

File No. 220082

Committee Item No. 4

Board Item No. 15

## COMMITTEE/BOARD OF SUPERVISORS

### AGENDA PACKET CONTENTS LIST

Committee: Budget and Finance Committee Date March 23, 2022

Board of Supervisors Meeting Date April 5, 2022

#### Cmte Board

- |                                     |                                     |  |
|-------------------------------------|-------------------------------------|--|
| <input type="checkbox"/>            | <input type="checkbox"/>            | Motion                                       |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Resolution                                   |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Ordinance                                    |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Legislative Digest                           |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Budget and Legislative Analyst Report        |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Youth Commission Report                      |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Introduction Form                            |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Department/Agency Cover Letter and/or Report |
| <input type="checkbox"/>            | <input type="checkbox"/>            | MOU  |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Grant Information Form                       |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Grant Budget                                 |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Subcontract Budget                           |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Contract/Agreement                           |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Form 126 – Ethics Commission                 |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Award Letter                                 |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Application                                  |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Public Correspondence                        |

#### OTHER (Use back side if additional space is needed)

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|-------------------------------------|-------------------------------------|--|
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Draft Escrow Agreement</u>                |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Draft Notice of Intention to Sell</u>     |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Draft Official Notice of Sale</u>         |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Draft Preliminary Official Statement</u>  |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Draft Purchase Agreement</u>              |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <u>Form of Appendix A</u>                    |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <u>Controller's Presentation - 3/23/2022</u> |
| <input type="checkbox"/>            | <input type="checkbox"/>            | <u> </u>                                     |
| <input type="checkbox"/>            | <input type="checkbox"/>            | <u> </u>                                     |

Completed by: Brent Jalipa Date March 15, 2022

Completed by: Brent Jalipa Date March 31, 2022

1 [Issuance and Sale of General Obligation Refunding Bonds, Series 2022-R1 - Not to Exceed  
2 \$385,000,000]

3 **Resolution approving the issuance and sale of not to exceed \$385,000,000 aggregate**  
4 **principal amount of City and County of San Francisco General Obligation Refunding**  
5 **Bonds, Series 2022-R1, to refund certain outstanding General Obligation Bonds of the**  
6 **City and County of San Francisco; approving the form and authorizing the execution**  
7 **and delivery of an Escrow Agreement relating to certain Prior Bonds; approving the**  
8 **form and authorizing the distribution of the Preliminary Official Statement and**  
9 **authorizing the execution, delivery and distribution of the Official Statement relating to**  
10 **the sale of said bonds; ratifying certain actions previously taken; and granting general**  
11 **authority to City officials to take necessary actions in connection with the**  
12 **authorization, issuance, sale, and delivery of said bonds, as defined herein.**

13  
14 WHEREAS, The Board of Supervisors (“Board of Supervisors”) of the City and County  
15 of San Francisco (“City”), by Resolution No. 97-20 (the “Authorizing Resolution”), adopted on  
16 March 3, 2020 and approved by the Mayor of the City (the “Mayor”) on March 13, 2020,  
17 authorized the issuance, from time to time and in one or more series, of the City’s General  
18 Obligation Refunding Bonds in an aggregate principal amount not to exceed \$1,482,995,000  
19 (the “Bonds”) to refund certain general obligation bonds of the City listed in Exhibit A attached  
20 to the Authorizing Resolution (the “Prior Bonds”) in order to reduce the amount of debt service  
21 payments on the Prior Bonds by refunding and setting aside funds to retire all or a portion of  
22 the outstanding Prior Bonds and to pay the costs of issuance of such Bonds; and

23 WHEREAS, To date, the City has issued (i) an initial series of Bonds, pursuant to the  
24 Authorizing Resolution, in an aggregate principal amount of \$195,250,000 designated as “City  
25 and County of San Francisco General Obligation Refunding Bonds, Series 2020-R1”, to

1 refund certain of the Prior Bonds; (ii) a second series of Bonds, pursuant to the Authorizing  
2 Resolution and Resolution No. 130-21 (“Resolution No. 130-21”), adopted by the Board of  
3 Supervisors on March 23, 2021 and approved by the Mayor on April 2, 2021, in an aggregate  
4 principal amount of \$91,230,000 designated as the “City and County of San Francisco  
5 General Obligation Refunding Bonds, Series 2021-R1”, to refund certain of the Prior Bonds;  
6 and (iii) a third series of Bonds, pursuant to the Authorizing Resolution and Resolution No.  
7 130-21, in an aggregate principal amount of \$86,905,000 designated as “City and County of  
8 San Francisco General Obligation Refunding Bonds, Series 2021-R2 (Forward Delivery)”, to  
9 refund certain of the Prior Bonds, leaving \$1,109,610,000 of authorized but unissued bonding  
10 authority under the Authorizing Resolution; and

11 WHEREAS, Pursuant to Resolution No. 130-21, for the purpose of correcting  
12 scrivener’s errors in the Authorizing Resolution, the Board of Supervisors amended the  
13 definitions of “Defeasance Obligations” and “United States Obligations” in Section 13 of the  
14 Authorizing Resolution by replacing each instance of “Prior Bonds” appearing therein with  
15 “applicable Series of Bonds”; and

16 WHEREAS, The Board of Supervisors desires to confirm its actions in the Authorizing  
17 Resolution (as amended), authorizing the issuance and sale of Bonds, and approve the  
18 issuance and sale of an additional series of Bonds in an aggregate principal amount not to  
19 exceed \$385,000,000 (the “2022-R1 Bonds”) pursuant to this Resolution of the Board of  
20 Supervisors (“Resolution”), the Authorizing Resolution (as amended), the laws of the State of  
21 California including Title 5, Division 2, Part 1, Chapter 3, Articles 9 and 11 of the California  
22 Government Code, the Charter, the Administrative Code of the City (“Administrative Code”)  
23 and any ordinance now or hereinafter in effect; and

24 ///

25 ///

1           WHEREAS, In accordance with Government Code, Section 5852.1, the Board of  
2 Supervisors has obtained and disclosed the good faith estimates required thereby, as more  
3 fully set forth in the staff report prepared by the Controller’s Office of Public Finance (“Staff  
4 Report”) and such good faith estimates are available to the public at the meeting at which this  
5 Resolution is adopted; now, therefore, be it

6           RESOLVED, That By the Board of Supervisors of the City and County of San  
7 Francisco, as follows:

8           Section 1. Recitals. All of the recitals in this Resolution are true and correct.

9           Section 2. Conditions Precedent. All conditions, things and acts required by law to exist,  
10 to happen and to be performed precedent to and in connection with the adoption of this  
11 Resolution and the issuance and sale of the Series 2022-R1 Bonds exist, have happened and  
12 have been performed in due time, form and manner in accordance with applicable law, and the  
13 City is now authorized pursuant to the Authorizing Resolution (as amended), the Charter and  
14 applicable law to incur indebtedness in the manner and form provided in this Resolution.

15           Section 3. Documents. The documents presented to the Board of Supervisors and on  
16 file with the Clerk of the Board of Supervisors or designee thereof (the “Clerk of the Board of  
17 Supervisors”) are contained in File No. 220082.

18           Section 4. Approval of Issuance and Sale of Series 2022-R1 Bonds. The Board of  
19 Supervisors confirms its actions in the Authorizing Resolution (as amended) authorizing the  
20 issuance, from time to time and in one or more series (each a “Series”) of Bonds in an aggregate  
21 amount not to exceed \$1,482,995,000, and approves the issuance and sale of an additional  
22 Series of Bonds which shall be issued in an aggregate principal amount not to exceed  
23 \$385,000,000 and designated as “City and County of San Francisco General Obligation  
24 Refunding Bonds, Series 2022-R1” to refund certain of the Prior Bonds as shall be determined  
25

1 by the Controller or the Director of Public Finance in accordance with the Authorizing Resolution  
2 (as amended).

3 Section 5. Full Force and Effect of Authorizing Resolution (as amended). Aside from  
4 the amendments made to the Authorizing Resolution pursuant to Section 5 of Resolution 130-  
5 21, the Authorizing Resolution remains in full force and effect.

6 Section 6. Approval of Escrow Agreement for Refunded Prior Bonds. The form of the  
7 Escrow Agreement (“Escrow Agreement”), in substantially the form presented to this Board of  
8 Supervisors, copies of which are on file with the Clerk of the Board of Supervisors and by this  
9 reference incorporated herein, is hereby approved and adopted as the Escrow Agreement for  
10 the Series 2022-R1 Bonds, and the Controller or the Director of Public Finance are each hereby  
11 authorized and directed to execute and deliver the Escrow Agreement, in substantially such  
12 form, in connection with the issuance of the Series 2022-R1 Bonds. The Controller or the  
13 Director of Public Finance, in consultation with the City Attorney, are each authorized to approve  
14 and make such changes, additions, amendments or modifications to the Escrow Agreement as  
15 may be necessary or advisable (provided that such changes, additions, amendments or  
16 modifications shall not conflict with the provisions of Section 4 of the Authorizing Resolution, as  
17 amended). The approval of any change, addition, amendment or modification shall be  
18 evidenced conclusively by the execution and delivery of the Escrow Agreement. Pursuant to  
19 the authorization set forth in Section 15(c) of the Authorizing Resolution, the City Treasurer is  
20 hereby authorized to appoint an escrow agent to perform the services set forth in the Escrow  
21 Agreement to be entered into by and between the City and such escrow agent.

22 A portion of the proceeds of the sale of the Series 2022-R1 Bonds, which is so  
23 specified by the Controller or the Director of Public Finance, shall be deposited by the Escrow  
24 Agent (as such term is defined in the Escrow Agreement) to the credit of one or more Escrow  
25 Accounts established by the Escrow Agent pursuant to the Escrow Agreement to be applied

1 to the redemption of the Prior Bonds to be redeemed with such proceeds. Such money so  
2 deposited shall constitute the “funding fund” within the meaning of Section 53555 of the  
3 California Government Code.

4 The Controller or Director of Public Finance are each hereby authorized and directed,  
5 pursuant to the Escrow Agreement, to provide for the investment of the funds deposited under  
6 the Escrow Agreement, which deposits shall be secured in accordance to the law applicable  
7 to the investment of City funds.

8 Section 7. Approval of Preliminary Official Statement and Official Statement. The form  
9 of the proposed Preliminary Official Statement describing the Series 2022-R1 Bonds, including  
10 all appendices (“Preliminary Official Statement”), in substantially the form presented to the  
11 Board of Supervisors, copies of which are on file with the Clerk of the Board of Supervisors and  
12 by this reference incorporated herein, is hereby approved and adopted as the Preliminary  
13 Official Statement for the Series 2022-R1 Bonds, with such additions, corrections and revisions  
14 as may be determined by the Controller or the Director of Public Finance to be necessary or  
15 desirable. The Controller or the Director of Public Finance are each hereby authorized to deem  
16 final the Preliminary Official Statement for purposes of Securities and Exchange Commission  
17 Rule 15c2-12 promulgated under the Securities Exchange Act of 1934, as amended (the  
18 “Rule”), and to sign a certificate to that effect. The Controller or the Director of Public Finance  
19 are each hereby authorized and directed to cause to be printed and mailed or electronically  
20 distributed to prospective purchasers for the Series 2022-R1 Bonds copies of one or more  
21 Preliminary Official Statements deemed final by the Controller or Director of Public Finance.  
22 The Controller or the Director of Public Finance are each authorized and directed to approve,  
23 execute, and deliver the final Official Statement with respect to the Series 2022-R1 Bonds,  
24 which final Official Statement shall be in the form of the deemed final Preliminary Official  
25 Statement, with such additions, corrections and revisions as may be determined to be

1 necessary or desirable made in accordance with Section 24 of the Authorizing Resolution (as  
2 amended) and as are permitted under the Rule. The Controller or Director of Public Finance  
3 are each hereby authorized and directed to cause to be printed and mailed or electronically  
4 distributed copies of the final Official Statement to all actual initial purchasers of the Series  
5 2022-R1 Bonds. The Controller or Director of Public Finance are each also hereby authorized  
6 and directed to authorize, approve, and cause to be published any supplements or amendments  
7 that may be deemed necessary in consultation with disclosure counsel to the City and the  
8 underwriter(s) of the Series 2022-R1 Bonds, if any.

9 Section 8. Ratification. All actions heretofore taken by officials, employees and agents  
10 of the City with respect to the issuance and sale of the Series 2022-R1 Bonds, including the  
11 actions set forth in the Authorizing Resolution (as amended), are hereby approved, confirmed  
12 and ratified.

13 Section 9. General Authority. The Clerk of the Board of Supervisors, the Mayor, the City  
14 Treasurer, the Director of Public Finance, the City Attorney and the Controller are each hereby  
15 authorized and directed in the name and on behalf of the City to take any and all steps and to  
16 issue, deliver or enter into any and all certificates, requisitions, agreements, notices, consents,  
17 and other documents as may be necessary to give effect to the provisions of this Resolution,  
18 including but not limited to letters of representations to any depository or depositories, which  
19 they or any of them might deem necessary or appropriate in order to consummate the lawful  
20 issuance, sale and delivery of the Series 2022-R1 Bonds and the refunding of Prior Bonds from  
21 proceeds thereof. Any such actions are solely intended to further the purposes of the  
22 Authorizing Resolution (as amended), this Resolution, and are subject in all respects to the  
23 terms the Authorizing Resolution (as amended) and this Resolution. No such actions shall  
24 increase the risk to the City or require the City to spend any resources not otherwise granted in  
25 the Authorizing Resolution (as amended). Final versions of any such documents shall be

1 provided to the Clerk of the Board of Supervisors for inclusion in the official file within 30 days  
2 (or as soon thereafter as final documents are available) of execution by all parties.

3  
4 APPROVED AS TO FORM:  
5 DAVID CHIU, City Attorney

6 By: /s/Mark D. Blake  
7 MARK D. BLAKE  
8 Deputy City Attorney

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| <b>Items 3 &amp; 4</b><br><b>Files 22-0081 &amp; 22-0082</b> | <b>Department:</b><br>Controller’s Office |
|--|---|

**EXECUTIVE SUMMARY**

**Legislative Objectives**

- File 22-0081 is an ordinance appropriating \$385 million of the refunding bond series to be sold in the Spring of 2022.
- File 22-0082 is a resolution approving the issuance and sale of refunding bonds in an amount not to exceed \$385 million, designated as Series 2022-R1, to refund outstanding general obligation bonds.

**Key Points**

- In March 2020, the Board approved a resolution which authorized the Director of Public Finance to determine the amount, date, and other provisions for the future sale of refunding bonds, up to \$1,482,995,000 (File 20-0088), which would be sold in series. Sales of all series of refunding bonds are subject to Board of Supervisors approval. The Board has previously approved refunding bonds in March 2020 and March 2021. The Office of Public Finance has identified \$395.4 million in outstanding general obligation bonds of which \$369.4 million can be paid before the bonds reach their stated maturity date.
- The Office of Public Finance plans to issue refunding bonds, designated as Series 2022-R1, in an amount not to exceed \$385 million. As required by the resolution approving the issuance of up to \$1.483 billion in refunding bonds (File 20-0088), the proposed refunding bonds will mature between 2032 and 2034.

**Fiscal Impact**

- Based on bond market conditions as of January 2022, the City could issue Series 2022-R1 tax-exempt refunding bonds in the Spring of 2022 in order to realize savings. Based on current market conditions, the Office of Public Finance estimates that the 2022 refunding bonds will be sold at an interest rate of 1.95 percent and result in \$47.6 million in total debt service savings.
- The combined cost of issuance and underwriters discount of the proposed refunding bonds is estimated at \$2.4 million, which is less than one percent of the principal amount, below the maximum allowed. The Office of Public Finance proposes allowing for a negotiated sale of the refunding bonds.
- The debt ratio will not change significantly, either staying the same or decreasing slightly and therefore remain in compliance with the City’s debt limit.

**Recommendation**

- Approve the proposed resolution and ordinance.

## MANDATE STATEMENT

City Charter Section 9.109 authorizes the Board of Supervisors to approve the refunding or general obligation bonds which are expected to result in net debt service savings.

City Charter Section 9.105 states that amendments to the Annual Appropriations Ordinance, after the Controller certifies the availability of funds, are subject to Board of Supervisors approval by ordinance.

## BACKGROUND

### The City's Debt Policy

California Senate Bill (SB) 1029 provides for the issuer of state or local government debt, no later than 30 days prior to the issuance of debt, to certify that the issuer has adopted local debt policies and that the issuance is consistent with the debt policies. The Board of Supervisors previously approved the City's Debt Policy as recommended by the Controller's Office of Public Finance in February 2020 (File 20-0089).

In March 2020, the Board approved a resolution which authorized the Director of Public Finance to determine the amount, date, and other provisions for the future sale of refunding bonds, up to \$1,482,995,000 (File 20-0088), which would be sold in series. Sales of all series of refunding bonds are subject to Board of Supervisors approval. In March 2020, the Board also approved "Series 2020-R1," the first series of refunding bonds in an amount not to exceed \$255 million (File 20-0088). In March 2021, the Board approved a resolution for the sale of refunding bonds, designated as Series 2021-R1 and Series 2021-R2, in an amount not to exceed \$220 million, to refund all or a portion of prior bonds (File 21-0183). In March 2021, the Board also approved an ordinance to appropriate \$220 million of the refunding bond series to be sold in 2021 (File 21-0028).

## DETAILS OF PROPOSED LEGISLATION

The Board of Supervisors is being asked to approve the following resolution and ordinance:

**File 22-0082:** The proposed resolution approves the issuance and sale of refunding bonds in an amount not to exceed \$385 million, designated as Series 2022-R1, to refund outstanding general obligation bonds. The resolution authorizes the Controller or the Director of Public Finance to finalize and distribute the official Preliminary Statement and escrow agreement for the sale of the Series 2022-R1 Bonds and for City officials to take other actions necessary to finalize the agreements for the bond transactions.

**File 22-0081:** The proposed ordinance appropriates \$385 million of the refunding bond series to be sold in the Spring of 2022.

**FISCAL IMPACT**

The Office of Public Finance has identified \$395.4 million in outstanding general obligation bonds of which \$369.4 million can be paid before the bonds reach their stated maturity date, as shown in Exhibit 1 below.

**Exhibit 1: Series 2022-R1 General Obligation Bond Refunding Candidates**

| <b>Prior Bonds</b>  | <b>Original Par Amount</b> | <b>Outstanding Par Amount</b> | <b>Callable Par Amount<sup>a</sup></b> | <b>Final Maturity</b> |
|---|----------------------------|-------------------------------|--|-----------------------|
| Series 2012D (SFGH & Trauma Center Earthquake Safety, 2008)   | \$251,100,000              | \$130,435,000                 | \$121,115,000                          | 2032                  |
| Series 2014A (SFGH & Trauma Center Earthquake Safety, 2008)   | 209,955,000                | 137,480,000                   | 128,575,000                            | 2033                  |
| Series 2012E (Earthquake Safety and Emergency Response, 2010) | 38,265,000                 | 25,050,000                    | 23,260,000                             | 2032                  |
| Series 2014C (Earthquake Safety and Emergency Response, 2010) | 54,950,000                 | 36,160,000                    | 34,045,000                             | 2034                  |
| Series 2014D (Earthquake Safety and Emergency Response, 2014) | 100,670,000                | 66,230,000                    | 62,355,000                             | 2034                  |
| <b>Total</b>  | <b>\$654,940,000</b>       | <b>\$395,355,000</b>          | <b>\$369,350,000</b>                   |                       |

Source: Office of the Controller Memo to Board of Supervisors, January 10, 2022

<sup>a</sup> "Callable" amount is the amount of outstanding bonds that can be paid prior to their maturity date.

File 22-0081 is an ordinance that would appropriate up to \$385 million in bond proceeds, shown in Exhibit 2 below. According to the Office of Public Finance, the requested not-to-exceed par amount of \$385 million exceeds the current estimated refunding bond proceeds amount of \$379,515,000 to provide flexibility in case of fluctuations in market conditions between the date of Board authorization and bond sale, changes in the refunding escrow, or changes in estimated delivery date expenses.

As required by the resolution approving the issuance of up to \$1.483 billion in refunding bonds (File 20-0088), the proposed refunding bonds will mature between 2032 and 2034.

**Exhibit 2: Estimated Sources and Uses of the 2022 Refunding Bonds**

|  | <b>Appropriation (File 22-0081)</b> | <b>Estimated Actuals Series 2022-R1</b> |
|--|-------------------------------------|---|
| <b>Sources</b>                         |                                     |   |
| <i>Refunding Bond Proceeds</i>         |                                     |   |
| Par Amount                             | \$385,000,000                       | \$379,515,000                           |
| Premium                                | -                                   | -                                       |
| <b>Total Sources</b>                   | <b>\$385,000,000</b>                | <b>\$379,515,000</b>                    |
| <b>Uses</b>                            |                                     |   |
| Refunding Escrow                       | \$382,100,000                       | \$377,095,898                           |
| <i>Delivery Date Expenses</i>          |                                     |   |
| Cost of Issuance                       | 1,360,000                           | 901,042                                 |
| Underwriter's Discount                 | 1,540,000                           | 1,518,060                               |
| <i>Subtotal Delivery Date Expenses</i> | <i>\$2,900,000</i>                  | <i>\$2,419,102</i>                      |
| <b>Total Uses</b>                      | <b>\$385,000,000</b>                | <b>\$379,515,000</b>                    |
| Reserve for Market Uncertainty         |                                     | \$5,485,000                             |
| <b>Not-to-Exceed Par Amount</b>        | <b>\$385,000,000</b>                | <b>\$385,000,000</b>                    |

Source: Office of Public Finance, Fieldman Rolapp and Associates, Inc.

*Debt Service Savings*

According to the Office of Public Finance, based on bond market conditions as of January 2022, the City could issue Series 2022-R1 tax-exempt refunding bonds in the Spring of 2022 to realize savings. Based on current market conditions, the Office of Public Finance estimates that the 2022 refunding bonds will be sold at an interest rate of 1.95 percent and result in \$47.6 million in total debt service savings. According to the Office of Public Finance, the sale of the refunding bonds is tentatively scheduled for the week of March 28, 2022.

The resolution approving the issuance of up to \$1.483 billion in refunding bonds (File 20-0088) required refunding bonds to achieve three percent present value savings of the par value of the refunded bonds. The net present value of the debt service savings of the proposed refunding bonds is estimated to be approximately \$42.7 million, equal to 11.6 percent of the \$395.5 million outstanding principal of the bonds to be refunded, which exceeds the three percent minimum present value savings threshold.

*Debt Issuance Costs*

The resolution approving the issuance of up to \$1.483 billion in refunding bonds (File 20-0088) requires the costs of such issuances to not exceed two percent, and, for a negotiated sale, the underwriter’s discount to not exceed one percent of the principal amount of the refunding bonds. As shown above in Exhibit 2, the combined cost of issuance and underwriters discount of proposed bonds is estimated at \$2.4 million, which is less than one percent of the principal amount and below the maximum allowed.

The Office of Public Finance proposes allowing for a negotiated sale of the refunding bonds because the transaction is complicated: the series to be refunded includes multiple separate series with different initial origination dates, and multiple interest rates payable over time on

each of the refunded series. According to the Office of Public Finance, the following underwriters for the Series 2022-R1 bonds have been selected: Wells Fargo Bank, National Association (co-senior manager), Stifel, Nicolaus & Company, Incorporated (co-senior manager), Raymond James & Associates, Inc. (co-manager), TD Securities (USA) LLC (co-manager), Samuel A. Ramirez & Co., Inc. (co-manager), and Siebert Williams Shank & Co, LLC (co-manager). The Office of Public Finance states that each underwriter was selected pursuant to a Request for Proposal issued in December 2021 for vendors included in the City's prequalified pool of underwriting and investment banking firms.<sup>1</sup>

#### *Debt Limit*

Section 9.106 of the City Charter limits general obligation bond debt to three percent of the assessed value of property in the City. As of January 1, 2022, the City has approximately \$2.92 billion in aggregate principal amount of general obligation bonds outstanding, equal to approximately 0.94 percent of the net assessed value in FY 2021-22. If all the City's voter-authorized and unissued general obligation bonds were issued (an additional approximate \$1.5 billion), the total general obligation bond debt would be 1.42 percent of the net assessed value of property in the City. According to Office of Public Finance staff, if the Board of Supervisors approves the proposed 2022 Refunding Bonds, the debt ratio will not change significantly, either staying the same or decreasing slightly and therefore remain in compliance with the City' debt limit.

### **RECOMMENDATION**

Approve the proposed resolution and ordinance.

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<sup>1</sup> The Office of Public Finance selected the top two scoring Senior Managers and the top four scoring Co-Managers for the underwriting syndicate. Evaluation panelists included a staff member from the Office of Public Finance and two municipal advisors working on the bond transaction for the City.

**ESCROW AGREEMENT**

by and between

**CITY AND COUNTY OF SAN FRANCISCO**

and

[ \_\_\_\_\_ ]  
as Escrow Agent

relating to

**\$251,100,000**  
City and County of San Francisco  
General Obligation Bonds  
Series 2012D

**\$38,625,000**  
City and County of San Francisco  
General Obligation Bonds  
Series 2012E

**\$209,955,000**  
City and County of San Francisco  
General Obligation Bonds  
Series 2014A  
(Proposition A, 2008)

**\$54,950,000**  
City and County of San Francisco  
General Obligation Bonds  
(Earthquake Safety and Emergency  
Response Bonds, 2010)  
Series 2014C

**\$100,670,000**  
City and County of San Francisco  
General Obligation Bonds  
(Earthquake Safety and Emergency Response Bonds, 2014)  
Series 2014D

Dated as of April [\_\_], 2022

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## ESCROW AGREEMENT

**THIS ESCROW AGREEMENT**, dated as of April [ ], 2022 (the “*Escrow Agreement*”), by and between the **CITY AND COUNTY OF SAN FRANCISCO** (“*City*”) and [ ] (the “*Escrow Agent*”), a national banking association duly organized and existing under and by virtue of the laws of the United States of America and being qualified to accept and administer the trust hereby created, is entered into in accordance with Resolution No. 97-20 of the City, adopted by the Board of Supervisors (“*Board of Supervisors*”) of the City on March 3, 2020, and approved by the Mayor of the City (the “*Mayor*”) on March 13, 2020, as amended, and Resolution No. [ ], adopted by the Board of Supervisors of the City on [ ], 2022, and approved by the Mayor of the City on [ ], 2022 (collectively, the “*Resolution*”).

### WITNESSETH:

WHEREAS, the City has previously caused to be issued its (i) City and County of San Francisco General Obligation Bonds, Series 2012D (the “*Series 2012D Bonds*”), in the aggregate original principal amount of \$251,100,000, (ii) City and County of San Francisco General Obligation Bonds, Series 2012E (the “*Series 2012E Bonds*”), in the aggregate original principal amount of \$38,265,000, (iii) City and County of San Francisco General Obligation Bonds, Series 2014A (Proposition A, 2008) (the “*Series 2014A Bonds*”), in the aggregate original principal amount of \$209,955,000, (iv) City and County of San Francisco General Obligation Bonds (Earthquake Safety and Emergency Response Bonds, 2010), Series 2014C (the “*Series 2014C Bonds*”), in the aggregate original principal amount of \$54,950,000; and (v) City and County of San Francisco General Obligation Bonds (Earthquake Safety and Emergency Response Bonds, 2014), Series 2014D (the “*Series 2014D Bonds*”), in the aggregate original principal amount of \$100,670,000; and

WHEREAS, (i) the Series 2012D Bonds were issued pursuant to Resolution No. 528-08, adopted by the Board of Supervisors of the City (the “*Board*”) on December 16, 2008, and approved by the Mayor of the City (the “*Mayor*”), and Resolution No. 230-12, adopted by the Board on June 12, 2012, and approved by the Mayor on June 18, 2012; (ii) the Series 2012E Bonds were issued pursuant to Resolution No. 516-10, adopted by the Board on November 2, 2010, and approved by the Mayor on November 5, 2010, and Resolution No. 231-12, adopted by the Board on June 12, 2012 and approved by the Mayor on June 18, 2012; (iii) the Series 2014A Bonds were issued pursuant to Resolution No. 528-08, adopted by the Board on December 16, 2008, and approved by the Mayor on December 19, 2008, and Resolution No. 417-13, adopted by the Board on November 26, 2013, and approved by the Mayor on November 27, 2013; (iv) the Series 2014C Bonds were issued pursuant to Resolution No. 516-10, adopted by the Board on November 2, 2010, and approved by the Mayor on November 5, 2010, and Resolution No. 309-14, adopted by the Board on July 29, 2014, and approved by the Mayor on August 7, 2014; and (v) the Series 2014D Bonds were issued pursuant to Resolution No. 313-14, adopted by the Board on July 29, 2014, and approved by the Mayor on August 7, 2014, and Resolution No. 308-14, adopted by the Board on July 29, 2014 and approved by the Mayor on August 7, 2014 (collectively, the “*Refunded Bonds Resolutions*”)

WHEREAS, the City is, simultaneously with the execution of this Escrow Agreement, issuing its City and County of San Francisco General Obligation Refunding Bonds, Series 2022-R1 in the aggregate principal amount of \$[ ] (the “**Bonds**”) for the purpose of providing moneys, a portion of which will be used to currently refund the (i) Series 2012D Bonds set forth in Exhibit A-1 attached hereto (the “**Refunded Series 2012D Bonds**”), (ii) Series 2012E Bonds, set forth in Exhibit A-2 attached hereto (the “**Refunded Series 2012E Bonds**”), (iii) Series 2014A Bonds, set forth in Exhibit A-3 attached hereto (the “**Refunded Series 2014A Bonds**”), (iv) Series 2014C Bonds set forth in Exhibit A-4 attached hereto (the “**Refunded Series 2014C Bonds**”), and (v) Series 2014D Bonds set forth in Exhibit A-5 attached hereto (the “**Refunded Series 2014D Bonds**,” and collectively, with the Refunded Series 2012D Bonds, the Refunded Series 2012E Bonds, the Refunded Series 2014A Bonds and the Refunded Series 2014C Bonds, the “**Refunded Bonds**”), on June 15, 2022 (“**Redemption Date**”), at a redemption price equal to 100% of the outstanding aggregate principal amount thereof, together with interest accrued with respect to the Refunded Bonds through the Redemption Date (“**Redemption Price**”); and

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the City and the Escrow Agent agree as follows:

**Section 1. Establishment and Maintenance of Escrow Fund and Escrow Accounts Therein.** The Escrow Agent hereby agrees to establish and maintain a separate fund and separate accounts within such fund until all of the Refunded Bonds have been paid as provided herein, designated as the “City and County of San Francisco General Obligation Refunding Bonds Escrow Fund (2022)” (the “**Escrow Fund**”), and to hold the securities, investments and moneys therein at all times as a special fund and separate trust account. All securities, investments and moneys in the Escrow Fund and Escrow Accounts (as defined herein) therein, are hereby irrevocably pledged, subject to the provisions of Section 4 and Section 6 hereof, to secure the payment of the applicable Refunded Bonds.

(a) There is hereby created an escrow account within the Escrow Fund securing the payment of the Refunded Series 2012D Bonds (the “**Series 2012D Bonds Escrow Account**”), subject to and in accordance with the provisions of this Escrow Agreement.

(b) There is hereby created an escrow account within the Escrow Fund securing the payment of the Refunded 2012E Bonds (the “**Series 2012E Bonds Escrow Account**”), subject to and in accordance with the provisions of this Escrow Agreement.

(c) There is hereby created an escrow account within the Escrow Fund securing the payment of the Refunded 2014A Bonds (the “**Series 2014A Bonds Escrow Account**”), subject to and in accordance with the provisions of this Escrow Agreement.

(d) There is hereby created an escrow account within the Escrow Fund securing the payment of the Refunded 2014C Bonds (the “**Series 2014C Bonds Escrow Account**”), subject to and in accordance with the provisions of this Escrow Agreement.

(e) There is hereby created an escrow account within the Escrow Fund securing the payment of the Refunded 2014D Bonds (the “**Series 2014D Bonds Escrow Account**”, and collectively with the **Series 2012D Bonds Escrow Account, the Series 2012E Bonds**



*Escrow Account, the Series 2014A Bonds Escrow Account and the Series 2014C Bonds Escrow Account, the “Escrow Accounts”*), subject to and in accordance with the provisions of this Escrow Agreement.

**Section 2. Deposits to the Escrow Fund and Escrow Accounts Therein.**

(a) ***Series 2012D Bonds Escrow Account.*** Concurrently with the execution and delivery of this Escrow Agreement, the City hereby directs the Escrow Agent to, and the Escrow Agent shall, deposit the sum of: (i) \$[\_\_\_\_\_], derived from the proceeds of the sale of the Bonds (which the City caused to be transferred to the Escrow Agent on [Closing Date]) to the Series 2012D Bonds Escrow Account, and (ii) \$[\_\_\_\_\_] from the Bond Fund attributable to the Refunded Series 2012D Bonds (which the City caused to be transferred to the Escrow Agent on or prior to the date of delivery of the Bonds) to the Series 2012D Bonds Escrow Account.

(b) ***Series 2012E Bonds Escrow Account.*** Concurrently with the execution and delivery of this Escrow Agreement, the City hereby directs the Escrow Agent to, and the Escrow Agent shall, deposit the sum of: (i) \$[\_\_\_\_\_], derived from the proceeds of the sale of the Bonds (which the City caused to be transferred to the Escrow Agent on [Closing Date]) to the Series 2012E Bonds Escrow Account, and (ii) \$[\_\_\_\_\_] from the Bond Fund attributable to the Refunded Series 2012E Bonds (which the City caused to be transferred to the Escrow Agent on or prior to the date of delivery of the Bonds) to the Series 2012E Bonds Escrow Account.

(c) ***Series 2014A Bonds Escrow Account.*** Concurrently with the execution and delivery of this Escrow Agreement, the City hereby directs the Escrow Agent to, and the Escrow Agent shall, deposit the sum of: (i) \$[\_\_\_\_\_], derived from the proceeds of the sale of the Bonds (which the City caused to be transferred to the Escrow Agent on [Closing Date]) to the Series 2014A Bonds Escrow Account, and (ii) \$[\_\_\_\_\_] from the Bond Fund attributable to the Refunded Series 2014A Bonds (which the City caused to be transferred to the Escrow Agent on or prior to the date of delivery of the Bonds) to the Series 2014A Bonds Escrow Account.

(d) ***Series 2014C Bonds Escrow Account.*** Concurrently with the execution and delivery of this Escrow Agreement, the City hereby directs the Escrow Agent to, and the Escrow Agent shall, deposit the sum of: (i) \$[\_\_\_\_\_], derived from the proceeds of the sale of the Bonds (which the City caused to be transferred to the Escrow Agent on [Closing Date]) to the Series 2014C Bonds Escrow Account, and (ii) \$[\_\_\_\_\_] from the Bond Fund attributable to the Refunded Series 2014C Bonds (which the City caused to be transferred to the Escrow Agent on or prior to the date of delivery of the Bonds) to the Series 2014C Bonds Escrow Account.

(e) ***Series 2014D Bonds Escrow Account.*** Concurrently with the execution and delivery of this Escrow Agreement, the City hereby directs the Escrow Agent to, and the Escrow Agent shall, deposit the sum of: (i) \$[\_\_\_\_\_], derived from the proceeds of the sale of the Bonds (which the City caused to be transferred to the Escrow Agent on [Closing Date]) to the Refunded Series 2014D Bonds Escrow Account, and (ii) \$[\_\_\_\_\_]

from the Bond Fund attributable to the Refunded Series 2014D Bonds (which the City caused to be transferred to the Escrow Agent on or prior to the date of delivery of the Bonds) to the Series 2014D Bonds Escrow Account.

### **Section 3. Investment of Money in the Escrow Accounts.**

(a) **Series 2012D Bonds Escrow Account.** The Escrow Agent hereby acknowledges receipt of \$[ ] as described in Section 2(a) above, and that such amounts were deposited to the Series 2012D Bonds Escrow Account. The City hereby directs the Escrow Agent to, and the Escrow Agent shall, on [Closing Date], use \$[ ] on deposit in the Series 2012D Bonds Escrow Account to purchase the securities described in Exhibit B-1 attached hereto (the “**Initial Government Securities (Series 2012D Bonds Escrow Account)**”), and shall retain \$[ ] in the Series 2012D Bonds Escrow Account as a beginning cash balance.

(b) **Series 2012E Bonds Escrow Account.** The Escrow Agent hereby acknowledges receipt of \$[ ] as described in Section 2(b) above, and that such amounts were deposited to the Series 2012E Bonds Escrow Account. The City hereby directs the Escrow Agent to, and the Escrow Agent shall, on [Closing Date], use \$[ ] on deposit in the Series 2012E Bonds Escrow Account to purchase the securities described in Exhibit B-2 attached hereto (the “**Initial Government Securities (Series 2012E Bonds Escrow Account)**”), and shall retain \$[ ] in the Series 2012E Bonds Escrow Account as a beginning cash balance.

(c) **Series 2014A Bonds Escrow Account.** The Escrow Agent hereby acknowledges receipt of \$[ ] as described in Section 2(c) above, and that such amounts were deposited to the Series 2014A Bonds Escrow Account. The City hereby directs the Escrow Agent to, and the Escrow Agent shall, on [Closing Date], use \$[ ] on deposit in the Series 2014A Bonds Escrow Account to purchase the securities described in Exhibit B-3 attached hereto (the “**Initial Government Securities (Series 2014A Bonds Escrow Account)**”), and shall retain \$[ ] in the Series 2014A Bonds Escrow Account as a beginning cash balance.

(d) **Series 2014C Bonds Escrow Account.** The Escrow Agent hereby acknowledges receipt of \$[ ] as described in Section 2(d) above, and that such amounts were deposited to the Series 2014C Bonds Escrow Account. The City hereby directs the Escrow Agent to, and the Escrow Agent shall, on [Closing Date], use \$[ ] on deposit in the Series 2014C Bonds Escrow Account to purchase the securities described in Exhibit B-4 attached hereto (the “**Initial Government Securities (Series 2014C Bonds Escrow Account)**”), and shall retain \$[ ] in the Series 2014C Bonds Escrow Account as a beginning cash balance.

(e) **Series 2014D Bonds Escrow Account.** Series 2014D Bonds Escrow Account. The Escrow Agent hereby acknowledges receipt of \$[ ] as described in Section 2(e) above, and that such amounts were deposited to the Series 2014D Bonds Escrow Account. The City hereby directs the Escrow Agent to, and the Escrow Agent shall, on [Closing Date], use \$[ ] on deposit in the Series 2014D Bonds Escrow

Account to purchase the securities described in Exhibit B-5 attached hereto (the “**Initial Government Securities (Series 2014D Bonds Escrow Account)**”), and collectively with the Initial Government Securities (Series 2012D Bonds Escrow Account), Initial Government Securities (Series 2012E Bonds Escrow Account), Initial Government Securities (Series 2014A Bonds Escrow Account) and Initial Government Securities (Series 2014C Bonds Escrow Account), the “**Initial Government Securities**”), and shall retain \$[\_\_\_\_\_] in the Series 2014D Bonds Escrow Account as a beginning cash balance.

The Trustee/Escrow Agent shall purchase the Initial Government Securities as provided in this Section and shall hold such Initial Government Securities, the beginning cash balance and any earnings received thereon and any reinvestment thereof pursuant to this Escrow Agreement and disburse such amounts as provided herein. The Escrow Agent shall collect amounts due and shall sell or otherwise liquidate investments in the respective Escrow Accounts as needed to make the payments and transfers required by this Escrow Agreement and may substitute different Government Securities, as defined and subject to the terms and limitations of Section 7 hereof, for the Initial Government Securities but otherwise shall have no power or duty to sell, transfer, request the redemption of or otherwise dispose of the Initial Government Securities.

**Section 4. Redemption of the Refunded Bonds.** The City hereby directs the Escrow Agent to, and the Escrow Agent shall, on the Redemption Date, withdraw from the Escrow Accounts, amounts sufficient to pay the Redemption Price of the applicable series of Refunded Bonds on the Redemption Date (such amounts described in Exhibits C-1, C-2, C-3, C-4 and C-5 attached hereto). Such transfers shall constitute the respective payments of the principal, interest, and premium, if any, with respect to the applicable series of Refunded Bonds and the Redemption Price due from the City. The holders of the Refunded Bonds shall have a first lien on the moneys and Government Securities in the Escrow Account applicable to their respective series of Refunded Bonds which are allowable and sufficient to pay such Refunded Bonds until such moneys and Government Securities are used and applied as provided in this Escrow Agreement. Any cash or securities held in the Escrow Accounts are irrevocably pledged only to the holders of the applicable series of Refunded Bonds. Upon deposit of the moneys and Government Securities with the Escrow Agent pursuant to the provisions of Sections 1 and 2 hereof, the holders of the Refunded Bonds shall cease to be entitled to any lien, benefit or security under the applicable Refunded Bonds Resolutions.

**Section 5. Possible Deficiencies.** If at any time it shall appear to the Escrow Agent that the moneys in the Escrow Accounts will not be sufficient to make all payments required by Section 4 hereof, the Escrow Agent shall notify the City in writing as soon as reasonably practicable of such fact and the amount of such deficiency. Thereupon the City shall use its best efforts to obtain and deposit with the Escrow Agent for deposit in the Escrow Accounts, from any legally available moneys, such additional moneys as may be required to meet fully the aggregate amounts to become due and payable on the applicable Refunded Bonds as the same become due. The Escrow Agent shall in no manner be responsible for the City's failure to make any such deposit. The Escrow Agent may conclusively rely on the report of a nationally recognized firm of independent certified public accountants delivered with respect to the Escrow Accounts as to the sufficiency of the amounts therein to pay the applicable Refunded Bonds in accordance with Section 4 hereof.

**Section 6. Unclaimed Moneys.** The Escrow Agent shall retain all unclaimed moneys, together with interest thereon, in the applicable Escrow Accounts and shall invest such unclaimed moneys as directed in writing by the City. At such time as the City delivers to the Escrow Agent written notice that no additional amounts from the applicable Escrow Accounts will be needed to redeem the respective Refunded Bonds, or on [\_\_\_\_], 2022, whichever occurs first, the Escrow Agent shall transfer all amounts then remaining in the applicable Escrow Accounts to the City and thereafter the holders of the respective Refunded Bonds shall look only to the City for payment and the Escrow Agent shall have no responsibility or liability whatsoever with respect to any of such moneys. At such time as no amounts remain in the applicable Escrow Accounts, such accounts shall be closed.

**Section 7. Reinvestment; Substitution of Government Securities.** Except as specifically provided below, the Escrow Agent may not sell, transfer, request the redemption of or otherwise dispose of the Initial Government Securities.

Interest income and other amounts received by the Escrow Agent as payments on the Initial Government Securities held in the applicable Escrow Accounts shall be held as part of such Escrow Accounts to be used for the purposes set forth in Section 4 hereof and may be invested by the Escrow Agent at the written direction of the City; provided that (a) such amounts may only be invested as permitted by the applicable Refunded Bonds Resolutions; and (b) such investments shall have maturities which do not extend beyond the date on which the moneys so invested will be needed to make payments required by Section 4 hereof.

Upon written direction of the City, the Escrow Agent may sell, liquidate, or otherwise dispose of some or all of the Initial Government Securities then held as an investment of the applicable Escrow Accounts and reinvest the proceeds thereof, together with other moneys held in such Escrow Accounts in different securities, as permitted by the applicable Refunded Bonds Resolutions, provided that no such substitution shall occur unless (i) the amounts of and dates on which the anticipated withdrawals from the applicable Escrow Accounts by the Escrow Agent for the payment of the principal of, redemption price of, and interest on the applicable Refunded Bonds will not be diminished or postponed thereby, (ii) the Escrow Agent shall receive the unqualified opinion of nationally recognized municipal bond counsel to the effect that such reinvestment and substitution will not adversely affect the exclusion from gross income for federal income tax purposes of interest on the Bonds or the applicable Refunded Bonds, (iii) the Escrow Agent shall receive from a firm of independent certified public accountants a certification that, immediately after such reinvestment and substitution, the principal of and interest on obligations in the applicable Escrow Accounts will, together with other cash on deposit in the applicable Escrow Accounts available for such purposes, be sufficient without reinvestment to pay, when due, the principal or redemption price of and interest on the applicable Refunded Bonds; and (iv) the Escrow Agent shall receive an opinion of nationally recognized bond counsel that such reinvestment and substitution is permissible under this Escrow Agreement and that the conditions under this Section 7 have been satisfied.

**Section 8. Performance of Duties.** The Escrow Agent agrees to perform the duties set forth herein.

**Section 9. Indemnity.** The City hereby assumes liability for, and hereby agrees (whether or not any of the transactions contemplated hereby are consummated) to indemnify, protect, save and keep harmless the Escrow Agent and its respective successors, assigns, directors, officers, agents, employees and servants, from and against any and all liabilities, obligations, losses, damages, penalties, claims, actions, suits, costs, expenses and disbursements (including reasonable legal fees and disbursements) of whatsoever kind and nature which may be imposed on, incurred by, or asserted against, the Escrow Agent at any time (whether or not also indemnified against the same by the City or any other person under any other agreement or instrument, but without double indemnity) in any way relating to or arising out of the execution, delivery and performance of this Escrow Agreement, the establishment hereunder of the Escrow Fund and the Escrow Accounts therein, the acceptance of the funds deposited therein and any payment, transfer or other application of moneys by the Escrow Agent in accordance with the provisions of this Escrow Agreement; provided, however, that the City shall not be required to indemnify the Escrow Agent against the Escrow Agent's own negligence or willful misconduct or the negligent or willful misconduct of the Escrow Agent's respective agents and employees. In no event shall the City or the Escrow Agent be liable to any person by reason of the transactions contemplated hereby other than to each other as set forth in this Section 9. The indemnities contained in this Section 9 shall survive the termination of this Escrow Agreement or the earlier removal or resignation of the Escrow Agent.

**Section 10. Responsibilities of the Escrow Agent.** The Escrow Agent and its respective successors, assigns, agents and servants shall not be held to any personal liability whatsoever, in tort, contract or otherwise, in connection with the execution and delivery of this Escrow Agreement, the establishment of the Escrow Fund and the Escrow Accounts therein, the acceptance of the moneys deposited therein, the sufficiency of the funds deposited in the respective Escrow Accounts to accomplish the defeasance of the applicable Refunded Bonds or any payment, transfer or other application of moneys or obligations by the Escrow Agent in accordance with the provisions of this Escrow Agreement or by reason of any non-negligent act, non-negligent omission or non-negligent error of the Escrow Agent made in good faith in the conduct of its duties. The recitals of fact contained in the "Whereas" clauses herein shall be taken as the statements of the City, and the Escrow Agent assumes no responsibility for the correctness thereof. The Escrow Agent makes no representation as to the sufficiency of the funds deposited in the respective Escrow Accounts to accomplish the refunding of the applicable Refunded Bonds on the Redemption Date or to the validity of this Escrow Agreement as to the City and, except as otherwise provided herein, the Escrow Agent shall incur no liability with respect thereto. The Escrow Agent shall not be liable in connection with the performance of its duties under this Escrow Agreement except for its own negligence, willful misconduct, and the duties and obligations of the Escrow Agent shall be determined by the express provisions of this Escrow Agreement. The Escrow Agent may consult with counsel, who may or may not be counsel to the City, and in reliance upon the written opinion of such counsel shall have full and complete authorization and protection with respect to any action taken, suffered or omitted by it in good faith in accordance therewith. Whenever the Escrow Agent shall deem it necessary or desirable that a matter be proved or established prior to taking, suffering, or omitting any action under this Escrow Agreement, such

matter may be deemed to be conclusively established by a certificate signed by an authorized officer of the City.

The liability of the Escrow Agent to make the payments required by this Escrow Agreement shall be limited to the moneys in the Escrow Fund and the Escrow Accounts therein.

No provision of this Escrow Agreement shall require the Escrow Agent to expend or risk its own funds or otherwise incur any financial liability in the performance or exercise of any of its duties hereunder, or in the exercise of its rights or powers.

The Escrow Agent shall not be liable for the accuracy of any calculations provided herein.

Any company into which the Escrow Agent may be merged or converted or with which it may be consolidated or any company resulting from any merger, conversion or consolidation to which it shall be a party or any company to which the Escrow Agent may sell or transfer all or substantially all of its corporate trust business shall be the successor to the Escrow Agent without the execution or filing of any paper or further act, anything herein to the contrary notwithstanding.

The City shall pay the Escrow Agent full compensation for its duties under this Escrow Agreement, including out-of-pocket costs such as publication costs, redemption or redemption expenses, legal fees and other costs and expenses relating hereto. Under no circumstances shall amounts deposited in the Escrow Fund and the Escrow Accounts therein be deemed to be available for said purposes.

The Escrow Agent may execute any of the trusts or powers hereunder or perform any duties hereunder either directly or by or through agents, attorneys, custodians or nominees appointed with due care, and shall not be responsible for any willful misconduct or negligence on the part of any agent, attorney, custodian or nominee so appointed.

The Escrow Agent may conclusively rely and shall be fully protected in acting or refraining from acting upon any resolution, certificate, statement, instrument, opinion, report, notice, request, consent, order, approval or other paper or document believed by it to be genuine and to have been signed or presented by the proper party or parties.

Anything in this Escrow Agreement to the contrary notwithstanding, in no event shall the Escrow Agent be liable for special, indirect, punitive or consequential loss or damage of any kind whatsoever (including but not limited to lost profits), even if the Escrow Agent has been advised of the likelihood of such loss or damage and regardless of the form of action.

The Escrow Agent shall have the right to accept and act upon instructions, including funds transfer instructions (“**Instructions**”) given pursuant to this Escrow Agreement and delivered using Electronic Means (“**Electronic Means**”) shall mean the following communications methods: e-mail, facsimile transmission, secure electronic transmission containing applicable authorization codes, passwords and/or authentication keys issued by the Escrow Agent, or another method or system specified by the Escrow Agent as available for use in connection with its services hereunder); provided, however, that the City shall provide to the Escrow Agent an incumbency certificate listing officers with the authority to provide such Instructions (“**Authorized Officers**”) and containing specimen signatures of such Authorized Officers, which incumbency certificate

shall be amended by the City whenever a person is to be added or deleted from the listing. If the City elects to give the Escrow Agent Instructions using Electronic Means and the Escrow Agent in its discretion elects to act upon such Instructions, the Escrow Agent's understanding of such Instructions shall be deemed controlling. The City understands and agrees that the Escrow Agent cannot determine the identity of the actual sender of such Instructions and that the Escrow Agent shall conclusively presume that directions that purport to have been sent by an Authorized Officer listed on the incumbency certificate provided to the Escrow Agent have been sent by such Authorized Officer. The City shall be responsible for ensuring that only Authorized Officers transmit such Instructions to the Escrow Agent and that the City and all Authorized Officers are solely responsible to safeguard the use and confidentiality of applicable user and authorization codes, passwords and/or authentication keys upon receipt by the City. The Escrow Agent shall not be liable for any losses, costs or expenses arising directly or indirectly from the Escrow Agent's reliance upon and compliance with such Instructions notwithstanding such directions conflict or are inconsistent with a subsequent written instruction. The City agrees: (a) to assume all risks arising out of the use of Electronic Means to submit Instructions to the Escrow Agent, including without limitation the risk of the Escrow Agent acting on unauthorized Instructions, and the risk of interception and misuse by third parties; (b) that it is fully informed of the protections and risks associated with the various methods of transmitting Instructions to the Escrow Agent and that there may be more secure methods of transmitting Instructions than the method(s) selected by the City; (c) that the security procedures (if any) to be followed in connection with its transmission of Instructions provide to it a commercially reasonable degree of protection in light of its particular needs and circumstances; and (d) to notify the Escrow Agent immediately upon learning of any compromise or unauthorized use of the security procedures.

Except with respect to any future reinvestment or substitution of Government Securities as may be directed by the City as set forth in Section 7 hereof, the Escrow Agent hereby represents that, as of the date hereof, it does not need any further certificate or direction from any other party in order to carry out the terms of this Escrow Agreement.

**Section 11. Irrevocable Instructions As to Notice of Redemption and Notice of Defeasance.** The City hereby directs the Escrow Agent to give or cause to be given, and the Escrow Agent agrees to give or cause to be given, notice of the redemption of the Refunded Bonds (a form of such notice being attached hereto as Exhibit D) at such time and in such manner as provided in the applicable Refunded Bonds Resolutions.

Additionally, the City hereby directs the Escrow Agent to give or cause to be given, and the Escrow Agent hereby agrees to give or cause to be given on the date hereof, notice of the defeasance of the Refunded Bonds (a form of such notice being attached hereto as Exhibit E). Such notice of defeasance shall be mailed (or delivered via such other approved delivery method, including via electronically) to The Depository Trust Company. The Escrow Agent is hereby further instructed to mail and to file with the Municipal Securities Rulemaking Board's Electronic Municipal Market Access System ("EMMA") upon the defeasance of the Refunded Bonds a notice of defeasance of the Refunded Bonds. The sole remedy for the Escrow Agent's failure to file such notice on EMMA shall be an action by the holders of the Refunded Bonds in mandamus for specific performance or similar remedy to compel performance.

The Escrow Agent hereby acknowledges that upon the funding of the Escrow Accounts as provided in this Escrow Agreement, it is in receipt of the items constituting all of the conditions precedent to the redemption of the Refunded Bonds under the applicable Refunded Bonds Resolutions and the Refunded Bonds shall be paid in accordance with the Refunded Bonds Resolutions. Additionally, the Escrow Agent hereby acknowledges the receipt of the documents required to be delivered to it in connection with the defeasance of the Refunded Bonds pursuant to the provisions of the Refunded Bonds Resolutions, and upon redemption of the Refunded Bonds, the Refunded Bonds shall cease to be entitled to any lien, benefit or security under the Refunded Bonds Resolutions.

**Section 12. Amendments.** This Escrow Agreement is made for the benefit of the City and the holders from time to time of the Refunded Bonds and it shall not be repealed, revoked, altered or amended without the written consent of all such holders, the Escrow Agent and the City; provided, however, but only after the receipt by the Escrow Agent of an opinion of nationally recognized bond counsel that the exclusion from gross income of interest on the Bonds and the Refunded Bonds will not be adversely affected for federal income tax purposes, the City and the Escrow Agent may, without the consent of, or notice to, such holders, amend this Escrow Agreement or enter into such agreements supplemental to this Escrow Agreement as shall not materially adversely affect the rights of such holders and as shall not be inconsistent with the terms and provisions of this Escrow Agreement for any one or more of the following purposes: (a) to cure any ambiguity or formal defect or omission in this Escrow Agreement; (b) to grant to, or confer upon, the Escrow Agent for the benefit of the holders of the Refunded Bonds any additional rights, remedies, powers or authority that may lawfully be granted to, or conferred upon, such holders or the Escrow Agent; and (c) to include under this Escrow Agreement additional funds, securities or properties. The Escrow Agent shall be entitled to rely conclusively upon an unqualified opinion of nationally recognized bond counsel with respect to compliance with this Section 12, including the extent, if any, to which any change, modification, addition or elimination affects the rights of the holders of the Refunded Bonds or that any instrument executed hereunder complies with the conditions and provisions of this Section 12.

**Section 13. Term.** This Escrow Agreement shall commence upon its execution and delivery and shall terminate on the later to occur of either: (a) the date upon which the Refunded Bonds have been paid in accordance with this Escrow Agreement; or (b) the date upon which no unclaimed moneys remain on deposit with the Escrow Agent and all amounts owed to the Escrow Agent shall have been paid in full. Any unclaimed money shall be handled and disposed of in accordance with Section 6 hereof.

**Section 14. Compensation.** The Escrow Agent shall receive its reasonable fees and expenses as previously agreed to; provided, however, that under no circumstances shall the Escrow Agent be entitled to any lien nor will it assert a lien whatsoever on any moneys or obligations in the Escrow Fund and the Escrow Accounts therein for the payment of fees and expenses for services rendered by the Escrow Agent under this Escrow Agreement.

**Section 15. Resignation or Removal of Escrow Agent.** The Escrow Agent, may at any time resign by giving written notice to the City of such resignation. The City may at any time remove the Escrow Agent, which is serving as Escrow Agent and paying agent for the Refunded Bonds, on behalf of and at the direction of the City, by giving written notice to the Escrow Agent



of such removal. The City shall promptly appoint a successor Escrow Agent by the resignation or removal date. Resignation or removal of the Escrow Agent will be effective only upon acceptance of appointment by a successor Escrow Agent. If the City does not appoint a successor, the Escrow Agent may petition any court of competent jurisdiction for the appointment of a successor Escrow Agent, which court may thereupon, after such notice, if any, as it may deem proper and prescribe, and as may be required by law, appoint a successor Escrow Agent. After receiving a notice of resignation of an Escrow Agent, the City may appoint a temporary Escrow Agent to replace the resigning Escrow Agent until the City appoints a successor Escrow Agent. Any such temporary Escrow Agent so appointed by the City shall immediately and without further act be replaced by the successor Escrow Agent so appointed.

**Section 16. Severability.** If any one or more of the covenants or agreements provided in this Escrow Agreement on the part of the City or the Escrow Agent to be performed should be determined by a court of competent jurisdiction to be contrary to law, such covenants or agreements shall be null and void and shall be deemed separate from the remaining covenants and agreements herein contained and shall in no way affect the validity of the remaining provisions of this Escrow Agreement.

**Section 17. Counterparts.** This Escrow Agreement may be executed in several counterparts, all or any of which shall be regarded for all purposes as one original and shall constitute and be but one and the same instrument.

**Section 18. Governing Law.** This Escrow Agreement shall be construed under the laws of the State of California.

**Section 19. Holidays.** If the date for making any payment or the last date for performance of any act or the exercising of any right, as provided in this Escrow Agreement, shall be a legal holiday or a day on which banking institutions in the city in which is located the principal office of the Escrow Agent are authorized by law to remain closed, such payment may be made or act performed or right exercised on the next succeeding day not a legal holiday or a day on which such banking institutions are authorized by law to remain closed, with the same force and effect as if done on the nominal date provided in this Escrow Agreement, and no interest shall accrue for the period after such nominal date.

**Section 20. Assignment.** This Escrow Agreement shall not be assigned by the Escrow Agent or any successor thereto without the prior written consent of the City, except such assignment in connection with a merger, conversion or consolidation as described in Section 10 hereof shall not require such prior written consent of the City.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, the parties hereto have caused this Escrow Agreement to be executed by their duly authorized officers and attested as of the date and year first written above.

CITY AND COUNTY OF SAN FRANCISCO

By \_\_\_\_\_  
[\_\_\_\_\_] , [Controller][Director of Public  
Finance]

[\_\_\_\_\_] , as Escrow Agent

By \_\_\_\_\_  
\_\_\_\_\_, Authorized Officer

[Signature page to Escrow Agreement]

**EXHIBIT A-1**

**REFUNDED SERIES 2012D BONDS**

**City and County of San Francisco  
General Obligation Bonds  
Series 2012D**

| <b><u>Maturity Date<br/>(June 15)</u></b> | <b><u>Principal to be<br/>Redeemed</u></b> | <b><u>Redemption<br/>Price</u></b> | <b><u>Redemption Date</u></b> | <b><u>CUSIP<br/>Number</u></b> |
|---|--|------------------------------------|-------------------------------|--------------------------------|
|   |  | 100%                               | June 15, 2022                 | 797646                         |

**EXHIBIT A-2**

**REFUNDED SERIES 2012E BONDS**

**City and County of San Francisco  
General Obligation Bonds  
Series 2012E**

| <b><u>Maturity Date<br/>(June 15)</u></b> | <b><u>Principal to be<br/>Redeemed</u></b> | <b><u>Redemption<br/>Price</u></b> | <b><u>Redemption Date</u></b> | <b><u>CUSIP<br/>Number</u></b> |
|---|--|------------------------------------|-------------------------------|--------------------------------|
|   |  | 100%                               | June 15, 2022                 | 797646                         |

**EXHIBIT A-3**

**REFUNDED SERIES 2014A BONDS**

**City and County of San Francisco  
General Obligation Bonds  
Series 2014A  
(Proposition A, 2008)**

| <b><u>Maturity Date<br/>(June 15)</u></b> | <b><u>Principal to be<br/>Redeemed</u></b> | <b><u>Redemption<br/>Price</u></b> | <b><u>Redemption Date</u></b> | <b><u>CUSIP<br/>Number</u></b> |
|---|--|------------------------------------|-------------------------------|--------------------------------|
|   |  | 100%                               | June 15, 2022                 | 797646                         |

**EXHIBIT A-4**

**REFUNDED SERIES 2014C BONDS**

**City and County of San Francisco  
General Obligation Bonds  
(Earthquake Safety and Emergency Response Bonds, 2010)  
Series 2014C**

| <b>Maturity Date<br/>(June 15)</b> | <b>Principal to be<br/>Redeemed</b> | <b>Redemption<br/>Price</b> | <b>Redemption Date</b> | <b>CUSIP<br/>Number</b> |
|------------------------------------|-------------------------------------|-----------------------------|------------------------|-------------------------|
|                                    |                                     | 100%                        | June 15, 2022          | 797646                  |

**EXHIBIT A-5**

**REFUNDED SERIES 2014D BONDS**

**City and County of San Francisco  
General Obligation Bonds  
(Earthquake Safety and Emergency Response Bonds, 2014)  
Series 2014D**

| <b>Maturity Date<br/>(June 15)</b> | <b>Principal to be<br/>Redeemed</b> | <b>Redemption<br/>Price</b> | <b>Redemption Date</b> | <b>CUSIP<br/>Number</b> |
|------------------------------------|-------------------------------------|-----------------------------|------------------------|-------------------------|
|                                    |                                     | 100%                        | June 15, 2022          | 797646                  |

**EXHIBIT B-1**

**INITIAL GOVERNMENT SECURITIES FOR  
REFUNDED SERIES 2012D BONDS ESCROW ACCOUNT**

| <u>Maturity Date</u> | <u>Type</u> | <u>Coupon</u> | <u>Price</u> | <u>Par Amount</u> | <u>Total Cost</u> |
|----------------------|-------------|---------------|--------------|-------------------|-------------------|
|----------------------|-------------|---------------|--------------|-------------------|-------------------|

Uninvested cash: \$[•]



**EXHIBIT B-2**

**INITIAL GOVERNMENT SECURITIES FOR  
REFUNDED SERIES 2012E BONDS ESCROW ACCOUNT**

| <u>Maturity Date</u> | <u>Type</u> | <u>Coupon</u> | <u>Price</u> | <u>Par Amount</u> | <u>Total Cost</u> |
|----------------------|-------------|---------------|--------------|-------------------|-------------------|
|----------------------|-------------|---------------|--------------|-------------------|-------------------|

Uninvested cash: \$[•]

**EXHIBIT B-3**

**INITIAL GOVERNMENT SECURITIES FOR  
REFUNDED SERIES 2014A BONDS ESCROW ACCOUNT**

| <u>Maturity Date</u> | <u>Type</u> | <u>Coupon</u> | <u>Price</u> | <u>Par Amount</u> | <u>Total Cost</u> |
|----------------------|-------------|---------------|--------------|-------------------|-------------------|
|----------------------|-------------|---------------|--------------|-------------------|-------------------|

Uninvested cash: \$[•]

**EXHIBIT B-4**

**INITIAL GOVERNMENT SECURITIES FOR  
REFUNDED SERIES 2014C BONDS ESCROW ACCOUNT**

| <u>Maturity Date</u> | <u>Type</u> | <u>Coupon</u> | <u>Price</u> | <u>Par Amount</u> | <u>Total Cost</u> |
|----------------------|-------------|---------------|--------------|-------------------|-------------------|
|----------------------|-------------|---------------|--------------|-------------------|-------------------|

Uninvested cash: \$[•]

**EXHIBIT B-5**

**INITIAL GOVERNMENT SECURITIES FOR  
REFUNDED SERIES 2014D BONDS ESCROW ACCOUNT**

| <u>Maturity Date</u> | <u>Type</u> | <u>Coupon</u> | <u>Price</u> | <u>Par Amount</u> | <u>Total Cost</u> |
|----------------------|-------------|---------------|--------------|-------------------|-------------------|
|----------------------|-------------|---------------|--------------|-------------------|-------------------|

Uninvested cash: \$[•]

**EXHIBIT C-1**

**DISBURSEMENTS/PAYMENT REQUIREMENTS FROM  
REFUNDED SERIES 2012D BONDS ESCROW ACCOUNT**

| <u>Redemption Date</u> | <u>Principal</u> | <u>Interest</u> | <u>Total</u> |
|------------------------|------------------|-----------------|--------------|
|------------------------|------------------|-----------------|--------------|

**EXHIBIT C-2**

**DISBURSEMENTS/PAYMENT REQUIREMENTS FROM  
REFUNDED SERIES 2012E BONDS ESCROW ACCOUNT**

| <u>Redemption Date</u> | <u>Principal</u> | <u>Interest</u> | <u>Total</u> |
|------------------------|------------------|-----------------|--------------|
|------------------------|------------------|-----------------|--------------|

**EXHIBIT C-3**

**DISBURSEMENTS/PAYMENT REQUIREMENTS FROM  
REFUNDED SERIES 2014A BONDS ESCROW ACCOUNT**

| <u>Redemption Date</u> | <u>Principal</u> | <u>Interest</u> | <u>Total</u> |
|------------------------|------------------|-----------------|--------------|
|------------------------|------------------|-----------------|--------------|

**EXHIBIT C-4**

**DISBURSEMENTS/PAYMENT REQUIREMENTS FROM  
REFUNDED SERIES 2014C BONDS ESCROW ACCOUNT**

| <u>Redemption Date</u> | <u>Principal</u> | <u>Interest</u> | <u>Total</u> |
|------------------------|------------------|-----------------|--------------|
|------------------------|------------------|-----------------|--------------|



**EXHIBIT C-5**

**DISBURSEMENTS/PAYMENT REQUIREMENTS FROM  
REFUNDED SERIES 2014D BONDS ESCROW ACCOUNT**

| <u>Redemption Date</u> | <u>Principal</u> | <u>Interest</u> | <u>Total</u> |
|------------------------|------------------|-----------------|--------------|
|------------------------|------------------|-----------------|--------------|

**EXHIBIT D**

**FORM OF NOTICE OF REFUNDED BONDS REDEMPTION**

**CITY AND COUNTY OF SAN FRANCISCO**

**General Obligation Bonds, Series 2012D**

**General Obligation Bonds, Series 2012E**

**General Obligation Bonds  
(Proposition A, 2008), Series 2014A**

**General Obligation Bonds  
(Earthquake Safety and Emergency Response, 2010), Series 2014C**

**General Obligation Bonds  
(Earthquake Safety and Emergency Response, 2010), Series 2014D**

**NOTICE IS HEREBY GIVEN**, that the City and County of San Francisco (the “City”) has called for redemption on June 15, 2022 (the “Redemption Date”) all of the bonds listed below (collectively, the “Bonds”) at a redemption price of 100% (the “Redemption Price”), together with accrued interest to the Redemption Date. On the Redemption Date, there will become due and payable the Redemption Price of the Bonds, together with interest accrued thereon to the Redemption Date. From and after the Redemption Date, interest shall cease to accrue on the Bonds and the Bonds shall be surrendered.

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2012D**

| <b><u>CUSIP NUMBER</u></b><br><b><u>(Base: 797646)</u></b> | <b><u>MATURITY DATE</u></b><br><b><u>(JUNE 15)</u></b> | <b><u>AMOUNT</u></b> |
|--|--|----------------------|
| TN6  | 2023   | \$ 9,790,000         |
| TP1  | 2024   | 10,280,000           |
| TQ9  | 2025   | 10,790,000           |
| TR7  | 2026   | 11,330,000           |
| TS5  | 2027   | 11,900,000           |
| TT3  | 2028   | 12,375,000           |
| TU0  | 2029   | 12,870,000           |
| TV8  | 2030   | 13,385,000           |
| TW6  | 2031   | 13,920,000           |
| TX4  | 2032   | 14,475,000           |

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2012E**

| <b><u>CUSIP NUMBER</u></b><br><b><u>(Base: 797646)</u></b> | <b><u>MATURITY DATE</u></b><br><b><u>(JUNE 15)</u></b> | <b><u>AMOUNT</u></b> |
|--|--|----------------------|
| UJ3  | 2023   | \$ 1,880,000         |
| UK0  | 2024   | 1,975,000            |
| UL8  | 2025   | 2,075,000            |
| UM6  | 2026   | 2,175,000            |
| UN4  | 2027   | 2,285,000            |
| UP9  | 2028   | 2,375,000            |
| UQ7  | 2029   | 2,470,000            |
| UR5  | 2030   | 2,570,000            |
| US3  | 2031   | 2,675,000            |
| UT1  | 2032   | 2,780,000            |

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2014A**

| <u>CUSIP NUMBER</u><br><u>(Base: 797646)</u> | <u>MATURITY DATE</u><br><u>(JUNE 15)</u> | <u>AMOUNT</u> |
|--|--|---------------|
| XR2  | 2023                                     | \$ 9,350,000  |
| XS0  | 2024                                     | 9,820,000     |
| XT8  | 2025                                     | 10,310,000    |
| XU5  | 2026                                     | 10,825,000    |
| XV3  | 2027                                     | 11,175,000    |
| XW1  | 2028                                     | 11,625,000    |
| XX9  | 2029                                     | 12,090,000    |
| XY7  | 2030                                     | 12,570,000    |
| XZ4  | 2031                                     | 13,075,000    |
| YA8  | 2032                                     | 13,595,000    |
| YB6  | 2033                                     | 14,140,000    |

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2014C**

| <u>CUSIP NUMBER</u><br><u>(Base: 797646)</u> | <u>MATURITY DATE</u><br><u>(JUNE 15)</u> | <u>AMOUNT</u> |
|--|--|---------------|
| YL4  | 2023                                     | \$ 2,220,000  |
| YM2  | 2024                                     | 2,335,000     |
| YN0  | 2025                                     | 2,450,000     |
| YP5  | 2026                                     | 2,570,000     |
| YQ3  | 2027                                     | 2,675,000     |
| YR1  | 2028                                     | 2,780,000     |
| YS9  | 2029                                     | 2,895,000     |
| YT7  | 2030                                     | 3,010,000     |
| YU4  | 2031                                     | 3,100,000     |
| YV2  | 2032                                     | 3,225,000     |
| YW0  | 2033                                     | 3,325,000     |
| YX8  | 2034                                     | 3,460,000     |

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2014D**

| <u>CUSIP NUMBER</u><br><u>(Base: 797646)</u> | <u>MATURITY DATE</u><br><u>(JUNE 15)</u> | <u>AMOUNT</u> |
|--|--|---------------|
| ZG4  | 2023                                     | \$ 4,070,000  |
| ZH2  | 2024                                     | 4,270,000     |
| ZJ8  | 2025                                     | 4,485,000     |
| ZK5  | 2026                                     | 4,710,000     |
| ZL3  | 2027                                     | 4,900,000     |
| ZM1  | 2028                                     | 5,095,000     |
| ZN9  | 2029                                     | 5,300,000     |
| ZP4  | 2030                                     | 5,510,000     |
| ZQ2  | 2031                                     | 5,675,000     |
| ZR0  | 2032                                     | 5,905,000     |
| ZS8  | 2033                                     | 6,095,000     |
| ZT6  | 2034                                     | 6,340,000     |

Payment of the Redemption Price on the Bonds called for redemption, together with accrued interest thereon to the Redemption Date, will be paid only upon presentation and surrender thereof in the following manner (if delivery is by mail, registered mail with return receipt request is recommended):

Office of the Treasurer-Tax Collector  
1 Dr. Carlton B. Goodlett Place  
Room 140  
San Francisco, California 94102

**IMPORTANT NOTICE**

Withholding of 24% of gross redemption proceeds of any payment made within the United States may be required by the Jobs and Growth Tax Relief Reconciliation Act of 2003 (the "Act"), unless [\_\_\_\_\_], as Escrow Agent (the "Escrow Agent"), for the Bonds, has the correct taxpayer identification number (social security or employer identification number) or exemption certificate of the payee. Please furnish a properly completed Form W-9 or exemption certificate or equivalent when presenting your securities.

*The City and the Escrow Agent shall not be held responsible for the selection or use of CUSIP numbers, nor is any representation made as to their correctness as indicated in the notice or as printed on any bond. They are included solely for convenience of the owners of the Bonds.*

Dated: \_\_\_\_\_.

City and County of San Francisco  
By: [\_\_\_\_\_], as Escrow Agent

**EXHIBIT E**

**FORM OF NOTICE OF REFUNDED BONDS DEFEASANCE**

**CITY AND COUNTY OF SAN FRANCISCO**

**General Obligation Bonds, Series 2012D**

**General Obligation Bonds, Series 2012E**

**General Obligation Bonds  
(Proposition A, 2008), Series 2014A**

**General Obligation Bonds  
(Earthquake Safety and Emergency Response, 2010), Series 2014C**

**General Obligation Bonds  
(Earthquake Safety and Emergency Response, 2010), Series 2014D**

Notice is hereby given to the owners of the outstanding bonds described below (collectively, the “Refunded Bonds”): (i) that there has been deposited with [\_\_\_\_\_], as escrow agent (the “Escrow Agent”) pursuant to the Escrow Agreement, dated as of April [ ], 2022, by and between the City and County of San Francisco (the “City”) and the Escrow Agent, moneys and investment securities, as permitted by the resolutions of the Board of Supervisors of the City pursuant to which the Refunded Bonds were issued (the “Refunded Bonds Resolutions”) that the principal of and interest on which when due will provide moneys which, together with such other moneys deposited with the Escrow Agent, will be sufficient (as evidenced by a verification report prepared by an independent certified public accountant and delivered to the City and the Escrow Agent) and available to redeem the Refunded Bonds on June 15, 2022, at a Redemption price equal to 100% of the aggregate principal amount of the Refunded Bonds plus accrued interest with respect thereto; and (ii) that the Refunded Bonds are deemed to be paid for purposes of the Refunded Bonds Resolutions and all obligations of the City under the Refunded Bonds Resolutions with respect to all the Refunded Bonds have ceased and terminated, except as expressly set forth therein. The Refunded Bonds that have been defeased are as follows:

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2012D**

| <u>CUSIP NUMBER</u><br><u>(Base: 797646)</u> | <u>MATURITY DATE</u><br><u>(JUNE 15)</u> | <u>AMOUNT</u> |
|--|--|---------------|
| TN6  | 2023                                     | \$ 9,790,000  |
| TP1  | 2024                                     | 10,280,000    |
| TQ9  | 2025                                     | 10,790,000    |
| TR7  | 2026                                     | 11,330,000    |
| TS5  | 2027                                     | 11,900,000    |
| TT3  | 2028                                     | 12,375,000    |
| TU0  | 2029                                     | 12,870,000    |
| TV8  | 2030                                     | 13,385,000    |
| TW6  | 2031                                     | 13,920,000    |
| TX4  | 2032                                     | 14,475,000    |

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2012E**

| <u>CUSIP NUMBER</u><br><u>(Base: 797646)</u> | <u>MATURITY DATE</u><br><u>(JUNE 15)</u> | <u>AMOUNT</u> |
|--|--|---------------|
| UJ3  | 2023                                     | \$ 1,880,000  |
| UK0  | 2024                                     | 1,975,000     |
| UL8  | 2025                                     | 2,075,000     |
| UM6  | 2026                                     | 2,175,000     |
| UN4  | 2027                                     | 2,285,000     |
| UP9  | 2028                                     | 2,375,000     |
| UQ7  | 2029                                     | 2,470,000     |
| UR5  | 2030                                     | 2,570,000     |
| US3  | 2031                                     | 2,675,000     |
| UT1  | 2032                                     | 2,780,000     |

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2014A**

| <u>CUSIP NUMBER</u><br><u>(Base: 797646)</u> | <u>MATURITY DATE</u><br><u>(JUNE 15)</u> | <u>AMOUNT</u> |
|--|--|---------------|
| XR2  | 2023                                     | \$ 9,350,000  |
| XS0  | 2024                                     | 9,820,000     |
| XT8  | 2025                                     | 10,310,000    |
| XU5  | 2026                                     | 10,825,000    |
| XV3  | 2027                                     | 11,175,000    |
| XW1  | 2028                                     | 11,625,000    |
| XX9  | 2029                                     | 12,090,000    |
| XY7  | 2030                                     | 12,570,000    |
| XZ4  | 2031                                     | 13,075,000    |
| YA8  | 2032                                     | 13,595,000    |
| YB6  | 2033                                     | 14,140,000    |

**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2014C**

| <u>CUSIP NUMBER</u><br><u>(Base: 797646)</u> | <u>MATURITY DATE</u><br><u>(JUNE 15)</u> | <u>AMOUNT</u> |
|--|--|---------------|
| YL4  | 2023                                     | \$ 2,220,000  |
| YM2  | 2024                                     | 2,335,000     |
| YN0  | 2025                                     | 2,450,000     |
| YP5  | 2026                                     | 2,570,000     |
| YQ3  | 2027                                     | 2,675,000     |
| YR1  | 2028                                     | 2,780,000     |
| YS9  | 2029                                     | 2,895,000     |
| YT7  | 2030                                     | 3,010,000     |
| YU4  | 2031                                     | 3,100,000     |
| YV2  | 2032                                     | 3,225,000     |
| YW0  | 2033                                     | 3,325,000     |
| YX8  | 2034                                     | 3,460,000     |



**CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION BONDS  
SERIES 2014D**

| <u>CUSIP NUMBER</u><br><u>(Base: 797646)</u> | <u>MATURITY DATE</u><br><u>(JUNE 15)</u> | <u>AMOUNT</u> |
|--|--|---------------|
| ZG4  | 2023                                     | \$ 4,070,000  |
| ZH2  | 2024                                     | 4,270,000     |
| ZJ8  | 2025                                     | 4,485,000     |
| ZK5  | 2026                                     | 4,710,000     |
| ZL3  | 2027                                     | 4,900,000     |
| ZM1  | 2028                                     | 5,095,000     |
| ZN9  | 2029                                     | 5,300,000     |
| ZP4  | 2030                                     | 5,510,000     |
| ZQ2  | 2031                                     | 5,675,000     |
| ZR0  | 2032                                     | 5,905,000     |
| ZS8  | 2033                                     | 6,095,000     |
| ZT6  | 2034                                     | 6,340,000     |

All Refunded Bonds shall be surrendered at the following address:

**Delivery Instructions:**

Office of the Treasurer-Tax Collector  
1 Dr. Carlton B. Goodlett Place  
Room 140  
San Francisco, California 94102

*The City and Escrow Agent shall not be held responsible for the selection or use of CUSIP numbers, nor is any representation made as to the correctness of the CUSIP number either as printed on any Refunded Bonds or as contained herein and any error in the CUSIP number shall not affect the validity of the proceedings for redemption and defeasance of the Refunded Bonds.*

After the date hereof, in accordance with the terms of the Refunded Bonds Resolutions, the Escrow Agent has been directed by the City to mail, or cause to be mailed, a redemption notice relating to the Refunded Bonds maturing on or after June 15, 2023 that will be redeemed on June 15, 2022.

Dated: [No later than May 25, 2022].

City and County of San Francisco

By: [ \_\_\_\_\_ ], as Escrow Agent

**NOTICE OF INTENTION TO SELL**

§ \_\_\_\_\_  
**CITY AND COUNTY OF SAN FRANCISCO  
 GENERAL OBLIGATION REFUNDING BONDS,  
 SERIES 2022-R1**

NOTICE IS HEREBY GIVEN that the City and County of San Francisco (“City”) intends to offer for public sale on [Sale Date], at [Sale Time] a.m. (California time), the general obligation bonds captioned above (“Bonds”) by electronic bids through Ipreo LLC’s BiDCOMP™/PARITY® System (“Parity”).

The City reserves the right to postpone or cancel the sale of the Bonds or to change the terms thereof upon notice given through Thomson Reuters and Bloomberg Business News (collectively, the “News Services”) and/or Parity. If no bid is awarded for the Bonds, the City may reschedule the sale of the Bonds to another date or time by providing notification through Parity and/or the News Services.

The Bonds will be offered for public sale subject to the terms and conditions of the Official Notice of Sale, dated on or around \_\_\_\_\_, 2022 (“Official Notice of Sale”) relating to the Bonds. Additional information regarding the proposed sale of the Bonds, including copies of the Preliminary Official Statement for the Bonds, dated on or around \_\_\_\_\_, 2022 (“Preliminary Official Statement”), and the Official Notice of Sale, are expected to be available electronically at [Printer] on or around \_\_\_\_\_, 2022, and may also be obtained from the City’s Municipal Advisors: (i) Fieldman, Rolapp & Associates, 19990 MacArthur Boulevard, Suite 1100, Irvine, CA 92612, Attention: Anna Sarabian, Principal, Phone: 949-660-7308, Fax: 949-474-8773, Email: [asarabian@fieldman.com](mailto:asarabian@fieldman.com), or (ii) Ross Financial, 1736 Stockton Street, Suite One, San Francisco, CA 94133, Attention: Peter Ross, Principal, Phone: 415-912-5612, Fax: 415-912-5611, Email: [rossfinancial@smkc.com](mailto:rossfinancial@smkc.com). Failure of any bidder to receive such notice shall not affect the legality of the sale.

Other than with respect to postponement or cancellation as described above, the City reserves the right to modify or amend the Official Notice of Sale in any respect, as more fully described in the Official Notice of Sale; provided, that any such modification or amendment will be communicated to potential bidders through Parity and/or the News Services not later than 1:00 p.m. (California time) on the business day preceding the date for receiving bids for the Bonds or as otherwise described in the Official Notice of Sale. Failure of any potential bidder to receive notice of any modification or amendment will not affect the sufficiency of any such notice or the legality of the sale. The City reserves the right, in its sole discretion, to reject any and all bids and to waive any irregularity or informality in any bid which does not materially affect such bid or change the ranking of the bids.

Dated: \_\_\_\_\_, 2022

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**OFFICIAL NOTICE OF SALE**

§ \_\_\_\_\_  
**CITY AND COUNTY OF  
SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING  
BONDS, SERIES 2022-R1**

The City and County of San Francisco will receive electronic bids for the above-referenced Bonds at the place and up to the time specified below:

SALE DATE: \_\_\_\_\_, 2022\*  
(Subject to postponement, cancellation, modification or amendment in accordance with this Official Notice of Sale)

TIME: \_\_\_:00 a.m. \*, California time

PLACE: Controller's Office of Public Finance  
1 Dr. Carlton B. Goodlett Place, Room 338,  
San Francisco, California 94102

DELIVERY DATE: \_\_\_\_\_, 2022\*

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\* Preliminary, subject to change.

**OFFICIAL NOTICE OF SALE**

**§ \_\_\_\_\_  
CITY AND COUNTY OF  
SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING  
BONDS, SERIES 2022-R1**

NOTICE IS HEREBY GIVEN that electronic bids will be received through the Ipreo LLC's BiDCOMP™/PARITY® System ("Parity") at [www.newissuehome.i-deal.com](http://www.newissuehome.i-deal.com) for the purchase of all, but not less than all, of the above-captioned General Obligation Refunding Bonds, Series 2022-R1 ("Bonds") of the City and County of San Francisco ("City") as more particularly described herein. Bidding procedures and sale terms are as follows:

- Issue: The Bonds are described in the City's Preliminary Official Statement for the Bonds dated \_\_\_\_\_, 2022 ("Preliminary Official Statement").
- Time: Bids for the Bonds must be received electronically by \_\_:00 a.m., California time, on \_\_\_\_\_, 2022 (subject to postponement or cancellation in accordance with this Official Notice of Sale).
- Place: Bidders may submit electronic bids only in the manner and subject to the terms and conditions described under "TERMS OF SALE - Form of Bids; Delivery of Bids" below, but no bid will be received after the time for receiving bids specified above.

THE RECEIPT OF BIDS ON \_\_\_\_\_, 2022\* MAY BE POSTPONED OR CANCELLED AT OR PRIOR TO THE TIME BIDS ARE TO BE RECEIVED. NOTICE OF SUCH POSTPONEMENT OR CANCELLATION WILL BE COMMUNICATED BY THE CITY THROUGH THOMSON REUTERS AND/OR BLOOMBERG BUSINESS NEWS (COLLECTIVELY, THE "NEWS SERVICES") AND/OR PARITY (AS DESCRIBED IN "TERMS OF SALE - Form of Bids; Delivery of Bids" BELOW) AS SOON AS PRACTICABLE FOLLOWING SUCH POSTPONEMENT OR CANCELLATION. Notice of the new date and time for receipt of bids shall be given through Parity and/or the News Services as soon as practicable following a postponement and no later than 1:00 p.m., California time, on the business day preceding the new date for receiving bids.

As an accommodation to bidders, notice of such postponement and of the new sale date and time will be given to any bidder requesting such notice from:

- (i) Fieldman, Rolapp & Associates  
19990 MacArthur Boulevard, Suite 1100  
Irvine, CA 92612  
Attention: Anna Sarabian, Principal  
Phone: 949-660-7308  
Fax: 949-474-8773  
Email: asarabian@fieldman.com
  
- (ii) Ross Financial  
1736 Stockton Street, Suite One  
San Francisco, CA 94133  
Attention: Peter Ross, Principal  
Phone: 415-912-5612  
Fax: 415-912-5611  
Email: rossfinancial@smkc.com

(collectively, “Municipal Advisors”), provided, however, that failure of any bidder to receive such supplemental notice shall not affect the sufficiency of any such notice or the legality of the sale. See “TERMS OF SALE - Postponement or Cancellation of Sale.”

The City reserves the right to modify or amend this Official Notice of Sale in any respect, including, without limitation, increasing or decreasing the principal amount of any serial maturity or mandatory sinking fund payment for the Bonds and adding or deleting serial or term maturity and mandatory sinking fund payment dates, along with corresponding principal amounts with respect thereto; provided, that any such modification or amendment will be communicated to potential bidders through the News Services and/or Parity not later than 1:00 p.m., California time, on the business day preceding the date for receiving bids. Failure of any potential bidder to receive notice of any modification or amendment will not affect the sufficiency of any such notice or the legality of the sale. Bidders are required to bid upon the Bonds as so modified or amended. See “TERMS OF SALE - Right to Modify or Amend.”

Bidders are referred to the Preliminary Official Statement for additional information regarding the City, the Bonds, the security for the Bonds and other matters. See “CLOSING PROCEDURES AND DOCUMENTS - Official Statement.” Capitalized terms used and not defined in this Official Notice of Sale shall have the meanings ascribed to them in the Preliminary Official Statement.

This Official Notice of Sale will be submitted for posting to Parity. In the event the summary of the terms of sale of the Bonds posted on Parity conflicts with this Official Notice of Sale in any respect, the terms of this Official Notice of Sale shall control, unless a notice of an amendment is given as described herein.

## TERMS RELATING TO THE BONDS

**THE AUTHORITY FOR ISSUANCE, PURPOSES, PAYMENT OF PRINCIPAL AND INTEREST, DEFEASANCE, SOURCES AND USES OF FUNDS, SECURITY AND SOURCES OF PAYMENT, FORM OF LEGAL OPINIONS OF CO-BOND COUNSEL AND OTHER INFORMATION REGARDING THE BONDS ARE PRESENTED IN THE PRELIMINARY OFFICIAL STATEMENT, WHICH EACH BIDDER IS DEEMED TO HAVE OBTAINED AND REVIEWED PRIOR TO BIDDING FOR THE BONDS. THIS OFFICIAL NOTICE OF SALE GOVERNS ONLY THE TERMS OF SALE, BIDDING, AWARD AND CLOSING PROCEDURES FOR THE BONDS. THE DESCRIPTION OF THE BONDS CONTAINED IN THIS OFFICIAL NOTICE OF SALE IS QUALIFIED IN ALL RESPECTS BY THE DESCRIPTION OF THE BONDS CONTAINED IN THE PRELIMINARY OFFICIAL STATEMENT.**

Issue. The Bonds will be issued as fully registered bonds without coupons in book-entry form in denominations of \$5,000 or any integral multiple of that amount, as designated by the winning bidder of the Bonds (“Purchaser”). The Bonds will be dated the date of delivery, which is expected to be \_\_\_\_\_, 2022\*. If the sale is postponed, notice of the new date of the sale will also set forth the new expected date of delivery of the Bonds.

Book-Entry Only. The Bonds will be registered in the name of a nominee of The Depository Trust Company (“DTC”), New York, New York. DTC will act as securities depository for the Bonds. Individual purchases of the Bonds will be made in book-entry form only, and the Purchaser will not receive certificates representing its interest in the Bonds purchased. As of the date of award of the Bonds, the Purchaser must either participate in DTC or must clear through or maintain a custodial relationship with an entity that participates in DTC.

Interest Rates. Interest on the Bonds will be payable on June 15, 2022, and semi-annually thereafter on June 15 and December 15 of each year (each an “Interest Payment Date”). Interest shall be calculated on the basis of a 360-day year comprised of twelve 30-day months from the dated date of the Bonds. Bidders may specify any number of separate rates, and the same rate or rates may be repeated as often as desired, provided:

- (i) each interest rate specified in any bid for the Bonds must be a multiple of one-eighth or one-twentieth of one percent (1/8 or 1/20 of 1%) per annum;
- (ii) the maximum interest rate bid for any maturity shall not exceed 6% per annum;
- (iii) no Bond shall bear a zero rate of interest;
- (iv) each Bond shall bear interest from its dated date to its stated maturity date at the single rate of interest specified in the bid; and
- (v) all Bonds maturing at any one time shall bear the same rate of interest.

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\* Preliminary, subject to change.

See the Preliminary Official Statement – “THE BONDS - Payment of Principal and Interest.”

Purchase Price: The purchase price of the Bonds shall not be less than \_\_\_%, nor greater than \_\_\_%, of the par amount of the Bonds.

Principal Payments of the Bonds. Subject to the City’s right to modify or amend this Official Notice of Sale (see “TERMS OF SALE - Right to Modify or Amend”), and to adjustment as provided in this Official Notice of Sale (see “–Adjustment of Principal Payments”), the Bonds will mature as set forth below:

| <u>Maturity<br/>Date<br/>(June 15)</u> | <u>Principal Amount*</u> |
|--|--------------------------|
| ___                                    | \$[TO COME]              |

Adjustment of Principal Payments. The principal amounts set forth in this Official Notice of Sale reflect certain estimates of the City with respect to the likely interest rates of the winning bid and the premium contained in the winning bid. The City reserves the right to change the principal payment schedule set forth above for the Bonds after the determination of the winning bidder, by adjusting one or more of the principal payments of the Bonds, in increments of \$5,000, as determined in the sole discretion of the City. Any such adjustment of principal payments with respect to the Bonds shall be based on the schedule of principal payments provided by the City to be used as the basis of bids for Bonds. Any such adjustment will not change the average per Bond dollar amount of the underwriter’s discount. Any such adjustment will be communicated to the winning bidder within 24 hours after receipt of such bid by the City. In the event of any such adjustment, no rebidding or recalculation of the bids submitted will be required or permitted and no winning bid may be withdrawn.

See also “TERMS OF SALE - Right to Modify or Amend,” regarding the City’s right to modify or amend this Official Notice of Sale in any respect including, without limitation, increasing or decreasing the principal amount of any serial maturity or mandatory sinking fund payment for the Bonds and adding or deleting serial or term maturity and mandatory sinking fund payment dates, along with corresponding principal amounts with respect thereto.

A BIDDER AWARDED THE BONDS BY THE CITY WILL NOT BE PERMITTED TO WITHDRAW ITS BID, CHANGE THE INTEREST RATES IN ITS BID OR THE REOFFERING PRICES IN ITS REOFFERING PRICE CERTIFICATE AS A RESULT OF ANY CHANGES MADE TO THE PRINCIPAL PAYMENTS OF THE BONDS IN ACCORDANCE WITH THIS OFFICIAL NOTICE OF SALE.

Optional Redemption: The Bonds maturing on or before June 15, 20\_\_\_, are not subject to redemption prior to their respective maturity dates. The Bonds maturing on or after June 15, 20\_\_\_, shall be subject to redemption prior to their respective maturity dates as a whole or in part, on any

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\* Preliminary, subject to change.

date, from any moneys provided at the option of the City, in each case on and after June 15, 20\_\_, at a redemption price equal to the principal amount of the Bonds called for redemption, plus accrued interest to the date fixed for redemption, without premium.

For additional information related to optional redemption, refer to the definitions under “THE BONDS – Optional Redemption” in the Preliminary Official Statement.

Mandatory Sinking Fund Redemption. Any bidder may, at its option, specify that one or more maturities of Bonds will consist of term bonds which are subject to mandatory sinking fund redemption in consecutive years immediately preceding the maturity thereof, as designated in the bid of such bidder, provided that no such term bond shall have a final maturity date of later than June 15, 20\_\_ (first optional redemption date), if sinking fund redemptions with respect thereto commence on or prior to June 15, 20\_\_. In the event that the bid of the successful bidder specifies that any maturity of Bonds will be a term bond, such term bond will be subject to mandatory sinking fund redemption on June 15 in each applicable year in the principal amount for such year as set forth above under the heading “MATURITIES,” at a redemption price equal to the principal amount thereof to be redeemed together with accrued interest thereon to the redemption date, without premium.

Legal Opinions and Tax Matters. Upon delivery of the Bonds, Kutak Rock LLP and Amira Jackmon, Attorney at Law (“Co-Bond Counsel”), will deliver their separate legal opinions as to the validity and enforceability and tax status of the Bonds.

A complete copy of the proposed form of each opinion of Co-Bond Counsel is set forth in Appendix F to the Preliminary Official Statement. Copies of the opinions of Co-Bond Counsel will be furnished to the Purchaser upon delivery of the Bonds.

See the Preliminary Official Statement – “TAX MATTERS.”

## TERMS OF SALE

Par and Premium Bids; No Net Discount Bids. All bids for the Bonds shall be for par or more; no net discount bids for the Bonds will be accepted. No bid submitted at a price less than the aggregate par value of the Bonds will be considered. Individual maturities of Bonds may be reoffered at par, a premium or a discount.

Form of Bids; Delivery of Bids. Each bid for the Bonds must be: (1) for not less than all of the Bonds offered for sale; (2) unconditional; and (3) submitted via Parity. Bids must conform to the procedures established by Parity. All bids will be deemed to incorporate all of the terms of this Official Notice of Sale. The submission of a bid electronically via Parity shall constitute and be deemed the bidder’s signature on the bid for the purchase of the Bonds.

**If the sale of the Bonds is canceled or postponed, any bids received prior to such cancellation or postponement shall be rejected. No bid submitted to the City shall be subject to withdrawal or modification by the bidder. No bid will be accepted after the time for receiving bids. The City retains absolute discretion to determine whether any bidder is a responsible bidder and whether any bid is timely, legible and complete and conforms to this**



**Official Notice of Sale. The City takes no responsibility for informing any bidder prior to the time for receiving bids that its bid is incomplete, illegible or nonconforming with this Official Notice of Sale or has not been received.**

Bids will be received exclusively through Parity in accordance with this Official Notice of Sale. For further information about Parity, potential bidders may contact either of the Municipal Advisors at the numbers provided above or Parity at: (212) 404-8107.

Warnings Regarding Electronic Bids. None of the City, the City Attorney, the Municipal Advisors or Co-Bond Counsel assumes any responsibility for any error contained in any bid submitted electronically or for failure of any bid to be transmitted, received or opened by the time for receiving bids, and each bidder expressly assumes the risk of any incomplete, illegible, untimely or nonconforming bid submitted by electronic transmission by such bidder, including, without limitation, by reason of garbled transmissions, mechanical failure, engaged telecommunications lines, or any other cause arising from submission by electronic transmission.

When a bidder submits an electronic bid for the Bonds through Parity, such bidder thereby agrees to the following terms and conditions: (1) if any provision in this Official Notice of Sale with respect to the Bonds conflicts with information or terms provided or required by Parity, this Official Notice of Sale, including any amendments or modifications issued through Parity and/or the News Services, will control; (2) each bidder will be solely responsible for making necessary arrangements to access Parity for purposes of submitting its bid in a timely manner and in compliance with the requirements of this Official Notice of Sale; (3) the City will not have any duty or obligation to provide or assure access to Parity to any bidder, and the City will not be responsible for proper operation of, or have any liability for, any delays, interruptions or damages caused by use of Parity or any incomplete, inaccurate or untimely bid submitted by any bidder through Parity; (4) the City is permitting use of Parity as a communication mechanism, and not as an agent of the City, to facilitate the submission of electronic bids for the Bonds; Parity is acting as an independent contractor, and is not acting for or on behalf of the City; (5) the City is not responsible for ensuring or verifying bidder compliance with any procedures established by Parity; and (6) the City may regard the electronic transmission of a bid through Parity (including information regarding the purchase price for the Bonds or the interest rates for any maturity of the Bonds) as though the information were submitted and executed on the bidder's behalf by a duly authorized signatory.

Process of Award. The City will take final action awarding the Bonds or rejecting all bids for the Bonds not later than thirty (30) hours after the time for receipt of bids, unless such time period is waived by the winning bidder.

The following five (5) steps constitute the City's process for a final award of the Bonds:

(1) The Municipal Advisors, on behalf of the City, will give a verbal notice of award of the Bonds to the apparent winning bidder ("Apparent Winning Bidder") to be determined as described below under "--Basis of Award;"

(2) Such Apparent Winning Bidder shall, promptly after such verbal award, but no later than one hour after the City has given notice of such verbal award, fax or email

to the City (in c/o its Municipal Advisors and to the City's Director of Public Finance at the fax and/or email addresses provided for such purpose) a signed copy of their bid;

(3) The Apparent Winning Bidder shall provide the Good Faith Deposit, as described under “–Good Faith Deposit;”

(4) The Municipal Advisors will fax or email to the Apparent Winning Bidder confirmation of the final principal amortization schedule and purchase price for the Bonds, after adjustments, if any, are made, as described under “TERMS RELATING TO THE BONDS - Adjustment of Principal Payments;” and

(5) The City will fax or email to the Apparent Winning Bidder its written final award (“Certificate of Award”).

Upon completion of the steps described above, the Apparent Winning Bidder will be deemed the Purchaser of the Bonds and will be contractually bound by the terms of this Official Notice of Sale to purchase the Bonds, which contract shall consist of: (a) this Official Notice of Sale; (b) the bid transmitted electronically by the bidder through Parity; and (c) the Certificate of Award.

Basis of Award. Unless all bids are rejected the Bonds will be awarded to the responsible bidder who submits a conforming bid that represents the lowest true interest cost to the City. The true interest cost will be that nominal interest rate that, when compounded semiannually and applied to discount all payments of principal and interest payable on the Bonds to the dated date of the Bonds results in an amount equal to the principal amount of the Bonds plus the amount of any net premium. For the purpose of calculating the true interest cost, mandatory sinking fund payment for any term Bonds specified by a bidder will be treated as Bonds maturing on the dates of such mandatory sinking fund payment. In the event that two or more bidders offer bids for the Bonds at the same true interest cost, the City will determine by lot which bidder will be awarded the Bonds. Bid evaluations or rankings made by Parity are not binding on the City.

Estimate of True Interest Cost. Each bidder is requested, but not required, to supply an estimate of the true interest cost based upon its bid, which will be considered as informative only and not binding on either the bidder or the City.

Multiple Bids. In the event multiple bids with respect to the Bonds are received from a single bidder by any means or combination thereof, the City shall be entitled to accept the bid representing the lowest true interest cost to the City, and each bidder agrees by submitting multiple bids to be bound by the bid representing the lowest true interest cost to the City.

Good Faith Deposit. To secure the City from any loss resulting from the failure of the Apparent Winning Bidder to comply with the terms of its bid, the apparent winning bidder for the Bonds must provide to the City a good faith deposit in the amount of \$1,000,000 (“Good Faith Deposit”).

Upon the determination by the City of the Apparent Winning Bidder of the Bonds, the Municipal Advisors will (i) provide to the Apparent Winning Bidder the wire transfer information and (ii) request the Apparent Winning Bidder to immediately wire the Good Faith Deposit to the

City. No later than ninety (90) minutes after the time the Municipal Advisors request the Apparent Winning Bidder to wire the Good Faith Deposit to the City, the Apparent Winning Bidder must wire the Good Faith Deposit to the City and provide the Federal wire reference number of such Good Faith Deposit to the Municipal Advisors. In the event that the Apparent Winning Bidder does not wire the Good Faith Deposit to the City or does not provide the Federal wire reference number of such Good Faith Deposit to the Municipal Advisors within the time specified above, the City may reject the bid of the Apparent Winning Bidder and award the Bonds to a responsible bidder that submitted a conforming bid that represents the next lowest true interest cost to the City.

No interest will be paid upon the Good Faith Deposit made by any bidder. The Good Faith Deposit will immediately become the property of the City. The Good Faith Deposit will be held and invested for the exclusive benefit of the City. The Good Faith Deposit, without interest thereon, will be credited against the purchase price of the Bonds purchased by the Purchaser at the time of delivery thereof.

If the purchase price is not paid in full upon tender of the Bonds, the City shall retain the Good Faith Deposit and the Purchaser will have no right in or to the Bonds or to the recovery of its Good Faith Deposit, or to any allowance or credit by reason of such deposit, unless it shall appear that the Bonds would not be validly delivered to the Purchaser in the form and manner proposed, except pursuant to a right of cancellation. See “CLOSING PROCEDURES AND DOCUMENTS - Right of Cancellation.” In the event of nonpayment for the Bonds by the winning bidder, the City reserves any and all rights granted by law to recover the full purchase price of the Bonds and, in addition, any damages suffered by the City.

Reoffering Prices, Establishment of Issue Price and Issue Price Certificate (Hold-the-Offering Price Rule Will Apply if Competitive Sale Requirements are Not Satisfied).

(a) The winning bidder for the Bonds shall assist the City in establishing the issue price of the Bonds and shall execute and deliver to the City at Closing an “issue price” or similar certificate setting forth the reasonably expected initial offering price to the public together with the supporting pricing wires or equivalent communications, substantially in the form attached hereto as Exhibit A, with such modifications as may be appropriate or necessary, in the reasonable judgment of the winning bidder, the City and Co-Bond Counsel.

(b) The City intends that Treasury Regulation Sections 1.148-1(f)(3)(i) (providing a special rule for competitive sales for purposes of establishing the issue price of the Bonds) will apply to the initial sale of the Bonds (“competitive sale requirements”) because:

- (1) the City shall disseminate this Official Notice of Sale to potential underwriters in a manner that is reasonably designed to reach potential underwriters;
- (2) all bidders shall have an equal opportunity to bid;
- (3) the City may receive bids for the Bonds from at least three underwriters of municipal bonds who have established industry reputations for underwriting new issuances of municipal bonds; and

- (4) the City anticipates awarding the sale of the Bonds to the bidder who submits a firm offer to purchase the Bonds at the highest price (or lowest interest cost), as set forth in this Official Notice of Sale.

Any bid submitted pursuant to this Official Notice of Sale shall be considered a firm offer for the purchase of the Bonds as specified in the bid.

(c) If the competitive sale requirements are not satisfied, the City shall so advise the winning bidder. In such event, the City intends to treat the initial offering price to the public as of the sale date of each maturity of the Bonds as the issue price of that maturity (“hold-the-offering-price rule”). The City shall promptly advise the winning bidder, at or before the time of award of the Bonds, if the competitive sale requirements were not satisfied, in which case the hold-the-offering-price rule shall apply to the Bonds. Bids will not be subject to cancellation in the event that the competitive sale requirements are not satisfied and the hold-the-offering-price rule applies.

(d) By submitting a bid for the Bonds, the winning bidder shall (i) confirm that the underwriters have offered or will offer the Bonds to the public on or before the date of award at the offering price or prices (“initial offering price”), or at the corresponding yield or yields, set forth in the bid submitted by the winning bidder and (ii) agree, on behalf of the underwriters participating in the purchase of the Bonds, that the underwriters will neither offer nor sell unsold Series the Bonds of any maturity to which the hold-the-offering-price rule shall apply to any person at a price that is higher than the initial offering price to the public during the period starting on the sale date and ending on the earlier of the following:

- (1) the close of the fifth (5<sup>th</sup>) business day after the sale date; or
- (2) the date on which the underwriters have sold at least 10% of that maturity of the Bonds to the public at a price that is no higher than the initial offering price to the public.

The winning bidder shall promptly advise the City when the underwriters have sold 10% of that maturity of the Bonds to the public at a price that is no higher than the initial offering price to the public, if that occurs prior to the close of the fifth (5<sup>th</sup>) business day after the sale date.

(e) The City acknowledges that, in making the representation set forth above, the winning bidder will rely on (i) the agreement of each underwriter to comply with the hold-the-offering-price rule, as set forth in an agreement among underwriters and the related pricing wires, (ii) in the event a selling group has been created in connection with the initial sale of such Bonds to the public, the agreement of each dealer who is a member of the selling group to comply with the hold-the-offering-price rule, as set forth in a selling group agreement and the related pricing wires, and (iii) in the event that an underwriter is a party to a retail or other third-party distribution agreement that was employed in connection with the initial sale of such Bonds to the public, the agreement of each broker-dealer that is a party to such agreement to comply with the hold-the-offering-price rule, as set forth in the retail or other third-party distribution agreement and the related pricing wires. The City further acknowledges that each underwriter shall be solely liable for its failure to comply with its agreement regarding the hold-the-offering-price rule and that no underwriter shall be liable for the failure of any other underwriter, or of any dealer who is a member

of a selling group, or of any broker-dealer that is a party to a retail or other third-party distribution agreement to comply with its corresponding agreement regarding the hold-the-offering-price rule as applicable to the Bonds.

(f) By submitting a bid for the Bonds, each bidder confirms that: (i) any agreement among underwriters, any selling group agreement and each retail or other third-party distribution agreement (to which the bidder is a party) relating to the initial sale of such Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group, and each broker-dealer that is a party to such retail or other third-party distribution agreement, as applicable, to (A) report the prices at which it sells to the public the unsold Bonds of each maturity allotted to it until it is notified by the winning bidder that the hold-the-offering-price rule no longer applies to such maturity and (B) comply with the hold-the-offering-price rule, if applicable, in each case if and for so long as directed by the winning bidder and as set forth in the related pricing wires, and (ii) any agreement among underwriters relating to the initial sale of such Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter that is a party to a retail or other third-party distribution agreement to be employed in connection with the initial sale of the Bonds to the public to require each broker-dealer that is a party to such retail or other third-party distribution agreement to (A) report the prices at which it sells to the public the unsold Bonds of each maturity allotted to it until it is notified by the winning bidder or such underwriter that the hold-the-offering-price rule no longer applies to such maturity and (B) comply with the hold-the-offering-price rule, if applicable, in each case if and for so long as directed by the winning bidder or such underwriter and as set forth in the related pricing wires.

(g) Sales of any Bonds to any person that is a related party to an underwriter shall not constitute sales to the public for purposes of this Official Notice of Sale. Further, for purposes of this Official Notice of Sale:

- (i) “public” means any person other than an underwriter or a related party,
- (ii) “underwriter” means (A) any person that agrees pursuant to a written contract with the City (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the public and (B) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (A) to participate in the initial sale of the Bonds to the public (including a member of a selling group or a party to a retail or other third-party distribution agreement participating in the initial sale of the Bonds to the public),
- (iii) a purchaser of any of the Bonds is a “related party” to an underwriter if the underwriter and the purchaser are subject, directly or indirectly, to (i) more than 50% common ownership of the voting power or the total value of their stock, if both entities are corporations (including direct ownership by one corporation of another), (ii) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (iii) more than 50% common ownership of the value of the outstanding stock of the

corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other), and

- (iv) “sale date” means the date that the Bonds are awarded by the City to the winning bidder.

Right of Rejection and Waiver of Irregularity. The City reserves the right, in its sole discretion, to reject any and all bids and to waive any irregularity or informality in any bid which does not materially affect such bid or change the ranking of the bids.

Right to Modify or Amend. Other than with respect to postponement or cancellation as described in this Official Notice of Sale, and in addition to the City’s right to adjust the payment amounts of the Bonds as provided in “TERMS RELATING TO THE BONDS - Adjustment of Principal Payments” the City reserves the right to modify or amend this Official Notice of Sale in any respect including, without limitation, increasing or decreasing the principal amount of any serial maturity or mandatory sinking fund payment for the Bonds and adding or deleting serial or term maturity and mandatory sinking fund payment dates, along with corresponding principal amounts with respect thereto; provided, that, subject to the terms of this Official Notice of Sale (see “TERMS RELATING TO THE BONDS - Adjustment of Principal Payments”) any such modification or amendment will be communicated to potential bidders through Parity and/or the News Services not later than [1]:00 p.m., California time, on the business day preceding the date for receiving bids. Failure of any potential bidder to receive notice of any modification or amendment will not affect the sufficiency of any such notice or the legality of the sale.

Postponement or Cancellation of Sale. The City may postpone or cancel the sale of the Bonds at or prior to the time for receiving bids. Notice of such postponement or cancellation shall be given through Parity and/or the News Services as soon as practicable following such postponement or cancellation. If a sale is postponed, notice of a new sale date will be given through Parity and/or the News Services as soon as practicable following a postponement and no later than [1]:00 p.m., California time, on the business day preceding the new date for receiving bids. Failure of any potential bidder to receive notice of postponement or cancellation will not affect the sufficiency of any such notice.

Prompt Award. The Controller of the City will take official action awarding the Bonds or rejecting all bids with respect to the Bonds not later than 30 hours after the time for receipt of bids for the Bonds, unless such time period is waived by the Purchaser.

Equal Opportunity. Pursuant to the spirit and intent of the City’s Local Business Enterprise (“LBE”) Ordinance, Chapter 14B of the Administrative Code of the City, the City strongly encourages the inclusion of Local Business Enterprises certified by the San Francisco Human Rights Commission in prospective bidding syndicates. A list of certified LBEs may be obtained from the San Francisco Human Rights Commission, 25 Van Ness Avenue, Room 800, San Francisco, California 94102; telephone: (415) 252-2500.

Sales Outside of the United States. The Purchaser must undertake responsibility for compliance with any laws or regulations of any foreign jurisdiction in connection with any sale of the Bonds to persons outside the United States.

Insurance. No bids with municipal bond insurance will be accepted.

## **CLOSING PROCEDURES AND DOCUMENTS**

Delivery and Payment. Delivery of the Bonds will be made through the facilities of DTC in New York, New York, and is presently expected to take place on or about \_\_\_\_, 2022\*. Payment for the delivery of the Bonds shall be coordinated through the Controller's Office of Public Finance of the City, in San Francisco, California, or at such other place as may be mutually agreed upon by the City and the Purchaser. Such payment and delivery is called the "Closing." Payment for the Bonds (including any premium) must be made at the time of delivery in immediately available funds to the City Treasurer. Any expense for making payment in immediately available funds shall be borne by the applicable Purchaser. The City will deliver to the Purchaser, dated as of the delivery date, the legal opinions with respect to the Bonds, described in Appendix F to the Preliminary Official Statement.

Qualification for Sale. The City will furnish such information and take such action not inconsistent with law as the Purchaser may request and the City may deem necessary or appropriate to qualify the Bonds for offer and sale under the Blue Sky or other securities laws and regulations of such states and other jurisdictions of the United States of America as may be designated by the Purchaser; provided, that the City will not execute a general or special consent to service of process or qualify to do business in connection with such qualification or determination in any jurisdiction. By submitting its bid for the Bonds, the Purchaser assumes all responsibility for qualifying the Bonds for offer and sale under the Blue Sky or other securities laws and regulations of the states and jurisdictions in which the Purchaser offers or sells the Bonds, including the payment of fees for such qualification. Under no circumstances may the Bonds be sold or offered for sale or any solicitation of an offer to buy the Bonds be made in any jurisdiction in which such sale, offer or solicitation would be unlawful under the securities laws of the jurisdiction.

No Litigation. The City will deliver a certificate stating that no litigation of any nature is pending, or to the knowledge of the officer of the City executing such certificate, threatened, restraining or enjoining the sale, issuance or delivery of the Bonds or any part thereof, or the entering into or performance of any obligation of the City, or concerning the validity of the Bonds, the ability of the City to levy and collect the *ad valorem* tax required to pay debt service on the Bonds, the corporate existence or the boundaries of the City, or the entitlement of any officers of the City who will execute the Bonds to their respective offices.

Right of Cancellation. The Purchaser will have the right, at its option, to cancel this contract if the City fails to execute the purchased Bonds and tender the same for delivery within 30 days from the sale date, and in such event the Purchaser will be entitled only to the return of the Good Faith Deposit, without interest thereon.

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\* Preliminary; subject to change.

CUSIP Numbers. The Municipal Advisors will timely apply for CUSIP numbers with respect to the Bonds as required by Municipal Securities Rulemaking Board's Rule G-34. The Purchaser will be responsible for the cost of assignment of such CUSIP numbers and any CUSIP Service Bureau charges related to the Bonds awarded to such Purchaser. The Purchaser shall also notify the CUSIP Service Bureau as to the final structure of the Bonds awarded to such Purchaser.

It is anticipated that CUSIP numbers will be printed on the Bonds, but neither the failure to print such numbers on any Bond nor any error with respect thereto shall constitute cause for a failure or refusal by the Purchaser to accept delivery of and pay for the Bonds in accordance with the terms hereof.

CUSIP is a registered trademark of American Bankers Association. CUSIP data is provided by CUSIP Global Services managed by S&P Global Market Intelligence on behalf of the American Bankers Association. CUSIP data is not intended to create a database and does not serve in any way as a substitute for the CUSIP Service. CUSIP numbers are provided for convenience of reference only. The City takes no responsibility for the accuracy of such CUSIP numbers. CUSIP numbers are provided only for the convenience of the Purchaser of the Bonds.

Expenses of the Winning Bidder(s). CUSIP Service Bureau charges, California Debt and Investment Advisory Commission fees (under California Government Code Section 8856), Depository Trust Company charges and all other expenses of the winning bidder will be the responsibility of the winning bidder. Pursuant to Section 8856 of the California Government Code, the Purchaser must pay to the California Debt and Investment Advisory Commission, within sixty (60) days from the sale date, the statutory fee for the Bonds purchased.

Official Statement. Copies of the Preliminary Official Statement with respect to the Bonds will be furnished or electronically transmitted to any potential bidder upon request to the Office of Public Finance or to either of the Municipal Advisors. (The contact information for the Municipal Advisors is set forth above in this Official Notice of Sale.) In accordance with Rule 15c2-12 of the Securities and Exchange Commission ("Rule 15c2-12"), the City deems the Preliminary Official Statement final as of its date, except for the omission of certain information as permitted by Rule 15c2-12. Within seven business days after the date of award of the Bonds, the Purchaser of the Bonds will be furnished with a reasonable number of copies (not to exceed 50) of the final Official Statement, without charge, for distribution in connection with the resale of the Bonds. The Purchaser of the Bonds must notify the City in writing within two (2) days of the sale of the Bonds if the Purchaser requires additional copies of the final Official Statement to comply with applicable regulations. The cost for such additional copies will be paid by the Purchaser requesting such copies.

By submitting a bid for the Bonds, the Purchaser of the Bonds agrees: (1) to disseminate to all members of the underwriting syndicate, if any, copies of the final Official Statement, including any supplements; (2) to promptly file a copy of the final Official Statement, including any supplements, with the Municipal Securities Rulemaking Board; and (3) to take any and all other actions necessary to comply with applicable Securities and Exchange Commission and Municipal Securities Rulemaking Board rules governing the offering, sale and delivery of the Bonds to the Purchaser, including, without limitation, the delivery of a final Official Statement, including any supplements, to each investor who purchases the Bonds.



The form and content of the final Official Statement is within the sole discretion of the City. The name of the Purchaser(s) of the Bonds will not appear on the cover of the final Official Statement.

Certificate Regarding Official Statement. At the time of delivery of the Bonds, the Purchaser will receive a Certificate, signed by an authorized representative of the City, confirming to the Purchaser that (i) such authorized representative has determined that, to the best of such authorized representative's knowledge and belief, the final Official Statement (excluding reoffering information, information relating to The Depository Trust Company and its book-entry system, as to which no view will be expressed) did not as of its date, and does not as of the date of delivery of the Bonds, contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made therein, in the light of the circumstances under which they were made, not misleading, (ii) such authorized representative knows of no material adverse change in the condition or affairs of the City that would make it unreasonable for such Purchaser to rely upon the final Official Statement in connection with the resale of the Bonds, and (iii) the City authorizes the Purchaser to distribute copies of the final Official Statement in connection with the resale of the Bonds.

Purchaser's Certificate Concerning Official Statement. As a condition of delivery of Bonds, the Purchaser of the Bonds will be required to execute and deliver to the City, prior to the date of Closing, a certificate to the following effect:

- (i) The Purchaser has provided to the City the initial reoffering prices or yields on the Bonds as printed in the final Official Statement, and the Purchaser has made a bona fide offering of the Bonds to the public at the prices and yields so shown.
- (ii) The Purchaser has not undertaken any responsibility for the contents of the final Official Statement. The Purchaser, in accordance with and as part of its responsibilities under the federal securities laws, has reviewed the information in the final Official Statement and has not notified the City of the need to modify or supplement the final Official Statement.
- (iii) The foregoing statements will be true and correct as of the date of Closing.

Continuing Disclosure. In order to assist bidders in complying with Rule 15c2-12, the City will undertake, pursuant to a Continuing Disclosure Certificate, to provide certain annual financial information, operating data and notices of the occurrence of certain events. A description of this undertaking is set forth in the Preliminary Official Statement and will also be set forth in the final Official Statement.

Except as otherwise disclosed in the Official Statement under the heading "CONTINUING DISCLOSURE," for the past five years, the City has been in compliance in all material respects with its continuing disclosure obligations under Rule 15c2-12.

Additional Information. Prospective bidders should read the entire Preliminary Official Statement, copies of which may be obtained in electronic form from the City.

Dated: \_\_\_\_\_, 2022.

**EXHIBIT A**

**[FORM OF ISSUE PRICE CERTIFICATE  
(IF 3 BIDS FROM COMPETITIVE PROVIDERS ARE RECEIVED)]  
(TO BE DELIVERED BY THE PURCHASER AS DESCRIBED IN THE  
OFFICIAL NOTICE OF SALE)**

§ \_\_\_\_\_  
**CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS, SERIES 2022-R1**

This certificate is being delivered by [Purchaser], the purchaser (“Purchaser”) in connection with the issuance of the City and County of San Francisco General Obligation Refunding Bonds, Series 2022-R1 (“Bonds”). The Purchaser hereby certifies and represents that:

1. ***Reasonably Expected Initial Offering Price.***

(a) As of the Sale Date, the reasonably expected initial offering prices of the Bonds to the Public by the Purchaser are the prices listed in Schedule A (“Expected Offering Prices”). The Expected Offering Prices are the prices for the Maturities of the Bonds used by the Purchaser in formulating its bid to purchase the Bonds. Attached as Schedule B is a true and correct copy of the bid provided by the Purchaser to purchase the Bonds.

(b) The Purchaser was not given the opportunity to review other bids prior to submitting its bid.

(c) The bid submitted by the Purchaser constituted a firm offer to purchase the Bonds.

2. ***Defined Terms.***

(a) *Issuer* means the City and County of San Francisco.

(b) *Maturity* means Bonds with the same credit and payment terms. Bonds with different maturity dates, or Bonds with the same maturity date but different stated interest rates, are treated as separate Maturities.

(c) *Public* means any person (including an individual, trust, estate, partnership, association, company, or corporation) other than an Underwriter or a related party to an Underwriter. The term “related party” for purposes of this certificate generally means any two or more persons who have greater than 50 percent common ownership, directly or indirectly.

(d) *Sale Date* means the first day on which there is a binding contract in writing for the sale of a Maturity of the Bonds. The Sale Date of the Bonds is \_\_\_\_\_, 2022.

(e) *Underwriter* means (i) any person that agrees pursuant to a written contract with the Issuer (or with the lead underwriter to form an underwriting syndicate) to participate in the

initial sale of the Bonds to the Public, and (ii) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (i) of this paragraph to participate in the initial sale of the Bonds to the Public (including a member of a selling group or a party to a retail or other third-party distribution agreement participating in the initial sale of the Bonds to the Public).

The representations set forth in this certificate are limited to factual matters only. Nothing in this certificate represents the Purchaser's interpretation of any laws, including specifically Sections 103 and 148 of the Internal Revenue Code of 1986, as amended, and the Treasury Regulations thereunder. The undersigned understands that the foregoing information will be relied upon by the Issuer with respect to certain of the representations set forth in a tax certificate with respect to compliance with the federal income tax rules affecting the Bonds, and by Kutak Rock LLP and Amira Jackmon, Attorney at Law, in connection with rendering their opinion that the interest on the Bonds is excluded from gross income for federal income tax purposes, the preparation of the Internal Revenue Service Form 8038-G, and other federal income tax advice that it may give to the Issuer from time to time relating to the Bonds.

[NAME OF PURCHASER]

By: \_\_\_\_\_

Name: \_\_\_\_\_

Dated: [ISSUE DATE]

SCHEDULE A  
EXPECTED OFFERING PRICES  
*(Attached)*

SCHEDULE B  
COPY OF PURCHASER'S BID  
*(Attached)*

**[FORM OF ISSUE PRICE CERTIFICATE  
(IF LESS THAN 3 BIDS FROM COMPETITIVE PROVIDERS ARE RECEIVED)]**

**(TO BE DELIVERED BY THE PURCHASER AS DESCRIBED IN THE  
OFFICIAL NOTICE OF SALE)**

§ \_\_\_\_\_  
**CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS, SERIES 2022-R1**

The undersigned, on behalf of \_\_\_\_\_ (“Purchaser”), hereby certifies as set forth below with respect to the issuance of the above-captioned obligations (“Bonds”) of the City and County of San Francisco (“City”).

1. ***Sale of the General Rule Maturities.*** As of the date of this certificate, for each Maturity of the General Rule Maturities, the first price at which at least 10% of such Maturity was sold to the Public is the respective price listed in Schedule A.

2. ***Initial Offering Price of the Hold-the-Offering-Price Maturities.***

(a) The Purchaser offered the Hold-the-Offering-Price Maturities to the Public for purchase at the respective initial offering prices listed in Schedule A (“Initial Offering Prices”) on or before the Sale Date. A copy of the pricing wire or equivalent communication for the Bonds is attached to this Certificate as Schedule B.

(b) As set forth in the Official Notice of Sale, the Purchaser agreed in writing on or prior to the Sale Date that, (i) for each Maturity of the Hold-the-Offering-Price Maturities, it would neither offer nor sell any of the Bonds of such Maturity to any person at a price that is higher than the Initial Offering Price for such Maturity during the Holding Period for such Maturity (“hold-the-offering-price rule”), and (ii) any selling group agreement shall contain the agreement of each dealer who is a member of the selling group, and any retail or other third-party distribution agreement shall contain the agreement of each broker-dealer who is a party to the retail or other third-party distribution agreement, to comply with the hold-the-offering-price rule. Pursuant to such agreement, no Underwriter (as defined below) offered or sold any Maturity of the Hold-the- Offering-Price Maturities at a price that is higher than the respective Initial Offering Price for that Maturity of the Bonds during the Holding Period.

3. ***Defined Terms.***

(a) *General Rule Maturities* means those Maturities of the Bonds listed in Schedule A hereto as the “General Rule Maturities.”

(b) *Hold-the-Offering-Price Maturities* means those Maturities of the Bonds listed in Schedule A hereto as the “Hold-the-Offering-Price Maturities.”

(c) *Holding Period* means, with respect to a Hold-the-Offering-Price Maturity, the period starting on the Sale Date and ending on the earlier of (i) the close of the fifth

business day after the Sale Date, or (ii) the date on which the Purchaser sold at least 10% of such Hold-the-Offering-Price Maturity to the Public at prices that are no higher than the Initial Offering Price for such Hold-the-Offering-Price Maturity.

(d) *Maturity* means Bonds with the same credit and payment terms. Bonds with different maturity dates, or Bonds with the same maturity date but different stated interest rates, are treated as separate maturities.

(e) *Public* means any person (including an individual, trust, estate, partnership, association, company, or corporation) other than an Underwriter or a related party to an Underwriter. The term “related party” for purposes of this certificate generally means any two or more persons who have greater than 50 percent common ownership, directly or indirectly.

(f) *Sale Date* means the first day on which there is a binding contract in writing for the sale of a Maturity of the Bonds. The Sale Date of the Bonds is \_\_\_\_\_, 2022.

(g) *Underwriter* means (i) any person that agrees pursuant to a written contract with the City (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the Public, and (ii) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (i) of this paragraph to participate in the initial sale of the Bonds to the Public (including a member of a selling group or a party to a retail or other third-party distribution agreement participating in the initial sale of the Bonds to the Public).

The representations set forth in this certificate are limited to factual matters only. Nothing in this certificate represents the Purchaser’s interpretation of any laws, including specifically Sections 103 and 148 of the Internal Revenue Code of 1986, as amended, and the Treasury Regulations thereunder. The undersigned understands that the foregoing information will be relied upon by the City with respect to certain of the representations set forth in the tax certificate with respect to the Bonds and with respect to compliance with the federal income tax rules affecting the Bonds, and by Kutak Rock LLP and Amira Jackmon, Attorney at Law, Co-Bond Counsel in connection with rendering their opinion that the interest on the Bonds is excluded from gross income for federal income tax purposes, the preparation of the Internal Revenue Service Form 8038-G, and other federal income tax advice that they may give to the City from time to time relating to the Bonds.

[NAME OF PURCHASER]

By: \_\_\_\_\_

Name: \_\_\_\_\_

Dated: [ISSUE DATE]

SCHEDULE A

SALE PRICES OF THE GENERAL RULE MATURITIES AND  
INITIAL OFFERING PRICES OF THE HOLD-THE-OFFERING-PRICE MATURITIES

*(Attached)*



SCHEDULE B

PRICING WIRE OR EQUIVALENT COMMUNICATION

*(Attached)*

This Preliminary Official Statement and the information contained herein are subject to completion or amendment without notice. Under no circumstances shall this Preliminary Official Statement constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities, in any jurisdiction in which such offer, solicitation, or sale would be unlawful prior to registration or qualification under the securities laws of such jurisdiction.

**PRELIMINARY OFFICIAL STATEMENT DATED \_\_\_\_\_, 2022**

**NEW ISSUE – BOOK-ENTRY ONLY**

**RATINGS: Moody's: "[ ]"**  
**S&P: "[ ]"**  
**Fitch: "[ ]"**  
**(See "RATINGS" herein)**

*In the opinion of Kutak Rock LLP, and Amira Jackmon, Attorney at Law, Co-Bond Counsel to the City, under existing laws, regulations, rulings and judicial decisions and assuming the accuracy of certain representations and continuing compliance with certain covenants, interest on the Bonds is excludable from gross income for federal income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax. Co-Bond Counsel are also of the opinion that interest on the Bonds is exempt from State of California personal income taxes. For a more detailed description of such opinions of Co-Bond Counsel, see "TAX MATTERS" herein.*



**\$(Par Amount)\***  
**CITY AND COUNTY OF SAN FRANCISCO**  
**GENERAL OBLIGATION REFUNDING BONDS**  
**SERIES 2022-R1**

**Dated: Date of Delivery**

**Due: June 15, as shown in the inside cover**

This cover page contains certain information for general reference only. It is not intended to be a summary of the security for or the terms of the Bonds. Investors are advised to read the entire Official Statement to obtain information essential to the making of an informed investment decision.

The City and County of San Francisco General Obligation Refunding Bonds, Series 2022-R1 (the "Bonds") will be issued under the Government Code of the State of California, the Charter of the City and County of San Francisco (the "City"), and the Administrative Code of the City. The issuance of the Bonds has been authorized by Resolution No. 97-20, adopted by the Board of Supervisors of the City (the "Board of Supervisors") on March 3, 2020 and duly approved by the Mayor of the City on March 13, 2020, and Resolution No. [ ], adopted by the Board of Supervisors on [ ], 2022 and duly approved by the Mayor of the City on [ ], 2022. See "THE BONDS – Authority for Issuance; Purposes." The proceeds of the Bonds will be used to refund certain outstanding general obligation bonds of the City (as further described herein, the "Prior Bonds"), and to pay certain costs related to the issuance of the Bonds and the refunding of the Prior Bonds. See "PLAN OF REFUNDING" and "SOURCES AND USES OF FUNDS."

The Bonds will be issued only in fully registered form without coupons, and when issued will be registered in the name of Cede & Co., as nominee of The Depository Trust Company ("DTC"). Individual purchases of the Bonds will be made in book-entry form only, in denominations of \$5,000 or any integral multiple thereof. Payments of principal of and interest on the Bonds will be made by the City Treasurer, as paying agent, to DTC, which in turn is required to remit such principal and interest to the DTC Participants for subsequent disbursement to the beneficial owners of the Bonds. See "THE BONDS – Form and Registration." The Bonds will be dated and bear interest from their date of delivery until paid in full at the rates shown in the maturity schedule on the inside cover hereof. Interest on the Bonds will be payable on June 15 and December 15 of each year, commencing [ ] 15, 2022. Principal will be paid at maturity as shown on the inside cover. See "THE BONDS – Payment of Interest and Principal."

**The Bonds will be subject to redemption prior to their respective stated maturities as described herein. See "THE BONDS – Redemption."**

**The Board of Supervisors at the time of fixing the general tax levy will fix, and in the manner provided for such general tax levy, levy and collect annually until the Bonds are paid, an *ad valorem* tax upon the taxable property of the City, without limitation as to rate or amount, sufficient to pay principal of and interest on the Bonds as they become due. See "SECURITY FOR THE BONDS."**

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**MATURITY SCHEDULE**  
(See Inside Cover)

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*The Bonds are offered when, as and if issued by the City and accepted by the Underwriter/s, subject to the respective legal opinions of Kutak Rock LLP, Denver, Colorado, and Amira Jackmon, Attorney at Law, Berkeley, California, Co-Bond Counsel to the City, and certain other conditions. Certain legal matters will be passed upon for the City by its City Attorney and by Hawkins Delafield & Wood LLP, San Francisco, California and Stradling Yocca Carlson & Rauth, A Professional Corporation, Newport Beach, California, Co-Disclosure Counsel to the City. Certain legal matters will be passed upon for the Underwriter/s by*

\* Preliminary, subject to change.

This Preliminary Official Statement and the information contained herein are subject to completion or amendment without notice. Under no circumstances shall this Preliminary Official Statement constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities, in any jurisdiction in which such offer, solicitation, or sale would be unlawful prior to registration or qualification under the securities laws of such jurisdiction.

Hawkins Delafield & Wood LLP  
Draft of 12/13/2021

**PRELIMINARY OFFICIAL STATEMENT DATED \_\_\_\_\_, 2022**

[\_\_\_\_\_] , [\_\_\_\_\_] , California. It is expected that the Bonds in book-entry form will be available for delivery through the facilities of DTC on or about [\_\_\_\_\_] , 2022.

**[Underwriter/s]**

Dated: [\_\_\_\_\_] , 2022

**MATURITY SCHEDULE**  
(Base CUSIP<sup>1</sup> Number: 79773K)

| Maturity Date<br>(June 15) | Principal<br>Amount | Interest<br>Rate | Price/Yield <sup>2</sup> | CUSIP <sup>1</sup><br>Suffix |
|----------------------------|---------------------|------------------|--------------------------|------------------------------|
|----------------------------|---------------------|------------------|--------------------------|------------------------------|

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<sup>1</sup> CUSIP is a registered trademark of the American Bankers Association. CUSIP data herein is provided by CUSIP Global Services, managed by Standard and Poor's Financial Services LLC on behalf of the American Bankers Association. CUSIP numbers are provided for convenience of reference only. Neither the City nor the Underwriter/s take any responsibility for the accuracy of such numbers.

<sup>2</sup> Reoffering yields furnished by the Underwriter/s. The City takes no responsibility for the accuracy thereof.

No dealer, broker, salesperson or other person has been authorized by the City to give any information or to make any representations other than those contained herein and, if given or made, such other information or representation must not be relied upon as having been authorized by the City. This Official Statement does not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of the Bonds by any person, in any jurisdiction in which it is unlawful for such person to make such an offer, solicitation or sale.

This Official Statement is not to be construed as a contract with the purchaser or purchasers of the Bonds. Statements contained in this Official Statement which involve estimates, forecasts or matters of opinion, whether or not expressly so described herein, are intended solely as such and are not to be construed as representations of fact.

The information set forth herein, other than that provided by the City, has been obtained from sources that are believed to be reliable, but is not guaranteed as to accuracy or completeness. The information and expressions of opinion herein are subject to change without notice and neither delivery of this Official Statement nor any sale made hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of the City since the date hereof.

The Underwriter/s (as defined in "UNDERWRITING" herein) have provided the following sentence for inclusion in this Official Statement. The Underwriter/s have reviewed the information in this Official Statement in accordance with, and as part of, their responsibilities to investors under the federal securities laws as applied to the facts and circumstances of this transaction, but the Underwriter/s do not guarantee the accuracy or completeness of such information.

This Official Statement is submitted in connection with the sale of the Bonds referred to herein and may not be reproduced or used, in whole or in part, for any other purpose, unless authorized in writing by the City. All summaries of the documents and laws are made subject to the provisions thereof and do not purport to be complete statements of any or all such provisions.

This Official Statement contains forecasts, projections, estimates and other forward-looking statements that are based on current expectations. The words "expects," "forecasts," "projects," "intends," "anticipates," "estimates," "assumes" and analogous expressions are intended to identify forward-looking statements. Such forecasts, projections and estimates are not intended as representations of fact or guarantees of results. Any such forward-looking statements inherently are subject to a variety of risks and uncertainties that could cause actual results or performance to differ materially from those that have been forecast, estimated or projected. Such risks and uncertainties include, among others, public health emergencies, such as the COVID-19 pandemic, changes in social and economic conditions, federal, state and local statutory and regulatory initiatives, litigation, population changes, seismic events and various other events, conditions and circumstances, many of which are beyond the control of the City. These forward-looking statements speak only as of the date of this Official Statement. The City disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any changes in the expectations of the City with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

The issuance and sale of the Bonds have not been registered under the Securities Act of 1933 in reliance upon the exemption provided thereunder by Section 3(a)2 for the issuance and sale of municipal securities.

The City maintains a website and social media accounts. The information presented on such website and social media accounts is *not* incorporated by reference as part of this Official Statement and should not be relied upon in making investment decisions with respect to the Bonds. Various other websites referred to in this Official Statement also are not incorporated herein by such references.

**CITY AND COUNTY OF SAN FRANCISCO**

**MAYOR**

London N. Breed

**BOARD OF SUPERVISORS**

Shamann Walton, *Board President, District 10*

Connie Chan, *District 1*  
Catherine Stefani, *District 2*  
Aaron Peskin, *District 3*  
Gordon Mar, *District 4*  
Dean Preston, *District 5*

Matt Haney, *District 6*  
Myrna Melgar, *District 7*  
Rafael Mandelman, *District 8*  
Hillary Ronen, *District 9*  
Ahsha Safai, *District 11*

**CITY ATTORNEY**

David Chiu

**CITY TREASURER**

José Cisneros

**OTHER CITY AND COUNTY OFFICIALS**

Carmen Chu, *City Administrator*  
Benjamin Rosenfield, *Controller*  
Anna Van Degna, *Director, Controller's Office of Public Finance*

**PROFESSIONAL SERVICES**

**Paying Agent and Registrar**

Treasurer of the City and County of San Francisco

**Co-Bond Counsel**

Kutak Rock LLP  
*Denver, Colorado*

Amira Jackmon, Attorney at Law  
*Berkeley, California*

**Co-Municipal Advisors**

Fieldman, Rolapp & Associates, Inc.  
*Irvine, California*

Ross Financial  
*San Francisco, California*

**Co-Disclosure Counsel**

Hawkins Delafield & Wood LLP  
*San Francisco, California*

Stradling Yocca Carlson & Rauth,  
A Professional Corporation  
*Newport Beach, California*

**Verification Agent**

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\_\_\_\_\_]  
\_\_\_\_\_]

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## OFFICIAL STATEMENT

**[\$Par Amount]\***  
**CITY AND COUNTY OF SAN FRANCISCO**  
**GENERAL OBLIGATION REFUNDING BONDS**  
**SERIES 2022-R1**

### INTRODUCTION

This Official Statement, including the cover page and the appendices hereto, is provided to furnish information in connection with the public offering by the City and County of San Francisco (the “City”) of its General Obligation Refunding Bonds, Series 2022-R1 (the “Bonds”). The Board of Supervisors of the City (the “Board of Supervisors”) at the time of fixing the general tax levy will fix, and in the manner provided for such general tax levy, levy and collect annually until the Bonds are paid, an *ad valorem* tax upon the taxable property of the City, without limitation as to rate or amount, sufficient to pay principal of and interest on the Bonds as they become due. See “SECURITY FOR THE BONDS.”

This Official Statement speaks only as of its date, and the information contained herein is subject to change. Except as required by the Continuing Disclosure Certificate to be executed by the City with respect to each series of the Bonds, the City has no obligation to update the information in this Official Statement. See “CONTINUING DISCLOSURE” and Appendix D – “FORM OF CONTINUING DISCLOSURE CERTIFICATE” herein.

Quotations from and summaries and explanations of the Bonds, the resolutions providing for the issuance and payment of the Bonds, and provisions of the Constitution and statutes of the State of California (the “State”), the charter of the City (the “Charter”) and City ordinances, and other documents described herein, do not purport to be complete, and reference is made to said laws and documents for the complete provisions thereof. Copies of those documents and information concerning the Bonds are available from the City through the Controller’s Office of Public Finance, 1 Dr. Carlton B. Goodlett Place, Room 336, San Francisco, California 94102-4682. Reference is made herein to various other documents, reports, websites, etc., which were either prepared by parties other than the City, or were not prepared, reviewed and approved by the City with a view towards making an offering of public securities, and such materials are therefore not incorporated herein by such references nor deemed a part of this Official Statement.

### THE CITY AND COUNTY OF SAN FRANCISCO

**General.** The City is the economic and cultural center of the San Francisco Bay Area and northern California. The limits of the City encompass over 93 square miles, of which 49 square miles are land, with the balance consisting of tidelands and a portion of the San Francisco Bay (the “Bay”). The City is located at the northern tip of the San Francisco Peninsula, bounded by the Pacific Ocean to the west, the Bay and the San Francisco-Oakland Bay Bridge to the east, the entrance to the Bay and the Golden Gate Bridge to the north, and San Mateo County to the south. Silicon Valley is about a 40-minute drive to the south, and the Napa-Sonoma wine country is about an hour’s drive to the north. The City estimates the City’s population in fiscal year 2020-21 was [\_\_\_\_\_].

The San Francisco Bay Area consists of the nine counties contiguous to the Bay: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano and Sonoma Counties (collectively, the “Bay Area”). The economy of the Bay Area includes a wide range of industries, supplying local needs as well as the needs of national and international markets. Major business sectors in the Bay Area include technology,

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\* Preliminary, subject to change.



retail, entertainment and the arts, conventions and tourism, service businesses, banking, professional and financial services, corporate headquarters, international and wholesale trade, multimedia and advertising, healthcare and higher education. The California State Supreme Court is also based in San Francisco.

**The COVID-19 pandemic is a significant development that materially adversely affected the City’s population, finances and outlook. Many aspects of the City’s finances and operations and the local economy have been and may continue to be materially adversely impacted by the COVID-19 pandemic. To date, City economic and tax revenue losses associated with the COVID-19 pandemic have been significant. While COVID-19 case rates have significantly declined, certain emergency orders have been lifted, and the national and local economy has been improving, the situation is still developing and the resulting impact on the City’s local economy, finances and operations remains unknown. The projections and other forward-looking statements in this Official Statement are based on current expectations and are not intended as representations of fact or guarantees of results. Any such forward-looking statements inherently are subject to a variety of risks and uncertainties that could cause actual results or performance to differ materially from those that have been forecast, estimated or projected. See “CERTAIN RISK FACTORS – Public Health Emergencies” and Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – [Public Health Emergency – COVID-19]” herein. The City may post certain reports and other information relating to the COVID-19 pandemic when available on its investor information website located at <https://sfcontroller.org/continuing-secondary-market-disclosure>.**

The City has historically been a major convention and tourist destination. However, the COVID-19 pandemic has significantly adversely impacted, and may continue to adversely impact tourism and convention activities in the City. According to the San Francisco Travel Association, a nonprofit membership organization (“SFTA”), during the calendar year 2020, approximately 10.2 million tourists visited the City, with total spending estimated at \$2.3 billion, including spending from meetings and conventions. In calendar year 2019, SFTA reports that approximately 26.2 million tourists visited the City, with total spending estimated at \$10.2 billion, including spending from conventions, trade shows and group meetings.

The City is also a leading center for financial activity in the State. The headquarters of the Twelfth Federal Reserve District and the Eleventh District Federal Home Loan Bank are located in the City.

The City benefits from a highly skilled, educated and professional labor force. The City estimates the per-capita personal income of the City for fiscal year 2020-21 was \$[\_\_\_\_\_]. The San Francisco Unified School District (“SFUSD”), which is a separate legal entity from the City, operates 18 transitional kindergarten (“TK”) schools, 64 elementary schools serving grades K-5, 8 alternative configured schools serving grades K-8, 13 middle schools serving grades 6-8, 14 high schools serving grades 9-12, 12 early education schools, 3 continuation/alternative schools, 5 County and Court Schools, and 32 preschool sites. There are also 14 active charter schools authorized by SFUSD and operating within the boundaries of SFUSD. Higher education institutions located in the City include the University of San Francisco, California State University – San Francisco, University of California – San Francisco (a medical school and health science campus), the University of California [Hastings College of the Law], the University of the Pacific’s School of Dentistry, Golden Gate University, City College of San Francisco (a public community college), the Art Institute of California – San Francisco, the San Francisco Conservatory of Music, and the Academy of Art University.

San Francisco International Airport (“SFO”), located 14 miles south of downtown San Francisco in an unincorporated area of San Mateo County, is owned by the City and is operated by the San Francisco Airport Commission (the “Airport Commission”), and is the principal commercial service airport for the Bay Area and one of the nation’s principal gateways for Pacific Rim traffic. In fiscal year 2020-21 SFO serviced approximately 13.7 million passengers (compared to approximately 40.5 million passengers in fiscal year 2019-20 and 57 million passengers in fiscal year 2018-19) and handled 471,793 metric tons of cargo (compared to 490,073 metric tons in fiscal year 2019-20 and 564,485 metric tons in fiscal year 2018-19). The City is also served by the Bay Area Rapid Transit District (“BART,” an electric rail commuter service linking

the City with the East Bay and the San Francisco Peninsula, including SFO), Caltrain (a conventional commuter rail line linking the City with the San Francisco Peninsula), and bus and ferry services between the City and residential areas to the north, east and south of the City. San Francisco Municipal Railway (“Muni”), operated by the San Francisco Municipal Transportation Agency (“SFMTA”), provides bus and streetcar service within the City (investors should note that in fiscal year [2019-20], telecommuting resulting from emergency stay-at-home orders caused ridership into and within the City to decline significantly (see Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – [Budgetary Risks – Commuting Pattern Changes]”). The Port of San Francisco (the “Port”), which administers 7.5 miles of Bay waterfront held in “public trust” by the Port on behalf of the people of the State, promotes a balance of maritime-related commerce, fishing, recreational, industrial and commercial activities, and natural resource protection.

**Government.** San Francisco is a city and county chartered pursuant to Article XI, Sections 3, 4, 5 and 6 of the Constitution of the State of California and is the only consolidated city and county in the State. Voters approved the City’s current Charter at the November 1995 election. The City is governed by a Board of Supervisors elected from 11 districts to serve four-year terms, and a Mayor who serves as chief executive officer, elected citywide to a four-year term. The City’s final adopted budget for fiscal years 2020-21 and 2021-22 totals \$13.6 billion and \$12.4 billion, respectively. The General Fund portion of each year’s final adopted budget is \$6.2 billion in fiscal year 2020-21 and \$5.8 billion in fiscal year 2021-22, with the balance allocated to all other funds, including enterprise fund departments, such as the Airport Commission, SFMTA, the Port Commission and the San Francisco Public Utilities Commission (“SFPUC”). According to the City’s Treasurer and Tax Collector, at the start of fiscal year 2021-22, total net assessed valuation of taxable property in the City was approximately \$312 billion, which represents an increase of 3.5% over fiscal year 2020-21.

More detailed information about the City’s governance, organization and finances may be found in Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES” and in Appendix B – “COMPREHENSIVE ANNUAL FINANCIAL REPORT OF THE CITY AND COUNTY OF SAN FRANCISCO FOR THE FISCAL YEAR ENDED JUNE 30, 2021.”

## THE BONDS

### Authority for Issuance; Purposes

The Bonds will be issued under the Government Code of the State, the Charter of the City (the “Charter”), and the Administrative Code of the City. The City authorized the issuance of the Bonds in Resolution No. 97-20, adopted by the Board of Supervisors on March 3, 2020 and duly approved by the Mayor of the City on March 13, 2020 (the “Authorizing Resolution”), and Resolution No. [\_\_\_\_], adopted by the Board of Supervisors on [\_\_\_\_], 2022 and duly approved by the Mayor of the City on [\_\_\_\_], 2022 (the “Sale Resolution,” and together with the Authorizing Resolution, the “Resolution”).

The Bonds will be issued to refund certain outstanding general obligation bonds of the City originally issued to fund or refund various capital projects of the City (the “Prior Bonds”). The Prior Bonds are more particularly described under “PLAN OF REFUNDING” herein. Under Section 9.109 of the Charter, no voter approval is required for the authorization, issuance and sale of refunding bonds which are expected to result in net debt service savings to the City on a present value basis. The City will only issue the Bonds if doing so results in net debt service savings to the City on a present value basis.

Proceeds of the Bonds will also be used to pay certain costs associated with the issuance of the Bonds and the refunding of the Prior Bonds. See “PLAN OF REFUNDING” and “SOURCES AND USES OF FUNDS.”

## **Form and Registration**

The Bonds will be issued in the principal amounts set forth on the inside cover hereof, in the denomination of \$5,000 each or any integral multiple thereof, and will be dated their date of delivery. The Bonds will be issued in fully registered form, without coupons. The Bonds will be initially registered in the name of Cede & Co. as Registered Owner (as defined below) and nominee for The Depository Trust Company (“DTC”), which is required to remit payments of principal and interest to the DTC Participants for subsequent disbursement to the beneficial owners of the Bonds. See Appendix E – “DTC AND THE BOOK-ENTRY ONLY SYSTEM.” The City may treat the Registered Owner of the Bonds as the absolute owner for all purposes and shall not be affected by any notice to the contrary.

## **Payment of Interest and Principal**

The Treasurer of the City will act as paying agent and registrar with respect to the Bonds. Interest on the Bonds will be payable on each June 15 and December 15 to maturity or prior redemption, commencing [\_\_\_\_\_] 15, 2022, at the interest rates shown on the inside cover hereof. Interest will be calculated on the basis of a 360-day year comprising twelve 30-day months. The interest on the Bonds will be payable in lawful money of the United States to the person whose name appears on the Bond registration books of the Paying Agent as the registered owner thereof (the “Registered Owner”) as of the close of business on the last day of the month immediately preceding an interest payment date (the “Record Date”), whether or not such day is a business day. Each Bond authenticated on or before [\_\_\_\_\_] 2022 will bear interest from the date of delivery. Every other Bond will bear interest from the interest payment date next preceding its date of authentication unless it is authenticated as of a day during the period from the Record Date next preceding any interest payment date to the interest payment date, inclusive, in which event it will bear interest from such interest payment date; provided, that if, at the time of authentication of any Bond, interest is then in default on the Bonds, such Bond will bear interest at its stated rate from the interest payment date to which interest has previously been paid or made available for payment on the Bonds or from the date of delivery if the first interest payment is not made.

The Bonds will mature on the dates shown on the inside cover page hereof. The Bonds are subject to redemption prior to their respective stated maturity dates as provided herein. See “– Redemption” below. The principal of the Bonds will be payable in lawful money of the United States to the Registered Owner thereof upon the surrender thereof at maturity or earlier redemption at the office of the Paying Agent.

The Registered Owner of an aggregate principal amount of at least \$1,000,000 of the Bonds may submit a written request to the Paying Agent on or before a Record Date preceding an interest payment date for payment of interest by wire transfer to a commercial bank located within the United States of America. For so long as the Bonds are held in book-entry form by a securities depository selected by the City pursuant to the Resolution, payment may be made to the Registered Owner of the Bonds designated by such securities depository by wire transfer of immediately available funds.

## **Redemption**

### *Optional Redemption*

The Bonds maturing on or before June 15, 20\_\_ will not be subject to optional redemption prior to their respective stated maturities. The Bonds maturing on and after June 15, 20\_\_ will be subject to redemption prior to their respective stated maturities, at the option of the City, from any source of available funds, as a whole or in part on any date on or after June 15, 20\_\_, at the redemption price equal to the principal amount of the Bonds redeemed, together with accrued interest to the date fixed for redemption (the “Redemption Date”), without premium.

### *Selection of Bonds for Redemption*

Whenever less than all the outstanding Bonds maturing on any one date are called for redemption on any one date, the City Treasurer will select the Bonds or portions thereof, in denominations of \$5,000 or any integral multiple thereof, to be redeemed from the outstanding Bonds maturing on such date not previously selected for redemption, by lot in any manner which the City Treasurer in its sole discretion deems fair.

### *Notice of Redemption*

The City Treasurer will mail, or cause to be mailed by its agent, including but not limited to an escrow agent, notice of any redemption of the Bonds, postage prepaid, to the respective Registered Owners thereof at the addresses appearing on the bond registration books not less than 20 nor more than 60 days prior to the Redemption Date.

Each notice of redemption will (a) state the Redemption Date; (b) state the redemption price; (c) state the maturity dates of the Bonds called for redemption, and, if less than all of any such maturity is called for redemption, the distinctive numbers of the Bonds of such maturity to be redeemed, and in the case of a Bond redeemed in part only, the respective portions of the principal amount thereof to be redeemed; (d) state the CUSIP number, if any, of each Bond to be redeemed; (e) require that such Bonds be surrendered by the owners at the office of the Paying Agent or his or her agent; and (f) give notice that interest on such Bonds will cease to accrue after the designated Redemption Date.

Unless funds are on deposit in the Redemption Account for any Bonds (the “Redemption Account”) called for redemption on the date the notice of redemption is given, redemption will be conditioned on sufficient moneys to redeem such Bonds being on deposit in the Redemption Account for the Bonds called for redemption on the Redemption Date, and if sufficient moneys to redeem the Bonds called for redemption are not on deposit in the Redemption Account for such Bonds on the redemption date, the Bonds called for redemption will not be redeemed and will remain Outstanding for all purposes of the Resolution and the redemption not occurring will not constitute an event of default under the Resolution. See “– Conditional Notice; Right to Rescind Notice of Optional Redemption” below.

The actual receipt by the Registered Owner of any Bond of such notice of redemption will not be a condition precedent to redemption of such Bond, and failure to receive such notice, or any defect in such notice so mailed, will not affect the validity of the proceedings for the redemption of such Bond or the cessation of the accrual of interest on such Bond on the Redemption Date.

### *Effect of Notice of Redemption*

When notice of optional redemption has been given, substantially as described above, the Bonds designated for redemption will become due and payable on the Redemption Date (subject to the condition set forth above under the heading “– Notice of Redemption” and below under the heading “– Conditional Notice; Right to Rescind Notice of Optional Redemption”), and upon presentation and surrender of said Bonds at the place specified in the notice of redemption, those Bonds will be redeemed and paid at said redemption price out of the Redemption Account. No interest will accrue on such Bonds called for redemption after the Redemption Date and the Registered Owners of such Bonds will look for payment of such Bonds only to such Redemption Account. All Bonds redeemed will be cancelled by the Paying Agent and will not be reissued. Moneys held in the Redemption Account will be invested by the City Treasurer pursuant to the City’s policies and guidelines for investment of moneys in the General Fund of the City. See Appendix C – “CITY AND COUNTY OF SAN FRANCISCO, OFFICE OF THE TREASURER INVESTMENT POLICY.”

### *Conditional Notice; Right to Rescind Notice of Optional Redemption*

Any notice of optional redemption may provide that such redemption is conditioned upon: (i) deposit in the Redemption Account of sufficient moneys to redeem the applicable Bonds called for redemption on the anticipated Redemption Date, or (ii) any other event specified in the notice of redemption. In the event that such conditional notice of optional redemption has been given substantially as provided above and on the scheduled Redemption Date (i) sufficient moneys to redeem the applicable Bonds have not been deposited in the Redemption Account or (ii) any other event specified in the notice of redemption did not occur, such Bonds for which notice of conditional optional redemption was given will not be redeemed and will remain Outstanding for all purposes of the Resolution and the redemption not occurring will not constitute an Event of Default under the Resolution.

In addition, the City may rescind any optional redemption and notice thereof for any reason on any date prior to any Redemption Date by causing written notice of the rescission to be given to the Registered Owner of all Bonds so called for redemption. Notice of such rescission of redemption will be given in the same manner notice of redemption was originally given. The actual receipt by the Registered Owner of any Bond of notice of such rescission will not be a condition precedent to rescission, and failure to receive such notice or any defect in such notice so mailed will not affect the validity of the rescission.

### **Defeasance**

Payment of all or any portion of the Bonds may be provided for prior to such Bonds' respective stated maturities by irrevocably depositing with the City Treasurer (or any commercial bank or trust company designated by the City Treasurer to act as escrow agent with respect thereto): (a) an amount of cash equal to the principal amount of all of such Bonds or a portion thereof, and all unpaid interest thereon to maturity, provided that in the case of the portion of Bonds that are to be redeemed prior to such Bonds' respective stated maturities and for which notice of such redemption has been given as described above or an irrevocable election to give such notice has been made by the City, the amount to be deposited will be the principal amount thereof, all unpaid interest thereon to the Redemption Date, and premium, if any, due on such Redemption Date; or (b) Defeasance Securities (as defined below) not subject to call, except as described in the definition below, maturing and paying interest at such times and in such amounts, together with interest earnings and cash, if any, as will, without reinvestment, as certified by an independent certified public accountant, to be sufficient to pay the principal and all unpaid interest to maturity, or to the Redemption Date, as the case may be, and premium, if any, due on the portion of the Bonds to be paid or redeemed, as such principal, premium, if any, and interest come due; provided, that, in the case of the Bonds that are to be redeemed prior to maturity, irrevocable notice of such redemption will be given as described above or an irrevocable election to give such notice has been made by the City; then, upon the deposit described in (a) or (b) above, all obligations of the City with respect to said Bonds will cease and terminate, except only the obligation of the City to pay or cause to be paid from the funds deposited as described in this paragraph, to the Registered Owners of said Bonds all sums due with respect thereto, and the tax covenant obligations of the City with respect to such Bonds; provided, that the City shall have received, if desirable, an opinion of nationally recognized bond counsel that provision for the payment of said Bonds has been made as required by the Resolution.

As used in this section, the following terms have the meanings given below:

“Defeasance Securities” means any of the following which at the time are legal investments under the laws of the State of California for the moneys proposed to be invested therein: (1) United States Obligations (as defined below); and (2) pre-refunded fixed interest rate municipal obligations meeting the following conditions: (a) the municipal obligations are not subject to redemption prior to maturity, or the trustee or paying agent thereof has been given irrevocable instructions concerning their calling and redemption and the issuer has covenanted not to redeem such obligations other than as set forth in such instructions; (b) the municipal obligations are secured by cash or United States Obligations; (c) the principal of

and interest on the United States Obligations (plus any cash) in the escrow fund for such municipal obligation are sufficient to meet the liabilities of the municipal obligations; (d) the United States Obligations serving as security for the municipal obligations are held by a trustee or other escrow agent; (e) the United States Obligations are not available to satisfy any other claims, including those against the trustee or escrow agent; and (f) the municipal obligations are rated (without regard to any numerical modifier, plus or minus sign or other modifier), at the time of original deposit to the escrow fund for the Bonds to be refunded, by any two Rating Agencies (as defined below) not lower than the rating then maintained by the respective Rating Agency on such United States Obligations.

“United States Obligations” means (i) direct and general obligations of the United States of America, or obligations that are unconditionally guaranteed as to principal and interest by the United States of America, including without limitation, the interest component of Resolution Funding Corporation (REFCORP) bonds that have been stripped by request to the Federal Reserve Bank of New York in book-entry form, or (ii) any security issued by an agency or instrumentality of the United States of America which is selected by the Director of Public Finance and which is rated (without regard to any numerical modifier, plus or minus sign or other modifier), at the time of the initial deposit to the escrow fund for the Bonds to be refunded, and upon any substitution or subsequent deposit to the escrow fund, by any two Rating Agencies not lower than the rating then maintained by the respective Rating Agency on United States Obligations described in (i) herein.

“Rating Agencies” means Moody’s Investors Service, Inc., Fitch Ratings, and S&P Global Ratings, or any other nationally-recognized bond rating agency that is the successor to any of the foregoing rating agencies or that is otherwise established after the date of adoption of the Resolution.

**PLAN OF REFUNDING**

The City plans to use the proceeds of the Bonds to redeem on June 15, 2022 the following outstanding general obligation bonds of the City (collectively, the “Prior Bonds”):

| <b>Description of Bonds</b>            | <b>Issue Date</b> | <b>Original Par Amount</b> | <b>Par Amount to be Refunded</b> | <b>Maturities to be Refunded</b> | <b>Redemption Price</b> |
|--|-------------------|----------------------------|----------------------------------|----------------------------------|-------------------------|
| General Obligation Bonds, Series 2012D | 8/29/2012         | \$251,100,000              |                                  |                                  |                         |
| General Obligation Bonds, Series 2012E | 8/29/2012         | \$38,265,000               |                                  |                                  |                         |
| General Obligation Bonds, Series 2014A | 1/28/2014         | \$209,955,000              |                                  |                                  |                         |
| General Obligation Bonds, Series 2014C | 10/2/2014         | \$54,950,000               |                                  |                                  |                         |
| General Obligation Bonds, Series 2014D | 10/2/2014         | \$100,670,000              |                                  |                                  |                         |
| <hr/>                                  |                   |                            |                                  |                                  |                         |
| Total                                  |                   |                            |                                  |                                  |                         |

On the date of delivery of the Bonds, a portion of the proceeds of the Bonds in the amount of \$ \_\_\_\_\_ plus amounts transferred by the City from funds on hand in the amount of \$ \_\_\_\_\_ will be applied to the purchase of certain securities (“Initial Government Securities”) or held in cash. The Initial Government Securities will be held by [ \_\_\_\_\_ ], as escrow agent (the “Escrow Agent”), and will mature at such times and in such amounts so that, together with cash held by the Escrow Agent, sufficient moneys will be available to redeem the Prior Bonds described above at the principal amount thereof, together with the interest accrued thereon to, but not including, June 15, 2022.

Neither the maturing principal of such Initial Government Securities nor the interest income thereon will be available to pay the Bonds. See “SOURCES AND USES OF FUNDS” and “VERIFICATION OF MATHEMATICAL COMPUTATIONS” herein.

## **SOURCES AND USES OF FUNDS**

The following are the estimated sources and uses of funds in connection with the Bonds:

### **Sources**

- Principal Amount of Bonds
- Original Issue Premium/Discount
- Funds related to the Prior Bonds
- Total Sources of Funds**

### **Uses**

- Refunding of the Prior Bonds
- Underwriter/s' Discount
- Costs of Issuance<sup>(1)</sup>
- Total Uses of Funds**

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<sup>(1)</sup> Includes fees for services of rating agencies, Co-Municipal Advisor, Co-Bond Counsel, Co-Disclosure Counsel, costs of the City, printing, and other miscellaneous costs associated with the issuance of the Bonds and refunding of the Prior Bonds.

### **Deposit and Investment of Bond Proceeds**

Any proceeds of the Bonds not needed for the redemption of the Prior Bonds will be transferred to the Bond Fund, and all taxes levied for payment of the Bonds will be deposited upon collection by the City into the Bond Fund, and such funds will be used for the payment of the principal of and interest on the Bonds (collectively, the "Debt Service"). The City Treasurer will transfer from the Bond Fund any amounts necessary to pay the Debt Service on the Bonds on each interest payment date. With the consent of the Director of Public Finance of the City, all moneys on deposit in the Costs of Issuance Fund twelve months after issuance of the Bonds will be transferred to the Bond Fund and applied to pay interest on the Bonds. All moneys held by the City Treasurer in the Bond Fund will be invested in any investment of the City in which moneys of the General Fund of the City are invested. The City Treasurer may commingle any of the moneys held in the Bond Fund with other City moneys for investment purposes only; provided, however, that all of the moneys held in the Bond fund will be accounted for separately notwithstanding any such commingling by the City Treasurer. The Bond Fund will be separate from any other bond funds created under the Authorizing Resolution, and funds deposited into the Bond Fund will not be available to pay debt service on any other series of bonds authorized or issued under the Authorizing Resolution. See Appendix C – "CITY AND COUNTY OF SAN FRANCISCO, OFFICE OF THE TREASURER INVESTMENT POLICY."



**DEBT SERVICE SCHEDULES**

The scheduled debt service payable with respect to the Bonds (assuming no optional redemption prior to maturity) is as follows:

**Scheduled Debt Service on the  
City and County of San Francisco  
General Obligation Refunding Bonds  
Series 2022-R1**

| <u>Payment Date</u> | <u>Principal</u> | <u>Interest</u> | <u>Total Principal<br/>and Interest</u> | <u>Annual Debt Service</u> |
|---------------------|------------------|-----------------|---|----------------------------|
|---------------------|------------------|-----------------|---|----------------------------|

|       |       |       |       |       |
|-------|-------|-------|-------|-------|
| _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ |

Total scheduled debt service (principal plus interest) payable with respect to all outstanding general obligation bonds of the City, including the Bonds (assuming no optional redemption prior to maturity), is as follows:

**City and County of San Francisco  
General Obligation Bonds  
Total Debt Service Requirements  
(principal plus interest)**

| <b>Payment Date</b> | <b>Bonds</b> | <b>Other Outstanding<br/>General Obligation<br/>Bonds<sup>(1)</sup></b> | <b>Fiscal Year Ending June<br/>30 Total<sup>(2)</sup></b> |
|---------------------|--------------|---|---|
|---------------------|--------------|---|---|

Total <sup>(2)</sup>

<sup>(1)</sup> Shows debt service after the refunding of the Prior Bonds.

<sup>(2)</sup> Totals reflect rounding to nearest dollar.

## SECURITY FOR THE BONDS

### General

The Resolution provides that for the purpose of paying the principal of and interest on the Bonds, the City at the time of fixing the general tax levy will continue to fix, and in the manner provided for such general tax levy, levy and collect taxes annually each year until all outstanding Bonds have been paid, or provision for their payment has been made in accordance with the Resolution; provided, however, that if the City expects to sell any Bonds at such time that the principal of or interest on such Bonds will become due before the proceeds of a tax levied after such sale would be available to pay such principal or interest, the City, at the time of fixing the annual tax levy, may adjust the tax levy in an amount sufficient to pay that portion of the principal of and interest on such Bonds which it expects will become due before the proceeds of the next succeeding tax levy will be available. Said tax will be in addition to all other taxes levied for City purposes and will be collected at the same time and in the same manner as other taxes of the City are collected. See “– Property Taxation” below.

Property tax revenues result from the application of the appropriate tax rate to the total assessed value of taxable property in the City. The annual property tax rate for repayment of the Bonds will be based on the total assessed value of taxable property in the City and the scheduled debt service on the Bonds in each year, less any other lawfully available funds applied by the City for repayment of the Bonds. Fluctuations in the annual debt service on the Bonds, the assessed value of taxable property in the City, and the availability of such other funds in any year, may cause the annual property tax rate applicable to the Bonds to fluctuate. In general, if overall assessed values of taxable property in the City were to decline, then the City, in order to generate sufficient tax revenues to pay debt service on the Bonds and other general obligation bonds, would increase tax rates applicable to the Bonds and other general obligations bonds. See “– Property Taxation” below.

Pursuant to the Resolution, the City will pledge the proceeds of the tax levied to pay the Bonds as security for the Bonds and the interest thereon. See “– Pledge” below.

Pursuant to Section 53515 of the California Government Code, the Bonds will be secured by a statutory lien on all revenues received pursuant to the levy and collection of the *ad valorem* taxes levied for the Bonds. See “– Statutory Lien on Taxes (Senate Bill 222)” below.

**Under the Resolution, the City is not obligated to pay the debt service from any sources other than as described above. This Official Statement, including Appendix A hereto, provides information on the City’s overall operations and finances with an emphasis on its General Fund and therefore includes information on revenues and other funds that are not pledged to the Bonds under the Resolution and that should not be considered available to pay debt service on the Bonds.**

### Pledge

Pursuant to the Resolution, the City will pledge the proceeds of the tax levied to pay the Bonds as security for the Bonds and the interest thereon, and the Treasurer is directed to deposit the proceeds of the aforementioned taxes into the Bond Fund. So long as any Bonds are Outstanding, moneys in the Bond Fund will be used solely for the purpose of paying the principal of and interest on the Bonds when and as the same become due and payable. In addition, the payment of such principal and interest will be secured by the statutory lien of California Government Code Section 53515. See “– Statutory Lien on Taxes (Senate Bill 222)” below.

## **Statutory Lien on Taxes (Senate Bill 222)**

Pursuant to Section 53515 of the California Government Code, the Bonds will be secured by a statutory lien on all revenues received pursuant to the levy and collection of the *ad valorem* taxes levied for the Bonds. Section 53515 of the California Government Code provides that the lien will automatically arise, without the need for any action or authorization by the local agency or its governing board, and will be valid and binding from the time such bonds are executed and delivered. Section 53515 of the California Government Code further provides that the revenues received pursuant to the levy and collection of the tax will be immediately subject to the lien, and the lien will immediately attach to the revenues and be effective, binding and enforceable against the local agency, its successor, transferees and creditors, and all others asserting rights therein, irrespective of whether those parties have notice of the lien and without the need for physical delivery, recordation, filing or further act. See “CERTAIN RISK FACTORS – Limitation on Remedies; Bankruptcy.”

## **Property Taxation**

**General.** The City levies property taxes for general operating purposes as well as for the payment of voter-approved general obligation bonds. Taxes levied to pay debt service for general obligation bonds may only be applied for that purpose. As a county under State law, the City also levies property taxes on behalf of all local agencies with overlapping jurisdiction within the boundaries of the City. Property tax revenues result from the application of the appropriate tax rate to the total assessed value of taxable property in the City. At the start of fiscal year 2021-22, the total net assessed valuation of taxable property (net of homeowner’s exemption) within the City was approximately \$312 billion, which represents an increase of 3.5% over fiscal year 2020-21. For additional information on the property taxation system, assessed values and appeals to assessed values, see Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – General Fund Revenues – Property Taxation.”

Local property taxation is the responsibility of various City officers. The Assessor-Recorder computes the value of locally assessed taxable property. After the assessed roll is closed on June 30<sup>th</sup>, the Controller issues a Certificate of Assessed Valuation in August which certifies the taxable assessed value for that fiscal year. The Controller also compiles a schedule of tax rates including the 1.0% tax authorized by Article XIII A of the State Constitution (and mandated by statute), tax surcharges needed to repay voter-approved general obligation bonds, and tax surcharges imposed by overlapping jurisdictions that have been authorized to levy taxes on property located in the City. The Board of Supervisors approves the schedule of tax rates each year by ordinance adopted no later than the last working day of September. The Treasurer and Tax Collector prepare and mail tax bills to taxpayers and collect the taxes on behalf of the City and other overlapping taxing agencies that levy taxes on taxable property located in the City. The City Treasurer holds and invests City tax funds, including taxes collected for payment of general obligation bonds, and is charged with the payment of principal and interest on such bonds, including the Bonds, when due.

Of the \$312 billion total net assessed valuation of taxable property within the City at the start of fiscal year 2021-22, \$295.2 billion (94.6%) represents secured valuations and \$16.8 billion (5.4%) represents unsecured valuations. Proposition 13 limits to 2% per year any increase in the assessed value of property, unless it is sold or the structure is improved. The total net assessed valuation of taxable property therefore does not generally reflect the current market value of taxable property within the City and is in the aggregate substantially less than current market value. For this same reason, the total net assessed valuation of taxable property lags behind changes in market value and may continue to increase even without an increase in aggregate market values of property.

Under Article XIII A of the State Constitution added by Proposition 13 in 1978, property must be reassessed to full cash value at the time of sale. Taxpayers can appeal the Assessor-Recorder’s determination of their property’s assessed value, and the appeals may be retroactive and for multiple years. The State prescribes the assessment valuation methodologies and the adjudication process that counties must employ in connection with counties’ property assessments.

The City typically experiences increases in assessment appeals activity during economic downturns and decreases in assessment appeals as the economy rebounds. See “CERTAIN RISK FACTORS – Factors Affecting Property Tax Security for the Bonds” below. To mitigate the financial risk of potential assessment appeal refunds, the City funds appeal reserves for its share of estimated property tax revenues for each fiscal year. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – General Fund Revenues – Property Taxation – Assessed Valuations, Tax Rates and Tax Delinquencies.”

In addition, appeals activity is reviewed each year and incorporated into the current and subsequent years’ budget projections of property tax revenues. Historical information on refunds of prior years’ property taxes from the discretionary General Fund appeals reserve fund are listed in Table [A-8] of Appendix A attached hereto.

***Tax Levy and Collection Process.*** Generally, property taxes levied by the City on real property become a lien on that property by operation of law. A tax levied on personal property does not automatically become a lien against real property without an affirmative act of the City taxing authority. Real property tax liens have priority over all other liens against the same property regardless of the time of their creation by virtue of express provision of law.

Property subject to *ad valorem* taxes is entered as secured or unsecured on the assessment roll maintained by the Assessor-Recorder. The secured roll is that part of the assessment roll containing State-assessed property and property (real or personal) on which liens are sufficient, in the opinion of the Assessor-Recorder, to secure payment of the taxes owed. Other property is placed on the “unsecured roll.” The method of collecting delinquent taxes is substantially different for the two classifications of property.

The City has four ways of collecting unsecured personal property taxes: (1) pursuing civil action against the taxpayer; (2) filing a certificate in the Office of the Clerk of the Court specifying certain facts, including the date of mailing a copy thereof to the affected taxpayer, in order to obtain a judgment against the taxpayer; (3) filing a certificate of delinquency for recording in the Assessor-Recorder’s Office in order to obtain a lien on certain property of the taxpayer; and (4) seizing and selling personal property, improvements or possessory interests belonging or assessed to the taxpayer.

The exclusive means of enforcing the payment of delinquent taxes with respect to property on the secured roll is the sale of the property securing the taxes. Proceeds of the sale are used to pay the costs of sale and the amount of delinquent taxes. A 10% penalty is added to delinquent taxes that have been levied on property on the secured roll. In addition, property on the secured roll with respect to which taxes are delinquent is declared “tax defaulted” and subject to eventual sale by the Treasurer and Tax Collector of the City. Such property may thereafter be redeemed by payment of the delinquent taxes and the delinquency penalty, plus a redemption penalty of 1.5% per month, which begins to accrue on such taxes beginning July 1 following the date on which the property becomes tax-defaulted. [As discussed in Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – General Fund Revenues – Property Taxation – Tax Levy and Collection,” property owners unable to pay certain property taxes due to the COVID-19 pandemic may request a penalty waiver or may not have to pay late payment penalties under certain circumstances.]

***Teeter Plan.*** In October 1993, the Board of Supervisors of the City passed a resolution that adopted the Alternative Method of Tax Apportionment (the “Teeter Plan”). The Teeter Plan method authorizes the City Controller to allocate to the City’s taxing agencies 100% of the secured property taxes billed but not yet collected. In return, as the delinquent property taxes and associated penalties and interest are collected, the City’s General Fund retains such amounts. The City has funded payment of accrued and current delinquencies through authorized internal borrowing. The City also maintains a “Tax Loss Reserve” for the Teeter Plan. Information on this Tax Loss Reserve is as shown on Table [A-9] in Appendix A attached hereto.

***Taxation of Utility Property.*** A portion of the City’s total net assessed valuation consists of utility property subject to assessment by the State Board of Equalization. State-assessed property, or “unitary property,” is property of a utility system with components located in many taxing jurisdictions assessed as part of a “going concern” rather than as individual parcels of real or personal property. Unitary and certain other State-assessed property values are allocated to the counties by the State Board of Equalization, taxed at special county-wide rates, and the tax revenues distributed to taxing jurisdictions (including the City itself) according to statutory formulae generally based on the distribution of taxes in the prior year. The fiscal year 2021-22 valuation of property assessed by the State Board of Equalization is \$3.5 billion.

## **CERTAIN RISK FACTORS**

**The Resolution provides that the Bonds are payable from and secured by a voter-approved dedicated property tax levy on all taxable property in the City. Under the Resolution, the City is not obligated to pay the Debt Service from any other sources. This Official Statement, including Appendix A hereto, provides information on the City’s overall operations and finances with an emphasis on its General Fund and therefore includes information on revenues and other funds that are not pledged to the Bonds under the Resolution and that should not be considered available to pay debt service on the Bonds. See “SECURITY FOR THE BONDS” herein.**

### **Factors Affecting Property Tax Security for the Bonds**

The annual property tax rate for repayment of the Bonds will be based on the total assessed value of taxable property in the City and the scheduled debt service on the Bonds in each year, less any other lawfully available funds applied by the City for repayment of the Bonds. Fluctuations in the annual debt service on the Bonds, the assessed value of taxable property in the City, and the availability of such other funds in any year, may cause the annual property tax rate applicable to the Bonds to fluctuate. Issuance by the City of additional authorized bonds payable from *ad valorem* property taxes may cause the overall property tax rate to increase.

Discussed below are certain factors that may affect the City’s ability to levy and collect sufficient taxes to pay scheduled debt service on the Bonds each year. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES” for additional information on these factors.

***Total Assessed Value of Taxable Property in the City.*** The greater the assessed value of taxable property in the City, the lower the tax rate necessary to generate taxes sufficient to pay scheduled debt service on the City’s general obligation bonds. The net total assessed valuation of taxable property in the City in fiscal year 2021-22 is approximately \$312 billion, compared to \$301.4 billion in fiscal year 2020-21. During economic downturns, declining market values of real estate, increased foreclosures, and increases in requests submitted to the Assessor-Recorder and the Assessment Appeals Board for reductions in assessed value have generally caused a reduction in the assessed value of some properties in the City. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – General Fund Revenues – Property Taxation – Assessed Valuations, Tax Rates and Tax Delinquencies.”

Natural and economic forces can affect the assessed value of taxable property in the City. The City is located in a seismically active region, and damage from an earthquake in or near the City could cause moderate to extensive or total damage to taxable property. See “– Seismic Risks” below. Other natural or man-made disasters, such as flood and sea level rise (see “– Climate Change, Risk of Sea Level Rise and Flooding Damage” below), fire, toxic dumping, acts of terrorism or public health emergencies, such as the COVID-19 pandemic (see “– Public Health Emergencies” below), could also cause a reduction in the assessed value of taxable property within the City. Economic and market forces, such as a downturn in the Bay Area’s economy generally, can also affect assessed values, particularly as these forces might reverberate in the residential housing and commercial property markets. In addition, the total assessed value can be reduced through the reclassification of taxable property to a class exempt from taxation, whether by ownership or use (such as

exemptions for property owned by State and local agencies and property used for qualified educational, hospital, charitable or religious purposes).

A property's annual assessed value is determined as of January 1 of the year preceding the fiscal year for which taxes are billed and paid. Under California's Proposition 13, a property's annual assessed value is the lesser of (1) its base year value (fair market value as of the date of change in ownership or completion of new construction), factored for inflation at no more than two percent per year; or (2) its fair market value as of January 1 of the year preceding the fiscal year for which property taxes are billed and paid. If a property's fair market value falls below its factored base year value, the reduced value is enrolled on a temporary basis (for one year), and is commonly referred to as a "Proposition 8" reduction, after the 1978 initiative. However, if a property's base year value is reduced, then that reduced value carries forward for factoring purposes until the next change in ownership or completion of new construction.

Assessors in California have authority to use Proposition 8 criteria to apply reductions in valuation to classes of properties affected by any factors affecting value, including but not limited to negative economic conditions. For fiscal year 2021-22, the Assessor had granted 8,273 temporary decline-in-value reductions resulting in assessed value reduction of \$1.19 billion, City-wide, through the period ending July 1, 2021, and subsequently granted an additional [\$1.1 billion] of temporary Proposition 8 roll corrections, for a total decline of over [\$2.3 billion], to date. The largest number of these reductions, totaling [5,815], were for condominiums. For comparison, the Assessor granted 2,797 decline-in-value reductions resulting in a total assessed value reduction of \$377.88 million for fiscal year 2020-21.

In addition, qualifying taxpayers seek adjustment of their property assessed values on a variety of factors. Requests for changes can be motivated by real estate market conditions or other factors. A qualifying taxpayer can seek assessed value adjustments from the Assessment Appeals Board or from the Assessor or both. The Assessment Appeals Board generally is required to determine the outcome of appeals within two years of each appeal's filing date. The Assessment Appeals Board can increase, decrease, or not change an assessment. If the appeal results in a change in value, the new assessed value will be used to determine the property taxes for the year that was appealed. The Assessor has the authority to review the property's value thereafter and may make valuation adjustments, as provided by law.

In addition, in limited circumstances the Assessor and a property owner can agree to a corrected assessed value for property. If an appeal is pending, the Assessment Appeals Board can reject such an agreement and instead require a hearing.

As of the date of this Official Statement, [the Assessment Appeals Board was still processing the appeals for fiscal year 2021-22 that have been filed to date, but does not yet know the total number of appeals that have been filed or the total dollar value represented by such appeals. Based on partial available information, the Assessment Appeals Board does expect the total number of appeals for fiscal year 2021-22 to exceed the number of appeals in fiscal year 2020-21. Because the information from the Assessment Appeals Board is incomplete, the City has not been able to quantify the total number of appeals, the dollar amount represented by such appeals and consequently the potential impact on City assessed values.]

In addition, the total assessed value can be reduced through the reclassification of taxable property to a class exempt from taxation, whether by ownership or use (such as exemptions for property owned by State and local agencies and property used for qualified educational, hospital, charitable or religious purposes).

***Concentration of Taxable Property Ownership.*** The more property (by assessed value) owned by any single assessee, the more exposure of tax collections to weakness in that taxpayer's financial situation and ability or willingness to pay property taxes. As of July 1, 2021, no single assessee owned more than [\_\_\_\_\_] % of the total taxable assessed value in the City. See Appendix A – "CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – General Fund Revenues – Property Taxation – Tax Levy and Collection."

**Property Tax Rates.** One factor in the ability of taxpayers to pay additional taxes for general obligation bonds is the cumulative rate of tax. The total tax rate per \$100 of assessed value (including the basic countywide 1% rate required by statute) is discussed further in Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – General Fund Revenues – Property Taxation – Assessed Valuations, Tax Rates and Tax Delinquencies.”

**Debt Burden on Owners of Taxable Property in the City.** Another measure of the debt burden on local taxpayers is total debt as a percentage of taxable property value. Issuance of general obligation bonds by the City is limited under Section 9.106 of the Charter to 3.00% of the assessed value of all taxable real and personal property located within the City’s boundaries. For purposes of this provision of the Charter, the City calculates its debt limit on the basis of total assessed valuation net of non-reimbursable and homeowner exemptions. On this basis, the City’s gross general obligation debt limit for fiscal year 2021-22 is approximately \$9.36 billion, based on a net total assessed valuation of approximately \$312 billion. As of [\_\_\_\_], 2021, the City had outstanding approximately \$[\_\_\_\_] billion in aggregate principal amount of general obligation bonds, which equals approximately [\_\_\_\_]% of the net assessed valuation for fiscal year 2021-22. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Capital Financing and Bonds.”

**Additional Debt; Authorized but Unissued Bonds.** Issuance of additional authorized bonds can cause the overall property tax rate to increase. As of [\_\_\_\_], the City had voter approval to issue up to \$[\_\_\_\_] billion in additional aggregate principal amount of new bonds payable from *ad valorem* property taxes. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Capital Financing and Bonds – Authorized but Unissued City GO Bonds.” In addition, the City expects that it will propose further bond measures to the voters from time to time to help meet its capital needs. The City’s most recent adopted 10-year capital plan identifies \$[\_\_\_\_] billion of capital needs for all City departments, including \$[\_\_\_\_] billion in projects for General Fund-supported departments. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Capital Financing and Bonds – Capital Plan.”

**Limitations on Development.** Construction and development in the City could be limited by governmental or legal limits on growth and/or challenges in the approval of certain residential and commercial projects. For example, San Francisco voters passed Proposition M in November 1986 which created an annual limit on the construction of new office space throughout the City (i.e., 950,000 square feet per year). Proposition M amended the Office Development Annual Limit Program (the “Annual Limit Program”) under the City’s Planning Code, which Annual Limit Program governs the approval of all development projects that contain more than 25,000 gross square feet of office space. The central provision of the Annual Limit Program is a “metering limit” designed to restrict the amount of office space authorized in a given year. No office project subject to the metering limit can be entitled without receiving an allocation under the Annual Limit Program. In doing so, the Annual Limit Program aims to ensure a manageable rate of new development and to guard against typical “boom and bust” cycles, among other goals.

In March 2020, voters of the City approved Proposition E, amending existing citywide limits on new office development. Proposition E links the amount of new office space that can be approved annually in San Francisco to the City’s performance on building new affordable housing. Proposition E allows projects that provide affordable housing and space for community arts or local retail, particularly in the Central South of Market (SoMa) neighborhood, to proceed sooner by borrowing from future allocations. Proposition E also changes the City’s criteria for approving new office developments.

As described above, the City currently limits the total amount of new office construction that can be approved each year to 950,000 square feet, pursuant to Proposition M. Of this, 75,000 square feet is reserved for projects between 25,000 and 50,000 square feet (called the “small cap”), while 875,000 square feet is reserved for office buildings greater than 50,000 square feet (called the “large cap”). Any office development less than 25,000 square feet is exempt from the cap. If the City’s Planning Commission does not allocate the



full cap amount in one year, the remaining square footage accrues to future years. Proposition E links the amount of office construction allowed in the large cap category to the amount of affordable housing that began construction in the prior calendar year. More specifically, the 875,000-square-foot large cap would be reduced by the same percentage that the City is falling short on meeting its affordable housing goals. For example, if the City produces only 50% of its affordable housing goal one year, then the City can only approve 50% of the 875,000 square feet in the large cap category the following year.

Proposition E also limits the amount of large cap office space that may be allocated in the Central SoMa neighborhood to 6 million square feet until at least 15,000 new housing units are produced in the larger SoMa area.

### City Financial Challenges

The following discussion highlights certain challenges facing the City and is not meant to be an exhaustive discussion of challenges facing the City (see also, for example, “Seismic Risks” and “Climate Change, Risk of Sea Level Rise and Flooding Damage” below). While the City had strong economic and financial performance during the recovery from the great recession and despite significant City initiatives to improve public transportation systems, expand access to healthcare and modernize parks and libraries, the City faces several financial challenges and risks described below. **In particular, the City faces significant adverse financial and budgetary challenges due to the COVID-19 pandemic.** See “– Public Health Emergencies” below and Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – [Public Health Emergency – COVID-19].”

The COVID-19 pandemic is a significant development that materially adversely affected, and may continue to materially adversely affect, the City’s finances and outlook. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – [Public Health Emergency – COVID-19]” and “– Public Health Emergencies” below. Further, the Revenue Letter (as defined in Appendix A) prepared by the Controller dated June 8, 2021, that accompanied the City’s most recent budget for fiscal year 2021-22 and fiscal year 2022-23 provides that the City faces several key financial risks in the coming fiscal years, including (1) disallowance of claims for federal revenues assumed in the City’s emergency response budgets, (2) a slower recovery than assumed in the budget, and (3) the projected structural budget gap following depletion of one-time federal stimulus funds. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – City Budget – Mayor’s Proposed Budget for Fiscal Years 2021-22 and 2022-23.”

Significant capital investments are proposed in the City’s adopted 10-year capital plan. The City’s most recent adopted 10-year capital plan sets forth \$[\_\_\_\_\_] billion of capital needs for all City departments. However, identified funding resources are below those necessary to maintain and enhance the City’s physical infrastructure. As a result, over \$[\_\_\_\_\_] billion in capital needs are deferred from the capital plan’s 10-year horizon. [More than half of these unfunded needs relate to the City’s transportation and waterfront infrastructure, where capital investment has lagged for decades.]

In addition, the City faces long-term challenges with respect to the management of pension and post-employment retirement obligations. The City has taken major steps to address long-term unfunded liabilities for employee pension and other post-employment benefits, including retiree health obligations, yet significant liabilities remain. In recent years, the City and voters have adopted changes that should mitigate these unfunded liabilities over time, including adoption of lower-cost benefit tiers, increases to employee and employer contribution requirements, and establishment of a trust fund to set-aside funding for future retiree health costs. The financial benefit from these changes will phase in over time, however, leaving ongoing financial challenges for the City in the shorter term. Further, the size of these liabilities is based on a number of assumptions, including but not limited to assumed investment returns and actuarial assumptions. It is possible that actual results will differ materially from current assumptions, and such changes in investment returns or other actuarial assumptions could increase budgetary pressures on the City.

Further, while the City has adopted a number of measures to better position its operating budget for future economic downturns, these measures may not be sufficient. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO – ORGANIZATION AND FINANCES – City Budget.”

There is no assurance that other challenges not discussed in this Official Statement may not become material to investors in the future. For more information, see Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES” and in Appendix B – “COMPREHENSIVE ANNUAL FINANCIAL REPORT OF THE CITY AND COUNTY OF SAN FRANCISCO FOR THE FISCAL YEAR ENDED JUNE 30, 2021.”

## **Seismic Risks**

**General.** The City is located in a seismically active region. Active earthquake faults underlie both the City and the surrounding Bay Area, including the San Andreas Fault, which passes within about three miles of the City’s border, and the Hayward Fault, which runs under Oakland, Berkeley and other cities on the east side of San Francisco Bay, about 10 miles away, as well as a number of other significant faults in the region. Significant seismic events include the 1989 Loma Prieta earthquake, centered about 60 miles south of the City, which registered 6.9 on the Richter scale of earthquake intensity. That earthquake caused fires, building collapses, and structural damage to buildings and highways in the City and surrounding areas. The San Francisco-Oakland Bay Bridge, the only east-west vehicle access into the City, was closed for a month for repairs, and several highways in the City were permanently closed and eventually removed. On August 24, 2014, the San Francisco Bay Area experienced a 6.0 earthquake centered near Napa along the West Napa Fault. The City did not suffer any material damage as a result of this earthquake.

**California Earthquake Probabilities Study.** In March 2015, the Working Group on California Earthquake Probabilities (a collaborative effort of the U.S. Geological Survey (U.S.G.S.), the California Geological Survey, and the Southern California Earthquake Center) reported that there is a 72% chance that one or more earthquakes of magnitude 6.7 (the magnitude of the 1994 Northridge earthquake) or larger will occur in the San Francisco Bay Area before the year 2045. In addition, the U.S.G.S. released a report in April 2017 entitled The HayWired Earthquake Scenario, which estimates that property damage and direct business disruption losses from a magnitude 7.0 earthquake on the Hayward Fault would be more than \$82 billion (in 2016 dollars). Most of the losses are expected to be attributable to shaking damage, liquefaction, and landslides (in that order). Eighty percent of shaking damage is expected to be caused by the magnitude 7.0 mainshock, with the rest of the damage resulting from aftershocks occurring over a 2-year period thereafter. Such earthquakes could be very destructive. In addition to the potential damage to City-owned buildings and facilities (on which the City does not generally carry earthquake insurance), due to the importance of San Francisco as a tourist destination and regional hub of commercial, retail and entertainment activity, a major earthquake anywhere in the Bay Area may cause significant temporary and possibly long-term harm to the City’s economy, tax receipts, infrastructure and residential and business real property values.

**Earthquake Safety Implementation Plan (ESIP).** ESIP began in early 2012, evolving out of the key recommendations of the Community Action Plan for Seismic Safety (CAPSS), a 10-year-long study evaluating the seismic vulnerabilities the City faces. The CAPSS Study prepared by the Applied Technology Council looked at the impact to all of San Francisco’s buildings and recommended a 30-year plan for action. As a result of this plan, the City has mandated the retrofit of nearly 5,000 soft-story buildings housing over 111,000 residents by September 2021. [This deadline was extended from the original deadline of September 2020 in light of the COVID-19 pandemic.] Future tasks will address the seismic vulnerability of older nonductile concrete buildings, which are at high risk of severe damage or collapse in an earthquake.

**Vulnerability Study of the Northern Waterfront Seawall.** In early 2016, the Port Commission of the City (the “Port Commission”) commissioned an earthquake vulnerability study of the Northern Waterfront Seawall. The three-mile Seawall was constructed over 100 years ago and sits on reclaimed land, rendering it vulnerable to seismic risk. The Seawall provides flood and wave protection to downtown San Francisco, and

stabilizes hundreds of acres of filled land. Preliminary findings of the study indicate that a strong earthquake may cause most of the Seawall to settle and move outward toward the Bay, which would significantly increase earthquake damage and disruption along the waterfront. The Port Commission estimates that seismic retrofitting of the Seawall could cost as much as \$3 billion, with another \$2 billion or more needed to prepare the Seawall for rising sea levels. The study estimates that approximately \$1.6 billion in Port assets and \$2.1 billion of rents, business income, and wages are at risk from major damage to the Seawall. See “Climate Change, Risk of Sea Level Rise and Flooding Damage” below. In November 2018, voters of the City approved Proposition A, authorizing the issuance of up to \$425 million in general obligation bonds for repair and improvement projects on the Seawall. See also Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Capital Financing and Bonds – Authorized but Unissued City GO Bonds.”

***Tall Buildings Safety Strategy Report and Executive Directive.*** The City commissioned a first in the nation “Tall Buildings Study” by the Applied Technology Council to consider the impact of earthquakes on buildings taller than 240 feet. The final report following the study, released in January 2019, evaluates best practices for geotechnical engineering, seismic risks, standards for post-earthquake structural evaluations, barriers to re-occupancy, and costs and benefits of higher performance goals for new construction. The study estimates that for a tall building designed to current seismic standards, it might take two to six months to mobilize for and repair damage from a major earthquake, depending on the building location, geologic conditions, and the structural and foundation systems. The report identifies and summarizes sixteen recommendations for reducing seismic risk prior to earthquakes for new and existing buildings, reducing seismic risk following earthquakes, and improving the City’s understanding of its tall building seismic risk.

On January 24, 2019, Mayor London N. Breed issued an executive directive instructing City departments to work with community stakeholders, develop regulations to address geotechnical and engineering issues, clarify emergency response and safety inspection roles, and establish a Disaster Recovery Task Force for citywide recovery planning, including a comprehensive recovery plan for the financial district and surrounding neighborhoods by the end of the year. All of these tasks are currently underway. In November 2019, an exercise was conducted to test post-earthquake building safety inspection protocol and logistics. San Francisco was the first jurisdiction to test this Statewide program. The City’s Disaster Recovery Taskforce had its kickoff meeting in February 2020 to evaluate plans for development of a Disaster Recovery Framework and Downtown Resilience Plan, following several months of groundwork by a consultant team. In consultation with the Structural Engineers Association of Northern California, Administrative Bulletin AB-111 – “Guidelines for Preparation of Geotechnical and Earthquake Ground Motion Reports for Foundation Design and Construction of Tall Buildings” was adopted on June 15, 2020, which presented requirements and guidelines for developing geotechnical site investigations and preparing geotechnical reports for the foundation design and construction of tall buildings in the City.

The City obtains and maintains commercial insurance only in certain limited circumstances, including when required by bond or lease financing transactions and for other limited purposes. The City does not maintain commercial earthquake coverage, with certain minor exceptions. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Legal Matters and Risk Management.”

### **Climate Change, Risk of Sea Level Rise and Flooding Damage**

Numerous scientific studies on global climate change show that, among other effects on the global ecosystem, sea levels will rise, extreme temperatures will become more common, and extreme weather events will become more frequent as a result of increasing global temperatures attributable to atmospheric pollution.

The *Fourth National Climate Assessment*, published by the U.S. Global Change Research Program in November 2018 (“NCA4”), finds that more frequent and intense extreme weather and climate-related events, as well as changes in average climate conditions, are expected to continue to damage infrastructure,

ecosystems and social systems over the next 25 to 100 years. NCA4 states that rising temperatures, sea level rise, and changes in extreme events are expected to increasingly disrupt and damage critical infrastructure and property and regional economies and industries that depend on natural resources and favorable climate conditions. Disruptions could include more frequent and longer-lasting power outages, fuel shortages and service disruptions. NCA4 states that the continued increase in the frequency and extent of high-tide flooding due to sea level rise threatens coastal public infrastructure. NCA4 also states that expected increases in the severity and frequency of heavy precipitation events will affect inland infrastructure, including access to roads, the viability of bridges and the safety of pipelines.

Sea levels will continue to rise in the future due to the increasing temperature of the oceans causing thermal expansion and growing ocean volume from glaciers and ice caps melting into the ocean. Between 1854 and 2016, sea level rose about nine inches according to the tidal gauge at Fort Point, a location underneath the Golden Gate Bridge. Weather and tidal patterns, including 100-year or more storms and king tides, may exacerbate the effects of climate related sea level rise. Coastal areas like the City are at risk of substantial flood damage over time, affecting private development and public infrastructure, including roads, utilities, emergency services, schools, and parks. As a result, the City could lose considerable tax revenues and many residents, businesses, and governmental operations along the waterfront could be displaced, and the City could be required to mitigate these effects at a potentially material cost.

Adapting to sea level rise is a key component of the City's policies. The City and its enterprise departments have been preparing for future sea level rise for many years and have issued a number of public reports. For example, in March 2016, the City released a report entitled "Sea Level Rise Action Plan," identifying geographic zones at risk of sea level rise and providing a framework for adaptation strategies to confront these risks. That study shows an upper range of end-of-century projections for permanent sea level rise, including the effects of temporary flooding due to a 100-year storm, of up to 108 inches above the 2015 average high tide. To implement this Plan, the Mayor's Sea Level Rise Coordinating Committee, co-chaired by the Planning Department and Office of Resilience and Capital Planning, joined the Port, the Public Utilities Commission and other public agencies in moving several initiatives forward. This included a Citywide Sea Level Rise Vulnerability and Consequences Assessment to identify and evaluate sea level rise impacts across the City and in various neighborhoods that was released in February 2020.

In April 2017, the Working Group of the California Ocean Protection Council Science Advisory Team (in collaboration with several state agencies, including the California Natural Resource Agency, the Governor's Office of Planning and Research, and the California Energy Commission) published a report, that was formally adopted in March 2018, entitled "Rising Seas in California: An Update on Sea Level Rise Science" (the "Sea Level Rise Report") to provide a new synthesis of the state of science regarding sea level rise. The Sea Level Rise Report provides the basis for State guidance to state and local agencies for incorporating sea level rise into design, planning, permitting, construction, investment and other decisions. Among many findings, the Sea Level Rise Report indicates that the effects of sea level rise are already being felt in coastal California with more extensive coastal flooding during storms, exacerbated tidal flooding, and increased coastal erosion. In addition, the report notes that the rate of ice sheet loss from Greenland and Antarctic ice sheets poses a particular risk of sea level rise for the California coastline. The City has incorporated the projections from the 2018 report into its Guidance for Incorporating Sea Level Rise Guidance into ongoing Capital Planning. The Guidance requires that City projects over \$5 million consider mitigation and/or adaptation measures.

In March 2020, a consortium of State and local agencies, led by the Bay Area Conservation and Development Commission, released a detailed study entitled, "Adapting to Rising Tides Bay Area: Regional Sea Level Rise Vulnerability and Adaptation Study," on how sea level rise could alter the Bay Area. The study states that a 48-inch increase in the bay's water level in coming decades could cause more than 100,000 Bay Area jobs to be relocated, nearly 30,000 lower-income residents to be displaced, and 68,000 acres of ecologically valuable shoreline habitat to be lost. The study further argues that without a far-sighted, nine-

county response, the region's economic and transportation systems could be undermined along with the environment. Runways at SFO could largely be under water.

The City has already incorporated site specific adaption plans in the conditions of approval for certain large waterfront development projects, such as the Candlestick/Hunters Point Shipyard, Treasure Island, Pier 70 and Mission Rock projects. Also, the City has started the process of planning to fortify the Port's Seawall from sea level rise, including an initial investment of about \$8 million during fiscal year 2017-18 and consideration of financing options. The City expects short-term upgrades to cost over \$500 million and long-term upgrades to cost more than \$5 billion. In November 2018, voters of the City approved Proposition A, authorizing the issuance of up to \$425 million in general obligation bonds for repair and improvement projects on the Seawall. See Appendix A – "CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Capital Financing and Bonds – Authorized but Unissued City GO Bonds."

Portions of the San Francisco Bay Area, including the City, are built on fill that was placed over saturated silty clay known as "Bay Mud." This Bay Mud is soft and compressible, and the consolidation of the Bay Mud under the weight of the existing fill is ongoing. A report issued in March 2018 by researchers at UC Berkeley and the University of Arizona suggests that flooding risk from climate change could be exacerbated in the San Francisco Bay Area due to the sinking or settling of the ground surface, known as subsidence. The study claims that the risk of subsidence is more significant for certain parts of the City built on fill.

Projections of the effects of global climate change on the City are complex and depend on many factors that are outside the City's control. The various scientific studies that forecast climate change and its adverse effects, including sea level rise and flooding risk, are based on assumptions contained in such studies, but actual events may vary materially. Also, the scientific understanding of climate change and its effects continues to evolve. Accordingly, the City is unable to forecast when sea level rise or other adverse effects of climate change (e.g., the occurrence and frequency of 100-year storm events and king tides) will occur. In particular, the City cannot predict the timing or precise magnitude of adverse economic effects, including, without limitation, material adverse effects on the business operations or financial condition of the City and the local economy during the term of the Bonds. While the effects of climate change may be mitigated by the City's past and future investment in adaptation strategies, the City can give no assurance about the net effects of those strategies and whether the City will be required to take additional adaptive mitigation measures. If necessary, such additional measures could require significant capital resources.

In September 2017, the City filed a lawsuit against the five largest investor-owned oil companies seeking to have the companies pay into an equitable abatement fund to help fund investment in sea level rise adaptation infrastructure. In July 2018, the United States District Court, Northern District of California denied the plaintiffs' motion for remand to state court, and then dismissed the lawsuit. The City appealed these decisions to the United States Court of Appeals for the Ninth Circuit, which in May 2020 vacated the District Court's order that found the case arose under federal law, remanding the case back to the Northern District to determine if there were any other grounds for federal jurisdiction. In June 2021, the U.S. Supreme Court declined to review the Ninth Circuit's decision, and the case awaits a ruling from the Ninth Circuit on the oil companies' appeal in a similar lawsuit, which may result in a remand to State court, where the City's lawsuit was originally filed. While the City believes that its claims are meritorious, the City can give no assurance regarding whether it will be successful and obtain the requested relief from the courts, or contributions to the abatement fund from the defendant oil companies.

## **Cybersecurity**

The City, like many other large public and private entities, relies on a large and complex technology environment to conduct its operations, and faces multiple cybersecurity threats including, but not limited to, hacking, viruses, malware and other attacks on its computing and other digital networks and systems (collectively, "Systems Technology"). As a recipient and provider of personal, private, or sensitive information, the City has been the subject of cybersecurity incidents which have resulted in or could have

resulted in adverse consequences to the City's Systems Technology and required a response action to mitigate the consequences. For example, in November 2016, the SFMTA was subject to a ransomware attack which disrupted some of the SFMTA's internal computer systems. Although the attack neither interrupted Muni train services nor compromised customer privacy or transaction information, SFMTA took the precaution of turning off the ticket machines and fare gates in the Muni Metro subway stations from Friday, November 25 until the morning of Sunday, November 27.

Cybersecurity incidents could result from unintentional events, or from deliberate attacks by unauthorized entities or individuals attempting to gain access to the City's Systems Technology for the purposes of misappropriating assets or information or causing operational disruption and damage. To mitigate the risk of business operations impact and/or damage from cybersecurity incidents or cyber-attacks, the City invests in multiple forms of cybersecurity and operational safeguards. In November 2016, the City adopted a City-wide Cyber Security Policy ("Cyber Policy") to support, maintain, and secure critical infrastructure and data systems. The objectives of the Cyber Policy include the protection of critical infrastructure and information, manage risk, improve cyber security event detection and remediation, and facilitate cyber awareness across all City departments. The City's Department of Technology has established a cybersecurity team to work across all City departments to implement the Cyber Policy. The City's Cyber Policy is reviewed periodically.

The City has also appointed a City Chief Information Security Officer ("CCISO"), who is directly responsible for understanding the business and related cybersecurity needs of the City's 54 departments. The CCISO is responsible for identifying, evaluating, responding, and reporting on information security risks in a manner that meets compliance and regulatory requirements, and aligns with and supports the risk posture of the City.

While City cybersecurity and operational safeguards are periodically tested, no assurances can be given by the City that such measures will ensure against other cybersecurity threats and attacks. Cybersecurity breaches could damage the City's Systems Technology and cause material disruption to the City's operations and the provision of City services. The costs of remedying any such damage or protecting against future attacks could be substantial. Further, cybersecurity breaches could expose the City to material litigation and other legal risks, which could cause the City to incur material costs related to such legal claims or proceedings.

## **Public Health Emergencies**

In recent years, public health authorities have warned of threats posed by outbreaks of disease and other public health threats. On February 11, 2020 the World Health Organization ("WHO") announced the official name for the outbreak of COVID-19, an upper respiratory tract illness. COVID-19 has since spread across the globe. The spread of COVID-19 is having significant adverse health and financial impacts throughout the world, including the City. See Appendix A – "CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – [Public Health Emergency – COVID-19]." The WHO has declared the COVID-19 outbreak to be a pandemic, and states of emergency have been declared by the Mayor of the City, the Governor of the State and the President of the United States.

The COVID-19 outbreak is ongoing, and its duration and severity and economic effects are uncertain in many respects. Uncertain too are the actions that may be taken by federal and State governmental authorities to contain or mitigate the effects of the outbreak. The ultimate impact of COVID-19 on the City's operations and finances and the economy, real estate market and development within the City is not fully known, and it may be some time before the full adverse impact of the COVID-19 outbreak is known. The City has undertaken modifications to its standard budget approval process calendar and has been issuing and plans to issue periodic updates on the Controller's website. Certain reports providing preliminary information regarding the impact of the COVID-19 pandemic are described herein under Appendix A – "CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Public Health Emergency – COVID-19." The COVID-19 outbreak is expected to have material adverse impacts on the projections and

budget information provided in Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES.” Further, there could be future COVID-19 outbreaks or other public health emergencies that could have material adverse effects on the City’s operations and finances.

### **Limitation on Remedies; Bankruptcy**

**General.** The rights of the owners of the Bonds are subject to limitations on legal remedies against the City, including applicable bankruptcy or similar laws affecting the enforcement of creditors’ rights generally, now or hereafter in effect. Bankruptcy proceedings, if initiated, could subject the owners of the Bonds to judicial discretion and interpretation of their rights in bankruptcy proceedings or otherwise, and consequently may entail risks of delay, limitation or modification of the rights of the owners of the Bonds.

Bankruptcy courts are courts of equity and as such have broad discretionary powers. If the City were to become the debtor in a proceeding under Chapter 9 of the Bankruptcy Code, the parties to the proceedings may be prohibited from taking any action to collect any amount from the City (including *ad valorem* tax revenues) or to enforce any obligation of the City, without the bankruptcy court's permission. In such a proceeding, as part of its plan of adjustment in bankruptcy, the City may be able to alter the priority, interest rate, principal amount, payment terms, collateral, maturity dates, payment sources, covenants (including tax-related covenants), and other terms or provisions of the Bonds and other transaction documents related to the Bonds, as long as the bankruptcy court determines that the alterations are fair and equitable. In addition, in such a proceeding, as part of such a plan, the City may be able to eliminate the obligation of the City to raise taxes if necessary to pay the Bonds. There also may be other possible effects of a bankruptcy of the City that could result in delays or reductions in payments on the Bonds. Moreover, regardless of any specific adverse determinations in any City bankruptcy proceeding, the fact of a City bankruptcy proceeding, could have an adverse effect on the liquidity and market price of the Bonds.

As stated above, if the City were to go into bankruptcy, the bankruptcy petition would be filed under Chapter 9 of the Bankruptcy Code. Chapter 9 provides that it does not limit or impair the power of a state to control, by legislation or otherwise, a municipality of or in such state in the exercise of the political or governmental powers of such municipality, including expenditures for such exercise. For purposes of the language of Chapter 9, the City is a municipality. State law provides that the *ad valorem* taxes levied to pay the principal and interest on the Bonds shall be used for the payment of principal and interest of the City’s general obligation bonds and for no other purpose. If this restriction on the expenditure of such *ad valorem* taxes is respected in a bankruptcy case, then the *ad valorem* tax revenue could not be used by the City for any purpose other than to make payments on the Bonds. It is possible, however, that a bankruptcy court could conclude that the restriction should not be respected.

**Statutory Lien.** Pursuant to Section 53515 of the California Government Code (which became effective on January 1, 2016, as part of Senate Bill 222), the Bonds will be secured by a statutory lien on all revenues received pursuant to the levy and collection of the *ad valorem* taxes levied for the Bonds. Section 53515 provides that the lien will automatically arise, without the need for any action or authorization by the local agency or its governing board, and will be valid and binding from the time the Bonds are executed and delivered. See “SECURITY FOR THE BONDS.” Although a statutory lien would not be automatically terminated by the filing of a Chapter 9 bankruptcy petition by the City, the automatic stay provisions of the Bankruptcy Code would apply and payments that become due and owing on the Bonds during the pendency of the Chapter 9 proceeding could be delayed (unless the Bonds are determined to be secured by a pledge of “special revenues” within the meaning of the Bankruptcy Code and the pledged taxes are applied to pay the Bonds in a manner consistent with the Bankruptcy Code).

**Special Revenues.** If the tax revenues that are pledged to the payment of the Bonds (see “SECURITY FOR THE BONDS”) are determined to be “special revenues” within the meaning of the Bankruptcy Code, then the application in a manner consistent with the Bankruptcy Code of the pledged *ad valorem* revenues that are collected after the date of the bankruptcy filing should not be subject to the automatic stay. “Special

revenues” are defined to include, among others, taxes specifically levied to finance one or more projects or systems of the debtor, but excluding receipts from general property, sales, or income taxes levied to finance the general purposes of the debtor. The City has specifically pledged the taxes for payment of the Bonds. Additionally, the *ad valorem* taxes levied for payment of the Bonds are permitted under the State Constitution only where the applicable bond proposition is approved by at least two-thirds of the votes cast. State law prohibits the use of the tax proceeds for any purpose other than payment of the bonds and the bond proceeds can only be used to fund the acquisition or improvement of real property and other capital expenditures included in the proposition so such tax revenues appear to fit the definition of special revenues. However, there is no binding judicial precedent dealing with the treatment in bankruptcy proceedings of *ad valorem* tax revenues collected for the payments of bonds in California, so no assurance can be given that a bankruptcy court would not hold otherwise.

In addition, even if the *ad valorem* tax revenues are determined to be “special revenues,” the Bankruptcy Code provides that special revenues can be applied to necessary operating expenses of the project or system, before they are applied to other obligations. This rule applies regardless of the provisions of the transaction documents. Thus, a bankruptcy court could determine that the City is entitled to use the *ad valorem* tax revenues to pay necessary operating expenses of the City before the remaining revenues are paid to the owners of the Bonds.

***Possession of Revenues; Remedies.*** If the City goes into bankruptcy and has possession of tax revenues (whether collected before or after commencement of the bankruptcy), and if the City does not voluntarily pay such tax revenues to the owners of the Bonds, it is not entirely clear what procedures the owners of the Bonds would have to follow to attempt to obtain possession of such tax revenues, how much time it would take for such procedures to be completed, or whether such procedures would ultimately be successful.

### **State Law Limitations on Appropriations**

Article XIII B of the State Constitution limits the amount that local governments can appropriate annually (the “Gann Limit”). Should the City exceed the Gann Limit, the City would be required to seek voter approval to exceed such limit, shift spending to capital or other exempt expenditure types, or issue tax rebates. See Appendix A – “CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Budgetary Risks – Impact of Recent Voter-Initiated and Approved Revenue Measures on Local Finances” and “– Constitutional and Statutory Limitations on Taxes and Expenditures – Article XIII B of the California Constitution.”

### **Other Factors**

Seismic events, wildfires, drought, tsunamis, other natural or man-made events, civil unrest or public safety matters may adversely impact persons and property within San Francisco, damage City infrastructure and adversely impact the City’s ability to provide municipal services.

In September 2010, a PG&E high pressure natural gas transmission pipeline exploded in San Bruno, California, with catastrophic results. PG&E owns, operates and maintains numerous gas transmission and distribution pipelines throughout the City.

In August 2013, a massive wildfire in Tuolumne County and the Stanislaus National Forest burned over 257,135 acres (the “Rim Fire”), which area included portions of the City’s Hetch Hetchy Project.

The Hetch Hetchy Project is comprised of dams (including O’Shaughnessy Dam), reservoirs (including Hetch Hetchy Reservoir which supplies 85% of San Francisco’s drinking water), hydroelectric generation and transmission facilities and water transmission facilities. Hetch Hetchy facilities affected by the Rim Fire included two power generating stations and the southern edge of the Hetch Hetchy Reservoir. There



was no impact to drinking water quality. The City's hydroelectric power generation system was interrupted by the fire, forcing the San Francisco Public Utilities Commission to spend approximately \$1.6 million buying power on the open market and using existing banked energy with PG&E. The Rim Fire inflicted approximately \$40 million in damage to parts of the City's water and power infrastructure located in the region. Certain portions of the Hetch Hetchy Project are old and deteriorating, and outages at critical points of the project could disrupt water delivery to significant portions of the region and/or cause significant costs and liabilities to the City.

Many areas of northern California have suffered from wildfires in more recent years, including the Tubbs fire which burned across several counties north of the Bay Area in October 2017 (part of a series of fires covering approximately 245,000 acres and causing 44 deaths and approximately \$14 billion in damage), the Camp fire which burned across Butte County, California in November 2018 (covering almost 240 square miles and resulting numerous deaths and over \$16 billion in property damage) and Kincade Fire which burned across Sonoma County, California in late 2019 (covering over 77,000 acres). Spurred by findings that these fires were caused, in part, by faulty powerlines owned by PG&E, the power company subsequently adopted mitigation strategies which results in pre-emptive distribution circuit and high power transmission line shut offs during periods of extreme fire danger (i.e. high winds, high temperatures and low humidity) to portions of the Bay Area, including the City. In 2019 and 2020, parts of the City experienced several black out days as a result of PG&E's wildfire prevention strategy. Future shut offs are expected to continue and it is uncertain what effects future PG&E shut offs will have on the local economy.

In August and September of 2020, California experienced numerous significant wildfires. In addition to their direct impact on health and safety and property damage in California, the smoke from these wildfires has impacted the quality of life in the Bay Area and the City and may have short-term and future impacts on commercial and tourist activity in the City, as well as the desirability of the City and the Bay Area as places to live, potentially negatively affecting real estate trends and values.

With certain exceptions, the City believes that it is more economical to manage its risks internally and administer, adjust, settle, defend, and pay claims from budgeted resources (i.e., "self-insurance"). The City obtains and maintains commercial insurance in certain circumstances, including when required by bond or lease financing transactions and for other limited purposes. The City does not maintain commercial earthquake coverage, with certain minor exceptions. See Appendix A – "CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES – Legal Matters and Risk Management."

In addition to these factors, high housing costs and cost of living in the Bay Area may adversely impact the quality of life of City residents and tourism, and may adversely impact the City's finances and operations.

## TAX MATTERS

**General Matters.** In the opinion of Kutak Rock LLP and Amira Jackmon, Attorney at Law, as Co-Bond Counsel, under existing laws, regulations, rulings and judicial decisions, interest on the Bonds is excludable from gross income for federal income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax. The opinion described above assumes the accuracy of certain representations and compliance by the City with covenants designed to satisfy the requirements of the Code that must be met subsequent to the issuance of the Bonds. Failure to comply with such requirements could cause interest on the Bonds to be included in gross income for federal income tax purposes retroactive to the date of issuance of the Bonds. The City has covenanted to comply with such requirements. Co-Bond Counsel have expressed no opinion regarding other federal tax consequences arising with respect to the Bonds.

The accrual or receipt of interest on the Bonds may otherwise affect the federal income tax liability of the owners of the Bonds. The extent of these other tax consequences will depend on such owners' particular tax status and other items of income or deduction. Co-Bond Counsel have expressed no opinion regarding any

such consequences. Purchasers of the Bonds, particularly purchasers that are corporations (including S corporations and foreign corporations operating branches in the United States of America), property or casualty insurance companies, banks, thrifts or other financial institutions, certain recipients of social security or railroad retirement benefits, taxpayers entitled to claim the earned income credit, taxpayers entitled to claim the refundable credit in Section 36B of the Code for coverage under a qualified health plan or taxpayers who may be deemed to have incurred or continued indebtedness to purchase or carry tax-exempt obligations, should consult their tax advisors as to the tax consequences of purchasing or owning the Bonds.

Co-Bond Counsel are also of the opinion that interest on the Bonds is exempt from State of California personal income taxes.

Copies of the forms of opinions of Co-Bond Counsel are attached hereto as Appendix F.

**Original Issue Discount.** The Bonds that have an original yield above their respective interest rates, as shown on the inside cover of this Official Statement (collectively, the “Discount Bonds”), are being sold at an original issue discount. The difference between the initial public offering prices of such Discount Bonds and their stated amounts to be paid at maturity (excluding “qualified stated interest” within the meaning of Section 1.1273-1 of the Regulations) constitutes original issue discount treated in the same manner for federal income tax purposes as interest, as described above.

The amount of original issue discount that is treated as having accrued with respect to a Discount Bond is added to the cost basis of the owner of the bond in determining, for federal income tax purposes, gain or loss upon disposition of such Discount Bond (including its sale, redemption or payment at maturity). Amounts received on disposition of such Discount Bond that are attributable to accrued or otherwise recognized original issue discount will be treated as tax-exempt interest, rather than as taxable gain, for federal income tax purposes.

Original issue discount is treated as compounding semiannually, at a rate determined by reference to the yield to maturity of each individual Discount Bond, on days that are determined by reference to the maturity date of such Discount Bond. The amount treated as original issue discount on such Discount Bond for a particular semiannual accrual period is equal to (a) the product of (i) the yield to maturity for such Discount Bond (determined by compounding at the close of each accrual period) and (ii) the amount that would have been the tax basis of such Discount Bond at the beginning of the particular accrual period if held by the original purchaser, less (b) the amount of any interest payable for such Discount Bond during the accrual period. The tax basis for purposes of the preceding sentence is determined by adding to the initial public offering price on such Discount Bond the sum of the amounts that have been treated as original issue discount for such purposes during all prior periods. If such Discount Bond is sold between semiannual compounding dates, original issue discount that would have been accrued for that semiannual compounding period for federal income tax purposes is to be apportioned in equal amounts among the days in such compounding period.

Owners of Discount Bonds should consult their tax advisors with respect to the determination and treatment of original issue discount accrued as of any date and with respect to the state and local tax consequences of owning a Discount Bond. Subsequent purchasers of Discount Bonds that purchase such bonds for a price that is higher or lower than the “adjusted issue price” of the bonds at the time of purchase should consult their tax advisors as to the effect on the accrual of original issue discount.

**Original Issue Premium.** The Bonds that have an original yield below their respective interest rates, as shown on the inside cover of this Official Statement (collectively, the “Premium Bonds”), are being sold at a premium. An amount equal to the excess of the issue price of a Premium Bond over its stated redemption price at maturity constitutes premium on such Premium Bond. A purchaser of a Premium Bond must amortize any premium over such Premium Bond’s term using constant yield principles, based on the purchaser’s yield to maturity (or, in the case of Premium Bonds callable prior to their maturity, generally by amortizing the

premium to the call date, based on the purchaser's yield to the call date and giving effect to any call premium). As premium is amortized, the amount of the amortization offsets a corresponding amount of interest for the period, and the purchaser's basis in such Premium Bond is reduced by a corresponding amount resulting in an increase in the gain (or decrease in the loss) to be recognized for federal income tax purposes upon a sale or disposition of such Premium Bond prior to its maturity. Even though the purchaser's basis may be reduced, no federal income tax deduction is allowed. Purchasers of the Premium Bonds should consult their tax advisors with respect to the determination and treatment of premium for federal income tax purposes and with respect to the state and local tax consequences of owning a Premium Bond.

***Backup Withholding.*** As a result of the enactment of the Tax Increase Prevention and Reconciliation Act of 2005, interest on tax-exempt obligations such as the Bonds is subject to information reporting in a manner similar to interest paid on taxable obligations. Backup withholding may be imposed on payments to any owner of the Bonds that fails to provide certain required information including an accurate taxpayer identification number to any person required to collect such information pursuant to Section 6049 of the Code. The reporting requirement does not in and of itself affect or alter the excludability of interest on the Bonds from gross income for federal income tax purposes or any other federal tax consequence of purchasing, holding or selling tax-exempt obligations.

***Changes in Federal and State Tax Law.*** From time to time, there are legislative proposals in the Congress and in the states that, if enacted, could alter or amend the federal and state tax matters referred to under this heading "TAX MATTERS" or adversely affect the market value of the Bonds. It cannot be predicted whether or in what form any such proposal might be enacted or whether if enacted it would apply to bonds issued prior to enactment. In addition, regulatory actions are from time to time announced or proposed and litigation is threatened or commenced which, if implemented or concluded in a particular manner, could adversely affect the market value of the Bonds. It cannot be predicted whether any such regulatory action will be implemented, how any particular litigation or judicial action will be resolved, or whether the Bonds or the market value thereof would be impacted thereby. Purchasers of the Bonds should consult their tax advisors regarding any pending or proposed legislation, regulatory initiatives or litigation. The opinions expressed by Co-Bond Counsel are based on existing legislation and regulations as interpreted by relevant judicial and regulatory authorities as of the date of issuance and delivery of the Bonds, and Co-Bond Counsel have expressed no opinion as of any date subsequent thereto or with respect to any pending legislation, regulatory initiatives or litigation.

**PROSPECTIVE PURCHASERS OF THE BONDS ARE ADVISED TO CONSULT THEIR OWN TAX ADVISORS PRIOR TO ANY PURCHASE OF THE BONDS AS TO THE IMPACT OF THE CODE UPON THEIR ACQUISITION, HOLDING OR DISPOSITION OF THE BONDS.**

#### **OTHER LEGAL MATTERS**

Certain legal matters incident to the authorization, issuance and sale of the Bonds and with regard to the tax status of the interest on the Bonds (see "TAX MATTERS" herein) are subject to the legal opinions of Kutak Rock LLP, Denver, Colorado and Amira Jackmon, Attorney at Law, Berkeley, California, Co-Bond Counsel to the City. The proposed form of the legal opinions of Co-Bond Counsel in connection with the delivery of the Bonds is set forth in Appendix F. The opinions of Co-Bond Counsel will speak only as of their date, and subsequent distributions of them by recirculation of this Official Statement or otherwise will create no implication that Co-Bond Counsel have reviewed or express any opinion concerning any of the matters referred to in the respective opinions subsequent to their date. In rendering their opinions, Co-Bond Counsel will rely upon certificates and representations of facts to be contained in the transcript of proceedings for the Bonds, which Co-Bond Counsel will not have independently verified.

Co-Bond Counsel undertake no responsibility for the accuracy, completeness or fairness of this Official Statement.

Certain legal matters will be passed upon for the City by the City Attorney and by Hawkins Delafield & Wood LLP, San Francisco, California and Stradling Yocca Carlson & Rauth, A Professional Corporation, Newport Beach, California, Co-Disclosure Counsel.

Co-Disclosure Counsel have served as co-disclosure counsel to the City and in such capacity have advised the City with respect to applicable securities laws and participated with responsible City officials and staff in conferences and meetings where information contained in this Official Statement was reviewed for accuracy and completeness. Co-Disclosure Counsel are not responsible for the accuracy or completeness of the statements or information presented in this Official Statement and have not undertaken to independently verify any of such statements or information. Rather, the City is solely responsible for the accuracy and completeness of the statements and information contained in this Official Statement. On the Initial Closing Date, Co-Disclosure Counsel will each deliver a letter to the City which will advise the City, subject to the assumptions, exclusions, qualifications and limitations set forth therein, that no facts came to attention of such firm which caused them to believe that this Official Statement as of its date and as of the Initial Closing Date contained or contains any untrue statement of a material fact or omitted or omits to state any material fact necessary to make the statements therein, in light of the circumstances under which they were made, not misleading. On the Settlement Date, Co-Disclosure Counsel will each deliver a letter to the City which will advise the City, subject to the assumptions, exclusions, qualifications and limitations set forth therein, that no facts came to attention of such firm which caused them to believe that the Updated Official Statement as of its date and as of the Settlement Date contained or contains any untrue statement of a material fact or omitted or omits to state any material fact necessary to make the statements therein, in light of the circumstances under which they were made, not misleading. No purchaser or holder of the Bonds, or other person or party other than the City, will be entitled to or may rely on such letter or Co-Disclosure Counsel's having acted in the role of co-disclosure counsel to the City.

Certain legal matters will be passed upon for the Underwriter/s by their counsel, [\_\_\_\_\_].

### **PROFESSIONALS INVOLVED IN THE OFFERING**

Fieldman, Rolapp & Associates, Irvine, California and Ross Financial, San Francisco, California, served as Co-Municipal Advisors to the City with respect to the sale of the Bonds. The Co-Municipal Advisors have participated with responsible City officials and staff in conferences and meetings where information contained in this Official Statement was reviewed and assisted the City in other matters relating to the planning, structuring, and sale of the Bonds. The Co-Municipal Advisors have not independently verified any of the data contained herein nor conducted an independent investigation of the affairs of the City to determine the accuracy or completeness of this Official Statement and assume no responsibility for the accuracy or completeness of any of the information contained herein. The Co-Municipal Advisors, Co-Bond Counsel, Co-Disclosure Counsel and Underwriter/s' Counsel will all receive compensation for services rendered in connection with the Bonds contingent upon the sale and delivery of the Bonds.

### **VERIFICATION OF MATHEMATICAL COMPUTATIONS**

The accuracy of the mathematical computations of the adequacy of the maturing principal of and interest earned on the Initial Government Securities and the cash held by the Escrow Agent to provide for the payment, when due, of the redemption price and interest with respect to the Prior Bonds to June 15, 2022 will be verified by [\_\_\_\_\_] (the "Verification Agent"). The Verification Agent will express no opinion on the assumptions provided to them, nor as to the exemption from taxation of the interest on the Bonds. See "PLAN OF REFUNDING" above.

## ABSENCE OF LITIGATION

No litigation is pending or threatened concerning the validity of the Bonds, the ability of the City to levy the *ad valorem* tax required to pay debt service on the Bonds, the corporate existence of the City, or the entitlement to their respective offices of the officers of the City who will execute and deliver the Bonds and other documents and certificates in connection therewith.

## CONTINUING DISCLOSURE

The City will covenant in separate undertakings each dated the date of issuance of the related series of Bonds, for the benefit of the holders and beneficial owners of the Bonds, to provide certain financial information and operating data relating to the City (the “Annual Report”) not later than 270 days after the end of the City’s fiscal year (which currently ends on June 30), commencing with the report for fiscal year 2021-22, which is due not later than March 27, 2023, and to provide notices of the occurrence of certain enumerated events. The Annual Report will be filed by the City with the Electronic Municipal Market Access system (“EMMA”) maintained by the Municipal Securities Rulemaking Board. The notices of enumerated events will be filed by the City with EMMA. The specific nature of the information to be contained in the Annual Report or the notices of enumerated events is summarized in Appendix D – “FORM OF CONTINUING DISCLOSURE CERTIFICATE.” These covenants will be made in order to assist the Underwriter/s in complying with Securities and Exchange Commission Rule 15c2-12(b)(5) (the “Rule”).

On March 6, 2018, Moody’s Investors Service, Inc. (“Moody’s”) upgraded certain of the City and County of San Francisco Finance Corporation lease-backed obligations to “Aa1” from “Aa2.” The City timely filed notice of the upgrade with EMMA, but inadvertently did not link the notice to all relevant CUSIP numbers. The City has taken action to link such information to the applicable CUSIP numbers.

The Annual Report for fiscal year 2016-17, which was timely prepared, provided investors a link to the City’s 2016-17 audited financial statements (“2016-17 Audited Financial Statements”) on the City’s website. However, the 2016-17 Audited Financial Statements were not posted on EMMA. The City subsequently filed the 2016-17 Audited Financial Statements and a notice of such late filing on EMMA.

As of May 6, 2021, the City was a party to certain continuing disclosure undertakings relating to municipal securities which require the City to file notice filings on EMMA within ten days in the event of the incurrence of financial obligations and certain other events, if material. On May 6, 2021, the City extended for two years certain liquidity facilities relating to series 1 and 1-T and series 2 and 2-T of its commercial paper program. On July 1, 2021, the City filed on EMMA an event notice relating to these extensions.

The City may, from time to time, but is not obligated to, post its Comprehensive Annual Financial Report and other financial information on the City’s investor information website located at <https://sfcontroller.org/continuing-secondary-market-disclosure>.

## RATINGS

Moody’s Investors Service, Inc. (“Moody’s”), S&P Global Ratings (“S&P”), and Fitch Ratings (“Fitch”), have assigned municipal bond ratings of “[ ],” “[ ],” and “[ ],” respectively, to the Bonds. Certain information not included in this Official Statement was supplied by the City to the rating agencies to be considered in evaluating the Bonds. The ratings reflect only the views of each rating agency, and any explanation of the significance of any rating may be obtained only from the respective credit rating agencies: Moody’s at [www.moody.com](http://www.moody.com); S&P at [www.spglobal.com](http://www.spglobal.com); and Fitch at [www.fitchratings.com](http://www.fitchratings.com). The information presented on the website of each rating agency is not incorporated by reference as part of this Official Statement. Investors are advised to read the entire Official Statement to obtain information essential to the making of an informed investment decision. No assurance can be given that any rating issued by a rating

agency will be retained for any given period of time or that the same will not be revised or withdrawn entirely by such rating agency, if in its judgment circumstances so warrant. Any such revision or withdrawal of the ratings obtained may have an adverse effect on the market price or marketability of the Bonds. The City undertakes no responsibility to oppose any such downward revision, suspension or withdrawal.

## UNDERWRITING

The City has entered into a purchase contract with [ ] (“[ ]” or the “Representative”), on behalf of itself and [ ] (collectively, the “Underwriter/s”) pursuant to which the Underwriter/s have agreed, subject to certain conditions, to purchase the Bonds from the City at the purchase price of \$ \_\_\_\_\_ (being the principal amount of the Bonds of \$ \_\_\_\_\_, plus original issue premium of \$ \_\_\_\_\_ and less an Underwriter/s’ discount of \$ \_\_\_\_\_). The Underwriter/s are obligated under the purchase contract to purchase all of the Bonds if any are purchased.

*The following paragraphs have been provided by and are being included in this Official Statement at the request of the respective Underwriter/s. The City does not assume any responsibility for the accuracy or completeness of such statements or information.*

*[Underwriter disclosures to come.]*

The Underwriter/s and their respective affiliates are full service financial institutions engaged in various activities, which may include sales and trading, commercial and investment banking, advisory, investment management, investment research, principal investment, hedging, market making, brokerage and other financial and non-financial activities and services. Under certain circumstances, the Underwriter/s and their affiliates may have certain creditor and/or other rights against the City in connection with such activities. In the course of their various business activities, the Underwriter/s and their respective affiliates, officers, directors, and employees may purchase, sell, or hold a broad array of investments and actively trade securities, derivatives, loans, commodities, currencies, credit default swaps, and other financial instruments for their own account and for the accounts of their customers, and such investment and trading activities may involve or relate to assets, securities and/or instruments of the City (directly, as collateral securing other obligations or otherwise) and/or persons and entities with relationships with the City. The Underwriter/s and their respective affiliates may also communicate independent investment recommendations, market color or trading ideas and/or publish or express independent research views in respect of such assets, securities or instruments and may at any time hold, or recommend to clients that they should acquire, long and/or short positions in such assets, securities and instruments.

The Underwriter/s may offer and sell the Bonds to certain dealers (including dealer banks and dealers depositing Bonds into investment trusts) and others at prices lower than the public offering prices shown on the inside cover of this Official Statement. Such initial public offering prices may be changed from time to time by the Underwriter/s.

**MISCELLANEOUS**

Any statements in this Official Statement involving matters of opinion, whether or not expressly so stated, are intended as such and not as representations of fact. This Official Statement is not to be construed as a contract or agreement between the City and the purchasers or Registered Owners and beneficial owners of any of the Bonds.

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The preparation and distribution of this Official Statement have been duly authorized by the Board of Supervisors of the City.

**CITY AND COUNTY OF SAN FRANCISCO**

By: \_\_\_\_\_  
Benjamin Rosenfield  
Controller

**APPENDIX A**  
**CITY AND COUNTY OF SAN FRANCISCO**  
**ORGANIZATION AND FINANCES**



**APPENDIX B**

**COMPREHENSIVE ANNUAL FINANCIAL REPORT  
OF THE CITY AND COUNTY OF SAN FRANCISCO  
FOR THE FISCAL YEAR ENDED JUNE 30, 2021**

**APPENDIX C**

**CITY AND COUNTY OF SAN FRANCISCO  
OFFICE OF THE TREASURER  
INVESTMENT POLICY**

## APPENDIX D

### FORM OF CONTINUING DISCLOSURE CERTIFICATE

#### CITY AND COUNTY OF SAN FRANCISCO GENERAL OBLIGATION REFUNDING BONDS SERIES 2022-R1

This Continuing Disclosure Certificate (the “Disclosure Certificate”) is executed and delivered by the City and County of San Francisco (the “City”) in connection with the issuance of the bonds captioned above (the “Bonds”). The Bonds are issued pursuant to Resolution No. 97-20, adopted by the Board of Supervisors of the City on March 3, 2020 and duly approved by the Mayor of the City on March 13, 2020, and Resolution No. [\_\_\_\_\_] adopted by the Board of Supervisors of the City on [\_\_\_\_\_] , 2022 and duly approved by the Mayor of the City on [\_\_\_\_\_] , 2022 (together, the “Resolution”).

**SECTION 1. Purpose of the Disclosure Certificate.** This Disclosure Certificate is being executed and delivered by the City for the benefit of the Holders and Beneficial Owners of the Bonds and in order to assist the Participating Underwriter/s in complying with Securities and Exchange Commission Rule 15c2-12(b)(5).

**SECTION 2. Definitions.** The following capitalized terms shall have the following meanings:

“Annual Report” shall mean any Annual Report provided by the City pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

“Beneficial Owner” shall mean any person which: (a) has or shares the power, directly or indirectly, to make investment decisions concerning ownership of any Bonds (including persons holding Bonds through nominees, depositories or other intermediaries) including, but not limited to, the power to vote or consent with respect to any Bonds or to dispose of ownership of any Bonds; or (b) is treated as the owner of any Bonds for federal income tax purposes.

“Dissemination Agent” shall mean the City, acting in its capacity as Dissemination Agent under this Disclosure Certificate, or any successor Dissemination Agent designated in writing by the City and which has filed with the City a written acceptance of such designation.

“Financial Obligation” means “financial obligation” as such term is defined in the Rule.

“Holder” shall mean either the registered owners of the Bonds, or, if the Bonds are registered in the name of The Depository Trust Company or another recognized depository, any applicable participant in such depository system.

“Listed Events” shall mean any of the events listed in Section 5(a) and Section 5(b) of this Disclosure Certificate.

“MSRB” shall mean the Municipal Securities Rulemaking Board or any other entity designated or authorized by the Securities and Exchange Commission to receive reports pursuant to the Rule. Until otherwise designated by the MSRB or the Securities and Exchange Commission, filings with the MSRB are to be made through the Electronic Municipal Market Access (EMMA) website of the MSRB currently located at <http://emma.msrb.org>.

“Participating Underwriter” shall mean any of the original underwriters or purchasers of the Bonds required to comply with the Rule in connection with offering of the Bonds.

“Rule” shall mean Rule 15c2-12(b)(5) adopted by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as the same may be amended from time to time.

**SECTION 3. Provision of Annual Reports.**

(a) The City shall, or shall cause the Dissemination Agent to, not later than 270 days after the end of the City’s fiscal year (which is June 30), commencing with the report for the 2021-22 fiscal year (which is due not later than March 27, 2023), provide to the MSRB an Annual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate. If the Dissemination Agent is not the City, the City shall provide the Annual Report to the Dissemination Agent not later than 15 days prior to said date. The Annual Report must be submitted in electronic format and accompanied by such identifying information as is prescribed by the MSRB, and may cross-reference other information as provided in Section 4 of this Disclosure Certificate; provided, that if the audited financial statements of the City are not available by the date required above for the filing of the Annual Report, the City shall submit unaudited financial statements and submit the audited financial statements as soon as they are available. If the City’s fiscal year changes, it shall give notice of such change in the same manner as for a Listed Event under Section 5(e).

(b) If the City is unable to provide to the MSRB an Annual Report by the date required in subsection (a), the City shall send a notice to the MSRB in substantially the form attached as Exhibit A.

(c) The Dissemination Agent shall (if the Dissemination Agent is other than the City), file a report with the City certifying the date that the Annual Report was provided to the MSRB pursuant to this Disclosure Certificate.

**SECTION 4. Content of Annual Reports.** The City’s Annual Report shall contain or incorporate by reference the following information, as required by the Rule:

- (a) the audited general purpose financial statements of the City prepared in accordance with generally accepted accounting principles applicable to governmental entities;
- (b) a summary of budgeted general fund revenues and appropriations;
- (c) a summary of the assessed valuation of taxable property in the City;
- (d) a summary of the *ad valorem* property tax levy and delinquency rate;
- (e) a schedule of aggregate annual debt service on tax-supported indebtedness of the City; and
- (f) a summary of outstanding and authorized but unissued tax-supported indebtedness of the City.

Any or all of the items listed above may be set forth in a document or set of documents, or may be included by specific reference to other documents, including official statements of debt issues of the City or related public entities, which are available to the public on the MSRB website. If the document included by reference is a final official statement, it must be available from the MSRB. The City shall clearly identify each such other document so included by reference.

**SECTION 5. Reporting of Significant Events.**

(a) The City shall give, or cause to be given, notice of the occurrence of any of the following events numbered 1-10 with respect to the Bonds not later than ten business days after the occurrence of the event:

1. Principal and interest payment delinquencies;
2. Unscheduled draws on debt service reserves reflecting financial difficulties;
3. Unscheduled draws on credit enhancements reflecting financial difficulties;
4. Substitution of credit or liquidity providers, or their failure to perform;
5. Issuance by the Internal Revenue Service of proposed or final determination of taxability or of a Notice of Proposed Issue (IRS Form 5701 TEB) or adverse tax opinions;
6. Tender offers;
7. Defeasances;
8. Rating changes;
9. Bankruptcy, insolvency, receivership or similar event of the obligated person; or
10. Default, event of acceleration, termination event, modification of terms, or other similar events under the terms of a Financial Obligation of the City, any of which reflect financial difficulties.

Note: for the purposes of the event identified in subparagraph (9), the event is considered to occur when any of the following occur: the appointment of a receiver, fiscal agent or similar officer for an obligated person in a proceeding under the U.S. Bankruptcy Code or in any other proceeding under State or federal law in which a court or governmental authority has assumed jurisdiction over substantially all of the assets or business of the obligated person, or if such jurisdiction has been assumed by leaving the existing governmental body and officials or officers in possession but subject to the supervision and orders of a court or governmental authority, or the entry of an order confirming a plan of reorganization, arrangement or liquidation by a court or governmental authority having supervision or jurisdiction over substantially all of the assets or business of the obligated person.

(b) The City shall give, or cause to be given, notice of the occurrence of any of the following events numbered 11-18 with respect to the Bonds not later than ten business days after the occurrence of the event, if material:

11. Unless described in paragraph 5(a)(5), other material notices or determinations by the Internal Revenue Service with respect to the tax status of the Bonds or other material events affecting the tax status of the Bonds;
12. Modifications to rights of Bondholders;
13. Unscheduled or contingent Bond calls;
14. Release, substitution, or sale of property securing repayment of the Bonds;

15. Non-payment related defaults;
  16. The consummation of a merger, consolidation, or acquisition involving an obligated person or the sale of all or substantially all of the assets of the obligated person, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms;
  17. Appointment of a successor or additional trustee or the change of name of a trustee; or
  18. Incurrence of a Financial Obligation of the City, if material, or agreement to covenants, events of default, remedies, priority rights, or other similar terms of a Financial Obligation of the City, any of which affect security holders, if material.
- (c) The City shall give, or cause to be given, in a timely manner, notice of a failure to provide the annual financial information on or before the date specified in Section 3, as provided in Section 3(b).
- (d) Whenever the City obtains knowledge of the occurrence of a Listed Event described in Section 5(b), the City shall determine if such event would be material under applicable federal securities laws.
- (e) If the City learns of the occurrence of a Listed Event described in Section 5(a), or determines that knowledge of a Listed Event described in Section 5(b) would be material under applicable federal securities laws, the City shall within ten business days of occurrence file a notice of such occurrence with the MSRB in electronic format, accompanied by such identifying information as is prescribed by the MSRB. Notwithstanding the foregoing, notice of the Listed Event described in subsection 5(b)(13) need not be given under this subsection any earlier than the notice (if any) of the underlying event is given to Holders of affected Bonds pursuant to the Resolution.

**SECTION 6. Termination of Reporting Obligation.** The City's obligations under this Disclosure Certificate shall terminate upon the legal defeasance, prior redemption or payment in full of all of the Bonds. If such termination occurs prior to the final maturity of the Bonds, the City shall give notice of such termination in the same manner as for a Listed Event under Section 5(e).

**SECTION 7. Dissemination Agent.** The City may, from time to time, appoint or engage a Dissemination Agent to assist it in carrying out its obligations under this Disclosure Certificate, and may discharge any such Agent, with or without appointing a successor Dissemination Agent. The Dissemination Agent shall have only such duties as are specifically set forth in this Disclosure Certificate.

**SECTION 8. Amendment; Waiver.** Notwithstanding any other provision of this Disclosure Certificate, the City may amend or waive this Disclosure Certificate or any provision of this Disclosure Certificate, provided that the following conditions are satisfied:

- (a) If the amendment or waiver relates to the provisions of Sections 3(a), 3(b), 4, 5(a) or 5(b), it may only be made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature or status of an obligated person with respect to the Bonds or the type of business conducted;
- (b) The undertaking, as amended or taking into account such waiver, would, in the opinion of the City Attorney or nationally recognized bond counsel, have complied with the

requirements of the Rule at the time of the original issuance of the Bonds, after taking into account any amendments or interpretations of the Rule, as well as any change in circumstances; and

(c) The amendment or waiver either (i) is approved by the owners of a majority in aggregate principal amount of the Bonds or (ii) does not, in the opinion of the City Attorney or nationally recognized bond counsel, materially impair the interests of the Holders.

In the event of any amendment or waiver of a provision of this Disclosure Certificate, the City shall describe such amendment in the next Annual Report, and shall include, as applicable, a narrative explanation of the reason for the amendment or waiver and its impact on the type (or in the case of a change of accounting principles, on the presentation) of financial information or operating data being presented by the City. In addition, if the amendment relates to the accounting principles to be followed in preparing financial statements: (i) notice of such change shall be given in the same manner as for a Listed Event under Section 5; and (ii) the Annual Report for the year in which the change is made should present a comparison (in narrative form and also, if feasible, in quantitative form) between the financial statements as prepared on the basis of the new accounting principles and those prepared on the basis of the former accounting principles.

**SECTION 9. Additional Information.** Nothing in this Disclosure Certificate shall be deemed to prevent the City from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Annual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the City chooses to include any information in any Annual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the City shall have no obligation under this Disclosure Certificate to update such information or include it in any future Annual Report or notice of occurrence of a Listed Event.

**SECTION 10. Default.** In the event of a failure of the City to comply with any provision of this Disclosure Certificate, any Participating Underwriter, Holder or Beneficial Owner of the Bonds may take such actions as may be necessary and appropriate, including seeking mandate or specific performance by court order, to cause the City to comply with its obligations under this Disclosure Certificate; provided that any such action may be instituted only in a federal or state court located in the City and County of San Francisco, State of California. The sole remedy under this Disclosure Certificate in the event of any failure of the City to comply with this Disclosure Certificate shall be an action to compel performance.

**SECTION 11. Beneficiaries.** This Disclosure Certificate shall inure solely to the benefit of the City, the Dissemination Agent, the Participating Underwriter/s and Holders and Beneficial Owners from time to time of the Bonds, and shall create no rights in any other person or entity.

Date: \_\_\_\_\_, 2022

CITY AND COUNTY OF  
SAN FRANCISCO

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Benjamin Rosenfield  
Controller

Approved as to form:

DENNIS J. HERRERA  
CITY ATTORNEY

By: \_\_\_\_\_  
Deputy City Attorney



**EXHIBIT A**

**FORM OF NOTICE TO THE  
MUNICIPAL SECURITIES RULEMAKING BOARD  
OF FAILURE TO FILE ANNUAL REPORT**

Name of City: CITY AND COUNTY OF SAN FRANCISCO  
Name of Bond Issue: CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS  
SERIES 2022-R1  
Date of Issuance: \_\_\_\_\_, 2022

NOTICE IS HEREBY GIVEN to the Municipal Securities Rulemaking Board that the City has not provided an Annual Report with respect to the above-named Bonds as required by Section 3 of the Continuing Disclosure Certificate of the City and County of San Francisco, dated \_\_\_\_\_, 2022. The City anticipates that the Annual Report will be filed by \_\_\_\_\_.

Dated: \_\_\_\_\_

CITY AND COUNTY OF SAN FRANCISCO

By: \_\_\_\_\_ [to be signed only if filed]  
Title \_\_\_\_\_

## APPENDIX E

### DTC AND THE BOOK-ENTRY ONLY SYSTEM

*The information in numbered paragraphs 1-10 of this Appendix E, concerning The Depository Trust Company (“DTC”) and DTC’s book-entry system, has been furnished by DTC for use in official statements and the City takes no responsibility for the completeness or accuracy thereof. The City cannot and does not give any assurances that DTC, DTC Participants or Indirect Participants will distribute to the Beneficial Owners (a) payments of interest or principal with respect to the Bonds, (b) certificates representing ownership interest in or other confirmation or ownership interest in the Bonds, or (c) redemption or other notices sent to DTC or Cede & Co., its nominee, as the Registered Owner of the Bonds, or that they will so do on a timely basis, or that DTC, DTC Participants or DTC Indirect Participants will act in the manner described in this Appendix E. The current “Rules” applicable to DTC are on file with the Securities and Exchange Commission and the current “Procedures” of DTC to be followed in dealing with DTC Participants are on file with DTC. As used in this Appendix E, “Securities” means the Bonds, “Issuer” means the City, and “Agent” means the City Treasurer, acting as the paying agent.*

1. The Depository Trust Company (“DTC”) will act as securities depository for the securities (the “Securities”). The Securities will be issued as fully-registered securities registered in the name of Cede & Co. (DTC’s partnership nominee) or such other name as may be requested by an authorized representative of DTC. One fully-registered Security certificate will be issued for each maturity of the Securities, and will be deposited with DTC.

2. DTC, the world’s largest securities depository, is a limited-purpose trust company organized under the New York Banking Law, a “banking organization” within the meaning of the New York Banking Law, a member of the Federal Reserve System, a “clearing corporation” within the meaning of the New York Uniform Commercial Code, and a “clearing agency” registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 3.5 million issues of U.S. and non-U.S. equity issues, corporate and municipal debt issues, and money market instruments (from over 100 countries) that DTC’s participants (“Direct Participants”) deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized book- entry transfers and pledges between Direct Participants’ accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation (“DTCC”). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly (“Indirect Participants”). DTC is rated “AA+” by Standard & Poor’s. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at [www.dtcc.com](http://www.dtcc.com). The information presented on each website is **not** incorporated by reference as part of this Official Statement.

3. Purchases of Securities under the DTC system must be made by or through Direct Participants, which will receive a credit for the Securities on DTC’s records. The ownership interest of each actual purchaser of each Security (“Beneficial Owner”) is in turn to be recorded on the Direct and Indirect Participants’ records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the Securities are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial

Owners. Beneficial Owners will not receive certificates representing their ownership interests in Securities, except in the event that use of the book-entry system for the Securities is discontinued.

4. To facilitate subsequent transfers, all Securities deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of Securities with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the Securities; DTC's records reflect only the identity of the Direct Participants to whose accounts such Securities are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

5. Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

6. Redemption notices shall be sent to DTC. If less than all of the Securities of a maturity are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such maturity to be redeemed.

7. Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to Securities unless authorized by a Direct Participant in accordance with DTC's MALI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to Issuer as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts Securities are credited on the record date (identified in a listing attached to the Omnibus Proxy).

8. Redemption proceeds, distributions, and dividend payments on the Securities will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from Issuer or Agent, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, Agent, or Issuer, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, distributions, and dividend payments to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of Issuer or Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.

9. DTC may discontinue providing its services as depository with respect to the Securities at any time by giving reasonable notice to Issuer or Agent. Under such circumstances, in the event that a successor depository is not obtained, Security certificates are required to be printed and delivered.

10. Issuer may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, Security certificates will be printed and delivered to DTC.

**APPENDIX F**

**PROPOSED FORM OF OPINION OF CO-BOND COUNSEL**



**[\$Par Amount]  
CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS  
SERIES 2022-R1**

**PURCHASE CONTRACT**

[Sale Date]

City and County of San Francisco  
1 Dr. Carlton B. Goodlett Place, Room 336  
San Francisco, California 94102

Ladies and Gentlemen:

The undersigned [Representative] (“Representative”), on its own behalf and as representative of [Underwriters] (“Underwriters”), offers to enter into the following agreement with the City and County of San Francisco (“City”). Upon the acceptance of this offer by the City, this Purchase Contract will be binding upon the City and the Underwriters. This offer is made subject to the acceptance of this Purchase Contract by the City on or before 5:00 P.M. California time on the date hereof and, if not so accepted, will be subject to withdrawal by the Underwriters upon written notice (by facsimile transmission or otherwise) from the Representative delivered to the City at any time prior to the acceptance of this Purchase Contract by the City. If the Underwriters withdraw this offer, or the Underwriters’ obligation to purchase the general obligation bonds captioned above (“Bonds”) is otherwise terminated pursuant to Section 8(c) hereof, then and in such case the City shall be without any further obligation to the Underwriters, including the payment of any costs set forth under Section 10(b) hereof, and the City shall be free to sell the Bonds to any other party.

Capitalized terms used in this Purchase Contract and not otherwise defined herein shall have the respective meanings set forth for such terms in the Resolutions (as hereinafter defined).

Section 1. Purchase and Sale. Upon the terms and conditions and upon the basis of the representations, warranties and agreements set forth in this Purchase Contract, the Underwriters hereby jointly and severally agree to purchase from the City, and the City agrees to sell and deliver to the Underwriters, all (but not less than all) of the [\$Par Amount] aggregate principal amount of Bonds.

The Bonds shall be dated the date of delivery thereof and shall have the maturities, subject to the right of prior prepayment, and bear interest at the rates per annum and have the yields all as set forth on Schedule I attached hereto. The purchase price for the Bonds shall be [\$Purchase Price], calculated as the aggregate principal amount of the Bonds in the amount of [\$Par Amount], less an aggregate underwriters’ discount in the amount of [\$Underwriter’s Discount].

Interest with respect to the Bonds will be exempt from federal income taxation and from State of California personal income taxation, all as further described in the Official Statement, dated the date hereof, and relating to the Bonds (as amended and supplemented, the “Official Statement”).

Section 2. Official Statement. The City ratifies, approves and confirms the distribution of the Preliminary Official Statement with respect to the Bonds, dated [POS Date] (together with the appendices thereto, any documents incorporated therein by reference, and any supplements or amendments thereto, the “Preliminary Official Statement”), in connection with the offering and sale of the Bonds by the Underwriters prior to the availability of the Official Statement. The City represents that the Preliminary Official Statement was deemed final as of its date for purposes of Rule 15c2-12 promulgated by the Securities and Exchange Corporation under the Securities Exchange Act of 1934, as amended (“Rule 15c2-12”), except for the omission of offering prices, interest rates, selling compensation, aggregate principal amount, principal amount per maturity, delivery date, ratings and other terms of the Bonds depending on such matters.

The City shall provide the Underwriters, within 7 business days after the date hereof (but in any event at least 2 business days prior to the Closing Date (as defined herein)) with a reasonable number of copies of the Official Statement in the form of the Preliminary Official Statement with such changes thereto as have been approved by the Representative (which approval shall not be unreasonably withheld), as requested by the Representative, for distribution. The City authorizes and approves the distribution by the Underwriters of the Official Statement in connection with the offering and sale of the Bonds. The City authorizes the Representative to file, and the Representative hereby agrees to file at or prior to the Closing Date (as defined herein), the Official Statement with Municipal Securities Rulemaking Board Rule G-32 (“MSRB”), or its designees. The Official Statement, including the appendices thereto, any documents incorporated therein by reference, and any supplements or amendments thereto on or prior to the Closing Date is herein referred to as the “Official Statement.”

Section 3. The Bonds and City Documents. The Bonds shall be as described in and shall be issued and secured under the provisions of the following resolutions (collectively, referred to herein as, the “Resolutions”):

- Resolution No. 97-20 (“Resolution 97-20”), adopted by the Board of Supervisors of the City on March 3, 2020 and approved by the Mayor of the City on March 13, 2020 (as amended by Resolution No. 130-21, adopted by the Board of Supervisors of the City on March 23, 2021 and approved by the Mayor of the City on April 2, 2021); and
- Resolution No. [ ]-22, adopted by the Board of Supervisors of the City on [ ], 2022 and approved by the Mayor of the City on [ ], 2022.

Section 4. Description of the Bonds. The Bonds shall be payable, and shall be subject to prepayment prior to their respective stated maturities, as provided in the Resolutions and as described in the Official Statement. The Bonds are secured by *ad valorem* taxes that the Board of Supervisors of the City has the power and is obligated, and under the Resolutions has covenanted,

to levy without limitation as to rate or amount upon all property subject to taxation by the City (except certain property which is taxable at limited rates) for the payment of the principal of and interest on the Bonds when due.

Section 5. Purpose of the Bonds. The Bonds are being issued for the purpose of providing funds to (a) current refund certain outstanding bonds of the City (“Refunded Bonds”), and (b) pay costs of issuance of the Bonds.

This Purchase Contract and the Continuing Disclosure Certificate are sometimes referred to in this Purchase Contract as the “City Documents.”

Section 6. City Representations, Covenants and Agreements. The City represents and covenants and agrees with each of the Underwriters that as of the date hereof:

(a) The City has full legal right, power and authority to enter into the City Documents, to approve the Resolutions, and to observe, perform and consummate the covenants, agreements and transactions contemplated by the City Documents and the Resolutions; by all necessary official action of the City, the City has duly adopted the Resolutions prior to or concurrently with the acceptance hereof and has approved the Preliminary Official Statement and the Official Statement; the Resolutions are in full force and effect and have not been amended, modified, rescinded or challenged by referendum; the City has duly authorized and approved the execution and delivery of, and the performance by the City of its obligations contained in, the Resolutions and the City Documents; the City has duly authorized and approved the execution and delivery of the Official Statement; and the City is in compliance in all material respects with the obligations in connection with the execution and delivery of the Bonds on its part contained in the Resolutions and the City Documents.

(b) As of the date thereof, the Preliminary Official Statement (except for information regarding The Depository Trust Company (“DTC”) and its book-entry only system) did not contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made therein, in the light of the circumstances under which they were made, not misleading.

(c) From the date of delivery of the Official Statement (as hereinafter defined) up to and including the end of the underwriting period (as such term is defined in Rule 15c2-12), the Official Statement (except for information regarding DTC and its book-entry only system) does not and will not contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made therein, in the light of the circumstances under which they were made, not misleading. For purposes of this Purchase Contract, the end of the underwriting period shall be deemed to be the Closing Date (as hereinafter defined), unless the Underwriters notify the City to the contrary on or prior to such date.

(d) If the Official Statement is supplemented or amended pursuant to Section 4(e), at the time of each supplement or amendment thereto and at all times subsequent thereto up to and including the Closing Date or the end of the underwriting



period, as the case may be, the Official Statement as so supplemented or amended (except for information regarding DTC and its book-entry only system) will not contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made therein, in the light of the circumstances under which they were made, not misleading.

(e) If between the date of delivery of the Official Statement and the date that is twenty-five days after the end of the underwriting period (i) any event occurs or any fact or condition becomes known to the City that might or would cause the Official Statement, as then supplemented or amended, to contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made therein, in the light of the circumstances under which they were made, not misleading, the City shall notify the Representative thereof, and (ii) if in the reasonable opinion of the City or the Representative such event, fact or condition requires the preparation and publication of a supplement or amendment to the Official Statement, the City will at its expense supplement or amend the Official Statement in a form and in a manner approved by the Representative, which approval shall not be unreasonably withheld.

(f) The City is not in material violation of, or in material breach of or in material default under, any applicable constitutional provision, charter provision, law or administrative regulation or order of the State or the United States of America or any applicable judgment or decree or any loan agreement, indenture, bond, note, resolution, or other agreement or instrument to which the City is a party or to which the City or any of its properties is otherwise subject, and no event has occurred and is continuing which, with the passage of time or the giving of notice, or both, would constitute a material default or event of default under any such instrument; and the execution and delivery of the City Documents, the adoption of the Resolutions and compliance with the provisions of the City Documents and the Resolutions will not conflict with or constitute a material breach of or material default under any constitutional provision, charter provision, law, administrative regulation, order, judgment, court decree, loan agreement, indenture, bond, note, resolution, agreement or other instrument to which the City is subject, or by which it or any of its properties is bound, nor will any such execution, delivery, adoption or compliance result in the creation or imposition of any lien, charge or other security interest or encumbrance of any nature whatsoever upon any of its properties or under the terms of any such law, regulation or instrument, except as permitted by the City Documents and the Resolutions.

(g) There is no action, suit, proceeding, inquiry or investigation, at law or in equity, before or by any court, government agency, public board or body, pending, with service of process having been accomplished, or to the best knowledge of the City after due inquiry, threatened by a prospective party or their counsel in writing addressed to the City, (i) in any way questioning the corporate existence of the City or the titles of the officers of the City to their respective offices; (ii) in any way contesting, affecting or seeking to prohibit, restrain or enjoin the execution or delivery of any of the Bonds, or the payment of the principal and interest with respect to the Bonds, or the application of the proceeds of the Bonds; (iii) in any way contesting or affecting the validity of the Bonds or the tax-exempt status of the interest on the Bonds, the Resolutions, or the City Documents,

or contesting the powers of the City or any authority for the execution and delivery of the Bonds, the approval of the Resolutions or the execution and delivery by the City of the City Documents or the Official Statement; (iv) which would likely result in any material adverse change relating to the business, operations or financial condition of the City or the City's ability to levy and collect the *ad valorem* property taxes securing the Bonds, or otherwise satisfy its payment obligations with respect to the Bonds; or (v) contesting the completeness or accuracy of the Preliminary Official Statement or the Official Statement or asserting that the Preliminary Official Statement or the Official Statement contained any untrue statement of a material fact or omitted to state a material fact necessary in order to make the statements made therein, in the light of the circumstances under which they were made, not misleading.

(h) The City will furnish such information, execute such instruments and take such other action not inconsistent with law or established policy of the City in cooperation with the Representative as may be reasonably requested (i) to qualify the Bonds for offer and sale under the Blue Sky or other securities laws and regulations of such states and other jurisdictions of the United States of America as may be designated by the Representative, and (ii) to determine the eligibility of the Bonds for investment under the laws of such states and other jurisdictions; provided, that the City shall not be required to execute a general or special consent to service of process or qualify to do business in connection with any such qualification or determination in any jurisdiction.

(i) The City Documents, when executed or adopted by the City, and the Bonds, when duly authenticated and delivered, will be legal, valid and binding obligations of the City enforceable in accordance with their respective terms, subject to bankruptcy, insolvency, reorganization, moratorium, other laws affecting creditors' rights generally, and to limitations on remedies against cities and counties under California law.

(j) All material authorizations, approvals, licenses, permits, consents and orders of any governmental authority, legislative body, board, court, agency or commission having jurisdiction of the matter which are required for the due authorization of, which would constitute a condition precedent to, or the absence of which would materially adversely affect the due performance by the City of, its respective obligations under City Documents and the Resolutions have been duly obtained or when required for future performance are expected to be obtained, except for such approvals, consents and orders as may be required under the Blue Sky or securities laws of any state in connection with the offering and sale of the Bonds.

(k) The financial statements of the City for the fiscal year ended June 30, 2019, set forth as an Appendix to the Official Statement fairly present the financial position of the City as of the dates indicated and the results of its operations, the sources and uses of its cash and the changes in its fund balances for the periods therein specified to the extent included therein and, other than as set forth in the Official Statement, were prepared in conformity with generally accepted accounting principles applied on a consistent basis.

(l) The City has never defaulted in the payment of principal or interest with respect to any of its general obligation bonds.

(m) The City will undertake, pursuant to the Resolutions and a Continuing Disclosure Certificate to provide certain annual financial information and notices of the occurrence of certain events, if material, pursuant to paragraph (b)(5) of Rule 15c2-12. An accurate description of this undertaking is set forth in the Preliminary Official Statement and will also be set forth in the Official Statement. The City has been and is in compliance with its continuing disclosure obligations under Rule 15c2-12, as described in the Official Statement.

(n) Between the date hereof and the Closing Date, the City will not supplement or amend the City Documents, the Resolutions or the Official Statement in any respect that is material to the obligations of the City under this Purchase Contract without the prior written consent of the Representative, which consent shall not be unreasonably withheld.

Section 7. Underwriters' Representations, Covenants and Agreements. Each of the Underwriters represents and covenants and agrees with the City that:

(a) The Representative has been duly authorized to enter into this Purchase Contract and to act hereunder by and on behalf of the Underwriters. Any authority, discretion or other power conferred upon the Underwriters by this Purchase Contract may be exercised jointly by all of the Underwriters or by the Representative on their behalf.

(b) It shall comply with the San Francisco Business Tax Resolution and shall, if not otherwise exempt from such resolution, provide to the City a Business Tax Registration Certificate on or prior to the date hereof.

(c) It shall comply with Chapter 12B of the San Francisco Administrative Code, entitled "Nondiscrimination in Contracts," which is incorporated herein by this reference.

Section 8. Offering. It shall be a condition to the City's obligations to sell and to deliver the Bonds to the Underwriters and to the Underwriters' obligations to purchase and to accept delivery of the Bonds that the entire \$[Par Amount] principal amount of the Bonds shall be issued, sold and delivered by or at the direction of the City and purchased, accepted and paid for by the Underwriters at the Closing. On or prior to the Closing, the Representative will provide the City with information regarding the reoffering prices and yields on the Bonds, in such form as the City may reasonably request.

The Underwriters agree to make a bona fide public offering of all the Bonds, at prices not in excess of the initial public offering prices as set forth in the Official Statement. The Underwriters may offer and sell the Bonds to certain dealers (including dealers depositing the Bonds into investment trusts) and others at prices lower than the public offering price stated on the cover of the Official Statement. Each of the Underwriters will provide, consistent with the requirements of MSRB, for the delivery of a copy of the Official Statement to each customer who purchases a Bond during the underwriting period. Each of the Underwriters further agree that it will comply with applicable laws and regulations, including without limitation Rule 15c2-12, in connection with the offering and sale of the Bonds.

Section 9. Establishment of Issue Price.

(a) [The Representative, on behalf of the Underwriters, agrees to assist the City in establishing the issue price of the Bonds and shall execute and deliver to the City at Closing an “issue price” or similar certificate, substantially in the form attached hereto as **Exhibit D**, together with the supporting pricing wires or equivalent communications, with such modifications as may be appropriate or necessary, in the reasonable judgment of the Representative, the City and Co-Bond Counsel (as defined below), to accurately reflect, as applicable, the sales price or prices or the initial offering price or prices to the public of the Bonds.

(b) [Except for the Hold-the-Price Maturities described in subsection (c) below and Schedule I attached hereto,] the City will treat the first price at which 10% of each maturity of the Bonds (the “**10% test**”) is sold to the public as the issue price of that maturity (if different interest rates apply within a maturity, each separate CUSIP number within that maturity will be subject to the 10% test). Schedule I attached hereto sets forth the maturities of the Bonds for which the 10% test has been satisfied as of the date of this Purchase Contract (the “**10% Test Maturities**”) and the prices at which the Underwriters have sold such 10% Test Maturities to the public.

(c) [With respect to the maturities of the Bonds that are not 10% Test Maturities, as described in Schedule I attached hereto (the “**Hold-the-Price Maturities**”), the Representative confirms that the Underwriters have offered such maturities of the Bonds to the public on or before the date of this Purchase Contract at the offering price or prices (the “**initial offering price**”), or at the corresponding yield or yields, set forth in Schedule I attached hereto. The City and the Representative, on behalf of the Underwriters, agree that the restrictions set forth in the next sentence shall apply to the Hold-the-Price Maturities, which will allow the City to treat the initial offering price to the public of each such maturity as of the sale date as the issue price of that maturity (the “**hold-the-offering-price rule**”). So long as the hold-the-offering-price rule remains applicable to any maturity of the Hold-the-Price Maturities, the Underwriters shall neither offer nor sell unsold bonds of such maturity of the Hold-the-Price Maturities to any person at a price that is higher than the initial offering price to the public during the period starting on the sale date and ending on the earlier of the following:

- (i) the close of the fifth (5th) business day after the sale date; or
- (ii) the date on which the Underwriters have sold at least 10% of that maturity of the Hold-the-Price Maturities to the public at a price that is no higher than the initial offering price to the public.

The Representative shall advise the City promptly after the close of the fifth (5th) business day after the sale date whether the Underwriters have sold 10% of that maturity of the Hold-the-Price Maturities to the public at a price that is no higher than the initial offering price to the public.]

[(c)(d)] The Representative confirms that:

- (i) any agreement among underwriters, any selling group agreement and each third-party distribution agreement (to which the Representative is a party) relating to the initial sale of the Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group and each broker-dealer that is a party to such third-party distribution agreement, as applicable:

(A)(i) to report the prices at which it sells to the public the unsold Bonds of each maturity allocated to it, whether or not the Closing Date has occurred, until either all Bonds of that maturity allocated to it have been sold or it is notified by the Representative that the 10% test has been satisfied as to the Bonds of that maturity, provided that, the reporting obligation after the Closing Date may be at reasonable periodic intervals or otherwise upon request of the Representative, and (ii) to comply with the hold-the-offering-price rule, if applicable, if and for so long as directed by the Representative and as set forth in the related pricing wires,

(B) to promptly notify the Representative of any sales of Bonds that, to its knowledge, are made to a purchaser who is a related party to an underwriter participating in the initial sale of the Bonds to the public (each such term being used as defined below),

(C) to acknowledge that, unless otherwise advised by the underwriter, dealer or broker-dealer, the Representative shall assume that each order submitted by the underwriter, dealer or broker-dealer is a sale to the public.

(ii) any agreement among underwriters or selling group agreement relating to the initial sale of the Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter or dealer that is a party to a third-party distribution agreement to be employed in connection with the initial sale of the Bonds to the public to require each broker-dealer that is a party to such third-party distribution agreement to (A) report the prices at which it sells to the public the unsold Bonds of each maturity allocated to it, whether or not the Closing Date has occurred, until either all Bonds of that maturity allocated to it have been sold or it is notified by the Representative or such underwriter or dealer that the 10% test has been satisfied as to the Bonds of that maturity, provided that, the reporting obligation after the Closing Date may be at reasonable periodic intervals or otherwise upon request of the Representative or such underwriter or dealer, and (B) comply with the hold-the-offering-price rule, if applicable, if and for so long as directed by the Representative or the underwriter or the dealer and as set forth in the related pricing wires.

[(d)(e)] The City acknowledges that, in making the representations set forth in this subsection, the Representative will rely on (i) the agreement of each underwriter to comply with the requirements for establishing the issue price of the Bonds, including, but not limited to, its agreement to comply with the hold-the-offering-price rule, if applicable to the Bonds, as set forth in an agreement among underwriters and the related pricing wires, (ii) in the event a selling group has been created in connection with the initial sale of the Bonds to the public, the agreement of each dealer who is a member of the selling group to comply with the requirements for establishing issue price of the Bonds, including, but not limited to, its agreement to comply with the hold-the-offering-price rule, if applicable to the Bonds, as set forth in a selling group agreement and the related pricing wires, and (iii) in the event that an underwriter or dealer who is a member of the selling group is a party to a third-party distribution agreement that was employed in connection with the initial sale of the Bonds to the public, the agreement of each broker-dealer that is a party to such agreement to comply with the requirements for establishing the issue price of the Bonds, including, but not limited to, its agreement to comply with the hold-the-offering-price rule, if applicable, as set forth in the third-party distribution agreement and the related pricing wires. The City further acknowledges that each underwriter shall be solely liable for its failure to comply with its agreement to adhere to the requirements for establishing issue price of the Bonds, including, but not limited to, its agreement to comply with the hold-the-offering-price rule, if applicable to the Bonds, and that no underwriter shall be liable for the failure of

any other underwriter, or of any dealer who is a member of a selling group, or of any broker-dealer that is a party to a third-party distribution agreement, to comply with its corresponding agreement to comply with the requirements for establishing the issue price of the Bonds, including, but not limited to, its agreement to comply with the hold-the-offering-price rule, if applicable to the Bonds.

[(e)(f)] The Underwriters acknowledge that sales of any Bonds to any person that is a related party to an underwriter participating in the initial sale of the Bonds to the public (each such term being used as defined below) shall not constitute sales to the public for purposes of this section. Further, for purposes of this section:

(i) “*public*” means any person other than an underwriter or a related party,

(ii) “*underwriter*” means (A) any person that agrees pursuant to a written contract with the City (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the public and (B) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (A) to participate in the initial sale of the Bonds to the public (including a member of a selling group or a party to a third-party distribution agreement participating in the initial sale of the Bonds to the public),

(iii) a purchaser of any of the Bonds is a “*related party*” to an underwriter if the underwriter and the purchaser are subject, directly or indirectly, to (A) more than 50% common ownership of the voting power or the total value of their stock, if both entities are corporations (including direct ownership by one corporation of another), (B) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (C) more than 50% common ownership of the value of the outstanding stock of the corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other), and

(iv) “*sale date*” means the date of execution of this Purchase Contract by all parties.

Section 10. Closing. At [8:30] a.m., California time, on [Closing Date], or at such other time as shall have been mutually agreed upon by the City and the Representative (the “Closing Date” or the “Closing”), the City will deliver or cause to be delivered to the account of the Representative (through DTC) the Bonds duly executed on behalf of the City, together with the other certificates, opinions and documents set forth in Section 11(d); and the Representative will accept such delivery (through DTC) and pay by wire transfer the purchase price of the Bonds set forth in Section 1.

Payment for the delivery of the Bonds shall be coordinated through the Controller’s Office of Public Finance of the City, in San Francisco, California, or at such other place as may be mutually agreed upon by the City and the Underwriters. Such payment and delivery is called the “Closing.” The Representative shall order CUSIP identification numbers and the City shall cause such CUSIP identification numbers to be printed on the Bonds, but neither the failure to print any such number on any Bond nor any error with respect thereto shall constitute cause for failure or

refusal by the Representative to accept delivery of and pay for the Bonds in accordance with the terms of this Purchase Contract. Physical delivery of the Bonds shall be made to the City Treasurer, as agent for DTC under the Fast Automated Securities Transfer System, or as otherwise instructed by the Underwriters, and will be in printed form, will be prepared and delivered in registered form and will be registered in the name of Cede & Co., as nominee of DTC. The Bonds will be made available to the Representative for checking not less than 2 business days prior to the Closing.

Section 11. Closing Conditions. The Underwriters have entered into this Purchase Contract in reliance upon the representations and warranties of the City contained herein and to be contained in the documents and instruments to be delivered at the Closing and upon the performance by the City of the obligations to be performed hereunder and under such documents and instruments to be delivered at or prior to the Closing, and the Underwriters' obligations under this Purchase Contract are and shall also be subject to the following conditions:

(a) the representations and warranties of the City herein shall be true, complete and correct on the date thereof and on and as of the Closing Date, as if made on the Closing Date;

(b) at the time of the Closing, the City Documents shall be in full force and effect and shall not have been amended, modified or supplemented, and the Official Statement shall not have been amended, modified or supplemented, except as may have been agreed to by the Representative;

(c) (1) the Underwriters shall have the right to cancel their obligation to purchase the Bonds by written notification from the Representative to the City if at any time after the date of this Purchase Contract and prior to the Closing:

(i) any event shall have occurred or any fact or condition shall have become known which, in the sole reasonable judgment of the Underwriters following consultation with the City, Co-Bond Counsel and Co-Disclosure Counsel (both as hereinafter defined), either (A) makes untrue or incorrect in any material respect any statement or information contained in the Official Statement or (B) is not reflected in the Official Statement but should be reflected therein in order to make the statements and information contained therein not misleading in any material respect; or

(ii) legislation shall be enacted, or a decision by a court of the United States shall be rendered, or any action shall be taken by, or on behalf of, the Securities and Exchange Commission (SEC) which in the reasonable opinion of the Underwriters has the effect of requiring the Bonds to be registered under the Securities Act of 1933, as amended, or requires the qualification of the Resolutions under the Trust Indenture Act of 1939, as amended, or any laws analogous thereto relating to governmental bodies; or

(iii) any national securities exchange, the Comptroller of the Currency, or any other governmental authority, shall impose as to the Bonds or obligations of

the general character of the Bonds, any material restrictions not now in force, or increase materially those now in force, with respect to the extension of credit by, or the charge to the net capital requirements of, the Underwriters.

(iv) any state blue sky or securities commission or other governmental agency or body shall have withheld registration, exemption or clearance of the offering of the Bonds as described herein, or issued a stop order or similar ruling relating thereto;

(2) The Underwriters shall have the further right to cancel their obligation to purchase the Bonds by written notification from the Representative to the City if at any time after the date of this Purchase Contract and prior to the Closing any of the following occurs and in the reasonable judgment of the Representative would have the effect of materially adversely affecting, directly or indirectly, the market price or marketability of the Bonds, the ability of the Underwriters to enforce contracts for the Bonds or the sale at the contemplated offering price by the Underwriters of the Bonds:

(i) there shall have occurred any materially adverse change in the affairs or financial condition of the City, except for changes which the Official Statement discloses are expected to occur;

(ii) there shall have occurred or any notice shall have been given of any, downgrading, suspension, withdrawal, or negative change in credit watch status by Moody's Investors Service, S&P Global Ratings and Fitch Ratings Inc. or any other national rating service to any of the City's obligations (including the ratings to be accorded the Bonds);

(iii) any proceeding shall have been commenced or be threatened in writing by the SEC against the City;

(iv) an amendment to the Constitution of the United States or the State of California shall have been passed or legislation shall have been introduced in or enacted by the Congress of the United States or the California legislature or legislation pending in the Congress of the United States shall have been amended or legislation shall have been recommended to the Congress of the United States or to the California legislature or otherwise endorsed for passage (by press release, other form of notice or otherwise) by the President of the United States, the Treasury Department of the United States, the Internal Revenue Service or the Chairman or ranking minority member of the Committee on Finance of the United States Senate or the Committee on Ways and Means of the United States House of Representatives, or legislation shall have been proposed for consideration by either such Committee by any member thereof or presented as an option for consideration by either such Committee by the staff of such Committee or by the staff of the Joint Committee on Taxation of the Congress of the United States, or legislation shall have been favorably reported for passage to either House of the Congress of the United States by a Committee of such House to which such legislation has been referred for consideration, or a decision shall have been rendered by a court of the



United States or of the State of California or the Tax Court of the United States, or a ruling shall have been made or a regulation or temporary regulation shall have been proposed or made or any other release or announcement shall have been made by the Treasury Department of the United States, the Internal Revenue Service or other federal or State of California authority, with respect to federal or State of California taxation upon revenues or other income of the general character to be derived pursuant to the Resolutions which may have the purpose or effect, directly or indirectly, of affecting the tax status of the City, its property or income, its securities (including the Bonds) or any tax exemption granted or authorized by State of California legislation or, in the reasonable judgment of the Representative, materially and adversely affecting the market for the Bonds or the market price generally of obligations of the general character of the Bonds;

(v) the declaration of war or engagement in, or escalation of, military hostilities by the United States or the occurrence of any other national emergency or calamity relating to the effective operation of the government of, or the financial community in, the United States;

(vi) the declaration of a general banking moratorium by federal, New York or California authorities, or the general suspension of trading on any national securities exchange or the establishment of minimum prices on such national securities exchanges, or the establishment of material restrictions (not in force as the date hereof) upon trading securities generally by any governmental authority or any national securities exchange or a material disruption in commercial banking or securities settlement or clearances services shall have occurred; or

(vii) an order, decree or injunction of any court of competent jurisdiction, or order, ruling, regulation or official statement by the SEC, or any other governmental agency having jurisdiction of the subject matter, issued or made to the effect that the delivery, offering or sale of obligations of the general character of the Bonds, or the delivery, offering or sale of the Bonds, including any or all underlying obligations, as contemplated hereby or by the Official Statement, is or would be in violation of the federal securities laws as amended and then in effect;

(vii) the New York Stock Exchange or other national securities exchange or any governmental authority, shall impose, as to the Bonds or as to obligations of the general character of the Bonds, any material restrictions not now in force, or increase materially those now in force, with respect to the extension of credit by, or the charge to the net capital requirements of, Underwriters;

(viii) the purchase of and payment for the Bonds by the Underwriters, or the resale of the Bonds by the Underwriters, on the terms and conditions herein provided shall be prohibited by any applicable law, governmental authority, board, agency or commission.

(d) at or prior to the Closing, the Underwriters shall have received each of the following documents:

- (1) the Official Statement, together with any supplements or amendments thereto in the event the Official Statement has been supplemented or amended, with the Official Statement and each supplement or amendment (if any) signed on behalf of the City by its authorized officer;
- (2) copies of the adopted Resolutions, certified by the Clerk of the Board of Supervisors as having been duly enacted by the Board of Supervisors of the City and as being in full force and effect;
- (3) a certificate of the City executed by its authorized officer(s), substantially in the form attached hereto as **Exhibit B**;
- (4) an opinion of the City Attorney of the City addressed solely to the City substantially in the form acceptable to Underwriters' Counsel;
- (5) unqualified opinions of Kutak Rock LLP and Amira Jackmon, Attorney at Law ("Co-Bond Counsel"), in substantially the form set forth in Appendix F to the Official Statement;
- (6) supplemental opinions of Co-Bond Counsel, addressed to the City and the Underwriters, dated the Closing Date and substantially in the form attached hereto as **Exhibit C**;
- (7) a Negative Assurance Letter from Hawkins Delafield & Wood LLP and Stradling, Yocca, Carlson & Rauth LLP ("Co-Disclosure Counsel"), addressed and in form and substance acceptable to the City and the City Attorney, with a reliance letter to the Representative;
- (8) a negative assurance letter of [Underwriters' Counsel], Underwriters' Counsel ("Underwriters' Counsel"), dated the Closing Date and addressed to the Underwriters in form and substance acceptable to the Underwriters;
- (9) defeasance opinions of Co-Bond Counsel;
- (10) evidence of required filings with the California Debt and Investment Advisory Commission;
- (11) evidence satisfactory to the Representative that Moody's Investors Service, Inc., Standard & Poor's Ratings Services and Fitch, Inc. have assigned ratings to the Bonds set forth in the Preliminary Official Statement;
- (12) the Continuing Disclosure Certificate duly executed by the City;
- (13) Escrow Agreement, by and between the City and [Escrow Bank], as escrow agent (the "Escrow Agent");
- (14) a Certificate of the Escrow Agent;

(15) Opinion of Counsel to Escrow Agent;

(16) Certificate of Controller as required by Section 4(c)(i) of Resolution No. 97-20 regarding present value debt service savings;

(17) a Verification Report of [\_\_\_\_\_] (the “Verification Agent”) stating that the amounts and investments to be deposited in the escrow accounts to be established in the Escrow Agreement will be sufficient to pay when due the principal of and interest on the Refunded Bonds;

(18) such additional legal opinions, certificates, instruments or other documents as the Representative may reasonably request to evidence the truth and accuracy, as of the date of this Purchase Contract and as of the Closing Date, of the City’s representations and warranties contained herein and of the statements and information contained in the Official Statement and the due performance or satisfaction by the City on or prior to the Closing Date of all agreements then to be performed and all conditions then to be satisfied by the City.

All of the opinions, letters, certificates, instruments and other documents mentioned in this Purchase Contract shall be deemed to be in compliance with the provisions of this Purchase Contract if, but only if, they are in form and substance satisfactory to the Representative and Underwriters’ Counsel (provided that the letter described in subsection (d)(9) above shall be deemed satisfactory for purposes of this paragraph). If the City is unable to satisfy the conditions to the obligations of the Underwriters to purchase, to accept delivery of and to pay for the Bonds contained in this Purchase Contract, or if the obligations of the Underwriters to purchase, to accept delivery of and to pay for the Bonds are terminated for any reason permitted by this Purchase Contract, this Purchase Contract shall terminate and neither the Underwriters nor the City shall be under further obligations hereunder, except that the respective obligations of the City and the Underwriters set forth in Section 10 of this Purchase Contract shall continue in full force and effect.

Section 12. Expenses.

(a) Except for those expenses assigned to the Underwriters pursuant to Section 10(b) hereof, the Underwriters shall be under no obligation to pay, and the City shall pay, any expenses incident to the performance of the City’s obligations under this Purchase Contract and the fulfillment of the conditions imposed hereunder, including but not limited to: (i) the fees and disbursements of Co-Bond Counsel, Co-Disclosure Counsel and Fieldman, Rolapp & Associates and Ross Financial (the “Co-Municipal Advisors”); (ii) the fees and disbursements of any counsel, auditors, engineers, consultants or others retained by the City in connection with the transactions contemplated herein; (iii) the costs of preparing and printing the Bonds; (iv) the costs of the printing of the Official Statement (and any amendment or supplement prepared pursuant to Section 4(e) of this Purchase Contract); and (v) any fees charged by investment rating agencies for the rating of the Bonds. The City shall pay for expenses incurred on behalf of its employees which are directly related to the offering of the Bonds, including, but not limited to, meals, transportation, and lodging of those employees.

(b) The Underwriters shall pay (from the expense component of the underwriting discount) all expenses incurred by the Underwriters in connection with the offering and distribution of the Bonds, including but not limited to: (i) all advertising expenses in connection with the offering of the Bonds; (ii) the costs of printing the Blue Sky memorandum used by the Underwriters, (iii) all out-of-pocket disbursements and expenses incurred by the Underwriters in connection with the offering and distribution of the Bonds, including the fees of the CUSIP Service Bureau for the assignment of CUSIP numbers; and (iv) all other expenses incurred by the Underwriters in connection with the offering and distribution of the Bonds, including the fees and disbursements of Underwriters' Counsel and the fees of Digital Assurance Certification, L.L.C. for a continuing disclosure compliance review. The Underwriters are required to pay fees to the California Debt and Investment Advisory Commission in connection with the offering of the Bonds. Notwithstanding that such fees are solely the legal obligation of the Underwriters, the City agrees to reimburse the Underwriters (by way of paying the expense component of the underwriting discount) for such fees.

Section 13. Notices. Any notice or other communication to be given to the City under this Purchase Contract may be given by delivering the same in writing to the City at the address set forth above and any notice or other communication to be given to the Underwriters under this Purchase Contract may be given by delivering the same in writing to the Representative:

Section 14. Parties in Interest. This Purchase Contract is made solely for the benefit of the City and the Underwriters (including the successors or assigns of the Underwriters), and no other person shall acquire or have any right hereunder or by virtue of this Purchase Contract. All of the representations, warranties and agreements of the City contained in this Purchase Contract shall remain operative and in full force and effect, regardless of: (i) any investigations made by or on behalf of the Underwriters; (ii) delivery of and payment for the Bonds, pursuant to this Purchase Contract; and (iii) any termination of this Purchase Contract.

Section 15. Mandatory City Contracting Provisions. The provisions set forth in **Exhibit A**, attached hereto, are incorporated herein by this reference.

Section 16. Invalid or Unenforceable Provisions. In the event that any provision of this Purchase Contract shall be held invalid or unenforceable by any court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provision of this Purchase Contract.

Section 17. Counterparts. This Purchase Contract may be executed by facsimile transmission and in any number of counterparts, all of which taken together shall constitute one agreement, and any of the parties hereto may execute the Purchase Contract by signing any such counterpart.

Section 18. Governing Law; Venue. This Purchase Contract shall be governed by and interpreted under the laws of the State of California. Venue for all litigation relative to the formation, interpretation and performance of this Purchase Contract shall be in the City and County of San Francisco.

Section 19. Arm's Length Transaction. The City acknowledges that (i) the purchase and sale of the Bonds pursuant to this Purchase Contract is an arm's-length, commercial transaction between the City and the Underwriters, (ii) in connection with such transaction and the discussions, undertakings and procedures leading thereto, each Underwriter is acting solely as a principal and not as a municipal advisor, financial advisor, agent or fiduciary of the City and may have financial and other interests that differ from those of the City, irrespective of whether any Underwriter has provided other services or is currently providing other services to the City on other matters; and (iii) the City has consulted with its own legal and financial advisors in connection with the offering of the Bonds.

Section 20. Entire Agreement. This Purchase Contract is the sole agreement of the parties relating to the subject matter hereof and supersedes all prior understandings, writings, proposals, representations or communications, oral or written. This Purchase Contract may only be amended by a writing executed by the authorized representatives of the parties.

Section 21. Headings. The section headings in this Purchase Contract are inserted for convenience only and shall not be deemed to be a part hereof.

Section 22. This Purchase Contract shall become effective upon execution of the acceptance of this Purchase Contract by the City and shall be valid and enforceable as of the time of such acceptance.

Very truly yours,

[UNDERWRITERS]

By: [REPRESENTATIVE], as Representative

By: \_\_\_\_\_  
Authorized Officer

CITY AND COUNTY OF SAN FRANCISCO

By: \_\_\_\_\_  
Benjamin Rosenfield  
Controller

ACCEPTED at \_\_\_ p.m. Pacific Time this \_\_\_ day of \_\_\_, 2022

APPROVED AS TO FORM:

DAVID CHIU,  
CITY ATTORNEY

By: \_\_\_\_\_  
MARK D. BLAKE  
Deputy City Attorney

**SCHEDULE I**

| <u>Maturity Date</u><br><u>(June 15)</u> | <u>Principal</u><br><u>Amount</u> | <u>Interest Rate</u> | <u>Yield</u> | <u>Price</u> |
|--|-----------------------------------|----------------------|--------------|--------------|
|--|-----------------------------------|----------------------|--------------|--------------|

## REDEMPTION PROVISIONS

### *Optional Redemption of the Bonds*

The Bonds maturing on or before June 15, 20\_\_ will not be subject to optional redemption prior to their respective stated maturity dates. The Bonds maturing on or after June 15, 20\_\_ will be subject to optional redemption prior to their respective stated maturity dates, at the option of the City, from any source of available funds, as a whole or in part on any date, on or after June 15, 20\_\_, at the redemption price equal to the principal amount of the Bonds redeemed, together with accrued interest to the date fixed for redemption (the "Redemption Date"), without premium.

### *Mandatory Redemption*

The Bonds maturing on June 15, 20\_\_ will be subject to mandatory sinking fund redemption prior to their stated maturity date, by lot, on each June 15, as shown in the table below, at a redemption price equal to the principal amount thereof plus accrued interest thereon to the Redemption Date, without premium.

| Mandatory Sinking Fund<br>Redemption Date<br>(June 15) | Sinking Fund Payment<br>Principal Amount |
|--|--|
| _____  | _____                                    |
|  | \$                                       |

† Maturity



## EXHIBIT A

### CITY CONTRACTING REQUIREMENTS

Each underwriter shall comply with the following provisions of this Purchase Contract as if set forth in the text thereof. Capitalized terms used but not defined in this exhibit shall have the meanings given in the Purchase Contract.

1. Nondiscrimination; Penalties.

(a) *Non Discrimination in Contracts.* Each Underwriter shall comply with the provisions of Chapters 12B and 12C of the San Francisco Administrative Code. Each Underwriter shall incorporate by reference in any subcontracts the provisions of Sections 12B.2(a), 12B.2(c)-(k), and 12C.3 of the San Francisco Administrative Code and shall require any subcontractors to comply with such provisions. Each Underwriter is subject to the enforcement and penalty provisions in Chapters 12B and 12C.

(b) *Nondiscrimination in the Provision of Employee Benefits.* San Francisco Administrative Code 12B.2. Each Underwriter does not as of the date of this Purchase Contract, and will not during the term of this Purchase Contract, in any of its operations in San Francisco, on real property owned by San Francisco, or where work is being performed for the City elsewhere in the United States, discriminate in the provision of employee benefits between employees with domestic partners and employees with spouses and/or between the domestic partners and spouses of such employees, subject to the conditions set forth in San Francisco Administrative Code Section 12B.2.

(c) *Condition to Contract.* As a condition to the Purchase Contract, each Underwriter shall execute the “Chapter 12B Declaration: Nondiscrimination in Contracts and Benefits” form (form HRC-12B-101) with supporting documentation and secure the approval of the form by the San Francisco Human Rights Commission.

2. MacBride Principles—Northern Ireland. The provisions of San Francisco Administrative Code §12F are incorporated by this reference and made part of this Purchase Contract. By entering into this Purchase Contract, each Underwriter confirms that it has read and understood that the City urges companies doing business in Northern Ireland to resolve employment inequities and to abide by the MacBride Principles, and urges San Francisco companies to do business with corporations that abide by the MacBride Principles.

3. Tropical Hardwood and Virgin Redwood Ban. Under San Francisco Environment Code Section 804(b), the City urges each Underwriter not to import, purchase, obtain, or use for any purpose, any tropical hardwood, tropical hardwood wood product, virgin redwood or virgin redwood wood product.

4. Alcohol and Drug-Free Workplace. The City reserves the right to deny access to, or require each Underwriter to remove from, City facilities personnel of such Underwriter who the City has reasonable grounds to believe has engaged in alcohol abuse or illegal drug activity which in any way impairs the City’s ability to maintain safe work facilities or to protect the health and well-being of City employees and the general public. The City shall have the right of final approval

for the entry or re-entry of any such person previously denied access to, or removed from, City facilities. Illegal drug activity means possessing, furnishing, selling, offering, purchasing, using or being under the influence of illegal drugs or other controlled substances for which the individual lacks a valid prescription. Alcohol abuse means possessing, furnishing, selling, offering, or using alcoholic beverages, or being under the influence of alcohol.

5. Compliance with Americans with Disabilities Act. Each Underwriter shall provide the services specified in the Purchase Contract in a manner that complies with the Americans with Disabilities Act (ADA), including but not limited to Title II's program access requirements, and all other applicable federal, state and local disability rights legislation.

6. Sunshine Ordinance. Each Underwriter acknowledges that this Purchase Contract and all records related to its formation, such Underwriter's performance of services provided under the Purchase Contract, and the City's payment are subject to the California Public Records Act, (California Government Code §6250 et. seq.), and the San Francisco Sunshine Ordinance, (San Francisco Administrative Code Chapter 67). Such records are subject to public inspection and copying unless exempt from disclosure under federal, state or local law.

7. Limitations on Contributions. By executing this Purchase Contract, each Underwriter acknowledges that it is familiar with section 1.126 of the City's Campaign and Governmental Conduct Code, which prohibits any person who contracts with the City for the rendition of personal services, for the furnishing of any material, supplies or equipment, for the sale or lease of any land or building, or for a grant, loan or loan guarantee, from making any campaign contribution to (1) an individual holding a City elective office if the contract must be approved by the individual, a board on which that individual serves, or the board of a state agency on which an appointee of that individual serves, (2) a candidate for the office held by such individual, or (3) a committee controlled by such individual, at any time from the commencement of negotiations for the contract until the later of either the termination of negotiations for such contract or six months after the date the contract is approved. The prohibition on contributions applies to each prospective party to the contract; each member of each Underwriter's board of directors; each Underwriter's chairperson, chief executive officer, chief financial officer and chief operating officer; any person with an ownership interest of more than 20 percent in such Underwriter; any subcontractor listed in the bid or contract; and any committee that is sponsored or controlled by such Underwriter. Each Underwriter must inform each such person of the limitation on contributions imposed by Section 1.126 and provide the names of the persons required to be informed to City.

8. Requiring Minimum Compensation for Covered Employees. Each Underwriter shall pay covered employees no less than the minimum compensation required by San Francisco Administrative Code Chapter 12P. Each Underwriter is subject to the enforcement and penalty provisions in Chapter 12P. By entering into this Purchase Contract, each Underwriter certifies that it is in compliance with Chapter 12P.

9. Requiring Health Benefits for Covered Employees. Each Underwriter shall comply with San Francisco Administrative Code Chapter 12Q. Each Underwriter shall choose and perform one of the Health Care Accountability options set forth in San Francisco Administrative

Code Chapter 12Q.3. Each Underwriter is subject to the enforcement and penalty provisions in Chapter 12Q.

10. Prohibition on Political Activity with City Funds. In performing the services provided under the Purchase Contract, each Underwriter shall comply with San Francisco Administrative Code Chapter 12G, which prohibits funds appropriated by the City for this Purchase Contract from being expended to participate in, support, or attempt to influence any political campaign for a candidate or for a ballot measure. Each Underwriter is subject to the enforcement and penalty provisions in Chapter 12G.

11. Nondisclosure of Private, Proprietary or Confidential Information. If this Purchase Contract requires the City to disclose “Private Information” to an Underwriter within the meaning of San Francisco Administrative Code Chapter 12M, each Underwriter shall use such information consistent with the restrictions stated in Chapter 12M and in this Purchase Contract and only as necessary in performing the services provided under the Purchase Contract. Each Underwriter is subject to the enforcement and penalty provisions in Chapter 12M.

In the performance of services provided under the Purchase Contract, each Underwriter may have access to the City’s proprietary or confidential information, the disclosure of which to third parties may damage the City. If the City discloses proprietary or confidential information to an Underwriter, such information must be held by such Underwriter in confidence and used only in performing the Purchase Contract. Each Underwriter shall exercise the same standard of care to protect such information as a reasonably prudent contractor would use to protect its own proprietary or confidential information.

12. Consideration of Criminal History in Hiring and Employment Decisions. Each Underwriter agrees to comply fully with and be bound by all of the provisions of Chapter 12T, “City Contractor/Subcontractor Consideration of Criminal History in Hiring and Employment Decisions,” of the San Francisco Administrative Code (“Chapter 12T”), including the remedies provided, and implementing regulations, as may be amended from time to time. The provisions of Chapter 12T are incorporated by reference and made a part of this Purchase Contract. The text of Chapter 12T is available on the web at <http://sfgov.org/olse/fco>. A partial listing of some of the Underwriters’ obligations under Chapter 12T is set forth in this Section. Each Underwriter is required to comply with all of the applicable provisions of Chapter 12T, irrespective of the listing of obligations in this Section. Capitalized terms used in this Section and not defined in this Purchase Contract shall have the meanings assigned to such terms in Chapter 12T.

The requirements of Chapter 12T shall only apply to an Underwriter’s operations to the extent those operations are in furtherance of the performance of this Purchase Contract, shall apply only to applicants and employees who would be or are performing work in furtherance of this Purchase Contract, and shall apply when the physical location of the employment or prospective employment of an individual is wholly or substantially within the City of San Francisco. Chapter 12T shall not apply when the application in a particular context would conflict with federal or state law or with a requirement of a government agency implementing federal or state law.

13. Submitting False Claims; Monetary Penalties. The full text of San Francisco Administrative Code §§ 21.35, including the enforcement and penalty provisions, is incorporated

into this Purchase Contract. Under San Francisco Administrative Code §21.35, any contractor, subcontractor or consultant who submits a false claim shall be liable to the City for the statutory penalties set forth in that section. A contractor, subcontractor or consultant will be deemed to have submitted a false claim to the City if the contractor, subcontractor or consultant: (a) knowingly presents or causes to be presented to an officer or employee of the City a false claim or request for payment or approval; (b) knowingly makes, uses, or causes to be made or used a false record or statement to get a false claim paid or approved by the City; (c) conspires to defraud the City by getting a false claim allowed or paid by the City; (d) knowingly makes, uses, or causes to be made or used a false record or statement to conceal, avoid, or decrease an obligation to pay or transmit money or property to the City; or (e) is a beneficiary of an inadvertent submission of a false claim to the City, subsequently discovers the falsity of the claim, and fails to disclose the false claim to the City within a reasonable time after discovery of the false claim.

15. Conflict of Interest. By entering into the Purchase Contract, each Underwriter certifies that it does not know of any fact which constitutes a violation of Section 15.103 of the City's Charter; Article III, Chapter 2 of City's Campaign and Governmental Conduct Code; Title 9, Chapter 7 of the California Government Code (Section 87100 et seq.), or Title 1, Division 4, Chapter 1, Article 4 of the California Government Code (Section 1090 et seq.), and further agrees promptly to notify the City if it becomes aware of any such fact during the term of this Purchase Contract.

16. Assignment. The services provided under the Purchase Contract to be performed by each Underwriter are personal in character and neither this Purchase Contract nor any duties or obligations may be assigned or delegated by an Underwriter unless first approved by the City by written instrument executed and approved in the same manner as this Purchase Contract. Any purported assignment made in violation of this provision shall be null and void.

17. Food Service Waste Reduction Requirements. Each Underwriter shall comply with the Food Service Waste Reduction Ordinance, as set forth in San Francisco Environment Code Chapter 16, including but not limited to the provided remedies for noncompliance.

18. Cooperative Drafting. This Purchase Contract has been drafted through a cooperative effort of the City and the Underwriters, and all parties have had an opportunity to have the Purchase Contract reviewed and revised by legal counsel. No party shall be considered the drafter of this Purchase Contract, and no presumption or rule that an ambiguity shall be construed against the party drafting the clause shall apply to the interpretation or enforcement of this Purchase Contract.

19. Sugar-Sweetened Beverage Prohibition. Each Underwriter agrees that it will not sell, provide, or otherwise distribute Sugar-Sweetened Beverages, as defined by San Francisco Administrative Code Chapter 101, as part of its performance of this Purchase Contract.

20. First Source Hiring Program. Each Underwriter must comply with all of the provisions of the First Source Hiring Program, Chapter 83 of the San Francisco Administrative Code, that apply to this Purchase Contract, and each Underwriter is subject to the enforcement and penalty provisions in Chapter 83.

21. Laws Incorporated by Reference. The full text of the laws listed in this Exhibit A, including enforcement and penalty provisions, are incorporated into this Purchase Contract by reference. The full text of the San Francisco Municipal Code provisions incorporated by reference in this Exhibit A are available at [www.sfgov.org](http://www.sfgov.org) under “Open Gov.”

**EXHIBIT B**

**FORM OF CERTIFICATE OF THE CITY**

**§ \_\_\_\_\_  
CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS  
SERIES 2022-R1**

The undersigned Mayor, Controller and Treasurer, respectively, of the City and County of San Francisco (“City”), acting in their official capacities, hereby certify as follows in connection with the issuance, sale and delivery of the general obligation bonds captioned above (“Bonds”):

1. The City is a chartered city and county duly organized and validly existing under its Charter and the Constitution of the State of California (“State”), with full right, power and authority to (a) manage, control, hold and convey property for the use and benefit of the City, and (b) enter into and perform all of the transactions contemplated by the Resolutions (defined below), the Continuing Disclosure Certificate (the “Continuing Disclosure Certificate”) executed by the City and the Purchase Contract, dated [Sale Date] (the “Purchase Contract”), executed by the City and [Underwriters]. The Resolutions, the Continuing Disclosure Certificate and the Purchase Contract are sometimes referred to in this Certificate as the “City Documents.” Capitalized terms not otherwise defined herein shall have the meanings assigned thereto in the Purchase Contract.

2. The representations and warranties of the City contained in the Purchase Contract are true, complete and correct as of the Closing Date as if made on such Closing Date.

3. The City has duly authorized the execution and delivery of the City Documents and the Official Statement, has duly executed and delivered the City Documents and the Official Statement, and is authorized to perform the obligations on its part to be performed under the City Documents; and each of the City Documents constitutes the legal, valid and binding obligation of the City enforceable against the City in accordance with its respective terms.

4. The City is not in breach of or in default under any applicable law or administrative regulation of the State or the United States of America or any applicable judgment or decree or any loan agreement, note, ordinance, resolution, agreement or other instrument to which the City is party or otherwise subject, which breach or default would in any way materially and adversely affect the City Documents or the performance of any of the City’s obligations thereunder. No event has occurred and is continuing that with the passage of time or giving of notice, or both, would constitute such a breach or default. The execution and delivery by the City of the City Documents and compliance with the provisions thereof will not conflict with or constitute a breach of or default under any law, administrative regulation, judgment, decree or any agreement or other instrument to which the City is a party or is otherwise subject; nor will any such execution, delivery or compliance result in the creation or imposition of any lien, charge, encumbrance or security interest of any nature whatsoever upon any of the revenues, property or assets of the City, except as expressly provided or permitted by the Resolutions.

IN WITNESS WHEREOF, the undersigned have hereunto set their hands.

Dated: \_\_\_\_\_, 2022.

CITY AND COUNTY OF SAN FRANCISCO

By: \_\_\_\_\_  
London N. Breed  
Mayor

CITY AND COUNTY OF SAN FRANCISCO

By: \_\_\_\_\_  
Benjamin Rosenfield  
Controller

CITY AND COUNTY OF SAN FRANCISCO

By: \_\_\_\_\_  
José Cisneros  
Treasurer

**EXHIBIT C**

**FORM OF SUPPLEMENTAL OPINION OF CO-BOND COUNSEL**

[Closing Date]

City and County of San Francisco  
San Francisco, California

[Representative]

Re: City and County of San Francisco General Obligation Refunding Bonds, Series  
2022-R1

Ladies and Gentlemen:

We have examined the Resolutions, the Official Statement relating to the Bonds, dated [Sale Date] (the “Official Statement”), and such other certified proceedings, certificates and other papers as we deem necessary to render this opinion. We have assumed the genuineness of signatures on all documents and instruments, the authenticity of documents submitted as originals and the conformity to originals of documents submitted as copies.

Based on and subject to the foregoing, and in reliance thereon, as of the date hereof, we are of the following opinions:

1. The delivery of the Official Statement has been duly authorized and approved by the City.

2. The statements set forth in the Official Statement under the captions “THE BONDS,” “SECURITY FOR THE BONDS – General,” and “TAX MATTERS,” insofar as such statements expressly purport to summarize certain provisions of the Bonds and our opinion concerning the Bonds, are accurate in all material respects.

3. The Bonds are not subject to the registration requirements of the Securities Act of 1933, as amended.

4. The Purchase Contract dated as of [Sale Date], between the City and [Representative], on its own behalf and as representative of [Undewriters], has been duly authorized, executed and delivered by the City and is enforceable against the City, subject to laws relating to bankruptcy, insolvency, reorganization or creditors' rights generally and to the application of equitable principles.



We express no view herein with respect to the laws of any jurisdiction other than the State of California and the Federal law of the United States of America (other than tax laws, as to which no view is expressed).

We are furnishing this letter in our capacity as co-bond counsel to, and at the request of, the City, and not as counsel to any other address hereof. This letter is for its benefit as such and is not to be used, circulated, published, quoted or otherwise referred to or relied upon by any person other than the City without our prior written consent. This letter is not intended to, and may not, be relied upon by owners of the Bonds.

This opinion is given as of the date hereof, is based upon the laws in effect on the date hereof and is subject to any change in such laws, including judicial and administrative interpretations thereof, which may occur or be reported subsequent to the date hereof. The only opinions rendered hereby shall be those expressly stated as such herein, and no opinion shall be implied or inferred as a result of anything contained herein or omitted therefrom. We assume no obligation to update, revise or supplement this opinion to reflect any facts or circumstances that may hereafter come to our attention or any changes in law that may hereafter occur.

Respectfully submitted,

**EXHIBIT D**

**FORM OF ISSUE PRICE CERTIFICATE  
(Representative)**

**[\$Par Amount]  
CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS  
SERIES 2022-R1**

The undersigned, on behalf of [ ] (the “Representative”), on behalf of itself and [ ], [ ], and [ ] (collectively, the “Underwriting Group”), hereby certifies as set forth below with respect to the sale and issuance of the above-captioned obligations (the “Bonds”).

1. ***Sale of the 10% Test Maturities.*** As of the date of this certificate, for each Maturity of the Bonds listed as a “10% Test Maturity” in Schedule A attached hereto, the first price at which at least 10% of such Maturity was sold to the Public is the respective price listed in Schedule A attached hereto.

[2. ***Initial Offering Price of the Hold-the-Price Maturities.***

(a) The Underwriting Group offered the “Hold-the-Price Maturities” (as listed in Schedule A attached hereto) to the Public for purchase at the respective initial offering prices listed in Schedule A attached hereto (the “Initial Offering Prices”) on or before the Sale Date.

(b) With respect to the Hold-the-Price Maturities, as agreed to in writing by the Representative in the Purchase Contract, dated [ ], 2022, between the Representative and the City, the Representative has not offered or sold any of the Hold-the-Price Maturities to any person at a price that is higher than or a yield lower than the respective Initial Offering Prices for such Maturities of the Bonds during the Holding Period.]

[2][3]. ***Pricing Wire or Equivalent Communication.*** A copy of the pricing wire or equivalent communication for the Bonds is attached to this certificate as Schedule B.

[3][4]. ***Defined Terms.***

(a) ***10% Test Maturities*** means those Maturities of the Bonds listed in Schedule A hereto as the “10% Test Maturities.”

(b) ***City*** means the City and County of San Francisco.

(c) ***Hold-the-Price Maturities*** means those Maturities of the Bonds listed in Schedule A hereto as the “Hold-the-Price Maturities.”

(d)  *Holding Period*  means, with respect to a Hold-the-Price Maturity, the period starting on the Sale Date and ending on the earlier of (i) the close of the fifth business day after the Sale Date, or (ii) the date on which at least 10% of such Hold-the-Price Maturity was sold to the Public at prices that are no higher than or yields that are no lower than the Initial Offering Price for such Hold-the-Price Maturity.

(e)  *Maturity*  means Bonds with the same credit and payment terms. Bonds with different maturity dates, or Bonds with the same maturity date but different stated interest rates, are treated as separate maturities.

(f)  *Public*  means any person (including an individual, trust, estate, partnership, association, company, or corporation) other than an Underwriter or a related party to an Underwriter.

(g)  *Related Party.*  A purchaser of any Bonds is a “Related Party” to an Underwriter if the Underwriter and the purchaser are subject, directly or indirectly, to (i) more than 50% common ownership of the voting power or the total value of their stock, if both entities are corporations (including direct ownership by one corporation of another), (ii) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (iii) more than 50% common ownership of the value of the outstanding stock of the corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other).

(h)  *Sale Date*  means the first day on which there is a binding contract in writing for the sale of a Maturity of the Bonds. The Sale Date of the Bonds is [\_\_\_\_\_], 2022.

(i)  *Tax Compliance Certificate*  means the Tax Compliance Certificate, dated [\_\_\_\_\_], 2022, executed and delivered by the City in connection with the issuance of the Bonds.

(j)  *Underwriter*  means (i) any person that agrees pursuant to a written contract with the City (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the Public, and (ii) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (i) of this paragraph to participate in the initial sale of the Bonds to the Public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Bonds to the Public).

The representations set forth in this certificate are limited to factual matters only. Nothing in this certificate represents the Representative's interpretation of any laws, including specifically Sections 103 and 148 of the Internal Revenue Code of 1986, as amended, and the Treasury Regulations thereunder. The undersigned understands that the foregoing information will be relied upon by the City with respect to certain of the representations set forth in the Tax Certificate and with respect to compliance with the federal income tax rules affecting the Bonds, and by Kutak Rock LLP and Amira Jackmon, Attorney at Law, as Co-Bond Counsel to the City, in connection with rendering their respective opinions that the interest on the Bonds is excluded from gross income for federal income tax purposes, the preparation of the Internal Revenue Service Form 8038, and other federal income tax advice that it may give to the City from time to time relating to the Bonds. The certifications contained herein are not necessarily based on personal knowledge, but may instead be based on either inquiry deemed adequate by the undersigned or institutional knowledge (or both) regarding the matters set forth herein.

[\_\_\_\_\_] , as Representative of the  
Underwriting Group

By \_\_\_\_\_  
Authorized Representative

Dated: [\_\_\_\_\_] , 2022

**SCHEDULE A**

**SALE PRICES OF THE 10% TEST MATURITIES [AND  
INITIAL OFFERING PRICES OF THE HOLD-THE-PRICE MATURITIES]**

**[\$Par Amount]  
CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS  
SERIES 2022-R1**

**Maturity Schedule**

| <u>Maturity Date</u><br><u>(June 15)</u> | <u>Principal</u><br><u>Amount</u> | <u>Interest Rate</u> | <u>Yield</u> | <u>Price</u> |
|--|-----------------------------------|----------------------|--------------|--------------|
|--|-----------------------------------|----------------------|--------------|--------------|

C Priced to par call on June 15, 20\_\_.

\* 10% Test Maturities

[\*\* Hold-the-Price Maturities]

**SCHEDULE B**  
**PRICING WIRE OR EQUIVALENT COMMUNICATION**  
*(Attached)*

**FORM OF ISSUE PRICE CERTIFICATE  
(Group Member)**

**[To be used only if there are Hold-the-Price-Maturities]**

**[\$[Par Amount]  
CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS  
SERIES 2022-R1**

1. The undersigned [ ] (the “Group Member”), has acted as an underwriter pursuant to the Purchase Contract, dated [ ], 2022 (the “Purchase Contract”), between [ ] (the “Representative”), on behalf of itself, the Group Member and [ ], and the City and County of San Francisco (the “City”), in connection with the sale and issuance of the above-captioned obligations (the “Bonds”).

2. The Bonds are being issued on the date hereof, and the Group Member understands that the Representative has made certain representations to the City with respect to the offering and sale of the Bonds. With respect to the Group Member’s offering and sale of the Bonds, the Group Member hereby certifies and represents that, with respect to the “Hold-the-Price Maturities” (as listed in Schedule A attached hereto), as agreed to in writing in the Purchase Contract by the Representative on behalf of the Group Member, neither the Group Member [nor any broker-dealer who is participating in the initial sale of the Bonds as a party to a retail distribution agreement or other written contract with the Group Member (if any)] has offered or sold any of the Hold-the-Price Maturities to any person at a price that is higher than or a yield lower than the respective Initial Offering Prices for such Maturities of the Bonds during the Holding Period.

3. ***Defined Terms.***

(a) *Initial Offering Price* means the prices or yields listed in Schedule A attached hereto.

(b) *Hold-the-Price Maturities* means those Maturities of the Bonds listed in Schedule A hereto as the “Hold-the-Price Maturities.”

(c) *Holding Period* means, with respect to a Hold-the-Price Maturity, the period starting on the Sale Date and ending on the earlier of (i) the close of the fifth business day after the Sale Date, or (ii) the date on which at least 10% of such Hold-the-Price Maturity was sold to the Public at prices that are no higher than or yields that are no lower than the Initial Offering Price for such Hold-the-Price Maturity.

(d) *Maturity* means Bonds with the same credit and payment terms. Bonds with different maturity dates, or Bonds with the same maturity date but different stated interest rates, are treated as separate maturities.

(e) *Public* means any person (including an individual, trust, estate, partnership, association, company, or corporation) other than an Underwriter or a related party to an

Underwriter. The term “related party” for purposes of this certificate generally means any two or more persons who have greater than 50 percent common ownership, directly or indirectly.

(f) *Sale Date* means the first day on which there is a binding contract in writing for the sale of a Maturity of the Bonds. The Sale Date of the Bonds is [\_\_\_\_\_], 2022.

(g) *Underwriter* means (i) any person that agrees pursuant to a written contract with the City (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the Public, and (ii) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (i) of this paragraph to participate in the initial sale of the Bonds to the Public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Bonds to the Public).

The representations set forth in this certificate are limited to factual matters only. Nothing in this certificate represents the Group Member’s interpretation of any laws, including specifically Sections 103 and 148 of the Internal Revenue Code of 1986, as amended, and the Treasury Regulations thereunder. The undersigned understands that the foregoing information will be relied upon by the City with respect to certain of the representations set forth in the Tax Certificate and with respect to compliance with the federal income tax rules affecting the Bonds, and by Kutak Rock LLP and Amira Jackmon, Attorney at Law, as Co-Bond Counsel to the City, in connection with rendering their respective opinion that the interest on the Bonds is excluded from gross income for federal income tax purposes, the preparation of the Internal Revenue Service Form 8038, and other federal income tax advice that it may give to the City from time to time relating to the Bonds.

[GROUP MEMBER]

By \_\_\_\_\_  
Authorized Representative

Dated: [\_\_\_\_\_], 2022



**SCHEDULE A**

**SALE PRICES OF THE 10% TEST MATURITIES AND  
INITIAL OFFERING PRICES OF THE HOLD-THE-PRICE MATURITIES**

**[\$Par Amount]  
CITY AND COUNTY OF SAN FRANCISCO  
GENERAL OBLIGATION REFUNDING BONDS  
SERIES 2022-R1**

**Maturity Schedule**

| <u>Maturity Date</u><br><u>(June 15)</u> | <u>Principal</u><br><u>Amount</u> | <u>Interest Rate</u> | <u>Yield</u> | <u>Price</u> |
|--|-----------------------------------|----------------------|--------------|--------------|
|--|-----------------------------------|----------------------|--------------|--------------|

C Priced to par call on June 15, 20\_\_.  
\* 10% Test Maturities  
\*\* Hold-the-Price Maturities

**SCHEDULE B**  
**PRICING WIRE OR EQUIVALENT COMMUNICATION**  
*(Attached)*

## APPENDIX A

### CITY AND COUNTY OF SAN FRANCISCO ORGANIZATION AND FINANCES

This Appendix A to the Official Statement of the City provides general information about the City's governance structure, budget processes, property taxation system and tax and other revenue sources, City expenditures, labor relations, employment benefits and retirement costs, investments, bonds, and other long-term obligations.

The various reports, documents, websites and other information referred to herein are not incorporated herein by such references. The City has referred to certain specified documents in this Appendix A which are hosted on the City's website. A wide variety of other information, including financial information, concerning the City is available from the City's publications, websites and its departments. Any such information that is inconsistent with the information set forth in this Official Statement should be disregarded and is not a part of or incorporated into this Appendix A and should not be considered in making a decision to buy the bonds.

Information concerning the City's finances that does not materially impact the availability of moneys deposited in the General Fund including San Francisco International Airport ("SFO" or the "Airport"), Public Utilities Commission ("PUC"), and other enterprise funds, or the expenditure of moneys from the General Fund, is generally not included or, if included, is not described in detail in this Appendix A.

The information presented in this Appendix A contains, among other information, City budgetary forecasts, projections, estimates and other statements that are based on current expectations as of its date. The words "expects," "forecasts," "projects," "budgets," "intends," "anticipates," "estimates," "assumes" and analogous expressions are intended to identify such information as "forward-looking statements." Such budgetary forecasts, projections and estimates are not intended as representations of fact or intended as guarantees of results. Any such forward-looking statements are inherently subject to a variety of risks and uncertainties that could cause actual results or performance to differ materially from those that have been forecast, estimated or projected.

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## **PUBLIC HEALTH EMERGENCY – COVID-19**

On February 11, 2020 the World Health Organization (“WHO”) announced the official name for the outbreak of a new disease (“COVID-19”) caused by a strain of novel coronavirus, an upper respiratory tract illness which has since been declared a pandemic and spread across the globe.

From time to time since the onset of the pandemic, all counties in the Bay Area (including the City) have implemented and revised restrictions on mass gatherings and widespread closings or other limitations of the operations of government, commercial, educational, and other institutions. While significant portions of the population of the State of California (including the City) have been vaccinated, COVID-19 variants have resulted in increased infection rates and the imposition of certain restrictions on commercial and other activities. As of October 13, 2021, San Francisco had a cumulative COVID-19 case count of 51,225 and a total of 645 fatalities since the start of the pandemic.

The COVID-19 pandemic has materially adversely impacted the financial condition of the City. Existing and potential impacts to the City associated with the COVID-19 outbreak include, but are not limited to, increasing costs and challenges to the City’s public health system, reductions in tourism and disruption of the regional and local economy, widespread business closures, and significantly higher levels of unemployment, with corresponding decreases in City revenues, particularly business, sales, transient occupancy (hotel), and parking taxes.

The economic impact of COVID-19 has materially reduced the City’s tax revenues and although City operations have stabilized, a resurgence of the pandemic may affect the City’s ability to sustain regular operations at current levels. As shown in Table A-4, after years of increases, fiscal year 2019-20 General Fund revenue declined by \$417.3 million, or 7.1%, from fiscal year 2018-19. These decreases occurred in nearly every category of revenue except intergovernmental revenue; most significantly, the City experienced the greatest decline in its “other local taxes,” which includes hotel and sales taxes. Another significant decline was in property tax revenue, which declined by \$173.0 million from fiscal year 2018-19 due to the recognition of three years’ excess ERAF revenue (fiscal years 2016-17, 2017-18, and 2018-19) in fiscal year 2018-19 compared to just one year in fiscal year 2019-20. See “PROPERTY TAXATION – “Tax Levy and Collection” for additional detail.

The Original Budget for fiscal year 2020-21 was approved by the Board of Supervisors on September 20, 2020 and signed by Mayor Breed on October 1, 2020 (the “2020-21 Original Budget”). The 2020-21 Original Budget assumed \$755.6 million of COVID-19 response costs in fiscal year 2020-21. Actual costs ultimately depend on the duration and severity of the pandemic. New costs are partially offset by the re-assignment of City employees and may be offset by FEMA reimbursement for eligible costs. As described herein, the City received significant federal relief, which mitigated the adverse financial impact of the COVID-19 pandemic. See “CITY BUDGET - Five-Year Financial Plan and March Update” for further detail. On July 29, 2021, the Mayor and Board adopted a final balanced budget for fiscal years 2021-22 and 2022-23; the budget assumes \$378.3 million of COVID-19 response costs in the two-year budget. See “CITY BUDGET – Original Budget for Fiscal Years 2021-22 and 2022-23” herein.

The City is in the midst of closing fiscal year 2020-21, so final revenue results are still pending. However, on May 13, 2021, the Controller’s Office released the Nine-Month Report, which included updated revenue and expenditure projections for fiscal year 2020-21. Property tax and real property transfer tax revenues were projected to exceed budgeted levels due to State guidance on the calculation of excess ERAF and a greater number of large commercial sales than previously anticipated. Weakness in hotel,

sales and business taxes partially offset this revenue improvement. See “CITY BUDGET – Other Budget Updates: Fiscal Year 2020-21 Nine-Month Budget Status Report.”

## **CITY GOVERNMENT**

### **City Charter**

San Francisco is constituted as a city and county chartered pursuant to Article XI, Sections 3, 4, 5 and 6 of the Constitution of the State of California (the “State”) and is the only consolidated city and county in the State. In addition to its powers under its charter in respect of municipal affairs granted under the State Constitution, San Francisco generally can exercise the powers of both a city and a county under State law. On April 15, 1850, several months before California became a state, the original charter was granted by territorial government to the City. New City charters were adopted by the voters on May 26, 1898, effective January 8, 1900, and on March 26, 1931, effective January 8, 1932. In November 1995, voters approved the current charter, which went into effect in most respects on July 1, 1996 (“Charter”).

The City is governed by a Board of Supervisors consisting of eleven members elected from supervisorial districts (“Board of Supervisors”), and a Mayor elected at large who serves as chief executive officer (“Mayor”). Members of the Board of Supervisors and the Mayor each serve a four-year term. The Mayor and members of the Board of Supervisors are subject to term limits as established by the Charter. Members of the Board of Supervisors may serve no more than two successive four-year terms and may not serve another term until four years have elapsed since the end of the second successive term in office. The Mayor may serve no more than two successive four-year terms, with no limit on the number of non-successive terms of office. The City Attorney, Assessor-Recorder, District Attorney, Treasurer and Tax Collector, Sheriff, and Public Defender are also elected directly by the citizens and may serve unlimited four-year terms. The Charter provides a civil service system for most City employees. School functions are carried out by the San Francisco Unified School District (grades TK-12) (“SFUSD”) and the San Francisco Community College District (post-secondary) (“SFCCD”). Each is a separate legal entity with a separately elected governing board.

Unique among California cities, San Francisco as a charter city and county provides the services of both a city and a county. Public services include police, fire and public safety; public health, mental health and other social services; courts, jails, and juvenile justice; public works, streets, and transportation, including a port and airport; construction and maintenance of all public buildings and facilities; water, sewer, and power services; parks and recreation; libraries and cultural facilities and events; zoning and planning, and many others. Employment costs are relatively fixed by labor and retirement agreements, and account for slightly less than 50% of all City expenditures. In addition, voters have approved Charter amendments that impose certain spending mandates and tax revenue set-asides, which dictate expenditure or service levels for certain programs, and allocate specific revenues or specific proportions thereof to other programs, including transportation services, children’s services and public education, and libraries.

Under its original charter, the City committed to a policy of municipal ownership of utilities. The Municipal Railway, when acquired from a private operator in 1912, was the first such city-owned public transit system in the nation. In 1914, the City obtained its municipal water system, including the Hetch Hetchy watershed near Yosemite. In 1927, the City dedicated Mills Field Municipal Airport at a site in what is now San Mateo County 14 miles south of downtown San Francisco, which would grow to become today’s San Francisco International Airport. In 1969, the City acquired the Port of San Francisco (the “Port”) in trust from the State. Substantial expansions and improvements have been made to these enterprises since their original acquisition. SFO, the Port, the PUC (which includes the Water Enterprise, the Wastewater

Enterprise and the Hetch Hetchy Water and Power Project), the Municipal Transportation Agency (“MTA”) (which operates the San Francisco Municipal Railway or “Muni” and the Department of Parking and Traffic (“DPT”), including the Parking Authority and its five public parking garages), and the City-owned hospitals (San Francisco General and Laguna Honda), are collectively referred to herein as the “enterprise fund departments,” as they are not integrated into the City’s General Fund operating budget. However, certain enterprise fund departments, including San Francisco General Hospital, Laguna Honda Hospital, and the MTA, annually receive significant General Fund transfers.

The Charter distributes governing authority among the Mayor, the Board of Supervisors, the various other elected officers, the City Controller and other appointed officers, and the boards and commissions that oversee the various City departments. The Mayor appoints most commissioners subject to a two-thirds vote of the Board of Supervisors, unless otherwise provided in the Charter. The Mayor appoints each department head from among persons nominated to the position by the appropriate commission and may remove department heads.

### **Mayor**

Mayor London Breed is the 45th Mayor of San Francisco and the first African-American woman to serve in such capacity in the City’s history. Mayor Breed was elected at the June 4, 2018 special election to serve until January 2020, fulfilling the remaining term of the late Mayor Edwin Lee. In November 2019, Mayor Breed was elected to serve her first full term. Prior to her election, Mayor Breed served as Acting Mayor, leading the City following the sudden passing of Mayor Lee. Mayor Breed previously served as a member of the Board of Supervisors for six years, including the last three years as President of the Board.

### **Board of Supervisors**

Table A-1 lists the current members of the Board of Supervisors. The Supervisors are elected for staggered four-year terms and are elected by district. Vacancies are filled by appointment by the Mayor.

At the election on November 3, 2020, voters voted on Supervisor seats with terms expiring in 2025. Incumbents Aaron Peskin (District 3), Dean Preston (District 5), Hillary Ronen (District 9) and Ahsha Safai (District 11) retained their seats for another four years, while new Supervisors Connie Chan and Myrna Melgar joined the Board for District 1 and District 7, respectively.



TABLE A-1

**CITY AND COUNTY OF SAN FRANCISCO**  
**Board of Supervisors**

| Name  | First Elected or<br>Appointed | Current<br>Term Expires |
|---|-------------------------------|-------------------------|
| Connie Chan, <i>District 1</i>                      | 2021                          | 2025                    |
| Catherine Stefani, <i>District 2</i>                | 2018                          | 2023                    |
| Aaron Peskin, <i>District 3</i>                     | 2015                          | 2025                    |
| Gordon Mar, <i>District 4</i>                       | 2019                          | 2023                    |
| Dean Preston, <i>District 5</i>                     | 2019                          | 2025                    |
| Matt Haney, <i>District 6</i>                       | 2019                          | 2023                    |
| Myrna Melgar, <i>District 7</i>                     | 2021                          | 2025                    |
| Rafael Mandelman, <i>District 8</i>                 | 2018                          | 2023                    |
| Hillary Ronen, <i>District 9</i>                    | 2017                          | 2025                    |
| Shamann Walton, Board President, <i>District 10</i> | 2019                          | 2023                    |
| Ahsha Safai, <i>District 11</i>                     | 2017                          | 2025                    |

**Other Elected and Appointed City Officers**

The City Attorney represents the City in all legal proceedings in which the City has an interest. Dennis J. Herrera was re-elected to a four-year term as City Attorney in November 2019. Mr. Herrera was first elected City Attorney in December 2001. Before becoming City Attorney, Mr. Herrera had been a partner in a private law firm and had served in the Clinton Administration as Chief of Staff of the U.S. Maritime Administration. He also served as president of the San Francisco Police Commission and was a member of the San Francisco Public Transportation Commission. In April 2021, Mr. Herrera was nominated by Mayor London Breed to become the next General Manager of the San Francisco Public Utilities Commission (SFPUC). The SFPUC has formally recommended his appointment, and upon the finalization of his contract, it is expected that Mr. Herrera will step down as City Attorney. On September 29, 2021, Mayor London N. Breed appointed Assemblymember David Chiu to serve as the next San Francisco City Attorney. Chiu represented the 17<sup>th</sup> Assembly District since 2014 and has authored a wide range of bills on issues relating to housing, homelessness, transportation, education, environment, health, public safety, and civil rights. Before entering public office, Chiu served as a civil rights attorney with the Lawyers' Committee for Civil Rights of the San Francisco Bay Area, a criminal prosecutor with the San Francisco District Attorney's Office, Democratic Counsel to the United States Senate Constitution Subcommittee, and a law clerk for Judge James R. Browning of the U.S. Court of Appeals for the Ninth Circuit. Mr. Chiu received his undergraduate, master's, and law degrees from Harvard University. Mr. Chiu would be the first Asian American City Attorney of San Francisco. Mr. Herrera will become the new General Manager of the San Francisco Public Utilities Commission on November 1, 2021, and on such date, Mr. Chiu will assume the office of City Attorney. In accordance with the Charter, an election for City Attorney will be conducted in June 2022.

The Assessor-Recorder administers the property tax assessment system of the City. On February 8, 2021, Joaquín Torres, formerly the Director of the Office of Economic and Workforce Development, was sworn in as the new Assessor-Recorder. The position of Assessor-Recorder is a citywide elected position. Mr. Torres will have to run in the election currently scheduled for June 2022 to complete the current term. Mr. Torres filled a vacancy left by the former Assessor-Recorder, Carmen Chu, who now serves as the City Administrator.

The Treasurer is responsible for the deposit and investment of all City moneys, and also acts as Tax Collector for the City. José Cisneros was re-elected to a four-year term as Treasurer of the City in November 2019. Mr. Cisneros has served as Treasurer since September 2004, following his appointment by then-Mayor Newsom. Prior to being appointed Treasurer, Mr. Cisneros served as Deputy General Manager, Capital Planning and External Affairs for the MTA.

The City Controller is responsible for timely accounting, disbursement, and other disposition of City moneys, certifies the accuracy of budgets, estimates the cost of ballot measures, provides payroll services for the City's employees, and, as the Auditor for the City, directs performance and financial audits of City activities. Benjamin Rosenfield was appointed to a ten-year term as Controller of the City by then-Mayor Newsom in March 2008 and was confirmed by the Board of Supervisors in accordance with the Charter. Mr. Rosenfield was reappointed by then-Mayor Mark Farrell to a new ten-year term as Controller in Spring 2018, and his nomination was confirmed by the Board of Supervisors on May 1, 2018. Before becoming Controller, Mr. Rosenfield served as the Deputy City Administrator under former City Administrator Edwin Lee from 2005 to 2008. He was responsible for the preparation and monitoring of the City's ten-year capital plan, oversight of a number of internal service offices under the City Administrator and implementing the City's 311 non-emergency customer service center. From 2001 to 2005, Mr. Rosenfield worked as the Budget Director for then-Mayor Willie L. Brown, Jr., and then-Mayor Newsom. As Budget Director during that period, Mr. Rosenfield prepared the City's proposed budget for each fiscal year and worked on behalf of the Mayor to manage City spending during the course of each year. From 1997 to 2001, Mr. Rosenfield worked as an analyst in the Mayor's Budget Office and as a project manager in the Controller's Office.

The City Administrator has overall responsibility for the management and implementation of policies, rules and regulations promulgated by the Mayor, the Board of Supervisors and the voters. The City Administrator oversees the General Services Agency consisting of 25 departments, divisions, and programs that include the Public Works Department, Department of Technology, Office of Contract Administration/Purchasing, Real Estate, County Clerk, Fleet Management, Convention Facilities, Animal Care and Control, Medical Examiner, and Treasure Island. Following the announcement of former City Administrator Naomi Kelly's resignation, Mayor Breed nominated Carmen Chu to serve as San Francisco's City Administrator, which was confirmed by the Board on January 26, 2021. Ms. Chu was sworn in as the City Administrator on February 2, 2021. Prior to becoming the City Administrator, Ms. Chu had served as the City's Assessor-Recorder since 2013. Before becoming Assessor-Recorder, Ms. Chu was elected in November 2008 and November 2010 to the Board of Supervisors, representing the Sunset/Parkside District 4 after being appointed by then-Mayor Gavin Newsom in September 2007.

## **CITY BUDGET**

### **Overview**

The City manages the operations of its nearly 60 departments, commissions and authorities, including the enterprise fund departments, and funds such departments and enterprises through its annual budget process. Each year the Mayor prepares budget legislation for the City departments, which must be approved by the Board of Supervisors. General Fund revenues consist largely of local property tax, business tax, sales tax, other local taxes and charges for services. A significant portion of the City's revenue also comes in the form of intergovernmental transfers from the State and federal governments. Thus, the City's fiscal position is affected by the health of the local real estate market, the local business and tourist

economy, and, by budgetary decisions made by the State and federal governments which depend, in turn, on the health of the larger State and national economies. All these factors are almost wholly outside the control of the Mayor, the Board of Supervisors and other City officials. In addition, the State Constitution limits the City's ability to raise taxes and property-based fees without a vote of City residents. See "CONSTITUTIONAL AND STATUTORY LIMITATIONS ON TAXES AND EXPENDITURES" herein. Also, the fact that the City's annual budget must be adopted before the State and federal budgets adds uncertainty to the budget process and necessitates flexibility so that spending decisions can be adjusted during the course of the fiscal year. See "CITY GENERAL FUND PROGRAMS AND EXPENDITURES" herein.

The fiscal year 2021-22 and 2022-23 Original Budget was approved by the Board of Supervisors on July 27, 2021 and signed by Mayor Breed on July 29, 2021. The Original Budget for fiscal year 2021-22 appropriated annual revenues, fund balance, transfers and reserves of \$13.2 billion, of which the City's General Fund accounts for \$6.4 billion. The Original Budget for fiscal year 2022-23 appropriates revenues, fund balance, transfers and reserves of \$12.8 billion, of which \$6.3 billion represents the General Fund budget. See "CITY BUDGET – Budget for Fiscal Years 2021-22 and 2022-23" for further details on the budget. Table A-2 shows Final Revised Budget revenues and appropriations for the City's General Fund for fiscal years 2018-19 through 2019-20, and Original Budgets for fiscal year 2020-21, 2021-22 and 2022-23. See "PROPERTY TAXATION –Tax Levy and Collection, "OTHER CITY TAX REVENUES" and "CITY GENERAL FUND PROGRAMS AND EXPENDITURES" herein.

Economic and tax revenue losses associated with the COVID-19 pandemic have been stark and immediate, and there can be no assurances that the pandemic will not result in further material adverse impacts on the projections and budget information provided in this Appendix A. See "CITY BUDGET - Original Budget for Fiscal Years 2021-22 and 2022-23," and "GENERAL FUND REVENUES" for a discussion of current projections of the magnitude of the financial impact of the COVID-19 pandemic on the City. See "BUDGETARY RISKS" for a discussion of factors that may affect the revenue and expenditure levels assumed in the budget for fiscal years 2021-22 and 2022-23.

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TABLE A-2

**CITY AND COUNTY OF SAN FRANCISCO**  
**Budgeted General Fund Revenues and Appropriations for**  
**Fiscal Years 2018-19 through 2022-23**  
**(000s)**

|  | 2018-19<br>Final Revised<br>Budget | 2019-20<br>Final Revised<br>Budget <sup>6</sup> | 2020-21<br>Original<br>Budget <sup>7</sup> | 2021-22<br>Original<br>Budget <sup>8</sup> | 2022-23<br>Original<br>Budget <sup>8</sup> |
|--|------------------------------------|---|--|--|--|
| Prior-Year Budgetary Fund Balance & Reserves           | \$2,342,082                        | \$2,817,270                                     | \$526,905                                  | \$778,545                                  | \$313,961                                  |
| <b><u>Budgeted Revenues</u></b>                        |                                    |   |  |  |  |
| Property Taxes <sup>1</sup>                            | \$2,142,727                        | \$1,956,008                                     | \$2,019,600                                | \$2,115,600                                | \$2,211,700                                |
| Business Taxes   | 879,414                            | 1,050,392                                       | 826,400                                    | 957,140                                    | 1,065,350                                  |
| Other Local Taxes <sup>2</sup>                         | 1,053,390                          | 1,144,376                                       | 657,990                                    | 777,750                                    | 1,076,092                                  |
| Licenses, Permits and Franchises                       | 30,794                             | 30,361  | 23,175                                     | 27,944                                     | 27,997                                     |
| Fines, Forfeitures and Penalties                       | 3,131                              | 3,131   | 2,338                                      | 4,035                                      | 3,088                                      |
| Interest and Investment Earnings                       | 20,323                             | 69,579  | 23,490                                     | 36,247                                     | 38,307                                     |
| Rents and Concessions                                  | 14,896                             | 15,270  | 10,948                                     | 11,728                                     | 13,120                                     |
| Grants and Subventions                                 | 1,072,205                          | 1,234,987                                       | 1,380,693                                  | 1,216,765                                  | 1,130,154                                  |
| Charges for Services                                   | 263,340                            | 246,003   | 257,295                                    | 255,111                                    | 256,048                                    |
| Other  | 29,712                             | 31,712  | 25,254                                     | 24,238                                     | 24,256                                     |
| <b>Total Budgeted Revenues</b>                         | <b>\$5,509,932</b>                 | <b>\$5,781,819</b>                              | <b>\$5,227,184</b>                         | <b>\$5,426,557</b>                         | <b>\$5,846,112</b>                         |
| Bond Proceeds & Repayment of Loans                     | \$87                               | -   | -  | \$77                                       | \$10                                       |
| <b><u>Expenditure Appropriations</u></b>               |                                    |   |  |  |  |
| Public Protection                                      | \$1,390,266                        | \$1,493,240                                     | \$1,448,004                                | \$1,507,122                                | \$1,549,264                                |
| Public Works, Transportation & Commerce                | 214,928                            | 216,824   | 186,729                                    | 236,525                                    | 199,350                                    |
| Human Welfare & Neighborhood Development               | 1,120,892                          | 1,270,530                                       | 1,477,225                                  | 1,418,406                                  | 1,342,466                                  |
| Community Health                                       | 967,113                            | 1,065,051                                       | 1,152,275                                  | 1,056,459                                  | 1,063,063                                  |
| Culture and Recreation                                 | 154,056                            | 161,274   | 158,511                                    | 220,866                                    | 186,718                                    |
| General Administration & Finance                       | 290,274                            | 332,296   | 363,650                                    | 497,915                                    | 414,607                                    |
| General City Responsibilities <sup>3</sup>             | 172,028                            | 137,851   | 219,635                                    | 243,733                                    | 238,766                                    |
| <b>Total Expenditure Appropriations</b>                | <b>\$4,309,557</b>                 | <b>\$4,677,066</b>                              | <b>\$5,006,029</b>                         | <b>\$5,181,026</b>                         | <b>\$4,994,234</b>                         |
| Budgetary reserves and designations, net               | -                                  | \$34,721  | \$149,000                                  | \$3,207                                    | \$5,854                                    |
| Transfers In   | \$239,056                          | \$190,642                                       | \$447,095                                  | \$158,329                                  | \$162,941                                  |
| Transfers Out <sup>4</sup>                             | (1,468,068)                        | (1,157,312)                                     | (1,046,155)                                | (1,176,277)                                | (1,322,938)                                |
| <b>Net Transfers In/Out</b>                            | <b>(\$1,229,012)</b>               | <b>(\$966,670)</b>                              | <b>(\$599,060)</b>                         | <b>(\$1,017,948)</b>                       | <b>(\$1,159,997)</b>                       |
| <b>Budgeted Excess (Deficiency) of Sources</b>         |                                    |   |  |  |  |
| Over (Under) Uses                                      | \$2,313,531                        | 2,920,632                                       | -  | 2,999                                      | -  |
| Variance of Actual vs. Budget                          | 503,738                            | (139,127)                                       | -  | -  | -  |
| <b>Total Actual Budgetary Fund Balance<sup>5</sup></b> | <b>\$2,817,269</b>                 | <b>\$2,781,505</b>                              | <b>\$0</b>                                 | <b>\$2,999</b>                             | <b>\$0</b>                                 |

<sup>1</sup> The City's final budget for FY 2018-19 property tax included \$414.7 million of "Excess Educational Revenue Augmentation Fund (ERAF)" revenue, representing 2 years of Excess ERAF. In FY 2019-20, the City budgeted \$185.0 million of "Excess Educational Revenue Augmentation Fund" (ERAF) revenue. The Budget appropriates Excess ERAF property tax funds in fiscal years 2020-21, 2021-22, and 2022-23 for ongoing purposes. Please see "Property Tax" sections for more information about Excess ERAF.

<sup>2</sup> Other Local Taxes includes sales, hotel, utility users, parking, sugar sweetened beverage, stadium admissions, access line, cannabis, and executive compensation taxes.

<sup>3</sup> Over the past five years, the City has consolidated various departments to achieve operational efficiencies. This has resulted in changes in how departments were summarized in the service area groupings above for the time periods shown.

<sup>4</sup> Other Transfers Out is primarily related to transfers to support Charter-mandated spending requirements and hospitals.

<sup>5</sup> Fiscal year 2017-18 through fiscal year 2019-20 Final Revised Budget reflects prior year actual budgetary fund balance.

<sup>6</sup> FY 2019-20 Final Revised Budget updated from FY 2019-20 CAFR. Does not reflect material adverse impacts of the COVID-19 pandemic on the General Fund in FY2019-20. See reserve discussion under "CITY BUDGET" section.

<sup>7</sup> FY 2020-21 amounts represent the Original Budget, adopted on October 1, 2020.

<sup>8</sup> FY 2021-22 and 2022-23 amounts represent the final adopted Budget, July 29, 2021.

Source: Office of the Controller, City and County of San Francisco.

## **Budget Process**

The following paragraphs contain a description of the City's customary budget process. The City's fiscal year commences on July 1 and ends on June 30. The City's budget process for each fiscal year begins in the middle of the preceding fiscal year as departments prepare their budgets and seek any required approvals from the applicable City board or commission. Departmental budgets are consolidated by the City Controller, and then transmitted to the Mayor no later than the first working day of March. By the first working day of May, the Mayor is required to submit a proposed budget to the Board of Supervisors for certain specified departments, based on criteria set forth in the Administrative Code. On or before the first working day of June, the Mayor is required to submit a proposed budget, including all departments, to the Board of Supervisors.

Under the Charter, following the submission of the Mayor's Proposed Budget, the City Controller must provide an opinion to the Board of Supervisors regarding the economic assumptions underlying the revenue estimates and the reasonableness of such estimates and revisions in the proposed budget (the City Controller's "Revenue Letter"). The City Controller may also recommend reserves that are considered prudent given the proposed resources and expenditures contained in the Mayor's Proposed Budget. The Revenue Letter and other information from the Controller's website are not incorporated herein by reference. The City's Capital Planning Committee (composed of other City officials) also reviews the proposed budget and provides recommendations based on the budget's conformance with the City's adopted ten-year capital plan. For a further discussion of the Capital Planning Committee and the City's ten-year capital plan, see "CAPITAL FINANCING AND BONDS – Capital Plan" herein.

The City is required by the Charter to adopt, each year, a budget which is balanced in each fund. During its budget approval process, the Board of Supervisors has the power to reduce or augment any appropriation in the proposed budget, provided the total budgeted appropriation amount in each fund is not greater than, the total budgeted appropriation amount for such fund submitted by the Mayor. The Board of Supervisors approves the budget by adoption of the Budget and Appropriation Ordinance (also referred to herein as the "Original Budget") typically by no later than August 1 of each fiscal year.

The Budget and Appropriation Ordinance becomes effective with or without the Mayor's signature after 10 days; however, the Mayor has line-item veto authority over specific items in the budget. Additionally, in the event the Mayor were to disapprove the entire Budget and Appropriation Ordinance, the Charter directs the Mayor to promptly return the ordinance to the Board of Supervisors, accompanied by a statement indicating the reasons for disapproval and any recommendations which the Mayor may have. Any Budget and Appropriation Ordinance so disapproved by the Mayor shall become effective only if, subsequent to its return, it is passed by a two-thirds vote of the Board of Supervisors.

Following the adoption and approval of the Budget and Appropriation Ordinance, the City makes various revisions throughout the fiscal year (the Original Budget plus any changes made to date are collectively referred to herein as the "Revised Budget"). A "Final Revised Budget" is prepared at the end of the fiscal year upon release of the City's Comprehensive Annual Financial Report to reflect the year-end revenue and expenditure appropriations for that fiscal year.

## Multi-Year Budgeting and Planning

The City's budget involves multi-year budgeting and financial planning, including:

1. Fixed two-year budgets are approved by the Board of Supervisors. For fiscal year 2021-22, four departments had fixed budgets from the prior two-year planning cycle (fiscal year 2019-20 and 2020-21): MTA, PUC, SFO, and the Port. The fiscal year 2021-22 budget was significantly revised in the most recent two-year planning cycle (fiscal year 2021-22 and 2022-23), given significant changes caused by the pandemic. All other departments prepare balanced, rolling two-year budgets for Board approval.
2. Five-year financial plan and update, which forecasts revenues and expenses and summarizes expected public service levels and funding requirements for that period. A five-year financial plan update, including a forecast of expenditures and revenues and proposed actions to balance them in light of strategic goals, was issued by the Mayor, the Budget Analyst for the Board of Supervisors and Controller's Office on January 15, 2021, for fiscal year 2021-22 through fiscal year 2025-26. The Five-Year Financial Plan was updated on March 31, 2021 in a report (the "March Joint Report") issued by the Board of Supervisors Budget and Legislative Analyst, the Mayor's Budget Director and the Controller. The next update of the City's Five-Year Financial Plan is expected to be submitted in Fall 2021. See "Five Year Financial Plan" section below.
3. The Controller's Office proposes to the Mayor and Board of Supervisors financial policies addressing reserves, use of volatile revenues, debt and financial measures in the case of disaster recovery and the City is required to adopt budgets consistent with these policies once approved. The Controller's Office may recommend additional financial policies or amendments to existing policies no later than October 1. Key financial policies that have been enacted include:
  - Non-Recurring Revenue Policy - This policy limits the Mayor's and Board's ability to use for operating expenses the following nonrecurring revenues: extraordinary year-end General Fund balance, the General Fund share of revenues from prepayments provided under long-term leases, concessions, or contracts, otherwise unrestricted revenues from legal judgments and settlements, and other unrestricted revenues from the sale of land or other fixed assets. Under the policy, these nonrecurring revenues may only be used for nonrecurring expenditures that do not create liability for or expectation of substantial ongoing costs, including but not limited to: discretionary funding of reserves, acquisition of capital equipment, capital projects included in the City's capital plans, development of affordable housing, and discretionary payment of pension, debt or other long-term obligations. The Mayor and the Board approved legislation to temporarily suspend this policy. See "Original Budget for Fiscal Years 2021-22 and 2022-23" section for more details.
  - Rainy Day and Budget Stabilization Reserve Policies – These reserves were established to support the City's budget in years when revenues decline. These and other reserves are discussed in detail below. Charter Section 9.113.5 requires deposits into the Rainy Day Reserve if total General Fund revenues for a fiscal year exceed total General Fund revenues for the prior fiscal year by more than five percent. Similarly, if budget year revenues exceed current year revenues by more than five percent, the budget must allocate deposits to the Rainy Day Reserve. The Budget Stabilization Reserve augments the Rainy Day Reserve and is funded through the dedication of 75% of certain volatile revenues. Given the City's projected revenue levels in fiscal years 2020-21, 2021-22, and 2022-23, the City is eligible to withdraw from these reserves and is not required to make any deposits. The fiscal year 2020-21 Original Budget withdraws the maximum permissible amount

from the City's Rainy Day and Budget Stabilization Reserves, but the proposed fiscal year 2021-22 and 2022-23 budgets withdraw *de minimis* amounts, preserving the remaining balance of the reserves. These and other reserves are discussed under Rainy Day Reserve and Budget Stabilization Reserve, as well as the "Original Budget for Fiscal Years 2021-22 and 2022-23" section.

4. The City is required to submit labor agreements for all public employee unions to the Board of Supervisors by May 15, so the fiscal impact of the agreements can be incorporated in the Mayor's proposed June 1 budget. All labor agreements are closed for fiscal years 2020-21 and 2021-22.

### **Role of Controller in Budgetary Analysis and Projections**

As Chief Fiscal Officer and City Services Auditor, the City Controller monitors spending for all officers, departments and employees charged with receipt, collection or disbursement of City funds. Under the Charter, no obligation to expend City funds can be incurred without a prior certification by the Controller that sufficient revenues are or will be available to meet such obligation as it becomes due in the then-current fiscal year, which ends June 30. The Controller monitors revenues throughout the fiscal year, and if actual revenues are less than estimated, the City Controller may freeze department appropriations or place departments on spending "allotments" which will constrain department expenditures until estimated revenues are realized. If revenues are in excess of what was estimated, or budget surpluses are created, the Controller can certify these surplus funds as a source for supplemental appropriations that may be adopted throughout the year upon approval of the Mayor and the Board of Supervisors. The City's actual expenditures are often different from the estimated expenditures in the Original Budget due to supplemental appropriations, continuing appropriations of prior years, and unexpended current-year funds. If the Controller estimates revenue shortfalls that exceed applicable reserves and any other allowances for revenue shortfalls in the adopted City budget, upon receipt of such estimates, the Mayor is to inform the Board of Supervisors of actions to address this shortfall. The Board of Supervisors may adopt an ordinance to reflect the Mayor's proposal or alternative proposals in order to balance the budget.

In addition to the five-year planning responsibilities discussed above, Charter Section 3.105 directs the Controller to issue periodic or special financial reports during the fiscal year. Each year, the Controller issues six-month and nine-month budget status reports to apprise the City's policymakers of the current budgetary status, including projected year-end revenues, expenditures and fund balances. The Controller issued the first of these reports, a special fiscal year 2020-21 Three Month Report (the "Three Month Report"), in November 2020; the second of these reports, the fiscal year 2020-21 Six Month Report (the "Six Month Report"), was issued on February 12, 2021; and the third of these reports, the fiscal year 2020-21 Nine Month Report ("Nine Month Report"), was issued on May 13, 2021. The City Charter also directs the Controller to annually report on the accuracy of economic assumptions underlying the revenue estimates in the Mayor's Proposed Budget in the Revenue Letter, the most recent of which was issued on June 8, 2021.

### **General Fund Results: Audited Financial Statements**

The City issued the Comprehensive Annual Financial Report, which includes the City's audited financial statements) for fiscal year 2019-20 on March 2, 2021. As of June 30, 2020, the General Fund fund balance available for appropriation in subsequent years was \$896.2 million (see Table A-4), which represents an \$83.4 million increase in available fund balance from the \$812.7 million available as of June 30, 2019. This

increase resulted primarily from greater-than-budgeted property tax revenue and operating surpluses at the Department of Public Health, mostly offset by under-performance in business and other local tax revenues in fiscal year 2019-20.

The General Fund fund balance as of June 30, 2020 was \$2.7 billion (shown in Tables A-3 and A-4) using Generally Accepted Accounting Principles (“GAAP”), derived from revenues of \$5.5 billion. The City prepares its budget on a modified accrual basis, which is also referred to as “budget basis” in the Comprehensive Annual Financial Report. Accruals for incurred liabilities, such as claims and judgments, workers’ compensation, accrued vacation and sick leave pay are funded only as payments are required to be made. Table A-3 focuses on a specific portion of the City’s balance sheet; General Fund fund balances are shown on both a budget basis and a GAAP basis with comparative financial information for the fiscal years ended June 30, 2016 through June 30, 2020.

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TABLE A-3

**CITY AND COUNTY OF SAN FRANCISCO**  
**Summary of General Fund Fund Balances**  
**Fiscal Years 2015-16 through 2019-20**  
**(000s)**

|   | 2015-16            | 2016-17            | 2017-18            | 2018-19            | 2019-20            |
|---|--------------------|--------------------|--------------------|--------------------|--------------------|
| Restricted for rainy day (Economic Stabilization account) <sup>1</sup>                    | \$74,986           | \$78,336           | \$89,309           | \$229,069          | \$229,069          |
| Restricted for rainy day (One-time Spending account) <sup>2,6</sup>                       | 45,120             | 47,353             | 54,668             | 95,908             | -                  |
| Committed for budget stabilization (citywide) <sup>2</sup>                                | 178,434            | 323,204            | 369,958            | 396,760            | 362,607            |
| Committed for Recreation & Parks savings reserve <sup>4</sup>                             | 8,736              | 4,403              | 1,740              | 803                | 803                |
| <u>Assigned, not available for appropriation</u>  |                    |                    |                    |                    |                    |
| Assigned for encumbrances   | \$190,965          | \$244,158          | \$345,596          | \$351,446          | \$394,912          |
| Assigned for appropriation carryforward   | 293,921            | 434,223            | 423,835            | 496,846            | 630,759            |
| Assigned for budget savings incentive program (Citywide) <sup>3,6</sup>                   | 58,907             | 67,450             | 73,650             | 86,979             | -                  |
| Assigned for salaries and benefits <sup>5</sup>   | 18,203             | 23,051             | 23,931             | 28,965             | 25,371             |
| <b>Total Fund Balance Not Available for Appropriation</b>                                 | <b>\$869,272</b>   | <b>\$1,222,178</b> | <b>\$1,382,687</b> | <b>\$1,686,776</b> | <b>\$1,643,521</b> |
| <u>Assigned and unassigned, available for appropriation</u>                               |                    |                    |                    |                    |                    |
| Assigned for litigation & contingencies <sup>4</sup>                                      | \$145,443          | \$136,080          | \$235,925          | \$186,913          | \$160,314          |
| Assigned for subsequent year's budget   | 172,128            | 183,326            | 188,562            | 210,638            | 370,405            |
| Unassigned for General Reserve <sup>5</sup>   | 76,913             | 95,156             | 106,878            | 130,894            | 78,498             |
| Unassigned - Budgeted for use second budget year  | 191,202            | 288,185            | 223,251            | 285,152            | 84                 |
| Unassigned - Contingency for second budget year <sup>6</sup>                              | 60,000             | 60,000             | 160,000            | 308,000            | 510,400            |
| Unassigned - Available for future appropriation   | 11,872             | 14,409             | 44,779             | 8,897              | 18,283             |
| <b>Total Fund Balance Available for Appropriation</b>                                     | <b>\$657,558</b>   | <b>\$777,156</b>   | <b>\$959,395</b>   | <b>\$1,130,494</b> | <b>\$1,137,984</b> |
| <b>Total Fund Balance, Budget Basis</b>   | <b>\$1,526,830</b> | <b>\$1,999,334</b> | <b>\$2,342,082</b> | <b>\$2,817,270</b> | <b>\$2,781,505</b> |
| <u>Budget Basis to GAAP Basis Reconciliation</u>  |                    |                    |                    |                    |                    |
| Total Fund Balance - Budget Basis   | \$1,526,830        | \$1,999,334        | \$2,342,082        | \$2,817,270        | \$2,781,505        |
| Unrealized gain or loss on investments  | 343                | (1,197)            | (20,602)           | 16,275             | 36,626             |
| Nonspendable fund balance   | 522                | 525                | 1,512              | 1,259              | 1,274              |
| Cumulative Excess Property Tax Revenues Recognized on Budget Basis                        | (36,008)           | (38,469)           | (25,495)           | (23,793)           | (20,655)           |
| Cumulative Excess Health, Human Service, Franchise Tax and other Revenues on Budget Basis | (56,709)           | (83,757)           | (68,958)           | (87,794)           | (139,590)          |
| Inventories   | -                  | -                  | -                  | -                  | 33,212             |
| Pre-paid lease revenue  | (5,816)            | (5,733)            | (6,598)            | (6,194)            | (6,450)            |
| <b>Total Fund Balance, GAAP Basis</b>   | <b>\$1,429,162</b> | <b>\$1,870,703</b> | <b>\$2,221,941</b> | <b>\$2,717,023</b> | <b>\$2,685,922</b> |

Source: Office of the Controller, City and County of San Francisco.

<sup>1</sup> Additional information in Rainy Day Reserves section of Appendix A, following this table.

<sup>2</sup> Additional information in Budget Stabilization Reserve section of Appendix A, following this table.

<sup>3</sup> Additional information in Budget Savings Incentive Reserve section of Appendix A, following this table.

<sup>4</sup> Additional information in Salaries, Benefits and Litigation Reserves section of Appendix A, following this table.

The increase in FY18 was largely due to a small number of claims filed against the City with large known or potential settlement stipulations.

<sup>5</sup> Additional information in General Reserves section of Appendix A, following this table.

<sup>6</sup> Includes \$507.4 million COVID Response and Economic Loss Reserve. Additional information in the COVID Response and Economic Loss Reserve section of Appendix A, following this table.

In addition to the reconciliation of GAAP versus budget-basis fund balance, Table A-3 shows the City's various reserve balances as designations of fund balance. Key reserves are described further as follows:

## COVID Response and Economic Loss Reserve

The fiscal year 2020-21 Original Budget consolidated the balances of several City reserves into a single COVID Response and Economic Loss Reserve of \$507.4 million in fiscal year 2019-20, as shown as part of “Unassigned Contingency for Second Budget Year” line in Table A-3 above. The COVID Response and Economic Loss Reserve will be available to offset revenue losses or to assist otherwise with balancing of future fiscal year budgets. The Controller has noted that the \$507.4 million total balance would be sufficient to offset some, but not all, of the budget risks identified in future years. The Original Budget for fiscal years 2021-22 and 2022-23 draws down \$113.5 million of the COVID Response and Economic Loss Reserve to support the continuing costs of the City’s continuing COVID-19 response. The remaining balance is split into two new reserves, \$100.0 million for a “Federal and State Emergency Grant Disallowance Reserve,” and \$293.9 million for a “Fiscal Cliff Reserve.” The Federal and State Emergency Grant Disallowance Reserve was created for the purpose of managing revenue shortfalls related to reimbursement disallowances from the Federal Emergency Management Agency (FEMA) and other state and federal agencies. The Fiscal Cliff Reserve was created for the purpose of managing projected budget shortfalls following the spend down of federal and state stimulus funds and other one-time sources used to balance the fiscal year 2021-22 and fiscal year 2022-23 budget. See “CITY BUDGET - Original Budget for Fiscal Years 2021-22 and 2022-23.”

## Rainy Day Reserve

The City maintains a Rainy Day Reserve, as shown on the first and second line of Table A-3 above. Charter Section 9.113.5 requires that if total General Fund revenues for the current year exceed total General Fund revenues for the prior year by more than five percent, then the City must deposit anticipated General Fund revenues in excess of that five percent growth into three accounts within the Rainy Day Reserve (see below) and for other lawful governmental purposes. Similarly, if budgeted revenues exceed current year revenues by more than five percent, the budget must allocate deposits to the Rainy Day Reserve. Effective January 1, 2015, Proposition C, passed by the voters in November 2014, divided the existing Rainy Day Economic Stabilization Account into a City Rainy Day Reserve (“City Reserve”) and a School Rainy Day Reserve (“School Reserve”) for SFUSD, with each reserve account receiving 50% of the existing balance at the time. Deposits to the reserve are allocated as follows:

- 37.5 percent of the excess revenues to the City Reserve;
- 12.5 percent of the excess revenues to the School Reserve (not shown in Table A-3 because it is not part of the General Fund, it is reserved for SFUSD);
- 25 percent of the excess revenues to the Rainy Day One-Time or Capital Expenditures account; and
- 25 percent of the excess revenues to any lawful governmental purpose.

The fiscal year 2019-20 ending balance of the Rainy Day Economic Stabilization City Reserve was \$229.1 million, as shown in Table A-3. In the fiscal year 2020-21 Original Budget, \$114.5 is withdrawn, resulting in an ending balance of \$114.5 million at fiscal 2020-21 year end. The Original Budget withdraws *de minimis* amounts of Rainy Day Reserve in fiscal years 2021-22 and 2022-23, preserving the balance of \$114.5 million in those years.

The combined balances of the Rainy Day Reserve’s Economic Stabilization account and the Budget Stabilization Reserve are subject to a cap of 10% of actual total General Fund revenues as stated in the City’s most recent independent annual audit. Amounts in excess of that cap in any year will be placed in

the Budget Stabilization One-Time Reserve, which is eligible to be allocated to capital and other one-time expenditures. Monies in the City Reserve are available to provide budgetary support in years when General Fund revenues are projected to decrease from prior-year levels (or, in the case of a multi-year downturn, the highest of any previous year's total General Fund revenues). Monies in the Rainy Day One-Time Reserve are available for capital and other one-time spending initiatives.

### **Budget Stabilization Reserve**

The City maintains a Budget Stabilization Reserve, as shown on the third line of Table A-3 above. The Budget Stabilization Reserve augments the Rainy Day Reserve and is funded through the dedication of 75% of certain volatile revenues, including Real Property Transfer Tax ("RPTT") receipts in excess of the rolling five-year annual average (adjusting for the effect of any rate increases approved by voters), funds from the sale of assets, and year-end unassigned General Fund balances beyond the amount assumed as a source in the subsequent year's budget.

The combined value of the Budget Stabilization Reserve and the Budget Stabilization One Time Reserve is \$362.6 million in fiscal year 2019-20. Because the City's combined Rainy Day Economic Stabilization Reserve and Budget Stabilization Reserve exceeded 10% of General Fund revenues for fiscal year 2019-20, the Budget Stabilization Reserve balance was capped in fiscal year 2019-20 at \$307.8 million, with the remaining balance of \$54.9 million deposited in the Budget Stabilization One-Time Reserve.

The Budget Stabilization Reserve has the same withdrawal requirements as the Rainy Day Reserve. Withdrawals are structured to occur over a period of three years: in the first year of a downturn, a maximum of 30% of the combined value of the Rainy Day Reserve and Budget Stabilization Reserve could be drawn; in the second year, the maximum withdrawal is 50%; and, in the third year, the entire remaining balance may be drawn. No deposits are required in years when the City is eligible to withdraw.

In the fiscal year 2020-21 Original Budget, \$42.0 million is withdrawn from this reserve resulting in a balance of \$265.8 million. The Original Budget for fiscal years 2021-22 and 2022-23 makes no withdrawal from this reserve, maintaining the balance of \$265.8 million.

### **General Reserve**

The City maintains a General Reserve, shown as "Unassigned for General Reserve" in the "assigned and unassigned, available for appropriation" section of Table A-3 above. The General Reserve is to be used for current-year fiscal pressures not anticipated during the budget process. The policy, originally adopted on April 13, 2010, set the General Reserve equal to 1% of budgeted regular General Fund revenues in fiscal year 2012-13 and increasing by 0.25% each year thereafter until reaching 2% of General Fund revenues in fiscal year 2016-17. On December 16, 2014, the Board of Supervisors adopted financial policies to further increase the City's General Reserve from 2% to 3% of General Fund revenues between fiscal year 2017-18 and fiscal year 2020-21 while reducing the required deposit to 1.5% of General Fund revenues in years when the City appropriates a withdrawal from the Rainy Day reserve. The intent of this policy change was to increase reserves available during a multi-year downturn. The fiscal year 2019-20 ending balance of the General Reserve was \$78.5 million. As of the Controller's Nine Month Report, the fiscal year 2020-21 ending balance was anticipated to be \$78.3 million, as the Board appropriated \$0.2 million to forgive fees related to accessory dwelling units. The Original Budget for fiscal years 2021-22 and 2022-23 includes deposits of \$3.1 million and \$5.8 million, respectively.

### **Budget Savings Incentive Reserve**

The Charter requires reserving a portion of Recreation and Parks revenue surplus in the form of the Recreation and Parks Budget Savings Incentive Reserve, as shown on line 4 of Table A-3. The Administrative Code authorizes reserving a portion of departmental expenditure savings in the form of the Citywide Budget Savings Incentive Reserve, also referred to as the “Budget Savings Incentive Fund,” as shown with note 4 of the “assigned, not available for appropriation” section of Table A-3. In fiscal year 2019-20, the Recreation and Parks Savings Reserve had a balance of \$0.8 million and the balance of the Citywide Budget Savings Incentive Reserve was moved into the COVID Response and Economic Loss Reserve. See “—COVID Response and Economic Loss Reserve” above.

### **Salaries, Benefits and Litigation Reserves**

The City maintains two types of reserves to offset unanticipated expenses, which are available to City departments through a Controller’s Office review and approval process. These are shown with note 5 in the “assigned, not available for appropriation,” and “assigned and unassigned, available for appropriation” sections of Table A-3 above. These include the Salaries and Benefit Reserve (balance of \$25.4 million as of fiscal year 2019-20), and the Litigation and Public Health Management Reserve (balance of \$136.5 million in fiscal year 2019-20).

### **Operating Cash Reserve**

Not shown in Table A-3, under the City Charter, the Treasurer, upon recommendation of the City Controller, is authorized to transfer legally available moneys to the City’s operating cash reserve from any unencumbered funds then held in the City’s pooled investment fund (which contains cash for all pool participants, including city departments and external agencies such as San Francisco Unified School District and City College). The operating cash reserve is available to cover cash flow deficits in various City funds, including the City’s General Fund. From time to time, the Treasurer has transferred unencumbered moneys in the pooled investment fund to the operating cash reserve to cover temporary cash flow deficits in the General Fund and other City funds. Any such transfers must be repaid within the same fiscal year in which the transfer was made, together with interest at the rate earned on the pooled funds at the time the funds were used. See “INVESTMENT OF CITY FUNDS – Investment Policy” herein.

Table A-4, entitled “Statement of Revenues, Expenditures and Changes in General Fund Balances,” is extracted from information in the City’s published Comprehensive Annual Financial Report through fiscal year 2019-20. Audited financial statements can be obtained from the City Controller’s website <https://sfcontroller.org/comprehensive-annual-financial-report-cafr>. Information from the City Controller’s website is not incorporated herein by reference. Excluded from this Statement of General Fund Revenues and Expenditures in Table A-4 are fiduciary funds, internal service funds, special revenue funds (which relate to proceeds of specific revenue sources which are legally restricted to expenditures for specific purposes), and all of the enterprise fund departments of the City, each of which prepares separate audited financial statements.

TABLE A-4

**CITY AND COUNTY OF SAN FRANCISCO**  
**Statement of Revenues, Expenditures and Changes in General Fund Fund Balances<sup>1</sup>**  
**Fiscal Years 2015-16 through 2019-20**  
**(000s)**

|  | 2015-16            | 2016-17            | 2017-18            | 2018-19              | 2019-20              |
|--|--------------------|--------------------|--------------------|----------------------|----------------------|
| <b>Revenues:</b>   |                    |                    |                    |                      |                      |
| Property Taxes <sup>2</sup>  | \$1,393,574        | \$1,478,671        | \$1,673,950        | \$2,248,004          | \$2,075,002          |
| Business Taxes   | 659,086            | 700,536            | 897,076            | 917,811              | 822,154              |
| Other Local Taxes <sup>3</sup>   | 1,054,109          | 1,203,587          | 1,093,769          | 1,215,306            | 996,180              |
| Licenses, Permits and Franchises   | 27,909             | 29,336             | 28,803             | 27,960               | 25,318               |
| Fines, Forfeitures and Penalties   | 8,985              | 2,734              | 7,966              | 4,740                | 3,705                |
| Interest and Investment Income   | 9,613              | 14,439             | 16,245             | 88,523               | 65,459               |
| Rents and Concessions  | 46,553             | 15,352             | 14,533             | 14,460               | 9,816                |
| Intergovernmental  | 900,820            | 932,576            | 983,809            | 1,069,349            | 1,183,341            |
| Charges for Services   | 233,976            | 220,877            | 248,926            | 257,814              | 229,759              |
| Other  | 22,291             | 38,679             | 24,478             | 46,254               | 62,218               |
| <b>Total Revenues</b>  | <b>\$4,356,916</b> | <b>\$4,636,787</b> | <b>\$4,989,555</b> | <b>\$5,890,221</b>   | <b>\$5,472,952</b>   |
| <b>Expenditures:</b>   |                    |                    |                    |                      |                      |
| Public Protection  | \$1,204,666        | \$1,257,948        | \$1,312,582        | \$1,382,031          | \$1,479,195          |
| Public Works, Transportation & Commerce  | 136,762            | 166,285            | 223,830            | 202,988              | 203,350              |
| Human Welfare and Neighborhood Development   | 853,924            | 956,478            | 999,048            | 1,071,309            | 1,252,865            |
| Community Health   | 666,138            | 600,067            | 706,322            | 809,120              | 909,261              |
| Culture and Recreation   | 124,515            | 139,368            | 142,215            | 152,250              | 155,164              |
| General Administration & Finance   | 223,844            | 238,064            | 244,773            | 267,997              | 304,073              |
| General City Responsibilities  | 114,663            | 121,444            | 110,812            | 144,808              | 129,941              |
| <b>Total Expenditures</b>  | <b>\$3,324,512</b> | <b>\$3,479,654</b> | <b>\$3,739,582</b> | <b>\$4,030,503</b>   | <b>\$4,433,849</b>   |
| Excess of Revenues over Expenditures   | \$1,032,404        | \$1,157,133        | \$1,249,973        | \$1,859,718          | \$1,039,103          |
| <b>Other Financing Sources (Uses):</b>   |                    |                    |                    |                      |                      |
| Transfers In   | \$209,494          | \$140,272          | \$112,228          | \$104,338            | \$87,618             |
| Transfers Out  | (962,343)          | (857,629)          | (1,010,785)        | (1,468,971)          | (1,157,822)          |
| Other Financing Sources  | 4,411              | 1,765              | -                  | -                    | -                    |
| Other Financing Uses   | -                  | -                  | (178)              | (3)                  | -                    |
| <b>Total Other Financing Sources (Uses)</b>  | <b>(\$748,438)</b> | <b>(\$715,592)</b> | <b>(\$898,735)</b> | <b>(\$1,364,636)</b> | <b>(\$1,070,204)</b> |
| Excess (Deficiency) of Revenues and Other Sources<br>Over Expenditures and Other Uses      | \$283,966          | \$441,541          | \$351,238          | \$495,082            | (\$31,101)           |
| <b>Total Fund Balance at Beginning of Year</b>   | <b>\$1,145,196</b> | <b>\$1,429,162</b> | <b>\$1,870,703</b> | <b>\$2,221,941</b>   | <b>\$2,717,023</b>   |
| <b>Total Fund Balance at End of Year -- GAAP Basis</b>                                     | <b>\$1,429,162</b> | <b>\$1,870,703</b> | <b>\$2,221,941</b> | <b>\$2,717,023</b>   | <b>\$2,685,922</b>   |
| <b>Assigned for Subsequent Year's Appropriations and Unassigned Fund Balance, Year End</b> |                    |                    |                    |                      |                      |
| -- GAAP Basis  | \$249,238          | \$273,827          | \$286,143          | \$326,582            | \$395,776            |
| -- Budget Basis  | \$435,202          | \$545,920          | \$616,592          | \$812,687            | \$896,172            |

Summary of financial information derived from City CAFRs. Fund balances include amounts reserved for rainy day (Economic Stabilization and One-time Spending accounts), encumbrances, appropriation carryforwards and other purposes (as required by the Charter or appropriate accounting practices) as well as unreserved designated and undesignated available fund balances (which amounts constitute unrestricted General Fund balances).

The City recognized \$548.0 million of "Excess Educational Revenue Augmentation Fund (ERAF)" revenue in FY 2018-19,

representing FY16-17, FY17-18, and FY18-19 (3 fiscal years) of ERAF. Please see Property Tax section for more information about Excess ERAF.

Other Local Taxes includes sales, hotel, utility users, parking, sugar sweetened beverage, stadium admissions, access line, and cannabis taxes (once it takes effect beginning January 1, 2022).

Sources: Comprehensive Annual Financial Report; Office of the Controller, City and County of San Francisco

## Five-Year Financial Plan and March Update

The Five-Year Financial Plan (“Plan”) is required under Proposition A, a charter amendment approved by voters in November 2009. The Charter requires the City to forecast expenditures and revenues for the next five fiscal years, propose actions to balance revenues and expenditures during each year of the Plan, and discuss strategic goals and corresponding resources for City departments. Proposition A required that a Plan be adopted every two years. Charter Section 9.119 requires that by March 1 of each odd-numbered year, the Mayor submit a Plan to the Board. The City’s Administrative Code requires that by March 1 of each even-numbered year, the Mayor, Board of Supervisors Budget Analyst, and Controller submit an updated estimated for the remaining four years of the most recently adopted Plan.

On January 15, 2021, the Mayor, Budget Analyst for the Board of Supervisors, and the Controller’s Office issued the Plan for fiscal years 2021-22 through 2025-26 (“Five-Year Plan”), which projected cumulative annual shortfalls of \$411.1 million, \$242.1 million, \$323.7 million, \$413.3 and \$503.3 million, for fiscal years 2021-22 through 2025-26, respectively. The Five-Year Plan was updated in the March Joint Report.

On March 31, 2021, the Board of Supervisors Budget and Legislative Analyst, the Mayor’s Budget Director and the Controller issued a Budget Outlook Update (the “March Joint Report”) which contained updates to the City’s Five-Year Financial Plan issued in January 2021 (the “January 2021 Projections”).

The March Joint Report shows a cumulative deficit projection of \$499.3 million by fiscal year 2025-26, which is a \$4.0 million improvement from the prior fiscal year 2025-26 deficit of \$503.3 million contained in the January 2021 Projections. In the upcoming two fiscal years, the cumulative shortfall was \$22.9 million, an improvement of \$630.3 million from the \$653.2 million deficit as compared to the January 2021 Projections. The March Joint Report noted that the changes to the January 2021 Projections were primarily driven by the following factors:

- American Rescue Plan Act of 2021 (“ARPA”). The March Joint Report forecast assumes \$636 million of one-time direct federal aid contained in ARPA from the Coronavirus Local Fiscal Recovery Fund to offset revenue losses in the General Fund in fiscal years 2021-22 and 2022-23 (\$318 million each year). By the time of the Original Budget on June 1, 2021, the City received notice that it would receive \$624 million of ARPA funds or \$312 million in each fiscal year.
- Modest Increase in Local Tax Revenue Projection. Local tax revenues are expected to recover at varying speeds from the stark and immediate losses of fiscal years 2019-20 and 2020-21 throughout the projection period of the Five-Year Financial Plan. The overall trajectory for most local tax revenues in the March Joint Report is similar to the January 2021 Projections; however projected property tax revenues in the March Joint Report are materially higher, largely due to updated State guidance on the calculation of Excess ERAF and revised assumptions about temporary reductions in assessed values. (The March Joint Report assumes that reductions in assessed values for hotel, retail, and unsecured property will be less than projected in the January 2021 Projections.) This positive change is partially offset by additional anticipated weakness in business, hotel, sales, and parking taxes, largely driven by an assumed slower return of office workers and travelers to San Francisco. The March Joint Report also contains revised assumptions concerning the future impact of continued telecommuting on the City’s business tax revenues.

- Changing Reserve Assumptions. In the January 2021 Projections, the City anticipated withdrawing \$187.9 million of Economic Stabilization Reserves in fiscal year 2021-22 and fiscal year 2022-23, exhausting the full balance in those reserves. Given improvement in the budget outlook, the March Joint Report projections assume the \$187.9 million withdrawal of Economic Stabilization Reserves in fiscal year 2021-22, consistent with the adopted budget, but no further withdrawals thereafter. Furthermore, the March Joint Report projects that deposits to these reserves will be required beginning in fiscal year 2023-24. Neither the January 2021 Projections nor the March Joint Report update assumes the use of funds in the COVID Response and Economic Loss Reserve.
- Reductions to Cost of COVID-19 Response. The March Joint Report includes a reduction in projected expenditures needed to support citywide COVID-19 response programming, compared to the January 2021 Projections.
- Salary and Benefits Costs. The March Joint Report assumes salary and benefits savings compared to the January 2021 Projections, primarily due to a higher fiscal year 2020-21 rate of return on the retirement system's investments, and also lower growth in fiscal year 2021-22 of retiree health costs. The March Joint Report assumes there will be no wage delays in closed labor contracts, which would have been triggered under those contract terms if the projected shortfall in the March Joint Report exceeded \$200 million.

The March Joint Report notes key factors that could materially impact the City's financial condition, including the following:

- Local General Fund Revenues: Economically sensitive revenues such as business and hotel taxes are still subject to historically high levels of uncertainty as the local and national economies gradually recover from the COVID-19 pandemic, and international travel returns.
- State and federal budget impacts: Federal and state legislative and regulatory actions are driving large revenue improvements in the March Joint Report projection, and any future federal or state legislative and regulatory actions could create additional changes.
- Local COVID-19 Response Costs: The level of need and associated costs of the City's current COVID-19 response programs may exceed the City's current expectations.
- Pending or proposed new programs or legislation: No pending or proposed legislative changes with a fiscal impact are assumed in the March Joint Report with the exception of a \$125 million supplemental ordinance. Any legislation adopted by the Mayor and Board of Supervisors with a fiscal impact would increase the projected shortfalls. Several appropriations for new program initiatives are pending at the Board of Supervisors, and others may be proposed.
- Retirement Employer Contribution Rate: While the Retirement System Board has discussed reducing its actuarially assumed rate of return from 7.4% to 7.3% in recent months, it voted to maintain the 7.4% rate at their April 2021 meeting. At the time of the March Joint Report, it had not yet taken action; therefore, the 7.4% rate assumed in the January 2021 Projections remains unchanged. Adoption of the 7.3% rate would have increased employer contribution rates and annual costs by approximately \$48 million beginning in FY2021-22.

The March Joint Report notes that: “In the remaining three years of the five-year projection period, a significant structural deficit of over \$350 million persists and grows each year as expenditure growth projections outpace revenue growth projections. Closing these shortfalls will require some combination of expenditure reductions and additional revenues, and will likely pose difficult choices for policymakers.”

### **Original Budget for Fiscal Years 2021-22 and 2022-23**

On June 1, 2021, the Mayor submitted a proposed, balanced budget for fiscal years 2021-22 and 2022-23 to the Board of Supervisors. On July 27, 2021, the Board of Supervisors adopted an amended final budget, and the Mayor approved this budget on July 29, 2021.

The Original Budget totals \$13.2 billion for fiscal year 2021-22 and \$12.8 billion for fiscal year 2022-23. The General Fund portion is \$6.4 billion in fiscal year 2021-22 and \$6.3 billion in fiscal year 2022-23. There are 32,180 funded full-time positions in fiscal year 2021-22 and 32,153 in fiscal year 2022-23, representing a year-over-year increase of 402 and a year-over-year decrease of 27 positions, respectively.

On June 8, 2021, the Controller’s Office published the Revenue Letter, fulfilling a Charter requirement to comment on the revenue estimates assumed in the Mayor’s proposed budget. The Revenue Letter found tax revenue assumptions to be reasonable, but cautioned revenues are highly dependent on the course of economic reopening, will require frequent monitoring, and are subject to updates as conditions change. The Revenue Letter notes the following key assumptions and requirements in the Mayor’s proposed budget:

- **Tax revenue assumptions are reasonable and based on the expectation that San Francisco’s economy will recover from the public health emergency over several years.** The budget broadly assumes General Fund revenue recovers to pre-pandemic levels by fiscal year 2023-24, with significant projected growth during the two budget years. However, the impact of the pandemic on specific revenues, including hotel, sales and parking taxes, is assumed to linger until fiscal year 2025-26.

In fiscal year 2021-22, the largest increases in General Fund tax revenues are in property, business, and transfer taxes, with increases of \$96.0 million, \$130.7 million, and \$212.1 million, respectively, from the fiscal year 2020-21 Original Budget. This growth is partially offset by significant reductions in sales and hotel tax versus pre-pandemic levels. In fiscal year 2022-23, General Fund revenue continues to grow from fiscal year 2021-22, with continued strength in property and transfer taxes and rapid growth in business and hotel tax, as the City continues its economic recovery. Fiscal year 2022-23 also assumes \$60.0 million in revenue from a new tax on executive pay approved by voters in November 2020.

The revenue outlook for the City is closely tied to the recovery of sectors most affected by the pandemic: tourism, office industries, and small businesses. The extent to which changes in these sectors, including the prevalence of telecommuting, patterns of out-migration, and declines in conventions and international travel, are temporary or permanent will be critically important to the City’s tax base. The Controller’s Office will closely monitor and report on revenues, and active management of the City’s budget will likely be required by the Mayor and Board of Supervisors.



- **The budget assumes very significant levels of one-time federal funding, primarily from the passage of ARPA in March 2021.** The budget appropriates \$624.8 million of ARPA Coronavirus State and Local Fiscal Recovery Funds (CSLFRF) over the two budget years. As discussed in the March Joint Report, this single source is largely responsible for balancing projected shortfalls in fiscal years 2021-22 and 2022-23.
- **The budget relies on other one-time sources including \$267.5 million of reserves and use of the \$157.3 million current year fund balance projected in the Controller’s Nine-Month Report.** The Board of Supervisors has adopted a nonrecurring revenue policy, codified in Administrative Code Section 10.61, which requires selected nonrecurring revenues to be used only for nonrecurring expenditures. As defined by this policy, the fiscal year 2021-22 budget relies on \$267.5 million of one-time sources to support \$468.9 million of one-time expenditures, in compliance with the City’s nonrecurring revenue policy.
- **The Mayor’s budget includes, for the first time, several new general and special purpose taxes.** Some of these are sources the City has experience collecting and projecting, including the transportation network tax, the transfer tax rate, the business tax overhaul which adjusted gross receipts tax and business registration rates, commercial rents tax, and homeless gross receipts tax. The risk with these sources is largely commercial real estate volatility and recovery of office-using business sectors. Others are sources that the City has little to no experience collecting or projecting, including the retail vacancy tax, the cannabis tax, and the tax on executive pay, a volatile revenue source due to the narrow base of expected payers, annual fluctuations in the value and form of executive compensation, and possible tax-avoidance behavior, that is budgeted at \$60 million in fiscal year 2022-23.
- **The budget preserves the balances of the City’s economic stabilization reserves, and code-mandated reserves are funded and maintained at required levels.** The Mayor’s proposed budget maintains a balance of \$380.3 million in the combined Rainy Day and Budget Stabilization reserves (also known as combined “Economic Stabilization Reserves”), as well as \$54.8 million in the Budget Stabilization One-Time Reserve. Pursuant to the City’s financial policies, Economic Stabilization Reserves can be fully drawn by fiscal year 2022-23, split 50% in each of the budget years, and the Budget Stabilization One-Time Reserve can be used on one-time uses at any time. General Reserve funding levels in the budget are at code-mandated levels.
- **Voter-adopted spending requirements are met, or exceeded, at a total cost exceeding \$1.4 billion annually.** The financial baselines include mandated spending for transit, libraries, schools, early childhood education, homelessness housing and services, street trees, and other programs. Several programs are funded above the required levels, including the Children’s Services baseline, Transitional Aged Youth baseline, Recreation and Parks baseline, the Our City, Our Home baseline (November 2018 Proposition C), and the Early Care and Education baseline (June 2018 Proposition C). Finally, the proposed budget prefunds \$17.6 million of future Housing Trust Fund requirements in fiscal year 2021-22, which will reduce payments over a five year term beginning in fiscal year 2023-24.
- **The Mayor’s budget adheres to the Minimum Compensation Rate.** The Minimum Compensation Ordinance, Section 12P of the Administrative Code, sets a minimum compensation rate for employees at public entities and nonprofit organizations that have contracts with the City. For public entities, the minimum compensation rate is scheduled to increase from \$17.25 to \$18.00

on July 1, 2021. For nonprofits, the minimum compensation is scheduled to increase at the rate of inflation from \$17.05 to \$17.34 (1.7%). These increases only go into effect if sufficient funds are appropriated to fund the increases. The proposed budget includes appropriations for the increase in the minimum compensation rate for public entities. It also includes a “cost of doing business” appropriation that provides nonprofits an increase of three percent to their budgets, which is sufficient to support the minimum compensation increase for nonprofits. These compensation increases, therefore, became effective as of July 1, 2021.

The Revenue Letter outlined the following key financial risks:

- While revenue assumptions in the Mayor’s proposed budget are reasonable, the City faces several key financial risks in coming fiscal years. These risks include (1) disallowance of claims for federal revenues assumed in the City’s emergency response budgets, (2) a slower recovery than assumed in the budget, and (3) the projected structural budget gap following depletion of one-time federal stimulus funds.
  - **Federal revenue risk.** In total since the beginning of the COVID-19 pandemic, the City has budgeted to receive \$430 million of reimbursements from the Federal Emergency Management Agency (FEMA), including \$49.5 million in the proposed fiscal year 2021-22 budget. Of this total, the City has submitted claims to date of \$180.5 million, of which \$36.3 million have been approved and \$14.6 million have been paid. The balance is subject to risk of both lower claiming than that assumed in the budget and potential disallowance of claimed costs. The federal reimbursement and auditing process will likely continue for the coming fiscal year at a minimum, leaving a key risk to budgeted revenues.
  - **Economic risk.** The proposed budget assumes an economic recovery will drive annual tax revenue growth of \$251.2 million in fiscal year 2021-22 and \$502.7 million in fiscal year 2022-23. While these assumptions track to the City’s economic and financial projections, they are subject to significant uncertainty. Key factors to monitor include whether public health conditions in the City will remain relatively favorable and continue to permit a growing amount of economic activity to resume; whether large-scale telecommuting will wane rapidly in the coming two fiscal years as assumed in these projections; and whether the local hospitality and convention industries will recover at the pace underpinning these tax revenue projections. Changes in these key factors would drive significant variances in actual financial revenue performance.
  - **Structural budget challenges in future fiscal years.** As noted above, the Mayor’s proposed budget is balanced with a heavy reliance on one-time sources, most notably federal stimulus funds allocated to the City under the ARPA. As proposed, these funds would be depleted over the two-year budget period, leaving a structural budget challenge, projected to be \$350 million in fiscal year 2023-24 and \$499.3 million in fiscal year 2025-26 in the March Joint Report. While these projected future year shortfalls are modestly mitigated by actions proposed in the Mayor’s proposed budget, significant gaps are likely to remain in fiscal years beyond the two-year budget period.
- The Mayor’s proposed budget preserves and repurposes several key reserve balances in response to these risks. The Mayor’s proposed budget reassigns \$100.0 million of the COVID Response and Economic Loss contingency reserve to a Federal and State Emergency Grant Disallowance Reserve

to manage potential revenue shortfalls related to potential reimbursement disallowances and \$293.9 million to a Fiscal Cliff Reserve for the purpose of managing anticipated budget shortfalls in fiscal year 2023-24 and beyond. Additionally, the Mayor’s proposed budget maintains a balance of \$380.3 million in the combined Rainy Day and Budget Stabilization reserves (also known as combined “Economic Stabilization Reserves”), as well as \$54.8 million in the Budget Stabilization One-Time Reserve.

**Other Budget Updates: Fiscal Year 2020-21 Nine-Month Budget Status Report**

The Controller’s Office provides periodic budget status updates to the City’s policy makers during each fiscal year, as required by the City Charter Section 3.105. Most recently, the Nine-Month budget status report (the “Nine-Month Report”) was released on May 13, 2021.

The Nine-Month Report indicates a projected General Fund net surplus of \$157.3 million in fiscal year 2020-21 (as compared to the surplus reported in the Six-Month Report, which was subsequently appropriated by the Mayor and Board of Supervisors in the current year).

TABLE A-5

**Nine Month Report**  
**Fiscal Year 2020-21 Projected General Fund Variances to Prior Projection (\$ million)**

| <b>Changes from Six Month Projection</b>             |                |
|--|----------------|
| Fiscal Year 2019-20 estimated fund balance (audited) | \$0            |
| Citywide Revenue                                     | 146.1          |
| Baseline Offsets                                     | (18.1)         |
| Departmental Revenues and Expenditures               | 29.4           |
| <b>Surplus / (Shortfall)</b>                         | <b>\$157.3</b> |

The following is a discussion of certain elements of the revised fiscal year 2020-21 projections in the Nine-Month Report:

- Local revenue trends are consistent with previous projections, with two positive exceptions that account for the majority of the projected ending balance. First, state regulatory actions are driving large improvements in excess ERAF revenue, offset by mixed performance of local tax revenues. State guidance on the calculation of excess ERAF increased revenue by \$83.4 million over Six-Month Report projections. Second, real property transfer taxes are projected to exceed budgeted levels due to a greater number of large commercial sales than previously anticipated. Weakness in hotel, sales and business taxes are offset by overall improvement in projected department revenues and expenditures.
- Economically sensitive revenues are subject to historically high levels of uncertainty given the course of the pandemic and its economic effects. Business tax revenues are projected to be \$165.9 million below revised budget and \$35.7 million below Six-Month Report projections, given the delay in resumption of office work. Postponement of the tax year 2020 business tax filing deadline from March 1 to April 30, 2020, has resulted in some uncertainty about fiscal year 2020-2021 revenue; although initial results came in above projection, receipts are still being evaluated.

General Fund hotel tax revenues are projected to be \$20.6 million for the fiscal year, \$105.6 million below budget and \$7.2 million below prior projections, given year to date receipts. Sales tax revenues are \$51.5 million below budget, or \$8.0 million less than prior projections.

- Projected spending and revenues supporting the City’s COVID-19 emergency response have declined since the last projection. Projected emergency response spending in the current year of \$632.6 million are supported by federal, state, and dedicated local revenues of \$409.6 million, for net General Fund costs of \$169.9 million. The projected ending General Fund project balance, which is available to support response costs in the upcoming fiscal year, has declined by \$24.3 million from the City’s last projection.
- ARPA Coronavirus Local Fiscal Relief Funds are not included in these projections. ARPA included \$350 billion in aid to state and local governments. San Francisco’s direct allocation, initially estimated by the United States Treasury at \$636.0 million but confirmed to be \$624.8 million, will be received in two equal tranches, one in the current year and one in the budget year. The Five Year Financial Plan assumes the first half of the funds will be spent in fiscal year 2021-22 and second half in fiscal year 2022-23.

Periodic budget status updates are provided by the Controller in accordance with reporting requirements of the Charter. The level of uncertainty regarding City revenues and expenditures remains extraordinarily high, driven by the economic and financial impacts of the public health emergency. The City can give no assurances that the COVID-19 pandemic will not result in further adverse impacts on the City’s financial condition (including continuing reductions in revenues and/or increases in expenses).

## **BUDGETARY RISKS**

### **Threat of Extended Recession**

Following the widespread shutdown of businesses and supply chain disruption in response to the COVID-19 pandemic, on June 8, 2020 the National Bureau of Economic Research announced that the US officially entered into a recession in February 2020. According to the California Employment Development Department, the State’s unemployment rate hit a record high of 16.4% in April 2020 and has decreased to 7.5% as of August 2021. In the “Great Recession” that occurred nationally from December 2007 to June 2009 (according to the U.S. National Bureau of Economic Research), California real GDP growth slowed for five consecutive quarters from the third quarter of 2008 to the third quarter of 2009 and did not return to pre-recession level of output until three years later in the third quarter of 2012. The unemployment rate rose steadily from 4.9% in the fourth quarter of 2006 to peak at 12.3 percent in the fourth quarter of 2010 and did not return to the pre-recession level until the second quarter of 2017. More than a third of California jobs are in sectors that are immediately vulnerable to stay-at-home emergency orders. The possibility of a prolonged anemic economic recovery from the pandemic remains.

## **Commuting Pattern Changes**

The sudden and sharp increase in telecommuting creates revenue risk. Approximately half of workers in major tax-paying sectors such as professional services, financial services, and information live outside of San Francisco. Extended periods of working at-home during the pandemic may affect how much of any business's payroll expense and gross receipts could be apportionable to San Francisco. Some of the City's largest private employers instructed their employees to telecommute whenever possible, as evidenced by BART ridership declining to a low of almost 90% below its pre-COVID-19 baseline ridership. Businesses owe payroll tax only on their employees physically working within the City. For certain categories of businesses, the gross receipts tax is also dependent on their San Francisco payroll. Thus, the sharp rise in telecommuting could result in reduced business taxes. Although some San Francisco residents who previously commuted out of the City are now telecommuting from within the City, many of these residents work for employers who do not have a nexus in the City, and thus are not subject to business taxes.

## **COVID-19 Pandemic**

The COVID-19 pandemic is ongoing, and the City will likely incur significant additional costs, depending on the ultimate duration and severity of the pandemic. The City can give no assurance of the duration or severity of the COVID-19 pandemic, and there is no assurance that its effects will not impose more significant financial and operating effects on the City before mitigation measures are successfully implemented. For additional information see "PUBLIC HEALTH EMERGENCY – COVID-19."

## **Bankruptcy Filing by the Pacific Gas and Electric Company (PG&E)**

On January 29, 2019, PG&E filed for Chapter 11 bankruptcy protection to shield itself from potential wildfire liability that was estimated upwards of \$30 billion. Taxes and fees paid by PG&E to the City total approximately \$75 million annually and include property taxes, franchise fees and business taxes, as well as the utility user taxes it remits on behalf of its customers.

On June 20, 2020, the United States Bankruptcy Court for the Northern District of California confirmed PG&E's Plan of Reorganization, and on July 1, 2020 PG&E announced that it had emerged from Chapter 11 bankruptcy. As part of its restructuring, on June 9, PG&E announced that it would be relocating its business headquarters, currently located at 245 Market Street and 77 Beale Street in San Francisco, to Oakland. The relocation is scheduled to begin June 2022.

During the pendency of the PG&E bankruptcy, on September 6, 2019 the City submitted a non-binding indication of interest ("IOI") to PG&E and PG&E Corporation to purchase substantially all of PG&E's electric distribution and transmission assets needed to provide retail electric service to all electricity customers within the geographic boundaries of the City ("Target Assets") for a purchase price of \$2.5 billion (such transaction, the "Proposed Transaction"). In a letter dated October 7, 2019, PG&E declined the City's offer. On November 4, 2019, the City sent PG&E a follow-up letter reiterating its interest in acquiring the Target Assets. To demonstrate public support for the Proposed Transaction, on January 14, 2020, the City's Board of Supervisors and the PUC's Commission conditionally authorized the sale of up to \$3.065 billion of Power Enterprise Revenue Bonds to finance the acquisition of the Target Assets and related costs, subject to specific conditions set forth in each authorizing resolution.

The City is unable to predict whether it will be able to consummate a final negotiated acquisition price for the Target Assets and, if so, the terms thereof. Any such final terms would be subject to approval by the Board of Supervisors and the Commission. If consummated, it is expected that such new electric system would be wholly supported by its own revenues, and no revenues of the City's general fund would be available to pay for system operations, or City general fund secured bonds issued to acquire the Target Assets. The City is committed to acquiring PG&E's assets and expects to continue its pursuit with the newly reorganized entity.

### **Impact of Recent Voter-Initiated and Approved Revenue Measures on Local Finances**

On August 28, 2017, the California Supreme Court in *California Cannabis Coalition v. City of Upland* (August 28, 2017, No. S234148) ("Upland Decision") interpreted Article XIII C, Section 2(b) of the State Constitution, which requires local government proposals imposing general taxes to be submitted to the voters at a general election (i.e. an election at which members of the governing body stand for election). The court concluded such provision did not to apply to tax measures submitted through the citizen initiative process. Under the Upland Decision, citizens exercising their right of initiative may now call for general or special taxes on the ballot at a special election (i.e. an election where members of the governing body are not standing for election). The court did not, however, resolve whether a special tax submitted by voter initiative needs only simple majority voter approval, and not the super-majority (i.e. two-thirds) voter approval required of special taxes placed on the ballot by a governing body. On June 5, 2018 voters of the City passed by majority vote two special taxes submitted through the citizen initiative process: a Commercial Rent Tax for Childcare and Early Education ("June Proposition C") and a Parcel Tax for the San Francisco Unified School District ("Proposition G" and, together with June Proposition C, the "June Propositions C and G"). In addition, on November 6, 2018 voters passed by a majority vote a special tax submitted through the citizen initiative process: a Homelessness Gross Receipts Tax ("November Proposition C"), a gross receipts tax on larger companies in the City to fund affordable housing, mental health, and other homeless services. The estimated annual values of June Propositions C and G are approximately \$150 million and \$50 million, respectively. The estimated annual value of November Proposition C is approximately \$250 million to \$300 million.

In August 2018, the Howard Jarvis Taxpayers Association and several other plaintiffs filed a reverse validation action in San Francisco Superior Court challenging the validity of June Proposition C. In September 2018 the City initiated a validation action in the same court seeking a judicial declaration of the validity of Proposition G. In January 2019, the City initiated a similar validation action in the same court concerning November Proposition C.

On July 5, 2019, the San Francisco Superior Court granted the City's dispositive motions in the lawsuits concerning June Proposition C and November Proposition C, concluding that both measures, which proposed tax increases for specific purposes, required only a simple majority for approval because they were put on the ballot through a citizen signature petition. The Howard Jarvis Taxpayers Association and other petitioners/plaintiffs appealed the decision in the litigation concerning June Proposition C, and the California Business Properties Association and the other defendants/respondents appealed the decision in the litigation concerning November Proposition C.

On June 30, 2020, the Court of Appeal upheld the decision of the trial court in the litigation concerning November Proposition C. The Howard Jarvis Taxpayers Association sought review in the California Supreme Court of this decision. Briefing in the appeal concerning June Proposition C is not yet complete, and no oral argument has been scheduled.

On September 9, 2020, the California Supreme Court declined to take an appeal by the Howard Jarvis Taxpayers Association of the Court of Appeal's ruling in the City's favor regarding November Proposition C. As noted above, cases relating to June Proposition C and Proposition G are still pending at the Court of Appeal. These cases will proceed through the judicial process.

The Original Budget for fiscal year 2020-21 appropriated \$589.6 million of the November Proposition C funds for various voter-adopted purposes. With the Supreme Court decision to uphold the trial court, these funds are now free of legal risk on the voter threshold issue and the City is able to spend these funds. Of this total, the Original Budget assumed repayment to the General Fund of \$196 million in advances made in previous years to begin to implement these programs.

The Original Budget for fiscal year 2020-21 also appropriated \$379.8 million of funds resulting from the contested commercial rents tax measure and programs those funds for voter-adopted childcare expenditures. Of this total, \$106.8 million supported the General Fund budget. These funds were at risk and could only be released following a final court ruling in the City's favor or voter adoption of the 2020 Proposition F on the November ballot. The Court has upheld trial court decisions in both Proposition C's allowing for revenue to be recognized and funds to be released from the Controller's Reserve. See "CITY BUDGET – Role of Controller in Budgetary Analysis and Projections" for the process in the event revenue shortfalls exceed applicable reserves and any other allowances for revenue shortfalls in the Original Budget.

Parcel taxes collected for teacher compensation are similarly reserved until the legal proceedings conclude, although the adoption of Proposition J on the November 2020 ballot by a two-thirds vote removed the legal risks on the voter threshold issue going forward and will allow the appropriation of future funds collected under the new tax.

The November 2020 ballot included three major revenue initiatives, which significantly impact local finance. All three measures passed.

- A business tax reform measure, which would have increased the gross receipts tax on certain taxpayers and impose new replacement general taxes on the gross receipts from the lease of certain commercial space or larger businesses if two contested 2018 (June Proposition C and November Proposition C) business tax measures had been struck down. This measure was assumed in the Original Budget such that \$330.8 million of new revenue transfers into the General Fund are assumed to repay prior year General Fund advances made for these purposes. As discussed above, on September 9, 2020, the California Supreme Court declined to take an appeal by the Howard Jarvis Taxpayers Association regarding November Proposition C, Homeless Gross Receipts Tax, allowing the lower court decisions in the City's favor to stand. The Courts subsequently upheld both propositions.
- A transfer tax rate increase, doubling the rates on real property transfers over \$10 million. The Controller's Office estimates the measure could increase transfer tax revenue between \$13.0 million to \$346.0 million. This measure was not assumed in the Original Budget for fiscal year 2020-21, but it is assumed in the Nine-Month Report, Five Year Financial Plan and update, and the recently adopted budget.
- An additional business tax on businesses with disproportionate executive pay, which the Controller's Office estimates could increase the City's revenue by \$60 to \$140 million annually. This measure is assumed in the Five Year Financial Plan and update, and the recently adopted budget.

## **Impact of the State of California Budget on Local Finances**

Revenues from the State represent approximately 13% of the General Fund revenues appropriated in the Mayor's proposed budget for fiscal years 2021-22 and 2022-23, and thus changes in State revenues could have a material impact on the City's finances. In a typical year, the Governor releases two primary proposed budget documents: 1) the Governor's Proposed Budget required to be submitted in January; and 2) the "May Revise" to the Governor's Proposed Budget. The Governor's Proposed Budget is then considered and typically revised by the State Legislature. Following that process, the State Legislature adopts, and the Governor signs, the State budget. City policy makers review and estimate the impact of both the Governor's Proposed and May Revise Budgets prior to the City adopting its own budget.

On July 12, 2021, the Governor adopted the State of California's final budget for fiscal year 2021-22. The General Fund budget is \$196.4 billion, \$30.4 billion more than fiscal year 2020-21. San Francisco is expected to benefit from the State's budget through the expansion of homelessness funding, which includes \$2 billion of funding Statewide, over two years, for the Homeless Housing, Assistance and Prevention HHAP Grant. The budget also authorizes additional Project Homekey funds, another important source of county homelessness funding. The final budget also expands Medi-Cal to undocumented adults and invests in health equity through other State-adopted programs.

The State's fiscal year 2020-21 budget required the State Controller's Office (SCO), which regularly audits all counties' allocations of property tax revenue, to issue guidelines for counties to use in the calculation and allocation of ERAF by the end of December 2020, applicable to fiscal years 2019-20 and forward only. The City has received guidance on the calculation of excess ERAF from the California State Controller's Office. There are currently no proposed State legislative changes introduced, creating greater certainty about excess ERAF revenue in the next year.

## **Impact of Federal Government on Local Finances**

The City receives substantial federal funds for assistance payments, social service programs and other programs. A portion of the City's assets are also invested in securities of the United States government. The City's finances may be adversely impacted by fiscal matters at the federal level, including but not limited to cuts to federal spending.

In the event Congress and the President fail to enact appropriations, budgets or debt ceiling increases on a timely basis in the future, such events could have a material adverse effect on the financial markets and economic conditions in the United States and an adverse impact on the City's finances. The City cannot predict the outcome of future federal budget deliberations and the impact that such budgets will have on the City's finances and operations. The City's General Fund and hospitals, which are supported by the General Fund, collectively receive over \$1 billion annually in federal subventions for entitlement programs, the large majority of which are reimbursements for care provided to Medicaid and Medicare recipients. In addition, tens of thousands of San Franciscans receive federal subsidies to purchase private insurance on the State's health care exchange, Covered California. Efforts to change such subsidies or alter provisions of the Affordable Care Act through regulatory changes could have significant effects on future health care costs.

Under the CARES Act, the United States Treasury department distributed \$150 billion to state and local governments within 30 days of enactment under a population-based formula. The statute limits the use



of funds to COVID-19 expense reimbursement rather than to offset anticipated State tax revenue losses. The City has received a direct allocation of \$153.8 million from this Coronavirus Relief Fund, which was used to cover COVID-19-related medical, public health, economic support, and other emergency response costs. In addition, the State has allocated \$20.7 million of its allocation to the City, for the same purposes. The federal government also provides significant funding for COVID-19 expenses through FEMA.

On December 27, 2020, the president signed H.R. 133 Consolidated Appropriations Act 2021, funding the federal government for the rest of the federal fiscal year 2020-21 and providing additional COVID-19 relief for individuals, businesses, and health care providers affected by the COVID-19 pandemic. The legislation addresses key priorities for public health systems, including extension of Medicaid DSH cuts to fiscal year 2023-24 and an additional \$3 billion in Provider Relief Funding (PRF) created in the CARES Act. In addition, the Center for Medicare and Medicaid Services granted a one-year extension of California's Section 1115(a) Medicaid waiver, which was set to expire on December 31, 2020. The bill did not include additional support for state and local government. The funding from H.R. 133 was not reflected in the Original Budget for fiscal year 2020-21.

On March 11, 2021, President Biden signed H.R. 1319, the American Rescue Plan Act of 2021 ("ARPA"). The bill includes \$350 billion in state and local government fiscal aid to augment allocations provided in the CARES Act Coronavirus Relief Fund ("CRF"), through which San Francisco is to directly receive \$624.8 million. Distributions will occur in two tranches, one each in 2021 and 2022, and be required to be spent by December 31, 2024. Allowable uses include COVID-19 response or mitigation of the negative economic impacts of it, such as assistance to households, small businesses, nonprofits, and aid to impacted industries. A critical improvement versus CRF funds is that ARPA funds may be used for the provision of government services to the extent of the reduction in revenue. The bill contains \$195 billion of aid to states; however, it is not yet known whether California will pass through a portion of its aid to local governments, as it did with its CRF funding. In addition, San Francisco will likely benefit from other subventions and grants authorized in the bill. This funding is assumed in the Original Budget for fiscal years 2021-22 and 2022-23.

## **THE SUCCESSOR AGENCY**

### *Effect of the Dissolution Act*

The San Francisco Redevelopment Agency (herein after the "Former Agency") was organized in 1948 by the Board of Supervisors pursuant to the Redevelopment Law. The Former Agency's mission was to eliminate physical and economic blight within specific geographic areas of the City designated by the Board of Supervisors. The Former Agency had redevelopment plans for nine redevelopment project areas.

As a result of AB 1X 26 and the decision of the California Supreme Court in the *California Redevelopment Association* case, as of February 1, 2012, (collectively, the "Dissolution Act"), redevelopment agencies in the State were dissolved, including the Former Agency, and successor agencies were designated as successor entities to the former redevelopment agencies to expeditiously wind down the affairs of the former redevelopment agencies and also to satisfy "enforceable obligations" of the former redevelopment agencies all under the supervision of a new oversight board, the State Department of Finance and the State Controller.

Pursuant to Ordinance No. 215-12 passed by the Board of Supervisors of the City on October 2, 2012 and signed by the Mayor on October 4, 2012, the Board of Supervisors (i) officially gave the following name to

the successor to the Former Agency: the “Successor Agency to the Redevelopment Agency of the City and County of San Francisco,” (the “Successor Agency”) also referred to as the “Office of Community Investment & Infrastructure” (“OCII”), (ii) created the Successor Agency Commission as the policy body of the Successor Agency, (iii) delegated to the Successor Agency Commission the authority to act to implement the surviving redevelopment projects, the replacement housing obligations of the Former Agency and other enforceable obligations and the authority to take actions that AB 26 and AB 1484 require or allow and (iv) established the composition and terms of the members of the Successor Agency Commission.

Because of the existence of enforceable obligations, the Successor Agency is authorized to continue to implement, through the issuance of tax allocation bonds, certain major redevelopment projects that were previously administered by the Former Agency: (i) the Mission Bay North and South Redevelopment Project Areas, (ii) the Hunters Point Shipyard Redevelopment Project Area and Zone 1/Candlestick Point of the Bayview Hunters Point Redevelopment Project Area, and (iii) the Transbay Redevelopment Project Area (collectively, the “Major Approved Development Projects”). The Successor Agency exercises land use, development and design approval authority for the Major Approved Development Projects. The Successor Agency, in addition to other various City agencies and entities, also issues community facilities district (“CFD”) bonds from time to time to facilitate development in the major approved development projects in accordance with the terms of such enforceable obligations.

## **GENERAL FUND REVENUES**

The revenues discussed below are recorded in the General Fund, unless otherwise noted.

## **PROPERTY TAXATION**

### **Property Taxation System – General**

The City receives approximately one-third of its total General Fund operating revenues from local property taxes. Property tax revenues result from the application of the appropriate tax rate to the total assessed value of taxable property in the City. The City levies property taxes for general operating purposes as well as for the payment of voter-approved bonds. As a county under State law, the City also levies property taxes on behalf of all local agencies with overlapping jurisdiction within the boundaries of the City.

Local property taxation is the responsibility of various City officers. The Assessor computes the value of locally assessed taxable property. After the assessed roll is closed on June 30<sup>th</sup>, the Controller issues a Certificate of Assessed Valuation in August which certifies the taxable assessed value for that fiscal year. The Controller also compiles a schedule of tax rates including the 1.0% tax authorized by Article XIII A of the State Constitution (and mandated by statute), tax surcharges needed to repay voter-approved general obligation bonds, and tax surcharges imposed by overlapping jurisdictions that have been authorized to levy taxes on property located in the City. Typically, the Board of Supervisors approves the schedule of tax rates each year by resolution no later than the last working day of September. The Treasurer and Tax Collector prepares and mails tax bills to taxpayers and collects the taxes on behalf of the City and other overlapping taxing agencies that levy taxes on taxable property located in the City. The Treasurer holds and invests City tax funds, including taxes collected for payment of general obligation bonds, and is charged with payment of principal and interest on such bonds when due. The State Board of Equalization assesses certain special classes of property, as described below. See “Taxation of State-Assessed Utility Property” below.

## Assessed Valuations, Tax Rates and Tax Delinquencies

Table A-6 provides a recent history of assessed valuations of taxable property within the City. The property tax rate is composed of two components: 1) the 1.0% countywide portion, and 2) all voter-approved overrides which fund debt service for general obligation bond indebtedness. It is possible that the COVID-19 pandemic will result in a reduction in property values in the City, and such reduction could be material.

The total tax rate shown in Table A-6 includes taxes assessed on behalf of the City as well as the San Francisco Unified School District (SFUSD), County Office of Education (SFCOE), San Francisco Community College District (SFCCD), Bay Area Air Quality Management District (BAAQMD), and San Francisco Bay Area Rapid Transit District (BART), all of which are legal entities separate from the City. See also, Table A-33: "Statement of Direct and Overlapping Debt and Long-Term Obligations." In addition to *ad valorem* taxes, voter-approved special assessment taxes or direct charges may also appear on a property tax bill.

Additionally, although no additional rate is levied, a portion of property taxes collected within the City is allocated to the Office of Community Investment and Infrastructure (OCII), the successor agency to the San Francisco Redevelopment Agency. Property tax revenues attributable to the growth in assessed value of taxable property (known as "tax increment") within the adopted redevelopment project areas may be utilized by OCII to pay for outstanding and enforceable obligations and a portion of administrative costs of the agency, reducing tax revenues from those parcels located within project areas to the City and other local taxing agencies, including SFUSD and SFCCD. Taxes collected for payment of debt service on general obligation bonds are not affected or diverted. OCII received \$155.5 million of property tax increment in fiscal year 2019-20 for recognized obligations, diverting about \$86.5 million that would have otherwise been apportioned to the City's General Fund.

The percent collected of property tax (current year levies excluding supplemental) was 99.05% for fiscal year 2019-20. Foreclosures, defined as the number of trustee deeds recorded by the Assessor-Recorder's Office, numbered 67 for the fiscal year 2020-2021. For fiscal year 2019-20 a total of 99 trustee deeds were recorded compared to 86 for the fiscal year 2018-19, 111 for fiscal year 2017-18 and 92 for fiscal year 2016-17. It is possible that the COVID-19 pandemic will result in increased foreclosures in the City, and the effect of such increased foreclosures could be material.

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TABLE A-6

**CITY AND COUNTY OF SAN FRANCISCO**  
**Assessed Valuation of Taxable Property**  
**Fiscal Years 2008-09 through 2021-22**  
**(000s)**

| Fiscal Year | Net Assessed <sup>1</sup><br>Valuation (NAV) | % Change<br>from<br>Prior Year | Total Tax Rate<br>per \$100 <sup>2</sup> | Total Tax<br>Levy <sup>3</sup> | Total Tax<br>Collected <sup>3</sup> | % Collected<br>June 30 |
|-------------|--|--------------------------------|--|--------------------------------|-------------------------------------|------------------------|
| 2008-09     | 141,274,628                                  | 8.7%                           | 1.163                                    | 1,702,533                      | 1,661,717                           | 97.6%                  |
| 2009-10     | 150,233,436                                  | 6.3%                           | 1.159                                    | 1,808,505                      | 1,764,100                           | 97.5%                  |
| 2010-11     | 157,865,981                                  | 5.1%                           | 1.164                                    | 1,888,048                      | 1,849,460                           | 98.0%                  |
| 2011-12     | 158,649,888                                  | 0.5%                           | 1.172                                    | 1,918,680                      | 1,883,666                           | 98.2%                  |
| 2012-13     | 165,043,120                                  | 4.0%                           | 1.169                                    | 1,997,645                      | 1,970,662                           | 98.6%                  |
| 2013-14     | 172,489,208                                  | 4.5%                           | 1.188                                    | 2,138,245                      | 2,113,284                           | 98.8%                  |
| 2014-15     | 181,809,981                                  | 5.4%                           | 1.174                                    | 2,139,050                      | 2,113,968                           | 98.8%                  |
| 2015-16     | 194,392,572                                  | 6.9%                           | 1.183                                    | 2,290,280                      | 2,268,876                           | 99.1%                  |
| 2016-17     | 211,532,524                                  | 8.8%                           | 1.179                                    | 2,492,789                      | 2,471,486                           | 99.1%                  |
| 2017-18     | 234,074,597                                  | 10.7%                          | 1.172                                    | 2,732,615                      | 2,709,048                           | 99.1%                  |
| 2018-19     | 259,329,479                                  | 10.8%                          | 1.163                                    | 2,999,794                      | 2,977,664                           | 99.3%                  |
| 2019-20     | 281,073,307                                  | 8.4%                           | 1.180                                    | 3,509,022                      | 3,475,682                           | 99.0%                  |
| 2020-21     | 299,686,811                                  | 6.6%                           | 1.198                                    | 3,823,246                      | 3,785,038                           | 99.0%                  |
| 2021-22     | 311,997,808 <sup>4</sup>                     | 4.1%                           | 1.182                                    | N/A                            | N/A                                 | N/A                    |

<sup>1</sup> Net Assessed Valuation (NAV) is Total Assessed Value for Secured and Unsecured Rolls, less Non-reimbursable Exemptions and Homeowner Exemptions.

<sup>2</sup> Annual tax rate for unsecured property is the same rate as the previous year's secured tax rate.

<sup>3</sup> The Total Tax Levy and Total Tax Collected through fiscal year 2020-21 is based on year-end current year secured and unsecured levies as adjusted through roll corrections, excluding supplemental assessments, as reported to the State of California (available on the website of the California SCO). Total Tax Levy for fiscal year 2021-22 is based upon initial assessed valuations times the secured property tax rate to provide an estimate.

<sup>4</sup> Based on initial assessed valuations for fiscal year 2021-22

Source: Office of the Controller, City and County of San Francisco.

SCO source noted in (3): <http://www.sco.ca.gov/Files-ARD-Tax-Info/TaxDelinq/sanfrancisco.pdf>

At the start of fiscal year 2021-22, the total net assessed valuation of taxable property within the City was approximately \$312.0 billion. Of this total, \$295.2 billion (94.6%) represents secured valuations and \$16.8 billion (5.4%) represents unsecured valuations. See "Tax Levy and Collection" below, for a further discussion of secured and unsecured property valuations.

Proposition 13 limits to 2% per year the increase in the assessed value of property, unless it is sold, or the structure is improved. The total net assessed valuation of taxable property therefore does not generally reflect the current market value of taxable property within the City and is in the aggregate substantially less than current market value. For this same reason, the total net assessed valuation of taxable property lags behind changes in market value and may continue to increase even without an increase in aggregate market values of property.

Under Article XIII A of the State Constitution added by Proposition 13 in 1978, property sold after March 1, 1975 must be reassessed to full cash value at the time of sale. Taxpayers can appeal the Assessor's

determination of their property’s assessed value, and the appeals may be retroactive and for multiple years. The State prescribes the assessment valuation methodologies and the adjudication process that counties must employ in connection with counties’ property assessments.

The City typically experiences increases in assessment appeals activity during economic downturns and decreases in assessment appeals as the economy rebounds. During the severe economic downturn of fiscal years 2009-10 and 2010-11, partial reductions of up to approximately 30% of the assessed valuations appealed were granted. Assessment appeals granted typically result in revenue refunds, and the level of refund activity depends on the unique economic circumstances of each fiscal year. Other taxing agencies such as SFUSD, SFCOE, SFCCD, BAAQMD, and BART share proportionately in any refunds paid as a result of successful appeals. To mitigate the financial risk of potential assessment appeal refunds, the City funds appeal reserves for its share of estimated property tax revenues for each fiscal year. In the period following the Great Recession, assessment appeals increased significantly. In fiscal year 2010-11, the Assessor granted 18,841 temporary reductions in residential property assessed value worth a total of \$2.35 billion, compared to 18,110 temporary reductions with a value of \$1.96 billion granted in fiscal year 2009-10. As described further below, the number of new assessment appeals filed as of December 31, 2020, which represents approximately 1.0% of all parcels in San Francisco, was almost double the number of new assessment appeals filed during the same period last year.

It is possible that the current global and national recession and economic dislocation resulting from the COVID-19 pandemic will result in declines in real estate values in the City, and such declines could be material.

Appeals activity is reviewed each year and incorporated into the current and subsequent years’ budget projections of property tax revenues. Refunds of prior years’ property taxes from the discretionary General Fund appeals reserve fund for fiscal years 2013-14 through 2019-20 are listed in Table A-7 below.

TABLE A-7

**CITY AND COUNTY OF SAN FRANCISCO**  
**Refunds of Prior Years' Property Taxes**  
**General Fund Assessment Appeals Reserve**  
**Fiscal Years 2013-14 through 2019-20**  
**(000s)**

| Fiscal Year | Amount Refunded |
|-------------|-----------------|
| 2013-14     | \$25,756        |
| 2014-15     | 16,304          |
| 2015-16     | 16,199          |
| 2016-17     | 33,397          |
| 2017-18     | 24,401          |
| 2018-19     | 30,071          |
| 2019-20     | 17,900          |

Source: Office of the Controller, City and County of San Francisco.

A property's annual assessed value is determined as of January 1 of the year preceding the fiscal year for which taxes are billed and paid. Under California's Proposition 13, a property's annual assessed value is the lesser of (1) its base year value (fair market value as of the date of change in ownership or completion of new construction), factored for inflation at no more than two percent per year; or (2) its fair market value as of January 1 of the year preceding the fiscal year for which property taxes are billed and paid. If a property's fair market value falls below its factored base year value, the reduced value is enrolled on a temporary basis (for one year) and is commonly referred to as a "Proposition 8" reduction, after the 1978 initiative. However, if a property's base year value is reduced, then that reduced value carries forward for factoring purposes until the next change in ownership or completion of new construction.

Assessors in California have authority to use Proposition 8 criteria to apply reductions in valuation to classes of properties affected by any factors affecting value, including but not limited to negative economic conditions. For the fiscal year 2021-22, the Assessor had granted 8,273 temporary decline-in-value reductions resulting in assessed value reduction of \$1.19 billion, citywide, through the period ending July 1, 2021, and subsequently granted an additional \$1.1 billion of temporary Proposition 8 roll corrections, for a total decline of over \$2.3 billion, to date. The largest number of these reductions, totaling 5,815, were for condominiums. For comparison, the Assessor granted 2,797 decline-in-value reductions resulting in a total assessed value reduction of \$377.88 million for fiscal year 2020-21.

In addition, qualifying taxpayers seek adjustment of their property assessed values on a variety of factors. Requests for changes can be motivated by real estate market conditions or other factors.

A qualifying taxpayer can seek assessed value adjustments from the Assessment Appeals Board ("AAB") or from the Assessor or both. For regular, annual secured property tax assessments, the period for property owners to file an appeal is between July 2<sup>nd</sup> and September 15<sup>th</sup>. If the 15<sup>th</sup> falls on a Saturday or Sunday, applications filed or postmarked the next business day are considered timely. The Assessment Appeals Board generally is required to determine the outcome of appeals within two (2) years of each appeal's filing date. The Assessment Appeals Board can increase, decrease, or not change an assessment. If the appeal results in a change in value, the new assessed value will be used to determine the property taxes for the year that was appealed. The Assessor has the authority to review the property's value thereafter and may make valuation adjustments, as provided by law.

In addition, in limited circumstances the Assessor and a property owner can agree to a corrected assessed value for property. If an appeal is pending, the Assessment Appeals Board can reject such an agreement and instead require a hearing.

As of the date of this Official Statement, the Assessment Appeals Board was still processing the appeals for Fiscal Year 2021-22 that have been filed to date, but does not yet know the total number of appeals that have been filed or the total dollar value represented by such appeals. Based on partial available information, the Assessment Appeals Board does expect the total number of appeals for Fiscal Year 2021-22 to exceed the number of appeals in Fiscal Year 2020-21. Because the information from the Assessment Appeals Board is incomplete, the City has not been able to quantify the total number of appeals, the dollar amount represented by such appeals and consequently the potential impact on City assessed values.

As of June 30, 2021, the total number of open appeals before the AAB was 2,486. During the fiscal year 2020-21 there were 2,399 new applications filed. The difference between the current assessed value and the taxpayer's opinion of values for all the open applications is \$29.1 billion. Assuming the City did not contest any taxpayer appeals and the Board upheld all the taxpayer's requests, a negative potential total

property tax impact of about \$349.1 million would result. The General Fund's portion of that potential \$349.1 million would be approximately \$161.9 million. This potential negative impact would only be realized to the extent appeals were heard by the Assessment Appeals Board and assessed values are actually reduced to the value asserted by property owners. Actual reductions have historically been much lower than values asserted by property owners in appeals, given the large number of appeals that are eventually withdrawn. Of the 1,067 appeals closed during fiscal year 2020-21, 847, or 79.4% of appeals, were withdrawn.

Nearly all of the appeal applications filed during fiscal year 2020-21 challenge the assessed value of property for fiscal year 2020-21. However, because the assessed value of secured property for fiscal year 2020-21 is determined by the Assessor as of the January 1, 2020 lien date, which predates the COVID-19 pandemic and its related economic effects, the City does not expect a material reduction in assessed values resulting from fiscal year 2020-21 appeal applications. However, the effects of the pandemic and ensuing recession will likely increase the number of future appeals. Additionally, under Proposition 8, adopted by California voters in 1978, the Assessor could on its own initiative reduce the assessed value of properties with market values that fall below their values assessed in accordance with Proposition 13. Following a Proposition 8 reduction, the assessed value continues to match the market value until the market value again exceeds the maximum assessed value calculated under Proposition 13.

The volume of appeals is not necessarily an indication of how many appeals will be granted, nor of the magnitude of the reduction in assessed valuation that the Assessor may ultimately grant. City revenue estimates take into account projected losses from pending and future assessment appeals that are based on historical results as to appeals.

### **Tax Levy and Collection**

As the local tax-levying agency under State law, the City levies property taxes on all taxable property within the City's boundaries for the benefit of all overlapping local agencies, including SFUSD, SFCCD, the BAAQMD and BART. The total tax levy for all taxing entities to begin fiscal year 2019-20 was \$3.3 billion, not including supplemental, escape and special assessments that may be assessed during the year. Of total property tax revenues (including supplemental and escape property taxes), the City budgeted to receive \$2.0 billion in the General Fund and \$235.1 million in special revenue funds designated for children's programs, libraries and open space. SFUSD and SFCCD were estimated to receive approximately \$199.8 million and \$37.4 million, respectively, and the local ERAF was estimated to receive \$401.1 million (before adjusting for the vehicle license fees ("VLF") backfill shift). The Successor Agency was estimated to receive approximately \$171.3 million. The remaining portion will be allocated to various other governmental bodies, various special funds, and general obligation bond debt service funds, and other taxing entities. Taxes levied to pay debt service for general obligation bonds issued by the City, SFUSD, SFCCD and BART may only be applied for that purpose. The City's General Fund is allocated about 47.1% of total property tax revenue before adjusting for the VLF backfill shift and excess ERAF.

General Fund property tax revenues in fiscal year 2019-20 were \$2.1 billion, representing a decrease of \$173.0 million (7.7%) over fiscal year 2018-19 actual revenue. The decrease is due to recognition of three years' excess ERAF revenue (fiscal years 2016-17, 2017-18, and 2018-19) in fiscal year 2018-19 compared to just one year in fiscal year 2019-20. The COVID-19 pandemic may negatively impact the availability of Excess ERAF contributions, as described in "Impact of the State of California Budget on Local Finances." Tables A-2 and A-4 set forth a history of budgeted and actual property tax revenues.

Generally, property taxes levied by the City on real property become a lien on that property by operation of law. A tax levied on personal property does not automatically become a lien against real property without an affirmative act of the City taxing authority. Real property tax liens have priority over all other liens against the same property regardless of the time of their creation by virtue of express provision of law.

Property subject to ad valorem taxes is entered as secured or unsecured on the assessment roll maintained by the Assessor-Recorder. The secured roll is that part of the assessment roll containing State- assessed property and property (real or personal) on which liens are sufficient, in the opinion of the Assessor-Recorder, to secure payment of the taxes owed. Other property is placed on the “unsecured roll.”

The method of collecting delinquent taxes is substantially different for the two classifications of property. The City has four ways of collecting unsecured personal property taxes: 1) pursuing civil action against the taxpayer; 2) filing a certificate in the Office of the Clerk of the Court specifying certain facts, including the date of mailing a copy thereof to the affected taxpayer, in order to obtain a judgment against the taxpayer; 3) filing a certificate of delinquency for recording in the Assessor-Recorder’s Office in order to obtain a lien on certain property of the taxpayer; and 4) seizing and selling personal property, improvements or possessory interests belonging or assessed to the taxpayer. The exclusive means of enforcing the payment of delinquent taxes with respect to property on the secured roll is the sale of the property securing the taxes. Proceeds of the sale are used to pay the costs of sale and the amount of delinquent taxes.

A 10% penalty is added to delinquent taxes that have been levied on property on the secured roll. In addition, property on the secured roll with respect to which taxes are delinquent is declared “tax defaulted” and subject to eventual sale by the Treasurer and Tax Collector of the City. Such property may thereafter be redeemed by payment of the delinquent taxes and the delinquency penalty, plus a redemption penalty of 1.5% per month, which begins to accrue on such taxes beginning July 1 following the date on which the property becomes tax-defaulted.

In connection with the COVID-19 pandemic, property owners unable to pay their April 10, 2020 property taxes by May 15, 2020 due to COVID-19 were able to request a penalty waiver. Pursuant to the Governor’s Executive Order N-61-20, if a property owner was approved for a waiver and was unable to pay property taxes for a primary residence or small business due to COVID-19, an extension until May 6, 2021 was granted without any late payment penalties. As of April 2021, 1,344 secured parcels and 318 unsecured parcels, representing a total property tax amount of \$17.7 million, remain unpaid. If these parcels remain unpaid after May 6, 2021, the parcel owners will be delinquent and may seek waivers under the normal course available to them under the California Revenue and Taxation Code. Even under the Governor’s Executive Order N-61-20 waiver program, San Francisco’s delinquent rate on secured parcels for fiscal year 2019-20 was less than 1.0%.

In October 1993, the Board of Supervisors passed a resolution that adopted the Alternative Method of Tax Apportionment (the “Teeter Plan”). This resolution changed the method by which the City apportions property taxes among itself and other taxing agencies. Additionally, the Teeter Plan was extended to include the allocation and distribution of special taxes levied for City and County of San Francisco Community Facilities District No. 2014-1 (Transbay Transit Center) in June 2017 (effective fiscal year 2017-18) and for the Bay Restoration Authority Parcel Tax, SFUSD School Facilities Special Tax, SFUSD School Parcel Tax, and City College Parcel Tax in October 2017 (effective fiscal year 2018-19). The Teeter Plan method authorizes the City Controller to allocate to the City’s taxing agencies 100% of the secured property taxes billed but not yet collected. In return, as the delinquent property taxes and associated penalties and interest are collected, the City’s General Fund retains such amounts. Prior to adoption of the



Teeter Plan, the City could only allocate secured property taxes actually collected (property taxes billed minus delinquent taxes). Delinquent taxes, penalties and interest were allocated to the City and other taxing agencies only when they were collected. The City has funded payment of accrued and current delinquencies through authorized internal borrowing. The City also maintains a Tax Loss Reserve for the Teeter Plan as shown on Table A-8. The Tax Loss Reserve sets aside 1% of the total of all taxes and assessments levied for which the Teeter Plan is the applicable distribution method. The purpose of the Tax Loss Reserve is to cover losses that may occur. The amount has grown in recent years as the assessed values on the secured roll has grown.

TABLE A-8

**CITY AND COUNTY OF SAN FRANCISCO**  
**Teeter Plan**  
**Tax Loss Reserve Fund Balance**  
**Fiscal Years 2013-14 through 2019-20**  
**(000s)**

| Year Ended | Amount Funded |
|------------|---------------|
| 2013-14    | \$19,654      |
| 2014-15    | 20,569        |
| 2015-16    | 22,882        |
| 2016-17    | 24,882        |
| 2017-18    | 25,567        |
| 2018-19    | 29,126        |
| 2019-20    | 31,968        |

Source: Office of the Controller, City and County of San Francisco.

Assessed valuations of the aggregate ten largest assessment parcels in the City for the fiscal year beginning July 1, 2020 are shown in Table A-9. The City cannot determine from its assessment records whether individual persons, corporations or other organizations are liable for tax payments with respect to multiple properties held in various names that in aggregate may be larger than is suggested by the Office of the Assessor-Recorder.

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TABLE A-9

**CITY AND COUNTY OF SAN FRANCISCO**  
**Top 10 Parcels Total Assessed Value**  
**July 1, 2021**

| Assessee <sup>1</sup>                                | Location                          | Parcel Number | Type                  | Total Assessed Value <sup>2</sup> | % Basis of Levy <sup>3</sup> |
|--|-----------------------------------|---------------|-----------------------|-----------------------------------|------------------------------|
| SUTTER BAY HOSPITALS <sup>4</sup>                    | 1101 VAN NESS AVE                 | 0695 007      | HOSPITAL              | \$2,674,258,101                   | 0.856%                       |
| TRANSBAY TOWER LLC                                   | 415 MISSION ST                    | 3720 009      | OFFICE                | \$1,803,015,744                   | 0.577%                       |
| GSW ARENA LLC  | 1 WARRIORS WAY                    | 8722 026      | ENTERTAINMENT COMPLEX | \$1,470,357,868                   | 0.470%                       |
| HWA 555 OWNERS LLC                                   | 555 CALIFORNIA ST                 | 0259 026      | OFFICE                | \$1,070,539,722                   | 0.342%                       |
| ELM PROPERTY VENTURE LLC                             | 101 CALIFORNIA ST                 | 0263 011      | OFFICE                | \$1,035,700,281                   | 0.331%                       |
| PARK TOWER OWNER LLC                                 | 250 HOWARD ST                     | 3718 040      | OFFICE                | \$1,012,003,901                   | 0.324%                       |
| PPF PARAMOUNT ONE MARKET PLAZA OWNER LP              | 1 MARKET ST                       | 3713 007      | OFFICE                | \$877,380,832                     | 0.281%                       |
| KRE EXCHANGE OWNER LLC                               | 1800 OWENS ST                     | 8727 008      | OFFICE                | \$801,576,851                     | 0.256%                       |
| SHR ST FRANCIS LLC                                   | 301 - 345 POWELL ST               | 0307 001      | HOTEL                 | \$772,514,515                     | 0.247%                       |
| SUTTER BAY HOSPITALS DBA CA PACIFIC MED <sup>4</sup> | 3555 CESAR CHAVEZ ST/555 SAN JOSE | 6575 005      | HOSPITAL              | \$744,697,554                     | 0.238%                       |
|  |                                   |               |                       | <b>\$12,262,045,369</b>           | <b>3.923%</b>                |

<sup>1</sup> Certain parcels fall within RDA project areas.

<sup>2</sup> Represents the Total Assessed Valuation (TAV) as of the Basis of Levy, which excludes assessments processed during the fiscal year. TAV includes land & improvements, personal property, and fixtures. Values reflect information as of January 1, 2021.

<sup>3</sup> The Basis of Levy is total assessed value less exemptions for which the state does not reimburse counties (e.g. those that apply to nonprofit organizations).

<sup>4</sup> Nonprofit organization that is exempt from property taxes.

Source: Office of the Assessor-Recorder, City and County of San Francisco

### Taxation of State-Assessed Utility Property

A portion of the City's total net assessed valuation consists of utility property subject to assessment by the State Board of Equalization. State-assessed property, or "unitary property," is property of a utility system with components located in many taxing jurisdictions assessed as part of a "going concern" rather than as individual parcels of real or personal property. Unitary and certain other State-assessed property values are allocated to the counties by the State Board of Equalization, taxed at special county-wide rates, and the tax revenues distributed to taxing jurisdictions (including the City itself) according to statutory formulae generally based on the distribution of taxes in the prior year. The fiscal year 2021-22 valuation of property assessed by the State Board of Equalization is \$3.9 billion.

### OTHER CITY TAX REVENUES

In addition to the property tax, the City has several other major tax revenue sources, as described below. For a discussion of State constitutional and statutory limitations on taxes that may be imposed by the City, including a discussion of Proposition 62 and Proposition 218, see "CONSTITUTIONAL AND STATUTORY LIMITATIONS ON TAXES AND EXPENDITURES" herein.

The following section contains a brief description of other major City-imposed taxes as well as taxes that are collected by the State and shared with the City. The City's General Fund is also supported by other sources of revenue, including charges for services, fines and penalties, and transfers-in, which are not discussed below.

See Table A-10 below for a summary of revenue source as a percentage of total General Fund revenue based on audited financials for fiscal year 2019-20 and the Original Budget for fiscal year 2020-21.

TABLE A-10

| Revenues                         | FY 2020-21         |               |                    |               |
|----------------------------------|--------------------|---------------|--------------------|---------------|
|                                  | FY 2019-20         |               | Original Budget    |               |
| Property Taxes                   | \$2,075,002        | 37.9%         | \$2,019,600        | 38.6%         |
| Business Taxes                   | 822,154            | 15.0%         | 826,400            | 15.8%         |
| Other Local Taxes                | 996,180            | 18.2%         | 657,990            | 12.6%         |
| Licenses, Permits and Franchises | 25,318             | 0.5%          | 23,175             | 0.4%          |
| Fines, Forfeitures and Penalties | 3,705              | 0.1%          | 2,338              | 0.0%          |
| Interest and Investment Income   | 65,459             | 1.2%          | 23,490             | 0.4%          |
| Rents and Concessions            | 9,816              | 0.2%          | 10,948             | 0.2%          |
| Intergovernmental                | 1,183,341          | 21.6%         | 1,380,693          | 26.4%         |
| Charges for Services             | 229,759            | 4.2%          | 257,295            | 4.9%          |
| Other                            | 62,218             | 1.1%          | 25,254             | 0.5%          |
| <b>Total Revenues</b>            | <b>\$5,472,952</b> | <b>100.0%</b> | <b>\$5,227,184</b> | <b>100.0%</b> |

Note: Other local taxes includes sales, hotel, utility users, parking, sugar sweetened beverage, stadium admissions, access line, and cannabis taxes.

### Business Taxes

Through tax year 2014, businesses in the City were subject to payroll expense and business registration taxes. Proposition E approved by the voters in the November 2012 election changed business registration tax rates and introduced a gross receipts tax which phased in over a five-year period beginning January 1, 2014, replacing the existing 1.5% tax on business payrolls over the same period. Overall, the ordinance increased the number and types of businesses in the City that pay business tax and registration fees from approximately 7,500 to 15,000. Current payroll tax exclusions will be converted into a gross receipts tax exclusion of the same size, terms and expiration dates.

The payroll expense tax is authorized by Article 12-A of the San Francisco Business and Tax Regulation Code. The 1.5% payroll tax rate in 2013 was adjusted to 1.35% in tax year 2014, 1.16% in tax year 2015, 0.829% in tax year 2016, 0.71% in tax year 2017, and 0.38% in tax year 2018. The gross receipts tax ordinance, like the current payroll expense tax, is imposed for the privilege of “engaging in business” in San Francisco. The gross receipts tax applies to businesses with \$1 million or more in gross receipts, adjusted by the Consumer Price Index going forward. Proposition E also imposes a 1.4% tax on administrative office business activities measured by a company’s total payroll expense within San Francisco in lieu of the Gross Receipts Tax and increases annual business registration fees to as much as \$35,000 for businesses with over \$200 million in gross receipts. Prior to Proposition E, business registration taxes varied from \$25 to \$500 per year per subject business based on the prior year computed payroll tax liability. Proposition E increased the business registration tax rates to between \$75 and \$35,000 annually.

Business tax revenue in fiscal year 2019-20 was \$833.9 million (all funds), representing a decrease of \$85.6 million (9.3%) from fiscal year 2018-19. The fiscal year 2020-21 Nine Month Projection is \$632.4 million, a decrease of \$201.6 million (24.2%) from the fiscal year 2019-20 figures. The fiscal year 2021-22 Original Budget is \$959.6 million, an increase of \$327.3 million (51.8%) from the fiscal year 2020-21 Nine Month Projection. The fiscal year 2022-23 Original Budget is \$1.07 billion, an increase of \$108.2 million (11.3%) from the fiscal year 2021-22 figure. The vast majority of the City’s business tax is deposited in the General Fund; approximately \$2.5 million is allocated to the Neighborhood Beautification Fund annually. These figures do not include gross receipts revenue related to homeless gross receipts or commercial rents tax, authorized by voters through June 2018 Proposition C and November 2018 Proposition C.

Revenues from business tax and registration fees have generally followed economic conditions in the City, primarily employment and wage growth. The response to the COVID-19 pandemic has significantly affected them, and the City's economic condition is still in distress relative to pre-pandemic levels. The City's unemployment rate peaked at 12.6% in April 2020 and declined steadily since then, reaching 5.4% in March 2021, higher than at any point pre-pandemic since 2013. In January and February 2020, before shelter-in-place was first instituted, weekly initial claims for unemployment were less than 1,000. As of May 2021, weekly initial claims remained just over 4,000, a number which has remained level since October 2021. With high vaccination rates, the City's economic condition is projected to continue improving, though the impact of new COVID-19 variants such as the Delta variant may pose ongoing challenges to economic recovery.

The Original Budget assumes economic growth of 6% in tax year 2021 and growth of 4% in tax year 2022, reflecting a quick recovery of employment lost to public health mandates. The projection also takes into account the Mayor's policies to provide relief to businesses during the pandemic through: (1) the deferral of business registration taxes owed in fiscal year 2019-20 to fiscal year 2020-21 and (2) the deferral of business tax payments for small businesses throughout the tax period to February 2021. The fiscal years 2020-21 and 2021-22 projections also take into account an ordinance approved by the Board in January 2021 which extends the deadline to (1) pay license fees originally due on March 31, 2020 and March 31, 2021 to November 1, 2021, (2) pay business registration fees originally due on June 1, 2020 to April 30, 2021, and (3) pay and file returns for certain business taxes for the 2020 tax year to April 30, 2021. In addition, Proposition F adopted by voters in November 2020 is assumed to generate \$4.0 million of business tax in fiscal year 2020-21 and \$23.0 million in fiscal year 2021-22 as intended.

The sudden and sharp increase in telecommuting during the pandemic has created revenue risk. Many workers in major tax-paying sectors such as Professional Services, Financial Services, and Information live outside of San Francisco. Extended periods of working at-home during the pandemic may affect how much of a business's payroll expense and gross receipts is apportionable to San Francisco. Some of the City's largest private employers have instructed their employees to telecommute whenever possible, as evidenced by BART ridership declining almost 90% from its pre-COVID-19 baseline ridership. Businesses owe payroll tax only on their employees physically working within the City. For certain categories of businesses, the gross receipts tax is also dependent on their San Francisco payroll. Thus, the sharp rise in telecommuting will result in reduced business taxes. Although some San Francisco residents who previously commuted out of the City are now telecommuting from within the City, many of these residents work for employers who do not have a nexus in the City, and thus are not subject to business taxes.

In the medium- to long-term, permanent relocations out of the San Francisco area could have a larger impact on the City's tax base. The Nine Month projections and Original Budget assume that in the third quarter of calendar year 2021, 75% of workers in Professional, Financial, and Administrative Services and the Information sectors who live outside of San Francisco now work from home instead of commuting into the City. In the fourth quarter of 2021 and the first two quarters of 2022, the Original Budget assumes 50% of these workers will work from home. Thereafter, it assumes 25% will work from home. This long-term reduction of 25% of commuters into the City could result in an estimated 5.5% reduction in Gross Receipts taxes relative to pre-pandemic levels.

See "CITY BUDGET - Other Budget Updates: Fiscal Year 2020-21 Nine Month Budget Status Report" for a summary of the most recent projections.

TABLE A-11

**CITY AND COUNTY OF SAN FRANCISCO**  
**Business Tax Revenues - All Funds**  
**Fiscal Years 2017-18 through 2022-23**  
**(000s)**

| Fiscal Year <sup>1</sup>              | Revenue   | Change    | Change % |
|---------------------------------------|-----------|-----------|----------|
| 2017-18                               | 899,142   | 196,811   | 28.0%    |
| 2018-19                               | 919,552   | 20,410    | 2.3%     |
| 2019-20                               | 833,931   | (85,621)  | -9.3%    |
| 2020-21 <i>projected</i> <sup>2</sup> | 632,350   | (201,581) | -24.2%   |
| 2021-22 <i>budgeted</i> <sup>3</sup>  | 959,640   | 327,290   | 51.8%    |
| 2022-23 <i>budgeted</i> <sup>3</sup>  | 1,067,850 | 108,210   | 11.3%    |

<sup>1</sup> Figures for fiscal years 2017-18 through 2019-20 are actuals. Includes portion of Payroll Tax allocated to special revenue funds for the Community Challenge Grant program, Business Registration Tax.

<sup>2</sup> Figure for fiscal year 2020-21 reflects projections from the Nine-Month Report Budget Status Report, May 14, 2021.

<sup>3</sup> Figures for fiscal years 2021-22 and 2022-23 reflect the Final Budget, July 29, 2021.

Source: Office of the Controller, City and County of San Francisco.

### Transient Occupancy Tax (Hotel Tax)

Pursuant to the San Francisco Business and Tax Regulation Code, a 14.0% transient occupancy tax is imposed on occupants of hotel rooms and is remitted by hotel operators to the City monthly. A quarterly tax-filing requirement is also imposed. Hotel tax revenue in fiscal year 2019-20 ended at \$281.6 (all funds) million, a decrease of \$132.7 million (32.0%) from fiscal year 2018-19. The Nine Month Projection for fiscal year 2020-21 reflects expected hotel tax revenue of \$28.2 million, a decrease of \$253.5 million (90.0%) from fiscal year 2019-20. The fiscal year 2021-22 Original Budget is \$92.9 million, an increase of \$64.8 million (230.0%) from fiscal year 2020-21 projections. The fiscal year 2022-23 Original Budget is \$268.6 million, an increase of \$175.6 million (189.0%) from fiscal year 2021-22. Table A-12 includes hotel tax in all funds. Slightly less than 90% of the City's hotel tax is allocated to the General Fund, with 10.7% allocated to arts and cultural organizations and approximately \$5 million for debt service on hotel tax revenue bonds.

The significant decline in fiscal year 2020-21 revenue is due to the far-reaching impact of the pandemic on San Francisco's travel and hospitality industries for the majority of the fiscal year. San Francisco's hotels are, on average, in the higher-priced tiers and rely on business travelers and tourists who arrive by air. Because of the COVID-19 pandemic, air travel is perceived as highly risky, and higher tier hotels are expected to be the slowest class of hotels to recover in this economic climate. Large gatherings and conferences, which normally drive up rates through compression pricing, have only recently been allowed. As of May 2021, the majority of San Francisco hotels have re-opened, and room supply has recovered to 83.5% of pre-pandemic levels. Occupancy rates for those that were open averaged 38.0%. Adjusted for room supply, the occupancy rate was 31.7%, an improvement of 221.6% from the same period last year, but still a dramatic reduction of

62.4% from May 2019 occupancy. The projected recovery of hotel tax revenue in fiscal year 2021-22 and 2022-23 is largely based on the assumption that widespread vaccination uptake will lead to a resumption in large in-person gatherings.

Revenue per Available Room (RevPAR), a measurement of hotel tax revenue growth, is a function of changes in occupancy and average daily room rates (ADR), and generally grew between fiscal years 2011-12 and 2018-19. During the first seven months of fiscal year 2019-20, RevPAR grew by 2.8% on average over the same period prior year. As airlines began suspending flights to and from China in February 2020, RevPAR decreased 10.9%. The decline sharpened with the shelter in place order in March 2020, and RevPAR in the City reached its record low of \$15.89 in April 2020, a 92.7% decrease from the same month prior year. Since then, as the City has slowly eased restrictions, RevPAR has increased slightly, to \$54.75 in May 2021. Adjusted for room supply, RevPAR was \$45.71, an improvement of 338.7% from the same period last year, but still a 79.6% decrease from the same month in 2019. RevPAR is not expected to recover to pre-pandemic levels until fiscal year 2025-26.

See “CITY BUDGET Other Budget Updates: Fiscal Year 2020-21 Nine-Month Budget Status Report” for a summary of the most recent projections.

TABLE A-12

**CITY AND COUNTY OF SAN FRANCISCO**  
**Transient Occupancy Tax Revenues - All Funds<sup>1</sup>**  
**Fiscal Years 2017-18 through 2022-23**  
**(000s)**

| Fiscal Year <sup>2</sup>              | Tax Rate | Revenue | Change    |        |
|---------------------------------------|----------|---------|-----------|--------|
| 2017-18                               | 14.0%    | 385,550 | 10,259    | 2.7%   |
| 2018-19                               | 14.0%    | 414,343 | 28,792    | 7.5%   |
| 2019-20                               | 14.0%    | 281,615 | (132,728) | -32.0% |
| 2020-21 <i>projected</i> <sup>3</sup> | 14.0%    | 28,162  | (253,453) | -90.0% |
| 2021-22 <i>budgeted</i> <sup>4</sup>  | 14.0%    | 92,930  | 64,768    | 230.0% |
| 2022-23 <i>budgeted</i> <sup>4</sup>  | 14.0%    | 268,577 | 175,647   | 189.0% |

<sup>1</sup> Amounts include the portion of hotel tax revenue used to pay debt service on hotel tax revenue bonds, as well as the portion of hotel tax revenue dedicated to arts and cultural programming reflecting the passage of Proposition E in November 2018, which took effect January 1, 2019.

<sup>2</sup> Figures for fiscal year 2017-18 through 2019-20 are actuals.

<sup>3</sup> Figure for fiscal year 2020-21 reflects projections from the Nine-Month Report Budget Status Report, May 14, 2021.

<sup>4</sup> Figures for fiscal years 2021-22 and 2022-23 reflect the Final Budget from July 29, 2021. Source: Office of the Controller, City and County of San Francisco.

## Real Property Transfer Tax

Real property transfer tax (RPTT) is imposed on all real estate transfers recorded in the City. Transfer tax revenue is more susceptible to economic and real estate cycles than most other City revenue sources. After the passage of Proposition W on November 8, 2016, transfer tax rates were \$5.00 per \$1,000 of the sale price of the property being transferred for properties valued at \$250,000 or less; \$6.80 per \$1,000 for properties valued more than \$250,000 and less than \$999,999; \$7.50 per \$1,000 for properties valued at \$1.0 million to \$5.0 million; \$22.50 per \$1,000 for properties valued more than \$5.0 million and less than \$10.0 million; \$27.50 per \$1,000 for properties valued at more than \$10.0 million and less than \$25.0 million; and \$30.00 per \$1,000 for properties valued at more than \$25.0 million. After the passage of Proposition I in November 2020, transfer tax rates were doubled for the two highest tiers, to \$55.00 per \$1,000 for properties valued at more than \$10.0 million and less than \$25.0 million and \$60.00 per \$1,000 for properties valued at more than \$25.0 million.

RPTT revenue for fiscal year 2019-20 ended at \$334.5 million, a \$29.5 million (8.1%) decrease from fiscal year 2018-19 revenue. The fiscal year 2020-21 Nine Month projection is \$326.3 million, a decrease of \$8.2 million (2.5%) from fiscal year 2019-20. The fiscal year 2021-22 Original Budget is \$350.1 million, an increase of \$23.8 million (7.3%) from fiscal year 2020-21 projection. The fiscal year 2022-23 Original Budget is \$373.9 million, an increase of \$23.8 million (6.8%) from fiscal year 2021-22. The entirety of RPTT revenue is recorded in the General Fund.

The Nine Month projection (for fiscal year 2020-21) and Original Budget (for fiscal years 2021-22 and 2022-23) assume that market uncertainty will result in fewer transfers of commercial properties in fiscal year 2020-21, but the City will return to its rate-adjusted, long-term average by fiscal year 2023-24.

As the City's most volatile revenue source, RPTT collections can see large year-over-year changes that have exceeded 70% in some instances. The main factors creating volatility are sales of high-value properties, availability of financing, and the relative attractiveness of San Francisco real estate compared to global investment options, all of which track closely with economic cycles, as well as voter-approved rate changes, which occurred in 2008, 2010, 2016, and 2020. The volatility of RPTT is attributable mainly to the sales of high-value (largely commercial) properties over \$25 million. In fiscal year 2008-09, transactions above \$25 million would have generated only \$10.6 million under the current rates compared to the peak in fiscal year 2016-17, when these transactions generated \$295.8 million. Since the end of the recession in fiscal year 2009-10, these large transactions made up on average 58.0% of total revenue but only 0.6% of the transaction count. This means that revenue is determined by a small handful of transactions. In the past two recessions, the taxes collected on large transactions fell dramatically.

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TABLE A-13

**CITY AND COUNTY OF SAN FRANCISCO**  
**Real Property Transfer Tax Receipts - All Funds**  
**Fiscal Years 2017-18 through 2022-23**  
**(000s)**

| Fiscal Year <sup>1</sup>              | Revenue | Change    |        |
|---------------------------------------|---------|-----------|--------|
| 2017-18                               | 280,416 | (130,145) | -31.7% |
| 2018-19                               | 364,044 | 83,628    | 29.8%  |
| 2019-20                               | 334,535 | (29,509)  | -8.1%  |
| 2020-21 <i>projected</i> <sup>2</sup> | 326,300 | (8,235)   | -2.5%  |
| 2021-22 <i>budgeted</i> <sup>3</sup>  | 350,110 | 23,810    | 7.3%   |
| 2022-23 <i>budgeted</i> <sup>3</sup>  | 373,910 | 23,800    | 6.8%   |

<sup>1</sup> Figures for fiscal year 2017-18 through 2019-20 are actuals

<sup>2</sup> Figure for fiscal year 2020-21 reflects projections from the Nine-Month Report Budget Status Report, May 14, 2021.

<sup>3</sup> Figures for fiscal years 2021-22 and 2022-23 reflect the Final Budget from July 29, 2021.

Source: Office of the Controller, City and County of San Francisco.

**Sales and Use Tax**

The sales tax rate on retail transactions in the City is 8.6250%, of which 1.00% represents the City’s local share (“Bradley-Burns” portion). The State collects the City’s local sales tax on retail transactions along with State and special district sales taxes, and then remits the local sales tax collections to the City.

The components of San Francisco’s 8.6250% sales tax rate are shown in Table A-14. In addition to the 1% portion of local sales tax, the State subvenes portions of sales tax back to counties through 2011 realignment (1.0625%), 1991 realignment (0.5%), and public safety sales tax (0.5%). The subventions are discussed in more detail after the local tax section.

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TABLE A-14

| <b>San Francisco's Sales &amp; Use Tax Rate</b>                               |               |
|---|---------------|
| <b>State Sales Tax</b>  | <b>6.00%</b>  |
| State General Fund  | 3.9375%       |
| Local Realignment Fund 2011*  | 1.0625%       |
| Local Revenue Fund*   | 0.50%         |
| (to counties for health & welfare)  |               |
| Public Safety Fund (to counties & cities)*                                    | 0.50%         |
| <b>Local Sales Tax</b>  | <b>1.25%</b>  |
| Local Sales Tax (to General Fund)*  | 1.00%         |
| Local Transportation Tax (TDA)  | 0.25%         |
| <b>Special District Use Tax</b>   | <b>1.375%</b> |
| 2020 Peninsula Corridor Joint Powers<br>Board Transactions and Use Tax (JPBF) | 0.125%        |
| SF County Transportation Authority  | 0.50%         |
| Bay Area Rapid Transit (BART)   | 0.50%         |
| SF Public Financing Authority (Schools)                                       | 0.25%         |
| <b>TOTAL Sales Tax Rate</b>   | <b>8.625%</b> |

\* Represents portions of the sales tax allocated to the City.

Source: Office of the Controller, City and County of San Francisco.

Local sales tax (the 1% portion) revenue in fiscal year 2019-20 was \$180.2 million, \$33.4 million (15.7%) less than fiscal year 2018-19. The fiscal year 2020-21 Nine Month Report projects \$132.2 million, a decrease of \$48.0 million (26.6%) from fiscal year 2019-20. The fiscal year 2021-22 Original Budget is \$145.7 million, an increase of \$13.6 million (10.2%) from fiscal year 2020-21. The fiscal year 2022-23 Original Budget is \$174.9 million, an increase of \$29.1 million (20.0%) from fiscal year 2021-22. The entirety of sales tax revenue is recorded in the General Fund.

Historically, sales tax revenues have been highly correlated to growth in tourism, business activity and population. This revenue is significantly affected by changes in the economy and spending patterns. In recent years, online retailers have contributed significantly to sales tax receipts, offsetting sustained declines in point of sale purchases.

The decline in sales tax forecast in fiscal year 2020-21 is driven by losses at restaurants, hotels, and non-essential retail because of the loss of daytime population from the COVID-19 pandemic as well as business closures and capacity reductions. Besides lower daytime population from the lack of travelers and commuters who shop and dine out, San Francisco also experienced significant out-migration of its residents during the COVID-19 pandemic. The estimated impact of the pandemic on San Francisco's population varies from a decline of roughly 2 to 7 percent between 2019 and 2020. As a result, sales tax collected from online retailers did not offset losses at brick-and-mortar stores in San Francisco, unlike nearly every other California county. As businesses are expected to reopen to full capacity over fiscal years 2021-22 and 2022-23, the budget assumes rapid growth in sales tax revenue from restaurant, hospitality and non-essential retail activity, but it will not reach pre-pandemic levels until fiscal year 2025-26.

TABLE A-15

**CITY AND COUNTY OF SAN FRANCISCO**  
**Sales and Use Tax Revenues**  
**Fiscal Years 2017-18 through 2022-23**  
**General Fund**  
**(000s)**

| Fiscal Year <sup>1</sup>              | Tax Rate | City Share | Revenue | Change   |        |
|---------------------------------------|----------|------------|---------|----------|--------|
| 2017-18                               | 8.50%    | 1.00%      | 192,946 | 3,473    | 1.8%   |
| 2018-19                               | 8.50%    | 1.00%      | 213,625 | 20,679   | 10.7%  |
| 2019-20                               | 8.50%    | 1.00%      | 180,184 | (33,441) | -15.7% |
| 2020-21 <i>projected</i> <sup>2</sup> | 8.50%    | 1.00%      | 132,200 | (47,984) | -26.6% |
| 2021-22 <i>budgeted</i> <sup>3</sup>  | 8.625%   | 1.00%      | 145,740 | 13,540   | 10.2%  |
| 2022-23 <i>budgeted</i> <sup>3</sup>  | 8.625%   | 1.00%      | 174,880 | 29,140   | 20.0%  |

<sup>1</sup> Figures for fiscal year 2017-18 through fiscal year 2019-20 are actuals.

<sup>2</sup> Figure for fiscal year 2020-21 reflects projections from the Nine-Month Report Budget Status Report, May 14, 2021.

<sup>3</sup> Figures for fiscal years 2021-22 and 2022-23 reflect the Final Budget, July 29, 2021.

**Other Local Taxes**

The City imposes a number of other general purpose taxes:

- Utility Users Tax (UUT) - A 7.5% tax on non-residential users of gas, electricity, water, steam and telephone services.
- Access Line Tax (“ALT”) – A charge of \$3.73 on every telecommunications line, \$28.02 on every trunk line, and \$504.40 on every high capacity line in the City. The ALT replaced the Emergency Response Fee (“ERF”) in 2009. The tax is collected from telephone communications service subscribers by the telephone service supplier.
- Parking Tax - A 25% tax for off-street parking spaces. The tax is paid by occupants and remitted monthly to the City by parking facility operators. In accordance with Charter Section 16.110, 80% of parking tax revenues are transferred from the General Fund to the MTA’s Enterprise Funds to support public transit.
- Sugar Sweetened Beverage Tax – A one cent per ounce tax on the distribution of sugary beverages. This measure was adopted by voters on November 9, 2016 (Proposition V) and took effect on January 1, 2018.
- Stadium Admission Tax – A tax between \$0.25 and \$1.50 per seat or space in a stadium for any event, with some specific exclusions.

- Cannabis Tax – A gross receipts tax of 1% to 5% on marijuana business and permits the City to tax businesses that do not have a physical presence in the City. This measure was adopted by voters in November 2018 (Prop D). The tax was originally slated to go into effect on January 1, 2021, but in December 2021, the Board delayed the imposition of the tax by one year. The cannabis tax will now take effect beginning January 1, 2022.
- Franchise Tax – A tax for the use of City streets and rights-of-way on cable TV, electric, natural gas, and steam franchises.
- Tax on Executive Pay – In November 2020, voters adopted Proposition L, a new tax on businesses in the City, where compensation of the businesses’ highest-paid managerial employee compared to the median compensation paid to the businesses’ employees based in the City exceeds a ratio of 100:1. The measure takes effect on January 1, 2022 for tax year 2022, so revenues will not be received until fiscal year 2022-23. Revenue from this tax is expected to be highly volatile due to the narrow base of expected payers, annual fluctuations in the value and form of executive compensation, and tax-avoidance risk associated with tax increases. Estimates based on prior years’ activity may not be predictive of future revenues.

Table A-16 reflects the City’s actual tax receipts for fiscal years 2017-18 through 2019-20, projected amounts for fiscal year 2020-21 and Original Budget for fiscal years 2021-22 and 2022-23.

As with the larger tax revenues described above, the City anticipates these sources will be impacted by the course of the COVID-19 pandemic and pace of economic recovery. Consistent with the other tax revenues, the Nine Month Report for fiscal year 2020-21 assumes that the local economy continues to be depressed for most of the fiscal year but begins its recovery in the final quarter of the fiscal year and into fiscal years 2021-22 and 2022-23. See “CITY BUDGET - Five-Year Financial Plan” AND “RECENT DEVELOPMENTS” for a summary of the most recent projections.

TABLE A-16

| CITY AND COUNTY OF SAN FRANCISCO     |          |          |          |                        |                     |                     |
|--------------------------------------|----------|----------|----------|------------------------|---------------------|---------------------|
| Other Local Taxes                    |          |          |          |                        |                     |                     |
| Fiscal Years 2017-18 through 2022-23 |          |          |          |                        |                     |                     |
| General Fund                         |          |          |          |                        |                     |                     |
| (000s)                               |          |          |          |                        |                     |                     |
| Tax                                  | 2017-18  | 2018-19  | 2019-20  | 2020-21                | 2021-22             | 2022-23             |
|                                      | Actuals  | Actuals  | Actuals  | Projected <sup>1</sup> | Budget <sup>2</sup> | Budget <sup>2</sup> |
| Utility Users Tax                    | \$94,460 | \$93,918 | \$94,231 | \$74,200               | \$77,650            | \$83,700            |
| Access Line Tax                      | 51,255   | 48,058   | 49,570   | 48,300                 | 49,640              | 51,260              |
| Parking Tax                          | 83,484   | 86,020   | 69,461   | 43,000                 | 55,900              | 68,800              |
| Sugar Sweetened Beverage Tax         | 7,912    | 16,098   | 13,182   | 10,464                 | 12,230              | 14,000              |
| Stadium Admissions Tax               | 1,120    | 1,215    | 2,730    | 240                    | 3,600               | 5,400               |
| Cannabis Tax                         | N/A      | N/A      | N/A      | N/A                    | 4,400               | 8,800               |
| Franchise Tax                        | 16,869   | 15,640   | 16,028   | 14,670                 | 14,250              | 13,950              |
| Tax on Executive Pay                 | N/A      | N/A      | N/A      | N/A                    | N/A                 | 60,000              |

<sup>1</sup> Figure for fiscal year 2020-21 reflects projections from the Nine-Month Report Budget Status Report, May 14, 2021.

<sup>2</sup> Figures for fiscal years 2021-22 and 2022-23 reflect the Final Budget, July 29, 2021.

Source: Office of the Controller, City and County of San Francisco.

## INTERGOVERNMENTAL REVENUES

### State Subventions Based on Taxes

San Francisco receives allocations of State sales tax and Vehicle License Fee (VLF) revenue for 1991 Health and Welfare Realignment, 2011 Public Safety Realignment, and Prop 172 Public Safety Sales Tax. These subventions fund programs that are substantially supported by the General Fund. See “Sales and Use Tax” above.

- Health and Welfare Realignment, enacted in 1991, restructured the state-county partnership by giving counties increased responsibilities and dedicated funding to administer certain public health, mental health and social service programs.
- Public Safety Realignment (AB 109), enacted in early 2011, transfers responsibility for supervising certain kinds of felony offenders and state prison parolees from state prisons and parole agents to county jails and probation officers.
- State Proposition 172, passed by California voters in November 1993, provided for the continuation of a one-half percent sales tax for public safety expenditures. This revenue is a function of the City’s proportionate share of Statewide sales activity. These revenues are allocated to counties by the State separately from the local one-percent sales tax discussed above. Disbursements are made to counties based on the county ratio, which is the county’s percent share of total statewide sales taxes in the most recent calendar year.

Table A-17 reflects the City’s actual receipts for fiscal years 2017-18 through 2019-20, Nine Month Report projections for fiscal year 2020-21 and amounts in the Original Budget for fiscal years 2021-22 through 2022-23. State-wide sales tax has performed better than local sales tax, and is expected to recover faster than the City; therefore, formula-driven subventions are expected to grow faster than local sales tax. The State of California temporarily backfilled county realignment revenues in fiscal year 2020-21. The value of this backfill to the City and County of San Francisco is \$28.0 million.

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TABLE A-17

Fiscal Years 2017-18 through 2022-23  
(\$millions)

| Tax   | 2017-18        | 2018-19        | 2019-20        | 2020-21                | 2021-22                   | 2022-23                   |
|---|----------------|----------------|----------------|------------------------|---------------------------|---------------------------|
|   | Actuals        | Actuals        | Actuals        | Projected <sup>1</sup> | Final Budget <sup>2</sup> | Final Budget <sup>2</sup> |
| <b>Health and Welfare Realignment</b>             |                |                |                |                        |                           |                           |
| General Fund                                      | \$197.9        | \$217.6        | \$219.6        | \$211.0                | \$238.4                   | \$240.6                   |
| Hospital Fund                                     | 57.3           | 58.5           | 54.1           | 54.1                   | 54.3                      | 54.3                      |
| <b>Total - Health and Welfare</b>                 | <b>\$255.2</b> | <b>\$276.1</b> | <b>\$273.7</b> | <b>\$265.1</b>         | <b>\$292.7</b>            | <b>\$294.9</b>            |
| <b>Backfill Realignment<sup>3</sup></b>           |                |                |                |                        |                           |                           |
| General Fund                                      |                |                |                | \$22.1                 |                           |                           |
| Non General Fund                                  |                |                |                | 6.0                    |                           |                           |
| <b>Total - Backfill Realignment</b>               |                |                |                | <b>\$28.0</b>          |                           |                           |
| Public Safety Realignment (General Fund)          | \$37.4         | \$39.4         | \$41.1         | \$38.8                 | \$51.5                    | \$54.3                    |
| Public Safety Sales Tax (Prop 172) (General Fund) | \$104.8        | \$107.6        | \$103.9        | \$107.6                | \$82.0                    | \$80.4                    |

1 1 Figure for fiscal year 2020-21 reflects projections from the Nine-Month Report Budget Status Report, May 14, 2021.

2 Figures for fiscal years 2021-22 and 2022-23 reflect the Final Budget from July 29, 2021.

3 Backfill Realignment is a one-time State funding to fill the shortfall in Health and Welfare Realignment and Public Safety Realignment due to the decrease of sales tax and vehicle license fees.

Source: Office of the Controller, City and County of San Francisco.

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## CITY GENERAL FUND PROGRAMS AND EXPENDITURES

### General Fund Expenditures by Major Service Area

As a consolidated city and county, San Francisco budgets General Fund expenditures in seven major service areas as described in Table A-18 below:

TABLE A-18

| CITY AND COUNTY OF SAN FRANCISCO         |                            |                            |                            |  |  |  |
|--|----------------------------|----------------------------|----------------------------|--|--|--|
| Expenditures by Major Service Area       |                            |                            |                            |  |  |  |
| Fiscal Years 2017-18 through 2022-23     |                            |                            |                            |  |  |  |
| (000s)                                   |                            |                            |                            |  |  |  |
| Major Service Areas                      | 2017-18<br>Final<br>Budget | 2018-19<br>Final<br>Budget | 2019-20<br>Final<br>Budget | 2020-21<br>Original<br>Budget <sup>1</sup> | 2021-22<br>Original<br>Budget <sup>2</sup> | 2022-23<br>Original<br>Budget <sup>2</sup> |
| Public Protection                        | \$1,316,870                | \$1,390,266                | \$1,493,240                | \$1,448,004                                | \$1,507,122                                | \$1,549,264                                |
| Human Welfare & Neighborhood Development | 1,047,458                  | 1,120,892                  | 1,270,530                  | 1,477,225                                  | 1,418,406                                  | 1,342,466                                  |
| Community Health                         | 832,663                    | 967,113                    | 1,065,051                  | 1,152,275                                  | 1,056,459                                  | 1,063,063                                  |
| General Administration & Finance         | 259,916                    | 290,274                    | 332,296                    | 363,650                                    | 497,915                                    | 414,607                                    |
| Culture & Recreation                     | 142,081                    | 154,056                    | 161,274                    | 158,511                                    | 220,866                                    | 186,718                                    |
| General City Responsibilities            | 114,219                    | 172,028                    | 137,851                    | 219,635                                    | 243,733                                    | 238,766                                    |
| Public Works, Transportation & Commerce  | 238,564                    | 214,928                    | 216,824                    | 186,729                                    | 236,525                                    | 199,350                                    |
| Total <sup>2</sup>                       | \$3,951,771                | \$4,309,557                | \$4,677,066                | \$5,006,029                                | \$5,181,026                                | \$4,994,234                                |

<sup>1</sup> Figures for fiscal year 2020-21 from Final Adopted Budget, Oct. 1, 2020.

<sup>2</sup> Figures for fiscal year 2021-22 and 2022-23 from the Final Budget, July 29, 2021.

<sup>3</sup> Total may not add due to rounding

Source: Office of the Controller, City and County of San Francisco.

Public Protection primarily includes the Police Department, the Fire Department and the Sheriff's Office. Human Welfare & Neighborhood Development includes the Department of Human Services' aid assistance, aid payments, and City grant programs. Community Health includes the Public Health Department, which also operates San Francisco General Hospital and Laguna Honda Hospital.

For budgetary purposes, enterprise funds (which are not shown on the table above) are characterized as either self-supported funds or General Fund-supported funds. General Fund-supported funds include the Convention Facility Fund, the Cultural and Recreation Film Fund, the Gas Tax Fund, the Golf Fund, the General Hospital Fund, and the Laguna Honda Hospital Fund. These funds are supported by transfers from the General Fund to the extent their dedicated revenue streams are insufficient to support the desired level of services.

### Voter-Mandated Spending Requirements

The Charter requires funding for voter-mandated spending requirements, which are also referred to as "baselines," "set-asides," or "mandates". The chart below identifies the required and budgeted levels of funding for key mandates. The spending requirements are formula-driven, variously based on projected aggregate General Fund discretionary revenue, property tax revenues, total budgeted spending, staffing levels, or population growth. Table A-19 reflects fiscal year 2021-22 and 2022-23 spending requirements in the Original Budget. These mandates are generally budgeted as transfers out of the General Fund or allocations of property tax revenue.

TABLE A-19

CITY AND COUNTY OF SAN FRANCISCO  
 Baselines & Set-Asides  
 FY 2021-22 and FY 2022-23  
 (\$millions)

|  | 2021-22<br>Original<br>Budget <sup>1</sup> | 2022-23<br>Original<br>Budget <sup>1</sup> |
|--|--|--|
| <b>Projected General Fund Aggregate Discretionary Revenue (ADR)</b>        | <b>\$3,847.5</b>                           | <b>\$4,355.2</b>                           |
| <b>Municipal Transportation Agency (MTA)</b>                               |  |  |
| MTA - Municipal Railway Baseline: 6.686% ADR                               | \$268.9                                    | \$307.7                                    |
| MTA - Parking & Traffic Baseline: 2.507% ADR                               | 96.5                                       | 109.2                                      |
| MTA - Population Adjustment  | 57.6                                       | 59.8                                       |
| MTA - 80% Parking Tax In-Lieu  | 44.7                                       | 55.0                                       |
| <b>Subtotal - MTA</b>  | <b>\$467.7</b>                             | <b>\$531.7</b>                             |
| <b>Library Preservation Fund</b>   |  |  |
| Library - Baseline: 2.286% ADR   | \$87.9                                     | \$99.6                                     |
| Library - Property Tax: \$0.025 per \$100 Net Assessed Valuation (NAV)     | 68.9                                       | 71.9                                       |
| <b>Subtotal - Library</b>  | <b>\$156.9</b>                             | <b>\$171.5</b>                             |
| <b>Children's Services</b>   |  |  |
| <i>Children's Services Baseline - Requirement: 4.830% ADR</i>              | \$185.8                                    | \$210.3                                    |
| Children's Services Baseline - Eligible Items Budgeted                     | 223.1                                      | 210.4                                      |
| <i>Transitional Aged Youth Baseline - Requirement: 0.580% ADR</i>          | 22.3                                       | 25.3                                       |
| Transitional Aged Youth Baseline - Eligible Items Budgeted                 | 36.2                                       | 36.2                                       |
| Public Education Services Baseline: 0.290% ADR                             | 10.4                                       | 11.2                                       |
| Children and Youth Fund Property Tax Set-Aside: \$0.0375-0.4 per \$100 NAV | 110.3                                      | 115.1                                      |
| <i>Public Education Enrichment Fund: 3.057% ADR</i>                        | 117.6                                      | 133.1                                      |
| 1/3 Annual Contribution to Preschool for All                               | 39.2                                       | 44.4                                       |
| 2/3 Annual Contribution to SF Unified School District                      | 78.4                                       | 88.8                                       |
| <b>Subtotal - Children's Services</b>                                      | <b>\$497.6</b>                             | <b>\$506.0</b>                             |
| <b>Recreation and Parks</b>  |  |  |
| Open Space Property Tax Set-Aside: \$0.025 per \$100 NAV                   | \$68.9                                     | \$71.9                                     |
| <i>Recreation &amp; Parks Baseline - Requirement</i>                       | 79.2                                       | 82.2                                       |
| Recreation & Parks Baseline - Budgeted                                     | 93.5                                       | 85.9                                       |
| <b>Subtotal - Recreation and Parks</b>                                     | <b>\$162.4</b>                             | <b>\$157.8</b>                             |
| <b>Other</b>   |  |  |
| <i>Housing Trust Fund Requirement</i>                                      | \$42.4                                     | \$45.2                                     |
| Housing Trust Fund Budget  | 60.0                                       | 45.2                                       |
| Dignity Fund   | 53.1                                       | 56.1                                       |
| Street Tree Maintenance Fund: 0.5154% ADR                                  | 19.8                                       | 22.4                                       |
| Municipal Symphony Baseline: \$0.00125 per \$100 NAV                       | 3.7  | 3.9  |
| City Services Auditor: 0.2% of Citywide Budget                             | 23.4                                       | 22.3                                       |
| <b>Subtotal - Other</b>  | <b>\$160.1</b>                             | <b>\$149.9</b>                             |
| <b>Recently Adopted Expenditure Requirements</b>                           |  |  |
| <i>Our City, Our Home Baseline Requirement (Nov 2018 Prop C)</i>           | 215.0                                      | 215.0                                      |
| Our City, Our Home Budget, Estimated                                       | 324.0                                      | 337.2                                      |
| <i>Early Care and Education Baseline Requirement (June 2018 Prop C)</i>    | 85.1                                       | 96.3                                       |
| Early Care and Education Budget  | 91.3                                       | 96.5                                       |
| <b>Total Baselines and Set-Asides</b>                                      | <b>\$1,860.0</b>                           | <b>\$1,950.6</b>                           |

<sup>1</sup> Figures for fiscal years 2021-22 and 2022-23 reflect the Final Budget from July 29, 2021.

## **EMPLOYMENT COSTS; POST-EMPLOYMENT OBLIGATIONS**

The cost of salaries and benefits for City employees represents slightly less than half of the City's expenditures, totaling \$5.6 billion in fiscal year 2020-21 Original Budget (all funds), and proposed to be \$6.0 billion and \$6.2 billion in fiscal years 2021-22 and 2022-23 in the Original Budget. For the General Fund, the combined salary and benefits original budget is \$2.7 billion in fiscal year 2020-21 and proposed to be \$2.8 billion and \$2.9 billion in fiscal years 2021-22 and 2022-23 in the Original Budget.

This section discusses the organization of City workers into bargaining units, the status of employment contracts, and City expenditures on employee-related costs including salaries, wages, medical benefits, retirement benefits and the City's retirement system, and post-employment health and medical benefits. Employees of SF Unified School District ("SFUSD"), SFCCD and the San Francisco Superior Court, called Trial Court below, are not City employees.

### **Labor Relations**

The City's Original Budget for fiscal year 2021-22 included 38,551 full-time and part-time budgeted and funded City positions. City workers are represented by 36 different labor unions. The largest unions in the City are the Service Employees International Union, Local 1021 ("SEIU"), the International Federation of Professional and Technical Engineers, Local 21 ("IFPTE"), and the unions representing police, fire, deputy sheriffs, and transit workers.

Wages, hours and working conditions of City employees are determined by collective bargaining pursuant to State law (the Meyers-Milias-Brown Act, California Government Code Sections 3500-3511) and the City Charter. San Francisco is unusual among California's cities and counties in that nearly all of its employees, including managerial and executive-level employees, are represented by labor organizations.

Further, the City Charter requires binding arbitration to resolve negotiations in the event of impasse. If impasse is reached, the parties are required to convene a tripartite arbitration panel, chaired by an impartial third-party arbitrator, which sets the disputed terms of the new agreement. The award of the arbitration panel is final and binding. This process applies to all City employees except Nurses and a small group of unrepresented employees. Wages, hours and working conditions of nurses are not subject to interest arbitration but are subject to Charter-mandated economic limits. Since 1976, no City employees have participated in a union-authorized strike, which is prohibited by the Charter.

The City's employee selection procedures are established and maintained through a civil service system. In general, selection procedures and other merit system issues, with the exception of discipline, are not subject to arbitration. Disciplinary actions are generally subject to grievance arbitration, with the exception of sworn police officers and fire fighters.

In May 2019, the City negotiated three-year agreements (for fiscal years 2019-20 through 2021-22) with 27 labor unions. This includes the largest unions in the City such as SEIU, IFPTE, Laborers Internationals, Local 261, Consolidated Crafts Coalition, and Municipal Executive Association ("MEA"). For the fiscal year 2019-20, the parties agreed to wage increases of 3% on July 1, 2019 and 1% on December 28, 2019. For fiscal year 2020-21, the parties agreed to a wage increase schedule of 3% on July 1, 2020 and 0.5% on December 26, 2020, with a provision to delay the fiscal year 2020-21 increase by six months if the City's deficit for fiscal year 2020-21, as projected in the March Joint Report, exceeds \$200 million. Because the March Joint Report projected a deficit for fiscal year 2020-21 in excess of \$200 million, the scheduled wage increases as described above were delayed by approximately six months.



Also, in May 2019, the MTA negotiated three-year agreements (for fiscal years 2019-20 through 2021-22) with the unions that represent Transit Operators, Mechanics, Station Agents, Parking Control Officers and others. The parties agreed to the same wage increase schedule as the City, with the same wage deferral triggers.

For fiscal year 2021-22, the parties agreed to a wage increase schedule of 3% on July 1, 2021 and 0.5% on January 8, 2022, with a provision to delay the fiscal year 2021-22 increase by six months if the City's deficit for fiscal year 2021-22, as projected in the March Joint Report, exceeds \$200 million. The scheduled July 1, 2021 wage increase was implemented as the March Joint Report did not project a \$200 million deficit. For fiscal year 2021-22, the unrepresented employee ordinance was passed approving a wage increase of 3%.

In September 2020, the City negotiated MOU extensions with labor organizations representing sworn members of Fire and Police departments. These MOUs have been extended two years to now expire on June 30, 2023. The parties agreed to the 3.00% General Wage increase previously deferred until December 26, 2020 to be split and deferred as follows: 1.00% deferred until close of business on June 30, 2022, 2.00% deferred until close of business on June 30, 2023. For fiscal year 2021-22, the parties agreed to a wage increase schedule of 3% on July 1, 2021, with a provision to delay the fiscal year 2021-22 increase by six months if the City's deficit for fiscal year 2021-22, as projected in the March Joint Report, exceeds \$200 million. For fiscal year 2022-23, the parties agreed to a wage increase schedule of 3% on July 1, 2022, with a provision to delay the fiscal year 2022-23 increase by six months if the City's deficit for fiscal year 2022-23, as projected in the March Joint Report, exceeds \$200 million.

In the Fall of 2021 the City will commence its preparations for bargaining successor MOUs.

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TABLE A-20

**CITY AND COUNTY OF SAN FRANCISCO (All Funds)  
Employee Organizations as of September 1, 2021**

| <b>Organization</b>                                    | <b>City Budgeted<br/>Positions</b> | <b>Expiration Date<br/>of MOU</b> |
|--|------------------------------------|-----------------------------------|
| Auto Machinist, Local 1414                             | 515                                | 30-Jun-22                         |
| BrickLayers, Local 3                                   | 6                                  | 30-Jun-22                         |
| Building Inspectors' Association                       | 87                                 | 30-Jun-22                         |
| Carpenters, Local 22                                   | 115                                | 30-Jun-22                         |
| Carpet, Linoleum & Soft Tile                           | 4                                  | 30-Jun-22                         |
| Cement Masons, Local 300                               | 43                                 | 30-Jun-22                         |
| Deputy Probation Officer Association (DPOA)            | 131                                | 30-Jun-22                         |
| Deputy Sheriffs' Association (DSA)                     | 804                                | 30-Jun-22                         |
| Electrical Workers, Local 6                            | 975                                | 30-Jun-22                         |
| Firefighters' Association, Local 798                   | 1951                               | 30-Jun-23                         |
| Glaziers, Local 718                                    | 14                                 | 30-Jun-22                         |
| Hod Carriers, Local 36                                 | 4                                  | 30-Jun-22                         |
| Iron Workers, Local 377                                | 14                                 | 30-Jun-22                         |
| Laborers, Local 261                                    | 1180                               | 30-Jun-22                         |
| Municipal Attorneys' Association (MAA)                 | 481                                | 30-Jun-22                         |
| Municipal Executives' Association (MEA) Fire           | 12                                 | 30-Jun-23                         |
| Municipal Executives' Association (MEA) Miscellaneous  | 1557                               | 30-Jun-22                         |
| Municipal Executives' Association (MEA) Police         | 16                                 | 30-Jun-23                         |
| Operating Engineers, Local 3                           | 68                                 | 30-Jun-22                         |
| Operating Engineers, Local 3 Supervising Probation     | 31                                 | 30-Jun-22                         |
| Pile Drivers, Local 34                                 | 27                                 | 30-Jun-22                         |
| Plumbers, Local 38                                     | 363                                | 30-Jun-22                         |
| Police Officers' Association (POA)                     | 2328                               | 30-Jun-23                         |
| Professional & Technical Engineers, Local 21           | 6746                               | 30-Jun-22                         |
| Roofers, Local 40                                      | 12                                 | 30-Jun-22                         |
| SEIU, Local 1021, H-1                                  | 1                                  | 30-Jun-22                         |
| SEIU, Local 1021, Misc                                 | 13008                              | 30-Jun-22                         |
| SEIU, Local 1021, Nurses                               | 1769                               | 30-Jun-22                         |
| SF City Workers United                                 | 133                                | 30-Jun-22                         |
| SFDA Investigators Association                         | 45                                 | 30-Jun-22                         |
| Sheet Metal Workers, Local 104                         | 39                                 | 30-Jun-22                         |
| Sheriffs' Supervisory and Management Association (MSA) | 118                                | 30-Jun-22                         |
| Stationary Engineers, Local 39                         | 695                                | 30-Jun-22                         |
| Teamsters, Local 853                                   | 188                                | 30-Jun-22                         |
| Teamsters, Local 856, Multi                            | 100                                | 30-Jun-22                         |
| Teamsters, Local 856, Supervising Nurses               | 132                                | 30-Jun-22                         |
| Theatrical Stage Emp, Local 16                         | 29                                 | 30-Jun-22                         |
| TWU, Local 200   | 427                                | 30-Jun-22                         |
| TWU, Local 250-A, Auto Service Work                    | 145                                | 30-Jun-22                         |
| TWU, Local 250-A, Miscellaneous                        | 110                                | 30-Jun-22                         |
| TWU, Local 250-A, Transit Fare Inspectors              | 45                                 | 30-Jun-22                         |
| TWU, Local 250-A, Transit Operators                    | 2720                               | 30-Jun-22                         |
| Union of American Physicians and Dentists (UAPD)       | 205                                | 30-Jun-22                         |
| Unrepresented  | 89                                 | 30-Jun-22                         |
| Other  | 1071                               |                                   |
|  | <b>38551</b>                       |                                   |

## **San Francisco Employees' Retirement System ("SFERS" or "Retirement System")**

**The SFERS investment portfolio posted a positive return of 2.41% for fiscal year 2019-20. These returns are lower than had been projected when the contribution rate for fiscal year 2020-21 was established, because the COVID-19 pandemic and the ensuing recession have led to stock market volatility. A decline in market value could result in future increases in required pension fund contributions.**

### *History and Administration*

SFERS is charged with administering a defined-benefit pension plan that covers substantially all City employees and certain other employees. The Retirement System was initially established by approval of City voters on November 2, 1920 and the State Legislature on January 12, 1921 and is currently codified in the City Charter. The Charter provisions governing the Retirement System may be revised only by a Charter amendment, which requires an affirmative public vote at a duly called election.

The Retirement System is administered by the Retirement Board consisting of seven members, three appointed by the Mayor, three elected from among the members of the Retirement System, at least two of whom must be actively employed, and a member of the Board of Supervisors appointed by the President of the Board of Supervisors.

The Retirement Board appoints an Executive Director and an Actuary to aid in the administration of the Retirement System. The Executive Director serves as chief executive officer of SFERS. The Actuary's responsibilities include advising the Retirement Board on actuarial matters and monitoring of actuarial service providers. The Retirement Board retains an independent consulting actuarial firm to prepare the annual valuation reports and other analyses. The independent consulting actuarial firm is currently Cheiron, Inc., a nationally recognized firm selected by the Retirement Board pursuant to a competitive process.

The Internal Revenue Service ("IRS") issued a favorable Determination Letter for SFERS in July 2014. Issuance of a Determination Letter constitutes a finding by the IRS that operation of the defined benefit plan in accordance with the plan provisions and documents disclosed in the application qualifies the plan for federal tax-exempt status. A tax qualified plan also provides tax advantages to the City and to members of the Retirement System. The favorable Determination Letter included IRS review of all SFERS provisions, including the provisions of Proposition C approved by the City voters in November 2011. This 2014 Determination Letter has no operative expiration date pursuant to Revenue Procedure 2016-37. The IRS does not intend to issue new determination letters except under special exceptions.

### *Membership*

Retirement System members include eligible employees of the City, SFUSD, SFCCD, and the San Francisco Trial Courts. The Retirement System estimates that the total active membership as of July 1, 2020 is 45,070, compared to 44,157 at July 1, 2019. Active membership at July 1, 2020 includes 9,478 terminated vested members and 1,071 reciprocal members. Terminated vested members are former employees who have vested rights in future benefits from SFERS. Reciprocal members are individuals who have established membership in a reciprocal pension plan such as CalPERS and may be eligible to receive a reciprocal pension from the Retirement System in the future. Monthly retirement allowances are paid to approximately 30,128 retired members and beneficiaries. Benefit recipients include retired members, vested members receiving a vesting allowance, and qualified survivors.

Table A-21 shows various member counts in the total Retirement System (City, SFUSD, SFCCD, and San Francisco Trial Courts) as of the five most recent actuarial valuation dates, July 1, 2016 through July 1, 2020. The number of retirees supported by each active member can be an important indicator of growing plan maturity and sensitivity to investment returns, assumption changes, and other changes to the System. In particular, if the ratio of retirees to active members grows, it indicates that any losses on retiree liabilities or assets are likely to place a relatively greater burden on employers and active members. The ratio for SFERS has been relatively stable over the last five years.

TABLE A-21

**City and County of San Francisco  
Employees' Retirement System  
July 1, 2016 through July 1, 2020**

| As of<br>July 1st | Active<br>Members | Vested<br>Members | Reciprocal<br>Members | Total<br>Non-retired | Retirees &<br>Continuants | Retiree to<br>Active Ratio |
|-------------------|-------------------|-------------------|-----------------------|----------------------|---------------------------|----------------------------|
| 2016              | 32,406            | 6,617             | 1,028                 | 40,051               | 28,286                    | 0.873                      |
| 2017              | 33,447            | 7,381             | 1,039                 | 41,867               | 29,127                    | 0.871                      |
| 2018              | 33,946            | 8,123             | 1,060                 | 43,129               | 29,965                    | 0.883                      |
| 2019              | 34,202            | 8,911             | 1,044                 | 44,157               | 29,490 *                  | 0.862                      |
| 2020              | 34,521            | 9,478             | 1,071                 | 45,070               | 30,128 *                  | 0.873                      |

Sources: SFERS' annual Actuarial Valuation Report dated July 1st.  
See the Retirement System's website, mysfers.org, under Publications. The information on such website is not incorporated herein by reference.

Notes: Member counts are for the entire Retirement System and include non-City employees.  
\* Retiree member counts reflect combining records for members who have both a Safety and a Miscellaneous benefit.

*Funding Practices*

Employer and employee (member) contributions are mandated by the Charter. Sponsoring employers are required to contribute 100% of the actuarially determined contribution approved by the Retirement Board. The Charter specifies that employer contributions consist of the normal cost (the present value of the benefits that SFERS expects to become payable in the future attributable to a current year's employment) plus an amortization of the unfunded liability over a period not to exceed 20 years. The Retirement Board sets the funding policy subject to the Charter requirements.

The Retirement Board adopts the economic and demographic assumptions used in the annual valuations. Demographic assumptions such as retirement, termination and disability rates are based upon periodic demographic studies performed by the consulting actuarial firm approximately every five years. Economic assumptions are reviewed each year by the Retirement Board after receiving an economic experience analysis from the consulting actuarial firm.

At the December 9, 2020 Retirement Board meeting, the Board adopted all recommended demographic assumptions from the experience study dated August 12, 2020. The most significant adjustment was the update to the new Society of Actuaries public plan mortality tables, Pub-2010, for both general and safety members. The Board also adopted lower price and wage inflation rates, from 2.75% to 2.50% and from 3.50% to 3.25%, respectively. The new assumptions are first effective for the July 1, 2020 actuarial

valuation. The Board had previously voted to lower the assumed long-term investment earnings assumption from 7.50% to 7.40% at its November 2018 meeting, effective for the July 1, 2018 actuarial valuation.

While employee contribution rates are mandated by the Charter, sources of payment of employee contributions (i.e. City or employee) may be the subject of collective bargaining agreements with each union or bargaining unit. Since July 1, 2011, substantially all employee groups have agreed through collective bargaining for employees to contribute all employee contributions through pre-tax payroll deductions.

Prospective purchasers of the City's debt obligations should carefully review and assess the assumptions regarding the performance of the Retirement System. Audited financials and actuarial reports may be found on the Retirement System's website, [mysfers.org](http://mysfers.org), under Publications. The information on such website is not incorporated herein by reference. There is a risk that actual results will differ significantly from assumptions. In addition, prospective purchasers of the City's debt obligations are cautioned that the information and assumptions speak only as of the respective dates contained in the underlying source documents and are therefore subject to change.

#### *Employer Contribution History and Annual Valuations*

Fiscal year 2019-20 City employer contributions to the Retirement System were \$701.3 million, which includes \$388.4 million from the General Fund. For fiscal year 2020-21, total City employer contributions to the Retirement System were budgeted at \$739.3 million, which included \$457.7 million from the General Fund. These budgeted amounts were based upon the fiscal year 2020-21 employer contribution rate of 26.90% (estimated to be 23.5% after the 2011 Proposition C cost-sharing provisions). Employer contribution rates anticipate annual increases in pensionable payroll of 3.5%, and total contributions to the Retirement System could continue to climb even as contribution rates decline. As discussed under "City Budget – Five-Year Financial Plan" increases in retirement costs are projected in the City's Five Year Financial Plan.

Table A-22 shows total Retirement System liabilities, assets and percent funded for the last five actuarial valuations as well as contributions for the fiscal years 2015-16 through 2019-20. Information is shown for all employers in the Retirement System (City & County, SFUSD, SFCCD and San Francisco Trial Courts). "Actuarial Liability" reflects the actuarial accrued liability of the Retirement System measured for purposes of determining the funding contribution. "Market Value of Assets" reflects the fair market value of assets held in trust for payment of pension benefits. "Actuarial Value of Assets" refers to the plan assets with investment returns different than expected smoothed over five years to provide a more stable contribution rate. The "Market Percent Funded" column is determined by dividing the market value of assets by the actuarial accrued liability. The "Actuarial Percent Funded" column is determined by dividing the actuarial value of assets by the actuarial accrued liability. "Employee and Employer Contributions" reflects the sum of mandated employee and employer contributions received by the Retirement System in the fiscal year ended June 30<sup>th</sup> prior to the July 1<sup>st</sup> valuation date.

TABLE A-22

**City and County of San Francisco**  
**Employees' Retirement System**  
**Fiscal Years 2015-2016 through 2019-2020**  
**(Amounts in 000s)**

| As of July 1st | Actuarial Liability | Market Value of Assets | Actuarial Value of Assets | Market Percent Funded | Actuarial Percent Funded | Employee & Employer Contributions in prior FY | Employer Contribution Rates <sup>1</sup> in prior FY |
|----------------|---------------------|------------------------|---------------------------|-----------------------|--------------------------|---|--|
| 2016           | \$ 24,403,882       | \$ 20,154,503          | \$ 20,654,703             | 82.6%                 | 84.6%                    | \$ 849,569                                    | 22.80%   |
| 2017           | 25,706,090          | 22,410,350             | 22,185,244                | 87.2%                 | 86.3%                    | 868,653                                       | 21.40%   |
| 2018           | 27,335,417          | 24,557,966             | 23,866,028                | 89.8%                 | 87.3%                    | 983,763                                       | 23.46%   |
| 2019           | 28,798,581          | 26,078,649             | 25,247,549                | 90.6%                 | 87.7%                    | 1,026,036                                     | 23.31%   |
| 2020           | 29,499,918          | 26,620,218             | 26,695,844                | 90.2%                 | 90.5%                    | 1,143,634                                     | 25.19%   |

<sup>1</sup> Employer contribution rates are shown prior to employer/employee cost-sharing provisions of 2011 Proposition C. Employer contribution rates for fiscal years 2020-21 and 2021-22 are 26.90% and 24.41%, respectively.

Sources: SFERS' audited year-end financial statements and required supplemental information.  
SFERS' annual Actuarial Valuation Report dated July 1st. See the Retirement System's website, mysfers.org, under Publications.  
The information on such website is not incorporated herein by reference.

Note: Information above reflects entire Retirement System, not just the City and County of San Francisco.

As shown in the table above as of July 2020, the Market Percent Funded ratio is slightly lower than the Actuarial Percent Funded ratio. The Actuarial Percent Funded ratio does not yet fully reflect the net asset losses from the last five fiscal years.

The actuarial accrued liability is measured by an independent consulting actuary in accordance with Actuarial Standards of Practice. In addition, an actuarial audit is conducted every five years in accordance with Retirement Board policy.

#### *Risks to City's Retirement Plan*

In its 2020 actuary report, Cheiron identified three primary risks to the System as required by Actuarial Standards of Practice No. 51 (Assessment and Disclosure of Risk Associated with Measuring Pension Obligations and Determining Pension Plan Contributions). The material risks identified were as follows: investment risk, interest rate risk, and supplemental COLA risk. Investment risk is the potential for investment returns to be different than expected, while interest rate risk is the potential for longer-term trends to impact economic assumptions such as inflation and wage increases but particularly the discount rate. Supplemental COLA risk is the potential for the cost of future Supplemental COLAs to increase contribution rates. Cheiron noted stress testing the supplemental COLA provision shows that the current funding policy of amortizing new supplemental COLAs over five years manages the risk prudently.

#### *Governmental Accounting Standards Board ("GASB") Disclosures*

The Retirement System discloses accounting and financial reporting information under GASB Statement No. 67, *Financial Reporting for Pension Plans*. The City discloses accounting and financial information about the Retirement System under GASB Statement No. 68, *Accounting and Financial Reporting for Pensions*. In general, the City's funding of its pension obligations is not affected by the GASB 68 reporting of the City's pension liability. Funding requirements are specified in the City Charter and are described in "Funding Practices" above.

Total Pension Liability reported under GASB Statements No. 67 and 68 differs from the Actuarial Liability calculated for funding purposes in several ways, including the following differences. First, Total Pension Liability measured at fiscal year-end is a roll-forward of liabilities calculated at the beginning of the year and is based upon a beginning of year census adjusted for significant events that occurred during the year. Second, Total Pension Liability is based upon a discount rate determined by a blend of the assumed investment return, to the extent the fiduciary net position is available to make payments, and a municipal bond rate, to the extent that the fiduciary net position is unavailable to make payments. There have been no differences between the discount rate and assumed investment return at the last five fiscal year-ends. The third distinct difference is that Total Pension Liability includes a provision for Supplemental COLAs that may be granted in the future, while Actuarial Liability for funding purposes includes only Supplemental COLAs that have already been granted as of the valuation date. Supplemental COLAs do not occur every year as they are only granted after favorable investment experience and only to certain groups of retirees dependent upon the funded status of the pension plan. Supplemental COLAs are capped at 3.5% less any basic COLA. As the majority of retirees have annual basic COLAs capped at 2.0%, a Supplemental COLA when granted typically represents a 1.5% increase in benefit.

Table A-23 below shows for the five most recent fiscal years the collective Total Pension Liability, Plan Fiduciary Net Position (market value of assets), and Net Pension Liability for all employers who sponsor the Retirement System. The City's audited financial statements disclose only its own proportionate share of the Net Pension Liability and other required GASB 68 disclosures.

TABLE A-23

| <b>City and County of San Francisco</b>     |  |                  |                                |                                     |  |  |
|---|--|------------------|--------------------------------|-------------------------------------|--|--|
| <b>Employees' Retirement System</b>         |  |                  |                                |                                     |  |  |
| <b>GASB 67/68 Disclosures</b>               |  |                  |                                |                                     |  |  |
| <b>Fiscal Years 2015-16 through 2019-20</b> |  |                  |                                |                                     |  |  |
| <b>(000s)</b>                               |  |                  |                                |                                     |  |  |
| As of<br>June 30th                          | Collective<br>Total Pension<br>Liability (TPL) | Discount<br>Rate | Plan Fiduciary<br>Net Position | Plan Net<br>Position as<br>% of TPL | Collective Net<br>Pension<br>Liability (NPL) | City and County's<br>Proportionate<br>Share of NPL |
| 2016  | \$25,967,281                                   | 7.50 %           | \$20,154,503                   | 77.6 %                              | \$5,812,778                                  | \$5,476,653  |
| 2017  | 27,403,715                                     | 7.50             | 22,410,350                     | 81.8                                | 4,993,365                                    | 4,697,131  |
| 2018  | 28,840,673                                     | 7.50             | 24,557,966                     | 85.2                                | 4,282,707                                    | 4,030,207  |
| 2019  | 30,555,289                                     | 7.40             | 26,078,649                     | 85.3                                | 4,476,640                                    | 4,213,807  |
| 2020  | 32,031,018                                     | 7.40             | 26,620,218                     | 83.1                                | 5,410,800                                    | 5,107,271  |

Sources: SFERS fiscal year-end GASB 67/68 Reports as of each June 30.  
Notes: Collective amounts include all employees (City and County, SFUSD, SFCCD, Superior Courts)

While the increase in NPL between fiscal year-ends 2018 and 2019 is attributable to the decline in discount rate from 7.5% to 7.4%, the increase in NPL at fiscal year-end 2020 is due to the lower than expected investment returns during fiscal year 2019-2020.

## *Asset Management*

The assets of the Retirement System, (the “Fund”) are invested in a broadly diversified manner across the institutional global capital markets. In addition to U.S. equities and fixed income securities, the Fund holds international equities, global sovereign and corporate debt, global public and private real estate and an array of alternative investments including private equity and venture capital limited partnerships.

Annualized investment return (net of fees and expenses) for the Retirement System for the five years ending June 30, 2020 was 7.25%. For the ten-year and twenty-year periods ending June 30, 2020, annualized investment returns were 9.39% and 6.05% respectively.

The investments, their allocation, transactions and proxy votes are regularly reviewed by the Retirement Board and monitored by an internal staff of investment professionals who in turn are advised by external consultants who are specialists in the areas of investments detailed above. A description of the Retirement System’s investment policy, a description of asset allocation targets and current investments, and the Annual Report of the Retirement System are available upon request from the Retirement System by writing to the San Francisco Retirement System, 1145 Market Street, 5<sup>th</sup> Floor, San Francisco, California 94103, or by calling (415) 487-7000. These documents are not incorporated herein by reference.

## *2011 Voter Approved Changes to the Retirement Plan*

The levels of SFERS plan benefits are established under the Charter and approved directly by the voters, rather than through the collective bargaining process. Changes to retirement benefits require a voter-approved Charter amendment. As detailed below, the most recent changes to SFERS plan benefits have been intended to reduce pension costs associated with future City employees.

Voters of San Francisco approved Proposition C in November 2011 which provided the following:

1. New SFERS benefit plans for Miscellaneous and Safety employees commencing employment on or after January 7, 2012, which raise the minimum service retirement age for Miscellaneous members from 50 to 53; limit covered compensation to 85% of the IRC §401(a)(17) limits for Miscellaneous members and 75% of the IRC §401(a)(17) limits for Safety members; calculate final compensation using highest three-year average compensation; and decrease vesting allowances for Miscellaneous members by lowering the City’s funding for a portion of the vesting allowance from 100% to 50%;
2. Employees commencing employment on or after January 7, 2012 otherwise eligible for membership in CalPERS may become members of SFERS;
3. Cost-sharing provisions which increase or decrease employee contributions to SFERS on and after July 1, 2012 for certain SFERS members based on the employer contribution rate set by the Retirement Board for that year. For example, Miscellaneous employees hired on or after November 2, 1976 pay a Charter-mandated employee contribution rate of 7.5% before-cost-sharing. However, after cost-sharing those who earn between \$50,000 and \$100,000 per year pay a fluctuating rate in the range of 3.5% to 11.5% and those who earn \$100,000 or more per year pay a fluctuating rate in the range of 2.5% to 12.5%. Similar fluctuating employee contributions are also required from Safety employees; and



4. Effective July 1, 2012, no Supplemental COLA will be paid unless SFERS is fully funded on a market value of assets basis and, for employees hired on or after January 7, 2012, Supplemental COLA benefits will not be permanent adjustments to retirement benefits - in any year when a Supplemental COLA is not paid, all previously paid Supplemental COLAs will expire.

A retiree organization has brought a legal action against the requirement in Proposition C that SFERS be fully funded in order to pay the Supplemental COLA. In that case, *Protect our Benefits (POB) v. City of San Francisco* (1st DCA Case No. A140095), the Court of Appeals held that changes to the Supplemental COLA adopted by the voters in November 2011 under Proposition C could not be applied to current City employees and those who retired after November 1996 when the Supplemental COLA provisions were originally adopted, but could be applied to SFERS members who retired before November 1996. This decision is now final, and its implementation increased the July 1, 2016 unfunded actuarial liability by \$429.3 million for Supplemental COLAs granted retroactive to July 1, 2013 and July 1, 2014.

On July 13, 2016, the SFERS Board adopted a Resolution to exempt members who retired before November 6, 1996, from the “fully funded” provision related to payment of Supplemental COLAs under Proposition C. The Resolution directed that retroactive payments for Supplemental COLAs be made to these retirees. After the SFERS Board adopted the Resolution, the Retirement System published an actuarial study on the cost to the Fund of payments to the pre-1996 retirees. The study reports that the two retroactive supplemental payments will trigger immediate payments of \$34 million, create additional liability for continuing payments of \$114 million, and cause a new unfunded liability of \$148 million. This liability does not include the Supplemental COLA payments that may be triggered in the future. Under the cost sharing formulas in Proposition C, the City and its employees will pay for these costs in the form of higher yearly contribution rates. The Controller has projected the future cost to the City and its employees to be \$260 million, with over \$200 million to be paid in the next five fiscal years. The City obtained a permanent injunction to prevent SFERS from making Supplemental COLA payments to these members who retired before November 6, 1996. The Retirement Board appealed the Superior Court’s injunction; however, the injunction was affirmed by the Court of Appeal reserving the power to take action for the City’s voters.

In August 2012, then-Governor Brown signed the Public Employee Pension Reform Act of 2012 (“PEPRA”). Current plan provisions of SFERS are not subject to PEPRA although future amendments may be subject to these reforms.

#### *Impact on the Retirement System from Changes in the Economic Environment*

As of June 30, 2020, the audited market value of Retirement System assets was \$26.6 billion. As of July 31, 2021, the unaudited value of the System assets was \$35.4 billion. These values represent, as of the date specified, the estimated value of the Retirement System’s portfolio if it were liquidated on that date. The Retirement System cannot be certain of the value of certain of its portfolio assets and, accordingly, the market value of the portfolio could be lower or higher. Moreover, appraisals for classes of assets that are not publicly traded are based on estimates which typically lag changes in actual market value by three to six months. Representations of market valuations are audited at each fiscal year end as part of the annual audit of the Retirement System’s financial statements.

The Retirement System investment portfolio is structured for long-term performance. The Retirement System continually reviews investment and asset allocation policies as part of its regular operations and continues to rely on an investment policy which is consistent with the principles of diversification and the

search for long-term value. Market fluctuations are an expected investment risk for any long-term strategy. Significant market fluctuations are expected to have significant impact on the value of the Retirement System investment portfolio.

A decline in the value of SFERS Trust assets over time, without a commensurate decline in the pension liabilities, will result in an increase in the contribution rate for the City. No assurance can be provided by the City that contribution rates will not increase in the future, and that the impact of such increases will not have a material impact on City finances.

#### *Other Employee Retirement Benefits*

As noted above, various City employees are members of CalPERS, an agent multiple-employer public employee defined benefit plan for safety members and a cost-sharing multiple-employer plan for miscellaneous members. The City makes certain payments to CalPERS in respect of such members, at rates determined by the CalPERS board. Section A8.510 of the Charter requires the City to pay the full amount required by the actuarial valuations. The actual total employer contributions to CalPERS was \$40.8 million in fiscal year 2019-20. In addition to the required amounts, the City elected to pay an additional amount of \$8.4 million in fiscal years 2017-18, 2018-19 and 2019-2020 in order to reduce its unfunded liability. A discussion of other post-employment benefits, including retiree medical benefits, is provided below under “Medical Benefits – Post-Employment Health Care Benefits and GASB 75 Reporting Requirements.”

### **Medical Benefits**

#### *Administration through San Francisco Health Service System; Audited System Financial Statements*

Medical and COBRA benefits for eligible active City employees and eligible dependents, for retired City employees and eligible dependents, and for surviving spouses and domestic partners of covered City employees (the “City Beneficiaries”) are administered by the San Francisco Health Service System (the “San Francisco Health Service System” or “SFHSS”) pursuant to City Charter Sections 12.200 *et seq.* and A8.420 *et seq.* Pursuant to such Charter Sections, the SFHSS also administers medical benefits to active and retired employees of SFUSD, SFCCD and the San Francisco Superior Court; however, the City is only required to fund medical benefits for City Beneficiaries.

The San Francisco Health Service System is overseen by the City’s Health Service Board (the “Health Service Board”). The plans (the “SFHSS Medical Plans”) for providing medical care to the City Beneficiaries are determined annually by the Health Service Board and approved by the Board of Supervisors pursuant to Charter Section A8.422.

The San Francisco Health Service System oversees a trust fund (the “Health Service System Trust Fund”) established pursuant to Charter Sections 12.203 and A8.428 through which medical benefits for the City Beneficiaries are funded. The San Francisco Health Service System issues an annual, publicly available, independently-audited financial report that includes financial statements for the Health Service Trust Fund. This report may be obtained through the SFHSS website at [sfhss.org](http://sfhss.org), by writing to the San Francisco Health Service System, 1145 Market Street, Third Floor, San Francisco, California 94103, or by calling (628) 652-4646. Audited annual financial statements for prior years are posted to the SFHSS website, however the information available on the SFHSS website is not incorporated in this Official Statement by reference.

Under the City Charter, the Health Service System Trust Fund is not a fund through which assets are accumulated to finance post-employment healthcare benefits (an “Other Post-Employment Benefits Trust Fund”). Thus, GASB Statement Number 45, *Financial Reporting for Postemployment Benefit Plans Other Than Pensions* (“GASB 45”) and GASB Statement Number 75, *Accounting and Financial Reporting for Postemployment Benefits Other than Pensions*, which apply to OPEB trust funds, do not apply to the San Francisco Health Service System Trust Fund. However, the City has been funding the Retiree Health Care Trust Fund for the purpose of prefunding future OPEB payments as described below.

*Determination of Employer and Employee Contributions for Medical Benefits*

According to the City Charter Section A8.428, the City’s contribution towards SFHSS Medical Plans for active employees and retirees is determined by the results of an annual survey of the amount of premium contributions provided by the ten most populous counties in California (other than the City) for health care. The survey is commonly called the 10-County Average Survey and is used to determine “the average contribution made by each such County toward the providing of health care plans, exclusive of dental or optical care, for each employee of such County.” The “average contribution” is used to calculate the City’s required contribution to the Health Service System Trust Fund for retirees.

Unions representing approximately 93.3% of City employees, negotiate through collective bargaining rather than applying the “average contribution” to determine the amount the City is required to contribute for active employees. To the extent annual medical premiums exceed the contributions made by the City as required by the Charter and union agreements, such excess must be paid by SFHSS Beneficiaries. Medical benefits for City Beneficiaries who are retired or otherwise not employed by the City (e.g., surviving spouses and surviving domestic partners of City retirees) (“Nonemployee City Beneficiaries”) are funded through contributions from such Nonemployee City Beneficiaries and the City as determined pursuant to Charter Section A8.428. The San Francisco Health Service System medical benefit eligibility requirements for Nonemployee City Beneficiaries are described below under “– *Post-Employment Health Care Benefits.*”

*[Remainder of Page Intentionally Left Blank]*

*City Contribution for Retirees*

The City contributes the full employer contribution amount for medical coverage for eligible retirees who were hired on or before January 9, 2009 pursuant to Charter Section A8.428. For retirees who were hired on or after January 10, 2009, the City contributes a portion of the medical coverage costs based on five coverage / employer contribution classifications that reflect certain criteria outlined in the table below.

| <b>Retiree Medical Coverage / Employer Contribution for Those Hired On or After January 10, 2009</b>  |   |
|---|---|
| Years of Credited Service at Retirement   | Percentage of Employer Contribution Established in Charter Section A8.428 Subsection (b)(3) |
| Less than 5 year of Credited Service with the Employers (except for the surviving spouses or surviving domestic partners of active employees who died in the line of duty)  | No Retiree Medical Benefits Coverage  |
| At least 5 but less than 10 years of Credited Service with the Employers; or greater than 10 years of Credited Service with the Employers but not eligible to receive benefits under Subsections (a)(4), (b)(5) <b>(A8.428 Subsection (b)(6))</b> | 0% - Access to Retiree Medical Benefits Coverage.<br>Including Access to Dependent Coverage |
| At least 10 but less than 15 years of Credited Service with the Employers <b>(AB.428 Subsection (b)(5))</b>   | 50%   |
| At least 15 but less than 20 years pf Credited Service with the Employers <b>(AB.428 Subsection (b)(5))</b>   | 75%   |
| At least 20 years of Credited Service with the Employer; Retired Persons who retired for disability; surviving spouses or surviving domestic partners of active employees who died in the line of duty <b>(AB.428 Subsection (b)(4))</b>          | 100%  |

*Health Care Reform*

The following discussion is based on the current status of the Patient Protection and Affordable Care Act (the “ACA”). Many attempts have been made to completely repeal the ACA, however full repeal has been unsuccessful thus far.

Three ACA taxes impact SFHSS rates for medical coverage. The taxes and the current status are as follow:

- **Excise Tax on High-cost Employer-sponsored Health Plans**

The Excise Tax on High-cost Employer-sponsored Health Plans (Cadillac Tax) is a 40% excise tax on high-cost coverage health plans. The National Defense Authorization Act for Fiscal Year 2020 repealed the Cadillac tax, effective January 1, 2020.

- **Health Insurance Tax (“HIT”)**

The ACA also imposed a tax on health insurance providers, which was passed on to employer sponsored fully-insured plans in the form of higher premiums. The HIT was in effect in 2020 and substantially impacted rates. The tax was repealed effective January 1, 2021 also by the National Defense Authorization Act for Fiscal Year 2020.

- **Medical Device Excise Tax**

The ACA’s medical device excise tax imposes a 2.3 percent tax on sales of medical devices (except certain devices sold at retail). The tax was repealed effective January 1, 2020.

- **Patient-Centered Outcomes Research Institute (PCORI) Fee**

Congress revived and extended the PCORI fee, which had expired in 2019. The PCORI fee, adopted in the ACA, is paid by issuers of health insurance policies and plan sponsors of self-insured health plans to help fund the Patient-Centered Outcomes Research Institute. The fee is based on the average number of lives covered under the policy or plan. The fee will now apply to policy or plan years ending on or after October 1, 2012, and before October 1, 2029.

### *Employer Contributions for San Francisco Health Service System Benefits*

For fiscal year 2019-20, based on the most recent audited financial statements, the San Francisco Health Service System received approximately \$822.5 million from participating employers for San Francisco Health Service System benefit costs. Of this total, the City contributed approximately \$697.0 million; approximately \$196.5 million of this \$697.0 million amount was for health care benefits for approximately 23,201 retired City employees and their eligible dependents, and approximately \$500.5 million was for benefits for approximately 32,956 active City employees and their eligible dependents.

The 2021 aggregate (employee and employer) cost of medical benefits offered by SFHSS to the City increased by 3.85%, which is below national trends of 5.5% to 6%. This can be attributed to several factors including aggressive contracting by SFHSS that maintains competition among the City’s vendors, implementing Accountable Care Organizations that reduced utilization and increased use of generic prescription rates and changing the City’s Blue Shield plan from a fully-funded to a flex-funded product and implementing a narrow network. Flex-funding allows lower premiums to be set by the City’s actuarial consultant, Aon, without the typical margins added by Blue Shield; however, more risk is assumed by the City, and reserves are required to protect against this risk. The 2021 aggregate cost of benefits offered by SFHSS to the City increased 3.61% which is also less than the national trends.

### *Post-Employment Health Care Benefits*

Eligibility of former City employees for retiree health care benefits is governed by the Charter. In general, employees hired before January 10, 2009 and a spouse or dependent are potentially eligible for health benefits following retirement at age 50 and completion of five years of City service. Proposition B, passed by San Francisco voters on June 3, 2008, tightened post-retirement health benefit eligibility rules for employees hired on or after January 10, 2009, and generally requires payments by these employees equal to 2% of their salary, with the City contributing an additional 1%, into a Retiree Health Care Trust Fund.

Under Proposition C, passed by San Francisco voters in November of 2011, employees hired on or before January 9, 2009, were required to contribute 0.25% of compensation into the Retiree Health Care Trust Fund beginning in fiscal year 2016-17. This contribution increased to 0.50% in fiscal year 2017-18, 0.75% in fiscal year 2018-19, and reached the maximum contribution of 1.00% in fiscal year 2019-20. These contributions are matched by the City on a one-to-one basis.

Unlike employee pension contributions that are made to individual accounts, contributions to the Retiree Health Care Trust Fund are non-refundable, even if an employee separates from the City and does not receive retiree health care from the City.

Proposition A, passed by San Francisco voters on November 5, 2013, restricted the City's ability to withdraw funds from the Retiree Health Care Trust Fund. The restrictions allow payments from the fund only when certain conditions are met. The balance in the Retiree Health Care Trust Fund as of June 30, 2019 is approximately \$366.6 million. The City will continue to monitor and update its actuarial valuations of liability as required under GASB 75.

#### *GASB 75 Reporting Requirements*

In June 2015, GASB issued Statement No. 75 – Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (“GASB 75”). GASB 75 revises and establishes new accounting and financial reporting requirements for governments that provide their employees with OPEBs. The new standard is effective for periods beginning after June 15, 2017. The City implemented the provisions of GASB 75 in its audited financial statements for Fiscal Year 2017-18. According to GASB's Summary of GASB 75, GASB 75 requires recognition of the entire OPEB liability, a more comprehensive measure of OPEB expense, and new note disclosures and required supplementary information to enhance decision-usefulness and accountability.

#### *City's Estimated Liability*

The City is required by GASB 75 to prepare a new actuarial study of its postemployment benefits obligation at least once every two years. As of the measurement date of June 30, 2019 (issued November 2020), used in the most recent actuarial valuation report updated June 30, 2019, the retiree health care fiduciary plan net position as a percentage of the total OPEB liability was 8.6%. This reflects the net position of the Retiree Health Care Trust Fund in the amount of \$366.6 million divided by the total OPEB liability of \$4.3 billion. The estimated covered payroll (annual payroll of active employees covered by the plan) was \$3.76 billion, and the ratio of the Net OPEB liability to the covered payroll was 104.0%.

While GASB 75 does not require funding of the annual OPEB cost, any differences between the amount funded in a year and the annual OPEB cost are recorded as increases or decreases in the net OPEB liability. Five-year trend information is displayed in Table A-24, which reflects the annual OPEB expense and the City's charter mandated payments on a percentage basis. For example, for fiscal year 2019-20 the annual OPEB expense was \$330.6 million, and the City paid \$236.0 million, which includes “pay-as-you-go” benefit payments and contributions to the Retiree Health Care Trust Fund.

TABLE A-24

**CITY AND COUNTY OF SAN FRANCISCO**  
**Five-year Trend**  
**Fiscal Years 2015-16 to 2019-20**  
**(000s)**

| Fiscal Year | Annual OPEB | Percentage of Annual OPEB Cost Funded | Net OPEB Obligation    |
|-------------|-------------|---------------------------------------|------------------------|
| 2015-16     | 326,133     | 51.8%                                 | 2,147,434              |
| 2016-17     | 421,402     | 43.6%                                 | 2,384,938              |
| 2017-18     | 355,186     | 57.4%                                 | 3,717,209 <sup>1</sup> |
| 2018-19     | 320,331     | 68.2%                                 | 3,600,967              |
| 2019-20     | 330,673     | 76.8%                                 | 3,915,815              |

<sup>1</sup> Starting in FY2017-18, the liability amount reflects what is referred to as Net OPEB Liability due to the implementation of GASB Statement No. 75.

**Total City Employee Benefits Costs**

Table A-25 provides historical and budget information for all health benefits costs paid including pension, health, dental and other miscellaneous benefits. Historically, approximately 50% of health benefit costs are paid from the General Fund. For all fiscal years shown, a “pay-as-you-go” approach was used by the City for health care benefits.

Table A-25 below provides a summary of the City’s employee benefit actual costs for fiscal years 2016-17 through 2019-20 and budgeted costs for fiscal years 2020-21 through 2021-22.

TABLE A-25

**CITY AND COUNTY OF SAN FRANCISCO**  
**Employee Benefit Costs, All Funds**  
**Fiscal Years 2016-17 through 2021-22**  
**(000s)**

|  | 2016-17<br>Actual <sup>1</sup> | 2017-18<br>Actual <sup>1</sup> | 2018-19<br>Actual <sup>1</sup> | 2019-20<br>Actual <sup>1</sup> | 2020-21<br>Budget <sup>4</sup> | 2021-22<br>Budget <sup>4</sup> |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| SFERS and PERS Retirement Contributions                  | \$554,956                      | \$621,055                      | \$650,011                      | \$751,952                      | \$785,106                      | \$803,986                      |
| Social Security & Medicare                               | 196,914                        | \$212,782                      | \$219,176                      | \$228,477                      | \$231,962                      | \$233,802                      |
| Health - Medical + Dental, active employees <sup>2</sup> | 459,772                        | \$501,831                      | \$522,006                      | \$547,874                      | \$547,396                      | \$576,005                      |
| Health - Retiree Medical <sup>2</sup>                    | 165,822                        | \$178,378                      | \$186,677                      | \$196,641                      | \$218,896                      | \$232,047                      |
| Other Benefits <sup>3</sup>                              | 21,388                         | \$44,564                       | \$26,452                       | \$28,272                       | \$31,742                       | \$37,642                       |
| <b>Total Benefit Costs</b>                               | <b>\$1,398,852</b>             | <b>\$1,558,609</b>             | <b>\$1,604,322</b>             | <b>\$1,753,215</b>             | <b>\$1,815,103</b>             | <b>\$1,883,482</b>             |

<sup>1</sup> Fiscal year 2016-17 through fiscal year 2019-20 figures are actuals.

<sup>2</sup> Does not include Health Service System administrative costs. Does include flexible benefits that may be used for health insurance.

<sup>3</sup> "Other Benefits" includes unemployment insurance premiums, life insurance and other miscellaneous employee benefits.

<sup>4</sup> Reflects Final Adopted Budget for 2020-21 and 2021-22 .

Source: Office of the Controller, City and County of San Francisco.

## **INVESTMENT OF CITY FUNDS**

### *Investment Pool*

The Treasurer of the City (the “Treasurer”) is authorized by Charter Section 6.106 to invest funds available under California Government Code Title 5, Division 2, Part 1, Chapter 4. In addition to the funds of the City, the funds of various City departments and local agencies located within the boundaries of the City, including the school and community college districts, airport and public hospitals, are deposited into the City and County’s Pooled Investment Fund (the “Pool”). The funds are commingled for investment purposes.

### *Investment Policy*

The management of the Pool is governed by the Investment Policy administered by the Office of the Treasurer and Tax Collector in accordance with California Government Code Sections 27000, 53601, 53635, et. al. In order of priority, the objectives of this Investment Policy are safety, liquidity and return on investments. Safety of principal is the foremost objective of the investment program. The investment portfolio maintains sufficient liquidity to meet all expected expenditures for at least the next six months. The Office of the Treasurer and Tax Collector also attempts to generate a market rate of return, without undue compromise of the first two objectives.

The Investment Policy is reviewed and monitored annually by a Treasury Oversight Committee established by the Board of Supervisors. The Treasury Oversight Committee meets quarterly and is comprised of members drawn from (a) the Treasurer; (b) the Controller; (c) a representative appointed by the Board of Supervisors; (d) the County Superintendent of Schools or his/her designee; (e) the Chancellor of the Community College District or his/her designee; and (f) Members of the general public. A complete copy of the Treasurer’s Investment Policy, dated May 2021, is included as an Appendix to this Official Statement.

### *Investment Portfolio*

As of July 31, 2021, the City’s surplus investment fund consisted of the investments classified in Table A-26 and had the investment maturity distribution presented in Table A-27.

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TABLE A-26

**City and County of San Francisco  
Investment Portfolio  
Pooled Funds  
As of July 31, 2021**

| <u>Type of Investment</u>          | <u>Par Value</u>        | <u>Book Value</u>       | <u>Market Value</u>     |
|------------------------------------|-------------------------|-------------------------|-------------------------|
| U.S. Treasuries                    | \$5,498,860,000         | \$5,530,274,778         | \$5,530,835,648         |
| Federal Agencies                   | 4,005,336,000           | 4,007,769,076           | 4,027,028,472           |
| Public Time Deposits               | 40,000,000              | 40,000,000              | 40,000,000              |
| Negotiable Certificates of Deposit | 1,905,000,000           | 1,905,000,000           | 1,905,877,883           |
| Money Market Funds                 | 774,049,334             | 774,049,334             | 774,049,334             |
| Supranationals                     | 340,000,000             | 345,612,806             | 345,271,600             |
| <b>Total</b>                       | <b>\$12,563,245,334</b> | <b>\$12,602,705,994</b> | <b>\$12,623,062,938</b> |

July Earned Income Yield: 0.462%

Sources: Office of the Treasurer and Tax Collector, City and County of San Francisco  
From Citibank-Custodial Safekeeping, SunGard Systems-Inventory Control Program.

TABLE A-27

**City and County of San Francisco  
Investment Maturity Distribution  
Pooled Funds  
As of July 31, 2021**

| <u>Maturity in Months</u> |    |    | <u>Par Value</u>        | <u>Percentage</u> |
|---------------------------|----|----|-------------------------|-------------------|
| 0                         | to | 1  | 1,453,049,334           | 11.57%            |
| 1                         | to | 2  | 650,000,000             | 5.17%             |
| 2                         | to | 3  | 655,500,000             | 5.22%             |
| 3                         | to | 4  | 885,860,000             | 7.05%             |
| 4                         | to | 5  | 714,000,000             | 5.68%             |
| 5                         | to | 6  | 823,450,000             | 6.55%             |
| 6                         | to | 12 | 3,083,410,000           | 24.54%            |
| 12                        | to | 24 | 1,567,140,000           | 12.47%            |
| 24                        | to | 36 | 565,464,000             | 4.50%             |
| 36                        | to | 48 | 1,345,272,000           | 10.71%            |
| 48                        | to | 60 | 820,100,000             | 6.53%             |
|                           |    |    | <b>\$12,563,245,334</b> | <b>100.00%</b>    |

Weighted Average Maturity: 468 Days

Sources: Office of the Treasurer and Tax Collector, City and County of San Francisco  
From Citibank-Custodial Safekeeping, SunGard Systems-Inventory Control Program.

### *Further Information*

A report detailing the investment portfolio and investment activity, including the market value of the portfolio, is submitted to the Mayor and the Board of Supervisors monthly. The monthly reports and annual reports are available on the Treasurer's web page: [www.sftreasurer.org](http://www.sftreasurer.org). The monthly reports and annual reports are not incorporated by reference herein.

## **CAPITAL FINANCING AND BONDS**

### **Capital Plan**

In October 2005, the Board of Supervisors adopted, and the Mayor approved, Ordinance No. 216-05, which established a new capital planning process for the City. The legislation requires that the City develop and adopt a 10-year capital expenditure plan for City-owned facilities and infrastructure. It also created the Capital Planning Committee ("CPC") and the Capital Planning Program ("CPP"). The CPC makes recommendations to the Mayor and Board of Supervisors on the City's capital expenditures and plans. The CPC reviews and submits the Capital Plan, Capital Budget, and issuances of long-term debt for approval. The CPC is chaired by the City Administrator and includes the President of the Board of Supervisors, the Mayor's Budget Director, the Controller, the City Planning Director, the Director of Public Works, the Airport Director, the Executive Director of the Municipal Transportation Agency, the General Manager of the Public Utilities Commission, the General Manager of the Recreation and Parks Department, and the Executive Director of the Port of San Francisco. To help inform CPC recommendations, the CPP staff, under the direction of the City Administrator, review and prioritize funding needs; project and coordinate funding sources and uses; and provide policy analysis and reports on interagency capital planning.

The City Administrator, in conjunction with the CPC, is directed to develop and submit a 10-year capital plan every other fiscal year for approval by the Board of Supervisors. The Capital Plan is a fiscally constrained long-term finance strategy that prioritizes projects based on a set of funding principles. It provides an assessment of the City's infrastructure and other funding needs over 10 years, highlights investments required to meet these needs and recommends a plan of finance to fund these investments. Although the Capital Plan provides cost estimates and proposes methods to finance such costs, the document does not reflect any commitment by the Board of Supervisors to expend such amounts or to adopt any specific financing method. The Capital Plan is required to be updated and adopted biennially, along with the City's Five-Year Financial Plan and the Five-Year Information & Communication Technology Plan. The CPC is also charged with reviewing the annual capital budget submission and all long-term financing proposals and providing recommendations to the Board of Supervisors relating to the compliance of any such proposal or submission with the adopted Capital Plan.

The Capital Plan is required to be submitted to the Mayor and the Board of Supervisors by each March 1 in odd-numbered years and adopted by the Board of Supervisors and the Mayor on or before May 1 of the same year. The fiscal years 2022-2031 Capital Plan ("Adopted Capital Plan") was approved by the CPC on February 22, 2021 and was adopted by the Board of Supervisors on April 30, 2021. The Adopted Capital Plan contains \$38.0 billion in capital investments over the coming decade for all City departments, including \$4.6 billion in projects for General Fund-supported departments. The Adopted Capital Plan proposes \$1.2 billion for General Fund pay-as-you-go capital projects over the next 10 years. The amount

for General Fund pay-as-you-go capital projects is \$1 billion lower than the previous capital plan funding level due to budget impacts in the early years resulting from the COVID-19 pandemic. Major capital projects for General Fund-supported departments included in the Capital Plan consist of critical seismic projects and relocation of staff from seismically vulnerable facilities; upgrades to public health, police, and fire facilities; transportation and utility system improvements; improvements to homeless service sites and permanent supportive housing projects; affordable housing; street and right-of-way improvements; the removal of barriers to accessibility; and park improvements, among other capital projects. \$1.5 billion of the capital projects of General Fund supported departments are expected to be financed with general obligation bonds and other long-term obligations, subject to planning policy constraints. The balance is expected to be funded by federal and State funds, the General Fund and other sources.

In addition to the City General Fund-supported capital spending, the Adopted Capital Plan recommends \$18.0 billion in enterprise fund department projects to continue major transit, economic development and public utility projects such as the Central Subway project, runway and terminal upgrades at San Francisco International Airport, Pier 70 infrastructure investments, the Sewer System Improvement Program, and building adequate facilities to support the City's growing transit fleet, among others. Approximately \$8.5 billion of enterprise fund department capital projects are anticipated to be financed with revenue bonds and general obligation bonds. The balance is expected to be funded by federal and State funds, user/operator fees, General Fund and other sources.

While significant investments are proposed in the City's Adopted Capital Plan, identified resources remain below those necessary to maintain and enhance the City's physical infrastructure. As a result, over \$7.5 billion in capital needs including enhancements are deferred from the plan's horizon.

Failure to make the capital improvements and repairs recommended in the Capital Plan may have the following impacts: (i) failing to meet federal, State or local legal mandates; (ii) failing to provide for the imminent life, health, safety and security of occupants and the public; (iii) failing to prevent the loss of use of the asset; (iv) impairing the value of the City's assets; (v) increasing future repair and replacement costs; and (vi) harming the local economy.

#### **Tax-Supported Debt Service – City General Obligation Bonds**

Under the State Constitution and the Charter, City bonds secured by *ad valorem* property taxes ("general obligation bonds" or "GO bonds") can only be authorized with a two-thirds approval of the voters. As of September 1, 2021, the City had approximately \$3.0 billion aggregate principal amount of GO bonds outstanding. In addition to the City's general obligation bonds, BART, SFUSD and SFCCD also have outstanding general obligation bonds as shown in Table A-33.

Table A-28 shows the annual amount of debt service payable on the City's outstanding GO bonds.

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TABLE A-28

**CITY AND COUNTY OF SAN FRANCISCO**  
**General Obligation Bonds Debt Service**  
**As of September 1, 2021<sup>1 2 3</sup>**

| Fiscal Year              | Principal              | Interest               | Annual Debt Service    |
|--------------------------|------------------------|------------------------|------------------------|
| 2021-22                  | \$319,013,401          | \$113,813,253          | \$432,826,654          |
| 2022-23                  | 175,400,251            | 105,307,642            | 280,707,893            |
| 2023-24                  | 178,891,206            | 97,241,247             | 276,132,453            |
| 2024-25                  | 181,516,476            | 88,992,503             | 270,508,979            |
| 2025-26                  | 170,446,279            | 80,707,641             | 251,153,920            |
| 2026-27                  | 177,250,840            | 73,337,575             | 250,588,415            |
| 2027-28                  | 183,549,035            | 65,976,603             | 249,525,638            |
| 2028-29                  | 189,611,751            | 58,675,202             | 248,286,953            |
| 2029-30                  | 187,870,095            | 50,825,222             | 238,695,317            |
| 2030-31                  | 148,431,950            | 43,311,830             | 191,743,780            |
| 2031-32                  | 153,595,000            | 37,851,481             | 191,446,481            |
| 2032-33                  | 120,745,000            | 32,455,186             | 153,200,186            |
| 2033-34                  | 101,745,000            | 28,200,045             | 129,945,045            |
| 2034-35                  | 95,040,000             | 24,705,347             | 119,745,347            |
| 2035-36                  | 80,045,000             | 21,475,808             | 101,520,808            |
| 2036-37                  | 69,590,000             | 18,769,081             | 88,359,081             |
| 2037-38                  | 60,880,000             | 16,429,118             | 77,309,118             |
| 2038-39                  | 42,505,000             | 14,358,049             | 56,863,049             |
| 2039-40                  | 42,240,000             | 12,952,057             | 55,192,057             |
| 2040-41                  | 36,635,000             | 11,535,894             | 48,170,894             |
| 2041-42                  | 37,970,000             | 10,201,011             | 48,171,011             |
| 2042-43                  | 39,365,000             | 8,802,762              | 48,167,762             |
| 2043-44                  | 40,820,000             | 7,352,149              | 48,172,149             |
| 2044-45                  | 42,315,000             | 5,846,885              | 48,161,885             |
| 2045-46                  | 38,505,000             | 4,285,480              | 42,790,480             |
| 2046-47                  | 5,005,000              | 2,880,246              | 7,885,246              |
| 2047-48                  | 5,170,000              | 2,710,945              | 7,880,945              |
| 2048-49                  | 5,345,000              | 2,535,881              | 7,880,881              |
| 2049-50                  | 5,530,000              | 2,354,712              | 7,884,712              |
| 2050-51                  | 5,725,000              | 2,159,925              | 7,884,925              |
| 2051-52                  | 5,935,000              | 1,950,338              | 7,885,338              |
| 2052-53                  | 6,155,000              | 1,732,790              | 7,887,790              |
| 2053-54                  | 6,380,000              | 1,506,973              | 7,886,973              |
| 2054-55                  | 6,610,000              | 1,272,671              | 7,882,671              |
| 2055-56                  | 6,855,000              | 1,029,667              | 7,884,667              |
| 2056-57                  | 7,110,000              | 777,438                | 7,887,438              |
| 2057-58                  | 7,370,000              | 515,551                | 7,885,551              |
| 2058-59                  | 3,895,000              | 243,790                | 4,138,790              |
| 2059-60                  | 4,010,000              | 123,668                | 4,133,668              |
| <b>TOTAL<sup>3</sup></b> | <b>\$2,995,071,283</b> | <b>\$1,055,203,666</b> | <b>\$4,050,274,950</b> |

<sup>1</sup> This table includes the City's General Obligation Bonds shown in Table A-33 and does not include any overlapping debt, such as any assessment district indebtedness or any redevelopment agency indebtedness.

<sup>2</sup> Totals reflect rounding to nearest dollar.

<sup>3</sup> Totals do not reflect the Series 2021-R2 bonds, which refunded the 2011-R1 Bonds and were issued as a forward delivery that closed on September 16, 2021.

<sup>4</sup> Section 9.106 of the City Charter limits issuance of general obligation bonds of the City to 3% of the assessed value of all real and personal assessment district indebtedness or any redevelopment agency indebtedness.

Source: Office of Public Finance, City and County of San Francisco.

## **Authorized but Unissued City GO Bonds**

Certain GO bonds authorized by the City's voters as discussed below have not yet been issued. Such bonds may be issued at any time by action of the Board of Supervisors, without further approval by the voters.

In November 1992, voters approved Proposition A ("1992 Proposition A") which authorized the issuance of up to \$350.0 million in GO bonds to support San Francisco's Seismic Safety Loan Program ("SSLP"), which provides loans for the seismic strengthening of privately-owned unreinforced masonry affordable housing, market-rate residential, commercial and institutional buildings. Between 1994 and 2015, the City issued \$89.3 million of bonds under the original 1992 Proposition A authorization. In November 2016, voters approved Proposition C ("2016 Proposition C"), which amended the 1992 Proposition A authorization (together, the "1992A/2016A Propositions") to broaden the scope of the remaining \$260.7 million authorization by adding the eligibility to finance the acquisition, improvement, and rehabilitation to convert at-risk multi-unit residential buildings to affordable housing, as well as the needed seismic, fire, health, and safety upgrades and other major rehabilitation for habitability, and related costs. In 2019 and 2020, the City issued \$175.0 million of bonds across two series under the 1992A/2016A Propositions. Currently \$85.7 million remains authorized and unissued.

In November 2018, voters approved Proposition A ("2018 Embarcadero Seawall Improvement Proposition"), authorizing the issuance of up to \$425.0 million in general obligation bonds for repair and improvement projects along the City's Embarcadero and Seawall to protect the waterfront, BART and Muni, buildings, historic piers, and roads from earthquakes, flooding, and sea level rise. On June 2, 2020, the City closed the first series of bonds in the par amount of \$49.7 million, leaving \$375.3 million authorized and unissued.

In November 2019, voters approved Proposition A ("2019 Affordable Housing Proposition"), which authorized the issuance of up to \$600.0 million in general obligation bonds to finance the construction, development, acquisition, and preservation of affordable housing for certain vulnerable San Francisco residents; to assist in the acquisition, rehabilitation, and preservation of existing affordable housing to prevent the displacement of residents; to repair and reconstruct distressed and dilapidated public housing developments and their underlying infrastructure; to assist the City's middle-income residents or workers in obtaining affordable rental or home ownership opportunities including down payment assistance and support for new construction of affordable housing for SFUSD and City College of San Francisco employees; and to pay related costs. On March 30, 2021, the City closed the first series of bonds in the par amount of \$254.6 million, leaving \$345.4 million authorized and unissued.

In March 2020, voters approved Proposition B ("2020 Earthquake Safety and Emergency Response Proposition") which authorized the issuance of up to \$628.5 million in general obligation bonds to aid fire, earthquake and emergency response by improving, constructing, and/or replacing: deteriorating cisterns, pipes, and tunnels, and related facilities to ensure firefighters a reliable water supply for fires and disasters; neighborhood fire and police stations and supporting facilities; the City's 911 Call Center; and other disaster response and public safety facilities, and to pay related costs. In 2021, the City closed the first four series of bonds with a total par amount of \$167.8 million, leaving \$460.7 million authorized and unissued.

In November 2020, voters approved Proposition A ("2020 Health and Recovery Bond"), which authorized the issuance of up to \$487.5 million in general obligation bonds to fund permanent investments in transitional supportive housing facilities, shelters, and/or facilities that serve individuals experiencing homelessness, mental health challenges, or substance use; improve the safety and quality of parks; and improve the safety and condition of streets and other public rights of way. In 2021, the City closed the first two series of bonds in an aggregate par amount of \$258.5 million, leaving approximately \$229 million authorized and unissued.

## Refunding General Obligation Bonds

The Board of Supervisors adopted and the Mayor approved Resolution No. 272-04 in May of 2004 (“2004 Resolution”). The 2004 Resolution authorized the issuance of \$800.0 million general obligation refunding bonds from time to time in one or more series for the purpose of refunding all or a portion of the City’s outstanding General Obligation Bonds. In November of 2011, the Board of Supervisors adopted and the Mayor approved, Resolution No. 448-11 (“2011 Resolution,” and together with the 2004 Resolution, the “Refunding Resolutions”). The 2011 Resolution authorized the issuance of approximately \$1.4 billion general obligation refunding bonds from time to time in one or more series for the purpose of refunding certain outstanding General Obligation Bonds of the City. In March of 2020, the Board of Supervisors adopted and the Mayor approved, Resolution No. 097-20 (“2020 Resolution,” and together with the 2004 Resolution and 2011 Resolution, the “Refunding Resolutions”). The 2020 Resolution authorized the issuance of approximately \$1.5 billion general obligation refunding bonds from time to time in one or more series for the purpose of refunding certain outstanding General Obligation Bonds of the City. The refunding bonds currently outstanding, under the Refunding Resolutions, are shown in Table A-29 below.

TABLE A-29

**CITY AND COUNTY OF SAN FRANCISCO**  
**General Obligation Refunding Bonds**  
**As of September 1, 2021**

| <b>Series Name</b>   | <b>Date Issued</b> | <b>Principal Amount Issued</b> | <b>Amount Outstanding</b>   |
|----------------------|--------------------|--------------------------------|-----------------------------|
| 2011-R1              | November 2011      | \$339,475,000                  | \$94,125,000 <sup>1 4</sup> |
| 2015-R1              | February 2015      | 293,910,000                    | 208,800,000 <sup>2</sup>    |
| 2020-R1              | May 2020           | 195,250,000                    | 181,945,000 <sup>3</sup>    |
| 2021-R1              | May 2021           | 91,230,000                     | 91,230,000                  |
| 2021-R2 <sup>4</sup> | September 2021     | 86,905,000                     | -                           |

<sup>1</sup> Series 2004-R1 Bonds were refunded by the 2011-R1 Bonds in November 2011

<sup>2</sup> Series 2006-R1, 2006-R2, and 2008-R3 Bonds were refunded by the 2015-R1 Bonds in February 2015.

<sup>3</sup> Series 2008-R1 Bonds were refunded by the 2020-R1 Bonds in May 2020.

<sup>4</sup> Series 2011-R1 Bonds were refunded by the 2021-R2 Bonds in September 2021. The City issued the Series 2021-R2 Bonds as a forward delivery, pricing on April 27, 2021 and closing on September 16, 2021.

Table A-30 on the following page lists for each of the City’s voter-authorized general obligation bond programs the amount issued and outstanding, and the amount of remaining authorization for which bonds have not yet been issued. Series are grouped by program authorization in chronological order. The authorized and unissued column refers to total program authorization that can still be issued and does not refer to any particular series. As of September 1, 2021, the City had authorized and unissued general obligation bond authority of approximately \$1.5 billion.

TABLE A-30

CITY AND COUNTY OF SAN FRANCISCO  
 General Obligation Bonds  
 As of September 1, 2021<sup>1</sup>

| Bond Authorization Name  | Election Date       | Authorized Amount      | Series  | Bonds Issued           | Bonds Outstanding        | Authorized & Unissued  |
|--|---------------------|------------------------|---------|------------------------|--------------------------|------------------------|
| Seismic Safety Loan Program                                      | 11/3/92             | \$350,000,000          | 1994A   | \$35,000,000           | -                        |                        |
|  |                     |                        | 2007A   | \$30,315,450           | \$15,571,283             | <sup>2</sup>           |
|  |                     |                        | 2015A   | \$24,000,000           | -                        |                        |
| Reauthorization to Repurpose for Affordable Housing              | 11/8/16             |                        | 2019A   | \$72,420,000           | \$70,605,000             |                        |
|  |                     |                        | 2020C   | \$102,580,000          | \$96,895,000             | \$85,684,550           |
| Clean & Safe Neighborhood Parks                                  | 2/5/08              | \$185,000,000          | 2008B   | \$42,520,000           | -                        |                        |
|  |                     |                        | 2010B   | \$24,785,000           | -                        |                        |
|  |                     |                        | 2010D   | \$35,645,000           | \$30,090,000             |                        |
|  |                     |                        | 2012B   | \$73,355,000           | -                        |                        |
|  |                     |                        | 2016A   | \$8,695,000            | \$6,500,000              | -                      |
| San Francisco General Hospital & Trauma Center Earthquake Safety | 11/4/08             | \$887,400,000          | 2009A   | \$131,650,000          | -                        |                        |
|  |                     |                        | 2010A   | \$120,890,000          | -                        |                        |
|  |                     |                        | 2010C   | \$173,805,000          | \$146,725,000            |                        |
|  |                     |                        | 2012D   | \$251,100,000          | \$130,435,000            |                        |
|  |                     |                        | 2014A   | \$209,955,000          | \$137,480,000            | -                      |
| Earthquake Safety and Emergency Response Bond                    | 6/8/10              | \$412,300,000          | 2010E   | \$79,520,000           | -                        |                        |
|  |                     |                        | 2012A   | \$183,330,000          | -                        |                        |
|  |                     |                        | 2012E   | \$38,265,000           | \$25,050,000             |                        |
|  |                     |                        | 2013B   | \$31,020,000           | -                        |                        |
|  |                     |                        | 2014C   | \$54,950,000           | \$36,160,000             |                        |
|  |                     |                        | 2016C   | \$25,215,000           | \$19,415,000             | -                      |
| Road Repaving & Street Safety                                    | 11/8/11             | \$248,000,000          | 2012C   | \$74,295,000           | -                        |                        |
|  |                     |                        | 2013C   | \$129,560,000          | -                        |                        |
|  |                     |                        | 2016E   | \$44,145,000           | \$33,990,000             | -                      |
| Clean & Safe Neighborhood Parks                                  | 11/6/12             | \$195,000,000          | 2013A   | \$71,970,000           | -                        |                        |
|  |                     |                        | 2016B   | \$43,220,000           | \$21,100,000             |                        |
|  |                     |                        | 2018A   | \$76,710,000           | \$41,345,000             |                        |
|  |                     |                        | 2019B   | \$3,100,000            | -                        | -                      |
| Earthquake Safety and Emergency Response Bond                    | 6/3/14              | \$400,000,000          | 2014D   | \$100,670,000          | \$66,230,000             |                        |
|  |                     |                        | 2016D   | \$109,595,000          | \$65,500,000             |                        |
|  |                     |                        | 2018C   | \$189,735,000          | \$127,615,000            | -                      |
| Transportation and Road Improvement                              | 11/4/14             | \$500,000,000          | 2015B   | \$67,005,000           | \$38,005,000             |                        |
|  |                     |                        | 2018B   | \$174,445,000          | \$94,030,000             |                        |
|  |                     |                        | 2020B   | \$135,765,000          | \$113,265,000            |                        |
|  |                     |                        | 2021C-1 | \$104,785,000          | \$104,785,000            |                        |
|  |                     |                        | 2021C-2 | \$18,000,000           | \$18,000,000             | -                      |
| Affordable Housing Bond  | 11/3/15             | \$310,000,000          | 2016F   | \$75,130,000           | \$43,730,000             |                        |
|  |                     |                        | 2018D   | \$142,145,000          | \$94,120,000             |                        |
|  |                     |                        | 2019C   | \$92,725,000           | \$24,120,000             | -                      |
| Public Health and Safety Bond                                    | 6/7/16              | \$350,000,000          | 2017A   | \$173,120,000          | \$107,185,000            |                        |
|  |                     |                        | 2018E   | \$49,955,000           | \$33,900,000             |                        |
|  |                     |                        | 2020D-1 | \$111,925,000          | \$81,925,000             |                        |
|  |                     |                        | 2020D-2 | \$15,000,000           | -                        | -                      |
| Embarcadero Seawall Earthquake Safety                            | 11/6/18             | \$425,000,000          | 2020A   | \$49,675,000           | -                        | \$375,325,000          |
| Affordable Housing Bond  | 11/5/19             | \$600,000,000          | 2021A   | \$254,585,000          | \$180,390,000            | \$345,415,000          |
| Earthquake Safety and Emergency Response Bond                    | 3/3/20              | \$628,500,000          | 2021B-1 | \$69,215,000           | \$69,215,000             |                        |
|  |                     |                        | 2021B-2 | \$11,500,000           | -                        |                        |
|  |                     |                        | 2021E-1 | \$74,090,000           | \$74,090,000             |                        |
|  |                     |                        | 2021E-2 | \$13,000,000           | \$13,000,000             | \$460,695,000          |
| Health and Recovery Bond   | 11/4/20             | \$487,500,000          | 2021D-1 | \$194,255,000          | \$194,255,000            |                        |
|  |                     |                        | 2021D-2 | \$64,250,000           | \$64,250,000             | \$228,995,000          |
| <b>SUBTOTAL</b>  |                     | <b>\$5,978,700,000</b> |         | <b>\$4,482,585,450</b> | <b>\$2,418,971,283</b>   | <b>\$1,496,114,550</b> |
| <b>General Obligation Refunding Bonds</b>                        | <b>Dated Issued</b> |                        |         | <b>Bonds Issued</b>    | <b>Bonds Outstanding</b> |                        |
| Series 2011-R1 <sup>3</sup>                                      | 11/9/12             |                        |         | \$339,475,000          | \$94,125,000             |                        |
| Series 2015-R1   | 2/25/15             |                        |         | \$293,910,000          | \$208,800,000            |                        |
| Series 2020-R1   | 5/7/20              |                        |         | \$195,250,000          | \$181,945,000            |                        |
| Series 2021-R1   | 5/6/21              |                        |         | \$91,230,000           | \$91,230,000             |                        |
| <b>SUBTOTAL</b>  |                     |                        |         | <b>\$919,865,000</b>   | <b>\$576,100,000</b>     |                        |
| <b>TOTALS</b>  |                     | <b>\$5,978,700,000</b> |         | <b>\$5,402,450,450</b> | <b>\$2,995,071,283</b>   | <b>\$1,496,114,550</b> |

<sup>1</sup> Section 9.106 of the City Charter limits issuance of general obligation bonds of the City to 3% of the assessed value of all taxable real and personal property, located within the City and County.

<sup>2</sup> Of the \$35,000,000 authorized by the Board of Supervisors in February 2007, \$30,315,450 has been drawn upon to date pursuant to the Credit Agreement described under "General Obligation Bonds."

<sup>3</sup> Series 2011-R1 Bonds were refunded by the 2021-R2 Bonds in September 2021. The City issued the Series 2021-R2 Bonds as a forward delivery, pricing on April 27, 2021 and closing on September 16, 2021.

Source: Office of Public Finance, City and County of San Francisco.

### **General Fund Lease Obligations**

The Charter requires that any lease-financing agreements with a nonprofit corporation or another public agency must be approved by a majority vote of the City's electorate, except (i) leases approved prior to April 1, 1977, (ii) refunding lease financings expected to result in net savings, and (iii) certain lease financing for capital equipment. The Charter does not require voter approval of lease financing agreements with for-profit corporations or entities.

Table A-31 sets forth the aggregate annual lease payment obligations supported by the City's General Fund with respect to outstanding long-term lease revenue bonds and certificates of participation as of September 1, 2021.

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TABLE A-31

**CITY AND COUNTY OF SAN FRANCISCO**  
**Lease Revenue Bonds and Certificates of Participation**  
**As of September 1, 2021<sup>1</sup>**

| Fiscal<br>Year <sup>2</sup> | Principal              | Interest <sup>3</sup> | Annual Payment<br>Obligation |
|-----------------------------|------------------------|-----------------------|------------------------------|
| 2021-22 <sup>4</sup>        | \$51,635,000           | \$62,764,086          | \$114,399,086                |
| 2022-23                     | 64,495,000             | 62,883,794            | 127,378,794                  |
| 2023-24                     | 67,610,000             | 59,842,818            | 127,452,818                  |
| 2024-25                     | 69,050,000             | 56,626,537            | 125,676,537                  |
| 2025-26                     | 70,595,000             | 53,385,116            | 123,980,116                  |
| 2026-27                     | 73,950,000             | 49,994,327            | 123,944,327                  |
| 2027-28                     | 69,060,000             | 46,627,707            | 115,687,707                  |
| 2028-29                     | 74,220,000             | 43,291,810            | 117,511,810                  |
| 2029-30                     | 74,995,000             | 39,990,713            | 114,985,713                  |
| 2030-31                     | 70,485,000             | 36,975,914            | 107,460,914                  |
| 2031-32                     | 63,590,000             | 34,282,816            | 97,872,816                   |
| 2032-33                     | 64,685,000             | 31,871,841            | 96,556,841                   |
| 2033-34                     | 67,135,000             | 29,260,160            | 96,395,160                   |
| 2034-35                     | 60,275,000             | 26,761,447            | 87,036,447                   |
| 2035-36                     | 60,515,000             | 24,174,243            | 84,689,243                   |
| 2036-37                     | 60,190,000             | 21,538,229            | 81,728,229                   |
| 2037-38                     | 62,625,000             | 18,910,664            | 81,535,664                   |
| 2038-39                     | 65,160,000             | 16,175,156            | 81,335,156                   |
| 2039-40                     | 67,805,000             | 13,324,472            | 81,129,472                   |
| 2040-41                     | 70,555,000             | 10,357,468            | 80,912,468                   |
| 2041-42                     | 56,000,000             | 7,430,811             | 63,430,811                   |
| 2042-43                     | 20,990,000             | 5,247,200             | 26,237,200                   |
| 2043-44                     | 19,855,000             | 4,388,600             | 24,243,600                   |
| 2044-45                     | 20,650,000             | 3,594,400             | 24,244,400                   |
| 2045-46                     | 13,695,000             | 2,768,400             | 16,463,400                   |
| 2046-47                     | 14,245,000             | 2,220,600             | 16,465,600                   |
| 2047-48                     | 13,220,000             | 1,650,800             | 14,870,800                   |
| 2048-49                     | 13,750,000             | 1,122,000             | 14,872,000                   |
| 2049-50                     | 14,300,000             | 572,000               | 14,872,000                   |
| <b>TOTAL<sup>5</sup></b>    | <b>\$1,515,335,000</b> | <b>\$768,034,130</b>  | <b>\$2,283,369,130</b>       |

<sup>1</sup> Excludes the 833 Bryant lease, commercial paper and the following privately placed lease purchase financings (with current outstanding amounts):

SFGH Emergency Backup Generators Project (\$9,197,552)

Gsmart Citywide Emergency Radio Replacement Project (\$19,500,828)

<sup>2</sup> For LRBs Series 2018A (Refunding Open Space), 7/1 payments reflect be paid in the current fiscal year, as budgeted.

<sup>3</sup> Totals reflect rounding to nearest dollar.

<sup>4</sup> Excludes payments made to date in current fiscal year.

<sup>5</sup> For purposes of this table, the interest rate on the Lease Revenue Bonds Series 2008-1, and 2008-2 (Moscone Center Expansion Project) is assumed to be 3.50%. These bonds are in variable rate mode.

Source: Office of Public Finance, City and County of San Francisco.

## **Voter-Approved Lease Revenue Bonds**

The City electorate has approved several lease revenue bond propositions, some of which have authorized but unissued bonds. The following lease programs have remaining authorization:

In 1987, voters approved Proposition B, which authorizes the City to lease finance (without limitation as to maximum aggregate par amount) the construction of new parking facilities, including garages and surface lots, in eight of the City's neighborhoods. In July 2000, the City issued \$8.2 million in lease revenue bonds to finance the construction of the North Beach Parking Garage, which was opened in February 2002.

In 1990, voters approved Proposition C ("1990 Proposition C"), which amended the Charter to authorize the City to lease- purchase equipment through a nonprofit corporation without additional voter approval but with certain restrictions. The City and County of San Francisco Finance Corporation (the "Corporation") was incorporated for that purpose. 1990 Proposition C provides that the outstanding aggregate principal amount of obligations with respect to lease financings may not exceed \$20.0 million, with such amount increasing by five percent each fiscal year. As of July 1, 2021, the total authorized and unissued amount for such financings was \$86.4 million.

In 1994, voters approved Proposition B ("1994 Proposition B"), which authorized the issuance of up to \$60.0 million in lease revenue bonds for the acquisition and construction of a combined dispatch center for the City's emergency 911 communication system and for the emergency information and communications equipment for the center. In 1997 and 1998, the Corporation issued \$22.6 million and \$23.3 million of 1994 Proposition B lease revenue bonds, respectively, leaving \$14.1 million in remaining authorization. There is no current plan to issue additional series of bonds under 1994 Proposition B.

In 2000, voters approved Proposition C ("2000 Proposition C"), which extended a two- and one-half cent per \$100.0 in assessed valuation property tax set-aside for the benefit of the Recreation and Park Department (the "Open Space Fund"). 2000 Proposition C also authorized the issuance of lease revenue bonds or other forms of indebtedness payable from the Open Space Fund. In August 2018 the City issued refunding lease revenue bonds to refund Series 2006 and 2007 Open Space Fund lease revenue bonds.

In 2007, voters approved Proposition D, which amended the Charter and renewed the Library Preservation Fund. Proposition D continued the two- and one-half cent per \$100.0 in assessed valuation property tax set-aside and established a minimum level of City appropriations, moneys that are maintained in the Library Preservation Fund. Proposition D also authorized the issuance of revenue bonds or other evidences of indebtedness. In August 2018 the City issued refunding lease revenue bonds to refund Series 2009A Branch Library Improvement Project lease revenue bonds.

Table A-32 below lists the City's outstanding certificates of participation and voter-authorized lease revenue bonds.

TABLE A-32\*

**CITY AND COUNTY OF SAN FRANCISCO**  
**Outstanding Certificates of Participation and Lease Revenue Bonds**  
**As of September 1, 2021**

| Issue Name  | Final<br>Maturity | Original<br>Par        | Outstanding<br>Principal |
|---|-------------------|------------------------|--------------------------|
| <b>CERTIFICATES OF PARTICIPATION</b>                                    |                   |                        |                          |
| Series 2009C (525 Golden Gate Avenue)                                   | 2022              | \$38,120,000           | \$8,535,000              |
| Series 2009D - Taxable BABs (525 Golden Gate Avenue)                    | 2041              | 129,550,000            | 129,550,000              |
| Refunding Series 2011A (Moscone Center South)                           | 2024              | 23,105,000             | 7,040,000                |
| Series 2012A (Multiple Capital Improvement Projects)                    | 2036              | 42,835,000             | 31,055,000               |
| Series 2013B - Non-AMT (Port Facilities Project)                        | 2038              | 4,830,000              | 4,830,000                |
| Series 2013C - AMT (Port Facilities Project)                            | 2043              | 32,870,000             | 22,685,000               |
| Refunding Series 2014-R2 (Juevenile Hall Project)                       | 2034              | 33,605,000             | 24,560,000               |
| Series 2015A (War Memorial Veterans Building)                           | 2045              | 112,100,000            | 112,100,000              |
| Series 2015B - Taxable (War Memorial Veterans Building)                 | 2024              | 22,225,000             | 5,185,000                |
| Refunding Series 2015-R1 (City Office Buildings - Multiple Properties)  | 2040              | 123,600,000            | 105,330,000              |
| Series 2016A (War Memorial Veterans Building)                           | 2032              | 16,125,000             | 11,630,000               |
| Series 2017A - Taxable (Hope SF)  | 2047              | 28,320,000             | 25,850,000               |
| Series 2017B (Moscone Convention Center Expansion Project)              | 2042              | 412,355,000            | 381,445,000              |
| Series 2019A (49 South Van Ness Project)                                | 2050              | 247,810,000            | 245,700,000              |
| Refunding Series 2019-R1 (Multiple Capital Improvement Projects)        | 2035              | 116,460,000            | 99,985,000               |
| Refunding Series 2020-R1 (Multiple Capital Improvement Projects)        | 2033              | 70,640,000             | 70,640,000               |
| Series 2020 (Animal Care & Control Project)                             | 2041              | 47,075,000             | 47,075,000               |
| Series 2021A (Multiple Capital Improvement Projects)                    | 2041              | 76,020,000             | 76,020,000               |
| <b>Subtotal Certificates of Participation</b>                           |                   | <b>\$1,577,645,000</b> | <b>\$1,409,215,000</b>   |
| <b>LEASE PURCHASE FINANCING</b>   |                   |                        |                          |
| 2010 Lease Purchase Financing (SFGH Emergency Backup Generators)        | 2025              | \$22,549,489           | \$9,197,552              |
| 2016 Lease Purchase Financing (Public Safety Radio Replacement Project) | 2026              | 34,184,136             | 19,500,828               |
| <b>Subtotal Lease Revenue Bonds</b>                                     |                   | <b>\$56,733,625</b>    | <b>\$28,698,380</b>      |
| <b>FINANCE CORPORATION LEASE REVENUE BONDS</b>                          |                   |                        |                          |
| Refunding Series 2008-1 (Moscone Center Expansion Project) - Variable   | 2030              | \$72,670,000           | \$32,700,000             |
| Refunding Series 2008-2 (Moscone Center Expansion Project) - Variable   | 2030              | 72,670,000             | 32,700,000               |
| Refunding Series 2010-R1 (Emergency Communications System)              | 2024              | 22,280,000             | 4,750,000                |
| Refunding Series 2018A (Open Space Fund - Various Park Projects)        | 2029              | 34,950,000             | 26,080,000               |
| Refunding Series 2018B (Branch Library Improvement Program)             | 2028              | 13,355,000             | 9,890,000                |
| <b>Subtotal Lease Revenue Bonds</b>                                     |                   | <b>\$215,925,000</b>   | <b>\$106,120,000</b>     |
| <b>Total General Fund Obligations</b>                                   |                   | <b>\$1,850,303,625</b> | <b>\$1,544,033,380</b>   |

\*Excludes California HFA Revenue Bonds (San Francisco Supportive Housing - 833 Bryant Apartments) (\$26,985,000)

## **Board Authorized and Unissued Long-Term Certificates of Participation**

*Treasure Island Improvement Project:* In October of 2013, the Board authorized, and the Mayor approved the issuance of not to exceed \$13.5 million of City and County of San Francisco Certificates of Participation to finance the cost of additions and improvements to the utility infrastructure at Treasure Island. At this time there is not an expected timeline for the issuance of these certificates, but commercial paper is anticipated to be issued to finance the projects in fiscal year 2021-22.

*Housing Trust Fund Project:* In April 2016, the Board authorized and the Mayor approved the issuance of not to exceed \$95.0 million of City and County of San Francisco Certificates of Participation (Affordable Housing Projects) to provide funds to assist in the development, acquisition, construction or rehabilitation of affordable rental housing projects. The City anticipates issuing the certificates in multiple series, with the first issuance in fiscal year 2021-22.

*Hall of Justice Relocation Projects:* In October 2019, the Board authorized and the Mayor approved the issuance of not to exceed \$62.0 million of City and County of San Francisco Certificates of Participation (Multiple Capital Projects) to finance or refinance tenant improvements involving the construction, acquisition, improvement, renovation, and retrofitting of City-owned properties as needed for the Hall of Justice Improvement Project enabling staff and offices to be consolidated in acquired City-owned properties. The City issued \$3.81 million of the certificates in May 2021 and expects to issue the remainder in fiscal year 2021-22.

*HOPE SF Project:* In December 2019, the Board authorized and the Mayor approved the issuance of not to exceed \$83.6 million of City and County of San Francisco Certificates of Participation to finance or refinance certain capital improvements, including but not limited to certain properties generally known as Hunters View, Sunnysdale, and Potrero Terrace and Annex housing developments. The City anticipates issuing the certificates in fiscal year 2022-23.

*Department of Public Health Facilities Improvements:* In November 2020, the Board authorized and the Mayor approved the issuance of not to exceed \$157.0 million of City and County of San Francisco Certificates of Participation to finance projects for the Department of Public Health, including but not limited to certain projects generally known as the Homeless Services Center, Laguna Honda Hospital Wings Reuse Project, AITC Immunization and Travel Clinic Relocation, and San Francisco General Hospital Chiller and Cooling Tower Replacement Project. The City anticipates issuing the certificates in fiscal year 2022-23.

*Critical Repairs:* In July 2021, the Board authorized and the Mayor approved the issuance of not to exceed \$67.5 million of City and County of San Francisco Certificates of Participation, to finance and refinance certain capital improvements generally consisting of critical repairs, renovations and improvements to City-owned buildings, facilities and works utilized by various City departments and local economic stimulus projects. The City anticipates issuing the certificates in fiscal year 2022-23.

## Commercial Paper Program

In March 2009, the Board authorized and the Mayor approved a not-to-exceed \$150.0 million Lease Revenue Commercial Paper Certificates of Participation Program, Series 1 and 1-T and Series 2 and 2-T (the "Original CP Program"). In July of 2013, the Board authorized, and the Mayor approved an additional \$100.0 million of Lease Revenue Commercial Paper Certificates of Participation, Series 3 and 3-T and Series 4 and 4-T (the "Second CP Program" and together with the Original CP Program, the "City CP Program") that increased the total authorization of the City CP Program to \$250.0 million. Commercial Paper Notes (the "CP Notes") are issued from time to time to pay approved project costs in connection with the acquisition, improvement, renovation and construction of real property and the acquisition of capital equipment and vehicles in anticipation of long-term or other take-out financing to be issued when market conditions are favorable. Projects are eligible to access the CP Program once the Board and the Mayor have approved the project and the long-term, permanent financing for the project.

The Series 1 and 1-T and Series 2 and 2-T CP notes are secured by credit facilities from: (i) State Street Bank and Trust Company (with a maximum principal amount of \$75 million) and (ii) U.S. Bank National Association (with a maximum principal amount of \$75 million). These credit facilities were extended with the same banks in May 2021 until May 2023. The Series 3 and 3-T and 4 and 4-T are secured by a \$100 million letter of credit issued by State Street Bank and Trust Company expiring in February 2022.

As of September 1, 2021, the outstanding principal amount of CP Notes is \$26.7 million. The weighted average interest rate for the outstanding CP Notes is approximately 0.08%. The projects with Board Authorized and Unissued Certificates of Participation currently utilizing the CP Program includes the Housing Trust Fund. Also utilizing the CP Program is the San Francisco General Hospital and Trauma Project which is financing the costs of the acquisition of furniture, fixtures and equipment ("SFGH FF&E"). The following is a summary of the outstanding liability by project associated with the CP Notes outstanding.

| <b>Project</b>                         | <b>CP Notes Liability<br/>as of 9/1/2021</b> |
|--|--|
| Housing Trust Fund                     | \$18,760,000                                 |
| SFGH FF&E                              | \$7,955,945                                  |
| Department of Public Health Facilities | \$1,030,055                                  |
| <b>TOTAL</b>                           | <b>\$27,746,000</b>                          |

## Overlapping Debt

Table A-33 shows bonded debt and long-term obligations as of September 1, 2021 sold in the public capital markets, except for those financings otherwise noted in the table, by the City and those public agencies whose boundaries overlap the boundaries of the City in whole or in part. Long-term obligations of non-City agencies generally are not payable from revenues of the City. In many cases, long-term obligations issued by a public agency are payable only from the General Fund or other revenues of such public agency. In the table, lease obligations of the City which support indebtedness incurred by others are included. As noted below, the Charter limits the City's outstanding general obligation bond debt to 3% of the total assessed valuation of all taxable real and personal property within the City.

TABLE A-33

**CITY AND COUNTY OF SAN FRANCISCO**  
**Statement of Direct and Overlapping Debt and Long-Term Obligations**  
**As of September 1, 2021**

|  |                                |
|--|--------------------------------|
| <u>2021-22 Assessed Valuation</u> (includes unitary utility valuation):                        | \$312,594,683,687 <sup>1</sup> |
| <br>   |                                |
| <b><u>GENERAL OBLIGATION BONDED DEBT</u></b>   |                                |
| San Francisco City and County  | \$2,995,071,283 <sup>2</sup>   |
| San Francisco Unified School District  | 969,800,000                    |
| San Francisco Community College District   | 474,030,000                    |
| <b>TOTAL GENERAL OBLIGATION BONDED DEBT</b>  | <u>\$4,438,901,283</u>         |
| <br>   |                                |
| <b><u>LEASE OBLIGATIONS BONDS</u></b>  |                                |
| San Francisco City and County  | <u>\$1,534,835,828</u>         |
| <b>TOTAL LEASE OBLIGATION BONDED DEBT</b>  | \$1,534,835,828 <sup>3</sup>   |
| <br>   |                                |
| <b>TOTAL COMBINED DIRECT DEBT</b>  | \$5,973,737,111                |
| <br>   |                                |
| <b><u>OVERLAPPING TAX AND ASSESSMENT DEBT</u></b>  |                                |
| Bay Area Rapid Transit District General Obligation Bond (34.606%) <sup>2</sup>                 | \$634,955,760 <sup>4</sup>     |
| San Francisco Community Facilities District No. 4  | 6,250,000                      |
| San Francisco Community Facilities District No. 6  | 115,847,406                    |
| San Francisco Community Facilities District No. 7  | 31,800,000                     |
| San Francisco Community Facilities District No. 2009-1, Improvement Areas 1 and 2              | 2,466,540                      |
| San Francisco Community Facilities District No. 2014-1 Transbay Transit Center                 | 468,745,000                    |
| San Francisco Community Facilities District No. 2016-1 Treasure Island, Improvement Area No. 1 | 58,275,000                     |
| San Francisco Special Tax District No. 2020-1 Mission Rock Facilities                          | 41,950,000                     |
| City of San Francisco Assessment District No. 95-1   | 360,000                        |
| ABAG Community Facilities District No. 2004-1 Seismic Safety Improvements                      | 8,870,000                      |
| ABAG Community Facilities District No. 2006-1 San Francisco Rincon Hill                        | 4,820,000                      |
| ABAG Community Facilities District No. 2006-2 San Francisco Mint Plaza                         | 2,765,000                      |
| <b>TOTAL OVERLAPPING TAX AND ASSESSMENT DEBT</b>   | <u>\$1,377,104,706</u>         |
| <br>   |                                |
| <b><u>OVERLAPPING TAX INCREMENT DEBT:</u></b>  |                                |
| Successor Agency to the San Francisco Redevelopment Agency                                     | \$678,834,563                  |
| Transbay Joint Powers Authority  | 264,585,000                    |
| <b>TOTAL OVERLAPPING INCREMENT DEBT</b>  | <u>\$943,419,563</u>           |
| <br>   |                                |
| <b>TOTAL DIRECT AND OVERLAPPING BONDED DEBT</b>  | \$8,294,261,380 <sup>5</sup>   |
| <br>   |                                |
| <b><u>Ratios to 2021-22 Assessed Valuation (\$312,594,683,687)</u></b>                         | <b><u>Actual Ratio</u></b>     |
| Direct General Obligation Bonded Debt (\$4,438,901,283)  | 1.42% <sup>6</sup>             |
| Combined Direct Debt (\$5,973,737,111)   | 1.91%                          |
| Total Direct and Overlapping Bonded Debt   | 2.65%                          |
| <br>   |                                |
| <b><u>Ratio to 2020-21 Redevelopment Incremental Valuation (\$37,591,667,028)</u></b>          |                                |
| Total Overlapping Tax Increment Debt   | 2.51%                          |

<sup>1</sup> Includes \$596,875,972 homeowner's exemption for FY21-22.

<sup>2</sup> Does not reflect the Series 2021-R2 bonds, which refunded the 2011-R1 Bonds and were issued as a forward delivery that closed on September 16, 2021.

<sup>3</sup> Excludes 833 Bryant lease and privately placed SFGH Emergency Backup Generators Project, outstanding in the principal amount of \$9,197,552 as of 9/1/21.

<sup>4</sup> Reflects 2020-21 ratio.

<sup>5</sup> Excludes tax and revenue anticipation notes, enterprise revenue bonds and airport improvement corporation bonds, as well as issue to be sold

<sup>6</sup> The Charter limits the City's outstanding general obligation bond debt to 3% of the total assessed valuation of all taxable real and personal property within the City. The City's general obligation debt as a percentage of FY21-22 AV is 0.96%.

Source: California Municipal Statistics Inc., Office of Public Finance, City and County of San Francisco

## CONSTITUTIONAL AND STATUTORY LIMITATIONS ON TAXES AND EXPENDITURES

Several constitutional and statutory limitations on taxes, revenues and expenditures exist under State law which limit the ability of the City to impose and increase taxes and other revenue sources and to spend such revenues, and which, under certain circumstances, would permit existing revenue sources of the City to be reduced by vote of the City electorate. These constitutional and statutory limitations, and future limitations, if enacted, could potentially have an adverse impact on the City's general finances and its ability to raise revenue, or maintain existing revenue sources, in the future. However, *ad valorem* property taxes required to be levied to pay debt service on general obligation bonds was authorized and approved in accordance with all applicable constitutional limitations. A summary of the currently effective limitations is set forth below.

### Article XIII A of the California Constitution

Article XIII A of the California Constitution, known as "Proposition 13," was approved by the California voters in June of 1978. It limits the amount of *ad valorem* tax on real property to 1% of "full cash value," as determined by the county assessor. Article XIII A defines "full cash value" to mean the county assessor's valuation of real property as shown on the 1975-76 tax bill under "full cash value," or thereafter, the appraised value of real property when "purchased, newly constructed or a change in ownership has occurred" (as such terms are used in Article XIII A) after the 1975 assessment. Furthermore, all real property valuation may be increased or decreased to reflect the inflation rate, as shown by the CPI or comparable data, in an amount not to exceed 2% per year, or may be reduced in the event of declining property values caused by damage, destruction or other factors. Article XIII A provides that the 1% limitation does not apply to *ad valorem* taxes to pay interest or redemption charges on 1) indebtedness approved by the voters prior to July 1, 1978, 2) any bonded indebtedness for the acquisition or improvement of real property approved on or after July 1, 1978, by two-thirds of the votes cast by the voters voting on the proposition, or 3) bonded indebtedness incurred by a school district or community college district for the construction, reconstruction, rehabilitation or replacement of school facilities or the acquisition or lease of real property for school facilities, approved by 55% of the voters of the district voting on the proposition, but only if certain accountability measures are included in the proposition.

The California Revenue and Taxation Code permits county assessors who have reduced the assessed valuation of a property as a result of natural disasters, economic downturns or other factors, to subsequently "recapture" such value (up to the pre-decline value of the property) at an annual rate higher or lower than 2%, depending on the assessor's measure of the restoration of value of the damaged property. The California courts have upheld the constitutionality of this procedure.

Since its adoption, Article XIII A has been amended a number of times. These amendments have created a number of exceptions to the requirement that property be assessed when purchased, newly constructed or a change in ownership has occurred. These exceptions include certain transfers of real property between family members, certain purchases of replacement dwellings for persons over age 55 and by property owners whose original property has been destroyed in a declared disaster, and certain improvements to accommodate persons with disabilities and for seismic upgrades to property. These amendments have resulted in marginal reductions in the property tax revenues of the City. Both the California State Supreme Court and the United States Supreme Court have upheld the validity of Article XIII.

## **Article XIII B of the California Constitution**

Article XIII B was enacted by California voters as an initiative constitutional amendment in November 1979. Article XIII B limits the annual appropriations from the proceeds of taxes of the State and any city, county, school district, authority or other political subdivision of the State to the level of appropriations for the prior fiscal year, as adjusted for changes in the cost of living, population, and services rendered by the governmental entity. However, no limit is imposed on the appropriation of local revenues and taxes to pay debt service on bonds existing or authorized by January 1, 1979, or subsequently authorized by the voters. Article XIII B includes a requirement that if an entity's average revenues over two consecutive years exceed the amount permitted to be spent, the excess would have to be returned by revising tax or fee schedules over the following two years. With voter approval, the appropriations limit can be raised for up to four years.

## **Articles XIII C and XIII D of the California Constitution**

Proposition 218, an initiative constitutional amendment, approved by the voters of the State in 1996, added Articles XII C and XIII D to the State Constitution, which affect the ability of local governments, including charter cities such as the City, to levy and collect both existing and future taxes, assessments, fees and charges. Proposition 218 does not affect the levy and collection of taxes for voter-approved debt. However, Proposition 218 affects the City's finances in other ways. Article XIII C requires that all new local taxes be submitted to the electorate for approval before such taxes become effective. Taxes for general governmental purposes of the City require a majority vote and taxes for specific purposes require a two-thirds vote. Under Proposition 218, the City can only continue to collect taxes that were imposed after January 1, 1995 if voters subsequently approved such taxes by November 6, 1998. All of the City's local taxes subject to such approval have been either reauthorized in accordance with Proposition 218 or discontinued. The voter approval requirements of Article XIII C reduce the City's flexibility to manage fiscal problems through new, extended or increased taxes. No assurance can be given that the City will be able to raise taxes in the future to meet increased expenditure requirements.

In addition, Article XIII C addresses the initiative power in matters of local taxes, assessments, fees and charges. Pursuant to Article XIII C, the voters of the City could, by initiative, repeal, reduce or limit any existing or future local tax, assessment, fee or charge, subject to certain limitations imposed by the courts and additional limitations with respect to taxes levied to repay bonds. The City raises a substantial portion of its revenues from various local taxes which are not levied to repay bonded indebtedness, and which could be reduced by initiative under Article XIII C. No assurance can be given that the voters of the City will disapprove initiatives that repeal, reduce or prohibit the imposition or increase of local taxes, assessments, fees or charges. See "OTHER CITY TAX REVENUES" herein, for a discussion of other City taxes that could be affected by Proposition 218.

With respect to the City's general obligation bonds (City bonds secured by *ad valorem* property taxes), the State Constitution and the laws of the State impose a duty on the Board of Supervisors to levy a property tax sufficient to pay debt service coming due in each year. The initiative power cannot be used to reduce or repeal the authority and obligation to levy such taxes which are pledged as security for payment of the City's general obligation bonds or to otherwise interfere with performance of the duty of the City with respect to such taxes which are pledged as security for payment of those bonds.

Article XIII D contains several provisions making it generally more difficult for local agencies, such as the City, to levy and maintain "assessments" (as defined in Article XIII D) for local services and programs. The City has created a number of special assessment districts both for neighborhood business improvement



purposes and community benefit purposes and has caused limited obligation bonds to be issued in 1996 to finance construction of a new public right of way. The City cannot predict the future impact of Proposition 218 on the finances of the City, and no assurance can be given that Proposition 218 will not have a material adverse impact on the City's revenues.

### **Proposition 1A**

Proposition 1A, a constitutional amendment proposed by the State Legislature and approved by the voters in November 2004, provides that the State may not reduce any local sales tax rate, limit existing local government authority to levy a sales tax rate, or change the allocation of local sales tax revenues, subject to certain exceptions. As set forth under the laws in effect as of November 3, 2004, Proposition 1A generally prohibits the State from shifting any share of property tax revenues allocated to local governments for any fiscal year to schools or community colleges. Any change in the allocation of property tax revenues among local governments within a county must be approved by two-thirds of both houses of the Legislature. Proposition 1A provides, however, that beginning in fiscal year 2008-09, the State may shift to schools and community colleges up to 8% of local government property tax revenues, which amount must be repaid, with interest, within three years, if the Governor proclaims that the shift is needed due to a severe State financial hardship, the shift is approved by two-thirds of both houses and certain other conditions are met. The State may also approve voluntary exchanges of local sales tax and property tax revenues among local governments within a county.

Proposition 1A also provides that if the State reduces the annual vehicle license fee rate below 0.65% of vehicle value, the State must provide local governments with equal replacement revenues. Further, Proposition 1A requires the State to suspend State mandates affecting cities, counties and special districts, excepting mandates relating to employee rights, schools or community colleges, in any year that the State does not fully reimburse local governments for their costs to comply with such mandates.

Proposition 1A may result in increased and more stable City revenues. The magnitude of such increase and stability is unknown and would depend on future actions by the State. However, Proposition 1A could also result in decreased resources being available for State programs. This reduction, in turn, could affect actions taken by the State to resolve budget difficulties. Such actions could include increasing State taxes, decreasing aid to cities and spending on other State programs, or other actions, some of which could be adverse to the City.

### **Proposition 22**

Proposition 22 ("Proposition 22") which was approved by California voters in November 2010, prohibits the State, even during a period of severe fiscal hardship, from delaying the distribution of tax revenues for transportation, redevelopment, or local government projects and services and prohibits fuel tax revenues from being loaned for cash-flow or budget balancing purposes to the State General Fund or any other State fund. In addition, Proposition 22 generally eliminates the State's authority to temporarily shift property taxes from cities, counties, and special districts to schools, temporarily increase a school and community college district's share of property tax revenues, prohibits the State from borrowing or redirecting redevelopment property tax revenues or requiring increased pass-through payments thereof, and prohibits the State from reallocating vehicle license fee revenues to pay for State-imposed mandates. In addition, Proposition 22 requires a two-thirds vote of each house of the State Legislature and a public hearing process to be conducted in order to change the amount of fuel excise tax revenues shared with

cities and counties. Proposition 22 prohibits the State from enacting new laws that require redevelopment agencies to shift funds to schools or other agencies (but see “San Francisco Redevelopment Agency Dissolution” above). While Proposition 22 will not change overall State and local government costs or revenues by the express terms thereof, it will cause the State to adopt alternative actions to address its fiscal and policy objectives.

Due to the prohibition with respect to the State’s ability to take, reallocate, and borrow money raised by local governments for local purposes, Proposition 22 supersedes certain provisions of Proposition 1A (2004). However, borrowings and reallocations from local governments during 2009 are not subject to Proposition 22 prohibitions. In addition, Proposition 22 supersedes Proposition 1A of 2006. Accordingly, the State is prohibited from borrowing sales taxes or excise taxes on motor vehicle fuels or changing the allocations of those taxes among local governments except pursuant to specified procedures involving public notices and hearings.

### **Proposition 26**

On November 2, 2010, the voters approved Proposition 26 (“Proposition 26”), revising certain provisions of Articles XIII and XIII of the California Constitution. Proposition 26 re-categorizes many State and local fees as taxes, requires local governments to obtain two-thirds voter approval for taxes levied by local governments, and requires the State to obtain the approval of two-thirds of both houses of the State Legislature to approve State laws that increase taxes. Furthermore, pursuant to Proposition 26, any increase in a fee beyond the amount needed to provide the specific service or benefit is deemed to be a tax and the approval thereof will require a two-thirds vote. In addition, for State-imposed charges, any tax or fee adopted after January 1, 2010 with a majority vote which would have required a two-thirds vote if Proposition 26 were effective at the time of such adoption is repealed as of November 2011 absent the re-adoption by the requisite two-thirds vote.

Proposition 26 amends Article XIII of the State Constitution to state that a “tax” means a levy, charge or exaction of any kind imposed by a local government, except (1) a charge imposed for a specific benefit conferred or privilege granted directly to the payor that is not provided to those not charged, and which does not exceed the reasonable costs to the local government of conferring the benefit or granting the privilege; (2) a charge imposed for a specific government service or product provided directly to the payor that is not provided to those not charged, and which does not exceed the reasonable costs to the local government of providing the service or product; (3) a charge imposed for the reasonable regulatory costs to a local government for issuing licenses and permits, performing investigations, inspections and audits, enforcing agricultural marketing orders, and the administrative enforcement and adjudication thereof; (4) a charge imposed for entrance to or use of local government property or the purchase rental or lease of local government property; (5) a fine, penalty, or other monetary charge imposed by the judicial branch of government or a local government as a result of a violation of law, including late payment fees, fees imposed under administrative citation ordinances, parking violations, etc.; (6) a charge imposed as a condition of property development; or (7) assessments and property related fees imposed in accordance with the provisions of Proposition 218. Fees, charges and payments that are made pursuant to a voluntary contract that are not “imposed by a local government” are not considered taxes and are not covered by Proposition 26.

Proposition 26 applies to any levy, charge or exaction imposed, increased, or extended by local government on or after November 3, 2010. Accordingly, fees adopted prior to that date are not subject to the measure until they are increased or extended or if it is determined that an exemption applies.

If the local government specifies how the funds from a proposed local tax are to be used, the approval will be subject to a two-thirds voter requirement. If the local government does not specify how the funds from a proposed local tax are to be used, the approval will be subject to a fifty percent voter requirement. Proposed local government fees that are not subject to Proposition 26 are subject to the approval of a majority of the governing body. In general, proposed property charges will be subject to a majority vote of approval by the governing body although certain proposed property charges will also require approval by a majority of property owners.

### **Future Initiatives and Changes in Law**

The laws and Constitutional provisions described above were each adopted as measures that qualified for the ballot pursuant to the State's initiative process. From time to time other initiative measures could be adopted, further affecting revenues of the City or the City's ability to expend revenues. The nature and impact of these measures cannot be anticipated by the City.

On April 25, 2013, the California Supreme Court in *McWilliams v. City of Long Beach* (April 25, 2013, No. S202037), held that the claims provisions of the Government Claims Act (Government Code Section 900 *et. seq.*) govern local tax and fee refund actions (absent another State statute governing the issue), and that local ordinances were without effect. The effect of the *McWilliams* case is that local governments could face class actions over disputes involving taxes and fees. Such cases could expose local governments to significant refund claims in the future. The City cannot predict whether any such class claims will be filed against it in the future, the outcome of any such claim or its impact on the City.

## **LEGAL MATTERS AND RISK MANAGEMENT**

### **Pending Litigation**

There are a number of lawsuits and claims routinely pending against the City. Included among these are a number of actions which if successful would be payable from the City's General Fund. In the opinion of the City Attorney, such suits and claims presently pending will not materially impair the ability of the City to pay debt service on its General Fund lease obligations or other debt obligations, nor have an adverse impact on City finances.

### **Ongoing Investigations**

On January 28, 2020 the City's former Director of Public Works Mohammad Nuru was indicted on federal criminal charges of public corruption, including honest services wire fraud and lying to Federal Bureau of Investigation officials. The allegations contained in the complaint involve various schemes, including an attempt by Mr. Nuru and Mr. Nick Bovis, a local restaurateur who was also indicted by the federal government, to bribe an Airport Commissioner to influence the award of lease of space at the San Francisco International Airport, Mr. Nuru using his official position to benefit a developer of a mixed-use project in San Francisco in exchange for personal gifts and benefits; Mr. Nuru attempting to use his former position as the chair of the Transbay Joint Powers Authority to secure a lease for Mr. Bovis in the Salesforce Transit Center, in exchange for personal benefits provided by the restaurateur; Mr. Nuru providing Mr. Bovis with inside information on City projects regarding contracts for portable bathroom trailers and small container-like housing units for use by the homeless, so that Mr. Bovis could win the contracts for those projects; and Mr. Nuru obtaining free and discounted labor and construction

equipment from contractors to help him build a personal vacation home while those contractors were also engaging in business with the City. Mr. Nuru resigned from employment with the City two weeks after his arrest. On February 4, 2020, the City Attorney and Controller announced a joint investigation that was underway, stemming from federal criminal charges filed against Mr. Nuru and Mr. Bovis.

The City Attorney's Office, in conjunction with the Controller's Office, is seeking to identify officials, employees and contractors involved in these schemes or other related conduct, and to identify contracts, grants, gifts, and other government decisions possibly tainted by conflicts of interest and other legal or policy violations. The Controller's Office, in conjunction with the City Attorney's Office, has put into place interim controls to review Public Works contracts for red flags and process failures. The Controller's Office is also working with the City Attorney's Office to identify whether stop payments, cancellations or other terminations are justified on any open contracts, purchase orders or bids. Also, the Controller, in coordination with the City Attorney's Office, intends to produce periodic public reports setting forth assessments of patterns and practices to help prevent fraud and corruption and recommendations about best practices, including possible changes in City law and policy.

On March 10, 2020, the City Attorney transmitted to the Mayor its preliminary report of investigations of alleged misconduct by the City's Director of the Department of Building Inspections ("DBI"). The allegations involve violations of the City Campaign and Conduct Code and DBI's Code of Professional Conduct by the Director by (i) providing intentional and preferential treatment to certain permit expeditors, (ii) accepting gifts and dinners in violation of DBI's professional code of conduct, and (iii) otherwise violating City laws and policies by abusing his position to seek positions for his son and son's girlfriend. The Mayor placed the Director of Building Inspection on administrative leave, and he resigned shortly thereafter.

On June 29, 2020, the Controller released its preliminary assessment of Citywide procurement practices, with an emphasis on the Public Works Department. The report is subject to public comment and review and could be revised in the future. The preliminary assessment focused on City laws, practices and policies and made recommendations to make improvements on such City laws and policies to improve transparency, reduce the risk of loss and abuse in City contracting in the future. The Controller expects to issue additional reports in the future. Reviews of the City internal controls will be released in a subsequent report. Finally, the City Attorney investigation continues with respect to the review certain contracts and payments made to outside vendors. To date, the City Attorney's investigation has led to the release of four city employees (including the Director of Public Works and the Director of Building Inspections, as described above) or officials from their City positions.

On September 24, 2020 the Controller issued an additional report noting that Mr. Nuru also solicited donations from private sources and directed those donations to a non-profit supporting the Department of Public Works. Such arrangements, which were neither accepted or disclosed by the City, created a perceived risk of "pay-to-play" relationships. The report made recommendations to the Board of Supervisions that, among other things, would restrict the ability of department heads from soliciting donations from interested parties in the future and would increase transparency surrounding gifts made to benefit City departments.

On November 30, 2020, Harlan L. Kelly, Jr., the General Manager of the San Francisco Public Utilities Commission ("PUC"), was charged in a federal criminal complaint with one count of honest services wire fraud. The complaint alleges that Mr. Kelly engaged in a long-running bribery scheme and corrupt partnership with Walter Wong, a San Francisco construction company executive and permit expediting

consultant, who ran or controlled multiple entities doing business with the City. The complaint further alleges that as part of the scheme, Mr. Wong provided items of value to Mr. Kelly in exchange for official acts by Mr. Kelly that benefited or attempted to benefit Mr. Wong's business ventures. Earlier criminal charges filed against Walter Wong alleged that Mr. Wong conspired with multiple City officials, including Mr. Nuru, in a conspiracy and money laundering scheme. Mr. Wong pled guilty in July of this year and is cooperating with the ongoing federal investigation.

Mr. Kelly resigned on December 1, 2020, and the PUC's Commission acted on his resignation on December 8, 2020. Dennis J. Herrera (the current City Attorney) was nominated by the Mayor to be the General Manager of the PUC and his nomination was confirmed by the PUC on September 28, 2021. Mr. Herrera is expected to assume office as General Manager of PUC on November 1, 2021.

On March 4, 2021, the City Attorney announced an approximately \$100 million settlement with Recology San Francisco ("Recology"), the contractor handling the City's waste and recycling collection. The settlement arose from overcharges that were uncovered as part of the continuing public integrity investigation tied to Mr. Nuru and others. As part of the Settlement, Recology will be required to lower commercial and residential rates starting April 1, 2021, and make a \$7 million settlement payment to the City under the California Unfair Competition Law and the San Francisco Campaign and Governmental Conduct Code. In addition, Recology will be enjoined for four years from making any gift to any City employee or any contribution to a nonprofit at the behest of a City employee. The comprehensive settlement agreement with Recology is subject to approval by the Board of Supervisors. The bribery and corruption public integrity investigation related to the Nuru matter is ongoing. On July 8, 2021 the San Francisco District Attorney announced the arrest of former Department of Public Works bureau manager Gerald "Jerry" Sanguinetti. Mr. Sanguinetti was charged with five felony counts of perjury and two misdemeanor charges arising from his failure to report income and file financial disclosure statements associated with the sale to the Public Works Department of merchandise by a company owned by his wife. The charges arise out of the continuing investigation into public corruption involving the Public Works Department. The Public Works Department investigation is ongoing.

In addition to the ongoing joint investigation by the City Attorney's Office and the Controller's Office into City contracting policies and procedures, the City's Board of Supervisors has initiated a series of public hearings before its Government Audit and Oversight Committee to examine issues raised by the federal complaints. That committee will also consider the Controller's periodic reports. The full Board of Supervisors is considering retaining additional independent services relating to the matters that were the subject of the federal indictment. The City can give no assurance regarding when the City's investigation will be completed or what the outcome will be. The criminal investigation by the Federal Bureau of Investigation and the United States Attorney's office is ongoing.

### **Risk Retention Program**

Citywide risk management is coordinated by the Risk Management Division which reports to the Office of the City Administrator. With certain exceptions, it is the general policy of the City not to purchase commercial liability insurance for the risks of losses to which it is exposed but rather to first evaluate self-insurance for such risks. The City believes that it is more economical to manage its risks internally and administer, adjust, settle, defend, and pay claims from budgeted resources (i.e., "self-insurance"). The City obtains commercial insurance in certain circumstances, including when required by bond or lease financing covenants and for other limited purposes. The City actuarially determines liability and workers' compensation risk exposures as permitted under State law. The City does not maintain commercial

earthquake coverage, with certain minor exceptions.

The City's decision to obtain commercial insurance depends on various factors including whether the facility is currently under construction or if the property is owned by a self-supporting enterprise fund department. For new construction projects, the City has utilized traditional insurance, owner-controlled insurance programs or contractor-controlled insurance programs. Under the latter two approaches, the insurance program provides coverage for the entire construction project. When a traditional insurance program is used, the City requires each contractor to provide its own insurance, while ensuring that the full scope of work be covered with satisfactory limits. The majority of the City's commercial insurance coverage is purchased for enterprise fund departments and other similar revenue-generating departments (i.e. the Airport, MTA, the PUC, the Port and Convention Facilities, etc.). The remainder of the commercial insurance coverage is for General Fund departments that are required to provide coverage for bond-financed facilities, coverage for collections at City-owned museums and to meet statutory requirements for bonding of various public officials, and other limited purposes where required by contract or other agreement.

Through coordination between the City Controller and the City Attorney's Office, the City's general liability risk exposure is actuarially determined and is addressed through appropriations in the City's budget and also reflected in the Comprehensive Annual Financial Report. The appropriations are sized based on actuarially determined anticipated claim payments and the projected timing of disbursement.

The City and County of San Francisco is self-insured for the financial risk and liability to provide workers' compensation benefits to its employees. The administration of workers' compensation claims and disbursement of all benefit payments is managed by the Workers' Compensation Division of the City's Department of Human Resources and its contracted third-party claims administrator. Estimates of future workers' compensation costs are based on the following criteria: (i) the frequency and severity of historical claim filings; (ii) average claim losses by expense category; (iii) gross payroll and workforce composition; (iv) benefit cost inflation, including increases to the statewide average weekly wage, and medical cost growth; and (v) regulatory developments that impact benefit cost and delivery. The Workers' Compensation Division determines and allocates workers' compensation costs to departments based upon actual claim benefit expenditures and an allocated share of overhead expenses for self-insurance administration. The City continues to develop and implement programs to lower or mitigate workers' compensation costs.

# 2022 General Obligation Refunding Bonds

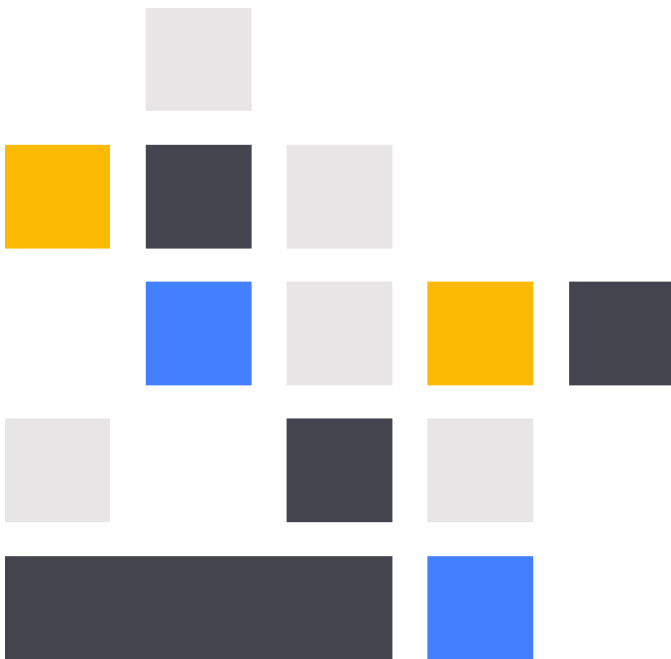
## BUDGET AND FINANCE COMMITTEE

- Resolution (File #220082):

Approves the issuance and sale of General Obligation Refunding Bonds, Series 2022-R1 ("2022 GO Refunding Bonds") - Not to Exceed \$385,000,000

- Appropriation Ordinance (File #220081):

Refunding General Obligation Bond Proceeds - \$385,000,000



March 23, 2022

City and County of San Francisco  
Office of the Controller  
Office of Public Finance

# Proposed GO Refunding Bond Series 2022-R1

## SUMMARY OF THE PROPOSED 2022 GO REFUNDING BONDS

- The following Prior Bonds have been identified by OPF as outstanding bonds which can be currently refunded and are estimated to produce savings based on bond market conditions as of March 21, 2022:

| <u>2022 GO Refunding Candidates (Callable on June 15, 2022)</u> | <u>Original Par Amount</u> | <u>Outstanding Par Amount</u> | <u>Callable Par Amount</u> | <u>Final Maturity</u> |
|---|----------------------------|-------------------------------|----------------------------|-----------------------|
| Series 2012D (SFGH & Trauma Center Earthquake Safety, 2008)     | \$251,100,000              | \$130,435,000                 | \$121,115,000              | 2032                  |
| Series 2014A (SFGH & Trauma Center Earthquake Safety, 2008)     | \$209,955,000              | \$137,480,000                 | \$128,575,000              | 2033                  |
| Series 2012E (Earthquake Safety and Emergency Response, 2010)   | \$38,265,000               | \$25,050,000                  | \$23,260,000               | 2032                  |
| Series 2014C (Earthquake Safety and Emergency Response, 2010)   | \$54,950,000               | \$36,160,000                  | \$34,045,000               | 2034                  |
| Series 2014D (Earthquake Safety and Emergency Response, 2014)   | \$100,670,000              | \$66,230,000                  | \$62,355,000               | 2034                  |
| <b>Subtotal 2022 GO Refunding Candidates</b>                    | <b>\$654,940,000</b>       | <b>\$395,355,000</b>          | <b>\$369,350,000</b>       |                       |

- Estimated gross savings to property taxpayers of approximately **\$37.4 million** based on an estimated total interest cost of 2.45%
- On a net present value (“NPV”) basis, debt service savings are estimated to be **\$32.8 million**, or **8.9%** of the total outstanding principal (\$369.4 million) of the Prior Bonds to be refunded





# Approving Sale of GO Refunding Bonds, Series 2022-R1, not to exceed \$385,000,000

## CURRENT PLAN OF FINANCE

- With the Resolution, OPF is seeking approval of the sales of the fourth (2022-R1) series of GO Refunding Bonds under the 2020 Master Refunding Authorization
- Not to exceed par amount of \$385,000,000
- Final Maturity of June 15, 2034
- Estimated All-In True Interest Cost: 2.45%
- Estimated Closing Date:
  - Series 2022-R1: April 2021

## SOURCES AND USES

| <u>Sources:</u>                       | Series 2022-R1       |
|---------------------------------------|----------------------|
| <u>Refunding Bond Proceeds</u>        |                      |
| Par Amount                            | \$320,670,000        |
| Premium                               | 49,979,324           |
| Budgeted Debt Service due 6/15/22     | 7,767,594            |
| <b>Total Sources</b>                  | <b>\$378,416,918</b> |
| <u>Uses:</u>                          |                      |
| Refunding Escrow                      | \$377,009,139        |
| <u>Delivery Date Expenses</u>         |                      |
| Cost of Issuance                      | \$926,774            |
| Underwriter's Discount                | \$481,005            |
| <b>Total Uses</b>                     | <b>\$378,416,918</b> |
| <i>Reserve for Market Uncertainty</i> | <i>\$6,583,082</i>   |
| <b>Not-to-Exceed Par Amount</b>       | <b>\$385,000,000</b> |

Source: Wells Fargo Bank, N.A.



# Selection of Underwriters

## COMPETITIVE REQUEST FOR PROPOSALS (RFP)

- For the Series 2022-R1 Bonds, the Controller's Office of Public Finance submitted a competitive RFP solicitation to the City's pre-qualified pool of firms providing Underwriting and Investment Banking Services.
- The City received 11 Senior Manager proposals from and 15 Co-Manager proposals which were reviewed and scored by qualified panelists.
- Per the RFP, the top 2 scoring Senior Manager firms and the top 4 scoring Co-Manager firms were selected as the underwriting syndicate for the Series 2022-R1 Bonds.
- The selected firms were:
  - **Co-Senior Managers:** Wells Fargo Bank, N.A. and Stifel, Nicolaus & Company, Inc.
  - **Co-Managers:** Raymond James & Associates, Inc.; TD Securities (USA) LLC; Ramirez & Co., Inc.; and Siebert Williams Shank & Co., LLC



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# QUESTIONS



**OFFICE OF THE CONTROLLER**  
**CITY AND COUNTY OF SAN FRANCISCO**

Ben Rosenfield  
Controller

Todd Rydstrom  
Deputy Controller

Anna Van Degna  
Director of Public Finance

## MEMORANDUM

**TO:** Honorable Members, Board of Supervisors

**FROM:** Anna Van Degna, Director of the Controller's Office of Public Finance  
Vishal Trivedi, Controller's Office of Public Finance

**DATE:** Monday, January 10, 2022

**SUBJECT:** Resolution approving the issuance and sale of General Obligation Refunding Bonds, Series 2022-R1 - Not-to-Exceed \$385,000,000

Supplemental Appropriation Ordinance for General Obligation Refunding Bonds

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### Recommended Actions

We respectfully request that the Board of Supervisors (the "Board") consider for review and adoption the resolution (the "2022 Refunding Resolution") which (1) approves the issuance and sale of not to exceed \$385,000,000 aggregate principal amount of City and County of San Francisco General Obligation Refunding Bonds, Series 2022-R1 (the "2022 Refunding Bonds" or the "Bonds") to refund certain outstanding general obligation bonds of the City; (2) approves the form and authorizing the execution and delivery of an Escrow Agreement relating to certain Prior Bonds (defined below); (3) approves the form and authorizes the distribution of the Preliminary Official Statement and the execution, delivery and distribution of the Official Statement relating to the sale of said bonds; (4) ratifies certain actions previously taken; and (5) grants general authority to City officials to take necessary actions in connection with the authorization, issuance, sale, and delivery of said bonds, as defined herein. We also respectfully request the Board pass the Supplemental Appropriation Ordinance ("Ordinance") appropriating the proceeds of the 2022 Refunding Bonds in the amount of \$385,000,000.

### Background

Since 1992, a two-thirds majority of voters of the City and County of San Francisco (the "City") have approved 28 propositions authorizing the issuance of general obligation bonds ("GO Bonds") totaling \$7.2 billion for various projects. Of this amount, \$5.7 billion of bonds have been issued and \$2.4 billion remain outstanding. \$1.5 billion are authorized but are yet to be issued. When the City issues GO Bonds, there are provisions included which give the City the option to refinance the bonds after a certain period of time, should interest rates be more favorable and produce savings to the City.

See [Attachment 1](#) for a full list of GO Bond authorizations and series outstanding as of January 1, 2022.

Prior Board of Supervisors Actions

The Board adopted Resolution No. 097-20 in March 2020 (the “2020 Master Refunding Resolution”). The 2020 Master Refunding Resolution authorized the issuance of \$1,482,995,000 aggregate principal amount of general obligation refunding bonds from time to time in one or more series for the purpose of refunding the City’s outstanding GO Bonds and approved the sale of the first three series of such refunding bonds in an amount not to exceed \$255,000,000 designated Series 2020-R1, and two series in an amount not to exceed \$220,000,000, designated Series 2021-R1 and 2021-R2.

Prior City Actions

In 2020, the City issued \$195,250,000 of General Obligation Refunding Bonds, Series 2020-R1 to refinance outstanding general obligation bonds resulting in gross debt service savings of \$38.2 million over 15 years and net present value debt service savings of \$31.2 million or 13.4% of refunded par. In 2021, the City issued two series totaling \$178,135,000 of General Obligation Refunding Bonds, Series 2021-R1 and 2021-R2. The two 2021 refunding series produced gross debt service savings of \$35.6 million over 12 years and net present value debt service savings of \$32.8 million or 15.9% of the refunded par.

**Current Plan of Finance**

The 2020 Master Refunding Resolution authorized and directed the Director of the Office of Public Finance (“OPF”) to determine which series of outstanding Prior Bonds would be refinanced with the proceeds of refunding bonds and to provide for the sale of any series of refunding bonds using the approved form of such documents, subject to certain terms and conditions including the following:

- (i) each series of refunding bonds must achieve aggregate net present value savings of at least 3% of outstanding principal of the total Prior Bonds to be refunded by such series;
- (ii) the true interest cost of the refunding bonds must not exceed 12%;
- (iii) the refunding bonds must not have a final maturity date later than the maturity date of the bonds to be refunded; and
- (iv) the costs of issuance must not exceed 2% and underwriter’s discount must not exceed 1% of the principal amount of the refunding bonds

The 2022 Refunding Resolution approves the sale of the 2022 Refunding Bonds, designated Series 2022-R1, in an amount not to exceed \$385 million, to refund all or a portion of the bonds listed in Table 1 below (“Prior Bonds”).

**Table 1: 2022 General Obligation Refunding Candidates**

| <u>2022 GO Refunding Candidates (Callable on June 15, 2022)</u> | <u>Original Par Amount</u> | <u>Outstanding Par Amount</u> | <u>Callable Par Amount</u> | <u>Final Maturity</u> |
|---|----------------------------|-------------------------------|----------------------------|-----------------------|
| Series 2012D (SFGH & Trauma Center Earthquake Safety, 2008)     | \$251,100,000              | \$130,435,000                 | \$121,115,000              | 2032                  |
| Series 2014A (SFGH & Trauma Center Earthquake Safety, 2008)     | \$209,955,000              | \$137,480,000                 | \$128,575,000              | 2033                  |
| Series 2012E (Earthquake Safety and Emergency Response, 2010)   | \$38,265,000               | \$25,050,000                  | \$23,260,000               | 2032                  |
| Series 2014C (Earthquake Safety and Emergency Response, 2010)   | \$54,950,000               | \$36,160,000                  | \$34,045,000               | 2034                  |
| Series 2014D (Earthquake Safety and Emergency Response, 2014)   | \$100,670,000              | \$66,230,000                  | \$62,355,000               | 2034                  |
| <b>Subtotal 2022 GO Refunding Candidates</b>                    | <b>\$654,940,000</b>       | <b>\$395,355,000</b>          | <b>\$369,350,000</b>       |                       |

Based on bond market conditions as of December 21, 2021, the City could issue the 2022 Refunding Bonds in the Spring of 2022 to refund the Prior Bonds and generate gross savings to property taxpayers of approximately \$47.6 million based on an estimated interest rate of 1.95%. On a net present value (“NPV”) basis, OPF estimates the debt service savings to be approximately \$42.7 million, or 11.6% of the total outstanding principal of the Prior Bonds to be refunded (\$369.4 million), which exceeds the City’s debt policy requirement that savings be at least 3.00% of the Prior Bond amount.

OPF will continue to monitor market conditions and may revise the par amount of the refunding prior to the final sale or pricing date. OPF anticipates pricing the 2022 Refunding Bonds in March and closing in April 2022.

Table 2 below outlines the estimated sources and uses for the General Obligation Refunding Bonds, Series 2022-R1, based on an estimate provided by Fieldman Rolapp and Associates, Inc., a municipal advisory firm registered with the Municipal Securities Rulemaking Board (MSRB). The information below is intended to advise the Board regarding the proposed financing in accordance with Section 5852.1 of the California Government Code.

**Table 2: Estimated Sources & Uses of the 2022 Refunding Bonds**

| <u>Sources:</u>                       | <b>Series 2022-R1</b> |
|---------------------------------------|-----------------------|
| <u>Refunding Bond Proceeds</u>        |                       |
| Par Amount                            | \$379,515,000         |
| <b>Total Sources</b>                  | <b>\$379,515,000</b>  |
| <br>                                  |                       |
| <u>Uses:</u>                          |                       |
| Refunding Escrow                      | \$377,095,898         |
| <u>Delivery Date Expenses</u>         |                       |
| Cost of Issuance                      | \$901,042             |
| Underwriter's Discount                | \$1,518,060           |
| <b>Total Uses</b>                     | <b>\$379,515,000</b>  |
| <br>                                  |                       |
| <i>Reserve for Market Uncertainty</i> | <i>\$5,485,000</i>    |
| <b>Not-to-Exceed Par Amount</b>       | <b>\$385,000,000</b>  |

Source: Fieldman, Rolapp Associates, Inc.

The requested not-to-exceed par amount of \$385 million for the 2022 Refunding Bonds exceeds the current estimated refunding bond proceeds amount of approximately \$379.5 million in order to provide flexibility to capture the benefit of more favorable market conditions should they be available at the time of sale. Conditions that could result in a change in the anticipated bond par amount include fluctuations in market interest rates between the date of authorization by the Board and the sale of the 2022 Refunding Bonds, changes in the refunding escrow, or changes in estimated delivery date expenses.

Based upon an estimated true interest cost of 1.95%, OPF estimates average annual debt service for the 2022 Refunding Bonds of approximately \$34.2 million. The anticipated total par value of \$379.5 million is estimated to result in approximately \$44.2 million in interest payments over the life of the 2022 Refunding Bonds. Based on these assumptions, the total principal and interest payments over the approximate 12-year life of the 2022 Refunding Bonds is estimated to be approximately \$423.7 million.

For good faith estimates required by Code Section 5852.1 of the California Government regarding the proposed financing, see Attachment 2. The information set forth in Attachment 2 is based on estimates of prevailing market conditions. Actual results will be based on market conditions at the time of the sale of the 2022 Refunding Bonds.

### Debt Limit

The City Charter imposes a limit on the amount of general obligation bonds the City can have outstanding at any given time. That limit is 3.00% of the assessed value of property in the City. For purposes of this provision of the Charter, the City calculates its debt limit on the basis of total assessed valuation net of non-reimbursable and homeowner exemptions. On this basis, the City's general obligation debt limit for fiscal year 2021-22 is approximately \$9.36 billion, based on a net assessed valuation of approximately \$312.0 billion. As of January 1, 2022, the City had approximately \$2.92 billion in aggregate principal amount of general obligation bonds outstanding, which equals approximately 0.94% of the net assessed valuation for fiscal year 2021-22. If all of the City's voter-authorized and unissued general obligation bonds were issued (an additional \$1.5 billion), the total debt burden would be 1.42% of the net assessed value of property in the City. If the Board of Supervisors approves the issuance of the 2022 Refunding Bonds, after their issuance, the debt ratio is estimated to change only slightly as the bonds will be used to refund currently outstanding principal.

### **Additional Information**

The Ordinance is expected to be introduced at the Board of Supervisors meeting on Tuesday, January 11, 2022, and the 2022 Refunding Resolution is expected to be introduced on January 18, 2022 with the form of the Preliminary Official Statement and Appendix A.

*Method of Sale & Bond Purchase Agreement:* A negotiated sale is planned in connection with this transaction in order to maximize flexibility on the timing and structure of the sale to enhance refunding savings and bonding capacity while maintaining tax rates within the City's Capital Plan constraint. OPF issued a Request for Proposals ("RFP") to firms within the City's Underwriter Pool, which was established via a competitive process. An underwriting syndicate has not been selected at this time, but will be determined in consultation with the City's Municipal Advisors based on the evaluation of the proposals received pursuant to the RFP, to be identified in the final adopted text of the sale resolution. The Bond Purchase Agreement details the terms, covenants, and conditions for the sale of the Bonds through selected underwriter(s), as well as agreements regarding expenses, closing and disclosure documents.

*Official Statement:* The Official Statement provides information for prospective bidders and investors in connection with the public offering by the City of the Bonds. The Official Statement describes the Bonds, including sources and uses of funds; security for the Bonds; risk factors; and tax and other legal matters, among other information. The Official Statement also includes the City's Appendix A, the most recent Comprehensive Annual Financial Report of the City, the City's Investment Policy, and other forms of legal documents for the benefit of investors, holders and owners of the Bonds.

A *Preliminary Official Statement* is distributed to prospective investors prior to the sale of the Bonds and within seven days of the public offering, the Final Official Statement (adding certain sale results including the offering prices, interest rates, selling compensation, principal amounts, and aggregate principal amounts) is distributed to the initial purchasers of the Bonds.

The Board of Supervisors and the Mayor, in adopting and approving the 2022 Refunding Resolution, approve and authorize the use and distribution of the Official Statement by the underwriters with respect to the Bonds. For purposes of the Securities and Exchange Act of 1934, the Controller will certify, on behalf of the City, that the Preliminary and Final Official Statements are final as of their dates.

*Escrow Agreement:* The Resolution approves the form of Escrow Agreement, allowing for the creation of escrow funds to pay the principal and interest due on the Prior Bonds. The escrow agent will hold any escrow obligations pursuant to the Escrow Agreement in an irrevocable trust fund account for the City for the benefit of the owners of the Prior Bonds.

*Official Notice of Sale and Notice of Intention to Sell (if bonds are sold competitively):* The Notice of Intention to Sell provides legal notice to prospective bidders of the City’s intention to sell the Bonds. Such Notice of Intention to Sell will be published once in “The Bond Buyer” or another financial publication generally circulated throughout the State of California.

The Official Notice of Sale for the Bonds announces the date and time of a competitive sale, including the terms relating to the Bonds; the terms of sale, form of bids, and delivery of bids; and closing procedures and documents. The Official Bid Form attached to the Official Notice of Sale is the form of the official bid for the purchase of the Bonds. Pursuant to the Resolution, the Controller is authorized to award the Bonds to the bidder whose bid represents the lowest true interest cost to the City in accordance with the procedures described in the Official Notice of Sale.

*Appendix A:* The City prepares the Appendix A: “City and County of San Francisco—Organization and Finances” (the “Appendix A”) for inclusion in the Official Statement. The Appendix A describes the City’s government and organization, the budget, property taxation, other City tax revenues and other revenue sources, general fund programs and expenditures, employment costs and post-retirement obligations, investment of City funds, capital financing and bonds, major economic development projects, constitutional and statutory limitations on taxes and expenditures, and litigation and risk management.

Pursuant to the 2022 Refunding Resolution, the Board hereby delegates to the Controller to finalize and revise the Official Statement, including the Appendix A, to, among other things, include the most recent City financial information or other material information relevant to investors, and to otherwise make corrections and clarifications needed so that such offering document complies with federal securities laws.

## Anticipated Financing Timeline

| Milestones  | Dates*               |
|---|----------------------|
| • Introduction of Ordinance to the Board of Supervisors (Board)                 | January 11, 2022     |
| • Introduction of 2022 Refunding Resolution to the Board                        | January 18, 2022     |
| • Budget & Finance Committee Hearing  | February 16, 2022    |
| • Board Considers Approval of 2022 Refunding Resolution                         | March 1, 2022        |
| • Board Considers Approval of Appropriation Ordinance (1 <sup>st</sup> Reading) | March 8, 2022        |
| • Final Board Approval of Appropriation Ordinance (2 <sup>nd</sup> Reading)     | March 8, 2022        |
| • Sale of the 2022 Refunding Bonds  | Estimated March 2022 |
| • Closing of the 2022 Refunding Bonds   | April 2022           |

\*Please note that dates are estimated unless otherwise noted



Your consideration of this matter is greatly appreciated. Please contact Anna Van Degna ([anna.vandegna@sfgov.org](mailto:anna.vandegna@sfgov.org)), Vishal Trivedi ([vishal.trivedi@sfgov.org](mailto:vishal.trivedi@sfgov.org)), or Luke Brewer ([luke.brewer@sfgov.org](mailto:luke.brewer@sfgov.org)) if you have any questions.

cc: Angela Calvillo, Clerk of the Board of Supervisors  
Tom Paulino, Mayor's Office  
Ashley Groffenberger, Mayor's Budget Director  
Ben Rosenfield, Controller  
Carmen Chu, City Administrator  
Harvey Rose, Budget Analyst  
Severin Campbell, Budget Analyst  
Mark Blake, Deputy City Attorney  
Kenneth Roux, Deputy City Attorney

# Attachment 1

## GO BONDS OUTSTANDING AS OF JANUARY 1, 2022

| Bond Authorization Name  | Election Date | Authorized Amount      | Series  | Bonds Issued           | Bonds Outstanding        | Authorized & Unissued  |
|--|---------------|------------------------|---------|------------------------|--------------------------|------------------------|
| Seismic Safety Loan Program                                      | 11/3/92       | \$350,000,000          | 1994A   | \$35,000,000           | -                        |                        |
|  |               |                        | 2007A   | \$30,315,450           | \$15,571,283             |                        |
|  |               |                        | 2015A   | \$24,000,000           | -                        |                        |
| Reauthorization to Repurpose for Affordable Housing              | 11/8/16       |                        | 2019A   | \$72,420,000           | \$70,605,000             |                        |
|  |               |                        | 2020C   | \$102,580,000          | \$96,895,000             | \$85,684,550           |
|  |               |                        |         |                        |                          |                        |
| Clean & Safe Neighborhood Parks                                  | 2/5/08        | \$185,000,000          | 2008B   | \$42,520,000           | -                        |                        |
|  |               |                        | 2010B   | \$24,785,000           | -                        |                        |
|  |               |                        | 2010D   | \$35,645,000           | \$30,090,000             |                        |
|  |               |                        | 2012B   | \$73,355,000           | -                        |                        |
|  |               |                        | 2016A   | \$8,695,000            | \$6,500,000              | -                      |
| San Francisco General Hospital & Trauma Center Earthquake Safety | 11/4/08       | \$887,400,000          | 2009A   | \$131,650,000          | -                        |                        |
|  |               |                        | 2010A   | \$120,890,000          | -                        |                        |
|  |               |                        | 2010C   | \$173,805,000          | \$146,725,000            |                        |
|  |               |                        | 2012D   | \$251,100,000          | \$130,435,000            |                        |
|  |               |                        | 2014A   | \$209,955,000          | \$137,480,000            | -                      |
| Earthquake Safety and Emergency Response Bond                    | 6/8/10        | \$412,300,000          | 2010E   | \$79,520,000           | -                        |                        |
|  |               |                        | 2012A   | \$183,330,000          | -                        |                        |
|  |               |                        | 2012E   | \$38,265,000           | \$25,050,000             |                        |
|  |               |                        | 2013B   | \$31,020,000           | -                        |                        |
|  |               |                        | 2014C   | \$54,950,000           | \$36,160,000             |                        |
|  |               |                        | 2016C   | \$25,215,000           | \$19,415,000             | -                      |
| Road Repaving & Street Safety                                    | 11/8/11       | \$248,000,000          | 2012C   | \$74,295,000           | -                        |                        |
|  |               |                        | 2013C   | \$129,560,000          | -                        |                        |
|  |               |                        | 2016E   | \$44,145,000           | \$33,990,000             | -                      |
| Clean & Safe Neighborhood Parks                                  | 11/6/12       | \$195,000,000          | 2013A   | \$71,970,000           | -                        |                        |
|  |               |                        | 2016B   | \$43,220,000           | \$21,100,000             |                        |
|  |               |                        | 2018A   | \$76,710,000           | \$41,345,000             |                        |
|  |               |                        | 2019B   | \$3,100,000            | -                        | -                      |
| Earthquake Safety and Emergency Response Bond                    | 6/3/14        | \$400,000,000          | 2014D   | \$100,670,000          | \$66,230,000             |                        |
|  |               |                        | 2016D   | \$109,595,000          | \$65,500,000             |                        |
|  |               |                        | 2018C   | \$189,735,000          | \$127,615,000            | -                      |
| Transportation and Road Improvement                              | 11/4/14       | \$500,000,000          | 2015B   | \$67,005,000           | \$38,005,000             |                        |
|  |               |                        | 2018B   | \$174,445,000          | \$94,030,000             |                        |
|  |               |                        | 2020B   | \$135,765,000          | \$113,265,000            |                        |
|  |               |                        | 2021C-1 | \$104,785,000          | \$104,785,000            |                        |
|  |               |                        | 2021C-2 | \$18,000,000           | -                        | -                      |
| Affordable Housing Bond  | 11/3/15       | \$310,000,000          | 2016F   | \$75,130,000           | \$43,730,000             |                        |
|  |               |                        | 2018D   | \$142,145,000          | \$94,120,000             |                        |
|  |               |                        | 2019C   | \$92,725,000           | \$24,120,000             | -                      |
| Public Health and Safety Bond                                    | 6/7/16        | \$350,000,000          | 2017A   | \$173,120,000          | \$107,185,000            |                        |
|  |               |                        | 2018E   | \$49,955,000           | \$33,900,000             |                        |
|  |               |                        | 2020D-1 | \$111,925,000          | \$81,925,000             |                        |
|  |               |                        | 2020D-2 | \$15,000,000           | -                        | -                      |
| Embarcadero Seawall Earthquake Safety                            | 11/6/18       | \$425,000,000          | 2020A   | \$49,675,000           | -                        | \$375,325,000          |
| Affordable Housing Bond  | 11/5/19       | \$600,000,000          | 2021A   | \$254,585,000          | \$180,390,000            | \$345,415,000          |
| Earthquake Safety and Emergency Response Bond                    | 3/3/20        | \$628,500,000          | 2021B-1 | \$69,215,000           | \$69,215,000             |                        |
|  |               |                        | 2021B-2 | \$11,500,000           | -                        |                        |
|  |               |                        | 2021E-1 | \$74,090,000           | \$74,090,000             |                        |
|  |               |                        | 2021E-2 | \$13,000,000           | -                        | \$460,695,000          |
| Health and Recovery Bond   | 11/4/20       | \$487,500,000          | 2021D-1 | \$194,255,000          | \$194,255,000            |                        |
|  |               |                        | 2021D-2 | \$64,250,000           | \$29,250,000             | \$228,995,000          |
| SUBTOTAL   |               | \$5,978,700,000        |         | \$4,482,585,450        | \$2,352,971,283          | \$1,496,114,550        |
| <b>General Obligation Refunding Bonds</b>                        |               |                        |         | <b>Bonds Issued</b>    | <b>Bonds Outstanding</b> |                        |
| Series 2015-R1   | 2/25/15       |                        |         | \$293,910,000          | \$208,800,000            |                        |
| Series 2020-R1   | 5/7/20        |                        |         | \$195,250,000          | \$181,945,000            |                        |
| Series 2021-R1   | 5/6/21        |                        |         | \$91,230,000           | \$91,230,000             |                        |
| Series 2021-R2   | 9/16/21       |                        |         | \$86,905,000           | \$86,905,000             |                        |
| SUBTOTAL   |               |                        |         | \$667,295,000          | \$568,880,000            |                        |
| <b>TOTALS</b>  |               | <b>\$5,978,700,000</b> |         | <b>\$5,149,880,450</b> | <b>\$2,921,851,283</b>   | <b>\$1,496,114,550</b> |

## Attachment 2

### GOOD FAITH ESTIMATES

For purposes of compliance with Section 5852.1 of the California Government Code, the following estimated information has been provided by the City's Municipal Advisor, Fieldman, Rolapp & Associates, Inc.:

|  | <b>2022<br/>Refunding Bonds</b> |
|--|---------------------------------|
| 1. True interest cost:   | <b><u>1.95%</u></b>             |
| 2. Finance charges, including all fees and charges for third parties (including underwriter's compensation, financial advisory fees, co-bond counsel fees, disclosure counsel fees, trustee fees and other payments to third parties): | <b><u>\$2,419,102</u></b>       |
| 3. Amount of bond proceeds expected to be received by the City, net of payments identified in 2 above and any reserve or capitalized interest funded with bond proceeds:   | <b><u>\$377,095,898</u></b>     |
| 4. Total payment amount for the bonds, being the sum of (a) debt service on the bonds to final maturity, and (b) any financing costs not paid from bond proceeds:  | <b><u>\$423,725,252</u></b>     |

The information set forth above is based upon estimates of prevailing market conditions, and the ability to refinance the Prior Bonds on a tax-exempt basis. Actual results may differ if assumed market conditions change.