

# Monkeybrains ISP

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Linda J. Gerull  
City CIO  
Executive Director | Department of Technology  
City and County of San Francisco  
1 South Van Ness Avenue, 2<sup>nd</sup> Floor  
San Francisco, CA 94606

[628.652.5182](tel:628.652.5182) | [linda.gerull@sfgov.org](mailto:linda.gerull@sfgov.org)

Re: Internet Service Donation

Dear Ms. Gerull:

We have enjoyed working with the Department of Technology (DT) to help the department respond to the COVID 19 crisis and collaborating to ensure residents of affordable housing receive free internet access through the Fiber to Housing program. As part of the COVID 19 response, Monkeybrains.net contributed internet access to the Department of Technology to serve COVID isolation facilities, tent sites for the unhoused, shelters, testing stations, community hubs and mass vaccination sites. As part of the Fiber to Housing project Monkeybrains.net contributed free internet access to the residents of affordable housing. We understand that DT wishes to provide these services directly over time. In order to ensure continuity of service, Monkeybrains.net will look forward remaining keeping our network interconnected with DT.

We have agreed to a valuation of \$173,400 for the donation of free internet access to the Department of Technology to support its COVID 19 response efforts. This includes the value of the service we have provided to these 34 sites since March 2020, plus a commitment to continue this service through December 2022 for a total of 34 months. The monthly cost is based on the monthly charge Monkeybrains.net charges its customers for its Classic Business service, \$150 per month.

We have agreed to the valuation of \$6,240,900 for the donation of free internet access to residents of affordable housing. This includes the value of the internet access we have contributed to date, plus a commitment to continue this service through December 2022. This estimate has two components, the cost of providing ongoing internet access, maintenance and

customer service and the cost of equipment and labor to install this equipment. The internet service is based on providing service at a cost of \$25 per unit per month for each month worth of service thus far and the maintenance of this service to the existing 7042 units through December 2022.

We would like to express our special thanks to Joseph John and his team in the Department of technology public safety division who we worked closely. We would also like to acknowledge the key personnel on the monkeybrains.net side who made this project possible: Mason Carroll was the leader of this project. Preston Rhea developed the program. James Trieu, Caleb Dubois and Carlos Alcantar provided engineering support. Mark Landry and Daniel Woodbury were our field technicians.

Please let me know if you need any additional information.

Sincerely,



Alejandro Menendez  
Managing Member



Rudy Rucker  
Managing Member