

From: [Armstrong, Travis](#)
To: [Wong, Linda \(BOS\)](#)
Cc: [Walton, Shamann \(BOS\)](#); [Fewer, Sandra \(BOS\)](#); [MandelmanStaff, \[BOS\]](#); [Board of Supervisors, \(BOS\)](#)
Subject: Republic Services Interest in Budget and Finance Committee Referral of File No. 201213, Item 28: Agreement – Refuse Collection
Date: Friday, December 11, 2020 11:18:37 AM
Attachments: [Letter to SF B&FC BoS \(Refuse RFP\) 2020-12-11.pdf](#)

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Committee Members:

Attached is a letter from Republic Services related to the referral of File No. 201213, Item 28: Agreement – Sunset Scavenger Company, Golden Gate Disposal & Recycling Company, Recology San Francisco – Refuse Collection, originally before the Board of Supervisors on December 1, 2020. The letter expresses our interest in providing refuse collection and recycling services for all City Facilities. We are requesting that the Budget and Finance Committee consider entering into a transparent, competitive procurement process to select a contractor to provide these services to ensure that the City is receiving the best possible service at a competitive price.

We welcome the opportunity to further discuss this request at your convenience and look forward to hearing from you.

Thank you for your consideration,

Travis L Armstrong

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December 11, 2020

Budget and Finance Committee
San Francisco Board of Supervisors
c/o Ms. Linda Wong
Assistant Clerk of the Board of Supervisors
1 Dr. Carlton B. Goodlett Place
City Hall, Room 244
San Francisco, CA 94102

Re: Referral of File No. 201213, Item 28: Agreement – Sunset Scavenger Company, Golden Gate Disposal & Recycling Company, Recology San Francisco – Refuse Collection

Dear Committee Members:

Republic Services provides recycling, organics and solid waste collection services throughout the Bay Area and Northern California. We operate at a local level as an integral member of the communities we serve, with the resources and backing of one of the largest recycling and solid waste collection services companies in the country. We are guided by our core values – to be Respectful, Reliable, Resourceful and Relentless in all that we do, every day.

We understand that a new six-year agreement is being considered with Recology San Francisco per File No. 201213, Item 28, to provide refuse collection and recycling services for all City facilities. We are submitting this letter to express Republic Services' interest in providing these services and request that the Committee consider entering into a competitive procurement process to select a contractor.

A request for proposals (RFP) process would provide the Committee and full Board of Supervisors a transparent process to ensure that the City is receiving the best possible service at a competitive price.

We have the local resources, expertise, equipment and infrastructure to provide the services needed for the City facilities through our operations located just south of San Francisco in Daly City. Republic Services is committed to providing the best solution for the City's service needs in the most reliable, transparent and cost-efficient manner. Given the circumstances, we believe it would be beneficial for the City of San Francisco to develop additional partnerships with organizations providing these services.

We work to enhance recycling, generate renewable energy and help our communities be more resourceful and sustainable. We are continually improving our own footprint through decreased vehicle emissions, innovative processing technologies and community engagement. These efforts have not gone unnoticed – garnering us notable recognition and rankings for our sustainability achievements, including Barron's 100 Most Sustainable Companies, World's Most Ethical Companies, Forbes The Best Employers for Women, and National Waste & Recycling Association's Organics Recycler of the Year 2020. Locally Republic Services has been recognized as the 2020 Business of the Year in the City of Daly City.

The City has never gone through a competitive procurement process for its refuse collection services. In this time of heightened awareness, the need for transparency is critical. We strongly believe that an RFP would provide that transparency. We respectfully urge the Committee to direct the Office of Contract Administration to issue an RFP for these services.

We are available to further discuss our interest in being considered for these services through an RFP at any time. Thank you in advance for your consideration.

Sincerely,



*Travis L. Armstrong
General Manager
San Mateo / Peninsula*

*CC: Sandra Fewer, Supervisor
Rafael Mandelman, Supervisor
Shamann Walton, Supervisor
Angela Calvillo, Clerk*