File No.	180590	Committee It Board Item N	em No	. 10	25
·					~ 3
. (AGENDA PACKE			SORS	
Committee:	Budget & Finance Commi	ttee .	Date_	June	4,2018
Board of Su	pervisors Meeting		Date _	July 2	4,2018
Cmte Boar	Motion Resolution Ordinance Legislative Digest Budget and Legislative A Youth Commission Repolation Form Department/Agency Cov MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 — Ethics Com Award Letter Application Public Correspondence	ort ver Letter and mission		oort	
OTHER	(Use back side if addition	onal space is	needed	d)	
•	by: Linda Wong by: Linda Wong	Date Date	Ju Ju	ne 8, 2	018

Resolution concurring with the Controller's certification that services previously approved can be performed by private contractor for a lower cost than similar work performed by City and County employees, for the following services: budget analyst (Board of Supervisors); citywide custodial services (excluding City Hall), citywide security services, central shops security, convention facilities management (General Services Agency - City Administrator); mainframe system support (General Services Agency - Technology); security services (Human Services Agency); security services (Homelessness and Supportive Housing); food services for jail inmates (Sheriff); assembly of vote-by-mail envelopes (Department of Elections).

[Proposition J Contract Certification - Specified Contracted-Out Services Previously Approved]

WHEREAS, The Electorate of the City and County of San Francisco passed Proposition J in November 1976, allowing City and County Departments to contract with private companies for specific services that can be performed for a lower cost than similar work by City and County employees (Charter, Section 10.104.15); and,

WHEREAS, The City has previously approved outside contracts for the services listed below; and,

WHEREAS, The Controller has determined that a Purchaser's award of a contract for the services listed below to a private contractor will continue to achieve substantial cost savings for the City; and,

WHEREAS, The City and County of San Francisco must reconcile a projected \$37.9 million budget deficit for FY2018-2019 with a Charter obligation to enact a balanced budget each fiscal year; and,

WHEREAS, The Mayor has determined that the state of the City's budget for FY2018-2019 as indicated herein has created an emergency situation justifying a Purchaser's award of a contract for the following services: budget analyst (Board of Supervisors); assembly of vote-by-mail envelopes (Department of Elections); central shops security, citywide custodial services (excluding City Hall), convention facilities management, and citywide security services (General Services Agency–City Administrator); mainframe system support (General Services Agency–Technology); security services (Human Services Agency); security services (Homelessness and Supportive Housing) and food services for jail inmates (Sheriff); and,

WHEREAS, The Controller's certification, which confirms that said services can be performed at lower costs to the City and County by private contractor than by employees of the City and County, is on file with the Clerk of the Board of Supervisors in File No. 180590, which is hereby declared to be part of this resolution as if set forth fully herein; now, therefore be it;

RESOLVED, That the Board of Supervisors hereby concurs with the Controller's certification, and the Mayor's determination of an emergency situation, and approves the Proposition J Resolution concerning the Purchaser's award of a contract to a private contractor for the services listed below for the period of July 1, 2018 through June 30, 2019.

Mayor Farrell
BOARD OF SUPERVISORS

	•				
1	_	City Cost	Contract Cost		
2	Department/Function	(High)	(High)	SAVINGS	FTEs
3	Board of Supervisors (BOS)				
4	Budget Analyst	2,716,803	2,229,635	417,168	12.5
5	General Services Agency–City Administrator (AI	OM)			
6	Central Shops Security Services	326,365	148,817	177,548	3.0
7	Citywide Custodial Services	4,111,711	2,450,830	1,660,881	37.5
8	Citywide Security Services	3,515,160	1,713,684	1,801,476	37.4
9	Convention Facilities Management	39,228,225	33,138,568	6,089,658	252.9
10	General Services Agency–Technology (TIS)				
11	Mainframe System Support	1,441,638	1,002,343	439,295	5.0
12	Homelessness and Supportive Housing (HOM)				
13	Security Services	4,465,307	3,315,447	1,149,860	47.0
14	Human Services Agency (DSS)	•			
15	Security Services	6,736,598	4,826,208	1,910,390	70.0
16	Sheriff (SHF)				
17	Food Services for Jail Inmates	2,133,689	1,135,866	997,823	19.0
18	Elections (REG)				
19	Assembly of Vote by Mail Ballots	1,594,933	284,756	1,310,176	18.2
20					
21					
22					
23	·				

Mayor Farrell BOARD OF SUPERVISORS

24

25



CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 31, 2018

Honorable Board of Supervisors City Hall, Room 244 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102

Attention:

Angela Calvillo, Clerk of the Board

RE: Budget and Legislative Analyst Services - FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract for Budget and Legislative Analyst services have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees, based on the information provided.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco has been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met, when comparing contract costs to the high end of comparable City wages and benefits.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfield, Controller

Enclosures

Please Fill Out Highlighted Areas Only.

BOS Board of Supervisors 207668 BOS Budget and Legis Analysis Budget and Legislative Analysis COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2) FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

Dep Dir				Bi	-Weekly F	Rate	per FTE		Annu	al Co	st
Deputy Director III					•				·		
Dep Dir		Class	Positions		Low		High		· Low		High
Performance Analyst 1830		0953	1.0	\$	6,107	\$	7,358	\$	158,792	\$	191,316
Principal Administrative Analyst 1824 3.0 \$ 4,235 5,103 \$ 330,343 \$ 398, to Senior Administrative Analyst 1823 4.0 \$ 3,669 4,408 \$ 30,033 \$ 469, 4 696	Dep Dir I	0951	1.0	\$	4,245		5,115	\$	110,381	\$	132,989
Sentor Administrative Analyst 1823	· · · · · · · · · · · · · · · · · · ·	1830	1.0	\$	4,220		5,085	\$	109,728	\$	132,202
Performance Analyst III (comp wiPolicy and Legislative Director 1830 1.0 \$ 4,220 5,085 \$ 109,728 \$ 132,2 \$ 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		1824	3.0	\$	4,235			\$	330,343	\$	398,004
Executive Secretary		1823	4.0	\$	3,659		4,408	\$	380,533	\$	458,473
TEMP_M 0.5 \$ 50,000 \$ 50,000		1830	1.0	\$	4,220		5,085	\$	109,728	\$	132,202
Overtime Pay 3,500 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 \$ 1,578,600 <td>•</td> <td></td> <td>1.0</td> <td>\$</td> <td>2,658</td> <td></td> <td>3,202</td> <td>\$</td> <td>69,105</td> <td>\$</td> <td>83,259</td>	•		1.0	\$	2,658		3,202	\$	69,105	\$	83,259
Total FTE		TEMP_M	0.5					\$		\$	50,000
Total Salary Costs → \$ 1,318,609 \$ 1,578,4 Total of Other Compensation → \$ 3,500.00	Overtime Pay							<u> </u>	3,500		3,500
Total of Other Compensation \$ 3,500.00		Total FTE	12.5								
FRINGE BENEFITS Amount Benefits per FTE (Job Class 0953) 67,298 Benefits per FTE (Job Class 0952) 55,431 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1823) 46,217 Benefits per FTE (Job Class 1823) 46,217 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 18450) 37,160 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 18450) 37,160 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1830)				To	tal Salary	Co	sts>	\$	1,318,609	\$	1,578,445
FRINGE BENEFITS Amount Benefits per FTE (Job Class 0953) 67,298 Benefits per FTE (Job Class 0952) 55,431 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1823) 46,217 Benefits per FTE (Job Class 1823) 46,217 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 18450) 37,160 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 18450) 37,160 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1830)			Total of C	Othe	r Comper	sat	ion>	\$	3,500,00	 1\$	3,500.00
Amount Benefits per FTE (Job Class 0953) 67,298 Benefits per FTE (Job Class 0952) 55,431 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1824) 50,486 Benefits per FTE (Job Class 1823) 46,217 Benefits per FTE (Job Class 1823) 48,587 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1450) 37,160								<u> </u>			
Benefits per FTE (Job Class 0953) 67,298 55,431 50,486 5		FRINGE BI	ENEFITS								
Benefits per FTE (Job Class 1930)			Amount				·				
Benefits per FTE (Job Class 1830) 48,587 50,486 Benefits per FTE (Job Class 1824) 50,486 Benefits per FTE (Job Class 1823) 46,217 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1830) 48,587 Benefits per FTE (Job Class 1450) 37,160	Benefits per FTE (Job Class 0953)		67,298	1							
Benefits per FTE (Job Class 1824) 50,486 Benefits per FTE (Job Class 1823) 46,217 Benefits per FTE (Job Class 01830) 48,587 Benefits per FTE (Job Class 1450) 37,160	Benefits per FTE (Job Class 0952)		55,431	ŀ			,				
Benefits per FTE (Job Class 1823)	Benefits per FTE (Job Class 1830)		48,587				•		•		
Benefits per FTE (Job Class 01830)	Benefits per FTE (Job Class1824)		50,486								
Benefits per FTE (Job Class 1450) 37,160 Low	Benefits per FTE (Job Class 1823)		46,217	1							
Total Fringe Benefits	Benefits per FTE (Job Class 01830)		48,587								
Total Fringe Benefits	Benefits per FTE (Job Class 1450)		37,160	L							
ADDITIONAL CITY COSTS Total Operating Expenses 541,470 541,470 Total Capital & Operating										_	
Total Operating Expenses 541,470 541,47	Total Fringe Benef	fits						\$	525,604.69	\$	593,387.98
Total Capital & Operating 541,470 541,470 COST COMPARISON SUMMARY ESTIMATED TOTAL CITY COST 2,389,184 2,716,1 LESS: ESTIMATED TOTAL CONTRACT COST 2,298,159 2,299,4 ESTIMATED SAVINGS \$ 91,026 \$ 417,1		ADDITIONAL (CITY COSTS	-							
COST COMPARISON SUMMARY ESTIMATED TOTAL CITY COST 2,389,184 2,716,1 2,298,159 2,299,6 2,299,6 2,298,159 2,298,159 2	Total Operating Expenses								541,470		541,470
COST COMPARISON SUMMARY ESTIMATED TOTAL CITY COST											
ESTIMATED TOTAL CITY COST LESS: ESTIMATED TOTAL CONTRACT COST ESTIMATED SAVINGS \$ 91,026 \$ 417,	· Total Capital & Operati	ng			700				541,470		541,470
ESTIMATED TOTAL CITY COST LESS: ESTIMATED TOTAL CONTRACT COST ESTIMATED SAVINGS 2,389,184 2,716,1 2,298,159 2,299,6 2,299,6 417,	COS	T COMPARIS	SON SHIMMAR	· ·							-
LESS: ESTIMATED TOTAL CONTRACT COST 2,298,159 2,299,6 ESTIMATED SAVINGS \$ 91,026 \$ 417,7						·		•	•		
LESS: ESTIMATED TOTAL CONTRACT COST 2,298,159 2,299,6 ESTIMATED SAVINGS \$ 91,026 \$ 417,7	ESTIMATED TOTAL CITY COST								2 389 184		2,716,803
		•									2,299,635
	ESTIMATED SAVINGS							\$	91,026	\$	417,168
	% of Savings to City Co	ost									159

- 1. FY 1979 would be/was the first year these services are/were contracted out.
- 2. Salary levels reflect proposed salary rates effective July 1, 2018. Costs are represented as annual 12 month costs.
- 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, where applicable.
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.



CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 29, 2018

Naomi Kelly, Director General Services Agency – City Administrator City Hall, Room 362 San Francisco, CA 94102-4683

Attn: Jennifer Johnston, Deputy City Administrator

RE: Contracting for Custodial Services at Various Locations - FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract referenced above has been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Controller

Enclosures

ADM - General Services Agency - City Administrator 296644 ADM Internal Services - Real Estate Division Custodial Services COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2) FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:

DDO	IECTED	PERSONNEL	COSTS
PRU	JEG 150	PERSUNNEL	CUSIS

					-				
	•	1	Bi-	Weekly F	late	per FTE		Annual	Cost
Job Class Title	Class	# of Full Time Equivalent Positions		Low		High		Low	High
Custodian	2708	31.0	\$	2,011	\$	2,443		1,626,744	1,976,761
Custodian Assistant Supervisor	2716	2.0	\$	2,211	\$	2,687		115,436	140,275
Custodian (Temp)	2708	4.5	\$	2,011	\$	2,443		236,844	287,804
	•	•							
Holiday Pay (if applicable)				•				34,412	41,816
Night / Shift Differential (if applicable)								118,689	144,227
	Total FTE	37.5							
			To	tal Salary	Co	sts>	\$	1,979,024	2,404,840
		. Total of O	the	Comper	sat	ion—> ·	_\$	153,101	186,043

FR	IN	GF	BEN	IFF.	PS
1.17	.11.1	-			

Benefits per FTE (2708)	Amount \$31,748				
Benefits per FTE (2716) Benefits per FTE (2708) (Temp)	\$33,488 \$5,050		,		
	•		•		
				-	
•		Low		High	

ADDITIONAL	CITY	COSTS

\$883,802

\$1,073,966

ADDITIONAL CITY	20313	
Materials and Supplies	386,613	386,613
Workers' Compensation	60,249	60,249
	0	. 0
	0	0
Total Capital & Operating	446,862	446,862

COST COMPARISON SUMMARY

EȘTIMATED TOTAL CITY O LESS: ESTIMATED TOTAL		e et	. \$ \$	3,462,789 2,446,662	\$ \$	4,111,711 2,450,830
ESTIMATED SAVINGS			_\$	1,016,127	\$	1,660,881
	% of Savings to City Cost			29%		40%

Comments/Assumptions:

1. FY 2003 was the first year these services were contracted out among these properties.

Total Fringe Benefits

- 2. Salary levels reflect rates found in BPMS on May 24, 2018
- 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, unemployment where applicable.
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.
- 5. Night pay includes 8.5% additional pay for percentage of total work done during night hours (on Prob J Cost Detail tab).



CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 29, 2018

Naomi Kelly, Director General Services Agency – City Administrator City Hall, Room 362 San Francisco, CA 94102-4683

Attn: Jennifer Johnston, Deputy City Administrator

RE: Contracting for Real Estate Security Services – FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract referenced above has been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Years 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfield

Enclosures

GENERAL SERVICES AGENCY - CITY ADMINISTRATOR

Real Estate Division

SECURITY SERVICES: 1650 MISSION STREET, 1660 MISSION STREET, 25 VAN NESS AVENUE, 30 VAN NESS AVENUE, ONE SOUTH VAN NESS, ALEMANY/UNITED NATIONS PLAZA MARKETS, & 196 OTIS STREET

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2) FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

			Bi-	Bi-Weekly Rate per FTE				Annua	al Cost		
Job Class Title	Class	# of Full Time Equivalent Positions		Low		High		Low		High	
Security Guard	8202	37.4	\$	1,846	\$	2,243	\$	1,803,991	\$	2,192,574	
Holiday Pay Night / Shift Differential			L					49,870 35,906		60,612 43,641	
	Total FTE	37.4					l				
			To	tal Salary	Co	sts>	\$	1,803,991	\$	2,192,574	
·	Total of Other Compensation—> \$ 85,776.62 \$ 104,253.06							104,253.06			

FRINGE BENEFITS

	P	mount	
Benefits per FTE (Job Class 8202)	Ŀ	32,535	
		,	Low High
Total Fringe Benefits	•		\$ 1,108,677 \$ 1,218,333

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST
LESS: ESTIMATED TOTAL CONTRACT COST

\$ 2,998,444 \$ 3,515,160 \$ 1,556,566 \$ 1,713,684

ESTIMATED SAVINGS

\$ 1,441,878 \$ 1,801,476 48% 51%

% of Savings to City Cost

- 1. These services have been contracted out for various time periods, depending on location.
- 2. Salary levels reflect proposed salary rates effective July 1, 2018. Costs are represented as annual 12 month costs.
- 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.
- Both the City and contract cost estimates exclude operating costs that would be the same under either scenario.
 This does not affect the estimated cost savings.



CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller

Todd Rydstrom Deputy Controller

May 29, 2018

Naomi Kelly, Director General Services Agency – City Administrator City Hall, Room 362 San Francisco, CA 94102-4683

Attn: Jennifer Johnston, Deputy City Administrator

RE: Contracting for Fleet Security – FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract referenced above has been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfield, Controller

Enclosures

ADM 232178 Fleet Management Fleet Security Contract COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2) FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:

	PRO.	JEC.	ΓED	PER	SON	NEL	. COST
--	------	------	-----	-----	-----	-----	--------

	PROJECT	ED PERSONN	IEL CO313							
•			Bi-Weekly F	Rate per FTE		Annual Cost				
Job Class Title	Class	# of Full Time Equivalent Positions	Low .	High		Low		High		
Building & Grounds Patrol Officer	8207	3.0	2,243	2,727	\$	174,981	\$	212,740		
				·	99999999	-	**	- - - - - -		
Night/ Shift Differential (5PM-7AM) 8% Holiday Pay (time and a half)					\$	6,416 3,702	\$ \$	7,800 4,500		
	•		ATOT	L Other Pay:		10,117		12,301		

Total FTE	3.0			Low		High	
		Total Salary Costs	;> i	\$	174,981	\$	212,740
,	Total of Ot	her Compensation	>	\$.	10 117	\$	12,301

FRINGE BENEFITS

TIMOL PLICE ITO									
	FTE	Lov	v H	igh					
Benefits per FTE (Job Class 8207)	3.00		27,780	33,775					
•	*		•						
			•						
	•								
•		i							
		-							
	'								
			•						
	,	Lov		igh					
Total Fringe Benefits			83,340 \$	101,324					

ADDITIONAL CITY COSTS

	.0	0
	0	, 0
	0	, o
Total Capital & Operating	0	0

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST LESS: ESTIMATED TOTAL CONTRACT COST	\$ \$	268,438 147,174	•	326,365 148,817
	φ -			•
ESTIMATED SAVINGS % of Savings to City Cost	\$	121,264 45%	\$	177,548 54%

- 1. These services have been contracted out since 1983.
- Salary levels reflect rates found in BPMS on May 24, 2018
 Variable fringe benefits consist of employer retirement, Social Security, Medicare, unemployment,
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.
- 5. The estimated City cost does not include materials, supplies, and uniforms; if included these costs would increase the estimated savings to the City.
- 6. Contract cost estimates include 0.05 FTE for contract monitoring.



CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 29, 2018

Naomi Kelly, Director General Services Agency – City Administrator City Hall, Room 362 San Francisco, CA 94102-4683

Attn: Jennifer Johnston, Deputy City Administrator

RE: Contracting for Convention Facilities Management – FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract referenced above has been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Years 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met. Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfield, Controller

Enclosures

GENERAL SERVICES AGENCY - CITY ADMINISTRATOR
CONVENTION FACILITIES
CONVENTION FACILITIES MANAGEMENT (SMG Contract)
COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)
FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

	Bi-Weekly Rate per F							Annual Cost				
•	•	# . F E. O El	Eul Timo									
•		# of Full Time										
I-b Class Title	Close	Equivalent Positions	Lou		Lliah	1	Low		Lliab			
Job Class Title Manager III	Class. 0931	9.0	Lov \$ 4	,638	High \$ 5,920	1	Low 1,089,487	L	High 1,390,711			
	0931	2.0		,030, ,981	. 6,356	۱۳		φ				
Manager IV	0932	3.0		,370	6,855		260,012 420,504		331,790 536,719			
Manager V	0953	1.0		,564	8,377	١	171,325		218,639			
Deputy Director IV Department Head V	0965	1.0				١.	•					
•	1062	0.6		,365 ,876	11,951 3,617	1	244,420 45,034		311,923			
IS Programmer Analyst	1064	0.6		,069]			56,648			
IS Programmer Analyst-Principal	1314	1.0			5,119	1	63,713		80,165			
Public Relations Officer	0922	6.0		,423 ,007	4,160 5,115	1	89,332		108,580 801,006			
Manager I	0922	1.0		,303	5,115	1	627,449					
Manager II	1406	4.0					112,317		143,313			
Senior Clerk	1408			,995	2,427 3,202	1	208,289		253,345			
Principal Clerk	1424	2.0 1.5		,634 ,001		1	137,480		167,158			
Clerk Typist					2,432	i i	78,351		95,206			
Secretary II	1446	3.0		,419	. 2,941		189,445		230,253			
Executive Secretary II	1452	1.0		,898	3,523	1	75,649		91,940			
Senior Account Clerk	1632	3.0		,390	2,904		187,106		227,350			
Principal Payroll And Personnel Clerk	1224	1.0,		,977	3,617	1	77,692		94,413			
Accountant IV	1657	1.0		,039	4,909		105,408		128,124			
Storekeeper	1934	1.0		,106	2,559	1	54,976		66,777			
Senior Purchaser	1956	1.0		,716	. 4,518		96,994		117,909			
Supervising Purchaser	1958	1.0		,518	5,491	1	117,909		143,313			
Registered Nurse	2320	1.0		,907	6,445		128,071		168,207			
Custodian	2708	105.3		,011	2,443		. 5,525,682		6,714,610			
Custodial Supervisor	2718	7.0		,437	2,963		445,236		541,397			
Fire Safety Inspector II	6281	1.5		,653	5,653		221,301		221,301			
Buildings And Grounds Maintenance Superv	7203	14.0		,572	4,572		1,670,671		1,670,671			
Painter Supervisor I	7242	1.0		,220	3,914	1	84,036		102,155			
Operating Engineer, Universal	7328	16.0		,355	4,078	1	1,400,927		1,702,877			
Carpenter	7344	1.0		,079	3,742		80,353		97,666			
Electrician	7345	1.0		,462	4,208		90,354		109,817			
Painter	7346	2.0		,835	3,445		147,964		179,847			
Plumber	7347	2.0		,583	4,356		187,052		227,376			
Window Cleaner	7392	3.0		,713	3,297		212,429		258,157			
Institutional Police Sergeant	8205	1.0		,954	5,148		77,100		134,361			
Building And Grounds Patrol Officer	8207	25.0		,243	2,727		1,463,779		1,779,655			
Head Park Patrol Officer	8210	9.0		,781			653,257		794,312			
Parking Control Officer	8214	6.4		2,112	2,720		350,501		451,547			
Senior Parking Control Officer	. 8216	2.0		2,521			131,619		169,685			
Utility Mechanic	7325	2.0		3,777	- 3,777		197,160		197,160			
Stationary Engineer	7334	6.0		3,675	3,675		575,511		575,511			
IS Engineer	1044	1.0	4	,921	6,190		128,447		161,567			
Communications Systems Technician	7362	1.0	4	,007	4,871		104,575		127,130			
Holiday Pay		•				1	272,560		324,547			
Night / Shift Differential							322,951	• •	386,855			
Overtime Pay		•					281,233	•	334,874			
Other Pay						1	297,339		354,052			
	Total FTE	252.9	ĭ			十						
	, Juli I L	202.0	Total 9	Salan	/ Costs>	\$	18,328,918	\$	21,980,295			
	······································	T_1_1 C				_		_				
		lotal of	otner Co	mper	nsation>	\$	1,174,083	\$	1,400,328			

FRINGE BENEFITS

	Amount						
Benefits per FTE (Job Class 0931)	60,019						
Benefits per FTE (Job Class 0932)	62,323						,
Benefits per FTE (Job Class 0933)	64,960	·	•				
Benefits per FTE (Job Class 0954)	73,013						
Benefits per FTE (Job Class 0965)	91,919						
Benefits per FTE (Job Class 1062)	40,837						
Benefits per FTE (Job Class 1064)	50,826	,					
Benefits per FTE (Job Class 1314)	44,701						
Benefits per FTE (Job Class 0922)	55,758						
Benefits per FTE (Job Class 0923)	57,747						
Benefits per FTE (Job Class 1406)	31,873						
Benefits per FTE (Job Class 1408)	37,402	•					
Benefits per FTE (Job Class 1424)	31,909						
Benefits per FTE (Job Class 1446)	35,536						
Benefits per FTE (Job Class 1452)	39,412				•		
Benefits per FTE (Job Class 1632)	35,272						
Benefits per FTE (Job Class 1224)	40,361						
Benefits per FTE (Job Class 1657)	49,416						
Benefits per FTE (Job Class 1934)	32,813						
Benefits per FTE (Job Class 1956)	47,245						
Benefits per FTE (Job Class 1958)	52,827				•		
Benefits per FTE (Job Class 2320)	60,054						
Benefits per FTE (Job Class 2708)	31,990						
Benefits per FTE (Job Class 2718)	35,698						
Benefits per FTE (Job Class 6281)	53,697						
Benefits per FTE (Job Class 7203)	48,245						
Benefits per FTE (Job Class 7242)	46,197						
Benefits per FTE (Job Class 7328)	46,987						
Benefits per FTE (Job Class 7344)	43,334						
Benefits per FTE (Job Class 7345)	47,596						
Benefits per FTE (Job Class 7346)	41,351						
Benefits per FTE (Job Class 7347)	49,054			•			
Benefits per FTE (Job Class 7392)	38,077						
Benefits per FTE (Job Class 8205)	51,606			•			
Benefits per FTE (Job Class 8207)	34,017						
Benefits per FTE (Job Class 8210)	38,679						
Benefits per FTE (Job Class 8214)	33,965						
Benefits per FTE (Job Class 8216)	37,747						
Benefits per FTE (Job Class 7325)	43,821						
Benefits per FTE (Job Class 7334)	42,423				•		
Benefits per FTE (Job Class 1044)	56,590						
Benefits per FTE (Job Class 7362)	48,685						
		-		Low		High	
Total Fringe Benefits				\$	8,837,490	\$	9,848,830

ADDITIONAL CITY COSTS

	7.2.01.101.7, (m11.1. 0.0.10		
1	Contractual Services (training, operations, equipment, overhead)	4,500,950	4,500,950
	Workers' Compensation	1,497,822	1,497,822
	Total Capital & Operating	5,998,772	5,998,772

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST		\$ 34,339,263	\$	39,228,225
LESS: ESTIMATED TOTAL CONTRACT COST		\$ 33,084,798	\$	33,138,568
ESTIMATED SAVINGS	•	\$ 1,254,465	\$	6,089,658
% of Savings to City Cost	•	 4%	-	16%

- Comments/Assumptions:

 1. FY 1977 was the first year these services are/were contracted out.

 2. Salary levels reflect proposed salary rates effective July 1, 2018. Costs are represented as annual 12 month costs.

 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.



CITY AND COUNTY OF SAN TRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 31, 2018 ·

Linda Gerull, CIO Department of Technology 1 South Van Ness Ave. 2nd Floor San Francisco, CA 94103

Attention:

Leo Levenson, Deputy Director, Finance & Administration, CFO/CAO

RE: Mainframe System Support - FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract for Mainframe System Support have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfield

Controller

Enclosures

TIS

Tata Center Monitoring
ainframe System Support

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)

FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

TROCEOTED FEROORITE GOOTO												
	•	-	Bi-Weekly I	Rate per FTE		Annua	l Co	st				
·		# of Full Time Equivalent										
Job Class Title	Class	Positions	Low	High		Low		High				
Information Systems Manager	0941	0.25	\$ 5,766	\$ 7,358	\$	37,479	\$	47,829				
IS Engineer-Senior	1043	1.75	4,575	5,754	\$	208,174	\$	261,788				
IS Engineer-Principal	1044	2.75	4,921	6,190	\$	351,876	\$	442,607				
Clerk Typist	1424	0.25	2,001	2,432	\$	13,008	\$	15,807				
Other Pay'(Stanby pay and others)	•					146,656		184,471				
	· Total FTE	5.0	; ;									
	Total Salary Costs>			610,537	[\$]	768,030						
		Total of C	Other Compe	nsation>	1\$	146,656	1\$	184,471				

FRINGE BENEFITS

	Amo	ount					,
Benefits per FTE (Job Class 0941)	\$ 6	37,298	• •				
Benefits per FTE (Job Class 1043)		53,990					
Benefits per FTE (Job Class 1044)		56,339					
Benefits per FTE (Job Class 1424)	3	31,667					
				Low		High	•
Total Fringe Benefits				\$	240,897	\$	274,156

ADDITIONAL CITY COSTS

Specialized Training	158,400	158,400
Trident OSEM Software Purchase	49,200	49,200
Trident Annual Maintenance	7,380	7,380
Total Capital & Operating	214,980	214,980

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST LESS: ESTIMATED TOTAL CONTRACT COST	\$ \$	1,213,070 951,839	•	1,441,638 1,002,343
ESTIMATED SAVINGS	 \$	261,231	\$	439,295
% of Savings to City Cost		22%		30%

- 1. FY 2004-2005 would be/was the first year these services are/were contracted out.
- 2. Salary levels reflect proposed salary rates effective July 1, 2018. Costs are represented as annual 12 month costs.
- 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, where applicable.
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.
- 5. In-house mainframe systems operations required contract services for specialized and as-needed services that could not be met by existing staffing and expertise levels. It is estimated staff will need 6 months training to be able to operate the system independently.
- 6. Trident Services, Inc. provides installation, configuration, maintenance and support of systems, collection of data for billing, and management of staff and projects.
- 7. The services are 24 hours/day, 7 days/week that requires employees to standby during the non regular business hours for emergency incidents.



CTIM AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 31, 2018

Trent Rhorer, Director City and County of San Francisco Human services Agency 170 Otis Street San Francisco, CA 94103

Attention: John Tsutakawa, Director of Contracts and Facilities

RE: HSA Security – FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract for security services have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2017-18 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors; we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfield Controller

Enclosures

Human Services Agency-Administration Division Security Services for HSA Buildings, city-owned shelters, and varios other sites. HSA Unarmed Security Contract

COMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES

FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:										
	PROJE	ECTED PERSON	INEL	_ COSTS	;					
			Bi-\	Weekly F	Rate	per FTE		Annual C		t
Job Class Title	Class	# of Full Time Equivalent Positions		l mu		Ligh		Low		Lligh
Security Guard	Class 8202	70.0	\$	Low 1,846	\$	High 2,243	\$	3,359,720	\$	High 4,082,260
Security Guard	. 0202	. 70,0	۳	1,040	Ψ	۷,۷40	Ψ		Ψ	4,002,200
Holiday Pay (if applicable) Night / Shift Differential (if applicable)							\$	71,071 78,281	\$	86,356 95,117
	Total FTE	70.0	†							,
			Tot	al Salary	Cos	sts>	\$	3,509,072	\$	4,168,616
		Total of C)ther	Comper	ısat	ion—>	\$	149,352		181,472
		FRINGE BENE	FIT	s						
	Class	Amount	L							
Benefits per FTE	8202	\$32,293	<u></u>							
Total Fringe Benefits							Low \$	2,260,510	Hig \$	jh 2,260,510
	ΑΓ	ODITIONAL CIT	Y C	OSTS						
supplies estimates at \$800 per officer							\$	56,000	\$	56,000
radios/communication equipment							\$	70,000		70,000
Total Capital & Operating							\$	126,000	\$	126,000
	COST	COMPARISO	N S	IAMMU	RY					
ESTIMATED TOTAL CITY COST	_							6,044,934.95		
LESS: ESTIMATED TOTAL CONTRAC	T COST						\$	4,383,585.42	\$	4,826,208
ESTIMATED SAVINGS			•				\$	1,661,350	\$	1,910,390
% of Savings to City Cos	st .							27%		28%

- 1. FY 84/85 would be/was the first year these services are/were contracted out.
- 2. Salary levels reflect proposed salary rates effective July 1, 2019. Costs are represented as annual 12 month costs.
- 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and longterm disability, where applicable.
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.



CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 31, 2018

Jeff Kositsky
Department of Homelessness and Supportive Housing
1360 Mission Street, Suite 200
San Francisco, CA 94103

Attention:

Gigi Whitley, Deputy Director of Finance and Administration

RE: HSH Security - FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract for security services have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfield,

Controller

Enclosures

HSH

203645 HOM Admistration

'Inarmed Securtiy Contract

OMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)

FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

1 KOBECTED I ERSCHITEE COSTS										
•			Bi-Weekly Rate per FTE				Annua	ost ·		
Job Class Title	Class	# of Full Time Equivalent Positions	•	Low		Hiah		Low		High
Security Guard	8202	47.0	\$	1,846	\$	2,243	\$	2,255,519	\$	2,741,361
Holiday Pay (if applicable)			1 +	1,010	*	-,	<u> </u>	47,713	Ť	57,990
Night / Shift Differential (if applicable)								52,328	_	63,600
	Total FTE	47.0								
			То	tal Salary	Cos	sts>	Ĺ_	2,255,519	Ĺ_	2,741,361
		Total of C	Othe	r Compen	sati	on>	\$	100,041	1\$	121,590

FRINGE BENEFITS

	Amount		
Benefits per FTE (Job Class 8202)	32,293		
		Low	High
Total Fringe Benefits		1,382,026	1,517,757

ADDITIONAL CITY COSTS

supplies estimates at \$800 per officer	37,600	37,600
radios/communication equipment	47,000	47,000
Total Capital & Operating	84,600	84,600

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST LESS: ESTIMATED TOTAL CONTRACT COST \$ 3,822,186 \$ 4,465,307 \$ 2,913,843 \$ 3,315,447

ESTIMATED SAVINGS

% of Savings to City Cost

\$ 908,343 \$ 1,149,860 24% 26%

- 1. FY 1984-85 would be/was the first year these services are/were contracted out for this services under H.S.A. FY 2019 will be the first year these services are/were contracted out under HSH.
- 2. Salary levels reflect proposed salary rates effective July 1, 2018. Costs are represented as annual 12 month costs.
- 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, where applicable.
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.



CITY AND COUNTY OF SAM FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 31, 2018

Vicki Hennessy City Hall, Room 456 1 Carlton B. Goodlett Place San Francisco, CA 94102

Attention:

Mylan Luong

RE: Contracting for Food Service at County Jails – FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract for Food Service at County Jails have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfield

Controller

Enclosures

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

		Bi-Weekly Rate per FTE			Annua	st	
	# of Full Time						,
	Equivalent						
Class	Positions	Low	High		Low		High
2620	1.0	\$ 2,991	\$ 3,635	\$	77,769	\$	94,507
2619	· 4.0	2,484	3,020	\$	258,373	\$	314,076
2618	3.0	2,254	2,739	\$	175,784	\$	213,624
2654	9.0	2,333	2,835	\$	545,910	\$	663,287
2650	2.0	1,873	2,275	\$	97,372	\$	118,314
					17,326		21,053
					21,820		26,513
Total FTE	19.0	1					
		Total Salary	Costs>	\$	1,155,209	\$	1,403,808
	Total of 0	Other Comper	nsation>	l \$	39,146	I \$	47,566
	FRINGE BENEF	ITS					
	Amount	1					
	\$ 45,724	1					•
		}					
	\$ 33,856						
	\$ 35,425						
				Lov	<i>N</i>	High	1
s				\$	615,963		682,315
	2620 2619 2618 2654 2650 Total FTE	Equivalent Class Positions 2620 1.0 2619 4.0 2618 3.0 2654 9.0 2650 2.0 Total FTE 19.0 Total of C FRINGE BENEF	# of Full Time	# of Full Time Equivalent Class Positions Low High 2620 1.0 \$ 2,991 \$ 3,635 2619 4.0 2,484 3,020 2618 3.0 2,254 2,739 2654 9.0 2,333 2,835 2650 2.0 1,873 2,275 Total FTE 19.0 Total Salary Costs—> Total of Other Compensation—> FRINGE BENEFITS Amount \$ 45,724 \$ 37,332 \$ 33,856 \$ 35,425 \$ 33,435	# of Full Time Equivalent Positions Low High 2620 1.0 \$ 2,991 \$ 3,635 \$ 2619 4.0 2,484 3,020 \$ 2618 3.0 2,254 2,739 \$ 2654 9.0 2,333 2,835 \$ 2650 2.0 1,873 2,275 \$ Total FTE 19.0 Total Salary Costs—> \$ Total of Other Compensation—> \$ \$ FRINGE BENEFITS Amount \$ 45,724 \$ 37,332 \$ 33,856 \$ 35,425 \$ 33,435 \$ 2.00 \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ \$ 1,873 \$ 2,275 \$ \$ 1,873 \$	# of Full Time Equivalent Class Positions Low High Low 2620 1.0 \$ 2,991 \$ 3,635 \$ 77,769 2619 4.0 2,484 3,020 \$ 258,373 2618 3.0 2,254 2,739 \$ 175,784 2654 9.0 2,333 2,835 \$ 545,910 2650 2.0 1,873 2,275 \$ 97,372 Total FTE 19.0 Total Salary Costs—> \$ 1,155,209 Total of Other Compensation—> \$ 39,146 FRINGE BENEFITS Amount \$ 45,724 \$ 37,332 \$ 33,856 \$ 35,425 \$ 33,435	# of Full Time Equivalent Class Positions Low High Low 2620 1.0 \$ 2,991 \$ 3,635 \$ 77,769 \$ 2619 4.0 2,484 3,020 \$ 258,373 \$ 2618 3.0 2,254 2,739 \$ 175,784 \$ 2654 9.0 2,333 2,835 \$ 545,910 \$ 2650 2.0 1,873 2,275 \$ 97,372 \$ 17,326 21,820 Total FTE 19.0 Total Salary Costs—> \$ 1,155,209 \$ \$ Total of Other Compensation—> \$ 39,146 \$ \$ \$ \$ 45,724 \$ 37,332 \$ 33,856 \$ 35,425 \$ 33,435 \$ \$ 35,425 \$ 33,435

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST	•		. ;	1,810,319	\$ 2,133,689
LESS: ESTIMATED TOTAL CONTRACT COST			Ç	1,133,014	\$ 1,135,866
	1	1			
ESTIMATED SAVINGS				677,305	\$ 997,823
% of Savings to City Cost			_	37%	 47%

- 1. These services have been contracted out since 1980.
- 2. Salary levels reflect proposed salary rates effective July 1, 2018. Costs are represented as annual 12 month costs.
- 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, where applicable.
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.



CITY AND COUNTY OF SAN FRANCISCO

Ben Rosenfield Controller Todd Rydstrom Deputy Controller

May 31, 2018

John Arntz, Director
Department of Elections
City Hall - 1 Dr. Carlton B. Goodlett Place, Room 48
San Francisco, CA 94102

Attention:

Nataliya Kuzina, Deputy Director

RE: Ballot Preparation - FY 2018-19

The cost information and supplemental data provided by your office on the proposed contract for Assembly of Vote By Mail Envelope (VBM) services have been reviewed by my staff.

If these services are provided at the proposed contract price, it appears they can be performed at a lower cost than if the work were performed by City employees.

The requirements of Charter Section 10.104.15 relative to the Controller's findings that work or services can be practically performed under private contract at a lesser cost than similar work performed by employees of the City and County of San Francisco have been satisfied. Attached is a statement of projected cost and estimated savings for Fiscal Year 2018-19 and the informational items provided by the department pursuant to San Francisco Administrative Code Section 2.15.

Following the approval of the Board of Supervisors, we will notify your department and the Purchaser that this Charter requirement has been met.

Please contact Risa Sandler at 415-554-5254 if you have any questions regarding this determination.

Sincerely,

Ben Rosenfiel

Controller

Enclosures

REG - Department of Election
232302 REG Elections Services
ssembly of Vote-By-Mail Packets
OMPARATIVE COSTS OF CONTRACTING VS. IN-HOUSE SERVICES (1) (2)
FISCAL YEAR 2018-19

ESTIMATED CITY COSTS:

PROJECTED PERSONNEL COSTS

			Bi-Weekly Rate per FTE			Annua	I C	ost ·			
•		# of Full Time Equivalent									
Job Class Title	Class	Positions		Low		High		Low		High	
Junior Clerk	1402	18.0	\$	1,767	\$	2,147	\$	827,181	\$	1,004,577	
Chief Clerk '	1410	0.1	1	3,020		3,671	\$	7,852	\$	9,544	
Junior Management Assistant	1840	0.1		2,521		· 3,066	\$	6,556	\$	7,972	
	Total FTE	18.2	i								
			To	tal Salary	Co	sts>	Ĺ_	841,588	Ĺ_	1,022,094	
							\$		T \$		

FRINGE BENEFITS

	Amount					
Benefits per FTE (Job Class 1402)	31,517					
Benefits per FTE (Job Class 1410)	40,501					
Benefits per FTE (Job Class 1840)	14,859					
		Control of the Contro	Low		High	
Total Fringe Benefits		•	\$	522,766	\$	572,839

COST COMPARISON SUMMARY

ESTIMATED TOTAL CITY COST LESS: ESTIMATED TOTAL CONTRACT COST	•	.•	\$	1,364,354 269,756	\$ 1,594,933 284,756
ESTIMATED SAVINGS		•	_\$_	1,094,598	\$ 1,310,176
% of Savings to City Cost				80%	 82%

- 1. FY2007-08 was the first year these services were contracted out.
- 2. Salary levels reflect proposed salary rates effective July 1, 2018. Costs are represented as annual 12 month costs.
- 3. Variable fringe benefits consist of Social Security, Medicare, employer retirement, employee retirement pick-up and long-term disability, where applicable.
- 4. Fixed fringe benefits consist of health and dental rates plus an estimate of dependent coverage.
- 5. Contract Cost Hight and Low Assumptions:

 [LOW] Number of voters: 391,288 x 1 ballot each x \$0.66 /assemble 1 ballot = \$258,250 plus monitoring cost of \$11,506

 [HIGH] LOW COST assumption (\$258,250) + additional 5% of voters that may need an additional ballot x 1 ballot x \$66/assemble 1 ballot = \$271,162 plus monitoring cost of \$13,594

OFFICE OF THE MAYOR SAN FRANCISCO



MARK FARRELL MAYOR

2019 1011 - 1 4411: 35

Toz

Angela Calvillo. Clerk of the Board of Supervisors.

From: Kelly Kirkpatrick, Acting Mayor's Budget Director

Date:

June L. 2018

Re:

Mayor's FY 2018-19 and FY 2019-20 Budget Submission

Madam Clerk,

In accordance with City and County of San Francisco Charter, Article IX, Section 9.100, the Mayor's Office hereby submits the Mayor's proposed budget by June 1st, corresponding legislation, and related materials for Fiscal Year 2018-19 and Fiscal Year 2019-20.

In addition to the Annual Appropriation Ordinance, Annual Salary Ordinance, and Mayor's Proposed FY 2018-19 and FY 2019-20 Budget Book, the following items are included in the Mayor's submission:

- The budget for the Treasure Island Development Authority for FY 2018-19 and FY 2019-20
- The budget for the Office of Community Investment and Infrastructure for FY 2018-19

15 separate pieces of legislation (see list attached)

- A Transfer of Function letter detailing the transfer of positions from one City department to another. See lefter for more details,
- An Interin Exception letter
- A memo highlighting technical adjustments to the Mayor's Proposed May 1st Budget
- A letter addressing funding levels for consumer price index increases for nonprofit corporations or public entitles for the coming two fiscal years

If you have any questions, please contact me at (415) \$54-6125.

Sincerely,

Acting Mayor's Budget Director

CC;

Members of the Board of Supervisors

Harvey Rose

Controller

DEPT	Budget & Finance Committee Calendar Date	Description or Title of Legislation	Type of Legislation
ADM	14-Jun	Neighborhood Beautification and Graffiti Clean-up Fund Tax Designation Ceiling	Ordinance
CON	14-Jun	Resolution Adjusting the Access Line Tax with the Consumer Price Index of 2018	Resolution
CON	14-Jun	Proposition J Contract Certification Specified Contracted-Out Services Previously Approved	Resolution
REC	14-Jun	Park Code - Tennis Center Fees	· Ordinance
REC	14-Jun	Park Code - Golf Course Fees	Ordinance
CPC	15-Jun	Administrative Code – Planning Code Enforcement Fund	Ordinance
CPC	15-Jun	Planning Code - Fees for Certain Permits and Transportation Analysis	Ordinance
DAT	15-Jun	Administrative Code - Cash Revolving Fund for District Attorney's Office	Ordinance
DAT	15-Jun	Accept and Expend Grant - California Victim Compensation Board – Compensation for Crime Victims - \$2,164,014	Resolution
DPH	. 15-Jun	Health Code - Patient Rates 2017-2020	Ordinance
DPH .	15-Jun	California Mental Health Services Authority – Participation Agreement – Presumptive Transfer	Resolution
DPH	. 15-Jun	Accept and Expend Grants- Recurring State Grant Funds - Department of Public Health- FY2018-2019	f . Resolution
ном	15-Jun	Administrative Code - Mayor's Fund for the Homeless and Navigation Partnerships Fund	Ordinance
ном	15-Jun	Homelessness and Supportive Housing Fund - FYs 2018-2019 and 2019- 2020 Expenditure Plans	Resolution
POL	12-Jul	De-Appropriation and Re-Appropriation — Expenditures of \$6,174,381 Supporting Increased Workers' Compensation Expenditures — Police Department — FY 2017-2018	Ordinance

Office of the Mayor San Francisco



Mark rrell Mayor

RECEIVED
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BY.

TO: (P)

Angela Calvillo, Clerk of the Board of Supervisors

M: M Mayor Farrell

Proposition J Contract Certification Specified Contracted-Out Services

Previously Approved

DATE:

RE:

June 1, 2018

Attached for introduction to the Board of Supervisors is a resolution concurring with the Controller's certification that services previously approved can be performed by private contractor for a lower cost than similar work performed by City and County employees, for the following services: budget analyst (Board of Supervisors); citywide custodial services (excluding City Hall), citywide security services, central shops security, convention facilities management (General Services Agency—City Administrator); mainframe system support (General Services Agency—Technology); security services (Human Services Agency); security services (Homelessness and Supportive Housing); food services for jail inmates (Sheriff); assembly of vote-by-mail envelopes (Department of Elections).

Should you have any questions, please contact Andres Power (415) 554-5168.