Appendix B-2, Page 1

HUMAN SERVICES AGENCY BUDGET SUMMARY

BY YEAR

Name Term Wu Yee Children's Services July 1, 2017 - June 30, 2022

(Check One) New Modification X

If modification, Effective Date of Mod. 01/12/2022 No. of Mod. 1

Program: ECE Integrated Services - ELS 17-22

	ACTUAL	ACTUAL	ACTUAL	ACTUAL	Original	Modification	Revised	
Budget Reference Page No.(s)	Y1	Y2	Y3	Y4		Y5		Y1 - Y5
Program Term	07/2017 - 06/2018	07/2018 - 06/2019	07/2019 - 06/2020	07/2020 - 06/2021		07/2021 - 06/2022		Total
Expenditures								
Salaries & Benefits	\$993,264	\$1,205,643	\$1,352,463	\$1,372,064	\$1,472,247	\$319,351	\$1,791,598	\$6,715,032
Operating Expense	\$321,031	\$224,901	\$373,959	\$157,050	\$227,355	\$101,709	\$329,063	\$1,406,004
Subtotal	\$1,314,295	\$1,430,544	\$1,726,422	\$1,529,114	\$1,699,601	\$421,059	\$2,120,661	\$8,121,036
Indirect Percentage (%)	15%	15%	15%	15%	15%	15%	15%	15%
Indirect Cost (Line 16 X Line 15)	200,468	214,906	243,127	\$230,482	\$254,940	\$63,159	\$318,099	\$1,207,083
Capital Expenditure	12,410							\$12,410
Subtotal w/o Pass-Through	1,527,173	1,645,450	1,969,549	1,759,596	\$1,954,542	\$484,218	\$2,438,760	\$9,340,529
Direct Client Pass-Through	\$9,625,454	\$11,085,079	\$13,883,687	\$14,052,900	\$14,932,723	\$5,806,038	\$20,738,761	\$69,385,881
Total Expenditures	\$11,152,627	\$12,730,529	\$15,853,237	\$15,812,496	\$16,887,265	\$6,290,256	\$23,177,521	\$78,726,410
HSA Revenues								
Mixed funding (local, state, etc.)	\$11,152,627	\$12,730,529	\$15,853,237	\$15,753,586	\$16,887,265	\$6,290,256	\$23,177,521	\$78,667,500
FY 21 One-Time CODB				\$57,732				\$57,732
FY 21 MCO				\$1,178				\$1,179
TOTAL HSA REVENUES	\$11,152,627	\$12,730,529	\$15,853,237	\$15,812,496	\$16,887,265	\$6,290,256	\$23,177,521	\$78,726,410
Other Revenues								
Prepared by: Mark Tao		Telephone No.: 415-	-230-7504					Date: 01/25/2022

HSA-CO Review Signature:

Appendix B-2, Page 2 HUMAN SERVICES AGENCY BUDGET SUMMARY
BY PROGRAM

Wu Yee Children's Services

(Check One) New Modification X

If modification, Effective Date of Mod. 01/12/2022 No. of Mod. 1

July 1, 2017 - June 30, 2022

Reference

Budget Reference																		Original	Modification	Revised	Original	Modification	Revised		i
Program: ECE Integrated Services 17-20	ELS - Voucher	ELS - Reserved	R&R	CalWorks Outreach	Y1 Total	ELS - Voucher	ELS - Reserved	R&R	Y2 Total	ELS - Voucher	ELS - Reserved	ELS COVID19 Initiatives	R&R	Y3 Total	ELS Voucher	R&R	Y4 Total		ELS Voucher			R&R		Y5 Total	CONTRACT TOTAL
Program Term		0	7/2017 - 06/20	018			07/2018	- 06/2019	•		0	7/2019 - 06/2020				07/2020 - 06/202	1				07/2021 - 06/2022				FY17-22
Expenditures																									<u> </u>
Salaries & Benefits	\$600,436	\$93,870	\$233,708	\$65,250	\$993,264	\$778,507	\$97,500	\$329,636	\$1,205,643	\$898,964	\$93,452	\$0	\$360,048	\$1,352,463	\$968,387	\$403,677	\$1,372,064	\$1,013,376	\$187,262	\$1,200,638	\$458,871	\$132,089	\$590,960	\$1,791,598	\$6,715,032
Operating Expense	\$190,785	\$29,829	\$73,452	\$26,965	\$321,031	\$146,940	\$18,402	\$59,559	\$224,901	\$137,693	\$14,610	\$121,533	\$100,123	\$373,959	\$103,559	\$53,490	\$157,050	\$151,841	\$67,653	\$219,494	\$75,514	\$34,056	\$109,570	\$329,063	\$1,406,004
Subtotal	\$791,221	\$123,699	\$307,160	\$92,215	\$1,314,295	\$925,447	\$115,902	\$389,195	\$1,430,544	\$1,036,657	\$108,062	\$121,533	\$460,170	\$1,726,422	\$1,071,947	\$457,168	\$1,529,114	\$1,165,217	\$254,914	\$1,420,131	\$534,384	\$166,145	\$700,530	\$2,120,661	\$8,121,036
Indirect Percentage (%)	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	0%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	\$0	15%
Indirect Cost (Line 16 X Line 15)	\$120,495	\$18,838	\$47,303	\$13,832	\$200,468	\$139,076	\$17,418	\$58,412	\$214,906	\$157,541	\$16,175		\$69,411	\$243,127	\$161,706	\$68,776	\$230,482	\$174,783	\$38,237	\$213,020	\$80,158	\$24,922	\$105,079	\$318,099	\$1,207,083
Capital Expenditure	\$12,410	\$0	\$0	\$0	\$12,410	\$0	\$0.00	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,410
Subtotal w/o Pass-Through	\$924,126	\$142,537	\$354,463	\$106,047	\$1,527,173	\$1,064,523	\$133,320	\$447,607	\$1,645,450	\$1,194,198	\$124,237	\$121,533	\$529,581	\$1,969,549	\$1,233,653	\$525,944	\$1,759,596	\$1,340,000	\$293,151	\$1,633,151	\$614,542	\$191,067	\$805,609	\$2,438,760	\$9,340,529
Direct Client Pass-Through	\$8,324,389	\$1,301,065	\$0	\$0	\$9,625,454	\$9,851,512	\$1,233,567	\$0	\$11,085,079	\$12,731,271	\$1,152,416		\$0	\$13,883,687	\$14,052,900	\$0	\$14,052,900	\$14,932,723	\$5,806,038	\$20,738,761	\$0	\$0	\$0	\$20,738,761	\$69,385,881
Total Expenditures	\$9,248,515	\$1,443,602	\$354,463	\$106,047	\$11,152,627	\$10,916,035	\$1,366,887	\$447,607	\$12,730,529	\$13,925,469	\$1,276,654	\$121,533	\$529,581	\$15,853,237	\$15,286,552	\$525,944	\$15,812,496	\$16,272,723	\$6,099,189	\$22,371,912	\$614,542	\$191,067	\$805,609	\$23,177,521	\$78,726,410
HSA Revenues																									<u> </u>
Mixed funding (local, state, etc.)	\$9,248,515	\$1,443,602	\$354,463	\$106,047	\$11,152,627	\$10,916,035	\$1,366,887	\$447,607	\$12,730,529	\$13,925,469	\$1,276,654	\$121,533	\$529,581	\$15,853,237	\$15,244,654	\$508,932	\$15,753,586	\$16,272,723	\$6,099,189	\$22,371,912	\$614,542	\$191,067	\$805,609	\$23,177,521	\$78,726,410
FY 21 One-Time CODB															\$41,073	\$16,659	\$57,732								<u> </u>
FY 21 MCO															\$825	\$353	\$1,178								<u> </u>
TOTAL HSA REVENUES	\$9,248,515	\$1,443,602	\$354,463	\$106,047	\$11,152,627	\$10,916,035	\$1,366,887	\$447,607	\$12,730,529	\$13,925,469	\$1,276,654	\$121,533	\$529,581	\$15,853,237	\$15,286,552	\$525,944	\$15,812,496	\$16,272,723	\$6,099,189	\$22,371,912	\$614,542	\$191,067	\$805,609	\$23,177,521	\$78,726,410
Other Revenues																									1
Prepared by: Mark Tao																									Date: 01/25/202

HSA-CO Review Signature:

HUMAN SERVICES AGENCY BUDGET SUMMARY BY YEAR

Name

Wu Yee Children's Services

(Check One) New Modification X

If modification, Effective Date of Mod. 01/12/2022 No. of Mod. 1

Program: ECE Integrated Services FY17-22 - ELS Subsidy

	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	Original	Modification	Revised	1
		Y1			Y2			Y	3		Y4		•	Y5		
Budget Reference Page No.(s)		FY17/18			FY18/19			FY1	9/20		FY20	21				FY17-22 TOTAL
									ELS COVID19							
Program Term	ELS Voucher	ELS Reserve	Total	ELS Voucher	ELS Reserve	Total	ELS Voucher	ELS Reserve	Initiatives	Total	ELS Voucher	Total			Total	
Expenditures																
Salaries & Benefits	\$600,436	\$93,870	\$694,306	\$778,507	\$97,500	\$876,007	\$898,964	\$93,452		\$992,416	\$968,387	968,387	1,013,376	187,262	1,200,638	\$4,731,754
Operating Expense	\$190,785	\$29,829	\$220,614	\$146,940	\$18,402	\$165,342	\$137,693	\$14,610	\$121,533	\$273,836	\$103,559	103,559	151,841	67,653	219,494	\$982,845
Subtotal	\$791,221	\$123,699	\$914,920	\$925,447	\$115,902	\$1,041,349	\$1,036,657	\$108,062	\$121,533	\$1,266,252	\$1,071,947	1,071,947	1,165,217	254,914	1,420,131	\$5,714,599
Indirect Percentage (%)	15%	15%	15%	15%	15%	15%	15%	15%		15%	15%	15%	15%	15%	15%	15%
Indirect Cost (Line 16 X Line 15)	\$120,495	\$18,838	\$139,333	\$139,076	\$17,418	\$156,494	\$157,541	\$16,175	\$0	\$173,716	\$161,706	161,706	174,783	38,237	213,020	\$844,269
Capital Expenditure	\$12,410	\$0	\$12,410	\$0	\$0	\$0										\$12,410
Subtotal w/o Pass-Through	\$924,126	\$142,537	\$1,066,663	\$1,064,523	\$133,320	\$1,197,843	\$1,194,198	\$124,237	\$121,533	\$1,439,968	\$1,233,653	\$1,233,653	\$1,340,000	\$293,151	\$1,633,151	\$6,571,278
Direct Client Pass-Through	\$8,324,389	\$1,301,065	\$9,625,454	\$9,851,512	\$1,233,567	\$11,085,079	\$12,731,271	\$1,152,416	\$0	\$13,883,687	\$14,052,900	\$14,052,900	\$14,932,723	\$5,806,038	\$20,738,761	\$69,385,881
Total Expenditures	\$9,248,515	\$1,443,602	\$10,692,117	\$10,916,035	\$1,366,887	\$12,282,922	\$13,925,469	\$1,276,654	\$121,533	\$15,323,655	\$15,286,552	\$15,286,552	\$16,272,723	\$6,099,189	\$22,371,912	\$75,957,159
HSA Revenues																
Local Funding (GF, PEEF, City work						•									•	
orders,etc.)	\$9,248,515	\$1,443,602	\$10,692,117	\$10,916,035	\$1,366,887	\$12,282,922	\$10,128,365	\$1,241,162	\$121,533	\$11,491,060	\$13,494,654	\$13,494,654	\$16,272,723	\$6,099,189	\$22,371,912	\$70,332,665
CalWORKs Funding	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0						\$0
CODB for FY20 (3%) Infant & Toddler Funding (local funding							\$346,424	\$35,492		\$381,916						\$381,916
including City work order)			\$0			\$0	\$3,450,680	\$0		\$3,450,680	\$1,750,000	\$1,750,000				\$5,200,680
FY 21 One-Time CODB											\$41,073	\$41,073				\$41,073
FY 21 MCO											\$825	\$825				\$825
		** ***												42		
TOTAL HSA REVENUES	\$9,248,515	\$1,443,602	\$10,692,117	\$10,916,035	\$1,366,887	\$12,282,922	\$13,925,469	\$1,276,654	\$121,533	\$15,323,656	\$15,286,552	\$15,286,552	\$16,272,723	\$6,099,189	\$22,371,912	\$75,957,159
Other Revenues																
Total Revenues	\$9,248,515	\$1,443,602	\$10,692,117	\$10,916,035	\$1,366,887	\$12,282,922	\$13,925,469	\$1,276,654	\$121,533	\$15,323,656	\$15,286,552	\$15,286,552	\$16,272,723	\$6,099,189	\$22,371,912	\$75,957,159
Full Time Equivalent (FTE)									,				, ,		15.96	
Prepared by: Mark Tao														Telephone N	No.: 415-230-7504	

HSA-CO Review Signature:

	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAI	ACTUAL	Original	Modification	Revised	
	·	Y1			Y2	•		Y3		Υ	4		Y5		•
		FY17/18			FY18/19			FY19/20		Fy20	0/21		FY21/22		
POSITION TITLE	Voucher	Reserve	Total	Voucher	Reserve	Total	Voucher	Reserve	Total	Voucher	Total	Original	Modification	Revised	Y1 - Y5 TOTAL
Provider Services Director:	29,403	4,597	34,000	29,156	3,651	32,807			0						66,807
Division Director			0			0	41,175	4,225	45,401	33,521	33,521	49,280	29,219	78,499	157,421
ELS Manager:	71,513	11,180	82,693	72,797	9,117	81,914	83,312	8,863	92,175	83,062	83,062	90,813	7,882	98,695	438,539
Family Services Supervisor:	61,507	9,616	71,123	88,237	11,051	99,288	117,918	12,544	130,462	102,031	102,031	115,682	24,009	139,691	542,596
Family Services Specialist: (6)	229,325	35,852	265,177	236,704	29,645	266,349	273,794	28,686	302,479	312,235	312,235	305,103	37,429	342,532	1,488,772
Scholarship Specialist: (2)	81,476	12,737	94,213	91,131	11,413	102,544	103,369	10,990	114,358	98,417	98,417	100,631	20,896	121,527	531,059
ELS Data Administrator			0	45,297	5,673	50,970	29,842	3,548	33,390	56,792	56,792	63,342	9,474	72,816	213,968
Office Manager			0	9,944	1,245	11,189	10,886	1,157	12,043	20,926	20,926	11,512	(234)	11,278	55,436
Child Care Provider Services Manager			0			0	-	-	0	0	-	29,064	(29,065)	(0)	(0
Resource Specialist			0	5,107	640	5,747	5,220	538	5,759	5,815	5,815	6,448	(176)	6,272	23,592
Staff Outreach Specialist			0	3,821	479	4,300	5,164	531	5,695	6,061	6,061	6,448	(6,448)	(0)	16,056
Lead Family Services Specialist							-	-	0		-	-	43,811	43,811	43,811
Program Administrator				14,755	1,848	16,603	-	-	0		-	-		-	16,603
Program Monitoring Director				8,837	1,107	9,944	-	-	0		-	-		-	9,944
MCO related expenses							3,031	311	3,342	825	825	-		-	4,167
CODB related expenses							-		0	14,000	14,000	-		-	14,000
TOTALS	\$ 473,224	\$ 73,982	547,206	\$ 605,786	\$ 75,869	681,655	\$ 673,710	\$ 71,394	745,104	733,685	\$ 733,685	\$ 778,323	\$ 136,798	\$ 915,120	3,622,770
FRINGE BENEFIT RATE															
EMPLOYEE FRINGE BENEFITS	127,212	19,888	147,100	172,721	21,631	194,352	225,254	22,058	247,312	234,703	234,703	235,053	50,464	285,518	1,108,984
TOTAL SALARIES & BENEFITS	\$600,436	\$93,870	\$694,306	\$778,507	\$97,500	\$876,007	\$898,964	\$93,452	\$992,416	968,387	\$968,387	\$1,013,376	\$187,262	\$1,200,638	4,731,754

Operating Expense Detail

	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL		Rev	ised		Modification	Total			New	
		Y1			Y2		Y3			Y	ļ		Y5		Y1 - Y5	
		FY17/18			FY18/19		FY19/20		FY20/21		1 FY21/22			FY17-22		
									COVID19					Modificatio		
Expenditure Category	Voucher	Reserve	Total	Voucher	Reserve	Total	Voucher	Reserve	Initiatives	Total	Voucher	Total	Original	n	Revised	TOTAL
Other Program Supplies			\$0	\$26,078	\$3,266	\$29,344	\$7,388	\$769		\$8,157	\$3,832	\$3,832	\$5,500	(\$3,121)	\$2,380	\$43,712
Office Supplies	\$18,083	\$2,827	\$20,910	\$4,422	\$554	\$4,976	\$1,847	\$178		\$2,025	\$4,460	\$4,460	\$2,000	\$6,120	\$8,120	\$40,491
Translations	\$2,594	\$406	\$3,000			\$0	\$209	\$21		\$230	\$1,934	\$1,934	\$3,000	(\$745)	\$2,255	\$7,419
Outreach Materials/ Engagement			\$0	\$595	\$74	\$669	\$3,495	\$360		\$3,856	\$80	\$80	\$1,200	(\$200)	\$1,000	\$5,605
Consultants			\$0			\$0				\$0	\$201	\$201	\$13,000	\$1,585	\$14,585	\$14,786
Technology Support										\$0		\$0	\$0	\$10,000	\$10,000	\$10,000
Subscription & Membership Fees			\$0	\$16,580	\$2,076	\$18,656	\$16,836	\$2,158		\$18,994	\$23,594	\$23,594	\$25,000	\$13,000	\$38,000	\$99,244
Staff Training	\$12,621	\$1,973	\$14,594	\$17,060	\$2,137	\$19,197	\$7,294	\$811		\$8,105	\$1,592	\$1,592	\$12,000	\$4,000	\$16,000	\$59,488
Forums/ Workshops/ Conferences			\$0	\$35	\$4	\$39				\$0		\$0	\$5,000	(\$2,000)	\$3,000	\$3,039
Meeting Expenses			\$0	\$480	\$60	\$540				\$0		\$0	\$1,200	(\$200)	\$1,000	\$1,540
Provider Services Related Expenses			\$0	\$4,433	\$555	\$4,988	\$1,327	\$103		\$1,430	\$950	\$950	\$3,000	\$2,000	\$5,000	\$12,368
Parent Activities										\$0		\$0	\$0	\$3,500	\$3,500	\$3,500
Travel	\$1,543	\$241	\$1,784	\$915	\$115	\$1,030	\$2,179	\$255		\$2,435		\$0	\$4,345	(\$2,345)	\$2,000	\$7,249
Computer Expenses			\$0	\$2,414	\$302	\$2,716				\$0	\$2,267	\$2,267	\$3,090	\$16,910	\$20,000	\$24,983
Finger Printing/ Transcript / Immunizations			\$0	\$85	\$11	\$96	\$60	\$8		\$68	\$240	\$240	\$618	(\$618)	\$0	\$405
Postage & Delivery			\$0	***	2121	\$0	\$2,286	\$240		\$2,525		\$0	\$2,000	\$6,000	\$8,000	\$10,525
Office Copier	****	0	\$0	\$967	\$121	\$1,088	A 10 = 11			\$0	***	\$0	\$1,400	\$234	\$1,634	\$2,722
Rent	\$36,941	\$5,775	\$42,716	\$36,645	\$4,589	\$41,234	\$42,511	\$4,287		\$46,799	\$41,968	\$41,968	\$43,000	\$4,748	\$47,748	\$220,465
Utilities	\$14,155	\$2,213	\$16,368	\$5,574	\$698	\$6,272	\$6,520	\$702		\$7,223	\$5,368	\$5,368	\$7,500	\$502	\$8,002	\$43,233
Janitorial Services & Supplies			\$0	\$10,228	\$1,281	\$11,509	\$4,676	\$516		\$5,192	\$5,726	\$5,726	\$5,988	\$4,779	\$10,767	\$33,194
Building Repair & Maintenance	\$10,762	\$1,683	\$12,445	\$3,063	\$384	\$3,447	\$5,980	\$562		\$6,542	\$2,315	\$2,315	\$4,000	\$510	\$4,510	\$29,259
Telephone/ Fax/ Internet/ Email			\$0	\$6,462	\$809	\$7,271	\$7,227	\$771		\$7,998	\$8,058	\$8,058	\$6,500	\$2,574	\$9,074	\$32,401
Equipment Leases			\$0	\$1,644	\$206	\$1,850	\$173	\$22		\$195	\$972	\$972	\$1,000	\$0	\$1,000	\$4,018
Equipment Repairs/Maintenance			\$0	\$372	\$47	\$419	\$872	\$91		\$963		\$0	\$1,500	\$419	\$1,919	\$3,301
Printing and Reproduction	\$10,578	\$1,654	\$12,232	\$0		\$0				\$0						\$12,232
MTC Technology	\$17,402	\$2,721	\$20,123	\$8,887	\$1,113	\$10,000				\$0						\$30,123
Bank Fees	\$3,649	\$571	\$4,220	\$0		\$0				\$0						\$4,220
Software/Licenses	\$14,082	\$2,202	\$16,284	\$0		\$0				\$0						\$16,284
Computer Equipment, Contractor Fees, Mi	\$48,375	\$7,563	\$55,938	\$0		\$0	\$7,316	\$752		\$8,068						\$64,006
COVID - 19 related expenses							\$19,497	\$2,004	\$121,533	\$143,033						\$143,033
TOTAL OPERATING EXPENSE	\$190,785	\$29,829	\$220,614	\$146,939	\$18,402	\$165,341	\$137,693	\$14,610	\$121,533	\$273,836	\$103,559	\$103,559	\$151,841	\$67,653	\$219,494	\$982,844

Appendix B-2, Page 6

HUMAN SERVICES AGENCY BUDGET SUMMARY BY YEAR

Name

Wu Yee Children's Services

(Check One) New Modification X

If modification, Effective Date of Mod. 01/12/2022 No. of Mod. 2

Program: ECE Integrated Services FY19-22 - Resource & Referral

ACTUAL **ACTUAL** Original Modification **ACTUAL ACTUAL** Revised Y3 Y1 Y2 Y4 Y5 FY17/18 FY18/19 FY19/20 FY20/21 FY21/22 FY17-22 TOTAL Budget Reference Page No.(s) **Expenditures** Salaries & Benefits \$233,708 \$329,636 \$360,048 \$403,677 \$458,871 \$132,089 \$590,960 \$1,918,029 Operating Expense \$73,452 \$59,559 \$100,123 \$53,490 \$75,514 \$34,056 \$109,570 \$396,194 Subtotal \$389.195 \$460.170 \$457.168 \$534.384 \$700.530 \$2.314.222 \$307.160 \$166.145 Indirect Percentage (%) 15% 15% 15% 15% 15% 15% 15% 15% Indirect Cost (Line 16 X Line 15) \$47,303 \$58,412 \$69,411 \$68,776 \$80.158 \$24,922 \$105,079 \$348,981 Capital Expenditure Subtotal w/o Pass-Through \$354,463 \$447,607 \$529,581 \$525,944 \$614,542 \$191,067 \$805,609 \$2,663,204 \$0 Direct Client Pass-Through \$0 \$0 \$0 \$0 \$447,607 \$529,581 \$525,944 \$614,542 Total Expenditures \$354,463 \$191,067 \$805,609 \$2,663,204 **HSA Revenues** Local Funding (GF, PEEF, etc.) \$354,463 \$447,607 \$270,320 \$238,965 \$614,542 \$191,067 \$805,609 \$2,116,964 CalWORKs Funding \$245,201 \$269,967 \$515,168 CODB for FY20 (2.5%) \$14,060 \$14,060 FY 21 One-Time CODB \$16.659 FY 21 MCO \$353 TOTAL HSA REVENUES \$354,463 \$447.607 \$529.581 \$525.944 \$614.542 \$191.067 \$805.609 \$2.663.204 Other Revenues CDE R&R Contract 245,036 250,810 260,000 260,000 260,000 \$1,275,846 Total Revenues \$599,499 \$698,417 \$789,581 \$785,944 \$1,065,609 \$3,939,050 5.83 5.83 Full Time Equivalent (FTE) 5.83 Telephone No.: 415-230-7504 Mark Tao

HSA-CO Review Signature:

	ACTUAL	ACTUAL	ACTUAL	ACTUAL	Original	Modification	Revised	
	FY17/18	FY18/19	FY19/20	FY20/21		FY21/22		FY17-22
POSITION TITLE	Y1	Y2	Y3	Y4		Y5		Y1-Y5 TOTAL
Director of Family Services	\$0	\$0	<i>\$13,446</i>	37,997	20,458	6,712	27,170	\$78,613
R&R Manager	\$44,219	\$52,769	\$41,715	51,508	44,572	3,356	47,928	\$238,139
R&R Specialist (5)	\$98,648	\$106,758	\$136,053	132,010	106,601	99,903	206,504	\$679,972
R&R Coordinator	\$32,709	\$75,901	\$49,593	39,504	83,471	(46,837)	36,634	\$234,341
R&R Specialist (Spanish)	\$0	\$21,751	\$0	0	48,399	10,976	59,375	\$81,126
R&R Specialist/data analyst	\$0	\$1,035	\$32,883	35,590	48,934	23,882	72,816	\$142,324
Chief Program Officer	\$9,619	\$0	\$0	0	0		0	\$9,619
MCO related expenses				353	0		0	\$353
CODB related expenses				3,247	0		0	\$3,247
TOTALS	\$185,195	\$258,214	\$273,690	\$300,209	\$352,435	\$97,992	\$450,427	\$1,467,735
FRINGE BENEFIT RATE								
EMPLOYEE FRINGE BENEFITS	\$48,513	\$71,422	\$86,357	103,469	106,435	34,098	140,533	\$450,294
TOTAL SALARIES & BENEFITS	\$233,708	\$329,636	\$360,048	\$403,677	\$458,871	\$132,089	\$590,960	\$1,918,029
HSA #2								

Program Name: Early Care and Education (ECE) Integration Services - Resource and Refe Appendix B-2, Page 8 (Same as Line 9 on HSA #1)

Operating Expense Detail

	ACTUAL	ACTUAL	ACTUAL	ACTUAL	Original	Modification	Revised	
	Y1	Y2	Y3	Y4		Y5		Y1 - Y5
	FY17/18	FY18/19	FY19/20	FY20/21		FY21/22		TOTAL
Expenditure Category								
Outreach Materials/ Engagement	\$5,758	\$2,573	\$3,326	\$440	\$2,719	(\$719)	\$2,000	\$14,097
Subscription & Membership Fees	\$3,060	\$2,064	\$3,435	\$3,497	\$2,244	\$2,833	\$5,077	\$17,133
Staff Training	\$2,967	\$2,102	\$227	\$385	\$2,977	\$200	\$3,177	\$8,858
Forums/ Workshops/ Conferences		\$741	\$1,128	\$793	\$870	\$159	\$1,029	\$3,690
Translations					\$0	\$2,211	\$2,211	\$2,211
Meeting Expenses		\$59	\$245		\$1,535	(\$535)	\$1,000	\$1,305
Provider Support Expenses		\$6,507	\$6,629	\$293	\$9,203	(\$5,968)	\$3,235	\$16,665
Travel	\$4,684	\$4,063	\$2,053		\$4,416	(\$2,916)	\$1,500	\$12,299
Computer Expenses		\$2,311	\$1,944	\$4,223	\$2,719	\$3,860	\$6,579	\$15,057
Licenses/ Permits/ Taxes		\$82	\$197		\$2,175	(\$2,175)	(\$0)	\$279
Finger Printing/ Transcript / Immunizations		\$211	\$92	\$128	\$213	\$28	\$241	\$673
Office Supplies	\$7,331	\$2,127	\$3,809	\$2,194	\$5,158	(\$2,757)	\$2,401	\$17,861
Postage & Delivery					\$147	\$84	\$231	\$231
Rent	\$14,300	\$16,117	\$30,834	\$19,071	\$25,260	\$28,109	\$53,369	\$133,691
Utilities	\$10,243	\$5,392	\$7,216	\$5,873	\$3,507	\$4,911	\$8,418	\$37,142
Janitorial Services & Supplies		\$7,958	\$7,686	\$9,517	\$6,138	\$3,862	\$10,000	\$35,162
Building Repair & Maintenance	\$2,554	\$2,801	\$3,070	\$1,550	\$3,116	(\$116)	\$3,000	\$12,976
Telephone/ Fax/ Internet/ Email		\$3,828	\$4,586	\$4,269	\$2,488	\$2,015	\$4,503	\$17,186
Equipment Repairs/Maintenance		\$623	\$1,731	\$1,257	\$630	(\$430)	\$200	\$3,811
Office Copier					\$0	\$1,400	\$1,400	\$1,400
COVID - 19 related expenses			\$21,914					\$21,914
Printing and Reproduction	\$399							\$399
CPR/First Aid Certification Training								
Other Consultants & Subcontractors	\$17,551							\$17,551
Provider Training on CPR/First Aid	\$4,151							\$4,151
Technology	\$454							\$454
TOTAL OPERATING EXPENSE	\$73,452	\$59,559	\$100,123	\$53,490	\$75,514	\$34,056	\$109,570	\$396,194
HSA #3								

Appendix B-2, Page 9

HUMAN SERVICES AGENCY BUDGET SUMMARY

BY YEAR

Name	Term
Wu Yee Children's Services	July 1, 2017 - June 30, 2018
(Check One) New Modification X	
If modification, Effective Date of Mod. 2/1/2020 No. of Mod. 2	
Program: ECE Integrated Services FY19-19 - CalWorks Outreach	ACTUAL
	Y1
Budget Reference Page No.(s)	FY17/18
Program Term	CalWorks Outreach
Expenditures	
Salaries & Benefits	\$65,250
Operating Expense	\$26,965
Subtotal	\$92,215
Indirect Percentage (%)	15%
Indirect Cost (Line 16 X Line 15)	\$13,832
Capital Expenditure	\$0
Subtotal w/o Pass-Through	\$106,047
Direct Client Pass-Through	\$0
Total Expenditures	\$106,047
HSA Revenues	
General Fund	\$107,714
TOTAL HSA REVENUES	\$107,714
Other Revenues	\$107,714
Other Revenues	
T. (10)	040774
Total Revenues	\$107,714
[]	T
Mark Tao	Telephone No.: 415-230-7504
HSA-CO Review Signature:	
HSA #1	

Program Name: CalWorks Outreach

(Same as Line 9 on HSA #1)

	ACTUAL
	FY17/18 TOTAL
POSITION TITLE	Total Salary
Outreach Specialist:	\$51,673
TOTALS	\$51,673
FRINGE BENEFIT RATE	
EMPLOYEE FRINGE BENEFITS	\$13,577
TOTAL SALARIES & BENEFITS	\$65,250

Program Name: CalWorks Outreach

(Same as Line 9 on HSA #1)

Operating Expense Detail

	ACTUTAL
CalWorks Outreach	FY17/18
	TOTAL
Expenditure Category	
Rental of Property	\$3,957
Utilities (Elec, Water, Gas, Phone, Scavenger)	\$2,677
Office Supplies, Postage	\$2,695
Building Maintenance Supplies and Repair	\$660
Printing and Reproduction	\$112
Insurance	\$0
Staff Training and Meetings:	\$533
Staff Travel (Local & Out of Town):	\$1,675
Outreach Materials -	\$13,185
OTHER	
Technology: Mobile Hotspot device for cost \$50 / unit X 1 units = \$50/	\$371
CalWorks Focus Groups: 9 events per year at \$500 per event. Costs include Child Care, Incentives,	\$1,100
Translation:	\$0
Software/licenses:	\$0

TOTAL OPERATING	
EXPENSE	\$26,965
HSA #3	10/21/2019