



OFFICE OF THE CONTROLLER
CITY AND COUNTY OF SAN FRANCISCO

Greg Wagner
Controller
Todd Rydstrom
Deputy Controller

April 26, 2024

Ivar C. Satero, Airport Director
San Francisco International Airport
International Terminal, 5th Floor
P.O. Box 8097
San Francisco, CA 94128

Attention: Denise Payton, Director of Budget & Capital Planning

RE: Contracting for Airport Parking Operations Services – FY 2024-25 & FY 2025-26

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Years 2024-25 and 2025-26 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Devin Macaulay at Devin.Macaulay@sfgov.org if you have any questions regarding this determination.

Sincerely,

_____/s/_____
Greg Wagner,
Controller

Enclosures

cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations

AIR - Airport Commission
 Airport Public and Employee Parking (18726)
 COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES
FISCAL YEAR 2024-25

PROJECTED PERSONNEL COSTS

Job Name	Job Class	FTE	FY 2024-25 Personnel Costs Low	FY 2024-25 Personnel Costs High
Sheriff's Lieutenant	8310_S	1.00	\$ 278,030	\$ 348,414
Building And Grounds Patrol Officer	8207_C	60.00	\$ 6,573,995	\$ 7,758,670
Institutional Police Sergeant	8205_C	2.00	\$ 368,809	\$ 458,973
Stationary Engineer	7334_C	2.00	\$ 352,099	\$ 352,099
Electronic Maintenance Technician	7318_C	1.00	\$ 180,860	\$ 214,956
Chief Stationary Engineer	7205_C	1.00	\$ 216,927	\$ 216,927
Collection Supervisor	4366_C	1.00	\$ 135,165	\$ 160,265
Investigator, Tax Collector	4334_C	2.00	\$ 297,250	\$ 353,271
Cashier III	4322_C	43.00	\$ 4,990,158	\$ 5,897,367
Custodial Supervisor	2718_C	1.00	\$ 117,539	\$ 138,870
Custodial Assistant Supervisor	2716_C	3.00	\$ 324,833	\$ 383,071
Custodian	2708_C	39.00	\$ 3,906,819	\$ 4,591,728
Senior Management Assistant	1844_C	1.00	\$ 151,832	\$ 180,605
Management Assistant	1842_C	2.00	\$ 269,801	\$ 319,868
Accountant IV	1657_C	1.00	\$ 188,920	\$ 225,520
Accountant II	1652_C	1.00	\$ 140,869	\$ 167,027
Principal Clerk	1408_C	1.00	\$ 125,475	\$ 148,625
Senior Clerk	1406_C	5.00	\$ 497,733	\$ 689,877
Clerk	1404_C	1.00	\$ 96,637	\$ 113,469
Customer Service Agent Supervisor	1326_C	19.00	\$ 2,644,797	\$ 3,138,669
Customer Service Agent	1324_C	3.00	\$ 375,232	\$ 444,288
Senior Payroll And Personnel Clerk	1222_C	1.00	\$ 128,185	\$ 151,831
IS Business Analyst-Senior	1053_C	1.00	\$ 175,084	\$ 215,407
Manager IV	0932_C	1.00	\$ 226,691	\$ 279,980
Manager II	0923_C	2.00	\$ 398,616	\$ 493,736
Manager I	0922_C	1.00	\$ 187,325	\$ 232,110
Holiday Pay - Miscellaneous			\$ 515,744	\$ 619,954
Overtime - Miscellaneous			\$ 650,090	\$ 780,419
Premium Pay - Miscellaneous			\$ 421,724	\$ 506,937
Sum:		196.00	\$ 24,937,239	\$ 29,582,933

ADDITIONAL CITY COST

Item Description	Nbr of Units	Notes / Unit Measure	FY 2024-25 Low Estimate	FY 2024-25 High Estimates
Operating Expenses	0		\$ 2,015,446	\$ 3,958,311
Credit Card Processing Fees	0		\$ 3,986,837	\$ 3,941,748
Training	0		\$ 312,000	\$ 312,000
Parking/Billing Technology	0		\$ 312,000	\$ 312,000
Total Non-Personnel Costs:			\$ 6,626,283	\$ 8,524,059

ESTIMATED TOTAL CITY COST \$ 31,563,522 \$ 38,106,992

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	\$ 31,563,522	\$ 38,106,992
LESS: ESTIMATED TOTAL CONTRACT COST	\$ 30,414,035	\$ 35,557,552
ESTIMATED SAVINGS	\$ 1,149,487	\$ 2,549,440
% of Savings to City Cost	3.64%	6.69%

AIR - Airport Commission
 Airport Public and Employee Parking (18726)
 COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES
 FISCAL YEAR 2025-26

PROJECTED PERSONNEL COSTS

Job Name	Job Class	FTE	FY 2025-26 Personnel Cost Low	FY 2025-26 Personnel Cost High
Sheriff's Lieutenant	8310_S	1.00	\$ 288,527	\$ 361,344
Building And Grounds Patrol Officer	8207_C	60.00	\$ 6,827,685	\$ 8,049,583
Institutional Police Sergeant	8205_C	2.00	\$ 382,227	\$ 475,215
Stationary Engineer	7334_C	2.00	\$ 364,949	\$ 364,949
Electronic Maintenance Technician	7318_C	1.00	\$ 187,486	\$ 222,651
Chief Stationary Engineer	7205_C	1.00	\$ 224,630	\$ 224,630
Collection Supervisor	4366_C	1.00	\$ 140,196	\$ 166,085
Investigator, Tax Collector	4334_C	2.00	\$ 308,157	\$ 365,935
Cashier III	4322_C	43.00	\$ 5,180,700	\$ 6,116,365
Custodial Supervisor	2718_C	1.00	\$ 122,015	\$ 144,015
Custodial Assistant Supervisor	2716_C	3.00	\$ 337,395	\$ 397,461
Custodian	2708_C	39.00	\$ 4,060,241	\$ 4,766,608
Senior Management Assistant	1844_C	1.00	\$ 157,386	\$ 187,061
Management Assistant	1842_C	2.00	\$ 279,848	\$ 331,484
Accountant IV	1657_C	1.00	\$ 195,655	\$ 233,402
Accountant II	1652_C	1.00	\$ 146,099	\$ 173,078
Principal Clerk	1408_C	1.00	\$ 130,203	\$ 154,079
Senior Clerk	1406_C	5.00	\$ 517,303	\$ 715,474
Clerk	1404_C	1.00	\$ 100,462	\$ 117,822
Customer Service Agent Supervisor	1326_C	19.00	\$ 2,742,801	\$ 3,252,157
Customer Service Agent	1324_C	3.00	\$ 389,377	\$ 460,604
Senior Payroll And Personnel Clerk	1222_C	1.00	\$ 132,999	\$ 157,387
IS Business Analyst-Senior	1053_C	1.00	\$ 181,388	\$ 222,974
Manager IV	0932_C	1.00	\$ 234,905	\$ 290,242
Manager II	0923_C	2.00	\$ 413,327	\$ 512,198
Manager I	0922_C	1.00	\$ 194,305	\$ 240,493
Holiday Pay - Miscellaneous			\$ 553,082	\$ 664,808
Overtime - Miscellaneous			\$ 691,220	\$ 829,794
Premium Pay - Miscellaneous			\$ 452,256	\$ 543,614
Sum:		196.00	\$ 25,936,824	\$ 30,741,512

ADDITIONAL CITY COST

Item Description	Nbr of Units	Notes / Unit Measure	FY 2025-26 Low Estimate	FY 2025-26 High Estimates
Operating Expenses	0		\$ 3,958,311	\$ 5,282,486
Credit Card Processing Fees	0		\$ 3,941,748	\$ 4,079,709
Training	0		\$ 321,000	\$ 321,000
Parking/Billing Technology	0		\$ 321,000	\$ 321,000
Total Non-Personnel Costs:			\$ 8,542,059	\$ 10,004,195

ESTIMATED TOTAL CITY COST \$ 34,478,883 \$ 40,745,707

COST COMPARISON SUMMARY			
ESTIMATED TOTAL CITY COST		\$ 34,478,883	\$ 40,745,707
LESS: ESTIMATED TOTAL CONTRACT COST		\$ 35,496,445	\$ 38,311,831
ESTIMATED SAVINGS		\$ -1,017,562	\$ 2,433,876
% of Savings to City Cost		-2.95%	5.97%