

1 [Contract Agreement - Global Tel*Link - Inmate Telephone Services - Anticipated Revenue of
2 More Than \$1,000,000]

3 **Resolution retroactively authorizing the Sheriff’s Department to contract with Global**
4 **Tel*Link to provide Inmate Telephone Services, which will memorialize inmate phone**
5 **call rates that reduce the cost of the average local call by 34%, and will result in an**
6 **anticipated revenue to the Inmate Welfare Fund of more than \$1,000,000 over the three-**
7 **year contract term of December 1, 2016, through November 30, 2019, and authorizing**
8 **the Sheriff to exercise the agreement’s two one-year options to extend the term for a**
9 **total term not to exceed five years.**

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11 WHEREAS, San Francisco Charter, Section 9.118, requires that contracts entered into
12 by a department, board or commission having anticipated revenue of one million dollars or
13 more shall be subject to approval of the Board of Supervisors by resolution; and

14 WHEREAS, The Sheriff’s Department, held a competitive bid process RFP
15 SHF2015-01 for Inmate Telephone Services; and

16 WHEREAS, A three member panel evaluated and scored the written proposals in
17 accordance with the City approved selection criteria; and

18 WHEREAS, The Contract Monitoring Division determined 14B subcontracting goals do
19 not apply; and

20 WHEREAS, The three member panel determined that Global Tel*Link is the best
21 responsive and responsible proposer; and

22 WHEREAS, The proposed contract agreement with Global Tel*Link to provide inmate
23 telephone services (“Agreement”) is on file with the Clerk of the Board of Supervisors in File
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1 No. 170050, which is hereby declared to be a part of this resolution as set forth fully herein;
2 and

3 WHEREAS, The FCC released an order to reform inmate calling rates and fees; and

4 WHEREAS, The FCC 2015 Order required jails to implement debit/pre-paid and collect
5 calling rate caps of \$0.14 and \$0.49 respectively on all call types and to remove surcharge
6 fees; and

7 WHEREAS, the FCC 2015 Order regarding debit/pre-paid and collect calling rate caps
8 was stayed, leaving only the FCC 2013 Order of Interstate calling rate caps of \$0.21
9 and \$0.25 in place; and

10 WHEREAS, The San Francisco Sheriff negotiated inmate call charge rates for Collect,
11 Pre-Paid Collect, and Pre-Paid Cards of \$0.14 per minute for Local calls and \$0.18 per minute
12 for Intralata, Interlata, and Interstate calls, and eliminating all surcharges GTL-initiated inmate
13 telephone calls, and reducing the pre-paid collect fees; and

14 WHEREAS, The cost for an average 11-minute Local call is reduced from \$2.35, per
15 the prior contract amendment, to \$1.54; and

16 WHEREAS, The Sheriff's Department has an Inmate Welfare Fund, as provided for in
17 California Penal Code, Section 5000-5030.1; and

18 WHEREAS, The Agreement provides that Global Tel*Link shall pay to the Sheriff's
19 Inmate Welfare Fund a tiered commission of 20 to 55% based on gross revenue sales; and

20 WHEREAS, The Agreement provides that Global Tel*Link shall pay to the Sheriff's
21 Inmate Welfare Fund an additional five hundred thousand dollars (\$500,000) payable thirty
22 days from contract execution; and

23 WHEREAS, The Agreement provides that Global Tel*Link shall pay to the Sheriff's
24 Inmate Welfare Fund a Cost Reimbursement Payment of one thousand two hundred dollars
25 (\$1,200) per month; and

1 WHEREAS, The Agreement has a three-year term beginning December 1, 2016; and

2 WHEREAS, The Agreement provides that the City has two options to renew the
3 agreement for a period of one year each, which the City may exercise at the City's sole and
4 absolute discretion; now, therefore be it

5 RESOLVED, That the Board of Supervisors hereby approves the Agreement on file
6 with the Clerk of the Board of Supervisors in File No. 170050; and, be it

7 FURTHER RESOLVED, That the Sheriff is authorized to exercise the Agreement's two
8 one-year options to extend the term for a total term not to exceed five years.

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