

Experience: FORT MASON CENTER, San Francisco, CA
Executive Director

Aug 2011 to Present

Responsible for overall management and strategic leadership of Fort Mason Center, a 30 year old non-profit arts and cultural center in San Francisco. Responsibilities include management of the center's \$7 million budget and 30 employees; strategic planning; fundraising; an \$80 million planned capital renovation of the campus; cultivation of the Center's innovative resident organizations and programming; and management and negotiation of the Center's lease with the National Park Service.

ECONOMIC AND WORKFORCE DEVELOPMENT, San Francisco, CA
Deputy Director

Mar 2004 to Aug 2011

Responsible for management of complex public/private real estate projects and department's neighborhood economic development program, including:

- *Treasure Island Development* – Managing all aspects of the redevelopment of Treasure Island and Yerba Buena Island into a new 8,000 unit, mixed-use San Francisco neighborhood. Led City team in negotiating the terms of a \$1.5 billion Disposition and Development Agreement between City and developers and a land transfer agreement between City and U.S. Navy. Lead project representative in presenting and advocating for the project in the community, before policy bodies such as the Board of Supervisors, with the press, and with multiple federal, state and local agencies.
- *Octavia Boulevard/Central Freeway Development* – Led a citywide project team in developing and implementing a comprehensive strategy for the disposition and development of 22 former freeway parcels and construction of Octavia Boulevard. The project included the implementation of a community planning process, negotiation of purchase agreements for selected housing parcels, negotiation of sales agreement with Redevelopment Agency for affordable housing, and design of the new boulevard.
- *Recreation & Park Department* – Acted in dual role (2009-2010) as RPD's Director of Partnerships and Property managing RPD assets and concessions during Executive Director transition. Achievements included developing and implementing new business partnerships including Outside Lands concert, new concessionaire at Japanese Tea Garden, development of mobile food program, and Peter Pan production.
- *SFMOMA Expansion* – Led City team in negotiating an exchange agreement with the museum for the City's existing fire station on Howard Street in return for a newly constructed, replacement fire station on Folsom Street. Represented the City through approval process at commissions and Board of Supervisors.
- *Mid-Market Redevelopment* – Developed and launched the City's ongoing efforts to revitalize the Mid-Market neighborhood, the stretch of Market Street between 5th Street and Van Ness Avenue, by promoting the neighborhood as an arts district and attracting new retail and restaurants.

- *Port Development Projects* – Led Department’s efforts on priority Port development projects, including negotiating lease and development agreements for the Exploratorium relocation at Piers 15/17, and solicitation and selection of developers for the mixed-use project at SWL 337 (Giant’s parking lot).
- *Community Benefit Districts* – Developed program to promote and provide technical and financial assistance to neighborhoods interested in forming special benefit districts (aka BIDs) to improve commercial corridors. Created nine new districts in San Francisco.

OFFICE OF THE ASSESSOR, San Francisco, CA

Deputy Assessor for Valuation

Jan 2003 to Mar 2004

- Responsible for the valuation of all real property in San Francisco; including directing the appraisal of highly complex properties and properties where values are challenged. Represented the office before the Assessment Appeals Board.
- Implemented organizational changes to improve valuation processing in the office including the establishment of a standards unit, streamlined deed processing, and new processes for valuation of new construction.

OFFICE OF THE MAYOR

DEPARTMENT OF ECONOMIC DEVELOPMENT, San Francisco, CA

Senior Project Manager

Aug 2000 to Jan 2003

Project Manager

Feb 1997 to Aug 1999

Responsible for management of complex, multi-departmental public and public-private economic development projects, including:

- *Forest City/Bloomingtondale’s Project* – Negotiated tax allocation agreement and sale of public right of way between city, Redevelopment Agency, and developer for 1.5 million square foot mixed-use project. Managed entitlement process, environmental review, redevelopment plan amendment, and public information process.
- *Union Square Park and Garage Renovation* – Implemented a \$19 million park and garage renovation, including development and negotiation of lease and financing agreements with non-profit garage corporation. Managed entitlement process, and participated in design development and construction management.

PORT OF SAN FRANCISCO, San Francisco, CA

Senior Project Manager

Sep 1999 to Aug 2000

- Served as the project manager for the development of a 14-acre former industrial site on San Francisco’s southern waterfront. Responsibilities included preparation of feasibility studies, analysis of environmental conditions and mitigations, establishment of design guidelines, and preparation of request for development proposals.

OFFICE OF THE MAYOR, San Francisco, CA*Senior Analyst - Office of Finance & Legislative Affairs**Feb 1995 to Feb 1997*

- Provided policy analysis to Mayor and Finance Director on City budget and finance issues. Analyzed budgets of city departments, and citywide revenue forecasts. Managed City budget analysts. Testified before Board of Supervisors' committees on behalf of Mayor's Office.
- Major projects included: labor negotiations with employee unions; study and implementation of new parking rates at municipal garages; and preparation and implementation of new hotel tax legislation.

OFFICE OF THE CITY ADMINISTRATOR**DISTRICT OF COLUMBIA GOVERNMENT, Washington, DC***Special Assistant for Fiscal Affairs**July 1993 to Feb 1995*

- Advised City Administrator on citywide fiscal matters. Managed \$11 million budget of the Office of the City Administrator. Implemented a citywide review of capital project financing to prioritize spending.

WELLS FARGO BANK, San Francisco, CA*Corporate Tax Analyst**Sep 1990 to Sep 1991*

- Planned and researched corporate tax issues. Supervised preparation of Federal and state tax returns of corporation with over \$50 billion in assets. Prepared analysis of Federal and state tax implications of possible merger. Led effort to reduce state tax liability through a review of filing requirements and combined filings.

ARTHUR ANDERSEN & CO., Washington, DC*Senior Tax Consultant**Sep 1988 to Sep 1990*

- Planned and managed tax research and compliance services to corporate, individual, partnership and tax exempt clients. Specialized experience in corporate taxation.

NBC - LATE NIGHT WITH DAVID LETTERMAN, New York, NY*Production Staff Intern**Nov 1987 to May 1988*

- Researched upcoming guests and suggested possible questions and topics for discussion. Waterboy for big-shot Hollywood celebrities.

Education: UNIVERSITY OF CHICAGO

MA in Public Policy Analysis, June 1993

- Awarded *University of Chicago Fellowship*.

STATE UNIVERSITY OF NEW YORK AT ALBANYBS in Accounting, *Summa Cum Laude*, May 1987