File No.	11039	15
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Committee Item No)
Board Item No	40

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee:	Rules	_	Date _	5/5/11
Board of Su	pervisors Meeting		Date	SIZII
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	Motion Resolution Ordinance Legislative Digest Budget Analyst Report Legislative Analyst Report Legislative Analyst Report Youth Commission Report Introduction Form (for her Department/Agency Cov MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Award Letter Application Public Correspondence	ort earings)	d/or Repo	rt
OTHER	(Use back side if addition	nal space is	needed)	
	by: <u>Linda Wong</u> by: <u> </u>		5/2/11 5/10//1	

An asterisked item represents the cover sheet to a document that exceeds 25 pages. The complete document is in the file.

[Confirming Appointment, Port Commission - Doreen Woo Ho]

Motion confirming the Mayor's appointment of Doreen Woo Ho to the Port Commission, term ending May 1, 2014.

MOVED, That the Board of Supervisors of the City and County of San Francisco does hereby confirm the appointment by the Mayor of the following designate to serve as a member of the San Francisco Port Commission, pursuant to Section 4.114 of the San Francisco Charter, for the term specified:

Doreen Woo Ho, succeeding Stephanie Shakofsky, to serve a four-year term ending May 1, 2014.

Mayor Lee BOARD OF SUPERVISORS

Page 1 4/4/2011

OFFICE OF THE MAYOR SAN FRANCISCO



C page, 6
EDWIN M. LEE

EDWIN M. LEE Mayor

Notice of Appointment

April 4, 2011

Honorable Board of Supervisors:

Pursuant to Charter §4.114, I nominate Doreen Woo Ho for appointment to the San Francisco Port Commission.

Doreen Woo Ho is appointed to succeed Stephanie Shakofsky for a four-ear term ending May 1, 2014.

I am confident that Doreen Woo Ho will serve our community well. Attached are her qualifications to serve, which demonstrate how the appointment represents the communities of interest, neighborhoods and diverse populations of the City and County of San Francisco.

I encourage your support and am pleased to advise you of this appointment.

Sincerely,

Edwin M. Le

Mayor

BOARD OF SUPERVISORS
SAN FRANCISCO
2011 APR -4 PM 4:27

OFFICE OF THE MAYOR SAN FRANCISCO



EDWIN M. LEE Mayor

April 4, 2011

Angela Calvillo
Clerk of the Board, Board of Supervisors
San Francisco City Hall
1 Carlton B. Goodlett Place
San Francisco, California 94102

Dear Ms. Calvillo,

I am pleased to advise you of my nomination of Doreen Woo Ho for appointment to the San Francisco Port Commission pursuant to Charter §4.114,.

Doreen Woo Ho is appointed to succeed Stephanie Shakofsky for a four-ear term ending May 1, 2014. Please see the attached biography which will illustrate that Doreen Woo Ho's qualifications allow her to represent the communities of interest, neighborhoods and diverse populations of the City and County of San Francisco.

Should you have any questions, please contact my Director of Appointments, Nicole Wheaton, at 415-554-7940.

Sincerely,

Edwin M. Lee

Mayor



Doreen Woo Ho

Berkeley Way
San Francisco, CA 94131

Former President and CEO United Commercial Bank

Retired President of the Consumer Credit Group
Wells Fargo & Company

Tel: 415 Que CON SUPER VISORS er Credit Group

Doreen Woo Ho is a seasoned executive with over 35 years of banking experience. She currently is an independent banking and investment consultant. She is the former President and Chief Executive Officer of United Commercial Bank ("UCB™"), a leading commercial and community bank in the United States serving the Chinese community in America and in Greater China with assets over \$12 Billion. The bank served the retail and mass affluent consumers, small business, commercial real estate, construction lending and middle market commercial segments. The bank included 70 retail banking branches and commercial banking offices in six states as well as a branch in Hong Kong, a wholly owned bank in Shanghai and representative offices in Taipei, Beijing and Ho Chi Minh City. Ms. Ho was engaged with the bank from January 2009 until November 2009 when it was sold and merged with East West Bank.

Prior to UCB, Ms. Ho spent ten years with Wells Fargo where she was the President of the Consumer Credit Group and a member of the Wells Fargo Management Committee. She also oversaw the bank's Enterprise Marketing Group, where she was responsible for global branding, advertising and marketing programs, as well as strategic oversight for marketing across all the lines of business in the bank. As the President of the Consumer Credit Group, Ms. Ho built one of the fastest growing and profitable asset groups within Wells Fargo from 1998 to 2007, from an initial portfolio of \$11 Billion to over \$103 Billion. She took Wells Fargo to number one in market share nationally for prime home equity loans in 2001 from fifth place in 1998, leveraging a multi-channel distribution strategy and customer centric value proposition, covering all 50 states. In addition, Ms. Ho was also responsible for multi business portfolio, including personal lines and loans, student loans and a corporate trust business. Total portfolio managed under her leadership exceeded \$103 Billion, generated over \$1 Billion in net income for Wells Fargo, employed over 8000 team members and included 12 operations centers across the country, as well as the servicing of \$2 Trillion + of corporate securities.

Ms. Ho started her banking career with Citibank and underwent both international banking operations and corporate credit management training programs. During her 25 year career with Citibank, she spent over ten years in corporate banking and lending, handling international correspondent banking, trade finance, multi-national corporations, health care, high tech and middle market companies. She subsequently moved to consumer & retail banking where she was a member of the management team for Citibank California and held multiple senior management positions in residential mortgage lending, multi family lending, consumer credit, risk management, marketing, retail banking and business banking. She was also was the Chief Credit Officer for Citibank Regional Banking in California. She built a de novo small business banking group in California from scratch and grew it to over \$1Billion in deposits and assets in 3 years. Her last assignment with Citi was SVP/National Marketing Manager for Business Banking, covering California, Nevada, New York, Florida, Chicago and Washington DC.

Before joining Citibank, Doreen was a correspondent for *Time* magazine and CBS Radio News based in Phnom Penh, Cambodia, from 1972 to 1973.

During her tenure with Wells Fargo, Ms. Ho was the highest ranked Asian American banker in North America among the top five banks. In October 2007, Ms. Ho was ranked among the top five of the 25 "Most Powerful Women in Banking" by *U.S. Banker* magazine, recognition that she received consecutively for five years since 2003. The same year, she was recognized by the *San Francisco Business Times* as one of the Bay Area's 100 Most Influential Women, an honor she has received every year since 2003 through 2009. Ms. Ho has received numerous honors and awards from the National Association of Asian American Professionals (2010), Leadership Education for Asian Pacifics, Inc. (2007), Asian Real Estate Association of America (2007), San Francisco Financial Women's Association (2004), Chinese Historical Society of America (2002), the Chinatown Community Development Corp (2003), and the Organization for Chinese Americans (2003 & 2007).

Active in the community, Ms. Ho has served on the board of the San Francisco Opera since 1993. She has chaired the Audit Committee, the Directors & Officers committees and served twice on the Search Committee for the General Director of the Opera. She is also one of the founding board members of the Asian & Pacific Islander American Scholarship Fund (APIASF), which administers the Gates Millenium Scholarship funds for Asian Americans as well as its own national scholarship program.. She has chaired the Audit Committee and Strategic Planning Task force for APIASF.

She is also a Vice Chair and Board member of C100, an organization of Chinese American leaders dedicated to improving US/China relations and promoting the full participation of Chinese Americans in American society. She co-chaired the 2010 Annual Conference for C100 in San Francisco and currently serves as Co-Chair of the Membership Committee. She also serves on the Smith College President's Council.

She has served previously on the boards of the Hamlin School (Treasurer), the SF chapter of the World Affairs Council, the International Institute of Education, Fort Mason Center and the San Francisco Zoo.

She has been a frequent speaker at various forums, including the National Association of Asian American Professionals, US Banker "Most Powerful Women in Banking", Consumer Bankers Association, Inman Real Estate Conference, the Thomson Mortgage Technology Conference and the Financial Women's Association of San Francisco. She has also appeared as a guest commentator on CNN FN, Bloomberg Radio, and CNBC's "Closing Bell" and "Squawk Box" programs.

Ms. Ho is a graduate of Smith College and Columbia University, where she earned a bachelor's degree and master's degree respectively in Chinese History and East Asian Studies.

Doreen is married to James K. Ho, President of the Board of Chinese Hospital and former Deputy Mayor of San Francisco. The Ho's have three children.

CALIFORNIA FORM 700 FAIR POLITICAL PRACTICES COMMISSION A PUBLIC DOCUMENT

STATEMENT OF ECONOMIC INTERESTS COVER PAGE

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4.	Schedule Summary						
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	Schedule A-1 - Investments - s	chedule attached	×	Schedule C - Incon	ne, Loans, & Busines	s <i>Positions</i> – sch	edule attached
	Schedule A-2 - Investments - s	•			ne – Giffs – schedule		
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5.	Verification						
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	— 3erkeley Way DAYTIME TELEPHONE NUMBER			MAIL ADDRESS	- OA	J4101	
	(415)			@aol.c	com		
	I have used all reasonable diligence in herein and in any attached schedule	n preparing this statement. s is true and complete. I ac	I have reviewed knowledge this	I this statement and to is a public documer	to the best of my knownt.	wledge the informa	ation contained
	I certify under penalty of perjury u				4		-
	Date SignedApril 1,	2011		ature A ae	Son Ao the originally signed statemen	it with your filing official.)	<u> </u>
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SCHEDULE A-1 Investments

Stocks, Bonds, and Other Interests (Ownership Interest is Less Than 10%)

Do not attach brokerage or financial statements.

CALIFORNIA FORM 700 FAIR POLITICAL PRACTICES COMMISSION
Name
Doreen Woo Ho

► NAME OF BUSINESS ENTITY	NAME OF BUSINESS ENTITY
Wells Fargo Bank	American Express
GENERAL DESCRIPTION OF BUSINESS ACTIVITY	GENERAL DESCRIPTION OF BUSINESS ACTIVITY
Banking	Financial Services
FAIR MARKET VALUE	FAIR MARKET VALUE
\$2,000 - \$10,000 \$10,001 - \$100,000	\$2,000 - \$10,000 \$10,001 - \$100,000
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ACQUIRED DISPOSED	ACQUIRED DISPOSED
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NAME OF BUSINESS ENTITY	NAME OF BUSINESS ENTITY
Bank of America	
GENERAL DESCRIPTION OF BUSINESS ACTIVITY	GENERAL DESCRIPTION OF BUSINESS ACTIVITY
FAIR MARKET VALUE	FAIR MARKET VALUE
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NATURE OF INVESTMENT	NATURE OF INVESTMENT
X Stock Other(Describe)	Stock Other (Describe)
Partnership O Income Received of \$0 - \$499	Partnership O Income Received of \$0 - \$499
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	11

Comments:

SCHEDULE C Income, Loans, & Business Positions (Other than Gifts and Travel Payments)

	RNIA FORM	
Name .	٠.	
	Doreen Woo	Ho

	► 1. INCOME RECEIVED
NAME OF SOURCE OF INCOME	NAME OF SOURCE OF INCOME
Jackson Family Wines, Inc.	Wells Fargo Bank
ADDRESS (Business Address Acceptable)	ADDRESS (Business Address Acceptable)
421 Aviation Blvd., Santa Rosa, CA 95403	450 Montgomery St., San Francisco, CA 94104
BUSINESS ACTIVITY, IF ANY, OF SOURCE	BUSINESS ACTIVITY, IF ANY, OF SOURCE
Wine Producer	Banking
YOUR BUSINESS POSITION	YOUR BUSINESS POSITION
Lessor	Retired Employee
GROSS INCOME RECEIVED	GROSS INCOME RECEIVED
□ \$500 - \$1,000	☐ \$500 - \$1,000 ☐ \$1,001 - \$10,000
▼ \$10,001 - \$100,000 □ OVER \$100,000	☐ \$10,001 ~ \$100,000 ☑ OVER \$100,000
CONSIDERATION FOR WHICH INCOME WAS RECEIVED	CONSIDERATION FOR WHICH INCOME WAS RECEIVED
Salary Spouse's or registered domestic partner's income	Salary Spouse's or registered domestic partner's income
Loan repayment Partnership	Loan repayment Partnership
Sale of Grapes from Vineyard	Colo of
Sale of (Property, car, boat, etc.)	Sale of(Property, car, boat, etc.)
Commission or Rental Income, list each source of \$10,000 or more	Commission or Rental Income, list each source of \$10,000 or more
— -	Nother Retirement and Deferred Compensation
1 Other	Odlei - Constant
Other(Describe)	(Describe)
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C: Rules Members



John G. Stumpf Chairman, President and Chief Executive Officer MAC A0101-121 420 Montgomery Street, 12th Floor San Francisco, CA 94104 415 396-7018 415 975-7151 Fax John.g.stumpf@wellsfargo.com

April 18, 2011

Supervisor Jane Kim
Supervisor Sean Eisbernd
Supervisor Mark Farrell
City and County of San Francisco
1 Dr. Carlton B. Goodlett Pl.
City Hall, Room 244
San Francisco, CA 94102

Subject: Doreen Woo Ho's Nomination to the San Francisco Port Commission

Dear Supervisor Kim, Supervisor Eisbernd and Supervisor Farrell:

I am writing this letter of support for the nomination of Doreen Woo Ho, the retired President of the Consumer Credit Group at Wells Fargo, to the San Francisco Port Commission. I am unable to appear personally at the Rules Committee hearing on her nomination, but would like to make the following statement on her behalf.

During her ten year tenure at Wells Fargo, Doreen demonstrated a keen interest personally in the community and was also very actively involved on behalf of Wells Fargo. She served on the Board of the San Francisco Opera and was instrumental in facilitating Wells Fargo as the season sponsor, a sponsorship that Wells continues today. She also represented Wells Fargo as the founding corporate board member for the Asian Pacific Islander American Scholarship Fund, which is the national scholarship fund for Asian Americans. Doreen also chaired a successful United Way campaign inside Wells Fargo, when I was the Bay Area Regional Chair for the United Way. She has been a tireless champion for diversity and inclusion within the company and was a founder of Asian Connections, the Asian American employee resource group within Wells Fargo. In the Bay Area alone, Asian Connections has approximately 1000+ team members. We are proud of Doreen's efforts and her contributions to making Wells Fargo a leader in corporate diversity and social responsibility in our community.

I also believe that Doreen's business acumen will benefit the City and the San Francisco Port Commission. She has been involved with real estate finance for many years, understands the planning and execution process for complex projects, partnered well within Wells Fargo, and is very strategic in her thinking. She is someone whom I believe has the integrity and character to properly balance the interests of diverse groups and be fair in her judgment and conclusions. I think the SF Port Commission is a wonderful step for her to take to do public service for our city and is a strong match for her community passion and her business skills. I certainly endorse her nomination and recommend that you approve her candidacy to the full Board of Supervisors.

Thank you for your time and attention.

Sincerely,

cc Mayor Ed Lee Doreen Woo Ho May 3, 2011

Supervisor Jane Kim Supervisor Sean R. Elsbernd Supervisor Mark Farrell City Hall 1 Dr. Carlton B. Goodlett Place San Francisco, California 94102-4689

Dear Supervisors Kim, Elsbernd, and Farrell,

I am pleased to express my support for Mayor Lee's recent appointment of Doreen Woo Ho to the Port Commission. I hope you will vote to confirm her appointment in your upcoming meeting of the Rules Committee on May 5.

I have come to know Doreen well as a key supporter of the San Francisco Opera. In addition to being a longtime patron and donor, Doreen has served as an active member of the San Francisco Opera Association board since 1993. For nearly twenty years, Doreen has devoted her time and talents to our mission of maintaining the Opera as a world class arts organization in San Francisco. Doreen is equally committed to seeing the Opera continues to hold a leadership role in young artist training, community arts education and audience development.

Doreen has held key leadership positions in her time on the Opera board, including as the past chair of our Directors & Officers and Audit Committees, and as a member of the Search committees for two General Directors. Doreen has also played a critical role on our Corporate Council fundraising committee, perhaps most notably taking the lead on developing the Opera's largest and longest-running major corporate sponsorship with Wells Fargo Bank. Outside of these committees, Doreen has also lent her sound judgment to innumerable matters of general strategic importance for the Opera.

I am grateful to have someone with Doreen's breadth of community service and activity on the Opera board. In addition to the skills she brings from her distinguished banking career, Doreen is always serving as an ambassador for the Opera, introducing us to new potential patrons and advising us on how we can make the Opera more accessible and appealing to the broadest audiences possible. It is this rare combination of business acumen and deep community connections that makes her invaluable to the Opera. I expect this same combination will prove extraordinarily beneficial to the City and County of San Francisco if she is confirmed to serve on the Port Commission, especially as we look forward to the America's Cup in 2013.

Sincerely,

David Gockley General Director

cc: Mayor Edwin M. Lee Ms. Doreen Woo Ho 1900 L Street NW, Suite 210 ■ Washington, DC 20036-5002
Tel: 202-986-6892 or 877-808-7032 Fax: 202-530-0643 www.apiasf.org

April 29, 2011

Supervisor Jane Kim – D6 1 Dr. Carlton B. Goodlett Pl. City Hall, Room 244 San Francisco, CA 94102 Sent via:

First Class Mail Email: Jane.Kim@sfgov.org

Re: Nomination of DOREEN WOO HO to San Francisco Port Commission

Dear Honorable Supervisor Kim,

I write in strongest support of Doreen Woo Ho's nomination to the San Francisco Port Commission. Dorren Woo Ho has distinguished herself as a high achieving, strategic thinking business executive as well as a strong community leader. She has developed a well deserved reputation for exercising good judgment and skillfully balancing wishes with practical reality. This unique perspective makes her uniquely suited to the challenging role of Commissioner and the diverse needs of the land, operations and numerous constituents of the Port, a key and vibrant feature of San Francisco's identity.

In particular, I would like to draw your attention to the instrumental role that Doreen played in the founding and growth of the Asian and Pacific Islander American Scholarship Fund ("APIASF"). Doreen Woo Ho was on the initial Board of Directors of APIASF, during its formative phase, when the Board through necessity was a hands-on-working group of volunteers charged with fundraising, establishing strategic goals, and setting operating guidelines and practices, including serving as readers of hundreds of completed scholarship applications. Doreen served on the Executive Committee and as Chair of the Audit Committee where she exercised fiscal and strategic judgments that helped the organization grow in a bold, but conservative and fiscally responsible way.

Today, APIASF is the largest national scholarship fund specifically providing college scholarships to Asian and Pacific Islanders throughout the United States and its territories. APIASF administers two award programs, the APIASF Scholarship and the Gates Millennium Scholarship ("GMS"); the latter program is funded by the Bill and Melinda Gates Foundation. Since 2003, APIASF has awarded three million dollars in direct scholarships to 1,331 deserving students and administered nearly \$30 million of GMS awards to more than 2,500 students. This year we received over 5,100 applications and anticipate awarding one million dollars in scholarships to more than 500 students.

During her five years on the APIASF Board, I was impressed by Doreen's dedication and tireless efforts to build a financially sustainable and effective fund that addresses the needs of the Asian and Pacific Islander communities. Doreen is a "power vortex," intellectually capable, with a creative and flexible mind, an ethical leader and team player, able to hear the views of others, and to make effective decisions.

Doreen is always professional and an absolute pleasure to work with, I urge you to vote in support of her nomination --- she will be a strong leader and contributor to the San Francisco Port Commission. Thank you.

Very truly yours,

Jacinta Titialii Abbott APIASF Chairperson www.apiasf.org

About Jacinta Titialii Abbott

Jacinta was appointed by President William Clinton to the first White House Initiative on Asian Americans and Pacific Islanders and currently serves as Chair of the Board of Directors of the Asian and Pacific Islander American Scholarship Fund ("APIASF"). Jacinta is a business consultant and attorney advising companies on corporate structuring, mergers and acquisitions, and other commercial transactions. She is also a community volunteer and has served on a wide variety of boards and commissions over the decades, including the Seattle Symphony, Chair of the Seattle Arts Commission and the Jack Nicklaus Children's Healthcare Foundation.

San Francisco BOARD OF SUPERVISORS

Date Printed: May

May 2, 2011

Date Established:

January 16, 1969

Active

PORT COMMISSION

Contact and Address:

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Phone: (415) 274-0401 Fax: (415) 274-0412

Email: monique.moyer@sfport.com

Authority:

Charter Section 4.114 (previously Charter Section 3.580)

Board Qualifications:

The Port Commission consists of five voting members appointed by the Mayor, subject to confirmation by a majority of the Board of Supervisors.

The Port Commission shall have the power and duty to use, conduct, operate, maintain, manage, regulate, and control the port area of San Francisco and to do all things it deems necessary in connection with the use, conduct, operation, management, maintenance, regulation, improvement and control of said port area, or which may further the interests of the port in world trade.

The Commission shall have the composition and organization, and the powers, duties and responsibilities with respect to the Port that are set forth in the Burton Act, Statutes of 1968, Chapter 1333, as amended, and in the Agreement relating to the Transfer of the Port of SF from the State of California to CCSF. The Commission shall be subject to the provisions of Sections 4.101 through 4.103 of the Charter, so far as those powers and duties are not inconsistent with the Burton Act and the Transfer Agreement.

Each of the members shall serve for a term of four years. They shall be subject to recall, suspension and removal in the same manner as an elected official.

Report: Annual report describing its activities, and shall file such report with the Mayor and the Clerk of the Board of Supervisors.

"R Board Description" (Screen Print)

San Francisco BOARD OF SUPERVISORS

Sunset Date: None

"R Board Description" (Screen Print)