

1 [Contract Amendment - Zones, LLC - Technology Marketplace - Not to Exceed \$23,600,000]

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3 **Resolution authorizing the Office of Contract Administration to execute Amendment**
4 **No. 2 to Contract 1000012619 with Zones, LLC for the purchase of technology products**
5 **and specialized services on an as-needed basis; increasing the contract amount by**
6 **\$3,600,000 for a total not to exceed amount of \$23,600,000 with no changes to the**
7 **contract duration of five years from January 1, 2019, through December 31, 2023.**

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9 WHEREAS, The Amendment referenced above is substantially in the form attached
10 and are on file with the Clerk of the Board of Supervisors in File No. 220180, which is hereby
11 declared to be a part of this Resolution as if set forth fully herein; and

12 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to approve by
13 Resolution contracts estimated to cost the City \$10,000,000 or more; and

14 WHEREAS, Zones, LLC (“Contractor”) was competitively awarded the Agreement
15 through a Request for Proposals (RFP, Sourcing Event ID 0000000974) issued by the Office
16 of Contract Administration on June 20, 2018, pursuant to Administrative Code, Chapter 21.1,
17 in which City selected Contractor as a qualified proposer pursuant to the RFP; and

18 WHEREAS, The Contractor was one of 29 Proposers selected pursuant to the RFP,
19 which resulted in three tiers of contractors; and

20 WHEREAS, The contracts awarded pursuant to the RFP are part of the City’s
21 Technology Marketplace (previously known at the “Computer Store”) which originated in the
22 1990’s as an efficient purchasing model for the City’s evolving technology needs; and

23 WHEREAS, The Technology Marketplace contracts provide an efficient purchasing
24 model City departments to purchase technology goods and services on an as-needed basis

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1 based on departments' specific business needs and reduces the amount of time needed to
2 complete a transaction from several months to 1-2 weeks; and

3 WHEREAS, All Technology Marketplace transactions above established thresholds
4 must be competitively solicited to all Technology Marketplace contractors within their
5 respective tiers and 96% of the total amount awarded to Contractor through the Technology
6 Marketplace process was awarded pursuant to a solicitation; and

7 WHEREAS, The Local Business Entity ("LBE") subcontracting participation
8 requirement for the Agreement is 15% of the total value of professional services awarded to
9 the Contractor and 10% of the total value of training services awarded to the Contractor; and

10 WHEREAS, The Civil Services approval of this Agreement has been granted under File
11 No. 44114-17/18; and

12 WHEREAS, The Agreement commenced on January 1, 2019, with an initial term of
13 three (3) years through December 31, 2021; and

14 WHEREAS, Amendment No. 1 to the Agreement extended the Agreement end date by
15 two (2) years to December 31, 2023, which extension did not require approval by the Board of
16 Supervisors; now, therefore, be it

17 RESOLVED, That the Board of Supervisors authorizes the Purchaser and Director of
18 the Office of Contract Administration to execute Amendment No. 2 to Contract 1000012619
19 with Zones, LLC for the purchase of technology products and specialized services on an as-
20 needed basis; increasing the contract not to exceed amount of \$20,000,000 by \$3,600,000,
21 for a total not to exceed amount of \$23,600,000 for a total contract duration of five years from
22 January 1, 2019, through December 31, 2023; and, be it

23 FURTHER RESOLVED, That within 30 days of the contract being fully executed by all
24 parties, the Purchaser and Director of the Office of Contract Administration shall provide the
25 final contract to the Clerk of the Board for inclusion into the official file.