

File No. 210205

Committee Item No. 2

Board Item No. 16

# COMMITTEE/BOARD OF SUPERVISORS

## AGENDA PACKET CONTENTS LIST

Committee: Budget & Finance Committee

Date April 21, 2021

Board of Supervisors Meeting

Date April 27, 2021

### Cmte Board

- |                                     |                                     |  |
|-------------------------------------|-------------------------------------|--|
| <input type="checkbox"/>            | <input type="checkbox"/>            | Motion                                       |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Resolution                                   |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Ordinance                                    |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Legislative Digest                           |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Budget and Legislative Analyst Report        |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Youth Commission Report                      |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Introduction Form                            |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Department/Agency Cover Letter and/or Report |
| <input type="checkbox"/>            | <input type="checkbox"/>            | MOU  |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Grant Information Form                       |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Grant Budget                                 |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Subcontract Budget                           |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Contract/Agreement                           |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Form 126 – Ethics Commission                 |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Award Letter                                 |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Application                                  |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Public Correspondence                        |

### OTHER (Use back side if additional space is needed)

|                          |                          |       |
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Completed by: Linda Wong Date April 16, 2021

Completed by: Linda Wong Date April 23, 2021

1 [Annual Fundraising Drive - 2021]

2

3 **Resolution designating those agencies qualified to participate in the 2021 Annual Joint**  
4 **Fundraising Drive for officers and employees of the City and County of San Francisco.**

5

6 WHEREAS, City and County of San Francisco Administrative Code, Section 16.93-4  
7 requires that by May 1st of each year, the Board of Supervisors, by Resolution, shall  
8 designate those agencies that qualify to participate in the City's Annual Fundraising Drive for  
9 that year; and

10 WHEREAS, The agencies referred to below have each submitted an application for  
11 participation in the 2021 Annual Fundraising Drive; and

12 WHEREAS, Applicants are qualified to participate in the Annual Fundraising Drive if  
13 they meet the requirements contained in Administrative Code, Section 16.93-2; now,  
14 therefore, be it

15 RESOLVED, That the Board of Supervisors of the City and County of San Francisco  
16 finds that applicants who participate in the City's Annual Fundraising Drive must meet the  
17 following criteria contained in Administrative Code, Section 16.93-2:

- 18 1. An applicant must be a federated agency representing 10 or more charitable  
19 organizations, of which at least 50 percent shall represent organizations located in  
20 the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa,  
21 and Marin;
- 22 2. The federated agency must certify to the Board that the Internal Revenue Service  
23 has determined that contributions to all of the represented charitable organizations  
24 are tax deductible;

25

- 1           3. The federated agency must have been in existence with 10 or more qualified  
2           charities for at least one year prior to the date of application and provide satisfactory  
3           evidence to that effect at the time of filing an application with the Board;
- 4           4. The federated agency must submit its most recent certified audit at the time of filing  
5           an application with the Board;
- 6           5. The federated agency must submit an application to the Board that includes all  
7           information that may be relevant to the criteria listed above; and, be it

8           FURTHER RESOLVED, That the Board of Supervisors hereby finds and determines  
9           that the requirements of Administrative Code, Section 16.93-2 have been met by the following  
10          applicants:

11          America’s Best Local Charities (formerly Local Independent Charities of America);  
12          Asian Pacific Fund; EarthShare California; Global Impact; and CHC: Creating Healthier  
13          Communities (formerly Community Health Charities California); and, be it

14          FURTHER RESOLVED, That the Board of Supervisors hereby designates the following  
15          agencies as agencies that qualify to participate in the City’s Annual Fundraising Drive for  
16          2021:

17          America’s Best Local Charities (formerly Local Independent Charities of America);  
18          Asian Pacific Fund; EarthShare California; Global Impact; and CHC: Creating Healthier  
19          Communities (formerly Community Health Charities California); and, be it

20          FURTHER RESOLVED, That the designated agencies shall fulfill all obligations and  
21          responsibilities required of participants in the City’s Annual Fundraising Drive.

Ms. Angela Calvillo  
Office of the Clerk  
San Francisco Board of Supervisors  
City Hall, Room 244  
1Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102

RE: 2021 City & County of San Francisco Annual Fundraising Drive

Dear Ms. Calvillo:

Please find attached an application with attachments for the 2021 Fundraising Campaign. I have attached all required material based on my understanding of Section 16.93-3 of the Administrative Code.

It was a pleasure to work with the City and County on the 2020 Campaign and we look forward to 2021.

Thank you for your consideration of this application and please let me know if you have any questions.

Best regards,

Michelle C Clancy  
Campaign & Membership Services  
America's Best Local Charities

February 24, 2021

RE: SF City & County Combined Charities Campaign

San Francisco Board of Supervisors  
City Hall, Room 244  
1Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102

Dear Sir or Madam:

America's Best Local Charities would like to formally request that we be included on the Pledge Card for the 2021 City & County of San Francisco Annual Joint Fundraising Drive. ABLC is a qualified federation in accordance with Administrative Code, Section 16.93-2.

ABLC is aware of the responsibilities of being a participating federation as outlined by the Memorandum of Understanding and will gladly work with the other members to ensure the 2021 campaign is a success.

Thank you for your time and consideration. If you require any additional information, please call me at (415) 925-2604.

Sincerely,

Michelle C Clancy  
Campaign & Membership Services  
America's Best Local Charities (ABLC)

Enclosed:

- ABLC Certification Page
- ABLC List of Agencies
- ABLC 501(c)3 Letter
- ABLC 4/30/2020 Audit
- ABLC 4/30/2020 Form 990

I certify America's Best Local Charities (ABLC) is a federated agency representing over 300 charitable organizations of which at least 90% are located in the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa, and Marin. Please refer to the attached list of agencies.

Michelle C. Clancy (electronic signature)

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Michelle C. Clancy, Campaign & Membership Services, ABLC

I certify that America's Best Local Charities (ABLC) has been in existence with ten (10) or more qualified member charities for at least one year prior to the date of this application. Please refer to the partial listing of LICA and its member charities from the 2020 SF City and County Campaign Brochure.

Michelle C. Clancy (electronic signature)

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Michelle C. Clancy, Campaign & Membership Services, ABLC

L2409 10,000 Degrees  
L2607 1000 Mothers to Prevent Violence  
L2387 A Christ-Centered Education/Redwood Christian Schools (Redwood Christian Schools)  
L2308 Abandoned Children's Fund  
L2446 Abducted & Missing Children's Recovery Project (Polly Klaas® Foundation)  
L2750 African American Art and Culture Center, The  
L2410 Aid For Starving Children  
L2273 Alameda Boys and Girls Club Inc  
L2004 Alameda County Community Food Bank, The  
L2701 Alameda County Foster Parent Association, Chapter 1 (California State Foster Parent Association, Chapter 1)  
L2580 Alameda County Library Foundation  
L2309 Alameda Meals on Wheels  
L2674 Alameda Point Collaborative  
L2380 Alopecia Areata Foundation National (National Alopecia Areata Foundation)  
L2009 Alzheimer's Services Of The East Bay  
L2134 America's Best Charities (Americas Best Charities)  
L2000 America's Best Local Charities  
L2702 America's Homeless Veterans  
L2010 American Chronic Pain Association Inc  
L2690 American Red Cross of the Bay Area (American Red Cross)  
L2447 American Red Cross of the Silicon Valley  
L2015 Animal Charities of America  
L2237 Animal Crisis Care (United Animal Nations)  
L2016 Animal Legal Defense Fund  
L2381 Animal Spay Neuter International (Romania Animal Rescue inc)  
L2019 Asian Americans Advancing Justice - Asian Law Caucus  
L2022 Assistance Dog Institute (Bergin University of Canine Studies)  
L2411 Assistance League of Diablo Valley  
L2382 Asthma, Cancer and Heart Disease Prevention Through Smokefree Air (American Nonsmokers Rights Foundation)  
L2025 Audubon Canyon Ranch  
L2522 Autism Society San Francisco Bay Area  
L2632 Autism, Asperger Syndrome Coalition for Education, Networking and Development  
L2413 Avian Rescue Corporation  
L2026 Bay Area Crisis Nursery  
L2027 Bay Area Law Enforcement Assistance Fund

L2028 Bay Area Legal Aid  
L2029 Bay Area Rescue Mission  
L2030 Bay Area Scores  
L2676 Bay Area Trykers (National AMBUCS Inc., Bay Area Trykers Chapter)  
L2751 Bayview Association for Youth  
L2344 Berkeley-East Bay Humane Society  
L2032 Bethany Christian Services of Northern California, Inc.  
L2281 Beyond Emancipation  
L2033 Big Brothers Big Sisters of the Bay Area  
L2282 Birthright Of San Jose, Inc.  
L2414 Birthright Of Walnut Creek  
L2283 Blind Babies Foundation  
L2040 Blind Vietnamese Children Foundation (Viet Blind Children Foundation)  
L2524 Blue Star Mothers of America, Inc.  
L2041 Bonita House, Inc.  
L2042 BOOKS for the BARRIOS, Inc. (BOOKS for the BARRIOS Inc)  
L2641 Boy Scouts of America Alameda Council (Alameda Council Inc. Boy Scouts of America)  
L2525 Boy Scouts of America, Marin Council  
L2526 Boy Scouts Of America, San Francisco Bay Area Council  
L2527 Boy Scouts of America, Silicon Valley Monterey Bay Council  
L2415 Boys & Girls Clubs of San Francisco  
L2043 Breast Cancer Action  
L2315 Breast Cancer Emergency Fund  
L2374 Breathe California, Golden Gate Public Health Partnership  
L2047 Building Futures with Women and Children (Cornerstone Community Development Corporation)  
L2752 California ChangeLawyers  
L2345 California Potbellied Pig Association  
L2051 California Right To Life Education Fund  
L2052 California Shakespeare Theater  
L2418 Cancer in the Family Relief Fund  
L2376 Cancer Support Community San Francisco Bay Area  
L2054 Canine Companions for Independence  
L2530 Canine Wounded Heroes  
L2730 Care Through Touch Institute  
L2617 Catechesis of the Good Shepherd - Greater Sacramento (Cenacle Resources Inc)

L2706 Catholic Charities CYO of the Archdiocese of San Francisco  
L2677 Catholic Community Foundation of Santa Clara County  
L2642 Catholics United for Life  
L2419 Cats on Death Row  
L2396 Center for Domestic Peace (Marin Abused Women Services)  
L2420 Center for Early Intervention on Deafness (Center for the Education of the Infant Deaf)  
L2619 Center for Young Women's Development, The  
L2707 Charge Across Town  
L2057 Child Abuse Prevention Council Of Contra Costa County  
L2450 Child Advocates of Silicon Valley  
L2603 Child Care Coordinating Council of San Mateo County Inc.  
L2753 Children's Hunger Relief Fund (Children's Hunger Relief Fund Inc)  
L2533 Chinese Culture Foundation of San Francisco  
L2349 Chinese For Affirmative Action  
L2070 Christian Charities USA  
L2536 City Youth Now  
L2731 Coalition on Homelessness  
L2537 Community Board Program  
L2073 Community Child Care Council Of Sonoma County  
L2620 Community Housing Partnership  
L2529 Community Initiatives  
L2076 Conservation & Preservation Charities of America  
L2341 Conservation Corps North Bay, Inc.  
L2621 Contra Costa Kops For Kids  
L2077 Coral Reef Alliance (The Coral Reef Alliance)  
L2079 Correctional Peace Officers Foundation  
L2080 Court Appointed Special Advocates Of Santa Cruz County  
L2259 Covenant House California  
L2643 Cover the Homeless Ministry  
L2538 Critter Creek Wildlife Station (Animals For Education)  
L2318 Curry Senior Center  
L2388 Dogs & Cats Stranded on the Streets  
L2287 Dogs for Diabetics  
L2288 Dogs On Death Row  
L2667 Dogs On Deployment

L2389 Dolphins, Whales & Sea Turtles: Save and Protect  
L2681 Domestic Violence - Ending the Cycle, California Chapter (National Empowerment for Minorities Active in Community, I  
L2359 Dreams In Action International  
L2540 Early Alert Canines  
L2734 East Bay Children's Law Offices Inc  
L2622 East Bay Innovations, Inc.  
L2086 East Bay SPCA (East Bay Society for the Prevention of Cruelty to Animals)  
L2322 East Contra Costa County Homeless Animals' Lifeline Organization  
L2708 Eczema, National Association (National Eczema Association)  
L2087 Eden I&R (Information and Referral)  
L2709 Exceptional Needs Network  
L2354 Extend Your Heart  
L2090 Face To Face Sonoma County AIDS Network  
L2091 Family Caregiver Alliance  
L2092 Family Supportive Housing  
L2093 Family Violence Law Center  
L2520 Farm Animal Rescue, Adoption, and Sanctuary (Animal Place)  
L2452 Felidae Conservation Fund  
L2095 Filipino American Rural Mission  
L2735 FIRESafe Marin (Fire Safe Marin, Inc.)  
L2355 First Place for Youth  
L2566 First Responder Support Network, Inc.  
L2583 Fisher House Foundation Inc.  
L2096 Food for Thought  
L2356 Friends & Foundation of the San Francisco Public Library  
L2426 Friends of Alameda County CASA, Inc.  
L2098 Friends of San Francisco Animal Care and Control  
L2099 Friends Of St. Francis Childcare Center  
L2100 Friends Of The Animals In The Redwood Empire  
L2710 Friends of the Commission on the Status of Women  
L2586 Friends of the Marin County Free Library  
L2094 Futures Without Violence  
L2357 Gateway Public Schools  
L2358 George Mark Children's House (George Mark Children's Fund)  
L2427 German Shepherd Rescue of Northern California, Inc.

L2455 Global Fund for Women (Global Fund for Women Inc)  
L2363 GO2 Foundation for Lung Cancer  
L2103 Golden Gate Labrador Retriever Rescue  
L2505 Good Karma Bikes  
L2647 Groceries For Seniors  
L2736 Guardians of the City  
L2737 Gubbio Project Inc, The (The Gubbio Project Inc)  
L2107 Guide Dogs for the Blind, Inc. (Guide Dogs for the Blind Inc)  
L2548 Habitats for Dogs & Cats (Habitats for Dogs and Cats)  
L2429 Harvest Home Animal Sanctuary  
L2111 Health & Medical Research Charities of America  
L2738 Health and Human Resource Education Center  
L2219 Healthier Kids Foundation Santa Clara County  
L2108 HealthRIGHT 360  
L2604 Hearing Dog Program  
L2114 Hispanic Scholarship Fund  
L2325 Homeless Children's Network  
L2552 Homeless Prenatal Program, Inc.  
L2117 Homeless Rescue Services  
L2118 Hope Hospice  
L2554 Hope Strengthens Foundation  
L2432 Horses On Death Row  
L2120 Hospice by the Bay  
L2122 Hospice of the East Bay (East Bay Integrated Care)  
L2457 Hospice, Pathways Hospice Foundation (Pathways Home Health and Hospice)  
L2623 House Rabbit Society  
L2127 Human Investment Project (HIP Housing) (Human Investment Project )  
L2129 Humane Farming Association  
L2130 Humane Society of Sonoma County  
L2754 Hunter's Chest Inc  
L2133 In Defense of Animals  
L2578 In God We Trust Foundation, Inc. - California Chapter  
L2624 Islamic-American Zakat Foundation, Inc.  
L2135 Island Cat Resources and Adoption  
L2141 JDRF International - Greater Bay Area Chapter

L2137 Jenny Lin Foundation  
L2139 Jewish Home & Rehab Center (Hebrew Home for Aged Disabled)  
L2668 K-9 Armor  
L2755 Kaliah's Heart  
L2756 Kiva Microfunds  
L2144 Lavender Youth Recreation & Information Center  
L2663 Law Enforcement Chaplaincy Foundation, The  
L2264 Legal Aid at Work  
L2146 Legal Services For Children, Inc.  
L2440 Legenade Childrens Fund  
L2148 Lifehouse, Inc.  
L2149 LightHouse for the Blind and Visually Impaired  
L2459 Lily's Legacy Senior Dog Sanctuary  
L2292 Lindsay Wildlife Museum  
L2686 Lions, Tigers & Bears  
L2153 Little Wishes  
L2362 Local Animal Charities of America  
L2695 Loma Linda University Medical Center (Seventh-Day Adventists Loma Linda University Medical Center Inc)  
L2436 Loved Twice  
L2156 Lupus Foundation Of Northern California  
L2240 Lutheran World Relief  
L2437 MAITRI Compassionate Care  
L2395 Make-A-Wish Foundation, Greater Bay Area  
L2650 Marin Center for Independent Living  
L2159 Marin Community Clinic  
L2461 Marin Friends of Ferals  
L2161 Marin Humane Society  
L2163 Marine Mammal Center (The Marine Mammal Center)  
L2590 Mark Reynolds Memorial Bike Fund Inc.  
L2164 Market Street Railway Company  
L2685 Marley's Mutts Dog Rescue (Marleys Mutts)  
L2462 Martha's Kitchen  
L2625 Martinez Education Foundation  
L2007 Meals on Wheels of Alameda County  
L2169 Meals on Wheels of Contra Costa, Inc.

L2170 Meals On Wheels Of San Francisco  
L2089 Meals on Wheels of Yolo County (People Resources)  
L2463 Military and Veterans Support Groups of America (Military Support Groups of America)  
L2172 Military Family and Veterans Service Organizations of America  
L2739 MO4PAWS  
L2652 Monkey Tail Ranch  
L2559 Mujeres Unidas y Activas (Women United and Active)  
L2464 Muttville  
L2696 National Pediatric Cancer Foundation  
L2591 NatureBridge  
L2628 Nepal Youth Foundation  
L2181 North Bay Developmental Disabilities Services  
L2512 Nuru International  
L2184 Oakland Zoo (Conservation Society of California)  
L2324 OneSky  
L2592 Operation Homefront California  
L2468 Operation: Care And Comfort  
L2188 Options Recovery Services  
L2189 Pacific Crest Trail Association  
L2561 Parkinson's and Brain Research Foundation (Childrens Gaucher Research Fund)  
L2688 Parkinson's Disease Research and Education Institute  
L2712 Paws for Purple Hearts  
L2653 Pediatric Cancer Research Foundation  
L2375 Performing Arts Workshop  
L2193 Pets In Need  
L2195 Philippine Empowerment for the Poor  
L2740 PKD Foundation  
L2198 Planned Parenthood Northern California (Planned Parenthood Shasta Diablo Inc)  
L2654 PODER! ((Fiscal Sponsor: Tides Center))  
L2297 Polar Bears International  
L2393 Pomeroy Recreation and Rehabilitation Center  
L2470 Portola Family Connection Center, Inc.  
L2714 Positive Resource Center  
L2402 Preventing Euthanasia Through Rescue  
L2202 Prince Hall Memorial Education and Scholarship Fund

L2328 Project Open Hand  
L2715 Ranger Road  
L2327 Raphael House of San Francisco  
L2741 Real Options For City Kids  
L2204 Rebuilding Together San Francisco  
L2367 Rebuilding Together Silicon Valley  
L2206 Redwood Gospel Missions  
L2593 Richmond Main Street Initiative Inc.  
L2594 Richmond YouthWORKS  
L2683 RichmondBUILD  
L2368 Ritter Center  
L2716 Ronald McDonald House Charities Bay Area  
L2601 Sacramento Sheriff's Activities League  
L2298 Sacramento SPCA (Sacramento Society for the Prevention of Cruelty to Animals)  
L2699 Sacramento Zoological Society  
L2210 Safe & Sound  
L2268 Safe Alternatives to Violent Environments (SAVE)  
L2208 Sakura Kai  
L2209 San Francisco AIDS Foundation  
L2717 San Francisco Bay Area Law Enforcement Emerald Society  
L2152 San Francisco Bay Area Little Brothers-Friends of the Elderly  
L2655 San Francisco Bay Bird Observatory  
L2563 San Francisco Firefighters Cancer Prevention Foundation  
L2408 San Francisco Foster Youth Fund  
L2445 San Francisco General Hospital Foundation  
L2214 San Francisco Police Activities League  
L2595 San Francisco Public Health Foundation  
L2228 San Francisco SPCA (San Francisco Society for the Prevention of Cruelty to Animals)  
L2215 San Francisco Symphony  
L2307 San Francisco Women Against Rape  
L2611 San Francisco Zoological Society  
L2212 San Francisco-Marin Food Bank (San Francisco Food Bank)  
L2757 San Jose Public Library Foundation, The  
L2218 San Mateo County Community Colleges Foundation  
L2473 San Mateo Public Library Foundation

L2439 SAVE THE FROGS  
L2662 Saving Horses, Changing Lives (Well Trained Horses)  
L2742 Schurig Center For Brain Injury Recovery (Marin Brain Injury Network)  
L2329 Search & Rescue Assist, Inc.  
L2743 Sequoia Parks Conservancy  
L2224 SETI Institute  
L2225 Seva Foundation  
L2226 Shanti Project  
L2269 Shepherd's Gate  
L2606 Sheriff's Toy Project ( )  
L2474 Shriners Hospitals for Children - Northern California  
L2691 Society For the Prevention of Cruelty To Animals of Monterey County  
L2682 Sojourn Chaplaincy  
L2567 Sojourn To The Past  
L2370 SonRise Equestrian Foundation  
L2565 SOS Meals on Wheels (Service Opportunities For Seniors, Inc.)  
L2371 South Bay Purebred Rescue  
L2229 Special Olympics Northern California  
L2301 Spinal Cord Injury Network International  
L2232 St. Anthony Foundation  
L2596 St. Vincent De Paul Society District Council of Marin County  
L2570 Stand Up To Cancer (Entertainment Industry Foundation)  
L2234 Support For Families Of Children With Disabilities  
L2406 Support Our Troops®, Inc. - California Chapter  
L2400 Support The Enlisted Project  
L2306 Supporters of San Francisco Police Department's Wilderness Program (San Francisco Police Wilderness Program)  
L2656 Swords to Plowshares Veterans Rights Organization  
L2758 Tenants Together: California Statewide Organization for Renter's Rights (Tenants Together)  
L2657 Tenderloin Neighborhood Development Corporation  
L2235 That Man May See, Inc.  
L2572 Toys and Joys Children's Charitable Foundation (Valley Toys and Joys Charitable Foundation)  
L2236 Tri-Valley Animal Rescue  
L2631 TroopsDirect (TroopsDirect Inc)  
L2659 Turtle Island Restoration Network  
L2477 U.S. Crisis Care (Community Chaplaincy)

L2064 UCSF Benioff Children's Hospital Foundation (Children's Hospital & Research Center Foundation)  
L2433 United Irish Cultural Center  
L2573 United Negro College Fund  
L2333 United States Adaptive Recreation Center  
L2574 United Through Reading  
L2241 Veterans Resource Centers of America (Vietnam Veterans Of California)  
L2372 Victory Ranch, Inc.  
L2719 Village Link  
L2720 Walk Oakland Bike Oakland  
L2478 Walk San Francisco Foundation  
L2576 Warrior Canine Connection, Inc.  
L2435 Wayfinder Family Services  
L2577 West Coast Post Trauma Retreat ((Fiscal Sponsor- First Responder Support Network, Inc. - FRSN))  
L2246 West Contra Costa Public Education Fund  
L2407 Whistlestop (Marin Senior Coordinating Council)  
L2744 Who Is Carter Foundation Inc  
L2666 Wikimedia Foundation, Inc.  
L2378 WildAid, Inc.  
L2304 WildCare  
L2250 Women's Cancer Resource Center  
L2253 Women's Recovery Services, A Unique Place  
L2383 YMCA of the East Bay (Young Men's Christian Association of the Central Bay Area)  
L2254 Yosemite Conservancy (Yosemite Foundation)  
L2745 Youth ALIVE! (Youth Alive)  
L2444 Zen Hospice Project

Internal Revenue Service  
P.O. Box 2508  
Cincinnati, OH 45201

Department of the Treasury

Date: November 7, 2016

AMERICAS BEST LOCAL CHARITIES  
1100 LARKSPUR LANDING CIRCLE STE 340  
LARKSPUR CA 94939-1827

**Person to Contact:**

Mr. Schatz - 0196497

**Toll-Free Telephone Number:**

877-829-5500

**Employer Identification Number:**

94-3042430

**Form 990 Required:**

Yes

Dear Sir or Madam:

This is in response to your request dated October 21, 2016, regarding your tax-exempt status.

We issued you a determination letter in August 1987, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

Our records also indicate you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC 509(a)(1) & 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit [www.irs.gov](http://www.irs.gov) or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

Sincerely yours,



Jeffrey I. Cooper  
Director, Exempt Organizations  
Rulings and Agreements

**Return of Organization Exempt From Income Tax**  
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

**2019**

**Open to Public Inspection**

**A** For the 2019 calendar year, or tax year beginning **5/01**, 2019, and ending **4/30**, 2020

|  |  |   |
|--|--|---|
| <b>B</b> Check if applicable:<br><input type="checkbox"/> Address change<br><input type="checkbox"/> Name change<br><input type="checkbox"/> Initial return<br><input type="checkbox"/> Final return/terminated<br><input type="checkbox"/> Amended return<br><input type="checkbox"/> Application pending | <b>C</b><br>AMERICA'S BEST LOCAL CHARITIES<br>1100 LARKSPUR LANDING CIRCLE #108<br>LARKSPUR, CA 94939-1827 | <b>D</b> Employer identification number<br>94-3042430 |
|  |  | <b>E</b> Telephone number<br>415-925-2663             |
|  |  | <b>G</b> Gross receipts \$ 14,537,789.                |

**F** Name and address of principal officer: **KATIE PIERCE**  
**SAME AS C ABOVE**

**H(a)** Is this a group return for subsidiaries?  Yes  No  
**H(b)** Are all subsidiaries included?  Yes  No  
If "No," attach a list. (see instructions)

**I** Tax-exempt status:  501(c)(3)  501(c) ( ) (insert no.)  4947(a)(1) or  527

**J** Website: ▶ **WWW.BESTLOCALCHARITIES.ORG**

**H(c)** Group exemption number ▶

**K** Form of organization:  Corporation  Trust  Association  Other ▶

**L** Year of formation: **1987** **M** State of legal domicile: **CA**

**Part I Summary**

|  |   |                                  |                     |
|--|---|----------------------------------|---------------------|
| <b>Activities &amp; Governance</b>   | <b>1</b> Briefly describe the organization's mission or most significant activities: <u>LOCAL INDEPENDENT CHARITIES OF AMERICA RECEIVES FUNDS FROM WORKPLACE PAYROLL DEDUCTION FUND DRIVES FOR DISTRIBUTION TO MEMBER AGENCIES.</u> |                                  |                     |
|  | <b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.  |                                  |                     |
|  | <b>3</b> Number of voting members of the governing body (Part VI, line 1a).....   | <b>3</b>                         | <b>6</b>            |
|  | <b>4</b> Number of independent voting members of the governing body (Part VI, line 1b).....   | <b>4</b>                         | <b>6</b>            |
|  | <b>5</b> Total number of individuals employed in calendar year 2019 (Part V, line 2a).....  | <b>5</b>                         | <b>0</b>            |
|  | <b>6</b> Total number of volunteers (estimate if necessary).....  | <b>6</b>                         | <b>6</b>            |
|  | <b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12.....   | <b>7a</b>                        | <b>0.</b>           |
| <b>b</b> Net unrelated business taxable income from Form 990-T, line 39..... | <b>7b</b>   | <b>0.</b>                        |                     |
| <b>Revenue</b>   | <b>8</b> Contributions and grants (Part VIII, line 1h).....   | <b>Prior Year</b>                | <b>Current Year</b> |
|  | <b>9</b> Program service revenue (Part VIII, line 2g).....  | 16,681,005.                      | 14,537,789.         |
|  | <b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d).....  |                                  |                     |
|  | <b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e).....   |                                  |                     |
|  | <b>12</b> Total revenue — add lines 8 through 11 (must equal Part VIII, column (A), line 12).....   | 16,681,005.                      | 14,537,789.         |
| <b>Expenses</b>  | <b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3).....   | 16,456,279.                      | 14,101,978.         |
|  | <b>14</b> Benefits paid to or for members (Part IX, column (A), line 4).....  |                                  |                     |
|  | <b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10).....  |                                  |                     |
|  | <b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e).....   |                                  |                     |
|  | <b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶ 68,056.  |                                  |                     |
|  | <b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e).....   | 224,726.                         | 435,811.            |
|  | <b>18</b> Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25).....  | 16,681,005.                      | 14,537,789.         |
| <b>19</b> Revenue less expenses. Subtract line 18 from line 12.....          |   | <b>0.</b>                        |                     |
| <b>Net Assets or Fund Balances</b>   | <b>20</b> Total assets (Part X, line 16).....   | <b>Beginning of Current Year</b> | <b>End of Year</b>  |
|  | <b>21</b> Total liabilities (Part X, line 26).....  | 3,730,689.                       | 3,004,313.          |
|  | <b>22</b> Net assets or fund balances. Subtract line 21 from line 20.....   | 3,730,689.                       | 3,004,313.          |
|  |   | <b>0.</b>                        | <b>0.</b>           |

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here**

Signature of officer: *[Signature]* Date: Oct 29, 2020

**KATIE PIERCE**  
Type or print name and title **BOARD SEC/TRSR**

**Paid Preparer Use Only**

Print/Type preparer's name: **PETER MEDINA** Preparer's signature: *[Signature]* Date: 6/27/2020

Firm's name: **MAZE & ASSOCIATES** Check  if self-employed PTIN: **P01809278**

Firm's address: **3478 BUSKIRK AVE STE 215 PLEASANT HILL, CA 94523** Firm's EIN: **94-2590179**

Phone no.: **925-930-0902**

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

Form **8879-EO**

### IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

For calendar year 2019, or fiscal year beginning 5/01, 2019, and ending 4/30, 20 2020

# 2019

Department of the Treasury  
Internal Revenue Service

▶ Do not send to the IRS. Keep for your records.

▶ Go to [www.irs.gov/Form8879EO](http://www.irs.gov/Form8879EO) for the latest information.

Name of exempt organization

Employer identification number

AMERICA'S BEST LOCAL CHARITIES

94-3042430

Name and title of officer

KATIE PIERCE

BOARD SEC/TRSR

#### Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

|  |                                       |  |     |                    |
|--|---------------------------------------|--|-----|--------------------|
| 1 a Form 990 check here . . . . .      | ▶ <input checked="" type="checkbox"/> | b Total revenue, if any (Form 990, Part VIII, column (A), line 12) . . . . . | 1 b | <u>14,537,789.</u> |
| 2 a Form 990-EZ check here . . . . .   | ▶ <input type="checkbox"/>            | b Total revenue, if any (Form 990-EZ, line 9) . . . . .                      | 2 b |                    |
| 3 a Form 1120-POL check here . . . . . | ▶ <input type="checkbox"/>            | b Total tax (Form 1120-POL, line 22) . . . . .                               | 3 b |                    |
| 4 a Form 990-PF check here . . . . .   | ▶ <input type="checkbox"/>            | b Tax based on investment income (Form 990-PF, Part VI, line 5) . . . . .    | 4 b |                    |
| 5 a Form 8868 check here . . . . .     | ▶ <input type="checkbox"/>            | b Balance Due (Form 8868, line 3c) . . . . .                                 | 5 b |                    |

#### Part II Declaration and Signature Authorization of Officer

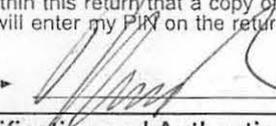
Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2019 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

I authorize MAZE & ASSOCIATES to enter my PIN 00293 as my signature  
ERO firm name Enter five numbers, but do not enter all zeros

on the organization's tax year 2019 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2019 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Officer's signature ▶ 

Date ▶ Oct 29, 2020

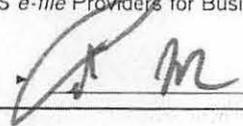
#### Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN. . . . .

68580509278

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2019 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ 

Date ▶ 10/27/2020

**ERO Must Retain This Form – See Instructions  
Do Not Submit This Form to the IRS Unless Requested To Do So**

BAA For Paperwork Reduction Act Notice, see instructions.

Form 8879-EO (2019)

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III. [ ]

1 Briefly describe the organization's mission:

LOCAL INDEPENDENT CHARITIES OF AMERICA RECEIVES FUNDS FROM WORKPLACE PAYROLL DEDUCTION FUND DRIVES FOR DISTRIBUTION TO MEMBER AGENCIES.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [ ] Yes [X] No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [ ] Yes [X] No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 14,101,978. including grants of \$ 14,101,978.) (Revenue \$ )

THE FEDERATION'S PRIMARY PURPOSE IS TO SCREEN AND CERTIFY CHARITIES THAT MEET STANDARDS FOR INCLUSION IN CORPORATE AND GOVERNMENT WORKPLACE CHARITABLE FUND DRIVES AND TO ACT AS THE CENTRAL REPRESENTATIVE AND FISCAL AGENT IN THOSE DRIVES, THEREBY REDUCING FUND RAISING COSTS FOR BOTH THE CHARITIES AND CONTRIBUTORS. THESE EXPENSES RELATE TO DISTRIBUTIONS TO THE THREE HUNDRED AND TWENTY-ONE MEMBER AGENCIES FROM AMOUNTS COLLECTED THROUGH THE CAMPAIGN.

4b (Code: ) (Expenses \$ 320,817. including grants of \$ ) (Revenue \$ )

TO PROVIDE TELEPHONE, PRINT AND WEB-BASED EDUCATION AND INFORMATION SERVICES FOR CONTRIBUTORS TO USE IN GIFT-MAKING DECISIONS; TO TRAIN CHARITIES ON HOW TO SERVE WORKPLACE CONTRIBUTORS; TO PROVIDE LOGISTICAL SUPPORT TO FUND DRIVE ORGANIZERS; TO OPEN NEW WORKPLACE FUND DRIVES; AND TO PROVIDE NECESSARY MANAGEMENT AND FISCAL SERVICES.

4c (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4d Other program services (Describe on Schedule O.)

(Expenses \$ including grants of \$ ) (Revenue \$ )

4e Total program service expenses 14,422,795.

**Part IV Checklist of Required Schedules**

|  | Yes | No |
|--|-----|----|
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If 'Yes,' complete Schedule A</i> .....   | X   |    |
| 2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? .....   |     | X  |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If 'Yes,' complete Schedule C, Part I</i> .....  |     | X  |
| 4 <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If 'Yes,' complete Schedule C, Part II</i> .....   |     | X  |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If 'Yes,' complete Schedule C, Part III</i> .....   |     | X  |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If 'Yes,' complete Schedule D, Part I</i> .....  |     | X  |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i> .....  |     | X  |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If 'Yes,' complete Schedule D, Part III</i> .....   |     | X  |
| 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If 'Yes,' complete Schedule D, Part IV</i> .....            |     | X  |
| 10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If 'Yes,' complete Schedule D, Part V</i> .....   |     | X  |
| 11 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.   |     |    |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If 'Yes,' complete Schedule D, Part VI</i> .....   |     | X  |
| b Did the organization report an amount for investments – other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VII</i> .....  |     | X  |
| c Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VIII</i> .....  |     | X  |
| d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part IX</i> .....   |     | X  |
| e Did the organization report an amount for other liabilities in Part X, line 25? <i>If 'Yes,' complete Schedule D, Part X</i> .....   | X   |    |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If 'Yes,' complete Schedule D, Part X</i> .....  |     | X  |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If 'Yes,' complete Schedule D, Parts XI and XII</i> .....  | X   |    |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional</i> .....   |     | X  |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If 'Yes,' complete Schedule E</i> .....  |     | X  |
| 14a Did the organization maintain an office, employees, or agents outside of the United States? .....  |     | X  |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If 'Yes,' complete Schedule F, Parts I and IV</i> ..... |     | X  |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If 'Yes,' complete Schedule F, Parts II and IV</i> .....   |     | X  |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If 'Yes,' complete Schedule F, Parts III and IV</i> .....   |     | X  |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If 'Yes,' complete Schedule G, Part I</i> (see instructions) .....  |     | X  |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If 'Yes,' complete Schedule G, Part II</i> .....   |     | X  |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If 'Yes,' complete Schedule G, Part III</i> .....   |     | X  |
| 20a Did the organization operate one or more hospital facilities? <i>If 'Yes,' complete Schedule H</i> .....   |     | X  |
| b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return? .....   |     |    |
| 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II</i> .....  | X   |    |

**Part IV Checklist of Required Schedules** (continued)

|     |  | Yes | No |
|-----|--|-----|----|
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If 'Yes,' complete Schedule I, Parts I and III.</i>  |     | X  |
| 23  | Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>   |     | X  |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25a.</i>   |     | X  |
| 24b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  |     |    |
| 24c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?   |     |    |
| 24d | Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?  |     |    |
| 25a | <b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I.</i>  |     | X  |
| 25b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I.</i>  |     | X  |
| 26  | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part II.</i>   |     | X  |
| 27  | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i> |     | X  |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):   |     |    |
| 28a | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If 'Yes,' complete Schedule L, Part IV.</i>   |     | X  |
| 28b | A family member of any individual described in line 28a? <i>If 'Yes,' complete Schedule L, Part IV.</i>  |     | X  |
| 28c | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If 'Yes,' complete Schedule L, Part IV.</i>  |     | X  |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M.</i>   |     | X  |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M.</i>   |     | X  |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I.</i>   |     | X  |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II.</i>   |     | X  |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I.</i>   |     | X  |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.</i>   |     | X  |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  |     | X  |
| 35b | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2.</i>  |     |    |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2.</i>  |     | X  |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI.</i>  |     | X  |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?<br><b>Note:</b> All Form 990 filers are required to complete Schedule O.  | X   |    |

**Part V Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response or note to any line in this Part V.

|     |   | Yes | No |
|-----|---|-----|----|
| 1 a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. <span style="float:right">1 a 0</span>  |     |    |
| b   | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable. <span style="float:right">1 b 0</span>   |     |    |
| c   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? <span style="float:right">1 c</span> |     |    |

**Part V** Statements Regarding Other IRS Filings and Tax Compliance (continued)

|  |   | Yes | No |
|--|---|-----|----|
| <b>2 a</b>   | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return. . . . . <b>2 a</b> 0   |     |    |
| <b>b</b>   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . . . . . <b>2 b</b>   |     |    |
| <b>Note:</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) |   |     |    |
| <b>3 a</b>   | Did the organization have unrelated business gross income of \$1,000 or more during the year? . . . . . <b>3 a</b>  |     | X  |
| <b>b</b>   | If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule O. . . . . <b>3 b</b>   |     |    |
| <b>4 a</b>   | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . . <b>4 a</b> |     | X  |
| <b>b</b>   | If 'Yes,' enter the name of the foreign country ▶<br>See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  |     |    |
| <b>5 a</b>   | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . . . . <b>5 a</b>  |     | X  |
| <b>b</b>   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? . . . . . <b>5 b</b>   |     | X  |
| <b>c</b>   | If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? . . . . . <b>5 c</b>   |     |    |
| <b>6 a</b>   | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . . . . <b>6 a</b>                                    |     | X  |
| <b>b</b>   | If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . . <b>6 b</b>  |     |    |
| <b>7</b>   | <b>Organizations that may receive deductible contributions under section 170(c).</b>  |     |    |
| <b>a</b>   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . . <b>7 a</b>  |     | X  |
| <b>b</b>   | If 'Yes,' did the organization notify the donor of the value of the goods or services provided? . . . . . <b>7 b</b>  |     |    |
| <b>c</b>   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . . <b>7 c</b>   |     | X  |
| <b>d</b>   | If 'Yes,' indicate the number of Forms 8282 filed during the year. . . . . <b>7 d</b>   |     |    |
| <b>e</b>   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . . <b>7 e</b>  |     | X  |
| <b>f</b>   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . . <b>7 f</b>   |     | X  |
| <b>g</b>   | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? . . . . . <b>7 g</b>   |     |    |
| <b>h</b>   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? . . . . . <b>7 h</b>   |     |    |
| <b>8</b>   | <b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? . . . . . <b>8</b>   |     |    |
| <b>9</b>   | <b>Sponsoring organizations maintaining donor advised funds.</b>  |     |    |
| <b>a</b>   | Did the sponsoring organization make any taxable distributions under section 4966? . . . . . <b>9 a</b>   |     |    |
| <b>b</b>   | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . . . . <b>9 b</b>  |     |    |
| <b>10</b>  | <b>Section 501(c)(7) organizations.</b> Enter:  |     |    |
| <b>a</b>   | Initiation fees and capital contributions included on Part VIII, line 12. . . . . <b>10 a</b>   |     |    |
| <b>b</b>   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . . . . . <b>10 b</b>   |     |    |
| <b>11</b>  | <b>Section 501(c)(12) organizations.</b> Enter:   |     |    |
| <b>a</b>   | Gross income from members or shareholders . . . . . <b>11 a</b>   |     |    |
| <b>b</b>   | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) . . . . . <b>11 b</b>  |     |    |
| <b>12 a</b>  | <b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041? . . . . . <b>12 a</b>   |     |    |
| <b>b</b>   | If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year. . . . . <b>12 b</b>  |     |    |
| <b>13</b>  | <b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>   |     |    |
| <b>a</b>   | Is the organization licensed to issue qualified health plans in more than one state? . . . . . <b>13 a</b>  |     |    |
| <b>Note:</b> See the instructions for additional information the organization must report on Schedule O.         |   |     |    |
| <b>b</b>   | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans . . . . . <b>13 b</b>   |     |    |
| <b>c</b>   | Enter the amount of reserves on hand . . . . . <b>13 c</b>  |     |    |
| <b>14 a</b>  | Did the organization receive any payments for indoor tanning services during the tax year? . . . . . <b>14 a</b>  |     | X  |
| <b>b</b>   | If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O. . . . . <b>14 b</b>  |     |    |
| <b>15</b>  | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? . . . . . <b>15</b><br>If 'Yes,' see instructions and file Form 4720, Schedule N.                    |     | X  |
| <b>16</b>  | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If 'Yes,' complete Form 4720, Schedule O. . . . . <b>16</b>   |     | X  |

**Part VI Governance, Management, and Disclosure** For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

**Section A. Governing Body and Management**

|     |   | Yes | No |
|-----|---|-----|----|
| 1 a | Enter the number of voting members of the governing body at the end of the tax year. . . . .<br>If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. . . . . |     |    |
| 1 a | 6   |     |    |
| b   | Enter the number of voting members included on line 1a, above, who are independent . . . . .  |     |    |
| 1 b | 6   |     |    |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .   |     | X  |
| 2   |   |     |    |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? . . . SEE . SCH . O . . . . .   | X   |    |
| 3   |   |     |    |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .  |     | X  |
| 4   |   |     |    |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .  |     | X  |
| 5   |   |     |    |
| 6   | Did the organization have members or stockholders? . . . . .  |     | X  |
| 6   |   |     |    |
| 7 a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .  |     | X  |
| 7 a |   |     |    |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .   |     | X  |
| 7 b |   |     |    |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:   |     |    |
| a   | The governing body? . . . . .   | X   |    |
| 8 a |   |     |    |
| b   | Each committee with authority to act on behalf of the governing body? . . . . .   |     | X  |
| 8 b |   |     |    |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule O. . . . .   |     | X  |
| 9   |   |     |    |

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

|      |  | Yes | No |
|------|--|-----|----|
| 10 a | Did the organization have local chapters, branches, or affiliates? . . . . .   |     | X  |
| 10 a |  |     |    |
| b    | If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .   |     |    |
| 10 b |  |     |    |
| 11 a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .  | X   |    |
| 11 a |  |     |    |
| b    | Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O . . . . .   |     |    |
| 12 a | Did the organization have a written conflict of interest policy? If 'No,' go to line 13. . . . .   | X   |    |
| 12 a |  |     |    |
| b    | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .  | X   |    |
| 12 b |  |     |    |
| c    | Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done. . . . SEE . SCHEDULE . O . . . . .   | X   |    |
| 12 c |  |     |    |
| 13   | Did the organization have a written whistleblower policy? . . . . .  | X   |    |
| 13   |  |     |    |
| 14   | Did the organization have a written document retention and destruction policy? . . . . .   | X   |    |
| 14   |  |     |    |
| 15   | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |     |    |
| a    | The organization's CEO, Executive Director, or top management official. . . . .  |     | X  |
| 15 a |  |     |    |
| b    | Other officers or key employees of the organization. . . . .<br>If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).  |     | X  |
| 15 b |  |     |    |
| 16 a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .  |     | X  |
| 16 a |  |     |    |
| b    | If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . |     |    |
| 16 b |  |     |    |

**Section C. Disclosure**

- 17 List the states with which a copy of this Form 990 is required to be filed ▶ CA
- 18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
 Own website     Another's website     Upon request     Other (explain on Schedule O)
- 19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. SEE SCHEDULE O
- 20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶  
 LISA FIERRO 1100 LARKSPUR LANDING CIRCLE, SUITE 108 LARKSPUR CA 94939 (415) 925-2600

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII.

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1 a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)<br>Name and title                 | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|---------------------------------------|--|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|                                       |  | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (1) PAUL KRAINTZ<br>BOARD PRESIDENT   | 1<br>0   | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (2) DIANNE AYON<br>VICE PRESIDENT     | 1<br>0   | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (3) KATIE PIERCE<br>BOARD SEC/TRSR    | 1<br>0   | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (4) MARGANETTA FINNEY<br>BOARD MEMBER | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (5) GERALDINE MAGES<br>BOARD MEMBER   | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (6) KAREN SCHUSTER<br>BOARD MEMBER    | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (7) -----                             |  |   |                       |         |              |                              |        |  |   |   |
| (8) -----                             |  |   |                       |         |              |                              |        |  |   |   |
| (9) -----                             |  |   |                       |         |              |                              |        |  |   |   |
| (10) -----                            |  |   |                       |         |              |                              |        |  |   |   |
| (11) -----                            |  |   |                       |         |              |                              |        |  |   |   |
| (12) -----                            |  |   |                       |         |              |                              |        |  |   |   |
| (13) -----                            |  |   |                       |         |              |                              |        |  |   |   |
| (14) -----                            |  |   |                       |         |              |                              |        |  |   |   |

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

| (A)<br>Name and title  | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|---------|--------------|------------------------------|--|---|---|
|  |  | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee |  |   |   |
| (15) -----   |  |   |                       |         |              |                              |  |   |   |
| (16) -----   |  |   |                       |         |              |                              |  |   |   |
| (17) -----   |  |   |                       |         |              |                              |  |   |   |
| (18) -----   |  |   |                       |         |              |                              |  |   |   |
| (19) -----   |  |   |                       |         |              |                              |  |   |   |
| (20) -----   |  |   |                       |         |              |                              |  |   |   |
| (21) -----   |  |   |                       |         |              |                              |  |   |   |
| (22) -----   |  |   |                       |         |              |                              |  |   |   |
| (23) -----   |  |   |                       |         |              |                              |  |   |   |
| (24) -----   |  |   |                       |         |              |                              |  |   |   |
| (25) -----   |  |   |                       |         |              |                              |  |   |   |
| <b>1 b Subtotal</b> .....  |  |   |                       |         |              | 0.                           | 0.   | 0.  |   |
| <b>c Total from continuation sheets to Part VII, Section A</b> ..... |  |   |                       |         |              | 0.                           | 0.   | 0.  |   |
| <b>d Total (add lines 1b and 1c)</b> .....                           |  |   |                       |         |              | 0.                           | 0.   | 0.  |   |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

|   | Yes | No |
|---|-----|----|
| 3 Did the organization list any <b>former</b> officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If 'Yes,' complete Schedule J for such individual</i> .....  | 3   | X  |
| 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If 'Yes,' complete Schedule J for such individual</i> ..... | 4   | X  |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If 'Yes,' complete Schedule J for such person</i> .....                       | 5   | X  |

**Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address                                     | (B)<br>Description of services | (C)<br>Compensation |
|--|--------------------------------|---------------------|
| MAGUIRE/MAGUIRE, INC. 1100 LARKSPUR LANDING CIR. STE 108 LARKSPUR, C | ASSOC MGMT SVCS                | 340,280.            |
|  |                                |                     |
|  |                                |                     |
|  |                                |                     |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **1**

**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

|  |  | (A)<br>Total revenue                                | (B)<br>Related or<br>exempt<br>function<br>revenue  | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from tax<br>under sections<br>512-514 |  |
|--|--|---|---|---|--|--|
| <b>Contributions, Gifts, Grants<br/>and Other Similar Amounts</b>  | 1 a Federated campaigns.....   | 1 a 14,537,789.                                     |   |   |  |  |
|  | b Membership dues.....   | 1 b   |   |   |  |  |
|  | c Fundraising events.....  | 1 c   |   |   |  |  |
|  | d Related organizations.....   | 1 d   |   |   |  |  |
|  | e Government grants (contributions)....  | 1 e   |   |   |  |  |
|  | f All other contributions, gifts, grants, and<br>similar amounts not included above....  | 1 f   |   |   |  |  |
|  | g Noncash contributions included in<br>lines 1a-1f.....  | 1 g   |   |   |  |  |
|  | <b>h Total.</b> Add lines 1a-1f.....   |   | 14,537,789.   |   |  |  |
| <b>Program Service Revenue</b>                                     | Business Code  |   |   |   |  |  |
|  | 2 a -----  |   |   |   |  |  |
|  | b -----  |   |   |   |  |  |
|  | c -----  |   |   |   |  |  |
|  | d -----  |   |   |   |  |  |
|  | e -----  |   |   |   |  |  |
|  | f All other program service revenue....  |   |   |   |  |  |
| <b>g Total.</b> Add lines 2a-2f.....                               |  |   |   |   |  |  |
| <b>Other Revenue</b>   | 3 Investment income (including dividends, interest, and<br>other similar amounts).....   |   |   |   |  |  |
|  | 4 Income from investment of tax-exempt bond proceeds..   |   |   |   |  |  |
|  | 5 Royalties.....   |   |   |   |  |  |
|  | 6 a Gross rents.....   | 6 a   | (i) Real  | (ii) Personal                           |  |  |
|  |  |   | b Less: rental expenses                             | 6 b                                     |  |  |
|  |  |   | c Rental income or (loss)                           | 6 c                                     |  |  |
|  |  |   | d Net rental income or (loss).....                  |   |  |  |
|  | 7 a Gross amount from<br>sales of assets<br>other than inventory   | 7 a   | (i) Securities                                      | (ii) Other                              |  |  |
|  |  |   | b Less: cost or other basis<br>and sales expenses   | 7 b                                     |  |  |
|  |  |   | c Gain or (loss).....                               | 7 c                                     |  |  |
|  |  |   | d Net gain or (loss).....                           |   |  |  |
|  | 8 a Gross income from fundraising events<br>(not including \$ _____<br>of contributions reported on line 1c).<br>See Part IV, line 18..... | 8 a   |   |   |  |  |
|  |  |   | b Less: direct expenses.....                        | 8 b                                     |  |  |
|  |  |   | c Net income or (loss) from fundraising events..... |   |  |  |
|  | 9 a Gross income from gaming activities.<br>See Part IV, line 19.....  | 9 a   |   |   |  |  |
| b Less: direct expenses.....                                       |  |   | 9 b   |   |  |  |
| c Net income or (loss) from gaming activities.....                 |  |   |   |   |  |  |
| 10 a Gross sales of inventory, less.....<br>returns and allowances | 10 a   |   |   |   |  |  |
|  |  | b Less: cost of goods sold....                      | 10 b  |   |  |  |
|  |  | c Net income or (loss) from sales of inventory..... |   |   |  |  |
| <b>Miscellaneous<br/>Revenue</b>                                   | Business Code  |   |   |   |  |  |
|  | 11 a -----   |   |   |   |  |  |
|  | b -----  |   |   |   |  |  |
|  | c -----  |   |   |   |  |  |
|  | d All other revenue.....   |   |   |   |  |  |
| <b>e Total.</b> Add lines 11a-11d.....                             |  |   |   |   |  |  |
| <b>12 Total revenue.</b> See instructions.....                     |  | 14,537,789.   | 0.  | 0.                                      | 0.   |  |

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

| <b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b>  | <b>(A)</b><br>Total expenses | <b>(B)</b><br>Program service expenses | <b>(C)</b><br>Management and general expenses | <b>(D)</b><br>Fundraising expenses |
|--|------------------------------|--|---|------------------------------------|
| 1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.  | 14,101,978.                  | 14,101,978.                            |   |                                    |
| 2 Grants and other assistance to domestic individuals. See Part IV, line 22.   |                              |  |   |                                    |
| 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.  |                              |  |   |                                    |
| 4 Benefits paid to or for members.   |                              |  |   |                                    |
| 5 Compensation of current officers, directors, trustees, and key employees.  | 0.                           | 0.                                     | 0.  | 0.                                 |
| 6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).  | 0.                           | 0.                                     | 0.  | 0.                                 |
| 7 Other salaries and wages.  |                              |  |   |                                    |
| 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).  |                              |  |   |                                    |
| 9 Other employee benefits.   |                              |  |   |                                    |
| 10 Payroll taxes.  |                              |  |   |                                    |
| 11 Fees for services (nonemployees):   |                              |  |   |                                    |
| a Management.  | 340,280.                     | 255,210.                               | 17,014.                                       | 68,056.                            |
| b Legal.   | 10,800.                      |  | 10,800.                                       |                                    |
| c Accounting.  | 63,650.                      | 60,468.                                | 3,182.  |                                    |
| d Lobbying.  |                              |  |   |                                    |
| e Professional fundraising services. See Part IV, line 17.   |                              |  |   |                                    |
| f Investment management fees.  |                              |  |   |                                    |
| g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)   |                              |  |   |                                    |
| 12 Advertising and promotion.  |                              |  |   |                                    |
| 13 Office expenses.  |                              |  |   |                                    |
| 14 Information technology.   |                              |  |   |                                    |
| 15 Royalties.  |                              |  |   |                                    |
| 16 Occupancy.  |                              |  |   |                                    |
| 17 Travel.   |                              |  |   |                                    |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials.   |                              |  |   |                                    |
| 19 Conferences, conventions, and meetings.   |                              |  |   |                                    |
| 20 Interest.   |                              |  |   |                                    |
| 21 Payments to affiliates.   |                              |  |   |                                    |
| 22 Depreciation, depletion, and amortization.  |                              |  |   |                                    |
| 23 Insurance.  | 4,189.                       |  | 4,189.  |                                    |
| 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)                                       |                              |  |   |                                    |
| a <u>AUDIT</u>   | 11,753.                      |  | 11,753.                                       |                                    |
| b <u>STATE REGISTRATION FEES</u>   | 5,139.                       | 5,139.                                 |   |                                    |
| c _____  |                              |  |   |                                    |
| d _____  |                              |  |   |                                    |
| e All other expenses.  |                              |  |   |                                    |
| 25 Total functional expenses. Add lines 1 through 24e.   | 14,537,789.                  | 14,422,795.                            | 46,938.                                       | 68,056.                            |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). |                              |  |   |                                    |

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X.

|                                    |   | (A)<br>Beginning of year  |            | (B)<br>End of year |            |
|------------------------------------|---|---|------------|--------------------|------------|
| <b>Assets</b>                      | 1   | Cash — non-interest-bearing   | 846,096.   | 1                  | 746,613.   |
|                                    | 2   | Savings and temporary cash investments  |            | 2                  |            |
|                                    | 3   | Pledges and grants receivable, net  | 2,728,030. | 3                  | 2,203,558. |
|                                    | 4   | Accounts receivable, net  | 156,563.   | 4                  | 54,142.    |
|                                    | 5   | Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons |            | 5                  |            |
|                                    | 6   | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)   |            | 6                  |            |
|                                    | 7   | Notes and loans receivable, net   |            | 7                  |            |
|                                    | 8   | Inventories for sale or use   |            | 8                  |            |
|                                    | 9   | Prepaid expenses and deferred charges   |            | 9                  |            |
|                                    | 10a   | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D   |            | 10a                |            |
|                                    | b   | Less: accumulated depreciation  |            | 10b                | 10c        |
|                                    | 11  | Investments — publicly traded securities  |            | 11                 |            |
|                                    | 12  | Investments — other securities. See Part IV, line 11  |            | 12                 |            |
|                                    | 13  | Investments — program-related. See Part IV, line 11   |            | 13                 |            |
|                                    | 14  | Intangible assets   |            | 14                 |            |
|                                    | 15  | Other assets. See Part IV, line 11  |            | 15                 |            |
| 16                                 | <b>Total assets.</b> Add lines 1 through 15 (must equal line 33)  | 3,730,689.  | 16         | 3,004,313.         |            |
| <b>Liabilities</b>                 | 17  | Accounts payable and accrued expenses   |            | 17                 |            |
|                                    | 18  | Grants payable  |            | 18                 |            |
|                                    | 19  | Deferred revenue  |            | 19                 |            |
|                                    | 20  | Tax-exempt bond liabilities   |            | 20                 |            |
|                                    | 21  | Escrow or custodial account liability. Complete Part IV of Schedule D   |            | 21                 |            |
|                                    | 22  | Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons      |            | 22                 |            |
|                                    | 23  | Secured mortgages and notes payable to unrelated third parties  |            | 23                 |            |
|                                    | 24  | Unsecured notes and loans payable to unrelated third parties  |            | 24                 |            |
| 25                                 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D | 3,730,689.  | 25         | 3,004,313.         |            |
| 26                                 | <b>Total liabilities.</b> Add lines 17 through 25   | 3,730,689.  | 26         | 3,004,313.         |            |
| <b>Net Assets or Fund Balances</b> | <b>Organizations that follow FASB ASC 958, check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27, 28, 32, and 33.</b>                           |   |            |                    |            |
|                                    | 27  | Net assets without donor restrictions   |            | 27                 |            |
|                                    | 28  | Net assets with donor restrictions  |            | 28                 |            |
|                                    | <b>Organizations that do not follow FASB ASC 958, check here</b> <input type="checkbox"/> <b>and complete lines 29 through 33.</b>                                    |   |            |                    |            |
|                                    | 29  | Capital stock or trust principal, or current funds  |            | 29                 |            |
|                                    | 30  | Paid-in or capital surplus, or land, building, or equipment fund  |            | 30                 |            |
|                                    | 31  | Retained earnings, endowment, accumulated income, or other funds  |            | 31                 |            |
| 32                                 | <b>Total net assets or fund balances.</b>   | 0.  | 32         | 0.                 |            |
| 33                                 | <b>Total liabilities and net assets/fund balances.</b>  | 3,730,689.  | 33         | 3,004,313.         |            |

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI.

|    |  |    |             |
|----|--|----|-------------|
| 1  | Total revenue (must equal Part VIII, column (A), line 12)  | 1  | 14,537,789. |
| 2  | Total expenses (must equal Part IX, column (A), line 25)   | 2  | 14,537,789. |
| 3  | Revenue less expenses. Subtract line 2 from line 1   | 3  | 0.          |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))                      | 4  | 0.          |
| 5  | Net unrealized gains (losses) on investments   | 5  |             |
| 6  | Donated services and use of facilities   | 6  |             |
| 7  | Investment expenses  | 7  |             |
| 8  | Prior period adjustments   | 8  |             |
| 9  | Other changes in net assets or fund balances (explain on Schedule O)   | 9  | 0.          |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 10 | 0.          |

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII.

|    |   | Yes | No |
|----|---|-----|----|
| 1  | Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.   |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?<br>If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis |     | X  |
| 2b | Were the organization's financial statements audited by an independent accountant?<br>If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:<br><input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                | X   |    |
| 2c | If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.   | X   |    |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  |     | X  |
| 3b | If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits.   |     |    |

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

**2019**

**Open to Public Inspection**

|   |   |
|---|---|
| Name of the organization<br><b>AMERICA'S BEST LOCAL CHARITIES</b> | Employer identification number<br><b>94-3042430</b> |
|---|---|

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: \_\_\_\_\_
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8  A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9  An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: \_\_\_\_\_
- 10  An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11  An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
  - a  **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
  - b  **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
  - c  **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
  - d  **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
  - e  Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
  - f Enter the number of supported organizations.
  - g Provide the following information about the supported organization(s).

|              | (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1-10 above (see instructions)) | (iv) Is the organization listed in your governing document? |    | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
|--------------|------------------------------------|----------|---|---|----|---|---|
|              |                                    |          |   | Yes   | No |   |   |
| (A)          |                                    |          |   |   |    |   |   |
| (B)          |                                    |          |   |   |    |   |   |
| (C)          |                                    |          |   |   |    |   |   |
| (D)          |                                    |          |   |   |    |   |   |
| (E)          |                                    |          |   |   |    |   |   |
| <b>Total</b> |                                    |          |   |   |    |   |   |

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2015   | (b) 2016   | (c) 2017  | (d) 2018  | (e) 2019  | (f) Total   |
|---|------------|------------|-----------|-----------|-----------|-------------|
| 1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.) . . . . .  | 8,310,311. | 8,819,784. | 19753088. | 16681005. | 14537789. | 68,101,977. |
| 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . . .   |            |            |           |           |           | 0.          |
| 3 The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .   |            |            |           |           |           | 0.          |
| 4 <b>Total.</b> Add lines 1 through 3. . . . .  | 8,310,311. | 8,819,784. | 19753088. | 16681005. | 14537789. | 68,101,977. |
| 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . . |            |            |           |           |           | 0.          |
| 6 <b>Public support.</b> Subtract line 5 from line 4. . . . .   |            |            |           |           |           | 68,101,977. |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2015   | (b) 2016   | (c) 2017  | (d) 2018  | (e) 2019  | (f) Total   |
|---|------------|------------|-----------|-----------|-----------|-------------|
| 7 Amounts from line 4. . . . .  | 8,310,311. | 8,819,784. | 19753088. | 16681005. | 14537789. | 68,101,977. |
| 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources. . . . .  |            |            |           |           |           | 0.          |
| 9 Net income from unrelated business activities, whether or not the business is regularly carried on. . . . .   |            |            |           |           |           | 0.          |
| 10 Other income. Do not include gain or loss from the sale of capital assets. (Explain in Part VI.) SEE PART VI . . . . .   | 50,922.    | 36,267.    |           |           |           | 87,189.     |
| 11 <b>Total support.</b> Add lines 7 through 10. . . . .  |            |            |           |           |           | 68,189,166. |
| 12 Gross receipts from related activities, etc. (see instructions) . . . . .  |            |            |           |           | 12        | 0.          |
| 13 <b>First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . . ▶ <input type="checkbox"/> |            |            |           |           |           |             |

**Section C. Computation of Public Support Percentage**

|  |    |         |
|--|----|---------|
| 14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f)). . . . .   | 14 | 99.87 % |
| 15 Public support percentage from 2018 Schedule A, Part II, line 14. . . . .   | 15 | 99.78 % |
| 16a <b>33-1/3% support test—2019.</b> If the organization did not check the box on line 13, and line 14 is 33-1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization. . . . . ▶ <input checked="" type="checkbox"/>  |    |         |
| b <b>33-1/3% support test—2018.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization. . . . . ▶ <input type="checkbox"/>  |    |         |
| 17a <b>10%-facts-and-circumstances test—2019.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. . . . . ▶ <input type="checkbox"/>    |    |         |
| b <b>10%-facts-and-circumstances test—2018.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. . . . . ▶ <input type="checkbox"/> |    |         |
| 18 <b>Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions. . . . . ▶ <input type="checkbox"/>   |    |         |

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.).....   |          |          |          |          |          |           |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose..... |          |          |          |          |          |           |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513.   |          |          |          |          |          |           |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.....  |          |          |          |          |          |           |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge...  |          |          |          |          |          |           |
| <b>6 Total.</b> Add lines 1 through 5....  |          |          |          |          |          |           |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons.....  |          |          |          |          |          |           |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.....           |          |          |          |          |          |           |
| <b>c</b> Add lines 7a and 7b.....  |          |          |          |          |          |           |
| <b>8 Public support.</b> (Subtract line 7c from line 6.).....  |          |          |          |          |          |           |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| <b>9</b> Amounts from line 6.....   |          |          |          |          |          |           |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources..... |          |          |          |          |          |           |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975..                              |          |          |          |          |          |           |
| <b>c</b> Add lines 10a and 10b.....   |          |          |          |          |          |           |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on.....      |          |          |          |          |          |           |
| <b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).....                                  |          |          |          |          |          |           |
| <b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.).....   |          |          |          |          |          |           |

**14 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here.**

**Section C. Computation of Public Support Percentage**

|  |           |   |
|--|-----------|---|
| <b>15</b> Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f)). | <b>15</b> | % |
| <b>16</b> Public support percentage from 2018 Schedule A, Part III, line 15.....                   | <b>16</b> | % |

**Section D. Computation of Investment Income Percentage**

|   |           |   |
|---|-----------|---|
| <b>17</b> Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f))..... | <b>17</b> | % |
| <b>18</b> Investment income percentage from 2018 Schedule A, Part III, line 17.....                         | <b>18</b> | % |

**19a 33-1/3% support tests—2019.** If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization.

**b 33-1/3% support tests—2018.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization.

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

**Part IV Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

|   | Yes | No |
|---|-----|----|
| 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>  |     |    |
| 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>   |     |    |
| 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If 'Yes,' answer (b) and (c) below.</i>   |     |    |
| b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If 'Yes,' describe in Part VI when and how the organization made the determination.</i>   |     |    |
| c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use.</i>  |     |    |
| 4a Was any supported organization not organized in the United States ('foreign supported organization')? <i>If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>   |     |    |
| b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>  |     |    |
| c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>   |     |    |
| 5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i> |     |    |
| b <b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?  |     |    |
| c <b>Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?   |     |    |
| 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If 'Yes,' provide detail in Part VI.</i>  |     |    |
| 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).</i>  |     |    |
| 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).</i>  |     |    |
| 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If 'Yes,' provide detail in Part VI.</i>  |     |    |
| b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If 'Yes,' provide detail in Part VI.</i>  |     |    |
| c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If 'Yes,' provide detail in Part VI.</i>   |     |    |
| 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If 'Yes,' answer 10b below.</i>   |     |    |
| b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>   |     |    |

**Part IV Supporting Organizations** (continued)

|   | Yes | No |
|---|-----|----|
| 11 Has the organization accepted a gift or contribution from any of the following persons?  |     |    |
| a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? | 11a |    |
| b A family member of a person described in (a) above?   | 11b |    |
| c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in <b>Part VI</b> .                                       | 11c |    |

**Section B. Type I Supporting Organizations**

|  | Yes | No |
|--|-----|----|
| 1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1   |    |
| 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.   | 2   |    |

**Section C. Type II Supporting Organizations**

|   | Yes | No |
|---|-----|----|
| 1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s). | 1   |    |

**Section D. All Type III Supporting Organizations**

|  | Yes | No |
|--|-----|----|
| 1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1   |    |
| 2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).   | 2   |    |
| 3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in <b>Part VI</b> the role the organization's supported organizations played in this regard.  | 3   |    |

**Section E. Type III Functionally Integrated Supporting Organizations**

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
  - a  The organization satisfied the Activities Test. Complete **line 2** below.
  - b  The organization is the parent of each of its supported organizations. Complete **line 3** below.
  - c  The organization supported a governmental entity. Describe in **Part VI** how you supported a government entity (see instructions).

2 Activities Test. Answer (a) and (b) below.

|  | Yes | No |
|--|-----|----|
| a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in <b>Part VI</b> identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities. | 2a  |    |
| b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.  | 2b  |    |
| 3 Parent of Supported Organizations. Answer (a) and (b) below.   |     |    |
| a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in <b>Part VI</b> .   | 3a  |    |
| b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in <b>Part VI</b> the role played by the organization in this regard.   | 3b  |    |

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

- 1  Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| <b>Section A – Adjusted Net Income</b> |  | (A) Prior Year | (B) Current Year (optional) |
|--|--|----------------|-----------------------------|
| 1                                      | Net short-term capital gain  | 1              |                             |
| 2                                      | Recoveries of prior-year distributions   | 2              |                             |
| 3                                      | Other gross income (see instructions)  | 3              |                             |
| 4                                      | Add lines 1 through 3.   | 4              |                             |
| 5                                      | Depreciation and depletion   | 5              |                             |
| 6                                      | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6              |                             |
| 7                                      | Other expenses (see instructions)  | 7              |                             |
| 8                                      | <b>Adjusted Net Income</b> (subtract lines 5, 6, and 7 from line 4)  | 8              |                             |

| <b>Section B – Minimum Asset Amount</b> |   | (A) Prior Year | (B) Current Year (optional) |
|---|---|----------------|-----------------------------|
| 1                                       | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): |                |                             |
| a                                       | Average monthly value of securities   | 1a             |                             |
| b                                       | Average monthly cash balances   | 1b             |                             |
| c                                       | Fair market value of other non-exempt-use assets  | 1c             |                             |
| d                                       | <b>Total</b> (add lines 1a, 1b, and 1c)   | 1d             |                             |
| e                                       | <b>Discount</b> claimed for blockage or other factors (explain in detail in <b>Part VI</b> ):                                   |                |                             |
| 2                                       | Acquisition indebtedness applicable to non-exempt-use assets  | 2              |                             |
| 3                                       | Subtract line 2 from line 1d.   | 3              |                             |
| 4                                       | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).                                 | 4              |                             |
| 5                                       | Net value of non-exempt-use assets (subtract line 4 from line 3)  | 5              |                             |
| 6                                       | Multiply line 5 by .035.  | 6              |                             |
| 7                                       | Recoveries of prior-year distributions  | 7              |                             |
| 8                                       | <b>Minimum Asset Amount</b> (add line 7 to line 6)  | 8              |                             |

| <b>Section C – Distributable Amount</b> |   |   | Current Year |
|---|---|---|--------------|
| 1                                       | Adjusted net income for prior year (from Section A, line 8, Column A)   | 1 |              |
| 2                                       | Enter 85% of line 1.  | 2 |              |
| 3                                       | Minimum asset amount for prior year (from Section B, line 8, Column A)  | 3 |              |
| 4                                       | Enter greater of line 2 or line 3.  | 4 |              |
| 5                                       | Income tax imposed in prior year  | 5 |              |
| 6                                       | <b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).   | 6 |              |
| 7                                       | <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions). |   |              |

BAA

Schedule A (Form 990 or 990-EZ) 2019

**Part V** Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

| Section D – Distributions  | Current Year |
|--|--------------|
| 1 Amounts paid to supported organizations to accomplish exempt purposes  |              |
| 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity      |              |
| 3 Administrative expenses paid to accomplish exempt purposes of supported organizations  |              |
| 4 Amounts paid to acquire exempt-use assets  |              |
| 5 Qualified set-aside amounts (prior IRS approval required)  |              |
| 6 Other distributions (describe in Part VI). See instructions.   |              |
| 7 <b>Total annual distributions.</b> Add lines 1 through 6.  |              |
| 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. |              |
| 9 Distributable amount for 2019 from Section C, line 6   |              |
| 10 Line 8 amount divided by line 9 amount  |              |

| Section E – Distribution Allocations (see instructions)   | (i)<br>Excess<br>Distributions | (ii)<br>Underdistributions<br>Pre-2019 | (iii)<br>Distributable<br>Amount for 2019 |
|---|--------------------------------|--|---|
| 1 Distributable amount for 2019 from Section C, line 6  |                                |  |   |
| 2 Underdistributions, if any, for years prior to 2019 (reasonable cause required – explain in Part VI). See instructions.   |                                |  |   |
| 3 Excess distributions carryover, if any, to 2019   |                                |  |   |
| a From 2014.....  |                                |  |   |
| b From 2015.....  |                                |  |   |
| c From 2016.....  |                                |  |   |
| d From 2017.....  |                                |  |   |
| e From 2018.....  |                                |  |   |
| f <b>Total</b> of lines 3a through e  |                                |  |   |
| g Applied to underdistributions of prior years  |                                |  |   |
| h Applied to 2019 distributable amount  |                                |  |   |
| i Carryover from 2014 not applied (see instructions)  |                                |  |   |
| j Remainder. Subtract lines 3g, 3h, and 3i from 3f.   |                                |  |   |
| 4 Distributions for 2019 from Section D, line 7: \$   |                                |  |   |
| a Applied to underdistributions of prior years  |                                |  |   |
| b Applied to 2019 distributable amount  |                                |  |   |
| c Remainder. Subtract lines 4a and 4b from 4.   |                                |  |   |
| 5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions. |                                |  |   |
| 6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.                        |                                |  |   |
| 7 <b>Excess distributions carryover to 2020.</b> Add lines 3j and 4c.   |                                |  |   |
| 8 Breakdown of line 7:  |                                |  |   |
| a Excess from 2015.....   |                                |  |   |
| b Excess from 2016.....   |                                |  |   |
| c Excess from 2017.....   |                                |  |   |
| d Excess from 2018.....   |                                |  |   |
| e Excess from 2019.....   |                                |  |   |

BAA

Schedule A (Form 990 or 990-EZ) 2019

**Part VI Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

**PART II, LINE 10 - OTHER INCOME**

| NATURE AND SOURCE       | 2019  | 2018  | 2017  | 2016       | 2015       |
|-------------------------|-------|-------|-------|------------|------------|
| FISCAL SERVICES REVENUE |       |       |       | \$ 36,267. | \$ 50,922. |
| TOTAL                   | \$ 0. | \$ 0. | \$ 0. | \$ 36,267. | \$ 50,922. |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered 'Yes' on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization

Employer identification number

AMERICA'S BEST LOCAL CHARITIES

94-3042430

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include: 1 Total number at end of year, 2 Aggregate value of contributions to (during year), 3 Aggregate value of grants from (during year), 4 Aggregate value at end of year, 5 Did the organization inform all donors... Yes/No, 6 Did the organization inform all grantees... Yes/No.

Part II Conservation Easements.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 7.

Table with 2 columns: Description, Held at the End of the Tax Year. Rows include: 1 Purpose(s) of conservation easements, 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution, 3 Number of conservation easements modified, 4 Number of states where property is located, 5 Does the organization have a written policy..., 6 Staff and volunteer hours..., 7 Amount of expenses..., 8 Does each conservation easement..., 9 In Part XIII, describe how the organization reports...

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 8.

Table with 2 columns: Description, Amount. Rows include: 1 a If the organization elected, as permitted under FASB ASC 958, not to report..., b If the organization elected, as permitted under FASB ASC 958, to report..., 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain...

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

- a  Public exhibition
- b  Scholarly research
- c  Preservation for future generations
- d  Loan or exchange program
- e  Other \_\_\_\_\_

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1 a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No

b If 'Yes,' explain the arrangement in Part XIII and complete the following table:

|                                 | Amount |
|---------------------------------|--------|
| c Beginning balance             | 1 c    |
| d Additions during the year     | 1 d    |
| e Distributions during the year | 1 e    |
| f Ending balance                | 1 f    |

2 a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  Yes  No

b If 'Yes,' explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII.

**Part V Endowment Funds.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 10.

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1 a Beginning of year balance                    |                  |                |                    |                      |                     |
| b Contributions                                  |                  |                |                    |                      |                     |
| c Net investment earnings, gains, and losses     |                  |                |                    |                      |                     |
| d Grants or scholarships                         |                  |                |                    |                      |                     |
| e Other expenditures for facilities and programs |                  |                |                    |                      |                     |
| f Administrative expenses                        |                  |                |                    |                      |                     |
| g End of year balance                            |                  |                |                    |                      |                     |

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment  \_\_\_\_\_ %
- b Permanent endowment  \_\_\_\_\_ %
- c Term endowment  \_\_\_\_\_ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3 a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

|  | Yes    | No |
|--|--------|----|
| (i) Unrelated organizations  | 3a(i)  |    |
| (ii) Related organizations   | 3a(ii) |    |
| b If 'Yes' on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b     |    |

4 Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property  | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--------------------------|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1 a Land                 |                                      |                                 |                              |                |
| b Buildings              |                                      |                                 |                              |                |
| c Leasehold improvements |                                      |                                 |                              |                |
| d Equipment              |                                      |                                 |                              |                |
| e Other                  |                                      |                                 |                              |                |

**Total.** Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) 0.

**Part VII Investments – Other Securities.**

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security)        | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) Financial derivatives   |                |   |
| (2) Closely held equity interests   |                |   |
| (3) Other   |                |   |
| (A) -----   |                |   |
| (B) -----   |                |   |
| (C) -----   |                |   |
| (D) -----   |                |   |
| (E) -----   |                |   |
| (F) -----   |                |   |
| (G) -----   |                |   |
| (H) -----   |                |   |
| (I) -----   |                |   |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, column (B) line 12.) |                |   |

**Part VIII Investments – Program Related.**

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment   | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1)   |                |   |
| (2)   |                |   |
| (3)   |                |   |
| (4)   |                |   |
| (5)   |                |   |
| (6)   |                |   |
| (7)   |                |   |
| (8)   |                |   |
| (9)   |                |   |
| (10)  |                |   |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, column (B) line 13.) |                |   |

**Part IX Other Assets.**

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description   | (b) Book value |
|---|----------------|
| (1)   |                |
| (2)   |                |
| (3)   |                |
| (4)   |                |
| (5)   |                |
| (6)   |                |
| (7)   |                |
| (8)   |                |
| (9)   |                |
| (10)  |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, column (B) line 15.) |                |

**Part X Other Liabilities.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| (a) Description of liability  | (b) Book value |
|---|----------------|
| 1. (1) Federal income taxes   |                |
| (2) EST DISTR PAYABLE TO MEMBER AGENCIES                                    | 3,004,313.     |
| (3)   |                |
| (4)   |                |
| (5)   |                |
| (6)   |                |
| (7)   |                |
| (8)   |                |
| (9)   |                |
| (10)  |                |
| (11)  |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, column (B) line 25.) | 3,004,313.     |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

|   |  |     |             |             |
|---|--|-----|-------------|-------------|
| 1 | Total revenue, gains, and other support per audited financial statements.....        |     | 1           | 435,811.    |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                  |     |             |             |
|   | a Net unrealized gains (losses) on investments.....                                  | 2 a |             |             |
|   | b Donated services and use of facilities.....  | 2 b |             |             |
|   | c Recoveries of prior year grants.....   | 2 c |             |             |
|   | d Other (Describe in Part XIII.).....  | 2 d |             |             |
|   | e Add lines 2a through 2d.....   |     | 2 e         |             |
| 3 | Subtract line 2e from line 1.....  |     | 3           | 435,811.    |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                 |     |             |             |
|   | a Investment expenses not included on Form 990, Part VIII, line 7b.....              | 4 a |             |             |
|   | b Other (Describe in Part XIII.)... SEE PART XIII.....                               | 4 b | 14,101,978. |             |
|   | c Add lines 4a and 4b.....   |     | 4 c         | 14,101,978. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)..... |     | 5           | 14,537,789. |

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

|   |   |     |             |             |
|---|---|-----|-------------|-------------|
| 1 | Total expenses and losses per audited financial statements.....                       |     | 1           | 435,811.    |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25:                     |     |             |             |
|   | a Donated services and use of facilities.....   | 2 a |             |             |
|   | b Prior year adjustments.....   | 2 b |             |             |
|   | c Other losses.....   | 2 c |             |             |
|   | d Other (Describe in Part XIII.).....   | 2 d |             |             |
|   | e Add lines 2a through 2d.....  |     | 2 e         |             |
| 3 | Subtract line 2e from line 1.....   |     | 3           | 435,811.    |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1:                    |     |             |             |
|   | a Investment expenses not included on Form 990, Part VIII, line 7b.....               | 4 a |             |             |
|   | b Other (Describe in Part XIII.)... SEE PART XIII.....                                | 4 b | 14,101,978. |             |
|   | c Add lines 4a and 4b.....  |     | 4 c         | 14,101,978. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)..... |     | 5           | 14,537,789. |

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

**SCHEDULE D, PART XI, LINE 4B  
OTHER REVENUE INCLUDED ON FORM 990 BUT NOT INCLUDED IN F/S**

MEMBER DISTRIB. INCLUDED AS CONTRA-REV..... \$ 14,101,978.  
TOTAL \$ 14,101,978.

**SCHEDULE D, PART XII, LINE 4B  
OTHER EXPENSES INCLUDED ON FORM 990 BUT NOT INCLUDED IN F/S**

MEMBER DISTRIB. INCLUDED AS CONTRA-REV..... \$ 14,101,978.  
TOTAL \$ 14,101,978.

**SCHEDULE I**  
**(Form 990)**

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**

OMB No. 1545-0047

**2019**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

Complete if the organization answered 'Yes' on Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

Name of the organization

Employer identification number

AMERICA'S BEST LOCAL CHARITIES

94-3042430

**Part I General Information on Grants and Assistance**

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. SEE PART IV

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name and address of organization or government                         | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
|--|---------|---------------------------------|--------------------------|-----------------------------------|---|---------------------------------------|------------------------------------|
| (1) ESTIMATED DISTRIBUTIONS<br>REFER TO PDF SCHEDULE I<br>LARKSPUR, CA 94939 |         |                                 | 13,188,918.              | 0.                                |   |                                       |                                    |
| (2) -----  |         |                                 |                          |                                   |   |                                       |                                    |
| (3) -----  |         |                                 |                          |                                   |   |                                       |                                    |
| (4) -----  |         |                                 |                          |                                   |   |                                       |                                    |
| (5) -----  |         |                                 |                          |                                   |   |                                       |                                    |
| (6) -----  |         |                                 |                          |                                   |   |                                       |                                    |
| (7) -----  |         |                                 |                          |                                   |   |                                       |                                    |
| (8) -----  |         |                                 |                          |                                   |   |                                       |                                    |

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 321
- 3 Enter total number of other organizations listed in the line 1 table ▶ 0

**Part III** **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---------------------------------|--------------------------|--------------------------|----------------------------------|---|---------------------------------------|
| 1                               |                          |                          |                                  |   |                                       |
| 2                               |                          |                          |                                  |   |                                       |
| 3                               |                          |                          |                                  |   |                                       |
| 4                               |                          |                          |                                  |   |                                       |
| 5                               |                          |                          |                                  |   |                                       |
| 6                               |                          |                          |                                  |   |                                       |
| 7                               |                          |                          |                                  |   |                                       |

**Part IV** **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

**PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S.**

GRANTEE ORGANIZATIONS ARE REQUIRED ON AN ANNUAL BASIS TO SUBMIT COPIES OF THEIR FORM 990, AUDITED FINANCIAL STATEMENTS AND OTHER DOCUMENTATION TO THE GOVERNING BOARD FOR REVIEW OF FUNDS GRANTED BY THE ORGANIZATION WHICH ARE USED TO SUPPORT GRANTEE PROGRAMS.

**PART IV - ADDITIONAL SUPPLEMENTAL INFORMATION**

PLEASE REFER TO ATTACHED PDF FOR DISTRIBUTION DETAIL.

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2019**

**Open to Public  
Inspection**

AMERICA'S BEST LOCAL CHARITIES

Employer identification number

94-3042430

**FORM 990, PART VI, LINE 3 - DESCRIPTION OF DELEGATED DUTIES TO MANAGEMENT COMPANY**

THE FEDERATION OUTSOURCES CERTAIN ENUMERATED ADMINISTRATIVE AND MINISTERIAL SERVICES TO MAGUIRE/MAGUIRE ASSOCIATION MANAGEMENT, SPECIFICALLY INCLUDING MAINTAINING A HEADQUARTERS ADDRESS AND STORAGE FOR THE FEDERATION, PREPARING CAMPAIGN APPLICATIONS AND REGISTRATIONS AS REQUIRED TO MAINTAIN CAMPAIGN ELIGIBILITY, COORDINATING MARKETING & ADVERTISING ACTIVITIES, AND CONSULTING TO THE MEMBER CHARITIES ON ISSUES OF THEIR INDIVIDUAL CAMPAIGN ELIGIBILITY AND CAMPAIGN PRESENTATION. THE CONTRACT EXCLUDES PROVIDING DECISION-MAKING OR POLICY-MAKING FUNCTIONS, WHICH ARE RESERVED TO THE BOARD.

**FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS**

THE TREASURER REVIEWS THE FORM 990 FOR ACCURACY AND COMPLETENESS, SIGNS AND FILES THE RETURN ON BEHALF OF THE GOVERNING BOARD. COPIES OF THE FORM 990 INCLUDING ATTACHMENTS ARE SENT TO EACH BOARD MEMBER FOR REVIEW AND DISCUSSION AT THE NEXT SCHEDULED BOARD MEETING.

**FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS**

THE WRITTEN CONFLICT OF INTEREST POLICY IS REVIEWED ANNUALLY BY THE GOVERNING BOARD FOR ADHERENCE AND NEW BOARD MEMBERS ARE REQUIRED TO AFFIRM ACCEPTANCE OF THE POLICY.

**FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE**

PRIOR YEAR INFORMATION RETURNS (FORM 990) ARE AVAILABLE FOR PUBLIC INSPECTION ON THE GUIDESTAR WEBSITE LOCATED AT [WWW.GUIDESTAR.ORG](http://WWW.GUIDESTAR.ORG).

THE ORGANIZATION'S GOVERNING DOCUMENTS, POLICIES, FINANCIAL STATEMENTS AND INFORMATION RETURNS ARE AVAILABLE UPON REQUEST.

**FORM 990, PART IV, LINE 29**

ALTHOUGH THE ORGANIZATION DID NOT RECEIVE MORE THAN \$25,000 IN NON-CASH

CONTRIBUTIONS, IT PARTICIPATES IN A VEHICLE DONATION PROGRAM ADMINISTERED BY

Name of the organization

AMERICA'S BEST LOCAL CHARITIES

Employer identification number

94-3042430

AMERICA'S BEST CHARITIES, OF WHICH THE ORGANIZATION IS A MEMBER. THE ORGANIZATION DOES NOT TAKE TITLE TO OR POSSESSION OF DONATED VEHICLES, DOES NOT ISSUE RECEIPTS, AND HAS NO CONTROL OVER THE PROGRAM, BUT A CONTRIBUTOR MAY SPECIFY THAT NET PROCEEDS FROM THE RESALE OF THE CONTRIBUTOR'S VEHICLE BE DIRECTED TO THE ORGANIZATION.

**FORM 990, PART VI, LINE 15**

THE ORGANIZATION IS SUPPORTED BY VOLUNTEERS AND DOES NOT INTEND TO EMPLOY INDIVIDUALS.

**AMERICA'S BEST LOCAL CHARITIES**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED  
APRIL 30, 2020**

## **INTRODUCTORY SECTION**

**AMERICA’S BEST LOCAL CHARITIES**

**Financial Statements  
For the Year Ended April 30, 2020**

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**INTRODUCTORY SECTION**

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**Financial Statements**  
Statement of Financial Position .....3  
Statement of Activities.....4  
Statement of Functional Expenses.....5  
Statement of Cash Flows .....6  
Notes to Financial Statements.....7

**AMERICA'S BEST LOCAL CHARITIES**

**BOARD OF DIRECTORS**

**APRIL 30, 2020**

Paul Kraintz – President  
Diane Ayon – Vice President  
Katie Pierce – Treasurer/Secretary  
Marganetta Finney – Board Member  
Karen Schuster – Board Member  
Geraldine Mages – Board Member

## **FINANCIAL SECTION**

## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
America's Best Local Charities  
Larkspur, California

We have audited the accompanying financial statements of America's Best Local Charities (a nonprofit organization), which comprise the statement of financial position as of April 30, 2020, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of America's Best Local Charities as of April 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Summarized Comparative Information**

We have previously audited America's Best Local Charities' 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 1, 2019. In our opinion, the summarized comparative information as of and for the year ended April 30, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Mazze & Associates*

Pleasant Hill, California  
September 4, 2020

AMERICA'S BEST LOCAL CHARITIES  
STATEMENT OF FINANCIAL POSITION  
AS OF APRIL 30, 2020  
WITH COMPARATIVE AMOUNTS AS OF APRIL 30, 2019

|  | 2020        | 2019        |
|--|-------------|-------------|
| <b>ASSETS</b>  |             |             |
| Current Assets:  |             |             |
| Cash in banks (Note 3)   | \$746,613   | \$846,096   |
| Pledges receivable, net of estimated uncollectible pledges of<br>\$426,084 and \$511,089 for 2020 and 2019, respectively (Note 2B) | 2,203,558   | 2,728,030   |
| Receivables from other federations (Note 5)  | 54,142      | 156,563     |
| Total Assets   | \$3,004,313 | \$3,730,689 |
| <b>LIABILITIES AND NET ASSETS</b>  |             |             |
| Current Liabilities:   |             |             |
| Estimated distributions payable to member agencies (Note 4)  | \$3,004,313 | \$3,730,689 |
| Total Current Liabilities  | 3,004,313   | 3,730,689   |
| Net Assets - Without Donor Restrictions (Note 2A)  | 0           | 0           |
| Total Liabilities and Net Assets   | \$3,004,313 | \$3,730,689 |

See accompanying notes to financial statements

AMERICA'S BEST LOCAL CHARITIES

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED APRIL 30, 2020

WITH COMPARATIVE AMOUNTS FOR THE YEAR ENDED APRIL 30, 2019

|  | <u>TOTALS</u>     |                   |
|--|-------------------|-------------------|
|  | <u>2020</u>       | <u>2019</u>       |
| CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS         |                   |                   |
| REVENUE AND OTHER SUPPORT:                               |                   |                   |
| Combined Federal Campaigns                               | \$1,136,502       | \$1,229,852       |
| State, corporate & other campaigns                       | 1,526,521         | 2,177,405         |
| Online Giving System donations                           | 12,300,850        | 13,784,837        |
| Less: Estimated uncollectible pledges                    | (426,084)         | (511,089)         |
| Less: Amounts designated to member agencies              | (14,511,323)      | (16,660,319)      |
| Charges to member agencies (Note 2C)                     | <u>409,345</u>    | <u>204,040</u>    |
| Total Public Revenue and Support                         | <u>435,811</u>    | <u>224,726</u>    |
| EXPENSES   |                   |                   |
| Program-related expenses                                 | 320,817           | 159,892           |
| Nonprogram-related expenses:                             |                   |                   |
| Management and general costs                             | 46,938            | 31,110            |
| Fund raising expenses                                    | <u>68,056</u>     | <u>33,724</u>     |
| Total Expenses   | <u>435,811</u>    | <u>224,726</u>    |
| CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS         | 0                 | 0                 |
| NET ASSETS WITHOUT DONOR RESTRICTIONS, BEGINNING OF YEAR | <u>0</u>          | <u>0</u>          |
| NET ASSETS WITHOUT DONOR RESTRICTIONS, END OF YEAR       | <u><u>\$0</u></u> | <u><u>\$0</u></u> |

See accompanying notes to financial statements

AMERICA'S BEST LOCAL CHARITIES

STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED APRIL 30, 2020

WITH SUMMARIZED AMOUNTS FOR THE YEAR ENDED APRIL 30, 2019

|                              | Program<br>Services | Supporting Services       |                 | TOTALS           |                  |
|------------------------------|---------------------|---------------------------|-----------------|------------------|------------------|
|                              |                     | Management<br>and General | Fund<br>Raising | 2020             | 2019             |
| Campaign and agency services | \$255,210           | \$17,014                  | \$68,056        | \$340,280        | \$168,620        |
| Fiscal services (Note 5)     | 60,468              | 3,182                     |                 | 63,650           | 33,724           |
| State registration fees      | 5,139               |                           |                 | 5,139            | 1,389            |
| Accounting and auditing fees |                     | 11,753                    |                 | 11,753           | 3,672            |
| Legal                        |                     | 10,800                    |                 | 10,800           | 13,507           |
| Insurance                    |                     | 4,189                     |                 | 4,189            | 3,814            |
| Total Expenses               | <u>\$320,817</u>    | <u>\$46,938</u>           | <u>\$68,056</u> | <u>\$435,811</u> | <u>\$224,726</u> |

See accompanying notes to financial statements

AMERICA'S BEST LOCAL CHARITIES

STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED APRIL 30, 2020

WITH COMPARATIVE AMOUNTS FOR THE YEAR ENDED APRIL 30, 2019

|   | <u>2020</u>             | <u>2019</u>             |
|---|-------------------------|-------------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                         |                         |
| Changes in net assets   | \$0                     | \$0                     |
| Adjustments to reconcile changes in net assets to net cash provided by (used for) operating activities: |                         |                         |
| (Decrease) increase in provision for estimated uncollectible pledges                                    | (85,005)                | 53,871                  |
| Decrease in pledges receivable  | 609,477                 | 76,201                  |
| Decrease in receivables from other agencies   | 102,421                 | 123,293                 |
| (Decrease) in accounts payable  |                         | (1,672)                 |
| (Decrease) in estimated distributions payable to member agencies  | <u>(726,376)</u>        | <u>(279,999)</u>        |
| Total Adjustments   | <u>(99,483)</u>         | <u>(28,306)</u>         |
| Net Cash (Used for) Operating Activities  | (99,483)                | (28,306)                |
| Cash in Banks, Beginning of Year  | <u>846,096</u>          | <u>874,402</u>          |
| Cash in Banks, End of Year  | <u><u>\$746,613</u></u> | <u><u>\$846,096</u></u> |

Supplemental disclosure:

No taxes or interest were paid in 2020 or 2019.

See accompanying notes to financial statements

**AMERICA'S BEST LOCAL CHARITIES**  
**NOTES TO FINANCIAL STATEMENTS**  
**For Year Ended April 30, 2020**

**NOTE 1 – REPORTING ENTITY**

America's Best Local Charities (ABLC) was incorporated under the laws of California on July 15, 1987. ABLC receives funds from the government and private sector workplace payroll deduction fund drives for distribution to member agencies. A member agency must be accepted for participation by completing an application and qualifying under certain restrictions.

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**A. Basis of Accounting and Financial Statement Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). The financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) in the Accounting Standards Codification (ASC), No. 958, *Financial Statements of Not-for-Profit Organizations*.

ABLC reports information regarding its financial position and activities according to two classes of net assets:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations that are not subject to or are no longer subject to donor-imposed restrictions.

*Net Assets With Donor Restrictions* – Net assets whose use is limited by donor-imposed time and/or purpose restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

ABLC recognizes unconditional promises to give, if any, as pledges receivable in the period received. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions. Presently, all net assets of the organization are without donor restrictions as the restriction expires in the reporting period.

**AMERICA'S BEST LOCAL CHARITIES**  
**NOTES TO FINANCIAL STATEMENTS**  
**For Year Ended April 30, 2020**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***B. Use of Estimates - Allowance for Uncollectible Pledges***

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Specific areas requiring estimation of ABLC's financial statements are the Allowance for Estimated Uncollectible Pledges and the Estimated Distributions Payable to Member Agencies.

ABLC makes an estimation of the percentage of pledges that are made but, due to a variety of circumstances, are not collected during the year. This estimate in 2019 and 2018 is 16% and 15%, respectively, which is based on historical campaign results.

***C. Charges to Member Agencies and Member Distributions***

Charges for federation operating expenses are made to each member agency based on the relative amount of total pledges made to the particular agency compared to the sum of all agency pledges. Pledges designated to the federation itself (versus to a member agency) and other federation revenue, such as interest income, are shared amongst all the agencies in this same proportion.

Therefore, as a net result, should the federation's revenue exceed expenses, the agencies share the excess income. Conversely, should the federation's expenses exceed revenue, the excess cost is likewise apportioned amongst the member agencies.

For the Fall 2019 and 2018 campaigns, federation expenses exceeded revenue by \$409,345 and \$204,040, respectively, which has been collected from the member agencies.

***D. Liquidity and Availability of Financial Resources***

The function of the federation is to receive funds from workplace payroll deduction fun drives for distribution to member agencies. All current financial assets of the federation, consisting of cash in banks and pledges receivable, are to the distribution to member agencies. Therefore, the federation does not have any financial assets available for general expenditure as of fiscal-year end.

***E. Income Tax Status***

ABLC is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and state income taxes under 23701(d) of the California Revenue Taxation Code. Accordingly, no provision for income taxes has been provided in these financial statements. In addition, ABLC qualifies for the charitable contribution deduction under Section 170(b)(1)(a) and has been classified as an organization that is not a private foundation under Section 509(a)(1). Unrelated business income, if any, may be subject to income tax. ABLC paid no taxes on unrelated business income in the years ended April 30, 2020 and 2019.

**AMERICA'S BEST LOCAL CHARITIES**  
**NOTES TO FINANCIAL STATEMENTS**  
**For Year Ended April 30, 2020**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Generally accepted accounting principles require the recognition, measurement, classification, and disclosure in the financial statements of uncertain tax positions taken or expected to be taken in the organization's tax returns. Management has determined that ABLC does not have any uncertain tax positions and associated unrecognized benefits that materially impact the financial statements or related disclosures. Since tax matters are subject to some degree of uncertainty, there can be no assurance that ABLC's tax returns will not be challenged by the taxing authorities and that ABLC will not be subject to additional tax, penalties, and interest as a result of such challenge. Generally, ABLC's tax returns remain open for federal income tax examination for three years from the date of filing.

**F. *Functional Allocation of Expenses***

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and changes in net assets. Accordingly, costs have been allocated to program services, management and general, and fund-raising expenses based on management's identifying of direct expenses by category and allocating indirect expenses by time logs and management's estimates.

Management has determined certain expenses as 100% management and administration such as audit, insurance and legal. Campaign services are allocated 75% program, 5% management and general, and 20% fundraising based on type of services performed by contract. Fiscal services are allocated 95% program for services related to processing of donations received on behalf of member organizations and 5% management and general for administrative services.

**G. *Advertising***

Advertising costs are expensed as incurred.

**H. *Fair Value Measurements***

ABLC reports certain assets and liabilities at fair value in the financial statements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Accounting standards set a framework for measuring fair value using a three tier hierarchy based on observable and non-observable inputs. Observable inputs consist of data obtained from independent sources. Non-observable inputs reflect industry assumptions. These two types of inputs are used to create the fair value hierarchy, giving preference to observable inputs.

The three-tier hierarchy categorizes the inputs as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

**AMERICA'S BEST LOCAL CHARITIES**  
**NOTES TO FINANCIAL STATEMENTS**  
**For Year Ended April 30, 2020**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Level 3: Unobservable inputs for the asset or liability. In these situations, the federation's develops inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to our assessment of the quality, risk, or liquidity profile of the asset or liability.

***I. Summarized Comparative Information***

The financial statement information for the year ended April 30, 2019, presented for comparative purposes, is not intended to be a complete financial statement presentation. For a complete presentation, please refer to the financial statements for that fiscal year.

***J. Subsequent Events***

ABLC evaluated subsequent events for recognition and disclosure through September 4, 2020, the date which these financial statements were available to be issued. Management concluded that no material subsequent events have occurred since April 30, 2020 that requires recognition or disclosure in such financial statements.

**NOTE 3 – CASH IN BANKS**

Cash held by ABLC with its bank may at times exceed the Federal Deposit Insurance Corporation (FDIC) coverage limit. Management believes ABLC is not exposed to any significant credit risk related to cash.

**NOTE 4 – ESTIMATED DISTRIBUTIONS PAYABLE**

ABLC receives Combined Federal Campaign (CFC) pledges monthly throughout the fiscal year and distributes 100% of the receipts to member agencies on a quarterly basis. Member agencies are billed for their proportionate share of federation expenses, also on a quarterly basis. At year end, ABLC estimates pledges to be collected for the active campaign year and records a payable for that amount. ABLC also receives pledges from State Campaigns that have not been fully distributed as of year end. At April 30, 2020, ABLC estimates it will pay out \$3,004,313 to member agencies for the Fall 2019 CFC and Fall 2018 non-CFC campaigns. This amount could be higher or lower depending on actual pledges collected.

Verification that ABLC is honoring designations made to each member organization have been performed.

**AMERICA'S BEST LOCAL CHARITIES**  
**NOTES TO FINANCIAL STATEMENTS**  
**For Year Ended April 30, 2020**

**NOTE 5 – CONTRACTS WITH OTHER FEDERATIONS**

ABLC had entered into an agreement with Local Independent Charities of Texas (LICTX) and Local Independent Charities of Minnesota (LICMN), whereby the costs of campaign support expenses will be borne by each organization based upon designations for the campaign year. The total costs incurred by all three federations for the years ended April 30, 2020 and 2019 amount to \$498,989 and \$481,289, of which \$242,379 and \$224,726, respectively represented ABLC's share. These organizations had amounts due to ABLC of \$54,142 and \$156,563 for the years ended April 30, 2020 and 2019, respectively.

ABLC had also entered into agreements with Conservation & Preservation Charities of America, Inc., Health and Medical Research Charities of America, Inc., America's Best Charities, Inc., Animal Charities of America, Inc., Military Family and Veterans Service Organizations of America, Christian Charities, U.S.A., and Military Support Groups of America, whereby ABLC is to perform fiscal services for these federations.

Verification that ABLC is performing services in accordance with the terms of its contracts has been performed.

**NOTE 6 – BUSINESS SERVICES CONTRACT**

ABLC entered into a business services contract with Maguire/Maguire, Inc. (M/M). Under the terms of the contract M/M acted as business agent, provided administrative and secretarial services, maintained the books and records, maintained necessary corporate documents, and provided other such services as deemed necessary. M/M did not perform policy making or decision making functions. ABLC compensated M/M for services rendered based on a fee schedule agreed by the parties. In addition, M/M was reimbursed for all out-of-pocket expenses incurred while carrying out the duties outlined in the contract. This contract has an automatic renewal provision, which will renew on a month-by-month basis, whereby the Board retains the right to cancel upon 30 days advance written notice.

Effective May 1, 2018, this fee schedule was replaced by a non-percentage-based fixed fee. Effective May 1, 2019, the monthly fee paid to M/M was \$109,609.

Verification that Maguire/Maguire Inc. is performing services in accordance with the terms of its contract has been performed.

**AMERICA'S BEST LOCAL CHARITIES**  
**NOTES TO FINANCIAL STATEMENTS**  
**For Year Ended April 30, 2020**

**NOTE 7 – CONTINGENCIES**

In December 2019, a novel strain of coronavirus has spread around the world resulting in business and social disruption. The coronavirus was declared a Public Health Emergency of International Concern by the World Health Organization on January 30, 2020. The operations and business results of the Organization could potentially be adversely affected by this global pandemic. The extent to which the coronavirus may impact contribution results will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of the coronavirus and the actions required to contain the coronavirus. The Organization has not included any contingencies in the financial statements specific to this issue.

In response to the global pandemic, the Office of Personnel Management held a special fund drive for COVID-19 donations to the Charitable Federated Campaigns. The deadline for the special solicitation was set for June 30, 2020. The estimated amounts designated for this fund drive of \$47,805 were included in the Organization's support and revenue as of April 30, 2020.



A Community Foundation

February 5, 2021

Ms. Angela Calvillo  
Clerk of the Board  
San Francisco Board of Supervisors  
City Hall, Room 244  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102

Dear Ms. Calvillo:

The Asian Pacific Fund is pleased to apply for participation in the 2021 San Francisco City and County Employees Combined Charities Campaign.

Founded in 1993, the Asian Pacific Fund is a charitable community foundation that is a federation representing 48 organizations who serve the Asian and Pacific Islander community in the Bay Area. Given that over 32% of the population in San Francisco is Asian or Pacific Islander American, we believe that many donors would appreciate having options that directly benefit this substantial constituent of our San Francisco community.

Enclosed please find all required materials in accordance with our understanding of the Administrative Code set forth by the Board of Supervisors in Section 16.93-2, which includes:

1. A list of current Asian Pacific Fund affiliate organizations, all of which are located in one of the 6 counties listed in Section 16.93-2. (Criteria A)
2. A copy of our IRS 501(c)(3) Tax Exempt letter (Criteria B)
3. Asian Pacific Fund's most recent CCSF brochure (Criteria C)
4. A copy of the Asian Pacific Fund's most recent certified audit (Criteria D)

Any additional information we can present in order to support this application, please let us know.

Best regards,

A handwritten signature in black ink that reads "Audrey Yamamoto".

Audrey Yamamoto  
President & Executive Director

Board of Directors

Tom Cole - Chair  
*Co-Founder & CFO, Pantastic*

Nelson Ishiyama - Treasurer  
*President, Ishiyama Corporation*

Emerald Yeh - Secretary  
*Journalist*

Neel Chatterjee  
*Partner, Goodwin Procter LLP*

Steve Chen  
*Co-Founder, YouTube*

Kathy Chou  
*Sr. Vice President of Sales Strategy and Operations, VMware*

David Chun  
*CEO & Founder, Equilar*

Peter Y. Chung  
*Managing Director & CEO, Summit Partners*

Jan Kang  
*COO & General Counsel, Stairwell Inc.*

Margaret Lapiz  
*Former Executive Vice President, Kaiser Permanente*

Michele Lau  
*Sr. Vice President, Corporate Secretary, & Associate General Counsel, McKesson Corporation*

Andrew Ly  
*President & CEO, Sugar Bowl Bakery*

Raj Mathai  
*Anchor & Journalist, NBC Bay Area*

Michael A. Yoshikami  
*CEO & Founder, Destination Wealth Management*

Emeritus Board of Directors

Robert Lee  
*Former Chairman of the Board, Blue Shield of California*

Raymond L. Ocampo Jr.  
*President & CEO, Samurai Surfer LLC*

Jerry Yang  
*Co-Founder, Yahoo!*

President & Executive Director

Audrey Yamamoto



A Community Foundation

2021 LIST OF AFFILIATE ORGANIZATIONS

|     | <b>Organization Name</b>   | <b>Organization Phone</b> | <b>Website</b>   |
|-----|--|---------------------------|--|
| 800 | Asian Pacific Fund   | (415) 395-9985            | <a href="http://www.asianpacificfund.org">www.asianpacificfund.org</a>         |
| 801 | APA Family Support Services  | (415) 617-0061            | <a href="http://www.apafss.org">www.apafss.org</a>                             |
| 802 | Asian & Pacific Islander American Health Forum                                       | (415) 954-9988            | <a href="http://www.apiahf.org">www.apiahf.org</a>                             |
| 803 | Asian Pacific Environmental Network  | (510) 834-8920            | <a href="http://www.apen4ej.org">www.apen4ej.org</a>                           |
| 804 | Asian Pacific Islander Legal Outreach  | (415) 567-6255            | <a href="http://www.apilegaloutreach.org">www.apilegaloutreach.org</a>         |
| 805 | Asian Women's Shelter  | (415) 751-7110            | <a href="http://www.sfaws.org">www.sfaws.org</a>                               |
| 806 | Center for Asian American Media  | (415)863-0814             | <a href="http://www.caamedia.org">www.caamedia.org</a>                         |
| 807 | Chinatown Community Children's Center  | (415) 986-2528            | <a href="http://www.childrencenter.org">www.childrencenter.org</a>             |
| 808 | Chinatown YMCA   | (415) 576-9622            | <a href="http://www.ymcasf.org/chinatown">www.ymcasf.org/chinatown</a>         |
| 809 | Chinese Newcomers Service Center   | (415) 421-2111            | <a href="http://www.chinesenewcomers.org">www.chinesenewcomers.org</a>         |
| 810 | Chinese Progressive Association  | (415) 391-6986            | <a href="http://www.cpasf.org">www.cpasf.org</a>                               |
| 811 | Community Youth Center of San Francisco  | (415) 775 - 2636          | <a href="http://www.cycsf.org">www.cycsf.org</a>                               |
| 812 | Donaldina Cameron House  | (415) 781-0401            | <a href="http://www.cameronhouse.org">www.cameronhouse.org</a>                 |
| 813 | East Bay Asian Youth Center  | (510) 533-1092            | <a href="http://www.ebayc.org">www.ebayc.org</a>                               |
| 814 | Eth-Noh-Tec  | (415) 282-8705            | <a href="http://www.ethnohtec.org">www.ethnohtec.org</a>                       |
| 815 | Filipino Advocates for Justice   | (510) 465-9876            | <a href="http://www.filipinos4justice.org">www.filipinos4justice.org</a>       |
| 816 | Filipino Community Center (Fiscal Sponsor: Filipino-American Development Foundation) | (415) 333-6267            | <a href="http://www.filipinocc.org">www.filipinocc.org</a>                     |
| 817 | Friends of Children With Special Needs   | (510) 739-6900            | <a href="http://www.fcsn1996.org">www.fcsn1996.org</a>                         |
| 818 | Gum Moon   | (415) 421-8827            | <a href="http://www.gummoon.org">www.gummoon.org</a>                           |
| 837 | Helping Hands East Bay   | (510) 871-2187            | <a href="http://www.hheb.org">www.hheb.org</a>                                 |
| 819 | J-Sei, Inc.  | (510) 654-4000            | <a href="http://www.j-sei.org">www.j-sei.org</a>                               |
|     |  |                           |  |
| 820 | Japanese Community Youth Council   | (415) 202-7900            | <a href="http://www.jcyc.org">www.jcyc.org</a>                                 |
| 821 | Kimochi, Inc.  | (415) 931-2294            | <a href="http://www.kimochi-inc.org">www.kimochi-inc.org</a>                   |
| 822 | Kokoro Assisted Living Inc.  | (415) 776-8066            | <a href="http://www.kokoroassistedliving.org">www.kokoroassistedliving.org</a> |
| 823 | Korean Community Center of the East Bay  | (510) 547-2662            | <a href="http://www.kceeb.org">www.kceeb.org</a>                               |
| 824 | Lotus Bloom  | (510) 735-9222            | <a href="http://www.lotusbloomfamily.org">www.lotusbloomfamily.org</a>         |
| 825 | Narika   | (510) 444-6068            | <a href="http://www.narika.org">www.narika.org</a>                             |
| 826 | Nichi Bei Foundation   | 415-673-1009              | <a href="http://www.nichibei.org">www.nichibei.org</a>                         |
| 827 | North East Medical Services  | (415) 391-9686            | <a href="http://www.nems.org">www.nems.org</a>                                 |
| 828 | Oakland Asian Cultural Center  | (510) 637-0455            | <a href="http://www.oacc.cc">www.oacc.cc</a>                                   |
| 829 | Richmond Area Multi-Services, Inc.   | (415) 800-0699            | <a href="http://www.ramsinc.org">www.ramsinc.org</a>                           |
| 838 | Southeast Asian Community Center   | (415) 885-2743            | <a href="http://www.seaccusa.org">www.seaccusa.org</a>                         |
| 830 | Santa Clara County Asian Law Alliance  | (408) 287-9710            | <a href="http://www.asianlawalliance.org">www.asianlawalliance.org</a>         |
| 831 | SteppingStone  | (415) 974-6784            | <a href="http://www.steppingstonehealth.org">www.steppingstonehealth.org</a>   |

2021 APF Affiliate Organizations continued/

|     |  |   |  |
|-----|--|---|--|
| 832 | Vietnamese American Community Center of the East Bay   | (510) 891-9999                              | <a href="http://www.vacceb.net">www.vacceb.net</a>             |
| 833 | Vietnamese Youth Development Center                    | (415) 771-2600                              | <a href="http://www.vydc.org">www.vydc.org</a>                 |
| 834 | Wu Yee Children's Services                             | (415) 677-0100                              | <a href="http://www.wuyee.org">www.wuyee.org</a>               |
| 835 | Yu-Ai Kai / Japanese American Community Senior Service | (408) 294-2505                              | <a href="http://www.yuaikai.org">www.yuaikai.org</a>           |
| 850 | Asian & Pacific Islander Wellness Center               | <a href="tel:4152923400">(415) 292-3400</a> | <a href="http://www.apiwellness.org">www.apiwellness.org</a>   |
| 851 | Asian Americans for Community Involvement              | <a href="tel:4089752730">(408) 975-2730</a> | <a href="http://www.aaci.org">www.aaci.org</a>                 |
| 852 | Asian Immigrant Women Advocates                        | <a href="tel:5102680192">(510) 268-0192</a> | <a href="http://www.aiwa.org">www.aiwa.org</a>                 |
| 853 | Chinatown Community Development Center                 | <a href="tel:4159841450">(415) 984-1450</a> | <a href="http://www.chinatowncdc.org">www.chinatowncdc.org</a> |
| 854 | Family Bridges, Inc.                                   | <a href="tel:5108392022">(510) 839-2022</a> | <a href="http://www.fambridges.org">www.fambridges.org</a>     |
| 855 | Filipino-American Development Foundation               | 415.348.8042                                | <a href="http://www.bayanihancc.org">www.bayanihancc.org</a>   |
| 856 | International Children Assistance Network              | <a href="tel:4085098788">(408) 509-8788</a> | <a href="http://www.ican2.org">www.ican2.org</a>               |
| 857 | Nihonmachi Little Friends                              | <a href="tel:4159228898">(415) 922-8898</a> | <a href="http://www.nlfchildcare.org">www.nlfchildcare.org</a> |
| 858 | On Lok Senior Health Services                          | <a href="tel:4152928600">(415) 292-8600</a> | <a href="http://www.onlok.org">www.onlok.org</a>               |
| 859 | Philippine International Aid                           | <a href="tel:6502318202">(650) 231-8202</a> | <a href="http://www.phil-aid.org">www.phil-aid.org</a>         |

OGDEN UT 84201-0038

In reply refer to: 0437874133  
June 27, 2012 LTR 4168C 0  
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00040052  
BODC: TE

ASIAN PACIFIC FUND  
225 BUSH ST STE 590  
SAN FRANCISCO CA 94104-4294

021248

Employer Identification Number: 94-3201522  
Person to Contact: M. Pritchett  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your June 18, 2012, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in December 1994.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

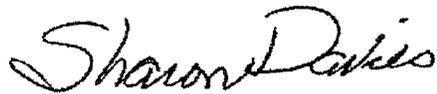
Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

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June 27, 2012 LTR 4168C 0  
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ASIAN PACIFIC FUND  
225 BUSH ST STE 590  
SAN FRANCISCO CA 94104-4294

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



Sharon Davies  
Accounts Management I

## Supporting Families & Children

### A801 APA Family Support Services (415) 617-0061 | apafss.org

Promote healthy Asian/Pacific Islander children and families by providing family support services to prevent child abuse and domestic violence. APA also advocates for culturally competent services for APIs through education, communicating building and leadership development.

### A812 Donaldina Cameron House (415) 781-0401 | cameronhouse.org

Cameron House empowers generations of Chinese American individuals and their families to fully participate in and contribute positively toward a healthy society. We put our Christian faith in action to help people learn, heal and thrive.

### A817 Friends of Children with Special Needs (510) 739-6900 | fcsn1996.org

FCSN's mission is to help children and adults with special needs (developmental disabilities) and their families to find love, hope, and respect through integrated community involvement.

### A818 Gum Moon (415) 421-8827 | gummoon.org

Gum Moon supports women and children in geographic and social transition. By providing a safe sanctuary to live in and programs that develop life skills, Gum Moon fosters stability, self-reliance, and full access to opportunity.

### A856 International Children Assistance Network (408) 509-8788 | ican2.org

ICAN's mission is to engage, inform, and inspire Vietnamese-Americans to raise the next generation of caring leaders through humanitarian programs and culturally responsive social programs.

### A823 Korean Community Center of the East Bay (510) 547-2662 | kcceb.org

KCCEB's mission is to empower the Korean American and other communities of the Bay Area through education, advocacy, service and the development of community-based resources.

### A824 Lotus Bloom (510) 735-9222 | lotusbloomfamily.org

Lotus Bloom is a multicultural, community-led organization that empowers underserved community members with young children. We create early childhood family resources centers with innovative programming ensuring all children have a strong start in life.

### A857 Nihonmachi Little Friends (415) 922-8898 | nlfchildcare.org

Nihonmachi Little Friends is a private, nonprofit childcare center with a mission to provide Japanese/English bilingual, educational childcare in a multicultural context for preschool through elementary school-aged children from throughout the San Francisco Bay Area.

### A834 Wu Yee Children's Services (415) 677-0100 | wuyee.org

Wu Yee's mission is to create opportunities for children to be healthy, for families to thrive and for communities to be strong.

## Supporting Seniors

### A854 Family Bridges, Inc. (510) 839-2022 | fambridges.org

Family Bridges' mission is to empower the most vulnerable – the young, the elderly, immigrants, those with health conditions, and those with limited English proficiency (LEP) in the Asian community to lead self-sufficient, independent lives.

### A819 J-Sei, Inc. (510) 654-4000 | j-sei.org

The mission of J-Sei is to be a community and cultural organization that brings generations and families together to nurture Nikkei values and tradition through a broad array of senior services and educational community programs.

### A821 Kimochi, Inc. (415) 931-2294 | kimochi-inc.org

The mission of Kimochi, Inc. is to provide culturally-sensitive programs and services to all seniors and their families to preserve their dignity and independence, with a focus on the Japanese American and Japanese speaking community.

### A822 Kokoro Assisted Living Inc. (415) 776-8066 | kokoroassistedliving.org

Located in the heart of San Francisco's historic Japantown, Kokoro is a non-profit assisted and independent living community that blends Japanese and American heritage, culture and cuisine through activities, celebrations and dining.

### A858 On Lok Senior Health Services (415) 292-8600 | onlok.org

On Lok is a family of community-based, non-for-profit organizations whose mission is to relentlessly pursue quality of life and quality of care for older adults and their families.

### A831 SteppingStone (415) 974-6784 | steppingstonehealth.org

SteppingStone supports independent living for elders and adults with medical challenges through a day health program that optimizes the physical and psycho-social well-being of San Francisco's culturally diverse community.

### A835 Yu-Ai Kai / Japanese American Community Senior Service (408) 294-2505 | yuaikai.org

Yu-Ai Kai promotes healthy aging, successful independent living, and advocates for all seniors, while embracing Japanese American tradition.

#### For more information, please contact us:

Asian Pacific Fund  
465 California Street, Suite 809  
San Francisco, CA 94104  
(415) 395-9985 | info@asianpacificfund.org  
www.asianpacificfund.org

## The City and County of San Francisco Combined Charities Campaign 2019



The Asian Pacific Fund is a nonprofit foundation dedicated to strengthening the Bay Area's Asian and Pacific Islander (API) communities. Since 1993, we have been committed to increasing philanthropy and supporting organizations that provide vital services to those who need it the most. We also give visibility to the often hidden needs of our community. For example:

- Asians now make up the largest ethnic group living in poverty in San Francisco.
- Anti-Asian and anti-immigrant hate incidents are at the highest levels they have been since the year after 9/11.
- There has been an increase in bullying of API youth simply for being Asian, in fact a 50% chance.

APIs make up over 26 percent of the Bay Area population. Many are newer immigrants and refugees who face poverty, isolation, limited access to healthcare and other challenges. Despite the high level of need that exists within our community, non-profits who serve the API community receive less than 1 percent of foundation funding.

By supporting the Asian Pacific Fund, or one of our affiliates, you will be making an investment to help address these needs and beyond for our most vulnerable API community members.

## A800 Asian Pacific Fund

(415) 395-9985 | [asianpacificfund.org](http://asianpacificfund.org)

The Fund is a nonprofit foundation dedicated to strengthening the Bay Area's Asian and Pacific Islander community. We mobilize philanthropic giving from donors, support organizations that serve our most vulnerable, and raise awareness about pressing community needs.

## Building Strong Communities

### A802 Asian & Pacific Islander American Health Forum

(415) 954-9988 | [apiahf.org](http://apiahf.org)

APIAHF influences policy, mobilizes communities, and strengthens programs and organizations to improve the health of Asian Americans, Native Hawaiians, and Pacific Islanders.

### A803 Asian Pacific Environmental Network

(510) 834-8920 | [apen4ej.org](http://apen4ej.org)

All people have a right to a clean and healthy environment in which their communities can live, work, learn, play and thrive. APEN holds this vision of environmental justice for all people.

### A853 Chinatown Community Development Center

(415) 984-1450 | [chinatowncdc.org](http://chinatowncdc.org)

Chinatown CDC builds community and enhances the quality of life for San Francisco residents by serving as neighborhood advocates, organizers and planners, and as developers and managers of affordable housing.

### A809 Chinese Newcomers Service Center

(415) 421-2111 | [chinesenewcomers.org](http://chinesenewcomers.org)

The Chinese Newcomers Service Center (CNSC) mission is to provide underserved communities with social, economic, workforce, and business services to transform their lives.

### A810 Chinese Progressive Association

(415) 391-6986 | [cpasf.org](http://cpasf.org)

Through organizing and leadership development, the Chinese Progressive Association empowers the low-income immigrant Chinese community in San Francisco to improve their living and working conditions.

### A815 Filipino Advocates for Justice

(510) 465-9876 | [filipinos4justice.org](http://filipinos4justice.org)

FAJ's mission is to build a strong and empowered Filipino community by organizing constituents, developing leaders, providing services, and advocating for policies that promote social and economic justice and equity.

### A855 Filipino-American Development Foundation

(415) 348-8042 | [bayanihancc.org](http://bayanihancc.org)

The Filipino-American Development Foundation is a nonprofit organization founded in 1997 to develop initiatives and resources to strengthen the social, physical, and economic well-being of the Filipino-American community in San Francisco.

### A816 Filipino Community Center (Fiscal Sponsor: Filipino-American Development Foundation)

(415) 333-6267 | [filipinocc.org](http://filipinocc.org)

FCC is dedicated to providing a safe space where Filipino families can access culturally competent programs and services, receive support, build community, and connect to grassroots organizations and advocates.

### A826 Nichi Bei Foundation

(415) 673-1009 | [nichibei.org](http://nichibei.org)

An educational and charitable nonprofit organization dedicated to keeping the Japanese American community connected, informed and empowered — primarily through a community newspaper and website as well as educational programming.

### A832 Vietnamese American Community Center of the East Bay

(510) 891-9999 | [vacceb.net](http://vacceb.net)

To serve the needs of refugees and immigrants within the Southeast Asian communities through educational, cultural, and social support services while promoting self-sufficiency and expediting the community's assimilation into American society.

### A838 Southeast Asian Community Center

(415) 885-2743 | [seaccusa.org](http://seaccusa.org)

SEACC develops and administers programs that serve the needs of the Southeast Asian communities of Northern California. Programs include self-sufficiency, advocacy, leadership development, and cultural preservation.

## Supporting Domestic Violence Survivors

### A805 Asian Women's Shelter

(415) 751-7110 | [sfaws.org](http://sfaws.org)

AWS is dedicated to eliminating domestic violence by promoting the social, economic, and political self-determination of women and all survivors of violence and oppression through multilingual, multi-ethnic shelters and non-residential services.

### A825 Narika

(510) 444-6068 | [narika.org](http://narika.org)

Narika promotes women's independence, economic empowerment, and well-being by helping domestic violence survivors with advocacy, support, and education.

## Fostering Cultural Preservation / Arts

### A806 Center for Asian American Media

(415) 863-0814 | [caamedia.org](http://caamedia.org)

CAAM presents stories that convey the richness and diversity of Asian American experiences to the broadest audience possible. We do this by funding, producing, distributing and exhibiting works in film, television and digital media.

### A814 Eth-Noh-Tec

(415) 282-8705 | [ethnohtec.org](http://ethnohtec.org)

ENT creates art that heals the divides within us and between us. Through storytelling arts, ENT presents performances and workshops to all ages that address our common values, inspiring individuals to connect as community.

### A828 Oakland Asian Cultural Center

(510) 637-0455 | [oacc.cc](http://oacc.cc)

OACC builds vibrant communities through Asian and Pacific Islander American arts and culture programs that foster intergenerational and cross-cultural dialogue, cultural identity, collaborations, and social justice.

## Supporting Individual Rights

### A852 Asian Immigrant Women Advocates

(510) 268-0192 | [aiwa.org](http://aiwa.org)

AIWA seeks to empower immigrant workers in low-wage industries and low-income immigrant youth in Oakland to fight for dignity and justice to improve their daily working and living conditions.

### A804 Asian Pacific Islander Legal Outreach

(415) 567-6255 | [apilegaloutreach.org](http://apilegaloutreach.org)

Provides culturally and linguistically appropriate legal and social services for Bay Area API communities in areas of violence against women, family law, immigration, elder abuse, disability rights, human trafficking, and housing.

### A830 Santa Clara County Asian Law Alliance

(408) 287-9710 | [asianlawalliance.org](http://asianlawalliance.org)

Asian Law Alliance exists to provide equal access to the justice system to the Asian/Pacific Islander and low income residents of Santa Clara County.

### A837 Helping Hands East Bay

(510) 871-2187 | [hheb.org](http://hheb.org)

Helping Hands East Bay seeks to empower Asian immigrant families impacted by developmental disabilities to live dignified and satisfied lives by providing information, education, support and services.

## Promoting Health & Well-Being

### A851 Asian Americans for Community Involvement

(408) 975-2730 | [aaci.org](http://aaci.org)

AACI is one of the largest community-based organizations in Santa Clara County advocating for and serving marginalized and vulnerable ethnic communities, strengthening their hope and resilience by improving health, mental health and well-being.

### A850 Asian & Pacific Islander Wellness Center (Now as: San Francisco Community Health Center)

(415) 292-3400 | [sfcommunityhealth.org](http://sfcommunityhealth.org)

The Center's mission is to transform lives by advancing health, wellness, and equality. We are an LGBTQ and people of color organization that believes everyone deserves to be healthy and needs access to the highest quality health care.

### A827 North East Medical Services

(415) 391-9686 | [nems.org](http://nems.org)

NEMS provides affordable, comprehensive, compassionate and quality health care services in a linguistically competent and culturally sensitive manner to improve the health and well-being of our community.

### A829 Richmond Area Multi-Services, Inc.

(415) 800-0699 | [ramsinc.org](http://ramsinc.org)

RAMS, a mental health agency, advocates for and provides a holistic continuum of community based, culturally responsive services in the Bay Area, with cultural and linguistic expertise serving the AAPI and Russian-speaking populations.

## Promoting Youth Development

### A836 AYPAL: Building API Community Power (Fiscal Sponsor: Asian Pacific Environmental Network)

(510) 834-8920 | [aypal.org](http://aypal.org)

AYPAL's mission is to empower Oakland's low-income Asian & Pacific Islander immigrant and refugee families to be leaders for school reform and neighborhood change.

### A807 Chinatown Community Children's Center

(415) 986-2528 | [childrencenter.org](http://childrencenter.org)

Providing quality early education and social services to meet the needs of new immigrant and bilingual/bicultural families in San Francisco. We integrate families into society to help them gain economic stability while maintaining their cultural identity.

### A808 Chinatown YMCA

(415) 576-9622 | [ymcasf.org/chinatown](http://ymcasf.org/chinatown)

The Chinatown YMCA builds strong kids, strong families, and strong communities with programs for all in spirit, mind, and body.

### A811 Community Youth Center of San Francisco

(415) 986-2528 | [cycsf.org](http://cycsf.org)

CYC's mission is to empower and strengthen high-need Asian youth and their families by providing comprehensive youth development through education, employment training, advocacy, and other support services.

### A813 East Bay Asian Youth Center

(510) 533-1092 | [ebayc.org](http://ebayc.org)

EBAYC supports underserved youth to be safe, smart and socially responsible by providing trusted mentors, educational programs, and grassroots policy work, so that they may realize their aspirations and personal paths to success.

### A820 Japanese Community Youth Council (JCYC)

(415) 202-7909 | [jcyc.org](http://jcyc.org)

The mission of JCYC is to cultivate and enrich the lives of children and youth from diverse, multi-cultural communities throughout San Francisco and beyond.

### A859 Philippine International Aid

(650) 231-8202 | [phil-aid.org](http://phil-aid.org)

Philippine International Aid's (PIA) core programs provide educational assistance to more children in the Philippines than any other U.S.-based charity. Annually, PIA provides aid to more than 2,500 students.

### A833 Vietnamese Youth Development Center

(415) 771-2600 | [vydc.org](http://vydc.org)

VYDC empowers underserved Asian-Pacific Islander and urban youth with the knowledge and confidence to define their future and reach their potential.



squarmilner

Certified Public Accountants  
and Financial Advisors

**ASIAN PACIFIC FUND**

Financial Statements

December 31, 2019 and 2018

## INDEX TO FINANCIAL STATEMENTS

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## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of  
Asian Pacific Fund

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Asian Pacific Fund (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Asian Pacific Fund as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**SQUAR MILNER LLP**

San Francisco, California  
August 4, 2020

**ASIAN PACIFIC FUND**  
**STATEMENTS OF FINANCIAL POSITION**  
**December 31, 2019 and 2018**

| <b>ASSETS</b>  | <b>2019</b>   | <b>2018</b>   |
|--|---------------|---------------|
| Cash and cash equivalents                                      | \$ 687,729    | \$ 685,202    |
| Pledges receivable   | 20,000        | 16,500        |
| Prepaid expenses and other assets                              | 36,539        | 41,173        |
| Investments, at fair value                                     | 14,580,312    | 13,352,000    |
| Investments held in charitable remainder trusts, at fair value | 359,239       | 611,101       |
| Furniture and equipment, net                                   | 3,048         | 5,769         |
| Total assets   | \$ 15,686,867 | \$ 14,711,745 |
| <b>LIABILITIES AND NET ASSETS</b>                              |               |               |
| Liabilities:   |               |               |
| Accounts payable and accrued expenses                          | \$ 52,234     | \$ 57,322     |
| Scholarships and grants payable, net                           | 21,709        | 33,479        |
| Liabilities to beneficiaries of charitable remainder trusts    | 114,670       | 190,879       |
| Liabilities under split-interest agreements                    | 30,010        | 26,968        |
| Total liabilities  | 218,623       | 308,648       |
| Net assets:  |               |               |
| Without donor restrictions                                     | 2,224,818     | 2,633,461     |
| With donor restrictions  | 13,243,426    | 11,769,636    |
| Total net assets   | 15,468,244    | 14,403,097    |
| Total liabilities and net assets                               | \$ 15,686,867 | \$ 14,711,745 |

**ASIAN PACIFIC FUND**  
**STATEMENTS OF ACTIVITIES**  
**For the Years Ended December 31, 2019 and 2018**

|  | 2019                          |                            |               | 2018                          |                            |               |
|--|-------------------------------|----------------------------|---------------|-------------------------------|----------------------------|---------------|
|  | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total         | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total         |
| Revenues and support:                        |                               |                            |               |                               |                            |               |
| Contributions                                | \$ 527,038                    | \$ 51,165                  | \$ 578,203    | \$ 559,576                    | \$ 324,459                 | \$ 884,035    |
| Foundation and corporate grants              | 119,599                       | 382,610                    | 502,209       | 434,659                       | 62,099                     | 496,758       |
| Investment return, net                       | 174,697                       | 2,065,081                  | 2,239,778     | (4,742)                       | (690,695)                  | (695,437)     |
| Fundraising event income                     | 418,110                       | -                          | 418,110       | 542,311                       | -                          | 542,311       |
| Cost of direct benefits to donors            | (110,958)                     | -                          | (110,958)     | (148,275)                     | -                          | (148,275)     |
| Other income                                 | -                             | -                          | -             | 58                            | -                          | 58            |
| Change in value of split-interest agreements | -                             | 123,223                    | 123,223       | -                             | (18,372)                   | (18,372)      |
| Release of restricted net assets             | 1,148,289                     | (1,148,289)                | -             | 1,017,709                     | (1,017,709)                | -             |
| Total revenues and support                   | 2,276,775                     | 1,473,790                  | 3,750,565     | 2,401,296                     | (1,340,218)                | 1,061,078     |
| Expenses:                                    |                               |                            |               |                               |                            |               |
| Program services                             | 2,349,811                     | -                          | 2,349,811     | 1,613,683                     | -                          | 1,613,683     |
| Management and general                       | 203,886                       | -                          | 203,886       | 192,070                       | -                          | 192,070       |
| Fundraising                                  | 131,721                       | -                          | 131,721       | 113,244                       | -                          | 113,244       |
| Total expenses                               | 2,685,418                     | -                          | 2,685,418     | 1,918,997                     | -                          | 1,918,997     |
| Change in net assets                         | (408,643)                     | 1,473,790                  | 1,065,147     | 482,299                       | (1,340,218)                | (857,919)     |
| <b>Net assets, beginning of year</b>         | 2,633,461                     | 11,769,636                 | 14,403,097    | 2,151,162                     | 13,109,854                 | 15,261,016    |
| <b>Net assets, end of year</b>               | \$ 2,224,818                  | \$ 13,243,426              | \$ 15,468,244 | \$ 2,633,461                  | \$ 11,769,636              | \$ 14,403,097 |

**ASIAN PACIFIC FUND**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**For the Year Ended December 31, 2019**

|                                      | Program Services     |                                 |                        | Supporting Services    |             | Total        |
|--------------------------------------|----------------------|---------------------------------|------------------------|------------------------|-------------|--------------|
|                                      | Educational Programs | Grants and Services to Agencies | Program Services Total | Management and General | Fundraising |              |
| Expenses:                            |                      |                                 |                        |                        |             |              |
| Salaries                             | \$ 104,957           | \$ 202,607                      | \$ 307,564             | \$ 22,279              | \$ 96,170   | \$ 426,013   |
| Employee benefits                    | 9,293                | 14,883                          | 24,176                 | 12,445                 | -           | 36,621       |
| Payroll taxes                        | 7,487                | 14,083                          | 21,570                 | 1,412                  | 7,185       | 30,167       |
|                                      |                      |                                 |                        |                        |             |              |
| Total salaries and related expenses  | 121,737              | 231,573                         | 353,310                | 36,136                 | 103,355     | 492,801      |
| Grants and scholarships              | 165,939              | 1,695,605                       | 1,861,544              | -                      | -           | 1,861,544    |
| Travel and hospitality               | 65,458               | 1,951                           | 67,409                 | 13,085                 | 116,060     | 196,554      |
| Rent                                 | 17,712               | 28,366                          | 46,078                 | 23,108                 | -           | 69,186       |
| Accounting fees                      | -                    | -                               | -                      | 58,190                 | -           | 58,190       |
| Legal fees                           | -                    | -                               | -                      | 22,293                 | -           | 22,293       |
| Professional fees                    | 660                  | 5,056                           | 5,716                  | 11,876                 | 3,650       | 21,242       |
| Supplies                             | 837                  | 1,307                           | 2,144                  | 7,903                  | 4,644       | 14,691       |
| Bank charges                         | 15                   | -                               | 15                     | 10,879                 | -           | 10,894       |
| Printing and production              | 2,465                | 165                             | 2,630                  | 146                    | 5,236       | 8,012        |
| Equipment rental and maintenance     | 1,672                | 2,678                           | 4,350                  | 2,182                  | -           | 6,532        |
| Telephone                            | 1,524                | 2,441                           | 3,965                  | 1,989                  | -           | 5,954        |
| Dues, licenses, and fees             | -                    | -                               | -                      | 4,114                  | -           | 4,114        |
| Insurance                            | 907                  | 1,453                           | 2,360                  | 1,183                  | -           | 3,543        |
| Depreciation                         | -                    | -                               | -                      | 3,412                  | -           | 3,412        |
| Employment fees                      | -                    | -                               | -                      | 3,412                  | -           | 3,412        |
| Bad debt expense                     | -                    | -                               | -                      | 3,000                  | -           | 3,000        |
| Postage                              | 123                  | 167                             | 290                    | 110                    | 400         | 800          |
| Advertising and promotion            | -                    | -                               | -                      | 380                    | -           | 380          |
| Website development                  | -                    | -                               | -                      | 233                    | -           | 233          |
| Other                                | -                    | -                               | -                      | 255                    | 9,334       | 9,589        |
|                                      |                      |                                 |                        |                        |             |              |
| Total expenses                       | 379,049              | 1,970,762                       | 2,349,811              | 203,886                | 242,679     | 2,796,376    |
| Less expenses netted against revenue | -                    | -                               | -                      | -                      | (110,958)   | (110,958)    |
|                                      |                      |                                 |                        |                        |             |              |
|                                      | \$ 379,049           | \$ 1,970,762                    | \$ 2,349,811           | \$ 203,886             | \$ 131,721  | \$ 2,685,418 |

**ASIAN PACIFIC FUND**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**For the Year Ended December 31, 2018**

|  | Program Services     |                                 |                        | Supporting Services    |                   | Total               |
|--|----------------------|---------------------------------|------------------------|------------------------|-------------------|---------------------|
|  | Educational Programs | Grants and Services to Agencies | Program Services Total | Management and General | Fundraising       |                     |
| Expenses:                                  |                      |                                 |                        |                        |                   |                     |
| Salaries                                   | \$ 97,681            | \$ 206,137                      | \$ 303,818             | \$ 36,031              | \$ 105,281        | \$ 445,130          |
| Employee benefits                          | 9,924                | 16,943                          | 26,867                 | 13,653                 | -                 | 40,520              |
| Payroll taxes                              | 7,108                | 14,761                          | 21,869                 | 1,934                  | 7,861             | 31,664              |
| <b>Total salaries and related expenses</b> | <b>114,713</b>       | <b>237,841</b>                  | <b>352,554</b>         | <b>51,618</b>          | <b>113,142</b>    | <b>517,314</b>      |
| Grants and scholarships                    | 242,616              | 897,654                         | 1,140,270              | -                      | -                 | 1,140,270           |
| Travel and hospitality                     | 47,121               | 4,156                           | 51,277                 | 12,054                 | 112,939           | 176,270             |
| Rent                                       | 16,708               | 28,526                          | 45,234                 | 22,685                 | -                 | 67,919              |
| Accounting fees                            | -                    | -                               | -                      | 64,827                 | -                 | 64,827              |
| Professional fees                          | -                    | 2,230                           | 2,230                  | 8,767                  | 4,730             | 15,727              |
| Supplies                                   | 808                  | 1,728                           | 2,536                  | 4,273                  | 6,264             | 13,073              |
| Bank charges                               | 4                    | -                               | 4                      | 10,534                 | -                 | 10,538              |
| Advertising and promotion                  | -                    | -                               | -                      | 336                    | 8,772             | 9,108               |
| Printing and production                    | 4,473                | 1,882                           | 6,355                  | -                      | 2,341             | 8,696               |
| Telephone                                  | 1,843                | 3,146                           | 4,989                  | 2,502                  | -                 | 7,491               |
| Equipment rental and maintenance           | 1,800                | 3,074                           | 4,874                  | 2,444                  | -                 | 7,318               |
| Insurance                                  | 901                  | 1,538                           | 2,439                  | 1,223                  | -                 | 3,662               |
| Depreciation                               | -                    | -                               | -                      | 3,325                  | -                 | 3,325               |
| Website development                        | -                    | -                               | -                      | 2,470                  | -                 | 2,470               |
| Legal fees                                 | -                    | -                               | -                      | 2,200                  | -                 | 2,200               |
| Postage                                    | 343                  | 578                             | 921                    | 423                    | 770               | 2,114               |
| Dues, licenses, and fees                   | -                    | -                               | -                      | 1,909                  | -                 | 1,909               |
| Other                                      | -                    | -                               | -                      | 480                    | 12,561            | 13,041              |
| <b>Total expenses</b>                      | <b>431,330</b>       | <b>1,182,353</b>                | <b>1,613,683</b>       | <b>192,070</b>         | <b>261,519</b>    | <b>2,067,272</b>    |
| Less expenses netted against revenue       | -                    | -                               | -                      | -                      | (148,275)         | (148,275)           |
|  | <b>\$ 431,330</b>    | <b>\$ 1,182,353</b>             | <b>\$ 1,613,683</b>    | <b>\$ 192,070</b>      | <b>\$ 113,244</b> | <b>\$ 1,918,997</b> |

**ASIAN PACIFIC FUND**  
**STATEMENTS OF CASH FLOWS**  
For the Years Ended December 31, 2019 and 2018

|   | <b>2019</b>        | <b>2018</b>       |
|---|--------------------|-------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                    |                   |
| Change in net assets  | \$ 1,065,147       | \$ (857,919)      |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: |                    |                   |
| Depreciation  | 3,412              | 3,325             |
| Net realized and unrealized (gain) loss on investments                                      | (1,867,366)        | 1,123,847         |
| Change in value of charitable remainder trusts and split-interest agreement                 | (152,396)          | 63,795            |
| Bad debt expense  | 3,000              | -                 |
| Proceeds from contributions restricted for endowments                                       | (10,750)           | (16,271)          |
| Donated securities  | (204,214)          | (27,460)          |
| Changes in operating assets and liabilities:  |                    |                   |
| Pledges receivable  | (3,500)            | 71,500            |
| Prepaid expenses and other assets   | 4,634              | (9,451)           |
| Accounts payable and accrued expenses   | (5,088)            | 17,038            |
| Scholarships and grants payable, net  | (11,770)           | 2,427             |
| <b>Net cash (used in) provided by operating activities</b>                                  | <b>(1,178,891)</b> | <b>370,831</b>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |                    |                   |
| Purchase of furniture and equipment   | (691)              | (1,153)           |
| Proceeds from sales of investments  | 6,405,984          | 9,443,560         |
| Distributions from charitable remainder trust   | 301,917            | -                 |
| Purchases of investments  | (5,507,369)        | (9,874,200)       |
| <b>Net cash provided by (used in) investing activities</b>                                  | <b>1,199,841</b>   | <b>(431,793)</b>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |                    |                   |
| Payments to beneficiaries of charitable remainder trusts                                    | (29,173)           | (45,424)          |
| Proceeds from contributions restricted for endowments                                       | 10,750             | 16,271            |
| <b>Net cash used in financing activities</b>  | <b>(18,423)</b>    | <b>(29,153)</b>   |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                                 | <b>2,527</b>       | <b>(90,115)</b>   |
| <b>Cash and cash equivalents - beginning of year</b>  | <b>685,202</b>     | <b>775,317</b>    |
| <b>Cash and cash equivalents - end of year</b>  | <b>\$ 687,729</b>  | <b>\$ 685,202</b> |

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**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

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## **1. ORGANIZATION**

The Asian Pacific Fund (the “Fund”) is a California nonprofit public benefit corporation organized in 1993. The Fund’s mission is to strengthen the Asian and Pacific Islander (API) community in the Bay Area by increasing philanthropy and supporting the organizations that serve our most vulnerable community members. Its core areas of focus are as follows: 1) Philanthropy: Increasing and mobilizing resources from donors, corporations and institutions to support the Bay Area’s underserved APIs; 2) Community: Supporting a network of over 70 affiliate organizations who serve APIs across a wide range of needs including senior and youth services, health and well-being, counseling, legal services, advocacy, civic engagement, and arts and culture; 3) Leadership: Cultivating leadership by recognizing current and future API leaders who have achieved success and are role models for giving back and making a difference among our youth, in higher education and in philanthropy; and 4) Awareness: Shedding light on emerging issues as they impact APIs in the Bay Area.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### ***Basis of Accounting and Presentation***

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“GAAP”). Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

#### *Net Assets Without Donor Restrictions*

Those net assets and activities which represent the portion of expendable funds that have no use or time restrictions. The Board of Directors may designate a portion of these net assets for specified purposes.

Also classified as net assets without donor restrictions are donor-advised funds which may have been established to enable donors to make recommendations from time to time about the distributions from the funds. The donors’ advice in the grant-making process is considered by the Board of Directors in making grants from these resources.

#### *Net Assets With Donor Restrictions*

Those net assets that are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when specified criteria are met.

### ***Use of Estimates***

Preparation of financial statements, in accordance with GAAP requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, revenues, and expenses and to disclose any material contingent amounts. Accordingly, actual results could differ from such estimates. Significant estimates include the fair value of investments, liabilities to charitable remainder trust beneficiaries, and the functional allocation of expenses.

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**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

***Cash and Cash Equivalents***

Cash and cash equivalents include cash balances and highly liquid investments with original maturities of three months or less at acquisition which are not managed as part of long-term investment strategies and are not legally restricted.

***Pledges Receivable***

The Fund records pledges receivable at net realizable value, net of allowance for uncollectible pledges. The allowance is based on estimated losses recorded to specific accounts. Unconditional pledges receivable which are expected to be collected after one year are recorded at the net present value of their estimated future cash flows. Amortization of these discounts is included in contribution revenue in the accompanying statement of activities. At December 31, 2019 and 2018, all pledges receivable are unconditional and expected to be collected within one year. The Fund believes all of its pledges receivable at December 31, 2019 and 2018 are collectible; therefore there is no allowance for uncollectible pledges.

***Investments***

Investments are stated at fair value based on quoted market prices. The Fund has engaged professional investment advisors to manage its portfolio. The Board of Directors has provided the firms with guidelines consistent with a socially responsible prudent investment policy and the balanced nature of the Fund. Gains and losses that result from market fluctuations are recognized in the period in which such fluctuation occurs. Cash equivalents held within the Fund's investment accounts are classified as investments. Investment return is reported net of investment management fees on the statement of activities. For the years ended December 31, 2019 and 2018, investment management fees amounted to \$65,041 and \$66,431, respectively.

The Fund has several endowment funds and long-term donor advised funds that are pooled for investment purposes.

***Charitable Remainder Trusts***

The Fund has been designated as the trustee for irrevocable charitable remainder trusts ("CRT"). The trust agreements require the Fund to make annual payments to the trust beneficiaries based on stipulated payment rates ranging from 5% to 10%, applied to the fair value of the trust assets, as determined annually, or based on amounts fixed in the original trust agreement. Upon the death of the beneficiaries, or other termination of the trusts as may be defined in the individual agreements, the remaining trust assets will be distributed by the Fund to itself (and to other beneficiaries, as applicable), as stipulated in the trust agreements.

The fair value of CRT assets has been included in the Fund's statements of financial position. A corresponding liability, reported as liabilities under CRT in the accompanying statements of financial position, has been recorded to reflect the present value of required lifetime payments to the named income beneficiaries using the discount rate provided in Internal Revenue Service guidelines and actuarial tables of approximately 60% - 73% for the years ended December 31, 2019 and 2018. Management calculates valuations annually by updating life expectancy of the income beneficiaries and investment values.

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**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

***Charitable Remainder Trusts*** (continued)

Liabilities under split-interest agreements represent the present value of the investments held in charitable remainder trusts owed to remainder beneficiaries other than the Fund, at the settlement of the trusts. These liabilities are calculated as a percentage of the present value of the investments held in charitable remainder trusts. Split-interest agreements are charitable remainder trust agreements that name the Fund and one or more other charities as remainder beneficiaries.

The difference between the fair value of the assets received and present value of the obligation to named beneficiaries under the agreements is recognized as contribution revenue in the year the agreement is signed. Realized and unrealized gains and losses, interest and dividend income from the investments and payments of the obligations are reflected as adjustments to obligations under split-interest agreements in the accompanying statements of financial position. Amortization of discounts and changes in actuarial assumptions are reflected in the statements of activities and changes in net assets as a change in value of split-interest agreements.

During the year ended December 31, 2019, an irrevocable remainder trust terminated upon the death of the surviving beneficiary. As a result, the remaining trust assets of approximately \$300,000 were distributed to the Fund.

***Property and Equipment***

All acquisitions and major improvements of property and equipment in excess of \$1,000 are capitalized; maintenance and repairs which do not extend the useful life of the respective assets are expensed. Property and equipment are stated at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives on the property and equipment. Estimated useful lives range from three to seven years.

***Fair Value Measurements***

The Fund carries certain assets and liabilities at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair value measurement standards also require the Fund to classify these financial instruments into a three-level hierarchy, based on the priority of inputs to the valuation technique. The Fund classifies its financial assets and liabilities according to three levels, and maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value.

*Level 1* – quoted prices in active markets for identical investments.

*Level 2* – other significant observable inputs (including quoted prices for similar instruments, interest rates, prepayment speeds, credit risk, etc.).

*Level 3* – significant unobservable inputs (including the Fund's own assumptions in determining fair value instruments).

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**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

***Fair Value Measurements*** (continued)

Beneficial interests in charitable trusts are valued using the income approach and market inputs. The net present value of these assets was determined using an investment return rate of 5% - 10%, consistent with the composition of the asset portfolios, single or joint life expectations from the IRS Publication 1457 tables, and a net present value factor of 60% - 73% for the liability for lifetime payments to beneficiaries. Liabilities under the Fund's charitable remainder trusts are considered to be in Level 3 of the fair value hierarchy.

***Endowment Funds***

Interpretation of Relevant Law

The Board of Directors of the Fund has interpreted California's enacted version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund, absent explicit donor stipulations to the contrary. As a result, for those endowment funds which do not have explicit donor stipulations to the contrary the Fund retain in perpetuity (1) the original value of gifts donated to the endowment, (2) the original value of subsequent gifts donated to the endowment, and (3) additions to the endowment in accordance with donor directions. Donor restricted amounts not retained in perpetuity are subject to appropriation for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with the State of California's enacted version of UPMIFA, the Fund considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the endowment fund
- (2) The purposes of the Fund and the endowment funds
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Fund
- (7) The investment policies of the Fund

Return Objectives and Risk Parameters

The Fund has adopted investment and spending policies for endowment assets that attempt to achieve a growth in principal that will support a continuing rise in charitable distributions from its endowments, avoid a high degree of risk and ensure endowment funds will operate in perpetuity. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk.

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**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

***Endowment Funds*** (continued)

Return Objectives and Risk Parameters (continued)

Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution of at least 5%, while growing the funds if possible. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the Fund to unacceptable levels of risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Fund relies on a total return strategy in which investment returns achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Fund targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy

The spending rate is set each year as part of the annual budget process for the subsequent fiscal year and is calculated every quarter as a percentage of the average endowed fund balance over the previous 36 months. In accordance with donor instructions, this amount is expendable for either general or specific purposes. Appropriations made from the endowments for the years ending December 31, 2019 and 2018 were \$525,987 and \$332,164, respectively, inclusive of administration fees.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the original endowment corpus or amounts required to be maintained by donors or by law (or become “underwater”). Management has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2019, funds with original gift values of \$1,373,666, fair values of \$1,087,522, and deficiencies of \$286,144 were reported in net assets with donor restrictions. At December 31, 2018, funds with original gift values of \$7,813,611, fair values of \$7,241,509, and deficiencies of \$572,102 were reported in net assets with donor restrictions. These deficiencies resulted from poor performance of historically held investments during periods of unfavorable market fluctuations and continued spending in line with the Fund’s spending policy.

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**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

***Contributions***

Contributions are recorded as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Unconditional contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Conditional contributions are recognized as revenue in the period in which the Fund meets the terms of the conditions. Restricted contributions are recorded to recognize donor-imposed or timing restrictions, including bequests and split-interest agreements. In the event that the Fund receives donated securities, the securities are liquidated shortly after receipt. Investments received through gifts are recorded at fair value at the date of donation.

Certain contributions received by the Fund include donor recommendations for use of those contributions and are subject to a variance power agreement approved by the donor. This variance power provides the Fund the ability to modify the use of the contribution in a manner that differs from a donor's original recommendation. As a result of this variance power, such contributions are classified as without donor restrictions for financial statements reporting purposes.

***Functional Expenses***

The costs of the Fund's various activities have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Expenses are allocated to program and supporting services based on the purpose of each expenditure, services provided for each function, and the respective usage of the Fund's assets. Expenses relating to more than one function are allocated to program service, management and general and fundraising costs based on employee time estimates or other appropriate usage factors.

***Grants and Scholarships***

Grant and scholarship expenses are recognized in the period the grant or scholarship is approved provided the grant or scholarship is not subject to significant future conditions. Grants and scholarships payable that are expected to be paid after one year are recorded at the present value of expected future payments. Conditional grants and scholarships are recognized as grants and scholarships expense and as grants and scholarships payable in the period in which the grantee or student meets the terms of the conditions. Grants and scholarships are returned to the Fund if certain conditions are not met. Returned grants and scholarships are included as a reduction of grants and scholarship expense in the accompanying statements of activities and changes in net assets.

***Income Taxes***

The Fund is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and from California franchise taxes under Section 23701d of the Revenue and Taxation Code. In addition, the Fund qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a). However, income from activities not related to the Fund's tax-exempt purpose may be subject to taxation as unrelated business income.

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**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

***Income Taxes*** (continued)

Each year, management considers whether the Fund has any uncertain tax positions that require recognition in the financial statements, including whether the Fund has engaged in any activities that could affect the Fund's income tax status or result in taxable income. Management believes that any positions the Fund has taken are supported by substantial authority and would more likely than not be sustained upon examination by the applicable taxing authority. Management has determined that the Fund does not have any material uncertain tax positions that require recognition or disclosure in the financial statements.

***Recently Issued Accounting Standards***

The Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, *Leases* (Topic 842) ("ASU 2016-02") for lease accounting to increase transparency and comparability among companies by requiring the recognition of lease assets and lease liabilities by lessees. The new standard will be effective for the Fund for the year ending December 31, 2022, and early adoption is permitted. The Fund is currently evaluating the timing of its adoption and its impact on its financial statements.

**3. NEWLY ADOPTED ACCOUNTING STANDARDS**

In June 2018, the FASB issued ASU 2018-08, *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made* (Topic 958). The ASU clarified and improved the scope and accounting guidance around contributions of cash and other assets received and made by all entities, including business entities. The ASU assists entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions), or as exchange (reciprocal) transactions and (2) determining whether a contribution is conditional or unconditional. The adoption of ASU 2018-08 did not have a material effect on the Fund's financial position or results of operations.

**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

**4. LIQUIDITY AND AVAILABILITY OF FINANCIAL RESOURCES**

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date comprise the following at December 31, 2019 and 2018:

|  | <u>2019</u>         | <u>2018</u>         |
|--|---------------------|---------------------|
| Cash   | \$ 687,729          | \$ 685,202          |
| Pledges receivable   | 20,000              | 16,500              |
| Investments, at fair value   | 14,580,312          | 13,352,000          |
| Investments held in charitable remainder trusts, at fair value         | <u>359,239</u>      | <u>611,101</u>      |
|  | <u>15,647,280</u>   | <u>14,664,803</u>   |
| <br>   |                     |                     |
| Add: Estimated endowment spending rate distributions                   | 309,372             | 271,600             |
| Add: Distributions from CRT  | -                   | 284,349             |
| Less: Net assets with donor restrictions                               | (13,243,426)        | (11,769,636)        |
| Less: Investments held for donor advised funds                         | (1,624,155)         | (2,207,530)         |
| Less: CRT and split interest liabilities                               | <u>(144,680)</u>    | <u>(217,847)</u>    |
|  | <u>(14,702,889)</u> | <u>(13,639,064)</u> |
| <br>   |                     |                     |
| Financial assets available for general expenditures<br>within one year | <u>\$ 944,391</u>   | <u>\$ 1,025,739</u> |

The Fund's endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purpose, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

As part of the Fund's liquidity management plan, the Fund may invest cash in excess of daily requirements in short term investments, money market funds or mutual funds.

**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

**5. INVESTMENTS AND FAIR VALUE MEASUREMENTS**

At December 31, 2019 and 2018, the Fund's investment portfolio and investments by the fair value hierarchy levels consists of the following:

|                           | <u>2019</u>          | <u>2018</u>          |
|---------------------------|----------------------|----------------------|
|                           | <u>Fair Value</u>    | <u>Fair Value</u>    |
|                           | <u>(Level 1)</u>     | <u>(Level 1)</u>     |
| Cash and cash equivalents | \$ 164,801           | \$ 181,589           |
| Equity securities:        |                      |                      |
| US large cap equity       | 5,001,963            | 3,936,723            |
| EAFE equity               | 1,779,816            | 1,744,253            |
| Japanese large cap equity | 127,781              | 203,166              |
| European large cap equity | 321,013              | 474,827              |
| Fixed income:             |                      |                      |
| US fixed income           | 3,755,992            | 3,895,050            |
| Non-US fixed income       | 1,685,250            | 1,005,848            |
| Global fixed income       | -                    | 110,756              |
| Balanced mutual funds:    | 1,146,357            | 1,261,536            |
| Hedge funds:              |                      |                      |
| Long short equity         | 115,044              | 195,181              |
| Multi-strategy            | 361,897              | 222,852              |
| Event driven              | 120,398              | -                    |
| Major markets             | -                    | 120,219              |
|                           | <u>\$ 14,580,312</u> | <u>\$ 13,352,000</u> |

There have been no changes in valuation techniques and related inputs during the years ended December 31, 2019 and 2018.

**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

**6. CHARITABLE REMAINDER TRUSTS AND FAIR VALUE DISCLOSURES**

At December 31, 2019 and 2018, investments held in CRT consist of the following:

|                           | <u>2019</u>       | <u>2018</u>       |
|---------------------------|-------------------|-------------------|
| Equities:                 |                   |                   |
| US Large cap equity       | \$ 143,754        | \$ 216,651        |
| EAFE equity               | 51,783            | 100,218           |
| European large cap equity | 9,176             | -                 |
| Japanese large cap equity | 3,732             | 11,303            |
| Global equity             | -                 | 26,772            |
| Fixed income securities:  |                   |                   |
| US fixed income           | 107,573           | 204,702           |
| Non-US fixed income       | 37,887            | 43,929            |
| Cash and cash equivalents | <u>5,334</u>      | <u>7,526</u>      |
|                           | <u>\$ 359,239</u> | <u>\$ 611,101</u> |

The following tables present the fair value of the CRT assets and liabilities by fair value hierarchy at December 31, 2019 and 2018. There have been no changes in valuation techniques and related inputs during the years ended December 31, 2019 and 2018.

|   | <u>2019</u>    |                |              |
|---|----------------|----------------|--------------|
|   | <u>Level 1</u> | <u>Level 3</u> | <u>Total</u> |
| Investments held in CRT                     | \$ 359,239     | \$ -           | \$ 359,239   |
| Liabilities under CRT                       | -              | (114,670)      | (114,670)    |
| Liabilities under split-interest agreements | -              | (30,010)       | (30,010)     |
|   |                |                |              |
|   | <u>2018</u>    |                |              |
|   | <u>Level 1</u> | <u>Level 3</u> | <u>Total</u> |
| Investments held in CRT                     | \$ 611,101     | \$ -           | \$ 611,101   |
| Liabilities under CRT                       | -              | (190,879)      | (190,879)    |
| Liabilities under split-interest agreements | -              | (26,968)       | (26,968)     |

**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

**6. CHARITABLE REMAINDER TRUSTS AND FAIR VALUE DISCLOSURES** (continued)

The following tables provide a roll forward of the liabilities listed above measured at fair value using significant unobservable inputs (Level 3).

|  | <u>2019</u>       | <u>2018</u>       |
|--|-------------------|-------------------|
| Liabilities under charitable remainder trusts:   |                   |                   |
| Beginning balance  | \$ 190,879        | \$ 248,356        |
| Payments to beneficiaries of charitable remainder trusts   | (29,173)          | (45,424)          |
| Decrease upon CRT termination  | (80,977)          | -                 |
| Increase (decrease) in value due to change in actuarial life expectancy and fair value of investments      | <u>33,941</u>     | <u>(12,053)</u>   |
| Ending balance   | <u>\$ 114,670</u> | <u>\$ 190,879</u> |
| Liabilities under split-interest agreements:   |                   |                   |
| Beginning balance  | \$ 26,968         | \$ 30,626         |
| Increase (decrease) in liabilities due to change in value of liabilities under charitable remainder trusts | <u>3,042</u>      | <u>(3,658)</u>    |
| Ending balance   | <u>\$ 30,010</u>  | <u>\$ 26,968</u>  |

**7. FURNITURE AND EQUIPMENT, NET**

At December 31, 2019 and 2018, furniture and equipment, net consist of the following:

|                          | <u>2019</u>     | <u>2018</u>     |
|--------------------------|-----------------|-----------------|
| Furniture                | \$ 7,625        | \$ 7,625        |
| Equipment                | <u>19,427</u>   | <u>18,736</u>   |
|                          | 27,052          | 26,361          |
| Accumulated depreciation | <u>(24,004)</u> | <u>(20,592)</u> |
|                          | <u>\$ 3,048</u> | <u>\$ 5,769</u> |

Depreciation expense for the years ended December 31, 2019 and 2018 was \$3,412 and \$3,325, respectively.

**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

**8. SCHOLARSHIPS AND GRANTS PAYABLE**

The Fund has commitments to various scholars to fund their education. Grant awards require the fulfillment of certain conditions as set forth in the grant agreements.

At December 31, 2019 and 2018, the Fund was liable for awarded scholarships in the amount of \$1,667 and \$32,865, respectively, which were all due in less than one year. As of December 31, 2019 and 2018, the Fund was liable for awarded grants in the amount of \$20,042 and \$614, respectively.

**9. NET ASSETS WITH DONOR RESTRICTIONS**

At December 31, 2019 and 2018, net assets with donor restrictions are restricted for the following purposes or periods:

|   | <u>2019</u>          | <u>2018</u>          |
|---|----------------------|----------------------|
| <b>Subject to passage of time:</b>                                    |                      |                      |
| Charitable remainder trusts   | \$ 212,939           | \$ 393,428           |
| <b>Subject to expenditure for specified purpose:</b>                  |                      |                      |
| Financial aid   | 135,700              | 142,017              |
| Education programs  | 491,817              | 362,838              |
| Grant making  | 491,902              | 406,514              |
|   | <u>1,119,419</u>     | <u>911,369</u>       |
| <b>Endowments:</b>  |                      |                      |
| Subject to spending policy and appropriation:                         |                      |                      |
| Financial aid   | 627,263              | 617,513              |
| Education programs  | 3,879,923            | 3,878,923            |
| General purpose   | 6,318,275            | 6,318,275            |
| Underwater endowments   | (286,144)            | (572,102)            |
|   | <u>10,539,317</u>    | <u>10,242,609</u>    |
| Subject to appropriation and expenditure when specified event occurs: |                      |                      |
| Restricted by donors for:   |                      |                      |
| Financial aid   | 9,092                | -                    |
| Education programs  | 636,938              | -                    |
| General purpose   | 725,721              | 222,230              |
|   | <u>1,371,751</u>     | <u>222,230</u>       |
| Total endowments  | <u>11,911,068</u>    | <u>10,464,839</u>    |
| Total net assets with donor restrictions                              | <u>\$ 13,243,426</u> | <u>\$ 11,769,636</u> |

**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

**10. ENDOWMENTS**

The Fund's endowments consist of several individual funds established for a variety of purposes. The Fund's endowments includes only donor-restricted endowments.

At December 31, 2019 and 2018, endowment net assets comprises the following:

|   | <u>2019</u>          | <u>2018</u>          |
|---|----------------------|----------------------|
| Original donor gift amount and amounts required to be maintained in perpetuity by donor | \$ 10,825,461        | \$ 10,814,711        |
| Accumulated investment gains (losses)   | <u>1,085,607</u>     | <u>(349,872)</u>     |
|   | <u>\$ 11,911,068</u> | <u>\$ 10,464,839</u> |

During the years ended December 31, 2019 and 2018, changes in endowment net assets are as follows:

|  | <u>2019</u>          | <u>2018</u>          |
|--|----------------------|----------------------|
| Endowment net assets, beginning of year    | \$ 10,464,839        | \$ 11,452,034        |
| Contributions                              | 10,750               | 7,871                |
| Investment return, net                     | 1,961,466            | (662,902)            |
| Appropriations pursuant to spending policy | <u>(525,987)</u>     | <u>(332,164)</u>     |
| Endowment net assets, end of year          | <u>\$ 11,911,068</u> | <u>\$ 10,464,839</u> |

**11. LEASE COMMITMENTS**

The Fund occupies its office facilities in San Francisco under an operating lease which expires in December 2022. Rent payments are payable monthly and annually increase in January. Rent expense for the years ended December 31, 2019 and 2018 were \$69,186 and \$67,919, respectively.

During the year, the Fund also leased office equipment under non-cancelable leases which expires in October 2024.

The following is a schedule of minimum lease payments under these operating leases:

| <u>Year ending December 31,</u> | <u>Office</u>     | <u>Equipment</u> | <u>Total</u>      |
|---------------------------------|-------------------|------------------|-------------------|
| 2020                            | \$ 71,500         | \$ 2,808         | \$ 74,308         |
| 2021                            | 73,495            | 2,808            | 76,303            |
| 2022                            | 75,702            | 2,808            | 78,510            |
| 2023                            | -                 | 2,808            | 2,808             |
| 2024                            | <u>-</u>          | <u>2,340</u>     | <u>2,340</u>      |
|                                 | <u>\$ 220,697</u> | <u>\$ 13,572</u> | <u>\$ 234,269</u> |

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**ASIAN PACIFIC FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2019 and 2018**

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## **12. CONCENTRATIONS**

### ***Credit Risk***

Financial instruments that potentially subject the Fund to credit risk consist primarily of cash, cash equivalents, and investments. Risks associated with cash and cash equivalents are mitigated by banking with creditworthy institutions. Such balances with any one institution may, at times, be in excess of federally insured amounts (currently \$250,000 per depositor). The Fund has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk.

Investments are managed by an investment advisor and, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. To address the risk of investments, the Fund maintains a diversified portfolio subject to an investment policy that sets out performance criteria, investment guidelines, asset allocation guidelines, and requires review of the investment advisor's performance. This entire process is actively overseen by the Board of Directors. Investments are secured up to the limit set by the Securities Investor Protection Corporation ("SIPC"). As of December 31, 2019 and 2018 the Fund held investments in excess of the SIPC insurance limits (currently \$500,000 per depositor).

### ***Major Donor***

During the year ended December 31, 2018, 13% of contribution revenue was received from one donor.

### ***Major Grants and Scholarships Award Recipients***

During the year ended December 31, 2019, 43% of grants and scholarships was awarded to two recipients. During the year ended December 31, 2018, 14% of grants and scholarships was awarded to one recipient.

## **13. SUBSEQUENT EVENTS**

The Fund has evaluated subsequent events for potential recognition and/or disclosure through August 4, 2020, the date which the financial statements were available to be issued.

Subsequent to December 31, 2019, the COVID 19 outbreak caused severe disruptions to the U.S. economy, credit and capital markets and funding sources. In March 2020, the State of California ordered the closure of physical locations of every business except those identified in the "critical infrastructure sectors", for what may be an extended period of time. As a result the Fund closed its office and all employees were required to work remotely. The future potential impact of the outbreak includes, impairment of the Fund's ability to raise funds and mobilize volunteers, restriction of the Fund's ability to offer physical programs and events, and disruption of our employees' ability to perform their duties. The financial effect of the potential impact is unknown.

Additionally, subsequent to December 31, 2019, the Fund applied for and received a loan in the amount of \$75,191, under the Coronavirus Aid, Relief, and Economic Security (CARES) Act Paycheck Protection Program. This loan may be forgiven partially or in total based on meeting certain requirements.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/29/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|  |  |                                      |
|--|--|--------------------------------------|
| <b>PRODUCER</b><br>Arthur J. Gallagher & Co.<br>Insurance Brokers of CA., Inc.<br>505 N Brand Blvd, Suite 600<br>Glendale CA 91203 | <b>CONTACT NAME:</b> Elena Ibarra<br><b>PHONE (A/C No. Ext):</b> 818. 539. 8671<br><b>E-MAIL ADDRESS:</b> Elena_Ibarra@ajg.com | <b>FAX (A/C, No):</b> 818. 539. 8771 |
|  | <b>INSURER(S) AFFORDING COVERAGE</b>   |                                      |
| License#: 0726293<br>ASIAPAC-07  | <b>INSURER A :</b> Nonprofits' Insurance Alliance of CA  | <b>NAIC #</b>                        |
| <b>INSURED</b><br>Asian Pacific Fund<br>465 California Street, Suite 809<br>San Francisco, CA 94104                                | <b>INSURER B :</b> Employers Preferred Insurance Company   | 10346                                |
|  | <b>INSURER C :</b>   |                                      |
|  | <b>INSURER D :</b>   |                                      |
|  | <b>INSURER E :</b>   |                                      |
|  | <b>INSURER F :</b>   |                                      |

**COVERAGES**

CERTIFICATE NUMBER: 244280525

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE   | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS  |
|----------|---|-----------|----------|---------------|-------------------------|-------------------------|---|
| A        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER: | Y         |          | 202003865     | 7/10/2020               | 7/10/2021               | EACH OCCURRENCE \$ 1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000<br>MED EXP (Any one person) \$ 20,000<br>PERSONAL & ADV INJURY \$ 1,000,000<br>GENERAL AGGREGATE \$ 2,000,000<br>PRODUCTS - COMP/OP AGG \$ 2,000,000<br>\$ |
| A        | <b>AUTOMOBILE LIABILITY</b><br><input type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY   | Y         |          | 202003865     | 7/10/2020               | 7/10/2021               | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$   |
|          | <b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR<br><b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE<br>DED <input type="checkbox"/> RETENTION \$   |           |          |               |                         |                         | EACH OCCURRENCE \$<br>AGGREGATE \$<br>\$  |
| B        | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N<br>If yes, describe under DESCRIPTION OF OPERATIONS below  |           | Y        | EIG297563001  | 2/13/2021               | 2/13/2022               | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER<br>E.L. EACH ACCIDENT \$ 1,000,000<br>E.L. DISEASE - EA EMPLOYEE \$ 1,000,000<br>E.L. DISEASE - POLICY LIMIT \$ 1,000,000                                       |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Nonprofits' Insurance Alliance of CA - A.M. Best #: 011845

Policy: CRIME  
 Policy#: 202003865PROP  
 Carrier: Nonprofits' Insurance Alliance of CA  
 Policy Term: 7/10/2020 To 7/10/2021  
 Employee theft: Limit: \$100,000 / Deductible: \$500  
 Forgery or Alteration: Limit: \$2,500 / Deductible: \$500  
 See Attached...

**CERTIFICATE HOLDER****CANCELLATION**

City & County of San Francisco, Its officers, agents and employees  
 City Hall, Room 362  
 1 Dr. Carlton B. Goodlett Place  
 San Francisco CA 94102

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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## ADDITIONAL REMARKS SCHEDULE

|                                     |           |  |  |
|-------------------------------------|-----------|--|--|
| AGENCY<br>Arthur J. Gallagher & Co. |           | NAMED INSURED<br>Asian Pacific Fund<br>465 California Street, Suite 809<br>San Francisco, CA 94104 |  |
| POLICY NUMBER                       |           | EFFECTIVE DATE:  |  |
| CARRIER                             | NAIC CODE | (Empty)  |  |

**ADDITIONAL REMARKS**

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,**  
**FORM NUMBER: 25    FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE**

City and County of San Francisco, its Officers, Agents, and Employees are named additional insured under General Liability/Automobile Liability Coverage with respect to the operations of the named insured. Waiver of Subrogation on Workers Compensation applies in favor of Additional insured. Such insurance is Primary and Non-Contributory.

**WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT-CALIFORNIA**

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

You must maintain payroll records accurately segregating the remuneration of your employees while engaged in the work described in the Schedule.

The additional premium for this endorsement shall be  0  % of the California workers' compensation premium otherwise due on such remuneration.

Schedule

**Person or Organization**

**Job Description**

CITY & COUNTY OF SAN FRANCISCO  
CITY HALL, ROOM 362  
1 DR CARLTON B GOODLETT PL  
SAN FRANCISCO CA 94102

**The charge for this endorsement is \$ 250**

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.  
(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

This endorsement, effective 02/13/2021 at 12:01 AM standard time, forms a part of  
Policy No. EIG 2975630 01 Of the EMPLOYERS PREFERRED INS. CO.  
Carrier Code 00920

Issued to ASIAN PACIFIC FUND

Endorsement No.

Premium

Countersigned at \_\_\_\_\_ on \_\_\_\_\_ By:  \_\_\_\_\_  
Authorized Representative

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

## ADDITIONAL INSURED – DESIGNATED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

### SCHEDULE

**Name Of Additional Insured Person(s) Or Organization(s):**

Any person or organization that you are required to add as an additional insured on this policy, under a written contract or agreement currently in effect, or becoming effective during the term of this policy. The additional insured status will not be afforded with respect to liability arising out of or related to your activities as a real estate manager for that person or organization.

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

- A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:
1. In the performance of your ongoing operations; or
  2. In connection with your premises owned by or rented to you.

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

- B.** With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable Limits of Insurance shown in the Declarations; whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

**BUSINESS AUTO COVERAGE  
ADDITIONAL INSURED/LOSS PAYEE EXTENSION**

**POLICY NUMBER:** 2020-03865-NPO

**Schedule AI**

**NAME OF INSURED:** Asian Pacific Fund

**Page 1**

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**ADDITIONAL INSUREDS /  
LOSS PAYEE**

Additional Insured - NIAC A1

City & County of San Francisco, its officers, agents and employees

One Carlton B. Goodlett Place, Room 362

San Francisco, CA 94102

As respects vehicle(s): N/A

Additional Insured - NIAC A1

City and County of San Francisco; Its officers, agents and employees

850 Bryant St., Rm. 458

San Francisco, CA 94103

As respects vehicle(s): N/A

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COUNTERSIGNED: 6/22/2020

BY



(AUTHORIZED REPRESENTATIVE)

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**ADDITIONAL INSURED  
PRIMARY AND NON-CONTRIBUTORY  
ENDORSEMENT FOR PUBLIC ENTITIES**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

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**SCHEDULE**

|  |
|--|
| <b>Name of Person or Organization:</b> |
|--|

**A. Section II – WHO IS AN INSURED** is amended to include:

4. Any public entity as an additional insured, and the officers, officials, employees, agents and/or volunteers of that public entity, as applicable, who may be named in the Schedule above, when you have agreed in a written contract or written agreement presently in effect or becoming effective during the term of this policy, that such public entity and/or its officers, officials, employees, agents and/or volunteers be added as an additional insured(s) on your policy, but only with respect to liability for “bodily injury”, “property damage” or “personal and advertising injury” caused, in whole or in part, by:
- a. Your negligent acts or omissions; or
  - b. The negligent acts or omissions of those acting on your behalf;

in the performance of your ongoing operations.

No such public entity or individual is an additional insured for liability arising out of the sole negligence by that public entity or its designated individuals. The additional insured status will not be afforded with respect to liability arising out of or related to your activities as a real estate manager for that person or organization.

**B. Section III – LIMITS OF INSURANCE** is amended to include:

8. The limits of insurance applicable to the public entity and applicable individuals identified as an additional insured(s) pursuant to Provision A.4. above, are those specified in the written contract between you and that public entity, or the limits available under this policy, whichever are less. These limits are part of and not in addition to the limits of insurance under this policy.

**C. With respect to the insurance provided to the additional insured(s), Condition 4. Other Insurance of SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS** is replaced by the following:

**4. Other Insurance**

**a. Primary Insurance**

This insurance is primary if you have agreed in a written contract or written agreement:

- (1) That this insurance be primary. If other insurance is also primary, we will share with all that other insurance as described in **c.** below; or

- (2) The coverage afforded by this insurance is primary and non-contributory with the additional insured(s)' own insurance.

Paragraphs (1) and (2) do not apply to other insurance to which the additional insured(s) has been added as an additional insured or to other insurance described in paragraph **b.** below.

**b. Excess Insurance**

This insurance is excess over:

1. Any of the other insurance, whether primary, excess, contingent or on any other basis:
  - (a) That is Fire, Extended Coverage, Builder's Risk, Installation Risk or similar coverage for "your work";
  - (b) That is fire, lightning, or explosion insurance for premises rented to you or temporarily occupied by you with permission of the owner;
  - (c) That is insurance purchased by you to cover your liability as a tenant for "property damage" to premises temporarily occupied by you with permission of the owner; or
  - (d) If the loss arises out of the maintenance or use of aircraft, "autos" or watercraft to the extent not subject to Exclusion **g.** of **SECTION I – COVERAGE A – BODILY INJURY AND PROPERTY DAMAGE.**
  - (e) Any other insurance available to an additional insured(s) under this Endorsement covering liability for damages which are subject to this endorsement and for which the additional insured(s) has been added as an additional insured by that other insurance.
- (1) When this insurance is excess, we will have no duty under Coverages **A** or **B** to defend the additional insured(s) against any "suit" if any other insurer has a duty to defend the additional insured(s) against that "suit". If no other insurer defends, we will undertake to do so, but we will be entitled to the additional insured(s)' rights against all those other insurers.
- (2) When this insurance is excess over other insurance, we will pay only our share of the amount of the loss, if any, that exceeds the sum of:
  - (a) The total amount that all such other insurance would pay for the loss in the absence of this insurance; and
  - (b) The total of all deductible and self-insured amounts under all that other insurance.
- (3) We will share the remaining loss, if any, with any other insurance that is not described in this **Excess Insurance** provision and was not bought specifically to apply in excess of the Limits of Insurance shown in the Declarations of this Coverage Part.

**c. Methods of Sharing**

If all of the other insurance available to the additional insured(s) permits contribution by equal shares, we will follow this method also. Under this approach each insurer contributes equal amounts until it has paid its applicable limit of insurance or none of the loss remains, whichever comes first.

If any other the other insurance available to the additional insured(s) does not permit contribution by equal shares, we will contribute by limits. Under this method, each insurer's share is based on the ratio of its applicable limit of insurance to the total applicable limits of insurance of all insurers.



February 26, 2021

Ms. Angela Calvillo  
Clerk of the Board  
Board of Supervisors  
1 Dr. Carlton B. Goodlett Place, Room 244  
San Francisco, CA 94102

Subject: 2021 Annual Joint Fundraising Drive

Dear Ms. Calvillo,

Enclosed you will find the following items in order to qualify for the City/County of San Francisco Annual Joint Fundraising Drive:

- Most recent Audited financial statement
- Current agency membership lists for the 2021 campaign year
- Copy of the 501(c)3 IRS determination letter

If you should require any further information, please do not hesitate to contact me.

Sincerely,

Krystie Scull  
Relationship Manager

Enclosures

PUBLIC DISCLOSURE COPY

Form **990**  
(Rev. January 2020)  
Department of the Treasury  
Internal Revenue Service

**Return of Organization Exempt From Income Tax**  
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

**2019**  
Open to Public Inspection

Do not enter social security numbers on this form as it may be made public.  
Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

**A** For the 2019 calendar year, or tax year beginning **JUL 1, 2019** and ending **JUN 30, 2020**

|   |  |                                      |   |
|---|--|--------------------------------------|---|
| <b>B</b> Check if applicable:<br><input type="checkbox"/> Address change<br><input checked="" type="checkbox"/> Name change<br><input type="checkbox"/> Initial return<br><input type="checkbox"/> Final return/terminated<br><input type="checkbox"/> Amended return<br><input type="checkbox"/> Application pending | <b>C</b> Name of organization<br>CHC: CREATING HEALTHIER COMMUNITIES       |                                      | <b>D</b> Employer identification number<br>13-6167225   |
|   | Doing business as  |                                      | <b>E</b> Telephone number<br>(703)528-1007  |
|   | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite                           | <b>G</b> Gross receipts \$ 22,565,593.  |
|   | 1199 N. FAIRFAX STREET, SUITE 600<br>ALEXANDRIA, VA 22314                  |                                      | <b>H(a)</b> Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br><b>H(b)</b> Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No<br>If "No," attach a list. (see instructions) |
| <b>F</b> Name and address of principal officer: THOMAS G. BOGNANNO<br>SAME AS C ABOVE   |  | <b>H(c)</b> Group exemption number ▶ |   |
| <b>I</b> Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) ( ) (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527  |  |                                      |   |
| <b>J</b> Website: WWW.HEALTHCHARITIES.ORG   |  |                                      |   |
| <b>K</b> Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶   |  |                                      | <b>L</b> Year of formation: 1957  |
|   |  |                                      | <b>M</b> State of legal domicile: DC  |

| <b>Part I Summary</b>  |   |  |             |
|--|---|--|-------------|
| <b>1</b> Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O  |   |  |             |
| <b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. |   |  |             |
| <b>Activities &amp; Governance</b>   | <b>3</b> Number of voting members of the governing body (Part VI, line 1a)                  | <b>3</b>   | 24          |
|  | <b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)      | <b>4</b>   | 24          |
|  | <b>5</b> Total number of individuals employed in calendar year 2019 (Part V, line 2a)       | <b>5</b>   | 52          |
|  | <b>6</b> Total number of volunteers (estimate if necessary)                                 | <b>6</b>   | 24          |
|  | <b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12              | <b>7a</b>  | 0.          |
|  | <b>b</b> Net unrelated business taxable income from Form 990-T, line 39                     | <b>7b</b>  | 0.          |
|  | <b>Revenue</b>  | <b>8</b> Contributions and grants (Part VIII, line 1h) | Prior Year  |
| <b>9</b> Program service revenue (Part VIII, line 2g)  |   | 21,322,342.  | 21,768,194. |
| <b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d)  |   | 1,153,295.   | 725,664.    |
| <b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)   |   | 72,040.  | 69,634.     |
| <b>12</b> Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)   |   | 15,636.  | 0.          |
| <b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3)   |   | 22,563,313.  | 22,563,492. |
| <b>Expenses</b>  | <b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)                     | 15,624,113.  | 15,466,094. |
|  | <b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 0.   | 0.          |
|  | <b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)                    | 4,041,926.   | 4,167,514.  |
|  | <b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶                        | 0.   | 0.          |
|  | <b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)                      | 312,882.   |             |
|  | <b>18</b> Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)         | 1,854,436.   | 1,976,070.  |
| <b>Net Assets or Fund Balances</b>   | <b>19</b> Revenue less expenses. Subtract line 18 from line 12                              | 21,520,475.  | 21,609,678. |
|  | <b>20</b> Total assets (Part X, line 16)  | 1,042,838.   | 953,814.    |
|  | <b>21</b> Total liabilities (Part X, line 26)   | Beginning of Current Year                              | End of Year |
|  | <b>22</b> Net assets or fund balances. Subtract line 21 from line 20                        | 26,124,414.  | 22,475,123. |
|  | 17,629,127.   | 13,026,642.  |             |
|  | 8,495,287.  | 9,448,481.   |             |

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

|                               |  |   |
|-------------------------------|--|---|
| <b>Sign Here</b>              | Signature of officer<br><i>Thomas G. Bognanno</i>                      | Date<br>1/29/2021   |
|                               | THOMAS G. BOGNANNO, PRESIDENT AND CEO<br>Type or print name and title  |   |
| <b>Paid Preparer Use Only</b> | Print/Type preparer's name<br>RAYMOND BARBAGALLO                       | Preparer's signature<br><i>Raymond Barbagallo</i>                 |
|                               | Firm's name ▶ CHERRY BEKAERT, LLP.                                     | Date<br>2021.01.15  |
|                               | Firm's address ▶ 6116 EXECUTIVE BLVD, SUITE 600<br>ROCKVILLE, MD 20852 | Time<br>14:41:41 -05'00'  |
|                               |  | Check if self-employed <input type="checkbox"/> PTIN<br>P00173692 |
|                               |  | Firm's EIN ▶ 56-0574444   |
|                               |  | Phone no. 301-589-9000  |

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [ ] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [ ] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 20,531,322. including grants of \$ 15,466,094. ) (Revenue \$ 725,664. ) THE ORGANIZATION DISTRIBUTES FUNDS FROM COMBINED FEDERAL AND PRIVATE SECTOR CAMPAIGNS TO MEMBER HEALTH AGENCIES. PROGRAM SERVICE EXPENSES REFLECT THESE DISBURSEMENTS AND THE EXPENSES DIRECTLY RELATED TO MAKING THESE DISTRIBUTIONS.

4b (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4c (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$ ) (Revenue \$ )

4e Total program service expenses 20,531,322.

**Part IV Checklist of Required Schedules**

|  | Yes | No |
|--|-----|----|
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?<br><i>If "Yes," complete Schedule A</i>  | X   |    |
| 2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?   | X   |    |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>  |     | X  |
| 4 <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>   |     | X  |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>   |     | X  |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>  |     | X  |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>  |     | X  |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>   |     | X  |
| 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>            |     | X  |
| 10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>   |     | X  |
| 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.   |     |    |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>   | X   |    |
| b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>  |     | X  |
| c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>  |     | X  |
| d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>   |     | X  |
| e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>   |     | X  |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>  | X   |    |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>  |     | X  |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>   | X   |    |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>  |     | X  |
| 14a Did the organization maintain an office, employees, or agents outside of the United States?  |     | X  |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i> |     | X  |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>   |     | X  |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>   |     | X  |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>   |     | X  |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>   |     | X  |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>   |     | X  |
| 20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>   |     | X  |
| b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   |     |    |
| 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>  | X   |    |

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question ID, Question Text, and Yes/No columns. Rows include questions 22 through 38 regarding grants, compensation, tax-exempt bonds, and controlled entities.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Table with 3 columns: Question ID, Question Text, and Yes/No columns. Rows include questions 1a, 1b, and 1c regarding Form 1096, Forms W-2G, and backup withholding rules.

**Part V** Statements Regarding Other IRS Filings and Tax Compliance (continued)

|            |  | Yes | No |
|------------|--|-----|----|
| <b>2a</b>  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return <span style="float:right">52</span>                          |     |    |
| <b>b</b>   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><i>Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)</i>         | X   |    |
| <b>3a</b>  | Did the organization have unrelated business gross income of \$1,000 or more during the year?  |     | X  |
| <b>b</b>   | If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation on Schedule O</i>   |     |    |
| <b>4a</b>  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? |     | X  |
| <b>b</b>   | If "Yes," enter the name of the foreign country <span style="float:right">▶</span><br>See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).                                  |     |    |
| <b>5a</b>  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |     | X  |
| <b>b</b>   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   |     | X  |
| <b>c</b>   | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  |     |    |
| <b>6a</b>  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?                                    |     | X  |
| <b>b</b>   | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  |     |    |
| <b>7</b>   | <b>Organizations that may receive deductible contributions under section 170(c).</b>   |     |    |
| <b>a</b>   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  |     | X  |
| <b>b</b>   | If "Yes," did the organization notify the donor of the value of the goods or services provided?  |     |    |
| <b>c</b>   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?   |     | X  |
| <b>d</b>   | If "Yes," indicate the number of Forms 8282 filed during the year <span style="float:right">7d</span>  |     |    |
| <b>e</b>   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  |     | X  |
| <b>f</b>   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   |     | X  |
| <b>g</b>   | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   |     |    |
| <b>h</b>   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?   |     |    |
| <b>8</b>   | <b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?   |     |    |
| <b>9</b>   | <b>Sponsoring organizations maintaining donor advised funds.</b>   |     |    |
| <b>a</b>   | Did the sponsoring organization make any taxable distributions under section 4966?   |     |    |
| <b>b</b>   | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  |     |    |
| <b>10</b>  | <b>Section 501(c)(7) organizations.</b> Enter:   |     |    |
| <b>a</b>   | Initiation fees and capital contributions included on Part VIII, line 12 <span style="float:right">10a</span>  |     |    |
| <b>b</b>   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities <span style="float:right">10b</span>   |     |    |
| <b>11</b>  | <b>Section 501(c)(12) organizations.</b> Enter:  |     |    |
| <b>a</b>   | Gross income from members or shareholders <span style="float:right">11a</span>   |     |    |
| <b>b</b>   | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) <span style="float:right">11b</span>  |     |    |
| <b>12a</b> | <b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?  |     |    |
| <b>b</b>   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year <span style="float:right">12b</span>   |     |    |
| <b>13</b>  | <b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>  |     |    |
| <b>a</b>   | Is the organization licensed to issue qualified health plans in more than one state?<br><i>Note: See the instructions for additional information the organization must report on Schedule O.</i>   |     |    |
| <b>b</b>   | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans <span style="float:right">13b</span>   |     |    |
| <b>c</b>   | Enter the amount of reserves on hand <span style="float:right">13c</span>  |     |    |
| <b>14a</b> | Did the organization receive any payments for indoor tanning services during the tax year?   |     | X  |
| <b>b</b>   | If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i>   |     |    |
| <b>15</b>  | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?<br><i>If "Yes," see instructions and file Form 4720, Schedule N.</i>            |     | X  |
| <b>16</b>  | Is the organization an educational institution subject to the section 4968 excise tax on net investment income?<br><i>If "Yes," complete Form 4720, Schedule O.</i>  |     | X  |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year; 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?; 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?; 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?; 5 Did the organization become aware during the year of a significant diversion of the organization's assets?; 6 Did the organization have members or stockholders?; 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?; 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?; 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? b Each committee with authority to act on behalf of the governing body?; 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates?; 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?; 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13; 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?; 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done; 13 Did the organization have a written whistleblower policy?; 14 Did the organization have a written document retention and destruction policy?; 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?; 15a The organization's CEO, Executive Director, or top management official; 15b Other officers or key employees of the organization; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?; 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed AL, AR, CA, CT, FL, GA, HI, IL, KS, KY, MD, MA
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
[X] Own website [X] Another's website [X] Upon request [ ] Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records
MOLLY GRAVHOLT - 703-528-1007
1199 N, FAIRFAX STREET, SUITE 600, ALEXANDRIA, VA 22314

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
  - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
  - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
  - List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)<br>Name and title                      | (B)<br>Average hours per week (list any hours for related organizations below line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|---|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |   | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (1) CYNTHIA ROLFE<br>CHAIR                 | 2.00  | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (2) KEVIN CLAYTON<br>VICE CHAIR            | 2.00  | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (3) LINDA G. BLOUNT<br>VICE CHAIR          | 2.00  | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (4) ADAM ROTHSCHILD<br>SECRETARY           | 2.00  | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (5) DR. CHARU RAHEJA<br>TREASURER          | 2.00  | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (6) ABU M. ARIF<br>DIRECTOR                | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (7) WALT CHESLEY<br>DIRECTOR               | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (8) ALEX CUNNINGHAM<br>DIRECTOR            | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (9) ANGIE DAHL<br>DIRECTOR                 | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (10) PETER DUDLEY<br>DIRECTOR              | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (11) ERIN GOLLHOFER<br>DIRECTOR            | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (12) XIAOTENG HUANG<br>DIRECTOR            | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (13) ERIC T. JONES<br>DIRECTOR             | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (14) DR. STEPHEN KEITH, MD<br>DIRECTOR     | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (15) DR. SANDRA B. NICHOLS, MD<br>DIRECTOR | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (16) JILLIAN NIESLEY<br>DIRECTOR           | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (17) CHARLEEDA REDMAN<br>DIRECTOR          | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

| (A)<br>Name and title  | (B)<br>Average hours per week (list any hours for related organizations below line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|---|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |   | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (18) TIFFANY REEVES<br>DIRECTOR                                | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (19) ROMANA ROLNIAK<br>DIRECTOR                                | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (20) BETH RUSERT<br>DIRECTOR                                   | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (21) KAREN SPRUILL<br>DIRECTOR                                 | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (22) JOHN M. STANOCH<br>DIRECTOR                               | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (23) TELEANGE THOMAS<br>DIRECTOR                               | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (24) WAMWARI WAICHUNGO<br>DIRECTOR                             | 2.00  | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (25) THOMAS BOGNANNO<br>PRESIDENT & CEO                        | 40.00   | X   |                       | X       |              |                              |        | 324,608.   | 0.  | 28,651.   |
| (26) MOLLY GRAVHOLT<br>COO & CFO                               | 40.00   |   |                       | X       |              |                              |        | 233,300.   | 0.  | 14,885.   |
| <b>1b Subtotal</b>   |   |   |                       |         |              |                              |        | 557,908.   | 0.  | 43,536.   |
| <b>c Total from continuation sheets to Part VII, Section A</b> |   |   |                       |         |              |                              |        | 339,416.   | 0.  | 27,797.   |
| <b>d Total (add lines 1b and 1c)</b>                           |   |   |                       |         |              |                              |        | 897,324.   | 0.  | 71,333.   |

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **4**

|  | Yes | No |
|--|-----|----|
| <b>3</b> Did the organization list any <b>former</b> officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>  |     | X  |
| <b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> | X   |    |
| <b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>                       |     | X  |

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address                                       | (B)<br>Description of services | (C)<br>Compensation |
|--|--------------------------------|---------------------|
| SPARKS PERSONNEL SERVICES, INC.<br>P.O. BOX 37256, BALTIMORE, MD 21297 | TEMPORARY STAFFING             | 209,422.            |
| BRBS WORLD, LLC.<br>11851 SPIRAL PASS, CINCINNATE, OH 45249            | CONSULTING                     | 115,084.            |
| RED RIVER - CWPS<br>P.O. BOX 786622, PHILADELPHIA, PA 19178            | COMPUTER MAINTENANCE           | 112,806.            |
|  |                                |                     |
|  |                                |                     |

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **3**

SEE PART VII, SECTION A CONTINUATION SHEETS



**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

|  |  | (A)<br>Total revenue | (B)<br>Related or exempt<br>function revenue | (C)<br>Unrelated<br>business revenue | (D)<br>Revenue excluded<br>from tax under<br>sections 512 - 514 |          |
|--|--|----------------------|--|--------------------------------------|---|----------|
| Contributions, Gifts, Grants<br>and Other Similar Amounts  | <b>1 a</b> Federated campaigns   | 21,356,817.          |  |                                      |   |          |
|  | <b>1 b</b> Membership dues   |                      |  |                                      |   |          |
|  | <b>1 c</b> Fundraising events  |                      |  |                                      |   |          |
|  | <b>1 d</b> Related organizations   |                      |  |                                      |   |          |
|  | <b>1 e</b> Government grants (contributions)   |                      |  |                                      |   |          |
|  | <b>1 f</b> All other contributions, gifts, grants, and<br>similar amounts not included above | 411,377.             |  |                                      |   |          |
|  | <b>1 g</b> Noncash contributions included in lines 1a-1f                                     |                      |  |                                      |   |          |
|  | <b>1 g</b> \$  |                      |  |                                      |   |          |
| <b>h Total.</b> Add lines 1a-1f  |  | 21,768,194.          |  |                                      |   |          |
| Program Service<br>Revenue   | <b>2 a</b> APPLICATION FEES  | 561000               | 453,919.                                     | 453,919.                             |   |          |
|  | <b>b</b> MANAGEMENT FEES   | 561000               | 249,845.                                     | 249,845.                             |   |          |
|  | <b>c</b> GENERAL PROMOTIONS  | 561000               | 21,900.                                      | 21,900.                              |   |          |
|  | <b>d</b>   |                      |  |                                      |   |          |
|  | <b>e</b>   |                      |  |                                      |   |          |
|  | <b>f</b> All other program service revenue   |                      |  |                                      |   |          |
|  | <b>g Total.</b> Add lines 2a-2f  |                      | 725,664.                                     |                                      |   |          |
| Other Revenue  | <b>3</b> Investment income (including dividends, interest, and<br>other similar amounts)     |                      | 71,735.                                      |                                      | 71,735.   |          |
|  | <b>4</b> Income from investment of tax-exempt bond proceeds                                  |                      |  |                                      |   |          |
|  | <b>5</b> Royalties   |                      |  |                                      |   |          |
|  | <b>6 a</b> Gross rents   | (i) Real             |  |                                      |   |          |
|  |  | (ii) Personal        |  |                                      |   |          |
|  |  | <b>6 a</b>           |  |                                      |   |          |
|  | <b>b</b> Less: rental expenses   | <b>6b</b>            |  |                                      |   |          |
|  | <b>c</b> Rental income or (loss)   | <b>6c</b>            |  |                                      |   |          |
|  | <b>d</b> Net rental income or (loss)   |                      |  |                                      |   |          |
|  | <b>7 a</b> Gross amount from sales of<br>assets other than inventory                         | (i) Securities       |  |                                      |   |          |
|  |  | (ii) Other           |  |                                      |   |          |
|  |  | <b>7 a</b>           |  |                                      |   |          |
|  | <b>b</b> Less: cost or other basis<br>and sales expenses                                     | <b>7b</b>            |  | 2,101.                               |   |          |
|  | <b>c</b> Gain or (loss)  | <b>7c</b>            |  | <2,101.>                             |   |          |
|  | <b>d</b> Net gain or (loss)  |                      |  | <2,101.>                             |   | <2,101.> |
| <b>8 a</b> Gross income from fundraising events (not<br>including \$ _____ of<br>contributions reported on line 1c). See<br>Part IV, line 18 | <b>8a</b>  |                      |  |                                      |   |          |
| <b>b</b> Less: direct expenses   | <b>8b</b>  |                      |  |                                      |   |          |
| <b>c</b> Net income or (loss) from fundraising events  |  |                      |  |                                      |   |          |
| <b>9 a</b> Gross income from gaming activities. See<br>Part IV, line 19  | <b>9a</b>  |                      |  |                                      |   |          |
| <b>b</b> Less: direct expenses   | <b>9b</b>  |                      |  |                                      |   |          |
| <b>c</b> Net income or (loss) from gaming activities   |  |                      |  |                                      |   |          |
| <b>10 a</b> Gross sales of inventory, less returns<br>and allowances   | <b>10a</b>   |                      |  |                                      |   |          |
|  | <b>b</b> Less: cost of goods sold  | <b>10b</b>           |  |                                      |   |          |
|  | <b>c</b> Net income or (loss) from sales of inventory  |                      |  |                                      |   |          |
| Miscellaneous<br>Revenue   | <b>11 a</b>  | Business Code        |  |                                      |   |          |
|  | <b>b</b>   |                      |  |                                      |   |          |
|  | <b>c</b>   |                      |  |                                      |   |          |
|  | <b>d</b> All other revenue   |                      |  |                                      |   |          |
|  | <b>e Total.</b> Add lines 11a-11d  |                      |  |                                      |   |          |
| <b>12 Total revenue.</b> See instructions  |  | 22,563,492.          | 725,664.                                     | 0.                                   | 69,634.   |          |

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.   | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--|-----------------------|---------------------------------|--|-----------------------------|
| 1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...   | 15,466,094.           | 15,466,094.                     |  |                             |
| 2 Grants and other assistance to domestic individuals. See Part IV, line 22  |                       |                                 |  |                             |
| 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16   |                       |                                 |  |                             |
| 4 Benefits paid to or for members  |                       |                                 |  |                             |
| 5 Compensation of current officers, directors, trustees, and key employees   | 618,610.              | 508,852.                        | 72,473.                                | 37,285.                     |
| 6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   |                       |                                 |  |                             |
| 7 Other salaries and wages   | 2,848,715.            | 2,343,278.                      | 333,740.                               | 171,697.                    |
| 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)   | 185,060.              | 152,225.                        | 21,681.                                | 11,154.                     |
| 9 Other employee benefits  | 267,551.              | 220,080.                        | 31,345.                                | 16,126.                     |
| 10 Payroll taxes   | 247,578.              | 203,652.                        | 29,004.                                | 14,922.                     |
| 11 Fees for services (nonemployees):   |                       |                                 |  |                             |
| a Management   |                       |                                 |  |                             |
| b Legal  | 104,696.              | 88,992.                         | 15,704.                                |                             |
| c Accounting   | 112,273.              | 95,432.                         | 16,841.                                |                             |
| d Lobbying   |                       |                                 |  |                             |
| e Professional fundraising services. See Part IV, line 17  |                       |                                 |  |                             |
| f Investment management fees   | 9,198.                |                                 | 9,198.                                 |                             |
| g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch. O.)   | 515,603.              | 438,263.                        | 77,340.                                |                             |
| 12 Advertising and promotion   | 98,166.               | 80,496.                         | 11,780.                                | 5,890.                      |
| 13 Office expenses   | 421,302.              | 361,703.                        | 39,644.                                | 19,955.                     |
| 14 Information technology  |                       |                                 |  |                             |
| 15 Royalties   |                       |                                 |  |                             |
| 16 Occupancy   | 286,742.              | 227,984.                        | 47,237.                                | 11,521.                     |
| 17 Travel  | 111,579.              | 91,782.                         | 13,073.                                | 6,724.                      |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials  |                       |                                 |  |                             |
| 19 Conferences, conventions, and meetings  | 24,378.               | 12,189.                         | 12,189.                                |                             |
| 20 Interest  |                       |                                 |  |                             |
| 21 Payments to affiliates  |                       |                                 |  |                             |
| 22 Depreciation, depletion, and amortization   | 23,326.               | 19,187.                         | 2,733.                                 | 1,406.                      |
| 23 Insurance   | 51,128.               | 42,056.                         | 5,990.                                 | 3,082.                      |
| 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) |                       |                                 |  |                             |
| a DUES AND FEES  | 204,056.              | 167,851.                        | 23,906.                                | 12,299.                     |
| b TRAINING   | 13,623.               | 11,206.                         | 1,596.                                 | 821.                        |
| c  |                       |                                 |  |                             |
| d  |                       |                                 |  |                             |
| e All other expenses   |                       |                                 |  |                             |
| 25 Total functional expenses. Add lines 1 through 24e  | 21,609,678.           | 20,531,322.                     | 765,474.                               | 312,882.                    |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.                                    |                       |                                 |  |                             |

Check here  if following SOP 98-2 (ASC 958-720)

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X

|  |  | (A)<br>Beginning of year |             | (B)<br>End of year |
|--|--|--------------------------|-------------|--------------------|
| <b>Assets</b>  | <b>1</b> Cash - non-interest-bearing .....   |                          | <b>1</b>    |                    |
|  | <b>2</b> Savings and temporary cash investments .....  | 10,412,473.              | <b>2</b>    | 8,949,099.         |
|  | <b>3</b> Pledges and grants receivable, net .....  | 13,324,461.              | <b>3</b>    | 10,476,576.        |
|  | <b>4</b> Accounts receivable, net .....  | 226,008.                 | <b>4</b>    | 597,247.           |
|  | <b>5</b> Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons ..... |                          | <b>5</b>    |                    |
|  | <b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) .....   |                          | <b>6</b>    |                    |
|  | <b>7</b> Notes and loans receivable, net .....   |                          | <b>7</b>    |                    |
|  | <b>8</b> Inventories for sale or use .....   |                          | <b>8</b>    |                    |
|  | <b>9</b> Prepaid expenses and deferred charges .....   | 71,080.                  | <b>9</b>    | 99,044.            |
|  | <b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D .....   | <b>10a</b> 112,977.      |             |                    |
|  | <b>b</b> Less: accumulated depreciation .....  | <b>10b</b> 76,355.       | 38,729.     | <b>10c</b> 36,622. |
|  | <b>11</b> Investments - publicly traded securities .....   | 1,996,183.               | <b>11</b>   | 2,058,100.         |
|  | <b>12</b> Investments - other securities. See Part IV, line 11 .....   |                          | <b>12</b>   |                    |
|  | <b>13</b> Investments - program-related. See Part IV, line 11 .....  |                          | <b>13</b>   |                    |
|  | <b>14</b> Intangible assets .....  |                          | <b>14</b>   |                    |
|  | <b>15</b> Other assets. See Part IV, line 11 .....   | 55,480.                  | <b>15</b>   | 258,435.           |
| <b>16</b> <b>Total assets.</b> Add lines 1 through 15 (must equal line 33) ..... | 26,124,414.  | <b>16</b>                | 22,475,123. |                    |
| <b>Liabilities</b>   | <b>17</b> Accounts payable and accrued expenses .....  | 2,805,933.               | <b>17</b>   | 2,281,282.         |
|  | <b>18</b> Grants payable .....   | 14,787,475.              | <b>18</b>   | 10,745,360.        |
|  | <b>19</b> Deferred revenue .....   |                          | <b>19</b>   |                    |
|  | <b>20</b> Tax-exempt bond liabilities .....  |                          | <b>20</b>   |                    |
|  | <b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D .....  |                          | <b>21</b>   |                    |
|  | <b>22</b> Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons .....     |                          | <b>22</b>   |                    |
|  | <b>23</b> Secured mortgages and notes payable to unrelated third parties .....   |                          | <b>23</b>   |                    |
|  | <b>24</b> Unsecured notes and loans payable to unrelated third parties .....   |                          | <b>24</b>   |                    |
|  | <b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D .....  | 35,719.                  | <b>25</b>   | 0.                 |
|  | <b>26</b> <b>Total liabilities.</b> Add lines 17 through 25 .....  | 17,629,127.              | <b>26</b>   | 13,026,642.        |
| <b>Net Assets or Fund Balances</b>   | <b>Organizations that follow FASB ASC 958, check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27, 28, 32, and 33.</b>  |                          |             |                    |
|  | <b>27</b> Net assets without donor restrictions .....  | 8,495,287.               | <b>27</b>   | 9,448,481.         |
|  | <b>28</b> Net assets with donor restrictions .....   |                          | <b>28</b>   |                    |
|  | <b>Organizations that do not follow FASB ASC 958, check here</b> <input type="checkbox"/> <b>and complete lines 29 through 33.</b>   |                          |             |                    |
|  | <b>29</b> Capital stock or trust principal, or current funds .....   |                          | <b>29</b>   |                    |
|  | <b>30</b> Paid-in or capital surplus, or land, building, or equipment fund .....   |                          | <b>30</b>   |                    |
|  | <b>31</b> Retained earnings, endowment, accumulated income, or other funds .....   |                          | <b>31</b>   |                    |
| <b>32</b> <b>Total net assets or fund balances</b> .....                         | 8,495,287.   | <b>32</b>                | 9,448,481.  |                    |
| <b>33</b> <b>Total liabilities and net assets/fund balances</b> .....            | 26,124,414.  | <b>33</b>                | 22,475,123. |                    |

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI

|           |  |           |             |
|-----------|--|-----------|-------------|
| <b>1</b>  | Total revenue (must equal Part VIII, column (A), line 12)  | <b>1</b>  | 22,563,492. |
| <b>2</b>  | Total expenses (must equal Part IX, column (A), line 25)   | <b>2</b>  | 21,609,678. |
| <b>3</b>  | Revenue less expenses. Subtract line 2 from line 1   | <b>3</b>  | 953,814.    |
| <b>4</b>  | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))                      | <b>4</b>  | 8,495,287.  |
| <b>5</b>  | Net unrealized gains (losses) on investments   | <b>5</b>  | <620.>      |
| <b>6</b>  | Donated services and use of facilities   | <b>6</b>  |             |
| <b>7</b>  | Investment expenses  | <b>7</b>  |             |
| <b>8</b>  | Prior period adjustments   | <b>8</b>  |             |
| <b>9</b>  | Other changes in net assets or fund balances (explain on Schedule O)   | <b>9</b>  | 0.          |
| <b>10</b> | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | <b>10</b> | 9,448,481.  |

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII

|           |   | Yes | No |
|-----------|---|-----|----|
| <b>1</b>  | Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.   |     |    |
| <b>2a</b> | Were the organization's financial statements compiled or reviewed by an independent accountant?<br>If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis |     | X  |
| <b>b</b>  | Were the organization's financial statements audited by an independent accountant?<br>If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                | X   |    |
| <b>c</b>  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.   | X   |    |
| <b>3a</b> | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  |     | X  |
| <b>b</b>  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits  |     |    |



**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2015    | (b) 2016    | (c) 2017    | (d) 2018    | (e) 2019    | (f) Total    |
|--|-------------|-------------|-------------|-------------|-------------|--------------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....  | 35,497,186. | 33,135,957. | 27,020,688. | 21,322,342. | 21,768,194. | 138,744,367. |
| <b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....   |             |             |             |             |             |              |
| <b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....   |             |             |             |             |             |              |
| <b>4 Total.</b> Add lines 1 through 3 .....  | 35,497,186. | 33,135,957. | 27,020,688. | 21,322,342. | 21,768,194. | 138,744,367. |
| <b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) ..... |             |             |             |             |             |              |
| <b>6 Public support.</b> Subtract line 5 from line 4.  |             |             |             |             |             | 138,744,367. |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2015    | (b) 2016    | (c) 2017    | (d) 2018    | (e) 2019    | (f) Total    |
|--|-------------|-------------|-------------|-------------|-------------|--------------|
| <b>7</b> Amounts from line 4 .....   | 35,497,186. | 33,135,957. | 27,020,688. | 21,322,342. | 21,768,194. | 138,744,367. |
| <b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ..... | 58,658.     | 77,122.     | 88,612.     | 74,501.     | 71,735.     | 370,628.     |
| <b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on .....                              |             |             |             |             |             |              |
| <b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) .....                                |             |             |             |             |             |              |
| <b>11 Total support.</b> Add lines 7 through 10  |             |             |             |             |             | 139,114,995. |

**12** Gross receipts from related activities, etc. (see instructions) ..... **12** 4,741,926.

**13 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** .....

**Section C. Computation of Public Support Percentage**

**14** Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f)) ..... **14** 99.73 %

**15** Public support percentage from 2018 Schedule A, Part II, line 14 ..... **15** 99.78 %

**16a 33 1/3% support test - 2019.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization .....

**b 33 1/3% support test - 2018.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization .....

**17a 10% -facts-and-circumstances test - 2019.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization .....

**b 10% -facts-and-circumstances test - 2018.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization .....

**18 Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions .....

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....   |          |          |          |          |          |           |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose ..... |          |          |          |          |          |           |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513 .....   |          |          |          |          |          |           |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....  |          |          |          |          |          |           |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....  |          |          |          |          |          |           |
| <b>6 Total.</b> Add lines 1 through 5 .....   |          |          |          |          |          |           |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons .....  |          |          |          |          |          |           |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year .....           |          |          |          |          |          |           |
| <b>c</b> Add lines 7a and 7b .....  |          |          |          |          |          |           |
| <b>8 Public support.</b> (Subtract line 7c from line 6)   |          |          |          |          |          |           |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| <b>9</b> Amounts from line 6 .....   |          |          |          |          |          |           |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ..... |          |          |          |          |          |           |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 .....                           |          |          |          |          |          |           |
| <b>c</b> Add lines 10a and 10b .....   |          |          |          |          |          |           |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on .....      |          |          |          |          |          |           |
| <b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) .....                                  |          |          |          |          |          |           |
| <b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.)   |          |          |          |          |          |           |

**14 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** .....

**Section C. Computation of Public Support Percentage**

|   |           |   |
|---|-----------|---|
| <b>15</b> Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f)) ..... | <b>15</b> | % |
| <b>16</b> Public support percentage from 2018 Schedule A, Part III, line 15 .....                       | <b>16</b> | % |

**Section D. Computation of Investment Income Percentage**

|  |           |   |
|--|-----------|---|
| <b>17</b> Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f)) ..... | <b>17</b> | % |
| <b>18</b> Investment income percentage from 2018 Schedule A, Part III, line 17 .....                         | <b>18</b> | % |

**19a 33 1/3% support tests - 2019.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization .....

**b 33 1/3% support tests - 2018.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization .....

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions .....

**Part IV Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.   |     |    |
| <b>2</b> Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).  |     |    |
| <b>3a</b> Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.   |     |    |
| <b>b</b> Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.  |     |    |
| <b>c</b> Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.   |     |    |
| <b>4a</b> Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.  |     |    |
| <b>b</b> Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.   |     |    |
| <b>c</b> Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.  |     |    |
| <b>5a</b> Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). |     |    |
| <b>b</b> <b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?   |     |    |
| <b>c</b> <b>Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?  |     |    |
| <b>6</b> Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in <b>Part VI</b> .  |     |    |
| <b>7</b> Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).  |     |    |
| <b>8</b> Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).  |     |    |
| <b>9a</b> Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in <b>Part VI</b> .  |     |    |
| <b>b</b> Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in <b>Part VI</b> .  |     |    |
| <b>c</b> Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in <b>Part VI</b> .   |     |    |
| <b>10a</b> Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.   |     |    |
| <b>b</b> Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)   |     |    |

**Part IV Supporting Organizations** *(continued)*

|           |   | Yes | No |
|-----------|---|-----|----|
| <b>11</b> | Has the organization accepted a gift or contribution from any of the following persons?   |     |    |
| <b>a</b>  | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? |     |    |
| <b>b</b>  | A family member of a person described in (a) above?   |     |    |
| <b>c</b>  | A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI.</i>  |     |    |

**Section B. Type I Supporting Organizations**

|          |  | Yes | No |
|----------|--|-----|----|
| <b>1</b> | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i> |     |    |
| <b>2</b> | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>   |     |    |

**Section C. Type II Supporting Organizations**

|          |   | Yes | No |
|----------|---|-----|----|
| <b>1</b> | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i> |     |    |

**Section D. All Type III Supporting Organizations**

|          |  | Yes | No |
|----------|--|-----|----|
| <b>1</b> | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? |     |    |
| <b>2</b> | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>   |     |    |
| <b>3</b> | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>  |     |    |

**Section E. Type III Functionally Integrated Supporting Organizations**

|          |  |  |  |
|----------|--|--|--|
| <b>1</b> | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).  |  |  |
| <b>a</b> | <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.  |  |  |
| <b>b</b> | <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.   |  |  |
| <b>c</b> | <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).   |  |  |
| <b>2</b> | Activities Test. Answer (a) and (b) below.   |  |  |
| <b>a</b> | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i> |  |  |
| <b>b</b> | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>  |  |  |
| <b>3</b> | Parent of Supported Organizations. Answer (a) and (b) below.   |  |  |
| <b>a</b> | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>  |  |  |
| <b>b</b> | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>   |  |  |

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

- 1  Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| Section A - Adjusted Net Income |  | (A) Prior Year | (B) Current Year (optional) |
|---------------------------------|--|----------------|-----------------------------|
| 1                               | Net short-term capital gain  | 1              |                             |
| 2                               | Recoveries of prior-year distributions   | 2              |                             |
| 3                               | Other gross income (see instructions)  | 3              |                             |
| 4                               | Add lines 1 through 3.   | 4              |                             |
| 5                               | Depreciation and depletion   | 5              |                             |
| 6                               | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6              |                             |
| 7                               | Other expenses (see instructions)  | 7              |                             |
| 8                               | <b>Adjusted Net Income</b> (subtract lines 5, 6, and 7 from line 4)  | 8              |                             |

| Section B - Minimum Asset Amount |   | (A) Prior Year | (B) Current Year (optional) |
|----------------------------------|---|----------------|-----------------------------|
| 1                                | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): |                |                             |
| a                                | Average monthly value of securities   | 1a             |                             |
| b                                | Average monthly cash balances   | 1b             |                             |
| c                                | Fair market value of other non-exempt-use assets  | 1c             |                             |
| d                                | <b>Total</b> (add lines 1a, 1b, and 1c)   | 1d             |                             |
| e                                | Discount claimed for blockage or other factors (explain in detail in Part VI):  |                |                             |
| 2                                | Acquisition indebtedness applicable to non-exempt-use assets  | 2              |                             |
| 3                                | Subtract line 2 from line 1d.   | 3              |                             |
| 4                                | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).                                 | 4              |                             |
| 5                                | Net value of non-exempt-use assets (subtract line 4 from line 3)  | 5              |                             |
| 6                                | Multiply line 5 by .035.  | 6              |                             |
| 7                                | Recoveries of prior-year distributions  | 7              |                             |
| 8                                | <b>Minimum Asset Amount</b> (add line 7 to line 6)  | 8              |                             |

| Section C - Distributable Amount |   |   | Current Year |
|----------------------------------|---|---|--------------|
| 1                                | Adjusted net income for prior year (from Section A, line 8, Column A)   | 1 |              |
| 2                                | Enter 85% of line 1.  | 2 |              |
| 3                                | Minimum asset amount for prior year (from Section B, line 8, Column A)  | 3 |              |
| 4                                | Enter greater of line 2 or line 3.  | 4 |              |
| 5                                | Income tax imposed in prior year  | 5 |              |
| 6                                | <b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).   | 6 |              |
| 7                                | <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions). |   |              |

Schedule A (Form 990 or 990-EZ) 2019

**Part V** Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

| Section D - Distributions  | Current Year |
|--|--------------|
| 1 Amounts paid to supported organizations to accomplish exempt purposes  |              |
| 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity      |              |
| 3 Administrative expenses paid to accomplish exempt purposes of supported organizations  |              |
| 4 Amounts paid to acquire exempt-use assets  |              |
| 5 Qualified set-aside amounts (prior IRS approval required)  |              |
| 6 Other distributions (describe in Part VI). See instructions.   |              |
| 7 <b>Total annual distributions.</b> Add lines 1 through 6.  |              |
| 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. |              |
| 9 Distributable amount for 2019 from Section C, line 6   |              |
| 10 Line 8 amount divided by line 9 amount  |              |

| Section E - Distribution Allocations (see instructions)   | (i)<br>Excess Distributions | (ii)<br>Underdistributions<br>Pre-2019 | (iii)<br>Distributable<br>Amount for 2019 |
|---|-----------------------------|--|---|
| 1 Distributable amount for 2019 from Section C, line 6  |                             |  |   |
| 2 Underdistributions, if any, for years prior to 2019 (reasonable cause required- explain in Part VI). See instructions.  |                             |  |   |
| 3 Excess distributions carryover, if any, to 2019   |                             |  |   |
| a From 2014   |                             |  |   |
| b From 2015   |                             |  |   |
| c From 2016   |                             |  |   |
| d From 2017   |                             |  |   |
| e From 2018   |                             |  |   |
| f <b>Total</b> of lines 3a through e  |                             |  |   |
| g Applied to underdistributions of prior years  |                             |  |   |
| h Applied to 2019 distributable amount  |                             |  |   |
| i Carryover from 2014 not applied (see instructions)  |                             |  |   |
| j <b>Remainder.</b> Subtract lines 3g, 3h, and 3i from 3f.  |                             |  |   |
| 4 Distributions for 2019 from Section D, line 7: \$   |                             |  |   |
| a Applied to underdistributions of prior years  |                             |  |   |
| b Applied to 2019 distributable amount  |                             |  |   |
| c <b>Remainder.</b> Subtract lines 4a and 4b from 4.  |                             |  |   |
| 5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions. |                             |  |   |
| 6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.                        |                             |  |   |
| 7 <b>Excess distributions carryover to 2020.</b> Add lines 3j and 4c.   |                             |  |   |
| 8 Breakdown of line 7:  |                             |  |   |
| a Excess from 2015  |                             |  |   |
| b Excess from 2016  |                             |  |   |
| c Excess from 2017  |                             |  |   |
| d Excess from 2018  |                             |  |   |
| e Excess from 2019  |                             |  |   |



# Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury  
Internal Revenue Service

# Schedule of Contributors

- ▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
- ▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

# 2019

Name of the organization

CHC: CREATING HEALTHIER COMMUNITIES

Employer identification number

13-6167225

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)( 3 ) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

## General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

## Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ..... ▶ \$ \_\_\_\_\_

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

Employer identification number

CHC: CREATING HEALTHIER COMMUNITIES

13-6167225

**Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a)<br>No. | (b)<br>Name, address, and ZIP + 4 | (c)<br>Total contributions | (d)<br>Type of contribution   |
|------------|-----------------------------------|----------------------------|---|
| 1          | <br><hr/><br><hr/><br><hr/>       | \$ 473,617.                | Person <input type="checkbox"/><br>Payroll <input checked="" type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.) |
| 2          | <br><hr/><br><hr/><br><hr/>       | \$ 489,786.                | Person <input type="checkbox"/><br>Payroll <input checked="" type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.) |
| 3          | <br><hr/><br><hr/><br><hr/>       | \$ 1,318,766.              | Person <input type="checkbox"/><br>Payroll <input checked="" type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.) |
| 4          | <br><hr/><br><hr/><br><hr/>       | \$ 692,829.                | Person <input type="checkbox"/><br>Payroll <input checked="" type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.) |
| 5          | <br><hr/><br><hr/><br><hr/>       | \$ 756,738.                | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.) |
|            | <br><hr/><br><hr/><br><hr/>       | \$ _____                   | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |

Name of organization

Employer identification number

CHC: CREATING HEALTHIER COMMUNITIES

13-6167225

**Part II Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received |
|------------------------------|--|---|----------------------|
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |
| _____                        | _____<br>_____<br>_____                      | \$ _____  | _____                |

|                                     |                                |
|-------------------------------------|--------------------------------|
| Name of organization                | Employer identification number |
| CHC: CREATING HEALTHIER COMMUNITIES | 13-6167225                     |

**Part III** Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ \_\_\_\_\_  
 Use duplicate copies of Part III if additional space is needed.

| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
|---------------------|---------------------|-----------------|-------------------------------------|
|                     |                     |                 |                                     |

| (e) Transfer of gift                    |  |
|---|--|
| Transferee's name, address, and ZIP + 4 | Relationship of transferor to transferee |
|   |  |

| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
|---------------------|---------------------|-----------------|-------------------------------------|
|                     |                     |                 |                                     |

| (e) Transfer of gift                    |  |
|---|--|
| Transferee's name, address, and ZIP + 4 | Relationship of transferor to transferee |
|   |  |

| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
|---------------------|---------------------|-----------------|-------------------------------------|
|                     |                     |                 |                                     |

| (e) Transfer of gift                    |  |
|---|--|
| Transferee's name, address, and ZIP + 4 | Relationship of transferor to transferee |
|   |  |

| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
|---------------------|---------------------|-----------------|-------------------------------------|
|                     |                     |                 |                                     |

| (e) Transfer of gift                    |  |
|---|--|
| Transferee's name, address, and ZIP + 4 | Relationship of transferor to transferee |
|   |  |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization

CHC: CREATING HEALTHIER COMMUNITIES

Employer identification number

13-6167225

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and questions about donor advisement.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include purpose of easements, number of easements, acreage, and monitoring details.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include reporting requirements for art and historical treasures.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a  Public exhibition
  - b  Scholarly research
  - c  Preservation for future generations
  - d  Loan or exchange program
  - e  Other \_\_\_\_\_
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- |                                 | Amount |
|---------------------------------|--------|
| c Beginning balance             | 1c     |
| d Additions during the year     | 1d     |
| e Distributions during the year | 1e     |
| f Ending balance                | 1f     |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  Yes  No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

**Part V Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance                     |                  |                |                    |                      |                     |
| b Contributions                                  |                  |                |                    |                      |                     |
| c Net investment earnings, gains, and losses     |                  |                |                    |                      |                     |
| d Grants or scholarships                         |                  |                |                    |                      |                     |
| e Other expenditures for facilities and programs |                  |                |                    |                      |                     |
| f Administrative expenses                        |                  |                |                    |                      |                     |
| g End of year balance                            |                  |                |                    |                      |                     |

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment  \_\_\_\_\_ %
  - b Permanent endowment  \_\_\_\_\_ %
  - c Term endowment  \_\_\_\_\_ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- |  | Yes    | No |
|--|--------|----|
| (i) Unrelated organizations  | 3a(i)  |    |
| (ii) Related organizations   | 3a(ii) |    |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b     |    |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property  | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1a Land  |                                      |                                 |                              |                |
| b Buildings  |                                      |                                 |                              |                |
| c Leasehold improvements   |                                      |                                 |                              |                |
| d Equipment  |                                      | 112,977.                        | 76,355.                      | 36,622.        |
| e Other  |                                      |                                 |                              |                |
| <b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) |                                      |                                 |                              | 36,622.        |

**Part VII Investments - Other Securities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security)      | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) Financial derivatives .....   |                |   |
| (2) Closely held equity interests .....                                   |                |   |
| (3) Other .....   |                |   |
| (A) .....   |                |   |
| (B) .....   |                |   |
| (C) .....   |                |   |
| (D) .....   |                |   |
| (E) .....   |                |   |
| (F) .....   |                |   |
| (G) .....   |                |   |
| (H) .....   |                |   |
| <b>Total.</b> (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶ |                |   |

**Part VIII Investments - Program Related.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment   | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) .....   |                |   |
| (2) .....   |                |   |
| (3) .....   |                |   |
| (4) .....   |                |   |
| (5) .....   |                |   |
| (6) .....   |                |   |
| (7) .....   |                |   |
| (8) .....   |                |   |
| (9) .....   |                |   |
| <b>Total.</b> (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ |                |   |

**Part IX Other Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description   | (b) Book value |
|---|----------------|
| (1) .....   |                |
| (2) .....   |                |
| (3) .....   |                |
| (4) .....   |                |
| (5) .....   |                |
| (6) .....   |                |
| (7) .....   |                |
| (8) .....   |                |
| (9) .....   |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶ |                |

**Part X Other Liabilities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. (a) Description of liability   | (b) Book value |
|---|----------------|
| (1) Federal income taxes  |                |
| (2) .....   |                |
| (3) .....   |                |
| (4) .....   |                |
| (5) .....   |                |
| (6) .....   |                |
| (7) .....   |                |
| (8) .....   |                |
| (9) .....   |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶ |                |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

|          |   |           |              |
|----------|---|-----------|--------------|
| <b>1</b> | Total revenue, gains, and other support per audited financial statements        | <b>1</b>  | 6,184,242.   |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part VIII, line 12:             |           |              |
| <b>a</b> | Net unrealized gains (losses) on investments                                    | <b>2a</b> | <620.>       |
| <b>b</b> | Donated services and use of facilities  | <b>2b</b> |              |
| <b>c</b> | Recoveries of prior year grants   | <b>2c</b> |              |
| <b>d</b> | Other (Describe in Part XIII.)  | <b>2d</b> | <1,009,695.> |
| <b>e</b> | Add lines 2a through 2d   | <b>2e</b> | <1,010,315.> |
| <b>3</b> | Subtract line 2e from line 1  | <b>3</b>  | 7,194,557.   |
| <b>4</b> | Amounts included on Form 990, Part VIII, line 12, but not on line 1:            |           |              |
| <b>a</b> | Investment expenses not included on Form 990, Part VIII, line 7b                | <b>4a</b> | 9,198.       |
| <b>b</b> | Other (Describe in Part XIII.)  | <b>4b</b> | 15,359,737.  |
| <b>c</b> | Add lines 4a and 4b   | <b>4c</b> | 15,368,935.  |
| <b>5</b> | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | <b>5</b>  | 22,563,492.  |

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

|          |  |           |             |
|----------|--|-----------|-------------|
| <b>1</b> | Total expenses and losses per audited financial statements                       | <b>1</b>  | 6,243,557.  |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part IX, line 25:                |           |             |
| <b>a</b> | Donated services and use of facilities   | <b>2a</b> |             |
| <b>b</b> | Prior year adjustments   | <b>2b</b> |             |
| <b>c</b> | Other losses   | <b>2c</b> |             |
| <b>d</b> | Other (Describe in Part XIII.)   | <b>2d</b> | 2,814.      |
| <b>e</b> | Add lines 2a through 2d  | <b>2e</b> | 2,814.      |
| <b>3</b> | Subtract line 2e from line 1   | <b>3</b>  | 6,240,743.  |
| <b>4</b> | Amounts included on Form 990, Part IX, line 25, but not on line 1:               |           |             |
| <b>a</b> | Investment expenses not included on Form 990, Part VIII, line 7b                 | <b>4a</b> | 9,198.      |
| <b>b</b> | Other (Describe in Part XIII.)   | <b>4b</b> | 15,359,737. |
| <b>c</b> | Add lines 4a and 4b  | <b>4c</b> | 15,368,935. |
| <b>5</b> | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | <b>5</b>  | 21,609,678. |

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

THE ORGANIZATION ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS

BASED ON A "MORE LIKELY THAN NOT" THRESHOLD TO THE RECOGNITION OF THE TAX

POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION

UNDER SCRUTINY BY THE APPLICABLE TAXING AUTHORITY. IF A TAX POSITION OR

POSITIONS ARE DEEMED TO RESULT IN UNCERTAINTIES OF THOSE POSITIONS, THE

UNRECOGNIZED TAX BENEFIT IS ESTIMATED BASED ON A "CUMULATIVE PROBABILITY

ASSESSMENT" THAT AGGREGATES THE ESTIMATED TAX LIABILITY FOR ALL UNCERTAIN

TAX POSITIONS. THE ORGANIZATION HAS IDENTIFIED ITS TAX STATUS AS A

TAX-EXEMPT ENTITY AS ITS ONLY SIGNIFICANT TAX POSITION; HOWEVER, THE

ORGANIZATION HAS DETERMINED THAT SUCH TAX POSITION DOES NOT RESULT IN AN

UNCERTAINTY REQUIRING RECOGNITION. THE ORGANIZATION IS NOT CURRENTLY UNDER

**Part XIII** Supplemental Information *(continued)*

EXAMINATION BY ANY TAXING JURISDICTION. THE ORGANIZATION'S FEDERAL AND STATE TAX RETURNS ARE GENERALLY OPEN FOR EXAMINATION FOR THREE YEARS FOLLOWING THE DATE FILED.

PART XI, LINE 2D - OTHER ADJUSTMENTS:

CONSOLIDATED GROUP/ELIMINATION ADJUSTMENT -1,009,695.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

AMOUNTS DESIGNATED BY DONORS TO SPECIFIC MEMBER AGENCIES 15,361,838.

LOSS ON ASSET DISPOSITION -2,101.

TOTAL TO SCHEDULE D, PART XI, LINE 4B 15,359,737.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

CONSOLIDATED GROUP/ELIMINATION ADJUSTMENT 2,814.

PART XII, LINE 4B - OTHER ADJUSTMENTS:

AMOUNTS DESIGNATED BY DONORS TO SPECIFIC MEMBER AGENCIES 15,361,838.

LOSS ON ASSET DISPOSITION -2,101.

TOTAL TO SCHEDULE D, PART XII, LINE 4B 15,359,737.

**SCHEDULE I  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2019**

**Open to Public  
Inspection**

Name of the organization

CHC: CREATING HEALTHIER COMMUNITIES

Employer identification number

13-6167225

**Part I General Information on Grants and Assistance**

**1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No

**2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name and address of organization or government  | (b) EIN    | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|---------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| A KID AGAIN, OHIO, COLUMBUS<br>777 G DEARBORN PARK LN<br>COLUMBUS, OH 43085                                 | 31-1440073 | 501(C)(3)                       | 11,905.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ABCD: AFTER BREAST CANCER<br>DIAGNOSIS - 5775 N GLEN PARK STE<br>201 - GLENDALE, WI 53209                   | 39-1967028 | 501(C)(3)                       | 7,513.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AIDS RESEARCH FOUNDATION (AMFAR)<br>120 WALL ST 13TH FL<br>NEW YORK, NY 10005                               | 13-3163817 | 501(C)(3)                       | 58,035.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALLY'S HOUSE<br>308 W MAIN ST<br>MOORE, OK 73160  | 20-0726554 | 501(C)(3)                       | 13,283.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOCIATION<br>1275 K ST NW STE 250<br>WASHINGTON, DC 20005   | 13-3271855 | 501(C)(3)                       | 73,720.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOCIATION, ARIZONA, ARIZONA<br>CHAPTER, PHOENIX - 360 E. CORONADO<br>RD., STE 140 - PHOENIX, AZ 85004 | 86-0727136 | 501(C)(3)                       | 6,675.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

**2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 240.

**3** Enter total number of other organizations listed in the line 1 table ▶ 0.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2019)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government  | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| ALS ASSOCIATION, CALIFORNIA,<br>GOLDEN WEST CHAPTER, AGOURA HILLS<br>- 28632 ROADSIDE DR., STE 173 -<br>AGOURA HILLS, CA 91301  | 95-4163338 | 501(C)(3)                     | 5,345.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOCIATION, COLORADO, ROCKY<br>MOUNTAIN CHAPTER, WESTMINSTER -<br>10855 DOVER ST., STE 500 -<br>WESTMINSTER, CO 80021      | 84-1337868 | 501(C)(3)                     | 6,919.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOCIATION, MINNESOTA,<br>MINNESOTA/ND/SD CHAPTER,<br>MINNEAPOLIS - 1919 UNIVERSITY<br>AVE., W. STE 175 - SAINT PAUL, MN   | 41-1756085 | 501(C)(3)                     | 31,160.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOCIATION, NEW YORK, GREATER<br>NEW YORK CHAPTER, NEW YORK - 42<br>BROADWAY STE 1724 - NEW YORK, NY<br>10004              | 13-3616680 | 501(C)(3)                     | 6,556.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOCIATION, NORTH CAROLINA,<br>NORTH CAROLINA CHAPTER, RALEIGH -<br>4 N BLOUNT ST., 2ND FL, STE 200 -<br>RALEIGH, NC 27601 | 56-1609591 | 501(C)(3)                     | 10,992.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOCIATION, PENNSYLVANIA,<br>GREATER PHILADELPHIA CHAPTER,<br>AMBLER - 321 NORRISTOWN RD., STE<br>260 - AMBLER, PA 19002   | 23-2387205 | 501(C)(3)                     | 19,390.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOCIATION, WISCONSIN,<br>WISCONSIN CHAPTER, WAUWATOSA -<br>3333 N. MAYFAIR RD., STE 104 -<br>WAUWATOSA, WI 53222          | 39-1600965 | 501(C)(3)                     | 17,806.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALZHEIMER'S & DEMENTIA ALLIANCE OF<br>WISCONSIN - 3330 UNIVERSITY AVE.,<br>STE 300 - MADISON, WI 53705                          | 39-1679333 | 501(C)(3)                     | 34,905.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALZHEIMER'S ASSOCIATION<br>225 N MICHIGAN AVE., STE 1700<br>CHICAGO, IL 60601   | 13-3039601 | 501(C)(3)                     | 718,410.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government   | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| ALZHEIMER'S NEW JERSEY<br>425 EAGLE ROCK AVE., STE 203<br>ROSELAND, NJ 07068               | 22-2603592 | 501(C)(3)                     | 6,739.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALZHEIMER'S TEXAS<br>7719 WOOD HOLLOW DR., STE 157<br>AUSTIN, TX 78731                     | 74-2286105 | 501(C)(3)                     | 5,051.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN CANCER SOCIETY<br>250 WILLIAMS ST., NW.<br>ATLANTA, GA 30303                      | 13-1788491 | 501(C)(3)                     | 1,125,479.               | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN DIABETES ASSOCIATION<br>2451 CRYSTAL DRIVE STE 900<br>ARLINGTON, VA 22202         | 13-1623888 | 501(C)(3)                     | 395,714.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN HEART ASSOCIATION<br>7272 GREENVILLE AVE<br>DALLAS, TX 75231                      | 13-5613797 | 501(C)(3)                     | 368,154.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN KIDNEY FUND<br>11921 ROCKVILLE PIKE STE 300<br>ROCKVILLE, MD 20852                | 23-7124261 | 501(C)(3)                     | 57,164.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN LIVER FOUNDATION<br>39 BROADWAY STE 2700<br>NEW YORK, NY 10006                    | 36-2883000 | 501(C)(3)                     | 38,783.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN LUNG ASSOCIATION<br>55 W WACKER DR STE 1150<br>CHICAGO, IL 60601                  | 13-1632524 | 501(C)(3)                     | 124,366.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN PARKINSON DISEASE<br>ASSOCIATION - 135 PARKINSON AVE -<br>STATEN ISLAND, NY 10305 | 13-1962771 | 501(C)(3)                     | 7,986.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

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|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| ARIZONA AUTISM UNITED<br>5025 E WASHINGTON ST STE 212<br>PHOENIX, AZ 85034   | 16-1738730 | 501(C)(3)                     | 12,268.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ARTHRITIS FOUNDATION<br>1355 PEACHTREE ST 6TH FL<br>ATLANTA, GA 30309  | 58-1341679 | 501(C)(3)                     | 120,840.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ASPCA - AMERICAN SOCIETY FOR THE<br>PREVENTION OF CRUELTY TO ANIMALS -<br>424 E 92ND STREET - NEW YORK, NY<br>10128-6804 | 13-1623829 | 501(C)(3)                     | 96,891.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AUTISM SOCIETY OF SOUTHEASTERN<br>WISCONSIN - 3720 N 124TH ST STE O<br>- WAUWATOSA, WI 53222                             | 39-1708201 | 501(C)(3)                     | 12,181.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AUTISM SPEAKS<br>1 EAST 33RD ST 4TH FL<br>NEW YORK, NY 10016   | 20-2329938 | 501(C)(3)                     | 238,434.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| BE THE MATCH FOUNDATION<br>500 N 5TH ST<br>MINNEAPOLIS, MN 55401   | 41-1704734 | 501(C)(3)                     | 56,193.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| BREAST CANCER RECOVERY FOUNDATION,<br>WISCONSIN - 6131 NESBITT RD STE<br>300 - FITCHBURG, WI 53719                       | 39-1894850 | 501(C)(3)                     | 5,971.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| BROADSCOPE<br>6102 W LAYTON AVE<br>GREENFIELD, WI 53220  | 39-1143353 | 501(C)(3)                     | 10,518.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CAMP BOGGY CREEK, FLORIDA, EUSTIS<br>30500 BRANTLEY BRANCH RD<br>EUSTIS, FL 32736  | 59-3012889 | 501(C)(3)                     | 6,360.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

| Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (a) Name and address of organization or government  | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| CAMP HOBE<br>P.O. BOX 520755<br>SALT LAKE CITY, UT 84152  | 57-1149391 | 501(C)(3)                     | 5,331.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CANCER RESEARCH INSTITUTE<br>29 BROADWAY 4TH FL<br>NEW YORK, NY 10006   | 13-1837442 | 501(C)(3)                     | 132,801.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CARINGBRIDGE<br>2750 BLUE WATER RD.<br>EAGAN, MN 55121  | 42-1529394 | 501(C)(3)                     | 27,083.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CARINGKIND, THE HEART OF<br>ALZHEIMER'S CAREGIVING (FKA THE<br>ALZHEIMER ASSOC.) - 360 LEXINGTON<br>AVE 4TH FL - NEW YORK, NY 10017         | 13-3277408 | 501(C)(3)                     | 13,051.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CEREBRAL PALSY FOUNDATION<br>3 COLUMBUS CIRCLE 15TH FLOOR<br>NEW YORK, NY 10019   | 13-6093337 | 501(C)(3)                     | 17,393.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S CANCER ASSOCIATION<br>1200 NW NAITO PKWY STE 140<br>PORTLAND, OR 97209   | 93-1181662 | 501(C)(3)                     | 9,194.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S CANCER NETWORK<br>6150 W CHANDLER BLVD STE 1<br>CHANDLER, AZ 85226   | 20-2129902 | 501(C)(3)                     | 13,740.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S CANCER RESEARCH FUND,<br>MINNESOTA - 7301 OHMS LN STE 355 -<br>MINNEAPOLIS, MN 55439   | 41-1893645 | 501(C)(3)                     | 36,512.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S HEART FOUNDATION<br>5 REVERE DR., STE 200<br>NORTHBROOK, IL 60062  | 36-4077528 | 501(C)(3)                     | 11,815.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

| <b>Part II</b> Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (a) Name and address of organization or government   | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| CHILDREN'S HOSPITAL FOUNDATION -<br>OKLAHOMA - 901 N LINCOLN BLVD.,<br>STE 305 - OKLAHOMA CITY, OK 73104   | 73-1200262 | 501(C)(3)                     | 13,419.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S HOSPITAL OF THE KING'S<br>DAUGHTERS - 11783 ROCK LANDING DR<br>- NEWPORT NEWS, VA 23606   | 54-0506321 | 501(C)(3)                     | 5,388.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S TUMOR FOUNDATION<br>370 LEXINGTON AVE., STE 2100<br>NEW YORK, NY 10017  | 13-2298956 | 501(C)(3)                     | 20,045.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CITY OF HOPE<br>1500 E DUARTE RD<br>DUARTE, CA 91010   | 95-3435919 | 501(C)(3)                     | 49,531.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| COOLEY'S ANEMIA FOUNDATION<br>330 SEVENTH AVE STE 200<br>NEW YORK, NY 10001  | 11-1971539 | 501(C)(3)                     | 13,250.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CRAIG HOSPITAL<br>3425 S CLARKSON ST<br>ENGLEWOOD, CO 80113  | 84-0404233 | 501(C)(3)                     | 7,365.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CROHN'S & COLITIS FOUNDATION OF<br>AMERICA, MINNESOTA,<br>MINNESOTA/DAKOTAS CHAPT - 2277 HWY<br>36 W. STE 170 - ROSEVILLE, MN                      | 13-6193105 | 501(C)(3)                     | 27,928.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CROHN'S & COLITIS FOUNDATION OF<br>AMERICA, WISCONSIN CHAPTER - 17100<br>W. BLUEMOUND RD., STE 101 -<br>BROOKFIELD, WI 53005                       | 13-6193105 | 501(C)(3)                     | 16,615.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CYSTIC FIBROSIS FOUNDATION<br>4550 MONTGOMERY AVE., STE 1100N<br>BETHESDA, MD 20814  | 13-1930701 | 501(C)(3)                     | 191,952.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government   | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| DAWS - DANBURY ANIMAL WELFARE SOCIETY, INC. - 147 GRASSY PLAIN ST - BETHEL, CT 06801         | 06-0945388 | 501(C)(3)                     | 6,251.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| DEPRESSION AND BIPOLAR SUPPORT ALLIANCE - 55 E JACKSON BLVD STE 490 - CHICAGO, IL 60604      | 36-3379124 | 501(C)(3)                     | 13,199.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| DOWN SYNDROME ASSOCIATION OF CENTRAL OHIO - 510 E NORTH BROADWAY 4TH FL - COLUMBUS, OH 43214 | 31-1126185 | 501(C)(3)                     | 9,576.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| EASTER SEALS<br>141 W. JACKSON BLVD. 1400A<br>CHICAGO, IL 60604                              | 36-2171729 | 501(C)(3)                     | 8,970.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ENDOMETRIOSIS ASSOCIATION, INC.<br>8585 N 76TH PL<br>MILWAUKEE, WI 53223                     | 39-1414754 | 501(C)(3)                     | 13,271.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| EPILEPSY FOUNDATION OF AMERICA<br>8301 PROFESSIONAL PL., STE 230<br>LANDOVER, MD 20785       | 52-0856660 | 501(C)(3)                     | 52,997.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| EPILEPSY FOUNDATION OF MINNESOTA<br>1600 UNIVERSITY AVE., STE 300<br>SAINT PAUL, MN 55104    | 41-0874541 | 501(C)(3)                     | 23,159.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| FAITH'S LODGE<br>505 HWY 169 N, STE 245<br>PLYMOUTH, MN 55441                                | 20-4967588 | 501(C)(3)                     | 26,305.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| FIRST ASSEMBLY OF GOD<br>133 JUNCTION RD<br>BROOKFIELD, CT 06804                             | 06-0872941 | 501(C)(3)                     | 12,262.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

| <b>Part II</b> Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (a) Name and address of organization or government   | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| FISHER HOUSE FOUNDATION<br>12300 TWINBROOK PKWY STE 410<br>ROCKVILLE, MD 20852   | 11-3158401 | 501(C)(3)                     | 19,803.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| FRASER<br>2400 W 64TH ST<br>RICHFIELD, MN 55423  | 41-0781858 | 501(C)(3)                     | 30,058.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| FREEDOM SERVICE DOGS, INC.<br>7193 S. DILLON CT.<br>ENGLEWOOD, CO 80112  | 84-1068936 | 501(C)(3)                     | 25,469.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| GLOBAL IMPACT<br>1199 N. FAIRFAX ST., STE 300<br>ALEXANDRIA, VA 22314  | 52-1273585 | 501(C)(3)                     | 18,599.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| GREAT LAKES HEMOPHILIA FOUNDATION,<br>WISCONSIN - 638 N. 18TH ST., STE<br>108 - MILWAUKEE, WI 53233  | 23-7367636 | 501(C)(3)                     | 7,265.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| HAZELDEN BETTY FORD FOUNDATION<br>15251 PLEASANT VALLEY RD<br>CENTER CITY, MN 55012  | 41-0682405 | 501(C)(3)                     | 16,874.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| HOSPICE ORGANIZATION OF OHIO<br>2233 N BANK DR<br>COLUMBUS, OH 43220   | 31-0966673 | 501(C)(3)                     | 14,392.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| HUNTINGTON'S DISEASE SOCIETY OF<br>AMERICA - 505 EIGHTH AVE STE 902 -<br>NEW YORK, NY 10018  | 13-3349872 | 501(C)(3)                     | 44,553.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| HUNTSMAN CANCER FOUNDATION<br>500 HUNTSMAN<br>SALT LAKE CITY, UT 84108   | 87-0541293 | 501(C)(3)                     | 43,839.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| JDRF INTERNATIONAL<br>200 VEASY ST 28TH FL<br>NEW YORK, NY 10281  | 23-1907729 | 501(C)(3)                     | 70,542.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| KIDS IN NEED OF DENTISTRY (KIND)<br>2465 S DOWNING ST STE 210<br>DENVER, CO 80210   | 84-6038681 | 501(C)(3)                     | 5,308.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| LEUKEMIA & LYMPHOMA SOCIETY<br>3 INTERNATIONAL DR STE 200<br>RYE BROOK, NY 10573  | 13-5644916 | 501(C)(3)                     | 420,226.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| LIFE NAVIGATORS<br>7203 W CENTER ST<br>WAUWATOSA, WI 53210  | 39-0978146 | 501(C)(3)                     | 13,904.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| LUPUS FOUNDATION OF AMERICA<br>2121 K. ST., NW., STE 200<br>WASHINGTON, DC 20037  | 43-1131436 | 501(C)(3)                     | 74,112.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| LUPUS FOUNDATION OF AMERICA, NORTH CAROLINA, NORTH CAROLINA CHAPTER -<br>4530 PARK RD., STE 302 -<br>CHARLOTTE, NC 28209          | 56-1487119 | 501(C)(3)                     | 6,149.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| LUPUS FOUNDATION OF AMERICA, OHIO, GREATER OHIO CHAPTER -<br>12930 CHIPPEWA RD., STE 6 - BRECKSVILLE,<br>OH 44141                 | 34-1229407 | 501(C)(3)                     | 5,548.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| LUPUS FOUNDATION OF AMERICA,<br>PENNSYLVANIA, PHILADELPHIA<br>TRI-STATE CHAPTER - 101 GREENWOOD<br>AVE., STE 200 - JENKINTOWN, PA | 23-7080555 | 501(C)(3)                     | 7,915.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| LUPUS FOUNDATION OF AMERICA,<br>WISCONSIN, WISCONSIN CHAPTER -<br>2600 N. MAYFAIR RD., STE 320 -<br>MILWAUKEE, WI 53226           | 39-1620195 | 501(C)(3)                     | 5,037.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

| Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (a) Name and address of organization or government  | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| MACC FUND (MIDWEST ATHLETES AGAINST CHILDHOOD CANCER), WISCONSIN - 10000 W INNOVATION DR STE 135 - MILWAUKEE, WI 53226                      | 39-1270290 | 501(C)(3)                     | 18,579.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MAKE-A-WISH FOUNDATION OF COLORADO 7951 E MAPLEWOOD AVE STE 126 GREENWOOD VILLAGE, CO 80111   | 74-2273004 | 501(C)(3)                     | 22,777.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MAKE-A-WISH FOUNDATION OF MASSACHUSETTS AND RHODE ISLAND - 133 FEDERAL ST 2ND FL - BOSTON, MA 02110   | 22-2867371 | 501(C)(3)                     | 8,074.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MAKE-A-WISH FOUNDATION OF WISCONSIN - 11020 W PLANK CT STE 200 - WAUWATOSA, WI 53226  | 39-1543541 | 501(C)(3)                     | 52,881.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MAKE-A-WISH FOUNDATION, VIRGINIA 2810 N PARHAM RD STE 302 RICHMOND, VA 23294  | 54-1429614 | 501(C)(3)                     | 7,284.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MARCH OF DIMES FOUNDATION 1275 MAMARONECK AVE WHITE PLAINS, NY 10605  | 13-1846366 | 501(C)(3)                     | 150,911.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MEMORIAL BLOOD CENTERS, MINNESOTA 737 PELHAM BLVD SAINT PAUL, MN 55414  | 41-0693869 | 501(C)(3)                     | 23,968.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MENTAL HEALTH AMERICA (FORMERLY NATIONAL MENTAL HEALTH ASSOCIATION) - 500 MONTGOMERY ST STE 820 - ALEXANDRIA, VA 22314                      | 13-1614906 | 501(C)(3)                     | 31,370.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MENTAL HEALTH AMERICA OF COLORADO 1120 LINCOLN ST., STE 1606 DENVER, CO 80223   | 84-0446365 | 501(C)(3)                     | 8,012.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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| MENTAL HEALTH CENTER OF DENVER<br>4141 E DICKENSON PL<br>DENVER, CO 80222  | 74-2499946 | 501(C)(3)                     | 7,767.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MINNEAPOLIS HEART INSTITUTE<br>FOUNDATION, MINNESOTA - 920 E 28TH<br>ST STE 100 - MINNEAPOLIS, MN 55407                    | 41-1426406 | 501(C)(3)                     | 28,200.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MINNESOTA BRAIN INJURY ALLIANCE<br>2277 HIGHWAY 36 W STE 200<br>ROSEVILLE, MN 55113  | 36-3418174 | 501(C)(3)                     | 24,182.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MINNESOTA OVARIAN CANCER ALLIANCE<br>4604 CHICAGO AVE<br>MINNEAPOLIS, MN 55407   | 41-1960449 | 501(C)(3)                     | 26,649.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MUSCULAR DYSTROPHY ASSOCIATION<br>161 N. CLARK ST., STE 3550<br>CHICAGO, IL 60601  | 13-1665552 | 501(C)(3)                     | 113,199.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MYASTHENIA GRAVIS FOUNDATION OF<br>AMERICA - 290 TURNPIKE RD STE<br>5-315 - WESTBOROUGH, MA 01581                          | 13-5672224 | 501(C)(3)                     | 6,266.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NAMI (NATIONAL ALLIANCE ON MENTAL<br>ILLNESS) - 3803 N FAIRFAX DR STE<br>100 - ARLINGTON, VA 22203                         | 43-1201653 | 501(C)(3)                     | 80,675.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NAMI (NATIONAL ALLIANCE ON MENTAL<br>ILLNESS), MINNESOTA - 1919<br>UNIVERSITY AVE., W STE 400 - SAINT<br>PAUL, MN 55104    | 41-1317030 | 501(C)(3)                     | 39,882.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NAMI (NATIONAL ALLIANCE ON MENTAL<br>ILLNESS), OHIO, FRANKLIN COUNTY -<br>1225 DUBLIN RD., STE 110 -<br>COLUMBUS, OH 43215 | 31-1197905 | 501(C)(3)                     | 12,173.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

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| NAMI (NATIONAL ALLIANCE ON MENTAL ILLNESS), OKLAHOMA - 3812 N. SANTA FE, STE 305 - OKLAHOMA CITY, OK 73118 | 73-1248588 | 501(C)(3)                     | 11,636.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL HEMOPHILIA FOUNDATION<br>7 PENN PLAZA STE 1204<br>NEW YORK, NY 10001                              | 13-5641857 | 501(C)(3)                     | 8,272.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL HOSPICE AND PALLIATIVE CARE ORGANIZATION - 1731 KING ST STE 100 - ALEXANDRIA, VA 22314            | 54-1096334 | 501(C)(3)                     | 9,485.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL KIDNEY FOUNDATION<br>30 E 33RD ST<br>NEW YORK, NY 10016   | 13-1673104 | 501(C)(3)                     | 101,039.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL KIDNEY FOUNDATION,<br>WISCONSIN - 10909 W. GREENFIELD AVE., STE 201 - WEST ALLIS, WI 53214        | 39-1133761 | 501(C)(3)                     | 10,363.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL MULTIPLE SCLEROSIS SOCIETY - 733 THIRD AVE 3RD FL - NEW YORK, NY 10017                            | 13-5661935 | 501(C)(3)                     | 288,202.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL OVARIAN CANCER COALITION<br>3800 MAPLE AVE., STE 435<br>DALLAS, TX 75219                          | 65-0628064 | 501(C)(3)                     | 16,381.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL PSORIASIS FOUNDATION<br>6600 SW 92ND AVE STE 300<br>PORTLAND, OR 97223                            | 93-0571472 | 501(C)(3)                     | 10,015.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PANCREATIC CANCER ACTION NETWORK<br>1500 ROSECRANS AVE STE 200<br>MANHATTAN BEACH, CA 90266                | 33-0841281 | 501(C)(3)                     | 135,214.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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| <b>Part II</b> Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
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| PARKINSON ASSOCIATION OF THE ROCKIES - 1325 S COLORADO BLVD STE 204B - DENVER, CO 80222  | 74-2212593 | 501(C)(3)                     | 5,629.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PET PARTNERS<br>345 118TH AVE SE STE 200<br>BELLEVUE, WA 98005   | 91-1158281 | 501(C)(3)                     | 20,942.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PHOENIX CHILDREN'S HOSPITAL FOUNDATION - 2929 E CAMELBACK RD STE 122 - PHOENIX, AZ 85016   | 74-2421549 | 501(C)(3)                     | 78,698.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PLANNED PARENTHOOD MAR MONTE, INC., CALIFORNIA, SACRAMENTO - 1605 THE ALAMEDA - SAN JOSE, CA 95126   | 94-1583439 | 501(C)(3)                     | 39,675.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PLANNED PARENTHOOD OF WISCONSIN<br>302 N JACKSON ST<br>MILWAUKEE, WI 53202   | 39-0863391 | 501(C)(3)                     | 251,443.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PREGNANCY DECISION HEALTH CENTERS,<br>OHIO - 665 E DUBLIN GRANVILLE RD<br>STE 120 - COLUMBUS, OH 43229   | 31-1002913 | 501(C)(3)                     | 8,320.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| RONALD MCDONALD HOUSE CHARITIES OF CENTRAL ILLINOIS - 610 N SEVENTH ST - SPRINGFIELD, IL 62707   | 37-1145155 | 501(C)(3)                     | 7,485.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| RONALD MCDONALD HOUSE CHARITIES OF DENVER - 1300 E 21ST AVE - DENVER, CO 80205   | 84-0728926 | 501(C)(3)                     | 12,073.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| RONALD MCDONALD HOUSE CHARITIES OF EASTERN WISCONSIN - 8948 WATERTOWN PLANK RD - WAUWATOSA, WI 53226   | 39-1433107 | 501(C)(3)                     | 28,109.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

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| RONALD MCDONALD HOUSE CHARITIES OF MINNESOTA, UPPER MIDWEST - 818 FULTON ST SE - MINNEAPOLIS, MN 55414             | 41-1313107 | 501(C)(3)                     | 42,480.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| RONALD MCDONALD HOUSE CHARITIES OF OKLAHOMA CITY, INC. - 13439 BROADWAY EXT - OKLAHOMA CITY, OK 73114              | 73-1103242 | 501(C)(3)                     | 10,699.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| RONALD MCDONALD HOUSE CHARITIES OF SOUTHERN CALIFORNIA - 4560 FOUNTAIN AVE - LOS ANGELES, CA 90029                 | 95-3167869 | 501(C)(3)                     | 13,043.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| RONALD MCDONALD HOUSE CHARITIES OF THE INTERMOUNTAIN AREA, INC. - 935 EAST SOUTH TEMPLE - SALT LAKE CITY, UT 84102 | 74-2386043 | 501(C)(3)                     | 15,551.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| RYAN HOUSE<br>110 W MUHAMMAD ALI WAY<br>PHOENIX, AZ 85013  | 20-1852393 | 501(C)(3)                     | 9,985.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SAVE, SUICIDE AWARENESS VOICES OF EDUCATION - 7900 XERXES AVE. S., STE 810 - BLOOMINGTON, MN 55431                 | 41-1702239 | 501(C)(3)                     | 29,568.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SICKLE CELL DISEASE ASSOCIATION OF AMERICA - 7240 PARKWAY DR., STE 180 - HANOVER, MD 21076                         | 23-7175985 | 501(C)(3)                     | 61,289.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SMILE TRAIN<br>633 3RD AVE., 9TH FL<br>NEW YORK, NY 10017  | 13-3661416 | 501(C)(3)                     | 103,316.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SPECIAL OLYMPICS COLORADO<br>384 INVERNESS PKWY STE 100<br>ENGLEWOOD, CO 80112                                     | 84-0713739 | 501(C)(3)                     | 7,314.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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| SPECIAL OLYMPICS CONNECTICUT<br>2666 STATE ST STE 1<br>HAMDEN, CT 06517                                   | 23-7099756 | 501(C)(3)                     | 5,462.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SPINA BIFIDA ASSOCIATION OF AMERICA - 1600 WILSON BLVD STE 800 - ARLINGTON, VA 22209                      | 58-1342181 | 501(C)(3)                     | 13,409.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ST. JUDE CHILDREN'S RESEARCH HOSPITAL - 262 DANNY THOMAS PL - MEMPHIS, TN 38105                           | 62-0646012 | 501(C)(3)                     | 4,485,285.               | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN<br>5005 LYNDON B JOHNSON FWY STE 250<br>DALLAS, TX 75244                                   | 75-1835298 | 501(C)(3)                     | 147,165.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, GEORGIA, GREATER ATLANTA AFFILIATE - 3525 PIEDMONT RD. 5 215 - ALTANTA, GA 30305          | 58-1959763 | 501(C)(3)                     | 8,662.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, ILLINOIS, CHICAGO AREA AFFILIATE - 213 W. INSTITUTE PL., STE 302 - CHICAGO, IL 60610      | 36-4111723 | 501(C)(3)                     | 5,178.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, MINNESOTA<br>960 SOUTHDALE CTR.<br>EDINA, MN 55435  | 41-1924790 | 501(C)(3)                     | 28,590.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, NEW YORK, GREATER NEW YORK CITY AFFILIATE - 246 W. 38TH ST., STE 503 - NEW YORK, NY 10018 | 91-2049420 | 501(C)(3)                     | 6,168.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, OHIO, COLUMBUS AFFILIATE - 929 EASTWIND DR., STE 211 - WESTERVILLE, OH 43081              | 75-2844651 | 501(C)(3)                     | 11,645.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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| <b>Part II</b> Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
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| SUSAN G. KOMEN, PENNSYLVANIA,<br>PHILADELPHIA - 125 S. 9TH ST., STE<br>202 - PHILADELPHIA, PA 19107  | 75-2949264 | 501(C)(3)                     | 11,656.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, TEXAS, NORTH AND<br>WEST TEXAS AFFILIATE - P.O. BOX<br>261730 - PLANO, TX 75026  | 75-2356437 | 501(C)(3)                     | 12,367.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, TEXAS, SAN ANTONIO<br>AFFILIATE - 85 NE LOOP 410, STE<br>407 - SAN ANTONIO, TX 78216   | 74-2856696 | 501(C)(3)                     | 18,905.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, WASHINGTON, PUGET<br>SOUND CHAPTER - 112 5TH AVE., N -<br>SEATTLE, WA 98109  | 91-1624040 | 501(C)(3)                     | 11,210.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| TEXAS SCOTTISH RITE HOSPITAL FOR<br>CHILDREN - 2222 WELBORN ST -<br>DALLAS, TX 75219   | 75-0818178 | 501(C)(3)                     | 38,493.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| THE PAINTED TURTLE<br>1300 4TH ST., STE 300<br>SANTA MONICA, CA 90401  | 95-4612481 | 501(C)(3)                     | 7,098.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| TOURETTE ASSOCIATION OF AMERICA<br>42 40 BELL BLVD<br>BAYSIDE, NY 11361  | 23-7191992 | 501(C)(3)                     | 7,456.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| UNITED CEREBRAL PALSY OF GREATER<br>DANE COUNTY - 2801 COHO ST STE 300<br>- MADISON, WI 53713  | 39-1034054 | 501(C)(3)                     | 7,792.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| UNITED WAY OF RHODE ISLAND<br>50 VALLEY STREET<br>PROVIDENCE, RI 02909   | 05-0276059 | 501(C)(3)                     | 14,037.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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| UNITED WAY OF WESTERN CONNECTICUT<br>301 MAIN ST., STE 2-5<br>DANBURY, CT 06810   | 06-0646577 | 501(C)(3)                     | 7,494.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| WISCONSIN PARKINSON ASSOCIATION<br>16655 W. BLUEMOUND RD., STE 330<br>BROOKFIELD, WI 53005  | 39-1492810 | 501(C)(3)                     | 11,265.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| WISCONSIN WOMEN'S HEALTH<br>FOUNDATION - 2503 TODD DRIVE -<br>MADISON, WI 53713   | 39-1900678 | 501(C)(3)                     | 5,112.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ZERO - THE END OF PROSTATE CANCER<br>515 KING ST STE 420<br>ALEXANDRIA, VA 22314  | 59-3400922 | 501(C)(3)                     | 29,472.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALLIANCE FOR CANCER GENE THERAPY,<br>INC. - 96 CUMMINGS POINT RD. -<br>STAMFORD, CT 06902   | 06-1619523 | 501(C)(3)                     | 11,535.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICA'S CHARITIES<br>P.O. BOX 75083<br>BALTIMORE, MD 21275  | 54-1517707 | 501(C)(3)                     | 16,722.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ANGEL FOUNDATION<br>1155 CENTRE POINTE DR., STE 7<br>MENDOTA HEIGHTS, MN 55120  | 41-1990883 | 501(C)(3)                     | 26,025.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AUTISM SOCIETY OF MINNESOTA<br>2380 WYCLIFF ST., STE 102<br>SAINT PAUL, MN 55114  | 41-1718029 | 501(C)(3)                     | 23,131.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| BLACK WOMEN'S HEALTH IMPERATIVE<br>384 NORTHYARDS BLVD. NW<br>ALTANTA, GA 30313   | 58-1557556 | 501(C)(3)                     | 23,700.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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| CAN DO CANINES<br>9440 SCIENCE CENTER DR.<br>NEW HOPE, MN 55428  | 41-1594165 | 501(C)(3)                     | 40,370.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S HEALTH FUND<br>215 W. 125TH ST., STE 301<br>NEW YORK, NY 10027  | 13-3468427 | 501(C)(3)                     | 21,408.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| COLORECTAL CANCER ALLIANCE<br>1025 VERMONT AVE., NW, STE 1066<br>WASHINGTON, DC 20005  | 86-0947831 | 501(C)(3)                     | 42,120.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| GILDA'S CLUB TWIN CITIES<br>10560 WAYZATA BLVD.<br>MINNETONKA, MN 55305  | 20-4265823 | 501(C)(3)                     | 23,560.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| HOSPICE ALLIANCE<br>10220 PRAIRIE RIDGE BLVD.<br>PLEASANT PRAIRIE,, WI 53158   | 39-1822945 | 501(C)(3)                     | 6,933.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| JUSTUS HEALTH<br>2577 TERRITORIAL ROAD<br>SAINT PAUL, MN 55114   | 41-1524746 | 501(C)(3)                     | 22,592.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NEIGHBOR TO NATION<br>1199 N FAIRFAX ST., STE 600<br>ALEXANDRIA, VA 22314  | 54-1879282 | 501(C)(3)                     | 16,378.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SHRINER'S HOSPITAL FOR CHILDREN -<br>UT - 1275 E. FAIRFAX RD. - SALT<br>LAKE CITY, UT 84103  | 36-2193608 | 501(C)(3)                     | 16,400.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SOUTHWEST AUTISM RESEARCH AND<br>RESOURCE CENTER - 300 N. 18TH ST.<br>- PHOENIX, AZ 85006  | 31-1496646 | 501(C)(3)                     | 5,992.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

| (a) Name and address of organization or government  | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| THE MICHAEL J. FOX FOUNDATION FOR PARKINSON'S RESEARCH - GRAND CENTRAL STATION P.O. BOX 4777 - NEW YORK, NY 10163       | 13-4141945 | 501(C)(3)                     | 28,362.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CROHN'S & COLITIS FOUNDATION<br>733 THIRD AVE. STE 510<br>NEW YORK, NY 10017  | 13-6193105 | 501(C)(3)                     | 77,347.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CROHN'S & COLITIS FOUNDATION,<br>CALIFORNIA, NORTHERN CALIFORNIA -<br>5 THIRD ST., STE 815 - SAN<br>FRANCISCO, CA 94103 | 13-6193105 | 501(C)(3)                     | 6,059.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CROHN'S & COLITIS FOUNDATION,<br>OHIO, CENTRAL OHIO CHAPTER - 6797<br>N HIGH ST., STE 119 - WORTHINGTON,<br>OH 43085    | 13-6193105 | 501(C)(3)                     | 5,628.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| DOWN SYNDROME ASSOC. OF WISCONSIN,<br>INC. - 11709 W CLEVELAND AVE., STE<br>2 - WEST ALLIS, WI 53227                    | 39-1681338 | 501(C)(3)                     | 10,175.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| FLORIDA BREAST CANCER FOUNDATION<br>11900 BISCAYNE BLVD., STE 288<br>MIAMI, FL 33181                                    | 01-0694045 | 501(C)(3)                     | 7,751.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| HAROLD HAMM DIABETES CENTER<br>100 TIMBERDELL RD<br>NORMAN, OK 73019  | 73-6091755 | 501(C)(3)                     | 10,104.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| HOSPICE & PALLIATIVE CARE NETWORK<br>OF MD, INC. - 20 INTERNATIONAL<br>CIRCLE, STE 230 - HUNT VALLEY, MD<br>21030       | 52-1364551 | 501(C)(3)                     | 8,324.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| JDRF INTERNATIONAL, LOCAL PAYEE<br>ACCOUNT - 200 VEASY ST 28TH FL -<br>NEW YORK, NY 10281                               | 23-1907729 | 501(C)(3)                     | 270,218.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

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| LUPUS FOUNDATION OF OKLAHOMA,<br>OKLAHOMA CITY - 3017 N STILES<br>AVE., STE 203 - OKLAHOMA CITY, OK<br>73105 | 23-7438732 | 501(C)(3)                     | 7,373.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MAKE-A-WISH FOUNDATION OF MIDDLE<br>TENNESSEE - 600 HILL AVE STE 201 -<br>NASHVILLE, TN 37210                | 62-1833327 | 501(C)(3)                     | 6,550.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NAMI, OREGON<br>4701 SE 24TH ST. STE E<br>PORTLAND, OR 97202   | 93-0875209 | 501(C)(3)                     | 6,948.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NAMI, WASHINGTON, GREATER SEATTLE<br>802 NW 70TH ST<br>SEATTLE, WA 98117                                     | 91-1043712 | 501(C)(3)                     | 8,134.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL FOUNDATION FOR CANCER<br>RESEARCH - 5515 SECURITY LN., STE<br>1105 - ROCKVILLE, MD 20852            | 04-2531031 | 501(C)(3)                     | 22,586.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PLANNED PARENTHOOD OF MICHIGAN<br>950 VICTORS WAY, STE 100<br>ANN ARBOR, MI 48108                            | 38-1707521 | 501(C)(3)                     | 24,200.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PLANNED PARENTHOOD, MARYLAND<br>330 N HOWARD ST.<br>BALTIMORE, MD 21201                                      | 52-0607930 | 501(C)(3)                     | 7,360.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SAMARITAN'S PURSE<br>801 BAMBOO RD. P.O. BOX 300<br>BOONE, NC 28607  | 58-1437002 | 501(C)(3)                     | 102,226.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, CALIFORNIA, SAN<br>FRANCISCO BAY - 1469 PACIFIC AVE -<br>SAN FRANCISCO, CA 94109             | 94-3047626 | 501(C)(3)                     | 5,849.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

| <b>Part II</b> Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
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| SUSAN G. KOMEN, OREGON, OREGON & SW WASHINGTON - 1500 SW 1ST AVE STE 270 - PORTLAND, OR 97201  | 93-1068897 | 501(C)(3)                     | 7,507.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, VIRGINIA, CENTRAL & EASTERN VIRGINIA, RICHMOND - 611 N COURTHOUSE RD., STE 110 - RICHMOND, VA 23236                                | 75-2844659 | 501(C)(3)                     | 10,406.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| A CHILD'S HOPE FUND<br>425 W ALLEN AVE STE 11<br>SAN DIMAS, CA 91773   | 95-3976258 | 501(C)(3)                     | 5,599.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALISA ANN RUCH BURN FOUNDATION,<br>CALIFORNIA, PASADENA - 50 N HILL AVE STE 305 - PASADENA, CA 91106   | 23-7162017 | 501(C)(3)                     | 6,493.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ALS ASSOC, TEXAS, TEXAS CHAPTER,<br>PLANO - 5830 GRANITE PKWY STE 100-320 - PLANO, TX 75024  | 74-2678974 | 501(C)(3)                     | 11,631.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN BIBLE SOCIETY<br>101 N INDEPENDENCE MALL E 8TH FL<br>PHILADELPHIA, PA 19106   | 13-1623885 | 501(C)(3)                     | 7,768.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| AMERICAN FOUNDATION FOR SUICIDE PREVENTION - 199 WATER ST 11TH FL - NEW YORK, NY 10038   | 13-3393329 | 501(C)(3)                     | 31,727.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ARCHBISHOP RIORDAN HIGH SCHOOL<br>175 FRIDA KAHLO WAY<br>SAN FRANCISCO, CA 94112   | 94-1156677 | 501(C)(3)                     | 5,045.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| BREAST CANCER RESEARCH FOUNDATION, INC. - 28 W 44TH ST STE 609 - NEW YORK, NY 10036  | 13-3727250 | 501(C)(3)                     | 45,250.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

| <b>Part II</b> Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
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| CHILDREN'S CANCER ASSISTANCE FUND<br>500 N BROADWAY STE 1850<br>SAINT LOUIS, MO 63102  | 37-1227890 | 501(C)(3)                     | 5,923.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S FOOD FUND/WORLD<br>EMERGENCY RELIEF - 425 W ALLEN AVE<br>STE 111 - SAN DIMAS, CA 91773  | 95-4014743 | 501(C)(3)                     | 9,909.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S HEALTH CARE FOUNDATION<br>2525 CHICAGO AVE S<br>MINNEAPOLIS, MN 55404   | 41-1814223 | 501(C)(3)                     | 23,597.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHILDREN'S HUNGER RELIEF FUND<br>2360 PROFESSIONAL DR STE 200<br>SANTA ROSA, CA 95403  | 51-0168428 | 501(C)(3)                     | 10,843.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CHRISTIAN MILITARY FELLOWSHIP<br>P.O. BOX 1207<br>ENGLEWOOD, CO 80150  | 84-0780545 | 501(C)(3)                     | 7,135.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CONVOY OF HOPE<br>330 S PATTERSON AVE<br>SPRINGFIELD, MO 65802   | 68-0051386 | 501(C)(3)                     | 5,079.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| COVENANT HOUSE INTERNATIONAL<br>461 EIGHTH AVE<br>NEW YORK, NY 10001   | 13-2725416 | 501(C)(3)                     | 24,918.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CRESCENT COVE<br>3440 BELTLINE BLVD STE 207<br>SAINT LOUIS PARK, MN 55416  | 27-1035515 | 501(C)(3)                     | 7,540.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| CROHN'S & COLITIS FOUNDATION,<br>NORTH CAROLINA, CAROLINAS CHAPTER<br>- 1100 S MINT ST STE 204 -<br>CHARLOTTE, NC 28203                            | 13-6193105 | 501(C)(3)                     | 5,732.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

**Part II** Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

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|---|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| CROHN'S & COLITIS FOUNDATION,<br>WASHINGTON, NORTHWEST CHAPTER - 9<br>LAKE BELLEVUE DR STE 203 -<br>BELLEVUE, WA 98005        | 13-6193105 | 501(C)(3)                     | 9,585.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| EPILEPSY FOUNDATION OF<br>PENNSYLVANIA, EASTERN PA - 919<br>WALNUT ST STE 700 - PHILADELPHIA,<br>PA 19107                     | 23-1882279 | 501(C)(3)                     | 7,345.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| EPILEPSY FOUNDATION OF TEXAS,<br>CENTRAL & SOUTH, SAN ANTONIO<br>CHAPTER - 8601 VILLAGE DR STE 220<br>- SAN ANTONIO, TX 78217 | 76-0415338 | 501(C)(3)                     | 12,743.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| EPILEPSY FOUNDATION, WASHINGTON<br>2311 N 45TH ST STE 134<br>SEATTLE, WA 98103  | 52-0856660 | 501(C)(3)                     | 7,250.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| EVERY KID DESERVES<br>1199 N FAIRFAX ST., STE 600<br>ALEXANDRIA, VA 22314   | 13-6167225 | 501(C)(3)                     | 5,020.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| FOCUS ON THE FAMILY<br>8605 EXPLORER DR<br>COLORADO SPRINGS, CO 80920   | 95-3188150 | 501(C)(3)                     | 21,943.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| FOOD FOR THE HUNGRY<br>1224 E WASHINGTON ST<br>PHOENIX, AZ 85034  | 95-2680390 | 501(C)(3)                     | 7,003.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| HEMOPHILIA FOUNDATION OF<br>MINNESOTA/DAKOTAS - 750 S PLAZA DR<br>STE 207 - MENDOTA HEIGHTS, MN<br>55120                      | 41-6032276 | 501(C)(3)                     | 15,861.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| LEUKEMIA RESEARCH FOUNDATION, INC.<br>191 WAUKEGAN STE 105<br>NORTHFIELD, IL 60093  | 36-6102182 | 501(C)(3)                     | 9,054.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

| Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
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| MAZON: A JEWISH RESPONSE TO HUNGER<br>10850 WILSHIRE BLVD STE 400<br>LOS ANGELES, CA 90024  | 22-2624532 | 501(C)(3)                     | 5,670.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MAZZONI CENTER<br>1348 BAINBRIDGE ST<br>PHILADELPHIA, PA 19147  | 23-2176338 | 501(C)(3)                     | 6,597.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MERCY SHIPS<br>P.O. BOX 2020<br>LINDALE, TX 75771   | 26-2414132 | 501(C)(3)                     | 8,173.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MINNESOTA NETWORK OF HOSPICE AND<br>PALLIATIVE CARE - 1265 GREY FOX RD<br>- ARDEN HILLS, MN 55112   | 41-1414694 | 501(C)(3)                     | 22,163.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MINNESOTA STROKE ASSOCIATION<br>2277 HWY 36 W STE 200<br>ROSEVILLE, MN 55113  | 27-1261232 | 501(C)(3)                     | 21,685.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| MISSION RESOLVE FOUNDATION<br>1510 SE 17TH ST STE 301<br>FORT LAUDERDALE, FL 33316  | 84-2481021 | 501(C)(3)                     | 209,585.                 | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NAMI, TEXAS, AUSTIN (STATE HQ)<br>4110 GUADALUPE ST BLDG 781 RM 428<br>AUSTIN, TX 78751   | 74-2380175 | 501(C)(3)                     | 8,404.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NAMI, WISCONSIN<br>4233 W. BELTLINE HWY<br>MADISON, WI 53711  | 39-1397227 | 501(C)(3)                     | 7,362.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| NATIONAL ATAXIA FOUNDATION<br>600 HWY 169 S STE 1725<br>MINNEAPOLIS, MN 55426   | 41-0832903 | 501(C)(3)                     | 6,334.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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| NAZARENE COMPASSIONATE MINISTRIES<br>17001 PRAIRIE STAR PKY STE 100<br>LENEXA, KS 66220   | 43-1550318 | 501(C)(3)                     | 5,364.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| ONE HEARTLAND<br>2101 HENNEPIN AVE S STE 200<br>MINNEAPOLIS, MN 55405   | 39-1763115 | 501(C)(3)                     | 21,389.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PARALYZED VETERANS OF AMERICA<br>801 18TH ST NW<br>WASHINGTON, DC 20006   | 13-1946868 | 501(C)(3)                     | 18,323.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PARKINSON'S FOUNDATION<br>200 SE 1ST ST STE 800<br>MIAMI, FL 33131  | 13-1866796 | 501(C)(3)                     | 29,982.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| PRISON FELLOWSHIP MINISTRIES<br>44180 RIVESIDE PKWY<br>LANSDOWNE, VA 20176  | 62-0988294 | 501(C)(3)                     | 5,363.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| RONALD MCDONALD HOUSE CHARITIES OF<br>NEW ENGLAND - 45 GAY ST -<br>PROVIDENCE, RI 02905   | 22-2760752 | 501(C)(3)                     | 5,277.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SAN FRANCISCO FIREFIGHTERS TOY<br>PROGRAM - 1139 MISSION ST - SAN<br>FRANCISCO, CA 94103  | 94-2598851 | 501(C)(3)                     | 5,095.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SECOND WIND FUND, INC.<br>899 LOGAN ST STE 208<br>DENVER, CO 80203  | 73-1701536 | 501(C)(3)                     | 8,255.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SICKLE CELL DISEASE ASSN OF<br>AMERICA, PA, PHILADELPHIA/DELAWARE<br>VALLEY CHAP - 5300 WYNNEFIELD AVE<br>2ND FL - PHILADELPHIA, PA 19131   | 22-2436381 | 501(C)(3)                     | 7,113.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

| <b>Part II</b> Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) |            |                               |                          |                                   |   |  |                                    |
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| SPECIAL OLYMPICS FLORIDA, FLORIDA,<br>CLERMONT - 1915 DON WICKHAMDR -<br>CLERMONT, FL 34711  | 23-7181560 | 501(C)(3)                     | 5,673.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SPECIAL OLYMPICS OKLAHOMA<br>6835 S CANTON AVE<br>TULSA, OK 74136  | 23-7174120 | 501(C)(3)                     | 9,640.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, CALIFORNIA, INLAND<br>EMPIRE AFFILIATE - 7177 BROCKTON<br>AVE STE 108 - RIVERSIDE, CA 92506  | 33-0802964 | 501(C)(3)                     | 6,061.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, COLORADO, DENVER<br>METROPOLITAN AFFILIATE - 50 S<br>STEELE ST STE 100 - DENVER, CO<br>80209                                       | 84-1199858 | 501(C)(3)                     | 5,034.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, NORTH CAROLINA, NC<br>TRIANGLE TO THE COAST - 600<br>AIRPORT BLVD STE 100 -<br>MORRISVILLE, NC 27560                               | 75-2845066 | 501(C)(3)                     | 6,427.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, OKLAHOMA, TULSA<br>AFFILIATE - 101 PARK AVE STE 325 -<br>OKLAHOMA CITY, OK 73102   | 73-1372249 | 501(C)(3)                     | 5,831.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| SUSAN G. KOMEN, WISCONSIN,<br>MILWAUKEE - 2025 W OKLAHOMA AVE<br>STE 116 - MILWAUKEE, WI 53215   | 75-2844639 | 501(C)(3)                     | 9,701.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| THE UNITED SOMMELIERS FOUNDATION<br>3953 LUCERO ST<br>NAPA, CA 94558   | 85-0523166 | 501(C)(3)                     | 31,426.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| THE V FOUNDATION<br>14600 WESTON PKWY<br>CARY, NC 27513  | 13-3705951 | 501(C)(3)                     | 7,503.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

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| TOBY KEITH FOUNDATION<br>818 NE 8TH ST<br>OKLAHOMA CITY, OK 73104                                     | 20-4089800 | 501(C)(3)                     | 15,899.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| TORREY PINES INSTITUTE FOR MOLECULAR STUDIES - 11350 SW VILLAGE PKWY - PORT SAINT LUCIE, FL 34987     | 33-0319501 | 501(C)(3)                     | 6,393.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| TUBMAN<br>4432 CHICAGO AVAE S<br>MINNEAPOLIS, MN 55407  | 41-1240048 | 501(C)(3)                     | 8,700.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| VOICE OF THE MARTYRS<br>1815 SE BISON RD<br>BARTLESVILLE, OK 74006                                    | 73-1395057 | 501(C)(3)                     | 18,522.                  | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| WATER MISSIONS INTERNATIONAL<br>P.O. BOX 71489<br>NORTH CHARLESTON, SC 29415                          | 57-1116978 | 501(C)(3)                     | 8,497.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| WAYSIDE RECOVERY CENTER<br>3705 PARK CENTER BLVD<br>SAINT LOUIS PARK, MN 55416                        | 41-0873104 | 501(C)(3)                     | 7,163.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| WEST VALLEY CHILD CRISIS CENTER/HOPE COMMUNITY SERVICES - 18001 N 79TH AVE C-56 - GLENDALE, AZ 85308  | 86-0589516 | 501(C)(3)                     | 6,003.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| WESTERN STATES CANCER RESEARCH PROGRAM NCORP - 1325 S COLORADO BLVD BLDG B STE 400 - DENVER, CO 80222 | 84-1090476 | 501(C)(3)                     | 6,987.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |
| WISHES & MORE<br>961 HILLWIND RD NE<br>MINNEAPOLIS, MN 55432  | 20-1766318 | 501(C)(3)                     | 7,419.                   | 0.                                |   |  | RESEARCH/PUBLIC EDUCATION          |

Schedule I (Form 990)

**Part III** **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22.  
Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---------------------------------|--------------------------|--------------------------|-----------------------------------|---|---------------------------------------|
|                                 |                          |                          |                                   |   |                                       |
|                                 |                          |                          |                                   |   |                                       |
|                                 |                          |                          |                                   |   |                                       |
|                                 |                          |                          |                                   |   |                                       |
|                                 |                          |                          |                                   |   |                                       |
|                                 |                          |                          |                                   |   |                                       |

**Part IV** **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

THE ORGANIZATION RECEIVES PLEDGE REPORTS FROM EACH WORKPLACE GIVING

CAMPAIGN DETAILING THE DONOR DESIGNATION TO MEMBER HEALTH CHARITIES.

COMMUNITY HEALTH CHARITIES DISTRIBUTES CAMPAIGN FUNDS TO MEMBER HEALTH

CHARITIES IN PROPORTION TO THE DONOR DESIGNATIONS RECEIVED. AS ALL

DONATIONS WERE TO 501(C)(3) CHARITIES, NO FURTHER MONITORING IS NECESSARY.

**SCHEDULE J  
(Form 990)**

**Compensation Information**

OMB No. 1545-0047

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees  
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.  
 ▶ Attach to Form 990.  
 ▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

**2019**

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

Name of the organization

CHC: CREATING HEALTHIER COMMUNITIES

Employer identification number

13-6167225

**Part I Questions Regarding Compensation**

|  | Yes       | No |
|--|-----------|----|
| <b>1a</b> Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.<br><input type="checkbox"/> First-class or charter travel<br><input type="checkbox"/> Travel for companions<br><input type="checkbox"/> Tax indemnification and gross-up payments<br><input type="checkbox"/> Discretionary spending account<br><input type="checkbox"/> Housing allowance or residence for personal use<br><input type="checkbox"/> Payments for business use of personal residence<br><input type="checkbox"/> Health or social club dues or initiation fees<br><input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |           |    |
| <b>b</b> If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain .....  | <b>1b</b> |    |
| <b>2</b> Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? .....  | <b>2</b>  |    |
| <b>3</b> Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.<br><input type="checkbox"/> Compensation committee<br><input type="checkbox"/> Independent compensation consultant<br><input checked="" type="checkbox"/> Form 990 of other organizations<br><input checked="" type="checkbox"/> Written employment contract<br><input checked="" type="checkbox"/> Compensation survey or study<br><input checked="" type="checkbox"/> Approval by the board or compensation committee  |           |    |
| <b>4</b> During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:<br><b>a</b> Receive a severance payment or change-of-control payment? .....  | <b>4a</b> | X  |
| <b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan? .....   | <b>4b</b> | X  |
| <b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement? .....  | <b>4c</b> | X  |
| If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  |           |    |
| <b>Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.</b>  |           |    |
| <b>5</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:<br><b>a</b> The organization? .....  | <b>5a</b> | X  |
| <b>b</b> Any related organization? .....   | <b>5b</b> | X  |
| If "Yes" on line 5a or 5b, describe in Part III.   |           |    |
| <b>6</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:<br><b>a</b> The organization? .....  | <b>6a</b> | X  |
| <b>b</b> Any related organization? .....   | <b>6b</b> | X  |
| If "Yes" on line 6a or 6b, describe in Part III.   |           |    |
| <b>7</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III .....   | <b>7</b>  | X  |
| <b>8</b> Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III .....   | <b>8</b>  | X  |
| <b>9</b> If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? .....  | <b>9</b>  |    |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

**Note:** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title                                |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                                     | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) reported as deferred on prior Form 990 |
|---|------|--|-------------------------------------|-------------------------------------|--|-------------------------|---------------------------------|---|
|   |      | (i) Base compensation                              | (ii) Bonus & incentive compensation | (iii) Other reportable compensation |  |                         |                                 |   |
| (1) THOMAS BOGNANNO<br>PRESIDENT & CEO            | (i)  | 324,308.   | 0.                                  | 300.                                | 18,200.  | 10,451.                 | 353,259.                        | 0.  |
|   | (ii) | 0.   | 0.                                  | 0.                                  | 0.   | 0.                      | 0.                              | 0.  |
| (2) MOLLY GRAVHOLT<br>COO & CFO                   | (i)  | 225,000.   | 8,000.                              | 300.                                | 14,625.  | 260.                    | 248,185.                        | 0.  |
|   | (ii) | 0.   | 0.                                  | 0.                                  | 0.   | 0.                      | 0.                              | 0.  |
| (3) SHELLEY HAYES<br>CHIEF DEVELOPMENT OFFICER    | (i)  | 161,008.   | 0.                                  | 300.                                | 10,466.  | 6,099.                  | 177,873.                        | 0.  |
|   | (ii) | 0.   | 0.                                  | 0.                                  | 0.   | 0.                      | 0.                              | 0.  |
| (4) AMANDA PONZAR<br>CHIEF COMMUNICATIONS OFFICER | (i)  | 168,808.   | 9,000.                              | 300.                                | 10,972.  | 260.                    | 189,340.                        | 0.  |
|   | (ii) | 0.   | 0.                                  | 0.                                  | 0.   | 0.                      | 0.                              | 0.  |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |
|   | (i)  |  |                                     |                                     |  |                         |                                 |   |
|   | (ii) |  |                                     |                                     |  |                         |                                 |   |

**Part III Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 7:

DISCRETIONARY MERIT BONUSES WERE AWARDED TO MOLLY GRAVHOLT AND AMANDA  
PONZAR BY THE CEO FOR RESULTS ACHIEVED IN THE PRIOR FISCAL YEAR. THE BONUS  
AMOUNTS WERE BASED ON TOTAL SALARY AND THE RESULTS OF THE EMPLOYEE'S ANNUAL  
REVIEW.

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2019**

Open to Public  
Inspection

Name of the organization

CHC: CREATING HEALTHIER COMMUNITIES

Employer identification number

13-6167225

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

CHC: CREATING HEALTHIER COMMUNITIES (FORMERLY KNOWN AS COMMUNITY HEALTH

CHARITIES) EXISTS TO EMPOWER PEOPLE TO TAKE ACTION TO IMPROVE HEALTH

AND WELLBEING.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

CHC: CREATING HEALTHIER COMMUNITIES (FORMERLY KNOWN AS COMMUNITY HEALTH

CHARITIES/THE "ORGANIZATION") IS A NATIONAL NONPROFIT THAT BUILDS

STRONGER, HEALTHIER COMMUNITIES AND EMPOWERS PEOPLE TO TAKE ACTION TO

IMPROVE HEALTH AND WELLBEING. THE ORGANIZATION DOES THIS BY RAISING

FUNDS AND AWARENESS TO SUPPORT HEALTH EDUCATION, PREVENTION, AND

TREATMENT; BY REPRESENTING AND BUILDING CAPACITY FOR NONPROFIT CHARITY

PARTNERS AND DRIVING SUPPORTERS TO THEIR CAUSE; BY ENGAGING FEDERAL

EMPLOYEES IN THE COMBINED FEDERAL CAMPAIGN; AND BY ENGAGING PUBLIC

SECTOR AND PRIVATE SECTOR ORGANIZATIONS AND THEIR EMPLOYEES IN

WORKPLACE GIVING CAMPAIGNS, CUSTOM GIVING OPPORTUNITIES, VOLUNTEERING,

AND STRATEGIC PARTNERSHIPS.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS PRESENTED TO THE AUDIT COMMITTEE AS PART OF THE FINANCIAL

STATEMENT APPROVAL PROCESS. THEREAFTER, A COPY OF THE FORM 990 IS PROVIDED

TO THE BOARD VIA EMAIL.

FORM 990, PART VI, SECTION B, LINE 12C:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2019)

|   |  |
|---|--|
| Name of the organization<br>CHC: CREATING HEALTHIER COMMUNITIES | Employer identification number<br>13-6167225 |
|---|--|

THE BOARD IS REQUIRED TO DISCLOSE ANY CONFLICTS OF INTEREST. CONFLICTS OF INTEREST STATEMENTS ARE SIGNED ANNUALLY BY EACH BOARD MEMBER. IN ADDITION, BOARD MEMBERS HAVE THE OBLIGATION TO UPDATE THE CONFLICT OF INTEREST STATEMENTS IF CIRCUMSTANCES CHANGE DURING THE YEAR. IN THE EVENT OF A CONFLICT, THE INDIVIDUAL INVOLVED WILL RECUSE THEMSELVES FROM ANY VOTE ON THE MATTER.

FORM 990, PART VI, SECTION B, LINE 15:  
SALARY AND PERFORMANCE EVALUATIONS ARE DETERMINED BY THE EXECUTIVE COMMITTEE ANNUALLY FOR THE CEO. THE COMMITTEE REVIEWS CURRENT SALARY AND COMPARES WITH OTHER NON-PROFIT ORGANIZATIONS OF SIMILAR SIZE AND MISSION.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:  
AL, AR, CA, CT, FL, GA, HI, IL, KS, KY, MD, MA, MI, MN, MS, NH, NJ, NM, NY, NC, OR, PA, RI, SC, TN  
UT, VA, WV, WI

FORM 990, PART VI, SECTION C, LINE 19:  
THE GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE UPON REQUEST. THE FINANCIAL STATEMENTS ARE AVAILABLE ON THE ORGANIZATION'S OWN WEBSITE.

**SCHEDULE R  
(Form 990)**

**Related Organizations and Unrelated Partnerships**

OMB No. 1545-0047

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.**  
▶ **Attach to Form 990.**

**2019**  
**Open to Public Inspection**

Department of the Treasury  
Internal Revenue Service

▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.**

Name of the organization **CHC: CREATING HEALTHIER COMMUNITIES** Employer identification number **13-6167225**

**Part I Identification of Disregarded Entities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| (a)<br>Name, address, and EIN (if applicable)<br>of disregarded entity | (b)<br>Primary activity | (c)<br>Legal domicile (state or<br>foreign country) | (d)<br>Total income | (e)<br>End-of-year assets | (f)<br>Direct controlling<br>entity |
|--|-------------------------|---|---------------------|---------------------------|-------------------------------------|
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |
|  |                         |   |                     |                           |                                     |

**Part II Identification of Related Tax-Exempt Organizations.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

| (a)<br>Name, address, and EIN<br>of related organization  | (b)<br>Primary activity  | (c)<br>Legal domicile (state or<br>foreign country) | (d)<br>Exempt Code<br>section | (e)<br>Public charity<br>status (if section<br>501(c)(3)) | (f)<br>Direct controlling<br>entity       | (g)<br>Section 512(b)(13)<br>controlled<br>entity? |    |
|---|--|---|-------------------------------|---|---|--|----|
|   |  |   |                               |   |   | Yes  | No |
| NEIGHBOR TO NATION - 54-1879282<br>1199 N. FAIRFAX ST. SUITE 600<br>ALEXANDRIA, VA 22314  | WORKPLACE FUND DRIVES  | VIRGINIA  | 501(C)(3)                     | LINE 7  | CHC: CREATING<br>HEALTHIER<br>COMMUNITIES | X  |    |
| HUMAN SERVICE CHARITIES OF AMERICA, INC. -<br>94-3240353, 1199 N. FAIRFAX ST. SUITE 600,<br>ALEXANDRIA, VA 22314                    | WORKPLACE FUND DRIVES  | CALIFORNIA  | 501(C)(3)                     | LINE 7  | CHC: CREATING<br>HEALTHIER<br>COMMUNITIES | X  |    |
| CHRISTIAN SERVICE CHARITIES, INC. -<br>94-3193374, 1199 N. FAIRFAX ST. SUITE 600,<br>ALEXANDRIA, VA 22314                           | FACILITATING INCLUSION OF<br>CHRISTIAN CHARITIES IN<br>GIVING OPPORTUNITIES  | CALIFORNIA  | 501(C)(3)                     | LINE 7  | CHC: CREATING<br>HEALTHIER<br>COMMUNITIES | X  |    |
| CHC: CREATING HEALTHIER COMMUNITIES, LOCAL<br>(FKA CHC, LOCAL) - 85-0258784, 1199 N.<br>FAIRFAX ST. SUITE 600, ALEXANDRIA, VA 22314 | BUILDING AWARENESS OF AND<br>FINANCIAL SUPPORT FOR<br>MEMBER HEALTH AGENCIES | VIRGINIA  | 501(C)(3)                     | LINE 7  | CHC: CREATING<br>HEALTHIER<br>COMMUNITIES | X  |    |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2019



**Part V Transactions With Related Organizations.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

**Note:** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

|   | Yes | No |
|---|-----|----|
| <b>1a</b> Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity ..... |     | X  |
| <b>1b</b> Gift, grant, or capital contribution to related organization(s) .....                                 |     | X  |
| <b>1c</b> Gift, grant, or capital contribution from related organization(s) .....                               | X   |    |
| <b>1d</b> Loans or loan guarantees to or for related organization(s) .....                                      |     | X  |
| <b>1e</b> Loans or loan guarantees by related organization(s) .....   |     | X  |
| <b>1f</b> Dividends from related organization(s) .....  |     | X  |
| <b>1g</b> Sale of assets to related organization(s) .....   |     | X  |
| <b>1h</b> Purchase of assets from related organization(s) .....   |     | X  |
| <b>1i</b> Exchange of assets with related organization(s) .....   |     | X  |
| <b>1j</b> Lease of facilities, equipment, or other assets to related organization(s) .....                      |     | X  |
| <b>1k</b> Lease of facilities, equipment, or other assets from related organization(s) .....                    |     | X  |
| <b>1l</b> Performance of services or membership or fundraising solicitations for related organization(s) .....  | X   |    |
| <b>1m</b> Performance of services or membership or fundraising solicitations by related organization(s) .....   |     | X  |
| <b>1n</b> Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) .....   |     | X  |
| <b>1o</b> Sharing of paid employees with related organization(s) .....  |     | X  |
| <b>1p</b> Reimbursement paid to related organization(s) for expenses .....                                      |     | X  |
| <b>1q</b> Reimbursement paid by related organization(s) for expenses .....                                      |     | X  |
| <b>1r</b> Other transfer of cash or property to related organization(s) .....                                   |     | X  |
| <b>1s</b> Other transfer of cash or property from related organization(s) .....                                 |     | X  |

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

| (a)<br>Name of related organization                             | (b)<br>Transaction type (a-s) | (c)<br>Amount involved | (d)<br>Method of determining amount involved |
|---|-------------------------------|------------------------|--|
| (1) CHC: CREATING HEALTHIER COMMUNITIES, LOCAL (FKA CHC, LOCAL) | L                             | 230,352                | COST   |
| (2) CHRISTIAN SERVICE CHARITIES, INC.                           | C                             | 756,738                | COST   |
| (3) HUMAN SERVICE CHARITIES OF AMERICA, INC.                    | C                             | 95,508                 | COST   |
| (4) NEIGHBOR TO NATION  | C                             | 408,351                | COST   |
| (5)   |                               |                        |  |
| (6)   |                               |                        |  |





# Application for Automatic Extension of Time To File an Exempt Organization Return

Department of the Treasury  
Internal Revenue Service

▶ **File a separate application for each return.**  
▶ **Go to [www.irs.gov/Form8868](http://www.irs.gov/Form8868) for the latest information.**

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit [www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits](http://www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits).

**Automatic 6-Month Extension of Time.** Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

|  |  |  |
|--|--|--|
| <b>Type or print</b>   | Name of exempt organization or other filer, see instructions.<br><br>CHC: CREATING HEALTHIER COMMUNITIES         | Taxpayer identification number (TIN)<br><br>13-6167225 |
| File by the due date for filing your return. See instructions. | Number, street, and room or suite no. If a P.O. box, see instructions.<br>1199 N. FAIRFAX STREET, SUITE 600      |  |
|  | City, town or post office, state, and ZIP code. For a foreign address, see instructions.<br>ALEXANDRIA, VA 22314 |  |

Enter the Return Code for the return that this application is for (file a separate application for each return) 0 1

| Application Is For                       | Return Code | Application Is For                | Return Code |
|--|-------------|-----------------------------------|-------------|
| Form 990 or Form 990-EZ                  | 01          | Form 990-T (corporation)          | 07          |
| Form 990-BL                              | 02          | Form 1041-A                       | 08          |
| Form 4720 (individual)                   | 03          | Form 4720 (other than individual) | 09          |
| Form 990-PF                              | 04          | Form 5227                         | 10          |
| Form 990-T (sec. 401(a) or 408(a) trust) | 05          | Form 6069                         | 11          |
| Form 990-T (trust other than above)      | 06          | Form 8870                         | 12          |

MOLLY GRAVHOLT

- The books are in the care of ▶ 1199 N. FAIRFAX STREET, SUITE 600 - ALEXANDRIA, VA 22314  
Telephone No. ▶ 703-528-1007 Fax No. ▶
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) \_\_\_\_\_ . If this is for the whole group, check this box  . If it is for part of the group, check this box  and attach a list with the names and TINs of all members the extension is for.

1 I request an automatic 6-month extension of time until MAY 17, 2021, to file the exempt organization return for the organization named above. The extension is for the organization's return for:  
 ▶  calendar year \_\_\_\_\_ or  
 ▶  tax year beginning JUL 1, 2019, and ending JUN 30, 2020.

2 If the tax year entered in line 1 is for less than 12 months, check reason:  Initial return  Final return  
 Change in accounting period

|   |           |    |    |
|---|-----------|----|----|
| 3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.                                    | <b>3a</b> | \$ | 0. |
| 3b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. | <b>3b</b> | \$ | 0. |
| 3c <b>Balance due.</b> Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.       | <b>3c</b> | \$ | 0. |

**Caution:** If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

LHA **For Privacy Act and Paperwork Reduction Act Notice, see instructions.**  
 MAIL TO: DEPARTMENT OF THE TREASURY  
 INTERNAL REVENUE SERVICE CENTER  
 OGDEN, UT 84201-0045

Form **8868** (Rev. 1-2020)

**GOVERNMENT OF THE DISTRICT OF COLUMBIA**  
DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS  
CORPORATIONS DIVISION



**C E R T I F I C A T E**

**THIS IS TO CERTIFY** that the attached is a true and correct copy of the documents for this entity as shown by the records of this office.

CHC: CREATING HEALTHIER COMMUNITIES

**IN TESTIMONY WHEREOF** I have hereunto set my hand and caused the seal of this office to be affixed as of 11/11/2020 6:57 AM

Business and Professional Licensing Administration



*Josef G. Gasimov*

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JOSEF G. GASIMOV  
Superintendent of Corporations,  
Corporations Division

Muriel Bowser  
Mayor

Tracking #: YLEJsRRT

Initial File #: 850335

**GOVERNMENT OF THE DISTRICT OF COLUMBIA**  
DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS  
CORPORATIONS DIVISION



**CERTIFICATE**

**THIS IS TO CERTIFY** that all applicable provisions of the District of Columbia Business Organizations Code have been complied with and accordingly, this **CERTIFICATE OF AMENDMENT** is hereby issued to:

**CHC: CREATING HEALTHIER COMMUNITIES**

**Effective Date: 10/7/2020**

**IN WITNESS WHEREOF I** have hereunto set my hand and caused the seal of this office to be affixed as of 10/15/2020 10:26 AM

Business and Professional Licensing Administration



*Josef G. Gasimov*

JOSEF G. GASIMOV  
Superintendent of Corporations,  
Corporations Division

Muriel Bowser  
Mayor

Tracking #: 5SmP6mBv



**DEPARTMENT OF CONSUMER & REGULATORY AFFAIRS**  
**District of Columbia Government**  
**Corporations Division**

**Articles of Amendment of Domestic Nonprofit Corporation**  
**Form DNP-2, Version 3, April 2013**

Under the provisions of the Title 29 of D.C. Code (Business Organizations Act), the domestic filing entity listed below hereby applies for a Certificate of Amendment and for that purpose submits the statement below.

1. Corporation Name.  
CHC: CREATING HEALTHIER COMMUNITIES

2. The text of each amendment adopted.

the FIRST Article was amended to read:

FIRST: The name of the corporation is: CHC: CREATING HEALTHIER COMMUNITIES.

3. If the amendment provides for an exchange, reclassification, or cancellation of memberships, provisions for implementing the amendment.

4. The date of each amendment's adoption.  
9/3/2020 12:00:00 AM

5. Amendment has been adopted in the following manner.  
The amendment was duly approved by the incorporators or by the board of directors, as the case may be, and that shareholder approval was not required.

If you sign this form you agree that anyone who makes a false statement can be punished by criminal penalties of a fine up to \$1000, imprisonment up to 180 days, or both, under DCOC § 22-2405.

| Name of the Governor or Authorized Person | Date                   | Signature |
|---|------------------------|-----------|
| Bognanno G. Thomas                        | 10/15/2020 10:26:17 AM | ESIGNED   |
| Molly Gravholt                            | 10/15/2020 10:26:17 AM |           |

Mail all forms and required payment to:  
Department of Consumer and Regulatory Affairs  
Corporations Division  
PO Box 92300  
Washington, DC 20006  
Phone: (202) 442-4400

**Corporate Online Services Information:**  
Many corporate filings are available by using CorpOnline Service. Go to CorpOnline site at <https://corp.dcr.dcgov>, create a profile, access the online services main page and proceed. Online filers must pay by using a credit card.



CINCINNATI OH 45999-0038

In reply refer to: 0248254921  
Dec. 19, 2016 LTR 4167C 0  
13-6167225 000000 00  
00018992  
BODC: TE

COMMUNITY HEALTH CHARITIES  
PARENT ORGANIZATION  
% MOLLY GRAVHOLT  
1199 N FAIRFAX ST STE 600  
ALEXANDRIA VA 22314



022968

Employer identification number: 13-6167225  
Group exemption number: 3071

Dear Taxpayer:

This is in response to your request dated Dec. 08, 2016, for information about your tax-exempt status.

Our records indicate we issued a determination letter to you in August 1985, and you're currently exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also recognized the subordinates on the list you submitted as exempt from federal income tax under IRC Section 501(c)(3).

For federal income tax purposes, donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106 and 2522.

Because IRC Section 170(c) describes your subordinate organizations, donors can deduct contributions they make to them.

Please refer to [www.irs.gov/charities](http://www.irs.gov/charities) for information about filing requirements. Specifically, IRC Section 6033(j) provides that, if you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

In addition, each subordinate organization is subject to automatic revocation if it doesn't file a required return or notice for three consecutive years. Subordinate organizations can file required returns or notices individually or as part of a group return.

For tax forms, instructions, and publications, visit [www.irs.gov](http://www.irs.gov) or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

0248254921  
Dec. 19, 2016 LTR 4167C 0  
13-6167225 000000 00  
00018993

COMMUNITY HEALTH CHARITIES  
PARENT ORGANIZATION  
% MOLLY GRAVHOLT  
1199 N FAIRFAX ST STE 600  
ALEXANDRIA VA 22314

Sincerely yours,



Kim A. Billups, Operations Manager  
Accounts Management Operations 1

| Account Name  | Brochure | Federal EIN | Main Phone   | Website   | County                |
|---|----------|-------------|--------------|---|-----------------------|
| Alisa Ann Ruch Burn Foundation, California, Fresno                            | B00215   | 237162017   | 559-621-4016 | <a href="http://aarbf.org/About-Us/About-Us.htm">http://aarbf.org/About-Us/About-Us.htm</a> | Fresno County         |
| Alisa Ann Ruch Burn Foundation, California, Pasadena                          | B00216   | 237162017   | 818-848-0223 | <a href="https://www.aarbf.org/">https://www.aarbf.org/</a>                                 | Los Angeles County    |
| Alisa Ann Ruch Burn Foundation, California, San Francisco                     | B00217   | 237162017   | 415-495-7223 | <a href="http://www.aarbf.org/index.htm">http://www.aarbf.org/index.htm</a>                 | Contra Costa County   |
| ALS Association, California, Golden West Chapter, Agoura Hills                | B00154   | 954163338   | 818-865-8067 | <a href="http://www.alsagoldenwest.org">http://www.alsagoldenwest.org</a>                   | Los Angeles County    |
| ALS Association, California, Golden West Chapter, Fresno                      | B00155   | 954163338   | 209-586-8323 | <a href="http://www.alsagoldenwest.org">http://www.alsagoldenwest.org</a>                   | Fresno County         |
| ALS Association, California, Golden West Chapter, Oakland                     | B00229   | 954163338   | 510-251-2572 | <a href="http://www.alsagoldenwest.org">http://www.alsagoldenwest.org</a>                   | Alameda County        |
| ALS Association, California, Golden West Chapter, Royal Oaks                  | B00230   | 954163338   | 818-865-8067 | <a href="http://www.alsagoldenwest.org">http://www.alsagoldenwest.org</a>                   | Monterey County       |
| ALS Association, California, Greater Sacramento Chapter, Sacramento           | B00232   | 680159292   | 916-979-9265 | <a href="http://www.alssac.org">www.alssac.org</a>  | Sacramento County     |
| Alzheimer's Association, California, California Central Chapter               | B00295   | 133039601   | 805-892-4259 | <a href="http://www.alz.org">http://www.alz.org</a>   | Santa Barbara County  |
| Alzheimer's Association, California, California Southland Chapter             | B07432   | 133039601   | 323-309-8821 | <a href="http://www.alz.org">http://www.alz.org</a>   | Los Angeles County    |
| Alzheimer's Association, California, Northern California and Northern Nevada  | B00302   | 133039601   | 408-372-9900 | <a href="http://www.alz.org">http://www.alz.org</a>   | Santa Cruz County     |
| Alzheimer's Association, California, Orange County Chapter                    | B07444   | 133039601   | 949-426-8544 | <a href="http://www.alz.org">http://www.alz.org</a>   | Orange County         |
| Alzheimer's Association, California, San Diego Imperial Chapter               | B00305   | 133039601   | 619-678-8322 | <a href="http://www.alz.org">http://www.alz.org</a>   | San Diego County      |
| Alzheimer's Greater Los Angeles   | B00311   | 953718119   | 323-930-6228 | <a href="https://www.alzheimersla.org">https://www.alzheimersla.org</a>                     | Los Angeles County    |
| Alzheimer's Greater Los Angeles, Rancho Mirage                                | B00312   | 953718119   | 323-938-3379 | <a href="http://www.alzsla.org">http://www.alzsla.org</a>                                   | Riverside County      |
| American Cancer Society, California, West Region, Los Angeles Market          | B15063   | 131788491   | 310-348-0357 | <a href="http://www.cancer.org">http://www.cancer.org</a>                                   | Los Angeles County    |
| American Cancer Society, California, West Region, Sacramento Market           | B15066   | 131788491   | 916-561-2900 | <a href="http://www.cancer.org">http://www.cancer.org</a>                                   | Sacramento County     |
| American Cancer Society, California, West Region, San Francisco Market        | B15062   | 131788491   | 510-893-7900 | <a href="http://www.cancer.org">http://www.cancer.org</a>                                   | Alameda County        |
| American Cancer Society, California, West Region, San Jose Market             | B15067   | 131788491   | 408-688-0114 | <a href="https://www.cancer.org">https://www.cancer.org</a>                                 | Santa Clara County    |
| American Diabetes Association, California, Los Angeles                        | B00640   | 131623888   | 323-966-2890 | <a href="http://www.diabetes.org">http://www.diabetes.org</a>                               | Los Angeles County    |
| American Diabetes Association, California, Oakland                            | B00641   | 131623888   | 510-654-4499 | <a href="http://www.diabetes.org">http://www.diabetes.org</a>                               | Alameda County        |
| American Heart Association, California, Western States Affiliate, Fresno      | B00732   | 135613797   | 559-435-5246 | <a href="http://www.heart.org">http://www.heart.org</a>                                     | Fresno County         |
| American Heart Association, California, Western States Affiliate, La Jolla    | B00733   | 135613797   | 858-410-3850 | <a href="http://www.heart.org">http://www.heart.org</a>                                     | San Diego County      |
| American Heart Association, California, Western States Affiliate, Los Angeles | B00734   | 135613797   | 213-291-7000 | <a href="http://www.heart.org">http://www.heart.org</a>                                     | Los Angeles County    |
| American Heart Association, California, Western States Affiliate, Sacramento  | B00735   | 135613797   | 916-446-6505 | <a href="http://www.heart.org">http://www.heart.org</a>                                     | Sacramento County     |
| American Lung Association of California, Chico                                | B00936   | 131632524   | 530-345-5864 | <a href="http://www.lung.org/california">http://www.lung.org/california</a>                 | Butte County          |
| American Lung Association of California, Fresno                               | B00864   | 131632524   | 559-772-3307 | <a href="http://www.lung.org/california">http://www.lung.org/california</a>                 | Fresno County         |
| American Lung Association of California, Greater Los Angeles                  | B00873   | 131632524   | 714-835-5864 | <a href="http://www.lung.org/california">http://www.lung.org/california</a>                 | Los Angeles County    |
| American Lung Association of California, Oakland                              | B00874   | 131632524   | 510-638-5864 | <a href="http://www.lung.org/california">http://www.lung.org/california</a>                 | Alameda County        |
| American Lung Association of California, Sacramento                           | B00862   | 131632524   | 916-554-5864 | <a href="http://www.lung.org/california">http://www.lung.org/california</a>                 | Sacramento County     |
| American Lung Association of California, San Bernardino                       | B07642   | 131632524   | 310-735-9492 | <a href="http://www.lung.org/california">http://www.lung.org/california</a>                 | San Bernardino County |
| American Lung Association of California, San Diego                            | B00875   | 131632524   | 619-297-3901 | <a href="http://www.lung.org/california">http://www.lung.org/california</a>                 | San Diego County      |
| American Lung Association of California, Tustin                               | B00867   | 131632524   | 510-638-5864 | <a href="http://www.lung.org/california">http://www.lung.org/california</a>                 | Orange County         |

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|--|--------|-----------|--------------|---|----------------------|
| Angel Flight West  | B00965 | 953956297 | 310-390-2958 | <a href="http://www.angelflightwest.org">http://www.angelflightwest.org</a>                 | Los Angeles County   |
| Arthritis Foundation, California, Great West Region, Carmel                                  | B01025 | 581341679 | 916-368-5599 | <a href="http://www.arthritis.org">http://www.arthritis.org</a>                             | Monterey County      |
| Arthritis Foundation, California, Great West Region, San Francisco                           | B01026 | 581341679 | 206-547-2707 | <a href="http://www.arthritis.org">http://www.arthritis.org</a>                             | San Francisco County |
| Arthritis Foundation, California, Pacific Region, Los Angeles                                | B01028 | 581341679 | 323-954-5750 | <a href="http://www.arthritis.org/california">http://www.arthritis.org/california</a>       | Los Angeles County   |
| Arthritis Foundation, California, Pacific Region, Sacramento                                 | B01030 | 581341679 | 916-368-5599 | <a href="http://www.arthritis.org">http://www.arthritis.org</a>                             | Sacramento County    |
| Arthritis Foundation, California, Pacific Region, San Diego                                  | B01031 | 581341679 | 858-492-1090 | <a href="http://www.arthritis.org">http://www.arthritis.org</a>                             | San Diego County     |
| Autism Speaks, California  | B01147 | 202329938 | 323-549-0500 | <a href="http://www.autismspeaks.org">http://www.autismspeaks.org</a>                       | Los Angeles County   |
| Burn Institute   | B01356 | 237260718 | 858-541-2277 | <a href="http://www.burninstitute.org">http://www.burninstitute.org</a>                     | San Diego County     |
| California Hospice and Palliative Care Association   | B01376 | 942900226 | 916-925-3770 | <a href="http://www.calhospice.org">www.calhospice.org</a>                                  | Sacramento County    |
| Children's Food Fund / World Emergency Relief  | B01535 | 954014743 | 909-593-7140 | <a href="https://www.WER-US.org">https://www.WER-US.org</a>                                 | Los Angeles County   |
| City of Hope   | B00098 | 953435919 | 626-218-0278 | <a href="http://www.cityofhope.org">http://www.cityofhope.org</a>                           | Los Angeles County   |
| Conard House, Inc.   | B18669 | 941489356 | 415-346-6380 | <a href="https://www.conardhouse.org">https://www.conardhouse.org</a>                       | San Francisco County |
| Crohn's & Colitis Foundation, California, Greater Los Angeles Chapter                        | B01723 | 136193105 | 310-478-4500 | <a href="http://www.crohnscolitisfoundation.org">http://www.crohnscolitisfoundation.org</a> | Los Angeles County   |
| Crohn's & Colitis Foundation, California, Greater San Diego and Desert Area Chapter          | B01724 | 136193105 | 619-497-1300 | <a href="http://www.crohnscolitisfoundation.org">http://www.crohnscolitisfoundation.org</a> | San Diego County     |
| Crohn's & Colitis Foundation, California, Northern California Chapter                        | B01725 | 136193105 | 415-356-2232 | <a href="http://www.crohnscolitisfoundation.org">http://www.crohnscolitisfoundation.org</a> | San Francisco County |
| Crohn's & Colitis Foundation, California, Orange County Chapter                              | B01726 | 136193105 | 310-478-4500 | <a href="http://www.crohnscolitisfoundation.org">http://www.crohnscolitisfoundation.org</a> | Orange County        |
| Cystic Fibrosis Foundation, California, Northern California Chapter, San Francisco           | B01787 | 131930701 | 415-989-6500 | <a href="http://www.cff.org/NCA">http://www.cff.org/NCA</a>                                 | San Francisco County |
| Cystic Fibrosis Foundation, California, Sacramento Chapter, Sacramento                       | B01788 | 131930701 | 916-349-1243 | <a href="http://www.cff.org/Sacramento">http://www.cff.org/Sacramento</a>                   | Sacramento County    |
| Cystic Fibrosis Foundation, California, San Diego and Imperial Counties Chapter, San Diego   | B01789 | 131930701 | 858-452-2873 | <a href="http://www.cff.org/SanDiego">http://www.cff.org/SanDiego</a>                       | San Diego County     |
| Cystic Fibrosis Foundation, California, Southern California Chapter, Santa Ana               | B01790 | 131930701 | 714-938-1393 | <a href="http://www.cff.org/SCA">http://www.cff.org/SCA</a>                                 | Orange County        |
| Cystic Fibrosis Foundation, California, Southern California Los Angeles Chapter, Los Angeles | B01786 | 131930701 | 323-939-0758 | <a href="http://www.cff.org">http://www.cff.org</a>   | Los Angeles County   |
| Cystic Fibrosis Research, Inc.   | B01847 | 510169988 | 650-665-7586 | <a href="https://www.cfri.org">https://www.cfri.org</a>                                     | Santa Clara County   |
| Easterseals, California, So Cal  | B01971 | 943068149 | 714-834-1111 | <a href="https://www.easterseals.com/southernca">https://www.easterseals.com/southernca</a> | Orange County        |
| Easterseals, California, So Cal Bakersfield  | B01967 | 943068149 | 714-834-1111 | <a href="https://www.easterseals.com/southernca">https://www.easterseals.com/southernca</a> | Kern County          |
| Easterseals, California, So Cal Escondido  | B01969 | 943068149 | 714-834-1111 | <a href="https://www.easterseals.com/southernca">https://www.easterseals.com/southernca</a> | San Diego County     |
| Epilepsy Foundation of Northern California   | B02078 | 946128891 | 510-922-8687 | <a href="http://www.epilepsynorcal.org">http://www.epilepsynorcal.org</a>                   | Alameda County       |
| Epilepsy Foundation, California, Long Beach  | B17829 | 520856660 | 800-332-1000 | <a href="https://www.epilepsy.com/">https://www.epilepsy.com/</a>                           | Los Angeles County   |
| Gardner Family Health Network  | B15048 | 941743078 | 408-200-2291 | <a href="https://gardnerhealthservices.org/">https://gardnerhealthservices.org/</a>         | Santa Clara County   |
| Glaucoma Research Foundation   | B02328 | 942495035 | 415-986-3162 | <a href="http://www.glaucoma.org">http://www.glaucoma.org</a>                               | San Francisco County |
| Hands at Work in Africa (USA)  | B19374 | 261213083 | 650-731-2626 | <a href="https://www.handsatwork.org/">https://www.handsatwork.org/</a>                     | Contra Costa County  |
| Hospice Giving Foundation  | B02494 | 942404634 | 831-333-9023 | <a href="http://www.hospicegiving.org">http://www.hospicegiving.org</a>                     | Monterey County      |
| JDRF International, California, Los Angeles Chapter  | B02666 | 231907729 | 213-233-9901 | <a href="http://www.jdrf.org">http://www.jdrf.org</a>                                       | Los Angeles County   |
| JDRF International, California, Northern California Inland Chapter                           | B02667 | 231907729 | 916-920-0790 | <a href="http://www.jdrf.org">http://www.jdrf.org</a>                                       | Sacramento County    |
| JDRF International, California, Orange County Chapter  | B02669 | 231907729 | 949-553-0363 | <a href="http://www.jdrf.org">http://www.jdrf.org</a>                                       | Orange County        |

|   |        |           |              |   |                      |
|---|--------|-----------|--------------|---|----------------------|
| JDRF International, California, San Diego Chapter                                   | B02670 | 231907729 | 858-597-0240 | <a href="http://www.jdrf.org">http://www.jdrf.org</a>   | San Diego County     |
| Kids for the Kingdom  | B02821 | 680421846 | 707-829-5504 | <a href="https://www.kidsforthekingdom.org">https://www.kidsforthekingdom.org</a>               | Sonoma County        |
| Leukemia & Lymphoma Society, California, California Southland Chapter               | B02889 | 135644916 | 310-342-5800 | <a href="http://www.lls.org">http://www.lls.org</a>   | Los Angeles County   |
| Leukemia & Lymphoma Society, California, Central California Chapter                 | B02891 | 135644916 | 559-435-1482 | <a href="http://www.lls.org/ccca">http://www.lls.org/ccca</a>                                   | Fresno County        |
| Leukemia & Lymphoma Society, California, Central California, Bakersfield Chapter    | B02890 | 135644916 | 661-845-2710 | <a href="http://www.lls.org/ccca">http://www.lls.org/ccca</a>                                   | Kern County          |
| Leukemia & Lymphoma Society, California, Greater Bay Area Chapter                   | B02893 | 135644916 | 415-625-1100 | <a href="http://www.lls.org/gba">http://www.lls.org/gba</a>                                     | San Francisco County |
| Leukemia & Lymphoma Society, California, Greater Sacramento Area Chapter            | B15091 | 135644916 | 916-929-4720 | <a href="https://www.lls.org">https://www.lls.org</a>   | Sacramento County    |
| Leukemia & Lymphoma Society, California, Orange County Inland Empire Chapter        | B15100 | 135644916 | 714-481-5600 | <a href="http://www.lls.org/orange-county-inland-">http://www.lls.org/orange-county-inland-</a> | Orange County        |
| Leukemia & Lymphoma Society, California, San Diego & Hawaii Chapter                 | B02895 | 135644916 | 858-427-6848 | <a href="https://www.lls.org/san-diego-hawaii">https://www.lls.org/san-diego-hawaii</a>         | San Diego County     |
| March of Dimes, California, Fresno  | B03102 | 131846366 | 559-244-5777 | <a href="http://www.marchofdimes.org/california">http://www.marchofdimes.org/california</a>     | Fresno County        |
| March of Dimes, California, Los Angeles   | B03105 | 131846366 | 818-539-2195 | <a href="http://www.marchofdimes.org">http://www.marchofdimes.org</a>                           | Los Angeles County   |
| March of Dimes, California, Orange County   | B03107 | 131846366 | 949-263-1100 | <a href="http://www.marchofdimes.org">http://www.marchofdimes.org</a>                           | Orange County        |
| March of Dimes, California, Riverside   | B03106 | 131846366 | 951-341-0903 | <a href="http://www.marchofdimes.org">http://www.marchofdimes.org</a>                           | Riverside County     |
| March of Dimes, California, Sacramento  | B03104 | 131846366 | 916-922-1913 | <a href="http://www.marchofdimes.org">www.marchofdimes.org</a>                                  | Sacramento County    |
| March of Dimes, California, San Francisco   | B03101 | 131846366 | 415-788-2202 | <a href="http://www.marchofdimes.org">http://www.marchofdimes.org</a>                           | San Francisco County |
| March of Dimes, California, San Jose  | B03109 | 131846366 | 408-260-7629 | <a href="http://www.marchofdimes.org">http://www.marchofdimes.org</a>                           | Santa Clara County   |
| MAZON: A Jewish Response to Hunger  | B03242 | 222624532 | 310-442-0020 | <a href="http://mazon.org">http://mazon.org</a>   | Los Angeles County   |
| Muscular Dystrophy Association, California, Fresno                                  | B03390 | 131665552 | 559-453-9822 | <a href="http://www.mda.org">http://www.mda.org</a>   | Fresno County        |
| Muscular Dystrophy Association, California, LA Region, Alameda                      | B07414 | 131665552 | 415-673-7500 | <a href="http://www.mda.org">http://www.mda.org</a>   | Alameda County       |
| Muscular Dystrophy Association, California, LA Region, Culver City                  | B07412 | 131665552 | 310-398-4738 | <a href="http://www.mda.org">http://www.mda.org</a>   | Los Angeles County   |
| Muscular Dystrophy Association, California, LA Region, San Diego                    | B07413 | 131665552 | 858-492-1282 | <a href="http://www.mda.org">http://www.mda.org</a>   | San Diego County     |
| Muscular Dystrophy Association, California, Sacramento                              | B03391 | 131665552 | 916-921-9518 | <a href="http://www.mda.org">http://www.mda.org</a>   | Sacramento County    |
| National Kidney Foundation, California, West, Northern California/Pacific Northwest | B03613 | 131673104 | 415-543-3303 | <a href="http://www.kidney.org">http://www.kidney.org</a>                                       | San Francisco County |
| National Kidney Foundation, California, West, Southern California and Nevada        | B03614 | 131673104 | 415-543-3303 | <a href="http://www.kidney.org">http://www.kidney.org</a>                                       | Los Angeles County   |
| National Multiple Sclerosis Society, California, Northern CA, Sacramento            | B16648 | 135661935 | 916-922-4583 | <a href="https://www.nationalmssociety.org/Chap">https://www.nationalmssociety.org/Chap</a>     | Sacramento County    |
| National Multiple Sclerosis Society, California, Pacific South Coast, San Diego     | B03666 | 135661935 | 800-344-4867 | <a href="http://www.nationalmssociety.org">http://www.nationalmssociety.org</a>                 | San Diego County     |
| National Multiple Sclerosis Society, California, Pacific South Coast, Santa Ana     | B03667 | 135661935 | 800-344-4867 | <a href="http://www.nationalmssociety.org">http://www.nationalmssociety.org</a>                 | Orange County        |
| National Multiple Sclerosis Society, California, Southern CA-Nevada, Los Angeles    | B03671 | 135661935 | 800-344-4867 | <a href="http://www.nationalmssociety.org">http://www.nationalmssociety.org</a>                 | Los Angeles County   |
| New Horizons Serving Individuals with Special Needs                                 | B03794 | 951862084 | 818-894-9301 | <a href="http://www.newhorizons-sfv.org">http://www.newhorizons-sfv.org</a>                     | Los Angeles County   |
| Open Medicine Foundation  | B10047 | 264712664 | 650-242-8669 | <a href="http://www.omf.ngo">http://www.omf.ngo</a>   | Los Angeles County   |
| Opportunity Junction  | B03896 | 680459131 | 925-776-1133 | <a href="https://www.OpportunityJunction.org">https://www.OpportunityJunction.org</a>           | Contra Costa County  |
| Pancreatic Cancer Action Network  | B00127 | 330841281 | 310-725-0025 | <a href="http://www.pancan.org">http://www.pancan.org</a>                                       | Los Angeles County   |
| Planned Parenthood Mar Monte, Inc., California, Coast Regional Office, Seaside      | B04014 | 941583439 | 831-783-6319 | <a href="http://www.ppmarmonte.org">http://www.ppmarmonte.org</a>                               | Monterey County      |
| Planned Parenthood Mar Monte, Inc., California, Fresno Regional Office, Fresno      | B04015 | 941583439 | 559-446-1515 | <a href="http://www.ppmarmonte.org">http://www.ppmarmonte.org</a>                               | Fresno County        |

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| Planned Parenthood Mar Monte, Inc., California, Sacramento Regional Office, Sacramento   | B04016 | 941583439 | 916-325-1732 | <a href="http://www.ppmarmonte.org">http://www.ppmarmonte.org</a>                 | Sacramento County    |
| Planned Parenthood Mar Monte, Inc., California, San Jose Regional Office, San Jose       | B04017 | 941583439 | 408-795-3600 | <a href="http://www.ppmarmonte.org">http://www.ppmarmonte.org</a>                 | Santa Clara County   |
| Ronald McDonald House Charities of Southern California                                   | B04177 | 953167869 | 323-666-6400 | <a href="http://www.rmhcsc.org">http://www.rmhcsc.org</a>                         | Los Angeles County   |
| Self Help For The Elderly  | B04309 | 941750717 | 415-677-7600 | <a href="https://www.selfhelpelderly.org">https://www.selfhelpelderly.org</a>     | San Francisco County |
| St. Jude Children's Research Hospital, California (serving Northern California)          | B04519 | 351044585 | 415-590-5350 | <a href="http://www.stjude.org">http://www.stjude.org</a>                         | San Francisco County |
| St. Jude Children's Research Hospital, California (serving Southern California & Hawaii) | B04520 | 351044585 | 714-643-7000 | <a href="http://www.stjude.org">http://www.stjude.org</a>                         | Orange County        |
| Susan G. Komen, California, Inland Empire Affiliate                                      | B04625 | 330802964 | 951-676-7465 | <a href="http://www.komenie.org">http://www.komenie.org</a>                       | Riverside County     |
| Susan G. Komen, California, Los Angeles County Affiliate                                 | B04626 | 954582064 | 310-575-3011 | <a href="https://komenlacounty.org">https://komenlacounty.org</a>                 | Los Angeles County   |
| Susan G. Komen, California, Orange County Affiliate                                      | B04627 | 330487943 | 949-957-9157 | <a href="http://www.komenoc.org">http://www.komenoc.org</a>                       | Orange County        |
| Susan G. Komen, California, Sacramento Valley Affiliate                                  | B04628 | 943169358 | 916-231-3148 | <a href="http://www.komennccalifornia.org/">http://www.komennccalifornia.org/</a> | Sacramento County    |
| Susan G. Komen, California, San Diego Chapter  | B04629 | 330638911 | 858-573-2760 | <a href="https://www.komensandiego.org">https://www.komensandiego.org</a>         | San Diego County     |
| Susan G. Komen, California, San Francisco Bay  | B09969 | 943047626 | 415-397-8812 | <a href="http://www.komensf.org">http://www.komensf.org</a>                       | San Francisco County |
| The Painted Turtle   | B04794 | 954612481 | 310-451-1353 | <a href="http://www.thepaintedturtle.org">http://www.thepaintedturtle.org</a>     | Los Angeles County   |
| United Cerebral Palsy of Los Angeles & Ventura Counties                                  | B04919 | 951648203 | 818-782-2211 | <a href="https://www.ucpla.org">https://www.ucpla.org</a>                         | Los Angeles County   |

| Account Name  | Brochure Code | Federal EIN |
|---|---------------|-------------|
| A Child's Feeding Fund                                  | B00550        | 453839595   |
| Adopt America Network                                   | B16613        | 341396924   |
| AIDS Research Foundation (amfAR)                        | B00065        | 133163817   |
| Alliance Defending Freedom                              | B10110        | 541660459   |
| Alliance for Cancer Gene Therapy, Inc.                  | B07302        | 061619523   |
| ALS Association   | B00079        | 133271855   |
| Alzheimer's Association                                 | B00080        | 133039601   |
| Amen Foundation   | B16635        | 521837798   |
| American Bible Society                                  | B00446        | 131623885   |
| American Cancer Society                                 | B00081        | 131788491   |
| American Council of the Blind                           | B16614        | 580914436   |
| American Diabetes Association                           | B00082        | 131623888   |
| American Family Association                             | B00722        | 640607275   |
| American Foundation for Suicide Prevention              | B00723        | 133393329   |
| American Heart Association                              | B00084        | 135613797   |
| American Kidney Fund                                    | B00085        | 237124261   |
| American Liver Foundation                               | B00086        | 362883000   |
| American Lung Association                               | B00087        | 131632524   |
| American Parkinson Disease Association                  | B00088        | 131962771   |
| Arbor Day Foundation                                    | B07703        | 237169265   |
| Arthritis Foundation                                    | B00089        | 581341679   |
| Autism Speaks   | B00090        | 202329938   |
| Baptist World Alliance                                  | B16611        | 530204667   |
| Be The Match Foundation                                 | B00091        | 411704734   |
| Black Women's Health Imperative                         | B01258        | 581557556   |
| Blessings International                                 | B16612        | 731130590   |
| Breast Cancer Research Foundation, Inc.                 | B01321        | 133727250   |
| Bridgeport Caribe Youth Leaders                         | B17822        | 200421577   |
| Cadence International                                   | B16615        | 846027655   |
| Campus Crusade for Christ's Great Commission Foundation | B16636        | 952814920   |
| Cancer Research Institute                               | B00092        | 131837442   |
| Care Net  | B01435        | 541382723   |
| Cerebral Palsy Foundation                               | B00094        | 136093337   |
| CHC: Creating Healthier Communities                     | B00024        | 136167225   |
| Childcare Worldwide                                     | B01520        | 953619910   |
| Children's Cancer Assistance Fund                       | B16617        | 371227890   |
| Children's Food Fund / World Emergency Relief           | B01535        | 954014743   |
| Children's Heart Foundation                             | B00096        | 364077528   |
| Children's Hospital Foundation                          | B18391        | 521640402   |
| Children's Tumor Foundation                             | B00097        | 132298956   |
| Christian Military Fellowship                           | B16620        | 840780545   |
| Christian Relief Fund                                   | B16621        | 510183054   |
| Christian World Outreach                                | B16622        | 841445744   |
| Citygate Network  | B16609        | 550479715   |
| Colorectal Cancer Alliance                              | B00099        | 860947831   |
| Convoy of Hope  | B01691        | 680051386   |

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| Cooley's Anemia Foundation  | B00100 | 111971539 |
| Covenant House International  | B01711 | 132725416 |
| Crista Ministries   | B16623 | 916012289 |
| Crohn's & Colitis Foundation  | B00101 | 136193105 |
| Cystic Fibrosis Foundation  | B00102 | 131930701 |
| Cystic Fibrosis Research, Inc.                                      | B01847 | 510169988 |
| Dementia Society of America   | B18670 | 463401769 |
| Depression and Bipolar Support Alliance                             | B00103 | 363379124 |
| Doctors Without Borders/Médecins Sans Frontières USA                | B11080 | 133433452 |
| Endometriosis Association, Inc.                                     | B00105 | 391414754 |
| Engineering Ministries International                                | B16624 | 742213629 |
| Epilepsy Foundation   | B00106 | 520856660 |
| Family Research Council   | B16625 | 521792772 |
| Fisher House Foundation   | B02184 | 113158401 |
| Five Talents USA  | B16626 | 541940918 |
| Focus on the Family   | B02197 | 953188150 |
| Food for The Hungry   | B02206 | 952680390 |
| Gateway for Cancer Research   | B16655 | 731386920 |
| Hagar USA Inc.  | B16988 | 201507669 |
| Hands at Work in Africa (USA)                                       | B19374 | 261213083 |
| Home School Legal Defense Association                               | B02474 | 521354365 |
| Huntington's Disease Society of America                             | B00108 | 133349872 |
| JAARS   | B16628 | 560818833 |
| JDRF International  | B00109 | 231907729 |
| Kay Yow Cancer Fund   | B18596 | 261789695 |
| Keep A Child Alive  | B02804 | 731682844 |
| Kids for the Kingdom  | B02821 | 680421846 |
| Kinship United  | B16991 | 364395095 |
| Leukemia & Lymphoma Society   | B00110 | 135644916 |
| Lupus Foundation of America   | B00111 | 431131436 |
| March of Dimes  | B00112 | 131846366 |
| MAZON: A Jewish Response to Hunger                                  | B03242 | 222624532 |
| Mental Health America (formerly National Mental Health Association) | B00113 | 131614906 |
| Mercy Ships   | B03286 | 262414132 |
| Military Community Youth Ministries                                 | B16630 | 742238462 |
| Mission Aviation Fellowship   | B08440 | 951920983 |
| Muscular Dystrophy Association                                      | B00114 | 131665552 |
| Myasthenia Gravis Foundation of America                             | B00115 | 135672224 |
| NAMI  | B00116 | 431201653 |
| National Foundation for Cancer Research                             | B11142 | 042531031 |
| National Hemophilia Foundation                                      | B00119 | 135641857 |
| National Kidney Foundation  | B00121 | 131673104 |
| National Multiple Sclerosis Society                                 | B00122 | 135661935 |
| National Psoriasis Foundation                                       | B00125 | 930571472 |
| Nazarene Compassionate Ministries                                   | B16632 | 431550318 |
| Nomi Network  | B18264 | 800290896 |
| Officers' Christian Fellowship                                      | B16638 | 381415401 |

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| Operation Restored Warrior Project (New Horizons Foundation) | B03893 | 841123082 |
| Pancreatic Cancer Action Network                             | B00127 | 330841281 |
| Parkinson's Foundation                                       | B00128 | 131866796 |
| Partnership to End Addiction                                 | B16564 | 521736502 |
| Pet Partners   | B03979 | 911158281 |
| Prison Fellowship Ministries                                 | B04069 | 620988294 |
| Public Radio International                                   | B04095 | 411425271 |
| Samaritan's Purse  | B04242 | 581437002 |
| SBP  | B17259 | 262189665 |
| Sickle Cell Disease Association of America                   | B00132 | 237175985 |
| Smile Train  | B00133 | 133661416 |
| Society of Saint Andrew                                      | B16639 | 541285793 |
| Spina Bifida Association of America                          | B00135 | 581342181 |
| St. Jude Children's Research Hospital                        | B00136 | 620646012 |
| Susan G. Komen   | B00137 | 751835298 |
| The Michael J. Fox Foundation for Parkinson's Research       | B07196 | 134141945 |
| The Navigators   | B16637 | 846007896 |
| The V Foundation   | B04807 | 133705951 |
| Trans World Radio  | B16640 | 221690564 |
| Trinity HOPE   | B18947 | 202216228 |
| Unbound  | B01584 | 431243999 |
| United Breast Cancer Foundation                              | B16641 | 113571208 |
| Voice of the Martyrs   | B16642 | 731395057 |
| Water Missions International                                 | B05016 | 571116978 |
| White Bison  | B16643 | 841117880 |
| ZERO - The End of Prostate Cancer                            | B00139 | 593400922 |

| Main Phone   | Website   | County               |
|--------------|---|----------------------|
| 602-326-5944 | <a href="http://achildsfeedingfund.org">http://achildsfeedingfund.org</a>                     | Maricopa County      |
| 419-726-5100 | <a href="https://www.adoptamericanetwork.org">https://www.adoptamericanetwork.org</a>         | Lucas County         |
| 800-392-6327 | <a href="https://www.amfar.org">https://www.amfar.org</a>                                     | New York County      |
| 800-835-5233 | <a href="http://www.adflegal.org/">http://www.adflegal.org/</a>                               | Maricopa County      |
| 203-358-5055 | <a href="http://www.acgtfoundation.org">http://www.acgtfoundation.org</a>                     | Fairfield County     |
| 202-407-8580 | <a href="http://www.alsa.org">http://www.alsa.org</a>   | Arlington County     |
| 800-272-3900 | <a href="http://www.alz.org">http://www.alz.org</a>   | Cook County          |
| 202-832-5168 | <a href="http://www.amenfoundation.org">http://www.amenfoundation.org</a>                     | District of Columbia |
| 212-408-1200 | <a href="https://www.americanbible.org">https://www.americanbible.org</a>                     | Philadelphia County  |
| 800-227-2345 | <a href="http://www.cancer.org">www.cancer.org</a>  | Fulton County        |
| 612-332-3242 | <a href="https://www.acb.org">https://www.acb.org</a>   | Alexandria City      |
| 800-342-2383 | <a href="http://www.diabetes.org">http://www.diabetes.org</a>                                 | Arlington County     |
| 662-844-5036 | <a href="http://www.afa.net">http://www.afa.net</a>   | Lee County           |
| 212-363-3500 | <a href="http://www.afsp.org">www.afsp.org</a>  | New York County      |
| 800-242-8721 | <a href="http://www.heart.org">http://www.heart.org</a>                                       | Dallas County        |
| 800-638-8299 | <a href="http://www.kidneyfund.org">http://www.kidneyfund.org</a>                             | Montgomery County    |
| 646-737-9415 | <a href="http://www.liverfoundation.org">http://www.liverfoundation.org</a>                   | New York County      |
| 212-315-8700 | <a href="http://www.lung.org">http://www.lung.org</a>   | Cook County          |
| 800-223-2732 | <a href="http://www.apdaparkinson.org">http://www.apdaparkinson.org</a>                       | Richmond County      |
| 888-448-7337 | <a href="https://www.arborday.org">https://www.arborday.org</a>                               |                      |
| 800-283-7800 | <a href="http://www.arthritis.org">http://www.arthritis.org</a>                               | Fulton County        |
| 888-777-6227 | <a href="http://www.autismspeaks.org">http://www.autismspeaks.org</a>                         | New York County      |
| 703-790-8980 | <a href="http://www.baptistworld.org">http://www.baptistworld.org</a>                         | Falls Church City    |
| 763-406-8670 | <a href="http://www.bethematch.org">http://www.bethematch.org</a>                             | Hennepin County      |
| 678-613-6729 | <a href="http://www.bwhi.org">http://www.bwhi.org</a>   | Fulton County        |
| 918-250-8101 | <a href="https://www.blessing.org">https://www.blessing.org</a>                               | Tulsa County         |
| 646-497-2600 | <a href="https://www.bcrf.org">https://www.bcrf.org</a>                                       | New York County      |
| 203-913-0073 | <a href="https://www.bcyl.org">https://www.bcyl.org</a>                                       | Fairfield County     |
| 970-231-0110 | <a href="https://cadence.org">https://cadence.org</a>   | Arapahoe County      |
| 407-541-5102 | <a href="http://www.crumilitary.org">http://www.crumilitary.org</a>                           | Orange County        |
| 800-992-2623 | <a href="http://www.cancerresearch.org">http://www.cancerresearch.org</a>                     | New York County      |
| 703-554-8734 | <a href="https://www.care-net.org">https://www.care-net.org</a>                               | Loudoun County       |
| 212-520-1686 | <a href="https://www.yourcpf.org">https://www.yourcpf.org</a>                                 | New York County      |
| 800-654-0845 | <a href="http://www.chcimpact.org">http://www.chcimpact.org</a>                               | Alexandria City      |
| 360-647-2283 | <a href="https://www.childcareworldwide.org">https://www.childcareworldwide.org</a>           | Whatcom County       |
| 314-241-1600 | <a href="http://www.thenccs.org">http://www.thenccs.org</a>                                   | Saint Louis City     |
| 909-593-7140 | <a href="https://www.WER-US.org">https://www.WER-US.org</a>                                   | Los Angeles County   |
| 847-634-6474 | <a href="http://www.ChildrensHeartFoundation.org">http://www.ChildrensHeartFoundation.org</a> | Cook County          |
| 301-565-8500 | <a href="https://childrensnational.org/">https://childrensnational.org/</a>                   | Montgomery County    |
| 212-344-6633 | <a href="http://www.ctf.org">http://www.ctf.org</a>   | New York County      |
| 303-761-1959 | <a href="http://www.cmfhq.org">http://www.cmfhq.org</a>                                       | Arapahoe County      |
| 800-858-4038 | <a href="https://christianrelieffund.org">https://christianrelieffund.org</a>                 | Randall County       |
| 303-723-0333 | <a href="https://cwomissions.org/">https://cwomissions.org/</a>                               | Douglas County       |
| 719-266-8300 | <a href="http://www.citygatenetwork.org">http://www.citygatenetwork.org</a>                   | El Paso County       |
| 202-628-0123 | <a href="http://www.ccalliance.org">http://www.ccalliance.org</a>                             | District of Columbia |
| 417-823-8998 | <a href="http://www.convoyofhope.org">http://www.convoyofhope.org</a>                         | Greene County        |

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|--------------|---|------------------------|
| 212-279-8090 | <a href="http://www.cooleysanemia.org">http://www.cooleysanemia.org</a>                     | New York County        |
| 800-388-3888 | <a href="http://www.covenanthouse.org">http://www.covenanthouse.org</a>                     | New York County        |
| 800-755-5022 | <a href="https://worldconcern.org">https://worldconcern.org</a>                             | King County            |
| 800-932-2423 | <a href="http://www.crohnscolitisfoundation.org">http://www.crohnscolitisfoundation.org</a> | New York County        |
| 800-344-4823 | <a href="http://www.cff.org">http://www.cff.org</a>   | Montgomery County      |
| 650-665-7586 | <a href="https://www.cfri.org">https://www.cfri.org</a>                                     | Santa Clara County     |
| 800-336-3684 | <a href="https://www.dementiasociety.org">https://www.dementiasociety.org</a>               | Bucks County           |
| 312-642-0049 | <a href="http://www.DBSAlliance.org">http://www.DBSAlliance.org</a>                         | Cook County            |
| 888-392-0392 | <a href="https://www.doctorswithoutborders.org">https://www.doctorswithoutborders.org</a>   | New York County        |
| 414-355-2200 | <a href="https://EndometriosisAssn.org">https://EndometriosisAssn.org</a>                   | Milwaukee County       |
| 719-633-2078 | <a href="https://emiworld.org">https://emiworld.org</a>                                     | El Paso County         |
| 800-332-1000 | <a href="https://www.epilepsy.com">https://www.epilepsy.com</a>                             | Prince George's County |
| 800-225-4008 | <a href="https://www.frc.org">https://www.frc.org</a>                                       | District of Columbia   |
| 888-294-8560 | <a href="https://www.fisherhouse.org">https://www.fisherhouse.org</a>                       | Montgomery County      |
| 800-670-6355 | <a href="https://fivetalents.org">https://fivetalents.org</a>                               | Fairfax County         |
| 719-531-3400 | <a href="https://www.FocusOnTheFamily.com">https://www.FocusOnTheFamily.com</a>             | El Paso County         |
| 480-998-3100 | <a href="https://www.fh.org">https://www.fh.org</a>   | Maricopa County        |
| 847-342-7450 | <a href="https://www.gatewaycr.org">https://www.gatewaycr.org</a>                           | Cook County            |
| 704-880-0445 | <a href="https://hagarusa.org/">https://hagarusa.org/</a>                                   | Mecklenburg County     |
| 650-731-2626 | <a href="https://www.handsatwork.org/">https://www.handsatwork.org/</a>                     | Contra Costa County    |
| 540-338-5600 | <a href="http://www.hslda.org">www.hslda.org</a>  | Loudoun County         |
| 212-242-1968 | <a href="http://www.hdsa.org">http://www.hdsa.org</a>                                       | New York County        |
| 704-843-6168 | <a href="https://www.jaars.org">https://www.jaars.org</a>                                   | Union County           |
| 800-533-2873 | <a href="http://www.jdrf.org">http://www.jdrf.org</a>                                       | New York County        |
| 919-659-3301 | <a href="https://kayyow.com">https://kayyow.com</a>   | Wake County            |
| 646-975-5559 | <a href="http://keepachildalive.org">http://keepachildalive.org</a>                         | New York County        |
| 707-829-5504 | <a href="https://www.kidsforthekingdom.org">https://www.kidsforthekingdom.org</a>           | Sonoma County          |
| 877-577-1070 | <a href="https://kinshipunited.org/">https://kinshipunited.org/</a>                         | Cook County            |
| 914-949-5213 | <a href="http://www.lls.org">http://www.lls.org</a>   | Westchester County     |
| 202-349-1155 | <a href="http://www.lupus.org">http://www.lupus.org</a>                                     | District of Columbia   |
| 888-663-4637 | <a href="https://www.marchofdimes.org">https://www.marchofdimes.org</a>                     | Arlington County       |
| 310-442-0020 | <a href="http://mazon.org">http://mazon.org</a>   | Los Angeles County     |
| 800-969-6642 | <a href="https://mhanational.org">https://mhanational.org</a>                               | Alexandria City        |
| 903-939-7000 | <a href="https://www.mercyships.org">https://www.mercyships.org</a>                         | Smith County           |
| 800-832-9098 | <a href="http://www.mcym.org">http://www.mcym.org</a>                                       | El Paso County         |
| 208-498-0800 | <a href="http://www.maf.org">http://www.maf.org</a>   | Canyon County          |
| 800-572-1717 | <a href="http://www.mda.org">http://www.mda.org</a>   | Cook County            |
| 800-541-5454 | <a href="https://myasthenia.org/">https://myasthenia.org/</a>                               | Worcester County       |
| 703-524-7600 | <a href="http://www.nami.org">http://www.nami.org</a>                                       | Arlington County       |
| 800-321-2873 | <a href="https://www.nfcr.org/">https://www.nfcr.org/</a>                                   | Montgomery County      |
| 212-328-3700 | <a href="http://www.hemophilia.org">http://www.hemophilia.org</a>                           | New York County        |
| 212-889-2210 | <a href="http://www.kidney.org">http://www.kidney.org</a>                                   | New York County        |
| 800-344-4867 | <a href="http://www.nationalmssociety.org">http://www.nationalmssociety.org</a>             | New York County        |
| 800-723-9166 | <a href="http://www.psoriasis.org">http://www.psoriasis.org</a>                             | Washington County      |
| 913-768-4808 | <a href="https://www.ncmi.org">https://www.ncmi.org</a>                                     | Johnson County         |
| 646-867-0608 | <a href="https://nominetwork.org">https://nominetwork.org</a>                               | New York County        |
| 303-761-1984 | <a href="http://www.ocfusa.org">http://www.ocfusa.org</a>                                   | Arapahoe County        |

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|--------------|---|---------------------|
| 719-260-1213 | <a href="http://www.operationrestoredwarrior.org">http://www.operationrestoredwarrior.org</a> | El Paso County      |
| 310-725-0025 | <a href="http://www.pancan.org">http://www.pancan.org</a>                                     | Los Angeles County  |
| 305-537-9906 | <a href="https://www.parkinson.org">https://www.parkinson.org</a>                             | Miami Dade County   |
| 212-841-5200 | <a href="https://www.drugfree.org">https://www.drugfree.org</a>                               | New York County     |
| 425-679-5503 | <a href="http://www.petpartners.org">http://www.petpartners.org</a>                           | King County         |
| 800-206-9764 | <a href="http://www.prisonfellowship.org">http://www.prisonfellowship.org</a>                 | Loudoun County      |
| 612-338-5000 | <a href="https://www.pri.org">https://www.pri.org</a>   | Hennepin County     |
| 828-262-1980 | <a href="http://www.samaritanspurse.org">http://www.samaritanspurse.org</a>                   | Watauga County      |
| 504-277-6831 | <a href="https://sbpusa.org/">https://sbpusa.org/</a>   | Orleans Parish      |
| 410-528-1555 | <a href="https://www.sicklecelldisease.org">https://www.sicklecelldisease.org</a>             | Anne Arundel County |
| 800-932-9541 | <a href="https://www.smiletrain.org">https://www.smiletrain.org</a>                           | New York County     |
| 434-299-5956 | <a href="https://endhunger.org">https://endhunger.org</a>                                     | Bedford County      |
| 202-944-3285 | <a href="http://www.spinabifidaassociation.org">http://www.spinabifidaassociation.org</a>     | Arlington County    |
| 800-822-6344 | <a href="http://www.stjude.org">http://www.stjude.org</a>                                     | Shelby County       |
| 877-465-6636 | <a href="https://www.komen.org">https://www.komen.org</a>                                     | Dallas County       |
| 800-708-7644 | <a href="http://www.michaeljfox.org">http://www.michaeljfox.org</a>                           | New York County     |
| 719-598-1212 | <a href="https://www.navigators.org/">https://www.navigators.org/</a>                         | El Paso County      |
| 919-380-9505 | <a href="https://www.v.org">https://www.v.org</a>   | Wake County         |
| 919-460-3700 | <a href="https://www.twr.org">https://www.twr.org</a>   | Wake County         |
| 502-494-4580 | <a href="http://trinityhope.org">http://trinityhope.org</a>                                   | Wilson County       |
| 913-384-6500 | <a href="http://www.unbound.org">http://www.unbound.org</a>                                   | Wyandotte County    |
| 877-822-4287 | <a href="http://www.ubcf.org">http://www.ubcf.org</a>   | Suffolk County      |
| 877-337-0458 | <a href="https://www.persecution.com">https://www.persecution.com</a>                         | Washington County   |
| 843-769-7395 | <a href="https://www.watermission.org">https://www.watermission.org</a>                       | Charleston County   |
| 719-548-1000 | <a href="http://www.whitebison.org">http://www.whitebison.org</a>                             | El Paso County      |
| 202-463-9455 | <a href="http://www.zerocancer.org">http://www.zerocancer.org</a>                             | Alexandria City     |

**From:** [Dave Coyle](#)  
**To:** [BOS Legislation, \(BOS\)](#)  
**Subject:** EarthShare application for 2021 Combined Charities campaign  
**Date:** Friday, February 26, 2021 2:21:48 PM  
**Attachments:** [ESCA IRS 501c3 letter.pdf](#)  
[ESCA State tax exempt 1982.pdf](#)  
[ESCA articles of incorp 1982.pdf](#)  
[2021 ESCA member list.docx](#)  
[990 ESCA 2018-19.pdf](#)  
[Audit ESCA.pdf](#)

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This message is from outside the City email system. Do not open links or attachments from untrusted sources.

Ms. Angela Calvillo

Clerk of the Board of Supervisors  
City & County of San Francisco  
City Hall, Room 244  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102

Dear Ms. Calvillo,

EarthShare California hereby applies for inclusion in the 2021 Employee Joint Fundraising Drive.

EarthShare California is a charitable federation representing environmental and conservation nonprofits and meets the City's Municipal Code requirements for participation in the Annual Charitable Campaign Drive. Specifically -

- EarthShare California is a nonprofit federation representing more than ten IRS tax-exempt charitable organizations, of which half are located in the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa, and Marin. A list of our member nonprofits is attached, those in the named Bay Area counties are indicated with an "X"
- EarthShare California was founded in 1982 and has been in existence with ten or more qualified charities since that time. A copy of our IRS 501c3 determination letter dated 2000 (referencing the original determination date of 1982) and a copy of our Letter of Incorporation in California dated 1982 are attached.
- Our most recent IRS Form 990 and audited financial statement are attached.

Since 1985 we have been a partner federation in the City & County of San Francisco Annual Employee Fund Drive, we look forward to participating in the 2020 charitable giving campaign.

Thank you for your consideration. Any questions, please feel free to contact me.

Dave Coyle, Associate Director  
**EarthShare California**  
870 Market St # 703  
San Francisco, CA 94102  
415-981-1999 x 305

1118060

ARTICLES OF INCORPORATION

OF

ENVIRONMENTAL FEDERATION OF CALIFORNIA

ENDORSED  
FILED

In the office of the Secretary of State  
of the State of California

JUL 26 1982

MARCH FONG EU, Secretary of State

Phyllis E. Biaggi  
Deputy

I.

The name of this corporation is Environmental Federation of California.

II.

A. This corporation is a nonprofit public benefit corporation and is not organized for the private gain of any person. It is organized under the Nonprofit Public Benefit Corporation Law for charitable and public purposes.

B. The specific purpose of this corporation is to bring together various entities for the purpose of protecting and enhancing the environment through various cooperative programs.

III.

The name and address in the State of California of this corporation's initial agent for service of process are: Patricia L. Wells, 2606 Dwight Way, Berkeley, California 94704.

IV.

A. This corporation is organized and operated exclusively for charitable and public purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code.

B. Notwithstanding any other provision of these articles, the corporation shall not carry on any activities not permitted to be carried on (a) by a corporation exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code or (b) by a corporation to which contributions are deductible under Section 170(c)(2) of the Internal Revenue Code.

C. No substantial part of the activities of this corporation shall consist of carrying on propaganda, or otherwise attempting to influence legislation, except as otherwise permitted in accordance with elections duly made pursuant to Section 501(h) of the Internal Revenue Code and Section 23704.5 of the California Revenue and Taxation Code. This corporation shall not participate or intervene in any political campaign (including the publishing or distribution of statements) on behalf of any candidate for public office.

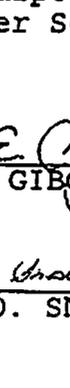
V.

The property of this corporation is irrevocably dedicated to charitable purposes, and no part of the net income or assets of this corporation shall ever inure to the benefit of any director, officer, or member hereof or to the benefit of any private person. Upon the dissolution or winding up of the corporation, its assets remaining after payment, or provision for payment, of all debts and liabilities of this corporation shall be distributed to a nonprofit fund, foundation, or corporation that is organized and operated exclusively for charitable purposes and that has established its tax-exempt status under Section 501(c)(3) of the Internal Revenue Code.

DATED: July 23, 1982

  
\_\_\_\_\_  
GAIL E. GIBONEY

DATED: July 23, 1982

  
\_\_\_\_\_  
JUDITH D. SMALL

The undersigned hereby declare that they are the persons who executed the foregoing Articles of Incorporation, which execution is their act and deed.

  
\_\_\_\_\_  
GAIL E. GIBONEY

  
\_\_\_\_\_  
JUDITH D. SMALL



October 28, 1982

In reply refer to  
342:R:jl:g

Environmental Federation of  
California  
Building E, Fort Mason Center  
San Francisco, CA 94123

Purpose : Charitable  
Form of Organization : Corporation  
Accounting Period Ending: December 31  
Organization Number : 1118060

On the basis of the information submitted and provided your present operations continue unchanged or conform to those proposed in your application, you are exempt from state franchise or income tax under Section 23701d, Revenue and Taxation Code. Any change in operation, character or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address also must be reported.

You are required to file Form 199 (Exempt Organization Annual Information Return) or Form 199B (Exempt Organization Annual Information Statement) on or before the 15th day of the 5th month (4 1/2 months) after the close of your accounting period. See annual instructions with forms for requirements.

You are not required to file state franchise or income tax returns unless you have income subject to the unrelated business income tax under Section 23731 of the Code. In this event, you are required to file Form 109 (Exempt Organization Business Income Tax Return) by the 15th day of the 5th month (4 1/2 months) after the close of your annual accounting period.

If the organization is incorporating, this approval will expire unless incorporation is completed with the Secretary of State within 60 days.

Exemption from federal income or other taxes and other state taxes requires separate applications.

This exemption is granted on the express condition that the organization will secure federal exempt status with the Internal Revenue Service. The organization is required to furnish a copy of the final determination letter to the Franchise Tax Board within 9 months from the date of this letter.

This exemption effective as of July 26, 1982.

J. Kudo, Supervisor  
Exempt Organizations  
Telephone (800) 852-7050

cc: Morrison, et al  
Registrar of Charitable Trusts

Internal Revenue Service

Department of the Treasury

P. O. Box 2508  
Cincinnati, OH 45201

Date: May 2, 2000

Person to Contact:  
Tonya Martin 31-03017  
Customer Service Representative  
Toll Free Telephone Number:  
8:00 a.m. to 9:30 p.m. EST  
877-829-5500  
Fax Number:  
513-263-3756  
— Federal Identification Number:  
94-2840364

Environmental Federation of California  
Earth Share of California  
49 Powell St. 510  
San Francisco, CA 94102-2311

Dear Sir or Madam:

This letter is in response to your telephone call requesting a copy of your organization's determination letter. This letter will take the place of the copy you requested.

Our records indicate that a determination letter issued in November 1982 granting your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Environmental Federation of California  
94-2840364

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

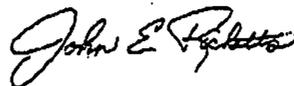
The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. You are also required to make available for public inspection a copy of your organization's exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,



John E. Ricketts  
Director, TE/GE CAS

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

## 2018

**Open to Public Inspection**

Department of the Treasury  
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

**A** For the 2018 calendar year, or tax year beginning 7/01, 2018, and ending 6/30, 2019

|  |  |   |   |
|--|--|---|---|
| <b>B</b> Check if applicable:<br><input type="checkbox"/> Address change<br><input type="checkbox"/> Name change<br><input type="checkbox"/> Initial return<br><input type="checkbox"/> Final return/terminated<br><input type="checkbox"/> Amended return<br><input type="checkbox"/> Application pending | <b>C</b> ENVIRONMENTAL FEDERATION OF CALIFORNIA<br>DBA EARTH SHARE CALIFORNIA<br>870 MARKET STREET #703<br>SAN FRANCISCO, CA 94102 | <b>D</b> Employer identification number<br>94-2840364   | <b>E</b> Telephone number<br>415-981-1999   |
| <b>F</b> Name and address of principal officer: <u>PATRICIA SMITH</u><br>SAME AS C ABOVE   |  | <b>G</b> Gross receipts \$ <u>484,096.</u>  |   |
| <b>I</b> Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) ( ) (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527   |  | <b>H(a)</b> Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br><b>H(b)</b> Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No<br>If "No," attach a list. (see instructions) |   |
| <b>J</b> Website: <u>WWW.EARTHSHARECA.ORG</u>  |  | <b>H(c)</b> Group exemption number ▶  |   |
| <b>K</b> Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶  |  | <b>L</b> Year of formation: <u>1982</u>   | <b>M</b> State of legal domicile: <u>CA</u> |

**Part I Summary**

|   |  |  |           |                     |
|---|--|--|-----------|---------------------|
|   | <b>1</b> Briefly describe the organization's mission or most significant activities: <u>SEE SCHEDULE O</u>                                       |  |           |                     |
| Activities & Governance   | <b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. |  |           |                     |
|   | <b>3</b> Number of voting members of the governing body (Part VI, line 1a) .....   | <b>3</b>   |           | 10                  |
|   | <b>4</b> Number of independent voting members of the governing body (Part VI, line 1b) .....   | <b>4</b>   |           | 4                   |
|   | <b>5</b> Total number of individuals employed in calendar year 2018 (Part V, line 2a) .....  | <b>5</b>   |           | 2                   |
|   | <b>6</b> Total number of volunteers (estimate if necessary) .....  | <b>6</b>   |           | 32                  |
|   | <b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12 .....   | <b>7a</b>  |           | 0.                  |
|   | <b>b</b> Net unrelated business taxable income from Form 990-T, line 38 .....  | <b>7b</b>  |           | 0.                  |
| Revenue   | <b>8</b> Contributions and grants (Part VIII, line 1h) .....   | <b>Prior Year</b>  |           | <b>Current Year</b> |
|   | <b>9</b> Program service revenue (Part VIII, line 2g) .....  | 361,034.   |           | 315,574.            |
|   | <b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d) .....  | 238,988.   |           | 168,153.            |
|   | <b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) .....   | 344.   |           | 369.                |
|   | <b>12</b> Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) .....   | 600,366.   |           | 484,096.            |
|   | Expenses   | <b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1-3) ..... | 331,360.  |                     |
| <b>14</b> Benefits paid to or for members (Part IX, column (A), line 4) .....                     |  |  |           |                     |
| <b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) ..... |  | 175,366.   |           | 157,278.            |
| <b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e) .....                    |  |  |           |                     |
| <b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>26,855.</u>               |  |  |           |                     |
| <b>17</b> Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) .....                      |  | 205,119.   |           | 226,783.            |
| <b>18</b> Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) .....         |  | 711,845.   |           | 652,111.            |
| <b>19</b> Revenue less expenses. Subtract line 18 from line 12 .....                              | -111,479.  |  | -168,015. |                     |
| Net Assets or Fund Balances   | <b>20</b> Total assets (Part X, line 16) .....   | <b>Beginning of Current Year</b>   |           | <b>End of Year</b>  |
|   | <b>21</b> Total liabilities (Part X, line 26) .....  | 1,125,867.   |           | 882,394.            |
|   | <b>22</b> Net assets or fund balances. Subtract line 21 from line 20 .....   | 1,219,815.   |           | 1,144,357.          |
|   |  | -93,948.   |           | -261,963.           |

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

|                               |  |                               |  |
|-------------------------------|--|-------------------------------|--|
| <b>Sign Here</b>              | Signature of officer<br><u>PATRICIA SMITH</u>  | Date<br>_____                 |  |
|                               | Type or print name and title<br>EXECUTIVE DIRECTOR   |                               |  |
| <b>Paid Preparer Use Only</b> | Print/Type preparer's name<br>JENNIFER L. RUTH   | Preparer's signature<br>_____ | Date<br>_____  |
|                               | Firm's name ▶ BREGANTE + COMPANY LLP, CPA'S<br>Firm's address ▶ 301 BATTERY ST, 2 MEZZANINE<br>SAN FRANCISCO, CA 94111 |                               | Check <input type="checkbox"/> if self-employed PTIN P00854240 |
|                               |  |                               | Firm's EIN ▶ 94-2861940<br>Phone no. 415-777-1001              |

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission:

SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [ ] Yes [X] No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [ ] Yes [X] No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses \$ 505,674. including grants of \$ 268,050.) (Revenue \$ 168,153.)

THE PRIMARY PURPOSE OF THE FEDERATION IS TO BROADEN ITS AFFILIATES' FINANCIAL SUPPORT BY OBTAINING ACCESS TO AND COORDINATING PARTICIPATION IN CORPORATE AND GOVERNMENTAL PAYROLL FUNDRAISING CAMPAIGNS. AS OF JUNE 30, 2019, THE AGENCY REPRESENTED 31 ENVIRONMENTAL ORGANIZATIONS IN OVER 119 WORKPLACE GIVING CAMPAIGNS.

4b (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4c (Code: ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4d Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$ ) (Revenue \$ )

4e Total program service expenses ▶ 505,674.

**Part IV Checklist of Required Schedules**

|   | Yes | No |
|---|-----|----|
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If 'Yes,' complete Schedule A.</i>   | X   |    |
| 2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?  | X   |    |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If 'Yes,' complete Schedule C, Part I.</i>  |     | X  |
| 4 <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If 'Yes,' complete Schedule C, Part II.</i>   |     | X  |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If 'Yes,' complete Schedule C, Part III.</i>   |     | X  |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If 'Yes,' complete Schedule D, Part I.</i>  |     | X  |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II.</i>  |     | X  |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If 'Yes,' complete Schedule D, Part III.</i>   |     | X  |
| 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If 'Yes,' complete Schedule D, Part IV.</i>            |     | X  |
| 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If 'Yes,' complete Schedule D, Part V.</i>   |     | X  |
| 11 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.  |     |    |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If 'Yes,' complete Schedule D, Part VI.</i>   | X   |    |
| b Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VII.</i>   |     | X  |
| c Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VIII.</i>   |     | X  |
| d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part IX.</i>  |     | X  |
| e Did the organization report an amount for other liabilities in Part X, line 25? <i>If 'Yes,' complete Schedule D, Part X.</i>   | X   |    |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If 'Yes,' complete Schedule D, Part X.</i>  | X   |    |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If 'Yes,' complete Schedule D, Parts XI and XII.</i>  |     | X  |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional.</i>   |     | X  |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If 'Yes,' complete Schedule E.</i>  |     | X  |
| 14a Did the organization maintain an office, employees, or agents outside of the United States?   |     | X  |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If 'Yes,' complete Schedule F, Parts I and IV.</i> |     | X  |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If 'Yes,' complete Schedule F, Parts II and IV.</i>   |     | X  |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If 'Yes,' complete Schedule F, Parts III and IV.</i>   |     | X  |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If 'Yes,' complete Schedule G, Part I (see instructions).</i>  |     | X  |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If 'Yes,' complete Schedule G, Part II.</i>   |     | X  |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If 'Yes,' complete Schedule G, Part III.</i>   |     | X  |
| 20a Did the organization operate one or more hospital facilities? <i>If 'Yes,' complete Schedule H.</i>   |     | X  |
| b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?  |     |    |
| 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II.</i>  | X   |    |

**Part IV Checklist of Required Schedules** (continued)

|     |   | Yes | No |
|-----|---|-----|----|
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If 'Yes,' complete Schedule I, Parts I and III.</i>   |     | X  |
| 23  | Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>  |     | X  |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25a.</i>                            |     | X  |
| 24b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   |     |    |
| 24c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  |     |    |
| 24d | Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?   |     |    |
| 25a | <b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I.</i>   |     | X  |
| 25b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I.</i>                                       |     | X  |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If 'Yes,' complete Schedule L, Part II.</i>                                 |     | X  |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i> |     | X  |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):   |     |    |
| 28a | A current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV.</i>   |     | X  |
| 28b | A family member of a current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV.</i>  |     | X  |
| 28c | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV.</i>  |     | X  |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M.</i>  |     | X  |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M.</i>  |     | X  |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I.</i>  |     | X  |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II.</i>  |     | X  |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I.</i>  |     | X  |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.</i>  |     | X  |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   |     | X  |
| 35b | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2.</i>   |     |    |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2.</i>   |     | X  |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI.</i>   |     | X  |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.  | X   |    |

**Part V Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response or note to any line in this Part V

|     |  | Yes | No |
|-----|--|-----|----|
| 1 a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.  |     |    |
| 1 b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.   |     |    |
| 1 c | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | X   |    |

**Part V** Statements Regarding Other IRS Filings and Tax Compliance (continued)

|  |  | Yes | No |
|--|--|-----|----|
| <b>2a</b>  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return. . . . . <b>2a</b> 2   |     |    |
| <b>b</b>   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . . . . . <b>2b</b>   | X   |    |
| <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) |  |     |    |
| <b>3a</b>  | Did the organization have unrelated business gross income of \$1,000 or more during the year? . . . . . <b>3a</b>  |     | X  |
| <b>b</b>   | If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule O. . . . . <b>3b</b>   |     |    |
| <b>4a</b>  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . . <b>4a</b> |     | X  |
| <b>b</b>   | If 'Yes,' enter the name of the foreign country: ▶<br>See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  |     |    |
| <b>5a</b>  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . . . . <b>5a</b>  |     | X  |
| <b>b</b>   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? . . . . . <b>5b</b>   |     | X  |
| <b>c</b>   | If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? . . . . . <b>5c</b>   |     |    |
| <b>6a</b>  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . . . . <b>6a</b>                                    |     | X  |
| <b>b</b>   | If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . . <b>6b</b>  |     |    |
| <b>7</b>   | <b>Organizations that may receive deductible contributions under section 170(c).</b>   |     |    |
| <b>a</b>   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . . <b>7a</b>  |     | X  |
| <b>b</b>   | If 'Yes,' did the organization notify the donor of the value of the goods or services provided? . . . . . <b>7b</b>  |     |    |
| <b>c</b>   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . . <b>7c</b>   |     | X  |
| <b>d</b>   | If 'Yes,' indicate the number of Forms 8282 filed during the year. . . . . <b>7d</b>   |     |    |
| <b>e</b>   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . . <b>7e</b>  |     | X  |
| <b>f</b>   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . . <b>7f</b>   |     | X  |
| <b>g</b>   | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? . . . . . <b>7g</b>   |     |    |
| <b>h</b>   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? . . . . . <b>7h</b>   |     |    |
| <b>8</b>   | <b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? . . . . . <b>8</b>  |     |    |
| <b>9</b>   | <b>Sponsoring organizations maintaining donor advised funds.</b>   |     |    |
| <b>a</b>   | Did the sponsoring organization make any taxable distributions under section 4966? . . . . . <b>9a</b>   |     |    |
| <b>b</b>   | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . . . . <b>9b</b>  |     |    |
| <b>10</b>  | <b>Section 501(c)(7) organizations.</b> Enter:   |     |    |
| <b>a</b>   | Initiation fees and capital contributions included on Part VIII, line 12. . . . . <b>10a</b>   |     |    |
| <b>b</b>   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities. . . . . <b>10b</b>  |     |    |
| <b>11</b>  | <b>Section 501(c)(12) organizations.</b> Enter:  |     |    |
| <b>a</b>   | Gross income from members or shareholders. . . . . <b>11a</b>  |     |    |
| <b>b</b>   | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) . . . . . <b>11b</b>  |     |    |
| <b>12a</b>   | <b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041? . . . . . <b>12a</b>   |     |    |
| <b>b</b>   | If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year. . . . . <b>12b</b>  |     |    |
| <b>13</b>  | <b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>  |     |    |
| <b>a</b>   | Is the organization licensed to issue qualified health plans in more than one state? . . . . . <b>13a</b>  |     |    |
| <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.         |  |     |    |
| <b>b</b>   | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans. . . . . <b>13b</b>  |     |    |
| <b>c</b>   | Enter the amount of reserves on hand . . . . . <b>13c</b>  |     |    |
| <b>14a</b>   | Did the organization receive any payments for indoor tanning services during the tax year? . . . . . <b>14a</b>  |     | X  |
| <b>b</b>   | If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O. . . . . <b>14b</b>  |     |    |
| <b>15</b>  | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? . . . . . <b>15</b>   |     | X  |
| If 'Yes,' see instructions and file Form 4720, Schedule N.   |  |     |    |
| <b>16</b>  | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? . . . . . <b>16</b>  |     | X  |
| If 'Yes,' complete Form 4720, Schedule O.  |  |     |    |

**Part VI Governance, Management, and Disclosure** For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI.

**Section A. Governing Body and Management**

|            |   | Yes | No |
|------------|---|-----|----|
| <b>1 a</b> | Enter the number of voting members of the governing body at the end of the tax year. . . . . <b>1 a</b> 10<br>If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. |     |    |
| <b>1 b</b> | Enter the number of voting members included in line 1a, above, who are independent. . . . . <b>1 b</b> 4  |     |    |
| <b>2</b>   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .   |     | X  |
| <b>3</b>   | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? . . . . .  |     | X  |
| <b>4</b>   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .  |     | X  |
| <b>5</b>   | Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .  |     | X  |
| <b>6</b>   | Did the organization have members or stockholders? . . . . .  | X   |    |
| <b>7 a</b> | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .  |     | X  |
| <b>7 b</b> | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .   |     | X  |
| <b>8</b>   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:   |     |    |
| <b>8 a</b> | The governing body? . . . . .   | X   |    |
| <b>8 b</b> | Each committee with authority to act on behalf of the governing body? . . . . .   | X   |    |
| <b>9</b>   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O. . . . .   |     | X  |

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

|             |  | Yes | No |
|-------------|--|-----|----|
| <b>10 a</b> | Did the organization have local chapters, branches, or affiliates? . . . . .   | X   |    |
| <b>10 b</b> | If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .   | X   |    |
| <b>11 a</b> | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .  | X   |    |
| <b>11 b</b> | Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O   |     |    |
| <b>12 a</b> | Did the organization have a written conflict of interest policy? If 'No,' go to line 13. . . . .   | X   |    |
| <b>12 b</b> | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .  | X   |    |
| <b>12 c</b> | Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done. . . . . SEE SCHEDULE O   | X   |    |
| <b>13</b>   | Did the organization have a written whistleblower policy? . . . . .  | X   |    |
| <b>14</b>   | Did the organization have a written document retention and destruction policy? . . . . .   | X   |    |
| <b>15</b>   | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |     |    |
| <b>15 a</b> | The organization's CEO, Executive Director, or top management official. SEE SCHEDULE O. . . . .  | X   |    |
| <b>15 b</b> | Other officers or key employees of the organization. . . . . SEE SCHEDULE O. . . . .   | X   |    |
|             | If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).  |     |    |
| <b>16 a</b> | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .  |     | X  |
| <b>16 b</b> | If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . |     |    |

**Section C. Disclosure**

- 17** List the states with which a copy of this Form 990 is required to be filed ▶ CA
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
 Own website  Another's website  Upon request  Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. SEE SCHEDULE O
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records ▶  
 PATRICIA SMITH 870 MARKET STREET #703 SAN FRANCISCO CA 94102 415-981-1999

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII.

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1 a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)<br>Name and Title                  | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|  |  | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (1) BRI FORDEM<br>BOARD MEMBER         | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (2) VICKI NICHOLS<br>AT LARGE DIR.     | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (3) CRAIG BANSMER<br>AT LARGE DIR.     | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (4) VALERIA SILVA<br>BOARD MEMBER      | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (5) MICHAEL MITRANI<br>BOARD MEMBER    | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (6) SARA HUSBY<br>BOARD MEMBER         | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (7) MICHELLE KREMER<br>BOARD MEMBER    | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (8) SCOTT MCINTYRE<br>PRESIDENT        | 1<br>0   | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (9) RAY SULLIVAN<br>FIRST VP           | 1<br>0   | X   |                       | X       |              |                              |        | 0.   | 0.  | 0.  |
| (10) TONI COUNTS ROSE<br>TREASURER     | 1<br>0   | X   |                       |         |              |                              |        | 0.   | 0.  | 0.  |
| (11) PATRICIA SMITH<br>EXECUTIVE DIREC | 38<br>0  |   |                       | X       |              |                              |        | 77,796.  | 0.  | 12,221.   |
| (12)                                   |  |   |                       |         |              |                              |        |  |   |   |
| (13)                                   |  |   |                       |         |              |                              |        |  |   |   |
| (14)                                   |  |   |                       |         |              |                              |        |  |   |   |

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

| (A)<br>Name and title | (B)<br>Average hours per week (list any hours for related organizations below dotted line) | (C)<br>Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|-----------------------|--|---|-----------------------|---------|--------------|------------------------------|--|---|---|
|                       |  | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated employee |  |   |   |
| (15) -----            |  |   |                       |         |              |                              |  |   |   |
| (16) -----            |  |   |                       |         |              |                              |  |   |   |
| (17) -----            |  |   |                       |         |              |                              |  |   |   |
| (18) -----            |  |   |                       |         |              |                              |  |   |   |
| (19) -----            |  |   |                       |         |              |                              |  |   |   |
| (20) -----            |  |   |                       |         |              |                              |  |   |   |
| (21) -----            |  |   |                       |         |              |                              |  |   |   |
| (22) -----            |  |   |                       |         |              |                              |  |   |   |
| (23) -----            |  |   |                       |         |              |                              |  |   |   |
| (24) -----            |  |   |                       |         |              |                              |  |   |   |
| (25) -----            |  |   |                       |         |              |                              |  |   |   |

|  |         |    |         |
|--|---------|----|---------|
| <b>1 b Sub-total</b> .....   | 77,796. | 0. | 12,221. |
| <b>c Total from continuation sheets to Part VII, Section A</b> ..... | 0.      | 0. | 0.      |
| <b>d Total (add lines 1b and 1c)</b> .....                           | 77,796. | 0. | 12,221. |

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

|   | Yes      | No |
|---|----------|----|
| <b>3</b> Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If 'Yes,' complete Schedule J for such individual.</i> .....                                       | <b>3</b> | X  |
| <b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If 'Yes,' complete Schedule J for such individual.</i> ..... | <b>4</b> | X  |
| <b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If 'Yes,' complete Schedule J for such person.</i> .....                       | <b>5</b> | X  |

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address | (B)<br>Description of services | (C)<br>Compensation |
|----------------------------------|--------------------------------|---------------------|
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

|   |  | (A)<br>Total revenue   | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from tax<br>under sections<br>512-514 |  |
|---|--|--|--|---|--|--|
| <b>Contributions, Gifts, Grants<br/>and Other Similar Amounts</b>             | <b>1 a</b> Federated campaigns .....   | <b>1 a</b> 268,050.  |  |   |  |  |
|   | <b>b</b> Membership dues .....   | <b>1 b</b>   |  |   |  |  |
|   | <b>c</b> Fundraising events .....  | <b>1 c</b>   |  |   |  |  |
|   | <b>d</b> Related organizations .....   | <b>1 d</b>   |  |   |  |  |
|   | <b>e</b> Government grants (contributions) .....   | <b>1 e</b>   |  |   |  |  |
|   | <b>f</b> All other contributions, gifts, grants, and<br>similar amounts not included above .....   | <b>1 f</b> 47,524.   |  |   |  |  |
|   | <b>g</b> Noncash contributions included in lines 1a-1f: \$   |  |  |   |  |  |
|   | <b>h Total.</b> Add lines 1a-1f .....  | ▶ 315,574.   |  |   |  |  |
| <b>Program Service Revenue</b>  | <b>2 a</b> <u>ADMINISTRATIVE FEES</u> Business Code  |  |  |   |  |  |
|   |  | 561000   | 167,895.   | 167,895.                                |  |  |
|   | <b>b</b> <u>AGENCY GOVERNMENT FEES</u>   | 561499   | 258.   | 258.                                    |  |  |
|   | <b>c</b> -----   |  |  |   |  |  |
|   | <b>d</b> -----   |  |  |   |  |  |
|   | <b>e</b> -----   |  |  |   |  |  |
|   | <b>f</b> All other program service revenue .....   |  |  |   |  |  |
| <b>g Total.</b> Add lines 2a-2f .....   | ▶ 168,153.   |  |  |   |  |  |
| <b>Other Revenue</b>  | <b>3</b> Investment income (including dividends, interest and<br>other similar amounts) .....  | ▶ 369.   |  |   | 369.   |  |
|   | <b>4</b> Income from investment of tax-exempt bond proceeds .....  | ▶  |  |   |  |  |
|   | <b>5</b> Royalties .....   | ▶  |  |   |  |  |
|   | <b>6 a</b> Gross rents .....   | (i) Real   |  |   |  |  |
|   |  | (ii) Personal  |  |   |  |  |
|   |  | <b>b</b> Less: rental expenses                                 |  |   |  |  |
|   |  | <b>c</b> Rental income or (loss) .....                         |  |   |  |  |
|   | <b>d</b> Net rental income or (loss) .....   | ▶  |  |   |  |  |
|   | <b>7 a</b> Gross amount from sales of<br>assets other than inventory   | (i) Securities   |  |   |  |  |
|   |  | (ii) Other   |  |   |  |  |
|   |  | <b>b</b> Less: cost or other basis<br>and sales expenses ..... |  |   |  |  |
|   |  | <b>c</b> Gain or (loss) .....                                  |  |   |  |  |
|   | <b>d</b> Net gain or (loss) .....  | ▶  |  |   |  |  |
|   | <b>8 a</b> Gross income from fundraising events<br>(not including \$ _____<br>of contributions reported on line 1c).<br>See Part IV, line 18 ..... | <b>a</b>   |  |   |  |  |
|   |  | <b>b</b> Less: direct expenses .....                           | <b>b</b>   |   |  |  |
| <b>c</b> Net income or (loss) from fundraising events .....                   |  | ▶  |  |   |  |  |
| <b>9 a</b> Gross income from gaming activities.<br>See Part IV, line 19 ..... | <b>a</b>   |  |  |   |  |  |
|   | <b>b</b> Less: direct expenses .....   | <b>b</b>   |  |   |  |  |
|   | <b>c</b> Net income or (loss) from gaming activities .....   | ▶  |  |   |  |  |
| <b>10 a</b> Gross sales of inventory, less returns<br>and allowances .....    | <b>a</b>   |  |  |   |  |  |
|   | <b>b</b> Less: cost of goods sold .....  | <b>b</b>   |  |   |  |  |
|   | <b>c</b> Net income or (loss) from sales of inventory .....  | ▶  |  |   |  |  |
| <b>Miscellaneous Revenue</b>  |  | <b>Business Code</b>   |  |   |  |  |
| <b>11 a</b> -----   |  |  |  |   |  |  |
|   | <b>b</b> -----   |  |  |   |  |  |
|   | <b>c</b> -----   |  |  |   |  |  |
|   | <b>d</b> All other revenue .....   |  |  |   |  |  |
|   | <b>e Total.</b> Add lines 11a-11d .....  | ▶  |  |   |  |  |
| <b>12 Total revenue.</b> See instructions .....                               | ▶ 484,096.   | 168,153.   | 0.   | 369.                                    |  |  |

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX.

| <b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b>  | <b>(A)</b><br>Total expenses | <b>(B)</b><br>Program service expenses | <b>(C)</b><br>Management and general expenses | <b>(D)</b><br>Fundraising expenses |
|--|------------------------------|--|---|------------------------------------|
| 1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21   | 268,050.                     | 268,050.                               |   |                                    |
| 2 Grants and other assistance to domestic individuals. See Part IV, line 22  |                              |  |   |                                    |
| 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16   |                              |  |   |                                    |
| 4 Benefits paid to or for members  |                              |  |   |                                    |
| 5 Compensation of current officers, directors, trustees, and key employees   | 86,990.                      | 31,099.                                | 51,611.                                       | 4,280.                             |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)  | 0.                           | 0.                                     | 0.  | 0.                                 |
| 7 Other salaries and wages   | 31,530.                      | 30,168.                                |   | 1,362.                             |
| 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)   |                              |  |   |                                    |
| 9 Other employee benefits  | 24,502.                      | 16,119.                                | 7,251.  | 1,132.                             |
| 10 Payroll taxes   | 14,256.                      | 9,368.                                 | 4,229.  | 659.                               |
| 11 Fees for services (non-employees):  |                              |  |   |                                    |
| a Management   |                              |  |   |                                    |
| b Legal  |                              |  |   |                                    |
| c Accounting   | 25,000.                      | 18,750.                                | 6,250.  |                                    |
| d Lobbying   |                              |  |   |                                    |
| e Professional fundraising services. See Part IV, line 17  |                              |  |   |                                    |
| f Investment management fees   |                              |  |   |                                    |
| g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)   |                              |  |   |                                    |
| 12 Advertising and promotion   | 11,640.                      | 31.                                    |   | 11,609.                            |
| 13 Office expenses   | 694.                         | 436.                                   | 258.  |                                    |
| 14 Information technology  |                              |  |   |                                    |
| 15 Royalties   |                              |  |   |                                    |
| 16 Occupancy   | 34,456.                      | 17,228.                                | 17,228.                                       |                                    |
| 17 Travel  | 2,553.                       | 595.                                   | 384.  | 1,574.                             |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials  |                              |  |   |                                    |
| 19 Conferences, conventions, and meetings  | 2,952.                       | 71.                                    | 2,817.  | 64.                                |
| 20 Interest  |                              |  |   |                                    |
| 21 Payments to affiliates  | 16,584.                      | 16,584.                                |   |                                    |
| 22 Depreciation, depletion, and amortization   | 1,664.                       | 918.                                   | 667.  | 79.                                |
| 23 Insurance   | 2,567.                       | 1,416.                                 | 1,030.  | 121.                               |
| 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)   |                              |  |   |                                    |
| a <u>CONTRACT SERVICES</u>   | 117,027.                     | 92,068.                                | 24,959.                                       |                                    |
| b <u>BANK CHARGES</u>  | 4,481.                       |  | 381.  | 4,100.                             |
| c <u>TELEPHONE</u>   | 4,282.                       | 2,243.                                 | 1,862.  | 177.                               |
| d <u>OUTSIDE COMPUTER &amp; WEB SVCS</u>   | 1,540.                       |  |   | 1,540.                             |
| e All other expenses   | 1,343.                       | 530.                                   | 655.  | 158.                               |
| 25 Total functional expenses. Add lines 1 through 24e  | 652,111.                     | 505,674.                               | 119,582.                                      | 26,855.                            |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720) |                              |  |   |                                    |

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X.

|  |   | (A)<br>Beginning of year |           | (B)<br>End of year |
|--|---|--------------------------|-----------|--------------------|
| <b>Assets</b>  | <b>1</b> Cash – non-interest-bearing.....   | 460,883.                 | <b>1</b>  | 260,448.           |
|  | <b>2</b> Savings and temporary cash investments.....  | 55,575.                  | <b>2</b>  | 55,608.            |
|  | <b>3</b> Pledges and grants receivable, net.....  | 561,605.                 | <b>3</b>  | 514,775.           |
|  | <b>4</b> Accounts receivable, net.....  | 27,807.                  | <b>4</b>  | 28,766.            |
|  | <b>5</b> Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L.....   |                          | <b>5</b>  |                    |
|  | <b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L..... |                          | <b>6</b>  |                    |
|  | <b>7</b> Notes and loans receivable, net.....   |                          | <b>7</b>  |                    |
|  | <b>8</b> Inventories for sale or use.....   |                          | <b>8</b>  |                    |
|  | <b>9</b> Prepaid expenses and deferred charges.....   | 12,959.                  | <b>9</b>  | 17,736.            |
|  | <b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D.....   | <b>10a</b> 39,996.       |           |                    |
|  | <b>b</b> Less: accumulated depreciation.....  | <b>10b</b> 38,288.       | 3,371.    | <b>10c</b> 1,708.  |
|  | <b>11</b> Investments – publicly traded securities.....   |                          | <b>11</b> |                    |
|  | <b>12</b> Investments – other securities. See Part IV, line 11.....   |                          | <b>12</b> |                    |
|  | <b>13</b> Investments – program-related. See Part IV, line 11.....  |                          | <b>13</b> |                    |
|  | <b>14</b> Intangible assets.....  |                          | <b>14</b> |                    |
|  | <b>15</b> Other assets. See Part IV, line 11.....   | 3,667.                   | <b>15</b> | 3,353.             |
| <b>16 Total assets.</b> Add lines 1 through 15 (must equal line 34)..... | 1,125,867.  | <b>16</b>                | 882,394.  |                    |
| <b>Liabilities</b>   | <b>17</b> Accounts payable and accrued expenses.....  | 95,513.                  | <b>17</b> | 51,993.            |
|  | <b>18</b> Grants payable.....   | 1,058,825.               | <b>18</b> | 1,021,911.         |
|  | <b>19</b> Deferred revenue.....   |                          | <b>19</b> |                    |
|  | <b>20</b> Tax-exempt bond liabilities.....  |                          | <b>20</b> |                    |
|  | <b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D.....  |                          | <b>21</b> |                    |
|  | <b>22</b> Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L.....   |                          | <b>22</b> |                    |
|  | <b>23</b> Secured mortgages and notes payable to unrelated third parties.....   |                          | <b>23</b> |                    |
|  | <b>24</b> Unsecured notes and loans payable to unrelated third parties.....   |                          | <b>24</b> |                    |
|  | <b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.....  | 65,477.                  | <b>25</b> | 70,453.            |
|  | <b>26 Total liabilities.</b> Add lines 17 through 25.....   | 1,219,815.               | <b>26</b> | 1,144,357.         |
| <b>Net Assets or Fund Balances</b>                                       | <b>Organizations that follow SFAS 117 (ASC 958), check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>   |                          |           |                    |
|  | <b>27</b> Unrestricted net assets.....  | -118,948.                | <b>27</b> | -286,963.          |
|  | <b>28</b> Temporarily restricted net assets.....  | 25,000.                  | <b>28</b> | 25,000.            |
|  | <b>29</b> Permanently restricted net assets.....  |                          | <b>29</b> |                    |
|  | <b>Organizations that do not follow SFAS 117 (ASC 958), check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>  |                          |           |                    |
|  | <b>30</b> Capital stock or trust principal, or current funds.....   |                          | <b>30</b> |                    |
|  | <b>31</b> Paid-in or capital surplus, or land, building, or equipment fund.....   |                          | <b>31</b> |                    |
|  | <b>32</b> Retained earnings, endowment, accumulated income, or other funds.....   |                          | <b>32</b> |                    |
|  | <b>33</b> Total net assets or fund balances.....  | -93,948.                 | <b>33</b> | -261,963.          |
| <b>34</b> Total liabilities and net assets/fund balances.....            | 1,125,867.  | <b>34</b>                | 882,394.  |                    |

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI

|           |  |           |           |
|-----------|--|-----------|-----------|
| <b>1</b>  | Total revenue (must equal Part VIII, column (A), line 12)  | <b>1</b>  | 484,096.  |
| <b>2</b>  | Total expenses (must equal Part IX, column (A), line 25)   | <b>2</b>  | 652,111.  |
| <b>3</b>  | Revenue less expenses. Subtract line 2 from line 1   | <b>3</b>  | -168,015. |
| <b>4</b>  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                      | <b>4</b>  | -93,948.  |
| <b>5</b>  | Net unrealized gains (losses) on investments   | <b>5</b>  |           |
| <b>6</b>  | Donated services and use of facilities   | <b>6</b>  |           |
| <b>7</b>  | Investment expenses  | <b>7</b>  |           |
| <b>8</b>  | Prior period adjustments   | <b>8</b>  |           |
| <b>9</b>  | Other changes in net assets or fund balances (explain in Schedule O)   | <b>9</b>  | 0.        |
| <b>10</b> | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B)) | <b>10</b> | -261,963. |

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII

|            |   | Yes | No |
|------------|---|-----|----|
| <b>1</b>   | Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.   |     |    |
| <b>2 a</b> | Were the organization's financial statements compiled or reviewed by an independent accountant?<br>If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis |     | X  |
| <b>2 b</b> | Were the organization's financial statements audited by an independent accountant?<br>If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                           |     | X  |
| <b>2 c</b> | If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.   |     |    |
| <b>3 a</b> | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  |     | X  |
| <b>3 b</b> | If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.   |     |    |

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No. 1545-0047

**2018**

**Open to Public Inspection**

|  |   |
|--|---|
| Name of the organization<br><b>ENVIRONMENTAL FEDERATION OF CALIFORNIA<br/>DBA EARTH SHARE CALIFORNIA</b> | Employer identification number<br><b>94-2840364</b> |
|--|---|

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: \_\_\_\_\_
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8  A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9  An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: \_\_\_\_\_
- 10  An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11  An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
  - a  **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
  - b  **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
  - c  **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
  - d  **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
  - e  Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
  - f Enter the number of supported organizations .....
  - g Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1-10 above (see instructions)) | (iv) Is the organization listed in your governing document? |    | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
|------------------------------------|----------|---|---|----|---|---|
|                                    |          |   | Yes   | No |   |   |
| (A)                                |          |   |   |    |   |   |
| (B)                                |          |   |   |    |   |   |
| (C)                                |          |   |   |    |   |   |
| (D)                                |          |   |   |    |   |   |
| (E)                                |          |   |   |    |   |   |
| <b>Total</b>                       |          |   |   |    |   |   |

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2014   | (b) 2015   | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total  |
|--|------------|------------|----------|----------|----------|------------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.) . . . . .  | 1,086,089. | 1,056,614. | 895,523. | 600,022. | 483,727. | 4,121,975. |
| <b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. . . . .  |            |            |          |          |          | 0.         |
| <b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .   |            |            |          |          |          | 0.         |
| <b>4 Total.</b> Add lines 1 through 3. . . . .   | 1,086,089. | 1,056,614. | 895,523. | 600,022. | 483,727. | 4,121,975. |
| <b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . . |            |            |          |          |          | 0.         |
| <b>6 Public support.</b> Subtract line 5 from line 4. . . . .  |            |            |          |          |          | 4,121,975. |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2014   | (b) 2015   | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total  |
|---|------------|------------|----------|----------|----------|------------|
| <b>7</b> Amounts from line 4. . . . .   | 1,086,089. | 1,056,614. | 895,523. | 600,022. | 483,727. | 4,121,975. |
| <b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources. . . . .   | 263.       | 319.       | 306.     | 344.     | 369.     | 1,601.     |
| <b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on. . . . .  |            |            |          |          |          | 0.         |
| <b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . . .   |            |            |          |          |          | 0.         |
| <b>11 Total support.</b> Add lines 7 through 10. . . . .  |            |            |          |          |          | 4,123,576. |
| <b>12</b> Gross receipts from related activities, etc. (see instructions) . . . . .   |            |            |          |          | 12       | 0.         |
| <b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . . ▶ <input type="checkbox"/> |            |            |          |          |          |            |

**Section C. Computation of Public Support Percentage**

|   |           |         |
|---|-----------|---------|
| <b>14</b> Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)). . . . . | <b>14</b> | 99.96 % |
| <b>15</b> Public support percentage from 2017 Schedule A, Part II, line 14. . . . .                       | <b>15</b> | 99.97 % |

**16a 33-1/3% support test—2018.** If the organization did not check the box on line 13, and line 14 is 33-1/3% or more, check this box and **stop here**. The organization qualifies as a publicly supported organization. . . . . ▶

**b 33-1/3% support test—2017.** If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and **stop here**. The organization qualifies as a publicly supported organization. . . . . ▶

**17a 10%-facts-and-circumstances test—2018.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and **stop here**. Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. . . . . ▶

**b 10%-facts-and-circumstances test—2017.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and **stop here**. Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. . . . . ▶

**18 Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions. . . . . ▶

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.) . . . . .  |          |          |          |          |          |           |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose. . . . . |          |          |          |          |          |           |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513. . . . .   |          |          |          |          |          |           |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. . . . .  |          |          |          |          |          |           |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .   |          |          |          |          |          |           |
| <b>6 Total.</b> Add lines 1 through 5. . . . .   |          |          |          |          |          |           |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons. . . . .  |          |          |          |          |          |           |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year. . . . .           |          |          |          |          |          |           |
| <b>c</b> Add lines 7a and 7b. . . . .  |          |          |          |          |          |           |
| <b>8 Public support.</b> (Subtract line 7c from line 6.) . . . . .   |          |          |          |          |          |           |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| <b>9</b> Amounts from line 6. . . . .   |          |          |          |          |          |           |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources. . . . . |          |          |          |          |          |           |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. . . . .                           |          |          |          |          |          |           |
| <b>c</b> Add lines 10a and 10b. . . . .   |          |          |          |          |          |           |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on. . . . .      |          |          |          |          |          |           |
| <b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . . .                                 |          |          |          |          |          |           |
| <b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.) . . . . .  |          |          |          |          |          |           |

**14 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**. . . . . ▶

**Section C. Computation of Public Support Percentage**

|  |           |   |
|--|-----------|---|
| <b>15</b> Public support percentage for 2018 (line 8, column (f), divided by line 13, column (f)). . . . . | <b>15</b> | % |
| <b>16</b> Public support percentage from 2017 Schedule A, Part III, line 15. . . . .                       | <b>16</b> | % |

**Section D. Computation of Investment Income Percentage**

|  |           |   |
|--|-----------|---|
| <b>17</b> Investment income percentage for <b>2018</b> (line 10c, column (f), divided by line 13, column (f)). . . . . | <b>17</b> | % |
| <b>18</b> Investment income percentage from <b>2017</b> Schedule A, Part III, line 17. . . . .                         | <b>18</b> | % |

**19a 33-1/3% support tests—2018.** If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. . . . . ▶

**b 33-1/3% support tests—2017.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. . . . . ▶

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions. . . . . ▶

**Part IV Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

|  | Yes | No |
|--|-----|----|
| <b>1</b> Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>  |     |    |
| <b>2</b> Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>   |     |    |
| <b>3a</b> Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If 'Yes,' answer (b) and (c) below.</i>   |     |    |
| <b>b</b> Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If 'Yes,' describe in Part VI when and how the organization made the determination.</i>   |     |    |
| <b>c</b> Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use.</i>  |     |    |
| <b>4a</b> Was any supported organization not organized in the United States ('foreign supported organization')? <i>If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>   |     |    |
| <b>b</b> Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>  |     |    |
| <b>c</b> Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>   |     |    |
| <b>5a</b> Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i> |     |    |
| <b>b Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?   |     |    |
| <b>c Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?  |     |    |
| <b>6</b> Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If 'Yes,' provide detail in Part VI.</i>  |     |    |
| <b>7</b> Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).</i>  |     |    |
| <b>8</b> Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).</i>  |     |    |
| <b>9a</b> Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If 'Yes,' provide detail in Part VI.</i>  |     |    |
| <b>b</b> Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If 'Yes,' provide detail in Part VI.</i>  |     |    |
| <b>c</b> Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If 'Yes,' provide detail in Part VI.</i>   |     |    |
| <b>10a</b> Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If 'Yes,' answer 10b below.</i>   |     |    |
| <b>b</b> Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>   |     |    |

**Part IV Supporting Organizations** *(continued)*

|  | Yes | No |
|--|-----|----|
| <b>11</b> Has the organization accepted a gift or contribution from any of the following persons?  |     |    |
| <b>a</b> A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? |     |    |
| <b>b</b> A family member of a person described in (a) above?   |     |    |
| <b>c</b> A 35% controlled entity of a person described in (a) or (b) above? <i>If 'Yes' to a, b, or c, provide detail in Part VI.</i>  |     |    |

**Section B. Type I Supporting Organizations**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If 'No,' describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i> |     |    |
| <b>2</b> Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>   |     |    |

**Section C. Type II Supporting Organizations**

|  | Yes | No |
|--|-----|----|
| <b>1</b> Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If 'No,' describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i> |     |    |

**Section D. All Type III Supporting Organizations**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? |     |    |
| <b>2</b> Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>   |     |    |
| <b>3</b> By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If 'Yes,' describe in Part VI the role the organization's supported organizations played in this regard.</i>  |     |    |

**Section E. Type III Functionally Integrated Supporting Organizations**

|   |  |  |  |
|---|--|--|--|
| <b>1</b> Check the box next to the method that the organization used to satisfy the Integral Part Test during the year <b>(see instructions)</b> .  |  |  |  |
| <b>a</b> <input type="checkbox"/> The organization satisfied the Activities Test. <i>Complete line 2 below.</i>   |  |  |  |
| <b>b</b> <input type="checkbox"/> The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>  |  |  |  |
| <b>c</b> <input type="checkbox"/> The organization supported a governmental entity. <i>Describe in Part VI how you supported a government entity (see instructions).</i>  |  |  |  |
| <b>2</b> Activities Test. <b>Answer (a) and (b) below.</b>  |  |  |  |
| <b>a</b> Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i> |  |  |  |
| <b>b</b> Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>  |  |  |  |
| <b>3</b> Parent of Supported Organizations. <b>Answer (a) and (b) below.</b>  |  |  |  |
| <b>a</b> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>  |  |  |  |
| <b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If 'Yes,' describe in Part VI the role played by the organization in this regard.</i>   |  |  |  |

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

1  Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| <b>Section A – Adjusted Net Income</b> |  | (A) Prior Year | (B) Current Year (optional) |
|--|--|----------------|-----------------------------|
| 1                                      | Net short-term capital gain  | 1              |                             |
| 2                                      | Recoveries of prior-year distributions   | 2              |                             |
| 3                                      | Other gross income (see instructions)  | 3              |                             |
| 4                                      | Add lines 1 through 3.   | 4              |                             |
| 5                                      | Depreciation and depletion   | 5              |                             |
| 6                                      | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6              |                             |
| 7                                      | Other expenses (see instructions)  | 7              |                             |
| 8                                      | <b>Adjusted Net Income</b> (subtract lines 5, 6, and 7 from line 4)  | 8              |                             |

| <b>Section B – Minimum Asset Amount</b> |   | (A) Prior Year | (B) Current Year (optional) |
|---|---|----------------|-----------------------------|
| 1                                       | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): |                |                             |
| a                                       | Average monthly value of securities   | 1a             |                             |
| b                                       | Average monthly cash balances   | 1b             |                             |
| c                                       | Fair market value of other non-exempt-use assets  | 1c             |                             |
| d                                       | <b>Total</b> (add lines 1a, 1b, and 1c)   | 1d             |                             |
| e                                       | <b>Discount</b> claimed for blockage or other factors (explain in detail in <b>Part VI</b> ):                                   |                |                             |
| 2                                       | Acquisition indebtedness applicable to non-exempt-use assets  | 2              |                             |
| 3                                       | Subtract line 2 from line 1d.   | 3              |                             |
| 4                                       | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).                                 | 4              |                             |
| 5                                       | Net value of non-exempt-use assets (subtract line 4 from line 3)  | 5              |                             |
| 6                                       | Multiply line 5 by .035.  | 6              |                             |
| 7                                       | Recoveries of prior-year distributions  | 7              |                             |
| 8                                       | <b>Minimum Asset Amount</b> (add line 7 to line 6)  | 8              |                             |

| <b>Section C – Distributable Amount</b> |   |   | Current Year |
|---|---|---|--------------|
| 1                                       | Adjusted net income for prior year (from Section A, line 8, Column A)   | 1 |              |
| 2                                       | Enter 85% of line 1.  | 2 |              |
| 3                                       | Minimum asset amount for prior year (from Section B, line 8, Column A)  | 3 |              |
| 4                                       | Enter greater of line 2 or line 3.  | 4 |              |
| 5                                       | Income tax imposed in prior year  | 5 |              |
| 6                                       | <b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions). | 6 |              |

7  Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

BAA

Schedule A (Form 990 or 990-EZ) 2018

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations** (continued)

| Section D – Distributions  | Current Year |
|--|--------------|
| 1 Amounts paid to supported organizations to accomplish exempt purposes  |              |
| 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity      |              |
| 3 Administrative expenses paid to accomplish exempt purposes of supported organizations  |              |
| 4 Amounts paid to acquire exempt-use assets  |              |
| 5 Qualified set-aside amounts (prior IRS approval required)  |              |
| 6 Other distributions (describe in Part VI). See instructions.   |              |
| 7 <b>Total annual distributions.</b> Add lines 1 through 6.  |              |
| 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. |              |
| 9 Distributable amount for 2018 from Section C, line 6   |              |
| 10 Line 8 amount divided by line 9 amount  |              |

| Section E – Distribution Allocations (see instructions)   | (i)<br>Excess<br>Distributions | (ii)<br>Underdistributions<br>Pre-2018 | (iii)<br>Distributable<br>Amount for 2018 |
|---|--------------------------------|--|---|
| 1 Distributable amount for 2018 from Section C, line 6  |                                |  |   |
| 2 Underdistributions, if any, for years prior to 2018 (reasonable cause required – explain in Part VI). See instructions.   |                                |  |   |
| 3 Excess distributions carryover, if any, to 2018   |                                |  |   |
| a From 2013 . . . . .   |                                |  |   |
| b From 2014 . . . . .   |                                |  |   |
| c From 2015 . . . . .   |                                |  |   |
| d From 2016 . . . . .   |                                |  |   |
| e From 2017 . . . . .   |                                |  |   |
| f <b>Total</b> of lines 3a through e  |                                |  |   |
| g Applied to underdistributions of prior years  |                                |  |   |
| h Applied to 2018 distributable amount  |                                |  |   |
| i Carryover from 2013 not applied (see instructions)  |                                |  |   |
| j Remainder. Subtract lines 3g, 3h, and 3i from 3f.   |                                |  |   |
| 4 Distributions for 2018 from Section D, line 7: \$   |                                |  |   |
| a Applied to underdistributions of prior years  |                                |  |   |
| b Applied to 2018 distributable amount  |                                |  |   |
| c Remainder. Subtract lines 4a and 4b from 4.   |                                |  |   |
| 5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions. |                                |  |   |
| 6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.                        |                                |  |   |
| 7 <b>Excess distributions carryover to 2019.</b> Add lines 3j and 4c.   |                                |  |   |
| 8 Breakdown of line 7:  |                                |  |   |
| a Excess from 2014 . . . . .  |                                |  |   |
| b Excess from 2015 . . . . .  |                                |  |   |
| c Excess from 2016 . . . . .  |                                |  |   |
| d Excess from 2017 . . . . .  |                                |  |   |
| e Excess from 2018 . . . . .  |                                |  |   |

---

**Part VI** **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.  
(See instructions.)

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**Schedule B**  
**(Form 990, 990-EZ,**  
**or 990-PF)**

Department of the Treasury  
Internal Revenue Service

**Schedule of Contributors**

▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF.**  
▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.**

OMB No. 1545-0047

**2018**

Name of the organization  
ENVIRONMENTAL FEDERATION OF CALIFORNIA  
DBA EARTH SHARE CALIFORNIA

Employer identification number  
94-2840364

**Organization type** (check one):

**Filers of:**

Form 990 or 990-EZ

**Section:**

- 501(c)( 3 ) (enter number) organization  
 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation  
 527 political organization

Form 990-PF

- 501(c)(3) exempt private foundation  
 4947(a)(1) nonexempt charitable trust treated as a private foundation  
 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

**General Rule**

- For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

**Special Rules**

- For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering 'N/A' in column (b) instead of the contributor name and address), II, and III.
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year . . . . . ▶ \$ \_\_\_\_\_

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

**Schedule B (Form 990, 990-EZ, or 990-PF) (2018)**

|   |   |
|---|---|
| Name of organization<br><b>ENVIRONMENTAL FEDERATION OF CALIFORNIA</b> | Employer identification number<br><b>94-2840364</b> |
|---|---|

**Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a)<br>Number | (b)<br>Name, address, and ZIP + 4  | (c)<br>Total<br>contributions | (d)<br>Type of contribution   |
|---------------|--|-------------------------------|---|
| 1             | COUNTY OF LOS ANGELES<br>500 W. TEMPLE ST. ROOM 502<br>LOS ANGELES, CA 90012 | \$ 28,659.                    | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.) |
| ---           | -----  | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
| ---           | -----  | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
| ---           | -----  | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
| ---           | -----  | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |
| ---           | -----  | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.)            |

|   |   |
|---|---|
| Name of organization<br><b>ENVIRONMENTAL FEDERATION OF CALIFORNIA</b> | Employer identification number<br><b>94-2840364</b> |
|---|---|

**Part II** **Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No.<br>from<br>Part I | (b)<br>Description of noncash property given | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received |
|---------------------------|--|---|----------------------|
| -----                     | N/A<br>-----<br>-----<br>-----               | \$-----   | -----                |
| -----                     | -----<br>-----<br>-----                      | \$-----   | -----                |
| -----                     | -----<br>-----<br>-----                      | \$-----   | -----                |
| -----                     | -----<br>-----<br>-----                      | \$-----   | -----                |
| -----                     | -----<br>-----<br>-----                      | \$-----   | -----                |
| -----                     | -----<br>-----<br>-----                      | \$-----   | -----                |
| -----                     | -----<br>-----<br>-----                      | \$-----   | -----                |
| -----                     | -----<br>-----<br>-----                      | \$-----   | -----                |

|   |  |
|---|--|
| Name of organization<br><b>ENVIRONMENTAL FEDERATION OF CALIFORNIA</b> | Employer identification number<br>94-2840364 |
|---|--|

**Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor.** Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this information once. See instructions.) ..... ▶ \$ \_\_\_\_\_ *N/A*  
 Use duplicate copies of Part III if additional space is needed.

| (a)<br>No. from<br>Part I               | (b)<br>Purpose of gift | (c)<br>Use of gift                       | (d)<br>Description of how gift is held |
|---|------------------------|--|--|
| -----                                   | N/A                    |  |  |
|   | -----                  | -----                                    | -----                                  |
|   | -----                  | -----                                    | -----                                  |
| (e)<br>Transfer of gift                 |                        |  |  |
| Transferee's name, address, and ZIP + 4 |                        | Relationship of transferor to transferee |  |
| -----                                   |                        | -----                                    |  |
| -----                                   |                        | -----                                    |  |
| -----                                   |                        |  |  |
|   | -----                  | -----                                    | -----                                  |
|   | -----                  | -----                                    | -----                                  |
| (e)<br>Transfer of gift                 |                        |  |  |
| Transferee's name, address, and ZIP + 4 |                        | Relationship of transferor to transferee |  |
| -----                                   |                        | -----                                    |  |
| -----                                   |                        | -----                                    |  |
| -----                                   |                        |  |  |
|   | -----                  | -----                                    | -----                                  |
|   | -----                  | -----                                    | -----                                  |
| (e)<br>Transfer of gift                 |                        |  |  |
| Transferee's name, address, and ZIP + 4 |                        | Relationship of transferor to transferee |  |
| -----                                   |                        | -----                                    |  |
| -----                                   |                        | -----                                    |  |
| -----                                   |                        |  |  |
|   | -----                  | -----                                    | -----                                  |
|   | -----                  | -----                                    | -----                                  |
| (e)<br>Transfer of gift                 |                        |  |  |
| Transferee's name, address, and ZIP + 4 |                        | Relationship of transferor to transferee |  |
| -----                                   |                        | -----                                    |  |
| -----                                   |                        | -----                                    |  |

**SCHEDULE D  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Financial Statements**

▶ **Complete if the organization answered 'Yes' on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**  
▶ **Attach to Form 990.**

▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.**

OMB No. 1545-0047

**2018**

**Open to Public Inspection**

Name of the organization

ENVIRONMENTAL FEDERATION OF CALIFORNIA  
DBA EARTH SHARE CALIFORNIA

Employer identification number

94-2840364

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 6.

|   | (a) Donor advised funds | (b) Funds and other accounts |
|---|-------------------------|------------------------------|
| 1 Total number at end of year . . . . .                       |                         |                              |
| 2 Aggregate value of contributions to (during year) . . . . . |                         |                              |
| 3 Aggregate value of grants from (during year) . . . . .      |                         |                              |
| 4 Aggregate value at end of year . . . . .                    |                         |                              |

- 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?  Yes  No
- 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?  Yes  No

**Part II Conservation Easements.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply).
- |  |   |
|--|---|
| <input type="checkbox"/> Preservation of land for public use (e.g., recreation or education) | <input type="checkbox"/> Preservation of a historically important land area |
| <input type="checkbox"/> Protection of natural habitat                                       | <input type="checkbox"/> Preservation of a certified historic structure     |
| <input type="checkbox"/> Preservation of open space  |   |

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

|  | Held at the End of the Tax Year |
|--|---------------------------------|
| a Total number of conservation easements . . . . .   | 2 a                             |
| b Total acreage restricted by conservation easements . . . . .   | 2 b                             |
| c Number of conservation easements on a certified historic structure included in (a) . . . . .   | 2 c                             |
| d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register . . . . . | 2 d                             |

- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ \_\_\_\_\_
- 4 Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_
- 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?  Yes  No
- 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \_\_\_\_\_
- 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ \_\_\_\_\_
- 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?  Yes  No
- 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 8.

- 1 a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.
- b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
- (i) Revenue included on Form 990, Part VIII, line 1. . . . . ▶ \$ \_\_\_\_\_
- (ii) Assets included in Form 990, Part X. . . . . ▶ \$ \_\_\_\_\_
- 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
- a Revenue included on Form 990, Part VIII, line 1. . . . . ▶ \$ \_\_\_\_\_
- b Assets included in Form 990, Part X. . . . . ▶ \$ \_\_\_\_\_

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a  Public exhibition
  - b  Scholarly research
  - c  Preservation for future generations
  - d  Loan or exchange programs
  - e  Other \_\_\_\_\_
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1 a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No
- b If 'Yes,' explain the arrangement in Part XIII and complete the following table:
- |                                 | Amount |
|---------------------------------|--------|
| c Beginning balance             | 1 c    |
| d Additions during the year     | 1 d    |
| e Distributions during the year | 1 e    |
| f Ending balance                | 1 f    |
- 2 a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  Yes  No
- b If 'Yes,' explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII.

**Part V Endowment Funds.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 10.

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1 a Beginning of year balance                    |                  |                |                    |                      |                     |
| b Contributions                                  |                  |                |                    |                      |                     |
| c Net investment earnings, gains, and losses     |                  |                |                    |                      |                     |
| d Grants or scholarships                         |                  |                |                    |                      |                     |
| e Other expenditures for facilities and programs |                  |                |                    |                      |                     |
| f Administrative expenses                        |                  |                |                    |                      |                     |
| g End of year balance                            |                  |                |                    |                      |                     |

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment  \_\_\_\_\_ %
  - b Permanent endowment  \_\_\_\_\_ %
  - c Temporarily restricted endowment  \_\_\_\_\_ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3 a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- |  | Yes    | No |
|--|--------|----|
| (i) unrelated organizations  | 3a(i)  |    |
| (ii) related organizations   | 3a(ii) |    |
| b If 'Yes' on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b     |    |

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property  | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--------------------------|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1 a Land                 |                                      |                                 |                              |                |
| b Buildings              |                                      |                                 |                              |                |
| c Leasehold improvements |                                      |                                 |                              |                |
| d Equipment              |                                      | 14,246.                         | 12,538.                      | 1,708.         |
| e Other                  |                                      | 25,750.                         | 25,750.                      | 0.             |

**Total.** Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) 1,708.

**Part VII Investments – Other Securities.**

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security)        | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) Financial derivatives   |                |   |
| (2) Closely-held equity interests   |                |   |
| (3) Other   |                |   |
| (A) -----   |                |   |
| (B) -----   |                |   |
| (C) -----   |                |   |
| (D) -----   |                |   |
| (E) -----   |                |   |
| (F) -----   |                |   |
| (G) -----   |                |   |
| (H) -----   |                |   |
| (I) -----   |                |   |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, column (B) line 12.) |                |   |

**Part VIII Investments – Program Related.**

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment   | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1)   |                |   |
| (2)   |                |   |
| (3)   |                |   |
| (4)   |                |   |
| (5)   |                |   |
| (6)   |                |   |
| (7)   |                |   |
| (8)   |                |   |
| (9)   |                |   |
| (10)  |                |   |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, column (B) line 13.) |                |   |

**Part IX Other Assets.**

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description   | (b) Book value |
|---|----------------|
| (1)   |                |
| (2)   |                |
| (3)   |                |
| (4)   |                |
| (5)   |                |
| (6)   |                |
| (7)   |                |
| (8)   |                |
| (9)   |                |
| (10)  |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, column (B) line 15.) |                |

**Part X Other Liabilities.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| (a) Description of liability  | (b) Book value |
|---|----------------|
| (1) Federal income taxes  |                |
| (2) AFFILIATION FEES PAYABLE  | 70,453.        |
| (3)   |                |
| (4)   |                |
| (5)   |                |
| (6)   |                |
| (7)   |                |
| (8)   |                |
| (9)   |                |
| (10)  |                |
| (11)  |                |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, column (B) line 25.) | 70,453.        |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII. **SEE PART XIII.**

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.** N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

|          |   |            |            |  |
|----------|---|------------|------------|--|
| <b>1</b> | Total revenue, gains, and other support per audited financial statements                        |            | <b>1</b>   |  |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                             |            |            |  |
|          | <b>a</b> Net unrealized gains (losses) on investments   | <b>2 a</b> |            |  |
|          | <b>b</b> Donated services and use of facilities   | <b>2 b</b> |            |  |
|          | <b>c</b> Recoveries of prior year grants  | <b>2 c</b> |            |  |
|          | <b>d</b> Other (Describe in Part XIII.)   | <b>2 d</b> |            |  |
|          | <b>e</b> Add lines <b>2 a</b> through <b>2 d</b>  |            | <b>2 e</b> |  |
| <b>3</b> | Subtract line <b>2 e</b> from line <b>1</b>   |            | <b>3</b>   |  |
| <b>4</b> | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                            |            |            |  |
|          | <b>a</b> Investment expenses not included on Form 990, Part VIII, line 7b                       | <b>4 a</b> |            |  |
|          | <b>b</b> Other (Describe in Part XIII.)   | <b>4 b</b> |            |  |
|          | <b>c</b> Add lines <b>4 a</b> and <b>4 b</b>  |            | <b>4 c</b> |  |
| <b>5</b> | Total revenue. Add lines <b>3</b> and <b>4 c</b> . (This must equal Form 990, Part I, line 12.) |            | <b>5</b>   |  |

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.** N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

|          |  |            |            |  |
|----------|--|------------|------------|--|
| <b>1</b> | Total expenses and losses per audited financial statements                                       |            | <b>1</b>   |  |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part IX, line 25:                                |            |            |  |
|          | <b>a</b> Donated services and use of facilities  | <b>2 a</b> |            |  |
|          | <b>b</b> Prior year adjustments  | <b>2 b</b> |            |  |
|          | <b>c</b> Other losses  | <b>2 c</b> |            |  |
|          | <b>d</b> Other (Describe in Part XIII.)  | <b>2 d</b> |            |  |
|          | <b>e</b> Add lines <b>2 a</b> through <b>2 d</b>   |            | <b>2 e</b> |  |
| <b>3</b> | Subtract line <b>2 e</b> from line <b>1</b>  |            | <b>3</b>   |  |
| <b>4</b> | Amounts included on Form 990, Part IX, line 25, but not on line 1:                               |            |            |  |
|          | <b>a</b> Investment expenses not included on Form 990, Part VIII, line 7b                        | <b>4 a</b> |            |  |
|          | <b>b</b> Other (Describe in Part XIII.)  | <b>4 b</b> |            |  |
|          | <b>c</b> Add lines <b>4 a</b> and <b>4 b</b>   |            | <b>4 c</b> |  |
| <b>5</b> | Total expenses. Add lines <b>3</b> and <b>4 c</b> . (This must equal Form 990, Part I, line 18.) |            | <b>5</b>   |  |

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

**PART X - FIN 48 FOOTNOTE**

ENVIRONMENTAL FEDERATION OF CALIFORNIA'S INCOME TAX RETURNS ARE SUBJECT TO EXAMINATION BY FEDERAL AND STATE TAXING AUTHORITIES, GENERALLY FOR THREE YEARS AND FOUR YEARS, RESPECTIVELY, AFTER THEY ARE FILED. THE FEDERATION BELIEVES THAT THERE ARE NO MATERIAL UNCERTAIN TAX POSITIONS WHICH REQUIRE ADJUSTMENT TO THE FINANCIAL STATEMENTS OR ADDITIONAL FOOTNOTE DISCLOSURE.

**SCHEDULE I  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information

OMB No. 1545-0047

**2018**

**Open to Public  
Inspection**

|  |   |
|--|---|
| Name of the organization<br><b>ENVIRONMENTAL FEDERATION OF CALIFORNIA<br/>DBA EARTH SHARE CALIFORNIA</b> | Employer identification number<br><b>94-2840364</b> |
|--|---|

**Part I General Information on Grants and Assistance**

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name and address of organization or government                                 | (b) EIN    | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
|--|------------|---------------------------------|--------------------------|-----------------------------------|---|---------------------------------------|------------------------------------|
| (1) NATURE CONSERVANCY CA<br>201 MISSION ST., 4TH FLOOR<br>SAN FRANCISCO, CA 94105   | 53-0242652 | 501 (C) (3)                     | 16,366.                  | 0.                                | BOOK  | N/A                                   | UNRESTRICTED                       |
| (2) SURFRIDER FOUNDATION<br>942 CALLE NEGOCIO, STE 350<br>SAN CLEMENTE, CA 92674     | 95-3941826 | 501 (C) (3)                     | 11,820.                  | 0.                                | BOOK  | N/A                                   | UNRESTRICTED                       |
| (3) SIERRA CLUB FOUNDATION<br>2101 WEBSTER ST. STE 1250<br>SAN FRANCISCO, CA 94105   | 94-6069890 | 501 (C) (3)                     | 13,084.                  | 0.                                | BOOK  | N/A                                   | UNRESTRICTED                       |
| (4) NATURAL RESOURCES DEF.<br>111 SUTTER ST, 20TH FLOOR<br>SAN FRANCISCO, CA 94104   | 13-2654926 | 501 (C) (3)                     | 9,266.                   | 0.                                | BOOK  | N/A                                   | UNRESTRICTED                       |
| (5) RAILS TO TRAILS CONSER<br>1736 FRANKLYN STREET, STE 550<br>OAKLAND, CA 94612     | 52-1437006 | 501 (C) (3)                     | 6,349.                   | 0.                                | BOOK  | N/A                                   | UNRESTRICTED                       |
| (6) BAY AREA RIDGE TRAIL<br>1007 GEN. KENNEDY AVE., STE 3<br>SAN FRANCISCO, CA 94129 | 94-3148503 | 501 (C) (3)                     | 6,142.                   | 0.                                | BOOK  | N/A                                   | UNRESTRICTED                       |
| (7) DESERT TORTOISE PRES.<br>4067 MISSION INN AVE<br>RIVERSIDE, CA 92501             | 23-7413415 | 501 (C) (3)                     | 5,300.                   | 0.                                | BOOK  | N/A                                   | UNRESTRICTED                       |
| (8) GOLDEN GATE NAT'L PARK<br>FORT MASON CENTER, BLDG 201<br>SAN FRANCISCO, CA 94123 | 94-2781708 | 501 (C) (3)                     | 5,636.                   | 0.                                | BOOK  | N/A                                   | UNRESTRICTED                       |

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ **10**
- 3 Enter total number of other organizations listed in the line 1 table ▶ **1**

**Part III Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---------------------------------|--------------------------|--------------------------|----------------------------------|---|---------------------------------------|
| 1                               |                          |                          |                                  |   |                                       |
| 2                               |                          |                          |                                  |   |                                       |
| 3                               |                          |                          |                                  |   |                                       |
| 4                               |                          |                          |                                  |   |                                       |
| 5                               |                          |                          |                                  |   |                                       |
| 6                               |                          |                          |                                  |   |                                       |
| 7                               |                          |                          |                                  |   |                                       |

**Part IV Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

**PART IV - ADDITIONAL SUPPLEMENTAL INFORMATION**

EARTHSHARE ANNUALLY RECEIVES FROM ITS MEMBERS AUDITS, IRS FORM 990S, 501(C)(3) DETERMINATION LETTERS, STATEMENTS OF THEIR ACTIVITIES IN THE UNITED STATES, AND AN ANNUAL REPORTING ON THE USES OF FUNDS RECEIVED FROM EARTHSHARE.



**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.  
▶ Attach to Form 990 or 990-EZ.

▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No. 1545-0047

**2018**

**Open to Public  
Inspection**

ENVIRONMENTAL FEDERATION OF CALIFORNIA  
DBA EARTH SHARE CALIFORNIA

Employer identification number

94-2840364

**FORM 990, PART I, LINE 1 - ORGANIZATION MISSION OR SIGNIFICANT ACTIVITIES**

THE PRIMARY PURPOSE OF THE ORGANIZATION IS TO BROADEN ITS AFFILIATES' (501(C)(3) ORGANIZATIONS) FINANCIAL SUPPORT BY OBTAINING ACCESS TO AND COORDINATING PARTICIPATION IN CORPORATE AND GOVERNMENTAL PAYROLL DEDUCTION FUNDRAISING CAMPAIGNS. AS OF JUNE 30, 2019, THE AGENCY REPRESENTED 31 ENVIRONMENTAL ORGANIZATIONS IN OVER 119 WORKPLACE GIVING CAMPAIGNS.

**FORM 990, PART III, LINE 1 - ORGANIZATION MISSION**

THE PRIMARY PURPOSE OF THE ORGANIZATION IS TO BROADEN ITS AFFILIATES' (501(C)(3) ORGANIZATIONS) FINANCIAL SUPPORT BY OBTAINING ACCESS TO AND COORDINATING PARTICIPATION IN CORPORATE AND GOVERNMENTAL PAYROLL DEDUCTION FUNDRAISING CAMPAIGNS. AS OF JUNE 30, 2019, THE AGENCY REPRESENTED 31 ENVIRONMENTAL ORGANIZATIONS IN OVER 119 WORKPLACE GIVING CAMPAIGNS.

**FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS**

1) CFO WORKS WITH TAX PREPARERS TO FINALIZE DRAFT OF FORM 990. 2) ONCE DRAFT IS COMPLETED, COPY OF DRAFT WILL BE SUBMITTED TO ESCA FINANCE AND AUDIT COMMITTEE MEMBERS, AS WELL AS ESCA'S EXECUTIVE DIRECTOR. 3) ESCA FINANCE AND AUDIT COMMITTEE MEMBERS, AS WELL AS EXECUTIVE DIRECTOR, WILL REVIEW THE DRAFT AND MAKE SUGGESTIONS FOR NECESSARY CHANGES TO CFO, WHO WILL REVIEW COMMENTS AND DISCUSS AS NEEDED WITH TAX PREPARERS. 4) IF NECESSARY, ANY CHANGES NEEDED WILL BE INCORPORATED INTO THE FORM 990 AND A SECOND DRAFT PREPARED. 5) A FORMAL MEETING OF THE FINANCE AND/OR AUDIT COMMITTEES WILL BE SCHEDULED, DURING WHICH THE PROPOSED FINAL VERSION OF THE FORM 990 WILL BE DISCUSSED AND A VOTE TAKEN TO APPROVE THE DRAFT. 6) SHOULD THE MEETING OF THE FINANCE AND/OR AUDIT COMMITTEES RESULT IN MORE SUGGESTED CHANGES, THEN THESE CHANGES WILL BE DISCUSSED WITH THE TAX PREPARERS AND INCORPORATED INTO THE FORM 990. THEN, A FINAL DRAFT WILL BE RE-SUBMITTED TO THE FINANCE AND/OR AUDIT COMMITTEES FOR THEIR FINAL APPROVAL. 7) ONCE THE FINANCE AND/OR AUDIT COMMITTEES

|  |  |
|--|--|
| Name of the organization<br>ENVIRONMENTAL FEDERATION OF CALIFORNIA<br>DBA EARTH SHARE CALIFORNIA | Employer identification number<br>94-2840364 |
|--|--|

**FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS (CONTINUED)**

APPROVE THE FINAL VERSION OF THE FORM 990, THE TAX PREPARERS WILL THEN FILE THE FORM 990.

**FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS**

PER THE WRITTEN CONFLICT OF INTEREST POLICY, IT IS THE RESPONSIBILITY OF EACH BOARD MEMBER, AS WELL AS STAFF, TO REPORT ANY POTENTIAL CONFLICTS OF INTEREST ON AN ANNUAL BASIS. THEREFORE, EACH YEAR, ALL BOARD MEMBERS AND ESCA STAFF ARE REQUIRED TO COMPLETE A FULL DISCLOSURE FORM CONCERNING PERTINENT ASPECTS OF ANY POTENTIAL OR ACTUAL CONFLICTS OF INTEREST AND TO SIGN AND DATE THE FORM. THESE FORMS ARE REVIEWED TO DETERMINE IF THERE HAVE BEEN ANY REPORTED CONFLICTS OF INTEREST. ANY REPORTED POTENTIAL OR ACTUAL CONFLICTS OF INTEREST WOULD BE INVESTIGATED BY THE EXECUTIVE COMMITTEE TO DETERMINE WHETHER OR NOT THEY REQUIRE ANY ACTION ON THE PART OF THE FULL BOARD, UP TO AND INCLUDING REMOVAL FROM THE BOARD SHOULD THAT BE DEEMED NECESSARY.

**FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT**

THE PROCESS FOR DETERMINING THE INITIAL COMPENSATION TO OFFER THE EXECUTIVE DIRECTOR AND THE CHIEF FINANCIAL OFFICER IS CONDUCTED BY THE PERSONNEL COMMITTEE. THE COMMITTEE CONSIDERS COMPARABILITY DATA, DUTIES AND RESPONSIBILITIES OF THE POSITION(S) MEETING OF ORGANIZATIONAL OBJECTIVES, AND THE ORGANIZATIONS CURRENT FINANCIAL STATE. THE PERSONNEL COMMITTEE SUBMITS ITS REVIEW AND RECOMMENDATION OF COMPENSATION TO THE EXECUTIVE COMMITTEE FOR ITS RECOMMENDATION FOR FINAL APPROVAL TO THE BOARD OF DIRECTORS BEFORE THE INITIAL OFFER IS MADE.

THE ANNUAL REVIEW OF THE EXECUTIVE DIRECTOR IS CONDUCTED BY THE PERSONNEL COMMITTEE. THE PERSONNEL COMMITTEE CONDUCTS AN ANNUAL REVIEW ALLOWING FOR INPUT FROM THE ED, ORGANIZATION STAFF, MEMBER GROUPS AND BOARD OF DIRECTORS. A REVIEW OF THE ED'S ACCOMPLISHMENTS IS ALSO TAKEN IN CONSIDERATION AND REVIEWED AGAINST THE ANNUAL WORK

Name of the organization ENVIRONMENTAL FEDERATION OF CALIFORNIA  
DBA EARTH SHARE CALIFORNIA

Employer identification number  
94-2840364

**FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT (CON**

PLAN AND REVENUE. ONCE THE REVIEW IS COMPLETED THE PERSONNEL COMMITTEE HAS A CLOSED DOOR SESSION FOR REVIEW AND DISCUSSION. THE COMMITTEE THEN MEETS IN A CLOSED DOOR SESSION WITH THE EXECUTIVE COMMITTEE MEMBERS FOR FINAL APPROVAL OF SALARY INCREASE AND BONUS, IF TO BE OFFERED, TO THE ED. ANY CONSIDERATION OF A SALARY INCREASE OR BONUS IS DONE WITHIN THE CONSTRAINTS OF THE ORGANIZATION'S ANNUAL BUDGET. THE PRESIDENT OF THE BOARD HAS THE FINAL MEETING WITH THE ED TO PRESENT THE ANNUAL REVIEW AND THE SALARY AND BONUS TO BE OFFERED.

**FORM 990, PART VI, LINE 15B - COMPENSATION REVIEW & APPROVAL PROCESS - OFFICERS & KEY EMPLOYEES**

PRESENTLY THE ANNUAL REVIEW OF THE CFO IS CONDUCTED BY THE EXECUTIVE DIRECTOR. IN THE FUTURE, SHOULD THE ORGANIZATION GROW TO ACCOMMODATE ADDITIONAL KEY EMPLOYEES A REVIEW OF COMPENSATION WILL BE DONE BY THE PERSONNEL COMMITTEE.

**FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE**

FOR THE PRESENT TIME, THE GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE TO THE PUBLIC UPON REQUEST. FORM 990, FINANCIAL STATEMENTS, AND PRIVACY POLICY CAN BE VIEWED ON EARTHSHARE CALIFORNIA'S WEBSITE, OR ONLINE AT GUIDESTAR AND CHARITY NAVIGATOR.

# Application for Automatic Extension of Time To File an Exempt Organization Return

► **File a separate application for each return.**  
► **Go to [www.irs.gov/Form8868](http://www.irs.gov/Form8868) for the latest information.**

**Electronic filing (e-file).** You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit [www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits](http://www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits).

## Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

**Enter filer's identifying number, see instructions**

|                      |   |  |
|----------------------|---|--|
| <b>Type or print</b> | Name of exempt organization or other filer, see instructions.<br><b>ENVIRONMENTAL FEDERATION OF CALIFORNIA<br/>DBA EARTH SHARE CALIFORNIA</b>                                 | Employer identification number (EIN) or<br><b>94-2840364</b> |
|                      | File by the due date for filing your return. See instructions.<br>Number, street, and room or suite number. If a P.O. box, see instructions.<br><b>870 MARKET STREET #703</b> | Social security number (SSN)                                 |
|                      | City, town or post office, state, and ZIP code. For a foreign address, see instructions.<br><b>SAN FRANCISCO, CA 94102</b>  |  |

Enter the Return Code for the return that this application is for (file a separate application for each return) ..... **01**

| Application Is For                          | Return Code | Application Is For                | Return Code |
|---|-------------|-----------------------------------|-------------|
| Form 990 or Form 990-EZ                     | 01          | Form 990-T (corporation)          | 07          |
| Form 990-BL                                 | 02          | Form 1041-A                       | 08          |
| Form 4720 (individual)                      | 03          | Form 4720 (other than individual) | 09          |
| Form 990-PF                                 | 04          | Form 5227                         | 10          |
| Form 990-T (section 401(a) or 408(a) trust) | 05          | Form 6069                         | 11          |
| Form 990-T (trust other than above)         | 06          | Form 8870                         | 12          |

• The books are in the care of ► PATRICIA SMITH -----

Telephone No. ► 415-981-1999 Fax No. ► \_\_\_\_\_

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) \_\_\_\_\_. If this is for the whole group, check this box . If it is for part of the group, check this box  and attach a list with the names and EINs of all members the extension is for.

**1** I request an automatic 6-month extension of time until 5/15, 2020, to file the exempt organization return for the organization named above. The extension is for the organization's return for:

- calendar year 20 \_\_\_\_ or
- tax year beginning 7/01, 2018, and ending 6/30, 2019.

**2** If the tax year entered in line 1 is for less than 12 months, check reason:  Initial return  Final return  Change in accounting period

|   |           |    |    |
|---|-----------|----|----|
| <b>3a</b> If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.....                                   | <b>3a</b> | \$ | 0. |
| <b>b</b> If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit..... | <b>3b</b> | \$ | 0. |
| <b>c Balance due.</b> Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.....              | <b>3c</b> | \$ | 0. |

**Caution:** If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

**BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.**

July 21, 2017

Patricia Smith, Executive Director  
EarthShare California  
49 Powell Street, Suite 510  
San Francisco, CA 94102

Dear Pat:

As requested, attached is one PDF copy of the financial statements of Environmental Federation of California, Inc. (operating as EarthShare California) for the years ended June 30, 2016 and 2015, together with our Independent Auditors' Report thereon.

If you have any questions or need additional copies, please do not hesitate to call me.

Sincerely,



Kenneth A. Preston

KAP:mh

Enclosures

**ENVIRONMENTAL FEDERATION  
OF CALIFORNIA, INC.  
(Operating as EarthShare California)**

**FINANCIAL STATEMENTS**

**For the Years Ended  
June 30, 2016 and 2015**

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## Independent Auditors' Report

Board of Directors  
Environmental Federation of California, Inc.

We have audited the accompanying financial statements of Environmental Federation of California, Inc. (operating as EarthShare California), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Environmental Federation of California, Inc. as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Bregante + Company LLP*

San Francisco, California  
July 17, 2017

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**STATEMENTS OF FINANCIAL POSITION**

**June 30, 2016 and 2015**

|  | 2016         | 2015         |
|--|--------------|--------------|
| <b>ASSETS</b>  |              |              |
| Assets:  |              |              |
| Cash   | \$ 385,197   | \$ 547,325   |
| Pledges receivable, net of allowance for uncollectible<br>pledges of \$92,731 and \$77,832 | 934,814      | 813,376      |
| Accounts receivable  | -            | 9,217        |
| Grants receivable  | 25,000       | -            |
| Prepaid expenses   | 10,323       | 14,101       |
| Property and equipment, net of accumulated<br>depreciation of \$33,632 and \$32,396        | 3,178        | 3,959        |
| Deposits   | 3,308        | 2,760        |
| Total assets   | \$ 1,361,820 | \$ 1,390,738 |
| <b>LIABILITIES AND NET ASSETS</b>  |              |              |
| Liabilities:   |              |              |
| Accounts payable and accrued liabilities   | \$ 156,585   | \$ 156,408   |
| Campaign proceeds payable, net   | 988,046      | 987,472      |
| Affiliation fees payable to national confederation   | 61,268       | 39,499       |
| Total liabilities  | 1,205,899    | 1,183,379    |
| Net assets:  |              |              |
| Unrestricted   | 129,210      | 204,648      |
| Temporarily restricted   | 26,711       | 2,711        |
| Total net assets   | 155,921      | 207,359      |
| Total liabilities and net assets   | \$ 1,361,820 | \$ 1,390,738 |

See accompanying notes to the financial statements.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**STATEMENTS OF ACTIVITIES**

**For the Years Ended June 30, 2016 and 2015**

|   | 2016              |                           |                   | 2015              |                           |                   |
|---|-------------------|---------------------------|-------------------|-------------------|---------------------------|-------------------|
|   | Unrestricted      | Temporarily<br>restricted | Total             | Unrestricted      | Temporarily<br>restricted | Total             |
| Support and revenue:                                      |                   |                           |                   |                   |                           |                   |
| Campaign revenue:   |                   |                           |                   |                   |                           |                   |
| Campaign results (gross)                                  | \$ 956,558        | \$ -                      | \$ 956,558        | \$ 1,095,329      | \$ -                      | \$ 1,095,329      |
| Total shrinkage   | <u>(40,052)</u>   | <u>-</u>                  | <u>(40,052)</u>   | <u>(61,788)</u>   | <u>-</u>                  | <u>(61,788)</u>   |
| Net total pledges   | <u>916,506</u>    | <u>-</u>                  | <u>916,506</u>    | <u>1,033,541</u>  | <u>-</u>                  | <u>1,033,541</u>  |
| Less designations to others                               | (570,269)         | -                         | (570,269)         | (642,792)         | -                         | (642,792)         |
| Shrinkage on designated to others                         | <u>22,913</u>     | <u>-</u>                  | <u>22,913</u>     | <u>36,260</u>     | <u>-</u>                  | <u>36,260</u>     |
| Net designations to other                                 | <u>(547,356)</u>  | <u>-</u>                  | <u>(547,356)</u>  | <u>(606,532)</u>  | <u>-</u>                  | <u>(606,532)</u>  |
| Net undesignated pledges                                  | 369,150           | -                         | 369,150           | 427,009           | -                         | 427,009           |
| Other revenue:  |                   |                           |                   |                   |                           |                   |
| Administrative fees for raising funds on behalf of others | 304,309           | -                         | 304,309           | 387,803           | -                         | 387,803           |
| Contributions   | 114,108           | 25,000                    | 139,108           | 51,598            | -                         | 51,598            |
| In-kind donations   | 1,000             | -                         | 1,000             | 950               | -                         | 950               |
| Interest and dividend income                              | 318               | -                         | 318               | 263               | -                         | 263               |
| Net assets released from restrictions:                    |                   |                           |                   |                   |                           |                   |
| Satisfaction of program restrictions                      | <u>1,000</u>      | <u>(1,000)</u>            | <u>-</u>          | <u>1,000</u>      | <u>(1,000)</u>            | <u>-</u>          |
| Total support and revenue                                 | <u>789,885</u>    | <u>24,000</u>             | <u>813,885</u>    | <u>868,623</u>    | <u>(1,000)</u>            | <u>867,623</u>    |
| Expenses:   |                   |                           |                   |                   |                           |                   |
| Program services:   |                   |                           |                   |                   |                           |                   |
| Undesignated campaign proceeds distributions              | 369,150           | -                         | 369,150           | 427,009           | -                         | 427,009           |
| Other program expenses                                    | <u>283,817</u>    | <u>-</u>                  | <u>283,817</u>    | <u>307,836</u>    | <u>-</u>                  | <u>307,836</u>    |
| Total program services                                    | 652,967           | -                         | 652,967           | 734,845           | -                         | 734,845           |
| General and administrative                                | 161,366           | -                         | 161,366           | 161,126           | -                         | 161,126           |
| Fundraising   | <u>50,990</u>     | <u>-</u>                  | <u>50,990</u>     | <u>50,175</u>     | <u>-</u>                  | <u>50,175</u>     |
| Total expenses  | <u>865,323</u>    | <u>-</u>                  | <u>865,323</u>    | <u>946,146</u>    | <u>-</u>                  | <u>946,146</u>    |
| Changes in net assets                                     | (75,438)          | 24,000                    | (51,438)          | (77,523)          | (1,000)                   | (78,523)          |
| Net assets, beginning of year                             | <u>204,648</u>    | <u>2,711</u>              | <u>207,359</u>    | <u>282,171</u>    | <u>3,711</u>              | <u>285,882</u>    |
| Net assets, end of year                                   | <u>\$ 129,210</u> | <u>\$ 26,711</u>          | <u>\$ 155,921</u> | <u>\$ 204,648</u> | <u>\$ 2,711</u>           | <u>\$ 207,359</u> |

See accompanying notes to the financial statements.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**STATEMENTS OF CASH FLOWS**

**For the Years Ended June 30, 2016 and 2015**

|  | <u>2016</u>       | <u>2015</u>       |
|--|-------------------|-------------------|
| Cash flows from operating activities:  |                   |                   |
| Changes in net assets  | \$ (51,438)       | \$ (78,523)       |
| Adjustments to reconcile changes in net assets to net cash used by operating activities: |                   |                   |
| Depreciation   | 1,297             | 1,196             |
| (Increase) decrease in assets:   |                   |                   |
| Pledges receivable, net  | (121,438)         | (118,914)         |
| Accounts receivable  | 9,217             | (7,997)           |
| Grants receivable  | (25,000)          | -                 |
| Prepaid expenses   | 3,778             | (533)             |
| Deposits   | (548)             | -                 |
| Increase (decrease) in liabilities:  |                   |                   |
| Accounts payable and accrued liabilities   | 177               | 49,420            |
| Campaign proceeds payable, net   | 574               | (93,604)          |
| Affiliation fees payable to national confederation                                       | <u>21,769</u>     | <u>(42,660)</u>   |
| Total adjustments  | <u>(110,174)</u>  | <u>(213,092)</u>  |
| Net cash used by operating activities  | <u>(161,612)</u>  | <u>(291,615)</u>  |
| Cash flows from investing activities:  |                   |                   |
| Purchases of property and equipment  | <u>(516)</u>      | <u>(1,835)</u>    |
| Net cash used by investing activities  | (516)             | (1,835)           |
| Net decrease in cash   | (162,128)         | (293,450)         |
| Cash, beginning of year  | <u>547,325</u>    | <u>840,775</u>    |
| Cash, end of year  | <u>\$ 385,197</u> | <u>\$ 547,325</u> |

See accompanying notes to the financial statements.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**STATEMENTS OF FUNCTIONAL EXPENSES**

**For the Years Ended June 30, 2016 and 2015**

|                                   | 2016                         |                                  |                  |                   | 2015                         |                                  |                  |                   |
|-----------------------------------|------------------------------|----------------------------------|------------------|-------------------|------------------------------|----------------------------------|------------------|-------------------|
|                                   | Other<br>Program<br>Expenses | General<br>and<br>Administrative | Fundraising      | Total             | Other<br>Program<br>Expenses | General<br>and<br>Administrative | Fundraising      | Total             |
| Salaries and related expenses     | \$ 144,355                   | \$ 89,589                        | \$ 33,405        | \$ 267,349        | \$ 141,888                   | \$ 82,400                        | \$ 39,447        | \$ 263,735        |
| Contract services                 | 61,604                       | 20,465                           | -                | 82,069            | 77,960                       | 25,987                           | -                | 103,947           |
| Affiliation fees                  | 38,262                       | -                                | -                | 38,262            | 41,192                       | -                                | -                | 41,192            |
| Accounting                        | -                            | 32,244                           | -                | 32,244            | -                            | 37,339                           | -                | 37,339            |
| Rent                              | 17,244                       | 6,027                            | 2,707            | 25,978            | 16,681                       | 5,986                            | 2,601            | 25,268            |
| Campaign expenses                 | 17,178                       | -                                | -                | 17,178            | 14,666                       | -                                | -                | 14,666            |
| Travel                            | 7                            | 3,008                            | 3,958            | 6,973             | 4,425                        | -                                | 899              | 5,324             |
| Bank charges                      | -                            | 5,603                            | -                | 5,603             | -                            | 5,613                            | -                | 5,613             |
| Special events                    | -                            | -                                | 5,205            | 5,205             | -                            | -                                | 5,246            | 5,246             |
| Telephone                         | 1,972                        | 667                              | 1,995            | 4,634             | 3,027                        | 1,086                            | 472              | 4,585             |
| Insurance                         | 1,915                        | 676                              | 366              | 2,957             | 2,058                        | 739                              | 321              | 3,118             |
| Meetings and conferences          | -                            | 1,959                            | 417              | 2,376             | 2,288                        | 821                              | 357              | 3,466             |
| Outside computer and web services | -                            | -                                | 1,749            | 1,749             | 1,179                        | -                                | 240              | 1,419             |
| Depreciation                      | 861                          | 301                              | 135              | 1,297             | 790                          | 283                              | 123              | 1,196             |
| Miscellaneous                     | 419                          | 827                              | 1,053            | 2,299             | 1,682                        | 872                              | 469              | 3,023             |
|                                   | <u>\$ 283,817</u>            | <u>\$ 161,366</u>                | <u>\$ 50,990</u> | <u>\$ 496,173</u> | <u>\$ 307,836</u>            | <u>\$ 161,126</u>                | <u>\$ 50,175</u> | <u>\$ 519,137</u> |
| Total                             |                              |                                  |                  |                   |                              |                                  |                  |                   |

See accompanying notes to the financial statements.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**NOTES TO FINANCIAL STATEMENTS**

**June 30, 2016 and 2015**

**NOTE A -- Nature of the Federation**

Environmental Federation of California, Inc. (the Federation), which operates as EarthShare California, was established in 1982 as a coalition of various independent environmental groups (affiliated organizations). The primary purpose of the Federation is to broaden its affiliates' financial support by obtaining access to and coordinating participation in corporate and governmental payroll deduction fundraising campaigns throughout California. This support will help: (1) prevent human health problems from air, water and toxic pollution; (2) preserve and conserve fresh water, marine and land resources; and (3) develop educational programs which promote a sound and balanced use of our natural resources. The Federation represents 152 environmental organizations in over 196 workplace-giving campaigns.

For an organization to be accepted in the Federation, the organization must meet the qualifications specified in the Federation's by-laws. The Board of Directors determines the acceptance of a new member organization. The new member organizations are required to pay a joining fee of \$5,000 plus 10% of their respective net income from distributions for the first three years. Member organizations are required to perform a minimum of 30 service hours per year. Undesignated monies, less expenses, are normally divided 60/40 between local/common members and national members. The Federation can choose to apply for a different split, on a year-by-year basis (See Note H). Local and common members receive an equal share of the Federation's undesignated monies less expenses and any other member fees levied by the Board of Directors. There are currently 40 local and common members in the Federation.

**NOTE B -- Summary of significant accounting policies**

**Basis of accounting**

The Federation maintains its accounting records and prepares its financial statements on the accrual basis.

**Cash and cash equivalents**

For the purposes of the Statements of Cash Flows, the Federation considers cash and cash equivalents to consist of demand deposits as well as cash on hand.

**Pledges**

Unconditional promises to give (pledges) are all expected to be collected within one year and are recorded at their net realizable value, net of uncollectible pledges. Conditional promises to give are not included as contributions until such time as the conditions are substantially met.

**Allowance for uncollectible pledges**

The allowance for uncollectible pledges is an estimate of annual campaign payroll pledges receivable that will not be collected. The estimate is based on collection history of prior year campaigns and is offset against campaign contribution revenue.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

**June 30, 2016 and 2015**

**NOTE B** -- **Summary of significant accounting policies** (continued)

**Grants receivable**

The Federation has a grant receivable in the amount of \$25,000 expected to be received within one year.

**Fair value of financial instruments**

The carrying amount of cash, pledges, grants and accounts receivable, prepaid expenses and payables are stated at a fair value or approximate fair value.

**Property and equipment**

Property and equipment with useful lives of greater than one year costing \$500 or more are capitalized and are recorded at cost, or fair value if donated. Capitalized property and equipment are depreciated over their estimated useful lives of three to seven years on the straight-line basis. Donated material and equipment are recorded as contributions at their estimated value on the date of receipt.

**Net assets**

The Federation classifies its net assets and activities into one of three categories:

Unrestricted: Those net assets and activities which represent the portion of expendable funds available to support operations. A portion of these net assets may be designated by the Board of Directors for specific purposes.

Temporarily restricted: Those net assets and activities which are donor-restricted for: (a) support of specific operating activities; (b) investment for a specified term; (c) use in a specified future period; or (d) acquisition of long-lived assets. The Federation had \$26,711 and \$2,711 of net assets temporarily restricted for specific activities and future periods at June 30, 2016 and 2015, respectively.

Permanently restricted: Those net assets and activities which are permanently donor-restricted for holdings of: (a) assets donated with stipulations that they be preserved and not be sold; or (b) assets donated with stipulations that they be invested to provide a permanent source of income. The Federation has no permanently restricted net assets at June 30, 2016 and 2015.

The expiration of a donor-imposed restriction on a contribution is recognized in the period in which the restriction expires. This occurs by increasing unrestricted net assets and decreasing temporarily restricted net assets in the Statements of Activities, and the release from restrictions is reported separately from other transactions.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

**June 30, 2016 and 2015**

**NOTE B** -- **Summary of significant accounting policies** (continued)

**Recognition of public support and allocations**

The annual campaigns at worksites are conducted primarily in the fall of each year to raise support for allocations to the affiliated organizations. Donor contribution revenue is recognized as pledges are made based on donor pledge forms or employer summarized information. For campaigns where there is no such information, pledges are estimated based on prior year actual collections and allocations.

Contributions are allocated to affiliated organizations to the extent the donor designates a preference. Each member organization is distributed a proportionate share of receipts based on donor designations to each member.

Affiliated organizations also receive contributions directly from donors or third-party processors that are attributable to the Federation's annual worksite campaigns. The affiliated organizations are required to send these contributions to the Federation, so that these amounts may be recognized in the Federation's gross campaign results, and distributed appropriately. Management believes that not all of these direct payments are properly routed through the Federation, and the amounts may be significant, but difficult to ascertain. Net undesignated pledges are not affected by the shortfall of direct payments.

**Grants**

Grants are recorded as revenue in accordance with generally accepted accounting principles. Revenue that is donor-restricted is included in temporarily restricted net assets. As the restrictions are met, the revenue is shown as a release from restrictions and transferred from temporarily restricted net assets to unrestricted net assets.

**Contributed goods and services**

The Federation's policy is to recognize the fair value of certain contributed goods and services received as both a revenue and an offsetting expense in accordance with generally accepted accounting principles. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. During the year ended June 30, 2016 and 2015, the value of contributed goods and services included as in-kind donations in the accompanying financial statements was \$1,000 and \$950, respectively, and primarily consisted of the use of facilities for Federation's annual general meeting. Other notable volunteer time that does not require recognition in the financial statements totaled over 1,430 and 1,290 hours during the years ended June 30, 2016 and 2015, respectively. The hours contributed were mainly devoted to speaker workplace presentations during campaigns and participation in the Federation's Board of Directors.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

**June 30, 2016 and 2015**

**NOTE B** -- **Summary of significant accounting policies** (continued)

**Functional allocation of expenses**

The costs of providing the program services and supporting activities of the Federation are summarized in the Statements of Activities and in the Statements of Functional Expenses. Expenses that can be directly identified with a specific function are allocated directly to that function. Expenses that cannot be directly identified with a specific function are allocated among the program services and the supporting activities benefited. Occupancy related expense allocation is based on the square footage of the space used. Personnel related expense allocation is based on the staff time spent on each function.

The Federation reports its expenses on a functional basis as follows:

- Program services include specific campaign activities and educational efforts on the part of the Federation, as well as activities dealing with and providing information and referral for member agencies. Additionally, program services also include activities expenses related to the management of existing campaigns.
- Fundraising represents the costs related to attracting new campaigns and raising funds for internal operations. The fundraising activities include soliciting gifts, special events, writing grants and direct mail solicitation.
- General and administrative relates to all Federation overhead activities, including management and general aspects that are not related to fundraising or program activities.

**Income taxes**

The Federation is a qualified organization exempt from federal and California income taxes under the provisions of Sections 501(c)(3) of the Internal Revenue Code and 23701d of the California Revenue and Taxation Code. Therefore, no provision for federal or California income tax is reflected in the financial statements.

The Federation's income tax returns are subject to examination by federal and state taxing authorities, generally for three years and four years, respectively, after they are filed. The Federation believes that there are no material uncertain tax positions which require adjustment to the financial statements or additional footnote disclosure.

**Use of estimates**

Management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from management's estimates. Significant estimates include accrual of pledges receivable and the provision for uncollectible pledges.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

**June 30, 2016 and 2015**

**NOTE C -- Concentration of credit risk**

Financial instruments that potentially subject the Federation to a concentration of credit risk consist primarily of cash, grants receivable and pledges receivable. The Federation maintains its cash in several accounts at two banks. The combined balance at times may exceed federally insured limits. The Federation has not experienced any losses in these cash accounts nor grants receivable and believes it is not exposed to any significant credit risk.

Pledges receivable consist of promises from individuals to give through workplace giving campaigns. A shrinkage allowance is recognized for expected uncollectable pledges. Management does not expect actual results to differ significantly from net pledge revenue recognized.

**NOTE D -- Property and equipment**

Property and equipment at June 30 consist of the following:

|                               | <u>2016</u>     | <u>2015</u>     |
|-------------------------------|-----------------|-----------------|
| Computer equipment            | \$ 7,049        | \$ 6,594        |
| Software                      | 25,812          | 25,812          |
| Office equipment              | <u>3,949</u>    | <u>3,949</u>    |
|                               | 36,810          | 36,355          |
| Less accumulated depreciation | <u>(33,632)</u> | <u>(32,396)</u> |
| Property and equipment, net   | <u>\$ 3,178</u> | <u>\$ 3,959</u> |

Depreciation expense for the years ended June 30, 2016 and 2015 was \$1,297 and \$1,196, respectively.

**NOTE E -- Temporarily restricted net assets**

Temporarily restricted net assets consisted of a \$25,000 time-restricted grant and \$1,711 for investment in technology infrastructure at June 30, 2016. Temporarily restricted net assets consisted of \$2,711 for investment in technology infrastructure at June 30, 2015.

**NOTE F -- Lease commitments**

The Federation has a lease for its San Francisco office which expires on August 31, 2017. Currently, the Federation is considering renewing the lease in addition to exploring other leasing options. The Federation also rents office space in Los Angeles and storage space on a month-to-month basis.

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

**June 30, 2016 and 2015**

**NOTE F -- Lease commitments (continued)**

The future minimum lease payments attributable to the facility lease are as follows:

| <u>Years Ending June 30,</u> |                  |
|------------------------------|------------------|
| 2017                         | \$ 25,902        |
| 2018                         | <u>4,338</u>     |
|                              | <u>\$ 30,240</u> |

**NOTE G -- Affiliation with EarthShare National**

Environmental Federation of California, Inc. and other state environmental fundraising organizations have an affiliation agreement under the name EarthShare in their own respective states. The purpose of the agreement is to create a unified environmental fundraising confederation and adopt consistent financial accounting practices and disbursement arrangements.

Under the terms of the affiliation agreement, the Federation is required to remit 4% of cash receipts related to EarthShare member groups to EarthShare National as well as 40% of undesignated campaign revenue net of overhead and other allowable expenses to the members of EarthShare National. On a year-by-year basis, the Federation can submit a request to modify the required percentage remittance of the undesignated campaign revenue remittance.

The balances and transactions under the terms of the affiliation agreement are as follows:

|   | 2016              | 2015              |
|---|-------------------|-------------------|
| Assets and liabilities as of June 30:                   |                   |                   |
| Net campaign proceeds payable to national confederation | \$ 90,226         | \$ 77,757         |
| Affiliation fees payable to national confederation      | <u>61,268</u>     | <u>39,499</u>     |
| Total due to national confederation                     | <u>\$ 151,494</u> | <u>\$ 117,256</u> |
| Revenue and expenses for the years ended June 30:       |                   |                   |
| Campaign proceeds distributions (net of fees)           | \$ 83,979         | \$ 64,042         |
| Affiliation fees expense                                | <u>38,262</u>     | <u>41,192</u>     |
|   | <u>\$ 122,241</u> | <u>\$ 105,234</u> |

**ENVIRONMENTAL FEDERATION OF CALIFORNIA, INC.**  
**(Operating as EarthShare California)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

**June 30, 2016 and 2015**

**NOTE H -- Subsequent events**

The current year allocation of undesignated campaign proceeds of \$369,150 was made based on a 60/40 split between local/common members and national members. Actual allocation of disbursements of undesignated campaign proceeds made during the year ending June 30, 2017 may vary from amounts accrued at June 30, 2016.

The date to which events occurring after June 30, 2016 have been evaluated for possible adjustments to the financial statements or disclosure is July 17, 2017, which is the date on which the financial statements were available to be issued.

**2021 EarthShare California member nonprofits**

| <u>Member nonprofit</u>                  | <u>SF Bay Area</u> |
|--|--------------------|
| EarthShare California                    | x                  |
| African Wildlife Foundation              |                    |
| Alaska Conservation Foundation           |                    |
| American Bird Conservancy                |                    |
| American Farmland Trust                  |                    |
| American Forests                         | x                  |
| Bat Conservation International           |                    |
| Bay Area Ridge Trail Council             | x                  |
| Beyond Pesticides                        |                    |
| Born Free USA                            |                    |
| Butte Environmental Council              |                    |
| California Native Plant Society          | x                  |
| Californians Against Waste Foundation    | x                  |
| Clean Water Fund of California           | x                  |
| Conservation International               |                    |
| Defenders of Wildlife                    |                    |
| Desert Tortoise Preserve Committee       |                    |
| Earth Island Institute                   | x                  |
| Earthjustice                             | x                  |
| Earthworks                               | x                  |
| Environmental and Energy Study Institute |                    |
| Environmental Law Institute              |                    |
| Friends of the Earth                     | x                  |
| Friends of the River                     | x                  |
| (over) ---->                             |                    |

|  |   |
|--|---|
| Golden Gate National Parks Conservancy       | x |
| Greenbelt Alliance                           | x |
| Izaak Walton League of America               |   |
| Jane Goodall Institute for Wildlife Research |   |
| Land Trust Alliance                          |   |
| Marin Conservation League                    | x |
| National Audubon Society                     | x |
| National Forest Foundation                   |   |
| National Parks Conservation Association      | x |
| National Wildlife Federation                 |   |
| Natural Resources Defense Council            | x |
| Nature Conservancy of California             | x |
| Ocean Conservancy                            | x |
| Oceana                                       | x |
| Our City Forest                              | x |
| Peregrine Fund, The                          |   |
| San Diego Coastkeeper                        |   |
| San Francisco Baykeeper                      | x |
| Scenic America                               |   |
| Sierra Club Foundation                       | x |
| Surfrider Foundation                         | x |
| Union of Concerned Scientists                | x |
| Wilderness Society, The                      | x |
| World Wildlife Fund                          | x |

**Global Impact**  
**San Francisco Bay Area Members**  
**2021 City and County of San Francisco Listing**

**Accion**

Ron and Dianne Hoge  
1200 California Street, 24C  
San Francisco, CA 94109  
415-447-7711  
[info@accion.org](mailto:info@accion.org)

**American Jewish World Service**

Alon Shalev, Executive Director: San Francisco &  
the Western Region  
131 Steuart Street, Suite 200  
San Francisco, CA 94105-1242  
415-593-3296

**American Near East Refugee Aid (ANERA)**

Ronald A. Dudum (Ron)  
1245 31st Avenue  
San Francisco, CA 94122-1417  
415- 861-1553

**Alight (formerly American Refugee Committee)**

Richard Voelbel  
124 8th Avenue  
San Francisco, CA 94118  
[richardvoelbel@gmail.com](mailto:richardvoelbel@gmail.com)

**CARE**

Sonali Rohatgi, Senior Director Corporate  
Partnerships  
465 California Street, Suite 475  
San Francisco, CA 94104  
917-657-5257

**Church World Service**

Rev. Patricia De Jong  
Chair, CWS Board of Directors  
16331 Norrbom Road  
Sonoma, CA 95476  
[patriciadejong@gmail.com](mailto:patriciadejong@gmail.com)

**Compassion International**

Mark Kirchgestner  
763 35<sup>th</sup> Avenue  
San Francisco, CA 94121  
415-420-9709

**Episcopal Relief & Development**

Sean McConnell  
Senior Director, Engagement  
1137 4th Street  
Novato, CA 94945  
[smcconnell@episcopalrelief.org](mailto:smcconnell@episcopalrelief.org)

**Feed My Starving Children**

Courtney Hunt  
937 Minnesota Avenue  
San Jose, California - 95125  
(408) 295-3605  
[courtney@4others.org](mailto:courtney@4others.org)

**FINCA International, Inc.**

Marilyn Price  
138 Sunnyside Ave  
Mill Valley, CA 94941  
415-381-2941

**Free the Slaves**

Mr. Dan Elkes  
1805 White Oak Way  
San Carlos, CA 94070-4720  
650-225-8666

**Global Partners in Care**

Karen Krueger  
Pathways Home Health and Hospice  
585 North Mary Ave  
Sunnyvale, CA 94085  
408-730-1200

**Health Volunteers Overseas**

San Francisco General Hospital  
Dr. Richard Coughlin  
1001 Potrero Avenue, 3A36  
San Francisco, CA 94110  
415-206-8812

**Heifer International**

Jill Kilty Newburn, Director of Donor Stewardship  
11954 DePaul Circle  
San Martin, CA 95046  
T: 650.823.0589  
[Jill.KiltyNewburn@heifer.org](mailto:Jill.KiltyNewburn@heifer.org)

**Helen Keller International**

Bruce E. Spivey, MD, MS, MED  
President, International Council of Ophthalmology  
1661 Pine Street, Apt 1212  
San Francisco, CA 94109-0414  
415-409-8410

**HIAS**

Fouzia Palyal Azizi (she/her)  
Interim Director of Refugee Services  
JEWISH FAMILY & COMMUNITY SERVICES EAST BAY  
2151 Salvio St., Suite 350  
Concord, CA 94520  
(925) 927-2000 ext. 523  
[fazizi@jfcs-eastbay.org](mailto:fazizi@jfcs-eastbay.org)

**Human Rights Watch**

Gina Maya  
Human Rights Watch  
855 El Camino Real, Palo Alto, CA 94501  
[mayag@hrw.org](mailto:mayag@hrw.org)

**International Center for Research on Women  
(ICRW)**

Janet Rivett-Carnac  
2 Folsom St.  
San Francisco, CA 94105  
1-800-333-7899

**International Medical Corps**

Brook and Shawn Byers  
2750 Sand Hill Road  
Menlo Park, CA 94025  
[development@internationalmedicalcorps.org](mailto:development@internationalmedicalcorps.org)

**International Rescue Committee, Sacramento**

Sarah Terlouw  
Executive Director  
2020 Hurley Way, Suite 420  
Sacramento, CA 95825  
(916) 482-0120

**International Orthodox Christian Charities**

Steve Kreta  
Charities Metropolitan Committee  
2754 Larkey Lane  
Walnut Creek, CA 94596  
707-654-1019

**Islamic Relief USA-IRUSA**

Hamayoun Jamali, Regional Manager  
3058 Scott Blvd. Suite C.  
Santa Clara, CA 95054  
[hjamali@irusa.org](mailto:hjamali@irusa.org)  
408-780-2951

**Mercy Corps**

Gisel Kordestani  
COO and Co-founder Crowdpc  
11 Faxon Forest  
Atherton, CA 94027  
415-994-6359

**Operation Smile**

Christopher Anderson, Board Director  
1500 Sansome St  
San Francisco, CA 94111  
1-888-OPSMILE

**Oxfam America**

Smita Singh  
1801 Wedemeyer St, Unit 325  
San Francisco, CA 94129-5279  
617-728-2529

**Pan American Development Foundation**

Sr. Jean-Pierre L. Conte  
Chairman and Managing Director  
Genstar Capital, L.P.  
Four Embarcadero Center  
Suite 1900  
San Francisco, CA 94111  
Telf. 1-415-834-2362  
[jpconte@gencap.com](mailto:jpconte@gencap.com)

**Plan International USA**

Kristina Davis, National Campaign Manager  
3271 Buckingham Rd  
Glendale, CA 91206  
818-220-7840

[Kristina.davis@Planusa.org](mailto:Kristina.davis@Planusa.org)

**Project Hope**

Laura Tollen, Sr Editor  
33 Creek View Circle  
Larkspur, CA 94939  
415-990-9931

**Refugees International**

Mrs. Joy Alferness  
658 Wisconsin St  
San Francisco, CA 94107-2734  
415-596-7757

[joy.lian@gmail.com](mailto:joy.lian@gmail.com)

**Rise Against Hunger**

Karen Sanders Noe  
2296 Tripaldi Way  
Hayward, CA 94545  
408-781-6166

[knoe@stophungernow.org](mailto:knoe@stophungernow.org)

**Save the Children USA**

Andrea Chase  
Coordinator, Individual Philanthropy  
2443 Fillmore Street, #105  
San Francisco, CA 94115

[achase@savechildren.org](mailto:achase@savechildren.org)

**The Salvation Army World Service Office (SAWSO)**

Major Darren Norton  
832 Folsom Street  
San Francisco, CA 94107  
415-553-3500

**Unitarian Universalist Service Committee**

Barbara Du Mond  
430 22<sup>nd</sup> Avenue  
San Mateo, CA 94403  
[bdumond60@gmail.com](mailto:bdumond60@gmail.com)

**UNICEF USA**

Emily Brouwer  
101 Montgomery St, Suite 625  
San Francisco, CA 94101  
415-549-0932

**United Seamen's Service**

Mr. David Heindel  
Secretary-Treasurer  
Seafarers International Union of N.A.  
1121 7th Street  
Oakland, CA 94607-2601  
510-444-2360

**Water For People**

Katy Keim, CEO  
LQ Digital  
555 12<sup>th</sup> Street, Suite 450  
Oakland, CA 94607

[kkeim@lqdigital.com](mailto:kkeim@lqdigital.com)

**World Bicycle Relief**

Kemi King  
Director of Philanthropy, West Coast Region  
140 E. Blithedale  
Mill Valley, CA 94941

[kking@worldbicyclerelief.org](mailto:kking@worldbicyclerelief.org)

**World Renew**

Mr. Frank Tiesma  
144 Capetown Dr  
Alameda, CA 94502

[frank.tiesma@outlook.com](mailto:frank.tiesma@outlook.com)

**World Vision**

Nancy Takenaga-Keen  
800 W Chestnut Ave,  
Monrovia, CA 91016  
626-301-1110

[ntakenag@worldvision.org](mailto:ntakenag@worldvision.org)



Department of the Treasury  
Internal Revenue Service

P.O. Box 2508  
Cincinnati OH 45201

In reply refer to: 0752255943  
July 02, 2014 LTR 4168C 0  
52-1273585 000000 00

00048152  
BODC: TE

GLOBAL IMPACT  
1199 N FAIRFAX STE 300  
ALEXANDRIA VA 22314



033502

Employer Identification Number: 52-1273585  
Person to Contact: Customer Service  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your June 23, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in MAY 1983.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



**2021 City and County San Francisco Annual Charity Fund Drive  
Global Impact Participating Member Charities**

**Umbrella Organization**

**5a. Global Impact**

1199 N. Fairfax St., Suite 300, Alexandria, VA 22314  
Chief Officer - Mr. Scott Jackson, President and CEO

**5b.** Inspiring greater giving to address critical humanitarian issues throughout the world, such as disaster response, human trafficking, education, clean water and hunger.

**5c.** Intl = International

**5d.** 40 (incorporated: 9/25/1981)

**5e.** 2.45% for FYE 6/30/2018

**Returning**

**5a. Accion**

10 Fawcett Street, Suite 204, Cambridge, MA 02138  
Chief Officer - Mr. Michael Schlein, President and CEO

**5b.** We are a global nonprofit committed to creating a financially inclusive world, with a pioneering legacy in microfinance and fintech impact investing.

**5c.** Intl = International

**5d.** 56 (incorporated: 1/26/1965)

**5e.** 24.91% for FYE 12/31/2019

**Returning**

**5a. Action Against Hunger**

One Whitehall Street, 2nd Floor New York NY 10004  
Chief Officer - Charles Owubah, CEO

**5b.** We save the lives of malnourished children. We ensure everyone can access clean water, food, and healthcare. We enable entire communities to be free from hunger.

**5c.** Intl = International

**5d.** 36 (incorporated: 4/11/1985)

**5e.** 13.14% for FYE 12/31/2018

**Returning**

**5a. American Jewish World Service**

45 West 36th Street, 11th Floor, New York, NY 10018  
Chief Officer – Mr. Robert Bank, President and CEO

**5b.** Inspired by the Jewish commitment to justice, we work to realize human rights and end

poverty in the developing world.

- 5c. Intl = International
- 5d. 29 (incorporated: 11/25/1992)
- 5e. 20.84% for FYE 04/30/2020

### Returning

- 5a. **Alight (formerly American Refugee Committee)**  
615 First Avenue NE, Suite 500, Minneapolis, MN 55413  
Chief Officer - Mr. Daniel Wordsworth, President and CEO
- 5b. Alight works closely with refugees, trafficked persons, and economic migrants to co-design solutions that help them build full and fulfilling lives.
- 5c. Intl = International
- 5d. 43 (incorporated: 12/13/1978)
- 5e. 15.28% for FYE 03/31/2020

### Returning

- 5a. **Americares**  
88 Hamilton Avenue, Stamford, CT 06902  
Chief Officer – Ms. Christine Squires, President and CEO
- 5b. To save lives and improve health for people affected by poverty or disaster so they can reach their full potential.
- 5c. Intl = International
- 5d. 42 (incorporated: 8/6/1979)
- 5e. 1.80% for FYE 06/30/2019

### Returning

- 5a. **Amref Health Africa**  
75 Broad Street Suite 703 New York NY 10004  
Chief Officer - Mr. Robert Kelty, Executive Director
- 5b. We train local health workers and provide health services to meet the continent's dynamic and critical health needs.
- 5c. Intl = International
- 5d. 64 (incorporated: 5/31/1957)
- 5e. 25.58% for FYE 09/30/2019

### Returning

- 5a. **Anera (American Near East Refugee Aid)**  
1111 14th Street NW, Suite 400, Washington, DC 20005  
Chief Officer - Mr. Sean Carroll, President and CEO
- 5b. Provides humanitarian assistance and sustainable development to advance the well-being of refugees and other vulnerable communities in the Middle East.

- 5c. Intl = International
- 5d. 53 (incorporated: 2/21/1968)
- 5e. 3.99% for FYE 05/31/2020

### Returning

- 5a. **Ashoka**  
1700 N Moore Street, Suite 2000, Arlington, VA 22209  
Chief Officer - Mr. Bill Drayton, CEO
- 5b. To advance an Everyone a Changemaker world, where anyone can apply the skills of changemaking to solve complex social problems.
- 5c. Intl = International
- 5d. 41 (incorporated: 6/3/1980)
- 5e. 18.74% for FYE 08/31/2019

### Returning

- 5a. **CARE**  
151 Ellis Street NE, Atlanta, GA 30303  
Chief Officer – Ms. Michelle Nunn, President and CEO
- 5b. Started in 1945 delivering CARE Packages to war-torn Europe. Today, working around the globe to save lives, defeat poverty and achieve social justice.
- 5c. Intl = International
- 5d. 76 (incorporated: 11/27/1945)
- 5e. 8.96% for FYE 06/30/2019

### NEW – Full description attached

- 5a. **Catholic Medical Mission Board (CMMB)**  
100 Wall Street, 9th Floor, New York, NY 10005  
Chief Officer - Ms. Mary Beth Powers, President and CEO
- 5b. Inspired by the example of Jesus, we work in partnership globally to deliver locally sustainable, quality health solutions to women, children, and their communities.
- 5c. Intl = International
- 5d. 93 (incorporated: 03/05/1928)
- 5e. 10.97% for FYE 09/30/2019

### Returning

- 5a. **ChildFund International**  
2821 Emerywood Pkwy., Richmond, VA 23294  
Chief Officer - Ms. Anne Lynam Goddard, CEO
- 5b. Helping deprived, excluded and vulnerable children have the capacity to become young adults and leaders who bring lasting and positive change to their communities.
- 5c. Intl = International

- 5d. 83 (incorporated: 10/3/1938)
- 5e. 24.31% for FYE 6/30/2019

### Returning

- 5a. **Children International**  
2000 East Red Bridge Road, Kansas City, MO 64131  
Chief Officer - Ms. Susana Eshleman, Chief Executive Officer
- 5b. We aim to create a world without poverty where every child, family and community is connected, productive and thriving, through health, education, empowerment and employment.
- 5c. Intl = International
- 5d. 70 (incorporated: 7/26/1951)
- 5e. 14.97% for FYE 09/30/2019

### Returning

- 5a. **Church World Service**  
28606 Phillips Street, Elkhart, IN 46515  
Chief Officer - Rev. John L. McCullough, President and CEO
- 5b. A faith-based organization transforming communities around the globe through just and sustainable responses to hunger, poverty, displacement and disaster.
- 5c. Intl = International
- 5d. 75 (incorporated: 6/19/1946)
- 5e. 11.46% for FYE 06/30/2019

### Returning

- 5a. **Clinton Foundation**  
1200 President Clinton Avenue, Little Rock, AR 72201  
Chief Officer - Mr. Kevin Thurm, Chief Executive Officer
- 5b. We improve lives by working together with partners across the U.S. and worldwide to create economic opportunity, improve public health, and inspire civic engagement.
- 5c. Intl = International
- 5d. 24 (incorporated: 10/23/1997)
- 5e. 23.92% for FYE 12/31/2019

### Returning

- 5a. **Compassion International**  
12290 Voyager Parkway, Colorado Springs, CO 80921  
Chief Officer – Mr. Santiago “Jimmy” Mellado, President and CEO
- 5b. We exist as a child-advocacy ministry to release children from their spiritual, economic, social, and physical poverty to become responsible, fulfilled Christian adults.
- 5c. Intl = International

- 5d. 65 (incorporated: 4/19/1956)
- 5e. 17.65% for FYE 06/30/2019

### Returning

- 5a. **ECHO**  
17391 Durrance Road, North Ft. Myers, FL 33917  
Chief Officer - Mr. David Erickson, President and CEO
- 5b. Fights world hunger by helping people help themselves. Provides training, information and seeds to development workers, small-scale farmers, and missionaries working in 190+ countries.
- 5c. Intl = International
- 5d. 48 (incorporated: 3/28/1973)
- 5e. 18.78% for FYE 03/31/2020

### Returning

- 5a. **Episcopal Relief & Development**  
815 Second Avenue, 7th Floor, New York, NY 10017  
Chief Officer - Dr. Robert W. Radtke, President & CEO
- 5b. Facilitates healthier, more fulfilling lives in communities struggling with hunger, poverty, disaster and disease, in three signature program areas: Women, Children and Climate.
- 5c. Intl = International
- 5d. 19 (incorporated: 4/5/2002)
- 5e. 20.21% for FYE 12/31/2019

### Returning

- 5a. **Feed My Starving Children**  
401 93rd Ave NW, Coon Rapids, MN 55433  
Chief Officer - Mr. Mark Crea, Executive Director and CEO
- 5b. Volunteers hand pack scientifically formulated meals for undernourished children, which are distributed to a network of 75+ partners in 55+ countries each.
- 5c. Intl = International
- 5d. 34 (incorporated: 2/4/1987)
- 5e. 14.11% for FYE 02/28/2020

### Returning

- 5a. **FINCA International, Inc.**  
1201 15th Street NW, 8th Floor, Washington, DC 20005  
Chief Officer - Mr. Rupert Scofield, President and CEO
- 5b. To alleviate poverty through lasting solutions that help people build assets, create jobs and raise their standard of living.
- 5c. Intl = International

- 5d. 37 (incorporated: 9/19/1984)
- 5e. 12.66% for FYE 12/31/2019

### Returning

- 5a. **Free the Slaves**  
1320 19th St NW, Suite 600, Washington, DC 20036  
Chief Officer – Ms. Bukeni Waruzi, Executive Director
- 5b. Works to free people from slavery, help them build new lives, and dismantle the systems that allow slavery to flourish.
- 5c. Intl = International
- 5d. 21 (incorporated: 3/2/2000)
- 5e. 29.38% for FYE 12/31/2019

### Returning

- 5a. **Global Partners in Care**  
501 Comfort Place, Mishawaka, IN 46545  
Chief Officer – Mark Murray, President and CEO
- 5b. Improving access to hospice and palliative care worldwide where the need is great and resources are few through collaborative partnerships between US and international organizations.
- 5c. Intl = International
- 5d. 22 (incorporated: 11/18/1999)
- 5e. 12.66% for FYE 12/31/2019

### Returning

- 5a. **Habitat for Humanity International**  
285 Peachtree Center Ave. NE, Suite 2700, Atlanta, GA 30303  
Chief Officer - Mr. Jonathan T.M. Reckford, CEO
- 5b. We partner with families globally to strengthen communities, build or improve homes and advocate for everyone's right to live in safe, affordable housing.
- 5c. Intl = International
- 5d. 44 (incorporated: 03/18/1977)
- 5e. 22.70% for FYE 06/30/2019

### Returning

- 5a. **Health Volunteers Overseas**  
1900 L Street NW, Suite 310, Washington, DC 20036  
Chief Officer - Ms. Nancy Kelly, Executive Director
- 5b. We envision a world where all people have access to quality health care, working to achieve health for all by educating & supporting health workers.
- 5c. Intl = International
- 5d. 35 (incorporated: 5/6/1986)

5e. 20.63% for FYE 12/31/2019

### Returning

5a. **Heifer International**

1 World Avenue, Little Rock, AR 72202  
Chief Officer - Mr. Pierre Ferrari, CEO

5b. We work globally, along side the communities we serve, providing livestock and training in sustainable agricultural practices to create the most favorable opportunity for families.

5c. Intl = International

5d. 24 (incorporated: 4/24/1997)

5e. 25.31% for FYE 6/30/2019

### Returning

5a. **Helen Keller International**

One Dag Hammarskjold Plaza, Floor 2, New York, NY 10017  
Chief Officer - Ms. Kathy Spahn, President and CEO

5b. Saves the sight and lives of the vulnerable and disadvantaged; combats the causes and consequences of blindness, poor health and malnutrition.

5c. Intl = International

5d. 102 (incorporated: 10/29/1919)

5e. 14.95% for FYE 06/30/2019

### Returning

5a. **HIAS**

1300 Spring Street, Suite 500, Silver Spring, MD 20910  
Chief Officer - Mr. Mark Hetfield, CEO and President

5b. For almost 140 years, this organization has been helping refugees rebuild their lives in safety and freedom.

5c. Intl = International

5d. 67 (incorporated: 8/24/1954)

5e. 22.77% for FYE 12/31/2019

### NEW – Full description attached

5a. **Hope for Haiti**

1021 5th Ave N., Naples, FL 34012  
Chief Officer - Ms. Skyler Badenoch, CEO

5b. With experience running poverty alleviation programs since 1989, the organization works to improve the quality of life for the Haitian people, particularly children.

5c. Intl = International

5d. 22 (incorporated: 02/18/1999)

5e. 6.00% for FYE 12/31/2019

## Returning

- 5a. Human Rights Watch**  
350 Fifth Avenue, 34<sup>th</sup> Floor, New York, NY 10118  
Chief Officer - Mr. Kenneth Roth, Executive Director
- 5b.** Defend the rights of people worldwide. We scrupulously investigate abuses, expose the facts widely, and pressure those with power to respect rights and secure justice.
- 5c.** Intl = International
- 5d.** 45 (incorporated: 7/14/1976)
- 5e.** 28.36 % for FYE 06/30/2019

## Returning

- 5a. Humanity & Inclusion**  
8757 Georgia Avenue, Suite 420, Silver Spring, MD 20910  
Chief Officer - Mr. Jeff Meer, Executive Director
- 5b.** Co-winner of the Nobel Peace Prize, we support persons with disabilities and vulnerable groups in situations of conflict, natural disaster, and poverty in 60 countries.
- 5c.** Intl = International
- 5d.** 15 (incorporated: 2/8/2006)
- 5e.** 3.96% for FYE 12/31/2019

## Returning

- 5a. International Center for Research on Women (ICRW)**  
1120 20th Street NW, Suite 500N, Washington, DC 20036  
Chief Officer - Dr. Sarah Degnan Kambou, President
- 5b.** Anchored in the principle of human dignity, ICRW advances gender equity, social inclusion and shared prosperity.
- 5c.** Intl = International
- 5d.** 44 (incorporated: 1/28/1977)
- 5e.** 27.74% for FYE 09/30/2019

## Returning

- 5a. International Medical Corps**  
12400 Wilshire Blvd., Suite 1500, Los Angeles, CA 90025  
Chief Officer - Ms. Nancy Aosse, President and CEO
- 5b.** Global humanitarian organization saving lives and building self-reliance by providing vital medical care; training healthcare providers; rebuilding clinics; and improving water & sanitation.
- 5c.** Intl = International
- 5d.** 37 (incorporated: 9/6/1984)
- 5e.** 14.24% for FYE 06/30/2019

## Returning

- 5a. International Orthodox Christian Charities**  
110 West Road, Suite 360, Baltimore, MD 21204  
Chief Officer - Mr. Constantine Triantafilou, Executive Director and CEO
- 5b.** Provides humanitarian/development assistance to people in the US, Africa, Asia, Europe, and the Middle East who have been devastated by manmade and natural disasters.
- 5c.** Intl = International
- 5d.** 29 (incorporated: 3/10/1992)
- 5e.** 16.79% for FYE 12/31/2019

## Returning

- 5a. International Relief Teams**  
4560 Alvarado Canyon Road, Suite 1H, San Diego, CA 92120  
Chief Officer - Mr. A. Barry LaForgia, Executive Director
- 5b.** Alleviates human suffering by providing health services and other assistance to victims of disaster, poverty and neglect, in the United States and around the world.
- 5c.** Intl = International
- 5d.** 31 (incorporated: 5/21/1990)
- 5e.** 1.45% for FYE 6/30/2020

## Returning

- 5a. International Rescue Committee, Inc.**  
122 East 42nd Street, 12th Floor, New York, NY 10168  
Chief Officer - Mr. David Miliband, President and CEO
- 5b.** Responding to the world's worst humanitarian crises, helping people to survive, recover and gain control of their future.
- 5c.** Intl = International
- 5d.** 79 (incorporated: 3/23/1942)
- 5e.** 12.94% for FYE 9/30/2019

## NEW – Full description attached

- 5a. Islamic Relief USA-IRUSA**  
3655 Wheeler Ave, Alexandria, VA 22304  
Chief Officer - Mr. Sharif Aly, CEO
- 5b.** Provides relief and development in a dignified manner regardless of gender, race, or religion, and works to empower individuals in their communities.
- 5c.** Intl = International
- 5d.** 28 (incorporated: 10/5/1993)
- 5e.** 20.17% for FYE 12/31/2019

## NEW – Full description attached

- 5a. MAP International**  
4700 Glynco Parkway, Brunswick, GA 31525

Chief Officer - Mr. Steven Stirling, CEO

- 5b. Christian organization providing life-changing medicines and health supplies to people in need. Serving all people, regardless of religion, gender, race, nationality, or ethnic background.
- 5c. Intl = International
- 5d. 56 (incorporated: 7/14/1965)
- 5e. 0.43% for FYE 09/30/2019

### Returning

5a. **Medical Teams International**

14150 SW Milton Court, Tigard, OR 97224

Chief Officer – Ms. Martha Holley Newsome, President and CEO

- 5b. A humanitarian relief organization serving internationally and locally with expertise in refugee health care, disaster relief, and mobile dental programs.
- 5c. Intl = International
- 5d. 37 (incorporated: 11/29/1984)
- 5e. 8.26% for FYE 09/30/2019

### Returning

5a. **Mercy Corps**

45 SW Ankeny, Portland, OR 97204

Chief Officer - Ms. Tjada McKenna, Interim Chief Executive Officer

- 5b. Mercy Corps empowers people to survive through crisis, build better lives and transform their communities for good.
- 5c. Intl = International
- 5d. 40 (incorporated: 7/1/1981)
- 5e. 21.29% for FYE 06/30/2019

### Returning

5a. **Operation Smile**

3641 Faculty Blvd., Virginia Beach, VA 23453

Chief Officer - Dr. William P. Magee Jr., Chief Executive Officer

- 5b. Through our expertise in treating cleft lip and cleft palate, we create solutions that deliver safe surgery to people where it's needed most.
- 5c. Intl = International
- 5d. 34 (incorporated: 4/3/1987)
- 5e. 34.88% for FYE 06/30/2019

### Returning

5a. **Oxfam America**

226 Causeway Street, 5th Floor, Boston, MA 02114

Chief Officer - Ms. Abby Maxman, President and CEO

- 5b. Global organization working to end the injustice of poverty.
- 5c. Intl = International
- 5d. 47 (incorporated: 8/7/1974)
- 5e. 29.81% for FYE 03/31/2020

### Returning

- 5a. **Pan American Development Foundation**  
1889 F Street, NW, 2nd Floor, Washington, DC 20006  
Chief Officer - Ms. Katie Taylor, Executive Director
- 5b. We empower marginalized groups, women, youth, LGBTI, Afro and indigenous people, and migrants. We partner with and enable civil society, governments, and the private sector.
- 5c. Intl = International
- 5d. 59 (incorporated: 11/21/1962)
- 5e. 9.71% for FYE 09/30/2019

### Returning

- 5a. **Partners In Health**  
800 Boylston St., Suite 300, Boston, MA 02199  
Chief Officer – Ms. Sheila Davis, CEO
- 5b. Our mission is to provide a preferential option for the poor in health care.
- 5c. Intl = International
- 5d. 20 (incorporated: 7/6/2001)
- 5e. 10.99% for FYE 06/30/2019

### Returning

- 5a. **Plan International USA**  
155 Plan Way, Warwick, RI 02886  
Chief Officer - Dr. Tessie San Martin, President and CEO
- 5b. We are a global girls' rights organization working to end gender inequality around the world.
- 5c. Intl = International
- 5d. 82 (incorporated: 7/6/1939)
- 5e. 25.78% for FYE 06/30/2019

### Returning

- 5a. **Prison Fellowship International**  
44180 Riverside Parkway, Suite 300 Lansdowne, VA 20176  
Chief Officer – Mr. Andy Corley, President and CEO
- 5b. We have programs in prisons around the world that are proven to restore prisoners, help their families, and integrate them back into the community.
- 5c. Intl = International
- 5d. 42 (incorporated: 8/27/1979)
- 5e. 20.09% for FYE 12/31/2019

## Returning

- 5a. **Project HOPE**  
7500 Old Georgetown Rd, #600, Bethesda, MD 20814  
Chief Officer – Mr. Rabih Torbay, President and CEO
- 5b. We operate globally, working side-by-side with health care workers and their communities, addressing the greatest public health challenges enabling people to live their best lives.
- 5c. Intl = International
- 5d. 63 (incorporated: 12/29/1958)
- 5e. 17.76% for FYE 12/30/2019

## Returning

- 5a. **Refugees International**  
1800 M St NW, Suite 405N, Washington, DC 20036  
Chief Officer - Mr. Eric Schwartz, President
- 5b. Advocates for lifesaving assistance and protection for displaced people and promotes solutions to displacement crises.
- 5c. Intl = International
- 5d. 41 (incorporated: 5/12/1980)
- 5e. 16.18% for FYE 12/31/2019

## Returning

- 5a. **Rise Against Hunger**  
4801 Glenwood Avenue, Suite 200, Raleigh, NC 27612  
Chief Officer – Mr. Barry Mattson, CEO
- 5b. Growing a global movement to end hunger by empowering communities, nourishing lives, and responding to emergencies.
- 5c. Intl = International
- 5d. 24 (incorporated: 9/4/1997)
- 5e. 9.37% for FYE 12/31/2019

## Returning

- 5a. **Save the Children**  
501 Kings Highway East, Suite 400, Fairfield, CT 06825  
Chief Officer - Ms. Carolyn Miles, President and CEO
- 5b. Save the Children does whatever it takes – every day and in times of crisis – transforming children’s lives and the future we share.
- 5c. Intl = International
- 5d. 57 (incorporated: 8/15/1962)
- 5e. 14.09% for FYE 12/31/2019

## Returning

- 5a. **SEE International**

175 Cremona Drive, Suite 100, Goleta, CA 93117  
Chief Officer – Mr. Randal E. Avolio, President and CEO

- 5b. Committed to restoring sight and transforming lives of blind people in developing countries. Since 1974, nearly half a million people have received free eye surgery.
- 5c. Intl = International
- 5d. 47 (incorporated: 8/26/1974)
- 5e. 9.65% for FYE 12/31/2019

### Returning

5a. **The Salvation Army World Service Office (SAWSO)**

615 Slaters Lane, Alexandria, VA 22314  
Chief Officer - Lt. Col. Thomas Bowers, Executive Director

- 5b. With a presence in 131 countries, we work alongside communities to improve the health, economic, educational and spiritual conditions of the world's most vulnerable.
- 5c. Intl = International
- 5d. 44 (incorporated: 8/26/1977)
- 5e. 4.91% for FYE 09/30/2019

### Returning

5a. **UNICEF USA**

125 Maiden Lane, 10th Floor, New York, NY 10038  
Chief Officer - Mr. Michael Nyenhuis, President and CEO

- 5b. Reach children where needs are greatest, immediately respond when emergencies strike, invest in innovative solutions to the problems and advocate for their well being.
- 5c. Intl = International
- 5d. 74 (incorporated: 12/31/1947)
- 5e. 12.00% for FYE 06/30/2019

### Returning

5a. **UMR (United Mission for Relief and Development)**

1990 K ST NW, Washington, DC 20006  
Chief Officer - Mr. Abed Ayoub, President & CEO

- 5b. To help underserved and marginalized communities build their capacity towards resilience.
- 5c. Intl = International
- 5d. 11 (incorporated: 07/23/2010)
- 5e. 5.55% for FYE 12/31/2019

### Returning

5a. **Unitarian Universalist Service Committee**

689 Massachusetts Avenue, Cambridge, MA 02139

Chief Officer – Ms. Mary Katherine Morn, President and CEO

- 5b. UUSC advances human rights and social justice. Our innovative approaches and impact are grounded in the belief that all people have inherent dignity and rights.
- 5c. Intl = International
- 5d. 73 (incorporated: 11/22/1948)
- 5e. 18.86% for FYE 06/30/2019

### Returning

- 5a. **United Methodist Committee on Relief (UMCOR)**  
458 Ponce De Leone Ave. NE, Room #229, Atlanta GA 30308  
Chief Officer - Roland Fernandes, General Secretary
- 5b. Compelled by Christ to be a voice of conscience on behalf of the people called Methodist, works globally to alleviate human suffering and advance hope.
- 5c. Intl = International
- 5d. 3 (incorporated: 12/05/2018)
- 5e. 9.15% for FYE 12/31/2019

### Returning

- 5a. **United Seamen's Service**  
104 Broadway, Ground Floor, Jersey City, NJ 07306  
Chief Officer - Mr. Roger T. Korner, Executive Director
- 5b. Provides overseas health/welfare services to the American Merchant Marine, seafarers of allied nations, US Govt, military & civilian personnel & persons engaged in maritime industry.
- 5c. Intl = International
- 5d. 79 (incorporated: 8/28/1942)
- 5e. 23.07% for FYE 12/31/2019

### Returning

- 5a. **Water For People**  
100 East Tennessee Avenue, Denver, CO 80209  
Chief Officer - Ms. Eleanor Allen, Chief Executive Officer
- 5b. An international organization that promotes the development of high-quality drinking water and sanitation services, accessible to all, and sustained by strong communities, businesses, and governments.
- 5c. Intl = International
- 5d. 30 (incorporated: 2/28/1991)
- 5e. 18.58% for FYE 09/30/2019

### Returning

- 5a. **Women for Women International**  
2000 M Street NW, Suite 200, Washington, DC 20036  
Chief Officer - Ms. Laurie Adams, Chief Executive Officer

- 5b. Our mission is to help women survivors of war and conflict rebuild their lives through a yearlong comprehensive social and economic empowerment program.
- 5c. Intl = International
- 5d. 28 (incorporated: 6/14/1993)
- 5e. 25.80% for FYE 12/31/2019

### Returning

- 5a. **World Bicycle Relief**  
1000 W Fulton Market, 4th Floor, Chicago IL 60607  
Chief Officer - Mr. David Neiswander, Chief Executive Officer
- 5b. Through the Power of Bicycles, we envision a world where distance is no longer a barrier to education, healthcare and economic opportunity.
- 5c. Intl = International
- 5d. 15 (incorporated: 6/20/2006)
- 5e. 34.39% for FYE 12/31/2019

### NEW – Full description attached

- 5a. **World Food Program USA**  
1725 I Street NW, Suite 510, Washington, DC 20006  
Chief Officer - Mr. Barron Segar, President and CEO
- 5b. We build support within the U.S. for the United Nations World Food Programme, the world's largest humanitarian organization, to feed the world's hungriest people.
- 5c. Intl = International
- 5d. 26 (incorporated: 7/12/1995)
- 5e. 10.97% for FYE 09/30/2019

### Returning

- 5a. **World Relief**  
7 East Baltimore Street, Baltimore, MD 21202  
Chief Officer - Mr. Scott Arbeiter, President
- 5b. A global Christian humanitarian organization fighting against violence, poverty and injustice to create change that lasts—today, tomorrow and for generations to come.
- 5c. Intl = International
- 5d. 57 (incorporated: 2/6/1964)
- 5e. 17.91% for FYE 09/30/2019

### Returning

- 5a. **World Renew**  
1700 28th St. SE, Grand Rapids, MI 49508  
Chief Officer - Ms. Carol Bremer-Bennett, CEO/Director
- 5b. We join the world's families to change hunger, poverty, and injustice through locally originated

community development programs and internationally coordinated disaster response.

**5c.** Intl = International

**5d.** 59 (incorporated: 6/4/1962)

**5e.** 29.26% for FYE 06/30/2020

### Returning

**5a.** **World Vision**

34834 Weyerhaeuser Way South, Federal Way, WA 98063

Chief Officer - Mr. Edgar Sandoval, President

**5b.** Relief and development organization helping children worldwide by tackling causes of poverty and developing access to clean water, food, health care, education and economic opportunity.

**5c.** Intl = International

**5d.** 71 (incorporated: 9/22/1950)

**5e.** 13.50% for FY 09/30/2019



**GLOBAL IMPACT**  
**2021 San Francisco City and County Annual Joint Fundraising Drive**  
**Participating Member Charities**

1. Global Impact
2. Accion
3. Action Against Hunger
4. American Jewish World Service
5. Alight (formerly American Refugee Committee)
6. Americares
7. Amref Health Africa
8. Anera (American Near East Refugee Aid)
9. Ashoka
10. CARE
11. Catholic Medical Mission Board (CMMB)
12. ChildFund International
13. Children International
14. Church World Service
15. Clinton Foundation
16. Compassion International
17. ECHO
18. Episcopal Relief & Development
19. Feed My Starving Children
20. FINCA International, Inc.
21. Free the Slaves
22. Global Partners in Care
23. Habitat for Humanity International
24. Health Volunteers Overseas
25. Heifer International
26. Helen Keller International
27. HIAS
28. Hope for Haiti
29. Human Rights Watch
30. Humanity & Inclusion
31. International Center for Research on Women (ICRW)
32. International Medical Corps
33. International Orthodox Christian Charities
34. International Relief Teams
35. International Rescue Committee, Inc.
36. Islamic Relief USA
37. MAP International
38. Medical Team International
39. Mercy Corps
40. Operation Smile
41. Oxfam America
42. Pan American Development Foundation
43. Partners In Health
44. Plan International USA
45. Prison Fellowship International
46. Project HOPE
47. Refugees International
48. Rise Against Hunger
49. Save the Children
50. SEE International
51. The Salvation Army World Service Office (SAWSO)
52. UNICEF USA
53. UMR (United Mission on Relief)
54. Unitarian Universalist Service Committee
55. United Methodist Committee on Relief (UMCOR)
56. United Seamen's Service
57. Water for People
58. Women for Women International
59. World Bicycle Relief
60. World Food Program USA
61. World Relief
62. World Renew
63. World Vision

**CONSOLIDATED FINANCIAL STATEMENTS**

**GLOBAL IMPACT AND SUBSIDIARY**

**FOR THE YEARS ENDED  
JUNE 30, 2020 AND 2019**

## GLOBAL IMPACT AND SUBSIDIARY

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**CPAs & ADVISORS**

## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors  
Global Impact and Subsidiary  
Alexandria, Virginia

We have audited the accompanying consolidated financial statements of Global Impact and Subsidiary, collectively the Organization, which comprise the consolidated statements of financial position as of June 30, 2020 and 2019, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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MEMBER OF CPAMERICA INTERNATIONAL, AN AFFILIATE OF CROWE GLOBAL  
MEMBER OF THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS' PRIVATE COMPANIES PRACTICE SECTION

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Gelman Rosenberg & Freedman*

February 11, 2021

**GLOBAL IMPACT AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**AS OF JUNE 30, 2020 AND 2019**

**ASSETS**

|                             | <u>2020</u>                 | <u>2019</u>                 |
|-----------------------------|-----------------------------|-----------------------------|
| Cash and cash equivalents   | \$ 55,617,967               | \$ 4,023,385                |
| Investments                 | 1,639,803                   | 1,614,196                   |
| Pledges receivable, net     | 13,229,223                  | 12,509,529                  |
| Accounts receivable         | 4,613,820                   | 3,640,380                   |
| Property and equipment, net | 706,659                     | 825,049                     |
| Prepaid expenses            | 289,913                     | 371,748                     |
| Goodwill, net               | <u>1,481,457</u>            | <u>-</u>                    |
| <b>TOTAL ASSETS</b>         | <b><u>\$ 77,578,842</u></b> | <b><u>\$ 22,984,287</u></b> |

**LIABILITIES AND NET ASSETS**

**LIABILITIES**

|                                   |                   |                   |
|-----------------------------------|-------------------|-------------------|
| Line of credit                    | \$ 1,700,000      | \$ -              |
| Notes payable                     | 1,354,652         | -                 |
| Loan payable                      | 1,890,900         | -                 |
| Accounts payable                  | 591,394           | 492,984           |
| Accrued expenses                  | 1,000,608         | 711,651           |
| Campaign funds payable to members | 13,006,451        | 12,220,791        |
| Donor-advised funds payable       | 510,065           | 504,215           |
| Other distribution payables       | 52,236,730        | 3,633,878         |
| Deferred revenue                  | 1,215,397         | 299,571           |
| Deferred rent                     | <u>573,129</u>    | <u>645,462</u>    |
| Total liabilities                 | <u>74,079,326</u> | <u>18,508,552</u> |

**NET ASSETS**

|   |                             |                             |
|---|-----------------------------|-----------------------------|
| Without donor restrictions              | 1,865,016                   | 4,475,735                   |
| With donor restrictions                 | <u>1,634,500</u>            | <u>-</u>                    |
| Total net assets                        | <u>3,499,516</u>            | <u>4,475,735</u>            |
| <b>TOTAL LIABILITIES AND NET ASSETS</b> | <b><u>\$ 77,578,842</u></b> | <b><u>\$ 22,984,287</u></b> |

## GLOBAL IMPACT AND SUBSIDIARY

**CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS  
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019**

|  | 2020                       |                         |                     |
|--|----------------------------|-------------------------|---------------------|
|  | Without Donor Restrictions | With Donor Restrictions | Total               |
| <b>REVENUE, GAINS AND OTHER SUPPORT</b>                                    |                            |                         |                     |
| Donor-advised funds  | \$ 2,929,120               | \$ -                    | \$ 2,929,120        |
| Administrative charges for raising funds for others                        | 2,138,103                  | -                       | 2,138,103           |
| Non-recurring giving international relief/development                      | 62,245,173                 | -                       | 62,245,173          |
| Other giving for international and domestic assistance programs            | 24,905,019                 | 1,998,611               | 26,903,630          |
| Advisory services, program grants and related revenue                      | 8,492,046                  | -                       | 8,492,046           |
| Program support services   | 311,805                    | -                       | 311,805             |
| Combined Federal Campaign - Outreach Coordinator Fees                      | 2,948,785                  | -                       | 2,948,785           |
| Investment income, net   | 26,749                     | -                       | 26,749              |
| Contributions  | 387,794                    | -                       | 387,794             |
| Other revenue  | 26,643                     | -                       | 26,643              |
| Net assets released from donor restrictions                                | 364,111                    | (364,111)               | -                   |
| Total revenue, gains and other support                                     | <u>104,775,348</u>         | <u>1,634,500</u>        | <u>106,409,848</u>  |
| <b>AMOUNTS RAISED IN CAMPAIGNS (NET OF CAMPAIGN EXPENSE AND SHRINKAGE)</b> |                            |                         |                     |
| Combined Federal Campaigns   | 3,087,404                  | -                       | 3,087,404           |
| State Government employee  | 1,344,455                  | -                       | 1,344,455           |
| Private sector employee  | 1,014,845                  | -                       | 1,014,845           |
| Employee campaigns - indirect payments                                     | 9,074,781                  | -                       | 9,074,781           |
| Local Government employee  | 341,858                    | -                       | 341,858             |
| Total raised in campaigns  | 14,863,343                 | -                       | 14,863,343          |
| Less: Distributions to member charities                                    | <u>(14,325,731)</u>        | <u>-</u>                | <u>(14,325,731)</u> |
| Public support designated to Global Impact                                 | 537,612                    | -                       | 537,612             |
| Total public support, revenue, gains and other support                     | <u>105,312,960</u>         | <u>1,634,500</u>        | <u>106,947,460</u>  |
| <b>EXPENSES</b>  |                            |                         |                     |
| Program Services:  |                            |                         |                     |
| Distributions to Charities:  |                            |                         |                     |
| Donor-Advised Funds  | 2,884,619                  | -                       | 2,884,619           |
| International Relief and Development                                       | 24,905,019                 | -                       | 24,905,019          |
| Other Giving for International and Domestic Assistance Programs            | 62,284,522                 | -                       | 62,284,522          |
| Total distributions to charities   | <u>90,074,160</u>          | <u>-</u>                | <u>90,074,160</u>   |
| Campaign Support:  |                            |                         |                     |
| General Campaigns  | 1,445,150                  | -                       | 1,445,150           |
| Special Programmatic Services  | 3,553,130                  | -                       | 3,553,130           |
| Donor-Advised Funds  | 251,013                    | -                       | 251,013             |
| Outreach Coordination  | 2,630,005                  | -                       | 2,630,005           |
| Total campaign support   | <u>7,879,298</u>           | <u>-</u>                | <u>7,879,298</u>    |
| Geneva Global  | 6,122,284                  | -                       | 6,122,284           |
| Total program services   | <u>104,075,742</u>         | <u>-</u>                | <u>104,075,742</u>  |
| Supporting Services:   |                            |                         |                     |
| Management and General   | 3,754,954                  | -                       | 3,754,954           |
| Fundraising  | 92,983                     | -                       | 92,983              |
| Total supporting services  | <u>3,847,937</u>           | <u>-</u>                | <u>3,847,937</u>    |
| Total expenses   | <u>107,923,679</u>         | <u>-</u>                | <u>107,923,679</u>  |
| Changes in net assets  | (2,610,719)                | 1,634,500               | (976,219)           |
| Net assets at beginning of year  | 4,475,735                  | -                       | 4,475,735           |
| <b>NET ASSETS AT END OF YEAR</b>   | <u>\$ 1,865,016</u>        | <u>\$ 1,634,500</u>     | <u>\$ 3,499,516</u> |

See accompanying notes to consolidated financial statements.

GLOBAL IMPACT AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS  
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

|  | 2019                       |                         |                            |
|--|----------------------------|-------------------------|----------------------------|
|  | Without Donor Restrictions | With Donor Restrictions | Total                      |
| <b>REVENUE, GAINS AND OTHER SUPPORT</b>                                    |                            |                         |                            |
| Donor-advised funds  | \$ 2,248,796               | \$ -                    | \$ 2,248,796               |
| Administrative charges for raising funds for others                        | 3,146,543                  | -                       | 3,146,543                  |
| Non-recurring giving international relief/development                      | 4,928,319                  | -                       | 4,928,319                  |
| Other giving for international and domestic assistance programs            | 43,844,653                 | -                       | 43,844,653                 |
| Advisory services, program grants and related revenue                      | 1,832,327                  | 202,522                 | 2,034,849                  |
| Program support services   | 282,529                    | -                       | 282,529                    |
| Combined Federal Campaign - Outreach Coordinator Fees                      | 2,994,109                  | -                       | 2,994,109                  |
| Investment income, net   | 46,236                     | -                       | 46,236                     |
| Contributions  | 28,696                     | -                       | 28,696                     |
| Other revenue  | 137,291                    | -                       | 137,291                    |
| Net assets released from donor restrictions                                | 202,522                    | (202,522)               | -                          |
| Total revenue, gains and other support                                     | <u>59,692,021</u>          | <u>-</u>                | <u>59,692,021</u>          |
| <b>AMOUNTS RAISED IN CAMPAIGNS (NET OF CAMPAIGN EXPENSE AND SHRINKAGE)</b> |                            |                         |                            |
| Combined Federal Campaigns   | 3,492,794                  | -                       | 3,492,794                  |
| State Government employee  | 1,516,635                  | -                       | 1,516,635                  |
| Private sector employee  | 1,151,702                  | -                       | 1,151,702                  |
| Employee campaigns - indirect payments                                     | 7,889,971                  | -                       | 7,889,971                  |
| Local Government employee  | 398,964                    | -                       | 398,964                    |
| Total raised in campaigns  | 14,450,066                 | -                       | 14,450,066                 |
| Less: Distributions to member charities                                    | <u>(13,833,427)</u>        | <u>-</u>                | <u>(13,833,427)</u>        |
| Public support designated to Global Impact                                 | 616,639                    | -                       | 616,639                    |
| Total public support, revenue, gains and other support                     | <u>60,308,660</u>          | <u>-</u>                | <u>60,308,660</u>          |
| <b>EXPENSES</b>  |                            |                         |                            |
| Program Services:  |                            |                         |                            |
| Distributions to Charities:  |                            |                         |                            |
| Donor-Advised Funds  | 2,248,796                  | -                       | 2,248,796                  |
| International Relief and Development                                       | 4,909,399                  | -                       | 4,909,399                  |
| Other Giving for International and Domestic Assistance Programs            | 43,844,653                 | -                       | 43,844,653                 |
| Total distributions to charities   | <u>51,002,848</u>          | <u>-</u>                | <u>51,002,848</u>          |
| Campaign Support:  |                            |                         |                            |
| General Campaigns  | 1,788,360                  | -                       | 1,788,360                  |
| Special Programmatic Services  | 2,590,155                  | -                       | 2,590,155                  |
| Donor-Advised Funds  | 299,880                    | -                       | 299,880                    |
| Outreach Coordination  | 2,798,704                  | -                       | 2,798,704                  |
| Total campaign support   | <u>7,477,099</u>           | <u>-</u>                | <u>7,477,099</u>           |
| Total program services   | <u>58,479,947</u>          | <u>-</u>                | <u>58,479,947</u>          |
| Supporting Services:   |                            |                         |                            |
| Management and General   | 1,639,759                  | -                       | 1,639,759                  |
| Fundraising  | 98,141                     | -                       | 98,141                     |
| Total supporting services  | <u>1,737,900</u>           | <u>-</u>                | <u>1,737,900</u>           |
| Total expenses   | <u>60,217,847</u>          | <u>-</u>                | <u>60,217,847</u>          |
| Changes in net assets  | 90,813                     | -                       | 90,813                     |
| Net assets at beginning of year  | <u>4,384,922</u>           | <u>-</u>                | <u>4,384,922</u>           |
| <b>NET ASSETS AT END OF YEAR</b>   | <b><u>\$ 4,475,735</u></b> | <b><u>\$ -</u></b>      | <b><u>\$ 4,475,735</u></b> |

**GLOBAL IMPACT AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2020**

|  | Program Services           |  |  |                      |                                     |                            |                          |                     | Total<br>Program<br>Services |
|--|----------------------------|--|--|----------------------|-------------------------------------|----------------------------|--------------------------|---------------------|------------------------------|
|  | Distribution to Charities  |  |  | Campaign Support     |                                     |                            |                          |                     |                              |
|  | Donor-<br>Advised<br>Funds | International<br>Relief and<br>Development | Other Giving for<br>International and<br>Domestic Assistance<br>Programs | General<br>Campaigns | Special<br>Programmatic<br>Services | Donor-<br>Advised<br>Funds | Outreach<br>Coordination | Geneva<br>Global    |                              |
| Salaries - headquarters<br>and field   | \$ -                       | \$ -                                       | \$ -   | \$ 737,992           | \$ 1,771,752                        | \$ 107,725                 | \$ 1,297,610             | \$ 2,265,827        | \$ 6,180,906                 |
| Employee fringe benefits               | -                          | -  | -  | 187,336              | 402,917                             | 24,438                     | 294,745                  | 807,533             | 1,716,969                    |
| Campaign material and<br>expenses      | -                          | -  | -  | 169,940              | 67,600                              | 1,061                      | 357,645                  | -                   | 596,246                      |
| Consulting services                    | -                          | -  | -  | 136,740              | 827,097                             | 25,875                     | 221,482                  | 590,741             | 1,801,935                    |
| Rent and occupancy                     | -                          | -  | -  | 39,561               | 91,887                              | 5,587                      | 67,298                   | 236,559             | 440,892                      |
| Office supplies and other              | -                          | -  | -  | 56,927               | 95,566                              | 16,927                     | 130,050                  | 170,217             | 469,687                      |
| Data network operations                | -                          | -  | -  | 16,955               | 40,705                              | 57,121                     | 60,362                   | 79,511              | 254,654                      |
| Travel                                 | -                          | -  | -  | 21,323               | 59,644                              | 1,360                      | 40,037                   | 236,945             | 359,309                      |
| Depreciation and amortization          | -                          | -  | -  | 23,193               | 55,680                              | 3,385                      | 40,779                   | 120,123             | 243,160                      |
| Legal fees                             | -                          | -  | -  | 22,946               | 55,089                              | 3,349                      | 40,347                   | -                   | 121,731                      |
| Telephone                              | -                          | -  | -  | 11,634               | 27,741                              | 1,187                      | 37,508                   | 19,822              | 97,892                       |
| Corporate insurance                    | -                          | -  | -  | 10,381               | 24,923                              | 1,515                      | 18,253                   | 37,787              | 92,859                       |
| Audit and accounting                   | -                          | -  | -  | 9,149                | 21,965                              | 1,335                      | 16,087                   | -                   | 48,536                       |
| Conferences                            | -                          | -  | -  | 1,073                | 10,564                              | 148                        | 7,802                    | 56,174              | 75,761                       |
| Direct program costs                   | -                          | -  | -  | -                    | -                                   | -                          | -                        | 1,501,045           | 1,501,045                    |
| Campaign expenses                      | -                          | -  | -  | -                    | -                                   | -                          | -                        | -                   | -                            |
| Bad debt expense                       | -                          | -  | -  | -                    | -                                   | -                          | -                        | -                   | -                            |
| Shrinkage                              | -                          | -  | -  | -                    | -                                   | -                          | -                        | -                   | -                            |
| Distributions to members<br>and others | 2,884,619                  | 24,905,019                                 | 62,284,522   | -                    | -                                   | -                          | -                        | -                   | 90,074,160                   |
| <b>TOTAL</b>                           | <b>\$ 2,884,619</b>        | <b>\$ 24,905,019</b>                       | <b>\$ 62,284,522</b>   | <b>\$ 1,445,150</b>  | <b>\$ 3,553,130</b>                 | <b>\$ 251,013</b>          | <b>\$ 2,630,005</b>      | <b>\$ 6,122,284</b> | <b>\$ 104,075,742</b>        |

See accompanying notes to consolidated financial statements.

GLOBAL IMPACT AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2020

|  | Supporting Services       |                  |                                 |                                       |                                       |                       |
|--|---------------------------|------------------|---------------------------------|---------------------------------------|---------------------------------------|-----------------------|
|  | Management<br>and General | Fundraising      | Total<br>Supporting<br>Services | Subtotal<br>Expenses<br>Per Exhibit B | Campaign<br>Expenses and<br>Shrinkage | Total<br>Expenses     |
| Salaries - headquarters<br>and field   | \$ 2,021,678              | \$ 33,657        | \$ 2,055,335                    | \$ 8,236,241                          | \$ -                                  | \$ 8,236,241          |
| Employee fringe benefits               | 399,233                   | 7,635            | 406,868                         | 2,123,837                             | -                                     | 2,123,837             |
| Campaign material and<br>expenses      | 18,981                    | 2,272            | 21,253                          | 617,499                               | -                                     | 617,499               |
| Consulting services                    | 122,063                   | 13,041           | 135,104                         | 1,937,039                             | -                                     | 1,937,039             |
| Rent and occupancy                     | 104,847                   | 1,746            | 106,593                         | 547,485                               | -                                     | 547,485               |
| Office supplies and other              | 145,104                   | 3,576            | 148,680                         | 618,367                               | -                                     | 618,367               |
| Data network operations                | 46,446                    | 773              | 47,219                          | 301,873                               | -                                     | 301,873               |
| Travel                                 | 18,446                    | 26,872           | 45,318                          | 404,627                               | -                                     | 404,627               |
| Depreciation and amortization          | 61,012                    | 1,058            | 62,070                          | 305,230                               | -                                     | 305,230               |
| Legal fees                             | 62,860                    | 1,046            | 63,906                          | 185,637                               | -                                     | 185,637               |
| Telephone                              | 22,285                    | 371              | 22,656                          | 120,548                               | -                                     | 120,548               |
| Corporate insurance                    | 28,439                    | 473              | 28,912                          | 121,771                               | -                                     | 121,771               |
| Audit and accounting                   | 25,063                    | 417              | 25,480                          | 74,016                                | -                                     | 74,016                |
| Conferences                            | 2,776                     | 46               | 2,822                           | 78,583                                | -                                     | 78,583                |
| Direct program costs                   | -                         | -                | -                               | 1,501,045                             | -                                     | 1,501,045             |
| Campaign expenses                      | -                         | -                | -                               | -                                     | 1,080,334                             | 1,080,334             |
| Bad debt expense                       | 675,721                   | -                | 675,721                         | 675,721                               | -                                     | 675,721               |
| Shrinkage                              | -                         | -                | -                               | -                                     | 275,744                               | 275,744               |
| Distributions to members<br>and others | -                         | -                | -                               | 90,074,160                            | -                                     | 90,074,160            |
| <b>TOTAL</b>                           | <b>\$ 3,754,954</b>       | <b>\$ 92,983</b> | <b>\$ 3,847,937</b>             | <b>\$ 107,923,679</b>                 | <b>\$ 1,356,078</b>                   | <b>\$ 109,279,757</b> |

See accompanying notes to consolidated financial statements.

**GLOBAL IMPACT AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2019**

|  | Program Services           |  |  |                      |                                     |                            |                          | Total<br>Program<br>Services |
|--|----------------------------|--|--|----------------------|-------------------------------------|----------------------------|--------------------------|------------------------------|
|  | Distribution to Charities  |  |  | Campaign Support     |                                     |                            |                          |                              |
|  | Donor-<br>Advised<br>Funds | International<br>Relief and<br>Development | Other Giving for<br>International and<br>Domestic Assistance<br>Programs | General<br>Campaigns | Special<br>Programmatic<br>Services | Donor-<br>Advised<br>Funds | Outreach<br>Coordination |                              |
| Salaries - headquarters<br>and field   | \$ -                       | \$ -                                       | \$ -   | \$ 952,034           | \$ 1,456,768                        | \$ 129,541                 | \$ 1,330,068             | \$ 3,868,411                 |
| Employee fringe benefits               | -                          | -  | -  | 230,517              | 333,091                             | 31,007                     | 318,177                  | 912,792                      |
| Campaign material and<br>expenses      | -                          | -  | -  | 176,712              | 21,274                              | 9,569                      | 490,617                  | 698,172                      |
| Consulting services                    | -                          | -  | -  | 106,541              | 223,914                             | 13,905                     | 105,785                  | 450,145                      |
| Rent and occupancy                     | -                          | -  | -  | 70,088               | 85,255                              | 9,522                      | 144,358                  | 309,223                      |
| Office supplies and other              | -                          | -  | -  | 67,964               | 70,713                              | 15,861                     | 112,318                  | 266,856                      |
| Data network operations                | -                          | -  | -  | 30,954               | 37,862                              | 69,642                     | 71,117                   | 209,575                      |
| Travel                                 | -                          | -  | -  | 34,956               | 63,708                              | 5,748                      | 44,607                   | 149,019                      |
| Depreciation and amortization          | -                          | -  | -  | 35,265               | 42,831                              | 4,791                      | 49,225                   | 132,112                      |
| Legal fees                             | -                          | -  | -  | 34,058               | 41,366                              | 4,627                      | 47,541                   | 127,592                      |
| Telephone                              | -                          | -  | -  | 22,473               | 24,986                              | 2,049                      | 40,109                   | 89,617                       |
| Corporate insurance                    | -                          | -  | -  | 17,400               | 21,133                              | 2,364                      | 24,288                   | 65,185                       |
| Audit and accounting                   | -                          | -  | -  | 6,234                | 7,571                               | 847                        | 8,702                    | 23,354                       |
| Conferences                            | -                          | -  | -  | 3,164                | 4,048                               | 407                        | 11,792                   | 19,411                       |
| Campaign expenses                      | -                          | -  | -  | -                    | -                                   | -                          | -                        | -                            |
| Shrinkage                              | -                          | -  | -  | -                    | -                                   | -                          | -                        | -                            |
| Distributions to members<br>and others | 2,248,796                  | 4,909,399                                  | 43,844,653   | -                    | 155,635                             | -                          | -                        | 51,158,483                   |
| <b>TOTAL</b>                           | <b>\$ 2,248,796</b>        | <b>\$ 4,909,399</b>                        | <b>\$ 43,844,653</b>   | <b>\$ 1,788,360</b>  | <b>\$ 2,590,155</b>                 | <b>\$ 299,880</b>          | <b>\$ 2,798,704</b>      | <b>\$ 58,479,947</b>         |

See accompanying notes to consolidated financial statements.

GLOBAL IMPACT AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED JUNE 30, 2019

| Supporting Services                    |                           |                  |                                 |                                       |                                       |                      |
|--|---------------------------|------------------|---------------------------------|---------------------------------------|---------------------------------------|----------------------|
|  | Management<br>and General | Fundraising      | Total<br>Supporting<br>Services | Subtotal<br>Expenses<br>Per Exhibit B | Campaign<br>Expenses and<br>Shrinkage | Total<br>Expenses    |
| Salaries - headquarters<br>and field   | \$ 1,252,709              | \$ 26,123        | \$ 1,278,832                    | \$ 5,147,243                          | \$ -                                  | \$ 5,147,243         |
| Employee fringe benefits               | 228,227                   | 6,156            | 234,383                         | 1,147,175                             | -                                     | 1,147,175            |
| Campaign material and<br>expenses      | 6,575                     | 3,492            | 10,067                          | 708,239                               | -                                     | 708,239              |
| Consulting services                    | 5,298                     | 18,349           | 23,647                          | 473,792                               | -                                     | 473,792              |
| Rent and occupancy                     | 37,107                    | 4,169            | 41,276                          | 350,499                               | -                                     | 350,499              |
| Office supplies and other              | 25,926                    | 4,135            | 30,061                          | 296,917                               | -                                     | 296,917              |
| Data network operations                | 16,388                    | 1,841            | 18,229                          | 227,804                               | -                                     | 227,804              |
| Travel                                 | 8,860                     | 27,284           | 36,144                          | 185,163                               | -                                     | 185,163              |
| Depreciation and amortization          | 18,670                    | 2,098            | 20,768                          | 152,880                               | -                                     | 152,880              |
| Legal fees                             | 18,032                    | 2,026            | 20,058                          | 147,650                               | -                                     | 147,650              |
| Telephone                              | 7,986                     | 897              | 8,883                           | 98,500                                | -                                     | 98,500               |
| Corporate insurance                    | 9,212                     | 1,035            | 10,247                          | 75,432                                | -                                     | 75,432               |
| Audit and accounting                   | 3,300                     | 371              | 3,671                           | 27,025                                | -                                     | 27,025               |
| Conferences                            | 1,469                     | 165              | 1,634                           | 21,045                                | -                                     | 21,045               |
| Campaign expenses                      | -                         | -                | -                               | -                                     | 1,155,042                             | 1,155,042            |
| Shrinkage                              | -                         | -                | -                               | -                                     | 267,578                               | 267,578              |
| Distributions to members<br>and others | -                         | -                | -                               | 51,158,483                            | -                                     | 51,158,483           |
| <b>TOTAL</b>                           | <b>\$ 1,639,759</b>       | <b>\$ 98,141</b> | <b>\$ 1,737,900</b>             | <b>\$ 60,217,847</b>                  | <b>\$ 1,422,620</b>                   | <b>\$ 61,640,467</b> |

See accompanying notes to consolidated financial statements.

## GLOBAL IMPACT AND SUBSIDIARY

**CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019**

|  | <b>2020</b>                 | <b>2019</b>                |
|--|-----------------------------|----------------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                             |                            |
| Changes in net assets  | \$ (976,219)                | \$ 90,813                  |
| Adjustments to reconcile changes in net assets to net cash provided by operating activities: |                             |                            |
| Depreciation and amortization  | 305,230                     | 152,880                    |
| Unrealized loss (gain)   | 18,263                      | (24,170)                   |
| Realized (gain) loss   | (4,197)                     | 24,225                     |
| Shrinkage  | (8,166)                     | 60,785                     |
| (Increase) decrease in:  |                             |                            |
| Pledges receivable   | (1,176,944)                 | 5,278,417                  |
| Accounts receivable  | 342,949                     | (1,972,318)                |
| Due from Combined Federal Campaigns  | -                           | 145,039                    |
| Other assets   | 185,682                     | (138,119)                  |
| (Decrease) increase in:  |                             |                            |
| Accounts payable   | (169,177)                   | (229,828)                  |
| Accrued expenses   | 288,957                     | (115,365)                  |
| Campaign funds payable to members  | 785,660                     | (3,871,845)                |
| Donor-advised funds payable  | 5,850                       | 226,190                    |
| Other distributions payable  | 48,602,852                  | 1,814,577                  |
| Deferred revenue   | (819,552)                   | 4,918                      |
| Deferred rent  | (72,333)                    | (80,879)                   |
| Net cash provided by operating activities  | <u>47,308,855</u>           | <u>1,365,320</u>           |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                             |                            |
| Purchase of property and equipment   | (66,716)                    | (314,308)                  |
| Purchase of investments  | (386,307)                   | (190,543)                  |
| Proceeds from sale of investments  | 346,634                     | 205,203                    |
| Cash acquired from subsidiary  | 1,879,341                   | -                          |
| Purchase of subsidiary   | (750,000)                   | -                          |
| Net cash provided (used) by investing activities   | <u>1,022,952</u>            | <u>(299,648)</u>           |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                             |                            |
| Repayments on lines-of-credit  | (1,186,790)                 | (1,000,000)                |
| Borrowings on lines-of-credit  | 2,886,790                   | 500,000                    |
| Proceeds from notes payable  | 1,890,900                   | -                          |
| Repayments on note payable   | (328,125)                   | -                          |
| Net cash provided (used) by financing activities   | <u>3,262,775</u>            | <u>(500,000)</u>           |
| Net increase in cash and cash equivalents  | 51,594,582                  | 565,672                    |
| Cash and cash equivalents at beginning of year   | <u>4,023,385</u>            | <u>3,457,713</u>           |
| <b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>  | <b><u>\$ 55,617,967</u></b> | <b><u>\$ 4,023,385</u></b> |

## GLOBAL IMPACT AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

|   | <u>2020</u>         | <u>2019</u>      |
|---|---------------------|------------------|
| <b>SUPPLEMENTAL INFORMATION:</b>                  |                     |                  |
| <b>SCHEDULE OF NONCASH OPERATING TRANSACTIONS</b> |                     |                  |
| Interest Paid                                     | \$ <u>48,435</u>    | \$ <u>10,803</u> |
| Taxes Paid  | \$ <u>-</u>         | \$ <u>5,500</u>  |
| <b>SCHEDULE OF NONCASH FINANCING TRANSACTIONS</b> |                     |                  |
| Note Payable Stock Purchase                       | \$ <u>1,750,000</u> | \$ <u>-</u>      |

The following assets and liabilities were acquired or assumed in the acquisition of Geneva Global as described in Note 1:

|   |                            |
|---|----------------------------|
| Cash                                      | \$ 1,879,341               |
| Accounts receivable                       | 850,975                    |
| Prepaid expenses                          | 171,069                    |
| Accounts payable                          | (267,587)                  |
| Deferred revenue                          | <u>(1,735,378)</u>         |
| Subtotal                                  | 898,420                    |
| Goodwill                                  | <u>1,601,580</u>           |
| <b>ACQUISITION PRICE OF GENEVA GLOBAL</b> | <b>\$ <u>2,500,000</u></b> |

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

##### Organization -

Global Impact's vision is to be the leader in growing global philanthropy, and its mission is to build partnerships and resources for the world's most vulnerable people. Its primary activities include:

- a) Participating in nearly 300 workplace giving campaigns including the federal government, state governments, local governments, and private workplaces to provide a means for employees of participating institutions to donate either to Global Impact or to its nearly 100 member charities;
- b) Creating alliances with funding organizations to address specific relief or development needs in developing countries;
- c) Providing philanthropic services including customized consulting services to the Non-Governmental Organization and private sectors through a full suite of services including strategy, implementation and ongoing organizational support, campaign management services, signature and high impact funds, state charitable registration services, and the management of donor-advised funds;
- d) Distributing funds raised on behalf of member charities to them based on criteria established by the Board of Directors;
- e) Adhering to distribution formulae established by the Board of Directors for other funds raised; and
- f) Performing such other charitable and educational activities as may be necessary in order to accomplish the foregoing.

Geneva Global is a wholly-owned subsidiary of Global Impact. On October 1, 2019, Global Impact acquired 100% of the stock of Geneva Global for a purchase price of \$2,500,000. The purchase price was allocated to the existing assets and liabilities at that date based upon fair values, and the residual amount was allocated to goodwill. The consolidated financial statements include the operations of Geneva Global from October 1, 2019 through June 30, 2020. The following is a description of Geneva Global's activities:

Geneva Global provides research and analysis to help organizations understand the market, craft a strategy, and identify the best way for them to maximize their impact. Their core areas of business are:

- a) Strategy development
- b) Situational analysis and baseline studies
- c) Market research and feasibility studies
- d) Competitor analysis
- e) Programmatic and donor engagement audit

##### Principles of consolidation -

The accounts of Global Impact have been consolidated with those of Geneva Global (collectively, the Organization), pursuant to the criteria established by FASB ASC 958-810, *Not-for-Profit Entities Consolidation*. Under FASB ASC 958-810, consolidation is required if a separate not-for-profit organization has control (i.e., major voting interest) and significant economic interest in that other organization. All significant inter-company accounts and transactions have been eliminated in consolidation.

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

##### Basis of presentation -

The accompanying consolidated financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions. Descriptions of the two net asset categories are as follows:

- **Net Assets Without Donor Restrictions** - Net assets available for use in general operations and not subject to donor restrictions are recorded as "net assets without donor restrictions". Assets restricted solely through the actions of the Board are referred to as Board Designated and are also reported as net assets without donor restrictions.
- **Net Assets With Donor Restrictions** - Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statements of Activities and Changes in Net Assets as net assets released from donor restrictions.

##### New accounting pronouncement adopted -

Global Impact adopted ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*. This guidance is intended to clarify and improve the scope and the accounting guidance for contributions received and contributions made. Key provisions in this guidance include clarification regarding the accounting for grants and contracts as exchange transactions or contributions, and improved guidance to better distinguish between conditional and unconditional contributions. Global Impact adopted the ASU using a modified prospective basis.

##### Cash and cash equivalents -

The Organization considers all cash on hand, deposits in banks, and investments purchased with an original maturity of three months or less to be cash and cash equivalents other than those included in the Organization's investment portfolio. Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, the Organization maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

##### Investments -

Investments are recorded at their readily determinable fair value. Realized and unrealized gains and losses are included in investment income, which is presented net of investment expenses paid to external investment advisors in the accompanying Consolidated Statements of Activities and Changes in Net Assets.

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

##### Investments (continued) -

Purchases and sales of securities are recorded on a trade-date basis. Interest income is accrued when earned. Dividends are recorded on the ex-dividend date.

##### Pledges receivable -

Pledges receivable are recorded in the consolidated financial statements upon receipt of pledge information from the campaigns. Global Impact honors designations made to each member organization. As all pledges are expected to be collected within one year, they are recorded at their net realizable value. This is achieved by creating an allowance for estimated uncollectible pledges and for estimated campaign expenses.

At the end of each fiscal year, any amounts receivable from the previous year's campaign are written off. Subsequent receipts relating to such amounts are set off against shrinkage expense.

##### Accounts receivable -

Accounts receivable consists primarily of amounts due from member charities and other corporate clients for which the Organization provides advisory, cooperative advertising, backbone, and fund management services. They are recorded at their net realizable value, which approximates fair value. All amounts are due within one year and there is no allowance for doubtful accounts due to management's belief that all accounts receivable are collectible.

##### Property and equipment -

Property and equipment in excess of \$1,000 are capitalized and stated at cost. Property and equipment are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to ten years. Leasehold improvements are amortized over the remaining life of the lease. The assets are amortized over the lesser of the related lease term or their estimated useful life. Cost and related accumulated depreciation and amortization are removed from the accounts when the assets are disposed of, with any gain or loss recognized currently. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation and amortization expense for the years ended June 30, 2020 and 2019, totaled \$305,230 and \$152,880, respectively.

##### Intangible assets -

The intangible asset acquired in connection with the sale of Geneva Global is valued at \$1,601,580. Per ASU 2014-02, *Intangibles-Goodwill and Other (Topic 350): Accounting for Goodwill*, the goodwill is being amortized using the straight-line method of amortization over ten years. Amortization expense for the year ended June 30, 2020 is \$120,123.

##### Campaign funds payable to members -

Pledges that are designated to Charity Alliance members are recorded as campaign funds payable to member charities. Cash received from campaigns is distributed to each participating member charity in the ratio of its designated pledges to total Global Impact pledges from the relevant campaign. Prior to the monthly distribution of the campaign receipts to the member charities, Board approved expenses less undesignated pledges and other non-designated revenues are deducted in the same ratio as undesignated pledges and are recorded as administrative charges for raising funds on behalf of others.

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

##### Donor-advised funds payable -

Pledges that are designated to charities based on donor stipulations are recorded as donor-advised funds payable. Cash received from donors is distributed to each participating charity based on the total amount of funds designated to the charity, less any applicable administrative charges.

##### Income taxes -

Global Impact is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Global Impact is not a private foundation. Global Impact does have unrelated business income from its advisory service income. In addition, the income passed through to it from Geneva Global is also subject to income tax. For the current year there is no provision for income taxes, as for tax purposes Geneva Global had net operating losses carrying forward of approximately \$163,000 that offset taxable income.

##### Uncertain tax positions -

For the years ended June 30, 2020 and 2019, the Organization has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the consolidated financial statements.

##### Revenue recognition -

##### Global Impact:

##### Contributions and grants -

Global Impact received through contributions and grants from individuals and foundations primarily for donor-advised funds and contributions from campaigns. Contributions and grants are recognized in the appropriate category of net assets in the period received. Global Impact performs an analysis of the individual contribution and grant to determine if the revenue streams follow the contribution rules or if they should be recorded as an exchange transaction depending upon whether the transactions are deemed reciprocal or nonreciprocal. For contributions and grants qualifying under the contribution rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met.

Contributions and grants and contracts qualifying as contributions that are unconditional that have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying consolidated financial statements.

Grant and contract agreements qualifying as conditional contributions contain a right of return and a barrier. Revenue is recognized when the condition or conditions are satisfied. Most grants and contract awards from the United States government and other entities are for direct and indirect program costs.

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Revenue recognition (continued) -

Global Impact (continued):

Contributions and grants (continued) -

These transactions are nonreciprocal and classified as conditional and are recognized as contributions when the revenue becomes unconditional. Typically, these agreements also contain a right of return or right of release from obligation provision and the entity has limited discretion over how funds transferred should be spent. As such, Global Impact recognizes revenue for these conditional contributions when the related barrier has been overcome (generally, when qualifying expenditures are incurred). Funds received in advance of the incurrence of qualifying expenditures are recorded as refundable advances. Global Impact did not have grants or contracts that were considered to be conditional for the years ended June 30, 2020 and 2019.

Some workplace campaigns choose to distribute employee charitable contributions directly to member charities. Campaigns in which Global Impact and its funded charities actively participate are recorded based on campaign reports received from the employee campaigns. These direct payments are presented under amounts raised in campaigns in the Consolidated Statements of Activities and Changes in Net Assets.

Other revenue -

Revenue from administrative charges, advisory and program support services, and outreach coordinator fees are recognized in the period in which it is earned. Revenues received in advance are deferred to the applicable period.

Geneva Global -

Geneva Global revenue consists primarily of program services and contracts. Revenues from cost-plus-fixed-fee contracts are recognized on the basis of costs incurred during the period, plus the fee earned. Revenues from fixed-price contracts are recognized ratably over the duration of the contract.

Use of estimates -

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Expenses -

Expenses are recognized by the Organization during the period in which they are incurred. Expenses paid in advance are recorded as prepaid expenses and will be expensed in the applicable period. Distributions to charities consist of amounts distributed to member charities and other charities from contributions raised through workplace giving under donor-advised fund agreements. Non-recurring giving for international relief and development are non-recurring contributions made for disaster response and other programs from sources other than annual workplace giving campaigns.

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

##### Expenses (continued) -

Campaign support consists of costs associated with increasing overall recognition and representation of funded charities; costs that benefit the overall campaign; and expenses incurred under cost-sharing arrangements. Special programmatic services expenses consist of costs associated with advisory, fiscal agent, grant, signature, and high impact fund and backbone programs. Management and general expenses consist of costs directly related to the overall operations of Global Impact and maintenance of its corporate existence, including general office management, reception, and financial reporting. Fundraising includes those costs associated with accessing new workplace fundraising campaigns.

##### Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Consolidated Statements of Activities and Changes in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of the Organization are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort.

##### Financial instruments and credit risk -

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash balances and pledges receivable. At June 30, 2020, the Organization had deposits in a single financial institution totaling approximately \$3.2 million in excess of the Federal Depositors Insurance Limit. Management believes the risk in these situations to be minimal. Credit risk with respect to pledges receivable is limited because the Organization participates with a significant number of campaigns whose participants are spread over a wide geographic region.

##### Risks and uncertainties -

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying consolidated financial statements.

##### Economic uncertainties -

On March 11, 2020, the World Health Organization declared the Coronavirus disease (COVID-19) a global pandemic. As a result of the spread of COVID-19, economic uncertainties have arisen which may negatively impact the Organization's operations. The overall potential impact is unknown at this time.

##### Fair value measurement -

The Organization adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements.

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Fair value measurement (continued) -

The Organization accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Investments recorded in the Consolidated Statements of Financial Position are categorized based on the inputs to valuation techniques as follows:

**Level 1.** These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Organization has the ability to access.

**Level 2.** These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

**Level 3.** These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

For disclosure of inputs and valuation techniques, see Note 2.

New accounting pronouncements not yet adopted -

FASB issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended. The ASU provides a framework for recognizing revenue and is intended to improve comparability of revenue recognition practices across for-profit and nonprofit entities. During 2020, the FASB delayed the implementation date under ASU 2020-05 for an additional year. Organizations may elect to adopt the guidance for annual reporting periods beginning after December 15, 2019 and for interim periods within annual reporting periods beginning after December 15, 2020. Early adoption is still permitted.

FASB issued ASU 2019-01, *Leases* (Topic 842). The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the Consolidated Statements of Financial Position and disclosing key information about leasing arrangements. During 2020, the FASB issued ASU 2020-05 and delayed the implementation date by one year. The ASU is effective for non public entities beginning after December 15, 2021. Early adoption is still permitted. The ASU can be applied at the beginning of the earliest period presented using a modified retrospective approach or applied at the beginning of the period of adoption recognizing a cumulative-effect adjustment.

The Organization plans to adopt the new ASUs at the required implementation dates, and management is currently in the process of evaluating the adoption method and the impact of the new standard on its accompanying consolidated financial statements.

**GLOBAL IMPACT AND SUBSIDIARY**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2020 AND 2019**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION  
(Continued)**

Reclassification -

Certain amounts in the prior year's consolidated financial statements have been reclassified to conform to the current year's presentation.

**2. INVESTMENTS**

The table below summarizes, by level within the fair value hierarchy, the Organization's investments as of June 30, 2020:

|                             | <u>Fair Value<br/>Level 1</u> | <u>Fair Value<br/>Level 2</u> | <u>Fair Value<br/>Level 3</u> | <u>Total</u>               |
|-----------------------------|-------------------------------|-------------------------------|-------------------------------|----------------------------|
| <b>Asset Class:</b>         |                               |                               |                               |                            |
| Money market funds          | \$ 62,017                     | \$ -                          | \$ -                          | \$ 62,017                  |
| Mutual funds - equity       | 1,182,974                     | -                             | -                             | 1,182,974                  |
| Mutual funds - fixed income | <u>394,812</u>                | <u>-</u>                      | <u>-</u>                      | <u>394,812</u>             |
| <b>TOTAL</b>                | <b><u>\$ 1,639,803</u></b>    | <b><u>\$ -</u></b>            | <b><u>\$ -</u></b>            | <b><u>\$ 1,639,803</u></b> |

The table below summarizes, by level within the fair value hierarchy, the Organization's investments as of June 30, 2019:

|                             | <u>Fair Value<br/>Level 1</u> | <u>Fair Value<br/>Level 2</u> | <u>Fair Value<br/>Level 3</u> | <u>Total</u>               |
|-----------------------------|-------------------------------|-------------------------------|-------------------------------|----------------------------|
| <b>Asset Class:</b>         |                               |                               |                               |                            |
| Money market funds          | \$ 60,609                     | \$ -                          | \$ -                          | \$ 60,609                  |
| Mutual funds - equity       | 1,139,693                     | -                             | -                             | 1,139,693                  |
| Mutual funds - fixed income | <u>413,894</u>                | <u>-</u>                      | <u>-</u>                      | <u>413,894</u>             |
| <b>TOTAL</b>                | <b><u>\$ 1,614,196</u></b>    | <b><u>\$ -</u></b>            | <b><u>\$ -</u></b>            | <b><u>\$ 1,614,196</u></b> |

There were no transfers between levels in the fair value hierarchy during the years ended June 30, 2020 and 2019. Transfers between levels are recorded at the end of the reporting period, if applicable. Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used as of June 30, 2020.

- *Money market funds* - Valued at the daily closing price as reported by the fund. The money market fund is an open-end fund that is registered with the Securities and Exchange Commission (SEC). This fund is required to publish its daily net asset value (NAV) and to transact at that price. The money market fund is deemed to be actively traded.
- *Mutual funds* - Valued at the daily closing price as reported by the fund. Mutual funds held by Global Impact are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily value and to transact at that price. Mutual funds held by Global Impact are deemed to be actively traded.

**GLOBAL IMPACT AND SUBSIDIARY**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2020 AND 2019**

**2. INVESTMENTS (Continued)**

Included in investment income are the following at June 30, 2020 and 2019:

|                                     | <b>2020</b>      | <b>2019</b>      |
|-------------------------------------|------------------|------------------|
| Interest and dividends              | \$ 51,538        | \$ 59,232        |
| Unrealized (loss) gain              | (18,263)         | 24,170           |
| Realized gain (loss)                | 4,197            | (24,225)         |
| Management fees                     | (10,723)         | (12,941)         |
| <b>TOTAL INVESTMENT INCOME, NET</b> | <b>\$ 26,749</b> | <b>\$ 46,236</b> |

**3. PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at June 30, 2020 and 2019:

|   | <b>2020</b>       | <b>2019</b>       |
|---|-------------------|-------------------|
| Software  | \$ 1,013,070      | \$ 1,013,070      |
| Leasehold improvements                          | 901,274           | 898,668           |
| Office furniture and equipment                  | 688,752           | 668,258           |
| Website   | 292,092           | 248,475           |
| Total property and equipment                    | 2,895,188         | 2,828,471         |
| Less: Accumulated depreciation and amortization | (2,188,529)       | (2,003,422)       |
| <b>NET PROPERTY AND EQUIPMENT</b>               | <b>\$ 706,659</b> | <b>\$ 825,049</b> |

**4. LIQUIDITY**

Financial assets available for use within one year of the Consolidated Statements of Financial Position were comprised of the following:

|  | <b>2020</b>         | <b>2019</b>         |
|--|---------------------|---------------------|
| Financial Assets as of June 30:                      |                     |                     |
| Cash and cash equivalents                            | \$ 55,617,967       | \$ 4,023,385        |
| Investments  | 1,639,803           | 1,614,196           |
| Pledges receivable                                   | 13,229,223          | 12,509,529          |
| Accounts receivable                                  | 4,613,820           | 3,640,380           |
| Total financial assets                               | 75,100,813          | 21,787,490          |
| Less those unavailable for Global Impact operations: |                     |                     |
| Campaign funds payable to members                    | (13,006,451)        | (12,220,791)        |
| Donor-advised funds payable                          | (510,065)           | (504,215)           |
| Other distribution payables                          | (52,236,730)        | (3,633,878)         |
| Net assets with donor restrictions                   | (1,634,500)         | -                   |
| <b>FINANCIAL ASSETS AVAILABLE FOR EXPENDITURE</b>    | <b>\$ 7,713,067</b> | <b>\$ 5,428,606</b> |

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 4. LIQUIDITY (Continued)

The Organization has a policy to structure its financial assets to be available and liquid as its obligations become due. As of June 30, 2020 and 2019, the Organization has financial assets equal to approximately six months and seven months, respectively of operating expenses (excluding distributions). In addition, Global Impact has a line of credit (see note 7) in which they may draw upon, pending Board approval. As of June 30, 2020, the Organization has \$300,000 available on that line of credit.

#### 5. LOANS PAYABLE

On April 21, 2020, Global Impact received loan proceeds in the amount of \$1,243,500 under the Paycheck Protection Program. Interest on the loan is 1%. The promissory note calls for monthly principal and interest payments amortized over the term of the promissory note with a deferral of payments for the first six months. Under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), the promissory note may be forgiven by the Small Business Administration in whole or in part.

Global Impact intends to use the proceeds for purposes consistent with the Paycheck Protection Program and believes that its use of the loan proceeds will meet the conditions for forgiveness of the loan. Global Impact intends to apply for forgiveness after completing the 24-week period. If forgiveness is granted, Global Impact will record revenue from debt extinguishment during the period that forgiveness was approved.

In May, 2020, Geneva Global received loan proceeds in the amount of \$647,400 under the Paycheck Protection Program. Interest on the loan is 1%. The promissory note calls for monthly principal and interest payments amortized over the term of the promissory note with a deferral of payments for the first six months. Under CARES Act, the promissory note may be forgiven by the Small Business Administration in whole or in part. Geneva Global intends to use the proceeds for purposes consistent with the Paycheck Protection Program and believes that its use of the loan proceeds will meet the conditions for forgiveness of the loan.

Geneva Global intends to apply for forgiveness after completing the 24-week period. If forgiveness is granted, Geneva Global will record revenue from debt extinguishment during the period that forgiveness was approved.

Principal payments as stated in the loans payable are due as follows unless otherwise forgiven:

#### Year Ending June 30,

|      |    |                         |
|------|----|-------------------------|
| 2021 | \$ | 699,776                 |
| 2022 |    | 983,874                 |
| 2023 |    | <u>207,250</u>          |
|      | \$ | <u><u>1,890,900</u></u> |

#### 6. NOTE PAYABLE AND PURCHASE OF GENEVA GLOBAL

On September 30, 2019, Global Impact entered into a stock purchase agreement to purchase 100% of the stock of Geneva Global, Inc. for a total purchase price of \$2,500,000, consisting of \$750,000 that was paid upon closing and the remaining \$1,750,000 issued as a promissory note under which Global Impact is making 16 quarterly payments through 2023.

**GLOBAL IMPACT AND SUBSIDIARY**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2020 AND 2019**

**6. NOTE PAYABLE AND PURCHASE OF GENEVA GLOBAL (Continued)**

No interest shall accrue on the principal amount under the promissory note. Principal payments as stated in the promissory note are due as follows:

| <u>Year Ending June 30,</u> |    |                            |
|-----------------------------|----|----------------------------|
| 2021                        | \$ | 437,500                    |
| 2022                        |    | 437,500                    |
| 2023                        |    | 437,500                    |
| 2024                        |    | 109,375                    |
| Debt acquisition costs      |    | <u>(67,223)</u>            |
|                             |    | <b><u>\$ 1,354,652</u></b> |

As part of the purchase agreement, if Geneva Global reaches specific financial benchmarks, Global Impact will pay the seller additional fees.

Geneva Global did not reach these financial benchmarks for the year ended June 30, 2020. The intangible asset acquired in connection with the sale of Geneva Global is valued at \$1,601,580. The goodwill is being amortized over 10 years using the straight-line method of amortization.

**7. LINE OF CREDIT**

Global Impact has a revolving line of credit with a maximum borrowing amount of \$2,750,000. Interest is equal to the London Inter-bank Offered Rate (LIBOR) daily floating rate plus 2.25 percentage points (2.33% as of June 30, 2020). The loan is secured by assets of Global Impact.

The outstanding balance at June 30, 2020 was \$1,700,000. There was no balance on this line of credit as of June 30, 2019.

Interest expense for the years ended June 30, 2020 and 2019, totaled \$48,435 and \$10,803, respectively.

**8. NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions consisted of the following at June 30, 2020 and 2019:

|                              | <u>2020</u>                | <u>2019</u>        |
|------------------------------|----------------------------|--------------------|
| <b>Philanthropy Together</b> | <b><u>\$ 1,634,500</u></b> | <b><u>\$ -</u></b> |

The following net assets were released from donor restrictions by incurring expenses which satisfied the restricted purposes specified by the donors:

|                              | <u>2020</u>              | <u>2019</u>        |
|------------------------------|--------------------------|--------------------|
| <b>Philanthropy Together</b> | <b><u>\$ 364,111</u></b> | <b><u>\$ -</u></b> |

**9. AMOUNTS RAISED IN CAMPAIGNS**

Campaign support on the Consolidated Statements of Activities and Changes in Net Assets is represented by the net of estimated campaign expenses incurred by other organizations and estimated shrinkage of the campaigns.

**GLOBAL IMPACT AND SUBSIDIARY**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2020 AND 2019**

**9. AMOUNTS RAISED IN CAMPAIGNS (Continued)**

Global Impact includes funds raised in CFCs and other campaigns that are distributed directly to its charity members if Global Impact has had substantial involvement in that campaign. The following tables present gross pledges raised by Global Impact and the reconciliation to net amounts raised in campaigns.

Total amounts raised in campaigns for the year ended June 30, 2020 are as follows:

|  | <u>Gross<br/>Pledges</u>    | <u>Shrinkage</u>           | <u>Campaign<br/>Expenses</u> | <u>Net Pledges</u>          |
|--|-----------------------------|----------------------------|------------------------------|-----------------------------|
| Combined Federal Campaigns             | \$ 4,169,244                | \$ (187,340)               | \$ (894,500)                 | \$ 3,087,404                |
| State Government employee              | 1,527,789                   | (50,458)                   | (132,876)                    | 1,344,455                   |
| Private sector employee                | 689,944                     | (22,820)                   | (31,030)                     | 636,094                     |
| Employee campaigns - indirect payments | 9,458,519                   | (2,105)                    | (2,882)                      | 9,453,532                   |
| Local Government employee              | <u>373,925</u>              | <u>(13,021)</u>            | <u>(19,046)</u>              | <u>341,858</u>              |
| <b>TOTAL RAISED IN CAMPAIGNS</b>       | <b><u>\$ 16,219,421</u></b> | <b><u>\$ (275,744)</u></b> | <b><u>\$ (1,080,334)</u></b> | <b><u>\$ 14,863,343</u></b> |

Total amounts raised in campaigns for the year ended June 30, 2019, are as follows:

|  | <u>Gross<br/>Pledges</u>    | <u>Shrinkage</u>           | <u>Campaign<br/>Expenses</u> | <u>Net Pledges</u>          |
|--|-----------------------------|----------------------------|------------------------------|-----------------------------|
| Combined Federal Campaigns             | \$ 4,593,950                | \$ (192,487)               | \$ (908,669)                 | \$ 3,492,794                |
| State Government employee              | 1,723,449                   | (32,915)                   | (173,899)                    | 1,516,635                   |
| Private sector employee                | 1,212,319                   | (25,580)                   | (35,037)                     | 1,151,702                   |
| Employee campaigns - indirect payments | 7,894,958                   | (2,105)                    | (2,882)                      | 7,889,971                   |
| Local Government employee              | <u>448,010</u>              | <u>(14,491)</u>            | <u>(34,555)</u>              | <u>398,964</u>              |
| <b>TOTAL RAISED IN CAMPAIGNS</b>       | <b><u>\$ 15,872,686</u></b> | <b><u>\$ (267,578)</u></b> | <b><u>\$ (1,155,042)</u></b> | <b><u>\$ 14,450,066</u></b> |

Amounts that remain due as pledges receivable for the years ended June 30, 2020 and 2019, are as follows:

|  | <u>2020</u>                 | <u>2019</u>                 |
|--|-----------------------------|-----------------------------|
| Combined Federal Campaigns             | \$ 3,822,685                | \$ 4,143,416                |
| State Government employee              | 1,081,424                   | 1,249,534                   |
| Private sector employee                | 474,405                     | 258,670                     |
| Employee campaigns - indirect payments | 8,984,113                   | 8,022,448                   |
| Local Government employee              | 222,675                     | 258,670                     |
| Other                                  | -                           | (589)                       |
| Less: Shrinkage                        | (275,745)                   | (267,578)                   |
| Less: Campaign expenses                | <u>(1,080,334)</u>          | <u>(1,155,042)</u>          |
| <b>PLEDGES RECEIVABLE, NET</b>         | <b><u>\$ 13,229,223</u></b> | <b><u>\$ 12,509,529</u></b> |

**GLOBAL IMPACT AND SUBSIDIARY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2020 AND 2019**

**10. LEASE COMMITMENTS**

On November 7, 2013, Global Impact entered into an eleven year lease agreement for office space commencing in March 2014 through February 2025. The lease contains rent escalations of approximately 2.75% annually and a fixed rent abatement in the amount of \$243,328 applied toward the first two year period. In addition, the landlord made concessions to pay for leasehold improvements of up to \$730,015.

Geneva Global leases office space in Pennsylvania, Ethiopia and Uganda. Geneva Global entered into an 75-month lease in Pennsylvania that commenced on October 31, 2019. The lease contains rent escalations of approximately 3% annually.

Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statement purposes is recorded as a deferred rent liability on the Consolidated Statements of Financial Position.

The following is a schedule of the future minimum lease payments for all of these leases:

| <u>Year Ending June 30,</u> |                            |
|-----------------------------|----------------------------|
| 2021                        | \$ 670,890                 |
| 2022                        | 689,970                    |
| 2023                        | 709,754                    |
| 2024                        | 591,323                    |
| 2025                        | 330,816                    |
| Thereafter                  | <u>167,856</u>             |
|                             | <b><u>\$ 3,160,609</u></b> |

Rent expense for the years ended June 30, 2020 and 2019, was \$547,485 and \$350,499, respectively. The deferred rent liability was \$573,129 and \$645,462, respectively.

**11. PENSION PLAN**

Global Impact has a retirement plan named Global Impact 401(k) Profit Sharing Plan and Trust, which has two components, a money purchase pension plan and a 401(k) plan. The money purchase pension plan covers all full-time employees who have met eligibility requirements during the Plan year.

Under the terms of the 401(k) profit sharing plan, eligible employees may make contributions to the extent allowed by law. The Organization will match employee contributions up to a maximum of 5% of a participant's compensation. For the years ended June 30, 2020 and 2019, contributions totaled \$217,119 and \$227,056, respectively.

During the years ended June 30, 2020 and 2019, Global Impact contributed an additional non-matching proportion of each eligible employee's annual salary to the Plan, subject to certain statutory limits. For the year ended June 30, 2020, there was no contribution. For the year ended June 30, 2019, contributions totaled \$32,303.

## GLOBAL IMPACT AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 11. PENSION PLAN (Continued)

Geneva Global has a 401(k) profit sharing plan for the benefit of its eligible employees. Geneva Global makes contributions to the Plan based upon the percentage of employee contributions. The contributions are discretionary. Geneva Global contributed \$74,770 to the Plan in 2020.

#### 12. DEFERRED COMPENSATION PLAN

In September 2015, Global Impact established a nonqualified deferred compensation plan for a key employee. Global Impact has assets totaling \$61,649 and \$56,342 as of June 30, 2020 and 2019, respectively, which are included in the accompanying Consolidated Statements of Financial Position under other assets. The assets are to be used to satisfy the deferred compensation liability included in the accompanying Consolidated Statements of Financial Position under accrued expenses. Global Impact did not contribute to this plan during the years ended June 30, 2020 and 2019.

All of the Organization's investments related to this plan have been identified as Level 1 in the fair value hierarchy as they have values based on quoted prices in active markets for identical assets based on criteria included in ASC 820, *Fair Value Measurements*. Investment gains and losses from the deferred compensation investments are recorded directly to the asset account and the corresponding liability account.

#### 13. COMMITMENTS AND CONTINGENCIES

##### *Employment Agreement -*

The Organization has a long-term contract with an employee that extends through April 30, 2023, with an option to be agreed upon by both parties at least 180 days prior to the termination date to extend the employment term for an additional five year period. If the agreement is terminated without cause, the employee shall continue to receive base salary, and benefits for the lesser of (i) 24 months following the effective date of such termination; and (ii) the date of such termination through the end of the agreement date of April 20, 2023.

#### 14. RELATED PARTY

Geneva Global has a shared services agreement with Global Impact. The amount charged for shared services during year ended June 30, 2020, was \$347,187 and has been eliminated during consolidation. At June 30, 2020, Geneva Global owed Global Impact \$30,141 under the operating agreement.

#### 15. SUBSEQUENT EVENTS

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through February 11, 2021, the date the consolidated financial statements were issued.

On January 26, 2021, Global Impact received \$1,300,000 from the Small Business Association for the Second Draw of PPP Loans.

**SUMMARY OF FINDINGS**  
**2021 Review of Applications**  
**To Participate in Annual Combined Charities Fundraising Drive**

**SUMMARY OF METHODOLOGY AND FINDINGS**

Our review consisted of an examination of the applications sent to the Board of Supervisors and follow up conversations with representatives from some applicant organizations.

All five organizations that applied for participation in the 2021 Joint Fundraising Drive are in compliance with the criteria established by the Mayor and Board of Supervisors in Administrative Code Section 16.93-2.

**CRITERIA**

Following is a list of the criteria established by Ordinance and information as to how the applicants met each requirement. All agencies satisfy City requirements.

Criterion A: Be a federated agency representing ten (10) or more charitable organizations of which 50 percent shall represent organizations located in the counties of San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa and Marin.

According to the City Attorney, “located in the counties” may be defined as having offices, fundraising or otherwise doing business in those counties. Administrative Code Sec. 16.93-2(a) lists these counties as San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa and Marin.

1. American’s Best Local Charities (formerly Local Independent Charities - LIC)

America’s Best Local Charities represents over 300 agencies of which 50 percent or more are located in the Bay Area counties.

2. Asian Pacific Fund

Asian Pacific Fund represents 48 organizations, all of which are located in the Bay Area counties.

3. CHC: Creating Healthier Communities (formerly Community Health Charities)

CHC represents 54 charitable agencies, of which 50 percent or more are located in the Bay Area counties.

4. EarthShare of California (Environmental Federation of California)

Earth Share of California represents 48 agencies, of which 50 percent or more located in the Bay Area counties.

5. Global Impact

Global Impact represents 63 agencies, of which 50 percent or more are located in the Bay Area counties.

Criterion B: The federated agency must certify to the Board of Supervisors that the Federal Internal Revenue Service has determined that contributions to all of the represented charitable organizations are tax deductible.

Each of the applicant organizations included information from the Internal Revenue Service indicating proof of their tax-deductible status.

Criterion C: The federated agency must have been in existence with 10 or more qualified charities for at least one year prior to the date of application and provide satisfactory evidence to that effect at the time of filing an application with the Board.

This criterion was met by all agencies.

Criterion D: The federated agency must submit its most recent certified audit at the time of filing an application with the Board.

The applicant agencies provided these documents, as detailed below:

1. American's Best Local Charities (formerly Local Independent Charities) submitted Financial Statements for the year ended April 30, 2020, and an Independent Auditor's Report by Maze & Associates Accountancy Corporation, dated September 4, 2020.
2. Asian Pacific Fund submitted an Independent Auditor's Report dated August 4, 2020 and Financial Statements of Financial Position dated December 31, 2019 prepared by Squarmlner Certified Public Accountants and Financial Advisors.
3. CHC: Creating Healthier Communities (formerly Community Health Charities of California) submitted consolidated Financial Statements and Supplementary Information as of and for the year ended June 30, 2020 and a Report of Independent Auditors by Cherry Bekaert dated November 9, 2020.
4. EarthShare of California (Environmental Federation of California, Inc.) submitted Financial Statements for the years ended June 30, 2016 and 2015 with an Independent Auditors' Report by Bregante & Company, LLP, dated July 17, 2017.
5. Global Impact submitted consolidated Financial Statements for the years ended June 30, 2020 and 2019, with an Independent Auditors' Report performed by Gelman, Rosenberg and Freedman dated February 11, 2021.

Criterion E: Agencies that wish to participate in the Annual Drive are required to submit applications to the Board of Supervisors that include all information that may be relevant to the criteria listed in the Section.

All applicants provided documentation in their letters of application to the Board of Supervisors or confirmed by telephone or email that they are in compliance with the requirements of Section 16.93-2. This constitutes "certification."

Therefore, all applicants were in compliance with Criterion E.

Attachment: Federation contacts for 2021 campaign

**CCSF 2021 Campaign  
Federation Contact**

| <b>Federation</b>   | <b>Contact</b>  |
|---|---|
| America's Best Local Charities<br>1100 Larkspur Landing Circle, Suite 108<br>Larkspur, CA 94939 | Michelle Clancy<br>Campaign & Membership Services<br>(415) 925-2600<br>mclancy@bestlocalcharities.org |
| Asian Pacific Fund<br>465 California Street, Suite 809<br>San Francisco, CA 94104               | Audrey Yamamoto<br>President and Executive Director<br>(415) 395-9985<br>audrey@asianpacificfund.org  |
| Community Health Charities<br>2363 Boulevard Circle, Suite 105.<br>Walnut Creek, CA 94595       | Krystie Scull<br>Development Director<br>(925) 521.6522<br>Kscull@healthcharities.org                 |
| EarthShare of California<br>870 Market Street, Suite 730<br>San Francisco, CA 94102             | Dave Coyle<br>Associate Director<br>(415) 981-1999 x 305<br>dave@earthshareca.org                     |
| Global Impact<br>1199 N. Fairfax Street, Suite 300<br>Alexandria, VA 23314                      | Priti Derrick<br>Director, Charity Services<br>(703) 717-5232<br>charitypartnerships@charity.org      |

**City & County of San Francisco**  
London N. Breed, Mayor



**Office of the City Administrator**  
Carmen Chu, City Administrator

March 29, 2021

Angela Calvillo, Clerk of the Board  
Board of Supervisors  
City Hall, Room 244  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102

Subject: 2021 Combined Charities Annual Fundraising Drive

Dear Ms. Calvillo:

Pursuant to Section 16.93-3 of the Administrative Code, my office has reviewed the applications to participate in the Annual Combined Charities Fundraising Drive. This review is in accordance with the criteria delineated in Administrative Code Section 16.93-2.

Our review indicates that all five agencies that applied to participate have met the criteria determined by the Board of Supervisors. The agencies are: America's Best Local Charities, Asian Pacific Fund, CHC: Healing Our Communities, Earth Share of California (Environmental Federation of California), and Global Impact.

The campaign also plans to again include the Give2SF COVID-19 Response and Recovery Fund as a recipient of donations as well as COVID-19 nonprofits associated with the federations.

We have recommended that representatives of the applicant agencies attend the Board Committee meeting to respond to any questions the committee may have. This office will notify applicants the meeting is scheduled.

If you should have any questions or desire additional information, please contact Joan Lubamersky, Joan.Lubamersky@sfgov.org of my office.

Very truly yours,

A handwritten signature in blue ink that reads "Ken Bukowski".

Ken Bukowski  
Deputy City Administrator

Enclosures

cc: Applicant Federations

**From:** [Quetone, Tal \(ADM\)](#)  
**To:** [BOS Legislation, \(BOS\)](#)  
**Cc:** [Lubamersky, Joan \(ADM\)](#); [Barnes, Bill \(ADM\)](#)  
**Subject:** ADM - [Resolution] - [Annual Fundraising Drive - 2021]  
**Date:** Monday, March 29, 2021 11:00:23 AM  
**Attachments:** [Combined Charities Resolution 2021.pdf](#)  
[2021 Combined Charities Report to the Board of Supervisors.pdf](#)  
[Cover Letter 2021 Combined Charities Report.pdf](#)  
[Combined Charities Resolution 2021.doc](#)

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Hello,

Please find attached for introduction to the Board of Supervisors a **resolution designating those agencies qualified to participate in the 2021 Annual Joint Fundraising Drive for officers and employees of the City and County of San Francisco.**

Please let me know if you have any questions.

Sincerely,

**Tal Quetone**

Office of the City Administrator

(415) 554-4928 (desk and cell)

*Pronouns: He, Him, His*