

# PROPOSAL



## EV ARC™3

Electric Vehicle Autonomous Renewable Charger

Envision Solar thanks you for the opportunity to donate an EV ARC™3 to the city of San Francisco. Please find below a product description and pricing. This pricing is valid for 30 days from the date below.

Please contact the company to place your order: [gosolar@envisionsolar.com](mailto:gosolar@envisionsolar.com) or +1866 746 0514

### Customer Information

|                  |     |  |  |
|------------------|-----|--|--|
| Name             | TBD |  |  |
| Address          |     |  |  |
| City, State, Zip |     |  |  |
| Phone Number     |     |  |  |
| Email            |     |  |  |

February 12, 2016

## Product Description

The patented EV ARC™ is the world's first and only fully autonomous, transportable, solar powered electric vehicle charging station. Designed, engineered and manufactured in the US, the EV ARC™ measures 8' X 18' at the base pad and fits inside a standard parking space without reducing available parking. It is ADA compliant.

An EV ARC™3 will generate enough solar powered electricity to power up to 100 miles of electric driving every day and is an excellent source of emergency/alternative energy. The electricity produced is 100% clean and renewable.

EV ARC™ is deployed in minutes and does not require a building permit in most jurisdictions. It does not require civil or electrical engineering, foundations, trenching, electrical connections or upgrades. It will produce energy reliably and consistently but will not generate a utility bill.

Your EV ARC™ is an American made product and will be fabricated in our San Diego, California facility.



## Description

- Twelve 285 watt solar modules
- Steel canopy and column
- Steel high traction ballast pad
- Patented EnvisionTrak™ sun tracking
- Integrated, timed LED lighting
- 24 kWh on-board battery storage
- CDMA wireless WAN or WiFi LAN connectivity\*
- Remote System Monitoring\*
- GRP thermal electronics enclosure
- More information <http://www.envisionsolar.com/ev-arc/ev-arc-3/>

### EV ARC™3 optional components:

| Option                              | Value   | Price   |
|-------------------------------------|---|---|
| Remote Monitoring Management System | 3G cellular based system that provides web based diagnostics and performance data. Required for purchase of extended Maintenance Service Plan (MSP) | \$360 Annually  |
| Maintenance and Service Plan (MSP)  | Refer to State Contract Attachment 2  | \$582.75 Annually   |
| Relocation Service                  | Refer to State Contract Attachment 2  | \$225 Hourly  |
| Repair Service                      | Refer to State Contract Attachment 2  | M-F 8:00-5:00: \$144 Hourly<br>Other/Holidays: \$216 Hourly |

### Recommended configuration:

| Description   | Quantity   | Unit Price | Extended          |
|---|------------|------------|-------------------|
| EV ARC™3  | 1          | DONATED    | \$0               |
| RMMS  | 1          | \$ 360     | \$360             |
| MSP   | 1          | \$ 582.75  | \$582.75          |
| Sales tax (8.75 %)  | LOCAL RATE | LOCAL RATE | \$ 82.50          |
| <b>Total (sales tax will be added at local rate at time of billing)</b> |            |            | <b>\$1,025.25</b> |

#### Notes

Significant Federal and other incentives can apply. Talk to your tax preparer to get up to 30% of this price back!

**Payment Terms:** 50% upon placing order  
50% COD

**Please contact the company to place your order:  
[gosolar@envisionsolar.com](mailto:gosolar@envisionsolar.com) or +1 866 746 0514  
Use Proposal number EVARC1752**

\* Customer responsible for data plan and cellular coverage on a separate contract direct with plan provider  
\*\* Current limited while EV charger is in operation  
\*\*\* Requires additional hydraulic ram and power pack

1. Term of Lease expires on 4/15/16
2. 3 EV ARCs are to be donated to City of San Francisco organizations identified by Charge Across Town at the conclusion of the term of the lease.
3. Envision Solar remains responsible for cost of delivery of 3 EV ARCs to new locations provided they are within San Francisco city limits and all deliveries are scheduled within a 24 hour time period. Locations outside of San Francisco city limits will be subject to relocation service charges stipulated above. Relocations that occur outside of the 24 hour window will also be subject to relocation service charges.
4. Charge Across Town is responsible for determining EV ARC deliveries to inheriting owners and will remain the Point of Contact with Envision Solar for scheduling of deliveries.
5. A 30 day time period will exist from the conclusion of the term of the lease for relocation of units to occur. At the end of the 30 day period, Envision Solar retains the right to relocate any EV ARCs to which it still holds title to locations deemed suitable for temporary holding by Envision Solar.
6. At 90 days post term of lease, Envision Solar will retain the right to determine all issues pertaining to donation and relocation of EV ARCs to which it still holds title.
7. Charge Across Town reserves the right to assume ownership of the 3 leased EV ARCs before the conclusion of the 90 day post term of lease period by providing to Envision Solar proof of insurance and assuming title.
8. Should RMMS service be discontinued, Maintenance and Service Plan will also be discontinued.