

File No. 230664

Committee Item No. 5

Board Item No. _____

COMMITTEE/BOARD OF SUPERVISORS

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Committee: Budget and Appropriations Committee Date June 23, 2023

Board of Supervisors Meeting Date _____

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Completed by: Brent Jalipa Date June 16, 2023

Completed by: Brent Jalipa Date _____

1 [Business and Tax Regulations Code - Waiver of Permit, License, and Business Registration
2 Fees for Certain Small Businesses]

3 **Ordinance amending the Business and Tax Regulations Code to waive, retroactively to**
4 **July 1, 2023, certain first-year permit, license, and business registration fees for**
5 **specified small businesses that newly form or that open a new location; and refunding**
6 **any waived fees that have been paid to the City.**

7
8 NOTE: **Unchanged Code text and uncodified text** are in plain Arial font.
9 **Additions to Codes** are in *single-underline italics Times New Roman font*.
10 **Deletions to Codes** are in *strikethrough italics Times New Roman font*.
11 **Board amendment additions** are in double-underlined Arial font.
12 **Board amendment deletions** are in ~~strikethrough Arial font~~.
13 **Asterisks (* * * *)** indicate the omission of unchanged Code
14 subsections or parts of tables.

15 Be it ordained by the People of the City and County of San Francisco:

16 Section 1. Background, Purpose, and Findings.

17 (a) San Francisco is home to thousands of small businesses, employing hundreds of
18 thousands of workers. Small businesses are the lifeblood of our neighborhoods and our
19 communities. While many have managed to stay afloat during the COVID-19 pandemic and
20 economic downturn, adjust to quickly shifting guidelines and practices, and creatively promote
21 new ways of doing business, many have not, and have not survived.

22 (b) The City seeks a robust and equitable recovery that revives the small business
23 sector, gets service and retail workers back to work, incentivizes the filling of ground floor
24 commercial vacancies, reassures San Franciscans that neighborhood corridors are still there
25 for them to gather, shop, and dine, and attracts visitors to enjoy all that is special and unique
about our City.

1 (c) In March 2021, the San Francisco Budget and Legislative Analyst issued a report
2 estimating unpaid commercial rent in San Francisco through December 2020 due to the
3 COVID-19 pandemic and related public health orders. The report estimated that, while
4 non-payment of rent from retail chains had recovered slightly from spikes early in the
5 pandemic, between 52% and 63% of small local businesses had not been able to pay rent in
6 full, and unpaid commercial rent ranged from \$172 million to \$404 million, with almost all of
7 that – 89% to 98% – owed by storefront retail, services, restaurants, and bars. Commercial
8 eviction protections, lease renegotiations, and other strategies will allow some, but not all, of
9 these small businesses to continue to operate.

10 (d) Prior to the pandemic, neighborhoods across the City were already seeing a
11 proliferation of vacant storefronts. To ensure vibrant commercial corridors, the City must
12 focus not only on sustaining existing businesses but also on addressing vacancies. In order
13 to lower the barriers that new businesses face before they open their doors, San Francisco
14 voters passed Proposition H in November 2020, a package of commercial permit streamlining
15 changes, and subsequent legislation expanded those streamlining changes. To further lower
16 those barriers, complement the permit process changes, remove the financial barrier that City
17 fees create for prospective small business owners, and support a full and fast recovery of the
18 City’s commercial corridors and small businesses, this ordinance will waive certain City
19 first-year permit, initial license, and initial business registration fees for many new small
20 businesses and certain first-year permit and initial license fees for many small businesses that
21 open a new location.

22 (e) Small businesses are an effective economic development pathway for communities
23 of color and an alternative to minimum wage jobs for working class San Franciscans.
24 According to a 2015 paper published by the Brookings Institution, “Business ownership can
25 catalyze social mobility. . . . African American entrepreneurs are both more likely to move into

1 higher income groups than are African American nonentrepreneurs, . . . [and] successful
2 entrepreneurship is correlated with wealth, savings, job satisfaction, and economic mobility.”
3 A recent article by What Works Cities stated, “[S]mall business entrepreneurship has long
4 served as an important vehicle of economic mobility for families. In many immigrant
5 communities and communities of color, owning a business and hiring neighbors and
6 community members is a way to build wealth for their families and create vibrant
7 communities.” Among its benefits, this ordinance will encourage and support small business
8 entrepreneurship in immigrant communities and communities of color, though its reach will be
9 broader and its impact will be across-the-board and citywide.

10 (f) The Board of Supervisors finds that it is reasonable and in the public interest to
11 waive first-year permit, license, and business registration fees for certain small businesses
12 whose business location is for commercial use.

13
14 Section 2. Article 2 of the Business Regulations and Tax Code is hereby amended by
15 adding Section 76.3, to read as follows:

16 **SEC. 76.3. WAIVER OF FIRST-YEAR PERMIT, LICENSE, AND BUSINESS REGISTRATION**
17 **FEES.**

18 *(a) Definitions. Unless otherwise defined in this Section 76.3, the terms used in this Section*
19 *shall have the meanings given to them in Article 6 of the Business and Tax Regulations Code, as*
20 *amended from time to time. For purposes of this Section 76.3, the following definitions shall apply:*

21 *“Business Registration Certificate” means a “registration certificate,” as defined in*
22 *Section 852.2 of Article 12 of the Business and Tax Regulations Code, as may be amended from time to*
23 *time.*

24 *“Business Registration Fee” means the tax imposed under Article 12 of the Business and Tax*
25 *Regulations Code, as may be amended from time to time.*

1 “City Departments” means the departments and agencies that issue any permit, license, or
2 Business Registration Certificate, including but not limited to the Planning Department, Department of
3 Building Inspection, Fire Department, Department of Public Works, Department of Public Health,
4 Police Department, Entertainment Commission, Office of Cannabis, and Office of the Treasurer and
5 Tax Collector.

6 “Commercial Use” means any non-residential use, other than a use at a business location
7 operated from a home or other residential location or for a short-term residential rental use, as that
8 term is defined in Section 41A.4 of Chapter 41A of the Administrative Code, as may be amended from
9 time to time.

10 “Gross Receipts Tax Return” means the return reporting taxes imposed by Article 12-A-1 of the
11 Business and Tax Regulations Code and filed in accordance with Article 6 of that Code.

12 “License Fees” means all license fees payable to the City, including but not limited to fees
13 payable to the City under Sections 76.1 and 76.2 of this Article 2, relating to the operation of a
14 business at a location that is for Commercial Use, but not including fees for licenses under
15 Chapter 94A of the Administrative Code, as may be amended from time to time.

16 “Permit Fees” means the fees payable to the City upon application for and issuance of any
17 permit, including but not limited to permits subject to Article 1 of the Business and Tax Regulations
18 Code, for the establishment, modification, and/or operation of a Commercial Use, but not including
19 fees for permits under Chapter 94A of the Administrative Code, as may be amended from time to time.

20 “Qualified Business” means either a Qualified New Business or a Qualified Business With New
21 Location.

22 “Qualified Business With New Location” means a person that (1) commences business at a new
23 business location that is for Commercial Use, as reported to the Tax Collector, after commencing
24 business within the City at a different location, and (2) reported \$5,000,000 or less in annual
25 San Francisco Gross Receipts or estimated San Francisco Gross Receipts on its most recently filed

1 Gross Receipts Tax Return, application for a Business Registration Certificate, or renewal of a
2 Business Registration Certificate.

3 “Qualified New Business” means a person that (1) applies for an initial Business Registration
4 Certificate in accordance with Section 856 of Article 12 of the Business and Tax Regulations Code,
5 (2) has \$5,000,000 or less in estimated San Francisco Gross Receipts for the calendar year in which
6 the person commences business within the City, and (3) has a registered business location that is for
7 Commercial Use as reported on the person’s application for a Business Registration Certificate or any
8 update to that registration information provided to the Tax Collector. A “Qualified New Business”
9 shall not include a continuing business that applies for a new Business Registration Certificate as a
10 result of a change in its ownership or the form of how the business is held.

11 “San Francisco Gross Receipts” has the same meaning as used in Section 855 of Article 12 of
12 the Business and Tax Regulations Code.

13 (b) Waiver for Qualified New Businesses. All Permit Fees, initial License Fees, and the initial
14 Business Registration Fee shall be waived for each Qualified New Business as follows:

15 (1) Permit Fees and initial License Fees shall be waived, provided the Qualified New
16 Business has filed the application for the permit or initial license on or after July 1, 2023 and during
17 the one-year period beginning on the date the Qualified New Business commenced business within the
18 City, and the Qualified New Business has a Business Registration Certificate at the time it files the
19 application for the permit or initial license. The waiver in this Section 76.3(b)(1) shall not apply to
20 (A) any fees for the renewal of a license or (B) any fees collected by the City on behalf of any federal,
21 state, or other local government agency.

22 (2) The initial Business Registration Fee shall be waived, provided the Qualified New
23 Business has filed the application for an initial Business Registration Certificate in accordance with
24 Section 856 of Article 12 of the Business and Tax Regulations Code, and that application was filed on
25

1 or after July 1, 2023. The waiver in this Section 76.3(b)(2) shall not apply to any fees for the renewal
2 of a Business Registration Certificate.

3 (c) **Waiver for Qualified Businesses With New Location.** All Permit Fees and initial License
4 Fees shall be waived for each Qualified Business With New Location. The waiver in this
5 Section 76.3(c) shall apply to applications for a permit or initial license filed by the Qualified Business
6 With New Location on or after July 1, 2023, provided the Qualified Business With New Location files
7 the application during the one-year period beginning on the date the Qualified New Business With New
8 Location commenced business at the new business location and has registered the new business
9 location with the Tax Collector no later than the time it files the application for the permit or initial
10 license, and shall apply only to Permit Fees and initial License Fees with respect to that new business
11 location. The waiver in this Section 76.3(c) shall not apply to (1) any fees for the renewal of a license,
12 and (2) any fees collected by the City on behalf of any federal, state, or other local government agency.

13 (d) **Repayment of Waived Fees.**

14 (1) If the Tax Collector determines, based on any information in the Tax Collector's
15 possession or that may come into the Tax Collector's possession, that a person claiming a waiver under
16 subsection (b) or (c) of this Section 76.3 was not entitled to that waiver, the Tax Collector shall issue a
17 determination to such person voiding the waiver, and demanding payment of the unpaid Permit Fees,
18 License Fees, and/or Business Registration Fee, plus penalties and interest accruing on such fees under
19 Business and Tax Regulations Code Section 6.17-1.1, calculated based on the original due date of the
20 applicable fee. Such notice shall be issued under the rules in Section 6.11-2(b) and (c) of the Business
21 and Tax Regulations Code.

22 (2) Except in the case of fraud, or in the case of an intent to evade the Business and Tax
23 Regulations Code or rules and regulations issued or promulgated by the Tax Collector, in all of which
24 cases there is no statute of limitations, every Tax Collector determination under this Section 76.3(d)
25 shall be served within three years after the date that the person claimed the waiver under subsection (b)

1 or (c) of this Section 76.3. The person may agree in writing to extend this three-year period for service
2 of a notice of a determination.

3 (3) All Tax Collector determinations under this Section 76.3(d) shall be final and are
4 immediately due and payable to the Office of the Treasurer and Tax Collector. Any person that wishes
5 to challenge a Tax Collector determination under this Section 76.3(d) must pay the Permit Fees,
6 License Fees, Business Registration Fees, penalties, and interest due, and file a claim for refund with
7 the Controller under California Government Code Sections 900 et seq.

8 **(e) Revocation of Fee Waiver.**

9 (1) If a Qualified Business has more than \$15,000,000 in San Francisco Gross Receipts
10 in the calendar year of, or in any tax year during the three full-year tax years following, the date the
11 Qualified Business commenced business within San Francisco or opened a new business location for
12 Commercial Use, as applicable, any waiver under subsection (b) or (c) of this Section 76.3 shall be
13 revoked retroactively for that Qualified Business.

14 (2) The Tax Collector shall issue a determination that the Qualified Business exceeded
15 the \$15,000,000 threshold in Section 76.3(e)(1), which determination may be based on the Qualified
16 Business's Gross Receipts Tax Return or any other information in the Tax Collector's possession or
17 that may come into the Tax Collector's possession. Such notice shall be issued under Section 6.11-2(b)
18 and (c) of the Business and Tax Regulations Code.

19 (3) Except in the case of fraud, or in the case of an intent to evade the Business and Tax
20 Regulations Code or rules and regulations issued or promulgated by the Tax Collector, or in the case
21 of failure to file a Gross Receipts Tax Return for the tax year in which the Qualified Business exceeded
22 the \$15,000,000 threshold, in all of which cases there is no statute of limitations, every Tax Collector
23 determination under this Section 76.3(e) shall be served within three years after the date that a Gross
24 Receipts Tax Return was due for the tax year in which the Qualified Business exceeded the \$15,000,000
25

1 threshold or three years after that return was filed for that period, whichever is later. The Qualified
2 Business may agree in writing to extend this three-year period for service of a notice of determination.

3 (4) A Qualified Business may petition the Tax Collector for a redetermination of the
4 determination issued under this Section 76.3(e) under Business and Tax Regulations Code
5 Sections 6.13-1 through 6.13-6. The full amount of any Permit Fees, License Fees, and/or Business
6 Registration Fee waived under subsection (b) or (c) of this Section 76.3 and revoked under this
7 Section 76.3(e) shall be due and payable without interest by the Qualified Business to the Office of the
8 Treasurer and Tax Collector upon the later of the expiration of the period for filing a petition for
9 redetermination under Section 6.13-1 and the date the Tax Collector's decision on a timely filed
10 petition for redetermination becomes final under Section 6.13-4.

11 (5) A Qualified Business that fails to pay the Permit Fees, License Fees, and/or
12 Business Registration Fee due and payable by the due date under Section 76.3(e)(4) shall be treated as
13 delinquent and subject to the penalties and interest in Business and Tax Regulations Code
14 Section 6.17-1.1, calculated commencing on the payment due date under this Section 76.3(e)(4).

15 (f) **Administration.** City Departments shall implement the waiver of fees under subsections (b)
16 and (c) of this Section 76.3 and the refunding of any fees under subsection (g) of this Section 76.3.

17 (g) **Refunds.** Any fee waived under subsection (b) or (c) of this Section 76.3 that has been
18 collected by the City shall be refunded, without interest, upon request of the payer of the fee. Any
19 refund request under this Section 76.3(g) must be filed in writing with the Tax Collector within one
20 year of payment of the fee.

21 **(h) Effect of Fee Waiver.**

22 (1) Notwithstanding Article 1 and Article 2 of the Business and Tax Regulations Code,
23 the failure of a person to pay any Permit Fees and/or License Fees waived under subsection (b) or (c)
24 of this Section 76.3 shall not preclude the person from continuing to do or perform the act or carry on
25 the business, trade, profession, or calling for which City law requires the permit or license.

1 (2) The waiver of a person’s Business Registration Fee under subsection (b) of this
2 Section 76.3 shall not relieve a person from the registration and other applicable requirements under
3 Articles 6 and 12 of the Business and Tax Regulations Code, except for the payment of that person’s
4 waived Business Registration Fee. If a person satisfies the registration and other applicable
5 requirements under Articles 6 and 12 of the Business and Tax Regulations Code, except for the
6 payment of any waived Business Registration Fee, such person shall be treated for all purposes as if
7 they had paid the Business Registration Fee.

8 (i) **Information Collection and Reporting.** The Tax Collector shall collect information on the
9 number of Qualified Businesses by supervisorial district that received a waiver of one or more fees
10 under subsections (b) and (c) of this Section 76.3, the business activity codes under the North American
11 Industry Classification System of those Qualified Businesses by supervisorial district, and the fees and
12 total amounts waived in the aggregate. Commencing with a report filed no later than April 15, 2024,
13 covering the period July 1, 2023 through December 31, 2023, the Tax Collector shall submit annually a
14 report to the Board of Supervisors for the prior calendar year no later than April 15 following that
15 calendar year.

16 (j) The waiver of fees provided by this Section 76.3 shall expire by operation of law at the end
17 of the day on June 30, 2028. By December 31, 2029, the City Attorney shall cause the Section 76.3 to
18 be removed from the Business and Tax Regulations Code.

1 Section 3. Article 12 of the Business Regulations and Tax Code is hereby amended by
2 revising Section 855, to read as follows:

3 **SEC. 855. REGISTRATION CERTIFICATE – FEE.**

4 * * * *

5 (b) **Fee for Registration Years Beginning On or After July 1, 2021.**

6 (1) **General Rule.** Except as otherwise provided in this Section 855 and
7 Section 856 of this Article 12, and Section 76.3 of Article 2 of this Code, the annual fee for
8 obtaining a registration certificate, for the registration years beginning on or after July 1, 2021,
9 payable in advance, shall be as follows:

10 * * * *

11 (2) **Fee for Retail Trade, Wholesale Trade, and Certain Services.** Except as
12 otherwise provided in this Section 855 and Section 856 of this Article 12, and Section 76.3 of
13 Article 2 of this Code, for registration years beginning on or after July 1, 2021, the annual fee
14 for obtaining a registration certificate, payable in advance, for a person or combined group
15 that was required to report all of its gross receipts pursuant to Section 953.1 of Article 12-A-1
16 for the preceding tax year, shall be as follows:

17 * * * *

18 (d) **Fee for Persons Subject to Administrative Office Tax.** Except as otherwise
19 provided in this Section 855 and Section 856 of this Article 12, and Section 76.3 of Article 2 of
20 this Code, the annual fee for obtaining a registration certificate, payable in advance, for a
21 person or combined group that was required to pay the Administrative Office Tax under
22 Section 953.8 of Article 12-A-1 for the preceding tax year, shall be as follows:

23 * * * *

1 Section 4. Effective Date; Retroactivity.

2 (a) This ordinance shall become effective 30 days after enactment. Enactment occurs
3 when the Mayor signs the ordinance, the Mayor returns the ordinance unsigned or does not
4 sign the ordinance within ten days of receiving it, or the Board of Supervisors overrides the
5 Mayor’s veto of the ordinance.

6 (b) Upon the effective date of this ordinance, this ordinance shall be retroactive to
7 July 1, 2023.

8
9 Section 5. Severability. If any section, subsection, sentence, clause, phrase, or word
10 of this ordinance, or any application thereof to any person or circumstance, is held to be
11 invalid or unconstitutional by a decision of a court of competent jurisdiction, such decision
12 shall not affect the validity of the remaining portions or applications of this ordinance. The
13 Board of Supervisors hereby declares that it would have passed this ordinance and each and
14 every section, subsection, clause, phrase, and word not declared invalid or unconstitutional
15 without regard to whether any other portion of this ordinance or application thereof would be
16 subsequently declared invalid or unconstitutional.

LEGISLATIVE DIGEST

[Business and Tax Regulations Code - Waiver of Permit, License, and Business Registration Fees for Certain Small Businesses]

Ordinance amending the Business and Tax Regulations Code to waive, retroactively to July 1, 2023, certain first-year permit, license, and business registration fees for specified small businesses that newly form or that open a new location; and refunding any waived fees that have been paid to the City.

Existing Law

In 2021, the Board of Supervisors established a pilot program, commonly referred to as “First Year Free,” which waived initial registration fees, initial license fees, and permit fees for certain new small businesses, through October 31, 2022. The “First Year Free” program also waived initial license fees and permit fees for certain small businesses with a new location in the City, through October 31, 2022. The waiver was limited to specified commercial uses and required that the business be located on the ground floor. The small business ceiling was \$2,000,000 in annual San Francisco gross receipts, and if the business had more than \$10,000,000 in San Francisco gross receipts in any year through its third full year after commencing business in San Francisco or opening a new business location in San Francisco, the waiver would be revoked retroactively and the business would be required to remit to the City any waived fee amounts.

In 2022, the Board of Supervisors extended the “First Year Free” program through June 30, 2023 and expanded that program by (1) increasing from \$2,000,000 to \$5,000,000 the maximum San Francisco gross receipts permissible for a business to qualify for the waiver; (2) removing the requirement that the business be located on the ground floor; (3) expanding the business types that qualify for the waiver to include all commercial uses; and (4) increasing from \$10,000,000 to \$15,000,000 the San Francisco gross receipts above which the waiver would be retroactively revoked.

Amendments to Current Law

This ordinance would further extend the “First Year Free” program, with modifications, for five years and codify that program in Article 2 of the Business and Tax Regulations Code. This ordinance would waive, retroactively to July 1, 2023, permit, initial license, and initial business registration fees for businesses that have estimated first-year San Francisco gross receipts of \$5,000,000 or less, have a registered business location that is for commercial use other than for a home-based business or short-term residential rental use, and have actual San Francisco gross receipts of \$15,000,000 or less in the calendar year of, or in any calendar year during the three full calendar years following, the date the business commenced business within San Francisco.

This ordinance also would waive, retroactively to July 1, 2023, permit and initial license fees for businesses that open a location in the City for commercial use other than for a home-based business or short-term residential rental use, reported San Francisco gross receipts of \$5,000,000 or less on its most recent return, and have actual San Francisco gross receipts of \$15,000,000 or less in the calendar year of, or in any calendar year during the three full calendar years following, the date the business opened the new location. The waiver would apply only to the new location.

A home-based business is defined as a business operated from a home or other residential location. A short-term residential rental use is as defined in Section 41A.4 of Chapter 41A of the Administrative Code (residential unit conversion and demolition).

This ordinance would require the Tax Collector to refund any waived fees paid to the City, if the fee payer files a written request with the Tax Collector within one year of payment. This ordinance also would establish procedures for the administration of the waiver. The waiver would sunset on June 30, 2028.

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<p>Item 4 File 23-0664</p>	<p>Department: Treasurer-Tax Collector (TTX)</p>
<p>EXECUTIVE SUMMARY</p>	
<p style="text-align: center;">Legislative Objectives</p> <ul style="list-style-type: none"> • The proposed ordinance would amend the Business Regulations and Tax Code to codify the First Year Free fee waivers and extend them through June 2028. Shared Space program permit and license fees are not waived. <p style="text-align: center;">Key Points</p> <ul style="list-style-type: none"> • In July 2021, the Board of Supervisors approved an ordinance waiving first-year permit, license, and business registration fees for certain small businesses (File 21-0741). The goal of the waiver program, referred to as the “First Year Free Program,” was to provide relief to small businesses during the City’s recovery from the COVID-19 pandemic. In November 2022, the fee waivers were expanded to all business types and extended through June 2023 (File 22-0970). The Treasurer-Tax Collector administers the First Year Free Program, which has enrolled 4,122 businesses as of June 5, 2023. <p style="text-align: center;">Fiscal Impact</p> <ul style="list-style-type: none"> • According to the Treasurer-Tax Collector’s Office staff, in FY 2022-23 the First Year Free program waived \$1,192,643 in fees through April 2023. Using a straight-line projection, this would amount to \$1.4million for the entire fiscal year. TTX staff do not expect the changes in the proposed legislation to significantly change the cost of the fee waivers. • Funding for the projected cost of the fee waivers is included in the proposed FY 2023-24 – FY 2024-25 budget for the Treasurer-Tax Collector. <p style="text-align: center;">Recommendation</p> <ul style="list-style-type: none"> • Approval of the proposed ordinance is a policy matter for the Board of Supervisors. 	

MANDATE STATEMENT

City Charter Section 2.105 states that all legislative acts shall be by ordinance, approved by a majority of the members of the Board of Supervisors.

BACKGROUND

First Year Free Program

In July 2021, the Board of Supervisors approved an ordinance waiving first-year permit, license, and business registration fees for certain small businesses (File 21-0741). The goal of the waiver program, referred to as the “First Year Free Program,” was to provide relief to small businesses during the City’s recovery from the COVID-19 pandemic. In November 2022, the fee waivers were expanded to all business types and extended through June 2023 (File 22-0970). The Treasurer-Tax Collector administers the First Year Free Program, which has enrolled 4,122 businesses as of June 5, 2023.

Program Eligibility

Both new small businesses and existing small businesses with new locations are eligible for fee waivers through June 2023 and have up to \$5 million or less in gross receipts in San Francisco. Any non-residential business qualifies for fee waivers.

In addition, fee waivers may be revoked if a business that originally qualified for a fee waiver had more than \$15 million in gross receipts in San Francisco in the calendar year of or in any of the three calendar years following the date the business commenced or opened a new location.

DETAILS OF PROPOSED LEGISLATION

The proposed ordinance would amend the Business Regulations and Tax Code to codify the First Year Free fee waivers and extend them through June 2028. Shared Space program permit and license fees are not waived.

The Treasurer Tax Collector would have to provide an annual report to the Board of Supervisors on the program regarding the business types, location, and fee waived.

FISCAL IMPACT

According to the Treasurer-Tax Collector’s Office staff, in FY 2022-23 the First Year Free program waived \$1,192,643 in fees through April 2023. Using a straight-line projection, this would amount to \$1.4 million for the entire fiscal year. TTX staff do not expect the changes in the proposed legislation to significantly change the cost of the fee waivers.

Funding for the projected cost of the fee waivers is included in the proposed FY 2023-24 – FY 2024-25 budget for the Treasurer-Tax Collector.

RECOMMENDATION

Approval of the proposed ordinance is a policy matter for the Board of Supervisors.

Items 9 and 10 Files 23-0684 & 23-0685	Department: Controller
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MANDATE STATEMENT/DETAILS OF PROPOSED LEGISLATION

File 23-0684: Administrative Provisions of the Annual Appropriation Ordinance

The proposed FY 2023-24 and FY 2024-25 Annual Appropriation Ordinance (AAO) contains the administrative provisions governing the appropriation ordinance. The proposed AAO for FY 2023-24 and FY 2024-25 contain the following significant changes to the administrative provisions:

Section 7.2- Equipment Purchases

The proposed ordinance increases the value from \$5,000 to \$20,000 for items of equipment that must be purchased from appropriations specifically provided for equipment or leased-purchased equipment, including equipment from capital projects. The language of the section was also changed from “over \$5,000” to “under \$20,000,” but we believe this is a technical error and should be corrected to state “over \$20,000” [emphasis added] so that equipment over \$20,000, including passenger vehicles, will still be subject to tighter appropriation authority while equipment under that threshold would no longer be required to be budgeted on a line-item basis.

Section 7.4- Public Utilities Commission Debt Service

The proposed ordinance adds Section 7.4, which codifies that the San Francisco Public Utilities Commission, in coordination with the Controller’s Office, should record and report the use of debt service appropriations in their respective debt service funds consistent with the Schedule of Bond Redemption and Interest Statement and as required pursuant to Government Accounting Standards Board (GASB) and Generally Accepted Accounting Principles (GAAP). Section 7.4 also authorizes the Controller to make all associated net-zero appropriation transfers to ensure compliant financial reporting.

Section 10.1- Positions, Funds, and Transfers for Specific Purposes

The proposed ordinance removes subsection (j) under Section 10.1, which was added during the COVID-19 pandemic to reflect the Board’s decision to zero-out all General Fund supported travel costs in FY 2020-21. This subsection has required department travel budgets to be considered as line-item appropriations for the purposes of administration for Administrative Code Section 3.18 and Charter Section 9.113(c) governing limitations on transfer of appropriated funds. This subsection is no longer relevant as travel expenses are again being budgeted in the General Fund.

Section 11.15- FEMA, OES, Other Reimbursements

The proposed ordinance adds additional language to Section 11.15, which stipulates that whenever the City and County is required to designate agents authorized to obtain state and federal disaster and emergency assistance funding for all open and future disasters, the Mayor and Board of Supervisors designate the Executive Director of the Department of Emergency

Management, the Controller, and the Deputy Controller to be the agents authorized to execute agreements for and on behalf of the City and County.

Section 11.22- Health Care Security Ordinance Agency Fund

The proposed ordinance adds Section 11.22, which stipulates that irrevocable health care expenditures made to the City by employers on behalf of their employees pursuant to the provisions of the Administrative Code Chapter 14, are maintained in the Health Care Security Ordinance Fund. This codifies the City's decision to place such funds in an interest-bearing account. The new section also stipulates that interest earnings in the fund are hereby appropriated for the administrative costs incurred to manage participant accounts. This will provide funding for a third-party administrator to administer participant accounts, including providing monies owed to participants who have not made use of their funds.

Section 12.10- Closure of Special Funds, Projects, and Accounts

The proposed ordinance adds language to Section 12.10 (Closure of Special Funds, Projects, and Accounts), which authorizes the Controller to close completed projects and appropriates fund balance from active project closeouts in continuing funds as follows:

- \$99.6 million in the General Fund;
- \$77.4 million in the Homeless Gross Receipts Tax Fund;
- \$6.6 million in the Our City, Our Home Prop C Advance Fund;
- \$10.7 million in the Building Inspection Fund;
- \$3.5 million in the Building Inspection Repair and Demolition Fund;
- \$4.2 million in the Zuckerberg San Francisco General Hospital enterprise fund;
- \$2.6 million in the Cable TV Access Fund; and
- \$2.4 million in the Assessor's State Authorized Special Revenue Fund

The added language also directs the Controller to de-appropriate projects up to this amount to realize the fund balance.

Section 14- Departments

The proposed ordinance repurposes subsection (d) of Section 14 to reflect the elimination of the Department of Sanitation and Streets and adds language codifying that the Local Agency Formation Commission (LAFCo) is a separate legal entity established under State law and is not a department or agency of the City. The repurposed subsection further stipulates that while the ordinance includes appropriations to LAFCo in the Board of Supervisors for administrative reasons, any transfers of funds to LAFCo from other appropriations in the budget (such as a Board of Supervisors "add-back") are prohibited without approval by a subsequent ordinance. The repurposed subsection also notes that City staff, including but not limited to the Clerk of the Board of Supervisors, may perform work for LAFCo, under a memorandum of understanding between the City and LAFCo, subject to any required approvals.

Section 32.1- Exclusion of Projected Unassigned Fund Balance from Budget Stabilization Reserve

The proposed ordinance stipulates that \$79,505,000 of projected, but unassigned fund balance from FY 2022-23 should not be included in the calculations of deposits to the Budget Stabilization Reserve, which is described in Administrative Code Section 10.60(c). This projected amount of fund balance was assumed to be used to balance the FY 2024-25 and FY 2025-26 budgets in the City’s Five-Year Financial Plan. This change would avoid the withdrawal restrictions on such funds if they were to be put into the Budget Stabilization Reserve.

File 23-0685: Administrative Provisions of the Annual Salary Ordinance

The proposed FY 2023-24 and FY 2024-25 Annual Salary Ordinance (ASO) contains the administrative provisions governing the salary ordinance. The changes to the proposed ASO for FY 2023-24 and FY 2024-25 are related to updating compensation provisions to account for changes in inflation, specifically for stipends to employees permanently assigned to Hetch Hetchy and Camp Mather and for moving expenses for new employees in the Manager IV classification or higher.

POLICY CONSIDERATION

Equipment Purchases

As noted above, Section 7.2 has been revised in the proposed AAO to raise the threshold for items of equipment that must be purchased from appropriations specifically provided for equipment or lease-purchased equipment from \$5,000 to \$20,000. According to Michelle Allersma, Director of the Controller’s Office Budget and Analysis Division (BAD), changing the threshold from \$5,000 to \$20,000 for line-item appropriation of equipment would have affected 21 percent of the equipment counts and four percent of the total equipment budget citywide in the FY 2022-23 original budget (79 percent of units and 96 percent of dollars would have been unaffected by this change). The goal of this change is to promote time efficiency as part of the Government Operations Recovery Project and it appears that some time savings could be achieved without weakening controls over the vast majority of equipment purchased, including passenger vehicles. According to BAD Director Allersma, the threshold for controls over equipment purchases has not been raised in over 15 years.

Also, as noted above, there appears to be a technical error in the proposed wording of the section, which would impose greater controls on equipment *less* than \$20,000 and less controls on equipment *greater* than \$20,000. We therefore recommend that the Board amend the first sentence of Section 7.2 of the proposed AAO from (emphasis added):

Funds for the purchase of items of equipment having a significant value of *under* \$20,000 and a useful life of three years and over shall only be purchased from appropriations specifically provided for equipment or lease-purchased equipment, including equipment from capital projects.

to

Funds for the purchase of items of equipment having a significant value of *over* \$20,000 and a useful life of three years and over shall only be purchased from appropriations specifically provided for equipment or lease-purchased equipment, including equipment from capital projects.

RECOMMENDATION

Amend Section 7.2 of the proposed administrative provisions of the AAO to change the control from “under \$20,000” to “over \$20,000.”

OFFICE OF THE MAYOR
SAN FRANCISCO



RECEIVED
LONDON N. BREED
SAN FRANCISCO MAYOR
2023 MAY 32 PM 2:31
BY *[Signature]*

To: Angela Calvillo, Clerk of the Board of Supervisors
From: Anna Duning, Mayor's Budget Director
Date: June 1, 2023
Re: Mayor's FY 2023-24 and FY 2024-25 Budget Submission

Madam Clerk,

In accordance with City and County of San Francisco Charter, Article IX, Section 9.100, the Mayor's Office hereby submits the Mayor's proposed budget by June 1st, corresponding legislation, and related materials for Fiscal Year (FY) 2023-24 and FY 2024-25.

In addition to the Mayor's Proposed FY 2023-24 and FY 2024-25 Budget Book, the following items are included in the Mayor's submission:

- The Annual Appropriation Ordinance and Annual Salary Ordinance, along with Administrative Provisions
- The proposed budget for the Office of Community Investment and Infrastructure for FY 2023-24
- The Airport Annual Salary Ordinance Supplemental for FY 2023-24
- The Port of San Francisco Annual Salary Ordinance Supplemental for FY 2023-24 and Annual Appropriation Ordinance Supplemental for FY 2023-24
- The Public Utilities Commission Capital Budget for FY 2023-24 and Annual Appropriation Ordinance Supplemental for FY 2023-24
- 34 separate pieces of trailing legislation (see list attached)
- A Transfer of Function letter detailing the transfer of positions from one City department to another
- An Interim Exception letter
- A letter addressing funding levels for nonprofit corporations or public entities for the coming two fiscal years
- Memo to the Board President requesting for 30-day rule waivers on ordinances

Please note the following:

- Technical adjustments to the June 1 budget are being prepared, but are not submitted with this set of materials.

Sincerely,

[Signature]
Anna Duning
Mayor's Budget Director

cc: Members of the Board of Supervisors
Budget & Legislative Analyst's Office
Controller

RECEIVED
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SAN FRANCISCO
2023 JUN - 1 PM 2:34
BY *[Signature]*

DEPT	Item	Description	Type of Legislation	File #
ADM	Code Amendment	Amending the Administrative Code to eliminate the Annual Joint Fundraising Drive	Ordinance	230648
ADM	Code Amendment	Amending the Administrative and Environment Codes to reduce reporting burdens, so as to update insurance manuals when requested or necessary, instead of on an annual basis, and eliminating some scheduled reports	Ordinance	230647
ADM	Code Amendment	Amending the Administrative Code relating to Technology Commodities and Services Procurements, to eliminate the Tech Marketplace fee	Ordinance	230649
ADM	Continuing Prop J	City Administrator's Office convention facility management services, Real Estate custodial services, and Fleet and Real Estate security services	Resolution	230672
BOS	Continuing Prop J	Board of Supervisors Budget and Legislative Analyst Services for FY 2023-24	Resolution	230672
CON	Access Line Tax (ALT) Tax Rates	Sets Access Line Tax in line with 2023 Consumer Price Index. Revenues assumed in budget.	Ordinance	230676
CON	Neighborhood Beautification Fund	Neighborhood Beautification and Graffiti Clean-Up Fund Option (now known as the Community Challenge Grant Program)	Ordinance	230668
DBI	Department of Building Inspection Fee Changes	Changing the fee structure for DBI fees that are charged for permitting and inspection	Ordinance	230658
DEC	Early Care and Education Commercial Rents Tax Baseline	Amending the baseline funding requirements for early care and education programs to enable the City to use Early Care and Education Commercial Rents Tax revenues for those programs	Ordinance	230661
DEC	Early Care and Education, Commercial Rents Tax Deductions	Amending the Business and Tax Regulations Code relating to the Early Care and Education Commercial Rents Tax Sublessor Deduction	Ordinance	230660
DEM	EMSA Fee Changes	Updating medical services fees due to annual adjustments for the purposes of funding trauma and pediatric centers. Fees also required for certain additional services.	Ordinance	230659

DPH	Patient Rates	Amending the Health Code to set patient rates and rates for other services provided by the Department of Public Health.	Ordinance	230662
DPH	Recurring State Grants	Accept and expend for annual, recurring state grant funds.	Resolution	230677
DPH	Managed Care Rates	Amending the Health Code to set managed care rates provided by the Department of Public Health.	Ordinance	230650
DPH	Public Health Foundation MOU	MOU between DPH and San Francisco Public Health Foundation to establish roles and responsibilities for purposes of fundraising and capital projects	Resolution	230673
DPH	Hospital Foundation MOU	MOU between DPH and San Francisco General Hospital Foundation to establish roles and responsibilities for purposes of fundraising and capital projects	Resolution	230674
DPH	Mobile Crisis Grant	Grant agreement between DPH and Advocates for Human Potential Inc. for anticipated revenue that support behavioral health mobile crisis and non-mobile crisis services	Resolution	230679
DPH	Continuing Prop J	Department of Public Health Security Services	Resolution	230672
DPW	Continuing Prop J	Department of Public Works Security Services for FY 2023-24	Resolution	230672
ECN	Contract Amendment - MidMarket Foundation	Contract amendment to reflect budgeted funding levels for the Mid-Market Foundation - Mid-Market/Tenderloin Community-Based Safety Program	Resolution	230681
ECN	Contract Amendment – San Francisco Tourism Improvement District Management Corporation	Contract amendment to reflect budgeted funding levels for the San Francisco Tourism Improvement District Management Corporation – Downtown Welcome Ambassador Program	Resolution	230680
ECN	Film Commission Fee Changes	Increase of filming fees for the SF Film Commission	Ordinance	230651
HOM	CAAP Legislation	Annual legislation for CAAP housing, required if appropriations for HSH fund exceed \$11.9 million, including expenditure details and explanation of benefits provided	Resolution	230675
HOM	Continuing Prop J	Homelessness and Supportive Housing security services	Resolution	230672

HSA	Continuing Prop J	Human Services Agency Security Services for FY 2023-24	Resolution	230672
HSH/ DPH	Funding Reallocation - Our City, Our Home Homelessness Gross Receipts Tax	Ordinance reallocating approximately \$60,000,000 in unencumbered revenues from the Our City, Our Home Fund to allow the City to use revenues from the Homelessness Gross Receipts Tax to provide services to prevent homelessness.	Ordinance	230657
LIB	Friends of the Library A&E	Annual Accept & Expend legislation for the SFPL's Friends of the Library Fund	Resolution	230678
MOHCD	Continuing Prop J	Mayor's Office of Housing and Community Development security services for undeveloped real property	Resolution	230672
OCII	OCII Interim Budget Resolution	OCII Interim Budget Resolution	Resolution	230670
	Citywide Tax Changes	Gross Receipts Tax Rate Increase Postponement and Credits for Opening City Location	Ordinance (Introduced)	File No. 230155
REG	Continuing Prop J	Department of Elections Envelope Assembly Services for FY 2023-24	Resolution	230672
REG	Ballot Arguments Opt-Out	Legislation for CCSF opt out of arguments on ballots required in AB 1416	Ordinance	230663
SHF	Continuing Prop J	Sheriff's Department County Jails Food Services for FY 2023-24	Resolution	230672
TTX	First Year Free	Continues waiving certain small business first-year permit, license, and business registration fees	Ordinance	230664

BOARD of SUPERVISORS



City Hall
1 Dr. Carlton B. Goodlett Place, Room 244
San Francisco 94102-4689
Tel. No. (415) 554-5184
Fax No. (415) 554-5163
TDD/TTY No. (415) 554-5227

MEMORANDUM

TO: José Cisneros, City Treasurer, Office of the Treasurer and Tax Collector

FROM: Brent Jalipa, Assistant Clerk, Budget and Appropriations Committee

DATE: June 6, 2023

SUBJECT: PROPOSED ORDINANCE INTRODUCED

The Board of Supervisors' Budget and Appropriations Committee has received the following proposed Ordinance, introduced by Mayor London Breed:

File No. 230664

Ordinance amending the Business and Tax Regulations Code to waive, retroactively to July 1, 2023, certain first-year permit, license, and business registration fees for specified small businesses that newly form or that open a new location; and refunding any waived fees that have been paid to the City.

If you have any comments or reports to be included with the file, please forward them to me at the Board of Supervisors, City Hall, Room 244, 1 Dr. Carlton B. Goodlett Place, San Francisco, CA 94102.

c: Amanda Kahn Fried, Office of the Treasurer and Tax Collector

BOARD of SUPERVISORS



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Dr. Carlton B. Goodlett Place, Room 244
San Francisco 94102-4689
Tel. No. (415) 554-5184
Fax No. (415) 554-5163
TDD/TTY No. (415) 554-5227

MEMORANDUM

TO: Katy Tang
Small Business Commission, City Hall, Room 448

FROM: Brent Jalipa, Assistant Clerk
Budget and Appropriations Committee

DATE: June 6, 2023

SUBJECT: REFERRAL FROM BOARD OF SUPERVISORS
Budget and Appropriations Committee

The Board of Supervisors' Budget and Appropriations Committee has received the following proposed legislation, introduced by Mayor London Breed, which is being referred to the Small Business Commission for comment and recommendation.

File No. 230664

Ordinance amending the Business and Tax Regulations Code to waive, retroactively to July 1, 2023, certain first-year permit, license, and business registration fees for specified small businesses that newly form or that open a new location; and refunding any waived fees that have been paid to the City.

Please return this cover sheet with the Commission's response to Brent Jalipa, Budget and Appropriations Clerk, by email to: brent.jalipa@sfgov.org.

RESPONSE FROM SMALL BUSINESS COMMISSION - Date: _____

_____ **No Comment**

_____ **Recommendation Attached**

Chairperson, Small Business Commission



To: Aaron Peskin, President of the Board of Supervisors
From: Anna Duning, Mayor's Budget Director
Date: June 1, 2023
Re: 30-Day Waiver Requests

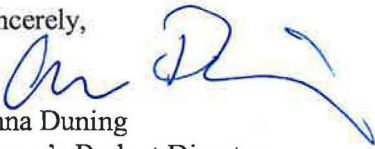
President Peskin,


The Mayor's Office Respectfully requests 30-day hold waivers for the following pieces of trailing legislation:

- Administrative Code – Annual Joint Fundraising Drive
- Administrative and Environment Code – Reporting Requirements
- Administrative Code – Technology Commodities and Procurement
- Resolution Adjusting the Access Line Tax with the Consumer Price Index of 2023
- Neighborhood Beautification and Graffiti Clean-up Fund Tax Designation Ceiling
- Building Code – Permitting and Inspection Fees
- Business and Tax Regulations Code – Early Care and Education Commercial Rents Tax Sublessor Deduction
- Business and Tax Regulations Code – Early Care and Education Commercial Rents Tax Baseline
- Business and Tax Regulations Code – Emergency Medical Services Fees
- Health Code – Patient Rates
- Accept and Expend Grants – Recurring State Grant Funds – Department of Public Health – FY 2023-2024
- Health Code – Managed Care Rates
- Administrative Code – Filming Fees for the SF Film Commission
- Homelessness and Supportive Housing Fund – FYs 2023-2023 and 2024-2025 Expenditure Plan
- Accept and Expend Grants – Recurring Grant Funds – San Francisco Public Library Friends of the Library Fund – FY 2023-2024
- Office of Community Investment and Infrastructure, operating as a Successor Agency to the San Francisco Redevelopment Agency, Fiscal Year 2023-2024 Interim Budget
- Municipal Elections Code – Ballot Arguments Opt-Out
- Business and Tax Regulations Code – Waiving first-year permit, license, and business registration fees
- Business and Tax Regulations Code – Our City, Our Home Homelessness Gross Receipts Tax
- Administrative Code – Minimum Compensation Ordinance

Should you have any questions, please contact Tom Paulino at 415-554-6153.

Sincerely,


Anna Duning
Mayor's Budget Director

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SAN FRANCISCO
2023 JUN -1 PM 3:01
BY 

President, District 3
BOARD of SUPERVISORS



City Hall
1 Dr. Carlton B. Goodlett Place, Room 244
San Francisco, CA 94102-4689
Tel. No. 554-7450
Fax No. 554-7454
TDD/TTY No. 544-6546

Aaron Peskin

PRESIDENTIAL ACTION

Date:

To: Angela Calvillo, Clerk of the Board of Supervisors

Madam Clerk,

Pursuant to Board Rules, I am hereby:

Waiving 30-Day Rule (Board Rule No. 3.23)

File No.

(Primary Sponsor)

Title.

Transferring (Board Rule No 3.3)

File No.

(Primary Sponsor)

Title.

From:

Committee

To:

Committee

Assigning Temporary Committee Appointment (Board Rule No. 3.1)

Supervisor:

Replacing Supervisor:

For:

Meeting

(Date)

(Committee)

Start Time:

End Time:

Temporary Assignment: Partial

Full Meeting

Aaron Peskin, President
Board of Supervisors

**Board of Supervisors
Legislation Introduced**

Legislation Introductions - 6/6/23					
Number	Requests or IA	File No.	Sponsor	File Type	Description
	30-Day	230642	Mayor	O	Proposed Interim Budget and Annual Appropriation Ordinance (AAO)
	30-Day	230643	Mayor	O	Proposed Interim Annual Salary Ordinance (ASO)
	30-Day	230644	Mayor	O	Proposed Budget and Annual Appropriation Ordinance (AAO)
	30-Day	230645	Mayor	O	Proposed Annual Salary Ordinance (ASO)
	30 Day Waiver	230646	Mayor	O	Admin Code - Minimum Compensation Ordinance
	30 Day Waiver	230647	Mayor	O	Admin & Environment Codes - Reducing Reporting Burdens
	30 Day Waiver	230648	Mayor	O	Admin Code - Eliminating Annual Joint Fundraising Drive
	30 Day Waiver	230649	Mayor	O	Admin Code - Technology Commodities and Services Procurements
	30 Day Waiver	230650	Mayor	O	Admin Code - DPH Managed Care Contracts
	30 Day Waiver	230651	Mayor	O	Admin Code - Film Commission Programs
	30-Day	230652	Mayor	O	Appropriation - \$124,020,472 in Proceeds from Revenue Bonds, Hetch Hetchy Revenue, Cap and Trade Allowance - FY 2023-24
	30-Day	230653	Mayor	O	Appropriation - Proceeds from CleanPowerSF Revenue and CPUC Grant Funds for CleanPowerSF Capital Improvements - \$1,607,220 - FY2023-24
	30-Day	230654	Mayor	O	Appropriation - \$332,278,006 in Proceeds from Revenue Bonds, State Loan or Grant Funds, Water Revenues, and Water Capacity Fees - FY2023-24
	30-Day	230655	Mayor	O	Appropriation - Proceeds from Revenue Bonds, State Loans or Grant Funds, Wastewater Revenues, and Wastewater Capacity Fees for Wastewater Capital Improvements - \$1,142,597,402 - FY2023-24
	30-day	230656	Mayor	O	Appropriation - Port Commission - \$501,908 - PUC - \$97,057,341 - FY2023-24
	30 Day Waiver	230657	Mayor	O	Funding Reallocation - Our City, Our Home Homelessness Gross Receipts Tax
	30 Day Waiver	230658	Mayor	O	Building Code - Fees
	30 Day Waiver	230659	Mayor	O	Business & Tax Regulations, Health Codes - Emergency Medical Services Fees
	30 Day Waiver	230660	Mayor	O	Business & Tax Regulations Code - Early Care and Education Commerical Rents Tax Sublessor Deduction
	30 Day Waiver	230661	Mayor	O	Business & Tax Regulations Code - Early Care and Education Commerical Rents Tax Baseline
	30 Day Waiver	230662	Mayor	O	Health Code - Patient Rates for FY 2023-24 and 2024-25
	30 Day Waiver	230663	Mayor	O	Municipal Elections Code - Supporters and Opponents in Ballot Questions for Local Measures
	30 Day Waiver	230664	Mayor	O	Business & Tax Regulations Code - Waiver of Permit, License, and Business Registration Fees for Certain Small Businesses

**Board of Supervisors
Legislation Introduced**

Legislation Introductions - 6/6/23					
Number	Requests or IA	File No.	Sponsor	File Type	Description
	30-Day	230665	Mayor	O	SFPUC Water Revenue Bond and Other Forms of Indebtedness Issuance - NTE \$358,985,453
	30-Day	230666	Mayor	O	SFPUC Wastewater Revenue Bond Issuance - NTE \$1,047,288,286
	30-Day	230667	Mayor	O	SFPUC Power Revenue Bond and Other Forms of Indebtedness Issuance - NTE \$41,031,367
	30 Day Waiver	230668	Mayor	O	Neighborhood Beautification and Graffiti Clean-Up Fund Tax Designation Ceiling
	30-Day	230669	Mayor	O	Public Employment - Amendment to the Salary Ordinance for the Port Commission and the Airport Commission - FY2023-24

OFFICE OF THE MAYOR
SAN FRANCISCO



LONDON N. BREED
MAYOR

TO: Angela Calvillo, Clerk of the Board of Supervisors
FROM: Tom Paulino, Liaison to the Board of Supervisors
RE: Business and Tax Regulations Code - Waiver of Permit, License, and Business
Registration Fees for Certain Small Businesses
DATE: June 1, 2023

Ordinance amending the Business and Tax Regulations Code to waive, retroactively to July 1, 2023, certain first-year permit, license, and business registration fees for specified small businesses that newly form or that open a new location; and refunding any waived fees that have been paid to the City.

Should you have any questions, please contact Tom Paulino at 415-554-6153.