

Amendment No. 4
to
Contract between
the City and County of San Francisco
and
New Flyer of America Inc.
for Procurement of 40-Ft and 60-Ft Low Floor Diesel Hybrid Coaches
Contract No. CPT 713
CCO No. 14-1287

This Amendment No. 4 to Contract is made and effective this _____ day of _____, 2018, by and between: New Flyer of America Inc., a North Dakota corporation, 711 Kernaghan Avenue, Winnipeg, Manitoba, Canada R2C 3T4 (Contractor or New Flyer), and the City and County of San Francisco, a municipal corporation (City), acting by and through its San Francisco Municipal Transportation Agency (SFMTA).

Recitals

A. On December 30, 2014, the SFMTA entered into Contract No. CPT 713 with New Flyer (the Contract) to purchase 61 60-ft (articulated) low floor, diesel hybrid coaches (coaches) and associated spare parts, training, manuals, and special tools.

B. On June 29, 2015, the SFMTA issued Contract Amendment No. 1 to change the base order quantity of 61 articulated parallel propulsion coaches to a combination of 55 articulated parallel propulsion coaches and six articulated series propulsion coaches. In addition, as authorized by Section 65 of the Contract, under Amendment No. 1 the SFMTA exercised its option to purchase 24 series propulsion standard coaches, 24 parallel propulsion standard coaches, 25 series propulsion articulated coaches, 25 parallel propulsion articulated coaches, and associated spare parts, training, manuals, and special tools.

C. On January 15, 2016, the SFMTA issued Contract Amendment No. 2 to exercise the remaining options to procure 265 coaches as authorized by Section 65 of the Contract. The SFMTA exercised the remaining options to purchase 30 series propulsion standard coaches, 122 parallel propulsion standard coaches, and 113 parallel propulsion articulated coaches from New Flyer.

D. On December 1, 2017, the SFMTA issued Contract Amendment No. 3 to amend the list of Spare Parts and Special Tools and to include the list of additional equipment added during the production phase to the Contract.

E. The SFMTA and New Flyer now wish to amend the Contract to provide that 68 coaches previously scheduled as parallel propulsion under the options exercised by Contract Amendment No. 2 shall instead be scheduled as series propulsion and to include the list of additional equipment added during the production phase to the Contract, according to the terms set forth in this Amendment, and amending Exhibit 1 (Schedule of Prices) and adding Exhibit 5

(Additional Equipment) to reflect these changes. The aforementioned changes increase the total Contract Amount by \$14,880,231

F. This Amendment will increase the Total Contract Amount from \$413,774,673 to \$428,654,904.

Now, THEREFORE, the parties agree as follows:

1. Section 5.1 of the Contract is amended in its entirety to read as follows:

5.1 In no event shall the amount of this Contract exceed Four Hundred Twenty-Eight Million, Six Hundred Fifty-Four Thousand, Nine Hundred and Four U. S. Dollars (\$428,654,904 U.S.). This amount does not include California sales taxes, which shall be paid directly by the SFMTA. The breakdown of costs associated with this Contract appears in Exhibit 1 (Schedule of Prices), Exhibit 4 (Additional Equipment for SR1955/1907/1961/1962/1963/1964) and Exhibit 5 (Additional Equipment for SR2043/2044/2116/2117/2118) incorporated by reference as though fully set forth herein.

2. Schedules 2, 2.1 and 3.1 of Exhibit 1 of the Contract (Schedule of Prices) are deleted and replaced by the attached Schedules 2, 2.1 and 3.1.

3. Exhibit 5 of the Contract (Additional Equipment) is added to include the additional equipment and price for the five series of coaches including SR 2118 (30 vehicles), SR 2117 (68 vehicles), SR 2043 (54 vehicles), SR 2044 (44 vehicles) and SR 2116 (69 vehicles)

4. Release. The compensation (time and cost) set forth in this Amendment comprises the total of all compensation due to Contractor, and all subcontractors and suppliers (collectively, Contractor), as a result of the events giving rise to the Amendment and for the additional Work described in this Amendment, including, but not limited to, costs for labor, materials, equipment, delay, escalation, profit, inefficiency, overhead and administration. The execution of this Amendment constitutes a release and accord and satisfaction of any claim that Contractor may bring, as of the date of the approval of Amendment, for the Option Vehicles and parts, for additional compensation or time arising from, or related to, the procurement and delivery of the Option Vehicles to the SFMTA as described in this Amendment.

5. Except as expressly modified by this Amendment, all of the terms and conditions of the Contract shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Contract on the day first mentioned above.

CITY

San Francisco Municipal Transportation Agency

Edward D. Reiskin
Director of Transportation

Approved as to Form:

Dennis J. Herrera
City Attorney

By _____
David A. Greenburg
Deputy City Attorney
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San Francisco Municipal Transportation Agency

Board of Directors

Resolution No. _____

Dated: _____

Attest:

Secretary, SFMTA Board of Directors

Board of Supervisors

Resolution No. _____

Dated: _____

Attest:

Clerk of the Board

Exhibits:

Exhibit 1: Schedules 2, 2.1, 3.1

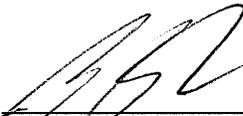
Exhibit 5: Additional Equipment SR-2118, SR-2117, SR-2043, SR-2044, SR-2116

CONTRACTOR

New Flyer of America Inc.



Paul Souby
President & Chief Executive Officer



Glenn Asham
Chief Financial Officer

711 Kernaghan Avenue
Winnipeg, Manitoba,
Canada R2C 3T4

City vendor number: 49642

**Exhibit 1
Schedule of Prices**

**SCHEDULE 2 - SCHEDULE OF PRICES
40-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES**

No	Qty.	Description	Unit Price	Total Price	Comments
1	24	Option for 1-48 40-ft Low Floor Series Diesel Hybrid Coaches in year 2015	\$723,790 + <u>\$6,234 PPI⁽¹⁾</u> \$730,024	\$17,520,576	
2	Per schedule 2A	Spare Parts for 40-ft Low floor Diesel Hybrid coaches (from Schedule 2A)	\$1,222,851 + <u>\$7,442 PPI⁽¹⁾</u> \$1,230,293	\$ 1,230,293	
3	Per Tech. Specs., Attachment 14	Training for 40-ft Low Floor Diesel Hybrid Coaches	\$1,104,030	\$ 1,104,030	
4	=				Deleted by Amendment No. 1
5	Per Section 9 of Tech. Specs.	Operating, Maintenance and Parts Manuals for 40-ft Low Floor Diesel Hybrid Coaches	\$0	\$0	
6	Per Schedule 2B	Special Tools for 40-ft Low Floor Diesel Hybrid Coaches (from Schedule 2B)	\$588,341 + <u>\$1,783 PPI⁽¹⁾</u> \$590,123	\$590,123	
7					Deleted by Amendment No. 2
8	30	Option for 1-30 40-ft Low Floor Series Diesel Hybrid Coaches in year 2017	\$723,790 + <u>\$36,819 PPI⁽¹⁾</u> \$760,609	\$22,818,270	
9					Deleted by Amendment No.2
10					Deleted by Amendment No.2
11	Per Exhibit 4 (SR1964)	Additional Equipment for (24) 40-ft Low floor Series Diesel Hybrid coaches – Option 2015	\$20,011	\$480,252	

No	Qty.	Description	Unit Price	Total Price	Comments
12	68	68 40-ft Low Floor Series Diesel hybrid Coaches in year 2018 (With Cummins ISL/BAE 2018 Batteries)	\$760,609	\$51,721,427	Substitution of 68 coaches originally scheduled as Parallel Diesel hybrids under Options for 2018 and 2019.
13	Per Exhibit 5 (SR 2118)	Additional Equipment for (30) 40-ft Low floor Series Diesel Hybrid coaches – Option 2017	\$56,180	\$1,685,390	Additional equipment for coaches purchased under item 8 above
14	Per Exhibit 5 (SR 2117)	Additional Equipment for (68) 40-ft Low floor Series Diesel Hybrid coaches	\$112,626	\$7,658,563	Additional equipment for coaches purchased under item 12 above
<u>Grand Total</u>				<u>\$104,808,924</u>	

(1) PPI: Producer's Price Index for Transportation Equipment Manufacturing: NAICS 336 to be determined at the time the options are exercised, calculated from the effective date of the contract.

**SCHEDULE 2.1 - SCHEDULE OF PRICES
40-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES**

No.	Qty.	Description	Unit Price	Total Price	Comments
1	24	Option for 1-48 40-ft Low Floor Parallel Diesel Hybrid Coaches in year 2015	\$782,035 + <u>\$6,736</u> PPI ⁽¹⁾ \$788,771	\$18,930,504	
2	Per schedule 2A.1	Spare Parts for 40-ft Low floor Diesel Hybrid coaches (from Schedule 2A)	\$1,588,057 + <u>\$11,167</u> PPI ⁽¹⁾ \$1,599,224	\$1,599,224	
3	Per Tech. Specs., Attachment 14	Training for 40-ft Low Floor Diesel Hybrid Coaches	\$1,104,030	\$1,104,030	
4					Deleted by Amendment No. 1
5	Per Section 9 of Tech. Specs.	Operating, Maintenance and Parts Manuals for 40-ft Low Floor Diesel Hybrid Coaches	\$0	\$0	
6	Per Schedule 2B.1	Special Tools for 40-ft Low Floor Diesel Hybrid Coaches (from Schedule 2B)	\$932,436 + <u>\$4,297</u> PPI ⁽¹⁾ \$936,733	\$936,733	
7	41	Option for 1-41 40-ft Low Floor Parallel Diesel Hybrid Coach in year 2016	\$782,035 + <u>\$30,803</u> PPI ⁽¹⁾ \$812,838	\$33,326,358	
8					Deleted by Amendment No. 2
9	36 13	Option for 1-36 40-ft Low Floor Parallel Diesel Hybrid Coaches in year 2018	\$782,035 + <u>\$30,803</u> PPI ⁽¹⁾ \$812,838	\$10,566,894	Quantity reduced as 23 of these coaches will now be Low Floor Series Diesel Hybrids, as listed in item 12 of Schedule 2
10	45	Option for 1-45 40-ft Low Floor Parallel Diesel Hybrid Coaches in year 2019	\$782,035 + <u>\$30,803</u> PPI⁽¹⁾ \$812,838	\$36,577,710	Option being exercised instead for 45 Low Floor Series Diesel Hybrid Coaches as set forth in item 12 of Schedule 2

No.	Qty.	Description	Unit Price	Total Price	Comments
11	Per Exhibit 4 SR1963	Additional Equipment for (24) 40-ft Low floor Parallel Diesel Hybrid coaches – Option 2015	\$22,375	\$536,993	
12	Per Exhibit 5 SR 2043	Additional Equipment for (54) 40-ft Low floor Parallel Diesel Hybrid coaches – Option 2016	\$41,515	\$2,241,816	Additional equipment for coaches purchased under item 7 and 9 above
<u>Grand Total</u>				<u>\$69,242,552</u>	

(1) PPI: Producer's Price Index for Transportation Equipment Manufacturing: NAICS 336 to be determined at the time the options are exercised, calculated from the effective day of the contract.

**SCHEDULE 3.1 - SCHEDULE OF PRICES
60-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES**

No.	Qty.	Description	Unit Price	Total Price
1	55	60-ft Low Floor Parallel Diesel Hybrid Coaches – Base Contract	\$1,041,443	\$57,279,351
2	Per Schedule 3A.1	Spare Parts for 60-ft Low floor Diesel Hybrid coaches (from Schedule 3A)	\$2,016,616	\$2,016,616
3	Per Tech. Specs., Attachment 14	Training for 60-ft Low Floor Diesel Hybrid Coaches	\$1,104,030	\$1,104,030
4	Per Section 9 of Tech. Specs.	Interactive Multimedia Training for 60-ft Low Floor Diesel Hybrid Coaches	\$236,250	\$236,250
5	Per Section 9 of Tech. Specs.	Operating, Maintenance and Parts Manuals for 60-ft Low Floor Diesel Hybrid Coaches	\$0	\$0
6	Per Schedule 3B.1	Special Tools for 60-ft Low Floor Diesel Hybrid Coaches (from Schedule 3B)	\$843,850	\$843,850
7	25	Option for 1-50 60-ft Low Floor Parallel Diesel Hybrid Coach in year 2015	\$1,041,443 + 8,970 PPI ⁽¹⁾ \$1,050,413	\$26,260,325
8	48	Option for 1-48 60-ft Low Floor Parallel Diesel Hybrid Coaches in year 2016	\$1,041,443 + 43,922PPI ⁽¹⁾ \$1,085,365	\$52,097,520
9	35	Option for 1-35 60-ft Low Floor Parallel Diesel Hybrid Coaches in year 2018	\$1,041,443 + 43,922PPI ⁽¹⁾ \$1,085,365	\$37,987,775
10	30	Option for 1-30 60-ft Low Floor Parallel Diesel Hybrid Coaches in year 2019	\$1,041,443 + 43,922PPI ⁽¹⁾ \$1,085,365	\$32,560,950
11	Per Exhibit 4 (SR 1907)	Additional Equipment for (55) 60-ft Low floor Parallel Diesel Hybrid coaches – Base Contract	\$11,869	\$652,772
12	Per Exhibit 4 (SR 1961)	Additional Equipment for (25) 60-ft Low floor Parallel Diesel hybrid coaches – Option 2015	\$14,911	\$372,776
13	Per Exhibit 5 (SR 2044)	Additional Equipment for (44) 60-ft Low floor Parallel Diesel hybrid coaches – Option 2016	\$52,941	\$2,329,418
14	Per Exhibit 5 (SR 2116)	Additional Equipment for (69) 60-ft Low floor Parallel Diesel hybrid coaches – Option 2018	\$65,458	\$4,516,602

No.	Qty.	Description	Unit Price	Total Price
<u>Grand Total</u>				<u>\$218,258,235</u>

(1) PPI: Producer’s Price Index for Transportation Equipment Manufacturing: NAICS 336, to be determined at the time the options are exercised, calculated from the effective date of the contract.

**EXHIBIT 5
Additional Equipment**

**SR 2118
40-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES**

Description	Total
Change rear air charge, front air charge & tow connect to Amflo P/N CP1	\$0.00
Add (1) one additional 11" x 17" ad frame to front of SDS box	\$0.00
Change entrance door control handle	\$0.00
Change wheelchair ramp from NF ramp to Lift U	\$3,327.07
Change exterior streetside mirror	\$201.33
Change exterior curbside mirror	\$190.28
Delete take one holder from dash	(\$29.53)
Change red decal on bottom section of bus to red paint	(\$1,509.16)
Add (1) one LED scroll sign for the rearward securement passenger	\$0.00
Add flooring inserts to exit vestibule areas	\$367.46
Change to Altro Rocket Flooring P/N TFFG 2704F	\$503.30
Change to Bentech grabstraps P/N SH-21-TP	\$1,364.54
Add CONNECT 3 year subscription	\$2,340.00
Change forward facing and Tole camera housings from white to black	\$0.00
Add Cubic commissioning & installation kit	\$0.00
Change nylon handstraps to be provided with a fixed collar	\$0.00
Add glare shield to streetside front wheelhouse	\$0.00
Change Traffic Signal Priority System to GPS controlled	\$4,649.96
Add camera views to dash cluster	\$1,410.28
Change to push buttons same as previous SR2043	\$30.42
Add transfer cutter bracket assembly	\$93.35
Add start/stop functionality for BAE 40ft configuration	\$72.96
Change Voice Annunciator Requirements	\$13.85
Battery Management System (Battman) is to be provided	\$630.50
Delete Motorola Radio Provision / Add full system Harris Requirements	\$22,423.88
Change Seat Configuration	(\$246.00)
Change camera configuration to same as SR2043 and add 2 Terabytes	\$2,328.21
Change Camera lens from 6.0mm to 4.0mm	\$3.93
Add (2) Latches to Defroster door	\$75.99
Delete MGM E-Stroke	(\$2,056.28)
Delete front visor add front rollerblind	(\$17.44)
Change to Thermo King electric RLFE HVAC	\$16,241.85
Add Conduent (ACS) radio commissioning and specific SFMTA programming onsite at SFMTA post delivery	\$2,784.51
Add rear door enabled signal wire and SF specific build on IVU	\$984.39
Subtotal for one vehicle	\$56,179.65
Grand Total for 30 Vehicles	\$1,685,389.50

**EXHIBIT 5
Additional Equipment**

**SR 2117
40-FT LOW FLOOR (SERIES) DIESEL HYBRID COACHES**

Description	Total
Reverse SDS panel to face streetside window	\$43.67
Change upper rear interior panel to same material as sidewall panel	(\$104.47)
Change Farebox Mounting Provisions	\$49.63
Change to BykRak (3 bike capacity)	\$70.21
Upgrade TSP system	\$19.66
Delete Transfer cutter	(\$29.50)
Change Voice Annunciator Requirements	\$6.11
Delete Full Drivecam installation provide provisions only	(\$622.64)
Change from AMSECO Vision Seats to USSC 4ONE Aries Seats with plastic inserts and embedded seat logos	\$617.48
Change from A123 batteries to 3G32K batteries	\$17,250.00
Change to Cummins ISL with Auto Start/Stop Feature	\$28,696.87
Change to (2) Veritech low coolant sensors	449.25
Changes to production vehicle	\$10,000.00
Change rear air charge, front air charge & tow connect to Amflo P/N CP1	\$0.00
Add (1) one additional 11" x 17" ad frame to front of SDS box	\$0.00
Change entrance door control handle	\$0.00
Change wheelchair ramp from NF ramp to Lift U	\$3,327.07
Change exterior streetside mirror	\$201.33
Change exterior curbside mirror	\$190.28
Delete take one holder from dash	(\$29.53)
Change red decal on bottom section of bus to red paint	(\$1,509.16)
Add (1) one LED scroll sign for the rearward securement passenger	\$0.00
Add flooring inserts to exit vestibule areas	\$367.46
Change to Altro Rocket Flooring P/N TFFG 2704F	\$503.30
Change to Bentech grabstraps P/N SH-21-TP	\$1,364.54
Add CONNECT 3 year subscription	\$2,340.00
Change forward facing and Tole camera housings from white to black	\$0.00
Add Cubic commissioning & installation kit	\$0.00
Change nylon handstraps to be provided with a fixed collar	\$0.00
Add glare shield to streetside front wheelhouse	\$0.00
Change Traffic Signal Priority System to GPS controlled	\$4,649.96
Add camera views to dash cluster	\$1,410.28
Change to push buttons same as previous SR2043	\$30.42
Add transfer cutter bracket assembly	\$93.35
Add start/stop functionality for BAE 40ft configuration	\$72.96
Change Voice Annunciator Requirements	\$13.85
Battery Management system (Battman) is to be provided	\$630.50

Delete Motorola Radio Provision / Add full system Harris Requirements	\$22,423.88
Change Seat Configuration	(\$246.00)
Change camera configuration to same as SR2043 and add 2 Terabytes	\$2,328.21
Change camera lens from 6.0mm to 4.0mm	\$3.93
Add (2) Latches to Defroster door	\$75.99
Delete MGM E-Stroke	(\$2,056.28)
Delete front visor and add front rollerblind	(\$17.44)
Change to Thermo King electric RLFE HVAC	\$16,241.85
Add Conduent (ACS) radio commissioning and specific SFMTA programming onsite at SFMTA post delivery	\$2,784.51
Add rear door enabled signal wire and SF specific build on IVU	\$984.39
Subtotal for one vehicle	\$112,625.92
Grand Total for 68 Vehicles	\$7,658,562.56

**EXHIBIT 5
Additional Equipment**

**SR 2043
40-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES**

Description	Total
Change rear air charge, front air charge & tow connect to Amflo P/N CP1	\$2.15
Add (1) one additional 11" x 17" ad frame to front of the SDS box	\$32.06
Change entrance door control handle	\$10.21
Change wheelchair ramp from NF ramp to Lift U	\$3,260.86
Change exterior streetside mirror	\$197.32
Change exterior curbside mirror	\$186.49
Change camera configuration to same as SR1963 and add 2 Terabytes	\$2,281.89
Replace Harris Antenna to new GPS Harris antenna P/N: TMS-006134	\$167.93
Delete Motorola radio harness provision and install full Harris system	\$5,091.81
Delete Take One Holder From Dash	(\$29.53)
Change to Altro Rocket Flooring P/N TFFG 2704F	\$493.29
Change to Bentech grabstraps P/N SH-21-TP	\$1,337.39
Add CONNECT 3 year subscription	\$2,340.00
Change forward facing and Tole camera housings from white to black	\$0.00
Change (2) AVA LED signs from red to amber	\$0.00
Add Cubic commissioning & Installation kit	\$0.00
Change nylon handstraps to be provided with a fixed collar	\$0.00
Change red decal on bottom section of bus to red paint	(\$1,509.16)
Add Transfer Cutter Bracket Assembly	\$114.56
Add (1) one LED scroll sign for the rearward securement passenger	\$0.00
Relocate driver's radio handset to inside driver's door	\$15.39
Change from EMP alternator to Vanner	\$2,077.33
Change seat configuration to be same as previous SR1963 in addition to embedd	\$1,269.81
Relocate Standee line	\$5.77
Add flooring inserts to exit vestibules areas	\$401.55
Change push buttons to same as previous SR1961	\$29.81
Add glare shield to streetside front wheelhouse	\$4.68
Change Traffic Signal Priority System to GPS controlled	\$4,557.44
Delete Motorola UHF & VHF Antennas	(\$319.60)
Add Battery Management System	\$638.87
Change to conventional HVAC	\$14,728.80
Add camera views to dash cluster	\$1,424.53
Add back up camera to rear of coach	\$947.27
NextBus System	\$1,752.33
Change camera lens from 6.0mm to 4.0mm	\$3.85
Subtotal for one vehicle	\$41,515.10
Grand Total for 54 Vehicles	\$2,241,815.40

**EXHIBIT 5
Additional Equipment**

**SR 2044
60-FT LOW FLOOR (PARALLEL) DIESEL HYBRID COACHES**

Description	Total
Change driver's rear view mirror from convex to flat	\$1.92
Change rear air charge, front air charge & front tow connect to Amflo P/N CP1	\$2.15
Add (1) one additional 11" x 17" ad frame to front door of SDS box	\$32.06
Change entrance door control handle	\$10.21
Change wheelchair ramp from NF ramp to Lift U	\$3,260.87
Change exterior streetside mirror	\$258.07
Change exterior curbside mirror	\$247.24
Change traffic signal priority to system to GPS controlled	\$4,591.20
Add additional camera at stairwell to upper deck	\$1,838.03
Change camera hard drive from 1 TB to 2 TB	\$371.25
Replace Harris antenna to new GPS Harris Antenna P/N: TMS-006134	\$24.69
Delete Motorola radio harness provision and install full Harris radio system	\$5,233.85
Delete Take One Holder from dash	(\$29.53)
Add additional cornering lamp	\$206.07
Change to Altro Rocket Flooring P/N TFFG 2704F	\$424.56
Change to Bentech grabstraps P/N SH-21-TP	\$1,337.39
Add CONNECT 3 year subscription	\$2,340.00
Change forward facing and Tole camera housing from white to black	\$0.00
Change (2) AVA LED signs from red to amber	\$0.00
Add Cubic Commissioning & installation kit	\$0.00
Change to nylon straps with fixed collar	\$0.00
Change red decal on bottom section to red paint	(\$2,009.37)
Add transfer cutter bracket assembly	\$91.49
Add (1) one LED scroll sign for rearward securement passenger per spec	\$0.00
Change seat configuration (Manual Claw, Delete Storage Bag, Add embedded stencils to onserts	\$850.50
Relocate driver's radio handset to inside Driver's door	\$47.21
Change from EMP alternator to Vanner	\$6,791.76
Change push buttons to be same as previous SR1961	\$29.81
Change to conventional HVAC	\$24,315.02
Relocate standee line	\$14.16
Add glare shield to streetside front wheelhouse	\$4.68
Delete Motorola UHF & VHF antennas	(\$286.48)
Add flooring inserts to exit vestibule areas	\$403.30
Add Battery Management System	\$647.62
New NextBus system	\$1,790.09
Removal of dual HBAs	\$101.48
Subtotal for one vehicle	\$52,941.30
Grand Total for 44 Vehicles	\$2,329,417.20

**EXHIBIT 5
Additional Equipment**

**SR 2116
60-FT LOW FLOOR (Parallel) DIESEL HYBRID COACHES**

Description	Total
Change Wheelchair ramp from NF to LIFT U	\$3,327.07
Change exterior streetside mirror	\$263.44
Change exterior curbside mirror	\$252.37
Change traffic signal priority to system to GPS controlled	\$4,684.40
Add additional camera at stairwell to upper deck	\$1,973.03
Change camera hard drive from 1 TB to 2 TB	\$378.79
Add additional cornering lamp	\$210.25
Change to conventional HVAC	\$25,037.26
Change to Altro Rocket Flooring P/N TFFG 2704F	\$433.18
Change to Bentech grabstraps P/N SH-21-TP	\$1,364.54
Add CONNECT 3 year subscription	\$2,340.00
Add flooring inserts to exit vestibule areas	\$401.86
Add (1) one additional 11" x 17" ad frame to front door of SDS box	\$0.00
Change driver's rear view mirror from convex to flat	\$0.00
Change to rear air charge, front air charge & front tow connect to Amflo P/N CP1	\$0.00
Change entrance door control handle	\$0.00
Change push buttons to be same as previous SR1961	\$30.42
Delete Take One Holder from dash	(\$29.53)
Change forward facing and Tole camera housings from white to black	\$0.00
Change to red decal on bottom section to red paint	(\$2,009.37)
Add glare shield to streetside front wheelhouse	\$0.00
Add (1) one LED scroll sign for rearward securement passenger per spec	\$0.00
Change to nylon straps with fixed collar	\$0.00
Add camera views to dash cluster	\$1,382.22
Add Cubic Commissioning & installation kit	\$0.00
Delete Motorola Radio Provision and Add full system Harris Requirements	\$24,436.31
Add Battery Management system	\$630.50
Add Transfer cutter bracket assembly	\$93.35
Change seating requirements	(\$484.00)
Change Voice Annunciator Requirements	\$6.02
Change to Screened Engine door	\$413.98
Add (2) Latches to defroster door	\$75.99
Delete MGM EStroke	(\$2,889.69)
Delete Front Visor add Front Rollerblind	(\$25.27)
Add Conduent (ACS) radio commissioning and specific SFMTA programming onsite at SFMTA post delivery	\$2,784.51
Add rear door enabled signal wire and SFMTA specific build on IVU	\$962.50
Drivecam provision only for 65 units of 69 as opposed to full system install	(\$586.14)
Subtotal for one vehicle	\$65,457.99
Grand Total for 69 Vehicles	\$4,516,601.31