



OFFICE OF THE CONTROLLER
CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield
Controller
Todd Rydstrom
Deputy Controller

July 31, 2020

Ivar C. Satero, Airport Director
San Francisco International Airport
International Terminal, 5th Floor
P.O. Box 8097
San Francisco, CA 94128

Attention: Ronda Chu, Acting Budget Director

RE: Contracting for Airport Security Services – FY 2020-21

The cost information and supplemental data provided by your office on the proposed contract referenced above have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2020-21 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

/s/

Ben Rosenfield,
Controller

Enclosures

cc: Board of Supervisors' Budget Analyst
Human Resources, Employee Relations
Shirley West, Principal Budget Analyst

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

Job Class Title	Class	# of Full Time Equivalent Positions	Bi-Weekly Rate per FTE		Annual Cost	
			Low	High	Low	High
Security Guard	8202	40.0	\$ 1,943	\$ 2,333	\$ 2,036,672	\$ 2,444,984
Building and Grounds Patrol Officer	8207	8.0	\$ 2,363	\$ 2,837	\$ 495,331.12	\$ 594,635.20
Aviation Security Operations Supervisor	9220	0.1	\$ 3,903	\$ 4,685	\$ 5,112.41	\$ 6,137.35
Aviation Security Manager	0931	0.1	\$ 5,130	\$ 6,159	\$ 6,720.89	\$ 8,068.29
0	0.00				\$ -	\$ -
0	0.00				\$ -	\$ -
0	0.00				\$ -	\$ -
0	0.00				\$ -	\$ -
0	0.00				\$ -	\$ -
0	0.00				\$ -	\$ -
Holiday Pay (if applicable)	n/a	n/a			95,470	100,567
Night / Shift Differential (if applicable)	n/a	n/a			104,868	125,892
Overtime Pay (if applicable)	n/a	n/a			163,973	196,847
Other Pay (if applicable)	n/a	n/a				
Total FTE		48.1				
Total Salary Costs-->					\$ 2,543,836.09	\$ 3,053,824.84
Total of Other Compensation-->					\$ 364,311.97	\$ 423,306.16

FRINGE BENEFITS

Job Class	\$ Amount
Benefits per FTE--Job Class #:	
8202	35837
8207	37844
9220	52743
0931	68257
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
Total Fringe Benefits	
	Low High
	1,571,814 1,742,285

ADDITIONAL CITY COSTS

Radios and cell phones	\$ 9,600	\$ 9,600
Uniforms	\$ 28,800	\$ 28,800
Total Capital & Operating	\$ 38,400	\$ 38,400

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	4,518,362	5,257,816
LESS: ESTIMATED TOTAL CONTRACT COST	3,375,627	3,378,760
ESTIMATED SAVINGS	\$ 1,142,734	\$ 1,879,056
% of Savings to City Cost	25%	36%

Comments/Assumptions:

1. FY 2007 was the first year these services are/were contracted out.
 2. Salary levels reflect proposed salary rates effective July 1, 2020. Costs are represented as annual 12 month costs.
 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term
 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.
- <List any other comments or assumptions>