

**City and County of San Francisco
Office of Contract Administration
Purchasing Division**

First Amendment En Pointe Products Agreement

THIS AMENDMENT (this "Amendment") is made as of November 15, 2016, in San Francisco, California, by and between En Pointe Technologies Sales, LLC ("Contractor"), and the City and County of San Francisco, a municipal corporation ("City"), acting by and through its Director of the Office of Contract Administration.

RECITALS

WHEREAS, City and Contractor have entered into the Agreement (as defined below); and

WHEREAS, City and Contractor desire to modify the **En Pointe EA Products Agreement** on the terms and conditions set forth herein to increase the contract amount and update standard contractual clauses";

NOW, THEREFORE, Contractor and the City agree as follows:

1. Definitions. The following definitions shall apply to this Amendment:

1a. Agreement. The term "Agreement" shall mean the Agreement dated June 25, 2014 between Contractor and City.

1b. Contract Monitoring Division. Effective July 28, 2012, with the exception of Sections 14B.9(D) and 14B.17(F), all of the duties and functions of the Human Rights Commission under Chapter 14B of the Administrative Code (LBE Ordinance) were transferred to the City Administrator, Contract Monitoring Division ("CMD"). Wherever "Human Rights Commission" or "HRC" appears in the Agreement in reference to Chapter 14B of the Administrative Code or its implementing Rules and Regulations, it shall be construed to mean "Contract Monitoring Division" or "CMD" respectively.

1c. Other Terms. Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.

2. Modifications to the Agreement. The Agreement is hereby modified as follows:

2a. Section 12. Section 12 -Payment of the Agreement currently reads as follows:

12. Payment. Compensation shall be due and payable within 45 days of the date of invoice. In no event shall the amount of this Agreement exceed Nine Million, Eight-Hundred and Sixty-Nine Thousand, Two Hundred and Ninety-Two Dollars and Ninety-Five cents [\$9,869,292.95]. The breakdown of costs associated with this Agreement is provided for in Appendix B. No

charges shall be incurred under this Agreement nor shall any payments become due to Contractor until Licensed Software and services required under this Agreement are received from Contractor and approved by DT as being in accordance with this Agreement.

In no event shall City be liable for interest or late charges for any late payments.

Such section is hereby amended in its entirety to read as follows:

12. Payment. Compensation shall be due and payable within 45 days of the date of invoice. In no event shall the amount of this Agreement exceed Fourteen Million, Seven-Hundred and Nineteen Thousand, Five Hundred and Ninety-Seven Dollars and Seven cents [\$14,719,597.07]. The breakdown of costs associated with this Agreement is provided for in Attachment B. No charges shall be incurred under this Agreement nor shall any payments become due to Contractor until Licensed Software and services required under this Agreement are received from Contractor and approved by DT as being in accordance with this Agreement.

In no event shall City be liable for interest or late charges for any late payments.

2b. Appendix B – Calculation of Charges. Appendix B is hereby replaced in its entirety by Attachment B attached.

2c. Sugar-Sweetened Beverage Prohibition. Section 47 is hereby added to the Agreement, as follows:

47. Sugar-Sweetened Beverage Prohibition. Contractor agrees that it will not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Agreement.

2d. Insurance. Section 21 is hereby replaced in its entirety to read as follows:

21. Insurance.

a. Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Agreement, Contractor must maintain in force, during the full term of the Agreement, insurance in the following amounts and coverages:

1) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than \$1,000,000 each accident, injury, or illness; and

2) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence and \$2,000,000 general aggregate for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; and

3) Technology Errors and Omissions Liability coverage, with limits of \$1,000,000 each occurrence and each loss, and \$2,000,000 general aggregate. The policy shall at a minimum cover professional misconduct or lack of the requisite skill required for the performance of services defined in the contract and shall also provide coverage for the following risks:

(a) Liability arising from theft, dissemination, and/or use of confidential information, including but not limited to, bank and credit card account information or personal information, such as name, address, social security numbers, protected health information or other personally identifying information, stored or transmitted in electronic form;

(b) Network security liability arising from the unauthorized access to, use of, or tampering with computers or computer systems, including hacker attacks; and

(c) Liability arising from the introduction of any form of malicious software including computer viruses into, or otherwise causing damage to the City's or third person's computer, computer system, network, or similar computer related property and the data, software, and programs thereon.

b. Commercial General Liability and Commercial Automobile Liability Insurance policies must be endorsed to provide:

1) Name as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees.

2) That such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought.

c. All policies shall be endorsed to provide thirty (30) days' advance written notice to the City of cancellation for any reason, intended non-renewal, or reduction in coverages. Notices shall be sent to the City address set forth in the Section entitled "Notices to the Parties."

d. Should any of the required insurance be provided under a claims-made form, Contractor shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three years beyond the expiration of this Agreement, to the effect that, should occurrences during the contract term give rise to claims made after expiration of the Agreement, such claims shall be covered by such claims-made policies.

e. Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

f. Before commencing any Services, Contractor shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Approval of the insurance by City shall not relieve or decrease Contractor's liability hereunder.

2e. Adding "Earned Income Credit (EIC) Forms" Section with "Consideration of Criminal History in Hiring and Employment Decisions" Section. Section 48 "Earned Income Credit (EIC) Forms" is hereby added to read as follows:

48. Consideration of Criminal History in Hiring and Employment Decisions.

a. Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T "City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions," of the San Francisco Administrative Code (Chapter 12T), including the

remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at www.sfgov.org/olse/fco. A partial listing of some of Contractor's obligations under Chapter 12T is set forth in this Section. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

b. The requirements of Chapter 12T shall only apply to a Contractor's or Subcontractor's operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, shall apply only when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco, and shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

c. Contractor shall incorporate by reference in all subcontracts the provisions of Chapter 12T, and shall require all subcontractors to comply with such provisions. Contractor's failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

d. Contractor or Subcontractor shall not inquire about, require disclosure of, or if such information is received, base an Adverse Action on an applicant's or potential applicant for employment's, or employee's: (1) Arrest not leading to a Conviction, unless the Arrest is undergoing an active pending criminal investigation or trial that has not yet been resolved; (2) participation in or completion of a diversion or a deferral of judgment program; (3) a Conviction that has been judicially dismissed, expunged, voided, invalidated, or otherwise rendered inoperative; (4) a Conviction or any other adjudication in the juvenile justice system; (5) a Conviction that is more than seven years old, from the date of sentencing; or (6) information pertaining to an offense other than a felony or misdemeanor, such as an infraction.

e. Contractor or Subcontractor shall not inquire about or require applicants, potential applicants for employment, or employees to disclose on any employment application the facts or details of any conviction history, unresolved arrest, or any matter identified in subsection 48(d), above. Contractor or Subcontractor shall not require such disclosure or make such inquiry until either after the first live interview with the person, or after a conditional offer of employment.

f. Contractor or Subcontractor shall state in all solicitations or advertisements for employees that are reasonably likely to reach persons who are reasonably likely to seek employment to be performed under this Agreement, that the Contractor or Subcontractor will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of Chapter 12T.

g. Contractor and Subcontractors shall post the notice prepared by the Office of Labor Standards Enforcement (OLSE), available on OLSE's website, in a conspicuous place at every workplace, job site, or other location under the Contractor or Subcontractor's control at which work is being done or will be done in furtherance of the performance of this Agreement. The notice shall be posted in English, Spanish, Chinese, and any language spoken by at least 5% of the employees at the workplace, job site, or other location at which it is posted.

h. Contractor understands and agrees that if it fails to comply with the requirements of Chapter 12T, the City shall have the right to pursue any rights or remedies available under Chapter 12T, including but not limited to, a penalty of \$50 for a second violation and \$100 for a subsequent violation for each employee, applicant or other person as to whom a violation occurred or continued, termination or suspension in whole or in part of this Agreement.

3. Effective Date. Each of the modifications set forth in Section 2 shall be effective on and after the date of this Amendment.

4. **Legal Effect.** Except as expressly modified by this Amendment, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

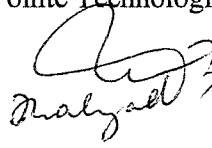
IN WITNESS WHEREOF, Contractor and City have executed this Amendment as of the date first referenced above.

CITY

CONTRACTOR

Recommended by:

En Pointe Technologies Sales, LLC



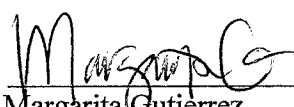
Miguel A. Gamiño Jr., CPA
City Chief Information Officer
Department of Technology

Dr. Shahzad Munawwar (COO & SVP)
En Pointe Technologies Sales, LLC
1940 E. Mariposa Avenue
El Segundo, CA 90245

City vendor number: 99606

Approved as to Form:

Dennis J. Herrera
City Attorney

By: 

Margarita Gutierrez
Deputy City Attorney

Approved:

Jaci Fong
Director of the Office of Contract
Administration, and Purchaser

Attachments:
Attachment B - EA Products Price Sheet

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Part I - Original Estimate in 2014

Pricing & Usage Year 1 (FY14 - 15)					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG LicSARK MVL	269-05623	\$ 160.16	3560	United States	\$ 570,169.60
WinEntforSA ALNG SA MVL	CW2-00277	\$ 30.63	3949	United States	\$ 120,957.87
WinEntforSA ALNG UpgrdSAPk MVL	CW2-00279	\$ 46.51	2953	United States	\$ 137,344.03
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	\$ 51.92	5415	United States	\$ 281,146.80
CoreCALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U3J-00026	\$ 24.69	14347	United States	\$ 354,227.43
CoreCALBridgeOff365 ALNG SA MVL UsrCAL	U3J-00028	\$ 12.83	3885	United States	\$ 49,844.55
EntCAL ALNG LicSAPk MVL Pltfrm DvcCAL wSrvcs	76A-00007	\$ 107.57	1	United States	\$ 107.57
EntCAL ALNG LicSAPk MVL Pltfrm UsrCAL wSrvcs	76A-00010	\$ 123.72	1	United States	\$ 123.72
EntCAL ALNG SA MVL Pltfrm DvcCAL wSrvcs	76A-00013	\$ 71.65	1	United States	\$ 71.65
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	76A-00016	\$ 82.14	1	United States	\$ 82.14
EntCAL ALNG LicSAPk MVL DvcCAL wSrvcs	76A-00025	\$ 125.63	1	United States	\$ 125.63
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	\$ 144.51	1	United States	\$ 144.51
EntCAL ALNG SA MVL DvcCAL wSrvcs	76A-00031	\$ 75.18	1	United States	\$ 75.18
EntCAL ALNG SA MVL UsrCAL wSrvcs	76A-00034	\$ 86.57	1	United States	\$ 86.57
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	\$ 29.07	1	United States	\$ 29.07
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 39.47	1	United States	\$ 39.47
WinEntforSAwMDOP ALNG SA MVL	CX2-00089	\$ 36.70	1	United States	\$ 36.70
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CX2-00094	\$ 44.63	1	United States	\$ 44.63
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm DvcCAL	U3J-00001	\$ 18.36	1	United States	\$ 18.36
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U3J-00002	\$ 21.08	1	United States	\$ 21.08
CoreCALBridgeOff365 ALNG SA MVL Pltfrm DvcCAL	U3J-00003	\$ 10.62	1	United States	\$ 10.62
CoreCALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U3J-00004	\$ 12.16	4923	United States	\$ 59,863.68
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 21.44	1	United States	\$ 21.44
CoreCALBridgeOff365 ALNG SA MVL DvcCAL	U3J-00027	\$ 11.06	1	United States	\$ 11.06
CoreCALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U4J-00002	\$ 49.79	1	United States	\$ 49.79
CoreCALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U4J-00026	\$ 58.56	1	United States	\$ 58.56
ECALBridgeOff365 ALNG LicSAPk MVL Pltfrm DvcCAL	U5J-00001	\$ 33.43	1	United States	\$ 33.43
ECALBridgeOff365 ALNG LicSAPk MVL Pltfrm UsrCAL	U5J-00002	\$ 38.44	1	United States	\$ 38.44
ECALBridgeOff365 ALNG SA MVL Pltfrm DvcCAL	U5J-00003	\$ 22.00	1	United States	\$ 22.00
ECALBridgeOff365 ALNG SA MVL Pltfrm UsrCAL	U5J-00004	\$ 25.32	1	United States	\$ 25.32
ECALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U5J-00025	\$ 39.25	1	United States	\$ 39.25
ECALBridgeOff365 ALNG LicSAPk MVL UsrCAL	U5J-00026	\$ 45.15	1	United States	\$ 45.15
ECALBridgeOff365 ALNG SA MVL DvcCAL	U5J-00029	\$ 23.00	1	United States	\$ 23.00
ECALBridgeOff365 ALNG SA MVL UsrCAL	U5J-00030	\$ 26.64	1	United States	\$ 26.64
CoreCAL ALNG SA MVL DvcCAL	W06-00021	\$ 31.51	1	United States	\$ 31.51
CoreCAL ALNG LicSAPk MVL DvcCAL	W06-00022	\$ 64.09	1	United States	\$ 64.09
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	\$ 73.56	1	United States	\$ 73.56
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00446	\$ 36.05	1	United States	\$ 36.05
CoreCAL ALNG LicSAPk MVL Pltfrm DvcCAL	W06-01063	\$ 54.54	1	United States	\$ 54.54
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01066	\$ 62.65	1	United States	\$ 62.65

Attachment B - EA Products Price Sheet

CoreCAL ALNG SA MVL Pltfrm DvcCAL	W06-01069	\$ 30.07	1	United States	\$ 30.07
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	\$ 34.16	1	United States	\$ 34.16
Additional Products					
Prjct ALNG LicSAPk MVL	076-01776	\$ 208.92	45	United States	\$ 9,401.40
Prjct ALNG SA MVL	076-01912	\$ 97.18	1062	United States	\$ 103,205.16
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00237	\$ 348.20	487	United States	\$ 169,573.40
PrjctPro ALN SA MVL w1PrjctSvcCAL	H30-00238	\$ 161.98	100	United States	\$ 16,198.00
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 178.70	495	United States	\$ 88,456.50
VisioPro ALNG SA MVL	D87-00159	\$ 83.14	201	United States	\$ 16,711.14
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 92.46	1865	United States	\$ 172,437.90
VisioStd ALNG SA MVL	D86-01253	\$ 43.01	445	United States	\$ 19,139.45
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 1,677.51	1	United States	\$ 1,677.51
VSPremwMSDN ALNG SA MVL	9ED-00073	\$ 780.45	15	United States	\$ 11,706.75
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 318.85	85	United States	\$ 27,102.25
VSProwMSDN ALNG SA MVL	77D-00111	\$ 279.39	18	United States	\$ 5,029.02
VSUltwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 3,659.25	4	United States	\$ 14,637.00
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 2,823.43	49	United States	\$ 138,348.07
CISStd ALNG LicSAPk MVL 2Proc	YID-01075	\$ 581.99	218	United States	\$ 126,873.82
DynCRMExtConn ALNG SA MVL	ZGA-00114	\$ 524.06	1	United States	\$ 524.06
DynCRMProCAL ALNG SA MVL UsrCAL	ZFA-00221	\$ 130.79	100	United States	\$ 13,079.00
DynCRMSvr ALNG LicSAPk MVL	N9J-00523	\$ 1,528.50	1	United States	\$ 1,528.50
FrfmtldntyMigr ALNG LicSAPk MVL	7VC-00117	\$ 5,152.56	1	United States	\$ 5,152.56
FrfmtldntyMigr ALNG SA MVL UsrCAL	7WC-00113	\$ 2.65	201	United States	\$ 532.65
LyncSvr ALNG LicSAPk MVL	5HU-00215	\$ 1,265.63	1	United States	\$ 1,265.63
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 1,966.77	6	United States	\$ 11,800.62
PrjctSvr ALNG SA MVL	H22-00475	\$ 842.91	10	United States	\$ 8,429.10
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	H21-00595	\$ 67.33	1	United States	\$ 67.33
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	\$ 28.86	1	United States	\$ 28.86
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 2,360.15	1	United States	\$ 2,360.15
SharePointSvr ALNG SA MVL	H04-00268	\$ 1,011.53	13	United States	\$ 13,149.89
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 72.49	1	United States	\$ 72.49
SQLCAL ALNG SA MVL UsrCAL	359-00961	\$ 31.07	250	United States	\$ 7,767.50
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	\$ 4,773.03	93	United States	\$ 443,891.79
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	\$ 2,045.60	1	United States	\$ 2,045.60
SQLSvrStd ALNG LicSAPk MVL	228-04437	\$ 311.45	12	United States	\$ 3,737.40
SQLSvrStd ALNG SA MVL	228-04433	\$ 133.45	33	United States	\$ 4,403.85
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 1,244.73	181	United States	\$ 225,296.13
SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	\$ 533.46	1	United States	\$ 533.46
SysCtrStd ALNG LicSAPk MVL 2Proc	T9L-00222	\$ 306.29	1	United States	\$ 306.29
WinRmtDskpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 40.47	1	United States	\$ 40.47
WinRmtDskpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	\$ 17.36	1275	United States	\$ 22,134.00
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 2,137.30	1	United States	\$ 2,137.30
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 1,831.00	1	United States	\$ 1,831.00
WinSvrExtConn ALNG LicSAPk MVL	R39-00374	\$ 700.96	1	United States	\$ 700.96
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 306.29	1	United States	\$ 306.29
WinSvrStd ALNG SA MVL 2Proc	P73-05898	\$ 131.24	161	United States	\$ 21,129.64
Total Year 1 (FY14-15)					\$ 3,290,001.46

Attachment B - EA Products Price Sheet

Pricing & Usage Year 2 (FY15-16)					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG LicSARK MVL	269-05623	\$ 160.80	3026	United States	\$ 486,580.80
WinEntforSA ALNG SA MVL	CW2-00277	\$ 30.75	3357	United States	\$ 103,216.99
WinEntforSA ALNG UpgrdSAPk MVL	CW2-00279	\$ 46.69	2510	United States	\$ 117,194.23
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	\$ 52.13	4603	United States	\$ 239,941.36
CoreCALBridgeOffB65 ALNG LicSAPk MVL UsrCAL	U3J-00026	\$ 24.79	12195	United States	\$ 302,312.81
CoreCALBridgeOffB65 ALNG SA MVL UsrCAL	U3J-00028	\$ 12.88	3302	United States	\$ 42,532.98
EntCAL ALNG LicSAPk MVL Pltfrm DvcCAL wSrvcs	76A-00007	\$ 108.00	1	United States	\$ 108.00
EntCAL ALNG LicSAPk MVL Pltfrm UsrCAL wSrvcs	76A-00010	\$ 124.21	1	United States	\$ 124.21
EntCAL ALNG SA MVL Pltfrm DvcCAL wSrvcs	76A-00013	\$ 71.93	1	United States	\$ 71.93
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	76A-00016	\$ 82.47	1	United States	\$ 82.47
EntCAL ALNG LicSAPk MVL DvcCAL wSrvcs	76A-00025	\$ 126.13	1	United States	\$ 126.13
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	\$ 145.08	1	United States	\$ 145.08
EntCAL ALNG SA MVL DvcCAL wSrvcs	76A-00031	\$ 75.48	1	United States	\$ 75.48
EntCAL ALNG SA MVL UsrCAL wSrvcs	76A-00034	\$ 86.91	1	United States	\$ 86.91
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	\$ 29.19	1	United States	\$ 29.19
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 39.63	1	United States	\$ 39.63
WinEntforSAwMDOP ALNG SA MVL	CX2-00089	\$ 36.85	1	United States	\$ 36.85
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CX2-00094	\$ 44.81	1	United States	\$ 44.81
CoreCALBridgeOffB65 ALNG LicSAPk MVL Pltfrm DvcCAL	U3J-00001	\$ 18.43	1	United States	\$ 18.43
CoreCALBridgeOffB65 ALNG LicSAPk MVL Pltfrm UsrCAL	U3J-00002	\$ 21.16	1	United States	\$ 21.16
CoreCALBridgeOffB65 ALNG SA MVL Pltfrm DvcCAL	U3J-00003	\$ 10.66	1	United States	\$ 10.66
CoreCALBridgeOffB65 ALNG SA MVL Pltfrm UsrCAL	U3J-00004	\$ 12.21	4923	United States	\$ 60,109.83
CoreCALBridgeOffB65 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 21.53	1	United States	\$ 21.53
CoreCALBridgeOffB65 ALNG SA MVL DvcCAL	U3J-00027	\$ 11.10	1	United States	\$ 11.10
CoreCALBridgeOffB65 ALNG LicSAPk MVL Pltfrm UsrCAL	U4J-00002	\$ 49.99	1	United States	\$ 49.99
CoreCALBridgeOffB65 ALNG LicSAPk MVL UsrCAL	U4J-00026	\$ 58.79	1	United States	\$ 58.79
ECALBridgeOffB65 ALNG LicSAPk MVL Pltfrm DvcCAL	U5J-00001	\$ 33.56	1	United States	\$ 33.56
ECALBridgeOffB65 ALNG LicSAPk MVL Pltfrm UsrCAL	U5J-00002	\$ 38.59	1	United States	\$ 38.59
ECALBridgeOffB65 ALNG SA MVL Pltfrm DvcCAL	U5J-00003	\$ 22.09	1	United States	\$ 22.09
ECALBridgeOffB65 ALNG SA MVL Pltfrm UsrCAL	U5J-00004	\$ 25.42	1	United States	\$ 25.42
ECALBridgeOffB65 ALNG LicSAPk MVL DvcCAL	U5J-00025	\$ 39.41	1	United States	\$ 39.41
ECALBridgeOffB65 ALNG LicSAPk MVL UsrCAL	U5J-00026	\$ 45.33	1	United States	\$ 45.33
ECALBridgeOffB65 ALNG SA MVL DvcCAL	U5J-00029	\$ 23.09	1	United States	\$ 23.09
ECALBridgeOffB65 ALNG SA MVL UsrCAL	U5J-00030	\$ 26.75	1	United States	\$ 26.75
CoreCAL ALNG SA MVL DvcCAL	W06-00021	\$ 31.64	1	United States	\$ 31.64
CoreCAL ALNG LicSAPk MVL DvcCAL	W06-00022	\$ 64.34	1	United States	\$ 64.34
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	\$ 73.85	1	United States	\$ 73.85
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00446	\$ 36.19	1	United States	\$ 36.19
CoreCAL ALNG LicSAPk MVL Pltfrm DvcCAL	W06-01063	\$ 54.76	1	United States	\$ 54.76
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01066	\$ 62.90	1	United States	\$ 62.90
CoreCAL ALNG SA MVL Pltfrm DvcCAL	W06-01069	\$ 30.19	1	United States	\$ 30.19

Attachment B - EA Products Price Sheet

CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	\$ 34.30	1	United States	\$ 34.30
Additional Products					
Prjct ALNG LicSAPk MVL	076-01776	\$ 209.75	45	United States	\$ 9,438.75
Prjct ALNG SA MVL	076-01912	\$ 97.57	1062	United States	\$ 103,619.34
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00237	\$ 349.58	487	United States	\$ 170,245.46
PrjctPro ALN SA MVL w1PrjctSvrCAL	H30-00238	\$ 162.62	100	United States	\$ 16,262.00
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 179.41	495	United States	\$ 88,807.95
VisioPro ALNG SA MVL	D87-00159	\$ 83.47	201	United States	\$ 16,777.47
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 92.83	1865	United States	\$ 173,127.95
VisioStd ALNG SA MVL	D86-01253	\$ 43.18	445	United States	\$ 19,215.10
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 1,684.17	1	United States	\$ 1,684.17
VSPremwMSDN ALNG SA MVL	9ED-00073	\$ 783.55	15	United States	\$ 11,753.25
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 320.12	85	United States	\$ 27,210.20
VSProwMSDN ALNG SA MVL	77D-00111	\$ 280.50	18	United States	\$ 5,049.00
VSUtwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 3,673.77	4	United States	\$ 14,695.08
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 2,834.64	49	United States	\$ 138,897.36
CISStd ALNG LicSAPk MVL 2Proc	YID-01075	\$ 584.30	218	United States	\$ 127,377.40
DynCRMExtConn ALNG SA MVL	ZGA-00114	\$ 526.14	1	United States	\$ 526.14
DynCRMPProCAL ALNG SA MVL UsrCAL	ZFA-00221	\$ 131.31	100	United States	\$ 13,131.00
DynCRMSvr ALNG LicSAPk MVL	N9J-00523	\$ 1,534.57	1	United States	\$ 1,534.57
FrfrntdnttyMgr ALNG LicSAPk MVL	7VC-00117	\$ 5,173.01	1	United States	\$ 5,173.01
FrfrntdnttyMgr ALNGSA MVL UsrCAL	7WC-00113	\$ 2.66	201	United States	\$ 534.66
LyncSvr ALNG LicSAPk MVL	5HU-00215	\$ 1,270.65	1	United States	\$ 1,270.65
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 1,974.58	6	United States	\$ 11,847.48
PrjctSvr ALNG SA MVL	H22-00475	\$ 846.26	10	United States	\$ 8,462.60
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	H21-00595	\$ 67.60	1	United States	\$ 67.60
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	\$ 28.97	1	United States	\$ 28.97
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 2,369.52	1	United States	\$ 2,369.52
SharePointSvr ALNG SA MVL	H04-00268	\$ 1,015.54	13	United States	\$ 13,202.02
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 72.78	1	United States	\$ 72.78
SQLCAL ALNG SA MVL UsrCAL	359-00961	\$ 31.19	250	United States	\$ 7,797.50
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	\$ 4,791.98	93	United States	\$ 445,654.14
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	\$ 2,053.72	1	United States	\$ 2,053.72
SQLSvrStd ALNG LicSAPk MVL	228-04437	\$ 312.69	12	United States	\$ 3,752.28
SQLSvrStd ALNG SA MVL	228-04433	\$ 133.98	33	United States	\$ 4,421.34
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 1,249.67	181	United States	\$ 226,190.27
SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	\$ 535.58	1	United States	\$ 535.58
SysCtrStd ALNG LicSAPk MVL 2Proc	T9L-00222	\$ 307.51	1	United States	\$ 307.51
WinRmtDskpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 40.63	1	United States	\$ 40.63
WinRmtDskpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	\$ 17.43	1275	United States	\$ 22,223.25
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 2,145.78	1	United States	\$ 2,145.78
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 1,838.27	1	United States	\$ 1,838.27
WinSvrExtConn ALNG LicSAPk MVL	R39-00374	\$ 703.74	1	United States	\$ 703.74
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 307.51	1	United States	\$ 307.51
WinSvrStd ALNG SA MVL 2Proc	P73-05898	\$ 131.76	161	United States	\$ 21,213.36
Total Year 2 (EV15-16)					\$ 3,075,260.12

Attachment B - EA Products Price Sheet

Pricing & Usage Year 3 (FY16-17)					
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)
Enterprise					
OfficeProPlus ALNG LicSARK MVL	269-05623	\$ 160.81	2572	United States	\$ 413,593.68
WinEntforSA ALNG SA MVL	CW2-00277	\$ 30.75	2853	United States	\$ 87,734.44
WinEntforSA ALNG UpgrdSAPk MVL	CW2-00279	\$ 46.68	2134	United States	\$ 99,615.10
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	\$ 52.13	3912	United States	\$ 203,950.15
CoreCALBridgeOffB65 ALNG LicSAPk MVL UsrCAL	U3J-00026	\$ 24.79	10366	United States	\$ 256,965.89
CoreCALBridgeOffB65 ALNG SA MVL UsrCAL	U3J-00028	\$ 12.88	2807	United States	\$ 36,153.03
EntCAL ALNG LicSAPk MVL Pltfrm DvcCAL wSrvcs	76A-00007	\$ 108.00	1	United States	\$ 108.00
EntCAL ALNG LicSAPk MVL Pltfrm UsrCAL wSrvcs	76A-00010	\$ 124.21	1	United States	\$ 124.21
EntCAL ALNG SA MVL Pltfrm DvcCAL wSrvcs	76A-00013	\$ 71.93	1	United States	\$ 71.93
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	76A-00016	\$ 82.47	1	United States	\$ 82.47
EntCAL ALNG LicSAPk MVL DvcCAL wSrvcs	76A-00025	\$ 126.13	1	United States	\$ 126.13
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	\$ 145.08	1	United States	\$ 145.08
EntCAL ALNG SA MVL DvcCAL wSrvcs	76A-00031	\$ 75.48	1	United States	\$ 75.48
EntCAL ALNG SA MVL UsrCAL wSrvcs	76A-00034	\$ 86.91	1	United States	\$ 86.91
WinEntforSA ALNG SA MVL Pltfrm	CW2-00307	\$ 29.19	1	United States	\$ 29.19
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 39.63	1	United States	\$ 39.63
WinEntforSAwMDOP ALNG SA MVL	CX2-00089	\$ 36.85	1	United States	\$ 36.85
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CX2-00094	\$ 44.81	1	United States	\$ 44.81
CoreCALBridgeOffB65 ALNG LicSAPk MVL Pltfrm DvcCAL	U3J-00001	\$ 18.43	1	United States	\$ 18.43
CoreCALBridgeOffB65 ALNG LicSAPk MVL Pltfrm UsrCAL	U3J-00002	\$ 21.16	1	United States	\$ 21.16
CoreCALBridgeOffB65 ALNG SA MVL Pltfrm DvcCAL	U3J-00003	\$ 10.66	1	United States	\$ 10.66
CoreCALBridgeOffB65 ALNG SA MVL Pltfrm UsrCAL	U3J-00004	\$ 12.21	4923	United States	\$ 60,109.83
CoreCALBridgeOffB65 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 21.53	1	United States	\$ 21.53
CoreCALBridgeOffB65 ALNG SA MVL DvcCAL	U3J-00027	\$ 11.10	1	United States	\$ 11.10
CoreCALBridgeOffB65 ALNG LicSAPk MVL Pltfrm UsrCAL	U4J-00002	\$ 49.99	1	United States	\$ 49.99
CoreCALBridgeOffB65 ALNG LicSAPk MVL UsrCAL	U4J-00026	\$ 58.79	1	United States	\$ 58.79
ECALBridgeOffB65 ALNG LicSAPk MVL Pltfrm DvcCAL	U5J-00001	\$ 33.56	1	United States	\$ 33.56
ECALBridgeOffB65 ALNG LicSAPk MVL Pltfrm UsrCAL	U5J-00002	\$ 38.59	1	United States	\$ 38.59
ECALBridgeOffB65 ALNG SA MVL Pltfrm DvcCAL	U5J-00003	\$ 22.09	1	United States	\$ 22.09
ECALBridgeOffB65 ALNG SA MVL Pltfrm UsrCAL	U5J-00004	\$ 25.42	1	United States	\$ 25.42
ECALBridgeOffB65 ALNG LicSAPk MVL DvcCAL	U5J-00025	\$ 39.41	1	United States	\$ 39.41
ECALBridgeOffB65 ALNG LicSAPk MVL UsrCAL	U5J-00026	\$ 45.33	1	United States	\$ 45.33
ECALBridgeOffB65 ALNG SA MVL DvcCAL	U5J-00029	\$ 23.09	1	United States	\$ 23.09
ECALBridgeOffB65 ALNG SA MVL UsrCAL	U5J-00030	\$ 26.75	1	United States	\$ 26.75
CoreCAL ALNG SA MVL DvcCAL	W06-00021	\$ 31.64	1	United States	\$ 31.64
CoreCAL ALNG LicSAPk MVL DvcCAL	W06-00022	\$ 64.34	1	United States	\$ 64.34
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	\$ 73.85	1	United States	\$ 73.85
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00446	\$ 36.19	1	United States	\$ 36.19
CoreCAL ALNG LicSAPk MVL Pltfrm DvcCAL	W06-01063	\$ 54.76	1	United States	\$ 54.76
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01066	\$ 62.90	1	United States	\$ 62.90
CoreCAL ALNG SA MVL Pltfrm DvcCAL	W06-01069	\$ 30.19	1	United States	\$ 30.19
CoreCAL ALNG SA MVL Pltfrm UsrCAL	W06-01072	\$ 34.30	1	United States	\$ 34.30

Attachment B - EA Products Price Sheet

Additional Products					
Prjct ALNG LicSAPk MVL	076-01776	\$ 209.75	45	United States	\$ 9,438.75
Prjct ALNG SA MVL	076-01912	\$ 97.57	1062	United States	\$ 103,619.34
PrjctPro ALNG LicSAPk MVL w1PrjctSvrCAL	H30-00237	\$ 349.58	487	United States	\$ 170,245.46
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00238	\$ 162.62	100	United States	\$ 16,262.00
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 179.41	495	United States	\$ 88,807.95
VisioPro ALNG SA MVL	D87-00159	\$ 83.47	201	United States	\$ 16,777.47
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 92.83	1865	United States	\$ 173,127.95
VisioStd ALNG SA MVL	D86-01253	\$ 43.18	445	United States	\$ 19,215.10
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 1,684.17	1	United States	\$ 1,684.17
VSPremwMSDN ALNG SA MVL	9ED-00073	\$ 783.55	15	United States	\$ 11,753.25
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 320.12	85	United States	\$ 27,210.20
VSProwMSDN ALNG SA MVL	77D-00111	\$ 280.50	18	United States	\$ 5,049.00
VSUhwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 3,673.77	4	United States	\$ 14,695.08
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 2,834.64	49	United States	\$ 138,897.36
CISStd ALNG LicSAPk MVL 2Proc	YJD-01075	\$ 584.30	218	United States	\$ 127,377.40
DynCRMExtConn ALNG SA MVL	ZGA-00114	\$ 526.14	1	United States	\$ 526.14
DynCRMProCAL ALNG SA MVL UsrCAL	ZFA-00221	\$ 131.31	100	United States	\$ 13,131.00
DynCRMSvr ALNG LicSAPk MVL	N9J-00523	\$ 1,534.57	1	United States	\$ 1,534.57
FrfrntdnttyMgr ALNG LicSAPk MVL	7VC-00117	\$ 5,173.01	1	United States	\$ 5,173.01
FrfrntdnttyMgr ALNG SA MVL UsrCAL	7WC-00113	\$ 2.66	201	United States	\$ 534.66
LyncSvr ALNG LicSAPk MVL	5HU-00215	\$ 1,270.65	1	United States	\$ 1,270.65
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 1,974.58	6	United States	\$ 11,847.48
PrjctSvr ALNG SA MVL	H22-00475	\$ 846.26	10	United States	\$ 8,462.60
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	H21-00595	\$ 67.60	1	United States	\$ 67.60
PrjctSvrCAL ALNG SA MVL UsrCAL	H21-00591	\$ 28.97	1	United States	\$ 28.97
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 2,369.52	1	United States	\$ 2,369.52
SharePointSvr ALNG SA MVL	H04-00268	\$ 1,015.54	13	United States	\$ 13,202.02
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 72.78	1	United States	\$ 72.78
SQLCAL ALNG SA MVL UsrCAL	359-00961	\$ 31.19	250	United States	\$ 7,797.50
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	\$ 4,791.98	93	United States	\$ 445,654.14
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic	7JQ-00343	\$ 2,053.72	1	United States	\$ 2,053.72
SQLSvrStd ALNG LicSAPk MVL	228-04437	\$ 312.69	12	United States	\$ 3,752.28
SQLSvrStd ALNG SA MVL	228-04433	\$ 133.98	33	United States	\$ 4,421.34
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 1,249.67	181	United States	\$ 226,190.27
SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	\$ 535.58	1	United States	\$ 535.58
SysCtrStd ALNG LicSAPk MVL 2Proc	T9L-00222	\$ 307.51	1	United States	\$ 307.51
WinRmtDskpSvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 40.63	1	United States	\$ 40.63
WinRmtDskpSvcsCAL ALNG SA MVL UsrCAL	6VC-01254	\$ 17.43	1275	United States	\$ 22,223.25
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 2,145.78	1	United States	\$ 2,145.78
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 1,838.27	1	United States	\$ 1,838.27
WinSvrExtConn ALNG LicSAPk MVL	R39-00374	\$ 703.74	1	United States	\$ 703.74
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 307.51	1	United States	\$ 307.51
WinSvrStd ALNG SA MVL 2Proc	P73-05898	\$ 131.76	161	United States	\$ 21,213.36
Total Year 3 (FY16-17)					\$ 2,881,493.24

Total Years 1 through 3 - Estimated in 2014 \$ 9,246,854.82

Attachment B - EA Products Price Sheet

Additional Online Products - Year 1 (FY14 - 15)										
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended	
Step-Ups - Enterprise Online Services										
VDA ALNG SubsVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	12	\$ 5.02	350	United Sta	\$ 21,084.31	
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 99.60	10	United Sta	\$ 11,952.56	
DynCRMOInPro ALNG SubsVL MVL PerUsr	DSD-00001	Adjustable		Monthly	12	\$ 44.67	100	United Sta	\$ 53,607.22	
WinintunUSLAddOn ALNG SubsVL MVL PerUsr	U7U-00001	Adjustable		Monthly	12	\$ 2.65	25	United Sta	\$ 794.85	
									Total Year 1 (FY14-15) \$ 87,438.93	

Additional Online Products - Year 2 (FY15 - 16)										
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended	
Step-Ups - Enterprise Online Services										
VDA ALNG SubsVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	12	\$ 5.04	350	United Sta	\$ 21,168.00	
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 100.00	10	United Sta	\$ 12,000.00	
DynCRMOInPro ALNG SubsVL MVL PerUsr	DSD-00001	Adjustable		Monthly	12	\$ 44.85	100	United Sta	\$ 53,820.00	
WinintunUSLAddOn ALNG SubsVL MVL PerUsr	U7U-00001	Adjustable		Monthly	12	\$ 2.66	25	United Sta	\$ 798.00	
									Total Year 2 (FY15-16) \$ 87,786.00	

Additional Online Products - Year 3 (FY16 - 17)										
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended	
Step-Ups - Enterprise Online Services										
VDA ALNG SubsVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	12	\$ 5.04	350	United Sta	\$ 21,168.00	
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 100.00	10	United Sta	\$ 12,000.00	
DynCRMOInPro ALNG SubsVL MVL PerUsr	DSD-00001	Adjustable		Monthly	12	\$ 44.85	100	United Sta	\$ 53,820.00	
WinintunUSLAddOn ALNG SubsVL MVL PerUsr	U7U-00001	Adjustable		Monthly	12	\$ 2.66	25	United Sta	\$ 798.00	
									Total Year 3 (FY16-17) \$ 87,786.00	

									Monthly Subscriptions - Total Years 1 through 3 (FY14-17) \$ 263,010.93	
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Attachment B - EA Products Price Sheet

Future Pricing - Usage Estimated in 2014						
Enterprise Products True-Ups - Estimated in 2014						
Product Description	Part Number	Net Unit True Up Price (USD)			Estimated Quantity	Estimated Total
		Year 1	Year 2	Year 3		
		(FY14-15)	(FY15-16)	(FY16-17)		
CoreCAL ALNG LicSAPk MVL DvcCAL	W06-00022	\$ 178.77	\$ 150.24	\$ 121.71	1	\$ 450.72
CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	\$ 205.24	\$ 172.61	\$ 139.97	1	\$ 517.82
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 59.50	\$ 49.28	\$ 39.07	1	\$ 147.85
CoreCALBridgeOff365 ALNG LicSAPk MVL DvcCAL	U3J-00026	\$ 68.49	\$ 56.72	\$ 44.96	1	\$ 170.17
ECALBridgeOff365 ALNG LicSAPk MVL DvcCAL	USJ-00025	\$ 109.28	\$ 91.41	\$ 73.54	1	\$ 274.23
ECALBridgeOff365 ALNG LicSAPk MVL UsrCAL	USJ-00026	\$ 125.71	\$ 105.17	\$ 84.64	1	\$ 315.52
EntCAL ALNG LicSAPk MVL DvcCAL wSrvcs	76A-00025	\$ 348.93	\$ 289.99	\$ 231.05	1	\$ 869.97
EntCAL ALNG LicSAPk MVL Pltfrm DvcCAL wSrvcs	76A-00007	\$ 322.80	\$ 267.84	\$ 212.88	1	\$ 803.52
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	\$ 401.38	\$ 333.67	\$ 265.96	1	\$ 1,001.01
OfficeProPlus ALNG LicSARK MVL	269-05623	\$ 445.00	\$ 370.19	\$ 295.37	1	\$ 1,110.56
WinEntforSAwMDOP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 118.56	\$ 98.64	\$ 78.72	1	\$ 295.92
WinEntforSA ALNG UpgrdSAPk MVL	CW2-00279	\$ 129.20	\$ 107.45	\$ 85.69	1	\$ 322.34
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	\$ 143.08	\$ 116.44	\$ 89.80	1	\$ 349.32
Estimated Total True Up Cost for Enterprise Products						\$ 6,628.95
Special Products Step-Ups - Estimated in 2014						
Product Description	Part Number	Net Unit Price (USD)			Estimated Quantity	Estimated Total
		Year 1	Year 2	Year 3		
		(FY14-15)	(FY15-16)	(FY16-17)		
ECALBridgeOff365 ALNG SASU MVL CoreCALBridgeOff365 DvcCAL	USJ-00027	\$ 49.78	\$ 42.12	\$ 34.47	1	\$ 126.37
ECALBridgeOff365 ALNG SASU MVL CoreCALBridgeOff365 Pltfrm	USJ-00041	\$ 45.60	\$ 38.64	\$ 31.68	1	\$ 115.92
ECALBridgeOff365 ALNG SASU MVL CoreCALBridgeOff365 Pltfrm	USJ-00042	\$ 48.56	\$ 41.13	\$ 33.69	1	\$ 123.38
ECALBridgeOff365 ALNG SASU MVL CoreCALBridgeOff365 UsrCAL	USJ-00028	\$ 57.22	\$ 48.45	\$ 39.68	1	\$ 145.35
EntCAL ALNG SASU MVL fromCoreCAL DvcCAL wSrvcs	76A-00043	\$ 170.16	\$ 139.75	\$ 109.34	1	\$ 419.25
EntCAL ALNG SASU MVL fromCoreCAL Pltfrm DvcCAL wSrvcs	76A-00001	\$ 158.34	\$ 129.66	\$ 100.98	1	\$ 388.98
EntCAL ALNG SASU MVL fromCoreCAL Pltfrm UsrCAL wSrvcs	76A-00004	\$ 168.61	\$ 137.97	\$ 107.34	1	\$ 413.92
EntCAL ALNG SASU MVL fromCoreCAL UsrCAL wSrvcs	76A-00046	\$ 196.14	\$ 161.06	\$ 125.98	1	\$ 483.18
Estimated Total Step-Up Cost for Special Products						\$ 2,216.15

Attachment B - EA Products Price Sheet

Additional Products True-Ups - Estimated in 2014						
Product Description	Part Number	Net Unit True Up Price (USD)			Estimated Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
Prjct ALNG LicSAPk MVL	076-01776	\$ 580.47	\$ 482.91	\$ 385.34	1	\$ 1,448.72
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00237	\$ 967.42	\$ 804.81	\$ 642.19	1	\$ 2,414.42
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 496.50	\$ 413.03	\$ 329.56	1	\$ 1,239.09
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 256.91	\$ 213.73	\$ 170.55	1	\$ 641.19
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 4,660.72	\$ 3,877.17	\$ 3,093.63	1	\$ 11,631.52
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 820.12	\$ 539.63	\$ 259.13	1	\$ 1,618.88
VSUtlwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 10,166.71	\$ 8,457.53	\$ 6,748.36	1	\$ 25,372.60
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 7,896.54	\$ 6,681.76	\$ 5,466.97	1	\$ 20,045.27
CISStd ALNG LicSAPk MVL 2Proc	YJD-01075	\$ 1,627.70	\$ 1,377.29	\$ 1,126.87	1	\$ 4,131.86
DynCRMEExtConn ALNG LicSAPk MVL	ZGA-00122	\$ 3,419.91	\$ 2,893.77	\$ 2,367.63	1	\$ 8,681.31
DynCRMPProCAL ALNG LicSAPk MVL UsrCAL	ZGA-00237	\$ 853.53	\$ 722.22	\$ 590.91	1	\$ 2,166.66
DynCRMSvr ALNG LicSAPk MVL	N9J-00523	\$ 4,274.89	\$ 3,617.21	\$ 2,959.54	1	\$ 10,851.64
FrfrmtDntntyMgr ALNG LicSAPk MVL	7VC-00117	\$ 14,410.52	\$ 12,193.52	\$ 9,976.51	1	\$ 36,580.55
FrfrmtDntntyMgr ALNG LicSAPk MVL UsrCAL	7WC-00112	\$ 17.32	\$ 14.65	\$ 11.99	1	\$ 43.96
LyncSvr ALNG LicSAPk MVL	SHU-00215	\$ 3,539.68	\$ 2,995.11	\$ 2,450.55	1	\$ 8,985.34
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 5,500.60	\$ 4,654.34	\$ 3,808.08	1	\$ 13,963.02
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	H21-00595	\$ 188.31	\$ 159.34	\$ 130.37	1	\$ 478.02
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 6,600.78	\$ 5,585.24	\$ 4,569.70	1	\$ 16,755.72
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 202.74	\$ 171.55	\$ 140.36	1	\$ 514.65
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	\$ 13,349.08	\$ 11,295.36	\$ 9,241.64	1	\$ 33,886.08
SQLSvrStd ALNG LicSAPk MVL	228-04437	\$ 871.07	\$ 737.10	\$ 603.12	1	\$ 2,211.29
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 3,481.24	\$ 2,945.66	\$ 2,410.09	1	\$ 8,836.99
SysCtrStd ALNG LicSAPk MVL 2Proc	T9L-00222	\$ 856.64	\$ 724.89	\$ 593.13	1	\$ 2,174.66
WinRmtDskpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 113.16	\$ 95.74	\$ 78.31	1	\$ 287.21
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 5,977.52	\$ 5,057.88	\$ 4,138.25	1	\$ 15,173.65
WinSvrExtConn ALNG LicSAPk MVL	R39-00374	\$ 1,960.43	\$ 1,658.84	\$ 1,357.25	1	\$ 4,976.52
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 856.64	\$ 724.89	\$ 593.13	1	\$ 2,174.66
Estimated Total True-Up Cost for Additional Products						\$ 237,285.48
Additional Products Step-Ups - Estimated in 2014						
Product Description	Part Number	Net Unit Price (USD)			Estimated Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
PrjctPro ALNG SASU MVL PrjctStd w1PrjctSvrCAL	H30-00910	\$ 386.95	\$ 321.90	\$ 256.85	1	\$ 965.70
VisioPro ALNG SASU MVL VisioStd	D87-02227	\$ 239.59	\$ 199.30	\$ 159.01	1	\$ 597.90
VSUtlwMSDN ALNG SASU MVL VSPremwMSDN	9JD-00051	\$ 5,505.99	\$ 4,580.36	\$ 3,654.73	1	\$ 13,741.08
CISDataCtr ALNG SASU MVL CISStd 2Proc	FUD-01238	\$ 6,268.84	\$ 5,304.47	\$ 4,340.10	1	\$ 15,913.41
SQLSvrBsnssIntelligence ALNG SASU MVL SQLSvrStd	D2M-00498	\$ 7,470.91	\$ 6,321.51	\$ 5,172.10	1	\$ 18,964.52
SQLSvrEntCore ALNG SASU 2Lic SQLSvrStdCore CoreLic	7JQ-00448	\$ 9,867.84	\$ 8,349.70	\$ 6,831.55	1	\$ 25,049.09
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 5,120.87	\$ 4,333.00	\$ 3,545.12	1	\$ 12,998.99
Estimated Total Step-Up Cost for Additional Products						\$ 88,230.69

Attachment B - EA Products Price Sheet

Additional Products Higher Editions - Estimated in 2014						
Product Description	Part Number	Net Unit Price (USD)			Estimated Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
SQLSvrBsnssIntelligence ALNG LicSAPk 2Proc	D2M-00366	\$ 8,341.98	\$ 7,058.60	\$ 5,775.22	1	\$ 21,175.80
Estimated Total Step-Up Cost for Higher Editions \$ 21,175.80						

Additional Online Products Future Purchases - Estimated in 2014										
Additional Products										
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended	
Future Online Services										
VDA ALNG SubsVL MVL PerDvc	4ZF-00019	Adjustable		Monthly	12	\$ 5.04	1	United Stat	\$ 60.48	
DynCRMOnlnPro ALNG SubsVL MVL PerUsr	DSD-00001	Adjustable		Monthly	12	\$ 44.85	1	United Stat	\$ 538.20	
WinintunUSLAddOn ALNG SubsVL MVL PerUsr	U7U-00001	Adjustable		Monthly	12	\$ 2.66	1	United Stat	\$ 31.92	
AzureMonetaryCommit ShrdSvr ALNG SubSVL MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 100.00	1	United Stat	\$ 1,200.00	
Future Step-Ups										
DynCRMOnlnEnt ShrdSvr ALNG SU MVL DYNCRMOnlnPRO PerUsr	S2W-00002	Adjustable		Monthly	12	\$ 94.11	1	United Stat	\$ 1,129.32	
										Estimated Total Additional Online Products \$ 2,959.92

Additional Undefined Online Products Future Purchases - Estimated in 2014						
Product Description	Part Number	Price Level D	Price Level D Minus (Proposed Percentage)	License Quantity	Usage Country	Extended
Additional Online Products not included in Attachment B - EA Products Price Sheet	To Be Determined	\$ 1,000.00	7%	1	United States	\$ 930.00
Estimated Total Future Pricing - Usage Estimated in 2014						\$ 359,427.19
Total Year 1 through 3 plus Monthly Subscription total Year 1 through 3 plus total Future Usage Estimated in 2014						\$ 9,869,292.95

Attachment B - EA Products Price Sheet

Part II - Additional Usage Estimated in Oct 2016

Enterprise Products True-Ups - Additional Usage Estimated in Oct 2016						
Product Description	Part Number	Net Unit True Up Price (USD)			Estimated Additional Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
CoreCALBridgeOffB65 ALNG LicSAPk MVL DvcCAL	U3J-00025	\$ 59.50	\$ 49.28	\$ 39.07	125	\$ 18,481.25
CoreCALBridgeOffB65 ALNG LicSAPk MVL DvcCAL	U3J-00026	\$ 68.49	\$ 56.72	\$ 44.96	2126	\$ 361,781.42
WinEntforSawMDDP ALNG UpgrdSAPk MVL Pltfrm	CW2-00309	\$ 118.56	\$ 98.64	\$ 78.72	1180	\$ 349,185.60
Estimated Additional Total Cost for Enterprise Products True-Ups						\$ 729,748.27
Additional Products True-Ups - Additional Usage Estimated in Oct 2016						
Product Description	Part Number	Net Unit True Up Price (USD)			Estimated Additional Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
Prjct ALNG LicSAPk MVL	076-01776	\$ 580.47	\$ 482.91	\$ 385.34	2	\$ 2,897.44
PrjctPro ALNG SA MVL w1PrjctSvrCAL	H30-00237	\$ 967.42	\$ 804.81	\$ 642.19	113	\$ 272,829.46
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 496.50	\$ 413.03	\$ 329.56	234	\$ 289,947.06
VisioStd ALNG LicSAPk MVL	D86-01175	\$ 256.91	\$ 213.73	\$ 170.55	3	\$ 1,923.57
VSPremwMSDN ALNG LicSAPk MVL	9ED-00071	\$ 4,660.72	\$ 3,877.17	\$ 3,093.63	15	\$ 174,472.80
VSProwMSDN ALNG LicSAPk MVL	77D-00110	\$ 820.12	\$ 539.63	\$ 259.13	85	\$ 137,604.80
VSIthwMSDN ALNG LicSAPk MVL	9JD-00050	\$ 10,166.71	\$ 8,457.53	\$ 6,748.36	3	\$ 76,117.80
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	\$ 7,896.54	\$ 6,681.76	\$ 5,466.97	18	\$ 360,814.86
PrjctSvr ALNG LicSAPk MVL	H22-00479	\$ 5,500.60	\$ 4,654.34	\$ 3,808.08	2	\$ 27,926.04
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 6,600.78	\$ 5,585.24	\$ 4,569.70	12	\$ 201,068.64
SQLCAL ALNG LicSAPk MVL UsrCAL	359-00960	\$ 202.74	\$ 171.55	\$ 140.36	12	\$ 6,175.80
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	\$ 3,481.24	\$ 2,945.66	\$ 2,410.09	55	\$ 486,034.45
WinRmtDskpSrvcCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	\$ 113.16	\$ 95.74	\$ 78.31	962	\$ 276,296.02
WinSvrDataCtr ALNG LicSAPk MVL 2Proc	P71-07280	\$ 5,977.52	\$ 5,057.88	\$ 4,138.25	42	\$ 637,293.30
WinSvrStd ALNG LicSAPk MVL 2Proc	P73-05897	\$ 856.64	\$ 724.89	\$ 593.13	206	\$ 447,979.96
Estimated Additional Total Cost for Additional Products True-Ups						\$ 3,155,382.00
Additional Products Step-Ups - Additional Usage Estimated in Oct 2016						
Product Description	Part Number	Net Unit Price (USD)			Estimated Additional Quantity	Estimated Total
		Year 1 (FY14-15)	Year 2 (FY15-16)	Year 3 (FY16-17)		
ProjectPro ALNG SASU MVL PrjctStd w1PrjctSvrCAL	H30-00910	\$ 386.95	\$ 321.90	\$ 256.85	8	\$ 2,575.20
VisioPro ALNG SASU MVL VisioStd	D87-02227	\$ 239.59	\$ 199.30	\$ 159.01	14	\$ 2,790.20
CISDataCtr ALNG SASU MVL CISStd 2Proc	FUD-01238	\$ 6,268.84	\$ 5,304.47	\$ 4,340.10	22	\$ 116,698.34
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	P71-07281	\$ 5,120.87	\$ 4,333.00	\$ 3,545.12	27	\$ 116,990.91
Estimated Additional Total Cost for Additional Products Step-Ups						\$ 239,054.65

Attachment B - EA Products Price Sheet

Additional Online Products - Additional Usage Estimated in Oct 2016									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (USD)	License Quantity	Usage Country	Extended
Step-Ups - Enterprise Online Services									
VDA ALNG Subsvl MVL PerDvc	4ZF-00019	Adjustable		Monthly	24	\$ 5.04	20	United Sta	\$ 2,419.20
AzureMonetaryCommit ShrdSvr ALNG Subsvl MVL Commit	6QK-00001	Adjustable		Monthly	12	\$ 100.00	400	United Sta	\$ 480,000.00
									Estimated Additional Total Cost for Additional Online Products \$ 482,419.20
									Total Cost for Additional Usage Estimated in Oct 2016 \$ 4,856,904.12
Total Year 1 through 3 Cost Esmiated in 2014 plus Total Additional Cost Estimated in Oct 2016 \$ 14,719,597.07									