

1 [Contract Amendment - Ambulance Billing - \$20,000,000]  
2

3 **Resolution authorizing the San Francisco Fire Department to amend the Department's**  
4 **ambulance billing contract with ADPI West, Inc., that anticipates approximately**  
5 **\$20,000,000 per year in revenues, to authorize the first two-year contract extension**  
6 **retroactively to July 1, 2010, and, at the Department's discretion authorize the**  
7 **Department to exercise the second two-year extension for the contract.**  
8

9 WHEREAS, The San Francisco Fire Department ("SFFD") issued a Request for  
10 Proposal ("RFP") for ambulance billing services and patient data collection in April 2005; and,

11 WHEREAS, As a result of the RFP and subsequent scoring process, the Department  
12 selected American Medibanc (now known as ADPI West, Inc.) as the highest qualified scorer;  
13 and,

14 WHEREAS, With approval of the Fire Commission on March 23, 2006 and the Board of  
15 Supervisors on July 18, 2006 (Resolution 424-06), the SFFD entered into with ADPI West,  
16 Inc. a four-year Professional Services Contract effective July 1, 2006 through June 30, 2010,  
17 to provide ambulance service billing services for the Department; and,

18 WHEREAS, Under this contract, the Department may exercise two (2), two-year  
19 extensions to the contract with ADPI West, Inc.; and,

20 WHEREAS, Under the San Francisco Charter Section 9.118 (a), and modification or  
21 amendment to a contract that has anticipated revenue of one million dollars or more shall be  
22 subject to approval of the Board of Supervisors by resolution; and,

23 WHEREAS, WHEREAS, SFFD anticipates it will generate approximately (20) million  
24 dollars in revenue per year; and  
25

1           WHEREAS, the SFFD wishes to exercise the first two-year option, retroactively  
2 approve the contract from June 30, 2010, and extend the performance period of the contract  
3 to June 30, 2012; and,

4           WHEREAS, the San Francisco Fire Commission passed resolution 2010-07 on  
5 September 23, 2010, recommending the Board of Supervisors authorize the Fire Department  
6 to amend the Department's ambulance billing contract with ADPI, West, Inc.; and,

7           WHEREAS, the Board of supervisors authorizes the Department, within its sole  
8 discretion, to exercise the second two(2)-year extension option for the contract; therefore, be  
9 it

10          RESOLVED, That the Board of Supervisors hereby authorizes the SFFD execute the  
11 first two-year contract extension, retroactively approve the first contract extension to June 30,  
12 2010, and at the Department's discretion exercise the second two-year extension option  
13 remaining on the Department's contract with ADPI West, Inc.



City and County of San Francisco

Tails  
Resolution

City Hall  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

File Number: 101481

Date Passed: February 15, 2011

Resolution authorizing the San Francisco Fire Department to amend the Department's ambulance billing contract with ADPI West, Inc., that anticipates approximately \$20,000,000 per year in revenues, authorize the first two-year contract extension; retroactively approve the first contract extension to July 1, 2010, and at the Department's discretion authorize the Department to exercise the second two-year extension for the contract.

February 09, 2011 Budget and Finance Committee - RECOMMENDED

February 15, 2011 Board of Supervisors - ADOPTED

Ayes: 11 - Avalos, Campos, Chiu, Chu, Cohen, Elsbernd, Farrell, Kim, Mar, Mirkarimi and Wiener

File No. 101481

I hereby certify that the foregoing  
Resolution was ADOPTED on 2/15/2011 by  
the Board of Supervisors of the City and  
County of San Francisco.

Angela Calvillo  
Clerk of the Board

Mayor Edwin Lee

Date Approved