

1 [Contract Amendment - Insight Public Sector, Inc. - Technology Marketplace - Not to Exceed
2 \$43,800,000]

3 **Resolution authorizing the Office of Contract Administration to execute Amendment**
4 **No. 5 to the Contract 1000018903 with Insight Public Sector, Inc. for the purchase of**
5 **technology products and specialized services on an as-needed basis; increasing the**
6 **contract not to exceed amount of \$40,200,000 by \$3,600,000 for a total not to exceed**
7 **amount of \$43,800,000 effective upon approval of this Resolution, with no changes to**
8 **the five year contract term from January 1, 2019, through December 31, 2023.**

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10 WHEREAS, The Amendment referenced above is substantially in the form attached
11 and are on file with the Clerk of the Board of Supervisors in File No. 230906, which is hereby
12 declared to be a part of this Resolution as if set forth fully herein;

13 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to approve by
14 Resolution contracts estimated to cost the City \$10,000,000 or more; and

15 WHEREAS, Insight Public Sector, Inc. ("Contractor") was competitively awarded the
16 Agreement through a Request for Proposals (RFP, Sourcing Event ID 0000000974) issued by
17 the Office of Contract Administration on June 20, 2018, pursuant to Administrative Code
18 Chapter 21.1, in which City selected Contractor as a qualified proposer pursuant to the RFP;
19 and

20 WHEREAS, The Contractor was one of 29 Proposers selected pursuant to the RFP,
21 which resulted in three tiers of contractors; and

22 WHEREAS, The contracts awarded pursuant to the RFP are part of the City's
23 Technology Marketplace (previously known at the "Computer Store") which originated in the
24 1990's as an efficient purchasing model for the City's evolving technology needs; and
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1 WHEREAS, The Technology Marketplace contracts provide an efficient purchasing
2 model City departments to purchase technology goods and services on an as-needed basis
3 based on departments' specific business needs and reduces the amount of time needed to
4 complete a transaction from several months to 1-2 weeks; and

5 WHEREAS, All Technology Marketplace transactions above established thresholds
6 must be competitively solicited to all Technology Marketplace contractors within their
7 respective tiers and 88% of the total amount awarded to Contractor through the Technology
8 Marketplace process was awarded pursuant to a solicitation; and

9 WHEREAS, The Local Business Entity ("LBE") subcontracting participation
10 requirement for the Agreement is 15% of the total value of professional services awarded to
11 the Contractor and 10% of the total value of training services awarded to the Contractor; and

12 WHEREAS, The Civil Services approval of this Agreement has been granted under File
13 No. 44114-17/18; and

14 WHEREAS, The Agreement commenced on January 1, 2019, with an initial term of
15 three years through December 31, 2021; and

16 WHEREAS, Amendment No. 1 to the Agreement increased the not to exceed amount
17 from \$20,000,000 to \$28,000,000 (File 200938); and

18 WHEREAS, Amendment No. 2 to the Agreement extended the Agreement end date by
19 two years to December 31, 2023, which extension did not require approval by the Board of
20 Supervisors; and

21 WHEREAS, Amendment No. 3 to the Agreement increased the not to exceed amount
22 from \$28,000,000 to \$39,700,000 (File 220177); and

23 WHEREAS, Amendment No. 4 to the Agreement increased the not to exceed amount
24 from \$39,700,000 to \$40,200,000, which increase did not require approval by the Board of
25 Supervisors; now, therefore, be it

1 RESOLVED, That the Board of Supervisors authorizes the Purchaser and Director of
2 the Office of Contract Administration to execute Amendment No. 5 to Contract 1000018903
3 with Insight Public Sector, Inc. for the purchase of technology products and specialized
4 services on an as-needed basis; increasing the contract not to exceed amount of \$40.2 million
5 by \$3.6 million, for a total not to exceed (NTE) amount of \$43.8 million, for a total contract
6 duration of five years starting January 1, 2019 and ending December 31, 2023; and, be it

7 FURTHER RESOLVED, That within 30 days of the contract being fully executed by all
8 parties, the Purchaser and Director of the Office of Contract Administration shall provide the
9 final contract to the Clerk of the Board for inclusion into the official file.

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