California's small business CLOSURE CRISIS



A Silver Tsunami of retiring business owners threatens the lifeblood of California's economy—its small businesses

- 6 out of 10 business owners plan to sell in the next decade.
- Only 1 in 5 businesses that go to market find a buyer.

Without succession plans, many of these businesses will close when their owners retire. Though most business owners agree that succession planning is important, recent surveys show that two-thirds of owners have no formalized succession plan.

In California, this jeopardizes:



367,500 businesses



4 MILLION employees



\$864 BILLION in revenue

California's small businesses need support. **Employee ownership** offers a flexible succession planning option while building quality jobs and resilient local economies.

To address this crisis and retain California businesses and jobs, the legislature unanimously passed SB1407, the California Employee Ownership Act, in 2022.

The California Office
of the Small Business
Advocate (CalOSBA)
needs funding to create
the Employee
Ownership Hub
envisioned in SB1407.
Once funded, the Hub
will provide resources
for succession planning
and employee
ownership throughout
the state.

PLEASE HELP US LAUNCH THE EMPLOYEE OWNERSHIP HUB!

A \$1.5 million budget appropriation is needed to provide CalOSBA with initial funds to staff the Hub for three years and kick off its programming. Contact hilary@project-equity.org for more information.



