

File No. 111038

Committee Item No. _____

Board Item No. 40

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee _____

Date _____

Board of Supervisors Meeting

Date September 27, 2011

Cmte Board

- | | | |
|--------------------------|-------------------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | Motion |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Resolution |
| <input type="checkbox"/> | <input type="checkbox"/> | Ordinance |
| <input type="checkbox"/> | <input type="checkbox"/> | Legislative Digest |
| <input type="checkbox"/> | <input type="checkbox"/> | Budget Analyst Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Legislative Analyst Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Introduction Form (for hearings) |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Department/Agency Cover Letter and/or Report |
| <input type="checkbox"/> | <input type="checkbox"/> | MOU |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Grant Information Form |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Grant Budget |
| <input type="checkbox"/> | <input type="checkbox"/> | Subcontract Budget |
| <input type="checkbox"/> | <input type="checkbox"/> | Contract/Agreement |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | Award Letter |
| <input type="checkbox"/> | <input type="checkbox"/> | Application |
| <input type="checkbox"/> | <input type="checkbox"/> | Public Correspondence |

OTHER (Use back side if additional space is needed)

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| <input type="checkbox"/> | <input type="checkbox"/> | _____ |
| <input type="checkbox"/> | <input type="checkbox"/> | _____ |
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Completed by: Joy Lamug
Completed by: _____

Date September 22, 2011
Date _____

An asterisked item represents the cover sheet to a document that exceeds 20 pages. The complete document is in the file.

1 [Accept and Expend Grant - Cross Bay Collaborative to Combat Human Trafficking Program -
2 \$60,000]

3
4 **Resolution authorizing the San Francisco Department of Public Health (DPH) to**
5 **retroactively accept and expend a grant in the amount of \$60,000 from Standing**
6 **Against Global Exploitation to participate in a program entitled "Cross Bay**
7 **Collaborative to Combat Human Trafficking" for the period of July 1, 2011, through**
8 **June 30, 2012.**

9
10 WHEREAS, Standing Against Global Exploitation (SAGE) is the recipient of a grant
11 award from the Department of Health and Human Services, Office of Refugee Resettlement
12 supporting The Cross Bay Collaborative to Combat Human Trafficking (CBC); and,

13 WHEREAS, With a portion of these funds, SAGE has subcontracted with DPH in the
14 amount of \$60,000 for the period of July 1, 2011 through June 30, 2012; and,

15 WHEREAS, As a condition of receiving the grant funds, SAGE requires the City to
16 enter into an agreement (the "Agreement"), a copy of which is on file with the Clerk of the
17 Board of Supervisors in File No. 111038; which is hereby declared to be a part of this
18 resolution as if set forth fully herein; and,

19 WHEREAS, The full project period of the grant starts on July 1, 2011 and ends on June
20 30, 2014, with years two and three subject to availability of funds and satisfactory progress of
21 the project; and,

22 WHEREAS, The purpose of this project is to create the infrastructure for a sustainable,
23 community-based anti-trafficking identification and response protocol among and within San
24 Francisco; and,

1 WHEREAS, DPH will subcontract with International Institute of the Bay Area in the total
2 amount of \$14,400; for the period of July 1, 2011 through June 30, 2012; and,

3 WHEREAS, An ASO amendment is not required as the grant partially reimburses DPH
4 for two existing positions, one Health Educator (Job Class 2822) at .20 FTE, one Health
5 Program Coordinator I (Job Class 2589) at .15 FTE, for the period of July 1, 2011 through
6 June 30, 2012; and,

7 WHEREAS, The grant budget includes a provision for indirect costs in the amount of
8 \$6,217; and,

9 WHEREAS, DPH is seeking retroactive approval because SAGE did not send the grant
10 award until July 29, 2011; now, therefore, be it

11 RESOLVED, That DPH is hereby authorized to retroactively accept and expend a grant
12 in the amount of \$60,000 from SAGE; and, be it

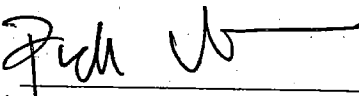
13 FURTHER RESOLVED, That DPH is hereby authorized to retroactively accept and
14 expend the grant funds pursuant to San Francisco Administrative Code section 10.170-1; and,
15 be it


16 FURTHER RESOLVED, That the Director of Health is authorized to enter into the
17 agreement on behalf of the City.

18
19
20 RECOMMENDED:

21 
22 _____
23 Barbara A. Garcia, MPA
24 Director of Health
25

APPROVED:


_____ for Office of the Mayor


_____ Office of the Controller



Edwin M. Lee
Mayor

Barbara A. Garcia, MPA
Director of Health

TO: Angela Calvillo, Clerk of the Board of Supervisors

FROM: Barbara A. Garcia
Director of Health

DATE: August 22, 2011

SUBJECT: Grant Accept and Expend

GRANT TITLE: The Cross Bay Collaborative to Combat Human Trafficking (CBC) - \$60,000

Attached please find the original and 4 copies of each of the following:

- Proposed grant resolution, original signed by Department
- Grant information form, including disability checklist -
- Budget and Budget Justification
- Agreement / Award Letter
- Grant application
- Other (Explain):

Special Timeline Requirements:

Departmental representative to receive a copy of the adopted resolution:

Name: Richelle-Lynn Mojica

Phone: 255-3555

Interoffice Mail Address: Dept. of Public Health, Office of Quality Management for Community Programs, 1380 Howard St.

Certified copy required Yes

No

File Number: _____
(Provided by Clerk of Board of Supervisors)

Grant Information Form
(Effective March 2005)

Purpose: Accompanies proposed Board of Supervisors resolutions authorizing a Department to accept and expend grant funds.

The following describes the grant referred to in the accompanying resolution:

1. Grant Title: The Cross Bay Collaborative to Combat Human Trafficking (CBC)
2. Department: Department of Public Health - Community Health Promotion & Prevention
3. Contact Person: Patricia Erwin Telephone: 415-581-2418

4. Grant Approval Status (check one):

Approved by funding agency

Not yet approved

5. Amount of Grant Funding Approved or Applied for:

Year 1 \$ 60,000 (July 1, 2011-June 30, 2012)

Year 2 \$ 60,000 (July 1, 2012-June 30, 2013)

Year 3 \$ 60,000 July 1, 2013-June 30, 2014

Total for Project \$180,000 (July 1, 2011-June 30, 2014)

6a. Matching Funds Required: \$ 0

b. Source(s) of matching funds (if applicable):

7a. Grant Source Agency: Department of Health and Human Services, Office of Refugee Resettlement

b. Grant Pass-Through Agency (if applicable): Standing Against Global Exploitation (SAGE)

8. Proposed Grant Project Summary: The goal is to create the infrastructure for a sustainable, community-based anti-trafficking identification and response protocol among and within San Francisco, Alameda and San Mateo Counties through broad, tailored outreach and training to key stakeholder groups (e.g. faith-based organizations, community-based organizations, healing and health practitioners, legal advocates, law enforcement, city/county agencies, and neighborhood businesses). Newcomers Health Program will train clinics throughout the project area how to identify, reach out to, and serve trafficking victims, particularly monolingual individuals, and how to build multi-disciplinary, community-based networks built on shared resources.

9. Grant Project Schedule, as allowed in approval documents, or as proposed: Multi-year project

Approved Year One Project: Start-Date: 07/01/2011

End-Date: 06/30/2012

Full Project Period: Start-Date: 07/01/2011

End-Date: 06/30/2014

10a. Amount budgeted for contractual services: \$14,400

b. Will contractual services be put out to bid? No, existing contractor.

c. If so, will contract services help to further the goals of the department's MBE/WBE requirements?

d. Is this likely to be a one-time or ongoing request for contracting out?
This will be one-time, only through the term of grant

11a. Does the budget include indirect costs? Yes No

b1. If yes, how much? \$6,217 annually

b2. How was the amount calculated? 24.84% of salaries

c. If no, why are indirect costs not included?

Not allowed by granting agency

To maximize use of grant funds on direct services

Other (please explain):

12. Any other significant grant requirements or comments:

We respectfully request for approval to accept and expend these funds retroactive to July 1, 2011. The Department received official notice of award on July 29, 2011.

Grant code is: HCCH04, grant detail 1200, index code HCHPDIMMIGGR.

****Disability Access Checklist****

13. This Grant is intended for activities at (check all that apply):

- Existing Site(s) Existing Structure(s) Existing Program(s) or Service(s)
- Rehabilitated Site(s) Rehabilitated Structure(s) New Program(s) or Service(s)
- New Site(s) New Structure(s)

14. The Departmental ADA Coordinator and/or the Mayor's Office on Disability have reviewed the proposal and concluded that the project as proposed will be in compliance with the Americans with Disabilities Act and all other Federal, State and local access laws and regulations and will allow the full inclusion of persons with disabilities, or will require unreasonable hardship exceptions, as described in the comments section:

Comments:

Departmental or Mayor's Office of Disability Reviewer:

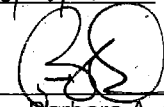


Jason Hashimoto

Date Reviewed:

8/22/11

Department Approval:



Barbara A. Garcia, MPA

Director of Public Health

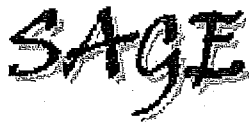
Newcomers Health Program- SAGE Project Budget July 1, 2011-June 30, 2012

TOTAL ONE YEAR GRANT AMOUNT: 60,000

Note: This is a 3 year project with annual funding amounts set each year. This budget reflects Year 1 only.

BUDGET Period: July 1 2011-June 30, 2012

| DIRECT COSTS | FTE | RATE PER | | Total PPEs | Amount |
|--|------|-----------|-----|------------|---------------|
| | | | PPE | | |
| Personnel (title & FTE) | | | | | |
| Health Educator-Prg Coordinator-2822 - C.Dieterich | 0.20 | 2660-2800 | | 26.10 | 14,510 |
| Provide program oversight and administration. Plan, coordinate and conduct trainings. Develop curriculum. Track and report grant progress and outcomes. Participate in leadership council of project, attend related meetings and conferences. | | | | | |
| Clinical Services Coordinator - 2589-S.Causevic | 0.15 | 2580-2750 | | 26.10 | 10,517 |
| Plan and conduct trainings, attend grant and topic related meetings and conferences, administrative support | | | | | |
| Total Salaries | | | | | 25,027 |
| Fringes @40% | | | | | 10,011 |
| Projected Personnel Costs | | | | | 35,038 |
| Projected Personnel Costs | | | | | 35,038 |
| Non-Personnel | | | | | |
| <i>Travel</i> | | | | | 4,345 |
| Local travel for trainings and for at least one related meeting/conference for 2 staff and travel to Alameda and San Mateo counties for trainings | | | | | |
| OTHER COSTS: | | | | | |
| <i>Subcontract/Consultants</i> | | | | | |
| International Institute of the Bay Area | | | | | 14,400 |
| Subcontract to support the work of the program in leading trainings and coordination | | | | | |
| Indirect 24.84% of salaries | | | | | 6,217 |
| Please note: this rate results in lower actual cost for indirect than 12% of direct, which is what is noted in award letter. | | | | | |
| TOTAL | | | | | 60,000 |



Standing Against Global Exploitation
1275 Mission Street
San Francisco, CA 94103

July 29, 2011

Barbara Garcia
Director of Health
Department of Public Health
City and County of San Francisco
101 Grove Street, Room 308
San Francisco, CA 94102-4593

Dear Ms. Garcia:

This letter is to confirm the award of a grant to the San Francisco Department of Public Health's Newcomers Health Program for the Cross Bay Collaborative to Combat Human Trafficking (CBC) a three year project to create the infrastructure for a sustainable, community-based anti-trafficking identification and response protocol. This is a three-year grant project funded by the DHHS Office of Refugee Resettlement to SAGE as the lead agency. A subcontract to Newcomers Health Program (NHP) will provide funding for NHP staff to train clinical teams throughout the project area on how to identify, reach out to, and serve trafficking victims, particularly monolingual individuals, and how to build multi-disciplinary, community-based networks built on shared resources.

The three year award period is from July 1, 2011 through June 30, 2014 with three 12-month project and budget periods. The award amount for San Francisco Department of Public Health July 1, 2011 through June 30, 2012 is \$60,000. You will be issued continuation awards for the annual periods of 2012-13 and 2013-14 subject to continuation of grant funds and accomplishments. Maximum allowable indirect is 12% of direct costs.

We look forward to partnering with the Department of Public Health on this project. Please contact me at (415) 551-0493 if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Allen Wilson". The signature is fluid and cursive, with a long horizontal stroke at the end.

Allen Wilson
Grants Manager

cc: Amy Rassen, Executive Director, SAGE Project, Inc.
Patricia Erwin, Health Education Programs Director, SF Department of Public Health

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Nature and Scope of the Problem

The United States Department of Justice estimates that 200,000 to 300,000 children in the US are involved in the sex trade or have been trafficked into sexual exploitation; other estimates range to as high as 2.4 million. In San Francisco, the human trafficking and sexual exploitation of domestic minors is a serious well-documented problem. Known to exist City-wide, trafficking is heavily concentrated in the City's poorest and high crime neighborhoods: the Tenderloin/South of Market, the Mission, and Bayview-Hunters Point. Past estimates placed the number of young women on the streets on any given night as high as 3,000.¹

Oakland, California is known as a hub for sex trafficking, with a specialty in children. Children from Alameda County share tracks such as East Oakland's International Blvd, San Pablo Avenue and West MacArthur Blvd with youth from neighboring counties such as Contra Costa and Solano, and those moved along the I-5 Interstate corridor from Oregon and Washington. In 2003, the FBI dubbed the city, part of the San Francisco Bay Area, a "high-intensity child-prostitution area." The area has received national attention as recently as December 6, 2010 in a two-part series aired on NPR specifically on the trafficking of youth in the Bay Area.²

According to the *Assessment of U.S. Government Efforts to Combat Trafficking in Persons*: June 2004, official estimates of the number of foreign nationals trafficked into the United States every year is 14,500 - 17,500. The South Bay Task Force to End Human Trafficking, based in San Jose, California, estimated that 43% of international human trafficking cases in the United States, come through the Bay Area.

Based on a summary of the first through third quarters of FY 2009 provided by the primary human trafficking service providers in San Francisco (The SAGE Project and the Asian Anti-

¹ San Francisco Board of Supervisors, *End the Exploitation of Youth Task Force*, 2002.

² <http://www.npr.org/2010/12/06/131757019/youth-radio-trafficked-teen-girls-describe-life-in-the-game>

Trafficking Collaborative), 83 international victims of human trafficking were identified and received services. Of those, 69 or 83% were female and 17% were male. The highest percentage of victims (34%) came from throughout East and Southeast Asia, followed by the United States (31%) and Mexico, Central and South America (26%).

This snapshot, details of which are provided in the narrative below, paints a frightening picture of the international human trafficking situation in the Bay Area. When compared with nationwide statistics from the 2010 Trafficking in Persons Report including The Innocence Lost Initiative's identification of 306 children and 151 convictions of traffickers in state and federal courts; the issuance of continued presence to 299 potential victim-witnesses and the granting of 313 T visas; or the 330 certifications issued to foreign adults and 50 eligibility letters to foreign children, it is clear that San Francisco truly is a major hub for victims from Asia and Latin America, as well as domestic trafficking of adults.³ The federal government has responded to the needs of Northern California through a number of funding opportunities over the years to address these trends, as described below, however more must be done to increase rates of identification and referral. To say that the Bay Area has been a leader in this field over the years is a mixed blessing. The large caseloads of trafficking victims carried by local service providers in the Bay Area represent success to the extent that a greater number of victims have been identified as a direct result of effective outreach and high quality services. Yet the San Francisco Bay Area remains a high-demand location where traffickers know a profit can be made by sexually exploiting men, women and children, indicating that these figures merely skim the surface. More is needed in terms of funding however, more than a decade after the passing of the Trafficking Victims Protection Act and the award of millions of dollars to protect victims, careful coordination is needed even more. The development of a comprehensive safety net that truly fills geographic gaps and calls upon all stakeholders to take action, met with demand-

³ 2010 Trafficking in Persons Report: <http://www.state.gov/g/tip/rls/tiprpt/2010/142761.htm>

curbing legislation, must be pursued. By convening a diverse array of national experts from key locations within an identified hotbed for human trafficking, The Cross Bay Collaborative to Combat Human Trafficking is uniquely well positioned to turn lessons from the past decade into best practices for the future – a future where the scope and quality of work to combat this crime no longer depends on federal funding sources but rather the effectiveness of our coordination and communication.

Efforts to Address the Problem

SAGE has successfully administered three previous HHS trafficking awards, served as technical advisor to two others, and is currently operating an OVC Domestic Minor outreach and services grant that dovetails perfectly with the Rescue and Restore initiative. SAGE has developed a comprehensive outreach model that incorporates training for frontline service providers, city/county agency staff, legal advocates, law enforcement officials, community-based organizations concerned with exploited women, children and immigrants, and health care practitioners. SAGE has also conducted outreach to ethnic and faith-based communities and businesses and residents of high volume trafficking neighborhoods. Outreach materials (described below) include a range of linguistically appropriate outreach tools targeting trafficking victims in several ethnic communities, brochures, pole banners and other resources designed to increase public awareness about the prevalence and severity of human trafficking. CBC is an extension and enhancement of work currently being carried out by SAGE, and its partners (subcontractors), and other organizations with which it is aligned, and will build and expand on this foundation to enhance capacity in the three county area: San Francisco, San Mateo and Alameda.

In September 2002, SAGE received an award from ORR to provide services to trafficking victims. This bifurcated initiative funded service providers (e.g. SAGE) separately from agencies conducting outreach to trafficking victims. With ORR funding, SAGE created STOP (the SAGE

Trafficking Opposition Program) and in 2003 SAGE/STOP served the first trafficking victim in the nation identified under this initiative. STOP funding expired in 2005, but in 2006 SAGE was awarded a three-year ORR outreach grant. On November 16, 2007, the SAGE Project launched the Reclaim Your Rights Campaign. SAGE partnered with United Way and the call-service hotline, 2-1-1, a direct service hotline, 24-hour, multi-lingual, confidential, free service that provides information and referral on a wide range of subjects. SAGE trained 2-1-1 volunteers and United Way staff to ensure they understood how to respond to possible trafficking situations and refer callers to SAGE or another service provider in the Bay Area for non-trafficking cases. As part of the Reclaim Your Rights Campaign, SAGE also developed outreach materials including chap-sticks and pocket mirrors, poll banners, taxi cab advertisements, newspaper ads and public service announcement. The messaging in this campaign was clear: "Has anyone taken your ID, passport or freedom? Working under threat of debt or violence?" targeting migrants who were being exploited for either sex or labor. The Reclaim your Rights Campaign coincided with and enhanced the U.S. Department of Health and Human Services' (HHS) Office of Refugee Resettlement (ORR) efforts to combat U.S. international human trafficking and forced labor.

SAGE trained community volunteers to conduct mapping exercises in five San Francisco neighborhoods known for high concentrations of massage parlors. Staff and volunteers then approached businesses neighboring massage parlors to engage proprietors and customers in conversations about trafficking and gauge their level of awareness and concern. In addition to tracking responses and mapping routes, volunteers distributed SAGE outreach materials and HHS posters and brochures. Seventy community volunteers and approximately 100 unduplicated business owners/employers were contacted through this effort, which extended beyond the life of the HHS grant.

SAGE has worked closely with faith-based organizations in the Bay Area since 2002, conducting outreach to trafficking victims and providing resources such as housing and volunteer time. In 2008, SAGE created a steering committee to lead its faith-based collaboration to develop presentations for leaders throughout the Bay Area. SAGE convened two steering committee meetings and conducted four trainings for faith community leaders between April and December 2009. Despite official completion of its ORR grant in 2009, SAGE continued to foster relationships with partners in the faith-based community through victim identification trainings in San Francisco and Alameda counties. In January 2011 SAGE presented alongside its partner Freedom House, a faith-based shelter program specifically for victims of trafficking, at the 2011 Freedom Summit. The Freedom Summit is designed to inform and engage the Bay Area in a united fight against the epidemic of human trafficking.

SAGE has worked with survivors involved in high-profile cases such as EEOC v. Trans Bay Steel Case, Operation Guided Cage and, more recently, the case of domestic servitude against Mabelle de La Rosa Dann, a Walnut Creek real estate agent.⁴ In the case of the Trans Bay Steel company, 48 welders of Thai descent were identified as victims of human trafficking. In a press release, one survivor was quoted as saying, "When we met our case managers from SAGE it felt like we were stranded in the middle of the ocean and they were the ship that came to rescue us."⁵

Since 2007, SAGE has continued to lead a Rescue and Restore Coalition (funded for one year under a sub-contract by Ketchum, Inc.) of health care providers, enforcement, faith-based communities, social services, legal services, the consulates.⁶ In 2009, SAGE received sub-awards from Contra Costa and Sacramento Counties under their HHS/ORR under grants. SAGE has been a key technical assistance provider to both awards, helping the recipients

⁴ www.lccr.com/PenaCanal%20press%20release%20041410.pdf

⁵ http://humantrafficking.change.org/petitions/view/sage_launches_reclaim_your_rights_campaign

⁶ http://www.acf.hhs.gov/trafficking/about/coalition_list.html

launch similar campaigns. HHS's Rescue and Restore Program funding ended December 31 2009. SAGE, however, received a cooperative agreement from the Department of Justice's Office for Victims of Crime to identify and serve domestic minor human trafficking victims which has provided continuity to SAGE's anti-trafficking work. SAGE is the only entity in San Francisco that addresses all facets of anti-trafficking work: identifying and serving international and domestic victims, training other organizations, and educating the public.

The wealth of resources and expertise SAGE amassed during its HHS-funded program was shared with the Sacramento and Contra Costa County Rescue and Restore grantees as technical assistance providers. SAGE conducted several multi-day trainings in each county immediately following issuance of the award from HHS. These trainings covered the basics of trafficking 101 and victim identification, coordinating an emergency response network, case management protocols and outreach [see agendas attached]. Following these and follow-on trainings for additional frontline staff and presentations at task force meetings, SAGE conducted site visits and technical assistance calls with its partners to problem solve difficult cases and strategize around outreach targets. SAGE also facilitated train-the-trainer exercises to ensure exponential growth of trained service providers.

SAGE's trafficking caseload increased 900% in 2009-2010 from the prior year as a direct result of the success of the Agency's Rescue and Restore Campaign. The current caseload is 12 clients and at its recent peak numbered 23. Table 1, presents a breakdown of SAGE 2009-2010 trafficking activities.

Table 1

| International Clients Receiving Comprehensive Case Management: 23 Cases 2009 - 2010 | | Crisis Call Response: 52 cases 2009 – 2010 | | Domestic Minor Human Trafficking: 26 Cases 2010 | |
|--|----------------|---|----------------|--|----------------|
| Type | Percent | Type | Percent | Type | Percent |
| Labor | 65% | Labor | 42.31% | Labor | 4% |
| Sex | 26% | Sex | 53.85% | Sex | 92% |
| Sex & Labor | 9% | Sex & Labor | 3.85% | Sex & Labor | 4% |

Between January 2009 and December 2010, SAGE’s trafficking programs provided crisis responses in 52 unique cases. SAGE responds to such crises in-person (with the client individually or in the company of a legal representative), or provides telephone counseling before connecting them with law enforcement agencies. In cases where a person has left the trafficking situation and is need of relocation, SAGE staff organizes coordinated, often multi-agency efforts to find victims safe housing, benefits, counseling, and vocational support. Of this caseload, 79% percent were female, 19% male, and 2% transgendered. Referrals have come from SAGE’s crisis line and partnerships the Agency has developed with community stakeholders. Close to 56% of these cases were from San Francisco. Other areas include Alameda County (11%), Contra Costa County (9%), San Mateo County (4%), Solano County (2%), Santa Clara County (2%), Sacramento (4%), and Southern California (11%).

In an effort to increase victim referrals from health care facilities and in direct response to a referral from an emergency room physician, SAGE established a Health Care Committee in 2008. The Committee convened experts in various areas of the medical field to create a curriculum for training front line health care providers to conduct human trafficking 101 and victim identification trainings in health care facilities in San Francisco and the Bay Area. Members of this committee included a doctor, a forensic nurse and sexual assault specialist,

and a healthcare professional from Kaiser Foundation Hospital, San Francisco's largest healthcare provider. In partnership with SAGE staff, the healthcare committee trained providers in facilities such as SF General Hospital, Planned Parenthood, and the Newcomers Health Program's Refugee Medical Clinic, a subcontractor under this grant.

SAGE held meetings with the Department of Public Health's Massage Parlor Inspector and the Director of Massage Parlor Task Force to share information, discuss recent trends, and lessons learned strategies for victim identification, and conduct outreach at licensing exams to ensure that traffickers or handlers were prohibited from accompanying young women into the exam room. SAGE also crafted two questions that were added to the San Francisco Massage Licensing Exam about human trafficking and how to get help. This test is administered in seven languages.

Recent Studies. Two recent collaborative studies both developed in partnership between the San Francisco State University Masters of Public Health Program and SAGE (2006) and Newcomers Health Program (2010) support this application. The first concluded a year-long study conducted under the mentorship of the late Norma Hotaling, SAGE Founder and former Executive Director. This study, focused on San Francisco service providers, found a complete lack of formal training in outreach, identification, engagement, and services on the part of agencies serving trafficking victims. A second finding noted the need for increased collaboration and resource sharing among providers. (As noted above, SAGE began addressing the latter finding under its second ORR grant.)

The Newcomers Health Program/SF State University partnership studied support, barriers, and access to social, physical and mental health services for survivors of non-sexual human trafficking in San Francisco. SAGE also participated in this study which sought to answer key questions such as *What are the barriers that survivors of non-sexual human trafficking in San Francisco face when accessing social, physical and mental health services?*, and *What are the*

current processes that service providers use to identify survivors...? A key finding from this study is that no established protocol exists that is used by all San Francisco human trafficking agencies for identifying individuals who have been labor trafficked. A second key finding is that there is a lack of knowledge, awareness, and training for the general public, service agency staff and law enforcement specifically regarding individuals who are non-sexually trafficked.⁷

Across the bay, The Alameda County District Attorney's Office (ACDAO), through support from partner organizations such as Bay Area Women Against Rape (BAWAR) and MISSEY, have developed a ground-breaking, nationally recognized and innovative solution to combating Human Exploitation and Trafficking (HEAT) based on a multi-system, multi-jurisdictional collaborative approach: HEAT Watch. The ACDAO recently received a \$300,000 two-year federal grant⁸ to expand HEAT Watch to support existing local efforts and enhance regional capacity to combat the commercial exploitation of children (CSEC). Grant funds will be used to increase coordination, collaboration, training, and data collection efforts of HEAT Watch partners throughout the Bay Area.

The primary goals of HEAT Watch are victim safety and trafficker accountability. The mission of HEAT Watch is to build and increase the capacity of all law enforcement, child-serving professionals and, community members to effectively respond to and combat HEAT in their jurisdictions through the following strategies:

- Community Education, Engagement, and Collaboration
- Law Enforcement Training, Intelligence Sharing, and Coordination
- Innovative Charging of CSEC Cases and Vigorous Prosecution of Offenders
- Engage and Enlist Policy Makers, Legislators, and Community Decision Makers
- Coordinated Delivery of Essential CSEC Services.

⁷ A full report and be furnished upon request. Attached, please find the executive summary.

⁸ Department of Justice, Office of Juvenile Justice and Delinquency Prevention, ICAC Program – Law Enforcement Strategies for Protecting Children from Commercial Sexual Exploitation, Fiscal Year 2010.

From January 1, 2006 through October 18, 2010, The Alameda County District Attorney's office has charged 177 traffickers and brought back convictions in 85% of cases.

The Cross Bay Collaborative to Combat Human Trafficking (CBC) has one goal: to create the infrastructure for a sustainable, community-based anti-trafficking identification and response protocol among and within San Francisco, Alameda and San Mateo Counties through broad, tailored outreach and training to key stakeholder groups (e.g. faith-based organizations, community-based organizations, healing and health practitioners, legal advocates, law enforcement, city/county agencies, and neighborhood businesses). The partners in this application have come together in an effort to respond to the research and findings from local studies and caseload data analysis as well as a mapping of the geographic gaps that exist within and between federally and locally funded anti-trafficking efforts in northern California. CBC seeks to do what no other regional coalition has done before: create a tightly-knit collaborative that addresses human trafficking via every possible stakeholder and geographic location based on existing gaps in the Bay Area.

Outcomes Expected. The CBC will ensure the success of the following outcomes in Year 1 with proportional additional growth in years 2 and 3:

- **Identify 250 individual victims:** The outcome is to identify 75 cases of international human trafficking and 175 cases of domestic human trafficking.
- **Refer 150 victims to service providers:** Increase referrals of victims to service providers by increasing SAGE's current success rate of 50% by 10%.
- **Certify 60 victims:** Certify at least 10% of the current numbers of individuals certified in the Western Region and double the current number the partners worked with that were certified 2009 – 2010: 30.
- **Train 2,500 service providers and law enforcement agents per year:** Subcontractors will be responsible for providing two trainings per month, with the goal of a minimum of

25 people per training. The SAGE Project, Inc. will provide 4 trainings per month, with the minimum goal of 25 people per training.

- **Provide outreach and increased public awareness to 5,000 individuals participating in anti-trafficking events each year:** 1,000 individuals contacted through public awareness events held quarterly – San Francisco (1st quarter), San Mateo (2nd Quarter), and Alameda County (3rd Quarter). These will be followed, in the 4th quarter, by a greater Bay Area event (multi-site, multi-disciplinary three-day training) to bring together the partner regions and northern California partners in Sacramento, Contra Costa, and the South Bay. This event will convene 1,000 plus people over the three day period.
- **Convene a regional Task Force & Coalition Training once a year that will train 500 individuals:** Currently Northern California has two funded Task Forces – The South Bay Coalition to End Human Trafficking and the East Bay (HEAT Watch) Task Force. ORR funds two coalitions in Northern California: Contra Costa County's Zero Tolerance for Human Trafficking Coalition and Sacramento Rescue and Restore Coalition. The CBC will bring together the northern California regional partners as a means to reinvigorate the North Bay Task Force. One hundred (100) members will be invited from each of five partnerships and coalitions to an annual training to build cross bay partnerships, address gaps, and strengthen the Northern California anti-trafficking efforts.

Geographic Location. The CBC will address the gaps in service provision in the Bay Area region of California. Currently there exist ORR funded agencies in Contra Costa County and Sacramento. Santa Clara County is supported through the South Bay Task Force, a BJA funded collaboration. However, a gap exists for outreach and service provision in Alameda, San Mateo, and San Francisco. The CBC will address the service and outreach gaps by focusing on San Mateo, Alameda, and San Francisco Counties that cover the following cities: Alameda,

Albany, Berkeley, Daly City, Dublin, Emeryville, Fremont, Half Moon Bay, Hayward, Livermore, Menlo Park, Newark, Oakland, Piedmont, Pleasanton, Redwood City, San Francisco, San Leandro, San Mateo, and South San Francisco (See attached, "CBC Mapping").

APPROACH

Plan of Action. The Cross Bay Collaborative to Combat Human Trafficking's (CBC) overarching goal is expand current infrastructure to create a sustainable, community-based anti-trafficking identification and response protocol in San Francisco, Alameda and San Mateo Counties.

The Collaborative will build and strengthen the anti-trafficking infrastructure in the San Francisco Bay Area and create a sustainable, community-based anti-trafficking identification and response protocol that is shared between agencies in San Francisco, Alameda and San Mateo Counties. CBC is a broad-based coalition of faith-based community, law enforcement, and public health partners who have organized to provide targeted outreach and training to key stakeholder groups, including other community and faith-based organizations, healing and health practitioners, legal advocates, law enforcement, city/county agencies and neighborhood businesses. CBC will target female and male, international and domestic victims of sex and labor trafficking. Victims will be linked with local agencies and programs in the three counties and, when possible, to neighboring coalition partners in Sacramento, Santa Clara, and Contra Costa Counties.

CBC builds on and expands current working models, aims at closing gaps and eliminating duplication, and draws on partners with unique skills and experiences to build bridges to new and needed constituencies and thus marks a major step toward creating create a truly integrated-interdisciplinary, comprehensive, and sustainable referral and service system for victims of human trafficking. Much work remains to raise the public consciousness to where it recognizes human trafficking as an issue that affects the entire community and to where all

professionals in the health care, faith-based, government benefit issuing, law enforcement and sexual assault counseling fields recognize themselves as stakeholders. CBC combines regional outreach, training, and education strategies through a network of subcontractors and partnerships with unfunded partners in shelter programs, consulates, government agencies and victim service providers to accomplish this task.

CBC is a partnership made up of five organizations – two non-governmental organizations (SAGE and BAWAR); one governmental agency (the Alameda County District Attorney); a public health agency (Newcomers Health Program), and a faith-based organization (Sisters of the Holy Family). CBC will establish a Leadership Council to bring together key stakeholders in a forum in which cross-system issues can be discussed, resolved, and strategies identified. In year one, the primary focus of the Leadership Council will be the Regional Promising Practices Compendium. Council membership will include a designated member, self-appointed by participating agencies. The Council will be expanded in years two and three to bring in members from other appropriate entities to help sustain the program beyond the three-year ORR commitment if necessary. The Council will help guide the program, review plans and activities, make recommendations regarding programmatic and fiscal issues, and evaluate activities to ensure goals and objectives are being met.

Reason for Proposed Approach. The proposed approach is the evolutionary next step for the Bay Area region, drawing on the evolution of nearly 50 years of combined applicant/partner anti-trafficking work. It provides a broad and proven approach to the initiative's two goals and six objectives, as described below and reflects the current needs of the region as a whole. And, CBC introduces a number of new and existing partners and partnerships (see Table 3 below) that span and connect the three counties.

Accelerating and Decelerating Factors. Key accelerating factors are: (1) basic infrastructure exists. All of the partners have concrete experience to share within the

collaborative as well as the anti-trafficking and service provider communities, and the public; (2) the collaborative unites convenes diverse elements that have general or specific knowledge and experience in trafficking but have not been drawn into a larger, regional anti-trafficking effort; (3) each of the partners has a proven track record in one or several areas of anti-trafficking work e.g. international vs. domestic human trafficking, prosecutions, and Commercially Sexually Exploited Children (CSEC); and (4) synergism: the whole is greater than some of its parts. The effect of uniting these elements in the collaborative and, by reference, their individual and shared networks, has the potential to effect dramatic shifts in the ways trafficking victims are identified and integrated into the service system and public awareness and attitudes about trafficking. There are no obvious decelerating factors.

Unusual Features. These have been identified above. in the previous paragraph and in the opening to this section. Briefly, they are: CBC integrates functioning partners and partnerships that existed prior to the announcement and will outlast the duration of the project; CBC does not propose to build something new or graft something on top of another; instead, it is a unifying effort that strengthens and expands existing service networks; and, the Leadership Council, which, in effect, helps level the playing field by putting organizations with different mandates, goals and objectives, and budgets on equal footing in the implementation of this program.

Quantitative and Chronological Projections of Accomplishments

Table 2, following, shows how activities will be implemented; by quarter, during Year One.

Table 2

| Activity | Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 |
|--|---|--|--|--|
| Stakeholder Specific Trainings | Develop Curriculum | 12 Trainings: Tracked & Evaluated | 12 Trainings: Tracked & Evaluated | 12 Trainings: Tracked & Evaluated |
| Creation of Cross Bay Regional Response Protocol | Map Existing Referral Protocols by Organization and by County | Identify Gaps, Address in Leadership Council | Draft Regional Response Protocol; Test with Leadership Council and Key | Evaluate Success of Protocol Based on Client Tracking Data |

| | | | Stakeholder Groups | |
|---|--|--|--------------------------------------|--|
| Convene Task Forces of Northern California | Familiarize CBC with East Bay, North Bay, South Bay, Sacramento and Contra Costa Task Force/ Coalition Efforts | Conduct a Needs Assessment for the Region to Develop Topics to Address in Regional Meeting | Plan and Hold Meeting | Evaluate Success, Plan Next Meeting for Year 2 |
| Completion of Regional Promising Practices Compendium | Convene Leadership Council; Develop Tracking Tool for Measurable Outputs | Utilize Tracking Tools; Create Forum for Discussion on Topic Covered by the Compendium | Continue Q2; Evaluate Tracking Tools | Prepare for Submission to ORR |

Cooperating Entities/Nature of Effort

Four (4) cooperating entities will join SAGE in the Collaborative. Alameda County District Attorney; Bay Area Women Against Rape (BAWAR), Newcomers Health Program, and Sisters of the Holy Family. They are described in the following paragraphs.

1. Alameda County District Attorney Heat Watch Program was founded in 2005. Heat Watch was founded in 2005 just prior to the January 2006 passage of PC section 236.1, California's human trafficking law. It was the first office to file CSEC charges under the new law. The unit, headed by ADA Sharmin Bock, has achieved an impressive conviction rate and national attention, obtaining convictions against trafficking in 85% of cases charged between January 2006 and April 2010. Under ADA Bock, Heat Watch has drafted and sponsored three key pieces of CSEC legislation. Under the Heat Watch umbrella, the District Attorney, Law Enforcement, non-governmental victim advocates, health care, probation and courts, social services, business, and the community partner to address human exploitation and trafficking, leverage resources to provide comprehensive and holistic services to victims to help them achieve safety and self-sufficiency. Heat Watch is co-located at the Alameda County Family

Justice Center along with BAWAR, and several other NGOs that provide services to minor victims of trafficking.

Heat Watch will expand and convene the Bay Area Heat Coalition and expand its work from juveniles only to include adult and international victims. It will receive \$20,000 in Year One.

2. Bay Area Women Against Rape (BAWAR) was founded in 1971 and was the nation's first rape crisis center. It is an internationally recognized leader in the field of sexual assault and implementing effective responses to meet the evolving needs of women, men, and children victimized by and at risk for all forms of sexual violence. BAWAR serves more than 1,000 survivors annually and ten times that number when family members and survivors' loved ones and members of the community are added. BAWAR manages a 24-hour hotline and is the only agency Oakland Police Department allows accompany it on CSEC sweeps.

BAWAR will train first responders and service providers throughout the project area to work cooperatively to assess, identify, and refer trafficking victims to services. They will receive \$40,000 in Year One.

3. Newcomers Health Program (NHP) is a clinic-based and community-based health program that has been serving refugees and immigrants in San Francisco since the late 1970s. Through community collaborations and a range of clinic- and community-based programs and services, NHP promotes the health and well-being of refugees and immigrants in San Francisco. Access to health care for many foreign-born newcomers in San Francisco, San Mateo and Marin counties, is provided at Family Health Center's Refugee Medical Clinic at San Francisco General Hospital, which is staffed by medical providers and nurses from the Department of Public Health and NHP health workers and medical interpreters. Newcomers Health Program works with newcomers, including victims of human trafficking, regardless of their immigration status. The focus of these services is to implement programs that help build a community's capacity to advocate for improved health and overall well-being. Community health

education, community organizing programs, general outreach, and information sharing services are provided independently and through collaborations with various community-based organizations, refugee resettlement agencies and other county programs. NHP is an active participant in the North Bay Human Trafficking Task Force.

NHP will train clinics throughout the project area how to identify, reach out to, and serve trafficking victims, particularly monolingual individuals, and how to build multi-disciplinary, community-based networks built on shared resources. For this they will receive \$60,000.

4. Sisters of the Holy Family are a community of Catholic Sisters and their lay associates whose mission is “to seek out and advocate for the poor and needy....” The sisters stand against all that demeans the dignity of the human person. They have worked in various church and social service settings advocating, empowering, and providing direct services to those in need. In 2004, the Sisters chose to focus on human trafficking raising awareness, supporting victims/survivors through advocacy and services. Since that time, the Sisters have organized and coordinated informational sessions throughout the San Francisco Bay Area with church and civic groups. They have partnered with law enforcement and service agencies in raising awareness and have provided resources to groups and individuals on ways to advocate for human trafficking victims/survivors and support to organizations which provide services. The sisters have a history of network and collaboration and seek out partners and ways to involve organizations and individuals in standing with those inadequately or underserved.

The Sisters will develop and implement stakeholder specific outreach trainings and referral protocols for the faith-based community in all three counties. They will also convene the regional task force meetings and trainings

Table 3 shows the expanded reach of the CBC, linking stakeholder groups to coalition members and outside partners linked through CBC or other initiatives.

Table 3

| Stakeholder Group | Oversight | Outside Partners |
|--------------------------|---|--|
| Law Enforcement | Alameda County District Attorney | San Francisco Police Department, Oakland Police Department, Fremont Police Department, San Mateo Police Department, Department of Homeland Security, FBI |
| Shelter Care | SAGE Project | Asian Women's Shelter, CORA, Freedom House, La Casa De Las Madres, The Riley Center, Salvation Army Railton Place, WOMAN Inc. |
| Faith-based Community | Sisters of the Holy Family & SAGE Project | City Church, Peninsula Covenant, Freedom Summit |
| Healthcare | Newcomers Health Clinic | San Francisco Department of Public Health, SF General Hospital, San Mateo County Health Center, Highland Hospital |
| Immigrant Communities | SAGE Project and Newcomers Health Program | All San Francisco-based Consulates, Indonesian Community in Sunset, Chinese Community in Chinatown and Cameron House, Latino Community in the Mission Neighborhood and La Raza Resource Center, The Filipino Community Center, Additional Immigrant Communities as Identified by Leadership Council. |
| Government Agencies | Alameda County District Attorney & SAGE Project | EEOC, Department of Labor, San Francisco, Alameda and San Mateo Departments of Public Health |
| Legal Services | Alameda County District Attorney & SAGE Project | API Legal Outreach, Bay Area Legal Aid, La Raza Centro Legal, Legal Services for Children, San Francisco District Attorney, USAO |

Program Purpose and Objective

1. *Increase identifications and referrals:* The four partners have demonstrated a strong history of identifying and serving domestic minor and international human trafficking victims using federal (HHS/ORR and OVC), state and local general funds. Increased identifications and referrals of trafficking victims to services (including legal advocacy) will result from expanded outreach and training. As SAGE, under its previous ORR and current OVC award, and the Sacramento and Contra Costa County coalitions have demonstrated, there is a direct correlation between public and provider outreach and trainings and the identification and referral of trafficking victims. Referrals for assessments rise in an approximate 30-day period following trainings to agencies or groups of agencies. They then begin to taper off and return to pre-training levels. With ORR funding, members of the collaborative will be able to conduct more frequent trainings and coordinate and sequence events to create a logical flow and ensure trainings build and branch off from central themes. During quarter one, human trafficking basics are provided: human trafficking 101, identification, cultural competent services, and outreach. Quarter two enhances models for “wrap-around” services through trainings on: comprehensive case management, legal services, and law enforcement protocols / responses to human trafficking. Third and Fourth Quarter trainings are specialized trainings based on requests / on demand, which may include, but not limited to: the Internet (recruitment to exploitation), forensics and human trafficking, and intersecting traumas – domestic violence, drug/alcohol, and child abuse.

2. *Invigorate HHS coalition:* SAGE has coordinated a Rescue and Restore coalition since 2003; its members include stakeholders from the healthcare, faith-based, law enforcement, direct service, and community-based sectors. SAGE and Alameda County Heat Watch will work together during the first six months of year one to bring all of the task forces (North Bay Human

Trafficking Task Force, East Bay, South Bay, Contra Costa and Sacramento) together with the Bay Area Heat Coalition (funded by DOJ) on a semi-annual basis to develop a strong, coordinated regional approach to trafficking. Topics will attract both law enforcement and service provider task force members and will include data sharing for building stronger cases, strategies for strengthening regional protocols, as well as recent identification trends.

3. *Train and provide technical assistance to local organizations:* CBC will conduct monthly trainings to local groups in the three county area. Topics will include though not be limited to: Human Trafficking 101; Case Management & Service Provision; Case Studies & Story Telling; Crisis Line & First Responders; Cultural Competency & Trauma; Domestic Minor Human Trafficking; Health & Victim Identification; Partnerships & Collaborations; and Training the Trainers. These trainings will target law enforcement (police officers and commanders, police academies, district attorneys, probation officers), other first responders (firefighters, social workers), mental health workers, and social service agency staff (public and private).

BAWAR will train law enforcement and prospective response teams from private and public agencies to follow best practices when they accompany law enforcement officers. BAWAR staff frequently accompanies Oakland police to stabilize and counsel victims and take them to Safe Place Alternatives (SPA), a unique feature of the Oakland CSEC response model. Pat Mims, the Coordinator of BAWAR's Sexually Exploited Minors Program will serve on the Project Leadership Council.

Newcomers Health Program has served survivors for the past five years and will train clinic staff in the three-county area to identify potential trafficking victims, ways to engage them and gain their trust, to meet their medical needs, and to link them with trafficking and other community-based services. NHP will work with clinics that serve high numbers of refugees and immigrants and those located in areas in which trafficking is highest over the three year grant

period. NHP will also work with SAGE's R&R Steering Committee to explore ways to better integrate trafficking victims into the medical care system and ensure they have medical homes.

4. Sub-award funding: SAGE will provide sub-awards to four partners:

Alameda County District Attorney, \$20,000 per year, to host the Bay Area Heat Coalition and initiate outreach to adult and international trafficking victims (Heat Watch currently only serves domestic minor victims).

Bay Area Women Against Rape, \$40,000 per year, will train groups from San Francisco and San Mateo counties to teach them how to become part of law enforcement emergency response teams to secure trafficking victims.

Newcomers Health Program (\$60,000 per year) will train clinic staffs and health care workers throughout the project area;

Sisters of the Holy Family (\$60,000) will develop and implement stakeholder specific outreach trainings and referral protocols for the faith-based community in all three counties. They will also convene the regional task force meetings and trainings.

5. Educate the public: SAGE will convene neighborhood forums, screen films, build on and expand its relationship with the Mexican Consulate in San Francisco to at least one other consulate each year (initial targets are the Philippines, China, and Italy); SAGE will coordinate these facets of the program, pick up and expand on the 2007-08 Reclaim Your Rights campaign, with an update title, messaging, and fact sheets. (See Materials attached)

6. Regional Promising Practices Compendium – SAGE has already established a number of regional best practices through its work dating back to 2002 and the STOP Program. It was refined and expanded during Reclaim Your Rights, again in Sacramento and Contra Costa counties, and during the first year of SAGE's OVC Services to Domestic Minors award. Much of the recent work has focused on service protocols; campaign building; strategies, and training.

Samples are included in the Appendix and will form the basis of a best-practice compendium SAGE will submit to ORR within 30 of the conclusion of year 1.

An example of the type of promising practices SAGE is implementing is the partnership between SAGE and the Mexican Consulate, recently formalized [see appended MOU] to carry out a multi-media public education and awareness campaign utilizing PSAs, poll banners, newspaper ads, radio and television to raise awareness about human trafficking in the Bay Area Mexican community. The MOU details joint efforts to implement education workshops, produce bilingual educational outreach materials and to strengthen the referral network to begin to serve not only Mexicans but provide a model to expand to the larger Bay Area Latino community. To date, the SAGE has provided three trainings to consulate staff, participated in two Labor Rights Awareness Week events and engaged in a number of planning sessions. The Consulate has referred a total of 4 clients for services with SAGE (2010), and two more in 2011. This partnership will directly support objectives 1 & 5. The Mexican Consulate will also participate in coalition meetings under objective 2.

Fiscal and Program Management Accountability.

SAGE's fiscal system complies with federal and state general accounting standards, including OMB A-133. Financial reports are prepared adhering to FASB guidelines. An Independent auditor, complying with Generally Accepted Government Accounting Standards (The Yellow Book), conducts annual audits of fiscal records.

The fiscal system has logical and clearly identifiable cost centers that function in a complementary manner with other cost centers and operate cohesively to accomplish overall agency goals and objectives. These include diversification of revenue sources, minimizing compliance and administrative costs, transparent and "above board" accountability, uniform and professional fiscal administration, and an accurate and timely fiscal reporting system.

As it does with all federal grants, SAGE will create an ORR cost center and track expenses from source documentation (receipts, invoices, payroll records, etc.) and post them to the appropriate account. Sub-contractor and consultants will be tracked through subordinate cost centers, linked to the primary ORR cost center. SAGE accounting staff will review invoices and attached receipts and other documentation and compare them to subcontracts to ensure expenses are appropriate and allowable, and then process them for payment. Venders will be paid within 30 days.

SAGE will monitor subcontractors through monthly conference calls and quarterly meetings. Work plans for the development and implementation of each stakeholder outreach plan will be submitted by the close of the first quarter. Subcontractors will receive between \$20,000 and \$60,000 per year to carry out project activities; SAGE will retain \$120,000 to provide the services described herein and provide all required administrative and fiduciary responsibilities.

All fiscal records and supporting documentation are maintained in the custody of the Executive Director of the SAGE Project, Inc. at its administrative office in San Francisco, California. The computerized accounting system is backed up weekly and the media are stored offsite.

SAGE hires independent auditors to certify the financial statements, vouch for the reliability of the information presented therein, confirm the adequacy of internal controls available to safeguard its assets, attest to the compliance of laws, regulations and contractual conditions. The independent audit firm also tests for adherence and compliance with contractual requirements stated in contracts entered into with the City of San Francisco and cognizant federal agencies. The independent auditor presents a formal report on material findings to the Board of Directors. SAGE has had no material findings reported in the past several years.

Budget, Sustainability, and Other Support.

SAGE is requesting funding under a \$300,000 annual award for three years as detailed in the attached budget and narrative. CBC believes that the activities described are sustainable well beyond the life of the ORR grant. Much of the activity for which funds are requested (e.g. outreach, referral, training, and public education) are sustainable once infrastructure has been created and nurtured. Funding will always be needed to fill gaps and respond to emerging needs, but CBC believes that large scale funding, on the level of this request, will not be necessary to sustain these activities. A wealth of support is available through the other partnerships to which SAGE and other applicants are linked. There is no match requirement.

Project Sustainability Plan

Among the unique strengths of the CBC collaborative is the diversity of its members. Each of the subcontractors as well as SAGE have established expertise in the human trafficking field and as a result, have attracted a wide array of funding sources including the Office for Victims of Crime and the Department of Public Health. Each subcontractor is also already a service provider and advocate in the field and therefore rather than use HHS funding to establish programs or extend agencies significantly beyond their existing capacity, resources will be used to strengthen and support agencies to grow their leadership.

Signatories to the regional protocol will represent a broad spectrum of service providers who accept this population as their own and will commit to serving them within their existing structural capacity. A longer term goal of the CBC is to raise the level of competency within the direct services field to a degree where EVERY stakeholder recognizes themselves as such and are both willing and able to serve victims of human trafficking despite their unique needs.

Whereas human trafficking victims to date have been relegated to particular agencies, through in-depth trainings CBC seeks to maximize the number of doors which may be opened to this population to both raise identification rates and ensure that victims continue to be served beyond the life of state and federal funding.

Logic Model

The Logic Model is in Appendix. It addresses each of the two program goals and includes assumptions, inputs, activities, outputs, and outcomes.

Evaluation Plan

SAGE's plan will evaluate success based on the following performance measures:

1. The extent to which key stakeholders make referrals of potential victims in need of assessment
2. The number of clients served as a result of these referrals
3. The number and frequency of trainings conducted by stakeholder groups trainings conducted by constituents trained by stakeholders for the wider community.
4. The rate of local investigations and subsequent prosecutions of human trafficking cases.

Data measuring each subcontractors' performance in these areas will be collected through a data tracking and reporting system derived out of the Alameda County District Attorney Office Coordinator's internal systems and SAGE's newly developed tracking systems implemented under the DOJ OVC Domestic Minor Human Trafficking grant. Developing a tailored tracking tool for CBC will be the number one priority of SAGE and the Alameda District Attorney's Office upon receipt of the award.

The SAGE Project will monitor each subcontractor through monthly conference calls and quarterly meetings. Work plans for development and implementation of each stakeholder outreach plan will be submitted by the close of the first quarter and SAGE staff will be present at all major trainings during the first six months of the grant period to for quality assurance purposes and will co-facilitate trainings with each subcontractor as appropriate.

Rescue & Restore Victims of Human Trafficking Regional Program
HHS-2001-ACF-ORR-ZV-0080, The SAGE Project, Inc.

Rescue and Restore Victims of Human Trafficking Regional Program
SAGE Project, Inc. Logic Model

| Goals | Assumptions | Inputs | Activities | Outputs | Outcomes |
|---|---|--|---|---|--|
| <p>1. Increase the identification and protection of human trafficking victims in the Bay Area.</p> <p>2. Increase public awareness about human trafficking.</p> | <p>1. Expanded and enhanced victim ID training for service providers, legal and LEAs will increase referral rates and investigations of HT cases.</p> <p>2. Increased community education will lead to increased rates of identification and services.</p> <p>3. Bringing Bay Area and regional task forces together will improve coordination and collaboration in training, service provision, and law enforcement.</p> | <p>1. A collaboration with fifty years of combined institutional knowledge and experience of collaborative victim identification, case management, building first responder protocols, coalition building and resource development.</p> <p>2. A comprehensive victim identification training model developed under HHS/ORR funding that can be uniquely tailored for an array of stakeholders including first responders, healthcare providers, law enforcement and faith-based community members.</p> | <p>1. Train community partners, services providers and LEA to ID victims in three county area.</p> <p>2. Convene semi-annual meetings of task forces in Northern California.</p> <p>3. Develop regional protocols for first responders and victim referral to federally funded and/or certified trafficking service providers</p> <p>4. Create new and adapted outreach materials for the general public and potential victims.</p> <p>5. Conduct forums to educate the public.</p> | <p>1. 72 victim identification trainings.</p> <p>2. 144 hours of training delivered.</p> <p>3. Minimum of 2,500 individuals trained.</p> <p>4. Minimum of 6 regional task force meetings/events.</p> <p>5. Identify 250 trafficking victims</p> <p>6. Refer 150 victims to services</p> <p>7. Certify 60 victims</p> <p>8. Provide outreach and public awareness to 5,000 individuals</p> | <p>1. Creation of a well informed anti-trafficking infrastructure in the Bay Area, one that includes law enforcement, service providers, and the public, and will be able to respond quickly and sympathetically to the needs of victims.</p> <p>2. Increased rates of service for victims.</p> <p>3. Increased rates of investigations and subsequent prosecutions.</p> |

Newcomers Health Program- SAGE Project Budget July 1, 2011-June 30, 2012

TOTAL ONE YEAR GRANT AMOUNT: 60,000

Note: This is a 3 year project with annual funding amounts set each year. This budget reflects Year 1 only.

BUDGET Period: July 1 2011-June 30, 2012

| DIRECT COSTS | FTE | RATE PER PPE | Total PPEs | Amount |
|--|------------|---------------------|-------------------|---------------|
| Personnel (title & FTE) | | | | |
| Health Educator-Prg Coordinator-2822 - C.Dieterich | 0.20 | 2660-2800 | 26.10 | 14,510 |
| Provide program oversight and administration. Plan, coordinate and conduct trainings. Develop curriculum. Track and report grant progress and outcomes. Participate in leadership council of project, attend related meetings and conferences. | | | | |
| Clinical Services Coordinator - 2589-S.Causevic | 0.15 | 2580-2750 | 26.10 | 10,517 |
| Plan and conduct trainings, attend grant and topic related meetings and conferences, administrative support | | | | |
| Total Salaries | | | | 25,027 |
| Fringes @40% | | | | 10,011 |
| Projected Personnel Costs | | | | 35,038 |
| Projected Personnel Costs | | | | 35,038 |
| Non-Personnel | | | | |
| Travel | | | | 4,345 |
| Local travel for trainings and for at least one related meeting/conference for 2 staff and travel to Alameda and San Mateo counties for trainings | | | | |
| OTHER COSTS: | | | | |
| Subcontract/Consultants | | | | |
| International Institute of the Bay Area | | | | 14,400 |
| Subcontract to support the work of the program in leading trainings and coordination | | | | |
| Indirect 24.84% of salaries | | | | 6,217 |
| Please note: this rate results in lower actual cost for indirect than 12% of direct, which is what is noted in award letter | | | | |
| TOTAL | | | | 60,000 |

FORM SFEC-126:
NOTIFICATION OF CONTRACT APPROVAL
(S.F. Campaign and Governmental Conduct Code § 1.126)

| | |
|--|--|
| City Elective Officer Information <i>(Please print clearly.)</i> | |
| Name of City elective officer(s): Members, Board of Supervisors | City elective office(s) held: Members, Board of Supervisors |
| Contractor Information <i>(Please print clearly.)</i> | |
| Name of contractor: International Institute of the Bay Area | |
| <i>Please list the names of (1) members of the contractor's board of directors; (2) the contractor's chief executive officer, chief financial officer and chief operating officer; (3) any person who has an ownership of 20 percent or more in the contractor; (4) any subcontractor listed in the bid or contract; and (5) any political committee sponsored or controlled by the contractor. Use additional pages as necessary.</i> | |
| See Attached | |
| Contractor address: 657 Mission St., Ste. 301; San Francisco, CA 94105 | |
| Date that contract was approved: <i>(By the SF Board of Supervisors)</i> | Amount of contract: \$14,400 |
| Describe the nature of the contract that was approved: | |
| Comments: | |

This contract was approved by (check applicable):

the City elective officer(s) identified on this form

a board on which the City elective officer(s) serves: San Francisco Board of Supervisors
Print Name of Board

the board of a state agency (Health Authority, Housing Authority Commission, Industrial Development Authority Board, Parking Authority, Redevelopment Agency Commission, Relocation Appeals Board, Treasure Island Development Authority) on which an appointee of the City elective officer(s) identified on this form sits

Print Name of Board

| | |
|---|---|
| Filer Information <i>(Please print clearly.)</i> | |
| Name of filer: Angela Calvillo, Clerk of the Board | Contact telephone number: (415) 554-5184 |
| Address: City Hall, Room 244, 1 Dr. Carlton B. Goodlett Pl., San Francisco, CA 94102 | E-mail: Board.of.Supervisors@sfgov.org |

Signature of City Elective Officer (if submitted by City elective officer)

Date Signed

Signature of Board Secretary or Clerk (if submitted by Board Secretary or Clerk)

Date Signed



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