

1 [Resolution urging banks to work with the City address the affects of subprime lending and  
2 calling on the Federal Reserve to take action at the national level to end predatory loan  
3 practices.]

4 **Resolution urging banks to work with the City to address foreclosures and subprime**  
5 **loan practices. Calling on the Federal Reserve to prohibit loans at unaffordable rates,**  
6 **end the misuses of stated loans, eliminate prepayment penalties, and designate failure**  
7 **to escrow taxes and insurance in subprime loans as a deceptive practice.**

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9 WHEREAS, the subprime lending industry has grown rapidly in San Francisco City and  
10 County during the last few years; and

11 WHEREAS, some mortgage brokers and subprime lenders aggressively market high-  
12 cost home loans that borrowers are unable to repay and engage in other unfair credit  
13 practices that strip retirees and working families of the equity they have in their homes; and

14 WHEREAS, approximately 80% of subprime loans are Adjustable Rate Mortgages  
15 (ARMs) for which the interest rate increases after two years and then every six months after;  
16 and

17 WHEREAS, the Center for Responsible Lending estimated in a December 2006 report  
18 that one in five subprime loans will end up in foreclosure; and

19 WHEREAS, subprime lenders made ARMs without regard to whether the borrower  
20 would be able to afford the payments after the rate increases; and

21 WHEREAS, subprime lenders made ARMs assuming that homeowners would  
22 refinance before the interest rate increased; and

23 WHEREAS, some mortgage brokers and lenders made loans to people despite  
24 knowing that the family would not be able to afford the loan; and

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1           WHEREAS, many borrowers with subprime ARMs were never given a choice between  
2 an adjustable or fixed rate or were promised a fixed rate but given an ARM; and

3           WHEREAS, 46% of subprime loans made in 2006 required little or no income  
4 documentation; and

5           WHEREAS, more than two-thirds of subprime loans have prepayment penalties,  
6 compared to just 2% of prime loans; and

7           WHEREAS, many homeowners with subprime ARMs have not been able to refinance  
8 due to the stagnation or decrease in home values; and

9           WHEREAS, approximately 70% of the subprime loans were refinancing loans for  
10 families who had already bought a home; and

11           WHEREAS, prepayment penalties trap borrowers into subprime loans with high or  
12 adjustable rates and strip their equity; and

13           WHEREAS, less than half of all subprime loans include taxes and insurance in the  
14 monthly payment; and

15           WHEREAS, many borrowers of subprime loans want to have their taxes and insurance  
16 included in their monthly payment, and many borrowers have been misled to believe their  
17 payment includes taxes and insurance; and

18           WHEREAS, many borrowers end up in foreclosure when they have to make a lump  
19 sum payment of their taxes and insurance; and

20           WHEREAS, these practices are commonly referred to as “predatory lending”; and

21           WHEREAS, these predatory loans have led to an increase in foreclosure rates which  
22 hurts the families who are losing their homes as well as the neighborhoods where there are a  
23 concentration of foreclosed homes; and

24           WHEREAS, these vacant homes attract crime and cost San Francisco money in crime  
25 prevention and the deterioration of neighborhoods; and

1           WHEREAS, the mortgage industry maintains that their companies lose money on  
2 foreclosures and only foreclose as a last resort; and

3           WHEREAS, most Pooling and Servicing Agreements (PSAs) allow servicers to modify  
4 loans in order to make them affordable for the homeowner; and

5           WHEREAS, many homeowners facing foreclosure report that their servicer never  
6 offered them an opportunity for loan modification; and

7           WHEREAS, Freddie Mac reports that half of all foreclosed homeowners never talked  
8 with their lender;

9           WHEREAS, many families have not had an opportunity to modify their loans to make  
10 them affordable; and

11           WHEREAS, the federal Home Ownership and Equity Protection Act (HOEPA) instructs  
12 the Federal Reserve Board to protect consumers from predatory lending (*15 U.S.C. § 1639*  
13 *(L) (2)*); and

14           WHEREAS, any regulations issued by the Federal Reserve would have the same  
15 effect as law and would cover all mortgage lenders in the country; now, therefore, be it

16           RESOLVED, be it resolved that the Board of Supervisors of the City and County of  
17 San Francisco calls on the Federal Reserve to use its authority to:

- 18           ● Prohibit lenders from making mortgages that quickly become unaffordable after the  
19 interest rate increases
- 20           ● Stop the misuse and abuse of stated income loans
- 21           ● Eliminate prepayment penalties on subprime loans
- 22           ● Designate the failure to escrow taxes and insurance in subprime loans as an  
23 unfair and deceptive practices; and, be it

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1 FURTHER RESOLVED, that the City and County of San Francisco calls on the 25  
2 largest subprime mortgage lenders and servicers in the country to voluntarily agree to a 3  
3 month suspension on foreclosures of owner-occupied properties in City and County of San  
4 Francisco; and, be it

5 FURTHER RESOLVED, that City and County of San Francisco will send a copy of this  
6 resolution to the CEOs of the 25 largest subprime lenders and servicers in the country; and,  
7 be it

8 FURTHER RESOLVED, that City and County of San Francisco calls on these lenders  
9 and servicers to make every effort during the suspension period to help their customers avoid  
10 foreclosure and remain in their homes, including modifying loans by reducing the interest rate  
11 and/or the principal to achieve an affordable monthly payment; and, be it

12 FURTHER RESOLVED, that City and County of San Francisco calls on these  
13 companies to work with City and County of San Francisco and community-based  
14 organizations during the suspension period to reach those homeowners who are not  
15 communicating with the servicer; and, be it

16 FURTHER RESOLVED, that City and County of San Francisco calls on these lenders  
17 and servicers to provide a timely response to City and County of San Francisco noting  
18 whether the company will agree to the voluntary foreclosure suspension; and, be it

19 FURTHER RESOLVED, that City and County of San Francisco calls on those lenders  
20 who refuse to implement the voluntary suspension, to appear before City and County of San  
21 Francisco Board of Supervisors to discuss the company's lending and servicing practices.

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