CITY AND COUNTY OF SAN FRANCISCO DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING

FIRST AMENDMENT TO GRANT AGREEMENT between CITY AND COUNTY OF SAN FRANCISCO and ABODE SERVICES

THIS AMENDMENT of the **January 1, 2023** Grant Agreement (the "Agreement") is dated as of **May 1, 2025** and is made in the City and County of San Francisco, State of California, by and between **ABODE SERVICES** ("Grantee") and the CITY AND COUNTY OF SAN FRANCISCO, a municipal corporation ("City") acting by and through The Department of Homelessness and Supportive Housing ("Department").

RECITALS

WHEREAS, Grantee was selected pursuant to San Francisco Administrative Code Section 21B, which authorizes the Department to enter into, or amend, contracts without adhering to the Administrative Code provisions regarding competitive bidding related to Projects Addressing Homelessness; and

WHEREAS, City and Grantee desire to execute this Amendment to update the Agreement in order to extend the agreement term; and

WHEREAS, the City's Homelessness Oversight Commission approved this Amendment by Resolution No. 25-015 on March 6, 2025; and

WHEREAS, the Board of Supervisors approved this Amendment under San Francisco Charter Section 9.118 by Resolution No. 155-25 on April 15, 2025; and

NOW, THEREFORE, City and Grantee agree to amend said Grant Agreement as follows:

- 1. **Definitions.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Grant Agreement.
 - (a) "Agreement" shall mean the Agreement dated **January 1, 2023** between Grantee and City.
 - (b) "San Francisco Labor and Employment Code": As of January 4, 2024, San Francisco Administrative Code Chapters 21C (Miscellaneous Prevailing Wage Requirements), 12B (Nondiscrimination in Contracts), 12C (Nondiscrimination in Property Contracts), 12K (Salary History), 12P (Minimum Compensation), 12Q (Health Care Accountability), 12T (City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions), and

G-150 (3-24; HSH 3-24) Page 1 of 9 May 1, 2025 F\$P: 1000027996 12U (Sweatfree Contracting) are redesignated as Articles 102 (Miscellaneous Prevailing Wage Requirements), 131 (Nondiscrimination in Contracts), 132 (Nondiscrimination in Property Contracts), 141 (Salary History), 111 (Minimum Compensation), 121 (Health Care Accountability), 142 (City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions), and 151 (Sweatfree Contracting) of the San Francisco Labor and Employment Code, respectively. Wherever this Agreement refers to San Francisco Administrative Code Chapters 21C, 12B, 12C, 12K, 12P, 12Q, 12T, and 12U, it shall be construed to mean San Francisco Labor and Employment Code Articles 102, 131, 132, 141, 111, 121, 142, and 151, respectively.

- **2. Modifications to the Agreement.** The Grant Agreement is hereby modified as follows:
 - **2.1 Section 3.2 Duration of Term** of the Agreement currently reads as follows:
 - 3.2 Duration of Term.
 - (a) The term of this Agreement shall commence on **January 1, 2023** and expire on **June 30, 2025**, unless earlier terminated as otherwise provided herein. Grantee shall not begin performance of its obligations under this Agreement until it receives written notice from City to proceed.
 - (b) The City has options to renew the Agreement. The City may extend this Agreement beyond the expiration date by exercising an option at the City's sole and absolute discretion and by modifying this Agreement as provided in Section 17.2, Modification.

Such section is hereby replaced in its entirety to read as follows:

- **3.2 Duration of Term.** The term of this Agreement shall commence on **January 1, 2023** and expire on **June 30, 2027**, unless earlier terminated as otherwise provided herein. Grantee shall not begin performance of its obligations under this Agreement until it receives written notice from City to proceed.
- **Section 4.2 Grantee's Personnel** of the Agreement is hereby deleted and replaced in its entirety to read as follows:
 - **4.2 Qualified Personnel.** The Grant Plan shall be implemented only by competent personnel under the direction and supervision of Grantee.
- **2.3 Section 5.1 Maximum Amount of Grant Funds** of the Agreement currently reads as follows:
 - 5.1 Maximum Amount of Grant Funds.

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- (a) In no event shall the amount of Grant Funds disbursed hereunder exceed Nine Million Eight Hundred Ninety One Thousand Six Hundred Five Dollars (\$9,891,605).
- (b) Grantee understands that, of the Maximum Amount Of Grant Funds listed under Article 5.1 (a) of this Agreement, One Million Two Hundred Ninety Thousand Two Hundred Nine Dollars (\$1,290,209) is included as a contingency amount and is neither to be used in Budget(s) attached to this Agreement or available to Grantee without a modification to the Appendix B, Budget, which has been approved by the Department of Homelessness and Supportive Housing. Grantee further understands that no payment for any portion of this contingency amount will be made unless and until a modification or revision has been fully approved and executed in accordance with applicable City and Department laws, regulations, policies/procedures and certification as to the availability of funds by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.

Such section is hereby replaced in its entirety to read as follows:

5.1 Maximum Amount of Grant Funds.

- (a) In no event shall the amount of Grant Funds disbursed hereunder exceed Eighteen Million Four Hundred Two Thousand Seven Hundred Seventy Dollars (\$18,402,770).
- (b) Grantee understands that, of the Maximum Amount of Grant Funds listed under Article 5.1 (a) of this Agreement One Million Four Hundred Thousand Ninety Nine Dollars (\$1,400,099) is included as a contingency amount and is neither to be used in the Budget attached to this Agreement or available to Grantee without a modification to the Budget, which has been approved by the Department of Homelessness and Supportive Housing. Grantee further understands that no payment for any portion of this contingency amount will be made unless and until a modification or revision has been fully approved and executed in accordance with applicable City and Department laws, regulations, policies/procedures and certification as to the availability of funds by Controller. Grantee agrees to fully comply with these laws, regulations, and policies/procedures.
- **2.4** Reserved. (State or Federal Funds) of the Agreement is hereby deleted and replaced in its entirety to read as follows:
 - 5.4 State or Federal Funds.

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- (a) **Disallowance**. Where the funds are provided by the State or Federal government, with respect to Grant Funds, if any, Grantee agrees that if Grantee claims or receives payment from City for an Eligible Expense, payment or reimbursement of which is later disallowed by the State or Federal government, Grantee shall promptly refund the disallowed amount to City upon City's request. At its option, City may offset all or any portion of the disallowed amount against any other payment due to Grantee hereunder or under any other Agreement. Any such offset with respect to a portion of the disallowed amount shall not release Grantee from Grantee's obligation hereunder to refund the remainder of the disallowed amount.
- **(b) Grant Terms.** Where the funding for this Agreement is provided in full or in part by a federal or state Grant to the City, as part of the terms of receiving the funds, the City is required to incorporate some of the terms into this Agreement and include certain reporting requirements.
- **2.5 Section 6.7 Submitting False Claims** of the Agreement is hereby deleted and replaced in its entirety with:
 - **6.7 Submitting False Claims.** Grantee shall at all times deal in good faith with the City, shall only submit a Funding Request to the City upon a good faith and honest determination that the funds sought are for Eligible Expenses under the Grant, and shall only use Grant Funds for payment of Eligible Expenses. Any Grantee who commits any of the following false acts shall be liable to the City for three times the amount of damage the City sustains because of Grantee's act. A Grantee will be deemed to have submitted a false claim to the City if Grantee: (a) knowingly presents or causes to be presented to an officer or employee of the City a false Funding Request; (b) knowingly disburses Grants Funds for expenses that are not Eligible Expenses; (c) knowingly makes, uses, or causes to be made or used a false record or statement to get a false Funding Request paid or approved by the City; (d) conspires to defraud the City by getting a false Funding Request allowed or paid by the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.
- **2.6** Section 10.1(b) of the Agreement is hereby replaced in its entirety to read as follows:
 - (b) Commercial General Liability Insurance with limits not less than one million dollars (\$1,000,000) each occurrence and two million dollars (\$2,000,000) general aggregate for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; policy must include Abuse and Molestation coverage.

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- Section 13.3 Subcontracting of the Agreement is hereby deleted and replaced in 2.7 its entirety to read as follows:
 - 13.3 Subcontracting. If the Budget lists any permitted subgrantees, then notwithstanding any other provision of this Agreement to the contrary, Grantee shall have the right to subcontract on the terms set forth in this Section. If the Budget specifies that there are no permitted subgrantees, then Grantee shall have no rights under this Section.
 - (a) Limitations. In no event shall Grantee subcontract or delegate the whole of the Grant Plan. Grantee may subcontract with any of the permitted subgrantees set forth in the Budget without the prior consent of City; provided, however, that Grantee shall not thereby be relieved from any liability or obligation under this Agreement and, as between City and Grantee, Grantee shall be responsible for the acts, defaults and omissions of any subgrantee or its agents or employees as fully as if they were the acts, defaults or omissions of Grantee. Grantee shall ensure that its subgrantees comply with all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. All references herein to duties and obligations of Grantee shall be deemed to pertain also to all subgrantees to the extent applicable. A default by any subgrantee shall be deemed to be an Event of Default hereunder. Nothing contained in this Agreement shall create any contractual relationship between any subgrantee and City.
 - (b) **Terms of Subcontract.** Each subcontract shall be in form and substance acceptable to City and shall expressly provide that it may be assigned to City without the prior consent of the subgrantee. In addition, each subcontract shall incorporate all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. Without limiting the scope of the foregoing, each subcontract shall provide City, with respect to the subgrantee, the audit and inspection rights set forth in Section 6.6. Upon the request of City, Grantee shall promptly furnish to City true and correct copies of each subcontract permitted hereunder.

2.8 ARTICLE 15 NOTICES AND OTHER COMMUNICATIONS of the Agreement is replaced by the following:

15.1 Requirements. Unless otherwise specifically provided herein, all notices, consents, directions, approvals, instructions, requests and other communications hereunder shall be in writing, shall be addressed to the person and address set forth below and may be sent by U.S. mail or email, and shall be addressed as follows:

If to the Department or Department of Homelessness and Supportive Housing City: Contracts Unit

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San Francisco, CA 94102 hshcontracts@sfgov.org

If to Grantee: Abode Services

40849 Fremont Blvd Fremont, CA 94538 Attn: Vivian Wan VWan@abode.org

Any notice of default must be sent by certified mail or other trackable written communication.

- **15.2 Effective Date**. All communications sent in accordance with Section 15.1 shall become effective on the date of receipt.
- **15.3 Change of Address**. Any party hereto may designate a new address for purposes of this Article 15 by notice to the other party.
- **2.9** Section 16.8 Requiring Minimum Compensation for Employees of the Agreement is hereby deleted and replaced in its entirety to read as follows:
 - 16.8 Requiring Minimum Compensation for Employees. Grantee shall pay covered employees no less than the minimum compensation required by San Francisco Labor and Employment Code Article 111, including a minimum hourly gross compensation, compensated time off, and uncompensated time off. Grantee is subject to the enforcement and penalty provisions in Article 111. Information about and the text of the Article 111 is available on the web at http://sfgov.org/olse/mco. Grantee is required to comply with all of the applicable provisions of Article 111, irrespective of the listing of obligations in this Section. By signing and executing this Agreement, Grantee certifies that it complies with Article 111.
- **2.10** Section 16.19 Distribution of Beverages and Water of the Agreement is hereby deleted and replaced in its entirety to read as follows:

16.19 Distribution of Beverages and Water

- (a) **Sugar-Sweetened Beverage Prohibition.** Grantee agrees that it shall not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Agreement.
- (b) Waived pursuant to San Francisco Environment Code Chapter 24, section 2406. (Packaged Water Prohibition).

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- **2.11 Section 16.21 Compliance with Other Laws** of the Agreement is hereby deleted and replaced in its entirety to read as follows:
 - (a) Without limiting the scope of any of the preceding sections of this Article 16, Grantee shall keep itself fully informed of City's Charter, codes, ordinances and regulations and all state, and federal laws, rules and regulations affecting the performance of this Agreement and shall at all times comply with such Charter codes, ordinances, and regulations rules and laws.
 - (b) Grantee represents that it is in good standing with the California Attorney General's Registry of Charitable Trusts and will remain in good standing during the term of this Agreement. Grantee shall immediately notify City of any change in its eligibility to perform under the Agreement. Upon City request, Grantee shall provide documentation demonstrating its compliance with applicable legal requirements. If Grantee will use any subcontractors/subgrantees/subrecipients to perform the Agreement, Grantee is responsible for ensuring they are also in compliance with the California Attorney General's Registry of Charitable Trusts at the time of grant execution and for the duration of the agreement. Any failure by Grantee or any subcontractors/subgrantees/subrecipients to remain in good standing with applicable requirements shall be a material breach of this Agreement.
- 2.12 Section 16.23 Reserved. (Additional Requirements for Federally-Funded Awards) of the Agreement is hereby deleted and replaced in its entirety to read as follows:

16.23 Additional Requirements for Federally-Funded Awards, when applicable.

- (a) Grantee shall comply with the requirements described in 2 CFR 25.200, or any successor provisions, to provide a valid Unique Entity Identifier (UEI) and maintain an active SAM.gov registration with current information.
- (b) The Grant Agreement is subject to 2 CFR Part 175, Award Term for Trafficking in Persons. Federal funding under this Grant Agreement may be terminated without penalty if Grantee:
 - (1) Engages in severe forms of trafficking in persons during the period of time that the award is in effect;
 - (2) Procures a commercial sex act during the period of time that the award is in effect; or
 - (3) Uses forced labor in the performance of the award or sub-awards under the award.

May 1, 2025

- **2.13 Section 17.6 Entire Agreement** of the Agreement is hereby deleted and replaced with the following:
 - **17.6 Entire Agreement.** This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict between the terms of this Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

Appendix A, Services to be Provided (dated May 1, 2025)

Appendix B, Budget (dated May 1, 2025)

Appendix C, Method of Payment (dated May 1, 2025)

Appendix D, Interests in Other City Grants (dated May 1, 2025)

2.14 Section 17.12 Dispute Resolution Procedure of the Agreement is hereby deleted and replaced with the following:

17.12 Reserved.

- **2.15 Section 17.14 Services During a City-Declared Emergency** of the Agreement is hereby deleted and replaced with the following:
 - **17.14 Services During a City-Declared Emergency.** In case of an emergency as declared by the Mayor under Charter section 3.100, Grantee will make a good faith effort to continue to provide the services set forth in Eligible Expenses. Any services provided beyond those listed in Eligible Expenses must be approved by the Department.
- **2.16** Appendix A, Services to be Provided, of the Agreement is hereby replaced in its entirety by the modified Appendix A, Services to be Provided (dated May 1, 2025), for the period of May 1, 2025 to June 30, 2027.
- **2.17 Appendix B, Budget**, of the Agreement is hereby replaced in its entirety by the modified **Appendix B, Budget** (dated May 1, 2025), for the period of January 1, 2023 to June 30, 2027.
- **2.18 Appendix C, Method of Payment**, of the Agreement is hereby replaced in its entirety by the modified **Appendix C, Method of Payment** (dated May 1, 2025).
- 2.19 Appendix D, Interests in Other City Grants, of the Agreement is hereby replaced in its entirety by the modified Appendix D, Interests in Other City Grants (dated May 1, 2025).

G-150 (3-24; HSH 3-24) F\$P: 1000027996 IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the date first specified herein. The signatories to this Agreement warrant and represent that they have the authority to enter into this agreement on behalf of the respective parties and to bind them to the terms of this Agreement.

CITY GRANTEE

DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING

ABODE SERVICES

By: Surum McSpadum 5/6/2025
Shireen McSpadden Date

By William Wan

5/5/2025

Vivian Wan

Date

Chief Executive Officer City Supplier Number: 40774

Approved as to Form: David Chiu City Attorney

DocuSigned by:

5/6/2025

Adam Radtke

Executive Director

Date

Deputy City Attorney

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Appendix A: Services to be Provided By Abode Services Adult Rapid Rehousing

I. Purpose of Grant

The purpose of the grant is to provide short-to-medium term Rapid Rehousing (RRH) to the served population. The goals of these services are to reduce the length of time participants spend experiencing homelessness and support the served population in retaining their housing and exiting to rent stability.

II. Served Population

Grantee shall serve adults aged 18 years or older without the custody of minors below 18 years of age.

III. Referral and Prioritization

All new participants will be referred by the San Francisco Department of Homelessness and Supportive Housing (HSH) via Coordinated Entry, which organizes the City and County of San Francisco's Homelessness Response System (HRS) with a common, population-specific assessment, centralized data system, and prioritization method.

IV. Description of Services

Grantee shall provide Support Services to the total number participants as listed in Appendix B, Budget ("Client Counts" tab). RRH services are voluntary and shall be available to all participants. Support Services shall include, but are not limited to, the following:

- A. <u>Housing-Focused Case Management Services</u>: Grantee shall provide necessary services to ensure a seamless transition to permanent housing. Housing-Focused Case Management services shall include assisting participants with securing needed documentation to move into housing, referrals to mainstream resources, and working closely with RRH administrator(s) to ensure that all needed services are in place prior to housing placement. Grantee shall provide wrap-around case management services within a Harm Reduction model to ensure participants' long-term housing retention and improved well-being. These services shall include, but are not limited to, the following:
 - 1. Grantee shall communicate and coordinate with Coordinated Entry and housing partners to remove any barriers to the housing referral process;
 - 2. Grantee shall facilitate onboarding and provide written documentation to inform participants of program components, including program overview, engagement, and services overview, rent contribution explanation, subsidy termination overview, grievance policy, and reasonable accommodation process;
 - 3. Grantee shall work collaboratively with participants to develop an initial Housing Stability Plan, which shall be updated on a quarterly basis, at minimum. The Housing Stability Plan shall outline participant plans to secure and sustain housing, inclusive of specific, actionable steps the participant will take to pursue housing stability. These may include, but are not limited to, the following:
 - a. Search for and secure housing;
 - b. Increase income, connect to benefits. and secure employment

- c. Pursue educational goals, trainings, or certifications;
- d. Improve credit history and build savings;
- e. Address physical or behavioral health challenges; and
- f. Connect to legal resources or other social supports as needed.
- 4. Grantee shall assess the participant's employment and educational skills and goals at intake and incorporate those into the participant's Housing Stability Plan.
- 5. Grantee shall assist with housing coordination services to support a successful transition into housing, including providing transportation and accompanying the participant, as needed, to submit housing applications or to visit available housing units:
- 6. Grantee shall support the participant in making a successful transition to housing, including by accompanying the participant during the move-in process, orienting the participant to the neighborhood, and connecting the participant to all necessary external resources and services;
- 7. Grantee shall make referrals to mainstream resources such as linkages to resources for physical and behavioral health services, childcare services, legal resources, In Home Support Services (ISS) or any other services the participant needs to achieve housing stability.
- 8. Should the participants' needs exceed the capacity of the Grantee, Grantee shall support the participant with linkages to community resources, money management, Smart Money Coaching, and crisis intervention services within a housing first, trauma-informed, and harm reduction framework;
- 9. Grantee shall assess need for public benefits, if needed Grantee will sign participants up for all public benefits for which they qualify;
- 10. Grantee shall collaborate with housing location providers, if applicable, and any other organizations serving the participant, with regular check-in meetings, case conference calls, and other communication, as needed.
- 11. Grantee shall support the provision of targeted services and/or referrals to another appropriate agency for participants whose behavior indicates substance abuse, mental health, or another issue that is jeopardizing the participant's housing retention and/or health;
- 12. Grantee shall begin program exit planning early in the housing process. Grantee shall engage the participant in exit planning early in the housing process to support the participant's successful transition off the rental subsidy as quickly as possible. The exit plan shall depend on the participant's needs and preferences and may include establishing linkages to services in the greater community.
- B. <u>Housing Location Services</u>: Grantee shall provide Housing Location Services to identify and secure housing units. Housing Location Services shall include, but are not limited, to the following:
 - 1. Grantee shall conduct landlord recruitment and establish relationships with landlords, property owners, and property management companies that agree to house qualifying participants;
 - 2. Grantee shall conduct comprehensive housing searches to identify units that meet participant needs. Units shall be reasonable in size, in close proximity to transportation and other amenities, consistent with participant preferences to the

- greatest degree possible, and accessible to participants with disabilities. Units may include, but are not limited to, single units in multi-family buildings, blocks of units in multi-family buildings, shared housing, and other options that help participants achieve residential stability and overall health and well-being;
- 3. Grantee shall understand current housing laws, restrictions, applicability, and time periods for proactive communication with landlords and participants;
- 4. Grantee shall build clear expectations for landlords and participants, and respond quickly and appropriately to any questions or concerns;
- 5. Grantee shall engage with local landlord organizations and housing associations to educate them on housing subsidy opportunities to increase visibility, awareness, and engagement across the larger marketplace;
- 6. Grantees shall utilize innovative strategies to remove barriers to housing, and negotiate partnerships to increase landlord engagement and participation in rental assistance programs;
- 7. Grantee shall partner with HSH to identify and act upon opportunities to secure units. This may include presentations, planning, and other activities needed to engage new partners, or otherwise expand the housing inventory supported with RRH resources.
- 8. Grantee may provide subsidies for units outside of San Francisco if every effort has been made to find housing within San Francisco, or if a tenant requests to move outside the City.
- C. <u>Housing Coordination Services</u>: Grantee shall provide Housing Coordination Services to match participants to housing opportunities, eliminate barriers to housing placement, and allow for rapid placement into housing. Housing Coordination Services include, but are not limited to, the following:
 - 1. Grantee shall communicate and coordinate with Coordinated Entry and RRH case management partners to remove any barriers to the housing referral process;
 - 2. Grantee shall negotiate lease terms on behalf of participants being placed into housing, and conduct lease review to ensure compliance with local and state laws and regulations;
 - 3. Grantee shall support referrals in securing units (e.g. completing housing applications, scheduling viewing appointments, and understanding lease and supporting documentation);
 - 4. Grantee shall partner with case management providers to collect all necessary documents to support participants to successfully move into housing;
 - 5. Grantee shall work to eliminate barriers to housing (e.g. assisting with clearance of outstanding utility debt, credit repair, and correcting erroneous unlawful detainers);
 - 6. Grantee shall conduct initial and annual unit inspections to ensure compliance with Housing Quality Standards (HQS) and/or comparable habitability standards;
 - 7. Grantee shall utilize fair market rent (FMR) to determine if a unit is reasonable and within funding parameters;

- 8. Grantee shall provide education on tenancy requirements, including helping participants understand lease requirements, demonstrating how to turn on utilities and access online portals, and providing any other tenancy education as needed;
- 9. Grantee shall communicate the following expectations with participants:
 - a. Contribution toward the rent is due on the first month and how to make the payment; and
 - b. How much the participant is responsible for each month; and
 - c. Tenants are expected to take over the full rent as quickly as possible while ensuring tenant stability.
- 10. Grantee shall work with property management to complete an assessment and conduct any requisite minor repairs to improve accessibility or other functional enhancements;
- 11. Grantee shall support payment of items needed during housing search and movein (e.g., application fees, security deposit, furniture, and moving costs) in alignment with funding compliance;
- 12. Grantee shall support with resolving maintenance requests, lease violations, lockouts, and all other unit-related challenges; and
- 13. Grantee shall conduct home visits in a manner and frequency consistent with the Engagement Policy.
- 14. Grantee shall recertify the tenant's eligibility to receive subsidy assistance every three months, at minimum, and more frequently if the tenant's income reaches 200 percent of the rent amount. The subsidy assistance may be renewed if the tenant is moving toward successful transition from the subsidy assistance by increasing income or, when that is not a realistic goal, support transitioning to another subsidized housing situation.
- D. <u>Subsidy Administration Services</u>: Grantee shall provide Subsidy Administration Services to fulfill the administrative, financial, and record-keeping functions required to issue and document timely and accurate subsidy payments and other types of financial assistance. Subsidy Administration Services include, but are not limited to, the following:
 - 1. Grantee shall complete timely and accurate payment of flexible funding to eliminate other barriers to housing;
 - 2. Grantee shall make initial payments associated with participant move-in, including security deposits, first month's rent, and subsequent monthly rental payments;
 - 3. Grantee shall set the expectation that participant rent is due on the first of the month and is paid directly to the landlord;
 - 4. Grantee shall complete timely and accurate payment of subsidies to landlords and property management, in accordance with negotiated leases;
 - 5. Grantee may provide subsidies for units outside of San Francisco if every effort has been made to find housing within San Francisco, or if a participant specifically requests to move outside of San Francisco;
 - 6. Grantee shall communicate with Housing Coordination staff to ensure the participants' income verification is up to date to ensure accurate subsidy calculation;

- 7. Grantee shall provide subsidies ranging in term from 12 months to up to 24 months.
- 8. Grantee shall receive an initial one-year term of rental assistance. At the end of the initial rental assistance period, if the tenant is assessed to need further support, Grantee may extend assistance. Grantee may adjust the assistance amount up or down, depending on the needs of the tenant at the time. Grantee may extend rental assistance in three month increments until the tenant can sustain the rent on their own or they reach the maximum rental assistance period of 24 months.
- E. <u>Landlord Liaison Services</u>: Grantee shall provide Landlord Liaison Services to support ongoing housing stability, including serving as a liaison between landlords and participants. Landlord Liaison Services include, but are not limited to, the following:
 - 1. Grantee shall maintain quarterly communication, at minimum, with landlords to identify and address concerns on a proactive basis;
 - 2. Grantee shall regularly collaborate with RRH case management partners to ensure participants can pay rent on time, cultivate healthy relationships with neighbors and landlords, and resolve any tenancy issues. Coordination shall consist of regular, informal communication as well as structured case coordination meetings that occur at least monthly;
 - 3. Grantee shall immediately respond to lease violations or other complaints, with the goal of finding resolutions that do not jeopardize housing stability. If lease violations cannot be resolved, Grantee shall work closely with landlords and participants to coordinate solutions prior to eviction;
 - 4. Grantee shall ensure landlords fulfill their legal responsibilities, including conducting repairs, issuing proper notices, supporting participants' rights to Fair Housing, and adhering to lease terms; and
 - 5. Grantee shall provide a point of contact for all partnering landlords to ensure rapid response to participant challenges and any issues that may arise.

F. Workforce Development Services:

- 1. Grantee shall conduct an assessment with each tenant to determine the employment-related capabilities, needs, interests, and potential of tenant. The assessment should be documented within the initial Housing Stability Plan.
- 2. Grantee shall integrate ongoing workforce development planning into the Housing Stability Plan based on the assessment which includes a vocational goal and the incremental steps towards achieving it, including linkage to public benefits, barrier remediation and support services as necessary, including and not limited to the County Adult Assistance Program (CAAP) and CalFresh;
- 3. Grantee shall collaborate with Smart Money Coaching to ensure financial coaching services are integrated into workforce development programming to support upward economic mobility of tenants.
- 4. Grantee shall provide job readiness preparation that includes work and education history, resume development, skill building to support tenant to conduct online

- job search and complete employment applications with support from staff and independently, interviewing skills, and practice interviews;
- 5. Grantee shall collaborate with the portfolio of workforce development programs in the City of San Francisco, including programs funded by the Office of Economic and Workforce Development (OEWD), Human Services Agency (HSA), Department of Children Youth and their Families (DCYF), as well as other private sector partnerships;
- 6. Grantee shall provide referrals to vocational training that helps tenants obtain indemand employment skills that are marketable to employers from local/regional industries;
- 7. Grantee shall match tenants with employment opportunities and coach them through the job search process; and
- 8. Provide training and support to employers and tenants to ensure job retention after placement.

V. Location and Time of Services

Grantee shall provide services at 40849 Fremont Blvd, Fremont, CA. Grantee shall provide services at participants' houses or other field locations, as needed.

VI. Service Requirements

- A. Diversity, Equity, and Inclusion: The Department is committed to a culture of inclusion in which our differences are celebrated. This includes foundational perspectives that everyone should have equitable access to what they need to thrive no matter their race, age, ability, gender, sexual orientation, ethnicity, or country of origin and that a diverse and inclusive workforce will produce more creative and innovative outcomes for the organization, and ultimately, its clients. And the Department is committed to addressing the disparate impact of historical limits on access to governmental services and advancing equity in all aspects of our work, ensuring access to services, and providing support to all communities to ensure their ability to succeed and thrive. Therefore, Grantee shall maintain organizational plans, strategies, and activities to address diverse, equitable, and inclusive access to services provided by Grantee under the Grant Plan, as well as internal controls to regularly review current practices through the lens of diversity, equity, and inclusion to identify areas of improvement. This includes but is not limited to: the organizational mission and/or inclusion statements; non-discrimination documents; community outreach plans; plans to increase diverse applicants for staff positions; communication strategies to address program recipients who have historically been excluded from participation; and staff training activities on diversity, equity, and inclusion.
- B. <u>1:50 Housing Coordinator Ratio</u>: Grantee shall maintain a 1:50 ratio of Housing Coordinator to HSH adult units.
- C. <u>1:20 Case Manager Ratio</u>: Grantee shall maintain a 1:20 ratio of Case Manager to HSH adult units.

- D. <u>Income Verification</u>: Grantee shall complete income verification for participants upon program enrollment and, thereafter, shall complete income recertification annually, at minimum, to ensure continued eligibility. During annual income recertification, Grantee shall revisit participant rent calculations and determine an appropriate rental contribution;
- E. <u>Language and Interpretation Services</u>: Grantee shall ensure that translation and interpreter services are available, as needed. Grantee shall address the needs of and provide services to the served population who primarily speak language(s) other than English. Additional information on Language Access standards can be found on the HSH Providers Connect website: https://sfgov1.sharepoint.com/sites/HOM-Ext-Providers.
- F. <u>Case Conferences</u>: Grantee shall participate in individual case conferences and team coordination meetings with HSH-approved programs, as needed, to coordinate and collaborate regarding participants' progress.
- G. <u>Admission Policy</u>: Grantee admission policies for services shall be in writing and available to the public. Except to the extent that the services are to be rendered to a specific population as described in the programs listed herein, such policies must include a provision that the served population is accepted for care without discrimination on the basis of race, color, creed, religion, sex, age, national origin, ancestry, sexual orientation, gender identification, disability, or HIV status.

H. Grievance Procedure:

- 1. Grantee shall establish and maintain a written Grievance Procedure for participants, that shall include, at minimum, the following elements:
 - a. The name or title of the person or persons authorized to make a determination regarding the grievance;
 - b. The opportunity for the aggrieved party to discuss the grievance with those who will be making the determination;
 - c. The amount of time required for each step, including when a participant can expect a response; and
 - d. In accordance with published HSH policies/procedures, the HSH Grievances email address (hshgrievances@sfgov.org) and mailing address for the household to contact after the household has exhausted Grantee's internal Grievance Procedure.
- 2. Grantee shall, at program entry, review and provide a copy of this procedure, and any amendments, to each participant and obtain a signed copy of the form from the participant, which must be maintained in the participant's file. Additionally, Grantee shall post the policy at all times in a location visible to participants and provide a copy of the procedure and any amendments to the assigned HSH Program Manager.
- I. <u>Reasonable Accommodation Policy</u>: Grantee shall, at program entry, review and provide a copy of a written Reasonable Accommodation policy and process to each

- participant and obtain a signed copy of the policy and process from the participant, which must be maintained in the participant's file.
- J. <u>Termination Policy</u>: Grantee shall establish due process for program termination and upload supporting documentation into the Online Navigation and Entry (ONE) System (or record in a comparable system for DV providers) at program termination.
- K. Feedback, Complaint, and Follow-up Policies:

Grantee shall provide means for the served population to provide input into the program, including the planning, design, and level of satisfaction with services. Feedback methods shall include:

- 1. A complaint process, including a written complaint policy informing the served population on how to report complaints; and
- 2. A written annual survey to the served population to gather feedback, measure satisfaction, and assess the effectiveness of services and systems within the program. Grantee shall offer assistance to the served population regarding completion of the survey if the written format presents any problem.
- L. <u>City Communications and Policies:</u> Grantee shall keep HSH informed of program operations and comply with HSH policies, training requirements, and participate in meetings, including, but not limited to:
 - 1. Regular communication to HSH about the implementation of the program;
 - 2. Attendance at all meetings as required by HSH. This shall include quarterly HSH meetings; and
 - 3. Attendance at trainings (e.g., overdose prevention training), when required by HSH.
- M. <u>Coordination with Other Service Providers</u>: Grantee shall establish written agreements between case management, housing location, and other service providers that are part of the scattered site support team to formalize collaboration and roles and responsibilities.
- N. <u>Critical Incident</u>: Grantee shall report critical incidents, as defined in the Critical Incident Policy, to HSH, according to the Department policy. Critical incidents shall be reported using the Critical Incident Report form. In addition, critical incidents that involve life endangerment events or major service disruptions must be reported immediately to the HSH program manager.
- O. <u>Disaster and Emergency Response Plan</u>: Grantee shall develop and maintain an Agency Disaster and Emergency Response Plan containing Site Specific Emergency Response Plan(s) for each service site per HSH requirements. The Agency Disaster and Emergency Response Plan shall address disaster coordination between and among service sites. Grantee shall update the site plan as needed and Grantee shall train all employees regarding the provisions of the plan for their sites.
- P. Data Standards:

- 1. Grantee shall ensure compliance with the HMIS Participation Agreement and Continuous Data Quality Improvement (CDQI) Process¹, including but not limited to: (a) entering all client data within three business days (unless specifically requested to do so sooner); (b) ensuring accurate dates for enrollment, exit, and (if applicable) move-in; and (c) running monthly data quality reports and correcting errors.
- 2. Data entered in the ONE system shall meet or exceed the ONE System Continuous Data Quality Improvement Process standards.
- 3. Grantee shall enter data into the ONE System, but may be required to report certain measures or conduct interim reporting in CARBON, via secure email, or through uploads to a File Transfer Protocol (FTP) site. When required by HSH, Grantee shall submit monthly, quarterly and/or annual metrics into either the CARBON database, via secure email, or through uploads to an FTP site. HSH shall provide clear instructions to all Grantees regarding the correct mechanism for sharing data. Changes to data collection or reporting requirements shall be communicated to Grantees via written notice at least one month prior to expected implementation.

Q. Confidentiality:

- 1. Grantee shall comply with applicable federal, state, and local laws that govern the confidentiality, privacy, and security of client data shared between Grantee, HSH, and other providers if those laws apply for the purposes described in the Grant Plan, including but not limited to: U.S. Department of Housing and Urban Department (2004) Homeless Management Information Systems (HMIS) Data and Technical Standards Final Notice and 24 C.F.R. Part 578, Continuum of Care.
- 2. Grantee shall safeguard the confidentiality of all client data by (a) ensuring the security and integrity of all client data; (b) maintaining computers and other information systems and technology infrastructure that it uses to create, receive, maintain, use, or transmit client data in a secure manner; (c) protecting against any anticipated threats or hazards to the security and integrity all client data; (d) protecting against unauthorized disclosure, access, or use of all client data; (e) ensuring the proper disposal of client data; and (f) ensuring that all of Grantee's employees, agents, and subcontractors, if any, comply with all of the foregoing.
- 3. Grantee shall immediately notify HSH upon receipt of any subpoenas, service of process, litigation holds, discovery requests and other legal requests ("Legal Requests") related to client data shared under this Grant Plan or which in any way might reasonably require access to client data, and in no event later than twenty-four (24) hours after Grantee receives the request. Grantee shall not respond to Legal Requests without first notifying City.
- 4. In the event that Grantee becomes aware of a breach that results in a confirmed unauthorized disclosure that compromises the security, confidentiality, or integrity of client data, Grantee shall, as applicable: (a) notify HSH immediately following discovery, but no later than 48 hours, of such confirmation; (b) coordinate with HSH in its breach response activities; (c) perform or take any

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¹ HMIS Participation Agreement and Continuous Data Quality Improvement Process, available here: https://www.sf.gov/information--one-system

- other actions required to comply with applicable law as a result of the occurrence; (d) provide to HSH a detailed plan within 10 calendar days of the occurrence describing the measures Grantee will undertake to prevent a future occurrence; and (e) assist HSH upon request and/or as directed in providing notice and/or monitoring to affected individuals in compliance with applicable law.
- 5. Failure to comply with data security, storage and access requirements may result in loss of access to the HMIS and other data systems.
- R. <u>Good Neighbor Policies:</u> Grantee shall maintain a good relationship with the neighborhood, including:
 - 1. Collaborating with neighbors and relevant city agencies to ensure that neighborhood concerns are addressed;
 - 2. When a public safety issue or concern is identified, the Grantee will respond according to this policy and attend neighborhood meetings upon request; and
 - 3. Grantee management staff are available to respond to neighbors concerns reported to landlords within two business days, if reasonable.
- S. <u>Harm Reduction:</u> Grantee shall integrate harm reduction principles into service delivery and agency structure as well as follow the <u>HSH Overdose Prevention Policy</u>. Grantee staff who work directly with clients will participate in annual trainings on harm reduction, overdose recognition and response.
- T. <u>Housing First</u>: Grantee services and operations shall align with the Core Components of Housing First as defined in California Welfare and Institutions Code, section 8255. This includes integrating policies and procedures to provide client-centered, lowbarrier access to housing and services.

VII. Service Objectives

Grantee shall achieve the following service objectives during the term of this grant. All service objectives shall be calculated at a household level rather than per participant. A household may include more than one participant. All service objectives below will be monitored by sampling participant files during annual program monitoring visits:

A. <u>Housing Location Services</u>

1. Grantee shall provide 100 percent of participants with Housing Location Services.

B. Housing Coordination Services

1. Grantee shall offer 100 percent of participants with Housing Coordination services.

C. Subsidy Administration Services

- 1. Grantee shall issue 100 percent of subsidy payments on or before the first of the month every month for each participant, or at the orientation of lease; and
- 2. Grantee shall provide 100 percent of participants with Subsidy Administration Services.

D. Housing-Focused Case Management Services

- 1. Grantee shall offer 100 percent of participants Housing-Focused Case Management Services;
- 2. Grantee shall offer a Housing Stability Plan to 100 percent of participants receiving Housing-Focused Case Management Services; and
- 3. Grantee shall offer 100 percent of participants referrals to other Case Management should the participant decline Grantee's Housing-Focused Case Management Services.

E. Workforce Development Services

- 1. Grantee shall offer 100 percent of participants with Workforce Development Services; and
- 2. Grantee shall offer a workforce development assessment to 100 percent of participants; and
- 3. Grantee shall offer 100 percent of participants referrals to workforce development program partnerships specifically designed for RRH participants.

F. Landlord Liaison Services

- 1. Grantee shall provide 100 percent of participants with Landlord Liaison Services; and
- 2. Grantee shall respond to 100 percent of requests from participants/landlords submitted within two business days.

VIII. Outcome Objectives

Grantee shall achieve the following outcome objectives during the term of this grant. All outcome objectives shall be calculated at a household level rather than per participant. A household may include more than one participant. All outcome objectives will be monitored using ONE system data:

A. Housing Coordination and Housing Location Services:

- 1. At least 90 percent of participants enrolled in the program will successfully move into housing as verified by their housing move-in date; and
- 2. The average length of time that participants spend homeless, from program enrollment to housing move-in, shall be less than or equal to 75 days, as calculated by [Housing Move-in Date]-[Enrollment Date]/Count of participants with a [Housing Move-In Date].

B. Housing-Focused Case Management, Housing Coordination Services, and Landlord Liaison Services:

- 1. At least 90 percent of participants will maintain their housing for 12 months or exit to a permanent housing destination; and
- 2. At least 80 percent of households will maintain their housing for 24 months or exit to a permanent housing destination; and
- 3. At least 75 percent of participants will be referred to community resources.

- C. The following Outcome Objectives shall apply to Housing-Focused Case Management Services and Workforce Development Services.
 - 1. At least 75 percent of tenants shall obtain employment or increase their income by the first annual tenant assessment compared to their status at program enrollment.

IX. Reporting Requirements

- A. Grantee shall input data into systems required by HSH.
- B. On a quarterly basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the end of each quarter:
 - 1. The total number of unduplicated households receiving a subsidy or case management services during that quarter; and
 - 2. The total number of new placements during the quarter not including relocations; and
 - 3. The total number of program exits and destinations.
- C. For any quarter that maintains less than 90 percent of the total agreed upon units of service for any mode of service hereunder, Grantee shall immediately notify the HSH Program Manager in writing, specify the number of underutilized units of service and provide a plan of action to resolve the underutilization.
- D. For any quarter that underspends based on the estimated quarterly amount (25 percent each quarter), Grantee shall notify the HSH Program Manager and Contract Analyst in writing and provide a plan of action to resolve the underspending.
- E. On an annual basis, Grantee shall enter the required metrics, including any required templates to be uploaded, into the CARBON database by the 15th of the month following the end of each fiscal year:
 - 1. The number and percentage of participants that maintained their housing for 12 months or exited to a permanent housing destination and households that maintained their housing for 24 months or exit to a permanent housing destination; and
 - 2. The average length of time participants spent homeless. This should be calculated from program enrollment to move-in date;
 - 3. The number and percentage of participants engaging in Housing-Focused Case Management and Grantee-created housing stability plans; and
 - 4. The number and percentage of households referred to community resources.
- F. Grantee shall participate in annual Eviction Survey reporting, per the 2015 City and County of San Francisco Participant Eviction Annual Reports Ordinance (https://sfbos.org/ftp/uploadedfiles/bdsupvrs/ordinances15/o0011-15.pdf). Grantee shall provide the number of evicted households and eviction notices issued to households residing in City-funded housing through the annual HSH administered Eviction Survey. Grantee shall adhere to all deadlines for submission as required by

HSH.

- G. Grantee shall participate, as required by HSH, with City, State and/or Federal government evaluative studies designed to show the effectiveness of Grantee's services. Grantee agrees to meet the requirements of and participate in the evaluation program and management information systems of the City. The City agrees that any final reports generated through the evaluation program shall be made available to Grantee within thirty working days of receipt of any evaluation report and such response will become part of the official report.
- H. Grantee shall provide Ad Hoc reports as required by HSH and respond to requests by HSH in a timely manner.
- I. Grantee shall submit Project Descriptor data elements as described in the U.S. Department of Housing and Urban Development (HUD)'s latest HMIS Data Standards Manual (https://files.hudexchange.info/resources/documents/HMIS-Data-Standards-Manual.pdf) to HSH at the following intervals: 1) at the point of project setup; 2) when project information changes; 3) at least annually or as requested by HSH. Data is used for reporting mandated by HUD and California's Interagency Council on Homelessness, and to ensure HSH's ongoing accurate representation of program and inventory information for various reporting needs, including monitoring of occupancy and vacancy rates.

For assistance with reporting requirements or submission of reports, contact the assigned Contract and Program Managers.

X. Monitoring Activities

- A. <u>Program Monitoring</u>: Grantee is subject to program monitoring and/or audits, such as, but not limited to review of the following: participant files, Grantee's administrative records, staff training documentation, postings, program policies and procedures, data reported on Annual Performance Reports (APR), documentation of funding match sources, Disaster and Emergency Response Plan and training, personnel and activity reports, proper accounting for funds and other operational and administrative activities, and back-up documentation for reporting progress towards meeting service and outcome objectives.
 - Monitoring of program participation in the ONE system may include, but is not limited to, the audit of data quality reports from the ONE system, records of timeliness of data entry, and attendance records at required training and agency lead meetings.
- B. <u>Fiscal Compliance and Contract Monitoring</u>: Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal and accounting policies, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will

include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subcontracts and memoranda of understanding (MOUs), and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

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	PPENDIX B. BUDGI		AD SOFF ORTIVE I	10031110											
_	Ocument Date	5/1/2025]												
		.,,		Duration]										
4 (Contract Term	Begin Date	End Date	(Years)											
-	Current Term	1/1/2023	6/30/2025	3											
	mended Term	1/1/2023	6/30/2027	5											
	rovider Name		bode Services												
	rogram		Adult RRH												
-	\$P Contract ID#		1000027996												
-	ction (select)	,	Amendment												
-	ffective Date		5/1/2025												
12 E	Sudget Name	Prop C - Adult RR													
13		Current	New		1										
17	erm Budget	. , ,	\$ 17,002,671	1											
15	Contingency	\$ 2,500,562	\$ 1,400,099	15%							EXTENSION YEAR			EXTENSION YEAR	
16	lot-To-Exceed	\$ 9,891,605	\$ 18,402,770		Year 1	Year 2		Year 3			Year 4			Year 5	
					1/1/2023 -	7/1/2023 -	7/1/2024 -	7/1/2024 -	7/1/2024 -	7/1/2025 -	7/1/2025 -	7/1/2025 -	7/1/2026 -	7/1/2026 -	7/1/2026 -
17					6/30/2023	6/30/2024	6/30/2025	6/30/2025	6/30/2025	6/30/2026	6/30/2026	6/30/2026	6/30/2027	6/30/2027	6/30/2027
18					Current/Actuals	Current/Actuals	Current/Actuals	Amendment	New	Current/Actuals	Amendment	New	Current/Actuals	Amendment	New
19 F	xpenditures														ĺ
	alaries & Benefits				\$ 485,163	\$ 1,039,403	\$ 1,080,979	Ś -	\$ 1,080,979	\$ -	\$ 1,180,233	\$ 1,180,233	\$ -	\$ 1,227,443	\$ 1,227,443
	perating Expense				\$ 40,672	\$ 126,627	\$ 68,641	\$ (10,801)	\$ 57,840	\$ -	\$ 82,149	\$ 82,149	\$ -	\$ 88,740	\$ 88,740
	ubtotal				\$ 525,835	\$ 1,166,030	\$ 1,149,620	\$ (10,801)	\$ 1,138,819	\$ -	\$ 1,262,382	\$ 1,262,382	\$ -	\$ 1,316,183	\$ 1,316,183
23 li	ndirect Percentage				15.00%	15.00%	15.00%	. , , ,	15.00%	15.00%		15.00%	15.00%		15.00%
24 I	ndirect Cost (Line 22	2 X Line 23)			\$ 12,695	\$ 174,905	\$ 172,443	\$ (1,620)	\$ 170,823	\$ -	\$ 189,355	\$ 189,355	\$ -	\$ 197,427	\$ 197,427
25 (ther Expenses (Not	t subject to indired	ct %)		\$ 745,260	\$ 1,765,561	\$ 1,678,696	\$ 290,054	\$ 1,968,750	\$ -	\$ 3,527,562	\$ 3,527,562	\$ -	\$ 2,841,085	\$ 2,841,085
28	Total Expenditures				\$ 1,283,790	\$ 3,106,496	\$ 3,000,759	\$ 277,633	\$ 3,278,392	\$ -	\$ 4,979,300	\$ 4,979,300	\$ -	\$ 4,354,695	\$ 4,354,695
29															
30 F	ISH Revenues (selec	ct)													İ
31 P	rop C				\$ 1,985,817	\$ 3,837,300	\$ 2,778,279	\$ 277,633	\$ 3,055,912		\$ 4,979,300	\$ 4,979,300		\$ 4,354,695	\$ 4,354,695
33 F	rop C COLA						\$ 222,480	\$ -	\$ 222,480			\$ -			\$ -
	djustment to Actua				\$ (702,028)	\$ (730,805)			\$ -			\$ -			\$ -
40	Total HSH Revenue	es .			\$ 1,283,789	\$ 3,106,495	\$ 3,000,759	\$ 277,633	\$ 3,278,392	\$ -	\$ 4,979,300	\$ 4,979,300	\$ -	\$ 4,354,695	\$ 4,354,695
															İ
41 <u>C</u>	Other Revenues (to	offset Total Expen	<u>iditures)</u>												İ
42							ļ		\$ -			\$ -		ļ	\$ -
47 T	otal Other Revenu	es			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
48															<u> </u>
49	Total HSH + Other I	Revenues			\$ 1,283,789	\$ 3,106,495	\$ 3,000,759	\$ 277,633	\$ 3,278,392	\$ -	\$ 4,979,300	\$ 4,979,300	\$ -	\$ 4,354,695	\$ 4,354,695
50 F	lev-Exp (Budget Ma	tch Check)			\$ -	\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -
52					*NOTE: HSH budge	ets typically project	out revenue levels	across multiple yea	rs, strictly for budg	et-planning					
53 F	repared by	La	auryn Younge		purposes. All progr	ram budgets at any	given year are subje	ect to Mayoral / Bo	ard of Supervisors	discretion and					
	lh a a a		510.613.4525		funding availability	, and are not guara	nteed. For further in		۸	C 100 C					
54 F	hone	3	10.013.4323		runung avanabinty	ranu are not guara.	illeed. For further if	normation, please	see Article 2 of the	G-100 Grant					

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1	DEPARTMENT OF H				-		
2	APPENDIX B, BUDGI						
3	Document Date						
4	Contract Term						
5	Current Term						
6	Amended Term						
7	Provider Name						
8	Program						
9	F\$P Contract ID#						
10							
11	Effective Date						
12	Budget Name						
13							
14	Term Budget						
15	Contingency						
					All Years		
16	Not-10-Exceed						
			1/1/2023 -		1/1/2023 -		1/1/2023 -
17			6/30/2025		6/30/2027		6/30/2027
18		C	urrent/Actuals		Amendment		New
19	Expenditures						
20		\$	2,605,546	\$	2,407,676	\$	5,013,222
21		\$	235,940	\$	160,088	\$	396,028
22		Ś	2,841,485	\$	2,567,764	\$	5,409,250
	Indirect Percentage	7	2,041,403	Y	2,307,704	7	3,403,230
24		ć	360,043	\$	385,162	\$	745,205
25			4,189,517	\$	6,658,701	\$	10,848,218
28	Total Expenditures		7,391,045	خ	9,611,628	Ś	17,002,673
29	Total Expelluitures	ڔ	7,331,043	Ų	3,011,028	٠	17,002,073
	UCU Dovonuos (solo						
30			0.001.200	4	0.611.630	4	10 212 024
31	Prop C	\$	8,601,396	\$	9,611,628	\$	18,213,024
33		\$	222,480	\$	-	\$	222,480
34			(1,432,833)	\$	0.644.633	\$	(1,432,833)
40	Total HSH Revenue	Ş	7,391,043	\$	9,611,628	\$	17,002,671
41	Other Revenues (to	١.		١.		١.	
42		\$	-	\$	-	\$	
47	Total Other Revenu	\$	-	\$	-	\$	
48							·
49	Total HSH + Other	\$	7,391,043	\$	9,611,628	\$	17,002,671
50	Rev-Exp (Budget Ma	•	-	Ė		\$	-
52	END (Duaget Ma	7				Υ.	
	Prepared by						
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53	Dhono						
53 54 55	Phone Email						

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1 DEPARTMENT OF HOMELESSI	NESS AND SUPPORTIVE HOUS	ING		-									
2 SALARY & BENEFIT DETAIL													
3 Document Date		5/1/	'2025										
4 Provider Name			de Services										
5 Program			lt RRH										
6 F\$P Contract ID#			0027996										
7 Budget Name		Prop	C - Adult R										
8					Year 1		1 .	. /. /2.22				Year 2	
9 POSITIO	N TITLE		Agency T	otals	For HSH			1/1/2023 - 5/30/2023		Agency T	otals	For HSH	
10					Prog	ram	Cur	rent/Actuals				Prog	gram
11		Tir	nnual Full me Salary r 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE	Buc	dgeted Salary	Tim	annual Full ne Salary (for 1.00 FTE)	Position FTE	% FTE funded by this budget	Adjusted Budgeted FTE
12 Associate Director of Housing	& Services	\$	103,000	1.00	25%	0.25	\$	12,875	\$	107,120	1.00	25%	0.25
13 Program Manager		\$	90,177	2.00	78%	1.55	\$	69,887	\$	93,784	2.00	78%	1.55
14 Lead Real Estate Specialist		\$	95,481	1.00	25%	0.25	\$	11,935	\$	99,300	1.00	25%	0.25
15 Housing Specialist		\$	72,337	3.00	100%	3.00	\$	108,506	\$	75,231	3.00	100%	3.00
16 Data/ Compliance Specialist		\$	66,554	1.00	10%	0.10	\$	6,328	\$	69,216	1.00	10%	0.10
17 Service Coordinators		\$	72,337	5.00	100%	5.00	\$	180,844	\$	75,231	5.00	100%	5.00
20													
52					TOTA	L SALARIES	\$	390,374				TOTA	L SALARIES
53					TOTAL FTE	10.15						TOTAL FTE	10.15
54					FRINGE BE	NEFIT RATE		29.00%				FRINGE BE	NEFIT RATE
55				EMP	LOYEE FRING	GE BENEFITS	\$	94,789			EMP	PLOYEE FRING	GE BENEFITS
56				TOTA	AL SALARIES	& BENEFITS	\$	485,163			TOTA	AL SALARIES	& BENEFITS
57													
58													
59													

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1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUS										
2	SALARY & BENEFIT DETAIL										
	Document Date										
4	Provider Name										
	Program										
	F\$P Contract ID#										
7	Budget Name										
8						1	Year			1	
	POSITION TITLE	7/1/20				For HSH	Funded	7/1/2024 -	7/1/2024 -		1/2024 -
9		6/30/2		Agency To	otals	Prog		6/30/2025	6/30/2025	 	30/2025
10		Current/	Actuals					Current/Actuals	Amendment		New
				Annual Full Time	Position	% FTE	Adjusted				
		Budgeted	Salary	Salary (for 1.00	FTE	funded by	Budgeted	Budgeted Salary	Change	Budge	eted Salary
11				FTE)	FIE	this budget	FTE				
12	Associate Director of Housing & Services	\$	26,780	\$ 111,405	1.00	25%	0.25	\$ 27,851	\$ -	\$	27,851
13	Program Manager	\$ 1	45,365	\$ 97,535	2.00	78%	1.55	\$ 151,179	\$ -	\$	151,179
14	Lead Real Estate Specialist	\$	24,825	\$ 103,272	1.00	25%	0.25	\$ 25,818	\$ -	\$	25,818
15	Housing Specialist	\$ 2	25,693	\$ 78,240	3.00	100%	3.00	\$ 234,721	\$ -	\$	234,721
16	Data/ Compliance Specialist	\$	6,922	\$ 71,985	1.00	10%	0.10		\$ -	\$	7,198
17	Service Coordinators	\$ 3	76,155	\$ 78,240	5.00	100%	5.00	\$ 391,201	\$ -	\$	391,201
20									\$ -	\$	-
52		\$ 8	05,739				L SALARIES	\$ 837,969	\$ -	\$	837,969
53	ı					TOTAL FTE	10.15				
54			29.00%				NEFIT RATE	29.00%			29.00%
55		\$ 2	33,664		EMF	PLOYEE FRING	GE BENEFITS	\$ 243,011	\$ -	\$	243,011
56		\$ 1,0	39,403		TOT	AL SALARIES	& BENEFITS	\$ 1,080,979	\$ -	\$	1,080,979
57											
58											
59											

	A		W	Х	Υ	Z	AA	AB	AC	AD
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUS									
2	SALARY & BENEFIT DETAIL									
3	Document Date									
4	Provider Name									
	Program									
	F\$P Contract ID#									
	Budget Name					EXTENSIO				
8						Year		-1.1		
_	POSITION TITLE		A T-	4-1-	For HSH	Funded	7/1/2025 -	7/1/2025 -	7/1/2025 -	A T
9			Agency To	itais	Prog	arm	6/30/2026	6/30/2026	6/30/2026	Agency To
10							Current/Actuals	Amendment	New	
			ial Full Time	Position	% FTE	Adjusted				Annual Full Time
		Sala	ry (for 1.00	FTE	funded by	Budgeted	Budgeted Salary	Change	Budgeted Salary	Salary (for 1.00
11			FTE)		this budget	FTE				FTE)
12	Associate Director of Housing & Services	\$	115,861	1.00	35%	0.35		\$ 40,551	\$ 40,551	\$ 120,495
13	Program Manager	\$	101,436	2.00	100%	2.00		\$ 202,873	\$ 202,873	\$ 105,494
14	Lead Real Estate Specialist	\$	91,809	1.00	40%	0.40		\$ 36,724	\$ 36,724	\$ 95,481
15	Housing Specialist	\$	81,370	3.00	100%	3.00		\$ 244,109	\$ 244,109	\$ 84,625
16	Data/ Compliance Specialist	\$	74,864	1.00	20%	0.20		\$ 14,973	\$ 14,973	\$ 77,859
17	Service Coordinators	\$	81,370	5.00	100%	5.00		\$ 406,849	\$ 406,849	\$ 84,625
20								\$ -	\$ -	
52						L SALARIES	\$ -	\$ 946,079	\$ 946,079	
53					TOTAL FTE	10.95				
54					FRINGE BE	NEFIT RATE	24.75%		24.75%	
55				EMF	PLOYEE FRING	SE BENEFITS	\$ -	\$ 234,155	\$ 234,155	
56				TOT	AL SALARIES	& BENEFITS	\$ -	\$ 1,180,233	\$ 1,180,233	
57										
58										
59										

	A	AE	AF	AG	AH		Al	AJ	ВТ	BU
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUS									
2	SALARY & BENEFIT DETAIL									
3	Document Date									
-	Provider Name									
	Program									
	F\$P Contract ID#			=\/==\						
	Budget Name			EXTENSIO						All Vasus
8				Year		Ι ,	1/1/2026	7/1/2026	4 /4 /2022	All Years
	POSITION TITLE	otals	For HSH	Funded	7/1/2026 - 6/30/2027		7/1/2026 -	7/1/2026 -	1/1/2023 -	1/1/2023 -
9		Jiais	Prog	arm	Current/Actuals		/30/2027 mendment	6/30/2027 New	6/30/2025 Current/Actuals	6/30/2027 Modification
10					current Actuals	AI	menument	IVEV	current/Actuals	Widdingation
		Position	% FTE	Adjusted						
		FTE	funded by	_	Budgeted Salary		Change	Budgeted Salary	Budgeted Salary	Change
11			this budget	FTE						
12	Associate Director of Housing & Services	1.00	35%	0.35		\$	42,173	\$ 42,173	\$ 67,506	\$ 82,725
13	Program Manager	2.00	100%	2.00		\$	210,988	\$ 210,988	\$ 366,430	\$ 413,860
14	Lead Real Estate Specialist	1.00	40%	0.40		\$	38,193	\$ 38,193	\$ 62,578	\$ 74,916
15	Housing Specialist	3.00	100%	3.00		\$	253,874	\$ 253,874	\$ 568,920	\$ 497,983
16	Data/ Compliance Specialist	1.00	20%	0.20		\$	15,572	\$ 15,572	\$ 20,448	\$ 30,545
17	Service Coordinators	5.00	100%	5.00		\$	423,123	\$ 423,123	\$ 948,200	\$ 829,972
20						\$	-	\$ -	\$ -	\$ -
52			TOTA	AL SALARIES	\$ -	\$	983,922	\$ 983,922	\$ 2,034,082	\$ 1,930,001
53			TOTAL FTE	10.95						
54			FRINGE BE	NEFIT RATE	24.75%			24.75%		
55		EMP	PLOYEE FRING	GE BENEFITS	\$ -	\$	243,521	\$ 243,521	\$ 571,464	\$ 477,675
56		тот	AL SALARIES	& BENEFITS	\$ -	\$	1,227,443	\$ 1,227,443	\$ 2,605,546	\$ 2,407,676
57										
58										
59	L									

1 [A		
	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUS		BV
2 9	SALARY & BENEFIT DETAIL		
	Document Date		
4	Provider Name		
	Program		
-	F\$P Contract ID#		
7 I	Budget Name		
8			
	POSITION TITLE		1/1/2023 -
9			6/30/2027
10			New
		Bu	dgeted Salary
11			
	Associate Director of Housing & Services	\$	150,231
-	Program Manager	\$	780,291
	Lead Real Estate Specialist	\$	137,494
15 H	Housing Specialist	\$	1,066,903
16	Data/ Compliance Specialist	\$	50,992
17	Service Coordinators	\$	1,778,172
20		\$	-
52		\$	3,964,083
53			
54			
55		\$	1,049,139
56		\$	5,013,222
57			
58			
59			

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1	DEPARTMENT OF HOMELESSNESS AND SUPPORT	IVE H	IOUSING													
2	OPERATING DETAIL															
3	Document Date		/2025													
4	Provider Name	Abo	de Services													
5	Program	Adι	ılt RRH													
6	F\$P Contract ID#	100	0027996													
7	Budget Name	Pro	p C - Adult R													
8												EXT	ENSION YEAR	₹		
9			Year 1		Year 2				Year 3				Year 4			
			1/1/2023 -	7	7/1/2023 -		7/1/2024 -		7/1/2024 -	7/1/2024 -	7/1/2025 -		7/1/2025 -		7/1/2025 -	7/1/2026 -
10			6/30/2023	6	6/30/2024	(6/30/2025		6/30/2025	6/30/2025	6/30/2026		6/30/2026		6/30/2026	6/30/2027
11		Cu	rrent/Actuals	Cur	rent/Actuals	Cu	rrent/Actuals		Amendment	New	Current/Actuals	1	Amendment		New	Current/Actuals
			Budgeted	E	Budgeted		Budgeted			Budgeted	Budgeted				Budgeted	Budgeted
12	Operating Expenses		Expense		Expense		Expense		Change	Expense	Expense		Change		Expense	Expense
13	Rental of Property	\$	12,857	\$	47,627	\$	30,000	\$	-	\$ 30,000		\$	36,000	\$	36,000	
14	Utilities(Elec, Water, Gas, Phone, Scavenger)	\$	6,868	\$	7,800	\$	5,000	\$	-	\$ 5,000		\$	5,740	\$	5,740	
15	Office Supplies, Postage	\$	6,903	\$	12,000	\$	10,000	\$	-	\$ 10,000		\$	21,909	\$	21,909	
16	Building Maintenance Supplies and Repair	\$	890	\$	-	\$	-	\$	-	\$ -		\$	-	\$	-	
17	Printing and Reproduction	\$	1,000	\$	2,000	\$	1,000	\$	-	\$ 1,000		\$	2,000	\$	2,000	
18	Insurance	\$		\$	500	\$	-	\$		\$		\$	-	\$		
19	Staff Training	\$	1,697	\$	8,000	\$	2,000	\$	-	\$ 2,000		\$	6,000	\$	6,000	
20	Staff Travel-(Local & Out of Town)	\$	6,314	\$	42,200	\$	20,141	\$	(10,801)	\$ 9,340		\$	10,000	\$	10,000	
21	Rental of Equipment	\$	595	\$	2,000	\$	500	\$		\$ 500		\$	500	\$	500	
22	Start Up Expenses	\$	3,548	\$	4,500		-	\$		\$ -		\$	_	\$	-	
67																
68	TOTAL OPERATING EXPENSES	\$	40,672	\$	126,627	\$	68,641	\$	(10,801)	\$ 57,840	\$ -	\$	82,149	\$	82,149	\$ -
69			,		,		•			Í			,		ĺ	
	Other Expenses (not subject to indirect cost %)															
	Direct Client Assistance & Landlord Incentives (Security	\$	1,342,913	\$	2,218,992	\$	1,516,894	\$	233,106	\$ 1,750,000		\$	3,135,611	\$	3,135,611	
72	Subsidy Admin Fees	\$	104,375		277,374		161,802	÷	•	 218,750		\$	391,951		391,951	
74	Adjustment to Actuals	\$	(702,028)		(730,805)		. ,	\$		\$ -		\$	-	\$	-	
83	,		(::=,:20)	_	(,)			_								
84	TOTAL OTHER EXPENSES	\$	745,260	\$	1,765,561	\$	1,678,696	\$	290,054	\$ 1,968,750	\$ -	\$	3,527,562	\$	3,527,562	\$ -
85				_	, ,		.,,	_	,	 .,,.	*		-,,-		-,,	,
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1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE				г		AI		AG	AH
	OPERATING DETAIL									
	Document Date									
-	Provider Name									
5	Program									
6	F\$P Contract ID#									
7	Budget Name									
8		XTI	ENSION YEAR	₹						
9			Year 5					,	All Years	
			7/1/2026 -		7/1/2026 -		1/1/2023 -		1/1/2023 -	1/1/2023 -
10			6/30/2027		6/30/2027	_	6/30/2025	6	6/30/2027	6/30/2027
11		Α	mendment		New	Cu	rrent/Actuals	М	odification	New
					Budgeted		Budgeted			Budgeted
12	Operating Expenses		Change		Expense		Expense		Change	Expense
13	Rental of Property	\$	40,000	\$	40,000	\$	90,484	\$	76,000	\$ 166,484
14	Utilities(Elec, Water, Gas, Phone, Scavenger)	\$	6,240	\$	6,240	\$	19,668	\$	11,980	\$ 31,648
15	Office Supplies, Postage	\$	24,000	\$	24,000	\$	28,903	\$	45,909	\$ 74,812
16	Building Maintenance Supplies and Repair	\$	-	\$	-	\$	890	\$	-	\$ 890
17	Printing and Reproduction	\$	2,000	\$	2,000	\$	4,000	\$	4,000	\$ 8,000
18	Insurance	\$	-	\$	-	\$	500	\$	-	\$ 500
19	Staff Training	\$	6,000	\$	6,000	\$	11,697	\$	12,000	\$ 23,697
20	Staff Travel-(Local & Out of Town)	\$	10,000	\$	10,000	\$	68,655	\$	9,199	\$ 77,854
21	Rental of Equipment	\$	500	\$	500	\$	3,095	\$	1,000	\$ 4,095
22	Start Up Expenses	\$	-	\$	-	\$	8,048	\$	-	\$ 8,048
67										
68	TOTAL OPERATING EXPENSES	\$	88,740	\$	88,740	\$	235,940	\$	160,088	\$ 396,028
69				-						
70	Other Expenses (not subject to indirect cost %)									
	Direct Client Assistance & Landlord Incentives (Security	\$	2,525,408	\$	2,525,408	\$	5,078,799	\$	5,894,125	\$ 10,972,924
	Subsidy Admin Fees	\$	315,677		315,677	\$	543,551	\$	764,576	\$ 1,308,127
74	Adjustment to Actuals	\$	-	\$	-	\$	(1,432,833)	\$	-	\$ (1,432,833)
83		•					() = ,===(, , - ,
84	TOTAL OTHER EXPENSES	\$	2,841,085	\$	2,841,085	\$	4,189,517	\$	6,658,701	\$ 10,848,218
85										

BUDGET NARRATIVE	Fiscal Year	_
Prop C - Adult RRH	FY24-25	<- Select from the drop-down list the fiscal year in which the proposed budget changes will first become effective

	Adjusted				
	Budgeted	Budgeted			
Salaries & Benefits	FTE	Salary	<u>Justification</u>	<u>Calculation</u>	Employee Name
Associate Director of Housing & Services	0.25	\$ 27,851	Direct support to program, to ramp up and build partnerships.	0.25 x 107,120 annualized	Omar Reed, Gissel Madrid
Program Manager	1.55	\$ 151,179	program manager responsible for staff supervision, reporting, workflow, program operations. For Services Manager & Housing Manager	1.55 X \$93,784 annualized	Julia Parmer (Services), Myron Jordan (.55 Housing)
Lead Real Estate Specialist	0.25	\$ 25,818	real estate specialist brokering high level relationships with property management companies—multiple unit acquisitions (prorated as not staffed up the full year)	0.25 x \$99,300 annualized	TBD
Housing Specialist	3.00	\$ 234,721	Supporting smaller single/ double unit acquisition, move ins and landlord engagement.	3 X \$75,231 annualized	Angelica Reyes, Darby Pitts, Sonia Caceres
Data/ Compliance Specialist	0.10	\$ 7,198	To support timely, accurate HMIS entry, and other required systems (WMAT/ salesforce),and to manage compliance functions.	0.10 X 69,216 annualized	Melody Miranda, Matthew Rodriguez
Service Coordinators	5.00	\$ 391,201	Intake and service coordination staff: Active caseload at any point in time	5 X 75,231 annualized	Nancy Rodriguez, Fernando Piche, Nichelle Scott, Schelette Butler, Kassidy Fitzgerald
TOTAL	10.15	\$ 837,969	-		
Employee Fringe Benefits			Includes FICA, SSUI, Workers Compensation and Medical calculated at 29% of		
			total salaries.		
Salaries & Benefits Total		\$ 1,080,979		·	·

	В	udgeted		
Operating Expenses		xpense	<u>Justification</u>	<u>Calculation</u>
Rental of Property	\$	30,000	Represents "rental" of shared "co-working" space, a rental of Abode office space.	\$3,899.34 X 12 months.
Utilities(Elec, Water, Gas, Phone, Scavenger)	\$	5,000	Represents cell phones, phones plus utilities of an office space.	\$1144.66/mo X 6 months
Office Supplies, Postage	\$	10,000	Office supplies to operate and provide oversight to programs.	\$113.35 X 6 months X FTE
Printing and Reproduction	\$	1,000	Costs for making copies and mailing checks, etc.	\$166.67/mo
Staff Training	\$	2,000	Training to support staff in evidence based practices and other core competencies.	\$167.19/mo X FTE
Staff Travel-(Local & Out of Town)	\$	9,340	Staff mileage to office, landlord sites, meeting with participants, etc.	\$622.07/mo X FTE
Rental of Equipment	\$	500	Cost for rental of copy machine starting	\$99.17/mo
TOTAL OPERATING EXPENSES	\$	57,840	-	
Indirect Cost	15.0% \$	170,823		

Other Expenses (not subject to indirect cost %)	Amount	<u>Justification</u>	<u>Calculation</u>
Direct Client Assistance & Landlord Incentives (Security Deposits, Rents, Utilities, Unit Holds, Incentives, Repairs, etc).	. , ,	Eligible financial assistance for EHVI households needing housing location assistance by Abode Services (security deposits, moving, furniture, etc).	Average (but will vary greatly due to ramp up) of annually expenditure of \$18,491.6/HH

Subsidy Admin Fees	\$ 218,750 Cost to cut, process, account for and support subsidy administration.	Based on approximately admin rate of 12.5%, but admin cost calculated monthly based on actual expenses.
TOTAL OTHER EXPENSES	\$ 1,968,750	

	Α	В	С	D	Е	F	G	Н	I	J	K	L	М	N	0	Р	Q	R	S
1	DEPARTMENT OF I																		
2	APPENDIX B, BUDG																		
3	Document Date	5/1/2025																	
4	Contract Term	Begin Date	End Date	Duration (Years)															
5	Current Term	1/1/2023	6/30/2025	3	1														
6	Amended Term	1/1/2023	6/30/2027	5															
7						Year 1			Year 2			Year 3			Year 4			Year 5	
8	Service Component					/1/2023 - /30/2023			/1/2023 /30/202			//1/2024 5/30/202			/1/2025 /30/202			/1/2026 /30/202	
10	0 Housing Location					65			86			98			138			133	
11	Housing Coordinati		65			86			98			138			133				
12	Subsidy Administra		65			86		98 138				133							
13	Landlord Liaison		65			86			98 138				133						
14	14 Housing Focused Case Management					60			62			90			135			120	

	А	В	С	D								
1	DEPARTMENT OF HOMELESSNESS AND SUPPORTIVE HOUSING											
2	APPENDIX B, BUDGET											
3	Document Date	5/1/2025	25									
4	Contract Term	Begin Date	End Date	Duration (Years)								
5	Current Term	1/1/2023	6/30/2025	3								
6	Amended Term	1/1/2023	6/30/2027	5								
7												
		Approved S	ubcontractors									
8												
10	None											
11												

Appendix C, Method of Payment

I. Reimbursement for Actual Costs:

In accordance with Article 5 Use and Disbursement of Grant Funds of the Grant Agreement, payments shall be made for actual costs incurred, paid by the Grantee, and reported for each month within the budget term (e.g., Fiscal Year or Project Term). Under no circumstances shall payment exceed the amount set forth in the Appendix B, Budget(s) of the Agreement.

II. General Instructions for Invoice Submittal:

Grantee invoices shall include actual detailed expenditures for eligible activities incurred during the month and paid by the Grantee.

Grantee shall submit all invoices and any related documentation required in the format specified below, after costs have been incurred and paid by the Grantee, and within 15 days after the month the service has occurred.

- A. Expenditures must be paid by the Grantee prior to invoicing HSH for grant expenditures.
- B. Grantee shall ensure all final invoices are submitted 15 days after the close of the fiscal year or project period. HSH does not allow supplemental invoicing for expenses that have not been billed after the close of the fiscal year or project period.
- C. Failure to consistently invoice within the required timelines shall result in a Corrective Action Plan issued by HSH which may impact Grantee's ability to apply for future funding or requests for additional funding.

Billing Month/Date	Service Begin Date	Service End Date		
August 15	July 1	July 31		
September 15	August 1	August 31		
October 15	September 1	September 30		
November 15	October 1	October 31		
December 15	November 1	November 30		
January 15	December 1	December 31		
February 15	January 1	January 31		
March 15	February 1	February 28/29		
April 15	March 1	March 31		
May 15	April 1	April 30		
June 15	May 1	May 31		
July 15	June 1	June 30		

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Appendix C to G-150 (03-25)

D. <u>Invoicing System</u>:

- 1. Grantee shall submit invoices, and all required supporting documentation demonstrating evidence of the expenditure through the Department of Homelessness and Supportive Housing (HSH)'s web-based Contracts Administration, Reporting, and Billing Online (CARBON) System at: https://contracts.sfhsa.org.
- 2. Grantee's Executive Director or Chief Financial Officer shall submit a letter of authorization designating specific users, including their names, emails and phone numbers, who will have access to CARBON to electronically submit and sign for invoices, submit program reports, and view other information that is in CARBON.
- 3. Grantee acknowledges that submittal of the invoice by Grantee's designated authorized personnel with proper login credentials constitutes Grantee's electronic signature and certification of the invoice.
- 4. Grantee's authorized personnel with CARBON login credentials shall not share or internally reassign logins.
- 5. Grantee's Executive Director or Chief Financial Officer shall immediately notify the assigned HSH Contract Manager, as listed in CARBON, via email or letter regarding any need for the restriction or termination of previously authorized CARBON users and include the name(s), email(s) and phone number(s) of those previously authorized CARBON users.
- 6. Grantee may invoice and submit related documentation in the format specified by HSH via paper or email only upon special written approval from the HSH Contracts Manager.

E. Line-Item Variance:

There shall be no variance from the line item budget submitted, which adversely affects Grantee's ability to provide services specified in the Appendix A(s), Services to be Provided of the Agreement; however, Grantee may invoice more than 100 percent of an ongoing General Fund or Our City, Our Home Fund (Prop C) line item, provided that total expenditures do not exceed the budget category amount (i.e., Salary, Operating, Indirect and/or Capital), per the HSH Budget Revision Policy and Procedure: http://hsh.sfgov.org/overview/provider-updates/.

F. Spend Down:

Appendix C to G-150 (03-25)

- 1. Grantee shall direct questions regarding spend down and funding source prioritization to the assigned HSH Contract and Program Managers, as listed in CARBON.
- 2. Generally, Grantee is expected to spend down ongoing funding proportionally to the fiscal year or project period. Grantee shall report unexpected delays and challenges to spending funds, as well as any lower-than-expected spending to the assigned Contract

F\$P: 1000027996

- and Program Managers, as listed in CARBON prior to, or in conjunction with the invoicing period.
- 3. Failure to spend Grant funding monthly and annually may result in reductions to future allocations and may impact future advance. HSH may set specific spend down targets and communicate those to Grantees.

G. Documentation and Record Keeping:

- 1. In accordance with Article 5 Use and Disbursement of Grant Funds; Article 6 Reporting Requirements; Audits; Penalties for False Claims; and the Appendix A(s), Services to be Provided of the Agreement, Grantee shall keep electronic or hard copy records and documentation of all HSH invoiced costs, including, but not limited to, payroll records; paid invoices; receipts; and payments made for a period not fewer than five years after final payment under this Agreement, and shall provide to the City upon request.
 - a. HSH reserves the right to modify the terms of this Appendix in cases where Grantee has demonstrated issues with spend down, accuracy, and timeliness of invoices.
 - b. In addition to the instructions below, HSH will request and review supporting documentation on the following occasions without modification to this Appendix:
 - 1) Program Monitoring;
 - 2) Fiscal and Compliance Monitoring;
 - 3) Year End Invoice Review;
 - 4) Monthly Invoice Review;
 - 5) As needed per HSH request; and/or
 - 6) As needed to fulfill audit and other monitoring requirements.
- 2. All documentation requested by and submitted to HSH must:
 - a. Be easily searchable (e.g., PDF) and summarized in Excel;
 - b. Clearly match the Appendix B, Budget(s) line items and eligible activities;
 - c. Not include identifiable served population information (e.g., tenant, client, Protected Health Information (PHI), Personally Identifiable Information (PII));
 - d. Include only subcontracted costs that are reflected in the Appendix B, Budget(s). HSH will not pay for subcontractor costs that are not reflected in the Appendix B, Budget(s). All subcontractors must also be listed as Approved Subcontractors;
 - e. Include only documentation that pertains to the Grant budget that is being invoiced. Grantee shall not provide agency-wide supporting documentation for other agency costs or HSH Grants. (e.g., only payroll documentation for the personnel being charged to that invoice should be included); and
 - f. Include the Grantee's cost allocation plan.
- 3. Grantee shall follow HSH instructions per funding source and ensure that all documentation clearly matches the approved Appendix B, Budget(s) line items and eligible activities. HSH reserves the right to reject and/or deny invoices, in part or as a whole, that do not follow these instructions.

Appendix C to G-150 (03-25) F\$P: 1000027996

Our City, Our Home (Prop C)								
Type	Instructions and Examples of Documentation							
Salaries & Benefits	Grantee shall maintain and provide documentation for all approved payroll expenses paid to any personnel included in the Appendix B, Budget(s) covered by the Agreement and invoice period each time an invoice is submitted.							
	Documentation shall include, but is not limited to, a personnel report in Excel format that itemizes all payroll costs included in the invoice, historical and current payroll information from a payroll service or a payroll ledger from Grantee's accounting system and must include employee name, title, rate, and hours worked for each pay period.							
Operating	Grantee shall maintain documentation for all approved Operating costs included in the Appendix B, Budget(s). Each time an invoice is submitted, Grantee shall upload documentation for all Subcontractor and Consultant costs, and documentation for any single expense within the Operating budget category that exceed \$10,000.							
	Documentation shall include, but is not limited to, a detailed summary report in Excel format that itemizes all costs included in each operating invoice line, receipts of purchases or paid invoices of recurring expenditures, such as lease payments; copies of current leases; subcontractor payments; equipment lease invoices; and utility payments.							
Operating - Direct Assistance	Grantee shall maintain and provide documentation for all approved Direct Assistance costs included in the Appendix B, Budget(s) each time an invoice is submitted.							
	Documentation shall include a detailed summary report in Excel format, showing proof of Direct Assistance expenditures, and any other information specifically requested by HSH to confirm appropriate use of Direct Assistance funds per the established program policy.							
Capital and/or One-Time Funding	Grantee shall maintain and provide documentation for all approved Capital and/or One-Time Funding costs included in the Appendix B, Budget(s) each time an invoice is submitted.							
	Documentation shall include, but is not limited to, a detailed summary report in Excel format that itemizes all costs included in each capital/one-time invoice line, receipts of purchases or paid invoices of non-recurring expenditures, such as repairs or one-time purchases.							

Our City, Our Home (Prop C)							
Type Instructions and Examples of Documentation							
Revenue	Grantee shall maintain and provide documentation for all revenues that offset the costs in the Appendix B, Budget(s) covered by the Agreement each time an invoice is submitted.						

4. HSH will conduct regular monitoring of provider operating expenses under \$10,000 including, but not limited to requesting supporting documentation showing invoices were paid. Grantees shall provide requested information within specified timelines. HSH reserves the right to require full documentation of invoice submission regardless of amount to ensure the Grantee's compliance with HSH's invoicing requirements.

III. Advances or Prepayments:

Advances or prepayments are allowable on certified annual ongoing General Fund or Prop C amounts (i.e., authorized by executed Agreements) in order to meet non-profit Grantee cash flow needs in certain circumstances. Requests for advance payment will be granted by HSH on a case-by-case basis. Advances are not intended to be a regular automatic procedure.

A. Advance Requirements:

Once the Agreement is certified, Grantee, prior to distribution of any advanced payment, must fulfill the following conditions:

- 1. All Agreement compliance requirements must be currently met (e.g., reports submitted and approved; corrective actions resolved; business tax and insurance certificates in place; prompt and properly documented invoicing; appropriate spend down);
- 2. The final invoice from the preceding fiscal year must be received prior to advance distribution; and
- 3. Advances from the preceding fiscal year must be repaid, in full, prior to any additional advance distribution.

B. Advance Request Process:

- 1. Grantee shall submit a written request to the assigned HSH Contract Manager, as listed in CARBON, on an agency letterhead with a narrative justification that fully describes the unique circumstances, for review and approval. Advance requests must be submitted by the Grantee's authorized staff only.
- 2. HSH, at its sole discretion, may make available to Grantee up to one month of the total ongoing fiscal year General Fund or Prop C budget amount, per the Appendix B,

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Budget(s) of this Agreement. Requests for greater than one month of the ongoing fiscal year budget amount may be considered on a case-by-case basis only.

3. Grantee is expected to maintain adequate cash reserves for multi-year Grant agreements and not rely on cash advances to cover expenses necessary to operate Grantee's core operations.

C. Advance Repayment Process:

- 1. If approved by HSH, the advanced sum will be deducted from the Grantee's monthly invoices at an equal rate each month that will enable repayment before the close of the fiscal year. For example, for a twelve-month grant the rate of repayment of the advance will be 1/10th per month from July to April. An alternative period of repayment may be calculated to ensure cash flow and repayment. HSH will track advance recoupment on a monthly basis using internal tools in order to avoid any overpayment and prevent further loss of City funds.
- 2. All advance repayments must be recovered within the fiscal year for which they were made but no later than April invoices submitted in May.
- 3. In the case where advance repayments cannot be fully recovered by deducting from the Grantee's monthly invoices, Grantee shall repay the outstanding balance, via wire transfer or by check, in the amount verified by the assigned HSH Contract Manager, as listed in CARBON. Grantee shall make the repayment after the final invoice of the fiscal year has been approved to the address provided by the assigned HSH Contract Manager, as listed in CARBON.

IV. <u>Timely Submission of Reports and Compliance</u>:

If a Grantee has outstanding items due to the City (e.g., Corrective Action Plans/report/document/data input), as specified in any written form from HSH (e.g., Letter of Correction, Corrective Action Plan, and/or Appendix A(s), Services to be Provided of the Agreement), Grantee shall submit and comply with such requirements prior to or in conjunction with monthly invoicing. Failure to submit required information or comply by specified deadlines may result in HSH withholding payments.

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Appendix D - Interests In Other City Grants

**Subgrantees must also list their interests in other City Grants

City Department or Commission	Program Name	Dates of Grant Term	Not-To-Exceed Amount
Homelessness and Supportive Housing (HSH)	Adult EHV	January 1, 2023 – June 30, 2025	\$822,525
Homelessness and Supportive Housing (HSH)	Adult Shallow Subsidy	July 1, 2024 – June 30, 2026	\$972,056
Human Services Agency (HSA)	CALWORKS Housing Locator, Housing Connector, and C	July 1, 2022 – June 30, 2025	\$3,822,753
Homelessness and Supportive Housing (HSH)	City Gardens	December 1, 2022 - June 30, 2026	\$2,489,700
Homelessness and Supportive Housing (HSH)	Prevention – Fiscal Agent	April 1, 2024 - June 30, 2026	\$3,400,000
Homelessness and Supportive Housing (HSH)	Problem Solving – Fiscal Agent	August 1, 2022 - June 30, 2025	\$2,735,883
Homelessness and Supportive Housing (HSH)	Problem Solving – Housing Location Assistance	December 1, 2020 - June 30, 2026	\$2,531,531
Homelessness and Supportive Housing (HSH)	Prop C FHSP	February 15, 2021 - June 30, 2026	\$4,233,922
Homelessness and Supportive Housing (HSH)	TAY – Emergency Housing Vouchers	March 1, 2022 – June 30, 2026	\$680,235