



San Francisco International Airport

August 1, 2014

VIA EMAIL: ROBERTJONES@BAYSUBWAY.COM  
AND CERTIFIED MAIL NO. 7003 0500 0003 1937 0666  
RETURN RECEIPT REQUESTED

Mr. Robert Jones  
Baysubway Airport dba Subway  
1457 Lake Street  
San Francisco, CA 94118

Subject: Domestic Terminal Food and Beverage Program Lease No. 03-0185 ("Lease") –  
Letter of Intent for Early Termination

Dear Mr. Jones:

This letter establishes our agreement concerning the proposed early termination of the Baysubway Airport ("Subway") Lease. The Lease includes two locations in Terminal 3. One location on mezzanine level continues to operate. The other location at Boarding Area E, permanently closed on February 1, 2013 to accommodate the Airport's renovation of Boarding Area E. The Airport Commission approved Amendment No. 2 to the Lease, which required Replacement Premises be offered to Subway, comparable to the location which closed, and a term of ten years from the Commencement Date of the Replacement Premises be offered for both locations. The Airport has not been able to find such a location and we have determined that an early termination is now appropriate.

Based on the discussions between both parties, \$1,200,000.00 has been agreed upon for the Airport to pay and buy out the remainder of the Lease term, less any outstanding amount owed by Subway to the Airport, upon termination of the Lease. Subway waives any further claims associated with this Lease as a condition of this early termination agreement.

Please sign below and return original to Revenue Development and Management by **August 8, 2014**. Please be advised that the terms of this agreement are subject to approval by both the Airport Commission and the Board of Supervisors; each acting in their sole and absolute discretion. Upon receipt of signed Letter of Intent, staff will seek approval from the Airport Commission and the Board of Supervisors.

The Subway located at Terminal 3 mezzanine level, must permanently close within 45 days after the approval of the Board of Supervisors.

Thank you for your service to our customers and your patience while we worked to find replacement premises.

Very truly yours,

John L. Martin  
Airport Director

cc: Chery Nashir, Associate Airport Deputy Director, Revenue Development and Management  
Sharon Perez, Revenue Development and Management

**Read, Acknowledged and Agreed to:**

\_\_\_\_\_  
Robert Jones, Baysubway Airport

\_\_\_\_\_  
Date

AIRPORT COMMISSION CITY AND COUNTY OF SAN FRANCISCO

EDWIN M. LEE      LARRY MAZZOLA      LINDA S. CRAYTON      ELEANOR JOHNS      RICHARD J. GUGGENHIME      PETER A. STERN      JOHN L. MARTIN  
MAYOR      PRESIDENT      VICE PRESIDENT      AIRPORT DIRECTOR

**From:** [Rochelle Sy](#) on behalf of [SFOConcessions](#)  
**To:** [robertjones@baysubway.com](mailto:robertjones@baysubway.com)  
**Cc:** [Cheryl Nashir](#); [Sharon Perez](#)  
**Bcc:** [Cheryl W. Chan](#); [Rosa Perez](#); [Judy Lim](#)  
**Subject:** Baysubway Airport dba Subway L03-0185 - Letter of Intent for Early Termination  
**Date:** Friday, August 01, 2014 8:16:00 AM  
**Attachments:** [Buyout.pdf](#)  
[image001.png](#)

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Dear Mr. Jones,

Please open the attached document for your information and action. Original will be delivered via certified mail no. 7003 0500 0003 1937 0666, return receipt requested.

Should you have any questions, please contact Sharon Perez, Principal Property Manager, at 650.821.4500.



*For Sharon Perez, Principal Property Manager*  
Revenue Development and Management  
**San Francisco International Airport**  
P.O. Box 8097  
575 McDonnell Road, Suite 3-329  
San Francisco, CA 94128  
T 650.821.4500 | F 650.821.4519 |  
[SFOCONCESSIONS@flysf.com](mailto:SFOCONCESSIONS@flysf.com)

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PLEASE ATTACH TO TOP OF MAILPIECE TO BE USED AS PROOF OF THE RETURN ADDRESS. FOLD AT DOTTED LINE.  
**CERTIFIED MAIL™**



7003 0500 0003 1937 0666  
 7003 0500 0003 1937 0666

**U.S. Postal Service™**  
**CERTIFIED MAIL™ RECEIPT**  
 (Domestic Mail Only; No Insurance Coverage Provided)

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Postage	\$	Postmark Here
Certified Fee		
Return Receipt Fee (Endorsement Required)		
Restricted Delivery Fee (Endorsement Required)		
Total Postage & Fees	\$	
Sent To		Mr. Robert Jones
Street, Apt. No., or PO Box No.		Baysubway Airport dba Subway
City, State, ZIP+4		1457 Lake Street San Francisco, CA 94118

PS Form 3800, June 2002

See Reverse for Instructions

**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

1. Article Addressed to:

Mr. Robert Jones  
 Baysubway Airport dba Subway  
 1457 Lake Street  
 San Francisco, CA 94118

2. Article Number  
(Transfer from service label)

7003 0500 0003 1937 0666

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature  Agent  
 Addressee

B. Received by (Printed Name) C. Date of Delivery

D. Is delivery address different from item 1?  Yes  
 If YES, enter delivery address below:  No

3. Service Type  
 Certified Mail  Express Mail  
 Registered  Return Receipt for Merchandise  
 Insured Mail  C.O.D.

4. Restricted Delivery? (Extra Fee)  Yes

PS Form 3811, February 2004

Domestic Return Receipt

102595-02-M-1540



San Francisco International Airport

Mr. Robert Jones  
 Baysubway Airport dba Subway  
 1457 Lake Street  
 San Francisco, CA 94118

LO3-0185 / 15

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**COMPLETE THIS SECTION ON DELIVERY**

A. Signature  Agent  
 Addressee  
*Hannah Jones*

B. Received by (Printed Name) C. Date of Delivery  
*Hannah Jones* *8/6/14*

D. Is delivery address different from item 1?  Yes  
 No  
 If YES enter delivery address below:

IMPORT COMMISSION

AUG 08 2014

3. Service Type *Revenue Develop. & Management*  
 Certified Mail  Express Mail  
 Registered  Return Receipt for Merchandise  
 Insured Mail  C.O.D.

4. Restricted Delivery? (Extra Fee)  Yes