

**FORM SFEC-126:**  
**NOTIFICATION OF CONTRACT APPROVAL**  
(S.F. Campaign and Governmental Conduct Code § 1.126)

<b>City Elective Officer Information</b> <i>(Please print clearly.)</i>	
Name of City elective officer(s): Members, Board of Supervisors	City elective office(s) held: Members, Board of Supervisors

<b>Contractor Information</b> <i>(Please print clearly.)</i>	
Name of Contractor: <b>Ocean Beach Apartments II, LP</b>	
<i>Please list the names of (1) members of the contractor's board of directors; (2) the contractor's chief executive officer, chief financial officer and chief operating officer; (3) any person who has an ownership of 20 percent or more in the contractor; (4) any subcontractor listed in the bid or contract; and (5) any political committee sponsored or controlled by the contractor. Use additional pages as necessary.</i> <b>Bayside Communities, LLC. (See attached)</b> <b>President &amp; COO, Basil Rallis</b>	
Contractor address: 1990 N. California Blvd, Suite 1070, Walnut Creek	
Date that contract was approved: 2/26/19	Amount of contract: <b>\$48,000,000</b>
Describe the nature of the contract that was approved: <b>Tax-exempt multifamily housing revenue bond financing for the acquisition and rehabilitation of a project (also known as "Ocean Beach Apartments") at 720-740 La Playa, San Francisco, California 94121. THIS IS A CONDUIT FINANCING WHICH WILL NOT REQUIRE THE CITY TO PLEDGE ANY OF ITS FUNDS, PROPERTY, OR ASSETS TO THE REPAYMENT OF THE BONDS</b>	
Comments:	

This contract was approved by (check applicable):

the City elective officer(s) identified on this form

a board on which the City elective officer(s) serves: **San Francisco Board of Supervisors**

Print Name of Board

Print Name of Board


the board of a state agency (Health Authority, Housing Authority Commission, Industrial Development Authority Board, Parking Authority, Redevelopment Agency Commission, Relocation Appeals Board, Treasure Island Development Authority) on which an appointee of the City elective officer(s) identified on this form sits

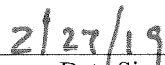
Print Name of Board

<b>Filer Information</b> <i>(Please print clearly.)</i>	
Name of filer: <b>Angela Calvillo, Clerk of the Board</b>	Contact telephone number: <b>( 415 ) 554-5184</b>
Address: <b>City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102</b>	E-mail: <b>Board.of.Supervisors@sfgov.org</b>

Signature of City Elective Officer (if submitted by City elective officer)

Date Signed

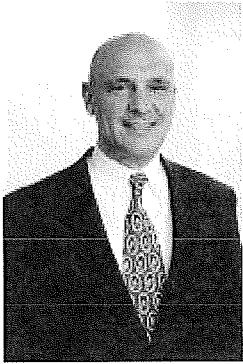
  
Signature of Clerk of the Board of Supervisors

  
Date Signed

Type Size [A](#) [A](#) [A](#)Search 

## Leadership

### Bayside Communities' Principals guide the company to success.

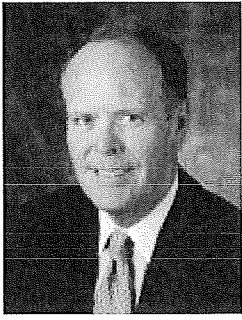


#### **Marc Luzzatto**

Chairman

[MLuzzatto@BaysideCommunities.com](mailto:MLuzzatto@BaysideCommunities.com) (<mailto:MLuzzatto@BaysideCommunities.com>)

Marc Luzzatto is the President and Chief Executive Officer of [The Luzzatto Company, Inc. \(TLC\)](http://luzzattocompany.com/) (<http://luzzattocompany.com/>). He is also President and CEO of Luzzatto Real Estate Advisors, LLC, a real estate fund manager, and is Chairman and a principal owner of Diversis Capital, LLC, a private equity firm. Marc also serves on the Board of Directors of TLC's largest client, Welk Real Estate, Inc., (WRE). Marc served as President and Chief Operating Officer of WRE's parent, The Welk Group, Inc. (the Lawrence Welk family holding company) for 12 years prior to forming TLC in 2007 and Bayside Communities and Diversis thereafter. The Welk Group, Inc. and its affiliates operated in the entertainment, hospitality, marketing and real estate industries. During his tenure at Welk, Marc also served as the President of its real estate subsidiary and built a portfolio of commercial properties that generated very strong returns. Prior to joining Welk, he worked as an investment banker and a lawyer. He has invested in a number of private ventures throughout his career and is involved in a variety of civic and charitable endeavors. Marc received a Bachelor of Arts in Political Science from S.M.U. and a Juris Doctor from The University of Texas School of Law.



## **Michael Barker**

Managing Member

[MBarker@BaysideCommunities.com](mailto:MBarker@BaysideCommunities.com) (*mailto:MBarker@BaysideCommunities.com*)

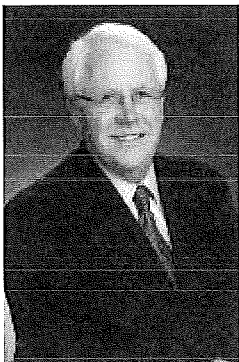
Since founding [Barker Pacific Group](http://www.barkerpacific.com/) (<http://www.barkerpacific.com/>) in 1983, Michael Barker has directed the development of over \$2.5 billion in commercial projects. His active focus is the acquisition, development, and management of pre-leased residential and commercial projects.

Over the past 40 years (since 1973), Mr. Barker has overseen the development of major projects in such cities as Los Angeles, San Francisco and the Bay Area, San Diego, San Jose, Phoenix, Houston, Miami, and Fort Lauderdale.

Before starting Barker Pacific Group in 1983, Mr. Barker was an officer at Hines Interests, where he headed up development of over four million square feet of office space in Tulsa, Houston, and San Antonio. He also co-founded the asset management firm, First Houston Trust Company, in 1970. From 1968 to 1970, he served as a lending officer in the Energy Department of Citibank, New York.

Mr. Barker is a former member of the Board of Pepperdine University and currently serves as Chairman of the Board for the John Tracy Clinic, which serves hearing-impaired children. Mr. Barker is an active member of the Urban Land Institute and Lambda Alpha International.

Mr. Barker holds an MBA from the University of Texas at Austin and a BBA from Abilene Christian University.



## **Basil P. Rallis**

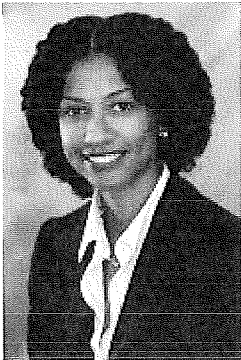
President & Chief Operating Officer

[BRallis@BaysideCommunities.com](mailto:BRallis@BaysideCommunities.com) (<mailto:BRallis@BaysideCommunities.com>)

Through his role as President & Chief Operating Officer of Bayside Communities, LLC, Basil heads the company's general partner and portfolio acquisition along with his other duties. Basil had been a Managing Director of Bayside since December of 2010 and assisted in the acquisition of the AF Evans portfolio. With over sixteen years in the affordable housing industry, he previously served as Managing Director of Cascade Affordable Housing, growing the Cascade Affordable portfolio by 20,000 units. In addition, Basil is also the founder and managing principal of Rallis Group, LLC, which was formed to provide specialized services to lenders, and institutional and private equity investors in the real estate industry.

His accomplishments and past roles include: Regional Vice President of the National Apartment Association; President of the Apartment Association of the San Fernando Valley; panelist/speaker for Affordable Housing Finance Live: "Proactive Asset Management," the Institute for Professional and Executive Development (IPED): "Tax Credit Property Dispositions," and Reznick Group Developers Summit: "General Partner Transfers."

Basil Rallis serves on the Board of the National Housing and Rehabilitation Association, and is a member of the National Council of State Housing Agencies, and is a graduate of the University of Southern California with a BS in Business and an MBA in Finance.



## **Natalia Williams**

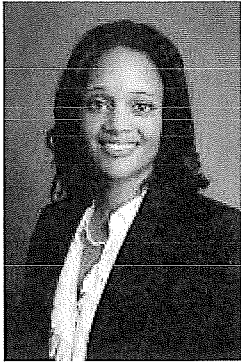
Senior Vice President of Finance

[NWilliams@BaysideCommunities.com](mailto:NWilliams@BaysideCommunities.com) (<mailto:NWilliams@BaysideCommunities.com>)

Natalia Williams is Senior Vice President of Finance at Bayside Communities and is responsible for the asset management of Bayside's affordable housing portfolio and the firm's acquisition and development platforms. Ms. Williams' specific responsibilities include the purchase of general and limited partnership interests, refinancings, dispositions, and the acquisition and development of properties using low income housing tax credit equity and tax exempt bond financing.

Ms. Williams has been working in the affordable housing industry since 2006. Previously, she spent six years at KPMG LLP in San Francisco managing financial statement audits for public and non-public clients in the real estate, banking, and healthcare industries.

Ms. Williams holds a Masters in Business Administration from UC Berkeley with an emphasis in real estate and a Bachelor of Arts degree in economics and public policy from Stanford University. Ms. Williams is a LEED accredited professional and a Certified Public Accountant.



## **Jamila B. Fahs**

Vice President, Project Management & Acquisitions

[JFahs@baysidecommunities.com](mailto:JFahs@baysidecommunities.com) (*mailto:JFahs@baysidecommunities.com*)

Jamila B. Fahs is Vice President of Project Management & Acquisitions at Bayside Communities and is responsible for underwriting Bayside's new acquisitions and project management of Bayside's development activities. Ms. Fahs' specific responsibilities include submitting LIHTC and bond applications, maintaining our external research data along with working with Bayside's Asset Management group in project specific revenue and operating cost projections.

Ms. Fahs previously worked, for eight years, with Community Housing Development Corporation, a non-profit affordable housing developer, where she held the position of Project Manager, Consultant Manager, and Senior Project Manager. Prior to that Ms. Fahs worked for the City of Alameda's Development Services Department.

Ms. Fahs received her undergraduate degree from Mills College in Oakland, CA and holds a Masters in Business Administration, from Mills College, with an emphasis in Private Industry Management. She is also certified in Construction and Production Management.



## A. Marie Blackburn

Senior Asset Manager

[mblackburn@epmi-co.com](mailto:mblackburn@epmi-co.com) (<mailto:mblackburn@epmi-co.com>)

A. Marie Blackburn is the Senior Asset Manager at Bayside Communities and is responsible for overseeing the asset management activities. Ms. Blackburn's specific responsibilities are managing the asset management life cycle, which includes maintaining relationships with the various funding entities and owners by ensuring that annual budgeting, quarterly, monthly and ad hoc reporting is provided in a timely and accurate manner, as well as enhancing the value of the asset.

Ms. Blackburn previously worked for three years as Director of Property Operations, and one year as Senior Asset Manager for Norstar Development, USA, an affordable housing developer and provider. As Director, Ms. Blackburn built a new property management department that oversaw approximately 1,000 units of affordable housing. Ms. Blackburn has over twenty years of extensive experience in commercial and affordable housing asset and property management, as well as lease administration and accounting.

Ms. Blackburn holds a Master of Business Administration from Mount Saint Mary's University in Maryland, a Bachelors of Business Administration from the University of the District of Columbia in Washington, DC, a Real Property Administrator designation from Building Owners and Managers Institute in Washington, DC and has several professional certifications.

- [About Us](http://www.baysidecommunities.com/about-us/) (<http://www.baysidecommunities.com/about-us/>)
- [Affiliates](http://www.baysidecommunities.com/about-us/affiliates/) (<http://www.baysidecommunities.com/about-us/affiliates/>)
- [Bayside Communities Leadership](http://www.baysidecommunities.com/about-us/bayside-communities-leadership/) (<http://www.baysidecommunities.com/about-us/bayside-communities-leadership/>)

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Email Address



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