

# OBAI RAMBO

## Summary of Qualifications

- Proven government relations and external affairs leader with 15+ years of experience across public, private, and nonprofit sectors.
- Deep expertise in federal, state, and local policy development, with a focus on regulatory compliance, climate resilience, and infrastructure.
- Skilled in advancing corporate ESG and sustainability goals through strategic public-private partnerships.
- Experienced in advising C-suite executives and boards on political strategy, external engagement, and regulatory issues.
- Recognized coalition builder and communicator with strong relationships across legislative, agency, and advocacy landscapes.
- Five years of executive management experience leading cross-functional teams, consultants, and stakeholder coalitions.

## Education

*Columbia University in the City of New York* 2018

Master's Degree in Public Policy with a Specialization on Housing as a Human Right and Urban Development

*University of California at Berkeley* 2014

Bachelor's Degree in Political Science

*University of Virginia - Semester at Sea Study Abroad Program* 2011

International Affairs – Traveled to fourteen countries

## Professional Experience

*Local and State Government Relations Lead (Workforce Development) | UCSF | San Francisco, CA* May 2023 – Present

- Advising Learning and Organizational Development leadership on regulatory issues, legislative trends, and strategic positioning.
- Developing and championed state and internal policies that align with the university's priorities.
- Driving external affairs initiatives including executive engagement, elected official visits, and public-private collaborations.
- Partnering with internal teams and external stakeholders to develop advocacy campaigns, briefings, and policy events.
- Engaging in cross-sector work on climate-aligned healthcare, workforce development, and infrastructure funding.

*Policy Director | San Francisco Board of Supervisors | San Francisco, CA* Sept 2022 – April 2023

- Directed policy strategy across housing, homelessness, climate resilience, and education portfolios.
- Oversaw legislative advancement and stakeholder outreach for two major committees.
- Spearheaded interagency planning for the Housing Element, aligning land use policies to create 42,000 homes by 2031.

*Director of Government Affairs | Recology Inc. | San Francisco, CA* Sept 2021 – Sept 2022

- Managed high-stakes crisis response, preserving a historic public contract amid regulatory scrutiny.
- Led 25-member cross-regional team to align corporate sustainability goals with state environmental regulations.
- Built external affairs strategy including board engagement, public-private partnerships, and federal briefings.
- Worked with our external lobbyist on state and local advocacy to advance the needs of the company.
- Developed ESG-aligned public policy strategy advancing zero-waste and clean energy initiatives.
- Facilitated high-level government engagement across CA, OR, and WA, including site visits with electeds.

*Director of Government Relations and Community Affairs | Strategies 360 | San Francisco, CA* Aug 2020 – Sept 2021

- Led successful state lobbying efforts that secured \$3 million from San Francisco and an additional \$150 million from the State of California for the Independent Venues Fund, providing a lifeline to music venues during the COVID-19 crisis.
- Guided clean tech and AI startups through permitting and compliance processes.
- Delivered high-impact strategic and regulatory guidance to startups, ensuring seamless compliance with state mandates.
- Built powerful alliances with government and tech leaders, spearheading advocacy efforts for three statewide ballot propositions to protect the rights of online platform workers and their companies.
- Led a high-performing team of five, shaping effective government relations strategies.
- Managed government relations for 15 tech companies along with needed advocacy campaigns.

*Sr. Field Representative and US Census State Manager | Senator Kamala Harris | San Francisco, CA* Jan 2019 – Aug 2020

- Led Senator Harris's California Census data reporting strategy; managed an 8-member statewide outreach team.
- Advised on federal responses to homelessness during COVID-19, drafting talking points and strategic recommendations.
- Built strong partnerships with community stakeholders to advance policy initiatives.
- Acted as liaison between Senator Harris and Bay Area officials, ensuring alignment and effective communication.
- Organized roundtables, high-impact events, and authored policy memorandums.
- Provided policy expertise on health, housing, technology, local government, business, and the environment.
- Drafted speeches, public statements, and briefing materials; represented the Senator at public events.

*Administrative Policy Officer | Department of Citywide Administrative Services | New York, NY*

May 2018 – Oct 2018

- Designed and implemented performance optimization frameworks across agency departments.
- Created regulatory compliance dashboards to inform executive decision-making.

*Project Manager | Platinum Advisors | San Francisco, CA*

Dec 2016 – Aug 2017

- Led land use strategy team on regional development and infrastructure projects.
- Delivered public affairs strategies for nonprofit and civic projects across Northern California.

*Legislative Aide | California State Legislature | Sacramento, CA*

Oct 2014 – July 2016

- Advised on policies including health, local government, K-12 education, business, transportation, labor, and technology.
- Drafted and negotiated legislation in areas of climate, education, labor, and transportation.
- Developed expertise in writing policy memos, briefs, talking points, and speeches to support the member's initiatives.
- Conducted oversight of regulatory frameworks in clean energy and infrastructure planning.

### **Recognitions and Certifications**

- Member, UCSF Associate Vice Chancellor of Research Opportunity and Impact's Oversight Committee (2025)
- Leadership San Francisco Fellow (2025)
- Member, SFMTA Citizen Advisory Council (2021)
- New Leaders Council Fellow (2020)
- Jesse M. Unruh Assembly Fellow (2014)

### **Skills & Industry Alignment**

State and Local Government Affairs | Regulatory Compliance | Local & State Legislative Advocacy | Public-Private Partnerships | Strategic Communications | Community Engagement | Multijurisdictional Relations | Technology Policy | CA Legislative Process | Stakeholder Engagement | Public Policy Analysis