

**Information Technology Services – State of California, Department of Technology
– Standard Agreement for I.T. Goods/Services Only – Rancho Cordova, California**

Preliminary Information Request
Budget and Finance Committee Meeting Preparation

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1. Attached via email
 - a. Proposed Resolution
 - b. Proposed Standard Agreement (and attachments)
 - c. Existing Standard Agreement (and attachments)

2. Agreement summary:

	Existing Terms	New Terms
Agreement Term	Three Years July 1, 2015 – June 30, 2018	Three Years July 1, 2018 – June 30, 2021
Service	Up to 20 Cabinets; 30kw/mo; Circuits (Cloud Provider); related cables	Up to 30 Cabinets; 30kw/mo; Circuits (Cloud Provider); related cables
Options to extend	N/A	N/A
Rate Paid by City	Up to \$38,954 per month Up to \$467,448 per year Currently, \$23,583.33 per month	Up to \$62,720 per month UP to \$756,840 per year

	Only pay for what City uses – City currently uses 19 cabinets.	Only pay for what City ultimately uses but can use up to 30 cabinets.
Utilities	Included in monthly rate	Included in monthly rate
Network Install Fee	One time installation fees approximately \$2,200.00 per year	Four one-time installation fees up to \$4,200.00 per year

3. N/A. Existing Agreement from 2015 which extended original Agreement in 2013. This is the State’s “Standard Agreement” for services of providing cloud storage for the City’s Department of Technology’s data back-up. In the event of an emergency, natural or man-made, and for best practices, DT uses cloud based data storage in Rancho Cordova for many departments’ data. The State charges a standard fee based upon number of cabinets, amount of power to be used, installation, connectivity and dedicated connections.

4. N/A. None.

5. N/A – No Tenant Improvements allowed/required. State supplies cabinets, cables, wiring, equipment, etc., agreement is for providing data back-up space – cloud back-up space.

6. N/A.

7. City currently has 19 cabinets at site; State provides secured building and services. Given that it is away from Bay Area, in the event of an earthquake, DT will be able to retrieve critical departmental data.

8. N/A. Not in the area; not a “property” that is calculated per square foot; is fixed rate by the State of California.