

File No. 250883

Committee Item No. 7

Board Item No. 8

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee Date October 1, 2025

Board of Supervisors Meeting Date October 7, 2025

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Completed by: Brent Jalipa Date September 25, 2025

Completed by: Brent Jalipa Date October 2, 2025

1 [Agreement Amendment - AT&T dba AT&T Mobility - Public Safety-Grade Wireless
2 Communications Services - Not to Exceed \$29,572,719]

3 **Resolution authorizing the Department of Technology to approve the Second**
4 **Amendment with AT&T dba AT&T Mobility to purchase public safety-grade wireless**
5 **communications services for first responders, extending the term by eighteen months**
6 **from October 21, 2025, for a total term of June 23, 2020, through April 21, 2027, and**
7 **increasing the agreement amount by \$7,319,751 for a total contract amount not to**
8 **exceed \$29,572,719 pursuant to Charter, Section 9.118.**

9
10 WHEREAS, On June 23, 2020, the Department of Technology ("Department") entered
11 into an agreement for the City and County of San Francisco ("City") to purchase public safety-
12 grade wireless communications services for first responders ("First Net Services") from AT&T
13 dba AT&T Mobility ("AT&T Mobility") in reliance upon the competitive procurement process of
14 the FirstNet Authority and using the directly negotiated California Network and
15 Telecommunications ("CALNET") FirstNet Contract C3A2FN9-18 of the California Department
16 of Technology ("CDT") for FirstNet Services awarded to AT&T Mobility ("AT&T Mobility FirstNet
17 Agreement"), pursuant to Administrative Code, Section 21.16(b); and

18 WHEREAS, The First Amendment to the agreement was approved by the Board of
19 Supervisors on March 14, 2023, by Resolution No. 114-23, to increase the not to exceed
20 amount to \$22,252,968 because City departments authorized more City first responders to use
21 FirstNet Services than the Department anticipated when it entered into this agreement; and

22 WHEREAS, The CDT has extended the CALNET contract this agreement utilizes by
23 eighteen months to provide the CDT with more time to negotiate a successor contract, which
24 necessitates this second amendment to keep our agreement aligned with CALNET; and
25

1 WHEREAS, The proposed \$7,319,751 increase in this agreement was determined
2 based on projected costs and the continuing growth in demand for FirstNet services, including
3 wider deployment of FirstNet to public safety staff, necessary device replacement, inflationary
4 price increases, and strategic migration from other carriers to consolidate spending on FirstNet;
5 and

6 WHEREAS, The Department has made substantial efforts to contain costs and drive
7 efficiency in the City's mobile portfolio, such as implementing a citywide Mobile Device Use
8 Policy, developing a tool to identify and deactivate unused mobile lines, and removing 1,161
9 unused or unnecessary lines over the past two years; and

10 WHEREAS, Section 9.118 of the San Francisco Charter requires approval by the Board
11 of Supervisors for contracts requiring expenditures above \$10,000,000; now, therefore, be it

12 RESOLVED, That the Board of Supervisors approves the Second Amendment to the
13 AT&T FirstNet Agreement between the City and AT&T Mobility to allow City departments to
14 continue to purchase FirstNet services from AT&T Mobility extending the term by eighteen
15 months, from October 21, 2025, for a total term of June 23, 2020, through April 21, 2027 and a
16 not to exceed amount of \$29,572,719; and, be it

17 FURTHER RESOLVED, That within 30 days of the Second Amendment being fully
18 executed by the parties the Department of Technology shall provide a copy of it to the Clerk of
19 the Board for inclusion in the official file.

Item 7
File 25-0883

Department:
Technology

EXECUTIVE SUMMARY

Legislative Objectives

- The proposed resolution would approve the Second Amendment to the public safety-grade wireless communication services contract (FirstNet) between the Department of Technology (DT) and AT&T Mobility (AT&T). This amendment extends the term by 18 months, through April 21, 2027, and increases the not-to-exceed amount by \$7,319,751, for a total not-to-exceed amount of \$29,572,719.

Key Points

- On June 23, 2020, the Department of Technology (DT) executed an agreement (through the State of California's CALNET program) with AT&T Mobility (AT&T) to use the FirstNet network, a nationwide public safety-grade network designed for first responders.
- The initial agreement was amended in 2023 to increase the not-to-exceed amount due to significant growth in FirstNet service usage by city first responders, and a second amendment is proposed due to a CALNET contract extension and increased usage.

Fiscal Impact

- The proposed contract amendment would increase the FirstNet AT&T contract not-to-exceed amount by \$7,319,751, from \$22,252,968 to \$29,572,719.
- The actual expenditure in FY 2024-25 was \$4.8 million. The contract is funded by the various departments that use FirstNet AT&T services.

Policy Consideration

- The City now has 20,021 cellular lines across four providers. Departments are not fully complying with City policy to terminate accounts that are inactive for 60 days or provide a business justification for keeping the line active to DT. We estimate that deactivating unused lines without documented business justifications could save up to \$940,000 per year.

Recommendation

- Approve the proposed resolution.

MANDATE STATEMENT

City Charter Section 9.118(b) states that any contract entered into by a department, board or commission that (1) has a term of more than ten years, (2) requires expenditures of \$10 million or more, or (3) requires a modification of more than \$500,000 is subject to Board of Supervisors approval.

BACKGROUND**AT&T FirstNet Contract**

The First Responder Network Authority (FirstNet) was established under the Middle-Class Tax Relief and Job Creation Act of 2012 as an independent federal authority responsible for building a nationwide, interoperable public safety-grade network designed specifically for first responders. In March 2017, FirstNet awarded AT&T a 25-year federal contract to build and manage the network. FirstNet provides prioritized cellular service for law enforcement, firefighters, and other public safety officials, operating on a spectrum set aside exclusively for emergency services. In 2017, the State of California opted into this federal initiative and negotiated FirstNet terms through its CALNET-3 (CALNET) telecommunications program.

On June 23, 2020, the Department of Technology (DT) executed an agreement with AT&T Mobility (AT&T) to use the FirstNet network, utilizing the CALNET contract. The original agreement had a term commencing on June 23, 2020, and ending on October 21, 2025, with an amount not to exceed \$9,000,000.

On March 14, 2023, the Board of Supervisors approved the First Amendment to the agreement, raising the not-to-exceed amount to \$22,252,968 (File 23-0051). This was due to increased FirstNet Services usage by City first responders and other eligible groups (such as public works, transportation, and utilities), which grew by 29 percent in FY 2021-22 and 21 percent in FY 2022-23 according to DT staff.¹

CALNET Contract Extension and Increased Usage

DT is proposing to amend the FirstNet contract due to an extension of the underlying State contract and continuing growth in demand for FirstNet services.

The State of California Department of Technology (CDT) extended the term of the CALNET Contract, which was set to expire on October 21, 2025, by an additional 18 months to April 21, 2027. This extension occurred on July 22, 2025, and provides the CDT with more time to negotiate a successor contract (CALNET-5). The Second Amendment is necessary to ensure the City's agreement aligns with CALNET and maintains access to the FirstNet platform.

¹ According to DT staff, an AT&T committee (subject to oversight by the FirstNet Authority) determines eligibility for FirstNet.

According to DT staff, despite cost-control efforts, demand for FirstNet services continues to grow as departments shift from AT&T Commercial to FirstNet, the nationwide public-safety network. Following the passage of the First Amendment, DT partnered with the Committee on Information Technology to introduce the citywide Mobile Device Use Policy in 2023. As a result, expenditure growth slowed to 10 percent in FY 2023-24 and 11 percent in FY 2024-25 (below the previously projected 14 percent).

DETAILS OF PROPOSED LEGISLATION

The proposed resolution would approve the Second Amendment to the public safety-grade wireless communication services contract (FirstNet) between the Department of Technology (DT) and AT&T Mobility (AT&T). This amendment extends the term by 18 months, through April 21, 2027, and increases the not-to-exceed amount by \$7,319,751, for a total not-to-exceed amount of \$29,572,719.

Other contract terms and rates remain unchanged.

Services

The scope of services encompasses prioritized cellular voice and data services, as well as wireless mobile equipment (such as cell phones, wireless cards, vehicle modems, and cellular monitoring devices) dedicated for use by first responders at set rates. According to DT staff, the benefits of the CALNET-3 (CALNET) FirstNet contract include:

- No minimum purchase commitment
- Month-to-month service flexibility and no termination fees
- "Most Favored Nation" pricing clause, ensuring the best available rates.

As of July 2025, the average monthly service cost for FirstNet was \$42.57, compared to \$36.86 for AT&T's Commercial Service. According to DT, AT&T FirstNet service is priced higher than other carriers because it provides first responders and other eligible groups with prioritized access on a dedicated network.

AT&T FirstNet Contract Term

The term extension aligns the City's contract with the State of California's CALNET contract extension, making the agreement coterminous with the CALNET contract, which expires on April 21, 2027.

Usage

As of July 1, 2025, the total number of AT&T FirstNet wireless lines utilized by the City is 7,208 (7,058 managed by DT and 150 by the San Francisco International Airport). The City utilizes a total of 20,021 cellular lines across all providers (AT&T FirstNet, AT&T Commercial, Verizon Wireless, and T-Mobile).

According to DT staff, demand for FirstNet services continues to grow and usage has shifted toward the FirstNet platform as a result of its enhanced public safety capabilities. This involves a

steady shift primarily from AT&T Commercial plans to FirstNet (as well as T-Mobile). Between June 1, 2023, and June 1, 2025, FirstNet lines increased by a net of 414, while AT&T Commercial lines declined by 1,108. Over the same time period, the number of T-Mobile lines increased by 614, while the number of Verizon lines decreased by 61, resulting in a net decrease of 141 total lines overall.

From May to July 2025, the average usage per FirstNet device was 40 voice minutes, 27 text messages, and approximately 9.2 GB of data, at an average monthly cost of \$44.22 per line.

Device Count

As shown in Exhibit 1, as of July 2025, first responders departments reflect 4,490 out of 7,058 devices (excluding the Airport), or 64 percent. Growth in the number of devices, which can have more than one line, was driven by growth in devices for first responders. The five departments with the highest device count in July 2025 were the Police Department, the Municipal Transportation Agency, Public Works, Sheriff's Office, and Recreations and Parks Department.

Exhibit 1: Departments by Device Count from July 2023 to July 2025*

Department	7/1/2023	7/1/2025	Two-Year Change	Percent Change
<u>First Responders Depts</u>				
Police	2,911	2,944	33	1%
Sheriff	553	862	309	56%
Fire	212	305	93	44%
Emergency Management	150	209	59	39%
Adult Probation	138	140	2	1%
Public Defender	56	10	-46	-82%
Public Health	31	20	-11	-35%
Subtotal, First Responders	4,051	4,490	439	11%
<u>Supporting First Responders Depts</u>				
Municipal Transportation	962	1,055	93	10%
Public Works	1,078	830	-248	-23%
Recreation and Parks	213	339	126	59%
Human Services	173	119	-54	-31%
Public Utilities	154	153	-1	-1%
Controller	11	39	28	255%
Technology	6	20	14	233%
Port	0	12	12	
City Administrator	0	1	1	
Subtotal, Supporting	2,597	2,568	-29	-1%
Total	6,648	7,058	410	6%

Source: DT

*Excludes the Airport; Devices may have more than one line

FISCAL IMPACT

The proposed contract amendment would increase the FirstNet AT&T contract not-to-exceed amount by \$7,319,751, from \$22,252,968 to a total not-to-exceed amount of \$29,572,719. The City's annual expenditure under this agreement is approximately \$4.8 million for both services and equipment. The actual expenditure in FY 2024-25 was \$4,823,044.

Historical Expenditures

Total expenditures from the start of the contract (June 2020) through FY 2024-25 totaled \$18,860,550 as of July 7, 2025. The breakdown by fiscal year, cost type, and year-over-year growth is detailed in Exhibit 2 below.

Exhibit 2: Contract Spending FY 2020-21 through FY 2024-25

Fiscal Year	Cellular Service Cost	Equipment Cost	Total Spend	Year-Over-Year Increase
FY 2020-21	\$2,468,729	\$46,095	\$2,514,824	
FY 2021-22	3,145,091	110,272	3,255,363	29.4%
FY 2022-23	3,715,309	212,584	3,927,893	20.7%
FY 2023-24	3,962,930	376,496	4,339,426	10.5%
FY 2024-25	4,526,344*	296,700	4,823,044	11.1%
Total	\$17,818,403	\$1,042,147	\$18,860,550	
Contract Extension Projection (18 Months)				
FY 2024-25 Expenditure + 15% Growth Rate				\$5,546,500
Projected 18-Month Spend				\$8,319,750
Anticipated Savings				(1,000,000)
Total Amendment				\$7,319,750
Original Agreement				\$22,252,968
Total Not-To-Exceed				\$29,572,719

Source: DT

Note: *From FY 2023-24 to FY 2024-25, the City's FirstNet service costs increased by 14% (\$563,414) due to departments increasing the number of lines and increased citywide data usage

Projected Expenditures

DT estimated the proposed \$7.3 million increase in the contract amount for the 18-month extension based on FY 2024-25 actual expenditures of \$4.8 million and a flat 15 percent growth rate for the 18-month period, less \$1.0 million in anticipated savings under the existing contract. The flat 15 percent growth rate is based on the FY 2024-25 annual growth rate (11 percent) over 18 months. This results in projected annual spend of \$5.5 million, or \$8.3 million over 18 months. After accounting for anticipated savings of \$1.0 million under the existing term, the total needed is \$7.3 million as detailed above in Exhibit 2.

Funding Source

The contracts are funded by the various departments that use AT&T services. According to the data provided, only the Airport Commission and DT pay for monthly recurring costs and recover the expenses through department billing, while all other departments pay for their respective hardware costs only.

POLICY CONSIDERATION

In July 2020, the City Administrator's Office issued a memo establishing a policy to terminate accounts that are inactive for 60 days. Over the past two years, through initiatives like the Mobile Device Use Policy and the Dormant Cell Phone application, DT has removed 1,161 inactive FirstNet lines. Across all four providers, there were 3,627 inactive lines as of July 2025, which reflects 18 percent of the City's lines and is comparable to the share of inactive lines in 2023. Of the 3,627 inactive lines as of July 2025, 2,117 (or 58 percent) do not have an approved use case and 1,510 (or 42 percent) have a documented business justification. This reflects an improvement in DT oversight in implementing City policy compared to 2023. As we recommended in 2023 report on this contract, DT is obtaining documentation to justify exemptions from the policy. However, 58 percent of inactive lines do not have an approved use case because departments are not fully complying with City policy. The inactive lines without an approved use case generate cost approximately \$82,000 in monthly service fees, or approximately \$984,000 per year. According to the Citywide Mobile Device Use Policy, department CFOs, finance directors, budget directors, or departmental leadership are responsible for deactivating underutilized mobile devices or providing written justification to DT. DT does not have the authority to compel departments to submit business justifications or activate or deactivate end-user cellular services.

RECOMMENDATION

Approve the proposed resolution.

**City and County of San Francisco
Office of Contract Administration
Purchasing Division**

Second Amendment

THIS SECOND AMENDMENT (“Amendment”) is made as of October 22, 2025, in San Francisco, California, by and between AT&T dba AT&T Mobility (“Contractor”), and the City and County of San Francisco, a municipal corporation (“City”), acting by and through its Director of the Office of Contract Administration.

Recitals

WHEREAS, City and Contractor have entered into the Agreement (as defined below); and

WHEREAS, City and Contractor desire to modify the Agreement on the terms and conditions set forth herein to extend the performance period and increase the contract amount; and

WHEREAS, on March 10, 2020, the Office of Contract Administration approved the Department’s request, made under Administrative Code Section 21.16(b), to use the directly negotiated agreement CALNET FirstNet Contract C3A2FN9-18 of the California Department of Technology (“CDT”) for FirstNet services awarded to Contractor (available as of the Effective Date at <https://cdt.ca.gov/services/calnet-services> under the heading Category 9.1) (as now or hereafter amended, restated or otherwise modified, the “CALNET Contract”) and this modification is consistent therewith; and

WHEREAS, pursuant to S.F. Charter section 9.118, the City’s Board of Supervisors approved the First Amendment to the Agreement which extended the term and increased the maximum amount of the Agreement by Resolution 113-23 on March 24, 2023 ; and

WHEREAS, on July 22, 2025 the State of California extended the term of the CALNET Contract which was set to expire on October 21, 2025 by an additional 18 months to April 21, 2027; and

WHEREAS, on XXXXX, 2025, the Office of Contract Administration, approved the Department’s request, made under Administrative Code Section 21.16(b), to continue to leverage the competitive procurement of the California Network and Telecommunications (“CALNET”) Program and its resulting contract; and

WHEREAS, professional services are not included in the scope of this Agreement; and therefore there is no Local Business Entity subcontracting participation requirement for this Agreement; and

WHEREAS, Contractor represents and warrants that it is qualified to perform the Services required by City as set forth under this Agreement; and

WHEREAS, this Amendment is consistent with an approval obtained from the City’s **Board of Supervisors** under **[insert resolution number]** approved on **[insert date of Board action]** in the

amount of [insert Dollar Amount] for the period commencing June 1, 2020 and ending April 21, 2027; and

Now, THEREFORE, the parties agree as follows:

Article 1 Definitions

The following definitions shall apply to this Amendment:

1.1 **Agreement.** The term "Agreement" shall mean the Agreement dated June 23, 2020 between Contractor and City, as amended by the:

First Amendment, dated November 1, 2022.

1.2 **Other Terms.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.

Article 2 Modifications of Scope to the Agreement

The Agreement is hereby modified as follows:

2.1 Article 2 Term of the Agreement. Article 2 Term of the Agreement currently reads as follows:

2.1 The term of this Agreement shall commence on June 23, 2020 and expire on October 21, 2024, which is coterminous with the CALNET Contract, after accounting for DCT's exercise of the two one-year extensions available under the CALNET Contract unless this Agreement is earlier terminated as otherwise provided herein or as in Section 2.2 below.

2.2 If the CALNET Contract is not extended to October 21, 2025, this Agreement shall likewise terminate as of the effective date of the CALNET Contract termination.

Such section is hereby amended in its entirety to read as follows:

2.1 The term of this Agreement shall commence on June 23, 2020 and expire on April 21, 2027, which is coterminous with the CALNET Contract unless this Agreement is earlier terminated as otherwise provided herein or as in Section 2.2 below.

2.2 **Reserved.**

2.2 Section 3.3.1 Payment and Agreement Maximum Amount. Section 3.3.1 Payment and Agreement Maximum Amount of the Agreement currently reads as follows:

3.3.1 **Payment and Agreement Maximum Amount.** Contractor shall provide an invoice to the City on a monthly basis for Services completed in the immediate preceding month, unless a different schedule is set out in Appendix C, "Calculation of Charges." Compensation shall be made for Services identified in the invoice that the Chief Information Officer of City, or his or her designee, in his or her sole discretion, concludes has been satisfactorily performed. Payment shall be made within 30 calendar days of the invoice date unless the City notifies the Contractor that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed \$22,252,968 .00 (Twenty-Two Million Two Hundred Fifty Two Thousand

and Nine Hundred Sixty Eight Dollars). If the compensation cap will be reached prior to the expiration of the contract, the City will work in good faith to increase the compensation cap. The breakdown of charges associated with this Agreement appears in Appendix C, "Calculation of Charges," attached hereto and incorporated by reference as though fully set forth herein. In no event shall City be liable for interest or late charges for any late payments.

Such section is hereby amended in its entirety to read as follows:

3.3.1 Payment and Agreement Maximum Amount. Contractor shall provide an invoice to the City on a monthly basis for Services completed in the immediate preceding month, unless a different schedule is set out in Appendix C, "Calculation of Charges." Compensation shall be made for Services identified in the invoice that the Chief Information Officer of City, or his or her designee, in his or her sole discretion, concludes has been satisfactorily performed. Payment shall be made within 30 calendar days of the invoice date unless the City notifies the Contractor that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed \$ \$29,572,719.00 (Twenty-Nine Million Five Hundred Seventy Two Thousand and Seven Hundred Nineteen Dollars). If the compensation cap will be reached prior to the expiration of the contract, the City will work in good faith to increase the compensation cap. The breakdown of charges associated with this Agreement appears in Appendix C, "Calculation of Charges," attached hereto and incorporated by reference as though fully set forth herein. In no event shall City be liable for interest or late charges for any late payments.

Article 3 Updates of Standard Terms to the Agreement

Reserved.

Article 4 Effective Date

Each of the modifications set forth in Articles 2 shall be effective on and after the effective date of this Amendment.

Article 5 Legal Effect

Except as expressly modified by this Amendment, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

[SIGNATURES ON FOLLOWING PAGE]

IN WITNESS WHEREOF, Contractor and City have executed this Amendment as of the date first referenced above.

CITY
Recommended by:

Michael Makstman
City Chief Information Officer &
Executive Director
Department of Technology

CONTRACTOR
AT&T DBA AT&T Mobility

[name of authorized representative]
[title]
[optional: address]
[optional: city, state, ZIP]

City Supplier number: 0000024955

Approved as to Form:

David Chiu
City Attorney

By: _____
Margarita Gutierrez
Deputy City Attorney

Approved:

Sailaja Kurella
Director of the Office of Contract
Administration, and Purchaser

By: _____
Sailaja Kurella Director of the Office of
Contract Administration, and Purchaser

2nd Amendment to the FirstNet Agreement for Public-Safety-Grade Cellular Services

To: Budget and Finance Committee
October 1, 2025

Hao Xie
Strategic Sourcing Manager
Department of Technology



Overview

Second Amendment Highlights

- ❑ Extends contract term by 18 months (new term: Jun 2020 – Apr 2027)
- ❑ Increases not-to-exceed amount by \$7.3M (new total: \$29.6M)

What is FirstNet?

- ❑ Public-safety-grade wireless network that prioritizes first responders and supporting departments during emergencies
- ❑ Top 5 users by line count: POL, MTA, DPW, SHF and REC
- ❑ Estimated Annual Spend: ~ \$4.8M in 2025
- ❑ Average Monthly Cost: \$44.22/line



Why the Amendment is Needed

To maintain access to the FirstNet network

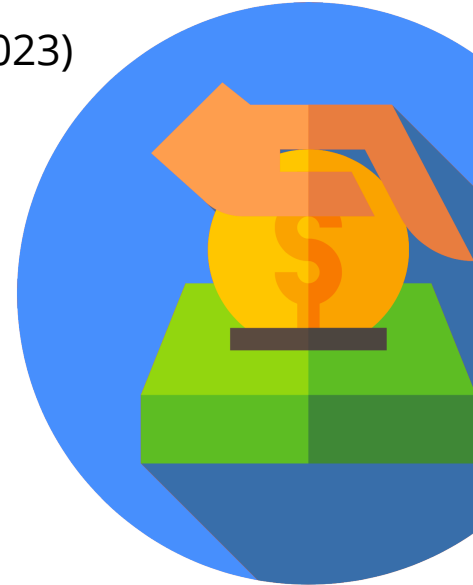
- ❑ Aligns with State's CALNET contract timeline
- ❑ Preserve CALNET benefits: no minimum commitment, month-to-month flexibility, no termination fees, "Most Favored Nation" pricing
- ❑ Support City priorities: public safety and clean streets



Cost Oversight & City Actions

DT has made substantial efforts to contain costs

- ❑ Tightened eligibility through Citywide Mobile Device Use Policy (2023)
- ❑ Developed Dormant Cell Phone Tool
- ❑ Removed 1,161 inactive lines in 2 years
- ❑ Spending growth slowed: 29% (FY21–22) → 10–11% (FY23–25)
- ❑ Next step: Provide data and support City oversight to strengthen departmental accountability



2nd Amendment to FirstNet Agreement for Public Safety-Grade Cellular Services

Any Questions?

**City and County of San Francisco
Office of Contract Administration
Purchasing Division
City Hall, Room 430
1 Dr. Carlton B. Goodlett Place
San Francisco, California 94102-4685**

Agreement between the City and County of San Francisco and

AT&T dba AT&T Mobility

This Agreement is made as of this **23rd day of June, 2020**, in the City and County of San Francisco, State of California, by and between AT&T dba AT&T Mobility (“Contractor”) and the City and County of San Francisco (“City”).

Recitals

WHEREAS, the Department of Technology (“Department”) wishes to purchase from Contractor prioritized cellular voice and data services and wireless mobile equipment dedicated for use by first responders; and,

WHEREAS, the First Responder Network Authority (“FirstNet”) was created under the Middle Class Tax Relief and Job Creation Act of 2012 as an independent federal authority within the National Telecommunications & Information Administration of the United States Department of Commerce;

WHEREAS, FirstNet was tasked with building a public safety-grade network to provide a nationwide, interoperable National Public Safety Broadband Network (NPSBN) dedicated to first responders;

WHEREAS, in March 2017, AT&T was awarded a contract by FirstNet to build and manage the first broadband network that provides priority and preemption to public safety;

WHEREAS, in October 2018, the State of California entered into FirstNet Agreement with Contractor under the California Network and Telecommunications (“CALNET”) program, Category 9.1 (FirstNet);

WHEREAS, since March/April 2018, the City’s first responders have been using Contractor’s FirstNet cellular services;

WHEREAS, on March 10, 2020, the Office of Contract Administration, approved the Department’s request, made under Administrative Code Section 21.16(b), to use the directly negotiated agreement CALNET FirstNet Contract C3A2FN9-18 of the California Department of Technology (“CDT”) for FirstNet services awarded to Contractor (available as of the Effective Date at <https://cdt.ca.gov/services/calnet-services> under the heading *Category 9.1*) (as now or hereafter amended, restated or otherwise modified, the “CALNET Contract”);

WHEREAS, the CALNET Contract includes, without limitation, those certain:

- GENERAL PROVISIONS – TELECOMMUNICATIONS (available as of the Effective Date at <https://cdt.ca.gov/services/wp-content/uploads/sites/2/sites/2/2019/09/CALNET-FirstNet-General-Provisions-Telecommunications.pdf>) (the “General Provisions”); and
- State of California Agreement # C3A2FN9-18, Statewide Technology Procurement FirstNet-Broadband for Public Safety with AT&T under CALNET Category 9.1 (available as of the Effective Date at <https://cdt.ca.gov/services/wp-content/uploads/sites/2/sites/2/2019/09/CALNET-9.1-ATT-Technical-SOW.pdf>) (the “Technical SOW”);

WHEREAS, there is no Local Business Entity (“LBE”) subcontracting participation requirement for this Agreement; and

WHEREAS, Contractor represents and warrants that it is qualified to perform the Services required by City as set forth under this Agreement;

Now, THEREFORE, the parties agree as follows:

Article 1 Definitions

Any capitalized terms used but not defined in this Agreement shall take the meanings assigned to such terms by the CALNET Contract. The following definitions apply to this Agreement:

1.1 “Agreement” means this contract document, including all attached appendices, and all applicable City Ordinances and Mandatory City Requirements specifically incorporated into this Agreement by reference as provided herein.

1.2 “City” or “the City” means the City and County of San Francisco, a municipal corporation, acting by and through both its Director of the Office of Contract Administration or the Director’s designated agent, hereinafter referred to as “Purchasing” and the “Department of Technology” or “Department”.

1.3 “CMD” means the Contract Monitoring Division of the City.

1.4 “Confidential Information” means confidential City information including, but not limited to, personally-identifiable information (“PII”), protected health information (“PHI”), or individual financial information (collectively, “Proprietary or Confidential Information”) that is subject to local, state or federal laws restricting the use and disclosure of such information, including, but not limited to, Article 1, Section 1 of the California Constitution; the California Information Practices Act (Civil Code § 1798 et seq.); the California Confidentiality of Medical Information Act (Civil Code § 56 et seq.); the federal Gramm-Leach-Bliley Act (15 U.S.C. §§ 6801(b) and 6805(b)(2)); the privacy and information security aspects of the Administrative Simplification provisions of the federal Health Insurance Portability and Accountability Act (45 CFR Part 160 and Subparts A, C, and E of part 164); and San Francisco Administrative Code Chapter 12M (Chapter 12M).

1.5 “Contractor” means **AT&T dba and also known as AT&T Mobility**

1.6 “Deliverables” shall take the meaning assigned to such term by Section 1(j) (“Deliverables”) of the General Provisions.

1.7 "Effective Date" means the date upon which the City's Controller certifies the availability of funds for this Agreement as provided in Section 3.1.

1.8 "Goods" shall take the meaning assigned to such term by Section 1(n) ("Deliverables") of the General Provisions.

1.9 "Mandatory City Requirements" means those City laws set forth in the San Francisco Municipal Code, including the duly authorized rules, regulations, and guidelines implementing such laws that impose specific duties and obligations upon Contractor.

1.10 "Party" and "Parties" mean the City and Contractor either collectively or individually.

1.11 "Services" shall take the meaning assigned to such term by Section 1(aa) ("Telecommunications service") of the General Provisions and any other "service" authorized for sale by the CALNET Contract.

Article 2 Term of the Agreement

2.1 The term of this Agreement shall commence on **June 23, 2020** and expire on **October 21, 2025**, which is conterminous with the CALNET Contract, after accounting for CDT's exercise of the two one-year extensions available under the CALNET Contract, unless this Agreement is earlier terminated as otherwise provided herein or as in Section 2.2 below.

2.2 If the CALNET Contract is not extended to October 21, 2025, this Agreement shall likewise terminate as of the effective date of the CALNET Contract termination.

Article 3 Financial Matters

3.1 **Certification of Funds; Budget and Fiscal Provisions; Termination in the Event of Non-Appropriation.** This Agreement is subject to the budget and fiscal provisions of the City's Charter. Charges will accrue (and Contractor's requirements to provide goods and/or services will begin) only after prior written authorization certified by the Controller, and the amount of City's obligation hereunder shall not at any time exceed the amount certified for the purpose and period stated in such advance authorization. This Agreement will terminate without penalty, liability or expense of any kind to City at the end of any fiscal year if funds are not appropriated for the next succeeding fiscal year. If funds are appropriated for a portion of the fiscal year, this Agreement will terminate, without penalty, liability or expense of any kind at the end of the term for which funds are appropriated, provided that in such case the terms of Section 25 (Termination for Non-Appropriation of Funds) of the General Provisions shall apply. City has no obligation to make appropriations for this Agreement in lieu of appropriations for new or other agreements. City budget decisions are subject to the discretion of the Mayor and the Board of Supervisors. Contractor's assumption of risk of possible non-appropriation is part of the consideration for this Agreement.

THIS SECTION CONTROLS AGAINST ANY AND ALL OTHER PROVISIONS OF THIS AGREEMENT.

3.2 **Guaranteed Maximum Costs.** The City's payment obligation to Contractor cannot at any time exceed the amount certified by City's Controller for the purpose and period stated in such certification. Absent an authorized Emergency per the City Charter or applicable

Code, no City representative is authorized to offer or promise, nor is the City required to honor, any offered or promised payments to Contractor under this Agreement in excess of the certified maximum amount without the Controller having first certified the additional promised amount and the Parties having modified this Agreement as provided in Section 11.5, "Modification of this Agreement."

3.3 Compensation.

3.3.1 Payment and Agreement Maximum Amount. Contractor shall provide an invoice to the City on a monthly basis for Services completed in the immediate preceding month, unless a different schedule is set out in Appendix C, "Calculation of Charges." Compensation shall be made for Services identified in the invoice that the Chief Information Officer of City, or his or her designee, in his or her sole discretion, concludes has been satisfactorily performed. Payment shall be made within 30 calendar days of the invoice date unless the City notifies the Contractor that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed **\$9,000,000** (Nine Million Dollars). If the compensation cap will be reached prior to the expiration of the contract, the City will work in good faith to increase the compensation cap. The breakdown of charges associated with this Agreement appears in Appendix C, "Calculation of Charges," attached hereto and incorporated by reference as though fully set forth herein. In no event shall City be liable for interest or late charges for any late payments.

3.3.2 Payment Limited to Satisfactory Services. Contractor is not entitled to any payments from City for goods or services prior to the Acceptance of same. Acceptance standards and procedures are set forth in Section 21 (Inspection, Acceptance, and Rejection) of the General Provisions, which the Parties agree to follow.

3.3.3 Withhold Payments. If Contractor fails to provide Services in accordance with Contractor's obligations under this Agreement, the City will promptly provide notice to Contractor specifically identifying the charge and the reason it is disputed. The City may withhold any and all payments for the affected Services due Contractor until such failure to perform is cured, but shall pay all other undisputed amounts, and Contractor shall not stop work as a result of City's withholding of payments as provided herein.

3.3.4 Invoice Format. Invoices furnished by Contractor under this Agreement must be in a form acceptable to the Controller and City, and must include a unique invoice number. Payment shall be made by City as specified in 3.3.6 or in such alternate manner as the Parties have mutually agreed upon in writing.

3.3.5 LBE Payment and Utilization Tracking System. [Reserved]

3.3.6 Getting paid by the City for goods and/or services.

(a) All City vendors receiving new contracts, contract renewals, or contract extensions must sign up to receive electronic payments through the City's Automated Clearing House (ACH) payments service/provider. Electronic payments are processed every business day and are safe and secure. To sign up for electronic payments, visit www.sfgov.org/ach.

(b) The following information is required to sign up: (i) The enroller must be their company's authorized financial representative, (ii) the company's legal name, main telephone number and all physical and remittance addresses used by the company, (iii) the

company's U.S. federal employer identification number (EIN) or Social Security number (if they are a sole proprietor), and (iv) the company's bank account information, including routing and account numbers.

3.3.7 Grant Funded Contracts. [Reserved]

3.4 Audit and Inspection of Records. Contractor agrees to maintain and make available to the City, during regular business hours, accurate books and accounting records relating to its Services. The City may, at reasonable places and times, audit the books and records of a City contractor under any contract to the extent that such books and records relate to the performance of such contract. Such books and records shall be maintained by the contractor for five years from the date of final payment under the contract, unless a shorter period is otherwise authorized in writing.

3.5 Submitting False Claims. The full text of San Francisco Administrative Code Chapter 21, Section 21.35, including the enforcement and penalty provisions, is incorporated into this Agreement. Pursuant to San Francisco Administrative Code §21.35, any contractor or subcontractor who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. A contractor or subcontractor will be deemed to have submitted a false claim to the City if the contractor or subcontractor: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

3.6 Payment of Prevailing Wages. [Reserved]

Article 4 Services and Resources

4.1 Services Contractor Agrees to Perform. Without limitation to the CALNET Contract, Contractor agrees to perform the Services stated in Appendix B, "Scope of Services for FirstNet Plans." All Goods and Services provided by Contractor under this Agreement shall be provided to the City under, and will be so obtained and provided in accordance with, the corresponding terms and conditions of the CALNET Contract.

4.2 Qualified Personnel. Contractor shall utilize only competent personnel under the supervision of, and in the employment of, Contractor (or Contractor's authorized subcontractors) to perform the Services. Contractor will comply with City's reasonable requests regarding assignment and/or removal of personnel, but all personnel, including those assigned at City's request, must be supervised by Contractor. Contractor shall commit adequate resources to allow timely completion within the project schedule specified in this Agreement.

4.3 Subcontracting. The Parties agree to follow the terms set forth in Section 86 (Subcontractors) of the General Provisions.

4.4 Independent Contractor; Payment of Employment Taxes and Other Expenses.

4.4.1 Independent Contractor. Without limitation to Section 7 (Independent Contractor) of the General Provisions, the parties agree as follows:

(a) For the purposes of this Section 4.4, "Contractor" shall be deemed to include not only Contractor, but also any agent or employee of Contractor. Contractor acknowledges and agrees that at all times, Contractor or any agent or employee of Contractor shall be deemed at all times to be an independent contractor and is wholly responsible for the manner in which it performs the services and work requested by City under this Agreement. Contractor, its agents, and employees will not represent or hold themselves out to be employees of the City at any time. Contractor or any agent or employee of Contractor shall not have employee status with City, nor be entitled to participate in any plans, arrangements, or distributions by City pertaining to or in connection with any retirement, health or other benefits that City may offer its employees. Contractor or any agent or employee of Contractor is liable for the acts and omissions of itself, its employees and its agents. Contractor shall be responsible for all legally applicable obligations and payments, whether imposed by federal, state or local law, including, but not limited to, FICA, income tax withholdings, unemployment compensation, insurance, and other similar responsibilities related to Contractor's performing services and work, or any agent or employee of Contractor providing same.

(b) Nothing in this Agreement shall be construed as creating an employment or agency relationship between City and Contractor or any agent or employee of Contractor. Any terms in this Agreement referring to direction from City shall be construed as providing for direction as to policy and the result of Contractor's work only, and not as to the means by which such a result is obtained. City does not retain the right to control the means or the method by which Contractor performs work under this Agreement.

(c) Contractor agrees to maintain and make available to City, upon request and during regular business hours, accurate books and accounting records demonstrating Contractor's compliance with this section. Such audit shall occur on Contractor premises, all material would have employee or other sensitive information redacted and no original material or copies of original material may leave the premise.

(d) Should City determine that Contractor, or any agent or employee of Contractor, is not performing in accordance with the requirements of this Agreement, City shall provide Contractor with written notice of such failure. Within five (5) business days of Contractor's receipt of such notice, and in accordance with Contractor policy and procedure, Contractor shall remedy the deficiency. Notwithstanding, if City believes that an action of Contractor, or any agent or employee of Contractor, warrants immediate remedial action by Contractor, City shall contact Contractor and provide Contractor in writing with the reason for requesting such immediate action.

4.4.2 Payment of Employment Taxes and Other Expenses. Should City, in its discretion, or a relevant taxing authority such as the Internal Revenue Service or the State Employment Development Division, or both, determine that Contractor is an employee for purposes of collection of any employment taxes, the amounts payable under this Agreement shall be reduced by amounts equal to both the employee and employer portions of the tax due (and offsetting any credits for amounts already paid by Contractor which can be applied against this liability). City shall then forward those amounts to the relevant taxing authority. Should a relevant taxing authority determine a liability for past services performed by Contractor for City,

upon notification of such fact by City, Contractor shall promptly remit such amount due or arrange with City to have the amount due withheld from future payments to Contractor under this Agreement (again, offsetting any amounts already paid by Contractor which can be applied as a credit against such liability). A determination of employment status pursuant to this Section 4.4 shall be solely limited to the purposes of the particular tax in question, and for all other purposes of this Agreement, Contractor shall not be considered an employee of City. Notwithstanding the foregoing, Contractor agrees to indemnify and save harmless City and its officers, agents and employees from, and, if requested, shall defend them against any and all claims, losses, costs, damages, and expenses, including attorneys' fees, arising from this section based on a third party claim or finding that Contractor is an employee of City.

4.5 **Assignment.** The parties agree to follow the terms set forth in Section 12 (Assignment) of the General Provisions.

4.6 **Warranty.** The parties agree to follow Section 22 (Warranty) of the General Provisions, and to the extent applicable, Section 11.1 (Equipment Warranty) and Section B (Warranty) of Appendix C (Special Terms and Conditions – FirstNet) of the Technical SOW.

4.7 **Liquidated Damages. [Reserved]**

4.8 **Bonding Requirements. [Reserved]**

Article 5 Insurance and Indemnity

5.1 **Insurance.** Supplementing and without limitation to Section 24 (Insurance) of the General Provisions, the parties agree as follows:

5.1.1 **Required Coverages.** Without in any way limiting Contractor's liability pursuant to the "Indemnification" section of this Agreement, Contractor must maintain in force, during the full term of the Agreement, insurance in the following amounts and coverages:

(a) Workers' Compensation, in statutory amounts, with Employers' Liability Limits of \$1,000,000 each accident, each disease policy limit, each disease each employee; and

(b) Commercial General Liability Insurance per ISO form CG 00 01 or its equivalent with limits of \$1,000,000 each occurrence for Bodily Injury and Property Damage, including Contractual Liability, Personal Injury, Products and Completed Operations; and

(c) Commercial Automobile Liability Insurance with limits of \$1,000,000 each occurrence, "Combined Single Limit" for Bodily Injury and Property Damage, including Owned, Non-Owned and Hired auto coverage, as applicable.

(d) Professional Liability Insurance, applicable to Contractor's profession, with limits of \$2,000,000 for each claim and in the aggregate with respect to negligent acts, errors or omissions in connection with the Services.

(e) Technology Errors and Omissions Liability coverage under Contractor's Professional Liability Insurance, with limits of \$2,000,000 for each claim and in the aggregate. The policy shall cover professional misconduct or lack of the requisite skill required

for the performance of services defined in the contract and shall also provide coverage for the following risks:

(i) Network security liability arising from the unauthorized access to, use of, or tampering with computers or computer systems, including hacker attacks; and

(ii) Liability arising from the introduction of any form of malicious software including computer viruses into, or otherwise causing damage to the City's or third person's computer, computer system, network, or similar computer related property and the data, software, and programs thereon.

(f) Cyber and Privacy Insurance Coverage: [Reserved]

5.1.2 Commercial General Liability and Commercial Automobile Liability Insurance policies must include as Additional Insured the City and County of San Francisco, its Officers, Agents, and Employees by endorsement as respects this Agreement.

5.1.3 Contractor's Commercial General Liability and Commercial Automobile Liability Insurance policies shall provide that such policies are primary insurance to any other insurance available to the Additional Insureds, with respect to any claims arising out of this Agreement, and that the insurance applies separately to each insured against whom claim is made or suit is brought.

5.1.4 Contractor shall provide at least thirty (30) days' advance written notice to the City of cancellation for any reason, intended non-renewal, or reduction in coverages below the limits required in this Agreement, unless replaced. Notices shall be sent to the City address set forth in Section 11.1, entitled "Notices to the Parties."

5.1.5 Should any of the required insurance be provided under a claims-made form, Contractor warrants that continuous coverage will be maintained or an extended reporting period will be exercised for a total period of three years.

5.1.6 Should any of the required insurance be provided under a form of coverage that includes a general annual aggregate limit or provides that claims investigation or legal defense costs be included in such general annual aggregate limit, such general annual aggregate limit shall be double the occurrence or claims limits specified above.

5.1.7 Should any required insurance lapse during the term of this Agreement, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this Agreement, effective as of the lapse date. If insurance is not reinstated, the City may, at its sole option, terminate this Agreement effective on the date of such lapse of insurance.

5.1.8 Before commencing any Services, Contractor shall furnish to City certificates of insurance and the required additional insured policy endorsements with insurers with ratings comparable to A-, VII or higher, that are eligible to do business in the State of California.

5.1.9 The Workers' Compensation policy(ies) shall be endorsed with a waiver of subrogation with respect to the City for all work performed by the Contractor, its employees.

5.1.10 If Contractor will use any subcontractor(s) to provide Services, Contractor shall require the subcontractor(s) to provide all necessary insurance and to include the City and County of San Francisco, its officers, agents and employees and the Contractor as additional insureds by endorsement as respects this Agreement.

5.2 **Indemnification.** The parties agree to follow Section 38 (Indemnification) and Section 43 (Patent, Copyright and Trade Secret Indemnity) of the General Provisions.

Article 6 Liability of the Parties

6.1 **Liability of City.** CITY'S PAYMENT OBLIGATIONS UNDER THIS AGREEMENT SHALL BE LIMITED TO THE PAYMENT OF THE COMPENSATION PROVIDED FOR IN SECTION 3.3.1, "PAYMENT," OF THIS AGREEMENT. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, IN NO EVENT SHALL CITY BE LIABLE, REGARDLESS OF WHETHER ANY CLAIM IS BASED ON CONTRACT OR TORT, FOR ANY SPECIAL, CONSEQUENTIAL, INDIRECT OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE SERVICES PERFORMED IN CONNECTION WITH THIS AGREEMENT.

6.2 **Liability of Contractor.** CONTRACTOR'S LIABILITY UNDER THIS AGREEMENT SHALL BE LIMITED AS AND TO THE EXTENT SET FORTH IN SECTION 31 (LIMITATION OF LIABILITY) OF THE GENERAL TERMS.

6.3 **Liability for Use of Equipment.** City shall not be liable for any damage to persons or property as a result of the use, misuse or failure of any equipment used by Contractor, or any of its subcontractors, or by any of their employees, even though such equipment is furnished, rented or loaned by City.

6.4 **Liability for Incidental and Consequential Damages.** See Section 31 (Limitation of Liability) of the General Provisions.

Article 7 Payment of Taxes

7.1 **Contractor to Pay All Taxes.** Where required by law or as provided in the applicable service guide, City will pay, all applicable current and future taxes (excluding those on AT&T's net income), surcharges, recovery fees, custom clearances, duties, levies, and other similar charges relating to the sale, transfer of ownership, installation, license, use or provision of the Services, except to the extent Customer provides satisfactory proof of a valid tax exemption prior to the delivery of Services. Contractor shall pay all taxes, including possessory interest taxes levied upon or as a result of this Agreement, or the Services delivered pursuant hereto. Contractor shall remit to the State of California any sales or use taxes paid by City to Contractor under this Agreement.

7.2 **Possessory Interest Taxes.** Contractor acknowledges that this Agreement may create a "possessory interest" for property tax purposes. Generally, such a possessory interest is not created unless the Agreement entitles the Contractor to possession, occupancy, or use of City property for private gain. If such a possessory interest is created, then the following shall apply:

7.2.1 Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that Contractor, and any permitted successors and assigns, may be subject to real property tax assessments on the possessory interest.

7.2.2 Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that the creation, extension, renewal, or assignment of this Agreement may result in a “change in ownership” for purposes of real property taxes, and therefore may result in a revaluation of any possessory interest created by this Agreement. Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report on behalf of the City to the County Assessor the information required by California Revenue and Taxation Code section 480.5, as amended from time to time, and any successor provision.

7.2.3 Contractor, on behalf of itself and any permitted successors and assigns, recognizes and understands that other events also may cause a change of beneficial ownership of the possessory interest and result in the revaluation of the possessory interest. (see, e.g., Cal. Rev. & Tax. Code section 64, as amended from time to time). Contractor accordingly agrees on behalf of itself and its permitted successors and assigns to report any change in ownership (as described in Cal. Rev. & Tax. Code section 64) to the County Assessor, the State Board of Equalization or other public agency as and to the extent required by law.

7.2.4 Contractor further agrees to provide such other information as may be reasonably requested by the City to enable the City to comply with any reporting requirements for possessory interests that are imposed by applicable law.

Article 8 Termination and Default

8.1 **Termination for Convenience.** The parties agree to follow Section 26 (Termination for Convenience of the State) of the General Provisions.

8.2 Termination for Default; Remedies.

8.2.1 The parties agree to follow to Section 27 (Termination for Default) and Section 29 (Rights and Remedies of State for Default) of the General Provisions. Without limitation to such provisions, however, each of the following shall constitute an immediate event of default (“Event of Default”) under this Agreement:

(a) Contractor fails or refuses to perform or observe any term, covenant or condition contained in any of the following Sections of this Agreement following any applicable notice and cure periods:

3.5	Submitting False Claims.	10.10	Alcohol and Drug-Free Workplace
4.5	Assignment	10.13	Working with Minors
Article 5	Insurance and Indemnity	11.10	Compliance with Laws
Article 7	Payment of Taxes	Article 13	Data and Security

(b) Contractor fails or refuses to perform or observe any other term, covenant or condition contained in this Agreement following any applicable notice and cure period, including any obligation imposed by ordinance or statute and incorporated by reference herein.

(c) Contractor (i) is generally not paying its debts as they become due; (ii) files, or consents by answer or otherwise to the filing against it of a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take

advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction; (iii) makes an assignment for the benefit of its creditors; (iv) consents to the appointment of a custodian, receiver, trustee or other officer with similar powers of Contractor or of any substantial part of Contractor's property; or (v) takes action for the purpose of any of the foregoing.

(d) A court or government authority enters an order (i) appointing a custodian, receiver, trustee or other officer with similar powers with respect to Contractor or with respect to any substantial part of Contractor's property, (ii) constituting an order for relief or approving a petition for relief or reorganization or arrangement or any other petition in bankruptcy or for liquidation or to take advantage of any bankruptcy, insolvency or other debtors' relief law of any jurisdiction or (iii) ordering the dissolution, winding-up or liquidation of Contractor.

8.2.2 All remedies provided for in this Agreement may be exercised individually or in combination with any other remedy available hereunder or under applicable laws, rules and regulations. The exercise of any remedy shall not preclude or in any way be deemed to waive any other remedy. Nothing in this Agreement shall constitute a waiver or limitation of any rights that City may have under applicable law.

8.2.3 Any notice of default must be sent by registered mail to the address set forth in Article 11.

8.3 **Non-Waiver of Rights.** The omission by either party at any time to enforce any default or right reserved to it, or to require performance of any of the terms, covenants, or provisions hereof by the other party at the time designated, shall not be a waiver of any such default or right to which the party is entitled, nor shall it in any way affect the right of the party to enforce such provisions thereafter.

8.4 **Rights and Duties upon Termination or Expiration.**

8.4.1 Without limitation to Section 6 (Severability) of the General Provisions, this Section and the following Sections of this Agreement listed below, shall survive termination or expiration of this Agreement:

3.3.2	Payment Limited to Satisfactory Services	9.1	Ownership of Results
3.3.7(a)	Grant Funded Contracts – Disallowance	9.2	Works for Hire
3.4	Audit and Inspection of Records	11.6	Dispute Resolution Procedure
3.5	Submitting False Claims	11.7	Agreement Made in California; Venue
Article 5	Insurance and Indemnity	11.8	Construction
6.1	Liability of City	11.9	Entire Agreement
6.3	Liability for Incidental and Consequential Damages	11.10	Compliance with Laws
Article 7	Payment of Taxes	11.11	Severability
8.1.6	Payment Obligation	Article 13	Data and Security

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8.4.2 Subject to the survival of the Sections identified in Section 8.4.1, above, if this Agreement is terminated prior to expiration of the term specified in Article 2, this Agreement shall be of no further force or effect.

Article 9 Rights In Deliverables

9.1 **Ownership of Results.** The parties agree to follow Section 92 (Rights in Work Product) of the General Provisions.

9.2 **Works for Hire.** The parties agree to follow Section 92 (Rights in Work Product) of the General Provisions.

Article 10 Additional Requirements Incorporated by Reference

10.1 **Laws Incorporated by Reference.** The full text of the laws listed in this Article 10, including enforcement and penalty provisions, are incorporated by reference into this Agreement. The full text of the San Francisco Municipal Code provisions incorporated by reference in this Article and elsewhere in the Agreement ("Mandatory City Requirements") are available at http://www.amlegal.com/codes/client/san-francisco_ca/.

10.2 **Conflict of Interest.** By executing this Agreement, Contractor certifies that it does not know of any fact which constitutes a violation of Section 15.103 of the City's Charter; Article III, Chapter 2 of City's Campaign and Governmental Conduct Code; Title 9, Chapter 7 of the California Government Code (Section 87100 *et seq.*), or Title 1, Division 4, Chapter 1, Article 4 of the California Government Code (Section 1090 *et seq.*), and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Agreement.

10.3 **Prohibition on Use of Public Funds for Political Activity.** In performing the Services, Contractor shall comply with San Francisco Administrative Code Chapter 12G, which prohibits funds appropriated by the City for this Agreement from being expended to participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure. Contractor is subject to the enforcement and penalty provisions in Chapter 12G.

10.4 **Consideration of Salary History.** Contractor shall comply with San Francisco Administrative Code Chapter 12K, the Consideration of Salary History Ordinance or "Pay Parity Act." Contractor is prohibited from considering current or past salary of an applicant in determining whether to hire the applicant or what salary to offer the applicant to the extent that such applicant is applying for employment to be performed on this Agreement or in furtherance of this Agreement, and whose application, in whole or part, will be solicited, received, processed or considered, whether or not through an interview, in the City or on City property. The ordinance also prohibits employers from (1) asking such applicants about their current or past salary or (2) disclosing a current or former employee's salary history without that employee's authorization unless the salary history is publicly available. Contractor is subject to the enforcement and penalty provisions in Chapter 12K. Information about and the text of Chapter 12K is available on the web at <https://sfgov.org/olse/consideration-salary-history>. Contractor is required to comply with all of the applicable provisions of 12K, irrespective of the listing of obligations in this Section.

10.5 **Nondiscrimination Requirements.**

10.5.1 Non Discrimination in Contracts. Contractor shall comply with the provisions of Chapters 12B and 12C of the San Francisco Administrative Code. Contractor shall incorporate by reference in all subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require all subcontractors to comply with such provisions. Contractor is subject to the enforcement and penalty provisions in Chapters 12B and 12C.

10.5.2 Nondiscrimination in the Provision of Employee Benefits. San Francisco Administrative Code 12B.2. Contractor does not as of the date of this Agreement, and will not during the term of this Agreement, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of employee benefits between employees with domestic partners and employees with spouses and/or between the domestic partners and spouses of such employees, subject to the conditions set forth in San Francisco Administrative Code Section 12B.2.

10.6 Local Business Enterprise and Non-Discrimination in Contracting Ordinance. Contractor shall comply with all applicable provisions of Chapter 14B of the San Francisco Administrative Code ("LBE Ordinance"). Contractor is subject to the enforcement and penalty provisions in San Francisco Administrative Code Section Chapter 14B.

10.7 Minimum Compensation Ordinance. If San Francisco Administrative Code Chapter 12P applies to this Agreement, Contractor shall pay covered employees no less than the minimum compensation required by San Francisco Administrative Code Chapter 12P, including a minimum hourly gross compensation, compensated time off, and uncompensated time off. Contractor is subject to the enforcement and penalty provisions in Chapter 12P. Information about and the text of the Chapter 12P is available on the web at <http://sfgov.org/olse/mco>. Contractor is required to comply with all of the applicable provisions of 12P, irrespective of the listing of obligations in this Section. By signing and executing this Agreement, Contractor certifies that it complies with Chapter 12P.

10.8 Health Care Accountability Ordinance. If Administrative Code Chapter 12Q applies to this contract, Contractor shall comply with the requirements of Chapter 12Q. For each Covered Employee, Contractor shall provide the appropriate health benefit set forth in Section 12Q.3 of the HCAO. If Contractor chooses to offer the health plan option, such health plan shall meet the minimum standards set forth by the San Francisco Health Commission. Information about and the text of the Chapter 12Q, as well as the Health Commission's minimum standards, is available on the web at <http://sfgov.org/olse/hcao>. Contractor is subject to the enforcement and penalty provisions in Chapter 12Q. Any Subcontract entered into by Contractor shall require any Subcontractor with 20 or more employees to comply with the requirements of the HCAO and shall contain contractual obligations substantially the same as those set forth in this Section.

10.9 First Source Hiring Program. Contractor must comply with all of the provisions of the First Source Hiring Program, Chapter 83 of the San Francisco Administrative Code, that apply to this Agreement, and Contractor is subject to the enforcement and penalty provisions in Chapter 83.

10.10 Alcohol and Drug-Free Workplace. City reserves the right to deny access to, or require Contractor to remove from, City facilities personnel of any Contractor or subcontractor who City has reasonable grounds to believe has engaged in alcohol abuse or illegal drug activity

which in any way impairs City's ability to maintain safe work facilities or to protect the health and well-being of City employees and the general public. City shall have the right of final approval for the entry or re-entry of any such person previously denied access to, or removed from, City facilities in accordance with the terms of this Agreement. Illegal drug activity means possessing, furnishing, selling, offering, purchasing, using or being under the influence of illegal drugs or other controlled substances for which the individual lacks a valid prescription while performing City work. Alcohol abuse means possessing, furnishing, selling, offering, or using alcoholic beverages, or being under the influence of alcohol while performing City work.

10.11 Limitations on Contributions. By executing this Agreement, Contractor acknowledges its obligations under section 1.126 of the City's Campaign and Governmental Conduct Code, which in many cases prohibits any person who contracts with, or is seeking a contract with, any department of the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, for a grant, loan or loan guarantee, or for a development agreement, from making any campaign contribution to (i) a City elected official if the contract must be approved by that official, a board on which that official serves, or the board of a state agency on which an appointee of that official serves, (ii) a candidate for that City elective office, or (iii) a committee controlled by such elected official or a candidate for that office, at any time from the submission of a proposal for the contract until the later of either the termination of negotiations for such contract or twelve months after the date the City approves the contract. To the extent applicable, the prohibition on contributions applies to each prospective party to the contract; each member of Contractor's board of directors; Contractor's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 10% in Contractor; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by Contractor. Contractor certifies that it has informed each such person of the limitation on contributions imposed by Section 1.126 by the time it submitted a proposal for the contract, and has provided the names of the persons required to be informed to the City department with whom it is contracting.

10.12 Slavery Era Disclosure. [Reserved]

10.13 Working with Minors. [Reserved]

10.14 Consideration of Criminal History in Hiring and Employment Decisions.

10.14.1 Contractor agrees to comply fully with and be bound by all of the provisions of Chapter 12T, "City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions," of the San Francisco Administrative Code ("Chapter 12T"), including the remedies provided, and implementing regulations, as may be amended from time to time. The text of the Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. Contractor is required to comply with all of the applicable provisions of 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Agreement shall have the meanings assigned to such terms in Chapter 12T.

10.14.2 To the extent applicable the requirements of Chapter 12T shall only apply to a Contractor's or subcontractor's operations to the extent those operations are in furtherance of the performance of this Agreement, shall apply only to applicants and employees who would be or are performing work in furtherance of this Agreement, and shall apply when the physical location of the employment or prospective employment of an individual is wholly or

substantially within the City of San Francisco. Chapter 12T shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

10.15 Public Access to Nonprofit Records and Meetings. [Reserved]

10.16 Food Service Waste Reduction Requirements. To the extent applicable, Contractor shall comply with the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including but not limited to the remedies for noncompliance provided therein.

10.17 Distribution of Beverages and Water. [Reserved]

10.18 Tropical Hardwood and Virgin Redwood Ban. Pursuant to San Francisco Environment Code Section 804(b), the City urges Contractor not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

10.19 Preservative Treated Wood Products. [Reserved] .

Article 11 General Provisions

11.1 Notices to the Parties. Unless otherwise indicated in this Agreement, all written communications sent by the Parties may be by U.S. mail or e-mail, and shall be addressed as follows:

To City: **Linda Gerull**
Department of Technology
One South Van Ness Ave, 2nd Floor
San Francisco, CA 94103
628-652-5077
Michael.magliulo@sfgov.org

To Contractor: **Heather Petersen**
5001 Executive Parkway
Room Shared
San Ramon, CA 94582
415-794-4422
HP1858@att.com

Any notice of default must be sent by registered mail. Either Party may change the address to which notice is to be sent by giving written notice thereof to the other Party. If email notification is used, the sender must specify a receipt notice.

11.2 Compliance with Americans with Disabilities Act. To the extent applicable to Contractor's performance, Contractor shall provide the Services in a manner that complies with the Americans with Disabilities Act (ADA), including but not limited to Title II's program access requirements, and all other applicable federal, state and local disability rights legislation.

11.3 Incorporation of Recitals. The matters recited above are hereby incorporated into and made part of this Agreement.

11.4 Sunshine Ordinance. Contractor acknowledges that this Agreement and all records related to its formation, Contractor's performance of Services, and City's payment are subject to the California Public Records Act, (California Government Code §6250 et. seq.), and the San Francisco Sunshine Ordinance, (San Francisco Administrative Code Chapter 67). Such records are subject to public inspection and copying unless exempt from disclosure under federal, state or local law.

11.5 Modification of this Agreement. This Agreement may not be modified, nor may compliance with any of its terms be waived, except as noted in Section 11.1, "Notices to Parties," regarding change in personnel or place, and except by written instrument executed and approved in the same manner as this Agreement.

11.6 Dispute Resolution Procedure.

11.6.1 Negotiation; Alternative Dispute Resolution. The Parties will attempt in good faith to resolve any dispute or controversy arising out of or relating to the performance of services under this Agreement. If the Parties are unable to resolve the dispute, then, pursuant to San Francisco Administrative Code Section 21.36, Contractor may submit to the Contracting Officer a written request for administrative review and documentation of the Contractor's claim(s). Upon such request, the Contracting Officer shall promptly issue an administrative decision in writing, stating the reasons for the action taken and informing the Contractor of its right to judicial review. If agreed by both Parties in writing, disputes may be resolved by a mutually agreed-upon alternative dispute resolution process. If the parties do not mutually agree to an alternative dispute resolution process or such efforts do not resolve the dispute, then either Party may pursue any remedy available under California law. The status of any dispute or controversy notwithstanding, Contractor shall proceed diligently with the performance of its obligations under this Agreement in accordance with the Agreement and the written directions of the City. Neither Party will be entitled to legal fees or costs for matters resolved under this section.

11.6.2 Government Code Claim Requirement. No suit for money or damages may be brought against the City until a written claim therefor has been presented to and rejected by the City in conformity with the provisions of San Francisco Administrative Code Chapter 10 and California Government Code Section 900, et seq. Nothing set forth in this Agreement shall operate to toll, waive or excuse Contractor's compliance with the California Government Code Claim requirements set forth in San Francisco Administrative Code Chapter 10 and California Government Code Section 900, et seq.

11.7 Agreement Made in California; Venue. The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California. Venue for all litigation relative to the formation, interpretation and performance of this Agreement shall be in San Francisco.

11.8 Construction. All paragraph captions are for reference only and shall not be considered in construing this Agreement.

11.9 Entire Agreement. See Section 15.1.2 (Contract Integration) below.

11.10 Compliance with Laws. Without limitation to Section 10 (Compliance with Statutes and Regulations) of the General Provisions, Contractor shall keep itself fully informed of the City's Charter, codes, ordinances and duly adopted rules and regulations of the City and of

all state, and federal laws in any manner affecting the performance of this Agreement, and must at all times comply with such local codes, ordinances, and regulations and all applicable laws as they may be amended from time to time.

11.11 Severability. Supplementing Section 6 (Severability) of the General Provisions, should the application of any provision of this Agreement to any particular facts or circumstances be found by a court of competent jurisdiction to be invalid or unenforceable, then (i) the validity of other provisions of this Agreement shall not be affected or impaired thereby, and (ii) such provision shall be enforced to the maximum extent possible so as to effect the intent of the parties and shall be reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

11.12 Cooperative Drafting. This Agreement has been drafted through a cooperative effort of City and Contractor, and both Parties have had an opportunity to have the Agreement reviewed and revised by legal counsel. No Party shall be considered the drafter of this Agreement, and no presumption or rule that an ambiguity shall be construed against the Party drafting the clause shall apply to the interpretation or enforcement of this Agreement.

11.13 Order of Precedence. See Section 15.1.1 (Order of Precedence in view of CALNET Contract) below.

11.14 Notification of Legal Requests. Except as may be required by applicable law, Contractor shall immediately notify City upon receipt of any subpoenas, service of process, litigation holds, discovery requests and other legal requests ("Legal Requests") related to all confidential data given to Contractor by City in the performance of this Agreement ("City Data" or "Data"), or which in any way might reasonably require access to City's Data, and in no event later than 24 hours after it receives the request. Except as may be required by applicable law, Contractor shall not respond to Legal Requests related to City without first notifying City other than to notify the requestor that the information sought is potentially covered under a non-disclosure agreement. Except as may be required by applicable law, Contractor shall retain and preserve City Data in accordance with the City's instruction and requests, including, without limitation, any retention schedules and/or litigation hold orders provided by the City to Contractor, independent of where the City Data is stored.

Article 12 Department Specific Terms

12.1.1 The Parties shall meet on a quarterly basis to identify the then current spend towards the compensation cap and will exercise all good faith efforts to estimate when the compensation cap may be reached based on the historical spend levels. If the compensation cap will be reached prior to the expiration of the original term, the City will work in good faith to increase the compensation cap or reduce the City's spend levels so that the compensation cap is not exceeded. Contractor shall not be required to continue Service if the compensation cap is exceeded.

Article 13 Data and Security

13.1 Nondisclosure of Private, Proprietary or Confidential Information.

13.1.1 Protection of Private Information. If this Agreement requires City to disclose "Private Information" to Contractor within the meaning of San Francisco Administrative Code Chapter 12M, Contractor and subcontractor shall use such information only in accordance with the restrictions stated in Chapter 12M and in this Agreement and only as necessary in

performing the Services. Contractor is subject to the enforcement and penalty provisions in Chapter 12M.

13.1.2 Confidential Information. The parties agree to follow Section 40 (Confidentiality of Data) of the General Provisions and by Section 17 (Customer Proprietary Network Information (CPNI)) of the Technical SOW.

13.2 Business Associate Agreement. [Reserved]

13.3 Management of City Data and Confidential Information. See Section 40 (Confidentiality of Data) of the General Provisions and by Section 17 (Customer Proprietary Network Information (CPNI)) of the Technical SOW.

Article 14 MacBride And Signature

14.1 MacBride Principles - Northern Ireland. By signing this Agreement, Contractor confirms that Contractor has read and understood that the City urges companies doing business in Northern Ireland to resolve employment inequities and to abide by the MacBride Principles as described in San Francisco Administrative Code §12F, and urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

Article 15 Relationship between this Agreement and the CALNET Contract

15.1 Incorporation and Supplementation of CALNET Contract. This Agreement is pursuant to and hereby incorporates by reference the terms and conditions of the CALNET Contract, except to the extent modified or supplemented below in accordance with Section 39 (Contract Modification) of the General Provisions. The Parties agree that, pursuant to Section 39 (Contract Modification) of the General Provisions, the provisions of this Agreement are amendments to the CALNET Contract, only as the CALNET Contract applies to the City. Nothing in this Section is intended to imply that Contractor intends to amend the CALNET Contract with respect to the State of California or any entity that signs an Authorization to Order other than the City.

15.1.1 Order of Precedence in view of CALNET Contract. Contractor agrees to perform the Services in accordance with the terms and conditions of this Agreement, the Appendices to this Agreement, and implementing task orders. If the Appendices to this Agreement include any standard pre-printed terms from the Contractor, Contractor agrees that in the event of discrepancy, inconsistency, gap, ambiguity, or conflicting language between the City's terms and Contractor's pre-printed terms attached, the City's terms in this Agreement shall take precedence, followed by the CALNET Contract. For the avoidance of any doubt, the Parties agree that, pursuant to Section 39 (Contract Modification) of the General Provisions of the CALNET Contract, the provisions of this Agreement are amendments to the General Provisions only of the purpose of this Agreement. Nothing in this Section is intended to amend the CALNET Contract with respect to the State of California or any entity other than the City. In the event the foregoing fails as a matter of contract interpretation under applicable law, then the parties agree that this Agreement shall constitute a Scope of Work under the CALNET Contract and shall be incorporated by this reference into each Service order placed under the CALNET Contract.

15.1.2 Contract Integration. The terms contained in this Agreement, including all exhibits, addendums, purchase orders, or other attachments thereto or document incorporated therein, together with the CALNET Contract, will constitute the entire integrated agreement

between City and Contractor with regard to the subject matter hereof. This Agreement supersedes all prior oral and written communications, agreements and understandings of the Parties, if any, with respect hereto, except for the CALNET Contract and any Authorization to Order, purchase order or similar instrument placed pursuant to this Agreement.

15.2 Use of CALNET Contract ATOs to Order Services; Contractor Notification and Reporting Requirements. Pursuant to the CALNET Contract, to the extent authorized to do so by the State of California, City may procure Services offered under the CALNET Contract subject to the terms of this Agreement by executing a CALNET Contract "Authorization to Order Under State Contract," a copy of which form is attached at Appendix A. AT&T shall comply with the notification and reporting requirements set forth on Appendix B with regard to Services procured by City under this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day first mentioned above.

CITY

Recommended by:

DocuSigned by:
Linda Gerull
5F172D9980A04F7...

Linda Gerull
City Chief Information Officer
Department of Technology
Date: June 23, 2020 | 5:22 PM PDT

CONTRACTOR

AT&T DBA AT&T Mobility

DocuSigned by:
Jack Wildermuth
F733E4B47217445...

Jack Wildermuth
Senior Contract Manager
2700 Watt Avenue, Room 2110-064
Sacramento, CA 95821
(916) 296-2200
Jw8001@att.com June 23, 2020 | 3:54 PM PDT
Date:

City Supplier Number: 0000024955

Approved as to Form:

Dennis J. Herrera
City Attorney

DocuSigned by:
William K. Sanders
C2F0C304E8E846C
By: William Sanders
Deputy City Attorney

Approved:
Sailaja Kurella
Acting Director of the Office of Contract
Administration, and Purchaser

DocuSigned by:
Taraneh Moayed
9AEA44694D514E7...
By:

Appendices

- A: CALNET Contract and "Authorization to Order Under State Contract"
- B: Scope of Services for FirstNet Plans
- C: Calculation of Charges and Administration

Appendix A

CALNET Contract and “Authorization to Order Under State Contract”

- 1.) CALENT Contract in general can be found at <https://cdt.ca.gov/services/calnet-services/>
- 2.) FirstNet GENERAL PROVISIONS – TELECOMMUNICATIONS (available as of the Effective Date at <https://cdt.ca.gov/services/wp-content/uploads/sites/2/sites/2/2019/09/CALNET-FirstNet-General-Provisions-Telecommunications.pdf>) (the “General Provisions”);
- 3.) State of California Agreement # C3A2FN9-18 FirstNet-Broadband for Public Safety with AT&T under CALNET Category 9.1 at <https://cdt.ca.gov/services/wp-content/uploads/sites/2/sites/2/2019/09/CALNET-9.1-ATT-Technical-SOW.pdf> (the “Technical SOW”); and
- 4.) Authorization to Order Under State Contract: <https://cdt.ca.gov/services/wp-content/uploads/sites/2/sites/2/2018/10/CALNET-FirstNet-ATO.pdf>

Appendix B

Scope of Services for FirstNet Plans

The cellular voice, text and data services (i.e., wireless service) supplied by Contractor shall be as reliable and robust as Contractor can reasonably provide in accordance with the CALNET Contract service level requirements.

Contractor understands that City relies on the cellular services and the mobile equipment for essential public services functions. The Parties shall address any issue in good faith, with the intent to mitigate costs or limit damage and avoid or minimize service reductions or terminations to the extent contemplated by this Agreement.

Contractor will provision the cellular voice, text and data plans and related devices authorized by the City, in the form and manner indicated by City's primary cellular phone program administrator ("Administrator").

Contractor will supply the equipment authorized by City, in the form and manner indicated by City's program administrator, Michael Magliulo ("Administrator").

Appendix C Calculation of Charges and Administration

FirstNet Mobility CALNET CUSTOM Pricing

FirstNet Smartphone Voice, Data and Text and Feature Phone	CALNET FirstNet CCSF Custom Pricing Monthly Plans
*FN Smartphone 0GB Pooled (V/D/T)	\$32.00
FN Smartphone 2GB Pooled (V/D/T)	\$33.99
FN Smartphone 50GB Pooled (V/D/T)	\$225.00
FN Smartphone 1000GB Pooled (V/D/T)	\$3,369.00
FN Smartphone Unlimited Standard (V/D/T) (this would be option from pooled)	\$39.99
FN Smartphone Unlimited Enhanced (V/D/T with Tethering)	\$44.99
FN Data Only - 0GB Pooled Data	\$20.00
FN Data Only - 2GB Pooled Data	\$25.99
FN Data Only - 1000GB Pooled Data	\$3,353.00
FN Unlimited for Data-only devices (this is option for data only)	\$37.00
**FN Message Archiving - Cloud Storage (SOC: BMARCVEN)	\$4.00
FN Feature Phone Unlimited Voice	\$22.99

*FN Smartphone 0GB Pooled (V/D/T) condition: CCSF required to maintain 2,000+ active devices. If active device count falls below 2,000 the modifier will be reduced to \$6 for the \$0GB smartphone bundle and the price will be increased to \$33.00.

**Message Archiving offer condition: CCSF required to maintain 2,000+ active devices. If active device count falls below 2,000, prices revert to Standard List price of \$5.

CALNET Administrative Fee	2.5% fee to customers
Equipment discounts	Vary by device
Mandatory Order Portal	AT&T Premier portal
Other provisions	No activation Fee No upgrade fee No early termination fee Unlimited Penny Suspend Option for \$0.01/month No Split billing

ADMINISTRATION

Contractor, on the basis of its best efforts, will notify City's Dept of Technology by email to Michael.Magliulo@sfgov.org (or such other party as City may designate in writing from time to time) before any of the following services are performed:

- .Orders for service activations over 50 lines per individual department. Orders placed by City users known by Contractor to be non-authorized (Michael Magliulo maintains the City's authorized user list).

Reporting Requirements

The parties will use reasonable efforts to mutually agree to reasonable regular reports that satisfy City's requirements. City currently desires the following reports; Contractor will endeavor to reasonably agree from time to time with City's requirements taking into account the resources necessary to provide such reports:

- Monthly Usage Report cost per line (i.e. voice/data/text/total cost).
- Weekly activation report listing all new activations during the preceding week.
- Quarterly account summary with details itemized as follows for each City department:
 - o Non-use (voice/data/text) if applicable to any subscriber
 - o High usage (voice/data/text) for each subscriber

**City and County of San Francisco
Office of Contract Administration
Purchasing Division**

First Amendment

THIS AMENDMENT (this “Amendment”) is made as of **1st day of November 2022**, in San Francisco, California, by and between AT&T dba AT&T Mobility (“Contractor”), and the City and County of San Francisco, a municipal corporation (“City”), acting by and through its Director of the Office of Contract Administration.

Recitals

WHEREAS, City and Contractor have entered into the Agreement (as defined below); and
WHEREAS, City and Contractor desire to modify the Agreement on the terms and conditions set forth herein for the sole purpose of increasing the contract amount; and

WHEREAS, on March 10, 2020, the Office of Contract Administration approved the Department’s request, made under Administrative Code Section 21.16(b), to use the directly negotiated agreement CALNET FirstNet Contract C3A2FN9-18 of the California Department of Technology (“CDT”) for FirstNet services awarded to Contractor (available as of the Effective Date at <https://cdt.ca.gov/services/calnet-services> under the heading *Category 9.1*) (as now or hereafter amended, restated or otherwise modified, the “CALNET Contract”) and this modification is consistent therewith; and

WHEREAS, on **March 13, 2023**, the Office of Contract Administration, approved the Department’s request, made under Administrative Code Section 21.16(b), to *continue* to leverage the competitive procurement of the California Network and Telecommunications (“CALNET”) Program and its resulting contract; and

WHEREAS, pursuant to S.F. Charter section 9.118, the City’s Board of Supervisors approved this Agreement by **Resolution 114-23 on March 14, 2023**; and

WHEREAS, professional services are not included in the scope of this Agreement; and therefore there is no Local Business Entity subcontracting participation requirement for this Agreement; and

WHEREAS, Contractor represents and warrants that it is qualified to perform the Services required by City as set forth under this Agreement; and

NOW, THEREFORE, Contractor and the City agree as follows:

Article 1 Definitions

The following definitions shall apply to this Amendment:

1.1 **Agreement.** The term “Agreement” shall mean the Agreement dated June 23, 2020 between Contractor and City, as amended by the:

1.2 **Other Terms.** Terms used and not defined in this Amendment shall have the meanings assigned to such terms in the Agreement.

Article 2 Modifications of Scope to the Agreement

The Agreement is hereby modified as follows:

2.1 **Payment and Agreement Maximum Amount.** Section 3.3.1 of the Agreement, Payment and Agreement Maximum Amount, currently reads as follows:

3.3.1 **Payment and Agreement Maximum Amount.** Contractor shall provide an invoice to the City on a monthly basis for Services completed in the immediate preceding month, unless a different schedule is set out in Appendix C, "Calculation of Charges." Compensation shall be made for Services identified in the invoice that the Chief Information Officer of City, or his or her designee, in his or her sole discretion, concludes has been satisfactorily performed. Payment shall be made within 30 calendar days of the invoice date unless the City notifies the Contractor that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed **\$9,000,000 (Nine Million Dollars)**. If the compensation cap will be reached prior to the expiration of the contract, the City will work in good faith to increase the compensation cap. The breakdown of charges associated with this Agreement appears in Appendix C, “Calculation of Charges,” attached hereto and incorporated by reference as though fully set forth herein. In no event shall City be liable for interest or late charges for any late payments.

Such section is hereby amended in its entirety to read as follows:

3.3.1 **Payment and Agreement Maximum Amount.** Contractor shall provide an invoice to the City on a monthly basis for Services completed in the immediate preceding month, unless a different schedule is set out in Appendix C, "Calculation of Charges." Compensation shall be made for Services identified in the invoice that the Chief Information Officer of City, or his or her designee, in his or her sole discretion, concludes has been satisfactorily performed. Payment shall be made within 30 calendar days of the invoice date unless the City notifies the Contractor that a dispute as to the invoice exists. In no event shall the amount of this Agreement exceed **\$22,252,968.00 (Twenty-Two Million Two Hundred Fifty Two Thousand and Nine Hundred Sixty Eight Dollars)**. If the compensation cap will be reached prior to the expiration of the contract, the City will work in good faith to increase the compensation cap. The breakdown of charges associated with this Agreement appears in Appendix C, “Calculation of Charges,” attached hereto and incorporated by reference as though fully set forth herein. In no event shall City be liable for interest or late charges for any late payments.

Article 3 Updates of Standard Terms to the Agreement (Reserved)

Article 4 Effective Date

Each of the modifications set forth in Article 2 shall be effective on and after the date of this Amendment.

Article 5 Legal Effect

Except as expressly modified by this Amendment, all of the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

[SIGNATURES ON FOLLOWING PAGE]

IN WITNESS WHEREOF, Contractor and City have executed this Amendment as of the date first referenced above.

CITY

Recommended by:

DocuSigned by:
Linda Gerull
5F172D9980A04F7...

Linda Gerull
City Chief Information Officer
Department of Technology

CONTRACTOR

AT&T DBA AT&T Mobility

DocuSigned by:
Jack Wildermuth
F733E4B47217445...

April 13, 2023 | 10:10 AM

Jack Wildermuth
Senior Contract Manager
2700 Watt Avenue, Room 2110-064
Sacramento, CA 95821
(916) 296-2200
Jw8001@att.com

City Supplier number: 0000024955

Approved as to Form:

David Chiu
City Attorney

DocuSigned by:
William L. Sanders
B2E83885B60445F...

By: William Sanders
Deputy City Attorney

Approved:

Sailaja Kurella
Director of the Office of Contract
Administration, and Purchaser

DocuSigned by: April 23, 2023 | 6:09 PM PDT
Sailaja Kurella
78EAE44AB01C4E0...

By: Sailaja Kurella
Director of the Office of Contract
Administration, and Purchaser



San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102

Phone: 415.252.3100 . Fax: 415.252.3112

ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 250883

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4

(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: <https://sfethics.org/compliance/city-officers/contract-approval-city-officers>

1. FILING INFORMATION

TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
Original	
AMENDMENT DESCRIPTION – Explain reason for amendment	

2. CITY ELECTIVE OFFICE OR BOARD

OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER
Board of Supervisors	Members

3. FILER'S CONTACT

NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
Office of the Clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT

NAME OF DEPARTMENTAL CONTACT	DEPARTMENT CONTACT TELEPHONE NUMBER
Fan-Wa Wong	628-652-5251
FULL DEPARTMENT NAME	DEPARTMENT CONTACT EMAIL
TIS Department of Technology	fan-wa.wong@sfgov.org

5. CONTRACTOR	
NAME OF CONTRACTOR AT&T Mobility	TELEPHONE NUMBER 415-794-4422
STREET ADDRESS (including City, State and Zip Code) One AT&T Way, Bedminster, NJ 07921	EMAIL hp1858@att.com

6. CONTRACT		
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S) 	ORIGINAL BID/RFP NUMBER 	FILE NUMBER (If applicable) 250883
DESCRIPTION OF AMOUNT OF CONTRACT \$29,572,719		
NATURE OF THE CONTRACT (Please describe) DT is seeking approval of the proposed 2nd amendment to this agreement that would increase the not to exceed (NTE) amount by an additional \$7,319,751 for the next 18 months from \$22,252,968 to \$29,572,719. All pricing and other terms of the FirstNet contract would remain in effect. CCSF's 2nd Amendment to FirstNet Agreement: Contract Not-to-Exceed Amount: \$29,572,719, to last through 4/21/2027 Contract Rates: CALNET Subcategory 9.1 FirstNet Rates with AT&T		

7. COMMENTS
The Department of Technology (DT) manages a citywide cellular service and equipment purchase agreement with AT&T Mobility for its proprietary FirstNet cellular plans for first responders.

8. CONTRACT APPROVAL	
This contract was approved by:	
☐	THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM
☒	A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES Board of Supervisors
☐	THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
1	Stankey	John	Board of Directors
2	William	Kennard	Board of Directors
3	Ford	Scott T.	Board of Directors
4	Luczo	Stephen	Board of Directors
5	Mayer	Marisa	Board of Directors
6	McCallister	Michael	Board of Directors
7	Mooney	Beth	Board of Directors
8	Rose	Matthew	Board of Directors
9	Taylor	Cynthia B	Board of Directors
10	Ubinas	Luis A.	Board of Directors
11	Stankey	John	CEO
12	Desroches	Pascal	CFO
13	McElfresh	Jeff	COO
14	Legg	Jeremy	Other Principal Officer
15	AT&T Inc		Shareholder
16			
17			
18			
19			

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
20			
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9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	TYPE
39			
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☐ Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type.

10. VERIFICATION

I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK	DATE SIGNED
BOS Clerk of the Board	



**SAN FRANCISCO
DEPARTMENT OF
TECHNOLOGY**

Michael Makstman
Chief Information Officer &
Executive Director

Date: August 29, 2025

To: Clerk of the Board of Supervisors

From: Michael Makstman
City CIO, Executive Director
Department of Technology

**Re: Approval of Second Amendment to the citywide FirstNet Master Agreement with AT&T Mobility
for Wireless Service and Equipment
Supplier ID: 0000024955; Contract ID: 1000018237**

The Department of Technology (DT) respectfully requests approval of the Second Amendment to the citywide FirstNet Master Agreement with AT&T Mobility. This amendment will extend the contract term by eighteen (18) months, through April 21, 2027, and increase the not-to-exceed amount from \$22,252,968 to \$29,572,719. The amendment maintains all existing rates and terms of the State's FirstNet contract.

This extension allows the City to continue leveraging the State of California's CALNET-3 FirstNet contract while the State negotiates a successor agreement (CALNET-5). Maintaining access to FirstNet, an essential public safety cellular platform, is vital to City operations, and the proposed terms are favorable and cost-effective.

What is FirstNet and Why It Matters

FirstNet is a nationwide broadband network dedicated to public safety. Managed by AT&T under a 25-year federal contract awarded in 2017, FirstNet provides prioritized cellular service for law enforcement, firefighters, and other first responders. It operates on Band 14, a spectrum set aside exclusively for emergency services.

In 2017, the State of California opted into this federal initiative and negotiated FirstNet terms through its CALNET-3 telecommunications program. The City has participated in the CALNET-3 FirstNet contract since 2020, benefiting from its favorable terms:

- **No minimum purchase commitment**
- **Month-to-month service flexibility**
- **No termination fees**
- **"Most Favored Nation" pricing clause** ensuring the best available rates

Fiscal Management and Citywide Mobile Use Reform

DT has made substantial efforts over the past two years to contain costs and drive efficiency in the City's mobile portfolio. These initiatives include:

- **Implementing a citywide Mobile Device Use Policy in 2023** to define eligibility, reduce unnecessary devices, and standardize provisioning

- **Developing the Dormant Cell Phone application**, a tool to identify and deactivate unused mobile lines
- **Removing 1,161 unused or unnecessary FirstNet lines over the past two years**

These initiatives have successfully stabilized the total number of devices across all four carriers, even as usage has shifted toward the FirstNet platform due to its enhanced public safety capabilities.

Why the Increase is Justified

Despite our cost-control achievements, demand for FirstNet services continues to grow due to operational mandates. The proposed \$7.3 million increase supports:

- **Wider deployment of FirstNet** to additional first responders and public safety staff
- **Device replacements** due to aging and rugged field usage
- **Inflationary pressure** on equipment prices
- **Strategic migration** from other carriers to FirstNet, consolidating spend into a more dependable platform

The City's annual expenditure under this agreement is approximately \$4.8 million for both services and equipment. This proposed 18-month extension ensures continued access to FirstNet without disruption at competitive State-negotiated rates, while the CALNET-5 contract is finalized.

Conclusion

This amendment is critical to sustaining high-priority public safety communications while adhering to fiscal responsibility. DT's reforms have created a strong foundation for cost-efficient mobile operations, and the continued use of the FirstNet platform is the most prudent course during this interim period.

We respectfully request your approval. Thank you for your consideration.

Sincerely,

DocuSigned by:

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Michael Makstman

City CIO | Executive Director

Department of Technology