

1 [Contract Amendment - Health Advocates, LLC - Uncompensated Care Reimbursement
2 Recovery Services - Not to Exceed \$21,319,461]

3 **Resolution approving Amendment No. 2 to the agreement between Health Advocates,**
4 **LLC and the Department of Public Health for uncompensated care reimbursement**
5 **recovery services, to increase the agreement amount by \$3,304,915, for an amount not**
6 **to exceed \$21,319,461; and to extend the term by two years, from December 31, 2021,**
7 **through December 31, 2023, for a total agreement term of January 1, 2014, through**
8 **December 31, 2023; and to authorize DPH to enter into amendments or modifications to**
9 **the contract prior to its final execution by all parties that do not materially increase the**
10 **obligations or liabilities to the City and are necessary to effectuate the purposes of the**
11 **contract.**

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13 WHEREAS, The Department of Public Health (DPH) selected Health Advocates, LLC
14 in November 2012 through a Request for Proposals to capture revenue through
15 uncompensated care reimbursement recovery services; and

16 WHEREAS, DPH entered into an agreement with Health Advocates, LLC to provide
17 these services for four years, January 1, 2014, through December 31, 2017, for an amount
18 not to exceed \$6,300,390, subsequently amending the agreement with Board approval
19 through Resolution No. 388-18 (File No. 180971), to extend the term through December 31,
20 2021, and to increase the agreement by \$11,714,156, for an amount not to exceed
21 \$18,014,546; and

22 WHEREAS, The Department now wishes to extend the term of the agreement by two
23 years, through December 31, 2023, and to increase the contract by \$3,304,915, for a total
24 contract amount not to exceed \$21,319,461; and

1 WHEREAS, Under this agreement, Health Advocates, LLC operates an
2 uncompensated care recovery program, enhancing Medi-Cal and other third party payer
3 revenues, and assisting Zuckerberg San Francisco General Hospital (ZSFG) patients become
4 eligible for Medi-Cal, thereby substantially increasing DPH revenues; now, therefore, be it

5 RESOLVED, That the Board of Supervisors hereby authorizes the Director of Public
6 Health and the Director of the Office of Contract Administration/Purchaser, on behalf of the
7 City and County of San Francisco, to execute Amendment No. 2 to the agreement with Health
8 Advocates, LLC for uncompensated care reimbursement recovery services, to increase the
9 agreement amount by \$3,304,915, for an amount not to exceed \$21,319,461; and to extend
10 the term by two years, from December 31, 2021, for a total agreement term of January 1,
11 2014, through December 31, 2023; and, be it

12 FURTHER RESOLVED, That the Board of Supervisors authorizes the
13 Department of Public Health to enter into any amendments or modifications to the
14 contract, prior to its final execution by all parties, that the Department determines, in
15 consultation with the City Attorney, are in the best interest of the City, do not otherwise
16 materially increase the obligations or liabilities of the City, are necessary or advisable to
17 effectuate the purposes of the contract, and are in compliance with all applicable laws;
18 and, be it

19 FURTHER RESOLVED, That within thirty (30) days of the contract being fully executed
20 by all parties, the Director of Health and/or the Director of the Office of Contract
21 Administration/Purchaser shall provide the final contracts to the Clerk of the Board for
22 inclusion into the official File No. 211166.

1 RECOMMENDED:

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3 /s/ _____
4 Dr. Grant Colfax
5 Director of Health

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