

1 [Contract Agreement - Softnet Solutions LLC - Networking Equipment, Software and  
2 Hardware/Software Support - Not to Exceed \$10,000,000]

3 **Resolution authorizing the Office of Contract Administration to enter into a**  
4 **contract agreement between the City and County of San Francisco and Softnet**  
5 **Solutions LLC for the purchase of networking equipment, software and**  
6 **hardware/software support manufactured by Hewlett Packard Inc., with a**  
7 **contract not to exceed amount of \$10,000,000 for a total contract duration of five**  
8 **years commencing on February 1, 2022, through January 31, 2027.**

9

10 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to  
11 approve by Resolution contracts estimated to cost the City \$10,000,000 or more; and

12 WHEREAS, The contract referenced above is on file with the Clerk of the Board of  
13 Supervisors in File No. 211229, which is hereby declared to be part of this resolution as  
14 if set forth fully herein; and

15 WHEREAS, This Contract was competitively procured as required by  
16 Administrative Code, Chapter 21.1, through an Invitation for Bids issued by the Office of  
17 Contract Administration on September 20, 2021, under Sourcing Event 0000005930 for  
18 the purchase of networking equipment, software and hardware/software support  
19 manufactured by Juniper Networks Inc. (Aggregate 1); Hewlett Packard Enterprise  
20 Company (Aggregate 2) and Aruba Networks (Aggregate 3); and

21 WHEREAS, Sourcing Event 0000005930 resulted in the award of Aggregate 2 to  
22 Softnet Solutions LLC as the lowest responsive bidder (PeopleSoft Contract ID  
23 1000023749); and

24 WHEREAS, The City currently has a contract with ConvergeOne Holdings Corp.  
25 for the purchase of networking equipment, software and hardware/software support

1 manufactured by Cisco Systems Inc. in the amount of \$65,000,000 (PS Contract ID  
2 1000016323); and

3 WHEREAS, By entering into additional contracts for networking equipment,  
4 software and hardware/software support, City will ensure adequate competition between  
5 all major manufacturers of networking equipment which, in turn, shall ensure City is able  
6 to obtain more competitive pricing when purchasing products from each of the four  
7 manufacturers; now, therefore, be it

8 RESOLVED, That the Board of Supervisors, under Charter, Section 9.118(b),  
9 hereby authorizes the Purchaser and Director of the Office of Contract Administration  
10 to enter into PeopleSoft Contract ID 1000023749 between the City and County of San  
11 Francisco and Softnet Solutions LLC for the purchase of networking equipment,  
12 software and hardware/software support manufactured by Hewlett Packard Inc., with a  
13 contract not to exceed amount of \$10,000,000 for a total contract duration of five years  
14 commencing on February 1, 2022, through January 31, 2027; and, be it

15 FURTHER RESOLVED, That within 30 days of the contracts being fully  
16 executed by all parties, the Purchaser shall provide the final copies of the contracts to  
17 the Clerk of the Board for inclusion into the official file.

18  
19  
20  
21  
22  
23  
24  
25