

File No. 250703

Committee Item No. 5

Board Item No. 41

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee Date July 23, 2025

Board of Supervisors Meeting Date July 29, 2025

Cmte Board

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|-------------------------------------|-------------------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | Motion |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Resolution |
| <input type="checkbox"/> | <input type="checkbox"/> | Ordinance |
| <input type="checkbox"/> | <input type="checkbox"/> | Legislative Digest |
| <input type="checkbox"/> | <input type="checkbox"/> | Budget and Legislative Analyst Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Youth Commission Report |
| <input type="checkbox"/> | <input type="checkbox"/> | Introduction Form |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Department/Agency Cover Letter and/or Report |
| <input type="checkbox"/> | <input type="checkbox"/> | MOU |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Grant Information Form |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Grant Budget |
| <input type="checkbox"/> | <input type="checkbox"/> | Subcontract Budget |
| <input type="checkbox"/> | <input type="checkbox"/> | Contract/Agreement |
| <input type="checkbox"/> | <input type="checkbox"/> | Form 126 – Ethics Commission |
| <input type="checkbox"/> | <input type="checkbox"/> | Award Letter |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Application |
| <input type="checkbox"/> | <input type="checkbox"/> | Public Correspondence |

OTHER (Use back side if additional space is needed)

- | | | |
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| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Grant Agreement Amendment 3/26/2025</u> |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>OEWD Presentation 7/23/2025</u> |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>OEWD Supplemental Information Memo 7/25/2025</u> |
| <input type="checkbox"/> | <input type="checkbox"/> | _____ |
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Completed by: Brent Jalipa Date July 17, 2025

Completed by: Brent Jalipa Date July 24, 2025

1 [Accept and Expend Grant - Retroactive - Jobs for the Future - Rapid Information Technology
2 Employment Initiative (RITEI) - \$679,000]

3 **Resolution retroactively authorizing the Office of Economic and Workforce**
4 **Development to accept and expend a grant increase in the amount of \$179,000 for a**
5 **total amount of \$679,000 from Jobs for the Future, a recipient of the grant award from**
6 **the United States Department of Labor, Employment and Training Administration for**
7 **the Rapid Information Technology Employment Initiative (RITEI) Grant, during the grant**
8 **period of June 25, 2021, through September 30, 2025.**

9
10 WHEREAS, The Administrative Code requires City departments to obtain Board of
11 Supervisors' approval to accept or expend any grant funds (Section 10.170 et seq.); and

12 WHEREAS, The United States Department of Labor authorizes H-1B program grants,
13 such as the Rapid Information Technology Employment Initiative (RITEI) grant, to support
14 workforce development for workers who are dislocated due to the H-1B visa program; and,

15 WHEREAS, Jobs for the Future was awarded the RITEI grant and is a pass-through
16 entity for the United States Department of Labor; and

17 WHEREAS, The Office of Economic and Workforce Development will support workers
18 in obtaining information technology (IT) certifications and job placements through targeted
19 training, employer partnerships, and wrap-around support services; and

20 WHEREAS, Jobs for the Future modified the program award to the Office of Economic
21 and Workforce Development from \$500,000 to \$679,000 to support in obtaining information
22 technology (IT) certifications and job placements through targeted training, employer
23 partnerships, and wrap-around support services; and

24 WHEREAS, Adopted budget from Jobs for the Future for the RITEI program for Fiscal
25 Years (FY) 2021-2025 is \$500,000; and

1 WHEREAS, Additional amount of \$179,000 is required to be appropriated to equal the
2 total amount of \$679,000 awarded to the Office of Economic and Workforce Development for
3 FY2021-2026; and

4 WHEREAS, The Office of Economic and Workforce Development RITEI program is
5 delivered in partnership with DevMission and the Mission Economic Development Agency
6 (MEDA); and

7 WHEREAS, The grant does not require an Annual Salary Ordinance amendment; and

8 WHEREAS, The grant budget includes provision for indirect costs of \$65,000
9 calculated at the federal modified direct cost rate; now, therefore, be it

10 RESOLVED, That Jobs for the Future may fund the Office of Economic and Workforce
11 Development; and, be it

12 FURTHER RESOLVED, That the Board of Supervisors hereby approves the Office of
13 Economic and Workforce Development to receive an additional amount of \$179,000 for a total
14 grant award in the amount of \$679,000; and, be it

15 FURTHER RESOLVED, That the Board of Supervisors hereby authorizes the Office of
16 Economic and Workforce Development to accept and expend, on behalf of the City and
17 County of San Francisco, a grant Jobs for the Future in the amount of \$679,000; and, be it

18 FURTHER RESOLVED, That the Director of Economic and Workforce Development is
19 authorized to enter into the agreement on behalf of the City.

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1 Recommended:

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4 /s/ _____

5 Sarah Dennis Phillips, Executive Director

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8 Approved:

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11 /s/ Sophia Kittler for _____

12 Daniel Lurie, Mayor

/s/ Jocelyn Quintos for _____

Greg Wagner, Controller

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MEMORANDUM

TO: Members of the Workforce Investment San Francisco Board (WISF)
FROM: Iwayna Peña, Director of Workforce Development, OEWD
DATE: 07/25/2025
SUBJECT: OEWD RITEI Program Information – File #250703

BACKGROUND

At a recent BOS Budget and Finance Committee meeting (July 23, 2025), Budget and Finance Chair Chan requested additional information regarding the accept and expend resolution ([File #250703](#)) for the Office of Economic and Workforce Development’s TechSF Academy (OEWD) and its Rapid Information Technology Training and Employment Initiative (RITEI) program. Chair Chan requested information on OEWD’s definition of upward social mobility; the definition of underrepresented talent in tech; and information on program design elements such as program partners, number of people served, demographics, and outreach strategies.

GRANT OVERVIEW

OEWD’s TechSF Academy prepares youth and adult workers for a career in technology by offering workshops, trainings, certifications, job placement, and career support programs at no cost to participants. The RITEI program is funded by Jobs for the Future (JFF) with the National Association of Workforce Boards ([NAWB](#)) and the American Federation of Labor and Congress of Industrial Organizations ([AFL-CIO](#)). San Francisco was one of five cities selected to participate, and OEWD received additional funds due to its strong outcomes.

DEFINITION OF UPWARD SOCIAL MOBILITY

Upward social mobility is the ability of participants to improve their wages, career opportunities, and/or social position. For OEWD, progress towards upward social mobility is measured through placement wage rate and pre- and post-program wage data comparison. Upon completion of training and placement, RITEI program participants earn an average wage of \$30 per hour, which is above the San Francisco living wage for a single adult ([MIT Living Wage Calculator, 2025](#)).

UNDERREPRESENTED TALENT IN TECH

Underrepresented talent refers to individuals from groups that are not proportionately represented in the workforce. The US Equal Employment Opportunity Commission ([EEOC, 2024](#)) found that female, Black, and Hispanic/Latinx workers are substantially underrepresented in the tech workforce. Women are only 23% of the tech workforce in all industries ([EEOC](#)), and Black workers represent 3.7% of technical roles ([Kapor Center, 2022](#)).



1 Dr. Carlton B. Goodlett Place, Room 448, San Francisco, CA 94102 (415) 554-6969 oewd@sfgov.org

Moreover, a Harvard Business Review article ([Lee, 2024](#)) discusses tech industry diversity challenges, including that women leave tech roles at a 45% higher rate than men. Moreover, talent who are justice-involved, immigrants, low-income, limited English proficient, manage disabilities, and/or have nontraditional education backgrounds face additional barriers to accessing tech opportunities.

The Harvard Business Review's research outlines solutions including investing in programs that create peer-based relationships, sponsorship, mentorship, and pipeline development. OEWD's RITEI program aims to address the diversity gap in the tech industry by pipelining transition-age youth who are underrepresented talent into tech and tech-enabled professions through outreach and recruitment, career exploration, a cohort model, mentorship, credentialing, apprenticeship and work-based learning in a tech career pathway.

RITEI PROGRAM PARTNERS

OEWD competitively procures TechSF Academy services and funds Mission Economic Development Agency (MEDA) and Dev Mission to deliver RITEI program intake, assessment, individualized service and employment plans, career exploration, training, credentialing, stipends, wraparound supports, and work-based learning opportunities. Employer partners include: Beem, Gravitate, Innovation Minds, Accend Networks, PCS Technology, Sherlock Surveillance, and the City and County of San Francisco.

RITEI PARTICIPANTS

OEWD aims to enroll 360 participants over the 4-year grant period. RITEI aims to serve transition-age youth (18-24). RITEI has served 339 clients, with 193 clients completing training and 52 receiving employment offers. Enrollments include participants who are: Female (33%), Latin/Hispanic (34%), Native American (2%), Asian (36%), Black/African American (14%), Pacific Islander/Hawaiian (2%), White (20%), Mixed Race (5%), People with Disabilities (11%), Justice-Involved (4%), Veterans (2%) and Low-Income individuals (65%).

RECRUITMENT AND OUTREACH STRATEGIES

MEDA leverages partnerships with Larkin Street Youth Services, Bay Area Community Resources, Mission Graduates, Jewish Vocational Service and hosts digital literacy "Get Connected" events to engage Transitional Age Youth (TAY). Dev Mission uses community flyers, high school presentations, guerrilla marketing, social media (4,800+ followers), and community events to reach eligible participants.

Please reach out with any further questions to Iowayna Peña, OEWD Director of Workforce Development (iowayna.pena@sfgov.org).



File Number: 250703
(Provided by Clerk of Board of Supervisors)

Grant Resolution Information Form
(Effective July 2011)

Purpose: Accompanies proposed Board of Supervisors resolutions authorizing a Department to accept and expend grant funds.

The following describes the grant referred to in the accompanying resolution:

1. Grant Title: Rapid Information Technology Employment Initiative (RITEI)
2. Department: Office of Economic and Workforce Development
3. Contact Person: Alesandra Lozano Telephone/Email: alesandra.lozano@sfgov.org
4. Grant Approval Status (check one):
 Approved by funding agency Not yet approved
5. Amount of Grant Funding Approved or Applied for: \$679,000
6. a. Matching Funds Required: N/A
b. Source(s) of matching funds (if applicable): N/A
7. a. Grant Source Agency: United States Department of Labor
b. Grant Pass-Through Agency (if applicable): Jobs for the Future
8. Proposed Grant Project Summary: The RITEI grant aims to equip job seekers in San Francisco with industry-recognized IT certifications and job placements through targeted training, employer partnerships, and wrap-around support services.
9. Grant Project Schedule, as allowed in approval documents, or as proposed:
Start-Date: 6/25/2021 End-Date: 9/30/2025
10. a. Amount budgeted for contractual services: \$142,865
b. Will contractual services be put out to bid? No
c. If so, will contract services help to further the goals of the Department's Local Business Enterprise (LBE) requirements? N/A
d. Is this likely to be a one-time or ongoing request for contracting out? One-time
11. a. Does the budget include indirect costs?
 Yes No
b. 1. If yes, how much? \$65,000
b. 2. How was the amount calculated? 10% de minimis rate for modified total direct costs.
c. 1. If no, why are indirect costs not included?
 Not allowed by granting agency To maximize use of grant funds on direct services
 Other (please explain):
c. 2. If no indirect costs are included, what would have been the indirect costs?
12. Any other significant grant requirements or comments: N/A

****Disability Access Checklist***(Department must forward a copy of all completed Grant Information Forms to the Mayor’s Office of Disability)**

13. This Grant is intended for activities at (check all that apply):

- | | | |
|--|---|---|
| <input checked="" type="checkbox"/> Existing Site(s) | <input checked="" type="checkbox"/> Existing Structure(s) | <input checked="" type="checkbox"/> Existing Program(s) or Service(s) |
| <input type="checkbox"/> Rehabilitated Site(s) | <input type="checkbox"/> Rehabilitated Structure(s) | <input type="checkbox"/> New Program(s) or Service(s) |
| <input type="checkbox"/> New Site(s) | <input type="checkbox"/> New Structure(s) | |

14. The Departmental ADA Coordinator or the Mayor’s Office on Disability have reviewed the proposal and concluded that the project as proposed will be in compliance with the Americans with Disabilities Act and all other Federal, State and local disability rights laws and regulations and will allow the full inclusion of persons with disabilities. These requirements include, but are not limited to:

1. Having staff trained in how to provide reasonable modifications in policies, practices and procedures;
2. Having auxiliary aids and services available in a timely manner in order to ensure communication access;
3. Ensuring that any service areas and related facilities open to the public are architecturally accessible and have been inspected and approved by the DPW Access Compliance Officer or the Mayor’s Office on Disability Compliance Officers.

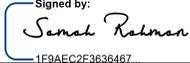
If such access would be technically infeasible, this is described in the comments section below:

Comments:

Departmental ADA Coordinator or Mayor’s Office of Disability Reviewer:

Samah Rahman
(Name)

Sr. Human Resources Analyst
(Title)

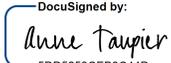
Date Reviewed: 
Signed by: 1F9AEC2E3636467

6/25/2025 | 9:49 AM PDT
(Signature Required)

Department Head or Designee Approval of Grant Information Form:

Anne Taupier
(Name)

Executive Director, Office of Economic and Workforce Development
(Title)

Date Reviewed: 
DocuSigned by: 5DD5253CEB3C44D...

6/25/2025 | 9:53 AM PDT
(Signature Required)



July 23, 2025

**Jobs for the Future
Rapid Information
Technology Employment Initiative
(RITEI)
Accept and Expend**

**File Number 250703
Charles Paisley, Sector Training Manager**

Introduction and Background

- ❖ Resolution retroactively authorizing the Office of Economic and Workforce Development to accept and expend a **grant increase in the amount of \$179,000** for a total amount of \$679,000 from Jobs for the Future, a recipient of the grant award from the United States Department of Labor, Employment and Training Administration for the Rapid Information Technology Employment Initiative (RITEI) Grant, during the grant period of June 25, 2021, **through September 30, 2025**.
- ❖ OEWD's TechSF Initiative was selected as one of five partner sites nationwide and awarded an initial \$500,000 grant in 2021. The project runs from June 25, 2021, through January 31, 2025.
- ❖ Due to outperforming the other four partner sites, TechSF was invited to extend the project beyond its original end date of January 31, 2025.
- ❖ As part of this continued partnership, TechSF was awarded an additional \$179,000.

RITEI Grant Project Goals

- ❖ To support local job seekers and workers by providing access to online tech training—both within and outside of cohort models—and, where possible, offering paid work-based learning opportunities.
- ❖ To create sustainable pathways and programs that increase upward social mobility for job seekers underrepresented in tech and tech-enabled industries.
- ❖ To help businesses of all sizes meet their talent needs through the pipeline developed by RITEI, TechSF offers stipends—when feasible—for students to work on real-world projects with host employers.

Grant Budget

Budget Item	Original Award	Amendment Addition	Total
<u>OEWD:</u>			
Salaries	\$210,000	\$126,029	\$336,029
Fringe	\$140,000	(\$24,894)	\$115,106
Travel	\$0	\$20,000	\$20,000
Indirect Costs (FMDC @ 10%)	\$50,000	\$15,000	\$65,000
Total OEWD Costs	\$400,000	\$136,135	\$536,135
<u>Contractual:</u>			
Partner Organizations	\$100,000	\$42,865	\$142,865
Total Contractual:	\$100,000	\$42,865	\$142,865
Total Budget	\$500,000	\$179,000	\$679,000

Need for Retroactive Approval

This request is retroactive because OEWD's Workforce Division received a \$179,000 increase to their existing RITEI contract. The Workforce Division initiated the accept and expend process following notification of the increase, which took effect before the division could secure accept and expend approvals from all required City departments.

Jobs for the Future RITEI TechSF Budget (June 25, 2021 - September 30, 2025)

Budget Item	Original Award	Amendment Addition	Total
OEWD:			
Salaries	\$210,000	\$126,029	\$336,029
Fringe	\$140,000	(\$24,894)	\$115,106
Travel	\$0	\$20,000	\$20,000
Indirect Costs (FMDC @ 10%)	\$50,000	\$15,000	\$65,000
Total OEWD Costs	\$400,000	\$136,135	\$536,135
Contractual:			
Partner Organizations			
Total Contractual:	\$100,000	\$42,865	\$142,865
Total Budget	\$500,000	\$179,000	\$679,000

PeopleSoft Award Profile ID
 PeopleSoft Project ID

CTR00002310
 10037324



JFF Contract Administration Use Only
 Agreement ID: 21-197

Jobs for the Future ("JFF")

Defined Terms	
Terms	Definition of Terms
Contractor or Subrecipient Name (the "Counterparty")	City and County of San Francisco dba Office of Economic and Workforce Development
Business Type (If Professional Services are being rendered)	Business of Multiple Employees
Contractor's Field of Expertise (If Professional Services are being rendered)	Tech sector skills training within the San Francisco Bay Area
Transaction Type (New Agreement, No-Cost Extension, Termination, etc.)	Revised Scope with Budget Increase
Agreement ID# (If No-Cost Ext., Amendment., Termination, etc.)	21-197
Type of Agreement (Professional Services or Pass-Through)	Subaward / Pass-Through Agreement
Funding Category (Federal or Non-Federal; If Federal, see UEI below)	Federal
Is this a Subscription, Renewal or Order for Software, Hardware or Networking?	No, this is not for software, hardware or networking.
Fixed Basis for Fees / Funds (Billing Rate, Price Milestone)	Billing Rate / Labor Rate (Hourly, Daily, Weekly, Monthly, Quarterly....)
CFDA# (If Federal Pass-through)	17-258
Account Code	311-1004-3343A
Funder / Sponsor Name	U.S. Department of Labor, Employment and Training Administration
Title of "Project"	Rapid IT Training and Employment Initiative (RITEI)
Date of Agreement or Date of Amendment (as applicable) (For Contract Admin Use Only)	March 23, 2025
Period of Performance Start Date	June 25, 2021
Period of Performance End Date	September 30, 2025
Amended End date (If applicable)	
Previous Service Amount (If applicable)	\$500,000
This Action Service Amount. (If applicable)	\$159,000
Previous Travel Amount (If applicable)	
This Action Travel Amount (If applicable)	\$20,000
Previous Other Expenses Amount (If applicable)	
This Action Other Expenses Amount (If applicable)	
Agreement TOTAL (Fees / Grant Funds + Travel + Other Expenses) REQUIRED	\$679,000
JFF Budget Owner (For Contract Admin Use Only) 1 st	Beth Spektor <i>Beth Spektor</i> 3/25/2025 6:15 AM PDT
JFF Project Lead	Beth Spektor
JFF Business Unit, Office or Department Requesting this Agreement	Practice: WRE - Workforce & Regional Economies Practice
JFF Finance Lead (For Contract Admin Use Only) 2 nd	Nicole D Giroux <i>Nicole D'Allessandro</i> 3/25/2025 4:47 PM EDT
JFF Requester - Invoice Lead	Dylan Edgell
JFF Requester - Invoice Lead Email	dedgell@jff.org
Is subcontracting permitted?	Subcontracting is Permitted with Approval
Contractor or Subrecipient Legal Address	1 S. Van Ness Ave 5th Floor, San Francisco, CA 94103
Signatory	Merrick Pascual
Signatory Email	merrick.pascual@sfgov.org
Key Personnel	Orrian Willis
Key Personnel Email	orrian.willis@sfgov.org
Contractor or Subrecipient "Notice Recipient"	
Contractor or Subrecipient "Notice Recipient Email"	
Billing Contact	Lisa Yu
Billing Contact Email	lisa.yu@sfgov.org
Type of Organization (individual, for-profit, LLC, non-profit, institution)	Municipality (City, Town or Village)
Unique Entity Identifier (UEI) (number assigned by (SAM.gov). Required when funding is Federal)	JJCMD7L3NGP9
Additional Liability Insurances (check all that apply) (For Contract Admin Use Only)	<input type="checkbox"/> Cyber Risk <input type="checkbox"/> Media <input checked="" type="checkbox"/> N/A <input type="checkbox"/> Product <input type="checkbox"/> Automobile

Incorporation. This Defined Terms Sheet is the source of definition for capitalized terms within the Jobs for the Future (JFF) Terms and Conditions or amended Agreement. This Defined Terms Sheet, the Jobs for the Future (JFF) Terms and Conditions, amended Agreement, Attachments A, B, C, D, or other attachments, appendices, exhibits, addenda, or other documents are incorporated and constitute this Agreement relating to the work described and to be performed hereunder. Except as set forth in any applicable addendum, all other terms of the Agreement remain unchanged. **IN WITNESS WHEREOF**, each party has caused this Agreement to be executed by its duly authorized representative.

For Jobs for the Future, Inc.

Signed by: *Barbara Polk*
 By _____ 4th
 B8DF5FD8CA80493...
 Name Barbara Polk
 Title Chief Operating Officer
 Date 3/26/2025 | 10:53 AM PDT

For Counterparty

DocuSigned by: *Merrick Pascual*
 By _____ 3rd
 8687E129144B45D...
 Name Merrick Pascual
 Title Chief Financial Officer
 Date 3/26/2025 | 10:34 AM PDT



JFF Contract Administration Use
Only Agreement ID: 21-197

Addendum #5
to
Jobs for the Future (JFF) Terms and Conditions

This Addendum shall be read and interpreted in combination with the Agreement, Attachments and with the Defined Terms Sheet, where variables to this Addendum are defined.

The Counterparty identified in the Defined Terms Sheet and Jobs for the Future (“JFF”) are parties (“Parties”) to a certain agreement dated as of the **Date of Agreement** and **Agreement ID#**, (the “Agreement”). This Addendum to the Agreement is entered into by the Parties as of the **Date of Amendment**.

Nature of Addendum:

The Agreement is hereby amended by this Addendum with reference to the sections indicated below:

- 1. Scope of Activities.** Subrecipient shall be responsible for delivering the program that is detailed in the **Scope of Activities** included as **Attachment A** to this Agreement (Activities).
- 2. Total Grant Funds.** In support of Subrecipient to complete the Scope of Activities, JFF has authorized to pay Subrecipient an amount not to exceed the **Agreement Total** (Grant Funds).
- 3. Reporting and Disbursement.** An estimated budget pertaining to the Grant Funds is included as **Attachment B – Detailed Budget**. The Grant Funds shall be disbursed to Subrecipient as indicated in **Attachment C – Schedule of Disbursements and Reports**. Subrecipient agrees to submit periodic reports to JFF regarding expenditure of Grant Funds based on the Schedule of Disbursements and Reports. All scheduled disbursements after the initial disbursement will be subject to demonstrable progress towards completion of the Scope of Activities.
- 4. Incorporation by Reference.** The Attachments appended to this Agreement Addendum are incorporated into this Agreement Addendum by reference and supersede the previous versions.

Attachment A.5 - Scope of Activities

Office of Economic and Workforce Development Rapid IT Employment Initiative (RITEI)

Period of Performance: June 25, 2021 to September 30, 2025

A. Statement of Purpose

The purpose of the H-1B One Workforce Rapid IT Employment Initiative (RITEI) grant, led by JFF, in partnership with NAWB, the AFL-CIO Working for America Institute, CompTIA, and five local sites, is to connect unemployed and underemployed workers to jobs in IT and to advance incumbent workers to middle- and high-skill positions. Over the span of the grant, RITEI will train 1,800 individuals for the in-demand CompTIA A+ Certification or one of the five Google IT Professional Certificates, supplemented by rigorous, paid work-based learning (WBL). The JFF team will serve five communities, where site leads will provide assessment, case management, and supportive services, and engage with regional employers to place participants in tech jobs with established career pathways.

B. Roles and Responsibilities

JFF will serve as the primary grant recipient from the U.S. Department of Labor, Employment and Training Administration. TechSF (San Francisco Office of Economic & Workforce Development) is a Sub-recipient to JFF. TechSF (San Francisco Office of Economic & Workforce Development) agrees to serve as the intermediary for the San Francisco Bay Area (USDOL Region 6) for the implementation of this grant, to leverage resources, to recruit employer partners, and to place participants who complete the training in relevant tech roles.

Subrecipient agrees to implement this agreement in accordance with the workplan and deliverables described in the H-1B One Workforce Initiative grant (HG-35910-21-60-A-25). Subrecipient agrees to request in writing prior approval from JFF for modifications to the work plan, deliverables and budget in excess of 10 percent. SUBRECIPIENT may make budget modifications greater than \$1,000 but less than 10% of the approved budget with written notification to JFF but do not require prior approval. JFF agrees to receive and review such requests, and not to unduly withhold approval of requests for modification that it deems within the scope and purpose of this grant, in accordance with the budget approved.

JFF agrees to reimburse Subrecipient for expenses incurred in implementing this grant, in accordance with the budget approved as Attachment B (and TechSF_RITEI_Site_Budget_Draft_5_27_21) to this agreement, to provide templates for reports and invoices as described in Attachment C of this Agreement, to serve as a liaison to the US DOL for issues concerning this grant. JFF agrees to assist Subrecipient in developing an implementation approach aligned with local needs, supporting sustainability planning efforts, and sharing relevant insights and subject matter expertise as technical assistance partners to support the work of Subrecipient in implementing this grant.

C. RITEI Design and Delivery

Subrecipient will work with other local partners to identify, refer, assess, candidates for the CompTIA or Google training program, offer case management and supportive services, cultivate paid WBL experiences, engage local employers, provide job placement supports, and track data. The local WDB as well as one or more business/trade association will participate in Subrecipient's local partnership.

Populations Served

Subrecipient agrees to primarily serve individuals who are underemployed or unemployed, at least 17 years old, and face barriers to employment, such as a lack of a bachelor's degree. In addition,

Subrecipient will prioritize two target populations among nontraditional job candidates: WIOA-eligible individuals, opportunity youth (i.e., 17–24-year-olds disconnected from school and work). The definitions of each target population used by Subrecipient should align with those in DOL’s Funding Opportunity Announcement, including:

- Unemployed workers: An individual who is without a job and available to work.
- Underemployed workers: Individuals who are not currently connected to a full-time job commensurate with the individual’s level of education, skills, wage, and/or salary earned previously, or who have obtained only episodic, short-term, or part-time employment.

Incumbent workers: Individuals who are employed but need training to upgrade their skills and secure full-time employment, increase their skills to remain competitive and advance their careers, or retain their current occupations in H-1B industries and occupations. This definition includes newly hired workers and workers whose hours have been reduced and/or earnings have declined. The training provided to incumbent workers is developed in collaboration with the employer for which an individual is employed when they are determined eligible to participate in the grant. Applicants are encouraged to backfill open positions that result from incumbent workers training with unemployed and underemployed individuals.

Beyond these national priorities, Subrecipient may customize the populations served to align with local COVID economic recovery plans, particularly during the first two grant years. Subrecipient will use a small portion of funds to upskill incumbent workers, which will represent at least 180 participants across all five sites.

Outreach, Recruitment, and Assessment

Across the five sites, the JFF team will assess at least 5,500 individuals for the training and enroll 1,800 participants in tech training. In total, 1,135 individuals will receive a credential and 1,035 underemployed and unemployed participants will obtain employment in a target occupation. Subrecipient will serve as the intermediary for the San Francisco Bay Area (USDOL Region 6) and will coordinate with local partners including the workforce development board (WDB), local partners such as community-based organizations (CBOs), and both local and national employers. Key outcomes for the Subrecipient during the four-year grant period include:

- Assessing at least 1,100 individuals
- Enrolling at least 360 participants in training activities
- Ensuring that at least 324 participants complete training activities
- Supporting at least 227 participants who complete training to receive a CompTIA or Google credential
- Placing at least 207 individuals who complete education and training in a relevant H-1B occupation.
- Training at least 30 incumbent workers to support their advancement to a new position.
- In addition, the Subrecipient will meet the following WIOA primary indicators of performance outlined below:
 - Employment rate: 2nd Quarter After Exit: 67.5%
 - Employment rate: 4th Quarter After Exit: 60%

Subrecipient– and all participating sites – will engage in an outreach and recruitment assessment with JFF to ensure that there is alignment in assessment parameters across the five sites.

Meeting Employer Needs

Subrecipient will implement the CompTIA A+ Certification and the Google Professional Certificates, which are delivered by Coursera (i.e., IT Support, Automation with Python, UX Design, Project Management, Python, Data Analytics, and Android Development), in a manner that is aligned with local employer demand. Subrecipient should determine which specific Google certificate(s) to offer based upon local employer demand and the specific needs of the participants served.

Work-based Learning (WBL)

At least one-quarter of Subrecipient’s participants will engage in WBL experience in order to build

additional knowledge of the sector and to demonstrate their ability to perform in a tech workplace. WBL includes paid internships, entry into Registered Apprenticeships, on-the-job training, or other high quality WBL based upon participant and local needs. Participants who are not yet employable, have no work experience, or who struggle to attain employment will be prioritized. Subrecipient will work with partners to identify these participants and collaborate with employers to identify demand and interest in these work experiences or opportunities.

Subrecipient in partnership with their subgrantees Dev/Mission and Mission Economic Development Agency (MEDA) will identify Learners and collaborate with employers to connect learners to Work-Based Learning opportunities, such as internships that will lead to potential conversion into apprenticeship, contract-to-hire, or otherwise permanent full-time roles.

Dev/Mission and MEDA will also disperse WBL stipends and maintain relevant records, capturing Learners' names, the amounts dispersed to each learner, dates dispersed, and learner signatures. Stipends will be dispersed on a basis set by the subrecipient. Subrecipient will also complete monthly audits of these records and provide relevant records to JFF on a monthly basis.

Addressing the Needs of Participants

Through RITEI, participants will earn industry-recognized credentials and wraparound supports to address their training and other needs. Each RITEI site will assess each participant's supportive service needs and make referrals to assist with access to technology, transportation, GED preparation, childcare, and other needs, via a case manager or other staff. The case manager or other staff will develop individualized plans to strengthen relevant skills, provide tutoring, or implement other interventions to support completion. A Career Skills coach or other staff will teach work readiness and provide support by identifying career goals, barriers, and employment opportunities. RITEI sites will also teach participants key employability skills to support entry into the sector and long-term advancement.

D. One Workforce Program Outputs

Proof of Concept

Subrecipient will support JFF's work to develop a proof of concept that can establish evidence for the broader workforce system and disseminate key information to support replication of the model beyond the five participating sites. To support this effort, JFF will draw on participant data from sites and that is collected via CompTIA's Cert Master Learn platform, qualitative insights gleaned from interviews and/or surveys with program participants, staff, and local employers. Subrecipient will help provide data for individuals who are recruited and assessed for this program, including demographic information, highest education, prior IT experiences, current employment. These data will help JFF to better understand key participant outcomes, the impact of variations in program design, and the elements of success for different target populations.

Subrecipient will provide feedback on JFF's data collection plan, lead and facilitate local data collection processes in the San Francisco Bay Area (USDOL Region 6) in collaboration with local partners. Subrecipient will assist JFF in recruiting staff and participants for interviews and fielding a participant survey and will help support the dissemination of findings from JFF's research to its networks through relevant channels, events, and other activities.

Sustainability Plan

The JFF team will develop a Sustainability Plan to help support the replication of the RITEI model. The JFF TA team will support Subrecipient in developing a regional sustainability plan by convening a sustainability planning team (SPT) in year 2 of the grant; offering TA and other supports (e.g., webinars, peer learning sessions) to help ensure that Subrecipient is well positioned to develop an effective sustainability plan; and developing a template to facilitate the development of a high-quality and actionable plan.

E. Technical Assistance

JFF, CompTIA, NAWB, and AFL-CIO WIA will serve as Subject Matter Experts and TA providers

on tech career pathways and on-ramps, leveraging local workforce boards, IT employer engagement, and other key topics. To support participating sites, the TA team will develop an online Community of Practice (CoP) to share and disseminate key project information, relevant resources and to support peer-to-peer engagement among sites.

F. Participant Records and Administration:

JFF will oversee data collection from Subrecipient, assure the privacy protection of personal data, review sub-grantee reports for accuracy and internal consistency, and prepare all required narrative and performance reports for DOL. Each sub-grantee will track primary indicators of performance including participant level data using their case management software – which include systems such as CRM Advise, Salesforce Exponent Case Management, and Workforce Central – in alignment with grant performance reporting requirements, collect and retain applications and participation records that provide demographic, educational, financial data, and work history aligned with the grant data fields including Social Security Numbers.

Subrecipient agrees to maintain records on individual enrollees, including contact and emergency contact information; demographic information (e.g., highest education, prior IT experience, current employment and wages, parental experience); veteran's status; education information and assessment results, including for individuals who are not deemed a good fit for the training. Participant records will include dates of service start and completion for each service received, case management records, outcome data including employer name and address, job title, wages, educational success, credentials received, 6- and 12-month retention and career/wage advancement data.

Subrecipient will work with JFF to maintain up-to-date and accurate participant information in the DOL participant reporting system so that participant data are completed by no later than 30 days following the end of each calendar quarter.

G. Monitoring Guidelines

JFF will conduct monitoring reviews with subrecipient no more frequently than annually. JFF will notify subrecipient in writing at least 30 days in advance of monitoring. The purpose of the review is to evaluate the management and administration of the subaward to determine whether the program is being administered in compliance with the subaward agreement and statement of work, as well as with applicable Federal regulations and requirements. The subrecipient may be required to provide backup documentation for expenses incurred to ensure all costs are reasonable, allowable and allocable. If an area of concern is found during review, JFF will work with the subrecipient to create an action plan to resolve the concern and may establish a more frequent review schedule.

H. Technical Assistance

Subrecipient will actively engage in technical assistance (TA) throughout the duration of the subgrant. This includes participation in monthly technical assistance calls with the TA coach, monthly full team meetings, webinars hosted by JFF, and other virtual or in-person events hosted by the JFF Team to support participating sites and partners (e.g., peer-to-peer learning calls). Subrecipient will provide JFF with feedback to inform the development of the online CoP for the RITEI partners and utilize the resources therein to support project implementation, when appropriate. The subrecipient will also share relevant resources with the JFF team so that they can be posted on the CoP and leveraged by other RITEI sites and partners. In addition, the subgrantee will provide JFF with feedback on the TA (e.g., via survey or verbally) at regular intervals so that JFF can best customize TA to Subrecipient's needs.

I. Project Management

The subgrantee will engage in regular project leadership meetings with the JFF team, which will be held at least quarterly for the duration of the grant.

J. Work Plan

*Note 1: Select activities and deliverables are included in the Work Plan below; in addition, the full, DOL- approved Work Plan is included as Attachment E in this agreement.

** Note 2: JFF is currently requesting a modification from the Department of Labor on the timeline for serving participants from Y1Q2 to Y1Q4. Upon DOL approval of this modified workplan, JFF will update the workplan for all subrecipients.

	Activity 1. Grant Management	Implementer(s)	Timeline
Project Start- Up	<ul style="list-style-type: none"> • Execute sub-agreements • Training on grant management system, policies, and procedures • Provide input on approach to proof of concept 	JFF & Subrecipient	Start: February 2021 End: June 2021
Reporting	Implement quarterly data and reporting processes <ul style="list-style-type: none"> • Attend webinars and trainings offered by JFF and/or DOL to support reporting processes • Submit timely narrative and data to JFF at least 15 days in advance of the DOL reporting deadline, in accordance with the dates highlighted in Attachment C 	JFF & Subrecipient	Start: First quarter following sub-grant execution End: September 2025
Project Management	Project Management, Coordination, and Technical Assistance: <ul style="list-style-type: none"> • Leadership Team bi- weekly meetings; • Quarterly data collection and reporting; • Regular monitoring reviews and/or visits, as determined by Sub-recipient risk level • Peer learning convening(s) Promote RITEI to employers, workforce system, and other stakeholders. <ul style="list-style-type: none"> • Conduct 20 meetings and presentations to state labor federations, regional industrial union councils, local union affiliates, chambers of commerce, state and local workforce boards, community colleges, economic development agencies to support regional partnerships, work-based learning opportunities, and placements • Conduct regional Industry Needs Assessments 	JFF & Subrecipient	Start: Upon grant execution – ongoing through September 2025 Ongoing

<p>Implementation</p>	<p>Implement RITEI Training</p> <ul style="list-style-type: none"> • Develop strategies to recruit in distressed communities, including at least one Opportunity Zone in the region. • Ensure that target populations have the ability to participate. Develop and strengthen relationships with community organizations focused on serving represented groups for recruitment and hands-on supports. • Trainees enrolled/deliver RITEI training, starting in Y1Q2 • Ensure that all participant records are submitted in a manner that is complete and timely starting in Y1Q2. • Implement innovative training models to meet the needs of target populations so that completion matches that of in-person and synchronous training models, starting Y1Q2 through Y2Q4 • Implement place-based wraparound supports to participants. Locally deliver place-based wraparound services to participants. 	<p>Subrecipient</p>	<p>From 2021 (Y1 Q2) through September 2025 (Y4 Q4)</p>
<p>Leveraged Resources</p>	<p>Leveraged Resources</p> <ul style="list-style-type: none"> • Conduct outreach to workforce agencies, community-based organizations, philanthropic funders, and other potential partners to provide leveraged supportive services and related resources. • \$900,000 Leveraged resources to secured for supportive services and/or training by Subrecipient • See Attachment C (and TechSF_RITEI_Site_Budget_Draft_5_27_21) for additional detail on the Leveraged Resource Requirements 	<p>Subrecipient</p>	<p>From 2021 (Q2) through 2024 (Q2)</p>
<p>Additional Deliverables</p>			

<i>Deliverable #1</i>	<ul style="list-style-type: none"> Implementation and Work-based Learning Plan – develop and submit a plan that outlines approach to RITEI implementation using JFF-provided template. Update plan to incorporate feedback from JFF team, including TA coach. 	Subrecipient	2021 (Q2-3)
<i>Deliverable #2</i>	Mentored Learning and Coursera trainings are integrated into local partner training offerings	Subrecipient	From 2021 (Q2) through 2025
<i>Deliverable #3</i>	Engage in sustainability planning for the RITEI Initiative <ul style="list-style-type: none"> Submit implementation plan to JFF, using the template developed by the JFF Team 	Subrecipient	Plan due in Y3 of grant
<i>Deliverable #4</i>	Report on the value of RITEI to regional employers	Subrecipient	2024 (Q3-4)

F. Outcomes

The project outlined above is expected to result in the following outcomes, as identified in the chart below. The Subrecipient should plan to achieve one-fifth of the annual outcomes identified below for the overall initiative and to achieve the total outcomes listed in the chart. JFF will work with each participating site to ensure that their planned implementation of RITEI will support achievement of the target initiative-wide outcomes.

Measure	Annual Minimum Project Outcomes	Total Outcome (Subrecipient)
Total participants served (cumulative, 4-year total)	Year 1: 100 Year 2: 500 Year 3: 800 Year 4: 400 Total: 1,800	360
Total participants enrolled in education/training (cumulative, 4-year total)	Year 1: 100 Year 2: 500 Year 3: 800 Year 4: 400 Total: 1,800	360
Total participants who complete education/training activities (cumulative, 4-year total)	Year 1: 0 Year 2: 200 Year 3: 600 Year 4: 820 Total: 1,620	324
Total participants who complete education/training activities and receive a degree or other type of credential	Year 1: 0 Year 2: 140 Year 3: 420 Year 4: 575 Total: 1,135	227
Total number of unemployed and underemployed participants who complete education/training activities and obtain employment	Year 1: 0 Year 2: 125 Year 3: 385 Year 4: 525 Total: 1,035	207

Total number of incumbent worker participants who complete training and advance into a new position	Year 1: 0 Year 2: 0 Year 3: 25 Year 4: 125 Total: 150	30
WIOA Indicators of Performance		
Employment Rate – 2 nd Quarter after Exit		67.5%
Employment Rate – 4 th Quarter after Exit		60.00%
Amount of Leveraged Resources		
Successfully leverage \$XX for supportive services – by Y4Q2		\$900,000

Attachment B.5 –Detailed Budget

**Office of Economic and Workforce Development
 Rapid IT Employment Initiative (RITEI)
 Period of Performance: June 25, 2021 to September 30, 2025**

Budget Line Item	Amount
Personnel Costs	\$336,029
Fringe Costs	\$115,106
Consultants	\$142,865
Travel	\$20,000
Meetings	\$0
Production	\$0
Supplies	\$0
Other	\$65,000
TOTAL	\$679,000

Notes/Additional Items:

Jobs for the Future (grantor) requests that TechSF (grantee) retains a budget line item for travel to meet the deliverables of the grant, as well as to fulfill the required professional development opportunities necessary to sustain the RITEI programming post-grant period of performance. Potential travel opportunities for TechSF via the RITEI grant may include, but are not limited to – presenting with Jobs for the Future at the annual National Association of Workforce Boards’ Forum conference, local travel costs when Jobs for the Future and other RITEI partners come to San Francisco for site visits, other opportunities for TechSF staff to present the RITEI initiative or to receive training in best practices that assist in TechSF meeting RITEI deliverables.

**Jobs for the Future**
RITEI Grant Administrators

02/26/2025

Dear RITEI Team,

To enhance employment, work-based learning, education, credential and certification outcomes at our RITEI site, TechSF respectfully requests an additional budget allocation of \$179,000 from Jobs for the Future, as well as a modification to the sub-tier partners of the grant. Specifically, these proposed changes will support: work-based learning stipends for RITEI learners, professional development by way of attending events for TechSF staff, staff salaries and fringe benefits for TechSF to continue billing towards the project and indirect costs, as the City of San Francisco's De Minimus rate has increased from 10% to 15% this fiscal year.

With \$179,000 in additional funding, TechSF will serve all existing RITEI learners and focus the remainder of the period of performance on work-based learning, incumbent upskilling, apprenticeship, credentialing and employment outcomes. More than half of the proposed budget will provide eligible RITEI learners with work-based learning stipends for 12-week, 20-hours-per-week, project-based pre-apprenticeships at a rate of \$20 per hour. This program focuses on real-world projects with host employers, which will position the pre-apprentices for conversion to Registered Apprenticeships, or direct employment – key targets for TechSF and the RITEI partners. The priority occupations for these projects are all within the target IT clusters as written into the RITEI grant.

Lastly, TechSF requests that Jobs for the Future upholds TechSF's requested \$10,000 travel line item in the grant by including the following language in the final modification for this grant - *Jobs for the Future (grantor) requests that TechSF (grantee) retains a budget line item for travel to meet the deliverables of the grant, as well as to fulfill the required professional development opportunities necessary to sustain the RITEI programming post-grant period of performance. Potential travel opportunities for TechSF via the RITEI grant may include, but are not limited to – presenting with Jobs for the Future at the annual National Association of Workforce Boards' Forum conference, local travel costs when Jobs for the Future and other RITEI partners come to San Francisco for site visits, other opportunities for TechSF staff to present the RITEI initiative or to receive training in best practices that assist in TechSF meeting RITEI deliverables."*

Sincerely,

Orrian Willis

TechSF Manager

Office of Economic and Workforce Development

San Francisco

CONTACT Orrian.willis@sfgov.org (628) 652-8451 direct 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102 (415) 554-6969 main

OFFICE OF THE MAYOR
SAN FRANCISCO



DANIEL LURIE
MAYOR

TO: Angela Calvillo, Clerk of the Board of Supervisors
FROM: Adam Thongsavat, Liaison to the Board of Supervisors
RE: Accept and Expend Grant – Retroactive – Jobs for the Future – Rapid Information Technology
Employment Initiative (RITEI) – \$679,000
DATE: June 24, 2025

Resolution retroactively authorizing the Office of Economic and Workforce Development to accept and expend a grant increase in the amount of \$179,000 for a total of \$679,000 from Jobs for the Future, a recipient of the grant award from the United States Department of Labor, Employment and Training Administration for the Rapid Information Technology Employment Initiative (RITEI) grant during the grant period of June 25, 2021 through September 30, 2025.

Should you have any questions, please contact Adam Thongsavat at adam.thongsavat@sfgov.org