

DEVAL PATEL

PROFILE

I am a problem solver who loves to build things. I enjoy navigating complexity, leading high-performing teams, and understanding the big picture while also diving into the details. My passion is technology and how it can make our society a better, easier place to live.

EDUCATION

JD • Santa Clara University School of Law

MBA, BA • Texas A&M University-Commerce

CPA • California (Inactive)

EXPERIENCE

2022 - Teamshares

Present VP, Finance Operations

- Turned a team of accountants, lawyers, and operators who were historically 100% reactive and consistently underwater into a proactive, future-focused unit powered by self-serve tools, streamlined processes, and playbooks to grow from 40 network companies to 95 and counting.
- Incubated and led a successful shared services operation to cost-effectively outsource bookkeeping and controller services for network companies.

2014 - Square

2022 Product Lead

- Joined pre-IPO as the first product hire for Square Payroll tasked with building the MVP, managing initial launch in California, and end-to-end ownership of nationwide expansion.
- Established a scalable internal tax filing and payment system used by a small tax operations team of 6 to file federal and state payroll taxes for over 40k employers.
- Grew the product team to 5 with multiple high-performing work streams focused on growth, operations, core product, and benefits.

2017 - University of San Francisco School of Management

2019 Adjunct Professor, Entrepreneurial Finance

- Instructed a weekly course with ~35 students on entrepreneurial financial management largely from the point of view of the CEO of a venture, ranging from early to late stages.
- Planned lectures and assignments related to course curriculum and leveraged personal network to invite experienced entrepreneurs to speak to students.

2011 - KPMG

2013 Associate, State and Local Tax / M&A

- Conducted in-depth research and analysis on complex state and local tax issues, producing technical memoranda that provided strategic guidance and recommendations
- Performed comprehensive reviews of sales tax calculations and reporting processes to identify opportunities for optimization.

ORGANIZATIONS & CAUSES

2014 - San Francisco Recreation and Parks

Present District 7 Representative, Park, Recreation, Open Space Advisory Committee

- Review and provide strategic guidance on the department's \$250 million annual operational plans and multi-year strategic initiatives, ensuring fiscal responsibility, operational efficiency, and alignment with community needs.

2011- 81cents, Spark Labs, BUILD, Dev/Mission, California Lawyers Association

Present Mentor

- Passionate supporter of organizations promoting education, entrepreneurship, and financial literacy through volunteering efforts, fundraising initiatives, and advocacy work.