File No	250249	Committee Item No. <u>12</u> Board Item No.
	_	BOARD OF SUPERVISORS A PACKET CONTENTS LIST
	e: <u>Budget and Fin</u> Supervisors Meetir	nance Committee Date April 23 2025 Date
	Motion Resolution Ordinance Legislative Dige Budget and Leg Youth Commiss Introduction Fo Department/Age MOU Grant Informatic Grant Budget Subcontract Bu Contract/Agree	gislative Analyst Report sion Report rm ency Cover Letter and/or Report on Form adget ment ics Commission
OTHER	(Use back side	if additional space is needed)
	OCA Presentati	ion 4/23/2025
H		
H H		

Date April 17, 2025
Date

Completed by: Brent Jalipa
Completed by: Brent Jalipa

#### RESOLUTION NO.

1	[Official Advertising - Clinton Reilly Communications, dba The San Francisco Examiner - FY2025-2026]
2	
3	Resolution designating Clinton Reilly Communications, dba The San Francisco
4	Examiner, to be the official newspaper of the City and County of San Francisco for all
5	official advertising for Fiscal Year (FY) 2025-2026.
6	
7	WHEREAS, In each year, the Board of Supervisors shall designate the official
8	newspaper of the City and County of San Francisco, pursuant to Administrative Code,
9	Sections 2.80-1 and 2.81; now, therefore, be it
10	RESOLVED, That The San Francisco Examiner, a newspaper of general circulation
11	published in the City and County of San Francisco for the dissemination of local or telegraphic
12	news and intelligence of a general character, having a bona fide circulation of at least 50,000
13	copies per calendar week, and printed in the City, is hereby designated as an official
14	newspaper of the City and County of San Francisco for the publication of all official advertising
15	of the City and County for Fiscal Year (FY) 2025-2026; and, be it
16	FURTHER RESOLVED, That the Office of Contract Administration is hereby
17	authorized to award Clinton Reilly Communications, dba The San Francisco Examiner as a
18	sub-award to the Daily Journal, the City's official Clearinghouse contractor, in accordance with
19	all the contracting requirements of the City and County of San Francisco; and, be it
20	FURTHER RESOLVED, That within thirty (30) days of the Clearinghouse contract
21	being fully-executed by all parties, the Office of Contract Administration shall provide the final
22	contract to the Clerk of the Board for inclusion in the official file.
23	
24	
25	



## San Francisco Office of the City Administrator City Administrator Carmen Chu

## FY25-26 Official Newspaper and Outreach Periodicals

Files <u>240363</u> and <u>240364</u>

Office of Contract Administration

Board of Supervisors' Budget and Finance Committee April 23, 2025

### Official & Outreach Advertising: Background

- In 1994, voters passed Proposition J which mandates the Board of Supervisors to designate, each Fiscal Year, for the purpose of publishing official City notices:
  - Up to one daily "Official" newspaper (SF Administrative Code Sec. 2.81 and Sec. 2.81-1);
  - Up to one weekly "Community-Based" outreach periodical for each San Francisco community (SF Administrative Code Sec. 2.81-3); and
  - Where the Board of Supervisors finds that certain neighborhoods are not being adequately served by the Official newspaper and the Community-Based outreach periodicals, up to one *monthly* "Neighborhood-Based" outreach periodical for each San Francisco Neighborhood. (SF Administrative Code Sec. 2.81-4).

#### **Selection Process**

- Pursuant to Administrative Code Sections 2.81 through 2.81-4:
  - Each fiscal year, the Office of Contract Administration (OCA) must issue solicitations for the selection of an Official Newspaper, Community-Based outreach periodicals, and Neighborhood-Based outreach periodicals.
  - Upon receiving and reviewing the proposals, OCA makes a recommendation for award to the Board of Supervisors who, by resolution, designates an Official Newspaper, Community-Based" outreach periodicals, and Neighborhood-Based outreach periodicals for that fiscal year.

### **The Clearinghouse Process**

- Historically, the City has used a competitively selected clearinghouse to act as the central point of contact between the City and the various publications through which advertisements are placed. In this role, the clearinghouse receives and coordinates the placement of advertisement through the selected publications, timely processes payments to each publication, and then bills City on their behalf. This ensures publications, particularly small ones, are paid in a timely and efficient manner. It also reduces the administrative burden on City staff.
- Consistent with the historical practice described above, each awardee will be added as a subcontractor to the clearinghouse's contract with City, rather than signing a direct agreement with the City. This will reduce the current administrative burden on OCA, as well as the publications, almost all of whom are small operations.

#### **Definitions and Minimum Requirements**

#### Daily Official Newspaper:

- ✓ Printed in San Francisco on three or more days in a calendar week.
- ✓ Circulation of at least 50,000 copies per calendar week.

### Weekly Community-Based Outreach Periodicals:

- Periodicals that target a specific community, defined as the Lesbian/Gay/Bisexual, African American, Hispanic and Chinese communities and other communities as determined by the Board of Supervisors.
- ✓ Printed in San Francisco and published one or more days per week.

### Monthly Neighborhood-Based Outreach Periodicals:

- ✓ Periodicals that target a specific San Francisco neighborhood, as determined by the Board of Supervisors.
- ✓ Published one or more days per month.

#### **Evaluation Criteria as per Admin Code**

#### Daily Official Newspaper:

- **✓ Advertisement Price:** 15 points
- ✓ Circulation based on "Circulation Calculation": 10 points
- Newspaper Cost: 5 points if free
- ✓ **Local Ownership:** 2 points if local ownership > 50%

### Weekly Community-Based Outreach Periodicals:

- **✓ Advertisement Price:** 15 points
- **✓ Circulation based on "Circulation Calculation":** 10 points
- Newspaper Cost: 5 points if free
- ✓ **Local Ownership:** 2 points if local ownership > 50%
- ✓ Foreign Language Publications: 5 points if published in native language of community

### Monthly Neighborhood-Based Outreach Periodicals:

- Advertisement Price: 15 points
- ✓ Circulation based on "Circulation Calculation": 10 points
- Newspaper Cost: 5 points if free
- ✓ **Local Ownership:** 2 points if local ownership > 50%

## **Proposals Summary & Recommendation:**

## **Official Newspaper**

NEWSPAPER	RESPONSIVE?  (MEETS STANDARDS SET FORTH IN SAN FRANCISCO ADMINISTRATIVE CODE Sec. 2.80 & 2.81)	OCA RECOMMENDATION FOR DESIGNATION & AWARD
San Francisco Examiner	YES	YES
San Francisco Chronicle	NO Not printed in San Francisco	No Non-Responsive

## **Proposals Summary & Recommendation:**

## **Weekly Community-Based Outreach Periodicals**

OUTREACH COMMUNITY	PERIODICAL	RESPONSIVE?	RANK	OCA RECOMMENDATION FOR DESIGNATION & AWARD
Lesbian, Gay, Bisexual, Transgender	Bay Area Reporter	YES	1	YES
All San Francisco Communities	San Francisco Chronicle	NO Did not submit a complete proposal on time	N/A	NO Non-Responsive
Chinese	Wind Newspaper	NO Ranked 2 for Chinese Community	N/A	NO Ranked 2 for the Chinese community.
Chinese	World Journal	YES	N/A	NO Withdrew Proposal to be awarded in Neighborhood Outreach

## Proposals Summary & Recommendation: Monthly Neighborhood-Based Outreach Periodicals

OUTREACH NEIGHBORHOOD	PERIODICAL	RESPONSIVE?	RANK	OCA RECOMMENDATION FOR DESIGNATION & AWARD
Castro, Duboce Triangle, Noe Valley	Bay Area Reporter	YES	2	NO Ranked 2 for Castro, Duboce Triangle, Noe Valley
Bayview, Bernal Heights, Mission	El Reportero	YES	1	YES
Mission	El Tecolote	YES	1	YES
Bayview, Hunters Point, Visitacion Valley	Henry Society Journal	YES	1	YES
Noe Valley	Noe Valley Voice	YES	1	YES
Dogpatch, Eastern South of Market, Mission Bay, Potrero Hill	Potrero View	YES	1	YES
Castro, Duboce Triangle, Noe Valley	SF Bay Times	YES	1	YES

### **Proposals Summary & Recommendation:**

## **Neighborhood-Based Outreach Periodicals (continued)**

OUTREACH NEIGHBORHOOD	PERIODICAL	RESPONSIVE?	RANK	OCA RECOMMENDATION FOR DESIGNATION & AWARD
All of San Francisco	SF Chronicle	YES	2	NO Ranked 2 for All of San Francisco
Chinatown, Excelsior, Ingleside, Merced Heights, Oceanview, Outer Mission, Portola Valley, Richmond, Sunset, Tenderloin	Sing Tao	YES	1	YES
All of San Francisco	Small Business Exchange	YES	1	YES
Chinatown, Excelsior, Outer Mission, North Beach, Portola, Richmond, Sunset, Tenderloin, Visitacion Valley	Wind Newspaper	YES	1	YES
Bayview, Chinatown, Hunters Point, Mission, South of Market, Tenderloin, Visitation Valley, Western Addition	World Journal	YES	1	YES

## **Thank You**

**Historical Reference Material** 

# Comparison of Fiscal Year 2024-2025 and Fiscal Year 2025-2026 Community Outreach Periodicals

Recommended Awards for Outreach Advertising 2025-2026						
		Community Periodical				
	African	Hispanic				
	American LGBT Community Chinese Community			Community		
	American Eddi community Chinese Community					
			None - 2 Proposers, 1			
		None -				
Recommended	Proposer Non- None - None - No Responsive and 1 Proposer Non-					
Awardee	Proposers	Bay Area Reporter	Withdrew Proposal	Responsive		

		2 d / / 11 d d 11 d p d 1 d d 1		1100 0 110110			
	Recommended Awards for Outreach Advertising 2024-2025						
		Community Periodical					
	African			Hispanic			
	American	LGBT Community	Chinese Community	Community			
	None -			None -			
Recommended	Proposer Non-			Proposer Non-			
Awardee	Responsive	Bay Area Reporter	Wind Newspaper	Responsive			

# Comparison of Fiscal Year 2024-2025 and Fiscal Year 2025-2026 Neighborhood Outreach Periodicals

	Recommended Awards for Outreach Advertising 2025-2026					
	Neighborhood Periodical					
					Dogpatch,	
			Bayview,		Eastern South of	
	Bayview, Bernal		Hunters Point,		Market, Mission	
	Heights, Mission	Mission	Visitacion Valley	Noe Valley	Bay, Potrero Hill	
Recommended			Henry Society			
Awardee	El Reportero	El Tecolote	Journal	Noe Valley Voice	Portrero View	
	Recommended Awards for Outreach Advertising 2024-2025					
	Recommended A	wards for Outrea	ch Advertising 20	024-2025		
	Recommended A		ch Advertising 20 ghborhood Perioc			
	Recommended A				Potrero Hill,	
	Recommended A  Mission, Bernal				Potrero Hill, Dogpatch,	
					•	
	Mission, Bernal	Nei	ghborhood Perioc	lical Noe Valley,	Dogpatch,	
	Mission, Bernal Heights, Bay	Neig Mission,	shborhood Period Bayview	Noe Valley, Diamond	Dogpatch, Mission Bay,	
Recommended	Mission, Bernal Heights, Bay View/Hunters	Neig Mission, Excelsior,	shborhood Period Bayview Hunters Point &	Noe Valley, Diamond	Dogpatch, Mission Bay, eastern South of	

## (Continued) Comparison of Fiscal Year 2024-2025 and Fiscal Year 2025-2026 Neighborhood Outreach Periodicals

	1	·				1	
		Recommended Awards for Outreach Advertising 2025-2026					
		Neighborhood Periodical					
	Castro, Duboce Triangle, Noe Valley	Chinatown, Excelsior, Ingleside, Merced Heights, Oceanview, Outer Mission, Portola Valley, Richmond, Sunset, Tenderloin	All of San Francisco	Chinatown, Excelsior, Outer Mission, North Beach, Portola, Richmond, Sunset, Tenderloin, Visitacion Valley	Bayview, Chinatown, Hunters Point, Mission, South of Market, Tenderloin, Visitation Valley, Western Addition		
Recommended	San Francisco		Small Business	,			
Awardee	Bay Times	Sing Tao	Exchange	Wind	World Journal		
		Ü	J				
		Recommende	d Awards for Outrea	ach Advertising 2024	-2025		
			Neighborhood P				
		Sunset, Presidio Heights,	Chinatown,			Bayview/Hunte	
		Excelsior, Pacific Heights,	Richmond, Sunset,			rs Point,	
		Mission District, Haight-	Portola Valley,		Chinatown,	Chinatown,	
		Ashbury, Richmond,	Excelsior, Outer		Sunset,	Mission, South	
		Financial Dist, Tenderloin,	Mission,		Richmond,	of Market,	
	Castro, Noe	Eureka Valley, Russian	Tenderloin,		Visitacion	Tenderloin,	
	Valley,	Hill, Forest Hill, South	Oceanview,		Valley, Portola,	Visitacion	
	Duboce	Market, Marina, North	Ingleside, and		Tenderloin,	Valley, Westeri	
	Triangle	Beach	Merced Heights	All San Francisco	Outer Mission	Addition	
Recommended	San Francisco			Small Business	Wind		
Awardee	Bay Times	San Francisco Examiner	Sing Tao Daily	Exchange	Newspaper	World Journal	



#### San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102 Phone: 415.252.3100 . Fax: 415.252.3112 ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 250249

Bid/RFP #: 000010374

1

#### **Notification of Contract Approval**

SFEC Form 126(f)4
(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <a href="https://sfethics.org/compliance/city-officers/contract-approval-city-officers">https://sfethics.org/compliance/city-officers/contract-approval-city-officers</a>

1. FILING INFORMATION	2
TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
Original	S.
AMENDMENT DESCRIPTION – Explain reason for amendment	<b>*</b> O
	<b>'0</b> ,

2. CITY ELECTIVE OFFICE OR BOARD			
OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER		
Board of Supervisors	Members		

3. FILER'S CONTACT	
NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
Office of the Clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT			
NAME OF DEPARTMENTAL CONTACT		DEPARTMENT CONTACT TELEPHONE NUMBER	
Wil Alderman		628-652-1647	
FULL DEPARTMENT NAME		DEPARTMENT CONTACT EMAIL	
OCA	Office of Contract Administration	wil.alderman@sfgov.org	

5. CONTRACTOR			
NAME OF CONTRACTOR		TELEPHONE NUMBER	
Clinton Reilly Communications dba SF Examiner		415-591-1821	
STREET ADDRESS (including City, State and Zip Code)		EMAIL	
465 California St			
		<u> </u>	
6. CONTRACT			
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/	RFP NUMBER	FILE NUMBER (If applicable)
	000010374		250249
DESCRIPTION OF AMOUNT OF CONTRACT			
\$300,000			
NATURE OF THE CONTRACT (Please describe)			
Per the San Francisco Administrative Code 2.80 provide a hardcopy publication of official not office newspaper for the city.	-2.81-1, the ices section	purpose o of the ad	f this award is to vertising section of the
	Y		
	9	A CO	
		6	
		'C,	
		<b>'</b> Q	
<u> </u>			
7. COMMENTS			
8. CONTRACT APPROVAL			
This contract was approved by:			
THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM			
A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES			
Board of Supervisors			
THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF	THE CITY ELECTIV	/E OFFICER(S) II	DENTIFIED ON THIS FORM SITS
		, ,	

#### 9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

1 2	Reilly McDermott	Clinton	TYPE CEO
		Clinton	CE0
2	McDermott		
		Sean	Other Principal Officer
3	Heist	Brandon	CF0
4		No.	
5		<u>G</u>	
6		70	
7		30	×
8			4
9			· 0
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			

#### 9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

	contract.			
#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	ТҮРЕ	
20	20			
21		<b>A</b>		
22				
23		70%		
24		30		
25		S.		
26		9,		
27		9	Č,	
28			70	
29				
30				
31				
32				
33				
34				
35				
36				
37				
38				

## 9. AFFILIATES AND SUBCONTRACTORS List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract. LAST NAME/ENTITY/SUBCONTRACTOR **FIRST NAME** TYPE 39 40 41 42 43 44 45 46 47 48 49 50 Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type.

10. VERIFICATION		
I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.		
I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.		
SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK	DATE SIGNED	
BOS Clerk of the Board		

#### City and County of San Francisco Daniel Lurie, Mayor



#### Office of the City Administrator

Carmen Chu, City Administrator Sailaja Kurella, Director Office of Contract Administration/Purchasing

**Date:** March 27, 2025

**To:** Angela Calvillo, Clerk of the Board

From: Sailaja Kurella, Director of Office of Contract Administration (OCA) and Purchaser

**Subject:** Resolution Designating Official Newspaper for Fiscal Year 2025-2026

Enclosed is the resolution recommending that Clinton Reilly Communications dba San Francisco Examiner ("San Francisco Examiner") be designated as the City and County of San Francisco's ("City") official newspaper for all official advertising for Fiscal Year 2025-2026, based on the formal and competitive solicitation results evaluated according to the requirements set forth in San Francisco Administrative Code Sections 2.80 and 2.81.

#### **Background**

Administrative Code Sections 2.80 and 2.81 (the "Code"), adopted via ballot measure in 1994, require the City to utilize locally-published newspapers to provide official public notices of governmental proceedings. Pursuant to the Code, the City's Board of Supervisors, each fiscal year, must designate the "Official Newspaper(s)" and one or more "Outreach Newspapers" that serve the diverse communities comprising the City's population.

The Official Newspaper must be a newspaper of general circulation published for the dissemination of local or telegraphic news and intelligence of general character, with a bona fide circulation of at least 50,000 copies per calendar week, and which is printed in the City on three or more days in a calendar week.

An Outreach Newspaper must be a newspaper which circulates primarily in one of the "Outreach Communities" and which is printed in the City and County on one or more days in a calendar week. Outreach Communities are specifically defined to include: (1) the Lesbian/Gay/Bisexual community, (2) the African American community, (3) the Hispanic community, and (4) the Chinese community. However, the Board of Supervisors may determine different outreach communities from time to time and has, in the past, designated additional Neighborhood Outreach Newspapers which serve specific neighborhoods within the City.

#### **Solicitation Process**

The solicitation and recommendation process to select the Official Newspaper and Outreach Newspapers was added to the Administrative Code via Proposition J in 1994; therefore, the basic structure of the solicitation can only be altered by voter mandate. The result is a process that is distinct from other competitive solicitations run by the Office of Contract Administration (OCA).

Pursuant to the Code, each year OCA is required to issue a public solicitation seeking proposals for the selection of the Official Newspaper(s) and the Outreach Newspapers. The selection process for the designation of these newspapers and the resulting awards varies from typical procurement process, in that the qualification requirements, evaluation criteria, and scoring methodology are highly prescribed in Administrative Code Sections 2.80 - 2.81. OCA cannot deviate from these selection requirements when making a recommendation to the Board of Supervisors.

Based on the selection requirements, OCA provides a recommendation to the Board of Supervisors. The Board of Supervisors then designates both an Official Newspaper and Outreach Newspapers by resolution.

#### **Summary of Solicitation Results**

The OCA received and evaluated two (2) proposals for its formal and competitive Official Advertising solicitation. As shown below and in the attached table, titled "Summary of Official Advertising Bids for Fiscal Year 2025-2026," the San Francisco Examiner submitted the only responsive proposal.

A "responsive" proposal is one which meets all the qualification requirements and achieves the highest score pursuant to the evaluation requirements specified in the Code. The San Francisco Chronicle's proposal was deemed non-responsive because it is not printed in San Francisco, a qualification requirement set forth in San Francisco Administrative Code 2.80-1(a).

OFFICIAL NEWSPAPER	RESPONSIVE?  (MEETS STANDARDS SET FORTH IN SAN FRANCISCO ADMINISTRATIVE CODE 2.80 AND 2.81)	OCA RECOMMENDATION FOR DESIGNATION & AWARD	
San Francisco Examiner	YES	YES	
San Francisco Chronicle	NO Not printed in San Francisco	NO Deemed not responsive	

#### Recommendation

OCA recommends that the Board of Supervisors, by resolution, choose and designate the San Francisco Examiner as the City's Official Newspaper for the Fiscal Year 2025–2026.

The total estimated award value for official advertising for Fiscal Year 2025–2026 is \$300,000.

If you have any questions or require additional information, please contact Wil Alderman at 628-652-1647 or wil.alderman@sfgov.org.

Enclosures:

- 1) Official Advertising for Fiscal Year 2025-2026 Evaluation Summary
- 2) Resolution designating the San Francisco Examiner as the Official Newspaper
- 2) S.F. Ethics Commission Form 126f2 Submission
- 3) S.F. Ethics Commission Form 126f4 Submission