

# Anna Chiara Van Degna

## WORK EXPERIENCE

### CITY & COUNTY OF SAN FRANCISCO, CONTROLLER'S OFFICE

*Director of the Controller's Office of Public Finance*

San Francisco, CA

March 2018 – Present

- Manage a debt portfolio of \$4+ billion for the City and County of San Francisco which includes the City's general obligation bonds, certificates of participation, lease revenue bonds and certain special tax bonds
- Oversee issuance of all new debt secured by property taxes and general fund sources; initiate the City's debt policies and procedures
- Serve as the primary Controller's Office liaison regarding debt-related matters to other City departments, such as SFMTA, SFPUC, OCIL, the Port, and the Mayor's Office of Housing & Community Development

### STIFEL, NICOLAUS & COMPANY, INCORPORATED

*Managing Director*

San Francisco, CA

March 2017 – March 2018

*Analyst, Associate, Assistant Vice President, Vice President, Director*

August 2002- March 2017

- Served as a public finance banker to a variety of California municipal bond issuers including cities, counties, transportation agencies, school districts and special districts
- Involved in all aspects of structuring municipal bond transactions including soliciting new clients, responding to request for proposals, leading financing team conference calls, designing marketing plans, conducting investor site tours, performing due diligence, creating financial models, preparing rating agency presentations, reviewing legal documents, and optimizing debt structures at the time of underwriting
- Structured over 250 municipal financings including enterprise revenue bonds, land-secured financings, general obligation bonds, sales tax bonds, and general fund appropriation leases
- Recognized as an in-house expert in financing municipally-owned solar projects; including the use of federal and state incentives to fund over 35 megawatts of solar facilities throughout California
- Presented municipal financing techniques at seminars and conferences hosted by the Bond Buyer, California Society of Municipal Finance Officers (CSMFO), California Municipal Treasurers Association (CMTA), CleanTECH San Diego, Coalition for Adequate School Housing (CASH), Municipal Management Association of Northern California (MMANC) and Urban Land Institute (ULI)

#### *Select Transaction Experience:*

- **\$207,500,000 City and County of San Francisco CFD No. 2014-1 (Transbay Transit Center) 2017A&B Special Tax Bonds** – Served as the lead banker for the CFD's inaugural financings; responsibilities included managing the green bond aspect of the sale and the investor relations campaign, including the development of a drone video and investor net roadshow
- **\$271,630,000 San Francisco Bay Area Rapid Transit 2017 General Obligation Bonds** – Served as the execution banker (co-senior manager) for BART's Measure RR general obligation bond sale, played an integral role in the design of a green-focused retail marketing campaign; featuring the slogan "Be Climate Smart. Invest in BART" on train station and social media ads
- **\$103,310,000 Successor Agency to the Redevelopment Agency of the City of Stockton 2016 Tax Allocation Refunding Bonds** – Served as the lead banker for a restructuring of tax increment and lease-backed obligations, helped the Agency secure an "A-" rating on this post-bankruptcy transaction, a significant upgrade from prior ratings of "BB" and "BBB-"

### MORGAN STANLEY

*Investment Banking Analyst*

New York, NY / Menlo Park, CA

July 2000 – August 2002

*Investment Banking Summer Intern*

June – August 1999

- Examined financial and strategic alternatives for telecommunications companies including public and private equity offerings, mergers and acquisitions. Built proforma models to value a broad range of communications companies. Utilized various valuation methods including: discounted cash flow, comparable companies and precedent transactions

#### *Select Transaction Experience:*

- **Deutsche Telekom and France Telecom's \$3.3 billion sale of Sprint FON stakes** – Involved in the execution of lead-managed secondary offering. Responsibilities included preparing preliminary valuation models, creating roadshow presentation materials and coordinating global investor meetings

## EDUCATION

### CORNELL UNIVERSITY

*Bachelor of Science, Hospitality Administration*

Ithaca, NY

1996 – 2000

- Coursework included Intermediate Accounting at the Johnson School of Business and an Independent Study on IPOs
- Cumulative GPA: 3.5/4.0; Finance/Accounting GPA: 3.7/4.0; Dean's List;
- Teaching Assistant: Corporate Finance, Managerial Accounting, Culinary Theory & Practice
- Semester work/study abroad at Birkbeck College in London, England; Internship at Chase Manhattan Bank