



OFFICE OF THE CONTROLLER
CITY AND COUNTY OF SAN FRANCISCO

Greg Wagner
Controller
ChiaYu Ma
Deputy Controller

April 24, 2026

Mike Nakornkhet, Airport Director
San Francisco International Airport
International Terminal, 5th Floor
P.O. Box 8097
San Francisco, CA 94128

Attention: Denise Payton, Director of Budget & Capital Planning

RE: Contracting for General Aviation Security Services – FY 2026-27 & FY 2027-28

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2026-27 and Fiscal Year 2027-28 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Devin Macaulay at Devin.Macaulay@sfgov.org if you have any questions regarding this determination.

Sincerely,

/s/ Greg Wagner

Greg Wagner,
Controller

Enclosures

cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations

AIR - Airport Commission
 General Aviation Security Services (GASS) (24160)
 COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES
 FISCAL YEAR 2026-27

PROJECTED PERSONNEL COSTS				
Job Class Title	Job Class	FTE	FY 2026-27 Personnel Cost Low	FY 2026-27 Personnel Cost High
Manager I	0922_C	1.00	\$ 203,692	\$ 251,712
Security Guard	8202_C	48.00	\$ 4,899,885	\$ 6,744,112
Aviation Security Operations Supervisor	9220_C	8.00	\$ 1,460,705	\$ 1,738,251
Holiday Pay - Miscellaneous			\$ 274,509	\$ 329,541
Overtime - Miscellaneous			\$ 130,095	\$ 156,176
Premium Pay - Miscellaneous			\$ 2,927,304	\$ 3,512,331
Sum:		57.00	\$ 9,896,190	\$ 12,732,123

ADDITIONAL CITY COSTS				
Item Description	Nbr of Units	Notes / Unit Measure	FY 2026-27 Low Estimate	FY 2026-27 High Estimate
Uniforms for each guard and officer	0		\$ 75,600	\$ 75,600
May include capital costs, materials & supplies, uniforms, technology, as is comparable to the contract components.	0		\$ 7,488	\$ 7,488
Duty Phone	0		\$ 8,976	\$ 8,976
Consumable cards (Mobile ETD Seekers.)	0		\$ 72,800	\$ 77,000
Technology (handheld detectors, mobiles, laptops, tablets)	0		\$ 18,500	\$ 18,500
Total Non-Personnel Costs:			\$ 183,364	\$ 187,564

ESTIMATED TOTAL CITY COST \$ 10,079,554 \$ 12,919,687

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 10,079,554	\$ 12,919,687
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 5,252,950	\$ 5,680,147
ESTIMATED SAVINGS	\$ 4,826,604	\$ 7,239,540
% of Savings to City Cost	47.89%	56.03%

AIR - Airport Commission
 General Aviation Security Services (GASS) (24160)
 COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES
 FISCAL YEAR 2027-28

PROJECTED PERSONNEL COSTS				
Job Class Title	Job Class	FTE	FY 2027-28 Personnel Cost Low	FY 2027-28 Personnel Cost High
Manager I	0922_C	1.00	\$ 214,927	\$ 265,144
Security Guard	8202_C	48.00	\$ 5,184,785	\$ 7,113,404
Aviation Security Operations Supervisor	9220_C	8.00	\$ 1,539,084	\$ 1,829,330
Holiday Pay - Miscellaneous			\$ 282,742	\$ 339,426
Overtime - Miscellaneous			\$ 130,094	\$ 156,177
Premium Pay - Miscellaneous			\$ 2,928,414	\$ 3,513,664
Sum:		57.00	\$ 10,280,046	\$ 13,217,145

ADDITIONAL CITY COSTS				
Item Description	Nbr of Units	Notes / Unit Measure	FY 2027-28 Low Estimate	FY 2027-28 High Estimate
Uniforms for each guard and officer	0		\$ 75,600	\$ 75,600
May include capital costs, materials & supplies, uniforms, technology, as is comparable to the contract components.	0		\$ 7,488	\$ 7,488
Duty Phone	0		\$ 8,976	\$ 8,976
Consumable cards (Mobile ETD Seekers.)	0		\$ 76,500	\$ 95,000
Technology (handheld detectors, mobiles, laptops, tablets)	0		\$ 18,500	\$ 18,500
Total Non-Personnel Costs:			\$ 187,064	\$ 205,564

ESTIMATED TOTAL CITY COST \$ 10,467,110 \$ 13,422,709

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 10,467,110	\$ 13,422,709
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 5,446,675	\$ 5,904,657
ESTIMATED SAVINGS	\$ 5,020,435	\$ 7,518,052
% of Savings to City Cost	47.96%	56.01%