

■ ■ TONY TOLENTINO

Leader with over 15 years of social impact and philanthropic experience spanning the corporate, non-profit, and government sectors. A relationship builder who develops strategic programs and partnerships that advance shared objectives of various stakeholders and interest groups. Seasoned at leading dynamic, entrepreneurial teams and working under high pressure environments with tight deadlines, an executive who works to build a collaborative culture of transparency, accountability, and excellence.

■ ■ PROFESSIONAL EXPERIENCE

JPMORGANCHASE

San Francisco

Vice President, Global Philanthropy/ Corporate Responsibility

2022 - Current

- **Lead the philanthropic strategy** for the Northern California region, one of the priority markets for the bank. With an annual budget of over \$8M, this portfolio consists of 30+ partners across the impact pillars of affordable housing, small business & entrepreneurship, and sustainability.
- **Developed and manage cross function signature initiative** focused on the Revitalization of Downtown San Francisco. This multifaceted initiative consists of new philanthropic commitments, a public/private partnership with city officials and another bank (The Downtown SF Vibrancy Loan Fund), and volunteer opportunities for employees through the newly formed Downtown Volunteer Coalition.
- **Serve as the spokesperson** for the bank's philanthropic work in the region for both internal as well as external audiences by serving on the local market leadership team and speaking at events organized by the San Francisco Business Times and Northern California Grantmakers
- **Collaborate with national teams** in philanthropy and impact investing as well as line of business leaders to design community impact initiatives focused on affordable housing that attract additional investment in region

FORWARD GLOBAL (FORMERLY THE PHILANTHROPY WORKSHOP)

San Francisco

Chief Integration Officer

2020 - 2022

- **Developed Powered with TPW**, a new strategic partnerships program to engage catalytic funders for new growth initiatives and partner with peer membership organizations to grow the TPW Community by 200% over the next five years.
- **Built and managed key relationships** with TPW board of directors, key funders, and programmatic partners including the Bill and Melinda Gates Foundation, Skoll Foundation, Toniic, and the Evolve Foundation.
- **Restarted and expanded TPW's marketing and communications efforts** to include a more robust social media presence, new marketing materials, and more video content to raise TPW's profile and leadership position within the field of global philanthropy and social impact.
- **Launched and led various TPW Action Labs**, collaborations where groups of TPW members learn and deploy resources in specific program areas including impact investing, equity and justice, and conscious leadership.

BLACKSTONE GROUP – BLACKSTONE CHARITABLE FOUNDATION

New York & San Francisco

Vice President

2015 – 2019

Director

2012 – 2014

Associate

2010 – 2012

- **Oversaw the day-to-day operations, and annual strategic planning and budgeting process** for the Blackstone Charitable Foundation, a group that grew from two employees with an annual operating budget of \$5M in 2010 to six employees with an annual operating budget of \$12M.
- **Led the development and implementation** of the Foundation's *Entrepreneurship Initiative*, a \$60M+ commitment to provide philanthropic capital and build public-private partnerships to support entrepreneurs globally. From 2010-2019, nearly 10,000 companies and ventures had been supported by this commitment. Key programs included:
 - *Blackstone Entrepreneurs Network*, a \$7.6M program to build dense networks of support for high growth companies in North Carolina and Colorado in partnership with local universities

- *Blackstone Challenge*, a \$3.4M program which supported a cohort of incubators and technical assistance providers to foster a more inclusive and diverse entrepreneurial ecosystem in Chicago
- **Developed and launched *Blackstone Connects***, the firm's first employee engagement and volunteer program, which provided opportunities for the firm's 3000+ employees to work with non-profits and charities in their local communities, and built critical leadership and team-building skills outside of the office.
- **Drove internal outreach and relationship management strategy** to engage the Board of Directors, senior partners from each of the firm's major business groups, and the firm's global employee base in the work of the Foundation.
- **Executed multiple high-profile public events** for the Foundation's programs that featured high ranking federal, state, and local elected officials and senior Blackstone executives.
- **Implemented process and tracking mechanisms for metrics and data** to measure success and outcomes (both quantitatively and qualitatively) across the Foundation's portfolio of programs.

LOWER MANHATTAN DEVELOPMENT CORPORATION ("LMDC")

New York

Project Manager

2007 – 2010

- **Led the review and implementation** of a \$45M Community Enhancement Fund to revitalize Lower Manhattan, including recommendations to the LMDC Board on final grant amounts with project scopes and budgets.
- **Managed a portfolio of twenty-five grants** to various community, cultural, and civic institutions, including the Tribeca Film Festival and the Hudson River Park Trust.
- **Ensured and facilitated compliance** with various federal, state, and local regulations & laws to enable the successful completion of funding grants. Applicable regulations included environmental review, labor standards, procurement regulations, and establishment of cost reasonableness principles.

■ ■ EDUCATION

Columbia University in the City of New York

2005 – 2007

M.S. Urban Planning

San Francisco State University

2001 – 2005

B.A. Urban Studies, Minor in Geography

■ ■ COMMUNITY EXPERIENCE

Future Founders - Board Member

2023 – Present

Future Founders, a non-profit based in Chicago, is building the nation's largest inclusive community of intentional young entrepreneurs and entrepreneurial-minded leaders.

Market & Octavia Community Advisory Committee (CAC) - Vice Chair, Mayoral Appointee

2019 – Present

The MO CAC is a representative body that provides advice to the Planning Director, the Interagency Plan Implementation Committee, the Planning Commission, and the Board of Supervisors regarding implementation of the Market/Octavia Area Plan and the plan's community improvements.

Entrepreneurship Funders Network - Steering Committee

2016 – 2019

The Entrepreneurship Funders Network ("EFN") is a consortium of over 30+ foundations all dedicated to funding programs and organizations that support entrepreneurs.

Tumml - Board Member

2016 – 2019

Tumml, a non-profit based in San Francisco, provided resources to early-stage, urban-focused startups from across the United States.

Out Blackstone - Steering Committee & Founding Member

2015 – 2019

Created in 2015, Out Blackstone ("Out BX") is the firm's employee affinity network for LGBTQ+ employees.