San Francisco War Memorial Performing Arts Center

BUDGET PRESENTATION: FY 2024-25 | FY 25-26

Board of Supervisors' Budget and Appropriations Committee JUNE 13, 2024

Managing Director, Kate Sofis

WHO WE ARE

The San Francisco War Memorial & Performing Arts Center manages, maintains, and operates safe, affordable, and culturally-affirming inclusive world-class venues.

- We support artistic, cultural, and educational presentations by arts organizations big and small- that welcome diverse local residents, visitors from across the Bay Area, and tourists from around the world.
- Our campus includes Davies Symphony Hall, Zellerbach Rehearsal Hall, the War Memorial Opera House, and the Veteran's Building
- We are home to the San Francisco Opera, San Francisco Ballet and San Francisco Symphony, the SF Arts Commission/Gallery, Grants for the Arts, and numerous veteran's organizations, such as Swords to Plowshares.
- The Herbst Theatre, Green Room and Wilsey Center collectively host over 300 performances and events annually for small performing arts organizations and community partners.

We are proud to be contributing to the economic recovery of the Civic Center neighborhood and San Francisco as a whole.

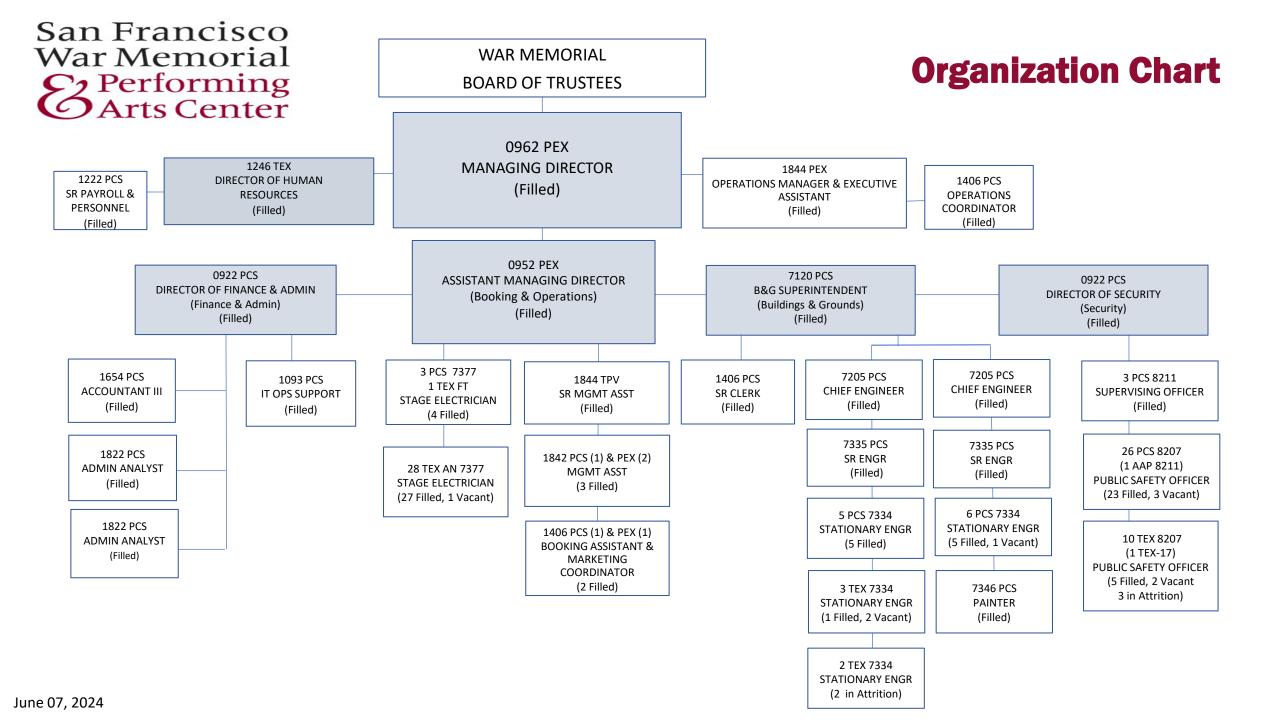
WHO WE SERVE



SF Philharmonic rehearses with conductor Jessica Bejarano

PERFORMANCE METRICS

Fiscal Year 2023-24	
TOTAL Attendees in all venues	798,000
TOTAL Performances in all venues	722
TOTAL Jobs supported	11,300
TOTAL Economic Activity	\$515 Million



POSITION SUMMARY

POSITION COUNT CATEGORY	FY2021	FY2022	FY 2022-23	FY 2023-24 YTD	FY 2024-25 Budgeted
Budgeted Salaries FTEs	59.63	63.56	64.44	64.92	66.88
Salary/Benefits Actuals	\$9,277,807	\$10,092,621	\$10,783,482	\$10,040,145	\$11,903,858
Temporary Salaries as FTEs Adjustment	4.18	6.68	5.55	5.88	2.96
Temp Actuals	\$425,000	\$786,621	\$673,040	\$741,433	\$383,427
TOTAL FTEs	63.81	70.24	69.99	70.80	69.84

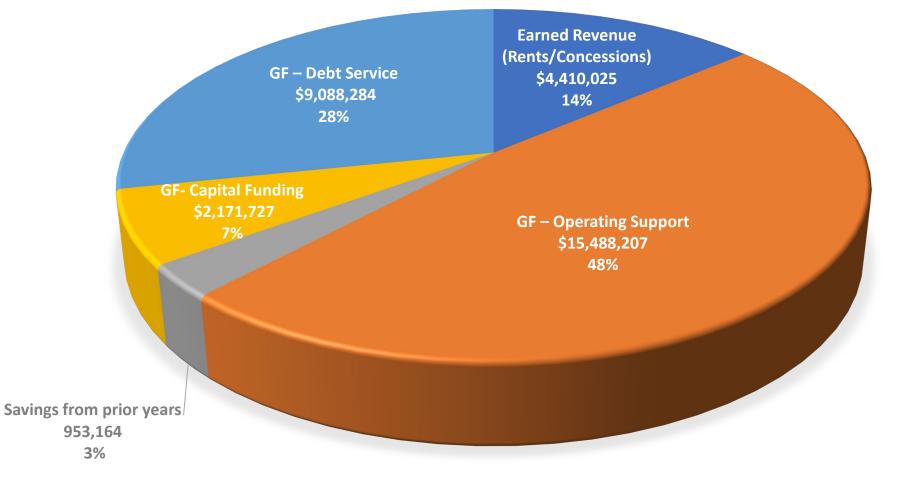
VACANCIES & HIRING PLAN

Job Class	Job Title	Position Type	Vacancy Date	Status
Engineering Division	Job Inte	Position Type	vacancy Date	Status
• •	Ctationary Engineer		00/21/21	
7334	Stationary Engineer	Full Time/Permanent	08/21/21	Recruitment in process
7334	Stationary Engineer	Temp/As Needed	10/24/23	Vacant
7334	Stationary Engineer	Temp/As Needed	11/24/21	Vacant
7334	Stationary Engineer	Temp/As Needed	11/24/21	Hold for Attrition
7334	Stationary Engineer	Temp/As Needed	11/24/21	Hold for Attrition
Security Division				
8207	Security Officer	Full Time/Permanent	11/19/20	Recruitment in process
8207	Security Officer	Full Time/Permanent	06/10/23	Recruitment in process
8207	Security Officer	Full Time/Permanent	01/20/24	Recruitment in process
8207	Security Officer	Temp/As Needed	04/12/24	Vacant
8207	Security Officer	Temp/As Needed	04/26/24	Vacant
8207	Security Officer	Temp/As Needed	05/11/24	Hold for Attrition
8207	Security Officer	Temp/As Needed	09/23/23	Hold for Attrition
8207	Security Officer	Temp/As Needed	04/26/24	Hold for Attrition
<u>_</u>				
Booking/Event Division				
7377	Stage Electrician	Temp/As Needed	11/25/23	Recruitment in Process
7377	Stage Electrician	Temp/As Needed	04/24/24	Vacant

BUDGET SUMMARY 24-25

USES OF FUNDS	FY 2022-23	FY 2023-24	FY 2024-25
Salaries	\$7,836,784	\$8,047,852	\$8,317,532
Benefits	\$3,551,653	\$3,491,587	\$3,586,326
Non-Personnel Services	\$1,078,150	\$1,135,920	\$902,450
Materials & Supplies	\$292,017	\$292,017	\$220,000
Services of Other Departments	\$6,478,160	\$7,467,723	\$7,825,088
TOTAL OPERATING BUDGET	\$19,236,764	\$20,435,099	\$20,851,396
Facilities Maintenance	\$609,276	\$639,740	\$671,727
Capital Projects	\$7,200,000	\$7,000,000	1,500,000
Debt Service (General Fund)	\$9,520,809	\$9,570,578	\$9,088,284
TOTAL EXPENDITURES	\$36,566,849	\$37,645,417	\$32,111,407

FUNDING SOURCES FY24-25



Total Budget: \$32,111,407

Department Reductions to Operating Budget

Mid-Year Cuts for FY23-24

Elimination of one FTE (pro-rated)	\$ 100,000
Services of other Departments	\$ 81,816
Non-Personnel Services (e.g. waste management, electrical, HVAC systems,	
elevator repairs, infrastructure upgrades, building maintenance)	\$ 44,700
Annual Capital Improvement Projects	\$ 48,000
Old project closeouts	<u>\$ 235,484</u>
Total Budget Cuts	\$ 510,000
Cuts for FY24-25	
Cuts for FY24-25 Elimination of one FTE (ongoing from December 2023)	\$ 154 <i>,</i> 958
	\$ 154,958
Elimination of one FTE (ongoing from December 2023)	\$ 154,958 \$ 240,744
Elimination of one FTE (ongoing from December 2023) Non-Personnel Services (e.g. waste management, electrical, HVAC systems,	
Elimination of one FTE (ongoing from December 2023) Non-Personnel Services (e.g. waste management, electrical, HVAC systems, elevator repairs, infrastructure upgrades, building maintenance)	\$ 240,744

CAPITAL PROJECT FUNDING REDUCTIONS

REQUESTED 24-25

\$4,500,000

For modernization of 3 (three) elevators in the 90-year-old Opera House **BUDGETED 24-25**

\$1,500,000

For modernization of 1 (one) elevator



Thank You