[Definition of Minority-Owned Firm]

URGING THE NATIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL TO
DELAY CHANGING THEIR DEFINITION OF MINORITY-OWNED FIRM UNTIL THEY DO
A STUDY OF THE POTENTIAL ADVERSE IMPACT OF THEIR PROPOSAL ON SMALL
MINORITY OWNED BUSINESSES AND, IF THEY DO DILUTE THEIR DEFINITION OF
MINORITY-OWNED FIRM, URGING CITY OF SAN FRANCISCO DEPARTMENTS,
AGENCIES AND COMMISSIONS TO AVOID CONTRACTING WITH CORPORATIONS THAT
SUPPORT THE NATIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL
DEFINITION.

WHEREAS, The National Minority Supplier Development Council, which includes most fortune 500 companies, links large corporations to minority-owned businesses and certifies businesses as "minority owned"; and,

WHEREAS, Most members of the National Minority Supplier

Development Council and other businesses use the definition provided

by the Council in determining which businesses are deemed minority

owned; and,

WHEREAS, While, outside of government affirmative action programs, there are no requirements that private businesses contract with minority owned firms, many private corporations choose to do business with minority firms to enhance their public image and to improve their ability to market to minority consumers; and,

WHEREAS, Many private businesses point to their track record of contracting with minority firms in their annual reports and other marketing materials based on the definition of minority owned

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business used by the National Minority Supplier Development Council; and,

WHEREAS, In the past, the National Minority Supplier Development Council and the government have uniformly defined minority owned businesses as those that are at least 51% owned by minorities; and,

WHEREAS, The National Minority Supplier Development Council is currently considering changing their definition of minority owned business to one that is less than 51% minority owned, and probably closer to 20% as long as there is proof of minority management; and,

WHEREAS, If the National Minority Supplier Development Council changes their definition of minority owned business, the likely impact will be to significantly reduce the number of minority owned businesses that benefit from contracts with large corporations and to limit the beneficiaries to a few relatively large firms that are least in need of assistance; now, therefore, be it

RESOLVED, That the Board of Supervisors of the City and County of San Francisco urges the National Minority Supplier Development Council to delay changing their definition of minority-owned firm until they do a study of the potential adverse impact of their proposal on small minority owned businesses; and, be it

FURTHER RESOLVED, That if the Minority Business Development
Council does dilute their definition of minority-owned firm, the
Board of Supervisors of the City and County of San Francisco urges
San Francisco departments, agencies and commissions to avoid

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City and County of San Francisco Tails

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Resolution

File Number:

991824

Date Passed:

Resolution urging the National Minority Supplier Development Council to delay changing their definition of minority-owned firm until they do a study of the potential adverse impact of their proposal on small minority owned businesses and, if they do dilute their definition of minority-owned firm, urging City of San Francisco departments, agencies and commissions to avoid contracting with corporations that support the National Minority Supplier Development Council definition.

September 27, 1999 Board of Supervisors — ADOPTED

Ayes: 10 - Ammiano, Becerril, Bierman, Katz, Kaufman, Leno, Newsom, Teng,

Yaki, Yee

Absent: 1 - Brown

File No. 991824

I hereby certify that the foregoing Resolution was ADOPTED on September 27, 1999 by the Board of Supervisors of the City and County of San Francisco.

Gloria L. Young

Clerk of the Board

OCT - 8 1999

Date Approved