

File No. 220801

Committee Item No. 7

Board Item No. _____

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee Date September 7, 2022

Board of Supervisors Meeting Date _____

Cmte Board

- Motion
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- Form 126 – Ethics Commission
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OTHER (Use back side if additional space is needed)

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Completed by: Brent Jalipa Date September 1, 2022

Completed by: Brent Jalipa Date _____

1 [Grant Agreement - Retroactive - Children’s Council of San Francisco - Early Care and
2 Education Integrated Services - Not to Exceed \$364,091,448]

3 **Resolution retroactively approving the grant agreement between the City and County of**
4 **San Francisco and Children’s Council of San Francisco for the provision of Early Care**
5 **and Education Integrated Services to support the City’s implementation of the San**
6 **Francisco Citywide Plan for Early Care and Education for the period of July 1, 2022,**
7 **through June 30, 2024, in an amount not to exceed \$364,091,448.**

8
9 WHEREAS, The City and County of San Francisco, wishes to provide Early Care and
10 Education Integrated Services by delivering subsidy administration and resource and referral
11 services; and

12 WHEREAS, The Office of Early Care and Education (“OECE”), under the auspices of
13 the Human Services Agency, conducted a Request for Proposals for these services in
14 October 2021; and

15 WHEREAS, Children’s Council of San Francisco submitted a responsive and
16 responsible proposal and was awarded the grant in February 2022 in an amount not to
17 exceed \$364,091,448; and

18 WHEREAS, The Human Services Agency Commission approved the Children’s
19 Council of San Francisco grant agreement at its meeting of June 23, 2022; and

20 WHEREAS, It is anticipated that legislation will be introduced at the Board of
21 Supervisors in July 2022 to consolidate the Office of Early Care and Education with the First
22 Five Commission, resulting in a new Department that will succeed the OECE (“Successor
23 Agency”); and

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25

1 WHEREAS, Upon its establishment, the Successor Agency is expected to assume
2 responsibility for contracts and grants that had previously been overseen by OECE; now,
3 therefore, be it

4 RESOLVED, That the Board of Supervisors hereby approves award of this grant with
5 Children’s Council of San Francisco to provide Early Care and Education Integrated Services,
6 for the period of July 1, 2022, through June 30, 2024, in the amount of \$364,091,448; and, be
7 it

8 FURTHER RESOLVED, That within thirty (30) days of the grant agreement being fully
9 executed by all parties, the OECE or the Successor Agency shall provide the final grant to the
10 Clerk of the Board for inclusion into the official file.

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APPROVED:

/s/ _____

Trent Rhorer
Executive Director, Human Services Agency

<p>Items 7 & 8 Files 22-0801 & 22-0802</p>	<p>Department: Human Services Agency (HSA)</p>
<p>EXECUTIVE SUMMARY</p>	
<p style="text-align: center;">Legislative Objectives</p> <ul style="list-style-type: none"> • The proposed resolutions would retroactively approve grant agreements for Early Care and Education Integrated Services between the Human Services Agency (HSA) and (1) Children’s Council of San Francisco (Children’s Council), for an amount not to exceed \$364,091,448 (File 22-0801); and (2) Wu Yee Children’s Services (Wu Yee). Each agreement would have a two-year term, from July 2022 through June 2024. <p style="text-align: center;">Key Points</p> <ul style="list-style-type: none"> • In October 2021, the Office of Early Care and Education (OECE), in partnership with the HSA, issued a Request for Proposals (RFP) to support the implementation of the Citywide Plan for Early Care and Education by administering Federal, State, and local childcare subsidy programs. Children’s Council and Wu Yee, which have provided similar services under grant agreements since 2017, were the two respondents to the RFP. Due to strong proposals and satisfactory performance under the existing agreements, HSA awarded new grant agreements to Children’s Council and Wu Yee. • Under the grant agreements, the grantees provide childcare subsidies, teacher stipends, nutrition services, and administrative services. Each month, Children’s Council and Wu Yee would provide subsidies for approximately 2,722 children. Eligible families may be reimbursed annually up to \$33,589 for infants (0-2 years old), \$25,590 for toddlers (2-3 years old), and \$23,472 for pre-kindergarten (3-5 years old). Children’s Council would provide \$7,762 stipends to approximately 2,300 teachers annually. <p style="text-align: center;">Fiscal Impact</p> <ul style="list-style-type: none"> • The proposed grant agreements would have amounts not to exceed \$364,091,448 for Children’s Council and \$144,496,672 for Wu Yee over the two-year terms, or a total amount not to exceed \$508,558,120 for the two agreements. Approximately 95 percent of grant funds are a direct client pass-through to subsidize childcare for families and workers. • Approximately 91 percent of projected expenditures are funded by City funds, and approximately nine percent are funded by state and federal funds. <p style="text-align: center;">Recommendation</p> <ul style="list-style-type: none"> • Approve the proposed resolutions. 	

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

BACKGROUND

In 2012, the San Francisco Office of Early Care and Education (OECE) was created to coordinate programs and funding streams to provide high-quality early education for children ages zero to five. The San Francisco Citywide Plan for Early Care and Education set out recommendation for the following categories: (1) birth-to-five approach; (2) racial equity and diversity; (3) quality improvement; (4) family engagement; (5) professional development and workforce; and (6) financing models.

In October 2021, OECE, in partnership with the Human Services Agency (HSA), issued a Request for Proposals (RFP) to support the implementation of the Citywide Plan for Early Care and Education by administering Federal, State, and local childcare subsidy programs. The Children’s Council of San Francisco (Children’s Council) and Wu Yee Children’s Services (Wu Yee), which have provided similar services under grant agreements since 2017 (Files 17-0589 and 17-0590), were the two respondents to the RFP. A three-member scoring panel reviewed the proposals and scored them, as shown in Exhibit 1 below.¹

Exhibit 1: Proposers and Scores from RFP

Proposer	Average Score (out of 100)
Children’s Council	96.7
Wu Yee	92.3

Source: HSA

Due to strong proposals and satisfactory performance under existing grant agreements, the panel recommended awarding new grant agreements to Children’s Council and Wu Yee. In June 2022, the HSA Commission approved the grant agreements.

DETAILS OF PROPOSED LEGISLATION

The proposed resolutions would retroactively approve grant agreements for Early Care and Education Integrated Services between HSA and (1) Children’s Council, for an amount not to exceed \$364,091,448 (File 22-0801); and (2) Wu Yee, for an amount not to exceed \$144,496,672 (File 22-0802). Each agreement would have a two-year term, from July 2022 through June 2024. Under the terms of the RFP, each agreement could be extended for one year through June 2025.

¹ The panel consisted of a Senior Administrator from First 5 Alameda, a Senior Contracts and Compliance Specialist from the Department of Children, Youth, and their Families (DCYF), and an Early Childhood Education Consultant from Stepping Stones Early Learning Center.

Details of Services

Family Subsidies

The grant agreements provide childcare subsidies to eligible families. Each month, Children’s Council and Wu Yee would provide subsidies for approximately 2,722 children. To be eligible for subsidies, families must earn at or less than 110 percent of Area Median Income (AMI). The providers maintain eligibility lists that are used to identify most of the subsidy recipients. Applicants submit income verification to Children’s Council and Wu Yee, who complete the verification process. Eligible families may be reimbursed annually up to \$33,589 for infants (0-2 years old), \$25,590 for toddlers (2-3 years old), and \$23,472 for pre-kindergarten (3-5 years old). In addition, Children’s Council plans to enroll approximately 350 families in the Mildly Ill/Emergency Back-Up Care Program, which provides emergency childcare services to families if their current provider is closed for planned or unplanned reasons or if the child is mildly ill.

Teacher Stipends

Under the proposed grant agreement, Children’s Council would continue to provide teacher stipends. HSA estimates that Children’s Council would provide \$3,881 stipends to approximately 2,300 teachers each funding cycle, or \$7,762 per teacher per year, consistent with FY 2021-22 levels under the previous grant agreement. To be eligible for stipends, teachers must be employed by an eligible Early Learning Scholarship (ELS) or Preschool for All (PFA) program for at least 20 hours per week and need to submit a W-9 form for payment. Applicants must submit an application each round (Spring and Fall) through the California Early Care and Education (CA ECE) Workforce Registry. To access the application, educators must be connected to an eligible program and need to be verified by their employer to have their application approved. Shortly before stipend checks are issued, an employment report is pulled to ensure that approved educators are still maintaining eligible employment.

Exhibit 2 below shows projected direct spending on family subsidies and teacher stipends over the two-year terms of the grant agreements.

Exhibit 2: Projected Direct Spending, FY 2022-24

	Children’s Council	Wu Yee	Total
Family Subsidies	\$247,348,022	126,000,000	\$373,348,022
Teacher Stipends	50,000,000	-	50,000,000
Total	\$297,348,022	\$126,000,000	\$423,348,022

Source: HSA

Nutrition Services

Children’s Council would continue to work with providers under the Child and Adult Care Food Program (CACFP) and Healthy Apple Program to support nutrition and physical activity practices. The program would serve children under 12 years old and children of migrant workers up to age 15. Children’s Council would sponsor approximately 200 Family Child Care Homes and 100 educators through the program.

Administrative Services

Both grantees would continue to provide administrative services related to family subsidies, including informing parents of federal, state, and local assistance with childcare reimbursements through outreach and engagement, overseeing client eligibility and enrollment, overseeing childcare provider services, rate setting for subsidy payments according to state and local policies, administering and issuing provider payments, administering background clearances of license-exempt childcare providers, and tracking and reporting on utilization. In addition, Children’s Council would operate a Help Desk to provide technical support to Early Childhood Education programs and perform fiscal intermediary services.

Performance Monitoring

Under the proposed grant agreements, Children’s Council and Wu Yee would submit monthly, quarterly, and annual reports detailing their services provided. HSA would also complete annual monitoring reports to assess provider performance and fiscal compliance. Performance Monitoring reports for FY 2020-21 show that both grantees are generally meeting their performance metrics.

FISCAL IMPACT

The proposed grant agreements would have amounts not to exceed \$364,091,448 for Children’s Council and \$144,496,672 for Wu Yee over the two-year terms, or a total amount not to exceed \$508,558,120 for the two agreements. Exhibits 3 and 4 below show projected expenditures for each grantee.²

Exhibit 3: Projected Expenditures for Children’s Council Grant

Projected Expenditures	FY 2022-23	FY 2023-24	Total
Salaries & Benefits	\$5,149,116	\$5,303,590	\$10,452,706
Operating Expenses	1,747,473	1,799,888	3,547,362
Indirect Costs	1,019,859	1,050,464	2,070,323
<i>Subtotal w/o Pass-Through</i>	<i>\$7,916,449</i>	<i>\$8,153,942</i>	<i>\$16,070,391</i>
Direct Client Pass-Through	157,460,917	157,460,917	314,921,834
<i>Subtotal</i>	<i>\$165,377,366</i>	<i>\$165,614,859</i>	<i>\$330,992,225</i>
Contingency (10%)	16,537,737	16,561,486	33,099,223
Total Projected Expenditures	\$181,915,103	\$182,176,345	\$364,091,448

Source: Proposed Grant Agreement. Totals may not add due to rounding.

² According to HSA, 100 percent of budgeted teacher stipends were distributed each year under the existing grant agreements. Over 90 percent of budgeted family subsidies from local sources were distributed as well. With respect to state-funded subsidies, the non-CalWORKs voucher funding was fully expended. Expenditures for CalWORKs voucher funding is solely dependent on CalWORKs caseloads and client participation rates and is outside the influence of HSA and the grantees.

Exhibit 4: Projected Expenditures for Wu Yee Grant

Projected Expenditures	FY 2022-23	FY 2023-24	Total
Salaries & Benefits	\$1,942,193	\$2,000,459	\$3,942,653
Operating Expenses	354,063	364,685	718,748
Indirect Costs	344,438	354,772	699,210
<i>Subtotal w/o Pass-Through</i>	<i>\$2,640,695</i>	<i>\$2,719,916</i>	<i>\$5,360,611</i>
Direct Client Pass-Through	63,000,000	63,000,000	126,000,000
<i>Subtotal</i>	<i>\$65,640,695</i>	<i>\$65,719,916</i>	<i>\$131,360,611</i>
Contingency (10%)	6,564,070	6,571,992	13,136,061
Total Projected Expenditures	\$72,204,765	\$72,291,908	\$144,496,672

Source: Proposed Grant Agreement. Totals may not add due to rounding.

As shown above, approximately 95 percent of grant funds are a direct client pass-through. A ten percent contingency is included in case of unanticipated expenditures. According to Michael De Leon, HSA Senior Administrative Analyst, the direct client pass-through amount for Children's Council is approximately \$17.6 million greater than the amount shown in Exhibit 2 because it includes fiscal intermediary services performed by Children's Council, which include pass-through state funding for family subsidies. Wu Yee does not perform fiscal intermediary services. The projected sources of funds for the grant agreements are shown in Exhibit 5 below.

Exhibit 5: Projected Sources of Funds for Grant Agreements

Sources	Children's Council	Wu Yee	Total
General Fund	\$59,262,944	\$18,985,894	\$78,248,838
Proposition C ³	184,079,136	97,823,927	281,903,063
PEEF ⁴	45,689,650	13,986,044	59,675,694
<i>City Sources Subtotal</i>	<i>\$289,031,730</i>	<i>\$130,795,865</i>	<i>\$419,827,595</i>
Federal/State Sources	41,960,495	564,746	42,525,241
Total Sources	\$330,992,225	\$131,360,611	\$462,352,836
Contingency (10%)	33,099,223	13,136,061	46,235,284
Total Not-to-Exceed	\$364,091,448	\$144,496,672	\$508,558,120

Source: HSA. Totals may not add due to rounding.

Approximately 90.8 percent of projected expenditures are funded by City funds, and approximately 9.2 percent are funded by state and federal funds. The contingency, if needed, would be funded depending on funding sources available.

³ Proposition C, also known as "Baby Prop C," is a commercial rent tax passed by San Francisco voters in June 2018 that allocated 85 percent of revenues to early childhood education and childcare programs and 15 percent of revenues to the City's General Fund. Proposition C revenues were withheld until April 2021 due to litigation challenging the validity of the tax.

⁴ In March 2004, San Francisco voters approved Proposition H, which established the Public Education Enrichment Fund (PEEF) as a General Fund set-aside. In 2014, San Francisco voters approved Proposition C, which reauthorized PEEF through FY 2040-41.

RECOMMENDATION

Approve the proposed resolutions.

GRANT AGREEMENT

between

CITY AND COUNTY OF SAN FRANCISCO

and

CHILDREN’S COUNCIL OF SAN FRANCISCO

Grant ID:

THIS GRANT AGREEMENT (“Agreement”) is made as of **July 1, 2022**, in the City and County of San Francisco, State of California, by and between **CHILDRENS’S COUNCIL OF SAN FRANCISCO, 445 CHURCH ST., SAN FRANCISCO, CA 94114** (“Grantee”) and the **CITY AND COUNTY OF SAN FRANCISCO**, a municipal corporation (“City”) acting by and through the **Department of Early Childhood** (“Department”),

RECITALS

WHEREAS, Grantee has applied to the Department for a grant to fund the matters set forth in a grant plan; and summarized briefly as follows:

Provide Ear Care and Education Integrated Services to support the City’s implementation of the San Francisco Citywide Plan for Early Care and Education; and

WHEREAS, the City’s Board of Supervisors approved this Agreement by **[insert resolution number]** on **[insert date of Board action]**;
and:

WHEREAS, the Grant is funded with Federal dollars, CFDA # _____; **[Insert CFDA number]** and

WHEREAS, City desires to provide such a grant on the terms and conditions set forth herein:

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained in this Agreement and for other good and valuable consideration, the receipt and adequacy of which is acknowledged, the parties agree as follows:

**ARTICLE 1
DEFINITIONS**

1.1 Specific Terms. Unless the context otherwise requires, the following capitalized terms (whether singular or plural) shall have the meanings set forth below:

(a) “**ADA**” shall mean the Americans with Disabilities Act (including all rules and regulations thereunder) and all other applicable federal, state and local disability rights legislation, as the same may be amended, modified or supplemented from time to time.

(b) “**Application Documents**” shall mean collectively: (i) the grant application submitted by Grantee, including all exhibits, schedules, appendices and attachments thereto; (ii) all documents, correspondence

and other written materials submitted with respect to the grant application; and (iii) all amendments, modifications or supplements to any of the foregoing approved in writing by City.

- (c) “**Budget**” shall mean the budget attached hereto as part of Appendix B.
- (d) “**Charter**” shall mean the Charter of City.
- (e) “**Contractor**” shall have the meaning as “Grantee” if used in this Agreement, as certain City contracting requirements also apply to grants of the City of San Francisco.
- (f) “**Controller**” shall mean the Controller of City.
- (g) “**Eligible Expenses**” shall have the meaning set forth in Appendix A.
- (h) “**Event of Default**” shall have the meaning set forth in Section 11.1.
- (i) “**Fiscal Quarter**” shall mean each period of three (3) calendar months commencing on July 1, October 1, January 1 and April 1, respectively.
- (j) “**Fiscal Year**” shall mean each period of twelve (12) calendar months commencing on July 1 and ending on June 30 during which all or any portion of this Agreement is in effect.
- (k) “**Funding Request**” shall have the meaning set forth in Section 5.3(a).
- (l) “**Grant**” shall mean this Agreement.
- (m) “**Grant Funds**” shall mean any and all funds allocated or disbursed to Grantee under this Agreement.
- (n) “**Grant Plan**” shall have the meaning set forth in Appendix B.
- (o) “**Indemnified Parties**” shall mean: (i) City, including the Department and all commissions, departments, agencies and other subdivisions of City; (ii) City's elected officials, directors, officers, employees, agents, successors and assigns; and (iii) all persons or entities acting on behalf of any of the foregoing.
- (p) “**Losses**” shall mean any and all liabilities, obligations, losses, damages, penalties, claims, actions, suits, judgments, fees, expenses and costs of whatsoever kind and nature (including legal fees and expenses and costs of investigation, of prosecuting or defending any Loss described above) whether or not such Loss be founded or unfounded, of whatsoever kind and nature.
- (q) “**Publication**” shall mean any report, article, educational material, handbook, brochure, pamphlet, press release, public service announcement, web page, audio or visual material or other communication for public dissemination, which relates to all or any portion of the Grant Plan or is paid for in whole or in part using Grant Funds.

1.2 Additional Terms. The terms “as directed,” “as required” or “as permitted” and similar terms shall refer to the direction, requirement, or permission of the Department. The terms “sufficient,” “necessary” or “proper” and similar terms shall mean sufficient, necessary or proper in the sole judgment of the Department. The terms “approval,” “acceptable” or “satisfactory” or similar terms shall mean approved by, or acceptable to, or satisfactory to the Department. The terms “include,” “included” or

“including” and similar terms shall be deemed to be followed by the words “without limitation”. The use of the term “subcontractor,” “successor” or “assign” herein refers only to a subcontractor (“subgrantee”), successor or assign expressly permitted under Article 13.

1.3 References to this Agreement. References to this Agreement include: (a) any and all appendices, exhibits, schedules, attachments hereto; (b) any and all statutes, ordinances, regulations or other documents expressly incorporated by reference herein; and (c) any and all amendments, modifications or supplements hereto made in accordance with Section 17.2. References to articles, sections, subsections or appendices refer to articles, sections or subsections of or appendices to this Agreement, unless otherwise expressly stated. Terms such as “hereunder,” herein or “hereto” refer to this Agreement as a whole.

ARTICLE 2

APPROPRIATION AND CERTIFICATION OF GRANT FUNDS; LIMITATIONS ON CITY'S OBLIGATIONS

2.1 Risk of Non-Appropriation of Grant Funds. This Agreement is subject to the budget and fiscal provisions of the Charter. City shall have no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. Grantee acknowledges that City budget decisions are subject to the discretion of its Mayor and Board of Supervisors. Grantee assumes all risk of possible non-appropriation or non-certification of funds, and such assumption is part of the consideration for this Agreement.

2.2 Certification of Controller. Charges will accrue only after prior written authorization certified by the Controller, and the amount of City’s obligation shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization.

2.3 Automatic Termination for Nonappropriation of Funds. This Agreement shall automatically terminate, without penalty, liability or expense of any kind to City, at the end of any Fiscal Year if funds are not appropriated for the next succeeding Fiscal Year. If funds are appropriated for a portion of any Fiscal Year, this Agreement shall terminate, without penalty, liability or expense of any kind to City, at the end of such portion of the Fiscal Year.

2.4 SUPERSEDURE OF CONFLICTING PROVISIONS. IN THE EVENT OF ANY CONFLICT BETWEEN ANY OF THE PROVISIONS OF THIS ARTICLE 2 AND ANY OTHER PROVISION OF THIS AGREEMENT, THE APPLICATION DOCUMENTS OR ANY OTHER DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, THE TERMS OF THIS ARTICLE 2 SHALL GOVERN.

2.5 Maximum Costs. Except as may be provided by City ordinances governing emergency conditions, City and its employees and officers are not authorized to request Grantee to perform services or to provide materials, equipment and supplies that would result in Grantee performing services or providing materials, equipment and supplies that are beyond the scope of the services, materials, equipment and supplies specified in this Agreement unless this Agreement is amended in writing and approved as required by law to authorize the additional services, materials, equipment or supplies. City is not required to pay Grantee for services, materials, equipment or supplies provided by Grantee that are beyond the scope of the services, materials, equipment and supplies agreed upon herein and not approved by a written amendment to this Agreement lawfully executed by City. City and its employees and officers are not authorized to offer or promise to Grantee additional funding for this Agreement that exceeds the maximum amount of funding provided for herein. Additional funding for this Agreement in excess of the maximum provided herein shall require lawful approval and certification by the Controller. City is not

required to honor any offered or promised additional funding which exceeds the maximum provided in this Agreement which requires lawful approval and certification of the Controller when the lawful approval and certification by the Controller has not been obtained. The Controller is not authorized to make payments on any agreement for which funds have not been certified as available in the budget or by supplemental appropriation.

ARTICLE 3 TERM

3.1 Effective Date. This Agreement shall become effective when the Controller has certified to the availability of funds as set forth in Section 2.2 and the Department has notified Grantee thereof in writing.

3.2 Duration of Term. The term of this Agreement shall commence on **July 1, 2022** and expire on **June 30, 2024**, unless earlier terminated as otherwise provided herein. Grantee shall not begin performance of its obligations under this Agreement until it receives written notice from City to proceed.

ARTICLE 4 IMPLEMENTATION OF GRANT PLAN

4.1 Implementation of Grant Plan; Cooperation with Monitoring. Grantee shall diligently and in good faith implement the Grant Plan on the terms and conditions set forth in this Agreement and, to the extent that they do not differ from this Agreement, the Application Documents. Grantee shall not materially change the nature or scope of the Grant Plan during the term of this Agreement without the prior written consent of City. Grantee shall promptly comply with all standards, specifications and formats of City, as they may from time to time exist, related to evaluation, planning and monitoring of the Grant Plan and shall cooperate in good faith with City in any evaluation, planning or monitoring activities conducted or authorized by City.

4.2 Grantee's Personnel.

(a) **Qualified Personnel.** The Grant Plan shall be implemented only by competent personnel under the direction and supervision of Grantee.

(b) **Grantor Vaccination Policy.**

1. Grantee acknowledges that it has read the requirements of the 38th Supplement to Mayoral Proclamation Declaring the Existence of a Local Emergency (“Emergency Declaration”), dated February 25, 2020, and the Contractor Vaccination Policy for City Contractors and Grantees issued by the City Administrator (“Contractor Vaccination Policy”), as those documents may be amended from time to time. A copy of the Contractor Vaccination Policy can be found at: <https://sf.gov/confirm-vaccine-status-your-employees-and-subcontractors>.

2. A Contract or Grant subject to the Emergency Declaration is an agreement between the City and any other entity or individual and any subcontract under such agreement, where Covered Employees of the Contractor/Grantee or Subcontractor work in-person with City employees in connection with the work or services performed under the agreement at a City owned, leased, or controlled facility. Such agreements include, but are not limited to, professional services contracts, general services contracts, public works contracts, and grants. Contract or Grant includes such agreements currently in place or entered into during the term of the Emergency Declaration. Contract or Grant does not include an

agreement with a state or federal governmental entity or agreements that do not involve the City paying or receiving funds.

3. In accordance with the Contractor Vaccination Policy, Grantee agrees that:

(i) Where applicable, Grantee shall ensure it complies with the requirements of the Contractor Vaccination Policy pertaining to Covered Employees, as they are defined under the Emergency Declaration and the Contractor Vaccination Policy, and insure such Covered Employees are either fully vaccinated for COVID-19 or obtain from Grantee an exemption based on medical or religious grounds; and

(ii) If Grantee grants Covered Employees an exemption based on medical or religious grounds, Grantee will promptly notify City by completing and submitting the Covered Employees Granted Exemptions Form (“Exemptions Form”), which can be found at <https://sf.gov/confirm-vaccine-status-your-employees-and-subcontractors> (navigate to “Exemptions” to download the form).

4.3 Ownership of Results. Any interest of Grantee or any subgrantee, in drawings, plans, specifications, studies, reports, memoranda, computation sheets, the contents of computer diskettes, or other documents or Publications prepared by Grantee or any subgrantee in connection with this Agreement or the implementation of the Grant Plan or the services to be performed under this Agreement, shall become the property of and be promptly transmitted to City. Notwithstanding the foregoing, Grantee may retain and use copies for reference and as documentation of its experience and capabilities.

4.4 Works for Hire. If, in connection with this Agreement or the implementation of the Grant Plan, Grantee or any subgrantee creates artwork, copy, posters, billboards, photographs, videotapes, audiotapes, systems designs, software, reports, diagrams, surveys, source codes or any other original works of authorship or Publications, such creations shall be works for hire as defined under Title 17 of the United States Code, and all copyrights in such creations shall be the property of City. If it is ever determined that any such creations are not works for hire under applicable law, Grantee hereby assigns all copyrights thereto to City, and agrees to provide any material, execute such documents and take such other actions as may be necessary or desirable to effect such assignment. With the prior written approval of City, Grantee may retain and use copies of such creations for reference and as documentation of its experience and capabilities. Grantee shall obtain all releases, assignments or other agreements from subgrantees or other persons or entities implementing the Grant Plan to ensure that City obtains the rights set forth in this Grant.

4.5 Publications and Work Product.

(a) Grantee understands and agrees that City has the right to review, approve, disapprove or conditionally approve, in its sole discretion, the work and property funded in whole or part with the Grant Funds, whether those elements are written, oral or in any other medium. Grantee has the burden of demonstrating to City that each element of work or property funded in whole or part with the Grant Funds is directly and integrally related to the Grant Plan as approved by City. City shall have the sole and final discretion to determine whether Grantee has met this burden.

(b) Without limiting the obligations of Grantee set forth in subsection (a) above, Grantee shall submit to City for City's prior written approval any Publication, and Grantee shall not disseminate any such Publication unless and until it receives City's consent. In addition, Grantee shall submit to City for approval, if City so requests, any other program material or form that Grantee uses or proposes to use in furtherance of the Grant Plan, and Grantee shall promptly provide to City one copy of all such materials or forms within two (2) days following City's request. The City's approval of any material hereunder

shall not be deemed an endorsement of, or agreement with, the contents of such material, and the City shall have no liability or responsibility for any such contents. The City reserves the right to disapprove any material covered by this section at any time, notwithstanding a prior approval by the City of such material. Grantee shall not charge for the use or distribution of any Publication funded all or in part with the Grant Funds, without first obtaining City's written consent, which City may give or withhold in its sole discretion.

(c) Grantee shall distribute any Publication solely within San Francisco, unless City otherwise gives its prior written consent, which City may give or withhold in its sole discretion. In addition, Grantee shall furnish any services funded in whole or part with the Grant Funds under this Agreement solely within San Francisco, unless City otherwise gives its prior written consent, which City may give or withhold in its sole discretion.

(d) City may disapprove any element of work or property funded in whole or part by the Grant Funds that City determines, in its sole discretion, has any of the following characteristics: is divisive or discriminatory; undermines the purpose of the Grant Plan; discourages otherwise qualified potential employees or volunteers or any clients from participating in activities covered under the Grant Plan; undermines the effective delivery of services to clients of Grantee; hinders the achievement of any other purpose of City in making the Grant under this Agreement; or violates any other provision of this Agreement or applicable law. If City disapproves any element of the Grant Plan as implemented, or requires any change to it, Grantee shall immediately eliminate the disapproved portions and make the required changes. If City disapproves any materials, activities or services provided by third parties, Grantee shall immediately cease using the materials and terminate the activities or services and shall, at City's request, require that Grantee obtain the return of materials from recipients or deliver such materials to City or destroy them.

(e) City has the right to monitor from time to time the administration by Grantee or any of its subcontractors of any programs or other work, including, without limitation, educational programs or trainings, funded in whole or part by the Grant Funds, to ensure that Grantee is performing such element of the Grant Plan, or causing such element of the Grant Plan to be performed, consistent with the terms and conditions of this Agreement.

(f) Grantee shall acknowledge City's funding under this Agreement in all Publications. Such acknowledgment shall conspicuously state that the activities are sponsored in whole or in part through a grant from the Department. Except as set forth in this subsection, Grantee shall not use the name of the Department or City (as a reference to the municipal corporation as opposed to location) in any Publication without prior written approval of City.

ARTICLE 5

USE AND DISBURSEMENT OF GRANT FUNDS

5.1 Maximum Amount of Grant Funds.

The amount of the Grant Funds disbursed hereunder shall not exceed **Three Hundred Thirty Million, Nine Hundred Ninety-Two Thousand, Two Hundred Twenty-Five Dollars (\$330,992,225)** for the period **from July 1, 2022 to June 30, 2024, plus any contingent amount authorized by City and certified as available by the Controller.**

Contingent amount: Up to **Thirty-Three Million, Ninety-Nine Thousand, Two Hundred Twenty-Three Dollars (\$33,099,223)** for the period from **July 1, 2022 to June 30, 2024 (Y2)**, may be available, in the City's sole discretion as a contingency but only subject to written authorization by the City and if monies are certified as available by the Controller.

The maximum amount of Grant Funds disbursed hereunder shall not exceed **Three Hundred Sixty Four Million, Ninety-One Thousand, Four Hundred Forty-Eight Dollars (\$364,091,448)** for the period from **July 1, 2022 to June 30, 2024 (Y1-Y2)**.

Grantee understands that the maximum amount of Grant Funds disbursement identified above in Section 5.1 of this Agreement, includes the amount shown as the contingent amount and may not to be used in Program Budget(s) attached to this Agreement as Appendix B, and is not available to Grantee without a written revision to the Program Budgets of Appendix B approved by Agency. Grantee further understands that no payment of any portion of this contingency amount will be made unless and until such funds are certified as available by Controller. Grantee agrees to fully comply with these laws, regulations, and policies and procedures.

5.2 Use of Grant Funds. Grantee shall use the Grant Funds only for Eligible Expenses as set forth in Appendix A and for no other purpose. Grantee shall expend the Grant Funds in accordance with the Budget and shall obtain the prior approval of City before transferring expenditures from one line item to another within the Budget.

5.3 Disbursement Procedures. Grant Funds shall be disbursed to Grantee as follows:

(a) Grantee shall submit to the Department for approval, in the manner specified for notices pursuant to Article 15, a document (a "Funding Request") substantially in the form attached as Appendix C. Any unapproved Funding Requests shall be returned by the Department to Grantee with a brief explanation why the Funding Request was rejected. If any such rejection relates only to a portion of Eligible Expenses itemized in a Funding Request, the Department shall have no obligation to disburse any Grant Funds for any other Eligible Expenses itemized in such Funding Request unless and until Grantee submits a Funding Request that is in all respects acceptable to the Department.

(b) The Department shall make all disbursements of Grant Funds pursuant to this Section through electronic payment or by check payable to Grantee sent via U.S. mail in accordance with Article 15, unless the Department otherwise agrees in writing, in its sole discretion. For electronic payment, City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through the City's Automated Clearing House (ACH) payments service/provider. Electronic payments are processed every business day and are safe and secure. To sign up for electronic payments, visit www.sfgov.org/ach. The Department shall make disbursements of Grant Funds no more than once during each **MONTH**.

5.4 State or Federal Funds

(a) **Disallowance.** With respect to Grant Funds, if any, which are ultimately provided by the state or federal government, Grantee agrees that if Grantee claims or receives payment from City for an Eligible Expense, payment or reimbursement of which is later disallowed by the state or federal government, Grantee shall promptly refund the disallowed amount to City upon City's request. At its option, City may offset all or any portion of the disallowed amount against any other payment due to Grantee hereunder or under any other Agreement. Any such offset with respect to a portion of the disallowed amount shall not release Grantee from Grantee's obligation hereunder to refund the remainder of the disallowed amount.

(b) **Grant Terms.** The funding for this Agreement is provided in full or in part by a Federal or State Grant to the City. As part of the terms of receiving the funds, the City is required to incorporate some of the terms into this Agreement and include certain reporting requirements. The incorporated terms and requirements are stated in Appendix A.

ARTICLE 6 REPORTING REQUIREMENTS; AUDITS; PENALTIES FOR FALSE CLAIMS

6.1 Regular Reports. Grantee shall provide, in a prompt and timely manner, financial, operational and other reports, as requested by the Department, in form and substance satisfactory to the Department. Such reports, including any copies, shall be submitted on recycled paper and printed on double-sided pages, to the maximum extent possible.

6.2 Organizational Documents. If requested by City, Grantee shall provide to City the names of its current officers and directors and certified copies of its Articles of Incorporation and Bylaws as well as satisfactory evidence of the valid nonprofit status described in Section 8.1.

6.3 Notification of Defaults or Changes in Circumstances. Grantee shall notify City immediately of (a) any Event of Default or event that, with the passage of time, would constitute an Event of Default; and (b) any change of circumstances that would cause any of the representations and warranties contained in Article 8 to be false or misleading at any time during the term of this Agreement.

6.4 Financial Statements. Pursuant to San Francisco Administrative Code Section 67.32 and Controller requirements, if requested, within sixty (60) days following the end of each Fiscal Year, Grantee shall deliver to City an unaudited balance sheet and the related statement of income and cash flows for such Fiscal Year, all in reasonable detail acceptable to City, certified by an appropriate financial officer of Grantee as accurately presenting the financial position of Grantee. If requested by City, Grantee shall also deliver to City, no later than one hundred twenty (120) days following the end of any Fiscal Year, an audited balance sheet and the related statement of income and cash flows for such Fiscal Year, certified by a reputable accounting firm as accurately presenting the financial position of Grantee.

6.5 Books and Records. Grantee shall establish and maintain accurate files and records of all aspects of the Grant Plan and the matters funded in whole or in part with Grant Funds during the term of this Agreement. Without limiting the scope of the foregoing, Grantee shall establish and maintain accurate financial books and accounting records relating to Eligible Expenses incurred and Grant Funds received and expended under this Agreement, together with all invoices, documents, payrolls, time records and other data related to the matters covered by this Agreement, whether funded in whole or in part with Grant Funds. Grantee shall maintain all of the files, records, books, invoices, documents, payrolls and other data required to be maintained under this Section in a readily accessible location and condition for a period of not less than five (5) years after final payment under this Agreement or until any final audit has been fully completed, whichever is later.

6.6 Inspection and Audit. Grantee shall make available to City, its employees and authorized representatives, during regular business hours all of the files, records, books, invoices, documents, payrolls and other data required to be established and maintained by Grantee under Section 6.5. Grantee shall permit City, its employees and authorized representatives to inspect, audit, examine and make excerpts and transcripts from any of the foregoing. The rights of City pursuant to this Section shall remain in effect so long as Grantee has the obligation to maintain such files, records, books, invoices, documents, payrolls and other data under this Article 6.

6.7 Submitting False Claims Grantee shall at all times deal in good faith with the City, shall only submit a Funding Request to the City upon a good faith and honest determination that the funds sought are for Eligible Expenses under the Grant, and shall only use Grant Funds for payment of Eligible Expenses as set forth in Appendix A. Any Grantee who commits any of the following false acts shall be liable to the City for three times the amount of damages the City sustains because of the Grantee's act. A Grantee will be deemed to have submitted a false claim to the City if the Grantee: (a) knowingly presents or causes to be presented to an officer or employee of the City a false Funding Request; (b) knowingly disburses Grants Funds for expenses that are not Eligible Expenses; (c) knowingly makes, uses, or causes to be made or used a false record or statement to get a false Funding Request paid or approved by the City; (d) conspires to defraud the City by getting a false Funding Request allowed or paid by the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

6.8 Grantee's Board of Directors. Grantee shall at all times be governed by a legally constituted and fiscally responsible board of directors. Such board of directors shall meet regularly and maintain appropriate membership, as established in Grantee's bylaws and other governing documents and shall adhere to applicable provisions of federal, state and local laws governing nonprofit corporations. Grantee's board of directors shall exercise such oversight responsibility with regard to this Agreement as is necessary to ensure full and prompt performance by Grantee of its obligations under this Agreement.

ARTICLE 7 TAXES

7.1 Grantee to Pay All Taxes. Grantee shall pay to the appropriate governmental authority, as and when due, any and all taxes, fees, assessments or other governmental charges, including possessory interest taxes and California sales and use taxes, levied upon or in connection with this Agreement, the Grant Plan, the Grant Funds or any of the activities contemplated by this Agreement.

7.2 Use of City Real Property. If at any time this Agreement entitles Grantee to the possession, occupancy or use of City real property for private gain, the following provisions shall apply:

(a) Grantee, on behalf of itself and any subgrantees, successors and assigns, recognizes and understands that this Agreement may create a possessory interest subject to property taxation and Grantee, and any subgrantee, successor or assign, may be subject to the payment of such taxes.

(b) Grantee, on behalf of itself and any subgrantees, successors and assigns, further recognizes and understands that any assignment permitted hereunder and any exercise of any option to renew or other extension of this Agreement may constitute a change in ownership for purposes of property taxation and therefore may result in a revaluation of any possessory interest created hereunder. Grantee shall report any assignment or other transfer of any interest in this Agreement or any renewal or extension thereof to the County Assessor within sixty (60) days after such assignment, transfer, renewal or extension.

(c) Grantee shall provide such other information as may be requested by City to enable City to comply with any reporting requirements under applicable law with respect to possessory interests.

7.3 Withholding. Grantee agrees that it is obligated to pay all amounts due to the City under the San Francisco Business and Tax Regulations Code during the term of this Agreement. Pursuant to Section 6.10-2 of the San Francisco Business and Tax Regulations Code, Grantee further acknowledges and

agrees that City may withhold any payments due to Grantee under this Agreement if Grantee is delinquent in the payment of any amount required to be paid to the City under the San Francisco Business and Tax Regulations Code. Any payments withheld under this paragraph shall be made to Grantee, without interest, upon Grantee coming back into compliance with its obligations.

ARTICLE 8 REPRESENTATIONS AND WARRANTIES

Grantee represents and warrants each of the following as of the date of this Agreement and at all times throughout the term of this Agreement:

8.1 Organization; Authorization. Grantee is a nonprofit corporation, duly organized and validly existing and in good standing under the laws of the jurisdiction in which it was formed. Grantee has established and maintains valid nonprofit status under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended, and all rules and regulations promulgated under such Section. Grantee has duly authorized by all necessary action the execution, delivery and performance of this Agreement. Grantee has duly executed and delivered this Agreement and this Agreement constitutes a legal, valid and binding obligation of Grantee, enforceable against Grantee in accordance with the terms hereof.

8.2 Location. Grantee's operations, offices and headquarters are located at the address for notices set forth in Section 15. All aspects of the Grant Plan will be implemented at the geographic location(s), if any, specified in the Grant Plan.

8.3 No Misstatements. No document furnished or to be furnished by Grantee to City in connection with the Application Documents, this Agreement, any Funding Request or any other document relating to any of the foregoing, contains or will contain any untrue statement of material fact or omits or will omit a material fact necessary to make the statements contained therein not misleading, under the circumstances under which any such statement shall have been made.

8.4 Conflict of Interest.

(a) Through its execution of this Agreement, Grantee acknowledges that it is familiar with the provision of Section 15.103 of the City's Charter, Article III, Chapter 2 of the City's Campaign and Governmental Conduct Code, and Section 87100 et seq. and Section 1090 et seq. of the Government Code of the State of California, and certifies that it does not know of any facts which constitutes a violation of said provisions and agrees that it will immediately notify the City if it becomes aware of any such fact during the term of this Agreement.

(b) Not more than one member of an immediate family serves or will serve as an officer, director or employee of Grantee, without the prior written consent of City. For purposes of this subsection, "immediate family" shall include husband, wife, domestic partners, brothers, sisters, children and parents (both legal parents and step-parents).

8.5 No Other Agreements with City. Except as expressly itemized in Appendix D, neither Grantee nor any of Grantee's affiliates, officers, directors or employees has any interest, however remote, in any other agreement with City including any commission, department or other subdivision thereof.

8.6 Subcontracts. Except as may be permitted under Section 13.3, Grantee has not entered into any agreement, arrangement or understanding with any other person or entity pursuant to which such person or entity will implement or assist in implementing all or any portion of the Grant Plan.

8.7 Eligibility to Receive Federal Funds. By executing this Agreement, Grantee certifies that Grantee is not suspended, debarred or otherwise excluded from participation in federal assistance programs. Grantee acknowledges that this certification of eligibility to receive federal funds is a material term of the Agreement.

ARTICLE 9 INDEMNIFICATION AND GENERAL LIABILITY

9.1 Indemnification. Grantee shall indemnify, protect, defend and hold harmless each of the Indemnified Parties from and against any and all Losses arising from, in connection with or caused by: (a) a material breach of this Agreement by Grantee; (b) a material breach of any representation or warranty of Grantee contained in this Agreement; (c) any personal injury caused, directly or indirectly, by any act or omission of Grantee or its employees, subgrantees or agents; (d) any property damage caused, directly or indirectly by any act or omission of Grantee or its employees, subgrantees or agents; (e) the use, misuse or failure of any equipment or facility used by Grantee, or by any of its employees, subgrantees or agents, regardless of whether such equipment or facility is furnished, rented or loaned to Grantee by an Indemnified Party; (f) any tax, fee, assessment or other charge for which Grantee is responsible under Article 7; or (g) any infringement of patent rights, copyright, trade secret or any other proprietary right or trademark of any person or entity in consequence of the use by any Indemnified Party of any goods or services furnished to such Indemnified Party in connection with this Agreement. Grantee's obligations under the immediately preceding sentence shall apply to any Loss that is caused in whole or in part by the active or passive negligence of any Indemnified Party, but shall exclude any Loss caused solely by the willful misconduct of the Indemnified Party. The foregoing indemnity shall include, without limitation, consultants and experts and related costs and City's costs of investigating any claims against the City.

9.2 Duty to Defend; Notice of Loss. Grantee acknowledges and agrees that its obligation to defend the Indemnified Parties under Section 9.1: (a) is an immediate obligation, independent of its other obligations hereunder; (b) applies to any Loss which actually or potentially falls within the scope of Section 9.1, regardless of whether the allegations asserted in connection with such Loss are or may be groundless, false or fraudulent; and (c) arises at the time the Loss is tendered to Grantee by the Indemnified Party and continues at all times thereafter. The Indemnified Party shall give Grantee prompt notice of any Loss under Section 9.1 and Grantee shall have the right to defend, settle and compromise any such Loss; provided, however, that the Indemnified Party shall have the right to retain its own counsel at the expense of Grantee if representation of such Indemnified Party by the counsel retained by Grantee would be inappropriate due to conflicts of interest between such Indemnified Party and Grantee. An Indemnified Party's failure to notify Grantee promptly of any Loss shall not relieve Grantee of any liability to such Indemnified Party pursuant to Section 9.1, unless such failure materially impairs Grantee's ability to defend such Loss. Grantee shall seek the Indemnified Party's prior written consent to settle or compromise any Loss if Grantee contends that such Indemnified Party shares in liability with respect thereto.

9.3 Incidental and Consequential Damages. Losses covered under this Article 9 shall include any and all incidental and consequential damages resulting in whole or in part from Grantee's acts or omissions. Nothing in this Agreement shall constitute a waiver or limitation of any rights that any Indemnified Party may have under applicable law with respect to such damages.

9.4 LIMITATION ON LIABILITY OF CITY. CITY'S OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE AGGREGATE AMOUNT OF GRANT FUNDS ACTUALLY DISBURSED HEREUNDER. NOTWITHSTANDING ANY OTHER PROVISION CONTAINED IN THIS AGREEMENT, THE APPLICATION DOCUMENTS OR ANY OTHER

DOCUMENT OR COMMUNICATION RELATING TO THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, THE GRANT FUNDS, THE GRANT PLAN OR ANY ACTIVITIES PERFORMED IN CONNECTION WITH THIS AGREEMENT.

ARTICLE 10 INSURANCE

10.1 Types and Amounts of Coverage. Without limiting Grantee's liability pursuant to Article 9, Grantee shall maintain in force, during the full term of this Agreement, insurance in the following amounts and coverages:

(a) Workers' Compensation, in statutory amounts, with Employers' Liability Limits not less than one million dollars (\$1,000,000) each accident, injury, or illness.

(b) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence and \$2,000,000 general aggregate for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations, and

(b) Commercial General Liability Insurance with limits not less than \$1,000,000 each occurrence and \$2,000,000 general aggregate for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; policy must include Abuse and Molestation coverage, and

(c) Commercial Automobile Liability Insurance with limits not less than one million dollars (\$1,000,000) each occurrence Combined Single Limit for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

(d) Professional liability insurance for negligent acts, errors or omission with respect to professional or technical services, if any, required in the performance of this Agreement with limits not less than one million dollars (\$1,000,000) each claim.

(e) Technology Errors and Omissions Liability coverage, with limits of \$1,000,000 each occurrence and each loss, and \$2,000,000 general aggregate. The policy shall at a minimum cover professional misconduct or lack of the requisite skill required for the performance of services defined in the contract and shall also provide coverage for the following risks:

(1.) Liability arising from theft, dissemination, and/or use of confidential information, including but not limited to, bank and credit card account information or personal information, such as name, address, social security numbers, confidential social service information, protected health information or other personally identifying information, stored or transmitted in electronic form;

(2.) Network security liability arising from the unauthorized access to, use of, or tampering with computers or computer systems, including hacker attacks; and

(3.) Liability arising from the introduction of any form of malicious software including computer viruses into, or otherwise causing damage to the City's or third person's computer, computer system, network, or similar computer related property and the data, software, and programs thereon.

10.2 Additional Requirements for General and Automobile Coverage. Commercial General Liability and Commercial Automobile Liability insurance policies shall:

(a) Name as additional insured City and its officers, agents and employees.

(b) Provide that such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that insurance applies separately to each insured against whom claim is made or suit is brought, except with respect to limits of liability.

10.3 Additional Requirements for All Policies. All policies shall be endorsed to provide at least thirty (30) days' advance written notice to City of cancellation of policy for any reason, nonrenewal or reduction in coverage and specific notice mailed to City's address for notices pursuant to Article 15.

10.4 Required Post-Expiration Coverage. Should any of the insurance required hereunder be provided under a claims-made form, Grantee shall maintain such coverage continuously throughout the term of this Agreement and, without lapse, for a period of three (3) years beyond the expiration or termination of this Agreement, to the effect that, should occurrences during the term hereof give rise to claims made after expiration or termination of the Agreement, such claims shall be covered by such claims-made policies.

10.5 General Annual Aggregate Limit/Inclusion of Claims Investigation or Legal Defense Costs. Should any of the insurance required hereunder be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

10.6 Evidence of Insurance. Before commencing any operations under this Agreement, Grantee shall furnish to City certificates of insurance, and additional insured policy endorsements, in form and with insurers satisfactory to City, evidencing all coverages set forth above, and shall furnish complete copies of policies promptly upon City's request. Before commencing any operations under this Agreement, Grantee shall furnish to City certificates of insurance and additional insured policy endorsements with insurers with ratings comparable to A-, VIII or higher, that are authorized to do business in the State of California, and that are satisfactory to City, in form evidencing all coverages set forth above. Failure to maintain insurance shall constitute a material breach of this Agreement.

10.7 Effect of Approval. Approval of any insurance by City shall not relieve or decrease the liability of Grantee hereunder.

10.8 Insurance for Subcontractors and Evidence of this Insurance. If a subcontractor will be used to complete any portion of this agreement, the grantee shall ensure that the subcontractor shall provide all necessary insurance and shall name the City and County of San Francisco, its officers, agents, and employees and the grantee listed as additional insureds.

ARTICLE 11
EVENTS OF DEFAULT AND REMEDIES

11.1 Events of Default. The occurrence of any one or more of the following events shall constitute an “Event of Default” under this Agreement:

(a) **False Statement.** Any statement, representation or warranty contained in this Agreement, in the Application Documents, in any Funding Request or in any other document submitted to City under this Agreement is found by City to be false or misleading.

(b) **Failure to Provide Insurance.** Grantee fails to provide or maintain in effect any policy of insurance required in Article 10.

(c) **Failure to Comply with Representations and Warranties or Applicable Laws.** Grantee fails to perform or breaches any of the terms or provisions of Article 8 or 16.

(d) **Failure to Perform Other Covenants.** Grantee fails to perform or breaches any other agreement or covenant of this Agreement to be performed or observed by Grantee as and when performance or observance is due and such failure or breach continues for a period of ten (10) days after the date on which such performance or observance is due.

(e) **Cross Default.** Grantee defaults under any other agreement between Grantee and City (after expiration of any grace period expressly stated in such agreement).

(f) **Voluntary Insolvency.** Grantee (i) is generally not paying its debts as they become due, (ii) files, or consents by answer or otherwise to the filing against it of, a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction, (iii) makes an assignment for the benefit of its creditors, (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Grantee or of any substantial part of Grantee's property or (v) takes action for the purpose of any of the foregoing.

(g) **Involuntary Insolvency.** Without consent by Grantee, a court or government authority enters an order, and such order is not vacated within ten (10) days, (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Grantee or with respect to any substantial part of Grantee's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Grantee.

11.2 Remedies upon Event of Default. Upon and during the continuance of an Event of Default, City may do any of the following, individually or in combination with any other remedy:

(a) **Termination.** City may terminate this Agreement by giving a written termination notice to Grantee of the Event of Default and that, on the date specified in the notice, this Agreement shall terminate and all rights of Grantee hereunder shall be extinguished. In the sole discretion of the City, Grantee may be allowed ten (10) days to cure the default. In the event of termination for default, Grantee will be paid for Eligible Expenses in any Funding Request that was submitted and approved by City prior to the date of termination specified in such notice.

(b) **Withholding of Grant Funds.** City may withhold all or any portion of Grant Funds not yet disbursed hereunder, regardless of whether Grantee has previously submitted a Funding Request or whether City has approved the disbursement of the Grant Funds requested in any Funding Request. Any Grant Funds withheld pursuant to this Section and subsequently disbursed to Grantee after cure of applicable Events of Default, if granted by the City in its sole discretion, shall be disbursed without interest.

(c) **Offset.** City may offset against all or any portion of undisbursed Grant Funds hereunder or against any payments due to Grantee under any other agreement between Grantee and City the amount of any outstanding Loss incurred by any Indemnified Party, including any Loss incurred as a result of the Event of Default.

(d) **Return of Grant Funds.** City may demand the immediate return of any previously disbursed Grant Funds that have been claimed or expended by Grantee in breach of the terms of this Agreement, together with interest thereon from the date of disbursement at the maximum rate permitted under applicable law.

11.3 Termination for Convenience. City shall have the option, in its sole discretion, to terminate this Agreement at any time for convenience and without cause. City shall exercise this option by giving Grantee written notice that specifies the effective date of termination. Upon receipt of the notice of termination, Grantee shall undertake with diligence all necessary actions to effect the termination of this Agreement on the date specified by City and minimize the liability of Grantee and City to third parties. Such actions shall include, without limitation:

(a) Halting the performance of all work under this Agreement on the date(s) and in the manner specified by City;

(b) Terminating all existing orders and subcontracts, and not placing any further orders or subcontracts for materials, services, equipment or other items; and

(c) Completing performance of any work that City designates to be completed prior to the date of termination specified by City.

In no event shall City be liable for costs incurred by Grantee or any of its subcontractors after the termination date specified by City, except for those costs incurred at the request of City pursuant to this section.

11.4 Remedies Nonexclusive. Each of the remedies provided for in this Agreement may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The remedies contained herein are in addition to all other remedies available to City at law or in equity by statute or otherwise and the exercise of any such remedy shall not preclude or in any way be deemed to waive any other remedy.

ARTICLE 12

DISCLOSURE OF INFORMATION AND DOCUMENTS

12.1 Proprietary or Confidential Information of City. Grantee understands and acknowledges that, in the performance of this Agreement or in contemplation thereof, Grantee may have access to private or confidential information that may be owned or controlled by City and that such information may contain proprietary or confidential information, the disclosure of which to third parties may be damaging to City. Grantee agrees that all information disclosed by City to Grantee shall be held in confidence and used only

in the performance of this Agreement. Grantee shall exercise the same standard of care to protect such information as a reasonably prudent nonprofit entity would use to protect its own proprietary or confidential data.

12.2 Sunshine Ordinance. Grantee acknowledges and agrees that this Agreement and the Application Documents are subject to Section 67.24(e) of the San Francisco Administrative Code, which provides that contracts, including this Agreement, grantee's bids, responses to Requests for Proposals and all other records of communications between City and persons or entities seeking contracts, shall be open to inspection immediately after a contract has been awarded. Nothing in Section 67.24(e) (as it exists on the date hereof) requires the disclosure of a private person's or organization's net worth or other proprietary financial data submitted for qualification for a contract or other benefit until and unless that person or organization is awarded the contract or benefit. All information provided by Grantee covered by Section 67.24(e) (as it may be amended from time to time) will be made available to the public upon request.

12.3 Financial Projections. Pursuant to San Francisco Administrative Code Section 67.32, Grantee agrees upon request to provide City with financial projections (including profit and loss figures) for the activities and/or projects contemplated by this Grant ("Project") and annual audited financial statements thereafter. Grantee agrees that all such projections and financial statements shall be public records that must be disclosed.

ARTICLE 13 ASSIGNMENTS AND SUBCONTRACTING

13.1 No Assignment by Grantee. Grantee shall not, either directly or indirectly, assign, transfer, hypothecate, subcontract or delegate all or any portion of this Agreement or any rights, duties or obligations of Grantee hereunder without the prior written consent of City. This Agreement shall not, nor shall any interest herein, be assignable as to the interest of Grantee involuntarily or by operation of law without the prior written consent of City. A change of ownership or control of Grantee or a sale or transfer of substantially all of the assets of Grantee shall be deemed an assignment for purposes of this Agreement.

13.2 Agreement Made in Violation of this Article. Any agreement made in violation of Section 13.1 shall confer no rights on any person or entity and shall automatically be null and void.

13.3 Subcontracting. If Appendix E lists any permitted subgrantees, then notwithstanding any other provision of this Agreement to the contrary, Grantee shall have the right to subcontract on the terms set forth in this Section. If Appendix E is blank or specifies that there are no permitted subgrantees, then Grantee shall have no rights under this Section.

(a) **Limitations.** In no event shall Grantee subcontract or delegate the whole of the Grant Plan. Grantee may subcontract with any of the permitted subgrantees set forth on Appendix E without the prior consent of City; provided, however, that Grantee shall not thereby be relieved from any liability or obligation under this Agreement and, as between City and Grantee, Grantee shall be responsible for the acts, defaults and omissions of any subgrantee or its agents or employees as fully as if they were the acts, defaults or omissions of Grantee. Grantee shall ensure that its subgrantees comply with all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. All references herein to duties and obligations of Grantee shall be deemed to pertain also to all subgrantees to the extent

applicable. A default by any subgrantee shall be deemed to be an Event of Default hereunder. Nothing contained in this Agreement shall create any contractual relationship between any subgrantee and City.

(b) **Terms of Subcontract.** Each subcontract shall be in form and substance acceptable to City and shall expressly provide that it may be assigned to City without the prior consent of the subgrantee. In addition, each subcontract shall incorporate all of the terms of this Agreement, insofar as they apply to the subcontracted portion of the Grant Plan. Without limiting the scope of the foregoing, each subcontract shall provide City, with respect to the subgrantee, the audit and inspection rights set forth in Section 6.6. Upon the request of City, Grantee shall promptly furnish to City true and correct copies of each subcontract permitted hereunder.

13.4 Grantee Retains Responsibility. Grantee shall remain liable for the performance by any assignee or subgrantee of all of the covenants terms and conditions contained in this Agreement.

ARTICLE 14 INDEPENDENT CONTRACTOR STATUS

14.1 Nature of Agreement. Grantee shall be deemed at all times to be an independent contractor and is solely responsible for the manner in which Grantee implements the Grant Plan and uses the Grant Funds. Grantee shall at all times remain solely liable for the acts and omissions of Grantee, its officers and directors, employees and agents. Nothing in this Agreement shall be construed as creating a partnership, joint venture, employment or agency relationship between City and Grantee.

14.2 Direction. Any terms in this Agreement referring to direction or instruction from the Department or City shall be construed as providing for direction as to policy and the result of Grantee's work only, and not as to the means by which such a result is obtained.

14.3 Consequences of Recharacterization.

(a) Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Grantee is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Grantee which can be applied against this liability). City shall subsequently forward such amounts to the relevant taxing authority.

(b) Should a relevant taxing authority determine a liability for past services performed by Grantee for City, upon notification of such fact by City, Grantee shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Grantee under this Agreement (again, offsetting any amounts already paid by Grantee which can be applied as a credit against such liability).

(c) A determination of employment status pursuant to either subsection (a) or (b) of this Section 14.3 shall be solely for the purposes of the particular tax in question, and for all other purposes of this Agreement, Grantee shall not be considered an employee of City. Notwithstanding the foregoing, if any court, arbitrator, or administrative authority determine that Grantee is an employee for any other purpose, Grantee agrees to a reduction in City's financial liability hereunder such that the aggregate amount of Grant Funds under this Agreement does not exceed what would have been the amount of such Grant Funds had the court, arbitrator, or administrative authority had not determined that Grantee was an employee.

ARTICLE 15
NOTICES AND OTHER COMMUNICATIONS

15.1 Requirements. Unless otherwise specifically provided herein, all notices, consents, directions, approvals, instructions, requests and other communications hereunder shall be in writing, shall be addressed to the person and address set forth below and may be sent by U.S. mail or e-mail, and shall be addressed as follows:):

If to the Department or City: DEPARTMENT OF EARLY CHILDHOOD
1650 MISSION STREET, SUITE 312
SAN FRANCISCO, CA 94103

If to Grantee: CHILDREN’S COUNCIL OF SAN FRANCISCO
445 CHURCH STREET
SAN FRANCISCO, CA 94114
Attn: GINA M. FROMER
Email: GFROMER@CHILDRENSCOUNCIL.ORG

Any notice of default must be sent by registered mail.

15.2 Effective Date. All communications sent in accordance with Section 15.1 shall become effective on the date of receipt

15.3 Change of Address. Any party hereto may designate a new address for purposes of this Article 15 by notice to the other party.

ARTICLE 16
COMPLIANCE

16.1 Reserved.

16.2 Nondiscrimination; Penalties.

(a) **Grantee Shall Not Discriminate.** In the performance of this Agreement, Grantee agrees not to discriminate against any employee, City and County employee working with such grantee or subgrantee, applicant for employment with such grantee or subgrantee, or against any person seeking accommodations, advantages, facilities, privileges, services, or membership in all business, social, or other establishments or organizations, on the basis of the fact or perception of a person’s race, color, creed, religion, national origin, ancestry, age, height, weight, sex, sexual orientation, gender identity, domestic partner status, marital status, disability or Acquired Immune Deficiency Syndrome or HIV status (AIDS/HIV status), or association with members of such protected classes, or in retaliation for opposition to discrimination against such classes.

(b) **Subcontracts.** Grantee shall incorporate by reference in all subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subgrantees to comply with such provisions. Grantee’s failure to comply with the obligations in this subsection shall constitute a material breach of this Agreement.

(c) **Non-Discrimination in Benefits.** Grantee does not as of the date of this Agreement and will not during the term of this Agreement, in any of its operations in San Francisco or where the work is being performed for the City or elsewhere within the United States, discriminate in the provision of

bereavement leave, family medical leave, health benefits, membership or membership discounts, moving expenses, pension and retirement benefits or travel benefits, as well as any benefits other than the benefits specified above, between employees with domestic partners and employees with spouses, and/or between the domestic partners and spouses of such employees, where the domestic partnership has been registered with a governmental entity pursuant to state or local law authorizing such registration, subject to the conditions set forth in Section 12B.2(b) of the San Francisco Administrative Code.

(d) **Condition to Contract.** As a condition to this Agreement, Grantee shall execute the “Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits” form (Form CMD-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Contract Monitoring Division.

(e) **Incorporation of Administrative Code Provisions by Reference.** The provisions of Chapters 12B and 12C of the San Francisco Administrative Code are incorporated in this Section by reference and made a part of this Agreement as though fully set forth herein. Grantee shall comply fully with and be bound by all of the provisions that apply to this Agreement under such Chapters of the Administrative Code, including the remedies provided in such Chapters. Without limiting the foregoing, Grantee understands that pursuant to Sections 12B.2(h) and 12C.3(g) of the San Francisco Administrative Code, a penalty of fifty dollars (\$50) for each person for each calendar day during which such person was discriminated against in violation of the provisions of this Agreement may be assessed against Grantee and/or deducted from any payments due Grantee.

16.3 Reserved.

16.4 Tropical Hardwood and Virgin Redwood Ban. Pursuant to § 804(b) of the San Francisco Environment Code, City urges all grantees not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

16.5 Drug-Free Workplace Policy. Grantee acknowledges that pursuant to the Federal Drug-Free Workplace Act of 1989, the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited on City premises. Grantee and its employees, agents or assigns shall comply with all terms and provisions of such Act and the rules and regulations promulgated thereunder.

16.6 Resource Conservation; Liquidated Damages. Chapter 5 of the San Francisco Environment Code (Resource Conservation) is incorporated herein by reference. Failure by Grantee to comply with any of the applicable requirements of Chapter 5 will be deemed a material breach of contract. If Grantee fails to comply in good faith with any of the provisions of Chapter 5, Grantee shall be liable for liquidated damages in an amount equal to Grantee's net profit under this Agreement, or five percent (5%) of the total contract amount, whichever is greater. Grantee acknowledges and agrees that the liquidated damages assessed shall be payable to City upon demand and may be offset against any monies due to Grantee from any contract with City.

16.7 Compliance with ADA. Grantee acknowledges that, pursuant to the ADA, programs, services and other activities provided by a public entity to the public, whether directly or through a grantee or contractor, must be accessible to the disabled public. Grantee shall not discriminate against any person protected under the ADA in connection with all or any portion of the Grant Plan and shall comply at all times with the provisions of the ADA.

16.8. Requiring Minimum Compensation for Employees. Grantee shall pay covered employees no less than the minimum compensation required by San Francisco Administrative Code Chapter 12P, including a minimum hourly gross compensation, compensated time off, and uncompensated time off.

Grantee is subject to the enforcement and penalty provisions in Chapter 12P. Information about and the text of the Chapter 12P is available on the web at <http://sfgov.org/olse/mco>. Grantee is required to comply with all of the applicable provisions of 12P, irrespective of the listing of obligations in this Section. By signing and executing this Agreement, Grantee certifies that it complies with Chapter 12P.

16.9 Limitations on Contributions. By executing this Agreement, Grantee acknowledges its obligations under section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (i) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (ii) a candidate for that City elective office, or (iii) a committee controlled by such elected official or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the contract. The prohibition on contributions applies to each prospective party to the contract; each member of Grantee's board of directors; Grantee's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10 % in Grantee; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Grantee. Grantee certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the grant, and has provided the names of the persons required to be informed to the City department with whom it is contracting.

→ The requirements of Chapter 83 apply to: (a) entry level positions for work performed by a contractor in the City and (b) entry level positions for work performed on the contract in Alameda, San Francisco or San Mateo counties. If the grant amount is more than \$50,000, then you must call the First Source Hiring Administrator (701-4848) to review whether Chapter 83 will apply to the grant. If it does, then insert §16.10. If the First Source Hiring Administrator determines Chapter 83 does not apply, then §16.10 should read "Reserved."

16.10 First Source Hiring Program. Contractor must comply with all of the provisions of the First Source Hiring Program, Chapter 83 of the San Francisco Administrative Code, that apply to this Agreement, and Contractor is subject to the enforcement and penalty provisions in Chapter 83.

16.11 Prohibition on Political Activity with City Funds. In accordance with San Francisco Administrative Code Chapter 12.G, no funds appropriated by the City and County of San Francisco for this Agreement may be expended for organizing, creating, funding, participating in, supporting, or attempting to influence any political campaign for a candidate or for a ballot measure (collectively, "Political Activity"). The terms of San Francisco Administrative Code Chapter 12.G are incorporated herein by this reference. Accordingly, an employee working in any position funded under this Agreement shall not engage in any Political Activity during the work hours funded hereunder, nor shall any equipment or resource funded by this Agreement be used for any Political Activity. In the event Grantee, or any staff member in association with Grantee, engages in any Political Activity, then (i) Grantee shall keep and maintain appropriate records to evidence compliance with this section, and (ii) Grantee shall have the burden to prove that no funding from this Agreement has been used for such Political Activity. Grantee agrees to cooperate with any audit by the City or its designee in order to ensure compliance with this section. In the event Grantee violates the provisions of this section, the City may, in addition to any other rights or remedies available hereunder, (i) terminate this Agreement and any other agreements between Grantee and City, (ii) prohibit Grantee from bidding on or receiving any new City contract for a period of two (2) years, and (iii) obtain reimbursement of all funds previously disbursed to Grantee under this Agreement.

16.12 Preservative-treated Wood Containing Arsenic. Grantee may not purchase preservative-treated wood products containing arsenic in the performance of this Agreement unless an exemption from the requirements of Chapter 13 of the San Francisco Environment Code is obtained from the Department of the Environment under Section 1304 of the Code. The term “preservative-treated wood containing arsenic” shall mean wood treated with a preservative that contains arsenic, elemental arsenic, or an arsenic copper combination, including, but not limited to, chromated copper arsenate preservative, ammoniacal copper zinc arsenate preservative, or ammoniacal copper arsenate preservative. Grantee may purchase preservative-treated wood products on the list of environmentally preferable alternatives prepared and adopted by the Department of the Environment. This provision does not preclude Grantee from purchasing preservative-treated wood containing arsenic for saltwater immersion. The term “saltwater immersion” shall mean a pressure-treated wood that is used for construction purposes or facilities that are partially or totally immersed in saltwater.

16.13 Working with Minors. In accordance with California Public Resources Code Section 5164, if Grantee, or any subgrantee, is providing services at a City park, playground, recreational center or beach, Contractor shall not hire, and shall prevent its subcontractors from hiring, any person for employment or a volunteer position in a position having supervisory or disciplinary authority over a minor if that person has been convicted of any offense listed in Public Resources Code Section 5164. In addition, if Grantee, or any subgrantee, is providing services to the City involving the supervision or discipline of minors or where Grantee, or any subgrantee, will be working with minors in an unaccompanied setting on more than an incidental or occasional basis, Grantee and any subgrantee shall comply with any and all applicable requirements under federal or state law mandating criminal history screening for such positions and/or prohibiting employment of certain persons including but not limited to California Penal Code Section 290.95. In the event of a conflict between this section and Section 16.16, "Consideration of Criminal History in Hiring and Employment Decisions," of this Agreement, this section shall control. Grantee shall expressly require any of its subgrantees with supervisory or disciplinary power over a minor to comply with this section of the Agreement as a condition of its contract with the subgrantee. Grantee acknowledges and agrees that failure by Grantee or any of its subgrantees to comply with any provision of this section of the Agreement shall constitute an Event of Default.

16.14 Protection of Private Information. Grantee has read and agrees to the terms set forth in San Francisco Administrative Code Sections 12M.2, “Nondisclosure of Private Information,” and 12M.3, “Enforcement” of Administrative Code Chapter 12M, “Protection of Private Information,” which are incorporated herein as if fully set forth. Grantee agrees that any failure of Grantee to comply with the requirements of Section 12M.2 of this Chapter shall be a material breach of the Agreement. In such an event, in addition to any other remedies available to it under equity or law, the City may terminate the Agreement, bring a false claim action against the Grantee pursuant to Chapter 6 or Chapter 21 of the Administrative Code, or debar the Grantee.

16.16 Public Access to Meetings and Records. If Grantee receives a cumulative total per year of at least \$250,000 in City funds or City-administered funds and is a non-profit organization as defined in Chapter 12L of the San Francisco Administrative Code, Grantee shall comply with and be bound by all the applicable provisions of that Chapter. By executing this Agreement, Grantee agrees to open its meetings and records to the public in the manner set forth in Sections 12L.4 and 12L.5 of the Administrative Code. Grantee further agrees to make good-faith efforts to promote community membership on its Board of Directors in the manner set forth in Section 12L.6 of the Administrative Code. Grantee acknowledges that its material failure to comply with any of the provisions of this paragraph shall constitute a material breach of this Agreement. Grantee further acknowledges that such material breach of the Agreement shall be grounds for the City to terminate and/or not renew the Agreement, partially or in its entirety.

16.17 Consideration of Criminal History in Hiring and Employment Decisions.

(a) Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T, “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (“Chapter 12T”), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Agreement as though fully set forth herein. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

(b) The requirements of Chapter 12T shall only apply to a Contractor’s or Subcontractor’s operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, and shall apply when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco. Chapter 12T shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

16.18 Food Service Waste Reduction Requirements. Grantee agrees to comply fully with and be bound by all of the provisions of the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including the remedies provided, and implementing guidelines and rules. The provisions of Chapter 16 are incorporated herein by reference and made a part of this Agreement as though fully set forth. This provision is a material term of this Agreement. By entering into this Agreement, Grantee agrees that if it breaches this provision, City will suffer actual damages that will be impractical or extremely difficult to determine; further, Grantee agrees that the sum of one hundred dollars (\$100) liquidated damages for the first breach, two hundred dollars (\$200) liquidated damages for the second breach in the same year, and five hundred dollars (\$500) liquidated damages for subsequent breaches in the same year is reasonable estimate of the damage that City will incur based on the violation, established in light of the circumstances existing at the time this Agreement was made. Such amount shall not be considered a penalty, but rather agreed monetary damages sustained by City because of Grantee’s failure to comply with this provision.

16.19 Reserved. Slavery Era Disclosure.

16.20 Distribution of Beverages and Water.

(a) **Sugar-Sweetened Beverage Prohibition.** Grantee agrees that it shall not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Agreement.

(b) **Packaged Water Prohibition.** Grantee agrees that it shall not sell, provide, or otherwise distribute Packaged Water, as defined by San Francisco Environment Code Chapter 24, as part of its performance of this Agreement.

16.21 Additional Requirements for Federally-Funded Awards

- 1) The Grantee shall establish a Dun and Bradstreet (D&B) Data Universal Numbering System (DUNS) number as a universal identifier as per 2 CFR Part 25.

- 2) The Grant Agreement is subject to 2 CFR Part 175, Award Term for Trafficking in Persons. Federal funding under this Grant Agreement may be terminated without penalty if the Grantee
- a. Engages in severe forms of trafficking in persons during the period of time that the award is in effect;
 - b. Procures a commercial sex act during the period of time that the award is in effect; or
 - c. Uses forced labor in the performance of the award or sub-awards under the award.

16.22 Compliance with Other Laws. Without limiting the scope of any of the preceding sections of this Article 16, Grantee shall keep itself fully informed of City's Charter, codes, ordinances and regulations and all state, and federal laws, rules and regulations affecting the performance of this Agreement and shall at all times comply with such Charter codes, ordinances, and regulations rules and laws.

ARTICLE 17 MISCELLANEOUS

17.1 No Waiver. No waiver by the Department or City of any default or breach of this Agreement shall be implied from any failure by the Department or City to take action on account of such default if such default persists or is repeated. No express waiver by the Department or City shall affect any default other than the default specified in the waiver and shall be operative only for the time and to the extent therein stated. Waivers by City or the Department of any covenant, term or condition contained herein shall not be construed as a waiver of any subsequent breach of the same covenant, term or condition. The consent or approval by the Department or City of any action requiring further consent or approval shall not be deemed to waive or render unnecessary the consent or approval to or of any subsequent similar act.

17.2 Modification. This Agreement may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved in the same manner as this Agreement.

17.3 Administrative Remedy for Agreement Interpretation. Should any question arise as to the meaning or intent of this Agreement, the question shall, prior to any other action or resort to any other legal remedy, be referred to Department Head, as the case may be, of the Department who shall decide the true meaning and intent of the Agreement. Such decision shall be final and conclusive.

17.4 Governing Law; Venue. The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California, without regard to its conflict of laws principles. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

17.5 Headings. All article and section headings and captions contained in this Agreement are for reference only and shall not be considered in construing this Agreement.

17.6 Entire Agreement. This Agreement and the Application Documents set forth the entire Agreement between the parties, and supersede all other oral or written provisions. If there is any conflict

between the terms of this Agreement and the Application Documents, the terms of this Agreement shall govern. The following appendices are attached to and a part of this Agreement:

Appendix A, Services to be Provided

Appendix B, Budget Summary

Appendix C, Method of Payment

Appendix D, Interests in Other City Grants

Appendix E, Permitted Subgrantees

Appendix F, Federal Award Information

Appendix G, Federal Requirements for Subrecipients

Appendix H, Additional Federal Requirements

17.7 Certified Resolution of Signatory Authority. Upon request of City, Grantee shall deliver to City a copy of the corporate resolution(s) authorizing the execution, delivery and performance of this Agreement, certified as true, accurate and complete by the secretary or assistant secretary of Grantee.

17.8 Severability. Should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (a) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (b) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

17.9 Successors; No Third-Party Beneficiaries. Subject to the terms of Article 13, the terms of this Agreement shall be binding upon, and inure to the benefit of, the parties hereto and their successors and assigns. Nothing in this Agreement, whether express or implied, shall be construed to give any person or entity (other than the parties hereto and their respective successors and assigns and, in the case of Article 9, the Indemnified Parties) any legal or equitable right, remedy or claim under or in respect of this Agreement or any covenants, conditions or provisions contained herein.

17.10 Survival of Terms. The obligations of Grantee and the terms of the following provisions of this Agreement shall survive and continue following expiration or termination of this Agreement:

Section 4.3 Ownership of Results.

Section 6.4 Financial Statements.

Section 6.5 Books and Records.

Section 6.6 Inspection and Audit.

Section 6.7 Submitting False Claims;
Monetary Penalties

Article 7 Taxes

Article 8 Representations and Warranties

Article 9 Indemnification and General
Liability

Section 10.4 Required Post-Expiration
Coverage.

Article 12 Disclosure of Information and
Documents

Section 13.4 Grantee Retains
Responsibility.

Section 14.3 Consequences of
Recharacterization.

This Article 17 Miscellaneous

17.11 Further Assurances. From and after the date of this Agreement, Grantee agrees to do such things, perform such acts, and make, execute, acknowledge and deliver such documents as may be reasonably necessary or proper and usual to complete the transactions contemplated by this Agreement and to carry out the purpose of this Agreement in accordance with this Agreement.

17.12 Dispute Resolution Procedure. The following Dispute Resolution Procedure provides a process to resolve any disputes or concerns relating to the administration of an awarded professional services grant or grant between the City and County of San Francisco and nonprofit health and human services grantees. Grantees and City staff should first attempt to come to resolution informally through discussion and negotiation with the designated contact person in the department. If informal discussion has failed to resolve the problem, grantees and departments should employ the following steps:

Step 1 The grantee will submit a written statement of the concern or dispute addressed to the Grant/Program Manager who oversees the agreement in question. The writing should describe the nature of the concern or dispute, i.e., program, reporting, monitoring, budget, compliance or other concern. The Grant/Program Manager will investigate the concern with the appropriate department staff that are involved with the nonprofit agency's program, and will either convene a meeting with the grantee or provide a written response to the grantee within 10 working days.

Step 2 Should the dispute or concern remain unresolved after the completion of Step 1, the grantee may request review by the Division or Department Head who supervises the Grant/Program Manager. This request shall be in writing and should describe why the concern is still unresolved and propose a solution that is satisfactory to the grantee. The Division or Department Head will consult with other Department and City staff as appropriate, and will provide a written determination of the resolution to the dispute or concern within 10 working days.

Step 3 Should Steps 1 and 2 above not result in a determination of mutual agreement, the grantee may forward the dispute to the Executive Director of the Department or their designee. This dispute shall be in writing and describe both the nature of the dispute or concern and why the steps taken to date are not satisfactory to the grantee. The Department will respond in writing within 10 working days.

17.13 Cooperative Drafting. This Agreement has been drafted through a cooperative effort of both parties, and both parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

17.14 MacBride Principles--Northern Ireland. Pursuant to San Francisco Administrative Code Section 12F.5, City urges companies doing business in Northern Ireland to move towards resolving employment inequities, and encourages such companies to abide by the MacBride Principles. City urges San Francisco companies to do business with corporations that abide by the MacBride Principles. By signing below, the person executing this agreement on behalf of Grantee acknowledges and agrees that he or she has read and understood this section.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the date first specified herein. The signatories to this Agreement warrant and represent that they have the authority to enter into this agreement on behalf of the respective parties and to bind them to the terms of this Agreement

CITY

GRANTEE:

HUMAN SERVICES AGENCY

CHILDREN'S COUNCIL OF SAN FRANCISCO

By: _____
Trent Rhorer
Executive Director
Human Services Agency

By: _____

Gina M. Fromer
Chief Executive Officer
445 Church Street
San Francisco, CA 94114
Phone: (415) 276-2900

Approved as to Form:

David Chiu
City Attorney

Federal Tax ID #: 94-2221305
City Supplier Number: 0000022965
DUNS #: 824708911

By: _____
David K. Ries
Deputy City Attorney

Appendix A – Services to be Provided
Children’s Council of San Francisco
Early Care and Education Integrated Services
July 1, 2022 to June 30, 2024

1. Definitions

0-5 Continuity	Eligible population families who lose subsidy eligibility for state funding may continue in care until their child reaches kindergarten with the support of local funding
AP	Alternative Payment state contracted child care vouchers; AP Agencies are those public or private non-profit agencies contracting with California Department of Education to administer child care voucher programs
CAPP	California Alternative Payment Program
CARES 3.0	Compensation and Retention Early Educator Stipend
CDE	California Department of Education
CDSS	California Department of Social Services
CPAC	Childcare Planning and Advisory Council
CBO	Community-based organizations, including Family Resource Centers
Center-MRA	Center-MRA is the name for locally funded enrollments that are part of an ELS qualified center’s MRA as indicated in their DEC Funding Agreement. MRA funding to supports PFA, Title 5 Gap (Preschool only), and fully funded Center-MRA enrollments. Center-MRA enrollments will be tracked and reported in a Data System selected by DEC.
DEC	Department of Early Childhood
DHS	San Francisco Department of Human Services, a division of HSA
Early Learning SF (ELSF)	Early Learning SF (ELSF) is a centralized eligibility and waiting list designed to assist families in connecting with quality early care and education options.
ECE	Early care and education
ELS	San Francisco Early Learning Scholarships, which are local funds: 1) fully funded at the CFA calculated rate; or 2) are an enhancement to a state or federally subsidized child, to reimburse at the CFA calculated rate. DEC may determine, over time, changes in costs or tiers for ELS reimbursement.
ELS-Voucher	Early Learning Scholarships for which the city is paying the full tuition at the CFA calculated rate.
ELS-Gap (now part of MRA)	Early Learning Scholarship (ELS) Gap provides local funding to cover the “gap,” when one exists, between the maximum state subsidy reimbursement rate (i.e., Regional Market Rate or Standard Reimbursement) and the CFA calculated rate

ELS-PFA (now part of MRA)	San Francisco’s Preschool for All program offering universal free part-day preschool for four-year olds enrolled in PFA programs
Case Management	A continuum of support for families from the beginning of the child care navigation and enrollment process through referral to other child care options. In the case of FCS case closure or termination of Bridge Program funding enhanced case management also includes trauma-informed coaching for providers as appropriate to ensure a successful child care placement.
Families Rising (FaR)	Families Rising (FaR) is a San Francisco mayoral initiative (formerly P500) that seeks to prevent the transfer of poverty from one generation to the next by providing meaningful pathways up and out of poverty, and by building an integrated and comprehensive system of care
FCS	Family and Children’s Services. ECE for families in the At-Risk, CPS and Foster Care system in San Francisco; including the Emergency Child Care Bridge State Program.
HSA	San Francisco Human Services Agency
Low-Income	Families at or below 110% of the Area Median Income as determined by the California Department Education
Maximum Reimbursable Amount (MRA)	The Maximum Reimbursable Amount (MRA) is the maximum amount an ELS qualified center can earn, as established in the FY 2022-2023, 2023-24 Funding Agreements, through a mix of PFA, center-MRA, and Title 5 (ELS Gap) enrollments, calculated at the current ELS rates. The MRA total funding for each center is based on actual amounts from their FY 2021-2022 enrollments and earnings in the following funding categories: PFA, Title 5 ELS-Gap, ELS-Reserved, and ELS-Moderate. MRA funding is to support enrollments through in-classroom instruction.
DEC	Office of Early Care and Education
Program Year Continuity	Low-income families who lose state subsidy eligibility may continue in care until the end of the program year, typically prior to fall through an ELS Bridge payment
QRIS	Quality Rating and Improvement System established by the State of California and adopted by San Francisco as a standard of quality. CA- QRIS Rating Matrix is only applicable to State Preschool funded Title 5 Programs.
QRIS State Quality Block Grant	CDE funded state stipends for quality in Title 5 contracted settings. Also the basis for a local program for non-state contractors participating in the quality system.
Resource and Referral	Assisting parents in finding child care that best meets their family needs through the provision of robust, up-to-date information regarding licensed providers
San Francisco Citywide Plan for Early Care and Education	The San Francisco Board of Supervisor’s approved Early Care and Education plan to align early education goals, frameworks, funding, and outcomes targeting children birth through age five

Trustline	TrustLine is a database of license-exempt providers that have cleared criminal background checks in California. It's the only authorized screening program of in-home caregivers in the state with access to fingerprint records at the California Department of Justice and the FBI.
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2. Purpose

The purpose of this grant is to provide Early Care and Education Integrated Services. Children’s Council of San Francisco (“The Grantee”) is central to the implementation of the DEC Citywide Plan for Early Care and Education (ECE), through the effective leveraging of state and federal child care subsidy opportunities for families and supporting the Early Learning Scholarship (ELS) goals of continuity of care and choice in high quality care options for families.

A critical feature of the Citywide ECE plan is to ensure school readiness for all birth-to-5 children living in San Francisco. This includes effectively leveraging local, state and federal child care funding for San Francisco families to have broad access to high quality, ECE programs. The plan also focuses on “continuity of care” to ensure children maintain their ECE enrollments until kindergarten; along with, supporting and empowering families and thir programs with information in order to choose and maintain a high quality, ECE option that best suits their needs.

3. Priority Populations

The San Francisco child care system serves the needs of families with children 0-5 with a focus on low income families and a particular emphasis on providing targeted supports to families who continue to experience ongoing systemic inequities and racial discrimination. This population includes, but is not limited to, children from families who are invovled in the Child Welfare System (FCS), Foster Care Bridge Program, At-Risk, homeless, survivors of domestic violence and families from the African American, Latino, Indegenious , and Pacific Islander communities.

4. Location and Accessibility of Services

Grantee shall provide services in multiple languages (including, but not limited to: Spanish, Cantonese, and English), in-person, by phone, email and online during the hours of at least 9:00 AM-5M PM Monday — Friday. Extended evening hours on a case by case as needed, will be broadly advertised to families and programs. In-person services will be at 445 Church Street, San Francisco, California 94114, at DEC-funded programs and at other designated locations for on-site support, group trainings, or information sharing.

5. Communications and Messaging

Grantee will work with closely with DEC to ensure messaging alignment with respect to Grantee’s communications with ECE programs, community and government agencies, stakeholders, parents, and other members of the public.

6. Description of Services – Early Care and Education Subsidy Administration. Grantee will provide the following services:

Resource and Referral

The Grantee will, through the Resource and Referral services, enhance the experience of eligible families, and connect them to quality ECE options that meet their needs; and that informs parents of the types of financial city support for ECE. Local R&R funding must also be directed to promote R&R services to be culturally and linguistically relevant to meet the needs of eligible families. The Grantee agencies should

collaborate with other local, regional and state organizations and with other key system stakeholders and initiatives that are critical to the local ECE system.

As proposed by the Grantee, their delivery of services approach will meet the needs of families, providers and children in several ways. Grantee will use a Multi-Tiered + Family Centered Case Management model that:

- A. Enhances the experience of eligible families, and connects them to quality ECE options that meet their needs; and that informs parents of the types of financial city support for ECE. Local R&R funding must also be directed to promote R&R services to be culturally and linguistically relevant to meet the needs of eligible families. The Grantee agencies should collaborate with other local, regional and state organizations and with other key system stakeholders and initiatives that are critical to the local ECE system.
- B. Will help all low-income families define and articulate their child care setting preferences, which will facilitate matches with subsidized care openings.
- C. Uses a child care case management approach with priority populations that ensures follow-up on next steps, identifying barriers, refining Family Profiles and connecting families to additional community resources, as needed, in order to support the needs of the whole family.
- D. Is research-informed and comprehensive outreach approach in order to maximize priority population family engagement.
- E. The multi-tiered model will aim to enhance the relationships with programs and use technology to ensure real-time vacancy information is used in order to provide “best Fit” child care referrals.

R&R Family Support:

- A. Develop, document and implement an approach that prioritizes families based on needs and prioritized populations. Prioritized population families are offered based on need, comprehensive referral services with proactive follow-up over a specified period of time.
- B. With Resource and Referral as the guiding point, ensure a seamless and integrated service delivery model across its internal departments to provide comprehensive family support services to low-income families based on their goals. These services meet families where they are and offer flexible and individualized support that affirms and builds on families’ strengths.
- C. Counsel families in person, over the phone, via email, via text, and through other methods (e.g., mobile applications, etc.) about the child care support systems, eligibility, and types of child care providers, the Early Learning SF (ELSF) process, and related services available. Counseling should be culturally responsive and available in the languages of the prioritized populations and responsive to the schedules of the populations served.
- D. Refer prioritized population families to social services and supports beyond child care, such as, but not limited to, Family Resource Centers for parenting classes/support groups, food assistance, housing, employment, health, financial support or management, and other needs.
- E. Grantee will maintain and continuously improve on-line, printed, etc., information available that supports families’ ability to find and pay for child care that meets their needs.

- F. Specific information available will include types and costs of care, types of and eligibility for financial assistance and, if available, indicators of quality care.

Community Outreach:

- A. Engage in coordinated outreach and communication to maximize its engagement of Prioritized Population families.
- B. Work with community-based organizations that work with the Prioritized Population (e.g., Family Resource Centers, neighborhood clinics and hospitals, family resource centers, recreation centers and parks, churches, Women Infant Children Clinics, San Francisco Public Library, etc.) so they have child care information on-hand and knowledgeable staff who know how to refer families to the Grantee for more information about child care, assistance in finding child care and support in connecting to child care subsidies.
- C. Utilize a variety of on-going outreach strategies, not limited to text-messaging, email, social media and direct mail campaigns to specific neighborhoods to engage families.

Use and implement cost- effectiveness and targeted print/digital/outdoor advertising to determine a return-on-investment and impact of services.

Remote Co-Location Support:

Grantee will remotely support CalWORKs intake recipients to maximize engagement with Prioritized Population families, prepare them for the child care search experience, and support their ability to meet their basic needs. Pursuant to EC 8352(a), OECE reserves the right to resume colocation of services at the county welfare department’s case management office if remote R&R services provide insufficient support to families.

- A. Services focused on providing counseling in all client used languages,
- B. Coordinate with HSA the exchange of family information and conduct a timely follow-up to connect with families and:
 - I. Pre-screen non-CalWORKs families for alternative child care subsidies as needed,
 - II. Inform families about the SF Diaper Bank services and coordinate the timely and on-going distribution of diapers at 445 Church Street as part of the Help a Mother Out’s San Francisco Diaper Bank (SFDB)
 - III. Provide comprehensive R&R services and follow-up services to all families with the goal of maximizing engagement with families, preparing families for child care search experience and supporting families to meet their ECE needs.
 - IV. In close collaboration with HSA, conduct child care workshops and/or webinars to JobsNOW participants at DEC-HSA. (In-person once full services resume at HSA). Presentation will include specifics on the child care selection to starting care, ECE options for San Francisco Families, provider types and customized TA for clients, and connections/referrals to other community services needed by each family.

FIRST AID TRAINING

- a) Grantee will ensure CPR and First Aid training is available to child care providers, in their home language and/or provide translation as needed. Grantee will enter all trainings for

programs (regardless of funding source) and their attendees' participation into the California ECE Workforce Registry per the protocol supplied by DEC.

IMPROVE FAMILY AND PROVIDER EXPERIENCE

Grantee will streamline all relevant aspects of Family-Program Support (R&R) and ECE Case Management subsidy system administration to improve the experience for all families and child care providers served. The activities include, but are not limited to the following:

- a. Minimize points of contact (when possible) for each family and program when transitioning from a service/process within different teams/departments.
- b. Responsiveness to families and programs happens between 24-48 hours after being contacted
- c. From the time of first contact to enrollment in a child care program, the targeted wait time for enrollment time is no more than 3 weeks.
- d. Promote greater utilization of its online "Care Portal" which allows providers and parents to easily access attendance sheets, explanations of payments and other required documents.
- e. Work to simplify what and how parents must report to make it easier for families to enroll in or maintain their ECE services.
- f. Improve online provider reporting, automating child eligibility screening and enrollment, and attendance tracking that could then be linked to payment calculation, billing and reporting.

FAMILY AND PROGRAMS CHILD CARE ELIGIBILITY SUPPORT

Integrated Family-Child Care Case Management:

- a) Grantee will work across its internal departments to provide integrated child care case management services for eligible families to assist them in accessing and maintaining quality early education experiences.
- b) Grantee will provide case managed families with ongoing support and regular check-ins as family circumstances may change or their experiences over time with an early education provider may provide the Grantee with important information to better assist the family with their developing needs and circumstances.
- c) Grantee will record case notes for every case managed family interaction to ensure they capture detailed information regarding the family's situation, needs, and recommended next steps.
- d) Grantee will communicate with families 30 & 90 days after enrollment to ensure placement is a good fit and gather feedback on the family's child care search experience. This information will be compiled into an annual report providing insights fo DEC and Grantee with key information for prospective policy and planning adjustments.

Family Choice & Fiscal Leveraging:

- e) Grantee will balance family choice and fiscal leveraging. On one hand, Grantee will counsel families on all applicable subsidized care options, emphasizing the importance of quality. Likewise, at certification, Grantee will screen families for state/federal subsidies to attempt to use those funds to support families, whenever possible.

Family Support: Continuity of Care is a key component of the Office of Early Care & Education’s design of programs and policies that support families’ and children’s consistent engagement in quality early learning experiences. If a family loses a state or federal subsidy:

- f) Grantee will work with DEC to enroll children in an ELS-Voucher. Grantee will closely track the reasons families lose state or federal subsidy eligibility, with increased attention on those who fall out of eligibility at recertification.

Emergency Back-Up and Rapid Response Care:

- g) Grantee will promote the Emergency Back-Up/Mildly Ill child care services to CalWORKs and other DEC designated eligible families by connecting them at intake with the contracted service provider - currently Family Support Services (FSS) - for pre-registration..
- h) Grantee will maintain close communication with CalWORKs and FSS to help identify and assist SWAT families in need of Emergency Back-up child care services.

State/Federal Child Care Subsidy Administration, including CalWORKs Stage 1, CalWORKs Stage 2, CAPP, FCS, and FaR; TrustLine background checks

Grantee will administer CalWORKs Stage 1, CalWORKs Stage 2, CAPP (CAPP-HSA), Family and Children’s Services (FCS), and Families Rising (FaR) child care subsidy programs. Grantee will adhere to all federal, state and local program requirements, policies, and laws related to the administration of these programs. Confidentiality requirements will be followed; however, state law permits the sharing of information between APs, R&Rs, Early Learning SF and Contractors for the purpose of administering CalWORKs child care. Child care services will be administered with the following program-specific considerations:

CalWORKs Stage 1

- a. Building on information provided to families at their CalWORKs orientations, Grantee will conduct timely in-person or virtual intake appointments with all families referred to Grantee for CalWORKs Stage 1 subsidized child care, providing additional counseling about their child care options and establishing a relationship to provide ongoing family assistance while they are receiving services. Grantee will communicate regularly with HSA CalWORKs as needed to ensure the highest level of service delivery.

CalWORKs Stage 2

- a. Grantee will guide families through the transition from CalWORKs Stage 1 into CalWORKs Stage 2 using specific knowledge of the family’s circumstances and eligibility requirements to provide tailored support to ensure a seamless transition in services.
- b. Grantee will provide ongoing services to help families maintain their eligibility, per state regulations—calculating changes in income and family fees, authorizing changes in child care when hours of activities change, requesting third-party documentation, etc.—and transitioning families into CalWORKs Stage 3 at the end of their Stage 2 eligibility period.
- c. Grantee will provide child care case management services over time to help families understand their child care options as their children grow, while connecting families to other community resources that can help them on their path toward self-sufficiency.

CAPP-HSA

- a. Grantee will utilize monthly subsidy enrollment and expenditure projections to determine the number of CAPP enrollments needed each month to fully utilize the dollars available under the HSA state CAPP contract. When CAPP-HSA slots are available.
- b. Grantee will select families from the 1) FCS emergency Child Care Bridge, 2) FCS – CPS cases and 3) the San Francisco Waitlist in priority order, as determined by CDE, and use the Family Profile to conduct “pre-screening” interviews, ensuring that all information is current, and as needed, informing parents about ELS options, including which providers have openings.
- c. Grantee will certify and enroll the family into the CAPP program and help them find a provider if they do not already have one. Once enrolled, Grantee will provide ongoing services to help families maintain their eligibility, including periodic recertifications in accordance with state rules. As with CalWORKs Stage 2 families.
- d. Grantee will provide case management services over time and connect families to other community resources that can help on their path toward self-sufficiency.

Continuity of Care for CalWORKs Stage 2 and CAPP

If a CalWORKs Stage 2 or CAPP family loses their eligibility, the Grantee will certify that the reason for losing eligibility could not be resolved per state regulations, and will work with DEC to determine eligibility for any child under five for an ELS-Voucher. If the family is determined to be eligible and funding is available for an ELS-Voucher, the Grantee will work to ensure the child’s seamless transfer to an ELS-Voucher.

Grantee will leverage state funding by timely prioritize CAPP State funding for ELS families that may need before and after school care after their children turn 5 years old and are enrolled in a preschool or elementary school program.

Family and Children’s Services

Grantee’s FCS child care navigator team will work to ensure families with an open San Francisco CPS case are successful in linking to local, state, and federally funded quality ECE child care programs.

- Grantee will help families understand their child care program options and types of ECE programs available, particularly ELS Qualified programs and will provide FCS families with specific referrals to ELS Qualified programs with openings that meet the families’ unique preferences and the children’s developmental needs.
- Grantee will also enroll children on the San Francisco waitlist and connect with the local Head Start/Early Head Start agencies to coordinate enrollment in a state or federally-funded programs, honoring parental choice
- Once a child is placed in care, Grantee will follow-up at least once every quarter with families and their ECE programs to ensure a successful enrollment and good fit for the child. In cases where the child is placed with a family member outside of San Francisco or outside of California, Grantee will continue to provide personalized assistance in coordinating the paperwork process and facilitating payments to child care providers in those locations.

Grantee will be responsible for the implementation and ongoing administration and county/state reporting for the Emergency Child Care Bridge Program for Foster Children (Bridge Program) as described in The California Department of Education’s All County Letter (ACL) 17-109 and subsequent updates. Grantee will administer all three components of the program:

(1) Emergency child care voucher: Eligible families may receive a time-limited child care voucher or payment to help pay for child care costs for foster children birth through age 12, children with exceptional needs, and severely disabled children up to age 21. All vouchers and payments must be paid in accordance with the SF ELS reimbursement rate ceilings for child care payment rates.

(2) Child care navigator:

- Each eligible family will be assigned to a child care navigator. The navigator will assist with finding a child care provider, securing a child care placement, completing child care program certifications, and developing a plan for long-term child care appropriate to the child's age and needs.
- Eligibility for navigator services shall not be contingent on a child's receipt of a child care payment or voucher. At least 6 months prior to FCS case closure or termination of Bridge Program funding, the Grantee's FCS child care navigators will connect eligible children with continued services through age five utilizing ELS-City, CalWORKs, CAPP, Head Start/Early Head Start or other Title 5 funding.

(3) Trauma-informed care training and coaching: Grantee will develop a Logic Model FCS trauma informed care training to ensure that all childcare programs participating in the Bridge & FCS Programs will receive access to trauma-informed care training. The logic model will be reviewed at least once annually. Childcare providers will also receive access to coaching and be connected to community resources available to assist them in applying training curriculum and learn strategies for working with children in foster care.

Grantee will code FCS child care services as requested by DEC, HSA, and/or CDSS to ensure proper tracking and invoicing for state and federal claiming purposes. HSA shall identify the status of the eligibility and case status and the Grantee will pay and bill according to the reported status.

Grantee will also be required to submit data and outcomes using the Emergency Child Care Bridge Program for Foster Children report (CCB 18). The CCB 18 report includes data on Bridge Program vouchers eligibility and enrollment, type of voucher placements and child care settings, the length of time receiving voucher, and transition information. The data also includes the number of referrals to, and families served by, child care navigators and the number of trauma-informed care trainings held.

Families Rising (FaR)

Grantee will offer early child care subsidy engagement services for all FaR families. Early engagement services include: introduction to the subsidy system, overview of the Quality Rating Improvement System, customized list of child care referrals and enrollment into one of our parenting workshops (such as Choosing Child Care).

Grantee will administer FaR subsidies (State/Local) to ensure continuity of care and continually assess each family's eligibility for federal or state-funded programs to avoid any gaps in service. FaR Grantee will also collaborate with FaR Mobility Mentors and CalWORKs Case Managers to ensure successful child care placements and provide any updates to parents' participation.

Local Child Care Subsidy Administration

Early Learning Scholarships: Grantee will administer the local Early Learning Scholarship (ELS) child care program in partnership with Wu Yee Children's Services' ELS administration

work. Grantee will closely coordinate services and seamlessly integrate data and reporting with Wu Yee Children's Services.

ELS-City (Voucher)

Grantee will administer ELS-Vouchers. For ELS- Vouchers, Grantee will use monthly projections to determine the amount of funding available and enroll families accordingly of off ELSF or via other DEC approved processes (e.g., two-way enrollment) following DEC's priority enrollment policies.

Grantee will certify families as eligible for ELS-Voucher and manage the full subsidy administration process for both family and program. To ensure families who lose eligibility for state or federal subsidy programs can maintain continuity of care in their ELS program Grantee will work with the family and program to obtain an ELS-Voucher. Depending on the needs and preferences of each family, the Grantee will develop a full understanding of the family's circumstances, including early learning goals for their children, helping to guide them on their journey through the early education system and ultimately elementary school enrollment.

Coordination with Homeless Child Care Case Management Grantee (Compass Family Services)

For homeless families waiting on Early Learning SF, seeking child care services, and/or receiving ELS-Vouchers, the Grantee will work with Compass Family Services to determine funding availability and process provider payments. Grantee will maintain regular communication around trends in homeless families' ability to secure child care. Grantee will collaborate closely with Compass Family Services to ensure efficient and effective child care subsidy enrollments

ELS-Gap on State Voucher

Grantee will calculate and administer ELS-Gap funding for all state vouchers. ELS-Gap payments will be made directly to child care providers, calculated based on enrollments documented through the subsidy voucher database (CC3). Child enrollment data with specific funding types, hours, rates and attendance will be pulled from the system with the rates for each child compared to the applicable ELS (Center and FCC) rate, as specified by DEC. The ELS-Gap payment will be adjusted for changes in the base rate paid by state or federal subsidies. To streamline support and reporting, the calculation and distribution of ELS-Gap payments will be calculated and issued monthly based on actual enrollment reported in the subsidy data systems.

Monitor child care subsidy eligibility, authorization, and utilization as prescribed by CDE policies and procedures in addition to any Alternative Payment Monitoring Unit (APMU) auditing standards and recommended best practices. Monitor compliance internally utilizing state procedures for compliance monitoring in order to maintain grant performance within state error rate level.

QRIS Block Grant for Title 5 CSPP Programs

In coordination with DEC, Children's Council will distribute, the Quality Rating Improvement System (QRIS) Block Grant awards for Title 5 CSPP Funded Programs based on the locally-established funding formula to support eligible CSPP programs who are rated at Tier 4 and 5.

Integrated Services

Grantee will provide the following:

- I.*** Issue all State child care Notices of Action regarding changes in eligibility. All families will be given reasonable notice of action as required by State regulation.

2. Fingerprint (using the TrustLine system) all license-exempt care providers, including related license-exempt caretakers in accordance with State law. No child care payment shall be made until the provider is criminally cleared through the TrustLine process and all retroactive TrustLine clearance timelimits shall be administered in accordance with State policy.
3. Ensure there are signed confidentiality agreements for all of its staff and members of collaborating agencies' staff that have access to information and eligibility for CalWORKs, ACCESS or FCS protective service status information of HSA's clients and former clients.
4. In the event of a declared emergency, Grantee's staff may be engaged as part of the city's response to the disaster/declared emergency. Grantee agrees to ensure their staff receive city Emergency Response training, to be planned and delivered in coordination with the HSA Emergency Response Coordinator.

6) Description of Services – Teacher Stipends. Grantee will provide the following services:

Grantee will distribute the Compensation and Retention Early Educator Stipends (CARES 3.0) biannually from FY22 through FY25. The early educator stipends are specifically to address Early Care and Education (ECE) workforce retention and compensation pressures in city-funded early learning programming. Children's Council will work with DEC to assess program measures, including stipend uptake, issuance challenges, and stipend effects on the ECE workforce. In addition the grantee will provide the following:

- **Applicant support:** Grantee will support stipend applicants with creating CA ECE Registry profiles and navigating the portal to update their profile and documentation required for the stipend application including the W9 form and degree/coursework transcripts.
- **Employer admin access support:** Grantee will support with outreach and guidance to administrators and family child care providers within the ELS network to gain employer admin access and maintain updated staffing rosters on the registry.
- **Payment processing for stipends:** Grantee will work across its internal departments to complete payment processing activities including W9 TIN checks, payment list development, payment disbursement and reissuance request management.
- **W9 communication and outreach:** Grantee will email W9 guidance to all returning applicants at the start of each application period and follow-up with applicants should TIN checks result in errors.
- **Tax form disbursement:** Grantee will disseminate 1099 tax documents and manage reissue requests as requested by recipients.
- **Early Learning SF Family Support:** Grantee will support families' application to and use of Early Learning SF to secure quality child care.
 - Grantee will assist families in developing a profile and articulating preferences for care. Grantee will monitor activity within the system, and as families are matched with possible programs, follow-up with families via email, text or phone calls, as appropriate, to support family exploration of options and progress toward enrollment in subsidized child care.
 - New families assigned to the Grantee will have their ELSF application reviewed and be contacted for any additional information needed in accordance with agreements made at the ELSF Implementation meetings.
 - Grantee will support to look for child care through manual referral.

- When a family applies to Early Learning SF and is assigned to Grantee, Grantee will reach out to screen them for eligibility for other state-/federally-funded subsidy programs (such as CalWORKs) and conduct an in-depth phone interview to update eligibility and need information. If a family has been selected for a slot Grantee will contact the family to assist them in selecting a program and when necessary provide a “warm-handoff” to subsidy staff to facilitate an enrollment.
- For Center-MRA enrollments, Grantee will monitor Center-MRA vacancy reporting to support ELS centers in appropriately maximizing MRA funding through enrollments
- Grantee will support data integrity by, updating family applications, inactivating applications, and merging duplicates. All family applications assigned to Grantee will be updated as often as needed or at least quarterly. Grantee will also update individual family profiles outside of scheduled process as staff become aware of new information.
- **Online Information:** Grantee will maintain and continuously improve information available that supports families’ ability to find and pay for child care that meets their needs.
 - Specific information available will include types and costs of care, types of financial assistance, and indicators of quality care.

7) Description of Services—Nutrition Services

Grantee will work with providers through the Child and Adult Care Food Program (CACFP) and Healthy Apple Program to support adoption of nutrition and physical activity practices aligned with the Health, Nutrition and Physical Activity CA-QRIS Pathways to address prevention of diet-sensitive chronic diseases and sugary drink consumption, among other topics related to nutrition and physical activity, with the ultimate goal of reducing rates of childhood obesity. Grantee will:

1. Conduct and coordinate all activities related to CACFP implementation and monitoring functions, including:
 - a. Recruit, advise and connect programs to CACFP for for partial reimbursement of healthy meals and snacks served to children in their care.
 - b. Administer funding (pass-through) for food for young children to programs.
 - c. Provide resources, training, and coaching in English, Spanish, and Chinese on CACFP operations, federal requirements, and meal patterns to support compliance and success.
2. Coordinate and administer all activities related to Healthy Apple Program implementation, including:
 - a. Work with each participating programs around goal-setting to improve practices.
 - b. Provide resources, training and coaching in English, Spanish and Chinese to help programs meet goals and covering a variety of topics, including:
 - Drafting and implementing a Wellness Policy to enhance the nutrition and physical activity environment
 - Integrating outdoor/nature play into existing curricular plans
 - Strategies for maintaining positive eating practices during Covid-19
 - c. Engage in recognition and celebration of programs who have demonstrated excellence in their nutrition and physical practices.
3. Collaborate with cross-sector health and food security-focused agencies and initiatives such as Department of Public Health, SF Food Security Task Force, San Francisco Children and Nature Collaborative and others.

8) **Description of Services – Help Desk.** Grantee will provide technical support to ECE programs and CBOs on their required or encouraged use data systems. In general, the Grantee will:

- Orient ECE programs and CBOs to these systems, help trouble-shoot problems, identify capacity gaps, and design and deliver one-on-one and group supports to address identified needs. All support will be offered in Cantonese, Spanish and English. The grantee will prioritize support to ELS-qualified programs.
- Utilize feedback and experience to guide continuous program improvement, including reducing redundancies, streamlining processes, and reducing the administrative burden on ECE programs.

Data Systems.

- *DATA SYSTEM:* Grantee will assist Programs funded with MRA funding to comply with required reporting of their full enrollment, attendance, DRDP assessments, and some additional information into the a Data System. Grantee will assist all ELS-qualified programs to report this information in a Data System.
- *California ECE Workforce Registry:* Grantee will provide support to all ELS-qualified and PFA programs and their staff to report and track staff roles, qualifications and education information; all non-DEC funded, licensed ECE programs are encouraged to use the system and can access the state Help Desk services directly from the Registry office.

Early Learning SF: Grantee will provide support to all ELS-qualified programs (including and Title 5) seeking to enroll children with ELS subsidies to use the system to identify eligible children. **On-Demand Technical Assistance.** The Grantee will:

- Provide timely and responsive technical support via phone and email. At minimum, support will be available Mondays – Fridays from 8:30 AM – 5:00 PM, one evening a week and will be broadly advertised to programs. Extended evening and/or weekend hours will be available as needed.
- Provide in-person support to users at various public venues, including DEC’s all-partner meetings, conferences and ECE program gatherings.
- Will increase active participation at ELS Qualified Program round tables and/or will lead a program updates at least twice a year.
- Based on data trend analysis, the contractor will 1) identify areas where programs need additional support. The Grantee, 2) will provide one-on-one and group coaching to ensure identified ELS-Qualified programs meet reporting requirements, and 3). In addition, the Grantee will communicate process and systems recommendations to DEC, and support adoption of refinements, as needed and appropriate.
- *California ECE Workforce Registry.* The Grantee will provide phone and email support DEC-funded and non-DEC funded ECE programs and their staff in creating and updating profiles, utilizing reports and taking advantage of additional features as they become available, underscoring the importance of accurate and up-to-date information.
- *Early Learning SF.* The Grantee will support ECE programs’ use of the system to report timely and accurate vacancy information, take timely action on families in their screening queue and update families’ status. The Grantee will utilize systems to support system level and program level goals.

Group and Individual Trainings. The Grantee will plan, advertise and conduct group and individual training sessions in person at Children’s Council and/or other designated, accessible locations and/or virtually. Regularly occurring group trainings will be scheduled at least three months in advance and the contractor will keep an updated schedule of trainings available on its website, in addition to sharing it with DEC to post on their website. Trainings will include:

- Database overview trainings
- On-demand trainings responding to individual user needs
- Proactive trainings responding to trends in ECE programs’ needs/DEC’s direction

Coordination, Research and Communications. The Grantee will:

- Participate in coordination efforts with DEC and its partners to ensure streamlined and effective delivery of technical assistance and training.
- Research ECE programs’ questions or challenges, flag emerging issues with the data systems for DEC, and develop materials as needed for trainings.
- Create and maintain up-to-date tip sheets and other online materials, such as training videos and resources, on both its website and for DEC to post on its website, as needed or directed by DEC. All user support materials will be available in English, Spanish and Chinese.
- Staff will include the DEC logo on all related communications (tip sheets, email signatures, website pages, etc.) and will announce at all trainings and/or meetings that Help Desk services are funded by DEC. For any communications related to the new wait list, the contractor will adhere to branding guidelines that DEC provides. Build and maintain relationships with:
 - CBOs to promote awareness of Early Learning SF and encourage them to support families with applying.
 - City-funded ECE programs to increase awareness of Early Learning SF as a mechanism to fill vacancies.

Data Integrity. The Grantee will:

- Generate monthly reports for children enrolled in A Data System and coordinate inactivation process in Early Learning SF with Integrated Service Agencies.
- Run a weekly report in Early Learning SF that identifies vacancies reported and enter that information as appropriate into their R&R database so that information can be used for referrals beyond Center-MRA, ELS Voucher, and Title 5 vacancies.

Participation Agreements:

- As instructed by DEC, Grantee will execute, amend, and terminate all Participation Agreements. **Grantee will track insurance certificates and other relevant or DEC specified documents related to funding agreements, grants, stipends, etc.**
- **Support Tracking and Reporting.** The Grantee will track all technical assistance offered and regularly share analysis and trends with DEC and share reports monthly with DEC. The contractor will track data on: names of staff and affiliated organization served, language, data system, brief description of issue, and date of assistance requested, date and location of assistance delivered, a description of any follow-up if needed, and a description of any issues related to software or other issues beyond the scope of the Help Desk support.
- **Continuous Improvement of Services.** The Grantee will:

- Seek to continuously improve the efficacy, efficiency and user experience of all the contracted services and will participate in meetings with DEC staff to share observations and reflections on the quality, timeliness and effectiveness of the contracted services, and ideas about how to improve early care and education programs’ understanding of the data systems, enhance data integrity, and improve the data systems and related processes.
- Participate in a variety of efforts aimed to better support DEC-funded programs, as needed and directed by DEC, such as focus groups with users of the data systems, advisory committees, and other user input efforts.
- Customized reporting provides opportunities to maximize resources. Grantee is encouraged to seek customized data analysis and reporting such as dashboards to access “live data” and curated analysis of metrics. Along with innovative ways of analyzing the data, Grantee should use this information to seek and formulate opportunities for collaboration and provide systems recommendations.

Feedback Loops: Grantee will consistently seek out feedback from families, programs and DEC to inform continuous improvement of services.

- At minimum, Grantee will survey all families two times a year to solicit feedback on quality of services. As capacity and experience with feedback loops expands, Grantee will move toward more regular and high-quality feedback loops. Grantee will develop an action plan to describe the system improvements based on the feedback received. The plan will be reviewed, updated and presented to DEC at least two times each year and will include timeline for service improvements implementation.
- **Declared Emergency Events.** In the event of a Local, State or Federal declared emergency, staff may be engaged as part of the city's response to the disaster/declared emergency. Grantee agrees to ensure staff receive city Emergency Response training, to be planned and delivered in coordination with the HSA Emergency Response Coordinator.

9) Description of Services – Fiscal Intermediary

Distribute various funds on behalf of and under the specific direction of DEC and SF-HSA to ECE programs and individuals. Additionally, these responsibilities include but are not limited to tracking and reporting on payments and tax information, determining funding eligibility, customer payment support, ad-hoc data reporting, and the development and maintenance of the data systems necessary to facilitate accurate and timely payments and reporting.

SERVICE AND OUTCOME OBJECTIVES

Service Goal 1: Multi-Tier service delivery approach.

Grantee will assess families at entry point to assign tier based on family need and will provide appropriate tiered service.

Outcome Objectives

1.1.1 By the end of the first quarter, to set a baseline of services, grantee will report the number of families served in each tier of service. Data points to be included in the report include, but not limited to:

- Priority population,
- Income,
- Service Tier received,

Service Goal 2: Prioritization of Family's Needs:

2.1 Grantee will support low-income families' articulate preferences for child care setting, which will facilitate matches with subsidized care openings.

2.2 Grantee will case manage families, especially of priority populations emphasizing assisting those families that need follow-up on next steps, and for whom barriers were identified so they can be connected to community resources.

Outcome Objectives

2.1.1 By the end of each fiscal year quarter, Grantee will report on families receiving a subsidy 30 and 90 days after enrollment to ensure care selection was a good fit and positive service experience.

2.1.2 By the end of the 4th quarter, grantee will share insights from families reporting dissatisfaction with child care placement with DEC to inform ongoing system improvements.

2.2.1 At the end of each quarter, Grantee will report on families served and type of other service referral to other community based organizations provided.

Service Goal 3: Community Outreach:

3.1 Grantee will develop interactive and meaningful outreach strategies that focuses on building relationships with Families, Programs and the ECE community members.

3.2 Grantee's Outreach strategies must center on connecting and interacting with families and programs to building relationships, cultivating awareness and ensuring actions and services are purposeful.

Outcome Objectives:

3.1.1 By the end of the second quarter, Grantee will develop a Community Engagement Strategy (Outreach) to focus, primarily, on making sure that families and programs know about and can navigate services provided by Grantee.

3.1.2 By the end of the third quarter, Grantee will survey Tier 3 families to assess the efficiency of the Outreach Strategy and make sure the outputs of the outreach plan are meeting the needs of the family.

3.1.3 As part of the data analysis, a list of recommendations and action items to implement on year 2 of the contract.

3.1.4 By the end of the third quarter, Grantee will report on the number of programs receiving CPR/First Aid training (by language) and the outreach efforts made to contact programs needing new or recurring certification, including, but not limited to:

- Outreach-communication strategy used to invite program participation,
- Modality of the training,
- Participants impact and satisfaction survey

Service Goal 4: Family Supports –Internal Systems Integration:

4.1 Grantee will aim to streamline relevant aspects of the Resource and Referral and Child Care subsidy system administration and service delivery, in order to improve families and programs experience.

4.2 Grantee will provide high quality service to all clients by ensuring R&R and Subsidy systems and processes plan for, anticipate, and allow for efficiencies, regulatory compliance, and continuous improvement— establishing practices that meet the needs of families and their children.

Outcome Objectives:

4.1.1 By the end of second quarter, Grantee will provide all families and program a visual diagram of all the service and support paths provided by the grantee.

4.1.2 By March and June of each year, Grantee will update the diagram of “path to services”, if needed, to ensure families and programs know where, who, what services they can receive from grantee.

4.2.1. Based on internal and/or external feedback data, grantee will provide a quarterly report on action plans to improve integration of services.

Service goal 5: Trauma Informed training and coaching

5.1 Grantee will design and implement a Trauma Informed Training and Coaching support for all Early Care and Educators supporting families enrolled in the FCS/Bridge Program. Access and training modules will follow local and state research based best practices and delivered in multiple languages according to the ECE educators’ needs.

Outcome Objectives:

5.1.1 Grantee will ensure each family referred to the FCS/Bridge program are authorized by the local HSA. By the end of each contract year, grantee will report on the number of families, children and ECE programs served.

5.1.2 Using a child-family-care provider focus, grantee will provide enhanced child care information, and placement services in-and-out of County. By the end of each contract year, grantee will report on the number of families, children and ECE programs served in and out of county, or state.

5.1.3 Each family and child served in this program will have an ECE care plan. Grantee will follow up with the family 30 and 90 days after child care placement. Grantee will report on % of families that change ECE program.

5.1.4 By the end of each quarter, grantee will report on the number of contacts made with ECE programs to offer Trauma Informed Training coaching and assistance to programs.

5.1.5 Grantee will offer at least 2 Trauma Informed Trainings and Coaching, annually, to all programs serving families in the FCS/Bridge Programs.

5.1.6 By the end of the third quarter, Grantee will request feedback from families and programs to assess the efficiency of services provided and to measure the impact our service delivery had on the lives of the family and child.

Service Goal 6: State/Federal Funded Programs ECE Administration

6.1. Grantee will implement a childfamily -centered system to ensure all families unique preferences and each child’s development needs are prioritized.

6.2 Grantee will administer local, state and federal funded child care subsidy program and will adhere to all program requirements, polices and laws related to the administration of programs.

6.3 Grantee will support all eligible families using a comprehensive and seamless child care case management and counseling about their child care options and focusing on strengthening a relationship for on-going assistance during their participation in the programs.

6.4 Grantee will serve the following average of monthly families and children (These numbers may be adjusted by DEC, as needed, during the contract term to reflect changes in funding or projected enrollments):

- i.** CalWORKs Stage 1: 602 children
- ii.** CalWORKs Stage 2: 350 children
- iii.** California Alternative Payment Program: 50 children
- iv.** Early Learning Scholarship (ELS): 775 children
- v.** Family and Children's Services/Foster Care Bridge: 170 children
- vi.** Backup/Mildly ill care: registering a minimum of 350 families with Family Support Services back up care program.

6.5 Twice per year, grantee will conduct provider meetings to provide information and request input on topics related to subsidy administration. Grantee will conduct post-event surveys to assess helpfulness of topics and gain insights into improving future meetings.

6.5.1 Grantee will establish a robust and seamless child care case management system to support Homeless at-risk families to ensure successful linkages to local, state and federally funded programs.

6.6 Grantee will provide monthly projections and revenue reports based on program budget allocations.

Outcome Objectives:

After the end of the 1st quarter, grantee will submit a report containing the following:

- 1.** Program feedback data on satisfaction with subsidy administration services. 100% of active ELS Program programs will be reached out and grantee will secure at least a 65% response. Survey results will indicate an increase in satisfaction level from Quarter 1 results. Report will include a summary of action plan for improvements based on feedback received.

After the end of the 3rd quarter, grantee will submit a report containing the following:

- 1.** Family feedback data on the impact of services received. Report will include child age, zip code, and type of provider to the extent this information is provided by the family responding to the survey. At least 80% of families will report that services had a positive impact.
- 2.** Program feedback data on the satisfaction with subsidy administration services. 100% of active ELS Program programs will be reached out and grantee will secure at least a 65% response. Survey results will indicate an increase in satisfaction level from Quarter 1 results. Report will include a summary of action plan for improvements based on feedback received.

6.1.1 By the end of the third quarter, grantee will report on #s and % families served and receiving an ECE-Care Plan as part of their certification intake. Plann includes, but not limited to:

- Number of child care referrals provided and zip codes
- Child-family Needs Assessment
- Child's Ages and Stages Information
- Invitation and/or participation to parenting workshops or other parent training available
- School District enrollment information
- Program quality indicators and what to look for in a program,
- Child Care Subsidy Policies – Parent's Rights and Responsibilities.

6.2.1 By July 1, of each contract year, grantee will update all parent and program policies and procedures handbooks and will make them available to all families and programs participating in any program.

6.2.2 By the end of the third quarter, Grantee will provide a service delivery plan that supports a robust and seamless child care case management system for support Homeless at-risk families.

Service Goal 7: Help Desk

7.1. Grantee will develop a robust “ECE Help Desk” support service to focus on end-users, making sure that technical issues, information flow, administrative logistics and user (customer) concerns are addressed and resolved.

7.2. In General, grantee will ensure that ECE Help Desk staff are trained on troubleshooting, diagnosing problems and provide high quality user service while responding to queries via, chat, email, phone or in person to at least 1200 hours in a fiscal year.

7.3 Grantee will ensure the Compensation and Retention of Early Care Educator Stipends (CARES 3.0) are distributed timely and accurately to eligible participants as approved by DEC. Grantee will also provide regular information to DEC about programs’ measures, including stipends uptake.

Outcome Objectives:

7.1.1 On a quarterly basis, grantee will survey Help Desk users to gauge satisfaction with services provided and gain insights into opportunities for improvement. Grantee will achieve 85% on a 4 out of 5 point scale for the following indicators

- Likelihood of recommending Help Desk services to a friend or colleague
- Ease of obtaining the support needed
- The staff member was knowledgeable about their issue

Grantee will seek increases in satisfaction levels from quarter to quarter. Grantee will report this information to DEC quarterly.

7.1.3 Grantee will seek user’s feedback to measure if trainings’ goals were met, and they provided strong learning base on each topic of the training. At least 85% of the attended will provide a rating of 80% satisfaction or above.

7.1.3 By September and February of each fiscal year, Grantee will provide an assessment of the data accuracy of the CA ECE Workforce Registry, ELSF and other Data systems approved/used by DEC.

7.1.4 Based on the September report, Grantee will provide an action plan to ensure data accuracy increase of a specified percentage from baseline. Progress of the action plan will be reviewed at least 2 times thereafter in a fiscal year.

7.3.1 By the end of each stipend round (twice a year), Grantee will provide the ECE CARES Analyst with a detailed Help Desk report reflecting the type of support provided, and the resolution rate of support, along with the satisfaction of services provided. These reports will include all CARES and CA ECE Workforce Registry inquiries in every language and communication mode provided by the Help Desk staff.
7.3.1 By the end of each stipend round (twice a year), Grantee will provide the ECE CARES Analyst with a detailed Help Desk report reflecting the type of support provided, and the resolution rate of support, along with the satisfaction of services provided. These reports will include all CARES and CA

ECE Workforce Registry inquiries in every language and communication mode provided by the Help Desk staff.

7.3.2 By the end of Quarters 1 and 3 of each fiscal year, Grantee will provide DEC CARES Analyst with a baseline report on the status and compliance of each participating program's staffing rosters on the CA ECE Registry. Including that all programs (FCC and Center-based, with the exception of SFUSD) have a program administrator with employer admin access. In quarter 3, Grantee will show that compliance and participation of programs regarding their staff rosters increased from the quarter 1 report.

7.3.3 Grantee will submit a report of checks mailed after the end of each round in the form of a finalized payee list, with indications of changes to payment profiles over the course of the round (updated name, address, or tax information).

7.3.4 By the end of quarters 2, and 3 of each fiscal year, based on DEC CARES Analyst direction, Grantee will develop and provide a webinar or live attendance training/Informational session to Center Administrators and Family Child Care Providers in the ELS Network. The content of these sessions will include an overview of employer admin access and support with maintaining employer rosters in the registry, including employment information and training/coursework records.

7.3.5 At least twice in each program year, grantee will contact the administrator or provider participating in the CARES programs to solicit feedback about support and information provided. The results of each feedback session will show that services satisfaction increased by 20% from the original baseline.

8. Nutrition Service Objectives

8.1 Grantee will sponsor 200 Family Child Care Homes and 100 educators in the Healthy Apple Program to support adoption of nutrition and physical activity practices aligned with the Health, Nutrition and Physical Activity CA-QRIS Pathways to address prevention of diet-sensitive diseases and other topics related to nutrition and physical activity, to reduce childhood obesity rates.

8.2: By June 30, 2023, Grantee will report federal/state dollars leveraged, a minimum of \$1 million per year, to support participating Family Child Care homes to provide healthy meals and snacks to the children in their care.

Outcome Objectives:

8.1.1: By June 30, 2023, 85% of participating providers will claim they serve healthier meals to the children in their care because they participate in the CACFP.

8.1.3: By June 30, 2022, 85% of Healthy Apple participants will maintain or improve their practices related to physical activity and nutrition as measured by adoption of Healthy Apple Best practices.

8.1.5: By June 30th, 2023, Grantee will develop, coordinate, and offer six (6) trainings and/or workshops related to nutrition, physical activity, and/or outdoor/nature play.

8.1.6: By June 30th, 2023, Grantee will develop and distribute six (6) health and nutrition newsletters, which will include information, resources, and tools to improve the nutrition and physical activity environment of facilities.

8.1.7: By June 30, 2022, 80% of educators will report that participating in the Healthy Apple Program has improved the nutrition and physical activity environment of their child care program.

8.1.8: By June 30, 2022, 85% of educators will report that their knowledge of early child care best practices has increased since participating in the Healthy Apple Program.

Parent Caregiver Education Services

- Facilitate family/caregiver engagement events to build capacity for resilience via peer support networks and other protective factors for parents and caregivers (e.g. New and Expecting Moms Group, Playgroups, Educator Roundtables).
- Workshops, activities, and Toy and Book Lending Library to engage low-income and subsidized children and parents/caregivers through play, opportunities to learn and practice developmental skills, and access to skills- and confidence-building resources.
- Serve as an additional entry-point to child care services by identifying low-income families and providing a warm hand-off to R&R services. As well as connecting families to other social services throughout San Francisco.

Service goal 9: Parent and Caregiver Education Services

9.1 Grantee will design and implement **30 children and family/caregiver engagement events** annually using research-based best practices. Engagement events and toy and book lending library will be promoted to low-income/subsidized families and caregivers.

Outcome Objectives:

9.1.1 By the end of the third quarter, Grantee will report on # of self-reported low-income families served in parent and caregiver education engagement events and type of resources shared.

9.1.2 By the end of the fourth quarter, Grantee will share a summary on % of participating low-income parents and caregivers that improved their parenting skills and child development knowledge as a result of participation in parent and caregiver activities.

Parent Voices Outreach & Family Support Services

- Facilitate family/caregiver engagement events to build capacity for resilience via peer support networks and other protective factors for parents and caregivers (e.g. monthly meetings, online peer support groups, monthly food bank, small group discussions, retreats, etc.).
- Workshops, activities, and field trips to engage low-income parents/caregivers of children to learn about the subsidy system and how their experience of it is shaped by policy-makers, supporting opportunities to learn and practice story telling skills, and access to skills- and confidence-building resources.
- Serve as an additional entry-point to child care services by identifying low-income or vulnerable families with young children and providing a warm hand-off to R&R services. As well as connecting families to other social services throughout San Francisco.

Service goal 10 : Parent Voices Outreach & Family Support Services

10.1 Grantee will design and implement **10 children and family/caregiver engagement events** annually using trauma-informed best practices. Engagement events will be out in the community with a target audience of low-income and vulnerable families and caregivers with young children, with a particular focus on engaging BIPOC community members. All low-income or vulnerable families/caregivers will be connected to R&R services.

Outcome Objectives:

10.1.1 By the end of the third quarter, Grantee will report on # of low-income/subsidized families served in parent and caregiver education engagement events and referred to R&R services.

10.1.2 By the end of the fourth quarter, Grantee will share a summary on % of participating low-income parents and caregivers that improved their knowledge of child care and other social services available to the community as a result of participation in parent and caregiver activities.

Monitoring Activities

1. **Program Monitoring:** Program monitoring will include review of case files, Grantee development and training activities, program policies and procedures, accessibility and cultural competence of program materials, Granting patterns/job descriptions, reporting requirements, client data tracking and back-up documentation for reporting progress towards meeting service and outcome objectives.
2. **Fiscal Compliance and Grant Monitoring:** Fiscal monitoring will include review of the Grantee's organizational budget, the general ledger, quarterly balance sheet, cost allocation procedures and plan, State and Federal tax forms, audited financial statement, fiscal policy manual, supporting documentation for selected invoices, cash receipts and disbursement journals. The compliance monitoring will include review of Personnel Manual, Emergency Operations Plan, Compliance with the Americans with Disabilities Act, subgrants, and MOUs, and the current board roster and selected board minutes for compliance with the Sunshine Ordinance.

Reporting Requirements - Any change in state reporting requirements shall supercede the following grant requirements.

1. Report Schedule

Monthly reports shall be sent no later than the 15th day following the end of the respective reporting period. An annual final report for final adjustments shall be submitted by July 15th for the fiscal year ending June 30. Quarterly and annual reports shall be sent no later than the 15th day of the month following the end of the respective reporting period.

2. Monthly R&R Administration Reports

- a. Provide a monthly report of the number of families provided comprehensive Tier service counseling and referral services that includes, but its not limited to:

Tier 1: All Families

Standard R&R Counseling Services will provide:

- a. information on the types, costs and options for child care;
- b. information on quality indicators;
- c. assistance structuring a child care search and creating a Family Profile;
- d. an overview of supports we provide related to child development and parenting; and referrals to child care providers.

Tier 2: Low-Income Families

Tier 2 families receive additional services, including:

- a. For pre-screened families eligible for a subsidy, staff explain subsidy options, enrollment process, required documentation and timelines.
- b. Staff will work with all families to develop Family Profiles, which will help them articulate their preferences for care, rank the importance of those preferences, and facilitate better matches with subsidized care openings.

Tier 3a-d: Priority Populations

All supports above, plus: Families with children with special needs, CPS/At Risk , Homeless, African American, Latino, Native American, Pacific Islanders, will be referred to a child care

specialist. Enhanced referral services including provider suggestions and selection advice provided as part of this Tier level of service.

Monthly Subsidy Administration Reports

- Grantee will provide a copy of the CDD 801A monthly population report.
- Grantee will provide a copy of the CW115 and 115A reports for State reporting. Grantee will generate two-parent family data and other state required data.
- Grantee will provide a copy of the monthly CDFS 9500-AP claims report submitted to CDE for the HSA Stage 2 and CAPP Contracts.
- Provide a detailed monthly summary report on subsidy child care projections and enrollments that illustrates the achievement of the subsidy Service Objectives identified above.
- Grantee shall be responsible for all state and federal reporting requirements including, but not limited to: unduplicated child counts, type of care received, cases where no care was available, federal and non-federal child care cases and state contract renewal application processes. Coding for fiscal claiming will be maintained and modified as state policy changes require.
- Grantee shall be responsible to submit data and outcomes using the Emergency Child Care Bridge Program for Foster Children report (CCB 18).
- Grantee shall comply with all state reporting requirements and changes in reporting per state deadlines.
- Grantee shall submit for DEC's/HSA's review and approval, prior to submission to the state, all state contract audit reporting related to Stage 1, CalWORKs 2, HSA-CAPP, CRET, and CLPC. Additionally, Grantee shall provide DEC/HSA a copy of such final annual audit report.
- DEC and/or HSA shall provide Grantee with copies of all updated and signed state contract letters, claims, and other financial information as well as All County Letters, Contract Letters, Applications for Refunding, and other communications from the California Department of Social Services and the California Department of Education.

Quarterly Reports

- a. Grantee will submit a quarterly report to summarize the progress on service and outcome objectives for Subsidy programs, Help Desk, and R&R services. This report shall also include detailed demographic information (Subsidy & R&R only).

Annual Reports

- a. Grantee will provide a single annual performance report regarding progress on all service and outcome objectives for Subsidy programs, R&R services, Help Desk, Nutrition, Parent/Caregiver Education, and Parent Voices.
- b. Grantee will produce subsidy system ad hoc reports relevant for child care planning and policy purposes with reasonable notice
- c. Grantee will participate in evaluation requests pertaining to activities funded by this grant. This will include, but not be limited to, collection of data on funded activities and participants, analysis of data and reporting of findings. The data to be collected may include but not be limited to demographic information, service utilization information, measurement of outcomes associated with participation in funded activities. The data may be requested of clients, Grantee and other stakeholders of the funded activities. Grantee may be requested to participate in evaluation activities designed by DEC.

Audit Response

- a. Grantee will produce and submit corrective action plans related to any state and local audits, including, but not limited to, APMU (Alternative Payment Monitoring Unit reviews.)

Monthly subsidy projection reports and 115 reports are to be submitted via email to the following:

- Executive Director (Ingrid.Mezquita@sfgov.org)
- Fiscal Strategies Analyst, (Jason.Holthe@sfgov.org)
- Fiscal Strategies Analyst, (Armando.Zapote@sfgov.org)
- Fiscal Strategies Analyst, (Susanna.Cheng@sfgov.org)
- Contracts Manager, (Michael.DeLeon@sfgov.org)

CARES 3.0 Reports are due to be submitted via email to:

- CARES Administrative Analyst, (licette.montejano@sfgov.org)

All other reports including Monthly, Quarterly and Annual Reports will be entered into the Contracts Management System (CARBON). Contact information is above for assistance with reporting requirements or submission of reports.

Appendix B – Budget Summary
Children’s Council of San Francisco
Early Care and Education Integrated Services
July 1, 2022 to June 30, 2024

DRAFT

INTEGRATED SERVICES AGREEMENT (ISA) - OVERALL BUDGET SUMMARY**BY PROGRAM**

Name: Children's Council of San Francisco

Term: July 1, 2022 - June 30, 2024

(Check One) New Renewal Modification

If modification, Effective Date of Mod. No. of Mod.

Program: RFP #960

Budget Reference Page No.(s)			
Program Term	FY22-23	FY23-24	Total
Expenditures			
Salaries & Benefits	\$5,149,116	\$5,303,590	\$10,452,706
Operating Expense	\$1,747,473	1,799,888	\$3,547,362
Subtotal	\$6,896,590	\$7,103,478	\$14,000,068
Indirect Percentage (%)	15%	15%	
Indirect Cost (Line 16 X Line 15)	\$1,019,859	\$1,050,464	\$2,070,323
Capital Expenditure	-	-	\$0
Direct Client Pass-Through	\$157,460,917	\$157,460,917	\$314,921,834
Total Expenditures	\$165,377,366	\$165,614,859	\$330,992,225
DEC Revenues			
General Admin	\$6,292,949	\$6,481,737	\$12,774,686
Help Desk	\$487,500	\$502,125	\$989,625
Resouce & Referral	\$820,000	\$844,600	\$1,664,600
Nutrition	\$350,000	\$359,480	\$709,480
Fiscal Intermediary	\$77,361,406	\$77,361,406	\$154,722,812
Local Subsidies	63,107,122	63,107,122	\$126,214,244
Trauma/Navigator/Bridge)	16,958,389	16,958,389	\$33,916,778
TOTAL DEC REVENUES	\$165,377,366	\$165,614,859	\$330,992,225
Other Revenues			
Total Revenues	\$165,377,366	\$165,614,859	\$330,992,225
Full Time Equivalent (FTE)			
Prepared by: Elaine Lai		Telephone No.: 415-343-3365	5/23/2022
DEC-CO Review Signature:			
DEC #1			5/23/2022

INTEGRATED SERVICES AGREEMENT (ISA) - OVERALL WAGES & BENEFITS SUMMARY

Program Name:
(Same as Line 9 on DEC #1)

Salaries & Benefits Summary

POSITION TITLE	Agency Totals		For DEC Program		FY22-23	FY23-24	TOTAL	
	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary	Budgeted Salary		
	Please See Highlighted Summaries Below				0.00			
				0.00			\$0	
				0.00			\$0	
				0.00			\$0	
				0.00			\$0	
				0.00			\$0	
				0.00			\$0	
				0.00			\$0	
				0.00			\$0	
				0.00			\$0	
TOTALS	\$0	0.00	0.00	0.00	\$3,976,152	\$4,095,436	-	\$8,071,588
FRINGE BENEFIT RATE								
EMPLOYEE FRINGE BENEFITS					\$1,172,965	\$1,208,154	-	\$2,381,118
TOTAL SALARIES & BENEFITS	\$0				\$5,149,116	\$5,303,590	-	\$10,452,706

DEC #2 5/17/2022

SALARIES			
Help Desk		233,279	240,277
R&R		600,186	618,192
FI		439,550	452,736
ELS		988,904	1,018,571
Fed/State Sub		1,714,233	1,765,660
		3,976,152	4,095,436

BENEFITS			
Help Desk		68,817	70,882
R&R		177,055	182,367
FI		129,667	133,557
ELS		291,727	300,478
Fed/State Sub		505,699	520,870
		1,172,965	1,208,154

COMBINED SALARIES & BENEFITS			
Help Desk		302,096	311,159
R&R		777,241	800,558
FI		569,217	586,293
ELS		1,280,631	1,319,049
Fed/State Sub		2,219,932	2,286,530
		5,149,116	5,303,590

Program Name: **ISA - OVERALL OPERATING EXPENSES SUMMARY**
(Same as Line 9 on DEC #1)

Operating Expense Summary

Please See Highlighted Expense Summaries by Program Below

Expenditure Category	TERM	FY22-23	FY23-24	TOTAL
Rental of Property		\$463,685	\$477,595	\$ 941,280
Utilities(Elec, Water, Gas, Phone, Scavenger)		\$127,193	\$131,009	\$ 258,201
Office Supplies, Postage		\$98,955	\$101,924	\$ 200,879
Building Maintenance Supplies and Repair		\$86,711	\$89,312	\$ 176,022
Printing and Reproduction		\$83,966	\$86,485	\$ 170,451
Insurance		\$35,144	\$36,198	\$ 71,342
Staff Training		\$72,167	\$74,332	\$ 146,498
Staff Travel-(Local & Out of Town)		\$1,225	\$1,262	\$ 2,487
Rental of Equipment		\$42,561	\$43,838	\$ 86,398
CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE		\$0	\$0	
Consultant		\$389,636	\$401,325	\$ 790,961
OTHER				
Program Supplies		\$3,876	\$3,992	\$ 7,868
Provider/Parent Incentives		\$26,638	\$27,437	\$ 54,075
Dues and Subscriptions		\$53,770	\$55,383	\$ 109,153
Software and Licensing		\$182,923	\$188,402	\$ 371,325
Bank Charges		\$31,934	\$32,892	
FCS Trauma Training		\$47,091	\$48,504	\$ 95,596
TOTAL OPERATING EXPENSE		\$1,747,473	\$1,799,888	\$ 3,482,536

DEC #3

5/17/2022

OPERATING EXPENSES BY PROGRAM AREA	Help Desk	121,852	125,507
	R&R	210,590	216,908
	FI	146,525	150,921
	ELS	452,305	465,875
	Fed/State Sub	816,201	840,678
		1,747,473	1,799,888

HELP DESK SERVICES

BY PROGRAM

Name: Children's Council of San Francisco

Term: July 1, 2022 - June 30, 2024

(Check One) New Renewal Modification

If modification, Effective Date of Mod. No. of Mod.

Program: Help Desk

Budget Reference Page No.(s)			
Program Term	FY22-23	FY23-24	Total
Expenditures			
Salaries & Benefits	\$302,096	\$311,159	\$613,255
Operating Expense	\$121,852	\$125,507	\$247,359
Subtotal	\$423,948	436,666	\$860,614
Indirect Percentage (%)	15%	15%	
Indirect Cost (Line 16 X Line 15)	\$63,553	\$65,459	\$129,012
Capital Expenditure	#REF!	-	
Direct Client Pass-Through	-	-	
Total Expenditures	\$487,500	\$502,125	\$989,625
DEC Revenues			
General Fund - Admin	\$487,500	\$502,125	\$989,625
TOTAL DEC REVENUES	\$487,500	\$502,125	\$989,625
Other Revenues			
Total Revenues	\$487,500	\$502,125	\$989,625
Full Time Equivalent (FTE)			
Prepared by: Elaine Lai			5/17/2022
DEC-CO Review Signature:			
DEC #1			5/17/2022

Program Name:
(Same as Line 9 on DEC #1)

HELP DESK SERVICES

Salaries & Benefits Detail

POSITION TITLE	Agency Totals		For DEC Program		FY22-23	FY23-24	TOTAL
	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Help Desk	Help Desk	
					Budgeted Salary	Budgeted Salary	
Associate Director of Compliance and Program	\$ 109,562	100%	25.0%	0.25	\$27,391	\$28,212	\$55,603
Provider Supports Manager	\$ 82,108	100%	20.0%	0.20	16,422	\$16,914	\$33,336
Provider Support Coordinator	\$ 50,627	100%	20.0%	0.20	10,125	\$10,429	\$20,555
Child Care Provider Relationship Coordinator	\$ 59,996	100%	50.0%	0.50	29,998	\$30,898	\$60,896
Business & Technology Support Data Coordinator	\$ 60,219	100%	80.0%	0.80	48,175	\$49,620	\$97,796
Business & Technology Support Data Coordinator	\$ 53,504	100%	80.0%	0.80	\$42,803	\$44,087	\$86,890
Business & Technology Support Data Coordinator	\$ 56,762	100%	80.0%	0.80	\$45,410	\$46,772	\$92,181
Provider Services Coordinator	\$ 51,822	100%	25.0%	0.25	\$12,956	\$13,344	\$26,300
TOTALS	\$524,600	8.00	3.80	3.80	\$233,279	240,277	\$473,556
FRINGE BENEFIT RATE							
EMPLOYEE FRINGE BENEFITS					\$68,817	\$70,882	\$139,699
TOTAL SALARIES & BENEFITS	\$524,600				\$302,096	311,159	\$613,255

DEC #2

5/17/2022

Program Name: **HELP DESK SERVICES**
 (Same as Line 9 on DEC #1)

Operating Expense Detail

Expenditure Category	TERM	FY22-23	FY23-24	TOTAL
Rental of Property		\$32,626	\$33,605	\$ 66,232
Utilities(Elec, Water, Gas, Phone, Scavenger)		\$8,997	\$9,267	\$ 18,264
Office Supplies, Postage		\$13,801	\$14,215	\$ 28,016
Building Maintenance Supplies and Repair		\$4,210	\$4,336	\$ 8,546
Printing and Reproduction		\$2,231	\$2,298	\$ 4,529
Insurance		\$2,486	\$2,561	\$ 5,046
Staff Training		\$6,240	\$6,427	\$ 12,666
Staff Travel-(Local & Out of Town)		\$146	\$150	\$ 296
Rental of Equipment		\$2,284	\$2,352	\$ 4,636
<u>CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE</u>				
Consultant		\$27,279	\$28,097	\$ 55,376
OTHER				
<u>Program Supplies</u>		\$500	\$515	\$ 1,015
Provider/Parent Incentives		\$500	\$515	\$ 1,015
Dues and Subscriptions		\$1,336	\$1,376	\$ 2,712
Software and Licensing		\$19,216	\$19,792	\$ 39,008
				\$ -
TOTAL OPERATING EXPENSE		\$121,852	125,507	\$ 247,359
DEC #3				5/17/2022

RESOURCE & REFERRAL

Name: Children's Council of San Francisco | Term: July 1, 2022 - June 30, 2024
 (Check One) New Renewal Modification
 If modification, Effective Date of Mod _____ No. of Mod. _____

Program: Resource & Referral

Budget Reference Page No.(s)			
Program Term	FY22-23	FY23-24	R&R Total
Expenditures			
Salaries & Benefits	\$777,241	\$800,558	\$1,577,799
Operating Expense	\$210,590	\$216,908	\$427,498
Subtotal	\$987,831	\$1,017,466	\$2,005,297
Indirect Percentage (%)	15%	15%	
Indirect Cost (Line 16 X Line 15)	\$148,169	\$152,614	\$300,783
Capital Expenditure			
Direct Client Pass-Through	\$34,000	\$34,000	\$68,000
Total Expenditures	\$1,170,000	\$1,204,080	\$2,374,080
DEC Revenues			
General Fund - Admin	\$820,000	\$844,600	\$1,664,600
Local Funding (primarily for Nutrition)	\$316,000	\$325,480	\$641,480
General Fund - Pass-Through - Nutrition	\$34,000	\$34,000	\$68,000
TOTAL DEC REVENUES	\$1,170,000	\$1,204,080	\$2,374,080
Other Revenues			
Total Revenues	\$1,170,000	\$1,204,080	\$2,374,080
Full Time Equivalent (FTE)			

Telephone No.:
415-343-3365 Date 5/9/2022

Prepared by: Elaine Lai

DEC-CO Review Signature:

Program Name: **Children's Council of San Francisco - Resource & Referral**
(Same as Line 9 on DEC #1)

Salaries & Benefits Detail

POSITION TITLE	Agency Totals		For DEC Program		FY22-23	FY23-24	Total
	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary	Budgeted Salary	
	Family Subsidy & Children's Services Splst	56,981	100%	20.0%	0.20	11,396	
Provider Engagement Coach	66,116	100%	19.0%	0.19	12,562	12,939	25,501
Family Engagement Coach	64,741	100%	30.0%	0.30	19,422	20,005	39,427
Family Engagement Coach	64,741	100%	30.0%	0.30	19,422	20,005	39,427
Senior Manager - Parent Care Engagement	97,503	100%	40.0%	0.40	39,001	40,171	79,172
Director of Child Care Family Services	126,562	100%	34.0%	0.34	43,031	44,322	87,353
Child Care Resource and Referral Specialist	66,365	100%	40.0%	0.40	26,546	27,342	53,888
Client Relations Representative	49,703	100%	40.0%	0.40	19,881	20,478	40,359
Client Relations Representative	38,577	100%	40.0%	0.40	15,431	15,894	31,324
Client Relations Coordinator	48,540	100%	50.0%	0.50	24,270	24,998	49,268
R & R Program Manager	71,844	100%	40.0%	0.40	28,738	29,600	58,337
Family Support Lead	47,937	100%	40.0%	0.40	19,175	19,750	38,925
Child Care Resource and Referral Specialist	52,146	100%	40.0%	0.40	20,858	21,484	42,343
Child Care Resource and Referral Specialist	50,627	100%	40.0%	0.40	20,251	20,858	41,109
CCR&R III Family Support Navigator	66,365	100%	40.0%	0.40	26,546	27,342	53,888
CCR&R III Family Support Navigator	59,239	100%	40.0%	0.40	23,696	24,406	48,102
CCR&R III Family Support Navigator	58,864	100%	40.0%	0.40	23,546	24,252	47,798
Associate Director of Family Support	102,635	100%	40.0%	0.40	41,054	42,285	83,339
CCR&R II: Education & Outreach Specialist	53,503	100%	40.0%	0.40	21,401	22,043	43,444
CCR&R II: Education & Outreach Specialist	52,928	100%	40.0%	0.40	21,171	21,806	42,978
CCR&R II: Education & Outreach Specialist	49,153	100%	40.0%	0.40	19,661	20,251	39,912
Senior Director of Programs	141,848	100%	10.0%	0.10	14,185	14,610	28,795
Director of Child Care Quality & Business Supports	133,489	100%	5.0%	0.05	6,674	6,874	13,548
Associate Director of Health and Nutrition	97,503	100%	20.0%	0.20	19,501	20,086	39,586
Health & Nutrition Specialist	60,910	100%	20.0%	0.20	12,182	12,547	24,729
Health & Nutrition Specialist	59,919	100%	20.0%	0.20	11,984	12,343	24,327
Healthy Apple Program Coordinator	72,625	100%	20.0%	0.20	14,525	14,961	29,486
Health & Nutrition Specialist	53,504	100%	45.0%	0.45	24,077	24,799	48,876
TOTALS	1,964,866.45		9.23	9.23	600,186	618,192	1,218,378
FRINGE BENEFIT RATE							
EMPLOYEE FRINGE BENEFITS					\$177,055	\$182,367	359,421
TOTAL SALARIES & BENEFITS	1,964,866.45				777,241	800,558	1,577,799
DEC #2							5/17/2022

Program Name: Children's Council of San Francisco - Resource & Referral
 (Same as Line 9 on DEC #1)

Operating Expense Detail

<u>Expenditure Category</u>	<u>TERM</u>	<u>FY22-23</u>	<u>FY23-24</u>	<u>Total</u>
Rental of Property		79,248	81,625	160,873
Utilities(Elec, Water, Gas, Phone, Scavenger)		21,854	22,509	44,363
Office Supplies, Postage		12,248	12,615	24,863
Building Maintenance Supplies and Repair		10,225	10,532	20,757
Printing and Reproduction		5,624	5,792	11,416
Insurance		6,038	6,219	12,258
Staff Training		16,579	17,076	33,655
Staff Travel-(Local & Out of Town)		487	501	988
Rental of Equipment		5,547	5,714	11,261
<u>CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE</u>			-	-
Consultant		22,392	23,064	45,456
<u>OTHER</u>				
Program Supplies		600	618	1,218
Provider/Parent Incentives		2,046	2,107	4,153
Dues and Subscriptions		4,233	4,360	8,593
Software and Licensing		2,500	2,575	5,075
Bank Charge		20,970	21,599	42,569
TOTAL OPERATING EXPENSE		\$ 210,590	\$ 216,908	427,498

FISCAL INTERMEDIARY BUDGET SUMMARY BY PROGRAM

Name: Children's Council of San Francisco Term: July 1, 2022 - June 30, 2024

(Check One) New Renewal Modification

If modification, Effective Date of Mod. No. of Mod.

Program: Fiscal Intermediary

Budget Reference Page No.(s)			
Program Term	FY22-23	FY23-24	Total
Expenditures			
Salaries & Benefits	\$569,217	\$586,293	\$1,155,510
Operating Expense	\$146,525	\$150,921	\$297,445
Subtotal	\$715,742	\$737,214	\$1,452,956
Indirect Percentage (%)	15%	15%	
Indirect Cost (Line 16 X Line 15)	\$107,256	\$110,474	\$217,730
Capital Expenditure	\$0	\$0	\$0
Direct Client Pass-Through	\$77,361,406	\$77,361,406	\$154,722,812
Total Expenditures	\$78,184,404	\$78,209,094	\$156,393,498
DEC Revenues			
Admin	\$822,998	\$847,688	\$1,670,686
ELS Gap	\$3,700,000	\$3,700,000	\$7,400,000
MRA	\$37,000,000	\$37,000,000	\$74,000,000
PFA-FCC	\$680,000	\$680,000	\$1,360,000
FACES FCCN	\$2,100,000	\$2,100,000	\$4,200,000
Program Capacity Supports	\$3,200,000	\$3,200,000	\$6,400,000
MEDA Latino Prenatal Program	\$0	\$0	\$0
COVID-19 Emergency Support Grant	\$500,000	\$500,000	\$1,000,000
COVID-19 Program Supplies Support	\$120,000	\$120,000	\$240,000
Annual Quality Grant	\$813,000	\$813,000	\$1,626,000
Indigo Project	\$25,000	\$25,000	\$50,000
TIDA CYO	\$128,500	\$128,500	\$257,000
Registry	\$40,000	\$40,000	\$80,000
FCCASF	\$184,756	\$184,756	\$369,512
Trustline	\$600	\$600	\$1,200
CARES 3.0	\$25,000,000	\$25,000,000	\$50,000,000
Start Early	\$45,000	\$45,000	\$90,000
Good Rural	\$56,000	\$56,000	\$112,000
Alyson Suzuki	\$115,000	\$115,000	\$230,000
Emergency Pandemic Supports	\$3,521,250	\$3,521,250	\$7,042,500
Dream Keepers Initiative	\$132,300	\$132,300	\$264,600
TOTAL DEC REVENUES	\$78,184,404	\$78,209,094	\$156,393,498
Other Revenues			
Total Revenues	\$78,184,404	\$78,209,094	\$156,393,498
Full Time Equivalent (FTE)			

Prepared by: Elaine Lai Telephone No.: 415-3 5/17/2022

DEC-CO Review Signature:

DEC #1 **5/9/2022**

Program Name:
(Same as Line 9 on DEC #1)

Fiscal Intermediary

Salaries & Benefits Detail

POSITION TITLE	Agency Totals		For DEC Program		FY22-23	FY23-24	TOTAL
	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary	Budgeted Salary	07/01/21 to 06/30/22
	Senior Director of Compliance and Program Supports	147,350	100%	10%	0.10	\$14,735	\$15,177
Family Service Payments Technician	66,735	100%	10%	0.10	\$6,673	\$6,874	13,547.18
Family Service Payments Technician	56,981	100%	10%	0.10	\$5,698	\$5,869	11,567.14
Family Service Payments Support	59,639	100%	10%	0.10	\$5,964	\$6,143	12,106.72
Family Service Payments Support	60,219	100%	10%	0.10	\$6,022	\$6,203	12,224.43
Family Service Payments Technician	47,460	100%	10%	0.10	\$4,746	\$4,888	9,634.38
Family Service Payments Technician	56,981	100%	10%	0.10	\$5,698	\$5,869	11,567.20
Associate Director of Compliance and Program	109,562	100%	40%	0.40	\$43,825	\$45,140	88,964.71
Payment Services Lead	55,776	100%	30%	0.30	\$16,733	\$17,235	33,967.58
Family Service Payments Technician	53,163	100%	10%	0.10	\$5,316	\$5,476	10,792.07
Provider Supports Manager	82,108	100%	30%	0.30	\$24,632	\$25,371	50,003.58
Provider Support Coordinator (Spanish)	50,111	100%	30%	0.30	\$15,033	\$15,484	30,517.60
Provider Support Coordinator	50,627	100%	30%	0.30	\$15,188	\$15,644	30,831.84
Family Service Payments Technician	50,054	100%	10%	0.10	\$5,005	\$5,156	10,160.96
Family Service Payments Technician	52,022	100%	10%	0.10	\$5,202	\$5,358	10,560.47
Family Subsidy Payment Manager	85,187	100%	20%	0.20	\$17,037	\$17,548	34,585.81
Child Care Provider Relationship Coordinator	59,996	100%	40%	0.40	\$23,998	\$24,718	48,716.75
Business & Technology Support Data Coordinator	60,219	100%	15%	0.15	\$9,033	\$9,304	18,336.69
Business & Technology Support Data Coordinator	53,504	100%	15%	0.15	\$8,026	\$8,266	16,291.87
Business & Technology Support Data Coordinator	56,762	100%	15%	0.15	\$8,514	\$8,770	17,284.03
Director of Provider Services	133,489	100%	5%	0.05	\$6,674	\$6,875	13,549.11
Provider Services Coordinator	51,822	100%	40%	0.40	\$20,729	\$21,351	42,079.46
Senior Analyst/Senior Fiscal Data Manager	110,000	100%	10%	0.10	\$11,000	\$11,330	22,330.00
Controller	143,774	100%	25%	0.25	\$35,944	\$37,022	72,965.31
A/P Accountant	78,556	100%	30%	0.30	\$23,567	\$24,274	47,840.60
A/P Accountant	61,675	100%	40%	0.40	\$24,670	\$25,410	50,080.10
Senior Accountant	64,741	100%	20%	0.20	\$12,948	\$13,337	26,284.85
Senior Accountant	67,764	100%	10%	0.10	\$6,776	\$6,980	13,755.99
Finance Manager	107,766	100%	10%	0.10	\$10,777	\$11,100	21,876.57
Chief Financial Officer	219,771	100%	5%	0.05	\$10,989	\$11,318	22,306.78
Senior Director of Finance and Accounting	162,265	100%	5%	0.05	\$8,113	\$8,357	16,469.93
Senior Accounting Administrator	85,984	100%	5%	0.05	\$4,299	\$4,428	8,727.38
Staff Accountant II	63,935	100%	25%	0.25	\$15,984	\$16,463	32,446.85
							\$0
TOTALS	\$2,665,997	33.00	5.95	5.95	\$439,550	\$452,736	892,285.99
FRINGE BENEFIT RATE							
EMPLOYEE FRINGE BENEFITS					\$129,667	\$133,557	263,224.37
TOTAL SALARIES & BENEFITS	\$2,665,997				\$569,217	586,293	\$1,155,510
DEC #2							5/17/2022

Program Name: **Fiscal Intermediary**
 (Same as Line 9 on DEC #1)

Operating Expense Detail

<u>Expenditure Category</u>	TERM	FY22-23	FY23-24	Total
Rental of Property		\$51,086	\$52,619	\$103,705
Utilities(Elec, Water, Gas, Phone, Scavenger)		\$14,088	\$14,510	\$28,598
Office Supplies, Postage		\$12,700	\$13,081	\$25,781
Building Maintenance Supplies and Repair		\$6,591	\$6,789	\$13,381
Printing and Reproduction		\$12,293	\$12,662	\$24,956
Insurance		\$3,892	\$4,009	\$7,902
Staff Training		\$4,759	\$4,902	\$9,662
Staff Travel-(Local & Out of Town)		\$72	\$74	\$146
Rental of Equipment		\$3,576	\$3,683	\$7,259
<u>CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE</u>				
Consultant		\$15,373	\$15,834	\$31,207
OTHER				
Program Supplies		\$500	\$515	\$1,015
Provider/Parent Incentives		\$1,025	\$1,056	\$2,081
Dues and Subscriptions		\$12,400	\$12,772	\$25,172
Software and Licensing		\$8,168	\$8,413	\$16,581
Bank Charges		\$0	\$0	\$0
TOTAL OPERATING EXPENSE		\$146,525	150,921	297,445

LOCAL VOUCHER (ELS) BUDGET SUMMARY BY PROGRAM

Name: Children's Council of San Francisco

Term: July 1, 2022 - June 30, 2024

(Check One) New Renewal Modification

If modification, Effective Date of Mod. No. of Mod.

Program: Local Voucher

Budget Reference Page No.(s)			
Program Term	FY22-23	FY23-24	Total
Expenditures			
Salaries & Benefits	\$1,280,631	\$1,319,049	\$2,599,680
Operating Expense	\$452,305	\$465,875	\$918,180
Subtotal	\$1,732,936	\$1,784,924	\$3,517,860
Indirect Percentage (%)	15%	15%	
Indirect Cost (Line 16 X Line 15)	\$259,942	\$267,740	\$527,682
Capital Expenditure	\$0	\$0	\$0
Direct Client Pass-Through	63,107,122	63,107,122	\$126,214,244
Total Expenditures	\$65,100,000	\$65,159,786	\$130,259,786
DEC Revenues			
General Fund - Admin	1,992,878	2,052,664	\$4,045,542
General Fund - Pass-Through ELS Voucher	62,000,000	62,000,000	\$124,000,000
General Fund - Pass-Through ELS P500	128,100	128,100	\$256,200
General Fund - Pass-Through ELS IPO	54,900	54,900	\$109,800
General Fund - Pass-Through ELS Homeless Set-Aside	462,061	462,061	\$924,122
General Fund - Pass-Through C1/C2 Priority Set-Aside	462,061	462,061	\$924,122
TOTAL DEC REVENUES	\$65,100,000	\$65,159,786	\$130,259,786
Other Revenues			
Total Revenues	\$65,100,000	\$65,159,786	\$130,259,786
Full Time Equivalent (FTE)			
Prepared by: Elaine Lai		415-343-3365	5/17/2022
DEC-CO Review Signature:			
DEC #1			

Program Name: ELS - Voucher
(Same as Line 9 on DEC #1)

Salaries & Benefits Detail

POSITION TITLE	Agency Totals		For DEC Program		FY22-23	FY23-24	TOTAL
	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary	Budgeted Salary	07/01/22 to 06/30/24
	Senior Director of Compliance and Program Supports	\$ 147,350	100%	18.7%	0.19	\$27,540	\$28,366
Family Service Specialist II	\$ 56,981	100%	18.7%	0.19	\$10,650	\$10,969	\$21,619
Family Service Payments Technician	\$ 66,735	100%	22.4%	0.22	\$14,967	\$15,416	\$30,384
Family Service Payments Technician	\$ 56,981	100%	18.7%	0.19	\$10,650	\$10,969	\$21,619
Family Service Payments Support	\$ 59,639	100%	18.7%	0.19	\$11,147	\$11,481	\$22,627
Family Service Payments Support	\$ 60,219	100%	18.7%	0.19	\$11,255	\$11,593	\$22,847
Family Service Specialist II	\$ 56,691	100%	18.7%	0.19	\$10,596	\$10,913	\$21,509
Provider Support Coordinator (renamed)	\$ 50,627	100%	18.7%	0.19	\$9,462	\$9,746	\$19,208
Family Service Specialist II	\$ 56,762	100%	18.7%	0.19	\$10,609	\$10,927	\$21,536
Family Service Specialist II	\$ 56,981	100%	18.7%	0.19	\$10,650	\$10,969	\$21,619
Family Service Payments Technician	\$ 47,460	100%	18.7%	0.19	\$8,870	\$9,136	\$18,007
Family Service Specialist II	\$ 56,530	100%	18.7%	0.19	\$10,565	\$10,882	\$21,448
Family Service Payments Technician	\$ 56,981	100%	15.0%	0.15	\$8,520	\$8,775	\$17,295
Family Subsidy Program Manager 1	\$ 83,981	100%	18.7%	0.19	\$15,696	\$16,167	\$31,863
Family Subsidy Provider Outreach Coordinator	\$ 66,327	100%	15.0%	0.15	\$9,917	\$10,215	\$20,132
Family Service Specialist II	\$ 54,808	100%	18.7%	0.19	\$10,244	\$10,551	\$20,795
Family Service Specialist II	\$ 53,710	100%	18.7%	0.19	\$10,038	\$10,340	\$20,378
Family Service Specialist II	\$ 53,710	100%	18.7%	0.19	\$10,038	\$10,340	\$20,378
Associate Director of Compliance and Program	\$ 109,562	100%	13.1%	0.13	\$14,334	\$14,764	\$29,098
Family Subsidy Quality Assurance Coord.	\$ 58,465	100%	18.7%	0.19	\$10,927	\$11,255	\$22,182
Family Subsidy Specialist I	\$ 47,705	100%	18.7%	0.19	\$8,916	\$9,184	\$18,100
Payment Services Lead	\$ 55,776	100%	18.7%	0.19	\$10,425	\$10,737	\$21,162
Family Service Payments Technician	\$ 53,163	100%	18.7%	0.19	\$9,936	\$10,234	\$20,170
Training Manager - Program Supports	\$ 79,029	100%	18.7%	0.19	\$14,770	\$15,214	\$29,984
Program Support Trainer	\$ 62,591	100%	18.7%	0.19	\$11,698	\$12,049	\$23,747
Provider Supports Manager	\$ 82,108	100%	18.7%	0.19	\$15,346	\$15,806	\$31,152
Provider Support Coordinator (Spanish)	\$ 50,111	100%	18.7%	0.19	\$9,366	\$9,647	\$19,012
Provider Support Coordinator	\$ 50,627	100%	18.7%	0.19	\$9,462	\$9,746	\$19,208
Family Support Trainer	\$ 62,598	100%	18.7%	0.19	\$11,700	\$12,051	\$23,750
Family Service Payments Technician	\$ 50,054	100%	18.7%	0.19	\$9,355	\$9,636	\$18,991
Family Service Payments Technician	\$ 52,022	100%	18.7%	0.19	\$9,723	\$10,015	\$19,738
Family Service Specialist II - Spanish	\$ 49,153	100%	18.7%	0.19	\$9,187	\$9,462	\$18,649
Family Service Specialist II	\$ 51,750	100%	18.7%	0.19	\$9,672	\$9,962	\$19,634
Family Subsidy Payment Manager	\$ 85,187	100%	22.4%	0.22	\$19,106	\$19,679	\$38,785
Family Subsidy Provider Coordinator	\$ 56,981	100%	15.0%	0.15	\$8,520	\$8,775	\$17,295
Child Care Provider Relationship Coordinator	\$ 59,996	100%	3.7%	0.04	\$2,243	\$2,310	\$4,553
Business & Technology Support Data Coordinator	\$ 60,219	100%	1.9%	0.02	\$1,125	\$1,159	\$2,285
Business & Technology Support Data Coordinator	\$ 53,504	100%	1.9%	0.02	\$1,000	\$1,030	\$2,030
Business & Technology Support Data Coordinator	\$ 56,762	100%	1.9%	0.02	\$1,061	\$1,093	\$2,154
Family and Children Program Specialist	\$ 56,981	100%	18.7%	0.19	\$10,650	\$10,969	\$21,619
Family and Children Program Specialist	\$ 56,465	100%	18.7%	0.19	\$10,553	\$10,870	\$21,423
Family Subsidy & Children's Services Spclst	\$ 56,981	100%	18.7%	0.19	\$10,650	\$10,969	\$21,619
Family Service Specialist II	\$ 56,981	100%	18.7%	0.19	\$10,650	\$10,969	\$21,619
Family Service Specialist II	\$ 56,852	100%	18.7%	0.19	\$10,626	\$10,944	\$21,570
Associate Director of Family Engagement	\$ 100,000	100%	7.5%	0.07	\$7,476	\$7,700	\$15,176
Family Service Specialist II	\$ 53,096	100%	18.7%	0.19	\$9,924	\$10,221	\$20,145
Family Engagement Manager	\$ 61,027	100%	5.6%	0.06	\$3,422	\$3,524	\$6,946
Family Service Specialist II	\$ 49,962	100%	18.7%	0.19	\$9,338	\$9,618	\$18,956
Family Service Specialist II	\$ 43,433	100%	18.7%	0.19	\$8,118	\$8,361	\$16,479

Program Name: ELS Voucher

(Same as Line 9 on DEC #1)

Operating Expense Detail

<u>Expenditure Category</u>	<u>TERM</u>	FY22-23	FY23-24	Total
Rental of Property		\$112,411	\$115,783	\$228,194
Utilities(Elec, Water, Gas, Phone, Scavenger)		\$30,747	\$31,669	\$62,415
Office Supplies, Postage		\$25,126	\$25,880	\$51,006
Building Maintenance Supplies and Repair		\$20,628	\$21,247	\$41,875
Printing and Reproduction (Outreach)		\$23,797	\$24,511	\$48,308
Insurance		\$8,495	\$8,750	\$17,245
Staff Training		\$15,172	\$15,627	\$30,799
Staff Travel-(Local & Out of Town)		\$195	\$200	\$395
Rental of Equipment		\$11,645	\$11,995	\$23,640
<u>CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE</u>				
Consultant		\$122,407	\$126,079	\$248,486
<u>OTHER</u>				
Program Supplies		\$374	\$385	\$759
Provider/Parent Incentives		\$8,623	\$8,882	\$17,505
Dues and Subscriptions		\$13,382	\$13,783	\$27,165
Software and Licensing		\$55,206	\$56,862	\$112,068
Bank Charges		\$4,098	\$4,221	\$8,319
TOTAL OPERATING EXPENSE		\$452,305	\$465,875	\$918,180

FEDERAL/STATE SUBSIDY BUDGET SUMMARY BY PROGRAM

Name: Children's Council of San Francisco

Term: July 1, 2022 - June 30, 2024

(Check One) New Renewal Modification

If modification, Effective Date of Mod. No. of Mod.

Program: Federal/State Subsidy

Budget Reference Page No.(s)	FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24
Program Term	Stage 1	Stage 1	Stage 2	Stage 2	CAPP	CAPP	FCS-Fed/State	FCS-Fed/State	FCS-Non Fed	FCS-Non Fed	Total	Total
Expenditures												
Salaries & Benefits	\$1,118,239	\$1,151,786	\$695,131	\$715,985	\$160,678	\$165,499	\$134,539	\$138,575	\$111,344	\$114,685	\$2,219,932	\$2,286,530
Operating Expense	\$402,002	\$414,062	\$250,139	\$257,643	\$57,708	\$59,440	\$66,185	68,162	\$40,166	\$41,371	\$816,201	\$840,678
Subtotal	\$1,520,241	\$1,565,848	\$945,270	\$973,628	\$218,387	\$224,938	\$200,725	\$206,737	\$151,511	\$156,056	\$3,036,133	\$3,127,208
Indirect Percentage (%)	15%	15%	15%	15%	15%	15%	8%	8%	15%	15%		
Indirect Cost (Line 16 X Line 15)	\$227,834	\$234,669	\$141,743	\$145,995	\$32,631	\$33,610	\$16,032	\$16,523	\$22,700	\$23,381	\$440,940	\$454,177
Capital Expenditure	-	-	-	-	-	-	-	-	-	-	-	-
Direct Client Pass-Through	\$8,241,751	\$8,241,751	\$5,125,000	\$5,125,000	\$1,183,483	\$1,183,483	\$349,424	\$349,424	\$1,486,169	\$1,486,169	\$16,385,827	\$16,385,827
Direct Client Pass-Through-FCS Bridge							\$572,562	\$572,562			\$572,562	\$572,562
Total Expenditures	\$9,989,826	\$10,042,268	\$6,212,013	\$6,244,623	\$1,434,500	\$1,442,031	\$1,138,743	1,145,246	\$1,660,380	\$1,665,606	\$20,435,462	\$20,539,774
HSA Revenues												
Admin (Mixed Local/State/Fed Funding)	\$1,748,075	\$1,800,517	\$1,087,013	\$1,119,623	\$251,017	\$258,548	\$93,806	\$96,620	\$174,211	\$179,437	\$3,354,122	\$3,454,746
Pass-Through (Mixed Local/State/Fed Funding)	\$8,241,751	\$8,241,751	\$5,125,000	\$5,125,000	\$1,183,483	\$1,183,483	\$349,424	\$349,424	\$1,486,169	\$1,486,169	\$16,385,827	\$16,385,827
Admin- FCS Navigator (State Funding)							\$88,619	\$91,278			\$88,619	\$91,278
Admin- FCS Trauma (State Funding)							\$34,332	\$35,362			\$34,332	\$35,362
Pass-Through FCS Bridge (State Funding)							\$572,562	\$572,562			\$572,562	\$572,562
TOTAL HSA REVENUES	\$9,989,826	\$10,042,268	\$6,212,013	\$6,244,623	\$1,434,500	\$1,442,031	1,138,743	1,145,246	\$1,660,380	\$1,665,606	\$20,435,462	\$20,539,774
Other Revenues												
Total Revenues	\$9,989,826	\$10,042,268	\$6,212,013	\$6,244,623	\$1,434,500	\$1,442,031	\$1,138,743	\$1,145,246	\$1,660,380	\$1,665,606	\$20,435,462	\$20,539,774
Full Time Equivalent (FTE)												

Prepared by: Elaine Lai

Telephone No.: 415-343-3365

HSA-CO Review Signature:

HSA #1

**Program Name: Federal/State
Subsidy**
(Same as Line 9 on DEC #1)

Salaries & Benefits Detail

POSITION TITLE	Agency Totals				Stage 1		Stage 2		CAPP		FCS- Fed/State		FCS- Fed/State		FCS-Non Fed		FCS-Non Fed	
	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24	TOTAL	TOTAL
Senior Director of Compliance and Program Supports	\$ 147,350	100%	31.3%	0.31	\$24,048	\$24,769	\$14,949	\$15,397	\$3,455	\$3,559	\$1,289	\$1,328	\$2,394	\$2,466	\$46,135	\$47,519		
Family Service Specialist II	\$ 56,981	100%	31.3%	0.31	\$9,299	\$9,578	\$5,781	\$5,954	\$1,336	\$1,376	\$499	\$514	\$926	\$954	\$17,841	\$18,376		
Family Service Payments Technician	\$ 66,735	100%	37.6%	0.38	\$13,069	\$13,461	\$8,124	\$8,368	\$1,878	\$1,934	\$701	\$722	\$1,301	\$1,340	\$25,074	\$25,826		
Family Service Payments Technician	\$ 56,981	100%	31.3%	0.31	\$9,299	\$9,578	\$5,781	\$5,954	\$1,336	\$1,376	\$499	\$514	\$926	\$954	\$17,841	\$18,376		
Family Service Payments Support	\$ 59,639	100%	31.3%	0.31	\$9,733	\$10,025	\$6,050	\$6,232	\$1,399	\$1,440	\$522	\$537	\$969	\$998	\$18,673	\$19,233		
Family Service Payments Support	\$ 60,219	100%	31.3%	0.31	\$9,828	\$10,123	\$6,109	\$6,292	\$1,412	\$1,454	\$527	\$543	\$979	\$1,008	\$18,855	\$19,420		
Family Service Specialist II	\$ 56,691	100%	31.3%	0.31	\$9,252	\$9,530	\$5,751	\$5,924	\$1,329	\$1,369	\$496	\$511	\$921	\$949	\$17,750	\$18,282		
Provider Support Coordinator (renamed)	\$ 50,627	100%	31.3%	0.31	\$8,262	\$8,510	\$5,136	\$5,290	\$1,187	\$1,223	\$443	\$456	\$823	\$847	\$15,851	\$16,327		
Family Service Specialist II	\$ 56,762	100%	31.3%	0.31	\$9,264	\$9,541	\$5,758	\$5,931	\$1,331	\$1,371	\$497	\$512	\$922	\$950	\$17,772	\$18,305		
Family Service Specialist II	\$ 56,981	100%	31.3%	0.31	\$9,299	\$9,578	\$5,781	\$5,954	\$1,336	\$1,376	\$499	\$514	\$926	\$954	\$17,841	\$18,376		
Family Service Payments Technician	\$ 47,460	100%	31.3%	0.31	\$7,745	\$7,978	\$4,815	\$4,959	\$1,113	\$1,146	\$415	\$428	\$771	\$794	\$14,860	\$15,306		
Family Service Specialist II	\$ 56,530	100%	31.3%	0.31	\$9,226	\$9,502	\$5,735	\$5,907	\$1,326	\$1,365	\$495	\$509	\$919	\$946	\$17,700	\$18,231		
Family Service Payments Technician	\$ 56,981	100%	25.0%	0.25	\$7,439	\$7,663	\$4,625	\$4,763	\$1,069	\$1,101	\$399	\$411	\$741	\$763	\$14,273	\$14,701		
Family Subsidy Program Manager 1	\$ 83,981	100%	31.3%	0.31	\$13,706	\$14,117	\$8,520	\$8,775	\$1,969	\$2,028	\$735	\$757	\$1,365	\$1,406	\$26,294	\$27,083		
Family Subsidy Provider Outreach Coordinator	\$ 66,327	100%	25.0%	0.25	\$8,660	\$8,919	\$5,383	\$5,545	\$1,244	\$1,282	\$464	\$478	\$862	\$888	\$16,614	\$17,112		
Family Service Specialist II	\$ 54,808	100%	31.3%	0.31	\$8,945	\$9,213	\$5,560	\$5,727	\$1,285	\$1,324	\$480	\$494	\$891	\$917	\$17,160	\$17,675		
Family Service Specialist II	\$ 53,710	100%	31.3%	0.31	\$8,765	\$9,028	\$5,449	\$5,612	\$1,259	\$1,297	\$470	\$484	\$873	\$899	\$16,817	\$17,321		
Family Service Specialist II	\$ 53,710	100%	31.3%	0.31	\$8,765	\$9,028	\$5,449	\$5,612	\$1,259	\$1,297	\$470	\$484	\$873	\$899	\$16,817	\$17,321		
Associate Director of Compliance and Program	\$ 109,562	100%	21.9%	0.22	\$12,516	\$12,892	\$7,781	\$8,014	\$1,798	\$1,852	\$671	\$691	\$1,246	\$1,284	\$24,013	\$24,733		
Family Subsidy Quality Assurance Coord.	\$ 58,465	100%	31.3%	0.31	\$9,541	\$9,828	\$5,931	\$6,109	\$1,371	\$1,412	\$512	\$527	\$950	\$979	\$18,305	\$18,855		
Family Subsidy Specialist I	\$ 47,705	100%	31.3%	0.31	\$7,785	\$8,019	\$4,840	\$4,985	\$1,119	\$1,152	\$417	\$430	\$775	\$798	\$14,936	\$15,385		
Payment Services Lead	\$ 55,776	100%	31.3%	0.31	\$9,103	\$9,376	\$5,658	\$5,828	\$1,308	\$1,347	\$488	\$503	\$906	\$934	\$17,463	\$17,987		
Family Service Payments Technician	\$ 53,163	100%	31.3%	0.31	\$8,676	\$8,936	\$5,393	\$5,555	\$1,247	\$1,284	\$465	\$479	\$864	\$890	\$16,645	\$17,145		
Training Manager - Program Supports	\$ 79,029	100%	31.3%	0.31	\$12,897	\$13,284	\$8,017	\$8,258	\$1,853	\$1,909	\$692	\$712	\$1,284	\$1,323	\$24,744	\$25,486		
Program Support Trainer	\$ 62,591	100%	31.3%	0.31	\$10,215	\$10,521	\$6,350	\$6,540	\$1,468	\$1,512	\$548	\$564	\$1,017	\$1,048	\$19,597	\$20,185		
Provider Supports Manager	\$ 82,108	100%	31.3%	0.31	\$13,400	\$13,802	\$8,330	\$8,580	\$1,925	\$1,983	\$718	\$740	\$1,334	\$1,374	\$25,708	\$26,479		
Provider Support Coordinator (Spanish)	\$ 50,111	100%	31.3%	0.31	\$8,178	\$8,423	\$5,084	\$5,236	\$1,175	\$1,210	\$438	\$452	\$814	\$839	\$15,690	\$16,160		
Provider Support Coordinator	\$ 50,627	100%	31.3%	0.31	\$8,262	\$8,510	\$5,136	\$5,290	\$1,187	\$1,223	\$443	\$456	\$823	\$847	\$15,851	\$16,327		
Family Support Trainer	\$ 62,598	100%	31.3%	0.31	\$10,216	\$10,522	\$6,351	\$6,541	\$1,468	\$1,512	\$548	\$564	\$1,017	\$1,048	\$19,599	\$20,187		
Family Service Payments Technician	\$ 50,054	100%	31.3%	0.31	\$8,169	\$8,414	\$5,078	\$5,230	\$1,174	\$1,209	\$438	\$451	\$813	\$838	\$15,672	\$16,142		
Family Service Payments Technician	\$ 52,022	100%	31.3%	0.31	\$8,490	\$8,745	\$5,278	\$5,436	\$1,220	\$1,257	\$455	\$469	\$845	\$871	\$16,288	\$16,777		
Family Service Specialist II - Spanish	\$ 49,153	100%	31.3%	0.31	\$8,022	\$8,262	\$4,987	\$5,136	\$1,153	\$1,187	\$430	\$443	\$799	\$823	\$15,390	\$15,851		
Family Service Specialist II	\$ 51,750	100%	31.3%	0.31	\$8,446	\$8,699	\$5,250	\$5,408	\$1,214	\$1,250	\$453	\$466	\$841	\$866	\$16,203	\$16,689		
Family Subsidy Payment Manager	\$ 85,187	100%	37.6%	0.38	\$16,683	\$17,183	\$10,371	\$10,682	\$2,397	\$2,469	\$894	\$921	\$1,661	\$1,711	\$32,006	\$32,967		
Family Subsidy Provider Coordinator	\$ 56,981	100%	25.0%	0.25	\$7,439	\$7,663	\$4,625	\$4,763	\$1,069	\$1,101	\$399	\$411	\$741	\$763	\$14,273	\$14,701		
Child Care Provider Relationship Coordinator	\$ 59,996	100%	6.3%	0.06	\$1,958	\$2,017	\$1,217	\$1,254	\$281	\$290	\$105	\$108	\$195	\$201	\$3,757	\$3,870		
Business & Technology Support Data Coordinator	\$ 60,219	100%	3.1%	0.03	\$983	\$1,012	\$611	\$629	\$141	\$145	\$53	\$54	\$98	\$101	\$1,885	\$1,942		
Business & Technology Support Data Coordinator	\$ 53,504	100%	3.1%	0.03	\$873	\$899	\$543	\$559	\$125	\$129	\$47	\$48	\$87	\$90	\$1,675	\$1,725		
Business & Technology Support Data Coordinator	\$ 56,762	100%	3.1%	0.03	\$926	\$954	\$576	\$593	\$133	\$137	\$50	\$51	\$92	\$95	\$1,777	\$1,831		
Family and Children Program Specialist	\$ 56,981	100%	31.3%	0.31	\$9,299	\$9,578	\$5,781	\$5,954	\$1,336	\$1,376	\$499	\$514	\$926	\$954	\$17,841	\$18,376		
Family and Children Program Specialist	\$ 56,465	100%	31.3%	0.31	\$9,215	\$9,492	\$5,728	\$5,900	\$1,324	\$1,364	\$494	\$509	\$918	\$945	\$17,679	\$18,210		
Family Subsidy & Children's Services Spclst	\$ 56,981	100%	31.3%	0.31	\$9,299	\$9,578	\$5,781	\$5,954	\$1,336	\$1,376	\$499	\$514	\$926	\$954	\$17,841	\$18,376		

Family Service Specialist II	\$ 56,981	100%	31.3%	0.31	\$9,299	\$9,578	\$5,781	\$5,954	\$1,336	\$1,376	\$499	\$514	\$926	\$954	\$17,841	\$18,376
Family Service Specialist II	\$ 56,852	100%	31.3%	0.31	\$9,278	\$9,557	\$5,768	\$5,941	\$1,333	\$1,373	\$497	\$512	\$924	\$952	\$17,800	\$18,334
Associate Director of Family Engagement	\$ 100,000	100%	12.5%	0.13	\$6,528	\$6,724	\$4,058	\$4,180	\$938	\$966	\$350	\$361	\$650	\$670	\$12,524	\$12,900
Family Service Specialist II	\$ 53,096	100%	31.3%	0.31	\$8,665	\$8,925	\$5,387	\$5,548	\$1,245	\$1,282	\$465	\$479	\$863	\$889	\$16,624	\$17,123
Family Engagement Manager	\$ 61,027	100%	9.4%	0.09	\$2,988	\$3,078	\$1,857	\$1,913	\$429	\$442	\$160	\$165	\$298	\$306	\$5,732	\$5,904
Family Service Specialist II	\$ 49,962	100%	31.3%	0.31	\$8,154	\$8,398	\$5,069	\$5,221	\$1,172	\$1,207	\$437	\$450	\$812	\$836	\$15,643	\$16,112
Family Service Specialist II	\$ 43,433	100%	31.3%	0.31	\$7,088	\$7,301	\$4,406	\$4,538	\$1,019	\$1,049	\$380	\$391	\$706	\$727	\$13,599	\$14,007
Family Service Specialist II	\$ 50,627	100%	36.3%	0.36	\$9,584	\$9,872	\$5,958	\$6,137	\$1,377	\$1,418	\$514	\$529	\$954	\$983	\$18,388	\$18,939
Provider Engagement Coach	\$ 66,116	100%	13.2%	0.16	\$5,611	\$5,779	\$3,488	\$3,593	\$806	\$830	\$301	\$310	\$559	\$575	\$10,765	\$11,087
Family Service Specialist II	\$ 48,752	100%	28.2%	0.28	\$7,161	\$7,375	\$4,451	\$4,585	\$1,029	\$1,060	\$384	\$395	\$713	\$734	\$13,738	\$14,150
Family Engagement Coach	\$ 64,741	100%	3.1%	0.03	\$1,057	\$1,088	\$657	\$677	\$152	\$156	\$57	\$58	\$105	\$108	\$2,027	\$2,088
Family Engagement Coach	\$ 64,741	100%	3.1%	0.03	\$1,057	\$1,088	\$657	\$677	\$152	\$156	\$57	\$58	\$105	\$108	\$2,027	\$2,088
Community Outreach & Partnership Project Mgr	\$ 83,622	100%	21.9%	0.22	\$9,553	\$9,840	\$5,938	\$6,117	\$1,373	\$1,414	\$512	\$528	\$951	\$980	\$18,327	\$18,877
CCR&R III Family Support Navigator	\$ 57,208	100%	31.3%	0.31	\$9,336	\$9,616	\$5,804	\$5,978	\$1,342	\$1,382	\$501	\$516	\$930	\$958	\$17,912	\$18,449
Director of Child Care Quality & Business Supports	\$ 133,489	100%	15.7%	0.16	\$10,893	\$11,219	\$6,771	\$6,974	\$1,565	\$1,612	\$584	\$602	\$1,085	\$1,117	\$20,898	\$21,525
Associate Director of Health and Nutrition	\$ 97,503	100%	9.4%	0.09	\$4,774	\$4,917	\$2,968	\$3,057	\$686	\$707	\$256	\$264	\$475	\$490	\$9,158	\$9,433
Chief Impact & Strategic Officer	\$ 184,742	100%	25.0%	0.25	\$24,120	\$24,844	\$14,994	\$15,443	\$3,466	\$3,570	1,293	\$1,332	\$2,402	\$2,474	\$46,274	\$47,662
Senior Director of Programs	\$ 141,848	100%	31.3%	0.31	\$23,150	\$23,844	\$14,390	\$14,822	\$3,326	\$3,426	1,241	\$1,278	\$2,305	\$2,374	\$44,413	\$45,745
Associate Senior Director of Research, Data and Evaluation	\$ 107,766	100%	25.0%	0.25	\$14,070	\$14,492	\$8,746	\$9,009	\$2,022	\$2,082	\$754	\$777	\$1,401	\$1,443	\$26,993	\$27,803
Senior Analyst/Senior Fiscal Data Manager	\$ 110,000	100%	31.3%	0.31	\$17,952	\$18,491	\$11,160	\$11,494	\$2,580	\$2,657	\$963	\$991	\$1,788	\$1,841	\$34,441	\$35,474
Controller	\$ 143,774	100%	21.9%	0.22	\$16,425	\$16,917	\$10,210	\$10,516	\$2,360	\$2,431	\$881	\$907	\$1,635	\$1,684	\$31,511	\$32,456
A/P Accountant	\$ 78,556	100%	21.9%	0.22	\$8,974	\$9,243	\$5,579	\$5,746	\$1,289	\$1,328	\$481	\$496	\$894	\$920	\$17,217	\$17,734
A/P Accountant	\$ 61,675	100%	21.9%	0.22	\$7,046	\$7,257	\$4,380	\$4,511	\$1,012	\$1,043	\$378	\$389	\$702	\$723	\$13,517	\$13,923
Senior Accountant	\$ 64,741	100%	21.9%	0.22	\$7,396	\$7,618	\$4,598	\$4,736	\$1,063	\$1,095	\$397	\$408	\$736	\$759	\$14,189	\$14,615
Senior Accountant	\$ 67,764	100%	31.3%	0.31	\$11,059	\$11,391	\$6,875	\$7,081	\$1,589	\$1,637	\$593	\$611	\$1,101	\$1,134	\$21,217	\$21,853
Finance Manager	\$ 107,766	100%	21.9%	0.22	\$12,311	\$12,681	\$7,653	\$7,883	\$1,769	\$1,822	\$660	\$680	\$1,226	\$1,263	\$23,619	\$24,328
Chief Financial Officer	\$ 219,771	100%	21.9%	0.22	\$25,107	\$25,860	\$15,607	\$16,075	\$3,608	\$3,716	\$1,346	\$1,386	\$2,500	\$2,575	\$48,167	\$49,612
Senior Director of Finance and Accounting	\$ 162,265	100%	21.9%	0.22	\$18,537	\$19,093	\$11,523	\$11,869	\$2,664	\$2,743	\$994	\$1,024	\$1,846	\$1,901	\$35,564	\$36,631
Senior Accounting Administrator	\$ 85,984	100%	21.9%	0.22	\$9,823	\$10,117	\$6,106	\$6,289	\$1,411	\$1,454	\$527	\$542	\$978	\$1,007	\$18,845	\$19,410
Staff Accountant II	\$ 63,935	100%	12.5%	0.13	\$4,174	\$4,299	\$2,594	\$2,672	\$600	\$618	\$224	\$230	\$416	\$428	\$8,007	\$8,247
Parent Voices Organizer	\$ 84,546	100%	9.4%	0.09	\$4,139	\$4,264	\$2,573	\$2,650	\$595	\$613	\$222	\$229	\$412	\$425	\$7,941	\$8,180
Director of Marketing & Communication	\$ 112,788	100%	31.3%	0.31	\$18,407	\$18,959	\$11,442	\$11,786	\$2,645	\$2,724	\$987	\$1,017	\$1,833	\$1,888	\$35,314	\$36,373
Chief Advancement Officer	\$ 180,269	100%	28.2%	0.28	\$26,478	\$27,272	\$16,459	\$16,953	\$3,805	\$3,919	\$1,420	\$1,462	\$2,636	\$2,716	\$50,798	\$52,322
Communications & Design Associate	\$ 50,998	100%	28.2%	0.28	\$7,491	\$7,715	\$4,656	\$4,796	\$1,076	\$1,109	\$402	\$414	\$746	\$768	\$14,371	\$14,802
Director of Public Policy Communication	\$ 134,287	100%	25.0%	0.25	\$17,533	\$18,058	\$10,899	\$11,226	\$2,519	\$2,595	\$940	\$968	\$1,746	\$1,798	\$33,636	\$34,645
Policy Communications Associate	\$ 73,334	100%	25.0%	0.25	\$9,574	\$9,862	\$5,952	\$6,130	\$1,376	\$1,417	\$513	\$529	\$953	\$982	\$18,369	\$18,920
IT Support Specialist	\$ 66,462	100%	18.8%	0.19	\$6,508	\$6,703	\$4,046	\$4,167	\$935	\$963	\$349	\$359	\$648	\$667	\$12,486	\$12,860
Web Developer/Administrator	\$ 92,586	100%	18.8%	0.19	\$9,066	\$9,338	\$5,636	\$5,805	\$1,303	\$1,342	\$486	\$501	\$903	\$930	\$17,393	\$17,915
Senior Manager - Data Strategist	\$ 114,309	100%	31.3%	0.31	\$18,655	\$19,215	\$11,597	\$11,945	\$2,681	\$2,761	\$1,000	\$1,030	\$1,858	\$1,913	\$35,790	\$36,864
Chief Technology Officer	\$ 172,572	100%	18.8%	0.19	\$16,898	\$17,405	\$10,504	\$10,820	\$2,428	\$2,501	\$906	\$933	\$1,683	\$1,733	\$32,419	\$33,392
Data Manager	\$ 85,225	100%	31.3%	0.31	\$13,909	\$14,326	\$8,646	\$8,905	\$1,999	\$2,058	\$746	\$768	\$1,385	\$1,426	\$26,684	\$27,484
HelpDesk Manager	\$ 85,187	100%	18.8%	0.19	\$8,341	\$8,592	\$5,185	\$5,341	\$1,199	\$1,235	\$447	\$461	\$831	\$855	\$16,003	\$16,483
Facilities & Operations Coordinator	\$ 59,651	100%	6.3%	0.06	\$1,947	\$2,005	\$1,210	\$1,247	\$280	\$288	\$104	\$108	\$194	\$200	\$3,735	\$3,847
Director of Facilities	\$ 112,348	100%	6.3%	0.06	\$3,667	\$3,777	\$2,280	\$2,348	\$527	\$543	\$197	\$203	\$365	\$376	\$7,035	\$7,246
Associate Director of Facilities	\$ 70,165	100%	6.3%	0.06	\$2,290	\$2,359	\$1,424	\$1,466	\$329	\$339	\$123	\$126	\$228	\$235	\$4,394	\$4,526
Facilities Maintenance Associate	\$ 68,456	100%	6.3%	0.06	\$2,234	\$2,301	\$1,389	\$1,431	\$321	\$331	\$120	\$123	\$222	\$229	\$4,287	\$4,415
Family Subsidy & Children's Services Spclst	\$ 56,981	100%	30.0%	0.30		\$0		\$0		\$0	\$17,094	\$17,607		\$0	\$17,094	\$17,607
Director of Child Care Family Services	\$ 66,116	100%	32.0%	0.32		\$0		\$0		\$0	\$40,500	\$41,715		\$0	\$40,500	\$41,715
						\$0		\$0								
TOTALS	\$6,975,278	90.00	2234.3%	22.37	\$863,505	\$889,410	\$536,781	\$552,884	\$124,076	\$127,798	\$103,891	\$107,008	\$85,980	\$88,560	\$1,714,233	\$1,765,660
FRINGE BENEFIT RATE																
EMPLOYEE FRINGE BENEFITS					\$254,734	\$262,376	\$158,350	\$163,101	\$36,602	\$37,700	\$30,648	\$31,567	\$25,364	\$26,125	\$505,699	\$520,870
TOTAL SALARIES & BENEFITS					\$1,118,239	\$1,151,786	\$695,131	\$715,985	\$160,678	\$165,498	\$134,539	\$138,575	\$111,344	\$114,685	\$2,219,932	\$2,286,530

Program Name: Federal/State Subsidy

(Same as Line 9 on DEC #1)

Operating Expense Detail

Expenditure Category	TERM	Stage 1	Stage 1	Stage 2	Stage 2	CAPP	CAPP	FCS-	FCS-	FCS-Non	FCS-Non	TOTAL	TOTAL
		FY22-23	FY23-24	FY22-23	FY23-24	FY22-23	FY23-24	Fed/State	Fed/State	Fed	Fed	FY22-23	FY23-24
Rental of Property		\$98,156	\$101,101	\$61,017	\$62,847	\$14,104	\$14,527	\$5,263	\$5,421	\$9,774	\$10,067	\$188,313	\$193,963
Utilities(Elec, Water, Gas, Phone, Scaveng		\$26,848	\$27,653	\$16,689	\$17,190	\$3,858	\$3,973	\$1,439	\$1,483	\$2,673	\$2,753	\$51,507	\$53,053
Office Supplies, Postage		\$18,859	\$19,425	\$10,978	\$11,308	\$2,538	\$2,614	\$947	\$975	\$1,759	\$1,811	\$35,080	\$36,133
Building Maintenance Supplies and Repair		\$19,520	\$20,105	\$19,026	\$19,597	\$4,286	\$4,415	\$778	\$802	\$1,446	\$1,489	\$45,056	\$46,408
Printing and Reproduction (Outreach)		\$20,780	\$21,403	\$12,917	\$13,305	\$2,986	\$3,075	\$1,069	\$1,101	\$2,269	\$2,337	\$40,021	\$41,221
Insurance		\$7,418	\$7,641	\$4,611	\$4,750	\$1,066	\$1,098	\$398	\$410	\$739	\$761	\$14,232	\$14,659
Staff Training		\$17,248	\$17,766	\$8,235	\$8,482	\$1,904	\$1,961	\$710	\$732	\$1,319	\$1,359	\$29,417	\$30,299
Staff Travel-(Local & Out of Town)		\$170	\$175	\$106	\$109	\$24	\$25	\$9	\$9	\$17	\$17	\$326	\$336
Rental of Equipment		\$10,169	\$10,474	\$6,321	\$6,511	\$1,461	\$1,505	\$545	\$562	\$1,012	\$1,043	\$19,508	\$20,094
CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE													
Consultant		\$106,012	\$109,192	\$65,900	\$67,877	\$15,233	\$15,690	\$2,984	\$3,074	\$12,056	\$12,418	\$202,185	\$208,251
OTHER													
Program Supplies		\$326	\$336	\$203	\$209	\$47	\$48	\$1,293	\$1,332	\$33	\$34	\$1,902	\$1,959
Provider/Parent Incentives		\$7,528	\$7,754	\$4,680	\$4,820	\$1,082	\$1,114	\$404	\$416	\$750	\$773	\$14,444	\$14,877
Dues and Subscriptions		\$11,685	\$12,036	\$7,264	\$7,482	\$1,679	\$1,729	\$627	\$646	\$1,164	\$1,199	\$22,419	\$23,092
Software and Licensing		\$53,705	\$55,316	\$29,966	\$30,865	\$6,927	\$7,135	\$2,435	\$2,499	\$4,800	\$4,944	\$97,833	\$100,759
Bank Charges		\$3,579	\$3,686	\$2,225	\$2,292	\$514	\$529	\$192	\$198	\$356	\$367	\$6,866	\$7,072
FCS Trauma Training		\$0	\$0	\$0	\$0	\$0	\$0	\$47,091	\$48,504	\$0	\$0	\$47,091	\$48,504
TOTAL OPERATING EXPENSE		\$402,002	\$414,062	\$250,139	\$257,643	\$57,708	\$59,440	\$66,185	\$68,162	\$40,166	\$41,371	\$816,201	\$840,678
DEC #3													

Appendix C – Method of Payment

- I. In accordance with Section 5 of the Contract Agreement, payments shall be made for actual costs incurred and reported for each month. Under no circumstances shall payment exceed the amount set forth in Section 5 Compensation of the Agreement.
- II. Contractor will submit all bills, invoices and related documentation in the format specified by SFHSA within 15 days after the month of service to SFHSA’s web-based Contracts Administration, Reporting, and Billing Online (CARBON) system at: <https://contracts.sfhhsa.org>

Contractor may submit bills, invoices and related documentation in the format specified by SFHSA via paper or email only upon special permission by their assigned Contract Manager.
- III. Contractor must sign up to receive payments electronically via Automated Clearing House (ACH). Remittance information will be provided through Paymode-X. Additional information and sign up is available at: <http://www.sfgov.org/ach>
- IV. The Executive Director or CFO must submit a letter of authorization designating specific users who will have access to CARBON to electronically submit and sign for invoices, budget revision requests, program reports, and view other information that is in CARBON.
 - A. Submittal of the invoice by designated authorized personnel with proper login credentials constitutes an electronic signature and certification of the invoice.
 - B. Authorized personnel with CARBON login credentials shall not share or internally reassign logins.
 - C. Contractor shall notify SFHSA Contract Manager immediately regarding any need for the restriction or termination of a previously authorized CARBON login.
- V. Invoices shall include actual expenditures incurred during the month, unless otherwise specified.
 - A. The invoice supplied shall include the total dollar amount claimed for the month.
 - B. There shall be no variance from the line item budget submitted which adversely affects program performance as contained in the Contractor’s proposal and specified in the contract.
 - C. The invoice shall show by line item:
 1. Budgeted amount (per approved contract budget or modification)
 2. Expenses for invoice period
 3. Expenses year-to-date
 4. % of budget expended
 5. Remaining balance
 6. Adjustments, including advance payment recovery
 7. Program income when specified in the contract agreement.
 - D. Personnel expenditures will show same line item categories by position detail. Detail will show name of employee, position name, %FTE and budgeted salary.
 - E. With written approval from SFHSA Program/Contract Manager, Contractor may adjust items within the existing budget of the contract in accordance with SFHSA Office of Contract Management Policy for Budget Line Item Revisions.
 - F. Supporting Documentation, except as discussed below need not be submitted with the invoice. However, Contractor must keep and make available as requested such supporting documentation for all expenditures for which reimbursement is requested for all costs so claimed. Documentation shall include, but not be limited to, printout from the

General Ledger of expenses and payroll records, and invoices from subcontractors (if any) for the period of service regardless of dollar amount. All charges incurred shall be due and payable only after services have been rendered, except as stated otherwise. Supporting documentation must be uploaded into CARBON and submitted along with the invoice.

- **Documentation should be submitted with the invoice for all payroll expenses paid to budgeted personnel for the period covered by the invoice. Payroll information can be from a payroll service or a payroll ledger from the Contractor's accounting system**
 - **For any non-recurring expenditures (e.g. equipment purchases/capital upgrades and building repair and upgrades) and/or items that exceed \$5,000, Contractor shall supply back-up documentation in the form of a paid invoice(s).**
 - **SFHSA shall pre-approve all non-reoccurring expenditures, in writing.**
 - **Indirect costs shall not be applied to non-reoccurring expenses.**
- VI. Following SFHSA verification of submitted documentation and that claimed services are authorized and delivered satisfactorily, SFHSA will authorize payment within 10 business days after receipt of the invoice and all billing information set forth above submitted via CARBON.
- VII. Within 45 days after the end of the contract period, Contractor shall submit a final report reflecting actual expenditures, which will be supported by the Contractor's accounting records. If a refund is due SFHSA, it will be submitted with the final report.
- VIII. Advances or prepayments are allowable in order to meet the Contractor's cash flow needs in certain unique circumstances. The Agency, at its sole discretion, shall make available to the Contractor upon written request an advance amount not to exceed two (2) months or 1/6th of the total annualized contract award, or as mutually agreed upon. The advanced sum shall be deducted from the Contractor's monthly invoices at an equal rate each month that will enable repayment by the tenth month of the fiscal year. For a twelve-month contract, the rate of repayment of the advance will be 1/10th per month from July to April. Requests for advance payment will be granted on a case-by-case basis and are not intended to be a regular "automatic" procedure. Approval will be a consensus of Program and Contract Staff.
- Once the contract is certified, the Contractor, prior to distribution of any advanced payment, must fulfill the following conditions:
1. All contractual compliance requirements must be current, i.e., reports submitted and approved, corrective actions resolved, business tax and insurance certificates in place, prompt and fully documented billings.
 2. The Contractor shall submit a written request with a narrative justification that fully describes the unique circumstances to the Program Manager and Contract Manager for review and approval.
 3. Final invoice from the preceding fiscal year must be received prior to advance distribution.
- IX. Timely Submission of Reports – If reports/documents are required, Contractor shall submit these reports prior to submitting invoices. Failure to submit required reports/documents in the CARBON system by specified deadlines may result in withholding of contract payments.

Appendix D--Interests In Other City Grants

City Department or Commission	Date of Grant	Amount of Grant

Appendix E – Permitted Subcontractors

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Appendix F – Federal Award Information for Subrecipients

Service	Assistance Listing (CFDA)	Assistance Listing (CFDA) Program Title	Other Name, if any	Federal awarding agency	Known (and anticipated) Federal Prime Award Numbers and Award periods	Known Federal Award Date	Pass-Through Agency (from Federal to CCSF), if applicable	Known (and anticipated) Pass-Through Award Identifying Information and Award periods	Federal award amount, Actual (and Anticipated) to CCSF	Research & Development Award?
Trustline (Children's Council)	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services - Administration for Children & Families	2101CATANF for 2 Years 2001CATANF for 2 Years	11/06/19 01/10/20 04/01/20 07/01/20 10/01/20 01/05/21 04/01/21	California Department of Social Services	N/A: Annual subvention funding Federal Awards Terms & Conditions by Year and CFDA are at: https://www.cdss.ca.gov/inforesources/letters-regulations/letters-and-notices/federal-funding-provisions	Anticipating estimated \$60,000,000 annually	No
Resource & Referral (Children's Council)	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services - Administration for Children & Families	2101CATANF for 2 Years 2001CATANF for 2 Years	11/06/19 01/10/20 04/01/20 07/01/20 10/01/20 01/05/21 04/01/21	California Department of Social Services	N/A: Annual subvention funding Federal Awards Terms & Conditions by Year and CFDA are at: https://www.cdss.ca.gov/inforesources/letters-regulations/letters-and-notices/federal-funding-provisions	Anticipating estimated \$60,000,000 annually	No
Family Child Care Quality Network	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services - Administration for Children & Families	2101CATANF for 2 Years 2001CATANF for 2 Years	11/06/19 01/10/20 04/01/20 07/01/20 10/01/20 01/05/21 04/01/21	California Department of Social Services	N/A: Annual subvention funding Federal Awards Terms & Conditions by Year and CFDA are at: https://www.cdss.ca.gov/inforesources/letters-regulations/letters-and-notices/federal-funding-provisions	Anticipating estimated \$60,000,000 annually	No
Family Child Care Association	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services - Administration for Children & Families	2101CATANF for 2 Years 2001CATANF for 2 Years	11/06/19 01/10/20 04/01/20 07/01/20 10/01/20 01/05/21 04/01/21	California Department of Social Services	N/A: Annual subvention funding Federal Awards Terms & Conditions by Year and CFDA are at: https://www.cdss.ca.gov/inforesources/letters-regulations/letters-and-notices/federal-funding-provisions	Anticipating estimated \$60,000,000 annually	No
Child Care Subsidies - CAPP (Children's Council)	93.575	Child Care and Development Block Grant	CAPP Alternative Payment	Department of Health and Human Services	Not available at this time	Not available at this time	California Department of Education	CAPP8051 for 7/1/2018 - 6/30/2019 CAPP9051 for 7/1/2019 - 6/30/2020	\$89,852 for 7/1/2018 - 6/30/2019 \$98,366 for 7/1/2019 - 6/30/2020 <i>Anticipating similar amounts in future years.</i>	No
Child Care Subsidies - CAPP (Children's Council)	93.596	Child Care Mandatory and Matching Funds of the Child Care and Development Fund	CAPP Alternative Payment	Department of Health and Human Services	Not available at this time	Not available at this time	California Department of Education	CAPP7051 for 7/1/2017 - 6/30/2018 CAPP8051 for 7/1/2018 - 6/30/2019 CAPP9051 for 7/1/2019 - 6/30/2020	\$257,560 for 7/1/2017 - 6/30/2018 \$257,560 for 7/1/2018 - 6/30/2019 \$257,560 for 7/1/2019 - 6/30/2020 <i>Anticipating similar amounts in future years.</i>	No
Child Care Subsidies - CalWORKs	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services Administration for Children & Families						
Child Care Provider Associations and Networks	93.558	Temporary Assistance to Needy Families	CalWORKs	Department of Health and Human Services - Administration for Children & Families	2101CATANF for 2 Years 2001CATANF for 2 Years	11/06/19 01/10/20 04/01/20 07/01/20 10/01/20 01/05/21 04/01/21	California Department of Social Services	N/A: Annual subvention funding Federal Awards Terms & Conditions by Year and CFDA are at: https://www.cdss.ca.gov/inforesources/letters-regulations/letters-and-notices/federal-funding-provisions	Anticipating estimated \$60,000,000 annually	No

Appendix G

Federal Requirements for Subrecipients: Provisions for All Federal Funds Subawards and Matching Funds to Federal Funds

I. Definitions

These are Federal definitions that come from Federal Uniform Guidance, 2 CFR Part 200, and are in addition to and may vary from definitions provided in the City's Grant Agreement, Grant Amendment, and Professional Services Agreement documents.

- A. City** means the City and County of San Francisco.
- B. Subaward** means an award provided by a pass-through entity (e.g. the City) to a **Subrecipient** for the Subrecipient to carry out all or part of a Federal award. It does not include payments to an individual that is a beneficiary of a Federal program (2 CFR §200.92). Characteristics of Subawards, as opposed to Subcontracts, include but are not limited to that a Subrecipient
 - i. Has programmatic decision-making responsibility within the Scope of Services of the agreement
 - ii. May determine client eligibility for the federal program
 - iii. In accordance with its agreement, uses the Federal funds to carry out all or part of Federal a program, as opposed to providing goods or services to help the City administer the Federal program.
 - iv. See 2 CFR §200.330 for more guidance.
- C. Third Party Subaward** means a Subaward at any tier entered into by a Subrecipient, financed in whole or in part with Federal assistance originally derived from the Federal awarding agency.
- D. Contract and/or Subcontract** means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award (2 CFR §200.22). Characteristics of Subcontracts, as opposed to Subawards, include but are not limited that to a **Subcontractor**
 - i. Has little or no programmatic decision-making responsibility in how it carries out the purpose of the Contract
 - ii. Does not determine client eligibility for the federal program
 - iii. Provides goods or services that are ancillary to the operation of the Federal program and/or that help the City administer the Federal program.
 - iv. See 2 CFR §200.330 for more guidance.
- E. Third Party Subcontract** means a Subcontract at any tier entered into by Contractor or Subcontractor, financed in whole or in part with Federal assistance originally derived from the Federal awarding agency.

II. Federal Changes

- A.** Subrecipient shall at all times comply with all applicable regulations, policies, procedures and Federal awarding agency directives, including without limitation those listed directly or by reference in the Master Agreement between the City and the Federal awarding agency or in the Grant Program Guidelines, as they may be amended or promulgated from time to time during the term of this Agreement. Subrecipient's failure to so comply shall constitute a material breach of this agreement

III. Requirements for Pass-Through Entities (2 CFR §200.331)

- A.** For any Third Party Subawards that the Subrecipient enters into in the course of carrying out this agreement the Subrecipient shall include
- i. Federal award information as specified in 2 CFR §200.331(a)(1) to the best of its knowledge.
 - ii. Requirements imposed by the Federal awarding agency, the City, or itself in order to meet its own responsibility to the City under this Subaward.
 - iii. An approved federally recognized indirect cost rate negotiated between the Subrecipient and the Federal Government or. If no such rate exists, either a rate negotiated between the Subrecipient and its Third Party Subrecipients, or a de minimis indirect cost rate as defined in §200.414 Indirect (F&A) costs, paragraph (f);
 - iv. A requirement that the Third Party Subrecipient permit the Subrecipient, the City, higher level funders, and auditors to have access to the Subrecipient's records and financial statements as necessary for the Subrecipient to meet the requirements of this part; and
 - v. Appropriate terms and conditions concerning closeout of the Subaward.
- B.** For any Third Party Subawards that the Subrecipient enters into in the course of carrying out this agreement, the Subrecipient agrees to
- i. Evaluate each Third Party Subrecipient's risk of noncompliance with Federal statutes, regulations, and the terms and conditions of the Subaward for purposes of determining the appropriate Subrecipient monitoring described in paragraphs (iii) of this section,
 - ii. Consider imposing specific Subaward conditions upon a Third Party Subrecipient if appropriate as described in 2 CFR §200.207 Specific conditions.
 - iii. Monitor the activities of the Third Party Subrecipient as necessary to ensure that the Subaward is used for authorized purposes, in compliance with Federal statutes, regulations, and the terms and conditions of the Subaward; and that Subaward performance goals are achieved. See 2 CFR §200.331(d) and (e) for specific requirements.
 - iv. Verify that every Third Party Subrecipient is audited as required by 2 CFR §200 Subpart F—Audit Requirements of this part when it is expected that the Subrecipient's Federal awards expended during the respective fiscal year equaled or exceeded the threshold set forth in 2 CFR §200.501 Audit requirements.
 - v. Consider whether the results of the Third Party Subrecipient's audits, on-site reviews, or other monitoring indicate conditions that necessitate adjustments to the pass-through entity's own records.
 - vi. Consider taking enforcement action against noncompliant Third Party Subrecipients as described in 2 CFR §200.338 Remedies for noncompliance of this part and in program regulations.

IV. Procurement Compliance (2 CFR §200.318 through .326)

- A.** Subrecipient agrees to comply with the procurement standards set forth in 2 CFR § 200.318 through § 200.326. This includes but is not limited to the following

- B. General procurement standards, including using its documented procurement procedures which reflect all applicable laws, regulations, and standards; maintaining oversight of contractors; maintaining written standards of conflict covering conflicts of interest and organizational conflicts of interest; avoiding acquisition of duplicative items; awarding contracts only to responsible contractors possessing the ability perform the terms and conditions of the proposed procurement successfully; and maintaining records sufficient to detail the history of procurements.
- C. Providing full and open competition as per 2 CFR § 200.319
- D. Complying with standards of the five methods of procurement described in 2 CFR § 200.320: micro-purchases, small purchases, sealed bids (formal advertising), competitive proposals, and non-competitive (sole source) proposals.

V. Cost Principles Compliance (2 CFR §200 Subpart E)

- A. Subrecipient agrees to comply with the Cost Principle specified in 2 CFR § 200 Subpart E for all costs that are allowable and included in this agreement with the City. This includes but is not limited to compliance with the following
- B. §200.430 Compensation – personal services, including §200.430(i) regarding Standards for Documentation for Personnel Expense. Charges to Federal awards for salaries and wages must be based on records that accurately reflect the actual work performed. The requirements for these records include but are not limited to that they
 - i. Be supported by a system of internal control which provides reasonable assurance that the charges are accurate, allowable, and properly allocated;
 - ii. Be incorporated into the official records of the Subrecipient;
 - iii. Reasonably reflect the total activity for which the employee is compensated by the Subrecipient, not exceeding 100% of compensated activities;
 - iv. Encompass both federally assisted and all other activities compensated by the Subrecipient on an integrated basis, but may include the use of subsidiary records as defined in the Subrecipient’s written policy;
 - v. Comply with the established accounting policies and practices of the Subrecipient;
 - vi. Support the distribution of the employee's salary or wages among specific activities or cost objectives if the employee works on more than one Federal award; a Federal award and non-Federal award; an indirect cost activity and a direct cost activity; two or more indirect activities which are allocated using different allocation bases; or an unallowable activity and a direct or indirect cost activity.
 - vii. Budget estimates alone do not qualify as support for charges to Federal awards, but may be used for interim accounting purposes in certain conditions (see §200.430(i)(1)(viii)).
 - viii. In accordance with Department of Labor regulations implementing the Fair Labor Standards Act (FLSA) (29 CFR part 516), charges for the salaries and wages of nonexempt employees, in addition to the supporting documentation described in this section, must also be supported by records indicating the total number of hours worked each day.

- ix. Salaries and wages of employees used in meeting cost sharing or matching requirements on Federal awards must be supported in the same manner as salaries and wages claimed for reimbursement from Federal awards.
- x. A Subrecipient whose records may not meet the standards described in this section shall use personnel activity reports (also known as time studies), prescribed certifications for employees working 100% on the same Federal program, or equivalent documentation as supporting documentation.

VI. Equal Employment Opportunity Compliance *(applicable to all construction agreements awarded in excess of \$10,000 by grantees and their contractors or subgrantees; 2 CFR §200 Appendix II(c))*
Subrecipient agrees to comply with Executive Order 11246 of September 24, 1965, entitled “Equal Employment Opportunity,” as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations (41 CFR Part 60).

VII. Davis-Bacon Act Compliance *(applicable to construction agreements in excess of \$2,000 awarded by grantees and subgrantees when required by Federal grant program legislation; 2 CFR §200 Appendix II(d))*
Subrecipient agrees to comply with the Davis-Bacon Act (40 U.S.C. 3141-3418) as supplemented by Department of Labor regulations (29 CFR Part 5).

VIII. Copeland Anti-Kickback Act Compliance *(applicable to construction agreements in excess of \$2,000 awarded by grantees and subgrantees when required by Federal grant program legislation; 2 CFR §200 Appendix II(d))*
Subrecipient agrees to comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145) as supplemented in Department of Labor regulations (29 CFR Part 3).

IX. Contract Work Hours and Safety Standards *(applicable to all agreements awarded by grantees and subgrantees in excess of \$100,000, which involve the employment of mechanics or laborers; 2 CFR §200 Appendix II(e))*

- A. Compliance:** Subrecipient agrees that it shall comply with Sections 3702 and 3704 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 3701–3708) as supplemented by Department of Labor regulations (29 CFR Part 5), which are incorporated herein.
- B. Overtime:** No Subrecipient contracting for any part of the work under this Agreement which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
- C. Violation; liability for unpaid wages; liquidated damages:** In the event of any violation of the provisions of Paragraph B, the Subrecipient and any Subcontractor responsible therefore shall be liable to any affected employee for his unpaid wages. In additions, such Contractor and Subcontractor shall be liable to the United States for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic employed in violation of the provisions of paragraph B in the sum of \$10 for each calendar day on which such employee was required or permitted to be employed on such work in excess of eight hours or in excess of his standard workweek of forty hours without payment of the overtime wages required by paragraph B.

D. Withholding for unpaid wages and liquidated damages: The City shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Subrecipient or Subcontractor under any such Contract or any other Federal Contract with the same Prime Contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same Prime Contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set for in paragraph C of this section.

X. Notice of Requirements Pertaining to Intangible Property, Copyrights, Inventions, and Freedom of Information Act Requests (2 CFR §200 Appendix II(f) and 2 CFR §200.315)

- A.** Title to intangible property (see 2 CFR §200.59 Intangible property) acquired under a Federal award vests upon acquisition in the Subrecipient unless otherwise detailed elsewhere in this agreement. The Subrecipient must use that property for the originally-authorized purpose, and must not encumber the property without approval of the Federal awarding agency. When no longer needed for the originally authorized purpose, disposition of the intangible property must occur in accordance with the provisions in 2 CFR §200.313 Equipment paragraph (e).
- B.** The Subrecipient may copyright any work that is subject to copyright and was developed, or for which ownership was acquired, under a Federal award. The Federal awarding agency reserves a royalty-free, nonexclusive and irrevocable right to reproduce, publish, or otherwise use the work for Federal purposes, and to authorize others to do so.
- C.** The Subrecipient is subject to applicable regulations governing patents and inventions, including government-wide regulations issued by the Department of Commerce at 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Awards, Contracts and Cooperative Agreements.”
- D.** The Federal Government has the right to obtain, reproduce, publish, or otherwise use the data produced under a Federal award; and authorize others to receive, reproduce, publish, or otherwise use such data for Federal purposes.
- E.** The Subrecipient shall comply with Freedom of Information Act (FOIA) requests passed down from the Federal government to the City.

XI. Debarment and Suspension (applicable to all contracts and subcontracts; 2 CFR §200 Appendix II(h))

- A.** Subrecipient represents and warrants that it is not
 - (1) Debarred nor suspended from federal financial assistance programs and activities
 - (2) Proposed for debarment
 - (3) Declared ineligible
 - (4) Voluntarily excluded from participation in covered transactions by any federal department or agency.
- B.** Subrecipient agrees that neither Subrecipient nor any of its Third Party Subrecipients or Subcontractors shall enter into any third party Subawards or Subcontracts for any of the work
- C.** Under this Agreement with a third party who is debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs as specified above. 2 CFR §180.220.

- (1) Subrecipient and Third Party Subrecipients and Subcontractors can meet this requirement with lower level entities by requiring they sign a certification to its effect and/or including such a clause in their contracts/agreements with the lower level entities. It is also required to check those entities' status at the System for Award Management (SAM) at www.sam.gov under Search Records prior to awarding the funds and/or establishing the agreement and also on a regular, but at least annual, basis. To ensure accuracy of the verification, Subrecipient should use the lower level entity's exact name and Unique Entity Identifier (UEI, formerly known as Data Universal Numbering System number) or Social Security Number or Tax Identification Number (TIN) to perform the query. A copy of the query should be printed and kept on file in case of a review by county staff or funding agencies.

XII. Byrd Anti-Lobbying Certification (*applicable for Subawards or Subcontracts in excess of \$100,000; 2 CFR §200 Appendix II(i) and by inclusion, 45 CFR Part 93*)

A. Subrecipient hereby certifies, to the best of his or her knowledge and belief, that

- i. No Federal appropriated funds have been paid or will be paid, by or on behalf of the person signing this agreement, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal award or contract, the making of any Federal grant or contract, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- ii. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit, with its offer, OMB Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
- iii. The person signing this agreement shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loan, and cooperative agreements) and require that all recipients of such awards in excess of \$100,000 shall certify and disclose accordingly.

- B.** This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into and is imposed by section 1352, title 31, U.S. Code. Any person making an expenditure prohibited under this provision or who fails to file or amend the disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

XIII. Single Audit Requirements

Subrecipient shall comply in all respects with 2 CFR §200 Subpart F – Audit Requirements. The Federal expenditures spent under this agreement shall be counted toward the \$750,000 threshold of Federal award expenditures for a Single Audit.

Subrecipient shall, upon request of the Human Services Agency, submit a copy of the Single Audit within thirty (30) days after receipt of the Auditor's report, or nine (9) months after the end of the audit period, whichever occurs first, or unless a longer period is agreed to in advance by the cognizant or oversight federal agency.

XIV. Incorporation of Uniform Administrative Requirements and Exceptions from Federal Awarding Agencies

- A. The preceding provisions include, in part, certain standard terms and conditions required by the Federal awarding agency, whether or not expressly set forth in the preceding agreement provisions. All provisions required by the Federal awarding agency, as set forth in 2 CFR Part 200, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all of the Federal awarding agency's mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Agreement. Subrecipient shall not perform any act, fail to perform any act, or refuse to comply with any City requests that would cause City to be in violation of the Federal awarding agency's terms and conditions.
- B. Further, all provisions of each Federal Awarding Agency's incorporation of the Uniform Guidance are also hereby incorporated as reference.
 - i. US Health and Human Services: 45 CFR Part 75 (includes some exceptions and additions)
 - ii. US Department of Housing and Urban Development: (no exceptions or additions)
 - iii. US Department of Education: (no exceptions).
 - iv. US Department of Agriculture: 2 CFR Part 400

XV. Inclusion of Federal Requirements in Third Party Subawards and Subcontracts

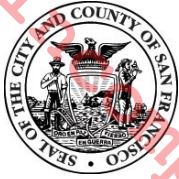
Subrecipient agrees to include all of the above clauses in each Third Party Subaward and Subcontract (Subcontracts shall exclude Requirements for Pass-Through Entities) financed in whole or in part with Federal assistance provided by the Federal awarding agency, unless the third party agreements do not meet the dollar thresholds indicated.

Appendix H

Federal Requirements: Provisions for Subawards and Subcontracts of Department of Health & Human Services Administration for Children and Families Funds, and Matching Funds to those Federal Funds

- I. In accordance with the provisions of Title V, Subtitle D of Public Law 100-690, the “Drug-Free Workplace Act of 1988,” all grantees and subrecipients must maintain a drug-free workplace and must publish a statement informing employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and establishing the actions that will be taken against employees violating a criminal drug statute. Failure to comply with these requirements may be cause for debarment (2 CFR Part 328).
- II. Religious organizations are eligible, on the same basis as any other organization, to participate in federally-funded programs for which they are otherwise eligible. No Subrecipients shall, in the selection of service providers, discriminate for or against an organization on the basis of the organization's religious character or affiliation (45 CFR 87).
- III. Direct Federal grants, subawards, and contracts under these programs shall not be used to support inherently religious instruction, worship, or proselytization. Therefore, organizations must take steps to separate, in time or location, their inherently religious activities from the services funded under these programs (45 CFR 87).
- IV. In accordance with Part C of Public Law 103-227, the “Pro-Children Act of 1994,” smoking may not be permitted in any portion of any indoor facility owned or regularly used for the provision of health, day care, education, or library services to children under the age of 18, if the services are funded by Federal programs whether directly or through State or local governments. Federal programs include grants, cooperative agreements, loans and loan guarantees, and contracts. The law does not apply to children’s services provided in private residences, facilities funded solely by Medicare or Medicaid funds, and portions or facilities used for inpatient drug and alcohol treatment. This language must be included in any subawards that contain provisions for children’s services and that all sub grantees shall certify compliance accordingly.
- V. This award is subject to the requirements of Section 106 (g) of the Trafficking Victims Protection Act of 2000, as amended (22 USC 7104). For the full text of the award term, go to: <http://www.acf.hhs.gov/grants/award-term-and-condition-for-trafficking-in-persons>

- VI. In accordance with the decision in *United States v. Windsor* (133 S. Ct. 2675 (June 26, 2013)); Section 3 of the Defense of Marriage Act, codified at 1 USC 7, in any grant-related activity in which family, marital, or household consideration are, by statute or regulation, relevant for purposes of determining beneficiary eligibility or participation, grantees must treat same-sex spouses, marriages, and households on the same terms as opposite sex spouses, marriages, and households, respectively.
- a. By “same-sex spouses,” HHS means individuals of the same sex who have entered into marriages that are valid in the jurisdiction where performed, including any of the 50 States, the District of Columbia, or a U.S. territory or in a foreign country, regardless of whether or not the couple resides in a jurisdiction that recognizes same-sex marriage.
 - b. By “same-sex marriages,” HHS means marriages between two individuals validly entered into in the jurisdiction where performed, including any of the 50 States, the District of Columbia, or a U.S. territory or in a foreign country, regardless of whether or not the couple resides in a jurisdiction that recognizes same-sex marriage.
 - c. By “marriage,” HHS does not mean registered domestic partnerships, civil unions or similar formal relationships recognized under the law of the jurisdiction of celebration as something other than a marriage.
- VII. Unless superseded by program-specific regulations, Federal funds under this award may not be used for construction or purchase of land.
- VIII. To the greatest extent practicable, all equipment and products purchased with Federal funds shall be American-made (Public Law 103-333, Section 507).



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102

Phone: 415.252.3100 . Fax: 415.252.3112

ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 220801

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4

(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <https://sfethics.org/compliance/city-officers/contract-approval-city-officers>

1. FILING INFORMATION

TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
Original	
AMENDMENT DESCRIPTION – Explain reason for amendment	

2. CITY ELECTIVE OFFICE OR BOARD

OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER
Board of Supervisors	Members

3. FILER'S CONTACT

NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
office of the clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT

NAME OF DEPARTMENTAL CONTACT	DEPARTMENT CONTACT TELEPHONE NUMBER
Michael De Leon	415-355-3679
FULL DEPARTMENT NAME	DEPARTMENT CONTACT EMAIL
045 Human Services Agency	michael.deleon@sfgov.org

5. CONTRACTOR	
NAME OF CONTRACTOR Children's Council of San Francisco	TELEPHONE NUMBER 415-276-2900
STREET ADDRESS (including City, State and Zip Code) 445 Church St., SF CA 94114	EMAIL

6. CONTRACT		
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/RFP NUMBER	FILE NUMBER (If applicable) 220801
DESCRIPTION OF AMOUNT OF CONTRACT \$364,091,448		
NATURE OF THE CONTRACT (Please describe) Early Care and Education Early Learning Scholarships for Preschool		

7. COMMENTS

8. CONTRACT APPROVAL	
This contract was approved by:	
<input type="checkbox"/>	THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM
<input checked="" type="checkbox"/>	A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES Board of Supervisors
<input type="checkbox"/>	THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
1	Nordberg	Anna	Board of Directors
2	Sims	Deborah	Board of Directors
3	Vause	Brandy	Board of Directors
4	Dusedau	Marga	Board of Directors
5	Murphy	Ashley	Board of Directors
6	Moore	Fatima	Board of Directors
7	Salaam	Na'eem	Board of Directors
8	Pattinson	Charmaine	Board of Directors
9	Israel	George	Board of Directors
10	Butler	Omar	Board of Directors
11	Thomas	Chris	Board of Directors
12	Levison	Jake	Board of Directors
13	Rosberg	Peter	Board of Directors
14	Benavidez	Dominique	Board of Directors
15	Helberman	Jessica	Board of Directors
16	Hood	Sophie	Board of Directors
17	Diana	Elisabeth	Board of Directors
18	Kirk	Jim	Board of Directors
19	Fram	Victoria	Board of Directors

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
20	Page	Farris	Board of Directors
21	Warehouse	Maegan	Board of Directors
22			
23			
24			
25			
26			
27			
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9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor’s board of directors; (B) the contractor’s principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
39			
40			
41			
42			
43			
44			
45			
46			
47			
48			
49			
50			

Check this box if you need to include additional names. Please submit a separate form with complete information. Select “Supplemental” for filing type.

10. VERIFICATION

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

<p>SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK</p> <p>BOS Clerk of the Board</p>	<p>DATE SIGNED</p>
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**SAN FRANCISCO
HUMAN SERVICES AGENCY**

Department of Benefits
and Family Support

Department of Disability
and Aging Services

Office of Early Care
and Education

July 5, 2022

Ms. Angela Calvillo
Clerk of the Board of Supervisors
City and County of San Francisco
401 Van Ness, Room 308
San Francisco, CA 94102

RE: Grant agreement with Children’s Council of San Francisco for the
provision of early care and education integrated services.

P.O. Box 7988
San Francisco, CA
94120-7988
www.SFHSA.org

Dear Ms. Calvillo:

Enclosed for the Board of Supervisors’ consideration and approval, please find
a resolution, which will authorize the grant between the City and County of
San Francisco and Children’s Council of San Francisco for the amount of
\$364,091,448 for the period of July 1, 2022 to June 30, 2024.

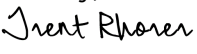
The purpose of this grant agreement is to provide for uninterrupted
subsidized childcare services to families and children currently being served.
This new grant will provide child care resources & referral, local and state
subsidy administration, help desk, and fiscal intermediary for two (2) years
with an option to extend for one (1) year.

Because this action exceeds \$10,000,000, the Department is requesting
approval from the Board of Supervisors in accordance with the Administrative
Code.

Attached please find a copy of the proposed resolution. Ingrid Mezquita,
Director of OECE, (415-437-4649 or ingrid.mezquita@sfgov.org) can provide
further information. Please calendar this item for the earliest meeting
possible, as this is a time sensitive matter. Please notify Ingrid Mezquita with
the date of introduction.

Thank you for your assistance.

Sincerely,
Sincerely by:


9753A8870BB74EE...

Trent Rhorer
Executive Director



London Breed
Mayor

Trent Rhorer
Executive Director