

1 [Contract - Intervision Systems LLC - Networking Equipment - Not to Exceed
2 \$40,000,000]

3 **Resolution authorizing the Office of Contract Administration to enter into**
4 **PeopleSoft Contract ID 1000023748 between the City and County of San**
5 **Francisco and Intervision Systems LLC for the purchase of networking**
6 **equipment, software and hardware/software support manufactured by Juniper**
7 **Networks Inc., with a contract not to exceed amount of \$40,000,000 and a total**
8 **contract duration of five years commencing on February 1, 2022, through**
9 **January 31, 2027.**

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11 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to
12 approve by Resolution contracts estimated to cost the City \$10,000,000 or more; and

13 WHEREAS, The contract referenced above is on file with the Clerk of the Board of
14 Supervisors in File No. 211228, which is hereby declared to be part of this Resolution as
15 if set forth fully herein; and

16 WHEREAS, This Contract was competitively procured as required by
17 Administrative Code, Chapter 21.1, through an Invitation for Bids issued by the Office of
18 Contract Administration on September 20, 2021, under Sourcing Event 0000005930 for
19 the purchase of networking equipment, software and hardware/software support
20 manufactured by Juniper Networks Inc. (Aggregate 1); Hewlett Packard Enterprise
21 Company (Aggregate 2) and Aruba Networks (Aggregate 3); and

22 WHEREAS, Sourcing Event 0000005930 resulted in the award of Aggregate 1 to
23 Intervision Systems LLC as the lowest responsive bidder (PeopleSoft Contract ID
24 1000023748); and

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1 WHEREAS, The City currently has a contract with ConvergeOne Holdings Corp.
2 for the purchase of networking equipment, software and hardware/software support
3 manufactured by Cisco Systems Inc. in the amount of \$65,000,000 (PS Contract ID
4 1000016323); and

5 WHEREAS, By entering into additional contracts for networking equipment,
6 software and hardware/software support, City will ensure adequate competition between
7 all major manufacturers of networking equipment which, in turn, shall ensure City is able
8 to obtain more competitive pricing when purchasing products from each of the four
9 manufacturers; now, therefore, be it

10 RESOLVED, That the Board of Supervisors, under Charter, Section 9.118(b),
11 hereby authorizes the Purchaser and Director of the Office of Contract Administration
12 to execute PeopleSoft Contract ID 1000023748 between the City and County of San
13 Francisco and Intervision Systems LLC for the purchase of networking equipment,
14 software and hardware/software support manufactured by Juniper Networks Inc., with
15 a contract not to exceed amount of \$40,000,000 and a total contract duration of five
16 years commencing on February 1, 2022, and ending on January 31, 2027; and, be it

17 FURTHER RESOLVED, That within 30 days of the contracts being fully
18 executed by all parties, the Purchaser shall provide the final copies of the contracts to
19 the Clerk of the Board for inclusion into the official file.

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