File No	211143	Committee Item No7
		Board Item No. 24

COMMITTEE/BOARD OF SUPERVISORS

AGENDA PACKET CONTENTS LIST

_	Budget and Finance Committee Dervisors Meeting		December 8, 2021 December 14, 2021	
Cmte Board	d			
	Motion Resolution Ordinance Legislative Digest Budget and Legislative Analyst Rep Youth Commission Report Introduction Form Department/Agency Cover Letter and MOU Grant Information Form Grant Budget Subcontract Budget Contract/Agreement Form 126 – Ethics Commission Award Letter Application Public Correspondence		eport	
OTHER	(Use back side if additional space is	neede	d)	
	TTX Presentation 12/8/2021			
Completed by: Brent Jalipa Date December 2, 2021 Completed by: Brent Jalipa Date December 10, 2021				

RESOLUTION NO.

1	[Accept and Expend Grant - Larkin Street Youth Services - Rising Up - \$130,000]
2	
3	Resolution authorizing the Office of the Treasurer and Tax Collector to accept and
4	expend a grant in the amount of \$130,000 from Larkin Street Youth Services for the
5	purpose of providing one-on-one financial coaching to Transitional Age Youth through
6	the Rising Up campaign from January 1, 2022, through December 31, 2022.
7	
8	WHEREAS, The Rising Up campaign is a public-private partnership that includes six
9	City departments, five non-profit organizations, a number of local companies, and a group of
10	philanthropic supporters; and
11	WHEREAS, Larkin Street Youth Services is the anchor institution and fiscal sponsor
12	of the Rising Up campaign, and the Department of Homelessness and Supportive Housing is
13	the lead government agency; and
14	WHEREAS, The goal of Rising Up is to achieve a 50% reduction for homeless youth
15	ages 18-24 by 2023 by helping Transitional Age Youth (TAY) with problem solving services to
16	help them get long term financial support; and
17	WHEREAS, The Office of Financial Empowerment's Smart Money Coaching program
18	will empower TAY to navigate the financial system so that they can make informed decisions
19	and improve their financial lives; and
20	WHEREAS, Financial coaches will help to identify the barriers that prevent TAY from
21	accessing the financial mainstream and then outline clear and actionable steps to achieve
22	resolutions so that TAY can strengthen their own financial capability; and
23	WHEREAS, The grant period is from January 1, 2022, through December 31, 2022;
24	and

25

1	WHEREAS, The gra	ant does not create any new positions, and will not require an	
2	amendment to the Annual Salary Ordinance; and		
3	WHEREAS, The Of	fice proposes to maximize use of available grant funds on	
4	program expenditures by no	t including indirect costs in the grant budget; now, therefore, be in	
5	RESOLVED, That the	he Board of Supervisors hereby authorizes the Office of the	
6	Treasurer and Tax Collector	to accept and expend the grant in the amount of \$130,000 from	
7	Larkin Street Youth Services	s on behalf of the City and County of San Francisco; and, be it	
8	FURTER RESOLVE	ED, That the Board of Supervisors hereby waives inclusion of	
9	indirect costs in the grant bu	dget; and, be it	
10	FURTHER RESOLV	VED, That the Board of Supervisors authorizes the Treasurer, or	
11	his designee, to enter into th	e agreement on behalf of the City and County of San Francisco;	
12	and, be it		
13	FURTHER RESOLV	VED, That within thirty (30) days of the agreement being fully	
14	executed by all parties, the	Office of the Treasurer and Tax Collector shall provide the final	
15	agreement to the Clerk of th	e Board for inclusion into the official file.	
16			
17			
18	Recommended:	Approved: /s/	
19		Mayor	
20	<u>/s/</u>		
21	Department Head	Approved: /s/	
22		Controller	
23			
24			

25

File Number:	211143
(Provided by	Clerk of Board of Supervisors)

Grant Ordinance Information Form

(Effective July 2011)

Purpose: Accompanies proposed Board of Supervisors ordinances authorizing a Department to accept and expend grant funds.

The following describes the grant referred to in the accompanying resolution:

- 1. Grant Title: Rising Up Campaign
- 2. Department: Office of the Treasurer & Tax Collector

3. Contact Person: Eric Manke Telephone: (415) 350-0700

4. Grant Approval Status (check one):

[X] Approved by funding agency [] Not yet approved

- **5.** Amount of Grant Funding Approved or Applied for:
- **6.** a. Matching Funds Required: **No**
 - b. Source(s) of matching funds (if applicable):
- 7. a. Grant Source Agency: Larkin Street Youth Services
 - b. Grant Pass-Through Agency (if applicable):
- **8.** Proposed Grant Project Summary:

This grant is to support OFE's Smart Money Coaching program to partner with the Department of Homelessness and Supportive Housing and deliver financial coaching to at-risk Transitional Age Youth (TAY) through the Rising Up campaign. Smart Money Coaching will provide one-on-one financial coaching to TAY through all phases of the Rising Up program to support their financial capability and address their unique financial challenges.

9. Grant Project Schedule, as allowed in approval documents, or as proposed:

Start-Date: January 1, 2022 End-Date: December 31, 2022

- 10. Number of new positions created and funded: 0
- 11. Explain the disposition of employees once the grant ends? N/A
- **12.** a. Amount budgeted for contractual services: \$130,000
 - b. Will contractual services be put out to bid? Yes
 - c. If so, will contract services help to further the goals of the Department's Local Business Enterprise (LBE) requirements? **Yes**
 - d. Is this likely to be a one-time or ongoing request for contracting out? **Ongoing**
- **13.** a. Does the budget include indirect costs?

[] Yes [**X**] No

[] Other (please explain):

[] Not allowed by granting agency

If yes, how much? N/A

How was the amount calculated? N/A

If no, why are indirect costs not included?

[X] To maximize use of grant funds on direct services

1.

2.

2.

b.

b.

C.

\$13,000					
14. Any other significant grant requirements or comments: N/A					
Disability Access Check	list*				
15. This Grant is intended for	or activities at (check all that apply):				
[X] Existing Site(s) [] Rehabilitated Site(s) [] New Site(s)	[] Existing Structure(s) [] Rehabilitated Structure(s) [] New Structure(s)	[] Existing Program(s) or Service(s) [] New Program(s) or Service(s)			
concluded that the project a other Federal, State and loc	s proposed will be in compliance wi al access laws and regulations and	n Disability have reviewed the proposal and the Americans with Disabilities Act and all will allow the full inclusion of persons with described in the comments section:			
Comments:					
Departmental ADA Coordina	ator or Mayor's Office of Disability R	eviewer:			
Grace O'Con	nor				
·	rayor Acciatonos Corvinos				
(Title)	payer Assistance Services	DocuSigned by:			
9/24/2021 Date Reviewed:		Grace O'Connor			
		(Sighature Required)			
Overall Department Head or Designee Approval: Tajel Shah					
(Name)					
Chief Assistant Treasurer					
(Title)					
Date Reviewed:		(Signature Required)			

If no indirect costs are included, what would have been the indirect costs?

Similar grants included 10% indirect cost rate which would result in approximately

Office of Financial Empowerment Smart Money Coaching for Transitional Age Youth – Rising Up campaign

	January 1, 2022 – June	July 1, 2022 –	Total
	30, 2022	December 31, 2022	
Financial Coaching	\$65,000	\$65,000	\$130,000
Services			
Total	\$65,000	\$65,000	\$130,000



YOUTH SERVICES

Larkin Street Youth Services 134 Golden Gate Ave. San Francisco, CA 94102 Tel (415) 673-0911 Fax (415) 749-3838 larkinstreetyouth.org

Board of Directors

Susan K. Alexander, Chair Eric Roos Vice-Chair Adam Moise, Secretary D. Valentine, Treasurer Daniel A. Cody, At-Large Cecily Cameron, At-Large Blake Grossman, At-Large John Hicks, At-Large Sherilyn Adams, Executive Director

Jeremy Avenier Fiona Barnett Siri Berg Jennifer Brahm Marcie Flias Conor Famulener Cat Foo Tim Horn Anne Hoecker Eric Johnson Richard Kerzic Patrick Kiss Natalie Hatvany Kitchen Michael Matlock Willis Newton Jr Bambo Obaro Sally Shapiro

John Viola

September 22, 2021

Amanda Fried, Chief of Policy and Communications San Francisco Office of Financial Empowerment Office of the Treasurer & Tax Collector City Hall, Room 140 1 Dr. Carlton B. Goodlett Place San Francisco, California 94102

RE: Grant for Office of Financial Empowerment Smart Money Coaching

Dear Amanda:

It is my pleasure to inform you that Larkin Street Youth Services has approved a \$130,000 grant to City and County of San Francisco ("Grantee") to support the charitable activities of the Office of Financial Empowerment's (OFE) Smart Money Coaching program for the period from January 1, 2022 to December 31, 2022. This grant is to support OFE's Smart Money Coaching program to partner with the Department of Homelessness and Supportive Housing and deliver financial coaching to at-risk Transitional Age Youth (TAY) through the Rising Up campaign. Smart Money Coaching will provide one-on-one financial coaching to TAY through all phases of the Rising Up program to support their financial capability and address their unique financial challenges.

Rising Up Campaign

The Rising Up campaign is a public-private partnership that includes six City departments, five non-profit organizations, a number of local companies, and a group of philanthropic supporters. Larkin Street Youth Services is the anchor institution and fiscal sponsor, and the Department of Homelessness and Supportive Housing is the lead government agency. The goal of Rising Up is to achieve a 50% reduction for homeless youth ages 18-24 by 2023 by:

- Providing Rapid Rehousing services to at least 400 Transition Aged Youth in the next 3 years.
- Helping 450 TAY with Problem Solving Services to help them get housed without long term financial support.

Smart Money Coaching for Transitional Age Youth

Smart Money Coaching OFE program that provides free and confidential one-on-one financial coaching to anyone living, working, or receiving services in San Francisco. In the context of the Rising Up campaign, Smart Money Coaching will empower TAY to navigate the financial system so that they can make informed decisions and improve their financial lives. Many of the financial challenges that TAY experience are due to

racist and structural flaws embedded in the financial system, which is not designed to serve low-income consumers. Given this reality, financial coaches will help to identify the barriers that prevent TAY from accessing the financial mainstream and then outline clear and actionable steps to achieve resolutions so that TAY can strengthen their own financial capability.

On behalf of Larkin Street Youth Services, we are pleased to partner with Smart Money Coaching to support our youth in the Rising Up campaign.

Sincerely,

Sherilyn Adams Executive Director

Larkin Street Youth Services

9/22/21

Date

Office of the Treasurer & Tax Collector City and County of San Francisco



José Cisneros, Treasurer

September 28, 2021

Angela Calvillo, Clerk of the Board Board of Supervisors 1 Dr. Carlton B. Goodlett Place, Room 244 San Francisco, CA 94102-4689

Dear Ms. Calvillo:

Attached please find a proposed resolution for Board of Supervisors approval, which authorizes the Treasurer to accept and expend grant funding from Larkin Street Youth Services.

The following accompanying documents are included:

- Grant Information Form (including Disability Checklist).
- Grant Budget
- Copy of Award Letter
- Completed Ethics Commission Form SFEC-126

In lieu of a grant application, please accept the following summary of how the Office of the Treasurer & Tax Collector was awarded this funding:

The Rising Up campaign is multi-year public-private partnership that includes six City & County of San Francisco departments, five non-profit organizations, a number of local companies, and a group of philanthropic supporters. In response to the large number of young people experiencing homelessness in San Francisco, Mayor London Breed announced the official launch of Rising Up in October 2018. Funding included an initial \$10 million investment (\$1 million in local general funds and \$9 million in state funds from the Homeless Coordinating and Financing Council) into the campaign by the San Francisco Department of Homelessness and Supportive Housing (HSH) and approximately \$7.3 million in private funding.

Larkin Street Youth Services is the anchor institution and fiscal sponsor, and the HSH is the lead government agency. As part of the Rising Up Steering Committee, Larkin Street manages subawards of the private funds to partner agencies such as the grant being approved by this resolution to the Office of the Treasurer & Tax Collector.

This grant will support our Office of Financial Empowerment's Smart Money Coaching program to partner with the HSH and deliver financial coaching to at-risk Transitional Age Youth (TAY) through the Rising Up campaign. Smart Money Coaching will provide one-on-one financial coaching to TAY through all phases of the Rising Up program to support their financial capability and address their unique financial challenges.

Please do not hesitate to contact me with questions about the grant or the Rising Up campaign.

Thank you,

Eric Manke
Policy and Communications Manager
(415) 350-0700
Eric.manke@sfgov.org

Smart Money Coaching and the Rising Up Campaign

Amanda Fried, Office of the Treasurer & Tax Collector Sherilyn Adams, Larkin Street Youth Services

Budget Committee Presentation
December 8, 2021





\$130,000 grant from Larkin Street Youth Services to the Office of the Treasurer & Tax Collector to provide one-on-one financial coaching (aka Smart Money Coaching) to Transitional Age Youth through the Rising Up campaign from January 1, 2022, through December 31, 2022





Rising Up

- Public/private partnership launched by Mayor London Breed to support the city-wide goal of reducing youth homelessness in San Francisco by 50% by 2023.
- Implementation led by Homlessness and Supportive Housing (HSH) and Larkin Street Youth Services
- Rising Up's goal is to prevent 450 transition age youth (TAY) from entering homelessness and to place 400 TAY in their own apartments via Rapid Rehousing.

The key to successfully housing youth in Rapid Rehousing is wraparond support from expert providers:

















Smart Money Coaching

The combination of housing and services works.

246

youth have secured their own apartments since the Rising Up campaign launched in 2019

88%

5

remain housed or moved into another stable situation.

What is Smart Money Coaching?

- Provides free, confidential, one-on-one financial guidance.
- Available to anyone <u>living</u>, <u>working or receiving services</u> in San Francisco, regardless of citizenship status.
- Began when a family experiencing homelessness won a below-market-rate unit in the City's housing lottery, only to have their housing application denied because of subprime credit
- Services are funded by SFPL, HSH, HSA and MOHCD and offered by three financial coaching providers: BALANCE, LGBT Center, Financial Capability Investment





How can a Smart Money Coach help you?

- ✓ Navigate sudden changes to your income or expenses
- ✓ Access your Child Tax Credit, stimulus payments and other pandemic relief
- ✓ Request lower payments from creditors and/or suspend payments due to financial hardship
- ✓ Reduce debt and negotiate interest rates
- ✓ Establish or improve your credit score
- ✓ Open a bank account
- ✓ Save for the future
- ✓ Find out if you are eligible for any public benefits





Through our partnership with Rising Up, our coach John Luna from Financial Capability Investment has helped 84 clients exiting homelessness remove \$85k in debt and save \$13k.



Thank You!

Please reach out for more information or clarification.

Amanda.Fried@sfgov.org







San Francisco Ethics Commission

25 Van Ness Avenue, Suite 220, San Francisco, CA 94102 Phone: 415.252.3100 . Fax: 415.252.3112 ethics.commission@sfgov.org . www.sfethics.org

Received On:

File #: 211143

Bid/RFP #:

Notification of Contract Approval

SFEC Form 126(f)4
(S.F. Campaign and Governmental Conduct Code § 1.126(f)4)

A Public Document

Each City elective officer who approves a contract that has a total anticipated or actual value of \$100,000 or more must file this form with the Ethics Commission within five business days of approval by: (a) the City elective officer, (b) any board on which the City elective officer serves, or (c) the board of any state agency on which an appointee of the City elective officer serves. For more information, see: https://sfethics.org/compliance/city-officers/contract-approval-city-officers

1. FILING INFORMATION	
TYPE OF FILING	DATE OF ORIGINAL FILING (for amendment only)
	40
Original	0',
AMENDMENT DESCRIPTION – Explain reason for amendment	10
	'
	Y _X
	Y.A.

2. CITY ELECTIVE OFFICE OR BOARD		
OFFICE OR BOARD	NAME OF CITY ELECTIVE OFFICER	
Board of Supervisors	Members	

3. FILER'S CONTACT	
NAME OF FILER'S CONTACT	TELEPHONE NUMBER
Angela Calvillo	415-554-5184
FULL DEPARTMENT NAME	EMAIL
Office of the Clerk of the Board	Board.of.Supervisors@sfgov.org

4. CONTRACTING DEPARTMENT CONTACT			
NAME OF DEPARTMENTAL CONTACT		DEPARTMENT CONTACT TELEPHONE NUMBER	
Eric Manke		415-350-0700	
FULL DEPARTMENT NAME		DEPARTMENT CONTACT EMAIL	
ттх	Office of the Treasurer & Tax Collector	eric.manke@sfgov.org	

X.A.				
5. CONTRACTOR				
NAME OF CONTRACTOR		TELEPHONE N	IUMBER	
Larkin Street Youth Services		415-673-0911		
STREET ADDRESS (including City, State and Zip Code)		EMAIL		
134 Golden Gate Avenue, San Francisco, CA 9410)2			
6. CONTRACT				
DATE CONTRACT WAS APPROVED BY THE CITY ELECTIVE OFFICER(S)	ORIGINAL BID/	RFP NUMBER	FILE NUMBER (If applicable)	
40			211143	
DESCRIPTION OF AMOUNT OF CONTRACT	1			
\$130,000				
NATURE OF THE CONTRACT (Please describe)				
This grant is to support Office of Financial Empowerment's Smart Money Coaching program to partner with the Department of Homelessness and Supportive Housing and deliver financial coaching to at-risk Transitional Age Youth (TAY) through the Rising Up campaign. Smart Money Coaching will provide one-on-one financial coaching to TAY through all phases of the Rising Up program to support their financial capability and address their unique financial challenges.				
7. COMMENTS				
8. CONTRACT APPROVAL				
This contract was approved by:				
THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM				
A BOARD ON WHICH THE CITY ELECTIVE OFFICER(S) SERVES				

THE BOARD OF A STATE AGENCY ON WHICH AN APPOINTEE OF THE CITY ELECTIVE OFFICER(S) IDENTIFIED ON THIS FORM SITS

Board of Supervisors

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

contract.					
#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	ТҮРЕ		
1	Alexander	Susan K.	Other Principal Officer		
2	Roos	Eric	Other Principal Officer		
3	Valentine	D	Other Principal Officer		
4	Moise	Adam	Other Principal Officer		
5	Cameron	Cecily	Board of Directors		
6	Cody	Daniel A.	Board of Directors		
7	Grossman	Blake	Board of Directors		
8	Hicks	John	Board of Directors		
9	Adams	Sherilyn	Board of Directors		
10	Avenier	Jeremy	Board of Directors		
11	Barnett	Fiona	Board of Directors		
12	Berg	Siri	Board of Directors		
13	Brahm	Jennifer	Board of Directors		
14	Elias	Marcie	Board of Directors		
15	Famulener	Conor	Board of Directors		
16	F00	Catherine	Board of Directors		
17	Hoecker	Anne	Board of Directors		
18	Horn	Tim	Board of Directors		
19	Johnson	Eric	Board of Directors		

9. AFFILIATES AND SUBCONTRACTORS

List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract.

cont	contract.							
#	LAST NAME/ENTITY/SUBCONTRACTOR	FIRST NAME	ТҮРЕ					
20	Kerzic	Richard	Board of Directors					
21	Kiss	Patrick	Board of Directors					
22	Kitchen	Natalie Hatvany	Board of Directors					
23	Matlock	Michael	Board of Directors					
24	Newton Jr.	willis V	Board of Directors					
25	Obaro	Bambo	Board of Directors					
26	Shapiro	Sally	Board of Directors					
27	Viola	John	Board of Directors					
28			760					
29								
30								
31								
32								
33								
34								
35								
36								
37								
38								

9. AFFILIATES AND SUBCONTRACTORS List the names of (A) members of the contractor's board of directors; (B) the contractor's principal officers, including chief executive officer, chief financial officer, chief operating officer, or other persons with similar titles; (C) any individual or entity who has an ownership interest of 10 percent or more in the contractor; and (D) any subcontractor listed in the bid or contract. LAST NAME/ENTITY/SUBCONTRACTOR **FIRST NAME** TYPE 39 40 41 42 43 44 45 46 47 48 49 50 Check this box if you need to include additional names. Please submit a separate form with complete information. Select "Supplemental" for filing type.

10. VERIFICATION				
I have used all reasonable diligence in preparing this statement. I have reviewed this statement and to the best of my knowledge the information I have provided here is true and complete.				
I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.				
SIGNATURE OF CITY ELECTIVE OFFICER OR BOARD SECRETARY OR CLERK	DATE SIGNED			
BOS Clerk of the Board				

Office of the Treasurer & Tax Collector City and County of San Francisco



José Cisneros, Treasurer

TO:	Angela Calvillo, Clerk of the Board of Supervisors					
FROM:	Eric Manke					
DATE:	September 28, 2021					
SUBJECT:	Accept and Expend Resolution for Subject Grant					
GRANT TITLE:	Rising Up Campaign					
Attached please fir	nd the original* and one copy of each of the	e following:				
X Proposed grant resolution; original* signed by Department, Mayor, Controller						
X Grant information form, including disability checklist						
X Grant budget						
Grant applicati	tion – Please see explanation in the include	ed cover letter				
X Letter of Intent or grant award letter from funding agency						
X Ethics Form 1	26 (if applicable)					
Contracts, Lea	ases/Agreements (if applicable)					
Other (Explain):	ı:					
Special Timeline Requirements:						
Departmental representative to receive a copy of the adopted resolution:						
Name: Eric N	Manke Phone: 415-3	350-0700				
Interoffice Mail Add	dress:					
Certified copy required Yes ☐ No ⊠						
(Note: certified copies have the seal of the City/County affixed and are occasionally required by funding agencies. In most cases ordinary copies without the seal are sufficient).						