



**San Francisco Office of the City Administrator**  
**City Administrator Carmen Chu**

# Auction Services

*Contract ID 1000016226 (OCA Term Contract 68334-A)*

*File 231059*

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Office of Contract Administration

Wil Alderman

Office of Contract Administration

November 8, 2023

# Contract Summary

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- Provides auctioning services to dispose of City-owned surplus items consisting of vehicles, equipment, and other assets
- Awarded to Bar None Auctions via competitive solicitation
  - Initial Duration: October 1, 2019 - September 30, 2021
  - Amendment 1 to extend by one year, to September 30, 2022
  - Amendment 2 to extend by one year, to September 30, 2023
  - Amendment 3 to extend by one year, to September 30, 2024
- Revenue-generating contract
  - Transport and handling costs deducted from auction proceeds
  - Revenue of \$2.9MM estimated for five-year duration
- Citywide as-needed contract, used heavily by MTA, AIR, PUC, and public safety departments

# Contract Revenues

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2019 (3 months)	2020	2021	2022	2023	TOTAL Revenue	Avg. Monthly Revenue
\$150K	\$422K	\$156K	\$1.1MM	\$ 215K	\$ 2.04MM	\$58.5K

# Amendment 3

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- OCA requests retroactive approval of the resolution to amend the agreement as follows:
  - Extend end date by one year, to September 30, 2024 and increase the anticipated revenue by \$800K
- Projected total revenue of \$2.9MM

**Thank You**