

| Report Title<br>[Publication Date]   | F# | Finding<br>(text may be duplicated due to spanning and multiple respondent effects)   | Respondent Assigned by<br>CGJ<br>[Response Due Date] | Finding Response<br>(Agree/Disagree) | Finding Response Text |
|--|----|---|--|--------------------------------------|-----------------------|
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | F1 | MED and TID assessments to support convention sales and San Francisco Travel are a key support to Moscone's competitiveness and success.  | Board of Supervisors [December 30, 2020]             |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | F4 | Moscone's convention business supports a significant travel and tourism-based workforce that is largely local, vital and diverse.   | Board of Supervisors [December 30, 2020]             |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | F5 | Economic activity due to Moscone's conventions is a significant part of the City's entire tourism sector, about one fifth of it.  | Board of Supervisors [December 30, 2020]             |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | F6 | Compared to many cities' competing venues, high local hotel costs, labor costs, and Moscone facility costs make contracting future conventions a significant challenge (notwithstanding current MED and TID assessments). | Board of Supervisors [December 30, 2020]             |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | F4 | Moscone's convention business supports a significant travel and tourism-based workforce that is largely local, vital and diverse.   | Board of Supervisors [December 30, 2020]             |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | F3 | Moscone's primary economic benefit to San Francisco is indirect, deriving from conventions that help fill hotel rooms and support local travel and tourism-related activities.  | Board of Supervisors [December 30, 2020]             |                                      |                       |

| Report Title<br>[Publication Date]  | F# | Finding<br>(text may be duplicated due to spanning and multiple respondent effects)  | Respondent Assigned by<br>CGJ<br>[Response Due Date] | Finding Response<br>(Agree/Disagree) | Finding Response Text |
|---|----|--|--|--------------------------------------|-----------------------|
| Sustain Our City's High Performing Moscone Convention Center<br>[October 1, 2020] | F5 | Economic activity due to Moscone's conventions is a significant part of the City's entire tourism sector, about one fifth of it.   | Board of Supervisors<br>[December 30, 2020]          |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center<br>[October 1, 2020] | F6 | Compared to many cities' competing venues, high local hotel costs, labor costs, and Moscone facility costs make contracting future conventions a significant challenge (notwithstanding current MED and TID assessments).  | Board of Supervisors<br>[December 30, 2020]          |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center<br>[October 1, 2020] | F7 | Compared to some cities' competing venues, convention planner and conventioneer concerns about insecurity (real and perceived) in San Francisco make contracting and retaining future conventions a significant challenge. | Board of Supervisors<br>[December 30, 2020]          |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center<br>[October 1, 2020] | F8 | Unwelcome street behaviors and uncleanliness that bother convention attendees and exhibitors have been important reasons for convention planners of some medium and large size events to select venues in other cities.    | Board of Supervisors<br>[December 30, 2020]          |                                      |                       |

| Report Title<br>[Publication Date]  | F# | Finding<br>(text may be duplicated due to spanning and multiple respondent effects)  | Respondent Assigned by<br>CGJ<br>[Response Due Date] | Finding Response<br>(Agree/Disagree) | Finding Response Text |
|---|----|--|--|--------------------------------------|-----------------------|
| Sustain Our City's High Performing Moscone Convention Center<br>[October 1, 2020] | F9 | In the face of San Francisco's challenges in the areas of (i) event hosting costs, (ii) street blight and (iii) unwelcome street behavior, increasing Moscone's pricing discounts could at least partly offset these to more effectively attract and retain convention events. | Board of Supervisors<br>[December 30, 2020]          |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center<br>[October 1, 2020] | F8 | Unwelcome street behaviors and uncleanliness that bother convention attendees and exhibitors have been important reasons for convention planners of some medium and large size events to select venues in other cities.  | Board of Supervisors<br>[December 30, 2020]          |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center<br>[October 1, 2020] | F7 | Compared to some cities' competing venues, convention planner and conventioneer concerns about insecurity (real and perceived) in San Francisco make contracting and retaining future conventions a significant challenge.   | Board of Supervisors<br>[December 30, 2020]          |                                      |                       |
| Sustain Our City's High Performing Moscone Convention Center<br>[October 1, 2020] | F2 | Currently, strong Moscone and San Francisco value propositions attract corporate and association conventions to the city, underpinning a robust convention business.   | Board of Supervisors<br>[December 30, 2020]          |                                      |                       |

| Report Title<br>[Publication Date]   | R#<br>[for F#]        | Recommendation<br>(text may be duplicated due to spanning and multiple respondent effects)   | Respondent Assigned by<br>CGJ<br>[Response Due Date] | Recommendation<br>Response<br>(Implementation) | Recommendation Response Text |
|--|-----------------------|--|--|--|------------------------------|
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R1<br>[for F1, F4-F6] | Renew the current Tourism Improvement District that expires December 31, 2023 to at least maintain then current levels of TID assessments and other terms no less favorable than the current agreement.  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R1<br>[for F1, F4-F6] | Renew the current Tourism Improvement District that expires December 31, 2023 to at least maintain then current levels of TID assessments and other terms no less favorable than the current agreement.  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R1<br>[for F1, F4-F6] | Renew the current Tourism Improvement District that expires December 31, 2023 to at least maintain then current levels of TID assessments and other terms no less favorable than the current agreement.  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R1<br>[for F1, F4-F6] | Renew the current Tourism Improvement District that expires December 31, 2023 to at least maintain then current levels of TID assessments and other terms no less favorable than the current agreement.  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R2<br>[for F3-F6, F9] | Starting with FY 2021/2022 city budget, supplement current MED assessments with an additional general fund allocation of at least \$2,500,000 to provide additional discounts to Moscone gross rental charges, targeting multi-year deals with priority organizations, subject to case by case approval by the City's Director of Convention | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R2<br>[for F3-F6, F9] | Starting with FY 2021/2022 city budget, supplement current MED assessments with an additional general fund allocation of at least \$2,500,000 to provide additional discounts to Moscone gross rental charges, targeting multi-year deals with priority organizations, subject to case by case approval by the City's Director of Convention | Board of Supervisors [December 30, 2020]             |  |                              |

| Report Title<br>[Publication Date]   | R#<br>[for F#]        | Recommendation<br>(text may be duplicated due to spanning and multiple respondent effects)  | Respondent Assigned by<br>CGJ<br>[Response Due Date] | Recommendation<br>Response<br>(Implementation) | Recommendation Response Text |
|--|-----------------------|---|--|--|------------------------------|
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R2<br>[for F3-F6, F9] | Starting with FY 2021/2022 city budget, supplement current MED assessments with an additional general fund allocation of at least \$2,500,000 to provide additional discounts to Moscone gross rental charges, targeting multi-year deals with priority organizations, subject to case by case approval by the City's Director of Convention  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R2<br>[for F3-F6, F9] | Starting with FY 2021/2022 city budget, supplement current MED assessments with an additional general fund allocation of at least \$2,500,000 to provide additional discounts to Moscone gross rental charges, targeting multi-year deals with priority organizations, subject to case by case approval by the City's Director of Convention  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R3<br>[for F7-F8]     | Effective with conventions taking place after July 1, 2021, the Police Department must assign at least an additional 3 uniformed beat patrol officers per 10,000 expected event attendees, dedicated to patrolling areas extending four or more blocks from any side of Moscone Convention Center during the 8 busiest convention hours overlapping daily start and end times.  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R4<br>[for F7-F8]     | By June 30, 2021, establish a task force comprised of at least (i) ASM Global, (ii) Community Behavioral Health Services, (iii) Convention Facilities Department, (iv) the San Francisco Hotel Council, (v) San Francisco Police Department, and (vi) San Francisco Travel, to develop a comprehensive strategic plan for event security and street management, to achieve a goal of 25% or fewer "needs improvement" responses in convention post-event surveys for security and street cleanliness. | Board of Supervisors [December 30, 2020]             |  |                              |

| Report Title<br>[Publication Date]   | R#<br>[for F#]        | Recommendation<br>(text may be duplicated due to spanning and multiple respondent effects)  | Respondent Assigned by<br>CGJ<br>[Response Due Date] | Recommendation<br>Response<br>(Implementation) | Recommendation Response Text |
|--|-----------------------|---|--|--|------------------------------|
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R2<br>[for F3-F6, F9] | Starting with FY 2021/2022 city budget, supplement current MED assessments with an additional general fund allocation of at least \$2,500,000 to provide additional discounts to Moscone gross rental charges, targeting multi-year deals with priority organizations, subject to case by case approval by the City's Director of Convention  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R3<br>[for F7-F8]     | Effective with conventions taking place after July 1, 2021, the Police Department must assign at least an additional 3 uniformed beat patrol officers per 10,000 expected event attendees, dedicated to patrolling areas extending four or more blocks from any side of Moscone Convention Center during the 8 busiest convention hours overlapping daily start and end times.  | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] | R4<br>[for F7-F8]     | By June 30, 2021, establish a task force comprised of at least (i) ASM Global, (ii) Community Behavioral Health Services, (iii) Convention Facilities Department, (iv) the San Francisco Hotel Council, (v) San Francisco Police Department, and (vi) San Francisco Travel, to develop a comprehensive strategic plan for event security and street management, to achieve a goal of 25% or fewer "needs improvement" responses in convention post-event surveys for security and street cleanliness. | Board of Supervisors [December 30, 2020]             |  |                              |
| Sustain Our City's High Performing Moscone Convention Center [October 1, 2020] |                       |   |  |  |                              |