

From: [Matt Liberatore](#)
To: [Major, Erica \(BOS\)](#)
Subject: RSO Compliance comment for todays hearing
Date: Monday, October 24, 2022 2:04:14 PM
Attachments: [image001.png](#)

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Good Afternoon,

On behalf of My Wife and I as owners, as well as my employees I would like to express our appreciation of the RSO. Refuse to Waste was started in October 2019 in response to the RSO and the need to find solutions for Properties that did not meet the ordinance's requirements. As a new company we were added to the List of Zero Waste Facilitators and we have built a very successful small business over the last 3 years. COVID nearly forced us to close our doors but after discussing risks with our employees we decided to purchase more PPE and work as long as we had clients that wanted to utilize our services.

Today, RTW has more than 20 Clients most of which are Large Generators and have saved significant amounts of money by allowing our team to help them improve their recycling and composting programs. We have passed 100% of the audits that we have been subjected to and our reputation for improving on site trash operations is greatly appreciated by our clients. The RSO has helped us grow to 24 employees and we are very proud of that.

One of our newest clients is an apartment complex with over 1100 units. Their Diversion was around 10% previously and with our sorters being on site 7 days per week we have helped them increase diversion to 84%. This would almost be impossible to achieve as quickly as we were able to (in less than 1 month) without the support of a 3rd party company. We believe that continued education is important however we wanted everyone to see that the RSO has accelerated the results achieved by requiring a ZWF to properties that are not achieving these goals on their own.

We look forward to reporting continued success and thank you for allowing us to comment.

All my best,



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