

BUDGET SUMMARY

Name: Children's Council of San Francisco		Term: October 1, 2022 - June 30, 2025	
(Check One) New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/> Modification <input type="checkbox"/>		If modification, Effective Date of Mod. No. of Mod.	
Program: SF ECE Workforce Compensation Initiative			
Budget Reference Page No.(s)	<i>Prorated beginning Oct 1, 2022</i>		
Program Term	FY22-23	FY23-24	FY24-25
Expenditures			Total
Salaries & Benefits	\$582,665	\$1,017,434	1,070,593
Operating Expense	\$505,439	\$501,371	\$489,161
Subtotal	\$1,088,104	\$1,518,805	1,559,754
Indirect Percentage (15% Max)	15%	15%	15%
Indirect Cost (Line 16 X Line 15)	\$163,216	\$227,821	\$233,963
Capital Expenditure	\$0	\$0	\$0
Direct Client Payments	45,217,166	49,721,860	49,674,769
Total Expenditures	\$46,468,486	\$51,468,486	51,468,486
Revenues			
Prop C Program Administration	\$1,251,320	\$1,746,626	\$1,793,717
Prop C Workforce Compensation Payments to Clients	\$44,748,680	\$49,253,374	\$49,206,283
QCC Workforce Pathways Grant Payments to Clients	\$468,486	\$468,486	\$468,486
TOTAL REVENUES	\$46,468,486	\$51,468,486	\$51,468,486
Other Revenues			
Total Revenues	\$46,468,486	\$51,468,486	\$51,468,486
Contingency			\$14,940,546
Not-to-Exceed (NTE)			\$164,346,004
Full Time Equivalent (FTE)			
Prepared by: Elaine Lai	Telephone No.: 415-343-3365		
			2/10/2023

Program Name:
(Same as Line 9)

Salaries & Benefits Detail

POSITION TITLE	Agency Totals		For HSA Program		FY22-23	FY23-24	FY24-25	TOTAL 07/01/22 to 06/30/25
	Annual Full Time Salary for FTE	Total % FTE	% FTE	Adjusted FTE	Budgeted Salary Prorated - October 1, 2022	Budgeted Salary	Budgeted Salary	
	Senior Director of Compliance and Program Supports	149,307	100%	5%	0.05	\$5,599	\$7,839	
Associate Director of Compliance and Program	111,553	100%	25%	0.25	\$20,916	\$29,283	\$30,747	80,945.65
Manager - Business Operations Support	84,280	100%	100%	1.00	\$42,140	\$88,494	\$92,919	223,552.70
Workforce Compensation Specialist #1	55,712	100%	100%	1.00	\$27,856	\$58,498	\$61,422	147,776.08
Workforce Compensation Specialist #2	55,712	100%	100%	1.00	\$27,856	\$58,498	\$61,422	147,776.08
Workforce Compensation Specialist #3	55,712	100%	100%	1.00	\$27,856	\$58,498	\$61,422	147,776.08
Workforce Compensation Specialist #4	55,712	100%	100%	1.00	\$23,213	\$58,498	\$61,422	143,133.41
Program Support Trainer	62,890	100%	100%	1.00	\$47,168	\$66,035	\$69,336	182,538.23
Associate Senior Director of Research, Data and Evaluation	108,642	100%	15%	0.15	\$12,222	\$17,111	\$17,967	47,300.01
Program Data Analyst	78,579	100%	60%	0.60	\$19,645	\$49,505	\$51,980	121,129.78
Senior Analyst/Senior Fiscal Data Manager	114,538	100%	25%	0.25	\$21,476	\$30,066	\$31,570	83,111.64
Senior Accountant	68,505	100%	15%	0.15	\$7,707	\$10,790	\$11,329	29,825.52
Finance Manager	111,856	100%	20%	0.20	\$16,778	\$23,490	\$24,664	64,932.41
A/P Accountant	77,104	100%	80%	0.80	\$46,262	\$64,767	\$68,005	179,034.88
A/P Supervisor/Manager - Provider Stipends and Incentives	96,000	100%	80%	0.80	\$57,600	\$80,640	\$84,672	222,912.00
IT Support Specialist	69,206	100%	5%	0.05	\$2,595	\$3,633	\$3,815	10,043.52
Senior Manager - Data Strategist	110,000	100%	5%	0.05	\$2,292	\$5,775	\$6,064	14,130.42
Data Manager	102,410	100%	25%	0.25	\$19,202	\$26,883	\$28,227	74,311.26
IT Manager	86,735	100%	5%	0.05	\$3,253	\$4,554	\$4,781	12,587.42
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TOTALS	\$1,654,453	19.00	9.65	9.65	\$431,636	\$742,853	\$779,996	1,954,485.25
FRINGE BENEFIT RATE								
EMPLOYEE FRINGE BENEFITS					\$151,029	\$274,581	\$290,597	716,207.00
TOTAL SALARIES & BENEFITS	\$1,654,453				\$582,665	1,017,434	1,070,593	\$2,670,692

Program Name: **SF ECE Workforce Compensation Initiative**
(Same as Line 9)

Operating Expense Detail

Expenditure Category	TERM	FY22-23 (Prorated -			Total	
		FY22-23	October 1, 2022)	FY23-24		FY24-25
Rental of Property		\$83,800	\$62,850	\$86,314	\$88,903	\$238,066
Utilities(Elec, Water, Gas, Phone, Scavenger)		\$23,389	\$17,542	\$24,090	\$24,813	\$66,445
Office Supplies, Postage		\$89,225	\$86,768	\$91,901	\$94,658	\$273,328
Building Maintenance Supplies and Repair		\$10,271	\$7,704	\$10,580	\$10,897	\$29,180
Printing and Reproduction		\$20,823	\$19,367	\$21,447	\$22,091	\$62,906
Insurance		\$6,211	\$4,658	\$6,397	\$6,589	\$17,644
Staff Training		\$38,060	\$28,545	\$39,201	\$40,377	\$108,124
Staff Travel-(Local & Out of Town)		\$682	\$512	\$702	\$724	\$1,938
Rental of Equipment		\$1,803	\$1,352	\$1,857	\$1,912	\$5,121
CONSULTANT/SUBCONTRACTOR DESCRIPTIVE TITLE						
Consulting and Temporary Staffing		\$165,735	\$161,176	\$96,357	\$71,997	\$329,530
OTHER						
Program Supplies		\$2,000	\$2,000	\$2,060	\$2,122	\$6,182
Dues and Subscriptions		\$1,783	\$1,587	\$1,836	\$1,892	\$5,315
Bank Charges		\$2,500	\$2,500	\$2,575	\$2,652	\$7,727
Software and Licensing		\$112,672	\$108,879	\$116,052	\$119,533	\$344,464
Provider/Parent Incentives		\$0		\$0	\$0	\$0
TOTAL OPERATING EXPENSE		\$558,952	\$505,439	\$501,371	489,161	1,495,971