugal Pumps
- Chemical Pumps
- Circulating Pumps
- Condensate Pumps
- Coolant Pumps
- DEF Pumps and Pump Systems
- Diaphragm Pumps
- Drum and Barrel Pumps

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- Float Valves and Accessories
- Flow Control Valves
- Flush Valves
- Garbege Disposals and Accessories
- Gas and Water Line Connectors
- Gaskets.
- Hose Bibs and Hydrants
- Hoses
- Insulation
- Liquid Level Gauges and Sight Indicators
- Pipe and Test Plugs
- Pipe and Tubing
- Pipe Fittings and Couplings
- Pond Aeration
- Pressure and Temperature Control Valves
- Replacement Parts
- Rotary, Swivel and Expansion Joints:
- Shut-Off Velves
- Sinks and Wash Fountains
- Solenoid Valves and Coits
- Strainers
- Toilets/Urinals
- Tube Fittings

- Electronics Cooling
- Engine Driven Pumps
- Filtration
- Flexible Impeller Pumps
- Fuel and Oil Transfer Pumps
- Machine Tool and Parts Washer Pumps
- Marine and RV Pumps
- Piston/Progressive Cavity/Roller Spray
- Pond Accessories
- Pool and Spa Pumps
- Pump Accessories
- Pump Controls
- Replacement Parts
- Rotary Pumps
- Sump, Effluent and Sewage Pumps
- Test Pumps
- Well Pumps
- Tubs and Showers
- Valve Actuators, Enclosures, and Accessories
- Waste Water Hangers
- Water Coolers, Dispensers and Fountains
- Water Heaters
- Water Treatment
- Emergency Preparedness: Sandbags, first-aid supplies, disaster recovery products etc.



- First-aid Supplies
- Disaster Recovery Products
- Incident Command and Triage Supplies
- Field Desks
- Earthquake Safety Devices
- Off-Grid Energy Equipment and Accessories
- Decontamination Shower Rinsing Wands and Shower Heads
- Whistles

- Emergency Water and Food Rations
- Emergency Lightstick Stations
- Decontamination Shower Supply Hoses
- Emergency Lightstick Station Accessories
- Decontamination Shower Decks and Elevation Grids
- Decontemination Shower Water Collection
- Decontamination Showers
- Emergency Response Cots and Beds

Other Emergency Preparedness Products can be found throughout Grainger's General Catalog. Communities across the US experience severe disasters. Grainger recognizes that Emergency Preparedness products, services and solutions are of extreme value. Grainger provides a broad and robust emergency response products and services that are available when needed. A summary is presented in the Value Add section.



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### q. Other Categories Offered by Grainger

Sourcing: Grainger's Sourcing Team procures facilities maintenance products and services beyond the Grainger catalog. With access to more than 5 million products and more than 16,000 national and local suppliers, the team provides a total solution for ALL 32 MRO categories and associated sub-categories to acquire infrequent and low demand items. Grainger has business relationships with manufacturers critical to Member operations.

### II. Fleet and Vehicle Maintenance

- Auto Body Tools
- Automotive Chemicals
- Automotive Cleaning/Appearance
- Automotive Diagnostics and Inspection
- Automotive Electrical
- Automotive Exterior
- Automotive Interior
- Automotive Lifting Tools

- Automotive Lifting/Garage Equipment
- Automotive Lubricants
- Automotive Maintenance Tools
- Automotive Mechanical
- Automotive Towing
- Replacement Parts
- Tire and Wheel
- Vehicle Lighting

#### tii. Hardware

- · Braces and Brackets
- Door Hardware
- Door Locks and Deadbolts
- Drawer and Cabinet Hardware
- Electromagnetic Locking Systems
- Garage Door Openers
- Hardware Supplies
- Keyless Access Locks

- Latches, Hasps, and Hinges
- Magnets and Magnetic Strips
- O-Rings and O-Ring Kits
- Replacement Parts
- Springs
- Wall and Hand Rail Hardware
- Window Hardware

#### iv. Office Supplies

- Audio Visual Equipment
- Binders and Clipboards
- Boards and Easels
- Business Cases
- Calendars and Planners
- Clips, Push Pins, and Rubber Bands
- Clocks and Time Clock Systems
- Computer Supplies and Media
- Document Covers, Displays, and Frames
- File Folders and Boxes

- Office Organizers
- Office Paper and Notebooks
- Replacement Parts
- Rétail Supplies
- Stamps and Ink Pads
- Staplers, Tape Dispensers, and Hole Punches
- Writing and Correction
- Laminating and Binding Equipment
- Office Cleaners
- Office Machines and Calculators
- Flags, Flag Poles, and Accessories
- Ink and Toner

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#### ٧. Lab Supplies

- Agricultural Testing
- Chromatography
- Lab Chemicals
- Lab Consumables
- Leb Diagnostics
- Lab Equipment
- Lab Filtration
- Lab Fume Hoods and Accessories
- Lab Furniture
- Lab Instruments
- Lab Ovens, Heating and Refrigeration
- Lab Utensils

- Labwere
- Material Testing Equipment
- Microbiology and Molecular Biology Supplies
- Particle Sizing Physical Test Equipment and Accessories
- Replacement Parts
- Soil Testing
- Water Quality and Purification
- Water Testing Equipment and Meters
- Lab Storage and Transport
- Laboratory Education and Training

#### VI. Outdoor Equipment

- Camping Equipment
- Concrete Mixing and Preparation
- Crop, Nursery, and Landscaping
- Cutting and Pruning Tools
- Electrical Generators
- Engines
- Fencing and Fencing Hardware
- Forestry
- Hoses and Sprinkler Systems
- Insect and Pest Control
- Lawn Sweepers, Rollers and Aerators:

- Replacement Parts
- Shovels, Tampers, and Digging Tools
- Snow and Ice Removal
- Soil Treatment and Weed Control
- Sprayers and Spreaders
- Temporary Outdoor Structures and Accessories
- Wheelbarrows and Wheelbarrow Accessories:
- Power Brushes, Yard Vacuums and Leaf Blowers
- Pressure Washers and Accessories
- Rakes and Cultivating Tools
- Mowers and Trimmers

#### vii. Electronics and Appliances

- Appliances:
- Communications
- Electronics

- Intercoms and Speakers
- Replacement Parts

#### Viii. Hospitality and Food Service

- Bed, Bath and Table Linens
- Beds, Cribs and Mattresses
- Exercise Equipment
- Flooring
- Food Processing
- Food Service Apparel
- Food Service Appliances and Equipment
- Food Service Concession
- Food Service Cookware and

- Food Service Tableware, Bar, and Buffet
- Hospitality Uniforms and Workwear
- Indoor Furnishings
- Laundry Supplies and Equipment
- Library and School
- Luggage Carts and Racks
- Pool and Spa Equipment
- Recreational Games
- Food Service Snack Foods and Condiments



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- Preparation
- Food Service Disposables and Dispensers
- Food Service Storage and Transport
- Team Sports Equipment
- Equipment Replacement Parts

#### 3. Identification and description of manufacturers within each sub category

Grainger is proud to offer products from brand-name and specialized industry leading manufacturers. Manufacturers and Suppliers listed are representative of each category and not all inclusive of our 5,200 catalog manufacturers.

#### a. Motors & Power Transmission.

✓ Century ✓ Marathon Motors ✓ Weg ✓ Baldor Electric ✓ Ametek Lamb ✓ Leeson ✓ Dart Controls	<b>* * * * *</b>	Schneider Electric Fasco Genteq Tb Wood's Tsubaki Vibco Continental Sealmaster	* * * * * * *	Contitech Ntn Ruland Manufacturing Skf Duff-Norton Bessey
--	------------------	--	---------------	---

#### b. Electrical Supplies

1	Courses D		<b></b>		
	Square D	~	Tripp Lite	~	Panduit
•	Hubbell Wiring		Eaton		
				<b>✓</b>	Omron .
	Device-Køllems	v.	Southwire Company	1	Carol
1	Eaton Busemann	1	Schneider Electric		OLIVI

#### c. Lighting

1	GE Lighting Lithonia Lighting Advance Streamlight		Philips Recyclepak Light Efficient Design Pelican	<b>√</b>	Lutron Shat-R-Shield Duracell Energizer
---	--	--	---	----------	--

#### d. Tools

V	Proto	✓	Pacific Handy	✓	Makita
<b>V</b>	Ridgid		Cutter, Inc.	/	Bosch
✓	Klein Tools	✓	Sk Professional	1	Jet
1	Stenley		Tools	1	Morse
4	Jobox	✓	Knipex	1	Husqvarna
~	Greenlee	4	Milwaukee	V	Lenox
1	Channellock	<b>√</b>	Dewalt	1	Baileigh Industrial
		<b>V</b>	Ridgið		-4moight (Hadathig)

### e. Measuring Tools & Test instruments

1	Fluke Extech Flir Asheroft	1	Amprobe Dwyer Instruments Winters	<b>V</b>	Megger Traceable Tsi Alnor
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#### f. Pneumatic

- Ingersoll Rand Gast Legris Reclcraft Chicago Pneumatic Guardair
  - Aro Wilkerson Fuji Electric Parker

#### g. Machine & Cutting Tools

- Chicago-Latrobe Cleveland 3M Cubitron li Mitutoyo Irwin Hanson Dewalt Starrett Jet United Abrasives-Cle-Line Norton Salt
- Widia Gtd ₩eiler Ballotini Sandvik Coromant OSG Arc Abrasives
  - Scotch-Brite ЗM Merit

#### Material Handling, Storage & Packing

- Rubbermaid Cotterman Hallowell ∀Verner Durham
- Strong Hold Akro-Mils ✓ Harrington Husky Rack & Wire
- Tennsco

#### i. Welding

- Miller Electric Steiner Weller Lincoln Electric Bernzomatic Magnaflux Worthington
  - Victor. Techspray Harris

#### Fasteners & Adhesives

- Red Head Heli-Coil Bostitch Dewalt Mkt Fastening Pop Aydel
  - Engineered By Tapcon Foreverbolt Powers Tamper-Pruf Screw
- ✓ Ken Forging

#### k. Lubricants, Sealants & Paint

- Rust-Oleum Binks Krylon Industrial Polar Plastics Rae Sunnyside Wooster Premier Pratt & Lambert
- Graco

#### Safety & Security Supplies

- ✓ Ansell. Willer Motorola 3m Notrax Master Lock Brady 3m Dbi-Sala 5.11 Tactical Microflex Garrett Metal Mr. Chain
- Dupont Mcr. Detectors **BANNER Stakes** Safety Tensabarrier Tydenbrooks Msa
- ✓ Salsbury Industries ✓ Retracta-Belt Honeywell



# REQUEST FOR PROPOSAL NO. 192163

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3m

Texsport

# m. Cleaning Equipment & Supplies

- Georgia-Pacific Ability One Rubbermaid Diversey
- Crc Goio Purell Simple Green
- Wypali

# n. HVAC Supplies

- Friedrich Movincool Qmark Air King
- Power Breezer Johnson Controls Honeywell Nu-Catgon Fostoria
- ✓ Frigidaire

# Pumps & Plumbing

- Sloan ✓ Watts Technology Armstrong ✓ Apollo Bell & Gossett Redhat Little Glant Fill-Rite Elkay ✓ Zoeller Liberty Pumps
- Parker ✓ Aro ✓ Sandpiper Zurn ✓ Finish Thompson ✓ Goulds Water Rheem-Ruud ✓ Chicago Faucets ✓ Flint & Walling

# p. Emergency Preparedness \*

- Medsource : Kamp-Rite Tent Cot Dge, Inc. Ultratech Chemlight By Justrite Meal Kit Supply Cyalume Fsi Pelican Technologies: Quakehold: 1 Dms Snaplight By Classic Plastics Biolite Cyalume Com Asp Technologies
  - Sourcing:

Surepak

In 2018, Grainger engaged 16,000 sourcing suppliers to satisfy customer needs. To see an example of the wide variety and manufactures please see 1 Grainger Sourcing in the Appendix.

#### ii. Fleet and Vehicle Maintenance

- ✓ Baldwin Filters ✓ Buyers Products Peak CRC ✓ Associated Equip Reese ✓ OTC: ✓ 3M Valvoline
- Gray

#### m. **Hardware**

- Len Kaba Velcro Bran Norton Door Schlage Trilogy By Alasm Closers National Guard Lock



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<ul><li>✓ Rockwood</li><li>✓ Yale</li></ul>		✓ Sargent			
iv. Office Su	pplies				
<ul><li>✓ Quartet</li><li>✓ HP</li><li>✓ Sharpie</li><li>✓ Nylglo</li></ul>	✓ Ghent ✓ Ability One ✓ Best-Rite	<ul><li>✓ Balt</li><li>✓ Saunders</li><li>✓ Tough-Tex</li></ul>			
v. Lab Supp	lies				
<ul><li>✓ Labchem</li><li>✓ Dynalon</li><li>✓ American Blotech</li><li>Supply</li></ul>	✓ Spectrum ✓ Extech ✓ Oakton ✓ Qorpak	<ul><li>✓ Techspray</li><li>✓ Branson</li><li>✓ SP Scienceware</li></ul>			
vi. Outdoor E	Equipment				
✓ Generac ✓ Premiere ✓ Mi-T-M ✓ Honda	✓ Echo ✓ Chapin ✓ Dewalt	<ul><li>✓ Ariens</li><li>✓ Snowex</li><li>✓ Briggs &amp; Stratton</li></ul>			
vII. Electronics and Appliances					
✓ RCA ✓ Sharp	<ul><li>✓ Frigidaire</li><li>✓ Streamlight</li><li>✓ LG Electronics</li></ul>	<ul><li>✓ Speco Technologies</li><li>✓ Peerless</li><li>✓ Ritron</li></ul>			
viii. Hospitality and Food Service					
<ul><li>✓ Dixie</li><li>✓ Hirsh</li><li>✓ Bevco</li></ul>	✓ Rubbermaid ✓ Dart	<ul><li>✓ Cortech</li><li>✓ OFM Inc.</li><li>✓ Balt</li></ul>			

b. What is the total number of products offered in your catalog? Are all catalog products stocked in your distribution warehouses?

Grainger offers customers over 1.7 million products provided from more than 5,200 key suppliers covering over 32 MRO categories. Products are strategically stocked across the United States in our Grainger owned and operated 14 state-of-the-art distribution centers, 250 branches, or through managed inventory at a customer location. The DC network stocks approximately 650K of the most popular fast moving items.

While not all products are currently stocked in our DC's, Grainger will meet the City of Tucson's requirements. Grainger's supply chaln technology enables each branch to customize their inventory to meet local customer demands. Grainger brings together particular customer demand, sources of supply, and Grainger's distribution operations. The objective of Grainger's supply chain is to deliver product same or next day after it's ordered.



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c. How are green products identified in your catalog? Online ordering?

Catalog Green Product Identification: The Grainger catalogs include designators of Green Products or EPP certifications, as illustrated below.



<sup>\*</sup> Meet EPA guidetines for post-consumer recycled fiber content. † Green Seni RS-1 Standard Cortified

Grainger uses specific designators in our hard copy catalog to identify green products

Online Green Product Identification: The City of Tucson and OMNIA Members can easily identify environmentally preferable products on Grainger.com. When searching for products simply look for the Green Leaf icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.

Grainger provides the City of Tucson and OMNIA Members with the ability to shop for all certified products by clicking the certification logo provided on the grainger.com/green website. End users can also narrow search results to identify environmentally preferable certifications and attributes that meet their specific requirements. All EPP products on Grainger's shelves will have EPP product labels.



d. Do you offer "Private Line" products? Please describe.

Yes, Grainger offers 151,000 SKU's, across several brands in our private label offering. These brands include Air Handler, Condor, Westward, Dayton, LumaPro, Speedaire, and Tough Guy.

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Privato Brand	Producte	
Air®Handler*	Air Filtration Products: Air Filter Frames, Air Filters, Pan Shrouds, Paint Booth Liner Pa Specially Filtration	трег,
Condor ,	Personal Protective Equipment: Earnlafe, Eyeweer Side Shields, Face Shields, Clove Head Hat Liners, Headgear, High-Visitality Apparel, Protective Clothing, Reimwear, Safety Glasses, Safety Gongles, Dust Masks, Sefety Factivear	<u>-</u> :9,
WESTWARD'	ndustrial Hand Tools: Tool Storage, Master 700l Sets, Mechanics Tools, Hand Tools, To Instruments, Stotlesbry Power Tools, Procumatics, Roof Valriete Maintenance, Life Equipm Precision Measurement, Shop Supplies, Cathoor Equipment, Salety	sel nent
Dayton.	Bactromechanical and Material Handling; Motors, Power Transmission, HVAC, Pumps Accums, Bertery Chargers, Bust Collectors, Stationary Tools, Pneumatics, Releys, land Trucks, Corts, Peliot Trucks, Life, Windhas	s.
Lunz	Lighting and Fixtures: Lamps, Saliasts, Desk Lights, Dock Lights, Fashers, Flashlights, lobolic Lighting, Factures, Machine Tool Lights, Magnific Lights, Motion Sensors, Portable lighting Recessed Lighting, Task and Track Lighting	 В
<u>SPEEDAJRE</u> *	Resumatios: Ahvasive Blacters, Air Compressors and Accessories, Air Dryers, ow Oll Monitors, Compressor/Generations, Restocant Dryers, Dry Air Systems, Hose Res Ill Filtors, Spray Guns and Accessories	ls,
<b>*</b>	entional Supplies: Cleaning Chemicale, Cleaning Supplies, Hend and Personel Hygiera testrock: Equipment, Waste Coolainess and Liners	e.

Quality - The quality of Grainger's Private Brand offering meets or exceeds those of national brands. Products with the Grainger Choice designation are continually evaluated by Grainger product managers and engineers for dependability and durability to ensure performance.

Value - Private Brands help The City of Tucson and OMNIA Members save time and money. Most items are stocked in Grainger's distribution network and are exclusive to Grainger. The Grainger warranty promise is fully applicable.

**Selection** - From safety supplies, hand tools, motors to material handling, pneumatics and cleaning products. The City of Tucson and OMNIA Members will find a strong and diverse selection of Private Brand products.

e. Submit all information that will aid the City in evaluating your proposal.

Grainger is offering an innovative solution aimed at benefiting the City of Tucson, OMNIA and the Participating Public Agencies. Our offer includes but is not limited to meaningful benefits, a newly revised incentive program, an advanced technology driven supply chain, and solutions tailored for the Government Sector.

Grainger's contract solution benefits the City of Tucson, OMNIA Members and Participating Public by:

- A dedicated Public Sector Sales team for the City of Tucson and OMNIA Members whose purpose, training, and solutions public agency's expectations for compliance, value, and service.
- A competitive price offer covering all Grainger categories including a newly revised incentive program that reaches all aspects of the City of Tucson and OMNIA member operations

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- A comprehensive reporting model for Government customers aligned to specific requirements across acquisition, operations and audit.
- A National core list consisting of approximately 2,000 frequently purchased items by cities, counties and education customers
- A National functional alternative SKU list parallel to the market basket offered to all participating agencies.
- City of Tucson and OMNIA member Custom Core List
- Distributor Alliance Program for local small business participation
- Experience with and expertise and knowledge of the City of Tucson.
- Extensive product line and related services of over 1.7 million SKUs covering 32 MRO categories with \$1.3 billion available inventory
- Over 16,000 sourcing suppliers to meet specialty needs for items not offered in Grainger's catalog
- Ongoing engagement with the City of Tucson personnel to address contract expectations, changing priorities, and highlight new MRO products and innovative solutions Same day / next day product shipping with standard Pre-Paid Freight /
- A physical presence in the state of Arizona since 1954, approximately 880 Grainger employees live and work in Arizona.

**Grainger Specialized Government Solutions** | From state agencies, education, and local municipalities, Grainger has built key solutions that go beyond MRO including: Department of Transportation, Corrections, Law Enforcement, Firefighting, Emergency Medical Services, and Waterworks.

Department of Transportation and Public Works: Grainger has products and

solutions compliant with the Federal Motor Carrier Safety Regulations and offers HAZMAT online courses to DOT shipping labels and handbooks. solutions increase productivity. reduce maintenance backlog and increase the lifespan of your equipment and other assets.



Corrections: Grainger offers food trays, uniforms and mattresses, metal detectors, security cameras, energy-efficient solutions, and personal protective equipment.

Law Enforcement: Grainger offers thousands of items including tactical vests, cutaway armor, carrier vests and specific body part protective armor.

Firefighting: Grainger offers firefighter gear, search and rescue equipment, and fire station essentials that meet or exceed industry standards. Grainger's After-Hours Emergency Services help emergency service agencies get exactly what they need.

Emergency Medical Services: Grainger offers an extensive selection of EMS and rescue supplies designed to help comfort, manage and transfer patients during

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emergency situations, and bariatric boards, stretcher and first aid cots, immobilizers, trauma kits as well as CPR masks to help you safely and efficiently transport patients.

Waterworks: Grainger offers pumps, testing equipment and meters to blowers, lab supplies and personal protective equipment, we've got top-quality items to help you maintain your critical waterworks infrastructure. Solutions | Security, Include Inventory Management, Energy Efficiency. and **Emergency** 

Preparedness.



Distribution Capabilities | Tucson and OMNIA Members product orders are available for immediate pick-up, same-day shipment, or same-day delivery. Grainger's standard operations encompass the following capabilities:

- 1. On-hand Inventory: Over \$1.3 billion in on-hand inventory immediately available to deliver to our customers to provide over 95% with next day
- 2. Customer Specific Inventory Stored Locally; Storage of customer-specific inventory at local branches or distribution centers to mitigate potential stockouts in emergencies.
- 3. Immediate Shipment: 99.6% of in-stock products ship within 24 hours from Grainger's North American network of distribution centers. Grainger ships instock orders received by 4:00 pm local time on the day the order is received. Through the use of commercial carriers, such as UPS, customers receive most shipments the following business day. Additionally, Grainger uses local delivery sources for emergency and other expedited requests.
- 4. Large Square Footage: Grainger's distribution network represents approximately 25 million square feet, making Grainger one of the largest square footage suppliers in the industry
- 5. State of the Art Technology in DCs: State-of-the-art, LEED Certified distribution centers quickly process customer orders and speed the pick-packship activities for our warehouse personnel.
- 6. Knowledgeable Branch Personnel Support: Grainger branch personnel provide support and services Monday - Friday, 8an - 5pm to assist customers. Services include:
  - Technical product support
  - Search and select product assistance (in person, phone or email)
  - Order placement
  - Maintain and manage customer specific inventory
  - Product return services
  - Call ahead "Will-Call" support for customer product needs
- 7. Integrated Distribution Network: Grainger communications networks link branches and distribution centers across the country to allow total asset visibility to meet customer needs expeditiously. This results in almost instantaneous transmittal of product inventory and shipment information. When a Grainger Customer Service Associate (CSA) receives a customer inquiry, the



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CSA not only has access to the local branch inventory records but access to the national inventory records for the product at each branch and distribution center across the nation.

Grainger ships in-stock orders received by 4:00 pm local time on the day the order is received. Through commercial carriers, such as UPS, customers receive most shipments the following business day. Grainger uses local delivery sources, such as messenger services or common carriers, which assure emergency and other expedited deliveries.

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## 3. Services

a. Provide a detailed written response illustrating how the services offered will meet the requirements of this solicitation. Offerors shall provide the proposed services that will meet the Service Requirements of this solicitation. For each proposed category, describe and/or provide details explaining your capabilities. In your response include information such as:

Grainger has responded to all service requirements noted in this solicitation. In addition, we detail below other value added services.

1. Policies and programs detailing your efforts in these areas.

Grainger describes below the policies and programs offered in this response

2. Literature explaining your capabilities.

Please see the Appendix for all Literature presented in this section.

Submit all information that will aid the City in evaluating your proposal.

See detailed description of programs offered below

# 1. Sourcing:

- 1. from non-catalog suppliers,
- 2. of line card extensions of catalog suppliers,
- for custom products, and
- 4. for OEM repair parts and accessories.

Grainger's dedicated sourcing team procures those MRO Materials and supplies products not found in the Grainger General Catalog. Knowing our customer's facilities are specialized and that product lead times are critical, Grainger works with local and national suppliers throughout the US to address specialized customer product needs.

Grainger's sourcing team leverages Grainger's buying power for miscellaneous related products and provides customers with a total cost solution for acquiring infrequently ordered items. Through this channel, Grainger provides quick access to over 16,000 suppliers and more than five (5) million products beyond the Grainger catalog offering. Additionally, this channel provides access to line extensions (non-Grainger General Catalog product from Grainger General Catalog suppliers) and some discontinued product catalog lines.

# Grainger sourcing team accomplishes this through:

- A centralized, dedicated, and experienced team to quote and manage orders.
- An expanded assortment through a large supplier network of manufacturers and distributors. This generally includes:



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- Expanded offering from core (Catalog) suppliers
- Products from non-core suppliers
- Custom products
- ✓ Select services
- Shipping orders directly from suppliers to Grainger customers
- Software Punch-out Capability: The capability of your electronic ordering system to Interface with an agencies inventory software system

With our eCommerce capabilities, customers may choose to order over the Internet through Grainger.com, place an EDI order or order through a procurement solution such as Ariba, SAP, or Oracle.

**Grainger.com** is Grainger's solution that allows users to find the products they need, compare like items, and purchase products efficiently. Users can also access real time availability and track purchase history. This solution is available on a desktop computer as well as on mobile devices

Advanced Features of Grainger.com provide the approval, spend limits, workflow, and reporting features of Grainger.com and improve control over spend and increase contract compliance with these features.

Enhanced Features: Grainger.com offers enhanced features for greater purchasing control and a customized experience. Through customizable spend management and order visibility functionality, Grainger' aims to help customers manage expenses more efficiently allowing you to create customizable order approval workflows and spend limits per user.

**Workflow Management Controls:** Grainger's Order Management Solutions has no limitations today regarding order management through receipt of payment.

The City of Tucson and OMNIA Members are able to control and manage their workflow and spend management when registered and logged into Grainger.com. Grainger's order management system allows the member greater purchasing control and visibility through customizable and flexible spend management authorizations. The workflow controls described here are administered by the individual Purchasing Entity.

# Grainger's online Order Management System allows Members to:

- Establish an approval process for orders that exceed Memberspecified dollar limits
- Set a budget for individual users on a per week, month or year and then track their spend with reporting
- Designate specific users as approvers
- Apply spend limits & default approvers across multiple users or groups of users
- Add notes to the order as it is sent for approval



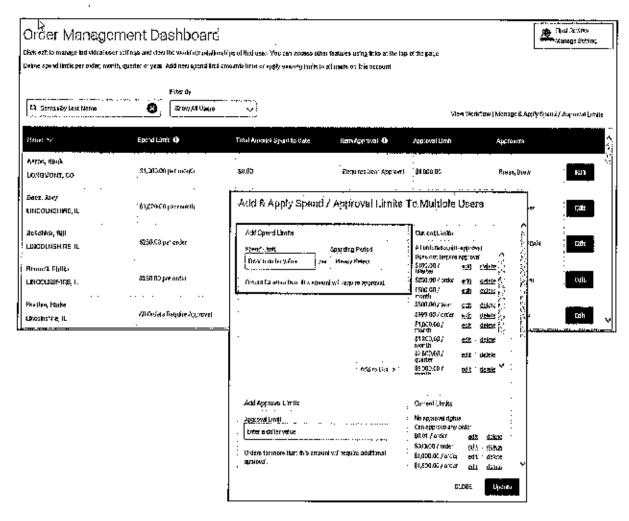
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- Modify delivery and payment information on orders submitted for approval
- Add, remove or change item quantities on orders submitted for approval
- Apply a payment method from your profile to a pending order
- Set order approval rules based on Market Basket items.

**Work Order Integration:** Grainger can integrate with customer Work Order Management Systems. This is performed through Computerized Maintenance Management Systems (CMMS)/ Work Order systems with the purchasing process to allow for reconciliation of purchases from work orders. This integration aligns work order data to product orders and packing slips for streamlined receiving, and assigns product cost to the work order.



Grainger has established full integrations with some CMMS/work order systems, which allow users to click out to a Grainger site for shopping. Other integrations have been established enabling flat file

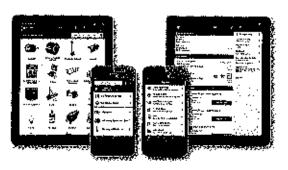
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transfers to automate the reconciliation of work orders and purchases. Grainger's eCommerce Solutions Managers can assess current work order and purchasing processes and streamline this process with the solutions mentioned above.

# Other enhanced features include:

- Custom Home Page and landing pages; Grainger can customize
  the user experience by enabling customer specific content on the
  home page of Grainger.com. Grainger can also set certain pages as
  the default landing page for the Grainger.com experience.
- Personal & Shared Lists: Grainger.com offers customers the opportunity to create personalized lists of frequently purchased items and share those with others on the account for simplicity of repeat ordering.
- Reporting (Order History Download): Easy access to detailed order history information such as Order, Shipping, Payment, Product, Price/Quantity, Account Defaults, and more.

Mobile: Apps: The Grainger: mobile app includes most of the same great capabilities as mentioned. above Oñ. Grainger.com as well as a few unique features for a mobile workforce. Omnia members can use the Grainger app to find product, view and share



product details, purchase product, approve requisitions, check order status and history, chat with an agent for help and much more. Grainger has apps for iphone, iPad and Android devices as well as a mobile optimized web page.

In addition to the same great search features found on Grainger.com, the Grainger mobile app includes barcode scanning, item number scanning, voice search and location based lists to streamline purchasing of commonly used items. Users can also establish KeepStock CMI programs and scan KS barcodes with the Grainger app. The Grainger mobile apps make it easy for you to get the supplies you need while you are on the go.

eProcurement solutions automate the purchase and invoicing of MRO purchases, eliminating many of the manual steps involved in processing transactions, and increasing data accuracy. With eProcurement, companies are able to control spend more effectively, Increase the amount of spend being managed, reduce purchasing agent overhead and improve requisition-to-order cost and cycle time. Grainger connects to

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customers through electronic marketplaces, exchanges or enterprise purchasing software systems using universal technology standards such as EDI and cXML. Grainger also offers a shopping solution comprised of Grainger specific data deployed behind the customer's firewall.

Grainger offers the following eProcurement solutions and services:

Electronic marketplaces: Grainger connects to customers through electronic marketplaces, exchanges, or enterprise purchasing software systems using universal technology standards, such as cXML. Customers can "Punch-Out" to Grainger's online catalog, create a requisition and return the shopping cart back to the marketplace for review and approval.

Direct connections to customers' Enterprise Resource Planning (ERP) systems: Grainger offers the ability to integrate its General Catalog and buying process with customers' purchasing and ERP systems. Customers who wish to "Punch-Out" directly from their ERP can access Grainger's online catalog and return the shopping cart back to their purchasing system to manage the order workflow.

Grainger can provide Oracle R12, and a scoping call with our e-business integration team to determine specific need and customization will ensure proper integration. Our experience with over 125 customer platforms (including those in the graphic below) gives us an end-to-end integration capability to drive streamlined processes resulting in cost savings through productivity enhancements and reduction of direct ordering cost. We have a dedicated team of experts that will assist with customization and implementation.

Some of Grainger's supported ERP and Supply Chain/Procurement Networks include:

















Supported eProcurement Transactions: Grainger also supports custom non-standard transactions on a per request basis, in addition to the following standard transaction sets:

- Invoice 810 ANSIx12, cXML, xCBL
- Payment (CTX Format ONLY) 820 ANSIx12
- Remittance Advice 824 ANSIx12
- Purchase Order 850 ANSIx12, cXML, xCBL
- Purchase Order Acknowledgement 855 ANSIx12, cXML, xCBL

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- Ship/Bill Notice 856 ANSIx12
- Functional Acknowledgement 997 ANSIx12
- Installation, Repair, Maintenance & Turnkey Solutions & Services: The ability to provide installation, repair, maintenance and turn-key solutions and services through Contractors business units, authorized manufacturer's facilities or other avenues

Grainger will assist City of Tucson and OMNIA Members in working with manufacturers, suppliers and third party Installers, as to product, equipment, maintenance and related training programs. These programs include manufacturer-certified set up, product installation, post-installation services and maintenance services. Provided in *Exhibit 4 Grainger's Value Added Services*, are Grainger's value added fee and non-fee MRO related solutions. Services provided by third-party providers may be subject to a fee agreement between Grainger and the provider. Grainger will continue to adjust services offered as solutions become available.

# Grainger's offerings of value added support services of products or equipment include:

- Grainger's network of installers provides turnkey and/or labor-only fixed fee installation and support services.
- Turnkey service offerings include materials, labor, recycling, rebate administration and tex deduction documentation, if applicable.
- Currently Grainger has identified 65 companies that have satisfied our vetting process. All companies used by Grainger are licensed, insured, qualified and capable of performing in accordance with Member service requirements.
- 4. Inventory Solutions: Provide inventory management solutions for stock rooms, warehouses, mobile service vehicles, emergency preparedness supplies, and supply vending machines. Consulting and analysis solutions are also desirable.

Inventory Management is a unique delivery solution moving high usage items close to point of use and maintaining critical product availability. Through its KeepStock® Program, Grainger provides multiple inventory management solutions reducing Member's total cost of Inventory ownership. Effective inventory management reduces on-hand inventory, improves purchasing efficiencies, and ensures availability of critical product all while providing secure and efficient access.

Beyond industry-standard vending machines, Grainger's portfolio provides both customer-managed (CMI) and Grainger vendor-managed (VMI) inventory options, including vending. Solutions range from simple to complex serving Member needs and can be combined within a facility to provide a custom service. KeepStock® can be integrated with Member purchasing systems or connected with Grainger.com.

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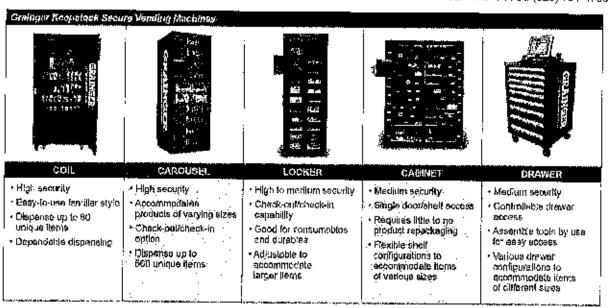
VMI KEEPSTOCK® ONSITE: This solution offers inventory support from a Grainger Inventory Management Specialist. This resource helps agencies identify inventory needing replenishment through defined minimum/maximum inventory levels and can assist with inventory restocking. The onsite resource may assist with invoice inquiries, product returns and expediting orders.

The agency keeps control of overall inventory needs; the Grainger team member will:

- Identify Inventory Needing Replenishment
- Manage inventory levels to the established minimum maximum levels
- Organize inventory and restock products in proper location
- Cross-reference Grainger items from your approved purchase requisitions and orders
- Coordinate Grainger resources to identify the best product solutions.
- Scan managed items and place spot buy orders as needed.
- Handle invoice inquirles, process product returns, and expedite orders
- · Source hard-to-find products
- Document standard operating procedures at customer locations to provide direction to back-up resources to ensure continuity of service
- · Comply with the safety and inspection requirements of the facility
- Understand Inventory Needs for ongoing insight.

**KEEPSTOCK® VENDING:** Grainger offers a variety of KeepStock® Secure vending machines to include Coil, Carousel, Lockers, Cabinets and Drawers. Each machine is customized and configured for agency needs and supplies requirement:

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Grainger will provide complete project management of the dispensing machines implementation including planning, transportation, installation, onsite training and replenishment services. The City of Tucson's agency or OMNIA Member is responsible for providing the necessary electrical and internet connections.

KEEPSTOCK® STORE: This solution provides a fully stocked and staffed Grainger branch at your location especially helpful for high-volume, high-traffic needs. Grainger will work with the agency to determine which items to stock and overall scope of the solution.

CMI CUSTOMER MANAGED INVENTORY: solutions let agencies manage their own inventory via Grainger technology. KeepStock® CMI is a web-based tool that provides flexibility to manage inventory to support specific operations along with seamless functionality across multiple devices. It is an easy-to-use yet very powerful software solution providing visibility, flexibility and control while managing products across different inventory locations. Grainger offers this program for no additional charge to any agency who is interested in self-managing inventory.

## CMf features include:

- Search online catalog, add and edit products from desktop or phone
- Create and manage frequently ordered items
- ✓ Scan bar code labels to reorder from smart phone to reduce manual errors
- ✓ Set approval levels for orders
- View and track orders
- Compare alternate products to select best-value
- Print labels in real-time for your bins or recently added products
- Set min/max levels and restrictions.

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- Manage user limits and restrictions.
- Customize program for specific location needs such as storage areas, product types
- Ability to manage items in a controlled or restricted access area such as union shops or correctional facilities
- ✓ Great control and immediate information
- ✓ Dedicated KeepStock Technical Team.

MANAGED MRO SERVICES: Managed MRO provides customers inventory management expertise while maintaining control of day-to-day operations. The customer maintains responsibility of purchasing, order management and supplier relationships and control of all customer data.

This is not a standard VMI program. Managed MRO is a fee-based service where Grainger Inventory Specialists work at your facility to manage all defined materials—both **Grainger and non-Grainger product**. Managed MRO supports your facility by doing two important things;

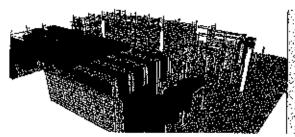
First, it adds expertise having Grainger inventory management experts on-site managing material & products with the knowledge and skill to support all inventory management needs. Second, it creates accountability for material management and ensures the necessary tasks are completed with efficiency and precision to secure materials investment while creating KPIs and documented cost sayings.

CUSTOMER MANAGED	MANAGED	GRAINGER - VENDING	Managed MRO
Wab & Mobile	Ousite Replenishment	Industrial Dispensing	Personnal & Storeroom Solutions
Min/Max Setup Spot Buy Approval Workflow	Check Levels Greate Requisition Putaway Product	Controlled (settence Check In/Check Out Data Collection	Replanishment + Issurance Spot Buy + Sourcing Procurement Expertise

Managed MRO provides accountability and expertise by developing new processes and procedures relative to agency indirect inventory that support necessary tasks to keep operations up and running. We will work within existing systems or implement our own if you do not have one to track and control all indirect materials in the facility. We provide clear line of site to day-to-day operations; all the while the agency maintains full control of procurement and purchasing decisions. Our focus is on material management and finding ways to reduce product expense, better leverage inventory investment and increase the productivity of agency staff.

KEEPSTOCK® ORGANIZE: As part of the KeepStock® portfolio, Grainger offers this service which focuses on inventory organization and consists of three (3) fee-based parts or phases which can be deployed together or independently.

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- Inventory deployment and storage fixture plan.
- Space utilization and process flow changes
- . Bin location schema and signage plan
- Optimized inventory levels leveraging Grainger logistics
- \* Establish optimized stocking model
- . Area transition, deployment plan and materials list
- KeepStock® Layout: Comprehensive inventory management planning, virtual layout configuration, and project planning.
- KeepStock® Cleanup: This service includes labor for teardown of current storage fixtures, repositioning retained fixtures, construction of new fixtures, product movement and product positioning.
- KeepStock® Content: By capturing current inventory items and their attribute elements, this service uploads data into a materials management system and may include ongoing database management.
- 5. Small Business Program: The ability to incorporate small business enterprises into your distribution, sales and product offerings

Grainger has two core programs promoting diversity. In both programs, all pricing is accessible through this Master Agreement. The programs are:

- Tier II: Grainger's Supplier Diversity Program
- Tier I: Distributor Alliance Program



Grainger's Tier II Supplier Diversity Program | Grainger's Tier II Supplier Diversity Program affords the City of Tucson and OMNIA Members access to diverse manufacturers and suppliers through our catalogs and distribution channels. Started in 1999, Grainger's Supplier Diversity Program is designed to grow this sector of the economy white helping customers get their jobs done with quality products from Diverse Business Enterprises (DBEs).

Grainger's Tier II Supplier Diversity program includes over 270 DBEs, and offers more than 91,000 items across 1600+ product categories. Grainger also offers products from over 2000 Small Business Enterprises (SBEs), offering more than 300,000 products. The model allows DBEs to concentrate on what they do best and leave the logistics and distribution of their products to Grainger.

Grainger's Tier II Supplier Diversity Program provides Members access to DBE products through all of our ordering methods (Grainger.com, Redbook Catalog, phone, fax, walk-in, etc.), and distribution channels. Grainger's customers benefit from one-stop shopping. Registered suppliers are audited monthly to maintain active supplier diversity certificates. Supplier diversity reporting available upon request.

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Products from diverse businesses are featured on Grainger.com:

- Products from diverse manufacturers and suppliers are identified on Grainger's website and within our catalog and index with the diversity symbol to the right.
- Customers can locate the offering from diverse suppliers by searching "Supplier Diversity" on Grainger.com.
- Additionally, customers can filter on the left-sidebar by "Supplier Diversity" while searching on Grainger.com.

Supplier recruitment is continuous at Grainger. Our company website includes a link to the supplier diversity registration portal. Certified businesses that register are available for referrals to purchasing officers when product review, RFP, or spot buying opportunities occur. Grainger includes DBEs in meeting unique product requirements through Grainger's Sourcing program, if products are not currently available in Grainger's general catalog. In 2018, 180 DBEs, and 1700 SBEs participated in Grainger's Sourcing program.

Grainger promotes the number of products acquired from diverse companies in several ways. Grainger is a corporate member of the Women's Business Enterprise National Council (WBENC) and has been a member of the National LGBT Chamber of Commerce (NGLCC) since 2014. Grainger participates in numerous conferences and seminars to assist diverse businesses to further establish or strengthen themselves. Grainger's Portal invites diverse suppliers to consider doing business with Grainger.

Grainger pursues outreach opportunities with diverse organizations to understand their member offerings and to promote opportunities with Grainger. These include the following:

- National Minority Supplier Development Council (NMSDC)
- Women's Business Enterprise National Council (WBENC)
- Small Business Administration (SBA)
- National Gay and Lesbian Chamber of Commerce (NGLCC)
- Veteran Owned Businesses
- Veteran Associations



**Grainger's Tier / Distributor Alliance Program |** Grainger's Distributor Alliance Program responds to corporate and government regulatory and policy requirements as to buying MRO goods and services from Diverse Business Enterprises (DBEs).

Since 2006, the Distributor Alliance (DA) Program has helped customers support DBEs while consolidating MRO purchases. Over 50 DA DBEs resell the entire 1.7 million products offered by Grainger and provide services to customers with procurement goals to support small businesses and provide employment opportunities to women, minority and veteran-owned businesses. The DA DBE is one of the many points of contact for the customer, including Grainger business managers who mentor DBEs and act as a liaison among Grainger, the end customer and the DA DBE.

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We monitor each DBE's performance with a monthly balanced scorecard. We provide feedback and offer assistance in performance areas where improvement is needed. We seek to provide meaningful focus in pragmatic areas where efficiency can be gained and effectiveness can be improved.

Grainger's Distributor Alliance is also a member of the National Minority Supplier Development Council and supports several NMSDC Regional Councils. We are corporate members of the Woman's Business Enterprise National Council. We recruit diverse suppliers for line review and customer proposal opportunities by participating in M/WBE Business Opportunity Fairs and other events that support M/WBE businesses.

# 6. Green / Sustainability Programs:

- a. Policies: Efforts and policies pertaining to green and sustainability.
- b. Products: Impact on product offerings.
- c. Distribution: Impact in distribution.
- Recycling of Lamps: The ability to recycle lighting and electronic products.
- Lighting and Energy Audits: The ability to perform lighting and energy audits.
- f. Certifications: The industry recognized certifications and standards obtained.
- a. **Policies:** As expressed in Exhibit A, Grainger works to improve our environmental performance across our value chain from our suppliers through our operations and our customers. We encourage stewardship in our operations and share our lessons with others. We partner with third party sustainability organizations, such as the CDP (formerly known as the Carbon Disclosure Project), the GreenBiz Executive Network, the U.S. Environmental Protection Agency, SmartWay® Program, UL Inc. (formally Underwriter's Laboratories, Inc.) and the U.S. Green Building Council to help us align our environmental investments with our stakeholders' expectations.

We focus our efforts where we can have the most influence. Grainger's Distribution Centers account for roughly 38 percent of our operations and will proportionally increase as we expand our service offering. Inherent to this

footprint is an opportunity for energy management. We closely monitor our energy consumption and improve our green energy mix by researching sustainable solutions to increase efficiency and utilize renewable energy. When possible, we invest in onsite renewable energy, purchase renewable energy credits and green tariffs.

In 2013, Grainger became the first industrial distributor to set a GHG reduction goal. Our target is an intensity goal for GHG over revenue: to reduce our North American Scope 1 and Scope 2 GHG emissions per unit



5.5M square

LEEO-cartified space through 17 North American Grainger facilities



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revenue 33 percent by 2020. The goal was designed to be achievable, yet challenge our operations to identify innovative ways to operate more efficiently. We are currently more than half way to our goal, and have reduced intensity to 14.7, a 20 percent reduction since 2011. A 33 percent reduction by 2020 goal focused Grainger on doing business the right way by investing in renewable energy and energy efficiency.

b. Products: As expressed in Exhibit A, Grainger provides customers with the products they need to keep their businesses running over the long term. As part of this, we work to understand how these products affect the environment. Our customers have increasingly requested environmentally preferable products (EPP) and we stock them to improve our service. Our EPP portfolio helps customers maintain sustainable facilities through efficient energy management, water conservation, waste reduction and air-quality improvement. The Grainger EPP portfolio includes more than 114,000 SKUs, 26 EPP product certifications and 46 EPP product attributes. The portfolio also spans more than 600 brands across 672 product categories. More than 15% of Grainger suppliers offer products featured within our environmentally preferable product portfolio.

For a product to be classified as environmentally preferable it must maintain one or more environmentally preferable attributes or third-party certifications such as WaterSense®, ENERGY STAR® or Green Seal. Our suppliers inform Grainger of the product certifications and attributes their products may carry. Then an independent 3rd Party, Underwriters Laboratory Inc. (UL Environment), verifies the viability of the certification or attribute claims. Grainger also works with UL Inc. to ensure that the most current certification and attribute options are identified.

The City of Tucson and OMNIA Members can easily identify environmentally preferable products on Grainger.com. When searching for products simply look for our Green Leaf Icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.

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# Grainger EPP Portfolio - Product Certifications & Certification Bodles:

: CERTIFYING AGENCY			Ugyonwillers E	Blous Alcisles, Illen			U.S. Department of Energy
GERTIFICATION	Ecologa .	Green Guntel	Greenijuerd Gold	ECVP 2799 Zero Watta To Landel Facility	Profession Profession Declaration	Erwironmental Cleims Validation	Energy Star
CERTIFYING AGENCY	Garanifle Certification Systems	ti 9, Eriya Protection A	rdenmantel genery (CHA)	Green Seaf	U.S. Depailment of Agriculture	Carbonjurd	Gustainable Forestry Initiative
CERTIFICATION	SCS Indon Adventege	Webs/Seriku	Satur Choice	Creed See1	Certified Biobasep	Cerbanires	Susjálneráje Forestry (nějátive (SF1)
GERTIFYING AGENCY	William	Emst& Young Redstone	Mallonot Sanltairon Foundation	Oesilia Ganse	Lights orthon	Matingal ( Maguiochter (NE)	: Association
CERTIFICATION	Forest Sjøwerfship Council	SMeRT Seriesu	NSF Certified	(M:C (selity Products seting	DLC Práisitim	NSMA Premium	Eraigy Awara
CERTIFYING AGENCY	Home Ventilatipg Instituto	Glodegradable Product Institute	Carpel & Rog tostitute	Organijo Materiois Reviow institute	South Coast Air Quality Mgmi, Orelated		
CERTIFICATION	HVI	Biodegradable Product Instituto Colillina	CRI,Green Level	CÄMRI Listled	VOC Levels Meet SCAQMD Requirements		··

Our environmentally preferred product portfolio is featured on the <u>Green Resources</u> landing page on Grainger.com.

c. Distribution: Grainger was the first industrial supplier recognized by the U.S. Environmental Protection Agency (EPA) as a SmartWay® Transport partner. The program provides a forum for the EPA and businesses to collaborate in order to improve the environmental efficiency of their supply chains by reducing GHG emissions and air pollution.

We view our suppliers and vendors as our allies in improving our emissions and materials management. We rely on a network of third-party carriers to meet our transportation needs. We work with our largest suppliers to innovate and improve our distribution packaging. We collect data and share best practices in sustainability across our value chain by engaging our suppliers through the CDP Supply Chain Program.

Grainger strives to ship all items in an order in one box and on the same or next day, depending on customer needs. Internally, we refer to this practice as "ship complete." This approach and commitment to serving customers in the most efficient way possible also has positive implications on the environment. Ship complete reduces the amount of boxes we need overall, thereby increasing energy efficiency and producing fewer emissions through our transportation partners.

 d. Recycling of Lamps: Grainger's recycling services solve the disposal problem for environmentally hazardous bulbs, dry batteries, and ballasts.

**Recyclable Kits:** When you buy our specialized recycling kits for fluorescent lamps, ballasts or dry batteries, you're buying a whole turnkey service for one all-inclusive price. For larger volume needs Grainger offers bulk pick-up. We will custom design a program service that encompasses lamps, ballasts, batteries, electronics, and mercury.

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Each kit includes:

Special UN/DOT approved container
Pre-printed label with instructions
Toll-free number for pickup
Certificate of reclamation

BATTERIES	LAMPS	OTHER	
Afkaline	Elnear Fluorescent	Mercury Devices	
Lead Acid	Compact Fluorescent	Thermometers & Thermostate	
Lithlum Metal	Circular Fluorescent	Electronic Wasta	
Lithlum Ion	U-Bond or U-Tube	Cell Phonos	
Mercury	High Intensity Discharge (HID)	lnkjet - Toner Cartridges	
Nickel Cadmium	Mean	Generators, Wires & Motors	
Nickel Metal Hydrida	Shatterproof & Other Specialty	Dispensers	
Silver	Broken or Crushed	Paper Towal	
Zinc Carbon	Light Smilting Diode (LED)	Tollet Paper	
Dry Cell	LAMP BALLASTS	Hand Soeps	
Sealed Lend Add	PolychlorInated Biphenyl (PCB)	Hand Sanitizers	
	Non-PCB	Anaerobic or Light Cure Adhesives	
		Power Tools	

**Grainger Branch Programs**: Grainger offers customers the opportunity to deposit recyclable items in collection boxes for no additional charge in Grainger branches through our partnership with <u>EnviroLight</u>, specialized recycling services.

**Additional Supplier Based Programs:** Grainger works with our key suppliers to provide the current following no-fee and fee-based program's for Members.

- Grainger offers recycling kits available for purchase on Grainger.com for many of the items listed above provided by EVERLIGHTS, RECYCLEPAK & SUPPLYPAK. Further details and kit specifications can be easily obtained by entering the search term "recycling kits" on Grainger.com.
- Georgia-Pacific's (GP) Dispenser Refurbish, Recycle, Reuse (RRR)
  Program provides a no-charge end of life solution for old paper towel
  and foilet paper dispensers. The GP team removes old dispensers and
  reuses components. Old dispenser components are utilized in
  manufacturing new products, such as computers and automobile parts.
  Dispensers are picked up at the end user's location.
- Georgia-Pacific provides a no charge service developed to reduce the number of batteries in landfills in partnership with <u>CALL2RECYCLE</u>. Through this service, boxes can be provided to customers for collection

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of used batteries. Boxes are picked up at the facility and new boxes provided for continued collection and environmental disposition.

- GOJO will coordinate the removal, transport and sustainable disposal of old hand soap and sanitizer dispenser materials when completing a GOJO managed dispenser installation project.
- For Members utilizing LOCTITE® Anerobics or Light Cure Technologies, i-lenkel offers a solution to help you meet recycling goals and recycle items that were previously non-recyclable. Through an Innovative partnership with TerraCycle®, boxes can be purchased that enable convenient return shipping and recycling.
- Stanley Black & Decker offers a no-charge end of life solution for <u>DEWALT</u>, <u>BLACK&DECKER</u>, <u>STANLEY TOOLS</u> & <u>BOSTITCH</u> brands.
- e. *Lighting and Energy Audits:* Grainger Lighting Solutions (GLS) and Grainger Energy Services (GES) provide a network of qualified, insured and licensed service providers that help identify and facilitate a variety of energy savings projects that impact the bottom line.



Lighting Refroits & Upgmdes



ITVAC Maintenance 8 Unorades



Motor & Drive Upgrades



Y/ster Conservation Uporades



Steam System Assessments & Opgradus



Electric Vahicle Charging Station Installations



Compressed Air System Stutties & Upgrades



Dust Collection System Studies & Upgrades

# Comprehensive Services Include:

- Multiple Energy and Water Saving solutions.
- ✓ Audit and Financial Analysis
- Material, Contractor and Project Management
- ✓ Installation by Qualified, Insured and Licensed Serivce Partners
- Indentification of Applicable Incentives and Rebates
- ✓ Disposal and Recycling

Grainger's Mid-Stream Utility Rebate Program: For the City of Tucson and OMNIA Members in eligible zip codes, Grainger Identifies utility rebates applicable to LED Lighting and other items.

f. Certifications: This year, Barron's awarded Grainger the prestigious award of being ranked #8 on their list of Most Sustainable Companies.



Grainger has also maintained the A-CDP score for five years in a row.

Training & Education: The ability to provide on-site and/or online training and educational programs/seminars

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**Technical Training:** Grainger offers training seminars led by an industry-experienced, certified team of third-party instructors. Participants receive hands-on safety and industrial skills development that can be applied on the job immediately. Training can be scheduled on-site at customer locations or off-site at scheduled locations across the U.S. Examples include:

- Proto Tools Hand Tool Safety Seminar.
- Dewalt Power Tools
- Fire-Resistant Workwear Training
- Fall Protection Training
- Hearing Protection & Conservation Training
- Gas Detection Equipment Training
- Arc Flash Awareness Seminar.
- Fuses & Power Distribution Training
- Climbing Pro Ladder Training
- Spill Containment Training

Safety Training: Grainger works with well-recognized safety suppliers for facility and product surveys, along with fee-based OSHA certification and training programs to help you stay compliant. Our strong relationships within the safety industry enable us to offer hassle-free services, including turn-key product and program solutions from our safety suppliers as well as third-party service providers. Please see *Exhibit 9 Grainger's Service, Training and Assessment Descriptions* In the Appendix that details other training addressing safety in the workplace

**New Products:** Training for new products is scheduled through Grainger's local Government Account Managers, local branch personnel and *I* or General Catalog manufacturers and suppliers. Grainger will work with the City of Tucson and OMNIA Members to identify any new products for which you need to coordinate training.

# On the Job Webinar Series





**FREE On the Job Webinar Series**: Grainger.com provides current industry information and helpful updates. Grainger will provide trends and updates on its "On the Job Webinar Series" covering areas such as:

- Safety
- OSHA Regulations
- Productivity
- · Procurement & Inventory Management
- Green Solutions
- Emergency Preparedness

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# Environmentally Preferred Product Training

Specific Sani Key Supplier	nitation Value Add Programs Description
8	nimize contaminants infroduced to the
	improve indoor air quality. Greenguard certification identifies the
	proper products, more and probesses to clean the radiity. Diversely supports certification efforts via on-site setup training and system.
Discount Dans Care Dans Later Later	Suding.
Survey	iniprove productivity, appearance and reduce waste in your noor care processes. Diversey provides support via a facility survey identifying
	potential improvements to your current floor care program, Identifies conditions to realize notavitial cost pavings in overall labor costs.
6	and/or chemical usage costs.
Legorgia-Paginor Ulapenser Refurblah Recycle Rouse (PRR)	Providing an end of the solution for old paper tower and foller paper.
Program	Old dispenser compone
	new products, such as computers and automobile parts. Dispensers are noted to at the end usade location
Georgia-Pacific / LEED® Calculator	For customers Interested In earning LEED® credits under the LEED®
& LEED® Reporting	v4 Operations & MaIntenance (O+M) Rating System. Georgia Pacific
	can generate a report for you illustrating & calculating how GP Pro- products can support your efforts. Reports can be downloaded and
	provided to your LEED auditor.
Georgia-Pacific (Battery Recycling	Reduce the number of batteries in landfills. Through this service
Program	boxes are provided to enable the collection of used batteries in the area of white choice. Boxes are posted up at the familiar and being
	boxes are provided for controlled collection and environmental
	disposition
GOJO / Dispenser Disposal &	GOJO will coordinate the removal, transport, and sustainable
Recovery	disposal of old hand soap and sanitizer dispenser materials when
	companing a Good managed dispansor instantion project. This is a great outline for large hat all attendence residents and a great way.
	to support sustainability initiatives within your facilities.
GOJO / Pre-Installation Site Survey	For large, hand soap & sahitizer installation or conversion projects (>:
	250 dispensers). GOJO will conduct a site walk-thru with material
	piahning sand project management, shis service addresses challendes related to storage space.
Rubbermaid / Innovative Solutions	Discover more ways to reduce cost, improve productivity and
Mobile Showroom	employee safety. Rubbermaid's mobile showcase vel
	provides an interactive experience and hands-on demonstrations features incovative solutions
Rubbermald / Recycling Solutions	Explore solutions designed to support vour recycling efforts
	Rubbermaid's mobile showcase vehicle presents innovative solutions
Dubbarroid (10feets Audin	to help you achieve your recycling goals
	Politicae illetestad in waste-reduction of recycling initiatives. Rubbarmaid offers cousts audits designed to bals occupate users on
	the impact of implementing a recycling system. This service provides
	an evaluation of current waste stream habits and processes and
	diversion practices and provides recommendations and assistance in
Rubbermaid / Site Assessments &	Rubbernaid representatives share their exhadise and
ROL Calculators	ations through an on-site assessment with
	calculators to support recycling, hand hygiene and many other common facility initiatives.
Rubbermaid / LEED® Certification	For customers pursuing LEED Certification Rubbermaid offers a site
Support	Visit providing guidance, product recommendation and support with
	LEED Implementation initiatives.

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Specific Sa	nitation Value Add Programs
	Description
New Pig Spill Preparedness	Spill Risk Assessment to fully understand your risks and get you into
Program	compliance with EPA & OSHA regulations
Grainger Safety Assessment	Grainger Field Safety Specialist provides comprehensive audit to
	determine safety issues and provide solutions to address violations.

 Customer Support Services: The policies on replacements, returns, restocking charges, after hours service, after sales support, out of stock, order tracking, technical feedback, quality assurance for orders and drop shipments.

**Policies on Replacements & Returns:** Grainger's standard return policy reads as follows: Returns for Grainger products must be made within one (1) year from the date of purchase, unless otherwise indicated. Returned product must be in original packaging, unused, undamaged and in saleable condition. Proof of purchase is required. Grainger will either replace the product or issue a credit for the purchase price.

**Restocking Charges:** There are no restocking fees for Grainger catalog items. Returns of non-General Catalog items may be subject to a restocking charge.

After Hours Service: Grainger's after hours emergency service provides product fulfillment after standard Grainger branch business hours through a toll-free number (1-800-CALL-VVVG). Service is throughout the US. Calls are routed to one of our US based Grainger Call Centers. A Call Center employee then contacts a local Grainger branch employee, via phone, and relays the customer information. Grainger's branch employees are committed to contacting the customer within 60 minutes of the initial customer call to arrange to meet the customer at the local Grainger branch to fulfill the emergency order.

After Sales Support: Customer support is available at 800-GRAINGER (800-472-4643) provided by US based Customer Service Associates (CSAs). Grainger contact centers are available 24 hours a day, 7 days a week to assist our customers through phone, chat and email. The Customer Service team consists of highly trained and experienced employees including Technical Product Specialists (TPS) that specialize in each of our product categories.to serve our customers. All Customer Service team members will provide information, answer questions, place orders and address customer concerns or issues, such as:

- Information on order status and deliveries,
- Backorder information
- Item price information based on contract
- Product availability
- Detailed product information
- Helping you locate products for specific applications and finding products which meet specific technical requirements



REQUEST FOR PROPOSAL NO. 192163

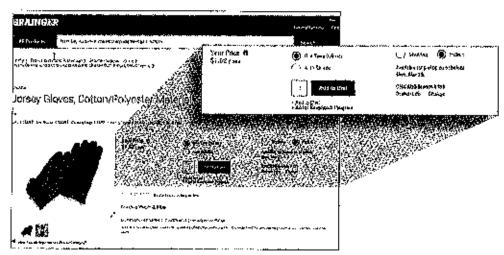
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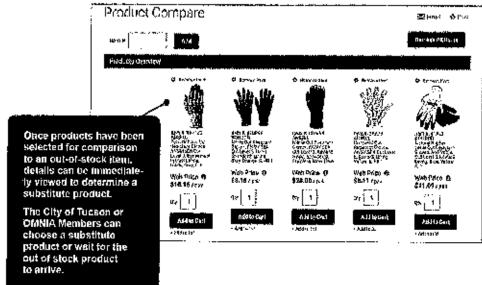
- Providing dedicated manufacturer and technical support resources
- Helping Buyers selecting alternate products to complete purchases
- Placing and managing emergency orders
- Generating product quotations and assisting with order placement

Out of Stock: The City of Tucson and OMNIA Members can view real time status of product availability on Grianger.com. If the end user is unable to wait for a back-ordered product, the Compare Feature on Grainger.com allows them to compare products with similar fit, form and function. They may select to wait for the back ordered product's expected ship date or select an alternate item to purchase.

When sending an email, the Customer Service Associate will let the customer know the product is on back order and provide alternate products to review. The final decision to select an alternate product is with the end user. No alternate products will be ordered without prior approval.



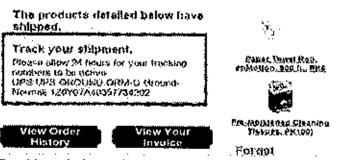
The City of Tueson and OMNIA Members can view real-time product availability on Grainger.com



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Order Tracking: The City of Tucson and OMNIA Members can use Grainger.com to track the status of any pending order, regardless of ordering channel (online, phone, fax, e-mail). End users can determine shipment status, backorder status, and partial order shipments, will call order pick-ups and order cancellations for orders placed within the past 36 months by clicking on the Order History link at the top of any Grainger.com page.

When the order leaves our DC, Grainger will send a shipment notification with a tracking number that allows our customers to track the order through the delivery cycle.



Tracking information can be accessed from the shipment notification

## Technical

Feedback: Grainger provides direct technical support from knowledgeable field personnel and manufacturers' field representatives. In our key supplier programs, manufacturers dedicate field resources to work solely with Grainger's field representatives. In addition, Grainger has an in-house Technical Product Support Department whose members have an average of 28 years of experience to answer your product related questions across all product categories. Customers have easy access to this service during standard business hours

Quality Assurance for Orders and Drop Shipments: To ensure a quality customer experience, all phone calls are automatically recorded that come into the Contact Center. This Information is utilized as part of a robust Quality Monitoring & Coaching approach where each Team Member receives scored evaluations completed by our QA team and his/her Service Leader each month. There is a similar process to audit email and chat transactions as well. In addition, a cross-functional team captures and investigates Service Opportunities to determine the root cause, any specific actions that are needed and to determine if this is a larger, systemic issue that we should address through technology updates and/or process changes.

Grainger Supply Chain and Distribution Centers are also vigilant in monitoring feedback, both from customers and carriers, about the quality of our shipments and those of our manufacturers (drop shipment). Goals are set to ensure that products are delivered on time and in good condition and exceptions are captured to understand the root cause of the issue and adjust as appropriate.

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# Other Services: Other value-add services not included in above categories

Grainger presents services in addition to the required services listed in the RFP. Grainger will continue to add value added services and programs throughout the life of the contract that will be available for all Participating Agencies and OMNIA Members.

1. Safety Value Add Solutions

OHSA compliant, Grainger performed lighting and fall protection audits.

To help ensure the City was

Other activities include onsite safety days at the city's central warehouse.

# FIELD SAFETY SPECIALIST ASSESSMENTS

Grainger's Field Safety Specialists bring education, experience and expertise to help Members address a wide range of safety and health questions and issues assisting with injury reduction, compliance improvement, risk assessment, you to understand goals and align best-in-class solutions. Grainger has the depth and structure to deploy, support and track agency-wide initiatives.

In addition to readily available assessments from Manufacturers, Grainger's Field Safety Specialists leverage our Grainger Site Assessment Tool (GSAT) to evaluate a broad range of OSHA Regulatory and Compliance needs. The GSAT delivers a customized report highlighting areas of a safety program that are currently in compliance or areas where additional focus may be needed. Please see *Exhibit 5 GSAT Site Assessment Flyer* providing further details regarding the GSAT. The GSAT includes topics like Hazard Communication, PPE, Lockout Tagout, Confined Spaces, Fall Protection, Ladders and Temperature Stress, among others.

# Our teams' Primary accreditations conferred by the Board of Certified Safety Professionals Include:

- Certified Safety Professional (CSP)
- · Associate Safety Professional (ASP)
- Safety Trained Supervisor (STS)

# Secondary affiliations and designations include:

- Qualified Safety Sales Professional Certification (QSSP, conferred by the International Safety Equipment Association (ISEA))
- Hazerd Analysis & Childel Control Points (HACCP, Food Safety Certification)
  - OSHA-30 hour and OSHA-10 hour
  - OSHA 500 and 501 (General Industry and Construction Industry Trainers)
  - Numerous Supplier and Manufacturer Training

# ONLINE SOLUTION CENTER

Grainger compiled an online safety center with information and resources that help keep people safe and facilities running. The Solution Center allows your safety specialists to stay on top of the latest safety news, trends and regulatory issues free of charge.

- Safety Data Sheets (SDS) sheets: Quickly access the most current SDS for your records to help keep employees informed and your facility in compliance.
- OSHA checkilsts: Easily identify potential hazards at work with our comprehensive list of OSHA checklists, Questions are

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based on applicable OSHA safety standards to determine corrective measures needed to help eliminate hazards and keep you compliant with critical workplace safety regulations.

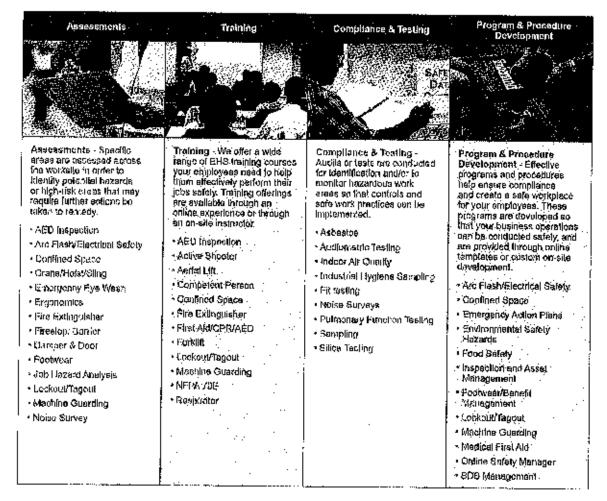
- Safety & Compliance Directory: Find vital information on hundreds of government, private and nonprofit safety organizations. Use the online version or request a printed copy to keep on hand in emergency situations.
- Online Safety Catalog: Instant access to our latest Safety catalog 24/7 in easy-tonavigate format. Search by product name, category or SKU. You can also browse through past catalogs and even request a print copy.
- Journey to Safety Excellence: The Journey to Safety Excellence is a program designed to assess not only your safety program strengths, but also where you might have opportunities to improve. That assessment becomes the guide or beginning of your Journey. The program will take those identified opportunities, provide guidance to improve in those areas and implement the plans. You can help improve your safety program in four areas:
  - Leadership and employee engagement
  - √ Safety management systems
  - ✓ Risk reduction
  - ✓ Performance measurement
- OSHA's Law & Regulations: This page contains links to all current OSHA standards, provides information on the rulemaking process used to develop workplace health and safety standards, and includes links to all Federal Register notices that are currently open for comment. This page also provides links to the Occupational Safety and Health Act of 1970 (OSH Act) and other relevant laws.
- Quick Tips: Quick Tips provide free, fast and easy access to helpful workplace product, compliance and regulatory information. Resources you can use to help make informed decisions about a variety of common workplace issues. Access hundreds of articles written to help keep workers safe, your business in compliance and your facility productive.
- Ask an Expert: Safety experts are standing by to help with:
  - Compliance questions
  - Product help.
  - Services and solutions to fit your needs, and so much more
- Grainger's Safety Record: Customers can review online insights, articles and videos covering safety topics regarding people, facilities and general safety provide by industry experts in Grainger's Safety Record. Examples include but are not limited to OHSA State of the Union, Fall Protection Standards, Footwear, and Heat Stress Illness Prevention, For addition offerings see <a href="https://safety.grainger.com/insights.">https://safety.grainger.com/insights.</a>

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## SAFETY SERVICES

Grainger works with recognized safety suppliers for product and facility surveys, along with fee-based OSHA certification and training programs. These strong relationships provide hassle-free access to the safety services needed to stay compliant, including Instrument Calibration, iNet™ Gas Detection and Lockout Procedure Services. Through a network of qualified, insured, and licensed service providers, we provide agencies with comprehensive solutions that help:

- Maintain Safety & Building Compliance
- Increase Worker Productivity
- Drive Energy & Facility Efficiency
- Reduce & Conserve Operating Costs



Please see Exhibit 6 Grainger Safety Services Network for additional services.

# 2. Consulting Services

Grainger's Consulting Services teams analyze Member operations to increase efficiencies and lower cost associated with acquisition of MRO products and inventory management. Based on our experience, most Members have the opportunity to take as much as 25% or more out of their costs.

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This evaluation employs a strategic framework of identified cost drivers to benchmark and provide ideal and cost effective solutions. This framework of cost drivers focuses on:

- Process: Grainger consultants can help redesign purchasing and inventory management processes to reduce complexity and cycle time while improving service levels. We offer solutions to streamline the purchasing process and automate inventory replenishment for enhanced productivity
- Inventory: Inventory is a critical, expensive component of a Member's maintenance
  operation. Consultants provide expertise to optimize inventory levels. We work with
  Member resources to understand inventory demand and supply requirements, identify
  obsolete stock, recommend proper on-hand inventory levels and set effective reorder
  points for MRO items
- Supplier / Product: Consultants segment, classify and analyze supplier/product usage to identify opportunities for greater leverage and incremental value.
- Technology: Effectively integrating electronic solutions into the MRO procurement strategies is the key to enable long-term success and cost savings. Our Consultants develop strategies and implementation plan to get the most out of your electronic solutions.

Please see Exhibit 7 Grainger's Consulting Inventory Baseline

# 3. Grainger's Footwear Program & Shoemobile Solution

Grainger's managed footwear program allows employees to order shoes through four different methods. Whether you're buying shoes through our online tools, at a Grainger Safety Footwear Center, or from a Shoemobile, our Benefit Management System can help manage your footwear program. They're all connected to offer you a consistent shopping experience.

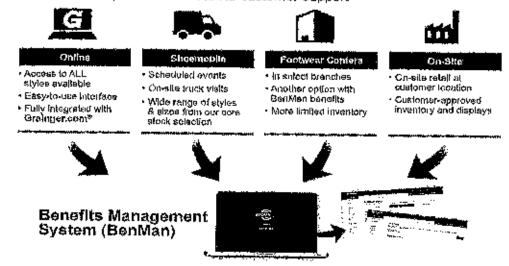
- Online Safety Footwear Program: Administer footwear programs and purchase online with our easy to use web interface programs
- Shoemobile: Grainger Shoemobiles drive to your facility to service employee footwear needs. Shoemobiles display over 100 footwear styles to meet your program needs and stock 2,000 pairs to allow your employees to receive shoes during a visit. Trained footwear professionals ensure correct sizing and comfort.
- 3. **Grainger Footwear Centers:** Select Grainger branch locations across the U.S. stock the latest footwear comfort technologies.
- 4. Onsite Safety Footwear Center: Company-approved inventory and displays located within your facility make it convenient for your employees to purchase safety footwear. Facilities which meet minimum requirements are serviced onsite by Grainger's customer service staff who measure your employees for the proper fit.

# Our Safety Footwear Selection Includes:

- 500+ styles including a large number of 'Made in USA' styles, from office dress to mostrugged slip-on and boots
- Over 100 styles specifically for women one of the largest selections in the industry, built sized and fit to a woman's foot
- Over 40 different brands.

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- Wide price range to accommodate both company and employee budgets.
- One year manufacturer defect warranty on all styles.
- 30 days employee satisfaction guarantee
- Free shipping of any footwear return
- Grainger's Safety Footwear Buyers Guide (hard copy and online) helps employees navigate to the correct shoe.
- Dedicated 800 Specialized Footwear customer support



Benefit Management System (BenMan): Whether you're buying shoes through our online tools, at a Grainger Safety Footwear Center or from a Shoemobile, our Benefit Management System can help manage your footwear program. They're all connected to offer you a consistent shopping experience.

- The Benefits Management System is a purchasing and tracking system that's integrated into Grainger.com.
- It delivers fast and easy purchasing and custom reports and benefits tracking
- For customers engaged in the safety footwear program this means that they remain in control of their program while BenMan simplifies administration and saves them time and money - reducing the costs associated with implementing and maintaining a program

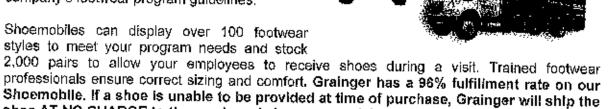
### Features

- Set up footwear selection guidelines for your employees based on their work environment.
- 2. Select from a menu of services to track employee purchases and manage eligibility.
- 3. Manage and review payroll deductions
- If you have payroll deductions you can easily view and monitor them for each employee
- Manage employee eligibility through subsidy reporting.
- All purchases are tracked and managed so you have complete line of sight to purchase history
- 7. Leverage two specific reports
- 8. Purchase history, all purchases made in program.
- 9. Subsidy eligibility—line of sight to who is and isn't eligible based on purchase history
- Generate custom reports

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SOLUTION: SHOEMOBILE Grainger's Shoemobile fleet is unsurpassed in the industry. We operate a growing fleet of 45' tractor-trailers and 26' trucks. Trained service representatives measure customer employee's to help ensure a proper fit and suggest styles that adhere to their company's footwear program guidelines.

Shoemobiles can display over 100 footwear styles to meet your program needs and stock



Point of Sale: Grainger Is a leader in Shoemobile Automation Technology. We process transactions in seconds using computer-generated sales tickets & barcode technology, leaving more time for proper fitting and style selection.

shoe AT NO CHARGE to the employee's home or work location.

# Compliance Benefits

Administrators can establish compliance measures with Grainger's Benefit Management System with the following capabilities:



- Employees can only purchase footwear that meets the requirements of their job task, ensuring they select the right footwear as specified by the employer. This reduces the risk of employees buying the wrong footwear or footwear that does not meet the appropriate ASTM standards.
- 2. Robust reporting allows an organization to track not only who bought footwear, but also who has not used their subsidy, a potential indicator of old or worn out footwear. Ensuring the footwear is in serviceable condition, reduces the potential for issues due to worn outsoles, etc. In addition, exception reporting allows an organization to ensure everyone has access to the appropriate footwear, again reducing the potential for employees to use unapproved footwear.

# 4. Eyewear Program

Grainger partners with a network of eyewear providers that can offer multiple solutions for safety prescription eyewear needs. Service options include onsite kiosks or local eye care service providers. Each program has unique features and may require a minimum number of eyewear users. Further details are presented in the charts below.

Eyelation [ Eyelation is a benefit management system enabling employees to order 24/7 and companies to save time and money. Over 250,000 registered users currently use Eyelation's Benefit Management Platform to manage their safety eyewear program. The Eyelation program includes a self-service kiosk with its own internet connectivity and allows for online ordering on customer's desktop and mobile.

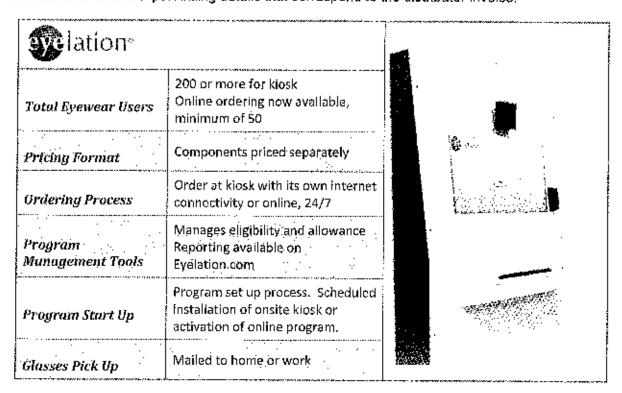
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# Eyelation Benefits

- 24/7 system access for all employees
- Customizable for departments so employees only access approved
- All orders are reviewed by an optician
- Benefits, eligibility, and renewals are managed by Eyelation
- · Productivity savings of approximately 45 minutes per employee vs traditional SRx programs
- Transactional savings
- One cohesive program for all employees

Account information including benefits, eligibility, and product selection are compiled, along with download of employees at the plant. .Administrators can access the Administrative Site to export billing details that correspond to the distributor invoice.



Hoya | Hoya's SRx Made Easy provides a simple process for customer's to purchase prescription safety eyewear through a national network of independent eye care professionals. Package pricing saves customers money on a comprehensive range of frame styles and lens freatment options. SRx Made Easy turns a logistical challenge into a tangible benefit for your business.

Hoya's SRx Made Easy provides a simple process for customer's to purchase prescription safety eyewear through a national network of independent eye care professionals.

Program works for any size customer or location

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- Simplified SKU Process Only 4 Price Packages & SKU's
- Each SKU is a complete pair of glasses and includes professional optician fitting services (regular eye exam is not included)
- Access to Hoya's nationwide network of eye care provider

**BASIC package:** includes Plastic frame by HOYA (20+ styles to choose from, such as new high-wrap foam-lined options)

**Enhanced package:** includes any frame choice from the collection, including titanium and stainless steel frame options. **Sunglasses option:** includes Choice of Photochromic or Polarized lenses

HOYA has partnered with more than 2,000 independent Eye Care Professionals throughout the United States to provide accurate and timely eyewear fitting and order processing

# 5. Emergency Preparedness Services

Grainger is committed to serving our local communities in their greatest time of need. This begins with a pro-active approach that develops preparedness-focused relationships with federal, state and local first-responders and other relevant government agencies. Pro-active relationships are the key in providing support to help our communities prepare, respond and recover from emergency situations.

Each year our supply chain and inventory management teams collaborate to develop forecasts and inventory strategies to fulfill the abnormal spikes in demand that often occur in large scale disasters such as hurricanes, floods, wild fires, winter storms and other emergency events. An incremental inventory investment is made and critical supplies and equipment are strategically pre-positioned within our network of more than 250 Branches and 14 Regional Distribution Centers. This approach enables planning discussions to align customer needs with our emergency inventory plans well before disaster strikes and expedite the delivery of critical supplies to affected areas. Additionally, the products and solutions offered reflect Grainger's all-hazards philosophy as well as guidance from authorities such as FEMA, the CDC, DHH, the American Red Cross, as well as years of company experience supported by historical customer demand data.

# Threats

Grainger's online emergency preparedness landing page if filed with resources and information on products and services which directly addresses many of the needs for emergency preparedness

In the event disaster strikes or is deemed imminent, Grainger's Corporate Response Team

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collaborates to identify priorities, assess our inventory position, provide large order support & expedite customer deliveries. Our emergency planning efforts and state of the art order fulfillment systems allow us to provide customers with real-time product availability information that can be counted on.

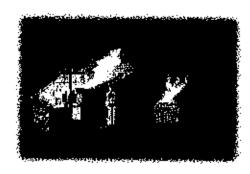
Ultimately, Grainger's greatest resource is our people, especially those directly supporting the affected communities. During a large-scale disaster Grainger's highly trained and experience employees provide direct support to State, City or County emergency operations centers (EOCs). These employees often work directly with local first responders and responding agency's to quickly field information requests related to product selection. availability, quotes, delivery, invoicing and more. These team members also assist with in the execution of Grainger's prioritization protocol which prioritizes inventory to those agencies directly involved with response efforts.

### Grainger offers the following during emergency situation:

- Branch Operational Hours Extended up to 24 Hours a day as required
- Experienced Customer Service Agents available 24-7 at 1-800-CALL-WWG.
- Emergency preparedness catalogs, capabilities guides, and emergency checklists
- Internet landing page on grainger.com dedicated to threat-specific solutions. products and resources.
- In any emergency, large or small, our pricing and services remain as provided in the contract.

Recent examples of Grainger's Emergency Response capabilities:

California Camp & Other Fires | October-November 2018 and October 2017: The Grainger corporate response team activated dally briefings and updates to maintain situational awareness and work collaboratively with all emergency response agencies, public and private. Throughout the Camp and other fires, Grainger provided a consolidated source for critical supplies required to facilities. fire crews and operating. Requirements included carbon filters, air purifiers, N95 respirator masks, gloves, cots,

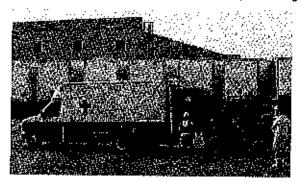


tents, cleaning supplies and more. Affected areas were served via same day deliveries from Grainger's Patterson, CA distribution center. Grainger's transportation team assisted with expedited deliveries to emergency staging areas and shelters. Grainger field representatives were present or remained on alert status 24 hours a day over a 2 week period to support agency needs. Grainger's supply chain team monitored demand and directed product to Northern California from Grainger distribution centers and direct from its manufacturers and suppliers. Grainger teams were committed from initial support throughout response into recovery and cleanup, support is continuing.

Hurricane Michael Florida Panhandle and Surrounding Areas 2018: Grainger's corporate response team was activated prior to the Category 4 hurricane making landfall near Mexico Beach Florida on October 10, 2018. Product was positioned and trailers readied. Grainger employees and resources made way to the areas beginning the weekend of October 6 to assist State of Florida and all private/public entities with

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preparation. Grainger employees were present at the State of Florida Emergency Operations Center (EOC) in Tallahassee and local government EOC's throughout the hurricane and recovery. With several thousand residents' homes damaged or destroyed, shelters were made available. Grainger met daily needs for water, MREs, cots, blankets, toiletries, first aid equipment, medicine, sanitary and other shelter items. Grainger expedited distribution of chainsaws, insect repellant, generators, sand bags, gas cans, and related



supplies. First responders throughout the area used Grainger for supplies including flashtights, batteries, reflective vests, signs, shovels. water, personal protective equipment, generators and sanitary equipment. Product was redirected from other Grainger facilities. and its manufacturers and suppliers to the Florida Panhandle.

### 6 Energy Services

The Grainger Energy Services team can identify and implement a wide range of efficient solutions for your agency through its network of qualified, insured and licensed service providers. Our service providers help facilitate the installation of energy-saving and water conservation measures. We can help Members secure applicable incentives and rebates for energy and water-saving projects. Grainger North America also offers Environmentally Preferred Product (EPP) training in collaboration with our key supplier partners.

### Potential Banefits:

- Improved use of energy and water
- Reduced operating costs.
- Upgraded infrastructure
- Warranties on new equipment
- Lowered operational risk
- Avoided maintenance expenses
- Reduced facility carbon footprint.

### Comprehensive Services\*

- Multiple energy- and water-saving solutions
- · Audit and financial analysis
- Material, contractor and project management
- Installation by qualified, insured and licensed. cervice partners.
- Disposal and recycling

\*Provided by third party service providers and subject to Member eligibility.



Lighting Projects



Compressed Air System Studies and Upgrade Projects



Steam Trap System Studies and Opgrade Projects



HVAC Projects



Dust Collection System Studies and Upgrade Projects.



Water Conservation Upgrade Projects



Motor and Purnip Projects



Electric Vehicle Charaina Station Projects

RINCIPA

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### 7. Lighting Services

The Grainger Lighting Solutions team serves as your resource to help implement a comprehensive lighting retrofit of your facility through its network of qualified, insured and licensed service partners. Working closely with you, our service partners will help identify and facilitate the installation of energy-saving lighting measures that will help benefit your

bottom line with minimal disruption to your business. Our service partners will also help you secure applicable incentives and rebates for your energy-saving project. Don't wait, get access to innovative energy-saving services, PLUS a wide selection of lighting products today!

With a focus on energy costs, environmental considerations, safety & security issues, and the need for quality lighting in the workplace, lighting retrofit

projects offer significant energy & MRO savings while improving facility infrastructure.



Through our qualified network of ESCO partners, the Lighting Solutions group offers:

- Site assessments
- Audits/Design
- Turnkey proposal
- Professional project management/installation
- Utility rebate administration

## 8. Facility Services

Grainger has a range of services to provide the City of Tucson and OMNIA Members with assistance as to roofing, skill training, electrical and protecting interior services. A summary of our 3<sup>rd</sup> party relationships follows:

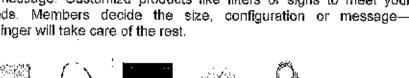
- Electrical Services: Electrical system consultations are
  offered to determine the degree of present arc flash
  hazards and apply equipment labeling. Studies include
  maintenance of electrical distribution system components
  and mitigation solutions to lower arc flash energy or
  exposure.
- Technician Skili Training Services: Members receive safety and industrial skills
  development to apply on the job immediately. Training can be scheduled on-site at
  Member locations or off-site at scheduled locations across North America. Topics
  such as compliance, electrical, HVAC, and mechanical are addressed.
- Roofing Services: Roofing and building maintenance solutions designed to prolong structural life, track roof assets, save energy and improve safety.
  - ✓ Patch & Repair Services
  - ✓ Roofing Restoration
  - ✓ Rooftop Safety Installation
  - ✓ Roof Cleaning
  - ✓ Inspection Services

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- ✓ Preventative Maintenance Contracts
- Air Barrier Audits
- Indoor Coating Services: A comprehensive portfolio of solutions is offered for preparing, priming, coating and protecting interior surfaces.

### 9. Custom Product Center

Grainger has the ability to customize products with the Member's logo or message. Customize products like filters or signs to meet your needs. Members decide the size, configuration or message— Grainger will take care of the rest.















b. Describe how you will roll out your program to City of Tucson staff? Include in your discussion training, education, meetings, information gathering, etc.

Grainger acknowledges success of the City of Tucson contract begins with an effective plan, embraced by the City, to educate, inform, and go to market strategy. Grainger will utilize a combination of communications and marketing programs to drive contract awareness, demonstrate contract value, and promote a call to action towards existing City of Tucson staff. In addition, Grainger will partner with OMNIA, industry experts, and business partners to implement the contract.

Grainger will collaborate with City of Tucson and OMNIA Partners to mutually align on communication channels, messaging content, and delivery targets and timing to demonstrate a strong partnership across our organizations when marketing the City of Tucson contract and its benefits.

Grainger will designate a dedicated implementation project manager to execute and deploy all major milestones of the Master agreement.

### DEFINE - Within first 10 days of award

Create a mutually agreed upon joint communication campaign, including:

- A. Assign marketing and communication exports to create messages and tools for internal and external purposes to include:
  - Upon notice of award, Grainger will provide Executive Leadership. endorsement and support. Throughout Grainger, messages will endorse the new Master Agreement as a viable option for Participating Public Entities and will highlight the value and benefits of the new contract.

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- Grainger will collaborate with City of Tucson/OMNIA Partners and distribute a co-branded press release providing highlights of Grainger's award position and contract benefits.
- c. Grainger will collaborate with City of Tucson/OMNIA Partners and announce Grainger's award position and contract benefits through mutually agreed upon social media sites such as Twitter, Facebook, Linkedin, and YouTube.
- Update dedicated OMNIA Partners Grainger internal website with City of Tucson contract information and benefits.
- Grainger will partner with the City of Tucson to identify Key Agencies and Key Stakeholders at each one.

### PLAN - Within first 30 days of award

Grainger and City of Tucson will create a mutually agreed upon contract execution and education strategy including:

- A. Grainger will conduct a Joint Planning Workshop with City of Tucson leadership to determine contract Key Performance Metrics and determine the specific goals/initiatives of the City of Tucson. We will create a Site Execution Plan, which will be deployed to the Sales Team.
- B. As part of the Joint Planning Workshop, Grainger and City of Tucson/OMNIA Partners will align on the following to include:
  - Marketing
  - Education/Training
  - Contract Performance Metrics
  - d. Annual Contract Awareness
  - e. Customer Growth/Penetration.
  - Segment Strategy

### LAUNCH - Within 30-60 days of Award

Grainger, City of Tucson, and OMNIA Partners will partner together to educate respective teams of the new contract terms, differentiators, and go-to market tactics that will be used to ensure growth and transition will be smooth.

### A. Marketing

a. Provide to City of Tucson mutually agreed upon co-branded collateral pieces including, contract benefit presentations, services and solutions marketing collaterals, and case studies.

### B. Education/Training

a. Grainger leadership will ensure comprehensive understanding of the City of Tucson/OMNIA Partners contract terms, benefits, and solutions through regional Kick-Off Calls, and regional focused Site Execution Plans for Grainger Sales Team members

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- Grainger's Government Sales team will have comprehensive knowledge of the new agreement to present the benefits of this agreement to all eligible agencies.
- Conduct dedicated training In person and virtual meetings -- to key City of Tucson personnel on the new Grainger's offering
- d. Provide seller action plans and timelines to achieve implementation success criteria
- e. Conduct, at minimum, quarterly contract educational calls with Grainger Sales and Customer Service teams

### C. Contract Performance Metrics

a. Grainger will utilize sales reporting to ensure all goals and objectives are met. Grainger will provide periodic updates on the contract's revenue performance and affiliation growth through Stakeholder updates and business reviews as requested.

### D. Annual Contract Awareness

- a. Business Reviews with City of Tucson Procurement Officer and Key Agencles.
- Conduct webinars for City of Tucson staff as well as live meetings, to refresh knowledge of contract benefits, promote key initiatives, share customer level success stories, as well as product offerings/promotions
- c. Provide customer compliance metrics and reporting as requested

### E. Customer Growth/Penetration Efficiencles

- a. Work with City Staff to identify areas of opportunity for additional savings offered through this contract. Grainger will use reporting, supplier experts, and consulting business partners to identify key areas the City can take advantage of.
- c. Describe how you will develop and maintain relationships with key department end users to convert sales to this contract, offer relevant solutions, problem solve, introduce new products or services, etc.

To develop and maintain relationships with key department end users to convert sales to this contract, Grainger will conduct **Business Review Meetings** with City of Tucson and all participating agencies and members of Grainger's Sales team led by the primary Account Manager. At these meetings, we'll review existing customer goals, make adjustments to ensure the needs are being met through this contract. We will also present cost savings and other efficiency opportunities related to the contract for consideration, and work continually with the City and each agency to meet their expectations.

Grainger's value extends beyond the products we deliver. Our Services, Solutions, and Products help our customers control and lower cost. We will ensure we review new department or agency initiatives to determine solutions that Grainger could proactively drive additional cost savings to meet department and agency objectives.

Grainger offers many relevant cost savings solutions that bring value add to the City of Tucson's participating agencies such as Safety Services, eCommerce, and KeepStock Inventory Solutions. The Grainger team will proactively introduce solutions, including new products, during site visits and regularly scheduled Business Review Meetings

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d. Describe your sales and reporting capabilities. What level of detail is available?

Grainger's utilizes SAP's innovation for reporting, transactional, planning, logistical and operational needs of the facilities maintenance marketplace and especially to meet our customers' reporting requirements. A high level of report detail is available including: items purchased by track code, sub track code, and or account number, total sales and quantity per item, total sales at an account level as well as their shipping location, supplier diversity reports, green purchase history reports, invoice detail report and more.

Additionally, Grainger's self-serve site allows users to view real-time Order History, or all orders placed as well as order status, delivery times, logs for approval, workflow actions taken, and to download invoices if copies are required.

Some of Grainger's detailed standard reports that monitor spend and track usage includes:

- Procurement Tendency Report: helps customers understand purchasing tendencies executed through Grainger (channel sales, repeat item spend, category spend)
- KeepStock Inventory Management Reporting: reports generated showing customers inventory utilization through all KeepStock programs
- Customer Report Card: The Customer Focused Quality Report Card is a detailed breakdown of the following information;
  - ✓ Order Summary
    - Total Purchases
    - o Total # Orders
    - Total # of Order Lines
    - Average Line per Order
    - Average Dollars per Order
  - ✓ Product Accuracy
  - ✓ Fill Rate
  - ✓ Complete Shipment Rate
  - ✓ On-Time Delivery
  - ✓ Invoice Accuracy.
- Cost Savings Analysis (CSA): Reports savings based off catalog price.
- Item Purchase History (IPH): Summary report that shows items purchased by track code, sub track code, and or account number. Include total sales and quantity per item.
- Item Purchase History by Account (IPH by Account): Reports items purchased by track code, sub track code, and or account number broken down at the account level.
- Green Item Purchase History (Green IPH): Summary report that show green items purchased by track code, sub track code, and or account number. Include sales and quantity per green item.
- Purchase by Supplier (PBS): Reports item sold per Grainger supplier/vendor.
- Product Line Distribution (PLD): Reports sales per month by material segment.
- Supplier Diversity: Reports sales per Grainger's diverse suppliers.
- Purchases by Account (PBA): Reports sales by Grainger sold to account number to include seller alignment and prior year sales.

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- Overall Purchase Analysis (OPA): Reports sales by account number to include seller alignment, prior year sales, CSP purchase's, Non-CSP purchases, Grainger.com purchases, EDI purchases, ePro purchases, and FMRO purchases.
- Ship-to Report: Line level detail report to show sales at an account level as well as their shipping location.
- eCommerce Report: Reports sales by account broken out by Grainger.com and ePro sales.
- eCommerce Summary Report: Summary report to show monthly breakdown of Grainger.com, ePro, and EDI sales.
- Grainger Choice Report: Summary report to show monthly breakdown of sales per Grainger Choice brands.
- Tier Report: Workbook that includes OPA, IPH, PLD, PBS, CSA, as well as a summary page.
- The Invoice Detail Report (IDR) is a detailed breakdown of the following information:
  - ✓ Item Purchased
  - ✓ Bill Date
  - ✓ Customer PO #
  - ✓ Sales Doc #
  - ✓ Name of Orderer
  - ✓ Account number

- ✓ Purchase Amount
- ✓ Tax and Freight billed
- Catalog Price
- ✓ Diff \$ and savings
- Order History Report: The order history file contains detailed Information about each order. Reports may be customized based on the City of Tucson and OMNIA Member's specific needs. This report includes the following fields:
  - ✓ Item Total Cost
  - ✓ Item Description Grainger Account Defaults (line level)
  - ✓ P.O. Line, Member Part, Member Item Notes
  - ✓ Item Brand UNSPSC Product Category Code
  - Quantity
  - Categories and Sub-Categories
  - ✓ Order Date and Order Number Price
  - Shipping Information
  - Method, First and Last Name, Company,
  - ✓ Address, City, State, Zip, Country, Phone,
  - ✓ Fax Email.
  - Extended Price
  - ✓ Grainger Account Defaults (header level)
  - ✓ P.O or AMEX™ Ref, P.O. Release, Project
  - ✓ Job, Requisition Name, Department, Phone
  - ✓ Extension, Attention/Delivery Instructions
  - ✓ Subtotal
  - ✓ Payment Method Tax
  - ✓ Line Item Number Freight

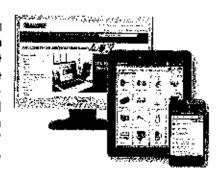
**Custom Reports**: Grainger is capable of offering a wide range of custom reports. All custom reports may be made available upon customer request

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### 4. Ordering and Invoices

c. Describe your ordering capacity (retail locations, telephone, fax, internet, etc.). Provide details of the capabilities of your E Commerce website including ability to display contract pricing, on-line ordering, order tracking, search options, order history, technical assistance, lists, technical data and documentation, identification of alternate green products, etc.

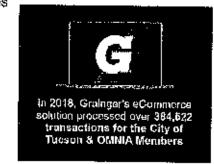
Grainger's web-based ordering system (eCommerce purchasing system) has a proven record as the largest e-Retailer in the MRO industry. Grainger has the most comprehensive website platform with user friendly and customer-focused flexible web portais, mobile apps, and eProcurement offerings in the industry. The solutions deliver "Easy to Find," "Easy to Use," and "Easy to Connect" procurement solutions that help the City of Tucson and OMNIA members save time and money.



With our eCommerce capabilities, customers may choose to order over the Internet through Grainger.com, place mobile app order, or order through a procurement solution such as Ariba, Workday, or Jaggaer. Below are the Grainger capabilities for ordering and invoicing.

Ordering Capacity: Grainger's multichannel sales approach lets customers choose how they want to do business with us. It also gives them the flexibility of ordering in ways that best suit their needs. These sales channels include:

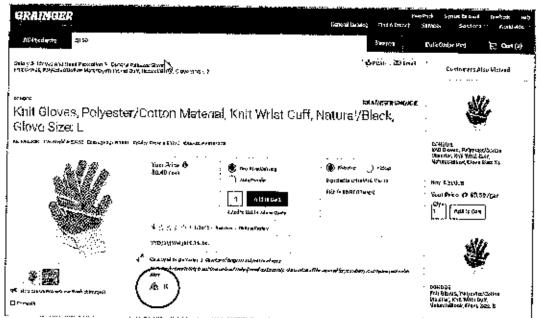
- Internet / ecommerce
- Email
- Toll Free Telephone
- · Retail / branch locations
- Fax
- Inside and outside sales representatives
- Grainger's KeepStock® inventory management systems
- Mobile App



**Display Contract Pricing**: Once logged on to Grainger.com or if accessing Grainger product via a Grainger punch-out, all City of Tucson contract pricing will be clearly displayed on item detail pages, within search results and in the shopping cart. Furthermore, the City of Tucson / Omnia market basket products will be clearly identified with the red "**K**" on the item detail page, search results and in the shopping cart.

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The City of Tucson and OMNIA will be able to easily determine market basket items by finding the red "K".

Online Ordering 24/7: The City of Tucson and OMNIA Members can submit orders 24 hours per day, 7 days a week, and 365 days per year on Grainger.com and mobile applications. This allows for quick and easy ordering for each Member anytime, anywhere.

Order Status & Tracking: The City of Tucson and OMNIA Members can use Grainger.com to track the status of any pending order, regardless of ordering channel (online, phone, fax, e-mail). Members can determine shipment status, backorder status, and partial order shipments, will call order pick-ups and order cancellations for orders placed within the past 36 months by clicking on the Order History link at the top of any Grainger.com page.

The City of Tucson and OMNIA Members will receive a shipment notification with carrier tracking information once an order has shipped.



Tracking information can easily be accessed from the shipment notification

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**Search Options:** Grainger.com allows the City of Tucson and OMNIA Members to search and filter by the following attributes:

- Keyword(s)
- The City's Market Basket items
- Manufacturer/brand
- Manufacturer model number.
- National Stock Number (NSN)
- Grainger item number.
- · The City's part number
- Supplier Diversity products
- Green products (Logo for green).
- Categories or product index

Grainger's extensive investment in technology, specifically "search capability", is further represented by the following Search functionality:

WILDCARD SEARCH: By using an asterisk (\*), end users may perform a wildcard search. If a Member is looking for a model number but doesn't remember the full number, the end user may type in the first three characters followed by an asterisk (\*). Grainger's site will search all of the model numbers that start with those three characters.

**REFINED SEARCH:** End users may further refine their search results by clicking "Search Within these Results". This feature filters the search results by an additional keyword or description. In addition, Members may further refine their search term by "Product Categories", "Brand" or "Price". As refinements are made, detailed technical specifications are shown to allow Members to narrow down to the exact product, quickly produce it, and resume work.

### Once a search result is presented, Members may:

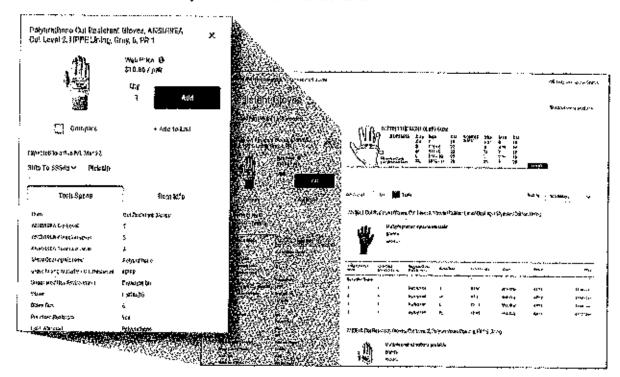
- Add or remove refinements to their search without leaving the results page.
- Refine their results by product specifications
- ✓ Sort by price, availability, model number, brand name and more
- See additional product information without leaving the results page
- ✓ View items in table format for easier comparison
- View a Mini-Item Detail Page for quick reference
- Find Green and Supplier Diversity products quickly
- ✓ Use Search results to compare up to eight products at a time.
- See product availability in real time during checkout

**SEARCH SUGGESTIONS (TYPE AHEAD):** This functionality provides suggested terms, item numbers, product categories, and brands as the user inputs a search term or item number as presented below. Additionally, it retains a search term history and recommends products.

**VIEW PREVIOUSLY PURCHASED:** Grainger has a feature allowing users to narrow their search results to those products they have purchased in the past. This makes it easier to find the products you need.

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MINI ITEM DETAIL PAGE (IDP): When viewing like products in table format, users can click on any of the individual items to view a mini-IDP containing basic information on the product, and an ability to add that item to the cart.



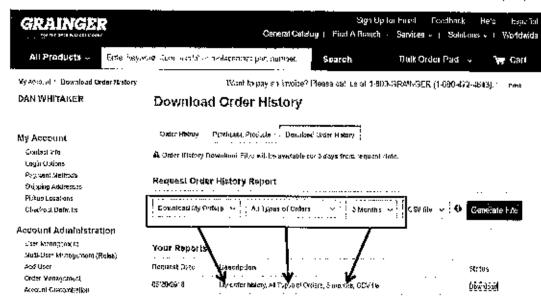
**TABLE VIEW:** Organizes like products into logical groupings and provides additional product information. The table format facilitates easier comparisons between products.

Visual Attributes: Visual attributes help users by displaying imagery in addition to text and technical language. Users can click on an image to refine the search results by the selected value. Supplemental content is also available as banners to further help members with their purchase decision.

**Order History:** The innovative **Home Page** on Grainger.com includes relevant user information such as order history, invoices, and other useful information in support of efficient procurement management. Order history can be accessed for 36 months.

Users have the option of accessing order history on Grainger.com and reordering, or downloading a file of order history data for further analysis. This file of order history data can be configured to include multiple users, various types of orders, various date ranges, and multiple file formats.

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The City of Tucson and OMNIA Members can select search criteria to search order history. Order history information is available online for the previous 36 months.

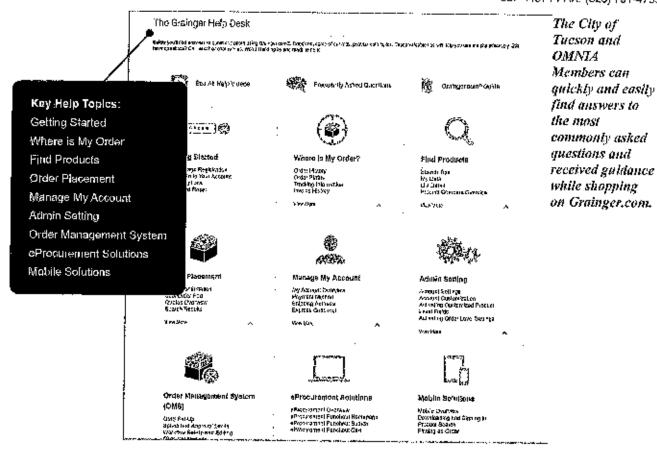
**Technical Assistance:** Grainger offers multiple forms of technical assistance on Grainger.com.

CLICK-TO-CHAT: Grainger offers Click-to-Chat Assistance for Members on Grainger.com and punch-out integrations. Agents are available from 7 am to 5 pm, Monday – Friday, in all time zones to assist Members with their product questions or anything related to the purchasing process. Agents in the click-to-chat function can access technical product experts to answer detailed questions on product application or specifications affording OMNIA Members a prompt means to get answers to their questions.



**HELP BUTTON:** Grainger.com offers a "help" button featured on the top right of every page of Grainger.com to access additional information.

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Personal Lists and Profiles: The City of Tucson and OMNIA Members can create "Personal Lists" on Grainger.com and punch-out integrations for frequently purchased items. Multiple personal lists can be created and shared among Members using the same Grainger account to streamline the acquisition process. This functionality allows Members to:

- Create lists by product category, service location, usage, or specifications and then organize those lists in folders
- Order directly from their list by clicking "Add to Order" next to any item
- Assign a location to a list allowing for easy access of that list from the Grainger Mobile app
- Add min/max quantities, bin locations, and print labels of the items in your list for easy inventory tracking
- Share lists with other people on the same account, so they can view and order from other Members' Personal Lists
- Add or delete products on the list, combine lists or organize lists in multiple folders
- Shared usage of these easy-to-access lists can assist the City of Tucson and OMNIA Members in consolidating product orders, avoiding duplication and driving product standardization to reduce costs
- To keep a record of previous purchases

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**Technical Data and Documentation:** Grainger's General Catalog is available in its entirety on Grainger.com and includes technical data and illustrations.

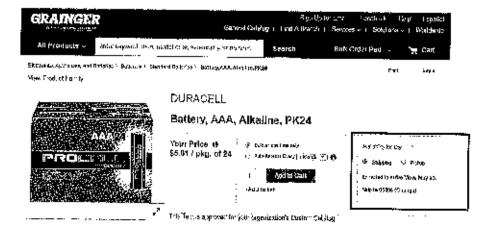
**SAFETY DATA SHEETS (FORMERLY MSDS):** The City of Tucson and OMNIA Members may view and print SDS online at Grainger.com.

VIDEOS, CAD DRAWINGS, 360° SPINS: Users have the ability to see a complete view from various angles of many products from the item Details page.

Identification of alternate green products: The City of Tucson and OMNIA Members can easily identify environmentally preferable products on Grainger.com. When searching for products simply look for our Green Leaf icon. This indicates that the select product has a UL validated certification and/or attribute. On Grainger.com members can filter any product search results to view environmentally preferable options.

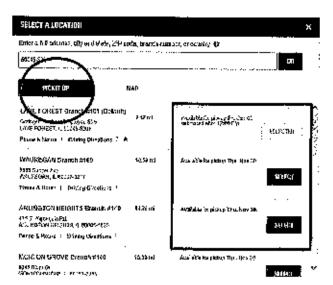
Grainger provides the City of Tucson and OMNIA Members with the ability to shop for all certified products by clicking the certification logo provided on the grainger.com/green website. In addition, end users have the ability to narrow search results in order to identify environmentally preferable certifications and attributes that meet their specific requirements. All EPP products on Grainger's shelves will have EPP product labels.

**Product Availability by Location:** The City of Tucson and OMNIA Members are able to determine real-time product availability by Grainger location.



Grainger.com enables the City of Tucson & OMNIA Members to check the real-time product availability and expected arrival date of shipped orders.

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End users can designate a default branch within their account profile or allow Grainger.com to provide availability based on the branch closest to their location.

By selecting "Pick Up" members can see which branch location has the item in stock

**Mobile Apps:** The Grainger mobile app includes most of the same great capabilities as mentioned above on Grainger.com as well as a few unique features for a mobile workforce. Omnia members can use the Grainger app to find product, view and share product details, purchase product, approve requisitions, check order status and history, chat with an agent for help and much more. Grainger has apps for iphone, iPad and Android devices as well as a mobile optimized web page.

In addition to the same great search features found on Grainger.com, the Grainger mobile app includes barcode scanning, item number scanning, voice search and location based lists to streamline purchasing of commonly used items. Users can also establish KeepStock CMI programs and scan KS barcodes with the Grainger app. The Grainger mobile apps make it easy for you to get the supplies you need while you are on the go.

**Workflow Management Controls:** The City of Tucson and OMNIA Members are able to control and manage their workflow and spend management when registered and logged into Grainger.com. Grainger's order management system allows the member greater purchasing control and visibility through customizable and flexible spend management authorizations. The workflow controls described here are administered by the individual Purchasing Entity.

### Grainger's online Order Management System allows Members to:

- Establish an approval process for orders that exceed Member-specified dollar limits
- Set a budget for individual users on a per week, month or year and then track their spend with reporting
- Designate a specific users as default approvals.
- Apply spend limits & default approvers across multiple users or groups of users
- Add notes to the order as it is sent for approval
- Modify delivery and payment information on orders submitted for approval

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- Add, remove or change item quantities on orders submitted for approval
- Apply a payment method from your profile to a pending order
- Set order approval rules based on Market Basket items

**Work Order Integration:** Grainger also offers the ability to integrate Computerized Maintenance Management Systems (CMMS)/ Work Order systems with the purchasing process to allow for reconciliation of purchases to work orders. This type of integration aligns work order data to product orders and packing slips for streamlined receiving, and assigns product cost to the work order for a full view of project costs.

Grainger has established full integrations with some CMMS/work order systems, which allow users to click out to a Grainger site for shopping. Other integrations have been established enabling flat file transfers to automate the reconciliation of work orders and purchases. Grainger's eCommerce Solutions Managers can assess current work order and purchasing processes and streamline this process with the solutions mentioned above.

b. Describe your invoicing process. Is electronic invoicing available? Is summary invoicing available? Are there other options on how an agency receives an invoice? Submit sample invoices.

Yes, electronic invoicing is available as is summary invoicing. Grainger has multiple ways to receive an invoice including electronic invoicing:

- Individual invoices per shipment
- EDI invoicing.
- P-Card invoicing
- Email invoicing
- Summary Billing

### Please see Exhibit 2 Sample Invoice

**Invoicing Process:** Grainger uses our enterprise system (SAP) that allows us to select the type of billing the City of Tucson and OMNIA Members require. After the order is placed into our system and the delivery process completed (picked up or shipped out), the invoicing process begins.

- Member is sent an invoice according to the method required (email, electronic, other)
  - Email: Invoice is sent to the Member automatically to the identified email addresses in the system
  - ✓ Electronic: Invoice is sent to the Member electronically in cXML, EDI, xCBL of flat file format. Grainger has a team of analysts to work with you through implementation and testing of these electronic invoicing formats and build in certain customizations to meet your needs. Electronic invoicing allows your users to easily access invoice data within your system for easier reconciliation and payment.

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Invoice and Packing Slips on Grainger.com

Omnia members have the ability to search order history and review invoices and packing slips of all Grainger orders on Grainger.com. This makes the reconciliation of poard purchases much easier.

Summary Invoicing: Summary Invoicing (Summary Billing) is available for the City of Tucson and OMNIA Members. Grainger's summary billing is an invoicing system that simplifies Members' procurement process while reducing internal costs. We will provide a single bill containing a periodic summary of purchasing activity (monthly, semimonthly, or weekly). By receiving a summary bill rather than individual invoices for each transaction, Members will have fewer pages to approve and fewer checks to write. This reduction in procurement process steps will save you both time and money.

If Members meets the requirements for Grainger's Summary Billing program and chooses to participate in this cost savings program, Members will decide:

- Manner in which bill is sorted.
- Cycle ending day

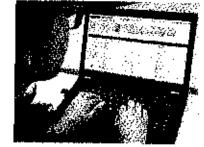
Summary billing sorts and subtotals individual invoices over a specified time. Members may select from more than twenty sorting options. Each month, Members will receive a bill approximately one week after the selected cycle-end date.

c. Describe how problems – such as a customer ordering a wrong product; a customer receiving a defective or wrong product; etc. - are resolved.

Each 2,000 Customer Service Associate (CSA) has use of state-of-the-art technology tools needed to address inquiries and ensure the City of Tucson and OMNIA Member's expectations are met.

Grainger's online system and network gives its government sellers and customer service representatives immediate online access to real time Member account information to help Members and provide information including, but not limited to: Status of orders (shipped or pending) as well as:

- Backorder status
- Contract pricing
- Category discounts
- Product availability
- Product information
- Account and billing questions
- Contract compliance
- Technical product support
- Cross referencing



# Specifically for product returns for the following reasons:

- Wrong item shipped from Grainger.
- ✓ Item damaged when received
- ✓ Faulty defective item that has warranties

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- The Member should call Grainger Customer Care at 1-800-GRAINGER (472-4643)
- 2. Indicate if they would like a replacement product or a credit
- 3. Grainger takes responsibility for the return and will send a return label to the customer
- 4. At their convenience, the customer carefully packages the item(s) and includes the packing slip
- Pre-paid shipping label is placed on return package.
- 6. Member notifies UPS to pick up the return,
- 7. New product is sent to the customer or their account is credited

# Steps for a Standard Return originally shipped to a customer for the following reasons:

- ✓ Incorrect Item ordered
- ✓ Ordered too many items
- ✓ No longer need or want.

The product may be shipped back to Grainger or dropped off at any Grainger branch location.

For a product shipment:

- The Member should call Grainger Customer Care at 1-800-GRAINGER (472-4643)
- 2. Package the item(s) and include the packing slip.
- Write the reason for returning the product on your packing slip; if the packing slip is not available, please provide the purchase date, the original invoice number and the item number for the product
- 4. Indicate whether you would like a replacement product or a credit
- 5. Ship the package to the nearest Grainger branch tocation
- d. Describe how your firm measures performance including identification, calculation, tracking and reporting of measurements. What is your stock fill percentage rate, by line item, of the orders filled without backorders?

Grainger measures performance in several ways:

- On-time Delivery
- 2. Product Accuracy
- Fill Rate.
- 4. Complete Shipment Rate
- Involce Accuracy

Please note: percentages presented below are actual City of Tucson metrics.

On-Time Delivery | 95.52% On-time delivery is measured by the percent of "trackable" lines delivered by the customer's expected delivery date.

The State of AZ is positioned in proximity to Grainger's Los Angeles, CA distribution center (DC) that has the ability to provide next day delivery on most orders to most destination points within the state along with the city of Tucson. In addition to the Los Angeles, CA DC, Grainger operates a Dallas, TX DC that has the ability to provide 2

CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

service day delivery on most orders to most destination points in AZ.

**Product Accuracy | 99.23%** Product accuracy is measured by the percent of lines Grainger fulfilled without post order correction

FIII Rate | 95.97% Grainger's annual average fill rate is in range of 95-97%. Grainger measures Fill Rate by tracking the percent of lines Grainger fulfilled "in full" from available stock at time of order.

EXAMPLE - A customer places an order for 10 distinct items; one each. Grainger fulfills all 10 items from our Chicago DC and the customer receives all 10 items the next business day, customer Fill Rate = 100%.

Invoice Accuracy 99.23% | Invoice accuracy is measured by the percent of lines Grainger correctly invoiced without post order correction

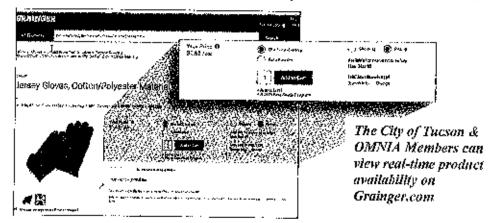
 If providing for retail location purchases, describe how agencies choosing to pick up products at a retail location will receive the correct contract pricing.

The starting point for correct contract pricing is the Member's account number to which pricing is linked. Pricing is linked at the inception of the City of Tucson and OMNIA contract for previously aligned Members and for any new Member requesting to participate on the City of Tucson and OMNIA contract.

Grainger's pricing team will apply coding to all account numbers (locations) for each City of Tucson or OMNIA member within our company wide SAP Business Enterprise System. This coding will include pricing and freight terms, as well as all contract terms and conditions unique to the City of Tucson and OMNIA agreement.

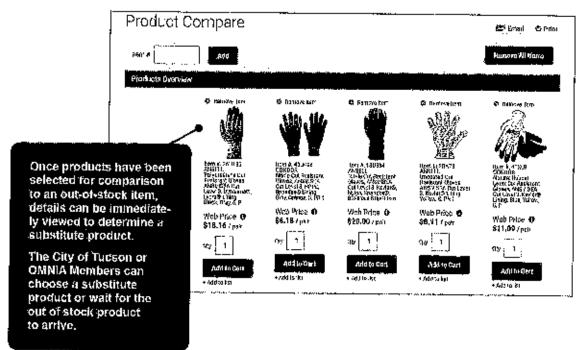
f. Describe your process for identifying out of stock items and the options available to ordering agencies, such as: request a back ordered item, requesting a substitute item and cancelling the item from the order.

For items back ordered, Grainger utilizes several methods to notify the City of Tucson and OMNIA Members if an item is out of stock, depending on order method. For online orders, Members will have real time visibility to out of stock or discontinued items.



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For substitute items, Grainger.com functionality includes a "compare items" feature which provides a side by side comparison of available alternates for the Member's consideration. In all instances, the decision to accept a substitute product is solely that of the Member.



If the Member places an order either via a branch or phone, the Member is immediately notified by a Customer Service Associate (CSA) who will inform them of options for substitute or alternate items. Grainger's ERP system easily allows the CSA to search for available alternates for the member to consider. Product information can also be emailed or faxed to the City of Tucson or OMNIA Member to review,

For faxed or emailed orders, a CSA will notify the Member and inform them of options for substitute or alternate items. Product information can be emailed or faxed to the Member.

For cancelling an item on an order the City can utilize grainger.com click to chat, call our customer service agents/branch/Sales representatives, email, or fax.

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### 5. Other/Value Add

Describe any government rebate or government incentive programs applicable

### Grainger Incentive Program

Grainger is committed to offering incentives and rebates to all aspects of Public Agency use. Below are the newly enhanced incentive programs being offered through this contract.

### Grainger provides incentives to City of Tucson/OMNIA Members that:

- Affiliate to this contract
- Purchase more than \$250,000 annually under the Agreement from Grainger,
- Grow purchases under the Agreement and/or.
- 4) Purchase more than 50% of spend via a Grainger approved ecommerce channel

These incentives are explained below:

Administrative Fee on Spend of More than \$250,000: Grainger will provide the City of Tucson/OMNIA members that purchase more than \$250,000 from Grainger in a contract year with a Direct Sales Administrative Fee ("DSAF") of Two Percent (2%). The 2% fee shall be on all net annual spend by a Member.

Incentive Growth: Grainger will provide the City of Tucson/OMNIA Members an incentive fee tied to annual incremental purchase growth. If the Member increases its net annual spend from Grainger, as compared to the previous contract year, Grainger will pay a 5% fee on the incremental growth.

eCommerce Incentive: Grainger will provide the City of Tucson/OMNIA members that purchase more than a 50% of spend from Grainger through a Grainger approved ecommerce channel with a 2% ecommerce incentive fee (ecommerce Incentive Fee) paid annually on all ecommerce spend for the contract year.

Reporting and Payment: Payment of the rebate, along with a supporting report, will be issued to Public Participating Agencies within 90 days of the close of the current contract year. Grainger will work with OMNIA Partners on the distribution of the funds.

Net Annual Spend Defined: Net Annual Spend is calculated for the contract year and is defined as the total involce price of all contract year purchases less:

- Refunds.
- 2. Credits on returns
- 3. Discounts
- The monies paid on any purchases pursuant to the Grainger Distributor Alliance Program



REQUEST FOR PROPOSAL NO. 192163
PRINCIPAL

CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

 Describe how your firm will meet the monthly usage reporting criteria. Submit a sample report.

Grainger is capable of meeting all requirements for the monthly usage reporting. We will provide an electronic copy of a usage report upon request to the Agency Department of Procurement. The report will provide complete information on the Items purchased under this Contract. At a minimum for each item sold, the report will list the manufacturer name, model number, part number, item description, quantity sold and total spend by department, division and ordering entity.

Please see Exhibit 3 Groinger Sample Item Purchase Report

c. Please include any value-added services that have not been listed in the scope of work. Services could include, but not limited to, safety shoe program, additional inventory management, emergency preparedness services, safety glove programs etc.

Grainger will support the City of Tucson and OMNIA Members in achieving additional cost savings and efficiencies over the duration of the Contract by leveraging our years of experience in saving customers time and money. Grainger's core value proposition is centered on helping customers identify ways to "take costs out of their business," specifically in the areas of time, space and dollar savings.

For ease of reviewing all services Grainger offers the City of Tucson and OMNIA Members, Grainger has included all value-added services with the services in section 3. Services.

# CITY OF TUCSON, RFP# 192163, MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES

# **Attachment B - Category Discounts**

	Percentage Discount off
Category	list price (%)
Abrasives	7%
Adhesives, Sealants, and Tape	7%
Cleaning	22%
Electrical	23%
Electronics, Appliances, and Batteries	19%
Fasteners	32%
Fleet and Vehicle Maintenance	5%
Furniture, Hospitatlity and Food Service	5%
Hand Tools	14%
Hardware	5%
HVAC and Refridgeration	17%
Lab Supplies	7%
Lighting	22%
Lubrication	7%
Material Hand(ing	15%
Motors	19%
Office Supplies	5%
Outdoor Equipment	12%
Paint, Equipment and Supplies	10%
Plumbing	20%
Pneumatics	11%
Power Tools	11%
Power Transmission	19%
Pumps	7%
Safety	19%
Security	15%
Test Instruments	7%
Welding	10%
(Other) HVAC: Filters	40%
(Other) Emergency Preparedness	19%

5%

Base Discount

# CITY OF TUCSON, RFP# 192163, MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES Attachment B - Price Page

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# CITY OF TUCSON, RFP# 192163, MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES

# **Attachment B - Category Discounts**

Category	Percentage Discount off list price (%)
Abrasives	7%
Adhesives, Sealants, and Tape	7%
Cleaning	22%
Electrical	23%
Electronics, Appliances, and Batteries	19%
Fasteners	32%
Fleet and Vehicle Maintenance	5%
Furniture, Hospitatlity and Food Service	5%
Hand Tools	14%
Hardware	5%
HVAC and Refridgeration	17%
Lab Supplies	7%
lighting (	22%
Lubrication	7%
Material Handling	15%
Motors	19%
Office Supplies	5%
Outdoor Equipment	12%
Paint, Equipment and Supplies	10%
Plumbing	20%
Pneumatics	11%
Power Tools	11%
Power Transmission	19%
Pumps	7%
Safety	19%
Security	15%
Test Instruments	7%
Welding	10%
(Other) HVAC: Filters	40%
(Other) Emergency Preparedness	1 <del>9</del> %

5%

Base Discount

# CITY OF TUCSON, RFP# 192163, MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES Attachment B - Price Page

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# B. Price Proposal

1. Provide a price proposal as requested on the Attachment B – Price Page.

Grainger has completed Attachment B - Price Page.

## Core Lists

a. Market Basket – Provides for the deepest discounts, as listed on the category discount sheet, on a variety of products to agencies nationwide. Products in this list represent the largest annual spend in terms of dollars and/or highest volume in terms of quantity. Pricing for Market Basket items shall be provided to all Participating Agencies.

Pricing for the Market Basket will be provided to all Participating Agencies.

b. Functional Alternatives – Provide items which can be substitutes for the corresponding items on the Market Basket which might provide better value but meet the same need. Items in the Functional Alternatives section of the price page will be evaluated as value-add items for the National Program. Pricing for Functional Alternatives shall be provided to all participating agencies.

All functional alternates will be provided to all Participating Agencies.

i. Using Attachment B, Price Page, complete the columns specified resulting in the proposed discount and net contract price for items offered nationally.

Grainger has completed Attachment B, proposed discount and net contract price for items offered nationally.

ii. Using Attachment B. Price Page, complete the Category Discount page tisting the percentage off discount price for each category provided.

Grainger has completed Attachment B category discount page.

iii. How often does the Offeror propose to update this list? Are there certain products that should be updated more frequently than others?

Grainger proposes to update the market basket on an annual basis per contract year. Upon mutual approval of both parties, this market basket will be active for the full 12 months of the next contract year, and Grainger will not increase the Market Basket pricing for these items during the contract year. In the event a Member Core List Item is discontinued, the parties will find a mutually agreeable replacement product and add such replacement item to the Member Core List.

- b. Customized Core List by Agency, individual local and state departments, and regional core lists— In addition to the National Core List, Offerors may provide customized core lists to agencies.
  - Describe Offeror's ability to provide customized core lists to agencies;

In addition to the Grainger Market Basket (Attachment B), we offer the ability for each

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agency to create a custom market basket. To drive additional cost savings while enhancing procurement stability, agencies can select a custom market basket consisting of products the individual agency most frequently procures. The Grainger Sales team will work with Agencies seeking to consolidate, standardize and to identify a product list and price.

The number of items Offeror proposes to provide on a customized core list;

Grainger offers the ability for each agency to create a custom market basket unique to individual agency's needs which cannot be specific to a number of Items.

How often does the Offeror propose to update customized core lists;

Grainger proposes to update the custom list on an annual basis per contract year. Upon mutual approval of both parties this custom list will be active for the full 12 months of the next contract year. Grainger reserves the right to adjust pricing to reflect market conditions. These adjustments may include unforeseen significant increases in supplier's costs resulting from changes in laws or regulations, impositions of tariffs, currency fluctuations, increases in commodity prices, or other changes in conditions not reasonably foreseeable to Grainger,

Describe any agency size or volume limitations.

There are no agency size or volume limitations to receive a customized core list.

 Catalog Pricing: Provide pricing for products not included in items 1.a. and 1.b. above. Describe how you will price catalog items that are not listed on the Market Basked list. That is, by product category, sub-product category, manufacturer, etc.

Category Discounts: Our offer encompasses significant discounting across 32 MRO categories. These category discounts are applied to Grainger's Contract Reference Price (CRP). Introduced in 2017, CRP is the product pricing basis for contract customers. CRP is market-based and lower than our historic List Price and thus makes more products attractively priced and simplifies the purchasing process. CRP is stable and only subject to change three times per year. Because CRP is lower than Grainger's prior List Price, contract category discounts are also lower. It is therefore important to compare the "final" product prices, as a larger discount percentage offered by a competitor may not yield a lower final product price.

For City of Tucson and OMNIA Members, CRP is found on Grainger.com when Members log into their account. The CRP at the time of purchase will be the price to which any contract discounts will be applied. The offered category discounts are fixed through the life of the contract across 32 MRO categories.

Grainger Product Sourcing: The City of Tucson and Participating Public Agencies are able to purchase through Grainger's Sourcing arm, which reaches out to Grainger's network of non-catalog suppliers to provide access to over five million additional products and services. The pricing and discounts set forth above do not apply to items

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purchased through Grainger's Sourcing arm. Pricing will be quoted on a case-by-case basis. Grainger Sourcing Terms and Conditions apply to any Sourced purchases. The pricing model for Sourced Products is based on current market conditions and is competitive for spot buy situations on a per order basis.

# Please see Exhibit 10 Grainger's Sourced Product Terms and Conditions.

ii. Disclose the number of items in each product category and in the catalog

Category	# Items
Abrasives.	12,539
Adhesives, Scalants, and Tape	7,430
Cleaning	13,612
Electrical	61,900
Electronics, Appliances, and Batteries	6,009
Fasteners	86,701
Fleet and Vehicle Maintenance	23,653
Furniture, Hospitality and Food Service	21,751
Hand Tools	35,641
Hardware	40,235
HVAC and Refrigeration.	39,436
Lab Supplies	70,035
Lighting.	10,255
Lubrication	<b>4,</b> 399
Material Handling.	87,858
Motors	11,570
Office Supplies	11,400
Outdoor Equipment	8,1.68
Paint, Equipment and Supplies	53,404
Plumbing	56,416
Pneumatics	29,558
Power Tools	29,215
Power Transmission	36,070
Pumps	12,216
Safety	181,849
Security	56,434
Test Instruments	12,710
Welding	11,394
(Other)	
Machining	247,451
Emergency Preparedness	2,368

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d. Seasonal or Special Pricing: Describe any programs offered to promote special pricing to Participating Agencies.

Grainger is offering, at a minimum, a custom core list per Participating Public Agency. This list will allow our dedicated sales staff to work directly with each Participating Public Agency to determine special pricing on specific items which may include seasonal products.

Describe how services proposed will be priced.

Grainger will price services at 5% off the Contract Reference Price (CRP) as reflected on www.grainger.com at time of transaction ("CRP"). As Grainger adds new services to www.grainger.com and that service has a (CRP), Grainger will offer those services at 5% off the CRP. Grainger will advise the City of Tucson of any new services to be made available under the Master Agreement by providing an email to the Contract Administrator and describing the new service(s). These services will be included as part of the Master Agreement and no written. amendment is necessary to include them under the Master Agreement.

3. The City's expectation is that the proposed pricing shall include delivery to Tucson and Participating Public Agencies. Based on your distribution network, explain the impact of such pricing to the City, Participating Public Agencies residing in large metropolitan areas and Participating Public Agencies residing in rural areas. Propose an optimal solution(s) that would provide Participating Public Agencies with the best pricing including freight costs.

Grainger's offer for the City of Tucson and OMNtA includes standard pre-paid freight for all catalog orders to all Agencies residing in large metropolitan areas and residing in rural areas.

Propose a plan to adjust pricing as market conditions change. The plan must be verifiable and auditable. Identify calculation, formula, components, index, etc.

As stated above in the Price Proposal Section the National Core List net prices will be held firm for 12 months from the contract award date ("Contract Year"). In the event a Core List item is discontinued, the parties will find a mutually agreeable replacement item and add such replacement item to the Core List. Grainger will review the Core List items on an annual basis to assure continued customization and relevance. This data will be based on the information accumulated throughout the term of the contract. A review of this data is critical to ensure that the City of Tucson and Participating Public Agencies continue to receive the most significant savings on the items they purchase the most.

As stated above in the Price Proposal Section Member Core List individual net prices will be held firm from the date of the Member Core List implementation through the balance of the applicable Contract Year. As purchasing tendencies, market conditions or OMNIA Member habits change over the contract term Grainger will work with the OMNIA Member to update the Member Core List items to reflect those changes. Thereafter, the updated Member Core List items' net prices will be held firm through the applicable Contract Year.

As stated above in the Price Proposal Section products not in the National Core List or in the Customized Core List, Category Discounts will apply to the www.grainger.com Contract Reference Price (CRP) at time of transaction ("CRP"). The CRP may change three times annually, generally on January 1, May 1 and August 1 ("Adjustment Dates") and prices for

Related Services 1



# REQUEST FOR PROPOSAL NO. 192163

PRINCIPAL

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products priced with a Category Discount may increase or decrease as a result. Due to the wide variety of products and the number of products available in Grainger's catalog and Web site, and the raw materials used in those products, Grainger does not utilize the Consumer Price Index (CPI) as it does not perform with the specificity needed to address price increases.

5. State if pricing is most favorable offered to government agencies. Describe how your firm will ensure this contract will continually offer the best pricing available to Participating Public Agencies.

Grainger's prices for items sold to Buyer will not exceed the price for the same or similar items sold to other government customers for the same of similar quantities of product in a similar product mix, under the same or similar terms and conditions. Buyer acknowledges, however, that due to the vast numbers of items sold by Seller and Seller's extensive customer base, as well as the different ways customer's structure requests for proposals and bids, Grainger cannot assure Buyer that items sold to other customers for products won't be sold at a better price or discount. Even within the Master Agreement, since Grainger will provide Customized Market Baskets as noted in 1.b. above, OMNIA Participating Agencies will receive different pricing and discounts on products. This is also true for other customers.

6. Provide details of and propose additional discounts for volume orders, special manufacturer's offers, minimum order quantity, free goods program, total annual spend, etc.

Customer Specific Pricing (CSP) – In addition to the Core List Program, Grainger will offer additional competitive discounts and pricing in those cases where the City of Tucson and/or Participating Public Agencies make high volume and/or repetitive product purchases.

7. Provide information on any ordering methods – such as electronic ordering or payment via pCard or EFT – or other criteria which entitle the using agency to additional discounts off of a manufacturer's price list. If so, please provide the percentage discount.

There is no further product discount than the National Core list, customized core list, category discount off of published CRP price or base CRP discount.

Provide your payment terms.

Grainger's payment terms are NET 30.

9.	<u>N</u> A	tated in the Instructions to Offerors, 7. Discounts, the pr $A$ _%, if payment is made withindays. These urchases and to all payment methods.		
1	0. comm	mercial credit card? <u>√</u>	Will payment b YesNo	•
	a.	<ol> <li>If yes, can commercial payment(s) be made online?_</li> </ol>	√Yes_	No
	þ.	Will a third party be processing the commercial credit	card payment(s)?	Yes_√ No
	C.	If yes, indicate the flat fee per transaction \$ NA of the MasterCard Transaction Processing Rules).	(as allowable, per	Section 4.9
	d.	I. If "no" to above, will consideration be given to accept	the card? <u>√</u> Yes	No

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701



# REQUEST FOR PROPOSAL NO. 192163

PRINCIPAL

CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

11. Does your firm have a City of Tucson Business License?√	Yes
	No If yes,
please provide a copy of your City of Tucson Business license.	- ·
Please see Exhibit & Grainger's City of Turson Rusiness Licens	n

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# C. Qualifications and Experience

Provide a brief history and description of your company.

W.W. Grainger, Inc., founded in 1927, was incorporated in the State of Illinois in 1928. Grainger is a publicly held Fortune 500 company with shares traded on the New York Stock Exchange (NYSE). Grainger is the leading North American provider of maintenance, repair and operating (MRO) supplies. Grainger's capabilities include:

- A strategic US distribution network of 250 branches and 14 distribution centers.
- An extensive product line of more than 1.7 million products and over \$1.3 billion of onhand inventory.
- 95% of customers receive next day product delivery; 99.6% of in-stock orders are shipped within 24 hours.
- Proven experience in negotiating and implementing multi-state, complex, nationwide contracts.

Grainger's investment in exceptional service, value-added programs, eProcurement solutions. KeepStock® inventory management solutions, a technology driven supply chain and physical presence throughout the US enables commercial, government and institutional customers to keep their people safe and facilities well-maintained.

Grainger is the incumbent provider of MRO products and services to the City of Tucson I OMNIA Partners. We remain committed to providing a contract of scope and scale meeting every MRO requirement at a competitive value to government agencies across the US.

2. Provide a statement of your annual sales for the past 3 years.

W.W. Grainger Annual sales: 2018: \$11, 200,000 | 2017: \$10,424,858,000 | 2016: \$10,137,204,000

Highlight experience and strong national presence in the MRO industry.

Grainger holds an advantaged position with its supply chain infrastructure, broad in-stock product offering and deep customer relationships. Grainger helps government agencies, businesses, and institutions across the US to keep their operations running and their people safe. Customers across these sectors want highly tailored solutions with real-time access to information and just-in-time delivery of products and services. Demands for transparency are also increasing as access to information expands. These changes are reflected in how US customers carry out responsibilities in the US and how Grainger directs its investment throughout the US.

US customers continue to migrate to web and electronic platforms such as EDI, eProcurement and KeepStock®. Grainger.com provides real-time price and product availability, detailed product information and features such as product search and compare capabilities. For customers with sophisticated electronic purchasing platforms, Grainger's US business utilizes technology that allows these systems to communicate directly with Grainger.com. The US business has an outside and Inside sales force to help customers select the right products for their needs and reduce costs by utilizing Grainger as a consistent source of supply. Inventory

Related Services

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management is another area where the US business helps customers be more productive.

Through its technology driven distribution centers, Grainger ships most orders complete with next-day delivery and replenish branches that provide same-day availability. Branches in the US serve the Immediate needs of customers in their local markets by allowing them to directly pick up items. Branches also allow customers to leverage branch staff for their technical product expertise and search-and-select support. Grainger's US contact center network handles about 73,000 customer interactions per day including approximately 20,000 orders via phone, e-mail and chat.

In the government sector, Grainger understands the values and processes associated with public procurement. Grainger's Sales Team is specifically dedicated to and focused on government agencies. We understand the budgetary processes that agencies rely on and the competitive and transparency requirements related to acquiring goods and services. We align the compliance strictures of the sector with delivering MRO products and services across the wide span of governmental responsibilities to agencies small and large. With Grainger's experience and relationship with suppliers, we remain a steadfast partner in delivering expeditious response and proven reliability in emergencies. In any emergency, large or small, our pricing and services remain as provided in the contract

Grainger's history with the City of Tucson and OMNIA reflects a relationship of devoted partnership. Our experience under the current agreement shapes much of how we structure offers in the public sector. We embrace the opportunity to continue to serve City of Tucson and OMNIA members while expanding the customer base.

4. Provide the total number and location of sales persons employed by your firm.

Grainger's total sales persons in the US are 3,800. Of those, 564 are Grainger's dedicated Government inside and outside sales staff. The table below presents Grainger's Government sellers by state.

Government S	ollara Bj	State			
Slate 🕖	<b>g</b> /	Sinte	*	State	
Alabame	10	Lettisisma	\$	Oh.o	14
Aleske	2	Maine	-6	Oklahoma	7
Arizona	15	Meryland	15	Oregon	4
Arkenteas:	2	Massachusetts	. 8	Pennsylvania	16
California	71	Michigan	10	Rhode lefend	3
Daloredo .	12	Minnesota	. 4	Goulfi Carolina	.7
Connecticut	Б	Mississippi	2	South Dakote	2 .
Deleware	3	Miesouri	10	Tennesse	11
Florida	32	Montana	. 1	Texas	62
Geergla	10	Nebraske	2	Utah	.7
Hewaji	11	Revada	4	Verniont	1
ldehő	i	New Hampshire	(1	Virginia	28
Illinole	34	Yew Jersey	15	Washington	15
Indiana	4	New Mexico	8	West Virginia	1
iowa	θ	New York	41	Wisconsin	13
Kaitsás	4	North Orrollna	15	Wyeming	2
Kentucky	4	North Oakota	1	Obstrict of Columbia	fb.

5. Number and location of support centers (if applicable).

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Grainger's strategic branch network includes 250 branches geographically located to provide support to our customers. Please see Exhibit 1 Grainger Branch and DC Locations, for a detailed listing of Grainger branches. Additionally, end users can find the closest branch by inputting their address on Grainger.com.

Grainger has three customer contact centers with over 2,000 Customer Support Associates Janesville, WI; Waterloo, IA; and Phoenix; AZ. Grainger contact centers are available 24 hours a day, 7 days a week to assist our customers through phone, chat and email.

Describe the qualifications of your sales personnel and technicians.

Sales Personnel | Grainger's team of 564 dedicated government sellers is located throughout all 50 states and provides full geographic coverage of all state and local government members. They are specifically trained to manage government contracts and customers. All Grainger's sellers participate in Public Sector training and are required to certify annually their Government Compliance Training and Grainger's Code of Ethics. Other training includes Procurement Integrity and industry specific training to understand the challenges of the Public Sector customers.

Across all Grainger disciplines is an understanding and commitment to how government agencies purchase goods and services, how agencies are funded and the compliance and transparency responsibilities that accompany the sector.

Technicians | Grainger's Field Safety Specialists bring in-field education, experience and expertise to help customers address a wide range of safety and health questions and issues assisting with injury reduction, compliance improvement, risk assessment, and productivity improvements.

Our teams' Primary accreditations conferred by the Board of Certified Safety Professionals include:

- Certified Safety Professional (CSP)
- Associate Safety Professional (ASP)
- Safety Trained Supervisor (STS)

Secondary affiliations and designations include:

- Qualified Safety Sales Professional Certification (QSSP, conferred by the International Safety Equipment Association (ISEA))
- Hazard Analysis & Critical Control Points (HACCP, Food Safety Certification)
- OSHA-30 hour and OSHA-10 hour.
- OSHA 500 and 501 (General Industry and Construction Industry Trainers)
- Numerous Supplier and Manufacturer Training

Grainger Onsite Team Members are qualified in inventory management techniques, ordering processes, customer communications, inventory analytics, the breadth of Grainger product and service offerings. Regularly scheduled Onsite Team Members are available to help manage inventory and providing customized, knowledgeable support including unanticipated needs.

Grainger's Technical Product Support Team is a Tier 2 customer service group dedicated to helping customers identify the right product for their application, troubleshoot issues, and

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provide expert advice and knowledge. Our team members have over 1000 years of combined hand on experience in their respective fields, including: Master Electricians, HVAC Service, Master Plumbers, Certified Safety Coordinators, Foundry Shop Foremen, Technical School instructors, City Maintenance Foremen, Manufacturing Assembly, Pneumatics Specialists and Pump Sales Engineers.

7. Provide a listing of key personnel who may be assigned to the City's contract. Include their title within your organization and the description of the type of work they may perform. Please identify an executive corporate sponsor who will be responsible for the overall management of the awarded Master Agreement.

Grainger has established a framework to address the City of Tucson and OMNIA contract management. Inquiries are addressed initially by the Member-aligned Grainger seller who engages necessary resources to address customer inquiries. If any matter cannot be resolved by Grainger's aligned Member seller, the seller will engage their immediate supervisor and escalate the matter to Grainger leadership until the issue is resolved.

# Key Personnel for the City and OMNIA's contract are listed below:

Name	Title	Role
Benjamin Nichols	VP, Government	Executive Corporate Sponsor The highest level of authority for the success of Grainger's government contracts.
Tim Sweat	Regional Sales Vice President, West	Western Region Sellers aligned to Tucson
Kelly Berube	Regional Sales Vice President, South Central	South Central Region Selfers aligned to Tucson
David Joyce	Regional Sales Vice President, Northeast	Northeast Region Sellers aligned to Tucson
Cindi Evans	Regional Sales Vice President, DA Partners	DA Partners Nationally
Mark Snead	Regional Sales Vice President, Government - COOPS	Primary Oversight to Sr. Government Sales Manager to ensure contract success
Ron Price	Sr. Government Sales Manager	Primary, dedicated Point of Contact for the City of Tucson and OMNIA contract
Angela Hoefer	Government Account Manager	Responsible for day-to-day support of the City's agencies.
Dan Mueller	Contract Life Cycle Manger	Responsible to maintain the contract over the life of the contract
Kendra Morman	Customer Enablement	Partner with Contracted Customers to enable the changes needed, in both organizations, to meet the goals and objectives of Contracts and Agreements
Raquel Case	Marketing	Provide Marketing support to the City of Tucson and OMNIA Member's program; Create collateral to market the City's and OMNIA's program.

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8. Summarize your experience in providing product and services similar to that outlined in the Scope of Work. Provide a minimum of three references for which you have provided similar products and services. References from other public agencies, particularly municipal governments, are preferred. Please include company name, address, phone, email, and contact person.

	Customer N	ame	Address	Contact Person	Contact Information
1		City and County of Debyer	201 W. Colfax Ave., Dept. 304, Denver, CO 80202	Lance Jay Chief Procurement Officer	(720) 913-8119 Lance-Jay@denvergov.org
2		County of Freeno	4590 F. Kings Canyon Fresho, OA 93702	Joshua Noel Facilities Services Supervisor	(559) 600-7227 [noel@Freshocountyce.gov
3		Sacramento County Contract & Purchasing Services Divishin	9860 Ecology Lane, Sacramen <b>to</b> , CA 95827	Craig Rader Purchasing	(916) 876-6062 radero@saccounty.net

9. Please submit any additional information that you feel is applicable to your qualifications and experience.

At Grainger, we are citizens of the communities where we work and live. Within the City of Tucson metropolitan area, we assisted the American Red Cross in installing home fire alarms, supported training initiatives of the Tucson Fire Foundation, provided scholarship opportunities for the Sunnyslde School District Foundation and Pima Community College. Through the Grainger Tools for Tomorrow program, we support individual students in their technical training. Grainger employees assist the Boys and Girls Club - Jim and Vicki Club House, the Special Olympics of Tucson, the Community Food Band, Meals for Wheels and Jobpath programs addressing child care and transportation for those in need. Grainger employees volunteer to Treasure for Teachers. We retain Tucson area businesses to meet the current agreement's requirements and to assist us in maintaining Grainger facilities and running our business. Our commitment in Tucson is replicated in communities nationwide.

In presenting our most comprehensive competitive offer to date, Grainger aims to maintain the City of Tucson's and OMNIA's trust by fulfilling effectively the evolving requirements of the public sector while expanding the customer base of those who can benefit by it. Grainger values the opportunities the City of Tucson and OMNIA have afforded us. We will work to maintain and grow the trust by working each day to remain a faithful partner in all circumstances, the ordinary or emergent.

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Grainger has been the recipient of the following awards over the past 2 years:

# 2019

- Fortune Most Admired Companies: #1 in Diversified Wholesalers 6<sup>th</sup> consecutive year.
- Grainger was ranked 8th on Barron's list of the 100 most sustainable U.S. companies.

# 2018

- #1 on Industrial Distribution's 2018 Big 50 List (ranks the top. ten distributors of industrial products in North America)
- Fortunes 2018 World's Most Admired Companies 5th consecutive year
- 2018 Best Place to Work for Millennials by The Women's Choice Award
- One of the DEI "Best Places to Work for Disability Inclusion" (press release)
- Best Place to Work for LGBTQ Equality by the Human Rights Campaign Foundation (press release)
- Black Enterprise's 2018 List of Top Executives in Corporate Diversity
- Ranked 10th in the Internet Retailer 2018 Top 500 Guide

# 2017

- Fortune Most Admired Companies: #1 Diversified Wholesalers
- HRC Corporate Equality Index 4<sup>th</sup> consecutive year
- North America Dow Jones Sustainability Index Recognition
- #17 on HR Executive Magazine's Most Admired in HR List
- 2017 Executive Leadership Council Ambassador Company
- Newsweek.com Top Green Companies in the US 2017
- Best Place to Work for LGBT Equality by the Human Rights Campaign Foundation (4th year in a row).
- CDP Score of A- 3 years in a row recognition
- FTSE4Good Member Company
- 2017 Disability Equality Index recognition
- Best Places to Work for Disability Inclusion American Association of People with Disabilities
- Ranked 11th in the Internet Retailer 2017 Top 500 Guide







WOMEN'S CHOICE AWARD! BEST COMPANIES TO WORK FOR MILLIGNNIALS



REQUEST FOR PROPOSAL NO. 192163 PRINCIPAL

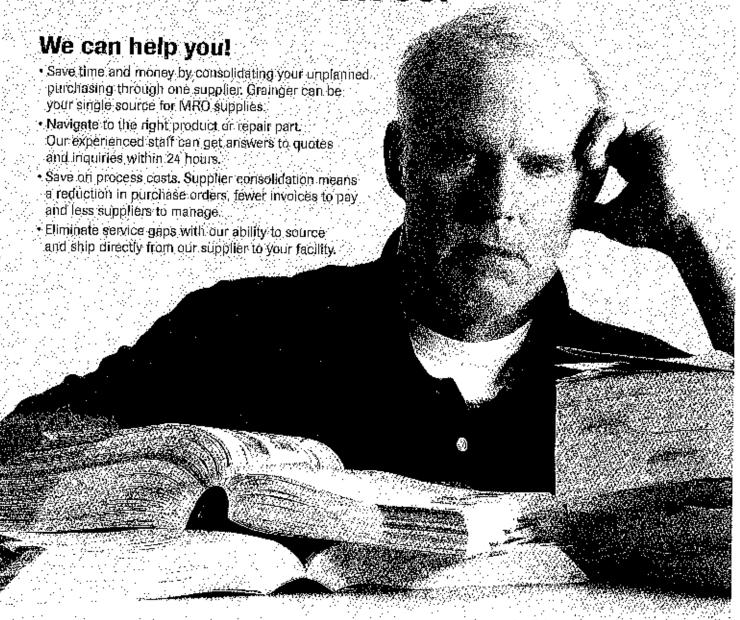
CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

# Please see the following attachments in this section:

- Grainger Sourcing Capabilities
- 2. Grainger.com Overview Get More Done
- 3. Grainger.com Order Management Solution
- 4. Grainger eProcurement Offerings
- Grainger's Energy, Facility and Safety Services
- 6. Grainger Safety Services and Assessments
- 7. Grainger KeepStock Inventory Management Solutions
- 8. Grainger Managed MRO
- 9. KeepStock Vending Overview
- 10. Grainger Customer Managed Inventory Overview
- 11, Case Study: University KeepStock Onsite Saves \$355,000 Annually
- 12. Grainger Supplier Diversity
- 13. Grainer 2018 Corporate Responsibility Report
- 14. Energy Efficient Lighting Solutions
- 15. University Case Study: HVAC Energy Savings \$1.8M Annually
- 16. Grainger Energy Services
- 17. Grainger Technical Skill Training
- 18. Safety Services Network Training
- 19. Grainger Safety Training and Services

BRODUCIS Beyond the CATALOG,

# CAN'T FIND WHAT YOU ARE LOOKING FOR? ASK US.



Here is how it works:

Just call 1-800-CALL-WWG, your local branch, your Account Manager or go to grainger.com/beyondcatalog for more information!





# Full line suppliers in a wide variety of product categories.

Cleaning

Berjamin Muore Booksk Washroom Equipment Diversified Brands Georgia Pacific GOJO Industrica Lugasse Brothers M-T-MNew Pig Pitt Plastics Rubbermaid Commercial Prod. Rust-Oleum Sherwin Williams Superint/Notrax Tennant Weiler Brush World Dryer United Receptacle

Electrical

Advance Blectric APC: Appleton AWP (American Wire Products) Zaton General Cable Hubbell Wiring Devices Leviton Omeon Industrial Automation Schneider Electric (Square D) Thomas & Betts 3M Tripp Life Wellmade Products Woodhead

## Fasteners

ΑΒΟ δραχ Accurate Mid. Products Group APM Hexscal Celus Fasteners Mig., Inc. Danaher Tool Group Barnest Machine Products Co. Hexagon Enterprises, Inc. Industrial Screw & Supply Lindstrom Metric, Inc. Mechanical Plastics Corp. Midwest Acorn Nut Company Porteous Fastener Company Precision Brand Products Prospect Pasteners Southern Fasteners and Supply Tamper Pruf Screws, Inc. Vulcan Threaded Products, Inc. Zjegler Bolt & Parts

# Fleet Vehicle Maintenance

Baldwin. Exxon Mobil Lincoln industrial MacNeil Plaws: SPX O7G Valvoline

# Fluid Power

Campbell Hausfeld Champion Pneumatic Chicago Pacamatic Dynagalp Controls Enerpad Gardner Denver Thomas Hanklson Division/Hanson Ingersoll Rand

Fluid Power Cont.

Rietachlo Thomas Stanley-Busilite?

Pneumatics

Encrpac Florida Paeninatic Gast Mfg. Geth Industries Norgren Actuator/Cylinder Reelcraft

HVAC

Air Hendler Belimo. Bream-Nutone **Festoria** GE Appliances Heatereff Refrig, Products Huncywell Johnson Controls Madison Mig. Mariey Engineered Products Pert-A-Cool Sterling White Rodgers York Unitary Product

Lighting Cooper Lighting Cree

Epstoria Industries GE Lighting Hubbell Lighting Lithonia - Aculty Latron Electronics Pelican Products Spectrum Brauds

Material Handling AKRO Mils Albtou Ashland Conveyor Products Best Conveyors LLC CM Hoist Cotterman Durham Mfg. Edsal Mig. Polding Guard Genie Hallowell Hamilton Caster Harringion Holsts Interlake Mecalux, Inc. Intermetro Industries Interlape Polymer Jarke КI Liftail Lift Rile Litatia Louisville Ladder Syon LLC

Magline

Pro-Line

Stgnode

SAFCO Products

Stanley Violant

Steel King

Southworth Products

Metzgas Conveyer Portafab Strong Hold Products

Material Handling Cont.

Terex Tri-Arc Vestil Werner WESCO

Metalworking

Alemite Arc Abrasives Carrlane **CRC Industries** De Sta-Co Greenfield Henkel ITW Brands LA-CO Industries Lincoln Electric Loctite L.S. Starrett Miller Electric M.K. Morse Norton/Saint-Gubain Altrasives Precision Brand Products Sable Sandvik 3MThermodyne Industries

Motors

ACM2-MinmU A.O. Smith Electrical Bison Gear & Rugineering Boston Gear Century Electric Motor Fasco Industries GE Commercial Motors Leeson Plantifo Merkle-Korff Nord Geer WEG

Outdoor Equipment

Ames True Temper CP Industries FIMCO Generac Mi-T-M Corporation The Coleman Company Russo Power Rautpment Weingarlz

Pumps & Plumbing

Acorn Engineering Amtrol Agristrang Coiling Tiles Ascn Valve Chicago Paucet Cuno Delta Elltay FR Myers Flint & Walling Coulds Pumps Halsey Taylor In Sink Erator jusi Mfg. Little Glant Pomp Моса Parker.

Rheem Manufacturing

Sigan Valve

Speakmen

Sip-rite

Pumps & Plumbing The Berns Corp.

Watts Regulator Zoeller

Safety 5.11 Accuform Air Systema International Асаго - А 3М Спіприйу Ansell-Edmont Brad'ey Brady Bullard Bulwark BW Technologies Carbartt Cellycap Сотілла DBI / Capital Safety DuPont Personal Protection Eagle Mfg. Ligodyne Federal Signal Pirst Aid HexArmor Honeywell Safety Horoce Small

Industrial Scientific John Tillman . Justrile Majustic Glove Miller Mixte Safety Appllances / MSA Mintie Tachnologies Moldex North by Honeywell Sells from NSA (National Safety Apparel) P.I.PPropper RedRap Salisbury Showa Best Manufacturing SP€: (Surbent Products Corp.) Specian SteelGrip Sarvivnit The C.H. Hanson Company

Tiscor TSA (Transportation Safety Apparel) Dvex by Honeywell VF Imagewear Walter Kidde Wells Lamont W.H. Salisbury

Security

Ahtis Alarm Luck Gede Door DFW Communications Hederal Signai Ingersull Rand Security Kaĥa Ilco Lockietics Master Lock Motorola Panasonic Security & Digital Safety Technologies International Security Luck Speco Technologies Тепзатот

Test Instruments & Precision Measuring Advance Test/SPX Services ARMO Instruments Ashcroft Bacharach Dresser Dwyer Rytech Plake Electronics

Megger

Simpson Blectric

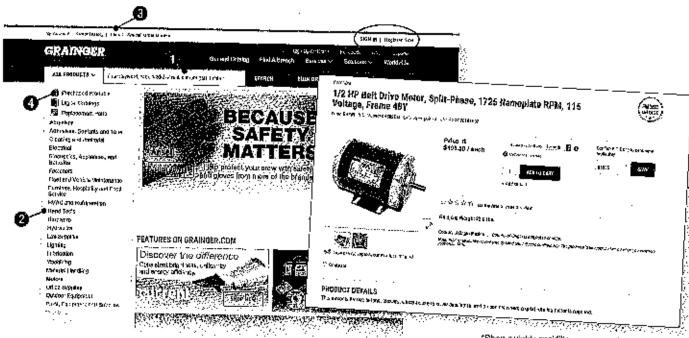
Tools Area Tool Black & Decker Greenico Textroni Klein Pouls Lenax. Makita Milwankee Bleefric Tool Miturove Ridgelfool Robert Busch Snap-Ou

Stanley Proto-

Welter Meter

85P2823 M-R602\_2 @2014 W.W. Grainger, Inc.

# GET MORE DONE YOUR WAY ON GRAINGER.COM®



\*Shop quickly and filter your scarch results by product attributes that meet your specific needs. Filter further based on branch evailability for your immediate product needs,

# SHOP easily

User-friendly tools to find products quickly\* and easily. View and compare product features, specifications, MSDS and real-time product availability.

- Use our robust Search engine with type-ahead search functionality
- 2 Browse by Product Category
- Access personal or shared Lists
- View previously Purchased Products

# ORDER effortlessly

Order offortlessly using the tools that meet your needs.

- Order products directly from your personal or Shared Liets
- Quickly access your previously Purchased Products
- Add items to your cart directly from the item Detail page, or from your search results list
- Quickly add items to your cart or List by entering Grainger Item numbers and quantities via the Bulk Order Pad
- Repurchase your inventory with Auto-Reorder
- Use the Grainger Mobile App to quickly scan barcodes or Item numbers directly into your cart

# MANAGE efficiently

Manage your account efficiently using user default assignments and approval processes with the Order Management System.

- Manage user access and settings
- Menage user approvals and spend limits
- Manage payment mathods and shipping addresses
- Streemline checkout process with account and user level defaults
- Customize checkout requirements with order and Item level fields
- View pending orders and order history
- View and download invoice history

620181W.W. Granger, No., 10-600MMA,480

GRAINGER.

# GETTING STARTED ON GRAINGER.COM®

# SIGN IN

- Open your preferred browser and type www.grainger.com in the address bax. Click SIQN IN from the Grainger top-right menuilbar.
- Enter your User ID and Password and click SiGN IN. Click Forgot your User ID or <u>Password if</u> you need assistance.

If you don't know your login information or need assistance, please contact Customer Care at 1-800-GRAINGER and reference your account number.

# MY ACCOUNT

- Account Administration and Gusternization options
- Manage Users, Spend & Approval Limite
- Contact Information
- Log'n Options
- Payment Methods
- Shipping Addresses
- Checkout Defaults

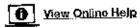
# **GETTING STARTED**

Enjoy these features and more:

- Click My Account and ealt your checkout defaults for a quick and efficient checkout process on Grainger.com and our Mobile App.
- Create personal and shared shopping list of items for quick access during your shopping experience.
- SHOP easily using the usor-friendly tools to find products quickly and easily.
   View and compare product features, specifications, MSDS and real-time product availability.
- ORDER effortlessly using the tools that meet your needs.
- MANAGE your account efficiently using user default assignments and approval processes with the Order Management System.
- Creato a bookmark in your browser for www.greinger.com.
- Download the Grainger Mobile App.
- Visit <u>www.grainger.com/holp</u> for additional training topics, videos, frequently asked questions and the complete Guide to Grainger.com.

# CONTACT

1-800-GRAINGER (472-4643)









Send us a message

Connect with us





# MOBILE SPECIFIC FEATURES

- Reorder using barcode and Item number scanner
- Find products with voice search
- Get help using click-to-chat
- Match products to specific locations





Apple, the Apple logic and iPhone are tradeniaries of Apple, the, registered In the U.S. and other criminas. App Store is a service mark of Apple inc. Google Pisy is a tradeniant of Google Inc.

\$2016 W.W. Grainger, Inc., 16-ECCM/MA-430



# OPTIMIZE YOUR WORKFLOW

# Order Management System



The Grainger.com Order Management System (OMS) allows you to optimize your workflow for a multi-user environment requiring approval processes.

- Control spend by user.
- Reduce maverick spending
- Drive compliance
- Improve processing time
- Streamline the requisition and approval process
- Access detailed order information
- View actions on each order
- Integrated with Grainger Mobile App

The Order Management System is flexible, simple to set up and it's FREE! Get started today!



# NEW Budget Spend Limit Restriction

# MY ACCOUNT > ACCOUNT ADMINISTRATION

- **Enable Order Management** with Express Setup or access your existing Order Management Dashboard to customize and manage existing users.
- Define Spend Limits & Approval Limits
  Click Limits to define Spend Limits and Approval Limits.
  User spend limits may be set per order, month, quarter or year.
  These defined user limitations will be available in Step 3 to assign to specific users or by user-role. Standard Users have limited functionality rights. Admin Users have full functionality rights with access to the Account Administration.
- Assign Limits Assign Spend Limits and Approver Limits to <u>specific users</u> or by <u>user-role</u>.

And all Comments to the Management of the Comments of the Comm	<sup>194</sup> годинальна Механович (пр. годинальна г
Add Spend Limits	99°000 responsibility of the medical components of the components
Spend Limit 1 1000,00 per  Orders for more than this amount will require approvel.	Spanding Period  Pluase Select V  Cooks Disc  Order  Month Quarter Year
Add Approval Limits	enterviewe wije yn yn de der ter trop yn gegende de trop y gegende Terrende begen gegende terren yn gegende blek 'n en gegende terren.
Approval Limit	
Orders for more than this affected a approved.	an redelte additional

Marine >>	Spend Limit ()	liem Approval 🙃	Approval Limit
Matool, Mike Chicago, Il	31,000,03 per order 💟	∏ MI orders containing it≞ms outside of your occount's custom calating must be approved	Can Approve Any Oxfor
You can egyly brate, artifust appeared epitings to a pyrasers to implight users of order atting tollar whole solvings have the city been epitomical	r Herrich outside of your appens the custom earling and school statings. At Standard Users will be assigned the equing. Users by indicatly relative to the role will not object to	You can apply Kitals and applyment to multiple (letter 1% seeing). Use it whose sellings have selectly been charge.	r ck om a U-Ang robs Sellings. At Adam'rs will be essigned in a decreased instruitionally relative to the role will but
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ITEM APPROVAL ©  All orders containing liants extends on your accounts custom catalog make the approvement of the province of	di i	DFM APPROVAL of The American Medical Process of State of	

- KeepStock orders are not affected by OMS Order Spend Limits.
- KeepStock Approvers may be assigned Approval Limits by order, not by budget.



# **OPTIMIZE YOUR WORKFLOW**

# **Order Management System**

Orders submitted via Grainger.com or the Grainger Mobile App that exceed spend limits will be routed for approval prior to processing. The Approver will receive an email notification and/or mobile notification that an order requires approval. The order submitter will receive an email confirmation once the order is approved for processing.

			·····				
You grow will be subn	rifled for approval. If land, of \$500.90 per granth,						
Spender     limit					\$62	8,62 of \$500,000 per n	دائموم
		4 15					
Approvers may acce Account Dashboard.			_		•		е
N/Assem Order (Unbid) Link	Onitors Personal Approval 🐯	Cabrica lièm Quotes Speciel d	A Set Capture		19 ka	Motoul   Aut. #	- <u> </u>
GRAINGER.			Сетвај			tar Emirki — Pacestonia. Partinkayas — (A)	Hidp Indianally
ALL PRODUCTS 🗸 🕹	.noer longwind, harr , model or yo	granistore engine namber		ARCH	BULK CROEN PA	Ö TECAR	a (1]
Pending Orde	 ers		<b>_</b>				_
Standard Groers	NEEPSTOCK ORD	ERS.				•	
My dixiers corrently submitted	ta Everyone 🗸						
Ponding Oriers	Order Mn	Crateroph By	Currey dy Solumbrech to	Bija Hites 1	icis. Cost		
Jul 27, 2016 12:26pm via Graingen.com	COT WEB103182040	S MuTool, Mike	laller, Jeff	33	\$2,766.17	VIEV/	]

Click VIEW to view the order header and detail information, the reason for the pending order, as well as an action summary on the order management worldlow.

١	ACTIONS ON T	HIS ORDER			
!	Action	Ву	To (	Unite	Comments
	Submitted	Міка Меткор.	Jones, Jeff		



Download the Grainger Mobile App to supplement your order management needs while on-the-go.

1-800-GRAINGER 1-800-472-4643



# Driving Efficiency in Procure-to-Pay (P2P) with eProcurement Technology



# Connections

Automating procurement through integrated. solutions



# Punch Out Catalog

Save time with real-time pricing availability and enhanced content.



# Purchase Order

Increase productivity with integrated orders and acknowledgements



# Invoice

Streamline billing and reconciliation with electronic involces.

# ERP / Direct Connect

Gustomer Owned - Dopartment & Budget Management Tool

# Supply-Chain/Procurement Networks

Reduces the number of connections to multiple suppliers

# Manage

Automate Order and Payment Process

# Value Added Network (VAN)

 EDI Transactions - 850, 855, 810, 997 Grainger uses Sterling Communical

## Marketplace

- XMI. Structured Transactions
  - cXML, xCB ;
- EDIT ransactions.

# ERP / Direct Connect

- EDI or XMu Transactions
- PTTPS or SFTP with PGP encryption.

# Order

Optimize operational efficiency

# Purchase Order

File Formets

- EDI 850.
- XML (cXML, xCBL)
- Flau File
- Delimited

# Required Information

- Buyer contact info

- PO number & PO Date. Ship-to address
- Line item detail.

# Acknowledgement

Filo Formats

- E-Ma?
- cXM1
- EDI 853 •xCBL 2OR

# Invoice

- File Formata
- EOI 810
- cXML
- « xCB

eProcurement

Paying Made Easy

Select Supplier

Cost Allocation

Finding Products

Internal Product: Distribution-

> Receiving Your Order

# Shop

Save time finding pricing and selecting products

# Punch-Out Catalog

The OUNS number is the preferred From Crodential for both Bunch-out & Order

# tkilizes Grainger's web based catalog and provides the following:

- Enhanced content and paramotris data
- Robust search origine
- Real-time Prising and Availability
- Shared Lists
- eQuotes
- Intograted KeepStock

# Required Information

- OCr v2.0 or cXML
- DUNS number
- Corporate Phone Numbar
- Single account or multiple account
- Purion-dut location codes for multi-account

# Hosted Files

Data is deployed within the customors produrement system

# eProcurement implementation Process Plow

Discover Requirements:

Varidation - Initia/ Testing/Connectivity

Production: Mapping/Testing

lmplementation -

Adoption -Post Go-Live Support

hese are some of Grainger's supported ERP & Supply-Chaln/Procuroment Networks (complete list available upon request)







)uest





ORACLE





# Driving Efficiency in Procure-to-Pay (P2P) with eProcurement Technology

# You've made the decision to integrate your MRO spend with Grainger's eProcurement Solution - Now what's next?

 A Grainger Salos Representative will: gather initial information including both. business and technical contacts along with , the type of platform you are looking to integrate.

This information will then be entended into the Grainger er in Request system and within 2-3 business days an eCommerce Solutions Manager (ESM) will be assigned to your projects.

THE ESM Will ther work with you to understand your all rocurement goals and objectives, and cather additional tochnical in ormation.

# Here is a list of the standard project types we currently support:



# Shopping:

- Punchout Catalogs
- Hosted Catalogs



# Ordering:

- Purchase Order Integration
- Integrated KeepStock
- Integrated Sourcing Quotes



# Invoicing:

- Electronic Invoice
- Electronic Payment EFT/ACHv

Your specific project may include one or more of the above project types and this will help determine the amount of time and resources required to complete the project.

taratu 2005 (Nobel Subhaka) (1824 Dispending on the Wipe of project requested. Grainger will either provide or request one or more of the following:

Solution	Required Task
Punchout Catalog	Grainger Provides Funchout URL & Credentials
Purchase Order Integration	Customar Submits Test Orders to Greing∈:
	Customer Submits Location List
Electronic invoice	Customer Completes Involce Quastionnel/e
Integrated KeepStock	Customer Completes Test Scans
Hosted Catalog	Grainger Seller Submits Content Requests

In Order to keep things moving and on a track, its important that all tooks be. completed in a timely manner. Once these tasks are completed, your project can be ossigned to a Grainger Programmer and we will begin building your integrated. solution. This will occur after all required tasks and preliminary teating is completed. 5 Once all programming is complete. Grainger rijay require additional testing prior to moving your project to production in order to ensure your orcject is completed on schedule wis necessary that all requests for testing be completed as soon as possible. Any delays in fully testing your. integration may delay the antiopated gg live

6 After all losting is complete your ordiero yıll meve tripioduction, Ohne this becuts, he Gişlinger «Commerce Sourton Manger will work with you to develop a stratedy to ensure you are achieving your procure ment goals and objectives:

# Glossary of Terms:

A52 - A secure method for transferring electronic documents over the internet XML - Generically, this refers to any document that utilizes a compliant, nested. tag-based structure that makes it both human and machine reacable

cXML - The most widely-used, XML passed business document standard in the

xCBL - An XML-based business document standard commonly used in Europe Open Catalog Interface (OCI) - Standard format used in some systems, most noted by SAP, for purch-out shopping.

EDI \$10 - EDI format for an Invoice

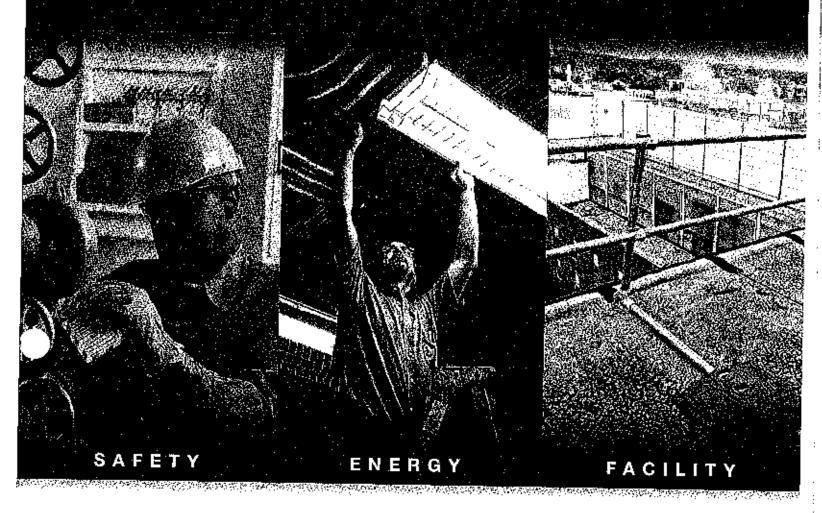
EDI 250 - EDI formatifor a Purchase Order

EDI 855 - FIDI format for a Burchase Order Acknowledgement

DUNS Number - A nine-digit number used to uniquely identify pusinesses. Commonly used to identify entities in EDI, cXML, and other electronic business document formats.

Punch-Out Catalog - Provides access to web-based catalogs via a link with. ERP and eProcurement Systoms.

# GRAINGER SERVICES



Through our network of **qualified, insured and licensed** service providers, we can provide your business with **comprehensive solutions** that help you:

- > Maintain Safety & Building Compliance
  - > Increase Worker Productivity
  - > Drive Energy & Facility Efficiency
- > Reduce & Conserve Operating Costs

**82018 W.W.** Grainger, and WHACIBY (66

GRAINGER.

# SAFETY SERVICES



# ASSESSMENTS

Specific areas are assessed across the worksite in order to identify potential hazards or high-risk areas that may require further actions be taken to remedy.

- AED Inspection
- Arc Flash/Electrical Safety
- Confined Space
- Emergency Eye Wash
- Fire Extinguisher
- Firestop: Barrier, Damper & Door
- Footwear
- Lockout/Tagout
- Machine Guarding
- Noise Survey



# PROGRAM & PROCEDURE DEVELOPMENT

Effective programs and procedures help ensure compliance and create a safe workplace for your employees. These programs are developed so that your business operations can be conducted safely, and are provided through online templates or custom on-site development.

- Arc Flash/Electrical Safety
- Confined Space
- Environmental Salety Hazaros
- Foctwear/Seneilt Management
- Lockout/Tagout
- Machine Guarding
- Medical First Aid
- > Grainger has more safety services available to help solve your needs. Please contact your Grainger Rep for more information.



# TRAINING

We offer a wilde range of EHS training courses your employees need to help them effectively perform their jobs safely. Training offerings are available through an online experience or through an on-site instructor.

- Aerlal Lift
- Confined Space
- Fire Extinguisher
- First Ald/CPR/AED
- Forklift

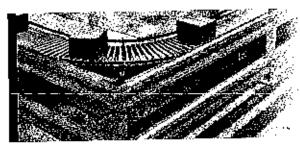
- Lockout/Tagout
- Machine Guarding
- NFPA 70E
- Respirator



# COMPLIANCE & TESTING

Audits or tests are conducted for identification and/or to monitor hazardous work areas so that controls and safe work practices can be implemented.

- Indoor Air Quality
- Noise Surveys
- Pulmonary Function Testing
- Sampling



# CONSULTING & TURNKEY SOLUTIONS

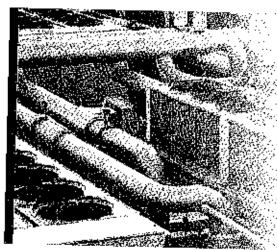
We offer solutions for unique projects in EHS areas that require design and engineered solutions, installation, or may require additional areas of expertise.

- Arc Flash/Electrical Safety
- Machine Guarding
- Footwear/Benefit Management
- Prescription Eyewear
- Lockout/Tagout

Contect your Granger Hep for datable, positivity and elphinisy of these until other sandoor. Sources provided by a total construction may be subject to a few agreement heliveen Grouper and this provider.



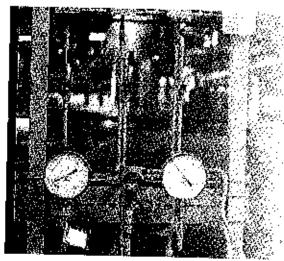
# ENERGY SERVICES



# **RETROFITS & UPGRADES**

Working closely with you, our service providers can identify and facilitate the installation of energy- and water-saving measures to help benefit your bottom line with minimal disruption to your business.

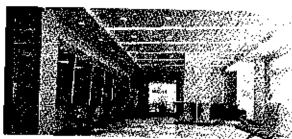
- Lighting Retrofits/Upgrades
- HVAC Maintenance/ Upgraces
- Motor & Drive Upgrades
- Water Conservation
   Upgrades



# ASSESSMENTS

Any issue within a system can reduce its efficiency, westing steam and electricity. Services to address these issues include steam leak identification and mitigation, defective steam trap replacement and upgrades, infrared studies and insulation upgrades. Adjustments will be made to your steam system to help immediately reduce operational costs.

■ Steam System/Trap Assessments/Upg/ades



# MIDSTREAM UTILITY REBATE INCENTIVES

Grainger can help you meet your energy reduction goals by offering discounted energy-efficient products through Midstream Utility Incentive Programs in various areas across the U.S.

- If eligible, Grainger delivers rebates on approved energyefficient products
- Once enrolled, the process is automatic with the purchase of eligible energy-efficient products
- Rebate is credited to your Grainger account



# SYSTEM STUDIES

Any lasue within a system can reduce its efficiency, wasting energy. Adjustments will be made to your air supply and dust collection systems to help immediately reduce operational costs. An air or dust system audit may be required, especially if they have not been examined recently.

- Compressed Air System Studios/Upgrades
- Dust Collection System Studies/Upgrades



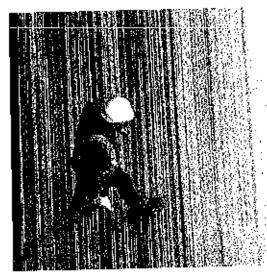
# INSTALLATION

Electric vehicle charging stations at your facility can help advance your sustainability goals while improving your corporate image. It can also help save your oustomers, employees and business partners thousands of dollars. We can offer site evaluation, product recommendations and installation.

■ Electric Vehicle Charging Station Installation

Contact your Richigal Rep for defails, switholdy and eligibity of these and other survives. Services provided by a lifter-bestly provider may be subject to a few agreement between God age and the provider.

# FACILITY SERVICES



# ROOFING SERVICES

Roofing and building maintenance solutions designed to help prolong structural life, easily track and manage roof assets, save energy and improve safety.

- Patch & Repair Setvices
- Roofing Restoration
- Rooftop Safety Installation
- Roof Cleaning
- Inspection Services
- Preventative Maintenance Contracts
- Alr Barrier Audits



# INDOOR COATING SERVICES

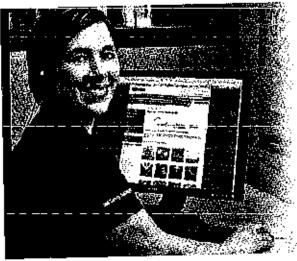
A comprehensive partfolio of installation solutions for preparing, priming, coating and protecting interior surfaces. Complete installation services for various paints and coatings.



# ELECTRICAL SERVICES

Electrical system study is offered to determine the present degree of arc flash hazards and apply associated equipment labeling. Includes maintenance of electrical distribution system components and mitigation solutions aimed to lower arc flash energy or exposure.

- Engineering Services
- Maintenance & Testing
- Installation (Turnkey Capabilities)
- Medium Voltage/Low Voltage Services
- Emergency Services & Disaster Recovery



# TECHNICIAN SKILL TRAINING SERVICES

Participants receive hands-on safety and industrial skills development that they can apply on the job immediately. Training can be scheduled on-site at customer locations or off-site at scheduled locations across the U.S.

- 💻 Compliance
- Electrical
- HVAC
- Mechanical

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# GRAINGER SAFETY SERVICES NETWORK

Grainger's network of health and safety service providers is committed to providing you with quality, cost-effective on-site and online services. Consisting of a highly trained network of Certified Industrial Hygienists (CIH) and Certified Safety Professionals (CSP), as well as other safety and health professionals, Grainger possesses the expertise and resources to provide training, on-site testing and auditing, and web-based tools designed to aid In your occupational safety and health programs on a national scale.



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Hearing Coss Determenations (Work Recates) -

Audiologisi Reylawed

Indicar Air Obulity Askés micros

Industrial Hygleny Assessmenty

Notes Survices (Snin) I Surviv)

Online flesovator Medical Coerance Testing

Policiónary Egyclion Jastino

Haspiralur Fit Tealing

Bestill for Fit Testing (Modical Health Quessonnying) Plusitian Herienco

Stica Dust Exposine Compilance

Vahitlistikvi Şyeparı reslijiy

# Program Devistigment

Function Specific Protesting Davidopment (Occupational Hoalth Mazorde)

# Teganing

Asteslog Awareness Training

Hearloy Projection Training

Acaphainr Toining

# ARC FLASH/ELECTRICAL SAFELY

Apolls & Assessments

Aric Flash Arialyata

Elaranna Salchy Ass

# Program Dévolopment

Equipment Specific Procedure Development

2015 NEDV. 707/Are Hasti Fjectrical Sataly Training 2017 National Electrical Code (pointing)

2018 ATFA 70EArc Flosh Electrical Sufety Training Arts Fleich (FUTPA / De) Träming

1910.289 Ficeprical Safety for Power Generation, Iransmisaren & Distribution Transing

Electrical Safety training

Electrical Sofety: Hands on Practical Skills Application

Elegatical Systiams ny Hozardous Louidians Irahiya

Flechtkal: MCFT Levals 1 & II Tvalning

ទៅប៉ុប្បាញ់ពេញ A Bearding of Electrical System is or Nacosti

Nutional Electric Safety Code Training

NEPA 101 Life Servity Code 2012 Edition Training AFTY-110: Emergency & Stanfilly Purver Systems:

NEPA. 708; Electrical Equipment Margersace Trucking M-1W, 72; National Tire Alarm & Signaling Code 2019 Fűban Trefting

NEPA 79. Epithodi Standard for Industrial Machinory 2019 Eddigi Tralang MPA 99: Staccord for Health Cam Facilities 2012

Ealthon:Training.

Confined Space Mentification/Acidital

# Pydgrain Acistopment

Equipment Specific Procedure Development (Conflord Spece)

Confined Space Entry & Rescue Training

Incident & Inspention Management

Learning Maggagamani

Gusupatlonel Realth

SCS Mundgement

Salaly Assossments. Special (a) Training 🧇

# EMERGENCY PLANNING & RESPONSE

Backlina Syalom Inspection & Service:

Controlling High & Executions inequations & Service

Five Alarm System Dosign & Misibiliation\*

Hra Na in Syman Marcollon & Service

Fire Berrier Inspection & Repairs

Tite Damper Inspection & Receive Hre Door Inspection & Appaire

Fire Enthymiship maphiticins & Service Fire Protection Assessment & Testing (Sprinkler

Fire Protection Design & Visibiliation (Saffinkler Systemat) Fire Protection Inspection, Testing & Mathlemance (Sprintler Systems).

Ting: Specific Dispard Fine Surpringular System Beside &

Fire: Sprinder Line Compliance Madagement & Acpelie

Kitohon Hand Suppresalar System inspection a ssy vice Miulo Lümbekösjit Marklings hispitetlan & Listallatlan

Special Hazard Hré Shporesisin Sustain Deskiju û ...

# Everying & Modeshop

Active Shooter Prantical Exercise

Business Coullmulty Ranging Workshop

fluincland Security Exercise Evaluation Program (HSFEP)

Grorgenny Evacuation (1908)

Egjergirjirði Oþéráljógin Þlári.

Active Skyolar Treining

Fre Berner Managoment Treining

Tiry Extingulation Training

lobdent Command System (CS), Training

Pendanii: Acenorse/Personal Protecting Equipment

Sensoes are gray mailable through Branger Mird party provider.

Contact Your Grainger Rop for Details, Availability and Eligibility



# GRAINGER SAFETY SERVICES NETWORK

# EMERGENCY PREPAREDNESS SERVICE

# Honithears Industry Specific

Aggressian Management Transing

Flehavlard i Jehith Product (ristallation

Timergency Management Program Assessments (Accreditation Audite)

Havenders Malenate Awareness Leve) Traini Q

Hantingary All-Negards Evanuation Plan

Pselligare of Hazards Evecuation Training

Houthoare Business Confineity Platining

(Comtinuity of Operations (Nan)

Hgafflige A Egergalion Boorcase

Positionate Security Passassment (Febberd-Fill)

(trapital Command Content (HKC) Workship

Hospital Decontamination Practical Pseroseo

Hogaziai Fliab (secolve) Decorda Fliab (secolve)

Hospital Viciniant Command System gurzs) Essentials Training

[[lights] | hodge through System.

grownsa process community system

(NCS) Workshop

Loss of Demenuraly Support (95-hrur) Plan.

# ENVIRONMENTAL SAFETY HAZAKOS Audits & Arbbestychis

Cojnboolible Cust Surveya

(Jean Strasa Assassmant (Temparabara Strasa)

# Program Development

Equipment Specific Protecture Decelhoment

(Environmental Safety ( 1844 18)

Hot Work Training (Welding, O.) & Ghal

# Audite & Assessments

Ergonomick Assossinents

Figuriamics Averaness Tracking

# LUCKOLFIZAGOUV

# Applity & Assusyments

Locknut/Tagoch Assessments

Engliment Specific Procedure Dovelopment

(Lockout/Trejtus)

LINKSBD Safety Compliance Softwalls

cLOTO Lackout Propadure Sollweie

# Training

Lackbul/Tagent Training

# MACHINE UDARDING

Applite & Assessments

Machine Guyming Audily

# Full Totakey Salution

Assessment, Engineering & Design, Initial ation & Training

# Again Ing

Markero Guarding frames

# MANAGED BENEFIT PROGRAMS

Менидео Роитмеет Гторгалі

Salety Prospription Eventual.

# MATERIAL HANDLING

# Audita & Assescioente

Crane & Hoist Inspections

Ji zning & Ridging Sto Assessments

# Rigging & Sting Inspections Training :

CFR 48 Hazinal Transportation training

Crener Holst, Sling & Rigging Iral hips

Cremo Operator Safety Training

por Hazardoos Menerale Trainios

Drivens-lock Salety (regning)

Frykliff Lijl, Eniding

Startust Material Standling (MIWK) Training

# MEDICAL/FIRST AID

# Audits & Assassments

AED laspention Scruides

Emergency Eye Wash Stalling Assessments Minadocticals

# Pargram Development

Fried Md:

Nicopilaçõe Pathoga e Training

First AddXXXXVAED Training

# Audita 8. Assessments

I†€ Assesementa

hoice Streening

# SAFETY COMMUNICATIONS

HAZWOYER 40/24/0/ Training 11

# WORKING AT ELEVATED HELBHTS

# Audits 8 Assessments

Fall Protection Assessments/Auditerinapositors :

Lagger Inspection Services

# Prógram Development . .

Equipment Specific Procedure Development (Fe/I

varial Lill, Training

Fait Protection Training

Scalloding Trojding

Final Safety Compliance/Certification (TDAFSMA, TVXXII)

Food Safety Program Development & Duetification

# Tompici ature Monitoring & Compilence

EnviroTrak<sup>to</sup>

Versa Trak™

# Traininy .

(und Program Training (FDA/FSMA, F85C22000, GF81, GMPs, SQF)

HACCP/Presentity Control Implibe

# GENERAL SAFETY

# pudite & Assessments

Rehavlorol Health Salety Flish Assessment

Bib Sulely Shiribana

Figel, Salaty Assessments

Mis Hazard Appliyate

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Sustainability Assetsments:

Duginess Continuation Plan EHS Majiáfláment System Program Revelóporsal (estipod revolt (1920)

Export Wyviese

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Speaking Engagemental: Temporing Solety) tulpssionerall scripping Subsy Stating

UPP Mahageinehl Soutions Assistance

Wodien Safely Proppers Developmen

# Training

Class Shi and Class 4 Laser Salely Iralning

Conscience Tage Collector Salety (ministry) Excavation/Tranching Training

Medical Gas Marricula da Parsonnel Cafulkadok Tranning (ASSC et 1907)

Natural Gas Maintanaince & Safaty Training :

OSHA (OND traibur)

DSJ. A Hazard Communication (IAZCOM/S(IS) Training .

Ppumhing Steinsering (reginjin)

TICKA Training (Solid & Hayardous)

Ylasia Daposal) Masin Chaposon Parillation Sidely Differ (RSD) Transing

Safety Collices Tracting

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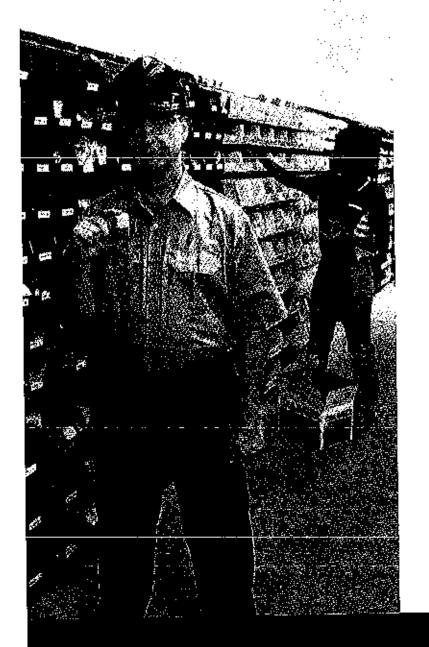
INVENTORY MANAGEMENT YOUR WAY

# TAKE CONTROL OF YOUR NEW YORK NEW

KEEPSTOCK® SOLUTIONS HELP MAKE IT FASTER AND EASIER TO BUY AND MANAGE YOUR CRITICAL INVENTORY



CONTACT YOUR GRAINGER REP OR VISIT KeepStock



# WHY INVENTORY MANAGEMENT

Why worry about Inventory? Your day-to-day management of building operations is challenging enough. Now add on the responsibilities of purchasing, managing and controlling your inventory needs. Supporting all aspects of your maintenance activities isn't a big job, it's a huge job.

Inventory management is the process of keeping track of items and maintaining the balance of supply and demand. You want to avoid having excess stock but also can't risk not having enough to meet immediate needs.

Ideal inventory management means having the right products, in the right place, at the right time—all with minimal effort and expense.

Not having properly managed inventory can result in significant and unnecessary costs, including cash spent on items, employee labor and storage space.

SAVE

ime — money -- space :

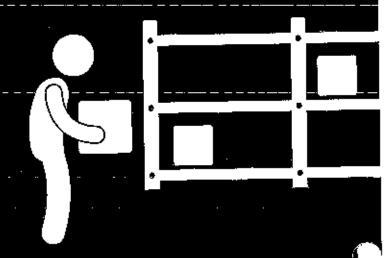








WHAT YOU NEED. HOW YOU NEED IT.



# MARKET NEED FOR

As organizations continue to look for more ways to reduce costs and operate more efficiently, maintenance, repair and operations (MRO) inventory has come under scrutiny.

Left unchecked, poorly managed MRO inventory creates an imbalance between product supply and demand; which can quickly lead to excess expense,

# IF YOU STOCK TOO MUCH

Overstocking certain items to make sure they're always avallable can result in expensive carrying costs—estimated to be 18-25% per year of the average on-hand value maintained.

# IF YOU STOCK TOO LITTLE

Ineffective inventory management can cause stockouts, unorganized tool cribs and inefficient (often manual) ordering processes. By eroding productivity, these situations increase costs.

# STOP THE RESOURCE DRAIN

Organizations need to take a two-pronged approach . to optimize financial and staff resources.

# DEPLOY MRO INVENTORY MANAGEMENT

Align stocking levels based on the characteristics of your MRO inventory mlx.

# LEVERAGE A PROVEN SOLUTION

Cost-effectively enhance and almplify functions from tracking and monitoring to ordering and fulfillment.

# **EXCESS INVENTORY** ON AVERAGE



in annual carrying costs:

Is returned to the supplier



90% of MRO inventory <6X/year

inactive inventory consumes resources that could be reinvested in the facility.

# KEEPSTOCK





# INVENTORY MANAGEMENT IS NOT A "ONE SIZE FITS ALL" SOLUTION

That's why Grainger offers a variety of options customized to work the way you need it to.

Grainger KeepStock solutions help take costs out of your operations by making it easier to organize, track and order any size inventory. The portfolio provides Qustomer-Managed inventory (CMI), Grainger-Managed inventory (GMI) and Grainger Vending (GV) options to help you achieve the right level of management based on your unique business needs.

# THE RIGHT SOLUTION

You choose what works best for your operations.

- > Manage it yourself: A smartphone app and online reporting tools make it a snap
- > Dedicated Grainger resource: Onsite support for more complex inventory needs
- > Vending solutions: 2477 controlled consumption of fast-moving items.

We'll work together to identify your inventory challenges, discuss where and how your inventory is used, and develop a solution that best fits your needs. You can be sure only the right solution to support your inventory management goals will be implemented.

# KeepStock Inventory management provides easy-to-use solutions that will help you:

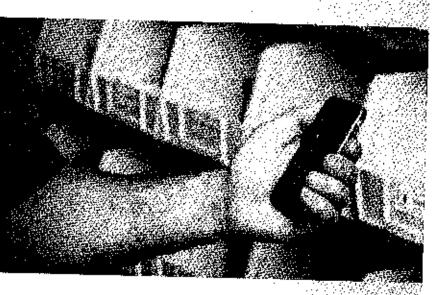
- >:KNOW WHAT:YOU HAVE IN STOCK!
- > STREAMLINE PURCHASING
- ➤ ORDER FASTER AND CASIED
- s GUNERATL BETTER NEPORTING
- REDUCE PRODUCT LOSS



# **CUSTOMER-MANAGED INVENTORY (CMI)**

It's inventory your way and the good news is, getting your inventory under control doesn't have to be complicated. With help from Grainger, you can set up a system that's tailored to work for you.

# THE POWER OF TECHNOLOGY IN THE PALM OF YOUR HAND



# THE SITUATION

You want complete control of your inventory—on your terms, your schedule, and handled by your employees. You want it fast, easy, accurate, and with reporting to back it up. You want the power of technology in the palm of your hand.

# THE ANSWER

Customer-Managed Inventory (CMI) helps give you the level of functionality you need at no additional cost.

# HOW IT WORKS

Order: Scan the barcoded labels with your Andreid or iOS Smartphone and send the order Naed approvals? No problem! We can set up your program to have approvals based on your needs. Find: The CMI app does more than just help you replenish items in your KeepStock installation. You can also search Grainger.com<sup>®</sup> and select products to add to your order—all from one source.

Track: We can help set up your app to help manage the movement of Grainger products that you need to track through your system. Allocate product usage and track to the appropriate user, cost center or customer account number.

Update: Add or change ftems and users to your inventory program. Managing your CMI solution based on your needs gives you more time to invest back into your business.

# MORE CONTROL IN YOUR HANDS-YOUR WAY

Are your business needs changing? Simply add items to your inventory program, adjust reorder points and quantities, change item adresses, or add/delete/change users.

Need to track items throughout the job, process, or facility? This app can be enabled to help manage the movement of those Grainger products from receipt through consumption.

Looking to save more time? Integrate your current system with Grainger's Older Menagement System on Grainger com



# GRAINGER-MANAGED INVENTORY (GMI)

This solution helps you and your people spend less time finding and ordering products, and more time on business-critical tasks and generating revenue.

# ONSITE RESOURCE HELPS YOU MANAGE ALL YOUR GRAINGER INVENTORY



# THE SITUATION

You have a significant number of Items in a single storeroom, or maybe even multiple storage areas across your facility. These Items are used in varying quantities at varying times. You and your staff often need help finding and placing special order items in addition to your frequently used products. And, you may have supplies that you need controlled access to, or 24/7 availability to certain products but don't have the 24/7 staff to manage a locked storage area.

# THE ANSWER

The more complex your needs, the more a Grainger-Managed Inventory

(Givil) solution is a right fit for your organization. With your inventory now balanced and managed, you can focus on business-critical tasks that have significant impacts on your bottom line.

# HOW IT WORKS

Your Grainger Rep works with you and our KeepStock solutions team to determine the products and levels needing to be managed, as well as setting approvals for orders if required. With or without approvals, you have the visibility, control and insight to all Grainger orders—so you don't have to worry about overstocking or unauthorized purchases.

On a pre-determined schedule, your dedicated rep will work at your facility to put.
Grainger products away, place replenishment orders, help with inquiries, source hard-to-find items, and help with special orders your rep can also cross-reference Grainger products to add to the program to further consolidate, simplify and save.

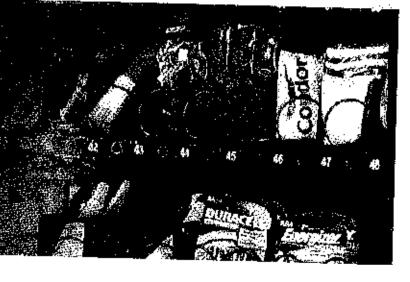
We can manage your Grainger inventory in your storeroom, warehouse, or various stocking locations throughout your facility. Have short-term storage needs? We can arrange a trailer to store your Grainger Items It's that easy



# GRAINGER VENDING (GV)

The ideal choice when you require controlled access to consumable inventory, as well as durable items that can be used and returned.

# GET 24/7 CONTROLLED CONSUMPTION OF FAST-MOVING ITEMS



# THE SITUATION

You need 24/7 access to key products—when and where you need them. And, you're looking to increase productivity through improved efficiencies, including placing products at point-of-use.

# THE ANSWER

Spend less time searching, more time working with Grainger Vending (GV) solutions: Our machines can help you reduce costs by setting limits on quantities, shifts, jobs,

or total dollar value spent. It's a great way to control product consumption, too. Plus, you get detailed inventory reporting to help you better manage your budget.

# **HOW IT WORKS**

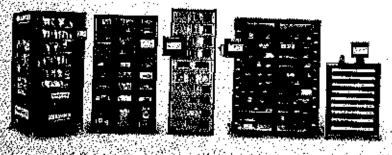
Grainger works with you to identify items to be managed, and select the right machine(s) to do the job.

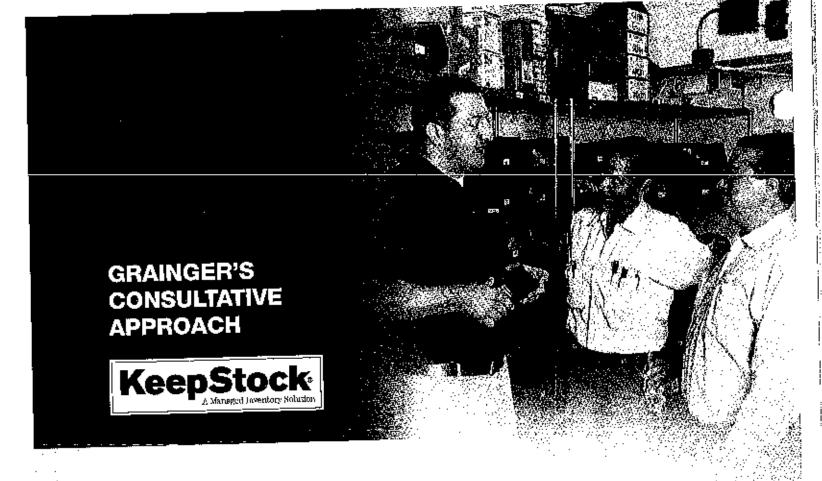
We deliver and set up the filled machines so they're ready to use as soon as they're plugged in. Employees can scan their ID badge or enter their employee code, use the touchscreen to select the item, remove the product from the machine and log out. It's easy, reliable, secure and controlled.

Items and quantities removed are automatically uploaded so you can rest easy knowing replenishment orders are processed accurately and in real time. Now you know you'll have the right products, in the right quantities, at the right time.

Your Grainger Inventory Management Specialist will refill the machines as needed to meet your usage patterns,

REDUCE WASTE, LOSS AND COSTS





# WORKING TOGETHER EVERY STEP OF THE WAY

- We will work with you to understand your inventory management goals and challenges
- Based on our collaborative work, we determine the best solution (or solutions) to meet your specific needs
- We will collect data for the products you want managed and cross-reference Items as needed, then load them into our system
- We then Jaunch your KeepStock inventory program, assuring that we integrate with your systems and your employees
- We will stay in close contact with you and your employees to make sure you're getting the best value for your program

# CUSTOMIZED FOR YOUR BUSINESS

- Turn-key reptenishment on your schedule
- Adjustable minimum/maximum reorder points
- Order control points to align with your operational needs

# THE BENEFITS

- Reduce your procurement costs for indirect supply purchases
- Keep your team focused on the work to be done rather than looking for supplies
- Optimize Inventory levels—no overstocking or stockouts

# KEEPSTOCK SOLUTIONS SUPPOSE TEAM

# ONGOING SUPPORT

Great customer care doesn't end after your KeepStock solution is installed or implemented. You receive reliable, origoing support for the solution or solutions you have, just like always. There's no cost to you for support after the solution — no unexpected fees or hidden costs. Simply the support you need for the inventory you have.

Get Great Customer Care from Knowledgeable Grainger Reps Your Grainger Rep will help you through the process of managing your MRO inventory. They work with you to set up your KeepStock solution and provide continued support during and after the Installation. As your inventory management needs evolve, they help you add and change Items, update program users, run reports, perform general program maintenance, and more.

# **Dedicated Onsite Service Representatives**

With more than 1000 Onsite Service Representatives servicing Grainger-Managed Inventory (GMI) programs, you get customized knowledgeable support for your program. They make sure you have the MRO supplies on your shelves, at the inventory levels you select. Plus, they check your Inventory levels on a schedule you both set, help put away reordered products and help you find the products you may not stock but need from time to time to keep your operation running.

# Helpful Customer Service

Providing exceptional customer service centinues to be the hallmark of our business. As always, you can count on our Grainger customer service reps to help answer your account and invoice questions, order products, process returns, source hard-to-find items and morel

KeepStock



of MIRO inventory items are inactive for more than 12 months.

Jp to

600

of on-hand MRO inventory levels exceed a 1-year supply

of inventory sits on shelves and never gets used

SOSTEPS, 5 people, 5 hand-offs, and 1 approval may be involved in replenishing inventory

# KEEPSTOCK SOLUTIONS HELP YOU BETTER IDENTIFY, ORGANIZE AND MANAGE YOUR INVENTORY

# GET ORGANIZED

Up to 22% of the time, maintenance employees leave a stockroom without the proper material or quantity.\* Plus, if products are inventoried in multiple locations, your employees are spending a lot of time putting inventory away. By consolidating orders to one supplier, you can more effectively manage your inventory—helping your employees get what they need, the first time and every time.

# ORDER FASTER

Replenishing inventory may involve up to 30 steps, 5 people, 5 hand-offs and 1 approval.\* Then there's the Issue of ordering more product than you need—60% of on-hand MRO inventory levels exceed a 1-year supply.\* How much time, money and space are you wasting?

# REDUCE EFFORT

Ordering, finding, tracking and replenishing products takes time . . . costs: money . . . and takes up a lot of space. Having multiple suppliers just compounds the confusion, so finding a way to consolidate and simplify each step of produring and managing your inventory should be a priority. Think about how much easier your day would go if you could produce products from 1 supplier. And, that 1 supplier could help you manage and organize your inventory with the best Grainger KeepStock inventory management solution for your needs.

YOU NEED, WHEN YOU NEED, WHEN YOU NEED IT,

Source: Grainger Consulting admisses

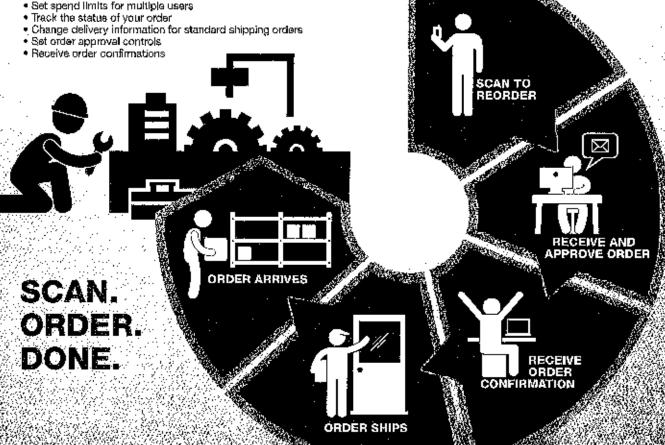
# AUTOMATE YOUR REORDERING PROCESS

# OPTIMIZE YOUR WORKFLOW FROM PROCUREMENT TO PAYMENT

Work more efficiently and effectively every step of the way. Take control of your Inventory spend and budget, improve your processing times, manage your inventory risk, and receive detailed inventory Information to make decisions that help improve your bottom line. Streamline your entire procure-to-pay process by integrating your KeepStock purchases with your Internal purchasing system, Grainger.com® or your eProcurement system."

# Greinger Order Management System Helps You:

- Manage one sign-in system for both your online and KeepStock orders
- Create up to 4 levels of order approvals.
- View your order history for all your Grainger orders



# KNOW THE WHAT, WHERE AND HOW MUCH WITH YOUR INVENTORY

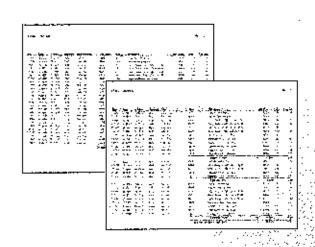


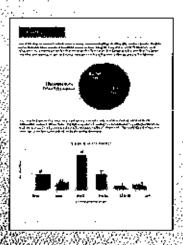
#### DETAILED REPORTING HELPS YOU KEEP YOUR INVENTORY IN CHECK

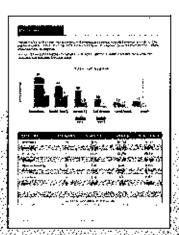
KeepStock reporting provides detailed information on the activity of the items being managed. Get usage specifics and track purchasing filstory, quantities, and total spend. Sort by transactions, cost centers, employees and more. Get the information you need so you can better monitor product consumption and receiving activities.

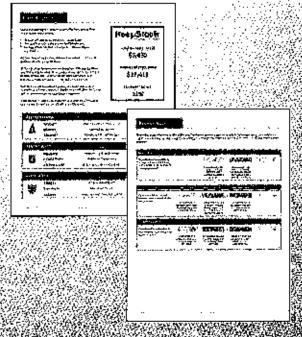
# KNOW THE VALUE OF THE PROGRAM TO YOUR ORGANIZATION

You know the value of your efforts goes beyond the day-to-day activities. KeepStock reporting can also help you measure the total value of the installation — how we are helping your bottom line. We can generate detailed reports for you; showing how you have helped take costs out of managing your inventory with your KeepStock install by reducing expenses and waste.









# SAVE TIME, MONEY AND SPACE

#### GRAINGER KEEPSTOCK SOLUTIONS

At Grainger, KeepStock solutions mean managing inventory the right way. Anything less will not help you get the cost reductions, productivity gains or stockroom improvements that you're looking for. That's why Grainger offers a veriety of KeepStock solutions — because we know that no one solution is right for every business.

Grainger KeepStock solutions are designed to help you control costs by:

- Streamlining processes—saving you-time and money.
- Optimizing inventory—saving you money and space—
- Improving efficiency and productivity—saving you time
- Reducing stockouts—saving you time and money

CONTACT Your Grainger Rep CALL 1-888-753-0019 CLICK grainger.com/keepstock

KeepStock



VOID STOCK OUTS



WHAT'S IN IT FOR YOU!

BETTER DATA INTELLIGENCE, reporting and tracking



IMPROVE INVENTORY PROCESSES to help boost productivity

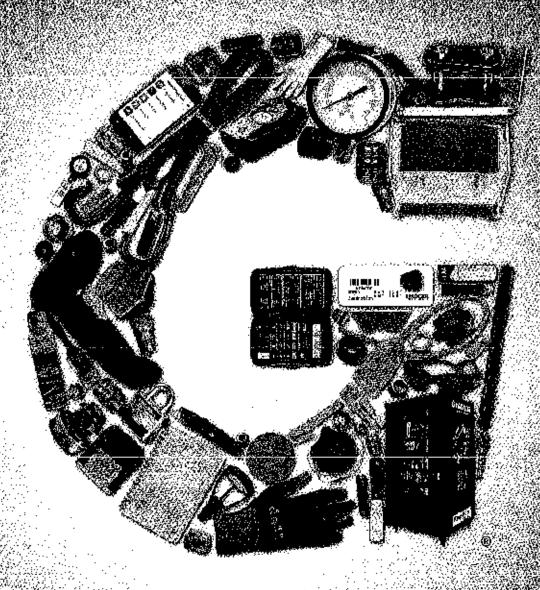


FINANCIAL SAVINGS TO WORKING CAPITAL TO Back into your business.



REDUCE LOSS and avoid waste of frequel used products

REDUCE COMPLEXITY in purchasing and managing your inventory



G means going the extra mile to help you manage your inventory and take costs out of your business.



Grainger's Got Your Back

Capality of the Control of the Control

GRAINGER.



#### PUTTING YOUR INVENTORY TO WORK WITH

**CURRENT STATE** 

### TOTAL INDIRECT MATERIAL MANAGEMENT









CENTRALIZED STOREROOM

PROCUREMENT TEAM

#### CHALLENGED BY







INSUFFICIENT STOREROOM STAFF



I<mark>NACCURATE</mark> NVENTORY DAT

INEFFICIENT ECHNOLOG



COMPLIANCE WITH INVENTORY **PROCESSES** 



VISIBILITY TO INVENTORY CHANGES:



INSIGHT FROM DATA & REPORTING



INTRODUCING

YOU WANT



# IANAGED MRO

KeepStock Managed MRO provides dedicated, expert and onsite support services for both Grainger and non-Grainger product to help you save time and money.



ADD EXPERTISE Benefit from Grainger's MRO product knowledge and inventory management skills.



CREATE ACCOUNTABILITY Ensure material management tasks are completed with precision and efficiency.

#### **INVENTORY SPECIALIST** Storeroom Support

Customer Systems & Processes

Replenishment + Issuance Spot Buy + Sourcing Procurement Expertise



#### MATERIAL MANAGEMENT Storeroom Operations

Grainger Systems & Processos

Requisition Management Data Collection + Analysis Inventory Optimization

#### REDUCE MATERIAL EXPENSE

Decrease costs through product substitution and standardization,

#### LEVERAGE INVENTORY INVESTMENT

Put your Inventory to work and optimize amount kept on hand.

#### INCREASE TECHNICIAN PRODUCTIVITY

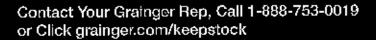
Put the right products in the right place at the right time.



# GV GRAINGER

Controlled access at your point-of-use locations.



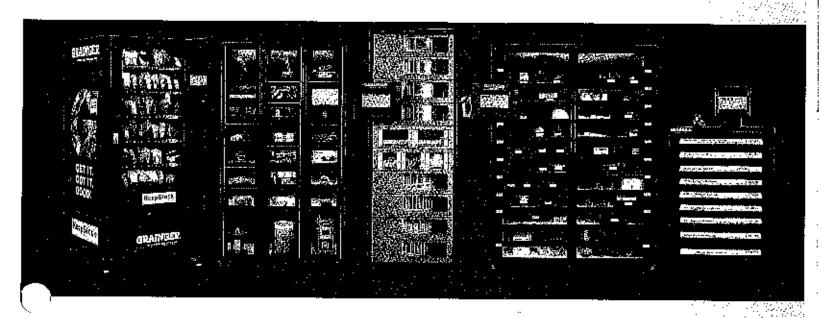






GV grainger vending

Machines bring visibility to usage by department, employee, or job—helping you take costs out of your business.



**24/7** availability of key products at point-of-use or where needed.

**CONTROL ACCESS** without requiring a staffed supply area.



# WHAT'S IN IT FOR YOU!



IMPROVE COST ACCURACY by job, department, employee, or other defined parameters.



RELIABLE DATA
INTELLIGENCE with accurate reporting and tracking for better forecasting and planning.

INCREASE PRODUCTIVITY by reducing the time it takes to walk to the supply room.

EMPLOYEE ACCOUNTABILITY for their product transactions.



REDUCE INVENTORY SPEND through controlled access, resulting in reduced loss

AUTOMATE OR DERING to help reduce stockouts and obsolete inventory.



#### **GRAINGER VENDING (GV)**

The ideal choice when you require controlled access to consumable inventory, as well as durable items that can be used and returned.



#### THE SITUATION

You need 24/7 access to key products—when and where you need them. And, you're looking to Increase productivity through improved efficiencies, including placing products at point-of-use.

#### THE ANSWER

Spend less time searching, more time working with Grainger Vending (GV) solutions. Our machines can help you reduce costs by setting illmits on quantities, shifts, jobs, or total dollar value spent. It's a great way to control product consumption, too. Plus, you get detailed inventory reporting to help you better manage your budget.

#### **HOW IT WORKS**

Grainger works with you to identify items to be managed, and select the right machine(s) to do the job.

We deliver and set up the filled machines so they're ready to use as soon as they're plugged in.

Employees can scan their ID badge or enter their employee code, use the touchscreen to select the item, remove the product from the machine and log out. It's easy, reliable, secure and controlled.

Items and quantities removed are automatically uploaded so you can rest easy knowing repletishment... orders are processed accurately and in real time. Now you know you'll have the right products, in the right quantities, at the right time.

Your Grainger Inventory
Management Specialist will refill
the machines as needed to meet
your usage patterns





# SECURITY. CONVENIENCE. CONTROL.



### KeepStock® Inventory Management

You need the right products, in the right place, at the right time to keep your production. producing and your operations operating. Because Grainger understands every Inventory situation is unique, we offer a broad range of solutions that can help meet specific requirements for your business.

#### THE RIGHT SOLUTION

Effectively managing inventory offers a prime opportunity to help take costs out of your business. You choose what works best for your operations.

- Manage it yourself:
  - A smartphone appliand online reporting tools make it a shap
- Dedicated Grainger resource:
  - Orisite support for more complex inventory needs
- Vending solutions:
  - 24/7 controlled consumption of fast-moving items

# HOWTOGE

**CONTACT Your Grainger Rep** CALL 1-888-753-0019 CLICK grainger.com/keepstock

Grainger Magastrack Securet's spiriton to subject to customer adjubility established by an origite assessment customed by Grainger's Cristyling Dervices proud, include agreement on frequency of tice of Grainger pargionnal reprinces end other agreements.

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### NEW & ENHANCED TOOLS

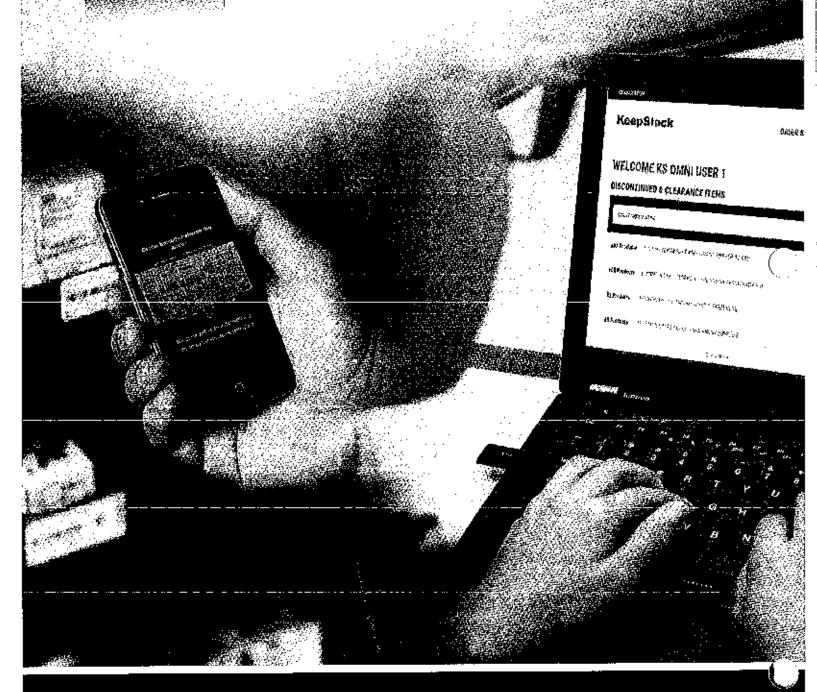
Do-it-yourself solutions put you in control. -lt's-inventoryyour way!



# CM CUSTOMER-MANAGED INVENTORY

Web-based tool provides the flexibility to manage your inventory your way.

Seamless functionality across multiple devices.



CONTACT your Grainger rep CALL (888) 753-0019 VISIT grainger.com/keepstock GRAINGER,



# CMI CUSTOMER-MANAGED



It's inventory management your way. You call the shots. Now you can access tools and data that help you create custom inventory solutions, leaving you more time to invest back into your business.

# WHAT YOU NEED, WHEN AND WHERE YOU NEED IT\*\*



You want complete control of managing your inventory—on your schedule and handled by the employees you choose. You want it done fast and with data to back it up.

#### THE ANSWER

KeepStock CMI gives you the control, flexibility and instant access you need to effectively manage your inventory at no added cost.

#### **HOW IT WORKS**

Scan: Scan the barcoded labels with your Android or iOS smartphone\* and send the order. Need approvals? We'll help you set up your program to have multiple approvals based on your needs.

**Order:** Reorder products and reduce manual errors with barcode scanning of your stocked items.

Find: Search the online Grainger catalog or Grainger.com<sup>®</sup> and select products to add to your order—all from one source.

Manage: Add items to your inventory program, edit users and print labels for your bins right when you need them.

#### **KEEPSTOCK CMI TOOLS**

- Search, add and addededit products
- ✓ Scan to reorder items
- ✓ Print labels.
- Discontinued item management
- Set min/max levels and restrictions

\*Easy-to-use scanners are available if you don't have mobile access.



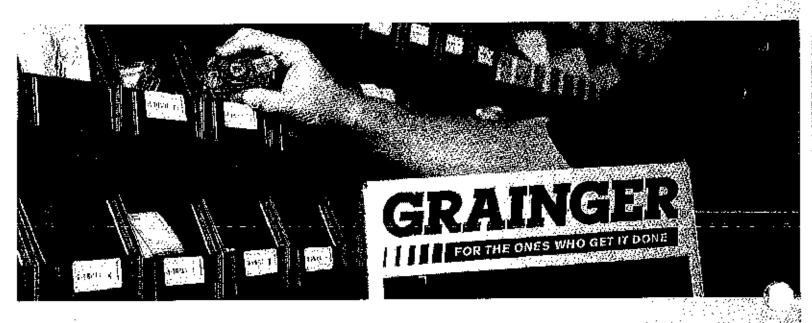


# CUSTOMER-MANAGED INVENTORY

#### YOU'RE IN CONTROL

Set min/max levels, print labels, edit products, scan to reorder and get instant access to your CMI program on your terms.





# WHAT'S IN IT FOR YOU!

#### SIMPLICITY

The technology to manage your Grainger inventory is right In your hand.



#### INDEPENDENCE

Reorder and receive your Grainger products. Check and adjust as you see fit.



### **IMMEDIATE** SOLUTIONS **FOR YOUR BUSINESS**



#### VISIBILITY :

Easily add, edit and replace items you need on harid.



#### DATA INTELLIGENCE

Access your order history to make informed decisions about inventory levels.



#### STREAMLINE PURCHASING

Scen barcodes and send directly from the Grainger Keep Stock app



Set up approvals and controls within your program.



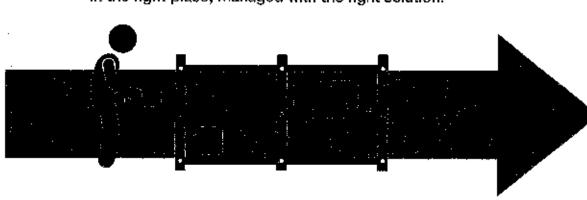






# CM CUSTOMER-MANAGED

Take control your way and get the right products, in the right place, managed with the right solution.





#### IS CMI FOR ME?

- . Do you have critical inventory you can't do without?
- Need to monitor supplies in a controlled environment or in areas with restricted access?
- Do you keep inventory in remote locations and can't afford to run out of stock?
- Want a better system for managing and organizing your critical items?

KeepStock CMI can help solve your inventory challenges.

### to get staated

CONTACT your Grainger rep CALL (888) 753-0019 VISIT grainger.com/keepstock

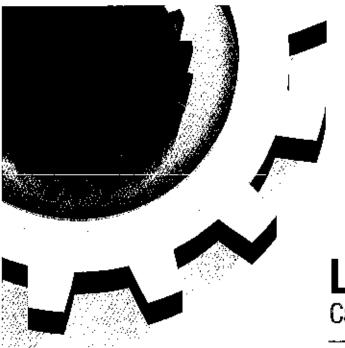
### TECH SUPPORT

**Got questions after you're all set up?** Our dedicated KeepStock technical support team is here to help.

TECH (877) 877-6408

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# LABOR SAVINGS

Case Study

**GRAINGER CONSULTING SERVICES** 

# KeepStock Onsite® Creates a \$355,000 **Annual Savings Opportunity**

#### OVERVIEW

A prestigious University had decentralized their maintenance services department to better serve their students, faculty and visitors on the 28-acre campus. By distributing the forty maintenance technicians and tradespeople to four districts, they became closer to the end customer, more familiar with the buildings and assets, and significantly reduced travel time. The challenge, however, was that there was still just one central stockroom and all of the parts and supplies were requisitioned from that location. Because of this, the gains that were realized from being close to the customer were lost on waiting, searching, requisitioning and receiving parts delivered from the central stockroom.

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#### PROCESS

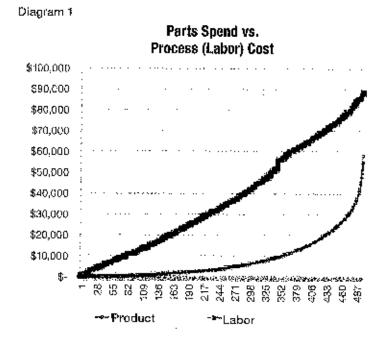
Working with Grainger Consulting Services, the first activity was to identify the current state processes and associated costs. This baseline gave a reference point to model recommendations against. Grainger Consulting Services modeled different stocking levels, price thresholds and district-based stockrooms. The analysis was used to bring all of the stakeholders together, including: Maintenance, Procurement, Finance and Suppliers. Before a single piece of inventory was moved out of the stockroom, there was widespread buy-in for the change.

#### KEY OBSERVATIONS & FINDINGS

There were several findings, but two of them stood out to all of the decision makers.

- 1. The cost of paying the technicians and tredespeople to do the requisitioning and receiving of the parts needed to complete their work was higher than the total spend of the products they were in need of (see Diagram 1).
- Just 8% of the dollars spent by the University accounted for more than 50% of the
  parts needed repeatedly by the technicians and tradespeople (see Diagram 2).
   It was also realized that a majority of work orders were extending over two days while

It was also realized that a majority of work orders were extending over two days while they waited for low cost parts to be delivered. This waiting time negatively impacted work order completion rates—a metric important to the maintenance department and their customers alike.



# RECOMMENDATIONS & IMPACTS

TIME SAVINGS was equivalent to hiring 3

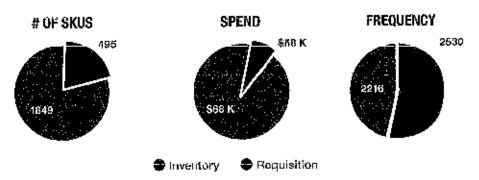
After careful data analytics and the real-world input from the maintenance technicians and tradespeople, Grainger Consulting Services recommended KeepStock Onsite (Grainger's unique vender-managed inventory solution) to stock four local stockrooms at each of the districts with frequently needed, low-dollar parts and suppliers. With less than 300 unique SKUs stocked, stocking levels were set by evaluating historical usage and factoring in anticipated seasonal fluctuations.

- Impact: This Inventory solution was nicknamed "Grab and Go" capturing the change from laborious requisition which was replaced by free Issuing fow-dollar parts.
- Impact: The same day fixes for work orders has improved by 20%, which reduces the time to fix and Increases customer satisfaction.

This solution did not change the amount of money that the University spent on parts and supplies year over year. It simply put the parts closer to the assets and the people. By using Grainger's KeepStock Onsite offering, the customer is also relieved of any replenishment activities and yet they retain complete oversight through Grainger's electronic approval process and detailed reporting.

Diagram 2

## 8% of the spend is creating over 50% of the transactions



Grainger KeepStock Onsite solution is subject to customer eligibility established by an ensite assessment conducted by Grainger's Consulting Services group, mutual agreement on trequency of use of Grainger personnel resources and other agreements.

Results may not be typical for all quaterners.



# **Let's Get Connected**

We recognize the importance of meeting supplier diversity goals and have simple solutions to help you get started.



#### SAVE TIME AND MONEY

Our program provides quality products in categories from cleaning and maintenance supplies to tools and tasteners, that he/p meet your diversity requirements and satisfy.

Grainger quality standards.

#### HELP MEET PURCHASING REQUIREMENTS

Customers win because we keep track of their Direct Tier 2 diversity purchases from Grainger and we can report results quarterly.

#### A DIVERSITY SOURCE YOU CAN TRUST

Each supplier must be certified by and satisfy the ownership requirements for one of the following organizations:

- National Gay & Losbian Chamber of Commerce
- Women's Business Enterprise National Council.
- National Minority Supplier Development Council
- Small Business Administration:

For current Grainger diversity supplior product listings, go to the Grainger.com® homepage and enter Supplier Diversity in the search bar.



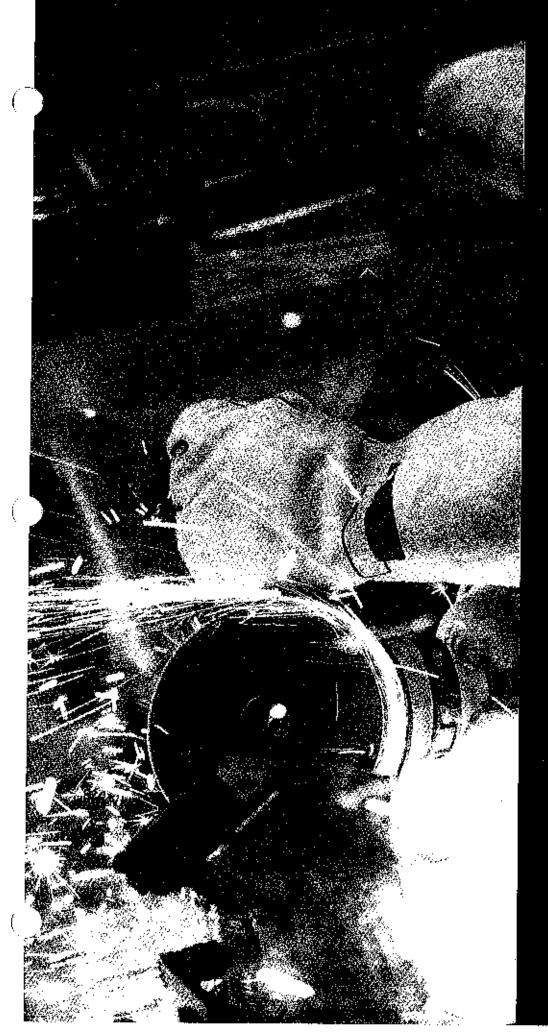
If you're a supplier and want to participate in the Grainger Supplier Diversity Program, register at https://app.suppliergateway.com/grainger

GRAINGER

	20	16 Suppliers				10 Suppliers	
Class	Supplier	Brand(s)	Сетедону	Class	Supplier		Category
WBE	Absorbant Speciallies	unbrandad	Specially Branda	WBS :	Clarcamilli	Hole Pro	Harid Tools
WBE	Action Chemical	Action Chamiltal	Disposable Gloves & Masks	MBE	Loyd, International "NaSet"	Nu-Set	Keyed Products
WBF	Accerxi's	HI & Dr. Storage	*allete	WBE.	Master Meaufectoring Co.	Master Castar	Waterfal Handfrid
WAE	Asyance Components	No Brand	Festapers	WRE	Maxi: Daalgra	MaxX:	Safety
VBF	Aero Teon Light Bulb	Acro Tech	Lighting	, Mec.	Mesa Safe	Mase Sate	Fire and Wall Sales. 🥞 🥞
VBE	Allagra Industries	Allegra	Confined Space	WBE	Midwaat Acom Nut	Micwest Acom Nut	Festenare
WEE	Auf Pastos	Tough Guy	Con Liners	MRF.	Moxie Trades	Moxic Trades	Faotweer
WHE	Ámadean Moving Supplies	Pro Sarlas, AMS	Packaging	WBE	Mr. Chair	Mr. Chain	Growd Centrel
W8E	Americavo*	Americover	Doore & Curtain Wells	VBE 1	NCP	BARK MARK	Striping and Marking Point & Chalk
WBE	Apcx Beverage	ICE-0-MATIC	Hefrigeration, Icc Machines.	MBE	Newsorn Brothers & Co.	Nawborn	Metalworking
MBE	Armor Concepts	Depr Jamb	Security	MBE	Newtox Industries	Zetox; Zetex Plus	. Specially Brands
MBE	A/Iu/USA	Artu ·	Multi Material Bils	WBE	Casis International	Casis	Plumbleg
VBE	AST Industries Inc. dba Anti-Salza	Arti-Siaze	Pipe Seylant Tape		Officensia International		
MBE	Attentic Blower	Atlantic Diffueers	Pumps	MBG	Corporation	Cilicémate	Olline Products
VBE	AVS Industries	AVS industries	Ciolin and Dust Tepas	MDD	Criyox	Everest	Engine & Motor Olla,
WBE.	-9&L Distritousous	Tough Guy	Cleaning				Transmission Fluid
WBE	BRP Manufacturing	98P Manufacturing	Material Handfrig	. MPF	Paradigin International, Inc.	Standust & Starpovier	Safoty and Disaring.
ABE	Benchoro	RendiPro	Workbenohes	V30	Patoskey Plastics	CyeanCore Products	Compostable Can Uniza Lucificants
WBE	Bercer .	⊒er^e/	VontiglingVAP Curtains	. WBE	Patrochem	Patrochem 1,	Safaty
WBE	Blshop Wiscoarver	Dishop Wiapoarver	Livear Motion	WBE	Plazka's Adventures	Headling 1:	Ges Detodion
MBF	Buhl	∃uhin	Confined Space Variitation	MAE	Portegais	Pertagreen	Hand Too's
MBE	Building Health Check	No Brend	Specialty Brands	WRF	Post Luck Puller	Power Dilve	Proyer Transmission
MBE	Bys Globe	Vitel Cx de. K-Gold, RTC, Odorklenz	Disinfections and Sandzers	(MBE.)	Poiser Drive	Power XP	Dallaries
9366	O & A Scientific	BIO LION	Laboratory Centrifuges	VOC	Powerhouss Two Qapac Industries	Non-Brandod	Packaging Supplies
	O.R. Lah Safety	OF Lea Safety	Cab Supplies	.MBE	R. Roas Shafer	Coolsitist	Dooling Vesta
	Caesa Vig.	C-Methics of Pinch	netflutional Mathematics	WRE	P. Hoas Olibici	H&9, Spa Comfort;	We recommend
WBE	Caster Connection	Архех	Castro		ISSR Textifes (ITV)	Constand, Micro Cenjor,	Hospitalty - Sheets, (DW9's)
18 <b>2</b> 0	GEC Industries	Luma Pro	Windbirg Builds	INDE:	Library Lexilles (107)	Microvent, Hotel Basics,	Plikawa
WBE	Gelugeo Menufacturing Co.	Ce.usab	Safety	29,000		- Goto Cholce, - (10)	Favement Paints
	Chairiglass	Corring/Caepgluss	Lab Supplies	WEE Alexa	RAE Products Reading Schaumot Products	TAE Motorschiftber	Clearing Equipment
MBE	Chaetaw-Kaul	No Brand	Fand Protection	(VB)S		First Valce, Hourt Sine	Salety
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WBG	Cooper-Atkins	Copper-Atkins	Tost Instrumenta	VBE	Sa-Kuro Crimes & Milrore	GGS private abel	Convex & Dorno Mimira 🥻 👚
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Wae	Crown Phiduots	Poopy Fouch	Cleaning	WEE	Seymour of Sycsmoro, Iro.	Saymou:	Cleaning
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	Sco frend Cates:	Sco Style	Office Products	MSE.	BKW Industrias, Inc.	Burber Met-Al Marker	Vəfaliyorking
MBE	Bao-Apportant Technologies	Ecc Apapro	Safety	LOBT	Skoln k industries	8kclnik	Transport, Salvaga and Ovarpack Proms
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WRE	Equipment Supply Coll-E800	U-branded	Braka and Wheel Topia	WBE.	Standard Pompble	Standard Portable	Lighting
	ERB incustries	FÉR.	PRESIDENT STATES		- Otoren	Steren	Plag-It (Power Rupplies
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	IBS Solutions	Tough Guy	Guardiella		Tracek International	Windows	Disposable Gloves
MBE	In pact Aliannant	Maist Shield X-SCRB, Rock Sold	Spacetty Brands	WBE	Triton	Triton	Pag∕oparde & Sint Wuli
Wate			Tools ())				Accessories
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MBF	JIS Products	Sleeman, Bend-s-Ught	Tools, FVM		Western Distrib. dba		
	KellyRest	Kelly Nast.	Office Products.	WBD	Goatt Nost Pumps	Goalithroat Pumps	Orum and Barrel Plumps
WBE	K@I <sup>1</sup> Logistics	l) emer	Tee, Boulprient	WEE	. Wexco	Wexeo, Dyna	⊓eet :
WBE	Lavella industries	Korky	Total Pade · · · ·		Writney Tool	Whitricy Total	Special Tepa
	Liberty Glove	No Brand	Hand Protection	MBE	Wooster Products, Inc.	Whoeler Products	Sefety
					<u>.</u>		

To apply as a prospective Grainger diverse supplier, go to https://app.suppliergateway.com/grainger





GRAINGER.

2018
Corporate
Social
Responsibility
Report

www.graingerear.com

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Melahing Sifts Program

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### Key Performance Data<sup>1</sup>

QBAINGER AT A GLANCE	2015 	2016	2017
Nal Skles, \$ billion	10	10.1	10.41
Suppliers	4,800	5,150 · ·	5,200
Products Stocked inition	1 4	1.6	1.7
Active Customers, million	3	9.2	3.5
ETHICS AND GOVERNANCE	gradia e em la su		raaj valatji
Business Ethics			
Percent of team members trained on Business Conduct Guidelines	100	-00	100
Board Diversity			
Female Directors percent	-1	11	18
Racial and Ethnical y Diverse Directors, porcent	55	22	27
BOLUTIONS AND STEWARDSHIP			
North American facility energy consumption, mill on kilowatt hours	430	401	871
North American CO <sub>y</sub> e smlasions, hij lion metric tens <sup>a</sup>	9.14	0.13	0,11
GHG .nlenxHy (MTCO₂eSHG/Rovenue)	 15.1	14.7	12.5
North American weter use, in flion cubic meters	0.64	D.51	0.47
Renowable Energy Produced, million k lowall hours			5.87
J.S. Distribution Center Network Recycling Pate	84 !	(14.7	&4.B
.FED-certified space, million square feet	3.6	4.2	
Osrton to Order Ratto	 I.54	1,55	1.57
Environmentally Preferable Products, percent revenue	6.8	5.4	5.1
PEQPLE AND PURPOSÉ A COMPANY DE LA CASA DEL CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DEL CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CASA DE LA CA	e se se e e e e e		
Sefety   Lost Time Incident Sate <sup>3</sup>	0.3	0.3	0.4
fotel Hadordable Incident Rate	:.1	1.3	1.4
Workforce Demographic			
U.S. Warkfaroe (total), percent women	_4	_	37.4
U.S. Workforde (leaders), percent woman			29.6
U.S. Workfores (total), percent recial and offinically diverse			31,8
U.S. Workforde (leadons), percant ratio) and ethnically diverse			23.3
Community Engagement			<del>_</del>
Vatehing gill's contributions, \$ million	2.7	2.2	2.2
Voluntsor Corpa, volunteer hours			9,000

For further information on data countaines and assurance please see <u>About This Report</u> 2 CC<sub>2</sub>e emissions from operations that were under discall quination control as of 8014. 2 Per 100 employees; cases with our princip days away to be work per 200,000 nours. 1 D 5 not Pack in a comprehensive manner until 2017.





# A Letter From Our Chairman and CEO

I am proud to share with you Grainger's sixth annual Corporate Social Responsibility (GSR) report, which details the progress on our key ditizonship initiatives. This year, you will find new elements in our report that provide greater theights around our volunteer programs, workforce demographics, and materiality at Grainger.

This report looks back at 2017, which was a remarkable year for Grainger. It marked our 90th year of he ping our dustomers kado their operations running and their people safe while creating a company where dedicated, talorited people can thrive. We colobrated Grainger's anniversary by embracing our long-standing dulture of service and giving. Team members contributed about 9,000 volunteer hours through activities focused on the company's core philanthropic pillans of disaster preparedness and response, education and workforce development.

Our service culture extends beyond the communities in which we live and work—if encompasses our customers too. This makes us unique and is one of the things it am most proud of as Grainger's Chairman and CLO. Every day, our team members build relationships with customers and expand our reputation as a vusted partner. We understand what our customers do and deliver real solutions to their business problems with the highest level of othles and integrity. This, approach and commitment to serving customers in the most efficient way possible also has positive implications on the environment.

For example, when we ship orders in one box, as opposed to many, it significantly reduces the amount of boxes we need overals. As a result, Grainger is able to maintain a lower usage of corrugate and produces lower emissions (hrough our transportation partners. We had a successful year providing yatub to customers, which we highlight in more detail on page 6.

Also in delebration of our 90th anniversary, we undersposed our commitment to advancing inclusion and diversity when joined other CEOs by taking the CEO Action for Diversity & inclusion Plodge. At Grainger, we wolcome all people and have no tolerance for any type of inappropriate workplace behavior, including harassment, intimidation or educat. We are committed to continue to have a respectful and inclusive outture where we can be our best, bring our brightest ideas forward and learn from each other. At team members participate in training to support this outture. We also all underscore our commitment each year by signing our business conduct guidelines, which codify the values upon which the company was built.

Finally. I'm honored by the recognition we received in 2017, including:

- Our first inclusion on the Dow Jones Sustainability Index.
- A first-place category rank in Fortune's "World's Most Admired Companies" for the fifth consecutive year
- Recognition by the U.S. Environmental Protection Agency (USEPA) as a SmartWay<sup>6</sup> partner
- A perfect score on the 2018 Corporate Equality index for the fourth consecutive year
- Designation of a Best Placo to Work for LGSTQ Equality by the Human Rights Campaign Foundation
- High marks on the 2017 Disability Equality Index (DEI), and
- Designation as a "Rest Place to Work for Disability Inclusion" by the American Association of People with Disabilities and the U.S. Business Leadership Network.

These achievements speak to the true character of Grainger tearn memoers and our shared commitment to create a culture that belivers real value to all of our stakeholders.

Thank you for your interest in Graingor. We are groud of our progress in 2017 and of our pledge to advance our CSR Init ativos in 2018 and beyond.

DG Macpherson

Chairman and Chief Executive Officer

Dr. Maycheron









# **Executive Sponsor** A Letter From Our

his latter marks my second year as executive sponsor of Grainger's CSH working group.

We made great strides in 2017, including:

- Packing on target to reduce orn salons intensity 33% by 2020
- Celebrating Grainger's 90th annivorsary with 2,000 of our team members serving includammenties nationwide
- Continuing to outpace the industry avarage by 60 percent. In team member safety in our oppirations
- private label products signating an increase in product quelly and successful initiatives from our two global testing Achieving 21 basis points recuction in simple returns in our and engineering facilities,
- which mossures now effective companies are with respect Disability Inclusion on the Disability Equality Index (DEI), Being recognized as a 2017 Rest Places to Work for to disability inclusion

inteligence, surveys, facus groups and one-on-one conversations Important part of cur journey in 2017 was engaging in a malenality Our primary objective for 2017 was to examine how DSR delivers lopics that matter most to Grainger and its stakeholders. Through this assessment, we conducted desktop research, competitive value to our stake/colders. With that in mind, perhaps the most assessment to dof no the economic, social and environmental with our customors, suppliers, team members and investors.

gustomer faces, while adventing them about how that solution industry type and our primery quetoman contact. For exemple, sustainability leaders discuss efficiency, produrement officers running and their people safe. This link isn't always superon: product quality and plant managers may larget productivity. Regardless of the facus of a given customer, Craingor can challenges our customors face in kooping their operations We elso examined the link between sustainability and the provide the besi solutions to the distinct onalleriges pach because of differences in customer size and complexity. may look for cost raduction, engineers may ask about oan also improve their organization's sustainabilly.

breakdown of gender and others giversity of our United States preferable products; and further details around cur peckaging view of our revenue (by percent) derived from environmentally (U.S.) workforce both overall and by leadership; providing a officiency. I hope you agree that these points demonstrate a meaningfu, connection between our CSR offorts and the White this materiality assessment was a significant step 'orward, it is just one part of cur 2017 effort. This year's more incaningful program measurement for Grainger's report also includes new metries designed to provide stakeholders. Most notably, we are now including a operations of our business.

mitatives, we created a CSP Advisory Council. The Council is a group of serior-lovel to an members who frequency interact deepening the meaningful measurement of our program and and the CSR working group, will loverage the findings of our throughout the arganization. The Council, along with myself With our stakend opera. They provide strategic awareness to the program and oncourage developments in transparency materially assessment to set new targets and enhance our ensuring the correct strategic direction of Granger's CSR To assist us in meeting the needs of our stakeholders, strategy in the coming months.

Those you enjoy reading about our progress this year.

Matt Fortin

Vice President, President Merchandising & Supplier Management

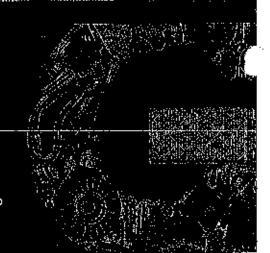


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Grainger works to create value for customers, regardless of size, and ensure an effortless experience along the way. The result: customers get what they need when they need it, which means less time spent looking for and ordering products, and more time spent on the task at hand. After 90 years of serving customers, Grainger has seen its fair share of challenges right along with them, and the company has the experience and knowhow of a superior team to serve them best. When a customer comes to Grainger, they know we have them covered, regardless of the challenge.



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#### ABOUT GRAINGER

#### **Our Business**

More than 3.5 million customers rely on Grainger for products in categories such as satety, material handling and metalworking, along with services like inventory management and technical support. Srainger offers nearly 1.7 million quality in-stock products, a consultative sales approach, technical and product expertise, a premium digital experience and the ability to get complete orders to customers quickly to help keep their operations running and their people safe.

#### Our Reach

Our reach is focused on North America, Europe and Asia.

1.7 million



Approximately
25k
Team Members



\$10.4 billion

#### **Our Brands**



Grainger takes great pride in bringing our obstomers top quality products, Items that are designated with a Grainger Choice Badge (such as Dayton, Wastward and Condor) are part of a broad solection of our private brand products that deliver high quality at a competitive price through Crainger Global Sourcing (GGS), our multi-national sourcing business.









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#### Our Strategy

In the large and fragmented Maintenance, Repair and Operations, (MRC) Industry, Grainger holds an advantaged position with Is supply chain infrastructure, broad in stock product offering and deep customer relationships. The global MBO market is approximatery \$570 billion. The most attractive geographics for Grainger ard those with high GDP per dabita and a developed. infrastructure. Consequently, Grainger's strategy is concentrated. on growth in North America, Europe and Asia, Each of these core markets has strong growth characteristics; the market is large and the composition is highly fragmented.

Over the past few years, Grainger has seen a shift in market. dynamics across the MRO landscape. As digital solutions are becoming omnipresent, value-added relationships and services drive customer loyalty and analytics are required to prove value. Increiare a number of ways to go to market in this environment. Grainger competes with two modes, the high-touch multichannel. model and the engless assertment, or single channel, model (see graphic). Competing with these two models allows Grainger. to leverage its scale and advantaged supply chain to meet the changing needs of its customors. For more detail on Grainger's stratogy visit our FactBook.

#### About This Report (Scope)

White Grainger's Corporate Social Responsibility (CSR). commitments apply throughout the world, this report is primarily focused on the company's major operations. in the J.S. and Canada. Those operations currently represent more than 80 percent of Grainger's business based on percentage of revenue, scope of operations and number of team members. Where applicable, the specific geography is noted in the relevant footnotes to that data. Since 2011, Grainger has sought third-party varidation. of its greenhouse gas amissions, energy consumption, waste general on and water consumption data from Bureau Verites, an independent third party. In addition, Grainger's Environmental Health and Safety team received validation since 2014 from Environ International Corporation for its safety reporting process. Finally, Grainger receives engoing verification of its environmentally preferable SKD designation from UL, Inc. (formerly Underwater's Labs).

PORTFOLIO PERFORMANCE AND STRATEGIC IMPERATIVES (As of December 31, 2017)

Graingor's high-touch, multiphennel model includes its U.S., Canada and international businesses. The single channel online model includes Zoro in the United States and MonotaRO in Japan. Each business has a specific soft of strategic imperatives focused on creating unique value for customers.

acquisition

#### PORTFOLIO PERFORMANCE

#### Rovenue Croate Unique Value Execute high-value asies and service solutions Large. 96.2B u.s. Build advantaged digital capabilities lgh-Touch Complete the pricing actions, Medium \$0.8B Crow inidalze business De!lver an effortless Cahada \$0.86 Execute complete business model reset end-to-end customer International® 80.9B Drive profitable growth axperience Channel Onlin Drive growth through product \$1.3B assortment expansion and oustomer

\$10.4B

Total Company<sup>1</sup>

STRATEGIC IMPERATIVES







Improve

the cost

Structure

<sup>\*</sup>Totel company also includes Specialty Brands, #United one and unallocated expenses, \*International Includes Cramwolf, Fabory, MacCo., Office and Latin America.

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#### Our Approach

Our 2018 CSR report details our progress across each of the four pillars of our program: Operating Responsibly, Valuing Our People, Sustaining Our Environment and Serving Our Communities. We have completed a materiality assessment with critical stakeholders to Identity which areas of our GSR. program provide value to our bustomers, team members, investors, suppliers and community partners. Through resperch, competitive intolligance, surveys, todus groups and one-on-one conversations with these stakeholders, we confirmed many of our current areas of focus and gained insignt into new ones. We are excited to sharp our findings below, and are already hard at work integrating these insights into our operations.

The Global Reporting inflictive's (GRI) CRI Standards are the foundation for our annual reporting approach and our materiality assessment. The GRI is an independent international organization. that has pigneored sustainability reporting since 1997. They help businesses and governments worldwide understand and communicate their effection critical sustainability issues such as

climate change, human rights, povernance and social well-being. Through this framowork, we are able to describe the effect of our oppositions along the GRI Standard's Core elements at economic, environmental, accial and governance.

#### MATERIALITY ASSESSMENT PROCESS

Identification of issues. The first step in preparing a report. with the GRI Standards in mind is identifying material topics. Material topics are those issues reliecting an organization's significant economic, environmental and social challanges or issues that have some substantive influence on the assessments and decisions of stakeholders.

We complied a list of nearly 100 issues specific to industrial distribution from a number of external resources. We dategorized environmental, social and governance lasues into four thernes: Governance and Ethics, Solutions and Siewardship, Supply Chain and People and Purpose. These themas define the scope of our assessment and will guide future conversations with stakeholders.

#### STAKEHOLDER ENGAGEMENT

STAKEHOLDER	EXPECTATIONS	OUR RESPONSIBILITY	MEANS OF DIALOGUE.		
Customers	Help keep our quatarrars operations running and their geople safe	Provide value by Helging to reduce and control MRO costs and increase sately and productivity - Offering great service and support - Delivating the right product ydiet and where the needed	Beltes end Online reviews Service trains Othernere Customer declassions and service and service and service and service and services.		
	Create a company where decidated and talonted people can thrive	Creating a great team mombor reperferice and an indicate workplane + Salecting and dave oping propile who anticipate and create a great customer experience - Equipping and energizing team mombors to executable than pe - Revending and recognizing performence and recults.	Inhurial, wat-based internal newsiciter     Toath marker in James in J		
Suppliers	Offer apporturities for suppliers to grow their businosses	Decreaning the collaborative relationship with suppliers (Prioviding Iraining and guidence) to ensure augment with Granger social and anvictomicatal commitments	Buppier eutreach Pertiners in CDP Supply Chain Ferfermence Superiornam Suppier Jose of Ethics		
	Maintain a strong corporate reputation, board governance structure and reporting cadence to increase sharcholder value	Operating a strong enterprise that is designed to generate strong earthigs and provide a confinence religing on investment. Timety and appropriate disclosure of corporate information	Annual seasonoider meeting		
Community Partners	Consuct Initiatives aimed at resolving social issues while providing valuable resources to our communities	Problem solving angagement - Offsting learn member engagement with skills-based best predices - Reporting transparently	Volunteer nettvilles     Calcostions     support fails     su		







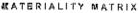
# Grainger At A Glance

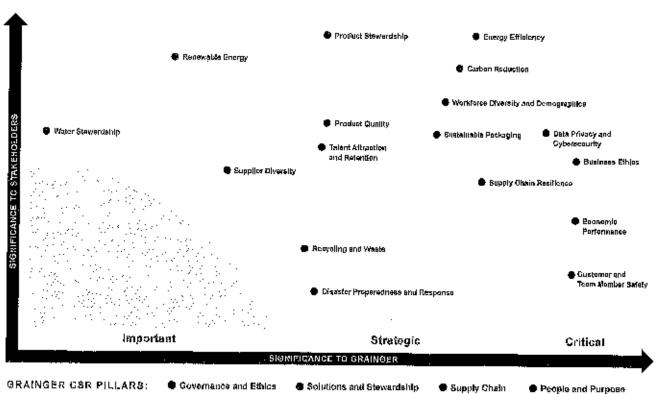
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This represents a combination of both internal and external perspectives, and takes into consideration factors such as program meturity and the growing requirements of stakeholders in a rapidly evolving environment. All programs are important, though some more mature than others, which influence the results shown here.

#### Internal Assessment of Business Importance

Once we identified the themes relevant to Grainger, we considered our customers' needs, the scope and breach of shissue, probability of risk and magnitude of effect, brand regulation, regulatory concerns, and affect to the communities where we live and work.

**Stakeholder Engagement** After (dentifying the topics we considered most material to Grainger, we ongaged with Internal and external stakeholders including team memocra, customers and suppliers to confirm the subset of material topics and to determine the rotative significance of each topic which the subset. Our objectives were to ensure representation from every part of our value chain, to accurately reflect stakeholder interests and priorities and to prioritize issues important to

stakeholders. In addition, we had one-on-one discussions with analysts and investors and distributed surveys among stakeholder groups we couldn't reach individually. We have already incorporated the feedback into our operations.

**Materiality Matrix and Value Chain Map** We used the flindings of our materiality assessment to map the prorifized topics in a matex. Understanding the impact of our business throughout the life cycle of the solutions we offer is critical to developing a comprehensive approach to CSrt. This view offers insight into where issues matter most, while also helping to prioritize where we need to influence performance. This view creates a shared understanding of how we are improving supply chain efficiency, while providing greater value to our customers.









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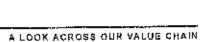
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				هُلِ ال		- Carrier				
		Point of origin for our packaging, supplier date, private local or restionally branded products		SALES & SERVICE  Creating or que value and ensuring an effortless costomer experience		DISTRIB	DISTRIBUTION		CONSUMPTION	
						Storing and moving our products to sustamere		Customers keeping their operations running and their people as to		
	Ravy Materials	Grainger Choico Na Suppliers	flohal Brand Seppillera	Fligh Touith	Single Channel	Operations 1	onsportation	Clystome		
Business Ethics - Anti-constyller Find desiral - Find desiral - Find desiral - Herosament-frou we - Carriels of Interest - Government contrar - Public policy - Cybersecurity - Digital Sectifity		•	•	•	<b>a</b>	•	•	·   		
한		•	•	•	•	•	•	•		
Economic Perimin	ance	• ,	•	•		•	•	· • .		
Carbon Reduction	•	•	. •	•		• .		• .		
Energy Efficiency		•	. •		•	•				
Energy Efficiency Product Stewards Environmentally Pre- Product Discycle Renewable Energy Recycling and Wa Sustainable Packs		•	•.	•	•	_ +				
Kenswable Energy					i i · · · ·					
Recycling and Wa	stė					. 🕴 🗼	•			
Sustainable Packs		•		;• .	•	· •	. 🕈	•		
Water Stewardship		•		•		•		•		
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Disaster Prepared & Response	ness	•	•	· ·		. • . !				
Supplier Diversity	=		•		! .	:		•		
		•	•		. •	•		•		
Castomor & Team Safety Workforco Diversil Pry Equity Workforc demonre Talent Attraction a	-	:		•	•	•				
Talent Attraction s	nd Rotention			•	•	•		•		

Our materiality process identifies the austainability topics most rolevant in our company, from the yiew of currinternal and external stakeholders. In accordance with GRI Standard 103 - Explanation of the material topic and its Boundary, we've highlighted our most material topics and indicated where and how they affect our value chain.

Value chain maps display the primary activities and stakeholders associated with aburcing, selling and consuming a company's services and products. This form of mapping allows us to see where our material topics affect our vetue chain. While many of these material topics are related to activities that occur within Grainger's direct oparations, some have implications throughout our entire value chain. The graphic above shows the boundary of each of our material topics.











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#### KEY FINDINGS FROM OUR MATERIALITY ASSESSMENT PROCESS

**Continuing Engagement** The interest in Grainger's Environmental, Social and Governance (ISG) profile suggests a need for graater communications on sustainability objectives and deoper engagement with stakeholders to address sustainability challenges and deportunities.

**Customer Data Privacy** As technology evolves, the customer experience may be enhanced through the use of personal data. With that enhancement, new considerations arise for organizations like Grainger in processing that date and in operating in poservance of applicable regulatory regularments and massing pulsioner expectations.

MRO Solutions Stewardship Differences in customer size and complexity, industry type and our primary customer contact can make the link between the evolution of sustainability and the challenges our customers face a moving target. Our customers believe we have an opportunity to strangthen that link and create a distinct positive global sustainability effect with our products and services.

Inclusive and Diverse Culture Our pustomers span the globe and represent every demographic group, and we best serve them when our workforce reflects their diversity. Diversity helps us better unconstant the different needs of our customers and deliver products and services that improve their daily lives. To give our stakeholders greater visibility to the diversity of our workforce, we learned there was value in releasing the demographic data for our workforce.

**Thought Leadership** As suppliers continue to Innovate environmentally preferable product, Grainger is unrougly positioned to use its expertise and leadership to engage with suppliers to help identify and sosie policies and solutions that help reduce greenhouse gas emissions and further and directar economy.



#### WHAT'S COMING IN OUR 2019 REPORT

As Grainger evolves, our CSR report should evolve, too. That's why we conducted a materiality assessment this year, and that's why our four pillars will change in our 2019 report.

Look for the Forward section at the end of each pillar for a sneak proview as to how the report will adjust in 2019.

Operating Responsibly

Valuing Our People

Sustaining Our Environment

Serving Our Communities Governance and Ethics

Solutions and Stewardship

Supply Chain

People and Purpose









# **Operating Responsibly**

Grainger is evolving with the marketplace, while continuing to value the same sound business practices that helped shape us 90 years ago. Ethics and integrity define our culture, and we embrace the interests of our stakeholders across the value chain through a detailed set of business policies and procedures.



#### THIS SECTION

# COMMITMENT TO ETHICS AND INTEGRITY

Bueiness Conduct Guidelines Ethics Training Anti-Bribery and Corruption

#### STEWARDSHIP IN THE SUPPLY CHAIN

Supplier Code of Ethics Supplier Diversity Supplier Scorecard

Ethical Sourcing.
Maximizing Product
Quality in our Private
Label Brands

#### CORPORATE GOVERNANCE

Governance at Grainger Corporate Social Responsibility Governance

#### OUR APPROACH

At Grainger, trust, ethics and integrity are at the core of everything we do. This shapes our customer interactions, the stewardship of our supply chain and the governance of our business.



# **100**% Completed

100% of Grainger team members complete training for the Business Conduct Guidelines each year

#### Commitment to Ethics and Integrity

At Grainger, ethics and integrity guide how we work and serve our communities. The nature and scope of our operations require significant confidence in our team members, and they consistently display a commitment to exemplary conduct. The philosophias outlined in our Bustness Conduct Guidelines and Supplior Code of Ethics are brought to life in our collaborative and inclusive culture that losters a positive and productive work environment.

>>Learn More About Grainger's Commitment to Ethics

#### Stewardship in the Supply Chain

Distributors who deliver products worldwide face complex challenges. Products, materials and substances must be safe for learn members, customers and the environment. Data and content on products help businesses stay compliant, and also provide valuable knowledge and insights to protect the environment, and the health and safety of workers and consumers.

>>Learn More About Grainger's Commitment to Ethical Standards in its Supply Chain

#### Corporate Governance

Governance at Grainger is built around the long-term interests of our shareholders and is supported by the commitment of our Board of Directors to monitor and provide counsel to our leaders in their efforts to create shareholder value.

>>Learn More About Greinger's Commitment to Proper Corporate Governance



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#### STEWARDSHIP IN THE SUPPLY CHAIN

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#### CORPORATE GOVERNANCE

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#### TRAINING & DEVELOPMENT ON GRAINGER GLOBAL POLICIES







Human Rights **Principles** 



Gjft Policy



& vradirB-itnA Anti-Corruption



Supplier Code of Ethics



Conflict Minorals Policy



Federal Compliance Training



Environmentel Health & Safety Policy

#### COMMITMENT TO ETHICS AND INTEGRITY

#### **Business Conduct Guidelines**

Our Business Conduct Guldolines apply to all areas of Grainger's business, both domestic and Internal onal, These guidelines define a common understanding of othical principles that guide the way Grainger works with customers, suppriers and colleagues. In addition, guidelines specific to customer segments (such as our healtheard and public sector segments). and goography may be required for operations.

#### Ethics Training

All Grainger team members are expected to demonstrate their personal commitment to the company's high operating standards by cortifying to their compliance with the Business Conduct Guidelines annually. In addition, each now U.S. team member Johning Grainger is required to complete training and certification within five days of hire. Now international team members are required to complete training and cortification within 35 days. Team mombers also complete training every three years to fully understand the expectation of legal and ethical deliaviors defined by the Business Conduct Guidelines.

#### Anti-Bribery and Corruption

Grainger places the nignest value on integrity in its business. dealings and the othical conduct of its directors, officers, team. members, agents, sharcholders, oustomers and suppliers. As set forth in our Basiness Conduct Guldelines, Greinger is committed to business practices that are consistent with the highest official and legal standards, Grainger expects the same ethical and legal commisment from all third parties (business partners, brokers, consultants and agents) setting on Grainger's behalf, and others with whom Grainger conducts business. Grainger team members in certain roles are required to complete biannual Anti-Corruption and Anti-Bribery training and cortification to reinforce the requirements of this policy.

Encouraging Reporting Practices Granger engages a third party to maintain a naipline for anyone (inside or outside the company) to report ethical concerns or complaints regarding company practices. Those within North America can call a secure, 24-hour hoding at 888-873-3731. A global website Is also available at <u>www.tnwgrc.com/grainger</u>. The company takes all reports seriously and does not tolerate retaliation against warn members or others for asking questions or volcing legal or ethical concerns in good faith.









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#### STEWARDSHIP IN THE SUPPLY CHAIN

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#### CORPORATE GOVERNANCE

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#### STEWARDSHIP IN THE SUPPLY CHAIN

#### Supplier Code of Ethics

Grainger works with thousands of suppliers to offer more than 1.7 million products used by customers to malificain, repair and operate their facilities. To help ensure the products we distribute are manufactured and delivered with high official standards, our Supplier Code of Ethics focuses on four main areas of othical sourcing: human rights, labor, environment and anti-corruption. All Grainger suppliers and their sub-suppliers with dealings in the U.S., Canada and Mexico are expected to comply with the Supplier Code of Ethics. These suppliers must acknowledge our Code of Ethics and agree to the expectations within as a condition of doing business with Grainger, Prior to enboarding, a new supplier must agree to abide by the Supplier Landbook, which includes applicable Grainger policies, transportation requirements and lite Supplier Code of Ethics. All suppliers must agree to abide by these rules and confirm this by signing a Supplier Agreement Letter.

#### Supplier Diversity

Grainger has more than 20 years of successful experience offering small and diverse companies apportunities through two core programs.

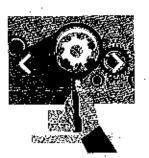


**Small and Diverse Suppliers** Grainger started its Supplier Diversity Program in 1999 to assist in growing this sector of the economy while

nelaing customers get their jobs done with quality products made by small, women, minority, disabled, vetoran and LGBF owned businesses. Grainger offers thousands of items from Cert fied Supplier Diversity businesses to more than a million of Grainger's U.S. customers through its catalog and distribution channels.

### Improving Supplier Communications

In 2017, our supplier contracts team implemented a comprehensive indirect & direct source-to-pay solutions database, which will provide us enhanced technological and data capabilities for managing our supplier base.



This database is a win-win; it provides our team monibers powerful capabilities around our supplior reporting process providing the most updated information available and retrieving the supplier small and

diverse designation more easily. Also, it provides our small and diverse suppliers with compliance-based reminders, like when to update their small and diverse certifications.



**Distributor Alliance Program** Sinco 2006, the Distributor Alliance (DA) Program has helped customers support Diverse Business Enterprises

while consolidating maintenance, repair and oporating purchases. More than 50 DA members result the full: 1,7 million products offered by Grainger and provide services to distorners with mandated produrement goals to support small businesses and provide employment popertunities to women, minority and veteran-owned businesses. The DA member is one of the many points of contact for the customer, including regional business managers who memor the diverse DA members and act as a flaison between Grainger, this end outstomer and the DA.









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#### STEWARDSHIP IN THE SUPPLY CHAIN.

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#### CURPORATE GOVERNANCE

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#### Supplier Scorecard

Supplier Performance Management plays an integral role in Grainger's strategic objectives by driving suppliers, operational performance to performance to performance to performance to performance to performance, tachnow, the team works with our supplier base of approximately 5,200 suppliers to improve operational performance, educate on Grainger's shipping requirements, and drive compilance on repensional purchase orders heading into our network and drop ship orders delivered plreetly to our quatomers.

We monitor open partner's performance with a monthly balanced scorecard and provide feedback and offer assistance in performance areas where improvement is needed. We sook to provide meaningful focus in pragmatic areas where efficiency can be galined and offectiveness can be improved.

**Partners in Performance** Partners in Performance is an annual Grainger event sponsored by our Vico President and President, Morphandising and Supplier Management, designed to recognize and celebrate top performing suppliers, as well as to educate and inform the supplier community about Grainger's key initiatives and strategy. The 2017 event was a great success and built upon the foundation of value suppliers provide to Grainger and our customers.



FHOTO: Mymbers of the Merchanolsing and Supplier Management compiles to Chicago landmark in Millermon Sept.

#### GRAINGER'S ETHICAL SOURCING PLATFORM



#### **Ethical Sourcing**

**Human Rights** At Grainger, the way wo conduct business is as important as the products and services we provide. Grainger's <u>Human Rights Principles</u> reflect our philosophy on how we will conduct business on a global basis, including the company's commitment to providing a safe and fair workplace that uphn called respects international human rights standards. These principles are applicable to all Grainger team members, and are approved and monitored regularly by Grainger's sonior, eadership.

Our Human Rights Principles create the foundation upon which we build a respectful, inclusive and ethically sound workplace. Harassmont, exclusion, discrimination, child or forced labor, and violation of any applicable laws or regulations are explicitly prohibited and excluded from Grainger's workforce as part of these principles.

**Conflict Minerals** As a distributor of hundrods of thousands of branded and private label products manufactured by companies located around the world, we are invertably many levels removed from the beginning of our supply chain. Even so, Grainger is committed to acting in a socially and environmentally responsible manner and we take our responsibility within the supply chain scripular, Grainger supports the goal of the Dodd-Frank Act of proventing armed groups in the Domocratic Republic of the Congo and adjoining countries from benefiting from the sourcing of certain minerals from that region.











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#### STEWARDSHIP IN THE SUPPLY CHAIN

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#### CORPORATE GOVERNANCE

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#### Maximizing Product Quality in our Private Label Brands

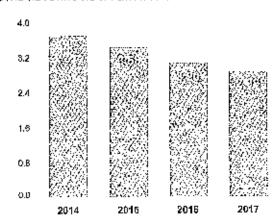
Our multinational sourcing pusiness includes two global testing and engineering facilities. The teams in those facilities focus on maintaining the high quality of our private label brand products. Our Return Rate portormance, over the past four years, reflects the effectiveness of the testing and engineering teams' focus on driving improvements in Total Returns of private label brand products.

**Return Rate Performance** We measure private label brand quality through the return rate of those products. Product return rate is calculated as a percent of total return dollars over cost of goods sold (COGS). In 2016, overall performance was 3.20 percent. Our 2017 performance, at 2.99 percent, was favorable by 21 basis points over 2016, with COGS remaining (lat from 2016 to 2017.



Percentage reduction in total returns in GGS Products

#### TOTAL RETURNS AS A PERCENT OF PRIVATE LABEL COGS

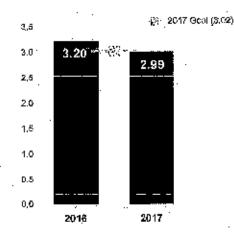


#### Simple Return Improvements

INITIATIVE >> In August, we began communicating with a top five customer to botter allocate and forecast orders as an effort to reduce their Traffic Safety Vest and I-Beam/ Cotumn Protector simple returns. At the time, 2017 YTD simple return dollars were up 80% compared to 2016.

**EFFECT >>** Since this communication, the sales team has worked with this customer to create a listing of building types and a recommended Bill of Materials forecast to create a consistent, standard ordering schedule. This leads to less excess material being ordered, hence less returns requested and processed.

#### QUALITY RETURNS AS A PERCENT OF PRIVATE LABEL CODE



INITIATIVE >> In the summer of 2017, our team identified an error in a customer's Electronic Data interchange (EDI). A discrepancy in the pack quantity of knit gloves ordered resulted in over orders, a spike in return deliers and overall waste in their supply chain. By working directly with their purchasing team, we identified the discrepancy, corrected their ordering system, and mitigated the downstream impact.

EFFECT >> Since this correction, return dollars in this category are down 91%.









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#### STEWARDSHIP IN THE SUPPLY CHAIN

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#### CORPORATE GOVERNANCE

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#### CORPORATE GOVERNANCE

#### Governance at Grainger

Our commitment to Corporate Social Responsibility begins with our Board of Directors. Our board, guided by the Operating. Principles for the Board of Directors, is responsible for the overall stewardship, governance and performance of Grainger. The board oversees the company's business affairs and integrity, works with management to determine the company's mission and long-term strategy, establishes internal control over financial reporting and assessos company risks and strategies for risk midigation.

in accordance with the Operating Principles for the Board of Directors, the board maintains three committees: Audit Committee, Compensation Committee and Board Affairs and Nominating Committee. The board has delegated authority to each committee il rough individual chamers that catabilish the roles and responsibilities of the committees in accordance with the Operating Principles, Only Independent cirectors. serve on these committees.

Among the responsibilities of the Board Affairs and Nominating Committee is reviewing and providing guidance to management on our Corporate Social Prospensibility collicies and programs, including environmental sustainability and community angagement.

#### Board Qualifications, Attributes and Background

Grainger is committed to a diverse, experienced and vibrant Board. Our Board is currently comprised of 11 directors of varying experience and background, including two new directors appointed in 2017. As a result of the Board's ongoing refreshment efforts, we added directors with exportise in the technology and digital space, as well as in leading corporate social responsibility initiatives for a global business. Our two newest cirectors, Boatriz Perez and Lucas Watson, have anhanced the diversity of our Board in addition to bringing their valuable perspectives and experiences.

#### HIGHLIGHTS OF CORPORATE GOVERNANCE PRACTICES\*

ANNUAL REVIEW OF INDEPENDENT BOARD

CHARTERS FOR BOARD COMMITTEES

NOMINATING, AND COMPENSATION COMMITTEE

ANNUAL BOARD ELECTIONS

INDEPENDENT DIRECTORS HOLD MEETINGS WITHOUT MANAGEMENT PRESENT

REGULAR BOARD AND COMMITTEE EVALUATIONS

REGULAR DIRECTOR SELF-EVALUATIONS

CORPORATE GOVERNANCE GUIDELINES APPROVED BY THE BOARD

BOARD ORIENTATION AND EDUCATION PROGRAM

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INDEPENDENT LEAD DIRECTOR

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For more information, see <u>Graingar's Corporate Governance fact aheat</u>

"The Board of Directors oversees and supports Grainger's commitment to being a good corporate citizen. Part of being a good corporate citizen is advancing shareholder interests through involvement with the communities the Company serves and promoting a sustainable environment."

> STU LEVENICK LEAD DIRECTOR, GRAINGER









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#### STEWARDSHIP IN THE SUPPLY CHAIN.

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#### CORPORATE GOVERNANCE

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#### Corporate Social Responsibility Governance

Grainger strives to serve others responsibly. To be so, we harness the power of our sound business principles, strong policies, sustainable facilities and engaged workforce to drive the investment and strategic alignment of our CSR program.

Structure and Strategy The OSE Working Group, established in 2014, is led by our Vice President, President Merchandising and Supplier Management and is composed of leaders and subject matter experts in targeted functional areas. These individuals lead programs that support initiatives within our four pillars (Operating Responsibly, Valuing our People, Sustaining our Environment and Serving our Communities) and are responsible for implementing programs to drive progress toward our CSR goals. In 2017, we added two new members to the working group bringing expertise in data prively, disaster reflet and response, and environmentally preferable product propurement.



The Charter for the Board Affairs and Nominating Committee of our Board of Directors includes the responsibility to review and provide guidance to management about our policies and programs that relate to our CSR program including environmental sustainability and community engagement. It conducts this review on an annual basis, with Information provided by the CSR Working Group.

The executive sponsor of the CSH Working Group provides guidence on the implementation of our CSR initiatives and ensures that program development is designed with our business objectives in mind.

in 2017, we launched the CSR Advisory Council, a small group of senior-level team members who frequently interact with customers, investors, suppliers, or have direct line of-sight to the revenue-generating parts of the business. The group's primary objectives are to provide strategic awareness to the program and to encourage developments in transparency toroughout the organization. Adding learn members in the areas of risk management, data privacy, corporate governance, and large centract sales and marketing strategy, the Council will work to enhance our unique value for customers, while supporting Grainger as responsible stewards of our business. The Advisory Council represents a meaningful step forward in our CSR and corporate citizenship offerts in a way that is authentic to our organization.



### **Forward**

#### WHAT'S COMING IN OUR 2019 REPORT

- Operating Responsibly will become Governance and Ethics
- Subjects will include Business Conduct Guidelines, Team Member Compliance Training, Board Governance, Data Privacy and Cyborsecurity, Grievance Poporting
- For Ethical Sourcing and Sustainable Packaging, see Solutions and Stewardship









# Valuing Our People

Grainger's purpose is to help professionals keep their operations running and their people safe while creating a company where dedicated, talented people can thrive. This commitment comes to life in a number of ways, including our commitment to Workplace Safety, and through our dedication to the people who make Grainger A Place to Thrive.



#### **WORKPLACE SAFETY**

Safety Performance Snásty Culture Systems and Partnerships

#### A PLACE TO THRIVE

Team Member Experience Total Rewards An laclusive and Diverse Cutture

#### OUR APPROACH

At Grainger, we believe only the highest performing teams — teams that maximize the dower of deforent opinions, perspectives and cultural insights. providing stakeholder value in a rapidly changing market. Foundational to this is the safety, engagement, development, diversity and inclusiveness of our culture.

#### Workplace Safety

Grainger is committed to providing a safe work environment and ensuring team members are properly trained in ail. aspects of their work,

>>Learn More About Workplace Safety

#### Team Member Experience:

A great cualomer experienco starts with a great team momber experience and those experiences are driven by engaged and offective leadors. We provide Our team members with training and development designed to help tham. succeed and grow their careers. We focus our efforts in three areas; talent management, team member well-being and creating an inclusive and divorse workplace.

>>Learn More About Our Team Member Experience

#### Inclusion and Diversity

At Grainger, we value and respect the diversity of our individual differences. Our inclusiveness is about laveraging our differences to realize better business results. It is about creating an environment that reflects the value we place. on the individual strengths team members bring to work each day.

>>Learn More About Inclusion and Diversity at Groinger



5,285

Operations team members completed safety training

"If we put safety first, we keep ourselves, our colleagues and our loved ones out of harm's way. iDon't wait until is too late! Make every day count for you and everyone around you - BE SAFE"



LIJIS JAVIER GAL VILLABREAL френ емутромме язы: HEALTH LAND SAFELY, GONINGER MÉXICO











Safety Performance Safety Calture Systems and Parinerships

#### A PLACE TO THRIVE

- Total Rewards
- An Inclusive and Diverse Culture

#### WORKPLACE SAFETY

Grainger's Environmental, Health and Safety Program (I:HS) is designed to integrate EHS initiatives into all aspects of business operations. The program encompasses five key components:

- Leadership provided through partnership with Operations and EHS Teams;
- Policy Guidelines callining company and regulatory requirements;
- Education and Awareness which is disseminated inroughout Grainger's Operations;
- Goals and Veasurements defined as Key Performance Indicators; and
- Monitoring and Recognition to evaluate progress throughout the year and recognize achievements.



better performance on LTIR than industry average

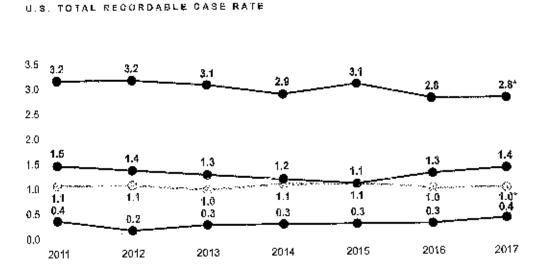


- Sprains / Streins
- 🦚 Silps, Trips and Falls
- Struck by or Caught in Between Object
- Cuts / Lacerations
- Foreign Body / Allergic Reaction / Brukes
- Other

EHS is also responsible for interpreting and acting upon applicable federal, state and local regulations and/or proposed legislation relevant to the Occupational Health & Safety Administration (OSHA), Environmental Protection Agency (EPA), and the Department of Transportation (DOT), Our safety program infrastructure is designed to have tangible links from Grainger headquarters to field operations with local expedition and resources allocated to support implementation regionally.

#### Safety Performance

The safety of those in our facilities is a top priority. We continue to make strides in safety across our business, tronding 60 percent above the Bureau of Labor and Statistics (BLS) U.S. Wholesale Industry Average for Lost Time Incident Rate (LTIR). Repetitive motion aprains and strains are the greates, source of injury in our facilities in the U.S.



'Projectad rate 🗠 DLS haa not yet published official cales

#### ктангтант

In 2017, Jacksonville DC worked without a lost time accident (LTA) with more than 2,000,000 hours.

- U.S. Wholesald Industry Average TRIR
- Greinger Total
  Roccidable Incident
  Rate (SRIR) Performence
- () U.S. Wholesale Industry Average LTIR
- Grainger Lost Time Incident Rate (LTIR) Performance



#### WORKELACE GAFETY

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#### A PLACE TO THRIVE.

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We continue to align and standardize safety programs across our operations through our web-based F. IS Management System, which helps iurn complex, global compliance requirements into multilingual, actionable processes, and identifies safety risks and irends across geographies. The Digitized Injury and Illness Reporting Module of the system is active in the company's U.S. operations and indicompany completed implementation in the UK in 2017.

**Near Miss Events** A Near Miss Event Is an unplanned event that did not result in an Injury but find the potential to do so. Collecting near-miss reports helps us create a outure that identifies and controls nazares, which will reduce risks and the potential for harm to Grainger team members before an injury occurs.



Grainger managers conducted

# nearly 17k

behavior-based observations in 2017

**Safety Training** One of our top priorities is to ensure our team members got nome safety at the end of each work day. That means our safety practices and principles must be fully embedded in our corporate culture. That is why we ask at team members involved in shipping our products to complete extensive training so they can confidently perform their duries. We provide very clear parameters to our safety leaders to ensure every team members has the knowledge they need. During 2017, our managers conducted nearly 17,000 behavior-based observations and our team members spont nearly 20,000 nours training on safety policies and procedures.



# 20k hours

Grainger team members spent nearly 20,000 hours training on safety policies and procedures

All operational team mombers continue to demonstrate their personal commitment to safely by completing the required certifications. In addition, learn members re-certify at least every three years and, in some cases, annually, learn members also complete training to fully understand the expectation of behaviors defined by the <u>Global Environmental Health and Sefety Polloy</u>.



2.5

Average training hours per operations team member in 2017

**Safety Assessments** In 2017, to further differentiate Grainger as a loader for safety solutions, we completed comprehensive self-assessments in 36 branches. The assessments covered topics such as basic hazards, material handling, emergency preparedness, waste disposal, risk and risk management. Results of these assessments are communicated to branches loaders and Environmental Health and Safety executives, with follow-up, accountability and closure of sollons are delificated in a corrective action over for each branch.

#### Safety Culture

Our EHS program is driven by engaged team members who are committed to maintaining a strong outture of safety. Each Grainger U.S. distribution contenthas a dedicated Area EHS Manager who helps ensure operations are safe and effective. The company's Global EHS Policy requires team members to understand and comply with EHS regulations related to facility safety, personal protection and emergency response.

To support this culture, we have key initiatives that provide team members with apportunities to be active participants in safety processes. These include:

- Conducting safety audits and inspections and
- Leading safety training and safety reminder discussions during pro-shift huddle meetings.













Safely Performence Safely Culture Systems and Partne ships

#### A PLACE TO THRIVE

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Safety Committees: Our team members assist in safety stowardship and injury provention through their leadership and participation in our safety committees. Those controllees were created to align safety-rolated solutions across DC operations. Safety committee meetings are held morthly, foster observational and data-driven decision-making, and ensure common resolution and consistent execution within our DC operations. Leadership of these committees rotates, providing development and recognition opportunities for improvement. "On-the-Floor" moetings enable team members to walk through a facility and identify opportunities to create a safety working environment. "Off-the-Floor" meetings endurage team members to share safety trends and the chance to review safety videos. These committees create grouter engagement among our team members and loster a more team member-led safety culture.

In 2017, 178 to am members part dipated in safety committees across 10 DCs and 3 master branches, representing approximately 5% of the operational team member population.

178
Team Members Who
Participated in
Safety Committees

Watch my Back, Please! Studies by the National Safety.

Council suggest that engaged pusiness units have significantly tower safety incidents than units with lower team momber engagement. With this in mind, we rolled the campaign out in our U.S. DOs in Q1 2018. The program, designed to increase four member awareness and orgagement around safety initiatives and organization procedures, provides a fun and approachable framework for mutual accountability. Team leaders facilitate conversation in stand-up mobilities with team member suggestions for wetching each other's backs for safety throughout the workday.

Aligned with OSHA voluntary protection programs, which promote effective worksite safety and nearth through occuperative relationships, our campaign satisfies a critical part of any safety culture; encouraging team members to own their safety and the safety of their fallowness; members.



+80%

onboarded into our contractor safety program

Contractor Safety Program. From time to time, contractors enter our facilities to assist in the maintenance of our facilities or systems. Although these contractors are not Grainger team members, they are expected to work in the same safe manner. Contractors provide important services to the company but may be unternillar with unelt surroundings. Through this contractor safety program, which includes training and audits, we can create a safe environment for all individuals on-site. Since the implementation of this program, we have on-boarded 147 contractors only our EES Menagement System.

#### Systems and Partnerships





Partnerships: Grainger remains as the National Founding Sponsor of the National Safety Council's Journey to Safety Excellences This initiative mainly targets amail- and modium-sized organizations, offering measurement tools are easy-to-access resources to help keep team members safe and healthy.

Addlands-Grainger is the National Founding Spensor of Canada's Safest Employers Award, a nationwice competition to raise awareness about the importance of safety in the workplace.











Safety Performance: Safety Culture 1: Systems and Psychorships

#### A PLACE TO THRIVE

Team Member Experience Jotal Rewards Apandusiya and Diverse Culture

#### A PLACE TO THRIVE

We work hard to cultivate a great work environment for our team members because they are critical to the success of our business. We know that a great dualornor experience starts with a great foam member experience and those experiences are deven by engaged and effective lenders. We provide our team members with training and development designed to help them suddeed and grow their carders. We focus our efforts in intree areas: :alont management, team member wall-being and creating an inclusive and diverse workplace.

#### Team Member Experience

Grainger is continuously Improving our team member exparience. We support each team member through talent management and team member learning programs, and we ansourage career and readership dove opment at each stage of a team member's tenure.

Talent Management | We offer a comprehensive talont program that begins at crientation and continues throughout a team member's paraer. This is sligned to our business strategy; cur company succeeds when we equip and anergizə team mombers to excer. Our talent program is: comprised of careor management, toam member learning, performance management, and leadership development offerings to help grow and mobilize our team members to grow and succeed.

Streamlining fainnt management activities within Grainger has been a focus since launching the Global Talent Excellence Sulte (Gill:S) in 2013. Providing team members and leaders with one, easy-to-use tool for all lalent related activities drives. productivity and creates afficiencies across the business. In 2017, two apditional modules were added to the GTES: annual compensation planning and foaming management, Annual compensation planning is now managed through the col, creating an enhanced pay-for-performance process and ensuring too falont is recognized and rewarded.

#### LATAM Leadership Recognition

Rudy Juarez has been honored as a 2017 Business. Leader of Color by Chicago United, an organization that helps advance multiracial leadership in corporate governance, executive level management and business diversity in Chicago, Rudy, along with 49 other honorees, was recognized for the effect made at Grainger and the broader business community.

Rudy has been Vice President of Latin America & Export since October 2016 and is part of the Grainger International Leadership Team. He has helped prioritize profitable growth and high standards of ethics and integrity in key geographics and has direct responsibility. for Mexico, Carlbo and Export. Rudy's leadership has helped us increase the affectiveness of sales leams, focus on the right metrics and invest in what customers' value the most in these markets with high-growth potential.



RUPY JUANUS MCE PRESIDENT. LYDIN AMERICA & EXPORT "It's an honor to receive this recognition and it's great that our company continues to be highly. respected for having an inclusive culture where dedicated, talented people can thrive."

#### GRAINGER TEAM MEMBER EXPERIENCE





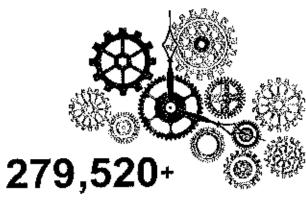




Safety Performance Satety Culture -Systems and Partnerships

#### A PLACE TO THRIVE

- Teem Member Experience Total Rewards
- An Inclusive and Diverse Culture



total number of non-operational training hours completed by team members in 2017

Team Member Learning Curteam members continue to loarn and devolop as the needs of our business phange. Whether a toam membar regulies role-specific training, foundational skills training or leadership training, Grainger offers more than 1,300 courses through our Learning Management System and more than 800 courses through our mobile learning platform for sales, formal mentoring opportunities and on-the-job development. Through these resources, team members can grow in their current roles while developing skills for the future. In total, Greinger team members completed more than 279,520 non-operational training hours in 2017. The average number of training hours per toam membor was 11.3.

1,300+ classes offered through learning management system



course offerings through sales mobile learning platform

In 2017, Grainger transitioned to a now Learning Management System (LMS) within Gitts. This enhancement links loansing to other talant excellence systems to drive an Integrated and simplified toam member experience. The LMS module was implemented in Canada in the first half of 2017, with the remainder of North Amorican and parts of Asia to go live in early 2018.

YEAM MEMBER PARTICIPATION IN LEADERSHIP TRAINING PROGRAMS



This now LMS integration will provide our team members with an enhanced experience and capabilities, including a refreshed look and fool, convenient access through a cloud-based system and broader apportunities to grow and develop through just-in-time learning solutions. The new GTTS module will indicase collaborative learning across the ausiness, expand the total learning repository and enable all ocuntries to leverage and localize content.

Leadership Development We create a sustainable workforce through the development of strong leaders from all parts of the business. Our leadership development process succeeds by:

- Creating a strong bench of well-propared leaders and
- Enhancing organizational effect veness and team member engagement through strong leadership

Grainger's commitment to the growth of its team members is exhibited through its leadership development programs. These multi-week, cross-functional sessions are largeted toward key team membars world-widę. Offerlags Include Grainger's Global Emerging Leader Program, First Time Manager Program and Global Experienced Manager, a program added in 2014 for frontline and mid-level managors. Each program is designed to provide guidance to leadors wherever they are on their loadership journey.

Grainger continues to be committed to loadership effectiveness as part of its people strategy. This includes our people leader offectiveness goal, the upward feedback survey and accelerating participation in leadership programs. Of the 2,276 leaders oligible to participate in 2017, 87 percent received a report, pased on the requisite number of respondents to ensure confidentiality. Increasing the investment in leader effectiveness enables strong beople loaders at every level of the company, which in turn has a significant effection team Member Experience and, ultimately, quatemer exparience and business results.











Safety Performance Safety Cultura : Systems and Padnorships

#### A PLACE TO THRAVE

Tsam Mamber Experience Total Rowards An Inclusive and Diverse Culture

100%



of team members participate in performance reviews

Performance Management | Performance Management is a continuous process that helps team members focus on the right phorities. Team members receive regular feedback and coaching to improve their performance and are provided with opportunities to help them grow and develop, Each team member develops three to five clear, meaningful goals that are aligned to company strategy and recoive bianqual performance assessments based on progress against goals and demonstrated behaviors.

#### DEVELOPMENT PLANNING AND CAREER MANAGEMENT

Toam members are encouraged to have a robust individual. Development Plan (IDP). An IDP is a documented planshared between a team increber and their leader that curings a ream member's plan to grow and develop in their current. rold and prepare for future roles at Grainger, Additionally, we offer career planning wols for fearn members to explore new rolos in different parts of Grainger's business. A role library provides real life stories from toam members who work in different functions, and so,flassossments allow team members to discern opportunities that might be a strong flu

#### Women in Leadership

Grainger recognizes the value of divorse talent and provides opportunities for individuals to attend external programs to continue their growth and development. High potential women had the opportunity to take part in a multi-dimensional Leading Women Executives Program, as well as a number of programs. through the Executive Loadorship Council.

Leading Women Executives is a leadership program for high-potential female professionals that focuses on three critical elements for success: organizational support, leadership skill building, and ongoing networking. This year, Grainger sont 3 team members to this program. Erin Ptacek, Director of Internal Communications, shared her experience.



ERIN PTACEK DIRECTOR, INTERNAL COMMUNICATIONS

"Participating in the Leading Women Executives program provided me a meaningful opportunity to advance and extend my leadership. development both internally and externally, Having the ability to network with and learn.

from other women professionals while also gaining valuable insight from the program curriculum and speakers created a very enriching experience."







Valuing Our People

#### WORKPLACE SAFETY

Safety Performance Safoty Custure Systoms and Partnerships

#### A PLACE TO THRIVE:

- Team Wember Expansace: Total Revends
- An Incusive and Diverse Culture







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#### Total Rewards

At Grainger, our long-term success is the direct result of team. mamber collaboration and individual contribution. In return for overything our team members do, we deliver an above-market total Rewards programs that offers flexibility and choice, and the apportunity for our team members to actively participate in the benefits that are most important to them and freir families.



Our Intal Rewards programs are designed to most the diverse needs of our team members and support their health and well-being, financial future and work-life

balance. We encourage our toam members to take charge of their health and create their own waltness journey. Team members are giver: access to health plan resources which include disease management, tobacco cossation, maternity support, stress management and weight loss programs with access to online support communities, 24-hour virtual health services and many other resources so they can get timely health-related advice.



VIDEO: Clangers He'pfu' Tips for ting Heavy Түшүнкен. Рюсег у

'n addition, we provide retirement savings, pald holiday and time off, aducational assistance and income protection pene'its es well as a variety of other programs to U.S. teem mambers.

We regularly seek team member feedback and conduct external compensation and benefits-related benchmarking to remain. competitive in each of the malkets in which we operate.

#### Grainger Creates a Great Team Member Experience

In 2017, we traveled to 20 of our largest (adillties to conduct the Total Rewards Hoadshow, an expansion of our health end benefits. fair, with representatives from many of our core programs. The Total (Rowards team and our program partners were on-site to engage in personalized dialogue with learn members, Our appreach is innovative and builds awareness add accountability. for our team members around the services available to them as: a momber of Grainger's team. Our learn's purpose during life. roadshow was to:

- Heinforce the value of Granger's Total Rewards offerings.
- Increase swareness, orgagement, utilization and program. and plan perticipation.
- Create a closer, porsonal connection between loan. members and the Total Howards program; and
- Holp team membars understand the tools and resources. avsilable.









WORKPLACE SAFETY
Salety Performance
Salety Culture
Systems and Partnerships

A PLACE TO THRIVE
Teron Meinber Expansion
Total Rewards

An Industre and Diverse Culture



Grainger's perfect score on The Corporate Equality Index for the past three years

#### An Inclusive and Diverse Culture

At Grainger, focusing on our common purpose and leveraging our differences makes as extracidinary. We are deeply committed to a culture of Inclusion mat is meaningful to curteam members, allowing us to acraot, develop, engage and retain the best talent available. We serve the business needs of an increasingly global and diverse outcomer base.

and we shave to ensure our foam reflects this repidly changing world. Inclusion and diversity is integral to Grainger's outsiness success, and the company is committed to fostering an inclusive environment where all team mombers feel safe, valued and encouraged to voice their combins regardless of ago, gonder, race, ethnicity, sexual crientation, veteral status, cleabilities or packgrounds.

**Training** The company reinforces its commitment to inclusion and diversity by offering instructor-led and o-learning courses such as Inclusion and Diversity: A Business Imperative and The Inclusive Idam Member, which help team members understand the business case for diversity, explore the enabling mindset and behaviors that facilitate inclusion in the workplace, respond offectively to differences and increase the level of inclusion in their work area. Another offering, The inclusive Leader, equips people leaders with inclusive behaviors, skills and best practices around attracting, developing, engaging and rotaining the best and brigmost people at Grainger.

#### The Asian Pacific Islander BRG

The mission of the Asian Pacific Islander Business Resource Group (API BRG) is twofold:

- >> To unlock the full potential of API team member talent, drive cultural awareness within Grainger and drive business results.
- Market Grainger to the API community (internal and external) as a great place to work, where API team members thrive and add significant value to the business and the community.



Photos Its at this long-number Chicago community every where the Grainger stragers community represented in the 2017 Chicago Dargers Heat Hace for Liberary.

In 2017, the API BRG hosted events including: Gross Connections Development Event for 600+ team members; Junior Achievement Day at Grainger with mock interviows, job shadowing and leadership panels for 30 students; Asian Heritage Month events in partnership with other area company BRGs; Drove community presence through involvement in our Dragon Boat Program in four cities across the U.S.; Contributed to customer value generation through translation services.









WORKPEACE SAFETY.
Safety Performance
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A PLACE TO TRRIVE
Team Member Experience
Total Rewards
An Inclusive and Diverse Cizture

Business Resource Groups (BRGs) Grainger has eight BRGs that foster team member ongagement and help team members share information, ideas, experiences and resources. These groups provide poor support, career development and mentering copertunities, in addition to raising awareness through a variety of discussion groups and activities that are open to all.

#### OUR BRGs

- Administrative Business Partner
- African American
- Asian-Pacific Islander
- Disability
- Equality Atliance
- Generational
- Latino
- Voterans and Military Supporters
- Warnen's

Approximately 3,500 U.S. toam members participate in the PRGs thanks in large part to our BRG Roadshow, designed to attract new members, twory BRG has an exocutive sponsor who works with these team member-led groups to help us create the right workplace by tostoring inclusion and create the right workforce by attracting, developing and retaining top diverse talent. They have helped support the business strategy by creating unique value for different oustomers and reducing cost, and they have contributed to our communities as responsible stewards.



\$65,000+

Donations from Grainger Business Resource Groups In 2017, the BRGs contributed more than \$65,000 in donations and volunteered more than 1,100 hours with 14 different organizations including One Million Begrees, Uhlich Children's Advantage Network, i.e. stars and Junior Achievement. Many of those volunteer initiatives include mentoring opportunities. Internally, Grainger also has a BRG Mentoring Program, which includes more than 160 learn members, serving as role mode's and inspiration for students. >> Learn more about the BRG. Community Fund

#### BRG volunteering included:



**22** 

volunteer projects



200+

volunteers



1,100

hours



14

nonprofit organizations supported

#### The Latino BRG

The Latino BRG is leading the pack in terms of chapter development and field involvement with 18 total chapters, seven new chapters created in 2017. Additionally, the Latino BRG was involved in a variety of community efforts including: CIS-Communities of Schools Gala in Houston; Local college fair benefiting high school students and families in New York city; Latino Student Fund Gala in Washington DC. They also held an event in Mira Loma, CA for Hispanic Heritage Month for development of top talent Latinos/Latinas across the company.











Safety Performance Safety Culture Systems and Partnerships

#### A PLACE TO THRIVE

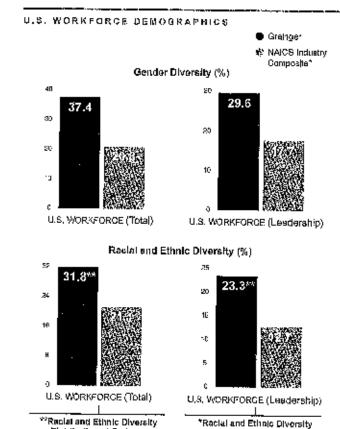
Team (Warnbar Expendence Total Rewards // Inclusive and Divarse Culture

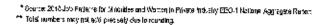
A Commitment to Advance Diversity In 2017, a group of more than 150 CEOs, including Grainger's DC Macpherson, signed the CEO Action for Diversity & Inclusion, the largest CEO-driven business commitment to advance diversity and inclusion in the workplace. By signing on to this commitment, CEOs are pledging to take action to cultivate a workplace where diverse perspectives and experiences are welcomed and respected.

With that commitment in mind, our 2017 recort marks an important milestone in our CSR story. This year's report provides additional insight into the diversity and inclusiveness of our organization by delivering Insights on our diversity performance. We believe that the development of an inclusive workforce is essential to our success. To better serve those stakeholders, we are working to improve our performance every year.

**Global Workforce** in 2017, Grainger employed approximately 25 000 people worldwide; 77 percent of our team members are cased in North America, 12 percent in Europe, 8 percent in Asia Pacific and 4 percent in Certifal and South America.

**U.S. Workforce Demographics** in 2017, Grainger's workforce was 37.4 percent women overall and 29.6 percent women in readership positions. Also, Grainger's workforce was 31.8 percent racial and othnically olverse team members overall and 23.3 percent racial and ethnically diverse leaders. According to the 2015 Job Patterns for Minorities and Viction in Private Industry I-TO-1 National Aggregate Report, our current performance outpaces the NA<sub>2</sub>OS Industry Composite for both digital and Industrial distributors





11.4%

4,3%

1.6%

0.4%

81.8%

Distribution at Grainger

Hispanio

Total

African American

TWO Of More Recas

Asian or Pacific Islander

Afriction Inclad / Masken

#### US BLN Going for the Gold

Since 2014, Grainger has partnered with the U.S. Business Leadership Network (USLBN) as part of their Going for the Gold Initiative. Going for Gold connects participating corporate partners with USBLN subject matter experts and unites them around disability Inclusion through leading practices and tools. Since the partnership began, we've bired 277 team members with disabilities, an Increase of 857 percent. Earning a score of 80 percent, we have been recognized as a 2017 Best Places to Work for Disability Inclusion on the Disability Equality Index, which measures how effective companies are with respect to disability inclusion. We are proud of this recognition and look forward to further strengthening Grainger as a Great Place to Work for everyone.





Distribution at Grainger

Senior Management Total 23.3%

6.75%

6.7%

0.699

African American

Asian or Pacific Jalander

American Indian / Alaskan

Two or More Rates

Hispania



Swely Performance Swely Guillure Systems and Parandrahips

#### A PLACE TO THRIVE

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- An Inchisive and Dwarse Culture

University Partnerships We partner with several Historically Black Colleges and Universities to help strengthen the diversity of our talent pipoline. These include Howard University, Albany State University and Florida A&M University, Lashy, we strengthen our early-career falent pipeline through our internanip program and direct placements. Our emphasis with these and other strategic organizations is on building deeper and more meaningful partnerships that can continually improve our ability to develop, attract and rotatinis diverse workforce.

Strategic Alliance Partnerships We actively recruit from, and maintain relationships with several strategic atliance partnerships. Strategic alliances are critical to Grainger's success. In 2017, Grainger built now and built on proviously existing strategic alliances with 10 organizations to build our reputation as a top employer for diverse talent. Since 2014, Grainger has hired more than 270 team members through strategic alliance partnerships. These organizations include:

- National Association of Wagner MBAs
- National Sales Network
- National Black MBA
- Hispanic Alliance for Career Enhancement
- Indo Arnerlean Sarper Services
- Reaching Out VBA.
- PiroPurpose
- US Business Leadership Network

- Skills for Chloagoland's Future
- Out and Equal
- Regruit VIII.ary
- National Association of Asian American Professionals
- Ascend
- Blacks in Tech



#### 2017 Awards and Recognition

- ✓ Fortune Most Admired Companies: #1 in Diversified Wholesalers
- ✓ HRC Corporate Equality Index 4th consecutive Year
- ✓ North America Dow Jones Sustainability Index
- #17 on HR Executive Magazine's Most Admired in HR List
- ✓ 2017 Executive Leadership Council Ambassador Company
- Newsweak.com Top Green Companies in the U.S. 2017
- ✓ FTSE4Good Member Company
- ✓ Fortune's 2016 World's Most Admired Companies 5th consecutive year
- ✓ 2017 Disability Equality Index
- Best Places to Work for Disability Inclusion
- ✓ 2018 Best Company to Work for Millennials by The Women's Choice Award
- ✓ Working Mother Mexico Best Companies 2017
- Mexican Center for Philanthropy (Cemefi) and the Alliance for Corporate Social Responsibility's (AllaRSE) Distinctive ESR\* 2018 award, 4th consecutive year
- ✔ Black Enterprise's 2018 List of Top Executives in Corporate Diversity



#### WHAT'S COMING IN OUR 2019 REPORT.

- Valuing Our People becomes part of People and Purposo
- Subjects Include Health and Safety, Performance Management, Loadership Development, Inclusion and Diversity
- Metrics include EHS Salety, Talent Attraction and Retention,
   Toam Member Divorsity



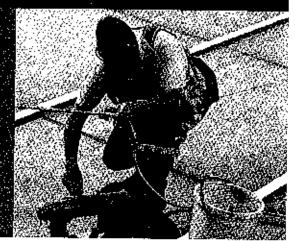








At Grainger, we are committed to conducting business in an environmentally responsible manner while working to reduce energy use and minimize waste in our operations. To do so most effectively, we focus on the environmental challenges within the material parts of our business, our operations, our products and our supply chain.



#### **OUR APPROACH**

Our Operations
Our Products
Our Supply Chain

#### **OUR OPERATIONS**

Greenhouse Gas Emissions Recycling and Waste Resource Efficiency

#### **OUR PRODUCTS**

Helping Customers Reach their Sustainability Goals Environmentally Preferable Products (EPP) and Services Sustainability Training

#### OUR SUPPLY CHAIN

Supply Chain Stewardship Transportation

#### OUR APPROACH

We work to continuously Improve our environmental performance across our value chain from our suppliers through our operations and to our equipments. We encourage stowardship in our operations and sook to share the lessons we have learned with others. We partner with several third party sustainability organizations, such as the CDP (formally known as the Carbon Disclosure Project), the GreenBiz Executive Network, the U.S. Environmental Protection Agency Smartway program, Ul, Inc. (formerly Underwriter's Laboratories, Inc.) and the U.S. Green Ruifoling Council to help us align our environmental investments with our stakeholders' expectations.

We help our customers with their sustainability journey by offering the right products and lending our expertise around services and solutions that are more sustainable. In addition to helping our customers, we are identifying new opportunities for Grainger to Integrate and sustain sound environmental practices in our own operations and the operations of our customers.

#### **Our Operations**

We primarily focus our efforts where we can have the most influence. Grainger's distribution centers (DCs) account for roughly 34 percent of our operational square bodage and will proportionally increase as we expand our service offering. Inherent to this footprint is an opportunity for energy management. We closely monitor our energy consumption and improve our green energy mix by researching sustainable solutions to increase efficiency and utilize renewable energy. When possible, we invest in onsite renewable energy credits and green tariffs.

>>Learn More About Our Operations

#### **Our Products**

Grainger provides customers with the products they need to keep their businesses running over the long term. As part of this, we work to understand how these products affect the environment. Our customers have increasingly requested environmentally preferable products and we stock them to meet this need. We currently offer more than 72,000 environmentally preferable items that help customers maintain sustainable facilities through efficient energy management, water conservation, waste reduction and alr-quality improvement.

>>Learn More About Our Products

#### Our Supply Chain

We view our suppliers and vendors as our aliles in improving our emissions and meterials management. We rely on a network of third-party carriers to most our transportation needs. We work with our largest suppliers to innovate and improve our distribution packaging. We collect data and share best practices in sustainability across our value chain by engaging our suppliers through the CDP Supply Chain Program.

>>Learn Mora About Our Supply Chain











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#### OUR OPERATIONS

Greenhouse Casi Emissipas Recycling and Wasto Resource Etficiency

#### OUR PRODUCTS

Helping Customers Reach ther Systainability Goals Environmentally Preferable Products (EIP) and Services Sesialnetility.Training

#### OUR SUPPLY CHAIN

Singely Chain Stown dahip Transportation -

#### OUR OPERATIONS



Grainger maintained the A-CDP score **fo**r three years in a row

#### Climate Change Disclosure

We recognize that olimate change is a significant global issue. The company is taking stops to reduce its energy use and greschouse gas (GHG) emissions, Grainger has participated in the CDP since 2009, providing detail on outsness risks and

opportunities related to alimate change. In 2012, we became the first industrial distributor to publicly disclose its earbon feetprint

Dow Jones Sustainability Index Granger, recognized for its corporate sustainability leadership, debuted in 2017 on the North American Dow Jones Sustainability Index. The Dow Jones Sustainability Indices are a family of global benchmarks for corporate sustainability, tracking companies based on investment firm PobedoSAM's analysis of financia ly relevant environmenta social and governance factors, Currently, Grainger is the only industrial distributor in the North American Indox.

#### ENERGY EFFICIENCY

#### Greenhouse Gas Emissions (GHG)

We are committed to the global offert to reduce GHG. We focus our reduction strategy around two specific areas: reducing GHC Intensity and waste in our own operations and supporting emissions reduction strategies in our supply chain through collaboration and increesed fransparency. Sccoe f. emissions are direct emissions. from gwned or controlled sources. Scope 2 emissions are indirect emissions from the generation of purchased energy.

Scope 1 and 2 We chose 2011 as our baseline year. In which ernissions totated 142,306 metric tens. Since 2011, we have reduced Scope 1 and Scope 2 crrissions by nearly 22 percent. In 2017, our Scope 1 and 2 GHC emissions were 110,654 metric toris. To help offset these emissions we genorald renewable, zoroemissions energy and participate in grean energy produrament.

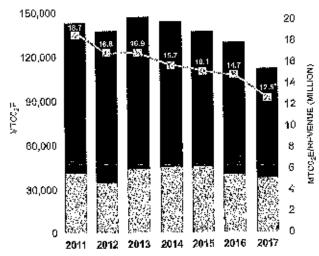
Intensity Target In 2013, Grainger became the first industrial distributor to set a GHG reduction goal. Our target is to reduce our North American Scope 1 and Scope 2 GHG emissions intensity per unit revenue 33 percent by 2020. The gost was

#### SCOPE 1 AND SCOPE 2 EMISSIONS WITH INTENSITY

(i) Scape 1; 4f) COur.

Scope 2: MTOQe (market-based)

ുട്ടം Inlansity Metrio (MTCO\_exRavanue (million))



Tror 2017 dawn, Greinger tyddiad tho Swope 2 kgClD Emisglors Recens for the United States ImmleCRID2014 (Year 2014 Delic) iv Edelff Calif (Year 2015 Delig), Resention the previous year's budge this realiged to be reduction of approximately 5,593 MT of CO<sub>20</sub>1, in 4% of Calengar's HHB minist one in 2016, 19,593 MT CO<sub>29</sub>4 NR,572 MT CO<sub>29</sub>1 100 = 4 (Omingin's 2018 2000 all one except 2 emiselons opens 186 672)

Granger's linker \$1\text{y} net or includes the GHG emissions from inpensitions that were under these cognitions of actions as a Copy they agree of actions to the Copy that is a Copy of the Copy of



designed to be achievable, yet challenge our operations to identify innovative ways to operate more officiently. We are right on our target, and have reduced MTCO<sub>2</sub>E/Revenue intensity to 12.5, a 33 percent reduction since 2011. Our 2020 goal focused Crainger on doing business the right way by Investing in 5.3 MW of randwable energy and energy efficiency through the installation of Building Management Systems (BMS). To drive prograss toward this goal, our GHG target is included in the performance appraisals for our corporate sustainability team. In addition, energy reduction projects reduce utility expenses and improve operating expenses, indirectly affecting profit sharing for U.S. team mombers.











Our Operations Our Products Dor Supply Chalo

#### OUR OPERATIONS

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#### OUR PRODUCTS

Helping Chistomera (čeac) their Sostaidability Geals environ gentally Proterable. Piculado (EPP) and Services Sustainability Training

#### OUR SUPPLY CHAIN

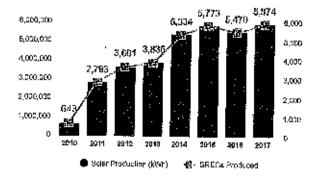
Sapply Chan Stewardship (franspariation ...



Renewable Energy We are committed to doing business the right way and embed sustained lity into our operations wherever feasible. In total, Grainger currently has 5.3 MW of solar panols installed on the rooftops of its DOs. These systems have met all energy generation and financial expectations, rigve minimal maintenance requirements, provide a reliable monthly financial penetit and offer a significant percentage of energy independence, lowering operational risks.

PROTOS A combination of natural and LED lights provide the right mix of lighting sources

#### SOLAR PRODUCTION



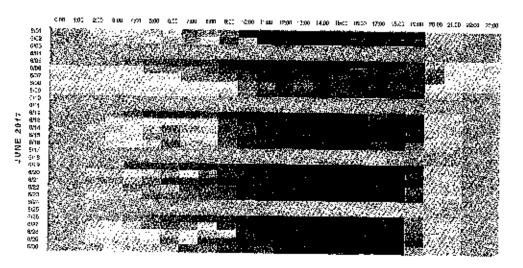
#### Facility Performance Optimization

In 2017, in order to help benchmark and standardize opportunities across our network, we conducted deep dive energy audits on 4 of our 10 major DCs in North America. We discovered commonalities among energy loads and batteries, HVAC systems, lightling, conveyor systems and air compressors, to name a few. All of these areas offered strategic opportunities for long-term efficiency gains. We then rolled out our discoveries to our branch network and corporate and administrative facilities, with similar success. Additionally, we found it to be very effective to implement comprehensive building management systems in key locations, update to LED lighting and other turn-key solutions with great return on investment timeframes, and various other initiatives.

#### ENERGY HEAT MAP

This graphic represents one month of energy usage at our Jeaksonville DC. The red represents the highest kW energy usage peak, or demand peak, for a given day. Heat maps like this one help us discover outliers In DC energy use and optimize out facilities to conserve resources and reduce cost.

- SOIN Percenilla 714.7 kWh
- ☼ 50¢'i Percentile 475.6 kWh.
- 轮 lütti Percersije 1950 lävit





Our Operations Our Products Our Supply Chain

#### OUR OPERATIONS

Greenworks: Pas Emissions Recycling and Waste Resource Efficiency

#### OUR PRODUCTS

Helping Customers Reach their Sustainative Gools Enginementally Protection Products (PPP) and Services Sustainability Treating

#### OUR SUPPLY CHAIN

Supply Chain Stewardship Transportation



# 5.5M square feet

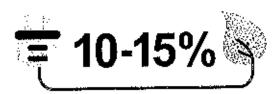
LEED-certified space through 17 North American Grainger facilities

In 2017. Grainger celebrated the grand opening of its new DC in Bordentown Township, N.J. (NEDC) The 1.4 million-square-foot facility stocks more than 300,000 items and allows the company te deliver more products by the next day to customers in the Northeast. The DC runs on state-of-the-art distribution technology enabling real-time order processing. A 4.3 megawati solar panel system was installed on the facility's roof. This system included 13,000 high efficiency SunPower solar panels that generate on average about 40 percent of the DC's annual electricity requirements, which is equivalent to 1.6 percent of Grainger's North American carbon footprint. In early 2018, the U.S. Green Building Council (USGBC) approved LEFT) GOLB certification for top NEDC, This project will not only reduce annual operational expanditures significantly, but it whitalso play a key role in helping us meet our GHC reduction goals. This project will not only reduce annual operational expenditures significabily, but it will also play a key rele in helping us meet our GillG reduction goals.

We consider investments in renewable energy on a case-by-case basis as part of new project plans. Our decisions to invest often eccur in fedations where we can offset energy use, improve operational efficiency and create a return on investment.

Building Management Systems: Our BMS are the primary means through which Grainger achieves its energy efficiency goals. When operating optimally, they allow facility managers to provide the proper working environment while minimizing Grainger's energy costs. Effective cultization allows us to extend the operational life of equipment and systems through reduced energy consumption and operating hours. As a result, maintenance and capital costs are reduced, and less embedded energy is consumed through equipment replacement and upgrades.

Currently, 14 of our largest fabilities have either bosh bullt with criterior tied with BMS. On average, Grainger has realized a 10 to 15 percent raduction in energy use and expenses at its fabilities after installing BMS.



Reduction in energy use and expenses at Grainger facilities after Installing BMS

LEED Certification Grainger has been a member of the U.S. Green Building Council (USGBC) since 2007, and remains committed to building Leadership in Energy and Environmental Design (LEED) certified facilities. We use the USGBC's LEFD confification programs to guido best practices for the design. construction and operation of our facilities. Since 2008, we have made a commitment to build all new corporate projects to meet THED standards, and seek conflication under rigorous third party reviews. It's proven that LEFD-certified buildings use 25 hordent less energy with a 19 percent reduction in aggregate operational costs in comparison to non-contilled buildings. Grainger currently maintains 5.5 million square feet of LEFD certified space through 17 North American lacilities, representing 24 percent of Grainger's total squaro foot in North America. This includes the first LEED cartified building in the VHO industry, the first LEED confified DC in Montarroy, Mexico, too largest LEFTC-CI Platinum project of 2018, and the world's first "LED V4 data conter.











Osc.Operations Our Products Our Supply Chair

#### OUR OPERATIONS

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#### OUR PRODUCTS

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#### OUR SUPPLY CHAIN.

Supply Chain Stawardship Transportation

#### PACKAGING PERFORMANCE

**Ship Complete** Given our 90 years of experience and more than 100,000 transactions a day, we understand the purchasing habits and buying behaviors of our dustomers. We know how they purchase online at home is different than at work. While a general consumer shopping for personal products at home may be fine with a staggered approach to completing a multi-product order, that same derson has a completely different mindset at work when all of the products need to be there together to complete a critical project.

Grainger strives to ship all items in an program one box and on the same or next day, depending on distomer needs. Internally, we refer to this practice as "ship complete." This approach and commitment to serving outstomers in the most efficient way possible also has possible middlestions on the environment. Strip complete reduces the amount of boxes we need overall, thereby increasing energy efficiency and producing fewer emissions through our transportation partners.



Grainger boxes are fully recyclable, made from 43% post-consumer content Sustainable Packaging As part of Graingor's communent to othical sourcing, we work closely with suppliers to identify potential opportunities to minimize unnecessary packaging while reducing the risk of damage to the products we offer. In 2015, we introduced Supplier Packaging Guidelines to our U.S. and GGS suppliers to onecurage them to take sustainability into account when making packaging decisions. The guidelines

include best practices to help reduce damage and wasto while maximizing recyclable materials. For example, the iconic Grainger boxes are fully recyclable, made from 48% post-consumer content and certified by the Sustainable Forestry initiative.

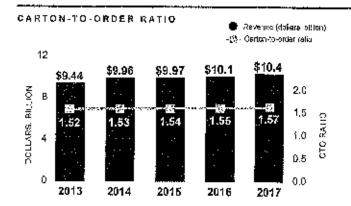
In 2016, all U.S. Grainger DCs transitioned packaging materials for light bulbs from foam to kraft paper made with 100 decent recycled raw materials. The paper is produced at a paper mill contified by the Sustainable Forestry initiative with a closed-loop.

Weser system that produces no municipal wastewater. The transition was a win-win-win: a cost saving for Grainger, easy to recycle for our customers and better at proceeting our product.

In solect DCs, we have transitioned to a custom wrapping solution that employs automated technology to provide right-sized packaging for oversized items, reducing the overall amount of packaging required. We continue to expand our use of plastic air pillows as dunnage for small parcel shipmonts, of which most are blo-degradable (non-exo-salt containing material), and, in 2016, we transitioned to a high-afficiency film air pillow, which helps reduce overall plastic use.

**Packaging Performance** Grainger's DCs are decidated to reducing corrugate usage and packaging and height expenses. We measure packaging and corrugate efficiency by tracking the number of boxes we send over the number of orders we receive. This data point, called carton-to-order ratio (CTO), helps us understand the positive offset that shipping orders containing multiple items in one box can have an our environment.

Company initiatives, such as pricing changes and adjustments to order routing logic, favor shipping orders in one box. Nevertheless, slight increases in CTO are expected, given the offect these initiatives may have on the way DCs experience volume. An increase in customer orders and products per order may require additional cartons. However, when mapped against increases in volume, CTO has remained relatively flat YoY.











OUR APPROACH
Our Operations
Our Products

Car Supply Clerity

OUR OPERATIONS
Grouphouse Gas.
Emissions
Recycling and Waste
Resource Cilidency

QUR PRODUCTS
Helping Customers Reach
their Suspajeabilly Goals
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Products (EPP) and Sergices
Sustaisability Training

OUR SUPPLY CHAIN
Supply Chain Stewardship
Transportation

#### Recycling and Waste

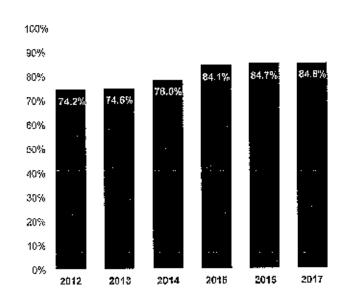
By standardizing recycling practices and sharing best practices across our network, we are continually improving the recycling rate in our U.S. DCs. Teams are trained to use also precided system to separate and bale materials such as cardiocard, plastic wrap and motal and are encouraged to share and test ideas for ongoing improvements. As a result of these offerts, our U.S. DCs routinely recycle upwards of 84 percent of what would otherwise be waste streams. To that end, in 2017 we began to lay out a longer-term strategy and framework for how to achieve andfill-free operations in our DCs.

To maintain a high level of accountability in our materials management process, the sustainability team shares monthly reporting with the DC teams and members of the operations leadership team. Local DC facility managers also have recycling rate as part of their annual performance goals.

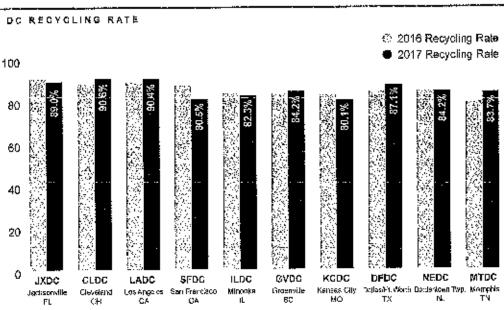
#### Resource Efficiency

Grainger does not directly manufacture the products it sets so our water consumption is minimal. However, we do measure our water footprint and look for opportunities to reduce usage, such as installing water-efficient fixtures and landsceping irrigation at our largest facilities. Grainger's total water consumption in the U.S. In 2017 was 467,840 cubic meters.

#### D.C. N & T W Q R K. R E C Y C L I N G. R A T É (Amount of waste diverted from a landfill)



Block our suspiciability samblegan to partner with our DCs to season recycling, we have buppered currowers' recycling table by more than 14%.



#### Distribution Centers

#### HIGHLIGHTS

- The DC network recycling rate finished 2017 at 84.8 percent.
- Memphis DC saw the highest Improvement with a 5 percent increase in their 2017 recycling rate.
- The recycling rates at Cleveland, Los Angeles,
   Dallas, and Greonville also improved in 2017 vs. 2018.
- Cloveland DC finished at 90.6 percent for best in class, with Los Angeles DC and Jacksonville DC close behind.



# Sustaining Environment

#### **DUR APPROACH**

Our Operations Our Products Our Supply Clien

#### **OUR OPERATIONS**

Greenhouse Gas En: asings Recycling and Waste Resource Efficienty

#### OUR PRODUCTS

Helprig Crixtomora Reach Ilijuji Sosinicability Gosta ChvimeryChally Profesable Products (EFR) and Services Sustainalstity Training

#### OUR SUPPLY CHAIN

Supply Chain Stewardship Transportation .

#### **OUR PRODUCTS**

#### Helping Customers Reach their Sustainability Goals

We work to proate a more sustainable workplace for our customers. and our communities through our Environmentally Preferable . Iraduct (IPP) Portfolio. We offer our customers one of the largest green SKU counts in the industrial distribution market, providing more ways to reduce energy consumption, conserve water, reduce Waste and improve indoor air quality, in addition the company. offers date-driven EPP analytics to our customers helping them track, report and grow their groon spend. Similarly, we equipour out.order-facing toam members with training, sales tools. and marketing support so that they can help outsomers achieve meaningful progress towards their sustainability goa's and initiatives.

In 2017, we launched a cross-functional CSR Working Group. sustainability sub-learn with representatives from praduct management, external affairs and sales that toouses on assisting customers with their EPP produrement goals and promoting EPP solutions. This sustainability service and operations team brings collective experience in managing environmentally preferable product certifications and attributes, reporting, measurement, regulatory compliance and marketing of the solutions.

#### Environmentally Preferable Products (EPP) and Services









Each product in our EPP is dosignated by all green leaf on Grainger.com<sup>er</sup> and comes with its own specific set of attributes or certifications. highlighted in the technical specisootien on the wobsite. The green leaf con guides customers toward more environmentally preferable solutions. Products identified with this lost fall. Into two dategories—those that are pertified by Independent organizations and those that have "green environmental attributes." A certification acts as a stamp of approval and indicates that a product has met cortain. envirorimental standards around attributes. such as "energy officient" (ENERGY STAR).

or "low toxicity" (Groon Seal). Attributes are environmental qualities or features tied to a specific product. We ask our suppliers to provide these attributes or certifications, and our external partner, UL Environmental Inc., verifies the viscility of the attribute to the product.

#### GRAINGER EPP PORTFOLIO



#### Manage Energy

Measure úse, control effectiveness and output, and reduce consumption of various types of energy

BUBCTRICAL LIGHTING & CONTROLS HVACIR | STEAM COMPRESSED AIR



#### Conserve Water

Monitor use, filter impurities, recycle and reduce consumption. of water resources at "point of use," behind the wall, and outdoors

PUMPS, VALVES | FITTINGS METERS | FIXTURES PLUMBING EQUIPMENT PILTERS



#### Reduce Waste

Facilitate recycling ánd decreáse landfill growth through recycled content

RECYCLING EQUIPMENT PAPER & PACKAGING SORBENTS



#### Improve Indoor Air

Create cleaner air within facilities through lower VOC's filtration, and natural products

CLEANERS | AIR FILTERS CLEANING EQUIPMENT OFFICE PRODUCTS PAINTS / COATINGS













Our Operations Our Products Our Supply Chair

#### OUR OPERATIONS

Greenhouse Gas Finitisions Recycling and Waste Resource Efficiency

#### OUR PRODUCTS

Heiping Customers Reach their Sustainability Gods Englormentally Preferable. Products (ELP) and Services Sastainebility Training

#### OUR SUPPLY CHAIN

Supply Chain Slewardship Transpolation



\$532M+

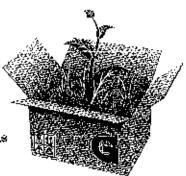
Sales of Green Product (2017) In January of 2015, Grainger established a new portfolio of sustainability related services. In 2017 we expanded this portfolio of value-added services, which largely leverages the experience and expertise of our Grainger Energy Sarvices Team. We also work with our network of partners in some instances to help our customers schieve

their sustainability goals. The range of services includes site sudits, payback analysis, utility rebate assistance, and recycling of replaced product. For example, Grainger can help factilities a free lighting audit for customers considering a large interior or exterior lighting project. The audit consists of a site walk-through, fixture count, energy audit, return on investment, payback analysis, utility robate assistance and applications (phote metrics), if applicable.

We continuously review our EPP for opportunities to provide tellered solutions to dustomers with sustainability and EPP producement gos s. Our EPP Portfollo offers more than 72,000 SKUs, including 33 certifications and 45 attributes. In 2017, sales of privironmentally proferable products totaled more than \$532 million, which represents approximately five percent of our revenue.



Environmentally Preferable Products



#### Sustainability Training

In 2017, we launched a new module in our hirst Time Manager leadorship development program. Our objectives were to drive origagement and understancing in our sustainability initiatives across the business, bring awareness to the effect CSH has on our operations and gain as ght from our team members on how they plan to tailor the CSR message to most their cally business needs, 434 team members learned about our value chain, environmental performance and the ways we serve our community.



434

Toam members who received some form of training on sustainability at Grainger (2017)



In addition to our leadership development program, we are taking steps to improve the level of sustainability expertise in customer-facing roles. Grainger released a Sustainability Sales Guide for our account managers and customer service professionals in October 2017 to improve offer awareness by outlining our sustainability value-proposition. In addition, we developed a formal sustainability training program for all now account manager learning paths. Our objective is to bring greater value to sustainability-related customer engagements, assist customers in meeting their sustainable procurement goals, and take costs out of their business.

In 2017, we launched recycling training in our DCs as a part of new member onboard and orientation.

Lastly, through a variety of online tools and resources, we provide our team memoors with a vast array of learning opportunities they can explore at their own page.











# Sustaining Environment

#### OUR APPROACH

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#### OUR OPERATIONS

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#### OUR PROBUCTS

Halping Customars Result their Subjainate not Goals Environmentally Protocation (#Sduces (FSP) and Services Susteinability Training

#### OUR SUPPLY CHAIN

Supply Chair Stewardship Transportation

#### COP SUPPLY CHAIN SUPPLIER PERFORMANCE

Through our partnership with the CDP we were able to collect information about bost practices in our supply chain. The graphic below shows the impact our supply chain has made by inveating in sustainable technologies and practices.



\$26.5M

Emissions Reduction Investments





85M mtCO<sub>2</sub>

Total CO. Reduction



Average Emissions Reduction Savings

#### OUR SUPPLY CHAIN

#### Supply Chain Stewardship



Wo are proud to heyo received an A- retitute for our supply chain survey.

Addressing emissions acress our value onale is as significant as addressing tham. in our ewn operations. For the second year, We are engaging with our suppliers through the CDP Supply Chain survey to create more change than would be possible on our own. In 2016, this partnership holped us engage with our suppliers to learn more about their emissions reduction strategies. 'n 2017, we received responses from 126 of our largest vendors, an increase of

more than 50 percent of suppliers from our pilot year. In total, our suppliers' offerts reduced 86 million metric tons of CO<sub>s</sub> resulting in more than \$11 million in average savings for thair respontive pusinessos.

#### Transportation

Grainger rolles on a network of third-party carriers for its transportation needs. The company works closely with these providers to continuously identify apportunities to maximize

efficiency and minimize fuel use. Grainger continues to be the only industrial supplier to be recognized by the J.S. Environmental Protection Agency (USEPA) as a SmartWay® partner. The program provides a forum for the USITPA and businesses to collaborate in order to improve the environmental efficiency of their supply chains' transport by reducing GHG emissions and other air pollution.

#### Forward

#### WHAT'S COMING IN OUR 2019 REPORT

- Sustaining our Environment will now be Solutions and Stewardship
- Subjects will include efficient operations, packaging efficiency, customer solutions and product stewardship
- Matrics will include resource stewardship, product impact and lifecycle, continuity and solutions and translating officiency into sustalnability.
- For supply chain stawardship, see Supply Chain.











# Serving Our Communities

Grainger's culture of service extends into the local communities where our team members live and work.

Our partnerships, products, and people onable us to provide vitalresources to advance the lives of those around us. Our community investments reflect the nature of our business, and our commitments are driven by where we make the most of our resources. We focus on disaster preparedness and response, education and workforce development, and local civic and community engagement.



#### IN THIS SECTION

#### DISASTER PREPAREDNESS AND RESPONSE

American Red Cross Team Member Activation

#### **EDUCATION AND** WORKFORCE DEVELOPMENT

Team Membor Activation.

#### LOCAL CIVIC AND COMMUNITY ENGAGEMENT

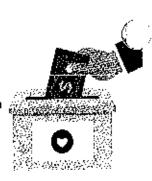
Matching Glifts Program Community Grant Program Serving Our Communities Survey Grainger Around the Globe

#### OUR APPROACH

Grainger works to support iong-term resilient communities. Our community attains efforts focus on disaster proparedness and response, education and workforce development and local end community ongagement. We leverage the thought leadership of our executives. The at-the-ready spirit of volunteerism of our Business Resource Groups, our team members' depth of knowledge in supply chain operations and our 90 years of experience with the communities where we live and work to help drive social penetits agross North America. We work collaboratively with our community partners through a combination of resources including in-kind donations, team momber volunthorism and our 3:1 matching gifts program.

# \$24M+

Grainger contributed more than \$24 million in total corporate giving in 2017



#### Disaster Preparedness and Response

As the threat of disaster Intensifies, disaster philanthropy must evolve radically in order for communities and economics to thrive, Organizations well-versed in supply chain and logistics, like Grainger, have a unique obligation to provide support when disasters occur. We combine years of experience, the knowledge and capabilities of our Corporate Emergency Response Team and the partnership of the Red Cross to deliver products and financial support before, during and after natural disasters.

>>Learn More About Disaster Preparedness and Response

#### Education and Workforce Development

We believe at the heart of opportunity ties education. As the world evolves, the need for aducation becomes increasingly important. Grainger Is dedicated to helping those who desire an aducation, so they can better themselves, their families and those around them. We are proud of the education and workforce development progress we support, but we are most proud and inspired by those who endeavor to achieve more and strive for a hotter tomorrow.

>>Learn More About Workforce Development and Education

#### Local Civic and Community Engagement

Lod by our industry-leading 3:1 matching gifts program, our local engagement pillar provides team membors with the opportunities to direct support and in-kind donations to the organizations their communities value most.

>>Learn More About Local Civic and Community Engagement











# Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

American Red Cross. Texas: Member Audivation EDUCATION AND WORKFORCE DEVELOPMENT

Giving Team Member Activation LOCAL CIVIC AND COMMUNITY ENGAGEMENT.

Mahthing Gifts Program Currenneity Grant Program Serving Our Communities Survey Grainger Around the Ulabe

#### DISASTER PREPAREDNESS AND RESPONSE

As most agree, disasters around the world are increasing in frequency and severity predominantly due to climate change. The economic and social effect of these events is preclosed to reach unprecedented levels within the next four decades. Overwholmingly, corporate gifts are directed to immediate disaster relief, as opposed to risk reduction before disasters or recovery effects after. Despite the fact that the number of natural disasters continue to rise, disaster relief accounts for only two percent of overall corporate giving. In fact, more than five times as much reflect is spent on incrediate disaster response versus reduction or recovery globally.

Grainger provides service and support to communities affected by regional, national and global emergencies. Through these disasters, we have acted as trusted partners to restore the resilience of our communities. Grainger has been there, time and time again, to provide our customers and communities with a consolidated source for critical supplies and equipment needed to prepare, respond and recover. We assist first responders, first receivers, private sector organizations and non-profit partners with a wide range of emergencies. We seek to continually improve our response capabilities based upon lessons lea ned from each recovery effort.



Grainger has given more than \$18 million to the American Red Gross since the partnership launched

#### American Red Cross

Fride in service, our products and our supply chain expertise make us a natural leader in disaster preparedness and response. For that reason, we have been a long-time partner of the Red Cross. In fact, Greinger has donated more than \$18 million in cash and product to the American Red Cross since 2001, and the Canadian Lied Cross since 2009. Grainger offers

the proadest product portfolio in the proparedness market. The product categories presented are based upon recommencations from authorities including FEMA, the Centers for Discase Control, the U.S. Department of Health & Human Services, the Department of Homeland Security and the American Red Cross.

Each year, the American Red Cross responds to disasters across the country—from home fires to fornadoes and severe winter weather, hurricanes and floods to transportation accidents and explosions. The Red Cross not only provides food, shelter and clothing, but also offers comfort and care to those affected by disasters during their time of greatest need. Through our partnership with the American Red Cross, we continue to loverage our resources, bost practices in logistics, team member engagement and technology to assist in the accomplishment of their mission.







P9GT0: In 2017, Cynicca Wahrnelin fogged 478 voluntear hours for the Ricii Crixis.











DISASTER PREPAREDNESS AND RESPONSE

American Red Cooss Team Member Activation EDUCATION AND WORKFORCE DEVELOPMENT

Giving Team Wardber AcEvalion LOCAL CIVIC AND COMMUNITY ENGAGEMENT

Malching Giffs Psugram Community Grant Program Serving Our Communities Survey Grainger Around the Globe

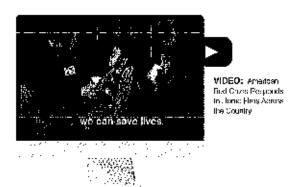
# \$250K

Donation to the American Red Cross Annual Disaster Giving Program<sup>®</sup> for Hurricane Harvey, Maria and Irma



#### Hurricane Harvey / Irma Response

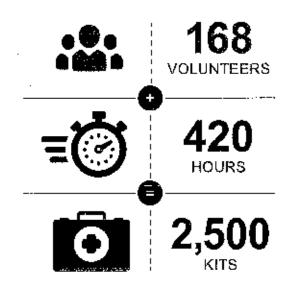
Hurricane Harvey made landfall as a category-4 hurricane near Rockport, TX. As the storm tracked toward landfall, Grainger activated the Corporate Emergency Response Team for briefings every morning and afternoon including weckends. Supply chain teams quickly repositioned critical supplies within the Grainger distribution network of branches and regional DCs. Grainger's Roanoke DC, located near Fort Worth, played a central role in the distribution of supplies throughout response and recovery operations. Grainger transportation managers expedited deliveries in coordination with state, county and local emergency offices. Grainger supplied 10 truckloads of Meals Ready to Eat and bottled water to support evacuation shelters.



The Future of Disaster Philanthropy The United Nations has said that every dollar invested into disaster preparedness saves 87 in disaster aftermath. As a supporter of the American Roc Cross Annual Disaster Giving Program<sup>®</sup> (ADGP), Grainger invests in disaster relief before the disaster occurs, ensuring the Red Cross can pre-position supplies, secure shalters, maintain vehicles and train volunteers nationwide.

In 2017, we committed to the \$1 million level of ADGP support for the American Red Cross. These funds were used to provide for activities. Ike smoke detector distributions and installations, nereased volunteer ongagement opportunities and the sponsorship of local omargancy response vehicles.

Through our partnership with the American Red Cross, we delivered \$250,000 worth of in-kind done, ons to the affected areas in Texas, Florida, California and Puerto Rico, Also, our team members railled, packing 2,500 comfort kits benefiting those living in shelters in Texas, Florida and California. The kits included basic necessities such as tolletries, wash cloths and more.



168 Voluntoors Packed 2,500 Kits
Totaling 420 Hours for American Red Cross
National Preparedness Month











DISASTER PREPAREDNESS AND RESPONSE

Arrerican Red Cross Tesa: Mranber Activation EDUCATION AND WORKFORCE DEVELOPMENT

Giving Tashi Memper Activation LOCAL GIVIC AND COMMUNITY ENGAGEMENT

Matching Gats Program
Community Grant Program
Sorving Our Communities Survey
Granger Around the Globo





# 1,900+ Volunteer Hours

#### Team Member Activation

Grainger is the National Founding Sponsor of the Red Cross Ready When the Time Comes\* (RWTC) corporate volunteer program in the U.S. and Canada. More than 1,700 Grainger team members have been trained as HWTC volunteers.

horne fires are the most common disaster in the U.S., and the Red Cross responds to one every sight minutes. In 2014, the Red Cross responds to one every sight minutes. In 2014, the Red Cross latinched a nationwide campaign aimed at reducing home fire deaths and injuries by 25 percent in the U.S. by 2020. Grainger supports the earnough with an annual donation of smoke detectors, which are installed by volunteers and fire departments in si-risk communities. The campaign makes a ringe difference, as more than 656,000 smoke detectors mave been installed since the beginning of the program, including more than 68,000 denated by Grainger thus far, and more tean 332, lives have been saved, including 97 in 2017 alone.



68,000+

Total Number of Smoke Alarms Grainger has Donated (to date)

#### Ready When the Time Comes® Volunteer Profile

In 2017, Laura Lacher and her daughter participated in the Sound the Alarm Event in Waukegan. They conducted disaster planning with a resident and local fire chief.





PAW)τί (του, FROM LEFTI: Πλήφερ Swithson, Ladra Leuner, Auchde Myrsters, Walchegen Die Ewijklinder Bredgings villehn Londeer (FROTO (BOTTOM)), Launa Ladijer ((Alleiter)

"I left the Sound the Alarm Event with a sense of pride resulting from the time we spent in our community; and for Grainger's role in partnering with the Red Cross and Fire Department to make this community support happen. I think that more Grainger team members should participate."

LAURA LACHER, EXFORMINE ASSISTANT











DISASTER PREPAREDNESS

American Resi Cross Foggy Maintier Activistica EDUCATION AND WORKFORCE DEVELOPMENT

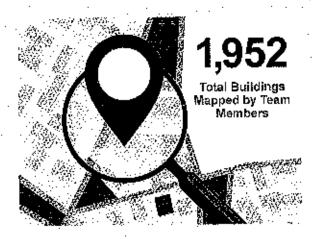
team Mombol Adivation

LOCAL GIVIC AND COMMUNITY ENGAGEMENT

Matching Gills Program Community Grant Program Serving Our Communities Survey Grainger Around the Globa

#### Putting the World's Vulnerable People on the Map

Disasters around the world kill nearly 100,000 and affect or displace 200 million people each year. Many of the places where these disasters occur are "missing" from any map and first responders lack the Information to make valuable decisions regarding reliof efforts. Missing Maps Is an open, collaborative project in which our team members help to map areas where humanitarian organizations are trying to meet the needs of vulnerable people.



in 2017, Grainger partnered with the American Red Cross on its Missing Maps Project. During Grainger's inaugural "map-a-thons" team members used their computers to identify buildings and infrastructure in "unmapped" areas across the world to provide the Red Cross and emergency responders with botter access in times of disaster. After the mapping session, volunteers were equipped to continue mapping on their own to provide additional support. Through our efforts this year, 41 team members provided 1,980 odits to disaster recovery areas and mapped 1,952 buildings, Including locations in Puerto Rico, to assist in hurricane recovery efforts.



\$300k+

Donations to Large Disaster Events

MISSING MAPS AREAS OF MAPPING



# Puerto Rico

Mapped to Assist Hurricans Maria Rollef Efforts











## Serving Our Communities

#### DISASTER PREPAREDNESS AND RESPONSE

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#### **EDUCATION AND** WORKFORCE DEVELOPMENT

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#### LOCAL GIVIC AND COMMUNITY ENGAGEMENT

Meloring Cifes Program Community Great Program Serving Out Communities Survey Grainger Accord the Globe.

# GRAINGER

#### ROAD THROUGH OUR 90™ YEAR

In horior of the company's 90th anniversary, team members throughout the U.S., rolled up their sleaves to support their focal communities. In addition to giving back to their communities individually, many groups incorporated volunteering as part of team meetings and family events. While some team members voluntoered in the community, others did so onsite at or around a Grainger facility. In total, more than 2,000 team members contributed about 9,000 hours of volunteer service.

We kicked of the 90th with our tirst-ever ocalia vocinteer activity at the annual Graviter Show, which brings our learn mambers, suppliers, and customers together ove/ a few days in Florida, During the Show 60-plus team mambers packed S00 nubition kits to support undergerved students in Central Florida, Gräftiger pathicres With A Gift for Toaching to distribute the completed kill to two schools in

#### Tree Planting

More than 55 Grainger top sales team members from around the world – locally as "President's Club\* partnered with Jean-Wichel Cousteau's Ambassacors of the Enginement and volunteered to plant (rees in Mattl.

Cypr 50 fearn members painted Nicholson Technical Academy, a Chicago Public School, sa part of the Chicago Ceres Avintual Serve-A-Thori.

April

#### Ind|Vidual Volunteering August

TagM momb@% aleo Volunteered individually, during the year, serving more than 1,700 hours collectively. One team member volunteered as a guarofan for ค 94-yaar-okt WWV Army veletan ตา an Monor Alight to Westington, DO.

Okishoma City Food bank gamed the help of 12 Grainger volunteers who sorted and loaded 17,160 pounds of food at the good post office salpart of the Letter Cernior's Food Drive.

#### July:

Food Drive

#### Toacher Appreciation.

Grainger Incorporated voluMearleM in our Atinus, family cionic în Illinois – 40 team mombers, family and filends psckad EGO laschet's scarecistion kits filled with supples that were distributed to teachers in Illinois serving Lake County and Chicago Public Schools

Our legicers rolled up (heir sleeves during the company's annual Grainger Forward mealing convening Grainger executives from around the world in our Lake Forest, IL., HQ campus, 90 lesigns packed 900 Red Cross company kits to support those empirious of Hurridge's Harridge's Harridge's in the who your frying in sketters. This is the first time the company added a volunteer project to the annual Meeting Agunda

#### September

#### Homoless Shelter

More than 50 mambers of this African-American (IRG across seven states railled to support. Covenant House, a homeless shelter for Youth, by providing job readiness skills (lovelapment and life cosching.

#### Map A Thons October

in Chicago and Lake Forsal, J., more than 40 feam membars perficipated in Red Cross/Grainger map-a-thons where they plaked 1,952 buildings.

#### October

#### Wilfilire Disaster Relief

To support survivors of the California wildfires living in shekers, 40 learn membors packed 800 Red Cross comfort kits during a meeting of the Letino BRG in Ontario, CA.

# Lako Forest, IL , a team of 18 faam.

members in the Communications & Investor Rotations group peaked 600 comfort kits to sensitive and reminished to anoway just intended that were evacuated to shedoral

#### November | Red Cross

In Janesville, VM, 60 team mambers from U.S. and Panama convened it Wisconsin for a maeting and prepared cards for the comfort kit builds for Voterens and younteer thack you cards for the Red Cross.

#### November

#### Veteran Assistance

The Velocatie & Militery Pertner BRG packed 400 comfort kils to banefit homeless, disabled vetorans in Januar of Veteruri's Day.

#### December

#### Children's Hospital

Toam members voluntéered to bring the winter 'oliday Reason to children hospilalized in the Texas Scottish Rille Hospital for Children In Dielles, TX.



DISASTER PREPAREDNESS

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#### EDUCATION AND WORKFORCE DEVELOPMENT

Since 2001, Grainger has toveraged its passion for aducation and jou training to create positive changes and now opportunities in our communities. We work with several con-profit organizations to build a foundation of new possibilities for highly motivated students. based on good. We leverage the strength and support of our BRGs. to panner wid: several organizations to provide guidance. funding and tooks to students in our communities.

Grainger Tools For Tomorrow<sup>a</sup> Scholarships Provided in 2017



Participating Colleges

#### Giving

Wo fryest in the future of the skilled trade workforce through our Grainger Tools for Tomorrow<sup>a</sup> scholarship program, Each year, Grainger Works With the American Association of Community Colleges to offer two scholarships of \$2,000 each at participating. community colleges in the U.S. The scholarships are awarded to stugonis in skilled trade, public safety and supply chain programs. Half of the scholarships offered are earmarked for veterans of the U.S. Armed Forces, in addition to the scholarship, Grainger provides tools to students after they graduate to help them launch. a suggessful pargot. Singe 2006. Grainger has gonated more than \$4.5 million to support feehnical education. In 2017, 85 schools participated and we provided 154 scholarships. This represents a 74 percent participation rate, which since 2008 has exceeded the national average of 60 percent.



#### Grainger Tools for Tomorrow®

On October 4, 2017, Grainger celebrated the success of the Grainger Tools for Tomorrow® scholarship program graduates at an event hosted by the Latino Business Resource Group in honor of the close of Hispanic Heritage Month at our Los Angeles DC in Mira Loma, CA. During the event, we presented scholarship recipients with certificates and celebrated our workforce development partnerships with local community. colleges, Arcadio Ochoa, Director of the LADC, presented certificates to students from Chaffey College and Saddleback College.



PHOTO (Final Leph): Art Onthics (Grounger), Kover Kiner (Challey), Haven Stillin (Chafey), KyarMoene (Seddickeck), Raj Chillag (Seddickeck, Instructor) Rudy Jimarez (Brisingar) GREDM: RENEG YOUNG

"I would like to extend to you my sincere gratitude to all all Grainger in presenting this award to Kyle Moller from Saddleback College, Your Scholarship program is another great reason why our students continue their Education. With Grainger's kind generosity, the journey is made possible. This award has brought motivation and gratification, reminding our students that hard work dogs pay off. Thank you for recognizing the importance of education and for recognizing our students. past and present as recipionts of this award."

> RAJANYÁL JRAJ) DHILLON S/LITECHNICHAM, SACDIEBACK COMMUNITY COLLECT











DISASTER PREPARENNESS AND RESPONSE

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LOCAL CIVIC AND COMMUNITY ENGAGEMENT

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#### Team Member Activation

Grainger continues to support its local communities through the Business Resource Group Community Fund. Since its incention in 2014, the Fund has aligned our BRGs with nonprofit partners to amplify the afforts of both. In 2017, we increased the effectiveness of this program by aligning BRG resources around one program area, worldood development, dy encouraging the BRGs to collaborate, we believe we will strengthan the program and ofesse even more meaningful outcomes.



Total support of Education and Workforce Development programs by the BRG Community Fund

In addition to an aligned program area, we have united the ISBC Community Fund with another key initiative, our Executive Board Placement (ECP) Program. The ISP program provides high-potential executives an apportunity to refind and enhance their readership skills, cultivate strong and smalegic partnerships with local non-profits, and engage Grainger in dividentifies that foster inclusion and diversity. Our goal with the EBP program is to leverage the valuable skills of our leaders with organizations that provide programs for community ongagement, volunteer mobilization and team member development.

Grainger's FBP Program started in 2008, with eight executives sorving on non-profit beards. This number has grown to 25 executives: eight of the organizations supported by the BriG Community Fund have a Grainger executive serving on their beard.

One Million Degrees: Four BRGs collaborated to support One Million Degrees (CMD) in 2017, including the African-American, Equality Attance, Generational and Latino BRGs, OMD is dedicated to providing conforthonsive support to low-income, highly-motivated community collego students to help them suppeed in sphool, work and tile. From tutors and coaches to financial assistance and leaporship development, OMD provides tools and resources that empower scholars to transform their lives. This year, Grainger became one of the largest providers of OMD coaches, with 20 ream members serving as coaches to OiMD soliplars.

In 2017, Grainger sponsored OMD scholars from the College of Lake County (CLC) during a speed-networking event at our Lake Forest, III. eximplies. Approximately 40 Grainger team members some serving as OMD coaches, volunteered to hear and constructively critique the job interview skills of participating CLC students outling an evening reception. This was the first such OMD event offered ensite at a corporation. The event was introduced by masters of ceremony Break Tollison, Vice President of Commorpial Sales, and Bon Nichols, Vice President of Government Sales, who serve on the boards of OMD and CLC, respectively.

i.e. stars Foundation— This organization, supported by our Genorational BRG, provides a rigorous technology-based work-force development and leadership training program for row-income adults, developing Chicagoland's most promising information technology alent with leadership goals and connecting them with career opportunities through partner organizations like Grainger. Historically, Grainger has supported a cohort of "stars" who are given a real business challenge to solve, Grainger than may recruit members of the conort for roles in our organization. Nikosi White, now one of Grainger's End Point Analysts, participated in an i.e. stars program and has been employed at Grainger for (0 years,

In the spring and fall of this year, the Genorational BRG invited "stars" to participate in a career day at Grainger's Chicago, II , downtown campus. During the event, Grainger loam members volunteered to share their career and development pains.











DISASTER PREPAREDNESS AND RESPONSE

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# LOCAL CIVIC AND COMMUNITY ENGAGEMENT



\$2.2M+

Total Matching Gifts Contribution



#### Matching Gifts Program

The Grainger Matching Chertlable Gifts Program aims to amplify our U.S. team mornbors' personal community support. Through the program, the company offers a 3:1 match of oligible team member contributions (up to \$2,500 annually) to qualifying organizations.

The program places Grainger in an ellie group of U.S. combanies that match team members' contributions at this rate. Our intention is to encourage our team members to engage with the eligible non-profit organizations that matter most to them in their community.

#### Community Grant Program

The Company is proud to perticipate with The Grainger Foundation in the Grainger Community Grant Program (GCGP) to help address local community needs throughout the United States and Puerto Rico. Since its inception in 2007, the CCGP has made more than 8,700 grants, totaling \$54 million dorlars.

nearly **900** 



Number of grants given in Grainger Community Grant Program Under the SOGP, Crainger's Branch/Operations Managers, Contact Center Directors and DC Directors identify charitable organizations in their local communities and make grant recommendations to the Grainger Foundation ranging from \$2,500 up to \$10,000. As a result of recommendations submitted throughout 2017, The Grainger Foundation made nearly 900 grants totaling \$5.8 million to a wide variety of organizations in the areas of health and human services, food banks, civic, ofeaster rollef, and education. Human Service organizations represented the largest share of grants through the GCGP. The second largest was Community Service organizations.

The Grainger Foundation, an independent private joundation, was established in 1949 by William W. Grainger, the Company's foundar.

#### Serving Our Communities Survey

Our fearn members' commitment to local communities is a key ingredient in the success of our community affairs program. As the program develops and grows with our team, we wanted to better understand how connected our team members are to the partners and programs we offer. In 2018, we surveyed 2,100 U.S. fearn members within the organization. Nearly 600 team members responded to the servey (approximately 83 percent of teclpionts). In 2017, we surveyed 2,100 team members to help identify how we could enhance the spirit of volunteerism in 2018. New questions were designed to solidit team member feedback about their experience with Grainger's 90th anniversary delebration activities.

More than half of team members surveyed indicated that valunteering improves their engagement, holding consistently at 61 percent from 2016. In addition, 52 percent of team, member indicated that they participated in Grainger's volunteers, program, up from 34 percent in 2016.









## Serving Our Communities

DISASTER PREPAREDNESS AND RESPONSE

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#### Grainger Around the Globe

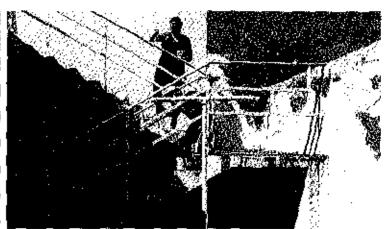
**Mexico** Grainger Mexico found its way to give back to the community once again. During 2017, as an initiative of its Wornen's BIRG and through their community affairs program, they called upon their fearn members to voluntarity support and assist women in need through maintenance services for a rehabilitation center for women with cancer as well as bringing support to a rehabilitation center for women with addictions, causing a positive effect to more than a hundred women and their families.

Team Mexico has also sponsored a local robotics leam, TigreRobotics, with product to support their initiatives such as building arm prosthetics for children and taking part in various competitions such as FIRST\*, with the goal of inspiring students to be science and technology leaders. During 2017, Grainger Mexico domated \$1.7 m/lifon peacs in product to the Rod Cross to help ouring the trapic earthquake that shook the country. The team also donated an overall amount of \$114.8 million peacs to local nonprofit organizations in product; inspired 45 team members to participate in a blood donation program that helped saving 132 lives and continued with Internal recycling, wester reduction and energy saving programs.



Working Mather Mexico recognized Grainger Mexico as one of the best companies that support working families in the country and for secking equality in opportunities for formale talent, especially that of working methers. Also, for the fourth year in a row, the Mexican Center for Philanthropy recognized the company with the 2018 Encress Socialments Responsed's Award, Trix group annually recognizes companies that company to team members, investors, customers and their local communities,





PARTO (LEFT, FROM LEFT): Rytae' liggtwis, ligged Sajaza, Amail da Boda ogre, Migdel Merthas do Hactor Pediazo from the "Sgo-Robotics Lean". PHOTO (FIR HT): Grainty a francis common transition of the Media Basiness Hassines Court special in maliticing Court of court in the administration.







A Letter From Our Executive Spansor A fallet From Dut Chakrinan & CEO

Grainger At A Glance

Operating Desponsibly

Valuing Our People

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Serving Our Communities

GRAINGER.

Serving Our Communities

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EDUCATION AND WORKFORCE DEVELGEMENT Glviřg

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Matching Offis Program Commutey Spart Program Shaving Dur Commarities Silivey Grafinger Around tim Globs LOCAL CIVIC AND COMMUNITY ENGAGEMENT

> Canada - Aokishda-Crainger's efforts facus on three pilians partnership with Skills Oriario, a Carradian leader in skilled of community invostment; disaster properadness, Aboriginal. national founding partner of Ready When the Time Comer? Cenadlan Rad Cross. The program prepares employees of the Canadian Council on Abortginal Bushtess, and supplier orgenizations to mobilize as a community-based volunteer the Canadian Aboriginal community through its support of eegan supporting the skilled trades in Canada through its diversity, with its support of the Canadian Aboriginal and force when deaster strikes. Acklands Grainger supports development and skilled trades. Acklands-Grainger is a s disaster preparedness program administered by inc Mineraly Supplier Council. In 2017, Acklands-Grainger trades development.

nearly 85,000, exceeding the 2016 amount of just eyer £2,500, members voted for Macmillan Cancer Support. The company Coffee Morning, a functiaising event for people facing career. to show support by hosting their own Gromwell on-site Coffee a Machtilan Nurse, Yeam Cromwell continued to raise money for great causes such as Corple Rejief, Children in Need and Save the Children In total Gromwell and the UK team rated Toam members all over the United Kingdom came together Morning! This faritable day consisted of raffles, cake bingo and more, reising the equivalent to 122 hours of tunding for "Charty of Choice Campaign" in which 48 percent of team United Kingdom | During 2017, Cromwell launched its also klok-startod its partnership with the World's Biggest

distributed to need-based organizations supporting children China Grainger China focused on drives and donaffons in their local community in 2017. Team Ohma collected more than 6 boxes of clothing and nilioe supplies, which will be and adults. This conation represents the righth round of donations organized ever the past live years.



volunteer hours Total number of

products. They provided these items in person to families had lost homes, belongings and employment as a result of the free. The team collected food, building meterfals, team members stepped in to help people in Cliveira de when wife fires ripped through central Portugal. Fabory Hospital, Arganil, Tondela, Penadove and Cleiros who furnitute, ktoherwere, plotfeling and personal hygiene **Europe** - Disaster strock in June and July of 2017, in need so mey could begin rebuilding their lives.

# Forward

WHAT'S COMING IN OUR 2019 REPORT

- Serving our Communities will be included in the People and Purpose pillar.
- Metrics will Include greater Information on company contributions and team membor activation within cur signature partnerships.





Service A

Sustaining Our Environment Serving Our Communities A tjetter Front Our Chairman & CEO A Letter From Our Executive Sponsor Grainger At A Glance Operating . Voluing Our Responsibly - People GRAINGER.

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308-ც	Efficients and Wast:	Water bodies affected by water decharges and/or runoil	Note, Michaile items would be disclosed in our Angual Report on Form 10-K for the flackil year ended becomber 31, 2017
207-1	Facilicamental Compterca	Nothering Plance with anylogmental laws and regulations	Nore, Material tems would be disclosed in our Annual Report on Form 19-K Jortha fiscal your ended Decambay 31, 2017
.508-1	Supplier Environmental Assessment	New auphliats (not were softened using anythylmenyt) cillin'is.	Susiqiring Cur Egyiyororent, <u>Page <b>39</b></u> 2017 <u>CSB</u> Report Operaling Posponsibly, <u>Page 14</u>
308-2	Suppler Environmental Ansessment	Negotiva environmental impacta in line amphy chain and actions laken	Valerial flours whold by disclosed in our Annual Report on Form 10-K for the fiscel Vear ended December 31, 2017
Social	tile i filt i karent fil		
403-1	Coopejjonel Health and Sujety	Werkers moresentation in formal joint mortagement-worker health and safety committees	Valuing Our People, Pages 21-22
403-2	Cosupations Hiselih and Safety	"ypas of fr,ury and refee of fr,ury, occupations, diseases, list deys, and absentee into surgicular of work-related falsings."	Valuing Cur Felophi, <b>Psq<u>e</u> 20</b> No leightes in 2017
403-8	Occupational Hookh and Befoly	Workers with high incidence or high risk of clearuses rolated to brid's couperfain	Brainger his not ideal hed any operations with high incidence of risk of diseases related to Cooperation
404	Training and Econotico	Average hours of training per year per employee	Voluing Our Psopki, Pages 21, 24
401-2	fraining and Editostich	Programs for upgrading employee atil's end transition assistance programs	Veluing Our People, People 23-28
404-A	Training and Education	Fertientage of employoes receiving regular performance and capter development reviews	Valuing Our Fechla, <u>Page</u> 28
497-1	Freedom of Association and Onfective Bargelning	Operations and suppliers in which the right to freadon' of passoriation and collect to be got hit may be at risk	Grainger fvis not ideal tied any operations where the right to freedom of association is at risk.
409-1	Chid Labor	Operations and suppliers at significant helpfor incidents of abild labor	Grängs/inse not Idebliffed any operations where three are algoritoson risks of child jetter.
40%-	Forestillor CompuSory Linbor	Operations and suppliers to significant risk for inchests of foreign suppliers to significant risk for inchests of	Grounger has not lockethed any operations where there are incluents of forces or compulsory labor.
410-1	Security Produces	Security personnel trained in human rights policiae or procedures	Graleger has not identified any operations where there are significant risks of human rights violations.
41:-1	Aights of Indigenous Peoples	hiodenis ವ violations hwoking rights of Indigenous peoples	Miterla, Yems would be deviceed in our Annual Report on Form 10-K for the flecal year ended Describer \$1,2017
412-:	Human 9jghla/Assessment	Oborato Is that have Doen subject to human rights roviews or hipset assessments	2017 <u>CSR</u> R <u>abort</u> Cyerelling Responsibly, Payo 16
412-9	Human Rights Assnssment	Employee Iraining on burney aghts policies or crossoures	Operating Responsibly, Pages 13-14
412-3	Human hights Assaesment	Significant lovesiment agreements and converges that include hydred rights deutes or that underwind human flights screening	Operating Responsibly, 2017 080 Report, Page 9
413-4	Local Communities	Operations with lose, community engagen ent, impact assessments, and dave@pment programs	Serving our Communities, Pages 40-50
4 13-2	Local GrynmaniPes	Operations with significant edited and polantial negative impedie on local communities	Grainger has not identified any operations where there are significant solution potential regalive impacts on local communities.
416-1	Supplier Godel Assessment	Now suppliers that ware someoned using social ordina	Ocerating Resconsitive 2017 CSR Becom, Pinge B
414-9	Supplier Stockyl Assetts Smerry	Negative social impeats in the supply one's and actions taken	Grainger has not identified any negative social impacts in the auchity divining
418-1 — — — —	Gualomo - Privady	Substantiated complaints concerning algebras of dustomer privacy and loague of customer data	Melecal liems would be disclosed in our Alluga Report on Form 10-K for the fiscal year under becomber 81, 2017
419-1	Sociosconomia Compliance	Not-compalence with takes and regulations in the spoisi and sectionals area.	Mataria i famo wouki de displored in out Annual Report on Form 10-K for the fiscal year ended December 21, 2017

for place in the modes to be reported in the proving initialized CBI Standards. Alignough we reference the SR. Standards to provide against to our report, our record has not born prepared in recording to with the CBI Standards.











# 2018 Corporate Social Responsibility Report

www.graingeresi.com







Visit www.graingercsr.com for our most up-to-date news. We welcome your feedback at csr@grainger.com

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# **End-to-End Solutions**

Upgrade your interior and exterior lighting for maximum energy efficiency without disrupting your business.



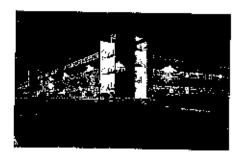
The Grainger Lighting Solutions team serves as your resource to help Implement a comprehensive lighting retrofit of your facility through its network of qualified, insured and licensed service partners. Working closely with you, our service partners will help identify and facilitate the installation of energy-saving lighting measures that will help benefit your bottom line with minimal disruption to your business. Our service partners will also help you secure applicable incentives and rebates for your energy-saving project.

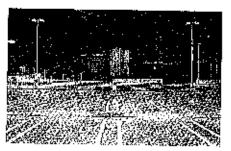
# **Benefits to Your Business**

- Reduced operalling costs
- Upgraded Infrastructure
- Warranties on new equipment
- Lowered operational risk
- Avoided maintenance expenses
- Reduced facility carbon footpant
- Improved quality of light
- Improved payback and ROI targets

# Comprehensive Services

- Interior and exterior applications
- Audit and financial analysis
- Material, contractor and project management
- Installation by qualified, insured and licensed service partners
- Administration of utility rebates
- Disposal and recycling.





# Lighting retrofits simply make dollars and sense!

# Let us help facilitate a proposal for your consideration.

We're confident you'li see value in retrofitting your facility with help from the Grainger Lighting Solutions team.



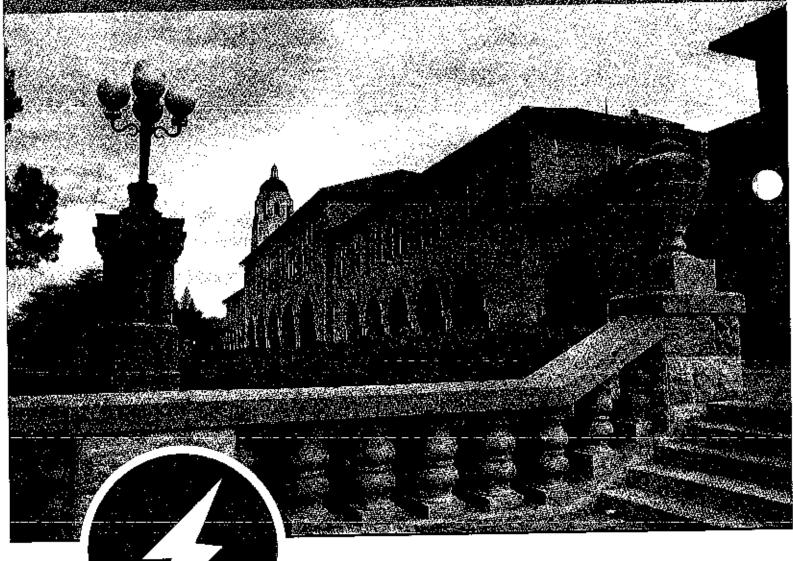
Save Money. Live Green. graingerlightingsolutions.com 866-597-1330



# 

# Energy Savings Guide

Your tool to saving energy and costs in your HVAC system



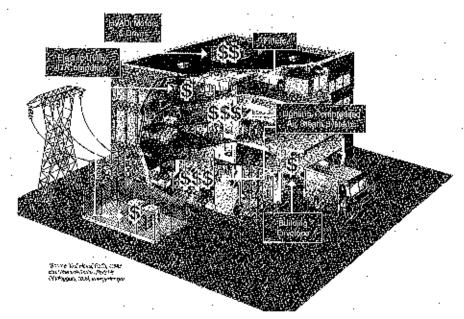




# Addressing the Energy Dilemma

**Energy demand and cost is on the rise.** As federal and international regulations continue to develop to holp reduce our global carbon footprint, a viable solution is critical for businesses and facilities to remain productive.

For a typical commercial facility, after Lighting/Compressed Air/Steam Systems, HVAC Systems/ Filters and Motors and Drives represent the largest opportunity for energy savings. By addressing these elements, you can help address the energy dilemma and increase your productivity.

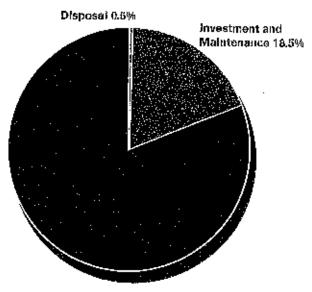


Source: Tudi Haasi, PECI, O&M. Best Practice Series, Portable Dataloggers, 1999, enorgystangov. Al: Filtration—A Case in Point

# Life Cycle Cost Components of Filters

Air filtration is a significant opportunity for cost savings as energy accounts for over 80% of the life cycle cost. While the original investment in purchase and ongoing maintenance are important factors, energy is by far the most important component.

Source: Carlsson, Thomas, "indoor Air Filtration: Why Use Polymor Based Filter Media", Filtration and Soparation, Volume 38 #2, March 2001, pp 30-32



# Cost of Air Filtration

Don't wait. Start saving energy now with a high efficiency air filtration system. Replacement of cartridge filters with high efficiency filters could result in significant energy savings, and it's also oasy to implement. In the example below, replacement with high efficiency filters delivered annual energy savings of \$125.78 per filter. Multiply that saving by the number of filters in your facility and realize significant energy savings.

Assumptions	High Efficiency V-Bank Minipleat Cartridge
CFM: Volume of Air (ft.3/min)	2,000 2,000
Ce: Cost of Power (\$/kWh)	0.128 0.128
T: Time Period (hrs.)	8,760 8,760
KI: Motor and Blower Efficiency	65.0% 65.0%
ISP: Initial Filter Resistance (w.g.)	.34 .65
Cp: Annual Energy Cost of Operation (\$/yr.)*	\$137.94 \$263.72
Annual Energy Cost Savings	\$125.78/filter

<sup>\*</sup>Op =  $\underline{CFM \times (6.2 \times ISP) \times .746 \times Cel \times T}$ 33,000 x Ki

Source: www.grainger.com/aithandler

# Reduce Load, Reduce Energy Use in Your **HVAC System**

Reducing your HVAC's system's load is key to energy savings. Reducing HVAC load can help existing systems operate less frequently and allow newer systems to be more officient. Here are some common strategies to help save energy:

### Tighten up your building envelope

- Perform regularly scheduled maintanance
  - Replace air filters
  - Inspect ductwork and piping for leakage or damaged insulation
- Evaluate motor and drive performance to help optimize productivity
  - Consider variable frequency drives on air handling units, cooling tower fans and chilled water pumps
  - Inspect and replace belts
- Inspect and repair leaking or sticking steam traps
- Check door openings and window seals, and plug leaks with weather stripping and caulking

### Meter and control

- Choose simple, integrated meters to track energy use
- Upgrade to "smart" thermostats

# Simple Energy Savings Solution: High Performing Air Filters

Heating and cooling buildings typically accounts for 40% of the total energy bill. Source: www.sba.gov The less resistance a filter causes, the less work a motor needs to exert in order to maintain the required airflow. This results in a reduction in the motor's energy consumption. Managing filter resistance while maintaining your required efficiency for air quality can save both time and money.

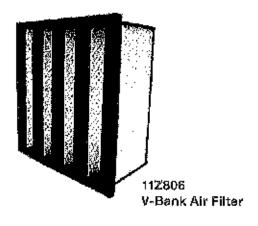
A simple and effective way to ensure your HVAC system is energy efficient is with high performing air filters. Significant energy savings are possible due to low prossure drop. Low pressure drop is achieved through highly refined electrostatically charged media, open filtration media structure, and high surface area design.

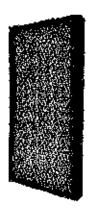
Pleated filters are a good choice for applications that require high efficiency with low initial pressure drop. High efficiency pleated filters contain media that is folded like an accordion, which allow for greater surface area and lower resistance to air flow. They are available in standard size pleats or mini-pleats.

In the example below, use of MERV 7 pleated filters generated an annual energy cost savings of \$52.74/filter vs an HC Pleat. The potential energy savings per filter (Cp) used the calculation created by ASHRAE. Variables in the calculation include the volume of air to be filtered (CFM), the initial filter resistance (iSP), the cost of power (Ce), the time period for analysis (T) and the motor and blower efficiency (Ki).

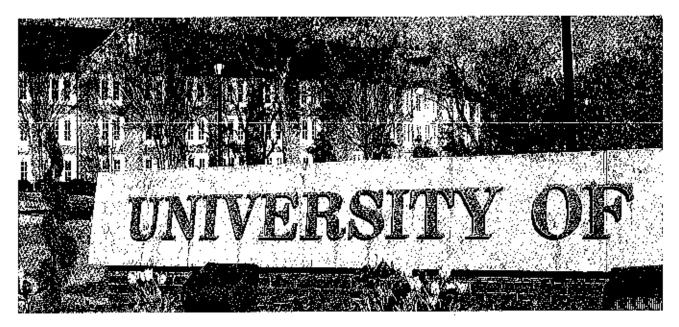
CFM: Volume of Air (ft3/min)	2,000		2,000
Ce: Cost of Power (4/kWh)	.128		128
T: Time Period (hrs)	8,760		8,760
KI: Motor and Blower Efficiency	65.0%	*	65.0%
ISP: Initial Filter Resistance (e.g.)	.17	**************************************	.30
Cp: Annual Energy Cost of Operation	\$68.97		S121.72
Annual Energy Cost Savings	\$52.74		

Source: www.grainger.com/airhandler





2GFG5 Mini∗Pleat Air Filter



# Case Study: New HVAC Filtration System Yields \$1.8MM in Annual Energy Savings for Leading University

In an effort to save energy costs, the HVAC team of a leading university conducted a pilot study at a 245K square foot campus facility. The new filtration system eliminated a pre-filter and incorporated 3M™ V-Bank with Gasket (MERV A15) as the exclusive tilter. The new system delivered an estimated energy savings of \$29,532, as well as reduced labor and disposal costs with annual filter replacement vs quarterly replacement. Based on the success of this pilot, the HVAC team expanded the filtration system campus-wide (15 MM square feet), generating an annual energy savings of \$1.8MM for the university.



19F681 3M™ V-Bank Air Filter MERV A15/16 Initial dP of .26

Measure	Existing Syst	em New System Annual Savings
Square Footage	245,000	245.000
Number of Filters	125	125
Annual Filter Cost	\$10,625	\$22,000 -\$11,375
Annual Energy Cost	\$48,113	\$18,581 \$29,532
Annual Labor Cost	\$2,241	\$448 \$1,792
Annual Disposal Cost	\$313	\$188 \$125
Estimated Annual Total Cost of Ownership	\$61,291	\$41,217 \$20,074

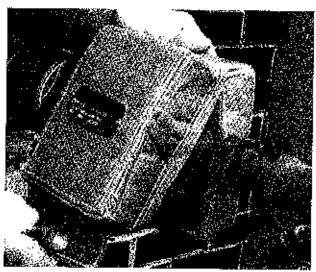
Source: 3M Filtration

# Auditing Steam Traps-Key to Energy Savings

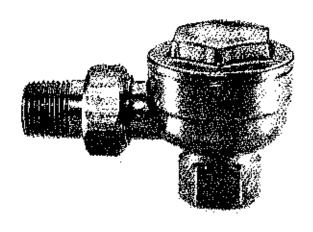
Facilities depend on sleam systems to deliver thermal energy that is clean, dry, and in some instances, even sterile. Sterilizers, coils and water heaters are critical components in health care, industrial, and food processing facilities. But since sleam traps are open-ended valves, leaks and losses can pass unnoticed, representing significant energy losses. Replacing failed sleam traps provides a quick and easy return on investment in energy savings alone. The following example demonstrates a \$16,500 payback on an energy audit and trap replacement for a facility with 100 steam traps; these savings are multiplied over the course of subsequent years.

# of Total Steam Traps	100
Steam Trap Fallure Rate	10%
Failed Steam Treps	10
Average Trap Fallure Energy Cost/Trap	\$2,500
Total Estimated Lost Energy Cost	\$25,000
Inspection Program	(\$3,500)
Replacement/installation of New Steam Traps	(\$5,000)
Energy Savings	\$16,500

Source: Thermo-Diagnostics



35PD79 Heat Shield for Steam Trap



4NU72 Steam Trap

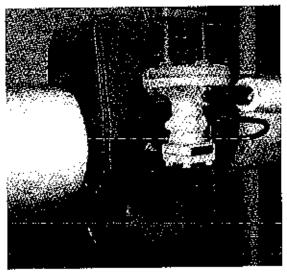
# Thermal Blanket-Quick Return on Investment

For existing steam systems, installation of thermal blankets where insulation has been removed or never existed generates immediate energy savings. With quick installation or quick removal/re-installation, the highly functional thermal blanket systems from Grainger can address problem insulation areas.

In the example below with installation of 53 thermal blankels, energy savings were over \$36K, with a payback less than a year. Over the course of a 15-year life, estimated energy savings are over \$500K.

Energy Savings		
Total Operating Energy Cost - No Thermal Blanket	\$40,488.36	<u> </u>
Total Operating Energy Cost - With Thermal Blanket	\$4,284.00	
Total Operating Energy Savings with Thermal Blanket	\$36,199,86	
Thermal Blanket System Installation		
Thermai Blanket Installations	<b>53</b>	
Thermal Blank System Cost	\$21,363,25	
abor for Installation	\$2,160.00	
Total Project Cost	\$23,523.25	<u> </u>
Payback (Months)	8.24	
Lifetime Energy Savings (15 year life)	\$519,474.65	

Source: Shannion Enterprises of W.N.Y. Inc.



35PF31 Acoustic Blanket

# Fans and Ventilators-Moving Air, Generating Savings

Keeping the air in your facilities moving can save energy. Upblast, downblast and inline fans can be used to achieve this goal and when paired with a direct-drive electronically commutated (EC) motor, you can decrease ventilation energy costs by up to 40-60%. These units are also fully speed controllable, heiping to increase savings even more. Energy-efficient powerpacks are available to easily convert upblast belt drive or direct-ventilators to direct-drive EC.

# Side by Side Comparisons EC Motor vs Belt Drive

At 1500 RPM, the EC Motor has a 25% energy savings over the traditional belt drive, if the speed is adjusted to 1000 RPM, there is an impressive 45% energy savings.

Measure	EC Mata	Belt Drive	EC Motor	Belt Drive	
RPM	1,500	1,500	1,000	1,000	
Watts	480	 840	180	830	······
Energy Savings	25%	 	45%		· · · .

# EC Motor vs Direct Drive PSC

At full speed, the EC Motor fan has about 20% energy savings over the Direct Drive PSC Motor. When the speed is turned down 30%, the EC Motor's efficiency remains constant, where the efficiency of the Direct Drive PSC Motor drops significantly. This represents about 70% in energy savings.

Measure	EC Motor	Direct Di	rive PSC	EC Motor	Direct D	rive PSC
RPM	1,720	1,720		1,200	1,200	
Watte	220	270	•••	75	260	
Energy Savings	20%			70%	· · · · · · · · · · · · · · · · · · ·	

Source: Dayton/Solutions for Air



5DVT4 Downblast Vent, Direct Drive

# Meter, Control and Save

Automatic metering systems provide a snapshot of energy use and demand with dynamic dashboards to display building operation and energy consumption information. For example, an energy dashboard may show that a building's ventilation system is over consuming. An easy solution is to reduce motor speed by only a few Hz to curb consumption with no impact on performance. Automatic metering combined with automation and control systems, variable speed motors, smart thermostats and time-programmable HVAC systems help ensure a building only uses the energy it needs.

Metering, when acted on, helps:

- Reduce energy use by up to 5% to 15%
- Meet sustainability initiatives
- Eliminate or shift energy spikes to off peak hours

Source: 2003 interview by William Feldman with Jean Lupinacci, director of the Commercial and Industrial Branch of Energy Stur® at the EPA



12V820 Energy Meter



19C696 Three-Phase Meter



23AU10 Motor



6PYH5 Power Meter

# Thermostat upgrades

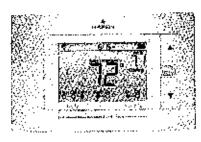
Grainger offers a new generation of "smart" thermostat control equipment, systems and service solutions that make use of the latest technological advances.

Wi-Fi connected thermostats are making their way into buildings of all types and sizes due to their convenience and cost-savings benefits. A Wi-Fi connected thermostat makes it easy to reduce energy costs; just by turning the temperature back a few degrees when a building is empty can result in up to 30% energy savings. With "smart" thermostat control equipment, you have the convenience of controlling the environment in your building from anywhere to reduce wasteful heating and cooling and realize energy savings.

Source: Emerson



30ZZ03 Wi-Fi Connected Thermostat



30PL32 Wi-Fi Connected Thermostat



# Case Study: Pioneering Energy Efficiency Project Projected to Deliver over \$27MM in Energy Savings

A 700+ bed hospital sought innovative ways to provide facility improvements while realizing energy savings. Following an exhaustive on-site audit, over 180 individual solutions were implemented to reduce energy consumption, including:

- Full overhaul of the HVAC system including installation of variable speed drive and automated monitoring and control of air handling units and pumps
- Improved metering and monitoring of electricity, gas, and steam
- Building management systems upgrado

This project is projected to deliver over \$27MM in energy savings over the next 20 years by reducing energy consumption by more than 40%.

Sauroe: Schneider Electric

# Motor Productivity and Energy Savings

Motors are essential for controlling an HVAC system; 85% of motors help control pumps, fans and compressors. They are also significant consumers of energy, consuming approximately 30% of energy of a building.

Source: Zachary Shahan, Electric Motors Use 45% of Global Electricity, 2011, cleanlechnica.com

# Variable Frequency Drives for Improved Motor Productivity

A VFD adjusts a motor output for peak demand and low demand so you can get the most out of your motor while saving energy. A VFD can improve energy savings up to 70%; these saving are achieved by operating in conjunction with a Building Automation System (BAS) or independently through its internal Proportional-Integral-Derivative (PID) capabilities. A VFD is ideal for applications where speed control is critical, such as when operating compressors, pumps and fans.

Source: Mark Gmitro, Purrip Energy Savings with VFDs, 2009, sustainableplant.com



14L808 Variable Frequency Drive

# V-Belts for Motors' Energy Efficiency and Life

Adoption of these three steps will help improve your motor's energy efficiency and life:

- Use Raw Edge Cogged V-Belts. Raw edge cogged v-belts grip the sheave sidewalls better than wrapped v-belts, helping to minimize slip and improve efficiency
- Replace Worn Sheaves. Sheaves with as little as 1/32" of wear may cause your v-belts to slip excessively
- Tension V-Belts Properly. The proper tension is the lowest tension at which the v-belts won't slip or squeal under peak load



6A118 AX35 Cogged V-Belt



10Y311 V-Belt/Sheave Groove Gauge



8AGK7 V-Belt Tension Checker

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energy gov

Energy and Control of the Control of

HV/C Coemy Managements (clients) grainger.com/nyac

# DHODUCTES

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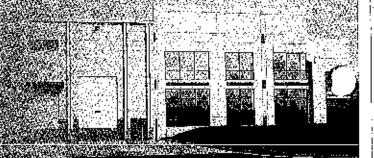


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Update your business operations for maximum efficiency without disrupting your business with Grainger's network of qualified, insured and licensed service providers.\*

# **Facility Upgrade Solutions**

The Grainger Energy Services team serves as your resource to help identify and implement a wide range of energy- and water-efficient solutions for your business through its notwork of qualified, insured and licensed service providers. Working closely with you, our service providers can help Identify and facilitate the installation of energy- and water-saving measures to help benefit your bottom line with minimal disruption to your business. Our service providers can also help you secure applicable incentives and rebates for your energy- and water-saving projects.

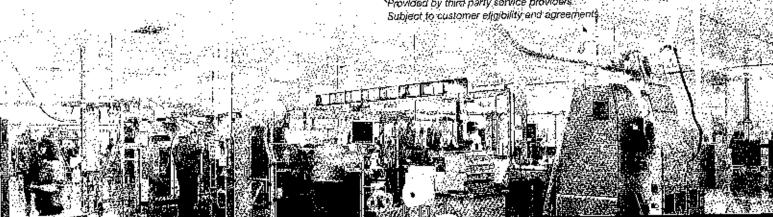
# Potential Benefits to Your Business

- Improved use of energy and water
- Improved payback and ROI targets
- Reduced operating costs
- Upgraded infrastructure
- Warranties on new equipment
- Lowered operational risk
- Avoided maintenance expenses
- Reduced facility carbon footprint

# Comprehensive Services\*

- Multiple energy- and water-saving solutions
- Audit and financial analysis
- Material, contractor and project management
- Installation by qualified, insured and licensed service partners
- Administration of utility rebates
- Disposal and recycling

Provided by third party service providers:



graingerenergyservices.com 866-597-1330

GRAINGER

**Energy Services** 

# **5** Questions to Ask Yourself

- Does your facility have older, less onergy- and water-efficient products?
- Does your facility have longer operating hours or heavy water usage?
- Would you like to reduce your energy and water bills while improving the performance of your operation?
- 4 Are you Interested in learning about incentives available to your facility for energy-saving projects?
- Are you interested in enhancing your property's value?

If you would like more information, or to see if your facility qualifies for an on-site evaluation, call us at 866-597-1330 or contact your Grainger Rep to learn how you can benefit from these energy- and water-saving services.

# **Energy Services Multi-Measure Solutions**

Through our network of third party service providers, you can find a wide array of services which include auditing, specifying, supplying, installing, commissioning and utility rebate processing for your energy- and water-saving projects.



Lighting Projects



Compressed Air System Studies and Upgrade Projects



Steam Trap System Studies and Upgrace Projects



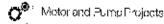
HVAC Projects



Dust Collection System Studies and Upgrade Projects



Water Conservation Upgrade Projects

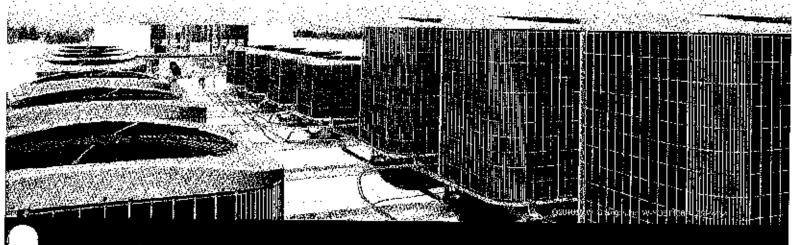




Electric Vehicle Charging
 Station Projects

# Let us help facilitate a proposal for your consideration.

We're confident you'll see value in upgrading your facility with help from the Grainger Energy Services team.



**graingerenergyservices.com** 866-597-1330

GRAINGER.

**Energy Services** 

# GRAINGER SERVICES NETWORK

### TECHNICIAN SKILL & SAFETY TRAINING

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Take advantage of quality training seminars led by an industry-experienced, certified team of third-party instructors. Participants receive hands-on safety and industrial skills development that can be applied on the job Immediately. Training can be scheduled on-site at customer locations or off-site at scheduled locations across the U.S.

1910,289 Elactrical Safety for Power Generallon, Transmission & Distribution

2015 NFPA 70E/Arti Plash Electrical Safety

2018 NFPA 70E/Ard Fleish Electrical Safety

2017 National Electrical Code

2017 NEC Practical Apolloations for Building & Facilities

Electrical Safety: Hands-Ori Practical Skills Application

Electrical Systems in Havarrions Locations

Grounding & Bonding of Electrical Systems

Life Safety Code® (NFPA 101)

National Electric Safety Code

NFPA 110: Standby Power Generation

NFPA 70B: Electrical Equipment Maintenance

NFFA 72; National Fire Alami & Signaling Code

NFPA 79: Electrical Standard for Industrial Machinery

NICET Levels I & II

### COMPUDNCE AMECHANICAL

Confined Space Entry

DOT Hazardous Muterials

Fall Arreet/Fall Protection Training

Hazardous Waste Operations (HAZWOPER)

Holeting & Pigging

Natural Gas Maintenance & Safety

Plumbing Standerds

Advanced Air Conditioning & Refrigeration

Air & Water Balancing

Air Canditioning & Refrigeration

Balancing of Water & Air Systems

Boilers: A Technical & Operational Workshop

Brazing for HWAC

Chillians: Operation & Maintenance of Chillod

Water Systems

Heating & Vertillation .

Advanced Transformers Maintenanco & Testing

Battery Maintenance & Testing

Cable Fault Location & Tracing

Cable Splicing & Termination Medium Vollage 🕟

Cable Teeling & Diagnostics

Circuit Breaker Mainténance Low & Medium Voltage

Elecuto Motors: Understanding & Troubleshooling

Electrical Maintenance & Testing Training

Electrical Print Reading

Fiber Optic Training

Industrial Electricity Basics

ξρεjustrial Electronics % Circuits

Infrared Thormography

Instrumentation & Process Control

PLC: Sigmons Step 7

.PLG: Allen-Bradley ControlLogix\*

PLC: Automation Systems

PLC: Programmable Logic Controllers :

Protoctive Relay Maintenance Basic & Advanced (Machanical)

Profective Relay MaIntenance Generator

Protective Relay Maintenance Solid State

Substation Maintenance 1 & 2

Transformer Maintenanco & Testing

Troubleshooting Electrical Control Circuits

Tuning DDC/Process Control Lours

Variable Frequency Drives



Dackflow Prevention & Cross-Connection Control

Ball Screw Applications & Techniques

Bearings & Lubrication Principles

Centrifugal Pumps,

CNC: Computer Numeric Controls - Troubleshoot (4)

Conveyor Systems

Hydraulics Training & System Troubleshooting

IFPS Connector'& Conductor Certification

Reviow Training

IFPS Industrial Hydraulic Mechanic Cortification

Review Training

IFPS Industrial Hydraulic Specialist Certification

Review Training

FPS Industrial Hydraulic Technician Certification

Review Training

IFPS Mobile Hydraulic Mechanic Certification

Review Training

IPPS Mobile Hydraullo Technician Certification **Boylew Training** 

IFPS Priessmallo Specialist Certification Roview Training

Infrared Thermography Machine Tool Alignment: 3-Axis Alignment

Machine Tool Alignment: 5-Axis Alignment.

Machine Tool Alignment: Concepts

Machine Tool Alignment: Positioning & Accuracy

Mechanical Drives/Power Transmission

Priedrictic: Sloctro-Priedmetics Training

Procumatic: Industrial Mechanical Systems

Predictive Maintenance

Shaft Alignment with Laser Alignment

Ultrasonic Testing

Vibration Analysis

Welding Certification, Principles & Procedures

NOTE Thata services are not available to government materials.

FOR MORE INFORMATION, CONTACT YOUR GRAINGER REP OR CALL 1-800-GRAINGER

@2017 WOV Grainger, Inc., W-7UPW828



# GRAINGER SAFETY SERVICES NETWORK

Grainger's network of health and safety service providers is committed to providing you with quality, cost-effective on-site and online services. Consisting of a highly trained network of Certified Industrial Hygienists (CiH) and Certified Safety Professionals (CSP), as well as other safety and health professionals, Grainger possesses the expertise and resources to provide training, on-site testing and auditing, and web-based tools designed to aid. in your occupational safety and health programs on a national scale.



### AIRBURNE CONTAMINANTS & MOUSE

Audits & Assessments -

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Equipment Specific Procedure Development ID:(OpenSpiral Hizlith Hazame)

Asbestos Awareness Training

Newton Protection Paljiting

Respirator Training

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Arc Fleeb Analysis

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Equipment Specific Procedure Development (Electrical Satety).

2015 NFPA 700/Arc Hash Electrical Safety Training

2017 National Electrical Code Training

2018 XFPA /OE//up Flash Cleutrical Safety Training

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### RC FLASI/ELECTRICAL SOFETY Continues

1910.260 Electrical Safety for Power Generation,

Tranomiseicu & Alistribubon Training

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Electrical: NICET Levels 1 % II Training

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National Electric Safety Code Training

NETW, 101 state Sufety Code\* 2012 Hollion Traying

NFPA 110: ±margercy & Slandby Power Systems

NFIA 208: Fleekrical Equipment Maintainince Training KFPA 72: Netlinnel Fire North & Signaling Osca 2019

Edillyn Training NELVI 79: Electrical Standard for untulation Machine V 2019 Edillion Training

NFPA 99: Slandard for Health Date Facilities 2012 Edition Training.

JUJEIIs R Agenssijjenja

Confined Space Identification/Audits

### Program Development - A. A.

Equipment Specific Protective Descripment

Confined Space Entry & fleedow Training

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# EMERGENCY PLAXMIXU & RESPONSE

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Hra Alanıı System Dosign & İnstallation\*

His Alarm System Japonion & Santos

Fire Barrier Inspection & Repairs

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Fire Clary Inspection & Appairs

Fire Extinguished Inspections & Sprvice

Fire Protection Assessment & Testing (Sprickler

Fire Protection Dealer & Pretaliation (Sprinklin Systemist)

Fire Protection Inspection, Teeling & Maintenance ISprinkler Sustemet

First Scenal Hearts Fire Suppression Systems Decking & ... Inetallation

Fire: Sprinkler Line Compliance Management & Repairs

Kitchen Hood Suppression System Inspection & Service

Picolo I ilminoscont Markings inspection & Installation

Special ita and Frig Suppression System Design & Justaliation

### Exembre & Workshop

Active Shocker Practical Evergee

Quaireas Conflointy Planning Viorkahop

Homeland Socurity Exercise Cycloption (Fragram (HSFFP)

### Emergency Evaduation Plans.

Empjoerisy Opgraficie Mari

Active Shooter Training

Fiv Barda Menegement Traving

Fire Extinguisher Training

Jostflant Communic Speich (129) Iraning

Pandamin ResponsiviPorsonal Protective Equipment

Scryices are only available through Grainger third-party provider.

# GRAINGER SAFETY SERVICES NETWORK

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MANAGED BENEFIT PROGRAMS

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GRAINGER

# **SAFETY SERVICES**

Grainger works with well-recognized safety suppliers for facility and product surveys, along with fee-based OSHA certification and training programs to help you stay compliant. Our strong relationships within the safety industry enable us to offer hassle-free services, including turn-key product and program solutions from our safety suppliers as well as third-party service providers.

PEOPLE SAFETY	
GRAINGER ONLINE SERVICES	FEE-BASED
Grainger On/line SafetyManager® System Online Safety Trainling Library with Tracking Authorized Online OSHA 10- & 30-Hour Outreach Training Online NFPA 70E Electrical Safety Training SDS Management	1
GRAINGER SAFETY CONSULTANT SERVICES Solutions to assist your company's safety and compliance efforts.	
<b>Grainger Sefety Consultants Network</b> A national network of third-party service providers with a comprehensive offering of on-site assessments, studies, auditing and testing, program development and support, and training to enhance your safety program.	1
PERSONAL PROTECTIVE EQUIPMENT Solutions to help protect individuels from workplace hazards.	
PPE Assessments: Job hazard anelyeis and PPE assessment at the facility and corporate level,  BODY PROTECTION	<b>√</b>
Tyvek" Recycling Program DuPont epecialists will provide storage containers and pick-up of used garments.	
Fire-Resistant Workwear Assessments & Training Evaluation of hazards to help determine proper product selection and use, and identify potential cost savings. Training on proper use may be included.	16.
Embroidery & Heat Press Services Add high-quality, personalized messages to clothing orders.  Customize shirts, jackets, safety vests, rainwear, caps and other apparel with your company's name or logo. Personalize employees' or personnel workwear by adding their names to uniform, coveralis, lab coats, etc.	✓
Job Hazard Assessment Program Designed to assist with workplace hazard assessments, qualifying the specific product solution. Samples may be provided to check proper febric, fit and application.	<u></u>
DuPont** SafeSPEC** and SafeSPEC* Mobile   Chline product selection tools and database designed to assist with the selection of chemical protective apparal. Also available as a mobile app.	<u>-</u> .

Contact your Grainger Rep for details, availability and eligibility.

\*Scrvices provided by third-party safety network may be subject to a fec.



EYE & FACE PROTECTION	
Safety Eyewear Assessment Designed to assist your business or institution with workplace eye protection assassments, qualifying the specific product solution.	
Safety Presoription Eyawear Services Multiple solutions for safety prescription eyewear needs.  Ordering options include on-site kipsk or local eyecare providers.	1
FALL PROTECTION FROM HEIGHTS	
Fall Protection Assessment* A plant/site survey is conducted to identify potential fall protection hazerda as well as suggest products or programs to minimize risk.	
Fall Protection Treining (Basic) Specific courses designed to train for safety at heights, equipment inspection, rescue planning and tower allmbing. Customized training courses are also eval able. Training can also be done using a mobile demonstration vehicle which demonstrates areating forces workers would experience during a fall.	
Fall Protection Training (Competent Person) Covers the OSHA Fall Protection standards 28 CFR 1913 Subpart D and 29 CFR 1926 Subpart M for both General Industry and Construction, Special attent on will be given to personal fall arrest systems. Participants evaluate hazarde and dovelop practical resolutions within the general industry and construction environments. This training will give participants the skills necessary to fulfill the role of "competent person" as defined by OSHA for their company.	1
<b>Custom Logo Fall Protection</b> Customize fall protection equipment with your business or institution's logo or safety amblem.	1
Flexiguard™ Engineered Service Custom engineered Flexiguard™ systems create unique fail protection and access solutions that meet the requirements of your specific application. Also includes on-site assembly and user training services.	1
HAND PROTECTION	
Hand Protection & Glove Program Assessment Evaluates your glove program to determine proper selection and use, and identify cost savings. Samples are provided, allowing users to ensure proper fit and application.	
FOOT PROTECTION	
<b>Grainger Safety Footwear Services</b> Greinger-managed safety footwear programs track employee purchases, administer payroll deduction and apply company contribution subsidies. Multiple delivery options including shoemobile, online and branch.	
HEAD PROTECTION	
Head Protection Assessment Designed to easist your business or institution with workplace head protection assessments, qualifying the specific product solution.	
Custom Logo Hard Hats Customize hard hats with your company's logo or safety emb em.	1

\*Services provided by third-party safety notwork may be subject to a fee.



HEARING PROJECTION	
Hearing Protection & Conservation Training Designed to assist your business or institution in becoming compliant with OSHA standard 29 CFR 1910.95. Includes instruction on the importance of proper use of hearing protection devices.	
Audiometric Testing On-site audiometric testing employs state-of-the-art technology in a clean, comfortable setting. Designed to help you comply with CS∹A's Hearing Conservation standard 29 CFR 1910.95.	1
RESPIRATORY PROTECTION	
Respiratory Protection Fit Testing & Training* Designed to assist your business or institution in conducting training, fit testing and program development to help meet OSHA standards.	
Online Respirator Medical Clearance Respirator Assessor® software provides a quick and easy way to complete medical clearance. The online questionnaire helps provide employee clearance for using virtually any respirator in work conditions specified. Generates unique authorization codes for each of your employees to complete the questionnaire at any computer with internet access.	1
Pulmonary Function Testing On-site testing and online data management to measure and track pulmonary function for your workforce.	1
ERGONOMICS Solutions to help protect individuals from workplace hazards.	
Ergenomic Assessment* A comprehensive on-site ergonomic job assessment which reviews potential hazardous areas. Assessment includes a review of any job hazard analysis (JHAs) for the jobs, a review of employees performing jobs at workstations, measurements of workstations and tasks, and an outline of all findings and recommendations with an action list for each job reviewed.	
EXTENDED STANDING/SITTING	
Ergonomic Matting Assessment Evaluates your facility to recommend anti-fatigue matting to help reduce back and lower leg fatigue for employees who stand while working, identifies the proper mat for use in areas with oils or chemicale and provides 12' samples to stand on or test against chemicals.	
 MEDICAL & FIRST AID Solutions to help treat employous and guests should they get injured. EIRST AID	
First Aid Assessment Designed to assist your business or institution with establishing a first aid program, understanding regulations and meeting ANSI fill requirements.	
SUDDEN CARDIAC ARREST	
First Aid/CPR/AED Training The CPR/AED portion of this course prepares the layperson to respond to choking, breathing end cardiac emergencies, and show them how to use an automated external defibrillation unit in conjunction with CPR. The first aid portion of this course is designed for emergency response teams, safety personnel, supervisors and the general public. This course teaches you how to respond to breathing emergencies, sudden illness and injury, and demonstrates techniques to help prevent disease transmission.	<b>✓</b>

\*Services provided by third-party safety natwork may be subject to a fee.



BLOODBORNE PATHOGENS	
<b>Bloodborne Pathogen Awareness Training</b> This course satisfies OSHA's Bloodborne Pathogens standard 29 CFR 1920.1030 which prescribes safeguards to help protect workers against the health hazards from exposure to blood and other potentially infectious materials, and to reduce their risk from this exposure.	<b>1</b>
OCCUPATIONAL HEALTH HAZARDS Solutions to help identify safety hazards that could harm simployees.	
ÉNVIRONMENT CONTROLS	
<b>Noise Monitoring</b> : A wide range of sound level measurement services and noise control program development.	1
ENVIRONMENT MONITORING	
INet" Gas Detections Services Allows you to manage your gas detection program at a fixed monthly cost while having access to tools and reports that show you how your equipment is being used and what it's detecting.	1
Gas Detection Equipment Training Instruction on how to use gas detection products, including calibrating the equipment.	!
Indoor Air Quality Assessment Comprehensive indoor air quality services, from Initial building screening and air testing to problem resolution and litigation support.	1
Employee Exposure Monitoring Cartified Industrial Hygienists (CIH) and Cartified Safety Professionale (CSP) use NIOSH/OSHA approved sampling methodologies to help you identify toxic chemicals and harmful emissions from manufacturing processes and develop appropriate engineering controls and personal protection plans.	<b>/</b>
Test Instruments Calibration Services Calibration helps keep your sensitive test instruments in tip- top shape for accurate, reliable results. Available for thousands of instruments and tools, calibration can be done on any brand of instrument, including brands Greinger does not carry. Instruments do not need to be purchased from Grainger to use the calibration service. Calibration can be performed on new Items at time of purchase or on Items already owned. Three levels of calibration are available to meet different industry standards.	<b>✓</b>
TEMPERATURE STRESS HAZARDS Solutions that help simpleyees work in extreme temperature conditions.	
HEAT STRESS	
Heat Strees Assessment* On-site evaluation to determine heat stress risks, allowing for product evaluation and testing.	

\*Services provided by third-party solety natwork may be subject to a fee.



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	FACILITY SAFETY  GRAINGER ONLINE SERVICES		
	Grainger Online SafetyManager* System* Colline Safety Training Library with Tracking Authorized Online OSHA 10- & 30-Hour Outreach Training Online NEPA 70E Electrical Safety Training SDS Management	<b>/</b>	
:	GRAINGER SAFETY CONSULTANT SERVICES Solutions to assist your company's safety and compilance efforts.		
	<b>Grainger Safety Concultants Network.</b> A national network of third-party service providers with a comprehensive offering of on-site assessments, studies, auditing and testing, program development and support, and training to enhance your safety program.	1	
.:-	CONFINED SPACE Solutions to help your employees work safety in permit required contined spaces.		
	Confined Space Analysis Conducted plant tour to determine potential confined space hazards.	1	
	Confined Space Entry Training This course covers the CFR 1910.146 OSHA requirements, including hends-on training in entry procedures, hazard recognition, PPE, monitoring gear, and permit and non-permit work practices. Along with classroom training, it provides extansive hends-on practice in the use of personal protective, gas detection and entry equipment.	1	
	Confined Space Rescue Training This course is geared toward the specific needs of the client ranging from one to five days of training. It offers a comprehensive coverage of OSHA 28 OFR 1970.148 and meets all applicable training (including ANS) and NFPA; standards. Classroom sessions introduce the student or students to the regulatory requirements. Field exercises teach the techniques necessary to efficiently and proficiently perform the duties of a Confined Space Rescue Team.	1	
	Confined Space Identification/Audit. An on-site confined space audit for the purpose of updating the current confined space inventory as well as identifying any fabels that need replacement. Following the audit, a report will be generated which will provide the following information; identity and location of each space; whether each space is permit or non-permit required; hazards and potential hazards; whether each space may be entered by using alternate entry procedures, is in need of reclassification or if full entry procedures are required.	<i>y</i>	
	<b>Gas Detection Equipment Training</b> Instruction on how to use gas detection products, including calibrating the equipment.		
	ELECTRICAL SAFETY Solutions to help provide protection from electrical hazards such as arc flash:		
	ARC FLASH		
	<b>Arc Fleeh Hazard Assessment</b> Designed to assist your facility in complying with the NFPA 70E standard, includes identification, data collection, analysis and labeling of all electrical arc flesh hazards in your facilities, includes regulatory compliance training of qualified persons in safe workplace practices.	✓	

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ARC FLASH cont	
Arc Flash Awareness Seminar Designed to bring awareness to the NFPA 70E standard, Additional topics reviewed are methods of assessment, PPE equipment, proper electrical tools, teet instruments and labeling of hazards.	
Arc Flash Training Safety seminar for anyone working on or near electricity. Topics include flash protection boundaries, PPE, hazard/risk category classifications, shock/electrocution, arc flash calculations, related regulations, and eafe work practices and procedures. This training is required for electrical maintenance personnel, operators, troubleshooters, electricians, linemen, engineers, supervisors, site safety personnel or anyone exposed to energized equipment of 50 volts or more.	
WORKING ON LIVE ELECTRICITY	
Electrical Safety Facility Assessment* Facility analysis of potential electrical safety issues and recommended electrical product solutions.	
Fuses & Power Distribution Training Seminars tailored to site safety contact's requirements in the proper application of fuses to help protect electrical equipment and power distribution systems.	
ENVIRONMENTAL SAFETY HAZARDS Solutions to help safely control and handle incidents/hazards such as chemical storage and spills. CHEMICAL STORAGE	
STUD-E Safety Check Program Site. Assessment evaluates concerns associated with storage, transfer, use and disposal of hazardous liquids. Product suggestions promote using the right equipment for the right job. Provides assistance with regulatory code compliance to OSHA and EPA standards.	
Hazardoue Liquid Handling & Storage Assessment On-site audit of hazardous/flammable storage, use and handling.	
SPILL CONTAINMENT	
Spitt Containment Training & Assessment Employees are trained to use correct products and procedures for their specific spill control and absorbent applications. Assessment involves detailing a business or institution's current spill maintenance procedures, identification of new and enhanced procedures, and new product suggestions.	
EYEWASH & EMERGENCY SHOWER	
Eyewash/Shower Survey & Assessment* Walk-through assessment of facility for emergency eyewash and drench shower safety. Includes ANSI-compliance recommendations on products and strategies.	
EXITS & FIRE PROTECTION Solutions to help with exits and fire protection within a facility or worksite.	
FIRE PROTECTION	
Firestop Training Program* Educates users on general firestop Information and provides supplier specific training on UL dessified systems.	
Firestop Facility Assessment* Comprehensive facility walk-thru service to identify non-compliant	

"Services provided by third-party safely notwork may be subject to a fee.



fire hazard Installations.

	EVERGENCY ACTION PLANS	
٠.	Process Safety Management Includes the assembling of required process hazard information, which included field tracing piping and developing Piping & Instrumentation Diagrams (P&IDs); reviewing and commenting on operating procedures (startup, shutdown and emergency shut down); and health, safety, emergency response procedures and preventive maintenance practices.	1
	LOCKOUT/TAGOUT Salutions to help your employees work safely pround equipment during maintenance procedures.	
	Lockout Program Needs Survey On-aite survey to assess current lockout/tagout practices and provide suggestions to improve current LOTO program.	
	Lookout Procedure Service: A network of certified service providers able to offer a complete turnkey graphical lockout. Agout service provided on-site. Helps ensure your facility has an effective lockout program and complies with OSHA's Lockout regulations. Engineers will come to your facility and create visually-instructive, machine-specific procedures that can be placed directly onto the equipment.	1
•	Lockout/Tagout Training This course is for personnel who are required to service, maintain or work around energized equipment. Topics include an overview of OSHA's Control of Hazardous Energy, 29 GFR 1910,147; information on controls and procedures required to help prevent the unexpected energization, start up or release of stored energy and the dangers involved; methods to recognize different types of energy hazaros; definitions of authorized, effected and other employees; energy-isolating device and lock-and-tag definitions; definitions of lock and tag; program categories; energy control and appropriate control procedures.	
	MACHINE GUARDING Solutions used on and around machines to help keep people safe from Injury.	
	<b>Machine Guarding Turnkey Solution</b> A network of certified service providers present a complete machine guarding solution consisting of machine audits and assessments, engineering and design of machine protections, a starc-to-finish installation service and integrated training on all new equipment and procedures.	1
	SAFETY COMMUNICATION Solutions to help promote the appropriate safety hazard information within a facility or writteite.	
	<b>Safety Paint Assessment</b> Conducts an on-site survey to determine the condition and location of safety markings and recommend the proper safety coatings.	
SEC.	HAZARD COMMUNICATION/QK8	
	HazCom/GHS Production Workshop This workshop combines regulatory training and Globally Harmonized System (GHS) label creation to holp your business or institution meet OSHA GHS implementation requirements and sustain in-house compliance.	/
!	Hazardous Communication Training Focusing on the specific requirements of OSHA 29 CFR 1910.1200 Subpart Z, this course offers an overview of hazard communication standards, requirements and responsibilities; training requirements; Itow to make a hazard determination; hazard chemical characteristics; container labeling and other hazard warnings; safety data sheets; employee training requirements; hazard prevention; minimization; preparedness; and exposure monitoring plans.	1

'Services provided by third-party safety natwork may be subject to a fee.



WORKPLACE SIGNS & TAQS	
Visual Workplace Audit Eveluation of business or institution's current workplace, visual workplace oriorities and areas of risk. Audit provides a detailed report complete with facility photos displaying apportunities for workplace improvement, product suggestions and location install identification.	· 🗸
SECURITY	·
Solutions to help keep the tacility or worksite sate and secure during all hours of the day.	
Business Radio FCC Programming Designed to help customers program their business two-way radio products with mandatory Federal Communications Commission (FCC) assigned frequencies.	
SLIPS, TRIPS & FALLS	
FALL PREVENTION FROM SLIPS & TRIPS	
Slips, Trips & Falls Assessment Provides a pedostrian safety alte assessment that takes in customer facility observations and gives back recommended products and equations to help your facility become safer for employees and guests.	
Floor Coating Installation Service Includes an on-site professional survey, quote and installation of Rust-Oleum® floor coatings.	1
Floor Coating & Anti-Slip Assessment An evaluation based on application, hazard concerns and safety color-coded peint requirements.	
LADDERS & SCAFFOLDING SAFETY	
Climbing Pro Ladder Safety Kit Includes training literature and video to help provide training on safe and proper ladder use, how to select the correct ladders for the job and ladder inspection. Includes a quiz to reinforce learning.	
FALL PREVENTION — FROM FLOOR AND WALL OPENINGS	
Flexiguard* Engineered Service Custom engineered Flexiguard* systems create unique fall protection and access solutions that meet the requirements of your specific apprication. Also includes on-site assembly and user training services.	1

†Grainger Online SalotyManager is provided by Grainger Saloty Services, Inc., an affiliate of W.W. Grainger, Inc.
\*Services provided by third-party saloty network may be subject to a fee.

02018 W.W. Grainger, Inc. W-XSAC814 - 8SP7494



REQUEST FOR PROPOSAL NO. 192163

PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-4735

### Please see the following Exhibits in this section:

Exhibit 1 Grainger US Branch and DC Locations

Exhibit 2 Sample Grainger Invoice

Exhibit 3 Grainger Sample Item Purchase History Report

Exhibit 4 Grainger Value Added Services

Exhibit 5 Grainger GSAT Site Assessment Flyer

Exhibit 6 Grainger Safety Services Network Line Card

Exhibit 7 Grainger Consulting Inventory Baseline

Exhibit 8 Grainger City of Tucson Business License

Exhibit 9 Grainger's Service, Training and Assessment Descriptions

Exhibit 10 Grainger's Sourcing Terms and Conditions

	Oldinger blun			TEST WITH
Location	Address	ST	City	Zip Code
Grainger	4700 Hamner Ave.	CA	MIRA LOMA	
_Distribution Center_ Grainger		·	MIKA LOSIA	91752
Distribuțion Center	8001 Forshed Dr.	FL	JACKSONVIILE	32219
Grainger Distribution Center	701 Grainger Way	IL	MINOCKA	60447
Groinger Distribution Ceister	11200 E. 210 Hay.	МО	KANSAS CITY	S4151
Grafager Distribution Conter	4900 Old Alrways Rd.	MS MS	SOU) HAVEN	3887:1
Grainger Distribution Center	18 Appleyate Dr. North	LIA.	ROBBINSVILLE	8691
Grainger Distribution Conter	BZ11 Bavarla Dr É	OH -	MACEDONIA	44055
Grainger Distribution Center	101 Southchast: Alvd.	sc	70UNTAIN INN	29644
Grainger Distribution Center	201 Freedom Dr.	TX	ROANOKE	76262
Grainger Distribution Center	95 S. Tejon St	co	DENVER	80223
Grainger Distribution Conter	2450 Annapolis Lane	MN	PLYMOUTH	55441
Greinger	6725 S. Todd Blvd.	WA	TUKWILA	98188
Distribution Center Grainger	2710 Koystone	CA.	PATTERSON	95363
Distribution Center Grainger	Pacific Parkway		PATTERSON	33503
Distribution Center	Operational In 2020	101		
Grainger Braach	1241 Montilmar Dr.	Al.	Мовие	36509- 1712
Grainger Branch	1912 Jordan Lane	ΛL	HUNTSVILLE	35816- 1542
Greinger Branch	541 George Todd Dr.	Al,	MONTGOMERY	36117- 2233
Grainger Branch	3735 First Ave. N.	ΛL	BIRMINGHAM	35222- 1201
Grainger Oranch	3807 Planters (Id.	AB	FT. SMITH	729D8- 8461
Groinger Branch	1205 S. Did Missouri Rd.	AR	SPRINGUALE	72764- 1152
Grainger Branch	6100 Muzrey St.	AR	LETT'LE ROOK	72209- 8528
; Gruinger Branch	775 G Baselina Rd	//Z	•	85233-
	4465 E. Broadway	ī	SILBERT	1203 85040-
Grainger Branch	Rd.	AZ.	PHOENS	8892 85713-
Grainger Branch	8415 S. Dodge alvá.	AZ	TUCSON	5484 85043-
Grainger Branch	960 N. 51st Ave	A2	PHOENIX	2625
Grainger Branch	2002 W. Rose Gynden Lane	AZ	PHOENIX	85027- 2620
Graingez Branch	7501 Stagecoach	CA	STOCKTON	95215-
	2261 Rhigwood			7909 95131-
Grainger Branch	Avo.	—ca -	SAN XOSE	<u>1717</u> 94577-
Grainger Branch	444 Doolittle Dr.	-0/	SAN LEANDRO	1016
Grainger Branch	1335 Tualumne St.	CA	FRESNO	9.9705- 2017
Grainger Brangh	10137 S. Norwalk Blvd	CA	SANTA FE SPRINGS	90670- 3325
Grainger Branch	1150 day BAyd,	CA		91917
		i	EHURA VISTA	2501 93309-
Greinger Branch	3900 Easton Dr. 5760 Commerce	CA	9AKERSFIELD	1089 94928-
Grainger Branch	Blvd,	CA	ROHNERT PARK	1680
Grainger Aranch	310 E. Bell Rd,	CA	ANAHEIM	92805• 6312
: Grainger Branch	1321 Linda Vista Dr	CA !	SAN MARCOS	9207B- 9804
Grainger Branch	101 S. Rico Ave.	CA	OXNAHO	98030- 7235
Greinger Branch	8930 Winnetka Ave.	cn	NORTHRIDGE	91324- 3200

Loca	tion	: Address	ST	City	Zip
					93501-
Grainger B		1934 Dayton St.	ÇA	SALIMAS	4416
Grainger 0	rands	8007. Raytheon Rd.	SA	SAN DIEGO	97111- 1608
Grainger D	isuch	1050 W. Welnut St.	l ca	COMPTON	50220- 5112
Greinger B	ranch	10804 S. La Clenega Bivd.	CA	INGLEWCOD	90304- 1113
Geninger Br	ranch	570 S. Alameda St.	- CA	,	90013-
Grainger D	puch			RANCHO	91730-
Grainger Br	raajofi —	9220 Hyssod Dr. 9691 Industria!	<u>CA</u>	UCAMONGA_ West	95691-
Grainger Br	anch	BVd.	CA	SACRAMENTO	3456 94520-
		2288 P. ke Ct	CA	сомсова	1251
Grainlyer Ar	onch	BROCKHOLLOW DR SUITE A	CA	SANTA ANA	92705- 5508
Grølinge: Br	anch	1151 E. Columbia Ave.	l ca	RIVERSIDE	52 <i>5</i> 07- 2113
G/einger Br	anch	4685 Paris \$t.	ου	DENVEA	80239-
Groinger Br	anch	610 Popes Bluff		COLORADO	2811 80907-
Grainger Br	anch	Traji	co	SPRINGS	95 <u>12</u> 80525-
Grainger Bri	anch	4591 Innovation Dr.	<u>' со</u>	FORT COLUMS	3409 06473-
Grainger Ør	anels	_124 Universal Dr.	СТ	NORTH MAVEN	3630
		75 Maxim 8d.	ст	HARTFORD	06114• 1605
Grainger Dra	_	117 Quiglay Blvd.	DE	NEW CASTLE	19720- 4103
Grainger Gr	Anch	12431 Metro Pkwy	! j FL	, FT. MYERS	93966- 1315
Grainger Bra	anch	2255 NW 89TH Place	FL	DORAL	33172- 2428
Grainger Bra	anch	7200 NW 37TH Avg.	FL	MIAM	33147- 5038
Gruinger Bra	ınch	Ţ <u></u>		WEST	32904-
Grainger Bra	anch	101 S. Wickham Rd. 2620 SW 17th Rd.,	<u>  FL</u>	MEDBOURNE .	1131 94471-
Grainger Dra	ngh —	Ste 300	EI,	OCALA	2096 32811-
Grainger Bra	лсћ	4180 L B Moleod Rd. 1800 N. Florida	FL	DRIANDO	5695
·		Niango Rd.	FL	WEST PALM BRACH	33/109- 64/16
Grainger Bra		12579 491'H St. N.	ļ FL	CLEARWATER	93762- 4333
Grainger Bra	isely	4505 W. Hillsborough Ave	Fl.	TAMPA	93614- 5441
Gralager Bra	uch	3820 Tampa East Blvd.	FL	ТАМРА	33619- 3052
Greinger Bra	nch	4405 N. Palafox St.	FL		32505-
Grainger Bra	nch	3924 W. Pensacola St.		PENSACOLA	32304-
Grainger Bra	nch		<u>FI.</u>	TALLAHASSEE	2838 32256-
Greinger Brai	nch	8450 Phillips Hwy, 6685 Whitfield	FL	tyckžanální E	8206 3:1243-
Grainger 87a	nch	Industrial Ave. 2131 SW 2nd St. Bldg	FL	SARASOTA	4012
Grainger Brai		8 8	_ FI	POMPANO BEACH	33069- 3100
	VP	2048 Paul Walsh Dr.	EA;	MACON	91206- 3168

Grainger Branch and				
Location	Address	\$Τ	City	Zip Code
Grainger Branch	708 Hustwood Street	GA	DALTON	30721-
Grainger Branch			DALTON	30607-
Grainger Branch	1205 Completee Rd.	GA	ATHENS	30906-
Grainger Dranch	1516 Gordon Hwy. 1721 Marietta Divid.	GA	AUGUSTA	2006 30316-
Grainger Branch	. NW	<u>: ελ</u>	ATLANTA	3646 30297-
Grainger Branch	5300 Frontage Rd. 631 S. Marietto Pkwy	GA	FOREST PARK	2516 30060
	SE .	GA	MARIFTTA	27/18 30071-
Grainger Branch	EG55 Crescent Dr 1324 US Highway 80	GA	NURCROSS	2934 31408
Grainger Branch	W	<u>GA</u>	GARDEN COY	2547 96819-
_Grainger Branch	2633 Pan Street	41	HONOLULU	4406 52404-
Grainger Grapph	715 3340 Ave. SW 1811 E. Shevidan	IA	CEDAR RAPIDS	3924 50316-
Groingar Branch	Ave.	IA	DES MOINES	1803
Grainger Branch	961 F. 53RD St.	IA.	DAVENPORT	52R07- 2633
Greinger Branch	5576 Irving St.	ID:	BOISE	83706- 1216
Grainger Brancis	1017 SW Jefferson Ave.	IL	PEORIA	51605- 3948
	and solve to		DOWNERS	60525-
Greinger Branch Greinger Branch	2701 Ogden Ave.	. <u>П.</u> IL	GROVE	1704 60803-
Gruinger Branch	5001 W. 115) H St. 2356 5 Ashland Ave	'l.	CHICAGO	5192 60608- 5304
Grainger Branch	2221 N. Elston Ave.	IL	CHICAGO	50614- 2905
Grainger Branch	6450 S. Austin Ave.	IL	CHICAGO	6063B- 5394
Grainger Branch	5862 Harrison Ava	ıL	ROCKFGRD	61100- 8127
_Grologo: Branch	3585 Sunset Ave.	II.	WAUKEGAN	60087- 3217
Grainger Branck	3240 Mannhelm Rd.	IL	FRANKLIN PARK	69131- 1532
Graingor Branch	475 E. Algonquin	ĮI.	ARLINGTON HEIGHTS	60005- 4620
A CANADA DIGITAL	<u>"-</u>	<u> </u>	MORTON	60059-
Grainger Branch	8045 River Dr.	IL	GROVE	2651
Grainger Branch	1701 Cline Ave.	И	GARY	46406- 2225
Grainger Branch	1819 W. 16TH St. 9210 Corporation	IN.	INDIANAPOUS	46202• 2082 46256-
Grøinger Branch	/ Dr.	IN	INDIANAPOLIS	1017
Graingor Branch	1750 Commerce Dr. 837 N. Congress	<u>IN</u>	SOUTH BEND	1565 47715-
Grainger Granch	Avo.	IN	EVANSVILLE	2452 67213-
Graingar Branch	1920 S. West St.	KS .	WICHTA	1300
Gjalnger Branch	14790 W. 99TH St.	KS	LENEXA	3109 40299-
Grainger Branch	1901 Plantside Dr. 1951 Georgetown	KY	LOUISVILLE	1919
Grainger Branch	Rd.	кү	LEXINSTON	2503 70737-
Grainger Brench	950ê Ashland Rú 12455 Airline	LA	GONZALES	8097
Grainger Branch	Highway	LA	DATON ROUGE	70817 71292-
Gteingor Branch	500 Thomas Rd. 5126 Horlywood	IA	WEST MORROE	9454 71109-
Grainger Branch	Ave.	LA,	SHREVEPORT	7/16

15-28   15-2	Jamilan Address CT CO. Zip					
Grainger Dranch   2022 S. Cirion, Servico   LA   SUI PHUR   70663   2020 S. Cirion, Servico   LA   SUI PHUR   70663   2020 S. Cirion, Servico   LA   NEW ORLEANS   32209   3	Location	Address	. ST	City		
Strainger Dranch   2502 S Cities Service   LA   SUI PHUR   70663	Grelanar Desires		1 15	LARAMENT		
Smitger Branch	<del></del>	····	1 01	LA PAYETTE		
Groinger Branch   Got S. Galvez St.   LA   NEW ORLEANS   75137   751				SUIPHUR		
Grainger Branch	Greinger Granch	823 Distributors			70123-	
Grainger Branch	Godenna Banach	How	<u> </u>	NEW ORLEANS	3209	
Grainger Branch   790 Cottage St.   MA   SPRINGFIELD   3221	cataluket eranen	600 K Galuez St	<sub>   </sub>	NEW/2001 FAME		
Groinger Branch	Grainger Branch	our di dalver se.	<del> </del> -	. KEW ONLEANS		
162 Broadway   MA	-	790 Cottage St.	MA	SPIRING FIELD		
Grainger Branch	Groinger Branch			İ		
Grainger Branch	Grainger Branch	1 160 Broad-Way	- MA	EVERETT	\*	
Grainger Branch   428 University Ave.   MA   FIORWOOD   12052- 2638	1	400 Arsenai St.	MA	WATERTOWN		
Grainger Branch	Grainger Branch			77.2	<b>'</b>	
Grainger Branch		428 Unlygraity Ave.	MA	NORWOOD		
Grainger Branch   4748 Forbes Blvd.   MID   1ANHAM   4302	Grainger Branch	21.5-1-4.04		:410011011		
Grainger Branch   10981 Guillord Rd.   M.D.   JANHAPOLIS   20701-	Grainger Branch	31 CEDOT NO.	IMV	MÜBÜKA	i	
Grainger Branch   10981 Guilford Rd.   M.D.   JUNCTION   1125		4748 Forbes Blvd.	MD	1ANHAM		
Grainger Branch   701 Dover Road   MD   ROCKVILLS   1382   21220   2	Grainger Draivoli			<del></del>	20701-	
Total Dover Road   MD   ROCKVILLE   1383-	Geologou Desert	10381 Guilford Rd.	MD	JUNCTION	1125	
Crainger Branch   2100 Italines St.   MD   BALTIMORE   3206	i retheniğes hisuldu	301 Dover Bond	Laun	Porto unto		
Sealinger Branch	Greinger Branch	701 Dover KD80	- MIL	ROGRVILLE	<del></del> -	
Second   S		2100 Kalnes St.	MD	BALTIMORE		
Grainger Branch         425 Warren Ave.         ME         PDRTLAND         04103-1287           Grainger Branch         23800 Haggerty Rd.         MI         FARMINGTON HAG35-2617         48335-2617           Grainger Branch         1587 E. Whitcomb Aye.         MADISON HEIGHTS         1405-1415         1405-1415           Grainger Branch         2476 Azo Dr.         MI         XALAMAZOO         9540-9540           Grainger Branch         1201 W. Tafayette Blwd.         MI         DETROIT         3008-308-308-308-308-308-308-308-308-308	Grainger Branch				21221-	
Crainger Branch   A25 Warrien Ave.   ME   PORTLAND   1287	Grand Branch	8920 Citalian Road	MD	BALTIMORE	3101	
Grainger Branch         23800 Haggerty Rd.         MI         FARMINGTON IIILIS 2617           Grainger Branch         1587 E. Whitcomb Aye.         MADISON HEIGHTS 1425           Grainger Branch         2476 Azo Dr.         MI         XALAMAZOO 9540           Grainger Branch         2476 Azo Dr.         MI         DETROIT 3008           Grainger Branch         1201 W. Tofayette Blvd.         MI         DETROIT 3008           Grainger Branch         25940 Groesbeck Ilwy.         MI         LARSING 4826-494           Grainger Branch         25940 Groesbeck Ilwy.         MI         WARREN 4144           Grainger Branch         25940 Groesbeck Ilwy.         MI         WARREN 44549-4454-4444           Grainger Branch         2915 Boardwalk St. Irwi         GRAND RAPIDS 3437-4454-4454-4454-4454-4454-4454-4454-	Oranger dranch	425 Warren Avie	ME	PODTLAND	1	
Grainger Brench   1587 E. Whitcomb   MADISON   48071-   Ave.   Mi   HEIGHTS   1425     Grainger Brench   2476 Azo Dr.   Mi   XALAMAZOO   9540     Grainger Brench   1201 W. Tofayette   Hivd.   Mi   DETROIT   3018     Grainger Brench   25940 Groesbeck   Hwy.   Mi   WARREN   4194     Grainger Brench   25940 Groesbeck   Hwy.   Mi   WARREN   4144     Grainger Brench   3833 Roger B   Chaffee SE   241   GRAND RAPIDS   3437     Grainger Brench   2515 Boardwalk St.   I/II   ANN ARBOR   6785     Grainger Brench   2711 Tapper Rd.   Mi   ROMBIUS   2941     Grainger Brench   345 Ploto Rivet ESte   120   Mi   SAGINAW   9164     Grainger Branch   2227 Clark Avg.   Mi   ST. PAUL   1228     Grainger Branch   2538 Metro Sivd.   Mi   MARYLAND   563043     Grainger Brench   2538 Metro Sivd.   Mi   MARYLAND   65802-   Grainger Branch   2539 Metro Sivd.   Mi   MARYLAND   65802-   Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2538 Metro Sivd.   Mi   MARYLAND   65802-   Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   MARYLAND   2641     Grainger Branch   2630 F. 187H St.   Mi   Maryland   2641	Grainge: Branch	423 (1811) 1976.	IFIL			
Aye		23800 Raggerty Ad.	MI			
Grainger Branch         2476 Azo Dr.         MI         VALAMAZOO         9540           Grainger Branch         1201 W. Tafayette Blvd.         MI         DETROIT         3008           Grainger Branch         5517 Enterprise Dr.         MI         LARSING         48911-494           Grainger Branch         25940 Groesbeek Hvy.         MI         WARREN         4494-494           Grainger Branch         3823 Roger B Chaifee SE         241         GRAND RAPIDS         343-3           Grainger Branch         2915 Boardwalk St.         MI         ANN ARBOX         6765           Grainger Branch         2915 Boardwalk St.         MI         ROMBILUS         2041           Grainger Branch         2915 Boardwalk St.         MI         ROMBILUS         48104-494-493-483-481           Grainger Branch         2915 Boardwalk St.         MI         ROMBILUS         48104-494-483-481           Grainger Branch         2915 Boardwalk St.         MI         ROMBILUS         48104-494-481           Grainger Branch         2916 Middlebelt Rd.         MI         ROMBILUS         48214-481           Grainger Branch         345 Ploto Rivdle Ste         MI         SAGINAW         9464           Grainger Branch         201 E. 78TH St.         MI <td< td=""><td>Grainger Brench</td><td>1.</td><td><i>:</i></td><td></td><td>1 1</td></td<>	Grainger Brench	1.	<i>:</i>		1 1	
2476 A20 Dr.   MI   KALAMAZOO   9540	Grainger Branch	, <u>Avc.</u>	Mi	недента		
Stainger Branch   1201 W. Tafayette Blvd.   MI   DETROIT   3018   48211-		2476 Azo Dr.	MI	KALAMAZOO		
Self-Branch	Grainger Branch					
S517 Enterprise Dr.   Mil   LANSING   4194		Blvd.			30/1B	
Grainger Branch         25940 Groesbeck (Ilwy)         MI         WARREN         48038-4144           Grainger Branch         3823 Roger B (Chaffee SE)         241         GRAND RAPIDS 3437         3437           Grainger Branch         2615 Boardwalk St. Fyll ANN ARBON 6765         48104-6765         48104-6765           Grainger Branch         6874 Middlebelt Rd. MI         ROMBLUS 7041         48274-2041           Grainger Branch         2711 Lagger Rd. MI         FLINT 48503-4354         48503-4354           Grainger Branch         220 W. Morley Dr. MI         SAGINAW 9464         9464           Grainger Branch         345 Ploto Blvd E Ste 120         MN ST. PAUL 1220         55107-1249           Grainger Branch         201 E. 78TH St. MN BLOOMINGTON 1249         55103-250         55103-250           Grainger Branch         2227 Clark Avo. MO ST. LOUIS 2539         Grainger Branch 490 MEIGHTS 2409         65802-450           Grainger Branch         508 N. Cedarbrook Ave. MO SPRINGFIELD 2522         65802-450         65802-552           Grainger Branch         2800 F. 187H St. MD KANSAS CITY 2543         64127-2543           Grainger Branch         2800 F. 187H St. MD KANSAS CITY 2543	ratsinidos Huancia	FF/ 3 Fud over dee De	l			
Hwy.   MI   WARREN   4144	Grainger Branch	<del>,                                      </del>	· _ By I	DUA2IM@	<del></del>	
Grainger Branch   2015 Boardwalk St.   FMI   ANN ARBON   48104-6765			мі	WARREN		
2915 Boardwalk St.   MI	Grainger Branch	3893 Roger C		72	49549-	
2515 Boardwalk St.   Fyll   ANN ARBOR   6765	Cralinar Report	Cliatfoe SR	2/11	GRAND RAPIDS	3437	
Grainger Branch   6874 Middlebell Rd.   MI   ROMBILIS   2741	Grainger Eringis	2015 Reportually St	6.01	ANN ADBOU		
Grainger Branch   2711 Lappor Rd.   Mil   ROMBLUS   2041	Grafiger Briinch	2313 DDBIOWBIKGG	- 1711	Sill Andox		
2711 Lapper Rd.   Mil   FLINT   4354		6874 Middlebelt Rd.	<u>MI</u>	ROMBLUS		
Grainger Brench         220 W. Morley Dr.         MI         SAGINAW         9464           Grainger Branch         345 Ploto Rivd E Ste 120         ST. PAUL         1228           Grainger Branch         201 E. 78TH St.         MN         ST. PAUL         1228           Grainger Branch         201 E. 78TH St.         MN         BLOOMINGTON         1249           Grainger Branch         2227 Clark Avo.         MO         ST. LOUIS         2539           Grainger Branch         2535 Metro Blvd.         MO         MRRYLAND         63043-2409           Grainger Branch         808 N. Cedarbrook         MO         SPLINSFIELD         65802-252           Grainger Branch         2830 F. 187K St.         MO         KANSAS CITY         2543           Grainger Dranch         39212-	Grainger Branch					
220 W. Morley Dr.   MI   SAGINAW   9464   59107-1220   1220   MN   ST. PAUL   1220	Grainger Brench	1 2711 Lapper Rd.	MI	FLINT		
Grainger Branch         345 Ploto Blvd E Ste 120         MN         ST. PAUL         55107-1228           Grainger Branch         201 E. 78TH-St.         MN         BLOOMINGTON         1249           Greinger Branch         2227 Clark Avo.         MO         ST. LOUIS         2530           Greinger Branch         2535 Metro Blvd.         MO         MRRYLAND         63043-2409           Graingar Branch         808 N. Cedarbrook Ave.         MO         SFLINSFIELD         65802-252           Grainger Branch         2830 F. 187K St.         MO         KANSAS CITY         2543           Grainger Dranch         39212-         39212-	Graniger brenen	220 W. Modey Dr.	мі	SAGINAW		
120   MN   ST. PAUL   1228	Grainger Branch			300110011		
201 E. 78TH St.   MN   BLOOMINGTON   1249			MN	ST. PAUL		
Grainger Branch         2227 Clark Avg.         MO         ST. LOUIS         53103-2599           Grainger Branch         2535 Metro Slvd.         MO         MARYLAND 463043-3409         4416H1'S         2409           Graingar Branch         508 N. Cedarbrook Ave.         MO         SPRINSFIELD 5522-352         65802-3522-352           Grainger Branch         2830 F. 187H.St.         MO         KANSAS CITY 2543           Grainger Branch         39212-	Grainger Branch					
2227 Clark Avg.   MO   ST. LOUIS   2539	Grainger Branch	201 E. 78TH St.	MH	BECOMINGTON	<u></u>	
Greinger Branch   2535 Metro 9lvd.   MO   MARYLAND   23043-	are in program	2227 Clark Avo.	Mú	ST. LOUIS		
2535 Metro Sivid.   MO	Greinger Branch					
Ave.   MO   SPRINGFIELD   2522		2535 Metro Slvd.	MQ	-		
Grainger Branch         2830 F. 187K St.         MD         KANSAS CITY         2543           Grainger Branch         39212-	Grillingar Branch	1 1				
2830 F. 187K St. MD   KANSAS CITY   2543	Grainger Basach	A9E	МО	SPAINS FIELD	· -—	
Grainger Oranch 39212-		2800 F. 187K St.	мэ	KANSAS CITY		
	Grainger Orench			200		
	l	3551 l-55 S.	MS	JACKSON		

Location	Address	ST City		Zlp Code
Greinger Branch			············	59101-
	221 Magre Lane	MT	PILLINGS	3418
Greinger Branch				27406-
	2506 Greengate Dr.	NC.	GRFENSBORO	5241
Gruinger Əraneh	F 4512 11 A 51111 51		!   ausuaa	28203-
Grainger Branch	1/101 S. MINLSL.	I NC	CHARLOTTE	4185
Stanger Branen	834 Riverside Dr.	NC	ASHEVILLE	28804- 3222
Grainger Branch		1	701121122	28403-
	505 Covil Aye.	NC	WILMINGTON	2652
Graffiger Branch				28306-
Grainger Oranoli	2915 Gillespie St.	NC.	FAYETTEVILLE	- EXEE
Grainger brank:	4820 Signett Dr.	l NC	l persons	27616-
Greinger Brauch	i 48/20 Algirect til.	F	RA/EIGIT	- 2874 581d2-
	3875 12TH Ave. N.	ND	FARGO	2906
Grainger Branch		y o	D. I. I. I. I. I. I. I. I. I. I. I. I. I.	I speni
Graniger branch	3221 Hwy 22 15 ENFRGY	พย	D.CKINSON	5860:L
Grainger arandi	STREET SUITE SOD	ND	WIGHISTON	S8801
Grainger Branch	9345 J.St.	l HE	PEARMO	68127-
Orthinger branch	1 370 E. Industrial Park	HE	I OMAHA	1206 02109-
Grainger Branch	Dr.	NH	MANCHESTER	3310
Groinger Branch	212 Industrial Way W.	,	EANOR SVIJAJA	07724-
"other Bo prancti	· · · · · · · · · · · · · · · · · · ·	LM.	EATONTOWN	1 2206 1 DB054-
Grainger Brancis	819 F Gate Dr.	KI	MT. LAUREJ.	120B
Grainger Branch	7205 Hadley Od		SOUTH PLANSING	07080-
Oraniigai brancii	1001 Hadley Rd. 560-596 Bercik St.	<u>N</u>	PLAINFIELD	1102
Greinger Branch	Suito 1	INI	ELIZABETH	7201
Coninger branch	200 olluseed Dal	<sub>511</sub>	Ol Brech I	07012-
<u>Grainger Branch</u>	308 Allysood Rd.	N	CLIFTON	1701 87401-
Grainger Branch	1201 San Juan Blvd.	NM	PARMINGTON	2723
Grainger Brench	3901 Dauna Rd. Mr.	MM	ALƏUQUERQUE	87109- 4431
Ordingar Braham	SSGE ESGRIPARE (CE.	12151	ALSOQUE WOLL	89102-
Grainger Branch	2401 Western Ave.	NV	LAS VEGAS	4815
_Grainger Branch	900 Packer Way	NV	SPAAKS	89431- 6441
	200120001		017/102	13057-
Grainger Branch	G2B5 E. Mafloy Rd.	NY	EAST SYRACUSE	1037
Grainger Branch	2040 Jericho Turngike	NY	NEW HYDE PARK	11040- 4741
		171	TANK	12209-
Grainger Branch	35 Corporate Circle	NY	ALBANY	5154
Grainger Branch	1999 Mt. Road Blvd.	NY	ROCHESTER	3700 m
		,	11001 001011	14623-
Grainger Branch	430 W. Metro Park	NY	ROCHESTER	2619
Grainger Branch	2809 Vestal Rd.	NY	VESTAL	1385D- 2047
				11747-
Graingar Branch	2 Park Dr.	<u>N'Y</u>	MELVICLE	3035
Grainger Branch	199 Orville Dr.	NY	вонемца	1171E- 2515
			***************************************	14225-
Grainger Branch	50 McKesson Pkwy.	NY	BUFFALO	5115
Greinger Branch	58-45 Grand Ave.	NY	MASPETH	11378- 3230
			•	11232-
Grainger Branch	R15 3rd Avg. 505 Saw Mill River	NY	BROOKLYN	2511
Grainger Branch	Rd.	MY	ELMSFORD	10923- 1009
	.,			44706-
Greinger Branch	1721 6TH St. SW	DIL	CANTON	1203
Grainger Branch	420 Kannady Hd.	OH	AKRON	44305- 4474
				44515-
Grainger aranch	360 Victoria Rd.	ОН	YOUNGSTOWN	2025
Grainger Branch	1900 Third St.	ан	PERRYSBURG	43551- 4849
		I,		

Location	Address	ST	City	Zip Code
				45014-
Grainger Branch	8700 Le Saint Drive 4420 Glendale	. Он	HAMILTON	2260
Grainger Draining	Milford Rd.	OII	CINCINNATI	457.42- 3708
Graingor Branch	939 W. Zth St.	ОН	CINCLES ATI	45203- 1133
GIVINGOI BIRINCII	3640 Interchange	·	GINCINNATI	43204-
Crainger Branch	Rd. 6999 Huntley	OH	COLUMBUS	1434
Grainger Branch	ad. Suite A	ÐН	WOHITHINGTON	43229- 1031
Grainger Branck	1035 Valley Belt Rd.	ОН	BROOKLYN HEIGHTS	44131-
Grainger B. arin.ii	2321 Needingto	On	HE leik 12	1432 45414-
Grainger Branch	Road	OH.	DAYTON	4147 45005-
Greinger Branch	1455 F. 2nd St.	ОН	FRANKLIN	1838
Grainger Branch	4314 Will Rogers Piowy.	OK	OKLAHOMA	73106-
Gin.iiger (risiici)	110774	DI.	C/17	74116-
Grainger Branch	10707 E. Pine St.	OK	TULSA	1547
Grainger Branch	6335 N. Basin Ave.	OR	PORTLAND	97217- 3915
Geologos Hannah	404 N. B-U.SA		DUN AREI DUN	19123-
Grainger Branch	104D1 Drummond	PA	PHILADELPHIA	J 3902   15154-
Grainger Branch	Rd.	PA	PHILADELPHIA	3805
Grainger Branch	3150 Uharly Ave.	ļ PA	PITTSBURGH	152D1- 1416
	201 RIDE Park West			
Greinger Branch	Dr. AIRPORT LOCATION	PA	PITTSBURGH	15275- 1003
			- THOSONEII	18017-
Grainger Branch	2011 Avehue C	PA	DETT ILEHEM	2217 19032-
Grainger Branch	1530 Delmar Dr.	PA	FOI.CROF1'	2102
Grainger Branch	2560 Blvd. Of The	PA	CICAR DIETEORA	19403-
Granger Branzii	Generals	I FA	NORRISTOWN.	5228 17111-
Grainger Branch	4320 Lewis Rd.	PA	HARRISBURG	2538
Grainger Brench	415 W, 12TH 5t. #2	PA	ERIC	165D1- 15Q5
Godbons Basash		i "		02888-
Greinger Branch	78 Jefferson Blvd.	I.I.	WARWICK West	1064 29169-
Grainger Branck	550 Chris Dr.	sc	COLUMBIA	4659
Grainger Branch	7403 Popperdam Ave.	sc	NORTH CHARLESTON	29418- 8434
	770.0			29E07-
Grainger Branch	730 Congaree Rd.	SC	GREENVILLS	3598 57101-
Grainger Branch	SOD E. SOTH St. N.	SD	SIOUX FAILS	0531
Grainger Branch	902 Creakside Rd.	! TN	CHATZANOGGA	37405- 1053
		i		37203-
Grainger Branch	1021 Charktle Avc.	TN ∫	NASHVILLE	3405 37210-
Grainger arintoli	1938 Elm Tree Dr.	TN	<u>NASHVILLE</u>	3718
Grainger Branch	6500 Baum Dr.	TN	KNGXVILLE	37919- 7809
	1901 Nonconnañ			38132-
Greinger Branch	Blvd.		MEMPHIS	2105 78229-
Grainger Branch	4974 NW Loop 410	TX	SAN ANTONIO	5312
Grainger Branch	5011 Ailliman Rd.	Tx	SAN ANTONIO	78218- 4539
		!	W44 (1410 410)	77477-
Grainger Branch	3900 Greenbrian Dr.	X	STAFFORD	3919 TD535
Grainger Orancii	1251 Hall Court	тх	DEER PARK	77.536- 6558
Grainant bases	16741 North	7		77090-
Grainger Branch	Freeway 322 West	TX	HOUSTON	5105
Geninger beende	Main Suites 120 &	_	kene	700.00
Grainger Branch	1 140	TX	KENEDY .	78119 78408-
Grainger Branch	430 Sun Bell Dr.	TΧ	CORPUS CHRISTI	241i j

Gruinger Brixin				
Location	Address	ST	City	Zip Code
				/7702-
Grainger Branch	125 Sawyer St. 6006 E. Ben White	- YX	BEAUMONT	2216 78741-
Greinger Branch	Blvd., Sulte 500	TX	AUSTIN	7504
Gräinger Branch	7950 Research Blvd. Ste 101	, TX	ALICOLEI	78758- 8425
Granifer Draileir	9232 Harrisourg	1 10	AUSTIN	1 77C03-
Grainger Dranch	Blvd.	TX	HOUSTON	2436
Grainger Branch	8200 Pinemoni Or.	TX	HOUSTON	77040- 6500
				77028-
Greinger Branch	4545 Darien St.	TX	HOUSTON	5911 77054
Grainger Branch	1222 5 Loop W	<u>TX</u>	HOUSION	4D12
Grainger Dracch	6050 Southwest Frooway	, TX	HOUSTON	77057- 7514
	iSupply / Hovaton	<del>/                                    </del>	HOUSTON	-
	Area Safety Council 7730 Spencer			i
Grainger Branch	Hwy, Ste. 170	TX	PASADENA	77508
E and a name Brancale	5583.5 B			79110-
Grainger Branch	5807 Canyon Dr. 2251 F. Division St.	7.7	AMARILLO	76021-
Greinger Branch	Ste A	TX	ABUNGTON	6619
Grainger Branch	1805 N. Interatate	TX	CARROLLTON	75006- 8628
		<u></u>	G-IIIIO ETGI	75297-
Grainger Dranch	4242 Platinum Way 8321 John W	TX	DALLAS	1618
Grainger Branch	Carpenter Fwy	_ TX	DALLAS	75247
Contagner Seconds	200 341 101-1	T1/	ET INCOME.	76104-
Greinger Branch	300 W. Vickery Blvd 5000 Northeast	TX	FT. WORTH	76106-
Grainger Branch	Pkwy.	TX	Fr. WORTH	1819
Grainger Branch	2701 W, Kingsley Rd.	TX	   GARLAND	75041- 2406
				75604-
Grainger Branch	1507 W. Cotton St.	_TX	LONGVIEW	5522 79404-
Grainger Branch	502 R- 40YH St.	ΤX	LIZBBOCK	2816
Grainger Branch	4110 S. County Rd. 1276	TΧ	MIDLAND	79706- 3042
- Graniței Branen		17	MIDENIED	75074-
Greinger Brunch	2.001 E. Plano Pkwy.	TX	PLANO	7416
Grainger Branch	6901 Imperial Dr.	TX	WACO	76732- 6813
C-i D	12010		Herioteri	77054-
Grainger Branch	17010 Katy Fwy.	TX	HOUSTON	79935-
Grainger Branch	1400 lo <u>nialanii Dr.</u>	٦X	EL PASO	5207
Grainger Branch	2323 M. Frazier St	TΧ	CONROR	[ 77903-     2754
				78501-
Grainger Britishi	921 E. Pecan Blvd.	1%	MCALLEN	<u>57:10</u> 78041-
Grainger Branch	610 Ga.'e St.	ŢX	LAREDO	60D5
Gentleman Benarh	1408 W. Villa Maria	π,	DDMAN	77801-
Grainger Branch	Rd	TX	BRYAN	4213 84401-
Grainger Branch	2958 South 1900 W.	IJ.	OSIDEN	3228
Grainger Branch	2775 S. 900 W.	υŢ	SALT LAKE CITY	<b>84119-</b>   2467
	101 International			20166-
Grainger Zrancli	Dr.	VA	DULLES	9442 22042-
Grainger Branch	2947 Gallows Rd.	VA	FALLS CHURCH	1024
Grainger Brench	1401 Sewalls Point Rd.	VA	MODEOLE	23502- 2057
STAILING DIVISION	242/1 Magnolia	V/4	NORFOLK	2057
Grainger Branch	Court	VA	RICHMOND	2332
Grainger Branch	20 Gregory Dr.	VT	SOUTH BURLINGTON	05403- 6046
-				9B134-
Grainger Branch	4930 3RD Ave. S.	WA .	SEATTLE	2908 98424-
Grainger Braych	2802 Pacific Hwy. E.	WA	FIFE	1.021

Location	Address	5T	City	Zip • Code
	.,		·	98201-
Grainger Branch	3018 Walnut St.	WA	EVERETT	3846
	5705 E. Broadway		SPOKANE	99212-
Grainger Branch	Avc.	, WA	VALLEY	0912
	""			99801-
Grainger Branch	3306 W. Marle St.	WA	PASCO .	3699
	N21 W23020			5312R-
Grainger Branch	Watertown Rd,	WI	WAUKESHA	2003
				7 53202-
Grafuger Branch	202 N. Jackson St.	WI	MILWAUKEE	5903
		$\overline{}$		58225-
Grainger Branch	5819 N. 117TH St.	WI	MILWAUKZE	2245
				59724
Grøigger Branch	501 Atlas Ave.	WI	MADISON	3107
				54304-
Grainger Branch	751 Morris Avg.	WI	GREEN BAY	4558
	1-11-11-1			54914-
Grainger Dranch	600 N. Lynndale Dr.	! WI	APPLETON	3021
				25387-
Grainger Branch	3000 7TH Ave. W.	, wv	CHARLESTON	1733
	1			82601-
Greinger Branch	1110 Wilitins Circle	WY	CASPER	1331

PAGE 1

ES.

5959 W, HOWARD STREET NILES, IL 60714-4014

THIS DOCUMENT IS A DO NOT MAIL

ORIGINAL INVOICE

Exhibit 2

GRAINGER ACCOUNT NUMBER INVOICE NUMBER INVOICE DATE DUE DATE

874378532

9000110008 07/20/2009 08/19/2009 \$50.44

SHIP TO

IRFAN'S CUSTOMER IRFAN'S CUSTOMER 17W300 22ND STREET OAKBROOK TERRACE IL 60181-0000

PO NUMBER.
PO RELEASE NUMBER.
DEPARTAENT NUMBER.
PROJECT NUMBER.
CALLER.
DELIVERY NUMBER:

AMOUNT DUE

TEST PROJ NUMBER FO-T&C QRB TEST 12546

IRFAN 6368382860 8077888605 FOE ORIGIN

BILL TO

IRFAN'S CUSTOMER IRFAN'S CUSTOMER 17W300 22ND STREET OAKBROOK TERRACE IL 60189-0000

THANK YOU!

FHI NUMBER 38-1150280 FOR QUESTIONS ABOUT THIS INVOIGE OR ACCOUNT CALL 677-202-2694

75.05 75.05 7.89 7.60 INVOIGE SUB TOTAL SHIPPING CHARGE TAX 75,05 UNIT PRICE BACK ORDERED QUANTITY Sheeve Variable Pitch MANUFACTURER # 1VP56 X 7/8 DESCRIPTION WEIGHT: 4,700 NUMBER OF PKGS: DATE SHIPPED; 07/15/2008 ITEM# 3X505 PO LINE#

These fants are sold for domestic consumption in the United States. If exported, purchasor assumes full responsibility for compliance with US expert controls.

CARRIER: TRACKING NO:

PAYKENT TERMS NAUGUSING - INAVITES INVOICE, NO STATEMENT SENT, PAYASLE IN U.S. DOLLARS

AMOUNT DUE

\$90.44

PLEASE DETACH THIS PORTION.AND RETURN WITH YOUR PAYMENT

BILL TO:

IRFAN'S CUSTOMER IRFAN'S CUSTOMER 17W300 22ND STREET OAKBROOK TERRACE IL 60181-0000 USA

DEPT. 874378532 PALATINE, IL 60038-0001 REMIT TO: GRAINGER

87437853290001100081,0000096441000075010000789100000009081.947

### GRAINGER STANDARD TERMS AND CONDITIONS

### A. SALES POLICY

Wholesalo Only.

W.W. Geninger, Inc. ("Greinger") sells products for business use to quatomers with proper reliness identification, which is required from all customers prior to purchase.

cas listed are wholesale, do not include freight, handling fage, taxes, and/or duties, and are subject to correction or change without notice. Market sensitive commodity products will be oriced according to current market corretions. Customer should contact the local Grainger branch or check online at <a href="https://www.grainger.com">www.grainger.com</a> for current pricing. Export orders may be subject to other special pricing. Grainger reserves the right to accept or reject any order. Sales Tax.

Customers are responsible for payment of all applicable state and local taxes, or for providing a valid sales tax exemption cartificate. When placing an order customer shall indicate which products are tax exempt.

Payment and Gredit Terms

4. Rayment and Credit Terms.

Grainger accepts cash, chocks, money orders, Vlsa, MasterCard, and American Express. For clustomers with established Grainger chedit, payment terms are net thirty (90) days from the date of shipment or pick-up. All credit extended by Grainger to customer and the limits of such chedit, a st Grainger's solo discretion, and may be reduced or revoked by Grainger at any trns, for any reason. Grainger reserves the right to charge a convenience fee for late payments. Grainger further reserves the right to charge clustomer a late payment fee at the rate of one and one-half percent (1-1/2%) of the amount due for each month or portion thereof that the smount due remains unpaid, or such amount as may be permitted fundor applicable law. Anticipation and cash discounts are not subwed. Export orders are subject to special export payment terms and conditions. All payments must be made in U.S. dotlers, Grainger shall have the right of selvolf and doduction for any sums owed by customer to Graingers.

If ousforier fails to make payment within thirty (30) days of shipment or pick-up, or fails to comply with Grainger's credit terms, or fails to supply adequate assurance of full performance to Grainger within a reasonable time after requested by Grainger (such time as specified in Grainger's request), Grainger may order shipments until such payment or complished is made, require cash in advance for any further shipments, demand in mediate payment of all amounts then owed, elect to pursue collection action (including without limitation, attornoys' fees and any and all other associated costs of collection), and/or may, at its option, cande, all or any part of an unshipped order.

Customer agrees to assume responsibility for, and customer hereby unconditionally guarantees payment of, as provided iterain, all purchases made by customer, its subsidiaries and affiliates. Each of customer's subsidiaries and affiliates. Each of customer's subsidiaries and affiliates. 'olinity and severally liable for purchases with oustomor and culatomer is also setting as agent for such subsidiaries and effiliates.

Cradit Balance.

S. CHARLE HABBOOK.

CUSTOMET AGREES THE EARLY CREAT THE AGREEMENT OF SECURITY WITH BE APPLIED TO CUSTOMET HAS NOT REQUESTED THE CREDIT BALANCE WITHIN ONE [1] YEAR, ANY REMAINING CREDIT BALANCE WILL BE CANCELLED, AND GRAINGER SHALL HAVE NO FURTHER LIABILITY.

### FREIGHT POLICY

FREIGHT POLICY

- routed are shipped 5.0.9, shipping point, with freight costs and handling fees paid by Greinger and charged to customer. Orders over U.S. \$1500 before tax and freight (including any backorders) are at lipped freight free. C.C.D. shipments are not permitted. Other terms and conditions may apoly for additional freight services ("Additional Freight Services"), including without limitation, expedited same day cellvery, all freight, freight collect export orders, frazardous materials, customer's carrier, shipments outside the contiguous U.S., or other special handling by the carrier. Any explandances incurred for Additional Freight Services must be paid by customer. Fuel surcharges may be applied. Title and risk of loss pass to customer upon tender of shipment to the parrier. If the product is damaged in transit customer's only recourse is to file a cleim with the carrier.

### WARRANTY POLICY

C. WARRANTY POLICY

1. LIMITED WARRANTY.

ALL PRODUCTS SOLD ARE WARRANTED BY GRAINGER ONLY TO CUSTOMERS FOR: (i) RESALE; OR (ii) USE IN BUSINESS, GOVERNMENT OR ORIGINAL EQUIPMENT MANUFACTURE. GRAINGER WARRANTS PRODUCTS AGAINST DEFECTS IN MATERIALS AND WORKMANSHIP UNDER NORMAL USE FOR A PERIOD OF ONE (1) YEAR AFTER THE DATE OF PURCHASE FROM GRAINGER, UNLESS OTHERWISE STATED. PROVIDED THAT GRAINGER ACCEPTS THE PRODUCT FOR RETURN DURING THE LIMITED WARRANTY PERIOD, GRAINGER MAY, AT ITS OPTION: (i) REPAIR; (ii) REPLACE; OR (iii) REFUND THE AMOUNT PAID BY CUSTOMER. CUSTOMER. CUSTOMER. OUSTOMER MUST RETURN THE PRODUCT TO THE APPROPRIATE GRAINGER BRANCH OR AUTHORIZED SERVICE LOGATION, AS DESIGNATED BY GRAINGER, SHIPPING COSTS PREPAID. GRAINGER'S REPAIR, REPLACEMENT, OR REFUND OF AMOUNTS PAID BY CUSTOMER FOR THE PRODUCT, SHALL BE CUSTOMER'S SOLE AND EXCLUSIVE REMEDY.

2. WARRANTY DISCLAIMER.

2. WARRANTY DISCLAIMER,
a. NO WARRANTY OR AFFIRMATION OF FACT, EXPRESS OR IMPLIED, OTHER THAN AS SET FORTH IN THE LIMITED WARRANTY STATEMENT ABOVE, IS MADE OR AUTHORIZED BY GRAINGER. GRAINGER DISCLAIMS ANY LIABILITY FOR CLAIMS ARISING OUT OF PRODUCT MISUSE, IMPROPER PRODUCT SELECTION, IMPROPER INSTALLATION, PRODUCT MODIFICATION, MISREPAIR OR MISAPPLICATION. GRAINGER EXPRESSLY DISCLAIMS ANY WARRANTY THAT THE PRODUCTS: (I) ARE MERCHANTABLE; (ii) FIT FOR A PARTICULAR PURPOSE; OR (III) DO NOT AND WILL NOT INFRINGE UPON OTHER'S INTELLECTUAL PROPERTY RIGHTS.

GRAINGER MAKES NO WARRANTIES TO THOSE DEFINED AS CONBUMERS IN THE MAGNUSON-MOSS WARRANTY-FEDERAL TRADE COMMISSION IMPROVEMENT

\* \*\*Marranty Product Return.

a returning any product obstomer shall: (i) write or call the local Grainger branch from the product was purchased; (ii) in the caso of an infamel order, contact \*\*Low granger com and provide the date, the original invoice number, has stock number, and a class ption of the defect; or (iii) call Customer Care at 1-886-861-8649, and provide the date, the original invoice number, the stock number, and a description of the defect. Proof of surrobase is monitored in all resease. purchase is required in all cases.

### 4. Manufacturer's Warranty.

For information on a specific inspufacturer's warranty, please context the local Grainger branch or call Customer Care at 1-886-881-5949.

5. Product Compliance and Bultshillty.
Jurisdictions have varying laws, codes and regulations governing construction, installation, and/or use of products for a particular purpose. Certain products may not be available for sale in all areas. Grainger does not guerantee compliance or suitability of the products it salls with any laws, codes or regulations, nor does Grainger accept responsibility for construction, installation end/or use of a product, it is customer's responsibility for review the product application and all applicable laws, codes and regulations for each relevant jurisdiction to be sure that the construction, installation, and/or use involving the products are compliant.

D. PRODUCT INFORMATION

1. Catalog/Wabaite Information.

Grainger reserves the right to correct publishing errors in its datalogs or any of its websites. 
Product depotions in the datalog or websites are for l'instrutive purposes only. Possession of principles and any Grainger datalog, likerature or websites does not constitute the right to product any product.

purchase products.

2. Product Rubathution.

Products (and country of origin) may be substituted and may not be identical to catalog or waballe published descriptions and/or images.

3. Occupational Safety and Health Administration ("OSHA") Hazardous Substance. Material Safety and Health Administration ("OSHA") Hazardous substances are press red and supplied by the manufactures. GRAINGER MAKES NO WARRANTIES AND EXPRESBLY DISCLAIMS ALL LIABILITY TO ANY CUSTOMER OR USER WITH RESPECT TO THE ACCURACY OF THE INFORMATION OR THE SUITABILITY OF THE RECOMMENDATIONS IN ANY MEDS. CUSTOMER IS SOLELY RESPONSIBLE FOR ANY RELIANCE ON OR USE OF ANY INFORMATION, AND FOR USE OR APPLICATION OF ANY PRODUCT.

ANY RELIANCE ON OR USE OF ANY INFORMATION, AND FOR USE OR APPLICATION OF ANY PRODUCT.

4. MSDS and a list of Proposition 65 Product Requests.

MSDS and a list of Proposition 65 product sere available: (I) at the local Grainger brench; (II) by contacting Grainger, Dept. B1.E57, Afth: Environmental Health and Safety Dept., 100 Grainger Parkway, Lake Forest, II. 60045-5201 U.S.; (III) by calling Grainger's MSDS.

Request Line at 1-877-288-9580; or (IV) by logging on to www.grainger.com and dicking on the "Resources" tab at the top of the page.

5. Important Notice to Facteral Customers Res Country of Origin.

While all products listed on GSA Advantagel® most the requirements of the Trade Agree ments Act ("TAA"), as implainanted by Federal Acquisition Regulations Part 25, other origidates add by Grainger may not meet the requirements. At the time of purchase, Grainger will advise outsomers with proper Identification as an authorized schedule outsomer whether or not a product is "TAA-compliant." Any federal customers purchasing a non-TAA-frem will be making an "open market" purchases that is not covered by any contract. Federal outsomers are advised that the open market purchases are NOT GSA schodule purchases, by purchasing any product on the open market, the customer represents that it has authority to make auch purchase and has complied with all applicable productive menting. Intense, 8, ARRA Orders. B. ARRA Orders.

6. ARRA symbol. If is the customer's responsibility to advise Grainger whether this order is funded in any part by funds from or related to the American Reinvestment and Recovery Act ("ARRA") (Pub. I... No. 111-5) (i.e., Stimulus Funds). Upon request, Grainger will provide country of origin information so that customer may determine compliance with any applicable requirements. under ARRA Section 1605 or any other applicable regulations.

E. GENERAL TERMS
1. LIMITATION OF LIABILITY.
GRAINGER EXPRESSLY DISCLAIMS ANY LIABILITY FOR CONSEQUENTIAL,
INCIDENTAL, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES. GRAINGER'S
LIABILITY IN ALL. CIRCUMSTANCES IB LIMITED TO, AND SHALL NOT EXCEED, THE
PURCHASE PRICE PAID FOR THE PRODUCT THAT GIVES RISE TO ANY LIABILITY.

PURCHASE PRICE PAID FOR THE PRODUCT THAT GIVES RISE TO ANY LIABILITY.

2. Force Majeure.

Grainger shall not be liable for any delay in, or impalment of, performence resulting in whole or in part from any force majeure event, including but not limited to acts of God, labor dishaphons, acts of war, acts of terroriam (whether actual or threatened), governmental decrees or controls, insurrocciona, sixtemica, quaranthes, shortages, communication or power failures, fire, accident, explosion, inability to product or obtain permits and fixeness, inability to product or obtain permits and fixeness, inability to product or obtain permits. catestrophic events, or any other direumstance or cause beyond the reasonable control of Grainger in the conduct of its business.

Grainger In the conduct of its business.

3. Grainger's Performance of Saminess.

Customer withold hernless and Indemnity Grainger, its officers, directors, employees, agents, subcontractors or representatives from and against any and all claims, including posity injury, death, or damage to personal property, and all other losses, liabilities, obligations, demands, actions and expenses, whother direct or indirect, known or unknown, absolute of contingent, incurred by Grainger related to the performance of services for customer (including without limitation, actionment bosts, attorneys' fees, and any and all other expenses for defanding any actions or threatened actions) a sing out of, in whole or in part, any action omission of customer, its employees, agents, subcontractors or representatives.

4. Cancellation.

 Gascellation.
 All product order cancellations must be approved by Grainger, and may be subject to restocking fees and other charges,

Product Return.

Product returns must be medo within one (1) year from date of purchase, unless otherwise indicated. Customer should call the local Grainger branch, or go to www.nei-ger.com, for instructions. Returned product must be in original peckeging, unused, undamaged, and in saleable condition. Proof of purchase is required in all cases.

### F. EXPORT SALES

Orders for export sales are subject to the terms conditions found at www.grainger.com and can be accessed by clicking on the "Terms of Sale" link.

The information contained in these reports is confidential. It is the property of W.W. Grainger, Inc. Unauthorized use, disclosure or copying of this Information is strictly prohibited and may be unlawful. GRAINGER

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Track Gode	Sub Track	Sold To Pa	Time Perio

	Manufacturer Part Number								<u> </u>			ļ				
	Brand Name				 						į.		:	<u>.</u>	!	
	Material Description															
					_		<u> </u>		<u> </u>							
stopy	Zip Zizte Codo Material		<del> </del>	-		 	-	_	ļ 	<u> </u>						 
 Purchasa H	City State	•		İ										. <u>-</u> .		
	· . :										i					
	Address														<u></u>	
	Ассоияt Name															
	Account Number												• •			
	Sub Track Sub Track Code Name															
	Sub Track code															

Segment Material Family UOM on Purchase Amount Percentage

1

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## Exhibit 4 Grainger Value Added Services

Service Description	Value Add	Fee-Based
Consulting Services	+	
KeepStock Inventory Management Solutions		
KeepStock Customer Managed Inventory (CMI) Solution	•	
KeepStock Onsite Inventory Solution (VMI)	•	<u> </u>
KeepStock Secure Vending Solutions	•	<del>:</del>
Managed MRO Solution		• -
KeepStock Organize		•
Layout		•
Cleanup		•
Content		•
KeepStock Crimper	•	
Lighting Services		•
eCommerce & eProcurement Solutions		
Punch Out Catalog	•	
Integration to Market Place or ERP	•	·
Landing Page or Custom Home Page	•	
Training (Onsite – Webinar – Materials)	•	Ī
Order Management System	•	
Safety Services, Solutions & Assessments		
Field Safety Specialist Support & Assessments	•	<u> </u>
Online Safety Solution Center	_	
Grainger Online Safety Solution Center	•	
Ask an Expert	•	
Safety Record	•	
Managed Footwear Program		<del> <del>.</del></del>
Online Footwear Program	•	i
Shoemobile Solution+	•	
Onsite Footwear Store		
Eyewear Solution		
Eyelation◆	•	
Hoya∳	•	
Sufety Assessments, Testing & Audits		
Arc Flash Analysis		•
AED Inspection Services		
Audlometric Testing/Re-Testing		•
Behavioral Health Safety Risk Assessment		•
Bio Safety Solutions		•
Combustible Dust Surveys		•
Confined Space Identification/Audits		•
Crane & Hoist Inspections		•
Electrical Safety Assessments	<b></b>	•
Emergency Eye Wash Station Assessments & Inspections		•
Employee Exposure Monitoring		•
		·



vice Description	Value Add	Fee-Base
Environmental Compliance Audits		•
Fall Protection Training (Basic)	•	
Safety Paint Assessment	•	
Hand Protection & Glove Program	•	
Ergonomic Matting Assessment	•	
Slips Trips and Falls Assessment	•	
Hearing Protection &	•	
Conservation Training		
Ergonomics Assessments		•
Fall Protection Assessments/Audits	T-="	•
Fire and smoke damper Inspection & repairs		•
Fire and smoke door inspection & repairs		•
Fire Extinguisher Inspections & Service		•
Fire Protection Assessment & Testing (sprinkler systems)		j •
Fire: Sprinkler Line Compliance Management & repairs		•
Firestop and fire barrier inspection & repairs		•
Fleet Safety Assessments	-	•
Food Safety Compliance/Certification Assessments (FDA/FSMA,		•
HACCP, GFSI)		
Heat Stress Assessment (Hot & Cold)		•
Hearing - Ear Fit Test		•
Hearing Loss Determinations (Work Related) - Audiologist reviewed		•
Hose Washdown Station - Inspection & Repair Services		•
Indoor Air Quality Assessments		•
Industrial Hygiene Assessments		•
Job Hazard Analysis		•
Lifting & Rigging Site Assessments		. •
Ladder Inspection Services	<del></del> -	•
Lockout/Tagout Assessments		•
Machine Guarding Audits		•
Management System Assessments, Integration & Certification		•
Preparation (ISO9001/14001/22001/45001, OHSAS18001)		
Mock CARF Audits		•
Mock MSHA Audits		•
Mock OSHA Audits		•
Mock TJC Audits	***************************************	•
Noise Surveys (Sound Survey)		•
Online Respirator Medical Clearance Testing		•
OSHA RecordKeeping Assessments		•
OSHA Violation Counseling	•	•
Photo luminescent markings inspection & Installation		. •
PPE Assessments		
Pulmonary Function Testing		•
Rigging & Sling Inspections		<u>-</u> -
Respirator Fit Testing		<del>-</del>



3

Value Add Fee Base	vice Description
ian •	Respirator Fit Testing (Medical Health Questionnaire) - Physician
red	reviewed
ice •	Silica Dust Exposure Compliance
nts •	Sustainability Assessments
ms į •	Survey & Analysis of Building Water Systems
ing •	Ventilation System Testing
ng •	Vision Screening
an •	Business Continuation Plan
ins •	Emergency Evacuation Plans
	Equipment Specific Procedure Development (Confined Space)
ty) •	Equipment Specific Procedure Development (Electrical Safety)
ety •	Equipment Specific Procedure Development (Environmental Safety
	Hazards)
	Equipment Specific Procedure Development (Fall Protection)
ut) •	Equipment Specific Procedure Development (Lockout/Tagout)
id)   •	Equipment Specific Procedure Development (Medical & First Aid)
lth •	Equipment Specific Procedure Development (Occupational Health
ds)	Hazards)
ent	EHS Management System Program Development
-	(ISO9001/14001/22001/45001, OHSAS18001)
on •	Food Safety Program Development & Qualification
iy) •	LINK360 - Safety Compliance Software (Brady)
	eLOTO Procedure Writing Software (Master Lock)
ent •	Process Safety Management
ıts •	Speaking Engagements
ce •	VPP Management Solutions Assistance
nt •	Written Safety Program Development
ng •	Aerial Lift Training
ng •	As bestos Awareness Training
ng •	Arc Flash (NFPA 70E) Training
ng •	Bloodborne Pathogens Training
ng • ~~	CFR 49 Hazmat Transportation Training
ng •	Class 3b and Class 4 Laser Safety Training
ng •	Radiation Safety Officer (RSO) training
ng •	Compressed Gas Cylinder Safety Training
ng ·	Confined Space Entry & Rescue Training
ng   •	Crane Operator Safety Training
ng •	Crane, Sling & Rigging Training
	Driver /Fleet Safety Training
• -	Electrical Safety Training
	Ergonomics Awareness Training
· "**	Excavation/Trenching Training
-	Fall Protection Training
	Fire Barrier Management Training
	Fire Extinguisher Training



rvice Description	Value Add Fee-Bas
First Ald/CPR/AED Trainin	
Mock TJC Aud/	
Noise Surveys (Sound Surve	
Online Respirator Medical Clearance Testir	
OSHA RecordKeeping Assessmen	
OSHA Violation Counselin	
Photo luminescent markings inspection & installation	on
PPE Assessment	ts, •
Pulmonary Function TestIn	ng •
Rigging & Sling Inspection	15 •
Respirator Fit Testin	ng •
Respirator Fit Testing (Medical Health Questionnaire) - Physicia	n -
reviewe	
Silica Dust Exposure Compliano	e •
Sustainability Assessment	
Survey & Analysis of Building Water System	
Ventilation System Testin	
Vision Screenin	
Business Continuation Pla	
Emergency Evacuation Plan	'
Equipment Specific Procedure Development (Confined Space	
Equipment Specific Procedure Development (Electrical Safety	
Equipment Specific Procedure Development (Environmental Safet	
Hazards	·
Equipment Specific Procedure Development (Fall Protection	
Equipment Specific Procedure Development (Lockout/Tagout	1
Equipment Specific Procedure Development (Medical & First Aid	1)
Equipment Specific Procedure Development (Occupational Healt	<del> </del>
Hazards	I I
EHS Management System Program Developmen	<del>`- </del>
(ISO9001/14001/22001/45001, OHSAS18001	
Food Safety Program Development & Qualification	
LINK360 - Safety Compflance Software (Brady	
eLOTO Procedure Writing Software (Master Lock	
Process Safety Managemen	
Speaking Engagement	
VPP Management Solutions Assistance	
Written Safety Program Developmen	
Aerial Lift Training	
Ashestos Awareness Training Ashestos Awareness Training	
·	
Arc Flash (NFPA 70E) Training	-
Bloodborne Pathogens Training	
CFR 49 Hazmat Transportation Training	
Class 3b and Class 4 Laser Safety Training	<b>3</b>   •



Service Description	Value Add Fee-Based
Compressed Gas Cylinder Safety Training	
Confined Space Entry & Rescue Training	·
Crane Operator Safety Training	
Crane, Sling & Rigging Training	
Driver / Fleet Safety Training	
Electrical Safety Training	•
Ergonomics Awareness Training	•
Excavation/Trenching Training	•
Fall Protection Training	•
Fire Barrier Management Training	
Fire Extinguisher Training	•
First Aid/CPR/AED Training	
Food Program Training (FDA/FSMA, FSSC22000, GFSI, GMPs, SQF)	<u>-</u>
Forklift Lift Training	
HACCP/Preventive Controls Training	
HAZWOPER 40/24/8/ Training	
Hearing Protection Training	
Hot Work Training (Welding, Oil & Gas)	
Lockout/Tagout Training	
Machine Guarding Training	•
Manual Material Handling (MMH)	•
Medical Gas Maintenance Personnel Certification Training (ASSE	•
6040)	
OSHA 10/30 Training	<u> </u>
OSHA Hazard Communication (HAZCOM/GHS) Training	
RCRA training - Solid and hazardous waste disposal	····
Respirator Training	•
Safety Culture Training	
Scaffolding Training Toolbox Talks	<del>                                     </del>
Fall Protection Assessments/Audits	. •
Fall Protection Inspections - Harnesses, etc.	•
rain Florection (rispections - Harnesses, etc.	+
Fall Protection – Install 3M Flexiguard	•
Engineered Fall Protection (Use 3M Product)	
Engineered Fall Protection (Use FallTech Product)	
Engineered Fall Protection (Use Honeywell Product)	•
Engineered Fall Protection (Use MSA Product)	<del></del>
Engineered Fall Protection (Use Any Product Supplier)	-
Emergency Preparedness Services	
Open Branch for emergency requirements	
Aggression Management Training	•
Behavioral Health Product Installation	•
Emergency Management Program Assessment (accreditation audit)	<del>                                     </del>
Hazardous Materials Awareness Level Training	



Service Description	Value Add	Fee-Based
Healthcare All-Hazards Evacuation P	7 A A	•
Healthcare All-Hazards Evacuation Train	ng	•
Healthcare Business Continuity Planning (Continuity of Operation		•
Pi		
Healthcare Evacuation Exerc	ise	• `
Healthcare Security Assmt (Focused-Fo	tll)	•
Hospital Command Center (HCC) Worksh	ор	•
Hospital Decontamination Practical Exerc	ise	•
Hospital First Receiver Decontamination Traini	ng	
Hospital Incident Command System (HICS) Essentials Traini		•
Hospital Incident Command System (HICS) Worksh		•
Loss of Community Support (96 Hour) Pl	an	•
Active Shooter Practical Exerc	se	•
Active Shooter Traini	ng	•
Business Continuity Planning Worksh	op qo	•
Emergency Operations PI		•
Homeland Security Exercuise Evaluation Program (HSEEP) Exercise	es	•
Incident Command System (ICS) Traini	ng	•
Incident & Inspection Management (ICertain		•
Pandemic Response/Personal Protective Equipment Traini	ng .	•
VersaTrak system installation, training and technical support service	es ·	•
EnviroTrak system installation, training and technical support service	es	•
Technical Services Traini	ng T	
Electrical Engineering Services - Arc Flash Analy	is	•
Electrical Maintenance & Testing - Spare Par	ts	•
Compliance - Electrical: 1910,269 Electrical Safety for Pow	er	•
Generation, Transmission & Distribution		
Compliance - Electrical: 2015 NFPA 70E/Arc Flash Electrical Safe		•
Compliance - Electrical: 2018 NFPA 70E/Arc Flash Electrical Safe	ty	•
Compliance - Electrical: 2017 National Electrical Cod	le i	
Compliance - Electrical: Electrical Safety: Practical Skills for Switchge	ar	•
Compliance – Electrical: Electrical Systems in Hazardous Locatio	ns .	•
Compliance - Electrical: Grounding & Bonding of Electrical System	ns	•
Compliance - Electrical: Grounding & Bonding for Vacuum Truc	ks	•
Compliance - Electrical: NFPA 101: Life Safety Code® 2012 Edition	on .	•
Compliance Electrical: NFPA 99: Standard for Health Care Facilities		•
2012 Editio	on I	
Compliance – Electrical: National Electric Safety Cod		•
Compliance - Electrical: NFPA 99: Standard for Health Care Facilities		•
2012 Editio	I I	_
Compliance - Electrical: NFPA 101: Life Safety Code® 2012 Edition		•
Compliance - Electrical: NFPA 110: Emergency and Standby Powi	er	•
System		-
Compliance – Electrical: NFPA 70B: Electrical Equipment Maintenance		•
Compliance - Electrical: NFPA 72: National Fire Alarm & Signalin		



Fee-Based	Value Add	Service Description
		Code 2019 Edition
•		Compliance - Electrical: NFPA 79: Electrical Standard for Industrial
		Machinery 2018 Edition
		Compliance – Electrical: NICET Levels   &
•		Compliance - Mechanical: Confined Space Entry
. •		Compliance – Mechanical: DOT Hazardous Materials
· · · · · ·		Compliance - Mechanical: Hazardous Waste Operations (HAZWOPER)
•		Compliance - Mechanical: Hoisting and Rigging
		Compliance – Mechanical: Uniform Plumbing Code
•		Electrical - Advanced Transformers Maintenance & Testing
		Electrical - Battery Maintenance & Testing
		Electrical - Cable Fault Location & Tracing
•		Electrical - Cable Splicing & Termination Medium Voltage
		Electrical - Cable Testing & Diagnostics
<del>-</del>		Electrical - Circuit Breaker Maintenance Low & Medium Voltage
•		Electrical - Electric Motors: Understanding & Troubleshooting
•		Electrical - Electrical Maintenance & Testing Training
		Electrical - Electrical Print Reading
<del></del>		Electrical - Fiber Optic Training
<u> </u>		Electrical - Industrial Electricity Basics
		Electrical - Industrial Electronics & Circuits
<del>-</del>		Electrical - Infrared Thermography
		Electrical - Instrumentation & Process Control
_ <del>-</del>		Electrical - Microprocessor Based Protective Device
•		Distribution/Industrial
•		Electrical - Microprocessor Based Protective Device Generation
<del></del>		Electrical - PLC: Siemens Step 7
•		Electrical - PLC: Allen-Bradley ControlLogix
•		Electrical - PLC: Automation Systems
<del>-</del>		- mv
•		Electrical - PLC: Programmable Logic Controllers
•		Electrical - Power Factor Testing
		Electrical - Power Quality Harmonics
i		Electrical - Protective Relay Maintenance Basic & Advanced
		(mechanical)
-		Electrical - Protective Relay Maintenance Generator
		Electrical - Protective Relay Maintenance Solid State
		Electrical - Substation Maintenance 1 & 2
•		Electrical - Transformer Maintenance & Testing
•	• • • • • • • • • • • • • • • • • • • •	Electrical - Troubleshooting Electrical Control Circuits
•		Electrical - Tuning DDC/Process Control Loops
•		Electrical - Variable Frequency Drives
•		HVAC - Advanced Air Conditioning & Refrigeration
<u> </u>		HVAC - Air Conditioning & Refrigeration
•		HVAC - Balancing of Water and Air Systems
•		HVAC - Boilers: A Technical and Operational Workshop



rvice Description	Value Add Pee-Bas	se
HVAC - Brazing for HVAC Basic/Advanced	•	
HVAC - Heating and Ventilation	•	
Mechanical - Ball Screw Applications and Techniques	•	
Mechanical - Bearings and Lubrication Principles	•	
Mechanical - Centrifugal Pumps	•	
Mechanical - CNC: Computer Numeric Controls - Troubleshooting	•	
Mechanical - Hydraulics Training & System Troubleshooting	•	
Mechanical - Machine Tool Alignment: 3-Axis Alignment		
Mechanical - Machine Tool Allgnment: 5-Axls Alignment	•	
Mechanical - Machine Tool Alignment: Concepts	•	
Mechanical - Machine Tool Alignment: Positioning and Accuracy	•	
Mechanical - Mechanical Drives/Power Transmission	•	
Mechanical - Pneumatic - Electro-Pneumatics Training	•	_
Mechanical - Shaft Alignment w/ Laser Alignment	•	
Mechanical - Welding Certification, Principles and Procedures	· · · · · · · · · · · · · · · · · · ·	
Compliance - Mechanical: Occupational Exposure Hazardous		
Chemicals in Labs		
Mechanical - Vibration Analysis	•	
Facility Roofing Sservices		
Air Barrier Audits	•	
Infrared Scan	•	_
OLI Services	•	_
Patch & Repair		_
Roof Cleaning	•	_
Roof Restoration	•	_
Rooftop Safety Installation	•	_
Tremcare Warranty	•	_
Ceiling Tile Installation/Replacement	į	
Lab Services	·	
Lab Furniture Assembly and installation	. •	_
TV Furniture Assembly and Installation	•	
Energy Services	,	,
Water Conservation		_
Midstream Utility Rebate Incentives	•	_
System Studies	•	
Compressed Air System		
Dust Collection System	_	_
Steam Trap Assessments	•	
Environmentally Preferred Product Services and Training		
Diversey / Greenguard Certification	•	_
Diversey / Floor Care Productivity Survey	•	_
ieorgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program	•	_
Georgia-Pacific / LEED® Calculator & LEED® Reporting	•	_
Georgia-Pacific / Battery Recycling Program	•	_
GOJO / Dispenser Disposal & Recovery	L	



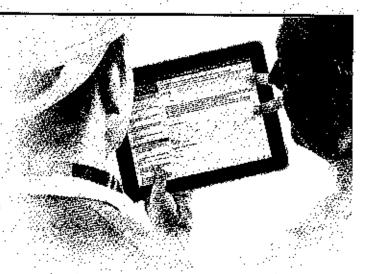
Service Description	l Value Add	Fee-Based
GOJO / Pre-Installation Site Survey	•	
Rubbermald / Innovative Solutions Mobile Showroom	•	
Rubbermaid / Recycling Solutions	•	
Rubbermaid / Waste Audits	•	<u> </u>
Rubbermald / Site Assessments & ROI Calculators	•	
Rubbermaid / LEED® Certification Support	•	
New Pig Spill Preparedness Program	•	
Diversey / Greenguard Certification	•	
Diversey / Floor Care Productivity Survey	•	
Georgia-Pacific / Dispenser Refurblsh, Recycle, Reuse (RRR) Program	•	
Georgia-Pacific / LEED® Calculator & LEED® Reporting	•	"."
Georgia-Pacific /Battery Recycling Program	•	
GOJO / Dispenser Disposal & Recovery	•	_
GOJO / Pre-Installation Site Survey	•	
Rubbermaid / Innovative Solutions Mobile Showroom	•	
Rubbermaid / Recycling Solutions	•	<u> </u>
Rubbermaid / Waste Audits	•	
Rubbermaid / Site Assessments & ROI Calculators	•	
Rubbermaid / LEED® Certification Support	•	
New Pig Spill Preparedness Program	•	<del>-</del>
Diversey / Greenguard Certification	•	i
Diversey / Floor Care Productivity Survey	•	
Georgia-Pacific / Dispenser Refurbish, Recycle, Reuse (RRR) Program	•	i
Georgia-Pacific / LEED® Calculator & LEED® Reporting	•	· ;



Grainger's safety assessment process utilizes specialists with specific qualifications to work with you to determine your safety needs. Our Safety Specialists use the Grainger Site Assessment Tool\*\* to conduct detailed and personalized safety assessments to help improve your safety program\*.

Intuitive forms are designed to take the hessle out of compliance checks. Our Safety Specialists utilize a mobile app that allows the right questions to get asked. Simply answer compliance questions with the Grainger Safety Specialist and the Grainger Site Assessment Tool compiles them Immediately.

When the Inspection is finished, you'll get an instant look at facility strengths, weaknesses and high-priority issues through reports generated by the Grainger Site Assessment Tool. The reports will help you identify actions to be taken to address specific safety program needs within your facility.



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### PERSONALIZED:

Interactive form allows the Grainger Safety Specialist to add comments and take photos on site, providing a guick and comprehensive reference of the inspection findings.

## GRAINGER

DYNAMIC: Questions change based on your, specific answers, allowing our Grainger Safety Specialist to quickly recommend and deliver an appropriate Grainger safety solution.

### Hazard Communication (GHS)

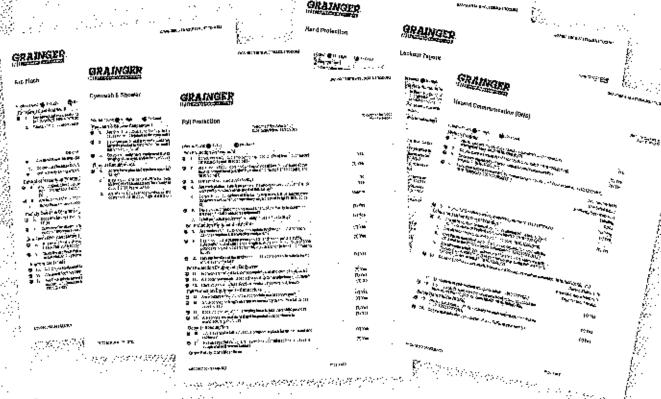
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Written Program		·	
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- Note on playees exposed to nazarcous onemies a linear normal or emergency situations? (SID 1900 (s)(2)
   Do you have a current list of liezardous attendeds? 1910,1900(s)(1)()
   Does your organization have a written hazard communication program? 1910,1900(s)(1)
- Eccs your hazard comit utilisation written program cover the following teplos: (1010, -200(e))\*), 1810, 1200(e)(2) (1810, 1200(e)(2))

Non-cardina Lyzka

ORGANIZED: Forms are customized for all locations within your facility. Easy-to-read results help you gulckly identify safety issues/immediate needs and work with the Grainger Safety Specialist to resolve them.



## Contact a Grainger Rep today for your free compliance check and get instant results!

\*Please Note: The content in this flyor is intended for general information purposes only. This publication is not a substitute for review of the applicable government regulations and standards, and should not be construed as legal advice or opinion. Readers with specific compilence questions should refer to the cited regulation or consult with an attorney.

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### FACT SHEET

## Safety Walk-Arounds for Managers



This fact sheet provides guidance to help managers and business owners conduct safety walkarounds to identify hazards in the workplace and communicate with workers about hazards in their jobs.

There are at least two reasons why managers and owners should periodically conduct workplace. inspections themselves. First, inspections demonstrate management's commitment to improving safety and health by finding and fixing hazards. Second, walk-arounds let managers see for themselves how the safety and health program is working and whether it is effective in identifying and eliminating hazards. Safety walk-arounds can also help managers and owners assess how key elements of the safety program. are working. For example, how engaged are workers in the program? Do workers feel they have received appropriate training? Do they know how to report a safety or health incident or concern?

### PRE-INSPECTION ACTIVITIES

Preparation is important prior to starting an inspection, Take the time to familiarize yourself with the workplace and operations and the hazards that have been previously identified. Pre-inspection activities might include:

- Identify the most hazardous areas by examining past inspection reports, injury and workers compensation records, Incident investigation reports, and recent near-miss incidents. Plan to focus your inspections on areas where hazards have been identified and check. to see if previously-identified hazards have been abated or if further action is needed.
- Talk to workplace safety representatives and other managers or supervisors about their safety observations and concerns.

- · If the workplace has a safety committee, meet with the committee prior to the inspection to get their perspective on the most Important safety issues.
- Determine what safety equipment you will need to conduct the inspection.
- It is important to lead by example, and wearing the right personal protective equipment (PPE) sets a good example. Practice wearing the PPE to make sure you know how to put it on properly, and that it fils.
- Consider taking the same hazard identification safety. training taken by workers, managers, or the safety committee.

### ONSITE INSPECTION ACTIVITIES

When onsite, make sure you are wearing the right PPE for each area you enter. Nothing takes away credibility faster than having the wrong PPE or not wearing it properly. Be safe; don't expose yourself to hazards during an inspection.

Limit the size of the inspection group, Large groups tend to stifle open communication with workers.

Look for easily observable hazards first, such as:

- Tripping hazards
- Blocked exits
- Frayed/exposed electrical wires





- Missing machine guards
- Poor housekeeping
- Poorly maintained equipment

Look for property damage, such as walls or doors damaged by equipment or forklift traffic. Such damage may indicate a potential for future worker injuries.

Talk to workers at their work stations. Workers are likely to know the most about the hazards and safety issues in their jobs. Tap into that knowledge. Make them comfortable talking with you. Assure them that you are interested in finding problems and fixing them, i.e., improving safety, notblaming anyone for your findings. Avoid yes/no questions. Encourage conversation. Ask open-enced questions such as:

- What is the most hazardous task in your job? What makes it hazardous?
- If you have been injured in your job, what was the injury and how aid it happen? What was done to make your job safer?
- How would you report an injury, hazard, or near-miss?

Seek out and talk to the most recently-hired workers to get their perspective on safety. These "fresh eyes" could have valuable insights.

Observe workers as they perform their job. For example, do they ill't heavy objects? Do they stand/sit in awkward postures? Are they performing repetitive motions? If so, take notes and photos. If their Job involves handling phomicals or exposure to excessive noise ano/or heat, a more detailed. evaluation by a safety professional may be in order.

Try to find solutions for hazards while you are conducting the inspection by applying your own creativity and inspiring the creativity of workers. Finding solutions "on the spot". demonstrates your commitment to making the workplace. safer.

Prior to completing the inspection, make a list of hazards. that need to be addressed and prioritize them according to the severity of the potential injuries that might occur as a result of workers being exposed to the hazards.

### POST-INSPECTION ACTIVITIES

Post-inspection follow-up is important to establishing your credibility as a manager who is committed to improving safety. Failure to follow up can often stifle worker. participation and enthusiasm, which can be hard to regain.

Very soon after your inspection, propage an abatement plan. containing a list of the hazards found, corrective actions. needed, and a reasonable timeline for implementation. Some complex hazards may require further evaluation, study, or engineering work to design and implement. appropriate controls. Describe briefly how the hazards will be addressed and identify interim controls that will be used while more permanent measures are developed.

Share the abatement plan with managers, supervisors, and workers as a way of showing your commitment to fixing the safety issues found during your inspection. Track progress by sharing or posting periodic updates to the plan. Ensure all corrective actions are implemented in a timely fashion.



## GRAINGER SAFETY SERVICES NETWORK

Grainger's network of health and safety service providers is committed to providing you with quality, cost-effective on-site and online services. Consisting of a highly trained network of Certified Industrial Hygienists (CIH). and Certified Safety Professionals (CSP), as well as other safety and health professionals, Grainger possesses the expertise and resources to provide training, on-site testing and auditing, and web-based tools designed to ald in your occupational safety and health programs on a national scale.



### AIBBOONE CONTAMINANTS & NOISE

Audiometric lesting/Re-Testing

FireCoyse Exposure Monitoring

Environmental Complianco Audita

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Hearing Loas Determinations (Work Related) -

Audiologist Reveyant

Audklogist reweiven Indugr Air Coatte Asaksments

Industrial Hygione Assessments

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Online Peoplinter Medical Clearance Testing

Petrokelery Pariction Teathing

Respirator Pit Testing

Bosolrator Fat Testi io (Aféglical Higalth Ceisarlichn Geis

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Vonbladan System Jesting

## Program Devalopment :

Equipment Specific Procedure Development

(Discipational Health Bazards)

Asbesing Awareness Training

Hoaning Frankillar Trainings 2000 3000 2000

Respirator Training

### ARC FLASIMELECTRICAL SAFETA

### Audits & Assessments

Progratti Development

Equipment Specific Procedure Development

2015 NIPA 707/Arc Flash Electrical Safety Training

2017 National Electrical Code Training

2018 NPPA /UE/Arc Flash Fladrical Safety Training

Arc Flouis NFP4 70Ey the loting

1910.259 Electrical Safety for Power Generation, Iránemis son & Distribution training Electribal Sering Training

Execution Safety: Hands on Practical Skills Application

Floctrical Systems in Legations Legations Training

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Targereniy & Berming of Electrical Systems or Vacuum Trigeteg Training

Abditional Electric Selecty Donie Training

NEPA 1911 Lite Salety Code? 2012 highlion Training

NFFA 110: Emergency & Standby Power Systems

NETA 708: Decirical Equipment Mariteconce Training NFPA 72: National The Alorm & Signaling Lode 2019

RFTV: 79. Destrict Standard for Indigener Mechingry 2010 Edillon Training

NEPA 99: Standard for Heach Dara Facilities 2012

### CONFINED SMACE

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Confined Space Mentilication/Audite

### Program Dovolopment

Fullipment Spack's Prosettine Development

Confined Space Entry & diesche Training

DEGITAL SAFETY TOOLKIT

### Digital EHS Tools

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Bernug Managomant

Decupational Health

SDS Marsigaprejit

Safety Asassamania

Specialized infining

### EMERGENCY PLANNING & RESPONSE Audita & Assessments

Backflow System Inspection & Sandce

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Fire Aform System Doulon & Indialipliant

Birth Meinn Syelejn Inspection & Service

Fire Barrier triapportion & Receips

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Hire Door Inspection & Repairs

Fire Eddingulation transmission & Service

Fire Protection Assessment & Testing (Sprinder

Fru Protection Leagin & Instit Istical (Sprinkler Systems)

Fire Protection Inapsedon, Finaling & Mainteranco

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löltifun Hand Suppression syklem hispothan & Service

Pholo Luminescent Markinga Inspection & Installation

Special Haze (d. Gre Suppression System Design &

## inskrabon Exercisa & Workshop

Active Shocker Precion Exercise

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### Program Davistopment

Emergency Evacuation (Name

Emergency Operations Plan

Active Shorter Ireining

The Deprier Managoment training

Hra Extlagication Training

Prolitions Christiania System IICS) Training

Pandemic Heapmen/Revsum Protoctive Equipment

Services are only available through Goginger third-party provider.

## GRAINGER SAFETY SERVICES NETWORK

### EMERGENCY PREPAREDNESS SERVICE Heeliheary Industry Specific

Aggressing Management Training Bohisvlorel Health I poduct materialisticit Emergeacy Management Program Assessments (Accreditation Autilis)

Hazardoba Matanála Avkarantsan Lavel Trabillog

Revillicare All-Hazarda Evacuation Plan

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Healthore All-Herands, Fyacuation Traville

Healthcare Business Continuity Flaming (Confinulty of Department Harry Healthcare Evaluation Exercise (Continuity of Operations Plan)

Hearfacare Security Assessment (Focused-Full)

Hoselia Command Oscillations Workship

Hospital Decentum nation Practical Exemple

Hoephel Fyre: Naceiver Lieconts on version Training

Sceptial incident Command System JH CS) Essentials Training

Hosoar Nichtent Command System (NCS) Whoshug

Loss of Countrierty Support (96 lique) Plan

### EXVIRUNMENTAL SAFETY HAZAROS

Dombustible Dost Surveys

Heat Strass (Viseas) en (Ter peralle Stress)

### Program Dovelopment

Equipment Specific Procedure Devalorment (Environmental Safety Hazarda)

Hel Work Training (Wolding, Dil & Gas)

### Audite & Assessments

Ergonomics Assessments

### Training

Ergonomica /www.ness (reciting

### LOCKOLT/TAGOUT

Aulids & Assessinceld

Locknit/Engold Assessments .

### Prugram Devalopniant

Equipment Specific Procedure Dava opment (Láckout/fagaril) Saftwate

LINX360 Sefety Compliance Software

eLQTO Lockqut Propoduro Softwaro

Eockant/ legant Training

Anilits & Assessments

Machine Granding Audits

### Full Turnkey Sotution

Assessment, Engineering & Design, Installation & Training

Machine Euseding Training

### MANAGED BÉNERT PROGRAMS

Малауай Россиевт Росугаці.

Safety I has riction Every ear.

### MATERIAL HANDLING

### Andis & Assessments

Crané & Holet Inspections

Uting & Aligning Stip Apademiants

Fligging & Sling Value Clions

CFR 40 libzimat Transportation Training

Grane, i Kirol, Slicky & Alygdinn Trainling

Orana Uparator Safety Training

DOT Nazardove Materials training

Driver/Fleet Safety Training

Horkett utt innigen (2000)

Manual Material Secoling (MMH) Treising

### MEDICAL/FIRST ARD

### Axidita & Assessments

AED trapocilon Spridosa

Friendeljug Eye Wosli Station Associationie Syciapocitore

### Program Develophieiál

Equipment Specific Processing Development (Mexical & Crist Akt)

Bluo Judino, Parrogene Transing.

First ARCVCPRVAED Training

PPE Assussments -

Anica saveening

### SAFETY COMMUNICATIONS Training

HAZWOPCH 40/24/8/ Trailigno. 🧳

### WANKING AT ELEVATED HERMITS Audita & Assossnustila

Fell Protection Assessments/Audits/Inspections

Lackler (respection Services

### Progrem Development

Equipment Specific Produitine Development [Fall Pintestion]

Aoriái Un viáiding

Fat Protection Training Scottalding Training

## Audita & Assesaniente

Food Safety Compliance/Confinestion y-U/M-SAM, HAUCP,

Food Safety Program, Development & Qualification

EnviroTrak<sup>14</sup>

### Training

Food Program Training (FDA/FSMA, FSSC22003, GFSt, GMPs; SOP)

Hors Rope vestive Dailton Transining

### GENERAL SAFETY Autors & Assessments

Beliavioral Health Salely Pisk Assessment

Blip Sefety Solutions

Fluid Safety Assessments

Titls Hearing Analysis Management System Assessments, Integration & Certification Preparation

(ISC0001/14CD1/22001/45001, DSHAS18RD1)

Mock Augina CABF

Mock Auditis MSMA

Michards Osha

Mould Audits: TJC (The Joint Commission)

DSHA (Resolvit) egiğin Assassusem's

OSHA Violetian Counseling

Survicy & Analysia of Building Water Systems

Suclainability Assessments

### Program Development

Busincae Cominuation Man ENS Managoment System Program Development (1800-017) App 1/22pg (Magn), ones/strapo))

Export Witness

Pincies Sufely, Muniappinent

Spatking Figagements

Terroctigny Safety (Trotessional Permanent Shiety Stallion

VPR Management Sciulions Ascislance

### Written Safety Dingram Dantopment Training

Gess &b and Class 4 Laser Safety Training

Dámin éssell Gés Cállodei Sélely Tialiding Excavation/irenshing ireining

Medical Cae Meintenence Jersonnel Centife stjórj Trafijug (ASST 6940)

Natural Gas Malolefragoe & Salety Training

OSHV3 tvstu inarting OSHA Hazard Communication (HAZDOM/GHS) Transing

Physipped Statistics Training

FICHA Training (Solid & Neverdous Waste Disposal)

Radiation Safety (Million (ASO) Transling

Safety Collure Training Totalism Talks

Contact Your Grainger Rep for Details, Availability and Eligibility

GRAINGER CONSULTING SERVICES

### INVENTORY BASELINE

**OVERVIEW** - The purpose of the Inventory Baseline is to streamline the process of replenishing and issuing MRO inventory to improve maintenance productivity and plant performance. The objective is to cost effectively manage parts and supplies, maximize "wrench time" and maintain appropriate inventory controls. While carrying MRO inventory is a requirement for most companies, there are significant opportunities to eliminate waste, improve productivity and achieve a lower Total Cost of Ownership (TCO).

**METHODOLOGY -** We use a LEAN, Six Sigma approach for the project to gain a robust understanding of your company's current MRO operations and processes. Our experience and your data drive our recommendations.

### DEFINE



The Problem
The Goel
The Players
Statement of Work

### MEASURE



Activity-Based Mapping Transporter Analysis Stocking Model Discovery

### ANALYZE



Current State
Recommendations
Business Impact
Report Out

### IMPROVE



Gain Consensus Prioritize Salutiona Project/Change Plan Implement

### CONTROL



Metrics Pilot & Expand Refine Validation

KEY METRICS - We identify the key performance indicators for cost savings, productivity and quality. We capture the current state data and model it against an optimum future state to identify improvement opportunities.



Transaction Cost
The internal labor cost

issuance through paymentfor one transaction (PO)



Issuance Premium

The internal cost to issue the product divided by the purchase price



Replenish Premium

The internal cost to replenish the product divided by the purchase price



People

The average number of people that touch an MRO inventory transaction

**DELIVERABLES** - The Inventory Baseline delivers the results from our analysis while identifying "bite-size" continuous improvement (CI) projects to attain and sustain the recommended changes.



Transaction Cost

Average Internal labor cost per replenishment and issuance transaction



Process Maps

Activity diagram of the 'issuance to payment' cycle



Activity Analysis

Understand who (by role) and what (by task) and for how long



### Project Plan

A guide to implementing the solutions with a focus on change management





### City of Tucson

### License Certificate

Business Name and Tucson Mailing Address:

WW GRAINGER INC 100 GRAINGER PKWY LAKE POREST IL 60045 License Number: 1011332

Type: Other Miscellaneous Durable Goods Mercha

Issue Date: March 28, 2019

Expiration Date:

December 31, 2019

Owner;

WW GRAINGER INC

This license / permit is son transferable and must be posted to a conspiouous place at the business location.

THE ISSUANCE OF THIS LICENSE / PERMIT SHALL NOT BE CONSTRUED AS PERMISSION TO OPERATE IN VIOLATION OF ANY LAW OR REGULATION.

### <u>POLO HERE</u>

CITY OF TUCSON, ARIZONA

VINANCIS DEPARTMENT

REVENUE DIVISION - LICENSE

Exmination Date: December 31, 2019



Non-Transferable

1011332

MUST BE DISPLAYED IN A CONSPICUOUS PLACE

### **Business License**

For the payment of the linense fee, the pursor, or firm below is hereby linensed to conduct business in the City of Tueson. Tax accruing to the City of Tueson shall be puld under provisions of Ch. 19, Tueson City Code. This Ilcense is subject to revocation for violation of Ch. 7 or Ch. 19 of the Tueson City Code.

Issued To: WW GRAINGER INC

Located At:

3415 S DODGB BLVD, TUCSON AZ

85713

Rffective:

January 01, 2019

Please refer to Jiconse number in all correspondence.

CNO/A saiston: City Marco



et/lauA DLT AboM -	Assessment, Studies, Testing & Audits
Pack QSHA Audits	Assessment, Stuvles, Testing & Audits
z jihu A AH SM «loo M	Assessnaent, Studies, Testing & Audits
Mock CARF Audits	Asessment, Studies, Testing & Audits
Preparation (ISO9001/14001/22001/45001, OHSAS18001)	
Management System Assessments, Integration & Certification	Assessment, Subbuse, Testing & Audits
zilbuA gnibisuò enidasM	Assessovent, Studles, Testing & Audits
Lockout/Tagout Assessments	Assessment, Studies, Testing & Audits
Ladder Inspection Services	Assessment, Studles, Testing & Audits
zinemzsezk elitejing Site Asseszments	Assessment, Studies, Testing & Audits
aisylanA brasali dot	Assessment, Studies, Testing & Audits
stnemszeszA anelgyH lemszubini	Assessment, Studles, Testing & Audits
striamssessA ytil BuD niA noobni	Assessmiont, Studles, Testing & Audits
Hose Washdown Station - Inspection & Repair Services	Assessment, Studles, Testing & Audits
reviewed Heading Loss Determinations (Work Related) - Audiologist	CHAPTER SPACE I SCHOOL SHOULD COME
	Assessment, Studles, Testing & Audits
189T Jif Tiel - Sninson	Assessment, Studies, Testing & Audits
HACCP, GFSI) Heat Stress-Assessment (Hot & Cold)	erlbut & griftes T, safbut & tinemssessA
Food Safety Compliance/Certification Assessments (FDA/FSM	Assessment, Studies, Testing & Audits
striamssassA ytates faelt	Assessment, Studles, Testing & Audits
Firestop and fire barrier inspection & repairs	Asseçsment, Studles, Testing & Audits
Fire: Sprinkler Line Compilance Management & repairs	Assessment, Studles, Testing & Audits
Fire Protection Assessment & Testing (sprinkler systems)	Assessiment, Studles, Teating & Audits
Fire Extinguisher Inspections & Service	Assessment, Studles, Testing & Audits
Fire and smoke door inspection & repairs	Assessment, Studles, Testing & Audite
Plre and smoke damper inspection & repairs	Assessment, Studies, Testlag & Audits
salbuA\stnormasasaA noitoeton9 ll64	Assessment, Studles, Testing & Audits
Ergonomics Assessments	Assessiment, Studles, Testing & Audite
estlbuA sonsilqmoO lashnemoorlvrd	Assessment, Studles, Teisting & Audits
Employee Exposure Monitoring	Ássessment, Studies, Testing & Audits
Emergency Eye Wash Station Assessments & Inspections	Assessment, Studles, Festing & Audits
Electrical Safety Assessments	Assessment, Studlos, Teathng & Audits
Crane & Hoist Inspections	Assessmeht, Studios, Testing & Audits
ezilbuA\Anditeafiifneel ldentiification\Andite	Assessnheint, Studles, Testing & Audits
Combustible Dust Surveys	Assessment, Studies, Testing & Audits
Shorsafety Solutions	Assessment, Studies, Testing & Audits
Behavioral Health Safety Risk Assessment	Assessinent, Studies, Tesling & Audits
Audiomètric Testing/Re-Testing	Assessment, Studies, Tosthig & Audits
AED Inspection Services	Assessment, Studies, Testing & Audits
zleylanA rizeli DiA	Assossment, Studles, Festing & Audite
Service Training Assessment Description	Service Category



Service Category	Service Training Assessment Description
Assessment, Studies, Testing & Audits	Noise Surveys (Sound Survey)
Assessment, Studies, Testing & Audits	Online Respirator Medical Clearance Testing
Assessment, Studies, Testing & Audits	OSHA RecordKeeping Assessments
Assessment, Studies, Testing & Audits	OSHA Violation Counseling
Assessment, Studies, Testing & Audits	Photo luminescent markings inspection & installation
Assessment, Studies, Testing & Audits	PPE Assessments
Assessment, Studies, Testing & Audits	Pulmonary Function Testing
Assessment, Studies, Testing & Audits	Rigging & Sling inspections
Assessment, Studies, Testing & Audits	Respirator Fit Testing
Assessment, Studies, Testing & Audits	Respirator Fit Testing (Medical Health Questionnaire) - Physician reviewed
Assessment, Studies, Testing & Audits	Silica Dust Exposure Compliance
Assessment, Studies, Testing & Audits	Sustainability Assessments
Assessment, Studles, Testing & Audits	Survey & Analysis of Building Water Systems
Assessment, Studies, Testing & Audits	Ventilation System Testing
Assessment, Studies, Testing & Audits	Vision Screening
Safety Program Development & Support Services	Business Continuation Plan
Safety Program Development & Support Services	Émergency Evacuation Plans
Safety Program Development & Support Services	Equipment Specific Procedure Development (Confined Space)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Electrical Safety)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Environmental Safety Hazards)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Fall Protection)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Lockout/Tagout)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Medical & First Aid)
Safety Program Development & Support Services	Equipment Specific Procedure Development (Occupational Health Hazards)
Safety Program Development & Support Services	EHS Management System Program Development (ISO9001/14001/22001/45001, OHSA\$18001)
Safety Program Development & Support Services	Food Safety Program Development & Qualification
Safety Program Development & Support Services.	LINK360 - Safety Compliance Software (Brady)
Safety Program Development & Support Services	eLOTO Procedure Writing Software (Master Lock)
Safety Program Development & Support Services	Process Safety Management
Safety Program Development & Stipport Services	Speaking Engagements
Safety Program Development & Support Services	VPP Management Solutions Assistance
Safety Program Development & Support Services	Written Safety Program Development
Safety Training Development & Support Services	Aerial Lift Training
Safety Training Development & Support Services	Asbestos Awareness Training
Safety Training Development & Support Services	Arc Flash (NFPA 70E) Training
Safety-Training Development & Support Services	Bloodborne Pathogens Training
parery, mannul pevelopment & 20 bbott 26 tyles	bloodborne Facilogens (faithing



Service Category	Service ◆ Training ◆Assessment Description
Safety Training Development & Support Services	Class 3b and Class 4 Laser Saféty Training
Safety Training Development & Support Services	Radiation Safety Officer (R\$O) training
Safety Training Development & Support Services	Compressed Gas Cylinder Safety Training
Safety Training Development & Support Services	Confined Space Entry & Rescue Training
Safety Training Development & Support Services	Crane Operator Safety Training
Safety Training Development & Support Services	Crane, Sling & Rigging Training
Safety Training Development & Support Services	Driver /Fleet Safety Training
Safety Training Development & Support Services	Electrical Safety Training
Safety Training Development & Support Services	Ergonomics Awareness Training
Safety Training Development & Support Services	Excavation/Trenching Training
Safety Training Development & Support Services	Fall Protection Training
Safety Training Development & Support Services	Fire Barrier Management Training
Safety Training Development & Support Services	Fire Extinguisher Training
Safety Training Development & Support Services	First Ald/GPR/AED Training
Safety Training Development & Support Services	Food Program Training (FDA/FSMA, FSSC22000, GFSI, GMPs, SQF)
Safety Training Development & Support Services	Forklift Lift Training
Safety Training Development & Support Services	HACCP/Preventive Controls Training
Safety Training Development & Support Services	HAZWOPER 40/24/8/ Training
Safety Training Development & Support Services	Hearing Protection Training
Saféty Training Development & Support Services	Hot Work Training (Welding, Oll & Gas)
Safety Training Development & Support Services	Lockout/Tagout Training
Safety Training Development & Support Services	Machine Guarding Training
Safety Training Development & Support Services	Manual Meterlai Handling (MMH)
Safety Training Development & Support Services	Medical Gas Maintenance Personnel Certification Training (ASSE 6040)
Safety Training Development & Support Services	OSHA 10/30 Training
Safety Training Development & Support Services	OSHA Hazard Communication (HAZCOM/GHS) Training
Safety Training Development & Support Services	RCRA tráining - Solid and hazardous waste disposal
Safety Training Development & Support Services	Respirator Training
Safety Training Development & Support Services	Safety Culture Training
Safety Training Development & Support Services	Scaffolding Training
Safety Training Development & Support Services	Toolbox Talks
Emergency Preparedness Services - HealthCare Specific	Aggression Management Training
Emergency Preparedness Services - HealthCare Specific	Behavioral Health Product Installation
Emergency Preparedness Services - HealthCare Specific	Emergency Management Program Assessment (accreditation audit)
Emergency Preparedness Services - HealthCare Specific	Hazardous Materials Awareness Level Training
Emergency Preparedness Services - HealthCare Specific	Healthcare All-Hazards Evacuation Plan
Emergency Preparedness Services - HealthCare Specific	Healthcare All-Hazards Evacuation Training



Service Category	Service ■ Training ◆Assessment Description
Emergency Proparedness Services - HealthCare	Healthcare Business Continuity Planning (Continuity of
Specific	Operations Plan)
Emergency Preparedness Services - HealthCare	Healthcare Evacuation Exercise
5pecific	
Emergency Preparedness Services - HoalthCare Specific	Healthcare Security Assmt (Focused-Full)
Emergency Proparedness Services - HealthCare	Hospital Command Center (HCC) Workshop
Specific	i
Emergency Preparedness Services - HealthCare Specific	Hospital Decontemination Practical Exercise
Emergency Preparedness Services - HoalthCare Specific	Hospital First Receiver Decontamination Training
Emergency Preparedness Services - HealthCare	Hospital Incident Command System (HICS) Essentials Training
Specific	Hospital Indiagnic Comments System (1965) Issaelitials Halling
Emergency Preparedness Services - HealthCare	Hospital Incident Command System (HICS) Workshop
Specific	mospital misiterit community system (mes) workshop
Emergency Preparedness Services - HealthCare	Loss of Community Support (96 Hour) Plan
Specific	
Emergency Preparedness Services - Multiple	Active Shooter Practical Exercise
Industries	PROVE SHOULD FIREHEAD ENERGIE
Emergency Preparedness Services - Multiple	Active Shooter Training
Industries	
Emergency Preparedness Services - Multiple	Business Continuity Planning Workshop
industries	
Emergency Preparedness Services - Multiple	Emergency Operations Plan
Industries	
Emergency Preparedness Services - Multiple	Homeland Security Exerculse Evaluation Program (HISEEP)
Industries	Exercises
Emergency Preparedness Services - Multiple	Incident Command System (ICS) Training
Industries	
Emergency Preparedness Services - Multiple	Incident & Inspection Management (ICertainty)
Industries	
Emergency Preparedness Services - Multiple	Pandemic Response/Personal Protective Equipment Training
Industries	
VerseTrak Services - Healthcare/Food & Beverage	VersaTrak system Installation, training and technical support services
EnviroTrak Services - Food & Beverage	EnviroTrak system installation, training and technical support
	services
Arc Flesh & Electrical Services	Electrical Engineering Services - Arc Flash Analysis
Arc Flash & Electrical Services	Electrical Maintenance & Testing - Spare Parts
Technician Skill & Safety Training	Compliance - Electrical: 1910,269 Electrical Safety for Power
	Generation, Transmission & Distribution
Technician Skill & Safety Training	Compliance - Electrical: 2015 NFPA 70E/Arc Flash Electrical Safety
Technician Skill & Safety Training	Compliance – Electrical: 2018 NFPA 70E/Arc Flash Electrical Safety
	1
Technician Skill & Safety Training	Compliance – Electrical: 2017 National Electrical Code
Technician Skill & Safety Training	Compliance - Electrical; Electrical Safety; Practical Skills for Switchgear
Technician Skill & Safety Training	Compliance – Electrical: Electrical Systems in Hazardous Locations
Technician Skill & Safety Training	Compliance – Electrical: Grounding & Bonding of Electrical
resolution are a salety framing	Systems
Technician Skill & Safety Training	Compliance – Electrical: Grounding & Bonding for Vacuum Trucks
Technician Skill & Safety Training	Compliance – Electrical: NFPA 101: Life Safety Code® 2012
	···



Service Category	Service Training Assessment Description
	Edition
: Technician Skill & Safety Training	Compliance – Electrical: NFPA 99: Standard for Health Care Facilities 2012 Edition
Technician Skill & Safety Training	Compliance – Electrical: National Electric Safety Code
Technician Skill & Safety Training	Compilance – Electrical: NFPA 99: Standard for Health Care Facilities 2012 Edition
Technician Skill & Safety Training	Compliance - Electrical: NFPA 101: Life Safety Code* 2012 Edition
Technician Skill & Safety Training	Compliance – Electrical: NFPA 110: Emergency and Standby Power Systems
Technician Skill & Səfety Training	Compliance – Electrical: NFPA 70B; Electrical Equipment Maintenance
Technician Skill & Safety Training	Compliance – Electrical: NFPA 72: National Fire Alarm & Signaling Code 2019 Edition
Technician Skill & Sefety Training	Compliance – Electrical: NFPA 79: Electrical Standard for Industrial Machinery 2018 Edition
Technician Skill & Safety Training	Compliance – Electrical: NICET Levels   &
Technician Skill & Safety Training	Compliance – Mechanical: Confined Space Entry
Technician Skill & Safety Training	Compliance – Mechanical: DOT Hazardous Materials
Technician Skill & Safety Training	Compliance – Mechanical: Hazardous Waste Operations (HAZWOPER)
Technician Skill & Safety Training	Compliance - Mechanical: Hoisting and Rigging
Technician Skill & Safety Training	Compliance – Mechanical: Uniform Plumbing Code
Technician Skill & Safety Training	Electrical - Advanced Transformers Maintenance & Testing
Technician Skill & Safety Training	Electrical - Battery Maintenance & Testing
Technician Skill & Safety Training	Electrical - Cable Fault Location & Tracing
Technician Skill & Safety Training	Electrical - Cable Splicing & Termination Medium Voltage
Technician Skill & Safety Training	Electrical - Cable Testing & Diagnostics
Technician Skill & Safety Training	Electrical - Circuit Breaker Maintenance Low & Medium Voltage
Technician Skill & Safety Training	Electrical - Electric Motors: Understanding & Troubleshooting
Technician Skill & Safety Training	Electrical - Electrical Maintenance & Testing Training
Technician Skill & Safety Training	Electrical - Electrical Print Reading
Technician Skill & Safety Training	Electrical - Fiber Optic Training
Technician Skill & Safety Training	Electrical - Industrial Electricity Basics
Technician Skill & Safety Training	Electrical - Industrial Electronics & Circults
Techniclan Skill & Safety Training	Electrical - Infrared Thermography
Technician Skill & Safety Training	Electrical - Instrumentation & Process Control
Technician Skill & Safety Training	Electrical - Microprocessor Based Protective Device Distribution/Industrial
Technician Skill & Safety Training	Electrical - Microprocessor Based Protective Device Generation
Technician Skill & Safety Training	Electrical - PLC: Siemens 5tep 7
Technician Skill & Safety Training	Electrical - PLC: Allen-Bradley ControlLogix
Technician Skill & Safety Training	Electrical - PLC: Automation Systems
Technician Skill & Safety Training	Electrical - PLC: Programmable Logic Controllers



Service Category	Service Training • Assessment Description
Technician Skill & Safety Training	Electrical - Power Quality Harmonics
Technician Skill & Safety Training	Electrical - Protective Relay Maintenance Basic & Advanced (mechanical)
Technician Skill & Safety Training	Electrical - Protective Relay Maintenance Generator
Technician Skill & Safety Training	Electrical - Protective Relay Maintenance Solid State
Technician Skill & Safety Training	Electrical - Substation Maintenance 1 & 2
Technician Skill & Safety Training	Electrical - Transformer (Maintenance & Testing
Technician Skill & Safety Training	Electrical - Troubleshooting Electrical Control Circuits
Technician Skill & Safety Training	Electrical - Tuning DDC/Process Control Loops
Technician Skill & Safety Training	Electrical - Variable Frequency Drives
Technician Skill & Safety Training	HVAC - Advanced Air Conditioning & Refrigeration
Technician Skill & Safety Training	HVAC - Air Conditioning & Refrigeration
Technician Skill & Safety Training	HVAC - Balancing of Water and Air Systems
Technician Skill & Safety Training	HVAC - Bollers: A Technical and Operational Workshop
Technician Skill & Safety Training	HVAC - Brazing for HVAC Basic/Advanced
Technician Skill & Safety Training	HVAC - Heating and Ventilation
Technician Skill & Safety Training	Mechanical - Ball Screw Applications and Techniques
Technician Skill & Safety Training	Mechanical - Bearings and Lubrication Principles
Technician Skill & Safety Training	Mechanical - Centrifugal Pumps
Technician Skill & Safety Training	Mechanical - CNC: Computer Numeric Controls – Troubleshooting
Technician Skill & Safety Training	Mechanical - Hydraulics Training & System Troubleshooting
Technician Skill & Safety Training	Mechanical - Machine Tool Alignment: 3-Axis Alignment:
Technician Skill & Safety Training	Mechanical - Machine Tool Alignment: 5-Axis Alignment
Technician Skill & Safety Training	Mechanical - Machine Tool Alignment: Concepts
Technician Skill & Safety Training	Mechanical - Machine Tool Alignment: Positioning and Accuracy
Technician Skill & Safety Training	Mechanical - Mechanical Drives/Power Transmission
Technician Skill & Safety Training	Mechanical - Pneumatic - Electro-Pneumatics Training
Technician Skill & Safety Training	Mechanical - Shaft Allgoment w/ Laser Allgoment
Technician Skill & Safety Training	Mechanical - Welding Certification, Principles and Procedures
Technician Skill & Safety Training	Mechanical - Vibration Analysis
Facility - Roofing Services	Air Barrier Audits
Facility - Roofing Services	Infrared Scan
Facility - Roofing Services	Otl Services
Facility - Roofing Services	Patch & Repair
Facility - Roofing Services	Roof Cleaning
Facility - Reofing Services	Roof Restoration
Facility - Roofing Services	Rooftop Safety Installation
Facility - Roofing Services	Tremcare Warranty
Facility - Roofing Services	Ceiling Tile Installation/Replacement
Facility - Laboratory Furniture Services	Lab Furniture Assembly and Installation
	<del></del>



Service Category	Service ◆ Training ◆Assessment Description
Facility - TV Installation Services	TV Furniture Assembly and Installation
Fall Protection Services	Fall Protection Assessments/Audits
Fall Protection Services	Fall Protection Inspections - Harnesses, etc.
Technician Skill & Safety Training	Compliance - Mechánical: Occupational Exposure Hazardous Chémicals in Labs
Fall Protection Services	Fall Protection – Install 3M Flexiguard
Falf Protection Services	Engineered Fall Protection (Use 3M) Product)
Fall Protection Services	Engineered Fall Protection (Use FallTech Product)
Fall Protection Services	Engineered Fall Protection (Use Honeywell Product)
Fall Protection Services	Engineered Fall Protection (Use MSA Product)
Fall Protection Services	Engineered Fall Protection (Use Any Product Supplier)



## Exhibit 10 Sourced Products & Related Services

### The following additional terms and conditions apply to Grainger's sourcing offering:

TERMS AND CONDITIONS FOR SOURCED PRODUCT'S AND PRODUCT RELATED SERVICES: Grainger will source products and product related services not available through the Grainger General Catalog ("Sourced Products"). Grainger does not source the following products or product related services: weapons, ammunition, explosives, aircraft products, products containing asbestos, nuclear-related products, products with restricted distribution, product judged to be too great a liability risk by W.W. Grainger, Inc., or product related services which Grainger by law or regulation is prohibited from sourcing.

The pricing model for Sourced Products is based on current market conditions and is competitive for spot buy situations on a per order basis.

GRAINGER'S STANDARD WARRANTY DOES NOT APPLY TO SOURCED PRODUCTS AND RELATED SERVICES. GRAINGER, TO THE FULLEST EXTENT PERMITTED, PASSES THROUGH TO MEMBER ANY AND ALL MANUFACTURER AND SUPPLIER PRODUCT WARRANTIES.

GRAINGER'S STANDARD WARRANTY DISCLAIMER AND LIMITATION OF LIABILITY APPLY TO SOURCED PRODUCTS AND RELATED SERVICES.

WARRANTY DISCLAIMER. GRAINGER SHALL HAVE NO LIABILITY FOR, AND EXPRESSLY DISCLAIMS ANY WARRANTY OR AFFIRMATION OF FACT, EXPRESS OR IMPLIED, OTHER THAN AS SET FORTH IN THIS AGREEMENT, INCLUDING, WITHOUT LIMITATION (I) THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE; (II) ANY WARRANTY OR AFFIRMATION OF FACT RELATED TO MISUSE. IMPROPER SELECTION, RECOMMENDATION, OR MISAPPLICATION OF ANY PRODUCT; AND (III) ANY WARRANTY OR AFFIRMATION OF FACT THAT THE CATALOGS, LITERATURE AND WEBSITES IT PROVIDES ACCURATELY ILLUSTRATE AND DESCRIBE PRODUCTS.

LIMITATION OF LIABILITY. ANY LIABILITY FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL, EXEMPLARY OR PUNITIVE DAMAGES IS EXPRESSLY DISCLAIMED. GRAINGER'S LIABILITY IN ALL EVENTS SHALL NOT EXCEED THE PURCHASE PRICE PAID FOR THE PRODUCT OR RELATED SERVICE THAT GIVES RISE TO ANY LIABILITY. GRAINGER'S PAYMENT OF SUCH AMOUNT SHALL BE THE FINAL AND EXCLUSIVE REMEDY IN THE EXHAUSTION OR UNAVAILABILITY OF ANY OTHER REMEDY SPECIFIED HEREIN AND SHALL NOT BE CONSTRUED OR ALLEGED BY CUSTOMER TO HAVE FAILED OF ITS ESSENTIAL PURPOSE.

in the event that Grainger agrees to stock an agreed upon quantity of Sourced Products for Member, upon expiration, cancellation or termination of this Agreement, Member agrees to purchase all remaining stocked Sourced Product. Grainger will invoice Member for such Sourced Product within thirty (30) days of expiration, cancellation or termination of this Agreement.

4. RFP#192163

## CITY OF TUCSON

## REQUEST FOR PROPOSAL

REQUEST FOR PROPOSAL NUMBER:

R; 192163

PROPOSAL DUE DATE:

APRIL 11, 2019, AT 4:00 P.M. LOCAL AZ TIME Department of Procurement

PROPOSAL SUBMITTAL LOCATION:

255 W. Alameda, 6th Floor, Tucson, AZ 85701

MATERIAL OR SERVICE:

MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND

RELATED SERVICES

PRE-PROPOSAL CONFERENCE DATE:

MARCH 27, 2019

TIME:

2:00 P.M. LOCAL AZ TIME

LOCATION:

CITY HALL, 255 W. ALAMEDA, 1st FLOOR

CONFERENCE ROOM, TUCSON, AZ 85701

PRINCIPAL CONTRACT OFFICER:

JENN MYERS, CPPB (520) 837-4137

TELEPHONE NUMBER:

JENN.MYERS@tucsonaz.gov

A copy of this solicitation and possible future amendments may be obtained from our internet site at: <a href="http://www.tucsonprocurement.com/">http://www.tucsonprocurement.com/</a> by selecting the Bid Opportunities link and the associated solicitation number. The City does not mail out Notices of available solicitations via the U.S. Postal Service. Email http://does.not to those interested offerors who are registered with us and who have selected email as their preferred delivery method. To register, please visit <a href="http://www.tucsonprocurement.com">www.tucsonprocurement.com</a>, click on Vendors, then click on Vendor Registration. To update an existing record, click on Vendors, click on What's New?, and read the section titled "Notice of Solicitations." You may also call (520) 791-4217 if you have questions.

Competitive sealed proposals for the specified material or service shall be received by the Department of Procurement, 255 W. Alameda, 6th Floor, Tucson, Arizona 85701, until the date and time cited.

Proposals must be in the actual possession of the Department of Procurement at the location indicated, on or prior to the exact date and time indicated above. Late proposals shall not be considered. The prevailing clock shall be the City Department of Procurement clock.

Proposals must be submitted in a sealed envelope. The Request for Proposal number and the offeror's name and address should be clearly indicated <u>on the outside</u> of the envelope. All proposals must be completed in ink or typewritten. Questions must be addressed to the Contract Officer listed above.

### \*\*\*\*ALERT\*\*\*\*

All visitors to City Hall are now required to show picture identification when going through the security checkpoint in the main lobby. Visitors should plan accordingly.

"JBLISH DATE:

MARCH 8, 2019

REQUEST FOR PROPOSAL NO. 192163
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PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB
PH: (520) 837-4137 / FAX: (520) 791-47/

### INTRODUCTION

The City of Tucson is requesting proposals from qualified and experienced firms to provide MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES. The City of Tucson requires a contractor who provides a diverse and extensive supply of MRO products for delivery to various locations in the Tucson metropolitan area and for pickup at local storefronts.

Requirements and qualifications are defined in detail in the Scope of Services Section of this Request for Proposal (RFP). The City seeks a firm that can supply the specified services, supplies, parts, equipment and materials and related services.

### National Contract

The City of Tucson, as the Principal Procurement Agency, defined in Attachment A, has partnered with OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency"). Attachment A contains additional information about OMNIA Partners and the cooperative purchasing agreement.

OMNIA Partners is the largest and most experienced purchasing organization for public and private sector procurement. Through the economies of scale created by OMNIA Partners public sector subsidiaries, National IPA and U.S. Communities, our participants now have access to more competitively solicited and publicly awarded cooperative agreements. The lead agency contracting process continues to be the foundation on which we are founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits.

OMNIA Partners provides shared services and supply chain optimization to government, education and the private sector. As a channel partner with Vizient (formally, Novation), OMNIA Partners leverages over \$100 billion in annual supply spend to command the best prices for products and services. With corporate, pricing and sales commitments from the Contractor, OMNIA Partners provides marketing and administrative support for the Contractor that directly promotes the Contractor's products and services to Participating Public Agencies though multiple channels, each designed to promote specific products and services to Public Agencies on a national basis. Public Agencies benefit from pricing based on aggregate spend and the convenience of a contract that has already been advertised and publicly competed. The Contractor benefits from a contract that allows Participating Public Agencies to directly purchase goods and services without the Contractor's need to respond to additional competitive solicitations. As such, the Contractor must be able to accommodate a nationwide demand for services and to fulfill obligations as a nationwide Contractor and respond to the OMNIA Partners documents (Attachment A).

The City of Tucson anticipates spending approximately \$4 million over the full potential Master Agreement term for MRO Supplies and Related Services. While no minimum volume is guaranteed to the Contractor, the estimated annual volume of MRO Supplies and Related Services purchased under the Master Agreement through OMNIA Partners Public Sector is approximately \$100 million. This projection is based on the current annual volumes among the City of Tucson, other Participating Public Agencies anticipated to utilize the resulting Master Agreement to be made available to them through OMNIA Partners, and volume growth Information Public Agencies through a coordinated marketing approach between the Contractor and OMNIA Partners.

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PH: (520) 837-4137 / FAX: (520) 791-4735

### SCOPE OF SERVICES

### A. GENERAL REQUIREMENTS

- 1. QUALIFIED FIRMS: Offerors should meet the minimum qualifications:
  - a. Have a strong national presence in the MRO supply industry.
  - b. Have a distribution model capable of delivering products nationwide.
  - Have a demonstrated sales presence.
  - Be able to meet the minimum requirements of the cooperative purchasing program detailed herein.
  - e. Be able to provide the full range of products, equipment, parts, materials and services to meet the demands of the City and all agencies that opt to participate in the cooperative purchasing program with the City.
- 2. USAGE REPORT: The Contractor shall provide an electronic copy of a usage report upon request to the Agency Department of Procurement. The report shall provide complete information on the items purchased under this Contract. The Contractor should be able to provide a usage report by department. At a minimum for each item sold, the report should list the manufacturer name, model number, part number, item description, quantity sold, and total spend by department, division, ordering entity, etc.
- 3. **EQUIPMENT/RECALL NOTICES:** In the event of any recall notice, technical service bulletin, or other important notification affecting equipment purchased from this contract, a notice shall be sent to the Contract Representative. It shall be the responsibility of the contractors to assure that all recall notices are sent directly to the agencies Contract Representative.
- 4. WAREHOUSING, DISTRIBUTION AND SALES FACILITIES: The product specified in this solicitation is dependent upon an extensive manufacturer-to-customer supply chain distribution system. To be considered for award, each potential contractor is required to provide proof of an extensive distribution system.
- **5. DELIVERY:** For City of Tucson purchases, MRO supplies shall be delivered to various City of Tucson stores locations and non-stores locations. All deliveries shall be made Monday through Friday from 8:00 a.m. to 3:00 p.m., Arizona Standard Time.
- 6. CATALOGS: WithIn 10 days after contract award, Contractor must submit complete price lists and catalogs of their product line in hard copy or on CD. Upon request from a using agency, Contractor shall provide, at no cost, these catalogs and price lists. An accessible public website that contains a downloadable catalog and price list or an interactive web catalog and price list maybe provided in lieu of the above hard copy requirement.
- 7. WARRANTY: Offeror shall warrant that all equipment and parts furnished in their offer are newly manufactured and free from defects in material and workmanship for no less than one (1) year from the date the equipment is delivered or installed. Warranty shall also guarantee accepted trade standards of quality, fitness for the intended uses, and conformance to promises or specifications. No other express or implied warranty shall eliminate the vendor's liability as stated herein.

### B, PRODUCT REQUIREMENTS:

- 1. **PRODUCTS**: A complete and comprehensive line of quality made MRO supplies to support the daily maintenance, repair and operations functions of the agency. The categories include but are not limited to the following.
  - a. Motors and Power Transmission- General, Definite Purpose and HVAC motors, gear motors, bearings, V-belts and accessories.
  - b. Electrical Supplies Distribution, controls, wire, cable, voice & data and supplies.
  - Lighting Lamps, ballasts, fixtures, task lighting, flashlights and batteries.
  - d. Tools Hand, power, outdoor and automotive tools and tool storage.
  - e. Measuring Tools & Test Instruments Calipers, gauges, inspection, micrometers and multimeters.
  - f. Pneumatic Pneumatic tools and system components, air compressors and hydraulics.
  - g. Machining and Cutting Tools Drill bits, taps, dies, blades, counterbores, countersinks and abrasives.
  - h. Material Handling, Storage and Packaging Ladders, hoists, shelving, storage, furniture, packaging, casters, cart, trucks and drums.
  - Welding Welding equipment and supplies.
  - **j. Fasteners and Adhesives** Nuts, bolts, washers, screws, hooks, flat stock, raw materials (metal, rubber, plastic), glue and cement.
  - k. Lubricants, Sealants and Paint Grease, oil, penetrates sealants, caulk and paint.
  - I. Safety and Security Supplies Spill containment, storage, fire protection, person protective equipment, instrumentation, signs, labels, tags and security.
  - m. Cleaning Equipment and Supplies Chemicals, equipment, restroom, paper, waste containers, cleaning.
  - n. HVAC Supplies Controls, heaters, air conditioning, air treatment, fans, ventilators and blowers.
  - o. Pumps and Plumbing Submersible, centrifugal, water system and positive displacement pumps, pipe, valves, fittings, heaters, coolers, filtration and faucets.
  - p. Emergency Preparedness Sandbags, first-aid supplies, disaster recovery products etc.
  - q. Other Categories
- 2. CURRENT PRODUCTS: All products being offered in response to this solicitation shall be in current and ongoing production; shall be formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting exceeding all specifications and requirements set forth in this solicitation.

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- 3. **DEFECTIVE PRODUCT:** All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, re-packing, re-shipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification.
- 4. **PRICING:** Prices/discounts shall remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve-month period following contract award. Where applicable, pricing shall be determined by applying Offerors discounts to the prices listed on their manufacturer's price lists, retail price sheets, catalogs or by utilizing the reduced net pricing schedule.
- 5. SALES PROMOTIONS: In addition to decreasing prices for the balance of the Contract term due to a change in market conditions, a Contractor may conduct sales promotions involving price reductions for a specified lesser period.

<u>C. SERVICE REQUIREMENTS:</u> The City is interested in evaluating the following categories of value-add services for inclusion in this contract. The categories include, but are not limited to, the following.

- 1, Sourcing;
  - from non-catalog suppliers,
  - of line card extensions of catalog suppliers,
  - 3. for custom products, and
  - 4. for OEM repair parts and accessories.

**Software Punch Out:** The capability of your electronic ordering system to interface with an agencies inventory software system.

- 3. Installation, Repair, Maintenance and Turn-Key Solutions and Services: The ability to provide installation, repair, maintenance and turn-key solutions and services through Contractors business units, authorized manufacturer's facilities or other avenues.
- 4. Inventory Solutions: Provide inventory management solutions for stock rooms, warehouses, mobile service vehicles, emergency preparedness supplies, and supply vending machines. Consulting and analysis solutions are also desirable.
- 5. Small Business Program: The ability to incorporate small business enterprises into your distribution, sales and product offerings.
- 6. Green/Sustainability Program:
  - a. Policies: Efforts and policies pertaining to green and sustainability.
  - b. **Products:** Impact on product offerings.
  - Distribution: Impact in distribution.
  - Recycling of Lamps: The ability to recycle lighting and electronic products.
  - e. Lighting and Energy Audits: The ability to perform lighting and energy audits.
  - f. Certifications: The industry recognized certifications and standards obtained.
- Training & Education: The ability to provide on-site and/or online training and educational programs/seminars.
  - **Customer Support Services:** The policies on replacements, returns, restocking charges, after hours service, after sales support, out of stock, order tracing, technical feedback, quality assurance for orders and drop shipments.
- 9. Other Services: Other value-add services not included in above categories.

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### INSTRUCTIONS TO OFFERORS

1. DEFINITION OF KEY WORDS USED IN THE SOLICITATION:

For purposes of this solicitation and subsequent contract, the following definitions shall apply:

City: The City of Tucson, Arizona

Contract: The legal agreement executed between the City and the Contractor/Consultant. The Contract shall include this RFP document incorporated herein by reference, all terms, conditions, specifications, scope of work, Amendments, the Contractor's offer and negotiated items as accepted by the City.

Contractor/Consultant: The individual, partnership, or corporation who, as a result of the competitive solicitation process,

is awarded a contract by the City.

Contract Representative: The City employee or employees who have specifically been designated to act as a contact person or persons to the Contractor, and is responsible for monitoring and overseeing the Contractor's performance under this Contract.

Director of Procurement: The contracting authority for the City, authorized to sign contracts and amendments thereto on behalf of the City.

May: Indicates something that is not mandatory but permissible.

Offeror: The individual, partnership, or corporation who submits a proposal in response to a solicitation.

Shall, Will. Must: Indicates a mandatory requirement. Fallure to meet these mandatory requirements, if they constitute a substantive requirement, may, at the City's sole discretion, result in the rejection of a proposal as non-responsive.

Should: Indicates something that is recommended but not mandatory. If the Offeror fails to provide recommended information, the City may, at its sole option, ask the Offeror to provide the information or evaluate the proposal without the information.

- 2. PRE-PROPOSAL CONFERENCE: If scheduled, the date and time of a Pre-Proposal conference is indicated on the cover page of this document. Attendance at this conference is not mandatory. Written minutes and/or notes will not be available, therefore attendance is encouraged. If an Offeror is unable to attend the Pre-Proposal Conference questions may be submitted in writing. Offerors are encouraged to submit written questions, via electronic mall at least nine days prior to the Request for Proposal due date to the Contract Officer listed above. The purpose of this conference will be to clarify the contents of this Request for Proposal in order to prevent any misunderstanding of the City's position. Any doubt as to the requirements of this Request for Proposal or any apparent omission or discrepancy should be presented to the City at this conference. The City will then determine the appropriate action necessary, if any, and may issue a written amendment to the Request for Proposal.
- 3. INQUIRIES: Any question related to the Request for Proposal shall be directed to the Contract Officer whose name appears above. An offeror shall not contact or ask questions of the department for whom the requirement is being procured. The Contract Officer may require any and all questions be submitted in writing. Offerors are encouraged to submit written questions via electronic mall at least nine days prior to the proposal due date. Any correspondence related to a solicitation should refer to the appropriate Request for Proposal number, page and paragraph number. An envelope containing questions should be identified as such, otherwise it may not be opened until after the official proposal due date and time, Oral interpretations or clarifications will be without legal effect. Only questions answered by a formal written amendment to the Request for Proposal will be binding.
- AMENDMENT OF REQUEST FOR PROPOSAL: The Offeror shall acknowledge receipt of a Request for Proposal
  Amendment by signing and returning the document by the specified due date and time.
- 5. FAMILIARIZATION OF SCOPE OF WORK: Before submitting a proposal, each offeror shall familiarize itself with the Scope of Work, laws, regulations and other factors affecting contract performance. The Offeror shall be responsible for fully understanding the requirements of the subsequent Contract and otherwise satisfy itself as to the expense and difficulties accompanying the fulfillment of contract requirements. The submission of a proposal will constitute a representation of compliance by the Offeror. There will be no subsequent financial adjustment, other than that provided by the subsequent Contract, for lack of such familiarization.

### 6. PREPARATION OF PROPOSAL:

- A. All proposals shall be on the forms provided in this Request for Proposal package. It is permissible to copy these forms as required. Facsimiles or electronic mail proposals shall not be considered.
- B. At a minimum, your proposal should include the signed Offer and Acceptance form, signed copies of any solicitation amendments, completed Price Page and your response to all evaluation criteria.
- C. The Offer and Acceptance page shall be signed by a person authorized to submit an offer. An authorized signature the Offer and Acceptance page, Proposal Amendment(s), or cover letter accompanying the proposal documents shall constitute an irrevocable offer to sell the good and/or service specified herein. Offeror shall submit any additional requested documentation, signifying intent to be bound by the terms of the agreement.
- D. The authorized person signing the proposal shall initial erasure, interlineations or other modifications on the proposal.

## CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

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- 5. In case of error in the extension of prices in the proposal, unit price shall govern when applicable,
- F. Periods of time, stated as a number of days, shall be in calendar days.
- G. It is the responsibility of all offerors to examine the entire Request for Proposal package and seek clarification of any requirement that may not be clear and to check all responses for accuracy before submitting a proposal. Negligence in preparing a proposal confers no right of withdrawal after due date and time.
- H. The City shall not reimburse the cost of developing, presenting, submitting or providing any response to this solicitation.
- Offeror must list any subcontractors to be utilized in the performance of the services specified herein. For each subcontractor, details on respective qualifications must be included.
- 7. PAYMENT DISCOUNTS: Payment discount periods shall be computed from the date of receipt of the material/service or correct invoice, whichever is later, to the date City's payment warrant is mailed. Unless freight and other charges are itemized, any discount provided shall be taken on full amount of invoice. Payment discounts of twenty-one calendar days or more shall be deducted from the proposed price in determining the price points. However, the City shall be entitled to take advantage of any payment discount offered by a vendor provided payment is made within the discount period. The payment discount shall apply to all purchases and to all payment methods.
- 8. TAXES: The City of Tucson is exempt from federal excise tax, including the federal transportation tax.
- 9. PROPOSAL/SUBMITTAL FORMAT: An original and 9 copies (10 total) of each proposal should be submitted on the forms and in the format specified in the RFP. Offerors shall also submit one electronic copy of the proposal on cd, disc or zip disc in MS Office 2010 or .pdf format. Any confidential information shall be submitted on a separate cd, disc or zip disc. The original copy of the proposal should be clearly labeled "Original" and shall be single-sided, three hole punched and in a binder. The material should be in sequence and related to the RFP. The sections of the submittal should be tabbed, clearly identifiable and should include a minimum of the following sections: the completed Offer and Acceptance Form, all signed Amendments, a copy of this RFP document and the Offeror's response to the Evaluation Criteria including the completed Prics Page. Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.
  - EXCEPTIONS TO CONTRACT PROVISIONS: A response to any Request for Proposal Is an offer to contract with the City based upon the contract provisions contained in the City's Request for Proposal, including but not limited to, the specifications, scope of work and any terms and conditions. Offerers who wish to propose modifications to the contract provisions must clearly Identify the proposed deviations and any proposed substitute language. The provisions of the Request for Proposal cannot be modified without the express written approval of the Director or his designee, if a proposal or offer is returned with modifications to the contract provisions that are not expressly approved in writing by the Director or his designee, the contract provisions contained in the City's Request for Proposal shall prevail.
- 11. PUBLIC RECORD: All proposals submitted in response to this Request for Proposal shall become the property of the City and shall become a matter of public record available for review subsequent to the award notification.
- 12. CONFIDENTIAL INFORMATION: The City of Tucson is obligated to abide by all public information laws. If an Offeror believes that any portion of a proposal, offer, specification, protest or correspondence contains information that should be withheld, a statement advising the Contract Officer of this fact should accompany the submission and the information shall be so identified wherever it appears. The City shall review all requests for confidentiality and may provide a written determination to designate specified documents confidential or the request may be denied. Price is not confidential and will not be withheld. If the confidential request is denied, such information shall be disclosed as public information, unless the offeror submits a formal written objection.
- 13. CERTIFICATION: By signature on the Offer and Acceptance page, solicitation Amendment(s), or cover letter accompanying the submittal documents, Offeror certifies:
  - A. The submission of the offer did not involve collusion or other anti-competitive practices.
  - B. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal or State law.
  - C. The Offeror has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, meal or service to a public servant in connection with the submitted offer.
  - D. The Offeror hereby certifies that the Individual signing the submittal is an authorized agent for the Offeror and has the authority to bind the Offeror to the Contract.

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14. WHERE TO SUBMIT PROPOSALS: In order to be considered, the Offeror must complete and submit its proposal to the City of Tucson Department of Procurement at the location indicated, prior to or at the exact date and time indicated on the Notice of Request for Proposal page. The Offeror's proposal shall be submitted in a sealed envelope. The words "SEALED PROPOSAL" with the REQUEST FOR PROPOSAL TITLE, REQUEST FOR PROPOSAL NUMBER, PROPOSAL DUE DATE AND TIME and OFFEROR'S NAME AND ADDRESS shall be written on the envelope.

- 15. LATE PROPOSALS: Late proposals will be rejected.
- 16. OFFER AND ACCEPTANCE PERIOD: In order to allow for an adequate evaluation, the City requires an offer in response to this solicitation to be valid and irrevocable for ninety (90) days after the proposal due date and time.
- 17. WITHDRAWAL OF PROPOSAL: At any time prior to the specified solicitation due date and time, an offeror may formally withdraw the proposal by a written letter or electronic mall from the Offeror or a designated representative. Telephonic or oral withdrawals shall not be considered.
- 18. **DISCUSSIONS:** The City reserves the right to conduct discussions with offerors for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal in order to clarify an offer and assure full understanding of, and responsiveness to, solicitation requirements.
- 19. TAX OFFSET POLICY: If applicable, in evaluating price proposals, the City shall include the amount of applicable business privilege tax, except that the amount of the City of Tucson business privilege tax shall not be included in the evaluation.
- 20. CONTRACT NEGOTIATIONS: Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offerors shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offerors. Exclusive or concurrent negotiations shall not constitute a contract award nor shall it confer any property rights to the successful offeror. In the event the City deems that negotiations are not progressing, the City may formally terminate these negotiations and may enter into subsequent concurrent or exclusive negotiations with the next most qualified firm(s).
- 21. VENDOR APPLICATION: Prior to the award of a Contract, the successful offeror shall register with the City's Department of Procurement. Registration can be completed at <a href="http://www.tucsonprocurement.com/">http://www.tucsonprocurement.com/</a> by clicking on Vendor Services. Please note that email notifications of newly published solicitations and amendments will be provided to those vendors that select email as their preferred delivery method in their vendor record.
- 22. CITY OF TUCSON BUSINESS LICENSE: It is the responsibility of the Contractor to have a City of Tucson Business License throughout the life of this contract or a written determination from the City's Business License Section that a license is not required. At any time during the contract, the City may request the Contractor to provide a valid copy of the business license or a written determination that a business license is not required. Application for a City Business License can be completed at <a href="http://www.tucsonaz.gov/etax">http://www.tucsonaz.gov/etax</a>. For questions contact the City's Business License Section at (520) 791-4566 or email at tax-license@tucsonaz.gov.
- 23. UPON NOTICE OF INTENT TO AWARD: The apparent successful offeror shall sign and file with the City, within five (5) days after Notice of Intent to Award, all documents necessary to the successful execution of the Contract.
- 24. AWARD OF CONTRACT: Notwithstanding any other provision of the Request for Proposal, the City reserves the right to:
  - (1) waive any Immaterial defect or informality; or
  - (2) reject any or all proposals, or portions thereof; or
  - (3) reissue the Request for Proposal.

A response to this Request for Proposal is an offer to contract with the City based upon the terms, conditions and Scope of Work contained in the City's Request for Proposal. Proposals do not become contracts unless and until they are executed by the City's Director of Procurement and the City Atlorney. A contract has its inception in the award, eliminating a formal signing of a separate contract. All of the terms and conditions of the contract are contained in the Request for Proposal, unless any of the terms and conditions are modified by a Request for Proposal amendment, a Contract Amendment, or by mutually agreed terms and conditions in the Contract documents.

25. PROPOSAL RESULTS: The name(s) of the successful offeror(s) will be posted on the Procurement Department's Intergent at <a href="http://www.tucsonprocurement.com/">http://www.tucsonprocurement.com/</a> upon Issuance of a Notice of Intent to Award or upon final contract execution.

## CITY OF TUCSON DEPARTMENT OF PROCUREMENT 265 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

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- 26. PROTESTS: A protest shall be in writing and shall be filed with the Director of Procurement. A protest of a Request for Proposal shall be received at the Department of Procurement not less than five (5) working days before the Request for Proposal due date. A protest of a proposed award or of an award shall be filed within ten (10) days after issuance of notification of award or issuance of a notice of Intent to award, as applicable. A protest shall include:
  - A. The name, address, and telephone number of the protestant;
  - B. The signature of the protestant or its representative;
  - C. Identification of the Request for Proposal or Contract number;
  - D. A detailed statement of the legal and factual grounds of protest including copies of relevant documents; and
  - E. The form of relief requested.

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### PROPOSAL EVALUATION REQUIREMENTS

- PROPOSAL EVALUATION CRITERIA (listed in relative order of importance)
  - A. Method of Approach
  - B. Price Proposal
  - C. Qualifications & Experience
- II. **REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA:** The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:

### A. Method of Approach

- 1. Provide a response to the national program.
  - a. Include a detailed response to Attachment A, Exhibit A, OMNIA Partners Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.
  - b. The successful offeror will be required to sign Attachment A, Exhibit B, OMNIA Partners Administration Agreement. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exception to the OMNIA Partners Administration Agreement.
  - The successful offeror will be required to fill out Exhibit F Federal Funds Certification and Exhibit G – New Jersey Business Compliance in its entirety.

### 2. Product

- a. Provide a detailed written response illustrating how the products offered will meet the requirements of this solicitation. Offerors shall provide the proposed product lines that will meet the Product Requirements of this solicitation. Offerors shall identify and describe their MRO categories. For each proposed category, describe in detail and provide at a minimum the following types of information:
  - 1. Identification and description of product categories offered
  - Identification and description of sub categories.
  - Identification and description of manufacturers within each sub category
- b. What is the total number of products offered in your catalog? Are all catalog products stocked in your distribution warehouses?
- c. How are green products Identified in your catalog? Online ordering?
- d. Do you offer "Private Line" products? Please describe.
- e. Submit all information that will aid the City in evaluating your proposal.

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### 3. Services

- a. Provide a detailed written response illustrating how the services offered will meet the requirements of this solicitation. Offerors shall provide the proposed services that will meet the Service Requirements of this solicitation. For each proposed category, describe and/or provide details explaining your capabilities. In your response include information such as:
  - Policies and programs detailing your efforts in these areas.
  - Literature explaining your capabilities.
  - 3. Submit all information that will aid the City in evaluating your proposal.
- Describe how you will roll out your program to City of Tucson staff?
   Include In your discussion training, education, meetings, information gathering, annual contract awareness event, etc.
- c. Describe how you will develop and maintain relationships with key department end users to convert sales to this contract, offer relevant solutions, problem solve, introduce new products or services, etc.
- d. Describe your sales and reporting capabilities. What level of detail is available?

### 4. Ordering and invoices

- a. Describe your ordering capacity (retail locations, telephone, fax, Internet, etc.). Provide details of the capabilities of your E Commerce website including ability to display contract pricing, on-line ordering, order tracking, search options, order history, technical assistance, lists, technical data and documentation, identification of alternate green products, etc.
- b. Describe your invoicing process. Is electronic invoicing available? Is summary invoicing available? Are there other options on how an agency receives an invoice? Submit sample invoices.
- c. Describe how problems such as a customer ordering a wrong product; a customer receiving a defective or wrong product; etc. are resolved.
- d. Describe how your firm measures performance including identification, calculation, tracking and reporting of measurements. What is your stock fill percentage rate, by line item, of the orders filled without backorders?
- e. If providing for retail location purchases, describe how agencies choosing to pick up products at a retail location will receive the correct contract pricing.
- f. Describe your process for identifying out of stock items and the options available to ordering agencies, such as: request a back ordered item, requesting a substitute item and cancelling the item from the order.

### 5. Other/Value Add

- a. Describe any government rebate or government incentive programs applicable
- b. Describe how your firm will meet the monthly usage reporting criteria. Submit a sample report.
- c. Please include any value-added services that have not been listed in the scope of work. Services could include, but not limited to, safety shoe program, additional inventory management, emergency preparedness services, safety glove programs etc.

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B. Price Proposal

Provide a price proposal as requested on the Attachment B – Price Page.

### Core Lists

a. Market Basket – Provides for the deepest discounts, as listed on the category discount sheet, on a variety of products to agencies nationwide. Products in this list represent the largest annual spend in terms of dollars and/or highest volume in terms of quantity. Pricing for Market Basket Items shall be provided to all Participating Agencies.

b. Functional Alternatives – Provide items which can be substitutes for the corresponding items on the Market Basket which might provide better value but meet the same need. Items in the Functional Alternatives section of the price page will be evaluated as value-add items for the National Program. Pricing for Functional Alternatives shall be provided to all participating agencies.

 Using Attachment B, Price Page, complete the columns specified resulting in the proposed discount and net contract price for items offered nationally.

ii. Using Attachment B, Price Page, complete the Category Discount page listing the percentage off discount price for each category provided.

iii. How often does the Offeror propose to update this list? Are there certain products that should be updated more frequently than others?

- b. Customized Core List by Agency, individual local and state departments, and regional core lists—In addition to the National Core List, Offerors may provide customized core lists to agencies.
  - Describe Offeror's ability to provide customized core lists to agencies;
  - ii. The number of items Offeror proposes to provide on a customized core list;
  - iii. How often does the Offeror propose to update customized core lists;
  - iv. Describe any agency size or volume limitations.
- c. Catalog Pricing: Provide pricing for products not included in items 1.a. and 1.b. above,
  - Describe how you will price catalog items that are not listed on the Market Basked list. That is, by product category, sub-product category, manufacturer, etc.
  - Disclose the number of items in each product category and in the catalog
- d. Seasonal or Special Pricing: Describe any programs offered to promote special pricing to Participating Agencies.
- Describe how services proposed will be priced.
- 3. The City's expectation is that the proposed pricing shall include delivery to Tucson and Participating Public Agencies. Based on your distribution network, explain the impact of such pricing to the City, Participating Public Agencies residing in large metropolitan areas and Participating Public Agencies residing in rural areas. Propose an optimal solution(s) that would provide Participating Public Agencies with the best pricing including freight costs.
- 4. Propose a plan to adjust pricing as market conditions change. The plan must be verifiable and auditable. Identify calculation, formula, components, index, etc.
- State if pricing is most favorable offered to government agencies. Describe how your firm v<sub>i</sub>
  ensure this contract will continually offer the best pricing available to Participating Publ.
  Agencies.

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6.	Provide details of and propose additional discounts for volume orders, special manufacturer's
	offers, minimum order quantity, free goods program, total annual spend, etc.

7.	Provide information	on any ordering	methods -	such as	electronic	ordering or	payment	via pCard
	or EFT - or other	r criteria which	entitle the	using a	agency to	additional	discounts	off of a
	manufacturer's price	e list. If so, plea	se provide ti	ne perce	entage disc	ount.		

8.	Provide your payment terms,
9.	As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted by
10	Will payment be accepted via commercial credit card?YesNo a. If yes, can commercial payment(s) be made online?YesNo b. Will a third party be processing the commercial credit card payment(s)?YesNo c. If yes, indicate the flat fee per transaction \$ (as allowable, per Section 4.9 of the MasterCard Transaction Processing Rules). d. If "no" to above, will consideration be given to accept the card?YesNo
11	. Does your firm have a City of Tucson Business License?YesNo If yes, please provide a copy of your City of Tucson Business license.

### C. Qualifications and Experience

- 1. Provide a brief history and description of your company.
- 2. Provide a statement of your annual sales for the past 3 years.
- 3. Highlight experience and strong national presence in the MRO industry.
- Provide the total number and location of sales persons employed by your firm.
- 5. Number and location of support centers (if applicable).
- 6. Describe the qualifications of your sales personnel and technicians.
- 7. Provide a listing of key personnel who may be assigned to the City's contract. Include their title within your organization and the description of the type of work they may perform. Please identify an executive corporate sponsor who will be responsible for the overall management of the awarded Master Agreement.
- 8. Summarize your experience in providing product and services similar to that outlined in the Scope of Work. Provide a minimum of three references for which you have provided similar products and services. References from other public agencies, particularly municipal governments, are preferred. Please include company name, address, phone, email, and contact person.
- Please submit any additional information that you feel is applicable to your qualifications and experience.

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### III. GENERAL

### A. Shortlist:

The City reserves the right to shortlist the offerors on the stated criteria. However, the City may determine that shortlisting is not necessary.

### B. Interviews:

The City reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, the City may determine that Interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. The City shall not reimburse the offeror for the costs associated with the interview process.

### C. Additional Investigations:

The City reserves the right to make such additional investigations as it deems necessary to establish the competence and financial stability of any offeror submitting a proposal.

### D. Prior Experience:

Experiences with the City and entities that evaluation committee members represent and that are not specifically mentioned in the solicitation response may be taken into consideration when evaluating offers.

### E. Multiple Awards:

To provide adequate contract coverage, at the City's sole discretion, multiple awards may be made.

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### SPECIAL TERMS AND CONDITIONS

1. COOPERATIVE PURCHASING: Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have registered with OMNIA Partners or entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See <a href="http://www.tucsonprocurement.com/coop\_partners.aspx">http://www.tucsonprocurement.com/coop\_partners.aspx</a> and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <a href="http://www.mesaaz.gov/home/showdocument?id=23638">http://www.mesaaz.gov/home/showdocument?id=23638</a> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

**FEDERAL, STATE AND LOCAL TAXES, LICENSES AND PERMITS:** The Supplier shall comply with all Federal, State, and local licenses and permits required for the operation of the business conducted by the Supplier as applicable to this Contract. The Supplier shall, at no expense to the City, OMNIA Partners, or other Participating Public Agencies, procure and keep in force during the entire period of the Agreement all such permits and licenses.

- 3. SUBCONTRACTORS: No subcontract shall be made by the contractor with any other party for furnishing any of the services herein contracted for without the advance written approval of the Department of Procurement. All subcontractors shall comply with Federal and State laws and regulations that are applicable to the services covered by the subcontractor and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. Contractor is responsible for contract performance whether or not subcontractors are used.
- 4. FOB DESTINATION FREIGHT PREPAID: Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.
- 5. **PAYMENTS:** All payments made by the City of Tucson for goods or services will be made to the vendor named on the Offer and Acceptance form. If you do not wish payment to be made to that address, you must submit an attached sheet indicating the proper mailing address with this bld.
- 6. RIGHT TO TERMINATE FOR CHANGE IN OWNERSHIP OR MATERIAL RESTRUCTURE OF THE CONTRACTOR: In addition to the Termination of Contract clause in the Standard Terms and Conditions section of this solicitation and resulting contract, the City reserves the right to cancel the whole or part of this contract within 60 days written notice of the completion of any material change of ownership in the Contractor's company, including its sale, merger, consolidation or dissolution.

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- 7. TERM AND RENEWAL: The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.
- 8. PRICE ADJUSTMENT: The City will review fully documented requests for price adjustment at the end of the Contract's first year. Subsequent fully documented requests for price adjustment may be made at the end of each Contract year that the Contract is in effect. Price adjustments may be a consideration in the continuance and/or renewal of the contract. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City.
- INSURANCE: The Contractor agrees to:
  - A. Obtain insurance coverage of the types and amount required in this section and keep such insurance coverage in force throughout the life of this contract. All policies will contain an endorsement providing that written notice be given to the City at least 30 days prior to termination or cancellation in coverage in any policy, and 10 days notice for cancellation due to non-payment in premium.
  - B. The Commercial General Liability Insurance and Commercial Automobile Liability Insurance policies will include the City as an additional insured with respect to liability arising out of the performance of this contract. Such additional insured shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by the Contract. The insurance hereunder will be primary and that any insurance carried by the City will be excess and not contributing.
  - C. Provide and maintain minimum insurance limits as applicable:

COVERAGE	LIMITS OF LIABILITY
I- Commercial General Liability:	
Policy shall include Bodily Injury, Property Damage, Personal Injury	
and Broad Form Contractual Liability	
Each Occurrence	\$1,000,000
i General Aggregate	\$2,000,000
Products & Completed Operations Aggregate	\$2,000,000
Personal and Advertising Injury	\$1,000,000
Blanket Contractual Liability	\$1,000,000
II Commercial Automobile Liability	。 一方。在4.000000000000000000000000000000000000
Policy shall include Bodily Injury and Property Damage, for any owned,	ĺ .
Hired, and/or Non-owned vehicles used in the operation, installation	
and maintenance of facilities under this agreement.	
Combined Single Limit	\$1,000,000
Workers' Compensation (applicable to the State of Arizona)	
Per Occurrence	Statutory
Employer's Liability	\$1,000,000
Disease Each Employee	\$1,000,000
Disease Policy Limit	\$1,000,000

Sole Proprietor/Independent Contractor designation is given to those who desire to waive their rights for workers' compensation coverage and benefits as outlined in ARS§ 23-901 and specifically ARS § 23-961 (O). If applicable, please request the Sole Proprietor/Independent Contractor form from the Contract Officer listed in the solicitation.

- D. ADDITIONAL INSURANCE REQUIREMENTS: Policies shall be endorsed to include the following provisions:
  - A waiver of subrogation endorsement in favor of the City of Tucson, for losses arising from work performed by or on behalf of the Contractor (including Worker's Compensation).
  - The Insurance afforded the contractor shall be primary insurance and that any insurance carried by the City of Tucson and its agents, officials or employees shall be excess and not contributory.
  - 3. Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.
- E. NOTICE OF COVERAGE MODIFICATIONS: Any changes material to compliance with this contract in the insurance policies above shall require 10 days written notice from the Contractor to the City of Tucson. Such notice shall be sent directly to the Department of Procurement.
- F. ACCEPTABILITY OF INSURERS: Contractors insurance shall have an "A.M. Best" rating of not less than A:VII. The City of Tucson in no way warrants that the required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.
- **G. VERIFICATION OF COVERAGE:** Contractor shall furnish the City of Tucson with certificates of insurance (ACORD form or equivalent approved by the City of Tucson) as required by this Contract. The certificates for each insurance policy are to be signed by an authorized representative.

All certificates and endorsements are to be received and approved by the City of Tucson before work commences. Each insurance policy required by this Contract must be in effect at or prior to commencement of work and remain in effect for the duration of the contract and two (2) years after completion. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal upon the City's request, is a material breach of contract.

All certificates required by this Contract shall be sent directly to the Department of Procurement.

The City of Tucson project/contract number and project description shall be noted on the certificate of insurance. The City of Tucson reserves the right to require complete copies of all insurance policies required by this Contract at any time.

- H. SUBCONTRACTORS: Contractors' certificate(s) shall include all subcontractors as insureds under its policies or Contractor shall furnish to the City of Tucson separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.
- I. EXCEPTIONS: In the event the Confractor or sub-confractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance

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### STANDARD TERMS AND CONDITIONS

- ADVERTISING: Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement.
- 2. AFFIRMATIVE ACTION: Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
- 3. AMERICANS WITH DISABILITIES ACT: The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
- 4. APPLICABLE LAW: This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Plma County Superior Court.
- 5. ASSIGNMENT-DELEGATION: No right or interest in this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not urireasonably withhold approval and shall notify the Contractor of the City's position by written notice.
- CHILD/SWEAT-FREE LABOR POLICY: The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are in compliance.
- 7. CLEAN UP: The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the repair the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
- COMMENCEMENT OF WORK: The Contractor is cautioned not to commence any billable work or provide any
  material or service under this Contract until Contractor receives purchase order or is otherwise directed to do so, in
  writing, by the City.
- 9. CONFIDENTIALITY OF RECORDS: The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
- 10. CONTRACT AMENDMENTS: The Procurement Department has the sole authority to:
  - A. Amend the contract or enter into supplemental verbal or written agreements;
  - B. Grant time extensions or contract renewals;
  - Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

11. CONTRACT: The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substant non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive at the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.

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- 12. DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH: Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.
- 13. DUPLEXED/RECYCLED PAPER: In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
- 14. EQUAL PAY: The Contractor shall comply with the applicable provisions of the Equal Pay Act of 1963 (Pub.L. 88-38, 29 U.S.C. section 206(d)); Title VII of the Civil Rights Act of 1964 (Pub.L. 88-352, 42 U.S.C. 2000e et.seq.; and, the Lily Ledbetter Fair Pay Act of 2009 (Pub.L. 111-2).
- 15. EXCLUSIVE POSSESSION: All services, information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
- 16. FEDERAL IMMIGRATION LAWS AND REGULATIONS: Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

17. FORCE MAJEURE: Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 18. GRATUITIES: The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
  - ). HUMAN RELATIONS: Contractor shalf abide by the provisions of the Tucson City Code Chapter 28, Article XII.
- 20. INDEMNIFICATION: To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, sults, actions, claims, including claims of patent

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or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. The Contractors agrees to waive all rights of subrogation against the City of Tucson, It's agents, representatives, officers, directors, officials, employees and volunteers for losses arising from the work performed by the Contractor for the City of Tucson.

Contractor is responsible for compliance with the Patient Protection and Affordable Care Act (ACA), for its employees in accordance with 26 CFR §54. 4980H. Additionally, Contractor is responsible for all applicable IRS reporting requirements related to ACA. If Contractor or any of Contractor's employees is certified to the City as having received a premium tax credit or cost sharing reduction which contributes to or triggers an assessed penalty against the City, or Contractor fails to meet reporting requirements pursuant to section 6056 resulting in a penalty to City, Contractor indemnifies City from and shall pay any assessed tax penalty.

21. INDEPENDENT CONTRACTOR: It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venture, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, holldays, paid vacation, sick days, or pension contributions by the City. The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses. Contractor is responsible for compliance with the Affordable Care of Contractor and any of Contractor's employees.

- 22. INSPECTION AND ACCEPTANCE: All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.
- 23. INTERPRETATION-PAROL EVIDENCE: This Contract is intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.
- 24. ISRAEL BOYCOTT DIVESTMENTS: Acceptance of the contract warrants that the vendor is in compliance with A.R.S. § 35-393 and does not participate in a boycott of Israel as that term is defined within A.R.S. § 35-393.
- 25. LICENSES: Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.
- 26. LIENS: All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.
- 27. NO REPLACEMENT OF DEFECTIVE TENDER: Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.
- 28. NON-EXCLUSIVE CONTRACT: Any contract resulting from this solicitation shall be awarded with the understand and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.

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- 29. OVERCHARGES BY ANTITRUST VIOLATIONS: The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.
- **30. PAYMENT:** The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.

Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice. The invoice shall not be dated prior to the receipt of goods or completion of services.

The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.

The Contractor's payment terms shall apply to all purchases and to all payment methods.

- 31. PROTECTION OF GOVERNMENT PROPERTY: The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.
- 32. PROVISIONS REQUIRED BY LAW: Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.
- 33. RECORDS: Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.
- 34. RIGHT TO ASSURANCE: Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform, in the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.
- 35. RIGHT TO INSPECT: The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.
- 36. RIGHTS AND REMEDIES: No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a walver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The fallure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.
- 37. SEVERABILITY: The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.
- **38. SHIPMENT UNDER RESERVATION PROHIBITED:** No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.
- 39. SUBCONTRACTS: No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered.

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 265 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 86701

REQUEST FOR PROPOSAL NO. 192163

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PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB

PH: (520) 837-4137 / FAX: (520) 791-4771

by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.

- 40. SUBSEQUENT EMPLOYMENT: The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.
- 41. TERMINATION OF CONTRACT: This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract;

In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of a unacceptable quality;

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract:

The Contractor gives the City a positive Indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

- 42. TITLE AND RISK OF LOSS: The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.
- 43. WARRANTIES: Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in this document.

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

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PH: (520) 837-4137 / FAX: (520) 791-4735

### **PRICE PAGE**

Fee must be inclusive of all costs, including but not limited to, direct and indirect costs for labor, overhead, materials, printing, travel and mileage, postage, etc.

### Please refer to Attachment B

Please complete Attachment B in its entirety. The first sheet has an area that has been added for functional alternatives that can be offered in addition. These will also be reviewed and evaluated. The second sheet has a list of categories. Please list the discount off price for each category. Please submit a copy of the excel document/price page on your electronic copy. **DO NOT** lock or password protect the electronic copy of your price page.

As Tucson City Attorney and not personally

### REQUEST FOR PROPOSAL NO. 192163

PAGE 24 OF 25 PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB PH: (520) 837-4137 / FAX: (520) 791-473\*

As Director of Business Services and not personally

### OFFER AND ACCEPTANCE

### <u>OFFER</u>

TO THE CITY OF TUCSON: The Undersigned hereby offers and shall furnish the met specifications, and amendments in the Request for Propos	erial or service in compliance with all terms, scope of work, conditions at which is incorporated by reference as if fully set forth herein.
	For clarification of this offer, contact:
	Name:
Company Name	T''.
Address	Title:
	Phone:
City State Zip	•
	Fax:
Signature of Person Authorized to Sign	
D. Land Marian	E-mail:
Printed Name	
Title	· · · · · · · · · · · · · · · · · · ·
	·
ACCEP	TANCE OF OFFER
The Offer is hereby accepted. The Contractor is n Contract. This Contract shall be referred to as Cor	low bound to sell the materials or services specified in the atract No
CITY OF TUCSON, a municipal corporation	
Approved as to form:	Awarded:
This day of 2019	This day of 2019

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

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PRINCIPAL CONTRACT OFFICER: JENN MYERS, CPPB
PH: (520) 837-4137 / FAX: (520) 791-4735

### **ATTACHMENTS**

Attachment A - OMNIA Partners - Requirements for National Cooperative Contract

Attachment B - Price Page

### **CONTRACT AMENDMENT**

CITY OF TUCSON DEPARTMENT OF PROCUREMENT 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701 P.O. BOX 27210, TUCSON, AZ 85726 PHONE: (520) 837-4137 / FAX: (520) 791-4735 Jenn.Myers@tucsonaz.gov

CONTRACT #192163
CONTRACT AMENDMENT NUMBER: One (1)
PAGE 1 of 1
JM/tg
PRINCIPAL CONTRACT OFFICER: Jenn Myers

ISSUE DATE: June 21, 2019

# MAINTENANCE, REPAIR AND OPERATIONS (MRO) SUPPLIES, PARTS, EQUIPMENT, MATERIALS AND RELATED SERVICES

THIS CONTRACT IS AMENDED AS FOLLOWS:

ITEM ONE (1): TERM AND RENEWAL

Paragraph 7 (Term and Renewal) of the Special Terms and Conditions section is hereby replaced with the following:

7. TERM AND RENEWAL: The term of the Contract shall be July 1, 2019 through December 31, 2022, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for two (2) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.

### ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR: W.W. Grainger, Inc.	
CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF AND UNDERSTANDING OF THE ABOVE AMENDMENT	
1/1/2/10	
Lu 1 6/27/19	
Signature of person authorized to sign Date	
KON Price Sr. 65M	
Name and Title (typed or printed legibly)	
W.W. brainger	
Company Name	
100 Grainger Parkway	
Address 0	
RON. Price @ grainger. com	
Email Address	
Lake Forest 11 60045	
City State Zip	
Ron Price	
Contact information for Sales/Account Representative	е
for daily business operations:	
KONPrice Sr. 65M	
Name and Title (typed or printed legibly)	
979 224 6794	
Phone Number	
Kon. Price @ grainger. com	
Email Address () ()	

THE ABOVE REFER	ENCED C	ONTRACT	AMENDME	NT
IS HEREBY EXECU	TED THIS	d	Th	_ DAY
OF Dune	, 20	19, AT TU	CSON, ARI	ZONA.
Month	on.	Da	on	

### **ENVIRONMENTAL REQUIREMENTS**

- A. Mandates for Environmental Purchasing Specifications: Recognizing its role as a major purchaser of goods and services, the City and County of San Francisco (CCSF) seeks to enhance markets for environmentally preferable products and services. The City's Environmentally Preferable Purchasing (EPP) Program promotes the purchase of products and service that meet our environmental, health, cost, and performance criteria by incorporating relevant specifications into contracts. The specifications for this contract are derived largely from the City's environmental ordinances and other policies including, but not limited to:
  - The Environmentally Preferable Purchasing (EPP) Ordinance (Environment Code, Chapter 2), which has as its primary goal "to reduce negative impacts to human health and the environment through the development of specifications for City purchases..." The Ordinance and its regulations restrict CCSF staff purchases to products that meet mandatory environmental specifications for office supplies, janitorial cleaners, carpet cleaners, janitorial paper products, food service ware, lighting, compostable bags, computers and servers, printers, hand dishwashing detergents, hand sanitizers, and hand cleaners, with other categories added periodically. The Ordinance also requires Departments to purchase products that meet or exceed recycled content levels listed on the US EPA's Comprehensive Procurement Guidelines (CPGs). Consequently, in categories for which specifications have been established, products that do not meet the environmental or health requirements are considered PROHIBITED. Up to date requirements are listed on sfapproved.org.
  - The Resource Conservation Ordinance (Environment Code, Chapter 5), which includes the following goals:
    - 1. To maximize purchases of recycled products; and
    - 2. To avoid products that contain polyvinyl chloride (PVC, vinyl), whenever appropriate alternative products composed of non-PVC-plastic are available.
  - The Mayor's Executive Order, 08-02: Enhancement of Recycling and Resource
     Conservation, which requires CCSF departments to purchase 100% post-consumer recycled content white copy paper, and reiterates that City departments shall purchase ONLY products that
     meet mandatory environmental specifications, which are listed on <a href="mailto:sfapproved.org">sfapproved.org</a>.

The above legislation can be found at the links below:

- Ordinance language: <u>sfenvironment.org/policy/environment-code</u>
- Executive order language: sfenvironment.org/policy/executive-directive
- Regulations: sfenvironment.org/policy/environmental-regulation

### **B.** Environmental Requirements for Contractor (General)

Contractor should be able to describe and confirm all of the following requirements:

- 1. Vendor shall only offer products that comply with federal, state and local regulations.
- 2. Contractor must follow the environmental ordinance under this contract. The City's Department of Environment can restrict and or update the catalog according to the City environmental mandates.
- 3. The Vendor should have an online shopping system for CCSF clients capable of blocking the display and sale of any products or product categories deemed PROHIBITED by SFE and the Office of Contract Administration.
  - a. Vendor commits to block the display and sale of any individual products or product categories deemed PROHIBITED by SFE in Section D and E below, and approved by the Office of Contract Administration. Vendor will block the category without requiring the

- City to itemize the individual items. These products must be blocked within 21 days of the date the contract is awarded, or by the date requested.
- b. Over the life of the contract, on a quarterly schedule, Vendor commits to blocking additional products or product categories deemed PROHIBITED at the request of Office of Contract Administration, or SFE staff. In the case of blocked product categories (e.g., all incandescent light bulbs), Vendor will block the category without requiring the City to itemize individual items. These additional products or product categories must be blocked within 21 days of the request.
- 4. Vendor shall not offer Prohibited Products for sale to City departments.
- 5. If the Vendor's green product claims do not match those on the manufacturer's or ecolabel's websites and the Vendor is unable to provide verification of the product's green claims, Vendor must do the following within 30 days:
  - a. Replace the product with a verified green product, if available, at no cost to the City.
  - b. Correct inaccurate claims in its online shopping system.
- 6. Vendor must provide links to Safety Data Sheets (SDS) for all chemical products
- 7. The Vendor agrees to reporting requirements described below in Mandatory Reporting Requirements, including data on environmental claims.
- 8. The Vendor must have a system to collect and recycle consumer batteries (alkaline, lithium and rechargeable) free of charge and in a manner that complies with all applicable environmental and human health and safety laws. Upon request, the Vendor shall provide manifests and any other documentation needed to confirm proper recycling or disposal of batteries.

### C. Preferred Environmental Criteria for Contractor

It is preferred that the contractor have an **online shopping system** that does the following:

- If a product is prohibited due to the City's environmental or health concerns, the system must direct users to products that are offered in their place. Any **alternate products** offered must comply with the contract environmental specifications.
- **Display** green products (as described in sections below) before other products on static pages and in search results.
- States if green products have any environmental attributes including, such as third-party
  ecolabels (e.g., ENERGY STAR, Green Seal) or meet other standards (e.g., EPA CPG
  compliant).

### D. Required and Preferred Environmental Criteria for Specific Product Categories

The following section lists Prohibited Products, which may not be sold under this contract, and Suggested Products, which are encouraged for inclusion in the contract.

### 1. INDUSTRIAL CLEANING SUPPLIES

### **Prohibited Products**

a. **Cleaning chemicals** that are NOT certified by Green Seal -OR- UL EcoLogo -OR- the US EPA's Safer Choice Program (formerly the Design for Environment Program) -OR- the Cradle to Cradle Products Innovation Institute - Gold Level. Cleaning chemicals includes ONLY the following product categories:

- 1. Abrasive Cleaners (such as cream cleansers)
- 2. Bathroom Cleaners (not-disinfecting)

### CITY AND COUNTY OF SAN FRANCISCO OFFICE OF CONTRACT ADMINISTRATION PURCHASING

TC74105 INDUSTRIAL SUPPLIES ATTACHMENT A

- 3. Carpet Cleaners and Spotters
- 4. Cleaner Degreasers
- 5. Dish Detergents
- 6. Drain Cleaners and Maintainers
- 7. Floor Finishers/Strippers
- 8. Furniture Polish
- 9. General Purpose Cleaners
- 10. Glass Cleaners
- 11. Metal Polish
- 12. Odor Control Products
- 13. Toilet Bowl deodorizers (hangers, pucks)
- 14. Floor Cleaners

### b. Cleaning chemicals in aerosol containers.

- c. Concentrated cleaning chemicals that are NOT in a spill-resistant package that prevents access to the undiluted chemical.
- d. **Graffiti removers** that do NOT meet the following requirements:
  - Product must not contain methylene chloride.
  - Product VOC content must be 30% or less for non-aerosol graffiti removers and 50% or less for aerosol products, using the definition of VOCs in the CARB Consumer Product Regulation.

•

### Suggested Green Products

- a. **Surface sanitizers and disinfectants** must be registered by the US EPA for use in California and may only contain the following active ingredients: hydrogen peroxide, citric acid, lactic acid, thymol and/or ethanol.
- b. **Graffiti removers** that are certified by the US EPA's Safer Choice Program, Green Seal, UL (under its EcoLogo Program) or Cradle to Cradle.
- c. Cleaning chemicals that are fragrance-free, concentrated and in closed-loop packaging that prevents the user from accessing the concentrated cleaning solution.

### 2. MATERIAL HANDLING, STORAGE AND PACKAGING

### **Prohibited Products**

Packaging materials made of polystyrene foam (styrofoam)

Storage containers and packaging products that do not meet the US EPA's Comprehensive Procurement Guidelines for recycled content unless they contain at least 50% total recycled content. This includes, but is not limited to:

- Corrugated cardboard boxes with less than 25% post-consumer recycled content.
- Plastic bags (of 0.7 mil or greater) with less than 10% post-consumer recycled content.

### Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer reusable shipping containers as well as packaging that is easily recyclable, made of recycled content, or certified as commercially compostable by the Biodegradable Products Institute (BPI).

Vendors are STRONGLY ENCOURAGED to offer storage cabinets and shelves with one of the following third-party certifications:

UL GREENGUARD Gold

- SCS Indoor Advantage Gold
- Cradle to Cradle

### 3. BATTERIES AND FLASHLIGHS

### a. Batteries

### **Prohibited Products**

None

### Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer nickel-metal hydride (NiMH) rechargeable batteries in the following sizes: AA, AAA, C & D that:

- 1. Are **low self-discharge**: (i.e., they maintain at least 80% of their capacity (charge) after 1 year in storage or 75% after 3 years in storage)
- 2. Are pre-charged
- 3. Meet the following **minimum capacity rating** (measured in mAh)
  - AA Rechargeable Batteries: 2000 mAh
  - AAA Rechargeable Batteries: 800 mAh
  - C Rechargeable Batteries: 3000 mAh
  - D Rechargeable Batteries: 8000 mAh

### b. Flashlights, Head Lamps, and Lanterns

### **Prohibited Products**

None

### Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer flashlights, lanterns and headlamps that:

- Have a built-in nickel-metal hydride rechargeable battery pack
- Use LEDs as the lighting source
- Use AA or AAA batteries (rather than C or D batteries)

### 4. PAINT, LUBRICANTS, SEALANTS, ACCESSORIES AND SUPPLIES

### a. PAINTS, LATEX (INCLUDING RECYCLED)

### **Prohibited Products**

None

### Suggested Products

Latex paints certified by one of the following third-party entities:

- Green Seal; a list of certified products can be found at greenseal.org
- Cradle to Cradle; a list of certified products can be found at <u>c2ccertified.org/products/registry</u>
- Master Painters Institute (MPI under its Extreme Green standard); a list of Extreme-Green certified products can be found at specifygreen.com/APL/ProductIdxByMPInum.asp
- Greenwise Gold: a list of certified products can be found at greenwisepaint.com/

**b. PAINTS AND COATINGS, SPECIALTY** (e.g., floor coatings, heat-resistant coatings, spray paint, athletic field marking paints, dry fall coatings, stains, varnishes, zone-marking paints, etc.)

### **Prohibited Products**

None.

### Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer products that meet one or more of the following standards:

- Green Seal-certified
- Green Seal; a list of certified products can be found at greenseal.org
- Cradle to Cradle; a list of certified products can be found at c2ccertified.org/products/registry
- Master Painters Institute (MPI under its Extreme Green standard); a list of Extreme-Green certified products can be found at specifygreen.com/APL/ProductIdxByMPInum.asp
- Greenwise Gold; a list of certified products can be found at greenwisepaint.com/
- ENERGY STAR certified (for reflective coatings)
- UL GREENGUARD certified (low-emitting)
- Compliant with the South Coast Air Quality Management District (SCAQMD) VOC Limits

### c. PAINT REMOVERS

### **Prohibited Products**

Paint removers that contain methylene chloride.

### Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer paint removers that do not have a Prop 65 warning (e.g., "This product contains chemicals known to the State of California to cause cancer, birth defects or other reproductive harm.")

### 5. ANTIMICROBIAL COATINGS

### **Prohibited Products**

Products advertised as having **antimicrobial** or **antibacterial** coatings are also prohibited from this contract. Antimicrobial chemicals added to raw materials for the sole purpose of preserving the product are exempt with the exception of triclosan and triclocarban, which are explicitly prohibited.

### 6. ADHESIVES

This category including general construction, carpet and flooring adhesives as well as silicone sealants.

### **Prohibited Products**

None.

### Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer general construction, carpet and flooring adhesives that have one or more of the following third-party certifications:

- Green Seal
- Cradle to Cradle

- UL GREENGUARD Gold
- SCS FloorScore
- SCS Indoor Advantage Gold

### 7. CAULKS AND SEALANTS

### **Prohibited Products**

None

### Suggested Green Products

Vendors are STRONGLY ENCOURAGED to offer caulks and other types of sealants that meet one or more the following standards:

- UL EcoLogo certified
- UL GREENGUARD Gold certified
- SCS FloorScore certified
- SCS Indoor Air Advantage Gold certified
- Cradle to Cradle certified
- Complies with the South Coast Air Quality Management District (SCAQMD) Volatile Organic Compound (VOC) limit of 100 grams/liter VOCs

### 8. INDUSTRIAL FURNITURE

### **Prohibited Products**

Upholstered furniture is prohibited from this contract unless it has the TB117-2013 label together with a label that says "contains NO added chemical flame retardants.

### 9. PLASTIC PRODUCTS

### **Prohibited Products**

- Plastic products labeled "biodegradable," "oxy-degradable," "degradable," "marine degradable," "decomposable."
- Polystyrene foam (e.g., Styrofoam) packaging and foodware products.

### 10. HAND SOAPS

### **Prohibited Products**

Hand soaps is prohibited from this contract unless they are certified by one of the following: <u>Green Seal</u>, <u>UL EcoLogo</u>, <u>US EPA's Safer Choice</u> -OR- <u>Cradle to Cradle</u> Gold Level. No antimicrobial hand soaps may be offered in this contract.

### 11. RUBBERMAID BRAND PRODUCTS

### **Prohibited Items**

- Item # 3540, Slim Jim Container in blue and green
- Item # 1835530, Slim Jim with venting channels in blue and green
- Item # 2956 Deskside Recycling container, medium (28 quart) in green and blue
- Item # 2957, Wastebasket, large (41 quart) in blue or green

### 12. RECYCLED CONTENT PRODUCTS

Products in categories designated by the US Environmental Protection Agency (**EPA**) under its Comprehensive Procurement Guidelines (**CPG**) that do *not* meet or exceed the CPG recycled-content levels are PROHIBITED, except in cases when there is no alternative available.

### CITY AND COUNTY OF SAN FRANCISCO OFFICE OF CONTRACT ADMINISTRATION PURCHASING

Industrial Supplies that fall under the EPA CPGs include the following categories of products:

- 1. <u>Construction Products</u>: Building insulation, roofing materials, structural fiberboard, shower and restroom dividers, etc.
- 2. <u>Landscaping Products:</u> Compost, mulch, garden and soaker hoses, plastic lumber, etc.
- 3. Park and Recreation Products: Picnic tables, plastic fencing, etc.
- 4. <u>Transportation Products</u>: Traffic cones, barricades, etc.
- 5. Vehicular Products: Re-refined lubricating oils, etc.
- 6. Miscellaneous Products: Mats, signage, sorbents, etc.
- 7. Non-Paper Office Products: Recycling and waste receptacles, plastic trash bags, etc.
- 8. Industrial wipers.

### E. Prohibited Categories under this Contract will be as follows:

- 1. Inks and Toners
- 2. Lighting, Lamps, Ballast and Fixtures
- 3. Office Supplies and Paper
- 4. Bottled Water
- **5. Pesticides,** with the exception of EPA registered disinfectants and sanitizers
- 6. Food Ware
- 7. Janitorial papers: paper towels, bath tissue, toilet seat covers

### F. Mandatory Reports

Reports required by this section are required by Office of Contract Administration/Purchasing in General Condition 51.

On a quarterly basis, the contractor shall provide reports to Office of Contract Administration/Purchasing and the Department of the Environment for the duration of this contract. Reports shall be provided of each subsequent quarter with a final report provided yearly. Reports will be due and expected 15 days after each quarterly period. Deadlines for these reports are:

**April 15** (for January 1 – March 31 quarter)

**July 15** (for April 1 – June 30 quarter)

**September 15** (for July 1 – September 31 quarter)

**January 15** (for October 1 – December 31 quarter)

Note: It is highly recommended that the Contractor retains the reports cumulatively to ensure that the yearly reports are quickly available without the Contractors need to do another complete new yearly version.

- 9. The report shall accurately list the following for each purchase:
  - 1. Product name and number
  - 2. Item price, quantity ordered, and extended price
  - 3. Name of purchaser and email and/or phone
  - 4. Name of purchasing City department/office
  - 5. Date of purchase
  - 6. Product category, National Institute of Governmental Purchasings (NIGP) Commodity/Services Code (ideally) or other commodity code

### CITY AND COUNTY OF SAN FRANCISCO OFFICE OF CONTRACT ADMINISTRATION PURCHASING

- 7. Environmental attributes, if the product meets Environmental Specifications in Section B and D above. If Contractor can download from their system any information below, Contractor should download to columns below or feel to add columns.
  - Applicable environmental certifications or standards (for example, ENERGY STAR, Green Seal, UL EcoLogo, Cradle to Cradle, EPEAT, SCS Indoor Advantage, UL GREENGUARD, BPI, Design Lights Consortium, WaterSense, EPA CPG, South Coast Air Quality Management District VOC Limits, RoHS, etc.)
  - Identification of rechargeable and non-rechargeable batteries
  - Percentage of post-consumer recycled content (PCRC)
  - Percentage of total recycled content
- 8. Indication if product is prohibited under Section B and D above.
- o The reports shall be submitted in the electronic format prescribed and given to the Contractor by the City (See Attachment B). The required electronic Excel format will be provided by the City and will be completed by the Contractor in its entirety, and returned to the City, without changing the format, at the end of each quarterly period. On or before January 15 of each year Contractor will supply the required yearly report. Contractor must adhere to the standardized responses provided in the template. Contractor must report all items ordered by City departments and offices, whether or not they are part of this contract.
- Every quarter, the contractor will send an exception report with a list of discontinued items (if any) and their comparable recommended substitutes to the Office of Contract Administration. The exception list should include quantities used by order date. Samples may be required before any item substitution is agreed. If the City rejects the recommended substitute, the contractor will be required to provide another substitute, until deemed acceptable.

City and County of San Francisco Office of Contract Administration Purchasing Department City Hall, Room 430 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4685



## Contract Modification 1

### **Industrial Supplies**

Supplier: W.W. Grainger, Inc.

Quazi Mustahid 100 Grainger Parkway Lake Forest, IL 60045

925-353-8996

mustahid.quazi@grainger.com

Date: February 12, 2021 Buyer Name: Romeo Alberto

Term Contract: 74105 Contract ID: 1000018631 Supplier ID: 0000019315 Type: Indefinite Quantity

Not-to-exceed amount: \$5,000,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	07/15/2020	12/31/2022	\$5,000,000	
1	No Change	No Change	No Change	Adds Enhanced Incentive Prog

This modification No. 1 changes the contract as follows:

• Modifies the Contract Award to participate in the Enhanced Incentive Program to add one (1) new category and receive a three percent (3%) increased discount on defined categories.

All other terms and conditions remain the same.

CITY

Recommended by:

DocuSigned by:

Stacey lo

Stacey Lo

Supervising Purchaser

Office of Contract Administration

W.W. Grainger, Inc.

-- DocuSigned by

Quazi Mustahid
Sr Account Manager

100 Grainger Parkway

Lake Forest, IL 60045

City Supplier Number: 0000019315

Approved:

— DocuSigned by:

Sailaya kurella

sailaja Kurella

Acting Director of the Office of Contract Administration, and Purchaser

Contract Modification No. 1 Contract No. 74105 W.W. Grainger, Inc. February 12, 2021

### 1. Term Contract 74105 is modified as follows:

# a. Award Sheet is deleted and replaced in its entirety. New \*(Modification 1) Category and Percentage Discount off list price (%) effective as of 02/19/2021 are shown in blue:

Item No.	Category	Percentage Discount off list price (%) effective	New (Mod 1) Percentage Discount off list
		as of 07/15/2020	price (%) effective
			as of 02/19/2021
1	Abrasives	7%	10%
2	Adhesives, Sealants, and Tape	7%	10%
3	Cleaning	22%	25%
4	Electrical	23%	26%
5	Electronics, Appliances, and Batteries	19%	22%
6	Fasteners	32%	35%
7	Fleet and Vehicle Maintenance	5%	5%
8	Hospitality and Food Service	5%	5%
9	Hand Tools	14%	17%
10	Hardware	5%	5%
11	HVAC and Refrigeration	17%	20%
12	Lab Supplies	7%	10%
13	Lighting	22%	25%
14	Lubrication	7%	10%
15	Machining (New Category, Mod 1)	N/A	10%
16	Material Handling	15%	18%
17	Motors	19%	22%
18	Outdoor Equipment	12%	15%
19	Paint, Equipment and Supplies	10%	13%
20	Plumbing	20%	23%
21	Pneumatics	11%	14%
22	Power Tools	11%	14%
23	Power Transmission	19%	22%
24	Pumps	7%	10%
25	Safety	19%	22%
26	Security (excluding Surveillance	15%	18%
	Technology not in accordance with		
	Administrative Code Chapter 19B)		
27	Test Instruments	7%	10%
28	Welding	10%	13%
29	(Other) HVAC: Filters	40%	43%
30	(Other) Emergency Preparedness	19%	19%
30	Base Discount	5%	5%

Contract Modification No. 1 Contract No. 74105 W.W. Grainger, Inc. February 12, 2021

<u>Prohibited Categories</u>. The following categories are prohibited and items in these categories cannot be purchased through this Contract. They include but are not limited to firearms, ammunition, less-than-lethal munition, non-lethal weapons, vehicles, aviation, clothing and uniforms, surveillance, and information technology equipment and supplies. Contractor's ability to effectively block City prohibited and restricted categories and items addressed and throughout this Contract is predicated on the City's use of www.grainger.com to purchase Contract product.

- **2. Effective Date.** Each of the modifications set forth in Section 1 shall be effective on and after the date of this Contract Modification.
- **3. Legal Effect.** Except as expressly modified by this Contract Modification, all of the terms and conditions of the Term Contract 74105 shall remain unchanged and in full force and effect.

### City and County of San Francisco

London N. Breed, Mayor



### Office of the City Administrator

Carmen Chu, City Administrator Sailaja Kurella, Acting Director Office of Contract Administration/Purchasing

DATE: February 14, 2022

TO: Angela Calvillo, Clerk of the Board

Sailaja Kurella, Acting Director of Office of Contract Administration (OCA) and Purchaser FROM:

Resolution to approve amendment to Contract 1000018631 – Industrial Supplies with W.W. SUBJECT:

Grainger, Inc.

Enclosed is the resolution authorizing an amendment to Contract 1000018631 (OCA Term Contract 74105) with W.W. Grainger, Inc. (Grainger) increasing the contract amount by \$2,200,000 for a total not-to-exceed (NTE) amount of \$12,100,000.

Pursuant to its authority under San Francisco Administrative Code, Section 21.16(b), the Office of Contract Administration utilized an existing national cooperative agreement that was competitively solicitated by the City of Tucson and OMNIA Partners and awarded to Grainger to enter into Term Contract 74105. Term Contract 74105, a Citywide as-needed contract for the purchase of industrial supplies, had an initial contract NTE amount of \$5 million and duration of two years and 5 and ½ months, from July 15, 2020 to December 31, 2022. The contract was subsequently amended two times. Amendment 1 was executed to add one new product category and receive an additional three percent discount on defined categories. Amendment 2 was executed to increase the contract NTE due to heavy utilization by City departments. The current contract is at \$9.9 million, ending on December 31, 2022.

The Grainger contract offers a wide variety of industrial supplies at significant cost savings to City departments by providing catalogue discounts off the company's extensive inventory. Discounts range from 5% to 43% off the offered manufacturers/brands and product types.

The Office of Contract Administration (OCA) conducted a usage analysis to determine the proposed NTE amount of \$12,100,000 which includes a fifteen percent (15%) contingency. The average annual spend on this contract is approximately \$4.8 million, with expenditures increasing substantially during the COVID emergency. Due to recent heavy usage, the contract is expected to be depleted within the next six months.

This contract is critical for satisfying City departments' needs for essential industrial goods. Approval of this resolution will allow City departments to continue procuring these goods in a streamlined and cost-efficient manner.

If you have any questions or require additional information, please contact Romeo Alberto on my team at 415-554-6217.

### **Enclosures:**

TC#74105 Industrial Supplies Agreement

TC#74105 Industrial Supplies Agreement – Modification 1

TC#74105 Industrial Supplies Agreement – Modification 2

Resolution for TC#74105

S.F. Ethics Commission form 126f4, Notification of Contract Approval

City and County of San Francisco Office of Contract Administration **Purchasing Department** City Hall, Room 430 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4685



# **Contract Modification 2**

### **Industrial Supplies**

Supplier: W.W. Grainger, Inc.

Quazi Mustahid 100 Grainger Parkway Lake Forest, IL 60045 925-353-8996

mustahid.quazi@grainger.com

Date: August 23, 2021

Buyer Name: Romeo Alberto

Term contract: 74105 Contract ID: 1000018631 Supplier ID: 0000019315 Type: Indefinite Quantity

Not-to-exceed amount: \$9,900,000

The history of this contract and its modifications is as follows:

Modification	Start date	End date	Amount	Other Changes
Original contract	07/15/2020	12/31/2022	\$5,000,000	
1	No Change	No Change	No Change	Adds Enhanced Incentive Prog
2	No Change	No Change	\$9,900,000	

This modification No. 2 changes the contract as follows:

1. Increases the Contract's Not to Exceed Amount by \$4,900,000 from \$5,000,000 to \$9,900,000.

All other terms and conditions remain the same.

**CITY** 

Recommended by:

DocuSigned by: Florence Kyaun -00261AF3335146B..

Florence Kyaun Supervising Purchaser Office of Contract Administration

Approved:
Docusigned by:

Taraneli Moayed

Acting Director of the Office of Contract Administration, and Purchaser

W.W. Grainger, Inc.:

Quazi Mustahid

Sr Account Manager

100 Grainger Parkway

Lake Forest, IL 60045

City Supplier Number: 0000019315



### San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102 Phone: 415.252.3100 . Fax: 415.252.3112 ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 220174

1

Bid/RFP #:

### **Notification of Contract Approval**

SFEC Form 126(f)4
(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <a href="https://sfethics.org/compliance/city-officers/contract-approval-city-officers">https://sfethics.org/compliance/city-officers/contract-approval-city-officers</a>

<u> </u>				
1. FILING INFORMATION				
TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)			
	40			
Original	0,,			
AMENDMENT DESCRIPTION – Explain reason for amendment				
	<b>10</b>			
	X.			

2. CITY ELECTIVE OFFICE OR BOARD				
OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER			
Board of Supervisors	Members			

3. FILER'S CONTACT	
NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
Office of the Clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT		
NAME OF DEPARTMENTAL CONTACT		DEPARTMENT CONTACT TELEPHONE NUMBER
Romeo Alberto		415-554-6217
FULL DEPARTMENT NAME		DEPARTMENT CONTACT EMAIL
GSA	Office of Contract Administration	romeo.alberto@sfgov.org

5. CONTRACTOR	
NAME OF CONTRACTOR	TELEPHONE NUMBER
W.W. Grainger, Inc.	847-535-1000
STREET ADDRESS (including City, State and Zip Code)	EMAIL
100 Grainger Parkway, Lake Forest, IL 60045	Mustahid.quazi@grainger.com
	_

100 Grainger Parkway, Lake Forest, IL 60045		Mustahid.quazi@grainger.com	
6. CONTRACT			
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/	RFP NUMBER	FILE NUMBER (If applicable) 220174
DESCRIPTION OF AMOUNT OF CONTRACT			
\$12,100,000			
NATURE OF THE CONTRACT (Please describe)			
Provide industrial supplies for the City depar \$2,200,000 for a total contract amount not to	exceed \$12,	reasing the	
7. COMMENTS			
O CONTRACT ADDROVAL			
8. CONTRACT APPROVAL This contract was approved by:			
THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM			
A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES			
Board of Supervisors			
THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF	THE CITY ELECTIV	/E OFFICER(S) I	DENTIFIED ON THIS FORM SITS
L L			

### 9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

cont	contract.			
#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	ТҮРЕ	
1	Adkins	Rodney	Board of Directors	
2	Anderson	Brian	Board of Directors	
3	Hailey	V: Ann	Board of Directors	
4	Jaspon	Katherine	Board of Directors	
5	Levenick	Stuart	Board of Directors	
6	Macpherson	D. G.	CEO	
7	Novich	Neil	Board of Directors	
8	Perez	Beatriz	Board of Directors	
9	Roberts	Michael	Board of Directors	
10	Santi	Scott	Board of Directors	
11	Slavik Williams	Susan	Board of Directors	
12	Watson	Lucas	Board of Directors	
13	White	Steven	Board of Directors	
14	Carroll	Kathleen	Other Principal Officer	
15	Greenhouse	Barry	Other Principal Officer	
16	Howard	John	Other Principal Officer	
17	LeRoy	John	Other Principal Officer	
18	Merriwether	Deidra	CF0	
19	Robbins	Paige	Other Principal Officer	

### 9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	ТҮРЕ
20	Suzuki	Masaya	Other Principal Officer
21	walker	Brian	Other Principal Officer
22	(		
23		70%	
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# 9. AFFILIATES AND SUBCONTRACTORS List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract. LAST NAME/ENTITY/SUBCONTRACTOR **FIRST NAME** TYPE 39 40 41 42 43 44 45 46 47 48 49 50 Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type. **10. VERIFICATION** I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

# 10. VERIFICATION I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete. I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct. SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK BOS Clerk of the Board

### City & County of San Francisco

London N. Breed, Mayor



### Office of the City Administrator Carmen Chu, City Administrator

### **MEMORANDUM**

To: Clerk of the Board of Supervisors

From: Vivian Po

Director of Communications, Office of the City Administrator

Re: Legislative Introduction

CC: Sailaja Kurella

Purchaser and Director, Office of Contract Administration

Date: February 14, 2022

Attached, please find a resolution authorizing OCA to amend Contract 1000018631 (OCA Term Contract 74105) with W.W. Grainger, Inc. (Grainger) increasing the contract amount by \$2,200,000 for a total not-to-exceed (NTE) amount of \$12,100,000.

Please contact Sailaja Kurella, Purchaser and Director of the Office of Contract Administration at Sailaja.Kurella@sfgov.org or (415) 554-6701 with any questions.

We respectfully request that this matter be scheduled in the Budget and Finance Committee to ensure a contract is in place in a timely manner.