

JOSHUA ARCE

Public Sector Executive and Private Sector Champion of San Francisco and Beyond, with 15 years of experience in community and labor coalition-building, infrastructure investment, workforce development, environmental stewardship, energy/power management, land acquisition, community engagement, and public policy advocacy.

LEADERSHIP PROFILE

Executive leader driving infrastructure investment, labor-management alignment, and public policy outcomes across California. Proven track record advancing multi-billion-dollar capital programs, securing funding through complex political environments, and building durable coalitions across labor, industry, and government. Trusted by elected leaders, union leadership, and business stakeholders to deliver high-impact economic and workforce initiatives.

- **Coalition Leadership** — Built and aligned partnerships across labor unions, contractors, elected officials, and agencies to advance shared infrastructure and economic priorities.
- **Infrastructure & Capital Strategy** — Directed and influenced \$2B+ in public investment, shaping capital programs across water, energy, transportation, and community infrastructure.
- **Executive Leadership of Large-Scale Organizations** — Led large teams, complex budgets, and governing bodies delivering job-generating programs with regional economic impact.
- **Legislative & Political Strategy** — Advanced policy and funding initiatives to translate advocacy into infrastructure investment and project delivery through close collaboration with local, state, and federal leaders, regulators, and stakeholder coalitions.
- **Workforce Development Systems** — Built and scaled workforce pipelines aligned with infrastructure investment, connecting residents to union careers and high-growth industries.

EDUCATION

UNIVERSITY OF CALIFORNIA COLLEGE OF THE LAW, SAN FRANCISCO
Juris Doctor (JD) | California State Bar

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Bachelor of Arts (BA) in Political Science

PROFESSIONAL EXPERIENCE

CALIFORNIA ALLIANCE FOR JOBS Northern California

Consultant and Advisor | Oct 2023-Present

Lead strategic initiatives to expand infrastructure investment, align labor and industry priorities, and strengthen coalition partnerships across Northern California.

- Coordinate advocacy and coalition-building around major infrastructure investments, including the \$215B California Forever project, \$12.7B BART Silicon Valley Phase II, \$7.6B Portal/Downtown San Francisco Rail Extension, \$6–8B Highway 37 causeway, \$1B SMART Train expansion, and \$535M San Francisco Earthquake Safety Bond.

CALIFORNIA ALLIANCE FOR JOBS (continued)

- Represent the Alliance in Sacramento, testifying before State Legislative Committees, Transportation and Water Commissions, and engaging directly with State Senators, Assemblymembers, and senior legislative staff.
- Develop policy framework and advocacy strategies for major funding initiatives, including the Bay Area Regional Transit Measure, Cap-and-Invest reauthorization, High Speed Rail funding, and broader climate infrastructure investment.
- Organize Alliance convenings and events for labor, contractor, and government leaders—including the Lieutenant Governor, State Controller, Members of Congress, State Senators, Assemblymembers, Mayors, County Supervisors, City Councilmembers, and senior agency officials—to align priorities and advance infrastructure funding and project delivery.
- Support strategies that translate advocacy into real project pipeline and construction activity, helping advance billions in infrastructure investment across Northern California.

NORTHERN CALIFORNIA DISTRICT COUNCIL OF LABORERS Pleasanton, CA

Senior Program Manager | Oct 2023-Present

Provide legislative, political, and coalition-building support to the 30,000-member Northern California Council of the Laborers' International Union of North America (LIUNA).

- Deliver coordination and capacity to the Basic Crafts Alliance, a political coalition including LIUNA, Operating Engineers Local 3 and the North Coast States Carpenters Union, to align around candidates and ballot measures that promote the unionized construction industry.
- Represent LIUNA in labor-management collaboration events and activities, including joint legislative efforts and industry conferences.
- Assist LIUNA's Northern California locals in activities such as working with other construction unions, industry partnerships with union signatory contractors, and relationship-building with government agency and elected officials.

SAN FRANCISCO PUBLIC UTILITIES COMMISSION San Francisco, CA

Commission President & Commissioner | Oct 2024-Present

Oversee infrastructure policy, capital investment, and system performance for one of California's largest public utilities.

- Govern a \$2.2B annual budget supporting water (2.7M), wastewater (800K), and power (400K) customers.
- Manage a \$12.5B ten-year capital plan focused on modernizing critical infrastructure, including an aging combined sewer system.
- Reduce projected rate increases by 9% through coordinated financial and stakeholder strategy.
- Advance land acquisition and public asset strategy to expand infrastructure capacity.
- Lead cross-agency response to system outages, improving reliability and restoring public trust.

OFFICE OF ECONOMIC & WORKFORCE DEVELOPMENT San Francisco, CA

Director of Workforce Development | Aug 2018-Oct 2023

Managed San Francisco's workforce development system and citywide workforce strategy, aligning public investment with employer demand and industry growth, serving over 70,000 jobseekers at peak.

- Scaled workforce system to \$61M – 3x growth over 3 years – through increased federal, state, and private sector investment.
- Coordinated \$145M annual workforce investment across 17 City departments.
- Reported to the San Francisco Workforce Development Board, also known as Workforce Investment San Francisco, consisting of business, labor, education, and government leaders.
- Partnered with federal and state agencies to align workforce development strategies in crucial industries such as construction, tech, healthcare, transportation, and hospitality.
- Implemented data-driven systems to improve performance, funding allocation, and outcomes.

CITYBUILD San Francisco, CA

Program Director, Pre-Apprenticeship Training | Sep 2017-Aug 2018

Directed a nationally recognized construction industry pre-apprenticeship program connecting San Francisco residents to union construction careers through coordinated partnerships with labor, contractors, and public agencies.

- Expanded program capacity and access, increasing pathways for underserved residents into union apprenticeships and family-sustaining careers.
- Advanced implementation of project labor agreements, aligning workforce pipelines with major infrastructure projects.
- Developed partnerships with labor, contractors, and anchor projects, including Chase Center and India Basin, linking training directly to active construction opportunities.
- Aligned workforce training with real-time project demand, strengthening placement outcomes and long-term career retention.

BRIGHTLINE DEFENSE PROJECT San Francisco, CA

Executive Director | Nov 2006-Feb 2015

Built and scaled an environmental justice organization advancing infrastructure, workforce, and clean energy policy across California and nationally.

- Delivered landmark local hiring policy, establishing one of the nation's most impactful models connecting communities to public infrastructure jobs.
- Organized and mobilized coalitions across community, labor, academic, and government stakeholders to advance policy and project outcomes.
- Advocated in California Public Utilities Commission proceedings, influencing energy policy, ratepayer protections, and infrastructure investment decisions.
- Drove transition from polluting power generation to clean energy solutions, improving public health and supporting local economic growth.
- Expanded organizational model to multiple U.S. cities, including Seattle, Baltimore, and Newark.

Chair: Mission Housing Development Corporation, San Francisco (Dec 2013-Jul 2021)

- Governed the board of one of San Francisco's oldest and largest nonprofit affordable housing developers, generating tens of millions in reinvestment in 30 dwellings to build 400 new units.

Alternate Commissioner: Bay Conservation & Development Commission, San Francisco (Jun 2013-Apr 2021)

- Represented CA Speakers of the Assembly on regional planning, weighing in on matters of sea-level rise, waterfront management, sustainable transportation, and affordable housing.

President: San Francisco Commission on the Environment, San Francisco (Sep 2012-Feb 2016)

- Chaired group advising the mayor on environmental policy and law, including counsel on leveraging \$22M budget to advance initiatives in zero waste, renewable energy, clean transportation, and biodiversity.

Member: Mayor's Construction Workforce Advisory Committee, San Francisco (Aug 2012-Feb 2016)

- Represented community-based organizations in implementing Local Hiring Policy for Construction. Worked with Mayor, City Administrator, Board of Supervisors, SFUSD, and City College of San Francisco.

Delegate: San Francisco Building & Construction Trades Council, San Francisco (Jun 2013-Sep 2017)

- Represented Laborers Union membership in partnering with other building trade unions to advocate for San Francisco construction opportunities and support project labor agreements.