

# San Francisco Board of Supervisors

Budget and Finance Committee

## Sole Source Negotiations Fisherman's Wharf Revitalized, LLC

September 6, 2023

# Fisherman's Wharf Revitalized Proposal



- Unsolicited proposal received February 15, 2023
- Proposal includes Seawall Lot 300/301 and Pier 45
- Fisherman's Wharf Revitalized LLC
  - Lou Giraud
  - Seth Hamalian
  - Chris McGarry

# Outreach Meetings and Commission Discussions

March 13: Lunchtime session in Fisherman's Wharf (hybrid in-person/virtual)

March 15: Evening session in Fisherman's Wharf (hybrid in-person/virtual)

March 22: Northern Advisory Committee (virtual)

April 25: Port Commission

- Reviewed stakeholder comments regarding Pier 45, the Triangle Lot area and the project as a whole
- Analyzed the proposal's relationship to the goals of the Waterfront Plan
- Summarized the exclusive negotiations process

July 7: Port Commission

- Port Commission directs Port staff in consultation with the City Attorney to seek waiver of City's competitive bidding process to commence negotiations with FW Revitalized, LLC

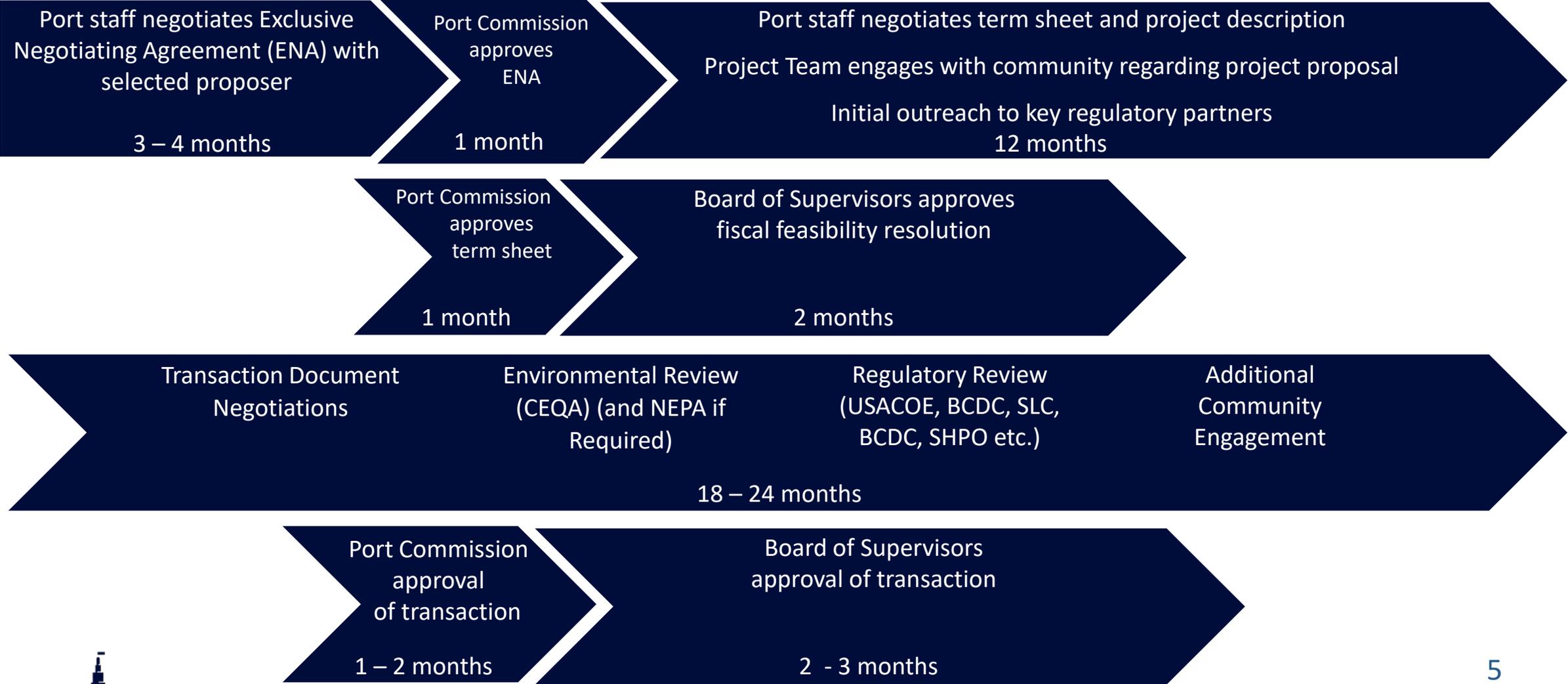
# Request for Information

As an additional step of outreach, on May 19, 2023 Port staff issued a Request for Information to determine whether there are other actionable proposals to lease and develop the areas called out in the FWR proposal along the same lines.

The Port received two responses by the deadline of June 21 (both are attached to today's staff report):

- A followup submittal from Fisherman's Wharf Revitalized LLC
- A letter from Dan Giraud, Chairman and CEO of Boudin Bakery

# DEVELOPMENT PROCESS TIMELINE



Thank you!

